ARDEN REALTY INC Form 10-Q November 09, 2005

# United States Securities and Exchange Commission Washington, D.C. 20549 FORM 10-Q

## QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarter ended September 30, 2005 Commission file number 1-12193 ARDEN REALTY, INC.

(Exact name of registrant as specified in its charter)

Maryland

95-4578533

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

# 11601 Wilshire Boulevard, 4th Floor Los Angeles, California 90025-1740

(Address and zip code of principal executive offices)

Registrant s telephone number, including area code: (310) 966-2600

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes b No o

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Yes b No o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Yes o No b

As of November 8, 2005, there were 67,013,432 shares of the issuer s common stock, \$.01 par value, issued and outstanding.

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# Part I. FINANCIAL INFORMATION

# **Item 1. Financial Statements**

# Arden Realty, Inc. Consolidated Balance Sheets (in thousands, except per share data)

Assets		eptember 30, 2005 (maudited)	Ι	December 31, 2004
Investment in real estate:				
Land	\$	495,155	\$	432,291
Buildings and improvements		2,407,296		2,097,058
Tenant improvements and leasing commissions		385,417		347,640
		3,287,868		2,876,989
Less: accumulated depreciation and amortization		(535,465)		(468,716)
Properties under renovation		2,752,403		2,408,273 16,295
Land available for development Properties held for disposition, net		24,355		23,795 103,618
Properties field for disposition, fiet				103,016
Net investment in real estate		2,776,758		2,551,981
Cash and cash equivalents		12,465		13,040
Restricted cash		71,119		27,285
Rent and other receivables, net of allowance of \$3,674 and \$3,748 at September 30, 2005 and December 31, 2004, respectively		6,609		5,953
Deferred rent, net of allowance of \$1,043 and \$1,933 at September 30, 2005 and December 31, 2004, respectively Prepaid financing costs, expenses and other assets, net of accumulated		39,638		42,886
amortization of \$11,425 and \$13,244 at September 30, 2005 and December 31, 2004, respectively		22,349		18,852
Total assets	\$	2,928,938	\$	2,659,997
Liabilities Mortgage loans payable	\$	422,114	\$	371,548
Mortgage loans payable properties held for disposition	Ψ	422,114	φ	11,091
Unsecured lines of credit		234,000		121,500
Unsecured loans		150,000		125,000
Unsecured senior notes, net of discount		794,417		696,945
Accounts payable and accrued expenses		68,776		58,215
Security deposits		25,411		25,498
Dividends payable		33,845		33,494

Total liabilities	1,728,563	1,443,291
Minority interest	21,115	20,414
Stockholders Equity Preferred stock, \$.01 par value, 20,000,000 shares authorized, none issued Common stock, \$.01 par value, 100,000,000 shares authorized, 67,014,660 and 66,325,709 issued and outstanding at September 30, 2005 and		
December 31, 2004, respectively	670	664
Additional paid-in capital Deferred compensation	1,188,709 (10,240)	1,212,508 (12,830)
Accumulated other comprehensive income (loss)	121	(4,050)
Total stockholders equity	1,179,260	1,196,292
Total liabilities and stockholders equity	\$ 2,928,938	\$ 2,659,997
See accompanying notes to consolidated financial statements.  3		

# Arden Realty, Inc. Consolidated Statements of Income (in thousands, except per share data) (unaudited)

	For the Three Months Ended September 30,				For the Nine Months Ended September 30,			
		2005		2004		2005		2004
Property revenues	\$	114,599	\$	99,561	\$	327,588	\$	291,279
Property operating expenses	Ψ	39,771	Ψ	33,124	Ψ	110,782	Ψ	95,264
		74,828		66,437		216,806		196,015
General and administrative expense		7,101		4,823		22,906		13,972
Interest expense		25,030		21,264		72,869		65,253
Depreciation and amortization		34,331		29,414		101,224		85,457
Interest and other loss (income)		289		179		1,433		(151)
Impairment on investment in securities		,				_,		2,700
Minority interest		201		2,398		461		4,954
Income from continuing operations		7,876		8,359		17,913		23,830
Discontinued operations, net of minority interest		80		1,880		3,714		7,568
Gain on sale of discontinued properties  Loss from debt defeasance related to sale of		33,923		937		40,299		7,766
discontinued properties		(278)				(835)		
Net income	\$	41,601	\$	11,176	\$	61,091	\$	39,164
Basic net income per common share:								
Income from continuing operations	\$	0.12	\$	0.13	\$	0.27	\$	0.37
Income from discontinued operations		0.50		0.04		0.65		0.23
Net income per common share basic	\$	0.62	\$	0.17	\$	0.92	\$	0.60
Weighted average number of common shares		66,784		65,485		66,545		65,141
basic		00,764		05,465		00,343		03,141
Diluted net income per common share:								
Income from continuing operations	\$	0.12	\$	0.13	\$	0.27	\$	0.36
Income from discontinued operations		0.50		0.04		0.64		0.24
Net income per common share diluted	\$	0.62	\$	0.17	\$	0.91	\$	0.60

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Weighted average number of common shares diluted		67,222	65,892	66,921	65,511
Dividends declared per common share	\$	0.505	\$ 0.505	\$ 1.515	\$ 1.515
See accompanying notes to consolidated financial	statam	ants			

See accompanying notes to consolidated financial statements.

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# Arden Realty, Inc. Consolidated Statements of Cash Flows (in thousands) (unaudited)

	Fo	r the Nine I Septem		
		2005		2004
Operating Activities: Net income	¢	61.001	¢	20.164
Adjustments to reconcile net income to net cash provided by operating activities:	\$	61,091	\$	39,164
Minority interest, including discontinued operations		1,573		5,346
Gain on sale of discontinued properties		(40,299)		(7,766)
Impairment on investment in securities		(40,277)		2,700
Depreciation and amortization, including discontinued operations		102,511		94,755
Amortization of loan costs		2,543		2,911
Non-cash compensation expense		3,790		2,331
Changes in operating assets and liabilities:		2,,,,		2,001
Rent and other receivables		(656)		(2,594)
Deferred rent		(3,105)		(1,907)
Prepaid financing costs, expenses and other assets		(2,162)		(2,066)
Accounts payable and accrued expenses		14,851		3,969
Security deposits		712		807
Net cash provided by operating activities		140,849		137,650
Investing Activities:				
Acquisitions and improvements to commercial properties		(330,795)		(70,508)
Proceeds from sale of properties		67,947		77,552
Net cash (used in) provided by investing activities		(262,848)		7,044
Financing Activities:				
Repayments of mortgage loans		(17,764)	(	(179,972)
Proceeds from unsecured lines of credit and unsecured loans		382,500		323,500
Repayments of unsecured lines of credit	(	(245,000)	(	(348,000)
Proceeds from issuance of unsecured senior notes, net of discount and other				
issuance costs		293,216		197,033
Repayment of unsecured senior notes	(	(200,000)		
Proceeds from issuance of common stock		14,571		24,072
Termination of fair value hedges		(466)		
Distributions to preferred operating partnership unit holders				(3,234)
Redemption of preferred operating partnership units				(50,000)
Decrease (increase) in restricted cash		(2,039)		4,035
Distributions to minority interests		(2,575)		(2,542)
Dividends paid	(	(101,019)		(98,698)

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Net cash provided by (used in) financing activities	121,424	(	(133,806)
Net (decrease) increase in cash and cash equivalents Cash and cash equivalents at beginning of period	(575) 13,040		10,888 4,707
Cash and cash equivalents at end of period	\$ 12,465	\$	15,595
Supplemental Disclosure of Cash Flow Information: Cash paid during the period for interest, net of amounts capitalized	\$ 77,267	\$	66,193

**Non-cash transactions:** The consolidated statements of cash flows excludes proceeds from sales of properties in 2005 and 2004 which were either used to fund acquistions or are held in escrow accounts (included within resticted cash in our consolidated balance sheets) as part of potential like-kind exchanges. See footnote 2 of the notes to the consolidated financial statements for further discussion of non-cash investing and financing activities.

See accompanying notes to consolidated financial statements.

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# Arden Realty, Inc. Notes to Consolidated Condensed Financial Statements September 30, 2005 (unaudited)

#### 1. Organization and Basis of Presentation

Organization

The terms Arden Realty, us, we and our as used in this report refer to Arden Realty, Inc. Through our controllin interest in Arden Realty Limited Partnership, or the Operating Partnership, and our other subsidiaries, we own, manage, lease, develop, renovate and acquire commercial office properties located in Southern California. As of September 30, 2005, our portfolio was comprised of 116 primarily suburban office properties, consisting of 192 buildings with approximately 18.5 million net rentable square feet. As of September 30, 2005, our operating portfolio was 91.3% occupied.

The minority interests at September 30, 2005 consist of limited partnership interests in the Operating Partnership totaling approximately 2.5%.

Basis of Presentation

The accompanying consolidated financial statements include the accounts of Arden Realty, the Operating Partnership, and our subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation.

We consolidate all entities for which we have a controlling financial interest as measured by a majority of the voting interest. For entities in which the controlling financial interest is not clearly indicated by ownership of a majority of the voting interest, we would consolidate those entities that we control by agreement. We would also consolidate all variable interest entities for which we were the primary beneficiary.

Arden Realty and the Operating Partnership currently own 100% of all of our consolidated subsidiaries and we do not have any unconsolidated investments.

Interim Financial Data

The accompanying consolidated condensed financial statements should be read in conjunction with our Report on Form 10-K for the fiscal year ended December 31, 2004, as amended, as filed with the Securities and Exchange Commission. The accompanying financial information reflects all adjustments, which are, in our opinion, of a normal recurring nature and necessary for a fair presentation of our financial position, results of operations and cash flows for the interim periods. Interim results of operations are not necessarily indicative of the results to be expected for the full year.

Reclassifications

Certain prior year amounts on our consolidated balance sheets and consolidated statements of income have been reclassified to conform with the current year presentation.

Recent Accounting Pronouncements

In December 2004, the FASB issued Statement 123 (revised), Share-Based Payment (FAS 123(R)). FAS 123(R) requires all share-based payments to employees, including grants of employee stock options, be recognized in the income statement based on their fair values. The new standard will be effective as of the beginning of the first fiscal year beginning after June 15, 2005. The adoption of this statement is not expected to have a material effect on our results of operations or financial condition.

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# 2. Commercial Properties Property Dispositions

				Property	Square	Gross Sales Price
Property	County	Submarket	Date of Sale	Type	Feet	(\$000 s)
Activity Business	San		January 5,			
Center	Diego	Miramar	2005	Office	167,170	\$ 16,650
			June 29,			
5832 Bolsa	Orange	West County	2005	Office	49,355	8,670
			August 4,			
4900 California	Kern	Bakersfield	2005	Office	153,181	(A)
			August 4,			
Parkway Center	Kern	Bakersfield	2005	Office	60,885	(A)
	Los	Downtown Long	August 4,			
100 W. Broadway	Angeles	Beach	2005	Office	192,975	(A)
	Los		August 11,			
145 S. Fairfax	Angeles	Miracle Mile	2005	Office	55,181	12,000
Irvine Corporate			September			
Center	Orange	Greater Airport	28, 2005	Office	127,561	17,840(1)
	Los	Downtown Long	September			
Oceangate Tower	Angeles	Beach	28, 2005	Office	211,620	38,000(1)
Sub-total					1,017,928	93,160
					1,017,920	·
(A) Portfolio sale						55,600(2)
					1,017,928	\$ 148,760

# **Property Acquisitions**

				Property	Square	I	Gross Acquisition Price
Property	<b>County</b> San	Submarket	Date of Acquisition	Type	Feet		(\$000 s)
707 Broadway Arden Towers at	Diego San	Downtown Sorrento	January 5, 2005	Office	169,536	\$	48,000(3)
Sorrento 5670 Wilshire	Diego Los	Mesa Miracle	March 22, 2005	Office/Retail	608,253		185,000
Boulevard Agoura Hills	Angeles Los	Mile Agoura	April 8, 2005	Office	409,118		92,650(4)
Business Park	Angeles	Hills	August 5, 2005	Office	115,227		23,175(2)
					1,302,134	\$	348,825

- (1) The net proceeds from these dispositions of approximately \$54.3 million are currently held in escrow accounts for potential like-kind exchanges and are included as part of restricted cash in our consolidated balance sheet at September 30, 2005.
- (2) Approximately \$22.5 million of this amount was used to acquire Agoura Hills Business Park as part of a like-kind exchange.
- (3) Approximately \$2.0 million of the acquisition price was funded through the issuance of 54,950 common operating partnership units at an average price of \$37.27 per unit.
- (4) The gross acquisition price includes the assumption of a \$51.5 million mortgage loan payable secured by the property.

In addition, approximately \$12.5 million of the acquisition price was funded from an escrow account to complete a like-kind exchange for a property sold in December 2004. This amount has been included as part of restricted cash in our consolidated balance sheet at December 31, 2004.

We expect to finalize our purchase price allocations to the assets acquired and liabilities assumed after our valuation procedures are completed, but no later than one year from the date of purchase. Current estimates of the values of the leases acquired are included in the deferred rent line item of our consolidated balance sheets.

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# 3. Discontinued Operations and Properties Held for Disposition

From the beginning of 2004 to September 30, 2005, we have sold a total of 20 properties. The results of operations classified as discontinued operations for these properties for the three and nine months ended September 30, 2005 and 2004 are as follows (in thousands):

	Three Mon Septem		Nine Months Ended September 30,		
	2005	2004	2005	2004	
Revenues from rental operations	\$ 2,013	\$ 8,529	\$ 10,483	\$ 28,430	
Property expenses	(970)	(3,304)	(4,128)	(10,413)	
Depreciation and amortization	(42)	(3,022)	(1,287)	(9,298)	
Interest expense	(56)	(253)	(245)	(761)	
Minority interest	(868)	(71)	(1,112)	(392)	
Interest and other income	3	1	3	2	
Discontinued operations, net of minority interest	\$ 80	\$ 1,880	\$ 3,714	\$ 7,568	
Gain on sale of discontinued properties	\$ 33,923	\$ 937	\$ 40,299	\$ 7,766	
Loss from debt defeasance related to sale of discontinued properties	\$ (278)	\$	\$ (835)	\$	
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# 4. Outstanding Indebtedness

A summary of our outstanding indebtedness as of September 30, 2005 and December 31, 2004 is as follows:

	September 30,	D	ecember 31,	Annual Interest Rate at September 30,	r	Rate	Number of Properties	
Type of Debt	2005		2004	2005	Fix	ed/Floating	Securing Loan	Maturity
	(in tho	usand	s)					
Mortgage Loans Payable:	¢ 120.517	ď	122 222	674	107	Eine d	21	4100
Mortgage Financing III <sup>(1)</sup> Mortgage Financing IV <sup>(1)</sup>	\$ 130,517 106,758	\$	132,323 108,194	6.74 6.61		Fixed Fixed	21 12	4/08 4/08
Mortgage Financing V <sup>(1)</sup>	100,738		103,504	6.94		Fixed	12	4/08
Mortgage Financing VI <sup>(1)</sup>	21,116		21,325	7.54		Fixed	3	4/09
5670 Wilshire <sup>(1), (2)</sup>	56,213		21,323	5.02		Fixed	1	9/28
Activity Business Center <sup>(1)</sup> ,	20,212			2.02	2,0	111100	-	), <b>2</b> 0
(3)			7,222					
145 South Fairfax <sup>(1), (4)</sup>			3,869					
Marin Corporate Center <sup>(1)</sup>	2,473		2,585	9.00		Fixed	1	7/15
Conejo Business Center <sup>(1)</sup>	2,420		2,531	8.75		Fixed	(Note 5)	7/15
Conejo Business Center <sup>(1)</sup>	1,035		1,086	7.88	3%	Fixed	(Note 5)	7/15
	422,114		382,639					
Unsecured Lines of Credit:								
						LIBOR +		
						0.85% (Notes		
Wells Fargo \$310 mm	224,000		111,500	4.58	3%	7,8)		4/09
City National Bank \$20						LIBOR +		
mm <sup>(6), (9)</sup>	10,000		10,000	4.65	5%	0.85%		8/07
	234,000		121,500					
<b>Unsecured Loans:</b>								
Wells Fargo Term Loan						Fixed (Note		
\$125 mm <sup>(6)</sup>	125,000		125,000	5.10	)%	11)		2/12
Wells Fargo Bridge Loan	123,000		125,000	5.10	, , , ,	LIBOR +		2/12
\$25 mm <sup>(6), (10)</sup>	25,000			4.93	3%	1.05%		1/06
	150,000		125,000					
	150,000		125,000					
<b>Unsecured Senior Notes:</b>								
2005 Notes <sup>(12)</sup>			199,974					
2007 Notes <sup>(13)</sup>	149,260		149,395	7.00	)%	Fixed		11/07
2010 Notes <sup>(13)</sup>	49,816		49,785	9.15		Fixed		3/10
2010 Notes(13)	99,575		99,513	8.50	)%	Fixed		11/10

2011 Notes <sup>(13)</sup> 2015 Notes <sup>(13)</sup>	198,472 297,294	198,278	5.20% 5.25%	Fixed Fixed	9/11 3/15
	794,417	696,945			
Total Debt	\$ 1,600,531	\$ 1,326,084			

- (1) Requires monthly payments of principal and interest.
- (2) In April 2005, we assumed this mortgage loan in conjunction with the acquisition of an office building (5670 Wilshire). The stated interest rate of this loan is 8.50% and the balance is approximately \$51.3 million at September 30, 2005. This loan was recorded at its fair market value at the date of acquisition and can be prepaid without penalty beginning in September 2008.
- (3) This loan was repaid in full on January 3, 2005.
- (4) This loan was repaid in full on August 11, 2005.
- (5) Both mortgage loans are secured by the Conejo

Business Center property.

- (6) Requires
  monthly
  payments of
  interest only,
  with outstanding
  principal balance
  due upon
  maturity.
- (7) This line of credit also has an annual 20 basis point facility fee on the entire \$310 million commitment amount. In July 2005, we renewed this line of credit, extending the maturity to April of 2009 and reducing the interest rate from LIBOR + 0.90% to LIBOR + 0.85%.
- (8) We have entered into interest rate swap agreements that fixed the interest rate on \$50 million of the outstanding balance on this line of credit at 3.90% through April 2006.
- (9) In July 2005, we renewed this line of credit extending the maturity to August 2007 and reduced the

interest rate from LIBOR + 0.90% to LIBOR + 0.85%.

- (10) We entered into this loan in the third quarter of 2005. This loan has a three month extension option and bears interest at LIBOR + 1.05% during both the initial and extension period.
- (11) We have entered into interest rate swap agreements that fixed the interest rate on this loan at 4.55% in 2005, 4.70% from January through June 2006, 5.29% from June 2006 through May 2007, 5.55% from June 2007 through November 2008, 5.76% from December 2008 through May 2010 and 5.99% from June 2010 through February 2012.
- (12) These senior unsecured notes were redeemed on March 1, 2005.

(13)

Requires semi-annual interest payments only, with the principal balance due upon maturity.

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#### 5. Interest Rate Hedge Agreements

We have periodically entered into interest rate hedge agreements to effectively convert floating rate debt into fixed rate debt or to remove the variability associated with forecasted issuances of fixed rate debt. Net amounts received or paid under these agreements are recognized as an adjustment to interest expense when such amounts are incurred or earned. Our objective in using interest rate hedge agreements is to manage our exposure to interest rate movements.

Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activities (SFAS 133), as amended and interpreted, establishes accounting and reporting standards for derivative instruments and for hedging activities. The accounting for changes in the fair value of derivatives depends on the intended use of the derivative and the resulting hedge accounting designation. Derivatives used to hedge the exposure to changes in the fair value of an asset, liability, or firm commitment attributable to a particular risk, are considered fair value hedges. Derivatives used to hedge the exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges.

For derivatives designated as fair value hedges, changes in the fair value of the derivative and the hedged item related to the hedged risk are recognized in earnings. For derivatives designated as cash flow hedges, the effective portion of changes in the fair value of the derivative is initially reported in other comprehensive income (loss), outside of earnings and subsequently reclassified to earnings when the hedged transaction affects earnings.

We have used such agreements to fix the floating interest rate associated with \$50 million of the Wells Fargo unsecured line of credit and the entire \$125 million balance of the unsecured term loan. In conjunction with the extension of our \$125 million unsecured term loan in February 2005, we also entered into a series of interest rate swap agreements to fix the interest rate through the extension period. Under these interest rate swap agreements, the interest rate on this loan is effectively fixed at 5.29% from June 2006 through May 2007, 5.55% from June 2007 through November 2008, 5.76% from December 2008 through May 2010 and 5.99% from June 2010 through February 2012. The fair value of the interest rate swaps designated as cash flow hedges of the interest payments on the unsecured term loan and unsecured credit facility of \$2.4 million at September 30, 2005 has been deferred in accumulated other comprehensive income on our balance sheet. The estimated fair value of these interest rate hedge agreements is dependent on changes in market interest rates and other market factors that affect the value of such agreements. Consequently, the estimated current fair value may significantly change during the term of the agreements. Changes in the fair value of these instruments will be deferred in other comprehensive loss and will be subsequently reclassified into interest expense as the hedged interest payments occur. If these derivatives were terminated before their maturity and the hedged debt instruments remained outstanding, amounts deferred in other comprehensive loss related to the terminated derivatives would be reclassified out of other comprehensive loss into interest expense as the hedged interest payments occur. If the underlying debt related to these hedges were to be repaid prior to maturity, any amounts deferred in other comprehensive loss related to these derivatives would be immediately reclassified into current earnings.

In February 2005, we settled \$300 million of forward-starting swaps that we entered into in 2004 that were hedging the variability associated with a forecasted \$300 million issuance of unsecured senior notes. Associated with the settlement of these forward-starting swaps, we paid approximately \$3.9 million to the swap counterparties. This amount had been deferred in other comprehensive loss and is being reclassified into interest expense as the hedged interest payments on the debt occur.

In May and June 2005, we entered into a series of forward-starting swaps totalling \$143 million that effectively fixed the 10-year Treasury rate at an average rate of approximately 4.32% for borrowings that are expected to occur in November 2007 to refinance \$150 million of 7.00% unsecured senior notes. The forward-starting swaps were entered into at current market rates and, therefore, had no initial cost. The fair value of the interest rate swaps designated as cash flow hedges of the interest payments on these future borrowings of \$1.7 million at September 30, 2005 has been deferred in accumulated other comprehensive income on our balance sheet.

In June 2005, we settled \$100 million of fair value hedges that we entered into in 2003 that effectively converted \$100 million of 7.00% senior unsecured notes due in November 2007 to a floating rate. From October 2003 to June 2005, we received a total of \$2.1 million from our swap counterparties. In conjunction with the settlement of these fair value swaps, we paid approximately \$0.5 million to the swap counterparties. This amount also represents the

fair value adjustment to the hedged debt, which is still outstanding. Therefore, the \$0.5 million fair value adjustment is being amortized into interest expense through November of 2007.

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#### 6. Stockholders Equity and Minority Interests

A common Operating Partnership unit, or common OP Unit, and a share of our common stock have essentially the same economic characteristics as they share equally in the total net income or loss and distributions of the Operating Partnership. A common OP Unit may be redeemed for cash or, at the election of the Operating Partnership, for shares of our common stock on a one-for-one basis.

During the three and nine months ended September 30, 2005, holders of common OP Units redeemed an aggregate of 2,262 and 23,406 common OP Units, respectively, for shares of our common stock.

During the three months ended September 30, 2005, we did not issue any shares of common stock relating to exercises of stock options. For the nine months ended September 30, 2005, we have issued a total of 571,734 shares of common stock relating to exercises of stock options.

Our Operating Partnership issued a total of 54,950 common OP Units for a total value of approximately \$2.0 million in conjunction with the acquisition of an office building (707 Broadway) in January 2005 (see footnote 2).

On September 8, 2005, we declared a quarterly divided of \$0.505 per share to stockholders of record on September 30, 2005. This dividend was paid on October 19, 2005. We declared quarterly dividends of \$0.505 per share for each of the three months ended September 30, 2005 and 2004.

#### 7. Interest and Other Loss (Income)

Included in interest and other loss are the operating results of our taxable REIT subsidiary, or TRS. Under the name of Next>edge, the TRS provides energy consulting services to commercial real estate owners. The following is a breakdown of the components of interest and other income (loss) for each of the periods presented (in thousands):

	]	For the Thi End Septem	ded		For the Nine Months Ended September 30,			
		2005	2	2004		2005	2	2004
Net loss from TRS	\$	(492)	\$	(292)	\$	(1,521)	\$	(171)
Interest and other income		203		113		88		322
	\$	(289)	\$	(179)	\$	(1,433)	\$	151

#### 8. Stock Option Plan

Beginning on January 1, 2003, we adopted the provisions of SFAS No. 148, Accounting for Stock-Based Compensation Transition and Disclosure under which we began expensing the costs of new stock options granted to employees in 2003 in accordance with SFAS No. 123, Accounting for Stock-Based Compensation. We used the Black-Scholes option valuation model to estimate the fair value of the stock options granted. During the three months ended September 30, 2005 and September 30, 2004, we expensed approximately \$10,000 of stock option based employee compensation costs.

The following table reflects pro forma net income and earnings per share had we elected to expense all options granted prior to 2003 assuming the fair value method and using the Black-Scholes option valuation model (in thousands, except per share amounts):

	For the Th En Septen	ded		For the Ni Enc Septem	ded	
	2005		2004	2005		2004
Net income available to common stockholders, as reported	\$ 41,601	\$	11,176	\$ 61,091	\$	39,164
Stock based employee compensation costs for options granted prior to 2003 assuming fair value			(24)	(11)		(178)

# method

Net income available to common stockholders, as adjusted	\$ 41,601	\$ 11,152	\$ 61,080	\$ 38,986
Earnings per share: Basic as reported	\$ 0.62	\$ 0.17	\$ 0.92	\$ 0.60
Basic as adjusted	\$ 0.62	\$ 0.17	\$ 0.92	\$ 0.60
Diluted as reported	\$ 0.62	\$ 0.17	\$ 0.91	\$ 0.60
Diluted as adjusted	\$ 0.62	\$ 0.17	\$ 0.91	\$ 0.60
	11			

#### 9. Comprehensive Income

Comprehensive income for the nine months ended September 30, 2005 and 2004, respectively, consisted of net income, adjusted for the results of changes in value of cash flow hedges not reflected in the Consolidated Statements of Income. See footnote 5 for discussion of interest rate hedges. The components of comprehensive income are as follows (in thousands):

	For the Three Months Ended September 30,			For the Nine Months Ended September 30,				
		2005		2004		2005		2004
Net income	\$	41,601	\$	11,176	\$	61,091	\$	39,164
Other comprehensive income:								
Unrealized derivative gain (loss) on cash flow								
hedges		7,143		(7,387)		3,558		(6,029)
Reclassification adjustment(1)		(9)		(1,356)		613		1,689
Comprehensive income	\$	41,735	\$	2,433	\$	65,262	\$	34,824

#### (1) Reclassification

adjustment

consists of

amounts

reclassified into

interest expense

during the

period related to

previously

terminated cash

flow hedges

(see footnote 5)

and payments

made or cash

received during

the period

relating to

currently

outstanding cash

flow hedges.

## 10. Commitments and Contingencies

We are presently subject to various lawsuits, claims and proceedings arising in the ordinary course of business, none of which if determined unfavorably to us is expected to have a material adverse effect on our cash flows, financial condition or results of operations. There were no material changes in our legal proceedings during the three months and nine months ended September 30, 2005.

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#### **Table of Contents**

#### Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations Overview

The following discussion relates to our unaudited consolidated financial statements included herein, which should be read in conjunction with the financial statements and related notes thereto included elsewhere in this Form 10-Q and in our Report on Form 10-K for the fiscal year ended December 31, 2004, as amended.

This Report on Form 10-Q, including the documents incorporated herein by reference, contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act, pertaining to, among other things, our future results of operations, capital resources, portfolio performance, cash available for distribution, acquisitions, lease renewals, property development, property renovation, capital requirements, funds from operations, anticipated market and demographic conditions and general business, industry and economic conditions applicable to us.

Forward-looking statements can be identified by the use of words such as may, will, should, expect, anticipate, estimate, continue or comparable terminology.

Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, we can give no assurance that our expectations will be attained. Forward-looking statements are inherently subject to certain risks, trends and uncertainties, many of which we cannot predict with accuracy and some of which we might not even anticipate. Future events and actual results, financial and otherwise, may differ materially from the results discussed in the forward-looking statements. Factors that could cause actual results to differ materially from our expectations include the availability and cost of capital for future investments, our ability to lease or re-lease space at current or anticipated rents, changes in the supply of and demand for our properties, changes in interest rate levels, risks associated with the development, acquisition or disposition of properties, competition within the industry, real estate and market conditions, and other risks detailed from time to time in our SEC filings. The risks included here are not exhaustive, and additional factors could adversely affect our business and financial performance, including risks and factors included in other sections of this Report on Form 10-Q. In addition, we discussed a number of material risks in our Report on Form 10-K for the fiscal year ended December 31, 2004. Those risks continue to be relevant to our performance and financial condition. We also operate in a very competitive and rapidly changing environment. New risk factors emerge from time to time and it is not possible for management to predict all such risk factors, nor can it assess the impact of all such risk factors on our company s business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Given these risks and uncertainties, investors should not place undue reliance on forward-looking statements as a prediction of actual results.

In addition, we expressly disclaim any responsibility to update forward-looking statements, whether as a result of new information, future events or otherwise. Accordingly, investors should use caution in relying on past forward-looking statements, which are based on results and trends at the time they were made, to anticipate future results or trends.

We are a self-administered and self-managed real estate investment trust that owns, manages, leases, develops, renovates and acquires commercial properties located in Southern California. We are managed by six senior executive officers who have experience in the real estate industry ranging from 15 to 36 years and who collectively have an average of 21 years experience. We perform all property and development management, accounting, finance and acquisition, disposition activities and a majority of our leasing transactions with our staff of approximately 300 employees.

As of September 30, 2005, we were Southern California s largest publicly traded office landlord as measured by total net rentable square feet owned. As of that date, our portfolio was comprised of 116 primarily suburban office properties, consisting of 192 buildings with approximately 18.5 million net rentable square feet. As of September 30, 2005, our operating portfolio was 91.3% occupied.

Our primary business strategy is to actively manage our portfolio to achieve gains in rental rates and occupancy, control operating expenses and maximize income from ancillary operations and services. When market conditions permit, we may also selectively develop, renovate or acquire new properties in submarkets that add value and fit strategically into our portfolio. We may also sell existing properties and use the net proceeds to repay outstanding

indebtedness or may place the net proceeds into investments that we believe will generate higher long-term value.

# **Critical Accounting Policies**

Refer to our Report on Form 10-K for the fiscal year ended December 31, 2004 for a discussion of our critical accounting policies. There were no material changes to these policies during the three months ended September 30, 2005.

# **Off-Balance Sheet Arrangements**

As of September 30, 2005, we do not have any off-balance sheet transactions, arrangements or obligations (including contingent obligations) that have, or are reasonably likely to have, a current or future material effect on our financial condition, changes in our financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

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#### RESULTS OF OPERATIONS

Our financial position and operating results primarily relate to our portfolio of commercial properties and income derived from those properties. Therefore, the comparability of financial data from period to period will be affected by the timing of property developments, acquisitions and dispositions.

Comparison of the three months ended September 30, 2005 to the three months ended September 30, 2004 (in thousands, except number of properties and percentages):

	Three Months Ended September 30,			Percent
Total Portfolio:	2005	2004	Change	Change
Revenue from rental operations:				
Scheduled cash rents	\$ 97,642	\$ 84,964	\$ 12,678	15%
Straight-line rents	532	27	505	1,870
Tenant reimbursements	5,522	5,227	295	6
Parking, net of expense	7,409	6,062	1,347	22
Other rental operations	3,494	3,281	213	6
Total revenue from rental operations	114,599	99,561	15,038	15
Property expenses:				
Repairs and maintenance	13,293	10,695	2,598	24
Utilities	10,936	9,254	1,682	18
Real estate taxes	8,335	7,277	1,058	15
Insurance	1,828	1,762	66	4
Ground rent	317	207	110	53
Administrative	5,062	3,929	1,133	29
Total property expenses	39,771	33,124	6,647	20
<b>Property Operating Results</b> (1)	74,828	66,437	8,391	13
General and administrative	7,101	4,823	2,278	47
Interest expense	25,030	21,264	3,766	18
Depreciation and amortization	34,331	29,414	4,917	17
Interest and other loss	289	179	110	61
Minority interest	201	2,398	(2,197)	(92)
Income from continuing operations	\$ 7,876	\$ 8,359	\$ (483)	(6)%
Discontinued operations, net of minority interest	\$ 80	\$ 1,880	\$ (1,800)	(96)%
Number of Properties:				
Disposed of during period	(6)	(1)		
Acquired during period	1			
In service at end of period	116	127		

Net Rentable Square Feet:				
Disposed of during period	(801)	(70)		
Acquired during period	115			
In service at end of period	18,536	18,726		
Same Property Portfolio <sup>(2)</sup> :				
Revenue from rental operations	\$ 101,936	\$ 98,973	\$ 2,963	3%
Property expenses	35,210	32,938	2,272	7%
	\$ 66,726	\$ 66,035	\$ 691	1%
Straight-line rents	\$ (317)	\$ 56	\$ (373)	(666)%
Number of non-development properties Number of buildings Average occupancy	110 180 91.4%	110 180 90.8%		

16,713

16,713

# (1) Property

Operating

Results is

commonly used

Net rentable square feet

by investors to

evaluate the

performance of

REITs, to

determine trends

in earnings and

to compute the

to compute in

fair value of

properties as it

is not affected

by (a) the cost

of funds of the

property owner

or (b) the impact

of depreciation

and

amortization

expenses as well

as gains or

losses from the

sale of operating

real estate

assets, which

are included in

net income

computed in

accordance with

Generally

Accepted

Accounting

Principles, or

GAAP. The first

factor is

commonly

eliminated from

net income

because it is

specific to the

particular

financing

capabilities and

constraints of

the owner. The

second factor is

commonly

eliminated

because it may

not accurately

represent the

actual change in

value in real

estate

properties,

which results

from use or

changes in

market

conditions. We

believe

eliminating

these costs from

net income

gives investors

an additional

measure of

operating

performance

which, when

used as an

adjunct to net

income

computed in

accordance with

GAAP, can be a

useful measure

of our operating

results.

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Property

Operating

Results captures

trends in

occupancy rates,

rental rates and

operating costs.

However,

**Property** 

Operating

Results excludes

general and

administrative

costs, interest

expense, interest

income,

depreciation and

amortization

expense, loss

from debt

defeasance and

gains or losses

from the sale of

properties,

changes in value

in our real estate

properties,

which result

from use or

permanent

impairment to

carrying costs as

stipulated by

GAAP, the level

of capital

expenditures

and leasing

costs necessary

to maintain the

operating

performance of

our properties,

all of which are

significant

economic costs.

Therefore,

Property

Operating

Results may fail

to capture significant trends, which limits its usefulness.

Property

Operating

Results is a

non-GAAP

measure of

performance.

Property

Operating

Results is not a

substitute for

net income as

computed in

accordance with

GAAP. It

excludes

significant

expense

components

such as

depreciation and

amortization

expense and

financing costs.

This measure

should be

analyzed in

conjunction

with net income

and cash flow

from operating

activities as

computed in

accordance with

GAAP. Other

companies may

use different

methods for

calculating

**Property** 

Operating

Results or

similarly

entitled

measures and,

accordingly, our

Property
Operating
Results may not
be comparable
to similarly
entitled
measures
reported by
other
companies,
which do not
define the
measure exactly
as we do.

The following is a reconciliation of net income computed in accordance with GAAP to Property Operating Results (in thousands):

	Three Months Ended September 30,				
		2005		2004	
Net income	\$	41,601	\$	11,176	
Add:					
General and administrative expense		7,101		4,823	
Interest expense		25,030		21,264	
Depreciation and amortization		34,331		29,414	
Minority interest		201		2,398	
Interest and other loss		289		179	
Loss from debt defeasance related to sale of discontinued properties		278			
Less:					
Gain on sale of discontinued properties		(33,923)		(937)	
Discontinued operations, net of minority interest		(80)		(1,880)	
Property Operating Results	\$	74,828	\$	66,437	

<sup>(2)</sup> Consists of non-development/renovation properties classified as part of continuing operations and owned for the entirety of the periods presented.

#### VARIANCES FOR RESULTS OF OPERATIONS

Our Property Operating Results for the three months ended September 30, 2005 compared to the same period in 2004 were primarily affected by our acquisitions since June 30, 2004.

As a result of these changes within our portfolio of properties since June 30, 2004, we do not believe the Property Operating Results presented above are comparable from period to period. Therefore, in the table above, we have also presented the Property Operating Results for our same store portfolio.

#### **Revenue from Rental Operations**

Revenue from rental operations increased approximately \$15.0 million, or 15%, for the three months ended September 30, 2005 compared to the same period in 2004. This increase was primarily due to revenues from two office properties acquired in Los Angeles County in October 2004 totaling approximately 391,000 square feet, two office properties acquired in San Diego County in January 2005 and March 2005, respectively, totaling approximately 778,000 square feet, one property acquired in Los Angeles County in April 2005 totaling approximately 409,000 square feet, one property totaling 115,000 square feet acquired in Los Angeles County in August 2005 and from overall occupancy gains and scheduled rent increases in the remainder of our operating portfolio of properties.

Revenue from rental operations for the same store portfolio increased approximately \$3.0 million for the three months ended September 30, 2005 compared to the same period in 2004, primarily due to an approximate \$2.7 million increase in scheduled cash rents and an approximate \$0.6 million increase in other rental operations, partially offset by an approximate \$0.4 million decrease in straight-line rents. The increase in cash rents was primarily attributable to a 0.6% increase in the average occupancy of these properties and scheduled rent increases in our existing leases. The increase in other rental operations was primarily attributable to a \$0.6 million increase in lease termination fees. The decrease in straight-line rents was primarily attributable to the turning over of older leases within the same store portfolio.

## **Property Expenses**

Property expenses increased approximately \$6.6 million, or 20%, for the three months ended September 30, 2005 compared to the same period in 2004. This increase was primarily due to our acquisitions, gains in average occupancy and increases in operating expenses for the same store portfolio described below.

Property expenses for the same store portfolio increased approximately \$2.3 million for the three months ended September 30, 2005 compared to the same period in 2004, primarily due to an approximate \$1.2 million increases in repairs and maintenance, an approximate \$0.7 million increase in utilities expense and an approximate \$0.7 million increase in property administrative expenses. The increase in repairs and maintenance is primarily attributable to increases in rates for contracted services, including janitorial and security guard services and the timing of certain projects. The increase in utilities expense is primarily attributable to increased usage in 2005

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#### **Table of Contents**

compared to a mild 2004 summer and increases associated with higher average occupancy in the same store portfolio in the current year. The increase in property administrative expenses is primarily due to higher personnel costs as a result of annual merit increases.

#### **General and Administrative Expenses**

General and administrative expenses as a percentage of total revenues, including revenues from discontinued properties, were approximately 6.1% for the three months ended September 30, 2005 compared to approximately 4.5% for the same period in 2004. The approximate \$2.3 million increase in general and administrative expenses over 2004 was primarily due to a \$1.6 million increase in personnel costs and increases due to the timing of various other matters including travel, annual management and board retreats, and legal fees. Personnel costs increased due to annual merit increases, costs related to our Deferred Compensation Plan, addition of resources within our capital market and investment activities and increases in non-cash compensation totaling approximately \$0.8 million. Our Deferred Compensation Plan costs increased due to an expansion in the number of participants and contributions made. Non-cash compensation costs increased primarily due to restricted stock grants made since the second quarter of 2004 and costs associated with a long-term Outperformance Compensation Plan approved by our Board of Directors in April 2005 through which certain executives can receive equity or cash awards if returns generated are in excess of threshold amounts.

#### **Interest Expense**

Interest expense increased approximately \$3.8 million, or 18%, for the three months ended September 30, 2005 compared to the same period in 2004, primarily due to higher net borrowings during 2005 as a result of our approximate \$200 million in net property acquisitions year-to-date, which were partially offset by lower interest costs as a result of our refinancing activities. In March 2005, we refinanced \$200 million of 8.875% unsecured notes with 10-year unsecured notes at an all-in rate of 5.5%.

## **Depreciation and Amortization**

Depreciation and amortization expense increased by approximately \$4.9 million, or 17%, for the three months ended September 30, 2005 compared to the same period in 2004, primarily due to depreciation related to two properties acquired in October 2004, one property acquired in January 2005, one property acquired in March 2005, one property acquired in April 2005, one property acquired in August 2005 and depreciation related to capital expenditures, tenant improvements and leasing commissions placed in service subsequent to June 30, 2004.

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Comparison of the nine months ended September 30, 2005 to the nine months ended September 30, 2004 (in thousands, except number of properties and percentages):

	Nine Mon Septem	Percent		
	2005	2004	Change	Change
Total Portfolio:			0	5
Revenue from rental operations:				
Scheduled cash rents	\$ 283,043	\$ 251,023	\$ 32,020	13%
Straight-line rents	2,210	1,427	783	55
Tenant reimbursements	14,984	13,892	1,092	8
Parking, net of expense	20,098	17,418	2,680	15
Other rental operations	7,253	7,519	(266)	(4)
Total revenue from rental operations	327,588	291,279	36,309	12
Property expenses:				
Repairs and maintenance	37,943	31,489	6,454	20
Utilities	26,504	23,468	3,036	13
Real estate taxes	25,097	22,038	3,059	14
Insurance	5,404	5,397	7	0
Ground rent	954	539	415	77
Administrative	14,880	12,333	2,547	21
Total property expenses	110,782	95,264	15,518	16
Property Operating Results (1)	216,806	196,015	20,791	11
General and administrative	22,906	13,972	8,934	64
Interest expense	72,869	65,253	7,616	12
Depreciation and amortization	101,224	85,457	15,767	18
Interest and other loss (income)	1,433	(151)	1,584	1,049
Impairment on investment in securities		2,700	(2,700)	(100)
Minority interest	461	4,954	(4,493)	(91)
Income from continuing operations	\$ 17,913	\$ 23,830	\$ (5,917)	(25)%
Discontinued operations, net of minority interest	\$ 3,714	\$ 7,568	\$ (3,854)	(51)%
Number of Properties:				
Disposed of during period	(8)	(3)		
Acquired during period	4			
Completed and placed in service during period		1		
In service at end of period	116	127		
Net Rentable Square Feet:				
Disposed of during period	(1,018)	(365)		

Acquired during period Completed and placed in service during period In service at end of period	1,302 18,536	283 18,726		
Same Property Portfolio <sup>(2)</sup> : Revenue from rental operations Property expenses	\$ 291,607 98,312	\$ 285,470 93,091	\$ 6,137 5,221	2% 6%
	\$ 193,295	\$ 192,379	\$ 916	%
Straight-line rents	\$ (716)	\$ 58	\$ (774)	(1,334)%
Number of non-development properties Number of buildings Average occupancy Net rentable square feet	109 179 91.1% 16,427	109 179 90.1% 16,427		

# (1) Property

Operating

Results is

commonly used

by investors to

evaluate the

performance of

REITs, to

determine trends

in earnings and

to compute the

fair value of

properties as it

is not affected

by (a) the cost

of funds of the

property owner

or (b) the impact

of depreciation

and

amortization

expenses as well

as gains or

losses from the

sale of operating

real estate assets

that are included

in net income

computed in

accordance with

GAAP. The first

factor is

commonly eliminated from net income because it is specific to the particular financing capabilities and constraints of the owner. The second factor is commonly eliminated because it may not accurately represent the actual change in value in real estate properties, which results from use or changes in market conditions. We believe eliminating these costs from net income gives investors an additional measure of operating performance, which when used as an adjunct to net income computed in accordance with GAAP, can be a useful measure

Property
Operating
Results captures
trends in
occupancy rates,
rental rates and

of our operating

results.

operating costs.

However,

Property

Operating

Results excludes

general and

administrative

costs, interest

expense, interest

income,

depreciation and

amortization

expense, loss

from debt

defeasance and

gains or losses

from the sale of

properties,

changes in value

in our real estate

properties that

result from use

or permanent

impairment to

carrying costs as

stipulated by

GAAP, the level

of capital

17

#### **Table of Contents**

expenditures and leasing costs necessary to maintain the operating performance of our properties, all of which are significant economic costs. Therefore. **Property** Operating Results may fail to capture significant trends which limits its usefulness.

Property

Operating

Results is a

non-GAAP

measure of

performance.

Property

Operating

Results is not a

substitute for

net income as

computed in

accordance with

GAAP. It

excludes

significant

expense

components

such as

depreciation and

amortization

expense and

financing costs.

This measure

should be

analyzed in

conjunction

with net income

and cash flow

from operating activities as computed in accordance with GAAP. Other companies may use different methods for calculating Property Operating Results or similarly entitled measures and, accordingly, our Property Operating Results may not be comparable to similarly entitled measures reported by other companies that do not define the measure exactly as we do.

The following is a reconciliation of net income computed in accordance with GAAP to Property Operating Results (in thousands):

# Nine Months Ended September 30.

	20,				
		2005		2004	
Net income	\$	61,091	\$	39,164	
Add:					
General and administrative expense		22,906		13,972	
Interest expense		72,869		65,253	
Depreciation and amortization		101,224		85,457	
Minority interest		461		4,954	
Impairment on investment in securities				2,700	

Interest and other loss	1,433	
Loss from debt defeasance related to sale of discontinued properties	835	
Less:		
Gain on sale of discontinued properties	40,299	7,766
Discontinued operations, net of minority interest	3,714	7,568
Interest and other income		151
Property Operating Results	\$ 216,806	\$ 196,015

(2) Consists of non-development/renovation properties classified as part of continuing operations and owned for the entirety of the periods presented.

# VARIANCES FOR RESULTS OF OPERATIONS

Our Property Operating Results for the nine months ended September 30, 2005 compared to the same period in 2004 were primarily affected by our acquisitions and development activities since January 1, 2004.

As a result of these changes within our portfolio of properties since January 1, 2004, we do not believe the Property Operating Results presented above are comparable from period to period. Therefore, in the table above, we have also presented the Property Operating Results for our same store portfolio.

# **Revenue from Rental Operations**

Revenue from rental operations increased approximately \$36.3 million, or 12%, for the nine months ended September 30, 2005 compared to the same period in 2004. This increase was primarily due to revenues from our 6100 Center Drive development property that was placed in service during the second quarter of 2004, two office properties acquired in Los Angeles County in October 2004 totaling approximately 391,000 square feet, two office properties acquired in San Diego County in January 2005 and March 2005 totaling approximately 778,000 square feet, one property acquired in Los Angeles County in April 2005 totaling approximately 409,000 square feet, one property acquired in Los Angeles County in August 2005 totaling 115,000 square feet and from overall occupancy gains and scheduled rent increases in our properties.

Revenue from rental operations for the same store portfolio increased approximately \$6.1 million for the nine months ended September 30, 2005 compared to the same period in 2004, primarily due to an approximate \$7.0 million increase in scheduled cash rents, partially offset by an approximate \$0.8 million decrease in straight-line rents. The increase in scheduled cash rents was primarily attributable to a 1.0% increase in average occupancy and scheduled rent increases in our existing leases. The decrease in straight-line rents was primarily attributable to the turning over of older leases within the same store portfolio.

#### **Property Expenses**

Property expenses increased approximately \$15.5 million, or 16%, for the nine months ended September 30, 2005 compared to the same period in 2004. This increase was primarily due to our acquisition and development activities, gains in occupancy and increases in operating expenses for the same store portfolio described below.

Property expenses for the same store portfolio increased approximately \$5.2 million for the nine months ended September 30, 2005 compared to the same period in 2004, primarily due to an approximate \$3.3 million increase in repairs and maintenance, an approximate \$1.1 million increase in property administrative expenses and an approximate \$0.9 million increase in utilities expense. The increase in repairs and maintenance was primarily attributable to higher rates for contracted services, including janitorial and security guard services and the timing of certain projects. The increase in property administrative expenses was primarily attributable to higher personnel costs as a result of annual merit increases. The increase in utilities expense was primarily attributable to increases in usage in 2005 compared to a mild 2004 summer and increases associated with higher average occupancy in the same store portfolio in the current year.

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#### **General and Administrative Expenses**

General and administrative expenses as a percentage of total revenues, including revenues from discontinued operations, were approximately 6.8% for the nine months ended September 30, 2005 compared to approximately 4.5% for the same period in 2004. The approximate \$8.9 million increase in general and administrative expenses over 2004 was primarily due to \$1.7 million in employee separation costs, a \$5.8 million increase in personnel costs, \$0.4 million in dead-deal costs for a proposed fee-development project and increases due to the timing of various other matters including investor relations, travel, annual management and board retreats, and legal fees. Personnel costs increased due to annual merit increases, costs related to our Deferred Compensation Plan, addition of resources within our capital market and investment activities and increases in non-cash compensation totaling approximately \$1.5 million. Our Deferred Compensation Plan costs increased due to an expansion in the number of participants and contributions made. Non-cash compensation costs increased primarily due to restricted stock grants made since the first quarter of 2004 and costs associated with a long-term Outperformance Compensation Plan approved by the Board of Directors in April 2005 through which certain executives can receive equity or cash awards if returns generated are in excess of specified threshold amounts.

# **Interest Expense**

Interest expense increased approximately \$7.6 million, or 12%, for the nine months ended September 30, 2005 compared to the same period in 2004, primarily due to higher net borrowings during 2005 as a result of our approximate \$200 million in net property acquisitions year-to-date which were partially offset by lower interest costs as a result of our refinancing activities. In March 2005, we refinanced \$200 million of 8.875% unsecured notes with 10-year unsecured notes at an all-in rate of 5.5%.

#### **Depreciation and Amortization**

Depreciation and amortization expense increased by approximately \$15.8 million, or 18%, for the nine months ended September 30, 2005 compared to the same period in 2004, primarily due to depreciation related to a development property placed in service in the second quarter of 2004, two properties acquired in October 2004, one property acquired in January 2005, one property acquired in March 2005, one property acquired in April 2005, one property acquired in August 2005 and depreciation related to capital expenditures, tenant improvements and leasing commissions placed in service subsequent to January 1, 2004.

#### **Interest and Other Loss (Income)**

Interest and other loss (income) decreased by approximately \$1.6 million for the nine months ended September 30, 2005 compared to the same period in 2004, primarily due to net income recognized from a consulting and installation project completed during the three months ended March 31, 2004 for Next>edge, our taxable REIT subsidiary that provides energy consulting services and from a loss recorded on the sale of a leasehold interest in June 2005.

# LIQUIDITY AND CAPITAL RESOURCES

#### **Cash Flows**

Cash provided by operating activities increased by approximately \$3.1 million to \$140.8 million for the nine months ended September 30, 2005 compared to \$137.7 million for the same period in 2004. This increase was primarily due to the increased operating cash flows from six properties acquired since the beginning of 2004 and our 6100 Center Drive development property which was placed in service during the second quarter of 2004, partially offset by the loss of operating cash flows from twenty properties sold since the beginning of 2004 as part of our capital recycling program.

Cash used in investing activities increased by approximately \$269.8 million to an outflow of \$262.8 million for the nine months ended September 30, 2005 compared to an inflow of \$7.0 million for the same period in 2004. The increase in cash used in investing activities was due to our increased acquisitions in 2005. During the first nine months of 2005, we acquired four properties totaling 1.3 million square feet. We did not acquire any properties during the same period in 2004.

Cash provided financing activities increased by approximately \$255.2 million to an inflow of \$121.4 million for the nine months ended September 30, 2005 compared to an outflow of \$133.8 million for the same period in 2004. The increase was primarily driven by our increased acquisition activities described above.

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#### **Cash Balances and Available Borrowings**

As of September 30, 2005, we had approximately \$83.6 million in cash and cash equivalents, including \$71.1 million in restricted cash. Restricted cash consisted of \$54.3 million in sales proceeds held in escrow accounts as part of potential like-kind exchanges, \$9.7 million in interest bearing cash deposits required by four of our mortgage loans payable and \$7.1 million in cash impound accounts for real estate taxes and insurance as required by several of our mortgage loans payable.

Through our Operating Partnership, we have access to a total of \$330.0 million under two unsecured lines of credit. As of September 30, 2005, \$234.0 million was outstanding and \$96.0 million was available under these unsecured lines of credit.

### **Capital Recycling Program**

Under our capital recycling program, we evaluate our existing portfolio of properties, sub-markets and current market opportunities to determine if the sale or purchase of properties would improve the overall quality or return on invested capital of our existing portfolio. Proceeds from sales of properties may be used to pay down our borrowings until we identify attractive properties to purchase, renovate or develop. During the three months ended September 30, 2005, we sold six office properties totaling approximately 800,000 square feet for approximately \$123.4 million. During the three months ended September 30, 2005, we acquired one office property consisting of approximately 115,000 square feet for approximately \$23.2 million. For additional information regarding the properties acquired and sold, see the accompanying notes to our financial statements elsewhere in this report.

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# **Debt Summary**

Following is a summary of scheduled principal payments for our total debt outstanding (in thousands):

Year	Amount
2005	\$ 1,788
2006	34,527
2007	169,781 <sub>(1)</sub>
2008	281,506
2009	335,936(2)
2010	149,944
2011	200,163
2012	125,393
2013	453
2014	520
Thereafter	300,520
Total	\$ 1,600,531

(1) Includes \$10 million outstanding on our City National Bank unsecured line of credit.

(2) Includes \$224 million outstanding on our Wells Fargo unsecured line of credit.

Following is certain other information related to our outstanding indebtedness:

### **Unsecured and Secured Debt:**

Balance			Weighted Average Interest	Weighted Average Maturity (in	
	(000  s)	Percent	Rate <sup>(1)</sup>	years)	
Unsecured Debt	\$ 1,178,416	74%	5.91%	6.6	
Secured Debt	422,115	26	6.86	2.7	
Total Debt	\$ 1,600,531	100%	6.16%	5.6	

(1) Includes amortization of prepaid

# financing costs.

# **Floating and Fixed Rate Debt:**

Balance			Weighted Average Interest	Weighted Average Maturity (in
	(000  s)	Percent	Rate <sup>(1)</sup>	years)
Floating Rate Debt	\$ 209,000	13%	4.70%	3.1
Fixed Debt <sup>(2)</sup>	1,391,531	87	6.29	5.1
Total Debt	\$1,600,531	100%	6.16%	5.6

- (1) Includes amortization of prepaid financing costs.
- (2) Includes \$175 million of floating rate debt that has been fixed through interest rate swap agreements.

Total interest incurred and the amount capitalized were as follows (in thousands):

		Three Months Ended September 30,		ths Ended aber 30,
	2005	2004	2005	2004
Total interest incurred <sup>(1)</sup>	\$ 25,322	\$ 21,777	\$73,682	\$66,628
Amount capitalized	236	260	568	614
Amount expensed <sup>(1)</sup>	\$ 25,086	\$21,517	\$73,114	\$ 66,014

(1) Includes interest expense for loans secured by one property sold during the three months ended March 31, 2005 and one property sold during the three months ended September 30, 2005.

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#### Consolidated Income Available for Debt Service and Compliance with Principal Financial Covenants

Consolidated Income Available for Debt Service is a non-GAAP measurement of our performance and liquidity. Consolidated Income Available for Debt Service is presented below because this data is used by investors and our management as a supplemental measure to (a) evaluate our operating performance and compare it to other real estate companies, (b) determine trends in earnings, (c) determine our ability to service debt and (d) determine our ability to fund future capital expenditure requirements. As discussed more fully below, Consolidated Income Available for Debt Service is also used in several financial covenants we are required to satisfy each quarter under the terms of our principal debt agreements.

Consolidated Income Available for Debt Service permits investors and management to view income from our operations on an unleveraged basis before the effects of non-cash depreciation and amortization expense. By excluding interest expense, Consolidated Income Available for Debt Service measures our operating performance independent of our capital structure and indebtedness and, therefore, allows for a more meaningful comparison of our operating performance between quarters as well as annual periods and to compare our operating performance to that of other companies, and to more readily identify and evaluate trends in earnings.

The usefulness of Consolidated Income Available for Debt Service is limited because it does not reflect interest expense, taxes, gains or losses on sales of property, losses from debt defeasance, losses on valuations of derivatives, asset impairment losses, cumulative effect of a change in accounting principle, extraordinary items as defined by GAAP and depreciation and amortization costs. These costs have been or may in the future be incurred by us, each of which affects or could effect our operating performance and ability to finance our investments at competitive borrowing costs, successfully maintain our REIT status, and acquire and dispose of real estate properties at favorable prices to us. Some of these costs also reflect changes in value in our properties that result from use or changes in market conditions and the level of capital expenditures and leasing costs necessary to maintain the operating performance of our properties. Due to the significance of the net income components excluded from Consolidated Income Available for Debt Service, this measure should not be considered an alternative to (and should be considered in conjunction with) net income, cash flow from operations, and other performance or liquidity measures prescribed by GAAP. This measure should also be analyzed in conjunction with discussions elsewhere in Management s Discussion and Analysis of Financial Condition and Results of Operations regarding the items eliminated in the calculation of Consolidated Income Available for Debt Service.

The reader is cautioned that Consolidated Income Available for Debt Service, as calculated by us, may not be comparable to similar measures reported by other companies (under names such as or similar to Consolidated Income Available for Debt Service, EBITDA or adjusted EBITDA) that do not define this measure exactly the same as we do.

The following is a reconciliation of net cash provided by operating activities and net income computed in accordance with GAAP to Consolidated Income Available for Debt Service (in thousands):

	Three Months Ended September 30,		Nine Months Endo September 30,	
	2005	2004	2005	2004
Net cash provided by operating activities	\$ 61,914	\$ 55,115	\$ 140,849	\$ 137,650
Add:				
Interest expense including discontinued operations	25,086	21,517	73,114	66,014
Loss from debt defeasance related to sale of				
discontinued properties	278		835	
Less:				
Amortization of loan costs and fees	(825)	(828)	(2,543)	(2,911)
Straight-line rent	(345)	(15)	(2,146)	(1,356)
Changes in operating assets and liabilities:				
Rent and other receivables	(1,048)	760	656	2,594
Deferred rent	769	(75)	3,105	1,907
Prepaid financing costs, expenses and other assets	2,424	(139)	2,162	2,066

Accounts payable and accrued expenses Security deposits	(18,688) 152	(8,958) 69	(14,851) (712)	(3,969) (807)
Consolidated Income Available for Debt Service	\$ 69,717	\$ 67,446	\$ 200,469	\$ 201,188
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	Three Months Ended September 30,		Nine Months Ended September 30,	
	2005	2004	2005	2004
Net Income	\$ 41,601	\$11,176	\$ 61,091	\$ 39,164
Add:				
Interest expense including discontinued operations	25,086	21,517	73,114	66,014
Depreciation and amortization	34,331	29,414	101,224	85,457
Amortization of deferred compensation	1,578	800	3,790	2,331
Minority interest	201	2,398	461	4,954
Loss from debt defeasance related to sale of				
discontinued properties	278		835	
Minority interest from discontinued operations	868	71	1,112	392
Depreciation from discontinued operations	42	3,022	1,287	9,298
Impairment on investment in securities				2,700
Less:				
Gain on sale of discontinued properties	(33,923)	(937)	(40,299)	(7,766)
Straight-line rent	(345)	(15)	(2,146)	(1,356)
Consolidated Income Available for Debt Service	\$ 69,717	\$ 67,446	\$ 200,469	\$ 201,188

Consolidated Income Available for Debt Service is also presented because it is used in ratios contained in the principal financial covenants of the Indenture governing our publicly traded senior unsecured notes and our Credit Agreement with a syndicate of banks led by Wells Fargo. As of September 30, 2005, our senior unsecured notes represented approximately 50% of our total outstanding debt and amounts outstanding under our Wells Fargo unsecured line of credit represented approximately 14% of our total outstanding debt. The Consolidated Income Available for Debt Service ratios and the other ratios reported below are part of financial covenants we are required to satisfy each fiscal quarter. We believe information about these ratios is useful to (1) confirm that we are in compliance with the financial covenants of our principal loan agreements, (2) evaluate our ability to service our debt, (3) evaluate our ability to fund future capital expenditures, and (4) compare our ratios to other real estate companies, including other REITs, that present the same ratios.

If we were to fail to satisfy these financial covenants, we would be in default under the terms of the Indenture for the senior unsecured notes and/or the Wells Fargo Credit Agreement. A default under those agreements could accelerate the obligation to repay such debt and could cause us to be in default under our other debt agreements. Depending on the circumstances surrounding any such acceleration, we might not be able to repay the debt on terms that are favorable to us, or at all, which would have a material adverse affect on our financial condition and our ability to raise capital in the future.

The reader is cautioned that these ratios, as calculated by us, may not be comparable to similarly entitled ratios reported by other companies that do not calculate these ratios exactly the same as we do. These ratios should not be considered as alternatives to the ratio of earnings to fixed charges.

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#### **Table of Contents**

The following table summarizes the principal ratios contained in the financial covenants of our senior unsecured notes and Wells Fargo unsecured line of credit as of September 30, 2005 (in thousands, except percentage and covenant ratio data):

Net investment in real estate		\$ 2,776,758
Cash and cash equivalents		12,465
Restricted cash		71,119
Accumulated depreciation and amortization		535,465
Total Gross Assets		\$3,395,807
Gross Value of Unencumbered Assets		\$ 2,281,117
Mortgage loans payable <sup>(1)</sup> Unsecured lines of credit		\$ 422,114 234,000
Unsecured loans		150,000
Unsecured senior notes, net of discount		794,417
Chiscoarea semor notes, net or discount		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Total Outstanding Debt		\$ 1,600,531
Consolidated Income Available for Debt Service <sup>(2)</sup>		\$ 269,501
1(2)		Φ 07.505
Interest incurred <sup>(2)</sup> Loan fee amortization <sup>(2)</sup>		\$ 97,505 (2,676)
Loan ree amortization—		(2,070)
Debt Service <sup>(2)</sup>		\$ 94,829
Senior Unsecured Notes Covenant Ratios	Test	Actual
Total Outstanding Debt/Total Gross Assets	Less than 60%	47%
Secured Debt/Total Gross Assets	Less than 40%	12%
Ratio of Consolidated Income Available for Debt Service to Debt	Greater than 1.5	2.8
Service Gross Value of Unencumbered Assets/Unsecured Debt	Greater than 150%	194%
Gross value of Offencumocica Assets/Offsecured Deot	Oreater triali 130 /0	174/0
Wells Fargo Unsecured Line of Credit Covenant Ratios	Test	Actual
Ratio of Consolidated Income Available for Debt Service to fixed charges (3)	Greater than 1.50	2.1

(1) Represents 8 secured loans that are secured by 51 of the properties in our portfolio.

- (2) Represents
  amounts for the
  most recent four
  consecutive
  quarters. Loan
  fee amortization
  excludes
  discount
  amortization on
  senior
  unsecured notes.
- (3) Fixed charges consist of interest costs, whether expensed or capitalized, principal payments on all debt, an amount equal to \$0.3125 per quarter multiplied by the weighted average gross leaseable square feet of the portfolio at the end of the period and preferred unit distributions. In conjunction with the amendment of this unsecured line of credit in July 2005, the benchmark for this compliance calculation was reduced from 1.75 to 1.50.

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### **Funds from Operations**

The following table reflects the calculation of our funds from operations for the three and nine months ended September 30, 2005 and 2004 (in thousands):

	Three Months Ended September 30,		Nine Mon Septem	
	2005	2004	2005	2004
Funds From Operations:(1)				
Net income	\$ 41,601	\$ 11,176	\$ 61,091	\$ 39,164
Depreciation and minority interest from discontinued				
operations	910	3,094	2,399	9,691
Gain on sale of discontinued properties	(33,923)	(937)	(40,299)	(7,766)
Depreciation and amortization	34,331	29,414	101,224	85,457
Minority interest	201	1,322(2)	461	3,878(2)
Income allocated to Preferred Operating Partnership				
Units		$(1,078)_{(2)}$		$(3,234)_{(2)}$
Funds From Operations <sup>(3)</sup>	\$ 43,120	\$ 42,991	\$ 124,876	\$ 127,190
Weighted average common shares and Operating	60.005		<b>60.626</b>	<b>67.100</b>
Partnership units outstanding Diluted	68,927	67,564	68,636	67,188

(1) We believe that

funds from

operations, or

FFO, is a useful

supplemental

measure of our

operating

performance.

We compute

FFO in

accordance with

standards

established by

the White Paper

on FFO

approved by the

Board of

Governors of

the National

Association of

Real Estate

Investment

Trusts, or

NAREIT, in

April 2002. The

White Paper defines FFO as net income or loss computed in accordance with GAAP, excluding extraordinary items, as defined by GAAP, and gains and losses from sales of depreciable operating property plus real estate-related depreciation and amortization and after adjustments for unconsolidated partnerships and joint ventures.

We believe that FFO, by excluding depreciation costs, the gains or losses from the sale of operating real estate properties and the extraordinary items as defined by GAAP, provides an additional perspective on our operating results. However, because these excluded items have a real economic effect, FFO is a limited measure of

#### performance.

FFO captures trends in occupancy rates, rental rates and operating costs. FFO excludes depreciation and amortization costs and it does not capture the changes in value in our properties that result from use or changes in market conditions or the level of capital expenditures and leasing costs necessary to maintain the operating performance of our properties, all of which are significant economic costs. Therefore, its ability to measure performance is limited.

Because FFO excludes significant economic components of net income determined in accordance with GAAP, FFO should be used as an adjunct to net income and not as an alternative to net income.

FFO should also not be used as an indicator of our financial performance, or as a substitute for cash flow from operating activities determined in accordance with GAAP or as a measure of our liquidity. FFO is not by itself indicative of funds available to fund our cash needs, including our ability to pay dividends or service our debt.

FFO is used by investors to compare our performance with other REITs. Other REITs may use different methods for calculating FFO and, accordingly, our FFO may not be comparable to other REITs.

(2) Excludes
approximately
\$1.1 million of
issuance costs
expensed in
conjunction
with the
redemption of
our Preferred
Operating
Partnership
Units on

September 28, 2004.

(3) Includes approximately \$1.6 million and \$0.8 million in non-cash compensation expense for the three months ended September 30, 2005 and 2004, respectively, and approximately \$3.8 million and \$2.3 million in non-cash compensation expense for the nine months ended September 30,

2005 and 2004, respectively.

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### **Portfolio and Lease Information**

The following tables set forth certain information regarding our properties as of September 30, 2005.

# PORTFOLIO SUMMARY

As of September 30, 2005

		ber of	••				Three M End Septemb	Ionths ed per 30,	Prating Results Nine Months Ended September 30,		
Location	Prop	erties	Buil	dings	Rentable (S	q. Ft.)	200		2005 (in thousands)		
		% of		% of		% of	(in thou	sanus) % of	(in thous	ands) % of	
	Total	Total	Total	Total	Total	Total	Total	Total	Total	Total	
Los Angeles			_ = = • • • • •		- 5 7002		****				
County											
West	30	26%	32	16%	5,411,449	29%	\$29,730	40%	\$ 85,083	39%	
North	29	25%	46	24%	3,571,693	20%	13,092	17%	40,048	18%	
South	11	9%	15	8%	2,452,070	13%	8,146	11%	23,292	11%	
Subtotal	70	60%	93	48%	11,435,212	62%	50,968	68%	148,423	68%	
Orange											
County	18	16%	50	26%	3,214,272	17%	9,224	12%	27,936	13%	
San Diego											
County	24	21%	36	19%	3,310,227	18%	12,784	17%	34,743	16%	
Ventura											
County	4	3%	13	7%	575,861	3%	1,852	3%	5,704	3%	
Total	116	100%	192	100%	18,535,572	100%	\$74,828	100%	\$ 216,806	100%	

### PORTFOLIO OCCUPANCY AND IN-PLACE RENTS

As of September 30, 2005

Location	Percent Occupied	Percent Leased	Annualized Base Rent Per Leased Square Foot <sup>(1)</sup>					
			Portfolio	Full Service Gross				
			Total	Le	ases <sup>(2)</sup>			
Los Angeles County								
West	94.6%	95.8%	\$ 28.12	\$	28.14			
North	92.8%	93.7%	22.87		23.47			
South	91.2%	92.5%	19.21		20.57			
Subtotal/Weighted Average	93.3%	94.4%	24.63		25.32			
Orange County	91.6%	95.3%	19.53		22.11			
San Diego County	83.0%	85.8%	22.89		25.55			
Ventura County	96.7%	96.7%	19.93		19.93			

# **Total/Weighted Average**

91.3%

93.1%

\$ 23.28

24.67

\$

(1) Based on monthly contractual base rent under existing leases as of September 30, 2005, multiplied by 12 and divided by leased net rentable square feet. For those leases where rent has not yet commenced or that are in a free rent period, the first month in which rent is to be received is used to determine annualized base rent.

(2) Excludes 26 properties and approximately 2.9 million square feet under triple net and modified gross leases.

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### TEN LARGEST TENANTS

As of September 30, 2005

			Percentage	Percentage			
		Weighted	of	of			
		Average	Aggregate	Aggregate			
		Remaining	Portfolio	Portfolio		An	nualized
	Number	Lease			Net		
	of	Term	Leased	Annualized	Rentable	Ba	se Rent
		in	Square	Base	Square		(in
Tenant	Locations	Months	Feet	Rent <sup>(1)</sup>	Feet	thou	ısands) <sup>(1)</sup>
Vivendi Universal	2	36	1.34%	1.99%	231,681	\$	7,980
State of California	16	43	1.51%	1.43%	261,120		5,749
U.S. Government	14	48	0.90%	1.08%	155,240		4,349
Ceridian Corporation	2	55	0.88%	0.95%	152,612		3,833
Atlantic Richfield	1	12	0.83%	0.88%	143,885		3,551
Pepperdine University	1	158	0.66%	0.85%	113,488		3,400
Walt Disney Pictures &							
Television	1	34	0.87%	0.84%	149,413		3,387
University of Phoenix	5	63	0.84%	0.83%	144,498		3,319
Westfield Corporation	1	90	0.62%	0.81%	107,300		3,249
Homestore.com, Inc.	1	28	0.80%	0.79%	137,762		3,158
Total/Weighted							
Average <sup>(2)</sup>	44	52	9.25%	10.45%	1,596,999	\$	41,975

(1) Annualized base rent is calculated as monthly contractual base rent under existing leases as of September 30, 2005 multiplied by 12. For those leases where rent has not yet commenced or that are in a free rent period, the first month in which rent is to be received is used to determine annualized base

rent.

(2) The weighted average calculation is based on net rentable square footage leased by each tenant.

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# LEASING ACTIVITY

	]	ee Months Ended tember 30, 2005	ine Months Ended ptember 30, 2005
Net Absorption (square feet)		98,621	161,097
Gross New Leasing Activity (square feet) (1)		509,695	1,500,381
Gross Renewal Leasing Activity (square feet)		653,832	1,670,853
Retention Rate		73%	67%
Cash Rent Growth <sup>(2)</sup> : Expiring Rate	\$	25.03	\$ 23.01
New / Renewed Rate	\$	23.55	\$ 22.42
Increase (decrease)		(5.9)%	(2.6)%
GAAP Rent Growth <sup>(3)</sup> :			
Expiring Rate	\$	24.09	\$ 22.10
New / Renewed Rate	\$	24.32	\$ 23.09
Increase		1.0%	4.5%
Weighted Average Lease Term in Months New		62	58
Weighted Average Lease Term in Months Renewal		50	43
Tenant Improvements and Commissions (per square foot): $New^{(2)}$	\$	21.92	\$ 21.10
Renewal	\$	7.99	\$ 8.91
Capital Expenditures (per square foot): Recurring	\$	0.20	\$ 0.64
Non-recurring	\$	0.11	\$ 0.19
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- (1) Excludes development/renovation space.
- (2) Represents the difference between initial stabilized cash rents on new and renewal leases as compared to the expiring cash rents on the same space. For leases with reduced initial rents, the first month of full rent is used.
- (3) Represents cash rent growth adjusted for straight-line rents.

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# PORTFOLIO DIVERSIFICATION

As of September 30, 2005

			Percentage of
		Occupied	Total
	<b>NAICS</b>	Square	Occupied
North American Industrial Classification System Description	Code	Feet	Portfolio
Professional, Scientific, and Technical Services	541	4,248,211	25.11%
Finance and Insurance	521-525	3,098,108	18.31%
Information	511-519	1,848,132	10.92%
Manufacturing	311-339	1,522,830	9.00%
Health Care and Social Assistance	621-624	1,038,797	6.14%
Real Estate, Rental and Leasing	531-533	999,220	5.91%
Educational Services	611	726,670	4.30%
Public Administration	921-928	686,080	4.05%
Administrative and Support and Waste Management and Remediation			
Services	561-562	663,048	3.92%
Wholesale Trade	423-425	433,991	2.56%
Construction	236-238	333,695	1.97%
Transportation and Warehousing	481-493	318,441	1.88%
Arts, Entertainment, and Recreation	711-713	237,352	1.40%
Other Services (except Public Administration)	811-814	236,323	1.40%
Retail Trade	441-454	222,205	1.31%
Accommodation and Food Services	721-722	201,065	1.19%
Management of Companies and Enterprises	551	51,756	0.31%
Utilities	221	16,490	0.10%
Agriculture, Forestry, Fishing and Hunting	111-115	3,595	0.02%
Mining	211-213	2,894	0.02%
Other Uncategorized		30,317	0.18%
		16,919,220	100.00%
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# LEASE EXPIRATIONS ANNUAL

As of September 30, 2005

Los Angeles		2005		2006	2007	2008	2009	2010 and hereafter
County: West	Expiring SF	132,139		683,976	704,812	699,932	734,370	2,203,262
West	% of Leased SF	0.76%		3.96%	4.08%	4.06%	4.26%	12.77%
	Rent per SF (3)	\$ 29.10	\$	29.94	\$ 29.45	\$ 29.18	\$ 27.42	\$ 33.02
North	Expiring SF	130,758		535,923	540,645	901,976	428,236	739,994
	% of Leased SF	0.76%		3.10%	3.13%	5.23%	2.48%	4.29%
	Rent per SF (3)	3 23.96	\$	23.71	\$ 23.13	\$ 24.76	\$ 25.12	\$ 24.36
South	Expiring SF	57,139		232,187	207,989	344,098	295,851	1,052,063
	% of Leased SF	0.33%		1.35%	1.21%	1.99%	1.71%	6.09%
	Rent per SF S	\$ 21.48	\$	21.91	\$ 22.51	\$ 22.53	\$ 20.74	\$ 19.40
Subtotal Los Angeles County	Expiring SF	320,036	1	1,452,086	1,453,446	1,946,006	1,458,457	3,995,319
County	% of Leased SF	1.85%		8.41%	8.42%	11.28%	8.45%	23.15%
	Rent per SF (3)	5 25.64	\$	26.36	\$ 26.10	\$ 25.96	\$ 25.39	\$ 27.83
Orange County	Expiring SF	110,208		561,611	601,059	391,688	337,369	1,033,994
o and	% of Leased SF	0.64%		3.26%	3.48%	2.27%	1.95%	5.99%
	Rent per SF (3)	\$ 21.04	\$	20.62	\$ 18.36	\$ 20.10	\$ 21.21	\$ 23.96
San Diego County	Expiring SF	43,243		472,088	375,635	507,103	371,053	1,001,540
· · <b>J</b>	% of Leased SF	0.25%		2.74%	2.18%	2.94%	2.15%	5.81%

	(2)												
	Rent per SF (3)	\$	27.56	\$	24.46	\$	26.35	\$	27.51	\$	25.33	\$	23.86
All Others	Expiring SF (1)	Ģ	96,078		140,427		45,621		67,967		91,016		110,891
	% of Leased SF		0.56%		0.81%		0.27%		0.39%		0.53%		0.64%
	Rent per SF (3)	\$	20.52	\$	21.20	\$	20.83	\$	21.82	\$	18.03	\$	22.56
Total Portfolio	Expiring SF	50	69,565	2	2,626,212	2	,475,761	2	2,912,764	2	,257,895	$\epsilon$	5,141,744
	% of Leased SF		3.30%		15.22%		14.35%		16.88%		13.08%		35.59%
	Rent per SF	\$	24.03	\$	24.51	\$	24.16	\$	25.34	\$	24.46	\$	26.43

- (1) Represents the square footage of expiring leases, not including month-to-month tenants.
- (2) Percentage of total rentable square footage expiring during the period.
- (3) Represents annualized ending cash rents of expiring leases.

# QUARTERLY LEASE EXPIRATIONS NEXT FOUR QUARTERS

As of September 30, 2005

		Q4-05	Q1-06	Q2-06	Q3-06
Los Angeles County:					
West	Expiring SF (1)	132,139	201,981	68,516	254,433
	% of Leased SF (2)	0.76%	1.17%	0.40%	1.48%
	Rent per SF (3)	\$ 29.10	\$ 26.90	\$ 27.16	\$ 32.89
North	Expiring SF (1)	130,758	114,264	109,278	134,850
	% of Leased SF (2)	0.76%	0.66%	0.63%	0.78%

	Rent per SF (3)	\$	23.96	\$	23.12	\$	23.83	\$	23.92
South	Expiring SF (1)		57,139		38,346		81,104		59,059
	% of Leased SF (2)		0.33%		0.22%		0.47%		0.34%
	Rent per SF (3)	\$	21.48	\$	21.33	\$	22.36	\$	22.04
Subtotal Los Angeles County	Expiring SF (1)	3	320,036	3	354,591	2	258,898	۷	148,342
	% of Leased SF (2)		1.85%		2.05%		1.50%		2.60%
	Rent per SF (3)	\$	25.64	\$	25.08	\$	24.25	\$	28.76
Orange County	Expiring SF (1)	]	110,208		77,436	1	97,943	]	190,812
	% of Leased SF (2)		0.64%		0.45%		1.15%		1.10%
	Rent per SF (3)	\$	21.04	\$	14.94	\$	19.81	\$	22.51
San Diego County	Expiring SF (1)		43,243		91,391	1	25,913	1	162,240
	% of Leased SF (2)		0.25%		0.53%		0.73%		0.94%
	Rent per SF (3)	\$	27.56	\$	26.50	\$	21.25	\$	26.04
All Others	Expiring SF (1)		96,078		21,433		8,510		74,271
	% of Leased SF (2)		0.56%		0.13%		0.05%		0.43%
	Rent per SF (3)	\$	20.52	\$	20.16	\$	19.68	\$	21.33
Total Portfolio	Expiring SF (1)	4	569,565	4	544,851	5	591,264	8	375,665
	% of Leased SF (2)		3.30%		3.16%		3.43%		5.07%
	Rent per SF (3)	\$	24.03	\$	23.68	\$	22.06	\$	26.26

- (1) Represents the square footage of expiring leases, not including month-to-month tenants.
- (2) Percentage of total rentable square footage expiring during the period.
- (3) Represents annualized ending cash rents of expiring leases.

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#### **Development**

We have entitlements and preliminary architectural designs completed for additional build-to-suit or multi-tenant projects at the Howard Hughes Center totaling approximately 488,000 net rentable square feet of office space. We also have construction entitlements at the Howard Hughes Center for a combination of up to 600 hotel rooms, apartments or condominiums. Build-to-suit projects consist of properties constructed to the tenant s specifications in return for the tenant s long-term commitment to the property.

Based on improving office trends in the West Los Angeles submarket and lack of new office supply scheduled to be delivered in the surrounding submarkets over the next 18-to-24 months, we intend to begin constructing a 155,000 square foot multi-tenant office building at the Howard Hughes Center later this year. We anticipate the construction of the core and shell of the building to take approximately 18 months before the building is ready for occupancy.

In addition to our development at the Howard Hughes Center, we have completed preliminary designs and are marketing an approximate 170,000 square foot build-to-suit office building at our Long Beach Airport Business Park. Also, as part of our Gateway Towers acquisition in August 2002, we acquired a five-acre developable land parcel in Torrance, California that we intend to market for a build-to-suit office building. We currently do not intend to commence construction on these projects until build-to-suit tenant leases are signed with terms allowing us to achieve yields commensurate with the project s development risk.

In addition to the \$24.4 million in land available for development as of September 30, 2005, we have un-entitled potential development sites at various properties within our portfolio.

We expect to finance our development/renovation activities over the next 24 months through net cash provided by operating activities, proceeds from asset sales, proceeds from our unsecured lines of credit or other secured borrowings.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

Market risk is the exposure or loss resulting from changes in interest rates, foreign currency exchange rates, commodity prices and equity prices. The primary market risk to which we are exposed is interest rate risk, which is sensitive to many factors, including governmental monetary and tax policies, domestic and international economic and political considerations and other factors that are beyond our control.

Interest Rate Risk

In order to modify and manage the interest characteristics of our outstanding debt and limit the effects of interest rates on our operations, we use a variety of financial instruments, including interest rate swaps, caps, floors and other interest rate exchange contracts. The use of these types of instruments to hedge our exposure to changes in interest rates carries additional risks such as counter-party credit risk. We do not enter into any transactions for speculative or trading purposes.

In February 2005, we settled \$300 million of forward-starting swaps we entered into in 2004 in conjunction with a forecasted \$300 million issuance of unsecured senior notes.

In conjunction with the extension of our \$125 million unsecured term loan in February 2005, we also entered into a series of interest rate swap agreements to fix the interest rate through the extension period. Under these interest rate swap agreements, the interest rate on this loan is effectively fixed at 5.29% from June of 2006 through May of 2007, 5.55% from June of 2007 through November of 2008, 5.76% from December of 2008 through May of 2010 and 5.99% from June of 2010 through February of 2012.

In May and June 2005, we entered into a series of forward-starting swaps totaling \$143 million that effectively fixed the 10-year Treasury rate at an average rate of approximately 4.32% for borrowings that are expected to occur in November 2007 to refinance \$150 million of 7.00% unsecured senior notes.

In June 2005, we settled \$100 million of fair value swaps we entered into in 2003 to float \$100 million of the fixed interest rate associated with the 7.00% senior unsecured notes due in November of 2007.

Some of our future earnings, cash flows and fair values relating to financial instruments are dependent upon prevailing market rates of interest, such as LIBOR. Based on interest rates and outstanding balances as of September 30, 2005, a 1% increase in interest rates on our \$209.0 million of floating rate debt would decrease annual future earnings and cash flows by approximately \$2.1 million and would not have an impact on the fair value of the floating rate debt. A 1% decrease in interest rates on our \$209.0 million of floating rate debt would increase annual

future earnings and cash flows by approximately \$2.1 million and would not have an impact on the fair value of the floating rate debt. The weighted average interest rate on our floating debt as of September 30, 2005 was 4.70%.

Our fixed rate debt, including \$175.0 million of floating rate debt swapped to fixed through interest rate hedges, totaled approximately \$1.4 billion as of September 30, 2005 with a weighted average interest rate of 6.29% and a total fair value of approximately \$1.4 billion. A 1% decrease in interest rates would increase the fair value of our fixed rate debt by approximately \$56.0 million and would not have an impact on future earnings and cash flows. A 1% increase in interest rates would decrease the fair value of our fixed rated debt by approximately \$59.5 million and would not have an impact on future earnings and cash flows.

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These amounts are determined by considering the impact of hypothetical interest rates on our borrowing cost. These analyses do not consider the effects of the reduced level of overall economic activity that could exist in that environment. Further, in the event of a change of this magnitude, we would consider taking actions to further mitigate our exposure to the change. Due to the uncertainty of the specific actions that would be taken and their possible effects, however, this sensitivity analysis assumes no changes in our capital structure.

#### **Item 4. Controls and Procedures**

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, our management was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Our disclosure controls and procedures are designed to provide a reasonable level of assurance of reaching our desired disclosure control objectives.

As required by SEC Rule 13a-15(b), we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the third quarter of 2005 covered by this report. Based on the foregoing, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective and were operating at the reasonable assurance level.

There has been no change in our internal controls over financial reporting during our most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

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#### **Part II OTHER INFORMATION**

### **Item 1. Legal Proceedings**

We are presently subject to various lawsuits, claims and proceedings arising in the ordinary course of business, none of which if determined unfavorably to us is expected to have a material adverse effect on our cash flows, financial condition or results of operations. There were no material changes in our legal proceedings during the three months ended September 30, 2005.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds None

Item 3. Defaults Upon Senior Securities None

Item 4. Submission of Matters to a Vote of Security Holders None

**Item 5. Other Information** None

Item 6. Exhibits

Exhibit Number 10.1	Description  Fourth Amended and Restated Revolving Credit Agreement dated July 7, 2005, incorporated herein by reference to Item 10.1 of the Registrant s current Report on Form 8-K filed with the Commission on July 13, 2005.
10.2	Summary of Increase of Fiscal 2005 Base Salary of Richard S. Davis, Executive Vice President and Chief Financial Officer, incorporated herein by reference to Item 1.01(B) of the Registrant s current Report on Form 8-K filed with the Commission on July 13, 2005.
31.1	Certificate of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certificate of Chief Financial Officer and Other Executive Officers pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certificate of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. <sup>(1)</sup>
32.2	Certificate of Chief Financial Officer and Other Executive Officers pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. <sup>(1)</sup>

#### (1) In accordance

with SEC

Release

No. 33-8212.

the following

exhibit is being

furnished, and is

not being filed

as part of this

Report on Form

10-Q or as a

separate

disclosure

document, and

is not being

incorporated by

reference into

any Securities Act of 1933 registration statement.

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#### **SIGNATURES**

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ARDEN REALTY, INC.

Date: November 9, 2005 By: /s/ Robert C. Peddicord

Robert C. Peddicord Executive Vice President,

Leasing and Property Operations

Date: November 9, 2005 By: /s/ Richard S. Davis

Richard S. Davis

Executive Vice President and Chief Financial Officer

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