

Edgar Filing: GOODRICH B F CO - Form 10-Q

GOODRICH B F CO  
Form 10-Q  
May 11, 2001

1

FORM 10-Q

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For The Quarterly Period Ended March 31, 2001  
-----

Commission file number 1-892  
-----

THE B.F.GOODRICH COMPANY  
-----

(Exact Name of Registrant as Specified in its Charter)

NEW YORK  
-----

34-0252680  
-----

(State or other jurisdiction of  
incorporation or organization)

(I.R.S. Employer  
Identification No.)

Four Coliseum Centre, 2730 West Tyvola Road, Charlotte, N.C.  
-----

28217  
-----

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code 704-423-7000  
-----

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

As of March 31, 2001, there were 103,344,210 shares of common stock outstanding. There is only one class of common stock.

2

PART I. FINANCIAL INFORMATION

ITEM 1. Financial Statements

THE B.F. GOODRICH COMPANY  
CONDENSED CONSOLIDATED STATEMENT OF INCOME (UNAUDITED)  
(Dollars in millions, except per share amounts)

Edgar Filing: GOODRICH B F CO - Form 10-Q

	Three Months Ended March 31,	
	2001	2000
Sales	\$ 1,177.3	\$ 1,070.6
Operating Costs and Expenses:		
Cost of sales	832.9	766.1
Selling and administrative expenses	181.1	150.9
Merger-related and consolidation costs	5.8	5.4
	1,019.8	922.4
Operating income	157.5	148.2
Interest expense	(31.1)	(24.7)
Interest income	3.8	1.1
Other income (expense) - net	(0.6)	(4.5)
Income before income taxes and Trust distributions	129.6	120.1
Income tax expense	(44.1)	(42.5)
Distributions on Trust preferred securities	(4.6)	(4.6)
Income from Continuing Operations	80.9	73.0
Income from Discontinued Operations	91.4	13.1
Net Income	\$ 172.3	\$ 86.1
Basic Earnings per Share:		
Continuing operations	\$ 0.79	\$ 0.67
Discontinued operations	0.89	0.12
Net Income	\$ 1.68	\$ 0.79
Diluted Earnings per Share:		
Continuing operations	\$ 0.77	\$ 0.66
Discontinued operations	0.85	0.12
Net Income	\$ 1.62	\$ 0.78
Dividends declared per common share	\$ 0.275	\$ 0.275

See notes to condensed consolidated financial statements.

Edgar Filing: GOODRICH B F CO - Form 10-Q

	March 31, 2001	December 31, 2000
	-----	-----
<b>ASSETS</b>		
Current Assets		
Cash and cash equivalents	\$ 357.7	\$ 77.5
Accounts and notes receivable, less allowances for doubtful receivables (March 31, 2001: \$30.2; December 31, 2000: \$27.9)	852.6	771.4
Inventories	926.8	865.3
Deferred income taxes	163.6	98.2
Prepaid expenses and other assets	29.0	79.0
Net assets of discontinued operations	--	1,049.7
	-----	-----
Total Current Assets	2,329.7	2,941.1
	-----	-----
Property, plant and equipment	1,039.2	1,022.0
Prepaid pension	247.8	246.9
Goodwill	765.9	761.6
Identifiable intangible assets	102.6	109.1
Payment-in-kind notes receivable	152.5	--
Other Assets	640.5	636.8
	-----	-----
	\$5,278.2	\$5,717.5
	=====	=====
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Current Liabilities		
Short-term bank debt	\$ 1.0	\$ 756.3
Accounts payable	370.4	403.7
Accrued expenses	655.2	746.3
Income taxes payable	283.2	59.3
Current maturities of long-term debt and capital lease obligations	180.9	181.7
	-----	-----
Total Current Liabilities	1,490.7	2,147.3
	-----	-----
Long-term debt and capital lease obligations	1,315.7	1,316.2
Pension obligations	61.5	61.4
Postretirement benefits other than pensions	330.5	336.9
Deferred income taxes	7.6	2.3
Other non-current liabilities	400.8	353.0
Commitments and contingent liabilities	--	--
Mandatorily redeemable preferred securities of trust	274.4	273.8
Shareholders' Equity		
Common stock - \$5 par value		
Authorized 200,000,000 shares; issued 114,313,768 shares at March 31, 2001, and 113,295,049 shares at December 31, 2000 (excluding 14,000,000 shares held by a wholly owned subsidiary at each date)	571.5	566.5
Additional capital	949.0	922.8
Income retained in the business	302.1	158.1
Accumulated other comprehensive income	(64.2)	(59.6)
Unearned portion of restricted stock awards	(1.2)	(1.2)
Common stock held in treasury, at cost (10,969,558 shares at March 31, 2001, and 10,964,761 shares at December 31, 2000)	(360.2)	(360.0)

Edgar Filing: GOODRICH B F CO - Form 10-Q

Total Shareholders' Equity	----- 1,397.0 -----	----- 1,226.6 -----
	\$5,278.2 =====	\$5,717.5 =====

See notes to condensed consolidated financial statements.

3

4

THE B.F.GOODRICH COMPANY  
CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)  
(Dollars in millions)

	Three Months Ended March 31,	
	----- 2001 -----	----- 2000 -----
OPERATING ACTIVITIES		
Net Income	\$ 172.3	\$ 86.1
Net (Income) loss from discontinued operations	2.1	(13.1)
Gain on sale of discontinued business	(93.5)	--
Adjustments to reconcile net income to net cash provided (used) by operating activities:		
Merger related and consolidation:		
Expenses	5.8	5.4
Payments	(8.1)	(21.5)
Depreciation and amortization	49.9	44.5
Deferred income taxes	2.5	9.5
Net gains on sales of businesses	(7.2)	(1.1)
Payment-in-kind interest income	(1.8)	--
Payments for asbestos-related claims, net of recoveries	(17.8)	(15.7)
Change in assets and liabilities, net of effects of acquisitions and dispositions of businesses:		
Receivables	(86.6)	(41.7)
Sale of receivables	3.5	--
Inventories	(65.7)	(15.4)
Other current assets	(0.7)	(7.5)
Accounts payable	(35.1)	(26.2)
Accrued expenses	(12.4)	15.3
Income taxes payable	34.5	40.3
Tax benefit on non-qualified options	(4.4)	--
Other non-current assets and liabilities	(6.1)	(72.0)
	-----	-----
Net cash provided (used) by operating activities of continuing operations	(68.8)	(13.1)
	-----	-----
INVESTING ACTIVITIES		
Purchases of property	(44.3)	(32.6)
Proceeds from sale of property	0.4	12.2
Proceeds from sale of businesses	15.6	1.4
Payments made in connection with acquisitions, net of cash acquired	(16.4)	(22.7)

Edgar Filing: GOODRICH B F CO - Form 10-Q

Net cash used by investing activities of continuing operations	(44.7)	(41.7)
FINANCING ACTIVITIES		
Increase (decrease) in short-term debt	(723.6)	181.5
Repayment of long-term debt and capital lease obligations	(3.6)	(1.0)
Proceeds from issuance of capital stock	26.5	0.2
Purchases of treasury stock	--	(73.7)
Dividends	(28.1)	(30.3)
Distributions on Trust preferred securities	(4.6)	(4.6)
Net cash provided (used) by financing activities of continuing operations	(733.4)	72.1
DISCONTINUED OPERATIONS		
Net cash provided (used) by discontinued operations	(2.1)	(7.0)
Proceeds from sale of discontinued operations	1,128.8	--
Net cash provided (used) by discontinued operations	1,126.7	(7.0)
Effect of Exchange Rate Changes on Cash and Cash Equivalents	0.4	0.1
Net Increase in Cash and Cash Equivalents	280.2	10.4
Cash and Cash Equivalents at Beginning of Period	77.5	66.4
Cash and Cash Equivalents at End of Period	\$ 357.7	\$ 76.8
Supplemental Cash Flow Information:		
Income taxes paid	\$ 5.4	\$ 12.4
Interest paid, net of amounts capitalized	\$ 29.2	\$ 20.9

See notes to condensed consolidated financial statements.

THE B.F.GOODRICH COMPANY  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)

NOTE A: BASIS OF INTERIM FINANCIAL STATEMENT PREPARATION - The accompanying unaudited condensed consolidated financial statements of The B.F.Goodrich Company ("BFGoodrich" or the "Company") have been prepared in accordance with the instructions to Form 10-Q and do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Certain amounts in prior year financial statements have been reclassified to conform to the current year presentation. Operating results for the three months ended March 31, 2001 are not necessarily indicative of the results that may be achieved for the year ending December 31, 2001. For further information, refer to the consolidated financial statements and footnotes

## Edgar Filing: GOODRICH B F CO - Form 10-Q

included in the Company's Annual Report on Form 10-K for the year ended December 31, 2000.

NOTE B: DISCONTINUED OPERATIONS - On February 28, 2001, the Company completed the sale of its Performance Materials segment to an investor group led by AEA Investors, Inc. for approximately \$1.4 billion. Total net proceeds, after anticipated tax payments and transaction costs, included approximately \$1 billion in cash and \$172 million in debt securities issued by the buyer (see additional discussion regarding the debt securities received in Note E below). The transaction resulted in an after-tax gain of \$93.5 million, or \$0.87 per diluted share, and is subject to certain post closing adjustments (e.g. working capital adjustments). The disposition of the Performance Materials segment represents the disposal of a segment under APB Opinion No. 30 ("APB 30"). Accordingly, the revenues, costs and expenses, assets and liabilities, and cash flows of Performance Materials have been segregated in the Consolidated Statement of Income, Consolidated Balance Sheet and Consolidated Statement of Cash Flows.

Included below is summarized financial information for Performance Materials:

(Dollars in millions)	Two Months Ended February 28, 2001	Three Months Ended March 31, 2000
	-----	-----
Sales	\$187.0	\$307.6
Operating income	\$ 8.3	\$ 34.4
Interest expense, including allocated interest	\$ 9.6	\$ 11.7
Income tax (benefit) expense	\$ (1.5)	\$ 9.6
Net income (loss) from operations	\$ (2.1)	\$ 13.1
Gain on sale (net of income tax expense of \$54.9 million in 2001)	\$ 93.5	\$ --
Income from discontinued operations	\$ 91.4	\$ 13.1

Pursuant to the terms of the transaction, the Company has retained certain assets and liabilities (primarily pension, postretirement and environmental liabilities) of the Performance Materials segment. Certain of the retained assets, primarily land located at the segment's Brecksville facility and the segment's Electronic Materials business, are for sale and have been recorded at their estimated net realizable value within the March 31, 2001 balance sheet. The Company has also agreed to indemnify the buyer for liabilities arising from certain events as defined in the agreement. Such indemnification is not expected to be material to the Company's financial condition, but could be material to the Company's results of operations in a given period.

NOTE C: ACQUISITIONS - In the first three months of 2001, the Company acquired a supplier of compressed air auditing services and systems products, as well as the assets of a designer and manufacturer of inertial sensors used for guidance and control of unmanned vehicles and precision-guided systems. Total consideration aggregated \$16.4 million, of which \$11.0 million represented goodwill and other intangible assets. The purchase price allocation for these acquisitions has been based on preliminary estimates.

NOTE D: INVENTORIES - Inventories included in the accompanying condensed consolidated balance sheet consist of:

Edgar Filing: GOODRICH B F CO - Form 10-Q

(Dollars in millions)	March 31, 2001 -----	December 31, 2000 -----
FIFO or average cost (which approximates current costs):		
Finished products	\$ 181.7	\$ 202.5
In process	667.0	615.5
Raw materials and supplies	204.5	175.4
	-----	-----
	1,053.2	993.4
Less:		
Reserve to reduce certain inventories to LIFO	(52.3)	(52.0)
Progress payments and advances	(74.1)	(76.1)
	-----	-----
Total	\$ 926.8 =====	\$ 865.3 =====

In-process inventories include significant deferred costs related to production, pre-production and excess-over-average costs for long-term contracts. The Company has pre-production inventory of \$71.8 million related to design and development costs on the 717-200 program at March 31, 2001. In addition, the Company has excess-over-average inventory of \$56.7 million related to costs associated with the production of the flight test inventory and the first production units on this program. Recovery of these costs will depend on the ultimate number of aircraft delivered and successfully achieving the Company's cost projections in future years.

NOTE E: PAYMENT-IN-KIND NOTES RECEIVABLE

The proceeds from the sale of the Company's Performance Materials segment included \$172 million in debt securities issued by the buyer in the form of unsecured notes with interest payable in cash or payment-in-kind, at the option of the issuer. Payment-in-kind refers to the issuer's ability to issue additional debt securities with identical terms and maturities as the original debt securities as opposed to making interest payments in cash. The notes have a term of 10.5 years, and bear interest at a rate of 13 percent, which increases to 15 percent if cash interest payments do not commence after the fifth year.

The Company has recorded a discount of \$21.2 million based on a 14 percent discount rate. The notes have a prepayment clause that allows the issuer to reduce the principal amount by \$75 million in the second year by making a \$60 million cash payment. In determining the discount on the notes, the Company has assumed that the prepayment will be made and that cash interest payments on the notes will commence after the fifth year.

Interest income on the notes is recognized using the effective interest method and is recorded in Interest Income in the Consolidated Statement of Income. The notes are classified as held-to-maturity in accordance with SFAS No. 115, "Accounting for Certain Investments in Debt and Equity Securities".

The Company does not currently believe a valuation allowance is necessary. The Company will record a valuation allowance if events or changes in circumstances indicate that the carrying amount of the notes may not be recoverable. The fair market value of the notes at March 31, 2001 approximated \$144.1 million.

Edgar Filing: GOODRICH B F CO - Form 10-Q

7

NOTE F: BUSINESS SEGMENT INFORMATION - The Company's operations are classified into two reportable business segments: BFGoodrich Aerospace ("Aerospace") and BFGoodrich Engineered Industrial Products ("Engineered Industrial Products"). The Company's reportable business segments are managed separately based on fundamental differences in their operations.

Segment operating income is total segment revenue reduced by operating expenses identifiable with that business segment. Merger-related and consolidation costs are discussed in Note I of these unaudited condensed consolidated financial statements. The accounting policies of the reportable segments are the same as those for the consolidated Company. There are no significant intersegment sales.

	Three Months Ended March 31,	
	2001	2000
Sales		
Aerospace	\$1,001.1	\$ 893.0
Engineered Industrial Products	176.2	177.6
Total Sales	\$1,177.3	\$1,070.6
Segment Operating Income		
Aerospace	\$ 154.7	\$ 138.7
Engineered Industrial Products	25.9	33.6
Total	180.6	172.3
Corporate General and Administrative Expenses	(17.3)	(18.7)
Merger-related and Consolidation Costs	(5.8)	(5.4)
Total Operating Income	\$ 157.5	\$ 148.2
	March 31,	December 31,
	2001	2000
Assets		
Aerospace	\$3,625.0	\$3,499.9
Engineered Industrial Products	389.0	380.5
Net assets of discontinued operations	--	1,049.7
Corporate	1,264.2	787.4
Total Assets	\$5,278.2	\$5,717.5

NOTE G: EARNINGS PER SHARE - The computation of basic and diluted earnings per share from continuing operations is as follows:

(In millions, except per share amounts)

	Three Months Ended March 31,	
	2001	2000
Numerator:		



Edgar Filing: GOODRICH B F CO - Form 10-Q

Numerator for basic earnings per share		
- income from continuing operations	\$ 80.9	\$ 73.0
Effect of dilutive securities:		
Convertible preferred securities	1.6	1.6
	-----	-----
Numerator for diluted earnings per share-income from continuing operations available to common shareholders after assumed conversions	\$ 82.5	\$ 74.6
	=====	=====
Denominator:		
Denominator for basic earnings per share - weighted-average shares	102.9	109.5
	-----	-----
Effect of dilutive securities:		
Stock options, performance shares and restricted shares	1.4	0.5
Convertible preferred securities	2.9	2.9
	-----	-----
Dilutive potential common shares	4.3	3.4
	-----	-----
Denominator for diluted earnings per share - adjusted weighted-average shares and assumed conversions	107.2	112.9
	=====	=====
Per share income from continuing operations:		
Basic	\$ 0.79	\$ 0.67
	=====	=====
Diluted	\$ 0.77	\$ 0.66
	=====	=====

7

8

NOTE H: COMPREHENSIVE INCOME

Total comprehensive income consists of the following:

(Dollars in millions)	Three Months Ended	
	March 31,	
	2001	2000
	-----	-----
Net Income	\$172.3	\$ 86.1
Other Comprehensive Income -		
Unrealized translation adjustments during period	(4.6)	2.1
	-----	-----
Total Comprehensive Income	\$167.7	\$ 88.2
	=====	=====

Accumulated other comprehensive income consists of the following (dollars in millions):

	March 31,	December 31,
	2001	2000
	-----	-----
Cumulative unrealized translation adjustments	\$ (58.5)	\$ (53.9)
Minimum pension liability adjustment	(5.7)	(5.7)
	-----	-----

Edgar Filing: GOODRICH B F CO - Form 10-Q

\$ (64.2)            \$ (59.6)  
 =====            =====

NOTE I: MERGER-RELATED AND CONSOLIDATION COSTS

Through March 31, 2001, the Company recorded charges totaling \$5.8 million (\$3.8 million after-tax). The charges were recorded across the Company's segments as follows:

(Dollars in millions)	Three Months Ended March 31, 2001 -----
Aerospace	\$5.4
Corporate	0.4
	----
	\$5.8
	----

Merger-related and consolidation reserves at December 31, 2000 and March 31, 2001, as well as activity during the three months ended March 31, 2001, consisted of:

	(Dollars in millions)			
	Balance December 31, 2000 -----	Provision -----	Activity -----	Balance March 31, 2001 -----
Personnel-related costs	\$14.2	\$ 1.4	\$ 0.8	\$16.4
Transaction costs	1.9	--	(1.9)	--
Consolidation	43.5	4.4	(42.8)	5.1
	-----	-----	-----	-----
	\$59.6	\$ 5.8	\$ (43.9)	\$21.5
	=====	=====	=====	=====

During the three months ended March 31, 2001, the Company recorded merger-related and consolidation costs of \$5.8 million consisting of \$1.4 million in personnel-related costs and \$4.4 million in consolidation costs. The \$1.4 million in personnel-related costs includes \$0.7 million in employee relocation costs and \$0.7 million for work force reductions in the Company's Aerospace Segment (approximately 20 positions). Consolidation costs of \$4.4 million were for facility consolidation and closure costs in the Company's Aerospace Segment. The \$43.9 million in activity during the quarter includes reserve reductions of \$50.3 million consisting of \$8.1 million in cash payments, \$0.8 million reclassified to pension and postretirement benefit liabilities, and \$41.4 million for restructuring costs associated with the sale of Performance Materials (of which \$35 million represented non-cash asset write-offs) that will be administered by the buyer. Also included within the activity column is a \$5.7 million increase in reserves for severance costs associated with an acquisition and \$0.7 million in reserves transferred from Performance Materials for severance costs that will be administered by the Company.

NOTE J: ACCOUNTING CHANGE

Effective January 1, 2001, the Company adopted Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging

## Edgar Filing: GOODRICH B F CO - Form 10-Q

Activities" ("SFAS No. 133"), as amended, which requires that all derivative instruments be reported on the balance sheet at fair value and that changes in a derivative's fair value be recognized currently in earnings unless specific hedge criteria are met. If the derivative is designated as a fair value hedge, the changes in the fair value of the derivative and of the hedged item attributable to the hedged risk are recognized in earnings. If the derivative is designated as a cash flow hedge, the effective portions of changes in the fair value of the derivative are recorded in other comprehensive income and are recognized in the income statement when the hedged item affects earnings. Ineffective portions of changes in the fair value of cash flow hedges are recognized in earnings.

In accordance with the transition provisions of SFAS No. 133, the Company recorded the previously unrecognized fair market value of an interest rate swap designated as a fair value hedge and the associated adjustment to the carrying amount of the debt instrument designated as the hedged item as cumulative-effect adjustments to net income. As this pre-existing hedging relationship would have met the requirements for the shortcut method at inception, the Company chose to calculate the transition adjustment upon initial adoption as though the shortcut method had been applied since the inception of the hedging relationship. The effect of the adjustment to the carrying value of the debt was offset entirely by the impact of recording the fair value of the interest rate swap. Accordingly, the net cumulative-effect adjustment to net income was zero.

### Fair Value Hedging Strategy

The Company has entered into an interest rate swap agreement for interest rate exposure management purposes. The interest rate swap agreement utilized by the Company effectively modifies its exposure to interest rate risk by converting the Company's fixed-rate debt to floating rate debt. This agreement involves the receipt of fixed rate amounts in exchange for floating rate interest payments over the life of the agreement without an exchange of the underlying principal amount.

### NOTE K: CONTINGENCIES

#### General

There are pending or threatened against BFGoodrich or its subsidiaries various claims, lawsuits and administrative proceedings, all arising from the ordinary course of business with respect to commercial, product liability, asbestos and environmental matters, which seek remedies or damages. BFGoodrich believes that any liability that may finally be determined with respect to commercial and non-asbestos product liability claims should not have a material effect on the Company's consolidated financial position or results of operations. From time to time, the Company is also involved in legal proceedings as a plaintiff involving contract, patent protection, environmental and other matters. Gain contingencies, if any, are recognized when they are realized.

#### Environmental

The Company and its subsidiaries are generators of both hazardous wastes and non-hazardous wastes, the treatment, storage, transportation and disposal of which are subject to various laws and governmental regulations. Although past operations were in substantial compliance with the then-applicable regulations, the Company has been designated as a potentially responsible party ("PRP") by the U.S. Environmental Protection Agency ("EPA"), or similar state agencies, in connection with several sites.

The Company initiates corrective and/or preventive environmental projects of its own to ensure safe and lawful activities at its current operations. It also conducts a compliance and management systems audit program. The Company believes

## Edgar Filing: GOODRICH B F CO - Form 10-Q

that compliance with current governmental regulations will not have a material adverse effect on its capital expenditures, earnings or competitive position.

The Company's environmental engineers and consultants review and monitor environmental issues at past and existing operating sites, as well as off-site disposal sites at which the Company has been identified as a PRP. This process includes investigation and remedial selection and implementation, as well as negotiations with other PRPs and governmental agencies.

At March 31, 2001, the Company has recorded in Accrued Expenses and in Other Non-Current Liabilities a total of \$118.3 million to cover future environmental expenditures. This amount is recorded on an undiscounted basis.

9

10

The Company believes that its reserves are adequate based on currently available information. Management believes that it is reasonably possible that additional costs may be incurred beyond the amounts accrued as a result of new information. However, the amounts, if any, cannot be estimated and management believes that they would not be material to the Company's financial condition, but could be material to the Company's results of operations in a given period.

Asbestos

Garlock Inc. and The Anchor Packing Company

As of March 31, 2001, these two subsidiaries of the Company were among a number of defendants (typically 15 to 40) in actions filed in various states by plaintiffs alleging injury or death as a result of exposure to asbestos fibers.

Settlements are generally made on a group basis with payments made to individual claimants over a period of one to four years. The Company recorded charges to operations amounting to approximately \$2.0 million during the first three months of 2001 and 2000 related to payments not covered by insurance.

In accordance with the Company's internal procedures for the processing of asbestos product liability actions and due to the proximity to trial or settlement, certain outstanding actions against Garlock and Anchor have progressed to a stage where the Company can reasonably estimate the cost to dispose of these actions. These actions are classified as actions in advanced stages and are included in the table as such below. Garlock and Anchor are also defendants in other asbestos-related lawsuits or claims involving maritime workers, medical monitoring claimants, co-defendants and property damage claimants. Based on its past experience, the Company believes that these categories of claims will not involve any material liability and are not included in the table below.

With respect to outstanding actions against Garlock and Anchor, which are in preliminary procedural stages, as well as any actions that may be filed in the future, the Company lacks sufficient information upon which judgments can be made as to the validity or ultimate disposition of such actions, thereby making it difficult to estimate with reasonable certainty what, if any, potential liability or costs may be incurred by the Company. However, the Company believes that Garlock and Anchor are in a favorable position compared to many other defendants because, among other things, the asbestos fibers in the asbestos-containing products sold by Garlock and Anchor were encapsulated. Subsidiaries of the Company discontinued distributing encapsulated asbestos-bearing products in the United States during 2000.

## Edgar Filing: GOODRICH B F CO - Form 10-Q

Anchor is an inactive and insolvent subsidiary of the Company. The insurance coverage available to it is fully committed. Anchor continues to pay settlement amounts covered by its insurance and is not committing to settle any further actions. Considering the foregoing, as well as the experience of the Company's subsidiaries and other defendants in asbestos litigation, the likely sharing of judgments among multiple responsible defendants, recent bankruptcies of other defendants, legislative efforts and given the substantial amount of insurance coverage that Garlock expects to be available from its solvent carriers to cover the majority of its exposure, the Company believes that pending and reasonably anticipated future actions against Garlock and Anchor are not likely to have a material adverse effect on the Company's financial condition, but could be material to the Company's results of operations in a given period.

Although the insurance coverage which Garlock has available to it is substantial (approximately \$1 billion as of March 31, 2001), it should be noted that insurance coverage for asbestos claims is not available to cover exposures initially occurring on and after July 1, 1984. Garlock and Anchor continue to be named as defendants in new actions, some of which allege initial exposure after July 1, 1984. However, these cases are not significant and the Company regularly rejects them for settlement.

10

11

The Company has recorded an accrual for liabilities related to Garlock and Anchor asbestos-related matters that are deemed probable and can be reasonably estimated (settled actions and actions in advanced stages of processing), and has separately recorded an asset equal to the amount of such liabilities that is expected to be recovered by insurance. In addition, the Company has recorded a receivable for that portion of payments previously made for Garlock and Anchor asbestos product liability actions and related litigation costs that is recoverable from its insurance carriers. A table is provided below depicting quantitatively the items discussed above.

(\$ in millions)	Three Months Ended	
	March 31, 2001	March 31, 2000
	-----	-----
New Actions Filed	9,500	6,900
Payments	\$ 42.9	\$ 26.3
Insurance Received	25.1	10.6
	-----	-----
Net Cash Flow	\$ (17.8)	\$ (15.7)
	=====	=====
	At March 31, 2001	At December 31, 2000
	-----	-----
Actions in Advanced Stages	3,200	5,800
Open Actions	85,200	96,300
Estimated Liability for Settled Actions and Actions in Advanced Stages of Processing	\$ 208.2	\$ 231.3
Estimated Amounts Recoverable from Insurance	\$ 278.4	\$ 285.7

## Edgar Filing: GOODRICH B F CO - Form 10-Q

The Company paid \$17.8 million and \$15.7 million for the defense and disposition of Garlock and Anchor asbestos-related claims, net of amounts received from insurance carriers, during the first three months of 2001 and 2000, respectively. The amount of spending during the first quarter of 2001 was consistent with the Company's expectation that spending during 2001 would be higher than in 2000.

The Company believes the increased number of new actions in 2001 represents the acceleration of claims from future periods rather than an increase in the total number of asbestos-related claims expected. This acceleration can be mostly attributed to bankruptcies of other asbestos defendants and proposed legislation currently being discussed in Congress.

The acceleration of the claims also may have the impact of accelerating the associated settlement payments. Arrangements with Garlock's insurance carriers, however, potentially limit the amount that can be received in any one year. Thus, to ensure as close a matching as possible between payments made on behalf of Garlock and recoveries received from insurance, various options are currently being pursued.

11

12

Other

The Company and certain of its subsidiaries (excluding Garlock and Anchor) have also been named as defendants in various actions by plaintiffs alleging injury or death as a result of exposure to asbestos fibers. These actions relate to previously owned businesses. The number of claims to date has not been significant and the Company has substantial insurance coverage available to it. Based on the above, the Company believes that these pending and reasonably anticipated future actions are not likely to have a material adverse effect on the Company's financial condition or results of operations.

The Company is also a defendant in other asbestos-related lawsuits or claims involving maritime workers, medical monitoring claimants, co-defendants and property damage claimants. Based on its past experience, the Company believes that these categories of claims are not likely to have a material adverse effect on the Company's financial condition or results of operations.

12

13

### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL POSITION AND RESULTS OF OPERATIONS

#### SIGNIFICANT EVENTS

- Net income for the quarter was \$172.3 million, or \$1.62 per share, compared to \$86.1 million, or \$0.78 per share in the first quarter last year.
- Net income, excluding special items, for the quarter was \$80.0 million, or \$0.76 per share, compared to \$76.4 million, or \$0.69 per share, in the first quarter last year - an increase of greater than 10 percent on a per share basis.
- The Company completed its sale of the Performance Materials Segment during

## Edgar Filing: GOODRICH B F CO - Form 10-Q

the quarter.

- Segment operating income margins held constant in Aerospace but declined significantly in Engineered Industrial Products.
- Net cash used by operations increased to \$68.8 million during the first quarter of 2001 from \$13.1 million during the first quarter of 2000. EBITDA, excluding special items, was approximately \$205 million and \$194 million for the three months ended March 31, 2001 and 2000, respectively.
- Free cash flow, defined as cash from operating activities adjusted for special items less capital expenditures, was negative \$105 million during the first quarter of this year.

### DIVESTITURE OF PERFORMANCE MATERIALS SEGMENT

On February 28, 2001, the Company completed the sale of its Performance Materials segment to an investor group led by AEA Investors, Inc. for approximately \$1.4 billion. Total net proceeds, after anticipated tax payments and transaction costs, included approximately \$1 billion in cash and \$172 million in debt securities issued by the buyer (see additional discussion regarding the debt securities received in Note E of the accompanying unaudited condensed consolidated financial statements). The transaction resulted in an after-tax gain of \$93.5 million, or \$0.87 per diluted share, and is subject to certain post closing adjustments (e.g. working capital adjustments). The disposition of the Performance Materials segment represents the disposal of a segment under APB Opinion No. 30 ("APB 30"). Accordingly, the revenues, costs and expenses, assets and liabilities, and cash flows of Performance Materials have been segregated in the Consolidated Statement of Income, Consolidated Balance Sheet and Consolidated Statement of Cash Flows.

Pursuant to the terms of the transaction, the Company has retained certain assets and liabilities (primarily pension, postretirement and environmental liabilities) of the Performance Materials segment. Certain of the retained assets, primarily land located at the segment's Brecksville facility and the segment's Electronic Materials business, are for sale and have been recorded at their estimated net realizable value within the March 31, 2001 balance sheet. The Company has also agreed to indemnify the buyer for liabilities arising from certain events as defined in the agreement. Such indemnification is not expected to be material to the Company's financial condition, but could be material to the Company's results of operations in a given period.

13

14

### RESULTS OF OPERATIONS

#### TOTAL COMPANY

#### FIRST QUARTER OF 2001 COMPARED WITH FIRST QUARTER OF 2000

(Dollars in Millions)	Three Months Ended March 31,	
	2001	2000
-----		
SALES:		
Aerospace	\$1,001.1	\$ 893.0
Engineered Industrial Products	176.2	177.6
-----		

Edgar Filing: GOODRICH B F CO - Form 10-Q

Total	\$1,177.3	\$1,070.6
=====		
OPERATING INCOME:		
Aerospace	\$ 154.7	\$ 138.7
Engineered Industrial Products	25.9	33.6
-----		
Total Reportable Segments	180.6	172.3
Corporate General and Administrative Costs	(17.3)	(18.7)
Merger-related and Consolidation Costs	(5.8)	(5.4)
-----		
Total Operating Income	157.5	148.2
Net Interest Expense	(27.3)	(23.6)
Other income (expense)-net	(0.6)	(4.5)
Income Tax Expense	(44.1)	(42.5)
Distribution on Trust Preferred Securities	(4.6)	(4.6)
-----		
Income from Continuing Operations	80.9	73.0
Income from Discontinued Operations	91.4	13.1
-----		
Net Income	\$172.3	\$86.1
=====		

Changes in sales and segment operating income are discussed within the Business Segment Performance section below.

Unallocated corporate general and administrative costs decreased by \$1.4 million, or 7.5 percent, from \$18.7 million during the first quarter of 2000 to \$17.3 million during the first quarter of 2001. The decrease between periods was due primarily to certain expenditures falling into the second quarter of 2001 as opposed to the first quarter of 2000. These expenditures related primarily to outside tax and legal consulting fees.

Merger-related and consolidation costs of \$5.8 million and \$5.4 million were recorded during the first quarter of 2001 and 2000, respectively (see further discussion in Note I of the accompanying unaudited condensed consolidated financial statements). The Company expects to incur an additional \$10 million to \$15 million of merger-related and consolidation costs during the remainder of 2001. The timing of these costs is dependent on the finalization of management's plans and on the nature of the costs (accrual or period costs). These charges will consist primarily of costs associated with the consolidation of landing gear facilities, the reorganization of operating facilities and for employee relocation and severance costs.

Interest expense-net increased \$3.7 million from \$23.6 million in 2000 to \$27.3 million in 2001. The increase was primarily attributable to additional interest expense associated with increased levels of average short-term borrowings outstanding during the first quarter of 2001 as compared to the first quarter of 2000. The increase in short-term indebtedness between periods was attributable to the Company's share buy-back program in 2000 and acquisition activities. This increase was partially offset by interest income on the PIK note and higher interest income and lower interest expense during the month of March 2001 as a result of using the proceeds of the Performance Materials sale to pay-down outstanding short-term indebtedness on, or shortly after, February 28, 2001.

Other expense-net decreased \$3.9 million from \$4.5 million in the first quarter



## Edgar Filing: GOODRICH B F CO - Form 10-Q

of 2000 to \$0.6 million in the first quarter of 2001. Excluding gains from the sale of businesses during both periods, other expense-net increased by \$2.2 million from \$5.6 million in 2000, to \$7.8 million in 2001. The increase was due primarily to the recovery of a previously written-off note receivable in the first quarter of 2000 which lowered the amount of other expense-net recorded and increased retiree healthcare costs in 2001 related to previously disposed of businesses.

14

15

The Company's effective tax rate from continuing operations decreased from 35.4 percent to 34.0 percent, quarter to quarter. The effective tax rate in the first quarter of 2001 is consistent with the rate expected for all of 2001.

Income from discontinued operations increased \$78.3 million from \$13.1 million in the first quarter of 2000 to \$91.4 million in the first quarter of 2001. Excluding the after-tax gain on sale, income from discontinued operations decreased \$15.2 million from \$13.1 million in 2000 to a loss of \$2.1 million during the first two months of 2001. The decrease was primarily due to significantly higher raw material and energy costs, as well as lower sales volumes and prices at the Company's former Performance Materials business.

### BUSINESS SEGMENT PERFORMANCE

#### SEGMENT ANALYSIS

The Company's operations are classified into two reportable business segments: BFGoodrich Aerospace ("Aerospace") and BFGoodrich Engineered Industrial Products ("Engineered Industrial Products"). The Company's reportable business segments are managed separately based on fundamental differences in their operations.

Aerospace consists of four business groups: Aerostructures and Aviation Services, Landing Systems, Engine and Safety Systems and Electronic Systems. They serve commercial, military, regional, business and general aviation markets. Aerospace's major products are aircraft engine nacelle and pylon systems, aircraft landing gear, wheels and brakes, sensors and sensor-based systems, fuel measurement and management systems, flight attendant and cockpit seats, aircraft evacuation slides and rafts, optical and electro-optical systems, space applications, ice protection systems and collision warning systems. Aerospace also provides maintenance, repair and overhaul services on commercial airframes and components.

Engineered Industrial Products is a single business group. This group manufactures industrial seals, gaskets, packing products, self-lubricating bearings, diesel, gas and dual-fuel engines, air compressors, spray nozzles and vacuum pumps.

Corporate includes general and administrative costs. Segment operating income is total segment revenue reduced by operating expenses directly identifiable with that business segment. Merger-related and consolidation costs are presented separately (see further discussion in Note I to the accompanying unaudited condensed consolidated financial statements).

15

16

An expanded analysis of sales and operating income by business segment follows.

Edgar Filing: GOODRICH B F CO - Form 10-Q

AEROSPACE

(Dollars in millions)

	Three Months Ended March 31,		
	2001	2000	% Change
<b>SALES</b>			
Aerostructures and Aviation			
Services	\$ 359.8	\$ 357.6	0.6
Landing Systems	289.6	260.1	11.3
Engine and Safety Systems	177.3	147.8	20.0
Electronic Systems	174.4	127.5	36.8
	-----	-----	
Total Sales	\$1,001.1	\$ 893.0	12.1
	=====	=====	
<b>OPERATING INCOME</b>			
Aerostructures and Aviation			
Services	\$ 52.6	\$ 48.9	7.6
Landing Systems	40.8	37.3	9.4
Engine and Safety Systems	29.9	27.3	9.5
Electronic Systems	31.4	25.2	24.6
	-----	-----	
Total Operating Income	\$ 154.7	\$ 138.7	11.5
	=====	=====	
<b>OPERATING INCOME AS A PERCENT OF SALES</b>			
Aerostructures and Aviation			
Services	14.6	13.7	
Landing Systems	14.1	14.3	
Engine and Safety Systems	16.9	18.5	
Electronic Systems	18.0	19.8	
Total Aerospace	15.5	15.5	

FIRST QUARTER 2001 COMPARED WITH FIRST QUARTER 2000

**AEROSTRUCTURES AND AVIATION SERVICES GROUP:** Sales increased \$2.2 million, or 0.6 percent, from \$357.6 million during the first three months of 2000 to \$359.8 million during the first three months of 2001. The increase was primarily due to strong aerostructures sales, partially offset by lower sales of aviation and aftermarket services. The increase in aerostructures sales was primarily attributable to the CFM56-5 (A319, A320 & A321), PW4000, B717-200, and the V2500 programs. Partially offsetting these increases were reductions in the CFM56 (A340) and RR535 delivery rates, a decrease in aftermarket sales of Super 27 aircraft as well as lower sales in aviation services.

Operating income increased \$3.7 million, or 7.6 percent, from \$48.9 million during the first three months of 2000 to \$52.6 million during the first three months of 2001. The increase was driven by productivity improvements on several aerostructures programs, reduced non-recurring engineering costs associated with the terminated X-33 program, lower costs and increased efficiencies associated with aviation services and the order rate increase on the CFM56-5 program noted

## Edgar Filing: GOODRICH B F CO - Form 10-Q

above. Partially offsetting these gains were additional costs associated with the implementation of an ERP system at the group's aerostructures businesses and the favorable impact that resulted from the closeout of the MD-11 contract during the first quarter of 2000.

**LANDING SYSTEMS GROUP:** Sales increased \$29.5 million, or 11.3 percent, from \$260.1 million in the first quarter of 2000 to \$289.6 million in the first quarter of 2001. The increase was primarily due to higher sales of landing gear and wheels and brakes as compared to the same period a year ago. Landing gear sales increased across all major markets primarily due to increased OE deliveries to Boeing, Bombardier and the U.S. government. Sales of wheels and brakes were higher than the first quarter of 2000 due to increased aftermarket sales in the commercial, regional, business and military markets primarily on the B747-400, B777, Embraer 145, DeHavilland Dash 8 and F16 programs. Sales of landing gear overhaul services, however, decreased due to fewer customer removals as a result of airline operating cost constraints.

16

17

Operating income increased \$3.5 million, or 9.4 percent, from \$37.3 million in the first quarter of 2000 to \$40.8 million in the first quarter of 2001. The increase was primarily attributable to higher original equipment sales of landing gear as well as increased aftermarket sales of wheels and brakes, primarily in the regional, business and military markets. The increase in operating income was partially offset by increased sales incentives as compared to the same period a year ago and reduced landing gear overhaul services. These factors, as well as continuing efforts to integrate the group's landing gear facilities, led to a slight erosion in margins quarter-over-quarter.

**ENGINE AND SAFETY SYSTEMS GROUP:** Sales increased \$29.5 million, or 20.0 percent, from \$147.8 million in the first quarter of 2000 to \$177.3 million in the first quarter of 2001. The increase was primarily attributable to continued strong demand for aerospace OE and industrial gas turbine products, increased demand for evacuation products (primarily on the B747 and B767 aircraft) and acquisitions.

Operating income increased \$2.6 million, or 9.5 percent, from \$27.3 million in the first quarter of 2000 to \$29.9 million during the first three months of 2001. Operating income was favorably affected by the stronger volume experienced in the group as well as from acquisitions. Although operating income increased, operating income margins were negatively impacted by inefficiencies associated with certain new programs and integration costs related to recent acquisitions.

**ELECTRONIC SYSTEMS GROUP:** Sales increased \$46.9 million, or 36.8 percent, from \$127.5 million during the first three months of 2000 to \$174.4 million during the first three months of 2001. The increase was primarily attributable to acquisitions and increased sales of fuel and utility systems as well as lightning detection and collision avoidance units. These increases were partially offset by program delays and cancellations that impacted the space-based businesses of the group.

Operating income increased \$6.2 million, or 24.6 percent, from \$25.2 million during the first three months of 2000 to \$31.4 million during the first three months of 2001. In addition to the factors noted above, lower new product development costs on the helicopter health and usage management system also contributed to the increase in operating income. Despite the increase in operating income noted above, operating income margins decreased from 19.8 percent during the first quarter of last year to 18.0 percent during the first quarter of 2001. The decrease was primarily attributable to the program delays

## Edgar Filing: GOODRICH B F CO - Form 10-Q

and cancellations impacting the group's space-based businesses noted above, as well as lower margins from recent acquisitions.

17

18

### ENGINEERED INDUSTRIAL PRODUCTS:

(Dollars in millions)

	Three Months Ended March 31,	
	2001	2000
Sales	\$ 176.2	\$ 177.6
Operating Income	\$ 25.9	\$ 33.6
Operating Income as a Percent of Sales	14.7%	18.9%

### FIRST QUARTER 2001 COMPARED WITH FIRST QUARTER 2000

Sales decreased \$1.4 million, or 0.8 percent, from \$177.6 million during the first three months of 2000 to \$176.2 million during the first three months of 2001. The segment had a significant increase in engine sales during the quarter as well as a modest increase in compressor sales. These increases were more than offset, however, by lower sales of sealing products and significant weakness in the domestic automotive and heavy-duty truck markets served by the segment.

Operating income decreased \$7.7 million, or 22.9 percent from \$33.6 million during the first three months of 2000 to \$25.9 million during the first three months of 2001. In addition to the factors noted above, sales mix, pricing pressures, as well as increased utility costs all contributed to the reduction in operating income and in the percentage of operating income to sales quarter over quarter (18.9 percent in the first quarter of 2000 versus 14.7 percent in the first quarter of 2001).

### CAPITAL RESOURCES AND LIQUIDITY

Cash flow from operating activities decreased \$55.7 million from a use of \$13.1 million during the first three months of 2000 to a use of \$68.8 million during the first three months of 2001, primarily as a result of increased working capital requirements, partially offset by lower merger-related and consolidation payments. Cash used in investing activities remained relatively constant between periods as increased capital expenditures during the first quarter of 2001 were partially offset by lower acquisition activity. The significant increase in cash used in financing activities between periods was primarily attributable to the repayment of all outstanding short-term indebtedness with the proceeds from the Performance Materials sale.

The Company expects to have adequate cash flow from operations and has the credit facilities (described in the Company's Annual Report on Form 10-K for the year ended December 31, 2000) to satisfy its operating requirements and capital spending programs, and to finance growth opportunities as they arise.

The Company's net debt-to-capitalization ratio (net of cash and cash equivalents) was 40.4 percent at March 31, 2001 as compared to 59.1 percent at December 31, 2000. For purposes of this ratio, the trust preferred securities are treated as capital. The decrease was primarily attributable to the sale of Performance Materials during the quarter and the use of proceeds to reduce short-term indebtedness of the Company.

## Edgar Filing: GOODRICH B F CO - Form 10-Q

EBITDA from continuing operations, excluding special items, was approximately \$205 million and \$194 million for the three months ended March 31, 2001 and 2000, respectively.

18

19

### TRANSITION TO THE EURO

Although the Euro was successfully introduced on January 1, 1999, the legacy currencies of those countries participating will continue to be used as legal tender through January 1, 2002. Thereafter, the legacy currencies will be canceled and Euro bills and coins will be used in the twelve participating countries.

Transition to the Euro creates a number of issues for the Company. Business issues that must be addressed include product pricing policies and ensuring the continuity of business and financial contracts. Finance and accounting issues include the conversion of bank accounts and other treasury and cash management activities. The Company continues to address these transition issues and does not expect the transition to the Euro to have a material effect on the results of operations or financial condition of the Company. Actions taken to date include the ability to quote its prices; invoice when requested by the customer; and issue pay checks to its employees on a dual currency basis. The Company has not yet set conversion dates for its accounting systems, statutory reporting and its tax books. The financial institutions with which the Company has relationships have transitioned to the Euro successfully and are issuing statements in dual currencies.

### FORWARD-LOOKING INFORMATION IS SUBJECT TO RISK AND UNCERTAINTY

This document includes statements that reflect projections or expectations of our future financial condition, results of operations or business that are subject to risk and uncertainty. We believe such statements to be "forward looking" statements within the meaning of the Private Securities Litigation Reform Act of 1995. BFGoodrich's actual results may differ materially from those included in the forward-looking statements. Forward-looking statements are typically identified by words or phrases such as "believe", "expect", "anticipate", "intend", "estimate", "are likely to be" and similar expressions.

Our Annual Report on Form 10-K for the year ended December 31, 2000 lists various risks and uncertainties that could cause actual results to differ materially from those discussed in the forward-looking statements. These risks and uncertainties are detailed in the Management's Discussion and Analysis section of that Form 10-K under the heading "Forward-Looking Information is Subject to Risk and Uncertainty", which is incorporated by reference herein. You should understand that it is not possible to predict or identify all such risks and uncertainties. Consequently, you should not consider any such list to be a complete set of all potential risks or uncertainties.

We caution you not to place undue reliance on the forward-looking statements contained in this document, which speak only as of the date on which such statements were made. We undertake no obligation to release publicly any revisions to these forward-looking statements to reflect events or circumstances after the date on which such statements were made or to reflect the occurrence of unanticipated events.

### PART II - OTHER INFORMATION

Edgar Filing: GOODRICH B F CO - Form 10-Q

ITEM 1. LEGAL PROCEEDINGS

The Company and certain of its subsidiaries are defendants in various lawsuits involving asbestos-containing products. In addition, the Company has been notified that it is among potentially responsible parties under federal environmental laws, or similar state laws, relative to the cost of investigating and in some cases remediating contamination by hazardous materials at several sites. See Note K to the accompanying unaudited condensed consolidated financial statements, which is incorporated herein by reference.

19

20

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K.

(a) Exhibits.

(b) Reports on Form 8-K.

The following Current Reports on Form 8-K were filed by the Company during the quarter ended March 31, 2001:

Current Report on Form 8-K filed January 30, 2001 relating to the announcement of the Company's earnings for the three months and full year periods ended December 31, 2000, as well as a portion of the presentation materials used at the Bear Stearns 8th Annual Commercial Aerospace Conference (Item 9).

Current Report on Form 8-K filed February 14, 2001, relating to excerpts from the presentation materials used at the SG Cowen Aerospace Conference (Item 9).

Current Report on Form 8-K filed March 1, 2001, relating to the Company's announcement that it had completed the sale of its Performance Materials segment (Item 9).

Current Report on Form 8-K filed March 15, 2001, relating to the Company's sale of its Performance Materials segment (Item 2).

20

21

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

May 11, 2001

The B.F.Goodrich Company

/S/ ULRICH SCHMIDT

-----  
Ulrich Schmidt  
Senior Vice President and  
Chief Financial Officer

/S/ ROBERT D. KONEY, JR.

Edgar Filing: GOODRICH B F CO - Form 10-Q

-----  
Robert D. Koney, Jr.  
Vice President & Controller  
(Chief Accounting Officer)