Squires James A Form 3 October 07, 2004

FORM 3

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB APPROVAL

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INITIAL STATEMENT OF BENEFICIAL OWNERSHIP OF SECURITIES

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting 2. Date of Event Requiring 3. Issuer Name and Ticker or Trading Symbol Person * Statement NORFOLK SOUTHERN CORP [NSC] Squires James A (Month/Day/Year) 10/01/2004 (Last) (First) (Middle) 4. Relationship of Reporting 5. If Amendment, Date Original Person(s) to Issuer Filed(Month/Day/Year) THREE COMMERCIAL (Check all applicable) **PLACE** (Street) 6. Individual or Joint/Group 10% Owner Director _X__ Officer _ Other Filing(Check Applicable Line) (give title below) (specify below) _X_ Form filed by One Reporting Sr. V.P. - Law Person NORFOLK, VAÂ 23510 Form filed by More than One Reporting Person (City) (State) (Zip) Table I - Non-Derivative Securities Beneficially Owned 4. Nature of Indirect Beneficial 1. Title of Security 2. Amount of Securities Beneficially Owned Ownership Ownership (Instr. 4) (Instr. 4) Form: (Instr. 5) Direct (D) or Indirect (I) (Instr. 5) Â Common Stock (1) D 8,100 Common Stock 808 (2) I By 401(k) Plan Reminder: Report on a separate line for each class of securities beneficially SEC 1473 (7-02) owned directly or indirectly. Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

Table II - Derivative Securities Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security | 2. Date Exercisable and Expiration Date | 3. Title and Amount of Securities Underlying | 4. Conversion | 5. Ownership | 6. Nature of Indirect Beneficial |
|---------------------------------|---|--|-------------------------|--------------------|-------------------------------------|
| (Instr. 4) | (Month/Day/Year) | Derivative Security (Instr. 4) | or Exercise Price of | Form of Derivative | Ownership (Instr. 5) |

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| | Date Exercisable | Expiration Date | Title | Amount or Number of Shares | Derivative Security | Security: Direct (D) or Indirect (I) (Instr. 5) | |
|--------------------------------------|---------------------|--------------------|-----------------|----------------------------------|------------------------|---|---|
| Option (granted 1998) $\frac{(3)}{}$ | 02/02/1999 | 02/01/2008 | Common Stock | 7,500 | \$ 32.1563 | D | Â |
| Option (granted 1999) $\frac{(3)}{}$ | 02/01/2000 | 01/31/2009 | Common Stock | 9,000 | \$ 27.6875 | D | Â |
| Option (granted 2000) $\frac{(3)}{}$ | 01/31/2001 | 01/30/2010 | Common Stock | 9,000 | \$ 16.9375 | D | Â |
| Option (granted 2001) $\frac{(3)}{}$ | 01/29/2002 | 01/28/2011 | Common Stock | 15,000 | \$ 15.475 | D | Â |
| Option (granted 2002) $\frac{(3)}{}$ | 01/28/2003 | 01/27/2012 | Common Stock | 15,000 | \$ 22.49 | D | Â |
| Option (granted 2003) $\frac{(3)}{}$ | 02/03/2004 | 02/02/2013 | Common Stock | 12,000 | \$ 19.625 | D | Â |
| Option (granted 2004) $\frac{(3)}{}$ | 01/31/2005 | 01/29/2014 | Common Stock | 13,000 | \$ 22.02 | D | Â |
| Stock Units (Deferred) | (4) | (4) | Common Stock | 1,125.0657 (4) | \$ <u>(4)</u> | D | Â |
| Restricted Stock Units | (5) | (5) | Common Stock | 5,400 <u>(5)</u> | \$ <u>(5)</u> | D | Â |

Reporting Owners

| Reporting Owner Name / Address | Relationships | | | | |
|--------------------------------|---------------|-----------|---------|-------|--|
| | Director | 10% Owner | Officer | Other | |
| Squires James A | | | Sr. | | |
| THREE COMMERCIAL PLACE | Â | Â | V.P | Â | |
| NORFOLK, VA 23510 | | | Law | | |

Signatures

D. M. Martin via P.O.A. for J. A. Squires

10/07/2004

**Signature of Reporting Person

Date

Explanation of Responses:

- * If the form is filed by more than one reporting person, see Instruction 5(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- At its meeting on September 28, 2004, the Corporation's Board of Directors elected the reporting person to his current position and designated him an "Executive Officer" for purposes of Section 16, effective October 1, 2004. Accordingly, this Form 3 reports the reporting person's direct and indirect holdings of Common Stock and derivative securities on the effective date of his designation.
- (2) Represents the approximate number of whole shares of Common Stock estimated -- on the basis of the unit accounting system used by the Plan Administrator -- as of October 1, 2004, the last date on which a formal statement was available, to have been credited to the

Reporting Owners 2

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reporting person's account in the Norfolk Southern Corporation Thrift and Investment Plan (TIP), a trusteed 401(k) plan. In accordance with TIP's terms applicable to all participants, acquisitions were made at various times and at various prices.

- (3) Employee stock options (right to buy) granted under the Norfolk Southern Corporation Long-Term Investment Plan.
- Reports the total number of Deferred Stock Units (Units) credited to the account of the reporting person under the Norfolk Southern

 Corporation Long-Term Incentive Plan. In accordance with procedures applicable to all participants, these Units were credited on the common stock dividend payment date (most recently, September 10, 2004) on the basis of the market value of the Corporation's common stock on that date. These Units ultimately will be satisfied in cash and not in shares of stock.
- (5) Reports the total number of Restricted Stock Units granted to the reporting person under the terms of the Norfolk Southern Corporation Restricted Stock Unit Plan. These units ultimately will be satisfied in cash and not in shares of stock.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *See* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.