Northfield Bancorp, Inc.
Form 10-Q
May 10, 2010

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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 10-Q

## p QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2010
or

## o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

## For transition period from

to
Commission File Number 1-33732
NORTHFIELD BANCORP, INC.
(Exact name of registrant as specified in its charter)

## United States of America <br> (State or other jurisdiction of incorporation)

1410 St. Georges Avenue, Avenel, New Jersey (Address of principal executive offices)

Registrant s telephone number, including area code: (732) 499-7200
Not Applicable
(Former name, former address, and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes p No o. Indicate by check mark whether the registrant has submitted electronically and posted on it corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for shorter period that the registrant was required and post such files). Yes o Noo. Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer , accelerated filer , and smaller reporting company in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer o Accelerated filer
Non-accelerated filer o
(Do not check if smaller
reporting company)

Smaller reporting company o reporting company)
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No $p$.
Indicate the number of shares outstanding of each of the issuer s classes of common stock as of the latest practicable date. $43,702,587$ shares of Common Stock, par value $\$ 0.01$ per share, were issued and outstanding as of May $6,2010$.

## NORTHFIELD BANCORP, INC.

## Form 10-Q Quarterly Report

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## PART I

## ITEM 1. FINANCIAL STATEMENTS

NORTHFIELD BANCORP, INC. CONSOLIDATED BALANCE SHEETS
March 31, 2010, and December 31, 2009
(In thousands, except share amounts)

STOCKHOLDERS EQUITY:Preferred stock, $\$ 0.01$ par value; $10,000,000$ shares authorized, none issuedor outstandingCommon stock, $\$ 0.01$ par value: $90,000,000$ shares authorized, $45,632,611$and $45,628,211$ shares issued at March 31, 2010, and December 31, 2009,respectively, $43,722,522$ and $43,912,148$ outstanding at March 31, 2010, andDecember 31, 2009, respectively 456$456 \quad 456$
Additional paid-in-capital ..... 203,541 ..... 202,479
Unallocated common stock held by employee stock ownership plan ..... $(15,660)$ ..... $(15,807)$Retained earnings214,779212,196Accumulated other comprehensive income15,69012,145
Treasury stock at cost; 1,910,089 and 1,716,063 shares at March 31, 2010,and December 31, 2009, respectively$(22,520)$$(19,929)$
Total stockholders equity ..... 396,286 ..... 391,540
Total liabilities and stockholders equity \$ 2,097,803 ..... 2,002,274

See accompanying notes to the unaudited consolidated financial statements.

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NORTHFIELD BANCORP, INC.<br>CONSOLIDATED STATEMENTS OF INCOME<br>Three months ended March 31, 2010, and 2009<br>(Unaudited)<br>(In thousands, except share data)

Three months ended
March 31,

|  | 2010 | 2009 |
| :---: | :---: | :---: |
| Interest income: |  |  |
| Loans | \$ 10,293 | 8,571 |
| Mortgage-backed securities | 9,181 | 11,114 |
| Other securities | 1,384 | 282 |
| Federal Home Loan Bank of New York dividends | 95 | 80 |
| Deposits in other financial institutions | 54 | 435 |
| Total interest income | 21,007 | 20,482 |
| Interest expense: |  |  |
| Deposits | 3,952 | 4,957 |
| Borrowings | 2,506 | 2,764 |
| Total interest expense | 6,458 | 7,721 |
| Net interest income | 14,549 | 12,761 |
| Provision for loan losses | 1,930 | 1,644 |
| Net interest income after provision for loan losses | 12,619 | 11,117 |
| Non-interest income: |  |  |
| Fees and service charges for customer services | 660 | 659 |
| Income on bank owned life insurance | 423 | 433 |
| Gain (loss) on securities transactions, net | 615 | (154) |
| Other | 25 | 31 |
| Total non-interest income | 1,723 | 969 |
| Non-interest expense: |  |  |
| Compensation and employee benefits | 4,791 | 3,768 |
| Occupancy | 1,194 | 1,120 |
| Furniture and equipment | 272 | 288 |
| Data processing | 607 | 844 |
| FDIC insurance | 430 | 414 |
| Professional fees | 379 | 526 |
| Other | 1,448 | 822 |
| Total non-interest expense | 9,121 | 7,782 |

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| Income before income tax expense | 5,221 |
| :--- | :--- |
| 4,304 |  |

Income tax expense 1,8401,569
Net income \$ 3,381 ..... 2,735
Basic and diluted earnings per share ..... \$ 0.08 ..... 0.06

See accompanying notes to the unaudited consolidated financial statements.


Balance at
March 31, 2009

Balance at
December 31, $2009 \quad 45,628,211 \quad 456 \quad 202,479 \quad(15,807) \quad 212,196 \quad 12,145 \quad(19,929) \quad 391,540$ Comprehensive income:
Net income 3,381
Change in accumulated comprehensive income, net of tax $\begin{array}{lll}\text { of } \$ 2,108 & 3,545 & 3,545\end{array}$

Total
comprehensive
income $\quad 6,926$
ESOP shares
allocated or
committed to be released
$55 \quad 147$
Stock
compensation
expense 77
Additional tax
benefit on stock
awards $231 \quad 231$
Exercise of stock
options (26)
163
137
Dividends
declared (\$0.04
per share)
(772)

Issuance of
Restricted Stock 4,400
Treasury stock
(average cost of
$\$ 13.25$ per share)

Balance at
$\begin{array}{lllllllll}\text { March 31, } 2010 & 45,632,611 & \$ 456 & 203,541 & (15,660) & 214,779 & 15,690 & (22,520) & 396,286\end{array}$
See accompanying notes to the unaudited consolidated financial statements.

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## NORTHFIELD BANCORP, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

Three months ended March 31, 2010, and 2009
(Unaudited) (In thousands)


| Increase (decrease) in advance payments by borrowers for taxes and insurance |  | 1,281 | $(1,455)$ |
| :---: | :---: | :---: | :---: |
| Repayments under capital lease obligations |  | (44) | (67) |
| Proceeds from borrowings |  | 69,680 | 20,000 |
| Repayments related to borrowings |  | $(56,000)$ | $(71,000)$ |
| Net cash provided by financing activities |  | 87,779 | 32,955 |
| Net increase in cash and cash equivalents |  | 8,267 | 54,264 |
| Cash and cash equivalents at beginning of period |  | 42,544 | 50,128 |
| Cash and cash equivalents at end of period | \$ | 50,811 | 104,392 |
| Supplemental cash flow information: |  |  |  |
| Cash paid during the period for: |  |  |  |
| Interest | \$ | 6,645 | 8,251 |
| Income taxes |  | 1,565 | 183 |
| Non-cash transactions: |  |  |  |
| Loans charged-off, net |  | 198 | 595 |
| Other real estate owned charged-off |  | 146 |  |
| See accompanying notes to the unaudited consolidated financial statements. 5 |  |  |  |

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## NORTHFIELD BANCORP, INC. <br> Notes to Unaudited Consolidated Financial Statements

## Note 1 Basis of Presentation

The consolidated financial statements are comprised of the accounts of Northfield Bancorp, Inc., and its wholly owned subsidiary, Northfield Bank (the Bank ), and the Bank s wholly-owned significant subsidiaries, NSB Services Corp. and NSB Realty Trust, collectively, (the Company ). All significant intercompany accounts and transactions have been eliminated in consolidation.

In the opinion of management, all adjustments (consisting solely of normal and recurring adjustments) necessary for the fair presentation of the consolidated financial condition and the consolidated results of operations for the unaudited periods presented have been included. The results of operations and other data presented for the three month period ended March 31, 2010, are not necessarily indicative of the results of operations that may be expected for the year ending December 31, 2010. Certain prior year amounts have been reclassified to conform to the current year presentation.

Certain information and note disclosures usually included in financial statements prepared in accordance with U.S. generally accepted accounting principles have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission (SEC ) for the preparation of interim financial statements. The consolidated financial statements presented should be read in conjunction with the audited consolidated financial statements and notes to consolidated financial statements included in the Annual Report on Form 10-K for the year ended December 31, 2009, of Northfield Bancorp, Inc. as filed with the SEC.

## Note 2 Securities Available-for-Sale

The following is a comparative summary of mortgage-backed securities and other securities available-for- sale at March 31, 2010, and December 31, 2009 (in thousands):

|  | March 31, 2010 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized cost |  | Gross unrealized gains | Gross unrealized losses | Estimated fair value |
| Mortgage-backed securities: |  |  |  |  |  |
| Pass-through certificates: |  |  |  |  |  |
| Government sponsored enterprises (GSE) | \$ | 366,089 | 15,634 |  | 381,723 |
| Non-GSE |  | 56,696 | 1,410 | 2,137 | 55,969 |
| Real estate mortgage investment conduits (REMICs): |  |  |  |  |  |
| GSE |  | 395,438 | 4,988 | 188 | 400,238 |
| Non-GSE |  | 101,799 | 4,048 | 220 | 105,627 |
|  |  | 920,022 | 26,080 | 2,545 | 943,557 |
| Other securities: |  |  |  |  |  |
| Equity investments-mutual funds |  | 5,560 | 63 |  | 5,623 |
| GSE bonds |  | 129,937 | 524 | 170 | 130,291 |
| Corporate bonds |  | 134,026 | 2,698 |  | 136,724 |
|  |  | 269,523 | 3,285 | 170 | 272,638 |
| Total securities available-for-sale |  | ,189,545 | 29,365 | 2,715 | 1,216,195 |

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|  | December 31, 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized cost | Gross unrealized gains | Gross unrealized losses | Estimated fair value |
| Mortgage-backed securities:Pass-through certificates: |  |  |  |  |
| Government sponsored enterprises (GSE) | \$ 404,128 | 13,932 |  | 418,060 |
| Non-GSE | 65,363 | 799 | 3,696 | 62,466 |
| Real estate mortgage investment conduits (REMICs): |  |  |  |  |
| GSE | 344,150 | 5,368 | 430 | 349,088 |
| Non-GSE | 111,756 | 2,627 | 189 | 114,194 |
|  | 925,397 | 22,726 | 4,315 | 943,808 |
| Other securities: |  |  |  |  |
| Equity investments-mutual funds | 21,820 | 52 |  | 21,872 |
| GSE bonds | 28,994 |  | 11 | 28,983 |
| Corporate bonds | 134,595 | 2,595 | 50 | 137,140 |
|  | 185,409 | 2,647 | 61 | 187,995 |
| Total securities available-for-sale | \$ 1,110,806 | 25,373 | 4,376 | 1,131,803 |

The following is a summary of the expected maturity distribution of debt securities available-for-sale, other than mortgage-backed securities, at March 31, 2010 (in thousands):

| Available-for-sale | Amortized cost |  | Estimated fair value |
| :---: | :---: | :---: | :---: |
| Due in one year or less | \$ | 27,127 | 27,528 |
| Due after one year through five years |  | 236,836 | 239,487 |
|  | \$ | 263,963 | 267,015 |

Expected maturities on mortgage-backed securities may differ from contractual maturities as borrowers may have the right to call or prepay obligations with or without penalties.

For the three months ended March 31, 2010, the Company had gross proceeds of $\$ 15.2$ million on sales of securities available-for-sale with gross realized gains and gross realized losses of approximately $\$ 270,000$ and $\$ 0$, respectively. For the three months ended March 31, 2009, the Company had gross proceeds of $\$ 2.0$ million on sales of securities available-for-sale with gross realized gains and gross realized losses of approximately $\$ 7,000$ and $\$ 0$, respectively. All impairment losses at March 31, 2010 were considered temporary.

Gross unrealized losses on mortgage-backed securities, GSE bonds, and corporate bonds available-for-sale, and the estimated fair value of the related securities, aggregated by security category and length of time that individual securities have been in a continuous unrealized loss position, at March 31, 2010, and December 31, 2009, were as follows (in thousands):

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|  | Less than 12 months |  | March 31, 201012 months or more |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unrealized losses | Estimated fair value | Unrealized losses | Estimated fair value | Unrealized losses | Estimated fair value |
| Mortgage-backed securities: Pass-through certificates: |  |  |  |  |  |  |
| Non-GSE | \$ |  | 2,137 | 18,161 | 2,137 | 18,161 |
| REMICs |  |  |  |  |  |  |
| GSE | 124 | 108,847 | 64 | 9,148 | 188 | 117,995 |
| Non-GSE | 220 | 12,749 |  |  | 220 | 12,749 |
| GSE bonds | 170 | 41,449 |  |  | 170 | 41,449 |
| Total | \$ 514 | 163,045 | 2,201 | 27,309 | 2,715 | 190,354 |
|  | Less than 12 months |  | December 31, 2009 <br> 12 months or more |  | Total |  |
|  | Unrealized losses | Estimated fair value | Unrealized losses | Estimated <br> fair value | Unrealized losses | Estimated fair value |
| Mortgage-backed securities: Pass-through certificates: |  |  |  |  |  |  |
| Non-GSE | \$ 1 | 1,462 | 3,695 | 27,832 | 3,696 | 29,294 |
| REMICs |  |  |  |  |  |  |
| GSE | 429 | 116,478 | 1 | 16,507 | 430 | 132,985 |
| Non-GSE | 189 | 6,970 |  |  | 189 | 6,970 |
| GSE bonds | 11 | 4,019 |  |  | 11 | 4,019 |
| Corporate bonds | 50 | 16,017 |  |  | 50 | 16,017 |
| Total | \$ 680 | 144,946 | 3,696 | 44,339 | 4,376 | 189,285 |

Included in the above available-for-sale security amounts at March 31, 2010, were seven pass-through, non-GSE mortgage-backed securities, and two REMIC mortgage-backed securities, in an unrealized loss position. Only three of these securities, with an estimated fair value of $\$ 13.8$ million (amortized cost of $\$ 15.8$ million), are rated less than AAA at March 31, 2010. Of the three securities, one had an estimated fair value of $\$ 2.6$ million (amortized cost of $\$ 2.7$ million), was rated $\mathrm{A}+$, and had the following underlying collateral characteristics: $84 \%$ originated in 2004, and $16 \%$ originated in 2005. The second security had an estimated fair value of $\$ 6.1$ million (amortized cost of $\$ 7.4$ million), was rated Baa2 (subsequently downgraded to Caa2), and had the following underlying collateral characteristics: $82 \%$ originated in 2004, and $18 \%$ originated in 2005 . The remaining security had an estimated fair value of $\$ 5.1$ million (amortized cost of $\$ 5.7$ million), was rated CCC, and was supported by collateral entirely originated in 2006. The Company continues to receive principal and interest payments in accordance with the contractual terms of each of these securities. Management has evaluated, among other things, delinquency status, location of collateral, estimated prepayment speeds, and the estimated default rates and loss severity in liquidating the underlying collateral for each of these three securities. Since management does not have the intent to sell the securities, and it is more likely than not that the Company will be required to sell the securities, before their anticipated recovery (which may be at maturity), the Company believes that the unrealized losses of $\$ 2.0$ million at March 31, 2010, are temporary, and as such, are recorded as a component of accumulated other comprehensive income, net of tax.

REMIC mortgage-backed securities issued or guaranteed by GSEs (nine securities) and GSE bonds (three securities) are investment grade securities. The declines in value are deemed to relate to the general interest rate environment and are considered temporary. The securities cannot be prepaid in a manner that would result in the Company not receiving substantially all of its amortized cost. The Company neither has an intent to sell, nor is it more likely than not that the Company will be required to sell, the securities contained in the table above before the recovery of their amortized cost basis or, if necessary, maturity.

The fair values of our securities could decline in the future if the underlying performance of the collateral for the mortgage-backed securities deteriorates and our credit enhancement levels do not provide sufficient protections to our contractual principal and interest. As a result, there is a risk that significant other-than-temporary impairments may occur in the future given the current economic environment.

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Note 3 Net Loans Held-for-Investment
Net loans held-for-investment are as follows (in thousands):

|  | March | December |
| :--- | :---: | ---: |
| $\mathbf{3 1 ,}$ | $\mathbf{3 1 ,}$ |  |
|  | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 0 9}$ |
| Real estate loans: |  |  |
| Commercial mortgage | $\$ 332,427$ | 327,802 |
| One to four family residential mortgage | 90,014 | 90,898 |
| Construction and land | 39,523 | 44,548 |
| Multifamily | 187,372 | 178,401 |
| Home equity and lines of credit | 28,143 | 26,118 |
| Total real estate loans |  |  |
| Commercial and industrial loans | 677,479 | 667,767 |
| Insurance premium loans | 17,833 | 19,252 |
| Other loans | 39,977 | 40,382 |
|  | 1,328 | 1,299 |
| Total commercial and industrial, insurance premium, and other loans | 59,138 | 60,933 |
| Total loans held-for-investment | 736,617 | 728,700 |
| Deferred loan cost, net | 608 | 569 |
| Loans held-for-investment, net | 737,225 | 729,269 |
| Allowance for loan losses | $(17,146)$ | $(15,414)$ |
| Net loans held-for-investment | 720,079 | 713,855 |

The Company did not have any loans-held-for-sale at March 31, 2010, or December 31, 2009.
The Company does not have any lending programs commonly referred to as subprime lending. Subprime lending generally targets borrowers with weakened credit histories typically characterized by payment delinquencies, previous charge-offs, judgments, bankruptcies, or borrowers with questionable repayment capacity as evidenced by low credit scores or high debt-burden ratios.

Activity in the allowance for loan losses is as follows (in thousands):

|  | At or for the <br> three months ended <br> March 31, |  |
| :--- | :---: | :---: |
|  | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 0 9}$ |
| Beginning balance | $\$ 15,414$ | 8,778 |
| Provision for loan losses | 1,930 | 1,644 |
| Charge-offs, net | $(198)$ | $(595)$ |
| Ending balance | $\$ 17,146$ | 9,827 |

Included in loans receivable are loans for which the accrual of interest income has been discontinued due to deterioration in the financial condition of the borrowers. The principal amount of these nonaccrual loans (including impaired loans of $\$ 39.5$ million at March 31, 2010, and $\$ 36.8$ million at December 31, 2009) was $\$ 44.3$ million and $\$ 41.6$ million at March 31, 2010, and December 31, 2009, respectively. Loans on non-accrual status with principal balances less than $\$ 500,000$, and therefore not meeting the definition of an impaired loan, amounted to $\$ 4.9$ million and $\$ 4.8$ million at March 31, 2010, and December 31, 2009, respectively. Loans past due 90 days or more and still accruing interest was $\$ 5.7$ million and $\$ 191,000$ at March 31, 2010, and December 31, 2009, respectively. The majority of the $\$ 5.7$ million relates to one loan relationship for $\$ 3.7$ million that was current on interest payments in accordance with the original contractual terms of the loans but past maturity. These loans are considered well secured and in the process of collection. The loans are being refinanced by the Company to permanent real estate mortgages in accordance with our current underwriting standards. At March 31, 2010, the Company is under commitment to lend additional funds totaling $\$ 360,000$ to borrowers whose loans are on non-accrual status or who are past due 90 days or more and still accruing interest.

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The following table summarizes non-performing loans (in thousands):

|  |  | $\begin{gathered} \text { March } \\ \text { 31, } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { December } \\ 31, \\ 2009 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Non-accruing loans |  | \$ 31,248 | 30,914 |
| Non-accruing loans subject to restructuring agreements |  | 13,090 | 10,717 |
| Total non-accruing loans |  | 44,338 | 41,631 |
| Loans 90 days or more past maturity and still accruing |  | 5,710 | 191 |
| Total non-performing loans |  | \$ 50,048 | 41,822 |
| Loans subject to restructuring agreements and still accruing The following tables summarize impaired loans (in thousands): |  | \$ 8,817 | 7,250 |
|  | Recorded <br> Investment | March 31, 2010 <br> Allowance for Loan Losses | Net <br> Investment |
| Non-accruing loans | \$ 26,390 | (190) | 26,200 |
| Non-accruing loans subject to restructuring agreements | 13,090 | (422) | 12,668 |
| Accruing loans subject to restructuring agreements | 8,817 | (465) | 8,352 |
| Total impaired loans | \$48,297 | $(1,077)$ | 47,220 |


| December 31, 2009 <br> Allowance <br> for Loan <br> Losses | Net <br> Investment |
| :---: | ---: |
| $(1,596)$ | 24,517 |
| $(409)$ | 10,308 |
| $(395)$ | 6,855 |
|  |  |
| $(2,400)$ | 41,680 |

Non-accruing loans
Non-accruing loans subject to restructuring agreements
Accruing loans subject to restructuring agreements
Total impaired loans \$48,297

March 31, 2010

Included in the table above at March 31, 2010, are loans with carrying balances of $\$ 22.9$ million that were not written down either by charge-offs or specific reserves in our allowance for loan losses. Included in the table above at December 31, 2009, are loans with carrying balances of $\$ 12.7$ million that were not written down either by charge-offs or specific reserves in our allowance for loan losses.

The average balance of impaired loans was $\$ 46.2$ million and $\$ 14.1$ million for the three months ended March 31, 2010, and 2009, respectively. The Company recorded $\$ 420,000$ and $\$ 10,000$ of interest income on impaired loans for the three months ended March 31, 2010 and 2009, respectively.

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Note 4 Deposits
Deposits are as follows (in thousands):

|  |  | December <br> 31, |
| :--- | :---: | ---: |
|  | March 31, | $\mathbf{2 0 0 9}$ |
|  | $\mathbf{2 0 1 0}$ | 110,015 |
| Non-interest-bearing demand | $\$ 108,139$ | 62,904 |
| Interest-bearing negotiable orders of withdrawal (NOW) | 66,719 | 564,593 |
| Savings-passbook, statement, tiered, and money market | 591,818 | 579,373 |
| Certificates of deposit | 626,229 |  |
|  | $\$ 1,392,905$ | $1,316,885$ |

Interest expense on deposit accounts is summarized for the periods indicated (in thousands):

|  | Three months <br> ended <br> March 31, |  |
| :--- | :---: | ---: |
| 2010 | $\mathbf{2 0 0 9}$ |  |
| Negotiable order of withdrawal, savings-passbook, statement, tiered, and money market <br> Certificates of deposit | $\$ 1,420$ <br> 2,532 | 1,636 <br> 3,321 |
|  | $\$ 3,952$ | 4,957 |

## Note 5 Equity Incentive Plan

At the Special Meeting of the Stockholders of the Company (the Meeting ) held on December 17, 2008, the stockholders of the Company approved the Northfield Bancorp, Inc. 2008 Equity Incentive Plan. On January 30, 2009, certain officers and employees of the Company were granted an aggregate of 1,478,900 stock options and 582,700 shares of restricted stock, and non-employee directors received an aggregate of 623,700 stock options and 249,750 shares of restricted stock. On May 29, 2009, an employee was granted 3,800 stock options and 4,200 restricted stock awards. On January 30, 2010, an employee was granted 3,000 stock options and 4,400 restricted stock awards. All stock options and restricted stock vest in equal installments over a five year period beginning one year from the date of grant. The vesting of options and restricted stock awards may accelerate in accordance with terms of the plan. Stock options were granted at an exercise price equal to the fair value of the Company s common stock on the grant date based on quoted market prices and all have an expiration period of ten years. The fair value of stock options granted on January 30, 2009, was estimated utilizing the Black-Scholes option pricing model using the following assumptions: an expected life of 6.5 years utilizing the simplified method, risk-free rate of return of $2.17 \%$, volatility of $35.33 \%$ and a dividend yield of $1.61 \%$. The fair value of stock options granted on May 29, 2009, was estimated utilizing the Black-Scholes option pricing model using the following assumptions: an expected life of 6.5 years utilizing the simplified method, risk-free rate of return of $2.88 \%$, volatility of $38.39 \%$ and a dividend yield of $1.50 \%$. The fair value of stock options granted on January 30, 2010, was estimated utilizing the Black-Scholes option pricing model using the following assumptions: an expected life of 6.5 years utilizing the simplified method, risk-free rate of return of $2.90 \%$, volatility of $38.29 \%$ and a dividend yield of $1.81 \%$. The Company is expensing the grant date fair value of all employee and director share-based compensation over the requisite service periods on a straight-line basis.

During the three months ended March 31, 2010 and 2009, the Company recorded $\$ 776,000$ and $\$ 559,000$ of stock-based compensation, respectively.

The following table is a summary of the Company s non-vested stock options as of March 31, 2010, and changes therein during the three months then ended:

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|  | Number of Stock |  |  |  | ted <br> ge <br> ise | Weighted Average Contractual Life |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Options | Value |  | Price |  | (years) |
| Outstanding- December 31, 2009 | 2,083,400 | \$ | 3.22 | \$ | 9.94 | 9.08 |
| Granted | 3,000 |  | 4.66 |  | 10.98 | 10.00 |
| Forfeited |  |  |  |  |  |  |
| Exercised | $(13,860)$ |  | 3.22 |  | 9.94 |  |
| Outstanding- March 31, 2010 | 2,072,540 | \$ | 3.22 | \$ | 9.94 | 8.84 |
| Exercisable- March 31, 2010 | 402,060 | \$ | 3.22 | \$ | 9.94 | 8.83 |

Expected future stock option expense related to the non-vested options outstanding as of March 31, 2010, is $\$ 5.3$ million over an average period of 3.8 years.

Upon the exercise of stock options, management expects to utilize treasury stock as the source of issuance for these shares.

The following is a summary of the status of the Company s restricted share awards as of March 31, 2010, and changes therein during the three months then ended.

|  | Number of Shares Awarded | Weighted Average |  |
| :---: | :---: | :---: | :---: |
|  |  | Grant Date Fair Value |  |
| Non-vested at December 31, 2009 | 825,150 | \$ | 9.94 |
| Granted | 4,400 |  | 13.24 |
| Vested | $(174,830)$ |  | 9.94 |
| Forfeited |  |  |  |
| Non-vested at March 31, 2010 | 654,720 | \$ | 9.97 |

Expected future stock award expense related to the non-vested restricted share awards as of March 31, 2010, is $\$ 6.3$ million over an average period of 3.8 years. On January $30,2010,174,830$ of restricted shares vested. In connection with the vesting, the Company repurchased 21,605 shares of common stock from employees (at their request) in satisfaction of minimum payroll taxes.

## Note 6- Fair Value Measurements

The following table presents the assets reported on the consolidated balance sheet at their estimated fair value as of March 31, 2010, and December 31, 2009, by level within the fair value hierarchy as required by the Fair Value Measurements and Disclosures Topic of the FASB Accounting Standards Codification (ASC). Financial assets and liabilities are classified in their entirety based on the level of input that is significant to the fair value measurement. The fair value hierarchy is as follows:

Level 1 Inputs Unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

Level 2 Inputs Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (for example, interest rates, volatilities, prepayment speeds, loss severities, credit risks and default rates) or inputs that are derived principally from or corroborated by observable market data by correlations or other means.

Level 3 Inputs Significant unobservable inputs that reflect the Company s own assumptions that market participants would use in pricing the assets or liabilities.

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(in thousands)
Measured on a recurring basis:
Assets:
Investment securities:
Available-for-sale:
Mortgage-backed securities
GSE
Non-GSE
Corporate bonds
GSE bonds
Equities
Total available-for-sale
Trading securities
Total

Measured on a non-recurring basis:
Assets:
Impaired loans:
Real estate loans:
Commercial mortgage (CRE) \$ 17,231
Construction and land 6,219
Multifamily
835
Total impaired loans
24,285
Other real estate owned (CRE) 1,533
Total
\$ 25,818
\$ 781,961
161,596
136,724
130,291
5,623
1,216,195
3,706
\$ 1,219,901
9,329
1,210,572
781,961
161,596
136,724
130,291
5,623
5,623
$1,210,572$
3,706

17,231
6,219
835
24,285
1,533
25,818

## Significant <br> Unobservable <br> Inputs <br> (Level 3)

## Fair Value Measurements at Reporting Date Using: <br> Quoted <br> Prices in



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Available -for- Sale Securities: The estimated fair values for mortgage-backed, GSE and corporate securities are obtained from an independent nationally recognized third-party pricing service. The estimated fair values are derived primarily from cash flow models, which include assumptions for interest rates, credit losses, and prepayment speeds. Broker/dealer quotes are utilized as well when such quotes are available and deemed representative of the market. The significant inputs utilized in the cash flow models are based on market data obtained from sources independent of the Company (Observable Inputs), and are therefore classified as Level 2 within the fair value hierarchy. The estimated fair values of equity securities, classified as Level 1, are derived from quoted market prices in active markets. Equity securities consist primarily of money market mutual funds. There were no transfers of securities between Level 1 and Level 2 during the quarter ended March 31, 2010.

Trading Securities: Fair values are derived from quoted market prices in active markets. The assets consist of publicly traded mutual funds.

Impaired Loans: At March 31, 2010, and December 31, 2009, the Company had impaired loans with outstanding principal balances of $\$ 25.4$ million and $\$ 31.4$ million, that were recorded at their estimated fair value of $\$ 24.3$ million and $\$ 29.0$ million, respectively. The Company recorded impairment charges of $\$ 1.1$ million and charge-offs of $\$ 198,000$ for the three months ended March 31, 2010, compared to impairment charges of $\$ 594,000$ and charge-offs of $\$ 595,000$ for the same period of 2009, respectively, utilizing Level 3 inputs. Impaired assets are valued utilizing independent appraisals, if the loan is collateral dependent, adjusted downward by management, as necessary, for changes in relevant valuation factors subsequent to the appraisal date, or the present value of expected future cash flows for non-collateral dependent loans and troubled debt restructurings.

Other Real Estate Owned: At March 31, 2010, and December 31, 2009 the Company had assets acquired through foreclosure of $\$ 1.5$ million and $\$ 1.9$ million, respectively, recorded at estimated fair value, less estimated selling costs when acquired, thus establishing a new cost basis. Fair value is generally based on independent appraisals. These appraisals include adjustments to comparable assets based on the appraisers market knowledge and experience, and are considered Level 3 inputs. When an asset is acquired, the excess of the loan balance over fair value, less estimated selling costs, is charged to the allowance for loan losses. If the estimated fair value of the asset declines, a write-down is recorded through expense. The valuation of foreclosed assets is subjective in nature and may be adjusted in the future because of changes in economic conditions. Subsequent valuation adjustments to other real estate owned totaled $\$ 146,000$ for the three months ended March 31, 2010, reflective of continued deterioration in estimated fair values. The remaining reduction to REO was a result of sales. There were no subsequent valuation adjustments to other real estate owned for the three months ended March 31, 2009. Operating costs after acquisition are generally expensed.

## Fair Value of Financial Instruments

The FASB Accounting Standards Topic for Financial Instruments requires disclosure of the fair value of financial assets and financial liabilities, including those financial assets and financial liabilities that are not measured and reported at fair value on a recurring or non-recurring basis. The methodologies for estimating the fair value of financial assets and financial liabilities that are measured at fair value on a recurring or non-recurring basis are discussed above. The following methods and assumptions were used to estimate the fair value of other financial assets and financial liabilities not already discussed above:

Fair value estimates, methods, and assumptions are set forth below for the Company s financial instruments. (a) Cash, Cash Equivalents, and Certificates of Deposit

Cash and cash equivalents are short-term in nature with original maturities of three months or less; the carrying amount approximates fair value. Certificates of deposits having original terms of six-months or less; carrying value generally approximates fair value. Certificate of deposits with an original maturity of six months or greater the fair value is derived from discounted cash flows.

## (b) Securities (Held to Maturity)

The fair values for substantially all of our securities are obtained from an independent nationally recognized pricing service. The independent pricing service utilizes market prices of same or similar securities whenever such prices are available. Prices involving distressed sellers are not utilized in determining fair value. Where necessary, the independent third-party pricing service estimates fair

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value using models employing techniques such as discounted cash flow analyses. The assumptions used in these models typically include assumptions for interest rates, credit losses, and prepayments, utilizing market observable data where available.
(c) Federal Home Loan Bank of New York Stock

The fair value for Federal Home Loan Bank of New York stock is its carrying value, since this is the amount for which it could be redeemed and there is no active market for this stock.

## (d) Loans

Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type such as residential mortgage, construction, land, multifamily, commercial and consumer. Each loan category is further segmented into amortizing and non-amortizing and fixed and adjustable rate interest terms and by performing and nonperforming categories. The fair value of loans is estimated by discounting the future cash flows using current prepayment assumptions and current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities. This method of estimating fair value does not incorporate the exit price concept of fair value prescribed by the FASB ASC Topic for Fair Value Measurements and Disclosures.
(e) Deposits

The fair value of deposits with no stated maturity, such as non-interest-bearing demand deposits, savings, NOW and money market accounts, is equal to the amount payable on demand. The fair value of certificates of deposit is based on the discounted value of contractual cash flows. The discount rate is estimated using the rates currently offered for deposits of similar remaining maturities.

## (f) Commitments to Extend Credit and Standby Letters of Credit

The fair value of commitments to extend credit and standby letters of credit is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of off-balance-sheet commitments is insignificant and therefore not included in the following table.

## (g) Borrowings

The fair value of borrowings is estimated by discounting future cash flows based on rates currently available for debt with similar terms and remaining maturity.

## (h) Advance Payments by Borrowers

Advance payments by borrowers for taxes and insurance have no stated maturity; the fair value is equal to the amount currently payable.

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The estimated fair values of the Company s significant financial instruments at March 31, 2010, and December 31, 2009, are presented in the following table (in thousands):

|  | $\begin{gathered} \text { March 31, } \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying value | Estimated <br> Fair <br> value | Carrying value | Estimated Fair value |
| Financial assets: |  |  |  |  |
| Cash and cash equivalents | \$ 50,811 | 50,811 | 42,544 | 42,544 |
| Trading securities | 3,706 | 3,706 | 3,403 | 3,403 |
| Securities available-for-sale | 1,216,195 | 1,216,195 | 1,131,803 | 1,131,803 |
| Securities held-to-maturity | 6,220 | 6,432 | 6,740 | 6,930 |
| Federal Home Loan Bank of New York stock, at cost | 5,026 | 5,026 | 6,421 | 6,421 |
| Net loans held-for-investment | 720,079 | 735,885 | 713,855 | 726,475 |
| Financial liabilities: |  |  |  |  |
| Deposits | \$ 1,392,905 | 1,394,827 | 1,316,885 | 1,319,612 |
| Borrowings | 293,060 | 302,780 | 279,424 | 288,737 |
| Advance payments by borrowers | 2,038 | 2,038 | 757 | 757 |

## Limitations

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company s entire holdings of a particular financial instrument. Because no market exists for a significant portion of the Company s financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates. Fair value estimates are based on existing on- and off-balance-sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in the estimates.

## Note 7 Earnings Per Share

Basic earnings per share is computed by dividing net income available to common stockholders by the weighted average number of shares outstanding during the period. For purposes of calculating basic earnings per share, weighted average common shares outstanding excludes unallocated employee stock ownership plan (ESOP) shares that have not been committed for release and unvested restricted stock.

Diluted earnings per share is computed using the same method as basic earnings per share, but reflects the potential dilution that could occur if stock options and unvested shares of restricted stock were exercised and converted into common stock. These potentially dilutive shares are included in the weighted average number of shares outstanding for the period using the treasury stock method. When applying the treasury stock method, we add: (1) the assumed proceeds from option exercises; (2) the tax benefit, if any, that would have been credited to

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additional paid-in capital assuming exercise of non-qualified stock options and vesting of shares of restricted stock; and (3) the average unamortized compensation costs related to unvested shares of restricted stock and stock options. We then divide this sum by our average stock price for the period to calculate assumed shares repurchased. The excess of the number of shares issuable over the number of shares assumed to be repurchased is added to basic weighted average common shares to calculate diluted earnings per share.

The following is a summary of the Company s earnings per share calculations and reconciliation of basic to diluted earnings per share for the periods indicated (dollars in thousands, except share data):

Net income available to common stockholders
Weighted average shares outstanding-basic
Effect of non-vested restricted stock and stock options outstanding Weighted average shares outstanding-diluted

Earnings per share-basic
Earnings per share-diluted

For the three months ended March 31,

| ended March 31, |  |  |
| :---: | ---: | ---: |
| $\mathbf{2 0 1 0}$ |  | $\mathbf{2 0 0 9}$ |
| $\$$ | 3,381 | 2,735 |
|  |  |  |
| $41,509,173$ | $43,089,331$ |  |
| 314,621 | 15,078 |  |
| $41,823,794$ | $43,104,409$ |  |


| $\$$ | 0.08 | 0.06 |
| :--- | :--- | :--- |

\$ 0.08

## Note 8 Recent Accounting Pronouncements

ASC 810, Consolidation, replaces the quantitative-based risks and rewards calculation for determining which enterprise, if any, has a controlling financial interest in a variable interest entity with an approach focused on identifying which enterprise has the power to direct the activities of a variable interest entity that most significantly effect the entity s economic performance and (i) the obligation to absorb losses of the entity or (ii) the right to receive benefits from the entity. The pronouncement was effective January 1, 2010, and did not have a significant effect on the Company s consolidated financial statements.

ASC 860, Transfers and Servicing, improves the information a reporting entity provides in its financial statements about a transfer of financial assets, including the effect of a transfer on an entity s financial position, financial performance and cash flows and the transferor s continuing involvement in the transferred assets. ASC 860 eliminates the concept of a qualifying special-purpose entity and changes the guidance for evaluation for consolidation. This pronouncement was effective January 1, 2010, and did not have a significant effect on the Company s consolidated financial statements.

Accounting Standards Update No. 2010-06 under ASC 820 requires new disclosures and clarifies certain existing disclosure requirements about fair value measurement. Specifically, the update requires an entity to disclose separately the amounts of significant transfers in and out of Level 1 and Level 2 fair value measurements and describe the reasons for such transfers. A reporting entity is required to present separately information about purchases, sales, issuances, and settlements in the reconciliation for fair value measurements using Level 3 inputs. In addition, the update clarifies the following requirements of the existing disclosure: (i) for the purposes of reporting fair value measurement for each class of assets and liabilities, a reporting entity needs to use judgment in determining the appropriate classes of assets; and (ii) a reporting entity is required to include disclosures about the valuation techniques and inputs used to measure fair value for both recurring and nonrecurring fair value measurements. The amendments were effective for interim and annual reporting periods beginning after December 15, 2009, except for the separate disclosures of purchases, sales, issuances, and settlements in the roll forward of activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. We adopted these requirements on January 1, 2010, and have provided the applicable disclosures.

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## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Cautionary Statement Regarding Forward-Looking Information

Forward Looking Statements
This Quarterly Report contains forward-looking statements, which can be identified by the use of words such as estimate, project, believe, intend, anticipate, plan, seek, and similar expressions. These forward looking statements include: statements of our goals, intentions, and expectations; statements regarding our business plans, prospects, growth, and operating strategies; statements regarding the asset quality of our loan and investment portfolios; and estimates of our risks and future costs and benefits.
These forward-looking statements are subject to significant risks, assumptions and uncertainties, including, among other things, the following important factors that could affect the actual outcome of future events: significantly increased competition among depository and other financial institutions;
inflation and changes in the interest rate environment or other changes that reduce our interest margins or reduce the fair value of financial instruments;
general economic conditions, either nationally or in our market areas, that are worse than expected;
adverse changes in the securities markets;
legislative or regulatory changes that adversely affect our business;
our ability to enter new markets successfully and take advantage of growth opportunities, and the possible dilutive effect of potential acquisitions or de novo branches, if any;
changes in consumer spending, borrowing and savings habits;
changes in accounting policies and practices, as may be adopted by bank regulatory agencies, the Financial Accounting Standards Board, the Public Company Accounting Oversight Board and other promulgating authorities;
inability of borrowers and/or third-party providers to perform their obligations to us;
the effect of current governmental effort to restructure the U.S. financial and regulatory system;
the effect of developments in the secondary market affecting our loan pricing;
the level of future deposit insurance premiums
changes in our organization, compensation and benefit plans; and
the effect of the current financial crisis on our loan portfolio, investment portfolio, and deposit and other customers.

Because of these and other uncertainties, our actual future results may be materially different from the results indicated by these forward-looking statements.

## Critical Accounting Policies

Note 1 to the Company s Audited Consolidated Financial Statements for the year ended December 31, 2009, included in the Company s Annual Report on Form 10-K, as supplemented by this report, contains a summary of significant accounting policies. Various elements of these accounting policies, by their nature, are inherently subject to estimation techniques, valuation assumptions and other subjective assessments. Certain assets are carried in the consolidated Balance Sheets at estimated fair value or the lower of cost or estimated fair value. Policies with respect to the methodologies used to determine the allowance for loan losses and judgments regarding the valuation of intangible assets and securities as well as the valuation allowance against deferred tax assets are the most critical accounting policies because they are important to the presentation of the Company s financial condition and results of operations, involve a higher degree of complexity, and require management to make difficult and subjective judgments which often require assumptions or estimates about highly uncertain matters. The use of different judgments, assumptions, and estimates could result in material differences in the results of operations or financial condition. These critical accounting policies and their application are reviewed periodically and, at least annually, with the Audit Committee of the Board of Directors. For a further discussion of the critical accounting policies of

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the Company, see Management s Discussion and Analysis of Financial Condition and Results of Operations in the Company s Annual Report on Form 10-K, for the year ended December 31, 2009.

## Overview

This overview highlights selected information and may not contain all the information that is important to you in understanding our performance during the period. For a more complete understanding of trends, events, commitments, uncertainties, liquidity, capital resources, and critical accounting estimates, you should read this entire document carefully, as well as our Annual Report on Form 10-K for the year ended December 31, 2009.

Net income was $\$ 3.4$ million for the quarter ended March 31, 2010, compared to $\$ 2.7$ million for the quarter ended March 31, 2009. Basic and diluted earnings per share were $\$ 0.08$ for the quarter ended March 31, 2010, compared to $\$ 0.06$ per share for the quarter ended March 31, 2009.

Return on average assets and return on average equity were $0.67 \%$ and $3.48 \%$, respectively, for the quarter ended March 31, 2010, compared to $0.63 \%$ and $2.87 \%$ for the quarter ended March 31, 2009, respectively.

The quarter ended March 31, 2010, was highlighted by the following items:
Total assets increased $\$ 95.5$ million to $\$ 2.1$ billion at March 31, 2010, from $\$ 2.0$ billion at December 31, 2009.

Interest-bearing deposits in other financial institutions increased $\$ 8.8$ million.
Securities increased $\$ 84.2$ million.
Loans held-for-investment, net, increased $\$ 8.0$ million.
Allowance for loan losses increased to $\$ 17.1$ million, or $2.33 \%$ of total loans at March 31, 2010, from $\$ 15.4$ million, or $2.11 \%$ of total loans at December 31, 2009.

Total liabilities increased $\$ 90.8$ million to $\$ 1.7$ billion at March 31, 2010, from $\$ 1.6$ billion at December 31, 2009.

Deposits increased $\$ 76.0$ million.
Borrowed funds increased $\$ 13.6$ million.
Stockholders equity increased to $\$ 396.3$ million at March 31, 2010, from $\$ 391.5$ million at December 31, 2009.

Net interest income increased $\$ 1.8$ million, or $14.0 \%$, to $\$ 14.5$ million for the quarter ended March 31, 2010, compared to $\$ 12.8$ million for the quarter ended March 31, 2009.

Average interest-earning assets increased $\$ 261.4$ million, or $15.5 \%$, to $\$ 1.9$ billion for the quarter ended March 31, 2010, from $\$ 1.7$ billion for the quarter ended March 31, 2009.

The net interest margin decreased four basis points to $3.03 \%$ for the quarter ended March 31, 2010, from $3.07 \%$ for the quarter ended March 31, 2009.
The provision for loan losses was $\$ 1.9$ million for the quarter ended March 31, 2010, compared to $\$ 1.6$ million for the quarter ended March 31, 2009. Net charge-offs were $\$ 198,000$ and $\$ 595,000$ for the quarter ended March 31, 2010 and 2009, respectively.

Non-interest income increased $\$ 754,000$, or $77.8 \%$, to $\$ 1.7$ million for the quarter ended March 31, 2010, compared to $\$ 969,000$ for the quarter ended March 31, 2009.

Non-interest expense increased to $\$ 9.1$ million for the quarter ended March 31, 2010, compared to $\$ 7.8$ million for the quarter ended March 31, 2009.

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Comparison of Financial Condition at March 31, 2010, and December 31, 2009
Total assets increased $\$ 95.5$ million, or $4.8 \%$, to $\$ 2.1$ billion at March 31, 2010, from $\$ 2.0$ billion at December 31, 2009. The increase in total assets reflected increases in securities of $\$ 84.2$ million, cash and cash equivalents of $\$ 8.3$ million, and loans held for investment, net, of $\$ 8.0$ million.

Cash and cash equivalents increased $\$ 8.3$ million, or $19.4 \%$, to $\$ 50.8$ million at March 31, 2010, from $\$ 42.5$ million at December 31, 2009. The Company has been maintaining increased balances in other financial institutions while it evaluates opportunities to deploy funds into higher yielding investments such as loans and securities with acceptable risk and return characteristics.

Securities available-for-sale increased $\$ 84.4$ million, or $7.5 \%$, to $\$ 1.2$ billion at March 31, 2010, from $\$ 1.1$ billion at December 31, 2009. The increase was primarily attributable to purchases of $\$ 217.2$ million and an increase of $\$ 5.7$ million in net unrealized gains, partially offset by maturities and paydowns of $\$ 123.6$ million and sales of $\$ 15.2$ million.

Securities held-to-maturity decreased $\$ 520,000$, or $7.7 \%$, to $\$ 6.2$ million at March 31, 2010, from $\$ 6.7$ million at December 31, 2009. The decrease was attributable to maturities and paydowns during the quarter ended March 31, 2010.

At March 31, 2010, $\$ 788.2$ million of our securities were residential mortgage-backed securities issued or guaranteed by either Fannie Mae, Freddie Mac, or Ginnie Mae. The Company also held residential mortgage-backed securities not issued or guaranteed by either Fannie Mae, Freddie Mac, or Ginnie Mae, referred to as private label securities. These private label securities had an amortized cost of $\$ 158.5$ million and an estimated fair value of $\$ 161.6$ million at March 31, 2010. These private label securities portfolios were in a net unrealized gain position of $\$ 3.1$ million, consisting of gross unrealized gains of $\$ 5.5$ million and gross unrealized losses of $\$ 2.4$ million.

Of the $\$ 161.6$ million in private label securities, three securities with an estimated fair value of $\$ 13.8$ million (amortized cost of $\$ 15.8$ million) are rated less than AAA at March 31, 2010. Of the three securities, one had an estimated fair value of $\$ 2.6$ million (amortized cost of $\$ 2.7$ million) and was rated $A+$, another had an estimated fair value of $\$ 6.1$ million (amortized cost of $\$ 7.4$ million) and was rated Baa2 (subsequently downgraded to Caa2), and the remaining security had an estimated fair value of $\$ 5.1$ million (amortized cost of $\$ 5.7$ million) and was rated CCC. The Company continues to receive principal and interest payments in accordance with the contractual terms of each of these securities. Management has evaluated, among other things, delinquency status, location of collateral, estimated prepayment speeds, and the estimated default rates and loss severity in liquidating the underlying collateral for each of these three securities. Since management does not have the intent to sell the securities, and it is more likely than not that the Company will not be required to sell the securities, before their anticipated recovery (which may be at maturity), the Company believes that the unrealized losses of $\$ 2.0$ million at March 31, 2010, are temporary, and as such, are recorded as a component of accumulated other comprehensive income, net of tax.

Loans held for investment, net totaled $\$ 737.2$ million at March 31, 2010, as compared to $\$ 729.3$ million at December 31, 2009. The increase was primarily in multi-family real estate loans, which increased $\$ 9.0$ million, or $5.0 \%$, to $\$ 187.4$ million, from $\$ 178.4$ million at December 31, 2009, reflecting our continued emphasis on this loan product. Commercial real estate loans increased $\$ 4.6$ million, or $1.4 \%$, to $\$ 332.4$ million, and home equity loans increased $\$ 2.0$ million, or $7.8 \%$, from $\$ 26.1$ million at December 31, 2009. These increases were partially offset by decreases in residential loans, land and construction loans, commercial and industrial loans, and insurance premium loans.

Federal Home Loan Bank of New York stock, at cost, decreased $\$ 1.4$ million, or $21.7 \%$, from $\$ 6.4$ million at December 31, 2009 to $\$ 5.0$ million at March 31, 2010. This decrease was attributable to a decrease in borrowings outstanding with the FHLB over the same time period.

Other real estate owned decreased $\$ 405,000$, or $21.0 \%$, from $\$ 1.9$ million at December 31, 2009, to $\$ 1.5$ million at March 31, 2010. This decrease was primarily attributable to downward valuation adjustments recorded against the carrying balances of the properties which resulted from the continued deterioration in estimated fair values, coupled with the sale of REO properties.

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Other assets decreased $\$ 2.2$ million, or $14.6 \%$, to $\$ 12.7$ million at March 31, 2010, from $\$ 14.9$ million at December 31, 2009. The decrease in other assets was attributable to a decrease in deferred tax assets, which resulted primarily from an increase in net unrealized gains on the Company s securities portfolio from December 31, 2009, to March 31, 2010.

Deposits increased $\$ 76.0$ million, or $5.8 \%$, to $\$ 1.4$ billion at March 31, 2010, from $\$ 1.3$ billion at December 31, 2009. The increase in deposits during the first quarter of 2010 was primarily due to an increase of short-term certificates of deposit originated through the CDARS ${ }^{\circledR}$ Network in the amount of $\$ 82.0$ million. The Company utilizes this funding source as a cost effective alternative to other short-term funding sources. In addition, savings and money market accounts, and transaction accounts increased $\$ 27.2$ million and $\$ 1.9$ million, respectively, from December 31, 2009 to March 31, 2010. These increases were partially offset by a decrease of $\$ 35.1$ million in certificates of deposit (originated by the Bank) over the same time period.

Borrowings increased $\$ 13.6$ million, or $4.8 \%$, to $\$ 293.1$ million at March 31, 2010, from $\$ 279.4$ million at December 31, 2009. The increase in borrowings was primarily the result of the Company increasing longer-term borrowings, locking in historically low interest rates, partially offset by maturities during the quarter.

Total stockholders equity increased to $\$ 396.3$ million at March 31, 2010, from $\$ 391.5$ million at December 31, 2009. The increase was primarily attributable to net income of $\$ 3.4$ million for the quarter ended March 31, 2010, and an increase in accumulated other comprehensive income of $\$ 3.5$ million resulting primarily from a decrease in market interest rates that resulted in an increase in the estimated fair value of our securities available for sale. The increase in stockholders equity also was attributable to a $\$ 1.1$ million increase in additional paid-in capital primarily related to the recognition of compensation expense associated with equity awards. These increases were partially offset by $\$ 2.8$ million in stock repurchases, and the payment of approximately $\$ 772,000$ in dividends for the quarter ended March 31, 2010. Through March 31, 2010, the Company had repurchased 1,910,089 shares of common stock at an average cost of $\$ 11.79$ per share.

## Comparison of Operating Results for the Three Months Ended March 31, 2010 and 2009

Net income. Net income increased $\$ 646,000$, or $23.6 \%$, for the quarter ended March 31, 2010, compared to the quarter ended March 31, 2009. Net interest income increased $\$ 1.8$ million, or $14.0 \%$, and non-interest income increased $\$ 754,000$, or $77.8 \%$, which was partially offset by an increase of $\$ 286,000$, or $17.4 \%$, in provision for loan losses, an increase of non-interest expense of $\$ 1.3$ million, or $17.2 \%$, and an increase in income tax expense of $\$ 271,000$, or $17.3 \%$, over the same time periods.

Interest income. Interest income increased $\$ 525,000$, or $2.6 \%$, to $\$ 21.0$ million for the three months ended March 31, 2010, from $\$ 20.5$ million for the three months ended March 31, 2009. The increase in interest income was primarily the result of an increase in average interest-earning assets of $\$ 261.4$ million, or $15.5 \%$. The increase in average interest-earning assets was primarily attributable to an increase in average loans of $\$ 133.2$ million, or $22.1 \%$, an increase in securities (other than mortgage-backed securities) of $\$ 197.4$ million, partially offset by a decrease in average mortgage-backed securities of $\$ 34.6$ million, or $3.7 \%$. The effect of the increase in average interest-earning assets was partially offset by a decrease in the yield earned to $4.38 \%$ for the three months ended March 31, 2010, from $4.93 \%$ for the three months ended March 31, 2009. The rates earned on all asset categories, other than FHLB stock, decreased due to the general decline in market interest rates for these asset types. The rate earned on Federal Home Loan Bank of New York stock, increased from $4.10 \%$ for the quarter ended March 31, 2009, to $6.35 \%$ for the quarter ended March 31, 2010.

Interest expense. Interest expense decreased $\$ 1.3$ million, or $16.4 \%$, to $\$ 6.5$ million for the three months ended March 31, 2010, from $\$ 7.7$ million for the three months ended March 31, 2009. The decrease was attributable to a decrease in interest expense on deposits of $\$ 1.0$ million, or $20.3 \%$, and a decrease in interest expense on borrowings of $\$ 258,000$, or $9.3 \%$. The decrease in interest expense on deposits was attributable to a decrease in the cost of deposits of 76 basis points, or $36.7 \%$, to $1.31 \%$ for the quarter ended March 31, 2010, from $2.07 \%$ for the quarter ended March 31, 2009, reflecting lower market interest rates for short-term deposits. The decrease in the cost of deposits was partially offset by an increase of $\$ 253.5$ million, or $26.1 \%$, in average interest-bearing deposits outstanding between the two quarters. The decrease in interest expense on borrowings was primarily attributable to a decrease in the cost of borrowings of 42 basis points, to $3.26 \%$, from $3.68 \%$ for the quarter ended March 31, 2009, reflecting lower market
interest rates for borrowed funds.

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Net Interest Income. Net interest income increased $\$ 1.8$ million, or $14.0 \%$, due primarily to interest earning assets increasing $\$ 261.4$ million, or $15.5 \%$, partially offset by a decrease in the net interest margin of four basis points, or $1.3 \%$, over the prior year comparable quarter. The net interest margin decreased for the quarter as the average yield earned on interest earning assets decreased, which was partially offset by a decrease in the average rate paid on interest-bearing liabilities. The general decline in interest rates is due to the overall low interest rate environment. The increase in average interest earning assets was due primarily to an increase in average loans outstanding, of $\$ 133.2$ million, and other securities of $\$ 197.4$ million, being partially offset by decreases in mortgage-backed securities, and interest-earning assets in other financial institutions. Other securities consist primarily of investment-grade corporate bonds, and government-sponsored enterprise bonds.

Provision for Loan Losses. The provision for loan losses was $\$ 1.9$ million for the quarter ended March 31, 2010, an increase of $\$ 286,000$, or $17.4 \%$, from the $\$ 1.6$ million provision recorded in the quarter ended March 31, 2009. The increase in the provision for loan losses in the current quarter was due primarily to an increase in general loss factors utilized in management s estimate of credit losses inherent in the loan portfolio in recognition of our elevated level of delinquent loans, as well as the current weak economic environment and real estate market. Although loan growth in the first quarter of 2009 exceeded that of the current quarter, the Company has experienced greater growth in its loans past due and non-performing loans during the current quarter as compared to the first quarter of 2009, resulting in a larger increase in general loss factors. Net charge-offs for the quarter ended March 31, 2010, were \$198,000, as compared to $\$ 595,000$ for the quarter ended March 31, 2009. The allowance for loan losses was $\$ 17.1$ million, or $2.33 \%$ of loans held for investment, net at March 31, 2010, compared to $\$ 15.4$ million, or $2.11 \%$ of loans held for investment, net at December 31, 2009.

Non-interest Income. Non-interest income increased $\$ 754,000$, or $77.8 \%$, to $\$ 1.7$ million for the quarter ended March 31, 2010, compared to $\$ 969,000$ the quarter ended March 31, 2009, primarily as a result of $\$ 615,000$ in gains on securities transactions during the quarter ended March 31, 2010, as compared to $\$ 154,000$ in losses on securities transactions during the quarter ended March 31, 2009. Securities gains in the first quarter of 2010 included gross realized gains of $\$ 270,000$ on the sale of available-for-sale mortgage-backed securities. Securities gains in the first quarter of 2010 included $\$ 345,000$ related to the Company s trading portfolio, while the first quarter of 2009 included securities losses of $\$ 161,000$ related to the Company s trading portfolio. The trading portfolio is utilized to fund the Company s deferred compensation obligation to certain employees and directors of the plan. The participants of this plan, at their election, defer a portion of their compensation. Gains and losses on trading securities have no effect on net income since participants benefit from, and bear the full risk of, changes in the trading securities market values. Therefore, the Company records an equal and offsetting amount in non-interest expense, reflecting the change in the Company s obligations under the plan.

Non-interest Expense. Total non-interest expense increased $\$ 1.3$ million, or $17.2 \%$, from $\$ 7.8$ million for the quarter ended March 31, 2009, to $\$ 9.1$ million for the quarter ended March 31, 2010. This increase was attributable, in part, to a $\$ 1.0$ million increase in employee compensation and benefits expense, $\$ 506,000$ of which related to the Company s deferred compensation plan, which is described above, and had no effect on net income. The remaining increase in employee compensation and benefits expense related to additional costs associated with equity award grants which occurred on January 30, 2009, coupled with increases in full-time equivalent employees, primarily related to our insurance premium finance division formed in October 2009, higher health care costs, and to a lesser extent salary adjustments effective January 1, 2010.

Income Tax Expense. The Company recorded income tax expense of $\$ 1.8$ million and $\$ 1.6$ million for the quarter ended March 31, 2010 and 2009, respectively. The effective tax rate for the quarter ended March 31, 2010, was $35.2 \%$, as compared to $36.5 \%$ for the quarter ended March 31, 2009.

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Total liabilities and stockholders equity

Net interest income
\$ 14,549
\$ 12,761

| Net interest rate spread (2) |  | 2.68 |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Net interest-earning assets <br> (3) | $\$ 406,722$ |  | 406,125 | 2.48 |
| Net interest margin (4) |  | 3.03 |  | 3.07 |
| Average interest-earning <br> assets to interest-bearing <br> liabilities | 126.45 |  | 131.80 |  |

(1) Average yields and rates for the three months ended March 31, 2010 and 2009, are annualized.
(2) Net interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average cost of interest-bearing liabilities.
(3) Net interest-earning assets represent total interest-earning assets less total interest-bearing liabilities.
(4) Net interest margin represents net interest income
divided by average total interest-earning assets.
(5) Loans include non-accrual loans.

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## Loan Quality

The following table details non-accrual loans, troubled debt restructurings (accruing and non-accruing), loans 90 days or more past due and still accruing, non-performing loans, non-performing assets, accruing loans delinquent 31 to 89 days, and the ratio of nonperforming loans as a percentage of total loans.

| (in thousands) |  | March 31, 2010 | $\begin{gathered} \text { December } \\ \text { 31, } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { September } \\ 30, \\ 2009 \end{gathered}$ | $\begin{gathered} \text { June } \\ \text { 30, } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { March } \\ \text { 31, } \\ 2009 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-accruing loans | \$ | 31,248 | 30,914 | 19,232 | 16,016 | 13,166 |
| Non-accruing loans subject to restructuring agreements |  | 13,090 | 10,717 | 11,003 | 11,494 | 9,650 |
| Total non-accruing loans |  | 44,338 | 41,631 | 30,235 | 27,510 | 22,816 |
| Loans 90 days or more past due and still accruing |  | 5,710 | 191 | 5,487 | 3,483 | 1,281 |
| Total non-performing loans |  | 50,048 | 41,822 | 35,722 | 30,993 | 24,097 |
| Other real estate owned |  | 1,533 | 1,938 | 933 | 993 | 1,071 |
| Total non-performing assets | \$ | 51,581 | 43,760 | 36,655 | 31,986 | 25,168 |
| Loans subject to restructuring agreements and still accruing | \$ | 8,817 | 7,250 | 7,258 | 6,838 | 2,414 |
| Accruing loans 31 to 89 days delinquent | \$ | 38,371 | 28,283 | 35,466 | 33,290 | 32,550 |
| Non-performing loans to total loans held for investment, net |  | 6.79\% | 5.73\% | 5.36\% | 4.71\% | 3.86\% |

Total non-accruing loans increased $\$ 2.7$ million, to $\$ 44.3$ million at March 31,2010 , from $\$ 41.6$ million at December 31, 2009. This increase was primarily attributable to $\$ 6.3$ million of commercial real estate loans and $\$ 429,000$ of multifamily real estate loans being placed on non-accrual status, and being designated as impaired, during the first quarter of 2010. These loans did not have a significant negative effect on our allowance for loan losses at March 31, 2010, as the estimated collateral values, including costs to sell, were considered adequate in relation to the outstanding loan balances. These increases were partially offset by a payoff of $\$ 504,000$ on one commercial real estate loan and principal paydowns of approximately $\$ 757,000$. In addition, a $\$ 2.8$ million commercial real estate loan relationship was returned to accrual status. The loans under this relationship were current as to principal and interest at March 31, 2010, and factors indicating doubtful collection no longer existed, including the borrower s performance under the original loan terms for greater than six months. At March 31, 2010, $\$ 16.2$ million, or $74.1 \%$ of loans subject to restructuring agreements (accruing and non-accruing) were performing in accordance with their restructured terms.

Loans 90 days or more past due and still accruing interest increased to $\$ 5.7$ million from $\$ 191,000$ at December 31, 2009. The majority of the increase was due to one loan relationship for $\$ 3.7$ million that at March 31 , 2010, was current on interest payments, in accordance with the original contractual terms of the loans, but was past maturity. These loans were considered well secured and in the process of collection. The loans are being refinanced by the Company to permanent real estate mortgages in accordance with our current underwriting standards.

Generally, loans are placed on non-accrual status when they become 90 days or more delinquent, and remain on non-accrual status until they are brought current, have six months of performance under the loan terms, and factors
indicating reasonable doubt about the timely collection of payments no longer exist. Therefore, loans may be current in accordance with their loan terms, or may be less than 90 days delinquent and still be on a non-accruing status.

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The following tables detail the delinquency status of non-accruing loans at March 31, 2010 and December 31, 2009 (dollars in thousands).

|  | March 31, 2010 <br> Days Past Due |  |  |  |
| :--- | ---: | :---: | ---: | ---: | ---: |
|  |  |  | 90 or |  |

December 31, 2009
Days Past Due

| 0 to 30 | 31 to 89 | 90 or <br> more |
| :--- | :--- | :--- |

Real estate loans:

| Commercial | $\$ 2,585$ | 10,480 | 15,737 | 28,802 |
| :--- | ---: | ---: | ---: | ---: |
| One -to- four family residential |  | 392 | 1,674 | 2,066 |
| Construction and land | 5,864 |  | 979 | 6,843 |
| Multifamily |  | 530 | 1,589 | 2,119 |
| Home equity and lines of credit | 62 |  |  | 62 |
| Commercial and industrial loans | 1,470 |  | 269 | 1,739 |
| Total non-accruing loans | $\$ 9,981$ | 11,402 | 20,248 | 41,631 |

Loans 31 to 89 days delinquent and on accrual status at March 31, 2010 totaled $\$ 38.4$ million, an increase of $\$ 10.1$ million, from the December 31, 2009 balance of $\$ 28.3$ million. Included in this category at March 31, 2010, were $\$ 22.1$ million of commercial real estate loans, $\$ 8.5$ million of multifamily loans, and $\$ 5.3$ million of one-to-four family residential loans.

## Liquidity and Capital Resources

Liquidity. The overall objective of our liquidity management is to ensure the availability of sufficient funds to meet financial commitments and to take advantage of lending and investment opportunities. We manage liquidity in order to meet deposit withdrawals on demand or at contractual maturity, to repay borrowings as they mature, and to fund new loans and investments as opportunities arise.

Our primary sources of funds are deposits, principal and interest payments on loans and securities, borrowed funds, the proceeds from maturing securities and short-term investments, and to a lesser extent the proceeds from the sales of loans and securities and wholesale borrowings. The scheduled amortizations of loans and securities, as well as proceeds from borrowed funds, are predictable sources of funds. Other funding sources, however, such as deposit inflows and loan prepayments are greatly influenced by market interest rates, economic conditions, and competition.

Northfield Bank is a member of the Federal Home Loan Bank of New York (FHLB), which provides an additional source of short-term and long-term funding. Northfield Bank also has borrowing capabilities with the Federal Reserve on a short-term basis, The Bank s borrowed funds, excluding capitalized lease obligations, were $\$ 291.0$ million at March 31, 2010, at a weighted average interest rate of $3.42 \%$. A total of $\$ 69.7$ million of these borrowings will mature in less than one year. Borrowed funds, excluding capitalized lease obligations, were $\$ 277.3$ million at December 31, 2009. The Company has two lines of credit with the FHLB. Each line has a limit of $\$ 100.0$ million. At March 31, 2010, the Company has $\$ 200.0$ million available for use. Additionally, the Company has the ability to obtain additional funding from the FHLB and Federal Reserve Bank discount window utilizing unencumbered securities of approximately $\$ 385.8$ million at March 31, 2010. The Company expects to have sufficient funds available to meet current commitments in the normal course of business.

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Capital Resources. At March 31, 2010, and December 31, 2009, Northfield Bank exceeded all regulatory capital requirements to which it is subject.

|  | Actual Ratio | Minimum Required for Capital Adequacy Purposes | Minimum <br> Required to Be <br> Well <br> Capitalized under Prompt Corrective Action Provisions |
| :---: | :---: | :---: | :---: |
| As of March 31, 2010: |  |  |  |
| Tangible capital to tangible assets | 13.91\% | 1.50\% | NA\% |
| Tier 1 capital (core) (to adjusted assets) | 13.91 | 4.00 | 5.00 |
| Total capital (to risk weighted assets) | 28.59 | 8.00 | 10.00 |
| As of December 31, 2009: |  |  |  |
| Tangible capital to tangible assets | 14.35\% | 1.50\% | NA\% |
| Tier 1 capital (core) (to adjusted assets) | 14.35 | 4.00 | 5.00 |
| Total capital (to risk weighted assets) | 28.52 | 8.00 | 10.00 |

## Off-Balance Sheet Arrangements and Contractual Obligations

In the normal course of operations, the Company engages in a variety of financial transactions that, in accordance with U.S. generally accepted accounting principles, are not recorded in the financial statements. These transactions primarily relate to lending commitments.

The following table shows the contractual obligations of the Company by expected payment period as of March 31, 2010:

|  | Less | One to less | Three to | Five |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Contractual Obligation | Than | than Three | less than | Years <br> and |  |
|  | Total | One | Year | Years | Years |
| areater |  |  |  |  |  |

(in
thousands)

Debt obligations (excluding capitalized leases)
Commitments to originate loans
Commitments to fund unused lines of credit

| $\$ 290,980$ | 69,680 |
| :--- | :--- |
| $\$ 61,835$ | 61,835 |

Commitments to originate loans and commitments to fund unused lines of credit are agreements to lend additional funds to customers as long as there have been no violations of any of the conditions established in the agreements. Commitments generally have a fixed expiration or other termination clauses which may or may not require payment of a fee. Since some of these loan commitments are expected to expire without being drawn upon, total commitments do not necessarily represent future cash requirements.

For further information regarding our off-balance sheet arrangements and contractual obligations, see Management s Discussion and Analysis of Financial Condition and Results of Operations in the Company s Annual Report on Form 10-K for the year ended December 31, 2009.

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## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

A majority of our assets and liabilities are monetary in nature. Consequently, our most significant form of market risk is interest rate risk. Our assets, consisting primarily of mortgage-related assets and loans, generally have longer maturities than our liabilities, which consist primarily of deposits and wholesale funding. As a result, a principal part of our business strategy involves managing interest rate risk and limiting the exposure of our net interest income to changes in market interest rates. Accordingly, our board of directors has established a management asset liability committee, comprised of our Treasurer, who chairs this Committee, our Chief Executive Officer, our Chief Financial Officer, our Chief Lending Officer, and our Executive Vice President of Operations. This committee is responsible for, among other things, evaluating the interest rate risk inherent in our assets and liabilities, for recommending to the asset liability management committee of our board of director $s$ the level of risk that is appropriate given our business strategy, operating environment, capital, liquidity and performance objectives, and for managing this risk consistent with the guidelines approved by the board of directors.

We seek to manage our interest rate risk in order to minimize the exposure of our earnings and capital to changes in interest rates. As part of our ongoing asset-liability management, we currently use the following strategies to manage our interest rate risk:
originating commercial real estate loans and multifamily loans that generally tend to have shorter maturities and higher interest rates that generally reset at five years;
investing in shorter term investment grade corporate securities and mortgage-backed securities; and
obtaining general financing through lower-cost deposits and longer-term Federal Home Loan Bank advances and repurchase agreements.
Shortening the average term of our interest-earning assets by increasing our investments in shorter-term assets, as well as loans with variable interest rates, helps to better match the maturities and interest rates of our assets and liabilities, thereby reducing the exposure of our net interest income to changes in market interest rates.

Net Portfolio Value Analysis. We compute amounts by which the net present value of our assets and liabilities (net portfolio value or NPV ) would change in the event market interest rates changed over an assumed range of rates. Our simulation model uses a discounted cash flow analysis to measure the interest rate sensitivity of NPV. Depending on current market interest rates we estimate the economic value of these assets and liabilities under the assumption that interest rates experience an instantaneous and sustained increase of 100,200 , or 300 basis points, or a decrease of 100 and 200 basis points, which is based on the current interest rate environment. A basis point equals one-hundredth of one percent, and 100 basis points equals one percent. An increase in interest rates from $3 \%$ to $4 \%$ would mean, for example, a 100 basis point increase in the Change in Interest Rates column below.

Net Interest Income Analysis. In addition to NPV calculations, we analyze our sensitivity to changes in interest rates through our net interest income model. Net interest income is the difference between the interest income we earn on our interest-earning assets, such as loans and securities, and the interest we pay on our interest-bearing liabilities, such as deposits and borrowings. In our model, we estimate what our net interest income would be for a twelve-month period. Depending on current market interest rates we then calculate what the net interest income would be for the same period under the assumption that interest rates experience an instantaneous and sustained increase or decrease of 100,200 , or 300 basis points, or a decrease of 100 and 200 basis points, which is based on the current interest rate environment.

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The table below sets forth, as of March 31, 2010, our calculation of the estimated changes in our NPV, NPV ratio, and percent change in net interest income that would result from the designated instantaneous and sustained changes in interest rates. Computations of prospective effects of hypothetical interest rate changes are based on numerous assumptions, including relative levels of market interest rates, loan prepayments and deposit decay, and should not be relied on as indicative of actual results (dollars in thousands).


The table above indicates that at March 31, 2010, in the event of a 300 basis point increase in interest rates, we would experience a 187 basis point decrease in NPV ratio ( $19.48 \%$ less $21.35 \%$ ), and a $11.66 \%$ decrease in net interest income. In the event of a 200 basis point decrease in interest rates, we would experience a 1 basis point increase in NPV ratio ( $21.36 \%$ less $21.35 \%$ ) and a 3.13\% decrease in net interest income. Our internal policies provide that, in the event of a 300 basis point increase in interest rates, our NPV as a percentage of total market assets should decrease by no more than 400 basis points and our projected net interest income should decrease by no more than $20 \%$. Additionally, our internal policy states that our NPV is targeted to be at least $8.5 \%$ of estimated present value of assets. As of March 31, 2010, we were compliant with the Board approved policy limits.

Certain shortcomings are inherent in the methodologies used in determining interest rate risk through changes in NPV and net interest income. Modeling requires making certain assumptions that may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. In this regard, the NPV and net interest income information presented assume that the composition of our interest-sensitive assets and liabilities existing at the beginning of a period remains constant over the period being measured and assume that a particular change in interest rates is reflected uniformly across the yield curve regardless of the duration or repricing of specific assets and liabilities. Accordingly, although interest rate risk calculations provide an indication of our interest rate risk exposure at a particular point in time, such measurements are not intended to and do not provide a precise forecast of the effect of changes in market interest rates on our net interest income and will differ from actual results.

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## ITEM 4. CONTROLS AND PROCEDURES

An evaluation was performed under the supervision and with the participation of the Company s management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of the Company s disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) promulgated under the Securities and Exchange Act of 1934, as amended) as of March 31, 2010. Based on that evaluation, the Company s management, including the Chief Executive Officer and the Chief Financial Officer, concluded that the Company s disclosure controls and procedures were effective.

During the quarter ended March 31, 2010, there were no changes in the Company s internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.
ITEM 4T. CONTROLS AND PROCEDURES

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## PART II

## ITEM 1. LEGAL PROCEEDINGS

The Company and subsidiaries are subject to various legal actions arising in the normal course of business. In the opinion of management, the resolution of these legal actions is not expected to have a material adverse effect on the Company s financial condition or results of operations.

## ITEM 1A. RISK FACTORS

There have been no material changes in the Risk Factors disclosed in the Company s 2009 Annual Report on Form 10-K.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

(a) Unregistered Sale of Equity Securities. There were no sales of unregistered securities during the period covered by this report.
(b) Use of Proceeds. Not applicable
(c) Repurchases of Our Equity Securities.

The following table shows the Company s repurchase of its common stock for each calendar month in the three months ended March 31, 2010.

(1) On February 13, 2009, the Board of Directors of the Company authorized a stock repurchase program pursuant to which the Company is authorized to repurchase up to

2,240,153
shares,
representing approximately
$5 \%$ of its
outstanding
shares. This
program has no
expiration date.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None
ITEM 4. REMOVED AND RESERVED
ITEM 5. OTHER INFORMATION
None
ITEM 6. EXHIBITS
The exhibits required by Item 601 of Regulation S-K are included with this Form 10-Q and are listed on the Index to Exhibits immediately following the Signatures.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

NORTHFIELD BANCORP, INC.<br>(Registrant)

Date: May 10, 2010

/s/ John W. Alexander<br>John W. Alexander<br>Chairman, President and Chief Executive Officer

/s/ Steven M. Klein
Steven M. Klein
Executive Vice President and Chief
Financial Officer
(Principal Financial and Accounting Officer)

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## INDEX TO EXHIBITS

Exhibit
Number Description
31.1 Certification of John W. Alexander, Chairman, President and Chief Executive Officer, Pursuant to Rule 13a-14(a) and Rule 15d-14(a).
31.2 Certification of Steven M. Klein, Executive Vice President and Chief Financial Officer, Pursuant to Rule 13a-14(a) and Rule 15d-14(a).

32 Certification of John W. Alexander, Chairman, President and Chief Executive Officer, and Steven M. Klein, Executive Vice President and Chief Financial Officer, Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

