CHICAGO BRIDGE & IRON CO N V Form 10-Q April 27, 2010

#### **Table of Contents**

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q

### **DESCRIPTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2010 OR

O	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
	EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_ to \_\_\_\_\_ to \_\_\_\_\_ Commission File Number 1-12815 CHICAGO BRIDGE & IRON COMPANY N.V.

Incorporated in The Netherlands

IRS Identification Number: Not Applicable

Oostduinlaan 75 2596 JJ The Hague The Netherlands 31-70-3732010

(Address and telephone number of principal executive offices)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. b Yes o No Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). o Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer b Accelerated filer o Non-accelerated filer o Smaller reporting company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). o Yes b No

The number of shares outstanding of the registrant s common stock as of April 15, 2010 101,039,017

### CHICAGO BRIDGE & IRON COMPANY N.V. Table of Contents

	Page
PART I. FINANCIAL INFORMATION	
Item 1 Condensed Consolidated Financial Statements	
Statements of Operations Three Months Ended March 31, 2010 and 2009	3
Balance Sheets March 31, 2010 and December 31, 2009	4
Statements of Comprehensive Income Three Months Ended March 31, 2010 and 2009	5
Statements of Cash Flows Three Months Ended March 31, 2010 and 2009	6
Notes to Condensed Consolidated Financial Statements	7
Item 2 Management s Discussion and Analysis of Financial Condition and Results of Operations	17
Item 3 Quantitative and Qualitative Disclosures About Market Risk	24
Item 4 Controls and Procedures	25
PART II. OTHER INFORMATION	
Item 1 Legal Proceedings	25
Item 1A Risk Factors	26
Item 2 Unregistered Sales of Equity Securities and Use of Proceeds	26
Item 3 Defaults Upon Senior Securities	26
Item 4 (Removed and Reserved)	27
Item 5 Other Information	27
Item 6 Exhibits	27
<u>SIGNATURES</u>	28
Exhibit 31.1 Exhibit 31.2 Exhibit 32.1	

#### **Table of Contents**

CHICAGO BRIDGE & IRON COMPANY N.V. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share data)

(Unaudited)

	Three Mor		
	2010		2009
Revenue	\$ 869,324	\$ 1	1,295,932
Cost of revenue	747,043	-	1,151,775
Gross profit	122,281		144,157
Selling and administrative expenses	51,248		59,231
Intangibles amortization	5,948		5,607
Other operating expense, net	73		5,902
Equity earnings	(3,509)		(6,926)
Income from operations	68,521		80,343
Interest expense	(3,720)		(5,546)
Interest income	1,236		448
Income before taxes	66,037		75,245
Income tax expense	(21,132)		(25,180)
Net income	44,905		50,065
Less: Net income attributable to noncontrolling interests	(2,714)		(1,253)
Net income attributable to CB&I	\$ 42,191	\$	48,812
Net income attributable to CB&I per share:			
Basic	\$ 0.43	\$	0.52
Diluted	\$ 0.42	\$	0.51
Weighted average shares outstanding:			
Basic	98,728		94,769
Diluted	100,952		95,148
		_	

The accompanying Notes to Condensed Consolidated Financial Statements are an integral part of these financial statements.

#### **Table of Contents**

### CHICAGO BRIDGE & IRON COMPANY N.V. CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except share data)

Assets         Cash and cash equivalents       \$ 336,755       \$ 326,000         Accounts receivable, net       432,888       477,844         Costs and estimated earnings in excess of billings       181,078       221,569         Deferred income taxes       94,822       85,224         Other current assets       81,934       84,941         Total current assets       1,127,477       1,195,578         Equity investments       131,813       132,258         Property and equipment, net       306,241       316,112         Non-current contract retentions       2,554       7,146         Deferred income taxes       104,156       102,538         Goodwill       945,900       962,690         Other intangibles, net       206,772       216,910         Other non-current assets       86,484       83,535
Accounts receivable, net       432,888       477,844         Costs and estimated earnings in excess of billings       181,078       221,569         Deferred income taxes       94,822       85,224         Other current assets       81,934       84,941         Total current assets       1,127,477       1,195,578         Equity investments       131,813       132,258         Property and equipment, net       306,241       316,112         Non-current contract retentions       2,554       7,146         Deferred income taxes       104,156       102,538         Goodwill       945,900       962,690         Other intangibles, net       206,772       216,910
Costs and estimated earnings in excess of billings       181,078       221,569         Deferred income taxes       94,822       85,224         Other current assets       81,934       84,941         Total current assets       1,127,477       1,195,578         Equity investments       131,813       132,258         Property and equipment, net       306,241       316,112         Non-current contract retentions       2,554       7,146         Deferred income taxes       104,156       102,538         Goodwill       945,900       962,690         Other intangibles, net       206,772       216,910
Deferred income taxes       94,822       85,224         Other current assets       81,934       84,941         Total current assets       1,127,477       1,195,578         Equity investments       131,813       132,258         Property and equipment, net       306,241       316,112         Non-current contract retentions       2,554       7,146         Deferred income taxes       104,156       102,538         Goodwill       945,900       962,690         Other intangibles, net       206,772       216,910
Other current assets       81,934       84,941         Total current assets       1,127,477       1,195,578         Equity investments       131,813       132,258         Property and equipment, net       306,241       316,112         Non-current contract retentions       2,554       7,146         Deferred income taxes       104,156       102,538         Goodwill       945,900       962,690         Other intangibles, net       206,772       216,910
Total current assets       1,127,477       1,195,578         Equity investments       131,813       132,258         Property and equipment, net       306,241       316,112         Non-current contract retentions       2,554       7,146         Deferred income taxes       104,156       102,538         Goodwill       945,900       962,690         Other intangibles, net       206,772       216,910
Equity investments       131,813       132,258         Property and equipment, net       306,241       316,112         Non-current contract retentions       2,554       7,146         Deferred income taxes       104,156       102,538         Goodwill       945,900       962,690         Other intangibles, net       206,772       216,910
Property and equipment, net       306,241       316,112         Non-current contract retentions       2,554       7,146         Deferred income taxes       104,156       102,538         Goodwill       945,900       962,690         Other intangibles, net       206,772       216,910
Non-current contract retentions       2,554       7,146         Deferred income taxes       104,156       102,538         Goodwill       945,900       962,690         Other intangibles, net       206,772       216,910
Deferred income taxes       104,156       102,538         Goodwill       945,900       962,690         Other intangibles, net       206,772       216,910
Goodwill       945,900       962,690         Other intangibles, net       206,772       216,910
Other intangibles, net 206,772 216,910
· · · · · · · · · · · · · · · · · · ·
· · · · · · · · · · · · · · · · · · ·
Total assets \$ 2,911,397 \$ 3,016,767
Liabilities
Notes payable \$ 666 \$ 709
Current maturity of long-term debt 40,000 40,000
Accounts payable 374,995 467,944
Accrued liabilities 239,334 235,242
Billings in excess of costs and estimated earnings 889,649 920,732
Income taxes payable 2,217 15,248
Total current liabilities 1,546,861 1,679,875
Long-term debt 80,000 80,000
Other non-current liabilities 246,501 258,517
Deferred income taxes 96,655 101,085
Total liabilities 1,970,017 2,119,477
<b>Shareholders Equity</b> Common stock, Euro .01 par value; shares authorized: 250,000,000 in 2010 and 2009; shares issued: 101,522,318 in 2010 and 101,522,318 in 2009; shares outstanding: 100,877,876 in 2010 and 100,203,855 in 2009  1,190
Additional paid-in capital 339,068 359,283

Edgar Filing: CHICAGO BRIDGE & IRON CO N V - Form 10-Q

Retained earnings Stock held in Trust Treasury stock, at cost: 644,442 shares in 2010 and 1,318,463 shares in 2009 Accumulated other comprehensive loss	620,803 (21,032) (12,781) (12,057)	578,612 (33,576) (30,872) (817)
Total CB&I shareholders equity Noncontrolling interests	915,191 26,189	873,820 23,470
Total equity	941,380	897,290
Total liabilities and shareholders equity	\$ 2,911,397	\$ 3,016,767

The accompanying Notes to Condensed Consolidated Financial Statements are an integral part of these financial statements.

#### **Table of Contents**

CHICAGO BRIDGE & IRON COMPANY N.V.
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(In thousands)
(Unaudited)

	Three Months Ended			
		Marc	h 31	,
		2010		2009
Net income	\$	44,905	\$	50,065
Other comprehensive income (loss), net of tax:				
Currency translation adjustment		(11,025)		(19,117)
Change in unrealized fair value of cash flow hedges		(439)		3,389
Change in unrecognized net prior service pension credits		(47)		(39)
Change in unrecognized net actuarial pension losses		276		49
Comprehensive income		33,670		34,347
Less: Comprehensive income attributable to noncontrolling interests		(2,719)		(1,263)
Comprehensive income attributable to CB&I	\$	30,951	\$	33,084

The accompanying Notes to Condensed Consolidated Financial Statements are an integral part of these financial statements.

#### **Table of Contents**

CHICAGO BRIDGE & IRON COMPANY N.V.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(In thousands)
(Unaudited)

		Three Mon				
		2010		2009		
Cash Flows from Operating Activities						
Net income	\$	44,905	\$	50,065		
Adjustments to reconcile net income to net cash provided by (used in) operating						
activities:		10.721		10.662		
Depreciation and amortization		19,721		19,663		
Deferred taxes		(11,936)		99		
Stock-based compensation expense		14,887		12,910		
Equity earnings, net Loss (gain) on sale of property and equipment		(2,055) 73		(6,926)		
Unrealized gain on foreign currency hedge ineffectiveness		(288)		(296)		
				(2,136)		
Excess tax benefits from stock-based compensation		(4,550)		(6)		
Change in operating assets and liabilities (see below)		(43,911)		(117,207)		
Net cash provided by (used in) operating activities		16,846		(43,834)		
Cash Flows from Investing Activities						
Capital expenditures		(4,478)		(17,237)		
Proceeds from sale of property and equipment		1,508		591		
Trocceds from sale of property and equipment		1,500		371		
Net cash used in investing activities		(2,970)		(16,646)		
Cash Flows from Financing Activities						
Decrease in notes payable		(43)		(174)		
Revolver borrowings, net		, ,		62,000		
Excess tax benefits from stock-based compensation		4,550		6		
Purchase of treasury stock associated with stock plans		(10,529)		(619)		
Issuance of treasury stock associated with stock plans		2,901		2,755		
		,		,		
Net cash (used in) provided by financing activities		(3,121)		63,968		
To access the control control control control		10.755		2 400		
Increase in cash and cash equivalents		10,755		3,488		
Cash and cash equivalents, beginning of the year		326,000		88,221		
Cash and cash equivalents, end of the period	\$	336,755	\$	91,709		
Change in Operating Assets and Liabilities						
Decrease in receivables, net	\$	44,956	\$	67,248		
Change in contracts in progress, net	Ψ	9,408	Ψ	(162,105)		
Decrease (increase) in non-current contract retentions		4,592		(384)		
Decrease (mercase) in non-current contract retentions		7,372		(304)		

Decrease in accounts payable	(92,949)	(24,575)
Increase in other current and non-current assets	(396)	(5,268)
Decrease in income taxes payable	(13,031)	(4,601)
(Decrease) increase in accrued and other non-current liabilities	(7,403)	4,968
Decrease in equity investments	2,500	2,000
Decrease in other	8,412	5,510
Total	\$ (43,911)	\$ (117,207)

The accompanying Notes to Condensed Consolidated Financial Statements are an integral part of these financial statements.

#### **Table of Contents**

## CHICAGO BRIDGE & IRON COMPANY N.V. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS March 31, 2010

(\$ values in thousands, except per share data)
(Unaudited)

#### 1. Significant Accounting Policies

Basis of Presentation The accompanying unaudited Condensed Consolidated Financial Statements for Chicago Bridge & Iron Company N.V. ( CB&I or the Company ) have been prepared pursuant to the rules and regulations of the United States ( U.S. ) Securities and Exchange Commission (the SEC ). In the opinion of management, our unaudited Condensed Consolidated Financial Statements include all adjustments, which are of a normal recurring nature, that are necessary for a fair presentation of our financial position as of March 31, 2010, and our results of operations and cash flows for each of the three-month periods ended March 31, 2010 and 2009. The condensed consolidated balance sheet at December 31, 2009 is derived from the December 31, 2009 audited Consolidated Financial Statements.

Management believes the disclosures in these Condensed Consolidated Financial Statements are adequate to make the information presented not misleading. Certain information and footnote disclosures normally included in annual financial statements prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) have been condensed or omitted pursuant to the rules and regulations of the SEC. The results of operations and cash flows for the interim periods are not necessarily indicative of the results to be expected for the full year. The accompanying unaudited interim Condensed Consolidated Financial Statements should be read in conjunction with our Consolidated Financial Statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2009.

Revenue Recognition Our contracts are awarded on a competitive bid and negotiated basis. We offer our customers a range of contracting options, including fixed-price, cost reimbursable and hybrid approaches. Contract revenue is primarily recognized using the percentage-of-completion method, based on the percentage that actual costs-to-date bear to total estimated costs to complete each contract. We utilize this cost-to-cost approach as we believe this method is less subjective than relying on assessments of physical progress. We follow the guidance in the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Revenue Recognition Topic 605-35 for accounting policies relating to our use of the percentage-of-completion method, estimating costs and revenue recognition, including the recognition of profit incentives, unapproved change orders and claims, and combining and segmenting contracts. Under the cost-to-cost approach, the most widely recognized method used for percentage-of-completion accounting, the use of estimated cost to complete each contract is a significant variable in the process of determining revenue recognized and is a significant factor in the accounting for contracts. The cumulative impact of revisions in total cost estimates during the progress of work is reflected in the period in which these changes become known, including, to the extent required, the reversal of profit recognized in prior periods. Due to the various estimates inherent in our contract accounting, actual results could differ from those estimates.

Contract revenue reflects the original contract price adjusted for approved change orders and estimated minimum recoveries of unapproved change orders and claims. We recognize revenue associated with unapproved change orders and claims to the extent that related costs have been incurred when recovery is probable and the value can be reliably estimated. At March 31, 2010 and December 31, 2009, we had no material unapproved change orders or claims recognized in revenue.

Losses expected to be incurred on contracts in progress are charged to earnings in the period such losses become known. For projects in a significant loss position, there were no significant recognized losses during the three-month period ended March 31, 2010. Recognized losses during the three-month period ended March 31, 2009 were approximately \$24,000 for projects in a significant loss position.

7

#### **Table of Contents**

Cumulative costs and estimated earnings recognized to date less cumulative billings is reported as costs and estimated earnings in excess of billings. Cumulative billings in excess of cumulative costs and estimated earnings recognized to date is reported as billings in excess of costs and estimated earnings. Any billed revenue that has not been collected is reported as accounts receivable. The timing of when we bill our customers is generally based upon advance billing terms or contingent upon completion of certain phases of the work. At March 31, 2010 and December 31, 2009, accounts receivable included contract retentions totaling \$30,000 and \$23,200, respectively, to be collected within one year. Contract retentions collectible beyond one year are included in non-current contract retentions. Cost of revenue includes direct contract costs, such as material and construction labor, and indirect costs which are attributable to contract activity.

Income Taxes Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis using tax rates in effect for the years in which the differences are expected to reverse. A valuation allowance is provided to offset any net deferred tax assets if, based upon the available evidence, it is more likely than not that some or all of the deferred tax assets will not be realized. The final realization of deferred tax assets depends on our ability to generate sufficient future taxable income of the appropriate character and in the appropriate jurisdictions.

We provide for income taxes in situations where we have and have not received tax assessments. Taxes are provided in those instances where we consider it probable that additional taxes will be due in excess of amounts reflected in income tax returns filed worldwide. As a matter of standard policy, we continually review our exposure to additional income tax obligations and as further information is known or events occur, increases or decreases, as appropriate, may be recorded.

Foreign Currency The nature of our business activities involves the management of various financial and market risks, including those related to changes in currency exchange rates. The effects of translating financial statements of foreign operations into our reporting currency are recognized as a cumulative translation adjustment in accumulated other comprehensive (loss) income. These balances are net of tax, which includes tax credits associated with the translation adjustment, where applicable. Foreign currency exchange gains (losses) are included within cost of revenue.

Financial Instruments We utilize derivative instruments in certain circumstances to mitigate the effects of changes in foreign currency exchange rates and interest rates, as described below. Our other financial instruments are not significant.

Foreign Currency Derivatives Our foreign currency derivatives are utilized on an on-going basis to mitigate certain foreign currency related operating exposures, as well as to hedge intercompany loans utilized to finance non-U.S. subsidiaries. Hedge contracts utilized to mitigate foreign currency related operating exposures are generally designated as cash flow hedges. Therefore, gains and losses, exclusive of forward points and credit risk, are included in accumulated other comprehensive (loss) income until the associated underlying operating exposure impacts our earnings. Gains and losses associated with instruments deemed ineffective during the period, if any, instruments for which we do not seek hedge accounting treatment, including those instruments used to hedge intercompany loans, and changes in the fair value of forward points, which represent the time-value component of the fair value of our derivative positions, are recognized within cost of revenue. We do not engage in currency speculation.

Interest Rate Derivatives Our interest rate derivatives are limited to a swap arrangement in place to hedge against interest rate variability associated with our \$200,000 term loan with JPMorgan Chase Bank, N.A. (the Term Loan). The swap arrangement is designated as a cash flow hedge, as the critical terms matched those of the Term Loan at inception and as of March 31, 2010. Therefore, changes in the fair value of the hedge are included in accumulated other comprehensive (loss) income.

For those contracts designated as cash flow hedges, we formally document all relationships between the hedging instruments and hedged items, as well as our risk-management objective and strategy for undertaking hedge transactions. This process includes linking all derivatives to either specific firm commitments or highly-probable forecasted transactions.

#### **Table of Contents**

We continually assess, at inception and on an on-going basis, the effectiveness of hedging instruments in offsetting changes in the cash flows of hedged items. Hedge accounting designation is discontinued when: (1) it is determined that the derivative is no longer highly effective in offsetting changes in the cash flows of a hedged item, including firm commitments or forecasted transactions, (2) the derivative expires or is sold, terminated or exercised, (3) it is no longer probable that the forecasted transaction will occur, or (4) management determines that designating the derivative as a hedging instrument is no longer appropriate.

New Accounting Standards In the first quarter of 2010, certain disclosure provisions of the FASB Accounting Standards Update 2010-06 became effective for the Company. This standard clarified existing fair value requirements under the FASB ASC s Fair Value Measurements and Disclosures Topic 820, including the level of disaggregation required for fair value disclosures and disclosure of the valuation techniques and inputs used in estimating level 2 and level 3 fair value measurements. Our adoption of this standard did not have a material impact on our financial position, results of operations or cash flows. For specific disclosures under this standard, see Note 4 to our Condensed Consolidated Financial Statements.

*Per Share Computations* Basic earnings per share (EPS) is calculated by dividing net income attributable to CB&I by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the assumed conversion of dilutive securities, consisting of employee stock options, restricted shares, performance shares (where performance criteria have been met) and directors—deferred fee shares.

The following schedule reconciles the net income attributable to CB&I and shares utilized in the basic and diluted EPS computations:

	7	Three Mor Marc		
		2010		2009
Net income attributable to CB&I	\$	42,191	\$	48,812
Weighted average shares outstanding basic		98,728		94,769
Effect of stock options/restricted shares/performance shares (1)		2,155		312
Effect of directors deferred-fee share(1)		69		67
Weighted average shares outstanding diluted		100,952		95,148
(Note: Shares and net income values in the table above are presented in 000 s.)				
Net income attributable to CB&I per share:				
Basic	\$	0.43	\$	0.52
Diluted	\$	0.42	\$	0.51

(1) For the three-month periods ended March 31, 2010 and 2009, we excluded approximately 500 thousand and 600 thousand shares.

respectively, from our diluted EPS calculations as they were considered antidilutive.

Concentrations of Credit Risk The majority of our accounts receivable and contract work in progress are from clients around the world in the natural gas, petroleum and petrochemical industries. Most contracts require payments as projects progress or in certain cases, advance payments. We generally do not require collateral, but in most cases can place liens against the property or equipment constructed or terminate the contract if a material default occurs. We maintain reserves for potential credit losses, and as of March 31, 2010 and December 31, 2009, allowances for doubtful accounts totaled \$3,600 and \$3,900, respectively.

9

#### **Table of Contents**

#### 2. Stock-Based Compensation Plans

During the three-month periods ended March 31, 2010 and 2009, we recognized \$14,887 and \$12,910 of stock-based compensation expense, respectively.

During the three-month period ended March 31, 2010, we granted 87,267 stock options with a weighted-average fair value per share of \$14.17 and a weighted-average exercise price per share of \$22.21. Using the Black-Scholes option-pricing model, the fair value of each option grant was estimated on the date of grant based upon the following weighted-average assumptions: risk-free interest rate of 3.25%, no expected dividend yield, expected volatility of 68.70% and an expected life of 6 years.

The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of the grant. Expected volatility is based on the historical volatility of our stock. The expected life of options granted represents the period of time that they are expected to be outstanding. We also use historical information to estimate option exercises and forfeitures within the valuation model.

During the three-month period ended March 31, 2010, 578,733 restricted shares and 447,069 performance shares were granted, with weighted-average grant-date fair values per share of \$22.11 and \$22.10, respectively. Additionally, we distributed 895,652 performance shares upon vesting and achievement of performance goals.

The changes in common stock, additional paid-in capital, stock held in trust and treasury stock since December 31, 2009 primarily relate to activity associated with our stock-based compensation plans. For additional information related to our stock-based compensation plans, see Note 13 to our Consolidated Financial Statements in our 2009 Annual Report on Form 10-K.

#### 3. Goodwill and Other Intangibles

#### Goodwill

General At March 31, 2010 and December 31, 2009, our goodwill balances were \$945,900 and \$962,690, respectively, attributable to the excess of the purchase price over the fair value of net assets acquired as part of previous acquisitions.

The net decrease in goodwill for the three-month period ended March 31, 2010 was as follows:

	Total
Balance at December 31, 2009	\$ 962,690
Foreign currency translation	(16,264)
Tax goodwill in excess of book goodwill	(526)

Balance at March 31, 2010 \$ 945,900

Impairment Testing Goodwill and indefinite-lived intangible assets are not amortized to earnings, but instead are reviewed for impairment at least annually via a two-phase process, absent any indicators of impairment. The first phase screens for impairment, while the second phase, if necessary, measures impairment. We have elected to perform our annual analysis of goodwill during the fourth quarter of each year based upon balances as of the beginning of that year s fourth quarter. Impairment testing of goodwill is accomplished by comparing an estimate of discounted future cash flows to the net book value of each applicable reporting unit. No indicators of goodwill impairment have been identified during 2010. There can be no assurance that future goodwill impairment tests will not result in charges to earnings.

10

#### **Table of Contents**

#### **Other Intangible Assets**

The following table provides a summary of our other finite-lived intangibles balances at March 31, 2010 and December 31, 2009, including weighted-average useful lives for each major intangible asset class and in total:

	March 31, 2010				<b>December 31, 2009</b> Gross			
	, ,		ccumulated Carrying mortization Amount		Accumulated Amortization			
Amortized intangible assets (weighted average								
life)								
Technology (15 years)	\$	203,475	\$	(32,714)	\$	207,518	\$	(29,864)
Tradenames (9 years)		38,754		(15,194)		39,170		(13,763)
Backlog (5 years)		10,843		(5,083)		10,954		(4,592)
Lease agreements (6 years)		7,587		(2,907)		8,043		(2,759)
Non-compete agreements (7 years)		2,977		(966)		3,098		(895)
Total amortizable intangible assets (13 years)	\$	263,636	\$	(56,864)	\$	268,783	\$	(51,873)

The decrease in other intangibles for the three-month period ended March 31, 2010 relates to amortization expense and the impact of foreign currency translation. Amortization expense for the three-month period ended March 31, 2010 totaled \$5,948.

#### 4. Financial Instruments

#### **Foreign Currency Forward Contracts**

Operating Exposures As of March 31, 2010, the gross notional value of our outstanding forward contracts to hedge certain foreign exchange related operating exposures totaled \$40,424. These contracts vary in duration, generally maturing up to two years from period-end. Certain of these hedges are designated as cash flow hedges which allows changes in their fair value to be recognized in accumulated other comprehensive income (AOCI) until the associated underlying operating exposure impacts our earnings. We exclude forward points, which represent the time-value component of the fair value of these derivative positions, from our hedge assessment analysis. This time-value component is recognized as ineffectiveness within cost of revenue and is not material to our earnings.

Intercompany Loan Exposures As of March 31, 2010, the gross notional value of our outstanding forward contracts to hedge certain intercompany loans utilized to finance non-U.S. subsidiaries totaled \$57,922. These contracts, for which we do not seek hedge accounting treatment, generally mature within seven days of period-end and are marked-to-market within cost of revenue, generally offsetting any translation gains (losses) on the underlying transactions.

#### **Interest Rate Swap**

Interest Rate Exposures We continue to utilize a swap arrangement to hedge against interest rate variability associated with our Term Loan. The swap arrangement has been designated as a cash flow hedge as the critical terms matched those of the Term Loan at inception and as of March 31, 2010. Accordingly, changes in the fair value of the hedge are recognized through AOCI.

#### **Table of Contents**

#### Fair Value and Other Disclosures

The following table presents all financial instruments, including our cash and cash equivalents, foreign currency forward contracts and interest rate swap, carried at fair value as of March 31, 2010 and December 31, 2009, respectively, by caption on the Condensed Consolidated Balance Sheet and by valuation hierarchy:

March 31, 2010	]	oted Market Prices In Active Markets Level 1)		Significant Observable Market rameters (Level 2) (1)	Internal Models With Significant Unobservable Market Parameters (Level 3)	Co Co	al Carrying Value On The ondensed ansolidated ance Sheet
Assets Cash and cash equivalents Other current assets Other non-current assets	\$	336,755	\$	2,480	\$	\$	336,755 2,480
Total assets at fair value	\$	336,755	\$	2,480	\$	\$	339,235
Liabilities Accrued liabilities Other non-current liabilities Total liabilities at fair value	\$		\$	(5,455) (2,434) (7,889)	\$ \$	\$	(5,455) (2,434) (7,889)
December 31, 2009		Quoted Market Prices In Active Markets (Level 1)	Iı	nternal Models With  Significant Observable Market Parameters (Level 2) (1)	Internal Models With Significant Unobservable Market Parameters (Level 3)	Con	al Carrying Value On The ondensed ance Sheet
Assets Cash and cash equivalents Other current assets Other non-current assets	\$	326,000	\$	8,392	\$	\$	326,000 8,392
Total assets at fair value	\$	326,000	\$	8,392	\$	\$	334,392
Liabilities Accrued liabilities Other non-current liabilities	\$		\$	(8,064) (1,919)	\$	\$	(8,064) (1,919)
Total liabilities at fair value	\$		\$	(9,983)	\$	\$	(9,983)

These fair values are inclusive of outstanding foreign currency forward contracts and our interest rate swap arrangement. The total assets at fair value above represent the maximum loss that we would incur if the applicable counterparties failed to perform according to the hedge contracts.

A financial instrument s categorization within the valuation hierarchy above is based upon the lowest level of input that is significant to the fair value measurement. Exchange-traded derivatives that are valued using quoted prices are classified within level 1 of the valuation hierarchy. However, our derivative positions are classified within level 2 of the valuation hierarchy, as they are valued using internally-developed models that use readily observable market parameters (quoted market prices for similar assets and liabilities in active markets) as their basis. Our valuation technique utilizes an income approach, which discounts future cash flows that are based upon current market expectations and are adjusted for credit risk. In some cases, derivatives may be valued based upon models with significant unobservable market parameters and would be classified within level 3 of the valuation hierarchy. We did not have any level 3 classifications as of March 31, 2010 or December 31, 2009.

12

#### **Table of Contents**

We are exposed to counterparty credit risk associated with non-performance on our hedging instruments and our risk is limited to total unrealized gains on current outstanding positions. The fair value of our derivatives reflects this credit risk. To help mitigate this risk, we transact only with counterparties that are rated as investment grade or higher and monitor all such counterparties on a continuous basis.

The following table presents total fair value and balance sheet classification, by underlying risk, for derivatives designated as cash flow hedges and those not designated as cash flow hedges as of March 31, 2010 and December 31, 2009:

	Asset Derivatives Fair					Liability Derivatives Fair					
	Balance Sheet	Ν	Value March December 31, 31,		Balance Sheet		March 31,		e December 31,		
Derivatives designated as cash flow hedges	Classification	2	2010	2	009	Classification		2010		2009	
Interest rate	Other current and non-current					Accrued and other non-					
	assets	\$		\$		current liabilities	\$	(6,344)	\$	(6,227)	
Foreign exchange	Other current and non-current					Accrued and other non-					
	assets		596		316	current liabilities		(934)		(277)	
		\$	596	\$	316		\$	(7,278)	\$	(6,504)	
Derivatives not designated as cash flow hedges											
Interest rate	Other current and					Accrued and other non-					
	non-current assets	\$		\$		current liabilities	\$		\$		
Foreign exchange	Other current and					Accrued and other non-					
	non-current assets		1,884		8,076	current liabilities		(611)		(3,479)	
		\$	1,884	\$	8,076		\$	(611)	\$	(3,479)	
Total fair value		\$	2,480	\$	8,392		\$	(7,889)	\$	(9,983)	

#### **Table of Contents**

The following table presents the total fair value included within AOCI as of March 31, 2010 and December 31, 2009, and the total value reclassified from AOCI to cost of revenue during the three month periods ended March 31, 2010 and 2009:

	Amount of Gain (Loss) Recognized in AOCI on Effective Derivative Portion December					Amount of Gain (Loss) Reclassified from AOCI into Earnings (Effective Portion)				
Derivatives Designated as Cash Flow Hedges		arch 31, 2010	31, 2009		March 31, 2010		March 31, 2009			
Interest rate Foreign exchange	\$	(6,344) (343)	\$	(6,227) (44)	\$	127	\$	(4,946)		
Total	\$	(6,687)(1)	\$	(6,271)	\$	127	\$	(4,946)		

(1) Of this amount, \$184 of unrealized loss is expected to be reclassified into cost of revenue during the next 12 months due to settlement of the associated underlying obligations.

Other

The following table presents the total value recognized in cost of revenue for derivatives for which we do not seek hedge accounting treatment for the three-month periods ended March 31, 2010 and 2009, by underlying risk:

	Amount of Gair Recognized in Ea Derivative							
Derivatives Not Designated as Cash Flow Hedges		ch 31, )10	March 31, 2009					
Interest rate Foreign exchange	\$	143	\$	14,274				
Total	\$	143	\$	14,274				

The carrying value of our cash and cash equivalents, accounts receivable, accounts payable and notes payable approximates their fair values because of the short-term nature of these instruments. At March 31, 2010 and December 31, 2009, the fair value of our long-term debt, based on current market rates for debt with similar credit risk and maturity, approximated the value recorded on our condensed consolidated balance sheet as interest is based upon LIBOR plus an applicable floating spread and is paid quarterly in arrears.

#### 5. Retirement Benefits

We previously disclosed in our Consolidated Financial Statements for the year ended December 31, 2009 that in 2010, we expected to contribute approximately \$15,500 and \$4,000 to our defined benefit and other postretirement plans, respectively. The following table provides updated contribution information for our defined benefit and postretirement plans as of March 31, 2010:

	efined Benefit	Other Postretirement		
	Plans		Benefits	
Contributions made through March 31, 2010	\$ 10,836	\$	513	
Remaining contributions expected for 2010	12,399		2,357	
Total contributions expected for 2010	\$ 23,235	\$	2,870	

14

#### **Table of Contents**

The increase in anticipated 2010 contributions compared to prior expectations was due primarily to the final settlement of periodic regulatory funding requirements on a plan in the United Kingdom (U.K.).

The following table provides a breakout of the net periodic benefit cost associated with our defined benefit and other postretirement plans, for the three-month periods ended March 31, 2010 and 2009, respectively:

	Defined Benefit Plans					Other Postretirement Benefits				
<b>Components of Net Periodic Benefit Cost</b>										
Three months ended March 31,	2010		2009		2010		2009			
Service cost	\$	841	\$	1,680	\$	273	\$	452		
Interest cost		6,932		6,415		747		839		
Expected return on plan assets		(5,957)		(4,898)						
Amortization of prior service costs (credits)		25		6		(67)		(67)		
Recognized net actuarial loss (gain)		338		122		(92)		(84)		
Net periodic benefit cost	\$	2,179	\$	3,325	\$	861	\$	1,140		

#### 6. Segment Information

Our management structure and internal and public segment reporting are aligned based upon three distinct business sectors: CB&I Steel Plate Structures, CB&I Lummus (which includes Energy Processes and Liquefied Natural Gas (LNG) terminal projects) and Lummus Technology.

The Chief Executive Officer evaluates the performance of these business sectors based on revenue and income from operations, as noted in the table below. Each sector s performance reflects an allocation of corporate costs, which was based primarily on revenue. Intersegment revenue is not material.

		Three Months Ended March 31,			
		2010		2009	
Revenue					
CB&I Steel Plate Structures	\$	334,908	\$	420,239	
CB&I Lummus		466,102		795,433	
Lummus Technology		68,314		80,260	
Total manager	Ф	960 224	ф	1 205 022	
Total revenue	\$	869,324	<b>3</b>	1,295,932	
Income From Operations					
CB&I Steel Plate Structures	\$	32,093	\$	28,425	
CB&I Lummus		19,288		34,422	
Lummus Technology		17,140		17,496	
Total income from operations	\$	68,521	\$	80,343	
CB&I Steel Plate Structures CB&I Lummus Lummus Technology		19,288 17,140		34,422 17,496	

Table of Contents 24

15

#### **Table of Contents**

#### 7. Commitments and Contingencies

Legal Proceedings We have been and may from time to time be named as a defendant in legal actions claiming damages in connection with engineering and construction projects, technology licenses and other matters. These are typically claims that arise in the normal course of business, including employment-related claims and contractual disputes or claims for personal injury or property damage which occur in connection with services performed relating to project or construction sites. Contractual disputes normally involve claims relating to the timely completion of projects, performance of equipment or technologies, design or other engineering services or project construction services provided by us. Management does not currently believe that any of our pending contractual, employment-related personal injury or property damage claims and disputes will have a material effect on our future results of operations, financial position or cash flow.

**Asbestos Litigation** We are a defendant in lawsuits wherein plaintiffs allege exposure to asbestos due to work we may have performed at various locations. We have never been a manufacturer, distributor or supplier of asbestos products. Through March 31, 2010, we have been named a defendant in lawsuits alleging exposure to asbestos involving approximately 4,900 plaintiffs and, of those claims, approximately 1,400 claims were pending and 3,500 have been closed through dismissals or settlements. Through March 31, 2010, the claims alleging exposure to asbestos that have been resolved have been dismissed or settled for an average settlement amount of approximately one thousand dollars per claim. We review each case on its own merits and make accruals based on the probability of loss and our estimates of the amount of liability and related expenses, if any. We do not currently believe that any unresolved asserted claims will have a material adverse effect on our future results of operations, financial position or cash flow, and, at March 31, 2010, we had accrued approximately \$2,100 for liability and related expenses. With respect to unasserted asbestos claims, we cannot identify a population of potential claimants with sufficient certainty to determine the probability of a loss and to make a reasonable estimate of liability, if any. While we continue to pursue recovery for recognized and unrecognized contingent losses through insurance, indemnification arrangements or other sources, we are unable to quantify the amount, if any, that we may expect to recover because of the variability in coverage amounts, deductibles, limitations and viability of carriers with respect to our insurance policies for the years in question.

**Environmental Matters** Our operations are subject to extensive and changing U.S. federal, state and local laws and regulations, as well as the laws of other nations, that establish health and environmental quality standards. These standards, among others, relate to air and water pollutants and the management and disposal of hazardous substances and wastes. We are exposed to potential liability for personal injury or property damage caused by any release, spill, exposure or other accident involving such pollutants, substances or wastes.

In connection with the historical operation of our facilities, substances which currently are or might be considered hazardous were used or disposed of at some sites that will or may require us to make expenditures for remediation. In addition, we have agreed to indemnify parties from whom we have purchased or to whom we have sold facilities for certain environmental liabilities arising from acts occurring before the dates those facilities were transferred.

We believe that we are currently in compliance, in all material respects, with all environmental laws and regulations. We do not currently believe that any environmental matters will have a material adverse effect on our future results of operations or financial position. We do not anticipate that we will incur material capital expenditures for environmental controls or for the investigation or remediation of environmental conditions during the remainder of 2010 or 2011.

16

#### **Table of Contents**

#### Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

The following Management's Discussion and Analysis of Financial Condition and Results of Operations is provided to assist readers in understanding our financial performance during the periods presented and significant trends that may impact our future performance. This discussion should be read in conjunction with our Condensed Consolidated Financial Statements and the related notes thereto included elsewhere in this quarterly report.

CB&I is an integrated engineering, procurement and construction ( EPC ) provider and major process technology licensor. Founded in 1889, CB&I provides conceptual design, technology, engineering, procurement, fabrication, construction, commissioning and associated maintenance services to customers in the energy and natural resource industries.

#### **Results of Operations**

#### **Consolidated Results**

Current Market Conditions We continue to have a broad diversity within the entire energy project spectrum, with approximately 70% of our first quarter 2010 revenue coming from outside the U.S. Our revenue mix will continue to evolve consistent with changes in our backlog mix, as well as shifts in future global demand. With the decrease in U.S. gasoline consumption and the corresponding declining profitability of the U.S. refinery industry, refinery-related investments remain slow. However, we currently anticipate that investment in Steel Plate Structures and Energy Processes projects will remain strong in many parts of the world. LNG investment also continues, with liquefaction projects increasing in comparison to regasification projects in certain geographies. With respect to Lummus Technology, we continue to see a resurgence in petrochemical activity in developing countries and, while refining activity remains slow, we anticipate a recovery in late 2010 or early 2011.

New Awards/Backlog During the first quarter 2010, new awards, representing the value of new project commitments received during a given period, were \$560.2 million, compared with \$610.8 million during the comparable 2009 period. These commitments are included in backlog until work is performed and revenue is recognized, or until cancellation. Our current quarter new awards were distributed among our business sectors as follows: CB&I Steel Plate Structures \$187.4 million (33%), CB&I Lummus \$273.7 million (49%), and Lummus Technology \$99.1 million (18%). See Segment Results below for further discussion.

Backlog at March 31, 2010 was approximately \$6.9 billion, compared with \$7.2 billion at December 31, 2009.

Revenue Revenue was \$869.3 million for the first quarter 2010, decreasing \$426.6 million, or 33%, as compared with the corresponding 2009 period. Revenue decreased \$85.3 million (20%) for CB&I Steel Plate Structures, \$329.3 million (41%) for CB&I Lummus and \$11.9 million (15%) for Lummus Technology. See Segment Results below for further discussion.

*Gross Profit* We recognized gross profit of \$122.3 million (14.1% of revenue) during the first quarter 2010 compared with gross profit of \$144.2 million (11.1% of revenue) during the first quarter 2009. The increase in gross profit percentage, as compared to the comparable prior year period, resulted from a better project gross profit mix within our CB&I Steel Plate Structures and Lummus Technology business sectors.

Selling and Administrative Expenses Selling and administrative expenses for the first quarter 2010 were \$51.2 million (5.9% of revenue), compared with \$59.2 million (4.6% of revenue) for the comparable 2009 period. The absolute dollar decrease as compared to 2009 is primarily attributable to a significant reduction in our global and business sector administrative support costs and lower recognized incentive program costs for the 2010 period.

Other Operating Expense Other operating expense for the first quarter 2010 was \$0.1 million versus expense of \$5.9 million for the comparable 2009 period. The prior year included significant severance costs in all business sectors, costs associated with the reorganization of our business sectors at the beginning of 2009, and costs associated with the closure of certain fabrication facilities in the U.S. The 2009 reorganization and closure costs were related to our CB&I Lummus and CB&I Steel Plate Structures business sectors. We did not incur such costs in the current year period and do not anticipate any significant similar costs for the remainder of 2010.

Table of Contents

26

#### **Table of Contents**

Equity Earnings Equity earnings totaled \$3.5 million for the first quarter 2010, compared to \$6.9 million for the comparable 2009 period. The decrease compared to 2009 is primarily due to lower refining-related technology licensing and, to a lesser extent, lower catalyst sales for various proprietary technologies in joint venture investments of Lummus Technology.

*Income from Operation* Income from operations for the first quarter 2010 was \$68.5 million (7.9% of revenue) versus income from operations of \$80.3 million (6.2% of revenue) during the comparable 2009 period. The decrease was due to the reasons noted above. See Segment Results below for further discussion.

Interest Expense and Interest Income Interest expense was \$3.7 million for the first quarter 2010, compared with \$5.5 million during the corresponding 2009 period. The \$1.8 million decrease during the current year quarter, as compared to the comparable prior year period, was due to a lower debt balance. Interest income of \$1.2 million for the first quarter 2010 increased \$0.8 million compared to the same period in 2009 due to higher average short-term investment levels and higher rates of return.

*Income Tax Expense* Income tax expense for the first quarter 2010 was \$21.1 million (32.0% of pre-tax income), versus \$25.2 million (33.5% of pre-tax income) for the comparable 2009 period. The rate decreased compared to the corresponding 2009 period because we did not recognize an income tax benefit for net losses incurred in the U.K. during the first quarter of 2009 and due to our U.S. versus Non-U.S. mix.

Net Income Attributable to Noncontrolling Interests Net income attributable to noncontrolling interests for the first quarter 2010 was \$2.7 million, compared with \$1.3 million for the comparable period in 2009. The changes compared with 2009 are commensurate with the levels of operating income subject to noncontrolling interests, primarily for CB&I Steel Plate Structures earnings in the Middle East.

#### **Segment Results**

#### **CB&I Steel Plate Structures**

New Awards/Backlog During the first quarter 2010, new awards were \$187.4 million, compared with \$321.3 million in the comparable prior year period. Current quarter new awards consisted of various awards for work to be performed throughout the world. New awards during the comparable 2009 quarter included scope increases on existing work in the Middle East, a Liquefied Petroleum Gas storage facility in Ecuador (approximately \$50.0 million), and various other awards, primarily in the U.S., Canada and Australia.

*Revenue* Revenue was \$334.9 million for the first quarter 2010, decreasing by \$85.3 million (20%), compared with the same period in 2009. The decrease was primarily due to reduced oil sands related work in Canada and the wind down of two large tank projects in Australia, partly offset by a greater volume of petroleum storage tank work in Central America. Revenue for our significant third quarter 2009 storage tank awards in the Middle East and Australia was not significant in the first quarter 2010. We anticipate revenue growth from these projects in late 2010 and beyond.

*Income from Operations* Income from operations for the first quarter 2010 was \$32.1 million (9.6% of revenue) versus \$28.4 million (6.8% of revenue) during the comparable prior year quarter. The prior year quarter was negatively impacted by closure costs for fabrication facilities in the U.S. and severance costs of approximately \$2.7 million. The current year quarter did not experience such costs, and it benefited from a better project gross profit mix, principally in Australia, the Middle East and U.S., partly offset by lower overhead recoveries due to lower revenue volume.

18

#### **Table of Contents**

#### **CB&I Lummus**

New Awards/Backlog During the first quarter 2010, new awards were \$273.7 million, compared with \$229.2 million in the comparable prior year period. New awards for the first quarter 2010 included engineering services for a floating production, storage and offloading facility in Europe (approximately \$50.0 million), a gas processing plant in Peru (approximately \$45.0 million) and various other awards and contract scope increases throughout the world. During the comparable 2009 quarter, new awards included scope increases on existing work in the U.S. and various other awards, primarily in South America and Europe.

*Revenue* Revenue was \$466.1 million for the first quarter 2010, decreasing \$329.3 million, or 41%, compared with the same period in 2009. Our 2010 quarter results were impacted by a lower volume of LNG terminal work in the U.K. and South America, and less refinery work in the U.S. and Europe, as compared to the comparable prior year period. Revenue for our significant fourth quarter 2009 refinery and gas plant awards in Colombia and Papua New Guinea, respectively, was not significant in the first quarter 2010. We will begin to realize more significant revenue from these projects in the second half of 2010.

Income from Operations Income from operations for the first quarter 2010 was \$19.3 million (4.1% of revenue) versus \$34.4 million (4.3% of revenue) during the comparable prior year period. Included in our 2009 quarter results were charges in the U.K. of \$20.5 million, relating to our South Hook LNG project, as well as facility closure and severance costs totaling \$2.1 million. Excluding the impact of the 2009 UK charges, we experienced a comparable project gross profit mix in the current quarter, as compared to the prior year period; however, the current quarter results were negatively impacted by lower overhead recoveries due to lower revenue volume. The South Hook project was completed in the first quarter 2010, and on April 14, 2010 we received provisional acceptance from our customer.

#### **Lummus Technology**

New Awards/Backlog During the first quarter 2010, new awards were \$99.1 million, compared with \$60.4 million in the comparable prior year period. The increase over the comparable prior year period is attributable to increased heat transfer equipment orders as well as greater opportunity in the petrochemicals markets. Although award activity in the North America and Western European markets remains low, regions such as the Middle East, Asia Pacific and South America continue to proceed with new projects.

*Revenue* Revenue was \$68.3 million for the first quarter 2010, decreasing \$11.9 million, or 15%, compared with the same period in 2009. Our 2010 results were impacted by a lower volume of heater supply revenue as several projects that were active during the first quarter of 2009 have been completed. The higher heater supply awards during the first quarter of 2010 will contribute to our prospective 2010 revenue results.

*Income from Operations* Income from operations for the first quarter 2010 was \$17.1 million (25.1% of revenue), versus \$17.5 million (21.8% of revenue) during the comparable 2009 quarter. Our 2010 results were impacted by a favorable project gross profit mix and lower selling and administrative costs, partly offset by lower revenue volume and lower equity earnings due to lower refining-related technology licensing and, to a lesser extent, lower catalyst sales for various proprietary technologies in joint venture investments. Our 2009 quarter results were impacted by severance costs totaling approximately \$1.1 million.

#### **Liquidity and Capital Resources**

At March 31, 2010, cash and cash equivalents totaled \$336.8 million.

Operating During the first quarter of 2010, cash flows from operations totaled \$16.8 million, as cash generated from our earnings was partly offset by an overall increase in working capital levels. The increase in working capital was a result of a \$92.9 million decrease in accounts payable, due primarily to payments on our major CB&I Lummus projects and various projects within our Lummus Technology business sector, partially offset by a \$45.0 million decrease in accounts receivable, primarily from collections on our major CB&I Lummus projects and various projects within our CB&I Steel Plate Structures business sector.

19

#### **Table of Contents**

*Investing* During the first quarter of 2010, net cash used in investing activities totaled \$3.0 million, as capital expenditures during the period of approximately \$4.5 million were partially offset by proceeds from the sale of property and equipment totaling \$1.5 million.

We continue to evaluate and selectively pursue opportunities for additional expansion of our business through acquisition of complementary businesses. These acquisitions, if they arise, may involve the use of cash or may require further debt or equity financing.

Financing During the first quarter of 2010, net cash flows used in financing activities totaled \$3.1 million, primarily resulting from the purchase of shares associated with our stock-based compensation program totaling \$10.5 million being partly offset by \$4.6 million of tax benefits associated with tax deductions in excess of recognized stock-based compensation costs and proceeds of \$2.9 million associated with the issuance of shares for stock-based compensation during the period.

Our primary internal source of liquidity is cash flow generated from operations. Capacity under a revolving credit facility is also available, if necessary, to fund operating or investing activities. We have a five-year \$1.1 billion, committed and unsecured revolving credit facility (the Revolving Facility), with JPMorgan Chase Bank, N.A., as administrative agent, and Bank of America, N.A., as syndication agent, which terminates in October 2011. As of March 31, 2010, no direct borrowings were outstanding under the facility, but we had issued \$434.5 million of letters of credit. Such letters of credit are generally issued to customers in the ordinary course of business to support advance payments and performance guarantees or in lieu of retention on our contracts. As of March 31, 2010, we had \$665.5 million of available capacity under the facility. The facility has a borrowing sublimit of \$550.0 million and certain restrictive covenants, the most restrictive of which include a maximum leverage ratio, a minimum fixed charge coverage ratio and a minimum net worth level. It also includes restrictions regarding subsidiary indebtedness, sales of assets, liens, investments, type of business conducted and mergers and acquisitions, among other restrictions. In the event that we were to borrow funds under the facility, interest would be assessed at either prime plus an applicable floating margin or LIBOR plus an applicable floating margin.

In addition to the Revolving Facility, we have three committed and unsecured letter of credit and term loan agreements (the LC Agreements) with Bank of America, N.A., as administrative agent, JPMorgan Chase Bank, N.A., and various private placement note investors. Under the terms of the LC Agreements, either banking institution (the

LC Issuers ) can issue letters of credit. In the aggregate, they provide up to \$275.0 million of capacity. As of March 31, 2010, no direct borrowings were outstanding under the LC Agreements, but all three tranches were fully utilized. Tranche A, a \$50.0 million facility, and Tranche B, a \$100.0 million facility, are both five-year facilities which terminate in November 2011. Tranche C is an eight-year, \$125.0 million facility expiring in November 2014. The LC Agreements have certain restrictive covenants, the most restrictive of which include a minimum net worth level, a minimum fixed charge coverage ratio and a maximum leverage ratio. They also include restrictions with regard to subsidiary indebtedness, sales of assets, liens, investments, type of business conducted, affiliate transactions, sales and leasebacks, and mergers and acquisitions, among other restrictions. In the event of default under the LC Agreements, including our failure to reimburse a draw against an issued letter of credit, the LC Issuers could transfer their claim against us, to the extent such amount is due and payable by us under the LC Agreements, to the private placement lenders, creating a term loan that is due and payable no later than the stated maturity of the respective LC Agreement. In addition to quarterly letter of credit fees that we pay under the LC Agreements, to the extent that a term loan is in effect, we would be assessed a floating rate of interest over LIBOR.

Additionally, we have a \$200.0 million unsecured Term Loan with JPMorgan Chase Bank, N.A., as administrative agent, and Bank of America, N.A., as syndication agent. Interest under the Term Loan has been based upon LIBOR plus an applicable floating margin and is paid quarterly in arrears. At our election, we may borrow at prime plus an applicable floating margin. We also have an interest rate swap that provides for an interest rate of approximately 5.57%, inclusive of the applicable floating margin. The Term Loan will continue to be repaid in equal installments of \$40.0 million per year, with the last principal payment due in November 2012. It has similar restrictive covenants to the ones noted above for the Revolving Facility.

#### **Table of Contents**

We also have various short-term, uncommitted revolving credit facilities (the Uncommitted Facilities) across several geographic regions of approximately \$1.3 billion. These facilities are generally used to provide letters of credit or bank guarantees to customers in the ordinary course of business to support advance payments and performance guarantees or in lieu of retention on our contracts. At March 31, 2010, we had available capacity of \$566.0 million under these facilities. In addition to providing letters of credit or bank guarantees, we also issue surety bonds in the ordinary course of business to support our contract performance.

We could be impacted as a result of the current global financial, credit, and economic crisis if our customers delay or cancel projects, if our customers experience a material change in their ability to pay us, if we are unable to meet our restrictive covenants, or if the banks associated with our current Revolving Facility, LC Agreements, Term Loan, and Uncommitted Facilities, were to cease or reduce operations.

We were in compliance with all restrictive lending covenants as of March 31, 2010; however, our ability to remain in compliance with, and the corresponding availability of, such lending facilities could be impacted by circumstances or conditions beyond our control caused by the global financial, credit and economic crisis, including but not limited to, cancellation of contracts, changes in currency exchange or interest rates, performance of pension plan assets, or changes in actuarial assumptions.

As of March 31, 2010, the following commitments were in place to support our ordinary course obligations:

	<b>Amounts of Commitments by Expiration Period</b>									
	Less than 1								After 5	
	Total	Year		1-3 Years		4-5 Years		Years		
Letters of Credit/Bank										
Guarantees	\$ 1,428,159	\$	769,565	\$	611,615	\$	34,113	\$	12,866	
Surety Bonds	243,744		192,006		51,728		10			
Total Commitments	\$ 1,671,903	\$	961,571	\$	663,343	\$	34,123	\$	12,866	

Note: Letters of credit

include

\$31.5 million of letters of credit issued in support of our insurance program.

The equity and credit markets continue to be volatile. A continuation of this level of volatility in the credit markets may increase costs associated with issuing letters of credit under our Uncommitted Facilities or could increase costs when we amend, or extend available capacity under, our existing credit facilities. Notwithstanding these adverse conditions, we believe that our cash on hand, funds generated by operations, amounts available under our existing Revolving Facility and LC Agreements, and external sources of liquidity, such as the issuance of debt and equity instruments, will be sufficient to finance our capital expenditures, settle our commitments and contingencies (as more fully described in Note 7 to our Condensed Consolidated Financial Statements) and address our working capital needs for the foreseeable future. However, there can be no assurance that such funding will be available, as our ability to generate cash flows from operations and our ability to access funding under our Revolving Facility, LC Agreements and Uncommitted Facilities may be impacted by a variety of business, economic, legislative, financial and other factors, which may be outside of our control. Additionally, while we currently have significant, uncommitted bonding facilities, primarily to support various commercial provisions in our contracts, a termination or reduction of these bonding facilities could result in the utilization of letters of credit in lieu of performance bonds, thereby reducing our

available capacity under the Revolving Facility and LC Agreements. Although we do not anticipate a reduction or termination of the bonding facilities, there can be no assurance that such facilities will be available at reasonable terms to service our ordinary course obligations.

We are a defendant in a number of lawsuits arising in the normal course of business and we have in place appropriate insurance coverage for the type of work that we have performed. As a matter of standard policy, we review our litigation accrual quarterly and as further information is known on pending cases, increases or decreases, as appropriate, may be recorded in accordance with the FASB ASC s Commitments and Contingencies Topic.

21

#### **Table of Contents**

For a discussion of pending litigation, including lawsuits wherein plaintiffs allege exposure to asbestos due to work we may have performed, see Note 7 to our Condensed Consolidated Financial Statements.

#### **Off-Balance Sheet Arrangements**

We use operating leases for facilities and equipment when they make economic sense, including sale-leaseback arrangements. We have no other significant off-balance sheet arrangements.

#### **New Accounting Standards**

For a discussion of new accounting standards, see the applicable section in Note 1 to our Condensed Consolidated Financial Statements.

#### **Critical Accounting Estimates**

The discussion and analysis of financial condition and results of operations are based upon our Condensed Consolidated Financial Statements, which have been prepared in accordance with U.S. GAAP. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenue and expenses and related disclosure of contingent assets and liabilities. We evaluate our estimates on an on-going basis, based on historical experience and on various other assumptions that we believe to be reasonable under the circumstances. Our management has discussed the development and selection of our critical accounting estimates with the Audit Committee of our Supervisory Board of Directors. Actual results may differ from these estimates under different assumptions or conditions.

We believe the following critical accounting policies affect our more significant judgments and estimates used in the preparation of our Condensed Consolidated Financial Statements:

Revenue Recognition Our contracts are awarded on a competitive bid and negotiated basis. We offer our customers a range of contracting options, including fixed-price, cost reimbursable and hybrid approaches. Contract revenue is primarily recognized using the percentage-of-completion method, based on the percentage that actual costs-to-date bear to total estimated costs to complete each contract. We utilize this cost-to-cost approach as we believe this method is less subjective than relying on assessments of physical progress. We follow the guidance in the FASB s ASC Revenue Recognition Topic 605-35 for accounting policies relating to our use of the percentage-of-completion method, estimating costs and revenue recognition, including the recognition of profit incentives, unapproved change orders and claims, and combining and segmenting contracts. Under the cost-to-cost approach, the most widely recognized method used for percentage-of-completion accounting, the use of estimated cost to complete each contract is a significant variable in the process of determining revenue recognized and is a significant factor in the accounting for contracts. The cumulative impact of revisions in total cost estimates during the progress of work is reflected in the period in which these changes become known, including, to the extent required, the reversal of profit recognized in prior periods. Due to the various estimates inherent in our contract accounting, actual results could differ from those estimates.

Contract revenue reflects the original contract price adjusted for approved change orders and estimated minimum recoveries of unapproved change orders and claims. We recognize revenue associated with unapproved change orders and claims to the extent that related costs have been incurred when recovery is probable and the value can be reliably estimated. At March 31, 2010 and December 31, 2009, we had no material unapproved change orders or claims recognized in revenue.

Losses expected to be incurred on contracts in progress are charged to earnings in the period such losses become known. For projects in a significant loss position, there were no significant recognized losses during the three-month period ended March 31, 2010. Recognized losses during the three-month period ended March 31, 2009 were approximately \$24.0 million for projects in a significant loss position.

22

#### **Table of Contents**

Credit Extension We extend credit to customers and other parties in the normal course of business only after a review of the potential customer s creditworthiness. Additionally, management reviews the commercial terms of all significant contracts before entering into a contractual arrangement. We regularly review outstanding receivables and provide for estimated losses through an allowance for doubtful accounts. In evaluating the level of established reserves, management makes judgments regarding the parties ability to and likelihood of making required payments, economic events and other factors. As the financial condition of these parties changes, circumstances develop, or additional information becomes available, adjustments to the allowance for doubtful accounts may be required.

**Financial Instruments** We utilize derivative instruments in certain circumstances to mitigate the effects of changes in foreign currency exchange rates and interest rates, as described below. Our other financial instruments are not significant.

Foreign Currency Derivatives Our foreign currency derivatives are utilized on an on-going basis to mitigate certain foreign currency related operating exposures, as well as to hedge intercompany loans utilized to finance non-U.S. subsidiaries. Hedge contracts utilized to mitigate foreign currency related operating exposures are generally designated as cash flow hedges. Therefore, gains and losses, exclusive of forward points and credit risk, are included in accumulated other comprehensive (loss) income until the associated underlying operating exposure impacts our earnings. Gains and losses associated with instruments deemed ineffective during the period, if any, instruments for which we do not seek hedge accounting treatment, including those instruments used to hedge intercompany loans, and changes in the fair value of forward points, which represent the time-value component of the fair value of our derivative positions, are recognized within cost of revenue. We do not engage in currency speculation.

Interest Rate Derivatives Our interest rate derivatives are limited to a swap arrangement in place to hedge against interest rate variability associated with the Term Loan. The swap arrangement is designated as a cash flow hedge, as the critical terms matched those of the Term Loan at inception and as of March 31, 2010. Therefore, changes in the fair value of the hedge are included in accumulated other comprehensive (loss) income.

Income Taxes Deferred tax assets and liabilities are recognized for future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis using tax rates in effect for the years in which the differences are expected to reverse. A valuation allowance is provided to offset any net deferred tax assets if, based upon the available evidence, it is more likely than not that some or all of the deferred tax assets will not be realized. The final realization of deferred tax assets depends on our ability to generate sufficient future taxable income of the appropriate character and in the appropriate jurisdictions. We have not provided a valuation allowance against a portion of our U.K. net deferred tax asset which was approximately \$69.0 million at the end of 2009, as we believe that it is more likely than not that it will be utilized from future earnings and contracting strategies.

We provide for income taxes in situations where we have and have not received tax assessments. Taxes are provided in those instances where we consider it probable that additional taxes will be due in excess of amounts reflected in income tax returns filed worldwide. As a matter of standard policy, we continually review our exposure to additional income taxes due and as further information is known or events occur, increases or decreases, as appropriate, may be recorded.

**Estimated Reserves for Insurance Matters** We maintain insurance coverage for various aspects of our business and operations. However, we retain a portion of anticipated losses through the use of deductibles and self-insured retentions for our exposures related to third-party liability and workers compensation. Management regularly reviews estimates of reported and unreported claims through analysis of historical and projected trends, in conjunction with actuaries and other consultants, and provides for losses through insurance reserves. As claims develop and additional information becomes available, adjustments to loss reserves may be required. If actual results are not consistent with our assumptions, we may be exposed to gains or losses that could be material.

#### **Table of Contents**

Recoverability of Goodwill Goodwill and indefinite-lived intangible assets are not amortized to earnings, but instead are reviewed for impairment at least annually via a two-phase process, absent any indicators of impairment. The goodwill impairment analysis requires us to allocate goodwill to our reporting units, compare the fair value of each reporting unit with its carrying amount, including goodwill, and then, if necessary, record a goodwill impairment charge in an amount equal to the excess, if any, of the carrying amount of a reporting unit s goodwill over the implied fair value of that goodwill.

The primary method we employ to estimate the fair value of each reporting unit is the discounted cash flow method. This methodology is based, to a large extent, on assumptions about future events, which may or may not occur as anticipated and such deviations could have a significant impact on the estimated fair values calculated. These assumptions include, but are not limited to, estimates of future growth rates, discount rates and terminal values of reporting units. Our goodwill balance at March 31, 2010 was \$945.9 million. Based upon our current strategic planning and associated goodwill impairment assessments, we do not believe there is a reasonable possibility that our reporting units are at risk of recognizing an impairment of their goodwill.

#### **Forward-Looking Statements**

This quarterly report on Form 10-Q, including all documents incorporated by reference, contains forward-looking statements regarding CB&I and represents our expectations and beliefs concerning future events. These forward-looking statements are intended to be covered by the safe harbor for forward-looking statements provided by the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve known and unknown risks and uncertainties. When considering any statements that are predictive in nature, depend upon or refer to future events or conditions, or use or contain words, terms, phrases, or expressions such as achieve , forecast , plan , propos strategy , envision , hope , will , continue , potential , expect , believe , anticipate , project , estimate could , may , might , or similar forward-looking statements, we refer you to the cautionary statements concerning risk factors and Forward-Looking Statements described under Risk Factors in Item 1A of our Annual Report filed on Form 10-K filed with the SEC for the year ended December 31, 2009, which cautionary statements are incorporated herein by reference.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to market risk associated with changes in foreign currency exchange rates, which may adversely affect our results of operations and financial condition. One exposure to fluctuating exchange rates relates to the effects of translating the financial statements of our non-U.S. subsidiaries, which are denominated in currencies other than the U.S. dollar, into the U.S. dollar. The foreign currency translation adjustments are recognized within shareholders equity in accumulated other comprehensive income (loss) as cumulative translation adjustment, net of any applicable tax. We generally do not hedge our exposure to potential foreign currency translation adjustments. Another form of foreign currency exposure relates to our non-U.S. subsidiaries normal contracting activities. We generally attempt to limit our exposure to foreign currency fluctuations in most of our contracts through provisions that require customer payments in U.S. dollars, the currency of the contracting entity or other currencies corresponding to the currency in which costs are incurred. As a result, we do not always need to hedge foreign currency cash flows for contract work performed. However, where construction contracts do not contain foreign currency provisions, we generally use forward exchange contracts to hedge foreign currency exposure of forecasted transactions and firm commitments. At March 31, 2010, the outstanding notional value of these cash flow hedge contracts was \$40.4 million, including foreign currency exchange rate exposure associated with the following currencies: Czech Republic Koruna (\$16.2 million), Euro (\$12.1 million), Chilean Peso (\$9.8 million) and British Pound (\$2.3 million). The gains and losses on these contracts are intended to offset changes in the value of the related exposures. The unrealized hedge fair value loss associated with instruments for which we do not seek hedge accounting treatment was not material for the three-month period ended March 31, 2010. Additionally, we exclude forward points, which represent the time value component of the fair value of our derivative positions, from our hedge assessment analysis. This time value component was also not material. The total net fair value of these contracts, including the foreign currency gain related to ineffectiveness, was a gain of approximately \$0.5 million. The terms of our contracts generally extend up to two years. The potential change in fair value for our outstanding contracts from a hypothetical ten percent change in quoted foreign currency exchange rates would have been approximately

\$0.1 million at March 31, 2010.

#### **Table of Contents**

At the time we entered into our Term Loan, we also entered into a swap arrangement to hedge against the Term Loan s interest rate variability. The swap arrangement is designated as a cash flow hedge as the critical terms matched those of the Term Loan at inception and as of March 31, 2010. The potential change in fair value for our interest rate swap from a hypothetical one percent change in the LIBOR rate would have been approximately \$1.8 million at March 31, 2010.

In circumstances where intercompany loans and/or borrowings are in place with non-U.S. subsidiaries, we will also use forward contracts to generally offset any translation gains (losses) of the underlying transactions. At March 31, 2010, the outstanding notional value of these forward contracts was \$57.9 million, including foreign currency exchange rate exposure associated with the following currencies: British Pound (\$35.5 million), Euro (\$13.0 million) and Singapore Dollar (\$9.4 million). If the timing or amount of foreign-denominated cash flows vary, we incur foreign exchange gains or losses, which are included within cost of revenue. We do not use financial instruments for trading or speculative purposes.

The carrying value of our cash and cash equivalents, accounts receivable, accounts payable and notes payable approximates their fair values because of the short-term nature of these instruments. At March 31, 2010, the fair value of our long-term debt, based on the current market rates for debt with similar credit risk and maturity, approximated the value recorded on our condensed consolidated balance sheet as interest is based upon LIBOR plus an applicable floating spread and is paid quarterly in arrears. See Note 4 to our Condensed Consolidated Financial Statements for quantification of our financial instruments.

#### **Item 4. Controls and Procedures**

Disclosure Controls and Procedures As of the end of the period covered by this quarterly report on Form 10-Q, we carried out an evaluation, under the supervision and with the participation of our management, including the Chief Executive Officer (CEO) and Chief Financial Officer (CFO), of the effectiveness of the design and operation of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act )). Based upon such evaluation, the CEO and CFO have concluded that, as of the end of such period, our disclosure controls and procedures are effective.

Changes in Internal Controls There were no changes in our internal controls over financial reporting that occurred during the three-month period ended March 31, 2010, that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

#### PART II. OTHER INFORMATION

#### Item 1. Legal Proceedings

We have been and may from time to time be named as a defendant in legal actions claiming damages in connection with engineering and construction projects, technology licenses and other matters. These are typically claims that arise in the normal course of business, including employment-related claims and contractual disputes or claims for personal injury or property damage which occur in connection with services performed relating to project or construction sites. Contractual disputes normally involve claims relating to the timely completion of projects, performance of equipment or technologies, design or other engineering services or project construction services provided by us. Management does not currently believe that any of our pending contractual, employment-related personal injury or property damage claims and disputes will have a material effect on our future results of operations, financial position or cash flow.

25

#### **Table of Contents**

Asbestos Litigation We are a defendant in lawsuits wherein plaintiffs allege exposure to asbestos due to work we may have performed at various locations. We have never been a manufacturer, distributor or supplier of asbestos products. Through March 31, 2010, we have been named a defendant in lawsuits alleging exposure to asbestos involving approximately 4,900 plaintiffs and, of those claims, approximately 1,400 claims were pending and 3,500 have been closed through dismissals or settlements. Through March 31, 2010, the claims alleging exposure to asbestos that have been resolved have been dismissed or settled for an average settlement amount of approximately one thousand dollars per claim. We review each case on its own merits and make accruals based on the probability of loss and our estimates of the amount of liability and related expenses, if any. We do not currently believe that any unresolved asserted claims will have a material adverse effect on our future results of operations, financial position or cash flow, and, at March 31, 2010, we had accrued approximately \$2.1 million for liability and related expenses. With respect to unasserted asbestos claims, we cannot identify a population of potential claimants with sufficient certainty to determine the probability of a loss and to make a reasonable estimate of liability, if any. While we continue to pursue recovery for recognized and unrecognized contingent losses through insurance, indemnification arrangements or other sources, we are unable to quantify the amount, if any, that we may expect to recover because of the variability in coverage amounts, deductibles, limitations and viability of carriers with respect to our insurance policies for the years in question.

Environmental Matters Our operations are subject to extensive and changing U.S. federal, state and local laws and regulations, as well as the laws of other nations, that establish health and environmental quality standards. These standards, among others, relate to air and water pollutants and the management and disposal of hazardous substances and wastes. We are exposed to potential liability for personal injury or property damage caused by any release, spill, exposure or other accident involving such pollutants, substances or wastes.

In connection with the historical operation of our facilities, substances which currently are or might be considered hazardous were used or disposed of at some sites that will or may require us to make expenditures for remediation. In addition, we have agreed to indemnify parties from whom we have purchased or to whom we have sold facilities for certain environmental liabilities arising from acts occurring before the dates those facilities were transferred.

We believe that we are currently in compliance, in all material respects, with all environmental laws and regulations. We do not currently believe that any environmental matters will have a material adverse effect on our future results of operations or financial position. We do not anticipate that we will incur material capital expenditures for environmental controls or for the investigation or remediation of environmental conditions during the remainder of 2010 or 2011.

Item 1A. Risk Factors

There have been no material changes to the Risk Factors disclosure included in our Annual Report on Form 10-K for the year ended December 31, 2009 filed with the SEC on February 23, 2010.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

On August 18, 2009, we entered into a Sales Agency Agreement with Calyon Securities (USA) Inc. ( Calyon ), pursuant to which we may issue and sell from time to time, through Calyon as the Company s sales agent, up to 10.0 million shares of our common stock (the Shares ). The Shares are registered under the Securities Act of 1933, as amended, pursuant to the Company s shelf registration statement (the Registration Statement ) on Form S-3 (File No. 333-160852), which became effective upon filing with the SEC on July 29, 2009.

During the three-month period ended March 31, 2010, no shares of our common stock were sold under the Sales Agency Agreement.

Item 3. Defaults Upon Senior Securities None.

26

#### **Table of Contents**

Item 4. (Removed and Reserved)

Item 5. Other Information

None.

Item 6. Exhibits

(a) Exhibits

- Certification Pursuant to Rule 13-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- Certification Pursuant to Rule 13-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 <sup>(1)</sup> Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 <sup>(1)</sup> Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

(1) Filed herewith

27

#### **Table of Contents**

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Chicago Bridge & Iron Company N.V. By: Chicago Bridge & Iron Company B.V. Its: Managing Director

/s/ RONALD A. BALLSCHMIEDE Ronald A. Ballschmiede Managing Director (Principal Financial Officer and Duly Authorized Officer)

Date: April 27, 2010

28