LITHIA MOTORS INC

Form 4 March 02, 2005

FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB APPROVAL

OMB 3235-0287 Number:

Expires:

January 31, 2005

Estimated average burden hours per

response... 0.5

if no longer subject to Section 16. Form 4 or

Check this box

Form 5 obligations may continue. See Instruction

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

SECURITIES

(Print or Type Responses)

1(b).

1. Name and Address of Reporting Person * 5. Relationship of Reporting Person(s) to 2. Issuer Name and Ticker or Trading **DEBOER JEFFREY B** Issuer Symbol LITHIA MOTORS INC [LAD] (Check all applicable) (Last) (First) (Middle) 3. Date of Earliest Transaction (Month/Day/Year) Director 10% Owner Other (specify _X__ Officer (give title 360 E. JACKSON ST. 03/02/2005 below) Senior Vice President, CFO (Street) 4. If Amendment, Date Original 6. Individual or Joint/Group Filing(Check Filed(Month/Day/Year) Applicable Line) _X_ Form filed by One Reporting Person Form filed by More than One Reporting Person

MEDFORD, OR 97501

(City)	(State)	(Zip) Table	e I - Non-D	erivative S	Securi	ties Acqu	iired, Disposed of	, or Beneficiall	y Owned
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securition(A) or Dis (Instr. 3, 4	sposed	of (D)	5. Amount of Securities Beneficially Owned Following Reported	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
			Code V	Amount	(A) or (D)	Price	Transaction(s) (Instr. 3 and 4)	(IIIsu: +)	
Class A Common	03/02/2005		M	14,000	A	\$ 10.75	14,000	D	
Class A Common							2,300	I	By 401(k)

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of SEC 1474 information contained in this form are not (9-02)required to respond unless the form displays a currently valid OMB control number.

Edgar Filing: LITHIA MOTORS INC - Form 4

$\label{thm:convergence} \begin{tabular}{ll} Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned \\ (\emph{e.g.}, puts, calls, warrants, options, convertible securities) \\ \end{tabular}$

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. 5. Number of TransactionDerivative Code Securities (Instr. 8) Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)		6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Underlying Securities (Instr. 3 and 4)			
				Code V	V	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
Stock Option (2002nq) (right to buy)	\$ 15.13							12/26/2007	12/26/2012	Class A Common	8,000
Stock Option (right to buy)	\$ 29.42							03/11/2009	03/11/2010	Class A Common	8,001
Stock Option (right to buy)	\$ 27.58							02/09/2010	02/09/2011	Class A Common	12,000
Stock Option (1998bj) (NQ) (right to buy)	\$ 14.75							01/01/2003	12/31/2005	Class A Common	4,000
Stock Option (1999bj) (NQ) (right to buy)	\$ 16.5							01/01/2004	01/01/2009	Class A Common	4,000
Stock Option (2000aj) (NQ) (right to buy)	\$ 16.75							<u>(6)</u>	01/06/2010	Class A Common	13,250
Stock Option (2000bj)	\$ 16.75							01/06/2005	01/06/2010	Class A Common	4,000

Edgar Filing: LITHIA MOTORS INC - Form 4

(NQ) (right to buy)								
Stock Option (2001) (NQ) (right to buy)	\$ 1				12/26/2005	12/26/2010	Class A Common	8,000
Stock Option (2001nq) (right to buy)	\$ 19.24				12/26/2006	12/26/2011	Class A Common	8,000
Stock Option (1997bj) (NQ) (right to buy)	\$ 10.75	03/02/2005	M	14,000	<u>(1)</u>	03/03/2005	Class A Common	14,000
Class B Common	\$ 0				(2)	(2)	Class A Common	1,871
Class B Common	\$ 0				(2)	(2)	Class A Common	66,348
Stock Option (1997) (NQ) (right to buy)	\$ 1				<u>(4)</u>	12/31/2005	Class A Common	727
Stock Option (2000a) (NQ) (right to buy)	\$ 16.75				<u>(5)</u>	01/06/2010	Class A Common	6,750

Reporting Owners

Reporting Owner Name / Address	Keiationsnips								
	Director	10% Owner	Officer	Other					
DEBOER JEFFREY B			Senior Vice President, CFO						
360 E. JACKSON ST.									

Reporting Owners 3

MEDFORD, OR 97501

Signatures

By: Cliff E. Spencer, Attorney in Fact for

03/02/2005

**Signature of Reporting Person

Date

Explanation of Responses:

- * If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Beginning on the 1st anniversary of the grant date, the options vest as to 20% of the total grant on each of the 1st through the 5th anniversaries.
- (2) Class B Common converts to Class A Common on a 1:1 ratio at holder's discretion.
- (3) Mr. DeBoer is a member in the DeBoer Insurance, LLC which is a member of Lithia Holding Company, LLC, the owner of all of the Class B Common stock of Lithia Motors.
- (4) The options vest as to 20% of the total grant on the date of grant and 20% each anniversary date thereafter.
- (5) Beginning on the 1st anniversary of the grant date, the options vest as to 20% of the total grant on each of the 1st through the 5th anniversaries.
- (6) The options vest as follows: 3,402 on 1/6/01; 3,402 on 1/6/02; 2,447 on 1/6/03; 2,029 on 1/6/04; and 1,970 on 1/6/05.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

Signatures 4