

METRIS COMPANIES INC

Form 10-Q

August 09, 2005

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 10-Q**

(Mark One)

**Quarterly Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the quarterly period ended June 30, 2005**

or

**Transition Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the transition period from to**

**Commission file number: 001-12351  
METRIS COMPANIES INC.**

(Exact name of Registrant as specified in its charter)

Delaware (State of Incorporation) 41-1849591 (I.R.S. Employer Identification No.)

10900 Wayzata Boulevard, Minnetonka, Minnesota 55305-1534

(Address of principal executive offices)

(952) 525-5020

(Registrant's telephone number)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

As of July 31, 2005, 58,454,018 shares of the Registrant's common stock, par value \$.01 per share, were outstanding.

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**Forward-Looking Statements**

This Quarterly Report on Form 10-Q contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which are subject to the safe harbor created by those sections. Forward-looking statements include, without limitation: expressions of the belief, anticipation, intent, or expectations of management; statements and information as to our strategies and objectives; return on equity; changes in our managed loan portfolio; net interest margins; funding costs; liquidity; cash flow; operating costs and marketing expenses; delinquencies and charge-offs and industry comparisons or projections; statements as to industry trends or future results of operations of Metris Companies, Inc. and its subsidiaries (the Company); and other statements that are not historical fact. Forward-looking statements may be identified by the use of terminology such as may, will, believes, does not believe, no reason to believe, expects, plans, intends, estimates, anticipated, or anticipates and similar expressions, as they relate to the Company or our management. Forward-looking statements are based on certain assumptions by management and are subject to risks and uncertainties that could cause actual results to differ materially from those in the forward-looking statements.

These risks and uncertainties include, but are not limited to: the potential impact of any failure to operate in accordance with directives from the Office of the Comptroller of the Currency, including those included in our Modified Operating Agreement; the ability of regulators to impose restrictions on Direct Merchants Credit Card Bank, National Association, that could negatively impact our operations or financial results; the risk that failure to comply with applicable laws, regulations, and credit card association bylaws and adverse changes in those laws, regulations, or credit card association bylaws could have a negative impact on our financial results and could adversely affect our ability to conduct our business in a profitable manner; the fact that we are the subject of an investigation by the Securities and Exchange Commission; that the occurrence of certain events could result in early amortization (required repayment) of the securities issued by the Metris Master Trust; that credit card receivables generated by our target consumers generally have higher default rates and our target consumers may be impacted more by general economic and social factors than higher credit quality consumers; that we require a high degree of liquidity to operate our business, and an inability to access funding at the times and in the amounts that we need could adversely affect our ability to operate or our financial results; that we are the subject of an Internal Revenue Service examination; that changes in the interest rates on the funds we borrow and the amounts we loan to our credit card customers could adversely affect our financial results; the fact that we face intense competition; the fact that our financial results could be negatively impacted by fluctuations in the valuation of our retained interests in our securitizations; the fact that our restatements of financial results have had, and may in the future continue to have, adverse effects on us; the fact that changes in the credit card market as a result of recent judicial decisions with MasterCard® and Visa® could adversely affect our financial results; and the fact that we are exposed to other industry-wide risks that could adversely affect our financial performance.

These risks are discussed in our Annual Report on Form 10-K for the year ended December 31, 2004, in Item 1 of such report under the heading Risk Factors. Certain of these and other risks and uncertainties also are discussed in Legal Proceedings on page 44, Management's Discussion and Analysis of Financial Condition and Results of Operations on pages 23-43, and Quantitative and Qualitative Disclosures About Market Risk on pages 43-44 of this Report. Although we have attempted to list comprehensively the major risks and uncertainties, other factors may in the future prove to be important in causing actual results to differ materially from those contained in any forward-looking statement. Readers are cautioned not to place undue reliance on any forward-looking statement, which speaks only as of the date thereof. We undertake no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise.

**Table of Contents****Part I. Financial Information****ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS  
METRIS COMPANIES INC. AND SUBSIDIARIES**

Consolidated Balance Sheets

*(In thousands, except per share and share data)*

|   | <b>June 30,<br/>2005<br/>(Unaudited)</b> | <b>December 31,<br/>2004</b> |
|---|--|------------------------------|
| <b>Assets</b>   |  |                              |
| Cash and due from banks   | \$ 23,487                                | \$ 25,198                    |
| Federal funds sold  | 27,395                                   | 22,450                       |
| Short-term investments  | 126,083                                  | 43,070                       |
| Cash and cash equivalents   | 176,965                                  | 90,718                       |
| Available for sale securities   | 109,991                                  | 306,409                      |
| Liquidity reserve deposit   | 70,044                                   | 79,746                       |
| Credit card loans, net of allowance of \$3,751 and \$12,409, respectively   | 2,754                                    | 55,821                       |
| Retained interests in loans securitized   | 769,184                                  | 784,135                      |
| Property and equipment, net   | 22,936                                   | 24,135                       |
| Other receivables due from credit card securitizations, net   | 66,847                                   | 68,021                       |
| Other assets  | 47,345                                   | 72,494                       |
| <b>Total assets</b>   | <b>\$ 1,266,066</b>                      | <b>\$ 1,481,479</b>          |
| <b>Liabilities</b>  |  |                              |
| Debt  | \$ 78,626                                | \$ 373,624                   |
| Accounts payable  | 34,448                                   | 37,619                       |
| Accrued expenses and other liabilities  | 142,828                                  | 122,934                      |
| <b>Total liabilities</b>  | <b>255,902</b>                           | <b>534,177</b>               |
| <b>Stockholders Equity</b>  |  |                              |
| Convertible preferred stock, par value \$.01 per share; 10,000,000 shares authorized, 1,444,186 and 1,381,327 shares issued and outstanding, respectively | 537,960                                  | 514,545                      |
| Common stock, par value \$.01 per share; 300,000,000 shares authorized, 65,501,049 and 65,182,416 issued, respectively                                    | 655                                      | 652                          |
| Paid-in capital   | 237,168                                  | 233,989                      |
| Unearned compensation   | (404)                                    |                              |
| Treasury stock 7,055,300 shares   | (58,308)                                 | (58,308)                     |
| Retained earnings   | 293,093                                  | 256,424                      |
| <b>Total stockholders equity</b>  | <b>1,010,164</b>                         | <b>947,302</b>               |
| <b>Total liabilities and stockholders equity</b>  | <b>\$ 1,266,066</b>                      | <b>\$ 1,481,479</b>          |



**Table of Contents****METRIS COMPANIES INC. AND SUBSIDIARIES**

## Consolidated Statements of Income

*(In thousands, except per-share data) (Unaudited)*

|   | <b>Three Months Ended</b> |                 | <b>Six Months Ended</b> |                 |
|---|---------------------------|-----------------|-------------------------|-----------------|
|   | <b>June 30,</b>           |                 | <b>June 30,</b>         |                 |
|   | <b>2005</b>               | <b>2004</b>     | <b>2005</b>             | <b>2004</b>     |
| <b>Revenues</b>   |                           |                 |                         |                 |
| Loss on new securitizations of receivables to the Metris Master Trust | \$ (13,046)               | \$ (90,640)     | \$ (42,207)             | \$ (91,886)     |
| Loss on replenishment of receivables to the Metris Master Trust       | (11,129)                  | (25,454)        | (22,626)                | (49,381)        |
| Discount accretion  | 60,503                    | 61,570          | 121,832                 | 121,540         |
| Interest-only revenue   | 96,503                    | 55,137          | 185,388                 | 130,069         |
| Change in fair value of retained interests in loans securitized       | 15,696                    | 20,718          | 20,808                  | 68,683          |
| Transaction and other costs   | (5,886)                   | (45,674)        | (12,498)                | (84,383)        |
| Securitization income (expense)                                       | 142,641                   | (24,343)        | 250,697                 | 94,642          |
| Servicing income on securitized receivables                           | 28,273                    | 33,847          | 57,693                  | 70,084          |
| Credit card loan and other interest income                            | 3,211                     | 5,010           | 8,159                   | 10,116          |
| Credit card loan fees, interchange and other income                   | 1,920                     | 5,264           | 4,700                   | 16,080          |
| Enhancement services income   | 2,961                     | 6,976           | 6,426                   | 14,456          |
| Gain on sale of membership and warranty business                      |                           |                 | 1,800                   |                 |
| <b>Total revenues</b>   | <b>179,006</b>            | <b>26,754</b>   | <b>329,475</b>          | <b>205,378</b>  |
| <b>Expenses</b>   |                           |                 |                         |                 |
| Interest  | 4,520                     | 18,714          | 15,901                  | 32,645          |
| Benefit for loan losses   | (4,603)                   | (491)           | (5,551)                 | (6,583)         |
| Marketing   | 33,924                    | 15,726          | 53,071                  | 31,658          |
| Employee compensation   | 38,086                    | 35,723          | 74,595                  | 74,668          |
| Data processing services and communications                           | 11,832                    | 13,777          | 23,832                  | 30,249          |
| Credit protection claims  | 4,030                     | 5,036           | 9,443                   | 11,384          |
| Occupancy and equipment   | 4,761                     | 5,984           | 9,654                   | 12,385          |
| Other   | 36,448                    | 28,735          | 56,207                  | 51,110          |
| <b>Total expenses</b>   | <b>128,998</b>            | <b>123,204</b>  | <b>237,152</b>          | <b>237,516</b>  |
| <b>Income (loss) before income taxes</b>                              | <b>50,008</b>             | <b>(96,450)</b> | <b>92,323</b>           | <b>(32,138)</b> |
| Income tax expense (benefit)  | 17,505                    | (26,124)        | 32,239                  | (3,422)         |
| <b>Net income (loss)</b>  | <b>32,503</b>             | <b>(70,326)</b> | <b>60,084</b>           | <b>(28,716)</b> |
| Convertible preferred stock dividends                                 | 11,838                    | 10,830          | 23,415                  | 21,421          |

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|  |           |             |           |             |
|--|-----------|-------------|-----------|-------------|
| <b>Net income (loss) after preferred dividends</b> | \$ 20,665 | \$ (81,156) | \$ 36,669 | \$ (50,137) |
| <b>Earnings (loss) per share</b>                   |           |             |           |             |
| Distributed  | \$        | \$          | \$        | \$          |
| Undistributed                                      | 0.20      | (1.40)      | 0.35      | (0.87)      |
| <b>Total Basic</b>                                 | \$ 0.20   | \$ (1.40)   | \$ 0.35   | \$ (0.87)   |
| <b>Total Diluted</b>                               | \$ 0.20   | \$ (1.40)   | \$ 0.35   | \$ (0.87)   |

**Shares used to compute earnings (loss) per share**

|         |        |        |        |        |
|---------|--------|--------|--------|--------|
| Basic   | 58,295 | 57,924 | 58,221 | 57,857 |
| Diluted | 59,045 | 57,924 | 58,981 | 57,857 |

See accompanying Notes to Consolidated Financial Statements.



**Table of Contents****METRIS COMPANIES INC. AND SUBSIDIARIES**

## Consolidated Statements of Changes in Stockholders' Equity

*(In thousands)*

|  | Number of |        | Convertible |        |           |          | Treasury   | Retained  | Total      |
|--|-----------|--------|-------------|--------|-----------|----------|------------|-----------|------------|
|  | Preferred | Common | Preferred   | Common | Paid      | In       |            |           |            |
|  | Shares    | Shares | Stock       | Stock  | Capital   | Unearned | Stock      |           | Equity     |
| <b>Balance at December 31, 2003</b>                                    | 1,264     | 57,807 | \$470,728   | \$649  | \$229,655 | \$ (27)  | \$(58,308) | \$266,496 | \$ 909,193 |
| Net loss   |           |        |             |        |           |          |            | (28,716)  | (28,716)   |
| Convertible preferred stock dividends                                  | 57        |        | 21,421      |        |           |          |            | (21,421)  |            |
| Issuance of common stock under employee benefit plans                  |           | 200    |             | 1      | 2,331     |          |            |           | 2,332      |
| Deferred compensation obligations                                      |           |        |             |        |           |          | (85)       |           | (85)       |
| Restricted stock forfeitures   |           | (50)   |             |        | (5)       | 4        |            |           | (1)        |
| Amortization of restricted stock                                       |           |        |             |        |           | 23       |            |           | 23         |
| <b>Balance at June 30, 2004 (Unaudited)</b>                            | 1,321     | 57,957 | 492,149     | 650    | 231,896   |          | (58,308)   | 216,359   | 882,746    |
| <b>Balance at December 31, 2004</b>                                    | 1,381     | 58,127 | \$514,545   | \$652  | \$233,989 | \$       | \$(58,308) | \$256,424 | \$ 947,302 |
| Net income   |           |        |             |        |           |          |            | 60,084    | 60,084     |
| Convertible preferred stock dividends                                  | 63        |        | 23,415      |        |           |          |            | (23,415)  |            |
| Issuance of common stock under employee benefit and compensation plans |           | 281    |             | 3      | 2,711     |          |            |           | 2,714      |
| Issuance of restricted stock   |           | 38     |             |        | 468       | (468)    |            |           |            |
| Amortization of restricted stock                                       |           |        |             |        |           | 64       |            |           | 64         |

**Balance at  
June 30, 2005  
(Unaudited)**

|       |        |           |       |           |         |            |           |             |
|-------|--------|-----------|-------|-----------|---------|------------|-----------|-------------|
| 1,444 | 58,446 | \$537,960 | \$655 | \$237,168 | \$(404) | \$(58,308) | \$293,093 | \$1,010,164 |
|-------|--------|-----------|-------|-----------|---------|------------|-----------|-------------|

See accompanying Notes to Consolidated Financial Statements.

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## Consolidated Statements of Cash Flows

*(In thousands) (Unaudited)*

|  | <b>Six Months Ended</b> |             |
|--|-------------------------|-------------|
|  | <b>June 30,</b>         |             |
|  | <b>2005</b>             | <b>2004</b> |
| <b>Operating Activities</b>  |                         |             |
| Net income (loss)  | \$ 60,084               | \$ (28,716) |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: |                         |             |
| Depreciation, amortization and accretion   | (105,557)               | (100,583)   |
| Benefit for loan losses  | (5,551)                 | (6,583)     |
| Loss from credit card securitizations  | 64,833                  | 141,267     |
| Gain on sale of membership and warranty business   | (1,800)                 |             |
| Market loss on derivative financial instruments  | 1,578                   | 7,572       |
| Changes in operating assets and liabilities, net:  |                         |             |
| Liquidity reserve deposit  | 9,702                   | 5,295       |
| Fair value of retained interests in loans securitized                                    | (20,808)                | (68,683)    |
| Spread accounts receivable   | 38,544                  | 163,728     |
| Other receivables due from credit card securitizations, net                              | 1,174                   | 4,941       |
| Accounts payable   | (3,171)                 | 1,800       |
| Accrued expenses and other liabilities   | 17,093                  | 11,844      |
| Other  | 19,620                  | 17,081      |
| Net cash provided by operating activities  | 75,741                  | 148,963     |
| <b>Investing Activities</b>  |                         |             |
| Proceeds from sales of available for sale securities                                     | 1,266,326               | 1,206,831   |
| Purchases of available for sale securities   | (1,069,908)             | (1,393,563) |
| Net loans collected  | 610,234                 | 408,127     |
| Net repayments of securitized loans  | (497,402)               | (420,000)   |
| Net (additions to) disposals of property and equipment                                   | (3,374)                 | 2,072       |
| Net cash provided by (used in) investing activities                                      | 305,876                 | (196,533)   |
| <b>Financing Activities</b>  |                         |             |
| Proceeds from issuance of debt   |                         | 283,974     |
| Repayment of debt  | (295,883)               | (202,724)   |
| Proceeds from issuance of common stock   | 513                     | 2,332       |
| Net cash (used in) provided by financing activities                                      | (295,370)               | 83,582      |
| Net increase in cash and cash equivalents  | 86,247                  | 36,012      |
| Cash and cash equivalents at beginning of period   | 90,718                  | 178,485     |
| Cash and cash equivalents at end of period   | \$ 176,965              | \$ 214,497  |

**Supplemental disclosures and cash flow information**

Cash paid (received) during the period for:

|              |    |        |    |          |
|--------------|----|--------|----|----------|
| Interest     | \$ | 19,704 | \$ | 23,183   |
| Income taxes |    | 15,803 |    | (35,820) |

See accompanying Notes to Consolidated Financial Statements.

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**METRIS COMPANIES INC. AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

*(In thousands, except as noted) (Unaudited)*

**NOTE 1 ORGANIZATION AND BASIS OF PRESENTATION**

The consolidated financial statements include the accounts of Metris Companies Inc. ( MCI ) and its subsidiaries. MCI s principal subsidiaries are Direct Merchants Credit Card Bank, National Association ( Direct Merchants Bank or the Bank ), Metris Direct, Inc., and Metris Receivables, Inc. ( MRI ). MCI and its subsidiaries, as applicable, may be referred to as we, us, our or the Company. We are an information-based direct marketer of consumer lending products.

All dollar amounts are presented as pre-tax amounts unless otherwise noted. We have eliminated all intercompany balances and transactions in consolidation.

During the first quarter of 2005, we reclassified certain financial statement line items to reflect the continuing operations of our business. In prior periods, we classified purchased portfolio premium as an individual line item in Total assets. For all periods presented, purchased portfolio premium is classified as Other assets on the consolidated balance sheets. In prior periods, we classified deposits and deferred income as individual line items in Total liabilities. For all periods presented, deposits and deferred income are classified as Accrued expenses and other liabilities. In prior periods, we classified purchased portfolio premium amortization and asset impairments, lease write-offs and severance as individual line items in Total expenses. For all periods presented, purchased portfolio premium amortization and asset impairments, lease write-offs and severance are classified as Other expenses on the consolidated statements of income.

**Interim Financial Statements**

We have prepared the unaudited interim consolidated financial statements and related unaudited financial information in the footnotes in accordance with accounting principles generally accepted in the United States of America ( GAAP ) and the rules and regulations of the Securities and Exchange Commission ( SEC or the Commission ) for interim financial statements. These interim financial statements reflect all adjustments consisting of normal recurring accruals, which, in the opinion of management, are necessary to present fairly our consolidated financial position and the results of our operations and our cash flows for the interim periods. You should read these consolidated financial statements in conjunction with the financial statements and the notes thereto contained in our Annual Report on Form 10-K for the fiscal year ended December 31, 2004. The nature of our business is such that the results of any interim period may not be indicative of the results to be expected for the entire year.

**Pervasiveness of Estimates**

We have prepared the consolidated financial statements in accordance with GAAP, which requires us to make estimates and assumptions that affect the reported amounts in the consolidated financial statements and accompanying notes. The most significant and subjective of these estimates is our determination of the fair value of Retained interests in loans securitized. The significant factors susceptible to future change that have an impact on this estimate include default rates, net interest spreads, payment rates, liquidity and the ability to finance future receivables activity and overall economic conditions. As a result, the fair value of our Retained interests in loans securitized as of June 30, 2005 and December 31, 2004, could materially differ from these estimates.

**Comprehensive Income**

During the three- and six-month periods ended June 30, 2005 and 2004, we did not have any other comprehensive income as defined by Statement of Financial Accounting Standards ( SFAS ) No. 130 Reporting Comprehensive Income. As such, net income equals comprehensive income for all periods presented.

**Table of Contents****NOTE 2 EARNINGS PER SHARE**

We calculate earnings per share in accordance with Emerging Issues Task Force ( EITF ) Issue No. 03-6 *Participating Securities and the two-class method under FASB Statement 128*. This method requires net income to be reduced by the amount of dividends declared in the current period for each class of stock and by the contractual amount of dividends or other participation payments that are paid or accumulated for the current period. Undistributed earnings for the period are allocated to participating securities based on the contractual participation rights of the security, to share in those current earnings assuming all earnings for the period are distributed. Our preferred stockholders have contractual participation rights on a converted basis that are equivalent to those of common stockholders. Therefore, we allocate undistributed earnings to preferred and common stockholders based on their respective ownership percentage, on a converted basis, as of the end of the period.

The following table presents the computation of earnings per share.

|  | Three Months Ended |            | Six Months Ended |            |
|--|--------------------|------------|------------------|------------|
|  | June 30,           |            | June 30,         |            |
|  | 2005               | 2004       | 2005             | 2004       |
| Net income (loss)  | \$ 32,503          | \$(70,326) | \$60,084         | \$(28,716) |
| Convertible preferred stock dividends                                      | 11,838             | 10,830     | 23,415           | 21,421     |
| Net income (loss) after preferred dividends                                | \$20,665           | \$(81,156) | \$36,669         | \$(50,137) |
| Convertible preferred stock dividends                                      | \$11,838           | \$ 10,830  | \$23,415         | \$ 21,421  |
| Weighted average preferred shares  | 1,412              | 1,292      | 1,397            | 1,278      |
| Distributed earnings per share Preferred                                   | \$ 8.38            | \$ 8.38    | \$ 16.76         | \$ 16.76   |
| Undistributed income (loss)  | \$20,665           | \$(81,156) | \$36,669         | \$(50,137) |
| Preferred ownership on a converted basis                                   | 44%                | 44%        | 44%              | 44%        |
| Preferred stockholders interest in undistributed income <sup>(1)</sup>     | \$ 9,093           | \$         | \$16,134         | \$         |
| Weighted average preferred shares  | 1,412              | 1,292      | 1,397            | 1,278      |
| Undistributed earnings per share Preferred                                 | \$ 6.44            | \$         | \$ 11.55         | \$         |
| Undistributed income (loss)  | \$20,665           | \$(81,156) | \$36,669         | \$(50,137) |
| Common ownership   | 56%                | 56%        | 56%              | 56%        |
| Common stockholders interest in undistributed income (loss) <sup>(1)</sup> | \$11,572           | \$(81,156) | \$20,535         | \$(50,137) |
| Weighted average common shares outstanding                                 |                    |            |                  |            |
| Basic  | 58,295             | 57,924     | 58,221           | 57,857     |
| Common share equivalents   | 750                |            | 760              |            |

|  |        |        |        |        |
|--|--------|--------|--------|--------|
| Shares used to compute earnings per common share Diluted | 59,045 | 57,924 | 58,981 | 57,857 |
| Total basic earnings (loss) per share Common             | 0.20   | (1.40) | 0.35   | (0.87) |
| Total diluted earnings (loss) per share Common           | 0.20   | (1.40) | 0.35   | (0.87) |

(1) Preferred stockholders do not participate in any undistributed losses with common stockholders

**Table of Contents****NOTE 3 STOCK-BASED COMPENSATION PLANS**

We recognize expense for equity compensation instruments based on the difference, if any, between the quoted market price of the stock on the measurement date and the amount an employee must pay to acquire the stock. No expense has been recorded related to stock options as all options granted had an exercise price equal to the market value of the underlying common stock on the measurement date. During the six months ended June 30, 2005 and June 30, 2004, we issued 569,400 and 857,700 restricted stock units to employees, respectively. The units vest over a one to eight year period if certain earnings targets are met, or in some cases, if a change of control occurs. If certain earnings targets are not met, the restricted stock units are cancelled. Upon vesting, each restricted stock unit converts to one share of common stock that is distributable to the employee. The fair value of the restricted stock units is expensed over the expected vesting period and included in Employee compensation on the consolidated statements of income and Accrued expenses and other liabilities on the consolidated balance sheets. We recognized approximately \$2.0 million and \$0.3 million in expense related to restricted stock units, net of related tax benefit, for the quarters ended June 30, 2005 and 2004, respectively, and approximately \$3.0 million and \$0.3 million in expense related to restricted stock units, net of related tax benefit, for the six-month periods ended June 30, 2005 and 2004, respectively.

The following table provides pro forma net income and earnings per share as if we accounted for our equity compensation instruments under the fair value method. The fair value of the options was estimated at the grant date using a Black-Scholes option pricing model. The fair value of the options is amortized to expense over the options vesting periods. Under the fair value method, our Net income (loss) and Earnings (loss) per share would have been recorded at the pro forma amounts indicated below:

|  | Three Months Ended<br>June 30, |            | Six Months Ended<br>June 30, |            |
|--|--------------------------------|------------|------------------------------|------------|
|  | 2005                           | 2004       | 2005                         | 2004       |
| <i>(In thousands except per share data)</i>  |                                |            |                              |            |
| Net income (loss)  | \$32,503                       | \$(70,326) | 60,084                       | \$(28,716) |
| Add: Stock based employee compensation expense included in reported net income (loss), net of related tax effects                                | 2,057                          | 293        | 3,012                        | 304        |
| Deduct: Annual stock based employee compensation expense (benefit) determined based on the fair value for all awards, net of related tax effects | 608                            | (3,417)    | 1,737                        | (4,883)    |
| Pro forma net income (loss)  | \$33,952                       | \$(66,616) | \$61,359                     | \$(23,529) |
| Earnings (loss) per share:   |                                |            |                              |            |
| Basic as reported  | \$ 0.20                        | \$ (1.40)  | \$ 0.35                      | \$ (0.87)  |
| Basic pro forma  | \$ 0.21                        | \$ (1.34)  | \$ 0.36                      | \$ (0.78)  |
| Diluted as reported  | \$ 0.20                        | \$ (1.40)  | \$ 0.35                      | \$ (0.87)  |
| Diluted pro forma  | \$ 0.21                        | \$ (1.34)  | \$ 0.36                      | \$ (0.78)  |
| Weighted-average assumptions in option valuation:  |                                |            |                              |            |
| Risk free interest rates   | 3.7%                           | 3.2%       | 3.7%                         | 3.2%       |
| Stock volatility factor  | 93.7%                          | 129.1%     | 93.7%                        | 129.1%     |
| Expected life of options (in years)  | 2.7                            | 2.7        | 2.7                          | 2.7        |



The above pro forma amounts may not be representative of the effects on net earnings for future periods.

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In December 2004, the Financial Accounting Standards Board issued SFAS No. 123 (Revised 2004), Share-Based Payment ( SFAS 123R ). SFAS 123R is a revision of SFAS No. 123 *Accounting for Stock-Based Compensation*, and supersedes Accounting Principles Board Opinion No. 25 *Accounting for Stock Issued to Employees* and its related implementation guidance. SFAS 123R was originally effective as of the beginning of the first interim or annual reporting period that began after June 15, 2005. On April 15, 2005, the SEC amended the date for compliance with SFAS 123R, so that each registrant that is not a small business issuer will be required to prepare financial statements in accordance with the guidance beginning with the interim or annual reporting period of the first fiscal year beginning on or after June 15, 2005. The amendment results in a six month delay for required compliance from the original effective date of July 1, 2005. The Company intends to adopt the provisions of SFAS 123R effective January 1, 2006. The impact to compensation expense related to the equity instruments outstanding as of December 31, 2005, is not expected to be material. However, the final impact to compensation expense will be dependent on the number of equity instruments granted during any year, including their timing and vesting period, and the method used to calculate the fair value of the awards, among other factors.

**NOTE 4 AVAILABLE FOR SALE SECURITIES**

Our Available for sale securities portfolio consists solely of investments in AA/Aa2 or higher rated auction rate securities. Auction rate securities are term debt and/or equity securities earning income at a rate that is frequently reset to reflect current market conditions through an auction. The following table shows the fair value and cost of term debt and equity auction rate securities outstanding at June 30, 2005 and December 31, 2004, respectively. Equity securities available for sale are those auction rate securities with perpetual maturity dates.

|  | <b>Fair Value and Cost of Available for Sale</b> |                              |
|--|--|------------------------------|
|  | <b>Securities Outstanding as of</b>              |                              |
| <i>(In thousands)</i>                      | <b>June 30,<br/>2005</b>                         | <b>December 31,<br/>2004</b> |
| <b>Debt Securities</b>                     |  |                              |
| Legal Final Maturity Date Less than 1 year | \$   | \$ 10,000                    |
| 1 year - 5 years                           |  | 10,000                       |
| 5 years - 10 years                         |  |                              |
| Over 10 years                              | 60,153   | 24,420                       |
| <b>Total Debt Securities</b>               | 60,153   | 44,420                       |
| <b>Equity Securities</b>                   | 49,838   | 261,989                      |
| <b>Total Available for Sale Securities</b> | \$ 109,991                                       | \$ 306,409                   |

Actual maturities of our available for sale debt securities will vary from their legal final maturity date because on each reset date, we buy and sell securities at par. As of June 30, 2005 and December 31, 2004, reset dates ranged from two to 31 days. At all times, we invest in securities with reset dates of 90 days or less. Due to the frequency with which the yields on these securities reset, cost approximates fair market value, and there is no resulting other comprehensive income.

**Table of Contents****NOTE 5 ALLOWANCE FOR LOAN LOSSES**

The activity in the allowance for loan losses is as follows:

|   | <b>Three Months Ended</b> |             | <b>Six Months Ended</b> |             |
|---|---------------------------|-------------|-------------------------|-------------|
|   | <b>June 30,</b>           |             | <b>June 30,</b>         |             |
|   | <b>2005</b>               | <b>2004</b> | <b>2005</b>             | <b>2004</b> |
| Balance at beginning of period          | \$ 9,830                  | \$ 18,945   | \$ 12,409               | \$ 45,492   |
| Allowance related to assets re-acquired |                           |             |                         | 1,945       |
| Benefit for loan losses                 | (4,603)                   | (491)       | (5,551)                 | (6,583)     |
| Principal receivables charged-off       | (2,472)                   | (4,250)     | (5,283)                 | (26,921)    |
| Recoveries                              | 996                       | 1,171       | 2,176                   | 1,442       |
| Net principal receivables charged-off   | (1,476)                   | (3,079)     | (3,107)                 | (25,479)    |
| Balance at end of period                | \$ 3,751                  | \$ 15,375   | \$ 3,751                | \$ 15,375   |

Credit card loans greater than 30 days contractually past due for the periods ended June 30, 2005 and 2004, were \$3.3 million and \$9.3 million, respectively. On May 2, 2005, we sold approximately \$52 million in credit card receivables from Direct Merchants Bank to MCI. MCI subsequently sold a majority of these loans to the Metris Master Trust. Included in principal receivables charged-off for the three- and six-month periods ended June 30, 2005, is the impact of these loans being sold. On April 30, 2004, we sold approximately \$38 million of Credit card loans from Direct Merchants Bank, which had a carrying value of \$27.7 million, to a third party. Proceeds from the sale were approximately \$27.9 million. Included in principal receivables charged-off for the six-month period ended June 30, 2004, is the impact of these loans being sold.

**NOTE 6 RETAINED INTERESTS IN LOANS SECURITIZED**

The following table shows the fair value of the components of the Retained interests in loans securitized as of June 30, 2005 and December 31, 2004, respectively.

|   | <b>June 30,</b> | <b>December, 31</b> |
|---|-----------------|---------------------|
|   | <b>2005</b>     | <b>2004</b>         |
| Contractual retained interests          | \$478,440       | \$537,945           |
| Excess transferor's interest            | 153,954         | 105,237             |
| Interest-only strip receivable          | 102,105         | 82,672              |
| Spread accounts receivable              | 34,685          | 58,281              |
| Retained interests in loans securitized | \$769,184       | \$784,135           |

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The significant assumptions used in estimating the fair value of Retained interests in loans securitized as of June 30, 2005 and December 31, 2004, are as follows:

|   | <b>June 30,<br/>2005</b> | <b>December,<br/>31<br/>2004</b> |
|---|--------------------------|----------------------------------|
| Monthly principal payment rate  | 6.5%                     | 5.9%                             |
| Annual Gross yield <sup>(1)</sup>   | 26.3%                    | 25.9%                            |
| Annual interest expense and servicing fees  | 5.5%                     | 5.0%                             |
| Annual gross principal default rate   | 17.4%                    | 18.4%                            |
| Discount rate:  |                          |                                  |
| Contractual retained interests  | 15.0%                    | 16.0%                            |
| Excess transferor's interest  | 15.0%                    | 16.0%                            |
| Interest-only strip receivable  | 30.0%                    | 30.0%                            |
| Spread accounts receivable  | 15.0%                    | 16.0%                            |
| Weighted average months to maturity   | 17.9                     | 20.1                             |
| Weighted average enhancement level <sup>(2)</sup>                                 | 11.4%                    | 12.1%                            |
| Gross receivables held in the Metris Master Trust, net of discount <sup>(3)</sup> | 93.5%                    | 92.3%                            |

(1) Includes expected cash flows from finance charges, late and overlimit fees, debt waiver premiums and bad debt recoveries. Gross yield for purposes of estimating fair value does not include cash flows from interchange income or cash advance fees.

(2) Includes contractual retained interests and required minimum spread reserve deposits.

(3)

Represents the ratio of Retained interests in loans securitized plus the off-balance sheet receivables to gross receivables in the Metris Master Trust plus the gross spread accounts receivable.

At June 30, 2005, the sensitivity of the current fair value of the Retained interests in loans securitized to immediate 10% and 20% adverse changes are as follows (in millions):

|  | Adverse Impact on Fair Value |                    |
|--|------------------------------|--------------------|
|  | 10% Adverse Change           | 20% Adverse Change |
| Annual discount rate                       | \$ 16.3                      | \$ 32.1            |
| Monthly principal payment rate             | 4.5                          | 9.3                |
| Annual gross yield                         | 84.4                         | 177.7              |
| Annual interest expense and servicing fees | 28.4                         | 55.7               |
| Annual gross principal default rate        | 56.2                         | 107.5              |

As the sensitivity indicates, the value of the Company's Retained interests in loans securitized on its consolidated balance sheets, as well as the potential impact to reported earnings, could differ significantly if different assumptions or conditions prevailed.

**NOTE 7 CONVERTIBLE PREFERRED STOCK**

Investors in a Thomas H. Lee Partners, L.P. ( THL Partners ) fund hold 100% of the outstanding shares of our preferred stock. In general, the preferred stockholders are entitled to receive quarterly dividends payable in additional shares of preferred stock ( dividends in-kind ). The annual dividend rate is 9% through December 8, 2008, and 15% thereafter (except following a Change in Control Triggering Event, as described below). Preferred stockholders are also entitled to receive cash dividends paid on our common stock based on the number of shares of common stock into which the preferred stock would convert on the record date of the dividend. The preferred stockholders may also receive, in lieu of a dividend in-kind, dividends payable in cash, property or other securities equivalent to a dividend in-kind if approved by 80% of the MCI Board of Directors, which must include a majority of the directors elected by the preferred stockholders.

So long as THL Partners or its affiliates own at least 25% of the originally issued preferred stock (or any shares of common stock issued upon conversion thereof), the holders of a majority of the shares of preferred stock are entitled to elect four of 11 directors on the MCI Board of Directors. So long as THL Partners or its affiliates own at least 10% but less than 25% of the originally issued preferred stock (or any shares of common stock issued upon conversion thereof), the holders of a majority of the shares of preferred stock are entitled to elect one director on the MCI Board of Directors. Preferred stockholders have the right to vote on general corporate matters with common stockholders on an as converted basis.

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Each share of preferred stock is convertible into 30 shares of common stock and, if converted before December 9, 2005, a premium amount guaranteeing dividends at the 9% rate through December 9, 2005. The preferred stockholders are able to convert at any time, and the preferred shares automatically convert into common shares after December 9, 2005, if the common stock trades at a share price of \$21.33 or more for 20 consecutive days. As of June 30, 2005, the preferred stock was convertible into 45,053,541 common shares, or 43.5% of the outstanding common stock on a converted basis.

Before December 9, 2008, all of the preferred stock may be redeemed by the Company paying 103% of the redemption price of \$372.50 per share and any accrued dividends at the time of redemption, but only when (i) the common stock has traded at a share price of \$21.33 or more for the most recent 20 consecutive trading days, and (ii) MCI has an unsecured corporate debt rating of at least Baa3 from Moody's Investors Services, Inc. (Moody's) and BBB- from Standard & Poor's Rating Services (S&P). After December 9, 2008, we also have the option to redeem the preferred stock without restriction, and without a premium, at \$372.50 per preferred share and any accrued dividends.

If a Change in Control occurs, we have the right to offer redemption of the preferred stock for cash at 101% of the greater of (i) the as-converted value of the preferred stock in the Change in Control transaction, or (ii) \$372.50 per share of preferred stock plus accrued and unpaid dividends payable at the rate of 9% per annum through December 9, 2005 (such greater amount referred to as the Liquidation Preference). THL Partners has the right, but is not obligated, to accept the offer of redemption of the preferred stock. If an offer of redemption is not made, a Change in Control Trigger Event occurs and, as a result, (i) additional shares of preferred stock are issued to the holders of preferred stock such that the total number of outstanding shares of preferred stock equal the Liquidation Preference divided by \$372.50, (ii) the preferred stock dividend rate increases to 11.5% before December 9, 2008, and 15% thereafter, and are due quarterly in cash, and (iii) MCI becomes subject to limitations on indebtedness, the issuance of capital stock and cannot pay any dividends or make distributions of stock. If MCI fails to comply with any of the changes in terms, the dividend rate increases another 2% and THL Partners can require the Company to purchase the preferred stock at 101% of the Liquidation Preference.

**NOTE 8 SUBSEQUENT EVENTS**

On July 15, 2005, the Company made a \$30 million prepayment on its Senior Notes due July 2006. In addition, the Company gave notice on July 13, 2005, of its intention to make an additional prepayment of \$49.1 million, which is expected to be made on August 15, 2005. Following the August payment, all of the Company's corporate debt will be eliminated.

On July 12, 2005, the Company announced that it received a Wells Notice from the staff of the Midwest Regional Office of the SEC in connection with their investigation concerning the Company's reporting and treatment of its allowance for loan losses for 2001, its valuation of Retained interests in loans securitized and other matters. That investigation was disclosed by the Company in August 2003.

Under the SEC's procedures, a Wells Notice indicates that the staff intends to recommend that the Commission bring a civil injunctive action against the recipient for possible violations of federal securities law. Recipients of Wells Notices have the opportunity to respond to the SEC staff before the staff makes its formal recommendation on whether any action should be brought by the SEC. On August 2, 2005, the Company filed its responsive Wells submission with the Midwest Regional Office of the SEC. In addition to the Company, our current and former chief executive officers and our current controller received similar Wells Notices regarding this matter.

In a Current Report on Form 8-K filed with the SEC on August 4, 2005, the Company announced that it reached a definitive agreement with HSBC Finance Corporation (HSBC Finance) for HSBC Finance to acquire Metris in an all-cash transaction. Upon completion of the transaction, Metris will become a wholly-owned subsidiary of HSBC Finance. Under terms of the merger agreement, Metris common stockholders will be entitled to receive \$15.00 for each share of Metris common stock if the transaction closes on or before December 9, 2005. After December 9, 2005, the price per common share to the common stockholders will decrease by an amount based on the pay-in-kind dividends that accumulate on Metris Series C Preferred Stock in accordance with its terms. The transaction is expected to close in the fourth quarter of 2005. The Board of Directors of Metris has unanimously approved the transaction, as has the Board of Directors of HSBC Finance. As part of the total consideration, the convertible preferred stock held by Thomas H. Lee Partners, L.P. will receive, in accordance with its terms, approximately

\$682.6 million if the transaction closes on or before December 9, 2005. Thereafter, the amount payable on the convertible preferred stock will be increased based on the pay-in-kind dividends that accrue on such stock in accordance with its terms. The holders of the convertible preferred stock have given an irrevocable proxy to HSBC Finance to vote in favor of the transaction. Those shares represent approximately 44% of the voting rights of Metris stockholders. Total consideration payable to common stockholders, on or before December 9, 2005, is approximately \$911.1 million. The acquisition is subject to certain conditions, including resolution of the potential civil injunctive action of the SEC against Metris as disclosed by the Company on July 12, 2005, approval by the stockholders of Metris, and various regulatory consents.

**NOTE 9 SUPPLEMENTAL CONSOLIDATING FINANCIAL STATEMENTS**

The Senior Notes due 2006 are unconditionally guaranteed on a senior basis, jointly and severally, by Metris Direct, Inc., magnUS Services, Inc., Metris Card Services, LLC and Metris Credit Card Services, Inc. (the Guarantors ). Any subsidiaries we form in the future may provide a guarantee of this indebtedness. The guarantee is an unsecured obligation of the Guarantors and ranks equally with all existing and future unsubordinated indebtedness. We also have various indirect subsidiaries, which do not guarantee MCI's debt. We have prepared condensed consolidating financial statements, which detail the Guarantor subsidiaries and the non-guarantor subsidiaries for purposes of complying with SEC reporting requirements. Separate financial statements of the Guarantor subsidiaries and the non-guarantor subsidiaries are not presented because we have determined that the subsidiaries' financial information would not be material to investors. As discussed in Note 8, the Company has given notice of its intention to pay, in full, its Senior Notes in August 2005. Following the August payment, the Company's corporate debt will be eliminated.

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**METRIS COMPANIES INC.**  
**Supplemental Consolidating Balance Sheets**  
**June 30, 2005**  
*(In thousands) (Unaudited)*

|   | <b>Metris<br/>Companies<br/>Inc.</b> | <b>Guarantor<br/>Subsidiaries</b> | <b>Non-Guarantor<br/>Subsidiaries</b> | <b>Eliminations</b>  | <b>Consolidated</b> |
|---|--------------------------------------|-----------------------------------|---------------------------------------|----------------------|---------------------|
| <b>Assets</b>   |                                      |                                   |                                       |                      |                     |
| Cash and due from banks   | \$ (2,282)                           | \$ (3)                            | \$ 25,772                             | \$                   | \$ 23,487           |
| Federal funds sold  |                                      |                                   | 27,395                                |                      | 27,395              |
| Short-term investments  | 1,460                                |                                   | 124,623                               |                      | 126,083             |
| Cash and cash equivalents   | (822)                                | (3)                               | 177,790                               |                      | 176,965             |
| Available for sale securities                                     | 61,153                               |                                   | 48,838                                |                      | 109,991             |
| Liquidity reserve deposit   |                                      |                                   | 70,044                                |                      | 70,044              |
| Net credit card loans   | 592                                  |                                   | 2,162                                 |                      | 2,754               |
| Retained interests in loans<br>securitized                        | 1,362                                |                                   | 767,822                               |                      | 769,184             |
| Property and equipment, net                                       |                                      | 22,936                            |                                       |                      | 22,936              |
| Other receivables due from<br>credit card securitizations,<br>net | 3                                    |                                   | 66,844                                |                      | 66,847              |
| Other assets  | 18,050                               | 26,144                            | 33,058                                | (29,907)             | 47,345              |
| Investments in subsidiaries                                       | 1,225,908                            | 1,049,685                         | 802                                   | (2,276,395)          |                     |
| <b>Total assets</b>   | <b>\$1,306,246</b>                   | <b>\$1,098,762</b>                | <b>\$1,167,360</b>                    | <b>\$(2,306,302)</b> | <b>\$1,266,066</b>  |
| <b>Liabilities</b>  |                                      |                                   |                                       |                      |                     |
| Debt  | \$ 286,517                           | \$ (211,366)                      | \$ 46,475                             | \$ (43,000)          | \$ 78,626           |
| Accounts payable  | 546                                  | 26,162                            | 22,306                                | (14,566)             | 34,448              |
| Accrued expenses and other<br>liabilities                         | 9,019                                | 14,176                            | 88,954                                | 30,679               | 142,828             |
| <b>Total liabilities</b>  | <b>296,082</b>                       | <b>(171,028)</b>                  | <b>157,735</b>                        | <b>(26,887)</b>      | <b>255,902</b>      |
| <b>Total stockholders equity</b>                                  | <b>1,010,164</b>                     | <b>1,269,790</b>                  | <b>1,009,625</b>                      | <b>(2,279,415)</b>   | <b>1,010,164</b>    |
| <b>Total liabilities and<br/>stockholders equity</b>              | <b>\$1,306,246</b>                   | <b>\$1,098,762</b>                | <b>\$1,167,360</b>                    | <b>\$(2,306,302)</b> | <b>\$1,266,066</b>  |



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**METRIS COMPANIES INC.**  
**Supplemental Consolidating Balance Sheets**  
**December 31, 2004**  
*(In thousands)*

|   | <b>Metris<br/>Companies<br/>Inc.</b> | <b>Guarantor<br/>Subsidiaries</b> | <b>Non-Guarantor<br/>Subsidiaries</b> | <b>Eliminations</b>  | <b>Consolidated</b> |
|---|--------------------------------------|-----------------------------------|---------------------------------------|----------------------|---------------------|
| <b>Assets</b>   |                                      |                                   |                                       |                      |                     |
| Cash and due from banks   | \$ (1,102)                           | \$ (178)                          | \$ 26,478                             | \$                   | \$ 25,198           |
| Federal funds sold  |                                      |                                   | 22,450                                |                      | 22,450              |
| Short-term investments  | 6,065                                |                                   | 37,005                                |                      | 43,070              |
| Cash and cash equivalents   | 4,963                                | (178)                             | 85,933                                |                      | 90,718              |
| Available for sale securities                                     | 50,000                               |                                   | 256,409                               |                      | 306,409             |
| Liquidity reserve deposit   |                                      |                                   | 79,746                                |                      | 79,746              |
| Net credit card loans   | 99                                   |                                   | 55,722                                |                      | 55,821              |
| Retained interests in loans<br>securitized                        | 8,686                                |                                   | 775,449                               |                      | 784,135             |
| Property and equipment, net                                       |                                      | 24,135                            |                                       |                      | 24,135              |
| Other receivables due from<br>credit card securitizations,<br>net | 4                                    |                                   | 68,017                                |                      | 68,021              |
| Other assets  | 34,117                               | 29,541                            | 54,830                                | (45,994)             | 72,494              |
| Investments in subsidiaries                                       | 1,302,122                            | 1,110,022                         | 782                                   | (2,412,926)          |                     |
| <b>Total assets</b>   | <b>\$1,399,991</b>                   | <b>\$1,163,520</b>                | <b>\$1,376,888</b>                    | <b>\$(2,458,920)</b> | <b>\$1,481,479</b>  |
| <b>Liabilities</b>  |                                      |                                   |                                       |                      |                     |
| Debt  | \$ 462,282                           | \$ (213,993)                      | \$ 168,335                            | \$ (43,000)          | \$ 373,624          |
| Accounts payable  | 1,598                                | 21,761                            | 28,493                                | (14,233)             | 37,619              |
| Accrued expenses and other<br>liabilities                         | (11,191)                             | 14,743                            | 104,285                               | 15,097               | 122,934             |
| <b>Total liabilities</b>  | <b>452,689</b>                       | <b>(177,489)</b>                  | <b>301,113</b>                        | <b>(42,136)</b>      | <b>534,177</b>      |
| <b>Total stockholders equity</b>                                  | <b>947,302</b>                       | <b>1,341,009</b>                  | <b>1,075,775</b>                      | <b>(2,416,784)</b>   | <b>947,302</b>      |
| <b>Total liabilities and<br/>stockholders equity</b>              | <b>\$1,399,991</b>                   | <b>\$1,163,520</b>                | <b>\$1,376,888</b>                    | <b>\$(2,458,920)</b> | <b>\$1,481,479</b>  |

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**METRIS COMPANIES INC.**  
**Supplemental Consolidating Statements of Income**  
**Three Months Ended June 30, 2005**  
*(In thousands) (Unaudited)*

|  | <b>Metris<br/>Companies<br/>Inc.</b> | <b>Guarantor<br/>Subsidiaries</b> | <b>Non-Guarantor<br/>Subsidiaries</b> | <b>Eliminations</b> | <b>Consolidated</b> |
|--|--------------------------------------|-----------------------------------|---------------------------------------|---------------------|---------------------|
| <b>Revenues</b>  |                                      |                                   |                                       |                     |                     |
| Securitization income                                  | \$ 3,003                             | \$                                | \$ 115,658                            | \$ 23,980           | \$ 142,641          |
| Servicing income on securitized<br>receivables         | (64)                                 |                                   | 28,337                                |                     | 28,273              |
| Credit card loan and other<br>interest income          | 225                                  |                                   | 2,986                                 |                     | 3,211               |
| Credit card loan fees,<br>interchange and other income | (125)                                | 28,569                            | 24,715                                | (51,239)            | 1,920               |
| Enhancement services income                            |                                      | 15                                | 2,958                                 | (12)                | 2,961               |
| Intercompany allocations                               | 67                                   | 37,599                            | 876                                   | (38,542)            |                     |
| <b>Total revenues</b>                                  | <b>3,106</b>                         | <b>66,183</b>                     | <b>175,530</b>                        | <b>(65,813)</b>     | <b>179,006</b>      |
| <b>Expenses</b>  |                                      |                                   |                                       |                     |                     |
| Interest   | 6,490                                | (2,043)                           | 73                                    |                     | 4,520               |
| Benefit for loan losses                                | (290)                                |                                   | (4,313)                               |                     | (4,603)             |
| Marketing  |                                      | 30,891                            | 28,649                                | (25,616)            | 33,924              |
| Employee compensation                                  |                                      | 37,346                            | 740                                   |                     | 38,086              |
| Data processing services and<br>communications         | 79                                   | (10,143)                          | 24,700                                | (2,804)             | 11,832              |
| Credit protection claims                               |                                      |                                   | 4,030                                 |                     | 4,030               |
| Occupancy and equipment                                |                                      | 4,761                             |                                       |                     | 4,761               |
| Other  | 18,970                               | 13,010                            | 4,895                                 | (427)               | 36,448              |
| Intercompany allocations                               | 58                                   | 10,755                            | 27,729                                | (38,542)            |                     |
| <b>Total expenses</b>                                  | <b>25,307</b>                        | <b>84,577</b>                     | <b>86,503</b>                         | <b>(67,389)</b>     | <b>128,998</b>      |
| <b>(Loss) income before income<br/>taxes</b>           |                                      |                                   |                                       |                     |                     |
| Income tax (benefit) expense                           | (22,201)                             | (18,394)                          | 89,027                                | 1,576               | 50,008              |
| Equity in income of subsidiaries                       | (7,764)                              | (7,372)                           | 32,092                                | 549                 | 17,505              |
|  | 46,940                               | 56,935                            |                                       | (103,875)           |                     |
| <b>Net income</b>                                      | <b>\$ 32,503</b>                     | <b>\$ 45,913</b>                  | <b>\$ 56,935</b>                      | <b>\$(102,848)</b>  | <b>\$ 32,503</b>    |

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**METRIS COMPANIES INC.**  
**Supplemental Consolidating Statements of Income**  
**Three Months Ended June 30, 2004**  
*(In thousands) (Unaudited)*

|  | <b>Metris<br/>Companies<br/>Inc.</b> | <b>Guarantor<br/>Subsidiaries</b> | <b>Non-Guarantor<br/>Subsidiaries</b> | <b>Eliminations</b> | <b>Consolidated</b> |
|--|--------------------------------------|-----------------------------------|---------------------------------------|---------------------|---------------------|
| <b>Revenues</b>  |                                      |                                   |                                       |                     |                     |
| Securitization expense                                 | \$ (1,036)                           | \$                                | \$ (24,012)                           | \$ 705              | \$ (24,343)         |
| Servicing income on securitized<br>receivables         |                                      |                                   | 33,847                                |                     | 33,847              |
| Credit card loan and other<br>interest income          | 284                                  |                                   | 4,726                                 |                     | 5,010               |
| Credit card loan fees,<br>interchange and other income | 1,222                                | 19,252                            | 4,048                                 | (19,258)            | 5,264               |
| Enhancement services income                            |                                      | 27                                | 6,955                                 | (6)                 | 6,976               |
| Intercompany allocations                               | (166)                                | 37,915                            | 643                                   | (38,392)            |                     |
| <b>Total revenues</b>                                  | <b>304</b>                           | <b>57,194</b>                     | <b>26,207</b>                         | <b>(56,951)</b>     | <b>26,754</b>       |
| <b>Expenses</b>  |                                      |                                   |                                       |                     |                     |
| Interest   | 18,606                               | (2,983)                           | 3,091                                 |                     | 18,714              |
| Provision (benefit) for loan<br>losses                 | 29                                   | (2)                               | (518)                                 |                     | (491)               |
| Marketing  |                                      | 12,951                            | 19,061                                | (16,286)            | 15,726              |
| Employee compensation                                  |                                      | 36,721                            | (998)                                 |                     | 35,723              |
| Data processing services and<br>communications         |                                      | (12,705)                          | 29,470                                | (2,988)             | 13,777              |
| Credit protection claims                               |                                      |                                   | 5,036                                 |                     | 5,036               |
| Occupancy and equipment                                |                                      |                                   | 5,984                                 |                     | 5,984               |
| Other  | 4,856                                | 22,206                            | 1,988                                 | (315)               | 28,735              |
| Intercompany allocations                               | 37                                   | 9,058                             | 29,297                                | (38,392)            |                     |
| <b>Total expenses</b>                                  | <b>23,528</b>                        | <b>65,246</b>                     | <b>92,411</b>                         | <b>(57,981)</b>     | <b>123,204</b>      |
| <b>Loss before income taxes</b>                        | <b>(23,224)</b>                      | <b>(8,052)</b>                    | <b>(66,204)</b>                       | <b>1,030</b>        | <b>(96,450)</b>     |
| Income tax expense (benefit)                           | 377                                  | (14,055)                          | (12,213)                              | (233)               | (26,124)            |
| Equity in loss of subsidiaries                         | (46,725)                             | (53,991)                          |                                       | 100,716             |                     |
| <b>Net loss</b>  | <b>\$ (70,326)</b>                   | <b>\$ (47,988)</b>                | <b>\$ (53,991)</b>                    | <b>\$ 101,979</b>   | <b>\$ (70,326)</b>  |

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**METRIS COMPANIES INC.**  
**Supplemental Consolidating Statements of Income**  
**Six Months Ended June 30, 2005**  
*(In thousands) (Unaudited)*

|  | <b>Metris<br/>Companies<br/>Inc.</b> | <b>Guarantor<br/>Subsidiaries</b> | <b>Non-Guarantor<br/>Subsidiaries</b> | <b>Eliminations</b> | <b>Consolidated</b> |
|--|--------------------------------------|-----------------------------------|---------------------------------------|---------------------|---------------------|
| <b>Revenues</b>  |                                      |                                   |                                       |                     |                     |
| Securitization income                                  | \$ 5,958                             | \$                                | \$ 196,984                            | \$ 47,755           | \$ 250,697          |
| Servicing income on securitized<br>receivables         | (124)                                |                                   | 57,817                                |                     | 57,693              |
| Credit card loan and other<br>interest income          | 574                                  |                                   | 7,585                                 |                     | 8,159               |
| Credit card loan fees,<br>interchange and other income | (12)                                 | 56,998                            | 51,572                                | (103,858)           | 4,700               |
| Enhancement services income                            |                                      | 86                                | 6,371                                 | (31)                | 6,426               |
| Gain on sale of membership and<br>warranty business    |                                      |                                   | 1,800                                 |                     | 1,800               |
| Intercompany allocations                               | 143                                  | 74,583                            | 2,123                                 | (76,849)            |                     |
| <b>Total revenues</b>                                  | <b>6,539</b>                         | <b>131,667</b>                    | <b>324,252</b>                        | <b>(132,983)</b>    | <b>329,475</b>      |
| <b>Expenses</b>  |                                      |                                   |                                       |                     |                     |
| Interest   | 19,018                               | (4,141)                           | 1,024                                 |                     | 15,901              |
| Benefit for loan losses                                | (228)                                |                                   | (5,323)                               |                     | (5,551)             |
| Marketing  |                                      | 47,945                            | 56,113                                | (50,987)            | 53,071              |
| Employee compensation                                  |                                      | 72,617                            | 1,978                                 |                     | 74,595              |
| Data processing services and<br>communications         | 90                                   | (21,355)                          | 50,782                                | (5,685)             | 23,832              |
| Credit protection claims                               |                                      |                                   | 9,443                                 |                     | 9,443               |
| Occupancy and equipment                                |                                      | 9,653                             | 1                                     |                     | 9,654               |
| Other  | 20,909                               | 25,148                            | 10,905                                | (755)               | 56,207              |
| Intercompany allocations                               | 98                                   | 21,533                            | 55,218                                | (76,849)            |                     |
| <b>Total expenses</b>                                  | <b>39,887</b>                        | <b>151,400</b>                    | <b>180,141</b>                        | <b>(134,276)</b>    | <b>237,152</b>      |
| <b>(Loss) income before income<br/>taxes</b>           | <b>(33,348)</b>                      | <b>(19,733)</b>                   | <b>144,111</b>                        | <b>1,293</b>        | <b>92,323</b>       |
| Income tax (benefit) expense                           | (11,645)                             | (8,850)                           | 52,282                                | 452                 | 32,239              |
| Equity in income of subsidiaries                       | 81,787                               | 91,829                            |                                       | (173,616)           |                     |
| <b>Net income</b>                                      | <b>\$ 60,084</b>                     | <b>\$ 80,946</b>                  | <b>\$ 91,829</b>                      | <b>\$(172,775)</b>  | <b>\$ 60,084</b>    |

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**METRIS COMPANIES INC.**  
**Supplemental Consolidating Statements of Income**  
**Six Months Ended June 30, 2004**  
*(In thousands) (Unaudited)*

|  | <b>Metris<br/>Companies<br/>Inc.</b> | <b>Guarantor<br/>Subsidiaries</b> | <b>Non-Guarantor<br/>Subsidiaries</b> | <b>Eliminations</b> | <b>Consolidated</b> |
|--|--------------------------------------|-----------------------------------|---------------------------------------|---------------------|---------------------|
| <b>Revenues</b>  |                                      |                                   |                                       |                     |                     |
| Securitization (expense) income                        | \$ (1,079)                           | \$                                | \$ 94,338                             | \$ 1,383            | \$ 94,642           |
| Servicing income on securitized<br>receivables         |                                      |                                   | 70,084                                |                     | 70,084              |
| Credit card loan and other<br>interest income          | 407                                  |                                   | 9,709                                 |                     | 10,116              |
| Credit card loan fees,<br>interchange and other income | 2,449                                | 34,115                            | 13,165                                | (33,649)            | 16,080              |
| Enhancement services income                            |                                      | 141                               | 14,333                                | (18)                | 14,456              |
| Intercompany allocations                               | 149                                  | 78,810                            | 1,395                                 | (80,354)            |                     |
| <b>Total revenues</b>                                  | <b>1,926</b>                         | <b>113,066</b>                    | <b>203,024</b>                        | <b>(112,638)</b>    | <b>205,378</b>      |
| <b>Expenses</b>  |                                      |                                   |                                       |                     |                     |
| Interest   | 32,561                               | (5,561)                           | 5,645                                 |                     | 32,645              |
| Benefit for loan losses                                | (1,288)                              | (1)                               | (5,294)                               |                     | (6,583)             |
| Marketing  |                                      | 24,262                            | 34,873                                | (27,477)            | 31,658              |
| Employee compensation                                  |                                      | 75,763                            | (1,095)                               |                     | 74,668              |
| Data processing services and<br>communications         | 5                                    | (28,443)                          | 64,897                                | (6,210)             | 30,249              |
| Credit protection claims                               |                                      |                                   | 11,384                                |                     | 11,384              |
| Occupancy and equipment                                |                                      |                                   | 12,385                                |                     | 12,385              |
| Other  | 5,368                                | 44,076                            | 2,684                                 | (1,018)             | 51,110              |
| Intercompany allocations                               | 68                                   | 20,471                            | 59,815                                | (80,354)            |                     |
| <b>Total expenses</b>                                  | <b>36,714</b>                        | <b>130,567</b>                    | <b>185,294</b>                        | <b>(115,059)</b>    | <b>237,516</b>      |
| <b>(Loss) income before income<br/>taxes</b>           |                                      |                                   |                                       |                     |                     |
|  | (34,788)                             | (17,501)                          | 17,730                                | 2,421               | (32,138)            |
| Income tax (benefit) expense                           | (3,705)                              | (18,912)                          | 18,937                                | 258                 | (3,422)             |
| Equity in income (loss) of<br>subsidiaries             | 2,367                                | (1,207)                           |                                       | (1,160)             |                     |
| <b>Net (loss) income</b>                               | <b>\$ (28,716)</b>                   | <b>\$ 204</b>                     | <b>\$ (1,207)</b>                     | <b>\$ 1,003</b>     | <b>\$ (28,716)</b>  |

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**METRIS COMPANIES INC.**  
**Supplemental Condensed Consolidating Statements of Cash Flows**  
**Six Months Ended June 30, 2005**  
*(In thousands) (Unaudited)*

|  | <b>Metris<br/>Companies<br/>Inc.</b> | <b>Guarantor<br/>Subsidiaries</b> | <b>Non-Guarantor<br/>Subsidiaries</b> | <b>Eliminations</b> | <b>Consolidated</b> |
|--|--------------------------------------|-----------------------------------|---------------------------------------|---------------------|---------------------|
| <b>Operating Activities:</b>                         |                                      |                                   |                                       |                     |                     |
| Net cash provided by operating activities            | \$ 96,955                            | \$ 921                            | \$ 59,649                             | \$ (81,784)         | \$ 75,741           |
| <b>Investing Activities:</b>                         |                                      |                                   |                                       |                     |                     |
| Proceeds from sales of available for sale securities | 362,800                              |                                   | 903,526                               |                     | 1,266,326           |
| Purchases of available for sale securities           | (373,953)                            |                                   | (695,955)                             |                     | (1,069,908)         |
| Net loans collected                                  | 8,336                                |                                   | 601,898                               |                     | 610,234             |
| Net repayments of securitized loans                  |                                      |                                   | (497,402)                             |                     | (497,402)           |
| Net additions to property and equipment              |                                      | (3,374)                           |                                       |                     | (3,374)             |
| Investment in subsidiaries                           | 76,214                               | 60,337                            | (20)                                  | (136,531)           |                     |
| Net cash provided by investing activities            | 73,397                               | 56,963                            | 312,047                               | (136,531)           | 305,876             |
| <b>Financing Activities:</b>                         |                                      |                                   |                                       |                     |                     |
| Net (decrease) increase in debt                      | (176,650)                            | 2,627                             | (121,860)                             |                     | (295,883)           |
| Proceeds from issuance of common stock               | 513                                  |                                   |                                       |                     | 513                 |
| Capital contributions                                |                                      | (60,336)                          | (157,979)                             | 218,315             |                     |
| Net cash used in financing activities                | (176,137)                            | (57,709)                          | (279,839)                             | 218,315             | (295,370)           |
| Net (decrease) increase in cash and cash equivalents | (5,785)                              | 175                               | 91,857                                |                     | 86,247              |
| Cash and cash equivalents at beginning of period     | 4,963                                | (178)                             | 85,933                                |                     | 90,718              |
| Cash and cash equivalents at end of period           | \$ (822)                             | \$ (3)                            | \$ 177,790                            | \$                  | \$ 176,965          |

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**METRIS COMPANIES INC.**  
**Supplemental Condensed Consolidating Statements of Cash Flows**  
**Six Months Ended June 30, 2004**  
*(In thousands) (Unaudited)*

|  | <b>Metris<br/>Companies<br/>Inc.</b> | <b>Guarantor<br/>Subsidiaries</b> | <b>Non-Guarantor<br/>Subsidiaries</b> | <b>Eliminations</b> | <b>Consolidated</b> |
|--|--------------------------------------|-----------------------------------|---------------------------------------|---------------------|---------------------|
| <b>Operating Activities:</b>                         |                                      |                                   |                                       |                     |                     |
| Net cash (used in) provided by operating activities  | \$ (53,268)                          | \$(423,868)                       | \$ 616,270                            | \$ 9,829            | \$ 148,963          |
| <b>Investing Activities:</b>                         |                                      |                                   |                                       |                     |                     |
| Proceeds from sales of available for sale securities | 126,027                              |                                   | 1,080,804                             |                     | 1,206,831           |
| Purchases of available for sale securities           | (186,030)                            |                                   | (1,207,533)                           |                     | (1,393,563)         |
| Net loans collected                                  | 9,446                                |                                   | 394,047                               | 4,634               | 408,127             |
| Net repayments of securitized loans                  |                                      |                                   | (420,000)                             |                     | (420,000)           |
| Net disposals of property and equipment              |                                      | 2,068                             | 4                                     |                     | 2,072               |
| Investment in subsidiaries                           | 36,897                               | 410,250                           | (423,255)                             | (23,892)            |                     |
| Net cash (used in) provided by investing activities  | (13,660)                             | 412,318                           | (575,933)                             | (19,258)            | (196,533)           |
| <b>Financing Activities:</b>                         |                                      |                                   |                                       |                     |                     |
| Net increase in debt                                 | 81,250                               |                                   |                                       |                     | 81,250              |
| Proceeds from issuance of common stock               | 2,332                                |                                   |                                       |                     | 2,332               |
| Capital contributions                                |                                      | 11,006                            | (20,435)                              | 9,429               |                     |
| Net cash provided by (used in) financing activities  | 83,582                               | 11,006                            | (20,435)                              | 9,429               | 83,582              |
| Net increase (decrease) in cash and cash equivalents | 16,654                               | (544)                             | 19,902                                |                     | 36,012              |
| Cash and cash equivalents at beginning of period     | (1,081)                              | 3,034                             | 176,532                               |                     | 178,485             |
| Cash and cash equivalents at end of period           | \$ 15,573                            | \$ 2,490                          | \$ 196,434                            | \$                  | \$ 214,497          |

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**METRIS COMPANIES INC. AND SUBSIDIARIES  
MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Business Overview**

The following discussion and analysis provides information management believes to be relevant to understanding the financial condition and results of operations of Metris Companies Inc. ( MCI ) and its subsidiaries. MCI's principal subsidiaries are Direct Merchants Credit Card Bank, National Association ( Direct Merchants Bank or Bank ), Metris Direct, Inc. and Metris Receivables, Inc. ( MRI ). MCI and its subsidiaries, as applicable, may be referred to as we, us, our or the Company. You should read this discussion along with Management's Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the fiscal year ended December 31, 2004, filed with the Securities and Exchange Commission on March 11, 2005, for a full understanding of our financial condition and results of operations. In addition, you should read this discussion along with our consolidated financial statements and related notes thereto for the period ended June 30, 2005, included herein.

MCI was incorporated in Delaware on August 20, 1996, and completed an initial public offering in October 1996. MCI and its subsidiaries provide financial products and services to middle market consumers throughout the United States. Our financial products and services are primarily unsecured consumer credit cards, including the Direct Merchants Bank MasterCard® and Visa® credit cards. We also offer co-branded credit cards through partnerships with other companies. Our credit cards generate consumer loans through Direct Merchants Bank. These loans in turn generate income and cash flow from principal, interest and fee payments. The sales of our other consumer financial products, such as credit protection products, generate additional cash flow. Our earnings may fluctuate based on several factors, including securitization activity. When securitization transactions occur, we currently incur Loss on new securitizations to the Metris Master Trust and increased transaction costs.

Our business results have strengthened over the last two years resulting in the improved level of net income and earnings per share posted in the three- and six-month periods ended June 30, 2005. We believe this improvement has resulted from improved credit quality due to several factors. These include the operating strategies with which we manage our portfolio, significantly enhanced collection efforts and improvements in the economy. The average excess spread in the Metris Master Trust for the quarter ended June 30, 2005, was 6.83%, compared to 6.47% reported for the previous quarter, and 3.83% reported for the second quarter of 2004. The increase in the excess spread has been driven primarily by improvements in the overall credit quality of the portfolio. As of June 30, 2005, the first-cycle delinquency rate in the Metris Master Trust was 4.3%, compared to 4.4% as of December 31, 2004, and 4.8% as of June 30, 2004. The two-cycle plus delinquency rate in the Metris Master Trust decreased to 7.7% as of June 30, 2005, compared to 9.2% as of December 31, 2004, and 9.5% as of June 30, 2004. The average principal default rate in the Metris Master Trust was 15.5% for the quarter ended June 30, 2005, compared to 17.1% in the prior quarter and 19.2% for the comparable period in 2004. Principal payment rates in the Metris Master Trust were 6.5% for the quarter ended June 30, 2005, compared to 6.0% for the prior quarter and 5.9% for the quarter ended June 30, 2004. Gross yield improved 124-basis-points to 27.99% for the quarter ended June 30, 2005 from 26.75% for the quarter ended June 30, 2004. While we anticipate overall long-term improvement in the performance of the Metris Master Trust, we do expect monthly and quarterly fluctuations in both excess spread and delinquencies resulting from several factors, including seasonal trends.

The one-month London Interbank Offered Rate ( LIBOR ), the index which primarily drives our cost of funds, increased to 3.34% as of June 30, 2005, from 2.40% at December 31, 2004. This increase, and potential future increases, will result in a higher cost of funds on securities issued out of the Metris Master Trust, which is partially offset by higher yields on our credit card portfolio. We believe that impacts to our financial statements that result from increases in interest rates may be mitigated by a variety of management strategies, including, but not limited to, interest rate caps, portfolio re-pricing or the issuance of fixed rate debt. For further information on the impact to us resulting from changes in interest rates, refer to Item 3, *Quantitative and Qualitative Disclosures about Market Risk* on pages 43-44 of this Report.





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In January 2003, the Federal Financial Institutions Examination Council ( FFIEC ) issued guidance with respect to various account management practices for financial institutions engaged in credit card lending. The guidance provides requirements for certain operational and accounting policies, including requirements for credit card lenders to ensure cardholder balances amortize over time. The guidance is designed to bring consistency in practice among credit card lenders. We are in compliance with most aspects of the FFIEC guidance and have been moving ahead with a multi-phased approach to address the receivable amortization aspects of that guidance. Full implementation should occur by year-end 2005, at which time our portfolio will be operating under minimum payment terms that should satisfy the amortization timeframes set forth by our regulators. We will deploy various strategies intended to minimize the increased delinquency that otherwise may result from our changes in contractual terms for our cardholders. These strategies will include limiting fee billings, modifying minimum payment requirements, and / or reducing customers interest rates. Such changes will have a significant impact on billed revenues, but a smaller impact on cash collected. This impact on cash collected will be reflected in our interest-only revenues. Furthermore, other credit card companies will be implementing similar changes to their customer accounts. The actions of other credit card companies, combined with our changes, create additional uncertainty regarding future levels of delinquencies and charge-offs. We do not anticipate any significant impact to 2005 excess spread. However, we believe the changes will negatively impact the trend we otherwise would have seen in Metris Master Trust excess spread in 2006 and subsequent years. The impact of fully adopting this guidance on our customers and the performance of our portfolio will not occur until 2006.

The improvements in our cash flow and lower capital requirements at Direct Merchants Bank have allowed us to pay down corporate debt in the first half of 2005. In April 2005, the Modified Operating Agreement entered into by MCI, Direct Merchants Bank and the Office of the Comptroller of the Currency ( OCC ) was amended to reduce the minimum amount of capital required to be held by Direct Merchants Bank from \$213 million to \$100 million. As a result of the change to the Bank's minimum capital requirements, the OCC approved a permanent capital reduction at the Bank of \$130 million concurrent with the transfer of all eligible credit card receivables from the Company to the Metris Master Trust, which occurred in May 2005. The Company used proceeds from the permanent capital reduction and existing Short-term investments to make optional prepayments totaling \$225 million on its senior secured credit agreement due May 2007, resulting in approximately \$18.0 million in costs and charges. As a result of the cumulative prepayments, MCI paid off, in full, its remaining obligations owed under its \$300 million senior secured credit agreement, effectively terminating the credit agreement.

During May 2005, the Company made three optional prepayments totaling \$21.0 million on its unsecured 10.125% Senior Notes due July 2006. Subsequent to June 30, 2005, the Company made an additional optional prepayment of \$30.0 million on its Senior Notes, and announced its intention to pay the final \$49.1 million remaining on its Senior Notes in August 2005, following the required notification period. Following the August payment, the Company will have eliminated all of its corporate debt.

The continued improvements in our business results have allowed us to invest more heavily in new marketing programs. During the quarter ended June 30, 2005, we generated approximately 165,000 new credit card accounts, compared to 96,000 new accounts for the same period in 2004. For the six-month period ended June 30, 2005, we generated approximately 328,000 new credit card accounts compared to 154,000 new accounts for the comparable prior year period. Our new credit card account growth remains focused on our traditional target market, the middle-market consumer. We are comfortable increasing our new credit card account originations due to the continued strong results we are experiencing in our 2004 and 2003 vintages, our improved liquidity position and the improved performance of the Metris Master Trust. We have also experienced an improvement in delinquencies in comparing our 2004 and 2003 vintages to our 2002 vintages at the same point in time. Credit card account originations in 2005 continue to reflect the discipline exhibited in our 2003 and 2004 originations and we expect these improved results to create a more reliable, predictable and long-term receivables base.

During the quarter ended June 30, 2005, we experienced a decrease in our response rates. Published data suggests that April 2005 response rates were at a historical low for the industry. Although our second quarter response rates were lower than the first quarter of 2005, we believe we are well positioned to handle this industry-wide trend and remain satisfied with the quality of the new credit card accounts that we are adding. We will continue to leverage our

credit card account origination strategies, continue our efforts to penetrate the Hispanic customer segment and continue our partnership and third-party marketing efforts and test additional products, channels and incremental prospects. During the second quarter of 2005, we made significant progress in our efforts to increase our partnership marketing efforts by signing two new significant partnership agreements, one with a retailer, and extending our relationships with existing partners.

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On July 12, 2005, the Company announced that it received a Wells Notice from the staff of the Midwest Regional Office of the SEC in connection with their investigation concerning the Company's reporting and treatment of its allowance for loan losses for 2001, its valuation of Retained interests in loans securitized and other matters. That investigation was disclosed by the Company in August 2003.

Under the SEC's procedures, a Wells Notice indicates that the staff intends to recommend that the Commission bring a civil injunctive action against the recipient for possible violations of federal securities law. Recipients of Wells Notices have the opportunity to respond to the SEC staff before the staff makes its formal recommendation on whether any action should be brought by the SEC. On August 2, 2005, the Company filed its responsive Wells submission with the Midwest Regional Office of the SEC. In addition to the Company, our current and former chief executive officers and our current controller received similar Wells Notices regarding this matter.

In a Current Report on Form 8-K filed with the SEC on August 4, 2005, the Company announced that it reached a definitive agreement with HSBC Finance Corporation (HSBC Finance) for HSBC Finance to acquire Metris in an all-cash transaction. Upon completion of the transaction, Metris will become a wholly-owned subsidiary of HSBC Finance. Under terms of the merger agreement, Metris common stockholders will be entitled to receive \$15.00 for each share of Metris common stock if the transaction closes on or before December 9, 2005. After December 9, 2005, the price per common share to the common stockholders will decrease by an amount based on the pay-in-kind dividends that accumulate on Metris Series C Preferred Stock in accordance with its terms. The transaction is expected to close in the fourth quarter of 2005. The Board of Directors of Metris has unanimously approved the transaction, as has the Board of Directors of HSBC Finance. As part of the total consideration, the convertible preferred stock held by Thomas H. Lee Partners, L.P. will receive, in accordance with its terms, approximately \$682.6 million if the transaction closes on or before December 9, 2005. Thereafter, the amount payable on the convertible preferred stock will be increased based on the pay-in-kind dividends that accrue on such stock in accordance with its terms. The holders of the convertible preferred stock have given an irrevocable proxy to HSBC Finance to vote in favor of the transaction. Those shares represent approximately 44% of the voting rights of Metris stockholders. Total consideration payable to common stockholders, on or before December 9, 2005, is approximately \$911.1 million. The acquisition is subject to certain conditions, including resolution of the potential civil injunctive action of the SEC against Metris as disclosed by the Company on July 12, 2005, approval by the stockholders of Metris, and various regulatory consents.

**Critical Accounting Estimates**

The Company's most critical accounting estimate is the valuation of our Retained interests in loans securitized on our consolidated balance sheets. This valuation is associated with our securitization transactions and includes contractual retained interests, excess transferor's interest, interest-only strip receivable and spread accounts receivable. We determine the fair value of each component of the Retained interests in loans securitized at the time a securitization transaction or replenishment sale is completed, using a discounted cash flow valuation model, and on a quarterly basis thereafter. Increases to the fair value of each of the assets related to discount accretion are recorded in

Discount accretion. Any other changes in the fair value are recorded in the Change in fair value of retained interests in loans securitized.

The discounted cash flow valuation is limited to the receivables that exist and have been sold to the Metris Master Trust. Therefore, the model assumes the current principal receivable balance as of the balance sheet date amortizes with no new sales, interchange fees or cash advances. The future cash flows are modeled in accordance with the Metris Master Trust's debt series legal documents and are applied to all series on a pro-rata basis. The valuation model assumes that we repurchase the outstanding principal receivables within each series at face value according to the clean-up call provisions contained in the respective security series legal documents.

The contractual retained interests represent subordinated securities held by us. There is no stated interest or coupon rate associated with these securities and they are not rated. They are subordinate to all other securities and, accordingly, are repaid last. Their fair value is determined by discounting the expected future cash flows using a discount rate commensurate with the risks of the underlying assets and the expected timing of repayment based on the scheduled maturity date for the underlying securitization. If these securities are recoverable based on the Metris Master Trust forecasts, cash flows related to the entire subordinated principal balance are used in determining their

fair value.

Transferor's interest represents an undivided interest in receivables that are not pledged to support a specific security series or class, and represent our interest in the excess principal receivables held in the Metris Master Trust. The fair value is determined in the same manner as the contractual retained interests and is discounted based on 12 months-to-maturity. We have subordinated our rights to the excess cash flows on the receivables underlying the transferor's interest, thus they are included in the value of the interest-only strip receivable.

Spread account receivable balances represent interest-earning cash held by the Metris Master Trust Trustee due to performance of the Metris Master Trust and minimum spread reserve deposits required by certain security series. Their fair value is determined by discounting the expected future cash flows using a discount rate commensurate with the risks of the underlying assets and the expected timing based on the scheduled maturity date for the underlying securitization. The expected future cash flows include the release of the spread account receivable balance on the scheduled maturity date and estimated interest earned on the cash balances.

The interest-only strip receivable represents the contractual right to receive excess spread cash flows (portfolio collections, less principal charge-offs, financing costs and servicing costs) from customer receivables over the estimated life of the amortizing receivables. The fair value is determined by discounting the expected future cash flows using a discount rate commensurate with the risks of the underlying assets based on the expected timing of cash flows in the retained interests valuation model. Within the model, future excess spread cash flows are first applied to meet spread accounts receivable requirements in accordance with the relevant Metris Master Trust debt series legal documents. When the spread accounts receivable requirements are met, cash is returned to us and is valued as the interest-only strip receivable. We determine upper and lower valuation limits of the interest-only strip receivable based on historical and forecasted excess spreads, excluding interchange and cash advance fee collections. We then determine the best estimate within the range, weighted heavily toward the low end of the range.

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At least quarterly, we adjust our valuation of the Retained interests in loans securitized to reflect changes in the amount and expected timing of future cash flows. The significant factors that affect the timing and amount of cash flows relate to collateral assumptions, which include payment rate, default rate, gross yield and discount rate. These values can, and will, vary as a result of changes in the amount and timing of the cash flows and the underlying economic assumptions. The discount rates used to estimate the fair value of the Retained interests in loans securitized are commensurate with the risk associated with the underlying expected future cash flows. Indicators of the level of risk inherent in the portfolio include delinquency and loss rates and expectations surrounding interest rates. Other factors that would impact the risk assessment include changes to our corporate capital structure, corporate debt ratings or securitization enhancement levels. Changes in expectations as to the level of risk related to future cash flows may result in changes to the discount rate assumptions.

**Results of Operations****Three Months Ended June 30, 2005 and 2004**

Net income for the quarter ended June 30, 2005, was \$32.5 million, a \$102.8 million increase from a net loss of \$70.3 million for the quarter ended June 30, 2004.

Securitization income was \$142.6 million for the quarter ended June 30, 2005, compared to a loss of \$24.3 million for the comparable period in 2004. The following table details Securitization income for the quarters ended June 30, 2005 and 2004, respectively.

**Table 1: Analysis of Securitization Income (Expense)***(In thousands)*

|  | <b>Three Months Ended<br/>June 30,</b> |                            |
|--|--|----------------------------|
|  | <b>2005</b>                            | <b>2004</b>                |
| Loss on new securitizations of receivables to the Metris Master Trust: |  |                            |
| Defeasance of maturing ABS series into conduit                         | \$                                     | \$ (78,008) <sup>(2)</sup> |
| New term ABS transactions  | (13,046) <sup>(1)</sup>                | (12,632) <sup>(3)</sup>    |
|  | (13,046)                               | (90,640)                   |
| Loss on replenishment of receivables to the Metris Master Trust        | (11,129)                               | (25,454)                   |
| Discount accretion   | 60,503                                 | 61,570                     |
| Interest-only revenue:   |  |                            |
| Gross yield <sup>(4)</sup>   | 390,961                                | 441,130                    |
| Principal defaults   | (219,105)                              | (324,723)                  |
| Interest expense and servicing fees                                    | (75,353)                               | (61,270)                   |
|  | 96,503                                 | 55,137                     |
| Change in fair value of retained interests in loans securitized        | 15,696                                 | 20,718                     |
| Transaction and other costs  | (5,886)                                | (45,674)                   |
| Securitization income (expense)  | \$ 142,641                             | \$ (24,343)                |

<sup>(1)</sup> Loss represents \$89 million retained bond (14.0% required subordination,

including the issuance of BB bonds) discounted at 15% for 23 months, partially offset by the present value of future assumed excess spread discounted at 30%.

(2) Loss represents discount on a \$250 million retained bond (18.5% required subordination) at 16% for 24 months and a \$47 million spread account floor discounted at 15.25% for 24 months, partially offset by the present value of future assumed excess spread discounted at 30%.

(3) Loss represents discount on \$27 million retained bond (12% required subordination) discounted at 16% for 36 months and a \$7 million spread account floor discounted at 15.25% for 36 months, partially offset by the present

value of future  
assumed excess  
spread  
discounted at  
30%.

- (4) Includes cash flows from finance charges, late, overlimit, debt waiver and cash advance fees, bad debt recoveries and interchange income.



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Loss on new securitizations of receivables to the Metris Master Trust was \$13.0 million for the quarter ended June 30, 2005, a decrease of \$77.6 million or 85.7% from \$90.6 million for the quarter ended June 30, 2004. The improvement was primarily due to lower volume of new securitizations, lower average months to maturity, lower enhancement levels and higher excess spread assumptions used in calculating the loss on new securitization due to improved performance in the Metris Master Trust.

Loss on replenishment of receivables to the Metris Master Trust was \$11.1 million for the quarter ended June 30, 2005, a decrease of \$14.4 million or 56.5 % from \$25.5 million for the quarter ended June 30, 2004. The improvement was primarily due to higher excess spread assumptions used in calculating the loss on replenishment due to improved performance in the Metris Master Trust.

Interest-only revenue was \$96.5 million for the quarter ended June 30, 2005, a \$41.4 million or 75.1% increase from \$55.1 million for the quarter ended June 30, 2004. The increase was primarily due to a 300-basis-point increase in the three month average excess spread in the Metris Master Trust, partially offset by a \$1.1 billion reduction in average principal receivables held by the Metris Master Trust between the two periods.

Change in fair value of retained interests in loans securitized was \$15.7 million for the quarter ended June 30, 2005, a \$5.0 million or 24.2% decrease from \$20.7 million for the quarter ended June 30, 2004. The decrease was primarily due to a \$26.2 million decrease related to the reduction in conduit borrowings and receivable attrition between the two periods. This decrease was partially offset by a \$19.8 million increase due to the release of restricted cash resulting from improved Metris Master Trust performance.

Transaction and other costs were \$5.9 million for the quarter ended June 30, 2005, a \$39.8 million or 87.1% decrease from \$45.7 million for the quarter ended June 30, 2004. The decrease is primarily due to fees incurred in 2004 related to establishing a two-year financing conduit and commitment fees to insure future asset-backed transactions.

Servicing income on securitized receivables was \$28.3 million for the quarter ended June 30, 2005, a \$5.5 million or 16.3% decrease from \$33.8 million for the quarter ended June 30, 2004. This decrease reflects a \$1.1 billion reduction in average principal receivables held by the Metris Master Trust between the two periods.

Credit card loan and other interest income and Credit card loan fees, interchange and other income, totaled \$5.1 million for the quarter ended June 30, 2005, a \$5.2 million or 50.5% decrease from \$10.3 million for the quarter ended June 30, 2004. This cumulative decrease resulted primarily from the \$55.3 million reduction in average owned credit card loans between the two periods.

Enhancement services income was \$3.0 million for the quarter ended June 30, 2005, a \$4.0 million or 57.1% decrease from \$7.0 million for the quarter ended June 30, 2004. The decrease resulted primarily from a declining number of memberships resulting from a declining portfolio.

Interest expense was \$4.5 million for the quarter ended June 30, 2005, a \$14.2 million or 75.9% decrease from \$18.7 million for the quarter ended June 30, 2004. This decrease resulted primarily from the \$50.0 million prepayment on our Senior Notes due 2006 during January 2005, and the cumulative \$300.0 million in prepayments on our Term Loan due May 2007 subsequent to the quarter ended June 30, 2004.

Marketing expenses were \$33.9 million for the quarter ended June 30, 2005, a \$18.2 million or 115.9% increase from \$15.7 million for the quarter ended June 30, 2004. The increase resulted from an increase in new accounts for the three months ended June 30, 2005 over the comparable prior year period. We generated approximately 165,000 new accounts for the three-month period ended June 30, 2005 compared to approximately 96,000 new accounts for the three-month period ended June 30, 2004. This increase was also attributed to an increase in partnership marketing expenditures during the quarter that resulted from signing two new significant partnership agreements, an increase in overall account marketing to offset a decline in customer response rates consistent with current trends in the industry and campaign expense timing.

Employee compensation was \$38.1 million for the quarter ended June 30, 2005, a \$2.4 million or 6.7% increase from \$35.7 million for the quarter ended June 30, 2004. This increase resulted from an increase in performance based compensation, partially offset by a reduction in the number of employees required to service fewer average gross active accounts.

Other expenses were \$36.4 million for the quarter ended June 30, 2005, a \$7.7 million or 26.8% increase from \$28.7 million for the quarter ended June 30, 2004. The following table illustrates the components of Other expenses for the quarters ended June 30, 2005 and 2004, respectively.

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**Table of Contents****Table 2: Other Expenses***(in thousands)*

|  | <b>Three Months Ended<br/>June 30,</b> |                 |
|--|--|-----------------|
|  | <b>2005</b>                            | <b>2004</b>     |
| MasterCard® / Visa® assessment and fees          | \$ 2,051                               | \$ 1,547        |
| Credit card fraud losses                         | 455                                    | 433             |
| Legal fees                                       | 2,058                                  | 1,929           |
| Collection and risk management                   | 2,889                                  | 3,173           |
| Other professional fees                          | 4,550                                  | 4,006           |
| Purchased portfolio premium amortization         | 1,458                                  | 2,105           |
| Asset impairment, lease write-offs and severance | (11)                                   | 1,791           |
| Debt prepayment expenses                         | 18,252                                 | 4,879           |
| General and administrative expenses and other    | 4,746                                  | 8,872           |
| <b>Total other expenses</b>                      | <b>\$36,448</b>                        | <b>\$28,735</b> |

Included in debt prepayment expenses for the three months ended June 30, 2005 is approximately \$18 million related to prepayments on our Term Loan due May 2007. The remaining debt prepayment expenses for the three-month period related to prepayments on our Senior Notes due July 2006. Included in debt prepayment expenses for the three months ended June 30, 2004, are \$4.5 million in costs related to the prepayment of our \$125 million senior secured credit agreement due June 2004. The remainder of the debt prepayment costs for the three months ended June 30, 2004 related to the prepayment of our \$100 million 10% Senior Notes due November 2004.

The decrease in general and administrative expenses and other for the three months ended June 30, 2005, compared to the three months ended June 30, 2004, resulted primarily from a \$2.0 million reduction in expenses related to technology licensing fees, a \$0.6 million reduction in insurance costs and a \$0.6 million reduction in claims expense associated with our declining enhancement services business.

***Six Months Ended June 30, 2005 and 2004***

Net income for the six months ended June 30, 2005, was \$60.1 million, an \$88.8 million increase from a net loss of \$28.7 million for the six months ended June 30, 2004.

Securitization income was \$250.7 million for the six-month period ended June 30, 2005, compared to \$94.6 million for the comparable period in 2004. The following table details Securitization income for the six-month periods ended June 30, 2005 and 2004, respectively.

**Table of Contents****Table 3: Analysis of Securitization Income***(in thousands)*

|  | <b>Six Months Ended</b> |                            |
|--|-------------------------|----------------------------|
|  | <b>June 30,</b>         |                            |
|  | <b>2005</b>             | <b>2004</b>                |
| Loss on new securitizations of receivables to the Metris Master Trust: |                         |                            |
| Defeasance of maturing ABS series into conduit                         | (34,525) <sup>(1)</sup> | \$ (78,008) <sup>(4)</sup> |
| Amortizing term series financing                                       |                         | (1,246) <sup>(5)</sup>     |
| New term ABS transactions  | (13,046) <sup>(2)</sup> | (12,632) <sup>(6)</sup>    |
| Issuance of BB bonds   | 5,364 <sup>(3)</sup>    |                            |
|  | (42,207)                | (91,886)                   |
| Loss on replenishment of receivables to the Metris Master Trust        | (22,626)                | (49,381)                   |
| Discount accretion   | 121,832                 | 121,540                    |
| Interest-only revenue:   |                         |                            |
| Gross yield <sup>(7)</sup>   | 805,366                 | 927,921                    |
| Principal defaults   | (468,676)               | (672,813)                  |
| Interest expense and servicing fees                                    | (151,302)               | (125,039)                  |
|  | 185,388                 | 130,069                    |
| Change in fair value of retained interests in loans securitized        | 20,808                  | 68,683                     |
| Transaction and other costs  | (12,498)                | (84,383)                   |
| Securitization income  | \$ 250,697              | \$ 94,642                  |

<sup>(1)</sup> Loss represents \$204 million retained bond (18.5% required subordination) discounted at 16% for 15 months and a \$33 million spread account floor discounted at 16% for 15 months, partially offset by the present value of future assumed excess spread discounted at 30%.

- (2) Loss represents \$89 million retained bond (14.0% required subordination, including the issuance of BB bonds) discounted at 15% for 23 months, partially offset by the present value of future assumed excess spread discounted at 30%.
- (3) Gain represents the reversal of the remaining discount (16% over 21 months) on a \$53 million retained bond, partially offset by a \$7 million interest reserve account discounted at 16% for 21 months and increased interest expense on \$53 million of BB bonds discounted monthly at 30%.
- (4) Loss represents discount on a \$250 million retained bond (18.5% required subordination) at 16% for 24 months and a \$47 million spread account

floor discounted at 15.25% for 24 months, partially offset by the present value of future assumed excess spread discounted at 30%.

(5) Loss represents discount on a \$113 million retained bond (18.5% required subordination) at 16% for one month, partially offset by the present value of future assumed excess spread discounted at 30%.

(6) Loss represents discount on \$27 million retained bond (12% required subordination) discounted at 16% for 36 months and a \$7 million spread account floor discounted at 15.25% for 36 months, partially offset by the present value of future 36 months assumed excess spread discounted at 30%.

(7) Includes cash flows from

finance charges,  
late, overlimit,  
debt waiver and  
cash advance  
fees, bad debt  
recoveries and  
interchange  
income.

Loss on new securitizations of receivables to the Metris Master Trust was \$42.2 million for the six-month period ended June 30, 2005, a decrease of \$49.7 million or 54.1% from \$91.9 million for the six-month period ended June 30, 2004. The improvement was primarily due to a lower volume of new securitizations, lower average months to maturity, lower enhancement levels and higher excess spread assumptions used in calculating the loss on new securitization due to improved performance in the Metris Master Trust.

Loss on replenishment of receivables to the Metris Master Trust was \$22.6 million for the six-month period ended June 30, 2005, a decrease of \$26.8 million or 54.3% from \$49.4 million for the six-month period ended June 30, 2004. The improvement was primarily due to higher excess spread assumptions used in calculating the loss on replenishment due to improved performance in the Metris Master Trust.

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Interest-only revenue was \$185.4 million for the six-month period ended June 30, 2005, a \$55.3 million or 42.5% increase from \$130.1 million for the six-month period ended June 30, 2004. The increase was primarily due to a 243-basis-point increase in average excess spread in the Metris Master Trust, partially offset by a \$1.2 billion reduction in average principal receivables in the Metris Master Trust.

Change in fair value of retained interests in loans securitized was \$20.8 million for the six-month period ended June 30, 2005, a \$47.9 million or 69.7% decrease from \$68.7 million for the six-month period ended June 30, 2004. The decrease is primarily due to a \$73.2 million larger reduction in fair value related to the change in conduit borrowings and receivable attrition, partially offset by a \$22.4 million larger increase in fair value related to interest earned on cash balances in the Metris Master Trust and the release of restricted cash resulting from improved Metris Master Trust performance.

Transaction and other costs were \$12.5 million for the six-month period ended June 30, 2005, a \$71.9 million or 85.2% decrease from \$84.4 million for the six-month period ended June 30, 2004. The decrease is primarily due to fees incurred in 2004 related to establishing a two-year financing conduit and commitment fees to insure future asset-backed transactions.

Servicing income on securitized receivables was \$57.7 million for the six-month period ended June 30, 2005, a \$12.4 million or 17.7% decrease from \$70.1 million for the six-month period ended June 30, 2004. This decrease reflects a \$1.2 billion reduction in average principal receivables held by the Metris Master Trust between the two periods.

Credit card loan and other interest income and Credit card loan fees, interchange and other income, totaled \$12.9 million for the six-month period ended June 30, 2005, a \$13.3 million or 50.8% decrease from \$26.2 million for the six-month period ended June 30, 2004. The cumulative decrease resulted primarily from the \$58.4 million reduction in average owned credit card loans between the two periods.

Enhancement services income was \$6.4 million for the six-month period ended June 30, 2005, an \$8.1 million or 55.9% decrease from \$14.5 million for the six-month period ended June 30, 2004. The decrease resulted primarily from a declining number of memberships resulting from a declining portfolio.

Interest expense was \$15.9 million for the six-month period ended June 30, 2005, a \$16.7 million or 51.2% decrease from \$32.6 million for the six-month period ended June 30, 2004. This decrease resulted primarily from the \$141.7 million decrease in average debt outstanding between the two periods resulting from the prepayments of debt previously discussed.

Marketing expenses were \$53.1 million for the six-month period ended June 30, 2005, a \$21.4 million or 67.5% increase from \$31.7 million for the six-month period ended June 30, 2004. The increase resulted from an increase in new accounts for the six months ended June 30, 2005 over the comparable prior year period. We generated approximately 328,000 new accounts for the six-month period ended June 30, 2005, compared to approximately 154,000 new accounts for the six-month period ended June 30, 2004. This increase was also attributed to an increase in partnership marketing expenditures during the six-month period that resulted from signing two new significant partnership agreements, an increase in overall account marketing to offset a decline in customer response rates consistent with current trends in the industry and campaign expense timing. This increase was partially offset by a reduction in expenses associated with the termination of our obligations under a temporary servicing arrangement with the purchaser of our membership club and warranty business.

Data processing services and communications, and Credit protection claims totaled \$33.3 million for the six-month period ended June 30, 2005, an \$8.3 million or 20.6% decrease from \$41.6 million for the six-month period ended June 30, 2004. This cumulative decrease resulted primarily from a reduction in average gross active accounts between the two periods.

Other expenses were \$56.2 million for the six-month period ended June 30, 2005, a \$5.1 million or 10.0% increase from \$51.1 million for the six-month period ended June 30, 2004. The following table illustrates the components of

Other expenses for the quarters ended June 30, 2005 and 2004, respectively.



**Table of Contents****Table 4: Other Expenses***(in thousands)*

|  | Six Months Ended<br>June 30, |                 |
|--|------------------------------|-----------------|
|  | 2005                         | 2004            |
| MasterCard® / Visa® assessment and fees          | \$ 3,728                     | \$ 3,356        |
| Credit card fraud losses                         | 988                          | 943             |
| Legal fees                                       | 2,919                        | 2,148           |
| Collection and risk management                   | 5,980                        | 7,267           |
| Other professional fees                          | 9,131                        | 9,408           |
| Purchased portfolio premium amortization         | 3,167                        | 4,502           |
| Asset impairment, lease write-offs and severance | 24                           | 3,252           |
| Debt prepayment expenses                         | 20,241                       | 4,879           |
| General and administrative expenses and other    | 10,029                       | 15,355          |
| <b>Total other expenses</b>                      | <b>\$56,207</b>              | <b>\$51,110</b> |

Included in asset impairment, lease write-offs and severance for the six-month period ended June 30, 2004 is approximately \$3.0 million of severance related expenses.

Included in debt prepayment expenses for the six months ended June 30, 2005 is approximately \$18 million related to prepayments on our Term Loan due May 2007. The remaining debt prepayment expenses for the six-month period related to prepayments on our Senior Notes due July 2006. Included in debt prepayment expenses for the six months ended June 30, 2004 are \$4.5 million in costs related to the prepayment of our \$125 million senior secured credit agreement due June 2004. The remainder of the debt prepayment costs for the six months ended June 30, 2004 related to the prepayment of our \$100 million 10% senior notes due November 2004.

The decrease in general and administrative expenses and other for the six months ended June 30, 2005, compared to the six months ended June 30, 2004, resulted primarily from a \$2.0 million decrease related to technology licensing fees, a \$1.4 million reduction in certain insurance costs and a \$0.8 million reduction in claims expense associated with our declining enhancement services business.

*Retained Interests in Loans Securitized*

Our credit card receivables are primarily funded through asset-backed securitizations. Upon securitization, we remove the applicable credit card loans from our consolidated balance sheets and recognize the Retained interests in loans securitized at their allocated carrying value in accordance with SFAS No. 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities* a replacement of FASB Statement No. 125 ( SFAS No. 140 ). We sell some assets to the Metris Master Trust at the inception of a securitization series. We also sell receivables to the Metris Master Trust on a daily basis to replenish principal receivable balances that have decreased due to payments and charge-offs. The difference between the allocated carrying value and the proceeds from the assets sold is recorded as a gain or loss on sale and is included in Securitization income. At the same time, we recognize Retained interests in loans securitized. The Retained interests in loans securitized are financial assets measured at fair value consistent with trading securities in accordance with SFAS No. 115, *Accounting for Certain Investments in Debt and Equity Securities*, and include our contractual retained interests, an interest-only strip receivable, excess transferor's interests, and spread accounts receivable. The contractual retained interests consist of non-interest bearing securities held by us. The interest-only strip receivable represents the present value of the excess of the estimated future interest and fee collections expected to be generated by the securitized loans over the period such loans are projected to be outstanding, over the interest paid on investor certificates, credit losses, contractual servicing fees and other expenses. The excess transferor's interests represent principal receivables held in the Metris Master Trust in excess of the contractual retained interests. Spread accounts receivable represent restricted cash reserve accounts held by the Metris Master Trust Trustee that can be used to fund payments due securitization investors and credit enhancers

if cash flows are insufficient. Cash held in spread accounts is released to us if certain conditions are met or a securitization series terminates with amounts remaining in the related spread accounts. The fair value of the Retained interests in loans securitized is determined through estimated cash flows discounted at rates that reflect the level of subordination, projected repayment term and credit risk of the securitized loans.

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The following table summarizes our Retained interests in loans securitized as of June 30, 2005, and December 31, 2004, respectively.

**Table 5: Retained interest in loans securitized**

(in thousands)

|   | <b>June 30,<br/>2005</b> | <b>December 31,<br/>2004</b> |
|---|--------------------------|------------------------------|
| Contractual retained interests          | \$478,440                | \$537,945                    |
| Excess transferor's interest            | 153,954                  | 105,237                      |
| Interest-only strip receivable          | 102,105                  | 82,672                       |
| Spread accounts receivable              | 34,685                   | 58,281                       |
| Retained interests in loans securitized | \$769,184                | \$784,135                    |

The contractual retained interests were \$478.4 million as of June 30, 2005, a \$59.5 million or 11.1% decrease from \$537.9 million as of December 31, 2004. The decrease resulted from lower contractual retained interests required due to a \$493 million decrease in bonds outstanding and a decrease in weighted average enhancement levels. This decrease was partially offset by a 2.2 month decrease in the weighted average months-to-maturity on the outstanding series in the Metris Master Trust.

The excess transferor's interests were \$154.0 million as of June 30, 2005, a \$48.8 million or 46.4% increase from \$105.2 million as of December 31, 2004. The increase was due primarily to the pay down of our variable funding conduits.

The interest-only strip receivable was \$102.1 million as of June 30, 2005, a \$19.4 million or 23.5% increase from \$82.7 million as of December 31, 2004. The increase was due to a higher excess spread assumption related to receivables held in the Metris Master Trust, partially offset by a \$530.7 million reduction in ending principal receivables in the Metris Master Trust. The excess spread assumption has increased from 2.58% at December 31, 2004, to 3.36% at June 30, 2005, primarily due to a decrease in the projected principal default rates, partially offset by net yield compression resulting from a projected increase in interest rates.

Spread accounts receivable were \$34.7 million as of June 30, 2005, a \$23.6 million or 40.5% decrease from \$58.3 million as of December 31, 2004. The decrease is primarily due to the improved performance of the Metris Master Trust. For more information on cash restricted from release, see the *Off-Balance Sheet Arrangements* section of *Management's Discussion and Analysis of Financial Condition and Results of Operations* on pages 35-37.

At least quarterly, we adjust our valuation of the Retained interests in loans securitized to reflect changes in the amount and expected timing of future cash flows. The significant factors that affect the timing and amount of cash flows relate to collateral assumptions, which include payment rate, default rate, gross yield and discount rate. These values can, and will, vary as a result of changes in the amount and timing of the cash flows and the underlying economic assumptions. The discount rates used to estimate the fair value of the retained interests assets are commensurate with the risk associated with the underlying expected future cash flows. Indicators of the level of risk inherent in the portfolio include delinquency and loss rates and expectations surrounding interest rates. Other factors that would impact the risk assessment include changes to our corporate capital structure, corporate debt ratings or securitization enhancement levels. Changes in expectations as to the level of risk related to future cash flows may result in changes to the discount rate assumptions. (See *Critical Accounting Estimates* on pages 25-26 for more information on the valuation of Retained interests in loans securitized. )

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The significant assumptions we used in estimating the fair value of the Retained interests in loans securitized as of June 30, 2005 and December 31, 2004, respectively, are as follows:

**Table 6: Significant assumptions used for estimating the fair value of retained interests**

|   | <b>June 30,<br/>2005</b> | <b>December<br/>31,<br/>2004</b> |
|---|--------------------------|----------------------------------|
| Monthly principal payment rate  | 6.5%                     | 5.9%                             |
| Gross yield <sup>(1)</sup>  | 26.3%                    | 25.9%                            |
| Annual interest expense and servicing fees  | 5.5%                     | 5.0%                             |
| Annual gross principal default rate   | 17.4%                    | 18.4%                            |
| Discount rate:  |                          |                                  |
| Contractual retained interests  | 15.0%                    | 16.0%                            |
| Excess transferor's interest  | 15.0%                    | 16.0%                            |
| Interest-only strip receivable  | 30.0%                    | 30.0%                            |
| Spread accounts receivable  | 15.0%                    | 16.0%                            |
| Weighted average months to maturity   | 17.9                     | 20.1                             |
| Weighted average enhancement level <sup>(2)</sup>                                 | 11.4%                    | 12.1%                            |
| Gross receivables held in the Metris Master Trust, net of discount <sup>(3)</sup> | 93.5%                    | 92.3%                            |

(1) Includes expected cash flows from finance charges, late and overlimit fees, debt waiver premiums and bad debt recoveries. Gross yield for purposes of estimating fair value does not include cash flows from interchange income or cash advance fees.

(2) Includes contractual retained interests and required minimum spread reserve deposits.

- (3) Represents the ratio of Retained interests in loans securitized plus the off-balance sheet receivables to gross receivables in the Metris Master Trust plus the gross spread accounts receivable.

At least quarterly, we review and adjust, as appropriate, the assumptions and estimates used in our model based on a variety of internal and external factors, including national and economic trends and business conditions, current lending policies, procedures and strategies, historical trends and assumptions about future trends, competition and legal and regulatory requirements. Effective March 31, 2005, we reduced the discount rate applied to the contractual retained interests, excess transferor's interest and spread accounts receivable from 16.0% to 15.0%. The discount rates were reduced to reflect a decrease in the overall risk of the assets in the Metris Master Trust. Indicators of the reduced level of risk in the portfolio include improvements in credit quality and excess spreads, corporate debt rating upgrades, securitization enhancement levels (required subordination levels determined by our rating agencies) and improved access to the securitization markets.

**Credit card receivables**

Direct Merchants Bank originates all of our credit card accounts. The receivables on nearly all of those accounts are currently being funded through asset-backed securitizations with one of our special purpose entity subsidiaries, the Metris Master Trust. These securitizations are treated as sales under GAAP and the receivables are removed from our consolidated balance sheets when sold to the Metris Master Trust. Following the sale, the Bank retains ownership of the cardholder relationship and services all receivables held by the Metris Master Trust.

As a result of our current funding strategies, our owned credit card receivable portfolio has decreased significantly over the past two years. Currently, the only receivables held by Direct Merchants Bank are secured credit card receivables which are secured by a cardholder deposit held by the Bank. Also, within the normal course of business, MCI and its other non-bank subsidiaries may hold receivables on their balance sheets.

The following tables illustrate the credit card loans outstanding, delinquency ratios and net charge-offs of our owned credit card receivables portfolio as of the dates and for the periods indicated.

**Table of Contents****Table 7: Loan Delinquency***(Dollars in thousands)*

|                                 | <b>June 30,<br/>2005</b> | <b>% of<br/>Total</b> | <b>December<br/>31,<br/>2004</b> | <b>% of<br/>Total</b> | <b>June 30,<br/>2004</b> | <b>% of<br/>Total</b> |
|---------------------------------|--------------------------|-----------------------|----------------------------------|-----------------------|--------------------------|-----------------------|
| Loans outstanding               | \$6,505                  | 100%                  | \$ 68,230                        | 100%                  | \$72,491                 | 100%                  |
| Loans contractually delinquent: |                          |                       |                                  |                       |                          |                       |
| 30 to 59 days                   | 196                      | 3.0%                  | 1,750                            | 2.6%                  | 2,448                    | 3.4%                  |
| 60 to 89 days                   | 237                      | 3.7%                  | 1,722                            | 2.5%                  | 2,007                    | 2.8%                  |
| 90 or more days                 | 2,849                    | 43.8%                 | 4,309                            | 6.3%                  | 4,866                    | 6.7%                  |
| Total                           | \$3,282                  | 50.5%                 | \$ 7,781                         | 11.4%                 | \$ 9,321                 | 12.9%                 |

The increase in the owned delinquency rate as of June 30, 2005, compared to December 31, 2004 and June 30, 2005 resulted from the sale of approximately \$52 million in credit card receivables from the Company to the Metris Master Trust during the quarter ended June 30, 2005. The increased delinquency rate results from the nature and quality and the remaining owned credit card receivables.

**Table 8: Net Charge-offs***(Dollars in thousands)*

|                                   | <b>Three Months Ended<br/>June 30,</b> |             | <b>Six Months Ended<br/>June 30,</b> |             |
|-----------------------------------|--|-------------|--------------------------------------|-------------|
|                                   | <b>2005</b>                            | <b>2004</b> | <b>2005</b>                          | <b>2004</b> |
| Average credit card loans         | \$25,529                               | \$80,779    | \$45,439                             | \$103,868   |
| Net charge-offs                   | 1,476                                  | 3,080       | 3,108                                | 15,245      |
| Net charge-off ratio (annualized) | 23.2%                                  | 15.3%       | 13.8%                                | 29.4%       |

**Balance Sheet Analysis***Cash and Cash Equivalents and Available for Sale Securities*

Cash and cash equivalents and Available for sale securities were \$287.0 million as of June 30, 2005, a decrease of \$110.1 million or 27.7% from \$397.1 million as of December 31, 2004. This decrease resulted primarily from the \$296.0 million in optional debt prepayments made during the six-month period ended June 30, 2005. These decreases were partially offset by \$42.0 million of cash generated from operations, \$80.0 million of net receivable attrition, and \$63.7 million of cash generated from the transfer of credit loans from the Company to the Metris Master Trust.

*Net Credit Card Loans*

Credit card loans, net of allowance for loan losses of \$3,751 and \$12,409, respectively were \$2.8 million as of June 30, 2005, a decrease of \$53.0 million or 95.0% from \$55.8 million at December 31, 2004. The decrease resulted primarily from the sale of approximately \$52 million of credit card loans from the Company to the Metris Master Trust, during the second quarter of 2005.

*Other Assets*

Other assets were \$47.3 million as of June 30, 2005, a decrease of \$25.2 million or 34.8% from \$72.5 million at December 31, 2004. This decrease resulted primarily from a \$10.0 million reduction in capitalized debt fees resulting from the prepayment of corporate debt, amortization of certain prepaid costs of \$5.5 million, a \$4.2 million reduction in certain receivables related to the termination of our obligations under a temporary servicing arrangement with the third-party purchaser of our membership club and warranty business, and a \$3.2 million decrease related to

amortization of purchase portfolio premium.

*Debt*

Debt was \$78.6 million as of June 30, 2005, a decrease of \$295.0 million or 79.0% from \$373.6 million at December 31, 2004. This decrease resulted primarily from the \$225 million in optional prepayments on our Term Loan due May 2007 and \$71 million in optional prepayments on our Senior Notes due July 2006.

**Table of Contents***Accrued Expenses and Other Liabilities*

Accrued expenses and other liabilities were \$142.8 million at June 30, 2005, an increase of \$19.9 million or 16.2% from \$122.9 million at December 31, 2004. The increase was due primarily to a \$16.4 million increase in tax related liabilities and a \$6.3 million increase in accrued employee compensation and benefits.

**Off-Balance Sheet Arrangements**

Our operations are funded primarily through asset-backed securitizations of principal receivables on credit card accounts. Our securitizations involve selling pools of both current and future principal receivable balances on credit card accounts. We retain the servicing of the receivables, and we also currently maintain a qualified back-up servicer. Our securitizations are treated as sales under GAAP and the receivables are removed from our consolidated balance sheets (except for any retained interests in the securitization). We primarily securitize receivables by selling them to the Metris Master Trust, a proprietary, non-consolidated trust, through public and private asset-backed securitizations or multi-seller commercial paper conduits.

The Metris Master Trust was formed in May 1995 pursuant to a pooling and servicing agreement, as amended. MRI, one of our special purpose entity subsidiaries, transfers receivables in designated accounts to the Metris Master Trust. The Metris Master Trust may, and does from time to time, issue securities that represent undivided interests in the receivables in the Metris Master Trust. These securities are issued by series, and each series typically has multiple classes of securities. Each series, or class within a series, may have different terms. The different classes of an individual series are structured to obtain specific debt ratings. As of June 30, 2005, 11 series of publicly and privately issued securities were outstanding. MRI currently retains the most subordinated class of securities in each series, and all other classes are issued to non-affiliated third parties. These securities are interests in the Metris Master Trust only and are not obligations of MRI, MCI, Direct Merchants Bank or any other subsidiary of the Company. The interest in the Metris Master Trust not represented by any series of securities issued by the Metris Master Trust also belongs to MRI, and is known as the transferor's interest.

Generally, each series involves an initial reinvestment period, referred to as the revolving period, in which principal payments on receivables allocated to such series are returned to MRI and reinvested in new principal receivables arising in the accounts. After the revolving period ends, principal payments allocated to the series are then accumulated and used to repay the investors. This period is referred to as the accumulation period, which is followed by a controlled amortization period wherein investors are repaid their invested amount. As of June 30, 2005, the Metris Master Trust did not have any series in an accumulation period or controlled amortization period. The scheduled accumulation and amortization periods are set forth in the securitization agreements governing each series. However, all series set forth certain events by which amortization can be accelerated, referred to as early amortization. Reasons early amortization could occur include: (i) one- or three-month average of portfolio collections, less principal and finance charge charge-offs, financing costs and servicing costs, would drop below levels between 0.0% and 1.0%; (ii) negative transferor's interest within the Metris Master Trust, or; (iii) failure to obtain funding during an accumulation period for a maturing series. New receivables in designated accounts cannot be funded from a series that is in early amortization. We do not currently have any series that are in early amortization.

In addition, there are various triggers within our securitization agreements that, if broken, would restrict the release of cash to us from the Metris Master Trust. This restricted cash provides additional security to the investors in the Metris Master Trust. We include cash restricted from release in the Metris Master Trust at its fair value within

Retained interests in loans securitized on our consolidated balance sheets. The triggers are usually related to the performance of the Metris Master Trust, specifically the average excess spread over a one- to three-month period.

The cash restricted from release is limited to the amount of excess spread generated in the Metris Master Trust on a cash basis. During periods of lower excess spreads, the maximum amount of cash required to be restricted in the Metris Master Trust may not be generated. During those periods, all excess cash normally released to MRI will be restricted from release. Once the maximum amount of cash required to be restricted is restricted from release or excess spreads improve, cash can again be released to MRI. Table 9 presents the cash restricted from release as of June 30, 2005 and December 31, 2004, respectively.



**Table of Contents****Table 9: Cash Restricted from Release***(in thousands)*

|  | <b>June 30,<br/>2005</b> | <b>December<br/>31,<br/>2004</b> |
|--|--------------------------|----------------------------------|
| Cash restricted due to performance                         | \$                       | \$ 36,367                        |
| Cash restricted due to corporate debt ratings              | 13,187                   | 13,187                           |
| Cash restricted due to other non-performance based factors | 35,593                   | 37,770                           |
| Total cash restricted                                      | \$48,780                 | \$ 87,324                        |

The \$36.4 million decrease in cash restricted due to performance from December 31, 2004 to June 30, 2005, resulted from improving excess spreads in the Metris Master Trust.

The following table generally illustrates the maximum amount of cash (as a percentage of outstanding securitized principal receivables) that could be held by the Metris Master Trust Trustee as additional collateral if the one month and three month average excess spread of the Metris Master Trust were within various ranges:

**Table 10: Maximum Cash Restricted in the Metris Master Trust**

| <b>Cash Basis Net<br/>Excess Spread</b> |      | <b>Maximum<br/>Restricted</b> |
|---|------|-------------------------------|
| greater than 5.5%                       |      | -                             |
| 5.0%                                    | 5.5% | 0.5% - 1.0%                   |
| 4.5%                                    | 5.0% | 0.5% - 1.5%                   |
| 4.0%                                    | 4.5% | 1.0% - 2.0%                   |
| 3.5%                                    | 4.0% | 1.0% - 3.0%                   |
| 3.0%                                    | 3.5% | 1.0% - 4.0%                   |
| less than 3.0%                          |      | 4.5% - 5.0%                   |

On a monthly basis, each series is allocated its share of finance charge and fee collections, which are used to pay investors interest on their securities, pay their share of servicing fees and reimburse them for their share of losses due to charge-offs. Amounts remaining may be deposited in cash accounts of the Metris Master Trust as additional protection for future losses. Once each of these obligations is fully met, remaining finance charge collections, if any, are returned to us. Principal receivables held by the Metris Master Trust were \$5.6 billion and \$6.1 billion as of June 30, 2005 and December 31, 2004, respectively.

The following table shows the average annualized yields, defaults, costs and excess spreads for the Metris Master Trust on a cash basis:

**Table 11: Weighted Average Annualized Yields, Defaults, Costs and Excess Spreads***(In thousands)*

|  | <b>Three Months Ended<br/>June 30,</b> |             | <b>Six Months Ended<br/>June 30,</b> |             |
|--|--|-------------|--------------------------------------|-------------|
|  | <b>2005</b>                            | <b>2004</b> | <b>2005</b>                          | <b>2004</b> |
| Gross yield <sup>(1)</sup>                 | 27.99%                                 | 26.75%      | 28.36%                               | 27.12%      |
| Annual principal defaults                  | 15.54%                                 | 19.24%      | 16.31%                               | 19.25%      |
| Net portfolio yield                        | 12.45%                                 | 7.51%       | 12.05%                               | 7.87%       |
| Annual interest expense and servicing fees | 5.62%                                  | 3.68%       | 5.40%                                | 3.65%       |
| Net excess spread                          | 6.83%                                  | 3.83%       | 6.65%                                | 4.22%       |

- (1) Includes cash flows from finance charges, late, overlimit, debt waiver and cash advance fees, bad debt recoveries and interchange income.

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The following table shows the principal receivables and delinquent principal receivables in the Metris Master Trust:

**Table 12: Principal Receivables**

(Dollars in thousands)

|   | <b>June 30,<br/>2005</b> | <b>December 31,<br/>2004</b> | <b>June 30,<br/>2004</b> |
|---|--------------------------|------------------------------|--------------------------|
| Principal receivables                         | \$5,586,973              | \$6,117,669                  | \$6,580,659              |
| 2-cycle plus delinquent principal receivables | \$ 359,644               | \$ 470,442                   | \$ 519,084               |
| Principal delinquency ratio                   | 6.4%                     | 7.7%                         | 7.9%                     |

Additional information regarding off-balance sheet arrangements is set forth under *Liquidity, Funding and Capital Resources* below. Additional information regarding the accounting for our Retained interests in loans securitized can be found under *Critical Accounting Estimates* on pages 25-26 of this Report.

**Liquidity, Funding and Capital Resources**

One of our primary financial goals is to maintain an adequate level of liquidity through active management of our assets and liabilities. Liquidity management is a dynamic process, affected by changes in the characteristics of our assets and liabilities, short- and long-term interest rates and by the capital markets. We use a variety of financing sources to manage liquidity, funding and interest rate risks. Table 13 summarizes our funding and liquidity as of June 30, 2005 and December 31, 2004, respectively.

**Table 13: Liquidity, Funding and Capital Resources**

(In thousands)

|                               | <b>June 30, 2005</b> |  |                     | <b>December 31,<br/>2004</b> |  |                     |
|-------------------------------|----------------------|--|---------------------|------------------------------|--|---------------------|
|                               | <b>DMCCB</b>         | <b>MCI and<br/>non-bank<br/>subsidiaries</b> | <b>Consolidated</b> | <b>DMCCB</b>                 | <b>MCI and<br/>non-bank<br/>subsidiaries</b> | <b>Consolidated</b> |
| Cash and due from banks       | \$24,537             | \$ (1,050)                                   | \$ 23,487           | \$ 25,340                    | \$ (142)                                     | \$ 25,198           |
| Federal funds sold            | 27,395               |  | 27,395              | 22,450                       |  | 22,450              |
| Short-term investments        | 22,729               | 103,354                                      | 126,083             | 12,599                       | 30,471                                       | 43,070              |
| Available for sale securities | 18,835               | 91,156                                       | 109,991             | 107,138                      | 199,271                                      | 306,409             |
| Total liquid assets           | \$93,496             | \$ 193,460                                   | \$286,956           | \$167,527                    | \$ 229,600                                   | \$397,127           |

The following tables detail our outstanding on- and off-balance sheet funding as of June 30, 2005 and December 31, 2004, respectively, including any unused capacity as of those dates.

**Table of Contents****Table 14: Outstanding On- and Off-Balance Sheet Funding***(In thousands)*

|   | June 30, 2005 |                 | December 31, 2004 |                 |
|---|---------------|-----------------|-------------------|-----------------|
|   | Outstanding   | Unused Capacity | Outstanding       | Unused Capacity |
| <b>On-balance sheet funding</b>   |               |                 |                   |                 |
| 10.125% senior notes July 2006 <sup>(1)</sup>                                   | 78,626        | N/A             | 148,624           | N/A             |
| Term loan May 2007  |               | N/A             | 225,000           | N/A             |
| Subtotal  | 78,626        | N/A             | 373,624           | N/A             |
| <b>Off-balance sheet funding</b>  |               |                 |                   |                 |
| Metris Master Trust:  |               |                 |                   |                 |
| Term asset-backed securitizations with various maturities through February 2009 | 4,647,150     | N/A             | 4,950,000         | N/A             |
| Conduits maturing April 2006  | 170,000       | 830,000         | 360,000           | 840,000         |
| Subtotal  | 4,817,150     | 830,000         | 5,310,000         | 840,000         |
| Total   | \$4,895,776   | \$ 830,000      | \$5,683,624       | \$ 840,000      |

<sup>(1)</sup> On July 15, 2005 the Company made an optional prepayment of \$30.0 million on its 10.125% senior notes due July 2006. On July 13, 2005 the Company announced its intention to prepay the remaining \$49.1 million outstanding on those Senior Notes. This prepayment is expected to be made on August 15, 2005, after which time all of the

Company's  
corporate debt  
will be  
eliminated.

We have the following term asset-backed securitizations outstanding as of June 30, 2005:

**Table 15: Outstanding Asset-Backed Securitizations**

| <b>Asset-backed securitization</b> | <b>Amount (in thousands)</b> | <b>Expected final payment date(s)</b>  |
|------------------------------------|------------------------------|--|
| Series 2000 3                      | \$ 500,000                   | October 20, 2005 and November 21, 2005 |
| Series 1999 3                      | 300,000                      | November 21, 2005                      |
| Series 2001 2                      | 750,000                      | May 22, 2006 and June 20, 2006         |
| Series 1999 2                      | 500,000                      | July 20, 2006                          |
| Series 2004 2                      | 652,800                      | October 20, 2006                       |
| Series 2005 1                      | 544,350                      | March 20, 2007                         |
| Series 2004 1                      | 200,000                      | April 20, 2007                         |
| Series 2002 4                      | 600,000                      | May 21, 2007                           |
| Series 2002 1                      | 300,000                      | January 20, 2009 and February 20, 2009 |
| Series 2002 2                      | 300,000                      | January 20, 2009 and February 20, 2009 |
| <b>Total</b>                       | <b>\$ 4,647,150</b>          |  |

Our term asset-backed securitizations require the accumulation of principal cash payments received by the Metris Master Trust to fund the repayment of these obligations at the time of maturity. We typically achieve this by either obtaining a paired series funding vehicle or defeasing the maturing bonds with draw downs on existing conduit facilities or other funding vehicles prior to the start of the accumulation period.

As of June 30, 2005 and December 31, 2004, we had \$4.7 million and \$5.5 million in letters of credit issued, respectively, under a letter of credit facility agreement. We have pledged 100% collateral against our letters of credit. This collateral is classified in Other assets on the consolidated balance sheets.

As of June 30, 2005, our contractual cash obligations during the next twelve months are as follows:

**Table of Contents****Table 16: Contractual Cash Obligations***(In thousands)*

|                                  |                 |
|----------------------------------|-----------------|
| Operating leases                 | \$ 7,730        |
| Deposits                         | 2,605           |
| Contractual purchase obligations | 48,984          |
| <b>Total</b>                     | <b>\$59,319</b> |

In addition to contractual cash obligations, open-to-buy on credit card accounts was \$6.5 billion as of June 30, 2005. While these amounts represent the total lines of credit available to our customers, we have not experienced, and do not anticipate that we would experience, all of our customers exercising their entire available credit line at any given point in time. We also have the right to increase, reduce, cancel, alter or amend the terms for those available lines of credit at any time.

The Company issued \$52.8 million of asset-backed securities from the Metris Secured Note Trust 2004-2 during January 2005. These asset-backed securities are set to mature on October 20, 2006, and were rated Ba2/BB+ by Moody's Investors Service, Inc. (Moody's) and Fitch Inc. (Fitch), respectively. Proceeds from the issuance were used to make an optional \$50 million prepayment on the Company's Senior Notes due 2006. In February 2005, we announced the defeasance of the \$900 million Series 2002-3 asset-backed securities from the Metris Master Trust. Series 2002-3 was defeased through use of the two-year conduit facility and was scheduled to mature in May 2005. Also in February 2005, the Company reduced its conduit capacity from \$1.2 billion to \$1.0 billion. In April 2005, the Company issued \$544 million in Series 2005-1 asset-backed securities from the Metris Master Trust. We expect our receivable funding needs for the remainder of 2005 and 2006 will be covered by future asset-backed securitizations (ABS) issuances and, to a lesser extent, further portfolio attrition. The Company had \$830 million of conduit capacity available as of June 30, 2005, and \$1.1 billion in remaining commitment from MBIA to provide insurance coverage on future ABS transactions, of which \$0.8 billion currently is available. The remaining \$300 million of commitment will become available to us when Series 1999-3 matures in November 2005.

During the second quarter of 2005, the Company used proceeds from the Bank's permanent capital reduction and existing Short-term investments to make optional prepayments totaling \$225 million on its Term Loan due May 2007, resulting in approximately \$18.0 million in costs and charges (see further discussion regarding the capital reduction in *Business Overview* on page 24). As a result of the cumulative prepayments, MCI paid off, in full, its remaining obligations owed under its \$300 million senior secured credit agreement, effectively terminating the credit agreement. During May 2005, the Company made three optional prepayments totaling \$21 million on its unsecured 10.125% Senior Notes due July 2006. Subsequent to June 30, 2005, the Company made an additional optional prepayment of \$30.0 million on its Senior Notes, and announced its intention to pay the final \$49.1 million remaining on its Senior Notes in August 2005, following the required notification period. Following the August payment, the Company will have eliminated all of its corporate debt.

The Company's 1998 through 2003 federal income tax returns are under examination by the Internal Revenue Service (IRS). The IRS is considering adjustments involving the Company's tax treatment of certain credit card fees as original issue discount (OID). The Company has also proposed OID-related adjustments in the form of refund claims for some of these years. The fees at issue include late, overlimit, interchange, cash advance, annual and insufficient funds fees. Although these fees are primarily reported as income when billed for financial reporting purposes, we believe the fees create OID that should be deferred and amortized over the remaining life of the underlying credit card loans for tax purposes. As of June 30, 2005, and December 31, 2004, the Company had deferred cumulative federal income tax related to this issue of approximately \$107 million and \$129 million, respectively. Our treatment of these fees is consistent with that of many other United States credit card issuers.

In May 2005, the Company received a copy of a Technical Advice Memorandum Ruling (TAM) requested by the local IRS exam team from the IRS National Office. The TAM concludes that the Company's late, overlimit, cash advance and insufficient funds fees should be treated as OID but that the Company's interchange and annual fees

should not be treated as OID. The TAM's conclusions were consistent with our expectations of how the IRS would rule on this issue. However, we continue to maintain that our interchange and annual fees should be treated as OID. We will continue to work with the IRS to resolve these issues, but the timing and amount of any final resolution remain uncertain. However, we do not expect the final resolution of this matter to have a material adverse effect on future earnings or liquidity.

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Our deposits and unsecured debt are rated by Moody's, Standard & Poor's Rating Services (S&P) and Fitch. Factors affecting the various ratings include the overall health of the global and national economy, specific economic conditions impacting the subprime consumer finance industry and our overall financial performance, including earnings, credit losses, delinquencies, excess spreads in the Metris Master Trust and our overall liquidity. Certain of our term asset-backed securitizations require the restriction of cash if our corporate debt ratings go below certain levels. During the quarter ended June 30, 2005, S&P increased our unsecured corporate debt rating from a CCC to a B-. The following illustrates the current debt and long-term deposit ratings of MCI and Direct Merchants Bank:

|                              | Moody's | S & P | Fitch |
|------------------------------|---------|-------|-------|
| <b>Metris Companies Inc.</b> |         |       |       |
| Senior unsecured debt        | B3      | B-    | B-    |
| <b>Direct Merchants Bank</b> |         |       |       |
| Long-term deposits           | Ba3     | BB-   | B     |

**Capital Adequacy**

As of June 30, 2005, the Company's Total Stockholders' Equity was \$1.0 billion, or 16.6% of total managed assets, compared to \$947.3 million or 14.0% of total managed assets as of December 31, 2004. In the normal course of business, Direct Merchants Bank enters into agreements, or is subject to regulatory requirements, that result in cash, debt, dividend or other capital restrictions. Direct Merchants Bank and MCI have entered into a Capital Assurance and Liquidity Maintenance Agreement (CALMA) that requires MCI to make such capital infusions or provide the Bank with financial assistance so as to permit the Bank to meet its liquidity and capital requirements. Direct Merchants Bank also entered into a Liquidity Reserve Deposit Agreement (LRDA) under which the Bank has established restricted deposits with third-party depository institutions for the purpose of supporting Direct Merchants Bank's funding needs. These deposits are invested in short-term liquid assets and are classified on the consolidated balance sheets as the Liquidity reserve deposit. As of June 30, 2005 and December 31, 2004, the balance in the liquidity reserve accounts was \$70.0 million and \$79.7 million, respectively.

MCI and Direct Merchants Bank have a Modified Operating Agreement with the OCC, which was amended on April 7, 2005 and requires, among other things, that:

The Bank must maintain minimum Tier 1 capital of \$100 million, unless otherwise approved by the OCC.

The Bank may continue to pay dividends in accordance with applicable statutory and regulatory requirements provided capital remains at the required level.

The Bank must maintain liquid assets at the greater of \$35 million or 100% of the average highest daily funding requirement for managed receivables, which was \$31.5 million at June 30, 2005.

The Bank must comply with the terms of the LRDA and the CALMA.

MCI must comply with the CALMA.

Direct Merchants Bank and the Company believe they are currently in compliance with all of the terms of the Modified Operating Agreement, as amended. If the OCC were to conclude that the Bank failed to adhere to any provisions of the Modified Operating Agreement, the OCC could pursue various enforcement options. If any of those options were to be pursued by the OCC, it could have a material adverse effect on our operations or capital position.

On April 7, 2005, the Modified Operating Agreement was amended to reduce the minimum amount of capital required to be held by Direct Merchants Bank from \$213 million to \$100 million. As a result of the change to the Bank's minimum capital requirements, the OCC approved a permanent capital reduction of \$130 million concurrent with the transfer of all eligible credit card receivables from the Company to the Metris Master Trust, which occurred in May 2005. The permanent capital reduction was completed in May 2005.



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Direct Merchants Bank is subject to certain capital adequacy guidelines issued by the OCC. Quantitative measures established by regulation to ensure capital adequacy require Direct Merchants Bank to maintain minimum amounts and ratios of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined) and of Tier 1 leverage capital (as defined) to average assets (as defined). Failure to meet minimum capital requirements can result in certain mandatory, and possibly additional discretionary actions, by regulators that, if undertaken, could have a direct material adverse effect on our financial condition. Furthermore, FFIEC guidelines indicate that an institution with a concentration in subprime lending should hold one and one-half to three times the normal minimum capital required. At both June 30, 2005 and December 31, 2004, Direct Merchants Bank's Tier 1 risk-based capital ratio (of 141.0% and 112.3%, respectively), risk-based total capital ratio (of 142.2% and 113.6%, respectively) and Tier 1 leverage ratio (of 44.8% and 70.5%, respectively) far exceeded the minimum required capital levels, and Direct Merchants Bank was considered a well-capitalized depository institution under regulations of the OCC.

**Selected Operating Data - Managed Basis**

In addition to analyzing the Company's performance on an owned basis, we analyze the Company's financial performance on a managed loan portfolio basis. On a managed basis, the balance sheets and income statements include other investors' interests in securitized loans that are not assets of the Company, thereby reversing the effects of sale accounting under SFAS No. 140. We believe this information is meaningful to the reader of the financial statements. We service the receivables that have been securitized and sold and own the right to the cash flows from those receivables sold in excess of amounts owed to security holders.

The following information is not in conformity with GAAP, however, we believe the information is relevant to understanding the overall financial condition and results of operations of the Company.

**Table 17: Managed Loan Portfolio**

*(Dollars and accounts in thousands)*

|                                    | Three Months Ended |                  | Six Months Ended |                  |
|------------------------------------|--------------------|------------------|------------------|------------------|
|                                    | June 30,<br>2005   | June 30,<br>2004 | June 30,<br>2005 | June 30,<br>2004 |
| <b>Account originations:</b>       |                    |                  |                  |                  |
| Partner                            | 38                 | 15               | 72               | 24               |
| Non-partner                        | 127                | 81               | 256              | 130              |
| Total account originations         | 165                | 96               | 328              | 154              |
| <b>Gross active accounts:</b>      |                    |                  |                  |                  |
| Historical vintages <sup>(1)</sup> | 1,452              | 1,947            | 1,452            | 1,947            |
| New vintages <sup>(1)</sup>        | 708                | 292              | 708              | 292              |
|                                    | 2,160              | 2,239            | 2,160            | 2,239            |
| <b>Period-end loans:</b>           |                    |                  |                  |                  |
| Historical vintages <sup>(1)</sup> | \$4,887,827        | \$6,596,605      | \$4,887,827      | \$6,596,605      |
| New vintages <sup>(1)</sup>        | 1,046,209          | 486,550          | 1,046,209        | 486,550          |
|                                    | \$5,934,036        | \$7,083,155      | \$5,934,036      | \$7,083,155      |

<sup>(1)</sup> New vintages include credit

card account  
 originations  
 between 2003  
 and 2005.  
 Historical  
 vintages include  
 credit card  
 account  
 originations and  
 portfolio  
 purchases prior  
 to 2003.

|  | <b>June 30,<br/>2005</b> | <b>% of<br/>Total</b> | <b>December 31,<br/>2004</b> | <b>% of<br/>Total</b> | <b>June 30,<br/>2004</b> | <b>% of<br/>Total</b> |
|--|--------------------------|-----------------------|------------------------------|-----------------------|--------------------------|-----------------------|
| <b>Period-end balances:</b>                    |                          |                       |                              |                       |                          |                       |
| Credit card loans                              | \$ 6,505                 |                       | \$ 68,230                    |                       | \$ 72,491                |                       |
| Receivables held by the<br>Metris Master Trust | 5,927,531                |                       | 6,511,990                    |                       | 7,010,664                |                       |
| Managed  | \$5,934,036              |                       | \$6,580,220                  |                       | \$7,083,155              |                       |
| <b>Loans contractually<br/>delinquent:</b>     |                          |                       |                              |                       |                          |                       |
| Credit card loans                              | 3,283                    | 50.5%                 | 7,781                        | 11.4%                 | 9,321                    | 12.9%                 |
| Receivables held by the<br>Metris Master Trust | 453,146                  | 7.6%                  | 593,819                      | 9.1%                  | 658,650                  | 9.4%                  |
| Managed  | \$ 456,429               | 7.7%                  | \$ 601,600                   | 9.1%                  | \$ 667,971               | 9.4%                  |

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The decrease in the managed delinquency rates as of June 30, 2005 over December 31, 2004 and June 30, 2004, primarily reflects an improvement in credit quality in the Metris Master Trust. Management believes the improvement in credit quality is more than seasonal and reflects the improvements we have made in collections, account management and new account underwriting.

**Table 17: Managed Loan Portfolio (continued)***(Dollars in thousands)*

|   | Three Months Ended |                           |             | Six Months Ended |                           |             |            |       |
|---|--------------------|---------------------------|-------------|------------------|---------------------------|-------------|------------|-------|
|   | 2005               | June 30,<br>%<br>of Total | 2004        | 2005             | June 30,<br>%<br>of Total | 2004        |            |       |
| <b>Average balances:</b>                    |                    |                           |             |                  |                           |             |            |       |
| Credit card loans                           | \$ 25,529          |                           | \$ 80,779   | \$ 45,439        |                           | \$ 103,868  |            |       |
| Receivables held by the Metris Master Trust | 6,021,409          |                           | 7,258,288   | 6,183,109        |                           | 7,522,820   |            |       |
| Managed                                     | \$6,046,938        |                           | \$7,339,067 | \$6,228,548      |                           | \$7,626,688 |            |       |
| <b>Net charge-offs:</b>                     |                    |                           |             |                  |                           |             |            |       |
| Credit card loans                           | \$ 1,476           | 23.2%                     | \$ 3,080    | 15.3%            | \$ 3,108                  | 13.8%       | \$ 15,245  | 29.5% |
| Receivables held by the Metris Master Trust | 202,226            | 13.5%                     | 307,563     | 17.0%            | 429,817                   | 14.0%       | 635,170    | 17.0% |
| Managed                                     | \$ 203,702         | 13.5%                     | \$ 310,643  | 17.0%            | \$ 432,925                | 14.0%       | \$ 650,415 | 17.2% |

The managed net charge-off ratio was 13.5% for the three-month period ended June 30, 2005, compared to 14.5% for the prior quarter and 17.0% for the quarter ended June 30, 2004. For the six-month periods ended June 30, 2005 and June 30, 2004, the managed net charge-off ratio was 14.0% and 17.2%, respectively. These improvements resulted primarily from the improved credit quality of the Metris Master Trust receivables.

We charge-off bankrupt accounts within 60 days of formal notification. Charge-offs due to bankruptcies were \$85.6 million or 29.4% of total managed gross charge-offs for the quarter ended June 30, 2005, and \$107.8 million or 24.8% of total managed gross charge-offs for the quarter ended June 30, 2004. Charge-offs due to bankruptcies were \$168.6 million or 32.3% of total managed gross charge-offs for the six-month period ended June 30, 2005, and \$215.6 million or 23.7% of total managed gross charge-offs for the six-month period ended June 30, 2004. In addition to those bankrupt accounts that were charged-off, we received formal notification of \$50.4 million and \$51.3 million of managed bankrupt accounts that had not been charged-off as of June 30, 2005 and 2004, respectively.

During April 2005, new federal bankruptcy legislation was enacted that will become effective in October 2005. Since that time, we have experienced an increase in bankruptcy filings in our credit card portfolio. Our second quarter 2005 filings increased 13% over the comparable period in 2004. This pattern is consistent with the 12% national increase in filings during the quarter, as reported by MasterCard International. We believe the majority of the increase

we have seen in filings will impact the timing of our charge-offs, but not necessarily our overall expected losses. More than 95% of our bankruptcy charge-offs come from delinquent accounts. Therefore, the increased filings become more of an acceleration of a likely credit loss, rather than additional credit losses. We expect bankruptcy pressure for the remainder of 2005, followed by a reduction in filings in 2006. In the future, we believe the impact of this legislation will be modestly positive for the Company because it will allow us to recover more payments from customers whose credit card account balances have charged-off due to bankruptcy.

Total managed loans were \$5.9 billion as of June 30, 2005, compared to \$6.6 billion and \$7.1 billion as of December 31, 2004 and June 30, 2004, respectively. The decrease in managed loans from both December 31, 2004, and June 30, 2004, to June 30, 2005, resulted primarily from the charging-off of higher balance historical vintage receivables, which are being replaced with new vintage lower balance receivables. These decreases also resulted from an increase in payment rates in the managed loan portfolio between the respective periods. The amount of credit card receivables in debt management programs was \$438.5 million or 7.4% of total managed loans as of June 30, 2005, compared with \$540.3 million or 8.2% of managed loans as of December 31, 2004. All delinquent receivables in debt management programs are included in Table 17.

**Table of Contents****Table 18: Equity Ratios***(Dollar and share counts in thousands, except per share amounts)*

|   | <b>June 30,<br/>2005</b> | <b>December 31,<br/>2004</b> | <b>June 30,<br/>2004</b> |
|---|--------------------------|------------------------------|--------------------------|
| <b>Equity to managed assets:</b>          |                          |                              |                          |
| Total equity                              | \$ 1,010,164             | \$ 947,302                   | \$ 882,746               |
| Total managed assets                      | \$ 6,083,216             | \$ 6,791,478                 | \$ 7,290,591             |
| Ratio of equity to managed assets         | 16.6%                    | 13.9%                        | 12.1%                    |
| <b>Common stockholder book value:</b>     |                          |                              |                          |
| Common stockholders equity                | \$ 472,204               | \$ 432,757                   | \$ 390,597               |
| Common shares outstanding                 | 58,446                   | 58,127                       | 57,957                   |
| Common stockholders book value            | \$ 8.08                  | \$ 7.45                      | \$ 6.74                  |
| Total stockholders equity                 | \$ 1,010,164             | \$ 947,302                   | \$ 882,746               |
| Preferred securities on a converted basis | 45,054                   | 45,054                       | 45,054                   |
| Diluted shares outstanding                | 103,499                  | 103,181                      | 103,011                  |
| Total book value per share                | \$ 9.76                  | \$ 9.18                      | \$ 8.57                  |

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Market risk is the risk of loss from adverse changes in market prices and rates. Our principal market risk is due to changes in interest rates. This affects us directly in our lending and borrowing activities, as well as indirectly, as interest rates may impact the payment performance of our cardholders.

To manage our direct risk to market interest rates, management actively monitors the interest rates and the interest-sensitive components of our consolidated balance sheets and the impact that changes in interest rates have on the fair value of assets, net income and cash flow. We seek to minimize that impact primarily by matching asset and liability re-pricings.

Our primary assets are Credit card loans, net of allowance of \$3,751 and \$12,409, respectively and Retained interests in loans securitized. The majority of our owned receivables and the receivables held by the Metris Master Trust are priced at rates indexed to the variable Prime Rate. We fund Credit card loans, net of allowance of \$3,751 and \$12,409, respectively through a combination of cash flows from operations, bank loans, long-term debt and equity issuances. Our securitized loans are held by the Metris Master Trust and bank-sponsored multi-seller commercial paper conduits and investors in term series securities issued by the Metris Master Trust, which have committed funding primarily indexed to variable commercial paper rates and LIBOR. Long-term debt includes \$79 million at a fixed interest rate. At June 30, 2005 and 2004, none of the securities issued out of the Metris Master Trust and conduit funding of securitized receivables were funded with fixed rate securities.

In an interest rate environment with rates significantly above current rates, we partially mitigate the negative impact on earnings from higher interest expense by entering into interest rate cap contracts and, to a lesser extent, through fixed rate funding.

The approach we use to quantify interest rate risk is a sensitivity analysis, which we believe best reflects the risk inherent in our business. This approach calculates the impact on net income before income taxes from an instantaneous and sustained change in interest rates of 200 basis points. In this analysis, interest rates on our floating rate debt are not allowed to decrease below 0%. Assuming that we take no counteractive measures, as of June 30, 2005, a 200-basis-point increase in interest rates affecting our floating rate financial instruments, including both debt obligations and receivables, would result in a decrease in income before income taxes of approximately \$20.2 million over the next 12 months relative to a base case, compared to an approximate \$22.7 million decrease as of June 30, 2004. A decrease of 200-basis-points would result in an increase in income before income taxes of approximately

\$18.1 million as of June 30, 2005, compared to an increase of \$37.2 million as of June 30, 2004.

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The change in sensitivity for the 200-basis-point increase is primarily due to a smaller receivable base, partially offset by a greater percentage of receivables impacted by rate caps. The change in sensitivity for the 200-basis-point decrease is due to a smaller receivable base, as well as the retirement of \$300 million in long-term debt indexed to LIBOR.

**ITEM 4 CONTROLS AND PROCEDURES**

Under the supervision and with the participation of the Company's management, including the Chairman and Chief Executive Officer ( CEO ) and the Chief Financial Officer ( CFO ), we evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) or 15d-15(e) under the Securities Exchange Act of 1934, as amended ( Exchange Act )) as of June 30, 2005. Based on that evaluation, our management, including the CEO and CFO, have concluded that, as of June 30, 2005, our disclosure controls and procedures were effective. During the quarter ended June 30, 2005, there were no changes in our internal controls over financial reporting (as defined in Rule 13a-15(f) or 15d-15(f) under the Exchange Act) that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

**Part II. Other Information****Item 1. Legal Proceedings**

Reference is made to Part 1, Item 3 Business, Legal Proceedings of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2004, which summarizes a pending lawsuit involving the Company's former chairman and chief executive officer and certain of its board of directors and a number of other entities.

In September 2002, a shareholder lawsuit was filed in the United States District Court for the District of Minnesota, naming the Company, Ronald N. Zebeck and David D. Wesselink as defendants. The plaintiffs represent a class of purchasers of Company common stock between November 5, 2001 and July 17, 2002. The lawsuit seeks damages in an unspecified amount. The complaint, as amended, alleges that defendants violated the federal securities laws in connection with statements made by the Company about its projected earnings during the periodic OCC Safety & Soundness Examination, begun on or about November 5, 2001, that related to the Company's reserve methodology and certain accounting practices, and in connection with the Company's alleged failure to timely disclose the resulting impact of the OCC Report of Examination issued at the conclusion of its examination. The parties are conducting expert discovery, and in September 2005 the Company expects to move for summary judgment.

On July 12, 2005, the Company announced that it received a Wells Notice from the staff of the Midwest Regional Office of the SEC in connection with their investigation concerning the Company's reporting and treatment of its allowance for loan losses for 2001, its valuation of Retained interests in loans securitized and other matters. That investigation was disclosed by the Company in August 2003.

Under the SEC's procedures, a Wells Notice indicates that the staff intends to recommend that the Commission bring a civil injunctive action against the recipient for possible violations of federal securities law. Recipients of Wells Notices have the opportunity to respond to the SEC staff before the staff makes its formal recommendation on whether any action should be brought by the SEC. On August 2, 2005, the Company filed its responsive Wells submission with the Midwest Regional Office of the SEC. In addition to the Company, our current and former chief executive officers and our current controller received similar Wells Notices regarding this matter.

The Company currently is not otherwise subject to any pending litigation other than routine litigation arising in the ordinary course of business. Because at this time we are unable to estimate damages that may result from the resolution of the matters outlined above, there can be no assurance that defense or resolution of these matters will not have a material adverse effect on our financial position.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

None

**Item 3. Defaults Upon Senior Securities**

None

**Table of Contents****Item 4. Submission of Matters to a Vote of Security Holders**

- (a) The Company held its annual meeting of stockholders on May 11, 2005 and the following matters were voted on at that meeting.
- (b) The directors listed below were elected at that meeting.
- (1) The holders of our Common Stock elected seven directors for a one-year term:

|                   |                    |
|-------------------|--------------------|
| Leo R. Breitman   | Edward B. Speno    |
| John A. Cleary    | Frank D. Trestman  |
| Jerome J. Jenko   | David D. Wesselink |
| Donald J. Sanders |                    |

- (2) The holders of our Series C Preferred Stock elected four directors for a one-year term:

|                   |                  |
|-------------------|------------------|
| C. Hunter Boll    | David V. Harkins |
| Thomas M. Hagerty | Thomas H. Lee    |

- (c) Matters Voted Upon:

- (1) The election of the following directors who will serve until their successors are elected and qualified, or their earlier death or resignation:

| Director           | For        | Against | Withheld  | Abstentions | Broker Non-Vote |
|--------------------|------------|---------|-----------|-------------|-----------------|
| Leo R. Breitman    | 48,082,939 | None    | 5,201,716 | None        | None            |
| John A. Cleary     | 47,969,940 | None    | 5,314,715 | None        | None            |
| Jerome J. Jenko    | 47,980,009 | None    | 5,304,646 | None        | None            |
| Donald J. Sanders  | 48,084,501 | None    | 5,200,154 | None        | None            |
| Edward B. Speno    | 47,980,897 | None    | 5,303,758 | None        | None            |
| Frank D. Trestman  | 47,756,136 | None    | 5,528,519 | None        | None            |
| David D. Wesselink | 47,205,826 | None    | 6,078,829 | None        | None            |
| C. Hunter Boll     | 44,184,008 | None    | None      | None        | None            |
| Thomas M. Hagerty  | 44,184,008 | None    | None      | None        | None            |
| David V. Harkins   | 44,184,008 | None    | None      | None        | None            |
| Thomas H. Lee      | 44,184,008 | None    | None      | None        | None            |

- (2) The approval of an amendment to the Metris Companies Inc. Amended and Restated Long-Term Incentive and Stock Option Plan:

|            |           |          |             |                 |
|------------|-----------|----------|-------------|-----------------|
| For        | Against   | Withheld | Abstentions | Broker Non-Vote |
| 71,318,938 | 9,335,367 | None     | 1,034,278   | None            |

- (3) Ratification of the selection of KPMG LLP as independent registered public accounting firm of the Company for the fiscal year ending December 31, 2005:

|            |         |          |             |                 |
|------------|---------|----------|-------------|-----------------|
| For        | Against | Withheld | Abstentions | Broker Non-Vote |
| 96,400,238 | 977,502 | None     | 90,922      | None            |



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**Item 5. Other Information**

None

**Item 6. Exhibits**

Charter Documents:

- 3.1 Amended and Restated Certificate of Incorporation of the Company (incorporated by reference to Exhibit 3.1 to the Company's Registration Statement on Form 8-A12B dated April 26, 1999 (File No. 1-12351)).
  - (a) Certificate of Amendment to the Amended and Restated Certificate of Incorporation of the Company dated June 4, 2003 (incorporated by reference to Exhibit 3.1 to the Company's Report on Form 10-K dated April 12, 2004 (File No. 1-12351)).
  - (b) Certificate of Amendment to the Amended and Restated Certificate of Incorporation of the Company dated September 19, 2000 (incorporated by reference to Exhibit 3.3 to the Company's Registration Statement on Form S-3 dated September 29, 2000 (File No. 1-12351)).
  - (c) Certificate of Amendment to the Amended and Restated Certificate of Incorporation of the Company dated March 24, 1999 (incorporated by reference to Exhibit 3.1 to the Company's Registration Statement on Form 8-A12B dated April 26, 1999 (File No. 1-12351)).
- 3.2 Amended and Restated Bylaws of the Company (incorporated by reference to Exhibit 3.1 to the Company's Quarterly Report on Form 10-Q for the period ended June 30, 1999 (File No. 1-12351)).

Instruments Defining Rights:

- 4.1 Certificate of Designation of Series C Perpetual Preferred Stock (incorporated by reference to Exhibit 4.2 of MCI's Current Report on Form 8-K dated December 22, 1998 (File No. 1-12351)).
  - (a) Amended and Restated Certificate of Designation of Series C Perpetual Convertible Preferred Stock (incorporated by reference to Exhibit 3.3 to MCI's Registration Statement on Form S-3 (File No. 333-82007)).
- 4.2 Certificate of Designation of Series D Junior Participating Convertible Preferred Stock (incorporated by reference to Exhibit 4.3 of MCI's Current Report on Form 8-K dated December 22, 1998 (File No. 1-12351)).
- 4.3 Registration Rights Agreement, dated as of December 9, 1998, between MCI and the Investors named therein (incorporated by reference to Exhibit 10.3 to MCI's Current Report on Form 8-K dated December 22, 1998 (File No. 1-12351)).
- 4.4 Form of common stock certificate of MCI (incorporated by reference to Exhibit 4.3 to MCI's Registration Statement on Form S-8 (File No. 333-91917)).
- 4.5 Indenture, dated as of July 13, 1999, by and among MCI, Metris Direct, Inc. and The Bank of New York, including Form of 10.125% Senior Notes due 2006 and Form of Guarantee (incorporated by reference to Exhibit 4.1 to MCI's Registration Statement on Form S-4 (File No. 333-86695)).
  - (a) First Supplemental Indenture, dated as of February 28, 2000, among MCI, the Guarantors named therein and The Bank of New York, (incorporated by reference to Exhibit 4.1 to MCI's Quarterly Report on Form 10-Q for the period ended June 30, 2000 (File No. 1-12351)).

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- (b) Second Supplemental Indenture, dated as of February 2, 2001, among MCI, the Guarantors named therein and The Bank of New York (incorporated by reference to Exhibit 4.7(b) to MCI's Annual Report on Form 10-K for the year ended December 31, 2001 (File No. 1-12351)).
- (c) Agreement of Resignation, Appointment and Acceptance, dated as of February 20, 2002, among MCI, The Bank of New York, as Prior Trustee, and US Bank National Association, as Successor Trustee (incorporated by reference to Exhibit 4.7(c) to MCI's Annual Report on Form 10-K for the year ended December 31, 2002 (File No. 1-12351)).
- 4.6 Exchange and Registration Rights Agreement, dated as of July 13, 1999, by and among MCI, Bear, Stearns & Co. Inc., Chase Securities Inc., Salomon Smith Barney Inc. and Barclays Capital Inc., relating to the new notes (incorporated by reference to Exhibit 4.2 to MCI's Registration Statement on Form S-4 (File No. 333-86695)).

**Material Contracts:**

- 10.1 Amendment to the Modified Operating Agreement between Direct Merchants Credit Card Bank, National Association and the Office of the Comptroller of the Currency dated April 7, 2005 (Incorporated by reference to Exhibit 99.1 to MCI's Current Report on Form 8-K filed with the SEC on April 11, 2005 (File No. 1-12351)).
- 31.1 Certification of Principal Executive Officer Pursuant to Rule 13a-14(a)/15d-14(a).
- 31.2 Certification of Principal Financial Officer Pursuant to Rule 13a-14(a)/15d 14(a).
- 32.1 Certification of Principal Executive Officer Pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code.
- 32.2 Certification of Principal Financial Officer Pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**METRIS COMPANIES INC.**  
(Registrant)

Date: August 9, 2005

By: /s/ William A. Houlihan  
William A. Houlihan  
Executive Vice President and Chief  
Financial Officer (Principal Financial  
Officer and Authorized Officer of  
Registrant)