Altisource Portfolio Solutions S.A. Form 10-Q July 30, 2010

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **FORM 10-Q**

## **DESCRIPTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2010

OR

## o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number 1-34354

#### ALTISOURCE PORTFOLIO SOLUTIONS S.A.

(Exact name of Registrant as specified in its Charter)

Luxembourg

Not applicable

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

2, rue Jean Bertholet L-1233 Luxembourg Grand Duchy of Luxembourg

(Address of principal executive offices) (Zip Code)

+352 2469 7900

#### Registrant s telephone number

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\beta$  No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No  $\beta$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company (as defined in Rule 12b-2 of the Exchange Act):

Large accelerated filer o

Accelerated filer o

Non-accelerated filer þ (Do not check if a smaller Smaller reporting company o

reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

As of June 30, 2010, there were 25,231,359 outstanding shares of the registrant s shares of beneficial interest.

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#### PART I. FINANCIAL INFORMATION

# Item 1. Interim Condensed Consolidated Financial Statements (Unaudited) ALTISOURCE PORTFOLIO SOLUTIONS S.A. CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands, except per share amounts)

ASSETS	June 30, 2010	D	31, 2009
Current Assets: Cash and Cash Equivalents Accounts Receivable, net Prepaid Expenses and Other Current Assets Deferred Tax Assets, net  Total Current Assets  Restricted Cash Premises and Equipment, net Intangible Assets, net Goodwill	\$ 20,840 37,549 3,436 1,625 63,450 355 13,449 74,680 18,159	\$	30,456 30,497 2,904 1,546 65,403 11,408 33,719 9,324
Other Non-current Assets  Total Assets	4,380 \$ 174,473	\$	702 120,556
LIABILITIES AND EQUITY			
Current Liabilities: Accounts Payable and Accrued Expenses Capital Lease Obligations Current Other Current Liabilities  Total Current Liabilities	\$ 23,701 278 5,911 29,890	\$	24,192 536 5,939 30,667
Capital Lease Obligations Non-current Deferred Tax Liability, net Other Non-current Liabilities  Commitment and Contingencies (Note 16)	80 3,913 3,965		128 2,769 644
Equity: Common Stock (\$1.00 par value; 100,000 shares authorized; 25,231 shares issued and outstanding in 2010; 24,145 shares issued and outstanding in 2009) Retained Earnings Additional Paid-in Capital	25,231 34,318 75,602		24,145 11,665 50,538

Altisource Equity	135,151		86,348
Non-controlling Interests	1,474		
Total Equity	136,625		86,348
Total Liabilities and Equity	\$ 174,473	\$	120,556
See accompanying notes to condensed consolidated financial statements 3 -			

#### ALTISOURCE PORTFOLIO SOLUTIONS S.A.

#### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share amounts)

	Three Months Ended June 30,		Six Months June 3	30,	
Revenue Cost of Revenue	2010 \$71,348 44,064	2009 \$49,803 30,349	2010 \$ 132,321 83,102	2009 \$ 92,422 58,352	
Gross Profit Selling, General and Administrative Expenses	27,284 12,787	19,454 8,673	49,219 25,172	34,070 16,151	
Income from Operations Other Income (Expense), net	14,497 40	10,781 (772)	24,047 (32)	17,919 (1,391)	
Income Before Income Taxes and Non-controlling Interests Income Tax Benefit (Provision)	14,537 3,107	10,009 (2,994)	24,015 722	16,528 (5,074)	
Net Income	17,644	7,015	24,737	11,454	
Net Income Attributable to Non-controlling Interests	(1,297)		(2,084)		
Net Income Attributable to Altisource	\$ 16,347	\$ 7,015	\$ 22,653	\$ 11,454	
Earnings Per Share Basic	\$ 0.65	\$ 0.29	\$ 0.91	\$ 0.48	
Diluted	\$ 0.62	\$ 0.29	\$ 0.87	\$ 0.48	
Weighted Average Shares Outstanding Basic Diluted	25,226 26,247	24,050 24,050	24,960 25,965	24,050 24,050	
Transactions with Related Parties: Revenue	\$ 35,784	\$ 22,464	\$ 65,035	\$41,187	
Selling, General and Administrative Expenses	\$ 264	\$ 1,843	\$ 588	\$ 3,786	
Interest Expense	\$	\$ 528	\$	\$ 1,097	

See accompanying notes to condensed consolidated financial statements. - 4 -

#### ALTISOURCE PORTFOLIO SOLUTIONS S.A.

## CONDENSED CONSOLIDATED STATEMENTS OF EQUITY

(in thousands)

	Commo	on Stock	etained arnings	I	lditional N Paid-in Capital	controlling nterests	g Total	Co	mprehensive Income
Balance,									
December 31, 2009 Net Income Acquisition of The Mortgage	24,145	\$ 24,145	\$ 11,665 22,653	\$	50,538	\$ 2,084	\$ 86,348 24,737	\$	24,737
Partnership of America, L.L.C. Contributions from Non-controlling	959	959			22,941	3,268	27,168		
Interest Holders Distributions to Non-controlling						18	18		
Interest Holders Share-based Compensation						(3,896)	(3,896)		
Expense Exercise of Stock					973		973		
Options Options	127	127			1,150		1,277		
Balance, June 30, 2010	25,231	\$ 25,231	\$ 34,318	\$	75,602	\$ 1,474	\$ 136,625	\$	24,737

See accompanying notes to condensed consolidated financial statements.

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#### ALTISOURCE PORTFOLIO SOLUTIONS S.A.

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

	Six Months E June 30,	
	2010	2009
Cash flows from Operating Activities: Net Income Reconciling Items:	\$ 24,737	\$ 11,454
Depreciation and Amortization	3,211	2,793
Amortization of Intangible Assets	2,639	1,336
Share-based Compensation Expense	973	,
Deferred Income Taxes	1,065	(104)
Changes in Operating Assets and Liabilities, net of Acquisition:		
Accounts Receivable	(3,808)	(2,573)
Prepaid Expenses and Other Current Assets	(211)	547
Other Assets	(2,643)	(5)
Accounts Payable and Accrued Expenses	(3,488)	553
Other Current and Non-current Liabilities	1,867	(900)
Net Cash Flow from Operating Activities	24,342	13,101
Cash flows from Investing Activities:		
Additions to Premises and Equipment, net	(5,234)	(1,553)
Acquisition of Business, net of Cash Acquired	(25,462)	
Change in Restricted Cash	(355)	
Net Cash Flow from Investing Activities	(31,051)	(1,553)
Cash flows from Financing Activities:		
Principal Payments on Capital Lease Obligations	(306)	(545)
Payments of Line of Credit		(1,123)
Proceeds from Stock Option Exercises	1,277	
Contributions from Non-controlling Interests	18	
Distributions to Non-controlling Interests	(3,896)	(4.662)
Net Distribution to Parent		(4,663)
Net Cash Flow from Financing Activities	(2.907)	(6,331)
Net (Decrease) Increase in Cash and Cash Equivalents	(9,616)	5,217
Cash and Cash Equivalents at the Beginning of the Year	30,456	6,988

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Cash and Cash Equivalents at the End of the Period	\$ 2	0,840	\$	12,205
Supplemental Cash Flow Information Interest Paid Income Taxes Paid	\$ \$	31	\$ \$	25 257
Non-Cash Investing and Financing Activities Shares Issued in Connection with Acquisition Increase in Common Stock due to the Company s Conversion to a Luxembourg Société	\$ 2	3,900	\$	
Anonyme  See accompanying notes to condensed consolidated financial statem - 6 -	\$ nents.		\$	3,283

#### ALTISOURCE PORTFOLIO SOLUTIONS S.A.

Notes to Condensed Consolidated Financial Statements

#### NOTE 1 ORGANIZATION AND BASIS OF PRESENTATION

Altisource Portfolio Solutions S.A. (which may be referred to as Altisource, the Company, we, us or our) together with its subsidiaries is a provider of services focused on high value, knowledge-based functions principally related to real estate and mortgage portfolio management, asset recovery and customer relationship management. Utilizing integrated technology that includes decision models and behavioral based scripting engines, we provide solutions that improve clients performance and maximizes their returns.

We are publicly traded on the NASDAQ Global Select market under the symbol ASPS. We were incorporated under the laws of Luxembourg on November 4, 1999 as Ocwen Luxembourg S.à r.l., renamed Altisource Portfolio Solutions S.à r.l. on May 12, 2009 and converted into Altisource Portfolio Solutions S.A. on June 5, 2009. We became a publicly traded company as of August 10, 2009, see Separation below.

In February 2010, we acquired all of the outstanding membership interests of The Mortgage Partnership of America, L.L.C. (MPA). MPA was formed as a Delaware limited liability company to serve as the manager of Best Partners Mortgage Cooperative, Inc. (BPMC) doing business as Lenders One Mortgage Cooperative (Lenders One). Lenders One is a national alliance of independent mortgage bankers (Members) that provides its Members with education and training along with revenue enhancing, cost reducing and market share expanding opportunities (see Note 3). We conduct our operations through three reporting segments: Mortgage Services, Financial Services and Technology Products. In addition, we report our corporate related expenditures as a separate segment (see Note 15 for a description of our segments).

#### **Separation**

On August 10, 2009 (the Separation Date ), we became a stand-alone public company in connection with our separation from Ocwen Financial Corporation (Ocwen) (the Separation). Prior to the Separation, our businesses were wholly-owned subsidiaries of Ocwen. On the Separation Date, Ocwen distributed all of the Altisource common stock to Ocwen s shareholders (the Distribution). Ocwen s shareholders received one share of Altisource common stock for every three shares of Ocwen common stock held as of August 4, 2009 (the Record Date). In addition, holders of Ocwen s 3.25% Contingent Convertible Unsecured Senior Notes due 2024 received one share of Altisource common stock deemed held on an as if converted basis. For such notes, the conversion ratio of 82.1693 shares of Ocwen common stock for every \$1,000 in aggregate principal amount of notes held on the Record Date was calculated first, and then we applied the distribution ratio of one share of Altisource common stock for every three shares of Ocwen common stock on an as converted basis to determine the number of shares each note holder received.

In connection with the Separation, we entered into various agreements with Ocwen that define our relationship after the Separation including a Separation Agreement, a Tax Matters Agreement, an Employee Matters Agreement, an Intellectual Property Agreement, a Data Center and Disaster Recovery Agreement, a Technology Products Services Agreement, a Transition Services Agreement and certain long-term servicing contracts (collectively, the Agreements).

#### **Basis of Presentation**

Our historical financial statements include the assets and liabilities (accounted for at the historical values carried by Ocwen prior to the Separation), revenues and expenses directly attributable to our operations. Beginning August 10, 2009, after our assets and liabilities were formally contributed by Ocwen pursuant to the terms of a separation agreement, our financial statements have been presented on a consolidated basis for financial reporting purposes. Our condensed consolidated financial statements include the assets and liabilities, revenues and expenses directly attributable to our operations. All significant inter-company and inter-segment transactions and accounts have been eliminated upon consolidation. Certain amounts disclosed in prior period statements have been reclassified to conform to the current period presentation.

For periods prior to the Separation Date, these condensed consolidated financial statements include allocations of expenses from Ocwen for corporate functions including insurance, employee benefit plan expense and allocations for certain centralized administration costs for executive management, treasury, real estate, accounting, auditing, tax, risk management, internal audit, human resources and benefits administration (See Note 2).

The condensed consolidated financial statements for the three and six months ended June 30, 2009 also do not necessarily reflect what the Company s condensed consolidated results of operations, financial position and cash flows would have been had the Company operated as an independent company during that period. For instance, as an independent public company, we incur

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#### ALTISOURCE PORTFOLIO SOLUTIONS S.A.

Notes to Condensed Consolidated Financial Statements (continued)

costs in excess of those allocated by Ocwen for maintaining a separate Board of Directors, obtaining a separate audit, relocating certain executive management and hiring additional personnel.

Prior to our acquisition, MPA and Lenders One entered into a management agreement that ends on December 31, 2025. MPA was formed to act on behalf of Lenders One and its Members principally to negotiate favorable terms on services. For providing these services MPA receives payment from Lenders One, and in some instances the vendors, based upon the benefits achieved for the Members. The management agreement provides MPA with broad powers such as recruiting members for Lenders One, collection of fees and other obligations from Members of Lenders One, processing of all rebates owed to Lenders One, day-to-day operation of Lenders One and negotiation of contracts with vendors including signing contracts on behalf of Lenders One.

The management agreement between MPA and Lenders One, pursuant to which MPA is the management company of Lenders One, represents a variable interest in a variable interest entity. MPA determined that they are the primary beneficiary of Lenders One as they have the power to direct the activities that most significantly impact Lenders One s economic performance and the obligation to absorb losses or the right to receive benefits. As a result, Lenders One is presented in the accompanying condensed consolidated financial statements on a consolidated basis with the interests of the Members reflected as Non-controlling Interest on the Condensed Consolidated Balance Sheets. At June 30, 2010, Lenders One had total assets of \$2.7 million and liabilities of \$0.1 million.

We have prepared our condensed consolidated financial statements in accordance with accounting principles generally accepted in the United States of America (GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of SEC Regulation S-X. Accordingly, they do not include all of the information and notes required by GAAP for complete condensed consolidated financial statements. In the opinion of management, all normal recurring adjustments considered necessary to fairly state the results for the interim periods presented have been included. The preparation of condensed consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of our condensed consolidated financial statements, as well as the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto contained in our Form 10-K filed with the SEC on March 17, 2010 which contains a summary of our significant accounting policies. Certain footnote detail is also omitted from the condensed consolidated financial statements unless there is a material change from the information included in the Form 10-K.

#### **Foreign Currency Translation**

Our reporting currency is the U.S. dollar. Other foreign currency assets and liabilities that are considered monetary items are translated at exchange rates in effect at the balance sheet date. Foreign currency revenues and expenses are translated at transaction date exchange rates. These exchange gains and losses are included in the determination of net income.

#### **Fair Value of Financial Instruments**

The fair value of financial instruments, which primarily include Cash and Cash Equivalents, Restricted Cash, Accounts Receivable, net and Accounts Payable and Accrued Expenses at June 30, 2010 and December 31, 2009, are carried at amounts that approximate their fair value due to the short-term nature of these amounts. In addition, we entered into a put option arrangement with some of the predecessor owners of MPA in conjunction with the acquisition. The arrangement allows the holders to put a portion of the Altisource shares issued as consideration to Altisource at a predetermined price. Altisource calculated the fair value of this put option arrangement on the acquisition date at \$1.3 million by utilizing a Black-Scholes option pricing model (see Note 3). The fair value calculation is deemed to be a Level 2 calculation under the guidelines set forth under FASB ASC 820, *Fair Value Measurements and Disclosures*. The fair value of the put at June 30, 2010 of \$1.4 million was valued using the following assumptions:

#### ALTISOURCE PORTFOLIO SOLUTIONS S.A.

Notes to Condensed Consolidated Financial Statements *(continued)* 

	Assumptions
	0.31%
Risk-free Interest Rate	1.605%
Expected Stock Price Volatility	47% 61%
Expected Dividend Yield	
Expected Option Life (in years)	1 4
Contractual Life (in years)	
	0.75
Fair Value	\$ \$4.34

The put option agreement is a written derivative valued similar to stock options and is included within Other Non-current Liabilities on the Condensed Consolidated Balance Sheet. The fair value of the put option agreements will be determined each quarter until such puts are either exercised or forfeited with any changes in value included as a component of Other Income (Expense), net in the Condensed Consolidated Statements of Operations.

#### NOTE 2 TRANSACTIONS WITH RELATED PARTIES

Ocwen remains our largest customer. Following the Separation, Ocwen is contractually obligated to purchase certain Mortgage Services and Technology Products from us under service agreements. These agreements extend for eight years from the Separation Date subject to termination under certain provisions. Ocwen is not restricted from redeveloping these services. We have agreed with Ocwen to settle intercompany amounts on a weekly basis beginning in 2010.

We consider certain services to be derived from Ocwen s loan servicing portfolio rather than provided to Ocwen because such services are charged to the mortgagee and/or the investor and are not expenses to Ocwen. Ocwen, or services derived from Ocwen s loan servicing portfolio, as a percentage of each of our segment revenues and as a percentage of consolidated revenues was as follows for the three and six months ended June 30:

	Three Months Ended		Six Month	s Ended
	June	June 30,		30,
	2010	2009	2010	2009
Mortgage Services	66%	71%	67%	73%
Technology Products	36%	44%	37%	47%
Financial Services	<1%	<1%	<1%	<1%
Consolidated Revenues	50%	45%	49%	45%

We record revenues we earn from Ocwen under the various long-term servicing contracts at rates we believe to be market rates as they are consistent with one or more of the following: the fees we charge to other customers for comparable services; the rates Ocwen pays to other service providers; fees commensurate with market surveys prepared by unaffiliated firms; and prices being charged by our competitors.

#### **Allocation of Corporate Costs**

For the three and six months ended June 30, 2009, these condensed consolidated financial statements include allocations of expenses from Ocwen for corporate functions including insurance, employee benefit plan expense and allocations for certain centralized administration costs for executive management, treasury, real estate, accounting, auditing, tax, risk management, internal audit, human resources and benefits administration. Ocwen determined these allocations using proportional cost allocation methods including the use of relevant operating profit, fixed assets, sales and payroll measurements. Specifically, personnel and all associated costs, including compensation, benefits, occupancy and other costs, were allocated based on the estimated percentage of time spent by the individual in the various departments. External costs such as audit fees, legal fees, business insurance and other were allocated based on a combination of the sales, fixed assets and operating profits of the department whichever is most appropriate given

the nature of the expense. Total corporate costs allocated to the Company, were \$3.8 million for the six months ended June 30, 2009 (\$1.8 million for the second quarter). The charges for these functions are

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#### ALTISOURCE PORTFOLIO SOLUTIONS S.A.

Notes to Condensed Consolidated Financial Statements *(continued)* 

included primarily in Selling, General and Administrative Expenses in the Condensed Consolidated Statements of Operations. However, these amounts may not be representative of the costs necessary for the Company to operate as a separate standalone company.

In addition, prior to the Separation, Ocwen had allocated interest expense to us based upon our portion of assets to Ocwen s total assets which is included in Other Income (Expense) Net in the Condensed Consolidated Statements of Operations.

#### **Transition Services**

In connection with the Separation, Altisource and Ocwen entered into a transition services agreement that provides to each other services in such areas as human resources, vendor management, corporate services, six sigma, quality assurance, quantitative analytics, treasury, accounting, risk management, legal, strategic planning, compliance and other areas where we, and Ocwen, may need transitional assistance and support following the Separation. For the six months ended June 30, 2010, Altisource billed Ocwen \$0.8 million (\$0.4 million for the second quarter), and Ocwen billed Altisource \$0.6 million (\$0.3 million for the second quarter) for services provided under this agreement. These amounts are reflected as a component of Selling, General and Administrative expenses in the Condensed Consolidated Statements of Operations.

#### NOTE 3 ACQUISITION OF MPA

In February 2010, we acquired all of the outstanding membership interests of MPA pursuant to a Purchase and Sale Agreement. MPA serves as the manager of Lenders One, a national alliance of independent mortgage bankers. The alliance was established in 2000 and as of June 30, 2010 consisted of more than 170 members. Consideration for the transaction consisted of cash, common stock and put option agreements:

(in thousands)	Considera	
Cash	\$	29,000
Common Stock		23,900
Put Option Agreements at Fair Value		1,289
Working Capital Adjustment		820

Total Consideration \$ 55,009

The common stock consisted of 959,085 shares of Altisource s common stock valued at \$24.92 per share (based on the closing price of Altisource common stock on February 11, 2010), a portion of which (314,135 shares) will be held in escrow to secure MPA s indemnification obligations under the Purchase and Sale Agreement. In addition, we entered into three put option agreements with certain of the sellers whereby each seller has the right, with respect to an aggregate of 0.5 million shares of our common stock, to put up to 25% of eligible shares each year for a total of four years at a price equal to \$16.84 per share. The fair value of the put (\$1.3 million) was valued at the date of acquisition using the following assumptions:

	Assumptions
	0.345%
Risk-free Interest Rate	1.914%
Expected Stock Price Volatility	40% 55%
Expected Dividend Yield	
Expected Option Life (in years)	1 4
Contractual Life (in years)	
Fair Value	\$

0.74 \$3.90

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#### ALTISOURCE PORTFOLIO SOLUTIONS S.A.

Notes to Condensed Consolidated Financial Statements *(continued)* 

The preliminary allocation of the purchase price is estimated as follows:

(in thousands)	
Cash	\$ 3,538
Accounts Receivable	4,279
Prepaid Expenses and Other Current Assets	321
Premises and Equipment	18
Identifiable Intangible Assets	43,600
Goodwill	8,835
	60,591
Accounts Payable and Accrued Expenses	(2,176)
Other Current Liabilities	(138)
Non-controlling Interests	(3,268)
Total Purchase Price	\$ 55,009

During the second quarter of 2010, Altisource finalized its calculation of the Working Capital Adjustment within the 90 day period allocated by the purchase contract. The value was revised from \$2.1 million to \$0.8 million resulting in an offsetting decrease to Goodwill.

Management has assigned the following lives to identified assets acquired as a result of the acquisition:

	Estimated
	Life
	(in Years)
Premises and Equipment	2 5
Management Agreement	15
Trademarks	15
Non-compete	4
Goodwill	Indefinite

The goodwill arising from the acquisition, which was assigned to our Mortgage Services segment, consists of various components primarily including in-place workforce and anticipated revenue synergies given MPA s market presence and future enhancements to our services including the development of origination services. All goodwill and intangible assets related to the acquisition of MPA are expected to be amortizable and deductible for income tax purposes.

We entered into employee agreements with certain key employees of MPA who also received the majority of our shares issued in connection with the acquisition.

Revenue and Net Income Attributable to Altisource from the date of acquisition through June 30, 2010, included in the Company s Condensed Consolidated Statements of Operations, are as follows.

	Thre	Three Months		Months	
	E	Ended	F	Ended	
(in thousands)	June	June 30, 2010		June 30, 2010	
Revenue	\$	\$ 3,526		5,828	
Net Income Attributable to Altisource		117		44	

Acquisition transaction costs are included in Selling, General and Administrative and Expenses in the Condensed Consolidated Statements of Operations.

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Total

#### ALTISOURCE PORTFOLIO SOLUTIONS S.A.

Notes to Condensed Consolidated Financial Statements *(continued)* 

The following tables present the unaudited pro forma Revenue, Net Income Attributable to Altisource and Diluted Earnings Per Share as if the acquisition of MPA had occurred at the beginning of the period presented.

			Six Mo June		
(in thousands, except per share amounts) Revenue Net Income Attributable to Altisource Earnings Per Share Diluted			As Reported \$ 132,321 22,653 0.87		Pro Forma \$ 133,965 22,525 0.88
	June 3	nths Ended 0, 2009	June		s Ended 2009
	As	Pro	As		
(in thousands, except per share amounts)	Reported	Forma	Reported		Pro Forma
Revenue	\$49,803	\$ 55,681			\$ 102,704
Net Income Attributable to Altisource	7,015	6,610			12,361
Earnings Per Share Diluted	0.29	0.27	0.48		0.51
NOTE 4 ACCOUNTS RECEIVABLE, NET					
Accounts Receivable, net consists of the following:					
				г	December
			June 30,	L	31,
(in thousands)			2010		2009
Third-party Accounts Receivable			\$ 12,931	\$	11,638
Unbilled Fees			20,839	4	9,073
Receivable from Ocwen			4,340		10,066
Other Receivables			927		416
			39,037		31,193
Allowance for Doubtful Accounts			(1,488)		(696)
m . 1			ф <b>27 5 4</b> 0	Φ.	20.407

Unbilled Fees consist primarily of Asset Management and Default Management Services for which we recognize revenues over the service delivery period but bill at completion of the service.

\$ 37,549

\$

30,497

One of our customers in the Financial Services segment accounted for 10% and 20% of consolidated revenues in the six months ended June 30, 2010 and 2009, respectively. Another customer that contributes to both our Mortgage Services and Technology Products segments accounted for 11% of consolidated revenue in the six months ended June 30, 2010.

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#### ALTISOURCE PORTFOLIO SOLUTIONS S.A.

Notes to Condensed Consolidated Financial Statements (continued)

#### NOTE 5 PREPAID EXPENSES AND OTHER CURRENT ASSETS

Prepaid Expenses and Other Current Assets consist of the following:

(in thousands)	June 30, 2010	scember 31, 2009
Prepaid Expenses Other Current Assets	\$ 1,578 1,858	\$ 1,471 1,433
Total	\$ 3,436	\$ 2,904

#### NOTE 6 PREMISES AND EQUIPMENT, NET

Premises and Equipment, net which include amounts recorded under capital leases, consists of the following:

(in thousands) Computer Hardware and Software	June 30, 2010 \$ 27,119	D \$	December 31, 2009 23,591
Office Equipment and Other	9,048	Ψ	9,203
Furniture and Fixtures	2,080		2,663
Leasehold Improvements	3,160		3,441
Less: Accumulated Depreciation and Amortization	\$ 41,407 (27,958)	\$	38,898 (27,490)
Total	\$ 13,449	\$	11,408

Depreciation and amortization expense, inclusive of capital lease obligations, amounted to \$3.2 million and \$2.8 million for the six months ended June 30, 2010 and 2009 respectively (\$1.7 million and \$1.4 million for the second quarter of 2010 and 2009 respectively), and is included in Cost of Revenue for operating assets and in Selling, General and Administrative expense for non-operating assets in the accompanying Condensed Consolidated Statements of Operations.

## NOTE 7 GOODWILL AND INTANGIBLE ASSETS, NET

#### Goodwill

Changes in Goodwill during the year ended June 30, 2010 and December 31, 2009 are summarized below:

(in thousands)	rtgage vices	nancial ervices	echnology Products	Total
Balance, December 31, 2009 Acquisition of MPA	\$ 8,835	\$ 7,706	\$ 1,618	\$ 9,324 8,835
Total	\$ 8,835	\$ 7,706	\$ 1,618	\$ 18,159

#### ALTISOURCE PORTFOLIO SOLUTIONS S.A.

Notes to Condensed Consolidated Financial Statements *(continued)* 

#### **Intangible Assets, Net**

Intangible Assets, net consists of the following:

	Weighted Average Estimated	Gross An	Carr noun		Accu: Amoi			Net Bo	ok V	/alue
	Useful		D	ecember	June	De	ecember		De	ecember
	Life	June 30,		31,	30,		31,	June 30,		31,
(dollars in thousands)	(Years)	2010		2009	2010		2009	2010		2009
Definite-lived										
Intangible Assets										
Trademarks	12	\$ 10,200	\$	2,800	\$ 1,932	\$	1,447	\$ 8,268	\$	1,353
Customer Lists	19	37,700		37,700	6,391		5,334	31,309		32,366
Operating Agreement	15	35,000			972			34,028		
Non-competes	4	1,200			125			1,075		
Total Intangible Assets		\$ 84,100	\$	40,500	\$ 9,420	\$	6,781	\$74,680	\$	33,719

Amortization expense for definite lived intangible assets was \$2.6 million and \$1.3 million for the six months ended June 30, 2010 and 2009, respectively (\$1.5 million and \$0.7 million for the second quarter ended 2010 and 2009 respectively). Amortization expense is expected to be \$5.4 million, \$5.6 million, \$5.3 million, \$5.1 million and \$4.8 million for the years 2010 through 2014.

## NOTE 8 ACCOUNTS PAYABLE, ACCRUED EXPENSES AND OTHER CURRENT LIABILITIES Accounts Payable and Accrued Expenses consists of the following:

(in thousands) Accounts Payable Income Taxes Payable, net Payable to Ocwen Accrued Expenses General Accrued Salaries and Benefits	June 30, 2010 \$ 1,337 3,043 2,980 8,615 7,727	\$	2009 1,114 4,853 2,716 8,373 7,136
Total	\$ 23,701	\$	24,192
Other Current Liabilities consists of the following:			
(in thousands) Mortgage Charge-Off and Deficiency Collections Deferred Revenue Facility Closure Cost Accrual, Current Portion	June 30, 2010 \$ 414 2,028 213	\$ \$	2009 2,458 989 272

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Other		3,255	2,220
Total		\$ 5,911	\$ 5,939
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#### ALTISOURCE PORTFOLIO SOLUTIONS S.A.

Notes to Condensed Consolidated Financial Statements *(continued)* 

#### **Facility Closure Costs**

During 2009, we accrued facility closure costs (included in other current and other non-current liabilities in the Condensed Consolidated Balance Sheet) primarily consisting of lease exit costs (expected to be paid through 2014) and severance for the closure of two facilities. The following table summarizes the activity, all recorded in our Financial Services segment, for the six months ended June 30, 2010:

(in thousands)	Lea	ase Costs
Balance, December 31, 2009 Payments	\$	916 (146)
Balance, June 30, 2010 Less: Long-Term Portion		770 557
Facility Closure Cost Accrual, Current Portion	\$	213

We do not expect additional significant costs related to the closure of these facilities.

#### NOTE 9 EQUITY BASED COMPENSATION

We provide stock-based awards as a form of compensation for certain employees and officers. We have issued stock-based awards in the form of stock options and restricted stock units. We recorded total stock compensation expense of \$1.0 million for the six months ended June 30, 2010 (\$0.7 million for the quarter). The compensation expense is included in Selling, General and Administrative Expenses in the accompany Condensed Consolidated Statements of Operations. During the second quarter of 2010, we issued 1,039 shares to each of our four Board of Directors and recorded a compensation charge of \$0.2 million associated with the issuance.

During the six months ended June 30, 2010, the Company granted 0.9 million stock options with an exercise prices ranging between \$22.00 and \$25.00 per share depending on the grant date. The vesting schedule for the options has a time-based component, in which 25% of the options vest in equal increments over four years, and a market-based component, in which up to 75% of the options could vest in equal increments over four years commencing upon the achievement of certain performance criteria related to our stock price and the annualized rate of return to investors. Two-thirds of the market-based options would begin to vest over three years if the stock price realizes a compounded annual gain of at least 20% over the exercise price, so long as the stock price is at least double the exercise price. The remaining third of the market-based options would begin to vest over three years if the stock price realizes a 25% gain, so long as the stock price is at least triple the exercise price.

The fair value of the time-based options was determined using the Black-Scholes options pricing model while a lattice (binomial) model was used to determine the fair value of the market-based options using the following assumptions as of the grant date:

	Black-Scholes	Binomial
Risk-free Interest Rate	1.61% 1.90%	0.02% 3.66%
Expected Stock Price Volatility	36% 40%	24% 42%
Expected Dividend Yield		
Expected Option Life (in years)	5	
Contractual Life (in years)		10
		\$7.35 and
Fair Value	\$ 6.80 \$8.35	\$10.04

As of June 30, 2010, estimated unrecognized compensation costs related to share-based payments amounted to \$7.9 million which we expect to recognize over a weighted-average remaining requisite service period of approximately 3.9 years.

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#### ALTISOURCE PORTFOLIO SOLUTIONS S.A.

Notes to Condensed Consolidated Financial Statements *(continued)* 

The following table summarizes activity of our stock options:

		Weighted			
			Weighted		
		Average	Average	A	ggregate
	Contractual		I	ntrinsic	
	Number of	Exercise	Term	Value	
					(in
	Options	Price	(in years)	the	ousands)
Outstanding at December 31, 2009	3,190,639	\$ 9.90			
Granted	887,500	23.51			
Exercised	(124,134)	10.27			
Forfeited	(58,333)	17.52			
Outstanding at June 30, 2010	3,895,672	12.88	7.7	\$	46,260
					.=
Exercisable at June 30, 2010	1,199,745	\$ 9.82	5.5	\$	17,900

#### **Restricted Shares**

Activity with respect to restricted shares was as follows for the six months ended June 30:

		Weighted Average Grant Date		
	Restricted Shares	Fai	r Value	
Outstanding at December 31, 2009 Granted	3,236	\$	18.00	
Forfeited Vested	(3,236)	\$	18.00	

Outstanding at June 30, 2010

#### NOTE 10 COST OF REVENUE

Cost of revenue principally includes payroll and employee benefits associated with personnel employed in customer service and operations roles, fees paid to external providers related to provision of services, reimbursable expenses, technology and telephony expenses as well as depreciation and amortization of operating assets. The components of cost of revenue were as follows for the periods ended June 30, 2010 and 2009:

	Three Mor	Six Months Ended June 30,		
	June			
(in thousands)	2010	2009	2010	2009
Compensation and Benefits	\$ 15,691	\$ 12,803	\$ 29,690	\$ 25,877
Outside Fees and Services	13,321	9,959	25,781	19,557

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Reimbursable Expenses Technology and Communications	11,141 3,911	3,718 3,869	19,671 7,960	4,724 8,194				
Total	\$ 44,064	\$ 30,349	\$83,102	\$ 58,352				
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#### ALTISOURCE PORTFOLIO SOLUTIONS S.A.

Notes to Condensed Consolidated Financial Statements (continued)

#### NOTE 11 SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

Selling, general and administrative expenses include payroll, employee benefits, occupancy and other costs associated with personnel employed in executive, sales, marketing, human resources, consumer behavior, internal audit and finance roles. This category also includes professional fees, depreciation and amortization on non-operating assets. The components of selling, general and administrative expenses were as follows for the periods ended June 30, 2010 and 2009:

	Three Mon June	Six Months Ended June 30,		
(in thousands)	2010	2009	2010	2009
Compensation and Benefits	\$ 3,965	\$ 1,843	\$ 8,005	\$ 3,786
Professional Services	1,761	2,529	4,057	3,356
Occupancy Related Costs	3,759	1,975	6,112	4,110
Amortization of Intangible Assets	1,450	699	2,639	1,336
Other	1,852	1,627	4,359	3,563
Total	\$12,787	\$ 8,673	\$ 25,172	\$ 16,151

#### NOTE 12 OTHER INCOME (EXPENSE), NET

Other Income (Expense), net consists of the following:

	Three Mor June	Six Months Ended June 30,			
(in thousands)	2010	2009	2010	2009	
Interest Income (Expense), net	\$ (20)	\$ (795)	\$ (39)	\$ (1,409)	
Other, net	60	23	7	18	
Total	\$ 40	\$ (772)	\$ (32)	\$ (1,391)	

Through the date of Separation, Interest Expense included an interest charge from Ocwen which represented an allocation of Ocwen s total interest expense calculated based on our assets in comparison to Ocwen s total assets. This charge was \$1.1 million for the six months ending June 30, 2009 (\$0.5 million for the second quarter). Subsequent to the date of Separation, we are no longer subject to the interest charge from Ocwen.

#### NOTE 13 INCOME TAXES

For periods prior to the Separation Date, we are included in Ocwen s tax returns. Our responsibility with respect to these periods is governed by a tax sharing agreement. In accordance with this agreement, U.S. income taxes were allocated as if they had been calculated on a separate company basis except that benefits for any net operating losses will be provided to the extent such loss is utilized in the consolidated U.S. federal tax return. The provision for income taxes prior to the Separation Date has been determined on a pro-forma basis as if we had filed separate income taxes under our current structure for the periods presented.

The Company revised its estimated effective tax rate for the full year 2010 to 12.5% in the second quarter. The revised estimate was due to the receipt of a favorable ruling in June 2010 regarding the treatment of certain intangibles that exist for purposes of determining the Company s taxable income. The ruling is retroactive to the Separation Date. As a result of the ruling the Company recognized a \$3.4 million credit attributable to 2009 in the second quarter. The net

impact of the 2009 credit and the current year provision was a credit of \$0.7 million recognized for the six months ended June 30, 2010. Income tax provision on income before income tax differs from amounts that would be computed by applying the Luxembourg federal corporate income tax rate of 28.6% primarily because of the effect of enacted tax statutes in multiple jurisdictions, the treatment of intangibles for tax purposes and differing tax rates outside of Luxembourg. This ruling did not have a material impact on our deferred tax assets or liabilities.

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#### ALTISOURCE PORTFOLIO SOLUTIONS S.A.

Notes to Condensed Consolidated Financial Statements *(continued)* 

#### NOTE 14 EARNINGS PER SHARE

Basic earnings per share ( EPS ) is computed by dividing income available to common stockholders by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the assumed conversion of all dilutive securities. On August 10, 2009, the Distribution by Ocwen was completed to the Ocwen stockholders of one share of Altisource common stock for every 3 shares of Ocwen common stock held as of August 4, 2009. In addition, holders of Ocwen s 3.25% Contingent Convertible Unsecured Senior Notes due 2024 received one share of Altisource common stock deemed held on an as if converted basis. For such notes, the conversion ratio of 82.1693 shares of Ocwen common stock for every \$1,000 in aggregate principal amount of notes held on August 4, 2009 was calculated first, and then we applied the distribution ratio of one share of Altisource common stock for every three shares of Ocwen common stock on an as converted basis to determine the number of shares each note holder received. As a result on August 10, 2009, the Company had 24,050,340 shares of common stock outstanding, and this share amount is being utilized for the calculation of basic EPS for all periods presented prior to the date of the Distribution. Basic and diluted earnings per share for the three and six months ended June 30, 2010 and 2009 are calculated as follows:

		Three Months Ended June 30, 2010 Weighted Ave.			D.	Three Months Ended June 30, 2009 Weighted Ave.		
(in thousands, except per share a Basic	amounts)	Income \$ 16,347	Shares 25,22	S		Income \$ 7,015	Shares 24,050	Per Share \$ 0.29
Effect of Dilutive Securities: Stock Options Restricted Stock			1,01	8 3				
Diluted		\$ 16,347	26,24	7 \$	0.62	\$ 7,015	24,050	\$ 0.29
		Six Months End June 30, 2010 Weighted					Months Ended ine 30, 2009 Weighted	
(in thousands, except per		Ave.		Per			Ave.	Per
share amounts) Basic	Income \$ 22,653	Shares 24,960	S	hare 0.91	Incon \$ 11,4		Shares 24,050	Share \$0.48
Effect of Dilutive Securities: Stock Options Restricted Stock		1,002						
Diluted	\$ 22,653	25,965	\$	0.87	\$ 11,4	54	24,050	\$0.48

A total of 0.2 million options that were anti-dilutive have been excluded from the computation of diluted EPS for the three and six months ended June 30, 2010. These options were anti-dilutive because their exercise price was greater

than the average market price of our stock. Also excluded from the computation of diluted EPS in both 2010 periods are 0.7 million options granted for shares that are issuable upon the achievement of certain market and performance criteria related to our stock price and an annualized rate of return to investors that have not been met at this point.

#### NOTE 15 SEGMENT REPORTING

Our business segments reflect the internal reporting that we use to evaluate operating performance and to assess the allocation of our resources by our Chief Executive Officer.

Our segments are based upon our organizational structure which focuses primarily on the services offered. We classify our businesses into three reportable segments. *Mortgage Services* consists of mortgage portfolio management services that span the mortgage lifecycle. *Financial Services* principally consists of unsecured asset recovery and customer relationship management. *Technology Products* consists of modular, comprehensive integrated technological solutions for loan

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#### ALTISOURCE PORTFOLIO SOLUTIONS S.A.

Notes to Condensed Consolidated Financial Statements *(continued)* 

servicing, vendor management and invoice presentment. In addition, our *Corporate Items and Eliminations* segment prior to the Separation Date includes eliminations of transactions between the reporting segments as well as expenditures recognized by us related to the Separation. Subsequent to the Separation Date, in addition to the previously mentioned items, this segment also includes costs recognized by us related to corporate support functions such as finance, legal, human resources and consumer behavior.

Financial information for our segments is as follows:

	Three Months Ended June 30, 2010								
					C	orporate			
						It	ems and	Co	nsolidated
	Mortgage		Financial		echnology				
(in thousands)	Services		Services		Products		ninations <sup>(1)</sup>	A	ltisource
Revenue	\$47,076	\$	15,480	\$	12,485	\$	(3,693)	\$	71,348
Cost of Revenue	28,519		12,569		6,669		(3,693)		44,064
Gross Profit Selling, General and	18,557		2,911		5,816				27,284
Administrative Expenses	3,718		3,828		1,324		3,917		12,787
Income (Loss) from Operations	14,839		(917)		4,492		(3,917)		14,497
Other Income (Expense), net	(41)		(13)		(9)		103		40
Income (Loss) Before Income									
Taxes	\$ 14,798	\$	(930)	\$	4,483	\$	(3,814)	\$	14,537
Transactions with Related									
Parties Included Above: Revenue	\$ 31,222	\$	25	\$	4,537	\$		\$	35,784
Revenue	Ψ 31,222	Ψ	23	Ψ	7,557	Ψ		Ψ	33,704
Selling, General and									
Administrative Expenses	\$	\$		\$		\$	264	\$	264
			Six N	/Ionth	s Ended June 3				
							orporate ems and	Cor	solidated
	Mortgage	I	Financial	$T_{\mathcal{O}}$	echnology	110	and	Coi	isonuateu
(in thousands)	Services		Services		Products	Flim	inations <sup>(1)</sup>	Δ1	tisource
Revenue	\$83,870	\$	31,113	\$	24,459	\$	(7,121)	\$	132,321
Cost of Revenue	51,503	Ψ	25,404	Ψ	13,316	Ψ	(7,121) $(7,121)$	Ψ	83,102
Cost of Revenue	31,303		23,707		15,510		(7,121)		03,102
Gross Profit Selling, General and	32,367		5,709		11,143				49,219
Administrative Expenses	6,496		7,593		2,430		8,653		25,172

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Income (Loss) from Operations Other Income (Expense), net	25,871 (38)	(1,884) (29)	8,713 (21)	(8,653) 56	24,047 (32)
Income (Loss) Before Income Taxes	\$ 25,833	\$ (1,913)	\$ 8,692	\$ (8,597)	\$ 24,015
Transactions with Related Parties Included Above: Revenue	\$ 55,984	\$ 76	\$ 8,975	\$	\$ 65,035
Selling, General and Administrative Expenses	\$	\$	\$	\$ 588	\$ 588
		- 19 -			

Transactions with Related Parties Included Above:

Selling, General and

Revenue

#### ALTISOURCE PORTFOLIO SOLUTIONS S.A.

Notes to Condensed Consolidated Financial Statements *(continued)* 

Three Months Ended June 30, 2009

						Co	orporate			
						Ite	ems and	Cor	solidated	
	Mortgage	F	Financial	T	echnology					
(in thousands)	Services	Services		Products		Eliminations <sup>(1)</sup>		Altisource		
Revenue	\$ 24,020	\$	16,469	\$	12,109	\$	(2,795)	\$	49,803	
Cost of Revenue	13,369		13,810		5,965		(2,795)		30,349	
Gross Profit	10,651		2,659		6,144				19,454	
Selling, General and										
Administrative Expenses	1,957		3,748		1,118		1,850		8,673	
Income (Loss) from Operations	8,694		(1,089)		5,026		(1,850)		10,781	
Other Income (Expense), net	(10)		(647)		(115)				(772)	
Income (Loss) Before Income										
Taxes	\$ 8,684	\$	(1,736)	\$	4,911	\$	(1,850)	\$	10,009	

#### Administrative Expenses \$ \$ \$ 1.053 \$ 194 596 1.843 \$ \$ 11 \$ 424 \$ 93 \$ 528 Interest Expense

\$17,080

\$

22

\$

5,362

\$

22,464

#### Six Months Ended June 30, 2009 Corporate Items and Consolidated Mortgage Financial Technology Services Products (in thousands) Services Eliminations<sup>(1)</sup> Altisource \$41,720 \$ \$ 92,422 Revenue 33,787 22,682 (5,767)Cost of Revenue 23,780 27,879 12,460 (5,767)58,352 **Gross Profit** 34,070 17,940 5,908 10,222 Selling, General and Administrative Expenses 2,796 1,850 16,151 3,675 7,830 Income (Loss) from Operations 17,919 14.265 (1,922)7,426 (1,850)Other Income (Expense), net (253)(23)(1,115)(1,391)\$ 14.242 \$ (3,037)\$ 7.173 \$ (1,850)16,528

## Income (Loss) Before Income

Taxes

Transactions with Related Parties Included Above:

Revenue	\$ 30,392	\$ 38	\$ 10,757	\$ \$	41,187
Selling, General and Administrative Expenses	\$ 2,181	\$ 382	\$ 1,223	\$ \$	3,786
Interest Expense	\$ 23	\$ 882	\$ 192	\$ \$	1,097

(1) Intercompany

transactions

primarily

consist of

information

technology

in frastructure

services and

charges for the

use of certain

**REAL** products

from our

Technology

**Products** 

segment to our

other two

segments.

Generally, we

reflect these

charges within

technology and

communication

in the segment

receiving the

services, except

for consulting

services, which

we reflect in

professional

services.

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#### ALTISOURCE PORTFOLIO SOLUTIONS S.A.

Notes to Condensed Consolidated Financial Statements (continued)

#### NOTE 16 COMMITMENTS AND CONTINGENCIES

Litigation

The Company is from time to time involved in legal actions arising in the ordinary course of business. In the opinion of management, after consultation with legal counsel, the outcome of such matters will not have a material impact on the Company s financial condition, results of operations or cash flows.

Tax Matters Agreement

The Distribution was intended to be a tax-free transaction under Section 355 of the Internal Revenue Code (the Code ). However, Ocwen recognized, and will pay tax on, substantially all of the gain it has in the assets that comprise Altisource as a result of the restructuring. To the extent Ocwen recognizes tax under Section 355 of the Code, Altisource has agreed to indemnify Ocwen. In addition, we have agreed to indemnify Ocwen should the expected tax treatments not be upheld upon review or audit to the extent related to our operating results. As of June 30, 2010, the Company does not believe it has a material obligation under this indemnity.

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## Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management s Discussion and Analysis of Financial Condition and Results of Operations (MD&A) is intended to help the reader understand the results of operations and financial condition of Altisource. MD&A is provided as a supplement to, and should be read in conjunction with, our Condensed Consolidated Financial Statements and the accompanying notes and with our Annual Report on Form 10-K as filed with the Securities and Exchange Commission on March 17, 2010.

This MD&A contains forward-looking statements; please see page 42 for more information. Significant components of the MD&A section include:

<u>SECTION 1 Overview</u> The overview section provides a summary of Altisource and our reportable business segments. We also include a discussion of factors affecting our consolidated results of operations as well as items specific to each business group. In addition, we provide a brief description of our basis of presentation for our financial results.	23
<u>SECTION 2 Consolidated Results of Operations</u> The consolidated results of operations section provides an analysis of our results on a consolidated basis for the three and six months ending June 30, 2010 and 2009. When helpful in explaining trends, we also discuss sequential results. Significant subsections within this section are as follows:	24
Summary Consolidated Results  Revenue Cost of Revenue Selling, General and Administrative Expenses EBITDA Income Taxes	24 25 25 26 27 28
SECTION 3 Segment Results of Operations  The segment results of operations section provides an analysis of our results on a reportable operating segment basis for the three and six months ending June 30, 2010 and 2009. We discuss known trends and uncertainties. When helpful in explaining trends, we also discuss sequential results. Significant subsections within this section are as follows:	28
Mortgage Services Financial Services Technology Products	33 36 39
<u>SECTION 4 Liquidity and Capital Resources</u> The liquidity and capital resources section provides discussion of our ability to generate adequate amounts of cash to meet our current and future needs. Significant subsections within this section are as follows:	40
Liquidity Cash Flows Liquidity Requirements after June 30, 2010 Capital Resources Commitments and Contingencies	40 41 41 42 42

SECTION 5 Critical Accounting Policies	42
SECTION 6 Other Matters  The other matters section provides a discussion of related party transactions and provisions of the various separation related agreements with Ocwen.	42
SECTION 7 Forward Looking Statements	42
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## Management s Discussion and Analysis of Financial Condition and Results of Operations

(continued)

#### SECTION 1 OVERVIEW

Altisource is a provider of services focused on high value, knowledge-based functions principally related to real estate and mortgage portfolio management, asset recovery and customer relationship management. Utilizing integrated technology that includes decision models and behavioral based scripting engines, we provide solutions that improve clients performance and maximize their returns.

Our objective is to become a global knowledge process provider initially focused on the entire mortgage services lifecycle and credit to cash lifecycle management spaces. We intend to achieve this objective by executing on our strategies of penetrating existing customers, acquiring new customers, increasing quality and reducing costs and investing in new service offerings.

### A. Separation

On August 10, 2009, Altisource became a stand-alone public company in connection with our Separation from Ocwen. In connection with the Separation, Altisource and Ocwen entered into Agreements that address the allocation of assets and liabilities between them and that define their relationship after the Separation. Additional information may be found in Note 1 to the condensed consolidated financial statements.

### B. Basis of Presentation

The accompanying condensed consolidated financial statements present the historical results of operations, assets and liabilities attributable to the Altisource businesses. For periods prior to the Separation Date, these condensed consolidated financial statements include allocations of expenses from Ocwen for certain corporate functions. Total corporate costs allocated to the Company were \$3.8 million for the six months ended June 30, 2009 (\$1.8 million for the second quarter). The charges for these functions are included primarily in Selling, general and administrative expenses in the Condensed Consolidated Statements of Operations. In addition, Ocwen had allocated interest expense to us based upon our portion of assets to Ocwen s total assets which is reflected as Interest expense in the Condensed Consolidated Statements of Operations. Other than transition services, there have been no allocations of Ocwen expenses charged to us since the Separation Date.

In February 2010, we acquired all of the outstanding membership interests of MPA. MPA was formed as a Delaware limited liability company with the purpose of managing BPMC which operates as Lenders One. Lenders One is a national alliance of independent mortgage bankers that provides its Members with education and training along with revenue enhancing, cost reducing and market share expanding opportunities. The results of operations of BPMC are consolidated under the variable interest model since the acquisition date.

The condensed consolidated financial statements also do not necessarily reflect what the Company s consolidated results of operations, financial position and cash flows would have been had the Company operated as an independent company during the entirety of the periods presented. For instance, as an independent public company, Altisource incurs costs in excess of those previously allocated by Ocwen for maintaining a separate Board of Directors, obtaining a separate audit, relocating certain executive management and hiring additional personnel.

## **Factors Affecting Comparability**

In addition to the items noted within the *Basis of Presentation* section presented above, the following additional item may impact the comparability of our results:

During the quarter ended June 30, 2009 we recognized \$1.9 million of one-time costs in anticipation of the Separation from Ocwen.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations

(continued)

## SECTION 2 CONSOLIDATED RESULTS OF OPERATIONS

## **Summary Consolidated Results**

Following is a discussion of our consolidated results of operations for the periods indicated. The following table sets forth information regarding our results of operations for the periods ended June 30, 2010 and 2009:

	Three	Months En	nded June \$	30,	Six M	Six Months Ended June 30,				
(in thousands, except per share amounts) Service Revenue Reimbursable Expenses Cooperative Non-controlling Interest	2010 \$58,910 11,141 1,297	2009 \$ 46,085 3,718	Change (12,825) 7,423 1,297	Change 28 200 N/M	2010 \$ 110,566 19,671 2,084	2009 \$ 87,698 4,724	Change 22,868 14,947 2,084			
Total Revenue	71,348	49,803	21,545	43	132,321	92,422	39,899	43		
Cost of Revenue Reimbursable Expenses	32,923 11,141	26,631 3,718	6,292 7,423	24 200	63,431 19,671	53,628 4,724	9,803 14,947	18 N/M		
Gross Profit	27,284	19,454	7,830	40	49,219	34,070	15,149	45		
Selling, General and Administrative Expenses	12,787	8,673	4,114	47	25,172	16,151	9,021	56		
Income from Operations	14,497	10,781	3,716	35	24,047	17,919	6,128	34		
Other Income (Expense), net	40	(772)	812	105	(32)	(1,391)	1,359	98		
Income Before Income Taxes and Non-controlling Interests Income Tax Benefit (Provision)	14,537 3,107	10,009 (2,994)	4,528 6,101	45 204	24,015 722	16,528 (5,074)	7,487 5,796	45 114		
Net Income	17,644	7,015	10,629	152	24,737	11,454	13,283	116		
Net Income Attributable to Non-controlling Interests	(1,297)		(1,297)	N/M	(2,084)		(2,084)	N/M		
Net Income Attributable to Altisource	\$ 16,347	\$ 7,015	9,332	133	\$ 22,653	\$ 11,454	11,199	98		
Earnings Per Share Basic Diluted	\$ 0.65 \$ 0.62				\$ 0.91 \$ 0.87					

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Transactions with Related Parties: Revenue	\$ 35,784	\$ 22,464	13,320	59 \$	65,035	\$41,187	23,848	58
Selling, General and Administrative Expenses	\$ 264	\$ 1,843	(1,579)	(86) \$	588	\$ 3,786	(3,198)	(85)
Interest Expense	\$	\$ 528	(528)	(100) \$		\$ 1,097	(1,097)	(100)
N/M not meaningful.		- 24 -						

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## Management s Discussion and Analysis of Financial Condition and Results of Operations

(continued)

Revenue

The following table presents our revenues for the periods ended June 30, 2010 and 2009:

	Th	ree Months I	Ended June 3 \$	Six Months Ended June 30,					
(in thousands)	2010	2009	Change	% Change	2010	2009	Change	Change	
Mortgage Services: Service Revenue: Reimbursable	\$ 35,412	\$ 20,302	15,110	74	\$ 63,537	\$ 36,996	26,541	72	
Expenses Cooperative	10,367	3,718	6,649	178	18,249	4,724	13,525	N/M	
Non-controlling Interest	1,297		1,297	N/M	2,084		2,084	N/M	
Mortgage Services Total Revenue	47,076	24,020	23,056	96	83,870	41,720	42,150	101	
Financial Services: Service Revenue: Reimbursable	14,706	16,469	(1,763)	(11)	29,691	33,787	(4,096)	(12)	
Expenses	774		774	N/M	1,422		1,422	N/M	
Financial Services Total Revenue	15,480	16,469	(989)	(6)	31,113	33,787	(2,674)	(8)	
Technology Products	12,485	12,109	376	3	24,459	22,682	1,777	8	
Eliminations	(3,693)	(2,795)	(898)	(32)	(7,121)	(5,767)	(1,354)	(24)	
Total Revenue	\$71,348	\$49,803	21,545	43	\$ 132,321	\$ 92,422	39,899	43	
Transactions with Related Parties:									
Mortgage Services	\$ 31,222	\$ 17,080	14,142	83	\$ 55,984	\$ 30,392	25,592	84	
Financial Services	\$ 25	\$ 22	3	14	\$ 76	\$ 38	38	100	
Technology Products	\$ 4,537	\$ 5,362	(825)	(15)	\$ 8,975	\$ 10,757	(1,782)	(17)	
T. I. (0 )									

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#### N/M not meaningful.

Service Revenue consists of amounts attributable to our fee for service businesses. Reimbursable Expenses consists of amounts that we incur on behalf of our customers in performing our fee based services, but we pass such costs directly on to our customers without any additional markup. Cooperative Non-controlling Interests is attributable to the Members.

We recorded Total Revenue of \$71. 3 million for the quarter ended June 30, 2010 reflecting a 43% increase over the same quarter in 2009 and a 17% increase over first quarter 2010. Total Revenue was \$132.3 million for six months ended June 30, 2010 reflecting a 43% increase over the same period in 2009. The growth in Total Revenue for both periods is attributable to our Mortgage Services segment. Total Revenue for Mortgage Services segment doubled year to date as compared to the prior year principally as a result of its residential default and real estate services. Financial Services revenue declined \$2.7 million year to date when compared to the prior year; however sequentially revenues were essentially flat to the first quarter due to increased placements from a customer we began servicing in 2009. Technology Products revenue increased year-over-year primarily as a result of growth in fees associated with our REALSuite of services.

Service Revenue of \$58.9 million for quarter ended June 30, 2010 reflects a 28% increase over the same quarter in 2009 and a 14% increase over first quarter 2010. Services Revenue was \$110.6 million for six months ended June 30, 2010 reflecting a 26% increase over the same period in 2009.

Our revenues are seasonal. More specifically, Financial Services revenue tends to be higher in the first half of the year, particularly the first quarter, as borrowers may use tax refunds to pay debts. Mortgage Services revenue is impacted by REO sales which tend to be at their lowest level during winter months and highest during summer months.

### Cost of Revenue

Cost of revenue principally includes payroll and employee benefits associated with personnel employed in customer service and operations roles, fees paid to external providers related to provision of services, reimbursable expenses, technology and telephony

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## Management s Discussion and Analysis of Financial Condition and Results of Operations

(continued)

expenses as well as depreciation and amortization of operating assets. The components of cost of revenue were as follows for the periods ended June 30, 2010 and 2009:

	Thre	ee Months Er	nded June 30		Six Months Ended June 30,				
			\$	%			\$	%	
(in thousands) Compensation and	2010	2009	Change	Change	2010	2009	Change	Change	
Benefits Outside Fees and	\$ 15,691	\$ 12,803	2,888	23	\$29,690	\$ 25,877	3,813	15	
Services Reimbursable	13,321	9,959	3,362	34	25,781	19,557	6,224	32	
Expenses Technology and	11,141	3,718	7,423	200	19,671	4,724	14,947	N/M	
Communications	3,911	3,869	42	1	7,960	8,194	(234)	(3)	
Cost of Revenue	\$ 44,064	\$ 30,349	13,715	45	\$83,102	\$ 58,352	24,750	42	
Gross Margin Percentage:									
Cost of Revenue / Total Revenue	38%	39%			37%	37%			
Cost of Revenue less Reimbursable Expenses / Service									
Revenue	44%	42%			43%	39%			

For the six months ended June 30, 2010, our gross margin percentages based on Total Revenues were comparable to the prior period. In evaluating the performance of our segments, we also evaluate margins based on Service Revenue. This neutralizes the impact of pass-through items for which we earn no margin. Our gross margins based on Service Revenue for the six months ended June 30, 2010 increased as a result of the composition of revenues being more weighted towards the higher margin Mortgage Services segment, the recent acquisition of MPA and our ability to scale our operations as our referral base grows.

Compensation and benefits costs continue to grow as we scale to support the national rollout of services and in anticipation of the growth in Ocwen's residential loan portfolio. In addition, our compensation costs include \$1.0 million of compensation costs year to date associated with equity-based compensation in the current period which is significantly higher than the prior year as we have sought to align management and key employee interests with those of shareholders. For periods subsequent to Separation Date, we began treating compensation costs associated with segment executive management and segment marketing activities and reclassifying such costs to be a component of selling, general and administrative.

Outside fees and services primarily increased in our Mortgage Services segment consistent with greater revenues from our new services. Outside fees and services also increased in our Financial Services segment as we increased our use of external collectors.

Technology and communication costs were relatively flat as increases related to the new data center were generally offset by other cost reduction initiatives.

Selling, General and Administrative Expenses

Selling, general and administrative expenses include payroll, employee benefits, occupancy and other costs associated with personnel employed in executive, sales, marketing, human resources, consumer behavior, internal audit and finance roles. This category also includes professional fees, depreciation and amortization on non-operating assets. The components of selling, general and administrative expenses were as follows for the periods ended June 30, 2010 and 2009:

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## Management s Discussion and Analysis of Financial Condition and Results of Operations

(continued)

	Thre	e Months E	nded June 3	50,	Six Months Ended June 30,					
			\$	%			\$	%		
(in thousands)	2010	2009	Change	Change	2010	2009	Change	Change		
Compensation and										
Benefits	\$ 3,965	\$ 1,843	2,122	115	\$8,005	\$ 3,786	4,219	111		
Professional										
Services	1,761	2,529	(768)	(30)	4,057	3,356	701	21		
Occupancy Related										
Costs	3,759	1,975	1,784	90	6,112	4,110	2,002	49		
Amortization of										
Intangible Assets	1,450	699	751	107	2,639	1,336	1,303	98		
Other	1,852	1,627	225	14	4,359	3,563	796	22		
Total Selling, General and Administrative Expenses	\$ 12,787	\$ 8,673	4,114	47	\$25,172	\$ 16,151	9,021	56		
Operating Percentage: Operating Income / Total Revenue	20%	22%			18%	19%				
Operating Income /										
Service Revenue	25%	23%			22%	20%				

Our operating margin percentage decreased slightly for the six months ended June 30, 2010 as increases in operating leverage were offset by the impact of Reimbursable Expenses. When calculated based on Service Revenue, our operating margins for the three and six months ended June 30, 2010 improved slightly. As we are approximately one year from the Separation, we believe we have incurred much of the additional costs of being a separate public company and now are able to begin to leverage our cost basis to increase our operating margins as our business grows. Compensation and benefits has increased from the prior year primarily as a result of the cost of being a separate public company and the need to have separate support functions such as accounting, legal and human resources as well as to the previously mentioned reclassification of certain executive and marketing related compensation costs from cost of revenues.

Professional services increased from the prior year primarily due to the cost of being a separate public company. In addition, the prior period includes \$1.9 million of one-time costs related to the Separation.

Occupancy and equipment costs increased in 2010 as we leased new facilities primarily in India to support our expanding Mortgage Services operations and our new data center in Georgia, United States. This increase was partially offset by decreases associated with lease facility closure costs in Financial Services in 2009.

Amortization of intangible assets increased as a result of the intangibles acquired in connection with the acquisition of MPA (see Notes 3 and 7 to the condensed consolidated financial statements). *EBITDA* 

Altisource evaluates performance based on several factors of which a primary financial measure is income before interest, tax, depreciation and amortization (EBITDA). We believe that this non-GAAP financial measure is useful to investors and analysts in analyzing and assessing our overall business performance since we utilize this information for making operating decisions, for compensation decisions and for forecasting and planning future periods. While the Company uses non-GAAP financial measures as a tool to enhance its understanding of certain aspects of its financial performance and to provide incremental insight into the underlying factors and trends affecting both the Company s performance and its cash-generating potential, the Company does not consider these measures to be a substitute for, or superior to, the information provided by GAAP financial measures. Consistent with this approach, the Company believes that disclosing non-GAAP financial measures to the readers of its financial statements provides such readers with useful supplemental data that, while not a substitute for GAAP financial measures, allows for greater transparency in the review of its financial and operational performance and enables investors to more fully understand trends in its current and future performance.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations

(continued)

	Thre	ee Months Er	nded June 3	0,	Six Months Ended June 30,					
			\$	%			\$	%		
(in thousands)	2010	2009	Change	Change	2010	2009	Change	Change		
Income Before Income				_			-	_		
Taxes	\$ 14,537	\$ 10,009	4,528	45	\$ 24,015	\$ 16,528	7,487	45		
Interest, net	20	796	(776)	(98)	39	1,410	(1,371)	(97)		
Depreciation and										
Amortization	1,688	1,358	330	24	3,211	2,793	418	15		
Amortization of										
Intangibles	1,450	699	751	107	2,639	1,336	1,303	98		
Net Income										
Attributable to										
Non-controlling										
Interests	(1,297)		(1,297)	N/M	(2,084)		(2,084)	N/M		
EBITDA <sup>(1)</sup>	\$ 16,398	\$12,862	3,536	28	\$ 27,820	\$ 22,067	5,753	26		
EBITDA Margin:										
EBITDA / Total										
Revenue	23%	26%			21%	24%				
EBITDA / Service										
Revenue	28%	28%			25%	25%				

(1) See SECTION 3
SEGMENT
RESULTS OF
OPERATIONS
below for a
reconciliation of
the most
directly
comparable
GAAP measure
to EBITDA.

EBITDA for the six months ended June 30, 2010 increased to \$27.8 million, a 26% increase over the comparable six months for 2009. In addition, we achieved a 44% sequential increase over the first quarter 2010. The growth in our EBITDA was predominantly driven by our Mortgage Services Segment. Our EBITDA margin based on Total Revenue percentage decreased principally due to the impact of Reimbursable Expenses and Non-Controlling Interests. EBITDA margins based on Service Revenue remained fairly consistent. Sequentially, our EBITDA margins based on Service Revenue improved to 28% compared to 22% during the first quarter of 2010 which reflects the benefit of the expansion of our higher margin asset management and default management services during the year.

Corporate and Eliminations EBITDA improved sequentially by \$1.0 million principally as a result of the reduction of legal fees incurred during the first quarter.

#### **Income Taxes**

The Company revised its estimated effective tax rate for the full year 2010 to 12.5% in the second quarter. The revised estimate was due to the receipt of a favorable ruling in June 2010 regarding the treatment of certain intangibles that exist for purposes of determining the Company s taxable income. The ruling is retroactive to the Separation Date. As a result of the ruling the Company recognized a \$3.4 million credit attributable to 2009 in the second quarter. The net impact of the 2009 credit and the current year provision was a credit of \$0.7 million recognized for the six months ended June 30, 2010. Income tax provision on income before income tax differs from amounts that would be computed by applying the Luxembourg federal corporate income tax rate of 28.6% primarily because of the effect of enacted tax statutes in multiple jurisdictions, the treatment of intangibles for tax purposes and differing tax rates outside of Luxembourg.

#### **SECTION 3 SEGMENT RESULTS OF OPERATIONS**

The following section provides a discussion of pre-tax results of operations of our business segments for the periods ended June 30, 2010 and 2009. Transactions between segments are accounted for as third-party arrangements for purposes of presenting segment results of operations. Intercompany transactions primarily consist of information technology infrastructure services and charges for the use of certain REAL products from our Technology Products segment to our other two segments. Generally, we reflect these charges within technology and communication in the segment receiving the services, except for consulting services, which we reflect in professional services.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations

(continued)

Financial information for our segments is as follows:

			Three	ths Ended June		)10 orporate			
						Ite	ems and	Cor	solidated
	Mortgage		inancial		echnology		(1)		
(in thousands)	Services		ervices		Products		ninations <sup>(1)</sup>		tisource
Revenue	\$47,076	\$	15,480	\$	12,485	\$	(3,693)	\$	71,348
Cost of Revenue	28,519		12,569		6,669		(3,693)		44,064
Gross Profit	18,557		2,911		5,816				27,284
Selling, General and									
Administrative Expenses	3,718		3,828		1,324		3,917		12,787
Income (Loss) from Operations	14,839		(917)		4,492		(3,917)		14,497
Other Income (Expense), net	(41)		(13)		(9)		103		40
Other meome (Expense), her	(41)		(13)		(2)		103		40
Income (Loss) Before Income									
Taxes and Non-controlling									
Interests	\$ 14,798	\$	(930)	\$	4,483	\$	(3,814)	\$	14,537
Reconciliation to EBITDA									
Income (Loss) Before Income									
Taxes and Non-controlling									
Interests	\$ 14,798	\$	(930)	\$	4,483	\$	(3,814)	\$	14,537
Interest, net	(2)	φ	(930)	Ф	4,463 9	Ф	(1)	Φ	20
Depreciation and	(2)		14		9		(1)		20
Amortization <sup>(2)</sup>	64		460		1,048		116		1,688
Amortization of Intangibles	782		668		1,040		110		1,450
Net Income Attributable to	702		000						1,450
Non-controlling Interests	(1,297)								(1,297)
Tion controlling interests	(1,277)								(1,2)1)
EBITDA	\$ 14,345	\$	212	\$	5,540	\$	(3,699)	\$	16,398
Transactions with Related									
Parties:									
Revenue	\$31,222	\$	25	\$	4,537	\$		\$	25 701
Revenue	Φ 31,444	φ	23	Ф	4,337	φ		Ф	35,784
Selling, General and									
Administrative Expenses	\$	\$		\$		\$	264	\$	264
-									
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# Management s Discussion and Analysis of Financial Condition and Results of Operations

(continued)

Three	Months	<b>Ended June</b>	30.	2009

	Mantagas	т.	Enoncial	Т.	ash mala ass		orporate ems and	Cor	isolidated
(: (I I )	Mortgage		inancial		echnology	1711	.:(1)	A 1	4:
(in thousands)	Services		Services		Products		ninations <sup>(1)</sup>		tisource
Revenue	\$ 24,020	\$	16,469	\$	12,109	\$	(2,795)	\$	49,803
Cost of Revenue	13,369		13,810		5,965		(2,795)		30,349
Gross Profit Selling, General and	10,651		2,659		6,144				19,454
Administrative Expenses	1,957		3,748		1,118		1,850		8,673
Income (Loss) from Operations Other Income (Expense), net	8,694 (10)		(1,089) (647)		5,026 (115)		(1,850)		10,781 (772)
Income (Loss) Before Income Taxes and Non-controlling Interests	\$ 8,684	\$	(1,736)	\$	4,911	\$	(1,850)	\$	10,009
incrests	Ψ 0,001	Ψ	(1,750)	Ψ	1,511	Ψ	(1,050)	Ψ	10,000
Reconciliation to EBITDA Income (Loss) Before Income Taxes and Non-controlling									
Interests Interest, net	\$ 8,684 9	\$	(1,736) 669	\$	4,911 118	\$	(1,850)	\$	10,009 796
Depreciation and Amortization <sup>(2)</sup> Amortization of Intangibles			644 699		714				1,358 699
EBITDA	\$ 8,693	\$	276	\$	5,743	\$	(1,850)	\$	12,862
Transactions with Related Parties:									
Revenue	\$ 17,080	\$	22	\$	5,362	\$		\$	24,464
Selling, General and Administrative Expenses	\$ 1,053	\$	194	\$	596	\$		\$	1,843
Interest Expense	\$ 11	\$	424	\$	93	\$		\$	528
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# Management s Discussion and Analysis of Financial Condition and Results of Operations

(continued)

Six Months	Ended Jur	ie 30.	2010

		2-1		Corporate	
	Mortgage	Financial	Technology	Items and	Consolidated
(in thousands)	Services	Services	Products	Eliminations <sup>(1)</sup>	Altisource
Revenue	\$83,870	\$ 31,113	\$ 24,459	\$ (7,121)	\$ 132,321
Cost of Revenue	51,503	25,404	13,316	(7,121)	83,102
Gross Profit Selling, General and Administrative	32,367	5,709	11,143		49,219
Expenses	6,496	7,593	2,430	8,653	25,172
Income (Loss) from Operations	25,871	(1,884)	8,713	(8,653)	24,047
Other Income (Expense), net	(38)	(29)	(21)	56	(32)
Income (Loss) Before Income Taxes					
and Non-controlling Interests	\$ 25,833	\$ (1,913)	\$ 8,692	\$ (8,597)	\$ 24,015
Reconciliation to EBITDA					
Income (Loss) Before Income Taxes	\$ 25,833	\$ (1,913)	\$ 8,692	\$ (8,597)	\$ 24,015
and Non-controlling Interests Interest, net	φ 23,633 (5)	\$ (1,913) 30	\$ 8,092 21	\$ (6,397) (7)	39
Depreciation and Amortization <sup>(2)</sup>	119	1,001	1,903	188	3,211
Amortization of Intangibles	1,303	1,336	1,703	100	2,639
Net Income Attributable to	1,505	1,550			2,039
Non-controlling Interests	(2,084)				(2,084)
EBITDA	\$ 25,166	\$ 454	\$ 10,616	\$ (8,416)	\$ 27,820
Transactions with Related Parties:					
Revenue	\$ 55,984	\$ 76	\$ 8,975	\$	\$ 65,035
Selling, General and Administrative					
Expenses	\$	\$	\$	\$ 588	\$ 588
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## Management s Discussion and Analysis of Financial Condition and Results of Operations

(continued)

Six Months Ended June 30, 2009

	Six Months Ended June 30, 2009							
			Corporate					
	Mortgage	Financial	Technology	Items and	Consolidated			
(in thousands)	Services	Services	Products	Eliminations <sup>(1)</sup>	Altisource			
Revenue	\$41,720	\$ 33,787	\$ 22,682	\$ (5,767)	\$ 92,422			
Cost of Revenue	•	•	•	, ,	. ,			
Cost of Revenue	23,780	27,879	12,460	(5,767)	58,352			
Gross Profit	17,940	5,908	10,222		34,070			
Selling, General and Administrative								
Expenses	3,675	7,830	2,796	1,850	16,151			
r	-,	.,	,,,,	,	-, -			
Income (Loss) from Operations	14,265	(1,922)	7,426	(1,850)	17,919			
Other Income (Expense), net	(23)	(1,115)	(253)		(1,391)			
	` ,	, , ,	,		, , ,			
Income (Loss) Before Income Taxes								
and Non-controlling Interests	\$ 14,242	\$ (3,037)	\$ 7,173	\$ (1,850)	\$ 16,528			
and I ton Controlling inverses	Ψ 1 .,= .=	Ψ (ε,σε,)	Ψ ,,1,0	(1,000)	Ψ 10,620			
Reconciliation to EBITDA								
Income (Loss) Before Income Taxes								
	¢ 1 4 0 40	Φ (2.027)	ф 7.172	φ (1.050)	Φ 16.500			
and Non-controlling Interests	\$ 14,242	\$ (3,037)	\$ 7,173	\$ (1,850)	\$ 16,528			
Interest, net	21	1,140	249		1,410			
Depreciation and Amortization <sup>(2)</sup>	3	1,289	1,501		2,793			
Amortization of Intangibles		1,336			1,336			
EBITDA	\$ 14,266	\$ 728	\$ 8,923	\$ (1,850)	\$ 22,067			
Transactions with Related Parties:								
Revenue	\$ 30,392	\$ 38	\$ 10,757	\$	\$ 41,187			
Selling, General and Administrative								
Expenses	\$ 2,181	\$ 382	\$ 1,223	\$	\$ 3,786			
	,	•	, , , -	•	. , , , , , , , , , , , , , , , , , , ,			
Interest Expense	\$ 23	\$ 882	\$ 192	\$	\$ 1,097			
	•	•	•	•	, ,			

(1) Intercompany transactions primarily consist of information technology infrastructure services and

charges for the use of certain **REAL** products from our Technology **Products** segment to our other two segments. Generally, we reflect these charges within technology and communication in the segment receiving the services, except for consulting services which we reflect in professional services.

### Includes

depreciation and amortization of \$1.0 million and \$1.1 million for the six months ended June 30, 2010 and 2009 (\$0.4 million and \$0.5 million for the quarter ended June 30, 2010 and 2009), for assets reflected in the Technology

**Products** segment but utilized by the

Financial Services

segment.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations

(continued)

## Mortgage Services

The following table presents our results of operations for our Mortgage Services segment for the three and six months ending June 30:

	Th	nree Months	Ended June 3	30,	Six Months Ended June 30, \$ %			
(in thousands) Service Revenue Reimbursable	2010 \$ 35,412	2009 \$ 20,302	Change 15,110	Change 74	2010 \$63,537	2009 \$ 36,996	Change 26,541	Change 72
Expenses Cooperative	10,367	3,718	6,649	178	18,249	4,724	13,525	N/M
Non-controlling Interest	1,297		1,297	N/M	2,084		2,084	N/M
Total Revenue	47,076	24,020	23,056	96	83,870	41,720	42,150	101
Cost of Revenue	28,519	13,369	15,150	113	51,503	23,780	27,723	117
Gross Profit Selling, General and	18,557	10,651	7,906	74	32,367	17,940	14,427	80
Administrative Expenses	3,718	1,957	1,761	90	6,496	3,675	2,821	77
Income from Operations	\$ 14,839	\$ 8,694	6,145	71	\$ 25,871	\$ 14,265	11,606	81
EBITDA <sup>(1)</sup>	\$ 14,345	\$ 8,693	5,652	65	\$ 25,166	\$ 14,266	10,900	76
Transactions with Related Parties Above: Revenue	\$31,222	\$ 17,080	14,142	83	\$ 55,984	\$ 30,392	25,592	84
Selling, General and Administrative								
Expenses		1,053	(1,053)	N/M		2,181	(2,181)	N/M
Interest Expense	\$	\$ 11	(11)	N/M	\$	\$ 23	(23)	N/M

(1)

See above for a reconciliation of the most directly comparable GAAP measure to EBITDA.

N/M not meaningful.

Total Revenue for the Mortgage Services segment doubled year to date as compared to the prior year principally as a result of the Company s expansion of its residential default and real estate services. Sequentially, Mortgage Services Total Revenue grew \$10.3 million or 28% primarily driven by Altisource s expanded footprint as well as strong performance across all services that benefit Ocwen s growing loan servicing portfolio.

Altisource continues to expand its default services. As of June 30, 2010, we:

Delivered our REO brokerage disposition services in 18 states with over 5,700 properties listed with brokers (compared to 10 states and approximately 4,800 properties listed with brokers as of March 31, 2010);

Managed property preservation services nationally for over 10,200 properties (compared to over 7,500 properties as of March 31, 2010); and

Provided default management services, particularly non-legal processing for foreclosure attorneys, in 24 states (compared to 13 as of March 31, 2010).

In May, Ocwen announced its acquisition of HomeEq Servicing from Barclays adding approximately 190,000 loans to the roughly 400,000 loans currently serviced by Ocwen. Assuming the transaction closes September 1st, Altisource would expect to see referrals from this acquisition during the fourth quarter resulting in revenue growth principally in 2011. At the completion of this transaction, Ocwen s portfolio, measured by unpaid principal balance, will exceed \$80 billion compared to \$40 billion at the time of Altisource s separation from Ocwen.

Acquisition of MPA

MPA and its consolidated subsidiary contributed \$5.8 million of revenue and \$1.4 million of EBITDA since the February 2010 acquisition date. This revenue and EBITDA was substantially in line with our internal projections which included a forecasted

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## Management s Discussion and Analysis of Financial Condition and Results of Operations

(continued)

decline in origination volumes during 2010. We expect this decline to be somewhat mitigated given the accelerated pace of new members joining the cooperative. Through June 30, 2010, MPA has added 18 new members and currently has 170 Members.

We remain focused on developing Altisource services that we can provide to the Members as we approach 2011 including valuation, title and fulfillment services. We believe that over time we can work with Ocwen and other partners to provide Members additional avenues to sell their loans beyond the current preferred investor arrangements resulting in improved capital markets execution for the Members. We expect this will facilitate the sale of our services to the Members.

Revenue

	Three Months Ended June 30, \$ %				Six Months Ended June 30, \$ %			
(in thousands) Revenue:	2010	2009	Change	Change	2010	2009	Change	Change
Asset Management								
Services	\$18,470	\$ 6,671	11,799	177	\$31,849	\$ 8,847	23,002	N/M
Component Services and Other	9,096	5,235	3,861	74	16,793	8,403	8,390	100
Residential	7,070	3,233	3,001	7-7	10,773	0,103	0,570	100
Property Valuation	7,628	6,689	939	14	14,156	14,035	121	1
Closing and Title Services	6,164	4,169	1,995	48	11,417	8,590	2,827	33
Default	2,221	.,	-,,,,		,	0,000	_,=	
Management								
Services	5,718	1,256	4,462	N/M	9,655	1,845	7,810	N/M
Others								
Total Revenue	\$47,076	\$ 24,020	23,056	96	\$83,870	\$41,720	42,150	101
Transactions with								
Related Parties:								
Asset Management								
Services Residential	18,470	6,671	11,799	177	31,849	8,847	23,002	N/M
Property Valuation	7,438	6,459	979	15	13,453	13,613	(160)	(1)
Closing and Title Services	3,562	3,358	204	6	7,390	7,135	255	4
Default	3,302	3,336	204	U	7,390	7,133	233	4
Management								
Services	1,752	592	1,160	196	3,292	797	2,495	N/M
Total	\$ 31,222	\$ 17,080	14,142	83	\$ 55,984	\$30,392	25,592	84

## Reimbursable

N/M
(34)
N/M
N/M

#### N/M not meaningful

In our Mortgage Services segment, we generate the majority of our revenue by providing outsourced services that span the lifecycle of a mortgage loan primarily for Ocwen or with respect to the loan portfolio serviced by Ocwen. In addition to our relationship with Ocwen, we have longstanding relationships with some of the leading capital markets firms, commercial banks, hedge funds, insurance companies and lending institutions and provide products that enhance their ability to make informed investment decisions and manage their core operations. With the acquisition of MPA in February 2010, we took a significant step in our evolution to become a full service provider in the mortgage services vertical and gained increased access to a growing group of mid-tier mortgage bankers.

Asset Management Services. Asset management services principally include property preservation, property inspection, REO asset management and REO brokerage. In the first quarter of 2010, we completed our national network for property preservation services and, including our real estate broker referral network, have coverage nationally for REO dispositions. As of June 30, 2010, we were licensed to sell real estate in eighteen states (ten as of March 31, 2010). This resulted in an increase in REO brokerage referrals which drove revenue growth during the second quarter and should continue to drive revenue growth in the third quarter.

Component Services and Other. The increase in component services year over year is due to an expanded relationship with an existing customer beginning in the second quarter of 2009 and the inclusion of MPA s results.

Residential Property Valuation. As one of the more mature services in our portfolio, residential property valuations are subject to market conditions. During the second quarter of 2010, we saw a sequential increase in revenues as a result of Ocwen s residential loan portfolio growth resulting in the ordering of more valuations, particularly broker price opinions.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations

(continued)

Closing and Title Services. This business includes legacy services such as pre-foreclosure title services as well as an expanded array of title services that were rolled out during 2009 principally around REO purchase transactions. During 2010, we are focused on rolling out our title agency business in key markets which we believe will drive significant revenue growth at attractive margins. We have also applied for our title agency license in several counties in California which is a significant market for us. However, we do not expect to obtain agency status in California until the fourth quarter of 2010.

Default Management Services. This group includes support services whereby we provide non-legal back-office support for foreclosure, bankruptcy and eviction attorneys as well as non-judicial foreclosure services in California and Nevada through our trustee Western Progressive, LLC. Our default management services performed well during the second quarter; however, we saw a temporary decline in referrals in June 2010 due to new government regulations. We expect this decline to be a timing difference and referrals to increase in late July or early August 2010. Cost of Revenue

	Thr	ee Months Er	nded June 30	),	Si	Six Months Ended June 30,			
			\$	%			\$	%	
(in thousands)	2010	2009	Change	Change	2010	2009	Change	Change	
Expenditures Reimbursable	\$ 18,152	9,651	8,501	88	33,254	19,056	14,198	75	
Expenses	10,367	3,718	6,649	179	18,249	4,724	13,525	N/M	
Cost of Revenue	\$ 28,519	\$ 13,369	15,150	113	\$ 51,503	\$ 23,780	27,723	117	
Gross Margin Percentage:									
Cost of Revenue / Total Revenue	39%	44%			39%	43%			
Cost of Revenue less Reimbursable Expenses / Service									
Revenue	49%	52%			49%	48%			

#### N/M not meaningful.

For the six months ended June 30, 2010, our gross margin percentages declined when compared to margins of the prior year period due principally to costs associated with our expanded platform as well as the impact of Reimbursable Expenses. Our gross margins for the six months ended June 30, 2010 based on Service Revenue increased as a result of our ability to scale our operations as our referral base grows.

Selling, General and Administrative Expenses

	Tl	nree Months	Ended June	30,	Six Months Ended June 30,			0,
			\$	%			\$	%
(in thousands)	2010	2009	Change	Change	2010	2009	Change	Change

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Total Selling, General and Administrative Expenses	\$ 3,718	\$ 1,957	1,761	90	\$ 6,496	\$ 3,675	2,821	77
Operating Percentage: Operating Income / Total Revenue	32%	36%			31%	34%		
Operating Income / Service Revenue	42%	43%			41%	39%		

Selling, General and Administrative Expenses increased principally as a result of the classification of certain compensation and benefit costs related to executive management and marketing previously being captured either in Cost of Revenue or as a component of the Corporate segment now being captured in Selling, General and Administrative Expenses. In addition, professional services fees such as those associated with the external audit have increased as a result of being a public company. Such costs are allocated to the segments based upon expected hours to be incurred per segment by the vendor.

Our operating margin percentage for Mortgage Services decreased for the six months ended June 30, 2010 as increases in operating leverage were offset by the impact of Reimbursable Expenses. Our operating margins for the three and six months ended June 30, 2010 based on Service Revenue improved as we begun to leverage our global operations.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations

(continued)

**EBITDA** 

	Three Months Ended June 30,					\$ % 2009 Change Change 2010 2009 5 \$8,693 5,652 65 \$25,166 \$14,266			Six Months Ended June 30,		
			\$	%			\$	%			
(in thousands)	2010	2009	Change	Change	2010	2009	Change	Change			
EBITDA	\$ 14,345	\$ 8,693	5,652	65	\$ 25,166	\$ 14,266	10,900	76			
EBITDA Margin: EBITDA / Total Revenue	30%	36%			30%	34%					
EBITDA / Service Revenue	41%	43%			40%	39%					

Mortgage Services EBITDA for the six months ended June 30, 2010 increased to \$25.2 million, a 76% increase over the comparable six months for 2009. In addition, this segment achieved a 33% sequential increase over the first quarter 2010. The growth in our EBITDA was predominantly driven by the expansion of our national footprint and the increase in Ocwen s residential loan portfolio. Mortgage Services EBITDA margins calculated based upon Total Revenue declined for the six months ended June 30, 2010 compared to the comparable prior period due to the growth in Reimbursable Expenses as well as revenue attributable to non-controlling interests. EBITDA margins year to date based on Service Revenue improved as the company continues to expand its national footprint for both existing and new services. Sequentially EBITDA margins based on Service Revenue improved from 38% in the first quarter of 2010.

#### Financial Services

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The following table presents our results of operations for our Financial Services segment for the three and six months ending June 30:

	Th	ee Months	Ended June 3	0,	Six Months Ended June 30,				
			\$	%			\$	%	
(in thousands)	2010	2009	Change	Change	2010	2009	Change	Change	
Service Revenue Reimbursable	\$ 14,706	16,469	(1,763)	(11)	\$ 29,691	33,787	(4,096)	(12)	
Expenses	774		774	N/M	1,422		1,422	N/M	
Total Revenue	15,480	16,469	(989)	(6)	31,113	33,787	(2,674)	(8)	
Cost of Revenue	12,569	13,810	(1,241)	(9)	25,404	27,879	(2,475)	(9)	
Gross Profit Selling, General and	2,911	2,659	252	10	5,709	5,908	(199)	(3)	
Administrative Expenses	3,828	3,748	80	2	7,593	7,830	(237)	(3)	

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Income from Operations	(917)	(	(1,089)	172	16	(	(1,884)	(	(1,922)	38	2
EBITDA <sup>(1)</sup>	\$ 212	\$	276	(64)	(23)	\$	454	\$	728	(274)	(38)
Transactions with Related Parties Above: Revenue	\$ 25	\$	22	3	14	\$	76	\$	38	38	100
Selling, General and Administrative Expenses	\$	\$	194	(194)	N/M	\$		\$	382	(382)	N/M
Interest Expense	\$	\$	424	(424)	N/M	\$		\$	882	(882)	N/M

<sup>(1)</sup> See above for a reconciliation of the most directly comparable GAAP measure to EBITDA.

N/M not meaningful.

Financial Services revenue declined both for the quarter and year to date when compared to prior year as we continue to operate in a difficult economic environment. Sequentially, revenues were essentially flat to the first quarter due to increased placements from a customer we began servicing in 2009.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations

(continued)

Our strategy for 2010 continues to be focused on improving margins principally via improving revenue per collector, expanding our quality initiatives and investing in new technology *Revenue* 

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Thurs Months Ended Inno 20

		Three Months Ended June 30,				Six Months Ended June 30,			
				\$	%			\$	%
(in thousands)	2010	$\mathbf{C}$	2009	Change	Change	2010	2009	Change	Change
Revenue:				_				_	
Asset Recovery									
Management	\$ 12,5	75	\$12,950	(375)	(3)	\$25,395	\$ 27,239	(1,844)	(7)
Customer									
Relationship									
Management	2,9	05	3,519	(614)	(17)	5,718	6,548	(830)	(13)
-									
Total Revenue	\$ 15,4	80	\$ 16,469	(989)	(6)	\$31,113	\$ 33,787	(2,674)	(8)
TD 41 141									
Transactions with									
Related Parties:									
Asset Recovery				_					
Management	\$	25	\$ 22	3	14	\$ 76	\$ 38	38	100

In our Financial Services segment, we generate the majority of our revenue from asset recovery management fees we earn for collecting amounts due to our customers and from fees we earn for performing customer relationship management for our customers.

Asset Recovery Management. Our revenues associated with contingency collections declined slightly when compared to the second quarter in the prior year principally due to lower placements and the shifting of placements to offshore operations.

*Customer Relationship Management*. Our revenues associated with customer relationship management declined year over year as we sought to wind down our relationship with one customer due to unsatisfactory margins. Sequentially, revenues increased slightly.

Cost of Revenue

	Three Months Ended June 30,				Six Months Ended June 30,				
			\$	%			\$	%	
(in thousands)	2010	2009	Change	Change	2010	2009	Change	Change	
Expenditures	\$ 11,795	\$ 13,810	(2,015)	(15)	\$23,982	\$ 27,879	(3,897)	(14)	
Reimbursable									
Expenses	774		774	N/M	1,422		1,422	N/M	
Cost of Revenue	12,569	13,810	(1,241)	(9)	25,404	27,879	(2,475)	(9)	

Gross Margin Percentage:

Cost of Revenue /

Total Revenue 19% 16% 18% 17%

Cost of Revenue less Reimbursable Expenses / Service

Revenue 20% 16% 19% 17%

#### N/M not meaningful.

Our cost of revenues decreased in 2010 compared to 2009 principally due to a reduction in compensation and benefits as a result of a lower number of collectors and reduced commissions. In addition, we continue to seek ways to reduce technology and communication costs for this segment. Partially offsetting the decreases in compensation and benefits was the use of more outside collectors which we utilize in an effort to limit our exposure on the placements which have lower collection rates.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations

(continued)

Selling, General and Administrative Expenses

	Thre	ee Months Er	nded June 3	0,	Six Months Ended June 30,				
			\$	%			\$	%	
(in thousands) Total Selling,	2010	2009	Change	Change	2010	2009	Change	Change	
General and Administrative									
Expenses	\$ 3,828	\$ 3,748	80	2	\$ 7,593	\$ 7,830	(237)	(3)	
Operating Percentage:									
Operating Income / Total Revenue	(6)%	(7)%			(6)%	(6)%			
Operating Income / Service Revenue	(6)%	(7)%			(6)%	(6)%			

Selling, general and administrative expenses increased primarily as a result of increased costs associated with collection efforts.

**EBITDA** 

	Th	ree Months	Ended June 30,			Six Months E	nded June 30	30,	
	2010	•	\$	%	2010	•	\$	%	
(in thousands)	2010	2009	Change	Change	2010	2009	Change	Change	
EBITDA	\$ 212	\$ 276	(64)	(23)	\$ 454	\$ 728	(274)	(38)	
EBITDA Margin: EBITDA / Total									
Revenue	1%	2%			2%	2%			

Financial Services EBITDA declined modestly year over year despite a revenue decline of \$2.7 million which reflects the cost savings initiatives we undertook in the second half of 2009 and the wind-down of business from a lower margin customer relationship management client in 2010. In August, we will begin the installation of a new hosted collection system. Once fully operational in 2011, we expect this system to result in significant cost savings as well as increased revenues due to improved collector performance.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations

(continued)

## **Technology Products**

The following table presents our results of operations for our Technology Products segment for the three and six months ending June 30:

	Th	ree Months	Ended June 3	30,	S	Six Months Ended June 30			
			\$	%			\$	%	
(in thousands)	2010	2009	Change	Change	2010	2009	Change	Change	
Revenue	\$ 12,485	\$ 12,109	376	3	\$ 24,459	\$ 22,682	1,777	8	
Cost of Revenue	6,669	5,965	704	12	13,316	12,460	856	7	
	,	·			ŕ	ŕ			
Gross Profit	5,816	6,144	(328)	(5)	11,143	10,222	921	9	
Selling, General and Administrative Expenses	1,324	1,118	206	18	2,430	2,796	(366)	(13)	
Income from Operations	\$ 4,492	\$ 5,026	(534)	(11)	\$ 8,713	\$ 7,426	1,287	17	
EBITDA <sup>(1)</sup>	\$ 5,540	\$ 5,743	(203)	(4)	\$ 10,616	\$ 8,923	1,693	19	
Transactions with Related Parties Above: Revenue	\$ 4,537	\$ 5,362	(825)	(16)	\$ 8,975	\$ 10,757	(1,782)	(17)	
Selling, General and Administrative Expenses	\$	\$ 596	(596)	N/M	\$	\$ 1,223	(1,223)	N/M	
Interest Expense	\$	\$ 93	(93)	N/M	\$	\$ 192	(192)	N/M	

<sup>(1)</sup> See above for a reconciliation of the most directly comparable GAAP measure to EBITDA.
N/M not meaningful.

The primary focus of the Technology Products segment continues to be supporting the growth of Mortgage Services and Ocwen as well as the cost reduction and quality initiatives on-going within the Financial Services segment. During the first quarter, we re-organized the management team of Technology Products by naming a new Chief Operating Officer for the segment. We are focused on enhancing our development and infrastructure capabilities to support both our expansion efforts and those of Ocwen. In addition, we remain focused on the commercialization of our service offerings to expand their applicability to a broader audience. *Revenue* 

	Th	ree Months	Ended June 3	0,	Six Months Ended June 30,				
			\$	%			\$	%	
(in thousands)	2010	2009	Change	Change	2010	2009	Change	Change	
Revenue:									
REALSuite	\$ 7,565	\$ 6,720	845	13	\$ 14,551	\$ 11,656	2,895	25	
IT Infrastructure									
Services	4,920	5,389	(469)	(9)	9,908	11,026	(1,118)	(10)	
Total Revenue	\$ 12,485	\$ 12,109	376	3	\$ 24,459	\$ 22,682	1,777	8	
Transactions with									
Related Parties:									
REALSuite	\$ 2,653	\$ 2,429	224	9	\$ 5,208	\$ 4,836	372	8	
IT Infrastructure									
Services	1,884	2,933	(1,049)	(36)	3,767	5,921	(2,154)	(36)	
	<b>.</b>	<b></b>	(0.0 T)	(4.6)	<b>.</b>	<b></b>	(4.700)	(4.5)	
Total	\$ 4,537	\$ 5,362	(825)	(16)	\$ 8,975	\$ 10,757	(1,782)	(17)	

Beginning with the second quarter of 2009, we began generating the majority of our revenue within this segment from our REALSuite of services, and we expect this trend to continue for the foreseeable future.

*REALSuite*. Our REALSuite revenue is primarily driven by our REALServicing<sup>®</sup> product which is our comprehensive residential loan servicing platform. Increases in both year-to-date and quarterly revenues were driven by increases in REALServicing attributable to an expanded agreement with a non-related third party customer and the growth in Ocwen s residential loan portfolio.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations

(continued)

*IT Infrastructure Services*. Our IT infrastructure services revenues declined when compared to the comparable period in 2009 primarily due to lower intercompany billings (which we eliminate in consolidation but include in our segment presentation).

Cost of Revenue

	Th	Three Months Ended June 30, Six Months Ended					led June 30,	
			\$	%			\$	%
(in thousands)	2010	2009	Change	Change	2010	2009	Change	Change
Cost of Revenue	\$ 6,669	\$ 5,965	704	12	\$ 13,316	\$ 12,460	856	7
Gross Margin Percentage:								
Cost of Revenue / Total Revenue	47%	51%			46%	45%		

Cost of revenue increased both year-to-date and in the second quarter as a result of an increase in compensation and benefits as we added personnel to enhance our service capabilities, support our growth and commercialize our products.

Selling, General and Administrative Expenses

	Thi	ree Months E	Ended June 3	30,	Six Months Ended June 30,				
			\$	%			\$	%	
(in thousands) Total Selling, General and Administrative	2010	2009	Change	Change	2010	2009	Change	Change	
Expenses	\$ 1,324	\$ 1,118	206	18	\$ 2,430	\$ 2,796	(366)	(13)	
Operating Percentage:									
Operating Income / Total Revenue	36%	42%			36%	33%			

Selling, general and administrative expenses declined year to date primarily due to lower occupancy charges. *EBITDA* 

	Three Months Ended June 30,				Six Months Ended June 30,				
			\$	%			\$	%	
(in thousands)	2010	2009	Change	Change	2010	2009	Change	Change	
EBITDA	\$ 5,540	\$ 5,743	(203)	(4)	\$10,616	\$ 8,923	1,693	19	

EBITDA Margin: EBITDA / Total

Revenue 44% 47% 43% 39%

Technology Products EBITDA for the six months ended June 30, 2010 increased year over year as a result of the growth in REALSuite revenues. For the quarter, EBITDA declined when compared to the prior year with the principal drivers being increased compensation costs and costs associated with the new data center. Sequentially margins improved. The Company is increasing expenditures in technology software and hardware to support its commercialization efforts, Ocwen s growing servicing portfolio and Altisource s growth.

### SECTION 4 LIQUIDITY AND CAPITAL RESOURCES

### Liquidity

We believe that we have the ability to generate more than sufficient cash from our current operations for the next twelve months to meet anticipated cash requirements. Anticipated cash requirements principally include operational expenditures such as compensation and benefits, working capital requirements and spending for capital expenditures. We generate significant excess cash that we will seek to deploy in a disciplined manner. Principally, we will continue to invest in compelling services that we believe will generate high margins. In addition, we may seek to acquire a limited number of

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## Management s Discussion and Analysis of Financial Condition and Results of Operations

(continued)

companies that fit our strategic objectives. Finally, given the tax inefficiency of dividends, the low returns earned on cash held and our desire to only perform a limited number of acquisitions, we believe one of the best ways to return value to shareholders is a share repurchase program. Under Luxembourg law, we need shareholder approval to initiate such a program. We received shareholder approval at our Annual General Meeting held on May 19, 2010 for a share repurchase program. The program is described in our proxy filed with the SEC on April 8, 2010.

#### Cash Flows

The following table presents our cash flows for the six months ended June 30:

	Six Months Ended June 30,			
				%
(in thousands)	2010	2009	\$ Change	Change
Net Income Adjusted for Non-cash Items	\$ 32,625	\$ 15,479	17,144	111
Working Capital	(8,283)	(2,378)	(5,903)	(248)
Cash Flow from Operating Activities	24,342	13,101	11,241	86
Cash Flow from Investing Activities	(31,051)	(1,553)	(29,498)	N/M
Cash Flow from Financing Activities	(2,907)	(6,331)	3,424	54
Net Change in Cash	(9,616)	5,217	(14,833)	N/M
Cash at Beginning of Period	30,456	6,988	23,468	N/M
Cash at End of Period	\$ 20,840	\$ 12,205	8,635	71

#### N/M not meaningful.

Cash Flow from Operating Activities

Cash flow from operating activities consists of two components: (i) net income adjusted for depreciation, amortization and certain other non-cash items and (ii) working capital. For the six months ended June 30, 2010, we generated \$24.5 million in positive cash flow from operations which reflects our increased profitability adjusted for non-cash items as our businesses have expanded. Our working capital requirements increased significantly during the second quarter as a result of our expanded Asset Management and Default Management services within our Mortgage Services segment and the increase in the associated referrals.

#### Cash Flow from Investing Activities

The largest use of cash flow for investing activities was the acquisition of MPA in February 2010 for which the purchase consideration included \$29.0 million in cash. In addition, we saw an elevated increase in purchases of premises and equipment to support our expansion of operations and in anticipation of Ocwen s portfolio increases. *Cash Flow from Financing Activities* 

During 2010, cash flow from financing activities primarily includes activity associated with stock option exercises and payments to non-controlling interest owners as a result of the acquisition of MPA. Prior to our Separation from Ocwen, we participated in a centralized cash management program with Ocwen. We made a significant amount of our cash disbursements through centralized payable systems which were operated by Ocwen, and a significant amount of our cash receipts were received by us and transferred to centralized accounts maintained by Ocwen. There were no formal financing arrangements with Ocwen, and we recorded all cash receipts and disbursement activity between Ocwen and us prior to the Separation through invested equity in the Condensed Consolidated Balance Sheets and as net distributions in the Condensed Consolidated Statements of Equity and Cash Flows because we considered such amounts to have been distributed to Ocwen.

## Liquidity Requirements after June 30, 2010

During the third quarter, we expect to pay \$0.8 million to the prior owners of MPA (see Note 3 to the condensed consolidated financial statements) and distribute \$1.3 million to MPA members. In addition, we currently estimate our capital expenditures will be \$5.0 \$7.0 million mostly in the third quarter to support growth of our services and Ocwen s loan portfolio.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations

(continued)

Management is not aware of any other trends or events, commitments or uncertainties which have not otherwise been disclosed that will or are likely to impact liquidity in a material way.

## Capital Resources

Given our ability to generate cash flow which is sufficient to fund both current operations as well as expansion activities, we require very limited capital. Were we to need additional capital, we believe we have adequate access to both debt and equity capital markets.

## **Commitments and Contingencies**

For details of these transactions, see Note 16 to the condensed consolidated financial statements.

### SECTION 5 CRITICAL ACCOUNTING POLICIES AND ESTIMATES

We prepare our condensed consolidated financial statements in accordance with accounting principles generally accepted in the United States. In applying many of these accounting principles, we need to make assumptions, estimates and/or judgments that affect the reported amounts of assets, liabilities, revenues and expenses in our condensed consolidated financial statements. We base our estimates and judgments on historical experience and other assumptions that we believe are reasonable under the circumstances. These assumptions, estimates and/or judgments, however, are often subjective. Actual results may be affected negatively based on changing circumstances. If actual amounts are ultimately different from our estimates, the revisions are included in our results of operations for the period in which the actual amounts become known.

Our critical accounting policies are described in the MD&A section in our 2009 Form 10-K. Such policies have not changed during 2010.

## **SECTION 6 OTHER MATTERS**

#### Related Party Ocwen

For the six months ended June 30, 2010, approximately \$56.0 million of the Mortgage Services, \$0.1 million of the Financial Services and \$9.0 million of the Technology Products segment revenues were from services provided to Ocwen or sales derived from Ocwen s loan servicing portfolio. Services provided to Ocwen included residential property valuation, real estate asset management and sales, trustee management services, property inspection and preservation, closing and title services, charge-off second mortgage collections, core technology back office support and multiple business technologies including our REALSuite of products. We provided all services at rates we believe to be comparable to market rates.

In connection with the Separation, Altisource and Ocwen entered into various agreements that address the allocation of assets and liabilities between them and that define their relationship after the Separation including a Separation Agreement, a Tax Matters Agreement, an Employee Matters Agreement, an Intellectual Property Agreement, a Data Center and Disaster Recovery Agreement, a Technology Products Services Agreement, a Transition Services Agreement and certain long-term servicing contracts (collectively, the Agreements) (see Note 4 to our 2009 Form 10-K). For the six months ended June 30, 2010, Altisource billed Ocwen \$0.8 million (\$0.4 million for the second quarter) and Ocwen billed Altisource \$0.6 million (\$0.3 million for the second quarter) for services provided under the Transition Services Agreement. These amounts are reflected as a component of Selling, General and Administrative expenses in the accompanying Condensed Consolidated Statements of Operations.

## SECTION 7 FORWARD LOOKING STATEMENTS

This Quarterly Report contains forward-looking statements that relate to, among other things, our future financial and operating results. In many cases, you can identify forward-looking statements by terminology such as may, will, should, expect, intend, plan, anticipate, believe, estimate, predict, potential or continue or the neg and other comparable terminology including, but not limited to, the following:

assumptions related to the sources of liquidity and the adequacy of financial resources;

assumptions about our ability to grow our business;

assumptions about our ability to reduce our cost structure;

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## Management s Discussion and Analysis of Financial Condition and Results of Operations

(continued)

expectations regarding collection rates and placements in our Financial Services segment;

estimates regarding the calculation of our effective tax rate; and

estimates regarding our reserves and valuations.

Forward-looking statements are not guarantees of future performance and involve a number of assumptions, risks and uncertainties that could cause actual results to differ materially. Important factors that could cause actual results to differ materially from those suggested by the forward-looking statements include, but are not limited to, the risks discussed in Risk Factors in our Registration Statement on Form 10 and the following:

our ability to retain existing customers and attract new customers;

general economic and market conditions;

governmental regulations, taxes and policies; and

availability of adequate and timely sources of liquidity.

We caution you not to place undue reliance on these forward-looking statements which reflect our view only as of the date of this report. We are under no obligation (and expressly disclaim any obligation) to update or alter any forward-looking statements contained herein to reflect any change in our expectations with regard thereto or change in events, conditions or circumstances on which any such statement is based.

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#### Item 3. Quantitative and Qualitative Disclosures about Market Risk.

Our financial market risk consists primarily of foreign currency exchange risk.

### Foreign Currency Exchange Risk

We are exposed to foreign currency exchange rate risk in connection with our investment in non-U.S. dollar functional currency operations, which are limited, to the extent that our foreign exchange positions remain un-hedged.

#### Item 4. Controls and Procedures.

a) Evaluation of Disclosure Controls and Procedures

Our Chief Executive Officer and Chief Financial Officer have evaluated the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) or Rule 15a-15(e) of the Securities Exchange Act of 1934, as amended (the Exchange Act )) as of the end of the period covered by this quarterly report. Based on such evaluation, such officers have concluded that our disclosure controls and procedures as of the end of the period covered by this quarterly report were effective to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC rules and forms, and to ensure that such information is accumulated and communicated to our management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

#### b) Internal Control over Financial Reporting

There were no changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the quarter ending June 30, 2010, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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#### PART II OTHER INFORMATION

#### Item 1. Legal Proceedings.

We are subject to routine litigation and administrative proceedings arising in the ordinary course of business.

### Item 1A. Risk Factors.

As of the date of this filing, there have been no material changes in our risk factors from those disclosed in Part I, Item 1A, of our 2009 Form 10-K.

- Item 2. Unregistered Sales of Equity Securities and Use of Proceeds. None
- Item 3. Defaults upon Senior Securities. None
- Item 4. (Removed and Reserved)
- Item 5. Other Information. None
- Item 6. Exhibits.
- Certification by the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith)
- Certification by the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith)
- 32.1 Certification by the Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith)

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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ALTISOURCE PORTFOLIO SOLUTIONS S.A. (Registrant)

Date: July 30, 2010

By: /s/ Robert D. Stiles
Robert D. Stiles
Chief Financial Officer

(On behalf of the Registrant and as its

principal financial officer)

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