UNITED TECHNOLOGIES CORP /DE/
Form 11-K
June 22, 2011
Table of Contents

FORM 11-K

ANNUAL REPORT PURSUANT TO SECTION 15(d)

OF THE SECURITIES EXCHANGE ACT OF 1934

For the Plan fiscal year ended December 31, 2010

Commission File Number 1-812

UNITED TECHNOLOGIES CORPORATION

EMPLOYEE SAVINGS PLAN

UNITED TECHNOLOGIES CORPORATION

One Financial Plaza

Hartford, Connecticut 06103

Table of Contents

UNITED TECHNOLOGIES CORPORATION

EMPLOYEE SAVINGS PLAN

Index to Financial Statements

December 31, 2010 and 2009

2

Table of Contents

FINANCIAL STATEMENTS OF THE UNITED TECHNOLOGIES CORPORATION

EMPLOYEE SAVINGS PLAN

Report of Independent Registered Public Accounting Firm

To the Participants and Administrator of the

United Technologies Corporation

Employee Savings Plan:

In our opinion, the accompanying statements of net assets available for benefits and the related statement of changes in net assets available for benefits present fairly, in all material respects, the net assets available for benefits of the United Technologies Corporation Employee Savings Plan (the Plan) at December 31, 2010 and 2009, and the changes in net assets available for benefits for the year ended December 31, 2010 in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Plan s management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental Schedule of Assets (Held at End of Year) is presented for the purpose of additional analysis and is not a required part of the basic financial statements but is supplementary information required by the Department of Labor s Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. This supplemental schedule is the responsibility of the Plan s management. The supplemental schedule has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

/s/ PricewaterhouseCoopers LLP

Hartford, Connecticut

June 22, 2011

Table of Contents

UNITED TECHNOLOGIES CORPORATION

EMPLOYEE SAVINGS PLAN

Statements of Net Assets Available for Benefits

(Thousands of Dollars)

	December 31, 2010	December 31, 2009
Assets:		
Investment in Master Trust, at fair value	$ 14,903,200	$ 14,007,031
Contributions receivable:		
Participants		1,757
Employer s		88
Notes receivable from participants	105,179	96,468
Net assets available for benefits, at fair value	15,008,379	14,105,344
Adjustment from fair value to contract value for interest in Master Trust relating to fully benefit-responsive investment contracts	(183,287)	25,308
Net assets available for benefits	$ 14,825,092	$ 14,130,652

The accompanying notes are an integral part of these financial statements.

Table of Contents

UNITED TECHNOLOGIES CORPORATION

EMPLOYEE SAVINGS PLAN

Statement of Changes in Net Assets Available for Benefits

(Thousands of Dollars)

	Year Ended December 31, 2010
Additions to net assets attributed to:	
Investment income:	
Plan interest in net appreciation and investment income of Master Trust	$ 1,464,397
Contributions:	
Participants	337,387
Employer s	21,358
Interest income on notes receivable from participants	4,952
Total additions	1,828,094
Deductions from net assets attributed to:	
Distributions to participants or beneficiaries	1,149,315
Interest expense	14,708
Administrative expenses	7,480
Total deductions	1,171,503
Net increase prior to transfers	656,591
Plan transfers:	
Assets transferred into Plan	37,849
Net transfers	37,849
Net increase	694,440
Net Assets available for benefits December 31, 2009	14,130,652
Net Assets available for benefits December 31, 2010	$ 14,825,092

The accompanying notes are an integral part of these financial statements.

Table of Contents

UNITED TECHNOLOGIES CORPORATION

EMPLOYEE SAVINGS PLAN

Notes to Financial Statements

NOTE 1 DESCRIPTION OF THE PLAN

General. The United Technologies Corporation Employee Savings Plan (the Plan) is a defined contribution savings plan administered by United Technologies Corporation (UTC, the Corporation, the Employer, or the Company). It is subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA). Generally, non-represented employees of the Corporation and in participating business units of UTC are eligible to participate in the Plan immediately upon employment with UTC. Generally, participants are eligible for matching Employer contributions after one year of service, as defined. The following is a brief description of the Plan. For more complete information, participants should refer to the summary plan description as well as the Plan document, which are available from UTC.

On March 17, 2009, UTC approved the merger of the Carrier Noresco LLC 401(k) Plan (the Noresco Plan) into the Plan as soon as administratively possible during 2010. Participants balances were transferred to the Plan and were merged with their balances of the Plan, if applicable. Participants continue to be eligible to participate in the Plan if eligible to do so with no restrictions with regard to contributions. On January 28, 2010, approximately $20,512,000 was transferred into the assets of the Plan within the United Technologies Employee Savings Plan Master Trust (Master Trust).

Trustee Sub-Trustee and Recordkeeper. The Plan trustee and sub-trustee hold all of the Plan s assets. State Street Bank and Trust (Trustee) is the Plan trustee and holds all assets except those invested in the UTC Company Stock Fund. Fidelity Institutional Retirement Services Company (Fidelity) is the sub-trustee for those Plan assets. Fidelity is also the Plan s administrative recordkeeper.

Contributions and Vesting. The percentages of total compensation that participants may elect to contribute, through payroll deductions, vary depending on the provisions of the Plan specific to a participant s location. Participants direct the investment of their contributions into various investment options offered by the Plan through the Master Trust. Through the Master Trust, the Plan offers 19 mutual funds, seven commingled index funds, one stable value fund, and a company stock fund as investment options to participants. The Master Trust also includes a money market fund that is primarily used for transitioning or merging plans. Participant contributions, plus actual earnings thereon, are fully vested at all times under the Plan.

Effective January 2008, a Roth 401(k) option and automatic enrollment were introduced to the Plan for participants. The Roth option allows participants to contribute after tax monies. Any earnings on the Roth contributions are tax free when withdrawn, provided the participant meets the Roth distribution requirements. New and acquired participants are automatically enrolled at a 5% pre-tax deferral rate 45 days from their date of hire. Participants may opt out of automatic enrollment at any point before or after the 45 day window. Automatic contributions are invested in the Plan s age appropriate Vanguard Target Retirement Fund.

Effective June 5, 2009, the Plan s automatic pre-tax deferral rate was increased from 5% to 6%.

Generally, UTC matches up to 60 percent of a participant s contributions, up to specified limits, in UTC Common Stock (Common Stock), with a different match percentage at certain locations. Generally, Employer contributions plus actual earnings thereon become fully vested after two years of Plan participation.

UTC has established a leveraged Employee Stock Ownership Plan (ESOP) to fund the Employer matching contributions to the Plan. The ESOP was primarily invested in UTC Series A ESOP Convertible Preferred Stock prior to the conversion of all 10.6 million outstanding shares of such ESOP Preferred Stock into 85 million shares of Common Stock (split adjusted) on November 6, 2003. Shares allocated to a participant s ESOP account after January 1, 2004 may be re-allocated to other Plan investments without restriction provided that the participant has satisfied the Plan s vesting requirements.

Effective January 1, 2010 the Plan was amended to provide an automatic non-matched Company contribution to eligible employees hired after December 31, 2009. Contributions as a percentage of the participant s compensation, as defined in the Plan, will equal 3% for employees younger than age 30; 3.5% for employees between the ages of 30 and 34; 4% for employees between the ages of 35 and 39; 4.5% for employees between the ages of 40 and 44; 5% for employees between the ages of 45 and 49; and 5.5% for employees age 50 and older. Such contributions will be made regardless of an employee s election to participate in the Plan. Automatic Company contributions are generally subject to the same terms and conditions applicable to participant contributions, provided, however that the Company automatic contributions shall not be available for loans or hardship distributions.

Participant Accounts. Each participant s account is credited with (a) the participant s contributions, (b) UTC s contributions and (c) Plan earnings and losses reduced by expense allocations. The benefit to which a participant is entitled is the benefit that can be provided from the participant s vested account. Forfeited balances of terminated participants non-vested Employer contribution amounts are used to reduce future UTC contributions and/or to pay Plan expenses. For the year ended December 31, 2010, approximately $805,000 of forfeitures were used to fund UTC s contributions.

6

Table of Contents

Voting Rights. Common stock held in the UTC Common Stock Fund and ESOP Fund are voted by the Trustee at shareowner meetings of UTC in accordance with the confidential instructions of the participants whose accounts are invested in these funds. All shares of Employer stock in the UTC Common Stock Fund or participants ESOP accounts for which the Trustee receives voting instructions from participants to whose accounts the shares are allocated are voted in accordance with those instructions. All Employer stock in the UTC Common Stock Fund for which the Trustee does not receive timely voting instructions are voted by the Trustee in accordance with the timely instructions it receives with respect to a plurality of the shares in the UTC Common Stock Fund. All Employer stock in the ESOP Fund that has been allocated to participants ESOP accounts but for which the Trustee does not receive timely voting instructions, and all shares in the unallocated ESOP account, are voted by the Trustee in accordance with the timely instructions it receives with respect to a plurality of the shares that are allocated to participants ESOP accounts.

Notes Receivable from Participants. Participants are allowed to borrow up to 50 percent of their vested account balances (excluding their ESOP Fund restricted account balance). Loan amounts range from $1,000 to $50,000 and must be repaid within 5 years. The loans are collateralized by the balance in the participant s account and bear interest at the prime rate plus one percent per The Wall Street Journal/Reuters, which ranged from 4.25 percent to 9.25 percent for loans outstanding at both December 31, 2010 and 2009. Principal and interest are paid ratably through payroll deductions.

Payment of Benefits. Generally, upon termination, benefits may be left in the Plan or paid in a lump sum to a terminating participant. A participant terminating due to retirement may elect to receive benefits in installments over two to twenty years. At the participant s election, the portion of a lump sum distribution attributable to an investment in the UTC Common Stock Fund and ESOP fund may be paid in shares of UTC Common Stock instead of cash. Distributions in UTC Common Stock for the year ended December 31, 2010 were approximately $101,031,000.

Effective June 5, 2009, all separated and active participants age 59 $^1/2$ or older are permitted to select a specific fund or funds from which to receive benefits.

NOTE 2 SUMMARY OF ACCOUNTING PRINCIPLES

Basis of Accounting. The financial statements of the Plan are prepared under the accrual method of accounting.

Master Trust. The Plan s assets are kept in the Master Trust maintained by the Trustee. Under the Master Trust agreement, the assets of certain employee savings plans of UTC are combined. Participating plans purchase units of participation in the underlying investment funds based on their contribution to such funds and the unit value of the applicable investment fund at the end of the trading day in which a transaction occurs. The unit value of each fund is determined at the close of each day by dividing the sum of uninvested cash, accrued income and the current value of investments by the total number of outstanding units in such funds. Income or losses from the funds investments, other than the UTC Common Stock Fund and ESOP Common Stock Fund, increase or decrease the participating plans unit values. UTC Common Stock Fund and ESOP Common Stock Fund dividends increase the Plan s units in each fund. Distributions to participants reduce the number of participation units held by the participating plans (see Note 5).

Adoption of New Accounting Pronouncements. In January 2010, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2010-6, Improving Disclosures about Fair Value Measurements, which requires disclosures regarding significant transfers in and out of Level 1 and Level 2 fair value measurements. Additionally, this ASU requires disclosure for each class of assets and liabilities and disclosures about the valuation techniques and inputs used to measure fair value for both recurring and non-recurring fair value measurements. These disclosures are required for fair value measurements that fall in either the Level 2 or Level 3 categories. Further, the ASU requires separate presentation of Level 3 activity for the fair value measurements. The Plan adopted this new guidance effective December 31, 2010, except for the separate presentation in the Level 3 activity roll-forward, which is not effective until fiscal years beginning after December 31, 2010, and determined it did not materially impact the Plan s financial statements.

In September 2010, the FASB issued ASU No. 2010-25, Reporting Loans to Participants of Defined Contribution Pension Plans, which requires that participant loans be classified as notes receivable from participants, which are segregated from plan investments and measured at their unpaid principal balance plus any accrued but unpaid interest. The Plan adopted this new guidance effective December 31, 2010. The ASU was applied retroactively to the prior period presented on the Statement of Net Assets Available for Benefits as of December 31, 2009. Certain reclassifications have been made to conform to the current year presentation. We previously reported Notes receivable from participants as a component of Investment in Master Trust, at fair value. Notes receivable from participants is now reflected as its own line within the Statement of Net Assets Available for Benefits.

Fully Benefit-Responsive Investment Contracts. The Plan is required to report fully responsive investment contracts at fair value. However, contract value is the relevant measurement attribute for fully benefit-responsive investment contracts because contract value is the amount participants would receive if they were to initiate permitted transactions under the terms of the Plan. The Plan invests in investment contracts through the Master Trust. The statement of net assets available for benefits presents the fair value of the investment in the Master Trust as well as the adjustment of the investment in the Master Trust from fair value to contract value

7

relating to these investment contracts. The statement of changes in net assets available for benefits is prepared on a contract value basis.

Investment Valuation and Income Recognition. The fair value of a financial instrument is the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Shares held in mutual funds are traded on a national exchange and are valued at the closing prices as of the last business day of each period presented.

Commingled funds represent investments held in institutional funds and are valued at the net asset values per share as of the valuation date. The commingled funds are made up of a variety of index funds. The underlying holdings of the commingled funds are primarily marketable equity and fixed income securities. As of December 31, 2010, there were no restrictions in place related to either participant or plan-sponsor directed redemption of these commingled funds. As of December 31, 2009, there were no restrictions in place related to participant directed redemption of these commingled funds. Plan-sponsor directed redemptions were subject to a bi-monthly policy in which up to 25% of the balance of the share held could be redeemed on each bi-monthly opening date. When the market value was $1,000,000 or less, 100% of the share balance may have been redeemed. The redemption notice period was 6 days prior to trade date.

The Master Trust invests in a stable value fund that invests in managed separate account guaranteed investment contracts (GICs) and synthetic GICs with financial institutions. Managed separate account GICs are investment contracts invested in insurance company separate accounts established for the sole benefit of UTC stable value fund participants. The assets are wrapped by the financially responsible insurance company. The Plan participates in the underlying experience of the separate account via future periodic rate resets, which once set, are guaranteed by the insurance company. The wrap contract provides assurance that future adjustments to the crediting rate cannot result in a crediting rate less than zero. Synthetic GICs provide for a variable crediting rate which resets periodically. The investment valuation policy of the stable value fund is to value investments at fair value, which is generally determined as the amount that could reasonably be expected to realize from an orderly disposition of securities and other financial instruments over a reasonable period of time. By its nature, a fair value price is a good faith estimate of the valuation in a current sale and may not reflect the actual market price. Investments and other portfolio instruments are generally valued using a market approach. Fixed income investments are valued on the basis of valuations furnished by Trustee-approved independent pricing services. These services determine valuations for normal institutional-size trading units of such securities using models or matrix pricing, which incorporates yield and/or price with respect to bonds that are considered comparable in characteristics such as rating, interest rate and maturity date and quotations from bond dealers to determine current value. If these valuations are deemed to be either not reliable or not readily available, the fair value will be determined in good faith by the Trustee. As of December 31, 2010 and December 31, 2009 the fair value of the wrap contracts for the GICs were determined using a discounted cash flow method which considers recent rebids as determined by recognized dealers, discount rate and duration of the underlying portfolio. As of December 31, 2010 and 2009 the value of the wrap contracts was $0.7 million and $0.8 million, respectively.

As fully benefit-responsive investment contracts, the stable value fund s investments are also stated at contract value (the amount available to pay benefits). Contract value includes contributions plus earnings, less Plan withdrawals and expenses. There are no reserves against contract value for credit risk.

UTC stock is stated at fair value determined using the closing sales price for UTC Stock as of the valuation date.

Purchases and sales of securities are recorded on a trade-date basis. Dividends are recorded on the ex-dividend date.

Note 6 provides additional disclosures with respect to fair value.

Notes Receivable from Participants. Notes receivable from participants are valued at their unpaid principal balance plus any accrued but unpaid interest. Delinquent loans are reclassified as distributions based upon the terms of the Plan.

Plan Expenses. Certain Plan administrative expenses, including Trustee fees were paid directly by the Employer in 2010. All other administrative, investment management fees, recordkeeper fees and other investment expenses were paid from Plan assets during 2010.

Payment of Benefits. Benefit payments to participants or beneficiaries are recorded upon distribution.

Use of Estimates. The preparation of the Plan s financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of net assets available for benefits at the dates of the financial statements and changes therein during the reporting period and, when applicable, disclosures of contingent assets and liabilities at the dates of the financial statements. Actual results could differ from those estimates.

Risks and Uncertainties. Through the Master Trust, the Plan provides for various investment options in any combination of stocks, bonds, mutual funds and other investment securities. Investment securities are exposed to various risks, such as interest rate, market

Table of Contents

and credit. These risks can be adversely impacted by shifts in the market s perception of the issuers, changes in interest rates, and global economic conditions. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in risks in the near term would materially affect participants account balances and the amounts reported in the statements of net assets available for benefits.

Subsequent Events. In preparing the accompanying financial statements, the Plan evaluated events occurring December 31, 2010 through the date the financial statements were issued.

NOTE 3 NON PARTICIPANT-DIRECTED INVESTMENTS

The following is a summary of the financial information attributable to the Plan for the UTC ESOP Fund investment inside the Master Trust, which is not a participant-directed investment (Note 7):

	December 31,					
	2010			2009		
(thousands of dollars)	**Allocated**	**Unallocated**	**Total**	**Allocated**	**Unallocated**	**Total**
Assets:						
Short-term investments	$ 35,974	$	$ 35,974	$ 35,354	$	$ 35,354
Common stock	2,744,689	1,582,168	4,326,857	2,605,913	1,515,947	4,121,860
ESOP receivables		138,086	138,086		153,016	153,016
Total assets	2,780,663	1,720,254	4,500,917	2,641,267	1,668,963	4,310,230
Liabilities:						
Accrued ESOP interest		(739)	(739)		(853)	(853)
Notes Payable to UTC		(261,300)	(261,300)		(291,000)	(291,000)
Total liabilities		(262,039)	(262,039)		(291,853)	(291,853)
Net assets	$ 2,780,663	$ 1,458,215	$ 4,238,878	$ 2,641,267	$ 1,377,110	$ 4,018,377

	Year Ended December 31, 2010		
(thousands of dollars)	**Allocated**	**Unallocated**	**Total**
Additions:			
Interest and dividend income	$ 61,178	$ 36,725	$ 97,903
Contributions		12,712	12,712
Allocation of 1,604,000 ESOP shares, at market	110,615		110,615
Net appreciation of ESOP shares	338,460	161,403	499,863
Total additions	510,253	210,840	721,093
Deductions:			
Distribution to participants	(198,745)		(198,745)
Interest expense		(14,708)	(14,708)
Administrative expenses		(4,412)	(4,412)
Transfers to participant-directed investments	(172,112)		(172,112)
Allocation of 1,604,000 ESOP shares, at market		(110,615)	(110,615)
Total deductions	(370,857)	(129,735)	(500,592)
Net increase	139,396	81,105	220,501
Net assets:			
Beginning of year	2,641,267	1,377,110	4,018,377

End of year	$ 2,780,663	$ 1,458,215	$ 4,238,878

NOTE 4 INVESTMENT CONTRACTS WITH INSURANCE COMPANIES

Through the Master Trust, the Plan invests in a stable value fund that invests in managed separate account GICs and synthetic GICs with financial institutions. Managed separate account GICs are investment contracts invested in insurance company separate accounts established for the sole benefit of the UTC stable value fund participants. The assets are wrapped by the financially responsible insurance company. The Plan participates in the underlying experience of the separate account via future periodic rate resets guaranteed by the insurance company. A synthetic GIC consists of a portfolio of underlying assets owned by the Master Trust, and a wrap contract issued by a financially responsible third party, typically an insurance company. Synthetic GICs provide for a variable

Table of Contents

crediting rate which resets periodically. The wrap contracts provide assurance that future adjustments to the crediting rate cannot result in a crediting rate less than zero. Under these contracts, each insurance company guarantees repayment in full of the principal amount plus interest credited at a fixed rate for a specified period. Interest is credited to each contract based on an annual interest rate set each year by the individual insurance companies. This rate, which differs among contracts, takes into account any difference between prior year credited interest and the actual amount of investment earnings allocable to the contract in accordance with the established allocation procedures of the insurance company. The crediting rate is primarily based on the current yield-to-maturity of the covered investments, plus or minus amortization of the difference between the market value and contract value of the covered investments over the duration of the covered investments at the time of computation. There are no reserves against contract value for credit risk.

Certain events could limit the ability of the Plan to transact at contract value with the issuer. Such events include the following: (i) certain amendments to the Plan documents that adversely impact the stable value fund; (ii) introduction of an investment option that competes with the stable value fund; (iii) certain Plan sponsor events (e.g. a significant divestiture) that cause a significant withdrawal from the Plan; (iv) the failure of the trust to qualify for exemption from federal income taxes; or, (v) material breach of contract provisions. UTC does not believe that the occurrence of any such event, which would limit the Plan s ability to transact at contract value with participants, is probable. Certain events enable issuers to terminate their contracts with UTC and settle at an amount other than contract value. Under each contract, the Plan has the option to address and cure any such event within a specified period of time. UTC does not believe that the occurrence of any such event is probable.

The average yield of the GICs based on actual earnings was approximately 7.59% and 14.62% for the years ended December 31, 2010 and 2009, respectively. The average yield of the GICs based on interest rate credited to participants was approximately 3.68% and 3.50% for the years ended December 31, 2010 and 2009, respectively.

NOTE 5 INVESTMENT IN MASTER TRUST

UTC has entered into a Master Trust agreement with the Trustee. Under this agreement, certain savings plans of UTC combine their trust fund investments in the Master Trust.

Participating plans purchase units of participation in the investment funds based on their contribution to such funds in addition to income or loss the investment funds may earn or sustain, less distributions made to the plans participants and Plan expenses. The Plan s interest in the net assets of the Master Trust was approximately 89 percent at both December 31, 2010 and December 31, 2009.

The following is a summary of the financial information and data for the Master Trust and the portion attributable to the Plan:

United Technologies Corporation Employee Savings Plan

Master Trust Statements of Net Assets

(Thousands of Dollars)

	December 31,					
		2010			2009	
	Allocated	Unallocated	Total	Allocated	Unallocated	Total
Assets:						
Short-term investments	$ 76,550	$	$ 76,550	$ 74,349	$	$ 74,349
Investments:						
Mutual funds	1,917,881		1,917,881	1,685,266		1,685,266
Commingled index funds	1,652,166		1,652,166	1,496,251		1,496,251
Common stock	4,140,022	1,582,168	5,722,190	3,977,081	1,515,947	5,493,028
Stable value fund investment contracts	7,571,065		7,571,065	7,159,347		7,159,347
Subtotal	15,357,684	1,582,168	16,939,852	14,392,294	1,515,947	15,908,241
Notes receivable from participants	146,729		146,729	137,363		137,363
ESOP receivables		138,086	138,086		153,016	153,016

Interest and dividend receivable				6,792		6,792
Total assets	15,504,413	1,720,254	17,224,667	14,536,449	1,668,963	16,205,412
Liabilities:						

10

Table of Contents

Accrued liabilities				(1,784)		(1,784)
Accrued ESOP interest		(739)	(739)		(853)	(853)
Notes Payable to UTC		(261,300)	(261,300)		(291,000)	(291,000)
Total liabilities		(262,039)	(262,039)	(1,784)	(291,853)	(293,637)
Adjustment from fair value to contract value for fully benefit-responsive investment contracts	(219,925)		(219,925)	30,173		30,173
Net assets	$ 15,284,488	$ 1,458,215	$ 16,742,703	$ 14,564,838	$ 1,377,110	$ 15,941,948
Net assets of the Master Trust attributable to the Plan	$ 13,366,877	$ 1,458,215	$ 14,825,092	$ 12,751,697	$ 1,377,110	$ 14,128,807

United Technologies Corporation Employee Savings Plan

Master Trust Statement of Changes in Net Assets

(Thousands of Dollars)

	Year Ended December 31, 2010		
	Allocated	**Unallocated**	**Total**
Additions:			
Interest and dividend income	$ 376,630	$ 36,725	$ 413,355
Transfers in from participating plans for purchase of units	456,327	12,712	469,039
Allocation of 1,604,000 ESOP shares, at market	110,615		110,615
Interest income on notes receivable from participants	7,010		7,010
Net appreciation on fair value of investments	1,028,105	161,403	1,189,508
Total additions	1,978,687	210,840	2,189,527
Deductions:			
Transfers out on behalf of participating plans for distributions	(1,293,554)		(1,293,554)
Allocation of 1,604,000 ESOP shares, at market		(110,615)	(110,615)
Master Trust administrative and interest expense	(3,375)	(19,120)	(22,495)
Total deductions	(1,296,929)	(129,735)	(1,426,664)
Net increase prior to transfers	681,758	81,105	762,863
Transfers:			
Assets transferred in	37,892		37,892
Net plan transfers	37,892		37,892
Increase in net assets	719,650	81,105	800,755
Net assets:			
Beginning of year	14,564,838	1,377,110	15,941,948
End of year	$ 15,284,488	$ 1,458,215	$ 16,742,703

Table of Contents

During 2010, the Master Trust investments (including gains and losses on investments bought and sold, as well as held during the year) appreciated in value as follows:

(thousands of dollars)	
ESOP fund	$ 499,863
Common stock	189,192
Mutual funds	210,730
Commingled index funds	289,723
	$ 1,189,508

(thousands of dollars)		Year Ended December 31, 2010
Amounts pertaining to Plan:		
Plan interest in net appreciation and investment income of Master Trust	$	1,464,397
Interest income on notes receivable from participants	$	4,952
Contributions received (cash basis)	$	360,590
Net assets transferred into Plan	$	37,849
Distribution to participants or beneficiaries	$	(1,149,315)
Plan interest in administrative and interest expense	$	(22,188)

NOTE 6 FAIR VALUE OF INVESTMENTS

The Fair Value Measurements and Disclosures Topic of the FASB ASC defines fair value, expands disclosure requirements around fair value and specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Master Trust s market assumptions. These two types of inputs create the following fair value hierarchy:

Level 1 Unadjusted quoted prices for identical assets or liabilities in active markets.

Level 2 Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs and significant value drivers are observable in active markets.

Level 3 Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are unobservable.

When quoted prices in active markets for identical assets are available, these quoted market prices are used to determine the fair value of investments and the assets are classified as Level 1. In other cases where a quoted market price for identical assets in an active market is either not available or not observable, the fair values are estimated using valuation methodologies based on available and observable market information or by using a matrix pricing model. These financial assets would then be classified as Level 2. If quoted market prices are not available, fair value is determined using an analysis of each investment s financial performance and cash flow projections. In these instances, financial assets will be classified based upon the lowest level of input that is significant to the valuation. Therefore, financial assets may be classified in Level 3 even though there may be some significant inputs that may be readily available.

The following table provides the investments carried at fair value measured on a recurring basis as of December 31, 2010 and December 31, 2009:

Table of Contents

(thousands of dollars)	December 31, 2010 Quoted Prices Level 1	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3	Total
Mutual funds	$ 1,917,881	$	$	$ 1,917,881
Commingled index funds:				
Domestic equities		1,471,911		1,471,911
International equities		155,385		155,385
Fixed income		24,870		24,870
Common stock	5,722,190			5,722,190
Stable value fund investment contracts:				
Synthetic GIC - equities	109,711*	58,326*		168,037
Synthetic GIC - fixed income:				
U.S. government and government agency securities		1,923,340*		1,923,340
U.S. municipal securities		20,096*		20,096
Foreign debt securities	1,787*	40,711*		42,498
Corporate debt securities		1,639,289*		1,639,289
Other debt securities	6,495*	1,232,528*	1,337*	1,240,360
Traditional (separate account) GIC	338,451*	2,283,706*		2,622,157
Wrap contracts			678	678
Total investment contracts	456,444	7,197,996	2,015	7,656,455
Total	$ 8,096,515	$ 8,850,162	$ 2,015	$ 16,948,692

(thousands of dollars)	December 31, 2009 Quoted Prices Level 1	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3	Total
Mutual funds	$ 1,685,266	$	$	$ 1,685,266
Commingled index funds:				
Domestic equities		1,324,071		1,324,071
International equities		146,102		146,102
Fixed income		26,078		26,078
Common stock	5,493,028			