ELECTRONIC ARTS INC. Form 10-Q February 09, 2010 Table of Contents

# UNITED STATES

# SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

# **FORM 10-Q**

b QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended December 31, 2009

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from \_\_\_\_\_ to \_\_\_\_

Commission File No. 0-17948

# **ELECTRONIC ARTS INC.**

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of

94-2838567 (I.R.S. Employer

incorporation or organization)

Identification No.)

209 Redwood Shores Parkway Redwood City, California (Address of principal executive offices)

94065 (Zip Code)

(650) 628-1500

(Registrant s telephone number, including area code)

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES by NO "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES \(\beta\) NO "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer b Accelerated filer 'Non-accelerated filer 'Non-accelerated filer 'Smaller reporting company (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES " NO b

As of February 5, 2010, there were 326,644,249 shares of the Registrant s Common Stock, par value \$0.01 per share, outstanding.

## ELECTRONIC ARTS INC.

## FORM 10-Q

# FOR THE PERIOD ENDED DECEMBER 31, 2009

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#### PART I FINANCIAL INFORMATION

# Item 1. Condensed Consolidated Financial Statements (Unaudited) ELECTRONIC ARTS INC. AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited) (In millions, except par value data)		December 31, 2009		March 31, 2009 (a)	
ASSETS					
Current assets:					
Cash and cash equivalents	\$	1,114	\$	1,621	
Short-term investments		352		534	
Marketable equity securities		318		365	
Receivables, net of allowances of \$267 and \$217, respectively		495		116	
Inventories		144		217	
Deferred income taxes, net		95		51	
Other current assets		264		216	
Total current assets		2,782		3,120	
Property and equipment, net		550		354	
Goodwill		1,097		807	
Acquisition-related intangibles, net		215		221	
Deferred income taxes, net		74		61	
Other assets		221		115	
TOTAL ASSETS	\$	4,939	\$	4,678	
LIABILITIES AND STOCKHOLDERS EQUITY					
Current liabilities:					
Accounts payable	\$	186	\$	152	
Accrued and other current liabilities		790		723	
Deferred net revenue (packaged goods and digital content)		895		261	
Total current liabilities		1,871		1,136	
Income tax obligations		281		268	
Deferred income taxes, net		49		42	
Other liabilities		139		98	
Total liabilities		2,340		1,544	
Commitments and contingencies (See Note 11)					
Stockholders equity:					
Preferred stock, \$0.01 par value. 10 shares authorized					
Common stock, \$0.01 par value. 1,000 shares authorized; 327 and 323 shares issued and outstanding, respectively		3		3	
Paid-in capital		2,265		2,142	
Retained earnings		93		800	
Accumulated other comprehensive income		238		189	

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Total stockholders equity	2,599	3,134
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$ 4,939	\$ 4,678

See accompanying Notes to Condensed Consolidated Financial Statements (unaudited).

(a) Derived from audited consolidated financial statements.

#### ELECTRONIC ARTS INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited) (In millions, except per share data)	Three Mon December 2009		Nine Months Ended December 31, 2009 2008		
Net revenue	\$ 1,243	\$ 1,654	\$ 2,675	\$ 3,352	
Cost of goods sold	654	925	1,568	1,778	
Gross profit	589	729	1,107	1,574	
Operating expenses:	200	250	550	575	
Marketing and sales	208	250	559	575	
General and administrative	84	82	241	258	
Research and development	290	299	918	1,027	
Acquired in-process technology		1		3	
Amortization of intangibles	14	15	38	46	
Certain abandoned acquisition-related costs		2.00		21	
Goodwill impairment		368		368	
Restructuring charges	100	18	120	41	
Total operating expenses	696	1,033	1,876	2,339	
Operating loss	(107)	(304)	(769)	(765)	
Losses on strategic investments	(1)	(27)	(25)	(67)	
Interest and other income (expense), net	(2)	14	8	36	
•					
Loss before provision for (benefit from) income taxes	(110)	(317)	(786)	(796)	
Provision for (benefit from) income taxes	(28)	324	(79)	250	
	( - /		( )		
Net loss	\$ (82)	\$ (641)	\$ (707)	\$ (1,046)	
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M.d. 1					
Net loss per share:	Φ (0. <b>35</b> )	φ ( <b>2</b> 00)	Φ ( <b>2.1</b> 0)	Φ (2.20)	
Basic and Diluted	\$ (0.25)	\$ (2.00)	\$ (2.18)	\$ (3.28)	
Number of shares used in computation:	205	221	22.4	216	
Basic and Diluted	325	321	324	319	

See accompanying Notes to Condensed Consolidated Financial Statements (unaudited).

#### ELECTRONIC ARTS INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited) (In millions)	Nine Months Ended December 31, 2009 2008	
OPERATING ACTIVITIES		
Net loss	\$ (707)	\$ (1,046)
Adjustments to reconcile net loss to net cash used in operating activities:		
Stock-based compensation	145	147
Depreciation, amortization and accretion, net	142	152
Other non-cash restructuring charges	27	18
Net losses on investments and sale of property and equipment	20	67
Goodwill impairment		368
Acquired in-process technology		3
Change in assets and liabilities:		
Receivables, net	(356)	(476)
Inventories	77	(128)
Other assets	(53)	30
Accounts payable	36	102
Accrued and other liabilities	(42)	177
Deferred income taxes, net	(24)	258
Deferred net revenue (packaged goods and digital content)	634	125
Net cash used in operating activities	(101)	(203)
INVESTING ACTIVITIES		
Purchase of headquarters facilities	(233)	
Capital expenditures	(50)	(90)
Proceeds from sale of marketable equity securities	10	
Proceeds from maturities and sales of short-term investments	657	610
Purchase of short-term investments	(477)	(459)
Acquisition-related restricted cash	(100)	. = 4.
Acquisition of subsidiaries, net of cash acquired	(278)	(58)
Net cash provided by (used in) investing activities	(471)	3
FINANCING ACTIVITIES		
Proceeds from issuance of common stock	25	75
Excess tax benefit from stock-based compensation	13	2
Net cash provided by financing activities	38	77
Effect of foreign exchange on cash and cash equivalents	27	(51)
Decrease in cash and cash equivalents	(507)	(174)
Beginning cash and cash equivalents	1,621	1,553
Ending cash and cash equivalents	\$ 1,114	\$ 1,379
Supplemental cash flow information:		
Net cash paid during the period for income taxes	\$ 8	
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