Future Healthcare of America Form 10-Q May 04, 2018

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

#### WASHINGTON, D. C. 20549

# **FORM 10-Q**

# [X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2018

# [] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission File No. 000-54917

# FUTURE HEALTHCARE OF AMERICA

(Exact name of registrant as specified in its charter)

<u>WYOMING</u> (State or other jurisdiction of incorporation or organization) <u>45-5547692</u> (I.R.S. Employer Identification No.)

5001 Baum Blvd, Suite 770

#### Pittsburgh, PA 15213

#### (Address of Principal Executive Offices)

Registrant's Telephone Number: (561) 693-1422

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. (1) Yes [X] No []

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes [X] No []

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of large accelerated filer, accelerated filer, smaller reporting company, and emerging growth company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer [ ] Non-accelerated filer [ ] Accelerated filer [ ] Smaller reporting company [X] Emerging Growth company [X]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [] No [X]

As of May 2, 2018, there were 11,265,631 shares of common stock, par value \$0.001, of the registrant issued and outstanding.

#### PART I - FINANCIAL INFORMATION

The Unaudited Consolidated Financial Statements of Future Healthcare of America, a Wyoming corporation (the Company, FHA, we, our, us and words of similar import) were prepared by management and commence on the following page, together with related notes. In the opinion of management, the Unaudited Consolidated Financial Statements fairly present the financial condition of the Company.

**Future Healthcare of America** 

#### **Index to Unaudited Financial Statements**

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# FUTURE HEALTHCARE OF AMERICA

# UNAUDITED CONSOLIDATED BALANCE SHEETS

OUDDENT AGGETG.	March 31, 2018	December 31, 2017
CURRENT ASSETS:	ф 07.117	¢ 150.070
Cash	\$ 27,117	\$ 158,072
Accounts receivable	489,012	400,584
Prepaid expenses	67,941	31,390
Total current assets	584,070	590,046
Deferred tax asset, net	-	-
Total assets	\$ 584,070	\$ 590,046
CURRENT LIABILITIES:		
Accounts payable	157,737	103,787
Accrued expenses	566,527	548,052
Derivative liability	37,568	43,726
Deferred revenue	11,117	12,832
Notes payable	41,118	
CONVERTIBLE SECURED DEBENTURE PAYABLE, net of	· · · · · ·	
discount of \$0 and \$0, respectively	1,010,000	1,010,000
Total current liabilities	1,824,067	1,718,397
Total liabilities	1,824,067	1,718,397
STOCKHOLDERS' DEFICIT		
Common stock	11,266	11,266
Additional paid-in capital	1,313,160	1,313,160
Accumulated deficit	(2,564,423)	(2,452,777)
Total stockholders' deficit	(1,239,997)	(1,128,351)
Total liabilities and stockholders' deficit	\$ 584,070	\$ 590,046
	-	-

# Future Healthcare of America and Subsidiaries Balance Sheet (Parenthetical)

		December 31,
Statement of Financial Position	March 31, 2018	2017
Allowance for doubtful accounts	20,200	20,200
Common stock authorized	200,000,000	200,000,000
Common stock par value	0.001	0.001
Common stock outstanding	11,265,631	11,265,631

The accompanying notes are an integral part of these financial statements.

# FUTURE HEALTHCARE OF AMERICA

# UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS

	Three M March 31, 2018	Months Ended March 31, 2017		
REVENUE				
Total Revenue	\$ 772,258	\$	995,428	
COST OF SERVICES Total Cost of Services	541,459		701,485	
Gross Profit	230,799		293,943	
OPERATING EXPENSES Selling expenses General and administrative Salaries, wages and related expenses Consulting fees Total Operating Expenses LOSS FROM OPERATIONS OTHER INCOME (EXPENSE): Interest income Interest expense	10,543 109,916 159,805 42,758 323,022 (92,223) 81 (25,661)		17,084 125,929 169,841 47,299 360,153 (66,210) 81 (25,475)	
Gain on Derivative	6,158		20,667	
Total Other Loss LOSS BEFORE INCOME TAXES	(19,422) (111,645)		(4,727) (70,937)	
CURRENT INCOME TAX EXPENSE (BENEFIT) DEFERRED INCOME TAX EXPENSE (BENEFIT) NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS	\$ - (111,645)	\$	(70,937)	
BASIC LOSS PER COMMON SHARE BASIC WEIGHTED AVERAGE COMMON SHARES	(0.01)		(0.006)	
OUTSTANDING DILUTED LOSS PER COMMON SHARE DILUTED WEIGHTED AVERAGE COMMON SHARES	11,265,631 (0.01)		11,265,631 (0.006)	
OUTSTANDING	11,265,631		11,265,631	

The accompanying notes are an integral part of these financial statements.

# FUTURE HEALTHCARE OF AMERICA UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

		March 31, 2018	March 31, 2017
Cash Flows from Operating Activities			
Net loss	\$	(111,645) \$	(70,937)
Adjustments to reconcile net loss to net cash used by operating			
activities:			
Interest to be paid with stock		25,250	25,250
Depreciation and amortization expense		-	-
Gain on derivative instruments		(6,158)	(20,667)
Change in assets and liabilities:			
Accounts receivable		(88,428)	(53,759)
Prepaid expenses		(36,551)	(9,689)
Accounts payable		53,950	45,366
Accrued expense		(6,776)	(10,231)
Deferred revenue		(1,715)	5,003
Net Cash Used by Operating Activities		(172,073)	(89,664)
Cash Flows from Investing Activities:			
Net Cash Provided by Investing Activities		-	-
Cash Flows from Financing Activities:			
Proceed from financing insurances		49,151	22,216
Re-payment of insurance financing		(8,033)	(2,172)
Net Cash Provided by Financing Activities		41,118	20,044
Net Decrease in Cash		(130,955)	(69,620)
Cash at Beginning of Period		158,072	206,352
Cash at End of Period	\$	27,117 \$	136,732
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Supplemental Disclosures of Cash Flow Information Cash paid during the periods for:			
Interest		411	225
Income taxes		-	-
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Supplemental Disclosures of Non-Cash Investing and Financing

Activities:

	March 3	51,
NON-CASH EXPENDITURES	2018	2017
Interest expense to be paid with stock	25,250	25,250
Change in FMV of derivative liability	(6,158)	(20,667)
Total non-cash expenditures	(19,092)	(4,583)

The accompanying notes are an integral part of these financial statements.

# FUTURE HEALTHCARE OF AMERICA

#### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

# NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Organization** On June 22, 2012, FAB Universal (FAB) formed Future Healthcare of America (FHA), a wholly owned subsidiary. On October 1, 2012, FHA operations were spun-off in a 1 for 1 dividend to the shareholders of record of FAB on September 5, 2012, the record date. On November 14, 2014, FHA organized Future Healthcare Services Corp. (FHS), and transferred all the shares of Interim to FHS. Interim Healthcare of Wyoming, Inc. (Interim), a Wyoming corporation, a wholly owned subsidiary of FHS, was organized on September 30, 1991. Interim operates primarily in the home healthcare and healthcare staffing services in Wyoming and Montana. On April 3, 2007, Interim purchased the operations of Professional Personnel, Inc., d.b.a., Professional Nursing Personnel Pool.

**Consolidation** - The financial statements presented reflect the accounts of FHA, FHS and Interim. All inter-company transactions have been eliminated in consolidation.

Accounting Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosures of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Management made assumptions and estimates for determining reserve for accounts receivable, obsolete inventory and in determining the impairment of definite life intangible assets and goodwill. Actual results could differ from those estimated by management.

**Cash and Cash Equivalents** The Company considers all highly liquid investments with an original maturity date of three months or less when purchased to be cash equivalents. At March 31, 2018, the Company had no cash balances in excess of federally insured limits.

Accounts Receivable - Accounts receivable consist of trade receivables arising in the normal course of business. At March 31, 2018 and 2017, the Company has an allowance for doubtful accounts of \$20,200, which reflects the Company's best estimate of probable losses inherent in the accounts receivable balance. The Company determines the allowance based on known troubled accounts, historical experience, and other currently available evidence. During the three months ended March 31, 2018 and 2017, the Company adjusted the allowance for bad debt by \$0.

**Depreciation** - Depreciation of property and equipment is provided on the straight-line method over the estimated useful lives.

**Income** /(Loss) **Per Share** - The Company computes income (loss) per share in accordance with Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 260 Earnings Per Share, which requires the Company to present basic earnings per share and diluted earnings per share when the effect is dilutive (see Note 7).

**Leases -** The Company accounts for leases in accordance with Financial FASB ASC Topic 840, (formerly Statement of Financial Accounting Standards SFAS No. 13 "Accounting for Leases"). Leases that meet one or more of the capital lease criteria of standard are recorded as a capital lease, all other leases are operating leases.

**Income Taxes** - The Company accounts for income taxes in accordance with FASB ASC Topic 740 Accounting for Income Taxes. This topic requires an asset and liability approach for accounting for income taxes (see Note 8).

Advertising Costs - Advertising costs are expensed as incurred and amounted to \$10,119 and \$11,170 for the periods ending March 31, 2018 and 2017, respectively.

#### FUTURE HEALTHCARE OF AMERICA

#### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

**Fair Value of Financial Instruments** The Company accounts for fair value measurements for financial assets and financial liabilities in accordance with FASB ASC Topic 820. The authoritative guidance, which, among other things, defines fair value, establishes a consistent framework for measuring fair value and expands disclosure for each major asset and liability category measured at fair value on either a recurring or nonrecurring basis. Fair value is defined as the exit price, representing the amount that would either be received to sell an asset or be paid to transfer a liability in an orderly transaction between market participants. As such, fair value is a market-based measurement that should be determined based on assumptions that market participants would use in pricing an asset or liability. As a basis for considering such assumptions, the guidance establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value as follows:

Level 1. Observable inputs such as quoted prices in active markets for identical assets or liabilities;

Level 2. Inputs, other than the quoted prices in active markets, that are observable either directly or indirectly; and

Level 3. Unobservable inputs in which there is little or no market data, which require the reporting entity to develop its own assumptions.

Unless otherwise disclosed, the fair value of the Company s financial instruments including cash, accounts receivable, prepaid expenses, and accounts payable and accrued expenses approximates their recorded values due to their short-term maturities.

**Revenue Recognition** - On January 1, 2018, the Company adopted Accounting Standards Codification Topic 606, Revenue from Contracts with Customers, which includes clarifying ASUs issued in 2015, 2016 and 2017 ( new revenue standard ). The new revenue standard did not have a material impact on revenue recognition. The Company does not expect the impact of the adoption of the new standard to be material to net income on an ongoing basis.

Revenue is recognized when performance obligations with the customer are satisfied which occurs when services are provided to the customer. Revenue is measured as the amount of consideration expected to be received in exchange for providing services. The Company's sales contain performance obligations satisfied at a point in time when the services are provided.

Generally, the time between when revenue is recognized and when payment is due is not significant. Pre-payments received prior to satisfaction of performance obligations through the Recovery Audit Program or RAP payments from Medicare are recorded as a deferred revenue liability. Given the insignificant days between revenue recognition and receipt of payment, financing components do not exist between the Company and its customers.

The following table disaggregates revenue by category:

	For the three months ended March 31, 2018									
	]	Medicare	Р	rivate Pay	N	Aedicaid		Staffing	Ins.	Total
Wyoming	\$	183,872	\$	116,277	\$	46,200	\$	-	\$ 14,297	\$ 360,646
Montana		-		68,814		40,829		275,407	26,562	410,612
Total Revenues	\$	183,872	\$	185,091	\$	87,029	\$	275,407	\$ 40,859	\$ 772,258

#### FUTURE HEALTHCARE OF AMERICA

# NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

**Derivative Financial Instruments** The Company is required to recognize all of its derivative instruments as either assets or liabilities in the Consolidated Balance Sheets at fair value. The accounting for changes in the fair value (i.e., gains or losses) of a derivative instrument depends on whether it has been designated, and is effective, as a hedge and further, on the type of hedging relationship. For those derivative instruments that are designated and qualify as hedging instruments, a company must designate the hedging instrument, based upon the exposure being hedged, as a fair value hedge, or cash flow hedge. Gains and losses related to a hedge are either recognized in income immediately to offset the gain or loss on the hedged item or are deferred and reported as a component of Accumulated Other Comprehensive Income in the Stockholders' Equity and subsequently recognized in Net income when the hedged item affects Net income. The change in fair value of the ineffective portion of a financial instrument is recognized in Net income immediately. The gain or loss related to financial instruments that are not designated as hedges are recognized immediately in Net income.

**Recently Enacted Accounting Standards -** In February 2016, the FASB issued changes to the accounting for leases that primarily affect presentation and disclosure requirements. The new standard will require the recognition of a right to use asset and underlying lease liability for operating leases with an initial life in excess of one year. This standard is effective for us beginning in the first quarter of 2019. We have not yet determined the impact of the new standard on our consolidated financial statements.

Other recent accounting pronouncements issued by the FASB did not or are not believed by management to have a material impact on the Company s present or future financial statements.

NOTE 2 - GOING CONCERN

The accompanying consolidated financial statements have been prepared in conformity with generally accepted accounting principles of the United States of America, which contemplate continuation of the Company as a going concern. However, the Company has incurred losses, an accumulated deficit and has a short-term note payable in excess of anticipated cash. These factors raise substantial doubt about the ability of the Company to continue as a going concern. There is no assurance that the Company will be successful in achieving profitable operations. The financial statements do not include any adjustments that might result from the outcome of these uncertainties.

# NOTE 3 - PROPERTY & EQUIPMENT

The following is a summary of property and equipment at:

		March 31,		December 31,
	Life	2018		2017
Furniture, fixtures and equipment	2-10 yrs	\$ 36,384 36,384	\$	36,384 36,384
Less: Accumulated depreciation Property & equipment, net		\$ (36,384)	\$	(36,384)

Depreciation expense for the periods ended March 31, 2018 and 2017 was \$0 and \$0, respectively.

#### NOTE 4 NOTES PAYABLE AND CONVERTIBLE DEBENTURE

On September 9, 2013, the Company closed a Subscription Agreement by which one institutional investor purchased a) a Variable Rate Senior Secured Convertible Note payable having a total principal amount of \$1,010,000, convertible into common shares of the Company at \$0.25 per share and maturing March 9, 2015; b) Warrants to purchase a total of 3,030,000 shares of common stock, at \$0.50 per share, exercisable for four years, and c) a greenshoe to purchase a total of 2,000,000 shares of common stock at \$0.25 per share, exercisable for one year from the closing date. On September 9, 2014 the greenshoe expired unexercised. On March 9, 2015, the Note matured.

# FUTURE HEALTHCARE OF AMERICA

#### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 4 NOTES PAYABLE AND CONVERTIBLE DEBENTURE - Continued

As the note has not been paid nor extended, the outstanding principal, plus accrued but unpaid interest, liquidated damages and other amounts, became due and payable at the election of the holder. The holder has not made such an election. Effective December 14, 2017, the conversion price was reduced from \$0.25 per share to \$0.10 per share.

The fair value of the beneficial conversion feature of the warrants and greenshoe totaled \$952,254 and was recorded as a derivative liability. The Company recorded a discount on the note for beneficial conversion feature of the note. The \$952,254 discount on the beneficial conversion feature was amortized as interest expense over the term of the note. As of March 31, 2018, the Company has amortized \$952,254 of the discount, with no remaining unamortized discount being offset against the outstanding balance of the note in the accompanying balance sheet. As of March 31, 2018, the Company had accrued interest payable on the debenture of \$360,052.

On January 2, 2018, the Company financed the premium for directors and officers insurance. The Company borrowed \$26,921 at 6.00% interest, and the note will be repaid in 10 equal installments of \$3,079. As of March 31, 2018, the balance of the note payable was \$21,059.

On January 25, 2018, the Company financed the premium for liability insurance. The Company borrowed \$22,230 at 6.00% interest, and the note will be repaid in 10 equal installments of \$2,287. As of March 31, 2018, the balance of the note payable was \$20,059.

#### NOTE 5 DERIVATIVE FINANCIAL INSTRUMENTS

The Company entered into a variable rate senior secured convertible debenture, wherein the Company agreed to register the underlying share, warrants and greenshoe. The fair value of the beneficial conversion feature of the warrants and greenshoe was estimated using the Black Scholes pricing model and totaled \$952,254 upon issuance and was recorded as a derivative liability. As of March 31, 2018, the fair value of the warrants based on the following assumptions (Life .44 years, risk free interest rate 1.93%, volatility of 286.4%, stock price of \$.05 and exercise price of \$.50) was \$37,568, and a gain totaling \$6,158 was recorded for the three months ended March 31, 2018.

NOTE 6 FAIR VALUE OF FINANCIAL INSTRUMENTS

The Fair Value Measurement and Disclosure Topic of FASB and ASC:

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Defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, and establishes a framework for measuring fair value;

Establishes a three-level hierarchy for fair value measurement based upon the transparency of inputs to the valuation as of the measurement date;

Expands disclosures about financial instruments measured at fair value.

Financial assets and financial liabilities record on the Balance sheet at fair value are categorized based on the reliability of inputs to the valuation techniques as follows:

Level 1: Financial assets and financial liabilities whose values are based on unadjusted quoted prices for identical assets or liabilities in an active market that the Company can access.

Level 2: Financial assets and financial liabilities whose values are based on the following:

Quoted prices for similar assets or liabilities in active markets; Quoted prices for identical or similar assets or liabilities in non-active markets or Valuation models whose inputs are observable, directly or indirectly, for substantially the full term of the assets or liability

# FUTURE HEALTHCARE OF AMERICA

#### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 6 FAIR VALUE OF FINANCIAL INSTRUMENTS - Continued

Level 3: Financial assets and financial liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. These inputs may reflect our estimates of the assumptions that market participants would use in valuing the financial assets and financial liabilities.

The following tables summarize Level 1, 2 and 3 financial assets and financial (liabilities) by their classification in the Consolidated Balance Sheet:

As of March 31, 2018	•	Level 1	Level 2	Level 3
Derivative liability	Conversion feature of			
warrants		-	-	(37,568)

NOTE 7 - CAPITAL STOCK

**Common Stock** - The Company has authorized 200,000,000 shares of common stock, \$0.001 par value. As of March 31, 2018, 11,265,631 shares were issued and outstanding.

#### NOTE 8 WARRANTS AND GREENSHOE

A summary of the status of the warrants granted is presented below for the three months ended:

	March 31, 2018			December 31, 2017		
	Weighted				W	eighted
	Average				A	verage
	Exercise				Exercise	
	<u>Shares</u>		Price	<u>Shares</u>		Price
Outstanding at beginning of period	3,030,000	\$	0.50	3,030,000	\$	0.50
Granted	-		-	-		-
Exercised	-		-	-		-

	g and a second	 		
Forfeited	-	-	-	-
Expired	-	-	-	-
Outstanding at end of period	3,030,000	\$ 0.50	3,030,000	\$ 0.50

On September 9, 2013, the Company closed a Subscription Agreement wherein the Company granted warrants to purchase a total of 3,030,000 shares of common stock, at \$0.50 per share, exercisable for four years. On September 9, 2017 the expiration date of the warrants was extended to September 9, 2018.

# NOTE 9 - INCOME TAXES

The Company accounts for income taxes in accordance with FASB ASC Topic 740, Accounting for Income Taxes which requires the Company to provide a net deferred tax asset or liability equal to the expected future tax benefit or expense of temporary reporting differences between book and tax accounting and any available operating loss or tax credit carryforwards.

Because of the uncertainty surrounding the realization of the loss carryforwards and significant changes in the ownership of the Company, a valuation allowance has been established equal to the tax effect of the loss carryforwards and, therefore, no deferred tax asset has been recognized for the loss carryforwards. The net deferred tax assets are approximately \$1,000,000 as of March 31, 2018, with an offsetting valuation allowance of the same amount.

#### FUTURE HEALTHCARE OF AMERICA

#### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 10 LEASES

**Operating Lease** - The Company leases office space in Casper, Wyoming for \$4,892 a month through June 2018. The Company further leases space in Billings, Montana for \$1,525 a month through May 2020.

The future minimum lease payments for non-cancelable operating leases having remaining terms in excess of one year as of March 31, 2018 are as follows:

Twelve months ending March 31	Lea	se Payments
2019		32,976
2020		18,300
2021		3,050
2022		-
Thereafter		-
Total Minimum Lease Payments	\$	54,326

Lease expense charged to operations was \$19,251 and \$19,146 for the three months ended March 31, 2018 and 2017, respectively.

#### NOTE 11 INCOME/ (LOSS) PER SHARE

The following data shows the amounts used in computing income (loss) per share and the weighted average number of shares of common stock outstanding for the periods presented for the periods ended:

For the Three Months March 31 2018 2017

Loss from continuing operations available to common				
stockholders (numerator)	\$ (111,645)	:	5	(70,937)
Loss available to common stockholders (numerator)	(111,645)			(70,937)
Weighted average number of common shares outstanding				
during the period used in loss per share (denominator)	11,265,631		1	11,265,631

At March 31, 2018 and 2017, the Company had 3,030,000 and 3,030,000, respectively, warrants to purchase common stock of the Company at \$0.50 per share, and a convertible debenture payable wherein the holder could convert the note and underlying accrued interest into a minimum of 14,802,870 and 6,919,259, respectively shares of common stock which were not included in the loss per share computation because their effect would be anti-dilutive.

# NOTE 12 COMMITEMENTS AND CONTINGENCIES

On June 17, 2016 and June 30, 2016 two complaints were filed with the Federal Equal Employment Opportunity Commission (EEOC) and the Wyoming State Department of Labor against the Company, alleging discrimination on the basis of sex and disability. The complaints do not seek any specific monetary relief. The complaints are being mediated by the Wyoming State Department of Labor. The Wyoming State Department of Labor issued a notice of dismissal for one of the complaints. After reviewing the facts and circumstances, the Company believes the claims made are weak, at best, and the Company has retained counsel and intends to continue a vigorous defense. At this time, management cannot reasonably estimate the cost to defend or the outcome of the complaints, and we do not expect it will have a material financial impact on the Company.

# FUTURE HEALTHCARE OF AMERICA

#### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 12 COMMITEMENTS AND CONTINGENCIES - Continued

On February 9, 2018, a former employee filed a lawsuit against Interim Healthcare of Wyoming, claiming wrongful termination.

On March 6, 2018, a complaint was filed with the Wyoming Court of Natrona county, alleging violation of the Wyoming Fair Employment Practices Act of 1965 for discrimination based upon sex, disability and retaliation. The complaint does not seek any specific monetary relief. At this time, management cannot reasonably estimate the cost to defend or the outcome of the complaints.

NOTE 13 - SUBSEQUENT EVENTS

Subsequent events have been evaluated through the date and time of this report.

During April, 2018, an officer of the Company advanced \$13,000 to the company for operating purposes.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

# Safe Harbor Statement.

Statements made in this Form 10-Q which are not purely historical are forward-looking statements with respect to the goals, plan objectives, intentions, expectations, financial condition, results of operations, future performance and business of the Company, including, without limitation, (i) our ability to gain a larger share of the home healthcare industry, our ability to continue to develop services acceptable to our industry, our ability to retain our business relationships, and our ability to raise capital and the growth of the home healthcare industry, and (ii) statements preceded by, followed by or that include the words "may", "would", "could", "should", "expects", "projects", "anticipates", "believes", "estimates", "plans", "intends", "targets", "tend" or similar expressions.

Forward-looking statements involve inherent risks and uncertainties, and important factors (many of which are beyond the Company's control) that could cause actual results to differ materially from those set forth in the forward-looking statements, including the following, in addition to those contained in the Company's reports on file with the Securities and Exchange Commission: general economic or industry conditions, nationally and/or in the communities in which the Company conducts business, changes in the interest rate environment, legislation or regulatory requirements, conditions of the securities markets, changes in the home healthcare industry, the development of services that may be superior to the services offered by the Company, competition, changes in the quality or composition of the Company's services, our ability to develop new services, our ability to raise capital, changes in accounting principles, policies or guidelines, financial or political instability, acts of war or terrorism, other economic, competitive, governmental, regulatory and technical factors affecting the Company's soperations, services and prices.

Accordingly, results actually achieved may differ materially from expected results in these statements. Forward-looking statements speak only as of the date they are made. The Company does not undertake, and specifically disclaims, any obligation to update any forward-looking statements to reflect events or circumstances occurring after the date of such statements.

# **Business Highlights**

Based in Casper, Wyoming, and Billings, Montana, FHA s subsidiary, Interim Healthcare of Wyoming, Inc., a Wyoming corporation (Interim), is an independent franchisee of Interim HealthCare that has been serving its community for over 20 years and is providing a wide range of visiting nurse services to the elderly, wounded and sick. It is one of the 300 independent home health agencies that comprise the Interim HealthCare network. Our business consists of providing healthcare services for those in need. We record all revenue and expenses and provide all services under one umbrella. Below is a description of our Home Healthcare and Staffing operations.

Our business is driven by a number of different factors and fluctuates significantly as they change.

As the census (number of patients utilizing facilities) in the hospitals fluctuates, we are taking the necessary steps to position ourselves for the ups and downs of the census for these facilities. Our home healthcare service continued to generate the majority of our revenue during the first quarter of 2018.

As the need for labor diminishes with the gas and oil wells shutting down in Colorado, our business has seen dramatic negative impacts with the resulting decrease in population, both in number of clients as well as available personnel. As the price of gas decreases, the drilling operations stop, and the population moves to another area to support themselves.

Our operations are also heavily influenced by increases in minimum wage as well as starting wages being offered by all employers in the region. With the multiple businesses paying higher starting wages, we have seen a decrease in individuals wanting and needing to take employment in the healthcare profession.

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We have also seen the impact of turn-over in senior management with our clients. As these positions are filled by new personnel, their decisions on utilization of services impacts our businesses, and we have seen a significant decrease in the utilization of our services.

During the first quarter of 2018, FHA experienced a 22% decrease in revenue over the first quarter of 2017. This was driven by a decrease both our Casper, Wyoming and Billings, Montana businesses.

During the first quarter of 2018, we have seen a significant decrease in the utilization staffing services in Billings, Montana as facilities that use our services receive directives to remove and reduce the use of staffing services. We ve also seen significant decreases within our home healthcare services. As for our operations, we anticipate the trends seen in the first quarter of 2018 to continue into the second quarter of 2018. We anticipate a continued slowing of the use of our staffing services. We also anticipate a slowing of the utilization of our home healthcare business in Casper and Billings. As such, we will continue to evaluate opportunities to expand the realm of services we offer. Promotional activities and operations are being managed as the offices experience fluctuations in the day-to-day activities and as we embark on new business opportunities.

# **Home Healthcare**

Through trained health care professionals, the Company provides home care services including senior care and pediatric nursing; physical, occupational and speech therapy. The Company offices deliver quality home care and treat each patient with genuine compassion, kindness and respect. The Company provides health care professionals at all skill levels, including registered nurses, therapists, LPN's and certified home health aides. FHA derives is revenue from multiple payer sources. These include Medicare, Medicaid, Insurance, Medicaid LTW, and Private Payers. Because our offices are located in areas that do not contain a large population base (less than 200,000 residents), we continually explore opportunities to increase our revenue with our current payer sources and expand through new sources of revenue. The healthcare team is utilized across all payer sources, including staffing services. Our customer base comes from referrals from hospitals, rehab facilities, nursing homes, assisted living facilities and previous patients.

In additional to our professional team, we employ a management team at each facility to handle the day to day operations of the office. This is completed by our Administrators in each location. We also have a Director of Nursing in each location. This person is responsible for the day to day oversight of the service providers and ensuring the certified professionals obtain the necessary training to maintain their certificates as well as the training necessary to be in compliance with all regulating organizations.

# Staffing

Interim offices provide nurses, nurse aides and management services to hospitals, prisons, schools, corporations and other health care facilities. Interim s success is based on our ability to recruit the best health care professionals and the responsiveness of our local managers to fill the needs of our clients in a timely manner. Additionally, we work with our clients should they decide they would like to hire our service professionals on a full time basis. Another key to our success is the personal relationship that our management and sales team build with each of our existing and new clients. As noted previously, in order to reduce turnover of our service team by providing as many hours as possible, similar to the hours of a full-time employee, we utilize the same service team members across all payer sources.

As each of our businesses is located in smaller based population areas of the country, the competition is significantly heightened and the relationships maintained with our clients become very critical to the continued success of our operations.

As we provide diversified services and accept payments from multiple payer sources, we are not heavily dependent on a few clients in order for our business to be successful.

**Results of Operations** 

#### Three Months Ended March 31, 2018 and 2017

During the three months ended March 31, 2018, FHA recorded revenues of \$772,258, a 22% decrease over revenues of \$995,428 for the same period in 2017. The decrease for 2018 was driven by a significant decrease in the use of our staffing services in Billings, Montana, and our home healthcare services in Casper, Wyoming and Billings, Montana.

For the quarter ended March 31, 2018, cost of services totaled \$541,459, a 23% decrease as compared to \$701,485 in the comparable period of 2017. This is a reflection of the costs associated with the decrease in revenue. FHA posted a gross profit of \$230,799 during the first quarter 2018, versus a gross profit of \$293,943 for the first quarter of 2017, a decrease of 21%.

FHA recorded total operating expenses of \$323,022 during the first quarter of 2018, an 10% decrease as compared to operating expenses of \$360,153 in the same period of 2017. General and administrative expenses totaled \$109,916 in the first quarter 2018 versus \$125,929 in the first quarter 2017, a decrease of 13%, due to a decrease in legal fees and professional fees. Consulting fees decreased from \$47,299 to \$42,758 when comparing the first quarter of 2017 versus 2018. Salaries, wages and related expenses decreased to \$159,805 in the first quarter of 2018 from \$169,841 in 2017, a decrease of 6%, driven by the reduction of personnel. Selling expenses in the first quarter of 2018 were \$10,543 versus \$17,084 in the comparable quarter of 2017, driven by a decrease in advertising.

FHA s net loss was \$111,645 for the first quarter of 2018. This represents a \$40,708 increase from our net loss of \$70,937 in the first quarter of 2017. A portion of this change was due the recording of \$20,667 gain on the derivative instruments, in the first quarter of 2017, as compared to \$6,158 in the 2018 period.

# Liquidity and Capital Resources.

Cash on hand was \$27,117 at March 31, 2018, a decrease of \$130,955 from the \$158,072 on hand at December 31, 2017. Cash used in operations for the three months ended March 31, 2018, was \$173,073, versus cash used in operation of \$89,664 for the three months ended March 31, 2017. The increase is a result of the first quarter increase of accounts receivables and our results of operations in our Casper and Billings locations.

The Company has insufficient cash to finance operations and continues to incur losses and accumulated deficit and has a short-term note payable in default in excess of anticipated cash. These factors raise substantial doubt about the ability of the Company to continue as a going concern. There is no assurance that the Company will be successful in

achieving profitable operations or finding additional equity or debt financing. During April 2018, an officer of the Company advanced \$13,000 to the Company for operating purposes.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Not required for smaller reporting companies.

#### Item 4. Controls and Procedures.

#### (a) Evaluation of Disclosure Controls and Procedures

Our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the "Exchange Act")), which we refer to as disclosure controls, are controls and procedures that are designed with the objective of ensuring that information required to be disclosed in our reports filed under the Exchange Act, such as this report, is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls are also designed with the objective of ensuring that such information is accumulated and communicated to our management, including the Chief Executive Officer and the Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. There are inherent limitations to the effectiveness of any control system. A control system, no matter how well conceived and



operated, can provide only reasonable assurance that its objectives are met. No evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within our company have been detected.

As of March 31, 2018, an evaluation was carried out under the supervision and with the participation of our management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls. Based upon that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that, as of such date, the design and operation of these disclosure controls were effective to accomplish their objectives at the reasonable assurance level.

# (b) Changes in Internal Control over Financial Reporting

No change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act), occurred during the fiscal quarter ended March 31, 2018 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

# PART II - OTHER INFORMATION

#### Item 1. Legal Proceedings.

On June 17, 2016 and June 30, 2016 two complaints were filed, one with the Federal Equal Employment Opportunity Commission (EEOC) and one with the Wyoming State Department of Labor against the Company, alleging discrimination on the basis of sex and disability. The complaints do not seek any specific monetary relief. The complaints are being mediated by the Wyoming State Department of Labor, and the U.S. Equal Employment Opportunity Commission. The Wyoming State Department of Labor issued a notice of dismissal for one of the complaints. After reviewing the facts and circumstances, the Company believes the claims made are weak, at best, and the Company has retained counsel and intends to continue a vigorous defense. On March 6, 2018, a complaint was filed with the Wyoming Court of Natrona County, alleging violation of the Wyoming Fair Employment Practices Act of 1965 for discrimination based upon sex, disability and retaliation. The complaint does not seek any specific monetary relief. At this time, management cannot reasonably estimate the cost to defend or the outcome of the complaints.

Item 1A. Risk Factors.

Not required for smaller reporting companies.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

None; not applicable.

Item 3. Defaults Upon Senior Securities.

None; not applicable.

Item 4. Mine Safety Disclosures.

None; not applicable.

Item 5. Other Information.

(a)

None; not applicable.

(b) During the quarterly period ended March 31, 2018, there were no changes to the procedures by which shareholders may recommend nominees to the Company s board of directors.

# Item 6. Exhibits.

Exhibit No.

Description

<u>31.1</u>

302 Certification of Christopher J. Spencer

<u>31.2</u>

302 Certification of John Busshaus

<u>32</u>

906 Certification.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### FUTURE HEALTHCARE OF AMERICA

*Date:* 5/4/18

By: /s/ Christopher J. Spencer Christopher J. Spencer Chief Executive Officer and President and Director

*Date:* 5/4/18

/s/ John Busshaus John Busshaus Chief Financial Officer