DIGIRAD CORP Form 10-Q August 04, 2014

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

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(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2014

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM TO

Commission file number: 000-50789

\_\_\_\_

Digirad Corporation

(Exact name of registrant as specified in its charter)

Delaware 33-0145723

(State or Other Jurisdiction of Incorporation or

Organization)

(I.R.S. Employer Identification No.)

1048 Industrial Court, Suwanee, GA 30024 (Address of Principal Executive Offices) (Zip Code)

(858) 726-1600

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\circ$  No "Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $^{\circ}$ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  $\circ$  No "

Indicate by check mark whether registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer " Accelerated filer "

Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting company x Indicate by check mark whether registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). "Yes No ý

As of July 21, 2014 the registrant had 18,598,279 shares of Common Stock (\$0.0001 par value) outstanding.

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Important Information Regarding Forward-Looking Statements

Portions of this Quarterly Report on Form 10-Q (including information incorporated by reference) include "forward-looking statements" based on our current beliefs, expectations and projections regarding our business strategies, market potential, future financial performance, industry and other matters. This includes, in particular, "Item 2—Management's Discussion and Analysis of Financial Condition and Results of Operations" of this Quarterly Report on Form 10-Q as well as other portions of this Quarterly Report on Form 10-Q. The words "believe," "expect," "anticipate," "project," "could," "would," and similar expressions, among others, generally identify "forward-looking statements," which speak only as of the date the statements were made. The matters discussed in these forward-looking statements are subject to risks, uncertainties and other factors that could cause our actual results to differ materially from those projected, anticipated or implied in the forward-looking statements. The most significant of these risks, uncertainties and other factors are described in "Item 1A—Risk Factors" of this Quarterly Report on Form 10-Q and in our Annual Report on Form 10-K for the fiscal year ended December 31, 2013 filed with the Securities and Exchange Commission on March 20, 2014. Except to the limited extent required by applicable law, we undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

## PART I. FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS DIGIRAD CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (Unaudited)

(in thousands, except per share data)	Three Mont 2014	ths Ended June 2013	30, Six Month 2014	s Ended June 3 2013	0,
Revenues:					
Diagnostic Services	\$11,340	\$9,475	\$20,895	\$18,414	
Diagnostic Imaging	3,247	3,415	6,689	6,022	
Total revenues	14,587	12,890	27,584	24,436	
Cost of revenues:					
Diagnostic Services	8,204	7,179	15,738	14,004	
Diagnostic Imaging	1,878	1,918	3,899	3,822	
Total cost of revenues	10,082	9,097	19,637	17,826	
Gross profit	4,505	3,793	7,947	6,610	
Operating expenses:					
Research and development		177		996	
Marketing and sales	1,245	1,009	2,340	2,245	
General and administrative	2,193	2,571	4,188	4,673	
Amortization of intangible assets	104	58	170	123	
Restructuring charges	138	610	579	1,614	
Total operating expenses	3,680	4,425	7,277	9,651	
Income (loss) from operations	825	(632	) 670	(3,041	)
Other income (expense):					
Interest and other income, net	15	16	32	39	
Interest expense	(9	) (4	) (17	) (5	)
Total other income	6	12	15	34	
Income (loss) before income taxes	831	(620	) 685	(3,007	)
Income tax benefit (expense)	(8	) 4	(10	) (28	)
Net income (loss)	\$823	\$(616	) \$675	\$(3,035	)
Net income (loss) per share:					
Basic	\$0.04	\$(0.03	) \$0.04	\$(0.16	)
Diluted	\$0.04	\$(0.03	\$0.04	\$(0.16	)
Shares used in per share computations:					
Weighted average shares outstanding – basic	18,554	19,032	18,536	19,177	
Weighted average shares outstanding – diluted	18,839	19,032	18,831	19,177	
Net income (loss)	\$823	\$(616	) \$675	\$(3,035	)

Other comprehensive income (loss):

Unrealized gain (loss) on marketable securities	8	(19	) (10	) (58	)
Total other comprehensive income (loss)	8	(19	) (10	) (58	)
Comprehensive income (loss)	\$831	\$(635	) \$665	\$(3,093	)

See accompanying notes to the unaudited condensed consolidated financial statements

### DIGIRAD CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

(in thousands, except share data)	June 30, 2014	December 31, 2013	
Assets			
Current assets:			
Cash and cash equivalents	\$11,579	\$18,744	
Securities available-for-sale	9,825	7,673	
Accounts receivable, net	6,219	5,430	
Inventories, net	3,495	3,881	
Other current assets	422	697	
Restricted cash	477	244	
Total current assets	32,017	36,669	
Property and equipment, net	4,586	4,153	
Intangible assets, net	2,763	353	
Goodwill	1,337	184	
Other assets	72	92	
Total assets	\$40,775	\$41,451	
Liabilities and stockholders' equity			
Accounts payable	\$1,478	\$611	
Accrued compensation	2,555	3,472	
Accrued warranty	155	137	
Deferred revenue	1,478	1,631	
Other accrued liabilities	1,868	1,774	
Total current liabilities	7,534	7,625	
Other liabilities	774	440	
Total liabilities	8,308	8,065	
Commitments and contingencies (Note 9)			
Stockholders' equity:			
Preferred stock, \$0.0001 par value: 10,000,000 shares authorized; no shares issued of	or	_	
outstanding		<del></del>	
Common stock, \$0.0001 par value: 80,000,000 shares authorized; 18,598,279 and			
18,504,279 shares issued and outstanding (net of treasury shares) at June 30, 2014 and December 31, 2013, respectively	2	2	
Treasury stock, at cost; 2,588,484 shares at June 30, 2014 and December 31, 2013	(5,728	) (5,728	)
Additional paid-in capital	155,384	156,968	
Accumulated other comprehensive loss	(12	) (2	)
Accumulated deficit	(117,179	) (117,854	)
Total stockholders' equity	32,467	33,386	
Total liabilities and stockholders' equity	\$40,775	\$41,451	
See accompanying notes to the unaudited condensed consolidated financial statement	nts		

# DIGIRAD CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

(in thousands)	Six Months Ended June 30,	
	2014	2013
Operating activities		
Net income (loss)	\$675	\$(3,035)
Adjustments to reconcile net income (loss) to net cash provided by (used in)		
operating activities:		
Depreciation	774	849
Amortization of intangible assets	170	123
Provision for bad debt	107	46
Stock-based compensation	111	226
Gain on sale of assets	(15	) —
Amortization of premiums on investments	105	99
Changes in operating assets and liabilities:		
Accounts receivable	(640	) (129
Inventories	444	393
Other assets	352	25
Accounts payable	634	270
Accrued compensation	(1,086	) 172
Deferred revenue	(153	) (194
Other liabilities	(146	) (409
Restricted cash	(233	) —
Net cash provided by (used in) operating activities	1,099	(1,564)
Investing activities		
Purchases of property and equipment	(770	) (505
Net proceeds from sale of property and equipment	27	<del>_</del>
Purchases of securities available-for-sale	(2,617	) (4,679
Sales and maturities of securities available-for-sale	350	2,971
Net cash paid for acquisition	(3,470	) _
Net cash used in investing activities	(6,480	) (2,213
Financing activities		
Issuances of common stock	158	282
Repurchases of common stock	_	(3,034)
Dividend paid	(1,853	) —
Repayment of obligations under capital leases	(89	) (37
Net cash used in financing activities	(1,784	) (2,789
Net decrease in cash and cash equivalents	(7,165	) (6,566
Cash and cash equivalents at beginning of period	18,744	19,514
Cash and cash equivalents at end of period	\$11,579	\$12,948
See accompanying notes to the unaudited condensed consolidated financial statement		+,· · ·

#### DIGIRAD CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Note 1. The Company

Digirad Corporation ("Digirad"), a Delaware corporation, is one of the largest national providers of in-office nuclear cardiology imaging and ultrasound imaging services, and also provides cardiac event monitoring services. These services are provided to physician practices, hospitals and imaging centers through our Diagnostic Services reportable segment. Digirad also sells medical diagnostic imaging systems, including solid-state gamma cameras, for nuclear cardiology and general nuclear medicine applications, as well as provides service on the products sold, through our Diagnostic Imaging reportable segment. These two reportable segments, Diagnostic Services and Diagnostic Imaging, are collectively referred to herein as the "Company."

The accompanying condensed consolidated financial statements include the operations of both segments. Intercompany accounts and transactions are accounted for at cost and have been eliminated in consolidation. All our long-lived assets are located in the United States and substantially all of our revenues arise from sales activity in the United States.

#### **Basis of Presentation**

The unaudited condensed consolidated financial statements included in this Form 10-Q have been prepared in accordance with the U.S. Securities and Exchange Commission ("SEC") instructions for Quarterly Reports on Form 10-Q. Accordingly, the condensed consolidated financial statements are unaudited and do not contain all the information required by U.S. generally accepted accounting principles ("GAAP") to be included in a full set of financial statements. The unaudited condensed consolidated balance sheet at December 31, 2013 has been derived from the audited consolidated financial statements at that date but does not include all of the information and footnotes required by GAAP for a complete set of financial statements. The audited consolidated financial statements for our fiscal year ended December 31, 2013, filed with the SEC on Form 10-K on March 20, 2014 include a summary of our significant accounting policies and should be read in conjunction with this Form 10-Q. In the opinion of management, all material adjustments necessary to present fairly the results of operations, cash flows and balance sheets for such periods have been included in this Form 10-Q. All such adjustments are of a normal recurring nature. In addition, certain reclassifications have been made to the prior period financial statements to conform to the current period presentation. The results of operations for interim periods are not necessarily indicative of the results of operations for the entire year.

Preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities and the reported amounts of revenues and expenses. By their nature, estimates are subject to an inherent degree of uncertainty. Actual results could differ from management's estimates.

The financial results for the three and six months ended June 30, 2014 include the financial results of Telerhythmics, LLC for the period since the acquisition date of March 13, 2014. See Note 3 to the unaudited condensed consolidated financial statements for more information related to the acquisition of Telerhythmics, LLC.

Note 2. Basic and Diluted Net Income (Loss) Per Share

For the three and six months ended June 30, 2014 and 2013, basic net income (loss) per common share is computed by dividing net income (loss) by the weighted average number of common shares and vested restricted stock units outstanding during the period. Diluted net income (loss) per common share is calculated to give effect to all dilutive securities, if applicable, using the treasury stock method.

The following table sets forth the reconciliation of shares used to compute basic and diluted net income (loss) per share for the periods indicated:

	Three Months Ended June 30,		Six Months Ended June 3	
(shares in thousands)	2014	2013	2014	2013
Weighted average shares outstanding - basic	18,554	19,032	18,536	19,177
Dilutive potential common stock outstanding:				
Stock options	285		295	

Weighted average shares outstanding - diluted 18,839 19,032 18,831 19,177

The following weighted average outstanding common stock equivalents were not included in the calculation of diluted net income (loss) per share because their effect was anti-dilutive:

	Three Months Ended June 30,		Six Months Ended June 30	
(shares in thousands)	2014	2013	2014	2013
Stock options	102	428	83	383
Restricted stock units		10	_	16
Total	102	438	83	399

Note 3. Acquisition of Telerhythmics, LLC

On March 13, 2014, we acquired 100% of the membership interest of Telerhythmics, LLC ("Telerhythmics"), a provider of 24 hour cardiac monitoring services. Telerhythmics and Digirad each have a very similar customer base, yet with only minor overlaps in current customers. We believe this similar customer base will allow us to leverage each company's strengths to grow sales and also diversify Digirad service offerings.

We paid to the sellers of the membership interest (the "Sellers") aggregate up front consideration of \$3.4 million and assumed approximately \$131,000 in debt. In addition, there is an aggregate earn-out opportunity of up to \$501,000 from the period March 14, 2014 through December 31, 2016 based on the Telerhythmics business meeting certain earnings before interest, taxes, depreciation and amortization ("EBITDA") milestones. The Sellers will receive fifty percent (50%) of the EBITDA generated by the Telerhythmics business in excess of the EBITDA milestone amounts, which are as follows:

\$415,000 of EBITDA for the period from the closing date through December 31, 2014,

\$825,000 of EBITDA for the period from January 1, 2015 through December 31, 2015; and

\$825,000 of EBITDA for the period from January 1, 2016 through December 31, 2016.

At June 30, 2014, we have estimated the fair value of the contingent earn-out opportunity to be \$220,000. The earn-out opportunity is estimated based on expected performance of the business over the period from the acquisition date through December 31, 2016, utilizing an income approach. It is reasonably possible that our estimate of the earn-out potential could change in the near term. Any adjustment in the estimated earn-out opportunity until settled will be recorded as a gain or loss to current operations in the period the estimate changes.

As of June 30, 2014, the preliminary allocation of the purchase price to the assets acquired and liabilities assumed on the acquisition date was as follows (in thousands):

	Allocation of purchase price
Assets	
Current assets:	
Accounts receivable, net	\$256
Other current assets	34
Total current assets	290
Property and equipment, net	290
Intangible assets, net	2,580
Goodwill	1,153
Total assets	\$4,313
Accounts payable	\$36
Accrued compensation	169
Other accrued liabilities	356
Current portion of long-term debt	131
Total current liabilities	692
Other liabilities	174
Total liabilities	\$866
The long-term debt was subsequently paid in full on March 28, 2014.	

The goodwill recognized as part of the transaction primarily represents synergies between Digirad and Telerhythmics that were not separately identified as part of the acquisition valuation process. Telerhythmics activities are considered their own operating segment, which is aggregated into our Diagnostic Services reportable segment (formerly Digirad Imaging Solutions). The resulting goodwill from the acquisition is expected to be deductible for Federal and state tax reporting purposes.

As of June 30, 2014, we are continuing to obtain and evaluate certain information related to the assets acquired and liabilities assumed. We anticipate closing the measurement period by December 31, 2014.

The below tables display estimated proforma results had the business acquisition been completed as of January 1, 2013. In deriving the proforma results, we utilized the historical operating results of Telerhythmics and adjusted for the impact of the purchase accounting and transaction costs as if the acquisition occurred on January 1, 2013.

	Three Months	Ended June 30,	Six Months E	Six Months Ended June 30,		
(in thousands)	2014	2013	2014	2013		
Revenues	\$14,587	\$14,455	\$28,739	\$27,414		
Net income (loss)	\$836	\$(564	) \$862	\$(3,098	)	

Included within our consolidated operating results for the three and six months ended June 30, 2014 are Telerhythmics operations for the period March 14, 2014 through June 30, 2014 as follows:

(in they canda)	Three Months Ended	Six Months Ended	
(in thousands)	June 30, 2014	June 30, 2014	
Revenues	\$1,306	\$1,560	
Net loss	\$(62)	\$(229	)

Included within the results for Telerhythmics is approximately \$155 thousand of transaction costs related to the acquisition. These costs are classified as general and administrative expenses in the condensed consolidated statements of comprehensive loss.

#### Note 4. Inventories

Our inventories are stated at the lower of cost (first-in, first-out) or market (net realizable value) and we review inventory balances for excess and obsolete inventory levels on a quarterly basis.

(in thousands)	June 30, 2014	December 31, 2013
Raw materials	\$2,639	\$2,619
Work-in-process	2,872	3,189
Finished goods	282	616
	5,793	6,424
Less reserve for excess and obsolete inventories	(2,298	) (2,543
Inventories, net	\$3,495	\$3,881
Note 5. Property and Equipment		
(in thousands)	June 30,	December 31,
(in thousands)	2014	2013
Machinery and equipment	\$23,382	\$22,596
Computer hardware and software	2,663	2,497
Leasehold improvements	900	861
	26,945	25,954
Accumulated depreciation	(22,359	) (21,801
Property and equipment, net	\$4,586	\$4,153
Q		

Note 6. Intangibles and Goodwill

(in thousands)	June 30, 2014 Weighted Average Useful Life (years)	Gross Carrying Amount	Accumulated Amortization	Intangible Assets, Net (1)
Intangible assets with infinite useful lives:				
Goodwill (2)	Indefinite	\$1,337	\$ <i>—</i>	\$1,337
Intangible assets with finite useful lives:				
Customer relationships (2)	8.1	\$4,850	\$ (2,764)	\$2,086
Trademarks (2)	8.7	600	(19)	581
Patents	4.7	141	(111)	30
Covenants not to compete (2)	4.7	70	(4)	66
Total intangible assets, net		\$5,661	\$ (2,898)	\$2,763
-	December 31, 20	013		
	Weighted	Gross	A1-4- d	Intonoilala
	Average Useful	Carrying	Accumulated	•
	Life (years)	Amount	Amortization	Assets, Net
Intangible assets with infinite useful lives:				
Goodwill	Indefinite	\$184	\$ <i>-</i>	\$184
Intangible assets with finite useful lives:				
Customer relationships	3.5	\$2,940	\$ (2,622)	\$318
Patents	4.9	141	(106)	35
Total intangible assets, net		\$3,081	\$ (2,728)	\$353
	1 00	1 '11' C		1 1 7 20

Amortization expense for intangible assets, net was \$0.2 million and \$0.1 million for the six months ended June 30, 2014 and 2013, respectively. Estimated amortization expense for intangible assets for the remainder of 2014 is \$0.2 million, for 2015 is \$0.4 million, for 2016 is \$0.4 million, for 2017 is \$0.4 million, for 2018 is \$0.3 million, for 2019 and thereafter is \$1.2 million.

(2) As a result of our acquisition of Telerhythmics on March 13, 2014, we recored certain intangible assets. See Note

#### Note 7. Restructuring Charges

Facilities restructuring initiative

On January 27, 2014, we announced a plan to exit our 47,000 square foot former headquarters facility in Poway, California (the "Facilities restructuring initiative"). This action was undertaken as the facility had excess space and capacity given our current operating plan. We entered into a termination agreement to end the lease on the facility as of April 30, 2014. The original term of the lease would have continued through February 29, 2016. Concurrently with the termination of the lease for the 47,000 square foot Poway, California facility, we entered into a new lease agreement on January 23, 2014 for a separate 21,300 square foot facility in Poway, California to house our Diagnostic Imaging operations.

As a result of the Facilities restructuring initiative, we estimate that we will incur in total approximately \$0.7 million to \$0.9 million in restructuring charges, which we anticipate to be incurred throughout fiscal year 2014. The estimated charges are comprised of lease termination, moving and other related costs. Through June 30, 2014, we have incurred approximately \$0.6 million of charges associated with the Facilities restructuring initiative, consisting primarily of lease termination and moving costs. Restructuring liabilities and associated charges are measured at fair value as incurred.

The following table includes information regarding our Facilities restructuring initiative:

(in thousands) Accrued at Accrued Cash Accrued at December 31, Costs Payments and June 30,

	2013		Other Reductions	2014
Total Facilities restructuring initiative	\$	\$550	\$522	\$28
9				

Accrued Facilities restructuring charges at June 30, 2014 are included in the accounts payable and other accrued liabilities line items in the unaudited condensed consolidated balance sheets. All Facilities restructuring charges for the three and six months ended June 30, 2014 are included in the Diagnostic Imaging segment.

Diagnostic Imaging restructuring initiative

On February 28, 2013, we announced a plan to restructure our Diagnostic Imaging business to significantly reduce costs and focus on maximizing cash flow from our Diagnostic Services business (the "Diagnostic Imaging restructuring initiative"). The Diagnostic Imaging restructuring initiative included a reduction in force. In addition, as part of the Diagnostic Imaging restructuring initiative, we entered into an agreement in September 2013 with a third party to outsource the majority of the manufacturing associated with our cameras. As a result of the Diagnostic Imaging restructuring initiative, we incurred a total of \$1.8 million in restructuring charges, the majority of which were incurred during fiscal year 2013. Included in the total Diagnostic Imaging restructuring initiative charges are \$1.6 million of employee related costs, with the remaining costs consisting of contract termination costs and other related costs. All restructuring efforts associated with this initiative were complete as of June 30, 2014.

The following table includes information regarding our Diagnostic Imaging restructuring initiative:

(in thousands)	Accrued at December 31, 2013	Accrued Costs	Payments and Other Reductions	Accrued at June 30, 2014
Total Diagnostic Imaging restructuring initiative	\$489	\$29	\$507	\$11

All accrued Diagnostic Imaging restructuring charges at June 30, 2014 are included in the accrued compensation line item in the unaudited condensed consolidated balance sheets. All Diagnostic Imaging restructuring charges for the three and six months ended June 30, 2014 are included in the Diagnostic Imaging segment.

#### Note 8. Financial Instruments

Assets and Liabilities Measured at Fair Value on a Recurring Basis. The following table presents information about our financial assets and liabilities that are measured at fair value on a recurring basis, and indicates the fair value hierarchy of the valuation techniques we utilize to determine such fair value at June 30, 2014 and December 31, 2013.

Fair Value as of	f June 30, 2014		
Level 1	Level 2	Level 3	Total
\$—	\$9,825	<b>\$</b> —	\$9,825
\$—	<b>\$</b> —	\$220	\$220
Fair Value as of	f December 31, 2	.013	
T 1.1			
Level 1	Level 2	Level 3	Total
Level 1	Level 2	Level 3	Total
	Level 1 \$— \$— Fair Value as or	\$— \$9,825 \$— \$— Fair Value as of December 31, 2	Level 1 Level 2 Level 3  \$— \$9,825 \$—  \$— \$— \$220  Fair Value as of December 31, 2013

The fair value of our corporate debt securities is determined using proprietary valuation models and analytical tools. These valuation models and analytical tools use market pricing or prices for similar instruments that are both objective and publicly available, including matrix pricing or reported trades, benchmark yields, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids and/or offers. We did not reclassify any investments between levels in the fair value hierarchy during the six months ended June 30, 2014.

The acquisition related contingent consideration is related to our acquisition of Telerhythmics on March 13, 2014. We will reassess the fair value of the contingent consideration to be settled in cash related to our acquisition of Telerhythmics on a quarterly basis using the income approach, which is a Level 3 measurement. There was no change to the fair value of the acquisition related contingent consideration during the three months ended June 30, 2014. Significant assumptions used in the measurement include probabilities of achieving the EBITDA milestones.

#### Securities Available for Sale

Securities available-for-sale primarily consist of investment grade corporate debt securities. We classify all securities as available-for-sale and as current assets, as the sale of such securities may be required prior to maturity to execute management strategies. These securities are carried at fair value, with the unrealized gains and losses reported as a component of accumulated

other comprehensive income (loss) in stockholders' equity until realized. Realized gains and losses from the sale of available-for-sale securities, if any, are determined on a specific identification basis. A decline in the market value of any available-for-sale security below cost that is determined to be other than temporary will result in an impairment charge to earnings and a new cost basis for the security is established. No such impairment charges were recorded for any period presented. It is not more likely than not that we will be required to sell investments before recovery of their amortized costs. Premiums and discounts are amortized or accreted over the life of the related security as an adjustment to yield using the straight-line method and included in interest income. Interest income is recognized when earned. Realized gains and losses on investments in securities are included in other income (expense) within the condensed consolidated statements of comprehensive income (loss). The realized gains and losses on these sales were minimal for the three and six months ended June 30, 2014 and 2013.

The following table sets forth the composition of securities available-for-sale as of June 30, 2014 and December 31, 2013.

As of June 30, 2014 (in thousands)	Maturity in Years	Amortized Cost	Unrealized Gains	Losses		Fair Value
Corporate debt securities	3 or less	\$ 9,837	\$5	\$(17	)	\$9,825
	Maturity in		Unrealized			D : 1/1
As of December 31, 2013 (in thousands)	•	Amortized Cost	Gains	Losses		Fair Value
Corporate debt securities	3 or less	\$ 7,675	<b>\$</b> —	\$(2	)	\$7,673
Note 9. Commitments and Contingencies	S					

Note 9. Commitments and Contingencies

Leases

We currently lease facilities and certain automotive equipment under non-cancelable operating leases expiring from July 1, 2014 through March 12, 2021. Rent expense is recognized on a straight-line basis over the initial lease term and those renewal periods that are reasonably assured as determined at lease inception. The difference between rent expense and rent paid is recorded as deferred rent and is included in other liabilities. Rent expense was approximately \$0.4 million for the three months ended June 30, 2014 and 2013, and \$0.8 million for the six months ended June 30, 2014 and 2013.

As of June 30, 2014, we financed certain information technology and medical equipment and vehicles under capital leases. These obligations are secured by the specific equipment financed under each lease and will be repaid monthly over the remaining lease terms through March 31, 2018.

The future minimum lease payments due under both non-cancelable operating leases and capital leases having initial or remaining lease terms in excess of one year as of June 30, 2014 are as follows (in thousands):

	Operating	Capital
	Leases	Leases
2014	\$561	\$136
2015	966	276
2016	753	201
2017	470	52
2018	409	5
2019	408	_
Thereafter	506	_
Total minimum lease payments	\$4,073	\$670

Other matters. In the normal course of business, we have been, and will likely continue to be, subject to litigation or administrative proceedings incidental to our business, such as claims related to customer disputes, employment practices, wage and hour disputes, product liability, professional liability, commercial disputes, licensure restrictions or denials, and warranty or patent infringement. Responding to litigation or administrative proceedings, regardless of whether they have merit, can be expensive and disruptive to normal business operations. We are not able to predict the timing or outcome of these matters.

Note 10. Income Taxes

As of December 31, 2013, we had unrecognized tax benefits of approximately \$1.6 million. Included in the unrecognized tax benefits were \$1.3 million of tax benefits that, if recognized, would reduce our annual effective tax rate, subject to the valuation allowance. We do not expect our unrecognized tax benefits to change significantly over the next 12 months.

We file income tax returns in the U.S. and in various state jurisdictions with varying statutes of limitations. We are no longer subject to income tax examination by tax authorities for years prior to 2008; however, our net operating loss and research credit carry-forwards arising prior to that year are subject to adjustment. It is our policy to recognize interest expense and penalties related to income tax matters as a component of income tax expense.

#### Note 11. Segments

Our reporting segments have been determined based on the nature of the products and/or services offered to customers or the nature of their function in the organization. We evaluate performance based on the operating income (loss) contributed by each segment.

	Three Mont	ths Ended June 30,	Six Months Ended June 30,		
(in thousands)	2014	2013	2014	2013	
Gross profit by segment:					
Diagnostic Services	\$3,136	\$2,296	\$5,157	\$4,410	
Diagnostic Imaging	1,369	1,497	2,790	2,200	
Condensed consolidated gross profit	\$4,505	\$3,793	\$7,947	\$6,610	
Income (loss) from operations by segment:					
Diagnostic Services	\$441	\$(443	) \$108	\$(588	)
Diagnostic Imaging (1)	384	(189	) 562	(2,453	)
Condensed consolidated income (loss) from	\$825	\$(632	) \$670	\$(3,041	`
operations	\$623	\$(032	) \$070	\$(3,041	,
Depreciation and amortization:					
Diagnostic Services	\$431	\$357	\$806	\$747	
Diagnostic Imaging	60	122	138	225	
Condensed consolidated depreciation and amortization	\$491	\$479	\$944	\$972	
(in thousands)			As of June 30, 2014	As of December 32 2013	1,
Identifiable assets by segment:					
Diagnostic Services			\$17,186	\$11,874	
Diagnostic Imaging			23,589	29,577	
Condensed Consolidated assets			\$40,775	\$41,451	

<sup>(1)</sup> Included in the Diagnostic Imaging income from operations for the three and six months ended June 30, 2014, are approximately \$0.1 million and \$0.6 million of charges, respectively, associated with our Diagnostic Imaging and Facilities restructuring initiatives. Included in the Diagnostic Imaging loss from operations for the three and six months ended June 30, 2013, are approximately \$0.6 million and \$1.6 million of charges, respectively, associated with our Diagnostic Imaging restructuring initiative (See Note 7).

#### Note 12. Subsequent Events

On August 1, 2014, the Company announced a cash dividend of \$0.05 per share payable on August 25, 2014 to shareholders of record on August 12, 2014.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This management's discussion and analysis of financial condition and results of operations ("MD&A"), contains forward-looking statements that involve risks and uncertainties. Please see "Important Information Regarding Forward-Looking Statements" for a discussion of the uncertainties, risks and assumptions that may cause our actual results to differ materially from those discussed in the forward-looking statements. This discussion should be read in conjunction with our unaudited condensed consolidated financial statements and related notes thereto and the other disclosures contained elsewhere in this Quarterly Report on Form 10-Q, and the audited consolidated financial statements and related notes thereto for the fiscal year ended December 31, 2013, which were included in our Form 10-K, filed with the U.S. Securities and Exchange Commission ("SEC") on March 20, 2014.

The results of operations for the periods reflected herein are not necessarily indicative of results that may be expected for future periods.

#### Overview

We are one of the largest national providers of in-office nuclear cardiology imaging and ultrasound imaging services, and also provide cardiac event monitoring services. These services are provided to physician practices, hospitals and imaging centers through our Diagnostic Services reportable segment. We also sell medical diagnostic imaging systems including solid-state gamma cameras for nuclear cardiology and general nuclear medicine applications, as well as provide service on the products we sell through our Diagnostic Imaging reportable segment. We designed and commercialized the first solid-state nuclear gamma camera for the detection of cardiovascular disease and other medical conditions. Our nuclear cameras fit easily into floor spaces as small as seven feet by eight feet and facilitate the delivery of nuclear medicine procedures in a physician's office, an outpatient hospital setting or within multiple departments of a hospital, (e.g., emergency and operating rooms).

Through Diagnostic Services, we offer a comprehensive diagnostic services program as an alternative to purchasing a gamma camera or ultrasound equipment for physicians who wish to perform nuclear imaging, echocardiography, vascular ultrasound, or any combination of these procedures in their offices by utilizing our imaging systems, certified personnel and other support required to perform imaging in the physician's office. We also provide cardiac event monitoring services on an outsourced basis to these same customers as a solution to diagnose and monitor the cardiac condition of patients. Our cardiac event monitoring services provide our customers with flexibility and a high level of customer service, while saving them the capital investment of owning the underlying equipment and the logistics costs of delivering that service. Our Diagnostic Services are primarily provided to cardiologists, internal medicine physicians, family practice doctors and hospitals. Our nuclear and ultrasound imaging customers enter into contracts for our services delivered on a per-day basis. Our typical contract provides service coverage ranging from once per month to five times per week. For our cardiac event monitoring services, we enter into agreements with insurance providers for agreed upon rates for our services, but our services are provided directly to patients or the underlying physician as part of their care for the patient. The flexibility of our products and services allows physicians more control over the diagnosis and treatment of their patients in their offices and to retain revenue from procedures they would otherwise refer elsewhere.

We experience some seasonality in our Diagnostic Services business related to vacations, holidays and inclement weather. We may experience significant market changes due to fluctuations in reimbursements to our physician customers and uncertainty with healthcare legislation. These market changes may require further adjustments to our business model in order for our physician customers and us to maintain a viable economic model.

Our Diagnostic Imaging segment revenue results primarily from selling solid-state gamma cameras and camera maintenance contracts. We sell our imaging systems to physician offices and hospitals primarily in the United States. For several years following our initial public offering in 2004, we focused significant efforts on research and development activities to develop and further enhance our nuclear imaging cameras, primarily for alternative uses within the health care environment. These efforts, along with a fixed infrastructure that was sized for a much higher volume of manufacturing and sales of our nuclear imaging cameras than we have experienced, resulted in several years of financial losses. On February 28, 2013, we announced a plan to restructure our Diagnostic Imaging business to significantly reduce costs and improve profitability. As a result of the restructuring, we are focusing our efforts on

growing our Diagnostic Services business, while at the same time continuing to sell and service our cameras, but at a more profitable level, and with a vastly modified infrastructure. We believe that our cameras have underlying technology and related patents that make them relevant for many years into the future, negating the need for a fixed cost research and development infrastructure.

Critical Accounting Policies and Estimates

In preparing our financial statements, we make estimates, assumptions and judgments that can have a significant impact on our revenue and net income or loss, as well as on the value of certain assets and liabilities on our balance sheet. We believe that the estimates, assumptions and judgments involved in the accounting policies described in Management's Discussion and Analysis of Financial Condition and Results of Operations in Item 7 of our Annual Report on Form 10-K for the fiscal year ended December 31, 2013 have the greatest potential impact on our financial statements, so we consider them to be our critical accounting

policies and estimates. We believe that there were no significant changes in those critical accounting policies and estimates during the six months ended June 30, 2014.

#### **Results of Operations**

The following tables set forth our results from operations for the three and six months ended June 30, 2014 and 2013:

<i>g</i>	Three Mo	onth	s Ended Ju	ıne	30,				,			
			Percent				Percent		Change f	roı	m Prior Y	ear
(in thousands)	2014		of 2014		2013		of 2013		Dollars		Percent	
			Revenues	8			Revenues	3	2011415		1 0100110	
Revenues:	ф11 <b>2</b> 40		77.7	04	ΦΟ 475		72.5	04	φ1.0 <i>6</i> 7		10.7	04
Diagnostic Services	\$11,340		77.7		\$9,475		73.5	%		,	19.7	%
Diagnostic Imaging	3,247		22.3		3,415		26.5	%	(168	)	(4.9	)%
Total revenues	14,587		100	%	12,890		100	%	1,697		13.2	%
Cost of revenues:	0.204		56.0	01	7.170		55.7	04	1.005		1.4.0	04
Diagnostic Services	8,204		56.2		7,179		55.7		1,025	,	14.3	%
Diagnostic Imaging	1,878		12.9		1,918		14.9	% ~	•	)	(2.1	)%
Total cost of revenues	10,082		69.1		9,097		70.6	%			10.8	%
Gross profit	4,505		30.9	%	3,793		29.4	%	712		18.8	%
Diagnostic Services gross profit percentage	27.7	%			24.2	%					3.5	%
Diagnostic Imaging gross profit percentage	42.2	%			43.8	%					(1.6	)%
Operating expenses:				01	177		1 /	01	(177	\	(100.0	\01
Research and development	1.245		0.5		177		1.4		(177	)	(100.0	)%
Marketing and sales	1,245		8.5		1,009		7.8		236	,	23.4	%
General and administrative	2,193		15.0		2,571		19.9		(378	)	(14.7	)%
Amortization of intangible assets	104		0.7	%	58		0.4	%	46		79.3	%
Restructuring charges	138		0.9		610		4.7	%	(472	-	(77.4	)%
Total operating expenses	3,680		25.2	%	4,425		34.3	%	•	)	(16.8	)%
Income (loss) from operations	825		5.7		(632	)	(4.9		1,457		(230.5	)%
Total other income	6		_	%	12		0.1	%	(6	)	(50.0	)%
Income (loss) before income taxes	831		5.7	%	(620	)	(4.8	)%	1,451		(234.0	)%
Income tax benefit (expense)	(8	)	(0.1	)%	4			%	(12	)	(300.0)	)%
Net income (loss)	\$823		5.6	%	\$(616	)	(4.8	)%	\$1,439		(233.6	)%
	Six Mont	hs E	Ended June	e 30	,							
			Percent				Percent		Change f	roı	m Prior Y	ear
	2014		of 2014 Revenues	2	2013		of 2013 Revenues	2	Dollars		Percent	
Revenues:			rec venues	,			re venues	,				
Diagnostic Services	\$20,895		75.8	0/0	\$18,414		75.4	0%	\$2,481		13.5	%
Diagnostic Imaging	6,689		24.2		6,022		24.6		667		11.1	%
Total revenues			100		24,436		100				12.9	%
Cost of revenues:	27,584		100	-/0	24,430		100	70	3,148		14.7	-/0
	15 720		57 1	01	14.004		57.2	07	1 724		12.4	01
Diagnostic Services	15,738		57.1		14,004		57.3		1,734		12.4	% ~
Diagnostic Imaging	3,899		14.1		3,822		15.6		77		2.0	%
Total cost of revenues	19,637		71.2		17,826		72.9		1,811		10.2	%
Gross profit	7,947		28.8	%	6,610		27.1	%	1,337		20.2	%

Diagnostic Services gross profit percentage Diagnostic Imaging gross profit percentage	24.7 41.7	%	<ul><li>23.9</li><li>36.5</li></ul>	%	0.8 5.2	% %
14						

Operating expenses:							
Research and development			% 996	4.1	% (996	) (100.0	)%
Marketing and sales	2,340	8.5	% 2,245	9.2	% 95	4.2	%
General and administrative	4,188	15.2	% 4,673	19.1	% (485	) (10.4	)%
Amortization of intangible assets	170	0.6	% 123	0.5	% 47	38.2	%
Restructuring charges	579	2.1	% 1,614	6.6	% (1,035	) (64.1	)%
Total operating expenses	7,277	26.4	% 9,651	39.5	% (2,374	) (24.6	)%
Income (loss) from operations	670	2.4	% \$(3,041	) (12.4	)% 3,711	(122.0	)%
Total other income	15	0.1	% 34	0.1	% (19	) (55.9	)%
Income (loss) before income taxes	685	2.5	% (3,007	) (12.3	)% 3,692	(122.8	)%
Income tax expense	(10	) —	% (28	) (0.1	)% 18	(64.3	)%
Net income (loss)	\$675	2.4	% \$(3,035	) (12.4	)% \$3,710	(122.2	)%

Comparison of the Three Months Ended June 30, 2014 and 2013

#### Revenues

Consolidated, Consolidated revenue was \$14.6 million for the three months ended June 30, 2014, an increase of \$1.7 million, or 13.2%, compared to the prior year quarter, as a result of an increase in revenue associated with our Diagnostic Services business, driven by \$1.3 million of incremental cardiac event monitoring revenue associated with the Telerhythmics acquisition, which occurred on March 13, 2014, as well as a greater number of imaging days provided, offset partially by a decrease in the average mobile imaging rate per day. Partially offsetting the increase in Diagnostic Services revenue was a decline of \$0.2 million in Diagnostic Imaging revenue compared to the prior year quarter, as a result of a less favorable mix of camera units sold for the three months ended June 30, 2014 compared to the prior year quarter. The volume of camera units sold remained consistent for the three months ended June 30, 2014 compared to the prior year quarter. Diagnostic Services revenue accounted for 77.7% of total revenues for the three months ended June 30, 2014, compared to 73.5% for the prior year quarter. The percentage of consolidated revenue associated with our Diagnostic Services segment was higher for the three months ended June 30, 2014 compared to the prior year quarter, primarily as a result of incremental cardiac event monitoring revenue associated with the Telerhythmics acquisition. We expect our Diagnostic Services revenue to continue to represent the larger percentage of our consolidated revenue, however the percentage will fluctuate quarter by quarter given the significant variability in the timing and volume of camera unit sales. In addition, Diagnostic Services revenue may generally increase as a percentage of consolidated revenue for future periods as a result of our Diagnostic Imaging restructuring initiative. See "Restructuring" discussed below.

#### Cost of Revenue and Gross Profit

Consolidated. Consolidated gross profit was \$4.5 million for the three months ended June 30, 2014, an increase of \$0.7 million, or 18.8%, compared to the prior year quarter. The increase in consolidated gross profit is primarily the result of higher Diagnostic Services revenue during the three months ended June 30, 2014, compared to the prior year quarter. Consolidated gross profit as a percentage of revenue increased to 30.9% for the three months ended June 30, 2014 from 29.4% for the prior year quarter, primarily as a result of improved radiopharmaceutical and other service costs in our Diagnostic Services business.

Diagnostic Services. Cost of Diagnostic Services revenue primarily consists of labor, radiopharmaceuticals, equipment depreciation, and other costs associated with providing our services. Cost of Diagnostic Services revenue was \$8.2 million for the three months ended June 30, 2014, an increase of \$1.0 million, or 14.3%, compared to the prior year quarter. For the three months ended June 30, 2014 as compared to the prior year quarter, there was an increase in cost of Diagnostic Services revenue primarily as a result of the provision of incremental cardiac event monitoring services associated with the Telerhythmics acquisition as well as an increased amount of imaging days provided, partially offset by improved radiopharmaceutical and other service costs. Diagnostic Services gross profit was \$3.1 million for the three months ended June 30, 2014, an increase of \$0.8 million, or 36.6%, from gross profit of \$2.3 million for the prior year quarter, primarily as a result of increased revenue volume. Diagnostic Services gross profit as a percentage of Diagnostic Services revenue increased to 27.7% for the three months ended June 30, 2014 from 24.2% for the prior year quarter. The improvement in gross profit was primarily attributable to improved

radiopharmaceutical and other service costs.

Diagnostic Imaging. Cost of Diagnostic Imaging revenue primarily consists of materials, labor and overhead costs associated with the manufacturing, warranty and service contracts associated with our products. Cost of Diagnostic Imaging revenue was \$1.9 million for the three months ended June 30, 2014, which is consistent with the prior year quarter, primarily as a result of a consistent level of camera units sold during the three months ended June 30, 2014 as compared to the prior year quarter. Diagnostic Imaging gross profit was \$1.4 million for the three months ended June 30, 2014, a decrease of \$0.1 million, or 8.6%, compared to the prior year quarter as a result of a relatively consistent volume of camera sales but with a less favorable product mix, partially offset by reduced manufacturing and overhead costs. Diagnostic Imaging gross profit as a percentage of Diagnostic Imaging

revenue was 42.2% for the three months ended June 30, 2014, compared to 43.8% for the prior year quarter due to a less favorable product mix, partially offset by reduced manufacturing and overhead costs.

#### **Operating Expenses**

Research and Development. Research and development expenses are the costs associated with the design, development and expansion of our existing technology and consist of salaries, development material costs, facility and overhead costs, consulting fees, and engineering costs. There were no research and development expenses for the three months ended June 30, 2014, a decrease of \$0.2 million from the prior year quarter. The decrease is due to our Diagnostic Imaging restructuring initiative, which focuses on our existing camera product offerings rather than continued development of completely new product offerings. We believe our current product line has a technological advantage over competing products and continued relevance well into the future. In future quarters we plan to primarily utilize outside service providers for research and development services on an as needed basis for updates and enhancements, with the amount of corresponding expenditure fluctuating commensurately quarter by quarter. Marketing and Sales. Marketing and sales expenses consist primarily of salaries, commissions, travel and marketing costs. Marketing and sales expenses were \$1.2 million for the three months ended June 30, 2014, an increase of \$0.2 million, or 23.4%, compared to the prior year quarter, primarily as a result of increased marketing and sales resources associated with the Telerhythmics business as well as additional investment in sales resources. On a go forward basis, we expect marketing and sales expense to generally approximate the level of expense noted in the three months ended June 30, 2014.

General and Administrative. General and administrative expenses consist primarily of salaries and other related costs for finance, human resources, information technology, executive personnel, legal related costs, professional fees, outside services, insurance, and costs related to our board of directors. General and administrative expenses were \$2.2 million for the three months ended June 30, 2014, a decrease of \$0.4 million, or 14.7%, compared to the prior year quarter. For the three months ended June 30, 2014 as compared to the prior year quarter, there were significantly less legal costs associated with our annual shareholder meeting offset by increased costs related to the administration of the acquired Telerhythmics business. On a go forward basis, we expect general and administrative expense to generally approximate the level of expense noted in the three months ended June 30, 2014 notwithstanding any one-time initiatives.

Restructuring. On February 28, 2013, we announced a plan to restructure our Diagnostic Imaging business to significantly reduce costs, including a reduction in force (the "Diagnostic Imaging restructuring initiative"). A total of \$1.8 million of costs were incurred related to the Diagnostic Imaging restructuring initiative, including costs of \$2 thousand for the three months ended June 30, 2014 which represents a decrease of \$0.6 million compared to the prior year quarter. As of June 30, 2014, the Diagnostic Imaging restructuring initiative is complete, and there will be no further costs related to the initiative in the future.

On January 27, 2014, we announced a plan to exit our 47,000 square foot former headquarters facility in Poway, California (the "Facilities restructuring initiative"). This action was undertaken as the facility had excess space and capacity given our current operating plan. We entered into a termination agreement to end the lease on the facility as of April 30, 2014. The original term of the lease would have continued through February 29, 2016. Concurrently with the termination of the lease for the 47,000 square foot Poway, California facility, we entered into a new lease agreement on January 23, 2014 for a separate 21,300 square foot facility in Poway, California to house our Diagnostic Imaging operations. A total of \$0.1 million of costs have been incurred related to the Facilities restructuring initiative for the three months ended June 30, 2014. The Facilities restructuring initiative costs consist primarily of lease termination and moving costs. We expect to continue to incur costs related to this initiative throughout the remainder of fiscal year 2014. See Note 7 to the unaudited Condensed Consolidated Financial Statements for additional detail regarding the Facilities restructuring initiative.

Comparison of the Six Months Ended June 30, 2014 and 2013

#### Revenues

Consolidated. Consolidated revenue was \$27.6 million for the six months ended June 30, 2014, an increase of \$3.1 million, or 12.9%, compared to the prior year period, primarily as a result of an increase in revenue associated with our Diagnostic Services business, driven by \$1.6 million of incremental cardiac event monitoring revenue associated

with the Telerhythmics acquisition, which occurred on March 13, 2014, as well as a greater number of imaging days provided offset partially by a decrease in the average mobile imaging rate per day. In addition, Diagnostic Imaging revenue increased for the six months ended June 30, 2014 compared to the prior year period, as a result of increased camera unit sales volume. Diagnostic Services revenue accounted for 75.8% of total revenues for the six months ended June 30, 2014, compared to 75.4% for the prior year period. The percentage of revenue associated with our Diagnostic Services segment was higher for the six months ended June 30, 2014 compared to the same period in the prior year, primarily as a result of incremental cardiac event monitoring revenue associated with the Telerhythmics acquisition.

Cost of Revenue and Gross Profit

Consolidated. Consolidated gross profit was \$7.9 million for the six months ended June 30, 2014, an increase of \$1.3 million, or 20.2%, compared to the prior year period. The increase in consolidated gross profit is the result of increases in revenue volume

in both the Diagnostic Services and Diagnostic Imaging segments, as well as less costs associated with excess inventory reserves and reduced manufacturing costs in the Diagnostic Imaging segment. Consolidated gross profit as a percentage of revenue increased to 28.8% for the six months ended June 30, 2014 from 27.1% for the prior year period.

Diagnostic Services. Cost of Diagnostic Services revenue was \$15.7 million for the six months ended June 30, 2014, an increase of \$1.7 million, or 12.4%, compared to the prior year period. The increase in cost of Diagnostic Services revenue is primarily a result of the provision of incremental cardiac event monitoring services associated with the Telerhythmics acquisition as well as an increased amount of imaging days provided. Diagnostic Services gross profit was \$5.2 million for the six months ended June 30, 2014, an increase of \$0.7 million, or 16.9%, from a gross profit of \$4.4 million for the prior year period due to the increase in revenue volume for the six months ended June 30, 2014 compared to the prior year period. Diagnostic Services gross profit as a percentage of Diagnostic Services revenue increased to 24.7% for the six months ended June 30, 2014 from 23.9% for the prior year period. The increase in gross profit was attributable to reduced radiopharmaceutical and other service costs partially offset by unfavorable labor utilization during the three months ended March 31, 2014 as a result of adverse weather conditions.

Diagnostic Imaging. Cost of Diagnostic Imaging revenue was \$3.9 million for the six months ended June 30, 2014, an increase of \$0.1 million, or 2.0%, compared to the prior year period, which is primarily the result of higher camera unit sales volume partially offset by less costs associated with excess inventory reserves as well as reduced manufacturing costs. Diagnostic Imaging gross profit was \$2.8 million for the six months ended June 30, 2014, an increase of \$0.6 million, or 26.8%, compared to the prior year period primarily as a result of increased camera unit sales volume, lower camera manufacturing costs and less cost associated with excess inventory reserves. Diagnostic Imaging gross profit as a percentage of Diagnostic Imaging revenue was 41.7% for the six months ended June 30, 2014, compared to 36.5% for the prior year period due to lower camera manufacturing costs and less cost associated with excess inventory reserves.

#### **Operating Expenses**

Research and Development. There were no research and development expenses for the six months ended June 30, 2014, a decrease of \$1.0 million from the prior year period. The decrease is due to our Diagnostic Imaging restructuring initiative, which focuses on our existing camera product offerings rather than continued development of completely new product offerings. We believe our current product line has a technological advantage over competing products and continued relevance well into the future.

Marketing and Sales. Marketing and sales expenses were \$2.3 million for the six months ended June 30, 2014, an increase of \$0.1 million, or 4.2%, compared to the prior year period, primarily as a result of increased marketing and sales resources associated with the Telerhythmics business.

General and Administrative. General and administrative expenses were \$4.2 million for the six months ended June 30, 2014, a decrease of \$0.5 million, or 10.4%, compared to the prior year period, primarily as a result of significantly less legal costs associated with our annual shareholder meeting offset by increased costs related to the administration of the Telerhythmics business.

Restructuring. On February 28, 2013, we announced a plan to restructure our Diagnostic Imaging business to significantly reduce costs, including a reduction in force (the "Diagnostic Imaging restructuring initiative"). A total of \$1.8 million of costs were incurred related to the Diagnostic Imaging restructuring initiative, including costs of \$29 thousand for the six months ended June 30, 2014 which represents a decrease of \$1.6 million compared to the prior year period.

On January 27, 2014, we announced a plan to exit our 47,000 square foot former headquarters facility in Poway, California (the "Facilities restructuring initiative"). A total of \$0.6 million of costs have been incurred related to the Facilities restructuring initiative for the six months ended June 30, 2014. The Facilities restructuring initiative costs consist primarily of lease termination and moving costs.

#### Liquidity and Capital Resources

We generated \$1.1 million of positive cash flow from operations during the six months ended June 30, 2014, and expect to continue to generate positive cash flow from operations on an annual basis in the future. Cash flows from operations primarily represent inflows from net income (adjusted for depreciation, amortization and other non-cash

items) as well as the net effect of changes in working capital. Cash flows from investing activities primarily represent our investment in capital equipment required to grow our business, as well as acquisition and divestiture activity. Cash flows from financing activities primarily represent outflows related to dividend payments and share repurchases, offset by the receipt of cash related to the exercise of stock options.

Our principal sources of liquidity are our existing cash and cash equivalents, short-term investments, and cash generated from operations. As of June 30, 2014, we had cash, cash equivalents and securities available-for-sale of \$21.4 million. We generally invest our cash reserves in money market funds, U.S. treasury and corporate debt securities.

We require capital principally for capital expenditures, acquisition activity, dividend payments and to finance accounts receivable and inventory, which we manage closely. Our working capital requirements vary from period to period depending on inventory requirements, the timing of deliveries and the payment cycles of our customers. Our capital expenditures consist primarily

of nuclear cameras, ultrasound machines, vans, and computer hardware and software. Based upon our current level of expenditures, we believe our current working capital, together with cash flows from operating activities, will be more than adequate to meet our anticipated cash requirements for at least the next 12 months.

Cash Flows

The following table shows cash flow information for the six months ended June 30, 2014 and 2013:

	Six Months	Ended June 30,	
(in thousands)	2014	2013	
Net cash provided by (used in) operating activities	\$1,099	\$(1,564	)
Net cash used in investing activities	(6,480	) (2,213	)
Net cash used in financing activities	(1,784	) (2,789	)

**Operating Activities** 

Net cash provided by operating activities increased \$2.7 million for the six months ended June 30, 2014 compared to the prior year period. This provision of cash was related to net income generated in the six months ended June 30, 2014 compared to a net loss generated in the prior year period.

#### **Investing Activities**

Net cash used in investing activities increased \$4.3 million for the six months ended June 30, 2014 compared to the prior year period. This increase was primarily attributable to the acquisition of Telerhythmics. See Note 3 to the unaudited condensed consolidated financial statements for further information related to the acquisition of Telerhythmics.

#### Financing Activities

Net cash used in financing activities decreased by \$1.0 million for the six months ended June 30, 2014 compared to the prior year period. This change is attributable to the lack of share repurchases during the six months ended June 30, 2014, compared to \$3.0 million of cash used for share repurchases in the prior year period. Partially offsetting the decrease in cash used for share repurchases during the six months ended June 30, 2014 was \$1.9 million of dividend payments. There were no dividend payments during the six months ended June 30, 2013.

#### **Off-Balance Sheet Arrangements**

As part of our ongoing business, we do not participate in transactions that generate relationships with unconsolidated entities or financial partnerships, such as entities often referred to as structured finance or special purpose entities, or SPEs, which would have been established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes. As of June 30, 2014, we were not involved in any unconsolidated SPE transactions.

#### **Contractual Obligations**

We have made significant changes to our contractual obligations from those disclosed within "Management's Discussion and Analysis of Financial Condition and Results of Operations," as contained in our Annual Report on Form 10-K filed with the SEC on March 20, 2014. The following table summarizes our contractual obligations as of June 30, 2014 (amounts in thousands):

	Payments D	ue by Period	(1)		
Contractual Obligations	Total	Less than 1	1-3 years	3-5 years	More than 5
Contractual Congations	Total	year	1-3 years	3-3 years	years
Operating lease obligations	\$4,073	\$561	\$1,719	\$1,287	\$506
Capital lease obligations <sup>(2)</sup>	670	136	477	57	_
Total Contractual Obligations	\$4,743	\$697	\$2,196	\$1,344	\$506

<sup>(1)</sup> The table excludes \$0.2 million of contingent consideration related to the acquisition of Telerhythmics.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our exposure to market risk due to changes in interest rates relates primarily to the increase or decrease in the value of debt securities in our investment portfolio. Our risk associated with fluctuating interest rates is limited to our investments in interest rate sensitive financial instruments. Under our current policies, we do not use interest rate derivative instruments to manage exposure to interest rate changes. We attempt to increase the safety and preservation

<sup>(2)</sup> Capital lease obligations includes related interest obligations.

of our invested principal funds by limiting default risk, market risk and reinvestment risk. We mitigate default risk by investing in investment grade securities. A 100 basis

point adverse move in interest rates along the entire interest rate yield curve would not materially affect the fair value of our interest sensitive financial instruments. Changes in interest rates over time will increase or decrease our interest income.

#### ITEM 4. CONTROLS AND PROCEDURES

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our Securities and Exchange Commission Act of 1934 reports is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and that such information is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, we recognize that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

As required by Securities and Exchange Commission Rule 13a-15(e) and 15d-15(e), we carried out an evaluation, under the supervision and with the participation of our management, including our chief executive officer and chief financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this report. Based on the foregoing, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures were effective at the reasonable assurance level. In connection with our acquisition of Telerhythmics, certain areas of internal control over financial reporting changed. These areas are primarily related to integrating corporate functions at Digirad that previously existed at Telerhythmics. The functions and related internal controls that were affected as a result of the acquisition of Telerhythmics are financial reporting, human resources and information technology. Certain control structure items remain in operation at Telerhythmics, primarily related to the processing and billing of revenues, and collection of those revenues. The control structure at Digirad has been modified to appropriately oversee and incorporate these activities into the overall control structure.

Our disclosure controls and procedures are designed to provide reasonable assurance of achieving their objectives as specified above. Management does not expect, however, that our disclosure controls and procedures will prevent or detect all error and fraud. Any control system, no matter how well designed and operated, is based upon certain assumptions and can provide only reasonable, not absolute, assurance that its objectives will be met. Further, no evaluation of controls can provide absolute assurance that misstatements due to error or fraud will not occur or that all control issues and instances of fraud, if any, within the Company have been detected.

#### PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

See Note 9 to the unaudited Condensed Consolidated Financial Statements for a summary of legal proceedings. ITEM 1A. RISK FACTORS

In evaluating us and our common stock, we urge you to carefully consider the risks and other information in this Quarterly Report on Form 10-Q, as well as the risk factors disclosed in Item 1A to Part I of our Annual Report on Form 10-K for the fiscal year ended December 31, 2013, which we filed with the SEC on March 20, 2014. Beyond what is described below, the risks and uncertainties described in "Item 1A – Risk Factors" of our Annual Report on Form 10-K have not materially changed. Any of the risks discussed in this Quarterly Report on Form 10-Q or any of the risks disclosed in Item 1A to Part I of our Annual Report on Form 10-K for the fiscal year ended December 31, 2013, as well as additional risks and uncertainties not currently known to us or that we currently deem immaterial, could materially and adversely affect our results of operations or financial condition.

We may not be able to achieve the anticipated synergies and benefits from business acquisitions, including our recent acquisition of Telerhythmics, LLC.

Part of our ongoing business strategy is to acquire businesses that we believe can complement our current business activities, both financially and strategically. On March 13, 2014, we acquired Telerhythmics, LLC with these synergistic benefits in mind. Acquisitions include many complexities, which can include, but are not limited to risks associated with the acquired business' past activities, loss of customers, regulatory changes that are not anticipated, difficulties in integrating personnel and human resource programs, integrating ERP systems and other infrastructures, and general under performance of the business under Digirad control versus the prior owners. There is no guarantee that our acquisitions will increase the profitability and cash flow of Digirad, and our efforts could cause unforeseen complexities and additional cash outflows, including financial losses.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Sales of Unregistered Securities

None.

**Issuer Purchases of Equity Securities** 

None

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

ITEM 5. OTHER INFORMATION

None.

#### ITEM 6. EXHIBITS

Exhibit Number	Description
3.1	Amended and Restated Certificate of Incorporation of Digiral Corporation (Incorporated by reference to the exhibits to the Company's report on Form 8-K originally filed with the Commission on May 3, 2006, as amended thereafter).
3.2	Amended and Restated Bylaws of Digirad Corporation (Incorporated by reference to the exhibits to the Company's report on Form 8-K filed with the Commission on May 9, 2007).
3.3	Certificate of Designation of Rights, Preferences and Privileges of Series B Participating Preferred Stock (Incorporated by reference to the exhibits to the Company's report on Form 8-K filed with the Commission on May 24, 2013).
4.1	Form of Specimen Stock Certificate (Incorporated by reference to the exhibits to the Registration Statement on Form S-1 (File No. 333-113760) originally filed with the Commission on March 19, 2004, as amended on May 24, 2004).
4.2	Preferred Stock Rights Agreement, by and between Digirad Corporation and American Stock Transfer and Trust Company, dated November 22, 2005 (Incorporated by reference to the exhibits to the Registration Statement on the Company's report on Form 8-K filed with the Commission on November 29, 2005).
4.3	Tax Benefit Preservation Plan by and between Digirad Corporation and American Stock Transfer and Trust Company, dated as of May 23, 2013 (Incorporated by reference to the exhibits to the Company's report on Form 8-K filed with the Commission on May 24, 2013).
4.4	Tax Benefit Preservation Plan Amendment, dated November 11, 2013, by and between the Company and American Stock Transfer & Trust Company, LLC (Incorporated by reference to the exhibits to the Company's report on Form 10-K filed with the Commission on March 20, 2014).
10.1	Membership Interest Purchase Agreement, dated March 13, 2014, by and between Digirad Imaging Solutions, Inc. and the Sellers party thereto (Incorporated by reference to the exhibits to the Company's report on Form 8-K filed with the Commission on March 14, 2014)
10.2#	Digirad Corporation 2014 Equity Incentive Award Plan (Incorporated by reference to the exhibits to the Company's Registration Statement on Form S-8 (File No. 333-196562) filed with the Commission on June 6, 2014)
31.1*	Certification of President and Chief Executive Officer pursuant to Rules 13a-14(a) and 15d-14(a) promulgated pursuant to the Securities Exchange Act of 1934, as amended.
31.2*	Certification of Chief Financial Officer pursuant to Rules 13a-14(a) and 15d-14(a) promulgated pursuant to the Securities Exchange Act of 1934, as amended.
32.1**	Certification of President and Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

32.2**	Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	XBRL Instance Document***
101.SCH	XBRL Taxonomy Extension Schema***
101.CAL	XBRL Taxonomy Extension Calculation Linkbase***
101.LAB	XBRL Taxonomy Extension Labels Linkbase***
101.PRE	XBRL Taxonomy Extension Presentation Linkbase***
101.DEF	XBRL Taxonomy Extension Definition Linkbase***

<sup>#</sup>Indicates management contract or compensatory plan.

<sup>\*</sup>Filed herewith.

This certification is being furnished solely to accompany this quarterly report pursuant to 18 U.S.C. § 1350, and is

<sup>\*\*</sup>not being filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and is not to be incorporated

by reference into any filing of Digirad Corporation, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

\*\*\*Furnished, not filed.

#### **SIGNATURES**

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### DIGIRAD CORPORATION

Date: August 4, 2014 By: /s/ MATTHEW G. MOLCHAN

Matthew G. Molchan

President and Chief Executive Officer

(Principal Executive Officer)

Date: August 4, 2014 By: /s/ JEFFRY R. KEYES

Jeffry R. Keyes

Chief Financial Officer

(Principal Financial and Accounting Officer)