

Edgar Filing: MEGATECH CORP - Form 10-K

MEGATECH CORP  
Form 10-K  
March 29, 2001

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15 (d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES  
EXCHANGE ACT OF 1934  
(FEE REQUIRED)

FOR THE FISCAL YEAR ENDED DECEMBER 31, 2000 OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES  
EXCHANGE ACT OF 1934  
(NO FEE REQUIRED)

FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_

Commission File No. 0-9646

MEGATECH CORPORATION  
(Exact name of registrant as specified in its charter)

Massachusetts  
(State or other jurisdiction of  
incorporation of organization)

04-2461059  
(IRS. Employer identification No.)

555 Woburn Street, Tewksbury, Massachusetts  
(Address of principal executive offices)

01876  
(Zip Code)

Registrant's telephone number, including area code: (978) 937-9600

Securities registered pursuant to section 12(b) of the Act: NONE

Securities registered pursuant to section 12(g) of the Act: NONE

Common Stock, Par Value .0143

Indicate by check mark whether the registrant (1) has filed all reports  
required to be filed by Section 13 or 15(d) of the Securities Exchange Act  
of 1934 during the preceding 12 months (or for such shorter period that the  
registrant was required to file such reports), and (2) has been subject to  
such filing requirements for the past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item  
405 of Regulation S-K is not contained herein, and will not be contained, to  
the best of the registrant's knowledge, in definitive proxy or information  
statements incorporated by reference in Part III of this Form 10-K or any  
amendment to this Form 10-K.

The aggregate market value of the registrant's Common Stock held by non-  
affiliates of the registrant based upon the closing sale price of the Common  
Stock on March 21, 2001 was approximately \$230,221 based on the average of  
the closing bid and asked quotations of the Common Stock in the over the  
counter market. The number of shares held by nonaffiliates was 2,558,008.

## Edgar Filing: MEGATECH CORP - Form 10-K

Shares of Common Stock held by each officer and director and by each person who owns 5% or more of the outstanding Common Stock have been excluded in that such persons may be deemed to be affiliates. This determination of affiliate status is not necessarily a conclusive determination for other purposes.

The number of shares of par value \$.0143 common stock outstanding as of March 21, 2001 was 3,815,408.

Portions of the registrant's definitive Proxy Statement for its Annual Meeting of the stockholders to be held on May 14, 2001 (the "Proxy Statement") are incorporated by reference into Part III.

### PART I

#### Item 1 - Description of Business

##### (a) General Development of Business

Megatech Corporation (Megatech or the Company) was established in 1970 and is engaged in the production and sale of educational training programs and equipment in the energy power and transportation areas sold domestically and internationally to educational institutions and government agencies.

Megatech manufactures educational training equipment which consist of modular technology workstations which are designed to provide students with hands-on experience working with various technologies such as: automotive, environmental, fiber-optic, microwave, laser, alternate energies, electronic, personal computer kits and multi-media. In conjunction with the educational equipment, Megatech produces over 200 video training programs and student manuals which enable students to follow a self-paced self-guided program to learn the technologies described above.

The Company competes with a number of major suppliers of school training equipment and several small single product line companies through the uniqueness of its products, and the quality of its training programs. Most of the sales to states, cities, towns and school districts are the results of having submitted sealed bids and having been awarded the sale based on being the lowest bidder, directly or through independent sales rep organizations.

There were two customers which accounted for 63% of sales for the year ended December 31, 2000, and one customer which accounted for 36% and 28% of sales for the years ended December 31, 1999 and 1998, respectively. No other customers accounted for more than 10% of sales in each of the years ended December 31, 2000, 1999 and 1998.

Approximately 28%, 39% and 46% of sales during the years ended December 31, 2000, 1999 and 1998, respectively, were from international sales.

The Company's backlog as of December 31, 2000 and 1999 was \$216,434 and \$803,524, respectively.

As of December 31, 2000, the Company had 9 full-time and 0 part-time employees, in addition to it's independent domestic and international sales rep organizations.

##### (b) Financial Information About Industry Segments

N/A

## Edgar Filing: MEGATECH CORP - Form 10-K

### (c) Narrative Description of Business

See (a) above.

### (d) Financial Information About Foreign and Domestic Operations and Exports Sales

The Company presently has no operations in foreign countries.

Export sales of the Company were as follows:

Year	Amount	Percent of Total Sales
2000	\$571,127	28%
1999	\$699,214	39%
1998	\$847,077	46%

Most of these sales are made upon receipt of Irrevocable Letters of Credit or prepayments.

### Item 2 - Properties

The Company's administrative, sales and marketing, research and development, and manufacturing facility is located in Tewksbury, Massachusetts and consists of approximately 20,000 square feet under a lease with a related party which expired in November, 1999. The company now leases the facility on a tenant at will basis. The current facility will accommodate twice the current production levels. There is ample expansion capability beyond the current capacity for additional square footage for manufacturing.

### Item 3 - Legal Proceedings

None

### Item 4 - Submission of Matters to a Vote of Security Holders:

During the fourth quarter of 2000, no matters were submitted to a vote of the security holders through the solicitation of proxies or otherwise.

## PART II

### Item 5 - Market for the Registrant's Common Equity and Related Stockholders Matters

The Company's Common Stock is traded in the over-the-counter market, National Association of Security Dealers through the NASD electronic bulletin board under the symbol MGTC. The following table sets forth the periods indicated, the closing high and low Bid Quotations of the Common Stock in the over-the-counter market. These Quotations represent prices between dealers, do not include retail markup, markdowns or commissions and do not necessarily represent actual transactions.

## Edgar Filing: MEGATECH CORP - Form 10-K

		High	Low
		-----	
2000	1st Quarter	.50	.12
	2nd Quarter	.50	.12
	3rd Quarter	.31	.09
	4th Quarter	.16	.07
1999	1st Quarter	.31	.06
	2nd Quarter	.50	.13
	3rd Quarter	.44	.13
	4th Quarter	.38	.13
1998	1st Quarter	.25	.05
	2nd Quarter	.25	.05
	3rd Quarter	.25	.03
	4th Quarter	.25	.04

As of March 20, 2001, there were approximately 841 Shareholders based upon the number of record holders as of that date. The Company has paid no cash dividends since its inception in 1970. At the present time, the Company intends to retain all potential earnings for future growth of the business.

### Item 6 - Selected Financial Data

The following table summarizes certain financial data which are qualified by more detailed financial statements included herein.

	2000	1999	1998	1997
-----				
Sales	2,075,724	1,794,553	\$1,844,782	\$2,097,454
Income (Loss) from operations	73,378	1,992	(99,081)	(130,842)
Net Income (Loss)	67,712	1,593	(99,535)	(129,606)
Net Income (Loss) per Common share	0.018	0.001	(0.026)	(0.034)
Weighted average shares outstanding	3,813,719	3,805,239	3,792,308	3,790,122
Total Assets	700,821	795,247	788,374	936,784
Long Term Obligations	-0-	37,500	-0-	-0-
Stockholders' equity	481,019	412,880	410,287	545,733
Cash Dividends Per Share	-0-	-0-	-0-	-0-

### Item 7 - Management's Discussion and Analysis of Financial Condition and Results of Operation

#### 2000 Compared with 1999

Sales for 2000 increased from the corresponding period of 1999 by \$0.28 million or 16%, to \$2.1 million. This increase was primarily due to an increase in overall sales volume. Domestic sales in 2000 were \$1.5 million or 72% of total sales, compared to \$1.1 million or 61% of total sales in 1999. International sales in 2000 were \$0.6 million or 28% of total sales, compared to \$0.7 million or 39% of total sales in 1999. The Company believes

## Edgar Filing: MEGATECH CORP - Form 10-K

that the increase in overall sales is due to increased domestic sales.

Gross profit for 2000 increased from the corresponding period of 1999 by \$0.29 million, or 38%, to \$1.0 million. As a percentage of total sales, gross profit was 50% and 42% for 2000 and 1999, respectively. Currently, there are no known future increases in costs of materials, labor or other price increases which could have an effect on sales other than normal inflation increases.

Selling and marketing expenses for 2000 increased from the corresponding period of 1999 by approximately \$0.2 million or 36% to \$0.8 million. As a percentage of total sales, selling and marketing expenses increased to 37% for 2000 compared to 32% for 1999. The increase is primarily due to changes in marketing staff and increased commissions.

General and administrative expenses for 2000 decreased from the corresponding period of 1999 by \$.01 million, or 4% to \$0.16 million. The decrease in G & A expenses is the result of changes in office staff. As a percentage of total sales, G & A expenses decreased to 7.7% in 2000 compared to 9.3% in 1999.

Research and development expenses for 2000 increased from the corresponding period of 1999 by \$.01 million or 61%. As a percentage of sales, R & D expenses increased to 2% of sales in 2000 compared to 1% of sales in 1999.

Income from operations for 2000 as compared to the same period of 1999 increased by \$.07 million. As a percentage of total sales, operating income increased to 3.5% for 2000 compared to .11% for 1999. Operating income is the result of the factors indicated above.

### 1999 Compared with 1998

Sales for 1999 decreased from the corresponding period of 1998 by \$0.05 million or 3%, to \$1.8 million. This decrease was primarily due to a decrease in international sales. Domestic sales in 1999 were \$1.1 million or 61% of total sales, compared to \$1 million or 54% of total sales in 1998. International sales in 1999 were \$0.7 million or 39% of total sales, compared to \$0.8 million or 46% of total sales in 1998.

Gross profit for 1999 increased from the corresponding period of 1998 by \$0.04 million, or 5%, to \$0.8 million. As a percentage of total sales, gross profit increased to 42% in 1999 compared to 39% in 1998. Currently, there are no known future increases in costs of materials, labor or other price increases which could have an effect on sales other than normal inflation increases.

Selling and marketing expenses for 1999 decreased from the corresponding period of 1998 by approximately \$0.06 million or 9% to \$0.6 million. As a percentage of total sales, selling and marketing expenses decreased to 32% for 1999 compared to 34% for 1998. The decrease is primarily due to a decrease in commissions paid to sales reps.

General and administrative expenses for 1999 remained steady at \$.16 million and 9% of sales in 1999 and 1998.

Research and development expenses for 1999 remained steady at \$.02 million and 1% of sales in 1999 and 1998.

Income from operations for 1999 as compared to the same period of 1998 increased by \$.10 million. As a percentage of total sales, operating income increased to .11% for 1999 compared to operating losses of 5.4% in 1998. The

## Edgar Filing: MEGATECH CORP - Form 10-K

operating income in 1999 are a result of the factors indicated above.

### Liquidity and capital resources

Working capital at December 31, 2000 was \$397,809 as compared to \$376,983 in working capital at December 31, 1999. The increase was attributable to the net income for the year ended December 31, 2000.

The Company maintains a \$200,000 line-of-credit agreement with a bank. The line is collateralized by a security interest in substantially all assets of the Company. Interest is payable monthly at the bank's prime rate plus 1.5%. There were no borrowings outstanding on this line at December 31, 2000.

Capital expenditures totaled approximately \$27,000 in 2000 and \$16,000 in 1999. No material purchase or capital commitments exist at December 31, 2000.

The Company believes that cash generated from operations, together with the existing sources of debt financing, will be sufficient to meet foreseeable cash requirements through 2001.

### Item 7a - Quantitative and Qualitative Disclosures about Market Risk

Not applicable.

### Item 8 - Financial Statements and Supplementary Data

Financial statements and schedules together with the auditors' reports thereon are referred to Part IV and are attached hereto.

### Item 9 - Changes in and Disagreements with Accountants on Accounting and Financial Disclosures

1. Disagreements with Accountants on Accounting and Financial Disclosure:

None

2. Changes in Registrant's Certifying Accountants

None

## PART III

### Item 10 - Directors, Executive Officers of the Registrant

The information required with respect to the Directors and the Executive Officers of the Company is incorporated herein by reference to "Executive Officers" in the Proxy Statement and is incorporated herein by reference.

### Item 11 - Executive Compensation

The information required with respect to executive compensation of the Company is incorporated herein by reference to "Executive Officer Compensation" in the Proxy Statement and is incorporated herein by reference.

### Item 12 - Security Ownership of Certain Beneficial Owners and Management

The information required by this item with respect to security

## Edgar Filing: MEGATECH CORP - Form 10-K

ownership and management and certain beneficial owners of the Company is incorporated by reference to the caption "Stock Ownership of Directors, Executive Officers and Principal Stockholders" contained in the Proxy Statement and is incorporated herein by reference.

The Company knows of no arrangements, including any pledge by any person of securities of the Company, the operation of which may at a subsequent date result in a change in control of the Company. The Company also knows of no agreements among its shareholders which relate to voting or investment power of its shares of Common Stock.

### Item 13 - Certain Relationships and Related Transactions

Commissions paid to a related entity for the years ended December 31, 2000, 1999 and 1998 were approximately \$1,800, \$12,000 and \$27,000, respectively.

The Company has entered into a lease agreement for its Tewksbury, Massachusetts facility with Lorig Corporation, which is owned by members of the family of an officer and majority stockholder of the Company. The Company believes the lease agreement is either favorable or comparable to others based on a market value of the facility. The lease expired in November, 1999 and the Company now leases the facility on a tenant at will basis.

## PART IV

### Item 14 - Exhibits, Financial Statements, Schedules and Reports on Form 8-K

	Page
a) The following documents are filed as a part of this Report:	
1. Financial Statement:	
Report of Independent Certified Public Accountants	9
Balance sheet at December 31, 2000 and 1999	10
Statement of operations for the years ended December 31, 2000, 1999 and 1998	11
Statement of Stockholders' equity for the years ended December 31, 2000, 1999 and 1998	12
Statement of cash flows for the years ended December 31, 2000, 1999 and 1998	13
Notes to Financial Statements	14
2. Schedules for the years ended December 31, 2000, 1999 and 1998	
Schedule II - Valuation and Qualifying Accounts	19
All other schedules called for under Regulation S-X are not submitted because they are not applicable or not required, or because the required information is included in the Consolidated financial statements and notes thereto.	

Edgar Filing: MEGATECH CORP - Form 10-K

3. Exhibits:

The following exhibits are filed herewith:

None

b) Reports on Form 8-K:

The Company filed no Reports on Form 8-K with the Securities and Exchange Commissions during the quarter ended December 31, 2000.

REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

To the Board of Directors and Stockholders of  
Megatech Corporation

We have audited the accompanying balance sheet of Megatech Corporation as of December 31, 2000 and 1999, and the related statements of operations, stockholders' equity and cash flows for the years ended December 31, 2000, 1999 and 1998. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Megatech Corporation as of December 31, 2000 and 1999, and the results of its operations and its cash flows for the years ended December 31, 2000, 1999 and 1998 in conformity with accounting principles generally accepted in the United States of America.

Our audits, referred to above, also include the financial schedules listed in the Index at Item 14(a)(2). In our opinion, based on our audit, such financial schedules present fairly the information required to be set forth therein.

SULLIVAN BILLE, P.C.

Tewksbury, Massachusetts  
February 26, 2001

MEGATECH CORPORATION

BALANCE SHEET, DECEMBER 31, 2000 AND 1999

2000

1999

-----



Edgar Filing: MEGATECH CORP - Form 10-K

A S S E T S

CURRENT ASSETS:		
Cash and cash equivalents	\$ 27,585	\$ 75,857
Accounts receivable:		
Trade (less allowance for doubtful accounts: 2000, \$14,075; 1999, \$9,934)	332,577	280,389
Other	7,763	3,581
Inventories	243,827	357,662
Prepaid expenses	5,859	4,361
	-----	-----
Total current assets	617,611	721,850
PROPERTY AND EQUIPMENT - Net	75,544	65,731
OTHER ASSETS	7,666	7,666
	-----	-----
TOTAL	\$ 700,821	\$ 795,247
	=====	=====

L I A B I L I T I E S   A N D   S T O C K H O L D E R S '   E Q U I T Y

CURRENT LIABILITIES:		
Accounts payable - trade	\$ 95,381	\$ 77,192
Accrued liabilities:		
Customer advanced payments	14,405	172,953
Accrued commissions	8,820	24,055
Other	63,696	70,667
Current portion of long-term debt	37,500	
	-----	-----
Total current liabilities	219,802	344,867
	-----	-----
LONG-TERM DEBT		37,500
		-----
STOCKHOLDERS' EQUITY:		
Common stock, authorized, 5,000,000 shares of \$.0143 par value; issued and outstanding:		
2000, 3,815,408 shares;		
1999, 3,812,308 shares	54,560	54,516
Additional paid-in capital	4,015,044	4,014,661
Deficit	(3,588,585)	(3,656,297)
	-----	-----
Stockholders' equity - net	481,019	412,880
	-----	-----
TOTAL	\$ 700,821	\$ 795,247
	=====	=====

See notes to financial statements.

# Edgar Filing: MEGATECH CORP - Form 10-K

## STATEMENT OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31, 2000, 1999 AND 1998

	2000	1999	1998
SALES	\$2,075,724	\$1,794,553	\$1,844,782
COST OF SALES	1,029,285	1,034,245	1,123,575
GROSS PROFIT	1,046,439	760,308	721,207
OPERATING EXPENSES:			
Selling and marketing	777,660	569,882	626,836
General and administrative	160,464	166,726	168,048
Research and development	34,937	21,708	25,404
Total operating expenses	973,061	758,316	820,288
INCOME (LOSS) FROM OPERATIONS	73,378	1,992	(99,081)
OTHER EXPENSE - Net	5,666	399	454
NET INCOME (LOSS)	\$ 67,712	\$ 1,593	\$ (99,535)
NET INCOME (LOSS) PER SHARE - Basic and diluted	\$ .018	\$ .001	\$ (.026)

See notes to financial statements.

### MEGATECH CORPORATION

#### STATEMENT OF STOCKHOLDERS' EQUITY FOR THE YEARS ENDED DECEMBER 31, 2000, 1999 AND 1998

	COMMON STOCK		ADDITIONAL PAID-IN CAPITAL	DEFICIT
	SHARES	AMOUNT		
BALANCE AT DECEMBER 31, 1997	3,792,308	\$54,230	\$4,049,858	\$ (3,558,355)
COMPENSATION			8,714	
STOCK OPTIONS TERMINATED			(44,625)	

Edgar Filing: MEGATECH CORP - Form 10-K

NET LOSS FOR THE YEAR				(99,535)
-----				
BALANCE AT DECEMBER 31, 1998	3,792,308	54,230	4,013,947	(3,657,890)
ISSUANCE OF COMMON STOCK	20,000	286	714	
NET INCOME FOR THE YEAR				1,593
-----				
BALANCE AT DECEMBER 31, 1999	3,812,308	54,516	4,014,661	(3,656,297)
ISSUANCE OF COMMON STOCK	3,100	44	383	
NET INCOME FOR THE YEAR				67,712
-----				
BALANCE AT DECEMBER 31, 2000	3,815,408	\$54,560	\$4,015,044	\$(3,588,585)
=====				

See notes to financial statements.

MEGATECH CORPORATION

STATEMENT OF CASH FLOWS  
FOR THE YEARS ENDED DECEMBER 31, 2000, 1999 AND 1998

	2000	1999	1998
	-----		
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income (loss)	\$ 67,712	\$ 1,593	\$ (99,
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:			
Non-cash charges (credit) to net income (loss):			
Depreciation and amortization	17,546	19,092	20,
Compensation funded by stock options - net Common stock awarded as compensation	427	1,000	(35,
Loss on sale of property and equipment		3,225	
Decrease (increase) in current assets:			
Accounts receivable	(56,370)	(168,319)	241,
Inventories	113,835	42,206	9,
Prepaid expenses	(1,498)	1,103	16,
Increase (decrease) in current liabilities:			
Accounts payable	18,189	(86,537)	(109,
Accrued liabilities	(180,754)	53,317	121,
	-----		
Net cash provided by (used in) operating activities	(20,913)	(133,320)	164,
	-----		
CASH FLOWS USED IN INVESTING ACTIVITIES - Additions to property and equipment	(27,359)	(15,903)	(6,
	-----		

## Edgar Filing: MEGATECH CORP - Form 10-K

### CASH FLOWS FROM FINANCING ACTIVITIES:

Payments on line of credit - net			(25,
Proceeds from issuance of long-term debt	37,500		
Net cash provided by (used in) financing activities	37,500		(25,
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(48,272)	(111,723)	132,
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	75,857	187,580	55,
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 27,585	\$ 75,857	\$ 187,
SUPPLEMENTAL CASH FLOW INFORMATION:			
Interest paid	\$ 3,437	\$ 839	\$
Taxes paid	404	351	

See notes to financial statements.

### MEGATECH CORPORATION

#### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2000, 1999 AND 1998

#### 1. OPERATIONS

Megatech Corporation is engaged in the production and sale of educational training programs in the energy, power and transportation areas which are sold domestically and internationally to educational institutions and government agencies. Inherent in the line of business in which the Company is engaged is the risk of product line obsolescence due to technological advances. There also exists the risk that certain customers, such as governmental agencies, which are funded by tax revenues, may be subject to budget reductions. The Company grants credit to its customers. Approximately 28%, 39% and 46% of sales during the years ended December 31, 2000, 1999 and 1998, respectively, were from international sales.

There were two customers that accounted for 63% of sales for the year ended December 31, 2000 and one customer that accounted for 36% and 28% of sales for the years ended December 31, 1999 and 1998, respectively. No other customers accounted for more than 10% of sales in each of the years ended December 31, 2000, 1999 and 1998.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

##### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

##### Revenue Recognition

## Edgar Filing: MEGATECH CORP - Form 10-K

Revenue from product sales are recognized upon shipment. Revenue for maintenance and service and other revenues are recognized as the services are performed.

### Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include cash and all highly liquid investments with original maturities of three months or less.

### Inventories

Inventories are valued at the lower of cost (first-in-first-out method) or market.

### Property and Equipment

Property and equipment are recorded at cost. Depreciation and amortization are computed principally on the straight-line method for financial accounting purposes, and accelerated methods for tax purposes, over the estimated useful lives of the assets.

Leasehold improvements are amortized on the straight-line method over their respective lives or the lease terms, whichever is shorter.

Costs of maintenance and repairs are charged to expense while costs of significant renewals and betterments are capitalized.

### Income Taxes

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. A valuation allowance is used to reduce deferred tax assets when it is "more likely than not" that some portion or all of the deferred tax assets will not be realized.

### 3. INVENTORIES

Inventories consisted of the following:

	December 31,	
	2000	1999
Raw material	\$146,722	\$182,614
Work in Process	8,993	29,903
Finished goods	88,112	145,145
	-----	-----
Total	\$243,827	\$357,662
	=====	=====

## Edgar Filing: MEGATECH CORP - Form 10-K

### 4. PROPERTY AND EQUIPMENT

Property and equipment consisted of the following:

	December 31,	
	2000	1999
Machinery and equipment	\$245,855	\$242,571
Office equipment	140,938	134,684
Leasehold improvements	69,776	69,776
Automobiles	44,765	26,944
	-----	
Total	501,334	473,975
Less accumulated depreciation and amortization	425,790	408,244
	-----	
Property and equipment - net	\$ 75,544	\$ 65,731
	=====	

The useful lives employed for computing depreciation and amortization on principal classes of property and equipment are as follows:

Class Description	Years
-----	
Machinery and equipment	5 - 7
Office equipment	5 - 7
Leasehold improvements	10
Automobiles	5

### 5. LINE OF CREDIT

The Company has a \$200,000 (\$100,000 at 1999) line-of-credit agreement with a bank. The line is collateralized by a security interest in substantially all assets of the Company. Interest is payable monthly at the bank's prime rate plus 1.5%. There were no borrowings outstanding on this line at December 31, 2000 and 1999.

### 6. LONG-TERM DEBT

Long-term debt of \$37,500 at December 31, 1999, classified as current at December 31, 2000, consisted of 8% convertible notes payable. Interest is payable quarterly and the outstanding principle balance is due June 2001.

The notes are convertible at the option of the holder into shares of the Company's common stock at a conversion rate of \$1 per share. If at anytime prior to the notes maturity date or conversion by the holder, the Company's common stock has market price of at least \$2 for five consecutive trading

## Edgar Filing: MEGATECH CORP - Form 10-K

days, the notes are convertible at the option of the Company into shares of the Company's common stock at a conversion rate of \$1 per share.

### 7. LEASE AGREEMENTS

The Company leased its office, research and production facility in Tewksbury, Massachusetts from a related party, under a five- year operating lease which expired in November 1999. The Company now leases the facility on a tenant-at-will basis. The Company is responsible for all operating expenses and maintenance costs. Rent expense was approximately \$85,000, \$85,000 and \$86,000 for the years ended December 31, 2000, 1999 and 1998, respectively.

### 8. INCOME TAXES

The Company has available federal net operating loss carryforwards of approximately \$548,100 expiring through December 2018 and state operating loss carryforwards of approximately \$253,600 expiring through December 2003.

Significant components of the Company's deferred tax assets and liabilities are as follows:

	December 31,	
	2000	1999
Deferred income tax assets:		
Federal and state net operating loss carryforwards	\$ 209,900	\$ 647,800
Allowance for doubtful accounts, reserves and accruals	31,400	42,100
Total deferred income tax assets	241,300	689,900
Deferred income tax liabilities - tax over book depreciation	(5,000)	(9,000)
Valuation allowance for deferred tax assets	(236,300)	(680,900)
Net recognized deferred income tax benefit	\$ -0-	\$ -0-

### 9. RELATED PARTY TRANSACTIONS

Commissions paid to a related entity were approximately \$1,800, \$12,000 and \$27,000 during the years ended December 31, 2000, 1999 and 1998, respectively.

### 10. EMPLOYEE BENEFIT PLAN

The Company has a SIMPLE IRA Plan (the Plan), which covers all employees who meet certain requirements. Under the terms of the Plan, the Board of Directors determines annually the amount of the matching contribution. The matching contribution for the years ended December 31, 2000, 1999 and 1998 were approximately \$5,400, \$4,400 and \$6,300, respectively.

### 11. NET INCOME (LOSS) PER SHARE

## Edgar Filing: MEGATECH CORP - Form 10-K

Basic net income (loss) per share has been computed using the weighted average number of common shares outstanding.

Diluted net income (loss) per share gives effect to all dilutive potential common shares that were outstanding during the period. None of the convertible debt or options outstanding at period end were included in the diluted net income (loss) per share calculation for the years ended December 31, 2000, 1999 and 1998, since they were anti-dilutive.

The weighted average number of shares outstanding is as follows:

Year Ended December 31,	Number of Shares
2000	3,813,719
1999	3,805,239
1998	3,792,308

### 12. STOCK OPTIONS PLANS

The Company had issued stock options to various directors, officers, employees and others under various stock option plans. Under the terms of the plans, one third of the options become exercisable one year from the date of grant, two thirds two years from the date of grant and all options expire three years from the date of grant.

The following table summarizes stock option activity:

	Stock Options	Price Per Share
Outstanding at December 31, 1997	42,000	\$1.00 - \$2.75
Expired	(42,000)	1.00 - 2.75
Outstanding at December 31, 1998, 1999 and 2000	-0-	\$ -0-

### SCHEDULE II

#### MEGATECH CORPORATION

#### VALUATION AND QUALIFYING ACCOUNTS

COLUMN A	COLUMN B	COLUMN C	COLUMN D	COLUMN E
	BALANCE	-----	ADDITIONS	



Edgar Filing: MEGATECH CORP - Form 10-K

DESCRIPTION	AT BEGINNING OF YEAR	CHARGED TO COSTS AND EXPENSES	CHARGED TO OTHER ACCOUNTS	DEDUCTIONS	BALANCE AT END OF YEAR
Year Ended December 31, 1998:					
Reserve for obsolescence	\$10,000	\$ -0-	\$-0-	\$-0-	\$10,000
Allowance for doubtful accounts	\$11,070	\$ -0-	\$-0-	\$904	\$10,166
Year Ended December 31, 1999:					
Reserve for obsolescence	\$10,000	\$ -0-	\$-0-	\$-0-	\$10,000
Allowance for doubtful accounts	\$10,166	\$ -0-	\$-0-	\$232	\$ 9,934
Year Ended December 31, 2000:					
Reserve for obsolescence	\$10,000	\$ -0-	\$-0-	\$-0-	\$10,000
Allowance for doubtful accounts	\$ 9,934	\$4,141	\$-0-	\$-0-	\$14,075

SIGNATURES

Pursuant to the requirements of Section 13 or 15 (d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

MEGATECH CORPORATION  
(Registrant)

By: /s/ Vahan V. Basmajian  
Vahan V. Basmajian, President,  
Treasurer and Director

Date: \_\_\_\_\_

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed by the following persons on behalf of the registrant and in the capacities and on the date indicated.

By: /s/ Vahan V. Basmajian  
Vahan V. Basmajian, President, Treasurer and Director

By: /s/ Ralph E. Hawes  
Ralph E. Hawes, Director

By: /s/ Dennis A. Humphrey  
Dennis A. Humphrey, Director & Clerk

By: /s/ Henry P. Ingwersen  
Henry P. Ingwersen, Director

By: /s/ Varant Z. Basmajian  
Varant Z. Basmajian, Director

Date: \_\_\_\_\_