Bank of Commerce Holdings Form 10-K March 09, 2007

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

Form 10-K

þ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2006

Commission File Number 0-25135

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from ______ to _____

BANK OF COMMERCE HOLDINGS

(Exact name of Registrant as specified in its charter)

California 94-2823865

(State or jurisdiction of incorporation or organization) (I.R.S. Employer Identification Number)

1951 Churn Creek Road

Redding, California

96002

(Address of principal executive offices)

(Zip Code)

Registrant s telephone number, including area code: (530) 224-3333

(None)

(Former name, former address and former fiscal year, if changed since last report)
Securities registered pursuant to Section 12(b) of the Act: None
Securities registered pursuant to Section 12(g) of the Act:

Common Stock, No Par Value per share

NASDAQ National Market

Indicate by check mark if the registrant is a well-known seasoned issuer as defined in Rule 405 of the Securities Act. Yes o No b

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act. Yes o No b

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes þ No o Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the Registrant s knowledge, in definitive proxy or information statements incorporated by reference to Part III of this Form 10-K or any amendment to this Form 10-K. þ Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See the definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check One) Large accelerated filer o Accelerated filer o Non-accelerated filer þ

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes o No b

As of the last day of the fiscal year, the aggregate market value of the registrant s common stock held by non-affiliates of the registrant was (\$72,453,580) based on the closing sale price of \$11.99 as reported on the NASDQ National

Market (National Association of Securities Dealers Automated Quotation System National Market System). Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the last practicable date.

Class

Outstanding at February 28, 2007

Common Stock, No par value per share

8,849,542

DOCUMENTS INCORPORATED BY REFERENCE

Document

Parts Into Which Incorporated

Proxy Statement for the Annual Meeting of Stockholders To be held May 15, 2007 (Proxy Statement) Part III

Bank of Commerce Holdings Form 10-K Table of Contents

Part I.	
Item 1. Business	4
<u>General</u>	4
Junior Subordinated Debentures	4
Primary market areas	5
Products and services	5
Government supervision and regulation	5
General Control of the Control of th	7
<u>Dividends</u>	7
Interstate Banking	7
Capital standards	7
Overview of the New Accord	8
Fiscal and Monetary Policies	8
Privacy Provisions of Gramm-Leach-Bliley Act	9
Sarbanes-Oxley Act of 2002	9
Patriot Act	9
Future Legislation	9
State regulation and supervision	10
Prompt corrective action and other enforcement mechanisms	10
Safety and soundness standards	10
Community reinvestment act and fair lending developments	12
Recently enacted accounting rules	12
<u>Competition</u>	12
Employees	14
Item 1A) Forward Looking Statements and Risk factors that may affect results	15
<u>Overview</u>	15
Lending risks associated with commercial banking and construction activities	16
Dependence on real estate	16
Risks specific to operations in California	16
Interest rate risk	16
Potential volatility of deposits	17
<u>Dividends</u>	17
Government regulation and legislation	17
Economic conditions and geographical concentration	17
Reliance on key employees and others	17
Adequacy of allowance for loan and lease losses (ALLL)	18
Certain ownership restrictions under California and Federal law	18
Shares eligible for future sale	18
<u>Technology and computer systems</u>	18
Environmental risks	19
Item 1B) Unresolved staff comments	19
Item 2. Properties	20
Item 3. Legal proceedings	20
Item 4. Submission of matters to a vote of security holders	20
Part II.	21
Item 5. Market for Registrants common equity and related Shareholder matters	21

Equity compensation plan information		22
Stock Performance Chart		23
	2	

Table of Contents

Item 6. Selected consolidated financial data	24
Item 7. Management s discussion and analysis of financial condition and results of operations	25
Executive overview	25
Risk Management	26
Liquidity risk management	27
Credit risk management	28
Market risk management	31
Operational risk management	31
Critical accounting policies	31
<u>General</u>	31
Allowance for loan and lease losses (ALLL)	32
Stock-based compensation	32
Revenue recognition	32
Fixed Assets	33
Income taxes	33
Financial highlights Results of operations	33
Key Financial Ratios	33
Sources of Income	34
Year ended December 31, 2006 compared to Year ended December 31, 2005	34
Year ended December 31, 2005 compared to Year ended December 31, 2004	35
Net Interest Income and net interest margin	35
Noninterest Income	38
	38
Noninterest Expense	39
Income taxes A cost Ovelity	39 39
Asset Quality Nonnewforming assets	39 40
Nonperforming assets Association and accounting	
Available-for-sale securities Description of the securities of th	40
Deposit structure Conitation and advances and advances are seen as a second and a second a second and a second a second and a second a second and a second and a	41
Capital management and adequacy	41
Lending transactions with related parties	42
Impact of inflation	43
Commitments	43
Item 7a. Quantitative and qualitative disclosures to market risk	44
Item 8. Financial Statements and supplementary data	47
Item 9. Changes and disagreements with accountants	85
Item 9A. Controls and procedures	85
Item 9B. Other Information	85
Part III.	85
Item 10. Directors, Executive Officers and Corporate Governance	86
Item 11. Executive compensation	86
Item 12. Security ownership of beneficial owners and management and related stockholder matters	86
Item 13. Certain relationships and related transactions	86
Item 14. Principal Accountant fees and services	87
Part IV.	88
Item 15. Exhibits, financial statements, certifications	88
EXHIBIT 23.1 EXHIBIT 31.1	

EXHIBIT 31.2 EXHIBIT 32.1

Documents Incorporated By Reference

Items numbered 10 (as to directors), 11 and 12 of Part III incorporate by reference information from the Registrant s Proxy Statement to be filed with the Securities and Exchange Commission in connection with the solicitation of proxies for the Registrant s 2007 Annual Meeting of Shareholders. The 2007 Annual Meeting of Shareholders will be held on Tuesday, May 15, 2007.

3

PART I

Item 1. BUSINESS General

opportunities.

Bank of Commerce Holdings (the Holding Company) is a financial holding company (FHC) registered under the Bank Holding Company Act of 1956, as amended, and was incorporated in California on January 21, 1982 (under the name Redding Bancorp), for the purpose of organizing, as a wholly owned subsidiary, Redding Bank of Commerce (the Bank). The Holding Company elected to change to a FHC in 2000. As a financial holding company, the Holding Company is subject to the Financial Holding Company Act and to supervision by the Board of Governors of the Federal Reserve System (FRB). The Holding Company is principal business is to serve as a holding company for Redding Bank of Commerce, Roseville Bank of Commerce, Sutter Bank of Commerce and Bank of Commerce Mortgage, a California corporation and for other banking or banking-related subsidiaries which the Holding Company may establish or acquire (collectively the Company). The Holding Company also has two unconsolidated subsidiaries, Bank of Commerce Holdings Trust I and II.

The Company will provide free of charge upon request, or through links to publicly available filings accessed through its Internet website, the Company s annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports, if any, as soon as reasonably practical after such reports have been filed with the Securities and Exchange Commission. The Internet addresses of the Company are www.reddingbankofcommerce.com, www.rosevillebankofcommerce.com and www.sutterbankofcommerce.com. Additionally, reports may be obtained through the Securities and Exchange Commission s website at www.sec.gov. The Bank was incorporated as a California banking corporation on November 25, 1981, and received its certificate of authority to begin banking operations on October 22, 1982. The Bank operates five full service branch facilities. The Bank established its first full service branch at 1177 Placer Street, Redding, California, and opened for business on October 22, 1982. On November 1, 1988, the Bank received a certificate of authority to establish and maintain a loan production office in Citrus Heights, California. On September 1, 1998, the Bank relocated the loan production office to 2400 Professional Drive in Roseville, California.

On March 1, 1994, the Bank received a certificate of authority to open a second full-service branch at 1951 Churn Creek Road in Redding, California. On June 30, 2000, the Bank received a certificate of authority to convert the loan production office in Roseville to a full service banking facility under the name Roseville Bank of Commerce, a division of Redding Banking of Commerce. On June 15, 2001, the Bank acquired the deposit liabilities of First Plus Bank at Citrus Heights, California and has renamed the facility Roseville Bank of Commerce at Sunrise, a division of Redding Bank of Commerce. On February 22, 2002, the Roseville Bank of Commerce at Eureka Road, a division of Redding Bank of Commerce, relocated to its permanent location at 1504 Eureka Road, Suite 100, Roseville, California.

On March 18, 2004, RBC Mortgage Services, a wholly-owned subsidiary of the Holding Company, changed its name to Bank of Commerce Mortgage (the Mortgage Company), an affiliate of Redding Bank of Commerce. The principal business of the subsidiary is mortgage brokerage services. The subsidiary has an affiliated business arrangement with BWC Mortgage Services. Under the terms of the agreement, BWC Mortgage Services underwrites or brokers mortgage products, and manages the independent contractors, supporting staff and broker relationships with various secondary market lenders. Bank of Commerce Mortgage in turn provides office space, equipment and marketing support for the mortgage brokerage services. Bank of Commerce Mortgage, through this agreement, offers a full array of single-family and multi-family residential real estate mortgages including equity lines. Bank of Commerce Mortgage pays ten percent of gross premiums earned to BWC Mortgage Services. On July 1, 2004, Bank of Commerce Mortgage relocated to an off site location at 1024 Mistletoe Lane, Redding, California.

On May 18, 2004, by majority shareholder vote, the Holding Company (Redding Bancorp) amended the Articles of Incorporation to change the Company s name to Bank of Commerce Holdings. The new name proves to be more reflective of the multiple financial holdings of the Company as well as more geographically open to expansion

On May 24, 2004 the Company was approved to list on the NASDAQ National Market under the trading symbol BOCH (Bank of Commerce Holdings). The listing became live on June 15, 2004. On July 21, 2004, the Board of

Directors declared a three-for-one stock split on the Company s common stock. The decision to declare the stock split was intended to make it easier for our current and future investors to enjoy ownership in our Company.

4

On August 26, 2005, the Company received approval from the Federal Deposit Insurance Corporation to open a branch in the Yuba City market. The branch was entitled Sutter Bank of Commerce, a division of Redding Bank of Commerce. A lease was secured for 950 Tharp Road, Suite 800, Yuba City, California. The office was opened the second quarter of 2006.

The Company began construction of the Technology and Administrative Support Center (TASC) during 2006. The building will be approximately 12,000 square feet and will be built on property already owned by the Company. The budget for the building is approximately \$3.9 million and is scheduled for completion April 1, 2007.

Junior Subordinated Debentures

During the first quarter 2003, Bank of Commerce Holdings formed a wholly-owned Delaware statutory business trust, Bank of Commerce Holdings Trust (the grantor trust), which issued \$5.2 million of guaranteed preferred beneficial interests in Bank of Commerce Holdings junior subordinated debentures (the Trust Notes). These debentures qualify as Tier 1 capital under Federal Reserve Board guidelines. The proceeds from the issuance of the Trust Notes were transferred from the grantor trust to the Holding Company and from the Holding Company to the Bank as surplus capital. The Trust Notes accrue and pay distributions on a quarterly basis at 3 month London Interbank Offered Rate (LIBOR) plus 3.30%. The rate at December 31, 2006 was 8.67%. The rate increases are capped at 2.75% annually and the lifetime cap is 12.5%. The final maturity on the Trust Notes is March 18, 2033, and the debt allows for prepayment after five years on the quarterly payment date. During the third quarter 2005, Bank of Commerce Holdings formed a wholly-owned Delaware statutory business trust, Bank of Commerce Holdings Trust II (the grantor trust), which issued \$10.3 million of guaranteed preferred beneficial interests in Bank of Commerce Holdings junior subordinated debentures (the Trust Notes). All of the issuance will qualify as Tier 1 or Tier 2 capital under Federal Reserve Board guidelines. \$5 million of the proceeds from the issuance of the Trust Notes were transferred from the grantor trust to the Holding Company and from the Holding Company to the Bank as surplus capital and \$5 million of the issuance is retained at the Holding Company for investment purposes. The issuance is priced at a fixed rate for the first five years at 6.12%.

Primary Market Areas

The Bank is principally supervised and regulated by the California Department of Financial Institutions and the Federal Deposit Insurance Corporation. The Company operates in three distinct markets. Redding Bank of Commerce has historically been the leading independent commercial bank in Redding, California, and Shasta County, California. This market has been expanding, but is still relatively small when compared to the greater Sacramento market, the location of Roseville Bank of Commerce, a division of Redding Bank of Commerce and Yuba City, the location of the Sutter Bank of Commerce, a division of Redding Bank of Commerce. Management believes that the three markets complement each other, with the Redding market providing the stability and the greater Sacramento and Yuba Sutter markets providing growth opportunities.

Products and Services

Through the Bank and mortgage subsidiaries, the Company provides a wide range of financial services and products. The services offered by the Bank include those traditionally offered by commercial banks of similar size and character in California. Products such as checking, interest-bearing checking (NOW) and savings accounts, money market deposit accounts, commercial, construction, and term loans, travelers checks, safe deposit boxes, collection services and electronic banking activities. The primary focus of the Bank is to provide services to the business and professional community of its major market area, including Small Business Administration loans, payroll and accounting packages, benefit administration and billing services. The Bank currently does not offer trust services or international banking services. The services offered by the Mortgage Company include single and multi-family residential new financing, refinancing and equity lines of credit.

Most of the Bank s customers are small to medium sized businesses, professionals and other individuals with medium to high net worth, and most of the Bank s deposits are obtained from such customers. The Bank emphasizes servicing the needs of local businesses and professionals and individuals requiring specialized services. The primary business strategy of the Bank is to focus on its lending activities. The Bank s principal lines of lending are (i) commercial, (ii) real estate construction and (iii) commercial real estate.

Table of Contents

The majority of the loans of the Bank are direct loans made to individuals and small businesses in the major market area of the Bank. The Mortgage Company provides residential real estate new financing, refinancing and equity lines of credit, 100% sold in the secondary market. See Risk Factors That May Affect Results-Dependence on Real Estate. A relatively small portion of the loan portfolio of the Bank consists of loans to individuals for personal, family or household purposes. The Bank accepts the following as collateral for loans real estate: listed and unlisted securities, savings and time deposits, automobiles, machinery and equipment and other general business assets such as accounts receivable and inventory.

The commercial loan portfolio of the Bank consists of a mix of revolving credit facilities and intermediate term loans. The loans are generally made for working capital, asset acquisition, business-expansion purposes, and are generally secured by a lien on the borrowers assets. The Bank also makes unsecured loans to borrowers who meet the Bank s underwriting criteria for such loans. The Bank manages its commercial loan portfolio by monitoring its borrowers payment performance and their respective financial condition, and makes periodic and appropriate adjustments, if necessary, to the risk grade assigned to each loan in the portfolio. The primary sources of repayment of the commercial loans of the Bank are the borrower s conversion of short-term assets to cash and operating cash flow. The net assets of the borrower or guarantor and/or the liquidation of collateral are usually identified as a secondary source of repayment.

The principal factors affecting the Bank s risk of loss from commercial lending include each borrower s ability to manage its business affairs and cash flows, local and general economic conditions and real estate values in the Bank s service area. The Bank manages risk through its underwriting criteria, which includes strategies to match the borrower s cash flow to loan repayment terms, and periodic evaluations of the borrower s operations. The Bank s evaluations of its borrowers are facilitated by management s knowledge of local market conditions and periodic reviews by a consultant of the credit administration policies of the Bank.

The real estate construction loan portfolio of the Bank consists of a mix of commercial and residential construction loans, which are principally secured by the underlying projects. The real estate construction loans of the Bank are predominately made for projects, which are intended to be owner occupied. The Bank also makes real estate construction loans for speculative projects. The principal sources of repayment of the Bank s construction loans are sale of the underlying collateral or permanent financing provided by the Bank or another lending source. The principal risks associated with real estate construction lending include project cost overruns that absorb the borrower s equity in the project and deterioration of real estate values as a result of various factors, including competitive pressures and economic downturns.

See Risk Factors That May Affect Results-Lending Risks Associated with Commercial Banking and Construction Activities. The Bank manages its credit risk associated with real estate construction lending by establishing maximum loan-to-value ratios on projects on an as-completed basis, inspecting project status in advance of controlled disbursements and matching maturities with expected completion dates. Generally, the Bank requires a loan-to-value ratio of no more than 80% on single-family residential construction loans.

The commercial and construction loan portfolio of the Bank consists of loans secured by a variety of commercial and residential real property. The Mortgage Company makes real estate mortgage loans for both owner-occupied properties and investor properties. The Mortgage Company brokers and sells the residential real estate loan directly in the secondary market, servicing included. The Bank does not provide for warehouse funding.

The specific underwriting standards of the Bank and methods for each of its principal lines of lending include industry-accepted analysis and modeling, and certain proprietary techniques. The Bank s underwriting criteria is designed to comply with applicable regulatory guidelines, including required loan-to-value ratios. The credit administration policies of the Bank contain mandatory lien position and debt service coverage requirements, and the Bank generally requires a guarantee from the owners of its private corporate borrowers.

6

Government Supervision and Regulation

The following discussion describes the elements of an extensive regulatory framework applicable to financial holding companies and banks and specific information about the Holding Company and its subsidiaries. Federal regulation of banks, bank holding companies and financial holding companies is intended primarily for the protection of depositors and the Bank Insurance Fund rather than for the protection of stockholders and creditors.

General

The Holding Company is a financial holding company under the Gramm-Leach-Bliley Act and subject to the Financial Holding Company Act (FHCA). The Holding Company reports to, registers with, and may be examined by the Board of Governors of the Federal Reserve Bank (FRB). The FRB also has the authority to examine the Holding Company s subsidiaries. The Bank is subject to regulation, supervision and examination by the Federal Deposit Insurance Corporation (the FDIC) and the California Department of Financial Institutions (DFI). In addition to banking laws, regulations and regulatory agencies, the Holding Company and its subsidiaries and affiliates are subject to various other laws and regulations and regulation by other regulatory agencies, all of which directly or indirectly affect the operations and management of the Holding Company and its ability to make distributions to stockholders. A financial holding company, and the companies under its control, are permitted to engage in activities considered to be financial in nature as defined by the Gramm-Leach-Bliley Act and the Federal Reserve Board interpretations (including, without limitation, insurance and securities activities), and therefore may engage in a broader range of activities than permitted for bank holding companies and their subsidiaries. A financial holding company may engage directly or indirectly in activities considered financial in nature, either de novo or by acquisition, provided the financial holding company gives the Federal Reserve Board after-the-fact notice of the new activities. Dividends

The FRB generally prohibits a financial holding company from declaring or paying a cash dividend which would impose undue pressure on the capital of subsidiary banks or would be funded only through borrowing or other arrangements that might adversely affect a bank holding company s financial position. The Federal Deposit Insurance Corporation Improvement Act of 1991 (FDICIA) prohibits insured depository institutions from paying management fees to any controlling persons or, with certain limited exceptions, making capital distributions, including dividends, if, after such transaction, the institution would be undercapitalized.

In addition to the restrictions imposed under federal law, banks chartered under California law generally may only pay cash dividends to the extent such payments do not exceed the lesser of retained earnings of the bank or the bank s net income for its last three fiscal years (less any distributions to stockholders during such period). In the event a bank desires to pay cash dividends in excess of such amount, the bank may pay a cash dividend with the prior approval of the Commissioner in an amount not exceeding the greatest of the bank s retained earnings, the bank s net income for its last fiscal year, or the bank s net income for its current fiscal year.

Regulators also have authority to prohibit a depository institution from engaging in business practices which are considered to be unsafe or unsound, possibly including payment of dividends or other payments under certain circumstances even if such payments are not expressly prohibited by statute. The FRB s policy is that a bank holding company should not continue its existing rate of cash dividends on its common stock unless its net income is sufficient to fully fund each dividend and its prospective rate of earnings retention appears consistent with its capital needs, asset quality and overall financial condition.

Interstate Banking

A financial holding company may acquire banks in states other than its home state without regard to the permissibility of such acquisitions under state law, but subject to any state requirement that the bank has been organized and operating for a minimum period of time, not to exceed five years, and the requirement that the bank holding company, prior to or following the proposed acquisition, controls no more than 10% of the total amount of deposits of insured depository institutions in the United States and no more than 30% of such deposits in that state (or such lesser or greater amount set by state law). Banks may also merge across state lines, therefore creating interstate branches. Furthermore, a bank is now able to open new branches in a state in which it does not already have banking operations if the laws of such state permit such *de novo* branching.

Capital Standards

In the United States of America, banks, thrifts and bank holding companies are subject to minimum regulatory capital requirements. Specifically, U.S. banking organizations must maintain a minimum leverage ratio and two minimum risk-based ratios. The leverage ratio measures regulatory capital as a percentage of total on-balance-sheet assets as reported in accordance with accounting principles generally accepted in the United States of America (GAAP). The risk-based ratios measure regulatory capital as a percentage of both on- and off-balance-sheet credit exposures with some gross differentiation based on perceived credit risk. Under these guidelines, nominal dollar amounts of assets and credit equivalent amounts of off-balance-sheet items are multiplied by one of several risk adjustment percentages, which range from 0% for assets with low credit risk, such as certain U.S. government securities, to 100% for assets with relatively higher credit risk, such as certain loans.

The current U.S. risk-based capital requirements are based on an internationally agreed framework for capital measurement that was developed by the Basel Committee on Banking Supervision (BSC) in 1988. The international framework (the 1988 Accord) accomplished several important objectives. It strengthened capital levels at large, internationally active banks and fostered international consistency and coordination. The 1988 Accord also reduced disincentives for banks to hold liquid, low risk assets. By requiring banks to hold capital against off-balance-sheet exposures, the 1988 Accord represented a significant step forward for regulatory capital measurement. The federal banking agencies require a minimum ratio of qualifying total capital to risk-adjusted assets and off-balance-sheet items of 8%, and a minimum ratio of Tier 1 capital to adjusted average risk-adjusted assets and off-balance-sheet items of 4%. The Company exceeds the minimum requirements. Over the past 15 years the world s financial system has become increasingly more complex and the BSC has been working for several years to develop a new regulatory capital framework that recognizes new developments in financial products, incorporates advances in risk measurement and management practices, and more precisely assesses capital charges in relation to risk (the New Accord). As of December 31, 2006, the most recent notification from the Federal Deposit Insurance Corporation categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. Overview of the New Accord

The New Accord encompasses three elements: minimum regulatory capital requirements, supervisory review and market discipline. Under the first element, a banking organization must calculate capital requirements to credit risk, operational risk and market risk. The New Accord *does not* change the definition of what qualifies as regulatory capital, the minimum risk-based capital ratio, or the methodology for determining capital charges for market risk. The New Accord *does* provide several methodologies for determining capital requirements for both credit and operational risk. For credit risk there are two general approaches; the standardized approach (based on the 1988 Accord) and the internal ratings-based (IRB) approach, which uses the institution s internal estimates of key risk drivers to derive capital requirements.

The New Accord provides three methodologies for determining capital requirements for operational risk: the basic indicator approach, the standardized approach, and the advanced measurement approaches (AMA). Under the first two methodologies, capital requirements for operational risk are fixed percentages of specified, objective risk measures (for example, gross income.) The AMA provides the flexibility for an institution to develop its own individualized approach for measuring operational risk, subject to supervisory oversight.

The second pillar of the New Accord, supervisory review, highlights the need for banking organizations to assess their capital adequacy positions relative to overall risk (rather than to the minimum capital requirement), and the need for supervisors to review and take appropriate actions in response to those assessments. The third pillar of the New Accord imposes public disclosure requirements on institutions that are intended to allow market participants to assess key information about an institutions risk profile and its associated level of capital.

In order for a financial holding company to qualify as well-run, both it and the insured depository institutions that it controls must meet the well-capitalized and well-managed criteria set forth in Regulation Y. To qualify as well-capitalized, the bank must, on a consolidated basis: (i) maintain a total risk-based capital ratio of 10% or greater, (ii) maintain a Tier 1 risk-based capital ratio of 6% or greater and (iii) not be subject to any order by the FRB to meet a specified capital level. Its lead insured depository institution must be well-capitalized (as that term is defined in the capital adequacy regulations of the applicable bank regulator), 80% of the total risk-weighted assets held by its

insured depository institutions must be held by institutions that are well-capitalized, and none of its insured depository institutions may be undercapitalized.

8

Table of Contents

To qualify as well-managed: (i) each of its lead depository institutions and its depository institutions holding 80% of the total risk-weighted assets of all its depository institutions at their most recent examination or review must have received a composite rating, rating for management and rating for compliance which were at least satisfactory, (ii) none of the bank holding company s depository institutions may have received one of the two lowest composite ratings and (iii) neither the bank holding company nor any of its depository institutions during the previous 12 months may have been subject to a formal enforcement order or action.

Fiscal and Monetary Policies

The Company s business and earnings are affected significantly by the fiscal and monetary policies of the federal government and its agencies. The Company is particularly affected by the policies of the FRB, which regulates the supply of money and credit in the United States. Among the instruments of monetary policy available to the FRB are (a) conducting open market operations in United States government securities, (b) changing the discount rates of borrowings of depository institutions, (c) imposing or changing reserve requirements against depository institutions deposits, and (d) imposing or changing reserve requirements against certain borrowings by banks and their affiliates. These methods are used in varying degrees and combinations to directly affect the availability of bank loans and deposits, as well as the interest rates charged on loans and paid on deposits. The policies of the FRB may have a material effect on the Company s business, results of operations and financial condition.

Privacy Provisions of the Gramm-Leach-Bliley Act

Federal banking regulators, as required under the Gramm-Leach-Bliley Act (the GLB Act), have adopted rules limiting the ability of banks and other financial institutions to disclose nonpublic information about consumers to nonaffiliated third parties. The rules require disclosure of privacy policies to consumers and, in some circumstances, allow consumers to prevent disclosure of certain personal information to nonaffiliated third parties. The privacy provisions of the GLB Act affect how consumer information is transmitted through diversified financial services companies and conveyed to outside vendors.

Sarbanes-Oxley Act of 2002

The Sarbanes-Oxley Act of 2002 (Sarbanes-Oxley) implemented a broad range of corporate governance and accounting measures to increase corporate responsibility, to provide for enhanced penalties for accounting and auditing improprieties at publicly traded companies, and to protect investors by improving the accuracy and reliability of disclosures under federal securities laws. The Company is subject to Sarbanes-Oxley because it is required to file periodic reports with the SEC under the Securities and Exchange Act of 1934. Among other things, Sarbanes-Oxley and/or its implementing regulations have established new membership requirements and additional responsibilities for our audit committee, imposed restrictions on the relationship between the Company and its outside auditors (including restrictions on the types of non-audit services our auditors may provide to us), imposed additional responsibilities for our external financial statements on our Chief Executive Officer and Chief Financial Officer, expanded the disclosure requirements for our corporate insiders, required our management to evaluate the Company s disclosure controls and procedures and its internal control over financial reporting, and required our auditors to issue a report on our internal control over financial reporting.

Patriot Act

The Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001 (Patriot Act) is intended to strengthen the ability of U.S. law enforcement agencies and intelligence communities to work together to combat terrorism on a variety of fronts. The Patriot Act has significant implications for depository institutions, brokers, dealers and other businesses involved in the transfer of money. The Patriot Act requires the Company to implement new or revised policies and procedures relating to anti-money laundering, compliance, suspicious activities, and currency transaction reporting and due diligence on customers. The Patriot Act also requires federal bank regulators to evaluate the effectiveness of an applicant in combating money laundering in determining whether to approve a proposed bank acquisition.

Table of Contents

Future Legislation

Various legislation, including proposals to change substantially the financial institution regulatory system, is from time to time introduced in Congress. This legislation may change banking statutes and the operating environment of the Company in substantial and unpredictable ways. If enacted, this legislation could increase or decrease the cost of doing business, limit or expand permissible activities or affect the competitive balance among banks, savings associations, credit unions, and other financial institutions. The Company cannot predict whether any of this potential legislation will be enacted and, if enacted, the effect that it, or any implementing regulations, would have on the Company s business, results of operations or financial condition.

State Regulation and Supervision

The Bank is a California chartered bank insured by the Federal Deposit Insurance Corporation (the FDIC), and as such is subject to regulation, supervision and regular examination by the California Department of Financial Institutions (DFI) and the FDIC. As a non-member of the Federal Reserve System, the primary federal regulator of the Holding Company is the Federal Reserve Board. The regulations of these agencies affect most aspects of the Bank is business and prescribe permissible types of loans and investments, the amount of required reserves, requirements for branch offices, the permissible scope of the Bank is activities and various other requirements. The Bank is also subject to applicable provisions of California law, insofar as such provisions are not in conflict with or preempted by federal banking law. In addition, the Bank is subject to certain regulations of the FRB dealing primarily with check-clearing activities, establishment of banking reserves, Truth-in-Lending (Regulation Z), Truth-in-Savings (Regulation DD), and Equal Credit Opportunity (Regulation B).

Under California law, a state chartered bank is subject to various restrictions on, and requirements regarding, its operations and administration including the maintenance of branch offices and automated teller machines, capital and reserve requirements, deposits and borrowings, shareholder rights and duties, and investment and lending activities. Whenever it appears that the contributed capital of a California bank is impaired, the Commissioner is required to order the bank to correct such impairment. If a bank is unable to correct the impairment, the bank is required to levy and collect an assessment upon its common shares. If such assessment becomes delinquent, the common shares are to be sold by the bank.

Prompt Corrective Action and Other Enforcement Mechanisms

The Federal Deposit Insurance Corporation Improvement Act of 1991 (FDICIA) requires each federal banking agency to take prompt corrective action to resolve the problems of insured depository institutions, including but not limited to those that fall below one or more prescribed minimum capital ratios. The law required each federal banking agency to promulgate regulations defining the following five categories in which an insured depository institution will be placed, based on the level of its capital ratios: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized.

As of December 31, 2006, the most recent notification from the FDIC categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. Under the prompt corrective action provisions of FDICIA, an insured depository institution generally will be classified in the following categories based on the capital measures indicated below:

Well capitalized Bank only Total risk-based capital of 10%; Tier 1 risk-based capital of 6%; and Leverage ratio of 5%.

Adequately capitalized Total risk-based capital of 8%; Tier 1 risk-based capital of 4%; and Leverage ratio of 4%.

Table of Contents 18

10

Table of Contents

<u>Undercapitalize</u>d

Total risk-based capital less than 8%; Tier 1 risk-based capital less than 4%; or Leverage ratio less than 4%.

Critically undercapitalized

Tangible equity to total assets less than 2%.

Significantly undercapitalized

Total risk-based capital less than 6%; Tier 1 risk-based capital less than 3%; or Leverage ratio less than 3%.

11

An institution that, based upon its capital levels, is classified as well capitalized, adequately capitalized or undercapitalized may be treated as though it were in the next lower capital category if the appropriate federal banking agency, after notice and opportunity for hearing, determines that an unsafe or unsound condition or an unsafe or unsound practice warrants such treatment. At each successive lower capital category, an insured depository institution is subject to more restrictions.

The federal banking agencies, however, may not treat an institution as critically undercapitalized unless its capital ratio actually warrants such treatment. If an insured depository institution is undercapitalized, it will be closely monitored by the appropriate federal banking agency. Undercapitalized institutions must submit an acceptable capital restoration plan with a guarantee of performance issued by the holding company. Further restrictions and sanctions are required to be imposed on insured depository institutions that are critically undercapitalized. The most important additional measure is that the appropriate federal banking agency is required to either appoint a receiver for the institution within 90 days, or obtain the concurrence of the FDIC in another form of action. Safety and Soundness Standards

FDICIA also implemented certain specific restrictions on transactions and required federal banking regulators to adopt overall safety and soundness standards for depository institutions related to internal control, loan underwriting, documentation, and asset growth. Among other things, FDICIA limits the interest rates paid on deposits by undercapitalized institutions, restricts the use of brokered deposits, limits the aggregate extensions of credit by a depository institution to an executive officer, director, principal shareholder or related interest, and reduces deposit insurance coverage for deposits offered by undercapitalized institutions for deposits by certain employee benefits accounts.

The federal banking agencies may require an institution to submit to an acceptable compliance plan as well as have the flexibility to pursue other more appropriate or effective courses of action given the specific circumstances and severity of an institution s noncompliance with one or more standards.

Community Reinvestment Act and Fair Lending Developments

Recently Enacted Accounting Rules

The Bank is subject to certain fair lending requirements and reporting obligations involving home mortgage lending operations and Community Reinvestment Act (CRA) activities. The CRA generally requires the federal banking agencies to evaluate the record of a financial institution in meeting the credit needs of their local communities, including low and moderate-income neighborhoods. In addition to substantive penalties and corrective measures that may be required for a violation of certain fair lending laws, the federal banking agencies may take compliance with such laws and CRA into account when regulating and supervising other activities.

On February 16, 2006, the Financial Accounting Standards Board (FASB) issued SFAS No. 155, Accounting for Certain Hybrid Instruments (SFAS No. 155), which permits, but does not require, fair value accounting for any hybrid financial instrument that contains an embedded derivative that would otherwise require bifurcation in accordance with SFAS 133. The statement also subjects beneficial interests issued by securitization vehicles to the requirements of SFAS 133. The statement is effective as of January 1, 2007, with earlier adoption permitted. In March 2006, the FASB issued SFAS No. 156, Accounting for Servicing of Financial Assets an amendment of FASB Statement No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities (SFAS No. 156). SFAS No. 156 requires all separately recognized servicing assets and liabilities to be initially measured at fair value. In addition, entities are permitted to choose to either subsequently measure servicing rights at fair value and report changes in fair value in earnings, or amortize servicing rights in proportion to and over the estimated net servicing income or loss, and assess the rights for impairment. Beginning with the fiscal year in which an entity adopts SFAS No. 156, it may elect to subsequently measure a class of servicing assets and liabilities at fair value. Post adoption, an entity may make this election as of the beginning of any fiscal year. An entity that elects to subsequently measure a class of servicing assets and liabilities at fair value should apply that election to all new and existing recognized servicing assets and liabilities within that class. The effect of re-measuring an existing class of servicing assets and liabilities at fair value is to be reported as a cumulative-effect adjustment to retained earnings as of the beginning of the period of adoption. SFAS No. 156 is effective as of the beginning of an entity s first fiscal year that begins after September 15, 2006. We do not expect that the adoption of FAS 156 will have a material effect on

12

On July 13, 2006, the Financial Accounting Standards Board (FASB) issued Financial Interpretation No. 48, Accounting for Income Tax Uncertainties (FIN 48). FIN 48 supplements Statement of Financial Accounting Standards No. 109, Accounting for Income Taxes (FAS 109), by defining the threshold for recognizing tax benefits in the financial statements as more-likely-than-not to be sustained by the applicable taxing authority. The benefit recognized for a tax position that meets the more-likely-than-not criterion is measured based on the largest benefit that is more than 50% likely to be realized, taking into consideration the amounts and probabilities of the outcomes upon settlement. The Company will adopt FIN 48 on January 1, 2007, as required. Any necessary adjustment must be recorded directly to the beginning balance of retained earnings in the period of adoption and reported as a change in accounting principle. We are currently in the process of identifying the impact of this guidance on our consolidated financial statements.

On September 15, 2006, the FASB issued FAS 157, Fair Value Measurements, which defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles (GAAP), and expands disclosures about fair value measurements. FAS 157 applies under other accounting pronouncements that require or permit fair value measurements, the FASB having previously concluded in those accounting pronouncements that fair value is the relevant measurement attribute. FAS 157 is effective for the year beginning January 1, 2008, with early adoption permitted on January 1, 2007. We do not expect that the adoption of FAS 157 will have a material effect on our consolidated financial statements.

On September 29, 2006, the FASB issued FAS 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans An Amendment of FASB Statements No. 87, 88, 106, and 132R, requiring an employer to recognize on its balance sheet the funded status of pension and other postretirement plans, measure a plan s assets and its obligations that determine its funded status as of the end of the employer s fiscal year and recognize changes in a plan s funded status in the year in which the changes occur in comprehensive income. The requirement to recognize the funded status of our plans is effective December 31, 2006. The funded status will be determined by comparing the fair value of plan assets and the projected benefit obligation or accumulated postretirement benefit obligation, as applicable, including actuarial gains and losses, prior service cost, and any remaining transition amounts. To the extent the fair value of plan assets is larger, the plan is considered over funded and an asset is recorded. Any previously recorded prepaid pension asset would be adjusted to reflect the funded status of the plan with the offset to accumulated other comprehensive income. Conversely, if a plan is under funded, a liability would be reported. The requirement to measure plan assets and benefit obligations as of the date of the employer s fiscal year-end statement of financial position is effective for fiscal years ending after December 15, 2008. We do not expect adoption of FAS 158 to have a material impact on our consolidated balance sheet.

13

Table of Contents

Competition

The commercial banking business in which the Company engages in is highly competitive. Generally, the lines of activity and markets served involve competition with other banks, thrifts, credit unions and other non-bank financial institutions, such as investment banking firms, investment advisory firms, brokerage firms, investment companies and insurance entities which offer financial services, located both domestically and through alternative deliver channels such as the Internet. The methods of competition center around various factors, such as customer services, interest rates on loans and deposits, lending limits and customer convenience.

The mortgage brokerage business in which the Company engages in is highly competitive. The mortgage brokerage business competes with other banks, thrifts, government agencies, mortgage brokers and other non-bank organizations offering mortgage banking services. Among the competitive advantages, major banks have an ability to finance wide ranging advertising campaigns and to allocate their securities into securities of higher yield. Such institutions offer certain services such as trust services and international banking services that are not offered directly by the Bank (but are offered indirectly through correspondent relationships). Because of their greater total capitalization, major banks have substantially higher legal lending limits than the Bank.

In order to compete with major banks and other competitors in its primary service areas, the Company relies upon the experience of its executive and senior officers in serving business clients, and upon its specialized services, local promotional activities and the personal contacts made by its officers, directors and employees. For customers whose loan demand exceeds the Company s legal lending limit, the Company may arrange for such loans on a participation basis with correspondent banks. Competitive pressures in the banking industry significantly increase changes in the interest rate environment, reducing net interest margins, and less than favorable economic conditions can result in a deterioration of credit quality and an increase in the provisions for loan losses.

Employees

As of February 1, 2007, the Company employed 115 full-time equivalent employees. Of these employees, 34 were employed in the Roseville/Sutter market and 81 were in the Redding market. None of the employees within the Company are subject to a collective bargaining agreement. Management considers its employee relations to be excellent.

14

ITEM 1A.

Forward Looking Statements and Risk Factors That May Affect Results

This report includes forward-looking statements within the meaning of the Securities Exchange Act of 1934 (the Exchange Act) and the Private Securities Litigation Reform Act of 1995. These statements are based on management s beliefs and assumptions, and on information available to management as of the date of this document. Forward-looking statements include the information concerning possible or assumed future results of operations of the Company set forth under the heading Management s Discussion and Analysis of Financial Condition and Results of Operations. Forward-looking statements also include statements in which words such as expects, anticipates, intend. plan. believes. estimate. consider or similar expressions or conditional verbs such as will, should, would and could are intended to identify such forward looking statements.. Forward-looking statements are not guarantees of future performance. They involve risks, uncertainties and assumptions, including the risks discussed under the heading Risk Factors That May Affect Results and elsewhere in this report. The Company s actual future results and shareholder values may differ materially from those anticipated and expressed in these forward-looking statements. Many of the factors that will determine these results and values, including those discussed under the heading Risk Factors That May Affect Results, are beyond the Company s ability to control or predict. Investors are cautioned not to put undue reliance on any forward-looking statements. In addition, the Company does not have any intention or and assumes no obligation to update forward-looking statements after the date of the filing of this report, even if new information, future events or other circumstances have made such statements incorrect or misleading. Except as specifically noted herein all references to the Company refer to Bank of Commerce Holdings, a California corporation, and its consolidated subsidiaries. Overview

As a financial holding company, our earnings are significantly affected by general business and economic conditions. These conditions include short-term and long-term interest rates, inflation, monetary supply, fluctuations in both debt and equity capital markets, and the strength of the United States economy and local economies in which we operate. For example, an economic downturn, increase in unemployment, or other events that negatively impact household and/or corporate incomes could decrease the demand for the Company s loan and non-loan products and services and increase the number of customers who fail to pay interest or principal on their loans. Geopolitical conditions can also affect our earnings. Acts or threats of terrorism, actions taken by the United States or other governments in response to acts or threats of terrorism and our military conflicts including the aftermath of the war with Iraq could impact business conditions in the United States.

The Board of Governors of the Federal Reserve System regulates the supply of money and credit in the United States. Its policies determine in large part our cost of funds for lending and investing and the return we earn on those loans and investments, both of which impact our net interest margin, and can materially affect the value of financial instruments we hold. Its policies can also affect our borrowers, potentially increasing the risk of failure to repay their loans. Changes in Federal Reserve Board policies are beyond our control and hard to predict or anticipate. We operate in a highly competitive industry that could become even more competitive because of legislative, regulatory and technological changes and continued consolidation. Banks, securities firms and insurance companies can now merge creating a financial holding company that can offer virtually any type of financial service, including banking, securities underwriting, insurance (agency and underwriting) and merchant banking. Technology has lowered barriers to entry and made it possible for non-banks to offer products and services traditionally provided by banks, such as automatic transfer and automatic payment systems. Many of our competitors have fewer regulatory constraints and some have lower cost structures.

The holding company, subsidiary bank and non-bank subsidiary are heavily regulated at the federal and state levels. This regulation is intended to protect depositors, federal deposit insurance funds and the banking system as a whole, not investors. Congress and state legislatures and federal and state regulatory agencies continually review banking laws, regulations and policies for possible changes. Changes to statutes, regulations or regulatory policies including changes in interpretation and implementation could affect us in substantial and unpredictable ways including limiting the types of financial services and products we may offer.

Our failure to comply with the laws, regulations or policies could result in sanctions by regulatory agencies and damage our reputation.

15

Table of Contents

Our success depends, in part, on our ability to adapt our products and services to evolving industry standards. There is increasing pressure on financial services companies to provide products and services at lower prices. This can reduce our net interest margin and revenues from fee-based products and services. In addition, the widespread adoption of new technologies, including internet-based services, could require us to make substantial expenditures to modify or adapt our existing products and services. Our success depends, in large part, on our ability to attract and retain key people. Competition for the best people can be intense.

Lending Risks Associated with Commercial Banking and Construction Activities

The business strategy of the Company is to focus on commercial, single family and multi-family real estate loans, construction loans and commercial business loans. Loans secured by commercial real estate are generally larger and involve a greater degree of credit and transaction risk than residential mortgage (one-to-four family) loans. Because payments on loans secured by commercial and multi-family real estate properties are often dependent on successful operation or management of the underlying properties, repayment of such loans may be subject to a greater extent to the then prevailing conditions in the real estate market or the economy. Moreover, real estate construction financing is generally considered to involve a higher degree of credit risk than long-term financing on improved, owner-occupied real estate. Risk of loss on a construction loan is dependent largely upon the accuracy of the initial estimate of the property s value at completion of construction or development compared to the estimated cost (including interest) of construction. If the estimate of value proves to be inaccurate, the Company may be confronted with a project which, when completed, has a value which is insufficient to assure full repayment of the construction loan. Although the Company manages lending risks through its underwriting and credit administration policies, no assurance can be given that such risks would not materialize, in which event the Company s financial condition, results of operations, cash flows and business prospects could be materially adversely affected.

Dependence on Real Estate

At December 31, 2006, approximately 70% of the loans of the Company were secured by real estate. The value of the Company s real estate collateral has been, and could in the future be adversely affected by any economic recession and any resulting adverse impact on the real estate market in California. See Economic Conditions and Geographic Concentration.

The Company s primary lending focus has historically been commercial real estate, commercial lending and, to a lesser extent, construction lending. At December 31, 2006, commercial real estate and construction loans comprised approximately 42% and 27%, respectively, of the total loans in the portfolio of the Company. At December 31, 2006, all of the Company s real estate mortgage, real estate construction loans, and commercial real estate loans, were secured fully or in part by deeds of trust on underlying real estate. The Company s dependence on real estate increases the risk of loss in the loan portfolio of the Company and its holdings of other real estate owned if economic conditions in California deteriorate in the future. Deterioration of the real estate market in California could have a material adverse effect on the Company s business, financial condition and results of operations. See Economic Conditions and Geographic Concentration.

Risks Specific to Operations in California

Our operations are located entirely in the State of California, which in recent years has experienced economic disruptions that are unique to the state. Any fiscal and political uncertainty surrounding the state government s financial condition, for example may have a material adverse effect on our customer s businesses or on our business, financial condition and results of operations.

Interest Rate Risk

The income of the Company is highly dependent on interest rate differentials and the resulting net interest margins (i.e., the difference between the interest rates earned on the Bank s interest-earning assets such as loans and securities, and the interest rates paid on the Bank s interest-bearing liabilities such as deposits and borrowings). These rates are highly sensitive to many factors, which are beyond the Company s control, including general economic conditions, inflation, recession and the policies of various governmental and regulatory agencies, in particular, the FRB. Because of the Company s practice of using variable rate pricing on the majority of its loan portfolio and noninterest bearing demand

Table of Contents

deposit accounts the Company is asset sensitive. As a result, the Company is generally adversely affected by declining interest rates. In addition, changes in monetary policy, including changes in interest rates, influence the origination of loans, the purchase of investments and the generation of deposits.

These changes also affect the rates received on loans and securities and paid on deposits, which could have a material adverse effect on the Company s business, financial condition and results of operations. See Quantitative and Oualitative Disclosure about Market Risk.

Potential Volatility of Deposits

At December 31, 2006, time certificates of deposit in excess of \$100,000 represented approximately 33.5% of the dollar value of the total deposits of the Company. As such, these deposits are considered volatile and could be subject to withdrawal. Withdrawal of a material amount of such deposits could adversely affect the liquidity of the Company, profitability, business prospects, results of operations and cash flows. The Company monitors activity of volatile liability deposits on a quarterly basis. Approximately \$60.8 million of the \$147.2 million in time certificates of deposit over \$100,000 act as core deposits with over five years history of rollover with the Company.

Dividends

Because the Company conducts no other significant activity than the management of its investment in the Bank and Mortgage Company, the Company is dependent on these subsidiaries for income. The ability of the Bank and Mortgage Company to pay cash dividends in the future depends on the profitability, growth and capital needs of the Bank and Mortgage Company. In addition, the California Financial Code restricts the ability of the Bank to pay dividends. No assurance can be given that the Company or the Bank will pay any dividends in the future or, if paid, such dividends will not be discontinued.

Government Regulation and Legislation

The Company and the Bank are subject to extensive state and federal regulation, supervision and legislation, which govern almost all aspects of the operations of the Company and the Bank. The business of the Company is particularly susceptible to being affected by the enactment of federal and state legislation which may have the effect of increasing or decreasing the cost of doing business, modifying permissible activities or enhancing the competitive position of other financial institutions. Such laws are subject to change from time to time and are primarily intended for the protection of consumers, depositors and the deposit insurance funds, and not for the protection of shareholders of the Company. The Company cannot predict what effect any presently contemplated or future changes in the laws or regulations or their interpretations would have on the business and prospects of the Company, but it could be material and adverse. See Supervision and Regulation.

Economic Conditions and Geographic Concentration

The Company s operations are located and concentrated in California, particularly the counties of El Dorado, Placer, Sutter, Shasta and Sacramento, and are likely to remain so for the foreseeable future. At December 31, 2006, approximately 70% of the Bank s loan portfolio consisted of real estate related loans, all of which were related to collateral located in California. A change in California economic and business conditions may adversely affect the performance of these loans. Deterioration in economic conditions could have a material adverse effect on the quality of the loan portfolio of the Bank and the demand for its products and services. In addition, during periods of economic slowdown or recession, the Bank may experience a decline in collateral values and an increase in delinquencies and defaults. A decline in collateral values and an increase in delinquencies and defaults increase the possibility and severity of losses. California real estate is also subject to certain natural disasters, such as earthquakes, floods and mudslides, which are typically not covered by the standard hazard insurance policies maintained by borrowers. Uninsured disasters may make it difficult or impossible for borrowers to repay loans made by the Company. Reliance on Key Employees and Others

As of February 1, 2007, the Company employed 115 employees. The Company considers employee relations to be excellent. A collective bargaining group represents none of the employees of the Company or its subsidiaries. Failure of the Company to attract and retain qualified personnel could have an adverse effect on the Company s business, financial condition and results of operations. The Company does maintain life insurance with respect to five of its officers with regard to a salary continuation plan.

Adequacy of Allowance for Loan and Lease Losses (ALLL)

The Company's allowance for loan and lease losses was \$4.9 million, or 1.18% of total loans at December 31, 2006. Material future additions to the allowance for loan losses might be necessary if material adverse changes in economic conditions occur and the performance of the loan portfolio of the Company deteriorates. In addition, future additions to the Company's allowance for loan and lease losses on other real estate owned may also be required in order to reflect changes in the markets for real estate in which the Company's other real estate owned is located and other factors which may result in adjustments which are necessary to ensure that the Company's foreclosed assets are carried at the lower of cost or fair value, less estimated costs to dispose of the properties. Moreover, the FDIC and the DFI, as an integral part of their examination process, periodically review the Company's allowance for loan and lease losses and the carrying value of its assets. The Bank was most recently examined by the DFI in this regard during the first quarter of 2005. Increases in the provisions for loan losses and foreclosed assets could adversely affect the Bank's financial condition and results of operations. See Management's Discussion and Analysis of Financial Condition and Results of Operations-Asset Quality' and Management's Discussion and Analysis of Financial Condition and Results of Operations-Allowance for Loan and Lease Losses (ALLL).

Certain Ownership Restrictions under California and Federal Law

Federal law prohibits a person or group of persons acting in concert from acquiring control of a bank holding company unless the FRB has been given 60 days prior written notice of such proposed acquisition and within that time period the FRB has not issued a notice disapproving the proposed acquisition or extending for up to another 30 days, the period during which such a disapproval may be issued. An acquisition may be made before the expiration of the disapproval period if the FRB issues written notice of its intent not to disapprove the action. Under a rebuttal presumption established by the FRB, the acquisition of more than 10% of a class of voting stock of a bank with a class of securities registered under Section 12 of the Exchange Act (such as the common stock), would, under the circumstances set forth in the presumption, constitute the acquisition of control. In addition, any company would be required to obtain the approval of the FRB under the BHCA, before acquiring 25% (5% in the case of an acquirer that is, or is deemed to be, a bank holding company) or more of the outstanding shares of the Company s common stock, or such lesser number of shares as constitute control. See Supervision and Regulation-Regulation and Supervision of Bank Holding Companies.

Under the California Financial Code, no person shall, directly or indirectly, acquire control of a California licensed bank or a bank holding company unless the Commissioner has approved such acquisition of control. A person would be deemed to have acquired control of the Company and the Bank under this state law if such person, directly or indirectly, has the power (i) to vote 25% or more of the voting power of the Company or (ii) to direct or cause the direction of the management and policies of the Company. For purposes of this law, a person who directly or indirectly owns or controls 10% or more of the common stock would be presumed to direct or cause the direction of the management and policies of the Company and thereby control the Company.

Shares Eligible for Future Sale

As of February 28, 2007, the Company had 8,849,542 shares of Common Stock outstanding, of which 6,030,767 shares are eligible for sale in the public market without restriction and 2,818,775 shares are eligible for sale in the public market pursuant to Rule 144 under the Securities Act of 1933, as amended (the Securities Act). Future sales of substantial amounts of the Company s common stock, or the perception that such sales could occur, could have a material adverse effect on the market price of the common stock. In addition, options to acquire 377,745 shares of the issued and outstanding shares of common stock at exercise prices ranging from \$2.75 to \$11.59 have been issued to directors and certain employees of the Company under the Company s 1998 Stock Option Plan. No prediction can be made as to the effect, if any, that future sales of shares, or the availability of shares for future sale, will have on the market price of the Company s common stock.

Technology and Computer Systems

Advances and changes in technology can significantly affect the business and operations of the Company. The Company faces many challenges including the increased demand for providing computer access to bank accounts and the systems to perform banking transactions electronically. The Company s ability to compete depends on its ability to continue to adapt its technology on a timely and cost-effective basis to meet these requirements. In addition, the

Company s business and operations are susceptible to negative impacts from computer system failures, communication and energy disruption and unethical individuals with the technological ability to cause disruptions or failures of the Company s data processing systems.

18

Table of Contents

Environmental Risks

The Company, in its ordinary course of business, acquires real property securing loans that are in default, and there is a risk that hazardous substance or waste, contaminants or pollutants could exist on such properties. The Company may be required to remove or remediate such substances from the affected properties at its expense, and the cost of such removal or remediation may substantially exceed the value of the affected properties or the loans secured by such properties. Furthermore, the Company may not have adequate remedies against the prior owners or other responsible parties to recover its costs. Finally, the Company may find it difficult or impossible to sell the affected properties either before or following any such removal. In addition, the Company may be considered liable for environmental liabilities concerning its borrowers properties, if, among other things, it participates in the management of its borrowers operations. The occurrence of such an event could have a material adverse effect on the Company s business, financial condition, results of operations and cash flows.

ITEM 1(b). UNRESOLVED STAFF COMMENTS

None to report.

19

Item 2. PROPERTIES

The Company s principal offices and the Bank s main office are housed in a two-story building with approximately 21,000 square feet of space located at 1951 Churn Creek Road, Redding, California, 96002. The Bank owns the building and the 1.25 acres of land on which the building is situated. The Bank also owns the land and building located at 1177 Placer Street, Redding, California, 96001, in which the Bank uses approximately 11,650 square feet of space for its banking operations. During 2006, the Company began construction on the Technology and Administrative Support Center (TASC) consisting of approximately 12,000 square feet of spaced located on the property adjacent to the branch office at 1951 Churn Creek Road. The building is expected to be complete March 1, 2007 at a cost of approximately \$3.9 million.

The Company s Roseville Bank of Commerce at Eureka office is located on the first floor of a three-story building with approximately 8,550 square feet of space located at 1504 Eureka Road, Roseville, California. The Company leases the space pursuant to a triple net lease expiring on August 1, 2011. The Company s Roseville Bank of Commerce at Sunrise office is a free standing building with approximately 4,982 square feet of space located at 6950 Sunrise Boulevard, Citrus Heights, California. The Company subleases the space from Wells Fargo Bank expiring on March 5, 2009.

The Company s Mortgage division is located in a free standing building with approximately 2,500 square feet located at 1024 Mistletoe Lane, Redding, California. The Company subleases the space expiring on July 1, 2009. The Company s Sutter division is located in a free standing building with approximately 4,904 square feet located at 950 Tharp Road, Suite 800, Yuba City, California. The Company leases the space from Mr. David Lanza expiring on November 1, 2010 with the option to purchase.

Item 3. LEGAL PROCEEDINGS

The Company is subject to various pending and threatened legal actions arising in the ordinary course of business. The Company maintains reserves for losses from legal actions that are both probable and estimable. In the opinion of management the disposition of claims currently pending will not have a material effect on the Company s consolidated financial position or results of operations.

Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted during the quarter ended December 31, 2006 to a vote of the Company s security holders.

20

PART II

Item 5. MARKET FOR REGISTRANT S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

The principal market on which the Common Stock is traded is the NASDAQ National Market. The Common stock is listed under the trading symbol BOCH. The following table sets forth the high and low closing sales prices of the Common Stock on the NASDAQ National Market for the periods indicated:

Quarter Ended:	Sales Price Per Share		
	High	Low	Volume
March 31, 2006	\$10.64	\$ 9.14	174,479
June 30, 2006	\$11.00	\$10.00	97,655
September 30, 2006	\$10.95	\$10.00	178,380
December 31, 2006	\$12.49	\$10.85	150,795
March 31, 2005	\$12.35	\$ 9.00	107,051
June 30, 2005	\$13.07	\$ 9.35	95,929
September 30, 2005	\$12.00	\$ 9.58	156,528
December 31, 2005	\$10.90	\$10.10	95,224

We believe there were approximately 676 stockholders of the Company's common stock as of December 31, 2006, including those held in street name, and the market price on that date was \$11.99 per share. As of December 31, 2006 there were 261 registered stockholders.

During 2005, the Board of Directors approved a quarterly cash dividend program. Cash dividends of \$0.08, \$0.07, \$0.07 and \$0.07 per share was paid on January 5, 2006, April 7, 2006, July 7, 2006 and October 13, 2006, respectively, to stockholders of record as of December 31, 2005, March 31, 2006, June 30, 2006 and September 30, 2006. Cash dividends of \$0.06, \$0.06 and \$0.06 per share was paid on April 8, 2005, July 8, 2005 and October 7, 2005, respectively, to stockholders of record as of March 31, 2005, June 30, 2005 and September 30, 2005, respectively. The Company currently expects to pay cash dividends at this rate in the future, but the Company s ability to pay dividends is subject to certain regulatory requirements. The Federal Reserve Board (FRB) generally prohibits a financial holding company from declaring or paying a cash dividend which would impose undue pressure on the capital of subsidiary banks or would be funded only through borrowing or other arrangements that might adversely affect a financial services holding company s financial position. The FRB s policy is that a financial holding company should not continue its existing rate of cash dividends on its common stock unless its net income is sufficient to fully fund each dividend and its prospective rate of earnings retention appears consistent with its capital needs, asset quality and overall financial condition. The power of the board of directors of an insured depository institution to declare a cash dividend or other distribution with respect to capital is subject to statutory and regulatory restrictions which limit the amount available for such distribution depending upon the earnings, financial condition and cash needs of the institution, as well as general business conditions.

In addition to the restrictions imposed under federal law, banks chartered under California law generally may only pay cash dividends to the extent such payments do not exceed the lesser of retained earnings of the bank or the bank s net income for its last three fiscal years (less any distributions to stockholders during such period). In the event a bank desires to pay cash dividends in excess of such amount, the bank may pay a cash dividend with the prior approval of the Commissioner of the Department of Financial Institutions in an amount not exceeding the greatest of the bank s retained earnings, the bank s net income for its last fiscal year, or the bank s net income for its current fiscal year. One of the provisions of the Jobs and Growth Tax Relief Reconciliation Act of 2003 signed by President George W. Bush, included changes in how dividends are taxed. Investors will now pay lower tax rates on dividends received from domestic corporations and qualified foreign corporations. In the past, dividend income was another source of ordinary income, taxed at the investors normal tax rate. Beginning in 2003, the *maximum* tax rate on qualifying dividends has dropped to 5%, 10% or 15% depending on the investors tax bracket. The lower tax rate is scheduled to expire in 2008.

Equity Compensation Plan Information

The following chart sets forth information for the fiscal year ended December 31, 2006, regarding equity based compensation plans of the Company.

			Number of securities remaining available for
	Number of securities	Weighted average	future issuance
	to be	exercise	under
	issued upon exercise of	price of outstanding	equity compensation plans
	OI	options, warrants	pians
	outstanding options,	and	(excluding securities reflected in column
	warrants and rights	rights	(a)).
Plan category	(a)	(b)	(c)
Equity compensation plans approved by	377,745	\$ 6.93	74 165
security holders Equity compensation plans not approved	377,743	\$ 0.93	74,165
by security holders	None	None	None
Total	377,745	\$ 6.93	74,165

During 2006, the Company did not conduct any unregistered offerings or sales of its securities. The Company did repurchase 92,000 shares of common stock at an average price of \$11.85.

Purchase of Equity Securities by the Issuer and Affiliated Purchasers

	(a) Total number of	(b) Average	(c) Total number of shares purchased as part of publicly announced	(d) Maximum number of shares that may yet be purchased under the
	shares	price paid	plans or	plans or
Period	purchased	per share	programs	programs
October 1, 2006 October 31, 2006	18,000	\$11.49	18,000	175,600
November 1, 2006 November 30, 2006	41,600	\$11.81	59,600	134,000
December 1, 2006 December 31, 2006	32,400	\$12.10	92,000	101,600
Total	92,000	\$11.85	92,000	101,600

On September 25, 2006 the Company announced a Stock Repurchase Plan of up to 2.2% of the Company s outstanding shares based upon the 8,798,172 shares outstanding on that date. All transactions were structured to

comply with the Securities and Exchange Commission Rule 10b-18. The repurchases were executed through the open market. The Stock Repurchase Plan closed on December 31, 2006.

22

Table of Contents

Stock Price Performance Graph

The following graph compares the Company s cumulative total return to shareholders during the past five years with that of the Standard & Poor s 500 Composite Stock Index (the S&P) and the SNL Securities \$250-\$500 million Bank Asset-Size Index (the SNL Securities Index). The stock price performance shown on the following graph is not necessarily indicative of future performance of the Company s Common Stock.

Bank of Commerce Holdings Five Year Performance Graph Total Return Performance Stock Performance Graph (1)

SNL Securities LC ©2006

(804) 977-1600

(1) Assumes \$100 invested on December 31, 2001, in the Company s Common Stock, the NASDAQ, the S&P 500 and the SNL Securities Index. Assumes reinvestment of dividends. Source: SNL Securities (share prices for the Company s Common Stock was furnished to SNL Securities through the NASDAQ).

23

Item 6. SELECTED CONSOLIDATED FINANCIAL DATA

The selected consolidated financial data set forth below for the five years ended December 31, 2006, have been derived from the Company s audited consolidated financial statements and should be read in conjunction with Management s Discussion and Analysis of Financial Condition and Results of Operations and the Company s audited consolidated financial statements and notes thereto, included elsewhere in this report.

In Thousands (Except Ratios and Per Share Data) As of and for the years ended December 31, Statements of Income		2006		2005		2004		2003		2002
Total Interest Income	\$	37,610	\$	27,864	\$	20,996	\$	19,279	\$	18,565
Net Interest Income	\$	22,035	\$	20,238	\$	16,887	\$	14,694	\$	12,517
Provision for Loan Losses	\$	226	\$	448	\$	554	\$	515	\$	620
Total Noninterest Income	\$	1,928	\$	2,124	\$	2,196	\$	2,150	\$	2,091
Total Noninterest Expense	\$	13,333	\$	11,748		10,620	\$	9,660	\$	8,267
Total Revenues	\$	39,539	\$	29,988	\$	23,192	\$	21,429	\$	20,656
Net Income	\$	6,568	\$		\$	4,978	\$	4,183	\$	3,696
Balance Sheets										
Total Assets	\$:	583,442	\$:	511,644	\$ 4	438,545	\$ 4	401,158	\$.	367,434
Total Net Loans	\$ 4	408,989	\$	363,305	\$ 3	318,801	\$ 2	278,204	\$ 2	280,351
Allowance for Loan Losses	\$	4,904	\$	4,316	\$	3,866	\$	3,675	\$	3,529
Total Deposits	\$ 4	439,407		372,116	\$ 3	352,878	\$:	327,539	\$.	314,447
Stockholders Equity	\$	43,916	\$	39,138	\$	35,283	\$	30,511	\$	27,667
Performance Ratios ¹										
Return on Average Assets ²		1.20%		1.34%		1.22%		1.10%		1.09%
Return on Average Stockholders Equity		15.59%		18.35%		18.18%		15.20%		13.92%
Dividend Payout		40.36%		35.74%		39.29%		42.09%		46.57%
Average Equity to Average Assets		9.49%		9.43%		7.91%		7.21%		7.83%
Tier 1 Risk-Based Capital-Bank ⁴		11.42%		12.08%		10.80%		10.77%		9.14%
Total Risk-Based Capital-Bank		12.54%		13.11%		11.88%		12.02%		10.19%
Net Interest Margin ⁵		4.26%		4.59%		4.45%		4.22%		4.06%
Average Earning Assets to Total Average Assets		94.20%		94.04%		92.62%		91.26%		90.90%
Nonperforming Assets to Total Assets ⁶		0.00%		0.08%		0.54%		1.16%		.10%
Net Charge-offs to Average Loans		09%		.00%		.12%		.13%		.01%
Allowance for Loan Losses to Total Loans		1.18%		1.17%		1.20%		1.30%		1.26%
Nonperforming Loans to Allowance for Loan										
Losses		0.00%		9.15%		61.64%		126.34%		0.20%
Efficiency Ratio ⁷		55.64%		52.54%		55.65%		59.15%		56.59%
Share Data										
Average Common Shares Outstanding basic		8,760		8,600		8,283		8,033		8,013
Average Common Shares Outstanding diluted		8,932		8,845		8,703		8,327		8,604
Book Value Per Common Share	\$	4.96	\$	4.52	\$	4.27	\$	3.80	\$	3.45
Basic Earnings Per Common Share	\$	0.75	\$	0.73	\$	0.60	\$	0.52	\$	0.46
Diluted Earnings Per Common Share	\$	0.74	\$	0.71	\$	0.57	\$	0.50	\$	0.43
Cash Dividends Per Common Share ⁸	\$	0.29	\$	0.26	\$	0.23	\$	0.22	\$	0.22

Regulatory
Capital Ratios
and Asset
Quality Ratios
are end of
period ratios.
With the
exception of end
of period ratios,
all ratios are
based on
average daily
balances during
the indicated
period.

- Return on average assets is net income divided by average total assets.
- 3 Return on average equity is net income divided by average stockholders equity.
- 4 Regulatory capital ratios are defined in detail in the table on pages 39-40.
- Net interest
 margin equals
 net interest
 income as a
 percent of
 average
 interest-earning
 assets.
- Non-performing assets includes all nonperforming loans

(nonaccrual loans, loans 90 days past due and still accruing interest and restructured loans) and real estate acquired by foreclosure.

- The efficiency ratio is calculated by dividing non-interest expense by the sum of net interest income and noninterest income. The efficiency ratio measures how the Company spends in order to generate each dollar of net revenue.
- 8 Cash dividends declared during the current fiscal year

24

Item 7. MANAGEMENT S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

The following discussion should be read in conjunction with the Consolidated Financial Statements of the Company and related notes thereto appearing elsewhere in this report. This report includes forward-looking statements within the meaning of the Securities Exchange Act of 1934 (the Exchange Act) and the Private Securities Litigation Reform Act of 1995. These statements are not guarantees of future performance and involve certain risks. These statements are based on management s beliefs and assumptions, and on information available to management as of the date of this document. Forward-looking statements include the information concerning possible or assumed future results of operations of the Company set forth under the heading Management s Discussion and Analysis of Financial Condition and Results of Operations. Forward-looking statements also include statements in which words such as expects. anticipates. intend. plan. believes. estimate. consider or similar expressions or conditional verbs such as will should would and could are intended to identify such forward looking statements. The Company s actual future results and stockholder values may differ materially from those anticipated and expressed in these forward-looking statements. Many of the factors that will determine these results and values, including those discussed under the heading Risk Factors That May Affect Results, are beyond the Company s ability to control or predict. Investors are cautioned not to put undue reliance on any forward-looking statements. In addition, the Company does not have any intention to and assumes no obligation to update forward-looking statements after the date of the filing of this report, even if new information, future events or other circumstances have made such statements incorrect or misleading. Except as specifically noted herein all referenced to the Company refer to Bank of Commerce Holdings, a California corporation, and its consolidated subsidiaries.

Executive Overview

Our Company was established to make a profitable return while serving the financial needs of the business and professional communities of our markets. We are in the financial services business, and no line of financial services is beyond our charter as long as it serves the needs of businesses and professionals in our communities. The mission of our Company is to provide its stockholders with a safe and profitable return on their investment over the long term. Management will attempt to minimize risk to our stockholders by making prudent business decisions, maintaining adequate levels of capital and reserves, and maintaining effective communications with stockholders. Our Company s most valuable asset is its customers. We will consider their needs first when we design our products. High-quality customer service is an important mission of our Company, and how well we accomplish this mission will have a direct influence on our profitability. For the past two years we have followed a disciplined organic growth strategy, pursuing growth by attracting more customers and expanding our relationships with our existing customer base

Our vision is to embrace changes in the industry and develop profitable business strategies that allow us to maintain our customer relationships and build new ones. Our competitors are no longer just banks. We must compete with financial powerhouses that want our core business. The flexibility provided by the Financial Holding Company Act will become increasingly important. We have developed strategic plans that evaluate additional financial services and products that can be delivered to our customers efficiently and profitably. Producing quality returns is, as always, a top priority.

The Company s long term success rests on the shoulders of the leadership team to effectively enhance the performance of the Company. As a financial services company, we are in the business of taking risk. Whether we are successful depends largely upon whether we take the right risks and get paid appropriately for the risks we take. Our governance structure enables us to manage all major aspects of the Company s business effectively through an integrated process that includes financial, strategic, risk and leadership planning.

We define risks to include not only credit, market and liquidity risk, the traditional concerns for financial institutions, but also operational risks, including risks related to systems, processes or external events, as well as legal, regulatory and reputation risks. Our management processes, structures, and policies help to ensure compliance with laws and regulations and provide clear lines for decision-making and accountability. Results are important, but equally important is how we achieve those results. Our core values and commitment to high ethical standards is material to sustaining public trust and confidence in our Company.

Risk Management

Overview

Through our corporate governance structure, risk and return is evaluated to produce sustainable revenues, reduce risks of earning volatility and increase stockholder value. The financial services industry is exposed to four major risks; liquidity, credit, market and operational. Liquidity risk is the inability to meet liability maturities and withdrawals, fund asset growth and otherwise meet contractual obligations at reasonable market rates. Credit risk is the inability of a customer to meet its repayment obligations. Market risk is the fluctuation in asset and liability values caused by changes in market prices and yields and Operational risk is the potential for losses resulting from events involving people, processes, technology, legal issues, external events, regulatory or reputation.

Board Committees

Our corporate governance structure begins with our Board of Directors. The Board of Directors evaluates risk through the Chief Executive Officer (CEO) and four Board Committees:

Loan Committee reviews credit risks and the adequacy of the allowance for loan losses.

Asset/Liability Management Committee (ALCO) reviews liquidity and market risks.

Audit Committee reviews the scope and coverage of internal and external audit activities.

Nominating and Corporate Governance Committee evaluates corporate governance structure, charters, committee performance and acts in best interests of the corporation and its stockholders with regard to the appointment of director nominees.

These committees review reports from management, the Company s auditors, and other outside sources. On the basis of materials that are available to them and on which they rely, they review the performance of the Company s management and personnel, and establish policies, but neither the committees nor their individual members (in their capacities as members of the Board of Directors) are responsible for daily operations of the Company. In particular, risk management activities relating to individual loans are undertaken by Company personnel in accordance with the policies established by the Board committees.

Senior Leadership Committees

To ensure that our risk management goals and objectives are accomplished, oversight of our risk taking and risk management activities are conducted through five Senior Leadership committees comprised of management.

The Senior Leadership Committee establishes short and long-term strategies and operating plans. The committee establishes performance measures and reviews performance to plan on a monthly basis.

The Credit Round Table Committee recommends corporate credit practices and limits, including industry concentration limits and approval requirements and exceptions.

The Technology Steering Committee establishes technological strategies, makes technology investment decisions, and manages the implementation process.

The ALCO Round Table Committee establishes and monitors liquidity ranges, pricing, maturities, investment goals, and interest spread on balance sheet accounts.

The SOX 404 Compliance Team has established the master plan for full documentation of the Companies internal controls and compliance with the Sarbanes-Oxley Act, Section 404.

Risk Management Controls

We use various controls to manage risk exposure within the Company. Budgeting and planning processes provide for early indication of unplanned results or risk levels. Models are used to estimate market risk and net interest income sensitivity. Segmentation analysis is used to estimate expected and unexpected credit losses. Compliance to regulatory guidelines plays a significant role in risk management as well as corporate culture and the actions of management. Our code of ethics provides the guidelines for all employees to conduct themselves with the highest integrity in the delivery of service to our clients.

Table of Contents 44

26

Liquidity Risk Management

the Bank s ability to pay dividends.)

Liquidity Risk

Liquidity risk is the inability to meet liability maturities and withdrawals, fund asset growth and otherwise meet contractual obligations at reasonable market rates. Liquidity management involves maintaining ample and diverse funding capacity, liquid assets and other sources of cash to accommodate fluctuations in asset and liability levels due to business shocks or unanticipated events. ALCO is responsible for establishing our liquidity policy and the accounting department is responsible for planning and executing the funding activities and strategies.

Asset liquidity sources consist of the repayments and maturities of loans, selling of loans, short-term money market investments, maturities and sales of securities from the available-for-sale security portfolio. Increased available-for-sale security balances were responsible for the major use of liquidity, followed by growth in the loan portfolio. The weighted-average life of the available-for-sale security portfolio is 5.39 years.

Liquidity is generated from liabilities through deposit growth and short-term borrowings. We emphasize preserving and maximizing customer deposits and other customer-based funding sources. Deposit marketing strategies are reviewed for consistency with liquidity policy objectives.

The Company also had available correspondent banking lines of credit through correspondent relationships totaling approximately \$25.0 million and available secured borrowing lines of approximately \$50.8 million with the Federal Home Loan Bank of San Francisco. While these sources are expected to continue to provide significant amounts of liquidity in the future, their mix, as well as the possible use of other sources, will depend on future economic and market conditions. Liquidity is also provided or used through the results of the Company's operations. The Company's liquid assets (cash and due from banks, federal funds sold and available-for-sale securities) totaled \$134.9 million or 23.1% of total assets at December 31, 2006, \$120.6 million or 23.6% of total assets at December 31, 2005 and \$101.7 million or 23.2% of total assets at December 31, 2004. In 2006, the Holding Company's primary source of funding was exercises of stock options and dividends. The Holding Company expects to receive dividends

To accommodate future growth and business needs, the Company develops an annual capital expenditure budget during strategic planning sessions. Gross capital expenditures for 2006 were approximately \$4.0 million for replacement of furniture and equipment, technological enhancements and in progress purchases including the new Technology and Administrative Support Building. The Company expects that the earnings of the Company, acquisition of core deposits and wholesale borrowing arrangements are sufficient to support liquidity needs in 2007. *Short term borrowings*

from the Bank in 2007. (See note 18 to the Consolidated Financial Statements for a discussion of the restrictions on

The Company actively uses Federal Home Loan Bank (FHLB) advances as a source of wholesale funding to provide liquidity. At December 31, 2006, the Company s FHLB long-term advances were variable rate tied to prime index minus a spread, fixed term borrowings without call or put option features. At December 31, 2006 the Company s FHLB short-term advances were a fixed term borrowing without call or put features, fixed or floating rates. At December 2006, the Company had \$40 million in FHLB advances outstanding compared to \$55 million at December 31, 2005.

	2006	2005	2004
Securities sold under agreements to repurchase with weighted average interest rates of 4.00%, 3.19% and 0.15% at December 31, 2006, 2005 and 2004, respectively	\$ 37,116,610	\$ 22,885,658	\$ 2,003,712
Federal Home Loan Bank borrowings with weighted average interest rates of 5.64%, 4.17% and 2.56% at December 31, 2006, 2005 and 2004, respectively	40,000,000	55,000,000	35,000,000

Total short-term borrowings

\$77,116,610

\$77,885,658

\$37,003,712

27

	2006	2005	2004
Securities sold under agreements to repurchase:			
Maximum outstanding at any month end	\$ 37,116,610	\$ 24,308,869	\$ 10,238,525
Average balance during the year	29,667,820	17,812,885	2,164,067
Weighted average interest rate during year	3.84%	2.42%	2.44%
Federal Home Loan Bank borrowings:			
Maximum outstanding at any month end	\$80,000,000	\$55,000,000	\$35,000,000
Average Balance during the year	59,059,300	34,032,738	28,715,847
Weighted average interest rate during year	5.21%	3.37%	1.53%

Credit Risk Management

Credit risk arises from the inability of a customer to meet its repayment obligations. Credit risk exists in our outstanding loans, letters of credit and unfunded loan commitments. We manage credit risk based on the risk profile of the borrower, repayment sources and the nature of underlying collateral given current events and conditions. *Commercial portfolio credit risk management*

Commercial credit risk management begins with an assessment of the credit risk profile of the individual borrower based on an analysis of the borrower s financial position in light of current industry, economic or geopolitical trends. As part of the overall credit risk assessment of a borrower, each commercial credit is assigned a risk grade and is subject to approval based on existing credit approval standards. Risk grading is a factor in determining the adequacy of the allowance for loan and lease losses. Credit decisions are determined by Credit Administration to certain limitations and approvals from the Loan Committee above certain limitations. Credit risk is continuously monitored by Credit Administration for possible adjustment if there has been a change in the borrower s ability to perform under its obligations. Additionally, we manage the size of our credit exposure through loan sales and loan participation agreements.

The primary sources of repayment of the commercial loans of the Company are operating cash flows and the borrowers conversion of short-term assets to cash. The net assets of the borrower or guarantor are usually identified as a secondary source of repayment. The principal factors affecting the Bank s risk of loss from commercial lending include each borrower s ability to manage its business affairs and cash flows, local and general economic conditions and real estate values in the Company s service area. The Company manages its commercial loan portfolio by monitoring its borrowers payment performance and their respective financial condition and makes periodic adjustments, if necessary, to the risk grade assigned to each loan in the portfolio. The Company s evaluations of its borrowers are facilitated by management s knowledge of local market conditions and periodic reviews by a consultant of the credit administration policies of the Company.

Real estate portfolio credit risk management

The principal source of repayment of the real estate construction loans of the Company is the sale of the underlying collateral or the availability of permanent financing from the Company or other lending source. The principal risks associated with real estate construction lending include project cost overruns that absorb the borrower s equity in the project and deterioration of real estate values as a result of various factors, including competitive pressures and economic downturns.

The Company manages its credit risk associated with real estate construction lending by establishing a loan-to-value ratio on projects on an as-completed basis, inspecting project status in advance of disbursements, and matching maturities with expected completion dates. Generally, the Company requires a loan-to-value ratio of not more than 80% on single family residential construction loans.

The specific underwriting standards of the Company and methods for each of its principal lines of lending include industry-accepted analysis and modeling and certain proprietary techniques. The underwriting criteria of the Bank are designed to comply with applicable regulatory guidelines, including required loan-to-value ratios. The credit administration policies of the Company contain mandatory lien position and debt service coverage requirements, and

the Bank generally requires a guarantee from individuals owning 20% or more of the borrowing entity.

28

Table of Contents

Concentrations of credit risk

Portfolio credit risk is evaluated with the goal that concentrations of credit exposure do not result in unacceptable levels of risk. Concentrations of credit exposure can be measured in various ways including industry, product, geography, and customer relationship. We review non-real estate commercial loans by industry and real estate loans by geographic location and property type.

Nonperforming assets

The Company s practice is to place an asset on nonaccrual status when one of the following events occurs:(i) Any installment of principal or interest is 90 days or more past due (unless in management s opinion the loan is well-secured and in the process of collection), (ii) management determines the ultimate collection of principal or interest to be unlikely or (iii) the terms of the loan have been renegotiated due to a serious weakening of the borrower s financial condition. Nonperforming loans may be on nonaccrual, are 90 days past due and still accruing, or have been restructured.

Allowance for loan and lease losses (ALLL)

The allowance for loan and lease losses represents management s best estimate of probable losses in the loans and leases portfolio. Within the allowance, reserves are allocated to segments of the portfolio based on specific formula components. Changes to the allowance for credit losses are reported in the Consolidated Statement of Income in the provision for loan losses.

We perform periodic and systematic detailed evaluations of our lending portfolio to identify and estimate the inherent risks and assess the overall collectibility. These evaluations include general conditions such as the portfolio composition, size and maturities of various segmented portions of the portfolio such as secured, unsecured, construction, and Small Business Administration (SBA). Additional factors include concentrations of borrowers, industries, geographical sectors, loan product, loan classes and collateral types, volume and trends of loan delinquencies and non-accrual; criticized and classified assets and trends in the aggregate in significant credits identified as watch list items.

The Company s allowance for loan and lease losses is the accumulation of various components that are calculated based upon independent methodologies. All components of the allowance for loan losses represent an estimation performed pursuant to Statement of Financial Accounting Standards (SFAS) Statement No. 5, Accounting for Contingencies or SFAS No. 114, Accounting by Creditors for Impairment of a Loan. Management s estimate of each SFAS No. 5 component is based on certain observable data that management believes is the most reflective of the underlying credit losses being estimated. Changes in the amount of each component of the allowance for loan losses are directionally consistent with changes in the observable data, taking into account the interaction of the SFAS No. 5 components over time.

An essential element of the methodology for determining the allowance for loan and lease losses is the Company's credit risk evaluation process, which includes credit risk grading individual, commercial, construction, commercial real estate, and consumer loans. Loans are assigned credit risk grades based on the Company's assessment of conditions that affect the borrower's ability to meet its contractual obligations under the loan agreement. That process includes reviewing borrower's current financial information, historical payment experience, credit documentation, public information, and other information specific to each individual borrower. Loans are reviewed on an annual or rotational basis or as management become aware of information affecting the borrower's ability to fulfill its obligations. Credit risk grades carry a dollar weighted risk percentage.

For individually impaired loans, SFAS No. 114 provides guidance on the acceptable methods to measure impairment. Specifically, SFAS No. 114 states that when a loan is impaired, we measure impairment based on the present value of expected future principal and interest cash flows discounted at the loan is effective interest rate, except that as a practical expedient, a creditor may measure impairment based on a loan is observable market price or the fair value of collateral, if the loan is collateral dependent. When developing the estimate of future cash flows for a loan, we consider all available information reflecting past events and current conditions, including the effect of existing environmental factors. In addition to the ALLL, an allowance for unfunded loan commitments and letters of credit is determined using estimates of the probability of funding. This reserve is carried as a liability on the consolidated balance sheet.

We make provisions to the ALLL on a regular basis through charges to operations that are reflected in our consolidated statements of income as provision expense for loan losses. When a loan is deemed uncollectible, it is charged against the allowance. Any recoveries of previously charged-off loans are credited back to the allowance. There is no precise method of predicting specific losses or amounts that ultimately may be charged-off on particular categories of the loan portfolio. Various regulatory agencies, as an integral part of their examination process, periodically review the Company s ALLL. Such agencies may require the Company to provide additions to the allowance based on their judgment of information available to them at the time of their examination. There is uncertainty concerning future economic trends. Accordingly, it is not possible to predict the effect future economic trends may have on the level of the provisions for possible loan losses in future periods. The ALLL should not be interpreted as an indication that charge-offs in future periods will occur in the stated amounts or proportions.

The following table summarizes the activity in the ALLL reserves for the periods indicated.

	Years Ended December 31,								
(Dollars in thousands)	2006	2005	2004	2003	2002				
Beginning Balance:	\$ 4,316	\$ 3,866	\$ 3,675	\$ 3,529	\$ 2,916				
Provision for loan losses Charge-offs:	226	448	554	515	620				
Commercial & Financial	(274)	(83)	(367)	(379)	(8)				
Real Estate	(0)	(0)	(0)	(0)	(18)				
Other	(25)	(10)	(1)	(1)	(0)				
Total Charge-offs	(299)	(93)	(368)	(380)	(26)				
Recoveries:									
Commercial & Financial	655	93	2	11	19				
Real Estate	0	0	0	0	0				
Other	6	2	3	0	0				
Total Recoveries	661	95	5	11	19				
Net Charge-offs	362	2	(363)	(369)	(7)				
Ending Balance	\$ 4,904	\$ 4,316	\$ 3,866	\$ 3,675	\$ 3,529				
Allowance for loan losses to total loans	1.18%	1.17%	1.20%	1.30%	1.26%				
Net Charge-offs to average loans	09%	.00%	.12%	.13%	.01%				

The provisions for loan and lease losses decreased to \$226,000 for 2006 versus \$448,000 in 2005. Net recoveries were approximately \$362,000 compared to recoveries of approximately \$2,000 in 2005. Actual and future results of the allowance provisions and charge-offs may differ materially from trends expressed in the table and are beyond the Company s ability to predict.

Allocation of Allowance for Loan and Lease Losses by product type:

Dec. 31, 2006 Dec. 31, 2005 Dec. 31, 2004 Dec. 31, 2003 Dec. 30, 2002

Edgar Filing: Bank of Commerce Holdings - Form 10-K

(Dollars in thousands)	Am	ount	Percent of category to total loans	Ar	nount	Percent of category to total loans	An	nount	Percent of category to total loans	Am	ount	Percent of category to total loans	An	nount	Percent of category to total loans
(
Balance at end of period applicable to: Commercial and															
Financial	\$ 2	2,033	30.36%	\$	1,900	30.76%	\$ 2	2,087	32.64%	\$2	315	37.01%	\$ 2	2,047	34.84%
Commercial Real															
Estate	\$ 1	,364	41.62%	\$	1,375	41.11%	\$ 1	1,149	41.83%	\$	878	36.46%	\$	952	43.67%
Construction and															
Development	\$ 1	,244	26.73%	\$	936	27.57%	\$	588	23.95%	\$	456	23.64%	\$	494	14.29%
Consumer Loans	\$	28	0.23%	\$	28	0.53%	\$	23	0.21%	\$	20	0.16%	\$	20	0.25%
Other Loans	\$	41	0.05%	\$	0	0.00%	\$	0	0.00%	\$	0	0.22%	\$	0	0.23%
Unallocated	\$	194	1.01%	\$	77	0.03%	\$	19	1.37%	\$	6	2.51%	\$	16	6.72%
Total Allowance for loan and lease losses	\$4	1,904	100.00%	\$	4,316	100.00%		3,866	100.00%	\$3	,675	100.00%	\$:	3,529	100.00%

Market Risk Management

Market risk is the potential loss due to adverse changes in market prices and yields. Market risk is inherent in the Company s operating positions and activities including customers loans, deposit accounts, securities and long-term debt. Loans and deposits generate income and expense, respectively, and the value of cash flows change based on general economic levels, most importantly, the level of interest rates.

The goal for managing the assets and liabilities of the Company is to maximize stockholder value and earnings while maintaining a high quality balance sheet without exposing the Company to undue interest rate risk. The absolute level and volatility of interest rates can have a significant impact on the Company s profitability. Market risk arises from exposure to changes in interest rates, exchange rates, commodity prices, and other relevant market rate or price risk. The Company does not operate a trading account, and does not hold a position with exposure to foreign currency exchange. The Company faces market risk through interest rate volatility. Net interest income risk is measured based on rate shocks over different time horizons versus a current stable interest rate environment. Assumptions used in these calculations are similar to those used in the planning and budgeting model. The overall interest rate risk position and strategies are reviewed on an ongoing basis with ALCO.

Securities Portfolio

The securities portfolio is central to our asset liability management strategies. The decision to purchase or sell securities is based upon the current assessment of economic and financial conditions, including the interest rate environment, liquidity and regulatory requirements. The Company classifies its securities as *available-for-sale* or *held-to-maturity* at the time of purchase. Generally, all securities are purchased with the intent and ability to hold the security for long-term investment, and the Company has both the ability and intent to hold held-to-maturity investments to maturity. The Company does not engage in trading activities. Securities *held-to-maturity* are carried at cost adjusted for the accretion of discounts and amortization of premiums. Securities *available-for-sale* may be sold to implement the Company s asset liability management strategies and in response to changes in interest rates, prepayment rates and similar factors. Securities available-for-sale are recorded at market value and unrealized gains or losses, net of income taxes, are reported as a component of accumulated other comprehensive income(loss), in a separate component of stockholders equity. Gain or loss on sale of securities is based on the specific identification method. Securities *held-to-maturity* at December 31, 2006, 2005 and 2004 consisted of municipal and mortgage-backed securities with an amortized cost of \$10,810,113, \$6,932,652 and \$448,753, respectively. At December 31, 2006, \$3,480,124 had a contractual maturity of over ten years and a weighted-average yield of 5.37%.

Operational Risk Management

Operational risk is the potential for loss resulting from events involving people, processes, technology, legal or regulatory issues, external events, and reputation. In keeping with the corporate governance structure, the Senior Leadership committee is responsible for operational risk controls. Operational risks are managed through specific policies and procedures, controls and monitoring tools. Examples of these include reconciliation processes, transaction monitoring and analysis and system audits. Operational risks fall into two major categories, business specific and company wide. The Senior Leadership committee works to ensure consistency in policies, processes and assessments. With respect to company wide risks, the Senior Leadership committee works directly with Directors to develop policies and procedures for information security, business resumption plans, compliance and legal issues.

Critical Accounting Policies

General

The Company s significant accounting principles are described in Note 2 of the consolidated financial statements and are essential to understanding Management s Discussion and Analysis of Results of Operations and Financial Condition. Bank of Commerce Holdings consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). The financial information contained within our statements is, to a significant extent, financial information that is based on measures of the financial effects of transactions and events that have already occurred. Some of the Company s accounting principles require significant judgement to estimate values of assets or liabilities. In addition, certain accounting principles require significant judgment in applying the complex accounting principles to transactions to determine the most appropriate treatment.

Allowance for Loan and Lease Losses (ALLL)

The allowance for loan and lease losses is management s best estimate of the probable losses that may be sustained in our loan portfolio. The allowance is based on two basic principles of accounting. (1) SFAS No. 5 which requires that losses be accrued when they are probable of occurring and estimable and (2) SFAS No. 114, which requires that losses be accrued based on the differences between that value of collateral, present value of future cash flows or values that are observable in the secondary market and the loan balance. The Company performs periodic and systematic detailed evaluations of its lending portfolio to identify and estimate the inherent risks and assess the overall collectibility. These evaluations include general conditions such as the portfolio composition, size and maturities of various segmented portions of the portfolio such as secured, unsecured, construction, and Small Business Administration (SBA).

Additional factors include concentrations of borrowers, industries, geographical sectors, loan product, loan classes and collateral types; volume and trends of loan delinquencies and non-accrual; criticized and classified assets and trends in the aggregate in significant credits identified as watch list items. There are several components to the determination of the adequacy of the ALLL. Each of these components is determined based upon estimates that can and do change when the actual events occur. The Company estimates the SFAS No. 5 portion of the ALLL based on the segmentation of its portfolio. For those segments that require an ALLL, the Company estimates loan losses on a monthly basis based upon its ongoing loan review process and analysis of loan performance. The Company follows a systematic and consistently applied approach to select the most appropriate loss measurement methods and support its conclusions and rationale with written documentation. One method of estimating loan losses for groups of loans is through the application of loss rates to the groups aggregate loan balances. Such rates typically reflect historical loss experience for each group of loans, adjusted for relevant economic factors over a defined period of time. The Company evaluates and modifies its loss estimation model as needed to ensure that the resulting loss estimate is consistent with GAAP. For individually impaired loans, SFAS No. 114 provides guidance on the acceptable methods to measure impairment. Specifically, SFAS No. 114 states that when a loan is impaired, the Company should measure impairment based on the present value of expected future principal and interest cash flows discounted at the loan s effective interest rate, except that as a practical expedient, a creditor may measure impairment based on a loan s observable market price or the fair value of collateral, if the loan is collateral dependent. When developing the estimate of future cash flows for a loan, the Company considers all available information reflecting past events and current conditions, including the effect of existing environmental factors.

Stock-Based Compensation

Statement of Financial Accounting Standards No. 123 (revised 2004); *Accounting for Stock Based Compensation* was adopted by the Company as of January 1, 2006, using the modified prospective transition method. Under the modified prospective transition method, compensation cost is recognized on or after the required effective date for the portion of outstanding awards, for which the requisite service has not yet been rendered, based on the grant-date fair value of those awards calculated under Statement No. 123 for either recognition or pro forma disclosures. Prior to adopting FSAS No. 123, the Company used the intrinsic value based method for measuring compensation cost related to stock options. Under the intrinsic value based method, compensation cost is the excess, if any, of the quoted market price of the stock at grant date over the amount an employee must pay to acquire the stock. The Company applied Accounting Principles Board Opinion (APB) No. 25 *Accounting for Stock Issued to Employees* and related interpretations in accounting for stock options. The fair value of options granted was determined on the date of the grant using a binomial option-pricing model with the following assumptions: a current volatility rate of 32.36%, a risk-fee interest rate of 3.92% (based upon the five year treasury coupon rate at the time the options were issued), expected dividends of \$0.28 per share per year, an annual dividend rate of 2.49%, an assumed forfeiture rate of zero and an expected life of seven years.

Revenue recognition

The Company s primary source of revenue is net interest income, which is the difference between the interest income it receives on interest-earning assets and the interest expense it pays on interest-bearing liabilities, and (ii) fee income, which includes fees earned on deposit services, income from SBA lending, electronic-based cash management services, mortgage brokerage fee income and merchant credit card processing services. Interest income is recorded on

an accrual basis. Note 2 to the Consolidated Financial Statements offers an explanation of the process for determining when the accrual of interest income is discontinued on an impaired loan.

32

Fixed Assets

Other estimates that the Company uses in its accounting include the expected useful lives of depreciable assets, such as buildings, building improvements, equipment, and furniture. The useful lives of various technological related hardware and software could be subject to change due to advances in technology and the general adoption of new standards for technology or interfaces among computer or telecommunication systems.

Income Taxes

The Company accounts for income taxes under the asset and liability method. Under the asset and liability method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using currently enacted tax rates applied to such taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. If future income should prove non-existent or less than the amount of deferred tax assets within the tax years to which they may be applied, the asset may not be realized and our net income will be reduced.

Financial Highlights Results of Operations

The following discussion and analysis provides a comparison of the results of operations for 2006 and 2005. This discussion should be read in conjunction with the consolidated financial statements and related notes.

Key Financial Ratios	2006	2005	2004	2003	2002
Profitability					
Return on average assets	1.20%	1.34%	1.22%	1.10%	1.09%
Return on average equity	15.59%	18.35%	18.18%	15.20%	13.92%
Average earning assets to total average					
assets	94.20%	94.04%	92.62%	91.26%	90.90%
Interest Margin					
Net interest margin	4.26%	4.59%	4.45%	4.22%	4.06%
Asset Quality					
Allowance for loan losses to total loans	1.18%	1.17%	1.20%	1.30%	1.26%
Nonperforming assets to total assets	0.00%	0.08%	0.54%	1.16%	0.10%
Net charge-offs to average loans	-0.09%	0.00%	0.12%	0.13%	0.01%
Liquidity					
Loans to deposits	93.08%	97.63%	90.34%	84.94%	89.16%
Liquidity ratio	27.96%	23.57%	23.23%	25.49%	18.32%
Capital					
Tier 1 risk-based capital Bank	11.42%	12.08%	10.80%	10.77%	9.14%
Total risk-based capital Bank	12.54%	13.11%	11.88%	12.02%	10.19%
Efficiency					
Efficiency ratio	55.64%	52.54%	55.65%	59.15%	56.59%
The charactella name and least financial name		- 4 41 O 1 T		C 41	

The above table represents key financial performance ratios that the Senior Leadership Team of the Company monitor on a monthly basis in comparison with Uniform Bank Performance Report peer data. Uniform Bank Performance Reports are available on all Federal Deposit Insurance Corporation insured financial institutions and are used to measure quality performance to peer groupings and may be obtained online at www.fdic.gov. Executive Management monitors the high-performing sector of the peer group and uses this data to examine strategies of other high-performing financial institutions and to establish the financial performance goals of the Company on an annual basis. These goals are then communicated through budgets, strategies, planning and projections to the Senior Leadership Team for implementation. Results are monitored both to plan and to peer at the Board of Directors level on a monthly basis.

Sources of Income

The Company derives its income from two principal sources: (i) net interest income, which is the difference between the interest income it receives on interest-earning assets and the interest expense it pays on interest-bearing liabilities, and (ii) fee income, which includes fees earned on deposit services, income from SBA lending, electronic-based cash management services, mortgage brokerage fee income and merchant credit card processing services. The income of the Company depends to a great extent on net interest income. These interest rate factors are highly sensitive to many factors, which are beyond the Company s control, including general economic conditions, inflation, recession, and the policies of various governmental and regulatory agencies, in particular, the Federal Reserve Board. Because of the Company s predisposition to variable rate pricing and non-interest bearing demand deposit accounts, the Company is considered asset sensitive. Consequently, the Company is adversely affected by declining interest rates.

Net interest income reflects both our net interest margin—the difference between the yield we earn on our assets and the interest rate we pay for deposits and our other sources of funding—and the amount of earning assets we hold. As a result, changes in either our net interest margin or the amount of earning assets we hold could affect the Company—s net interest income and the Company—s earnings.

Changes in interest rates up or down could adversely affect the Company s net interest margin. Although the yield we earn on our assets and our funding costs tend to move in the same direction in response to changes in interest rates, one can rise or fall faster than the other, causing our net interest margin to expand or contract. Our liabilities tend to be shorter in duration than our assets, so they may adjust faster in response to changes in interest rates. As a result, when interest rates rise, our funding costs may rise faster than the yield we earn on our assets, causing our net interest margin to contract until the yield catches up.

Changes in the slope of the yield curve or the spread between short-term and long-term interest rates could also reduce our net interest margin. Normally, the yield curve is upward sloping, meaning short-term rates are lower than long-term rates. Because our liabilities tend to be shorter in duration than our assets, when the yield curve flattens or even inverts, we could experience pressure on our net interest margin as our cost of funds increases relative to the yield we can earn on our assets.

We assess our interest rate risk by estimating the effect on our earnings under various scenarios that differ based on assumptions about the direction, magnitude and speed of interest rate changes and the slope of the yield curve. We currently hedge some of that interest rate risk with interest rate derivatives.

We do not hedge all of our interest rate risk. There is always the risk that changes in interest rates could reduce our net interest income and our earnings in material amounts, especially if actual conditions turn out to be materially different than what we assumed. For example, if interest rates rise or fall faster than we assumed or the slope of the yield curve changes, we may incur significant losses on debt securities we hold as investments. To reduce our interest rate risk, we may rebalance our investment and loan portfolios, refinance our debt and take other strategic actions. We may incur losses or expenses when we take such actions.

Year Ended December 31, 2006 Compared to Year Ended December 31, 2005

The Company reported net income of \$6.57 million for the year ended December 31, 2006, representing an increase of approximately \$290,000 or 4.6%, over net income of \$6.28 million for the year ended December 31, 2005. The primary factors contributing to the increase in net income includes an increase of \$1.8 million or 8.9% improvement in net interest income coupled with loan growth of \$46.3 million or 12.6% in volume. The improvement in earnings was partially offset by increased costs of funding of \$7.9 million or 104.2% over the prior period. These increased costs are reflective of the current market competition for deposits.

The Company s provision for loan losses decreased to \$226,000 in 2006 from \$448,000 in 2005. Credit quality within the portfolio was the principal factor for current period provisions. Non performing assets as a percentage of total assets remained consistent at 0.08% compared with 0.08% in 2005. This key ratio coupled with a net charge-off ratio of zero for the year is representative of the quality inherent in the loan portfolio.

Return on average assets (ROA) was 1.20% and return on average common equity (ROE) was 15.59% in 2006 compared with 1.34% and 18.35% respectively in 2005. Diluted earnings per share for 2006 and 2005 were \$0.74 and \$0.71, respectively, an increase of 4.2% in 2006 over 2005. The Company s average total assets increased to \$549.5 million in 2006 or 17.2% from \$468.8 million in 2005. Deposits grew by \$67.3 million or 18.1% primarily in certificates of deposit. Net loans grew by \$46.3 million or 12.6%.

Yields on portfolio loans increased 108 basis points to 8.22% compared to 7.14% in 2005. The yield increase, coupled with the volume of loan growth represents the increase in net interest income over the prior year. Yields on all earning assets increased 95 basis points to 7.27% compared to 6.32% in 2005. Likewise, funding costs increased 145 basis points to 3.69% compared with 2.24% in 2005, primarily related to the growth in certificate of deposits and repurchase accounts.

Year Ended December 31, 2005 Compared to Year Ended December 31, 2004

The Company reported net income of \$6.28 million for the year ended December 31, 2005, representing an increase of approximately \$1.3 million or 26.1%, over net income of \$4.98 million for the year ended December 31, 2004. The primary factors contributing to the increase in net income includes an increase of \$3.4 million or 19.8% improvement in net interest income coupled with loan growth of \$44.5 million or 13.9% in volume. Increases in the net interest margin are primarily attributed to increases in the volume of earning assets coupled with a rising interest rate environment.

The Company s provision for loan losses decreased to \$448,000 in 2005 from \$554,000 in 2004. Growth in the portfolio was the principal factor for current period provisions. Non performing assets as a percentage of total assets decreased to 0.08% compared with 0.54% in 2004. This key ratio coupled with a net charge-off ratio of zero for the year is representative of the quality inherent in the loan portfolio.

Return on average assets (ROA) was 1.34% and return on average common equity (ROE) was 18.35% in 2005 compared with 1.22% and 18.18% respectively in 2004, directly related to the increase in net income. Diluted earnings per share for 2005 and 2004 were \$0.71 and \$0.57, respectively, an increase of 24.6% in 2005 over 2004. The Company s average total assets increased to \$468.8 million in 2005 or 14.45% from \$409.6 million in 2004. Deposits grew by \$19.2 million or 5.5% primarily in core deposits (checking and savings accounts). Net loans grew by \$44.5 million or 14.0%.

Yields on portfolio loans increased 94 basis points to 7.14% compared to 6.20% in 2004. The yield increase, coupled with the volume of loan growth represents the most significant increase in net interest margin over the prior year. Yields on all earning assets increased 78 basis points to 6.32% compared to 5.54% in 2004. Likewise, funding costs increased 87 basis points to 2.24% compared with 1.37% in 2004, primarily related to wholesale borrowing expense.

Net Interest Income and Net Interest Margin

The primary source of income for the Company is derived from net interest income. Net interest income represents the excess of interest and fees earned on assets (loans, securities and federal funds sold) over the interest paid on deposits and borrowed funds. Net interest margin is net interest income expressed as a percentage of average earning assets. Net interest income increased to \$22.0 million in 2006 versus \$20.2 million in 2005 and \$16.9 million in 2004, representing an 8.9% increase in 2006 over 2005, and a 19.8% increase in 2005 over 2004. The average balance of total earning assets increased to \$517.5 million in 2006 compared to \$440.8 million in 2005, a 17.4% increase. Yields on portfolio loans increased 108 basis points to 8.22% compared to 7.14% in 2005. The yield increase, coupled with the volume of loan growth represents the increase in net interest margin over the prior year. Yields on all earning assets increased 95 basis points to 7.27% compared to 6.32% in 2005. Likewise, funding costs increased 145 basis points to 3.69% compared with 2.24% in 2005, reflective of the growth in certificate and repurchase accounts, and the competitive market for deposit accounts.

35

The most significant impact on net interest income between periods is derived from the interaction of changes in the volume of and rate earned or paid on interest-earning assets and interest-bearing liabilities. The volume of interest-earning assets in loans and securities, compared to the volume of interest-bearing liabilities represented by deposits and borrowings, combined with the spread, produces the changes in net interest income between periods. The Company s net interest margin was 4.26% in 2006 and 4.59% in 2005. The combined effect of increasing the volume of earning assets and repricing deposit liabilities resulted in an increase of \$1.8 million or 8.9% in net interest income for the year ended December 31, 2006 over 2005.

The following table sets forth the Company s daily average balance sheet, related interest income or expense and yield or rate paid for the periods indicated. The yield on tax-exempt securities has not been adjusted to a tax-equivalent yield basis.

Average Balances, Interest Income/Expense and Yields/Rates Paid Years Ended December 31,

		2006			2005			2004	
	Average		Yield/	Average		Yield/	Average		Yield/
(Dollars in thousands)	Balance	Interest	Rate	Balance	Interest	Rate	Balance	Interest	Rate
Interest Earning									
Assets									
Portfolio loans	\$ 394,152	\$ 32,394	8.22%	\$337,284	\$ 24,070	7.14%	\$297,679	\$ 18,445	6.20%
Tax-exempt securities	21,112	787	3.73%	9,966	332	3.33%	6,582	226	3.43%
US government									
securities	39,576	1,593	4.03%	35,779	1,272	3.56%	28,220	781	2.77%
Mortgage backed									
securities	42,476	1,828	4.30%	41,181	1,639	3.98%	36,159	1,394	3.86%
Federal funds sold	17,124	872	5.09%	15,225	491	3.22%	10,304	143	1.39%
Other securities	3,075	136	4.42%	1,384	60	4.34%	382	7	1.83%
Average Earning									
Assets	\$517,515	\$ 37,610	7.27%	\$ 440,819	\$ 27,864	6.32%	\$ 379,326	\$ 20,996	5.54%
Cash & due from									
banks	14,113			15,208			17,351		
Bank premises and	,			,			,		
fixed assets	6,878			5,563			5,373		
Other assets	11,022			7,172			7,519		
	,-			,			.,-		
Average Total Assets	\$ 549,528			\$468,762			\$409,569		
Interest Bearing									
Liabilities									
Interest bearing									
demand	\$ 108,066	\$ 1,504	1 200%	\$112,236	\$ 939	0.040%	\$ 101,884	\$ 430	0.42%
	-			-					
Savings deposits	24,633	289	1.17%	26,542	183	0.69%	23,384	104	0.44%
Certificates of deposit	190,568	8,486	4.45%	149,204	4,331	2.90%	138,434	2,876	2.08%
Repurchase	20.700	1 120	2 0201	17 000	(2	0.269	0	0	0.000
Agreements	29,708	1,138	3.83%	17,892	63	0.36%	0	0	0.00%
Other borrowings	69,014	4,158	6.02%	34,042	2,110	6.20%	35,880	699	1.95%

Edgar Filing: Bank of Commerce Holdings - Form 10-K

Average Interest Liabilities	\$421,989	15,575	3.69% \$339.	916 7,62	26 2.24%	299,582	4,109	1.37%
Noninterest bearing								
Demand	79,245		80,	219		73,163		
Other liabilities	6,154		4,	417		4,440		
Stockholders equity	42,140		44,	210		32,384		
Average Liabilities and Stockholders equity	\$ 549,528		\$ 468.	762		\$ 409,569		
Net Interest Income and Net Interest Margin		\$ 22,035	4.26%	\$ 20,23	38 4.59%		\$ 16,887	4.45%

Interest income on loans includes fee income of approximately \$429,000, \$556,000 and \$687,000 for the years ended December 31, 2006, 2005, and 2004 respectively. The Company s average total assets increased to \$549.5 million in 2006 from \$468.8 million in 2005 and \$409.6 million in 2004, representing a 17.2% increase in 2006 over 2005 and a 14.5% increase in 2005 over 2004.

36

The following tables set forth changes in interest income and expense for each major category of interest earning assets and interest-bearing liabilities, and the amount of change attributable to volume and rate changes for the periods indicated. Changes not solely attributable to rate or volume has been allocated to volume. The yield on tax-exempt securities has not been adjusted to a tax-equivalent yield basis.

Analysis of Changes in Net Interest Income Years ended December 31,

	2006 ov	ver 2005		ver 2004			
	Average	Average		Average	Average		
(Dollars in thousands)	Volume	Rate	Total	Volume	Rate	Total	
Increase (Decrease) In Interest							
Income:							
Portfolio loans	\$ 4,674	\$ 3,651	\$ 8,325	\$ 2,826	\$ 2,799	\$ 5,625	
Tax-exempt securities	415	40	455	113	(7)	106	
US government securities	153	168	321	269	222	491	
Mortgage backed securities	56	133	189	200	45	245	
Federal funds sold	97	284	381	159	189	348	
Other securities	75	1	76	43	10	53	
Total Increase (Decrease)	5,470	4,277	9,747	3,610	3,258	6,868	
(Decrease) Increase In Interest Expense:							
Interest bearing demand	(58)	624	566	87	422	509	
Savings accounts	(22)	128	106	22	57	79	
Certificates of deposit	1,842	2,313	4,155	313	1,142	1,455	
Other borrowings	2,560	562	3,122	672	803	1,475	
Total (Decrease) Increase	4,322	3,627	7,949	1,094	2,424	3,518	
Net (Decrease) Increase	\$ 1,148	\$ 650	\$ 1,798	\$ 2,516	\$ 834	\$ 3,350	
		37					

Noninterest Income

The following table sets forth a summary of noninterest income for the periods indicated.

	Years Ended December 31,							
(Dollars in thousands)	2006	2005	2004					
Noninterest income:								
Service charges on deposit accounts	\$ 346	\$ 394	\$ 476					
Payroll and benefit processing fees	386	357	343					
Earnings on cash surrender Bank owned life insurance	329	209	259					
Net realized loss on sale of securities available-for-sale	(171)	(2)	0					
Net gain on sale of loans	90	146	95					
Merchant credit card service income, net	380	346	434					
Mortgage brokerage fee income	71	249	186					
Other income	497	425	403					
Total Noninterest income	\$ 1,928	\$ 2,124	\$ 2,196					

The Company s noninterest income consists of payroll and benefit processing fees, processing fees for merchants who accept credit card payments for goods and services, service charge on deposit accounts, mortgage servicing fees and other service fees. For the year ended December 31, 2006, non-interest income represented 4.9% of the Company s revenues (interest income plus noninterest income) versus 7.1% in 2005 and 9.5% in 2004.

Payroll and benefit processing fees increased 8.1% or \$29,000 over the prior year due to increased volumes. During the third quarter 2006, available-for-sale securities were sold to reposition the investment portfolio into higher yielding tax exempt investments. Mortgage activities slowed considerably during 2006 reflective in the fee income of \$71,000 compared to \$249,000 in 2005, a 71.5% decrease year over year.

Total noninterest income in 2006 was \$1.9 million compared to \$2.1 million in 2005 and \$2.2 million in 2004.

Noninterest Expense

The following table sets forth a summary of noninterest expense for the periods indicated.

	Years Ended December 31,					
(Dollars in thousands)	2006	2005	2004			
Salaries & related benefits	\$ 8,020	\$ 6,884	\$ 5,938			
Occupancy & equipment expense	1,846	1,572	1,534			
FDIC insurance premium	48	49	48			
Data processing fees	216	303	254			
Professional service fees	684	649	803			
Payroll processing fees	104	111	0			
Deferred compensation expense	369	321	281			
Stationery & supplies	231	241	208			
Postage	113	104	97			
Directors expenses	243	220	267			
Other expenses	1,459	1,295	1,190			
Total Noninterest expense	\$ 13,333	\$11,749	\$ 10,620			

Noninterest expense consists of salaries and related employee benefits, occupancy and equipment expenses, data processing fees, professional fees, directors fees and other operating expenses. The increase in operating expense for 2006 over 2005 is primarily due to salaries and benefits reflective of the growth in assets and the opening of the Sutter Bank of Commerce. Noninterest expense for 2006 increased to \$13.3 million compared to \$11.7 million for 2005 and \$10.6 million in 2004, representing an increase of \$1.6 million or 13.5% in 2006, and \$1.1 million or 10.6% in 2005.

38

Income Taxes

The Company s provision for income taxes includes both federal and state income taxes and reflects the application of federal and state statutory rates to the Company s income before taxes. The principal difference between statutory tax rates and the Company s effective tax rate is the benefit derived from investing in tax-exempt securities and preferential state tax treatment for qualified enterprise zone loans. Increases and decreases in the provision for taxes reflect changes in the Company s income before taxes.

The following table reflects the Company s tax provision and the related effective tax rate for the periods indicated.

	Years Ended December 31,					
(Dollars in thousands)	2006	2005	2004			
Income tax provision	\$ 3,837	\$ 3,887	\$ 2,931			
Effective tax rate	36.9%	38.2%	37.1%			

Asset Quality

The Company concentrates its lending activities primarily within El Dorado, Placer, Sacramento, Shasta, Tehama, Sutter and Yuba counties, California, and the location of the Bank's five full services branches, specifically identified as Upstate California. The Company manages its credit risk through diversification of its loan portfolio and the application of underwriting policies and procedures and credit monitoring practices. Although The Company has a diversified loan portfolio, a significant portion of its borrowers ability to repay the loans is dependent upon the professional services and residential real estate development industry sectors. Generally, the loans are secured by real estate or other assets located in California and are expected to be repaid from cash flows of the borrower or proceeds from the sale of collateral.

The following table sets forth the amounts of loans outstanding by category as of the dates indicated:

					As of Decei	mber 31,				
Dollars in thousands)	2006	%	2005	%	2004	%	2003	%	2002	%
Commercial &										
ndustrial Real	\$ 125,725	30.36%	\$ 115,401	31.36%	\$ 105,545	32.64%	\$ 104,509	37.01%	\$ 99,084	34.84%
Estate construction	110,693	26.73%	105,094	28.56%	77,439	23.95%	66,741	23.64%	40,662	14.29%
Real Estate commercia	ıl 159,370	38.48%	129,202	35.11%	128,317	39.69%	95,903	33.97%	113,921	40.05%
Real Estate mortgage	4,278	1.04%	3,669	1.00%	4,423	1.37%	7,086	2.51%	19,126	6.72%
Real Estate other	12,986	3.14%	13,790	3.75%	6,943	2.14%	7,050	2.49%	10,289	3.62%
nstallment	202	0.05%	439	0.12%	300	0.10%	451	0.16%	720	0.25%
Other loans	937	0.20%	446	0.10%	353	0.11%	632	0.22%	662	0.23%
Gross Loans	\$414,191	100.00%	\$ 368,041	100.00%	\$ 323,320	100.00%	\$ 282,372	100.00%	\$ 284,464	100.00%
Less:										
Deferred loan fees and										
costs	298		420		653		494		584	
Allowance for Loan										
osses	4,904		4,316		3,866		3,675		3,529	
Not Loons	¢ 400 000		¢ 262 205		¢ 210 001		¢ 270 202		¢ 200 251	
let Loans	\$ 408,989		\$ 363,305		\$318,801		\$ 278,203		\$ 280,351	

Net portfolio loans increased \$45.7 million or 12.6%, to \$409.0 million at December 31, 2006 over \$363.3 million at December 31, 2005. The increase is primarily due to increased activity in commercial and industrial and the commercial real estate sectors. During 2006, commercial and industrial loans increased \$10.3 million or 8.9% while the real estate related portfolio increased \$35.7 million or 14.1%. The portfolio mix remained consistent with the prior year. The Company s practice is to place an asset on nonaccrual status when one of the following events occurs:(i) Any installment of principal or interest is 90 days or more past due (unless in management s opinion the loan is well-secured and in the process of collection), (ii) management determines the ultimate collection of principal or interest to be unlikely or (iii) the terms of the loan have been renegotiated due to a serious weakening of the borrower s financial condition. Nonperforming loans may be on nonaccrual, are 90 days past due and still accruing, or have been restructured.

39

Nonperforming Assets

The following table sets forth a summary of the Company s nonperforming loans and other assets as of the dates indicated:

	As of December 31,								
(Dollars in thousands)	2	006		2005	2004	2003	4	2002	
Nonaccrual loans 90 days past due and still accruing interest	\$	0 0	\$	372 0	\$ 2,383 0	\$ 3,931 712	\$	0 7	
Total nonperforming loans		0		372	2,383	4,643		7	
Other real estate owned		0		0	0	0		338	
Total nonperforming assets	\$	0	\$	372	\$ 2,383	\$ 4,643	\$	345	

Management believes that the Company s loan portfolio is sound and performing well. Nonaccrual loans were decreased by \$372,000 during the year. The Company s OREO remained at \$0 during 2006, 2005 and 2004.

Loan Maturity Schedule

The following table sets forth the maturity and repricing distribution of the Company s commercial, real estate and other loans outstanding as of December 31, 2006, which, based on remaining scheduled repayments of principal, were due within the periods indicated.

				After One		
	V	Within One	th	rough Five	After Five	
(Dollars in thousands)		Year		Years	Years	Total
Commercial & industrial	\$	111,011	\$	12,175	\$ 2,539	\$ 125,725
Real Estate construction		107,697		2,026	970	110,693
Real Estate commercial		153,651		10,894	7,811	172,356
Real Estate mortgage		2,368		615	1,295	4,278
Installment loans		202		0	0	202
Other loans		937		0	0	937
Total gross loans	\$	375,866	\$	25,710	\$ 12,615	\$414,191
Loans due after one year with:						
Fixed Rates			\$	23,259	\$ 12,615	\$ 35,874
Variable Rates				2,451	0	2,451
Total			\$	25,710	\$ 12,615	\$ 38,325

Available-for-sale securities

The following table summarizes the contractual maturities of the Company s securities held as available-for-sale at their amortized cost basis and their weighted-average yields at December 31, 2006. The yield on tax-exempt securities has not been adjusted to a tax-equivalent yield basis.

Over One	Over Five	
through	through	Over

Edgar Filing: Bank of Commerce Holdings - Form 10-K

	Within	One	Five	2	Ter	ı	Ten	ı		
	Ye	ar	Year	`S	Year	rs	Year	rs	Tota	ıl
(Dollars in thousands)	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield
U.S. government & agencies Obligations of state and political	\$ 996	4.21%	\$ 29,966	4.46%	\$ 2,998	4.02%	\$ 0	0.00%	\$ 33,960	4.40%
subdivisions	424	1.96%	875	2.58%	4,092	3.53%	15,776	4.16%	21,167	3.93%
Mortgage backed securities Corporate and other	0	0.00%	8,862	3.84%	5,359	3.94%	25,799	4.64%	40,020	4.32%
bonds	0	0.00%	2,000	4.48%	0	0.00%	0	0.00%	2,000	4.48%
Bankers Acceptances	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total	\$ 1,420	3.54%	\$41,703	4.29%	\$ 12,449	3.82%	\$41,575	4.46%	\$ 97,147	4.29%
				10						

Deposit Structure

The Company primarily obtains deposits from local businesses and professionals as well as through certificates of deposits, savings and checking accounts. The following table sets forth the distribution of the Company s average daily balances for the periods indicated.

		Years Ended December 31,							
	2006		2005		2004				
(Dollars in thousands)	Amount	Yield	Amount	Yield	Amount	Yield			
NOW accounts	\$ 79,885	1.22%	\$ 84,070	0.67%	\$ 75,154	0.30%			
Savings	24,633	1.17%	26,542	0.69%	23,384	0.44%			
Money market accounts	28,181	1.90%	28,166	1.32%	26,730	0.76%			
Certificates of deposit	190,568	4.45%	149,204	2.96%	138,434	2.08%			
Other borrowings	98,722	5.37%	51,934	3.04%	35,880	1.95%			
Interest bearing deposits	421,989	3.69%	339,916	2.24%	299,582	1.37%			
Noninterest bearing deposits	79,245		80,219		73,163				
Total	\$ 501,234		\$ 420,135		\$ 372,745				

The following table sets forth the remaining maturities of certificates of deposit in amounts of \$100,000 or more as of December 31, 2006:

Deposit Maturity Schedule

(Dollars in thousands)	2006
Three months or less Three through six months Six through twelve months Over twelve months	\$ 40,906 47,646 27,646 30,977
Total	\$ 147,175

Capital Management and Adequacy

The Company uses capital to fund organic growth, pay dividends and repurchase its shares. The objective of effective capital management is to produce above market long-term returns by using capital when returns are perceived to be high and issuing capital when costs are perceived to be low. The Company s potential sources of capital include retained earnings, common and preferred stock issuance, and issuance of subordinated debt and trust preferred securities.

Overall capital adequacy is monitored on a day-to-day basis by the Company s management and reported to the Company s Board of Directors on a monthly basis. The regulators of the Bank measure capital adequacy by using a risk-based capital framework and by monitoring compliance with minimum leverage ratio guidelines. Under the risk-based capital standard, assets reported on the Company s balance sheet and certain off-balance sheet items are assigned to risk categories, each of which is assigned a risk weight.

This standard characterizes an institution s capital as being Tier 1 capital (defined as principally comprising stockholders equity) and Tier 2 capital (defined as principally comprising the qualifying portion of the ALLL). The minimum ratio of total risk-based capital to risk-adjusted assets, including certain off-balance sheet items, is 8%. At least one-half (4%) of the total risk-based capital is to be comprised of common equity; the balance may consist of debt securities and a limited portion of the ALLL.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the following table) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets and of Tier 1 capital to average assets. Management believes as of December 31, 2006 and 2005, that the Company and the Bank met all capital adequacy requirements to which they are subject. As of December 31, 2006, the most recent notification from the Federal Deposit Insurance Corporation categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, an institution must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios as set forth in the following table. There are no conditions or events since the notification that management believes have changed the Bank s category. The Company s and the Bank s actual capital amounts and ratios as of December 31, 2006 are presented in the table.

			Well	Minimum
		Actual	Capitalized	Capital
December 31, 2006	Capital	Ratio	Requirement	Requirement
The Company				
Leverage	\$ 54,853,400	9.38%	n/a	4.0%
Tier 1 Risk-Based	54,853,400	11.52%	n/a	4.0%
Total Risk-Based	60,154,942	12.64%	n/a	8.0%
Redding Bank of Commerce				
Leverage	\$ 54,389,449	9.54%	5.0%	4.0%
Tier 1 Risk-Based	54,389,449	11.42%	6.0%	4.0%
Total Risk-Based	59,690,992	12.54%	10.00%	8.0%

The Company paid a quarterly cash dividend of \$0.08, \$0.07, \$0.07 and \$0.07 on January 5, 2006, April 7, 2006, July 7, 2006 and October 13, 2006, respectively, to stockholders of record as of March 31, 2006, June 30, 2006 and September 30, 2006, respectively.

Lending Transactions with Related Parties

The Company s conduct of business with director s, officers, significant stockholders and other related parties (collectively, Related Parties) is restricted and governed by various laws and regulations, including Regulation O as promulgated and enforced by the Federal Reserve. Furthermore, it is the Company s policy to conduct business with Related Parties on an arm s length basis at current market prices with terms and conditions no more favorable than the Company provides in its normal course of business.

Some of the directors, officers and principal stockholders of the Company and their associates were customers of and had banking transactions with the Bank in the ordinary course of the Bank s business during 2006 and the Bank expects to have such transactions in the future. All loans and commitments to loans included in such transactions were made in compliance with the applicable laws on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other persons of similar creditworthiness, and in the opinion of the Company, did not involve more than a normal risk of collectibility or present other unfavorable features.

An analysis of the activity in related party loans consists of the following:

	December 31,		
	2006	2005	
Balance at beginning of year	\$ 1,854,751	\$ 3,622,750	
New loan additions	1,507,115	11,318	
Other additions	0	0	
Principal repayments	(512,333)	(1,779,317)	

Balance at end of year \$2,849,533 \$ 1,854,751

42

Impact of Inflation

Inflation affects the Company s financial position as well as its operating results. It is management s opinion that the effects of inflation for the three years ended December 31, 2006 on the financial statements have not been material.

Commitments

Off-Balance Sheet Financial Instruments - In the ordinary course of business, the Company enters various types of transactions, which involve financial instruments with off-balance sheet risk. These instruments include commitments to extend credit and stand-by letters of credit, which are not reflected in the consolidated balance sheets. These transactions may involve, to varying degrees, credit and interest rate risk more than the amount, if any recognized in the consolidated balance sheets.

The off-balance sheet credit risk exposure of the Company is the contractual amount of commitments to extend credit and stand-by letters of credit. The Company applies the same credit standards to these contracts as it uses for loans recorded on the balance sheet.

	December 31,		
	2006	2005	
Off-balance sheet commitments:			
Commitments to extend credit	\$ 158,296,132	\$ 159,485,594	
Standby letters of credit	13,511,196	9,771,080	
Guaranteed commitments outstanding	1,248,000	0	
	\$ 173 055 328	\$ 160 256 67 <i>1</i>	

Commitments to extend credit are agreements to lend to customers. These commitments have specified interest rates and generally have fixed expiration dates but may be terminated by the Company if certain conditions of the contract are violated.

Although currently subject to draw down, many of the commitments do not necessarily represent future cash requirements. Collateral held relating to these commitments varies, but generally includes real estate, securities and cash.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Credit risk arises in these transactions from the possibility that a customer may not be able to repay the Company upon default of performance. Collateral held for standby letters of credit is based on an individual evaluation of each customer s creditworthiness, but may include cash and securities. Commitments to extend credit and standby letters of credit bear similar credit risk characteristics as outstanding loans.

Commitments and Contingent Liabilities

The Company has certain financial commitments. Future financial commitments are outlined below: (Dollars in thousands)

		Less than One	1 3	3 5	More than 5	Indeterminate Maturity
Contractual Obligations	Total	Year	Years	Years	years	(1)
Long Term Debt (2)	\$ 15,465				\$ 15,465	
FHLB Borrowings	\$ 40,000	\$ 15,000	\$ 15,000	10,000		
Operating lease obligations	\$ 2,256	\$ 0	\$ 475	\$ 500	\$ 1,281	
Repurchase Agreements	\$ 37,117	\$ 37,117				
Deposits	\$439,407	\$ 178,738	\$ 33,400	\$ 304	0	226,965
Total	\$ 534,245	\$ 230,855	\$ 48,875	\$ 10,804	\$ 16,746	\$ 226,965

(1) Represents interest-bearing and non-interest bearing checking, money market and savings accounts.

(2) Represents
Junior
Subordinated
Debentures
(Trust I and
Trust II)

43

ITEM 7-A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk is the risk that values of assets and liabilities or revenues will be adversely affected by changes in market conditions such as market movements. The risk is inherent in the financial instruments associated with our operations and activities including loans, deposits, securities, short-term borrowings, long-term debt and derivatives. Market-sensitive assets and liabilities are generated through loans and deposits associated with our banking business, our Asset Liability Management (ALM) process, and credit risk mitigation activities. Traditional loan and deposit products are reported at amortized cost for assets or the amount owed for liabilities. These positions are subject to changes in economic value based on varying market conditions. Interest rate risk is the effect of changes in economic value of our loans and deposits, as well as our other interest rate sensitive instruments and is reflected in the levels of future income and expense produced by these positions versus levels that would be generated by current levels of interest rates. We seek to mitigate interest rate risk as part of the ALM process.

Interest rate risk represents the most significant market risk exposure to our financial instruments. Our overall goal is to manage interest rate sensitivity so that movements in interest rates do not adversely affect net interest income. Interest rates risk is measured as the potential volatility in our net interest income caused by changes in market interest rates. Lending and deposit taking create interest rate sensitive positions on our balance sheet. Interest rate risk from these activities as well as the impact of ever changing market conditions is mitigated using the ALM process. The Company does not operate a trading account and does not hold a position with exposure to foreign currency exchange or commodities. The Company faces market risk through interest rate volatility.

The Board of Directors has overall responsibility for the Company's interest rate risk management policies. The Company has an Asset/Liability Management Committee (ALCO) which establishes and monitors guidelines to control the sensitivity of earnings to changes in interest rates. The internal ALCO Roundtable group maintains a net interest income forecast using different rate scenarios utilizing a simulation model. This group updates the net interest income forecast for changing assumptions and differing outlooks based on economic and market conditions. The simulation model used includes measures of the expected repricing characteristics of administered rate (NOW, savings and money market accounts) and non-related products (demand deposit accounts, other assets and other liabilities). These measures recognize the relative sensitivity of these accounts to changes in market interest rates, as demonstrated through current and historical experience, recognizing the timing differences of rate changes. In the simulation of net interest margin and net income the forecast balance sheet is processed against five rate scenarios. These five rate scenarios include a flat rate environment, which assumes interest rates are unchanged in the future and four additional rate ramp scenarios ranging for + 200 to 200 basis points in 100 basis point increments, unless the rate environment cannot move in these basis point increments before reaching zero.

The formal policies and practices adopted by the Company to monitor and manage interest rate risk exposure measure risk in two ways: (i) repricing opportunities for earning assets and interest-bearing liabilities and (ii) changes in net interest income for declining interest rate shocks of 100 to 200 basis points. Because of the Company s predisposition to variable rate pricing and noninterest bearing demand deposit accounts, the Company is asset sensitive. As a result, management anticipates that, in a declining interest rate environment, the Company s net interest income and margin would be expected to decline, and, in an increasing interest rate environment, the Company s net interest income and margin would be expected to increase. However, no assurance can be given that under such circumstances the Company would experience the described relationships to declining or increasing interest rates. Because the Company is asset sensitive, the Company is adversely affected by declining rates rather than rising rates.

44

Table of Contents

To estimate the effect of interest rate shocks on the Company s net interest income, management uses a model to prepare an analysis of interest rate risk exposure. Such analysis calculates the change in net interest income given a change in the federal funds rate of 100 or 200 basis points up or down. All changes are measured in dollars and are compared to projected net interest income. At December 31, 2006, the estimated annualized reduction in net interest income attributable to a 50 and 100 basis point decline in the federal funds rate was \$598,571 and \$1,046,675, respectively. At December 31, 2005, the estimated annualized reduction in net interest income attributable to a 100 and 200 basis point decline in the federal funds rate was \$1,480,382 and \$3,139,893, respectively, with a similar and opposite result attributable to a 100 and 200 basis point increase in the federal funds rate.

The ALCO has established a policy limitation to interest rate risk of -14% of the net interest margin and -12% of the present value of equity.

The securities portfolio is integral to our asset liability management process. The decision to purchase or sell securities is based upon the current assessment of economic and financial conditions, including the interest rate environment, liquidity, regulatory requirements and the relative mix of our cash positions.

The Company s approach to managing interest rate risk may include the use of derivatives. This helps to minimize significant, unplanned fluctuations in earnings, fair values of assets and liabilities and cash flows caused by interest rate volatility. This approach involves an off-balance sheet instrument with the same characteristics of certain assets and liabilities so that changes in interest rates do not have a significant adverse effect on the net interest margin and cash flows. As a result of interest rate fluctuations, hedged assets and liabilities will gain or lose market value. In a fair value hedging strategy, the effect of this unrealized gain or loss will generally be offset by income or loss on the derivatives linked to the hedged assets and liabilities. For a cash flow hedge, the change in the fair value of the derivative to the extent that it is effective is recorded through other comprehensive income.

We may use derivatives as part of our interest rate risk management, including interest rate swaps, caps and floors. At inception, the relationship between hedging instruments and hedged items is formally documented with our risk management objective, strategy and our evaluation of effectiveness of the hedge transactions. This includes linking all derivatives designated as fair value or cash flow hedges to specific assets and liabilities on the balance sheet or to specific transactions. Periodically, as required, we formally assess whether the derivative we designated in the hedging relationship is expected to be and has been highly effective in offsetting changes in fair values or cash flows of the hedged item.

The Company s use of derivatives is monitored by the Directors ALCO committee. At the March 2006 Board of Directors meeting, the Board of Directors approved a cash flow hedge up to a notional amount of \$100 million. During the third quarter 2006, The ALCO Roundtable initiated a forward starting swap transaction with Morgan Keegan as the counterparty. Two transactions, \$60 million and \$40 million, aggregating \$100 million were executed, both commencing on December 1, 2006 and maturing on June 1, 2009. Under the \$60 million swap transaction, the Company will receive, on a monthly basis, a fixed rate of 7.90% and pay Morgan Keegan a floating rate payment tied to the Wall Street Prime Index commencing on January 1, 2007. Under the \$40 million swap transaction the Company will receive, on a monthly basis, a fixed rate of 7.95% and pay Morgan Keegan a floating rate payment tied to the Wall Street Prime Index commencing on January 1, 2007. The \$40 million swap has a Prime Indexed embedded floor of 6.5%. The purpose of this strategy is to protect or hedge net interest income in a declining rate environment. Annually, the Company will protect approximately \$388,000 and \$640,000 of interest income should the Prime Indexed rate decline by 100 to 200 basis points, respectively.

45

The following table sets forth, as of December 31, 2006, the distribution of repricing opportunities for the Company s earning assets and interest-bearing liabilities. It also reports the GAP (different volumes of rate sensitive assets and liabilities) repricing interest earning assets and interest-bearing liabilities at different time intervals, the cumulative GAP, the ratio of rate sensitive assets to rate sensitive liabilities for each repricing interval, and the cumulative GAP to total assets.

	At December 31, 2006							
			3 Months	(One Year			
	Within 3		to		to			
							Over Five	
(Dollars in thousands)	Months		One Year	F	ive Years		Years	Total
Interest-Earning Assets								
Held-to-maturity securities	\$ 105	\$		\$	3,703	\$	7,002	\$ 10,810
Available-for-sale securities	1,391		1,407		39,539		53,264	95,601
Federal funds sold	24,605							24,605
Loans, net	280,536		37,148		75,238		16,067	408,989
Total Interest-earning Assets	\$ 306,637	\$	38,555	\$	118,480	\$	76,333	\$ 540,005
Interest-Bearing Liabilities								
Demand Interest bearing	\$ 47,913		8,201	\$	41,604	\$	21,719	\$ 119,437
Savings Accounts	8,531				8,531		5,687	22,749
Certificates of deposit	124,453		56,698		31,291			212,442
Repurchase Agreements	37,117							37,117
Other borrowings	35,938		2,812		1,250			40,000
Total Interest-bearing Liabilities	\$ 253,952	\$	67,711	\$	82,676	\$	27,406	\$ 431,745
GAP in dollars	\$ 52,685		(\$29,156)	\$	35,804	\$	49,927	\$ 108,260
Cumulative GAP in dollars	\$ 32,063	\$	23,529	\$	59,333	Ф \$	108,260	\$ 100,200
As a percentage of earning assets:		Ф	23,329	φ	39,333	φ	100,200	
GAP Ratio	1.21		0.57		1.43		0.97	1.25
Cumulative GAP Ratio	1.21		(0.76)		0.30		0.57	1.23
Cumulative GAI Ratio	1.21		(0.70)		0.50		0.04	
Gap as % of Earning Assets Cumulative Gap as % of Earning	9.76%		-5.40%		6.63%		9.06%	20.05%
Assets	9.76%		4.36%		10.99%		20.05%	20.05%

The model utilized by management to create the analysis described in the preceding paragraph uses balance sheet simulation to estimate the impact of changing rates on the projected annual net interest income of the Company. Actual results will differ from simulated results due to timing, magnitude, and frequency of interest rate changes as well as changes in market conditions and management strategies. Management believes that the short duration of its rate-sensitive assets and liabilities contributes to its ability to reprice a significant amount of its rate-sensitive assets and liabilities and mitigate the impact of rate changes in excess of 100 or 200 basis points. The model s primary benefit to management is its assistance in evaluating the impact that future strategies with respect to the Company s mix and level of rate-sensitive assets and liabilities will have on the Company s net interest income.

Table of Contents

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA Index to Consolidated Financial Statements

	Page
Report of Independent Registered Public Accounting Firm	48
Consolidated Balance Sheets as of December 31, 2006 and 2005	49
Consolidated Statements of Income for the years ended December 31, 2006, 2005 and 2004	50
Consolidated Statements of Stockholders Equity for the years ended December 31, 2006, 2005 and	
2004	51
Consolidated Statements of Cash Flows for the years ended December 31, 2006, 2005 and 2004	53
Notes to Consolidated Financial Statements for the years ended December 31, 2006, 2005 and 2004	55
47	

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Stockholders and Directors of

Bank of Commerce Holdings

We have audited the accompanying consolidated balance sheet of Bank of Commerce Holdings and subsidiaries (the Company) as of December 31, 2006 and 2005 and the related consolidated statements of income, stockholders equity, and cash flows for the three years in the period ended December 31, 2006. These financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company s internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Bank of Commerce Holdings and subsidiaries as of December 31, 2006 and 2005, and the results of their operations and their cash flows for the years ended December 31, 2006, 2005 and 2004, in conformity with accounting principles generally accepted in the United States of America.

As discussed in Notes 2 and 13 to the financial statements, effective January 1, 2006, the Company changed its method of accounting for share-based arrangements to conform to Statement of Financial Accounting Standards No. 123(R) Share Based Payments .

Stockton, California

March 9, 2007

48

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

AS OF DECEMBER 31, 2006 and 2005

A GOVERNO	2006	2005
ASSETS		
Cash and due from banks	\$ 14,661,386	\$ 17,435,887
Federal funds sold and securities purchased under agreements to resell	24,605,000	9,120,000
Cash and cash equivalents Securities available-for-sale (including pledged collateral of \$71,686,000 at	39,266,386	26,555,887
December 31, 2006 and \$50,102,000 at December 31, 2005) Securities held-to-maturity, at cost (estimated fair value of \$10,792,938 at	95,601,107	94,014,027
December 31 2006 and \$6,881,172 at December 31 2005) Loans, net of the allowance for loan and lease losses of \$4,904,266 at	10,810,113	6,932,652
December 31, 2006 and \$4,316,379 at December 31, 2005	408,989,228	363,305,161
Bank premises and equipment, net	8,595,044	5,630,684
Other assets	20,180,149	15,205,234
TOTAL ASSETS	\$ 583,442,027	\$511,643,645
LIABILITIES AND STOCKHOLDERS EQUITY		
Deposits: Demand noninterest bearing	\$ 84,778,916	\$ 86,219,092
Demand interest bearing	119,437,370	109,100,520
Savings accounts	22,748,885	27,539,918
Certificates of deposit	212,442,258	149,256,239
Total Deposits	439,407,429	372,115,769
Securities sold under agreements to repurchase	37,116,610	22,885,658
Federal Home Loan Bank borrowings	40,000,000	55,000,000
Other liabilities	7,536,738	7,194,315
Junior subordinated debt payable to unconsolidated subsidiary grantor trust	15,465,000	15,310,000
Total liabilities	539,525,777	472,505,742
Commitments and contingencies (Note 17)		
Stockholders equity: Preferred stock, no par value; 2,000,000 shares authorized; no shares issued and outstanding in 2006 and 2005 Common stock, no par value; 50,000,000 shares authorized; 8,847,042 shares		
issued and outstanding in 2006 and 8,657,896 shares issued and outstanding in 2005	11,517,368	11,009,346

Retained earnings Accumulated other comprehensive (loss) income, net of tax	33,336,032 (937,150)	29,418,643 (1,290,086)
Total stockholders equity	43,916,250	39,137,903
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$ 583,442,027	\$511,643,645
See accompanying notes to consolidated financial statements. 49		

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME

FOR THE YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

	2006	2005	2004
Interest income:	ф 22 20 4 7 6 6	4.2.4. 0.60.000	4.10.444.702
Interest and fees on loans	\$ 32,394,766	\$ 24,069,980	\$ 18,444,703
Interest on tax-exempt securities	786,972	332,385	225,976
Interest on U.S. government securities	3,421,191	2,910,695	2,175,274
Interest on federal funds sold and securities purchased under	071 070	401.010	142 440
agreement to resell	871,879	491,019	143,449
Interest on other securities	135,651	59,909	6,788
Total interest income	37,610,459	27,863,988	20,996,190
Interest expense:			
Interest on demand deposits	1,504,180	938,532	429,699
Interest on savings deposits	288,883	182,994	103,670
Interest on certificates of deposit	8,485,799	4,331,468	2,876,236
Interest on securities sold under repurchase agreements	1,138,242	430,754	3,161
Interest on FHLB borrowings	3,079,432	1,161,762	446,271
Interest on junior subordinated debt payable to			
unconsolidated subsidiary grantor trusts	1,078,884	580,935	250,495
Total interest expense	15,575,420	7,626,445	4,109,532
Net interest income	22,035,039	20,237,543	16,886,658
Provision for loan and lease losses	225,900	447,700	554,000
Net interest income after provision for loan and lease losses	21,809,139	19,789,843	16,332,658
Noninterest income:			
Service charges on deposit accounts	345,737	393,661	475,971
Payroll and benefit processing fees	385,867	356,957	343,086
Earnings on cash surrender value Bank owned life insurance	328,743	209,322	258,539
Net (loss) gain on sale of securities available-for-sale	(170,524)	(1,537)	0
Net gain on sale of loans	89,851	145,594	94,878
Merchant credit card service income, net	380,066	345,721	433,822
Mortgage brokerage fee income	71,350	249,049	186,188
Other income	497,141	424,973	403,437
Total noninterest income	1,928,231	2,123,740	2,195,921
Noninterest symanses			
Noninterest expense:	9 020 126	6 002 751	5 020 672
Salaries and related benefits	8,020,136	6,883,754	5,938,672
Occupancy and equipment expense	1,845,664	1,572,458	1,534,490
FDIC insurance premium	47,670	48,659	47,843
Data processing fees	216,313	303,316	253,895

Edgar Filing: Bank of Commerce Holdings - Form 10-K

Professional service fees Payroll processing fees Deferred compensation expense	683,602 103,518 368,809	648,871 110,376 321,321	802,742 0 280,771
Stationery and supplies	230,843	241,144	208,102
Postage Directors expenses	112,740 243,428	104,439 219,687	96,780 266,911
Directors expenses Other expenses	1,460,008	1,294,684	1,189,790
Total noninterest expense	13,332,731	11,748,709	10,619,996
Income before provision for income taxes Provision for income taxes	10,404,639 3,836,930	10,164,874 3,886,504	7,908,583 2,930,908
Net Income	\$ 6,567,709	\$ 6,278,370	\$ 4,977,675
Basic earnings per share	\$ 0.75	\$ 0.73	\$ 0.60
Weighted average shares basic	8,759,568	8,600,270	8,282,588
Diluted earnings per share	\$ 0.74	\$ 0.71	\$ 0.57
Weighted average shares diluted See accompanying notes to consolidated financial statements. 50	8,931,584	8,844,626	8,702,611

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY

FOR THE YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

						Accumulated Other Comprehensive Income	
	Com	prehensive Income	Common Shares	Stock Amount	Retained Earnings	(Loss), net of tax	Total
Balance at January 1, 2004			8,130,174	\$ 9,358,623	\$ 21,417,269	(\$264,699)	\$30,511,193
Comprehensive Income: Net Income		4,977,675			4,977,675		4,977,675
Other Comprehensive Income, net of tax Unrealized losses o securities, net of reclassification adjustment	n	(68,048)					
Less: reclassificationadjustment for gain included in net income, net of tax		(0)					
Other Comprehensive Income		(68,048)				(68,048)	(68,048)
Total Comprehensive Income	\$	4,909,627					
Cash dividends (\$0.23 per share)					(1,955,584))	(1,955,584)
Compensation expense associated with stock options				3,856			3,856
Stock options exercised			372,657	1,174,083	640,162		1,174,083 640,162

Tax	bene	fit o	n	
exer	cise	of o	ptions	;

Balance at December 31, 2004		8,502,831	\$ 10,536,562	\$ 25,079,522	(\$332,747)	\$ 35,283,337
Comprehensive Income: Net Income	6,278,370			6,278,370		6,278,370
Other Comprehensive Income: Other Comprehensive Income, net of tax Unrealized losses on securities, net of reclassification adjustment	(956,436)					
Less: reclassification adjustment for gains included in net income, net of tax	(903)					
Other Comprehensive Income	(957,339)				(957,339)	(957,339)
Total Comprehensive Income	\$ 5,321,031					
Cash dividends (\$0.26 per share)				(2,243,347)		(2,243,347)
Compensation expense associated with stock options			5,784			5,784
Stock options exercised Tax benefit on		155,065	467,000			467,000
exercise of options				304,098		304,098
Balance at December 31, 2005		8,657,896	\$11,009,346	\$ 29,418,643	(\$1,290,086)	\$ 39,137,903
			(Continues)			

See accompanying notes to the consolidated financial statements.

51

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY

FOR THE YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

C	omnyohonoiyo	Common	Stock	Cor	Other mprehensive	
	omprehensive Income	Common Shares	Amount	Earnings	net of tax	Total
Balance at December 31, 2005	mcome	8,657,896		\$ 29,418,643		
Comprehensive Income: Net Income	6,567,709			6,567,709		6,567,709
Other Comprehensive Income: Components of Other Comprehensive Income, net of tax Unrealized gains arising during the period on derivative transactions, net	27,280					
Unrealized losses on securities, net or reclassification adjustment	of 496,180					
Less: reclassification adjustment for losses included in net						352,936
income, net of tax	(170,524)					
Other Comprehensive Income	352,936				352,936	
Total Comprehensive Income	\$6,920,645					
Cash dividends (\$0.29 per share)				(2,650,320)		(2,650,320)
Compensation expense associated with stock options Share Repurchase Stock options exercised Tax benefit on exercise of options		(92,000) 281,146	64,493 (1,089,868) 879,279 654,118			64,493 (1,089,868) 879,279 654,118
Balance at December 31, 2006		8,847,042	\$11,517,368	\$ 33,336,032	(\$ 937,150)	\$43,916,250
		52				

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

	2006	2005	2004
Cash flows from operating activities:			
Net income	\$ 6,567,709	\$ 6,278,370	\$ 4,977,675
Adjustments to reconcile net income to net cash provided			
by operating activities:			
Provision for loan and lease losses	225,900	447,700	554,000
Provision for depreciation and amortization	732,906	564,779	610,997
Compensation expense associated with stock options	64,494	5,784	3,856
Tax benefits from the exercise of stock options	(654,118)	(304,098)	(640,162)
Loss on sale of securities available-for-sale	170,524	1,537	0
Amortization of securities premiums and accretion of			
discounts, net	15,402	96,188	272,479
Gain on sale of loans	(89,851)	(145,594)	(94,878)
Gain on sale of fixed assets	8,158	(50)	(50)
Proceeds from sale of loans	2,089,851	3,645,594	1,664,878
Loans originated for sale	(2,000,000)	(3,500,000)	(1,570,000)
Deferred income taxes	(408,197)	(398,727)	(314,555)
Increase in cash surrender value of bank owned life policies	(3,295,772)	(166,296)	(217,846)
Effect of changes in:			
Other assets	(616,829)	(918,005)	2,130,018
Deferred loan fees	(122,449)	(232,565)	158,604
Other liabilities	342,423	(1,573,694)	4,699,608
Net cash provided by operating activities	3,030,151	3,800,923	12,234,624
Cook flows from investing activities			
Cash flows from investing activities: Proceeds from maturities of available-for-sale securities	10,049,495	23,560,650	32,797,174
Proceeds from sale of available-for-sale securities	10,258,020	141,270	0
Purchases of available-for-sale securities	(21,736,709)	(37,224,733)	(45,599,957)
Purchases of held-to-maturity securities	(4,418,146)	(6,540,000)	(43,399,937)
Maturities of held-to-maturity securities	549,809	50,569	948,022
Loan originations, net of principal repayments	(45,787,518)	(44,719,709)	(41,348,638)
Purchase of Bank premises and equipment, net	(3,705,424)	(711,217)	(282,354)
Turenase of Bank premises and equipment, net	(3,703,121)	(/11,21/)	(202,331)
Net cash used in investing activities	(54,790,473)	(65,443,170)	(53,485,753)
Cash flows from financing activities:	4 105 641	0.401.007	26,000,207
Net increase in demand deposits and savings accounts	4,105,641	8,481,086	26,909,207
Net increase (decrease) in certificates of deposit	63,186,019	10,756,400	(1,569,567)
Increase (decrease) in securities sold under agreements to	14 220 052	20 001 046	(1.745.005)
repurchase	14,230,952	20,881,946	(1,745,085)
Proceeds from Federal Home Loan Bank advances	70,000,000	88,000,000	95,000,000

Edgar Filing: Bank of Commerce Holdings - Form 10-K

Repayments of Federal Home Loan Bank advances Junior subordinated debt payable to unconsolidated	(85,000,000)	(68,000,000)	(90,000,000)
subsidiary grantor trust	155,000	10,310,000	0
Cash dividends paid on common stock	(2,650,320)	(2,243,347)	(1,955,584)
Proceeds from stock options exercised	879,279	467,000	1,174,083
Common Stock Repurchase	(1,089,868)	0	0
Tax benefits from the exercise of stock options	654,118	304,098	640,162
Net cash provided by financing activities	64,470,821	68,957,183	28,453,216
Net increase (decrease) in cash and cash equivalents	12,710,499	7,314,936	(12,797,913)
Cash and cash equivalents at beginning of year	26,555,887	19,240,951	32,038,864
Cash and cash equivalents at end of year	\$ 39,266,386	\$ 26,555,887	\$ 19,240,951
53			

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004 (Continued)

	2006	2005	2004
Supplemental disclosures:			
Cash paid during the period for:			
Income taxes	\$ 3,507,000	\$3,755,000	\$1,959,700
Interest	\$ 15,164,624	\$7,467,150	\$4,083,048
See accompanying notes to consolidated financial statements	•		
54			

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

1. THE BUSINESS OF THE COMPANY

Bank of Commerce Holdings (the Holding Company), is a financial holding company (FHC) with its principal offices in Redding, California. A financial holding company may engage in commercial banking, insurance, securities business and offer other financial products to customers. The Company received notification from the Federal Reserve Board approving the election to change to a financial holding company on April 22, 2001. The election to change to a financial holding company has had no impact to date on the operations of the Company. As a financial holding company, Bank of Commerce Holdings is subject to the Financial Holding Company Act and to supervision by the Board of Governors of the Federal Reserve System (the FRB). The Holding Company s wholly-owned subsidiaries are Redding Bank of Commerce (the Bank) and Bank of Commerce Mortgage, (collectively the Company). The Company has an unconsolidated subsidiary in Bank of Commerce Holdings Trust I and Bank of Commerce Holdings Trust II. Bank of Commerce Mortgage offers mortgage brokerage services through an affiliate agreement with BWC Mortgage Services. The Bank is principally supervised and regulated by the California Department of Financial Institutions (DFI) and the Federal Deposit Insurance Corporation (FDIC). Substantially all of the Company s activities are carried out through the Bank. The Bank was incorporated as a California banking corporation on November 25, 1981. The Bank operates five full service branches in Redding, Roseville, and Yuba City, California.

The Bank conducts a general commercial banking business in the counties of El Dorado, Placer, Shasta, Sacramento, Tehama, Sutter and Yuba, California. The Company considers California to be the major market area of the Bank. The services offered by the Bank include those traditionally offered by commercial banks of similar size and character in California, including checking, interest-bearing (NOW) and savings accounts, money market deposit accounts; commercial, real estate, and construction loans; travelers checks, safe deposit boxes, collection services and electronic banking activities. The primary focus of the Bank is to provide services to the business and professional community of its major market area, including Small Business Administration loans, payroll and accounting packages, benefit administration and billing programs. The Bank does not offer trust services or international banking services and does not plan to do so in the near future. Most of the customers of the Bank are small to medium sized businesses and individuals with medium to high net worth.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting and reporting policies of the Company conform with accounting principles generally accepted in the United States of America and general practices within the banking industry. In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. Certain amounts for prior periods have been reclassified to conform to the current financial statement presentation. All references to share and per share information have been adjusted to reflect the July 21, 2004 three-for-one stock split on a retroactive basis. The more significant accounting and reporting policies and estimates applied in the preparation of the accompanying consolidated financial statements are discussed below.

Principles of Consolidation The consolidated financial statements include the accounts of the Holding Company, the Bank and Bank of Commerce Mortgage. All significant intercompany balances and transactions have been eliminated in consolidation.

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

Cash and Cash Equivalents For purposes of reporting cash flows, cash and cash equivalents include amounts due from correspondent banks and the Federal Reserve Bank, federal funds sold and securities purchased under agreements to resell. Generally, federal funds sold are for a one-day period and securities purchased under agreements to resell are for no more than a 90-day period.

Securities purchased under agreements to resell The Company enters into purchases of securities under agreements to resell substantially identical securities. Securities purchased under agreements to resell consist primarily of U.S. Treasury and Agency securities. The amounts advanced under these agreements are reflected as assets in the consolidated balance sheet. It is the Company s policy to take possession of securities purchased under agreements to resell. Agreements with third parties specify the Company s rights to request additional collateral, based on its monitoring of the fair value of the underlying securities on a daily basis. The securities are delivered by appropriate entry into the Company s account maintained at the Federal Reserve Bank or into a third-party custodian s account designated by the Company under a written custodial agreement that explicitly recognizes the Company s interest in the securities. In general, these agreements mature within 90 days and no material amount of agreements to resell securities purchased is outstanding with any individual dealer.

Securities At the time of purchase, the Company designates the security as held-to-maturity or available-for-sale, based on its investment objectives, operational needs and intent to hold. The Company does not engage in trading activity. Securities designated as held-to-maturity are carried at cost adjusted for the accretion of discounts and amortization of premiums. The Company has the ability and intent to hold these securities to maturity. Securities designated as available-for-sale may be sold to implement the Company s asset/liability management strategies and in response to changes in interest rates, prepayment rates and similar factors. Securities designated as available-for-sale are recorded at fair value and unrealized gains or losses, net of income taxes, are reported as part of accumulated other comprehensive income(loss), a separate component of stockholders equity. Gains or losses on sale of securities are based on the specific identification method. The market value and underlying rating of the security is monitored for quality. Securities may be adjusted to reflect changes in valuation as a result of other-than-temporary declines in value. Investments with fair values that are less than amortized cost are considered impaired. Impairment may result from either a decline in the financial condition of the issuing entity or, in the case of fixed rate investments, from changes in interest rates. At each financial statement date, management assesses each investment to determine if impaired investments are temporarily impaired or if the impairment is other than temporary based upon the positive and negative evidence available. Evidence evaluated includes, but is not limited to, industry analyst reports, credit market conditions, and interest rate trends. If negative evidence outweighs positive evidence that the carrying amount is recoverable within a reasonable period of time, the impairment is deemed other-than-temporary and the security is written down in the period in which such determination is made.

Loans Loans are stated at the principal amounts outstanding less deferred loan fees and costs and the allowance for loan losses. Interest on commercial, installment and real estate loans is accrued daily based on the principal outstanding. Loan origination and commitment fees and certain origination costs are deferred and the net amount is amortized over the contractual life of the loans as an adjustment of their yield. A loan is impaired when, based on current information and events, management believes it is probable that the Company will not be able to collect all amounts due according to the contractual terms of the loan agreement. Impairment is measured based upon the present value of future cash flows discounted at the loan s effective rate, the loan s observable market price, or the fair value of collateral if the loan is collateral dependent. Interest on impaired loans is recognized on a cash basis, and only when the principal is not considered impaired.

56

Table of Contents

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

The Company s practice is to place an asset on nonaccrual status when one of the following events occurs: (i) Any installment of principal or interest is 90 days or more past due (unless in management s opinion the loan is well-secured and in the process of collection), (ii) management determines the ultimate collection of principal or interest to be unlikely or (iii) the terms of the loan have been renegotiated due to a serious weakening of the borrower s financial condition. Nonperforming loans may be on nonaccrual, are 90 days past due and still accruing, or have been restructured. Accruals are resumed on loans only when they are brought fully current with respect to interest and principal and when the loan is estimated to be fully collectible. Restructured loans are those loans on which concessions in terms have been granted because of the borrower s financial or legal difficulties. Interest is generally accrued on such loans in accordance with the new terms.

Allowance for Loan and Lease Losses The allowance for loan and lease losses are established through a provision charged to expense. Loans are charged off against the allowance for loan losses when management believes that the collectibility of the principal is unlikely. The allowance is an amount that management believes will be adequate to absorb losses inherent in existing loans and overdrafts based on evaluations of collectibility and prior loss experience. The evaluations take into consideration such factors as changes in the nature and volume of the portfolio, overall portfolio quality, loan concentrations, specific problem loans, and current economic conditions that may affect the borrowers ability to pay. Material estimates relating to the determination of the allowance for loan losses are particularly susceptible to significant change in the near term. While management uses available information to recognize losses on loans, future additions to the allowance may be necessary based on changes in economic conditions. In addition, the FDIC and DFI, as an integral part of their examination process, periodically review the Bank s allowance for loan losses. The FDIC may require the Bank to recognize additions to the allowance based on their judgment about information available to them at the time of their examination.

Bank Premises and Equipment Bank premises and equipment are stated at cost less accumulated depreciation. Depreciation is computed on the straight-line method over the estimated useful lives of the related assets. Expenditures for major renewals and improvements are capitalized and those for maintenance and repairs are charged to expense as incurred.

Securities Sold under Agreements to Repurchase At December 31, 2006 and 2005, securities sold under agreements to repurchase consist of commercial repurchase agreements, where the Company has an agreement with the depositor to sell and repurchase, on a daily basis, a proportionate interest in US Government, Agency and Municipal securities. These securities are held as collateral for non-FDIC insured deposits.

Federal Home Loan Bank Borrowings As part of its asset/liability management strategy the Company has obtained advances from the Federal Home Loan Bank. The Company has pledged collateral of commercial real estate loans and specific securities to support the borrowings.

Goodwill and Other Intangibles Net assets of companies acquired in purchase transactions are recorded at fair value at the date of acquisition, as such, the historical cost basis of individual assets and liabilities are adjusted to reflect their fair value. Identified intangibles are amortized on a straight-line basis over the period benefited. In June 2001, the Company purchased a bank branch office. The Company recorded core deposit intangibles, which are being amortized over seven years by the straight-line method. Amortization expense for the year ended December 31, 2006, 2005 and 2004 was \$106,800, \$106,800 and \$108,800, respectively. Estimated amortization expense for 2007, 2008, and 2009 is approximately \$107,000 per year. Deposit retention, growth and activities are evaluated for impairment on an annual basis.

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

Earnings Per Share Basic earnings per share (EPS) excludes dilution and is computed by dividing net income by the weighted-average number of common shares outstanding for the period. Diluted earnings per share is computed by dividing net income by the sum of the weighted-average number of common shares outstanding for the period plus the dilutive effect that could occur if the Company s outstanding stock options were exercised and converted into common stock, net of estimated shares that could be reacquired with proceeds from the exercise of such options. Stock options are considered to be common stock equivalents. The following table reconciles the numerator and denominator used in computing both basic earnings per share and diluted earnings per share for the years ended December 31.

	2	2006		2005	2004	
Basic EPS Calculation						
Numerator (net income)	\$ 6,5	567,709	\$ 6,2	278,370	\$4,9	77,675
Denominator (weighted average common shares outstanding)	8,7	759,568	8,600,270		8,282,588	
Basic EPS	\$	0.75	\$	0.73	\$	0.60
Diluted EPS Calculation						
Numerator (net income)	\$ 6,5	567,709	\$ 6,2	278,370	\$4,9	77,675
Denominator:						
Weighted average common shares outstanding	8,7	759,568	8,6	500,270	8,2	282,588
Diluted effect of stock options	1	172,016	2	244,356	4	120,023
Adjusted weighted average common shares outstanding	8,9	931,584	8,8	344,626	8,7	702,611
Diluted EPS	\$	0.74	\$	0.71	\$	0.57

Other Real Estate Owned Real estate acquired by foreclosure, is carried at the lower of the recorded investment in the property or its fair value less estimated selling costs. Prior to foreclosure, the value of the underlying loan is written down to the fair value of the real estate to be acquired, less costs to sell, by a charge to the allowance for loan losses, if necessary. Fair value of other real estate is generally determined based on an appraisal of the property. Any subsequent write-downs are charged against noninterest expenses. Operating expenses of such properties, net of related income, and gains and losses on their disposition are included in other expenses.

Gain recognition on the disposition of real estate is dependent upon the transaction meeting certain criteria relating to the nature of the property sold and the terms of the sale. This includes the buyer s initial and continuing investment, the degree of continuing involvement by the Company with the property after the sale, and other matters. Under certain circumstances, revenue recognition may be deferred until these criteria are met.

Income Taxes The Company accounts for income taxes under the asset and liability method. Under the asset and liability method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using currently enacted tax rates applied to such taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

58

Table of Contents

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

Stock Option Plan The Company adopted Statement of Financial Accounting Standards No. 123R (FAS 123R), Share-Based Payment, on January 1, 2006. The scope of FAS 123R includes a wide range of stock-based compensation arrangements including stock options, restricted stock plans, performance-based awards, stock appreciation rights, and employee stock purchase plans. FAS 123R requires the Company to measure the cost of employee services received in exchange for an award of equity instruments. The cost is determined based on the fair value of the award on the grant date. That cost must be recognized in the income statement over the service period of the award. Under the modified prospective transition method, awards that are granted, modified or settled beginning at the date of adoption will be measured and accounted for in accordance with FAS 123R. In addition, expense must be recognized in the income statement for unvested awards that were granted prior to the date of adoption. Prior to the adoption of FAS 123R and as permitted by FAS 123 and FAS 148, Accounting for Stock-Based Compensation Transition and Disclosure, the Company elected to follow APB 25 and related interpretations in accounting for our employee stock options. The Company adopted FAS 123R using the modified prospective method. Under this transition method, stock option expense for 2006 includes the cost for all share-based payments granted prior to, but not yet vested, as of January 1, 2006, as well as any share-based payments granted subsequent to December 31, 2005. This compensation expense is measured on the date of grant using an option-pricing model. The option-pricing model is based on certain assumptions, and changes to those assumptions may result in different fair value estimates.

During 2006, stock option compensation expense charged against income was \$64,494 (\$61,336 net of tax), or less than one cent per diluted share. At December 31, 2006, there was \$178,395 of total unrecognized compensation costs related to non-vested share based payments which is expected to be recognized over a period of five years. Three new option grants totaling 52,000 shares were granted during 2006.

Prior to adopting FAS 123R, the Company accounted for its stock option plan under the intrinsic value method in accordance with the provisions of Accounting Principles Board Opinion (APB) No. 25, Accounting for Stock Issued to Employees, and related interpretations. As such, compensation expense is recorded on the date of grant only if the current market price of the underlying stock exceeds the exercise price. As required by the Statement of Financial Accounting Standards, (SFAS) No. 123, Accounting for Stock-Based Compensation, as amended, by SFAS No. 148, Accounting for Stock-Based Compensation - Transition and Disclosure the Company provides pro forma net income and pro forma earnings per share disclosures for employee stock option grants. The following table illustrates the effect on net income and earnings per share if the Company had applied the fair value recognition provisions of SFAS Statement No. 123, to stock-based employee compensation.

In accordance with SFAS 123R, the Company provides disclosures as if it had adopted the fair value-based method of measuring all outstanding employee stock options during 2005.

59

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

Net income before option expense less compensation expense associated with stock options

	Yea	ar Ended 2005	l Decem	ber 31 2004	
Net income before option expense less compensation expense associated with stock options		34,154 (5,784)	\$4,981,531 (3,856)		
Net income as reported Deduct:	\$ 6,27	78,370	\$4,	977,675	
Total stock-based employee compensation expense determined under fair value based method for all awards, net of tax	(30	06,870)	((149,639)	
Pro forma net income	\$ 5,97	71,500	\$4,	828,036	
Earnings per share:					
Basic as reported	\$	0.73	\$	0.60	
Basic pro forma	\$	0.69	\$	0.58	
Diluted as reported	\$	0.71	\$	0.57	
Diluted pro forma	\$	0.68	\$	0.55	
Decem	aber 31, 2005		Decem	ber 31, 2004	
Risk-free interest rate Dividend Yield Volatility Expected lives (years)	3.929 2.499 32.369 7	%		3.62% 2.00% 30.88% 7	
Weighted average grant-date fair value per share of options granted \$	3.34	\$		3.29	

Description of stock-based compensation plan

On February 17, 1998, the Board of Directors adopted the 1998 Stock Option Plan (the Plan) which was approved by the Company s stockholders on April 21, 1998. The Plan provides for awards in the form of options, which may constitute incentive stock options (Incentive Options) under Section 422(a) of the Internal Revenue Code of 1986, as amended (the Code), or non-statutory stock options (NSOs) to key personnel of the Company, including directors. The Plan provides that Incentive Options under the Plan may not be granted at less than 100% of fair

market value of the Company s common stock on the date of the grant. The strike price of NSOs may not be granted at less than 85% of the fair market value of the common stock on the date of the grant.

60

Table of Contents

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

The Company s stock option plans provide for awards of incentive and nonqualified stock options. Incentive options must have an exercise price at or above fair market value of the stock at the date of the grant and a term of no more than 10 years. Options generally become exercisable over five years from the date of the grant. Nonqualified stock options must have an exercise price of no less than 85% of the fair market value of the stock at the date of the grant and for a term of no more than 10 years. Nonqualified stock options generally become exercisable over five years from the date of the grant. A total of 1,782,000 shares of the Company s common stock are reserved for grant under the Plan. At December 31, 2006, 74,165 shares were available for future grants under the Plan. At December 31, 2006, 300,631 shares were available to be exercised. The weighted average grant exercise price at December 31, 2006 was \$6.93. The total intrinsic value (which is the amount by which the stock price exceeded the exercise price on the date of exercise) of options exercised during the twelve months ended December, 2006 was \$2,036,775.

Comprehensive Income Comprehensive income represents net earnings and any revenues, expenses, gains and losses that, under accounting principles generally accepted in the United States of America, are excluded from net earnings and recognized directly as a component of stockholders equity. The Company s sources of other comprehensive income (loss) include unrealized gains and losses on securities available-for-sale and unrealized gains and losses on derivative activities. Reclassification adjustments result from gains or losses on securities that were realized and included in net income of the current period that also had been included in other comprehensive income (loss) as unrealized holding gains or losses in the period in which they arose.

Operating Segments Reportable operating segments are generally defined as components of an enterprise for which discrete financial information is available, whose operating results are regularly reviewed by the organizations management and whose revenue is 10 percent or more of total revenue. Under this definition the Company does not have reportable operating segments. In the years 2006, 2005 and 2004, the Company accounted for its operations as one operating segment.

Transfer of Financial Assets Transfers of financial assets are accounted for as sales, when control over the assets has been surrendered. Control over transferred assets is deemed surrendered when (1) the assets have been isolated from the Corporation, (2) the transferree obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Corporation does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity. The Company services, for others, loans and participation of loans that are sold of \$3,494,130, \$3,522,609 and \$4,550,992 as of December 31, 2006, 2005 and 2004, respectively.

Derivative Financial Instruments and Hedging Activities As part of the overall risk management, the Company pursues various asset and liability management strategies, which may include obtaining derivative financial instruments to mitigate the impact of interest fluctuations on the Company s net interest margin. During the third quarter of 2006, the Company entered into an interest rate swap agreement for the purpose of minimizing interest rate fluctuations on its interest rate margin and equity. Under the interest rate swap agreement, the company received a fixed rate and pays a variable rate based on the Prime Rate (Prime). The swap qualifies as a cash flow hedge under SFAS no. 133, *Accounting for Derivative Instruments and Hedging Activities*, as amended, and is designated as a hedge of the variability of cash flows the Company receives from certain variable-rate loans indexed to Prime.

61

Table of Contents

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

In accordance with SFAS No. 133, the swap agreement is measured at fair value and reported as an asset or liability on the consolidated balance sheet. The portion of the change in the fair value of the swap that is deemed effective in hedging the cash flows of the designated assets is recorded in other comprehensive income and reclassified into interest income when such cash flow occurs in the future. Any ineffectiveness resulting from the hedge is recorded as a gain or loss in the consolidated statement of income as part of noninterest income.

The hedge has a notional value of \$100 million, matures in June 2009 and has duration of approximately 36 months. As of December 31, 2006, the loss amounts in accumulated other comprehensive income associated with these cash flows totaled \$46,363 (net of tax of \$27,280).

Recent Accounting Pronouncements

On February 16, 2006, the Financial Accounting Standards Board (FASB) issued SFAS No. 155, Accounting for Certain Hybrid Instruments (SFAS No. 155), which permits, but does not require, fair value accounting for any hybrid financial instrument that contains an embedded derivative that would otherwise require bifurcation in accordance with SFAS 133. The statement also subjects beneficial interests issued by securitization vehicles to the requirements of SFAS 133. The statement is effective as of January 1, 2007, with earlier adoption permitted. Management does not expect the statement to have a material effect on the Company s results of operations and financial condition.

In March 2006, the FASB issued SFAS No. 156, Accounting for Servicing of Financial Assets an amendment of FASB Statement No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities (SFAS No. 156). SFAS No. 156 requires all separately recognized servicing assets and liabilities to be initially measured at fair value. In addition, entities are permitted to choose to either subsequently measure servicing rights at fair value and report changes in fair value in earnings, or amortize servicing rights in proportion to and over the estimated net servicing income or loss, and assess the rights for impairment. Beginning with the fiscal year in which an entity adopts SFAS No. 156, it may elect to subsequently measure a class of servicing assets and liabilities at fair value. Post adoption, an entity may make this election as of the beginning of any fiscal year. An entity that elects to subsequently measure a class of servicing assets and liabilities at fair value should apply that election to all new and existing recognized servicing assets and liabilities within that class. The effect of re-measuring an existing class of servicing assets and liabilities at fair value is to be reported as a cumulative-effect adjustment to retained earnings as of the beginning of the period of adoption. SFAS No. 156 is effective as of the beginning of an entity s first fiscal year that begins after September 15, 2006.

Management does not expect the statement to have a material effect on the Company s results of operations and financial condition.

62

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

On July 13, 2006, the Financial Accounting Standards Board (FASB) issued Financial Interpretation No. 48, Accounting for Income Tax Uncertainties (FIN 48). FIN 48 supplements Statement of Financial Accounting Standards No. 109, Accounting for Income Taxes (FAS 109), by defining the threshold for recognizing tax benefits in the financial statements as more-likely-than-not to be sustained by the applicable taxing authority. The benefit recognized for a tax position that meets the more-likely-than-not criterion is measured based on the largest benefit that is more than 50% likely to be realized, taking into consideration the amounts and probabilities of the outcomes upon settlement. The Company will adopt FIN 48 on January 1, 2007, as required. Any necessary adjustment must be recorded directly to the beginning balance of retained earnings in the period of adoption and reported as a change in accounting principle. Management does not expect the statement to have a material effect on the Company s results of operations and financial condition.

On September 15, 2006, the FASB issued FAS 157, Fair Value Measurements, which defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles (GAAP), and expands disclosures about fair value measurements. FAS 157 applies under other accounting pronouncements that require or permit fair value measurements, the FASB having previously concluded in those accounting pronouncements that fair value is the relevant measurement attribute. FAS 157 is effective for the year beginning January 1, 2008, with early adoption permitted on January 1, 2007. We do not expect that the adoption of FAS 157 will have a material effect on our consolidated financial statements.

On September 29, 2006, the FASB issued FAS 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans An Amendment of FASB Statements No. 87, 88, 106, and 132R, requiring an employer to recognize on its balance sheet the funded status of pension and other postretirement plans, measure a plan s assets and its obligations that determine its funded status as of the end of the employer s fiscal year and recognize changes in a plan s funded status in the year in which the changes occur in comprehensive income. The requirement to recognize the funded status of our plans is effective December 31, 2006. The funded status will be determined by comparing the fair value of plan assets and the projected benefit obligation or accumulated postretirement benefit obligation, as applicable, including actuarial gains and losses, prior service cost, and any remaining transition amounts. To the extent the fair value of plan assets is larger, the plan is considered over funded and an asset is recorded. Any previously recorded prepaid pension asset would be adjusted to reflect the funded status of the plan with the offset to accumulated other comprehensive income. Conversely, if a plan is under funded, a liability would be reported. The requirement to measure plan assets and benefit obligations as of the date of the employer s fiscal year-end statement of financial position is effective for fiscal years ending after December 15, 2008. We do not expect adoption of FAS 158 to have a material impact on our consolidated balance sheet.

63

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

3. RESTRICTIONS ON CASH AND DUE FROM BANKS

The Bank maintains compensating balances with its primary correspondent, which totaled \$2,000,000 at December 31, 2006, and \$2,500,000 at December 31, 2005 and 2004.

4. SECURITIES

The amortized cost and estimated fair value of securities available-for-sale are summarized as follows:

		Decem	ber 31, 2006	
		Gross	Gross	Estimated
	Amortized	Unrealized	Unrealized	Fair
	Cost	Gains	Losses	Value
U.S. Treasury securities and obligations of				
U.S. agencies	\$ 33,959,800	\$ 29,993	\$ (648,631)	\$ 33,341,162
Obligations of state and political subdivisions	21,167,316	84,206	(183,681)	21,067,841
Mortgage-backed securities	40,019,818	185,697	(990,967)	39,214,548
Corporate Bonds	2,000,519	0	(22,963)	1,977,556
	\$ 97,147,453	\$ 299,896	\$ (1,846,242)	\$ 95,601,107
		Decem	ber 31, 2005	
		Gross	Gross	Estimated
	Amortized	Unrealized	Unrealized	Fair
	Cost	Gains	Losses	Value
U.S. Treasury securities and obligations of U.S.				
agencies	\$43,793,691	\$ 0	\$ (894,167)	\$42,899,524
Obligations of state and political subdivisions	6,347,437	30,213	(199,013)	6,178,637
Mortgage-backed securities	42,018,403	0	(1,093,908)	40,924,495
Corporate Bonds	4,047,030	0	(35,659)	4,011,371
	\$ 96,206,561	\$ 30,213	\$ (2,222,747)	\$ 94,014,027

The amortized cost and estimated fair value of securities held-to-maturity at December 31, 2006 and 2005 consist of the following:

		Decembe	r 31, 2006		
	Amortized	Gross Unrealized	Gross Unrealized	Estimated Fair	
	Cost	Gains	Losses	Value	
Mortgage backed securities	\$ 1,763,305	\$ 14,424	\$ 0	\$ 1,777,729	
Obligations of state and political Subdivisions	9,046,808	18,264	(49,863)	9,015,209	

\$10,810,113 \$ 32,688 \$ (49,863) \$10,792,938

64

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

		Decembe	r 31, 2005	
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Mortgage backed securities Obligations of state and political Subdivisions	\$ 323,773 6,608,879	\$ 20,555 77	\$ 0 (72,112)	\$ 344,328 6,536,844
	\$ 6,932,652	\$ 20,632	\$ (72,112)	\$ 6,881,172

The amortized cost and estimated fair value of securities at December 31, 2006 by contractual maturity are shown below. Expected maturities may differ from contractual maturities because borrowers may have the right to call or repay obligations with or without call or prepayment penalties.

	Available	e-for-Sale	Held-to-	Maturity
		Estimated		Estimated
	Amortized	Fair	Amortized	Fair
	Cost	Value	Cost	Value
Due in one year or less	\$ 1,420,294	\$ 1,406,748	\$ 105,237	\$ 105,107
Due after one year through five years	41,702,546	40,930,308	3,702,107	3,666,470
Due after five years through ten years	12,449,473	12,015,867	3,156,892	3,147,860
Due after ten years	41,575,140	41,248,184	3,845,877	3,873,501
	\$ 97,147,453	\$ 95,601,107	\$ 10,810,113	\$ 10,792,938

The following table presents the current fair value and associated unrealized losses on investments with unrealized losses at December 31, 2006. The table also discloses whether these securities have had unrealized losses for less than 12 months or for 12 months or longer.

	Less th	an 1	2 mon	ths	12 months or more				Total			
	F	air	Unrea	lized		Fair Unrealized			Fair		nrealized	
	Va	lue	L	osses		Value		Losses		Value		Losses
U.S. Treasury												
securities and												
Obligations of U.S.												
Agencies	\$	0	\$	0	\$31,3	12,932	(\$	648,631)	\$31,	312,932	(\$	648,631)
Obligations of state												
and political												
subdivisions	\$7,194,2	234	(\$ 7	1,674)	\$ 5,4	85,824	(\$	112,007)	\$ 12,	680,058	(\$	183,681)
H-T-M Obligations of												
state and political												
subdivisions	\$ 1,484,4	126	(\$ 12	2,458)	\$ 4,9	79,442	(\$	37,405)	\$ 6,	463,868	(\$	49,863)
Mortgage-backed												
securities	\$	0	\$	0	\$33,7	38,819	(\$	990,967)	\$ 33,	738,819	(\$	990,967)
Corporate Bonds	\$	0	\$	0	\$ 1,9	77,556	(\$	22,963)	\$ 1,	977,556	(\$	22,963)

Total temporarily

impaired securities \$8,678,660 (\$84,132) \$77,494,573 (\$1,811,973) \$86,173,233 (\$1,896,105)

65

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

Economic factors may affect market pricing over the stated maturity of the security. The unrealized losses associated with securities are not considered to be other-than-temporary because their unrealized losses are related to changes in interest rates and do not affect the expected cash flows of the underlying collateral or issuer. Security income is accrued when earned and included in interest income. The Company requires a credit rating of A or higher on its initial acquisition of investments and maintains an average rating of AA on the overall securities portfolio. A total of twenty US Treasury and Agency securities, nineteen municipal securities and thirteen mortgage-backed securities have been in an unrealized loss position for greater than 12 months. Management has evaluated each security in an unrealized loss position to determine if the impairment is other-than-temporary. Management has determined that no security is other than temporarily impaired. The unrealized losses are due to interest rate changes and the Company has the ability and intent to hold all securities with identified impairments to the earlier of the forecasted recovery or the maturity of the underlying security.

At December 31, 2006, the Company has pledged book values of \$1,000,000 in securities for treasury, tax and loan accounts, \$18,569,000 for deposits of public funds, \$37,117,000 for collateralized repurchase agreements, and \$15,000,000 for Federal Home Loan borrowings.

Gross realized gains and gross realized losses, respectively, on available-for-sale securities were \$5,062 and \$180,531 in 2006 and \$0 and \$1,537 in 2005. Gross unrealized gains and gross unrealized losses, respectively, on available-for-sale securities were \$299,896 and \$1,846,242 in 2006 and \$30,213 and \$2,222,747 in 2005. Gross realized gains and gross realized losses, respectively, on held-to-maturity securities were \$4,945 and \$0. There were no gains or losses recognized in securities held-to-maturity in 2005 and 2004.

5. LOANS AND ALLOWANCE FOR LOAN AND LEASE LOSSES

Outstanding loan balances consist of the following:

	December 31,		
	2006	2005	
Commercial and industrial loans	\$ 125,724,514	\$115,400,728	
Real estate construction loans	110,693,230	105,094,301	
Real estate commercial	172,356,243	142,992,349	
Real estate mortgage	4,278,117	3,669,353	
Installment loans	202,487	439,044	
Other	936,759	446,170	
	414,191,350	368,041,945	
Less:	207.076	100 105	
Deferred loan fees, net	297,856	420,405	
Allowance for loan and lease losses	4,904,266	4,316,379	
	\$ 408,989,228	\$ 363,305,161	

Included in total loans are nonaccrual loans of \$0 and \$372,479 at December 31, 2006 and 2005, respectively. If interest on nonaccrual loans at December 31, 2006 and 2005 had been accrued, such interest income would be \$0

and \$547 during the years ended December 31, 2006 and 2005, respectively. A loan is impaired when, based on current information and events, management believes it is probable that the Bank will not be able to collect all amounts due according to the contractual terms of the loan agreement.

66

Table of Contents

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

The Bank had outstanding balances of \$0 and \$328,067 in impaired loans that had impairment allowances of \$0 and \$291,723 as of December 31, 2006 and 2005, respectively.

The average outstanding balances of impaired loans were \$0, \$1,748,956 and \$3,601,274, for the years ended December 31, 2006, 2005 and 2004 respectively. There was interest of \$0, \$20,000 and \$0 recognized on impaired loans during the year ended December 31, 2006, 2005 and 2004, respectively.

The Company concentrates its lending activities primarily within Shasta, El Dorado, Placer Sacramento, Sutter, Yuba and Tehama counties, in California, and the location of the five full service offices of the Bank. Although the Company has a diversified loan portfolio, a significant portion of its customers—ability to repay the loans is dependent upon the professional services and residential real estate development industry sectors. Generally, the loans are secured by real estate or other assets and are expected to be repaid from cash flows of the borrower or proceeds from the sale of the collateral.

The Company s exposure to credit loss, if any, is the difference between the fair value of the collateral, and the outstanding balance of the loan. At December 31, 2006 and 2005, the Company had pledged \$52,365,899 and \$44,251,812, respectively, in loans as available collateral for Federal Home Loan Bank borrowings. In the ordinary course of business, the Company enters various types of transactions, which involve financial instruments with off-balance sheet risk. These instruments include commitments to extend credit and stand-by letters of credit, which are not reflected in the consolidated balance sheets. These transactions may involve, to varying degrees, credit and interest rate risk more than the amount, if any recognized in the consolidated balance sheets. Commitments to extend credit and standby letters of credit bear similar credit risk characteristics as outstanding loans. An allowance for unfunded loan commitments and letters of credit is determined using estimates of the probability of funding. This reserve is carried as a liability on the consolidated balance sheet.

Changes in the allowance for loan losses consist of the following:

	Year	s Ended Decembe	er 31,
	2006	2005	2004
Balance at beginning of year	\$4,316,379	\$ 3,866,498	\$ 3,675,084
Provision for loan losses	225,900	447,700	554,000
Loans charged off	(299,421)	(92,958)	(368,300)
Recoveries of loans previously charged off	661,408	95,139	5,714
Balance at end of year	\$ 4,904,266	\$ 4,316,379	\$ 3,866,498
	67		

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

6. BANK PREMISES AND EQUIPMENT

Bank premises and equipment consist of the following:

	Estimated Dece		mber 31,	
	Lives	2006	2005	
Land		\$ 1,507,628	\$ 1,507,628	
	31.5			
Bank buildings	years	3,779,956	4,134,364	
	3 - 7			
Furniture, fixtures and equipment	years	5,357,366	4,187,004	
		10,644,950	9,828,996	
Less accumulated depreciation		(4,958,685)	(4,619,257)	
		5,686,265	5,209,739	
Construction in progress		2,908,779	420,945	
		\$ 8,595,044	\$ 5,630,684	

Depreciation expense, included in net occupancy and equipment expense, is \$732,906, \$564,779, and \$610,997 for the years ended December 31, 2006, 2005 and 2004, respectively.

7. OTHER ASSETS

Other assets consist of the following:

	December 31,		
	2006	2005	
Cash surrender value of bank owned life insurance policies	\$ 8,272,919	\$ 4,977,147	
Deferred tax asset, net	3,913,577	3,752,268	
Accrued interest on loans	2,404,259	1,794,294	
Accrued interest on investment securities	989,754	748,225	
Goldman Sachs Sweep account receivable	52,518	18,339	
Federal Home Loan Bank Stock	3,106,400	2,585,000	
Core Deposit Intangible, net of accumulated amortization of \$614,936 and			
\$508,136	154,209	261,009	
Investment in junior subordinated debt payable to subsidiary grantor trust	465,000	310,000	
Other	821,513	758,952	
	\$ 20,180,149	\$ 15,205,234	

8. DEPOSITS

Time certificates of deposit of \$100,000 or more totaled \$147,174,522 and \$95,901,445 at December 31, 2006 and 2005, respectively. Interest expense on such deposits was \$5,025,273, \$2,813,533 and \$1,760,780 during 2006,

68

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

At December 31, 2006, the scheduled maturities for all time deposits are as follows:

Time Deposit Maturity Schedule

One year or less	\$ 178,738,140
One to three years	33,399,361
Three to five years	304,757
Over five years	0

Total \$212,442,258

9. OTHER LIABILITIES

Other liabilities consist of the following:

	December 31,	
	2006	2005
Deferred compensation	\$ 3,870,520	\$3,500,969
Employee incentive payable	716,435	656,356
Accrued 401(k) match payable	74,407	36,729
Accrued interest payable	799,025	388,229
Reserve for off-balance sheet commitments	421,877	391,876
Taxes payable	117,054	206,641
Interest payable Junior Subordinated Debentures	114,255	90,892
Dividend payable	804,226	692,632
Goldman Sachs Sweep account payable	54,931	784,031
Other	564,008	445,960
	\$ 7,536,738	\$7,194,315

10. FEDERAL HOME LOAN BANK ADVANCES

Included in other borrowings are advances from the Federal Home Loan Bank of San Francisco (FHLB) totaling \$40,000,000 as of December 31, 2006 and \$55,000,000 as of December 31, 2005. The FHLB advances bear fixed and floating rates of interest ranging from 5.23% to 5.47%. Interest on borrowing # 087416 is payable monthly, all other interest is payable quarterly.

Advance #	Amount	Interest	Motority
Advance #	Amount	Rate	Maturity
#059277	\$10,000,000	5.43%	01/24/2008
#080890	\$10,000,000	5.47%	01/24/2011
#087416	\$ 5,000,000	5.23%	04/28/2008
#077383	\$15,000,000	5.39%	11/30/2007
	\$40,000,000		

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

These borrowings are secured by an investment in FHLB stock and certain real estate mortgage loans which have been specifically pledged to the FHLB pursuant to their collateral requirements. Based upon the level of FHLB advances, the Company was required to hold a minimum investment in FHLB stock of \$3,106,400 at December 31, 2006 and to pledge \$52,365,899,\$44,251,812 and \$44,982,725 of its real estate mortgage loans to the FHLB as collateral as of December 31, 2006, 2005 and 2004. At December 31, 2006 the Bank had available borrowing lines at the FHLB of \$63,628,000 and additional federal fund borrowing lines at two correspondent banks totaling \$25,000,000.

11. JUNIOR SUBORDINATED DEBT PAYABLE TO UNCONSOLIDATED SUBSIDIARY GRANTOR TRUSTS

During the first quarter 2003, Bank of Commerce Holdings formed a wholly-owned Delaware statutory business trust, Bank of Commerce Holdings Trust (the grantor trust), which issued \$5.0 million of guaranteed preferred beneficial interests in Bank of Commerce Holdings junior subordinated debentures (the trust notes) to the public and \$155,000 common securities to the Company. These debentures qualify as Tier 1 capital under Federal Reserve Board guidelines. The proceeds from the issuance of the trust notes were transferred from the grantor trust to the Holding Company and from the Holding Company to the Bank as surplus capital. The trust notes accrue and pay distributions on a quarterly basis at 3 month London Interbank Offered Rate (LIBOR) plus 3.30%. The rate at December 31, 2006 was 8.67%. The rate increase is capped at 2.75% annually and the lifetime cap is 12.5%. The final maturity on the trust notes is March 18, 2033, and the debt allows for prepayment after five years on the quarterly payment date.

On July 29, 2005, Bank of Commerce Holdings (the Company) participated in a private placement to an institutional investor of \$10 million of fixed rate trust preferred securities (the Trust Preferred Securities); through a newly formed Delaware trust affiliate, Bank of Commerce Holdings Trust II (the Trust). The Trust Preferred Securities mature on September 15, 2035, and are redeemable at the Company s option on any March 15, June 15, September 15 or December 15 on or after September 15, 2010. In addition, the Trust Preferred Securities require quarterly distributions by the Trust to the holder of the Trust Preferred Securities at a rate of 6.115%, until September 10, 2010 after which the rate will reset quarterly to equal LIBOR plus 1.58%. The Trust simultaneously issued \$310,000 of the Trust s common securities of beneficial interest to the Company.

The proceeds from the sale of the Trust Preferred Securities were used by the Trust to purchase from the Company the aggregate principal amount of \$10,310,000 of the Company s floating rate junior subordinate notes (the Notes). The net proceeds to the Company from the sale of the Notes to the Trust will be used by the Company for general corporate purposes, including funding the growth of the Company s various financial services.

The Notes were issued pursuant to a Junior Subordinated Indenture (the Indenture), dated July 29, 2005, by and between the Company and J.P. Morgan Chase Bank, National Association, as trustee. Like the Trust Preferred Securities, the Notes bear interest at a floating rate, at 6.115% until September 10, 2010, after which the rate will reset on a quarterly basis to equal LIBOR plus 1.58%. The interest payments by the Company will be used to pay the quarterly distributions payable by the Trust to the holder of the Trust Preferred Securities. However, so long as no event of default, as described below, has occurred under the Notes, the Company may, at any time and from time to time, defer interest payments on the Notes (in which case the Trust will be entitled to defer distributions otherwise due on the Trust Preferred Securities) for up to twenty (20) consecutive quarters.

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

The Notes are subordinated to the prior payment of other indebtedness of the Company that, by its terms, is not similarly subordinated. Although the Notes will be recorded as a long term liability on the Company s balance sheet, for regulatory purposes, the Notes are expected to be treated as Tier 1 or Tier 2 capital under rulings of the Federal Reserve Board, the Company s primary federal regulatory agency.

The Notes mature on September 15, 2035, but may be redeemed at the Company s option at any time on or after September 15, 2010 or at any time upon certain events, such as a change in the regulatory capital treatment of the Notes, the Trust being deemed to be an investment company or the occurrence of certain adverse tax events. In each case, the Company may redeem the Notes for their aggregate principal amount, plus accrued interest, if any.

12. INCOME TAXES

Provision for income taxes consists of the following:

	Years Ended December 31,			
	2006	2005	2004	
Current:				
Federal	\$3,247,200	\$3,396,316	\$2,571,071	
State	984,927	888,915	674,392	
Total currently payable	4,232,127	4,285,231	3,245,463	
Deferred:				
Federal	(315,359)	(333,092)	(224,682)	
State	(92,838)	(65,635)	(89,873)	
Total deferred provision	(408,197)	(398,727)	(314,555)	
Total provision for income taxes	\$ 3,836,930	\$ 3,886,504	\$ 2,930,908	

Income tax expense attributable to income before income taxes differed from the amounts computed by applying the U.S. federal income tax rate of 34 percent to income before income taxes because of the following:

		% of Pretax Income		
		2006	2005	2004
Income tax at the Federal statutory rate		34.00%	34.00%	34.00%
State franchise tax, net of Federal tax benefit		5.66	5.35	4.85
Tax-exempt interest		(2.02)	(1.01)	(0.91)
Other		(0.76)	(0.11)	(0.88)
		36.88%	38.23%	37.06%
	71			

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at December 31, 2006 and 2005 consist of the following:

	2006	2005
Deferred tax assets:		
State franchise taxes	\$ 276,048	\$ 280,605
Deferred compensation	1,735,541	1,569,835
Loan loss reserves	1,926,296	1,673,718
Net unrealized losses on securities available-for-sale	655,559	902,447
Other	208,910	235,839
Total deferred tax assets	4,802,354	4,662,444
Deferred tax liabilities:		
Depreciation	(229,998)	(300,845)
Deferred loan origination costs	(413,431)	(395,547)
Deferred state taxes	(245,348)	(213,784)
Total deferred tax liabilities	(888,777)	(910,176)
Net deferred tax asset	\$3,913,577	\$ 3,752,268

13. STOCK OPTION PLAN

On February 17, 1998, the Board of Directors adopted the 1998 Stock Option Plan (the Plan) which was approved by the Company s stockholders on April 21, 1998. The Plan provides for awards in the form of options, which may constitute incentive stock options (Incentive Options) under Section 422(a) of the Internal Revenue Code of 1986, as amended (the Code), or non-statutory stock options (NSOs) to key personnel of the Company, including directors. The Plan provides that Incentive Options under the Plan may not be granted at less than 100% of fair market value of the Company s common stock on the date of the grant. NSOs may not be granted at less than 85% of the fair market value of the common stock on the date of the grant. The purpose of the plan is to promote the long-term success of the Company and the creation of stockholder value by (a) encouraging key personnel to focus on critical long range objectives, (b) increasing the ability of the Company to attract and retain key personnel and (c) linking key personnel directly to stockholder interests through increased stock ownership.

A total of 1,782,000 shares of the Company s common stock are reserved for grant under the Plan.

The Plan provides that all options under the Plan shall vest at a rate of at least 20% per year from the date of the grant. Vesting may be accelerated in case of an optionee s death, disability, and retirement or in case of a change of control.

During 2006, stock option compensation expense charged against income was \$64,494 (\$61,336 net of tax), or less than one cent per diluted share. At December 31, 2006, there was \$178,395 of total unrecognized compensation costs related to non-vested share based payments which is expected to be recognized over a period

of five years. Three new options totaling 52,000 shares were granted during 2006.

72

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

Activity in stock-based compensation plan

The following table presents the changes in outstanding stock options for the periods indicated:

	Number of		Weighted Average Exercise	Aggregate Intrinsic
	Shares		Price	Value
Options outstanding, December 31, 2005	608,316	\$	5.20	\$ 3,290,989
Granted	52,000	\$	10.13	\$ 56,640
Exercised	(281,146)	\$	3.13	\$ 2,036,775
Forfeited	(1,425)	\$	10.60	
Options outstanding, December 31, 2006	377,745	\$	6.93	\$ 1,793,156
Exercisable at December 31, 2006	300,631	\$	6.93	\$ 1,427,095

At December 31, 2006, 300,631 shares were available to be exercised. The weighted average grant price at December 31, 2006 was \$6.93. The total intrinsic value (which is the amount by which the stock price exceeded the exercise price on the date of exercise) of options exercised during 2006 was \$2,036,775. At December 31, 2006, 74,165 shares were available for future grants under the Plan. As of December 31, 2006, 2005 and 2004, respectively, 300,631, 539,314 and 572,488 shares respectively were available to be exercised. The weighted average option cost for December 31, 2006, 2005 and 2004, respectively, was \$6.93, \$4.11 and \$7.74, respectively.

Weighted Avg.

Additional information regarding options outstanding as of December 31, 2006 is as follows:

Remaining Contractual Life		
	(Years)	
Options		Options
Outstanding		Exercisable
43,350	1.3	43,350
29,960	1.3	29,960
29,250	4.4	29,250
59,500	4.6	59,500
55,130	5.5	44,104
13,500	6.0	8,100
7,500	7.4	7,500
72,075	7.5	72,075
3,000	7.9	3,000
6,480	7.3	2,592
3,500	8.4	700
2,500	8.4	500
	Options Outstanding 43,350 29,960 29,250 59,500 55,130 13,500 7,500 72,075 3,000 6,480 3,500	Remaining Contractual Life (Years) Options Outstanding 43,350

\$10.40	20,000	9.7	0
\$9.99	32,000	9.9	0
	377,745 73	6.4	300,631

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

The fair value of the options granted during 2006, 2005 and 2004, is estimated as \$195,000, \$20,068 and \$364,769, respectively, on the date of grant using a binomial option-pricing model with the following assumptions: volatility of 32.03%, 32.36% and 30.88%, respectively, risk-free interest rate of 4.65%, 3.92% and 3.62%, respectively, expected dividends of \$0.29 per share per year for 2006 and \$0.28 per share in 2005, annual dividend rate of 3.07%, 2.49% and 2.00%, assumed forfeiture rate of zero and an expected life of seven years. There were 52,000 options granted in 2006, 6,000 options granted in 2005 and 111,000 options granted in 2004. The fair value per share of the 2006, 2005 and 2004 awards was \$3.75, \$3.34 and \$3.29, respectively.

14. CAPITAL STOCK

On August 24, 2001, the Board of Directors authorized a common stock repurchase of up to 5%, or approximately 425,000 shares, of the Company s common stock on an annual basis for the next seven years. The number of shares is adjusted on an annual basis to coincide with new issues and forfeitures. There were 92,000 shares repurchased during 2006 at an average price of \$11.85 per share. No shares were repurchased during 2005, 2004 or 2003. Shares purchased are retired by a charge to common stock and retained earnings for the cost. To date, the Company has repurchased 1,515,311 shares at an average price of \$7.15.

The Company paid a quarterly cash dividend of \$0.08, \$0.07, \$0.07 and \$0.07 on January 5, 2006, April 7, 2006, July 7, 2006 and October 13, 2006, respectively, to stockholders of record as of December 31, 2005, March 31, 2006, June 30, 2006 and September 30, 2006, respectively. The fourth quarter dividend of \$0.09 per share is payable to shareholders of record as of December 31, 2006 to be paid on January 5, 2007. On April 20, 1999, the Board of Directors authorized 2,000,000 shares of preferred stock. As of December 31, 2006, no preferred shares had been issued.

15. RETIREMENT BENEFITS

Profit Sharing Plan In 1985, the Company adopted a profit sharing 401(k) plan for eligible employees to be funded out of the earnings of the Company. The employees contributions are limited to the maximum amount allowable under IRS Section 402(G). The Company s contributions include a matching contribution of 100% of the first 3% of salary deferred and 50% of the next 2% of salary deferred. Discretionary contributions are also permitted. The Company made matching contributions aggregating \$224,000, \$157,000 and \$134,570 for the years ended December 31, 2006, 2005 and 2004, respectively. No discretionary contributions were made in 2006, 2005 or 2004.

Salary Continuation Plan In April 2001, the Board of Directors approved the implementation of the Executive Salary Continuation Plan (SCP), which is a non-qualified executive benefit plan in which the Bank agrees to pay the executives covered by the SCP plan additional benefits in the future in return for continued satisfactory performance by the executives. Benefits under the salary continuation plan include a benefit generally payable commencing upon a designated retirement date for a fixed period of twenty years; disability or termination of employment, and a death benefit for the participants designated beneficiaries. Key-man life insurance policies were purchased as an investment to provide for the Bank s contractual obligation to pay pre-retirement death benefits and to recover the Bank s cost of providing benefits. The executive is the insured under the policy, while the Bank is the owner and beneficiary. The assets of the SCP, under Internal Revenue Service Regulations, are the property of the Company and are available to the Company s general creditors. The insured executive has no claim on the insurance policy, its cash value or the proceeds thereof. Three executives were added to the plan in

2006.

74

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

The retirement benefit is derived from accruals to a benefit account during the participant s employment. At the end of the executive s period of service, the aggregate amount accrued should equal the then present value of the benefits expected to be paid to the executive. Accrued compensation expense under the salary continuation plan totaled \$160,917 and \$124,356 for 2006 and 2005, respectively. As of December 31, 2006 and 2005, the vested benefit payable was \$706,391 and \$488,085, respectively.

Directors deferred fee compensation Effective January 1, 1993, the Board of Directors approved the implementation of the Directors Deferred Compensation Plan, which is a non-qualified plan in which a Director may elect to defer the payment of all or any part of the fee compensation to which such director would otherwise be entitled to as director s fees or committee fees to be payable upon retirement of the director in a lump sum distribution or over a period not to exceed fifteen years. Interest on Directors deferred compensation is fixed at ten percent (10%) per the plan. Deferred compensation expense totaled \$368,809 and \$321,320 at December 31, 2006 and 2005, respectively. As of December 31, 2006 and 2005, the vested benefit payable was \$2,035,218 and \$1,818,017, respectively.

16. RELATED PARTY TRANSACTIONS

Some of the directors, officers and principal stockholders of the Company and their associates were customers of and had banking transactions with the Bank in the ordinary course of the Bank s business during 2006 and the Bank expects to have such transactions in the future. All deposits, loans and commitments to loans included in such transactions were made in compliance with the applicable laws on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other persons of similar creditworthiness, and in the opinion of the Company, did not involve more than a normal risk of collectibility or present other unfavorable features.

An analysis of the activity in related party loans consists of the following:

	December 31,		
	2006	2005	
Balance at beginning of year	\$ 1,854,751	\$ 3,622,750	
New loan additions	1,507,115	11,318	
Principal repayments	(512,333)	(1,779,317)	
Balance at end of year	\$ 2,849,533	\$ 1,854,751	

As of December 31, 2006 and 2005 there were no related party loans, which were past due or classified. At December 31, 2006 there was approximately \$3,741,000 available in commitments to related party loans.

Table of Contents 125

75

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

17. COMMITMENTS AND CONTINGENCIES

Lease Commitments The Company leases certain facilities where it conducts its operations. Future minimum lease commitments under all non-cancelable operating leases as of December 31, 2006 are below:

(Dollars in thousands)

2007 2008 2009 2010 2011	\$	475 500 444 400 308
Thereafter	\$	129
Total	\$ 2	2,256
Minimum rental due in the future Under non-cancelable subleases	\$	16

Rental expense for the years ended December 31, 2006, 2005 and 2004 was \$453,450, \$466,061 and \$424,205, respectively.

Off-Balance Sheet Financial Instruments In the ordinary course of business, the Company enters various types of transactions, which involve financial instruments with off-balance sheet risk. These instruments include commitments to extend credit and standby letter of credits, which are not reflected in the accompanying consolidated balance sheets. These transactions may involve, to varying degrees, credit and interest rate risk more than the amount, if any recognized in the consolidated balance sheets.

The off-balance sheet credit risk exposure of the Company is the contractual amount of commitments to extend credit and stand-by letters of credit. The Company applies the same credit standards to these contracts as it uses for loans recorded on the balance sheet.

	December 31,			
	2006	2005		
Off-balance sheet commitments:				
Commitments to extend credit	\$ 158,296,132	\$ 159,485,594		
Standby letters of credit	13,511,196	9,771,080		
Guaranteed commitments outstanding	1,248,000	0		
	\$ 173.055.328	\$ 169.256.674		

Commitments to extend credit are agreements to lend to customers. These commitments have specified interest rates and generally have fixed expiration dates but may be terminated by the Company if certain conditions of the contract are violated. Although currently subject to draw down, many of the commitments do not necessarily represent future cash requirements. Collateral held relating to these commitments varies, but generally includes real estate, securities and cash.

76

Table of Contents

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

Standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. Credit risk arises in these transactions from the possibility that a customer may not be able to repay the Bank upon default of performance. Collateral held for standby letters of credit is based on an individual evaluation of each customer—s creditworthiness, but may include cash and securities.

Commitments to extend credit and standby letters of credit bear similar credit risk characteristics as outstanding loans.

Litigation The Company is subject to various pending and threatened legal actions arising in the ordinary course of business. The Company maintains reserves for losses from legal actions that are both probable and estimable. In the opinion of management the disposition of claims currently pending will not have a material effect on the Company s consolidated financial position or results of operations.

18. REGULATORY MATTERS

The Company and the Bank are subject to various regulatory capital requirements administered by the federal and state banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that if undertaken, could have a direct material effect on the Company s and Consolidated Financial Statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices.

The capital amounts and the Bank s prompt corrective action classifications are also subject to qualitative judgments by the regulators about components, risk weightings and other factors. Prompt corrective action provisions are not applicable to Bank Holding Companies. Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the following table) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets and of Tier 1 capital to average assets. Management believes as of December 31, 2006 that the Company and the Bank met all capital adequacy requirements to which they are subject.

As of December 31, 2006, the most recent notification from the FDIC categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, an institution must maintain minimum total risk-based, Tier 1 risk-based, and Tier 1 leverage ratios as set forth in the following table. There are no conditions or events since that notification that management believes have changed the Bank s category. The Company s and the Bank s actual capital amounts and ratios as of December 31, 2006 and 2005 are also presented in the table.

77

To Be

Table of Contents

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

	Cates Well C For Capital Unde			-		e ed as talized ompt Action
	Amount	Ratio	Amount	Ratio	Amount	Ratio
At December 31, 2006:						
Company						
Leverage capital (to average assets)	\$54,583,400	9.38%	\$19,800,000	4.00%	n/a	n/a
Tier 1 capital (to risk-weighted assets)	54,583,400	11.52%	16,734,380	4.00%	n/a	n/a
Total capital (to risk-weighted assets)	60,154,942	12.64%	33,468,760	8.00%	n/a	n/a
Bank						
Leverage capital (to average assets)	\$54,389,449	9.54%	\$19,783,694	4.00%	\$24,729,617	5.00%
Tier 1 capital (to risk-weighted assets)	54,389,449	11.42%	16,734,380	4.00%	25,101,570	6.00%
Total capital (to risk-weighted assets)	59,690,992	12.54%	33,468,760	8.00%	41,835,950	10.00%
At December 31, 2005:						
Company						
Leverage capital (to average assets)	\$50,427,990	10.19%	\$19,800,000	4.00%	n/a	n/a
Tier 1 capital (to risk-weighted assets)	50,427,990	12.05%	16,734,380	4.00%	n/a	n/a
Total capital (to risk-weighted assets)	54,744,369	13.09%	33,468,760	8.00%	n/a	n/a
Bank						
Leverage capital (to average assets)	\$50,530,699	10.22%	\$19,783,694	4.00%	\$24,729,617	5.00%
Tier 1 capital (to risk-weighted assets)	50,530,699	12.08%	16,734,380	4.00%	25,101,570	6.00%
Total capital (to risk-weighted assets)	54,841,378	13.11%	33,468,760	8.00%	41,835,950	10.00%

The principal sources of cash for the Holding Company are dividends from the Bank. Dividends from the Bank to the Holding Company are restricted under California law to the lesser of the Bank s retained earnings or the Bank s net income for the latest three fiscal years, less dividends previously declared during that period, or, with the approval of California Superintendent of Banks, to the greater of the retained earnings of the Bank, the net income of the Bank for its last fiscal year, or the net income of the Bank for its current fiscal year. As of December 31, 2006, the maximum amount available for dividend distribution under this restriction was approximately \$10,974,493.

The Bank is subject to certain restrictions under the Federal Reserve Act, including restrictions on the extension of credit to affiliates. In particular, it is prohibited from lending to an affiliated company unless the loans are secured by specific types of collateral. Such secured loans and other advances from the subsidiaries are limited to 10 percent of the subsidiary sequity. No such loans or advances were outstanding during 2006 or 2005.

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

19. FAIR VALUES OF FINANCIAL INSTRUMENTS

The following methods and assumptions were used by the Company in estimating its fair value disclosures for financial instruments:

Cash and cash equivalents The carrying amounts reported in the consolidated balance sheets for cash and cash equivalents are a reasonable estimate of fair value.

Securities Fair values for securities are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments. Securities available-for-sale are carried at their aggregate fair value, while securities held-to-maturity are carried at amortized cost.

Loans receivable For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. The fair values for fixed rate loans are estimated using discounted cash flow analysis, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. The carrying amount of accrued interest receivable approximates its fair value.

Commitments to extend credit and standby letters of credit The fair value of commitments is the off-balance sheet amount of loan commitments and outstanding letters of credit.

Federal Home Loan Bank borrowings The fair value of borrowed funds with maturities less than one year is based on carrying amounts.

Junior subordinated debt payable to unconsolidated subsidiary grantor trust The fair value of variable rate junior subordinated debt payable to subsidiary grantor trust is based on carrying amounts.

Deposit liabilities The fair values disclosed for demand deposits (e.g., interest and noninterest checking, passbook savings, and money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). The fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits. The carrying amount of accrued interest payable approximates its fair value.

Securities purchased under agreements to resell The fair value of securities purchased under agreements to resell is estimated by discounting the contractual cash flows under outstanding borrowings at rates prevailing in the marketplace today for similar borrowings, rates and collateral.

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

Limitations Fair value estimates are made at a specific point in time, based on relevant market information and other information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company s entire holdings of a particular financial instrument.

Because no market exists for a significant portion of the Company s financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors.

These estimates are subjective in nature, involve uncertainties and matters of significant judgment, and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on current on and off-balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Other significant assets and liabilities that are not considered financial assets or liabilities include deferred tax assets and liabilities, and property, plant and equipment. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in any of the estimates.

The estimated fair values of the Company s financial instruments are approximately as follows:

	December 31, 2006					
	Contract	Carrying	Fair			
	Amount	Amount	Value			
Financial Assets:						
Cash and cash equivalents		\$ 39,266,386	\$ 39,266,386			
Securities		106,411,220	106,394,045			
Loans, net		408,989,228	408,940,966			
Accrued interest on loans		2,404,259	2,404,259			
Accrued interest on securities		989,754	989,754			
Financial Liabilities:						
Demand and savings		\$226,965,171	\$222,859,530			
Fixed rate certificates		173,661,670	173,816,680			
Variable certificates		38,780,889	38,780,889			
Accrued interest payable		799,025	799,025			
Securities sold under agreements to repurchase		37,116,610	37,116,610			
Federal Home Loan Borrowings		40,000,000	40,000,000			
Junior subordinated debt payable to unconsolidated						
subsidiary grantor trust		15,465,000	15,465,000			
Off balance sheet financial instruments:						
Commitments to extend credit	\$158,296,132		\$158,296,132			
Standby letters of credit	13,511,196		13,511,196			
Guaranteed commitments outstanding	1,248,000		1,248,000			
	80					

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

		Contract	December 31, 2005 Carrying	; Fair
		Amount	Amount	Value
Financial Assets:				
Cash and cash equivalents			\$ 26,555,887	\$ 26,555,887
Securities			100,946,679	100,895,199
Loans, net			363,305,161	361,486,951
Accrued interest on loans			1,794,294	1,794,294
Accrued interest on securities			748,225	748,225
Financial Liabilities:				
Demand and savings			\$ 222,859,530	\$ 222,859,530
Fixed rate certificates			120,699,610	120,659,339
Variable certificates			28,556,629	28,556,629
Accrued interest payable			388,229	388,229
Securities sold under agreements to repurchase			22,885,658	22,885,658
Federal Home Loan Borrowings			55,000,000	54,999,419
Junior subordinated debt payable to unconsolidated				
subsidiary grantor trust			15,310,000	15,310,000
Off balance sheet financial instruments:				
Commitments to extend credit		\$ 159,485,594		\$ 159,485,594
Standby letters of credit		9,771,080		9,771,080
	81	,, <u>-,</u> 300		2,=,000

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

20. BANK OF COMMERCE HOLDINGS (PARENT COMPANY ONLY) FINANCIAL INFORMATION

	December 31,		
Condensed Balance Sheets	2006	2005	
Assets:			
Cash	\$ 1,983,893	\$ 361,485	
Time deposit with subsidiary	432,885	2,532,885	
Cash and cash equivalents	2,416,778	2,894,370	
Participation loans, net of allowance for loan and lease losses of \$18,900 in			
2006 and \$5,700 in 2005	3,332,883	2,009,036	
Investment in subsidiaries	54,512,570	50,260,520	
Other assets	37,500	67,500	
Total assets	\$ 60,299,731	\$ 55,231,426	
Junior subordinated debt payable to unconsolidated subsidiary grantor trust Other liabilities	15,465,000	15,310,000	
Other fraumties	918,481	783,523	
Stockholders equity	43,916,250	39,137,903	
Total liabilities and stockholders equity	\$ 60,299,731	\$ 55,231,426	

	Years Ended December 31,				
	2006	2005	2004		
Condensed Statements of Income					
Income:					
Interest on time deposit	\$ 93,167	\$ 79,931	\$ 13,852		
Dividend from subsidiary	4,641,352	514,307	1,955,584		
	4,734,519	594,238	1,969,436		
Expenses:	1,405,409	825,549	549,431		
Income before income taxes and equity in undistributed net					
income of subsidiaries	3,329,110	(231,311)	1,420,005		
Provision for income taxes	800	800	800		
Income before equity in undistributed net income of subsidiaries	3,328,310	(232,111)	1,419,205		
Equity in undistributed net income of subsidiaries	3,239,399	6,510,481	3,558,470		

Net income \$6,567,709 \$6,278,370 \$4,977,675

82

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

	Years Ended December 31,			
	2006	2005	2004	
Statements of Cash Flows				
Cash flows from operating activities:				
Net income	\$ 6,567,709	\$ 6,278,370	4,977,675	
Adjustments to reconcile net income to net cash provided by				
operating activities:				
Provision for loan losses	18,900	5,700	0	
Compensation associated with stock options	7,672	5,784	3,856	
Effect of changes in:	,,0,2	2,70.	2,020	
Other Assets	30,000	30,000	197,667	
Other Liabilities	134,958	20,399	0	
Equity in undistributed net income of subsidiaries	(3,239,399)	(6,510,481)	(3,558,470)	
Not such associated by associate activities	2.510.940	(170 220)	1 620 729	
Net cash provided by operating activities	3,519,840	(170,228)	1,620,728	
Cash flows from investing activities:				
Investment in subsidiary trust	(155,000)	(310,000)	0	
Capital contribution to Bank	0	(5,000,000)	0	
Participation loan purchased	(981,523)	(2,014,736)	0	
	(5 - 7 7	(=,== 1,,==)		
Net cash used by investing activities	(1,136,523)	(7,324,736)	0	
Cash flows from financing activities:				
Equity transactions, net	(210,589)	467,000	1,174,083	
Proceeds from unconsolidated subsidiary Grantor trust	0	10,310,000	0	
Cash dividends	(2,650,320)	(1,550,715)	(1,955,584)	
			, , , ,	
Not each used by financine activities	(2.860.000)	0.226.295	(781,501)	
Net cash used by financing activities	(2,860,909)	9,226,285	(781,301)	
Increase (decrease) in cash and cash equivalents	(477,592)	1,731,321	839,227	
Cash and cash equivalents at beginning of year	2,894,370	1,163,049	323,822	
cush and outsi equivalents at obginning of your	2,001,010	1,100,017	525,022	
	ф. 2. 41.6. 22 2	Ф. 2.004.270	ф 1 163 040	
Cash and cash equivalents at end of year	\$ 2,416,778	\$ 2,894,370	\$ 1,163,049	
83				

BANK OF COMMERCE HOLDINGS AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

22. UNAUDITED QUARTERLY RESULTS

UNAUDITED QUARTERLY STATEMENTS OF INCOME DATA

	March 31,	June 30,		September 30,		December 31,	
(Dollars in thousands, except per share data)	2006	2006		2006		2006	
Net interest income	\$ 5,413	\$ 5,674	\$	5,530	\$	5,418	
Provision for loan losses	(11)	(143)	•	(72)	,	(0)	
Noninterest income	448	512		428		541	
Noninterest expense	(3,238)	(3,310)		(3,299)		(3,486)	
	2.612	2.722		2.505		2 472	
Income before taxes	2,612	2,733		2,587		2,473	
Provision for income tax	(1,020)	(1,044)		(915)		(858)	
Net Income	\$ 1,592	\$ 1,689	\$	1,672	\$	1,615	
Dan samman ahana							
Per common share:	¢ 0.10	¢ 0.10	¢	0.10	¢	0.10	
Basic earnings per share	\$ 0.19	\$ 0.19	\$	0.19	\$	0.18	
Diluted earnings per share	\$ 0.19	\$ 0.19	\$	0.19	\$	0.17	
Dividends per share	\$ 0.08	\$ 0.07	\$	0.07	\$	0.07	
		For the	Quarte	er Ended			
	March		Sep	tember	De	cember	
	31,	June 30,		30,		31,	
(Dollars in thousands, except per share data)	2005	2005		2005		2005	
Net interest income	\$ 4,856	\$ 4,861	\$	5,125	\$	5,395	
Provision for loan losses	(177)	(177)		(88)		(6)	
Noninterest income	542	548		515		519	
Noninterest expense	(2,920)	(2,887)		(3,095)		(2,846)	
I 1 . C	2 201	2 245		2.457		2.062	
Income before taxes	2,301	2,345		2,457		3,062	
Provision for income tax	(925)	(874)		(897)		(1,191)	
Net Income	\$ 1,376	\$ 1,471	\$	1,560	\$	1,871	
Per common share:							
Basic earnings per share	\$ 0.16	\$ 0.17	\$	0.18	\$	0.22	
Diluted earnings per share	\$ 0.16	\$ 0.16	\$	0.18	\$	0.21	
Dividends per share	\$ 0.06	\$ 0.06	\$	0.06	\$	0.08	
		For the	Quarte	er Ended			

Edgar Filing: Bank of Commerce Holdings - Form 10-K

(Dollars in thousands, except per share data)	March 31, 2004	June 30, 2004	Sej	9004 2004	De	31, 2004
Net interest income Provision for loan losses Noninterest income Noninterest expense	\$ 3,915 (192) 466 (2,425)	\$ 4,087 (97) 494 (2,640)	\$	4,269 (131) 573 (2,641)	\$	4,606 (134) 634 (2,875)
Income before taxes Provision for income tax Net Income	1,764 (652) \$ 1,112	1,844 (683) \$ 1,161	\$	2,070 (803) 1,267	\$	2,231 (793) 1,438
Per common share: Basic earnings per share Diluted earnings per share Dividends per share	\$ 0.14 \$ 0.13 \$ 0.00 84	\$ 0.14 \$ 0.13 \$ 0.00	\$ \$ \$	0.15 0.14 0.00	\$ \$ \$	0.17 0.17 0.23

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

There have been no changes in or disagreements with accountants or auditors on accounting and financial disclosure.

ITEM 9A. CONTROLS AND PROCEDURES

Within the 90- day period prior to the filing of this Annual Report on Form 10-K, an evaluation was carried out under the supervision and with the participation of the Company s management, including the Chief Executive Officer (CEO) and Chief Financial Officer (CFO), of the effectiveness of the design and operation of our disclosure controls and procedures. Based on that evaluation, the CEO and CFO have concluded that the Company s disclosure controls and procedures are designed to ensure that information required to be disclosed by the Company in reports that it files or submits under the Securities and Exchange Act of 1934 is recorded, processed, summarized, and reported within the time periods specified in SEC rules and forms and are operating in an effective manner.

There were no significant changes in the Company s internal controls or in other factors that could significantly affect these controls subsequent to the date of their most recent evaluation.

ITEM 9B. OTHER INFORMATION

The registrant must disclose under this item any information required to be disclosed in a report on Form 8-K during the fourth quarter of the year covered by this Form 10-K, but not reported.

None to report.

PART III

Certain information required by Part III is incorporated by reference to the Company s definitive Proxy Statement to be filed with the Securities and Exchange Commission in connection with the solicitation of proxies for the Company s 2007 Annual Meeting of Shareholders (the Proxy Statement).

95

ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE Executive Officers of the Registrant

The executive officers of the Company and their ages as of December 31, 2006, are as follows:

Name	Age	Position(s)
Michael C. Mayer	50	President and Chief Executive Officer Redding Bank of Commerce and Director
Linda J. Miles	53	Executive Vice President, Chief Financial Officer and Assistant Secretary
10.1.10.10		

Michael C. Mayer joined the Company in April 1997 and has served as Executive Vice President and Chief Credit Officer of the Company from May 1997 to May 2000. From May 2000 until January 2001, Mr. Mayer has served as Executive Vice President and Chief Operating Officer. As of January 1, 2001, Mr. Mayer was promoted to President and Chief Executive Officer of Redding Bank of Commerce and serves on the loan, executive, long range planning, and asset/liability committees of the Board of Directors.

Linda J. Miles has served as Executive Vice President, Chief Financial Officer and Assistant Secretary of the Company since October 1989. Before joining the Company, Ms. Miles served as Senior Vice President and Chief Financial Officer for another independent bank. Ms. Miles serves on the Asset/Liability committee and attends audit, executive, and long range planning committee meetings of the Board of Directors.

The Company has adopted a Code of Ethics that applies to all of its directors, officers (including its Chief Executive Officer, Chief Financial Officer, Chief Accounting Officer, Controller and any person performing similar functions) and employees. The Company has made the Code of ethics available on its website at http://www.reddingbankofcommerce.com.

The remainder of the information required by this section is incorporated by reference to the information in the section entitled Election of Directors and Executive Compensation in the Proxy Statement.

ITEM 11. EXECUTIVE COMPENSATION

The information required by this section is incorporated by reference to the information in the sections entitled Election of Directors Directors Compensation and Executive Compensation in the Proxy Statement.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The information required by this section is incorporated by reference to the information in the section entitled Security Ownership of Certain Beneficial Owners and Management in the Company s Proxy Statement.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS.

Some of the directors, officers and principal stockholders of the Company and their associates were customers of and had banking transactions with the Company in the ordinary course of the Company s business during 2006 and the Company expects to have such transactions in the future.

86

Table of Contents

All loans and commitments included in such transactions were made in compliance with the applicable laws on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other persons of similar creditworthiness, and in the opinion of the Company, did not involve more than a normal risk of collectibility or present other unfavorable features.

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

Audit Fees

The aggregate fees billed by Moss Adams LLP., for professional services rendered for the audit of the Company s annual financial statements for the fiscal years ended December 31, 2006 and 2005 and for the reviews of the financial statements included in the Company s Quarterly Reports on Form 10-Q for those fiscal years were \$126,152 and \$132,454 respectively.

Audit-Related Fees

Moss Adams LLP., did not render any professional services for information technology services relating to financial information systems design and implementation for the fiscal years ended December 31, 2006 and December 31, 2005.

Tax Fees

Moss Adams LLP., did not render any professional services for tax compliance, tax advice, or tax planning during 2006.

All Other Fees

The aggregate fees billed by Moss Adams LLP. for services rendered to the Company, other that the services described under Audit Fees and Audit-Related Fees and tax fees amount to \$0 and \$0 for the fiscal years December 31, 2006 and 2005, respectively.

In discharging its oversight responsibility with respect to the audit process, the Audit Committee of the Board of Directors obtained from the independent auditors a formal written statement describing all relationships between the auditors and the Company that might bear on the auditors independence consistent with Independence Standards Board Standard No. 1, Independence Discussions with Audit Committees , discussed with the auditors any relationships that may impact their objectivity and independence and satisfied itself as to the auditors independence. The Committee also discussed with management and the independent auditors the quality and adequacy of Bank of Commerce Holdings internal controls and the outsourced audit functions, responsibilities, budgeting and staffing. The Committee reviewed with the independent auditors their audit plans, audit scope and identification of audit risks. The Committee discussed and reviewed with the independent auditors all communications required by auditing standards generally accepted in the United States of America, including those described in Statement on Auditing Standards No. 61, as amended, Communication with Audit Committees , and discussed and reviewed the results of the independent auditor s audit of the financial statements. The Committee also discussed the results of the internal audit examinations.

87

PART IV

ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K.

- (a) The following documents are filed as a part of this Form 10-K:
 - (1) Financial Statements:

Reference is made to the Index to Consolidated Financial Statements under Item 8 in Part II of this Form 10-K.

(2) Financial Statement Schedules:

All schedules are omitted because they are not applicable or the required information is shown in the financial statements or notes thereto.

(3) Exhibits:

Exhibit Number 3.1	Description of Document Articles of Incorporation, as amended filed 12/4/1998.*
3.2	Bylaws, as amended filed 12/4/1998.*
4.1	Specimen Common Stock Certificate filed 12/4/1998.*
10.1	Office Building Lease by and between David and Maria Wong and Redding Bank of Commerce dated June 10, 1998 filed 12/4/1998.*
10.2	Office Building Lease between Garian Partnership/First Avenue Square and Redding Bank of Commerce dated July 16, 1998 filed 12/4/1998.*
10.3	1998 Stock Option Plan filed 12/4/1998.*
10.4	Form of Incentive Stock Option Agreement used in connection with 1998 Stock Option Plan filed 12/4/1998.*
10.5	Form of Nonstatutory Stock Option Agreement used in connection with 1998 Stock Option Plan filed 12/4/1998.*
10.7	Directors Deferred Compensation Plan filed 12/4/1998.*
10.8	Form of Deferred Compensation Agreement Used In Connection With Directors Deferred Compensation Plan filed 12/4/1998.*
10.9	Merchant Services Agreement dated as of April 1, 1993, between Cardservice International, Inc. and Redding Bank of Commerce, as amended filed 12/4/1998 Fifth Amendment filed 4/4/2001.*
10.10	Employment contracts dated April 2001 filed 9/27/2001.*
10.11	Affiliated Business Arrangement Agreement filed 8/20/2004*
10.12	Office building lease by and between Wainright #3 Partners and Redding Bank of Commerce dated $9/23/2005$ and filed $9/26/2005$ *
10.13	Amendment to Employment contracts dated April 2001, filed 12/20/2005*

10.14	Change in Control Agreements filed on 12/21/2005*
10.15	Salary Continuation Blais filed on 12/19/2006*
10.16	Salary Continuation Moty filed on 12/19/2006*
10.17	Salary Continuation Eslick filed on 12/19/2006*
10.18	Employment Agreement Mayer filed on 12/29/06*
10.19	Employment Agreement Miles filed on 12/29/06*
10.20	Salary Continuation Mayer filed on 12/29/06*
10.21	Salary Continuation Miles filed on 12/29/06*
11.1	Statement re: Computation of Earnings per Share (see page57_).
14.0	RBC Code of Ethics filed on 2/26/2003*
16.1	Letter on Change in Certifying Accountants filed 12/4/1998. *
21.1	Subsidiaries of the Company filed 12/4/1998. *
23.1	Consent of Moss Adams LLP
24.1	Power of Attorney (see page88)
32.1	Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 88

Table of Contents

* Previously filed with the

Company s

Registration

Statement on

Form 10 and by

the Company s

filing of reports

on Form 8-K.

(b) Reports on Form 8-K:

12/29/06	Employment Agreement Michael C. Mayer
	Employment Agreement Linda J. Miles
	Salary Continuation Agreement Michael C. Mayer
	Salary Continuation Agreement Linda J. Miles
12/19/06	Salary Continuation Agreements Caryn A. Blais, Patrick J. Moty and Randy S. Eslick
12/14/06	Fourth Quarter Dividend announcement \$0.09 per share
11/27/06	10B-5 plan for John C. Fitzpatrick
10/31/06	10B-5 plan for Linda J. Miles
10/27/06	Third Quarter operating results

89

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on March 9, 2007.

BANK OF COMMERCE HOLDINGS

By /s/ Michael C. Mayer Michael C. Mayer President, Chief Executive Officer and Director

POWER OF ATTORNEY

KNOW ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Michael C. Mayer and Linda J. Miles, and each of them, his or her true and lawful attorneys-in-fact, each with full power of substitution, for him or her in any and all capacities, to sign any amendments to this report on Form 10-K and to file the same, with exhibits thereto and other documents in connection therewith, with the Securities and Exchange Commission, hereby ratifying and confirming all that each of said attorneys-in-fact or their substitute or substitutes may do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Company and in the capacities and on the dates indicated:

Name	Title	Date
/s/ Michael C. Mayer Michael C. Mayer	President, Chief Executive Officer Redding Bank of Commerce and Director	March 9, 2007
/s/ Linda J. Miles Linda J. Miles	Executive Vice President and Chief Financial Officer and Assistant Secretary (Principal Financial and Accounting Officer)	March 9, 2007
/s/ Harry L. Grashoff, Jr.	Chairman of the Board	March 9, 2007
Harry L. Grashoff, Jr.		
/s/ Welton L. Carrel	Director	March 9, 2007
Welton L. Carrel		
/s/ Russell L. Duclos	Director	March 9, 2007
Russell L. Duclos		
/s/ John C. Fitzpatrick	Director	March 9, 2007
John C. Fitzpatrick		
/s/ Kenneth R. Gifford, Jr.	Director	March 9, 2007

Kenneth R. Gifford, Jr.

/s/ David H. Scott			Director	March 9, 2007
	David H. Scott			
/s/ Lyle L. Tullis			Director	March 9, 2007
	Lyle L. Tullis			
/s/ Jon Halfhide			Director	March 9, 2007
	Jon Halfhide			
/s/ Orin Bennett			Director	March 9, 2007
	Orin Bennett	90		

Table of Contents

EXHIBIT INDEX

Exhibit Number 3.1	Description of Document Articles of Incorporation, as amended filed 12/4/1998.*		
3.2	Bylaws, as amended filed 12/4/1998.*		
4.1	Specimen Common Stock Certificate filed 12/4/1998.*		
10.1	Office Building Lease by and between David and Maria Wong and Redding Bank of Commerce dated June 10, 1998 filed 12/4/1998.*		
10.2	Office Building Lease between Garian Partnership/First Avenue Square and Redding Bank of Commerce dated July 16, 1998 filed 12/4/1998.*		
10.3	1998 Stock Option Plan filed 12/4/1998.*		
10.4	Form of Incentive Stock Option Agreement used in connection with 1998 Stock Option Plan filed 12/4/1998.*		
10.5	Form of Nonstatutory Stock Option Agreement used in connection with 1998 Stock Option Plan filed 12/4/1998.*		
10.7	Directors Deferred Compensation Plan filed 12/4/1998.*		
10.8	Form of Deferred Compensation Agreement Used In Connection With Directors Deferred Compensation Plan filed 12/4/1998.*		
10.10	Merchant Services Agreement dated as of April 1, 1993, between Card service International, Inc. and Redding Bank of Commerce, as amended filed 12/4/1998 Fifth Amendment filed 4/4/2001.*		
10.10	Employment contracts dated April 2001 filed 9/27/2001.*		
10.11	Affiliated Business Arrangement Agreement filed 8/20/2004*		
10.12	Office building lease by and between Wainright #3 Partners and Redding Bank of Commerce dated 9/23/2005 and filed 9/26/2005*		
10.13	Amendment to Employment contracts dated April 2001, filed 12/20/2005*		
10.14	Change in Control Agreements filed on 12/21/2005*		
10.15	Salary Continuation Blais filed on 12/19/2006*		
10.16	Salary Continuation Moty filed on 12/19/2006*		
10.17	Salary Continuation Eslick filed on 12/19/2006*		

10.18	Employment Agreement Mayer filed on 12/29/06*
10.19	Employment Agreement Miles filed on 12/29/06*
10.20	Salary Continuation Mayer filed on 12/29/06*
10.21	Salary Continuation Miles filed on 12/29/06*
11.1	Statement re: Computation of Earnings per Share (see page57_).
14.0	RBC Code of Ethics filed on 2/26/2003*
16.1	Letter on Change in Certifying Accountants filed 12/4/1998. *
21.1	Subsidiaries of the Company filed 12/4/1998. *
23.1	Consent of Moss Adams LLP
24.1	Power of Attorney (see page88)
32.1	Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

* Previously filed with the

Company s

Registration

Statement on

Form 10 and by

the Company s

filing of reports

on Form 8-K.