

CHICAGO BRIDGE & IRON CO N V

Form 10-Q

October 29, 2008

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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2008**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number 1-12815**

**CHICAGO BRIDGE & IRON COMPANY N.V.**

Incorporated in The Netherlands

IRS Identification Number: Not Applicable

Oostduinlaan 75  
2596 JJ The Hague  
The Netherlands  
31-70-3732722

(Address and telephone number of principal executive offices)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

The number of shares outstanding of the registrant's common stock as of October 15, 2008 95,271,200.

**CHICAGO BRIDGE & IRON COMPANY N.V.**  
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CONDENSED CONSOLIDATED STATEMENTS OF INCOME*(In thousands, except per share data)***(Unaudited)**

|  | <b>Three Months Ended</b> |             | <b>Nine Months Ended</b> |             |
|--|---------------------------|-------------|--------------------------|-------------|
|  | <b>September 30,</b>      |             | <b>September 30,</b>     |             |
|  | <b>2008</b>               | <b>2007</b> | <b>2008</b>              | <b>2007</b> |
| Revenue  | \$1,563,709               | \$1,171,752 | \$4,431,594              | \$3,040,424 |
| Cost of revenue                                  | 1,462,984                 | 1,064,376   | 4,362,820                | 2,787,550   |
| Gross profit                                     | 100,725                   | 107,376     | 68,774                   | 252,874     |
| Selling and administrative expenses              | 54,854                    | 35,313      | 170,964                  | 103,822     |
| Intangibles amortization                         | 5,894                     | 132         | 17,679                   | 396         |
| Other operating loss (income), net               | 105                       | 159         | 44                       | (32)        |
| Equity earnings                                  | (11,950)                  |             | (34,233)                 |             |
| Income (loss) from operations                    | 51,822                    | 71,772      | (85,680)                 | 148,688     |
| Interest expense                                 | (5,388)                   | (985)       | (14,529)                 | (2,980)     |
| Interest income                                  | 1,744                     | 8,298       | 7,177                    | 24,420      |
| Income (loss) before taxes and minority interest | 48,178                    | 79,085      | (93,032)                 | 170,128     |
| Income tax (expense) benefit                     | (37,825)                  | (18,742)    | 8,588                    | (44,233)    |
| Income (loss) before minority interest           | 10,353                    | 60,343      | (84,444)                 | 125,895     |
| Minority interest in income                      | (1,799)                   | (1,605)     | (5,283)                  | (4,446)     |
| Net income (loss)                                | \$ 8,554                  | \$ 58,738   | \$ (89,727)              | \$ 121,449  |
| Net income (loss) per share:                     |                           |             |                          |             |
| Basic  | \$ 0.09                   | \$ 0.61     | \$ (0.94)                | \$ 1.27     |
| Diluted  | \$ 0.09                   | \$ 0.61     | \$ (0.94)                | \$ 1.26     |
| Weighted average shares outstanding:             |                           |             |                          |             |
| Basic  | 95,341                    | 95,665      | 95,754                   | 95,613      |
| Diluted  | 96,086                    | 96,744      | 95,754                   | 96,709      |
| Cash dividends on shares:                        |                           |             |                          |             |
| Amount   | \$ 3,820                  | \$ 3,859    | \$ 11,548                | \$ 11,576   |
| Per share  | \$ 0.04                   | \$ 0.04     | \$ 0.12                  | \$ 0.12     |

The accompanying Notes to Condensed Consolidated Financial Statements are an integral part of these financial statements.

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CHICAGO BRIDGE & IRON COMPANY N.V.  
 CONDENSED CONSOLIDATED BALANCE SHEETS  
*(In thousands, except share data)*

|  | September 30,<br>2008 | December 31,<br>2007 |
|--|-----------------------|----------------------|
|  | (Unaudited)           |                      |
| <b>Assets</b>  |                       |                      |
| Cash and cash equivalents  | \$ 242,366            | \$ 305,877           |
| Accounts receivable, net of allowance for doubtful accounts of \$4,053 in 2008 and \$4,230 in 2007 | 569,699               | 636,566              |
| Contracts in progress with costs and estimated earnings exceeding related progress billings        | 318,649               | 357,933              |
| Deferred income taxes  | 35,888                | 20,400               |
| Other current assets   | 135,273               | 118,095              |
| Total current assets   | 1,301,875             | 1,438,871            |
| Equity investments   | 138,654               | 117,835              |
| Property and equipment, net  | 313,658               | 254,402              |
| Non-current contract retentions  | 3,404                 | 3,389                |
| Deferred income taxes  | 76,309                | 6,150                |
| Goodwill   | 940,054               | 942,344              |
| Other intangibles, net   | 248,115               | 265,794              |
| Other non-current assets   | 68,524                | 66,976               |
| Total assets   | \$3,090,593           | \$3,095,761          |
| <b>Liabilities</b>   |                       |                      |
| Notes payable  | \$ 698                | \$ 930               |
| Current maturity of long-term debt   | 40,000                | 40,000               |
| Accounts payable   | 643,805               | 550,786              |
| Accrued liabilities  | 304,428               | 285,581              |
| Contracts in progress with progress billings exceeding related costs and estimated earnings        | 1,152,768             | 1,123,320            |
| Income taxes payable   | 17,149                | 13,058               |
| Total current liabilities  | 2,158,848             | 2,013,675            |
| Long-term debt   | 160,000               | 160,000              |
| Other non-current liabilities  | 216,554               | 183,509              |
| Minority interest in subsidiaries  | 17,112                | 11,858               |
| Total liabilities  | 2,552,514             | 2,369,042            |

**Shareholders' Equity**

Common stock, Euro .01 par value; shares authorized: 250,000,000 in 2008 and 2007;

shares issued: 99,073,635 in 2008 and 2007;

shares outstanding: 95,296,544 in 2008 and 96,690,920 in 2007

|  |           |          |
|--|-----------|----------|
| Additional paid-in capital   | 1,154     | 1,154    |
| Retained earnings  | 368,788   | 355,487  |
| Stock held in Trust  | 339,553   | 440,828  |
| Treasury stock, at cost: 3,777,091 shares in 2008 and 2,382,715 shares in 2007 | (31,929)  | (21,493) |
| Accumulated other comprehensive (loss) income                                  | (121,977) | (69,109) |
|  | (17,510)  | 19,852   |

|                            |         |         |
|----------------------------|---------|---------|
| Total shareholders' equity | 538,079 | 726,719 |
|----------------------------|---------|---------|

|  |             |             |
|--|-------------|-------------|
| Total liabilities and shareholders' equity | \$3,090,593 | \$3,095,761 |
|--|-------------|-------------|

The accompanying Notes to Condensed Consolidated Financial Statements are an integral part of these financial statements.

**Table of Contents**CHICAGO BRIDGE & IRON COMPANY N.V.  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS*(In thousands)***(Unaudited)**

|  | <b>Nine Months Ended<br/>September 30,</b> |             |
|--|--|-------------|
|  | <b>2008</b>                                | <b>2007</b> |
| <b>Cash Flows from Operating Activities</b>  |  |             |
| Net (loss) income  | \$ (89,727)                                | \$ 121,449  |
| Adjustments to reconcile net (loss) income to net cash provided by operating activities: |  |             |
| Depreciation and amortization  | 58,042                                     | 24,716      |
| Deferred taxes   | (83,834)                                   | 423         |
| Stock-based compensation expense   | 15,390                                     | 13,478      |
| Loss (gain) on sale of property, plant and equipment                                     | 44   | (32)        |
| Unrealized loss (gain) on foreign currency hedge ineffectiveness                         | 260  | (1,222)     |
| Excess tax benefits from stock-based compensation  | (3,132)                                    | (5,704)     |
| Change in operating assets and liabilities (see below)                                   | 197,302                                    | 87,790      |
| Net cash provided by operating activities  | 94,345                                     | 240,898     |
| <b>Cash Flows from Investing Activities</b>  |  |             |
| Purchases of short-term investments  |  | (197,839)   |
| Proceeds from sale of short-term investments   |  | 37,302      |
| Capital expenditures   | (82,057)                                   | (65,976)    |
| Proceeds from sale of property, plant and equipment                                      | 1,364                                      | 1,674       |
| Net cash used in investing activities  | (80,693)                                   | (224,839)   |
| <b>Cash Flows from Financing Activities</b>  |  |             |
| Payments of notes payable  | (232)                                      | (781)       |
| Repayment of private placement debt  |  | (25,000)    |
| Excess tax benefits from stock-based compensation  | 3,132                                      | 5,704       |
| Purchase of treasury stock associated with stock plans/repurchase program                | (76,026)                                   | (30,961)    |
| Issuance of common stock associated with stock plans                                     |  | 1,203       |
| Issuance of treasury stock associated with stock plans                                   | 7,511                                      | 6,692       |
| Dividends paid   | (11,548)                                   | (11,576)    |
| Net cash used in financing activities  | (77,163)                                   | (54,719)    |
| Decrease in cash and cash equivalents  | (63,511)                                   | (38,660)    |
| Cash and cash equivalents, beginning of the year   | 305,877                                    | 619,449     |

|  |           |            |
|--|-----------|------------|
| Cash and cash equivalents, end of the period | \$242,366 | \$ 580,789 |
|--|-----------|------------|

**Change in Operating Assets and Liabilities**

|  |           |             |
|--|-----------|-------------|
| Decrease (increase) in receivables, net                | \$ 66,867 | \$ (48,434) |
| Change in contracts in progress, net                   | 45,085    | (18,648)    |
| (Increase) decrease in non-current contract retentions | (15)      | 12,707      |
| Increase in accounts payable                           | 93,019    | 82,471      |
| Increase in other current and non-current assets       | (37,611)  | (30,777)    |
| Increase in income taxes payable                       | 11,095    | 21,545      |
| Increase in accrued and other non-current liabilities  | 42,867    | 52,885      |
| Increase in equity investments                         | (20,819)  |             |
| (Increase) decrease in other                           | (3,186)   | 16,041      |
| Total  | \$197,302 | \$ 87,790   |

The accompanying Notes to Condensed Consolidated Financial Statements are an integral part of these financial statements.



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**CHICAGO BRIDGE & IRON COMPANY N.V.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**September 30, 2008**  
**(\$ values in thousands, except per share data)**  
**(Unaudited)**

**1. Significant Accounting Policies**

*Basis of Presentation* The accompanying unaudited condensed consolidated financial statements for Chicago Bridge & Iron Company N.V. ( CB&I or the Company ) have been prepared pursuant to the rules and regulations of the U.S. Securities and Exchange Commission (the SEC ). In the opinion of management, our unaudited condensed consolidated financial statements include all adjustments, which are of a normal recurring nature, necessary for a fair presentation of our financial position as of September 30, 2008, our results of operations for each of the three month and nine month periods ended September 30, 2008 and 2007, and our cash flows for each of the nine month periods ended September 30, 2008 and 2007. The condensed consolidated balance sheet at December 31, 2007 is derived from the December 31, 2007 audited consolidated financial statements; however, certain prior year balances have been reclassified to conform to current year presentation. Specifically, project balances associated with previously acquired Lummus operations have been reclassified from accounts payable, accrued liabilities and other non-current liabilities to contracts in progress.

Management believes that the disclosures in these financial statements are adequate to make the information presented not misleading. Certain information and footnote disclosures normally included in annual financial statements prepared in accordance with accounting principles generally accepted in the United States of America ( U.S. GAAP ) have been condensed or omitted pursuant to the rules and regulations of the SEC. The results of operations and cash flows for the interim periods are not necessarily indicative of the results to be expected for the full year. The accompanying unaudited interim condensed consolidated financial statements should be read in conjunction with our consolidated financial statements and notes thereto included in our Form 10-K for the year ended December 31, 2007.

*Revenue Recognition* Revenue is primarily recognized using the percentage-of-completion method. Our contracts are awarded on a competitive bid and negotiated basis. We offer our customers a range of contracting options, including fixed-price, cost reimbursable and hybrid approaches. Contract revenue is primarily recognized based on the percentage that actual costs-to-date bear to total estimated costs. We utilize this cost-to-cost approach as we believe this method is less subjective than relying on assessments of physical progress. We follow the guidance of Statement of Position 81-1, Accounting for Performance of Construction-Type and Certain Production-Type Contracts, ( SOP 81-1 ) for accounting policies relating to our use of the percentage-of-completion method, estimating costs, revenue recognition, including the recognition of profit incentives, combining and segmenting contracts and unapproved change order/claim recognition. Under the cost-to-cost approach, the most widely recognized method used for percentage-of-completion accounting, the use of estimated cost to complete each contract is a significant variable in the process of determining revenue recognition and is a significant factor in the accounting for contracts. The cumulative impact of revisions in total cost estimates during the progress of work is reflected in the period in which these changes become known, including the reversal of any profit recognized in prior periods. Due to the various estimates inherent in our contract accounting, actual results could differ from those estimates.

Contract revenue reflects the original contract price adjusted for approved change orders and estimated minimum recoveries of unapproved change orders and claims. We recognize revenue associated with unapproved change orders and claims to the extent that related costs have been incurred when recovery is probable and the value can be reliably estimated. At September 30, 2008 and December 31, 2007, we had projects with outstanding unapproved change orders/claims of \$29,000 and \$96,336, respectively, factored into the determination of their revenue and estimated costs.

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Losses expected to be incurred on contracts in progress are charged to earnings in the period such losses become known. For projects in a significant loss position, we recognized losses of \$89,000 and \$416,000, respectively, for the three and nine month periods ended September 30, 2008. Recognized losses during the prior year period were \$25,832 and \$67,612, respectively, for the three and nine month periods ended September 30, 2007.

Costs and estimated earnings to date in excess of progress billings on contracts in progress represent the cumulative revenue recognized less the cumulative billings to the customer. Any billed revenue that has not been collected is reported as accounts receivable. Unbilled revenue is reported as contracts in progress with costs and estimated earnings exceeding related progress billings on the condensed consolidated balance sheets. The timing of when we bill our customers is generally based upon advance billing terms or contingent upon completion of certain phases of the work, as stipulated in the contract. Progress billings in accounts receivable at September 30, 2008 and December 31, 2007 included contract retentions totaling \$33,720 and \$58,780, respectively, expected to be collected within one year. Contract retentions collectible beyond one year are included in non-current contract retentions on the condensed consolidated balance sheets. Cost of revenue includes direct contract costs such as material and construction labor, and indirect costs which are attributable to contract activity.

*Income Taxes* Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases using tax rates in effect for the years in which the differences are expected to reverse. A valuation allowance is provided to offset any net deferred tax assets if, based upon the available evidence, it is more likely than not that some or all of the deferred tax assets will not be realized. The final realization of the deferred tax asset depends on our ability to generate sufficient taxable income of the appropriate character in the future and in appropriate jurisdictions. We did not provide for an income tax benefit for net losses recognized in the United Kingdom ( U.K. ) during the third quarter of 2008. We have not provided a valuation allowance against our remaining U.K. net operating loss carryforward asset of approximately \$110,000 as it is more likely than not that it will be utilized from future earnings and contracting strategies.

Under the guidance of Financial Accounting Standards Board ( FASB ) Interpretation No. 48 Accounting for Uncertainty in Income Taxes, an Interpretation of SFAS 109, Accounting for Income Taxes ( FIN 48 ), we provide for income taxes in situations where we have and have not received tax assessments. Taxes are provided in those instances where we consider it probable that additional taxes will be due in excess of amounts reflected in income tax returns filed worldwide. As a matter of standard policy, we continually review our exposure to additional income taxes due and as further information is known, increases or decreases, as appropriate, may be recorded in accordance with FIN 48.

*Foreign Currency* The nature of our business activities involves the management of various financial and market risks, including those related to changes in currency exchange rates. The effects of translating financial statements of foreign operations into our reporting currency are recognized in accumulated other comprehensive income (loss) within shareholders' equity on the condensed consolidated balance sheets, as cumulative translation adjustment, net of tax, which includes tax credits associated with the translation adjustment. Foreign currency exchange gains (losses) are included within cost of revenue in the condensed consolidated statements of income.

*New Accounting Standards* The FASB has issued Statement of Financial Accounting Standards ( SFAS ) No. 157, Fair Value Measurements ( SFAS No. 157 ), which defines fair value, establishes a framework for measuring fair value and expands disclosure of fair value measurements. SFAS No. 157 applies under other accounting pronouncements that require or permit fair value measurements, and accordingly, does not require any new fair value measurements. SFAS No. 157 became effective for financial statements issued for fiscal years beginning after November 15, 2007. The adoption of this standard during the first quarter of 2008 has not had a material impact on our consolidated financial position, results of operations or cash flows as of September 30, 2008. For specific disclosures under this standard, see Note 6 to our condensed consolidated financial statements.

*Per Share Computations* Basic earnings per share ( EPS ) is calculated by dividing net income by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the assumed conversion of

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dilutive securities, consisting of employee stock options, restricted shares, performance shares (where performance criteria have been met) and directors' deferred fee shares.

The following schedule reconciles the net income (loss) and shares utilized in the basic and diluted EPS computations:

|   | <b>Three Months Ended<br/>September 30,</b> |             | <b>Nine Months Ended<br/>September 30,</b> |             |
|---|---|-------------|--|-------------|
|   | <b>2008</b>                                 | <b>2007</b> | <b>2008</b>                                | <b>2007</b> |
| Net income (loss)   | \$ 8,554                                    | \$58,738    | \$(89,727)                                 | \$121,449   |
| Weighted average shares outstanding - basic                                 | 95,341                                      | 95,665      | 95,754                                     | 95,613      |
| Effect of stock options/restricted shares/performance shares <sup>(1)</sup> | 681   | 1,016       |  | 1,033       |
| Effect of directors' deferred fee shares <sup>(1)</sup>                     | 64  | 63          |  | 63          |
| Weighted average shares outstanding - diluted                               | 96,086                                      | 96,744      | 95,754                                     | 96,709      |
| Net income (loss) per share   |   |             |  |             |
| Basic   | \$ 0.09                                     | \$ 0.61     | \$ (0.94)                                  | \$ 1.27     |
| Diluted   | \$ 0.09                                     | \$ 0.61     | \$ (0.94)                                  | \$ 1.26     |

(1) The effect of stock options and restricted, performance and directors' deferred fee shares were not included in the calculation of diluted EPS for the nine months ended September 30, 2008 as they were antidilutive due to the net loss for the year-to-date period.

**2. Acquisitions**

On November 16, 2007, we acquired all of the outstanding shares of Lummus Global ( Lummus ) from Asea Brown Boveri Ltd. ( ABB ) for a purchase price of approximately \$820,871, net of cash acquired and including transaction costs. Lummus' s operations include on/near shore engineering, procurement, construction and technology operations. Lummus supplies a comprehensive range of services to the global oil, gas and petrochemical industries, including the

design and supply of production facilities, refineries and petrochemical plants.

The balances included in the September 30, 2008 condensed consolidated balance sheet associated with this acquisition are based upon preliminary information and are subject to change when additional information concerning final asset and liability valuations is obtained.

### **3. Stock Plans**

During the three months ended September 30, 2008 and 2007, we recognized \$3,223 and \$3,577 of stock-based compensation expense, respectively, while during the nine months ended September 30, 2008 and 2007, we recognized \$15,390 and \$13,478, respectively. These costs are reported primarily as selling and administrative expense in the accompanying condensed consolidated statements of income. See Note 13 of our Consolidated Financial Statements in our 2007 Form 10-K for additional information related to our stock-based compensation plans.

During the nine months ended September 30, 2008, we granted 180,614 stock options with a weighted-average per share fair value of \$19.62 and a weighted-average exercise price per share of \$46.23. Using the Black-Scholes option-pricing model, the fair value of each option grant was estimated on the date of grant based upon the following weighted-average assumptions: risk-free interest rate of 3.30%, expected dividend yield of 0.35%, expected volatility of 40.22% and an expected life of 6 years.

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The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of grant. Expected volatility is based on the historical volatility of our stock. We also use historical information to estimate option exercises and employee terminations within the valuation model. The expected term of options granted represents the period of time that options granted are expected to be outstanding.

During the nine months ended September 30, 2008, 497,095 restricted shares and 256,198 performance shares were granted, with weighted-average per share grant-date fair values of \$42.56 and \$45.36, respectively.

The changes in additional paid-in capital, stock held in trust and treasury stock since December 31, 2007 primarily relate to activity associated with our stock plans. Our treasury stock also reflects the impact of our stock repurchase program.

**4. Comprehensive (Loss) Income**

Comprehensive (loss) income for the three and nine months ended September 30, 2008 and 2007 are as follows:

|  | <b>Three Months Ended</b> |             | <b>Nine Months Ended</b> |             |
|--|---------------------------|-------------|--------------------------|-------------|
|  | <b>September 30,</b>      |             | <b>September 30,</b>     |             |
|  | <b>2008</b>               | <b>2007</b> | <b>2008</b>              | <b>2007</b> |
| Net income (loss)  | \$ 8,554                  | \$58,738    | \$ (89,727)              | \$121,449   |
| Other comprehensive (loss) income, net of tax:                     |                           |             |                          |             |
| Currency translation adjustment                                    | (13,532)                  | 4,973       | (13,545)                 | 10,827      |
| Change in unrealized loss on debt securities                       |                           |             |                          | 16          |
| Change in unrealized fair value of cash flow hedges <sup>(1)</sup> | (9,609)                   | 14,388      | (23,691)                 | 14,562      |
| Change in unrecognized net prior service pension credits           | (39)                      | (46)        | (118)                    | (137)       |
| Change in unrecognized net actuarial pension (gains) losses        | (3)                       | 20          | (8)                      | 58          |
| Comprehensive (loss) income  | \$(14,629)                | \$78,073    | \$(127,089)              | \$146,775   |

(1) The total unrealized fair value (loss) gain on cash flow hedges is recorded under the provisions of SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities ( SFAS No. 133 ). Changes in the

unrealized fair value of cash flow hedges results from the impact of changes in foreign exchange rates, as well as the timing of settlements of underlying obligations. The total cumulative unrealized fair value loss on cash flow hedges recorded within accumulated other comprehensive loss as of September 30, 2008 totaled \$4,922, net of tax of \$1,699. Of this amount, \$2,784 of unrealized loss, net of tax of \$751, is expected to be reclassified into earnings during the next 12 months due to settlement of the associated underlying obligations. Offsetting the unrealized loss on cash flow hedges is an unrealized gain on the underlying transactions, to be recognized upon settlement.

See Note 6 to  
our condensed  
consolidated  
financial  
statements for  
additional  
discussion  
relative to our  
financial  
instruments.

Accumulated other comprehensive loss of \$17,510 reported on our condensed consolidated balance sheet at September 30, 2008 includes the following, net of tax: \$11,349 of currency translation adjustment loss, \$4,922 of unrealized fair value loss on cash flow hedges, \$757 of unrecognized net prior service pension credits and \$1,996 of unrecognized net actuarial pension losses.

**Table of Contents****5. Goodwill and Other Intangibles****Goodwill**

At September 30, 2008 and December 31, 2007, our goodwill balances were \$940,054 and \$942,344, respectively, attributable to the excess of the purchase price over the fair value of assets and liabilities acquired associated with our recent acquisition of Lummus, as well as previous acquisitions within our North America and Europe, Africa and Middle East ( EAME ) segments.

The decrease in goodwill for the nine months ended September 30, 2008 primarily relates to a reduction in accordance with SFAS No. 109, Accounting for Income Taxes, where U.S. tax goodwill exceeded book goodwill in our North America segment, and the impact of foreign currency translation.

The change in goodwill for the nine months ended September 30, 2008 is as follows:

|   |            |
|---|------------|
|   | Total      |
| Balance at December 31, 2007            | \$ 942,344 |
| Tax goodwill in excess of book goodwill | (1,478)    |
| Foreign currency translation            | (812)      |
| Balance at September 30, 2008           | \$ 940,054 |

*Impairment Testing* SFAS No. 142, Goodwill and Other Intangible Assets ( SFAS No. 142 ), states that goodwill and indefinite-lived intangible assets are no longer amortized to earnings, but instead are reviewed for impairment at least annually via a two-phase process, absent any indicators of impairment. The first phase screens for impairment, while the second phase, if necessary, measures impairment. We have elected to perform our annual analysis of goodwill during the fourth quarter of each year based upon balances as of the beginning of the fourth quarter. Impairment testing of goodwill is accomplished by comparing an estimate of discounted future cash flows to the net book value of each applicable reporting unit. We have assessed any indicators of impairment to date and have determined that no impairment existed. There can be no assurance that future goodwill impairment tests will not result in future charges to earnings.

**Other Intangible Assets**

The following table provides information concerning our other intangible assets for the periods ended September 30, 2008 and December 31, 2007:

|   | September 30, 2008          |                             | December 31, 2007           |                             |
|---|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
|   | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization |
| Amortized intangible assets (weighted average life) |                             |                             |                             |                             |
| Technology (15 years)                               | \$ 206,376                  | \$ (12,768)                 | \$ 206,376                  | \$ (2,417)                  |
| Tradenames (9 years)                                | 38,817                      | (6,031)                     | 38,817                      | (1,390)                     |
| Backlog (4 years)                                   | 14,800                      | (3,660)                     | 14,800                      | (517)                       |
| Lease agreements (9 years)                          | 6,600                       | 1,268                       | 6,600                       | 180                         |
| Non-compete agreements (7 years)                    | 6,200                       | (3,487)                     | 6,200                       | (2,855)                     |
| Total amortizable intangible assets                 | \$ 272,793                  | \$ (24,678)                 | \$ 272,793                  | \$ (6,999)                  |

The change in other intangibles for the nine months ended September 30, 2008 relates to additional amortization expense totaling \$2,303, \$2,948 and \$12,428 within our North America, EAME and Lummus Technology segments,



respectively.

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**Forward Contracts** Although we do not engage in currency speculation, we periodically use hedges, primarily forward contracts, to mitigate certain operating exposures, as well as to hedge intercompany loans utilized to finance non-U.S. subsidiaries.

As of September 30, 2008, our outstanding contracts to hedge intercompany loans and certain operating exposures are summarized as follows:

| Currency Sold   | Currency Purchased                       | Contract Amount <sup>(1)</sup> | Weighted Average Contract Rate |
|---|--|--------------------------------|--------------------------------|
| <b>Forward contracts to hedge intercompany loans: <sup>(2)</sup></b>  |  |                                |                                |
| U.S. Dollar   | Australian Dollar                        | \$95,666                       | 1.20                           |
| U.S. Dollar   | Euro                                     | \$73,831                       | 0.69                           |
| U.S. Dollar   | Canadian Dollar                          | \$69,087                       | 1.06                           |
| U.S. Dollar   | British Pound                            | \$56,851                       | 0.56                           |
| U.S. Dollar   | South African Rand                       | \$ 2,746                       | 7.89                           |
| Czech Republic Koruna   | U.S. Dollar                              | \$ 28                          | 17.30                          |
| <b>Contracts to hedge certain operating exposures: <sup>(3)</sup></b> |  |                                |                                |
| U.S. Dollar   | Chilean Peso                             | \$70,694                       | 525.30                         |
| U.S. Dollar   | Euro                                     | \$45,280                       | 0.71                           |
| U.S. Dollar   | Chilean Unidad de Fomento <sup>(4)</sup> | \$21,335                       | 0.02                           |
| U.S. Dollar   | Peruvian Nuevo Sol                       | \$19,700                       | 2.74                           |
| U.S. Dollar   | British Pound                            | \$13,409                       | 0.54                           |
| U.S. Dollar   | Norwegian Krone                          | \$ 53                          | 5.23                           |
| British Pound   | Euro                                     | £ 4,934                        | 1.32                           |
| British Pound   | Japanese Yen                             | £ 2,238                        | 208.79                         |
| British Pound   | Swiss Francs                             | £ 1,740                        | 2.32                           |
| Euro  | Czech Republic Koruna                    | 1,953                          | 23.87                          |

(1) Represents the notional U.S. dollar equivalent at inception of the contract, with the exception of forward contracts to sell: 4,934 British Pounds for 6,521 Euros, 2,238 British Pounds for 467,321 Japanese Yen, 1,740 British Pounds for 4,030 Swiss Francs and 1,953 Euros for

46,624 Czech Republic Koruna. These contracts are denominated in British Pounds and Euros and their notional value equates to approximately \$18,620 at September 30, 2008.

- (2) These contracts, for which we do not seek hedge accounting treatment under SFAS No. 133, generally mature within seven days of quarter-end and are marked-to-market within cost of revenue in the condensed consolidated statement of income, generally offsetting any translation gains/losses on the underlying transactions. At September 30, 2008, the total fair value of these contracts was \$7,111 and of the total mark-to-market, \$899 was recorded in other current assets and \$8,010 was recorded in accrued liabilities on the condensed consolidated balance sheet.

- (3) Represent primarily forward contracts that hedge forecasted transactions and firm commitments and generally mature within two years of quarter-end. Certain of our hedges are designated as cash flow hedges under SFAS No. 133. We exclude forward points, which represent the time value component of the fair value of our derivative positions, from our hedge assessment analysis. This time value component is

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recognized as ineffectiveness within cost of revenue in the condensed consolidated statement of income and was an unrealized gain totaling approximately \$319 during the nine months ended September 30, 2008. The unrealized hedge fair value loss associated with instruments for which we do not seek hedge accounting treatment totaled \$579 and was recognized within cost of revenue in the condensed consolidated statement of income. Our total unrealized hedge fair value loss recognized within cost of revenue for the nine months ended September 30, 2008 was \$260. At September 30, 2008, the total fair value of these outstanding forward contracts was \$6,140, including the total foreign currency exchange gain related to ineffectiveness. Of the total mark-to-market, \$3,284 was recorded in other current assets, \$8,993 was

recorded in accrued liabilities and \$431 was recorded in other non-current liabilities on the condensed consolidated balance sheet.

- (4) Represents an inflationary-adjusted currency that is indexed to the Chilean Peso.

**Interest Rate Swap** During the fourth quarter of 2007, we entered a swap arrangement to hedge against interest rate variability associated with our \$200,000 term loan. The swap arrangement has been designated as a cash flow hedge under SFAS No. 133, as the critical terms matched those of the term loan at inception and as of September 30, 2008. At September 30, 2008, the total fair value of our interest rate swap was \$2,354 and was recorded in other non-current liabilities on the condensed consolidated balance sheet.

#### **SFAS 157**

As discussed in Note 1 to the condensed consolidated financial statements, we adopted SFAS 157 during the first quarter of 2008. SFAS 157 defines fair value, establishes a framework for measuring fair value, and expands disclosures about assets and liabilities measured at fair value. The standard provides a consistent definition of fair value which focuses on exit price and prioritizes, within a measurement of fair value, the use of market-based inputs over entity-specific inputs. The standard also establishes a three-level hierarchy for fair value measurements based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The standard requires consideration of our credit quality when valuing liabilities.

We reviewed our derivative valuations using all available evidence, including recent transactions in the marketplace, indicative pricing services and the results of back-testing similar types of transactions. The adoption of SFAS 157 has not had a significant impact on our condensed consolidated balance sheet, statement of income or statement of cash flows as of September 30, 2008.

**Valuation Hierarchy** The three levels of the valuation hierarchy under SFAS 157 are defined as follows:

Level 1 inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.

Level 2 inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

Level 3 inputs to the valuation methodology are unobservable and significant to the fair value measurement.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

Following is a description of the valuation methodologies used for our instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy.

*Derivatives* Exchange-traded derivatives that are valued using quoted prices are classified within level 1 of the valuation hierarchy. However, few classes of derivative contracts are listed on an exchange; thus, our derivative positions are classified within level 2 of the valuation hierarchy, as they are valued using internally-developed models that use, as their basis, readily observable market parameters. Our derivatives include basic interest rate swaps, forward contracts, and options. In some cases, derivatives may be valued based upon models with significant

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unobservable market parameters. These would be classified within level 3 of the valuation hierarchy. As of September 30, 2008, we did not have any level 3 classifications.

The following table presents our financial instruments carried at fair value as of September 30, 2008, by caption on the condensed consolidated balance sheet and by SFAS 157 valuation hierarchy (as described above):

|  | Quoted<br>market<br>prices<br>in<br>active<br>markets<br>(Level<br>1) | Internal models<br>with<br>significant<br>observable market<br>parameters (Level<br>2) <sup>(1)</sup> | Internal<br>models with<br>significant<br>unobservable<br>market<br>parameters<br>(Level 3) | Total carrying<br>value in the<br>condensed<br>consolidated<br>balance sheet |
|--|---|---|---|--|
| <b>Assets</b>                          |   |   |   |  |
| Other current assets                   | \$  | \$ 4,183  | \$  | \$ 4,183   |
| Other non-current assets               |   |   |   |  |
| <b>Total assets at fair value</b>      | <b>\$</b>   | <b>\$ 4,183</b>   | <b>\$</b>   | <b>\$ 4,183</b>  |
| <b>Liabilities</b>                     |   |   |   |  |
| Accrued liabilities                    | \$  | \$ (17,003)   | \$  | \$ (17,003)  |
| Other non-current liabilities          |   | (2,785)   |   | (2,785)  |
| <b>Total liabilities at fair value</b> | <b>\$</b>   | <b>\$ (19,788)</b>  | <b>\$</b>   | <b>\$ (19,788)</b>   |

<sup>(1)</sup> These fair values are inclusive of outstanding forward contracts to hedge intercompany loans and certain operating exposures, as well as the swap arrangement entered to hedge against interest rate variability associated with our \$200,000

term loan.

### 7. Retirement Benefits

We previously disclosed in our financial statements for the year ended December 31, 2007 that in 2008, we expected to contribute \$18,132 and \$3,759 to our defined benefit and other postretirement plans, respectively. The following table provides updated contribution information for our defined benefit and postretirement plans as of September 30, 2008:

|   | <b>Defined<br/>Benefit<br/>Plans</b> | <b>Other<br/>Postretirement<br/>Benefits</b> |
|---|--------------------------------------|--|
| Contributions made through September 30, 2008 | \$ 12,652                            | \$ 3,120                                     |
| Remaining contributions expected for 2008     | 5,541                                | 844  |
| Total contributions expected for 2008         | \$ 18,193                            | \$ 3,964                                     |

| <b>Components of Net Periodic Benefit Cost</b> | <b>Defined<br/>Benefit Plans</b> |             | <b>Other Postretirement<br/>Benefits</b> |             |
|--|----------------------------------|-------------|--|-------------|
|  | <b>2008</b>                      | <b>2007</b> | <b>2008</b>                              | <b>2007</b> |
| <b>Three months ended September 30,</b>        |                                  |             |  |             |
| Service cost                                   | \$ 2,953                         | \$ 1,217    | \$ 425                                   | \$ 321      |
| Interest cost                                  | 7,602                            | 1,875       | 789                                      | 499         |
| Expected return on plan assets                 | (7,300)                          | (2,496)     |  |             |
| Amortization of prior service costs (credits)  | 6                                | 6           | (66)                                     | (67)        |
| Recognized net actuarial loss (gain)           | 14                               | 24          | (41)                                     | 4           |
| Net periodic benefit cost                      | \$ 3,275                         | \$ 626      | \$ 1,107                                 | \$ 757      |



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| Nine months ended September 30,               | Defined<br>Benefit Plans |          | Other Postretirement<br>Benefits |         |
|---|--------------------------|----------|----------------------------------|---------|
|   | 2008                     | 2007     | 2008                             | 2007    |
| Service cost                                  | \$ 9,061                 | \$ 3,669 | \$1,275                          | \$ 963  |
| Interest cost                                 | 23,254                   | 5,528    | 2,374                            | 1,494   |
| Expected return on plan assets                | (22,353)                 | (7,342)  |                                  |         |
| Amortization of prior service costs (credits) | 19                       | 18       | (201)                            | (201)   |
| Recognized net actuarial loss (gain)          | 41                       | 71       | (126)                            | 10      |
| Net periodic benefit cost                     | \$ 10,022                | \$ 1,944 | \$3,322                          | \$2,266 |

**8. Segment Information**

Subsequent to our recent acquisition of Lummus in November 2007, we reorganized our internal reporting structure based upon similar products and services. We manage the engineering, procurement and construction ( EPC ) component of our operations by four geographic segments: North America; Europe, Africa and Middle East; Asia Pacific; and Central and South America, as each geographic segment offers similar services. The EPC operations of our recent Lummus acquisition have been integrated into our North America and EAME segments based upon the geographic location of their operations. Additionally, the results of the technology component of the Lummus acquisition are reported separately, as they offer separate services.

The Chief Executive Officer evaluates the performance of these segments based on revenue and income from operations. Each segment s performance reflects an allocation of corporate costs, which was based primarily on revenue. Intersegment revenue is not material.

|                                | Three Months Ended<br>September 30, |             | Nine Months Ended<br>September 30, |             |
|--------------------------------|-------------------------------------|-------------|------------------------------------|-------------|
|                                | 2008                                | 2007        | 2008                               | 2007        |
| <b>Revenue</b>                 |                                     |             |                                    |             |
| EPC                            |                                     |             |                                    |             |
| North America                  | \$ 567,190                          | \$ 520,679  | \$1,641,543                        | \$1,407,209 |
| Europe, Africa and Middle East | 449,604                             | 329,871     | 1,105,458                          | 952,354     |
| Asia Pacific                   | 112,032                             | 122,581     | 389,849                            | 305,951     |
| Central and South America      | 324,332                             | 198,621     | 958,610                            | 374,910     |
| Lummus Technology              | 110,551                             |             | 336,134                            |             |
| Total revenue                  | \$1,563,709                         | \$1,171,752 | \$4,431,594                        | \$3,040,424 |

**Income (Loss) From Operations**

|                                |           |           |           |           |
|--------------------------------|-----------|-----------|-----------|-----------|
| EPC                            |           |           |           |           |
| North America                  | \$ 42,364 | \$ 43,374 | \$ 71,060 | \$ 91,632 |
| Europe, Africa and Middle East | (58,972)  | (1,340)   | (354,483) | (726)     |
| Asia Pacific                   | 7,765     | 12,647    | 33,249    | 27,072    |
| Central and South America      | 33,328    | 17,091    | 81,636    | 30,710    |
| Lummus Technology              | 27,337    |           | 82,858    |           |

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|                                     |           |           |             |            |
|-------------------------------------|-----------|-----------|-------------|------------|
| Total income (loss) from operations | \$ 51,822 | \$ 71,772 | \$ (85,680) | \$ 148,688 |
|-------------------------------------|-----------|-----------|-------------|------------|

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We have been and may from time to time be named as a defendant in legal actions claiming damages in connection with engineering and construction projects, technology licenses and other matters. These are typically claims that arise in the normal course of business, including employment-related claims and contractual disputes or claims for personal injury or property damage which occur in connection with services performed relating to project or construction sites. Contractual disputes normally involve claims relating to the timely completion of projects, performance of equipment or technologies, design or other engineering services or project construction services provided by our subsidiaries. Management does not currently believe that pending contractual, employment-related personal injury or property damage claims will have a material adverse effect on our earnings or liquidity.

*Antitrust Proceedings* In October 2001, the U.S. Federal Trade Commission (the *FTC* or the *Commission* ) filed an administrative complaint (the *Complaint* ) challenging our February 2001 acquisition of certain assets of the Engineered Construction Division of Pitt-Des Moines, Inc. ( *PDM* ) that we acquired together with certain assets of the Water Division of PDM (the Engineered Construction and Water Divisions of PDM are hereafter sometimes referred to as the *PDM Divisions* ). The *Complaint* alleged that the acquisition violated Federal antitrust laws by threatening to substantially lessen competition in four specific business lines in the U.S.: liquefied nitrogen, liquefied oxygen and liquefied argon (LIN/LOX/LAR) storage tanks; liquefied petroleum gas (LPG) storage tanks; liquefied natural gas (LNG) storage tanks and associated facilities; and field erected thermal vacuum chambers (used for the testing of satellites) (the *Relevant Products* ).

In June 2003, an FTC Administrative Law Judge ruled that our acquisition of PDM assets threatened to substantially lessen competition in the four business lines identified above and ordered us to divest within 180 days of a final order all physical assets, intellectual property and any uncompleted construction contracts of the PDM Divisions that we acquired from PDM to a purchaser approved by the FTC that is able to utilize those assets as a viable competitor. We appealed the ruling to the full FTC. In addition, the FTC Staff appealed the sufficiency of the remedies contained in the ruling to the full FTC. On January 6, 2005, the Commission issued its Opinion and Final Order. According to the FTC's Opinion, we would be required to divide our industrial division, including employees, into two separate operating divisions, CB&I and New PDM, and to divest New PDM to a purchaser approved by the FTC within 180 days of the Order becoming final. By order dated August 30, 2005, the FTC issued its final ruling substantially denying our petition to reconsider and upholding the Final Order as modified.

We believe that the FTC's Order and Opinion are inconsistent with the law and the facts presented at trial, in the appeal to the Commission, as well as new evidence following the close of the record. We have filed a petition for review of the FTC Order and Opinion with the U.S. Court of Appeals for the Fifth Circuit. Oral arguments occurred on May 2, 2007. On January 25, 2008, we received the decision of the Fifth Circuit Court of Appeals regarding our appeal of the Order, which denied our petition to review the Order. On March 10, 2008, we filed a Petition for Panel Rehearing and a Petition for Rehearing En Banc in the U.S. Court of Appeals for the Fifth Circuit. The Court subsequently ordered the FTC to respond to our Petition for Rehearing En Banc. On March 31, 2008, the FTC filed a response to our petition. On July 2, 2008 the Fifth Circuit ruled on our petition. We are currently reviewing the Court's decision, which denied our petition, and are evaluating our legal options.

We are not required to divest any assets until we have exhausted all appeal processes available to us, including appeal to the U.S. Supreme Court. Because (i) the remedies described in the Order and Opinion are neither consistent nor clear, (ii) the needs and requirements of any purchaser of divested assets could impact the amount and type of possible additional assets, if any, to be conveyed to the purchaser to constitute it as a viable competitor in the Relevant Products beyond those contained in the PDM Divisions, and (iii) the demand for the Relevant Products is constantly changing, we have not been able to definitively quantify the potential effect on our financial statements. The divested entity could include, among other things, certain fabrication facilities, equipment, contracts

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and employees of CB&I. The remedies contained in the Order, depending on how and to the extent they are ultimately implemented to establish a viable competitor in the Relevant Products, could have an adverse effect on us, including the possibility of a potential write-down of the net book value of divested assets, a loss of revenue relating to divested contracts and costs associated with a divestiture.

As we have done over the course of the past year, we continue to work cooperatively with the FTC to resolve this matter. On September 15, 2008, we filed a divestiture application with the FTC intended to resolve the matter. The proposed divestiture includes a license to use our cryogenic tank technology and the sale of certain construction equipment to Matrix Service Co. ( Matrix ). We will also subcontract about \$20,000 of cryogenic and LNG tank work in the U.S. to Matrix over the next several years. In addition, we will transfer approximately 70 engineering and construction personnel to Matrix, along with the procedures necessary to enhance its competitiveness in the product lines as specified in the Order and Opinion. This agreement, pending FTC approval, is anticipated to be completed in the fourth quarter of 2008. If this divestiture application is approved by the FTC, we believe that the impact will not have a material effect on our financial statements.

*Asbestos Litigation* We are a defendant in lawsuits wherein plaintiffs allege exposure to asbestos due to work we may have performed at various locations. We have never been a manufacturer, distributor or supplier of asbestos products. Through September 30, 2008, we have been named a defendant in lawsuits alleging exposure to asbestos involving approximately 4,700 plaintiffs, and of those claims, approximately 1,400 claims were pending and 3,300 have been closed through dismissals or settlements. Through September 30, 2008, the claims alleging exposure to asbestos that have been resolved have been dismissed or settled for an average settlement amount per claim of approximately one thousand dollars. With respect to unasserted asbestos claims, we cannot identify a population of potential claimants with sufficient certainty to determine the probability of a loss and to make a reasonable estimate of liability, if any. We review each case on its own merits and make accruals based on the probability of loss and our ability to estimate the amount of liability and related expenses, if any. We do not currently believe that any unresolved asserted claims will have a material adverse effect on our future results of operations, financial position or cash flow and at September 30, 2008 we had accrued \$2,362 for liability and related expenses. While we continue to pursue recovery for recognized and unrecognized contingent losses through insurance, indemnification arrangements or other sources, we are unable to quantify the amount, if any, that may be expected to be recoverable because of the variability in the coverage amounts, deductibles, limitations and viability of carriers with respect to our insurance policies for the years in question.

*Environmental Matters* Our operations are subject to extensive and changing U.S. federal, state and local laws and regulations, as well as laws of other nations, that establish health and environmental quality standards. These standards, among others, relate to air and water pollutants and the management and disposal of hazardous substances and wastes. We are exposed to potential liability for personal injury or property damage caused by any release, spill, exposure or other accident involving such pollutants, substances or wastes.

In connection with the historical operation of our facilities, substances which currently are or might be considered hazardous were used or disposed of at some sites that will or may require us to make expenditures for remediation. In addition, we have agreed to indemnify parties to whom we have purchased and sold facilities for certain environmental liabilities arising from acts occurring before the dates those facilities were transferred.

We believe that we are currently in compliance, in all material respects, with all environmental laws and regulations. We do not anticipate that we will incur material capital expenditures for environmental controls or for investigation or remediation of environmental conditions during the remainder of 2008 or 2009.

**10. Equity Investments**

Our investments, which are accounted for by the equity method and are attributable to our purchase of Lummus in November 2007, consist primarily of the following:

Catalytic Distillation Technologies ( CD Tech ) provides license/basic engineering and catalyst supply for catalytic distillation applications, including gasoline desulphurization and alkylation processes.

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Chevron-Lummus Global LLC ( CLG ) provides license/basic engineering services and catalyst supply for deep conversion (e.g., hydrocracking), residual hydroprocessing and lubes processing. The business primarily concentrates on converting/upgrading heavy/sour crude that is produced in the refinery process to more marketable products.

These two investees are significant in the aggregate and summarized income statement information is as follows:

|                        | <b>Three Months Ended</b> |             | <b>Nine Months Ended</b> |             |
|------------------------|---------------------------|-------------|--------------------------|-------------|
|                        | <b>September 30,</b>      |             | <b>September 30,</b>     |             |
|                        | <b>2008</b>               | <b>2007</b> | <b>2008</b>              | <b>2007</b> |
| Revenue                | \$73,867                  | \$          | \$211,838                | \$          |
| Gross profit           | 35,739                    |             | 101,724                  |             |
| Income from operations | 23,882                    |             | 67,094                   |             |
| Net income             | 23,181                    |             | 65,371                   |             |

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**Table of Contents****Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following Management's Discussion and Analysis of Financial Condition and Results of Operations is provided to assist readers in understanding our financial performance during the periods presented and significant trends which may impact our future performance. This discussion should be read in conjunction with our condensed consolidated financial statements and the related notes thereto included elsewhere in this quarterly report.

CB&I is an integrated EPC provider and major process technology licensor. Founded in 1889, CB&I provides conceptual design, technology, engineering, procurement, fabrication, construction, commissioning and associated maintenance services to customers in the energy and natural resource industries.

**Results of Operations**

*Overview* During the third quarter of 2008, we reported new awards of approximately \$703.7 million, consistent with the comparable prior year period, and revenue of \$1.6 billion, representing an approximate 33% increase over the prior year. Regarding operating performance, we recognized an \$86.0 million charge to capture additional projected costs to complete the South Hook and Isle of Grain projects in the United Kingdom (the U.K. Projects), as described below. Our gross profit excluding the \$86.0 million charge from these projects was \$186.7 million, or approximately 12.0% of revenue, representing solid execution of existing backlog, the contribution of our higher gross profit Lummus Technology business, acquired in the fourth quarter of 2007, and the strength of new awards.

On September 13, 2008, Hurricane Ike impacted CB&I facilities and projects in our North America segment. All facilities and projects were back to normal operations by early October, except for our large LNG project in Texas. We continue to work with the customer to assess the job-site. For the full-year 2008, hurricane related costs are expected to be in the range of \$6.0 million to \$8.0 million, the majority of which were recognized in the third quarter.

*New Awards/Backlog* During the three months ended September 30, 2008, new awards, representing the value of new project commitments received during a given period, were \$703.7 million, compared with \$715.3 million during the same 2007 period. These commitments are included in backlog until work is performed and revenue is recognized or until cancellation. Approximately 83% of our new awards were distributed among our North America segment (39%), our EAME segment (23%), and our Lummus Technology segment (21%). New awards for our North America and EAME segments included various steel plate structure and energy processes projects in the United States (U.S.), Canada and Europe, while Lummus Technology's awards included technology and engineering services for a petrochemical complex in India, valued at approximately \$45.0 million. Significant new awards during the prior year period were concentrated in the U.S., which included an LNG terminal expansion and a refinery expansion project. New awards for the nine months ended September 30, 2008 were \$3.2 billion compared with \$4.9 billion in the same 2007 period. The comparable prior year period included two significant LNG awards in our Central and South America (CSA) segment.

We see a change in the marketplace away from pure lump-sum turnkey as the preferred approach for major EPC energy projects and a shift to a combination of cost reimbursable, modular fabrication, engineering services and hybrid contracts, which provide for risk-sharing between the owner and the contractor. Our new awards are reflecting this shift, in addition to smaller steel plate structure and energy processes projects.

Backlog at September 30, 2008 of \$6.2 billion was comparable with our September 30, 2007 balance of \$6.4 billion.

*Revenue* Revenue of \$1.6 billion during the three months ended September 30, 2008 increased \$392.0 million, or 33%, compared with the corresponding 2007 period. Revenue grew \$46.5 million, or 9%, in the North America

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segment, increased \$119.7 million, or 36%, in the EAME segment, decreased \$10.5 million, or 9%, in the Asia Pacific segment, and increased \$125.7 million, or 63%, in the CSA segment. The following factors contributed to our overall increase in revenue over the comparable prior year period:

Approximately 72% of the revenue increase, or \$283.0 million, is attributable to the results of our November 2007 Lummus acquisition. Lummus Technology revenue of \$110.6 million reflects the strength of proprietary equipment sales and process licensing to the gas, refining and petrochemical sectors. The balance of Lummus revenue of \$172.4 million is included primarily within our EAME segment.

We began the year with significant LNG backlog, contributing to the revenue growth in our CSA segment.

Interruptions on Gulf Coast projects in the United States caused by Hurricane Ike, were more than offset by growth of energy processes and steel plate structure work in Canada.

The wind-down of the U.K Projects has been partly offset by strong growth of steel plate structure work in the Middle East.

Revenue during the nine months ended September 30, 2008 totaled \$4.4 billion, an increase of \$1.4 billion, or 46%, versus the comparable prior year period.

*Gross Profit* Gross profit in the third quarter of 2008 was \$100.7 million, or 6.4% of revenue, compared with gross profit of \$107.4 million, or 9.2% of revenue, for the corresponding period in 2007. The difference in gross profit as a percentage of revenue in the current period versus the comparable prior year period is primarily due to the following factors:

As a result of ongoing subcontractor issues and significant weather delays during the third quarter, the schedule for achieving first gas for the South Hook LNG project has been further delayed to December 2008 and projected costs have increased. While experiencing similar issues during the third quarter, the Isle of Grain LNG project is on schedule to receive first gas in November 2008. As a result of these factors, we recognized an \$80.0 million and \$6.0 million charge to earnings during the third quarter associated with the South Hook and Isle of Grain projects, respectively. These additional costs to complete the projects are expected to be concentrated in the fourth quarter of 2008. If weather factors, labor productivity and subcontractor performance were to decline from amounts utilized in our current estimates, our future results of operations would be negatively impacted. Charges for the South Hook project in the comparable prior year period were approximately \$26.0 million.

Our gross profit excluding the \$86.0 million charge from the U.K. Projects was \$186.7 million or approximately 12.0%. The balance of the backlog performance reflected improvement over the prior year as a result of the contribution of the Lummus Technology business and solid project execution.

Gross profit in the first nine months of 2008 was \$68.8 million, or 1.6% of revenue, versus \$252.9 million, or 8.3% of revenue, for the comparable 2007 period. The current period reflects a \$424.0 million charge for the U.K. Projects and the first quarter impact of increased costs on a project in the U.S. Excluding the year-to-date impact of the U.K. Projects, gross profit was approximately 11.0%.

*Equity Earnings* Equity earnings of \$12.0 million and \$34.2 million for the three and nine month periods ended September 30, 2008, were generated from joint venture investments within our Lummus Technology business. These joint ventures have experienced elevated technology licensing and catalyst sales for various proprietary technologies during both the second and third quarters of 2008.

*Selling and Administrative Expenses* Selling and administrative expenses for the three months ended September 30, 2008 were \$54.9 million, or 3.5% of revenue, compared with \$35.3 million, or 3.0% of revenue, for the comparable period in 2007. Selling and administrative expenses for the nine months ended September 30, 2008 were \$171.0 million, or 3.9% of revenue, compared with \$103.8 million, or 3.4% of revenue, for the corresponding

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2007 period. The increase for the quarter and year to date periods as compared to 2007 is attributable primarily to incremental costs associated with our Lummus business and growth in global administrative support costs.

*Income (Loss) from Operations* Income from operations for the three months ended September 30, 2008 was \$51.8 million versus \$71.8 million during the prior year period. Loss from operations for the nine months ended September 30, 2008 was \$85.7 million, compared with income from operations of \$148.7 million for the comparable 2007 period. As described above, our third quarter and year-to-date results were unfavorably impacted by charges for the U.K. Projects in our EAME segment.

*Interest Expense and Interest Income* Interest expense for the third quarter of 2008 was \$5.4 million, compared with \$1.0 million for the corresponding 2007 period. The \$4.4 million increase was primarily due to higher average debt levels resulting from borrowings to fund a portion of our Lummus acquisition. Borrowings associated with the Lummus acquisition included a \$200.0 million five-year term loan. Interest income of \$1.7 million for the third quarter 2008 decreased \$6.6 million compared to the prior year period due to lower short-term investment levels resulting from cash utilized to fund U.K. project losses and the balance of our Lummus acquisition.

*Income Tax (Expense) Benefit* Income tax expense for the three months ended September 30, 2008 was \$37.8 million, or 78.5% of pre-tax income, versus \$18.7 million, or 23.7% in the prior year period. We have not provided an income tax benefit for net losses recognized in the U.K. during the third quarter of 2008, which has significantly increased our tax rate compared to the prior year quarter. Income tax benefit for the nine months ending September 30, 2008 was \$8.6 million, or 9.2% of pre-tax loss, compared with an income tax expense of \$44.2 million, or 26.0% of pre-tax income, in the prior year period.

*Minority Interest in Income* Minority interest in income for the three months ended September 30, 2008 was \$1.8 million compared with \$1.6 million for the comparable period in 2007. Minority interest in income for the nine months ended September 30, 2008 was \$5.3 million versus \$4.4 million for the comparable period in 2007. The changes compared with 2007 are commensurate with the levels of operating income for the contracting entities.

**Liquidity and Capital Resources**

At September 30, 2008, cash and cash equivalents totaled \$242.4 million.

*Operating* During the first nine months of 2008, our operations generated \$94.3 million of cash flows primarily as a result of collections within our EAME segment and higher payable levels in our North America and CSA segments, partially offset by a net loss for the period.

*Investing* In the first nine months of 2008, we incurred \$82.1 million for capital expenditures, primarily in support of projects in our North America and EAME segments.

We continue to evaluate and selectively pursue opportunities for additional expansion of our business through acquisition of complementary businesses. These acquisitions, if they arise, may involve the use of cash or may require further debt or equity financing.

*Financing* During the first nine months of 2008, net cash flows used in financing activities totaled \$77.2 million. Stock repurchases totaled \$76.0 million (approximately 2.3 million shares at an average price of \$33.46 per share) which included cash payments of approximately \$70.2 million for the repurchase of 2.1 million shares of our stock and \$5.8 million for withholding taxes on taxable share distributions, for which we withheld approximately 0.2 million shares. Uses of cash also included \$11.5 million for the payment of dividends. Our annual 2008 dividend is expected to be in the range of \$15.0 to \$16.0 million. Cash provided by financing activities included \$7.5 million from the issuance of shares for stock-based compensation and \$3.1 million of benefits associated with tax deductions in excess of recognized stock-based compensation cost.

Our primary internal source of liquidity is cash flow generated from operations. Capacity under a revolving credit facility is also available, if necessary, to fund operating or investing activities. We have a five-year, \$1.1 billion,



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committed and unsecured revolving credit facility, which terminates in October 2011. As of September 30, 2008, no direct borrowings were outstanding under the revolving credit facility, but we had issued \$305.0 million of letters of credit under the five-year facility. Such letters of credit are generally issued to customers in the ordinary course of business to support advance payments, as performance guarantees, or in lieu of retention on our contracts. As of September 30, 2008, we had \$795.0 million of available capacity under this facility. The facility contains certain restrictive covenants, including a maximum leverage ratio, a minimum fixed charge coverage ratio and a minimum net worth level, among other restrictions. The facility also places restrictions on us with regard to subsidiary indebtedness, sales of assets, liens, investments, type of business conducted, and mergers and acquisitions, among other restrictions. In addition to the revolving credit facility, we have three committed and unsecured letter of credit and term loan agreements (the "LC Agreements") with Bank of America, N.A., as administrative agent, JPMorgan Chase Bank, National Association, and various private placement note investors. Under the terms of the LC Agreements, either banking institution can issue letters of credit (the "LC Issuers"). In the aggregate, the LC Agreements provide up to \$275.0 million of capacity. As of September 30, 2008, no direct borrowings were outstanding under the LC Agreements, but the letters of credit among all three tranches of LC Agreements were fully utilized. Both Tranche A, a \$50.0 million facility, and Tranche B, a \$100.0 million facility, are five-year facilities which terminate in November 2011 and Tranche C is an eight-year, \$125.0 million facility expiring in November 2014. The LC Agreements contain certain restrictive covenants, such as a minimum net worth level, a minimum fixed charge coverage ratio and a maximum leverage ratio. The LC Agreements also include restrictions with regard to subsidiary indebtedness, sales of assets, liens, investments, type of business conducted, affiliate transactions, sales and leasebacks, and mergers and acquisitions, among other restrictions. In the event of default under the LC Agreements, including our failure to reimburse a draw against an issued letter of credit, the LC Issuer could transfer its claim against us, to the extent such amount is due and payable no later than the stated maturity of the respective LC Agreement. In addition to quarterly letter of credit fees and, to the extent that a term loan is in effect, we would be assessed a floating rate of interest over LIBOR.

We also have various short-term, uncommitted revolving credit facilities across several geographic regions of approximately \$1.4 billion. These facilities are generally used to provide letters of credit or bank guarantees to customers in the ordinary course of business to support advance payments, as performance guarantees or in lieu of retention on our contracts. At September 30, 2008, we had available capacity of \$594.1 million under these uncommitted facilities. In addition to providing letters of credit or bank guarantees, we also issue surety bonds in the ordinary course of business to support our contract performance.

In addition, we have a \$200.0 million, five-year, unsecured term loan facility (the "Term Loan") with JPMorgan Chase Bank, National Association, as administrative agent, and Bank of America, N.A., as syndication agent. The Term Loan was fully utilized upon closing of the Lummus acquisition in November 2007. Interest under the Term Loan is based upon LIBOR plus an applicable floating spread, and paid quarterly in arrears. We also have an interest rate swap that provides for an interest rate of approximately 6.57%, inclusive of the applicable floating spread. The Term Loan will be repaid in equal installments of \$40.0 million per year, with the last principal payment due in November 2012. The Term Loan contains similar restrictive covenants to the ones noted above for the revolving credit facility.

We were in compliance with all debt covenants as of September 30, 2008.

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As of September 30, 2008, the following commitments were in place to support our ordinary course obligations:

**Amounts of Commitments by Expiration Period**

| <i>(In thousands)</i>                | Total        | Less than 1<br>Year | 1-3 Years  | 4-5 Years  | After 5<br>Years |
|--------------------------------------|--------------|---------------------|------------|------------|------------------|
| Letters of Credit/Bank<br>Guarantees | \$ 1,396,461 | \$ 682,961          | \$ 504,743 | \$ 198,765 | \$ 9,992         |
| Surety Bonds                         | 315,996      | 265,531             | 50,460     | 5          |                  |
| Total Commitments                    | \$ 1,712,457 | \$ 948,492          | \$ 555,203 | \$ 198,770 | \$ 9,992         |

Note: Letters of credit include \$32,949 of letters of credit issued in support of our insurance program. We believe cash on hand, funds generated by operations, amounts available under existing credit facilities and external sources of liquidity, such as the issuance of debt and equity instruments, will be sufficient to finance capital expenditures, the settlement of commitments and contingencies (as more fully described in Note 9 to our condensed consolidated financial statements) and working capital needs for the foreseeable future. However, there can be no assurance that such funding will be available, as our ability to generate cash flows from operations and our ability to access funding under the revolving credit facility and LC Agreements may be impacted by a variety of business, economic, legislative, financial and other factors which may be outside of our control. Additionally, while we currently have significant, uncommitted bonding facilities, primarily to support various commercial provisions in our engineering and construction and technology contracts, a termination or reduction of these bonding facilities could result in the utilization of letters of credit in lieu of performance bonds, thereby reducing our available capacity under the revolving credit facility. Although we do not anticipate a reduction or termination of the bonding facilities, there can be no assurance that such facilities will be available at reasonable terms to service our ordinary course obligations. We are a defendant in a number of lawsuits arising in the normal course of business and we have in place appropriate insurance coverage for the type of work that we have performed. As a matter of standard policy, we review our litigation accrual quarterly and as further information is known on pending cases, increases or decreases, as appropriate, may be recorded in accordance with SFAS No. 5, Accounting for Contingencies ( SFAS No. 5 ). For a discussion of pending litigation, including lawsuits wherein plaintiffs allege exposure to asbestos due to work we may have performed and matters involving the FTC, see Note 9 to our condensed consolidated financial statements.

**Off-Balance Sheet Arrangements**

We use operating leases for facilities and equipment when they make economic sense, including sale-leaseback arrangements. We have no other significant off-balance sheet arrangements.

**New Accounting Standards**

For a discussion of new accounting standards, see the applicable section included within Note 1 to our condensed consolidated financial statements.

**Critical Accounting Estimates**

The discussion and analysis of financial condition and results of operations are based upon our condensed consolidated financial statements, which have been prepared in accordance with U.S. GAAP. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenue and expenses, and related disclosure of contingent assets and liabilities. We evaluate our estimates on an on-going basis, based on historical experience and on various other assumptions that are believed to be reasonable under the circumstances. Our management has discussed the development and selection of our critical

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accounting estimates with the Audit Committee of our Supervisory Board of Directors. Actual results may differ from these estimates under different assumptions or conditions.

We believe the following critical accounting policies affect our more significant judgments and estimates used in the preparation of our condensed consolidated financial statements:

**Revenue Recognition** Revenue is primarily recognized using the percentage-of-completion method. Our contracts are awarded on a competitive bid and negotiated basis. We offer our customers a range of contracting options, including fixed-price, cost reimbursable and hybrid approaches. Contract revenue is primarily recognized based on the percentage that actual costs-to-date bear to total estimated costs. We utilize this cost-to-cost approach as we believe this method is less subjective than relying on assessments of physical progress. We follow the guidance of SOP 81-1 for accounting policies relating to our use of the percentage-of-completion method, estimating costs, revenue recognition, including the recognition of profit incentives, combining and segmenting contracts and unapproved change order/claim recognition. Under the cost-to-cost approach, the most widely recognized method used for percentage-of-completion accounting, the use of estimated cost to complete each contract is a significant variable in the process of determining revenue recognition and is a significant factor in the accounting for contracts. The cumulative impact of revisions in total cost estimates during the progress of work is reflected in the period in which these changes become known, including the reversal of any profit recognized in prior periods. Due to the various estimates inherent in our contract accounting, actual results could differ from those estimates.

Contract revenue reflects the original contract price adjusted for approved change orders and estimated minimum recoveries of unapproved change orders and claims. We recognize revenue associated with unapproved change orders and claims to the extent that related costs have been incurred when recovery is probable and the value can be reliably estimated. At September 30, 2008 and December 31, 2007, we had projects with outstanding unapproved change orders/claims of \$29.0 million and \$96.3 million, respectively, factored into the determination of their revenue and estimated costs. If the final settlements are less than the approved change orders and claims, our results of operations could be negatively impacted.

Losses expected to be incurred on contracts in progress are charged to earnings in the period such losses become known. For projects in a significant loss position, we recognized losses of \$89.0 million and \$416.0 million, respectively, for the three and nine month periods ended September 30, 2008. Recognized losses during the prior year period were \$25.8 million and \$67.6 million, respectively, for the three and nine month periods ended September 30, 2007.

**Credit Extension** We extend credit to customers and other parties in the normal course of business only after a review of the potential customer's creditworthiness. Additionally, management reviews the commercial terms of all significant contracts before entering into a contractual arrangement. We regularly review outstanding receivables and provide for estimated losses through an allowance for doubtful accounts. In evaluating the level of established reserves, management makes judgments regarding the parties' ability to make required payments, economic events and other factors. As the financial condition of these parties changes, circumstances develop or additional information becomes available, adjustments to the allowance for doubtful accounts may be required.

**Financial Instruments** Although we do not engage in currency speculation, we periodically use hedges, primarily forward contracts, to mitigate certain operating exposures, as well as hedge intercompany loans utilized to finance non-U.S. subsidiaries. Hedge contracts utilized to mitigate operating exposures are generally designated as cash flow hedges under SFAS No. 133. Therefore, gains and losses, exclusive of forward points, associated with marking highly effective instruments to market are included in accumulated other comprehensive income/loss on the condensed consolidated balance sheets until the associated offsetting underlying operating exposure impacts our earnings. Gains and losses associated with instruments deemed ineffective during the period, if any, and instruments for which we do not seek hedge accounting treatment, including those to hedge intercompany loans, are recognized within cost of revenue in the condensed consolidated statements of income. Additionally, changes in the fair value of forward points are recognized within cost of revenue in the condensed consolidated statements of income. We have also entered a swap arrangement to hedge against interest rate variability associated with our \$200.0 million

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term loan. The swap arrangement is designated as a cash flow hedge under SFAS No. 133, as the critical terms matched those of the term loan at inception and as of September 30, 2008. We will continue to assess hedge effectiveness of the swap transaction prospectively. Our other financial instruments are not significant.

**Income Taxes** Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases using tax rates in effect for the years in which the differences are expected to reverse. A valuation allowance is provided to offset any net deferred tax assets if, based upon the available evidence, it is more likely than not that some or all of the deferred tax assets will not be realized. The final realization of the deferred tax asset depends on our ability to generate sufficient taxable income of the appropriate character in the future and in appropriate jurisdictions. We did not provide for an income tax benefit for net losses recognized in the U.K. during the third quarter of 2008. We have not provided a valuation allowance against our remaining U.K. net operating loss carryforward asset of approximately \$110.0 million as it is more likely than not that it will be utilized from future earnings and contracting strategies.

Under the guidance of FIN 48, we provide for income taxes in situations where we have and have not received tax assessments. Taxes are provided in those instances where we consider it probable that additional taxes will be due in excess of amounts reflected in income tax returns filed worldwide. As a matter of standard policy, we continually review our exposure to additional income taxes due and as further information is known, increases or decreases, as appropriate, may be recorded in accordance with FIN 48.

**Estimated Reserves for Insurance Matters** We maintain insurance coverage for various aspects of our business and operations. However, we retain a portion of anticipated losses through the use of deductibles and self-insured retentions for our exposures related to third-party liability and workers' compensation. Management regularly reviews estimates of reported and unreported claims through analysis of historical and projected trends, in conjunction with actuaries and other consultants, and provides for losses through insurance reserves. As claims develop and additional information becomes available, adjustments to loss reserves may be required. If actual results are not consistent with our assumptions, we may be exposed to gains or losses that could be material.

**Recoverability of Goodwill** We have adopted SFAS No. 142 which states that goodwill and indefinite-lived intangible assets are to be reviewed annually for impairment. The goodwill impairment analysis required under SFAS No. 142 requires us to allocate goodwill to our reporting units, compare the fair value of each reporting unit with our carrying amount, including goodwill, and then, if necessary, record a goodwill impairment charge in an amount equal to the excess, if any, of the carrying amount of a reporting unit's goodwill over the implied fair value of that goodwill. The primary method we employ to estimate these fair values is the discounted cash flow method. This methodology is based, to a large extent, on assumptions about future events that may or may not occur as anticipated, and such deviations could have a significant impact on the estimated fair values calculated. These assumptions include, but are not limited to, estimates of future growth rates, discount rates and terminal values of reporting units. Our goodwill balance at September 30, 2008 was \$940.1 million.

**Forward-Looking Statements**

This quarterly report on Form 10-Q contains forward-looking information (as defined in the Private Securities Litigation Reform Act of 1995) that involves risk and uncertainty. The forward-looking statements may include, but are not limited to, (and you should read carefully) any statements containing the words expect, believe, anticipate, project, estimate, predict, intend, should, could, may, might, or similar expressions or the negative of any of these terms.

Forward-looking statements involve known and unknown risks and uncertainties. In addition to the material risks listed under Item 1A. Risk Factors, as set forth in our Form 10-K for the year ended December 31, 2007 filed with the SEC, that may cause our actual results, performance or achievements to be materially different from those expressed or implied by any forward-looking statements, the following are some, but not all, of the factors that might cause or contribute to such differences:

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the impact of the current, and the potential worsening of, turmoil in worldwide financial markets or current weakness in the credit markets on us, our backlog and prospects, or any aspect of our credit facility;

our ability to realize cost savings from our expected execution performance of contracts;

the uncertain timing and the funding of new contract awards, and project cancellations and operating risks;

cost overruns on fixed price or similar contracts whether as the result of improper estimates or otherwise;

risks associated with labor productivity;

risks associated with percentage-of-completion accounting;

our ability to settle or negotiate unapproved change orders and claims;

changes in the costs or availability of, or delivery schedule for, equipment, components, materials, labor or subcontractors;

adverse impacts from weather may affect our performance and timeliness of completion, which could lead to increased costs and affect the costs or availability of, or delivery schedule for, equipment, components, materials, labor or subcontractors;

increased competition;

fluctuating revenue resulting from a number of factors, including the cyclical nature of the individual markets in which our customers operate;

lower than expected activity in the hydrocarbon industry, demand from which is the largest component of our revenue;

lower than expected growth in our primary end markets, including but not limited to LNG and energy processes;

risks inherent in acquisitions and our ability to obtain financing for proposed acquisitions;

our ability to integrate and successfully operate acquired businesses and the risks associated with those businesses;

the weakening, non-competitiveness, unavailability of, or lack of demand for, our intellectual property rights;

failure to keep pace with technological changes;

failure of our patents or licensed technologies to perform as expected or to remain competitive, current, in demand, profitable or enforceable;

adverse outcomes of pending claims or litigation or the possibility of new claims or litigation, and the potential effect on our business, financial condition and results of operations;

the ultimate outcome or effect of the pending FTC order on our business, financial condition and results of operations;

lack of necessary liquidity to finance expenditures prior to the receipt of payment for the performance of contracts and to provide bid and performance bonds and letters of credit securing our obligations under our bids and contracts;

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proposed and actual revisions to U.S. and non-U.S. tax laws, and interpretation of said laws, Dutch tax treaties with foreign countries, and U.S. tax treaties with non-U.S. countries (including, but not limited to The Netherlands), that seek to increase income taxes payable;

political and economic conditions including, but not limited to, war, conflict or civil or economic unrest in countries in which we operate; and

a downturn or disruption in the economy in general.

Although we believe the expectations reflected in our forward-looking statements are reasonable, we cannot guarantee future performance or results. We are not obligated to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. You should consider these risks when reading any forward-looking statements.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

We are exposed to market risk from changes in foreign currency exchange rates, which may adversely affect our results of operations and financial condition. One exposure to fluctuating exchange rates relates to the effects of translating the financial statements of our non-U.S. subsidiaries, which are denominated in currencies other than the U.S. dollar, into the U.S. dollar. The foreign currency translation adjustments are recognized within shareholders equity in accumulated other comprehensive income/loss as cumulative translation adjustment, net of any applicable tax. We generally do not hedge our exposure to potential foreign currency translation adjustments.

Another form of foreign currency exposure relates to our non-U.S. subsidiaries' normal contracting activities. We generally try to limit our exposure to foreign currency fluctuations in most of our contracts through provisions that require customer payments in U.S. dollars, the currency of the contracting entity, or other currencies corresponding to the currency in which costs are incurred. As a result, we generally do not need to hedge foreign currency cash flows for contract work performed. However, where construction contracts do not contain foreign currency provisions, we generally use forward exchange contracts to hedge foreign currency exposure of forecasted transactions and firm commitments. At September 30, 2008, the outstanding notional value of these cash flow hedge contracts was \$189.1 million. Our primary foreign currency exchange rate exposure hedged includes the Chilean Peso, Euro, Chilean Unidad de Fomento, Peruvian Nuevo Sol, British Pound, Norwegian Krone, Japanese Yen, Swiss Franc, and Czech Republic Koruna. The gains and losses on these contracts are intended to offset changes in the value of the related exposures. The unrealized hedge fair value loss associated with instruments for which we do not seek hedge accounting treatment totaled \$0.6 million and was recognized within cost of revenue in the condensed consolidated statement of income for the nine months ended September 30, 2008. Additionally, we exclude forward points, which represent the time value component of the fair value of our derivative positions, from our hedge assessment analysis. This time value component is recognized as ineffectiveness within cost of revenue in the condensed consolidated statement of income and was an unrealized gain totaling approximately \$0.3 million for the period ended September 30, 2008. As a result, our total unrealized hedge fair value loss recognized within cost of revenue for the nine months ended September 30, 2008 was \$0.3 million. The total net fair value of these contracts, including the foreign currency gain related to ineffectiveness was \$6.1 million. The terms of our contracts extend up to two years. The potential change in fair value for these contracts from a hypothetical ten percent change in quoted foreign currency exchange rates would have been approximately \$0.6 million at September 30, 2008.

During the fourth quarter of 2007 we entered into a swap arrangement to hedge against interest rate variability associated with our \$200.0 million term loan. The swap arrangement was designated as a cash flow hedge under SFAS No. 133 as the critical terms matched those of the term loan at inception and as of September 30, 2008.

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In circumstances where intercompany loans and/or borrowings are in place with non-U.S. subsidiaries, we will also use forward contracts which generally offset any translation gains/losses of the underlying transactions. If the timing or amount of foreign-denominated cash flows vary, we incur foreign exchange gains or losses, which are included within cost of revenue in the condensed consolidated statements of income. We do not use financial instruments for trading or speculative purposes.

The carrying value of our cash and cash equivalents, accounts receivable, accounts payable and notes payable approximates their fair values because of the short-term nature of these instruments. At September 30, 2008, the fair value of our long-term debt, based on the current market rates for debt with similar credit risk and maturity, approximated the value recorded on our balance sheet as interest is based upon LIBOR plus an applicable floating spread and is paid quarterly in arrears. See Note 6 to our condensed consolidated financial statements for quantification of our financial instruments.

**Item 4. Controls and Procedures**

*Disclosure Controls and Procedures* As of the end of the period covered by this quarterly report on Form 10-Q, we carried out an evaluation, under the supervision and with the participation of our management, including the Chief Executive Officer ( CEO ) and Chief Financial Officer ( CFO ), of the effectiveness of the design and operation of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act )). Based upon such evaluation, the CEO and CFO have concluded that, as of the end of such period, our disclosure controls and procedures are effective to ensure information required to be disclosed in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time period specified in the SEC's rules and forms.

*Changes in Internal Controls* There were no changes in our internal controls over financial reporting that occurred during the three-month period ended September 30, 2008, that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

**PART II. OTHER INFORMATION****Item 1. Legal Proceedings**

We have been and may from time to time be named as a defendant in legal actions claiming damages in connection with engineering and construction projects, technology licenses and other matters. These are typically claims that arise in the normal course of business, including employment-related claims and contractual disputes or claims for personal injury or property damage which occur in connection with services performed relating to project or construction sites. Contractual disputes normally involve claims relating to the timely completion of projects, performance of equipment or technologies, design or other engineering services or project construction services provided by our subsidiaries. Management does not currently believe that pending contractual, employment-related personal injury or property damage claims will have a material adverse effect on our earnings or liquidity.

*Antitrust Proceedings* In October 2001, the U.S. Federal Trade Commission (the FTC or the Commission ) filed an administrative complaint (the Complaint ) challenging our February 2001 acquisition of certain assets of the Engineered Construction Division of Pitt-Des Moines, Inc. ( PDM ) that we acquired together with certain assets of the Water Division of PDM (the Engineered Construction and Water Divisions of PDM are hereafter sometimes referred to as the PDM Divisions ). The Complaint alleged that the acquisition violated Federal antitrust laws by threatening to substantially lessen competition in four specific business lines in the U.S.: liquefied nitrogen, liquefied oxygen and liquefied argon (LIN/LOX/LAR) storage tanks; liquefied petroleum gas (LPG) storage tanks; liquefied natural gas (LNG) storage tanks and associated facilities; and field erected thermal vacuum chambers (used for the testing of satellites) (the Relevant Products ).

In June 2003, an FTC Administrative Law Judge ruled that our acquisition of PDM assets threatened to substantially lessen competition in the four business lines identified above and ordered us to divest within 180 days of a final order all physical assets, intellectual property and any uncompleted construction contracts of the PDM



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Divisions that we acquired from PDM to a purchaser approved by the FTC that is able to utilize those assets as a viable competitor.

We appealed the ruling to the full FTC. In addition, the FTC Staff appealed the sufficiency of the remedies contained in the ruling to the full FTC. On January 6, 2005, the Commission issued its Opinion and Final Order. According to the FTC's Opinion, we would be required to divide our industrial division, including employees, into two separate operating divisions, CB&I and New PDM, and to divest New PDM to a purchaser approved by the FTC within 180 days of the Order becoming final. By order dated August 30, 2005, the FTC issued its final ruling substantially denying our petition to reconsider and upholding the Final Order as modified.

We believe that the FTC's Order and Opinion are inconsistent with the law and the facts presented at trial, in the appeal to the Commission, as well as new evidence following the close of the record. We have filed a petition for review of the FTC Order and Opinion with the U.S. Court of Appeals for the Fifth Circuit. Oral arguments occurred on May 2, 2007. On January 25, 2008, we received the decision of the Fifth Circuit Court of Appeals regarding our appeal of the Order, which denied our petition to review the Order. On March 10, 2008, we filed a Petition for Panel Rehearing and a Petition for Rehearing En Banc in the U.S. Court of Appeals for the Fifth Circuit. The Court subsequently ordered the FTC to respond to our Petition for Rehearing En Banc. On March 31, 2008, the FTC filed a response to our petition. On July 2, 2008 the Fifth Circuit ruled on our petition. We are currently reviewing the Court's decision, which denied our petition, and are evaluating our legal options.

We are not required to divest any assets until we have exhausted all appeal processes available to us, including appeal to the U.S. Supreme Court. Because (i) the remedies described in the Order and Opinion are neither consistent nor clear, (ii) the needs and requirements of any purchaser of divested assets could impact the amount and type of possible additional assets, if any, to be conveyed to the purchaser to constitute it as a viable competitor in the Relevant Products beyond those contained in the PDM Divisions, and (iii) the demand for the Relevant Products is constantly changing, we have not been able to definitively quantify the potential effect on our financial statements. The divested entity could include, among other things, certain fabrication facilities, equipment, contracts and employees of CB&I. The remedies contained in the Order, depending on how and to the extent they are ultimately implemented to establish a viable competitor in the Relevant Products, could have an adverse effect on us, including the possibility of a potential write-down of the net book value of divested assets, a loss of revenue relating to divested contracts and costs associated with a divestiture.

As we have done over the course of the past year, we continue to work cooperatively with the FTC to resolve this matter. On September 15, 2008, we filed a divestiture application with the FTC intended to resolve the matter. The proposed divestiture includes a license to use our cryogenic tank technology and the sale of certain construction equipment to Matrix Service Co. ( Matrix ). We will also subcontract about \$20 million of cryogenic and LNG tank work in the U.S. to Matrix over the next several years. In addition, we will transfer approximately 70 engineering and construction personnel to Matrix, along with the procedures necessary to enhance its competitiveness in the product lines as specified in the Order and Opinion. This agreement, pending FTC approval, is anticipated to be completed in the fourth quarter of 2008. If this divestiture application is approved by the FTC, we believe that the impact will not have a material effect on our financial statements.

*Asbestos Litigation* We are a defendant in lawsuits wherein plaintiffs allege exposure to asbestos due to work we may have performed at various locations. We have never been a manufacturer, distributor or supplier of asbestos products. Through September 30, 2008, we have been named a defendant in lawsuits alleging exposure to asbestos involving approximately 4,700 plaintiffs, and of those claims, approximately 1,400 claims were pending and 3,300 have been closed through dismissals or settlements. Through September 30, 2008, the claims alleging exposure to asbestos that have been resolved have been dismissed or settled for an average settlement amount per claim of approximately one thousand dollars. With respect to unasserted asbestos claims, we cannot identify a population of potential claimants with sufficient certainty to determine the probability of a loss and to make a reasonable estimate of liability, if any. We review each case on its own merits and make accruals based on the probability of loss and our ability to estimate the amount of liability and related expenses, if any. We do not currently believe that any unresolved asserted claims will have a material adverse effect on our future results of operations, financial position or cash flow and at September 30, 2008 we had accrued \$2.4 million for liability and related expenses. While we



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continue to pursue recovery for recognized and unrecognized contingent losses through insurance, indemnification arrangements or other sources, we are unable to quantify the amount, if any, that may be expected to be recoverable because of the variability in the coverage amounts, deductibles, limitations and viability of carriers with respect to our insurance policies for the years in question.

*Environmental Matters* Our operations are subject to extensive and changing U.S. federal, state and local laws and regulations, as well as laws of other nations, that establish health and environmental quality standards. These standards, among others, relate to air and water pollutants and the management and disposal of hazardous substances and wastes. We are exposed to potential liability for personal injury or property damage caused by any release, spill, exposure or other accident involving such pollutants, substances or wastes.

In connection with the historical operation of our facilities, substances which currently are or might be considered hazardous were used or disposed of at some sites that will or may require us to make expenditures for remediation. In addition, we have agreed to indemnify parties to whom we have purchased and sold facilities for certain environmental liabilities arising from acts occurring before the dates those facilities were transferred.

We believe that we are currently in compliance, in all material respects, with all environmental laws and regulations. We do not anticipate that we will incur material capital expenditures for environmental controls or for investigation or remediation of environmental conditions during the remainder of 2008 or 2009.

**Item 1A. Risk Factors**

There have been no material changes to the Risk Factors disclosure included in our Form 10-K filed on February 28, 2008.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds****Issuer Purchases of Equity Securities <sup>(2)</sup>**

| Period                               | a) Total Number of Shares Purchased | b) Average Price Paid per Share | c) Total Number of Shares Purchased as Part of Publicly Announced Plan | d) Maximum Number of Shares that May Yet Be Purchased Under the Plan <sup>(1)</sup> |
|--------------------------------------|-------------------------------------|---------------------------------|--|---|
| July 2008<br>(7/1/08 - 7/31/08)      |                                     | \$                              | 1,020,500  | 8,579,500   |
| August 2008<br>(8/1/08 - 8/31/08)    | 325,500                             | \$ 32.7914                      | 1,346,000  | 8,254,000   |
| September 2008<br>(9/1/08 - 9/30/08) | 994,000                             | \$ 25.8985                      | 2,340,000  | 7,260,000   |
| Total                                | 1,319,500                           | \$ 27.5989                      | 2,340,000  | 7,260,000   |

<sup>(1)</sup> On May 8, 2008, our shareholders voted on and we announced the extension through November 8, 2009 of our existing stock

repurchase  
program (the  
2007 Stock  
Repurchase  
Program ).  
Under the 2007  
Stock  
Repurchase  
Program, the  
authorized  
amount of the  
repurchase  
totals up to 10%  
of our issued  
share capital (or  
approximately  
9,600,000  
shares).

- (2) Table does not  
include shares  
withheld for tax  
purposes or  
forfeitures under  
our equity plans.

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Item 3. Defaults Upon Senior Securities

None.

Item 4. Submission of Matters to a Vote of Security Holders

None.

Item 5. Other Information

None.

Item 6. Exhibits

(a) Exhibits

31.1 <sup>(1)</sup> Certification Pursuant to Rule 13-14(a) of the Securities Exchange Act of 1934 as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

31.2 <sup>(1)</sup> Certification Pursuant to Rule 13-14(a) of the Securities Exchange Act of 1934 as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

32.1 <sup>(1)</sup> Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

32.2 <sup>(1)</sup> Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

<sup>(1)</sup> Filed herewith

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Chicago Bridge & Iron Company N.V.

By: Chicago Bridge & Iron Company B.V.  
Its: Managing Director

/s/ RONALD A. BALLSCHMIEDE  
Ronald A. Ballschmiede  
Managing Director  
(Principal Financial Officer and Duly Authorized  
Officer)

Date: October 28, 2008