## PORT FINANCIAL CORP

Form 10-Q
August 14, 2001

SECURITIES AND EXCHANGE COMMISSION<br>Washington, D. C. 20549

FORM 10-Q
(Mark One)
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2001
OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR $15(\mathrm{~d})$ OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$

Commission file number 000-29343

Port Financial Corp.
(Exact name of registrant as specified in its charter)
Massachusetts 04-1145480
(State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification No.)

1380 Soldiers Field Road, Brighton, Massachusetts 02135 (Address of principal executive offices)
(Zip Code)
(617) 779-8300
(Registrant's telephone number including area code)

## N/A

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(Former name, former address and former fiscal year,
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                        if changed from last Report)
    Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $X \quad$ No

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date.

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        Common Stock,
Par value $.01
    7,719,553
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Part I - FINANCIAL INFORMATION

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Item 1. Financial Statements

\author{
Port Financial Corp. \\ Consolidated Balance Sheets (Unaudited)
}

(In Thousands)

\section*{ASSETS}

Cash and due from banks
Federal funds sold
Other interest bearing cash equivalents
Total cash and cash equivalents

Certificates of deposit
Investment securities held to maturity, at amortized cost (Fair value was \(\$ 15,071\) and \(\$ 22,443\) )
Investment securities available for sale, at fair value Loans held for sale
Loans, net
Federal Home Loan Bank Stock, at cost
Savings Bank Life Insurance Stock, at cost
Banking premises and equipment, net
Accrued interest receivable
Other assets

Total assets

LIABILITIES AND STOCKHOLDERS' EQUITY
Deposits
Federal Home Loan Bank advances
Mortgagors' escrow payments
Accrued expenses and other liabilities

Total liabilities

Commitments and Contingencies (Note 2)

Stockholders' Equity:
Preferred stock, \$.01 par value Authorized - 5,000,000 shares
Issued and outstanding - no shares
Common stock, \$. . 01 par value -
Authorized - 30,000,000 shares
Issued and outstanding - 7,719,553 shares at June 30, 2001
And 7,725,553 at December 31, 2000
Additional paid-in capital
\begin{tabular}{|c|c|c|}
\hline \$796,400 & \$ & 806,021 \\
\hline 47,890 & & 35,801 \\
\hline 3,531 & & 3,801 \\
\hline 7,243 & & 6,993 \\
\hline 855,064 & & 852,616 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline \$ 14,639 & \$ & 11,819 \\
\hline 14,745 & & 36,680 \\
\hline 14,434 & & 21,768 \\
\hline 43,818 & & 70,267 \\
\hline 2,165 & & 104 \\
\hline 14,944 & & 22,332 \\
\hline 196,892 & & 181,196 \\
\hline 4,500 & & 823 \\
\hline 687,546 & & 687,382 \\
\hline 5,727 & & 4,951 \\
\hline 1,934 & & 1,934 \\
\hline 23,565 & & 23,649 \\
\hline 5,414 & & 6,131 \\
\hline 5,731 & & 5,900 \\
\hline \$992,236 & & 004,669 \\
\hline
\end{tabular}

\author{
Port Financial Corp. \\ Consolidated Balance Sheets-(Continued) (Unaudited)
}

```

Treasury stock, at cost - 1,022,314 shares at June 30, 2001
Unearned compensation - Recognition and retention plan
Unearned compensation - ESOP
Retained earnings
Accumulated other comprehensive income
Total stockholders' equity
Total liabilities and stockholders' equity

```
\((19,741) \quad-\)
    \((3,782) \quad(4,304)\)
    \((7,151) \quad(7,277)\)
    \(86,120 \quad 82,750\)
    5,399
    4,526
    137,172 152,053
(In Thousands)

See the accompanying notes to unaudited consolidated financial statements.

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> Port Financial Corp.
> Consolidated Statements of Operations (Dollars in Thousands Except Per Share Amounts) (Unaudited)

Interest and dividend income:
Interest on loans
Interest and dividends on investment securities
Interest on other cash equivalents
\(\$ \quad 12,990 \quad \$ \quad 11,907\)

Interest on certificates of deposit

Total interest and dividend income

Interest expense:
Interest on deposits 7,642 6,851

Interest on borrowed funds
Total interest expense

Net interest income
Provision for possible loan losses
Noninterest income:
Customer service fees
Gain on sale of loans, net
Loan servicing fee income
Other income

Total noninterest income

Noninterest expense:
Compensation and employee benefits
Occupancy and equipment expense
Data processing service fees
Marketing and investor relations
Other noninterest expense
Total noninterest expenses

Income before provision for income taxes
Provision for income taxes

Net income

Earnings per share:
Basic
Diluted

Weighted average shares outstanding:
Basic 6,265,482 7,145,719
Diluted

3,585
2,995
801
942
659

8,301
\(8,316 \quad 7,718\)

200
250
\begin{tabular}{|c|c|}
\hline 312 & 254 \\
\hline 180 & 51 \\
\hline 108 & 127 \\
\hline 540 & 299 \\
\hline 1,140 & 731 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|}
\hline & 3,585 & & 2,995 \\
\hline & 801 & & 942 \\
\hline & 513 & & 395 \\
\hline & 289 & & 230 \\
\hline & 844 & & 874 \\
\hline & 6,032 & & 5,436 \\
\hline & 3,224 & & 2,763 \\
\hline & 1,105 & & 967 \\
\hline \$ & 2,119 & \$ & 1,796 \\
\hline
\end{tabular}
\begin{tabular}{llll}
\(\$\) & 0.34 & \(\$\) & 0.25 \\
\(\$\) & 0.33 & \(\$\) & 0.25
\end{tabular}

6,375,279 7,145,719

See the accompanying notes to unaudited consolidated financial statements

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Port Financial Corp.
Consolidated Statements of Operations
(Dollars in Thousands Except Per Share Amounts)
(Unaudited)

Six Months Ended June 30,
\begin{tabular}{|c|c|}
\hline 2001 & 2000 \\
\hline
\end{tabular}


\author{
Port Financial Corp. \\ Consolidated Statement of Changes in Stockholders' Equity \\ For The Period Ending June 30, 2001 \\ (In Thousands) \\ (Unaudited)
}

Loans originated for sale ..... \((31,426)\)
Gain on sale of branch deposits(529)
Amortization of unearned compensation ..... 617
Decrease (increase) in other assets ..... 268
Decrease (increase) in accrued interest receivable ..... 717
Decrease in deferred loan fees ..... 51
Decrease in accrued expenses and other liabilities ..... 250
Net cash provided by operating activities
3,0342
Cash flows from investing activities:
Proceeds from maturities and principal repayments ofSecurities available for sale44,284
    Purchases of securities available for sale
    Proceeds from maturities and principal repayments of
        held to maturity securities
            7,388
    Purchases of securities held to maturity
    Proceeds from maturities of certificates of deposit
    Purchase of certificates of deposit
    \((58,656)\)
        -
        -
        \((2,061)\)
    Purchase of FHLB stock
        (776)
    Purchase of premises and equipment (868)
    Net decrease (increase) in loans
    (628)
    Recoveries of loans previously charged-off
        Net cash used in investing activities
    \((11,291)\)
    26
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Port Financial Corp.
Consolidated Statements of Cash Flows (Continued)
(In Thousands)
(Unaudited)
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{Cash flows from financing activities:} \\
\hline Decrease in term deposits & \((4,345)\) & (14) \\
\hline Decrease in term deposits due to sale of branch deposits & \((5,958)\) & \\
\hline Increase in demand deposits, NOW accounts and Savings accounts & 10,845 & 77 \\
\hline Decrease in demand deposits, NOW accounts and Savings accounts due to sale of branch deposits & \((10,163)\) & \\
\hline Increase (decrease) in mortgagors' escrow payments & (270) & \\
\hline Increase (decrease) to borrowings & 12,089 & (29 \\
\hline Net proceeds on stock offering & - & 71 \\
\hline Cash dividends & (649) & \\
\hline ESOP purchase & - & ( 4 \\
\hline Treasury stock purchase & \((19,741)\) & \\
\hline
\end{tabular}

Net cash provided by financing activities

Net increase in cash and cash equivalents

Cash and cash equivalents, beginning of year

Cash and cash equivalents, end of period

Supplemental disclosures of cash flows information:
Cash paid for interest

Cash paid for income taxes

See the accompanying notes to unaudited consolidated financial statements.

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Port Financial Corp.
Notes to Unaudited Consolidated Financial Statements
1) Basis of Presentation

The unaudited consolidated financial statements of Port Financial Corp. ("Port" or the "Company") include the accounts of the Company and its two wholly owned subsidiaries, Cambridgeport Bank (the "Bank") and Brighton Investment Corporation. Brighton Investment Corporation invests in marketable securities. Cambridgeport Bank is a Massachusetts-chartered savings bank with its headquarters located in Cambridge, Massachusetts. The Bank has four wholly owned subsidiaries, Temple Investment Corporation, River Investment Corporation, Cambridgeport Insurance Services, Inc. and Prospect Real Estate Investment Corp. Temple Investment Corporation and River Investment Corporation both invest in securities. Cambridgeport Insurance Services, Inc. was established in April 2000 and intends to provide insurance. Prospect Real Estate Investment Corp. was established in April 2001 and holds certain mortgage loans originated by the Bank. In addition, the Bank is the sole member of Temple Realty LLC, which owns the Company's administrative center.

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation \(S-X\). Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. In the opinion of management, the unaudited consolidated financial statements presented herein reflect all adjustments (consisting only of normal adjustments) necessary for a fair presentation. Interim results are not necessarily
\begin{tabular}{|c|c|}
\hline \((18,192)\) & 100, \\
\hline \((26,449)\) & 6, \\
\hline 70,267 & 19, \\
\hline \$ 43,818 & \$ 25, \\
\hline \$ 18,315 & \$ 14, \\
\hline \$ 2,292 & \$ \\
\hline
\end{tabular}

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indicative of results to be expected for the entire year.

The Company believes that the disclosures are adequate to make the information presented not misleading. However, results for the periods presented are not necessarily indicative of the results to be expected for the entire 2001 fiscal year.
2) Commitments and Contingencies

At June 30, 2001, the Company had outstanding commitments to originate loans amounting to approximately \(\$ 17.1\) million, and unadvanced funds on construction loans and lines of credit amounting to approximately \(\$ 800,000\) and \(\$ 169.8\) million, respectively.
3) Earnings Per Share

Basic earnings per share represents income available to holders of common stock divided by the weighted-average number of common shares outstanding during the period. In calculating basic earnings per share, the number of shares of common stock outstanding is reduced by the number of shares held by Port's

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Employee Stock Ownership Plan (the "ESOP") and its 2000 Recognition and Retention Plan (the "RRP") that have not been allocated or are not committed for release to participants' individual accounts. Diluted earnings per share reflects additional common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustment to income that would result from the assumed conversion. Potential common shares that may be issued by the Company relate solely to outstanding stock options and unearned RRP shares and are determined using the treasury stock method.

Earnings per share is not presented for the six month period ended June 30, 2000 because the earnings per share calculation for the period prior to April 11, 2000 (the date of conversion to a stock company) is not meaningful. Prior to April 11, 2000, the Company was a mutual holding company and no stock was outstanding.
4) Quincy Branch

On February 23, 2001, the Bank sold approximately \(\$ 16.1\) million of deposits that were related to its branch located in the Roche Bros. Supermarket in Quincy, Massachusetts to South Shore Savings Bank. The Bank closed the Quincy Branch on April 5, 2001 upon the termination of its lease. The deposit sale generated a pre-tax gain of \(\$ 529,000\).
5) Stock Repurchases

On February 22, 2001 the Company announced a repurchase program to acquire 372,141 shares of its common stock. The Company completed these repurchases on May 15, 2001. On June 6, 2001 the Company announced another repurchase program to acquire 352,460 shares of its common stock. This program was completed on June 8, 2001. The cost of these shares totaled \(\$ 14.3\) million, or an average of \(\$ 19.72\) per share. In addition, during the quarter ended March 31, 2001, the Company completed the purchase of the 297,713 shares authorized related to the RRP. The cost of these shares totaled \$5.4 million, or an average of \(\$ 18.32\) per share.
6) Loans

The loan portfolio consisted of the following (in thousands):
\begin{tabular}{|c|c|}
\hline June & December 31 \\
\hline 2001 & 2000 \\
\hline (Unaudited) & ---- \\
\hline \$347,930 & \$353, 518 \\
\hline 235,741 & 241,325 \\
\hline 87,649 & 82,885 \\
\hline 18,338 & 11,458 \\
\hline 689,658 & 689,186 \\
\hline 1,644 & 1,083 \\
\hline 4,707 & 5,172 \\
\hline 696,009 & 695,441 \\
\hline 8,463 & 8,059 \\
\hline \$687,546 & \$687,382 \\
\hline
\end{tabular}
7) Deposits

A summary of deposit balances, by type, is as follows (in thousands):
\begin{tabular}{|c|c|c|}
\hline & June
\[
2001
\] & \[
\begin{array}{r}
\text { December } 31 \\
2000
\end{array}
\] \\
\hline & (Unaudited) & ---- \\
\hline Demand deposit accounts & \$ 46,826 & \$ 46,138 \\
\hline NOW accounts & 88,604 & 69,101 \\
\hline Regular savings accounts & 53,510 & 51,864 \\
\hline Money market accounts & 309,142 & 330,297 \\
\hline Total noncertificate accounts & 498,082 & 497,400 \\
\hline Term certificates- & & \\
\hline Term certificates less than \$100,000 & 236,238 & 250,662 \\
\hline Term certificates of \(\$ 100,000\) and over & 62,080 & 57,959 \\
\hline Total term certificate accounts & 298,318 & 308,621 \\
\hline
\end{tabular}

\begin{abstract}
8) Business Segments

SFAS No. 131, Disclosure About Segments of an Enterprise and Related Information, establishes standards for reporting segments of a business enterprise. Operating segments are components of an enterprise, which are evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. The company's chief operating decision maker is the Chairman and Chief Executive Officer. The adoption of SFAS No. 131 did not have a material effect on the Company's primary financial statements, but did result in the disclosure of segment information contained herein. The Company has identified its reportable operating business segment as community banking based on products and services provided to the customer. The Company's community banking business segments consist of commercial banking and retail banking. The community banking business segment derives its revenues from a wide range of banking services, including lending activities, acceptance of demand, saving and time deposits, mortgage lending and sales and servicing income from investors. Nonreportable operating segments of the Company's operations that do not have similar characteristics to the community banking operations and do not meet the quantitative thresholds requiring disclosure are included in the Other category in the disclosure of business segments below. These nonreportable segments include Parent Company financial information. Consolidation adjustments are included in the consolidation adjustments category. The consolidation adjustments reflect certain eliminations of cash and Parent Company investments in subsidiaries.
\end{abstract}

The accounting policies used in the disclosure of business segments are the same as those described in the summary of significant accounting policies.

Reportable segments and reconciliation to consolidated financial information is as follows:
\begin{tabular}{|c|c|c|c|c|}
\hline & Community Banking & Other & Consolidati Adjustment & Consolidated \\
\hline & \multicolumn{4}{|c|}{(Unaudited)} \\
\hline June 30, 2001: & \multicolumn{4}{|c|}{(In Thousands)} \\
\hline \multicolumn{5}{|l|}{Investment securities available} \\
\hline For sale and held to maturity & \$178,818 & \$ 44,472 & \$ (11, 454) & \$211, 836 \\
\hline Loans, net & 687,546 & 7,206 & \((7,206)\) & 687,546 \\
\hline Total assets & 953,423 & 148,502 & \((109,689)\) & 992,236 \\
\hline Total deposits (1) & 796,400 & - & - & 796,400 \\
\hline Total liabilities & 862,525 & 2,362 & \((9,823)\) & 855,064 \\
\hline Total interest and dividend income & 32,484 & 10,672 & \((9,024)\) & 34,132 \\
\hline Total interest expense & 18,235 & 7 & (288) & 17,954 \\
\hline Net interest income & 14,249 & 10,665 & \((8,736)\) & 16,178 \\
\hline Provision for possible loan losses & 400 & - & - & 400 \\
\hline
\end{tabular}

\title{
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Total noninterest income
Total noninterest expense
Net income

2,541
-
605
3,156 9,599
-
\((8,736)\)
2,541
12,190
4,019
\begin{tabular}{|c|c|c|c|}
\hline Community & & Consolidation & \\
\hline Banking & Other & Adjustments & Consolidated \\
\hline
\end{tabular}
(In Thousands)

Investment securities available
For sale and held to maturity
Loans, net
\begin{tabular}{rrrr}
\(\$ 128,957\) & \(\$ 41,469\) & \(\$(5,666)\) & \(\$ 164,760\) \\
634,146 & - & - & 634,146 \\
830,257 & 156,538 & - & \((119,853)\) \\
703,115 & 2,110 & \((18,544)\) & 866,942 \\
740,814 & 1,313 & \((25,155)\) & 684,571 \\
27,442 & - & - & 717,769 \\
14,539 & 1,313 & - & 28,755 \\
12,903 & - & - & 14,539 \\
416 & - & - & 14,216 \\
1,117 & 158 & - & 416 \\
10,207 & 767 & - & 1,117 \\
2,156 & & - & 10,365
\end{tabular}```

