### FIRST NATIONAL LINCOLN CORP /ME/

Form 8-K April 16, 2003

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# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K
CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 15, 2003

FIRST NATIONAL LINCOLN CORPORATION (Exact name of Registrant as specified in charter)

MAINE

(State or other jurisdiction of incorporation)

0-26589 01-0404322 (Commission file number) (IRS employer identification no.)

Main Street, Damariscotta, Maine 04853 (Address of principal executive offices) (Zip Code)

(207) 563-3195 (Registrant's telephone number, including area code)

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This information is being provided under Item 12 of Form 8-K.

The Company today issued the following press release:

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First National Lincoln Corporation Assets Top \$500 Million, Reports Record First Quarter Earnings, Up 13.3%

DAMARISCOTTA, ME., April 15 -- First National Lincoln Corporation (Nasdaq NM: FNLC), today announced earnings per share of \$0.68 on a fully diluted basis for the three months and quarter ended March 31, 2003, an increase of \$0.08 or 13.3% over the \$0.60 reported for the same periods in 2002. Net income for both the quarter and year to date was \$1,679,000, an increase of \$206,000 or 14.0% over the \$1,473,000 posted in 2002. Both earnings per share and net income reported by the Company for 2003 set new first-quarter records.

Year-to-date change on the balance sheet showed total assets at \$504.1 million on March 31, 2003 -- an increase of 2.0% over December 31, 2002. Loans totaled \$346.1 million, up 4.2% over December 31, 2002, while investments increased by 5.4% to \$128.7 million. Deposits of \$340.4 million were up 1.8% over year end. As of March 31, 2003, First National Lincoln Corporation had total equity of \$44.0 million, an increase of 2.9% or \$1.3 million over December 31, 2002.

"We have begun 2003 with another strong quarter," commented the Company's President and Chief Executive Officer, Daniel R. Daigneault. "While net income is just slightly lower than the single-quarter record set in the fourth quarter of 2002, this was the highest net income we have posted in the first quarter, and the 13.3% increase in diluted earnings per share demonstrates the continued excellent results which the Company has produced for many years.

"During the first quarter, we also surpassed a major milestone in the Company's history with total assets exceeding \$500 million," President Daigneault noted. This is a direct result of the cumulative asset growth we have generated during the past ten years — with total assets increasing 178.4% or \$323.0 million from \$181.1 million at the end of 1993 to \$504.1 million on March 31, 2003. Our strategy has been to focus on 'organic growth,' and the results achieved in our three Knox County offices, which have been open five years or less, have been a major contributor to this growth. More importantly, I feel that First National Lincoln Corporation is well positioned to continue its growth in earning assets as a result of the Company's customer-centric culture, which focuses on exceeding expectations with exceptional service.

"Loan growth in the first quarter was very good," President Daigneault continued. "Not only did we increase our loan portfolio by \$14.0 million over December 31, 2002's totals, we also increased the volume of residential mortgages sold to the secondary market by \$7.3 million. This resulted in combined loan growth — both on-balance—sheet and off-balance—sheet — of \$21.3 million for the quarter. At the same time, our asset quality remains excellent, with past—due loans at the lowest levels we have seen in many years and the percentage of non-performing assets to total assets down slightly from year end."

"The price of First National Lincoln Corporation shares increased during the first quarter of 2003," noted F. Stephen Ward, the Company's Treasurer and Chief Financial Officer. "We closed the quarter at \$33.95 per share, up \$2.47 or 7.8% over December 31, 2002, which compares very favorably to the overall equity market, with the \$8P\$ 500 down 3.6% during the same period. Our stock reached a new high of \$37.50 per share during the quarter, and while the March 31, 2003 close was below this level, we believe the performance of our stock reflects the excellent financial results the Company continues to produce.

"We also increased our dividend again in the first quarter of 2003," Mr. Ward concluded. "Following the pattern established for more than seven years, our cash dividend increased again by another \$0.01 to \$0.27 per share per quarter. This results in an annual dividend of \$1.08 per share, which in turn produces an annual dividend yield of 3.30% based on the March 31 closing price -- excellent in this continued low interest rate environment. In our opinion, the combination of all the factors presented here -- strong earnings, asset growth, excellent credit quality, as well as our stock price and dividend yield -- reinforce the attractiveness of FNLC as an investment."

First National Lincoln Corporation, headquartered in Damariscotta, Maine, is the holding company for The First National Bank of Damariscotta and Pemaquid Advisors. The First is an independent community bank serving Mid-Coast Maine with seven offices in Lincoln and Knox Counties that provide consumer and commercial banking products and services. Pemaquid Advisors provides investment advisory, private banking and trust services from offices in Damariscotta, Boothbay Harbor, and Portland, Maine.

Forward-looking and cautionary statements: except for the historical information and discussions contained herein, statements contained in this release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially, as discussed in the Company's filings with the Securities and Exchange Commission.

For more information, please contact F. Stephen Ward, Treasurer & Chief Financial Officer, at 207.563.3195 ext. 5001

First National Lincoln Corporation Consolidated Balance Sheets (Unaudited)

at 3/31/03, \$56,141 at 3/31/02 and

		 rch 31,	 M	 arch 31,	Dece	mber 31,
Dollars in Thousands		2003		2002		2002
Assets						
Cash and due from banks	\$	10,146	\$	7,829	\$	14,181
Overnight Funds Sold		3,800		_		9,325
Investments:						
Available for sale		63 <b>,</b> 652		49,364		56,410
Held to maturity (market values \$66,7	771					

\$67,421 at 12/31/02)		65,015		57 <b>,</b> 836		65,663
Loans held for sale (fair value						
approximates cost)		1,535		2,138		2,613
Loans		346,095	3	304,726		332,074
Less: allowance for loan losses		3,809	_	3 <b>,</b> 227		3,700
Net loans		342,286	3	301,499		328 <b>,</b> 374
Accrued interest receivable		3,051		2,821		2,642
Bank premises and equipment		7,657		7,784		7,833
Other real estate owned		75		200		255
Other assets		6,871		7,248		6,772
Total Assets	\$	504,088	\$ 4	136,719		494,068
Liabilities & Stockholders' Equity		======	-			======
Demand deposits	\$	23,501	Ś	20,601	Ś	25,484
NOW deposits	т	46,736		42,363	т.	46,989
Money market deposits		91,611		24,429		80,805
Savings deposits		60,116		48,996		59,521
Certificates of deposit		69,110		82,366		71,169
Certificates \$100,000 and over		49,303		57,642		50,256
Total deposits		340,377	2	.76 <b>,</b> 397		334,224
Borrowed funds		115,151		18,763		113,365
Other liabilities		4,608	_	3,424		3,784
			-			
Total Liabilities		460,136		398 <b>,</b> 584		451,373
Shareholders' Equity:						
Common stock		25		25		25
Additional paid-in capital		4,687		4,687		4,687
Retained earnings		39,348		34,953		38,322
Net unrealized gains on						
available-for-sale securities		2,339		658		2,170
Treasury stock		(2,447)		(2,188)		(2,509)
Total Stockholders' Equity		43,952		38,135		42,695
			-			
Total Liabilities	_	E04 000	<u> </u>	126 710	^	101 000
& Stockholders' Equity	Ş	504 <b>,</b> 088		136 <b>,</b> 719 ======		494,068

First National Lincoln Corporation Consolidated Statements of Income (Unaudited)

Interest on borrowed funds	1,064	1,092
Total interest expense	2 <b>,</b> 768	
Net interest income Provision for loan losses	4,100 225	4,162 410
Net interest income after provision for loan losses	3,875 	3,752
Other operating income:		
Fiduciary income Service charges on deposit accounts Other operating income	189 267 767	185 220 514
Total other operating income	1,223	919
Other operating expenses:		
Salaries and employee benefits Occupancy expense Furniture and equipment expense Other	1,412 192 358 796	766
Total other operating expenses	2,758	2,619
Income before income taxes Applicable income taxes	2,340 661	2,052
NET INCOME \$	1,679 ====	1,473 =====

First National Lincoln Corporation Selected Financial Data (Unaudited)

	For the	 e three m	onth	 s ended	
Dollars in thousands,	For the three months ended March 31,				
except for per share amounts		2003		2002	
Summary of Operations					
Operating Income	\$	8,091	\$	8,073	
Operating Expense		5,751		6,021	
Net Interest Income		4,100		4,162	
Provision for Loan Losses		225		410	
Net Income		1,679		1,473	
Per Common Share Data					
Basic Earnings per Share	\$	0.69	\$	0.62	
Diluted Earnings per Share		0.68		0.60	
Cash Dividends Declared		0.27		0.23	
Book Value		18.16		15.92	
Market Value		33.95		28.15	

Financial Ratios

Return on Average Equity (a) Return on Average Assets (a) Average Equity to Average Assets Net Interest Margin Tax-Equivalent (a)	15.77% 1.36% 8.59% 3.66%	1.37% 8.67%
Dividend Payout Ratio	39.13%	37.10%
Allowance for Loan Losses/Total Loans	1.10%	1.06%
Non-Performing Loans to Total Loans	0.34%	0.56%
Non-Performing Assets to Total Assets	0.25%	0.48%
Efficiency Ratio	49.52%	49.69%
At Period End Total Assets Total Loans Total Investment Securities Total Deposits Total Shareholders' Equity	•	304,726
(a) Quarterly data annualized using a 365-day basis		

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#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Company has duly caused this report to be filed on its behalf by the undersigned thereunto duly authorized.

FIRST NATIONAL LINCOLN CORPORATION

By: /s/ F. Stephen Ward F. Stephen Ward Treasurer & Chief Financial Officer April 15, 2003