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CHEMICAL & MINING CO OF CHILE INC Form 6-K November 22, 2006

# UNITED STATES OF AMERICA SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 6-K

# REPORT OF FOREIGN ISSUER PURSUANT TO RULE 13A-16 OR 15D-16 OF THE SECURITIES AND EXCHANGE ACT OF 1934

Includes the free translation of a material event sent by Sociedad Química y Minera de Chile S.A. to the Superintendencia de Valores y Seguros de Chile on October 24, 2006.

#### SOCIEDAD QUIMICA Y MINERA DE CHILE S.A.

(Exact name of registrant as specified in its charter)

#### CHEMICAL AND MINING COMPANY OF CHILE INC.

(Translation of registrant's name into English)

# El Trovador 4285, Santiago, Chile (562) 425-2000

(Address and phone number of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F	Form 40-F
Indicate by check mark whether the registrant by furnishing t thereby furnishing the information to the Commission pursuan Act of 1934.	
Yes If $[Yes]$ is marked, indicate below the file number assigned to 82	No . the registrant in connection with Rule 12g3-2(b):

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#### **Back to Contents**

On October 24, 2006, the Registrant filed with the Superintendencia de Valores y Seguros of Chile (the "SVS") a report that included information as to the Registrant's consolidated financial condition and results of operations for the nine-month period ended on September 30, 2006. Attached is a summary of such consolidated financial information included in the summary and in the report filed with the Superintendencia de Valores y Seguros of Chile. This financial information was prepared on the basis of accounting principles generally accepted in Chile and does not include a reconciliation of such information to accounting principles generally accepted in the United States of America.

THIS REPORT IS AN ENGLISH TRANSLATION OF, AND A CHILEAN GENERALLY ACCEPTED ACCOUNTING PRINCIPLES PRESENTATION OF, A NINE MONTH PERIOD ENDED SEPTEMBER 30, 2006 REPORT FILED WITH THE SUPERINTENDENCIA DE VALORES Y SEGUROS (SVS) IN CHILE, AND UNLESS OTHERWISE INDICATED, FIGURES ARE IN US DOLLARS.

# **Consolidated Financial Statements**

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A.

Santiago, Chile September 30, 2006 and 2005

# Consolidated Financial Statements

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A.

As of September 30, 2006 and 2005 and for the years ended September 30, 2006 and 2005 (A translation of the original in Spanish- see note 2 (a))

#### **Contents**

#### Consolidated Financial Statements

previous month.

Consolidated Balance Sheets Consolidated Statements of Income Consolidated Statements of Cash Flows Notes to the Consolidated Financial Statements		3 5 6 7	
Ch\$		Chilean pesos	
ThCh \$		Thousands of Chilean pesos	
US\$		United States dollars	
ThUS\$		Thousands of United States dollars	
ThEuro		Thousands of Euros	
UF		The UF is an inflation-indexed, Chilean peso-denominated monetary unit. The UF	

rate is set daily in advance, based on the change in the Consumer Price Index of the

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Consolidated Balance Sheets (A translation of the original in Spanish- see note 2 (a))

	Note	As of September 30, 2006 2005	
ASSETS		ThUS\$	ThUS\$
Current assets			
Cash		16,731	17,041
Time deposits		6,156	9,591
Marketable securities	4	61,904	47,912
Accounts receivable, net	5	229,837	180,671
Other accounts receivable, net	5	7,226	12,854
Accounts receivable from related companies	6	52,050	41,458
Inventories, net	7	387,466	315,401
Recoverable taxes		25,734	27,507
Prepaid expenses		5,987	5,993
Deferred income taxes	15	8,869	
Other current assets		13,812	8,579
Total current assets		815,772	667,007
Property, plant and equipment, net	8	902,198	765,706
Other Assets			
Investments in related companies	9	18,230	21,013
Goodwill, net	10	41,044	16,520
Negative goodwill, net	10		(119)
Intangible assets, net	_	4,814	4,197
Long-term accounts receivable, net	5	312	385
Long-term accounts receivable from related companies	6	2,000	2,000
Other long-term assets	11	50,838	49,363
Total Other Assets		117,238	93,359
Total assets		1,835,208	1,526,072

The accompanying notes form an integral part of these consolidated financial statements.

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Consolidated Balance Sheets (A translation of the original in Spanish- see note 2 (a))

Note   2006   2005   ThUS\$   ThUS\$   ThUS\$
LIABILITIES AND SHAREHOLDERS' EQUITY         Current liabilities         Short-term bank debt       12       92,052       1,772         Current portion of long-term debt       12       384       200,922         Current portion of bonds payable       13       9,593       □         Dividends payable       325       419         Accounts payable       90,171       76,344         Other accounts payable       251       3,751         Notes and accounts payable to related companies       6       1,097       2,026         Accrued liabilities       14       26,992       30,835         Withholdings       7,599       3,441         Income taxes       12,187       19,742         Deferred income taxes       15       □       1,372         Deferred income taxes       15       □       1,372         Other current liabilities       2,079       891         Total current liabilities       273,397       348,770         Long-term bank debt       12       100,000       100,000         Long-term Obligations with the Public (Bonds)       13       300,219       □         Other accounts payable       896       1,062
Current liabilities         Short-term bank debt       12       92,052       1,772         Current portion of long-term debt       12       384       200,922         Current portion of bonds payable       13       9,593       □         Dividends payable       325       419         Accounts payable       90,171       76,344         Other accounts payable       251       3,751         Notes and accounts payable to related companies       6       1,097       2,026         Accrued liabilities       14       26,992       30,835         Withholdings       7,599       3,441         Income taxes       15       □       1,372         Deferred income taxes       15       □       1,372         Other current liabilities       2,079       891         Total current liabilities       273,397       348,770         Long-term bank debt       12       100,000       100,000         Long-term Obligations with the Public (Bonds)       13       300,219       □         Other accounts payable       896       1,062
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Other accounts payable       251 $3,751$ Notes and accounts payable to related companies       6 $1,097$ $2,026$ Accrued liabilities       14 $26,992$ $30,835$ Withholdings $7,599$ $3,441$ Income taxes $12,187$ $19,742$ Deferred income taxes $15$ $\boxed{}$ $1,372$ Deferred income $30,667$ $7,255$ Other current liabilities $2,079$ $891$ Total current liabilities $273,397$ $348,770$ Long-term liabilities $273,397$ $348,770$ Long-term Obligations with the Public (Bonds) $12$ $100,000$ $100,000$ Long-term Obligations with the Public (Bonds) $13$ $300,219$ $\boxed{}$ Other accounts payable $896$ $1,062$
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Total current liabilities
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Long-term Obligations with the Public (Bonds) 13 300,219
Other accounts payable 896 1,062
- *
Staff severance indemnities 16 17,380 13,558
Total long-term liabilities 467,633 151,968
Min pritry interest
Minority interest 17 36,899 34,679
Shareholders' equity
Paid-in capital 18 477,386 477,386
Other reserves 18 156,175 154,328
Retained earnings 18 423,718 358,941
Total shareholders' equity 1,057,279 990,655

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Total liabilities and shareholders' equity

1,835,208

1,526,072

The accompanying notes form an integral part of these consolidated financial statements.

4

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Consolidated Statements of Income (A translation of the original in Spanish- see note 2 (a))

		For the years ended September 30,	
	Note	2006	2005
Operating results		ThUS\$	ThUS\$
-			
Sales Cost of sales		775,845 (554,572)	689,184 (503,460)
Gross margin		221,273	185,724
Selling and administrative expenses		(50,769)	(47,454)
Operating income		170,504	138,270
Non-operating results	20	14 260	11 551
Non-operating income Non-operating expenses	20	14,269 (39,643)	11,551 (35,620)
Non-operating loss		(25,374)	(24,069)
Income before income taxes		145,130	114,201
Income tax expense	15	(31,057)	(26,556)
Income before minority interest		114,073	87,645
Minority interest	17	(2,519)	(1,121)
Net income before negative goodwill	4.0	111,554	86,524
Amortization of negative goodwill	10	68	180
Net income for the year		111,622	86,704

The accompanying notes form an integral part of these consolidated financial statements.

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Consolidated Statements of Cash Flows (A translation of the original in Spanish- see note 2 (a))

		For the years ended September 30,	
		2006	2005
		ThUS\$	ThUS\$
Cash flows from operating activities		111 000	00.504
Net income for the year		111,622	86,704
Charges (credits) to income not representing cash flows	0	CC 12C	E0 221
Depreciation expense	8	66,136	50,321
Amortization of intangible assets Write-offs and accruals		739	373
		11,475	14,262
Gain on equity investments in related companies		(1,450) 189	(2,907) 55
Loss on equity investments in related companies	10		967
3	10	1,858	
Amortization of negative goodwill (Profit) loss on sales of assets	10	(68)	(180)
Loss from sale of investments		(634) 197	
Other credits to income not representing cash flows		(8,586)	(736)
Other charges to income not representing cash flows		63,502	61,076
Foreign exchange difference, net		5,403	5,434
Net changes in operating assets and liabilities (Increase) decrease:		5,405	5,434
Trade accounts receivable		(11,595)	(36,043)
Inventories		(58,848)	(43,366)
Other assets		3,287	(8,360)
Accounts payable		(12,342)	7,242
Interest payable		2,295	(3,509)
Net income taxes payable		(43,559)	(20,946)
Other accounts payable		(43,539)	(8,605)
VAT and taxes payable		7,576	(4,701)
- •	17	2,519	(4,701) $(1,121)$
Net cash provided from operating activities		132,183	95,960
Cash flows from financing activities			
Proceeds from short term bank financing		176,281	100,000
Bonds payable		299,833	
Payment of dividends		(74,477)	(51,540)
Repayment of bank financing		(371,281)	(6,000)
Payment of expenses for the issuance and placement of bonds payable		(6,629)	
Net cash used in financing activities		23,727	42,460

# Cash flows from investing activities

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Sales of property, plant and equipment		8,706	
Sales of permanent investments		902	
Sales of other investments			13
Other investing income	24	24,481	1,592
Additions to property, plant and equipment		(136,813)	(122,142)
Capitalized interest			(3,444)
Purchase of permanent investments		(115,124)	(7,744)
Other disbursements			(666)
Net cash used in investing activities		(217,848)	(132,391)
Effect of inflation on cash and cash equivalents		2,034	1,672
Net change in cash and cash equivalents		(61,938)	6,029
Beginning balance of cash and cash equivalents		147,956	66,753
Ending balance of cash and cash equivalents		88,052	74,454

The accompanying notes form an integral part of these consolidated financial statements.

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

#### **Note 1** □ Company Background

Sociedad Química y Minera de Chile S.A. (the "Company") was registered with the Chilean Superintendency of Securities and Insurance ("SVS") on March 18, 1983.

#### Note 2 | Summary of Significant Accounting Policies

#### a) Basis for the preparation of the consolidated financial statements

The accompanying consolidated financial statements have been prepared in U.S. dollars in accordance with accounting principles generally accepted in Chile ("Chilean GAAP") and the regulations of the SVS. Certain accounting practices applied by the Company that conform with Chilean GAAP may not conform with generally accepted accounting principles in the United States ("US GAAP"). For the convenience of the reader, the consolidated financial statements and their accompanying notes have been translated from Spanish into English.

The consolidated financial statements include the accounts of Sociedad Química y Minera de Chile S.A. (the "Parent Company") and subsidiaries (companies in which the Parent Company holds a controlling participation, generally equal to direct or indirect ownership of more than 50%). The Parent Company and its subsidiaries are referred to as the "Company".

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosures of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

In accordance SVS Circular No. 1,697 and Technical Bulletins Nos. 64 and 72 of the Chilean Association of Accountants, the consolidated financial statements include the following subsidiaries:

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

# Note 2 [] Summary of Significant Accounting Policies (continued)

# a) Basis for the preparation of the consolidated financial statements (continued)

		Direct or indirect ownership	
	2006	2005	
Foreign subsidiaries:	%	%	
Nitrate Corp. of Chile Limited (United Kingdom)	100.00	100.00	
Soquimich SRL [] Argentina	100.00	100.00	
Nitratos Naturais do Chile Ltda. (Brazil)	100.00	100.00	
SQM Europe NV (Belgium)	100.00	100.00	
SQM North America Corp. (USA)	100.00	100.00	
North American Trading Company (USA)	100.00	100.00	
SQM Peru S.A.	100.00	100.00	
SQM Corporation NV (Dutch Antilles)	100.00	100.00	
S.Q.I. Corporation NV (Dutch Antilles)	100.00	100.00	
Soquimich European Holding BV (Holland)	100.00	100.00	
PTM ☐ SQM Ibérica S.A. (Spain)	100.00	100.00	
SQMC Holding Corporation LLP (USA)	100.00	100.00	
SQM Ecuador S.A.	100.00	100.00	
Cape Fear Bulk LLC (USA)	51.00	51.00	
SQM Investment Corporation NV (Dutch Antilles)	100.00	100.00	
SQM Brasil Ltda.	100.00	100.00	
Royal Seed Trading Corporation AVV (Aruba)	100.00	100.00	
SQM Japon Co. Ltda.	100.00	100.00	
SQM Oceanía PTY Limited (Australia)	100.00	100.00	
SQM France S.A.	100.00	100.00	
RS Agro-Chemical Trading AVV (Aruba)	100.00	100.00	
SQM Comercial de México S.A. de C.V.	100.00	100.00	
SQM Indonesia	80.00	80.00	
SQM Virginia LLC (USA)	100.00	100.00	
Agricolima S.A. de C.V. (Mexico)	100.00	100.00	
SQM Venezuela S.A.	100.00	100.00	
SQM Italia SRL (Italy)	95.00	95.00	
Comercial Caiman Internacional S.A. (Cayman Islands)	100.00	100.00	
Mineag SQM Africa Limited (South Africa)	100.00	100.00	
Fertilizantes Olmeca y SQM S.A. de C.V. (Mexico)	100.00	100.00	
Administración y Servicios Santiago S.A. de C.V. (Mexico)	100.00	100.00	
SQM Lithium Specialties LLC (USA)	100.00	100.00	
SQM Nitratos México S.A. de C.V. (México)	51.00	51.00	
Fertilizantes Naturales S.A.	66.67	50.00	
Iodine Minera B.V.	100.00	0.00	
SQM Dubai □ SZCO.	100.00	100.00	
8			

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

# Note 2 [ Summary of Significant Accounting Policies (continued)

# a) Basis for the preparation of the consolidated financial statements (continued)

	Direct or indirect ownership	
	2006	2005
	%	%
Domestic subsidiaries:		
Servicios Integrales de Tránsitos y Transferencias S.A.	100.00	100.00
Soquimich Comercial S.A.	60.64	60.64
Isapre Norte Grande Ltda.	100.00	100.00
Almacenes y Depósitos Ltda.	100.00	100.00
Ajay SQM Chile S.A.	51.00	51.00
SQM Nitratos S.A.	99.99	99.99
Proinsa Ltda.	60.58	60.58
SQM Potasio S.A.	100.00	100.00
SQMC International Limitada.	60.64	60.64
SQM Salar S.A.	100.00	100.00
SQM Industrial S.A.	100.00	100.00
Minera Nueva Victoria S.A.	100.00	0.00
Exploraciones Mineras S.A.	100.00	0.00
Sociedad Prestadora de Servicios de Salud Cruz del Norte S.A.	100.00	0.00
Comercial Hydro S.A.	60.64	60,64

All significant inter-company balances, transactions and unrealized gains and losses arising from transactions between these companies have been eliminated in consolidation.

## SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

## Note 2 Summary of Significant Accounting Policies (continued)

#### b) Period

These consolidated financial statements have been prepared as of September 30, 2006 and 2005 and for the years then ended.

#### c) Reporting currency and monetary correction

The financial statements of the Company are prepared in U.S. dollars. As a significant portion of the Company's operations are transacted in U.S. dollars, the U.S. dollar is considered the currency of the primary economic environment in which the Company operates.

The Parent Company and those subsidiaries which maintain their accounting records in U.S. dollars are not required, or permitted, to restate the historical dollar amounts for the effects of inflation.

The financial statements of domestic subsidiaries, which maintain their accounting records in Chilean pesos have been restated to reflect the effects of variations in the purchasing power of Chilean pesos during the year. For this purpose, and in accordance with Chilean regulations, non-monetary assets and liabilities, equity and income statement accounts have been restated in terms of year-end constant pesos based on the change in the consumer price index during the year (2.5% and 2.4% in 2006 and 2005, respectively). The resulting net charge or credit to income arises as a result of the gain or loss in purchasing power from the holding of non-U.S. dollar denominated monetary assets and liabilities exposed to the effects of inflation.

Prior period financial statements presented for comparative purposes have not been restated to reflect the change in the purchasing power of the Chilean pesos during the most recent year-end. In accordance with Chilean GAAP, amounts expressed in U.S. dollars, including amounts included in the consolidated financial statements as determined in prior years from the translation of financial statements of those Chilean subsidiaries which maintain their accounting records in Chilean pesos, are not adjusted for price-level changes.

## SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

## Note 2 Summary of Significant Accounting Policies (continued)

#### d) Foreign currency

# i) Foreign currency transactions

Monetary assets and liabilities denominated in Chilean pesos and other currencies have been translated to U.S. dollars at the observed exchange rates determined by the Central Bank of Chile in effect at each year-end of Ch\$ 537.03 per US\$1 at September 30, 2006 and Ch\$ 529.20 per US\$1 at September 30, 2005.

#### ii) Translation of non-U.S. dollar financial statements

In accordance with Chilean GAAP, the financial statements of foreign and domestic subsidiaries that do not maintain their accounting records in U.S. dollars are translated from the respective local currencies to U.S. dollars in accordance with Technical Bulletin No. 64 and No. 72 of the Chilean Association of Accountants ("BT 64-BT 72") as follows:

a)	r those subsidiaries and affiliates located in Chile which keep their accounting records in price-level justed Chilean pesos:
	Balance sheet accounts are translated to U.S. dollars at the year-end exchange rate without eliminating the effects of price-level restatement.
	Income statement accounts are translated to U.S. dollars at the average exchange rate each month. The monetary correction account on the income statement, which is generated by the inclusion of price-level restatement on the non-monetary assets and liabilities and shareholders' equity, is translated to U.S. dollars at the average exchange rate for each month.
	Translation gains and losses, as well as the price-level restatement to the balance sheet mentioned above, are included as an adjustment in shareholders' equity, in conformity with Circular No. 1,697 of the SVS.

#### SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

## Note 2 Summary of Significant Accounting Policies (continued)

- **b)** The financial statements of those foreign subsidiaries that keep their accounting records in currencies other than the U.S. dollar have been translated at historical exchange rates as follows:
  - Monetary assets and liabilities are translated at year-end exchange rates between the US dollar and the local currency.
  - All non-monetary assets and liabilities and shareholders' equity are translated at historical exchange rates between the US dollar and the local currency.
  - ☐ Income and expense accounts are translated at average exchange rates between the US dollar and the local currency.

#### d) Foreign currency (continued)

Foreign exchange differences for the period ended September 30, 2006 and 2005 generated net earnings (loss) of ThUS\$ (5,403) and ThUS\$ (5,434) respectively, which have been charged to the consolidated statements of income in each respective period.

The monetary assets and liabilities of foreign subsidiaries were translated into US dollars at the exchange rates per US dollar prevailing at September 30, as follows:

	2006	2005	
Brazilian Real	2.18	2.22	
New Peruvian Sol	3.25	3.25	
Argentine Peso	3.10	2.92	
Japanese Yen	117.90	113.19	
Euro	0.79	0.83	
Mexican Peso	11.05	10.81	
Indonesian Rupee	9,290.00	9,290.00	
Australian Dollar	1.34	1.31	
Pound Sterling	0.54	0.52	
Sucre Ecuatoriano	1.00	1.00	
South African Rand	7.68	6.51	

The Company uses the "observed exchange rate", which is the rate determined daily by the Chilean Central Bank based on the average exchange rates at which bankers conduct authorized transactions.

#### SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

#### Note 2 | Summary of Significant Accounting Policies (continued)

#### e) Cash and cash equivalents

The Company considers all highly liquid investments with a remaining maturity of less than 90 days as of the closing date of the financial statements to be cash equivalents.

#### f) Time Deposits

Time deposits are recorded at cost plus accrued interest.

#### g) Marketable securities

Marketable securities are recorded at the lower of cost plus accrued interest or market value.

#### h) Allowance for doubtful accounts

The Company records an allowance for doubtful accounts based on estimated probable losses.

#### i) Inventories and materials

Inventories of finished products and work in process are valued at average production cost. Raw materials and products acquired from third parties are stated at average cost and materials-in-transit are valued at cost. All such values do not exceed net realizable values.

Inventories of non-critical spare parts and supplies are classified as other current assets, except for those items which the Company estimates to have a turnover period of one year or more, which are classified as other long-term assets.

#### j) Income taxes and deferred income taxes

Prior to 2000, income taxes were charged to results in the same period in which the income and expenses were recorded and were calculated in accordance with the enacted tax laws in Chile and the other jurisdictions in which the Company operated.

## SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

## Note 2 Summary of Significant Accounting Policies (continued)

#### j) Income and deferred taxes (continued)

Under Chilean law, the Parent Company and its subsidiaries are required to file separate tax declarations.

Beginning January 1, 2000, the Company records deferred income taxes in accordance with Technical Bulletin Nos. 60, 69, 71 and 73 of the Chilean Association of Accountants, and with Circular No. 1466 issued on January 27, 2000 by the SVS, recognizing the deferred tax effects of temporary differences between the financial and tax values of assets and liabilities, using the liability method. The effect of the temporary differences at March 31, 1999 were recorded in complementary asset and liability accounts, which are recognized in the statement of operations over the estimated period in which they reverse.

#### k) Property, plant and equipment

Property, plant, equipment and property rights are recorded at acquisition cost, considering in general an average residual value of 5%, except for certain assets that were restated in accordance with a technical appraisal in 1989. Depreciation expense has been calculated using the straight-line method based on the estimated useful lives of the assets and is charged directly to expenses.

Property, plant and equipment acquired through financial lease agreements are accounted for at the present value of the minimum lease payments plus the purchase option based on the interest rate included in each contract. The Company does not legally own these assets and therefore cannot freely dispose of them.

In conformity with Technical Bulletin No. 31 and 33 of the Chilean Association of Accountants, the Company capitalizes interest cost associated with the financing of new assets during the construction period of such assets.

Maintenance costs of plant and equipment are charged to expenses as incurred.

The Company obtains property rights and mining concessions from the Chilean state. Other than minor filing fees, the property rights are usually obtained without initial cost, and once obtained, are retained by the Company as long as the annual fees are paid. Such fees, which are paid annually in March, are recorded as prepaid assets to be amortized over the following twelve months. Values attributable to these original mining concessions are recorded in property, plant and equipment.

## SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

## Note 2 Summary of Significant Accounting Policies (continued)

#### l) Investments in related companies

Investments in related companies over which the Company has significant influence, are included in other assets and are recorded using the equity method of accounting, in accordance with SVS Circulars Nos. 368 and 1,697 and Technical Bulletins Nos. 64 and 72 issued by the Chilean Association of Accountants. Accordingly, the Company's proportional share in the net income or loss of each investee is recognized in the non-operating income and expense classification in the consolidated statements of income on an accrual basis, after eliminating any unrealized profits from transactions with the related companies.

The translation adjustment to U.S. dollars of investments in domestic subsidiaries that maintain their accounting records and are controlled in Chilean pesos is recognized in other reserves within shareholders' equity. Direct and indirect investments in foreign subsidiaries or affiliates are controlled in U.S. dollars.

Investments in which the Company has less than 20% participation and the capacity to exert significant influence or control over the investment, because SQM forms part of its Board of Directors, have been valued using the equity method.

#### m) Goodwill and negative goodwill

Goodwill is calculated as the excess of the purchase price of companies acquired over their net book value, whereas negative goodwill occurs when the net book value exceeds the purchase price of companies acquired. Goodwill and negative goodwill resulting from equity method investments are maintained in the same currency in which the investment was made and are amortized based on the estimated period of investment return, generally 20 and 10 years for goodwill and negative goodwill, respectively.

#### n) Intangible assets

Intangible assets are stated at cost plus acquisition expenses and are amortized over a period of up to a maximum of 40 years, in accordance with Technical Bulletin No. 55 of the Chilean Association of Accountants.

#### o) Mining development cost

Mining development costs are recorded in other long-term assets and are amortized utilizing the unit of production basis.

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

# Note 2 Summary of Significant Accounting Policies (continued)

#### p) Accrued employee severance

The Company calculates the liability for staff severance indemnities based on the present value of the accrued benefits for the actual years of service worked assuming an average employee tenure of 24 years and a real annual discount rate of 8%.

#### q) Vacations

The cost of employee vacations is recognized in the financial statements on an accrual basis.

## r) Saleback operations

These operations are registered in Other Current Assets at the amount of the purchase. Starting at the purchase date, the respective interest is recorded in accordance with SVS Circular 768.

#### s) Dividends

Dividends are generally declared in U.S. dollars but are paid in Chilean pesos.

#### t) Derivative Contracts

The Company maintains derivative contracts to hedge against movements in foreign currencies, which are recorded in conformity with Technical Bulletin No. 57 of the Chilean Association of Accountants. Such contracts are recorded at fair value with net losses recognized on the accrual basis and gains recognized when realized.

#### u) Reclassifications

For comparison purposes, certain reclassifications have been made to the 2005 financial statements.

#### v) Revenue recognition

Revenue is recognized on the date goods are physically delivered or when they are considered delivered according to the terms of the contract.

#### w) Computer software

Computational systems developed internally using the Company's personnel and materials are charged to income during the year in which the expenses are incurred. In accordance with Circular No. 981 dated December 28, 1990 of the SVS, computer systems acquired by the Company are recorded at cost.

# x) Research and development expenses

Research and development cost are charged to the income statement in the period in which they are incurred. Property, plant and equipment that are acquired for use in research and development activities and determined to provide additional benefits to the Company are recorded in property, plant and equipment.

## SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

#### Note 3 [] Changes in Accounting Principles

#### a) Changes in Accounting Principles

Up to December 31, 2005, the financial statements of the subsidiary Fertilizantes Naturales S.A. were considered in consolidation given that the Company maintained the control of this subsidiary (due to its right to manage this subsidiary's financial and operating policies). Beginning on January 1, 2006, the Company no longer controls this subsidiary and therefore the aforementioned subsidiary has been excluded from consolidation in accordance with letters a) to d) of No.6 in Attachment 1 to Technical Bulletin No. 72 issued by the Chilean Association of Accountants.

There were no other changes in the accounting principles used by the Company during 2006 and 2005.

#### b) Reformulation of 2005 Financial Statements

For comparison purposes, the financial statements as of September 30, 2005 have been reformulated excluding and incorporate the following assets and liabilities of Fertilizantes Naturales S.A respectively. Consequently, assets and liabilities excluded and included are detailed as follows:

	Fertilizantes	
	Naturales S.A.	
	ThUS\$	
Current Asset	10,210	
Property, Plant and		
Equipment	55	
Other Assets	68	
Current Liability	9,854	
Results	79	

## SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

#### Note 4 [] Marketable Securities

As of September 30 marketable securities are detailed as follows:

	2006	2005
	ThUS\$	ThUS\$
Mutual funds	61,904	47,912
Total	61,904	47,912

Mutual funds consist of investments with Citibank in highly liquid funds invested in fixed-rate debt in the United States.

# Note 5 $\ \square$ Short-term and long-term Accounts Receivable

a) Short term and long-term accounts receivable and other accounts receivable as of September 30 are detailed as follows:

	Up to 90 days		Between 90 days and 1 year		Total Short-term (net)		
	2006	2005	2006	2005	2006	2005	
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
Short-term							
Trade accounts receivable Allowance for doubtful accounts	178,155	115,527	16,136	27,352	194,291 (7,600)	142,879	
Notes receivable	46,387	26,025	1,293	17,121	47,680	43,146	
Allowance for doubtful accounts					(4,534)	(5,354)	
Accounts receivable, net					229,837	180,671	
Other accounts receivable Allowance for doubtful accounts	3,254	10,585	4,653	2,269	7,907 (681)	12,854 	
Other accounts receivable, net					7,226	12,854	
Long-term receivables					312	385	
		18	8				

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

# Note 5 $\[ \]$ Short-term and Long-term Accounts Receivable (continued)

# Consolidated Short-term and Long-term Receivables $\ \square$ by Geographic Location

	Chil	le	Europe, and the Eas	Middle	Asi and Oc		USA, M and Ca		Latin Ai and Caribb	the	Tota	al
	2006	2005	2006	2005	2006	2005	2006	2005	2006	2005	2006	2005
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Net short-term trade accounts receivable Balance % of total	75,647 40.52%	45,092 31.56%	38,520 20.63%	40,384 28.27%	19,498 10.44%	6,263 4.38%	33,746 18.08%	28,632 20.04%	19,280 10.33%	22,508 15.75%	186,691 100.00%	142,879 100.00%
Net short-term notes receivable Balance % of total	28,787 66.72%	28,934 76.56%	7,717 17.89%	3,722 9.85%	629 1,46%	373 0.99%	2,092 4.84%	1,073 2.84%	3,921 9.09%	3,690 9.76%	43,146 100.00%	37,792 100.00%
Net short-term other accounts receivable Balance % of total	4,319 59.77%	3,024 23.53%	951 13.16%	4,435 34.50%	10 0.14%	10 0.08%	1,570 21.73%	5,166 40.19%	376 5.20%	219 1.70%	7,226 100.00%	12,854 100.00%
Subtotal short-term accounts receivable, net Balance % of total	108,753 45,88%	77,050 39.82%	47,188 19.91%	48,541 25.08%	20,137 8.49%	6,646 3.43%	37,408 15.77%	34,871 18.02%	23,577 9.95%	26,417 13.65%	237,063 100.00%	193,525 100.00%
Long-term accounts receivable, net Balance % of total	292 93.59%	230 59.74%	0	140 36.36%	0	0		0	20 6.41%	15 3.90%	312 100.00%	385 100.00%
Total short and long-term accounts receivable, net Balance % of total	109,045 45.94%	77,280 39.85%	47,188 19.88%	48,681 25,11%	20,137 8.48%	6,646 3.43%	37,408 15.76%	34,871 17.98%	23,597 9,94%	26,432 13.63%	237,375 100.00%	193,910 100.00%

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

#### Note 6 | Balances and Transactions with Related Parties

Accounts receivable from and payable to related companies are stated in US dollars and accrue no interest.

Transactions are made under terms and conditions which are similar to those offered to unrelated third parties.

a) Amounts included in balances with related parties as of September 30, 2006 and 2005 are as follows:

	Short-term 2006 2005		3		Long-t 2006	erm 2005
Accounts receivable	ThUS\$	ThUS\$	ThUS\$	ThUS\$		
Ajay Europe S.A.R.L. Nutrisi Holding N.V. Generale de Nutrition Vegetale S.A. Abu Dhabi Fertilizer Ind. WLL NU3 B.V. Doktor Tarsa  SQM Turkey Sales de Magnesio S.A. Ajay North America LLC PCS Sales Inc Soc.Inv.Pampa Calichera Ltda. Inversiones PCS Chile Ltda. Impronta SRL SQM Agro India Misr Specialty Fertilizers Adubo Trevo S.A. Yara International Asia Trade Pte Ltd Yara France S.A. Yara Poland SP Yara Benelux B.V Yara Hellas S.A. Yara International Australia PTY. Yara UK Ltd. Yara GMBH & CO KG Yara AB Yara Colombia Ltda Yara Fertilizers (Philippines) Yara Fertilizers (New Zealand) Yara Int Asia Trade (Vietnam) Yara Iberian S.A. Yara France BU Africa Yara France BU Latin America Yara France BU Latin America	5,183 1,547 132 2,990 846 9,762  3,146 40 8 17 46 9 252 3,055 36 478 309 254 1,108 330 206 12 962 10 2962 10 2966 137 1,884 6,039 989 1,454 1,028	2,612 1,416 132 2,243 6,102 43 1,944 9 5,810 5,810 274 1,879 2,329 136 206 258 880 258 180 71 296 168 255 1,902 5,081 693	2,000 0 0 0 0 0 0 0 0 0	2.000		
Yara Argentina S.A. Yara Italia SPA Yara Internacional Wholesale Spec. South Africa Yara Internacional ASA Yara Norge AS	17 1,810 7,405 36	959 				
Yara Fertilizantes Ltda (Brasil)	217					

Total	52,050	41,458	2,000	2.000
	20			

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

# Note 6 [] Balances and Transactions with Related Parties (continued)

a) Amounts included in balances with related parties as of September 30, 2006 and 2005, continued:

	Short-t	term
	2006	2005
Accounts payable	ThUS\$	ThUS\$
Sales de Magnesio Ltda	34	
NU3 N.V.	954	482
SQM East Med Turkey	18	
NU3 B.V.		7
Charlee SQM Thailand Co	91	
Yara Internacional ASA		941
Yara France BU Latin America		596
Total	1,097	2,026

There were no outstanding long-term accounts payable with related parties as of September 30, 2006 and 2005

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

# Note $6 \square$ Balances and Transactions with Related Parties (continued)

b) During 2006 and 2005, principal transactions with related parties were as follows:

Company	Relationship	Type of transaction	Amount of Transaction		Impact on (charge)	
			2006	2005	2006	2005
			ThUS\$	ThUS\$	ThUS\$	ThUS\$
NU3 N.V. (Belgium) Doktor Tarsa Abu Dhabi Fertilizer WLL Impronta SRL Ajay Europe S.A.R.L. NU3 B.V. Ajay North America LLC Yara UK Ltd. Yara International Asia Trade Pte Ltd. Yara France BU Africa Yara Benelux B.V. Yara Bussines Support Yara International Australia Pty Ltd.	Indirect Indirect Indirect Indirect Indirect Indirect Indirect Indirect Shareholder Shareholder Shareholder Shareholder Shareholder Shareholder	Sales of products	5,151 8,679 2,339 11,787 5,481 11,853 1,112 6,185 1,810 6,436 3,500 1,917	4,056 8,246 2,833 3,065 6,199 4,552 8,815 1,142 6,013 7,629 6,019 3,075	1,781 2,351 639 4,747 2,012 5,982 334 1,778 443 1,446 (3,500) 571	1,243 2,191 917 1,134 3,620 452 5,546 142 1,485 2,584 1,525 (3,075)
Yara Iberian S.A. Yara Colombia Ltda. Yara Poland SP Yara GMBH & Co Kg Yara France Yara Hellas S.A. Yara Argentina S.A. Adubo Trevo S.A. Yara Fertilizers Brasil Yara East Africa Ltd Yara Italia SPA Yara Internacional ASA Yara North America Yara International Wholesale	Shareholder Shareholder Shareholder Shareholder Shareholder Shareholder Shareholder Shareholder Shareholder Shareholder Shareholder Shareholder Shareholder Shareholder Shareholder Shareholder	Sales of products	6,461 2,861 1,697 1,621 7,336 1,578 10,587 1,573 5,911 1,255 4,149 20,466 35,125	6,830 3,272 1,446 1,427 7,588 1,330 9,394 3,965 591 80 2,342 31,506 17,121	2,240 862 602 541 2,149 465 3,094 547 2,365 358 1,362 5,570 10,183	2,393 1,647 188 233 2,106 416 2,888 1,736 79 28 558 10,379 4,107

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

# **Note 7** [] **Inventories**

Net inventories are summarized as follows:

ThUS\$	ThUS\$
242,391	206,040
125,837	95,514
19,238	13,847
387,466	315,401
1	242,391 .25,837 19,238

23

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

# Note 8 | Property, Plant and Equipment

Property, plant and equipment are summarized as follows:

	2006	2005
	ThUS\$	ThUS\$
Land		
Land	53,398	20,003
Mining Concessions	44,200	44,340
Total	97,598	64,343
Buildings and infrastructure		
Buildings	168,405	164,514
Installations	208,937	177,427
Construction-in-progress	236,021	120,801
Other	177,624	172,114
Total	790,987	634,856
Machinery and Equipment		
Machinery	460,181	429,568
Equipment	123,612	120,143
Project-in-progress	7,719	23,864
Other	18,552	18,099
Total	610,064	591,674
Other fixed assets		
Tools	8,840	8,643
Furniture and office equipment	14,539	14,002
Project-in-progress	21,629	13,998
Other	11,248	5,916
Total	56,256	42,559
		24

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

# Note 8 [] Property, Plant and Equipment (continued)

	2006	2005
	ThUS\$	ThUS\$
Amounts relating to technical revaluation of fixed assets		
Land	7,839	7,839
Buildings and infrastructure	41,439	41,439
Machinery and equipment	12,091	12,091
Other assets	53	53
	61,422	61,422
Total property, plant and equipment	1,616,327	1,394,854
Less: Accumulated depreciation	(202 047)	(251.746)
Buildings and infrastructure  Machinery and equipment	(302,047) (348,512)	(251,746) (323,802)
Other fixed assets	(26,920)	(18,350)
Technical appraisal	(36,650	(35,250)
Total accumulated depreciation	(714,129)	(629,148)
Net property, plant and equipment	902,198	765,706
	2006	2005
Depreciation for the year ended September 30:	ThUS\$	ThUS\$
	(24.000)	(21.055)
Buildings and infrastructure  Machinery and equipment	(31,090) (30,861)	(21,955) (26,343)
Other fixed assets	(3,077)	(20,343) $(1,117)$
Technical revaluation	(1,108)	(906)
Total depreciation	(66,136)	(50,321)

The Company has capitalized assets obtained through leasing, which are included in other fixed assets and are as follows:

	2006	2005
	ThUS\$	ThUS\$
Administrative office buildings Accumulated depreciation	2,086 (579)	2,086 (509)

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Total assets in leasing	1,507 1,577
	25

#### SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

The administrative office buildings were acquired for 230 installments of UF 663.75 each and an annual, contractually established interest rate of 8.5%.

The vehicles were acquired for 36 installments of ThUS\$ 98 each.

#### Note 9 $\[ \square \]$ Investments in and Receivables from Related Parties

#### a) Information on foreign investments

There are no plans for the foreign investments to pay dividends, as it is the Company's policy to reinvest those earnings.

The Company has not designated their foreign investments as net investment hedges.

#### b) Transactions executed in 2006

- \* At the First General Extraordinary Shareholders' Meeting of SQM Industrial S.A. held on January 9, 2006, the shareholders approved the merger of SQM Procesos S.A. (dissolved) to the successor company SQM Industrial S.A., which acquires all the rights, shares, exceptions, assets, liabilities, obligations, shareholders' equity, shareholders and remaining assets and expectations of SQM Procesos S.A. This merger generates each and every of its effects beginning on January 1, 2006.
- \* On January 19, 2006, Sociedad Química y Minera de Chile S.A. and SQM Potasio S.A. acquired 7,021,169 and 70,921 shares, respectively of DSM Minera S.A. and its subsidiary Exploraciones Minera S.A. for the sum of ThUS\$101,156 in cash (equivalent to ownership of 99% and 1%, respectively).

This investment has been stated using the equity method under the acquisition method in accordance with Technical Bulletin No. 72 issued by the Chilean Association of Accountants and the standards established in Circular No. 1,697 issued by the SVS. Accordingly, the Company conducted a preliminary evaluation of assets and liabilities in the consolidated financial statements of DSM Minera S.A. as of December 31, 2005. This generated goodwill of ThUS\$2,576, which will be amortized over a period of 20 years.

The Company will continue to review the valuation at fair value using the term allowed to refine the adjustment as provided in paragraph No. 66 in Technical Bulletin No. 72 issued by the Chilean Association of Accountants.

#### SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

#### Note 9 | Investments in and Receivables from Related Parties (continued)

In this manner, assets and liabilities and shareholders' equity included in consolidation at their respective fair values as of September 30, 2006 are as follows:

#### ThUS\$

Current assets	68,165
Property, plant and	
equipment	42,607
Other assets	8,499
Current liabilities	12,967
Long-term liabilities	452
Shareholders' equity	106,244

<sup>\*</sup> On January 19, 2006, Soquimich European Holding B.V. acquired 100% of the 20,403 shares of DSM Minera BV. For a sum of ThUS\$13,840 in cash.

This investment has been stated using the equity method under the acquisition method in accordance with Technical Bulletin No. 72 issued by the Chilean Association of Accountants and the standards established in Circular No. 1,697 issued by the SVS. Accordingly, the Company conducted a preliminary evaluation of assets and liabilities in the consolidated financial statements of DSM Minera S.A. as of December 31, 2005. This generated goodwill of ThUS\$12,566, which will be amortized over a period of 20 years.

The Company will continue to review the valuation at fair value using the term allowed to refine the adjustment as provided in paragraph No. 66 in Technical Bulletin No. 72 issued by the Chilean Association of Accountants.

In this manner, assets and liabilities and shareholders' equity included in consolidation at their respective fair values as of September 30, 2006 are as follows:

## ThUS\$

Current assets	3,133
Current liabilities	1,848
Shareholders' equity	1.285

<sup>\*</sup> On January 31, 2006, DSM Minera S.A. changed its name to Minera Nueva Victoria S.A.

<sup>\*</sup> On January 24, 2006, Soquimich European Holding B.V. and Nutrisi Holding N.V. acquired 334 and 666 shares, respectively of Fenasa S.A. for a sum of ThEU 75,100, thereby increasing their ownership to 33.35% and 66.65%, respectively.

<sup>\*</sup> During February 2006, DSM Minera B.V. changed its name to Iodine Minera BV.

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

#### Note 9 ☐ Investments in and Receivables from Related Parties (continued)

\* On May 9, 2006, SQM Industrial S.A. and SQM Potasio S.A. formed Prestadora de Servicios de Salud Cruz del Norte S.A.

The company's capital amounts to Ch\$50,000,000 divided into 5,000 single shares with no par value, no privileges or preferences, which are paid in full upon subscription of shares and through subscription and payment by SQM Industrial S.A. of 4,950 shares for a sum of Ch\$49,500,000 paid upon subscription in cash and the subscription and payment by SQM Potasio S.A. of 50 shares for a sum of Ch\$500,000 paid upon subscription in cash. The Company's share capital and the total number of shares in which capital is divided is subscribed and paid in full in the company's social fund.

\* On September 14, 2006, Soquimich European Holding B.V.(SQH) sold to Yara Italia SPA all the rights that SQH had in Impronta SRL for a sum of ThUS\$ 902, thereby generating a loss from sale of investments of ThUS\$ 197.

#### c) Transactions executed in 2005

- \* Up to December 31, 2004, the financial statements of the subsidiary Fertilizantes Naturales S.A. were considered in consolidation given that the Company maintained the control of this subsidiary (due to its right to manage this subsidiary's financial and operating policies). Beginning on January 1, 2005, the Company no longer controls this subsidiary and therefore the aforementioned subsidiary has been excluded from consolidation in accordance with letters a) to d) of No.6 in Attachment 1 to Technical Bulletin No. 72 issued by the Chilean Association of Accountants.
- \* On February 28, 2005, SQM Nitratos S.A. made a capital contribution of ThUS\$484 to SQM Corporation N.V., with which it obtained participation of 99.9794% in this subsidiary . SQM S.A. did not concur to this contribution thereby reducing its participation to 0.0002% and ownership held by SQI Corporation N.V. by 0.0204%. In accordance with Technical Bulletin No. 72 issued by the Chilean Association of Accountants, this investment was stated using the pooling-of-interests method. This operation gave rise to no goodwill or negative goodwill.
- \* In March 2005, the subsidiary Soquimich European Holding B.V. made a capital increase of ThUS\$ 411 in its related company Misr Specialty Fertilizers. In accordance with Technical Bulletin No. 72 issued by the Chilean Association of Accountants and the regulations in Circular No. 1,697 issued by the Chilean Superintendency of Securities and Insurance, the valuation was performed in consideration of the book value of the equity of Misr Specialty Fertilizers as of December 31, 2004, which does not significantly differ from its fair value determined at that date. This operation gave rise to no goodwill or negative goodwill.
- \* On March 10, 2005, the subsidiary PCS Yumbes SCM, changed its name to Yumbes SCM.

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

### Note 9 [] Investments in and Receivables from Related Parties (continued)

- \* In April 2005, SQM Nitratos S.A. made a capital contribution of ThUS\$ 5,641 in SQM Corporation N.V., thereby obtaining ownership interest of 99.99835% in that subsidiary. SQM S.A. did not participate in this increase and reduced its ownership interest to 0.00002% and that of SQI Corporation N.V. by 0.00163%. In accordance with Technical Bulletin No. 72 issued by the Chilean Association of Accountants, this investment was valued using the pooling of interest method. This operation gave rise to no goodwill or negative goodwill.
- \* In April 2005, the subsidiary SQM Corporation N.V. acquired 13% of the affiliate Abu Dhabi Fertilizers for a sum of ThUS\$ 484. In accordance with Technical Bulletin No. 72 issued by the Chilean Association of Accountants and Circular No. 1697 issued by the Chilean Superintendency of Securities and Insurance (SVS) the Company valued this investment in consideration of the book value of equity of Abu Dhabi Fertilizers as of December 31, 2004, which does not significantly differ from its fair value at that date. This operation gave rise to no goodwill or negative goodwill.
- \* In April 2005, the subsidiary SQM Corporation N.V. made a capital increase of ThUS\$ 5,641 in its subsidiary Soquimich European Holding B.V., the owner of 100% of the shares of this company. This capital increase was valued in accordance with Technical Bulletin No. 72 issued by the Chilean Association of Accountants and Circular No. 1697 issued by the Chilean Superintendency of Securities and Insurance (SVS). This operation gave rise to no goodwill or negative goodwill.
- \* On May 11, 2005, SQM Salar S.A. distributed dividends for a sum of ThUS\$ 21,500 to its shareholders SQM Potasio S.A. (81.82%) and SQM S.A.(18.18%).
- $\ast$  On May 11, 2005, SQM Potasio S.A. distributed dividends for a sum of ThUS\$ 15,000 to its shareholders SQM S.A. (99.98%) and SQM Nitratos S.A.(0.02%).
- \* On May 11, 2005, SQM Nitratos S.A. distributed dividends for a sum of ThUS\$ 16,900 to its shareholders SQM S.A. (99.99%) and Inversiones Pascuala S.A.(0.01%).
- \* On July 12, 2005, SQM Nitratos S.A. made a capital contribution of ThUS\$ 100 in SQM Brazil Ltda. This operation gave rise to no goodwill or negative goodwill. In accordance with Technical Bulletin No. 72 issued by the Chilean Association of Accountants, this investment was valued using the pooling of interest method.
- \* On July 12, 2005, SQM Brazil Ltda. made a capital increase of ThUS\$100. This capital was contributed by SQM Nitratos S.A. thereby obtaining ownership of 96.99% and 3.01 % by SQM S.A. SQM S.A. did not participate in this capital increase and this transaction generated no goodwill or negative goodwill. In accordance with Technical Bulletin No. 72 issued by the Chilean Association of Accountants, this investment was valued using the pooling of interest method.

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

### Note 9 [] Investments in and Receivables from Related Parties (continued)

\* On August 9, 2005, SQM Nitratos S.A. and SQM S.A. acquired 99 and 1 shares, respectively of Kemira Emirates Fertilizar Company [] Fzco in ThUS\$ 9,282 paid at the date of the acquisition. In accordance with the provisions of Technical Bulletin No. 72 issued by the Chilean Association of Accountants and Circular No. 1697 issued by the Chilean Superintendency of Securities and Insurance, the preliminary valuation was conducted by identifying the assets and liabilities in the individual financial statements of Kemira Emirates Fertilizar Company [] Fzco as of July 31, 2005, by valuing them at their respective fair values, which do not significantly differ from their carrying values determined at that date. Goodwill determined for the purchase of this company amounted to ThUS\$2,058, which is amortized over a period of 20 years.

For the acquisition of Kemira Emirates Fertilizar Company | Fzco. the Company used the acquisition method.

The Company will continue to review valuation at fair value and applies the term provided to refine the adjustment established in paragraph 66 of Technical Bulletin No. 72 issued by the Chilean Association of Accountants.

- \* In September 2005, the subsidiary Soquimich European Holding B.V. and Charlee Industries Co, Ltd. incorporated Charlee SQM (Thailand) Co. Ltd. through a contribution by Soquimich European Holding B.V of ThUS\$ 800, which represents ownership of 40% in Charlee SQM (Thailand) Co. Ltd. This operation did not generate any negative goodwill or goodwill. In accordance with Technical Bulletin No. 72 issued by the Chilean Association of Accountants, this investment was valued using the pooling of interest method
- \* On September 17, 2005, Kemira Emirates Fertilizar Company 🛮 Fzco change its name to SQM Dubai 🖺 Fzco.
- \* At the Fifth General Extraordinary Shareholders' Meeting of SQM Nitratos S.A. held on October 31, 2005, the shareholders unanimously agreed the following:
- Change the line of business of SQM Nitratos S.A. with the purpose of limiting it to mining exploitation operations.
- Spin-off SQM Nitratos S.A. in two companies, SQM Nitratos S.A., which maintains its name and a new company is incorporated, SOM Procesos S.A.

This spin-off will be effective on January 1, 2006.

\* At the Twenty-Second General Extraordinary Shareholders' Meeting of Yumbes Sociedad Contractual Minera held on December 19, 2005, the shareholders agreed to the transformation of this company to SQM Industrial S.A.

### SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

# Note 9 $\[ \]$ Investments in and Receivables from Related Parties (continued)

\* Assets, liabilities and equity of SQM Industrial S.A.included in consolidation at their respective fair values as of December 31, 2005 are detailed as follows:

	ThUS\$
Current assets	28,495
Property, plant and equipment	9,710
Other assets	672
Current liabilities	26,795
Long-term liabilities	23
Equity	12,059

In accordance with the provisions of Technical Bulletin No. 72 issued by the Chilean Association of Accountants and regulations contained in Circular No. 1697 issued by the Chilean Superintendency of Securities and Insurance, the company made the valuation by identifying assets and liabilities in the stand-alone financial statements of SQM Industrial S.A. (formerly  $\square$  PCS Yumbes SCM) as of December 31, 2004, by valuing them at their respective fair values. The methodology applied for the acquisition of SQM Industrial S.A. (formerly  $\square$  PCS Yumbes SCM), was the acquisition method.

The Company continued to review the valuation during 2005 in accordance with the term allowed to refine the adjustment established in paragraph 66 of Technical Bulletin No. 72 issued by the Chilean Association of Accountants. Accounts that presented the principal variations were property, plant and equipment, the previous valuation of which had been conducted related to the observed or reported status of the asset, in consideration that not all productive processes in plans were working. Therefore and in consideration of background information provided by external experts and our company's personnel a full review was conducted of the status of these assets, which gave rise to a new evaluation of the fair value of the company's assets.

This generated goodwill for a sum of ThUS\$ 22,255, mainly generated by valuation adjustments explained in the preceding paragraphs, which were made in accordance with generally accepted accounting principles in Chile and specific regulations and instructions provided by the Chilean Superintendency of Securities and Insurance. Goodwill determined will be amortized over a term of 20 years. As of December 31, 2005, the amortized balance amounts to ThUS\$ 1,072.

\* On December 28, 2005, SQM Nitratos S.A. sold the 2,000 shares it had of SQM Industrial S.A., equivalent to 0.0046% to SOM Potasio S.A..

### d) Investments with less than 20% participation

Investments in which the Company has less than 20% participation and the capacity to exert significant influence or control over the investment, because SQM forms part of its Board of Directors, have been valued using the equity method.

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

# Note 9 [] Investments in and Receivables from Related Parties (continued)

d) Detail of investments in related companies

		Country		Number		ership erest	Equi comp		Book v		Net in (los		Equity participa in net inc (loss)
tration er	Company	of origin	Controlling currency	of shares	2006	2005	2006	2005	2006	2005	2006	2005	2006
					%	%	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$ T
	Ajay North America LLC Nutrisi	USA	US\$	_		49.00	11,414	12,951	4,806	6,346	442	2,325	217
	Holding N.V. Doktor Tarsa	Belgium Turkey	US\$	_	50.00	50.00 50.00	7,899 5,271	6,823 4,915	3,809	3,279	735 856	1,924 485	367 428
	Misr Specialty Fertilizers Abu Dhabi Fertilizer	Egypt	Euros US\$		50.00 47.00	47.00	4,381	5,437	2,636 2,080	2,458 2,582	(398)	(77)	(189)
	Industries WLL Ajay Europe	UAE	US\$	1,961	50.00	50.00	3,853	3,411	1,926	1,705	333	(104)	166
	S.A.R.L. SOM Thailand	France	US\$	36,700	50.00	50.00	5,473	4,986	1,288	2,493		832	
	Co. Ltd. Sales de Magnesio	Thailand	US\$		0.00	40.00	2,136	2,000	854	800	136		54
430-5	Ltda. SOM Eastmed	Chile	Pesos		50.00	50.00	994	713	497	357	188	195	94
	Turkey Agro India	Turkey	Euros		50.00	50.00	499	536	249	267			
	Limitada Asoc. Garantizadora	India	US\$		49.00		115		56				
200-0	Pensiones	Chile	Pesos		3.31	3.31	866	879	29	29			
	Impronta SRL Rui Xin Packaging Materials	Italia	Euros		50.00	50.00		1,152		576		256	
	Sanhe Co.Ltd	China	US\$		25.00	25.00		482		121			
									18,230	21,013			
						32							

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

# Note 10 [ Goodwill and Negative Goodwill

Goodwill and negative goodwill and the related amortization is summarized as follows:

Tax		September 30, Amount	2006	September 30 Amount	, 2005
Registration		amortized during the	Goodwill	amortized during the	Goodwill
Number	Company	period	Balance	period	balance
		ThUS\$	ThUS\$	ThUS\$	ThUS\$
96864750-4	SQM Potassium S.A.	108	1,482	108	1,626
96801610-5	Comercial Hydro S.A.	129	1,136	80	1,281
79947100-0	SQM Industrial S.A.	876	20,307	475	12,163
79768170-9	Soquimich Comercial S.A.			111	11
79626800-K	SQM Salar S.A.			32	7
78602530-3	Minera Nueva Victoria S.A.	97	3,058		
0-E	Doktor Tarsa			18	
0-E	SQM México S.A. de C.V. Comercial Caiman	42	850	42	905
0-E	Internacional S.A. Fertilizantes Olmeca S.A. de	17	137	17	160
0-E	C.V.	42	70	42	126
0-E	Saftnits Pty Ltd.			42	241
0-E	SQM Dubai- Fzco	76	1,909		
0-E	Iodine Minera B.V.	471	12,095		
Total		1,858	41,044	967	16,520

# b) Negative Goodwill

Tax Registration Number	Company	September Amount amortized during the period ThUS\$	30, 2006  Negative goodwill Balance ThUS\$	September Amount amortized during the period ThUS\$	Negative goodwill balance ThUS\$
96575300-1	Minera Mapocho S.A.	68		180	119
Total		68		180	119
		32			

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

# Note 11 [] Other Long-term Assets

Other long-term assets are summarized as follows:

	2006	2005
	ThUS\$	ThUS\$
Engine and equipment spare-parts, net	16,026	21,703
Mine development costs	24,929	22,798
Pension plan	1,124	1,133
Construction of Salar-Baquedano road	1,320	1,560
Deferred loan issuance costs	246	349
Cost of issuance and placement of bonds	5,860	
Other	1,333	1,820
Total	50,838	49,363

# Note 12 [] Bank Debt

a) Short-term bank debt is detailed as follows:

	2006	2005
Bank or financial institution	ThUS\$	ThUS\$
Banco de Credito e Inversiones	40,030	
Citibank N.A.	15,067	
Corpbanca	15,011	
Banco Boston	10,007	
BBVA Banco Bilbao Vizcaya Argentaria	10,003	
Other	1,934	1,772
Total	92,052	1,772
Annual average interest rate	5,35% 34	2.95%

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

# Note 12 [] Bank Debt (continued)

b) Long-term bank debt is detailed as follows:

	2006	2005
Bank or financial institution	ThUS\$	ThUS\$
Union Bank of Switzerland (1) BBVA Banco Bilbao Vizcaya Argentaria (2)	100,384	200,642
Total	100,384	300,922
Less: Current portion	(384)	(200,922)
Long-term portion	100,000	100,000

<sup>(1)</sup> U.S. dollar-denominated loan without guarantee, interest rate of 7.7% per annum, paid semi-annually. The principal is due on September 15, 2006.

c) The maturity of long-term debt is as follows:

2006	2005
ThUS\$	ThUS\$
384	200,922
100,000	100,000
100,384	300,922
	35
	ThUS\$

<sup>(2)</sup> U.S. dollar-denominated loan without guarantee, interest rate of Libor + 0.325% per annum, quarterly payment. The principal is due on March 3, 2010.

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

# Note 13 [] Short and Long-term Obligations with the Public (Promissory Notes and Bonds Payable)

### Additional Information

On January 25, 2006, the Company made a placement of Series C bonds for an amount of UF 3,000,000 at an annual rate of 4.00%. This placement achieved collection equivalent to 100% of par value.

On April 5, 2006, the Company made a placement of single-series bonds for an amount of ThUS\$200,000 at an annual rate of 6.125%, under the regulations contained in "Rule 144 and regulation S of the U.S. Securities Act of 1933".

As of June 30, 2006, the short-term portion includes a balance of ThUS\$5,398 related to interest accrued at that date. The long-term portion includes an amount of ThUS\$298,434 related to principal installments for Series C bonds.

of istration ie rument	Series	Nominal Amount	Adjustment Unit	Interest Rate	Final Period	Payment of Interest	Payment of Amortization	09/30/06 ThUS\$	09/30/05 ThUS\$	Placem in Chile abroad
rent port	ion of lo	ong-term bon	ıds payable							ļ
	C	75,000	UF	4.00%	06/01/2007	Semi-annual	Semi-annual	3,910	1	🛮 In Chile
	Single		US\$	6.125%	10/15/2006	Semi-annual	Semi-annual	5,683	ı	☐ Abroad
ıl Current	Portion							9,593	1	
g-term b	onds pa	yable								
	C	2,925,000	UF	4.00%	12/01/2026	Semi-annual	Semi-annual	100,219	ı	🛮 In Chile
	Single	200,000,000	US\$	6.125%	04/15/2016	Semi-annual	Semi-annual	200,000	ı	$\square$ Abroad
l Long-ter	r <b>m</b>							300,219	ı	
					36					

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

### Note 14 [] Accrued Liabilities

As of September 30, 2006 and 2005, accrued liabilities are summarized as follows:

	2006	2005
	ThUS\$	ThUS\$
Provision for royalties	2,407	1,571
Provision for employee compensation and legal costs	501	6,647
Taxes and monthly income tax installment payments	3,316	2,578
Vacation accrual	8,169	7,536
Accrued employee benefits	4,077	7,613
Marketing expenses	3,500	3,075
Other accruals	5,022	1,815
Total current liabilities	26,992	30,835

### Note 15 | Income and Deferred Taxes

a) At September 30, 2006 and 2005 the Company has the following consolidated balances for retained tax earnings, income not subject to taxes, tax loss carry-forwards and credit for shareholders:

	2006	2005
	ThUS\$	ThUS\$
Accumulated tax basis retained earnings with tax credit Accumulated tax basis retained earnings	251,949	170,589
without tax credit	90,330	1
Tax loss carry-forwards (1)	171,241	247,566
Credit for shareholders	51,391	34,637

<sup>(1)</sup> Income tax losses in Chile can be carried forward indefinitely.

The Company has recognized deferred income taxes for tax losses and the related valuation allowance, where applicable, in accordance with Technical Bulletin No. 60 issued by the Chilean Association of Accountants.

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

# **Note 15** [] Income and Deferred Taxes (continued)

The deferred taxes as of September 30, 2006 and 2005 represented a net liability of ThUS\$ 40,269 and ThUS\$ 38,720 respectively, and consisted of:

2006	Deferred t Short-term		Deferred to Short-term	-	
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
Temporary differences	•	·		•	
Allowance for doubtful accounts	1,518				
Vacation accrual	1,287				
Unrealized gain on sale of products	19,966				
Provision for obsolescence		952			
Production expenses			17,812		
Accelerated depreciation				59,512	
Exploration expenses				5,394	
Capitalized interest				6,983	
Staff severance indemnities				2,432	
Accrued expenses		88			
Capitalized expenses				1,076	
Tax loss carry-forwards		30,088			
Accrued interest	221				
Other	2,827	1,436		334	
Total gross deferred taxes	25,819	32,564	17,812	75,731	
Total complementary accounts		(216)	(862)	(21,499)	
Valuation allowance		(27,254)			
Total deferred taxes	25,819	5,094	16,950	54,232	

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

# **Note 15** [] Income and Deferred Taxes (continued)

2005	Deferred tax asset Short-term Long-term		Deferred to Short-term	nx liability Long-term
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Temporary differences				
Allowance for doubtful accounts	1,769	573		
Vacation accrual	1,220			
Unrealized gain on sale of products	12,611			
Provision for obsolescence		1,928		
Production expenses			20,650	
Accelerated depreciation				58,113
Exploration expenses				5,257
Capitalized interest				6,149
Staff severance indemnities		485		2,293
Accrued expenses		170		
Capitalized expenses				196
Tax loss carry-forwards	382	43,631		
Accrued interest	92			
Other	1,525	2,049		211
Total gross deferred taxes	17,599	48,836	20,650	72,219
Total complementary accounts		(4,682)	(1,857)	(24,869)
Valuation allowance	(178)	(34,152)		
Total deferred taxes	17,421	10,002	18,793	47,350

39

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

# **Note 15** [] Income and Deferred Taxes (continued)

c) Income tax expense is summarized as follows:

	2006	2005
	ThUS\$	ThUS\$
Tax expense adjustment ( prior year)	(655)	(931)
Provision for current income tax	(26,338)	(28,533)
Effect of deferred tax assets and liabilities	(6,794)	5,962
Effect of amortization of complementary accounts	(4,298)	(3,304)
Effect on deferred tax assets and liabilities due to changes in valuation allowance	7,658	
Other tax charges and credits	(630)	250
Total income tax expense	(31,057)	(26,556)

### Note 16 | Staff Severance Indemnities

Staff severance indemnities are summarized as follows:

	2006	2005
	ThUS\$	ThUS\$
Opening balance	16,415	11,875
Increases in obligation	2,970	3,546
Payments	(1,224)	(2,479)
Exchange difference	(781)	616
Balance as of September 30	17,380	13,558
		40

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

# **Note 17** [] **Minority Interest**

Minority interest is summarized as follows:

	Equity		Net Income/(Loss)	
	2006	2005	2006	2005
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Soquimich Comercial S.A.	33,037	31,103	(1,546)	(316)
Ajay SQM Chile S.A.	3,674	3,246	(841)	(670)
Cape Fear Bulk LLC	167	166	(197)	(142)
SQM Italia S.R.L		44		(24)
SQM Nitratos México S.A. de C.V.	(106)	(117)	66	71
Fertilizantes Naturales S.A.	141	239	(18)	(40)
SQM Indonesia S.A.	(20)	(2)	18	
SQM Potasio S.A.	6		(1)	
Total	36,899	34,679	(2,519)	(1,121)
		41		

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

# Note 18 [] Shareholders' Equity

a) Changes to shareholders' equity consisted of:

	Number of shares	Paid-in capital ThUS\$	Other reserves ThUS\$	Accumulated deficit of subsidiaries in development stage ThUS\$	Retained earnings ThUS\$	Net income ThUS\$	Total ThUS\$
Balance as of January 1, 2005	263,196,524	477,386	150,887	(8,370)	254,493	74,232	948,628
Transfer 2003 net income to retained earnings					74,232	(74,232)	
Declared dividends 2005					(48,118)		(48,118)
Accumulated deficit from subsidiaries in development stage							
Other comprehensive income			3,441				3,441
Net income for the year						86,704	86,704
Balance as of September 30, 2005	263,196,524	477,386	154,328	(8,370)	280,607	86,704	990,655
Balance January 1,2006	263,196,524	477,386	157,287	(8,370)	280,607	113,506	1,020,416
Transfer 2005 net income to retained earnings					113,506	(113,506)	
Declared dividends 2006					(73,647)		(73,647)
Other comprehensive income			(1,112)				(1,112)
Net income for the year						111,622	111,622
Balance as of September 30, 2006	263,196,524	477,386	156,175	(8,370)	320,466	111,622	1,057,279

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

# **Note 18** [] Shareholders' Equity (continued)

b) The composition of other comprehensive income as of September 30, 2006 is as follows:

		For the year ended September 30, 2006	As of September 30, 2006
Detail		ThUS\$	ThUS\$
Technical appraisal Changes to other comprehensive income from equity method investments:		0	151,345
Soquimich Comercial S.A.	(1)	(1,103)	5,165
Isapre Norte Grande Ltda.	(1)		(83)
Inversiones Augusta S.A.	(1)		(761)
SQM Ecuador S.A.	(2)		(270)
Almacenes y Depósitos Ltda.	(1)		22
Asociación Garantizadora de Pensiones	(1)	(1)	(12)
Sales de Magnesio Ltda.	(1)		59
Other Companies	(1)	(8)	710
Total other comprehensive income		(1,112)	156,175

- (1) Corresponds to translation adjustments and monetary correction
- (2) Corresponds to the translation adjustment produced by the application of a new law implemented by the Ecuadorian Government
- c) Capital consists of 263,196,524 fully authorized, subscribed and paid shares with no par value, divided into 142,819,552 Series A shares and 120,376,972 Series B shares.

The preferential voting rights of each series are as follows:

- Series A If the election of the president of the Company results in a tied vote, the Company's directors may vote once again, without the vote of the director elected by the Series B shareholders.
- Series 1) A general or extraordinary shareholders' meeting may be called at the request of shareholders representing 5% of the Company's Series B shares.
  - 2) An extraordinary meeting of the Board of Directors may be called with or without the agreement of the Company's president, at the request of a director elected by Series B shareholders.

43

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

# Note 19 [] Derivatives Instruments

Derivative instruments are recorded at their fair value at year-end. Changes in fair value are recognized in income with the liability recorded in other current liabilities. Losses from options relate to fees paid by the Company to enter into such contracts. As of September 30, 2006 the Company's derivative instruments are as follows:

2006 Type of derivative	Notional or covered amount	Expiration	Description of the contract type	Position purchase/sale	(Liability) Asset amount	Income (loss) recorded
	ThUS\$				ThUS\$	ThUS\$
US dollar Forward	60,000	4th quarter of 2006	Exchange rate	S	(868)	(868)
US dollar Forward	10,927	4th quarter of 2006	Exchange rate	P	179	179
US dollar Forward	1,306	4th quarter of 2006	Exchange rate	P	4	4
US dollar PUT	17,276	4th quarter of 2006	Exchange rate	P	(566)	(566)
US dollar PUT	16,562	4th quarter of 2006	Exchange rate	P	59	59
US dollar PUT	9,872	4th quarter of 2006	Exchange rate	P	(284)	(284)
Swap	103,819	3rd quarter of 2006	Interest rate	P	(311)	(311)
	219,762				(1,787)	(1,787)
			44			

# **SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements** (A translation of the original in Spanish- see note 2 (a))

# Note 20 [] Non-Operating Income and Expenses

Amounts included in non-operating income and expenses are summarized as follows:

a)	Non-operating	income
----	---------------	--------

	2006	2005
	ThUS\$	ThUS\$
Prior period equity value income		1,209
Interest income	9,498	4,187
Reversal of allowance for doubtful accounts	208	489
Insurance recoveries	117	107
Sales of materials and services		85
Equity participation in net income of unconsolidated subsidiaries	1,261	2,852
Gain on sale of investments in related companies	753	
Compensation obtained from third parties	527	1,177
Other income	1,905	1,445
Total	14,269	11,551

b) Non-operating expenses	2006	2005
	ThUS\$	ThUS\$
Write-off of investments	4,845	8,747
Interest expense	21,955	12,647
Amortization of goodwill	1,858	967
Net foreign exchange losses	5,403	5,434
Work disruption expenses	1,716	339
Increase in provision for employee compensation and legal costs	16	4,730
Provision for sale of materials, spare-parts and supplies		500
Other expenses	3,850	2,256
Total	39,643	35,620
45		

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

# Note 21 [] Price-level Restatement

Amounts charged or credited to income relating to price-level restatement are summarized as follows:

	(Charge) credit to income from operations		
	2006	2005	
	ThUS\$	ThUS\$	
Property, plant and equipment	172	158	
Other assets and liabilities	(2,076)	(1,452)	
Shareholders' equity	326	(1,887)	
Net price-level restatement	(1,578)	(3,181)	

Note 22  $\ \square$  Assets and Liabilities Denominated in Foreign Currency

	2006	2005
Assets	ThUS\$	ThUS\$
Chilean pesos	114,116	90,283
US dollars	1,548,682	1,277,906
Euros	37,903	40,676
Japanese Yen	1,217	1,037
Brazilian Real	309	324
Mexican pesos	23,498	22,468
UF	74,847	63,831
South African Rand	11,829	8,219
Dirhams	14,280	11,794
Other currencies	8,527	9,534
Current liabilities		
Chilean pesos	107,324	71,162
US dollars	137,123	255,861
Euros	9,951	12,130
Japanese Yen	90	58
Brazilian Real	1,558	1,266
Mexican pesos	4,420	4,392
UF	10,868	191
South African Rand	1,348	1,164
Dirhams	456	2,473
Other currencies	259	73
Long-term liabilities		
Chilean pesos	17,343	12,244
US dollars	349,040	138,548

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Japanese Yen	126	111
UF	101,114	1,062
Other currencies	10	2
		46

### SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

### Note 23 [] Expenses Incurred in the Issuance Shares and Debt Titles

Expenses incurred in the issuance and placement of bonds are presented under Other long-term assets, the portion to be amortized within one year is presented within Other current assets, which are amortized using the straight-line method, in accordance with the period for issuance of documents. This amortization is presented as interest expense.

As of September 30, 2006, issuance expenses net of amortization amount to ThUS\$6,629.Issuance expenses include disbursements related to reports issued by risk classifiers, legal and financial advisories, taxes, printing and placement fees. Amortization for the three-month period ended September 30, 2006 amounted to ThUS\$302.

### Note 24 | Cash Flow Statement

Amounts included in other investing income are summarized as follows:

	2006	2005	
	ThUS\$	ThUS\$	
Repayment of employee loans		3	
Cash included in cash equivalents	24,279	852	
Sale of mining concessions		737	
Income from sale of mining concessions	202		
Total	24,481	1,592	

On April 5, 2006, Sociedad Química y Minera de Chile S.A. has placed abroad and under Rule 144 A and regulation S of the U.S. Securities Act of 1933, a new bond issuance for a sum of US\$ 200 million at an annual interest rate of 6.125%. Interest will be paid semi-annually and principal will be paid in a single installment during April 2016.

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

# Note 25 [] Commitments and Contingencies

### I. Contingencies:

(a) Material lawsuits or other legal actions of which the Company is party to:

Plaintiff : Compañía Salitre y Yodo Soledad S.A.
 Defendants : Sociedad Química y Minera de Chile S.A.

Date of lawsuit : December 1994

Court : Civil Court of Pozo Almonte

Cause : Partial annulment of mining property, Cesard 1 to 29

Instance : Evidence provided

Nominal amount : ThUS\$ 211

2. Plaintiff : Compañía Productora de Yodo y Sales S.A.

Defendants : SQM Químicos S.A. Date of lawsuit : November 1999

Court : Civil Court of Pozo Almonte

Cause : Partial annulment of mining property, Paz II 1 to 25

Instance : Evidence provided

Nominal amount : ThUS\$ 162

3. Plaintiff : Compañía Productora de Yodo y Sales S.A.

Defendants : SQM Químicos S.A. Date of lawsuit : November 1999

Court : Civil Court of Pozo Almonte

Cause : Partial annulment of mining property, Paz III 1 to 25

Instance : Evidence provided

Nominal amount : ThUS\$ 204

4. Plaintiff : Compañía Salitre y Yodo Soledad S.A.
Defendants : Sociedad Química y Minera de Chile S.A.

Date of lawsuit : November 1999

Court : Civil Court of Pozo Almonte

Cause : Partial annulment of mining property, Paz IV 1 to 30

Instance : Evidence provided

Nominal amount : ThUS\$ 193

48

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

### I. Contingencies (continued):

5. Plaintiff : Miguel Negrete Ubeda

Defendants : Marco Antonio Ortiz Castillo y SQM Nitratos S.A. and its

insurers

Date of lawsuit : May 2004

Court : First Civil Court of Antofagasta

Cause : Work accident

Instance : First instance sentence. Fine of ThCh\$ 15,000

The appeal is pending.

Nominal amount: ThUS\$ 150

6. Plaintiff : Mario Miles Andrade

Defendants : Constructora Fe Grande S.A. and subsidiary and

jointly and severally SQM S.A. and its insurers

Date of lawsuit : June 2005

Court : Labor Court of Antofagasta

Cause : Work accident

Instance : The demand has been contested

Nominal amount: ThUS\$ 270

7. Plaintiff : Gabriela Véliz Huanchicay

Defendants : Gilberto Mercado Barreda and subsidiary and

jointly and severally SQM Nitratos S.A. and its insurers

Date of lawsuit : August 2005

Court : 4<sup>th</sup> Civil Court of Santiago

Cause : Work accident

Instance : Observations to the evidence

Nominal amount: ThUS\$ 1,350

8. Plaintiff : Electroandina S.A.

Defendants : Sociedad Química y Minera de Chile S.A.

Date of lawsuit : September 2005 Court : Court of arbitration

Cause : Early termination or partial modification or temporary

suspension of the Electrical Supply Agreement entered on February 12, 1999 by virtue of supposedly unforeseen

events

that would result in an increase in the cost of or restricted

the supply of natural gas from Argentina

Instance : Evidentiary stage

Nominal The amount has not been determined yet

amount:

49

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

### I. Contingencies (continued):

9. Plaintiff : Juana Muraña Quispe

Defendants : Intro Ingenieria Limitada and subsidiary and jointly and

severally SQM S.A. and its insurers

Date of lawsuit : October 2005

Court : 25<sup>th</sup> Civil Court of Santiago

Cause : Work accident
Instance : Evidentiary stage
Nominal amount : ThUS\$1,500

10 Plaintiff : Norgener S.A.

Defendant : Sociedad Química y Minera de Chile S.A.

Date of lawsuit : April 2006

Court : Arbitration Court

Cause : Modification of the price of energy sold and of the

indexation system indicated in the Electrical Energy Supply Agreement entered on January 13, 1998, by Virtue of that indicated, in the plaintiff's opinion, in

this agreement.

Instance : Rejoinder

Nominal amount: Amount not determined.

11. Plaintiff : Marina Arnéz Valencia

Defendant : SQM S.A. and its insurance companies

Date of lawsuit : April 2006

Court : 2<sup>nd</sup> Civil Court of Santiago

Cause : Work accident

Instance : Conciliation audience

Nominal amount: ThUS\$ 500

12. Plaintiff : Empresa de Servicios de Montaje Ltda.

Plaintiff : SQM S.A. Date of lawsuit : May 2006

 ${\hbox{\it Court}} \hspace{1cm} : 4^{\hbox{\scriptsize th}} \hspace{1cm} \hbox{\it Civil Court of Antofagasta}$ 

Cause : Divergences related to the agreement for the improvement

of compressors and of assembly of capacitors in

Pedro de Valdivia crystallization plant and compensation

For damage.

Instance : Response Nominal amount : ThUS\$270

### SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

### I. Contingencies (continued):

13. Plaintiff : ESAOL Limitada

Defendants : Sociedad Química y Minera de Chile S.A.

Date of lawsuit : September 2006

Court : Arbitration Court of Antofagasta

Cause : Fees allegedly owed for urban cleaning services

at Maria Elena.

Instance : Order for appearance, filing of commitment

Nominal amount: ThUS\$170

### (b) Models for the Production of the María Elena Site

The Company is currently implementing different projects related to the María Elena Site Decontamination Plan (Note 30).

Projects that are being implemented in the María Elena site, a priori, do not generate any significant changes in the current mining reserves or forecasted production volumes.

The final execution of these projects is subject to the approval of environmental impact studies presented last December to the respective authorities.

### (c) Other

The Company and its subsidiaries are involved in litigation in the ordinary course of business. Based on the advice of counsel, management believes the litigation will not have a material effect on the consolidated financial statements.

### II. Commitments:

- (a) The subsidiary SQM Salar S.A. maintains an agreement with a government agency, whereby the Company must make annual payments until 2030 based on the Company's annual sales. This amount, which has been paid since the beginning of the agreement in 1996, was ThUS\$ 6,831 in 2006 (ThUS\$ 4,804 in 2005).
- (b) The Company has certain indirect guarantees, which relate to agreements with no remaining payments pending. These guarantees are still in effect and have been approved by the Company's Board of Directors; however, they have not been used by the subsidiaries.
- (c) Bank debt of SQM S.A. and its subsidiaries has no restrictions or terms other than those that might usually be found in identical debt in the financial markets, such as maximum indebtedness and minimum equity among others

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

### Note 26 [] Third Party Guarantees

As of September 30, 2006 and 2005 the Company has the following indirect guarantees outstanding:

	Debtor	Debtor		
Beneficiary	Name	Relationship	2006	2005
			ThUS\$	ThUS\$
Phelps Dodge Corporation	SQM Potasio S.A.	Subsidiary		1,050
BBVA Banco Bilbao Vizcaya Aregentaria	Royal Seed Trading Corp. A.V.V.	Subsidiary	100,384	100,280

# Note 27 [] Sureties Obtained from Third Parties

Joint and several guarantee of up to ThUS\$ 1,000 made by Tattersall Comercial S.A. to secure to Soquimich Comercial S.A. compliance with obligations contained in the commercial mandate agreement for the distribution and sale of fertilizers.

### **Note 28** ☐ Sanctions

During 2006 and 2005, the SVS did not apply sanctions to the Company, its directors or managers.

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

# Note 29 [] Environmental Projects

Disbursements incurred by the Company as of September 30, 2006 relating to its investments in production processes and compliance with regulations related to industrial processes and facilities are as follows:

	2006	Future Disbursements	
	ThUS\$	ThUS\$	
Project			
Environmental department	455	434	
Dust emission control	904	18	
Light normalization	877	134	
Exchange bank authorization	266	34	
Environmental studies [] Region I of Chile project	439	149	
Maria Elena archeology	682	318	
Waste water treatment plant, washing surface P. Valdivia. N. Victoria. P. Blanca.	4	236	
Equipment washing system	18	151	
Implementation of waste water line for María Elena Treatment Plant.	11	39	
Infrastructure, equipment New Offices María Elena Environment	13	1	
Hospital Monitoring Station Project	19	1	
Atacama Salt Deposit Hydrologic Model	176	2	
Tourist Support in Salt Deposit (Soncor)	60	20	
EIA Salar	691	2,822	
Environmental assessment for the KNO3 Plant	7	18	
Environmental commitments Region I of Chile	8	303	
Regularization of drinking water 2	46	48	
Plumbing equipment at ME prilling plant	5	25	
Normalization of lighting at FFCC yard, PV Mill	101	64	
Improvements in M. Elena Camp ☐ Streets	204	246	
The Environment MOP/SOP 2	66	134	
Study of dust control at SOP-SC plant		30	
Waste dump for dangerous waste	15	349	
Cleaning of rescue yards		1,058	
Equipment elimination using PCB	2	505	
Total	5,069	7,139	
53			

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

### **Note 29** [ Environmental Projects (continued)

Protecting the environment, both in regards to the Company's productive processes and the manufactured goods, is a constant concern for SOM.

SQM is currently implementing an Environmental Management System, which is based on the ISO 14000 standard, with which the Company will improve its environmental performance. The implementation program stipulates that all the operations maintained by the Company in Regions I and II of Chile, will have a fully implemented Environmental Management System by late 2005.

Processes where sodium nitrate is used as a raw material are carried out in geographical areas such as the desert with favorable weather conditions for drying solid materials and evaporating liquids used in solar energy. The extraction of minerals in open pit mines, given their low waste-to-mineral ratio, gives rise to waste deposits that have little impact on the environment. The extraction process and ore crushing produce particles that are consistent with the industry of operation.

On August 10, 1993, the Ministry of Health published a resolution under the Sanitary Code that established that the levels of breathable particles present at Maria Elena Plant exceeded the level allowed for air quality and, consequently, affected the nearby city of Maria Elena. Particles mainly come from dust that results from processing the sodium nitrate, particularly at the crushing process prior to leaching. The Company has implemented a series of measures that have shown notable improvement in air quality at María Elena. A new decontamination plan for this area, released on March 13, 2004, is intended to meet air quality standards by April 1, 2006. On December 30, 2004, the Company submitted a proposal entitled "Technological Change at María Elena", which intends to reduce particle emission, to the government's Environmental Impact Evaluation System. This proposal is presently pending evaluation by the environmental regulators, whose decision should be made public during the first semester of 2005.

Ore treatment operations, as they are controlled processes, produce solid residual materials that are the non-soluble by product and a certain degree of moisture.

SQM entered into a contract with the National Forestry Corporation (CONAF) aimed at researching the activities of flamingo groups that live in the Atacama Salt Mine lagoons. Such research includes a population count of the birds and wildlife, breeding research, additional behavior research and the climate phenomena of the area.

Consistent with the Company's ongoing commitment with the environmental authorities, the Company actively participates in the Joint Monitoring Research project for the Atacama Salt Mine watershed along with other mining companies that make use of the water resources that supply the Atacama Salt Mine. To perform this study, SQM has involved diverse scientists from prestigious research institutions such as Dictuc of Pontificia Universidad Católica, the University of Nevada, Cornell University and the University of Binghamton in New York.

### SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

### **Note 30** [] Significant Events

1. On January 17, 2006, the Company informed the Superintendency of Securities and Insurance that Mr. Bernard Descazeaux Aribit resigned to his position of General Manager of Soquimich Comercial S.A. and assumed responsibility for the operations of SQM S.A. in Mexico and Central America. The Board of Directors accepted his resignation.

Likewise, at the Ordinary Board of Directors' Meeting held on January 16, 2006, the directors accepted the appointment of Mr. Juan Carlos Barrera Pacheco as replacement and new General Manager of Soquimich Comercial S.A. These changes will be effective beginning on March 1, 2006.

2. On January 19, 2006, the Company informed the SVS that Sociedad Química y Minera de Chile S.A. and certain of its subsidiaries have acquired, on this same date from the DSM Company Group from the Netherlands, all the shares of certain companies that participate in the markets for the production and commercialization of iodine and iodine by-products in Chile and abroad. Accordingly, SQM has acquired the mining and water rights, industrial plants, regulating permits and remaining assets pertaining to these companies, which will allow it have in the future proper installed capacity to produce 2,200 additional tons of iodine per year in Chile.

The purchase and sale price was ThUS\$ 72,000 and this was paid in cash. This, with no prejudice of certain minor adjustments that should be made in respect to this price in the short-term and with no prejudice of the purchase of accounts receivable and finished products and of the charge to the values of these accounts and products of certain liabilities that were a part of the accounting of such three new subsidiaries of SQM S.A., namely, DSM Minera S.A., DSM Minera B.V. and Exploraciones Mineras S.A.

- 3. On January 24, 2006, Sociedad Química y Minera de Chile S.A has placed in the domestic market one bond with no guarantee for the nominal amount of UF 3 million. This placement is paid within a term of 21 years with an annual interest rate of 4.18% to refinance liabilities and to fund investment projects for the year 2006.
- 4. On March 29, 2006, the Company informed the SVS that the Board of Directors of Sociedad Química y Minera de Chile (SQM), at their meeting held on April 28, 2006, unanimously agreed to propose the payment of a final dividend of US\$0.27981 per share in favor of those shareholders of SQM that are registered in the related Shareholders' Registry during the fifth business day prior to the date in which the bond will be paid.

This proposal, upon approval by the shareholders at the next General Ordinary Shareholders' Meeting that will be held on April 28, 2006, will allow that the Company be able to effectively pay and distribute, in conformity that provided in the related dividend policy, an annual dividend equivalent to 65% of net income distributable obtained during 2005.

5. On March 29, 2006, the Company informed the SVS that Sociedad Química y Minera de Chile S.A. is negotiating the possible placement abroad of a new bond issuance for an approximate amount of US\$ 200 million that will be paid in a single installment at the expiration of the ten-year period and which will be used to pay liabilities for the same sum which expire in September 2006.

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. Notes to the Consolidated Financial Statements (A translation of the original in Spanish- see note 2 (a))

### **Note 30** [ Significant Events (continued)

6.- On April, 5, 2006, the Company communicated to the Chilean Superintendency of Securities and Insurance (SVS) that Sociedad Química y Minera de Chile S.A. has placed abroad and under the regulations contained in  $\square$ Rule 144 A and regulation S of the U.S. Securities Act of 1933 $\square$ , a new bond issuance for a sum of US\$ 200 million at an annual interest rate of 6.125%. Interest will be paid semi-annually and principal will paid in a single installment in April 2016.

### **Note 31** Subsequent Events

Management is not aware of any significant subsequent events that have occurred after September 30, 2006 and that may affect the Company's financial position or the interpretation of these financial statements, (October 23, 2006).

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### **Back to Contents**

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

# SOCIEDAD QUIMICA Y MINERA DE CHILE S.A.

Conf: <u>/s/ Ricardo Ramos</u> Ricardo Ramos Chief Financial Officer

Date: November 22, 2006