

GARTNER INC  
Form 4  
November 20, 2013

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
**KUTNICK DALE**

(Last) (First) (Middle)

56 TOP GALLANT RD, P.O. BOX 10212

(Street)

STAMFORD, CT 06904-2212

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
**GARTNER INC [IT]**

3. Date of Earliest Transaction (Month/Day/Year)  
11/18/2013

4. If Amendment, Date Original Filed (Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

Director  10% Owner  
 Officer (give title below)  Other (specify below)

SVP, Executive Programs

6. Individual or Joint/Group Filing (Check Applicable Line)

Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|---|
|                                 |                                      |  | Code                           | V   | Amount (A) or (D) Price   |  |   |
| Common Stock                    | 11/18/2013                           |  | M                              |   | 17,784 A \$ 18.1  | 67,527   | D   |
| Common Stock                    | 11/18/2013                           |  | D                              |   | 5,014 (4) D \$ 64.21  | 62,513   | D   |
| Common Stock                    | 11/18/2013                           |  | F                              |   | 6,213 (5) D \$ 64.21  | 56,300   | D   |
| Common Stock                    | 11/18/2013                           |  | M                              |   | 12,129 A \$ 11.11   | 68,429   | D   |
| Common Stock                    | 11/18/2013                           |  | D                              |   | 2,099 (4) D \$ 64.21  | 66,330   | D   |

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|              |            |   |                     |   |                      |        |   |     |
|--------------|------------|---|---------------------|---|----------------------|--------|---|-----|
| Common Stock | 11/18/2013 | F | <u>4,880</u><br>(5) | D | \$ 64.21             | 61,450 | D |     |
| Common Stock | 11/18/2013 | M | 6,000               | A | \$ 22.06             | 67,450 | D |     |
| Common Stock | 11/18/2013 | D | <u>2,062</u><br>(4) | D | \$ 64.21             | 65,388 | D |     |
| Common Stock | 11/18/2013 | F | <u>1,916</u><br>(5) | D | \$ 64.21             | 63,472 | D |     |
| Common Stock | 11/19/2013 | S | 8,000               | D | \$<br>64.4768<br>(6) | 23,900 | I | IRA |
| Common Stock | 11/19/2013 | S | 13,729              | D | \$<br>64.4881<br>(7) | 49,743 | D |     |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Security (Instr. 3 and 4) |              |                     |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|--------------|---------------------|
|  |  |                                      |  | Code                           | V (A) (D)   | Date Exercisable   | Expiration Date   | Title        | Amount or Number of |
| Stock Appreciation Rights                  | \$ 18.1  | 11/18/2013                           |  | M                              | 17,784  | 02/15/2009 <sup>(1)</sup>                                | 02/15/2015  | Common Stock | 1                   |
| Stock Appreciation Rights                  | \$ 11.11   | 11/18/2013                           |  | M                              | 12,129  | 02/11/2010 <sup>(2)</sup>                                | 02/11/2016  | Common Stock | 1                   |
| Stock Appreciation Rights                  | \$ 22.06   | 11/18/2013                           |  | M                              | 6,000   | 02/11/2011 <sup>(3)</sup>                                | 02/11/2017  | Common Stock | 6                   |

## Reporting Owners

| Reporting Owner Name / Address   | Relationships |           |                         |       |
|--|---------------|-----------|-------------------------|-------|
|  | Director      | 10% Owner | Officer                 | Other |
| KUTNICK DALE<br>56 TOP GALLANT RD<br>P.O. BOX 10212<br>STAMFORD, CT 06904-2212 |               |           | SVP, Executive Programs |       |

## Signatures

/s/ Jane Lucas for Dale  
Kutnick

11/19/2013

\*\*Signature of Reporting Person

Date

## Explanation of Responses:

\* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

- (1) These SARs became exercisable in four substantially equal, annual installments commencing on 2/15/2009 and are fully exercisable.
- (2) These SARs became exercisable in four substantially equal, annual installments commencing on 2/11/2010 and are fully exercisable.
- (3) These SARs become exercisable in four substantially equal, annual installments commencing on 2/11/2011.
- (4) Represents the simultaneous sale back to the issuer of this number of shares having an aggregate value, based on the market price on the date of exercise, substantially equal to the aggregate exercise price of the SARs.
- (5) Represents shares withheld from the settlement of the SARs for the payment of applicable income and payroll tax withholding due upon exercise.

This transaction was executed in multiple trades at prices ranging from \$64.39 to \$64.56. The price reported above reflects the weighted average sale price. The reporting person hereby undertakes to provide upon request to the SEC staff, the issuer or a security holder of the issuer full information regarding the number of shares and prices at which the transaction was effected.

- (7) This transaction was executed in multiple trades at prices ranging from \$64.41 to \$64.58. The price reported above reflects the weighted average sale price. The reporting person hereby undertakes to provide upon request to the SEC staff, the issuer or a security holder of the issuer full information regarding the number of shares and prices at which the transaction was effected.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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