

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

PUBLIC STORAGE INC /CA  
Form 10-Q  
August 09, 2006

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

☒ Quarterly Report Pursuant to Section 13 or 15(d) of the Securities  
Exchange Act of 1934

For the quarterly period ended June 30, 2006

or

☐ Transition Report Pursuant to Section 13 or 15(d) of the Securities  
Exchange Act of 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 1-8389

PUBLIC STORAGE, INC.

\_\_\_\_\_  
(Exact name of registrant as specified in its charter)

California

95-3551121

\_\_\_\_\_  
(State or other jurisdiction of  
incorporation or organization)

\_\_\_\_\_  
(I.R.S. Employer Identification Number)

701 Western Avenue, Glendale, California

91201-2349

\_\_\_\_\_  
(Address of principal executive offices)

\_\_\_\_\_  
(Zip Code)

Registrant's telephone number, including area code: (818) 244-8080.  
\_\_\_\_\_

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for at least the past 90 days.

☒ Yes ☐ No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of "accelerated filer" and "large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer ☒ Accelerated Filer ☐ Non-accelerated Filer ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

☐ Yes ☒ No

Indicate the number of shares outstanding of the registrant's common stock, as of August 8, 2006:

# Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Common Stock, \$.10 par value per share - 129,368,307 shares

## PUBLIC STORAGE, INC.

### INDEX

	Pages
	-----
PART I. FINANCIAL INFORMATION	
-----	
Item 1. Financial Statements (Unaudited)	
Condensed Consolidated Balance Sheets at June 30, 2006 and December 31, 2005	1
Condensed Consolidated Statements of Income for the Three and Six Months Ended June 30, 2006 and 2005	2
Condensed Consolidated Statement of Shareholders' Equity for the Six Months Ended June 30, 2006	3
Condensed Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2006 and 2005	4 - 5
Notes to Condensed Consolidated Financial Statements	6 - 36
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	37 - 69
Item 3. Quantitative and Qualitative Disclosures about Market Risk	69 - 70
Item 4. Controls and Procedures	70
PART II. OTHER INFORMATION (Items 3 through 5 are not applicable)	
-----	
Item 1. Legal Proceedings	71
Item 1A. Risk Factors	71 - 77
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	77 - 78
Item 6. Exhibits	78

PUBLIC STORAGE, INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(Amounts in thousands, except share data)

June 30

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

	2006
	(Unaudited)
ASSETS	
Cash and cash equivalents.....	\$ 983,630
Real estate facilities, at cost:	
Land.....	1,596,915
Buildings.....	4,550,764
	-----
	6,147,679
Accumulated depreciation.....	(1,594,913)
	-----
	4,552,766
Construction in process.....	19,695
	-----
	4,572,461
Investment in real estate entities.....	303,884
Goodwill (Note 2).....	174,634
Other assets.....	65,527
	-----
Total assets.....	\$ 6,100,136
	=====
LIABILITIES AND SHAREHOLDERS' EQUITY	
Notes payable.....	\$ 105,053
Debt to joint venture partner.....	35,784
Preferred stock called for redemption.....	—
Accrued and other liabilities.....	171,773
	-----
Total liabilities.....	312,610
Minority interest:	
Preferred partnership interests.....	325,000
Other partnership interests.....	33,223
Commitments and contingencies (Note 14)	
Shareholders' equity:	
Cumulative Preferred Stock, \$0.01 par value, 50,000,000 shares authorized, 1,723,236 shares issued (in series) and outstanding, (1,698,336 at December 31, 2005) at liquidation preference.....	3,120,900
Common Stock, \$0.10 par value, 200,000,000 shares authorized, 128,210,747 shares issued and outstanding (128,089,563 at December 31, 2005).....	12,821
Equity Stock, Series A, \$0.01 par value, 200,000,000 shares authorized, 8,744.193 shares issued and outstanding.....	—
Paid-in capital.....	2,415,673
Cumulative net income.....	3,432,344
Cumulative distributions paid.....	(3,552,435)
	-----
Total shareholders' equity.....	5,429,303
	-----
Total liabilities and shareholders' equity.....	\$ 6,100,136
	=====

See accompanying notes.

# Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Amounts in thousands, except per share amounts) (Unaudited)

	Three Months Ended June 30,	
	2006	2005
Revenues:		
Rental income:		
Self-storage facilities.....	\$ 262,398	\$ 238,000
Commercial properties.....	3,013	2,800
Containerized storage facilities.....	4,200	4,200
Ancillary operations.....	18,369	18,369
Interest and other income.....	10,047	10,047
	298,027	263,416
Expenses:		
Cost of operations (excluding depreciation and amortization below):		
Self-storage facilities.....	89,425	89,425
Commercial properties.....	1,235	1,235
Containerized storage facilities.....	4,219	4,219
Ancillary operations.....	11,696	11,696
Depreciation and amortization.....	48,626	48,626
General and administrative.....	6,975	6,975
Interest expense.....	1,872	1,872
	164,048	163,073
Income from continuing operations before equity in earnings of real estate entities and minority interest in income.....	133,979	100,343
Equity in earnings of real estate entities (Note 5).....	3,124	3,124
Minority interest in income:		
Preferred partnership interests:		
Based on ongoing distributions paid.....	(4,658)	(4,658)
Allocation of redemption costs (Note 9).....	-	-
Other partnership interests.....	(4,070)	(4,070)
Income from continuing operations.....	128,375	94,709
Cumulative effect of change in accounting principle (Note 12).....	-	-
Gain on disposition of real estate assets.....	466	466
Discontinued operations (Note 3).....	21	21
Net income.....	\$ 128,862	\$ 95,206
Net income allocation:		
Allocable to preferred shareholders:		
Based on distributions paid.....	\$ 52,376	\$ 52,376
Based on redemptions of preferred stock (Note 2).....	-	-
Allocable to Equity Stock, Series A.....	5,356	5,356
Allocable to common shareholders.....	71,130	37,474
	\$ 128,862	\$ 95,206
Net income per common share - basic		

# Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Continuing operations.....	\$ 0.55	\$
Discontinued operations.....	-	
	-----	-----
	\$ 0.55	\$
	=====	=====
Net income per common share - diluted		
Continuing operations.....	\$ 0.55	\$
Discontinued operations.....	-	
	-----	-----
	\$ 0.55	\$
	=====	=====
Net income per depositary share of Equity Stock, Series A (basic and diluted).....	\$ 0.61	\$
	=====	=====
Basic weighted average common shares outstanding.....	128,180	12
	=====	=====
Diluted weighted average common shares outstanding.....	129,062	12
	=====	=====
Weighted average shares of Equity Stock, Series A (basic and diluted)...	8,744	
	=====	=====

See accompanying notes.

2

## PUBLIC STORAGE, INC. CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (Amounts in thousands, except share data) (Unaudited)

	Cumulative Preferred Stock	Common Stock	Paid
	-----	-----	-----
Balance at December 31, 2005.....	\$ 2,498,400	\$ 12,809	\$
Issuance of cumulative preferred stock:			
Series H (4,200 shares).....	105,000	-	
Series I (20,700 shares).....	517,500	-	
Issuance of common stock in connection with:			
Exercise of employee stock options (94,166 shares).....	-	10	
Vesting of restricted stock (21,062 shares) .....	-	2	
Stock-based compensation expense (Note 12) .....	-	-	
Net income.....	-	-	
Cash distributions:			
Cumulative preferred stock (Note 10).....	-	-	
Equity Stock, Series A (\$1.23 per depositary share)....	-	-	
Common Stock (\$1.00 per share).....	-	-	
	-----	-----	-----
Balance at June 30, 2006.....	\$ 3,120,900	\$ 12,821	\$
	=====	=====	=====

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

	Cumulative Net Income	Cumulative Distributions
	-----	-----
Balance at December 31, 2005.....	\$ 3,189,266	\$ (3,314,137)
Issuance of cumulative preferred stock:		
Series H (4,200 shares).....	-	-
Series I (20,700 shares).....	-	-
Issuance of common stock in connection with:		
Exercise of employee stock options (94,166 shares).....	-	-
Vesting of restricted stock (21,062 shares) .....	-	-
Stock-based compensation expense (Note 12) .....	-	-
Net income.....	243,078	-
Cash distributions:		
Cumulative preferred stock (Note 10).....	-	(98,991)
Equity Stock, Series A (\$1.23 per depositary share)....	-	(10,712)
Common Stock (\$1.00 per share).....	-	(128,595)
	-----	-----
Balance at June 30, 2006.....	\$ 3,432,344	\$ (3,552,435)
	=====	=====

See accompanying notes.

3

PUBLIC STORAGE, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Amounts in thousands)  
(Unaudited)

	For the Six Months Ended June 30,
	2006
	-----
Cash flows from operating activities:	
Net income.....	\$ 243,078
Adjustments to reconcile net income to net cash provided by operating activities:	
Amortization of note premium (Note 7).....	(474)
Excess of effective interest over cash interest paid on debt to joint venture partner (Note 8) .....	87
Gain on sales of real estate facilities, net .....	(466)
Depreciation and amortization.....	98,675
Equity in earnings of real estate entities.....	(6,590)
Distributions received from the real estate entities (Note 5).....	10,415

# Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Minority interest in income.....	15,887
Depreciation and gain on sale associated with discontinued operations (Note 3).....	41
Other operating activities.....	6,747
Total adjustments.....	124,322
Net cash provided by operating activities.....	367,400
Cash flows from investing activities:	
Capital improvements to real estate facilities .....	(23,449)
Construction in process.....	(37,936)
Acquisition of minority interests (Note 9).....	-
Acquisition of real estate facilities.....	(98,954)
Consolidation of partnerships (Note 2).....	2,865
Proceeds from the sales of real estate and real estate investments.....	5,436
Proceeds from sales of held-to-maturity investments (Note 2).....	7,743
Acquisition of held-to-maturity debt securities.....	-
Other investing activities.....	-
Net cash used in investing activities.....	(144,295)
Cash flows from financing activities:	
Principal payments on notes payable.....	(13,013)
Net proceeds from issuances of common stock.....	3,339
Net proceeds from issuances of cumulative preferred stock.....	603,093
Repurchases of common stock.....	-
Redemption of cumulative preferred stock.....	(172,500)
Redemption of preferred partnership interests.....	-
Issuance of preferred partnership interests.....	100,000
Distributions paid to shareholders.....	(238,298)
Distributions paid to holders of preferred partnership interests Note 9).....	(8,249)
Distributions paid to other minority interests.....	(7,348)
Net proceeds from financing through acquisition joint venture (Note 8)..	-
Net cash provided by (used in) financing activities.....	267,024
Net decrease in cash and cash equivalents.....	490,129
Cash and cash equivalents at the beginning of the year.....	493,501
Cash and cash equivalents at the end of the period.....	\$ 983,630

See accompanying notes.

4

PUBLIC STORAGE, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Amounts in thousands)

(Unaudited)

(Continued)

For the Six

# Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

June

2006

## Supplemental schedule of non-cash investing and financing activities:

Real estate acquired in exchange for assumption of mortgage note.....	\$ (4,590)
Mortgage note assumed in connection with acquisition of real estate.....	4,590
Consolidation of entities pursuant to Emerging Issues Task Force Topic 04-5 (Note 2):	
Minority interest.....	3,963
Real estate facilities.....	(22,459)
Investments.....	20,687
Other Assets.....	(167)
Accrued and Other Liabilities.....	841
Retirement of common stock and Equity Stock, Series A, received as a distribution from affiliated entities (Note 5):	
Common stock.....	-
Additional paid-in capital.....	-
Investment in real estate entities.....	-

See accompanying notes.

5

## PUBLIC STORAGE, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS June 30, 2006 (Unaudited)

### 1. Description of the Business

Public Storage, Inc. (referred to herein as "the Company", "we", "us" or "our") is a California corporation, which was organized in 1980. We are a fully integrated, self-administered and self-managed real estate investment trust ("REIT") whose principal business activities include the acquisition, development, ownership and operation of self-storage facilities which offer storage spaces for lease, generally on a month-to-month basis, for personal and business use. In addition, we have (i) interests in commercial properties, containing commercial and industrial rental space, (ii) interests in facilities that lease storage containers, and (iii) ancillary operations comprised principally of reinsurance of policies against losses to goods stored by our self-storage tenants, retail sales and truck rentals at our self-storage locations.

At June 30, 2006, we had direct and indirect equity interests in 1,516 self-storage facilities located in 37 states and operating under the "Public Storage" name. We also have direct and indirect equity interests in approximately 19 million net rentable square feet of commercial space located in 10 states.

### 2. Summary of Significant Accounting Policies

#### Basis of Presentation



## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles in the United States ("GAAP") for interim financial information and the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by United States generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal and recurring adjustments) considered necessary for a fair presentation have been reflected in these unaudited condensed consolidated financial statements. Operating results for the three and six months ended June 30, 2006 are not necessarily indicative of the results that may be expected for the year ended December 31, 2006. The accompanying unaudited condensed consolidated financial statements should be read together with the consolidated financial statements and related notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2005.

Certain amounts previously reported have been reclassified to conform to the June 30, 2006 presentation. In previous presentations, intangible assets were reported separately from goodwill on the Company's consolidated balance sheet. We have now reclassified the intangible assets to goodwill (see "Goodwill and Intangible Assets" below). In previous presentations, net income from our truck rental, merchandise sales, and property management operations were included on a net basis in "Interest and other income" in our consolidated statements of income. In our current presentation, revenues with respect to each of these operations, along with revenues from our tenant reinsurance operations, are included under the caption "Revenues: Ancillary operations" and the related cost of operations are included in "Expenses: Cost of operations - Ancillary operations" on our accompanying condensed consolidated statements of income. Certain reclassifications have also been made from previous presentations as a result of discontinued operations (See Note 3).

### Consolidation Policy

Entities in which we have an interest are first evaluated to determine whether, in accordance with the provisions of the Financial Accounting Standards Board's Interpretation No. 46R, "Consolidation of Variable Interest Entities," they represent Variable Interest Entities. Variable Interest Entities in which we are the primary beneficiary are consolidated. Entities that are not Variable Interest Entities that we

6

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2006  
(Unaudited)

control are consolidated. For purposes of determining control, when we are the general partner, we are considered to control the partnership unless the limited partners possess substantial "kick-out" or "participative" rights as defined in Emerging Issues Task Force Statement 04-5 - "Determining whether a general partner or the general partners as a group, controls a limited partnership or similar entity when the limited partners have certain rights" ("EITF 04-5"). All significant intercompany balances and transactions have been eliminated.

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

In accordance with the guidance of EITF 04-5, effective January 1, 2006 we commenced consolidating the accounts of three partnerships that we previously accounted for on the equity method. Our investment in these entities totaling \$20,687,000 was allocated to the real estate facilities, cash, other assets, liabilities, and minority interests of these entities as described in the table below (amounts in thousands).

	Total
	-----
Real estate facilities.....	\$ 22,459
Cash.....	2,865
Other assets.....	167
Accrued and other liabilities	(841)
Minority interest .....	(3,963)
	-----
	\$ 20,687
	=====

We have determined that we have no Variable Interest Entities for any periods presented. We control 37 entities and, accordingly, the consolidated financial statements include the accounts of these entities (the "Consolidated Entities") as well as those of the Company. Collectively, the Company and the Consolidated Entities own a total of 1,523 real estate facilities, consisting of 1,516 self-storage facilities, three industrial facilities used by the containerized storage operations and four commercial properties.

At June 30, 2006, we had equity investments in five limited partnerships in which we do not have a controlling interest. These limited partnerships collectively own 22 self-storage facilities, which are managed by the Company. In addition, at June 30, 2006, we own approximately 45% of the common equity of PS Business Parks, Inc. ("PSB"), which has interests in approximately 18.2 million net rentable square feet of commercial space at June 30, 2006. Our investment in these limited partnerships and PSB (collectively, the "Unconsolidated Entities") are accounted for using the equity method.

### Use of Estimates

-----

The preparation of the consolidated financial statements in conformity with United States generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

### Income Taxes

-----

For all taxable years subsequent to 1980, the Company qualified and intends to continue to qualify as a REIT, as defined in Section 856 of the Internal Revenue Code. As a REIT, we are not taxed on that portion of our taxable income which is distributed to our shareholders, provided that we meet certain tests. We believe we will meet these tests during 2006 and, accordingly, no provision for income taxes has been made in the accompanying condensed consolidated financial statements.

### Financial Instruments

-----

We have estimated the fair value of our financial instruments using available market information and appropriate valuation methodologies.

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2006  
(Unaudited)

Considerable judgment is required in interpreting market data to develop estimates of market value. Accordingly, estimated fair values are not necessarily indicative of the amounts that could be realized in current market exchanges.

For purposes of financial statement presentation, we consider all highly liquid financial instruments such as short-term treasury securities or investment grade short-term commercial paper to be cash equivalents.

Due to the short period to maturity of our cash and cash equivalents, accounts receivable, other financial instruments included in other assets, and accrued and other liabilities, the carrying values as presented on the consolidated balance sheets are reasonable estimates of fair value. At June 30, 2006, we believe that the carrying value of our notes payable is, in aggregate, approximately \$1million higher than their fair value.

Financial assets that are exposed to credit risk consist primarily of cash and cash equivalents and accounts receivable. Cash and cash equivalents, which consist of short-term investments, including commercial paper, are only invested in entities with an investment grade rating. Accounts receivable are not a significant portion of total assets and are comprised of a large number of individual customers.

Included in cash and cash equivalents at June 30, 2006 is \$23,809,000 (\$18,962,000 at December 31, 2005) held by our captive insurance entities. Other assets at June 30, 2006 include investments totaling \$12,095,000 (\$19,838,000 at December 31, 2005) in held-to-maturity Federal government agency securities stated at amortized cost, which approximates fair value. Insurance and other regulations place significant restrictions on our ability to withdraw these funds for purposes other than insurance activities.

Real Estate Facilities

-----

Real estate facilities are recorded at cost. Costs associated with the acquisition, development, construction, renovation, and improvement of properties are capitalized. Interest, property taxes, and other costs associated with development incurred during the construction period are capitalized as building cost. Expenditures for repairs and maintenance expense are charged to expense when incurred. Depreciation is computed using the straight-line method over the estimated useful lives of the buildings and improvements, which are generally between 5 and 25 years.

Accounting for Acquisition Joint Venture

-----

In January 2004, we entered into a joint venture partnership with an institutional investor for the purpose of acquiring up to \$125,000,000 of existing self-storage properties in the United States from third parties (the "Acquisition Joint Venture"). The Acquisition Joint Venture is funded

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

entirely with equity consisting of 30% from the Company and 70% from the institutional investor. For a six-month period beginning 54 months after formation, we have the right to acquire our partner's interest based upon the market value of the properties. If we do not exercise our option, our partner can elect to purchase our interest in the properties during a six-month period commencing upon expiration of our six-month option period. If our partner fails to exercise its option, the Acquisition Joint Venture will be liquidated and the proceeds will be distributed to the partners according to the joint venture agreement.

We have determined that the Acquisition Joint Venture is not a variable interest entity, and we do not control this entity. Therefore, we do not consolidate the accounts of the Acquisition Joint Venture on our accompanying condensed consolidated financial statements.

During the year ended December 31, 2004, the Acquisition Joint Venture acquired two facilities directly from third parties at an aggregate cost of \$9,086,000. We account for our investment with respect to these

8

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2006  
(Unaudited)

facilities using the equity method, with our pro rata share of the income from these facilities recorded as "Equity in earnings of real estate entities" on our accompanying condensed consolidated statements of income. See Note 5 for further discussion of these amounts.

In December 2004, we sold seven facilities to the Acquisition Joint Venture for an aggregate of \$22,993,000. During the first quarter of 2005, we sold an interest in three additional facilities to the Acquisition Joint Venture for an aggregate of approximately \$27,755,000. Due to our continuing interest in these facilities and the likelihood that we will exercise our option to acquire our partner's interest, we have accounted for our partner's investment (\$35,784,000 and \$35,697,000 at June 30, 2006 and December 31, 2005, respectively) in these facilities as, in substance, debt financing. Accordingly, our partner's investment with respect to these ten facilities is accounted for as a liability on our accompanying condensed consolidated balance sheets under the caption "Debt to joint venture partner," with our partner's share of operations with respect to these ten facilities accounted for as interest expense on our accompanying condensed consolidated statements of income. On a quarterly basis, we review the fair value of this liability, and to the extent fair value exceeds the carrying value of the liability, an adjustment will be made to increase the liability to fair value; no adjustments were necessary during 2005 or for the six months ended June 30, 2006 (See Note 8).

### Evaluation of Asset Impairment

-----

We evaluate impairment of goodwill annually through a two-step process. In the first step, if the fair value of the reporting unit to which the goodwill applies is equal to or greater than the carrying amount of the assets of the reporting unit, including the goodwill, the goodwill is considered unimpaired and the second step is unnecessary. If, however, the fair value of the reporting unit including goodwill is less than the carrying amount, the second step is performed. In this test, we compute the

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

implied fair value of the goodwill based upon the allocations that would be made to the goodwill, other assets and liabilities of the reporting unit if a business combination transaction were consummated at the fair value of the reporting unit. An impairment loss is recorded to the extent that the implied fair value of the goodwill is less than the goodwill's carrying amount. No impairments of our goodwill were identified in our annual evaluation at December 31, 2005.

We evaluate impairment of long-lived assets on a quarterly basis. We first evaluate these assets for indicators of impairment such as a) a significant decrease in the market price of a long-lived asset, b) a significant adverse change in the extent or manner in which a long-lived asset is being used or in its physical condition, c) a significant adverse change in legal factors or the business climate that could affect the value of the long-lived asset, d) an accumulation of costs significantly in excess of the amount originally projected for the acquisition or construction of the long-lived asset, or e) a current-period operating or cash flow loss combined with a history of operating or cash flow losses or a projection or forecast that demonstrates continuing losses associated with the use of the long-lived asset. When any such indicators of impairment are noted, we compare the carrying value of these assets to the future estimated undiscounted cash flows attributable to these assets. If the asset's recoverable amount is less than the carrying value of the asset, then an impairment charge is booked for the excess of carrying value over the asset's fair value.

Any long-lived assets which we expect to sell or otherwise dispose of prior to their previously estimated useful life are stated at what we estimate to be the lower of their estimated net realizable value (less cost to sell) or their carrying value. No impairments were identified from our evaluations as of June 30, 2006.

### Accounting for Stock-Based Compensation

We utilize the Fair Value Method (as defined in Note 12) of accounting for our employee stock options. Restricted stock unit expense is recorded over the relevant vesting period. See Note 12 for a discussion of our accounting with respect to employee stock options and restricted stock units.

9

### PUBLIC STORAGE, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS June 30, 2006 (Unaudited)

### Other Assets

Other assets primarily consists of prepaid expenses, investments in held-to-maturity debt securities (described below), accounts receivable, assets associated with our containerized storage business, merchandise inventory and rental trucks.

Included in depreciation and amortization expense for the three and six months ended June 30, 2006, is \$1,441,000 and \$2,280,000, respectively, compared to \$1,851,000 and \$3,783,000, respectively, for the same periods in 2005, related to depreciation of other assets.

Accrued and Other Liabilities

-----

Accrued and other liabilities consist primarily of real and personal property tax accruals, prepayments of rents, trade payables, losses and loss adjustment liabilities from our insurance programs (described below), and accrued interest. Prepaid rent totaled \$27,708,000 at June 30, 2006 (\$26,145,000 at December 31, 2005).

STOR-Re Mutual Insurance Company, Inc. ("STOR-Re"), which is consolidated with the Company, was formed in 1994 as an association captive insurance company owned by the Company and affiliates of the Company. STOR-Re provides limited property and liability insurance to the Company and its affiliates for losses incurred during policy periods prior to April 1, 2004, and was succeeded by PS Insurance Company Hawaii, Ltd. ("PSIC-H"), a wholly-owned subsidiary of the Company with respect to these insurance activities for policy periods following March 31, 2004. We also utilize other insurance carriers to provide property and liability insurance coverage in excess of STOR-Re's and PSIC-H's limitations which are described in Note 14. STOR-Re and PSIC-H accrue liabilities for covered losses and loss adjustment expense, which at June 30, 2006 totaled \$31,023,000 (\$32,797,000 at December 31, 2005) with respect to insurance provided to the Company and its affiliates.

Liabilities for losses and loss adjustment expenses include an amount we determine from loss reports and individual cases and an amount, based on recommendations from an independent actuary that is a member of the American Academy of Actuaries using a frequency and severity method, for losses incurred but not reported. Determining the liability for unpaid losses and loss adjustment expense is based upon estimates. While we believe that the amount is adequate, the ultimate loss may be in excess of or less than the amounts provided. See Note 14 for a discussion of our maximum aggregate annual exposure, assuming the occurrence of multiple significant events. The methods for making such estimates and for establishing the resulting liability are reviewed quarterly.

PS Insurance Company, Ltd ("PSIC"), a wholly-owned subsidiary of the Company, reinsured policies against claims for losses to goods stored by tenants in our self-storage facilities for policy periods prior to March 31, 2004. PSIC-H succeeded PSIC with respect to these tenant re-insurance activities effective April 1, 2004. Prior to January 1, 2006, both of these entities utilize third-party insurance coverage for losses from any individual event that exceeds a loss of \$500,000, to a maximum of \$10,000,000. Commencing January 1, 2006, PSIC-H covers losses up to \$1,500,000 with third party insurers covering the next \$9,000,000 from any individual event. Losses below the third-party insurers' deductible amounts are accrued as cost of operations for the tenant re-insurance operations. Losses exceeding the third-party insurers' limit are the responsibility of PSIC-H. See Note 14 for a discussion of our reinsured policies outstanding at June 30, 2006.

The accrued liability for losses and loss adjustment expense with respect to tenant insurance activities totaled \$4,504,000 at June 30, 2006 (\$4,773,000 at December 31, 2005).

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

June 30, 2006  
(Unaudited)

### Goodwill and Intangible Assets

-----

Goodwill represents the excess of acquisition cost over the fair value of net tangible and identifiable intangible assets acquired in business combinations. Each business combination from which our goodwill arose was for the acquisition of single businesses and accordingly, the allocation of our goodwill to our business segments is based directly on such acquisitions. Our goodwill has an indeterminate life in accordance with the provisions of Statement of Financial Accounting Standards No. 142 ("SFAS 142").

In prior periods, intangible assets (original acquisition cost of \$165,000,000 and net book value of \$98,081,000 at December 31, 2005) were presented on our consolidated balance sheets. For all periods presented herein, we have reclassified this intangible asset to goodwill on our accompanying condensed consolidated balance sheets and, in accordance with the provisions of SFAS 142 as applied to the reclassification effective April 1, 2006, we ceased amortization.

Included in depreciation and amortization expense for the six months ended June 30, 2006 is \$1,651,000 (none for the three months ended June 30, 2006) related to the amortization of our intangibles and goodwill, as compared to \$1,651,000 and \$3,302,000 for the three and six months ended June 30, 2005, respectively. Goodwill is reported net of accumulated amortization of \$85,085,000 and \$83,434,000 at June 30, 2006 and December 31, 2005, respectively, on our accompanying condensed consolidated balance sheets.

### Revenue and Expense Recognition

-----

Rental income, which is generally earned pursuant to month-to-month leases for storage space, is recognized as earned. Promotional discounts are recognized as a reduction to rental income over the promotional period, which is generally during the first month of occupancy. Late charges and administrative fees are recognized as income when collected. Tenant reinsurance premiums are recognized as premium revenue when earned. Revenues from merchandise sales and truck rentals are recognized when earned. Interest income is recognized as earned. Equity in earnings of real estate entities is recognized based on our ownership interest in the earnings of each of the Unconsolidated Entities.

We accrue for property tax expense based upon estimates and historical trends. If these estimates are incorrect, the timing of expense recognition could be affected.

Cost of operations, general and administrative expense, interest expense, as well as television, yellow page, and other advertising expenditures are expensed as incurred. Accordingly, the amounts incurred in an interim period may not be indicative of the amounts to be incurred during a full year. Television, yellow page, and other advertising expenses totaled \$8,922,000 and \$17,623,000 for the three and six months ended June 30, 2006, respectively, and \$8,992,000 and \$16,563,000, respectively, for the same periods in 2005.

### Environmental Costs

-----

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Our policy is to accrue environmental assessments and estimated remediation costs when it is probable that such efforts will be required and the related costs can be reasonably estimated. Our current practice is to conduct environmental investigations in connection with property acquisitions. Although there can be no assurance, we are not aware of any environmental contamination of any of our facilities, which individually or in the aggregate would be material to our overall business, financial condition, or results of operations.

11

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2006  
(Unaudited)

Net Income per Common Share  
-----

Distributions paid to the holders of our Cumulative Preferred Stock totaling \$52,376,000 and \$42,147,000 for the three months ended June 30, 2006 and 2005, respectively, have been deducted from net income to arrive at net income allocable to our common shareholders (dividends paid to holders of our Cumulative Preferred Stock totaled \$98,991,000 and \$82,560,000 for the six months ended June 30, 2006 and 2005, respectively).

Emerging Issues Task Force ("EITF") Topic D-42, "The Effect on the Calculation of Earnings per Share for the Redemption or the Induced Conversion of Preferred Stock" provides, among other things, that any excess of (1) the fair value of the consideration transferred to the holders of preferred stock redeemed over (2) the carrying amount of the preferred stock should be subtracted from net earnings to determine net earnings available to common stockholders in the calculation of earnings per share. At the July 31, 2003 meeting of the EITF, the Securities and Exchange Commission ("SEC") Observer clarified that for purposes of applying EITF Topic D-42, the carrying amount of the preferred stock should be reduced by the issuance costs of the preferred stock, regardless of where in the stockholders' equity section those costs were initially classified on issuance.

In conformity with the SEC Observer's clarification, an additional \$1,904,000 was allocated to preferred stockholders for the six months ended June 30, 2005 (none for the same period in 2006), for the excess of the redemption amount over the carrying amount of our Cumulative Preferred Stock. It is our policy to record such allocations at the time the securities are called for redemption.

Net income allocated to our common shareholders has been further allocated among our two classes of common stock; our regular common stock and our Equity Stock, Series A. The allocation among each class was based upon the two-class method. Under the two-class method, earnings per share for each class of common stock are determined according to dividends declared (or accumulated) and participation rights in undistributed earnings. Under the two-class method, the Equity Stock, Series A, was allocated net income of \$5,356,000 for each of the three months ended June 30, 2006 and 2005 and \$10,712,000 and \$10,731,000 for the six months ended June 30, 2006 and 2005, respectively. The remaining \$71,130,000 and \$60,763,000 for the three months ended June 30, 2006 and 2005, respectively, was allocated to the regular common shareholders (\$133,375,000 and \$109,482,000 for the six months ended June 30, 2006 and



## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

2005, respectively).

Basic net income per share is computed using the weighted average common shares outstanding (prior to the dilutive impact of stock options and restricted stock units outstanding). Diluted net income per common share is computed using the weighted average common shares outstanding (adjusted for the dilutive impact of stock options and restricted stock units outstanding). Weighted average common shares excludes shares owned by the Consolidated Entities as described in Note 10 for all periods presented, as these shares of common stock are eliminated in consolidation.

### Recently Issued Accounting Standards

-----

In July 2006, the Financial Accounting Standards Board (the "FASB") issued Interpretation No. 48, "Accounting for Uncertainty in Income Taxes" ("FIN 48"). This interpretation, among other things, creates a two step approach for evaluating uncertain tax positions. Recognition (step one) occurs when an enterprise concludes that a tax position, based solely on its technical merits, is more-likely-than-not to be sustained upon examination. Measurement (step two) determines the amount of benefit that more-likely-than-not will be realized upon settlement. Derecognition of a tax position that was previously recognized would occur when a company subsequently determines that a tax position no longer meets the

12

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2006  
(Unaudited)

more-likely-than-not threshold of being sustained. FIN 48 specifically prohibits the use of a valuation allowance as a substitute for derecognition of tax positions, and it has expanded disclosure requirements. FIN 48 is effective for fiscal years beginning after December 15, 2006, in which the impact of adoption should be accounted for as a cumulative-effect adjustment to the beginning balance of retained earnings. The Company is evaluating FIN 48 and has not yet determined the impact the adoption will have on the consolidated financial statements.

### 3. Discontinued Operations

-----

We segregate all of our disposed components that have operations that (i) can be distinguished from the rest of the entity and (ii) will be eliminated from the ongoing operations of the entity in a disposal transaction.

Since January 1, 2002, we closed a total of 43 containerized storage facilities that were determined to be non-strategic (the "Closed Facilities"). As the decision was made to close each facility, the related assets were evaluated for recoverability and asset impairment charges were recorded for the excess of these assets' net book value over their fair value (less costs to sell), determined based upon recent selling prices for similar assets. No asset impairment or lease termination charges were recorded for these facilities during the three or six months ended June 30, 2006 and 2005.

During the first quarter of 2005, we sold the non-real estate assets

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

of six of the Closed Facilities, resulting in a gain on sale of approximately \$1,143,000.

During July 2005, in an eminent domain proceeding, one of our self-storage facilities located in the Portland, Oregon market was condemned. We received the proceeds, totaling \$6,590,000, from the disposal of this facility during the third quarter of 2005 and recorded a gain on sale of \$5,180,000.

During the first quarter of 2006, we were notified that one of our self-storage facilities located in Seattle, Washington will be condemned by local government authorities. We received the proceeds from the condemnation of approximately \$4,300,000 in July 2006, and a gain on disposition of approximately \$2,400,000 is expected to be recorded in the third quarter of 2006.

Collectively, the aforementioned facilities in Portland and Seattle self-storage facilities are referred to hereinafter as "the Eminent Domain Facilities". The operations of these facilities prior to their disposition are classified as "discontinued operations" for all periods presented on our condensed consolidated statements of income and included under "Eminent Domain Facilities" in the table below.

The following table summarizes the historical operations of each component of our discontinued operations:

13

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2006  
(Unaudited)

DISCONTINUED OPERATIONS:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2006	2005	2006	2005
	(Amounts in thousands)			
Rental income (a):				
Eminent Domain Facilities.....	\$ 79	\$ 263	\$ 192	\$ 511
Closed Facilities.....	-	-	-	95
Total rental income.....	79	263	192	606
Cost of operations (a):				
Eminent Domain Facilities.....	38	132	88	250
Closed Facilities.....	-	-	-	194
Total cost of operations.....	38	132	88	444
Depreciation expense (a):				
Eminent Domain Facilities.....	20	42	41	80
Closed Facilities.....	-	-	-	29

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Total depreciation .....	20	42	41	109
Other items (b).....	-	-	-	1,143
Net discontinued operations (c)...	\$ 21	\$ 89	\$ 63	\$ 1,196

- (a) These amounts represent the historical operations of the Eminent Domain Facilities and the Closed Facilities, and include amounts previously classified as rental income, cost of operations, and depreciation expense in the financial statements in prior periods.
- (b) During the quarter ended March 31, 2005, assets of the Closed Facilities were sold, resulting in a gain on sale of approximately \$1,143,000.
- (c) Earnings per share for the six months ended June 30, 2005, were increased by \$0.01 per share (none for the six months ended June 30, 2006), due to the impact from discontinued operations.

14

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2006  
(Unaudited)

4. Real Estate Facilities

Activity in real estate facilities is as follows:

	Six Months Ended June 30, 2006
	(Amounts in thousands)
Real estate facilities, at cost:	
Balance at December 31, 2005.....	\$ 5,930,484
Facilities consolidated pursuant to EITF 04-5 (Note 2)	22,459
Newly developed facilities opened for operations....	67,743
Acquisition of real estate facilities.....	103,544
Capital improvements.....	23,449
Balance at June 30, 2006.....	6,147,679
Accumulated depreciation:	
Balance at December 31, 2005.....	(1,500,128)
Additions during the year.....	(94,785)
Balance at June 30, 2006.....	(1,594,913)
Construction in process:	
Balance at December 31, 2005.....	54,472
Current development.....	37,936
Dispositions.....	(4,970)
Newly developed facilities opened for operations....	(67,743)
Balance at June 30, 2006.....	19,695

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Total real estate facilities at June 30, 2006.....	\$ 4,572,461
--	--------------

During the six months ended June 30, 2006, we opened three newly developed self-storage facilities (281,000 net rentable square feet) for an aggregate cost of \$49,255,000. We also completed three projects which converted space previously used by our containerized storage business into 92,000 net rentable square feet of self-storage space for an aggregate cost of \$7,115,000. In addition, we completed three expansion projects to an existing self-storage facility adding 91,000 net rentable square feet for an aggregate cost of \$8,056,000, and we incurred trailing development costs with respect to development projects completed in prior years, for an aggregate net cost of \$3,317,000.

During the three months ended June 30, 2006, we received \$466,000 of additional proceeds from a partial condemnation that occurred in 2005. These additional proceeds are reflected as a gain on disposition of real estate on our condensed consolidated statements of income for the three and six months ended June 30, 2006. Also during the six months ended June 30, 2006, we disposed of parcels of vacant land for an aggregate of \$4,970,000. The net proceeds were equal to the book value of these parcels; accordingly, no gain or loss was recorded.

During the six months ended June 30, 2006, we acquired 12 self-storage facilities (872,000 net rentable square feet) from third parties at an aggregate cost of \$103,544,000, consisting of \$98,954,000 in cash and assumed mortgage debt totaling \$4,590,000.

Construction in process at June 30, 2006 consists primarily of 49 projects (2,874,000 net rentable square feet) which expand or enhance the visual and structural appeal of our existing self-storage facilities with costs incurred of \$18,241,000 at June 30, 2006 and total estimated costs to complete of \$234,852,000, and five projects (420,000 net rentable square feet) to convert space at former containerized storage facilities into self-storage space with costs incurred of \$1,454,000 at June 30, 2006 and total estimated costs to complete of \$16,989,000.

15

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2006  
(Unaudited)

Our policy is to capitalize interest incurred on debt during the course of construction of our self-storage facilities. Interest capitalized for the three and six months ended June 30, 2006 was \$353,000 and \$1,069,000, respectively. Interest capitalized for the three and six months ended June 30, 2005 was \$679,000 and \$1,344,000, respectively.

5. Investment in Real Estate Entities  
-----

At June 30, 2006, our investments in real estate entities consist of ownership interests in the Unconsolidated Entities. These interests are non-controlling interests of less than 50% and are accounted for using the equity method of accounting. Accordingly, earnings are recognized based upon our ownership interest in each of the entities. The accounting policies of these entities are similar to those of the Company.

# Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

For the three and six months ended June 30, 2006, we recognized earnings from our investments in real estate entities of \$3,124,000 and \$6,590,000, respectively, as compared to \$4,851,000 and \$10,529,000 for the same periods in 2005.

Equity in earnings of real estate entities includes our pro rata share of the net impact of gains/losses on sales of assets and impairment charges relating to the impending sale of real estate assets as well as our pro rata share of the impact of the application of EITF Topic D-42 on redemptions of preferred securities recorded by PSB. Our net pro rata share from these items resulted in a net decrease of equity in earnings of \$19,000 for the three months ended June 30, 2006 and a net increase of \$293,000 for the six months ended June 30, 2006. For the three and six months ended June 30, 2005, our pro rata share of these items resulted in net increases of \$310,000 and \$1,575,000, respectively. See the condensed financial information with respect to PSB below for further information regarding these items recorded by PSB.

We received cash distributions from our investments in real estate entities for the six months ended June 30, 2006 and 2005, of \$10,415,000 and \$11,496,000, respectively.

The following table sets forth our investments in real estate entities at June 30, 2006 and December 31, 2005, and our equity in earnings of real estate entities for the three and six months ended June 30, 2006 and 2005 (amounts in thousands):

16

## PUBLIC STORAGE, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS June 30, 2006 (Unaudited)

	Investments in Real Estate Entities at		Equity in Earnings of Real Estate Entities for the Three Months Ended June 30,	
	June 30, 2006	December 31, 2005	2006	2005
PSB (a).....	\$ 286,930	\$ 288,694	\$ 2,640	\$ 3,369
Acquisition Joint Venture....	2,280	2,865	9	(5)
Other Investments (b).....	14,674	36,996	475	1,487
Total.....	\$ 303,884	\$ 328,555	\$ 3,124	\$ 4,851
	=====	=====	=====	=====

- (a) Equity in earnings of real estate entities includes our pro rata share of the net impact of gains/losses on sale of assets and impairment charges relating to the impending sale of real estate assets as well as our pro rata share of the impact of the application of EITF Topic D-42 on redemptions of preferred securities recorded by PSB. Our net pro rata share from these items resulted in a net decrease of equity in earnings of \$19,000 for the three months ended June 30, 2006 and a net increase of \$293,000 for the six months ended June 30, 2006. For the three and six

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

months ended June 30, 2005, our pro rata share of these items resulted in net increases of \$310,000 and \$1,575,000, respectively.

- (b) As described in Note 2, effective January 1, 2006 we commenced consolidating the accounts of three limited partnerships previously accounted for under the equity method of accounting. As a result, we decreased our investment in these partnerships by approximately \$20,687,000 on January 1, 2006.

Investment in PSB  
-----

PS Business Parks, Inc. is a REIT traded on the American Stock Exchange, which controls an operating partnership (collectively, the REIT and the operating partnership are referred to as "PSB"). We have a 45% common equity interest in PSB as of June 30, 2006. This common equity interest is comprised of our ownership of 5,418,273 shares of PSB's common stock and 7,305,355 limited partnership units in the operating partnership at both June 30, 2006 and December 31, 2005; these limited partnership units are convertible at our option, subject to certain conditions, on a one-for-one basis into PSB common stock. Based upon the closing price at June 30, 2006 (\$59.00 per share of PSB common stock), the shares and units had a market value of approximately \$750.7 million as compared to a book value of \$286.9 million.

At June 30, 2006, PSB owned approximately 18.2 million net rentable square feet of commercial space. In addition, PSB manages commercial space owned by the Company and the Consolidated Entities pursuant to property management agreements.

The following table sets forth the condensed statements of operations for the six months ended June 30, 2006 and 2005 (as restated for discontinued operations), and the condensed balance sheets of PSB at June 30, 2006 and December 31, 2005. The amounts below represent 100% of PSB's balances and not our pro rata share.

	Six Months Ended June 30,	
	2006	2005
	-----	-----
	(Amounts in thousands)	
Total revenue.....	\$ 118,208	\$ 109,441
Cost of operations and other operating expenses..	(39,663)	(35,257)
Other income and expense, net.....	2,543	818
Depreciation and amortization.....	(41,536)	(36,912)
Discontinued operations (a).....	1,643	4,172
Minority interest.....	(8,227)	(8,664)
	-----	-----
Net income.....	\$ 32,968	\$ 33,598
	=====	=====

# Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

(Unaudited)

	June 30, 2006	December 31, 2005
	-----	-----
	(Amounts in thousands)	
Total assets (primarily real estate).....	\$ 1,475,970	\$ 1,463,678
Total debt.....	43,497	25,893
Other liabilities.....	43,634	39,126
Preferred equity and preferred minority interest.	738,250	729,100
Common equity and common minority interest.....	650,589	669,559

- (a) Included in discontinued operations for the six months ended June 30, 2006 is a net gain on disposition of real estate of \$2,328,000 (\$3,930,000 for the same period in 2005).

## Acquisition Joint Venture

As described more fully under "Accounting for Acquisition Joint Venture" in Note 2, we formed a partnership (the "Acquisition Joint Venture") in January 2004 for the purpose of acquiring up to \$125,000,000 in existing self-storage facilities from third parties. Through December 31, 2004, the Acquisition Joint Venture had acquired two self-storage facilities directly from third parties at an aggregate cost of \$9,086,000, of which our pro rata share was \$2,930,000. Our investment in these two facilities is accounted for using the equity method of accounting. In December 2004, we sold seven facilities to the Acquisition Joint Venture as well as interest in three facilities in the first quarter of 2005. Our accounting for these ten facilities is described in Note 2.

The following table sets forth certain condensed financial information (representing 100% of this entity's balances and not our pro rata share) with respect to the two self-storage facilities acquired by the Acquisition Joint Venture that we account for using the equity method of accounting:

	Six Months Ended June 30,	
	2006	2005
	-----	-----
	(Amounts in thousands)	
Total revenue.....	\$ 725	\$ 62
Cost of operations and other expenses.....	(282)	(23)
Depreciation and amortization.....	(137)	(13)
Net income.....	\$ 306	\$ 25
	=====	=====

June 30,  
2006

December 31,  
2005

# Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

	(Amounts in thousands)	
Total assets (primarily storage facilities).....	\$ 8,667	\$ 8,976
Liabilities.....	94	6
Partners' equity.....	8,573	8,911

## Other Investments

Other Investments consist primarily of our ownership in four limited partnerships (collectively, the "Other Investments") owning an aggregate of 20 storage facilities. We owned an average common equity interest in Other Investments of approximately 23% during the six months ended June 30, 2006 and 2005.

The following table sets forth certain condensed financial information (representing 100% of these entities' balances and not our pro rata share) with respect to Other Investments:

18

## PUBLIC STORAGE, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS June 30, 2006 (Unaudited)

	Six Months Ended June 30,	
	2006	2005
	(Amounts in thousands)	
Total revenue.....	\$ 7,904	\$ 7,456
Cost of operations and other expenses.....	(3,125)	(3,009)
Depreciation and amortization.....	(858)	(869)
Net income.....	\$ 3,921	\$ 3,578

	June 30, 2006	December 31, 2005
	(Amounts in thousands)	
Total assets (primarily storage facilities).....	\$ 39,825	\$ 39,813
Other liabilities.....	1,113	1,178
Partners' equity.....	38,712	38,635

## 6. Revolving Line of Credit



## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

We have a revolving line of credit (the "Credit Agreement") with an aggregate limit with respect to borrowings and letters of credit of \$200,000,000, that has a maturity date of April 1, 2007 and bears an annual interest rate ranging from the London Interbank Offered Rate ("LIBOR") plus 0.50% to LIBOR plus 1.20% depending on our credit ratings (currently LIBOR plus 0.50%). In addition, we are required to pay a quarterly commitment fee ranging from 0.15% per annum to 0.30% per annum depending on our credit ratings (currently the fee is 0.15% per annum).

The Credit Agreement includes various covenants, the more significant of which require us to (i) maintain a balance sheet leverage ratio of less than 0.55 to 1.00, (ii) maintain certain quarterly interest and fixed-charge coverage ratios (as defined therein) of not less than 2.25 to 1.0 and 1.5 to 1.0, respectively, and (iii) maintain a minimum total shareholders' equity (as defined therein). In addition, we are limited in our ability to incur additional borrowings (we are required to maintain unencumbered assets with an aggregate book value equal to or greater than 1.5 times our unsecured recourse debt). We were in compliance with all covenants of the Credit Agreement at June 30, 2006. At June 30, 2006 and August 8, 2006, we had no outstanding borrowings on our line of credit.

At June 30, 2006 and August 8, 2006, we had undrawn standby letters of credit totaling \$17,919,000. The beneficiaries of these standby letters of credit were certain insurance companies associated with our captive insurance and tenant re-insurance activities.

### 7. Notes Payable

-----

The carrying amounts of our notes payable at June 30, 2006 and December 31, 2005 consist of the following:

19

### PUBLIC STORAGE, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS June 30, 2006 (Unaudited)

	June 30, 2006	December 31, 2005
	-----	-----
	(Amounts in thousands)	
Unsecured senior notes:		
7.66% note due January 2007.....	\$ 11,200	\$ 22,400
Mortgage notes payable:		
5.58% mortgage note secured by a real estate facility with a net book value of \$9.6 million, principal and interest payable monthly, due in September 2013.....	4,548	-
7.134% and 8.75% mortgage notes secured by two real estate facilities with a net book value of \$10.6 million, principal and interest payable monthly, due at varying dates between October 2009 and September 2028.....	1,401	1,484

# Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

5.05% mortgage notes (including unamortized note premium of \$1.7 million) secured by 25 real estate facilities with a net book value of \$95.0 million, principal and interest due monthly, due at varying dates between October 2010 and May 2023.....	37,073	38,568
5.25% mortgage notes (including unamortized note premium of \$3.2 million) secured by seven real estate facilities with a net book value of \$89.3 million, principal and interest due monthly, due at varying dates between June 2011 and July 2013.....	50,831	51,498
Total notes payable.....	\$ 105,053	\$ 113,950

All of our notes payable are fixed rate. The unsecured senior notes require interest and principal payments to be paid semi-annually and have various restrictive covenants, all of which have been met at June 30, 2006.

We assumed the 5.58% mortgage note in connection with a property acquisition during the first quarter of 2006. The note was recorded at the stated rate, which we believe approximates the market rate for similar mortgage notes.

We assumed the 5.05% and 5.25% mortgage notes in connection with property acquisitions in 2004. The stated interest rates on the notes range from 5.4% to 8.0% with a weighted average of approximately 6.65%. The notes were recorded at their estimated fair value based upon the estimated market rate upon assumption of 5.05% and 5.25%, an aggregate of approximately \$94,693,000, as compared to actual assumed balances aggregating approximately \$88,247,000. This initial premium of approximately \$6,446,000 over the principal balance of the notes payable is amortized over the remaining term of the loans based upon the effective interest method.

We incurred interest expense with respect to our notes payable aggregating \$2,982,000 and \$3,607,000 for the six months ended June 30, 2006 and 2005, respectively. These amounts were comprised of \$3,456,000 and \$4,122,000 in cash for the six months ended June 30, 2006 and 2005, respectively, less \$474,000 and \$515,000 in amortization of premium, respectively.

20

## PUBLIC STORAGE, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS June 30, 2006 (Unaudited)

At June 30, 2006, approximate principal maturities of our notes payable are as follows:

	Unsecured senior notes	Mortgage notes payable	Total
	-----	-----	-----
	(Dollar amounts in thousands)		
2006 (remainder of).....	\$ -	\$ 2,352	\$ 2,352
2007.....	11,200	4,898	16,098
2008.....	-	5,155	5,155

# Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

2009.....	-	5,358	5,358
2010.....	-	5,404	5,404
Thereafter.....	-	70,686	70,686
	-----	-----	-----
	\$ 11,200	\$ 93,853	\$ 105,053
	=====	=====	=====
Weighted average rate.....	7.7%	5.2%	5.5%
	=====	=====	=====

## 8. Debt to Joint Venture Partner -----

As described more fully in Note 2, our partner's equity contributions with respect to certain transactions has been classified as debt under the caption "Debt to Joint Venture Partner." The balances of \$35,784,000 and \$35,697,000 as of June 30, 2006 and December 31, 2005, approximate the fair value of our partners' interest in these facilities as of each respective date.

A total of \$1,516,000 and \$1,194,000 was recorded as interest expense on our condensed consolidated statements of income with respect to our Debt to Joint Venture Partner during the six months ended June 30, 2006 and 2005, respectively, representing our partner's pro rata share of net earnings with respect to the properties we sold to the Acquisition Joint Venture (an 8.5% return on their investment). This interest expense was comprised of a total of \$1,429,000 and \$1,340,000 paid to our joint venture partner (an 8.0% return payable currently in accordance with the partnership agreement) during the six months ended June 30, 2006 and 2005, respectively, and increases in the Debt to Joint Venture Partner of \$87,000 and \$86,000 in the six months ended June 30, 2006 and 2005, respectively.

We expect that this debt will be repaid during 2008, assuming that we exercise our option to acquire our partner's interest in the Acquisition Joint Venture.

## 9. Minority Interest -----

In consolidation, we classify ownership interests in the net assets of each of the Consolidated Entities, other than our own, as minority interest on the condensed consolidated financial statements. Minority interest in income consists of the minority interests' share of the operating results of the Consolidated Entities.

21

## PUBLIC STORAGE, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS June 30, 2006 (Unaudited)

## Preferred Partnership Interests -----

The following table summarizes the preferred partnership units outstanding at June 30, 2006 and December 31, 2005:

# Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Series	Earliest Redemption Date or Dates Redeemed	Distribution Rate	June 30, 2006		December 31, 2005
			Units Outstanding	Carrying Amount	Units Outstanding
(Amounts in thousands)					
Series NN.....	March 17, 2010	6.400%	8,000	\$ 200,000	8,000
Series Z.....	October 12, 2009	6.250%	1,000	25,000	1,000
Series J.....	May 9, 2011	7.250%	4,000	100,000	—
Total.....			13,000	\$ 325,000	9,000

Income allocated to the preferred minority interests totaled \$8,249,000 and \$9,839,000 for the six months ended June 30, 2006 and 2005, respectively, comprised of distributions paid and the allocation of income resulting from the application of EITF Topic D-42 (see below).

On March 17, 2005, we redeemed all outstanding 9.5% Series N Preferred Units (\$40,000,000) and on March 29, 2005 we redeemed all outstanding 9.125% Series O Preferred Units (\$45,000,000), for their face value plus accrued distributions, for cash. The redemption of these Preferred Units resulted in an increase in income allocated to minority interests and a reduction to the Company's net income for the three months ended March 31, 2005 of \$874,000 as a result of the application of the SEC's clarification of EITF Topic D-42 which allocates the excess of the stated amount of the preferred units over their carrying amount to the holders of the redeemed securities.

On May 9, 2006, one of the Consolidated Entities issued 4,000,000 units of our 7.25% Series J Preferred Partnership Units for cash proceeds of \$100,000,000.

Subject to certain conditions, the Series NN preferred units are convertible into shares of our 6.40% Series NN Cumulative Preferred Stock, the Series Z preferred units are convertible into shares of our 6.25% Series Z Cumulative Preferred Stock and the Series J preferred units are convertible into shares of our 7.25% Series J Cumulative Preferred Stock. The holders of the Series Z preferred partnership units, have a one-time option exercisable five years from issuance (October 12, 2009), to require us to redeem their units for \$25,000,000 in cash, plus any unpaid distribution.

## Other Partnership Interests

Income is allocated to the minority interests based upon their pro rata interest in the operating results of the Consolidated Entities. The following tables set forth the minority interests at June 30, 2006 and December 31, 2005 as well as the income allocated to minority interests for the three and six months ended June 30, 2006 and 2005 with respect to the other partnership interests (amounts in thousands):

# Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

(Unaudited)

Description	Minority Interest at	
	June 30, 2006	December 31, 2005
Convertible Partnership Units.....	\$ 6,181	\$ 6,177
Newly Consolidated Partnerships.....	4,055	-
Other consolidated partnerships.....	22,987	22,793
Total other partnership interests.....	\$ 33,223	\$ 28,970

Description	Minority Interests in Income for the Three Months Ended		Minority Interests in for the Six Months	
	June 30, 2006	June 30, 2005	June 30, 2006	June 30, 2005
Convertible Partnership Units.....	\$ 120	\$ 83	\$ 236	\$ 236
Consolidated Development Joint Venture..	-	1,835	-	-
Newly Consolidated Partnerships.....	1,243	-	2,173	-
Other consolidated partnerships.....	2,707	2,960	5,229	5,229
Total other partnership interests.....	\$ 4,070	\$ 4,878	\$ 7,638	\$ 7,638

Distributions paid to minority interests for the three months ended June 30, 2006 and 2005 were \$3,636,000 and \$5,182,000, respectively and for the six months ended June 30, 2006 and 2005 were \$7,348,000 and \$9,198,000, respectively.

## Convertible Partnership Units

As of June 30, 2006, one of the Consolidated Entities had approximately 237,934 convertible operating partnership units ("Convertible Units") outstanding representing a limited partnership interest in the partnership. The Convertible Units are convertible on a one-for-one basis (subject to certain limitations) into our common stock at the option of the unitholder. Minority interest in income with respect to the Convertible Units reflects the Convertible Units' share of our net income, with net income allocated to minority interests with respect to weighted average outstanding Convertible Units on a per unit basis equal to diluted earnings per common share.

## Consolidated Development Joint Venture

In November 1999, we formed a development joint venture (the "Consolidated Development Joint Venture") with a joint venture partner (PSAC Storage Investors, LLC, referred to as "PSAC") whose partners included a third party institutional investor and B. Wayne Hughes ("Mr. Hughes"), the Chairman of the Board of the Company, to develop approximately \$100,000,000 of self-storage facilities and to purchase

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

\$100,000,000 of the our Equity Stock, Series AAA (see Note 10). We owned a controlling interest in the Consolidated Development Joint Venture and included the accounts of this partnership in our consolidated financial statements since its inception. PSAC's interest in the Consolidated Development Joint Venture was accounted for as minority interest, as denoted in the above table.

On August 5, 2005, we acquired the institutional investor's interest in PSAC for approximately \$41,420,000 in cash and on November 17, 2005, we acquired the remaining interest in PSAC from Mr. Hughes for \$64,513,000 in cash.

23

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2006  
(Unaudited)

Newly Consolidated Partnerships  
-----

As further described in Note 2, effective January 1, 2006 we commenced consolidating the accounts of three partnerships that we had previously accounted for under the equity method of accounting. This consolidation resulted in a \$3,963,000 increase in minority interest on January 1, 2006. Effective January 1, 2006, the income allocated to the interests we do not own in these three partnerships is shown in the table above under Newly Consolidated Partnerships.

Other Consolidated Partnerships  
-----

The partnership agreements of the Other Consolidated Partnerships included in the table above have termination dates that cannot be unilaterally extended by the Company and, upon termination of each partnership, the net assets of these entities would be liquidated and paid to the minority interests and the Company based upon their relative ownership interests.

At June 30, 2006, the Other Consolidated Partnerships reflect common equity interests that we do not own in 22 entities owning an aggregate of 73 self-storage facilities.

In January 2005, we acquired a portion of the minority interest we did not own in one of the Consolidated Entities for an aggregate of \$4,366,000 in cash. The acquisition resulted in the reduction of minority interest by \$2,828,000 with the excess of cost over underlying book value (\$1,538,000) allocated to real estate.

In April 2005, we acquired minority interests we did not own in two Consolidated Entities for an aggregate of \$32,432,000 in cash. The acquisition resulted in a reduction of minority interest of \$15,394,000 with the excess of cost over underlying book value (\$17,038,000) allocated to real estate.

In August 2005, we acquired the remaining minority interests we did not own in the Consolidated Entities for an aggregate of \$14,597,000 in cash. The acquisition resulted in a reduction of minority interest of \$7,151,000 with the excess of cost over underlying book value (\$7,446,000)

# Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

allocated to real estate.

Impact of SFAS No. 150

-----

In May 2003, the FASB issued Statement of Financial Accounting Standards No. 150 - "Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity" ("SFAS No. 150"). This statement prescribes reporting standards for financial instruments that have characteristics of both liabilities and equity. This standard generally indicates that certain financial instruments that give the issuer a choice of setting an obligation with a variable number of securities or settling an obligation with a transfer of assets, any mandatorily redeemable security, and certain put options and forward purchase contracts, should be classified as a liability on the balance sheet. With the exception of minority interests, described above, we implemented SFAS No. 150 on July 1, 2003, and the adoption had no impact on our accompanying condensed consolidated financial statements.

24

## PUBLIC STORAGE, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS June 30, 2006 (Unaudited)

### 10. Shareholders' Equity

-----

Cumulative Preferred Stock

-----

At June 30, 2006 and December 31, 2005, we had the following series of Cumulative Preferred Stock outstanding:

Series	Earliest Redemption Date (a)	Dividend Rate	At June 30, 2006		At Dec
			Shares	Carrying	Shares
			Outstanding	Amount	Outstanding
(Dollar amounts in thousand)					
Series R	9/28/06	8.000%	20,400	\$ 510,000	20,400
Series S	10/31/06	7.875%	5,750	143,750	5,750
Series T	1/18/07	7.625%	6,086	152,150	6,086
Series U	2/19/07	7.625%	6,000	150,000	6,000
Series V	9/30/07	7.500%	6,900	172,500	6,900
Series W	10/6/08	6.500%	5,300	132,500	5,300
Series X	11/13/08	6.450%	4,800	120,000	4,800
Series Y	1/2/09	6.850%	1,600,000	40,000	1,600,000
Series Z	3/5/09	6.250%	4,500	112,500	4,500
Series A	3/31/09	6.125%	4,600	115,000	4,600
Series B	6/30/09	7.125%	4,350	108,750	4,350
Series C	9/13/09	6.600%	4,600	115,000	4,600
Series D	2/28/10	6.180%	5,400	135,000	5,400
Series E	4/27/10	6.750%	5,650	141,250	5,650
Series F	8/23/10	6.450%	10,000	250,000	10,000

# Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Series G	12/12/10	7.000%	4,000	100,000	4,000
Series H	1/19/11	6.950%	4,200	105,000	-
Series I	5/3/11	7.250%	20,700	517,500	-
Total Cumulative Preferred Stock			1,723,236	\$ 3,120,900	1,698,336

- (a) Except under certain conditions relating to the Company's qualification as a REIT, the Cumulative Preferred Stock are not redeemable prior to the dates indicated. On or after the dates indicated, each series of Cumulative Preferred Stock will be redeemable, at our option, in whole or in part, at \$25.00 per depositary share (or per share in the case of the Series Y), plus accrued and unpaid dividends.

The holders of our Cumulative Preferred Stock have general preference rights with respect to liquidation and quarterly distributions. Holders of the preferred stock, except under certain conditions and as noted below, will not be entitled to vote on most matters. In the event of a cumulative arrearage equal to six quarterly dividends or failure to maintain a Debt Ratio (as defined) of 50% or less, holders of all outstanding series of preferred stock (voting as a single class without regard to series) will have the right to elect two additional members to serve on the Company's Board of Directors until events of default have been cured. At June 30, 2006, there were no dividends in arrears and the Debt Ratio was 1.8%.

Upon issuance of our Cumulative Preferred Stock, we classify the liquidation value as preferred stock on our consolidated balance sheet with any issuance costs recorded as a reduction to paid-in capital. Upon redemption, we apply EITF Topic D-42, allocating income to the preferred shareholders equal to the original issuance costs.

25

## PUBLIC STORAGE, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS June 30, 2006 (Unaudited)

On January 19, 2006, we issued 4,000,000 depositary shares, with each depositary share representing 1/1,000 of a share of our 6.95% Cumulative Preferred Stock, Series H. The offering resulted in \$100,000,000 of gross proceeds. On January 27, 2006, we issued an additional 200,000 depositary shares, with each depositary share representing 1/1,000 of a share of our 6.95% Cumulative Preferred Stock, Series H resulting in \$5,000,000 of gross proceeds. On May 3, 2006, we issued 20,700,000 depositary shares, with each depositary share representing 1/1,000 of a share of our 7.25% Cumulative Preferred Stock, Series I. The offering resulted in approximately \$517,500,000 of gross proceeds.

During the first quarter of 2006, we redeemed our 8.60% Series Q Cumulative Preferred Stock for \$172,500,000 plus accrued and unpaid dividends. The Series Q Cumulative Preferred Stock was called for redemption in December 2005; accordingly, the redemption value of \$172,500,000 was classified as a liability at December 31, 2005.

During 2005, we issued four series of Cumulative Preferred Stock: Series D - issued February 28, 2005, net proceeds totaling \$130,548,000, Series E - issued April 27, 2005, net proceeds totaling \$136,601,000,



## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Series F - issued August 23, 2005, net proceeds totaling \$242,550,000 and Series G - issued December 12, 2005, aggregate net proceeds totaling \$96,886,000.

Subsequent to June 30, 2006, we issued 18,400,000 depositary shares each representing 1/1,000 of a share our 7.25% Cumulative Preferred Stock, Series K, for gross proceeds of approximately \$460 million (including the underwriters' overallotment option, which was exercised).

### Equity Stock

-----

The Company is authorized to issue 200,000,000 shares of Equity Stock. The Articles of Incorporation provide that the Equity Stock may be issued from time to time in one or more series and gives the Board of Directors broad authority to fix the dividend and distribution rights, conversion and voting rights, redemption provisions and liquidation rights of each series of Equity Stock.

### Equity Stock, Series A

-----

At June 30, 2006 and December 31, 2005, we had 8,744,193 depositary shares outstanding, each representing 1/1,000 of a share of Equity Stock, Series A ("Equity Stock A"). The Equity Stock A ranks on parity with common stock and junior to the Cumulative Preferred Stock with respect to general preference rights and has a liquidation amount which cannot exceed \$24.50 per share. Distributions with respect to each depositary share shall be the lesser of: (i) five times the per share dividend on our common stock or (ii) \$2.45 per annum. We have no obligation to pay distributions on the depositary shares if no distributions are paid to common shareholders.

Except in order to preserve the Company's Federal income tax status as a REIT, we may not redeem the depositary shares before March 31, 2010. On or after March 31, 2010, we may, at our option, redeem the depositary shares at \$24.50 per depositary share. If the Company fails to preserve its Federal income tax status as a REIT, the depositary shares will be convertible at the option of the shareholder into .956 shares of common stock. The depositary shares are otherwise not convertible into common stock. Holders of depositary shares vote as a single class with holders of our common stock on shareholder matters, but the depositary shares have the equivalent of one-tenth of a vote per depositary share.

26

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2006  
(Unaudited)

### Equity Stock, Series AAA

-----

In November 1999, we sold \$100,000,000 (4,289,544 shares) of Equity Stock, Series AAA ("Equity Stock AAA") to the Consolidated Development Joint Venture. On November 17, 2005, upon the acquisition of Mr. Hughes' interest in PSAC, we owned 100% of the partnership interest in the Consolidated Development Joint Venture. For all periods presented, the Equity Stock, Series AAA and related dividends are eliminated in consolidation.

# Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

## Common Stock

During the six months ended June 30, 2006, we issued 115,228 shares of our Common Stock in connection with employee stock-based compensation.

At June 30, 2006 and December 31, 2005, certain entities we consolidate owned 1,146,207 shares of our Common Stock. These shares continue to be legally issued and outstanding. In the consolidation process, these shares and the related balance sheet amounts have been eliminated. In addition, these shares are not included in the computation of weighted average shares outstanding.

The following chart reconciles our legally issued and outstanding shares of Common Stock and the reported outstanding shares of Common Stock at June 30, 2006 and December 31, 2005:

	June 30, 2006	December 31, 2005
Reconciliation of Common Shares Outstanding		
Legally issued and outstanding shares.....	129,356,954	129,235,770
Less - Shares owned by entities we consolidate that are eliminated in consolidation....	(1,146,207)	(1,146,207)
Reported issued and outstanding shares.....	128,210,747	128,089,563

## Dividends

The following table summarizes dividends declared and paid during the six months ended June 30, 2006:

26

## PUBLIC STORAGE, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS June 30, 2006 (Unaudited)

	Distributions Per Share or Depositary Share	Total Distributions
Preferred Stock:		
Series Q.....	\$0.108	\$ 742,000
Series R.....	\$1.000	20,400,000
Series S.....	\$0.984	5,660,000
Series T.....	\$0.953	5,800,000
Series U.....	\$0.953	5,720,000
Series V.....	\$0.937	6,468,000
Series W.....	\$0.813	4,306,000
Series X.....	\$0.806	3,870,000
Series Y.....	\$0.856	1,370,000
Series Z.....	\$0.781	3,516,000
Series A.....	\$0.766	3,522,000
Series B.....	\$0.891	3,874,000
Series C.....	\$0.825	3,796,000
Series D.....	\$0.773	4,172,000
Series E.....	\$0.844	4,768,000
Series F.....	\$0.806	8,062,000

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Series G.....	\$0.875	3,500,000
Series H.....	\$0.785	3,296,000
Series I.....	\$0.297	6,149,000
		-----
		98,991,000
Common Stock:		
Equity Stock, Series A.....	\$1.225	10,712,000
Common .....	\$1.000	128,595,000
		-----
Total dividends.....		\$ 238,298,000
		=====

The dividend rate on the common stock was \$0.50 per common share and \$1.00 per common share for the three and six months ended June 30, 2006, respectively. The dividend rate on the Equity Stock A was \$0.6125 per depositary share and \$1.225 per depositary share for the three and six months ended June 30, 2006, respectively.

### 11. Segment Information

#### ----- Description of Each Reportable Segment

Our reportable segments reflect significant operating activities that are evaluated separately by management. We have four reportable segments: self-storage operations, containerized storage operations, commercial property operations, and ancillary operations. These segments are organized generally based upon their operating characteristics.

The self-storage segment comprises the direct ownership, development, and operation of traditional storage facilities, and the ownership of equity interests in entities that own storage properties. The containerized storage operations represent another segment. The commercial property segment reflects our interest in the ownership, operation, and management of commercial properties. The vast majority of the commercial property operations are conducted through PSB, and to a much lesser extent the Company and certain of its unconsolidated subsidiaries own commercial

28

### PUBLIC STORAGE, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS June 30, 2006 (Unaudited)

space, managed by PSB, within facilities that combine storage and commercial space for rent. The ancillary operations include four sources of operating income: (i) the reinsurance of policies against losses to goods stored by tenants in our self-storage facilities, (ii) sale of merchandise at our self-storage facilities, (iii) truck rentals at our self-storage facilities and (iv) management of facilities owned by third-party owners and facilities owned by the Unconsolidated Entities.

#### Measurement of Segment Profit or Loss

-----  
We evaluate performance and allocate resources based upon the net segment income of each segment. Net segment income represents net income in

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

conformity with GAAP and our significant accounting policies as denoted in Note 2, before interest and other income, interest expense, corporate general and administrative expense, and minority interest in income. The accounting policies of the reportable segments are the same as those described in the Summary of Significant Accounting Policies.

Interest and other income, interest expense, corporate general and administrative expense, minority interest in income and gains and losses on sales of real estate assets are not allocated to segments because management does not utilize them to evaluate the results of operations of each segment.

### Measurement of Segment Assets

-----

No segment data relative to assets or liabilities is presented, because we do not consider the historical cost of our real estate facilities and investments in real estate entities in evaluating the performance of operating management or in evaluating alternative courses of action. The only other types of assets that might be allocated to individual segments are trade receivables, payables, and other assets that arise in the ordinary course of business, but they are also not a significant factor in the measurement of segment performance.

### Presentation of Segment Information

-----

The following table reconciles the performance of each segment, in terms of segment income, to our consolidated net income.

29

### PUBLIC STORAGE, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS June 30, 2006 (Unaudited)

	Three Months Ended June 30,		
	2006	2005	
	-----	-----	-----
			(Amounts in thousands)
Reconciliation of Net Income by Segment:			
Self-storage			
Self-storage net operating income before depreciation			
and amortization .....	\$ 172,973	\$ 154,853	\$
Depreciation and amortization.....	(47,854)	(46,645)	
Equity in earnings - self-storage property operations....	528	1,774	
Discontinued operations (Note 3) .....	21	89	
	-----	-----	-----
Total self-storage segment net income.....	125,668	110,071	
	-----	-----	-----
Commercial properties			
Commercial properties net operating income before			

# Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

depreciation and amortization.....	1,778	1,884	
Depreciation and amortization.....	(549)	(580)	
Equity in earnings - commercial property operations.....	8,965	8,632	
	-----	-----	---
Total commercial property segment net income.....	10,194	9,936	
	-----	-----	---
Containerized storage			
Containerized storage net operating income before depreciation.....	(19)	714	
Containerized storage depreciation.....	(223)	(1,015)	
Discontinued operations (Note 3) .....	-	-	
	-----	-----	---
Total containerized storage segment net income.....	(242)	(301)	
	-----	-----	---
Ancillary Operations			
Revenue less cost of operations.....	6,673	7,058	
	-----	-----	---
Other items not allocated to segments			
General and administrative and other included in equity in earnings.....	(6,369)	(5,555)	
Cumulative effect of change in accounting principal.....	-	-	
Interest and other income.....	10,047	3,394	
General and administrative.....	(6,975)	(6,128)	
Interest expense.....	(1,872)	(1,794)	
Gain on sale of real estate.....	466	53	
Minority interest in income.....	(8,728)	(8,468)	
	-----	-----	---
Total other items not allocated to segments	(13,431)	(18,498)	
	-----	-----	---
Total consolidated net income.....	\$ 128,862	\$ 108,266	\$
	=====	=====	===

## 12. Stock-Based Compensation

### ----- Stock Options

We have a 1990 Stock Option Plan (the "1990 Plan"), which provides for the grant of non-qualified stock options. We have a 1994 Stock Option Plan (the "1994 Plan"), a 1996 Stock Option and Incentive Plan (the "1996 Plan"), a 2000 Non-Executive/Non-Director Stock Option and Incentive Plan (the "2000 Plan"), a 2001 Non-Executive/Non-Director Stock Option and

30

## PUBLIC STORAGE, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS June 30, 2006 (Unaudited)

Incentive Plan (the "2001 Non-Executive Plan") and a 2001 Stock Option and Incentive Plan (the "2001 Plan"), each of which provides for the grant of non-qualified options and incentive stock options. (The 1990 Plan, the 1994 Plan, the 1996 Plan and the 2000 Plan are collectively referred to as the "PSI Plans"). Under the PSI Plans, the Company has granted non-qualified options to certain directors, officers and key employees to purchase shares of the Company's common stock at a price equal to the fair market value of the common stock at the date of grant. Generally, options under the PSI

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Plans vest over a three-year period from the date of grant at the rate of one-third per year (options granted after, December 31, 2002 vest generally over a five-year period) and expire (i) under the 1990 Plan, five years after the date they became exercisable and (ii) under the 1994 Plan, the 1996 Plan and the 2000 Plan, ten years after the date of grant. The 1996 Plan, the 2000 Plan, the 2001 Non-Executive Plan and the 2001 Plan also provide for the grant of restricted stock (see below) to officers, key employees and service providers on terms determined by an authorized committee of the Board of Directors.

We recognize compensation expense for stock-based awards based upon their fair value on the date of grant amortized over the applicable vesting period (the "Fair Value Method"), less an allowance for estimated future forfeited awards.

For the three and six months ended June 30, 2006 we recorded \$331,000 and \$598,000, respectively, in stock option compensation expense related to options granted after January 1, 2002, as compared to \$214,000 and \$427,000, respectively, for the same periods in 2005. The estimated per option value of \$10.50 for the stock options granted in the first three months of 2006 was based upon an estimated life of 5 years, an average risk-free rate of 4.32%, an expected dividend yield of 7%, and an average expected volatility of 0.265.

A total of 125,000 stock options were granted during the six months ended June 30, 2006, 94,166 shares were exercised, and 2,000 shares were forfeited. A total of 1,451,980 stock options were outstanding at June 30, 2006 (1,423,146 at December 31, 2005).

### Restricted Stock Units

Outstanding restricted stock units vest over a five or eight-year period from the date of grant at the rate of one-fifth or one-eighth per year, respectively. The employee receives additional compensation equal to the per-share dividends received by common shareholders with respect to restricted stock units outstanding. Such compensation is accounted for as dividends paid. Any dividends paid on units which are subsequently forfeited are expensed. Upon vesting, the employee receives common shares equal to the number of vested restricted stock units in exchange for the units.

The total value of each restricted stock unit grant, based upon the market price of our common stock at the date of grant, is amortized over the vesting period as compensation expense. The related employer portion of payroll taxes is expensed as incurred. Until December 31, 2005 (see below), forfeitures were recognized as experienced, reducing compensation expense.

Effective January 1, 2006, in accordance with Statement of Financial Accounting Standards No. 123 - revised ("FAS 123R"), we began recording compensation expense net of estimates for future forfeitures (the "Estimated Forfeiture Method"). In addition, we estimated the cumulative compensation expense that would have been recorded through December 31, 2005, had we used the Estimated Forfeiture Method, would have been \$578,000 lower. Accordingly, as prescribed by FAS 123R, we recorded this adjustment as a cumulative effect of change in accounting principal on our accompanying condensed consolidated statement of income for the six months ended June 30, 2006.

Outstanding restricted stock units are included on a one-for-one basis in our diluted weighted average shares, less a reduction for the treasury stock method applied to the average cumulative measured but

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

unrecognized compensation expense during the period. For purposes of the disclosures that follow, "fair value" on any particular date reflects the closing market price of our common stock on that date.

31

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2006  
(Unaudited)

During the six months ended June 30, 2006, 208,250 restricted stock units were granted, 13,780 restricted stock units were forfeited, and 32,400 restricted stock units vested. This vesting resulted in the issuance of 21,062 shares of the Company's Common Stock. In addition, cash compensation was paid to employees in lieu of 11,338 shares of Common Stock based upon the market value of the stock at the date of vesting, and used to settle the employees' tax liability generated by the vesting.

At June 30, 2006, approximately 461,900 restricted stock units were outstanding (299,830 at December 31, 2005). A total of \$1,160,000 and \$2,429,000 in restricted stock expense was recorded for the three and six months ended June 30, 2006, respectively (\$938,000 and \$1,956,000, respectively, for the same periods in 2005).

### 13. Related Party Transactions

#### Relationships and transactions with the Hughes Family

Mr. Hughes and his family (the "Hughes Family") have ownership interests in, and operate approximately 44 self-storage facilities in Canada under the name "Public Storage" ("PS Canada") pursuant to a license agreement with the Company. We currently do not own any interests in these facilities nor do we own any facilities in Canada. The Hughes Family owns approximately 36% of our Common Stock outstanding at June 30, 2006. We have a right of first refusal to acquire the stock or assets of the corporation that manages the 44 self-storage facilities in Canada, if the Hughes Family or the corporation agrees to sell them. However, we have no interest in the operations of this corporation, we have no right to acquire this stock or assets unless the Hughes Family decides to sell, the right of first refusal does not apply to the self-storage facilities, and we receive no benefit from the profits and increases in value of the Canadian self-storage facilities.

Through PSIC and PSCI-H, we continue to reinsure risks relating to loss of goods stored by tenants in the self-storage facilities in Canada. We acquired the tenant insurance business on December 31, 2001 through its acquisition of PSIC. During each of the six months ended June 30, 2006 and 2005, we received \$505,000 and \$526,000, respectively, in reinsurance premiums attributable to the Canadian Facilities. Since our right to provide tenant reinsurance to the Canadian Facilities may be qualified, there is no assurance that these premiums will continue.

In November 1999, we formed the Consolidated Development Joint Venture with a joint venture partner whose partners include an institutional investor and Mr. Hughes. On August 5, 2005, we acquired the institutional investor's interest in PSAC for approximately \$41,420,000 in cash. This acquisition gave us a controlling position in PSAC and the right

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

to acquire the remaining interest in PSAC held by Mr. Hughes, which we exercised, for a stipulated amount of \$64,513,000 plus accrued preferred return on November 17, 2005.

The Company and Mr. Hughes are co-general partners in certain of the Consolidated Entities and the Unconsolidated Entities. Mr. Hughes and his family also own limited partnership interests in certain of these partnerships. The Company and Mr. Hughes and his family receive distributions from these partnerships in accordance with the terms of the partnership agreements.

### Other Related Party Transactions

-----

Ronald L. Havner, Jr. is our vice-chairman and chief executive officer, and he is chairman of the board of PSB.

32

### PUBLIC STORAGE, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS June 30, 2006 (Unaudited)

Dann V. Angeloff, a director of the Company, is the general partner of a limited partnership formed in June 1973 that owns a self-storage facility that is managed by us. We recorded management fees with respect to this facility amounting to \$18,000 and \$31,000 for the three and six months ended June 30, 2006, respectively, compared to \$11,000 and \$22,000 for the three and six months ended, June 30, 2005, respectively.

PSB manages certain of the commercial facilities that we own pursuant to management agreements for a management fee equal to 5% of revenues. We paid a total of \$146,000, and \$295,000 for the three and six months ended June 30, 2006, respectively, and \$144,000 and \$289,000, respectively, for the same periods in 2005 in management fees with respect to PSB's property management services. At June 30, 2006, we have recorded amounts owed to PSB of \$1,166,000 (\$551,000 at December 31, 2005), for management fees and certain other operating expenses related to the managed facilities, paid by PSB on our behalf. These amounts are the result of a time lag between PSB paying such expenditures and being reimbursed by us.

We manage the Company's wholly-owned self-storage facilities as well as the facilities owned by the Unconsolidated Entities and the Consolidated Entities on a joint basis, in order to take advantage of scale and other efficiencies. As a result, significant components of self-storage operating costs, such as payroll costs, advertising and promotion, data processing, and insurance expenses are shared and allocated among the various entities using methodologies meant to fairly allocate such costs based upon the related activities. The total of such expenses which were included in the operations of the Unconsolidated Entities were approximately \$676,000, and \$1,267,000 for the three and six months ended June 30, 2006, respectively, compared to \$1,099,000 and \$2,219,000 for the three and six months ended June 30, 2005, respectively.

Pursuant to a cost-sharing and administrative services agreement, PSB reimburses us for certain administrative services. PSB's share of these costs totaled approximately \$80,000 and \$160,000 for the three and six months ended June 30, 2006, respectively, and \$85,000 and \$170,000,



## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

respectively, for the same periods in 2005.

Stor-RE and third party insurance carriers have provided PS Canada, the Company, PSB, and other affiliates of the Company with liability and casualty insurance coverage until March 31, 2004. PS Canada has a 2.2% interest, and PSB has a 4.0% interest, in Stor-RE. PS Canada and PSB obtained their own liability and casualty insurance covering occurrences after April 1, 2004. For occurrences before April 1, 2004, STOR-Re continues to provide liability and casualty insurance coverage consistent with the relevant agreements.

### 14. Commitments and Contingencies

#### Legal Matters

Serrao v. Public Storage, Inc. (filed April 2003)

(Superior Court of California - Orange County)

The plaintiff in this case filed a suit against the Company on behalf of a putative class of renters who rented self-storage units from the Company. Plaintiff alleges that the Company misrepresented the size of its storage units, has brought claims under California statutory and common law relating to consumer protection, fraud, unfair competition, and negligent misrepresentation, and is seeking monetary damages, restitution, and declaratory and injunctive relief.

The claim in this case is substantially similar to those in Henriquez v. Public Storage, Inc., which was disclosed in prior reports. In January 2003, the plaintiff caused the Henriquez action to be dismissed.

33

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2006  
(Unaudited)

Based upon the uncertainty inherent in any putative class action, we cannot presently determine the potential damages, if any, or the ultimate outcome of this litigation. On November 3, 2003, the court granted our motion to strike the plaintiff's nationwide class allegations and to limit any putative class to California residents only. In August 2005, we filed a motion to remove the case to federal court, but the case has been remanded to the Superior Court. We are vigorously contesting the claims upon which this lawsuit is based, including class certification efforts.

Potter, et al v. Hughes, et al (filed December 2004) (United States

District Court - Central District of California)

As previously reported, in November 2002, a shareholder of the Company made a demand on the Board of Directors challenging the fairness of the Company's acquisition of PS Insurance Company, Ltd. ("PSIC") and related matters. PSIC was previously owned by the Hughes Family. Following the filing, in June 2003, by the Hughes Family of a complaint for declaratory relief asking the court to find that the acquisition of PSIC

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

and related matters were fair to the Company, it was ruled that the PSIC transaction was just and reasonable as to the Company and holding that the Hughes Family was not required to make any payment to the Company.

At the end of December 2004, the same shareholder referred to above and a second shareholder filed this shareholder's derivative complaint naming as defendants the Company's directors (and two former directors) and certain officers of the Company. The matters alleged in this complaint relate to PSIC, the Hughes Family's Canadian self-storage operations and the Company's 1995 reorganization. In July 2006, the Court granted the defendants' motion to dismiss the amended Complaint without leave to amend. In August 2006, Plaintiffs filed a notice of appeal of the Court's decision. We believe the litigation will not have any financially adverse effect on the Company (other than the costs and other expenses relating to the lawsuit).

Brinkley v. Public Storage, Inc. (filed April, 2005)

-----  
(Superior Court of California - Los Angeles County)  
-----

The plaintiff is suing the Company on behalf of a purported class of California property managers who claim that they were not compensated for all hours worked. The Brinkley suit is based upon California wage and hour laws. The maximum potential liability cannot be estimated, but would be increased if a class or classes are certified or, if claims are permitted to be brought on behalf of others under the California Unfair Business Practices Act. In May 2006, a motion for class certification was filed seeking to certify five subclasses. Plaintiff is seeking certification for alleged meal period violations, rest period violations, failure to pay for travel time, failure to pay for mileage reimbursement, and for pay stub violations. We are vigorously contesting the claims and intend to resist any expansion beyond the named plaintiff on the grounds of lack of commonality of claims. We do not believe that this matter will have any material adverse effect on the results of operations of the Company.

Simas v. Public Storage, Inc. (filed January, 2006)

-----  
(Superior Court of California - Orange County)  
-----

The plaintiff brings this action against the Company on behalf of a purported class who bought insurance coverage at Company's facilities alleging that the Company does not have a license to offer, sell and/or transact storage insurance. The action was brought under California Business and Professions Code Section 17200. The Company filed a demurrer to the complaint. While the demurrer was pending, Plaintiff amended the complaint to allege a national class and claims for unfair business practices, unjust enrichment, money had and received, and negligent and intentional misrepresentation. We renewed our demurrer and moved to strike the national class allegations. The Court dismissed all the claims with leave to amend, except for the claim for unjust enrichment. Based on this ruling, the Court held that the motion to strike was moot. Plaintiff elected not to amend her complaint and is therefore only proceeding with the claim for unjust enrichment. We are vigorously contesting the claims upon which this lawsuit is based, including any efforts for class certification.

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2006  
(Unaudited)

Other Items  
-----

We are a party to various claims, complaints, and other legal actions that have arisen in the normal course of business from time to time that are not described above. We believe that it is unlikely that the outcome of these other pending legal proceedings including employment and tenant claims, in the aggregate, will have a material adverse impact upon our operations or financial position.

### INSURANCE AND LOSS EXPOSURE

Our facilities have historically carried comprehensive insurance, including fire, earthquake, flood, liability and extended coverage through STOR-Re and PSIC-H, our captive insurance programs, and insure portions of these risks through nationally recognized insurance carriers. Our captive insurance programs also insure affiliates of the Company.

The Company, STOR-Re, PSIC-H and its affiliates' maximum aggregate annual exposure for losses that are below the deductibles set forth in the third-party insurance contracts, assuming multiple significant events occur, is approximately \$35,000,000. In addition, if losses exhaust the third-party insurers' limit of coverage of \$125,000,000 for property coverage (a maximum of \$80,000,000 with respect to earthquake coverage) and \$102,000,000 for general liability, our exposure could be greater. These limits are higher than estimates of maximum probable losses that could occur from individual catastrophic events (i.e. earthquake and wind damage) determined in engineering and actuarial studies.

Our tenant re-insurance program, operating through PSIC through March 31, 2004, and through PSIC-H beginning April 1, 2004, reinsures policies against claims for losses to goods stored by tenants at our self-storage facilities. For 2005, we had outside third-party insurance coverage for claims paid exceeding \$500,000 resulting from any individual event, to a limit of \$10,000,000. Effective January 1, 2006, such coverage was revised to cover claims paid exceeding \$1,500,000 resulting from any individual event, to a limit of \$9,000,000. At June 30, 2006, we had approximately 268,000 reinsured policies outstanding representing aggregate coverage of approximately \$658 million.

### DEVELOPMENT AND ACQUISITION OF REAL ESTATE FACILITIES

We currently have 59 projects in our development pipeline, including expansions and enhancements to existing self-storage facilities. The total estimated cost of these facilities is approximately \$271,536,000, of which \$19,695,000 has been spent at June 30, 2006. These projects are subject to contingencies.

Subsequent to June 30, 2006, we did not acquire and are not currently under contract to acquire any additional self-storage facilities from third parties, with exception to the merger with Shurgard discussed below.

### MERGER WITH SHURGARD -----

On March 6, 2006, we entered into an agreement with Shurgard Storage

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Centers, Inc ("Shurgard") under which Public Storage will acquire Shurgard at a total transaction value of approximately \$5.0 billion. In connection with the proposed merger, on July 24, 2006, Public Storage and Shurgard filed the definitive joint proxy statement/prospectus with the Securities and Exchange Commission and began mailing it to their shareholders. Each company has scheduled a shareholders' meeting to be held on August 22, 2006 to, among other things, vote on approval of the merger.

35

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2006  
(Unaudited)

Under the terms of the merger agreement, Public Storage will issue, in a taxable transaction, approximately 41 million shares of common stock to holders of Shurgard's common stock and assume Shurgard's debt and line of credit of approximately \$1.9 billion (at March 31 2006). Concurrent with the closing of the merger, we expect to repay Shurgard's line of credit (\$621 million at March 31, 2006), and pay approximately \$60 million of legal, consulting, and other merger-related costs. In addition, approximately \$136 million of Shurgard's preferred stock will be redeemed. The transaction is subject to customary closing conditions and regulatory approvals, including the approval of the shareholders of both companies. The merger is currently targeted to close on or shortly after the date of the shareholder meetings.

Completion of the transaction is not assured and is subject to risks, including that shareholders of either Public Storage or Shurgard do not approve the transaction or that the other closing conditions are not satisfied. In addition, Shurgard may under limited circumstances terminate the agreement to take a superior proposal. Public Storage and Shurgard are not aware of any significant governmental approvals that are required for consummation of the merger. If any approval or action is required, it is presently contemplated that Public Storage and Shurgard would use their reasonable best efforts to obtain such approval. There can be no assurance that any approvals, if required, will be obtained.

The foregoing description of the terms of our agreement to acquire Shurgard does not purport to be complete, and is qualified in its entirety by reference to the full text of the merger agreement, a copy of which is filed with our current report on Form 8-K dated March 7, 2006, and our definitive joint proxy statement/prospectus dated July 24, 2006.

### 15. Subsequent Events

-----

On August 8, 2006, we issued 18,400,000 depositary shares each representing 1/1,000 of a share our 7.25% Cumulative Preferred Stock, Series K, for gross proceeds of approximately \$460 million (including the underwriters' overallotment option, which was exercised).

36

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

The following discussion and analysis should be read in conjunction with our condensed consolidated financial statements and notes thereto.

**FORWARD LOOKING STATEMENTS:** All statements in this document, other than statements of historical fact, are forward-looking statements which may be identified by the use of the words "expects," "believes," "anticipates," "should," "estimates" and similar expressions. These forward-looking statements involve known and unknown risks and uncertainties, which may cause Public Storage's actual results and performance to be materially different from those expressed or implied in the forward-looking statements. Factors and risks that may impact future results and performance are described in Item 1A, "Risk Factors" in Part II of this Quarterly Report on Form 10Q. These risks include, but are not limited to, the following: changes in general economic conditions and in the markets in which Public Storage operates; the impact of competition from new and existing storage and commercial facilities and other storage alternatives, which could impact rents and occupancy levels at our facilities; difficulties in Public Storage's ability to evaluate, finance and integrate acquired and developed properties into its existing operations and to fill up those properties, which could adversely affect our profitability; the impact of the regulatory environment as well as national, state, and local laws and regulations including, without limitation, those governing Real Estate Investment Trusts, which could increase our expenses and reduce cash available for distribution; consumers' failure to accept the containerized storage concept which would reduce our profitability; difficulties in raising capital at reasonable rates, which would impede our ability to grow; delays in the development process, which could adversely affect profitability; economic uncertainty due to the impact of war or terrorism could adversely affect its business plan; and risks related to our agreement to acquire Shurgard Storage Centers, Inc, ("Shurgard") including risks related to the timing and completion of the transaction, risks associated with Shurgard's level of debt, Shurgard's investment in European operations, and risks associated with the integration of Shurgard's operations. We disclaim any obligation to update publicly or otherwise revise any forward-looking statements, whether as a result of new information, new estimates, or other factors, events or circumstances after the date of this document, except where expressly required by law.

### CRITICAL ACCOUNTING POLICIES

Management's Discussion and Analysis of Financial Condition and Results of Operations discusses our consolidated financial statements, which have been prepared in accordance with generally accepted accounting principles in the United States ("GAAP"). The preparation of our financial statements and related disclosures in conformity with GAAP and our discussion and analysis of our financial condition and results of operations requires management to make judgments, assumptions and estimates that affect the amounts reported in our condensed consolidated financial statements and accompanying notes. Note 2 to our condensed consolidated financial statements summarizes the significant accounting policies and methods used in the preparation of our condensed consolidated financial statements and related disclosures.

Management believes the following are critical accounting policies whose application has a material impact on our financial presentation. That is, they are both important to the portrayal of our financial condition and results, and they require management to make judgments and estimates about matters that are inherently uncertain.

**QUALIFICATION AS A REIT - INCOME TAX EXPENSE:** We believe that we have been organized and operated, and we intend to continue to operate, as a qualifying Real Estate Investment Trust ("REIT") under the Internal Revenue Code and applicable state laws. A qualifying REIT generally does not pay corporate level income taxes on its taxable income that is distributed to its shareholders, and accordingly, we do not pay income tax on the share of our

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

taxable income that is distributed to our shareholders.

We therefore do not estimate or accrue any federal income tax expense. This estimate could be incorrect, because due to the complex nature of the REIT qualification requirements, the ongoing importance of factual determinations and the possibility of future changes in our circumstances, we cannot be assured that we actually have satisfied or will satisfy the requirements for taxation as

37

a REIT for any particular taxable year. For any taxable year that we fail or have failed to qualify as a REIT and applicable relief provisions did not apply, we would be taxed at the regular corporate rates on all of our taxable income, whether or not we made or make any distributions to our shareholders. Any resulting requirement to pay corporate income tax, including any applicable penalties or interest, could have a material adverse impact on our financial condition or results of operations. Unless entitled to relief under specific statutory provisions, we also would be disqualified from taxation as a REIT for the four taxable years following the year during which qualification was lost. There can be no assurance that we would be entitled to any statutory relief.

**IMPAIRMENT OF LONG-LIVED ASSETS:** Substantially all of our assets consist of long-lived assets, including real estate and goodwill. We evaluate our goodwill for impairment on an annual basis, and on a quarterly basis evaluate other long-lived assets for impairment. As described in Note 2 to our condensed consolidated financial statements, the evaluation of goodwill for impairment entails valuation of the reporting unit to which goodwill is allocated, which involves significant judgment in the area of projecting earnings, determining appropriate price-earnings multiples, and discount rates. In addition, the evaluation of other long-lived assets for impairment requires determining whether indicators of impairment exist, which is a subjective process. When any indicators of impairment are found, the evaluation of such long-lived assets then entails projections of future operating cash flows, which also involves significant judgment. Future events, or facts and circumstances that currently exist, that we have not yet identified, could cause us to conclude in the future that other long-lived assets are impaired. Any resulting impairment loss could have a material adverse impact on our financial condition and results of operations.

**ESTIMATED USEFUL LIVES OF LONG-LIVED ASSETS:** Substantially all of our assets consist of depreciable, long-lived assets. We record depreciation expense with respect to these assets based upon their estimated useful lives. Any change in the estimated useful lives of those assets, caused by functional or economic obsolescence or other factors, could have a material adverse impact on our financial condition or results of operations.

**ESTIMATED LEVEL OF RETAINED RISK AND UNPAID TENANT CLAIM LIABILITIES:** As described in Notes 2 and 14 to our condensed consolidated financial statements, we retain certain risks with respect to property perils, legal liability, and other such risks. In addition, a wholly-owned subsidiary of the Company reinsures policies against claims for losses to goods stored by tenants in our self-storage facilities. In connection with these risks, we accrue losses based upon the estimated level of losses incurred using certain actuarial assumptions followed in the insurance industry and based on recommendations from an independent actuary that is a member of the American Academy of Actuaries. While we believe that the amounts of the accrued losses are adequate, the ultimate liability may be in excess of or less than the amounts recorded. At June 30, 2006, we had approximately 268,000 reinsured policies outstanding representing aggregate coverage of approximately \$658 million.

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

ACCRUALS FOR CONTINGENCIES: We are exposed to business and legal liability risks with respect to events that have occurred, but in accordance with accounting principles generally accepted in the United States, we have not accrued for such potential liabilities because the loss is either not probable or not estimable or because we are not aware of the event. Future events and the result of pending litigation could result in such potential losses becoming probable and estimable, which could have a material adverse impact on our financial condition or results of operations. Some of these potential losses, of which we are aware, are described in Note 14 to our condensed consolidated financial statements.

ACCRUALS FOR OPERATING EXPENSES: We accrue for property tax expense and certain other operating expenses based upon estimates, historical trends and current and anticipated local and state government rules and regulations. If these estimates and assumptions are incorrect, our expenses could be misstated. Cost of operations, interest expense, general and administrative expense, as well as television, yellow page, and other advertising expenditures are expensed as incurred.

38

### MERGER WITH SHURGARD

-----

On March 6, 2006, we entered into an agreement with Shurgard Storage Centers, Inc ("Shurgard") (NYSE:SHU) under which Public Storage will acquire Shurgard at a total transaction value of approximately \$5.0 billion. In connection with the proposed merger, on July 24, 2006, Public Storage and Shurgard filed the definitive joint proxy statement/prospectus with the Securities and Exchange Commission and began mailing it to their shareholders. Each company has scheduled a shareholders' meeting to be held on August 22, 2006 to, among other things, vote on approval of the merger.

Under the terms of the merger agreement, Public Storage will issue, in a taxable transaction, approximately 41 million shares of common stock to holders of Shurgard's common stock and assume Shurgard's debt and line of credit of approximately \$1.9 billion (at March 31 2006). Concurrent with the closing of the merger, we expect to repay Shurgard's line of credit (\$621 million at March 31, 2006), and pay approximately \$60 million of legal, consulting, and other merger-related costs. In addition, approximately \$136 million of Shurgard's preferred stock will be redeemed. The transaction is subject to customary closing conditions and regulatory approvals, including the approval of the shareholders of both companies. The merger is currently targeted to close on or shortly after the date of the shareholder meetings.

Completion of the transaction is not assured and is subject to risks, including that shareholders of either Public Storage or Shurgard do not approve the transaction or that the other closing conditions are not satisfied. In addition, Shurgard may under limited circumstances terminate the agreement to take a superior proposal. Public Storage and Shurgard are not aware of any significant governmental approvals that are required for consummation of the merger. If any approval or action is required, it is presently contemplated that Public Storage and Shurgard would use their reasonable best efforts to obtain such approval. There can be no assurance that any approvals, if required, will be obtained.

The foregoing description of the terms of our agreement to acquire Shurgard does not purport to be complete, and is qualified in its entirety by reference to the full text of the merger agreement, a copy of which is filed

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

with our current report on Form 8-K dated March 7, 2006, and our definitive joint proxy statement/prospectus dated July 24, 2006.

Included in general and administrative expense on our unaudited condensed consolidated statements of income for the three and six months ended June 30, 2006, respectively, are costs related to the proposed merger with Shurgard incurred prior to signing the merger agreement, as well as expenditures in planning the integration of the two companies of approximately \$1.1 million and \$2.2 million, respectively. We expect to incur additional incremental costs related to the integration of the two companies in the next few quarters, as well as costs associated with winding down Shurgard's business affairs. These costs cannot be estimated at this time and will be expensed as incurred; therefore, they are expected to have a negative impact on our earnings going forward.

### RESULTS OF OPERATIONS

-----  
FOR THE THREE MONTHS ENDED JUNE 30, 2006:

Net income for the three months ended June 30, 2006 was \$128,862,000 compared to \$108,266,000 for the same period in 2005, representing an increase of \$20,596,000, or 19.0%. This increase is primarily due to improved operations from our Same Store group of facilities, continued growth in operations from our newly developed and recently expanded facilities, continued growth in our recently acquired self-storage facilities as well as higher interest income. These items were partially offset by an increase in general and administrative expense.

39

Same Store net operating income, before depreciation expense, increased by \$6,517,000 or 4.8% as a result of a 5.7% improvement in revenues partially offset by a 7.4% increase in cost of operations. Aggregate net operating income, before depreciation expense, for our newly developed and recently expanded and acquired facilities increased by approximately \$8,654,000. This increase was largely due to the impact of facilities acquired in 2005 and 2006, combined with continued fill-up of our newly developed and expansion facilities. Interest income increased as a result of earning higher interest rates on invested cash balances combined with significantly higher average cash balances invested in interest-bearing accounts as compared to the same period in 2005. Higher invested cash balances were primarily due to the issuances of \$517.5 million of our 7.25% Series I Cumulative Preferred Stock on May 3, 2006 and \$100.0 million of our 7.25% Series J Preferred Partnership Units on May 9, 2006. General and administrative expense increased primarily as a result of certain costs and expenses totaling \$1.1 million with respect to the proposed merger with Shurgard.

Net income allocable to our common shareholders (after allocating net income to our preferred and equity shareholders) was \$71,130,000 or \$0.55 per common share on a diluted basis for the three months ended June 30, 2006 compared to \$60,763,000 or \$0.47 per common share on a diluted basis for the same period in 2005, representing an increase of \$0.08 per common share, or 17.0%. The increases in net income allocable to common shareholders and earnings per common diluted share are due primarily to the impact of the factors described above, offset by an increase in income allocated to preferred shareholders, as described below.

For the three months ended June 30, 2006 and 2005, we allocated \$52,376,000 and \$42,147,000 of our net income, respectively, to our preferred



## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

shareholders based on distributions paid. The year-over-year increase is due to the issuance of additional preferred securities, partially offset by the redemption of preferred securities that had higher dividend rates than the newly issued preferred securities.

Weighted average diluted shares increased to 129,062,000 for the three months ended June 30, 2006 from 128,618,000 for the three months ended June 30, 2005.

FOR THE SIX MONTHS ENDED JUNE 30, 2006:

Net income for the six months ended June 30, 2006 was \$243,078,000 compared to \$204,677,000 for the same period in 2005, representing an increase of \$38,401,000, or 18.8%. This increase is primarily due to improved operations from our Same Store, newly developed and acquired self-storage facilities, reduced minority interest in income and higher interest income. These items were partially offset by increases in general and administrative expense and depreciation along with a decrease in equity in earnings of real estate entities.

Same Store net operating income, before depreciation expense, increased by \$14,647,000 or 5.6% as a result of a 5.4% improvement in revenues partially offset by a 5.1% increase in cost of operations before depreciation expense. Aggregate net operating income for our newly developed, acquired and expansion self-storage facilities increased by approximately \$16,080,000 largely due to the impact of facilities acquired in 2005 and 2006, combined with continued fill-up of our newly developed and expansion facilities. Minority interest in income declined due to the acquisition of minority interests that occurred in 2005. Interest income increased as a result of earning higher interest rates on invested cash balances, combined with higher average cash balances invested in interest-bearing accounts as compared to the same period in 2005. Depreciation increased due principally to the expansion of our real estate portfolio as a result of newly developed and acquired facilities. General and administrative expense increased primarily as a result of certain costs and expenses totaling \$2.2 million with respect to the proposed merger with Shurgard.

Net income allocable to our common shareholders (after allocating net income to our preferred and equity shareholders) was \$133,375,000 or \$1.03 per common share on a diluted basis for the six months ended June 30, 2006 compared to \$109,482,000 or \$0.85 per common share on a diluted basis for the same period in 2005, representing an increase of \$0.18 per common share, or 21.2%. The increases in net income allocable to common shareholders and earnings per common diluted share are due primarily to the impact of the factors described above, offset partially by increased income allocated to preferred shareholders, described below.

40

For the six months ended June 30, 2006 and 2005, we allocated \$98,991,000 and \$82,560,000 of our net income, respectively, to our preferred shareholders based on distributions paid. The year-over-year increase is due to the issuance of additional preferred securities, partially offset by the redemption of preferred securities that had higher dividend rates than the newly issued preferred securities. We also recorded allocations of income to our preferred shareholders with respect to the application of EITF Topic D-42 totaling \$1,904,000 for the six months ended June 30, 2005 (none for the same period in 2006).

Weighted average diluted shares increased to 129,037,000 for the six months ended June 30, 2006 from 128,895,000 for the six months ended June 30,

In the ensuing discussions of our operations, we present "net operating income before depreciation and amortization and cost of operations before depreciation and amortization", which excludes the impact of depreciation expense. Although depreciation is an operating expense, we believe that these operating metrics are meaningful measures of operating performance, because we utilize these measures in making decisions with respect to capital allocations, in determining current property values, segment performance, and comparing period to period and market to market property operating results. Included in Note 11 to our June 30, 2006 condensed consolidated financial statements, "Segment Information," is a reconciliation of net operating income (before depreciation) by each respective operating segment to our consolidated net income.

## REAL ESTATE OPERATIONS

To enhance year-over-year comparisons, the following table summarizes, and the ensuing discussion describes, the self-storage operating results.

Self - storage operations summary:

	Three Months Ended June 30,			
	2006	2005	Percentage Change	2004
	(Dollar amounts in thousands)			
Rental income (a):				
Same Store Facilities (b).....	\$ 214,832	\$ 203,302	5.7%	\$ 42,832
Acquired Facilities (c).....	16,090	8,831	82.2%	3,000
Expansion Facilities (d).....	13,240	11,606	14.1%	2,000
Developed Facilities (e).....	14,346	11,516	24.6%	2,000
Newly consolidated facilities (g).....	3,890	-	-	-

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Total rental income.....	262,398	235,255	11.5%	51
Cost of operations before depreciation and amortization (f):				
Same Store Facilities.....	72,749	67,736	7.4%	14
Acquired Facilities.....	6,306	3,880	62.5%	1
Expansion Facilities.....	4,282	3,917	9.3%	1
Developed Facilities.....	5,147	4,869	5.7%	1
Newly consolidated facilities.....	941	-	-	
Total cost of operations.....	89,425	80,402	11.2%	17
Net operating income before depreciation and amortization:				
Same Store Facilities.....	142,083	135,566	4.8%	27
Acquired Facilities.....	9,784	4,951	97.6%	1
Expansion Facilities.....	8,958	7,689	16.5%	1
Developed Facilities.....	9,199	6,647	38.4%	1
Newly consolidated facilities.....	2,949	-	-	
Total net operating income before depreciation and amortization (i).....	172,973	154,853	11.7%	33
Depreciation and amortization expense:				
Same Store Facilities.....	(36,472)	(38,264)	(4.7)%	(7)
Acquired Facilities.....	(4,589)	(2,436)	88.4%	(1)
Expansion Facilities.....	(3,048)	(2,726)	11.8%	(1)
Developed Facilities.....	(3,629)	(3,219)	12.7%	(1)
Newly consolidated facilities.....	(116)	-	-	
Total depreciation and amortization expense.	(47,854)	(46,645)	2.6%	(9)
Net operating income:				
Same Store Facilities.....	105,611	97,302	8.5%	20
Acquired Facilities.....	5,195	2,515	106.6%	1
Expansion Facilities.....	5,910	4,963	19.1%	1
Developed Facilities.....	5,570	3,428	62.5%	1
Newly consolidated facilities.....	2,833	-	-	
Total net operating income.....	\$125,119	\$ 108,208	15.6%	\$ 23
Number of self-storage facilities (at end of period).....				
Net rentable square feet (in thousands, at end of period) (h): .....				9

- (a) Rental income includes late charges and administrative fees and is net of promotional discounts given. Rental income excludes retail sales, truck rental income and tenant reinsurance revenues generated at these facilities. Such ancillary revenues are reflected as a component of "Ancillary Operations" on our condensed consolidated statements of income.
- (b) The Same Store Facilities include 1,266 facilities containing 73,946,000 net rentable square feet that have been owned prior to January 1, 2004, and operated at a mature, stabilized occupancy level since January 1, 2004.
- (c) The Acquired Facilities include 89 facilities containing 6,383,000 net rentable square feet that were acquired after January 1, 2004.

- (d) The Expansion Facilities include 61 facilities containing 5,327,000 net rentable square feet of self-storage space; these facilities were owned since January 1, 2004, however, operating results are not comparable throughout the periods presented due primarily to expansions in their net rentable square feet (described below).
- (e) The Developed Facilities include 61 facilities containing 5,102,000 net rentable square feet of self-storage space. These facilities were developed and opened since January 1, 2002 at a total cost of \$538.9 million.
- (f) Cost of operations includes all costs, both direct and indirect costs, incurred in the operating activities of the facilities. Cost of operations excludes, costs associated with retail sales, truck rentals, and tenant reinsurance activities; such costs are reflected under "Ancillary Operations" on our income statement.
- (g) Effective January 1, 2006, in connection with our implementation of EITF 04-5, we commenced consolidation of the accounts of three limited partnerships that we had previously accounted for on the equity method of accounting. As a result, we began including the revenues and cost of operations of 16 facilities with an aggregate of 879,000 net rentable square feet in the table above.
- (h) Square footage does not include 424,000 net rentable square feet of industrial space initially developed for pick-up and delivery activities. This space is being converted into self-storage space; see "Development Pipeline Summary" below.
- (i) Total net operating income before depreciation and amortization, which is a non-GAAP measure, for our self-storage segment is presented in Note 11 to our June 30, 2006 condensed consolidated financial statements, "Segment Information," which includes a reconciliation of net operating income before depreciation and amortization for this segment to our consolidated net income.

In the discussion that follows, we present realized annual rent per occupied square foot, which is computed by dividing rental income, before late charges and administrative fees, by the weighted average occupied square footage for the period. We also present annualized rental income per available square foot ("REVPAF"), which represents annualized rental income, before late charges and administrative fees, divided by total available net rentable square feet. Late charges and administrative fees are excluded to more effectively measure our ongoing level of revenue associated with the leasing of the units.

#### Self-Storage Operations - Same Store Facilities

We increased the number of facilities included in the Same Store Facilities from 1,260 facilities at December 31, 2005 to 1,266 facilities at June 30, 2006. The increase in the Same Store pool of facilities is due to the inclusion of 23 facilities previously classified as Developed or Expansion facilities and the removal of 17 facilities that are now classified as Expansion facilities. These facilities are included in the Same Store Facilities because they are all stabilized and owned since January 1, 2004 and therefore provide meaningful comparative data for 2004, 2005, and 2006.

As a result of the change in the Same Store Facilities, the relative weighting of markets has changed. Accordingly, comparisons should not be made

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

between information presented in 2005 reports for the 1,260 Same Store Facilities and the current 1,266 Same Store Facilities in order to identify trends in occupancies, realized rents per square foot, or operating results.

The Same Store Facilities contain approximately 73.9 million net rentable square feet, representing approximately 81% of the aggregate net rentable square feet of our consolidated self-storage portfolio. Revenues and operating expenses with respect to this group of properties are set forth in the above Self-Storage Operations table under the caption, "Same Store Facilities." The following table sets forth additional operating data with respect to the Same Store Facilities:

43

### SAME STORE FACILITIES

	Three Months Ended June 30,		
	2006	2005	Percentage Change
	(Dollar amounts in thousands, except percentages)		
Rental income.....	\$ 205,213	\$ 194,377	5.6%
Late charges and administrative fees collected.....	9,619	8,925	7.8%
Total rental income.....	214,832	203,302	5.7%
Cost of operations before depreciation and amortization:			
Payroll expense.....	22,409	20,956	6.9%
Property taxes.....	19,346	18,402	5.1%
Repairs and maintenance.....	7,105	6,368	11.6%
Advertising and promotion.....	6,716	6,814	(1.4)%
Utilities.....	4,362	3,816	14.3%
Property insurance.....	3,169	2,246	41.1%
Telephone reservation center.....	2,102	2,041	3.0%
Other cost of management.....	7,540	7,093	6.3%
Total cost of operations.....	72,749	67,736	7.4%
Net operating income before depreciation and amortization (e).....	142,083	135,566	4.8%
Depreciation and amortization.....	(36,472)	(38,264)	(4.7)%
Net operating income.....	\$ 105,611	\$ 97,302	8.5%
Gross margin (before depreciation and amortization)	66.1%	66.7%	(0.9)%
Weighted average for the fiscal year:			
Square foot occupancy (a).....	92.1%	92.1%	0.0%
Realized annual rent per occupied square foot (b)	\$12.05	\$11.42	5.5%
REVPAF (c).....	\$11.10	\$10.52	5.5%
Weighted average at June 30:			
Square foot occupancy.....			

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

In place annual rent per occupied square foot (d)

Total net rentable square feet (in thousands).....

- (a) Square foot occupancies represent weighted average occupancy levels over the entire period.
- (b) Realized annual rent per occupied square foot is computed by dividing rental income, prior to late charges and administrative fees, by the weighted average occupied square footage for the period. Realized annual rent per occupied square foot takes into consideration promotional discounts, credit card fees and other costs that reduce rental income from the contractual amounts due.
- (c) Annualized rental income per available square foot ("REVPAF") represents annualized rental income, prior to late charges and administrative fees, divided by total available net rentable square feet.
- (d) In place annual rent per occupied square foot represents annualized contractual rents per occupied square foot without reductions for promotional discounts, and excludes late charges and administrative fees.
- (e) Total net operating income before depreciation and amortization, which is a non-GAAP measure, for our same store facilities represents a portion of our total self-storage segment's net operating income before depreciation and amortization, and is reconciled to the segment total in the table "self-storage operations summary" above. A reconciliation of our total self-storage segment's net operating income before depreciation and amortization to consolidated net income is included in Note 11 to our June 30, 2006 condensed consolidated financial statements, "Segment Information."

Rental income increased approximately 5.7% and 5.4% for the three and six months ended June 30, 2006, respectively, as compared to the same periods in 2005. These increases were primarily attributable to higher average realized annual rental rates per occupied square foot, which were 5.5% and 5.2% higher for the three and six months ended June 30, 2006, respectively, as compared to the same periods in 2005. Our occupancy levels remained approximately flat for each of the periods.

44

Our primary goal is to continue to grow rental income in a consistent and sustainable manner. Growth in rental income will depend upon various factors, including our ability to (i) maintain high occupancy levels, (ii) increase rental rates charged to both new and existing customers, and (iii) reduce the amount of promotional discounts to attract new tenants.

Demand for self-storage space in each market is affected by many factors which are beyond our control. Such factors include general economic conditions, home sales and moving activities, changes in demographic trends and population density, as well as the level of development of new self-storage facilities. We believe that our share of the overall storage demand in any particular market is impacted by our and our competitors' marketing, pricing, and promotional activities, as well as the quality of execution of our property personnel at the facilities.

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

We regularly evaluate the level of demand for our self-storage space by monitoring reservation activity, move-ins, move-outs, and the level of telephone and internet inquiries as a primary basis for our marketing, pricing, and promotional decisions, as well as to identify localized execution issues. There can be no assurance that we will achieve our goal of sustainable growth in our rental income, while sustaining our occupancy levels.

We believe that our Same Store Facilities are well positioned for continued rental income growth for the remainder of 2006. At June 30, 2006, our existing tenants were paying rental rates that were 5.4% higher, and occupancies were 0.2% higher than at June 30, 2005.

Cost of operations (excluding depreciation and amortization) increased by 7.4% and 5.1% for the three and six months ended June 30, 2006, respectively, as compared to the same periods in 2005.

Payroll expense has increased 6.9% and 4.0% for the three and six months ended June 30, 2006, respectively, as compared to the same periods in 2005, due principally to higher wage rates required for some of our job classifications because of a tight labor market in several market areas, as well as higher overtime hours required due to understaffing issues. We do not expect to experience the high level of payroll increase experienced in the second quarter, during the remainder of 2006.

Repairs and maintenance expenditures increased 11.6% and 5.8% during the three and six months ended June 30, 2006. During the second quarter, we experienced higher repair and maintenance costs to address certain deferred maintenance issues localized to a few markets. We do not expect to experience the high level of repairs and maintenance increase experienced in the second quarter, during the remainder of 2006.

Advertising and promotion costs decreased 1.4% for the three months ended June 30, 2006 and increased 4.8% for the six months ended June 30, 2006, compared to the same periods in 2005. The increases in advertising and promotion costs for the six months ended June 30, 2006 are due principally to increases in internet and television advertising expenses. Television advertising decreased from \$2,955,000 to \$2,611,000 in the three months ended June 30, 2006 as compared to the same period in 2005, but increased from \$6,543,000 to \$6,589,000 for the six months ended June 30, 2006 as compared to the same period in 2005. Future television advertising expenditures will continue to be volatile as we adapt to market and competitive conditions.

Utility expenses increased 14.3% and 9.4% during the three and six months ended June 30, 2006, due principally to higher energy costs. These levels of increases are expected to persist during the remainder of 2006.

Insurance expense increased 41.1% and 18.1% for the three and six months ended June 30, 2006, reflecting significant increases in property insurance resulting primarily from the hurricanes experienced in 2005. These rate increases became effective with our policy year starting April 1, 2006 and, accordingly, we expect to continue these trends of higher insurance expense throughout the remainder of 2006.

Telephone reservation center costs increased 3.0% and 6.8% for the three and six months ended June 30, 2006, respectively, as compared to the same periods in 2005. In preparation for our seasonal rental period, we increased our staffing levels earlier this year compared to the same period in 2005, resulting in higher payroll costs. We expect to realize certain benefits from the increased staffing through better conversion ratios and lower temporary staffing costs through the remainder of 2006.

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

The following table summarizes selected quarterly financial data with respect to the Same Store Facilities:

		For the Quarter Ended			
		March 31	June 30	September 30	December 31
		(Amounts in thousands, except for per square foot amounts)			
Total rental income:					
2006	\$	208,228	\$ 214,832		
2005	\$	198,059	\$ 203,302	\$ 208,745	\$ 208,272
Total cost of operations (excluding depreciation and amortization):					
2006	\$	72,030	\$ 72,749		
2005	\$	69,991	\$ 67,736	\$ 67,730	\$ 65,873
Property tax expense:					
2006	\$	20,663	\$ 19,346		
2005	\$	19,931	\$ 18,402	\$ 19,573	\$ 17,025
Television advertising expense:					
2006	\$	3,978	\$ 2,611		
2005	\$	3,588	\$ 2,955	\$ 2,314	\$ 2,141
REVPAF:					
2006	\$	10.77	\$ 11.10		
2005	\$	10.25	\$ 10.52	\$ 10.77	\$ 10.76
Weighted average realized annual rent per occupied square foot:					
2006	\$	11.94	\$ 12.05		
2005	\$	11.41	\$ 11.42	\$ 11.75	\$ 11.89
Weighted average occupancy levels for the period:					
2006		90.2%	92.1%		
2005		89.9%	92.1%	91.7%	90.5%

46

### ANALYSIS OF REGIONAL TRENDS

The following table sets forth regional trends in our Same Store Facilities:

		Three Months Ended June 30,		Six Months	
		2006	2005	Change	2006
(Amounts in thousands, except for per square foot amounts)					
Same Store Facilities Operating Trends					



# Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

by Region

Rental income:

Southern California (126 facilities).....	\$ 35,123	\$ 33,469	4.9%	\$ 69,360	\$
Northern California (127 facilities).....	25,971	24,654	5.3%	51,161	
Texas (149 facilities).....	18,940	17,847	6.1%	37,147	
Florida (130 facilities).....	22,651	20,605	9.9%	44,554	
Illinois (91 facilities).....	15,695	15,090	4.0%	30,979	
Georgia (58 facilities).....	7,474	6,713	11.3%	14,614	
All other states (585 facilities)	88,978	84,924	4.8%	175,245	
Total rental income.....	214,832	203,302	5.7%	423,060	
Cost of operations before depreciation and amortization:					
Southern California.....	8,140	7,283	11.8%	16,375	
Northern California.....	6,990	6,393	9.3%	13,738	
Texas.....	8,808	7,863	12.0%	17,057	
Florida.....	7,541	7,373	2.3%	14,749	
Illinois.....	7,057	6,276	12.4%	14,536	
Georgia.....	2,519	2,350	7.2%	5,051	
All other states.....	31,694	30,198	5.0%	63,273	
Total cost of operations.....	72,749	67,736	7.4%	144,779	
Net operating income before depreciation and amortization:					
Southern California.....	26,983	26,186	3.0%	52,985	
Northern California.....	18,981	18,261	3.9%	37,423	
Texas.....	10,132	9,984	1.5%	20,090	
Florida.....	15,110	13,232	14.2%	29,805	
Illinois.....	8,638	8,814	(2.0)%	16,443	
Georgia.....	4,955	4,363	13.6%	9,563	
All other states.....	57,284	54,726	4.7%	111,972	
Total net operating income before depreciation and amortization....	\$ 142,083	\$ 135,566	4.8%	\$ 278,281	\$
Weighted average occupancy:					
Southern California.....	91.9%	92.6%	(0.8)%	91.6%	
Northern California.....	91.5%	91.9%	(0.4)%	90.7%	
Texas.....	92.0%	90.6%	1.5%	90.9%	
Florida.....	93.9%	93.5%	0.4%	93.6%	
Illinois.....	90.8%	91.0%	(0.2)%	89.2%	
Georgia.....	93.7%	92.9%	0.9%	93.1%	
All other states.....	92.0%	92.1%	(0.1)%	90.8%	
Total weighted average occupancy....	92.1%	92.1%	0.0%	91.1%	
REVPAF:					
Southern California.....	\$ 17.10	\$ 16.29	5.0%	\$ 16.88	\$
Northern California.....	14.38	13.66	5.3%	14.18	
Texas.....	7.79	7.36	5.9%	7.64	
Florida.....	11.60	10.55	9.9%	11.40	
Illinois.....	10.78	10.38	3.9%	10.66	
Georgia.....	8.40	7.58	10.8%	8.22	
All other states.....	10.12	9.67	4.7%	9.98	
Total REVPAF.....	\$ 11.10	\$ 10.52	5.5%	\$ 10.94	\$

Same Store Facilities Operating Trends by Region (Continued)	Three Months Ended June 30,			Six Months	
	2006	2005	Change	2006	
Realized annual rent per occupied square foot:					
Southern California.....	\$ 18.60	\$ 17.59	5.8%	\$ 18.42	\$
Northern California.....	15.72	14.86	5.8%	15.63	
Texas.....	8.46	8.12	4.3%	8.41	
Florida.....	12.35	11.29	9.4%	12.18	
Illinois.....	11.88	11.41	4.1%	11.95	
Georgia.....	8.97	8.17	9.8%	8.83	
All other states.....	11.00	10.50	4.8%	10.99	
Total realized rent per square foot.	\$ 12.05	\$ 11.42	5.5%	\$ 12.00	\$
In place annual rent per occupied square foot at June 30:					
Southern California.....				\$ 20.29	\$
Northern California.....				17.36	
Texas.....				9.40	
Florida.....				13.39	
Illinois.....				13.23	
Georgia.....				9.96	
All other states.....				12.20	
Total in place rent per occupied square foot.....				\$ 13.30	\$

## SELF-STORAGE OPERATIONS - ACQUIRED FACILITIES

During 2004, 2005 and the first six months of 2006, we acquired a total of 89 self-storage facilities containing 6,383,000 net rentable square feet. The following table summarizes operating data with respect to these facilities.

ACQUIRED SELF-STORAGE FACILITIES	Three Months Ended June 30,				
	2006	2005	Change		
(Dollar amounts in thousands, except per square foot)					
Rental income:					
Self-storage facilities acquired in 2006.....	\$ 1,442	\$ -	\$ 1,442	\$	
Self-storage facilities acquired in 2005.....	6,178	1,377	4,801		
Self-storage facilities acquired in 2004.....	8,470	7,454	1,016		

# Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Total rental income.....	16,090	8,831	7,259	
Cost of operations before depreciation and amortization :				
Self-storage facilities acquired in 2006.....	717	-	717	
Self-storage facilities acquired in 2005.....	2,385	674	1,711	
Self-storage facilities acquired in 2004.....	3,204	3,206	(2)	
Total cost of operations.....	6,306	3,880	2,426	

48

## ACQUIRED SELF-STORAGE FACILITIES (Continued)

Three Months Ended  
June 30,

	2006	2005	Change	
Net operating income before depreciation and amortization:				
Self-storage facilities acquired in 2006.....	725	-	725	
Self-storage facilities acquired in 2005.....	3,793	703	3,090	
Self-storage facilities acquired in 2004.....	5,266	4,248	1,018	
Total net operating income before depreciation and amortization (a).....	9,784	4,951	4,833	
Depreciation and amortization.....	(4,589)	(2,436)	(2,153)	
Net operating income.....	\$ 5,195	\$ 2,515	\$ 2,680	\$
Weighted average square foot occupancy during the period:				
Self-storage facilities acquired in 2006.....	66.0%	-	-	
Self-storage facilities acquired in 2005.....	85.5%	82.8%	3.3%	
Self-storage facilities acquired in 2004.....	89.6%	87.6%	2.3%	
	85.6%	86.7%	(1.3)%	
Weighted average realized annual rent per occupied square foot for the period (b):				
Self-storage facilities acquired in 2006.....	\$ 13.44	\$ -	-	
Self-storage facilities acquired in 2005.....	11.58	9.33	24.1%	
Self-storage facilities acquired in 2004.....	11.63	10.51	10.7%	
	\$ 11.72	\$ 10.34	13.3%	
In place annual rent per occupied square foot at June 30 (c):				
Self-storage facilities acquired in 2006.....				
Self-storage facilities acquired in 2005.....				
Self-storage facilities acquired in 2004.....				

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Number of Facilities at June 30:

2006.....  
2005.....  
2004.....

Net rentable square feet at June 30:

Self-storage facilities acquired in 2006.....  
Self-storage facilities acquired in 2005.....  
Self-storage facilities acquired in 2004 (d)..  
\$

Cumulative acquisition cost at June 30:

Self-storage facilities acquired in 2006.....  
Self-storage facilities acquired in 2005.....  
Self-storage facilities acquired in 2004 (d)..  
\$

- (a) Total net operating income before depreciation and amortization, which is a non-GAAP measure, for our acquired self-storage facilities represents a portion of our total self-storage segment's net operating income before depreciation and amortization, and is reconciled to the segment total in the table "self-storage operations summary" above. A reconciliation of our total self-storage segment's net operating income before depreciation and amortization to consolidated net income is included in Note 11 to our June 30, 2006 condensed consolidated financial statements, "Segment Information."

49

- (b) Realized annual rent per occupied square foot is computed by dividing rental income, prior to late charges and administrative fees, by the weighted average occupied square footage for the period. Realized annual rent per occupied square foot takes into consideration promotional discounts, credit card fees and other costs that reduce rental income from the contractual amounts due.
- (c) In place annual rent per occupied square foot represents annualized contractual rents per occupied square foot without reductions for promotional discounts, and excludes late charges and administrative fees.
- (d) During 2005, we expanded one of the 2004 acquisitions, adding 12,000 net rentable square feet at a cost of \$1,314,000.

The 2005 and 2006 acquisitions were acquired at various dates throughout each period. Accordingly, rental income, cost of operations, depreciation, net operating income, weighted average square foot occupancies and realized rents per square foot represent the operating results for the partial period that we owned the facilities during the year acquired. In addition, in place rents per occupied square foot at June 30, 2006 and 2005, reflect the amounts for those facilities we owned at each of those respective dates.

During 2004, we acquired a total of 45 self-storage facilities for an

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

aggregate cost of approximately \$260,801,000. These facilities contain in the aggregate approximately 3,121,000 net rentable square feet and are located principally in the Buffalo, Dallas, Miami, Milwaukee, and Minneapolis metropolitan areas.

During 2005, we acquired a total of 32 self-storage facilities, principally in single-property transactions, for an aggregate cost of \$254,549,000. These facilities contain in the aggregate approximately 2,390,000 net rentable square feet and are located principally in the Atlanta, Chicago, Miami, and New York metropolitan areas.

For the six months ended June 30, 2006, we acquired a total of 12 self-storage facilities, each in a single-property transaction, containing an aggregate of approximately 872,000 net rentable square feet for an aggregate cost of \$103,544,000 located in California, Florida, Illinois, New York, Virginia, New Jersey, Delaware, Georgia and Colorado.

We believe our presence in and knowledge of substantially all of the major markets in the United States enhances our ability to identify attractive acquisition opportunities and capitalize on the overall fragmentation in the storage industry. Our acquisitions consist of facilities that have been operating for a number of years as well as newly constructed facilities that were in the process of filling up to stabilized occupancy levels. In either case, we have been able to leverage off of our operating strategies and improve the occupancy levels of the facilities, or with respect to the newly developed facilities we have been able to accelerate the fill-up pace.

We expect that our acquisitions will continue to provide earnings growth during the remainder of 2006 as these facilities continue to improve their occupancy levels as well as realized rental rates. In addition, during the remainder of 2006 we expect to continue to acquire additional self-storage facilities.

### SELF-STORAGE OPERATIONS - EXPANSION FACILITIES

Our expansion facilities consist of (i) 53 self-storage facilities that we have owned for a number of years and have recently expanded, or are in the process of expanding, the amount of square footage available for rent combined with (ii) eight self-storage facilities located in New Orleans that were heavily impacted by Hurricane Katrina during 2005. The 53 self-storage facilities are generally older facilities that are located in prime locations where we have added additional space by either constructing new buildings on available land at the existing site or by demolishing existing single story buildings and rebuilding multi-story buildings in their place.

The operating results of these 53 expansion facilities and the eight facilities located in New Orleans are not comparable on a year over year basis due to the addition of square footage or the damage caused by the hurricane, in the case of the New Orleans facilities. The operating results for these facilities are presented in the table below.

50

### EXPANSION SELF-STORAGE FACILITIES

Three Months Ended June 30,		Change
2006	2005	

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Rental income:

New Orleans facilities (a) .....	\$ 1,445	\$ 1,511	\$ (66)	\$
Other expansion facilities.....	11,795	10,095	1,700	
Total rental income.....	13,240	11,606	1,634	

Cost of operations before depreciation:

New Orleans facilities.....	405	469	(64)	
Other expansion facilities.....	3,877	3,448	429	
Total cost of operations.....	4,282	3,917	365	

Net operating income before depreciation:

New Orleans facilities.....	1,040	1,042	(2)	
Other expansion facilities.....	7,918	6,647	1,271	
Total net operating income before depreciation (b)	8,958	7,689	1,269	
Depreciation.....	(3,048)	(2,726)	(322)	
Net operating income.....	\$ 5,910	\$ 4,963	\$ 947	\$

Weighted average square foot occupancy during

the period:

New Orleans facilities (c).....	66.6%	92.0%	(27.6) %	
Other expansion facilities.....	81.0%	86.2%	(6.0) %	
	79.6%	86.9%	(8.4) %	

Weighted average realized rent per occupied square

foot during the period (d):

New Orleans facilities (c) .....	\$ 11.08	\$ 11.89	(6.8) %	\$
Other expansion facilities.....	12.22	11.68	4.6%	
	\$ 12.13	\$ 11.71	3.6%	\$

In place annual rent per occupied square foot at

June 30 (e):

New Orleans facilities (c) .....	
Other expansion facilities.....	

Number of Facilities at June 30:

New Orleans facilities.....	
Other expansion facilities.....	

Net rentable square feet (in thousands, at end of period) (f):

-----  
 New Orleans facilities.....  
 Other expansion facilities.....

- (a) Rental income for the New Orleans Facilities for the three and six months ended June 30, 2006 includes \$433,000 and \$940,000, respectively, in business interruption proceeds we expect to receive from our insurers, relative to losses occurring in each respective period.

51

- (b) Total net operating income before depreciation, which is a non-GAAP measure, for our expansion self-storage facilities represents a portion of our total self-storage segment's net operating income before depreciation, and is reconciled to the segment total in the table "self-storage operations summary" above. A reconciliation of our total self-storage segment's net operating income before depreciation to consolidated net income is included in Note 11 to our June 30, 2006 condensed consolidated financial statements, "Segment Information."
- (c) Occupied and available square footage excludes the impact of units taken offline due to hurricane damage, where such amounts are factored in to the computations of weighted average square foot occupancy, weighted average realized rent per occupied square foot, and in place annual rent per occupied square foot.
- (d) Realized annual rent per occupied square foot is computed by dividing rental income, prior to late charges and administrative fees, by the weighted average occupied square footage for the period. Realized annual rent per occupied square foot takes into consideration promotional discounts, credit card fees and other costs that reduce rental income from the contractual amounts due. Realized rent per square foot excludes the impact of \$433,000 and \$940,000 in business interruption proceeds we expect to receive from our insurers relative to the New Orleans facilities for the three and six months ended June 30, 2006, respectively.
- (e) In place annual rent per occupied square foot represents annualized contractual rents per occupied square foot without reductions for promotional discounts, and excludes late charges and administrative fees.
- (f) Square footage excludes 299,000 net rentable containerized storage space initially developed for the containerized storage business at June 30, 2006, but includes square footage taken offline due to hurricane damage.

All of the New Orleans facilities were closed for operations for several weeks following the hurricane; however, all but two of these facilities have since reopened. The five that are operating are not operating at full capacity, as many units are unavailable for lease due to damage. The two facilities that remain closed will not be able to reopen at all without substantial restoration and repair work. Notwithstanding that five of our facilities in New Orleans are currently operating, we believe that the indirect

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

economic effects of the hurricane on the city may have a negative impact on our facilities' operating results, and these effects are expected to continue for an indeterminate time period. Included in revenues for the three and six months ended June 30, 2006 are \$433,000 and \$940,000, respectively, in expected business interruption proceeds for these facilities, representing the loss of business for the six months ended June 30, 2006.

We expect that the Expansion Facilities, other than the New Orleans facilities, will continue to provide growth to our earnings during the remainder of 2006 as we continue to rent the newly added vacant space. The weighted average occupancy level of these facilities was 81.0%, and 79.8% for the three and six months ended June 30, 2006, respectively. For the three and six months ended June 30, 2005, the weighted average occupancy level of these facilities was 86.2% and 84.4%, respectively.

We expect that we will continue to redevelop additional facilities; at June 30, 2006, we have five projects with an aggregate cost of \$18,400,000 to convert the containerized storage space into self-storage space and 49 other expansion and repackaging projects to enhance the visual appeal of our facilities or increase their net rentable space at an aggregate cost of \$244,300,000. These activities will increase our self-storage space by an aggregate of 3,294,000 net rentable square feet and will result in short-term dilution to earnings. However, we believe that expansion of our existing self-storage facilities in markets that have unmet storage demand, and improving our existing facilities' competitive position through enhancing their visual appeal, provide an important means to improve the Company's earnings. Further, the construction cost for these expansions is generally lower on a per-square foot basis than the development of a new facility, resulting in a higher yield potential on invested capital. There can be no assurance about the future level of such expansion and enhancement opportunities, and these projects are subject to contingencies.

52

### SELF-STORAGE OPERATIONS - DEVELOPED FACILITIES

We have 44 newly developed self-storage facilities, and 17 facilities that were developed to contain both self-storage and containerized storage at the same location ("Combination Facilities") that have not been operating at a stabilized level of operations since January 1, 2004. At June 30, 2006, these newly developed facilities have an aggregate of 5,102,000 net rentable square feet of self-storage space and 125,000 net rentable square feet of industrial space developed originally for our containerized storage business. Aggregate development cost for these 61 facilities was approximately \$538,901,000 at June 30, 2006. The operating results of the self-storage facilities and Combination Facilities are reflected in the Self-Storage Operations table under the caption, "Developed Facilities." These facilities are not included in the "Same Store" portfolio because their operations have not been stabilized.

The following table sets forth the operating results and selected operating data with respect to the Developed Facilities:

53

DEVELOPED SELF-STORAGE FACILITIES

Three Months Ended  
June 30,

Si



Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

	2006	2005	Change	2004
(Amounts in thousands, except per square foot)				
Rental income:				
Self-storage facilities opened in 2006.....	\$ 56	\$ -	\$ 56	\$ -
Self-storage facilities opened in 2005.....	584	48	536	48
Self-storage facilities opened in 2004.....	1,742	1,247	495	1,247
Self-storage facilities opened in 2003 and 2002	6,909	6,136	773	6,136
Combination facilities.....	5,055	4,085	970	4,085
Total rental income.....	14,346	11,516	2,830	11,516
Cost of operations before depreciation:				
Self-storage facilities opened in 2006.....	114	-	114	-
Self-storage facilities opened in 2005.....	406	94	312	94
Self-storage facilities opened in 2004.....	551	659	(108)	659
Self-storage facilities opened in 2003 and 2002	2,230	2,218	12	2,218
Combination facilities.....	1,846	1,898	(52)	1,898
Total cost of operations before depreciation	5,147	4,869	278	4,869
Net operating income before depreciation:				
Self-storage facilities opened in 2006.....	(58)	-	(58)	-
Self-storage facilities opened in 2005.....	178	(46)	224	(46)
Self-storage facilities opened in 2004.....	1,191	588	603	588
Self-storage facilities opened in 2003 and 2002	4,679	3,918	761	3,918
Combination facilities.....	3,209	2,187	1,022	2,187
Net operating income before depreciation (a)	9,199	6,647	2,552	6,647
Depreciation.....	(3,629)	(3,219)	(410)	(3,219)
Net operating income.....	\$ 5,570	\$ 3,428	\$ 2,142	\$ 3,428
Weighted average square foot occupancy during the period:				
Self-storage facilities opened in 2006.....	18.2%	-	-	-
Self-storage facilities opened in 2005.....	44.0%	31.2%	41.0%	31.2%
Self-storage facilities opened in 2004.....	87.6%	73.4%	19.3%	73.4%
Self-storage facilities opened in 2003 and 2002	92.8%	91.8%	1.1%	91.8%
Combination facilities.....	77.8%	77.4%	0.5%	77.4%
	79.0%	82.5%	(4.2)%	82.5%
Weighted average realized rent per occupied square foot during the period (b):				
Self-storage facilities opened in 2006.....	\$ 3.14	\$ -	-	\$ -
Self-storage facilities opened in 2005.....	10.74	5.14	108.9%	5.14
Self-storage facilities opened in 2004.....	15.91	13.32	19.4%	13.32
Self-storage facilities opened in 2003 and 2002	14.78	13.23	11.7%	13.23
Combination facilities.....	13.18	12.52	5.3%	12.52
	\$ 13.97	\$ 12.89	8.4%	\$ 12.89
In place annual rent per occupied square foot at June 30 (c):				
Self-storage facilities opened in 2006.....				\$ -
Self-storage facilities opened in 2005.....				108.9%
Self-storage facilities opened in 2004.....				19.4%

# Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Self-storage facilities opened in 2003 and 2002  
Combination facilities.....

1  
1  
-----  
\$ 1  
=====

54

## DEVELOPED SELF-STORAGE FACILITIES (continued)

	Three Months Ended June 30,		
	2006	2005	Change
(Amounts in thousands, except per square foot)			
Number of facilities at June 30:			
Self-storage facilities opened in 2006.....			
Self-storage facilities opened in 2005.....			
Self-storage facilities opened in 2004.....			
Self-storage facilities opened in 2003 and 2002			
Combination facilities.....			
Square Footage at June 30:			
Self-storage facilities opened in 2006.....			
Self-storage facilities opened in 2005.....			
Self-storage facilities opened in 2004.....			
Self-storage facilities opened in 2003 and 2002			
Combination facilities (d).....			
Cumulative development cost at June 30:			
Self-storage facilities opened in 2006.....			\$ 49
Self-storage facilities opened in 2005.....			37
Self-storage facilities opened in 2004.....			60
Self-storage facilities opened in 2003 and 2002			211
Combination facilities (d).....			179
			\$538

- (a) Total net operating income before depreciation, which is a non-GAAP measure, for our developed self-storage facilities represents a portion of our total self-storage segment's net operating income before depreciation, and is denoted in the table "self-storage operations summary" above. A reconciliation of our total self-storage segment's net operating income before depreciation to consolidated net income is included in Note 11 to our June 30, 2006 condensed consolidated financial statements, "Segment Information."
- (b) Realized annual rent per occupied square foot is computed by dividing rental income, prior to late charges and administrative fees, by the

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

weighted average occupied square footage for the period. Realized annual rent per occupied square foot takes into consideration promotional discounts, credit card fees and other costs that reduce rental income from the contractual amounts due, and therefore amounts for the three and six months ended June 30, 2006 and 2005 may not be comparable to the same periods in prior years for self-storage facilities opened in 2006 and 2005. We typically provide significant promotional discounts to new tenants when a facility first opens for operations. As facilities reach a stabilized occupancy level, the amounts of discounts given will be reduced significantly.

- (c) In place annual rent per occupied square foot represents annualized contractual rents per occupied square foot without reductions for promotional discounts, and excludes late charges and administrative fees.
- (d) Square footages exclude industrial space developed for containerized storage activities totaling 125,000 net rentable square feet at June 30, 2006. Since January 1, 2003, we have converted industrial space no longer used by the discontinued containerized storage business into 1,553,000 net rentable square feet of traditional self-storage space, at an aggregate cost of \$25,964,000.

Unlike many other forms of real estate, we are unable to pre-lease our newly developed facilities due to the nature of our tenants. Accordingly, at the time a newly developed facility first opens for operation the facility is entirely vacant generating no rental income. Historically, we estimated that on average it takes approximately 24 to 36 months for a newly developed facility to fill up and reach a targeted occupancy level of approximately 90%.

55

As these facilities approach the targeted occupancy level of approximately 90%, rates are increased, resulting in further improvement in net operating income as the existing tenants, which moved in at lower rates, have their rates increased or are replaced by new tenants paying higher rates. This process of reaching stabilized rental rates can take approximately another 12 to 24 months following the time when the facilities reach a stabilized occupancy level. In addition, move-in discounts have a more pronounced effect upon realized rental rates for the newly developed facilities, because such facilities tend to have a higher ratio of newer tenants.

Property operating expenses are substantially fixed, consisting primarily of payroll, property taxes, utilities, and marketing costs. The rental revenue of a newly developed facility will generally not cover its property operating expenses (excluding depreciation) until the facility has reached an occupancy level of approximately 30% to 35%. However, at that occupancy level, the rental revenues from the facility are still not sufficient to cover related depreciation expense and cost of capital with respect to the facility's development cost. During construction of the self-storage facility, we capitalize interest costs and include such cost as part of the overall development cost of the facility. Once the facility is opened for operations interest is no longer capitalized.

The annualized yield on costs for these facilities for the six months ended June 30, 2006, based on net operating income before depreciation, was approximately 6.5%, which is lower than our ultimate yield expectations. We expect these yields to increase as these facilities reach stabilization of both occupancy levels and realized rents. Properties that were developed before 2005 have contributed greatly to our earnings growth. The growth in properties developed in 2004 was principally due to occupancy growth, and growth for

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

properties developed in 2003 and 2002 were due principally to rate increases. We expect that these facilities will continue to provide growth to our earnings.

Development of self-storage facilities causes short-term earnings dilution because, as mentioned above, of the extended time to stabilize a self-storage facility. We have developed self-storage facilities, despite the short-term earnings dilution, because it is advantageous for us to continue to expand our asset base and benefit from the resulting increased critical mass, with facilities that will improve our portfolio's overall average construction and location quality.

The decision to commence development of any particular self-storage location is based upon several factors with respect to that local market, including our estimate of current and future general economic conditions, demographic conditions, population growth, the likelihood of and cost of obtaining permits, construction costs, as well as the level of demand at our existing self-storage facilities in proximity to the prospective facility. Our level of new development starts has declined significantly in the last few years due to increases in construction costs, increases in competition with retail, condominium, and apartment operators for quality construction sites in urban locations, and more difficult zoning and permitting requirements, which has reduced the number of attractive sites available for development and reduced our development of facilities. It is unclear when, or if, these conditions will improve.

### SELF-STORAGE OPERATIONS - NEWLY CONSOLIDATED FACILITIES

Effective January 1, 2006, as described in Note 2 to our condensed consolidated financial statements, we are including the accounts of three limited partnerships that we had previously accounted for under the equity method of accounting. These facilities are substantially all mature facilities that we have managed and had an interest in for several years. These 16 facilities have an aggregate of 879,000 net rentable square feet. Accordingly, their future operating characteristics and past operating history are similar to those of our Same Store facilities.

56

The following chart sets forth the operations of the Newly Consolidated Facilities (amounts in thousands):

	Three Months Ended June 30, 2006	Six Months Ended June 30, 2006
	-----	-----
Rental income.....	\$ 3,890	\$ 7,188
Cost of operations (excluding depreciation).	941	1,720
	-----	-----
Net operating income before depreciation (a)	2,949	5,468
Depreciation.....	(116)	(388)
	-----	-----
Net operating income.....	\$ 2,833	\$ 5,080
	=====	=====
Weighted average square foot occupancy during the period:.....	89.8%	88.9%
Weighted average realized annual rent per		

# Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

occupied square foot for the period:..... \$ 16.37 \$ 16.31

In place annual rent per occupied square  
foot at June 30:..... \$ 18.48

- (a) Total net operating income before depreciation, which is a non-GAAP measure described above, for our commercial property segment is presented in Note 11 to our condensed consolidated financial statements, "Segment Information," which includes a reconciliation of net operating income before depreciation for this segment to our consolidated net income.

Commercial Property Operations: Commercial property operations included in our consolidated financial statements include commercial space owned by the Company and entities consolidated by the Company. We have a much larger interest in commercial properties through our ownership interest in PS Business Parks Inc. and its consolidated operating partnership (PS Business Parks, Inc. and its consolidated operating partnership are hereinafter referred to as "PSB"). Our investment in PSB is accounted for using the equity method of accounting, and accordingly our share of PSB's earnings is reflected as "Equity in earnings of real estate entities," see below.

Our commercial operations are comprised of 1,296,000 net rentable square feet of commercial space operated principally at certain of the self-storage facilities.

The results of our commercial operations are provided in the table below (amounts in thousands):

## COMMERCIAL PROPERTY OPERATIONS: (excluding discontinued operations)

	Three Months Ended June 30,			Six Months Ended June 30,	
	2006	2005	Change	2006	2005
Rental income.....	\$ 3,013	\$ 2,927	\$ 86	\$ 6,005	\$ 5,819
Cost of operations.....	(1,235)	(1,043)	(192)	(2,583)	(2,186)
Net operating income before depreciation (a).....	1,778	1,884	(106)	3,422	3,635
Depreciation.....	(549)	(580)	31	(1,134)	(1,160)
Operating income.....	\$ 1,229	\$ 1,304	\$ (75)	\$ 2,288	\$ 2,475

- (a) Total net operating income before depreciation, which is a non-GAAP measure, for our commercial property segment is presented in Note 11 to our June 30, 2006 condensed consolidated financial statements, "Segment Information," which includes a reconciliation of net operating income before depreciation for this segment to our consolidated net income.

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Our commercial property operations consist primarily of facilities that are at a stabilized level of operations, and generally reflect the conditions of the markets in which they operate. We do not expect any significant growth in net operating income from this segment of our business for the remainder of 2006.

**CONTAINERIZED STORAGE OPERATIONS:** We have closed many of our containerized storage facilities since 2002, and have refined our market and product focus to 12 facilities located in eight densely populated markets with above-average rent and income. The operations with respect to the facilities other than the 12 ongoing facilities are included in "Discontinued Operations" on our income statement. The operations of the 12 remaining facilities are included in PSPUD's continuing operations and are reflected on the table below:

**CONTAINERIZED STORAGE:  
(EXCLUDING DISCONTINUED OPERATIONS)**

	Three Months Ended June 30,			Six Months Ended	
	2006	2005	Change	2006	2005
	(Amounts in thousands)				
Rental and other income .....	\$ 4,200	\$ 3,988	\$ 212	\$ 8,130	\$ 7,825
Cost of operations:					
Direct operating costs.....	3,462	2,910	552	6,099	5,294
Facility lease expense.....	757	364	393	1,430	722
Total cost of operations.....	4,219	3,274	945	7,529	6,016
Net operating (loss) income before depreciation (a).....	(19)	714	(733)	601	1,809
Depreciation expense (b).....	(223)	(1,015)	792	(483)	(2,177)
Operating (loss) income.....	\$ (242)	\$ (301)	\$ 59	\$ 118	\$ (368)

(a) Total net operating income before depreciation, which is a non-GAAP measure described above, for our containerized storage segment is presented in Note 11 to our June 30, 2006 condensed consolidated financial statements, "Segment Information," which includes a reconciliation of net operating income before depreciation for this segment to our consolidated net income.

(b) Depreciation expense principally relates to the depreciation of containers; however, depreciation expense for the three and six months ended June 30, 2006 includes \$178,000 and \$378,000, respectively, related to real estate facilities compared to \$272,000 and \$524,000 for the same periods in 2005, respectively.

Rental and other income includes monthly rental charges to customers for storage of the containers, service fees charged for pickup and delivery of containers to customers' homes and businesses and certain non-core services which were eliminated, such as handling and packing customers' goods from city to city. At June 30, 2006, there were approximately 22,143 occupied containers in the continuing facilities.

Direct operating costs principally includes payroll, equipment lease expense, utilities and vehicle expenses (fuel and insurance). Direct operating

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

costs for the three and six months ended June 30, 2006 also includes approximately \$441,000 and \$623,000 of research and development costs, respectively. Facility lease expense has increased significantly as we have moved the operations from wholly-owned combination facilities to facilities that we lease from third parties.

There can be no assurance as to the level of the containerized storage business's expansion, level of gross rentals, level of move-outs or profitability. We continue to evaluate the business operations, and additional facilities may be closed.

ANCILLARY OPERATIONS: Our Ancillary operations include the operating results of our tenant insurance, truck rental, merchandise, and third-party property management operations. The following table sets forth our ancillary operations:

58

	Three Months Ended June 30,			Six Months June 30
	2006	2005	Change	2006
	(Amounts in thousands)			
Revenues:				
Tenant reinsurance premiums.....	\$ 7,803	\$ 6,251	\$ 1,552	\$ 14,589
Merchandise sales.....	6,300	6,445	(145)	11,313
Truck rentals.....	3,659	3,761	(102)	6,429
Property management.....	607	741	(134)	1,212
Total revenues.....	18,369	17,198	1,171	33,543
Cost of operations:				
Tenant reinsurance.....	3,123	1,566	1,557	6,215
Merchandise sales.....	5,621	5,013	608	10,194
Truck rentals.....	2,871	3,442	(571)	5,761
Property management.....	81	119	(38)	142
Total cost of operations.....	11,696	10,140	1,556	22,312
Net operating income:				
Tenant reinsurance.....	4,680	4,685	(5)	8,374
Merchandise sales.....	679	1,432	(753)	1,119
Truck rentals.....	788	319	469	668
Property management.....	526	622	(96)	1,070
Total net operating income...	\$ 6,673	\$ 7,058	\$ (385)	\$ 11,231

Tenant reinsurance operations

On December 31, 2001, we acquired PSIC from a related party. PS Insurance reinsures policies against losses to goods stored by tenants in our self-storage facilities. Revenues are comprised of fees charged to tenants electing such policies. Cost of operations primarily includes claims paid that

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

are not covered by our outside third-party insurers (described below), as well as claims adjusting expenses.

For 2005, we had outside third-party insurance coverage for claims paid exceeding \$500,000 resulting from any individual event, to a limit of \$10,000,000. Effective January 1, 2006, such coverage was revised to cover claims paid exceeding \$1,500,000 resulting from any individual event, to a limit of \$9,000,000.

The future level of tenant reinsurance revenues is largely dependent upon the number of new tenants electing to purchase policies, premiums charged for such insurance and existing tenant retention to continue participating in the insurance program. For the six months ended June 30, 2006 and 2005, approximately 33.1% and 33.0%, respectively, of our self-storage tenant base had such policies. During 2005 and 2004, we experienced damage caused by hurricanes to several of our facilities in our Florida and New Orleans markets. As a result of such damage, we recorded estimated tenant claim expense during the quarter in which the damage occurred. As time progressed, the tenant claims liabilities were adjusted, either increasing or decreasing the liabilities, based on actual claims history. As a result of these adjustments, we experienced significant volatility in our reported quarterly cost of operations, particularly with respect to 2005.

The future cost of operations will be dependent primarily upon the level of losses incurred, including the level of catastrophic events, such as hurricanes, that occur and affect our properties. The aforementioned increase in the deductible of \$1,500,000 per event could result in higher loss expense in the remainder of 2006, depending upon the number of catastrophic losses that occur.

59

### Merchandise and truck rental operations

-----

Through a taxable REIT subsidiary, all of our self-storage facilities sell locks, boxes, and packing supplies to our tenants as well as the general public. Revenues and cost of operations for these activities are included in the table above as "Merchandise Sales." In addition, at selected locations, our subsidiary maintains trucks on site for rent to our self-storage customers and the general public on a short-term basis for local use. In addition, we also act as an agent for a national truck rental company to provide their rental trucks to customers for long-distance use. The revenues and cost of operations for these activities are included in the table above as "Truck rentals."

These activities generally serve as an adjunct to our self-storage operations providing our tenants with goods and services that they need in connection with moving and storing their goods.

The revenues of these activities have remained relatively stable during the periods reflected in the table above. Cost of operations with respect to merchandise sales has increased approximately \$608,000, or 12.1% for the three months ended June 30, 2006 as compared to the same period in 2005. This increase has been caused primarily by higher payroll costs, as we have added more retail store managers combined with higher cost of purchasing inventory for sale. Cost of operations with respect to truck rentals decreased approximately \$571,000, or 16.6% for the three months ended June 30, 2006 as compared to the same period in 2005. This decrease was principally due to lower truck maintenance cost combined with lower payroll cost. The primary factors impacting the levels of operations of these activities are the levels of customer traffic at our self-storage facilities, including the levels of move-ins.



## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

### Property management operations

We manage 27 self-storage facilities on behalf of third-party owners and 22 self-storage facilities that are owned by the Unconsolidated Entities. Under the supervision of the property owners, we coordinate rental policies, rent collections, marketing activities, the purchase of equipment and supplies, maintenance activities, and the selection and engagement of vendors, suppliers, and independent contractors. We also assist and advise the property owners in establishing policies for the hire, discharge, and supervision of employees for the operation of these facilities.

Property management operations declined in the six months ended June 30, 2006 as compared to the same period in 2005, due to our consolidation, effective January 1, 2006, of three partnerships owning 16 self-storage facilities that we had previously accounted for under the equity method of accounting. This resulted in the elimination in consolidation of management fee income and cost of operations with respect to these three partnerships for periods after January 1, 2006.

Our operating income from these activities is generally dependent upon the revenues earned at the managed facilities, because our management fee is based upon revenues. Management contracts with the third-party owners can be terminated by either party upon 60 days written notice.

**EQUITY IN EARNINGS OF REAL ESTATE ENTITIES:** In addition to our ownership of equity interests in PSB, we had general and limited partnership interests in eight limited partnerships at June 30, 2006. (PSB and the limited partnerships are collectively referred to as the "Unconsolidated Entities"). Due to our limited ownership interest and limited control of these entities, we do not consolidate the accounts of these entities for financial reporting purposes. We account for such investments using the equity method.

Equity in earnings of real estate entities for the three and six months ended June 30, 2006 and 2005 consists of our pro-rata share of the Unconsolidated Entities based upon our ownership interest for the period. The following table sets forth the significant components of equity in earnings of real estate entities:

60

	Three Months Ended June 30,			Six Months Ended June 30,
	2006	2005	Change	2006
	(Amounts in thousands)			
Property operations:				
PSB.....	\$ 18,181	\$ 16,914	\$ 1,267	\$ 36,111
Acquisition Joint Venture.....	101	63	38	187
Newly consolidated partnerships (1)....	-	1,314	(1,314)	-
Other investments (2).....	677	873	(196)	1,378
	18,959	19,164	(205)	37,676
Depreciation:				
PSB.....	(9,216)	(8,282)	(934)	(18,255)

# Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Acquisition Joint Venture.....	(68)	(68)	-	(137)
Newly consolidated partnerships (1)....	-	(241)	241	-
Other investments (2).....	(182)	(167)	(15)	(328)
	-----	-----	-----	-----
	(9,466)	(8,758)	(708)	(18,720)
	-----	-----	-----	-----
Other: (3)				
PSB (4).....	(6,325)	(5,263)	(1,062)	(12,240)
Newly consolidated partnerships (1)....	-	(206)	206	-
Other investments (2).....	(44)	(86)	42	(126)
	-----	-----	-----	-----
	(6,369)	(5,555)	(814)	(12,366)
	-----	-----	-----	-----
Total equity in earnings of real estate entities.....	\$ 3,124	\$ 4,851	\$ (1,727)	\$ 6,590
	=====	=====	=====	=====

- (1) As described more fully in Note 2 to our financial statements, we commenced consolidating the accounts of three limited partnerships that we had previously accounted for under the equity method of accounting. Accordingly, equity in income with respect to these partnerships ceased effective January 1, 2006.
- (2) Amounts primarily reflect equity in earnings recorded for investments that have been held consistently throughout each of the three and six months ended June 30, 2006 and 2005.
- (3) "Other" reflects our share of general and administrative expense, interest expense, interest income, and other non-property; non-depreciation related operating results of these entities. The amount of interest expense included in "other" is \$234,000 and \$458,000 for the three and six months ended June 30, 2006, respectively, as compared to \$121,000 and \$244,000, respectively, for the same periods in 2005.
- (4) "Other" with respect to PSB also includes our pro-rata share of gains on sale of real estate assets, impairment charges relating to pending sales of real estate and the impact of PSB's application of the SEC's clarification of EITF Topic D-42 on redemptions of preferred securities.

Equity in earnings of real estate entities includes our pro rata share of the net impact of gains/losses on sales of assets and impairment charges relating to the impending sale of real estate assets as well as our pro rata share of the impact of the application of EITF Topic D-42 on redemptions of preferred securities recorded by PSB. Our net pro rata share from these items resulted in a net decrease of equity in earnings of \$19,000 for the three months ended June 30, 2006 and a net increase of \$293,000 for the six months ended June 30, 2006. For the three and six months ended June 30, 2005, our pro rata share of these items resulted in net increases of \$310,000 and \$1,575,000, respectively.

The impact of the PSB items discussed above led to a decrease in equity in earnings of real estate entities totaling \$329,000 and \$1,282,000, respectively, when comparing the three and six month periods ended June 30, 2006 to the same periods in 2005. In addition, equity in earnings real estate entities decreased due to our consolidation of three limited partnerships effective January 1, 2006 as described in Note 2 to our condensed consolidated financial statements. As a result of this consolidation, equity in income with respect to these partnerships ceased effective January 1, 2006.

Equity in earnings of PSB represents our pro rata share (averages of approximately 45% and 44% for the six months ended June 30, 2006 and 2005, respectively) of the earnings of PSB. Throughout 2005 and the six months ended June 30, 2006, we owned 5,418,273 common shares and 7,305,355 operating partnership units (units which are convertible into common shares on a one-for-one basis) in PSB. At June 30, 2006, PSB owned and operated 18.2 million net rentable square feet of commercial space located in eight states. PSB also manages commercial space owned by the Company and affiliated entities at June 30, 2006 pursuant to property management agreements.

Our future equity income from PSB will be dependent entirely upon PSB's operating results. Our investment in PSB provides us with some diversification into another asset type. We have no plans of disposing of our investment in PSB. PSB's filings and selected financial information can be accessed through the Securities and Exchange Commission, and on its website, [www.psbusinessparks.com](http://www.psbusinessparks.com).

In January 2004, we entered into a joint venture partnership with an institutional investor for the purpose of acquiring up to \$125.0 million of existing self-storage properties in the United States from third parties (the "Acquisition Joint Venture"). The venture is funded entirely with equity consisting of 30% from us and 70% from the institutional investor. As described more fully in note 2 to our condensed consolidated financial statements for the six months ended June 30, 2006, our pro-rata share of earnings with respect to two of the facilities acquired directly from third parties by the Acquisition Joint Venture in 2004, at an aggregate cost of \$9,086,000, are reflected in Equity in Earnings in the table above. Our initial investment in the Acquisition Joint Venture with respect to these two facilities was approximately \$2,930,000. Our future equity in earnings with respect to the Acquisition Joint Venture will be dependent upon the level of earnings generated by these two properties.

The "Other Investments" are comprised primarily of our equity in earnings from four limited partnerships, for which we held an approximate consistent level of equity interest throughout 2005 and the first six months of 2006. The Company formed these limited partnerships during the 1980's. We are the general partner in each limited partnership, and manage each of these facilities for a management fee that is included in "Ancillary operations." The limited partners consist of numerous individual investors, including the Company, which throughout the 1990's acquired units of limited partnership interests in these limited partnerships in various transactions.

Our future earnings with respect to the "Other Investments" will be dependent upon the operating results of the 20 self-storage facilities that these entities own. The operating characteristics of these facilities are similar to those of the Company's self-storage facilities, and are subject to the same operational issues as the Same Store Facilities as discussed above. See Note 5 to our condensed consolidated financial statements for the operating results of these entities for the six months ended June 30, 2006 and 2005.

#### OTHER INCOME AND EXPENSE ITEMS

INTEREST AND OTHER INCOME: Interest and other income was \$10,047,000 and \$15,122,000 for the three and six months ended June 30, 2006, respectively, as compared to \$3,394,000 and \$6,287,000, respectively, for the same periods in 2005. This increase is due to earning higher interest rates on invested cash balances combined with significantly higher average cash balances invested in interest-bearing accounts as compared to the same periods in 2005.

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

As discussed more fully in "Liquidity and Capital Resources" below, at June 30, 2006, we had cash balances totaling approximately \$984,000,000, which includes significant proceeds from recent equity issuances. These balances are typically invested in short-term low-risk securities that, during the six months ended June 30, 2006, earned a nominal yield. In addition, on August 8, 2006, we raised approximately \$460,000,000 in gross proceeds from our issuance of our Series K Cumulative Preferred Stock. The future level of interest and other income will be partially dependent upon the timing of our investment of these unused offering proceeds and the level of interest earned on these short-term investments.

62

**DEPRECIATION AND AMORTIZATION:** Depreciation and amortization expense was \$48,626,000 and \$98,675,000 for the three and six months ended June 30, 2006, respectively, compared to \$48,240,000 and \$96,178,000 for the same periods in 2005. The increase in depreciation and amortization for the three and six months ended June 30, 2006, as compared to the same period in 2005 is due primarily to increased depreciation with respect to newly developed and acquired facilities, partially offset by a reduction in amortization of our property management contracts. Included in depreciation and amortization expense for the six months ended June 30, 2006 is \$1,651,000 (none for the three months ended June 30, 2006) related to the amortization of intangibles, as compared to \$1,651,000 and \$3,302,000 for the three and six months ended June 30, 2005, respectively. Amortization ceased as of April 1, 2006, as described more fully in Note 2 to our condensed consolidated financial statements.

**GENERAL AND ADMINISTRATIVE:** General and administrative expense was \$6,975,000 and \$13,754,000 for the three and six months ended June 30, 2006, as compared to \$6,128,000 and \$11,269,000 for the same periods in 2005, representing increases of \$847,000 and \$2,485,000, respectively. General and administrative expense principally consists of state income taxes, investor relations expenses and corporate and executive salaries. In addition, general and administrative expenses includes expenses that vary depending on the Company's activity levels in certain areas, such as overhead associated with the acquisition and development of real estate facilities, employee severance and stock-based compensation, and product research and development expenditures.

Included in general and administrative expense for the three and six months ended June 30, 2006, respectively, are costs related to the proposed merger with Shurgard incurred prior to signing the merger agreement, as well as expenditures in planning the integration of the two companies of approximately \$1.1 million and \$2.2 million, respectively. We expect to incur additional incremental costs related to the integration of the two companies in the next few quarters, as well as costs associated with winding down Shurgard's business affairs. These costs cannot be estimated at this time and will be expensed as incurred; therefore, they are expected to have a negative impact on our earnings going forward.

Restricted stock and stock option expense amounted to approximately \$1,491,000 and \$3,027,000 for the three and six months ended June 30, 2006, respectively, as compared to \$1,152,000 and \$2,383,000, respectively, for the same periods in 2005.

**INTEREST EXPENSE:** Interest expense was \$1,872,000 and \$3,429,000 for the three and six months ended June 30, 2006, respectively, compared to \$1,794,000 and \$3,457,000, respectively, for the same periods in 2005. Interest capitalized during the three and six months ended June 30, 2006 was \$353,000 and \$1,069,000, respectively, as compared to \$679,000 and \$1,344,000, respectively, for the same periods in 2005. See also Notes 7 and 8 to our condensed consolidated financial statements for a schedule of our debt balances, principal repayment requirements, and average interest rates.

# Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

MINORITY INTEREST IN INCOME: Minority interest in income represents the income allocable to equity interests in Consolidated Entities, which are not owned by the Company. The following table summarizes minority interest in income for the three and six months ended June 30, 2006 and 2005:

63

	Three Months Ended June 30,			Si
	2006	2005	Change	200
				(Amounts in thousand)
Preferred partnership interests:				
Ongoing distributions (a).....	\$ 4,658	\$ 3,590	\$ 1,068	\$ 8,2
Special Distribution and EITF Topic D-42 (b)	-	-	-	
Acquired minority interests (c).....	-	2,154	(2,154)	
Newly consolidated partnerships (d).....	1,243	-	1,243	2,1
Convertible Partnership Units (e).....	120	83	37	2
Other minority interests (f).....	2,707	2,641	66	5,2
Total minority interests in income.....	\$ 8,728	\$ 8,468	\$ 260	\$ 15,8

- (a) The decrease in ongoing distributions is due to the redemption of \$40,000,000 of our 9.5% Series N Preferred Units on March 17, 2005 and \$45,000,000 of our 9.125% Series O Preferred units on March 29, 2005.
- (b) In accordance with the Securities and Exchange Commissions clarification of EITF Topic D-42, are original issuance costs with respect to our first quarter of 2005 redemption of preferred units included in minority interest in income for the three months ended March 31, 2005 totaling \$874,000.
- (c) These amounts reflect income allocated to minority interests that the Company acquired in 2005 and are no longer outstanding at June 30, 2006.
- (d) These amounts reflect income allocated to minority interests for three entities that we commenced consolidating the accounts for effective January 1, 2006 (see Note 2 to our condensed consolidated financial statements). Included in minority interest in income for the three and six months ended June 30, 2006 was \$32,000 and \$66,000, respectively, in depreciation expense.
- (e) These amounts reflect the minority interests represented by the Convertible Partnership Units (see Note 8 to our condensed consolidated financial statements).
- (f) These amounts reflect income allocated to minority interests that were outstanding consistently throughout the six months ended June 30, 2006 and 2005. Included in minority interest in income is \$164,000 and \$326,000 in depreciation expense for the three and six months ended June 30, 2006, respectively, as compared to \$174,000 and \$374,000 for the same periods in 2005.

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Other minority interests reflect income allocated to minority interests that have maintained a consistent level of interest throughout 2005 and the six months ended June 30, 2006, comprised of investments in the Consolidated Entities described in Note 9 to our condensed consolidated financial statements. The level of income allocated to these interests in the future is dependent upon the operating results of the storage facilities that these entities own, as well as any minority interests that the Company acquires in the future.

On May 9, 2006, one of our Consolidated Entities issued \$100,000,000 of its 7.25% Series J Preferred Partnership Units. Accordingly, ongoing distributions with respect to preferred partnership interest are expected to increase.

**Discontinued Operations:** As described more fully in Note 3 to our condensed consolidated financial statements, during 2002, 2003 and 2004, we implemented a business plan which included the closure of 43 of 55 containerized storage facilities that were open at December 31, 2001. The 43 facilities are hereinafter referred to as the "Closed Facilities."

During July 2005, in an eminent domain proceeding, one of our self-storage facilities located in the Portland, Oregon market was condemned by local governmental authorities. Additionally, in July 2006, we were notified that one of our self-storage facilities in our Seattle, Washington market will be condemned by local governmental authorities in an eminent domain proceeding. Collectively, these Portland and Seattle facilities are referred to as "the Eminent Domain Facilities".

64

The following table summarizes the historical operations of the Eminent Domain Facilities and the Closed Facilities:

### Discontinued Operations:

	Three Months Ended June 30,			Six Months June 30
	2006	2005	Change	2006
	(Amounts in thousands)			
Rental income.....	\$ 79	\$ 263	\$ (184)	\$ 192
Cost of operations.....	(38)	(132)	94	(88)
Depreciation and amortization .....	(20)	(42)	22	(41)
Income before other items.....	21	89	(68)	63
Other items:				
Net gain on disposition of assets	-	-	-	-
Net discontinued operations.....	\$ 21	\$ 89	\$ (68)	\$ 63

### LIQUIDITY AND CAPITAL RESOURCES

We believe that our internally generated net cash provided by operating

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

activities will continue to be sufficient to enable us to meet our operating expenses, capital improvements, debt service requirements and distributions to shareholders for the foreseeable future. In addition, at June 30, 2006, cash on hand totaled \$983,600,000 and we had no outstanding borrowings under our \$200,000,000 bank line of credit. We anticipate that a significant portion of the cash on-hand will be utilized in connection with the proposed merger with Shurgard, see below.

Operating as a real estate investment trust ("REIT"), our ability to retain cash flow for reinvestment is restricted. In order for us to maintain our REIT status, a substantial portion of our operating cash flow must be distributed to our shareholders (see "Requirement to Pay Distributions" below). However, despite the significant distribution requirements, we have been able to retain a significant amount of our operating cash flow. The following table summarizes our ability to fund distributions to the minority interest, capital improvements to maintain our facilities, and distributions to our shareholders through the use of cash provided by operating activities. The remaining cash flow generated is available to make both principal payments on debt and for reinvestment.

65

	Six Months Ended Jun	
	2006	
	(Amounts in thousand)	
Net cash provided by operating activities.....	\$ 367,400	\$
Distributions to minority interest (Preferred Units).....	(8,249)	
Distributions to minority interest (common equity).....	(7,348)	
Cash from operations allocable to our shareholders.....	351,803	
Capital improvements to maintain our facilities.....	(23,449)	
Remaining operating cash flow available for distributions to our shareholders.....	328,354	3
Distributions paid:		
Preferred stock dividends.....	(98,991)	
Equity Stock, Series A dividends.....	(10,712)	
Distributions to Common shareholders.....	(128,595)	(
Cash available for principal payments on debt and reinvestment..	\$ 90,056	\$
	=====	=====

Our financial profile is characterized by a low level of debt-to-total capitalization and a conservative dividend payout ratio with respect to the common stock. We expect to fund our growth strategies with cash on hand at June 30, 2006, internally generated retained cash flows and proceeds from issuing equity securities. In general, our current strategy is to continue to finance our growth with permanent capital; either common or preferred equity. We have in the past used our \$200,000,000 line of credit as temporary "bridge" financing and repaid those amounts with internally generated cash flows and proceeds from the placement of permanent capital.

Over the past three years, we have funded substantially all of our

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

acquisitions with permanent capital (both common and preferred securities). We have elected to use preferred securities as a form of leverage despite the fact that the dividend rates of our preferred securities exceed the prevailing market interest rates on conventional debt. We have chosen this method of financing for the following reasons: (i) under the REIT structure, a significant amount of operating cash flow needs to be distributed to our shareholders, making it difficult to repay debt with operating cash flow alone, (ii) our perpetual preferred stock has no sinking fund requirement or maturity date and does not require redemption, all of which eliminate any future refinancing risks, (iii) after the end of a non-call period, we have the option to redeem the preferred stock at any time, which enabled us to effectively refinance higher coupon preferred stock with new preferred stock at lower rates, (iv) preferred stock does not contain onerous covenants, thus allowing us to maintain significant financial flexibility, and (v) dividends on the preferred stock can be applied to our REIT distribution requirements.

Our credit ratings on each of our series of Cumulative Preferred Stock are "Baa2" by Moody's and "BBB+" by Standard & Poor's.

Our portfolio of real estate facilities remains substantially unencumbered. At June 30, 2006, we have mortgage debt outstanding of \$93,900,000 (which encumbers 35 facilities with a book value of approximately \$204,500,000) and unsecured debt in the amount of \$11,200,000. At June 30, 2006, we also have Debt to Joint Venture Partner amounting to \$35,800,000 with respect to ten real estate facilities with an aggregate book value of \$48,100,000.

RECENT ISSUANCE OF PREFERRED STOCK AND PROJECTED REDEMPTION OF PREFERRED SECURITIES: One of our financing objectives over the past several years has been to reduce our average cost of capital with respect to our preferred securities. Accordingly, we have redeemed higher rate preferred securities outstanding and have financed the redemption with cash on-hand or from the proceeds from the issuance of lower rate preferred securities. The table below reflects the preferred stock that is redeemable in the second half of 2006 (amounts in 000's):

66

Redeem 8.00% Series R (Redeemable 09/28/06)	\$ 510,000
Redeem 7.88% Series S (Redeemable 10/31/06)	143,750
	-----
Total redemptions	\$ 653,750
	=====

We believe that our size and financial flexibility enables us to access capital when appropriate. During 2006, we have issued approximately \$1.1 billion of our Cumulative Preferred Stocks and \$100 million of our preferred partnership units. We used approximately \$172.5 million of these net proceeds in order to redeem higher-coupon preferred securities.

REQUIREMENT TO PAY DISTRIBUTIONS: We estimate the distribution requirement with respect to our Preferred Stock outstanding at June 30, 2006 to be approximately \$222.5 million per year. We estimate that the annual distribution requirement with respect to the preferred partnership units outstanding at June 30, 2006, to be approximately \$21.6 million per year.

During each of the six months ended June 30, 2006 and 2005, we paid cash dividends totaling \$10,712,000 and \$10,731,000, respectively, to the holders of our Equity Stock, Series A. With respect to the depositary shares of Equity Stock, Series A, we have no obligation to pay distributions if no distributions are paid to the common shareholders. To the extent that we do pay common distributions in any year, the holders of the depositary shares receive



## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

annual distributions equal to the lesser of (i) five times the per share dividend on the common stock or (ii) \$2.45. The depositary shares are non-cumulative, and have no preference over our common stock either as to dividends or in liquidation. With respect to the Equity Stock, Series A outstanding at June 30, 2006, we estimate the total regular distribution for the third quarter of 2006 to be approximately \$5.4 million.

During the six months ended June 30, 2006, we paid dividends totaling \$128,595,000 (\$1.00 per common share) to the holders of our common stock. Based upon shares outstanding at August 2, 2006 and a quarterly distribution of \$0.50 per share, which was declared by the Board of Directors on August 2, 2006 and payable on September 28, 2006, to shareholders of record as of September 15, 2006, we estimate a dividend payment with respect to our common stock of approximately \$64.1 million for the third quarter of 2006.

**CAPITAL IMPROVEMENT REQUIREMENTS:** For 2006, we budgeted approximately \$43.0 million for capital improvements. During the six months ended June 30, 2006, we incurred capital improvements of approximately \$23.5 million. Capital improvements include major repairs or replacements to the facilities that maintain the facilities' existing operating condition and visual appeal. Capital improvements do not include costs relating to the development or expansion of facilities, or expenditures associated with improving the visual and structural appeal of our existing self-storage facilities.

**DEBT SERVICE REQUIREMENTS:** We do not believe we have any significant refinancing risks with respect to our debt, all of which is fixed rate. At June 30, 2006, we have total outstanding debt of approximately \$140,837,000. See Note 7 to our condensed consolidated financial statements for approximate principal maturities of such borrowings.

We anticipate that our retained operating cash flow will continue to be sufficient to enable us to make scheduled principal payments. It is our current intention to fully amortize our debt as opposed to refinance debt maturities with additional debt.

**ACQUISITION AND DEVELOPMENT OF REAL ESTATE FACILITIES:** During 2006, we will continue to seek to acquire additional self-storage facilities from third parties; however, it is difficult to estimate the amount of third party acquisitions we will undertake.

At June 30, 2006, we have a development "pipeline" of 59 projects consisting of self-storage facilities, conversion of space at facilities that was previously used for containerized storage and expansions to existing self-storage facilities. At June 30, 2006, we have acquired the land for all of these projects.

67

The development and fill-up of these storage facilities is subject to significant contingencies such as obtaining appropriate governmental approvals. We estimate that the amount remaining to be spent to complete development to be approximately \$251.8 million and will be incurred over the next 24 months. The following table sets forth certain information with respect to our development pipeline.

DEVELOPMENT PIPELINE SUMMARY (as of June 30, 2006)

# Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

	Number of projects	Net rentable sq. ft.	Total estimated development costs	Costs i thro 06/3
(Amounts in thousands, except numb				
Facilities currently under construction:				
PUD conversions	2	152	\$ 6,622	\$
Expansions and other enhancements to	8	249	18,244	
existing self-storage facilities	10	401	24,866	
Facilities awaiting construction:				
PUD conversions	3	268	11,821	
Expansions and other enhancements to	46	2,625	234,849	
existing self-storage facilities	49	2,893	246,670	
Total Development Pipeline	59	3,294	\$ 271,536	\$ 1

MERGER WITH SHURGARD: On March 6, 2006, we entered into an agreement with Shurgard Storage Centers, Inc ("Shurgard") under which Public Storage will acquire Shurgard at a total transaction value of approximately \$5.0 billion. In connection with the proposed merger, on July 24, 2006, Public Storage and Shurgard filed the definitive joint proxy statement/prospectus with the Securities and Exchange Commission and began mailing it to their shareholders. Each company has scheduled a shareholders' meeting to be held on August 22, 2006 to, among other things, vote on approval of the merger.

Under the terms of the merger agreement, Public Storage will issue, in a taxable transaction, approximately 41 million shares of common stock to holders of Shurgard's common stock and assume Shurgard's debt and line of credit of approximately \$1.9 billion (at March 31 2006). Concurrent with the closing of the merger, we expect to repay Shurgard's line of credit (\$621 million at March 31, 2006), and pay approximately \$60 million of legal, consulting, and other merger-related costs. In addition, approximately \$136 million of Shurgard's preferred stock will be redeemed. The transaction is subject to customary closing conditions and regulatory approvals, including the approval of the shareholders of both companies. The merger is currently targeted to close on or shortly after the date of the shareholder meetings.

Completion of the transaction is not assured and is subject to risks, including that shareholders of either Public Storage or Shurgard do not approve the transaction or that the other closing conditions are not satisfied. In addition, Shurgard may under limited circumstances terminate the agreement to take a superior proposal. Public Storage and Shurgard are not aware of any significant governmental approvals that are required for consummation of the merger. If any approval or action is required, it is presently contemplated that Public Storage and Shurgard would use their reasonable best efforts to obtain such approval. There can be no assurance that any approvals, if required, will be obtained.

The foregoing description of the terms of our agreement to acquire Shurgard does not purport to be complete, and is qualified in its entirety by reference to the full text of the merger agreement, a copy of which is filed with our current report on Form 8-K dated March 7, 2006, and our definitive joint proxy statement/prospectus dated July 24, 2006.

## CONTRACTUAL OBLIGATIONS

Our significant contractual obligations at June 30, 2006 and their impact on our cash flows and liquidity are summarized below for the years ending December 31 (amounts in thousands):

	Total	2006	2007	2008	2009
	-----	-----	-----	-----	-----
Long-term debt (1) .....	\$139,000	\$ 5,227	\$ 21,226	\$ 9,597	\$ 9,597
Operating leases (2).....	68,983	5,185	10,737	7,466	5,185
Construction commitments (3) ..	19,239	16,923	2,316	-	-
	-----	-----	-----	-----	-----
Total.....	\$ 227,222	\$ 27,335	\$ 34,279	\$ 17,063	\$ 14,782
	=====	=====	=====	=====	=====

- (1) Amounts include interest payments on our notes payable based on their contractual terms. See Note 7 to our condensed consolidated financial statements for additional information on our notes payable.
- (2) We lease trucks, land, equipment and office space under various operating leases. Certain leases are cancelable with substantial penalties.
- (3) Includes obligations for facilities currently under construction at June 30, 2006 as described above under "Acquisition and Development of Real Estate Facilities".

In January 2004, we entered into a joint venture partnership with an institutional investor for the purpose of acquiring up to \$125,000,000 of existing self-storage properties in the United States from third parties (the "Acquisition Joint Venture"). As described more fully in Note 2 to our June 30, 2006 condensed consolidated financial statements, our partner's equity contributions with respect to certain transactions are classified as debt under the caption "Debt to Joint Venture Partner" in our condensed consolidated balance sheets. At June 30, 2006, our Debt to Joint Venture Partner was \$35,784,000. For a six-month period beginning 54 months after formation, we have the right to acquire our partner's interest based upon the market value of the properties. If we do not exercise our option, our partner can elect to purchase our interest in the properties during a six-month period commencing upon expiration of our six-month option period. If our partner fails to exercise its option, the Acquisition Joint Venture will be liquidated and the proceeds will be distributed to the partners according to the joint venture agreement. We have not included our Debt to Joint Venture Partner as a contractual obligation in the table above, since we only have the right, rather than a contractual obligation, to acquire our partner's interest.

We have not included any contractual obligations that we may assume from Shurgard, as described above under "Merger with Shurgard" since the completion of the transaction is not assured and is subject to risks, including that shareholders of either Public Storage or Shurgard do not approve the transaction or that the other closing conditions are not satisfied.

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

### OFF-BALANCE SHEET ARRANGEMENTS

At June 30, 2006, we had no off-balance sheet arrangements as defined under Regulation S-K 303(a)(4) and the instructions thereto.

### ITEM 3. QUALITATIVE AND QUANTITATIVE DISCLOSURES ABOUT MARKET RISK

-----

To limit our exposure to market risk, we principally finance our operations and growth with permanent equity capital, consisting of either common or preferred stock. At June 30, 2006, our debt as a percentage of total shareholders' equity (based on book values) was 2.6%.

69

Our preferred stock is not redeemable at the option of the holders. Except under certain conditions relating to the Company's qualification as a REIT, the Preferred Stock is not redeemable by the Company prior to the following dates: Series R - September 28, 2006, Series S - October 31, 2006, Series T - January 18, 2007, Series U - February 19, 2007, Series V - September 30, 2007, Series W - October 6, 2008, Series X - November 13, 2008, Series Y - January 2, 2009, Series Z - March 5, 2009, Series A - March 31, 2009, Series B - June 30, 2009, Series C - September 13, 2009, Series D - February 28, 2010, Series E - April 27, 2010, Series F - August 23, 2010, Series G - December 12, 2010, Series H - January 19, 2011, Series I - May 3, 2011 and Series K - August 8, 2011. On or after the respective dates, each of the series of Preferred Stock will be redeemable at the option of the Company, in whole or in part, at \$25 per depositary share (or share in the case of the Series Y), plus accrued and unpaid dividends through the redemption date.

Our market risk sensitive instruments include notes payable, which totaled \$105,053,000 at June 30, 2006. All of the Company's debt bears interest at fixed rates. See Note 7 to our condensed consolidated financial statements for approximate principal maturities of the notes payable at June 30, 2006.

### ITEM 4. CONTROLS AND PROCEDURES

-----

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in reports the Company files and submits under the Exchange Act, is recorded, processed, summarized and reported within the time periods specified in accordance with SEC guidelines and that such information is communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure based on the definition of "disclosure controls and procedures" in Rules 13a-15(e) of the Exchange Act. In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures in reaching that level of reasonable assurance. Also, the Company has investments in certain unconsolidated entities. As the Company does not control or manage these entities, its disclosure controls and procedures with respect to such entities are substantially more limited than those it maintains with respect to its consolidated subsidiaries.

As of the end of the fiscal quarter covered by this report, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

the Company's Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as such term is defined in Rules 13a - 15(e) and 15d - 15(e) under the Securities Act of 1934 as amended) as of the end of the period covered by this report. Based upon this evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that, as of the end of such period, the Company's disclosure controls and procedures were effective.

There have not been any changes in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

70

### PART II. OTHER INFORMATION

#### Item 1. Legal Proceedings

-----

The information set forth under the heading "Legal Matters" in Note 14 to the Consolidated Financial Statements in this Form 10-Q is incorporated by reference in this Item 1.

#### Item 1A. Risk Factors

-----

In addition to the other information in our Form 10-Q and our Form 10-K for the year ended December 31, 2005, you should consider the following factors in evaluating the Company:

PUBLIC STORAGE SHAREHOLDERS WILL INCUR IMMEDIATE DILUTION IF THE SHURGARD MERGER IS COMPLETED.

Public Storage shareholders will incur immediate dilution in connection with the merger. During 2005, Public Storage shareholders would incur a loss of \$0.44 per share (diluted) on a pro-forma basis compared to earnings of \$1.92 per share (diluted) on a historical basis primarily as a result of an increase in depreciation and amortization expense. No adjustments have been made to the pro-forma financial information to reflect certain expected self-storage operating cost of savings or increases in property taxes resulting from the merger because they have not been quantified.

IF THE SHURGARD MERGER IS COMPLETED, IT MAY SUBJECT US TO ADDITIONAL RISKS

Completion of the Shurgard merger transaction is not assured and is subject to risks, including that shareholders of either Public Storage or Shurgard do not approve the transaction or that the other closing conditions are not satisfied. In addition, Shurgard may under limited circumstances terminate the agreement to take a superior proposal. Public Storage and Shurgard are not aware of any significant governmental approvals that are required for consummation of the merger. If any approval or action is required, it is presently contemplated that Public Storage and Shurgard would use their reasonable best efforts to obtain such approval. There can be no assurance that any approvals, if required, will be obtained.

In addition to the general risks related to real estate noted below which may also adversely impact Shurgard's operations, we are also subject to the following risks in connection with our acquisition of Shurgard into our operations, including without limitation the following:

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

- o difficulties in the integration of operations, technologies and personnel of Shurgard;
- o inability to realize or delays in realizing expected synergies;
- o unanticipated operating costs;
- o diversion of our management's attention away from other business concerns;
- o exposure to any undisclosed or unknown potential liabilities of Shurgard;
- o potential underinsured losses on Shurgard properties; and
- o risk of failure to mitigate any Shurgard material weaknesses in internal control to the extent that it affects our internal controls.

The success of the merger will depend, in part, on our ability to realize the anticipated cost savings from combining the businesses of Public Storage and Shurgard. However, to realize the anticipated benefits from the merger, we must successfully combine the businesses of Public Storage and Shurgard in a manner that permits those cost savings to be realized. If we are not able to successfully achieve those objectives, the anticipated benefits of the merger may not be realized fully or at all or may take longer or cost more to realize than expected. Public Storage and Shurgard have operated and, until the completion of the merger, will continue to operate independently. It is possible that the integration process could result in the loss of valuable

71

employees, the disruption of each company's ongoing business or inconsistencies in standards, controls, procedures, practices, policies and compensation arrangements that adversely affect our ability to maintain relationships with tenants and employees or to achieve the anticipated benefits of the merger. Further, the size of the transaction may make integration of Public Storage and Shurgard difficult, expensive, and disruptive, adversely affecting the combined company's revenues and earnings, and implementation of merger integration efforts may divert management's attention from other strategic priorities. In addition, the merger has been structured so that it should be a taxable transaction for U.S. Federal income tax purposes. As a result, the combined company should have the benefit of a step-up in tax basis in Shurgard's assets. It is possible that the IRS may challenge the step-up in basis. If such challenge were sustained, we would not achieve this benefit, which would reduce our depreciation deductions and our ability to retain cash flow.

Shurgard also holds many of its properties through joint ventures, which have additional risks, including risks related to the financial strength, common business goals and strategies and cooperation of the venture partner, as well as the inability to take some actions that may require approval by the venture partner. In addition, Shurgard holds substantially all of its real estate investments in Europe indirectly through partnerships and joint venture arrangements. If we are unable to effectively control these indirect investments, there is a risk that our ownership of the joint ventures could cause us to lose our REIT status.

As a share of total operations, particularly in Europe, Shurgard has more recently developed properties whose occupancies have not stabilized and has more construction activity than Public Storage. Delays in construction and

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

fill-up could result in additional cost.

We have assumed based on public filings that Shurgard has qualified and will continue to qualify as a REIT and that we would be able to continue to qualify as a REIT following an acquisition. However, if Shurgard has failed or fails to qualify as a REIT, we generally would succeed to or incur significant tax liabilities (including the significant tax liability that would result from the deemed sale of assets by Shurgard pursuant to the merger) and we might possibly lose our REIT status should disqualifying activities continue after the acquisition.

Shurgard has a significantly greater level of debt than we do with more fixed and floating-rate debt, as well as derivative instruments that we would assume. Shurgard's outstanding borrowings on its lines of credit (\$621 million at March 31, 2006) would become payable immediately upon completion of the merger. In addition, there would be an estimated \$60 million in additional cash costs related to the merger, cash requirements for the redemption of approximately \$136 million of Shurgard's preferred stock on the merger date, and additional possible cash requirements following the merger. We may look to obtain a new line of credit (with an increased borrowing capacity), bridge financing, or issue additional preferred or common equity to provide liquidity as Shurgard's other borrowings come due. As a result, this transaction would result in a significant increase in our exposure to interest rate and refinancing risks.

We would also be acquiring Shurgard's international operations in Europe, which consist principally of facilities that have been completed in the last few years and are in various stages of fill-up. Shurgard's international operations have not been profitable, and there is no assurance they will ultimately be profitable. Also, Shurgard has a number of non-stabilized properties and construction activity, and delays in construction and fill-up could result in additional costs. We have no experience in European operations, which may adversely impact our ability to operate profitably in Europe. In addition, these operations have specific inherent risks, including without limitation the following:

- o currency risks, including currency fluctuations;
  - o unexpected changes in legislative and regulatory requirements;
  - o potentially adverse tax burdens;
  - o burdens of complying with different permitting standards, environmental and labor laws and a wide variety of foreign laws;
  - o obstacles to the repatriation of earnings and cash;
  - o regional, national and local political uncertainty;
- 72
- o economic slowdown and/or downturn in foreign markets;
  - o difficulties in staffing and managing international operations;
  - o reduced protection for intellectual property in some countries; and
  - o inability to effectively control less than wholly-owned partnerships and joint ventures.

In connection with the proposed acquisition of Shurgard's European operations, we will be evaluating various strategic alternatives, including, but

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

not limited to, public or private offerings of securities, one or more possible joint ventures, and possible asset acquisitions and/or sales.

THE HUGHES FAMILY COULD CONTROL US AND TAKE ACTIONS ADVERSE TO OTHER SHAREHOLDERS.

At August 2, 2006, B. Wayne Hughes, Chairman of the Board, and members of his family (the "Hughes Family") owned approximately 36% of our outstanding shares of common stock. Consequently, the Hughes Family could control matters submitted to a vote of our shareholders, including electing directors, amending our organizational documents, dissolving and approving other extraordinary transactions, such as a takeover attempt, even though such actions may not be favorable to the other common shareholders.

PROVISIONS IN OUR ORGANIZATIONAL DOCUMENTS MAY PREVENT CHANGES IN CONTROL.

Restrictions in our organizational documents may further limit changes in control. Unless our Board of Directors waives these limitations, no shareholder may own more than (1) 2.0% of our outstanding shares of our common stock or (2) 9.9% of the outstanding shares of each class or series of our preferred or equity stock. Our organizational documents in effect provide, however, that the Hughes Family may continue to own the shares of our common stock held by them at the time of the 1995 reorganization. In the event the Shurgard transaction is completed, the Hughes Family is permitted to acquire additional Common Stock to maintain their premerger holding percentage. These limitations are designed, to the extent possible, to avoid a concentration of ownership that might jeopardize our ability to qualify as a real estate investment trust or REIT. These limitations, however, also may make a change of control significantly more difficult (if not impossible) even if it would be favorable to the interests of our public shareholders. These provisions will prevent future takeover attempts not approved by our board of directors even if a majority of our public shareholders deem it to be in their best interests because they would receive a premium for their shares over the shares' then market value or for other reasons.

WE WOULD INCUR ADVERSE TAX CONSEQUENCES IF WE OR SHURGARD FAILED TO QUALIFY AS A REIT.

We have assumed based on public filings that Shurgard has qualified and will continue to qualify as a REIT following the merger. However, if Shurgard has failed or fails to qualify as a REIT, we generally would succeed to or incur significant tax liabilities and possibly lose our REIT status should disqualifying activities continue after the Shurgard merger.

You will be subject to the risk that we may not qualify as a REIT. REITs are subject to a range of complex organizational and operational requirements. As a REIT, we must distribute with respect to each year at least 90% of our REIT taxable income to our shareholders. Other restrictions apply to our income and assets. Our REIT status is also dependent upon the ongoing qualification of our affiliate, PS Business Parks, Inc., as a REIT, as a result of our substantial ownership interest in that company.

For any taxable year that we fail to qualify as a REIT and are unable to avail ourselves of certain savings provisions set forth in the Code, we would be subject to federal income tax at the regular corporate rates on all of our taxable income, whether or not we make any distributions to our shareholders. Those taxes would reduce the amount of cash available for distribution to our shareholders or for reinvestment and would adversely affect our earnings. As a result, our failure to qualify as a REIT during any taxable year could have a material adverse effect upon us and our shareholders. Furthermore, unless certain relief provisions apply, we would not be eligible to elect REIT status again until the fifth taxable year that begins after the first year for which we



fail to qualify.

73

WE MAY PAY SOME TAXES, REDUCING CASH AVAILABLE FOR SHAREHOLDERS.

Even if we qualify as a REIT for federal income tax purposes, we are required to pay some federal, state and local taxes on our income and property. Several corporate subsidiaries of the Company have elected to be treated as "taxable REIT subsidiaries" of the Company for Federal income tax purposes since January 1, 2001. A taxable REIT subsidiary is taxable as a regular corporation and is limited in its ability to deduct interest payments made to us in excess of a certain amount. In addition, if we receive certain payments and the economic arrangements among our taxable REIT subsidiaries and us are not comparable to similar arrangements among unrelated parties we will be subject to a 100% penalty tax on those payments. To the extent that the Company or any taxable REIT subsidiary is required to pay Federal, state or local taxes, we will have less cash available for distribution to shareholders.

WE HAVE BECOME INCREASINGLY DEPENDENT UPON AUTOMATED PROCESSES AND THE INTERNET AND ARE FACED WITH SECURITY SYSTEM RISKS.

We have become increasingly centralized and dependent upon automated information technology processes. While we have attempted to mitigate this risk through offsite backup procedures and contracted data centers that include, in some cases, redundant operations, we could still be severely impacted by a catastrophic occurrence, such as a natural disaster or a terrorist attack. In addition, an increasing portion of our business operations are conducted over the Internet, increasing the risk of viruses that could cause system failures and disruptions of operations despite our deployment of anti-virus measures. Experienced computer programmers may be able to penetrate our network security and misappropriate our confidential information, create system disruptions or cause shutdowns.

WE AND OUR SHAREHOLDERS ARE SUBJECT TO FINANCING RISKS.

DEBT INCREASES THE RISK OF LOSS. In making real estate investments, we may borrow money, which increases the risk of loss. At June 30, 2006, our debt of \$140.8 million was 2.3% of our total assets.

Certain securities have a liquidation preference over our common stock and Equity Stock, Series A. If we liquidated, holders of our preferred securities would be entitled to receive liquidating distributions, plus any accrued and unpaid distributions, before any distribution of assets to the holders of our common stock and Equity Stock, Series A. Holders of preferred securities are entitled to receive, when declared by our Board of Directors, cash distributions in preference to holders of our common stock and Equity Stock, Series A.

SINCE OUR BUSINESS CONSISTS PRIMARILY OF ACQUIRING AND OPERATING REAL ESTATE, WE ARE SUBJECT TO REAL ESTATE OPERATING RISKS.

THE VALUE OF OUR INVESTMENTS MAY BE REDUCED BY GENERAL RISKS OF REAL ESTATE OWNERSHIP. Since we derive substantially all of our income from real estate operations, we are subject to the general risks of owning real estate-related assets, including:

- o lack of demand for rental spaces or units in a locale;
- o changes in general economic or local conditions;
- o natural disasters, such as earthquakes or hurricanes;

- o potential terrorist attacks;
- o changes in supply of or demand for similar or competing facilities in an area;
- o the impact of environmental protection laws;
- o changes in interest rates and availability of permanent mortgage funds which may render the sale or financing of a property difficult or unattractive;

74

- o changes in tax, real estate and zoning laws; and
- o tenant claims.

In addition, we self-insure certain of our property loss, liability, and workers compensation risks; areas that other real estate companies may use third-party insurers for. This results in a higher risk of losses that are not covered by third-party insurance contracts, as described in Note 14 under "Insurance and Loss Exposure" to our consolidated financial statements at June 30, 2006.

There is significant competition among self-storage facilities and from other storage alternatives. Most of our properties are self-storage facilities, which generated most of our revenue for the six months ended June 30, 2006. Local market conditions will play a significant part in how competition will affect us. Competition in the market areas in which many of our properties are located from other self-storage facilities and other storage alternatives is significant and has affected the occupancy levels, rental rates and operating expenses of some of our properties. Any increase in availability of funds for investment in real estate may accelerate competition. Further development of self-storage facilities may intensify competition among operators of self-storage facilities in the market areas in which we operate.

We may incur significant environmental costs and liabilities. As an owner and operator of real properties, under various federal, state and local environmental laws, we are required to clean up spills or other releases of hazardous or toxic substances on or from our properties. Certain environmental laws impose liability whether or not the owner knew of, or was responsible for, the presence of the hazardous or toxic substances. In some cases, liability may not be limited to the value of the property. The presence of these substances, or the failure to properly remediate any resulting contamination, whether from environmental or microbial issues, also may adversely affect the owner's or operator's ability to sell, lease or operate its property or to borrow using its property as collateral.

We have conducted preliminary environmental assessments of most of our properties (and intend to conduct these assessments in connection with property acquisitions) to evaluate the environmental condition of, and potential environmental liabilities associated with, our properties. These assessments generally consist of an investigation of environmental conditions at the property (not including soil or groundwater sampling or analysis), as well as a review of available information regarding the site and publicly available data regarding conditions at other sites in the vicinity. In connection with these property assessments, our operations and recent property acquisitions, we have become aware that prior operations or activities at some facilities or from nearby locations have or may have resulted in contamination to the soil or groundwater at these facilities. In this regard, some of our facilities are or may be the subject of federal or state environment investigations or remedial

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

actions. We have obtained, with respect to recent acquisitions, and intend to obtain with respect to pending or future acquisitions, appropriate purchase price adjustments or indemnifications that we believe are sufficient to cover any related potential liability. Although we cannot provide any assurance, based on the preliminary environmental assessments, we believe we have funds available to cover any liability from environmental contamination or potential contamination and we are not aware of any environmental contamination of our facilities material to our overall business, financial condition or results of operation.

There has been an increasing number of claims and litigation against owners and managers of rental properties relating to moisture infiltration, which can result in mold or other property damage. When we receive a complaint concerning moisture infiltration, condensation or mold problems and/or become aware that an air quality concern exists, we implement corrective measures in accordance with guidelines and protocols we have developed with the assistance of outside experts. We seek to work proactively with our tenants to resolve moisture infiltration and mold-related issues, subject to our contractual limitations on liability for such claims. However, we can provide no assurance that material legal claims relating to moisture infiltration and the presence of, or exposure to, mold will not arise in the future.

Delays in development and fill-up of our properties would reduce our profitability. Since January 1, 2002, we have opened 44 newly developed self-storage facilities and 17 facilities that combine self-storage and containerized storage space at the same location, with aggregate development

75

costs of approximately \$538.9 million. In addition, at June 30, 2006 we had 59 projects in development that are expected to be completed in approximately the next two years. These 59 projects have total estimated costs of approximately \$272 million. Construction delays due to weather, unforeseen site conditions, personnel problems, and other factors, as well as cost overruns, would adversely affect our profitability. Delays in the rent-up of newly developed facilities as a result of competition or other factors would also adversely impact our profitability.

Property taxes can increase and cause a decline in yields on investments. Each of our properties is subject to real property taxes. These real property taxes may increase in the future as property tax rates change and as our properties are assessed or reassessed by tax authorities. Such increases could adversely impact our profitability.

We must comply with the Americans with Disabilities Act and fire and safety regulations, which can require significant expenditures. All our properties must comply with the Americans with Disabilities Act and with related regulations (the "ADA"). The ADA has separate compliance requirements for "public accommodations" and "commercial facilities," but generally requires that buildings be made accessible to persons with disabilities. Various state laws impose similar requirements. A failure to comply with the ADA or similar state laws could result in government imposed fines on us and could award damages to individuals affected by the failure. In addition, we must operate our properties in compliance with numerous local fire and safety regulations, building codes, and other land use regulations. Compliance with these requirements can require us to spend substantial amounts of money, which would reduce cash otherwise available for distribution to shareholders. Failure to comply with these requirements could also affect the marketability of our real estate facilities.

Any failure by us to manage acquisitions and other significant transactions successfully could negatively impact our financial results. As an

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

increasing part of our business, we acquire other self-storage facilities. We also evaluate from time to time other significant transactions. If these facilities are not properly integrated into our system, our financial results may suffer.

We incur liability from employment related claims. From time to time we must resolve employment related claims by corporate level and field personnel.

WE HAVE NO INTEREST IN CANADIAN SELF-STORAGE FACILITIES OWNED BY THE HUGHES FAMILY.

B. Wayne Hughes, Chairman of the Board, and his family (the "Hughes Family") have ownership interests in, and operate, approximately 44 self-storage facilities in Canada under the name "Public Storage." We currently do not own any interests in these facilities nor do we own any facilities in Canada. We have a right of first refusal to acquire the stock or assets of the corporation engaged in the operation of the self-storage facilities in Canada if the Hughes Family or the corporation agrees to sell them. However, we have no ownership interest in the operations of this corporation, have no right to acquire their stock or assets unless the Hughes Family decides to sell, and receive no benefit from the profits and increases in value of the Canadian self-storage facilities.

Prior to December 31, 2003, our personnel were engaged in the supervision and the operation of these properties and provided certain administrative services for the Canadian owners, and certain other services, primarily tax services, with respect to certain other Hughes Family interests. The Hughes Family and the Canadian owners reimbursed us at cost for these services in the amount of \$542,499 with respect to the Canadian operations and \$151,063 for other services during 2003 (in United States dollars). There were conflicts of interest in allocating time of our personnel between Company properties, the Canadian properties, and certain other Hughes Family interests. The sharing of our personnel with the Canadian entities was substantially eliminated by December 31, 2003.

Through our subsidiaries, we continue to reinsure risks relating to loss of goods stored by tenants in the self-storage facilities in Canada. We acquired the tenant insurance business on December 31, 2001 through our acquisition of PSIC. For each of the six month periods ended June 30, 2006 and 2005, we collected \$505,000 and \$526,000, respectively in reinsurance premiums attributable to the Canadian operations. Since PSIC's right to provide tenant reinsurance to the Canadian facilities may be qualified, there is no assurance that these premiums will continue.

76

OUR CONTAINERIZED STORAGE BUSINESS HAS INCURRED OPERATING LOSSES.

Public Storage Pickup & Delivery ("PSPUD") was organized in 1996 to operate a containerized storage business. We own all of the economic interest of PSPUD. Since PSPUD will operate profitably only if it can succeed in the relatively new field of containerized storage, we cannot provide any assurance as to its profitability. PSPUD incurred an operating loss of \$10,058,000 in 2002, and generated operating profits of \$2,543,000 in 2003, \$684,000 in 2004, \$1,818,000 for 2005 and \$118,000 for the six months ended June 30, 2006. Since 2002, PSPUD closed or consolidated facilities that were deemed not strategic to its business plan, and has 12 facilities open at June 30, 2006.

INCREASES IN INTEREST RATES MAY ADVERSELY AFFECT THE PRICE OF OUR COMMON STOCK.

One of the factors that influences the market price of our common stock and our other securities is the annual rate of distributions that we pay on the securities, as compared with interest rates. An increase in interest rates may

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

lead purchasers of REIT shares to demand higher annual distribution rates, which could adversely affect the market price of our common stock and other securities.

TERRORIST ATTACKS AND THE POSSIBILITY OF WIDER ARMED CONFLICT MAY HAVE AN ADVERSE IMPACT ON OUR BUSINESS AND OPERATING RESULTS AND COULD DECREASE THE VALUE OF OUR ASSETS.

Terrorist attacks and other acts of violence or war, such as those that took place on September 11, 2001, could have a material adverse impact on our business and operating results. There can be no assurance that there will not be further terrorist attacks against the United States or its businesses or interests. Attacks or armed conflicts that directly impact one or more of our properties could significantly affect our ability to operate those properties and thereby impair our operating results. Further, we may not have insurance coverage for losses caused by a terrorist attack. Such insurance may not be available, or if it is available and we decide to obtain such terrorist coverage, the cost for the insurance may be significant in relationship to the risk overall. In addition, the adverse effects that such violent acts and threats of future attacks could have on the United States economy could similarly have a material adverse effect on our business and results of operations. Finally, further terrorist acts could cause the United States to enter into a wider armed conflict, which could further impact our business and operating results.

DEVELOPMENTS IN CALIFORNIA MAY HAVE AN ADVERSE IMPACT ON OUR BUSINESS.

We are headquartered in, and approximately one-quarter of our properties are located in, California. California is facing budgetary problems. Action that may be taken in response to these problems, such as an increase in property taxes on commercial properties, could adversely impact our business and results of operations. In addition, we could be adversely impacted by efforts to reenact legislation mandating medical insurance for employees of California businesses and members of their families.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

-----

On May 9, 2006, PSA Institutional Partners, L.P., a California limited partnership ("PSAIP") and a majority - owned indirect subsidiary of the Company, sold 4,000,000 7.25% Series J Cumulative Preferred Redeemable Perpetual Preferred Units for \$100,000,000. The terms of the Series J Preferred Units are specified by the Fourth Amendment to the Amended and Restated Agreement of Limited Partnership of PSAIP dated as of May 9, 2006 (the "Fourth Amendment"). Under the Fourth Amendment, PSAIP has the right to redeem the Series J Preferred Units on or after the fifth anniversary of issuance at the Liquidation Preference as defined in the Partnership Agreement. The Series J Preferred Units are exchangeable for depositary shares representing interests in shares of Series J Preferred Stock on or after the tenth anniversary of issuance at the option of a holder or PSAIP, at a rate of one Series J Preferred Unit for one depositary shares representing one thousandth (1/1000) of a share of Series J Preferred Stock, subject to certain adjustments. In addition, under certain circumstance, Series J Preferred Units may be exchanged prior to the tenth anniversary of the date of issuance.

77

On June 12, 1998, we announced that the Board of Directors (the "Directors") authorized the repurchase from time to time of up to 10,000,000 shares of the Company's common stock on the open market or in privately negotiated transactions. On subsequent dates the Directors increased the repurchase authorization, the last being April 13, 2001, when the Board of

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Directors increased the repurchase authorization to 25,000,000 shares. The Company has repurchased a total of 22,201,720 shares of Common Stock under this authorization. The Company did not repurchase any shares of Common Stock during the six months ended June 30, 2006.

### ITEM 6. EXHIBITS

-----

Exhibits required by Item 601 of Regulation S-K are filed herewith or incorporated herein by reference and are listed in the attached Exhibit Index which is incorporated herein by reference.

78

### SIGNATURES

Pursuant to the requirement of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DATED: August 8, 2006

PUBLIC STORAGE, INC.

By: /s/ John Reyes

-----

John Reyes

Senior Vice President and Chief Financial Officer  
(Principal financial officer and duly authorized officer)

79

Exhibit No.	Exhibit Index
-------------	---------------

- |     |  |
|-----|--|
| 3.1 | Restated Articles of Incorporation of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 33-54557) and incorporated herein by reference.  |
| 3.2 | Certificate of Amendment of Articles of Incorporation of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form S-3/A (SEC File No. 33-63947) and incorporated herein by reference.                                 |
| 3.3 | Certificate of Amendment of Articles of Incorporation of Public Storage, Inc. Filed with Registrant's Registration Statement on Form S-3 (SEC File No. 333-18395) and incorporated herein by reference.                                    |
| 3.4 | Certificate of Determination of Preferences of 10% Cumulative Preferred Stock, Series A of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 33-54557) and incorporated herein by reference. |
| 3.5 | Amendment to Certificate of Determination of Preferences of 10% Cumulative Preferred Stock, Series A of Public Storage, Inc. Filed   |

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

with the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2004 and incorporated herein by reference.

- 3.6 Certificate of Determination of Preferences of 9.20% Cumulative Preferred Stock, Series B of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 33-54557) and incorporated herein by reference.
- 3.7 Amendment to Certificate of Determination of Preferences of 9.20% Cumulative Preferred Stock, Series B of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 33-56925) and incorporated herein by reference.
- 3.8 Amendment to Certificate of Determination of Preferences of 9.20% Cumulative Preferred Stock, Series B of Public Storage, Inc. Filed with the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2004 and incorporated herein by reference.
- 3.9 Certificate of Determination of Preferences of 8.25% Convertible Preferred Stock of Public Storage, Inc. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 33-54557) and incorporated herein by reference.
- 3.10 Certificate of Determination of Preferences of Adjustable Rate Cumulative Preferred Stock, Series C of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 33-54557) and incorporated herein by reference.
- 3.11 Amendment to Certificate of Determination of Preferences of Adjustable Rate Cumulative Preferred Stock, Series C of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2004 and incorporated herein by reference.
- 3.12 Certificate of Determination of Preferences of 9.50% Cumulative Preferred Stock, Series D of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the 9.50% Cumulative Preferred Stock, Series D and incorporated herein by reference.
- 3.13 Amendment to Certificate of Determination of Preferences of 9.50% Cumulative Preferred Stock, Series D of Public Storage, Inc. Filed with Registrant's Annual Report on Form 10-K for the year ended December 31, 2004 and incorporated herein by reference.
- 3.14 Certificate of Determination of Preferences of 10% Cumulative Preferred Stock, Series E of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the 10% Cumulative Preferred Stock, Series E and incorporated herein by reference.
- 3.15 Amendment to Certificate of Determination of Preferences of 10% Cumulative Preferred Stock, Series E of Public Storage, Inc. Filed with Registrant's Current Report on Form 8-K dated April 25, 2005 and incorporated herein by reference.

- 3.16 Certificate of Determination of Preferences of 9.75% Cumulative

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Preferred Stock, Series F of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the 9.75% Cumulative Preferred Stock, Series F and incorporated herein by reference.

- 3.17 Amendment to Certificate of Determination of Preferences of 9.750% Cumulative Preferred Stock, Series F of Public Storage, Inc. Filed with Registrant's Current Report on Form 8-K dated August 17, 2005 and incorporated herein by reference.
- 3.18 Certificate of Determination of Preferences of 8-7/8% Cumulative Preferred Stock, Series G of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 8-7/8% Cumulative Preferred Stock, Series G and incorporated herein by reference.
- 3.19 Certificate of Determination of Preferences of 8.45% Cumulative Preferred Stock, Series H of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 8.45% Cumulative Preferred Stock, Series H and incorporated herein by reference.
- 3.20 Certificate of Determination of Preferences of Convertible Preferred Stock, Series CC of Public Storage, Inc. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 333-03749) and incorporated herein by reference.
- 3.21 Certificate of Correction of Certificate of Determination of Preferences of Convertible Participating Preferred Stock of Public Storage, Inc. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 333-08791) and incorporated herein by reference.
- 3.22 Certificate of Determination of Preferences of 8 5/8% Cumulative Preferred Stock, Series I of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 8 5/8% Cumulative Preferred Stock, Series I and incorporated herein by reference.
- 3.23 Certificate of Determination of Equity Stock, Series A of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 1997 and incorporated herein by reference.
- 3.24 Certificate of Determination of Preferences of 8% Cumulative Preferred Stock, Series J of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 8% Cumulative Preferred Stock, Series J and incorporated herein by reference.
- 3.25 Certificate of Correction of Certificate of Determination of Preferences of 8.25% Convertible Preferred Stock of Public Storage, Inc. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 333-61045) and incorporated herein by reference.
- 3.26 Certificate of Determination of Preferences of 8 1/4% Cumulative Preferred Stock, Series K of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 8 1/4%



## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Cumulative Preferred Stock, Series K and incorporated herein by reference.

- 3.27 Certificate of Determination of Preferences of 8 1/4% Cumulative Preferred Stock, Series L of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 8 1/4% Cumulative Preferred Stock, Series L and incorporated herein by reference.
- 3.28 Certificate of Determination of Preferences of 8.75% Cumulative Preferred Stock, Series M of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 8.75% Cumulative Preferred Stock, Series M and incorporated herein by reference.
- 3.29 Certificate of Determination of Equity Stock, Series AA of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 1999 and incorporated herein by reference.

81

- 3.30 Certificate Decreasing Shares Constituting Equity Stock, Series A of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 1999 and incorporated herein by reference.
- 3.31 Certificate of Determination of Equity Stock, Series A of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 1999 and incorporated herein by reference.
- 3.32 Certificate of Amendment of Certificate of Determination of Equity Stock, Series A of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2001 and incorporated herein by reference.
- 3.33 Certificate of Determination of Equity Stock, Series AAA of Public Storage, Inc. Filed with Registrant's Current Report on Form 8-K dated November 15, 1999 and incorporated herein by reference.
- 3.34 Certificate of Determination of Preferences of 9.5% Cumulative Preferred Stock, Series N of Public Storage, Inc. Filed with Registrant's Annual Report on Form 10-K for the year ended December 31, 1999 and incorporated herein by reference.
- 3.35 Certificate of Determination of Preferences of 9.125% Cumulative Preferred Stock, Series O of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2000 and incorporated herein by reference.
- 3.36 Certificate of Determination of Preferences of 8.75% Cumulative Preferred Stock, Series P of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2000 and incorporated herein by reference.
- 3.37 Certificate of Determination of Preferences of 8.600% Cumulative Preferred Stock, Series Q of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A/A (No. 001-08389)

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

relating to the Depositary Shares Each Representing 1/1,000 of a Share of 8.600% Cumulative Preferred Stock, Series Q and incorporated herein by reference.

- 3.38 Certificate of Amendment of Certificate of Determination of Equity Stock, Series A of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2001 and incorporated herein by reference.
- 3.39 Certificate of Determination of Preferences of 8.000% Cumulative Preferred Stock, Series R of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 8.000% Cumulative Preferred Stock, Series R and incorporated herein by reference.
- 3.40 Certificate of Determination of Preferences of 7.875% Cumulative Preferred Stock, Series S of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 7.875% Cumulative Preferred Stock, Series S and incorporated herein by reference.
- 3.41 Certificate of Determination of Preferences of 7.625% Cumulative Preferred Stock, Series T of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 7.625% Cumulative Preferred Stock, Series T and incorporated herein by reference.
- 3.42 Certificate of Determination of Preferences of 7.625% Cumulative Preferred Stock, Series U of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to Depositary Shares Each Representing 1/1,000 of a Share of 7.625% Cumulative Preferred Stock, Series U and incorporated herein by reference.
- 82
- 3.43 Amendment to Certificate of Determination of Preferences of 7.625% Cumulative Preferred Stock, Series T of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2002 and incorporated herein by reference.
- 3.44 Certificate of Determination of Preferences of 7.500% Cumulative Preferred Stock, Series V of Public Storage, Inc. Filed with Registrant's Registration Statement Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 7.500% Cumulative Preferred Stock, Series V and incorporated herein by reference.
- 3.45 Certificate of Determination of Preferences of 6.500% Cumulative Preferred Stock, Series W of Public Storage, Inc. Filed with Registrant's Registration Statement Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.500% Cumulative Preferred Stock, Series W and incorporated herein by reference.
- 3.46 Certificate of Determination of Preferences 6.450% Cumulative Preferred Stock, Series X of Public Storage, Inc. Filed with

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.450% Cumulative Preferred Stock, Series X and incorporated herein by reference.

- 3.47 Certificate of Determination of Preferences of 6.85% Cumulative Preferred Stock, Series Y of Public Storage, Inc. Filed with the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2004 and incorporated herein by reference.
- 3.48 Certificate of Determination of Preferences of 6.250% Cumulative Preferred Stock, Series Z of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.250% Cumulative Preferred Stock, Series Z and incorporated herein by reference.
- 3.49 Certificate of Determination of Preferences of 6.125% Cumulative Preferred Stock, Series A of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.125% Cumulative Preferred Stock, Series A and incorporated herein by reference.
- 3.50 Certificate of Determination of Preferences of 6.40% Cumulative Preferred Stock, Series NN of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2004 and incorporated herein by reference.
- 3.51 Certificate of Determination of Preferences of 7.125% Cumulative Preferred Stock, Series B of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 7.125% Cumulative Preferred Stock, Series B and incorporated herein by reference.
- 3.52 Certificate of Determination of Preferences of 6.60% Cumulative Preferred Stock, Series C of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.60% Cumulative Preferred Stock, Series C and incorporated herein by reference.
- 3.53 Certificate of Determination of Preferences of 6.18% Cumulative Preferred Stock, Series D of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.18% Cumulative Preferred Stock, Series D and incorporated herein by reference.
- 3.54 Certificate of Determination of Preferences of 6.75% Cumulative Preferred Stock, Series E of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a share of 6.75% Cumulative Preferred Stock, Series E and incorporated herein by reference.
- 3.55 Certificate of Determination of Preferences of 6.45% Cumulative Preferred Stock, Series F of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.45% Cumulative Preferred Stock, Series F and incorporated herein by

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

reference.

83

- 3.56 Amendment to Certificate of Determination of Preferences 6.45% Cumulative Preferred Stock, Series F of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.45% Cumulative Preferred Stock, Series F and incorporated herein by reference.
- 3.57 Certificate of Determination of Preferences of 7.00% Cumulative Preferred Stock, Series G of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 7.00% Cumulative Preferred Stock, Series G and incorporated herein by reference.
- 3.58 Certificate of Determination of Preferences of 6.95% Cumulative Preferred Stock, Series H of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.95% Cumulative Preferred Stock, Series H and incorporated herein by reference.
- 3.59 Certificate of Determination of Preferences of 7.25% Cumulative Preferred Stock, Series I of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 7.25% Cumulative Preferred Stock, Series I and incorporated herein by reference.
- 3.60 Certificate of Determination of Preferences of 7.25% Cumulative Preferred Stock, Series J of Public Storage, Inc. Filed with Registrant's Current Report on Form 8-K filed May 9, 2006 relating to the Depositary Shares Each Representing 1/1,000 of a Share of 7.25% Cumulative Preferred Stock, Series J and incorporated herein by reference.
- 3.61 Amendment to Certificate of Determination of Determination of Preferences of Cumulative Preferred Stock, Series G (8.875%), H (8.45%), I (8.625%), J (8%), K (8.25%), L (8.25%), M (8.75%), N (9.5%), O (9.125%) and P (8.75%) of Public Storage, Inc. Filed with Registrant's Current Report on Form 8-K dated November 22, 2005 and incorporated herein by reference.
- 3.62 Revised Bylaws of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form S-4/A (SEC File No. 33-64971) and incorporated herein by reference.
- 3.63 Amendment to Bylaws of Public Storage, Inc. adopted on May 9, 1996. Filed with Registrant's Registration Statement on Form S-4 (Sec File No. 333-03749) and incorporated herein by reference.
- 3.64 Amendment to Bylaws of Public Storage, Inc. adopted on June 26, 1997. Filed with Registrant's Registration Statement on Form S-3/A (SEC File No. 333-41123) and incorporated herein by reference.
- 3.65 Amendment to Bylaws of Public Storage, Inc. adopted on January 6, 1998. Filed with Registrant's Registration Statement on Form S-3/A (SEC File No. 333-41123) and incorporated herein by reference.

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

- 3.66 Amendment to Bylaws of Public Storage, Inc. adopted on February 10, 1998. Filed with Registrant's Current Report on Form 8-K dated February 10, 1998 and incorporated herein by reference.
- 3.67 Amendment to Bylaws of Public Storage, Inc. adopted on March 4, 1999. Filed with Registrant's Current Report on Form 8-K dated March 4, 1999 and incorporated herein by reference.
- 3.68 Amendment to Bylaws of Public Storage, Inc. adopted on May 6, 1999. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 1999 and incorporated herein by reference.
- 3.69 Amendment to Bylaws of Public Storage, Inc. adopted on November 7, 2002. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2002 and incorporated herein by reference.

84

- 3.70 Amendment to Bylaws of Public Storage, Inc. adopted on May 8, 2003. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2003 and incorporated herein by reference.
- 3.71 Amendment to Bylaws of Public Storage, Inc. adopted on August 5, 2003. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2003 and incorporated herein by reference.
- 3.72 Amendment to Bylaws of Public Storage, Inc. adopted on March 11, 2004. Filed with Registrant's Annual Report on Form 10-K for the year ended December 31, 2003 and incorporated herein by reference.
- 4.1 Registration Rights Agreement dated as of May 9, 2006 relating to 7.25% Series J Cumulative Preferred Stock of the Registrant. Filed with Registrant's Current Report on Form 8-K dated May 9, 2006 and incorporated herein by reference.
- 10.1. Merger Agreement, dated as of March 6, 2006, by and among Shurgard Storage Centers, Inc., ASKL Sub LLC and Public Storage, Inc. Filed with Registrant's Current Report on Form 8-K dated March 6, 2006 and incorporated herein by reference.
- 10.2. Voting Agreement, dated as of March 6, 2006, by and among Charles K. Barbo and Public Storage, Inc. Filed with Registrant's Current Report on Form 8-K dated March 6, 2006 and incorporated herein by reference.
- 10.3. Deposit Agreement dated as of May 3, 2006 among Registrant and Computershare Trust Company N.A. and the holders of depositary receipts evidencing the Depositary Shares Each Representing 1/1,000 of a share of 7.25% Cumulative Preferred Stock, Series I. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 7.25% Cumulative Preferred Stock, Series I and incorporated herein by reference.
- 10.4. Fourth Amendment dated as of May 9, 2006 to Amended and Restated Agreement of Limited Partnership of PSA Institutional Partners, L.

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

P. Filed with Registrant's Current Report on Form 8-K filed May 9, 2006 and incorporated herein by reference.

- 11 Statement Re: Computation of Earnings per Share. Filed herewith.
- 12 Statement Re: Computation of Ratio of Earnings to Fixed Charges. Filed herewith.
- 31.1 Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer. Filed herewith.
- 31.2 Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer. Filed herewith.
- 32 Section 1350 Certification of Chief Executive Officer and Chief Financial Officer. Filed herewith.