

Edgar Filing: DEWEY ELECTRONICS CORP - Form 10QSB

DEWEY ELECTRONICS CORP
Form 10QSB
May 15, 2007

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10 - QSB

(Mark One)

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934

For the quarterly period ended March 31, 2007

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT

For the transition period from _____ to _____

Commission File No 0-2892

THE DEWEY ELECTRONICS CORPORATION

A New York Corporation

I.R.S. Employer Identification
No. 13-1803974

27 Muller Road
Oakland, New Jersey 07436
(201) 337-4700

Check whether the issuer (1) filed reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES NO

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES NO

APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY
PROCEEDINGS DURING THE PRECEDING FIVE YEARS.

Check whether the registrant filed all documents and reports required to be filed by Section 12, 13 or 15(d) of the Exchange Act after the distribution of securities under a plan confirmed by a court. YES NO

APPLICABLE ONLY TO CORPORATE ISSUERS

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date: 1,362,031 at May 10, 2007.

Transitional Small Business Disclosure Format (Check one): YES NO

Edgar Filing: DEWEY ELECTRONICS CORP - Form 10QSB

THE DEWEY ELECTRONICS CORPORATION

INDEX

	Page No.
Part I Financial Information	
Item 1. Condensed Financial Statements	
Condensed Balance Sheets - March 31, 2007 (unaudited) and June 30, 2006	3
Condensed Statements of Operations - Three and Nine-months Ended March 31, 2007 and 2006 (unaudited)	4
Condensed Statements of Cash Flows for the Nine-months Ended March 31, 2007 and 2006 (unaudited)	5
Notes to Condensed Financial Statements (unaudited)	6
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	1
Item 3. Controls and Procedures	23
Part II Other Information	
Item 1A. Risk Factors	25
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	2
Item 4. Submission of Matters to a Vote of Security Holders	25
Item 6. Exhibits	25

PART I: FINANCIAL INFORMATION

ITEM 1. CONDENSED FINANCIAL STATEMENTS

THE DEWEY ELECTRONICS CORPORATION
CONDENSED BALANCE SHEETS

Edgar Filing: DEWEY ELECTRONICS CORP - Form 10QSB

	March 31, 2007 (unaudited)	JUNE 30, 2006
ASSETS:		
CURRENT ASSETS:		
CASH AND CASH EQUIVALENTS	\$ 370,450	\$1,075,500
ACCOUNTS RECEIVABLE (net of \$0 and \$6,181, respectively)	448,187	526,730
INVENTORIES	932,900	1,106,689
CONTRACT COSTS AND RELATED ESTIMATED PROFITS IN EXCESS OF BILLINGS	1,053,689	932,411
PREPAID EXPENSES AND OTHER CURRENT ASSETS	174,330	176,057
	<hr/>	<hr/>
TOTAL CURRENT ASSETS	2,979,556	3,817,387
	<hr/>	<hr/>
PLANT, PROPERTY AND EQUIPMENT		
LAND AND IMPROVEMENTS	651,015	651,015
BUILDING AND IMPROVEMENTS	1,885,653	1,885,653
MACHINERY AND EQUIPMENT	3,091,387	3,073,925
FURNITURE AND FIXTURES	205,539	205,539
	<hr/>	<hr/>
	5,833,594	5,816,132
Less accumulated depreciation	4,740,794	4,650,562
	<hr/>	<hr/>
	1,092,800	1,165,570
CAPITALIZED DEVELOPMENT COSTS		
	--	703,799
DEFERRED COSTS	75,095	74,031
	<hr/>	<hr/>
TOTAL OTHER ASSETS	75,095	777,830
TOTAL ASSETS		
	\$4,147,451	\$5,760,787
	=====	=====
LIABILITIES AND STOCKHOLDERS' EQUITY:		
CURRENT LIABILITIES:		
NOTE PAYABLE	--	\$ 86,047
ACCOUNTS PAYABLE	192,771	358,427
ACCRUED EXPENSES AND OTHER LIABILITIES	144,748	212,349
ACCRUED COMPENSATION AND BENEFITS PAYABLE	142,938	156,550
ACCRUED PENSION COSTS	57,943	57,943
	<hr/>	<hr/>
TOTAL CURRENT LIABILITIES	538,400	871,316
	<hr/>	<hr/>
LONG-TERM PENSION LIABILITY	269,347	243,097
	<hr/>	<hr/>
STOCKHOLDERS' EQUITY:		
Preferred stock, par value \$1.00; authorized 250,000 shares, issued and outstanding-none,	--	--
Common stock, par value \$.01; authorized 3,000,000 shares; issued 1,693,397 at March 31, 2007 and June 30, 2006	16,934	16,934
Additional paid-in capital	2,815,245	2,815,245
RETAINED EARNINGS	1,078,887	2,385,557
ACCUMULATED OTHER COMPREHENSIVE LOSS	(84,334)	(84,334)

Edgar Filing: DEWEY ELECTRONICS CORP - Form 10QSB

	<u>3,826,732</u>	<u>5,133,402</u>
LESS: TREASURY STOCK 331,366 SHARES, at cost	(487,028)	(487,028)
	<u>3,339,704</u>	<u>4,646,374</u>
TOTAL STOCKHOLDERS' EQUITY		
	<u>\$4,147,451</u>	<u>\$5,760,787</u>
	=====	=====

SEE ACCOMPANYING NOTES TO CONDENSED FINANCIAL STATEMENTS

THE DEWEY ELECTRONICS CORPORATION
CONDENSED STATEMENTS OF OPERATIONS
(UNAUDITED)

	THREE-MONTHS ENDED MARCH 31,		NINE-MONTHS ENDED MARCH 31	
	2007	2006	2007	2006
REVENUES	\$1,170,845	\$2,170,870	\$4,307,024	\$5,261,509
COST OF REVENUES	<u>1,671,786</u>	<u>1,929,752</u>	<u>4,505,397</u>	<u>4,584,528</u>
GROSS PROFIT/(LOSS)	(500,941)	241,118	(198,373)	676,981
SELLING, GENERAL & ADMINISTRATIVE	<u>414,267</u>	<u>371,220</u>	<u>1,108,912</u>	<u>1,033,917</u>
OPERATING LOSS	(915,208)	(130,102)	(1,307,285)	(356,936)
INTEREST EXPENSE	(36)	(6,563)	(5,181)	(21,620)
OTHER INCOME - NET	<u>1,087</u>	<u>3,809</u>	<u>5,796</u>	<u>10,544</u>
LOSS BEFORE INCOME TAXES	(914,157)	(132,856)	(1,306,670)	(368,012)
(PROVISION)/BENEFIT FOR INCOME TAX	<u>--</u>	<u>14,612</u>	<u>--</u>	<u>(36,462)</u>
NET LOSS	<u>\$ (914,157)</u>	<u>\$ (118,244)</u>	<u>\$ (1,306,670)</u>	<u>\$ (404,474)</u>
	=====	=====	=====	=====
NET LOSS PER COMMON SHARE-BASIC	\$ (0.67)	\$ (0.09)	\$ (0.96)	\$ (0.30)
NET LOSS PER COMMON SHARE-DILUTED	\$ (0.67)	\$ (0.09)	\$ (0.96)	\$ (0.30)
WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING:				
BASIC	1,362,031	1,362,031	1,362,031	1,362,031
DILUTED	1,362,031	1,362,031	1,362,031	1,362,031

Edgar Filing: DEWEY ELECTRONICS CORP - Form 10QSB

SEE ACCOMPANYING NOTES TO CONDENSED FINANCIAL STATEMENTS

THE DEWEY ELECTRONICS CORPORATION
CONDENSED STATEMENTS OF CASH FLOWS
(UNAUDITED)

	NINE-MONTHS ENDED	
	MARCH 31,	
	2007	2006
CASH FLOWS FROM OPERATING ACTIVITIES		
NET LOSS	\$ (1,306,670)	\$ (404,474)
ADJUSTMENTS TO RECONCILE NET LOSS TO NET CASH USED IN OPERATING ACTIVITIES:		
DEPRECIATION	90,232	85,500
DECREASE IN DEFERRED TAXES	--	51,074
WRITE OFF OF CAPITALIZED DEVELOPMENT COSTS	703,799	--
DECREASE/(INCREASE) IN ACCOUNTS RECEIVABLE	78,543	(23,198)
DECREASE/(INCREASE) IN INVENTORIES	173,788	(21,291)
INCREASE IN CONTRACT COSTS AND RELATED ESTIMATED PROFITS IN EXCESS OF BILLINGS	(121,278)	(465,784)
DECREASE IN PREPAID EXPENSES AND OTHER CURRENT ASSETS	1,727	5,684
INCREASE/(DECREASE) IN ACCOUNTS PAYABLE	(165,656)	411,264
INCREASE/(DECREASE) IN ACCRUED EXPENSES AND OTHER LIABILITIES	(81,213)	135,291
INCREASE/(DECREASE) IN PENSION COSTS ACCRUED	26,250	15,000
	706,192	193,540
NET CASH USED IN OPERATING ACTIVITIES	(600,478)	(210,934)
CASH FLOWS FROM INVESTING ACTIVITIES:		
EXPENDITURES FOR PLANT, PROPERTY AND EQUIPMENT	(17,462)	(101,061)
DEFERRED COST	(1,063)	(25,769)
NET CASH USED IN INVESTING ACTIVITIES	(18,525)	(126,830)
CASH FLOWS FROM FINANCING ACTIVITIES:		
PRINCIPAL PAYMENTS OF DEBT	(86,047)	(115,955)
NET CASH USED IN FINANCING ACTIVITIES	(86,047)	(115,955)
NET DECREASE IN CASH AND CASH EQUIVALENTS	(705,050)	(453,719)
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	1,075,500	1,390,326
CASH AND CASH EQUIVALENTS AT END OF		

Edgar Filing: DEWEY ELECTRONICS CORP - Form 10QSB

PERIOD	370,450	\$936,607
	=====	=====

SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION

INTEREST PAID	\$5,181	\$21,620
INTEREST RECEIVED	5,392	10,544
CORPORATE INCOME TAXES PAID	--	7,825

SEE ACCOMPANYING NOTES TO CONDENSED FINANCIAL STATEMENTS

THE DEWEY ELECTRONICS CORPORATION

NOTES TO CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

1. Significant Accounting Policies

Basis of Presentation

The accompanying unaudited condensed financial statements have been prepared by The Dewey Electronics Corporation (the "Company") pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC") for interim reporting. Certain information and disclosures normally included in notes to financial statements have been condensed or omitted pursuant to such rules and regulations, but resultant disclosures are in accordance with accounting principles generally accepted in the United States of America as they apply to interim reporting. The condensed financial statements should be read in conjunction with the financial statements and the notes thereto in the Company's Annual Report on Form 10-K for the fiscal year ended June 30, 2006 (the "2006 Form 10-K").

In the opinion of the Company's management, the accompanying unaudited condensed financial statements contain all adjustments (consisting of normal recurring adjustments) necessary to present fairly, in all material respects, the Company's financial position as of March 31, 2007, and the results of operations and cash flows for the three months and nine-months then ended. The results of operations and cash flows for the periods ended March 31, 2007 are not necessarily indicative of the results of operations or cash flows to be expected for any subsequent quarters or the full fiscal year ending June 30, 2007.

Revenue Recognition

Revenues and estimated earnings under long-term defense contracts (including research and development contracts) are recorded using the percentage-of-completion method of accounting, measured as the percentage of costs incurred to estimated total costs of each contract. For the Company's indefinite delivery, indefinite quantity contract to provide 2kW generator sets to the

Edgar Filing: DEWEY ELECTRONICS CORP - Form 10QSB

military and for orders from other government subcontractors for 2kW generators, percentage-of-completion calculations are based on individual "Delivery Orders" which are periodically received for specified quantities. For research and development contracts total costs incurred are compared to total expected costs for each contract.

The Company uses the percentage-of-completion method to recognize revenue for its replacement parts business when the dollar amount of the order to be delivered in a future period or periods is material, and the duration of the work will span multiple reporting periods. Revenue and earnings for all other orders for replacement parts are recorded when deliveries of product are made and title and risk of loss have been transferred to the customer and collection is probable.

For those contracts where revenue has been recognized using the percentage-of-completion method of accounting, provisions for estimated losses on uncompleted contracts are made in the period in which such losses are determined. Changes in job performance, job conditions, and estimated profitability may result in revisions to costs and income and are recognized in the period in which the revisions are determined.

In the Leisure and Recreation segment, revenues and earnings are recorded when deliveries of product are made and title and risk of loss have been transferred to the customer and collection is probable.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. These estimates include, among others, lower of cost or market estimates for inventories, realization of deferred tax assets, revenue recognition and certain accrued expenses. Actual results could differ from those estimates.

2. Recent Accounting Pronouncements

In February 2007, the Financial Accounting Standards Board ("FASB"), issued Statement of Financial Accounting Standard ("SFAS") No. 159 "The Fair Value Option for Financial Assets and Financial Liabilities." SFAS 159 permits entities to choose, at specified election dates, to measure eligible financial instruments at fair value and report unrealized gains and losses on items for which the fair value option has been elected in earnings at each subsequent reporting date. SFAS 159 is effective for fiscal years beginning after November 15, 2007. The Company does not own any financial instruments and does not expect this statement to have an effect on the Company's financial statements.

In September 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Benefits" ("SFAS 158"). SFAS 158 addresses the accounting for defined benefit pensions plans and other postretirement benefit plans ("plans"). Specifically, SFAS 158 requires companies to recognize an asset for a plan's overfunded status or a liability for a plan's underfunded status and to measure a plan's assets and its obligations that determine its funded status as of the end of the company's fiscal year, the offset of which is recorded, net of tax, as a component of other comprehensive income in shareholders' equity. SFAS 158 is effective for fiscal years ending after December 15, 2006. The Company is currently evaluating the impact of this Statement on its financial

Edgar Filing: DEWEY ELECTRONICS CORP - Form 10QSB

statements.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements". This Statement defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. This Statement applies under other accounting pronouncements that require or permit fair value measurements, the Board having previously concluded in those accounting pronouncements that fair value is the relevant measurement attribute. Accordingly, this Statement does not require any new fair value measurements. However, for some entities, the application of this Statement will change current practice. This Statement is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The Company is currently evaluating the impact of this Statement on its financial statements.

In July 2006, the FASB issued Financial Interpretation No. 48 (FIN 48) "Accounting for Uncertainty in Income Taxes, as Interpretation of FASB Statement No. 109". This Interpretation clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with FASB Statement No. 109, "Accounting for Income Taxes". FIN 48 prescribes a recognition and measurement threshold attributable for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosures and transition. FIN 48 is effective for fiscal years beginning after December 15, 2006. The Company is currently evaluating the impact of this Interpretation on its financial statements.

3. Inventories

Inventories consist of:

	March 31, 2007	June 30, 2006
Finished Goods	\$180,672	\$194,885
Work In Progress	301,753	93,485
Raw Materials	450,475	818,319
Total	<u>\$932,900</u> =====	<u>\$1,106,689</u> =====

4. Taxes on Income

The Company has provided a valuation allowance against its net deferred tax assets as it believes that it is more likely than not that it will not realize these tax attributes. As of March 31, 2007 the Company has approximately \$712,000 and \$402,000 of federal and state net operating loss carry forwards, respectively, expiring beginning in 2012 through 2014.

5. Earnings Per Share

Net loss per share has been presented pursuant to SFAS No. 128, "Earnings per Share". Basic net loss per share is computed by dividing reported net loss available to common shareholders by weighted average shares outstanding for the period. Diluted net loss per share is computed by dividing reported net loss available to common shareholders by weighted average shares outstanding for the period, adjusted for the dilutive effect of common stock equivalents, which consist of stock options, using the treasury stock method.

Edgar Filing: DEWEY ELECTRONICS CORP - Form 10QSB

The tables below set forth the reconciliation of the numerators and denominators of the basic and diluted net loss per common share computations. Certain stock options were excluded from the computation of net loss per share due to their anti-dilutive effect. The weighted average number of such excluded shares is 7,435 and 9,041 as of March 31, 2007 and March 31, 2006, respectively.

	Three-months Ended March 31,					
	2007			2006		
	Loss	Shares	Per Share Amount	Loss	Shares	Per Share Amount
Basic Net loss per common share	(\$914,157)	1,362,031	(\$.67)	(\$118,244)	1,362,031	(\$.09)
Effect Of dilutive Securities	--	--	--	--	--	--
	-----	-----	-----	-----	-----	-----
Diluted Net Loss per common share	(\$914,157)	1,362,031	(\$.67)	(\$118,244)	1,362,031	(\$.09)
	=====	=====	=====	=====	=====	=====

	Nine-months Ended March 31,					
	2007			2006		
	Loss	Shares	Per Share Amount	Loss	Shares	Per Share Amount
Basic Net loss per common share	(\$1,306,670)	1,362,031	(\$.96)	(\$404,474)	1,362,031	(\$.30)
Effect Of dilutive Securities	--	--	--	--	--	--
	-----	-----	-----	-----	-----	-----
Diluted Net Loss per common share	(\$1,306,670)	1,362,031	(\$.96)	(\$404,474)	1,362,031	(\$.30)

Edgar Filing: DEWEY ELECTRONICS CORP - Form 10QSB

=====

6. Operating Segments

The Company operates in two segments: Electronics, and Leisure and Recreation. Operations in the Electronics segment are primarily related to supplying electronics and electrical products and systems for the United States Government as a prime contractor or subcontractor. Operations in the Leisure and Recreation segment involve the production and sale of snowmaking machinery and servicing of such machinery at the purchaser's expense beyond the warranty period. Total revenue by segment represents sales to unaffiliated customers, as reported in the Company's Statements of Operations. There are no inter-segment sales.

Some operating expenses, including general corporate expenses, have been allocated by specific identification or based on direct labor for items which are not specifically identifiable. In computing operating profit, none of the following items have been added or deducted: interest expense, income taxes, and non-operating income. All of the Company's operations are performed at its facility in Oakland, New Jersey. The facility and resources are shared by both segments and the direct use of such resources and space cannot be entirely specified. Accordingly, the Company allocates usage of its facility and equipment.

The following tables present information about reported segment revenues, operating profit or loss, and reconciles such segment information to the Company's totals:

	Three-months ended		Nine-months ended	
	March 31,		March 31,	
	2007	2006	2007	2006
Electronics Segment				
Revenues	\$1,164,869	\$2,157,634	\$4,275,359	\$5,091,912
Operating Loss	(871,033)	(96,641)	(1,188,067)	(278,064)
Leisure and Recreation Segment				
Revenues	5,976	13,236	31,665	169,597
Operating Loss	(44,175)	(33,641)	(119,218)	(78,872)
Total				
Revenues	1,170,845	2,170,870	4,307,024	5,261,509
Operating Loss	(915,208)	(130,102)	(1,307,285)	(356,936)
Interest Expense	(36)	(6,563)	(5,181)	(21,620)
Other Income	1087	3,809	5,796	10,544
Income Tax Benefit/ (Provision)	0	14,612	0	(36,462)
	-----	-----	-----	-----
Net Loss	\$ (914,157)	\$ (118,244)	\$ (1,306,670)	\$ (404,474)
	=====	=====	=====	=====

7. Stock-Based Compensation Plans

In December 2004, the Financial Accounting Standards Board ("FASB") issued SFAS No.123 (Revised 2004), "Share-Based Payment" ("SFAS No. 123R"). This new pronouncement requires that compensation cost relating to share-based payment transactions be recognized in financial statements. That cost is measured based on the fair value of the equity or liability instruments issued. SFAS No. 123R covers a wide range of share-based compensation arrangements

Edgar Filing: DEWEY ELECTRONICS CORP - Form 10QSB

including stock options, restricted stock plans, performance-based awards, stock appreciation rights, and employee stock purchase plans. SFAS No. 123R replaces SFAS No. 123, "Accounting for Stock-Based Compensation," and supersedes Accounting Principles Board Opinion ("APB") No. 25, "Accounting for Stock Issued to Employees." The Company adopted the provisions of SFAS No. 123R in fiscal year 2006 (January 1, 2006) using a modified version of prospective application. The Company did not grant, modify, repurchase, or cancel any share based payment awards after the date of adoption of SFAS No. 123R. All awards granted prior to January 1, 2006 were fully vested prior to implementation of SFAS No. 123R. Therefore, there was no effect of adopting SFAS 123R in the Company's financial statements for the nine month period ended March 31, 2007 or in or in the nine month period ended March 31, 2006.

Prior to the adoption of SFAS 123R, the Company provided the disclosures required by SFAS No. 123, whereby the Company did not recognize compensation expense on non-qualified stock options granted to employees when the exercise price of the options is equal to the market price of the underlying stock on the date of the grant. Options granted vest after a one year period and expire ten years from the grant date.

There were no options granted in fiscal 2006 or during the nine-months ended March, 2007. However, pro forma information regarding net income and earnings per share is required for fiscal year 2006 by SFAS No. 123 and has been determined as if the Company had accounted for its employee stock option grants under the fair value method prescribed by that Statement.

The estimated fair value of the option grants are amortized to expense over the options' vesting period beginning January 1 of the following year, due to the timing of the grants. The Company's pro forma information for the three-months and nine-months ended March 31, 2006 is as follows:

	Three-Months Ended March 31, 2006
Net loss, as reported	(\$118,244)
Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects	2,232

Pro forma net loss	(\$120,476)
	=====
Earnings per share:	
Basic - as reported	(\$.09)
	=====
Basic - pro forma	(\$.09)
	=====
Diluted - as reported	(\$.09)
	=====
Diluted - pro forma	(\$.09)
	=====
	Nine-Months Ended March 31, 2006

Edgar Filing: DEWEY ELECTRONICS CORP - Form 10QSB

Net loss, as reported	(\$404,474)
Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects	
	6,696
	<hr style="width: 100%;"/>
Pro forma net loss	(\$411,170)
	<hr style="width: 100%;"/>
Earnings per share:	
Basic - as reported	(\$.30)
	=====
Basic - pro forma	(\$.30)
	=====
Diluted - as reported	(\$.30)
	=====
Diluted - pro forma	(\$.30)
	=====

Note 8. Capitalized Development Costs

For several years, the Company has invested in research and development efforts to improve its 2kW generator product at the request of its customer, the United States Army. Initial efforts were at the Company's expense and certain of these development costs arising from the Company's early efforts to develop new technologies were capitalized and have appeared on the balance sheet as "Capitalized Development Costs". These Company-sponsored efforts were subsequently supplemented by two customer-funded research and development contracts with the U.S. Army. The Company has not capitalized any costs associated with the customer-funded contracts.

Work under the first of the Company's customer-funded research and development contracts with the U.S. Army ended in September of 2005. Work under the second contract continued into September of 2006 when funding was substantially exhausted. In September 2006 the Company was granted an extension of the contract to allow work toward a contract modification incorporating additional funding and a limited amount of work was performed through December 2006 using most of the remaining funding from the contract. A second extension was granted in late December 2006 to allow the Company to continue to work toward obtaining a contract modification incorporating additional funding.

In late January 2007 the U.S. Army informed the Company that there had been a significant change in Army staff and priorities related to the 2kW Generator Program, and that there would be no further funding under the contract. A final extension was granted through March 31, 2007 to allow the Company to prepare and submit final reports and documents for the completion of the contract. As a result of this development regarding funding, the Company has written-off all of its capitalized development costs totaling \$703,799 to cost of revenues in the quarter ended March 31, 2007.

THE DEWEY ELECTRONICS CORPORATION

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND

Edgar Filing: DEWEY ELECTRONICS CORP - Form 10QSB

RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the unaudited condensed financial statements, including the notes thereto, appearing elsewhere in this Form 10-QSB, and with the audited financial statements, including the notes thereto, appearing in the Company's 2006 Form 10-K. Certain statements in this report may be deemed "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934. All statements, other than statements of historical fact that address activities, events or developments that the Company or management intends, expects, projects, believes or anticipates will or may occur in the future are forward-looking statements. Such statements are based upon certain assumptions and assessments made by management of the Company in light of its experience and its perception of historical trends, current conditions, expected future developments and other factors it believes to be appropriate. The forward-looking statements included in this report are also subject to a number of material risks and uncertainties, including but not limited to economic, governmental, competitive and technological factors affecting the Company's operations, markets, products, services and prices and, specifically, the factors discussed below under "Financing Activities", and "Company Strategy" and in Item 1A (Risk Factors) of the Company's 2006 Form 10-K. Such forward-looking statements are not guarantees of future performance and actual results, developments and business decisions may differ from those envisaged by such forward-looking statements.

The Company's operating cycle is long-term and includes various types of products and varying delivery schedules. Accordingly, results of a particular period or period-to-period comparison of recorded revenues and earnings may not be indicative of future operating results. The following comparative analysis should be viewed in this context.

Recent Events

The Company's 2004 research and development contract with the U.S. Army, discussed below under "Electronics Segment", expired on March 31, 2007. As disclosed in the Company's Form 10Q-SB filed with the Securities and Exchange Commission on November 13, 2006, work on this contract (for the research and development of improvements to the Company's current 2kW diesel operated generator performed specifically at the request of the U.S. Army) continued into September 2006 when funding was substantially exhausted. In September 2006 the Company was granted an extension of the contract to allow work toward a contract modification incorporating additional funding and a limited amount of work was performed through December 2006 using most of the remaining funding from the contract. A second extension was granted in late December 2006 to allow the Company to continue to work toward obtaining a contract modification incorporating additional funding. In late January 2007 the U.S. Army informed the Company that there had been a significant change in Army staff and priorities related to the 2kW Generator Program and there would be no further funding under the contract. A final extension was granted through March 31, 2007 to allow the Company to prepare and submit final reports and documents for the completion of the contract. As a result of this development regarding funding, the Company has written-off all of its capitalized development costs totaling \$703,799 to cost of revenues in the fiscal quarter ending March 31, 2007. See Note 8, Capitalized Development Costs of the Notes to the Condensed Financial Statements.

Operating Segments

The Company is organized into two operating segments on the basis of the types of products offered. Each segment is comprised of separate and distinct businesses: the Electronics segment - primarily business with the

Edgar Filing: DEWEY ELECTRONICS CORP - Form 10QSB

Department of Defense, and the Leisure and Recreation segment - primarily business with ski areas and resorts.

In the Electronics segment, the Company is a producer of electronic and electromechanical systems for the Armed Forces of the United States. The Company provides its products in this segment either as a prime contractor or as a subcontractor for the Department of Defense.

In the Leisure and Recreation segment, the Company, through its HEDCO Division, designs, manufactures and markets advanced, sophisticated snowmaking equipment. It also supplies replacement parts for items no longer covered under warranty.

Some operating expenses, including general corporate expenses, have been allocated to each segment by specific identification or based on labor for items which are not specifically identifiable.

There are no intersegment sales.

Results of Operations

The Company's operating cycle is long-term and includes various types of products and varying delivery schedules. Accordingly, results of a particular period or period-to-period comparisons of recorded revenues and earnings may not be indicative of future operating results. The following comparative analysis should be viewed in this context.

The sales and operating loss of each segment for the three- and nine-month periods ended March 31, 2007 and March 31, 2006 are set forth in Note 6 - Operating Segments of the Notes to the Condensed Financial Statements.

Information about the Company's operations in the two segments is set forth in Note 6 - Operating Segments of the Notes to the Condensed Financial Statements and is discussed in further detail below.

Revenues

Revenues of \$1,170,845 for the third quarter of fiscal year 2007 (the three-month period ended March 31, 2007) were 46% lower than in the third quarter of fiscal year 2006 (the three-month period ended March 31, 2006) when revenues were \$2,170,870. Revenues for the third quarter of fiscal year 2007 were lower in both the Electronics segment and the Leisure and Recreation segment when compared to the same period in fiscal year 2006.

For the nine-month period ended March 31, 2007, revenues totaled \$4,307,024 which is 18% lower than total revenues of \$5,261,509 for the nine-month period ended March 31, 2006. Revenues were lower in both the Electronics and Leisure and Recreation segments when compared to the same nine-month period ending March 31, 2006.

Electronics Segment

In the Electronics segment, revenues and estimated earnings under long-term defense contracts (including research and development contracts) are recorded using the percentage-of-completion method of accounting, measured as the percentage of costs incurred to estimated total costs of each contract. For the Company's indefinite delivery, indefinite quantity contract to provide 2kW generator sets to the military and for orders from other government subcontractors for 2kW generators, percentage-of-completion calculations are based on individual "Delivery Orders" which are periodically received for specified quantities. For research and development contracts total costs incurred are compared to total expected costs for each contract.

Edgar Filing: DEWEY ELECTRONICS CORP - Form 10QSB

The Company uses the percentage-of-completion method to recognize revenue for its replacement parts business where the dollar amount of the order to be delivered in a future period or periods is material, and the duration of the work will span multiple reporting periods. Revenue and earnings for all other orders for replacement parts is recorded when delivery of the product is made and title and risk of loss has transferred to the customer and collection is probable.

Since contracts typically extend over multiple reporting periods, revisions in cost and estimates during the progress of work have the effect of adjusting earnings applicable to performance in prior periods in the current period. For those contracts where revenue has been recognized using percentage-of-completion method of accounting, when the estimated costs to complete a project indicate a loss, provision is made for the anticipated loss in the current period. For further information see Note 1, Revenue Recognition of the Notes to the Condensed Financial Statements.

Electronic product revenues accounted for 99% of total revenues for the third quarter of fiscal year 2007 and 2006, respectively.

Revenues in the Electronics segment for the three-month period ended March 31, 2007 were \$992,765 lower when compared to the same period in 2006. This decrease in revenue is attributable to completion of the Company's research and development contract with the U.S. Army in the previous fiscal quarter, decreased production efforts under the Company's generator set production contract with the U.S. Army and a decrease in revenue from various orders for replacement parts and other short-term orders.

During the three-month period ended March 31, 2007, production efforts under the Company's contract to provide the Armed Forces with 2kW diesel operated generator sets provided approximately 62% of the Electronic segment revenues compared to approximately 64% of such revenues in the same period in 2006. The Company's research and development contracts did not provide any Electronics segment revenues during the three-month period ended March 31, 2007, versus approximately 8% of such revenues in the same period in 2006. Replacement parts and other short-term business provided approximately 38% of such revenues in the three-month period ended March 31, 2007, and approximately 28% of such revenues in the same period in 2006.

Revenues in the Electronics segment for the nine-month period ended March 31, 2007 were \$816,553 lower when compared to the same period in 2006. This decrease in revenue is the result of decreased production efforts under the Company's generator set production contract with the U.S. Army and from a slight decrease in revenue from various orders for replacement parts and other short-term orders. Revenues resulting from the Company's research and development contracts described below were significantly lower in this nine-month period compared to the same period in 2006.

During the nine-month period ended March 31, 2007, production efforts under the Company's contract to provide the Armed Forces with 2kW diesel operated generator sets provided approximately 66% of the Electronic segment revenues compared to approximately 53% of such revenues in the same period in 2006. The Company's research and development contracts provided approximately 2% of Electronics segment revenues during the nine-month period ended March 31, 2007, versus approximately 19% of such revenues in the same period in 2006. Replacement parts and other short-term business provided approximately 32% of such revenues in the nine-month period ended March 31, 2007, and approximately 28% of such revenues in the same period in 2006.

During September 2003, the Company was awarded a "cost plus fixed fee" research and development contract in the amount of approximately \$1,800,000.

Edgar Filing: DEWEY ELECTRONICS CORP - Form 10QSB

Work on this contract ended in September 2005. This contract was for the research and development of improvements to the current 2kW diesel operated generator set specifically at the request of the U.S. Army for smaller, lighter, quieter models. It included efforts similar to those that the Company had previously invested in specifically at the request of the U.S. Army. There was no revenue from this contract in either the first or second quarters of fiscal year 2007. The Company realized revenue of approximately \$146,000 from this contract during the first quarter of fiscal year 2006, when work was completed on this contract and there was no additional revenue in the second or third fiscal quarters.

During September 2004, the Company was awarded a second "cost plus fixed fee" research and development contract by the U.S. Army, in the amount of approximately \$1,500,000 for work to be performed towards similar objectives. The Company did not realize any revenue from this contract during the three-month period ended March 31, 2007, compared with approximately \$163,000 during the same period in 2006. During the nine-month period ended March 31, 2007 the Company recognized revenue of approximately \$75,000 from this contract, compared with approximately \$975,000 during the same period in 2006. This contract expired on March 31, 2007 and, in connection therewith, the Company has written-off all of its capitalized development costs. See "Recent Events" above.

The Company experiences variable amounts of material receipts from time to time during the normal course of business. Material receipts are dependent upon the receipt of orders, project requirements and vendor delivery schedules. As the Company uses the percentage-of-completion method of accounting to record revenues, material costs have an impact upon recorded revenues (see Note 1-A, Revenue Recognition of the Notes to Financial Statements in the Company's 2006 Form 10-K).

The aggregate value of the Company's backlog of electronic products not previously recorded as revenues was \$3.1 million as of March 31, 2007. It is estimated that most of the present backlog will be billed during the next 12 months and be substantially recognized as fiscal years 2007 and 2008 revenues.

As of March 31, 2006 the aggregate value of the Company's backlog of electronic products not previously recognized as revenue was approximately \$4.0 million.

Leisure and Recreation Segment

In the Leisure and Recreation segment, revenues for the three-month period ended March 31, 2007 decreased by approximately \$7,260 when compared to the same period in 2006. This is attributable to a decrease in the sale of repair and replacement parts for machinery previously sold and no longer under warranty.

During the nine-month period ended March 31, 2007, revenues decreased approximately \$137,932 when compared to the same period in 2006. This decrease is attributable to both a lack of sales of finished snowmaking machines and a decrease in sales of repair and replacement parts for previously sold snowmaking machines.

The market for snowmaking machines has changed in recent years. Rather than ordering machinery many months in advance of delivery, customers are expecting product to be readily available for immediate use. The last year in which the Company had a backlog of orders for snowmaking machines was in 2001. In order to remain competitive, the Company has produced some Snowcub snowmaking machines for inventory purposes.

Edgar Filing: DEWEY ELECTRONICS CORP - Form 10QSB

After the end of fiscal year 2006, management completed a review of the spare parts business. Since introducing the H-2d snowmaker in 1971 the Company has maintained the capacity to support all past models of snowmaking machines that are still in use. However, starting in January 2007, the Company is focusing on customers using the most recent model line, the Snowcub. The Company will continue to actively market and support the Snowcub model line and will cease to support past models. As a result, for the fourth quarter of fiscal year 2006, the Company recorded an adjustment of \$299,596 against inventory related to spares for old models of snow makers. The remaining segment inventory at the end of fiscal 2006 was either new Snowcub machines or spare parts for Snowcub models.

Gross Loss

As a result of writing off \$703,799 of capitalized development costs to cost of revenues during the three-month period ended March 31, 2007 (see "Recent Events above), the Company is reporting a gross loss of \$500,941 compared to a gross profit of \$241,118 in the same three-month period last year.

Gross margin is the measure of gross profit as a percentage of revenues. It is affected by a variety of factors including, among other items, product mix, product pricing, and product costs. Primarily as a result of the write off of the Company's capitalized development costs, the Company had a negative gross margin of (43%) for the three-month period ended March 31, 2007 compared to a gross margin of 11% for the three-month period ended March 31, 2006.

The reduction in gross margin compared to the same period last year is primarily the result of the write-off of capitalized development costs, which was partially offset by a higher proportion of spare and replacement part sales as a percentage of total sales and lower fixed price revenue from generators and research and development activities.

For the nine-month period ended March 31, 2007, the Company had a gross loss of \$198,373 compared to a gross profit of \$676,981 for the nine-month period ended March 31, 2006.

For the nine-month period ended March 31, 2007, the Company had a negative gross margin of approximately (5%). For the nine-month period ended March 31, 2006, gross margin was approximately 13%.

Results for the first nine-months of fiscal year 2007 are due to several factors in addition to the effect of the write-off of capitalized development costs. First is a change in product mix as the Company engaged in significantly less customer funded research and development for the U.S. Army (see "Electronics Segment" above) than it had engaged in during the same period in fiscal year 2006, while realizing slightly greater revenue from the generator product line in the first nine-months of fiscal year 2007 compared to the same nine-months in fiscal year 2006. The reduction in customer funded research and development had the effect of shifting a greater proportion of overhead cost absorption to other product lines with contractually fixed selling prices, thereby reducing the gross margin generated by these other product line revenues when compared to the same period in fiscal year 2006.

The second factor was an increase in costs related to metals, transportation and foreign sourced components for the 2kw generator set product line. The Company's 10-year indefinite delivery, indefinite quantity prime contract for generator sets with the U.S. Army, awarded in 2001, allows for a small annual increase in selling price. Gross profit has been reduced as a result of costs increasing faster than the selling price. The Company is investigating an appropriate pricing modification under the prime contract; however no

Edgar Filing: DEWEY ELECTRONICS CORP - Form 10QSB

assurances can be made that the Government will agree to a modification, or that such a modification would be equitable to the Company.

In the last quarter of fiscal year 2006 the Company instituted price increases for future delivery of generators sold separately from the prime contract. Delivery on these orders began in the second quarter of fiscal year 2007, however since the number of such generators is relatively small, the Company did not realize a significant change in gross margin as a result of this price increase.

Selling, General and Administrative Expenses

Selling, General and Administrative expense for the three-months ended March 31, 2007 were \$414,267 or 35% of revenue. For the three-months ended March 31, 2006, Selling, General and Administrative expenses totaled \$371,220 or 17% of revenue.

Selling, General and Administrative expense for the nine-months ended March 31, 2007 were \$1,108,912 or 26% of revenue. For the nine-months ended March 31, 2006, Selling, General and Administrative expenses totaled \$1,033,917 or 20% of revenue. Expenditures for the nine-month period ended March 31, 2007 were higher when compared with the same period in 2006 primarily due to higher legal and professional fees associated with the year end audit and filing of the Company's 2006 Form 10-K in the first fiscal quarter of 2007 and costs related to personnel changes.

Interest Expense

Interest expense for the three-months ended March 31, 2007 was \$36 compared to \$6,563 for the same period in 2006. This reduction in interest expense is due to the final payment of the Company's mortgage note in January 2007 as well as repayment of a \$200,000 note payable to a related party prior to the end of fiscal year 2006.

Interest expense for the nine-months ended March 31, 2007 was \$5,181 compared to \$21,620 for the same period last year. This reduction in interest expense is attributed to principal reduction payments and final payment of the Company's mortgage note as well as repayment of a \$200,000 note payable to a related party prior to the end of fiscal 2006.

Other Income - Net

Amounts reported as other income represent the net effect of interest and miscellaneous items such as the sale of scrap, bank transaction fees and other like items.

Other income of \$1,087 for the three-months ended March 31, 2007 was comprised of interest income of \$1,112, and miscellaneous expense of \$25.

For the three-months ended March 31, 2006, other income of \$3,809 was comprised of interest income of \$4,412 and miscellaneous expense of \$603.

Other income of \$5,796 for the nine-months ended March 31, 2007 was comprised of interest income of \$5,391, and miscellaneous income of \$405.

For the nine-months ended March 31, 2006, other income of \$10,544 was comprised of interest income of \$12,670 and miscellaneous expense of \$2,126.

Net Loss before income taxes

Net loss before income taxes for the three-month period ended March 31, 2007

Edgar Filing: DEWEY ELECTRONICS CORP - Form 10QSB

was \$914,157. For the same period in 2006 net loss before income taxes was \$132,856.

Results for the third quarter of fiscal year 2007 decreased when compared to the same period in fiscal year 2006 primarily due to the write-off of capitalized development costs totaling \$703,799 to cost of revenues (see "Recent Events" above). In addition to the effect of the write-off of capitalized development costs, the greater loss from operating activities in the third quarter of fiscal year 2007 compared to the same period in 2006 is primarily the result of substantially lower revenues during the quarter when compared to the same period last year.

Net loss before income taxes for the nine-month period ended March 31, 2007 was \$1,306,670. For the same period in 2006 net loss before income taxes was \$368,012.

As noted above results for the nine-month period ended March 31, 2007 decreased when compared to the same period in 2006 primarily due to the write-off of capitalized development costs and substantially lower revenues when compared to the same nine-month period last year.

Taxes on Income

The Company has provided a valuation allowance against its net deferred tax assets as it believes that it is more likely than not that it will not realize these tax attributes. The Company has approximately \$712,000 and \$402,000 of federal and state net operating loss carry forwards, respectively, expiring beginning in 2012. Of these amounts, approximately \$439,000 and \$78,000 of federal and state loss carry forwards, respectively, are the result of the net loss for the nine-month period ending March 31, 2007.

Liquidity and Capital Resources

Historically, the Company's capital expenditures, debt servicing requirements and working capital needs have been financed by cash flow from operations, progress payments on various government contracts (based on cost incurred.) and a line of credit of \$500,000. This line of credit expired on February 28, 2007. (For further discussion, see below under "Financing Activities".)

As of March 31, 2007 the Company had no material capital expenditure commitments. Management believes that the Company's current cash combined with progress payments will be sufficient to support short-term liquidity requirements, working capital needs and capital expenditures at their current or expected levels.

At March 31, 2007, the Company's working capital was \$2,441,156 compared to \$2,946,071 at June 30, 2006.

The ratio of current assets to current liabilities was 5.53 to 1 at March 31, 2007 and 4.38 to 1 at June 30, 2006.

The following table is a summary of the Statements of Cash Flows in the Company's Condensed Financial Statements:

	Nine-months ended March 31,	
	2007	2006
Net Cash provided by (used in)		
Operating activities	(\$600,478)	(\$210,934)
Investing activities	\$(18,525)	(\$126,830)
Financing activities	(\$86,047)	(\$115,955)

Edgar Filing: DEWEY ELECTRONICS CORP - Form 10QSB

Operating Activities:

Adjustments to reconcile net loss to net cash provided by operations are presented in the Statements of Cash Flows in the Company's Condensed Financial Statements.

Net cash used in operating activities for the nine-month period ended March 31, 2007 was comprised primarily of net loss before depreciation, an increase in contract costs and related estimated profits in excess of billings and decreases in accounts payable and accrued liabilities which were partly offset by decreases in inventories, accounts receivable and the write-off of capitalized development costs.

During the nine month period ended March 31, 2006, net cash used in operating activities was comprised primarily of net loss before depreciation and increases in accounts receivable, inventory and contract costs and related profits in excess of billings. These were partly offset by a decrease in deferred taxes and increases in accounts payable and accrued liabilities.

Company sponsored research and development costs are expensed as incurred. These costs consist primarily of material and labor costs. The Company expensed \$68,652 of these costs during the nine-month period ended March 31, 2007. For the nine-month period ended March 31, 2006, the Company expensed \$45,886 of research and development costs.

Investing Activities:

During the nine-month period ended March 31, 2007, net cash of \$18,525 was used in investing activities. This amount consisted of \$17,462 used for capital expenditures, and \$1,063 of deferred costs.

During the nine-month period ended March 31, 2006, investing activities used net cash of \$126,830. Of this amount, \$101,061 was used for capital expenditures and \$25,769 was used by the Company for deferred costs.

Financing Activities:

During the nine-month period ended March 31, 2007, net cash used in financing activities amounted to \$86,047. This amount was used toward the repayment of the current portion of the Company's term loan as described further below. As of March 31, 2007, the Company had no long-term debt and had repaid the term loan.

Net cash used in financing activities during the nine-month period ended March 31, 2006 amounted to \$115,955. This amount was used toward the repayment of the long-term portion of the Company's term loan as described below.

On February 24, 2005, the Company and Sovereign Bank (the "Bank") entered into a Term Loan Agreement (the "Loan Agreement") that replaced, and restructured the remaining balance due on, the Company's Mortgage Note agreement with the Bank, which matured in January 2005. Pursuant to the Loan Agreement, the Company borrowed \$292,187 from the Bank for a term ending February 23, 2007, at a fixed annual interest rate of 5.56 percent. This loan was secured by a first lien on all of the Company's accounts receivable, machinery, equipment and other personal property (the "Collateral") and was subject to customary representations, covenants and default provisions in favor of the Bank. On January 22, 2007, the Company made the final installment payment on this term loan.

Edgar Filing: DEWEY ELECTRONICS CORP - Form 10QSB

The Company also had a line of credit agreement with the Bank in the amount of \$500,000 at an annual interest rate equal to the Bank's prime rate (8.25% as of December 31, 2006) plus 0.25 percent. Effective December 1, 2006, this line of credit agreement was renewed through February 28, 2007. In February 2007, the Bank advised the Company that the Bank would not further renew the line of credit. The Company is endeavoring to obtain a replacement credit facility from another lending institution.

The Company owns approximately 90 acres of land and the building, which it occupies in Bergen County, New Jersey, adjacent to an interchange of Interstate Route 287. The Company is continuing to actively pursue possible methods of monetizing 68 undeveloped and unused acres of this property, by its sale and/or development. This endeavor has become more complex with the implications of New Jersey's "Highlands Water Protection and Planning Act". Although the Act was passed in June of 2004, the specifics are still emerging. The Act identifies approximately 400,000 acres of New Jersey as The Highlands Preservation Area. Pursuant to the statute, this area has the most onerous restrictions on future development. The Company's property is in this area, and further development would not be permitted without a waiver or other relief from the State. The Company believes that there are strong reasons why its property should not be in the preservation area, and is attempting to affect a solution. The Company is currently awaiting the promulgation of final regulations to assess its course of action. Although final regulations were expected in February 2007, based on information from the State, they have been again delayed by the State and are now not expected until August 2007 at the earliest. Accordingly, no assurances can be given that these efforts will be successful or, if successful, the timing thereof.

Recent Pronouncements

In February 2007, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standard ("SFAS") No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities." SFAS 159 permits entities to choose, at specified election dates, to measure eligible financial instruments at fair value and report unrealized gains and losses on items for which the fair value option has been elected in earnings at each subsequent reporting date. SFAS 159 is effective for fiscal years beginning after November 15, 2007. The Company does not own any financial instruments and does not expect this statement to have an effect on the Company's financial statements.

In September 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Benefits" ("SFAS 158"). SFAS 158 addresses the accounting for defined benefit pensions plans and other postretirement benefit plans ("plans"). Specifically, SFAS 158 requires companies to recognize an asset for a plan's overfunded status or a liability for a plan's underfunded status and to measure a plan's assets and its obligations that determine its funded status as of the end of the company's fiscal year, the offset of which is recorded, net of tax, as a component of other comprehensive income in shareholders' equity. SFAS 158 is effective for fiscal years ending after December 15, 2006. The Company is currently evaluating the impact of this Statement on its financial statements.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements". This Statement defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. This Statement applies under other accounting pronouncements that require or permit fair value measurements, the Board having previously concluded in those accounting pronouncements that fair value is the relevant measurement attribute. Accordingly, this Statement

Edgar Filing: DEWEY ELECTRONICS CORP - Form 10QSB

does not require any new fair value measurements. However, for some entities, the application of this Statement will change current practice. This Statement is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The Company is currently evaluating the impact of this Statement on its financial statements.

In July 2006, the FASB issued Financial Interpretation No. 48 (FIN 48) Accounting for Uncertainty in Income Taxes, as Interpretation of FASB Statement No. 109. This Interpretation clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with FASB Statement No. 109, "Accounting for Income Taxes". FIN 48 prescribes a recognition and measurement threshold attributable for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosures and transition. FIN 48 is effective for fiscal years beginning after December 15, 2006. The Company is currently evaluating the impact of this Interpretation on its financial statements.

Company Strategy

The Company has many years of experience in contracting with the Department of Defense and has been successful in obtaining many contracts to provide a wide array of products and services. Management believes that this experience is a significant positive competitive factor. Management is continuing to explore other areas of business with the Department of Defense, which are capable of providing stability and growth.

The Company is focusing its efforts on select product categories where management believes that the Company has the best chances of successfully growing its business. Although no assurances can be made that such a strategy will be successful, management believes that long-term growth can best be achieved by: 1) growing the Company's market share in areas where the Company already has a strong presence, 2) expanding into related markets with existing products and capabilities, and 3) further taking advantage of the Company's strengths by expanding into related product categories.

The Company's primary sources of revenue include products with long manufacturing lead times. These products, in particular, are its 2kW generator sets and its HEDCO snowmaking machines. The Government sector has been ordering small quantities of 2kW generator sets for specific uses pursuant to short-term orders independent of the Company's 2kW contract and the market for snowmaking equipment now demands short delivery lead-times. Recognizing this, the Company has committed some of its resources to making a quantity of these products readily available by producing them for inventory and sales. The Company's investments in 2kW generator and Snowcub-related inventory are an important component of management's business strategy of growing the Company's market share.

Despite the inherent risks and uncertainties of investing in inventory, management believes that these investments in inventory are important because they allow the Company to be more responsive to the needs of its customers.

The Company is also sharpening its market focus and concentrating its efforts where it believes it has the best chances of success. As another important component of management's business strategy of growing the Company's market share, after the end of fiscal year 2006, management completed a review of the Company's spare parts business for its snowmaking machines. Since introducing the H-2d snowmaker in 1971, the Company has maintained the capacity to support all past snowmaking machines that are still in use. However, starting in January 2007, the Company is focusing on customers using

Edgar Filing: DEWEY ELECTRONICS CORP - Form 10QSB

the most recent model line, the Snowcub. The Company will continue to actively market and support the Snowcub line of machines and will cease to support past models.

The Company faces competition in many areas and from companies of various sizes, capabilities and resources. Competitive factors include product quality, technology, product availability, price, and customer service. Management believes that the reputation of the Company in these areas provides a significant positive competitive factor. As part of its overall business strategy management is continuing to re-enforce customer awareness of the Company's current and past performance as a Department of Defense supplier, its product quality and reliability, and its historically strong customer relationships.

In response to the U.S. Army's change in priorities regarding the 2kW Generator Program (see "Recent Events" above) management has re-evaluated its approach to the second and third strategic objectives described above. Rather than continuing to develop new internal technologies, the Company is now attempting to capitalize on its previous investments in technology in its efforts to obtain business from the U.S. Army in related power markets and to expand into related military product categories.

In the near term, a return to profitability is the Company's primary objective. The Company's efforts to achieve this include exploring opportunities for piece and component manufacturing work and other short-term business that would utilize existing factory capacities and capabilities. Additionally, the Company is pursuing possible subcontracting relationships with other defense contractors that leverage the Company's current expertise and technology.

Critical Accounting Policies and Estimates

The Company's financial statements and accompanying notes are prepared in accordance with accounting principles generally accepted in the United States of America. Preparing financial statements requires us to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses. These estimates and assumptions affect the application of our accounting policies. Actual results could differ from these estimates. Critical accounting policies are those that require application of management's most difficult, subjective or complex judgments, often as a result of matters that are inherently uncertain and may change in subsequent periods. The Company's critical accounting policies include revenue recognition on contracts and contract estimates, pensions, impairment of long-lived assets, capitalized development costs, and valuation of deferred tax assets and liabilities. For additional discussion of the application of these and other accounting policies, See Management's Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Policies and Note 1 of the Notes to the Financial Statements included in the Company's 2006 Form 10-K.

ITEM 3. Controls and Procedures

The Company carried out, under the supervision and with the participation of the Company's management, including the Chief Executive Officer and Treasurer, an evaluation of the effectiveness of the design and operation of its disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934) as of the end of the fiscal quarter covered by this report. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Securities Exchange Act is accumulated and communicated to management, including its Chief Executive Officer and

Edgar Filing: DEWEY ELECTRONICS CORP - Form 10QSB

Treasurer, as appropriate to allow timely decisions regarding required disclosure. Based on this evaluation, the Chief Executive Officer and Treasurer concluded that, as of March 31, 2007, the design and operation of the Company's disclosure controls and procedures were not effective because of the material weakness in the Company's internal control over financial reporting described in the following paragraph.

In connection with its audit of the Company's financial statements for the fiscal year ended June 30, 2006, the Company's independent registered public accounting firm, Amper, Politziner & Mattia, P.C. ("AP&M"), informed management and the Board of Directors that it had noted the following conditions which it had concluded, in the aggregate, represent a material weakness in the Company's internal control over financial reporting. Before the audited financial statements for fiscal year 2006 were finalized, certain audit adjustments related to significant non-routine matters were made to such financial statements after being identified by AP&M and certain disclosures required by GAAP were incorporated in such financial statements and the notes thereto after being identified by AP&M. In addition, AP&M advised management and the Board of Directors that the limited size of the Company's accounting department makes it impractical in AP&M's view to achieve an optimum separation of duties, and such limited size may restrict the Company's ability to gather, analyze and report information relative to the financial statements in a timely manner.

The Company intends to hire an additional staff member with the requisite knowledge to ensure that the weakness identified by AP&M is properly addressed and remedied as promptly as practicable. Nonetheless, a control system, no matter how well designed and operated, cannot provide absolute assurance that the objectives of the control system are met, and no evaluation of controls can provide absolute assurance that all control issues have been detected.

During the fiscal quarter covered by this report, there have been no changes in the Company's internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II - OTHER INFORMATION

Item 1A. Risk Factors

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, "Item 1A. Risk Factors" in our 2006 Form 10-K, which could materially affect our business, financial condition or future results. The risks described in our 2006 Form 10-K are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None

Item 4. Submission of Matters to a Vote of Security Holders

None

Item 6. Exhibits

Edgar Filing: DEWEY ELECTRONICS CORP - Form 10QSB

See the accompanying Index to Exhibits to this quarterly report on Form 10-Q.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE DEWEY ELECTRONICS CORPORATION

Date: May 15, 2007

/s/ John H.D. Dewey
John H.D. Dewey
President and Chief Executive Officer

Date: May 15, 2007
Treasurer

/s/ Stephen P. Krill
Stephen P. Krill

THE DEWEY ELECTRONICS CORPORATION

INDEX TO EXHIBITS

The following exhibits are included with this report. For convenience of reference, exhibits are listed according to the numbers assigned in the Exhibit table to Regulation S-B.

Number

31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

31.2 Certification of Treasurer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Edgar Filing: DEWEY ELECTRONICS CORP - Form 10QSB

32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

32.2 Certification of Treasurer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002