PENTAIR INC Form 425 May 09, 2012

PENTAIR
PENTAIR
Investor Presentation
RANDALL J. HOGAN
Chairman and Chief Executive Officer
May, 2012
Filed by Pentair, Inc.

pursuant

to

Rule

425

under

the

Securities

Act

of

1933

and deemed filed pursuant to Rule 14a-12 of the Securities Exchange Act of 1934

Subject Company: Pentair, Inc. Registration Number: 333-181250

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FORWARD-LOOKING STATEMENTS

Caution Concerning Forward-Looking Statements

This communication may contain certain statements about Pentair, Inc. (Pentair), Tyco Flow Control International Ltd. (T forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. The forward-looking statements about the expected effects on Pentair, Tyco Flow and Tyco of the proposed merger of Pentair and Tyco Flow (the Merger, Pentair s and Tyco Flow s anticipated standalone or combined financial results and all other statements in this documents preceded or followed by or that include the words targets, plans, believes, expects, intends, will, would, expect, positioned, strategy, future or words, phrases or terms of similar substance or the negative therefore the current expectations of the management of Pentair, Tyco Flow and Tyco (as the case may be) and are subject to uncertainties that could cause actual results to differ materially from those expressed or implied in such forward-looking statements.

of assumptions that are subject to change. Such risks, uncertainties and assumptions include: the satisfaction of the conditions the Merger and actions related thereto; Pentair s and Tyco s ability to complete the Merger on anticipated terms and schedule approvals of the Merger and related transactions; risks relating to any unforeseen liabilities of Pentair or Tyco Flow; future cap economic performance, indebtedness, financial condition, losses and future prospects; business and management strategies and operations; Pentair s and Tyco Flow s ability to integrate successfully after the Merger and achieve anticipated synergies; the businesses; the risk that disruptions from the transaction will harm Pentair s or Tyco Flow s business; Pentair s, Tyco Flow generally; and other factors detailed in Pentair s and Tyco s reports filed with the U.S. Securities and Exchange Commission under the caption Risk Factors. Forward-looking statements included herein are made as of the date hereof, and none of Pentair publicly such statements to reflect subsequent events or circumstances. Additional Information

The Merger will be submitted to a vote of Pentair shareholders and the proposed distribution of Tyco Flow to Tyco shareholder shareholders. On May 8, 2012, Tyco Flow filed with the SEC a registration statement on Form S-4 containing a preliminary processor. Tyco Flow filed with the SEC a registration statement on Form S-1 containing a preliminary prospectus and Tyco filed with the SEC and registration statement on Form S-1 containing a preliminary prospectus regarding the Distribution. The preliminary proxy statement/prospectus regarding the Merger, the preliminary prospectus regarding the Distribution. Shareholders are proxy statement/prospectus, the Form S-1 containing the preliminary proxy statement proxy statement/prospectus regarding the Merger, the Form S-1 containing the definitive proxy statement/prospectus regarding the Merger, the Form S-1 containing the definitive prospectus regarding the Dother relevant documents when they become available, because they will contain important information about Pentair, Tyco and proxy statement/prospectus relating to the Merger, the definitive prospectus relating to the Distribution, the Tyco definitive proxy statement/prospectus relating to the Merger, the definitive prospectus relating to the Distribution, the Tyco definitive proxy statement/prospectus relating to the Distribution, the Tyco definitive proxy statement prox

Pentair and Tyco and certain of their respective directors and executive officers may be deemed to be participants in the solicit proposed transaction under the rules of the SEC. Information about the directors and executive officers of Pentair may be found. December 31, 2011 filed with the SEC on February 21, 2012, the definitive proxy statement relating to its 2012 annual meeting. Tyco Flow s registration statement on Form S-4 containing the preliminary proxy statement/prospectus relating to the Merger about the directors and executive officers of Tyco may be found in its Annual Report on Form 10-K for the year ended Septem definitive proxy statement relating to its 2012 annual general meeting of shareholders filed with the SEC on January 13, 2012 a with the SEC on May 8, 2012. These documents can be obtained free of charge from the sources indicated above. Additional in also be included in the definitive proxy statements when it becomes available.

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PENTAIR
WINNING RIGHT
Well Positioned for Future Success & Sustainable Growth

Clear Growth Agenda

Targeted Investments, Focused Resource Allocation and Prioritized Investments

Positioning to Win in the New New World

Growing Population & Wealth of Developing Economies Create Tremendous Opportunity for Pentair

Increasing Presence in Fast Growth Regions

Pentair Integrated Management System Key to Value Creation

Operational Excellence, Lean Improvements and Repositioning Benefits

One-Year Anniversary of Rapid Growth Process

Well Positioned for Sustainable, Profitable Growth in 2012 & Beyond

Focused on Generating Strong, Sustainable Shareholder Returns

PENTAIR

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Making

Significant

Progress Towards

Vision

A

diversified

industrial

growth

company

A global enterprise and responsible citizen known for operational excellence, innovation, top talent and growing by serving customers

Delivering superior long-term shareholder value

well

OUR VISION

PENTAIR 5 A Decade of Positive Transformation ~ 20% 20% of Sales in Fast Growth Region

5% 5%

of Sales
in
Fast Growth
Regions
Expanded Tech
Product Offerings,
Acquired
~
\$200M
in Sales
~
17%+
17%+
ROS
Tech Product
Business
Today
Today
Early
Early
2000 s
2000 s
Mid-
Mid-
2000 s
2000 s
Tools Largest
Business
Sold Tools,
Acquired >\$1B in
Water Revenues
Portfolio of ~25
Smaller Businesses;
Manufacturing
Oriented
Global Water
Business,
Product Focus
More Global Filtration
Sales, Acquired
A
Leading
Leading
Membrane
Membrane
Technology
Technology
Company
Began Lean
Enterprise in

Tech Products
A HISTORY OF CHANGE
Announced Pending
Merger with
Tyco Flow Control
Tyco Flow Control

PENTAIR

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More than a Decade of Differentiated Performance

A HISTORY OF PERFORMANCE

Total shareholder return of Pentair and S&P 500 from close on 12/31/2000 through close on 3/31/2012 TOTAL SHAREHOLDER RETURN OF PENTAIR AND S&P 500

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SALES BY PLATFORM
SALES BY PLATFORM
SALES BY GEOGRAPHY
SALES BY GEOGRAPHY
SALES BY VERTICAL
SALES BY VERTICAL

- ~2/3 Water & Fluid;
- ~1/3 Technical Products

Balanced Portfolio with Attractive Growth Prospects

Leading Brands; Solid Distributor Network

Diverse Businesses, Geographies, & Vertical Markets

Fast Growth Region Mix Up from ~9% in 2005

Key Growth Regions include China, Latin America, India & Middle East

Strength in Diversity of Verticals Served

More Advanced Water Systems Across Verticals

United

States

(61%)

Developed

Non-US

(21%)

Fast

Growth*

(18%)

Residential

 $(\sim 36\%)$

Commercial

 $(\sim 11\%)$

Industrial &

Agriculture

(~44%)

Infrastructure

(~9%)

US ~2/3

Non US ~1/3

Technical

Products

Flow

Treatment /

Process

Aquatic

Water &

Fluid Solutions

Α

DIVERSE,

GLOBAL

COMPANY

2011

REVENUE

OF

\$3.5B

^{*} Fast Growth Regions include China, Latin America, India, SE Asia, Eastern Europe, the Middle East and Africa

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2011 PERFORMANCE

A RECORD YEAR

2011 **RECORD SALES** Adj. **ROS** 9.6% **ROS** 11.0% \$2.7 \$3.0 \$1.47 \$2.00 Strong Year Well Positioned for Future Growth **Broad-Based Growth Across** Diverse Portfolio **Productivity Initiatives Driving** Operating Margins Higher Continuing to Deliver Strong **Earnings Growth** \$3.5 Adj. **ROS** 11.7% \$2.41 **SALES** (\$B) ADJ. OPERATING INCOME (\$M) ADJ. DILUTED EPS (\$) +13% 2-YR CAGR +25% 2-YR CAGR \$258 \$334 \$404 STRONG PROFITS **RECORD EARNINGS** +28% 2-YR CAGR * Results are adjusted and from continuing operations; see reconciliations in appendix.

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\$0.88

\$0.01

1976

1985 1995

2005 2012

Pentair Has Increased Dividends for 36 Consecutive Years

*Dividends adjusted for splits and stock adjustments. **All results are on an adjusted basis. See reconciliation in appendix. 2009

2010

2011

Adj. NI

FCF in excess of Adj. NI

Free Cash Flow Conversion

Consistently >100% of Adj.

Net Income

\$207M

\$211M

\$248M

STRONG CASH FLOW GENERATION

FREE CASH FLOW

**

ANNUALIZED DIVIDENDS

*

Strong Free Cash Flow Conversion Fuels Dividend Growth Dividend Payout Ratio Currently >30%

PENTAIR 10 Adj. Op Income Up 10% Adj. Op Margins 11.3% Up 20 bps

Volume/Acq. (0.8 pts.)

Price/Productivity +3.0 pts.

```
Inflation
(2.0 pts.)
Adj. EPS Up 23%
Adj. Effective Tax Rate ~20%
(ETR ~29% excl. discrete tax item benefit)
Adj. Interest Up ~$7M
Q1 Free Cash Flow of ($82M)
Normal Seasonality and Timing
On Track to Deliver FY FCF > 100% of NI
* All year-over-year comparisons against 2011 adjusted results.
** CPT refers to the acquisition of Norit s Clean Process Technologies Business; Closed May 12, 2011
FINANCIAL HIGHLIGHTS
SUMMARY
Sales Up 9%
(Incl. +9 pts from CPT
& (1 pt) from FX)
Water & Fluid Up 14%
Technical Products Down (1%)
Western Europe Plus Lower Flood-Related Pump
Sales Negatively Impacted Top-Line
Double Digit Growth in Industrial, Energy,
Agriculture and Pool
Pricing, Lean & Repositioning Drove Margins
up YoY, Despite Acquisition Impact
Below the Op Line, Lower Taxes YoY More than
Offset Higher Interest and Diluted Shares
Strong Execution Drove Double Digit Adj. Op Income Growth
Q1 12 PENTAIR RESULTS
as presented on April 24, 2012
Q1 12
Q1 11
Sales
$858M
$790M
Op Income
(Rpt.)
$85M
```

\$86M

Op Income (Adj.) \$97M

\$88M

ROS

(Adj.) 11.3%

11.1%

EPS

(Rpt.) \$0.61

\$0.51

EPS

(Adj.) \$0.64

\$0.52

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Flow (~40% of Water & Fluid Solutions Sales Mix)

-

Expect W. Europe & Municipal Headwinds to Continue in 1H; Easier Comparisons in 2H

Treatment/Process (~38% of Sales Mix)

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Expect Industrial/Energy to Remain Strong; Stabilized US Residential with Easier 2H Comparisons _

Expect W. Europe Headwinds to Continue; Expect Fast Growth Regions Sales to Improve

Aquatic (~22% of Sales Mix)

-

Significant Pool Installed Base; Expect Good Demand with Eco-Select Products Growing Beyond Market

-

Brazil Acquisition Expected to Benefit Sales >\$10M

SALES

GROWTH

EXPECTATIONS

(FY

2012)

as

presented

on

April

24,

2012

Nice Growth in Many Verticals

Mitigating W. Europe & Muni Headwinds

Water &

Fluid

Solutions,

69%

Technical

Products,

31%

Industrial

37%

Communications

20%

Energy

11%

General Electronics

11%

Commercial

7%

Infrastructure

6%

Other

8%

WATER & FLUID SOLUTIONS (FY 12)

TECHNICAL PRODUCTS (FY 12)

SALES MIX BY SEGMENT

Strength in Breadth of Portfolio

&

Alignment with Global Mega Trends

Expect Attractive Growth in Industrial and Energy

Softness in

Electronics and Communications

Expected to Continue

Lumpy Telecom Program Impact 1H ~\$15M YOY

Solid Growth in

Commercial and Infrastructure

Expected to Continue

Residential

52%

US

68%

Non-US

32%

Industrial

18%

Commercial

13%

Municipal

11%

Agriculture

6%

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FY 12 FINANCIAL OUTLOOK
KEY HIGHLIGHTS

New Products, Expanded Distribution and Fast Growth Regions Expected to Fuel Growth

Expect Better Price/Cost, More Productivity and Prioritized Investments to Expand Margins

Expect to Generate FCF > Net Income, with

Disciplined Allocation

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Integration Planning & Leadership is Critical
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Tyco Flow Deal Not Reflected in this Outlook
Growth and Productivity Strategies In Place
Well Positioned in 2012
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FULL YEAR 2012 PENTAIR OUTLOOK

*

as presented on April 24, 2012

FY 12

FY 11

Sales

~\$3.7B

\$3.46B

Op Income

(Rpt.)

\$433M -

\$458M

\$169M

Op Income

(Adj.)

\$445M -

\$470M

\$404M

ROS

(Adj.)

up 50 bps -

80 bps

11.7%

EPS

(Rpt.)

\$2.62 -

\$2.77

\$0.34

EPS

(Adj.)

\$2.65 -

\$2.80

\$2.41

Adj. Op Income Up 10% -

16%

Adj. Op Margins Up 50 bps -

80 bps

Water & Fluid Margins, Up ~50 bps

Technical Products Margins, Up ~100 bps Adj. FY EPS Up 10% - 16%

Adj. Tax Rate 26% -27% Adj. Interest Up ~\$8M YoY Sales Up 6% -8% (incl. ~3pts from CPT Acq.) Water & Fluid Up 8% -10% Technical Products Up 2% -4% 2012 full yearoutlook does not include any future impact from Tyco Flow Deal; All year-over-year comparisons against 2011 adjusted results.

Expect >100% Net Income Conversion

FY 12 Free Cash Flow ~\$270M

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POSITIONED TO SERVE THE NEW
NEW WORLD
Breadth and Expertise to Serve the New
New World
Industrialization
Infrastructure
Resource Scarcity
Quality of Life
>4 Billion Reaching
Middle Class Globally

Needs and Wants Are
Driving Demand
Increasing Population and Wealth
of the New
New World
Food
Infrastructure/Industry
(Transportation and Manufacturing)
Energy

PENTAIR
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CLEAR VISION, CONSISTENT STRATEGY
Clear Path Forward for Growth and Value Creation

Invest in **Innovative Technology** & Application Expertise