INNSUITES HOSPITALITY TRUST Form 10-Q December 01, 2009

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 10-Q

QUARTERLY REPORT
PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
FOR THE QUARTERLY PERIOD ENDED OCTOBER 31, 2009

Commission File Number 1-7062

INNSUITES HOSPITALITY TRUST (Exact name of registrant as specified in its charter)

Ohio (State or other jurisdiction of incorporation or organization)

34-6647590 (I.R.S. Employer Identification Number)

InnSuites Hotels Centre 1625 E. Northern Avenue, Suite 105 Phoenix, AZ 85020 (Address of principal executive offices)

Registrant's telephone number, including area code: (602) 944-1500

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). "Yes "No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer "Non-accelerated filer o Smaller reporting company ý (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No ý

Number of outstanding Shares of Beneficial Interest, without par value, as of November 20, 2009: 8,590,318

# PART I FINANCIAL INFORMATION

# ITEM 1. FINANCIAL STATEMENTS

# INNSUITES HOSPITALITY TRUST AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

ASSETS  Current Assets:  Cash and Cash Equivalents \$ 279,260 \$ 1,141,520 Restricted Cash counts Receivable, including \$189,078 and \$32,295 from related parties and net of Allowance for Doubtful Accounts of \$42,000 and \$34,000, as of October 31, and January 31, 2009, respectively 531,427 510,942 Prepaid Expenses and Other Current Assets 555,811 577,767 Total Current Assets 1,441,146 2,326,491 Property, Plant and Equipment, net 195,651 209,896 Hotel Properties Held and Used, net 27,002,122 27,750,525 Long-Term Portion of Deferred Finance Costs 103,415 134,905 Long-Term Deposits 20,295 14,987 TOTAL ASSETS \$ 28,762,629 \$ 30,436,804    LIABILITIES AND SHAREHOLDERS' EQUITY  LIABILITIES Current Liabilities:  Accounts Payable and Accrued Expenses \$ 1,252,765 \$ 1,769,735 Notes Payable to Banks 20,738 Current Portion of Other Notes Payable 155,287 20,201 Total Current Liabilities 2,234,194 2,621,729 Mortgage Notes Payable 516,521 65,575 TOTAL LIABILITIES  COTAL LIABILITIES 24,001,701 21,238,772 Other Notes Payable 516,521 65,575 TOTAL LIABILITIES 24,001,703 23,926,076 TOTAL LIABILITIES 24,001,701 21,238,772 Other Notes Payable 516,521 65,575 TOTAL LIABILITIES 24,001,703 23,926,076 TOTAL LIABILITIES 24,001,701 21,238,772 Other Notes Payable 516,521 65,575		OCTOBER 31, 2009	JANUARY 31, 2009
Current Assets:         279,260         \$ 1,141,520           Restricted Cash         74,648         96,262           Accounts Receivable, including \$189,078 and \$32,295 from related parties and net of Allowance for Doubtful Accounts of \$42,000 and \$34,000, as of October 31, and January 31, 2009, respectively         531,427         510,942           Prepaid Expenses and Other Current Assets         555,811         577,767           Total Current Assets         1,441,146         2,326,491           Property, Plant and Equipment, net         195,651         209,896           Hotel Properties Held and Used, net         27,002,122         27,750,525           Long-Term Portion of Deferred Finance Costs         103,415         134,905           Long-Term Deposits         20,295         14,987           TOTAL ASSETS         \$ 28,762,629         30,436,804           LIABILITIES           Current Liabilities:           Accounts Payable and Accrued Expenses         \$ 1,252,765         \$ 1,769,735           Notes Payable to Banks         20,738         —           Current Portion of Mortgage Notes Payable         805,404         831,793           Current Portion of Other Notes Payable         805,404         831,793           Current Portion of Other Notes Payable         155,287         20,201		(UNAUDITED)	(AUDITED)
Cash and Cash Equivalents       \$ 279,260       \$ 1,141,520         Restricted Cash       74,648       96,262         Accounts Receivable, including \$189,078 and \$32,295 from related parties and net of Allowance for Doubtful Accounts of \$42,000 and \$34,000, as of October 31, and January 31, 2009, respectively       531,427       510,942         Prepaid Expenses and Other Current Assets       555,811       577,767         Total Current Assets       1,441,146       2,326,491         Property, Plant and Equipment, net       195,651       209,896         Hotel Properties Held and Used, net       27,002,122       27,750,525         Long-Term Portion of Deferred Finance Costs       103,415       134,905         Long-Term Deposits       20,295       14,987         TOTAL ASSETS       \$ 28,762,629       \$ 30,436,804         LIABILITIES       LIABILITIES         Current Liabilities:	ASSETS		
Restricted Cash       74,648       96,262         Accounts Receivable, including \$189,078 and \$32,295 from related parties and net of Allowance for Doubtful Accounts of \$42,000 and \$34,000, as of October 31, and January 31, 2009, respectively       531,427       510,942         Prepaid Expenses and Other Current Assets       555,811       577,767         Total Current Assets       1,441,146       2,326,491         Property, Plant and Equipment, net       195,651       209,896         Hotel Properties Held and Used, net       27,002,122       27,750,525         Long-Term Portion of Deferred Finance Costs       103,415       134,905         Long-Term Deposits       20,295       14,987         TOTAL ASSETS       \$ 28,762,629       \$ 30,436,804         LIABILITIES       Current Liabilities:         Accounts Payable and Accrued Expenses       \$ 1,252,765       \$ 1,769,735         Notes Payable to Banks       20,738       —         Current Portion of Mortgage Notes Payable       805,404       831,793         Current Portion of Other Notes Payable       155,287       20,201         Total Current Liabilities       2,234,194       2,621,729         Mortgage Notes Payable       516,521       65,575	Current Assets:		
Accounts Receivable, including \$189,078 and \$32,295 from related parties and net of Allowance for Doubtful Accounts of \$42,000 and \$34,000, as of October 31, and January 31, 2009, respectively \$531,427\$ \$510,942 Prepaid Expenses and Other Current Assets \$555,811\$ \$577,767 Total Current Assets \$1,441,146\$ \$2,326,491 Property, Plant and Equipment, net \$195,651\$ \$209,896 Hotel Properties Held and Used, net \$27,002,122\$ \$27,750,525 Long-Term Portion of Deferred Finance Costs \$103,415\$ \$134,905 Long-Term Deposits \$20,295\$ \$14,987 TOTAL ASSETS \$28,762,629\$ \$30,436,804 \$\$ILABILITIES AND SHAREHOLDERS' EQUITY\$  LIABILITIES Current Liabilities:  Accounts Payable and Accrued Expenses \$1,252,765\$ \$1,769,735 Notes Payable to Banks \$20,738\$ \$\$Current Portion of Mortgage Notes Payable \$805,404\$ \$831,793 Current Portion of Other Notes Payable \$22,234,194\$ \$2,621,729 Mortgage Notes Payable \$21,291,071\$ \$21,238,772 Other Notes Payable \$516,521\$ \$65,575	Cash and Cash Equivalents	\$ 279,260	\$ 1,141,520
related parties and net of Allowance for Doubtful Accounts of \$42,000 and \$34,000, as of October 31, and January 31, 2009, respectively Prepaid Expenses and Other Current Assets 555,811 577,767 Total Current Assets 1,441,146 2,326,491 Property, Plant and Equipment, net 195,651 209,896 Hotel Properties Held and Used, net 27,002,122 27,750,525 Long-Term Portion of Deferred Finance Costs 103,415 134,905 Long-Term Deposits 20,295 14,987 TOTAL ASSETS \$28,762,629 \$30,436,804  LIABILITIES Current Liabilities: Accounts Payable and Accrued Expenses \$1,252,765 \$1,769,735 Notes Payable to Banks 20,738 Current Portion of Mortgage Notes Payable 155,287 20,201 Total Current Liabilities 2,234,194 2,621,729 Mortgage Notes Payable 21,291,071 21,238,772 Other Notes Payable 516,521 55,575	Restricted Cash	74,648	96,262
\$42,000 and \$34,000, as of October 31, and January 31, 2009, respectively  Prepaid Expenses and Other Current Assets  531,427  Total Current Assets  1,441,146  2,326,491  Property, Plant and Equipment, net  195,651  109,896  Hotel Properties Held and Used, net  27,002,122  27,750,525  Long-Term Portion of Deferred Finance Costs  103,415  103,415  134,905  Long-Term Deposits  20,295  14,987  TOTAL ASSETS  \$28,762,629 \$30,436,804  LIABILITIES  Current Liabilities:  Accounts Payable and Accrued Expenses  \$1,252,765 \$1,769,735  Notes Payable to Banks  20,738  Current Portion of Mortgage Notes Payable  155,287  20,201  Total Current Liabilities  2,234,194  2,621,729  Mortgage Notes Payable  516,521  65,575	Accounts Receivable, including \$189,078 and \$32,295 from		
Prepaid Expenses and Other Current Assets   531,427   510,942     Prepaid Expenses and Other Current Assets   555,811   577,767     Total Current Assets   1,441,146   2,326,491     Property, Plant and Equipment, net   195,651   209,896     Hotel Properties Held and Used, net   27,002,122   27,750,525     Long-Term Portion of Deferred Finance Costs   103,415   134,905     Long-Term Deposits   20,295   14,987     TOTAL ASSETS   \$28,762,629   \$30,436,804     LIABILITIES AND SHAREHOLDERS' EQUITY	related parties and net of Allowance for Doubtful Accounts of		
Prepaid Expenses and Other Current Assets         555,811         577,767           Total Current Assets         1,441,146         2,326,491           Property, Plant and Equipment, net         195,651         209,896           Hotel Properties Held and Used, net         27,002,122         27,750,525           Long-Term Portion of Deferred Finance Costs         103,415         134,905           Long-Term Deposits         20,295         14,987           TOTAL ASSETS         \$ 28,762,629         \$ 30,436,804           LIABILITIES           Current Liabilities:           Accounts Payable and Accrued Expenses         \$ 1,252,765         \$ 1,769,735           Notes Payable to Banks         20,738         —           Current Portion of Mortgage Notes Payable         805,404         831,793           Current Portion of Other Notes Payable         155,287         20,201           Total Current Liabilities         2,234,194         2,621,729           Mortgage Notes Payable         21,291,071         21,238,772           Other Notes Payable         516,521         65,575	\$42,000 and \$34,000, as of October 31, and January 31, 2009,		
Total Current Assets         1,441,146         2,326,491           Property, Plant and Equipment, net         195,651         209,896           Hotel Properties Held and Used, net         27,002,122         27,750,525           Long-Term Portion of Deferred Finance Costs         103,415         134,905           Long-Term Deposits         20,295         14,987           TOTAL ASSETS         \$ 28,762,629         \$ 30,436,804           LIABILITIES AND SHAREHOLDERS' EQUITY           LIABILITIES           Current Liabilities:           Accounts Payable and Accrued Expenses         \$ 1,252,765         \$ 1,769,735           Notes Payable to Banks         20,738         —           Current Portion of Mortgage Notes Payable         805,404         831,793           Current Portion of Other Notes Payable         155,287         20,201           Total Current Liabilities         2,234,194         2,621,729           Mortgage Notes Payable         21,291,071         21,238,772           Other Notes Payable         516,521         65,575	respectively	531,427	510,942
Property, Plant and Equipment, net         195,651         209,896           Hotel Properties Held and Used, net         27,002,122         27,750,525           Long-Term Portion of Deferred Finance Costs         103,415         134,905           Long-Term Deposits         20,295         14,987           TOTAL ASSETS         \$ 28,762,629         \$ 30,436,804           LIABILITIES AND SHAREHOLDERS' EQUITY           Current Liabilities:           Accounts Payable and Accrued Expenses         \$ 1,252,765         \$ 1,769,735           Notes Payable to Banks         20,738         —           Current Portion of Mortgage Notes Payable         805,404         831,793           Current Portion of Other Notes Payable         155,287         20,201           Total Current Liabilities         2,234,194         2,621,729           Mortgage Notes Payable         21,291,071         21,238,772           Other Notes Payable         516,521         65,575	Prepaid Expenses and Other Current Assets	555,811	577,767
Hotel Properties Held and Used, net   27,002,122   27,750,525     Long-Term Portion of Deferred Finance Costs   103,415   134,905     Long-Term Deposits   20,295   14,987     TOTAL ASSETS   \$ 28,762,629   \$ 30,436,804     LIABILITIES AND SHAREHOLDERS' EQUITY	Total Current Assets	1,441,146	2,326,491
Long-Term Portion of Deferred Finance Costs         103,415         134,905           Long-Term Deposits         20,295         14,987           TOTAL ASSETS         \$ 28,762,629         \$ 30,436,804           LIABILITIES AND SHAREHOLDERS' EQUITY           LIABILITIES           Current Liabilities:           Accounts Payable and Accrued Expenses         \$ 1,252,765         \$ 1,769,735           Notes Payable to Banks         20,738         —           Current Portion of Mortgage Notes Payable         805,404         831,793           Current Portion of Other Notes Payable         155,287         20,201           Total Current Liabilities         2,234,194         2,621,729           Mortgage Notes Payable         21,291,071         21,238,772           Other Notes Payable         516,521         65,575	Property, Plant and Equipment, net	195,651	209,896
Long-Term Deposits         20,295         14,987           TOTAL ASSETS         \$ 28,762,629         \$ 30,436,804           LIABILITIES AND SHAREHOLDERS' EQUITY           LIABILITIES           Current Liabilities:           Accounts Payable and Accrued Expenses         \$ 1,252,765         \$ 1,769,735           Notes Payable to Banks         20,738         —           Current Portion of Mortgage Notes Payable         805,404         831,793           Current Portion of Other Notes Payable         155,287         20,201           Total Current Liabilities         2,234,194         2,621,729           Mortgage Notes Payable         21,291,071         21,238,772           Other Notes Payable         516,521         65,575	Hotel Properties Held and Used, net	27,002,122	27,750,525
TOTAL ASSETS       \$ 28,762,629       \$ 30,436,804         LIABILITIES AND SHAREHOLDERS' EQUITY         LIABILITIES         Current Liabilities:         Accounts Payable and Accrued Expenses       \$ 1,252,765       \$ 1,769,735         Notes Payable to Banks       20,738       —         Current Portion of Mortgage Notes Payable       805,404       831,793         Current Portion of Other Notes Payable       155,287       20,201         Total Current Liabilities       2,234,194       2,621,729         Mortgage Notes Payable       21,291,071       21,238,772         Other Notes Payable       516,521       65,575	Long-Term Portion of Deferred Finance Costs	103,415	134,905
LIABILITIES AND SHAREHOLDERS' EQUITY         LIABILITIES         Current Liabilities:         Accounts Payable and Accrued Expenses       \$ 1,252,765       \$ 1,769,735         Notes Payable to Banks       20,738       —         Current Portion of Mortgage Notes Payable       805,404       831,793         Current Portion of Other Notes Payable       155,287       20,201         Total Current Liabilities       2,234,194       2,621,729         Mortgage Notes Payable       21,291,071       21,238,772         Other Notes Payable       516,521       65,575			14,987
LIABILITIES         Current Liabilities:         Accounts Payable and Accrued Expenses       \$ 1,252,765 \$ 1,769,735         Notes Payable to Banks       20,738 —         Current Portion of Mortgage Notes Payable       805,404 831,793         Current Portion of Other Notes Payable       155,287 20,201         Total Current Liabilities       2,234,194 2,621,729         Mortgage Notes Payable       21,291,071 21,238,772         Other Notes Payable       516,521 65,575	TOTAL ASSETS	\$ 28,762,629	\$ 30,436,804
LIABILITIES Current Liabilities: Accounts Payable and Accrued Expenses \$ 1,252,765 \$ 1,769,735 Notes Payable to Banks 20,738 — Current Portion of Mortgage Notes Payable 805,404 831,793 Current Portion of Other Notes Payable 155,287 20,201 Total Current Liabilities 2,234,194 2,621,729 Mortgage Notes Payable 21,291,071 21,238,772 Other Notes Payable 516,521 65,575			
Current Liabilities:       Accounts Payable and Accrued Expenses       \$ 1,252,765       \$ 1,769,735         Notes Payable to Banks       20,738       —         Current Portion of Mortgage Notes Payable       805,404       831,793         Current Portion of Other Notes Payable       155,287       20,201         Total Current Liabilities       2,234,194       2,621,729         Mortgage Notes Payable       21,291,071       21,238,772         Other Notes Payable       516,521       65,575	LIABILITIES AND SHAREHOLDERS' EQUITY		
Current Liabilities:       Accounts Payable and Accrued Expenses       \$ 1,252,765       \$ 1,769,735         Notes Payable to Banks       20,738       —         Current Portion of Mortgage Notes Payable       805,404       831,793         Current Portion of Other Notes Payable       155,287       20,201         Total Current Liabilities       2,234,194       2,621,729         Mortgage Notes Payable       21,291,071       21,238,772         Other Notes Payable       516,521       65,575			
Accounts Payable and Accrued Expenses       \$ 1,252,765       \$ 1,769,735         Notes Payable to Banks       20,738       —         Current Portion of Mortgage Notes Payable       805,404       831,793         Current Portion of Other Notes Payable       155,287       20,201         Total Current Liabilities       2,234,194       2,621,729         Mortgage Notes Payable       21,291,071       21,238,772         Other Notes Payable       516,521       65,575			
Notes Payable to Banks       20,738       —         Current Portion of Mortgage Notes Payable       805,404       831,793         Current Portion of Other Notes Payable       155,287       20,201         Total Current Liabilities       2,234,194       2,621,729         Mortgage Notes Payable       21,291,071       21,238,772         Other Notes Payable       516,521       65,575			
Current Portion of Mortgage Notes Payable       805,404       831,793         Current Portion of Other Notes Payable       155,287       20,201         Total Current Liabilities       2,234,194       2,621,729         Mortgage Notes Payable       21,291,071       21,238,772         Other Notes Payable       516,521       65,575	J I		\$ 1,769,735
Current Portion of Other Notes Payable       155,287       20,201         Total Current Liabilities       2,234,194       2,621,729         Mortgage Notes Payable       21,291,071       21,238,772         Other Notes Payable       516,521       65,575	· · · · · · · · · · · · · · · · · · ·		
Total Current Liabilities       2,234,194       2,621,729         Mortgage Notes Payable       21,291,071       21,238,772         Other Notes Payable       516,521       65,575	- · · · · · · · · · · · · · · · · · · ·	•	
Mortgage Notes Payable         21,291,071         21,238,772           Other Notes Payable         516,521         65,575	· ·		
Other Notes Payable 516,521 65,575			
·	·		
TOTAL LIABILITIES 24,041,786 23,926,076	Other Notes Payable	516,521	65,575
TOTAL LIABILITIES 24,041,786 23,926,076			
	TOTAL LIABILITIES	24,041,786	23,926,076
SHAREHOLDERS' EQUITY	-		
Shares of Beneficial Interest, without par value; unlimited			
authorization; 8,593,220 and 9,015,536 shares issued and		46.46	
outstanding at October 31, and January 31, 2009, respectively 16,462,260 17,184,251	•	16,462,260	17,184,251
Treasury Stock, 8,193,528 and 7,771,212 shares held at October	• · · · · · · · · · · · · · · · · · · ·	)	)
31, and January 31, 2009, respectively (11,388,728 (10,800,563	• • • • • • • • • • • • • • • • • • • •	· ·	
TOTAL TRUST SHAREHOLDERS' EQUITY 5,073,532 6,383,688	-		
NON-CONTROLLING INTEREST (352,689) 127,040			
TOTAL SHAREHOLDERS' EQUITY 4,720,843 6,510,728	TOTAL SHAREHOLDERS' EQUITY	4,720,843	6,510,728

\$

# TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY

1

28,762,629 \$

30,436,804

See accompanying notes to unaudited consolidated financial statements

# INNSUITES HOSPITALITY TRUST AND SUBSIDIARIES UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS

# FOR THE NINE MONTHS ENDED OCTOBER 31,

	200	)9	2008	
	(UNAUDI	TED)	(UNAUDITED)	
REVENUE	`	,	`	ĺ
Room	\$	9,910,061	\$	12,174,531
Food and Beverage		668,429		970,688
Telecommunications		11,109		18,184
Other		226,051		260,037
Management and Trademark Fees, including \$267,131 and		,		
\$306,898 from related parties, for the nine months ended				
October 31, 2009 and 2008, respectively		271,301		316,343
Payroll Reimbursements, Related Party		1,999,574		2,276,587
TOTAL REVENUE	1	3,086,525		16,016,370
	-	2,000,020		10,010,070
OPERATING EXPENSES				
Room		2,607,857		3,216,838
Food and Beverage		577,441		774,783
Telecommunications		30,334		45,756
General and Administrative		2,240,594		2,528,593
Sales and Marketing		1,007,895		970,359
Repairs and Maintenance		891,619		1,129,404
Hospitality		558,857		628,611
Utilities		923,500		911,497
Hotel Property Depreciation		1,460,517		2,412,974
Real Estate and Personal Property Taxes, Insurance and Ground		1,100,517		2,112,571
Rent		771,981		847,423
Other		6,373		15,035
Payroll Expenses, Related Party		1,999,574		2,276,587
TOTAL OPERATING EXPENSES	1	3,076,542		15,757,860
OPERATING INCOME	1	9,983		258,510
Interest Income		11,279		597
TOTAL OTHER INCOME		11,279		597
Interest on Mortgage Notes Payable		1,151,811		1,099,497
Interest on Notes Payable to Banks		9,040		21,385
Interest on Notes Payable and Advances to Related Parties		J,040 —		3,877
Interest on Other Notes Payable		9,759		7,397
TOTAL INTEREST EXPENSE		1,170,610		1,132,156
TOTAL INTEREST EXITEROL		1,170,010		1,132,130
CONSOLIDATED LOSS BEFORE INCOME TAX BENEFIT	(	(1,149,348)		(873,049)
INCOME TAX BENEFIT	`	35,828		(209,606)
CONSOLIDATED NET LOSS	(	(1,113,520)		(1,082,655)
LESS: NET LOSS ATTRIBUTABLE TO		)		(1,002,000)
NON-CONTROLLING INTERESTS		(481,007		(437,442
NET LOSS ATTRIBUTABLE TO CONTROLLING		)		(157,112
INTERESTS	\$	(632,513	\$	(645,213
II (I LILLO I O	Ψ	(002,010	Ψ	(013,213

NET LOSS PER SHARE - BASIC	\$ (0.07)	\$ (0.07)
WEIGHTED AVERAGE NUMBER OF SHARES		
OUTSTANDING - BASIC	8,910,921	9,090,560
NET LOSS PER SHARE - DILUTED	\$ (0.07)	\$ (0.07)
WEIGHTED AVERAGE NUMBER OF SHARES		
OUTSTANDING - DILUTED	8,910,921	9,090,560

See accompanying notes to unaudited consolidated financial statements

# INNSUITES HOSPITALITY TRUST AND SUBSIDIARIES UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS

# FOR THE THREE MONTHS ENDED OCTOBER 31,

		2009	2008	
	(UNA	UDITED)	(UNA)	UDITED)
REVENUE		·		
Room	\$	2,665,710	\$	3,146,981
Food and Beverage		151,907		191,875
Telecommunications		3,181		4,307
Other		64,880		81,566
Management and Trademark Fees, including \$79,408 and				
\$61,260 from related parties, for the three months ended October				
31, 2009 and 2008, respectively		80,219		64,008
Payroll Reimbursements, Related Party		652,053		756,392
TOTAL REVENUE		3,617,950		4,245,129
OPERATING EXPENSES				
Room		769,558		982,816
Food and Beverage		163,634		199,344
Telecommunications		9,952		14,590
General and Administrative		655,300		862,424
Sales and Marketing		291,829		293,423
Repairs and Maintenance		296,297		379,121
Hospitality		160,133		184,587
Utilities		301,167		304,649
Hotel Property Depreciation		478,212		2,377,983
Real Estate and Personal Property Taxes, Insurance and Ground				
Rent		229,159		271,353
Other		1,401		8,715
Payroll Expenses, Related Party		652,053		756,392
TOTAL OPERATING EXPENSES		4,008,695		6,635,397
OPERATING INCOME (LOSS)		(390,745)		(2,390,268)
Interest Income		1,353		113
TOTAL OTHER INCOME		1,353		113
Interest on Mortgage Notes Payable		399,465		357,401
Interest on Notes Payable to Banks		7,785		11,167
Interest on Notes Payable and Advances to Related Parties		_		2,202
Interest on Other Notes Payable		4,608		1,303
TOTAL INTEREST EXPENSE		411,858		372,073
CONSOLIDATED LOSS BEFORE INCOME TAX BENEFIT		(801,250)		(2,762,228)
INCOME TAX BENEFIT		35,828		(209,606)
CONSOLIDATED NET LOSS		(765,422)		(2,971,834)
LESS: NET LOSS ATTRIBUTABLE TO		)		)
NON-CONTROLLING INTERESTS		(243,222		(681,100
	\$	(522,200)	\$	(2,290,734)

# NET LOSS ATTRIBUTABLE TO CONTROLLING

**INTERESTS** 

NET LOSS PER SHARE - BASIC	\$ (0.06)	\$ (0.25)
WEIGHTED AVERAGE NUMBER OF SHARES		
OUTSTANDING - BASIC	8,813,565	9,046,540
NET LOSS PER SHARE - DILUTED	\$ (0.06)	\$ (0.25)
WEIGHTED AVERAGE NUMBER OF SHARES		
OUTSTANDING - DILUTED	8,813,565	9,046,540

See accompanying notes to unaudited consolidated financial statements

# INNSUITES HOSPITALITY TRUST AND SUBSIDIARIES UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

# FOR THE NINE MONTHS ENDED OCTOBER 31,

	OCTOBER 31,		1,
	2009		2008
	(UNAUDITED)	(UNA)	UDITED)
CASH FLOWS FROM OPERATING ACTIVITIES			
Consolidated Net Loss	\$ (1,113,5	520) \$	(1,082,655)
Adjustments to Reconcile Consolidated Net Loss to Net Cash			
Provided By (Used In) Operating Activities:			
Provision for Uncollectible Receivables	9,4	101	59,225
Stock Compensation Expense	17,5	550	29,430
Depreciation and Amortization	1,514,0	)63	2,433,535
Loss on Disposal of Hotel Properties	1,1	100	31,493
Changes in Assets and Liabilities:			
Increase in Accounts Receivable	(29,8	386)	(47,997)
Increase (Decrease) in Prepaid Expenses and Other Assets	(5,4	108)	53,397
Decrease in Accounts Payable and Accrued Expenses	(516,9	968)	(361,414)
NET CASH PROVIDED BY (USED IN) OPERATING		)	
ACTIVITIES	(123,6	668	1,115,014
	,		
CASH FLOWS FROM INVESTING ACTIVITIES			
Change in Restricted Cash	21,6	514	34,198
Cash Received from Sale of Hotel Properties		_	1,400
Improvements and Additions to Hotel Properties	(698,9	969)	(1,122,942)
NET CASH USED IN INVESTING ACTIVITIES	(677,3		(1,087,344)
	,	Ź	
CASH FLOWS FROM FINANCING ACTIVITIES			
Principal Payments on Mortgage Notes Payable	(591,3	314)	(709,484)
Net Proceeds from Refinancings of Mortgage Notes Payable	617,2		<u> </u>
Outstanding Checks in Excess of Account Balances	·	<u> </u>	170,788
Payments on Notes Payable to Banks	(4,222,2	254)	(2,786,816)
Borrowings on Notes Payable to Banks	4,242,9		2,886,816
Repurchase of Treasury Stock	(78,7		(215,766)
Repurchase of Partnership Units		(98)	<u> </u>
Payments on Notes and Advances Payable to Related Parties		_	(84,239)
Borrowings on Notes and Advances Payable to Related			
Parties		_	484,000
Payments on Other Notes Payable	(29,0	)25)	(60,052)
NET CASH USED IN FINANCING ACTIVITIES	(61,2	•	(314,753)
NET DECREASE IN CASH AND CASH EQUIVALENTS	(862,2		(287,083)
CASH AND CASH EQUIVALENTS AT BEGINNING OF	(002,2	/	(==1,000)
PERIOD	1,141,5	520	299,698
CASH AND CASH EQUIVALENTS AT END OF PERIOD			12,615
			,

See Supplemental Disclosures at Note 6

See accompanying notes to unaudited consolidated financial statements

# INNSUITES HOSPITALITY TRUST AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS AS OF OCTOBER 31 AND JANUARY 31, 2009 AND FOR THREE AND NINE MONTHS ENDED OCTOBER 31, 2009 AND 2008

#### 1. NATURE OF OPERATIONS AND BASIS OF PRESENTATION

InnSuites Hospitality Trust (the "Trust") is an unincorporated real estate investment trust in the State of Ohio that at October 31, 2009 owned four hotels through a partnership interest in RRF Limited Partnership (the "Partnership") and one hotel (Yuma Hospitality LP) directly (the "Hotels") with an aggregate of 843 suites in Arizona, southern California and New Mexico. The Trust is the sole general partner in the Partnership. The Hotels are managed by InnSuites Hotels, Inc. ("InnSuites Hotels"), which is a wholly-owned subsidiary of the Trust.

InnSuites Hotels holds management contracts under which it provides hotel management services to the Hotels, as well as four hotels with an aggregate of 544 suites owned by affiliates of James F. Wirth ("Mr. Wirth"), the Trust's Chairman, President and Chief Executive Officer. Under the management agreements, InnSuites Hotels provides the personnel at the hotels, the expenses of which are reimbursed at cost, and manages the hotels' daily operations, for which it receives a percentage of revenue from the hotels. InnSuites Hotels also holds licensing agreements and the "InnSuites" trademarks and provides licensing services to the Hotels, as well as the four hotels owned by affiliates of Mr. Wirth with an aggregate of 544 suites and three unrelated hotel properties with an aggregate of 242 suites. Under the licensing agreements, InnSuites Hotels receives a percentage of revenue from the hotels in exchange for use of the "InnSuites" trademark. During the third quarter of fiscal year 2010, Mr. Wirth gave notice cancelling the existing revenue-based licensing agreements with the four hotels owned by affiliates of Mr. Wirth with an aggregate of 544 suites, effective December 31, 2009. New agreements based on a per-room fee will be effective for these four hotels commencing January 1, 2010.

The Trust's general partnership interest in the Partnership was 71.41% and 70.94% as of October 31, 2009 and January 31, 2009, respectively. The weighted average for the nine months ended October 31, 2009 and 2008 was 71.21% and 70.75%, respectively. The weighted average for the three months ended October 31, 2009 and 2008 was 71.41% and 70.94%, respectively.

## PARTNERSHIP AGREEMENT

The Partnership Agreement of the Partnership (the "Partnership Agreement") provides for the issuance of two classes of limited partnership units, Class A and Class B. Such classes are identical in all respects, except that each Class A limited partnership unit is convertible into a like number of Shares of Beneficial Interest of the Trust at any time at the option of the limited partner. A total of 369,391and 431,598 Class A limited partnership units were issued and outstanding as of October 31, 2009 and January 31, 2009, a total of 3,407,938 Class B limited partnership units were held by Mr. Wirth and his affiliates on that date, in lieu of the issuance of Class A limited partnership units. Each Class B limited partnership unit is identical to Class A limited partnership units in all respects, except that Class B limited partnership units are convertible only with the approval of the Board of Trustees, in its sole discretion. If all of the Class A and B limited partnership units were converted, the limited partners in the Partnership would receive 3,777,329 Shares of Beneficial Interest of the Trust as of October 31, 2009. The Trust held 9,434,188 and 9,371,981 General Partner Units as of October 31, 2009 and January 31, 2009, respectively.

#### **BASIS OF PRESENTATION**

The financial statements of the Partnership, InnSuites Hotels and Yuma Hospitality LP are consolidated with the Trust, and all significant intercompany transactions and balances have been eliminated.

These consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial information and with the instructions for Form 10-Q and Article 8 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete consolidated financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the nine-month period ended October 31, 2009 are not necessarily indicative of the results that may be expected for the year ended January 31, 2010. For further information, refer to the consolidated financial statements and footnotes thereto included in the Trust's Annual Report on Form 10-K as of and for the year ended January 31, 2009.

In August 2007, the Financial Accounting Standards Board ("FASB") issued authoritative guidance which required non-controlling interests to be separately presented as a component of shareholders' equity on the condensed consolidated statement of equity. Effective February 1, 2009, we adopted this guidance.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **USE OF ESTIMATES**

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The accounting policies that the Trust believes are most critical and involve the most subjective judgments include estimates and assumptions of future revenue and expenditures used to project cash flows. Future cash flows are used to determine the recoverability (or impairment) of the carrying values of the Trust's assets in the event management is required to test an asset for recoverability of carrying value under FASB authoritative guidance related to the impairment or disposal of long-lived assets. For hotel properties held for use, if the carrying value of an asset exceeds the estimated future undiscounted cash flows over its estimated remaining life, the Trust recognizes an impairment expense to reduce the asset's carrying value to its fair value. Fair value is determined by either the most current third-party property appraisal, if available or the present value of future undiscounted cash flows over the remaining life of the asset. In cases where the Trust does not expect to recover the carrying cost of hotel properties held for sale, it will reduce the carrying value to the sales price less costs to sell. The Trust's evaluation of future cash flows is based on historical experience and other factors, including certain economic conditions and committed future bookings. The estimated future cash flows are based upon, among other things, assumptions about expected future operating performance and may differ from actual cash flows.

## LIQUIDITY

The Trust's principal source of cash to meet its cash requirements, including distributions to its shareholders, is the Trust's share of the Partnership's cash flow and its direct ownership of the Yuma, Arizona property. The Partnership's principal source of revenue is hotel operations for the four hotel properties it owns. The Trust's liquidity, including its ability to make distributions to its shareholders, will depend upon the Trust's ability and the Partnership's ability to generate sufficient cash flow from hotel operations.

Hotel operations are significantly affected by occupancy and room rates, which decreased from fiscal year 2009 to fiscal year 2010. Results are also significantly impacted by overall economic conditions and conditions in the travel industry. Unfavorable changes in these factors could negatively impact hotel room demand and pricing, which would reduce our profit margins on rented suites.

In past years, the Trust has relied on cash flows from operations to meet its financial obligations as they come due. However, for the remainder of fiscal year 2010 (November 1, 2009 through January 31, 2010), the Trust's management had projected that cash flows from operations alone may not be sufficient to meet all of its financial obligations as they come due in the last quarter of the fiscal year 2010. Based on this projection, the Trust refinanced its Yuma and Albuquerque hotel properties during the last twelve months, netting enough cash for management to believe that it will meet all of its financial obligations as they come due during fiscal year 2010 and fiscal year 2011.

In addition, the Trust has an established \$850,000 line of credit, of which approximately \$830,000 was available at October 31, 2009. Also, management of the Trust is currently exploring the possibility of refinancing certain hotel properties.

#### HOTEL PROPERTIES HELD FOR SALE

On August 1, 2007, the Trust classified its hotel properties as "held for sale." On August 1, 2008, the Trust reclassified its hotel properties from "held for sale" to "held and used." The Trust, after one year of efforts, failed to find any qualified

buyers for its hotel properties. Although the hotel properties are not classified as "held for sale" as of October 31, 2009 and January 31, 2009, we continue to be willing to discuss potential sales with qualified buyers for our hotels and will continue to migrate our primary business from a hotel owner to a hospitality service company providing trademark licensing and management services.

#### REVENUE RECOGNITION

Room, food and beverage, telecommunications, management and licensing fees and other revenue are recognized as earned as services are provided and items are sold. Payroll reimbursements are recorded as personnel services are provided and are not netted with the corresponding payroll expense.

#### LOSS PER SHARE

Basic and diluted loss per share have been computed based on the weighted-average number of Shares of Beneficial Interest outstanding during the periods and potentially dilutive securities.

For the nine months ended October 31, 2009 and 2008, there were Class A and Class B limited partnership units outstanding, which are convertible to Shares of Beneficial Interest of the Trust. Assuming conversion, the aggregate weighted-average incremental increase of the Shares of Beneficial Interest would have been 3,803,989 and 3,864,008 for the first nine months of fiscal year 2010 and 2009, respectively. The aggregate weighted-average incremental increase of the Shares of Beneficial Interest would have been 3,777,329 and 3,839,536 for the three months ended October 31, 2009 and 2008, respectively. For the three-month and nine-month periods ended October 31, 2009 and 2008, the Class A and Class B limited partnership units were anti-dilutive.

#### RECENT ACCOUNTING PRONOUNCEMENTS

In June 2009, the FASB established the FASB Accounting Standards Codification (the "Codification" or "ASC") as the source of authoritative accounting principles recognized by FASB to be applied by nongovernmental entities in the preparation of financial statements in accordance with GAAP. All existing accounting standard documents are superseded by the Codification and accounting literature not included in the Codification will not be authoritative. Rules and interpretive releases of the Securities and Exchange Commission ("SEC") issued under the authority of federal securities laws will continue to be sources of authoritative GAAP for SEC registrants. The Codification is topically based with topics organized by ASC number and updated with Accounting Standards Updates ("ASUs"). The Codification is effective for interim and annual reporting periods ending after September 15, 2009. The Trust adopted Statement of Financial Accounting Standards No. 168 (codified in ASC Topic 105) on August 1, 2009, which did not have a material impact on the Trust's financial position or results of operations.

#### 3. STOCK-BASED COMPENSATION

For the three and nine months ended October 31, 2009, the Trust recognized expenses of \$5,850 and \$17,550, respectively, related to stock-based compensation. The Trust did not issue any restricted shares during the first nine months of fiscal year 2010.

The following table summarizes restricted share activity during the nine months ended October 31, 2009:

	Restricted Shares						
	Shares Weighted-Average Grant l						
		Value					
Balance at January 31, 2009	36,000	\$0.65					
Granted	_	<del>_</del>					
Vested	(27,000)	\$0.65					
Forfeited		<del>_</del>					
Balance of unvested awards at October 31,		\$0.65					
2009	9,000						

During the first quarter of fiscal year 2009, the Trust issued 36,000 restricted shares to its Trustees with a total fair value of \$39,240, vesting over one year. Fair value was calculated using the closing share price on the date of the grant. The shares were issued from the Trust's treasury stock. During the three months and nine months ended October 31, 2008, the Trust recognized expense of \$9,810 and \$29,430, respectively. The Trust did not issue any restricted shares during the second or third quarters of fiscal year 2009.

The following table summarizes restricted share activity during the nine months ended October 31, 2008:

	Restricted Shares						
	Shares	Weighted-Average Grant Date Fair					
		Value					
Balance at January 31, 2008	_	_					
Granted	36,000	\$1.09					
Vested	(27,000)	\$1.09					
Forfeited	_	<del>_</del>					
Balance of unvested awards at October 31,		\$1.09					
2008	9,000						

No cash was paid out or received by the Trust relating to restricted share awards during the nine months ended October 31, 2009 or 2008.

As of October 31, 2009, the Trust had 8,593,220 Shares of Beneficial Interest outstanding.

#### 4. RELATED PARTY TRANSACTIONS

As of October 31, 2009 and 2008, Mr. Wirth and his affiliates held 3,407,938 Class B limited partnership units in the Partnership. As of October 31, 2009 and 2008, Mr. Wirth and his affiliates held 5,573,624 Shares of Beneficial Interest of the Trust.

The Trust recognized related party payroll reimbursement revenue and related payroll expense to Mr. Wirth and his affiliates in the amounts of \$1,999,574 and \$2,276,587 for the nine months ended October 31, 2009 and 2008, respectively. The Trust recognized related party payroll reimbursement revenue and related payroll expense to Mr. Wirth and his affiliates in the amounts of \$652,053 and \$756,392 for the three months ended October 31, 2009 and 2008, respectively.

The Trust had no notes and advances payable to Mr. Wirth and his affiliates and, therefore, paid no interest on and recognized no interest expense to these parties for the nine months ended October 31, 2009. The Trust paid no interest and recognized \$1,614 of interest expense on related party notes to Mr. Wirth and his affiliates for both the three and nine month periods ended October 31, 2008, respectively. The Trust had no accrued but unpaid interest on related party notes to Mr. Wirth and his affiliates as of October 31, 2009 and January 31, 2009, respectively.

The Trust had no notes and advances payable to related parties other than Mr. Wirth and his affiliates and, therefore, recognized no interest expense to these parties for the nine months ended October 31, 2009 and \$2,263 for the nine months ended October 31, 2008, which was paid during the same time period. The Trust recognized no interest expense on other related party notes for the three months ended October 31, 2009 and \$588 for the three months ended October 31, 2008, which was paid during the same time period. The Trust had no unpaid interest on these notes as of October 31, 2009 and January 31, 2009.

#### 5. NOTES PAYABLE TO BANKS

On March 3, 2008, the Trust established an \$850,000 revolving line of credit to replace the \$750,000 line of credit that matured on May 18, 2008. The line of credit, with an original maturity date of July 15, 2009, had no financial covenants and bore interest at Wall Street Journal prime. During the second quarter of fiscal year 2010, the Trust extended the maturity date of the line of credit to June 30, 2010. In addition, the extension agreement implemented an interest rate floor of 6.25%, which was the effective rate as of October 31, 2009, and granted additional security to the lender through a junior lien on the Yuma, Arizona property. As of October 31, 2009, the Trust had drawn \$20,738 of the funds available under the line of credit.

## 6. STATEMENTS OF CASH FLOWS, SUPPLEMENTAL DISCLOSURES

The Trust paid \$1,126,870 and \$1,113,468 in cash for interest for the nine months ended October 31, 2009 and 2008, respectively.

During the second quarter of fiscal year 2010, the Trust issued a promissory note for \$198,000 to an unrelated third party in exchange for 62,207 limited partnership units in the Partnership and 54,372 Shares of Beneficial Interest. The note is due in 60 monthly principal and interest installments of \$3,921 and matures on May 28, 2015.

During the third quarter of fiscal year 2010, the Trust refinanced its mortgage note payable secured by the Albuquerque, New Mexico property. The new mortgage note payable is \$1.5 million, bears interest at 7.75% and matures on November 1, 2021. The note is due in 144 monthly principal and interest installments of \$16,032. The Trust used the \$1.5 million to fully satisfy its \$882,776 mortgage note payable secured by the property and received \$617,224 in net cash proceeds from the refinancing.

During the third quarter of fiscal year 2010, the Trust issued a promissory note for \$25,000 to an unrelated third party in exchange for 18,740 Shares of Beneficial Interest. The note is due in 36 monthly principal and interest installments of \$772 and matures on October 10, 2012.

During the third quarter of fiscal year 2010, the Trust issued a promissory note for \$33,000 to an unrelated third party in exchange for 24,000 Shares of Beneficial Interest. The note is due in 24 monthly principal and interest installments of \$1,433 and matures on October 20, 2011.

During the third quarter of fiscal year 2010, the Trust issued a promissory note for \$358,000 to an unrelated third party in exchange for 267,864 Shares of Beneficial Interest. The note is due in 48 monthly principal and interest installments of \$8,573 and matures on December 15, 2013.

During the first quarter of fiscal year 2009, The Trust issued 36,000 Shares of Beneficial Interest, with a total value of \$39,240, to the Trustees as payment for their services for fiscal year 2009. See Note 3.

During the third quarter of fiscal year 2009, the Trust issued a promissory note to an unrelated third party for \$89,925 in exchange for 32,262 Shares of Beneficial Interest valued at \$41,941 and 36,911 Class A limited partnership units in the partnership valued at \$47,984.

## 7. COMMITMENTS AND CONTINGENCIES

Two of the Hotels are subject to non-cancelable ground leases expiring in 2050 and 2033. Total expense associated with the non-cancelable ground leases for the nine months ended October 31, 2009 was \$152,774, plus a variable component based on gross revenues of each property that totaled approximately \$57,578. Total expense associated with the non-cancelable ground leases for the nine months ended October 31, 2008 was \$151,770, plus a variable component based on gross revenues of each property that totaled approximately \$64,302.

During the second quarter of fiscal year 2010, the Trust entered into a five-year office lease for its corporate headquarters. The Trust recorded \$6,156 of general and administrative expense related to the lease during the three-month and nine-month periods ended October 31, 2009. The lease includes a base rent charge of \$24,000 for the first lease year with annual increases to a final year base rent of \$39,600. The Trust has the option to cancel the lease after each lease year for penalties of four months rent after the first year with the penalty decreasing by one month's rent each successive lease year. It is the Trust's intention to remain in the office for the duration of the five-year lease period.

Future minimum lease payments under the non-cancelable ground leases and office lease are as follows:

Fiscal Year Ending	
Remainder of 2010	\$ 56,864
2011	227,455
2012	231,855
2013	236,255
2014	244,255
Thereafter	5,511,092
Total	\$ 6,507,776

The Trust is obligated under loan agreements relating to four of its Hotels to deposit 4% of the individual Hotel's room revenue into an escrow account to be used for capital expenditures. The escrow funds applicable to the four Hotel properties for which a mortgage lender escrow exists are reported on the Trust's Consolidated Balance Sheet as "Restricted Cash."

InnSuites Hotels has entered into franchise arrangements with Best Western International for four of the Hotel properties. These agreements provide for fees to be paid by the Hotels based on revenue and reservations received, and contain no minimum payment provisions.

The nature of the operations of the Hotels exposes them to risks of claims and litigation in the normal course of their business. Although the outcome of these matters cannot be determined, management does not expect that the ultimate resolution of these matters will have a material adverse effect on the consolidated financial position, results of operations or liquidity of the Trust.

The Trust is involved from time to time in various other claims and legal actions arising in the ordinary course of business. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on the Trust's consolidated financial position, results of operations or liquidity.

## 8. CHANGE IN ACCOUNTING PRINCIPLE

On February 1, 2009, we adopted the authoritative guidance issued by the FASB that changes the accounting and reporting for non-controlling interests. Non-controlling interests are to be reported as a component of equity separate from the parent's equity, and purchases or sales of equity interests that do not result in a change in control are to be

accounted for as equity transactions. In addition, net income attributable to a non-controlling interest is to be included in net income and, upon a loss of control, the interest sold, as well as any interest retained, is to be recorded at fair value with any gain or loss recognized in net income. Adoption of the new guidance did not have a material impact on our financial statements. This resulted in a change in accounting principle and in changes to the presentation of the Trust's consolidated financial statements. As a result of these changes, total shareholders' equity decreased by \$352,689 and increased by \$127,040 as of October 31, 2009 and January 31, 2009, respectively, due to the reclassification of the non-controlling interest to shareholders' equity. The adoption had no effect on net income attributable to controlling interests, basic net income per share, or diluted net income per share for the three-month and nine-month periods ended October 31, 2009 and 2008.

# 9. SUBSEQUENT EVENTS

In preparing these financial statements, the Trust evaluated subsequent events through the time the financial statements were issued on December 1, 2009. Financial statements are considered issued when they are widely distributed to all shareholders and other financial statement users, or filed with the SEC. In conjunction with applicable accounting standards, all material subsequent events have either been recognized in the financial statements or disclosed in the notes to the financial statements.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **GENERAL**

The following discussion should be read in conjunction with our unaudited consolidated financial statements and notes thereto appearing elsewhere in this Form 10-Q.

We own the sole general partner's interest in the Partnership. Our principal source of cash flows is from the operations of the Hotels and management and licensing contracts with affiliated and third-party hotels.

Our principal source of cash to meet our cash requirements, including distributions to our shareholders, is our share of the Partnership's cash flow and its direct ownership of the Yuma, Arizona property. The Partnership's principal source of revenue is hotel operations for the four hotel properties it owns. Our liquidity, including our ability to make distributions to our shareholders, will depend upon our ability and the Partnership's ability to generate sufficient cash flow from hotel operations.

Hotel operations are significantly affected by occupancy and room rates, which decreased from fiscal year 2009 to fiscal year 2010. Our results of operations are also significantly impacted by overall economic conditions and conditions in the travel industry. Unfavorable changes in these factors could negatively impact hotel room demand and pricing, which would reduce our profit margins on rented suites.

In past years, we have relied on cash flows from operations to meet our financial obligations as they come due. However, for the remainder of fiscal year 2010 (November 1, 2009 through January 31, 2010), our management had projected that cash flows from operations alone may not be sufficient to meet all of our financial obligations as they come due in the last quarter of fiscal year 2010. Based on this projection, we refinanced our Yuma and Albuquerque hotel properties during the last twelve months, netting enough cash for management to believe that we will meet all of our financial obligations as they come due during fiscal year 2010 and fiscal year 2011.

In addition, we have an established \$850,000 line of credit, of which approximately \$830,000 was available at October 31, 2009. Also, we are currently exploring the possibility of refinancing certain hotel properties.

#### HOTEL PROPERTIES HELD FOR SALE

We reclassified all of our hotel properties from "held for sale" to "held and used" in the quarter ended October 31, 2008. Due to the economic conditions and credit market restraints, the funds were not available to potential buyers to finance a purchase of one or more of our hotels. As a result of this reclassification, we recorded \$1.9 million in depreciation expense during the quarter ended October 31, 2008 that was previously suspended while the assets were "held for sale."

We continue to be willing to discuss potential sales with qualified buyers for our hotels and will continue to migrate our primary business from a hotel owner to a hospitality service company providing trademark licensing and management services.

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

In our Annual Report on Form 10-K for the year ended January 31, 2009, we identified the critical accounting policies that affect our more significant estimates and assumptions used in preparing our consolidated financial statements. Those policies include accounting for property, plant and equipment, cash and cash equivalents, restricted cash,

revenue recognition, receivables and allowance for doubtful accounts, stock based compensation, income taxes, dividends and distributions, minority interest, income (loss) per share and fair value of financial instruments, new accounting pronouncements, segment reporting and advertising cost. We have not changed these policies from those previously disclosed in our Annual Report.

#### RESULTS OF OPERATIONS

Our expenses consist primarily of hotel operating expenses, property taxes, insurance, corporate overhead, interest on mortgage debt, professional fees and depreciation of the Hotels. Our operating performance is principally related to the performance of the Hotels. Therefore, management believes that a review of the historical performance of the operations of the Hotels, particularly with respect to occupancy, calculated as rooms sold divided by the number of rooms available, average daily rate ("ADR"), calculated as total room revenue divided by number of rooms sold, and revenue per available room ("REVPAR"), calculated as total room revenue divided by the number of rooms available, is appropriate for understanding revenue from the Hotels. Occupancy was 58.6% for the nine months ended October 31, 2009, a decrease of 6.0% from the prior year same period. ADR decreased \$8.21, or 10.1%, to \$73.48. The decreases in ADR and reduced occupancy resulted in a decrease of \$9.68, or 18.4%, in REVPAR to \$43.06 from \$52.74 in the prior year period. The decrease in occupancy is due to the downward trend in our economy causing less vacation and fewer business travelers.

The following table shows occupancy, ADR and REVPAR for the periods indicated:

	FOR THE NINE MONTHS ENDED October 31,					
	2009 2008					
OCCUPANCY		58.6%		64.6%		
AVERAGE DAILY RATE (ADR)	\$	73.48	\$	81.69		
REVENUE PER AVAILABLE ROOM	\$	43.06	\$	52.74		
(REVPAR)						

During each fiscal quarter of fiscal year 2010, each of these operating statistics has decreased as compared to the corresponding fiscal quarter in fiscal year 2009. No assurance can be given that the trends reflected in this data will improve or that occupancy, ADR or REVPAR will not continue to decrease as a result of changes in national or local economic or hospitality industry conditions. We expect the current global recession to negatively affect our business through the end of this year. During calendar year 2010, we expect small improvements in occupancy and ADR during the first half of the year as compared to prior year periods, with more improvement in growth during the last half of the calendar year.

# RESULTS OF OPERATIONS FOR THE NINE MONTHS ENDED OCTOBER 31, 2009 COMPARED TO THE NINE MONTHS ENDED OCTOBER 31, 2008

A summary of the operating results for the nine months ended October 31, 2009 and 2008 is:

	2009	2008	Change	% Change
Revenue	\$ 13,086,525	\$ 16,016,370	\$ (2,929,845)	(18.3)%
Operating Income	\$ 9,983	\$ 258,510	\$ (248,527)	(96.1)%
Total Expenses	\$ 14,247,152	\$ 16,890,016	\$ (2,642,864)	(15.6)%
Net Loss Attributable to Controlling				
Interest	\$ (632,513)	\$ (645,213)	\$ 12,700	2.0%
Net Loss Per Share - Basic	\$ (0.07)	\$ (0.07)	\$ (0.00)	0.0%
Net Loss Per Share - Diluted	\$ (0.07)	\$ (0.07)	\$ (0.00)	0.0%

For the nine months ended October 31, 2009, our total revenue was \$13.1 million, a decrease of \$2.9 million, or 18.3%, compared with the prior year period of \$16.0 million. Revenues from hotel operations, which include Room, Food and Beverage, Telecommunications and Other revenues, decreased 19.7% to \$10.8 million for the nine months ended October 31, 2009, from \$13.4 million for the nine months ended October 31, 2008. Hotel operations, including Food and Beverage operations, experienced a significant decrease in revenues during the first nine months of fiscal

year 2010 due to lower occupancy and increased rate pressure. Expenses may not decline proportionately with a decline in revenues due to a high degree of operational and financial leverage in our hotel business.

Total expenses of \$14.2 million for the nine months ended October 31, 2009 decreased \$2.6 million, or 15.6%, from the prior year period total of \$16.9 million. Total operating expenses of \$13.1 million for the nine months ended October 31, 2009 decreased \$2.7 million, or 17.0%, from the prior year period total of \$15.8 million. The majority of the hotel operating expenses decreased due to lower occupancy. Hotel property depreciation decreased \$952,000 for the current nine-month period compared to the prior year nine-month period due to the reclassification of the hotel properties from "held for sale" to "held and used" during the third quarter of fiscal year 2009, which resulted in additional depreciation expense recognized for prior periods during which depreciation had been suspended.

General and administrative expense was \$2.2 million for the nine months ended October 31, 2009, a decrease of \$288,000, or 11.4%, from the prior year period total of \$2.5 million. The decrease was primarily due to reduced professional fees and salary expenses incurred by the Trust.

Total interest expense was \$1.2 million for the nine months ended October 31, 2009, an increase of \$38,000, or 3.4%, from the prior year period. Mortgage interest expense was \$1.2 million, an increase of \$52,000, or 4.8%, from the prior year period. The increase was primarily due to increased mortgage borrowings as a result of the refinancing of the Yuma hotel property.

RESULTS OF OPERATIONS FOR THE THREE MONTHS ENDED OCTOBER 31, 2009 COMPARED TO THE THREE MONTHS ENDED OCTOBER 31, 2008

A summary of the operating results for the three months ended October 31, 2009 and 2008 is:

	2009	2008	Change	% Change
Revenue	\$ 3,617,950 \$	4,245,129	\$ (627,179)	(14.8)%
Operating Loss	\$ (390,745) \$	(2,390,268)	\$ 1,999,523	83.7%
Total Expenses	\$ 4,420,554 \$	7,007,470	\$ (2,586,916)	(36.9)%
Net Loss Attributable to Controlling				
Interest	\$ (522,200) \$	(2,290,734)	\$ 1,768,534	77.2%
Net Loss Per Share - Basic	\$ (0.06) \$	(0.25)	\$ 0.19	76.0%
Net Loss Per Share - Diluted	\$ (0.06) \$	(0.25)	\$ 0.19	76.0%

For the three months ended October 31, 2009, our total revenue was \$3.6 million, a decrease of \$627,000, or 14.8%, compared with the prior year period of \$4.2 million. Revenues from hotel operations, which include Room, Food and Beverage, Telecommunications and Other revenues, decreased 15.7% to \$2.9 million for the three months ended October 31, 2009, from \$3.4 million for the three months ended October 31, 2008. Hotel operations, including Food and Beverage operations, experienced a significant decrease in revenues during the third quarter of fiscal year 2010 due to lower occupancy and increased rate pressure. Expenses may not decline proportionately with a decline in revenues due to a high degree of operational and financial leverage in the hotel industry.

Total expenses were \$4.4 million for the three months ended October 31, 2009, a decrease of \$2.6 million, or 36.9%, from the prior year period total of \$7.0 million. Total operating expenses were \$4.0 million for the three months ended October 31, 2009, a decrease of \$2.6 million, or 39.6%, from the prior year period total of \$6.6 million. The majority of the hotel operating expenses decreased due to lower occupancy. Hotel property depreciation decreased \$1.9 million for the current three-month period compared to the prior year three-month period due to the reclassification of the hotel properties from "held for sale" to "held and used" during the third quarter of fiscal year 2009, which resulted in additional depreciation expense recognized for prior periods during which depreciation had been suspended.

General and administrative expense was \$655,000 for the three months ended October 31, 2009, a decrease of \$207,000, or 24.0%, from the prior year period total of \$862,000. The decrease was primarily due to reduced professional fees and salary expenses incurred by the Trust.

Total interest expense was \$412,000 for the three months ended October 31, 2009, an increase of \$40,000, or 10.7%, from the prior year period. Mortgage interest expense was \$399,000, an increase of \$42,000, or 11.8%, from the prior year period. The increase was primarily due to increased mortgage borrowings as a result of the refinancing of the Yuma hotel property.

# FUNDS FROM OPERATIONS (FFO)

We recognize that industry analysts and investors use Funds From Operations ("FFO") as a financial measure to evaluate and compare equity REITs. We also believe it is meaningful as an indicator of net income, excluding most non-cash items, and provides information about our cash available for distributions, debt service and capital expenditures. We follow the March 1995 interpretation of the National Association of Real Estate Investment Trusts ("NAREIT") definition of FFO, as amended January 1, 2000, which is calculated (in our case) as net income or loss (computed in accordance with GAAP), excluding gains (or losses) from sales of property, depreciation and amortization on real estate property and extraordinary items. FFO does not represent cash flows from operating activities in accordance with GAAP and is not indicative of cash available to fund all of our cash needs. FFO should not be considered as an alternative to net income or any other GAAP measure as an indicator of performance and should not be considered as an alternative to cash flows as a measure of liquidity. In addition, our FFO may not be comparable to other companies' FFO due to differing methods of calculating FFO and varying interpretations of the NAREIT definition. The following table shows the reconciliation of FFO to Net Income Attributable to Shares of Beneficial Interest:

	For the Nine Months Ended October 31, 2009 2008			For the Three Months Ended October 31, 2009 2008			ed October 31, 2008
Net Loss Attributable \$	(632,513)	\$	(645,213)	\$	(522,200)	\$	(2,290,734)
to Controlling Interest	(032,313)	Ψ	(013,213)	Ψ	(322,200)	Ψ	(2,270,731)
Hotel Property	1,460,517		2,412,974		478,212		2,377,983
Depreciation							
Loss on Disposition of	1,100		31,493		410		65,306
Hotels							
Non-Controlling							
Interest Share of	(320,526)		(566,923)		(104,014)		(558,716)
Depreciation and Loss							
on Dispositions							
Funds from \$	508,578	\$	1,232,331	\$	(147,592)	\$	(406,161)
Operations							

FFO decreased approximately \$724,000 for the nine month period ended October 31, 2009, reflecting a decrease of 58.7% when compared to the prior year period. The decrease was primarily due to lower occupancies and room rates resulting in less revenue during the period. FFO increased approximately \$259,000 for the three month period ended October 31, 2009, reflecting an increase of 63.7% when compared to the prior year period. The increase was primarily due to lower corporate-level expenses during the period.

#### LIQUIDITY AND CAPITAL RESOURCES

Through our ownership interest in the Partnership, Yuma Hospitality LP and InnSuites Hotels, we have a proportionate share of the benefits and obligations of the Partnership's and Yuma Hospitality LP's ownership interests, as well as InnSuites Hotels' operational interests, in the Hotels. Our principal source of cash to meet our cash requirements, including distributions to our shareholders, is our share of these cash flows. Our liquidity, including our ability to make distributions to our shareholders, will depend upon the ability to generate sufficient cash flows from hotel operations.

We have principal of \$189,523 due and payable for the remainder of fiscal year 2010 under mortgage notes payable. For the period between November 1, 2009 and October 31, 2010, we have principal of \$805,404 due and payable under mortgage notes payable. We anticipate that current cash balances, future cash flows from operations and available credit will be sufficient to satisfy these obligations as they become due. In the event cash flows from operations are insufficient to satisfy these obligations as they become due, we may seek to negotiate additional credit

facilities or issue debt instruments.

We have no principal due and payable for the remainder of fiscal year 2010 or thereafter under notes and advances payable to Mr. Wirth and his affiliates.

We entered into an agreement for an unsecured bank line of credit on August 18, 2006. Under the agreement, we could draw \$750,000, bearing interest at prime plus 0.5%, with interest-only payments due monthly. During specified times over the duration of the line of credit, we were required to pay the line of credit down to zero and are unable to borrow against the line of credit for a period of 30 days. The line of credit matured on May 18, 2008, was paid in full, and was replaced by an \$850,000 revolving line of credit, as discussed below.

On March 3, 2008, we established an \$850,000 revolving line of credit to replace the \$750,000 line of credit that matured on May 18, 2008. The line of credit, with an original maturity date of July 15, 2009, had no financial covenants and bore interest at Wall Street Journal prime. During the second quarter of fiscal year 2010, we extended the maturity date of the line of credit to June 30, 2010. In addition, the extension agreement implemented an interest rate floor of 6.25%, which was the effective rate as of October 31, 2009, and granted additional security to the lender through a junior lien on the Yuma, Arizona property. As of October 31, 2009, we had drawn \$20,738 of the funds available under the line of credit.

During the third quarter of fiscal year 2010, we refinanced our mortgage note payable secured by the Albuquerque, New Mexico property. The new mortgage note payable is \$1.5 million, bears interest at 7.75% and matures on November 1, 2021. The note is due in 144 monthly principal and interest installments of \$16,032. We used the \$1.5 million to fully satisfy our \$882,776 mortgage note payable secured by the property and received \$617,224 in net cash proceeds from the refinancing.

We may seek to negotiate additional credit facilities or issue debt instruments. Any debt incurred or issued by us may be secured or unsecured, long-term, medium-term or short-term, bear interest at a fixed or variable rate and be subject to such other terms as we consider prudent.

We continue to contribute to a Capital Expenditures Fund (the "Fund") an amount equal to 4% of the InnSuites Hotels' revenues from operation of the Hotels. The Fund is restricted by the mortgage lender for four of our properties. As of October 31, 2009, \$74,648 was held in restricted capital expenditure funds and is included on our Balance Sheet as "Restricted Cash." The Fund is intended to be used for capital improvements to the Hotels and for refurbishment and replacement of furniture, fixtures and equipment, in addition to other uses of amounts in the Fund considered appropriate from time to time. During the nine months ended October 31, 2009, the Hotels spent \$698,969 for capital expenditures. We consider the majority of these improvements to be revenue producing. Therefore, these amounts have been capitalized and are being depreciated over their estimated useful lives. The Hotels also spent \$891,619 and \$1,129,404 during the nine-month periods ended October 31, 2009 and October 31, 2008, respectively, on repairs and maintenance and these amounts have been charged to expense as incurred. The Hotels also spent \$296,297 and \$379,121 during the three-month periods ended October 31, 2009 and July 31, 2008, respectively, on repairs and maintenance and these amounts have been charged to expense as incurred.

As of October 31, 2009, we have no commitments for capital expenditures beyond the 4% reserve for refurbishment and replacements set aside annually for each hotel property.

#### OFF-BALANCE SHEET FINANCINGS AND LIABILITIES

Other than lease commitments and legal contingencies incurred in the normal course of business, we do not have any off-balance sheet financing arrangements or liabilities. We do not have any majority-owned subsidiaries that are not included in the consolidated financial statements. (See Note 2 - "Summary of Significant Accounting Policies.")

#### **SEASONALITY**

The Hotels' operations historically have been seasonal. The three southern Arizona hotels experience their highest occupancy in the first fiscal quarter and, to a lesser extent, the fourth fiscal quarter. The second fiscal quarter tends to be the lowest period of occupancy at those three southern Arizona hotels. This seasonality pattern can be expected to cause fluctuations in our quarterly revenue. The two hotels located in California and New Mexico historically experience their most profitable periods during the second and third fiscal quarters (the summer season), providing some balance to the general seasonality of our hotel business. To the extent that cash flows from operations are insufficient during any quarter, because of temporary or seasonal fluctuations in revenue, we may utilize other cash on hand or borrowings to make distributions to our shareholders or to meet operating needs. No assurance can be given that we will make distributions in the future.

#### FORWARD-LOOKING STATEMENTS

Certain statements in this Form 10-Q, including statements containing the phrases "believes," "intends," "expects," "anticipates," "predicts," "will be," "should be," "looking ahead," "may" or similar words, constitute "forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. We intend that such forward-looking statements be subject to the safe harbors created by such Acts. These forward-looking statements include statements regarding our intent, belief or current expectations in respect of (i) the declaration or payment of dividends; (ii) the leasing, management or operation of the Hotels; (iii) the adequacy of reserves for renovation and refurbishment; (iv) our financing plans; (v) our position regarding investments, acquisitions, developments, financings, conflicts of interest and other matters; and (vi) trends affecting our or any Hotel's financial condition or results of operations.

These forward-looking statements reflect our current views in respect of future events and financial performance, but are subject to many uncertainties and factors relating to the operations and business environment of the Hotels that may cause our actual results to differ materially from any future results expressed or implied by such forward-looking statements. Examples of such uncertainties include, but are not limited to:

local or national economic and business conditions, including, without limitation, conditions which may affect public securities markets generally, the hospitality industry or the markets in which we operate or will operate;

• fluctuations in hotel occupancy rates;

•changes in room rental rates that may be charged by InnSuites Hotels in response to market rental rate changes or otherwise;

• seasonality of our business;

interest rate fluctuations;

• changes in government regulations, including federal income tax laws and regulations;

competition;

• any changes in our financial condition or operating results due to acquisitions or dispositions of hotel properties;

insufficient resources to pursue our current strategy;

concentration of our investments in the InnSuites Hotels® brand;

loss of franchise contracts:

real estate and hospitality market conditions;

hospitality industry factors;

our ability to meet present and future debt service obligations;

terrorist attacks or other acts of war;

outbreaks of communicable diseases:

natural disasters; and

loss of key personnel.

We do not undertake any obligation to update publicly or revise any forward-looking statements whether as a result of new information, future events or otherwise. Pursuant to Section 21E(b)(2)(E) of the Securities Exchange Act of 1934, the qualifications set forth hereinabove are inapplicable to any forward-looking statements in this Form 10-Q relating to the operations of the Partnership.

# ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Not required for smaller reporting companies.

# ITEM 4(T). CONTROLS AND PROCEDURES

As of the end of the period covered by this report, we conducted an evaluation, under the supervision and with the participation of our principal executive officer and principal financial officer, of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934). Based on this evaluation, the principal executive officer and principal financial officer concluded that our disclosure controls and procedures were effective as of October 31, 2009 to ensure that information required to be disclosed by us in reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to our management, including the principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

As previously disclosed in our Annual Report on Form 10-K, at January 31, 2009, management concluded that we had an entity-level material weakness related to certain of our employees who had incompatible responsibilities within our accounting systems. Management concluded that we did not maintain effective internal control over financial reporting as of January 31, 2009, based on the criteria described under Item 9A(T) of our Annual Report on Form 10-K for the year ended January 31, 2009, because we did not have evidence of effective processes to ensure that all journal entries and reconciliations were properly reviewed. For the period ended October 31, 2009, management implemented processes to document evidence of our controls and procedures which corrected the material weakness described above.

Other than as described above, there was no change in our internal control over financial reporting during our most recently completed fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### **PART II**

#### OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

None.

ITEM 1A. RISK FACTORS

Not required for smaller reporting companies.

ITEM
2. UNREGISTERED
SALES OF
EQUITY
SECURITIES
AND USE OF
PROCEEDS

On January 2, 2001, our Board of Trustees approved a share repurchase program under Rule 10b-18 of the Securities Exchange Act of 1934, as amended, for the purchase of up to 250,000 limited partnership units in the Partnership and/or Shares of Beneficial Interest in open market or privately negotiated transactions. Additionally, on September 10, 2002, August 18, 2005 and September 10, 2007, our Board of Trustees approved the purchase of up to 350,000 additional limited partnership units in the Partnership and/or Shares of Beneficial Interest in open market or privately negotiated transactions. Additionally, on January 5, 2009, the Board of Trustees approved the purchase of up to 300,000 additional limited partnership units in the Partnership and/or Shares of Beneficial Interest in open market or privately negotiated transactions. Additionally, on September 15, 2009, the Board of Trustees approved the purchase of up to 250,000 additional limited partnership units in the Partnership and/or Shares of Beneficial Interest in open market or privately negotiated transactions. Acquired Shares of Beneficial Interest will be held in treasury and will be available for future acquisitions and financings and/or for awards granted under the InnSuites Hospitality Trust 1997 Stock Incentive and Option Plan. During the three months ended October 31, 2009, we acquired 317,194 Shares of Beneficial Interest in open market and privately-negotiated transactions at an average price of \$1.34 per share. We intend to continue repurchasing Shares of Beneficial Interest in compliance with applicable legal and NYSE Amex requirements. We remain authorized to repurchase an additional 52,667 limited partnership units in the Partnership and/or Shares of Beneficial Interest pursuant to the share repurchase program, which has no expiration date.

## **Issuer Purchases of Equity Securities**

				Maximum
			Total Number of	Number of
	Total		Shares	Shares that
	Number	Average	Purchased as Part of	May Be
	of Shares	Price Paid	Publicly Announced	Yet Purchased
Period	Purchased	per Share	Plans	Under the Plans
August 1 – August 31,				
2009	1,430	\$ 1.38	1,430	118,431

September 1 – September

30, 2009	271,784	\$ 1.34	271,784	196,647
October 1 – October 31,				
2009	43,980	\$ 1.37	43,980	52,667

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ITEM
3. DEFAULTS
UPON
SENIOR
SECURITIES

None.

ITEM
4. SUBMISSION
OF
MATTERS
TO A VOTE
OF
SECURITY

None.

**HOLDERS** 

ITEM 5. OTHER INFORMATION

None.

**ITEM** 

6. EXHIBITS

a) Exhibits

- 31.1 Section 302 Certification By Chief Executive Officer
- 31.2 Section 302 Certification By Chief Financial Officer
- 32.1 Section 906 Certification of Principal Executive Officer and Principal Financial Officer

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

INNSUITES HOSPITALITY TRUST

Dated: December 1, 2009 /s/ James F. Wirth

James F. Wirth

Chairman, President and Chief Executive Officer

Dated: December 1, 2009 /s/ Anthony B. Waters

Anthony B. Waters Chief Financial Officer