SANGUI BIOTECH INTERNATIONAL INC Form 10-Q November 20, 2017

#### **UNITED STATES**

#### SECURITIES AND EXCHANGE COMMISSION

#### **WASHINGTON, D.C. 20549**

#### **FORM 10-Q**

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: September 30, 2017

Commission file number: 0-21271

#### SANGUI BIOTECH INTERNATIONAL, INC.

(Exact name of Registrant as specified in Its Charter)

<u>Colorado</u> <u>84-1330732</u> (State or Other Jurisdiction of Incorporation or Organization) (I.R.S. Employer Identification No.)

Alfred-Herrhausen-Str. 44, 58455 Witten, Germany

(Address of Principal Executive Offices)

011-49-2302-915-204

(Registrant's Telephone Number, including area code)

or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.  Large Accelerated Filer [ ]  Smaller Reporting Company [X]  Non-Accelerated Filer [ ]  Emerging Growth Company [ ]
Smaller Reporting Company [X] Non-Accelerated Filer [ ] Emerging Growth Company [ ]  Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Smaller Reporting Company [X] Non-Accelerated Filer [ ] Emerging Growth Company [ ]  Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Non-Accelerated Filer []  Emerging Growth Company []  Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
2 40 [ ]
As of November 20, 2017, there were 188,451,503 shares of the issuer's Common Stock, no par value, issued and outstanding.

## SANGUI BIOTECH INTERNATIONAL, INC.

# Quarterly Report on Form 10-Q

For the Quarterly Period Ended September 30, 2017

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#### **PART I - FINANCIAL INFORMATION**

#### **Item 1 - Consolidated Financial Statements**

The accompanying unaudited consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q pursuant to the rules and regulations of the Securities and Exchange Commission and, therefore, do not include all information and footnotes necessary for a complete presentation of our financial position, results of operations, cash flows, and stockholders' deficit in conformity with generally accepted accounting principles in the United States of America. In the opinion of management, all adjustments considered necessary for a fair presentation of the consolidated results of operations and financial position have been included and all such adjustments are of a normal recurring nature.

Our unaudited condensed consolidated balance sheet as of September 30, 2017 and the audited balance sheet as of June 30, 2017 our unaudited condensed consolidated statements of operations and comprehensive income (loss) for the three month period ended September 30, 2017, and 2016, and our unaudited condensed consolidated statements of cash flows for the three month period ended September 30, 2017, and 2016 are attached hereto.

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# SANGUI BIOTECH INTERNATIONAL, INC. Condensed Consolidated Balance Sheets

#### **ASSETS**

CURRENT ASSETS	September 30, 2017		June 30, 2017	
Cash	\$	52,072	\$	56,990
Prepaid expenses and				
other assets		23,905		26,662
Tax refunds receivable		4,685		3,183
Accounts receivable, net		485		468
Note receivable, related				
party		6,700		6,470
Total Current Assets		87,847		93,773
PROPERTY AND				
EQUIPMENT, Net		_		_
OTHER ASSETS		_		_
TOTAL ASSETS	\$	87,847	\$	93,773
LIABILITIES AND STO	<u>CKHOL</u>	DERS' EQ	UITY (I	DEFICIT)
CURRENT				
LIABILITIES				
Accounts payable and				
accrued expenses	\$	206,213	\$	188,855
Related party payables	Ψ	14,137	Ψ	12,214
Note payable		39,339		39,118
Notes payable - related		0,000		0,,110
party		118,162		114,109
Total Current		,		,
Liabilities		377,851		354,296
STOCKHOLDERS' EQUITY (Deficit)				

Preferred stock, no par value; 10,000,000 shares authorized, -0- shares issued and outstanding

Common stock, no par value; 250,000,000 shares authorized, 187,207,746 and 184,935,259 shares issued and 187,261,503 and 184,881,503 shares outstanding, respectively 32,769,263 32,709,868 Additional paid-in capital 4,513,328 4,513,328 Treasury stock, at cost (19,387)(19,387)Accumulated other comprehensive income 97,502 122,227 Accumulated deficit (37,038,643) (36,978,298)Total Sangui Biotech International, Inc's stockholders's equity 322,063 347,738 Non-controlling interest (612,067)(608, 261)Total Stockholders' Equity (Deficit) (290,004)(260,523)**TOTAL** LIABILITIES AND STOCKHOLDERS' **EQUITY** (DEFICIT) \$ 87,847 \$ 93,773

The accompanying notes are an integral part of these condensed consolidated financial statements.

SANGUI BIOTECH INTERNATIONAL, INC.

## **Condensed Consolidated Statements of Operations and Comprehensive Income (Loss)**

	For the Three Months Ended September, 30		
	2017	<b>c</b> 1, 50	2016
REVENUES Product sales	\$ 16,636	\$	9,711
COST OF SALES	4		282
GROSS MARGIN	16,632		9,429
OPERATING EXPENSES Research and development Professional fees General and administrative  Total Operating Expenses  OPERATING LOSS  OTHER INCOME (EXPENSE)	4,629 39,578 34,708 78,915 (62,283)		4,420 39,710 35,192 79,322 (69,893)
Interest expense	(1,868)		(1,782)
Total other income (expense)	(6,362)		(1,782)
Loss before income taxes and non-controlling interest	(64,151)		(71,675)
NET LOSS	(64,151)		(71,675)
Less: Net loss attributable to non-controlling interest	3,806		3,775
NET LOSS ATTRIBUTABLE TO COMMON STOCKHOLDERS	\$ (60,345)	\$	(67,900)
OTHER COMPREHENSIVE INCOME (LOSS) Foreign currency translation adjustments	(24,725)		4,805
COMPREHENSIVE INCOME (LOSS)	\$ (85,070)	\$	(66,870)
BASIC AND DILUTED LOSS PER SHARE	\$ (0.00)	\$	(0.00)

# BASIC AND DILUTED WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING

185,764,406

170,022,916

The accompanying notes are an integral part of these condensed consolidated financial statements.

### SANGUI BIOTECH INTERNATIONAL, INC. Condensed Consolidated Statements of Cash Flows (unaudited)

For the Three Months Ended September 30, 2017 2016

CASH FLOWS FROM OPERATING ACTIVITIES				
Net loss	\$	(64,151)	Ф	(71 675)
	Ф	(04,131)	Ф	(71,675)
Adjustments to reconcile net loss to net cash				
used by operating activities:				
Common stock issued for services				1,820
Loss on foreign currency exchange		4,053		1,620
Changes in operating assets and liabilities		4,033		-
Trade accounts receivable				51
Related party advances		1,923		(557)
Prepaid expenses and other current assets		3,430		4,741
Tax refunds receivable		(1,382)		728
Accounts payable and accrued expenses		12,953		(14,623)
Related parties accounts payable		12,933		282
Net Cash Used in Operating Activities		(43,174)		(79,233)
Net Cash Osed in Operating Neuvilles		(43,174)		(17,233)
CASH FLOWS FROM INVESTING				
ACTIVITIES				
Net Cash Used in Investing Activities		_		_
The Cash Coed in Investing Heavitees				
CASH FLOWS FROM FINANCING				
ACTIVITIES				
Proceeds from resell of treasury stock		_		_
Prepayment of convertible debt		_		_
Proceeds from common stock issued for				
cash		59,399		103,786
Net Cash Provided by Financing Activities		59,399		103,786
, ,		,		,
EFFECTS OF EXCHANGE RATES		(21,143)		5,495
NET INCREASE (DECREASE) IN CASH		(4,919)		30,048
CASH AT BEGINNING OF PERIOD		56,990		70,074
CASH AT END OF PERIOD	\$	52,072	\$	100,122
CASH FLOW INFORMATION				

CASH PAID FOR:

Interest \$ 1,549 \$ 1,542

NON CASH INVESTING AND FINANCING ACTIVITIES

The accompanying notes are an integral part of these condensed consolidated financial statements

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#### **Notes to the Condensed Consolidated Financial Statements**

September 30, 2017 and June 30, 2017

(Unaudited)

#### **NOTE 1 - BASIS OF PRESENTATION**

The accompanying consolidated financial statements have been prepared without audit in accordance with accounting principles generally accepted in the United States of America for interim financial information. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such rules and regulations. The unaudited consolidated financial statements and notes should, therefore, be read in conjunction with the consolidated financial statements and notes thereto in the Company's Form 10-K for the year ended June 30, 2017. In the opinion of management, all adjustments (consisting of normal and recurring adjustments) considered necessary for a fair presentation, have been included. The results of operations for the three month ended September 30, 2017 are not necessarily indicative of the results that may be expected for the full fiscal year ending June 30, 2018.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Business

Sangui Biotech International, Inc., incorporated in Colorado in 1995, and its subsidiary, Sangui BioTech GmbH (Sangui GmbH). Sangui GmbH, which is headquartered in Witten, Germany, are engaged in the development of artificial oxygen carriers (external applications of hemoglobin, blood substitutes and blood additives) as well as in the development, marketing and sales of cosmetics and wound management products.

#### Consolidation

The consolidated financial statements include the accounts of Sangui BioTech International, Inc. and its ninety percent owned subsidiary. All significant intercompany accounts and transactions have been eliminated in consolidation.

#### Foreign Currency Translation

Assets and liabilities of the Company's foreign operations are translated into U.S. dollars at period-end exchange rates. Net exchange gains or losses resulting from such translation are excluded from net loss but are included in comprehensive income (loss) and accumulated in a separate component of stockholders' equity. Income and expenses are translated at weighted average exchange rates for the period.

Exchanges rates used for the preparation of the consolidated balance sheet as of September 30, 2017 and June 30, 2017 and our unaudited consolidated statements of operations for the three month periods ended September 30, 2017 and 2016, were calculated as follows:

as of September 30, 2017 USD 1 : EUR 0.846296 as of June 30, 2017 USD 1 : EUR 0.876355 July 1 through September 30, 2017 USD 1 : EUR 0.851098 July 1 through September 30, 2016 USD 1 : EUR 0.8961

The Company accounts for the translations denominated in foreign currencies in the Parent Company's books as transaction gains (losses) recognized in General & Administrative expenses.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Risk and Uncertainties

The Company's line of future pharmaceutical products (artificial oxygen carriers or blood substitute and additives) and medical products (wound dressings and other wound management products) being developed by Sangui GmbH, are

deemed as medical devices or biologics, and as such are governed by the Federal Food and Drug and Cosmetics Act and by the regulations of state agencies and various foreign government agencies. The pharmaceutical, under development in Germany, will be subject to more stringent regulatory requirements, because they are in vivo products for humans. The Company and its subsidiaries have no experience in obtaining regulatory clearance on these types of products. Therefore, the Company will be subject to the risks of delays in obtaining or failing to obtain regulatory clearance.

#### Going Concern

The accompanying consolidated financial statements have been prepared assuming the Company will continue as a going concern, which contemplates, among other things, the realization of assets and satisfaction of liabilities in the normal course of business. The Company has accumulated deficit of \$37,038,643 as of September 30, 2017. The Company incurred a net loss of \$64,151 during the three months ended September 30, 2017 and used cash in operating activities of \$43,174 during the three months ended September 30, 2017. These conditions raise substantial doubt about the Company's ability to continue as a going concern. The Company expects to continue to incur significant capital expenses in pursuing its business plan to market its products and expand its product line, while obtaining additional financing through stock offerings or other feasible financing alternatives. In order for the Company to continue its operations at its existing levels, the Company will require significant additional funds over the next twelve months. Therefore, the Company is dependent on funds raised through equity or debt offerings. Additional financing may not be available on terms favorable to the Company, or at all. If these funds are not available the Company may not be able to execute its business plan or take advantage of business opportunities. The ability of the Company to obtain such additional financing and to achieve its operating goals is uncertain. In the event that the Company does not obtain additional capital, is not able to collect its outstanding receivables or is not able to increase cash flow through the increase of sales, there is a substantial doubt of its being able to continue as a going concern. The accompanying condensed consolidated financial statements do not include any adjustments that might result from the outcome of this uncertainty.

#### Cash and Cash Equivalents

The Company maintains its cash in bank accounts in Germany. Cash and cash equivalents include time deposits for which the Company has no requirements for compensating balances. The Company has not experienced any losses in its uninsured bank accounts.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Research and Development

Research and development costs are charged to operations as they are incurred. Legal fees and other direct costs incurred in obtaining and protecting patents are expensed as incurred.

#### Revenue Recognition

Product sales revenue is recognized when the sales amount is determined, shipment of goods to the customer has occurred and collection is reasonably assured. Product is shipped FOB origination. Product royalty revenue is recognized when the licensee has reported the product sales to the Company. Product royalty revenue is calculated based upon the contractual percentage of reported sales.

#### Basic and Diluted Earnings (Loss) Per Common Share

Basic earnings (loss) per common share is computed by dividing income (loss) available to common stockholders by the weighted average number of common shares outstanding during the period of computation. Diluted earnings (loss) per share give effect to all potential dilutive common shares outstanding during the period of compensation. The computation of diluted earnings (loss) per share does not assume conversion, exercise or contingent exercise of securities that would have an antidilutive effect on earnings. As of September 30, 2017, the Company had no potentially dilutive securities that would affect the loss per share if they were to be dilutive.

#### Comprehensive Income (Loss)

Total comprehensive income (loss) represents the net change in stockholders' equity during a period from sources other than transactions with stockholders and as such, includes net earnings (loss). For the Company, the components of other comprehensive income (loss) are the changes in the cumulative foreign currency translation adjustments and unrealized gains (losses) on marketable securities and are recorded as components of stockholders' equity.

#### Reclassifications

Certain amounts in the prior period financial statements have been reclassified to conform to the current period presentation. These reclassifications had no effect on reported losses.

#### Recent Accounting Pronouncements

Management does not believe that any recently issued, but not yet effective, accounting standard if currently adopted would have a material effect on the accompanying consolidated financial statements.

#### **NOTE 3 - COMMITMENTS AND CONTINGENCIES**

#### Litigation

The Company may, from time to time, be involved in various legal disputes resulting from the ordinary course of operating its business. Management is currently not able to predict the outcome of any such cases. However, management believes that the amount of ultimate liability, if any, with respect to such actions will not have a material effect on the Company's financial position or results of operations.

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#### **Notes to the Condensed Consolidated Financial Statements**

September 30, 2017 and June 30, 2017

(Unaudited)

#### **NOTE 3 - COMMITMENTS AND CONTINGENCIES (Continued)**

#### **Indemnities and Guarantees**

During the normal course of business, the Company has made certain indemnities and guarantees under which it may be required to make payments in relation to certain transactions. These indemnities include certain agreements with the Company's officers, under which the Company may be required to indemnify such person for liabilities arising out of their employment relationship. The duration of these indemnities and guarantees varies and, in certain cases, is indefinite. The majority of these indemnities and guarantees do not provide for any limitation of the maximum potential future payments the Company could be obligated to make. Historically, the Company has not been obligated to make significant payments for these obligations and no liabilities have been recorded for these indemnities and guarantees in the accompanying consolidated balance sheet.

#### **NOTE 4 – DEBT**

#### **Notes Payable Related Parties**

Prior to 2016, the Company entered into a note payable with a Company Director for 100,000 Euros (\$118,162 as of September 30, 2017). The note payable accrues interest at 5 percent per annum, is due on June 30, 2018 and is unsecured. As of September 30, 2017, the note has an accrued interest balance of \$14,137.

#### Notes payable

On June 15, 2015 the Company entered into an unsecured note for 32,963 Euros and accrues interest annually at 4%. The note was originally entered into with a related-party. As of September 30, 2017, due to a change in nature of relationship with the note holder, the Company has discontinued recording it as a related party obligation. As of September 30, 2017, the balance of the note is \$38,950. The Company made an interest payment of \$1,549 and as of

period end, the outstanding accrued interest owed on the note was \$393. The combined principal and interest at September 30, 2017 is \$39,339.

#### **NOTE 5 – CAPITAL STOCK**

<u>Preferred Stock</u> – The Company is authorized to issue 10,000,000 shares of preferred stock. No preferred stock has been issued so far. The authorized preferred shares are non-voting and the Board of Directors has not designated any liquidation value or dividend rates.

<u>Common Stock</u> – The Company is authorized to issue 250,000,000 shares of no par value common stock. The holders of the Company's common stock are entitled to one vote for each share held of record on all matters to be voted on by those stockholders. As of September 30, 2017 and June 30, 2017, the Company had 187,207,746 shares and 184,935,259 shares of common stock issued and 187,261,503 and 184,881,503 shares outstanding, respectively.

On May 11, 2015, the Company entered into an equity purchase agreement (the "EPA") with an unrelated investor ("the Investor"). The EPA is a put option contract wherein, at the Company's sole discretion, up to \$5,000,000 of common stock may be sold to the Investor for a period of 3 years ending May 2018. Under the terms of the EPA, prior to 2016, the Company issued 208,333 shares pursuant to a put notice for \$10,000. The put notice yielded \$1,500 in cash against 37,037 of the 208,333 shares. In addition to these 37,037 shares, the investor converted \$2,973 in accrued interest related to a prior convertible note payable into 165,144 shares, leaving 6,152 shares held by the investor that are receivable by the Company as of September 30, 2107.

During the three months ended September 30, 2017, the Company sold 2,380,000 shares of common stock to one individual for \$59,398 (\$0.025 per share).

#### **NOTE 6 – SUBSEQUENT EVENTS**

Subsequent to September 30, 2017, the Company sold 1,190,0000 shares of its common stock for approximately \$ 29,530 in cash proceeds to one individual at price of approximately \$ 0.025 per share.

In accordance with ASC 855-10, the Company's management has reviewed all material events and there are no additional material subsequent events to report.

#### Item 2 - Management's Discussion And Analysis Of Financial Condition And Results Of Operations

#### Forward-looking Statements

The following discussion of our financial condition and results of operations should be read in conjunction with the consolidated financial statements and the related notes thereto included elsewhere in this quarterly report. Some of the information in this quarterly report contains forward-looking statements, including statements related to anticipated operating results, margins, growth, financial resources, capital requirements, adequacy of the Company's financial resources, trends in spending on research and development, the development of new markets, the development, regulatory approval, manufacture, distribution, and commercial acceptance of new products, and future product development efforts. Investors are cautioned that forward-looking statements involve risks and uncertainties, which may affect our business and prospects, including but not limited to, the Company's expected need for additional funding and the uncertainty of receiving the additional funding, changes in economic and market conditions, acceptance of our products by the health care and reimbursement communities, new development of competitive products and treatments, administrative and regulatory approval and related considerations, health care legislation and regulation, and other factors discussed in our filings with the Securities and Exchange Commission.

#### **GENERAL**

Our mission is the development of novel and proprietary pharmaceutical, medical and cosmetic products. We develop our products through our German subsidiary, Sangui GmbH. Currently, we are seeking to market and sell our products through partnerships with industry partners worldwide.

Our focus has been the development of oxygen carriers capable of providing oxygen transport in humans in the event of acute and/or chronic lack of oxygen due to arterial occlusion, anemia or blood loss whether due to surgery, trauma, or other causes, as well as in the case of chronic wounds. We have thus far focused our development and commercialization efforts on such artificial oxygen carriers by reproducing and synthesizing polymers out of native hemoglobin of defined molecular sizes. In addition, we have developed external applications of oxygen transporters in the medical and cosmetic fields in the form of sprays for the healing of chronic wounds and of gels and emulsions for the regeneration of the skin. A wound dressing that shows outstanding properties in the support of wound healing, is distributed by SastoMed GmbH, a former joint venture company in which we held a share of 25%, as global licensee under the Granulox brand name. Effective end of second quarter of our fiscal year 2016 we sold this stake to SanderStrohmann GmbH.

SanguiBioTech GmbH holds distribution rights for our Chitoskin wound pads for the European Union and various other countries. A European patent has been granted for the production and use of improved Chitoskin wound pads.

Our current key business focuses are: (a) selling our existing cosmetics and wound management products by way of licensing through distribution partners, or by way of direct sale, to end users; (b) identifying additional industrial and distribution partners for our patents, production techniques, and products; and, (c) obtaining the additional certifications on our products in development.

#### **Artificial Oxygen Carriers**

SanguiBioTech GmbH develops several products based on polymers of purified natural porcine hemoglobin with oxygen carrying abilities that are similar to native hemoglobin. These are (1) oxygen carrying blood additives and (2) oxygen carrying blood volume substitutes.

During the first quarter of our 2013 financial year the European Patent Office granted a patent based on Sangui's application (01 945 245) "Mammalian hemoglobin compatible with blood plasma, cross-linked and conjugated with polyalkylene oxides as artificial medical oxygen carriers, production and use thereof".

During the third quarter of our 2013 financial year the company had a feasibility study prepared by external experts inquiring into market potentials and further preclinical and clinical development requirements. The study came to the conclusion that an approval of Sangui's hemoglobin hyperpolymers as a blood additive appears possible, expedient and promising.

During the fourth quarter of our 2014 financial year the company filed a patent application aimed at significantly expanding the protection of our hemoglobin formulations. It will encompass a greater array of ischemic conditions of the human body, for instance in the case of severe dysfunctions of the lung.

During the first quarter of our 2015 financial year, we began together with Excellence Cluster Cardio-Pulmonary System (ECCPS) and TransMIT Gesellschaft für Technologietransfer mbH (TransMIT) to investigate therapeutic approaches to treating septic shock and acute respiratory distress syndrome (ARDS). The approach adopted here by Sangui, ECCPS and TransMIT presupposes that self-perpetuating septic shock, that has so far been highly resistant to treatment, can be interrupted by Sangui's artificial haemoglobin-based oxygen carrier, which would ultimately lower mortality rates. The preclinical trials commenced at ECCPS investigate the effect of various haemoglobin preparations on the oxygen supply of a number of organs in septic shock models and ARDS.

Also during the first quarter of our financial year 2015 we were notified that the period for objection against European Patent EP 2550973, Wound Spray") elapsed without any objection being raised. The patent, therefore, has become effective and legally binding.

During the second quarter of our 2015 financial year the first phase of preclinical trials was concluded successfully. It could be demonstrated that applying an oxygen-carrying liquid (the hemoglobin hyperpolymer formulation SBT102) in the abdomen did significantly improve the oxygen supply to the intestines. The restoration of intestinal oxygenation will have an impact on tissue integrity and ultimately on patient survival.

During the third quarter of our 2015 financial year the preclinical trials were concluded successfully, the final results did fully confirm the interim results obtained in the second quarter.

According to regulatory requirements, all drugs must complete preclinical and clinical trials before approval (e.g. Federal Drug Administration approval) and market launch. The Company's management believes that the European and FDA approval process will take at a minimum several years to complete.

Our most promising potential product in the area of artificial oxygen carriers, the blood additive is still in an early development stage. In the pursuit of these projects we will need to obtain substantial additional capital to continue their development.

The blood additives project was halted in the second quarter of our financial year 2016 due to the lack of financing the further authorization.

#### Nano Formulations for the Regeneration of the Skin

Healthy skin is supplied with oxygen both from the inside as well as through diffusion from the outside. A lack of oxygen will cause degenerative alterations, ranging from premature aging, to surface damage, and even as extensive as causing open wounds. The cause for the lack of oxygen may be a part of the normal aging process, but it may also be caused by burns, radiation, trauma, or a medical condition. Impairment of the blood flow, for example caused by diabetes mellitus or by chronic venous insufficiency, can also lead to insufficient oxygen supply and the resulting skin damage.

Sales of this series have remained at a low level. During the first quarter of the 2016 financial year we decided to decrease our operations in this particular segment and to abandon the patent protection for this range of products.

#### Chitoskin Wound Pads

Usually, normal ("primary") wounds tend to heal over a couple of days without leaving scars following a certain sequence of phases. Burns and certain diseases impede the normal wound healing process, resulting in large, hardly healing ("secondary") wounds which only close by growing new tissue from the bottom. Wound dressings serve to safeguard the wound with its highly sensitive new granulation tissue from mechanical damage as well as from infection. Using the natural polymer chitosan, Sangui's Chitoskin wound dressings show outstanding properties in supporting wound healing.

It is the strategy of the company to find industry partners ready to acquire or license this product range as a whole.

#### Hemospray Wound Spray

SanguiBioTech GmbH has developed a novel medical technology supporting the healing of chronic wounds. Lack of oxygen supply to the cells in the wound ground is the main reason why those wounds lose their genuine healing power. Based on its concept of artificial oxygen carriers, our wound spray product bridges the watery wound surface and permits an enhanced afflux of oxygen to the wound ground.

In December 2010, SanguiBioTech GmbH established SastoMed GmbH, a joint venture company with SanderStrothmann GmbH of Georgsmarienhütte, Germany. SanguiBioTech GmbH has granted SastoMed GmbH global distribution rights. SastoMed GmbH started to distribute the product in Germany after having obtained the CE

mark authorizing the distribution of the wound spray in the countries of the European Union in April 2012.

As licensor SanguiBioTech GmbH is awarded a fixed licensing fee as a percentage of each and every external revenues incurred by SastoMed from sales of the Granulox product (based on SastoMed selling prices). The percentage ranges in the uppermost zone of what is usually granted in the pharmaceutical and medical products industries and thus well above the average licensing rate of 7.5% of sales revenues as calculated by market analysts. In addition and complementing this basic agreement the percentage will be permanently increased by one fourth of the current rate as soon as cumulated sales revenues at SastoMed will have exceeded the total of €50,000,000.

In September 2011, the Mexican Health Authorities registered the entire current range of Sangui developed wound management products and thus granted the authorization to apply and sell these products on a nationwide level.

On April 5, 2012, SastoMed GmbH notified SanguiBioTech GmbH that the wound spray product was granted a certification as class III medical product. The CE mark according to sections 6 and 7 of the German Medical Devices Act authorizes production, distribution and sales of the product in all member countries of the European Union. According to SastoMed GmbH, sales of the product under the brand name "Granulox" started in Germany on April 16, 2012, other markets will be addressed in due course.

In August, 2012, Sangui BioTech GmbH and SastoMed GmbH cordially adjusted the existing sales strategy. In consideration of corresponding contributions the existing licensing contract was partially complemented resulting in the following conditions: As licensor SanguiBioTech GmbH is awarded a fixed licensing fee as a percentage of each and every external revenues incurred by SastoMed from sales of the Granulox product (based on SastoMed selling prices). The percentage ranges in the uppermost zone of what is usually granted in the pharmaceutical and medical products industries. In addition and complementing this basic agreement the percentage will be permanently increased by one fourth of the current rate as soon as cumulated sales revenues at SastoMed will have exceeded the total of €50,000,000.

In December, 2012, actual distribution of the product was initiated in Mexico under the management of SastoMed GmbH and their local distribution partner Bio-Mac Pharma. International distribution has been expanded since then through cooperation agreements with local distribution partners in the Benelux countries and South Eastern Europe.

In May, 2013, the Company declared in the course of the filing of its nine month report on form 10-QSB that according to information provided by SastoMed GmbH it now expects the Granulox market entry phase to last longer than initially expected. No assurance can be given that based on royalty revenues the Company may reach break-even in the course of its current financial year.

Since December 2013, international distribution outside Germany was initiated in collaboration with local partners in more than 40 countries in Europe and Latin American.

Effective December 31, 2015 Sangui BioTech GmbH sold its stake in Sastomed GmbH of 25% to SanderStrohmann GmbH . Also effective December 31, 2015 SanderStrohmann GmbH increased the nominal capital of Sastomed GmbH for an amount of Euro 500,000 to strengthen the capital base of Sastomed GmbH.

It has to be noted, however, that Granulox sales by our distribution partner SastoMed GmbH have become more volatile and declining from time to time. We remain confident, however, that SastoMed will be able to considerably increase its sales along with more international markets entering actual distribution of the product.

On November 13, the Company announced that Infirst Healthcare Ltd has announced that the United States (US) Food and Drug Administration (FDA) has granted Fast Track designation to Granulox 10% hemoglobin spray (porcine hemoglobin) for the treatment of diabetic foot ulcers (DFUs). It is the first and only hemoglobin spray to receive Fast Track designation - a process designed by the FDA to facilitate the development, and expedite the review of, new therapies to treat serious conditions and fill an unmet medical need.

Through a sub - license agreement with Sastomed GmbH, to which Sangui BioTech GmbH has licensed the worldwide distribution rights for Granulox, , Infirst Healthcare Ltd has exclusive US commercialization rights for the patented haemoglobin spray, which is approved as a class III medical device in the European Union and marketed for the treatment of diabetic foot ulcers, venous leg ulcers and pressure ulcers.

#### FINANCIAL POSITION

During the three months ended September 30, 2017, our total assets decreased \$5,926 from \$93,773 at June 30, 2017 to \$87,847 at September 30, 2017. A decrease in the cash on hand from June 30 2017, to September 30, 2017, of \$4,918 was primarily responsible for the decrease in the total assets.

We funded our operations primarily through our existing cash reserves and cash received from the issuance of shares of common stock. Our stockholders' equity (deficit) increased by \$29,481 from (\$260,523) at June 30, 2017 to (\$290,004) at September 30, 2017. The primary factor behind this was due to the issuance of stock for cash for \$59,399, off-set by an increase to accumulated deficit of \$60,345 as well as an decrease in accumulated other comprehensive income due to movements in the foreign exchange rate.

#### **RESULTS OF OPERATIONS**

For the three-month period ended September 30, 2017 and 2016:

REVENUES – Revenues reported were \$16,636 and \$9,711 for the three months ended September 30, 2017 and 2016 respectively. Revenues increased by \$6,925 for the three months ended September 30, 2017. The increase of \$6,925 from the revenues in the comparable period of our 2017 financial year can be traced back to a increase in royalties from the licensing agreement with SastoMed GmbH. Cost of sales were \$4 and \$282 for the three months ended September 30, 2017 and 2016 respectively.

RESEARCH AND DEVELOPMENT – Research and development expenses increased by \$209 to \$4,629 from \$4,420 for the three-month periods ending September 30, 2017 and 2016. This increase is mainly attributed to higher fees for patents.

GENERAL AND ADMINISTRATIVE and PROFESSIONAL FEES – For the three months ended September 30, 2017 and 2016 the combined general and administrative expenses and professional fees decreased by \$484 from \$35,192 mainly due to costs for legal advice occurred during the three month period.

INTEREST EXPENSE - interest expenses for the three-month period ended September 30, 2017 and 2016 were \$1,868 and \$1,782, an increase of \$86. The increase relates to effects of exchange rates.

NET LOSS - As a result of the above factors, the net loss attributed to common shareholders decreased to a loss of \$60,345compared to a loss of \$67,900 for the three months ended September 30, 2017 and 2016. The loss per share for both periods was \$(0.00).

Our consolidated net loss before non-controlling interest was (64,151), or (0.00) per common share, for the three months ended September 30, 2017, compared to (71,675) or (0.00) per common share, during the comparable period in our 2017 financial year.

#### LIQUIDITY AND CAPITAL RESOURCES

For the three months ended September 30, 2017, net cash used in operating activities decreased \$36,059 to \$43,174, compared to \$79,233 in the corresponding period of the previous year mainly due to the decrease of the operating loss of approximately \$7,524 from a loss of \$(71,675) in 2017 to a loss of \$(64,151) in 2018; accounts payable and accrued expenses which increased from 2017 to 2018 yielding approximately \$20,000 and a net decrease in common

stock sold for cash of approximately \$45,000.

We had a working capital deficit of approximately \$290,004 at September 30, 2017, a decrease of approximately \$29,481 from June 30, 2017.

At September 30, 2017 compared to June 30, 2017, we had cash of \$52,072 compared to \$56,990, prepaid expenses of \$23,905 compared to \$26,662 and accounts receivable of \$485 compared \$468. We will need substantial additional funding to fulfill our business plan and we intend to explore financing sources for our future development activities. No assurance can be given that these efforts will be successful.

#### Item 3 - Quantitative and Qualitative Disclosures about Market Risk

We are a smaller reporting company as defined by § 229.10(f)(1) and are not required to provide the information under this item.

#### **Item 4 - Controls and Procedures**

#### **Disclosure Controls and Procedures**

As of the date of the end of the period covered by this report, our Chief Executive Officer and Chief Financial Officer conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures, as required by Exchange Act Rule 13a-15. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were not effective as of the end of the period covered by this report to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified by the SEC's rules and forms.

Disclosure controls and procedures are controls and other procedures that are designed to ensure that information required to be disclosed in our reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in our reports filed under the Exchange Act is accumulated and communicated to management, including our Chief Executive Officer and our Chief Financial Officer, to allow timely decisions regarding required disclosure.

#### Changes in Internal Control Over Financial Reporting

There has been no change in our internal control over financial reporting that occurred during our last fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

The term "internal control over financial reporting" is defined as a process designed by, or under the supervision of, the registrant's principal executive and principal financial officers, or persons performing similar functions, and effected by the registrant's board of directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles and includes those policies and procedures that:

(a)

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Pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and
dispositions of the assets of the registrant;

(b)

Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the registrant are being made only in accordance with authorizations of management and directors of the registrant; and

(c)

Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the registrant's assets that could have a material effect on the financial statements.

#### **PART II - OTHER INFORMATION**

#### **Item 1 - Legal Proceedings**

The Company is not aware of pending claims or assessments, which may have a material adverse impact on the Company's financial position or results of operations.

#### Item 1a - Risk Factors

We are a smaller reporting company and are not required to provide the information under this item.

#### Item 2 - Unregistered Sales of Equity Securities and Use Of Proceeds

During the three months ended September 30, 2017, the Company sold 2,380,000 shares of common stock to one individual for \$59,398 (\$0.0249 per share).

On October 11, 2017, the Company issued 1,190,000 shares of its common stock for cash to one individuals at a stock price of \$0.0249. No underwriters were used. The securities were sold pursuant to an exemption from registration provided by Regulation S and Section 4(2) of the Securities Act of 1933. The certificate representing the shares contained a restricted legend.

#### **Item 3 - Defaults Upon Senior Securities**

None.

#### **Item 5 - Other Information**

On November 13, the Company announced that Infirst Healthcare Ltd has announced that the United States (US) Food and Drug Administration (FDA) has granted Fast Track designation to Granulox 10% haemoglobin spray (porcine haemoglobin) for the treatment of diabetic foot ulcers (DFUs). It is the first and only haemoglobin spray to receive Fast Track designation - a process designed by the FDA to facilitate the development, and expedite the review of, new therapies to treat serious conditions and fill an unmet medical need.

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#### Item 6 - Exhibits

1. Financial Statements. The unaudited condensed consolidated Balance Sheet of Sangui Biotech International, Inc. as of September 30, 2017 and the audited balance sheet as of June 30, 2016, the unaudited condensed consolidated Statements of Operations for the three and nine month periods ended September 30, 2017 and 2016, and the unaudited condensed consolidated Statements of Cash Flows for the three month period ended September 30, 2017 and 2016, together with the notes thereto, are included in this Quarterly Report on Form 10-Q.

2. <i>Exhibits</i> . The following exhibits are either filed as a part hereof or are incorporated by reference. Exhibit numbers correspond to the numbering system in Item 601 of Regulation S-K.
Exhibit
Number Description of Exhibit
31.01 Certification of CEO Pursuant to Rule 13a-14(a) and 15d-14(a), filed herewith 31.02 Certification of principal financial officer Pursuant to Rule 13a-14(a) and 15d-14(a), filed herewith 32.01 Certification Pursuant to Section 1350 of Title 18 of the United States Code, filed herewith  SIGNATURES
Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.
SANGUI BIOTECH INTERNATIONAL, INC.
Dated: November 20, 2017
/s/ Thomas Striepe
By: Thomas Striepe
Chief Executive Officer