VERITAS SOFTWARE CORP /DE/ Form 425 May 03, 2005

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Filing pursuant to Rule 425 under the Securities Act of 1933, as amended, and deemed filed pursuant to Rule 14a-12 under the Securities Exchange Act of 1934, as amended

Filer: VERITAS Software Corporation Subject Company: VERITAS Software Corporation Commission File No. of Subject Company: 000-26247

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 3, 2005

#### **VERITAS Software Corporation**

(Exact name of registrant as specified in its charter)

Delaware 000-26247 77-0507675
(State or other jurisdiction of incorporation) File Number) Identification No.)

350 Ellis Street, Mountain View, California 94043
(Address of principal executive offices) (Zip Code)

Registrant s telephone number, including area code (650) 527-8000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

- b Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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Item 2.02. Results of Operations and Financial Condition

Item 9.01 Financial Statements and Exhibits

**SIGNATURE** 

Exhibit Index

#### **Item 2.02. Results of Operations and Financial Condition**

On May 3, 2005, VERITAS Software Corporation (the Company) issued a press release announcing its financial results for the quarter ended March 31, 2005. A copy of the press release, dated as of May 3, 2005, entitled VERITAS Software Reports First Quarter Results, is furnished as Exhibit 99.01 to this Current Report and is incorporated herein by reference.

#### **Non-GAAP Financial Statements**

The Company intends to use certain non-GAAP financial measures in connection with the announcement of its financial results for the quarter ended March 31, 2005 that are not prepared in accordance with generally accepted accounting principles and may be different from non-GAAP financial measures used by other companies. Investors are encouraged to review the non-GAAP reconciliation table attached as Exhibit 99.02 to this Current Report and incorporated herein by reference, which describes the reasons why management believes the presentation of these non-GAAP financial measures provides useful information to investors and any additional purposes for which management uses these non-GAAP financial measures. The table also includes a reconciliation of these non-GAAP financial measures to their most directly comparable GAAP financial measures.

The information in this Current Report, including the exhibits hereto, shall not be deemed to be filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section or Sections 11 and 12(a)(2) of the Securities Act of 1933, as amended. The information contained herein and in the accompanying exhibits shall not be incorporated by reference into any registration statement or other document filed with the Securities and Exchange Commission by the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing, except as shall be expressly set forth by specific reference in such filing.

#### **Item 9.01 Financial Statements and Exhibits**

(c) Exhibits

Exhibit	
Number	Exhibit Title or Description
99.01	Press release entitled VERITAS Software Reports First Quarter Results, dated May 3, 2005, announcing
	financial results of VERITAS Software Corporation for the quarter ended March 31, 2005.
99.02	Reconciliation of Condensed Consolidated Statements of Operations to Non-GAAP Statements of
	Operations for the quarters ended March 31, 2005 and March 31, 2004.

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#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**VERITAS Software Corporation** 

/s/ Edwin J. Gillis

Date: May 3, 2005 Edwin J. Gillis

Executive Vice President and Chief Financial Officer

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## **Exhibit Index**

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	Operations for the quarters ended March 31, 2005 and March 31, 2004.							

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**Exhibit 99.01** 

**NEWS** 

VERITAS Software Corporation 350 Ellis Street Mountain View, CA 94043 (650) 527-8000

For Immediate Release

#### **VERITAS Software Reports First Quarter Results**

Revenue of \$559 Million, 15% Growth Year-Over-Year

**MOUNTAIN VIEW, Calif.** May 3, 2005 VERITAS Software Corporation (NASDAQ: VRTS) today announced financial results for the quarter ended March 31, 2005. Revenue was \$559 million, compared to revenue of \$486 million for the same period a year ago, representing 15 percent growth year over year.

GAAP net income for the quarter ended March 31, 2005 was \$105 million, or \$0.24 per diluted share, compared to GAAP net income of \$100 million, or \$0.22 per diluted share, for the same period a year ago. Included in GAAP net income were non-cash charges of \$8.5 million, net of taxes, for the quarter ended March 31, 2005 related to amortization of intangibles, stock-based compensation and gains on strategic investments. Net income for the quarter ended March 31, 2005 also included approximately \$12 million of expenses related to our pending merger with Symantec Corporation. For the quarter ended March 31, 2004, GAAP net income included \$2.2 million, net of taxes, related to amortization of intangibles, in-process research and development, stock-based compensation and gains on strategic investments.

Our results this quarter demonstrate the overall strength of our business, a continuation of the momentum we built exiting the fourth quarter and our customers confidence with our strategic direction, said Gary Bloom, chairman, president and CEO, VERITAS Software. License revenue was up seven percent and service revenue was up 29 percent year-over-year, driven by strength in our EMEA and Asia Pacific/Japan regions, which were up 48 percent and 28 percent, respectively.

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VERITAS Software Reports First Quarter Results

During the quarter, we generated a record \$257 million in cash from operating activities and we exited the quarter with \$2.4 billion in cash and short-term investments, after retiring \$381 million of debt during the quarter, said Ed Gillis, executive vice president and chief financial officer, VERITAS Software.

With the combination of our strong performance in Q1, the normal seasonality of the second quarter and the ongoing activities related to the pending merger with Symantec, we are being cautious with our outlook for the June quarter, said Bloom. As a result, our revenue expectations for the quarter ending June 30, 2005 are in the range of \$500 to \$540 million, and diluted earnings per share are in the range of \$0.15 to \$0.20 on a GAAP basis. In addition for calendar year 2005 we continue to expect an annual revenue growth rate of approximately 11% to 12%.

The expectations for GAAP diluted earnings per share for the June quarter include the impact of certain expenses related to the company s planned merger with Symantec, which are estimated to be approximately \$15 million.

The company will hold a conference call today at 2:00 p.m. Pacific Time, 5:00 p.m. Eastern Time, to review the results and business outlook. The conference call will be available to all investors. The telephone dial-in number for listen-only access to the live call is (719) 457-2692, passcode: 4554106. A live webcast will also be available at www.veritas.com, Investor section. In addition, a replay will be available via audio webcast at <a href="https://www.veritas.com">www.veritas.com</a>, Investor section, or via telephone at (719) 457-0820, replay code: 4554106 beginning on Tuesday, May 3rd at 4:00 p.m. Pacific Time until July 2005.

#### **About VERITAS Software**

VERITAS Software, one of the 10 largest software companies in the world, is a leading provider of software and services to enable utility computing. In a utility computing model, IT resources are aligned with business needs, and business applications are delivered with optimal performance and availability on top of shared computing infrastructure, minimizing hardware and labor costs. With 2004 revenue of \$2.04 billion, VERITAS delivers products and services for data protection, storage & server management, high availability and application performance management that are used by 99 percent of the Fortune 500. More information about VERITAS Software can be found at www.veritas.com.

#### **Safe Harbor Statement**

This press release may include estimates and forward-looking statements within the meaning of the Securities Act of 1933 and the Securities Exchange Act of 1934, including statements relating to projections of future revenue and earnings per share. These forward-looking statements involve a number of risks and uncertainties, including the risk that we will not gain market acceptance of our products and services; the risk that we will be unable to maintain the quality of our end-user customer and partnering relationships; the risk that our customers will reduce or defer purchases

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VERITAS Software Reports First Quarter Results

of our products and services due to economic or industry conditions, the impact of regulatory requirements or our pending merger with Symantec; the risk that we will not manage our business effectively; and the risk that our business may be negatively affected as a result of our pending merger with Symantec, that could cause the actual results we achieve to differ materially from such forward-looking statements. For more information regarding potential risks, see the Factors That May Affect Future Results section of our most recent report on Form 10-K for the year ended December 31, 2004 on file with the SEC. We undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date hereof.

#### Additional Information and Where to Find It

Symantec Corporation has filed a registration statement on Form S-4 containing a preliminary joint proxy statement/prospectus in connection with the proposed merger transaction involving Symantec and VERITAS. Investors and security holders are urged to read this filing (as well as the definitive joint proxy statement/prospectus when it becomes available) because it contains important information about the proposed merger. Investors and security holders may obtain free copies of this filing and other documents filed with the SEC at the SEC s web site at www.sec.gov. In addition, investors and security holders may obtain free copies of documents filed with the SEC by Symantec by contacting Symantec Investor Relations at 408-517-8239. Investors and security holders may obtain free copies of the documents filed with the SEC by VERITAS by contacting VERITAS Investor Relations at 650-527-4523.

Symantec, VERITAS and their directors and executive officers may be deemed to be participants in the solicitation of proxies from the stockholders of Symantec and VERITAS in connection with the proposed merger transaction. Information regarding the special interests of these directors and executive officers in the proposed merger transaction is included in the joint proxy statement/prospectus of Symantec and VERITAS described above. Additional information regarding the directors and executive officers of Symantec is also included in Symantec s proxy statement for its 2004 Annual Meeting of Stockholders, which was filed with the SEC on July 30, 2004. Additional information regarding the directors and executive officers of VERITAS is also included in VERITAS annual report on Form 10-K for the year ended December 31, 2004. These documents are available free of charge at the SEC s web site at www.sec.gov and from Investor Relations at Symantec and VERITAS as described above.

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#### **Press Contact:**

Andrew McCarthy, VERITAS Software (650) 527-3183, andrew.mccarthy@veritas.com

#### **Investor Contact:**

Tim Harvey, VERITAS Software (650) 527-4523, tim.harvey@veritas.com.

# VERITAS SOFTWARE CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except per share data)

	Mar 2005	nths Ended ch 31, 2004 idited)		
Net revenue:	(			
User license fees	\$ 323,242	\$ 302,409		
Services	236,016	183,338		
Total net revenue	559,258	485,747		
Cost of revenue:				
User license fees	8,612	9,519		
Services (1)	79,045	65,843		
Amortization of developed technology	7,424	3,824		
Total cost of revenue	95,081	79,186		
Gross profit	464,177	406,561		
Operating expenses:				
Selling and marketing (1)	165,652	143,038		
Research and development (1)	97,510	79,924		
General and administrative (1)	57,907	47,749		
Amortization of other intangibles	2,430	2,394		
In-process research and development		400		
Total operating expenses	323,499	273,505		
Income from operations	140,678	133,056		
Interest and other income, net	15,532	11,326		
Interest expense	(5,198)	(5,702)		
Gain on strategic investments	732	7,496		
Income before income taxes	151,744	146,176		
Provision for income taxes	47,042	46,128		
Net income	\$ 104,702	\$ 100,048		
Net income per share:				
Basic	\$ 0.25	\$ 0.23		
Diluted	\$ 0.24	\$ 0.22		

Number of shares used in computing per share amounts	basic	4	125,809	4	30,714	
Number of shares used in computing per share amounts	diluted	433,119			444,921	
(1) Amortization of stock-based compensation consists o	f:					
Services		\$	401	\$	237	
Selling and marketing			1,396		2,881	
Research and development			1,331		1,222	
General and administrative			60		744	
Total amortization of stock-based compensation		\$	3,188	\$	5,084	

## VERITAS SOFTWARE CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands)

	March 3: 2005 (Unaudite		December 31, 2004
ASSETS	`		
Current assets:			
Cash and cash equivalents	\$ 633,7	21 \$	700,108
Short-term investments	1,788,0		1,853,092
Accounts receivable, net	259,7		393,897
Other current assets	97,1		103,917
Deferred income taxes	44,1	51	44,311
Total current assets	2,822,8	55	3,095,325
Property and equipment, net	575,2	58	585,243
Other intangibles, net	139,6		153,373
Goodwill, net	1,949,6	39	1,953,432
Other non-current assets	22,6	19	24,375
Deferred income taxes	76,7	91	76,811
	\$ 5,586,8	02 \$	5,888,559
LIABILITIES AND STOCKHOLDERS EC	QUITY		
Current liabilities:			
Accounts payable	\$ 27,2	70 \$	38,440
Accrued compensation and benefits	114,8		152,443
Accrued acquisition and restructuring costs	16,7		18,203
Other accrued liabilities	81,1	21	102,118
Current portion of long-term debt	1613	0.6	380,630
Income taxes payable	164,3		126,873
Deferred revenue	547,0	63	547,853
Total current liabilities	951,3	00	1,366,560
Convertible subordinated notes	520,0		520,000
Accrued acquisition and restructuring costs	44,3		47,877
Other long-term liabilities	27,2	69	30,431
Total liabilities	1,542,9	56	1,964,868
Stockholders equity	4,043,8	46	3,923,691

\$ 5,586,802 \$ 5,888,559

# VERITAS SOFTWARE CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

	Three Months Ended March 31,		
	2005	2004	
	(Unau		
Cash flows from operating activities:	`	ŕ	
Net income	\$ 104,702	\$ 100,048	
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	30,075	30,075	
Amortization of developed technology	7,424	3,824	
Amortization of other intangibles	2,430	2,394	
In-process research and development		400	
Provision for (recovery of) allowance for doubtful accounts	(454)	518	
Stock-based compensation	3,188	5,084	
Tax benefits from stock plans	5,263	6,816	
Gain on strategic investments	(732)	(7,496)	
Loss on sale and disposal of assets		1,083	
Deferred income taxes	12	(8,320)	
Changes in operating assets and liabilities, net of effects of business acquisitions:			
Accounts receivable	128,332	93,328	
Other assets	7,857	(8,236)	
Accounts payable	(10,955)	(9,252)	
Accrued compensation and benefits	(36,169)	(36,641)	
Accrued acquisition and restructuring costs	(4,461)	(7,479)	
Other liabilities	(23,447)	(14,696)	
Income taxes payable	37,546	39,959	
Deferred revenue	6,249	25,652	
Net cash provided by operating activities	256,860	217,061	
Cash flows from investing activities:			
Purchases of investments	(360,110)	(962,140)	
Sales and maturities of investments	414,214	598,515	
Purchases of property and equipment	(19,054)	(28,081)	
Purchases of businesses and technology, net of cash acquired	(528)	(60,449)	
Net cash provided by (used for) investing activities	34,522	(452,155)	
Cash flows from financing activities:			
Repayment of long-term debt	(380,630)		
Proceeds from issuance of common stock	39,485	43,353	
Net cash (used for) provided by financing activities	(341,145)	43,353	
Effect of exchange rate changes on cash and cash equivalents	(16,624)	(3,036)	

Net decrease in cash and cash equivalents Cash and cash equivalents at beginning of period	(66,387) 700,108	(194,777) 823,171
Cash and cash equivalents at end of period	\$ 633,721	\$ 628,394

Exhibit 99.02

# VERITAS SOFTWARE CORPORATION RECONCILIATION OF CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS TO THE NON-GAAP STATEMENTS OF OPERATIONS

(in thousands, except per share data) (Unaudited)

		ree Months March 31, 2		ed		Three Months Ended March 31, 2004			
	Under GAAP	Adjustme	justments Non-G		Under GAAP	Adjustme	Non-GAAP		
Net revenue:									
User license fees	\$ 323,242			\$ 323,242	\$ 302,409			\$ 302,409	
Services	236,016			236,016	183,338			183,338	
Total net revenue Cost of revenue:	559,258			559,258	485,747			485,747	
User license fees	8,612			8,612	9,519			9,519	
Services (1) Amortization of developed technology	79,045	(401)	A	78,644	65,843	(237)	A	65,606	
(1)	7,424	(7,424)	В		3,824	(3,824)	В		
Total cost of revenue (2)	95,081	(7,825)		87,256	79,186	(4,061)		75,125	
Gross profit (2) Gross profit % (2)	464,177 <b>83.0</b> %	7,825 1.4%		472,002 <b>84.4</b> %	406,561 <b>83.7</b> %	4,061 <b>0.8%</b>		410,622 <b>84.5</b> %	
<b>Operating expenses:</b> Selling and marketing									
(1)	165,652	(1,396)	A	164,256	143,038	(2,881)	A	140,157	
Research and development (1) General and	97,510	(1,331)	A	96,179	79,924	(1,222)	A	78,702	
administrative (1) Amortization of other	57,907	(60)	A	57,847	47,749	(744)	A	47,005	
intangibles (1) In-process research and	2,430	(2,430)	В		2,394	(2,394)	В		
development (1)					400	(400)	В		
Total operating expenses (2)	323,499	(5,217)		318,282	273,505	(7,641)		265,864	
Income from operations (2)	140,678	13,042		153,720	133,056	11,702		144,758	

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Operating margin % (2) Interest and other	25.29	6	2.3%		27.5%		27.4%	2.4%		29.8%
income, net Interest expense Gain on strategic	15,532 (5,198)				15,532 (5,198)		11,326 (5,702)			11,326 (5,702)
investments (1)	732	(	732)	C			7,496	(7,496)	C	
Income before income taxes (2) Provision for income	151,744	12,	310		164,054	14	46,176	4,206		150,382
taxes (1)	47,042	3,	815	D	50,857	4	46,128	1,994	D	48,122
Net income (2)	\$ 104,702	\$ 8,	495		\$ 113,197	\$ 10	00,048	\$ 2,212		\$ 102,260
Net income per share:										
Basic (2)	\$ 0.25	\$ (	0.02		\$ 0.27	\$	0.23	\$ 0.01		\$ 0.24
Diluted (2)	\$ 0.24	\$ (	0.02		\$ 0.26	\$	0.22	\$ 0.01		\$ 0.23
Number of shares used in computing per share amounts basic	425,809				425,809	43	30,714			430,714
Number of shares used in computing per share amounts diluted	433,119				433,119	44	14,921			444,921

The non-GAAP financial measures provided herein exclude the impact of non-cash charges related to acquisitions, such as the amortization of developed technology, amortization of intangibles, in-process research and development and stock-based compensation expense and the impact of other special items, such as other stock-based compensation expense, gain on strategic investments and related adjustments to provision for income taxes, on our operating results. These non-GAAP financial measures are not prepared in accordance with generally accepted accounting principles and may be different from non-GAAP financial measures used by other companies. Non-GAAP financial measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP.

### **Footnotes:**

- **A** To exclude stock-based compensation expense.
- **B** To exclude non-cash charges of amortization of intangibles and in-process research and development related to acquisitions.
- **C** To exclude gain on strategic investments.

- **D** To adjust the provision for income taxes to reflect the effect of non-GAAP adjustments on net income.
- 1 The Company includes these non-GAAP financial measures because it believes they are useful measures to investors in allowing for greater transparency to certain line items in the Company's financial statements. The Company has historically reported similar non-GAAP financial measures to its investors and believes that the inclusion of comparative numbers provides consistency in its financial reporting. Investors are encouraged to review the reconciliation of the non-GAAP financial measures to their most directly comparable GAAP financial measures as provided herein.
- 2 The Company s management refers to these non-GAAP financial measures, such as non-GAAP operating margins and net income, in making operating decisions because they provide meaningful supplemental information regarding the Company s operational performance and its ability to invest in research and development and fund acquisitions and capital expenditures. In addition, these non-GAAP financial measures facilitate management s internal comparisons to the Company s historical operating results and comparisons to competitors operating results. Investors are encouraged to review the reconciliation of the non-GAAP financial measures to their most directly comparable GAAP financial measures as provided herein.