TEAM FINANCIAL INC /KS Form 10-Q November 14, 2007

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

**FORM 10-Q** 

FORM 10-Q 1

(Mark One)

X

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2007

OR

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TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 000-26335

# TEAM FINANCIAL, INC.

(Exact name of registrant as specified in its charter)

KANSAS 48-1017164

KANSAS 3

(State or other jurisdiction

(I.R.S. Employer Identification No.)

48-1017164 4

of incorporation or organization)

8 West Peoria, Suite 200, Paola, Kansas 66071

(Address of principal executive offices) (Zip Code)

Registrant s telephone, including area code: (913) 294-9667

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer O Accelerated filer O Non-accelerated filer X

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes o No x

#### APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

There were 3,590,064 shares of the Registrant's common stock, no par value, outstanding as of November 14, 2007.

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#### TEAM FINANCIAL, INC. AND SUBSIDIARIES

#### **Unaudited Consolidated Statements of Financial Condition**

#### (In thousands)

	Se	eptember 30, 2007	December 31, 2006
Assets			
Cash and due from banks	\$	14,673	\$ 14,529
Federal funds sold and interest bearing bank deposits		6,426	22,621
Cash and cash equivalents		21,099	37,150
Investment securities:			
Available for sale, at fair value (amortized cost of \$173,224 and \$171,301 at September 30,			
2007 and December 31, 2006, respectively)		171,906	170,079
Non-marketable equity securities (amortized cost of \$9,387 and \$9,061 at September 30,			
2007 and December 31, 2006, respectively)		9,387	9,061
Total investment securities		181,293	179,140
Loans receivable, net of unearned fees		516,101	486,497
Allowance for loan losses		(5,855)	(5,715)
Net loans receivable		510,246	480,782
Accrued interest receivable		5,965	5,558
Premises and equipment, net		21,722	17,628
Assets acquired through foreclosure		915	817
Goodwill		10,700	10,700
Intangible assets, net of accumulated amortization		2,672	2,659
Bank-owned life insurance policies		20,532	19,926
Other assets		2,218	2,068
Total assets	\$	777,362	\$ 756,428
Liabilities and Stockholder s Equity			
Deposits:			
Checking deposits	\$	168,818	\$ 194,979
Savings deposits		26,562	28,536
Money market deposits		70,835	57,123
Certificates of deposit		316,995	282,244
Total deposits		583,210	562,882
Federal funds purchased and securities sold under agreements to repurchase		3,588	6,215
Federal Home Loan Bank advances		108,026	108,069
Notes payable Subordinated debentures		200	200
		22,681 7,148	22,681 5,864
Accrued expenses and other liabilities		7,148	3,804
Total liabilities		724,853	705,911
Stockholders Equity:			
Preferred stock, no par value, 10,000,000 shares authorized; no shares issued			
Common stock, no par value, 50,000,000 shares authorized; 4,502,791 and 4,501,516 shares issued; 3,600,064 and 3,594,784 shares outstanding at September 30, 2007 and December 31,			
2006, respectively		27,916	27,901
Capital surplus		27,910	680
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Retained earnings	36,785	34,449
Treasury stock, 902,727 and 906,732 shares of common stock at cost at September 30, 2007,		
and December 31, 2006, respectively	(11,594)	(11,707)
Accumulated other comprehensive loss	(870)	(806)
Total stockholders equity	52,509	50,517
Total liabilities and stockholders equity	\$ 777,362 \$	756,428

See accompanying notes to the unaudited consolidated financial statements

#### TEAM FINANCIAL, INC. AND SUBSIDIARIES

#### **Unaudited Consolidated Statements of Operations**

(Dollars in thousands, except per share data)

	Three Mo Septen	nths End	led	Nine Months Ended September 30,		
	2007		2006	2007	,	2006
Interest Income:						
Interest and fees on loans	\$ 10,384	\$	9,266	\$ 30,597	\$	25,878
Taxable investment securities	2,015		2,015	6,007		5,829
Nontaxable investment securities	326		256	906		796
Other	190		115	570		422
Total interest income	12,915		11,652	38,080		32,925
Interest Expense:						
Deposits:						
Checking deposits	435		460	1,488		1,399
Savings deposits	47		57	149		163
Money market deposits	628		417	1,662		994
Certificates of deposit	3,874		3,010	11,098		7,815
Federal funds purchased and securities sold under						
agreements to repurchase	39		36	128		124
FHLB advances payable	1,175		1,139	3,414		3,402
Notes payable and other borrowings	5		94	12		137
Subordinated debentures	406		411	1,210		1,188
Total interest expense	6,609		5,624	19,161		15,222
Net interest income before provision for loan losses	6,306		6,028	18,919		17,703
Provision for loan losses	91		131	398		563
Net interest income after provision for loan losses	6,215		5,897	18,521		17,140
Non-Interest Income:						
Service charges	950		951	2,675		2,702
Trust fees	184		173	602		555
Gain on sales of mortgage loans	145		125	444		455
Loss on sales of investment securities	(5)		(74)	(4)		(164)
Bank-owned life insurance income	242		220	717		650
Other	391		372	1,141		1,090
Total non-interest income	1,907		1,767	5,575		5,288
Non-Interest Expenses:						
Salaries and employee benefits	3,441		2,985	9,638		9,238
Occupancy and equipment	947		735	2,524		2,231
Data processing	783		749	2,305		2,170
Professional fees	435		250	1,107		1,100
Marketing	167		109	446		284
Supplies	104		63	296		249
Intangible asset amortization	156		141	422		436
Trust Preferred Securities redemption amortization			823			823

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Other	955	858	2,670	2,519
Total non-interest expenses	6,988	6,713	19,408	19,050
Income before income taxes	1,134	951	4,688	3,378
T.	226	106	1 201	005
Income tax expense	226	196	1,201	805
Net income	\$ 908	\$ 755	\$ 3,487	\$ 2,573
Basic income per share	\$ 0.25	\$ 0.21	\$ 0.97	\$ 0.67
Diluted income per share	\$ 0.25	\$ 0.20	\$ 0.95	\$ 0.66
Shares applicable to basic income per share	3,616,515	3,594,401	3,609,033	3,821,758
Shares applicable to diluted income per share	3,695,337	3,692,392	3,682,588	3,912,655

See accompanying notes to the unaudited consolidated financial statements

## Team Financial, Inc. And Subsidiaries

#### **Unaudited Consolidated Statements of Comprehensive Income**

(In thousands)

		Three Mor Septem 2007			Nine Mon Septem 2007		
Net income	\$	908	\$	755 \$	3,487	\$	2,573
Other comprehensive income, net of tax:							
Unrealized gains (losses) on investment securities available for sale net of tax of \$671 and \$839 for the three months ended September 30, 2007 and September 30, 2006, respectively; and net of tax of \$(33) and \$(194) for the nine months ended September 30, 2007 and September 30, 2006, respectively		1,301		1,628	(67)		(374)
Reclassification adjustment for gains included in net income net of tax of \$2 and \$25 for the three months ended September 30, 2007 and September 30, 2006, respectively; and net of tax of \$1 and \$56 for the nine months ended September 30, 2007 and September 30, 2006, respectively		3		49	3		108
Other comprehensive income (loss), net		1,304		1,677	(64)		(266)
•	\$	2,212	\$	2,432 \$	( )	\$	2,307
Comprehensive income	Ф	2,212	Ф	2,432 \$	3,423	Ф	2,307

See accompanying notes to the unaudited consolidated financial statements

#### Team Financial, Inc. And Subsidiaries

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#### Nine Months Ended September 30, 2007

#### (Dollars in thousands, except per share amounts)

	Common stock	Capital surplus	Retained earnings	Treasury stock	Accumulated other comprehensive income (loss)	Total stockholders equity
BALANCE, December 31, 2006	\$ 27,901	\$ 680 \$	34,449	\$ (11,707)	\$ (806)	50,517
Treasury stock purchased (76,395 shares)				(1,184)		(1,184)
Common stock issued in connection with						
employee benefit plans (1,275 shares)	15					15
Exercise of stock options (80,400 shares)		(519)		1,297		778
Recognition of stock based compensation		111				111
Net income			3,487			3,487
Dividends (\$0.32 per share)			(1,151)			(1,151)
Other comprehensive income net of \$(32) in taxes					(64)	(64)
BALANCE, September 30, 2007	\$ 27,916	\$ 272 \$	36,785	\$ (11,594)	\$ (870)	52,509

See accompanying notes to the unaudited consolidated financial statements

#### Team Financial, Inc. And Subsidiaries

#### **Unaudited Consolidated Statements Of Cash Flows**

#### (Dollars in thousands)

	Nine Months End	ed September 30, 2006
Cash flows from operating activities:	200.	
Net income \$	3,487	\$ 2,573
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	398	563
Depreciation and amortization	1,645	1,607
Impairment of assets	14	
Stock-based compensation expense	111	218
Change in bank owned life insurance	(606)	(552)
Net loss on sales of investment securities	4	164
Stock dividends	(325)	(286)
Net gain on sales of mortgage loans	(444)	(455)
Net (gain) loss on sales of assets	58	14
Proceeds from sale of mortgage loans	32,341	29,863
Origination of mortgage loans for sale	(29,951)	(28,902)
Net increase in other assets	(915)	108
Net increase in accrued expenses and other liabilities	1,028	1,882
Net cash provided by operating activities	6,845	6,797
Cash flows from investing activities:		
Net increase in loans	(32,313)	(49,636)
Proceeds from sale of investment securities available-for-sale	1,670	10,809
Proceeds from maturities and principal reductions of investment securities	13,370	20,133
Purchases of investment securities	(17,127)	(25,149)
Purchase of premises and equipment, net	(5,272)	(1,079)
Proceeds from sales of assets	372	66
Net cash used in investing activities	(39,300)	(44,856)
Cash flows from financing activities:		
Net increase in deposits	20,328	23,629
Net (decrease) increase in federal funds purchased and securities sold under agreements to		
repurchase	(2,627)	136
Payments on Federal Home Loan Bank advances	(166,188)	(41)
Proceeds from Federal Home Loan Bank advances	166,145	(3,000)
Payments on notes payable	(4,064)	(10,480)
Proceeds from notes payable	4,064	10,470
Proceeds from company obligated mandatorily redeemable preferred securities of		
subsidiary trust holding solely subordinated debentures, net		6,475
Common stock issued	15	21
Purchase of treasury stock	(1,184)	(7,197)
Issuance of treasury stock	778	88
Dividends paid on common stock	(863)	(927)
Net cash provided by financing activities	16,404	19,174
Net change in cash and cash equivalents	(16,051)	(18,885)
Cash and cash equivalents at beginning of the period	37,150	34,360

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Cash and cash equivalents at end of the period	\$ 21,099	\$ 15,475
Supplemental disclosures of cash flow information:		
Cash paid during the period for:		
Interest	\$ 18,584	\$ 15,231
Income taxes	1,751	720
Noncash activities related to operations		
Assets acquired through foreclosure	\$ 448	\$ 593
Loans to facilitate the sale of real estate acquired through foreclosure	19	131

See accompanying notes to the unaudited consolidated financial statements

#### Team Financial, Inc. and Subsidiaries

#### **Notes to Unaudited Consolidated Financial Statements**

Three and nine month periods ended September 30, 2007 and 2006

#### (1) Basis of Presentation

The accompanying unaudited consolidated financial statements of Team Financial, Inc. and subsidiaries have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes necessary for a comprehensive presentation of financial condition and results of operations required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all normal recurring adjustments necessary for a fair presentation of results have been included. The consolidated financial statements should be read in conjunction with the audited consolidated financial statements included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

The interim consolidated financial statements include the accounts of Team Financial, Inc. and its wholly owned subsidiaries, Team Financial Acquisition Subsidiary, Inc., including TeamBank, N.A. and its subsidiaries, and Post Bancorp including Colorado National Bank, all of which are collectively considered one segment. All material inter-company transactions, profits, and balances are eliminated in consolidation. The consolidated financial statements do not include the accounts of our wholly owned statutory trust, Team Financial Capital Trust II (the Trust ). In accordance with Financial Accounting Standards Board Interpretation No. 46R, *Consolidation of Variable Interest Entities* (FIN 46 R), adopted in December 2003, the Trust qualifies as a special purpose entity that is not required to be consolidated in the financial statements of Team Financial, Inc. The Trust was formed in 2006 for the purpose of issuing \$22 million of Trust Preferred Securities. We continue to include the Trust Preferred Securities issued by the Trust in Tier I capital for regulatory capital purposes.

The December 31, 2006 statement of financial condition has been derived from the audited consolidated financial statements as of that date. Certain amounts in the 2006 financial statements have been reclassified to conform to the 2007 presentation. The results of the interim period ended September 30, 2007, are not necessarily indicative of the results that may occur for the year ending December 31, 2007.

In September 2006, the Securities and Exchange Commission issued Staff Accounting Bulletin (SAB) No. 108 Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in the Current Year Financial Statements , which provides guidance on the consideration of the effects of prior year misstatements in quantifying current year misstatements for the purpose of a materiality assessment. SAB 108 requires an entity to quantify misstatements using both a balance sheet perspective (iron curtain approach) and income statement perspective (rollover approach) and to evaluate whether either approach results in quantifying an error that is material in light of relevant quantitative and qualitative factors. Prior year misstatements must be considered in quantifying misstatements in current year consolidated financial statements and if the effect of those misstatements is material to the current year, the prior year consolidated financial statements must be corrected even though such revision previously was and continues to be immaterial to the periods in which they originated.

During the fourth quarter of 2006, the Company adopted SAB 108, and in accordance with its provisions, the Company recorded a \$631,000 cumulative increase, net of tax of \$215,000, to retained earnings as of January 1, 2006. The net impact of the adoption of SAB 108 was material to the Company and resulted in an increase in book value per share \$0.03 as of this date. The prior year misstatements were associated with certain loan origination costs which had not been deferred over the life of the loans as an adjustment to yield as is required by SFAS No. 91, Accounting for Nonrefundable Fees and Costs Associated with Originating or Acquiring Loans and Initial Direct Costs of Leases (SFAS 91), an

over-accrual of the Company s self insurance fund and certain data processing expenses that had been amortized over a shorter duration than their useful life. This resulted in the Company recording a \$293,000 cumulative increase to deferred loan costs, net of tax of \$100,000, a \$247,000 cumulative decrease to other liabilities for the self-insurance fund, net of tax of \$84,000, and a \$91,000 increase to other assets for data processing, net of tax of \$31,000. All amounts had previously been considered immaterial to the periods in which they originated. In the unaudited consolidated financial statements and the accompanying notes thereto, 2006 data has been adjusted to reflect the adoption and application of SAB 108.

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(2) Recent Accounting Pronouncements

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, Fair Value Measurements. This statement defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. The Statement is effective for the Company on January 1, 2008 and is not expected to have a significant impact on the Company s financial position, operations or cash flows.

In February 2007, the FASB issued Statement of Financial Accounting Standards No. 159, The Fair Value Option for Financial Assets and Financial Liabilities Including an amendment of FASB Statement No. 115. This statement permits entities to choose to measure eligible items at fair value at specified election dates. Unrealized gains and losses on items for which the fair value option has been elected are reported in earnings at each subsequent reporting date. The fair value option (i) may be applied instrument by instrument, with certain exceptions, (ii) is irrevocable (unless a new election date occurs) and (iii) is applied only to entire instruments and not to portions of instruments. Statement No. 159 is effective for the Company on January 1, 2008 and is not expected to have a significant impact on the Company s financial position, operations or cash flows.

In September 2006, the FASB ratified the consensus reached by the FASB s Emerging Issues Task Force (EITF) relating to EITF 06-4, Accounting for the Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements. This EITF requires employers accounting for endorsement split-dollar life insurance arrangements that provide a benefit to an employee that extends to postretirement periods should recognize a liability for future benefits in accordance with FASB Statement of Financial Accounting Standards No. 106, Employers Accounting for Postretirement Benefits Other Than Pensions, or Accounting Principles Board (APB) Opinion No. 12, Omnibus Opinion 1967. Entities should recognize the effects of applying this issue through either (a) a change in accounting principle through a cumulative-effect adjustment to retained earnings or to other components of equity or net assets in the statement of financial position as of the beginning of the year of adoption or (b) a change in accounting principle through retrospective application to all prior periods. This EITF is effective for the Company on January 1, 2008. The Company is currently evaluating the effect the implementation will have on its financial position, operations and cash flows.

#### (3) Stock Based Compensation

The Company s 1999 Stock Incentive Plan and 2007 Stock Incentive Plan, which was approved by shareholders at the Company s annual meeting of shareholders in June, 2007, provide for the following stock and stock-based awards: restricted stock, stock options, stock appreciation rights and performance shares. As of September 30, 2007, up to 15,850 shares of our common stock were available to be issued under the 1999 Stock Incentive Plan and up to 400,000 shares of our common stock were available to be issued under the 2007 Stock Incentive Plan. All employees, directors and consultants are eligible to participate in the plan. The Company generally grants stock options with either a one-year cliff vesting schedule and a ten year expiration from the date of grant, or with a three-year potential vesting schedule and a ten year expiration from the date of grant, with vesting at the discretion of the Compensation Committee of the Board of Directors, which administers both plans.

Beginning in 2006, the Company adopted Statement of Financial Accounting Standards No. 123(R), *Share-Based Payments*, (SFAS No. 123(R)). This statement requires that the cost resulting from all share-based transactions be recognized in the financial statements. SFAS 123(R) establishes fair value as the measurement objective in accounting for share-based arrangements and requires all entities to apply a fair-value based measurement method in accounting for share based payments with employees except for equity instruments held by employee share ownership plans. During the three and nine months ended September 30, 2007, the Company recognized share-based compensation expense of approximately \$(25,000) and \$111,000, respectively. The Company experienced a reversal of share-based compensation expense during the three months ended September 30, 2007 primarily due to a decrease in the value of our three-year options that are repriced each quarter due to the discretionary nature of their vesting.

Stock compensation expense for options granted during the nine months ended September 30, 2007 was estimated using the Black-Scholes option-pricing model with the following assumptions:

	One-year options	Three-year options
Expected life in years	5	8
Expected volatility	16.34%	17.35%
Risk-free interest rate	4.70%	4.23%
Annual rate of quarterly dividends	2.11%	2.08%

The following table summarizes option activity for the nine months ended September 30, 2007:

	Number of options	Weighted average exercise price per share	Weighted average remaining contractual life in years	Aggregate Intrinsic Value
Outstanding at December 31, 2006	367,700 \$	11.06		
Granted	42,000	15.97		
Exercised	(80,400)	9.68		
Expired or forfeited	(12,600)	14.06		
Outstanding at September 30, 2007	316,700	11.94	6.3	\$ 3.74
Exercisable at September 30, 2007	224,700	10.51	5.2	5.09

A summary of the Company s nonvested options as of September 30, 2007 and changes during the nine months ended are presented below:

	Number of shares	Weighted average grant date fair value				
Nonvested at December 31, 2006	72,600	\$ 2.83				
Granted	42,000	3.28				
Vested	(10,000)	2.70				
Expired or forfeited	(12,600)	2.96				
Nonvested at September 30, 2007	92,000	2.85				

On September 30, 2007, there was approximately \$80,000 of unrecognized compensation cost related to nonvested stock-based compensation awards, which the Company expects to recognize over a weighted-average period of 1.2 years. Due to the discretionary nature of the vesting of the three-year options, these options are repriced each quarter, resulting in the difference between the weighted average grant date fair value and the currently estimated unrecognized compensation cost.

#### (4) Stock Repurchase Program

There were 33,500 shares of common stock repurchased during the quarter ended September 30, 2007 at an average price of \$15.76 per share under a stock repurchase program authorized by the Board of Directors that allows the repurchase of up to 400,000 shares. At September 30, 2007, there were 227,278 shares of our common stock remaining to be repurchased.

#### (5) Dividends Declared

On August 28, 2007, we declared a quarterly cash dividend of \$0.08 per share to all common shareholders of record on September 1, 2007, payable on October 19, 2007.

#### (6) Investment Securities

The following tables summarize the amortized cost, gross unrealized gains and losses, and fair value of investment securities at September 30, 2007 and December 31, 2006.

	<b>September 30, 2007</b>							
	Amortized Cost		Gross Unrealized Gains (Dollars in		Gross Unrealized Losses ands)		Fair Value	
Debt securities:								
U.S. agency securities	\$ 54,749	\$	153	\$	(209)	\$	54,693	
Mortgage-backed securities	80,635		322		(1,355)		79,602	
Non-taxable municipal securities	28,626		189		(203)		28,612	
Taxable municipal securities	4,435		14				4,449	
Other debt securities	4,649				(278)		4,371	
Total debt securities	173,094		678		(2,045)		171,727	
Equity securities	9,517		53		(4)		9,566	
Total available for sale securities	\$ 182,611	\$	731	\$	(2,049)	\$	181,293	

	December 31, 2006									
	Amortized Cost		Gross Unrealized Gains (Dollars i		Gross Unrealized Losses in thousands)		Fair Value			
Debt securities:										
U.S. agency securities	\$	54,481	\$	81	\$	(649)	\$	53,913		
Mortgage-backed securities		83,684		344		(1,178)		82,850		
Non-taxable municipal securities		27,148		271		(167)		27,252		
Taxable municipal securities		690		25				715		
Other debt securities		5,200		32		(47)		5,185		
Total debt securities		171,203		753		(2,041)		169,915		
Equity securities		9,159		67		(1)		9,225		
Total available for sale securities	\$	180,362	\$	820	\$	(2,042)	\$	179,140		

Management does not believe that any of the securities with unrealized losses at September 30, 2007 are other than temporarily impaired.

#### (7) Commitments and Contingencies

Commitments to extend credit to our customers with unused approved lines of credit were approximately \$103.4 million at September 30, 2007. Additionally, the contractual amount of standby letters of credit at September 30, 2007 was approximately \$1.7 million. These commitments involve credit risk in excess of the loan amounts recorded in the consolidated balance sheets. Exposure to credit loss in the event of nonperformance by the customer is represented by the contractual amount of those instruments.

#### (8) Income Taxes

Income tax expense was \$226,000 for the three months ended September 30, 2007, compared to income tax expense of \$196,000 for the three months ended September 30, 2006, representing an increase of approximately \$30,000. The effective tax rate for the three months ended September 30, 2007, was 19.9%, compared to 20.6% for the three months ended September 30, 2006. Income tax expense was \$1,201,000 for the nine months ended September 30, 2007, compared to income tax expense of \$805,000 for the nine months ended September 30, 2006, representing an increase of approximately

\$396,000. The effective tax rate for the nine months ended September 30, 2007, was 25.6%, compared to 23.8% for the nine months ended September 30, 2006. The effective tax rate is less than the statutory federal rate of 34.0% due primarily to municipal interest income and income from the investment in bank owned life insurance.

In accordance with FIN 48, discussed in note 2, Recent Accounting Pronouncements, the Company has performed an analysis and has concluded that it is not more likely than not that certain state tax benefits will be recognized in the future. The adoption of FIN 48 did not result in a cumulative effect adjustment for the Company. As of the date of adoption of FIN 48, approximately \$799,000 of unrecognized tax benefits related to certain state tax benefits, and \$7,000 related to acquisition costs were included in other liabilities within the consolidated statement of financial condition. If recognized, all of the tax benefits would increase net income, decreasing the effective tax rate.

The Company accrues tax expense, including interest and penalties, for unrecognized tax benefits related to certain state tax positions based on the applicable tax rates, and subsequently recognizes those state tax benefits when the related statutes expire. During the fourth quarter of 2007, when the 2003 related statutes expire, the Company expects to recognize approximately \$80,000 of state tax benefits associated with these state tax positions.

The Company recognizes any interest and penalties related to unrecognized tax benefits in the provision for income taxes. Interest and penalties associated with the above-mentioned unrecognized tax benefits approximated \$216,000 at September 30, 2007.

The Company s federal tax returns for the years 2004 through 2006, and various state income tax returns for the years 2003 through 2006 remain subject to review by the various tax authorities.

#### (9) Legal Proceedings

During the third quarter of 2007, the Company incurred a charge to other non-interest expense in the amount of \$86,000 in order to settle a portion of pending litigation regarding the endorsements of several presented financial instruments. The Company is currently pursuing related legal action against the presenter of those financial instruments and believes that it is probable that any losses will be recovered. The Company does not believe that any other pending litigation to which we are a party will have a material adverse effect on our liquidity, financial condition, or results of operations.

As was disclosed in our Form 10-K for the year ended December 31, 2006, on February 6, 2007, the buyer of our former insurance agency subsidiary filed a complaint in the United States District Court for the Northern District of Oklahoma against TeamBank, N.A. Asset Corporation, Mystic Capital Advisors Group, LLC, Robert Weatherbie, Michael Gibson and Kevin Donoghue, claiming breach of contract, negligent misrepresentation, fraud and misrepresentation and civil conspiracy in connection with the sale of the insurance agency subsidiary that was sold to the buyer effective December 31, 2004. Damages sought from the defendants include not less than \$10 million in actual damages, not less than \$10 million for consequential damages, and not less than \$10 million for punitive damages.

All parties have since been dismissed from the complaint with the exception of TeamBank, N.A., Robert Weatherbie and Michael Gibson. The case is scheduled to go to trial in December 2007. The Company believes the claims are without merit, and is pursuing a vigorous defense as well as available counterclaims against the plaintiff.

Item 2: MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

**OVERVIEW** 

OVERVIEW 29

The following is management s discussion and analysis of particular events or circumstances that have affected the Company s financial condition or results of operations during the periods presented in this filing.

Team Financial, Inc. is a financial holding company incorporated in the State of Kansas. Our common stock is listed on the Nasdaq Global Market ( NASDAQ ) under the symbol TFIN .

We offer full service community banking and financial services through 20 locations in Kansas, Missouri, Nebraska and Colorado through our wholly owned banking subsidiaries, TeamBank, N.A and Colorado National Bank. Our presence in Kansas consists of eight locations in the Kansas City metropolitan area and three locations in southeast Kansas. We operate two locations in western Missouri, three in the metropolitan area of Omaha, Nebraska and four in the Colorado Springs, Colorado metropolitan area

Results of operations depend primarily on net interest income, which is the difference between interest income from interest-earning assets and interest expense on interest-bearing liabilities. Results of operations are also affected by non-interest income, such as service charges and gains and losses from the sales of mortgage loans. The principal operating expenses, aside from interest expense, consist of compensation and employee benefits, occupancy costs, data processing expense and provisions for loan losses.

The following table presents selected financial data for the three and nine months ended September 30, 2007 and September 30, 2006 (dollars in thousands, except per share data):

	As of and For Three Months Ended September 30				As of and For Nine Months Ended September 30			
	2007 2006				2007		2006	
Net income	\$ 908	\$	755	\$	3,487	\$	2,573	
Basic income per share	\$ 0.25	\$	0.21	\$	0.97	\$	0.67	
Diluted income per share	\$ 0.25	\$	0.20	\$	0.95	\$	0.66	
Return on average assets	0.47%		0.42%	ó	0.61%		0.48%	
Return on average equity	6.93%		6.32%	ó	9.06%		6.82%	
Average equity to average assets	6.73%		6.58%	ó	6.72%		7.08%	
Efficiency Ratio	85.08%		86.12%	ó	79.24%		82.86%	

During the fourth quarter of 2006, the Company adopted SAB 108, as discussed in note 2, *Recent Accounting Pronouncements* and in accordance with its provisions, the Company recorded a \$631,000 cumulative increase, net of tax of \$215,000, to retained earnings as of January 1, 2006. The net impact of the adoption of SAB 108 was material to the Company and resulted in an increase in book value per share \$0.03 as of this date. The prior year misstatements were associated with certain loan origination costs which had not been deferred over the life of the loans as an adjustment to yield as is required by SFAS No. 91, Accounting for Nonrefundable Fees and Costs Associated with Originating or Acquiring Loans and Initial Direct Costs of Leases (SFAS 91), an over-accrual of the Company s self insurance fund and certain data

processing expenses that had been amortized over a shorter duration than their useful life. This resulted in the Company recording a \$293,000 cumulative increase to deferred loan costs, net of tax of \$100,000, a \$247,000 cumulative decrease to other liabilities for the self-insurance fund, net of tax of \$84,000, and a \$91,000 increase to other assets for data processing, net of tax of \$31,000. All amounts had previously been considered immaterial to the periods in which they originated. In the unaudited consolidated financial statements and the accompanying notes thereto, 2006 data has been adjusted to reflect the adoption and application of SAB 108.

**Critical Accounting Policies** 

Our accounting and reporting policies conform to accounting principles generally accepted in the United States of America. In preparing the consolidated financial statements and related notes, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the statement of financial condition and revenues and expenses for the period presented. Actual results could differ significantly from those estimates. The Company s significant accounting policies are more fully described in Note 1 to the consolidated financial statements contained in the Company s 2006 Annual Report on Form 10-K and significant assumptions and estimates made by management are more fully described in Management s Discussion and Analysis of Financial Condition and Results of Operations under Critical Accounting Policies in the Company s 2006 Annual Report on Form 10-K. There have been no material changes to those policies or the estimates made pursuant to those policies during the most recent quarter.

FINANCIAL CONDITION

Total assets at September 30, 2007, were \$777.4 million compared to \$756.4 million at December 31, 2006, an increase of \$20.9 million. The increase was due primarily to the increase in loans receivable, which increased \$29.6 million to \$516.1 million at September 30, 2007, from \$486.5 million at December 31, 2006. The increase in loans receivable was funded with excess cash, which decreased \$16.1 million to \$21.1 million at September 30, 2007 from \$37.2 million at December 31, 2006, and an increase in deposits, which increased \$20.3 million to \$583.2 million at September 30, 2007 from \$562.9 million at December 31, 2006.

**Investment Securities** 

Total investment securities were \$181.3 million at September 30, 2007, compared to \$179.1 million at December 31, 2006, an increase of \$2.2 million, or 1.2%. This increase was primarily due to management s decision to reinvest maturing investments and excess liquidity in the securities markets. Management does not believe that any of the securities with unrealized losses at September 30, 2007 are other than temporarily impaired.

#### Loans Receivable

Loans receivable increased \$29.6 million, or 6.1%, to \$516.1 million at September 30, 2007, compared to \$486.5 million at December 31, 2006. This increase was primarily due to continued increases in construction and land development loans.

During the nine months ended September 30, 2007, loans receivable increased \$29.6 million compared to loan growth of \$48.4 million during the same period in 2006. We have seen a significant decline in, and competition for, loan originations in recent months. In circumstances where internal growth has not been possible, management has compensated by participating in larger loan pools where we may not be the lead bank, but which still provides the Company with interest income. During the nine months ended September 30, 2007, approximately \$14.6 million of our \$29.6 million in loan growth was from participations. Some of the loan pools in which we participate are outside of our primary market areas, and as of September 30, 2007, loan balances to customers outside of our primary market areas approximated \$15.1 million. Although management does not have an estimate of how long the currently challenging operating environment will persist, it is expected to continue in the near future.

The following table presents the composition of the loan portfolio by type of loan at the dates indicated.

	<b>September 30, 2007</b>				December :	31, 2006
		rincipal Balance	Percent of Total (Dollars in t	]	Principal Balance nds)	Percent of Total
Loans secured by real estate:			`		ĺ	
One-to-four family	\$	79,564	15.4%	\$	84,078	17.3%
Construction and land development		178,790	34.7		136,835	28.1
Nonfarm/nonresidential		142,845	27.7		145,747	30.0
Farmland		29,096	5.6		29,196	6.0
Multifamily		4,531	0.9		5,109	1.1
Commerical and industrial		58,027	11.2		60,177	12.4
Agricultural		7,575	1.5		7,226	1.4
Installment loans		10,045	1.9		10,344	2.1
Obligations of state and political subdivisions		4,933	1.0		5,286	1.1
Other		1,064	0.2		3,031	0.6
Gross loans		516,470	100.1		487,029	100.1
Less unearned fees		(369)	(0.1)		(532)	(0.1)
Total loans receivable	\$	516,101	100.0%	\$	486,497	100.0%

Included in one-to-four family real estate loans were loans held for sale of approximately \$0.6 million at September 30, 2007 and \$2.6 million at December 31, 2006.

#### **Non-performing Assets**

Non-performing assets consist of loans 90 days or more delinquent and still accruing interest, non-accrual loans, restructured loans and assets acquired through foreclosure. Loans are generally placed on non-accrual status when principal or interest is 90 days or more past due, unless the loans are well-secured and in the process of collection. Loans may be placed on non-accrual status earlier when, in the opinion of management, reasonable doubt exists as to the full, timely collection of interest or principal.

The following table summarizes non-performing assets:

	Septem	ber 30, 2007 (Dollars in th	mber 31, 2006
Non-performing assets:			
Non-accrual loans	\$	4,407	\$ 7,918
Loans 90 days past due and still accruing		3,108	434
Restructured loans		643	1,010
Non-performing loans		8,158	9,362
Other real estate owned		915	817
Total non-performing assets	\$	9,073	\$ 10,179
Non-performing loans as a percentage of total loans		1.58%	1.92%
Non-performing assets as a percentage of total assets		1.17%	1.35%

Non-performing assets totaled \$9.1 million at September 30, 2007 compared to \$10.2 million at December 31, 2006. Non-performing loans were the largest component of non-performing assets during both periods, and were approximately \$8.2 million at September 30, 2007 compared to \$9.4 million at December 31, 2006, a decrease of approximately \$1.2 million.

During the third quarter of 2007, non-performing loans increased \$3.3 million, primarily due to a \$2.4 million increase in loans 90 days past due and still accruing interest. The increase in loans 90 days past due and still accruing interest was

largely due to a group of loans in our Missouri market from a diversified commercial customer totaling \$2.6 million that were on non-accrual status at December 31, 2006, were paid current as of March 31, 2007, and were 90 days past due and still accruing interest at September 30, 2007. Management actively worked with the borrower to resolve the delinquencies during the first three quarters of 2007, and subsequent to September 30, 2007, all loans to this borrower were of performing status.

Included in non-accrual loans at September 30, 2007 were several loans. The largest three relationships included in non-accrual at September 30, 2007 included a \$458,000 commercial loan secured by real estate, a \$351,000 commercial loan that, subsequent to September 30, 2007 has been paid in full, and a \$300,000 commercial loan secured by real estate and business assets that management is actively seeking resolution with the borrower.

Restructured loans at September 30, 2007 consisted of six relationships, the largest of which included three agricultural loans for approximately \$509,000 which were restructured through Farm Service Agency and are therefore 75% guaranteed.

Other real estate owned at September 30, 2007 consisted of seven properties including five commercial buildings totaling approximately \$755,000, one one-to-four family properties totaling approximately \$113,000, and one piece of vacant land for approximately \$47,000. The properties are all located within our market areas. Management is working to sell the real estate as soon as practical.

The loan portfolio is continuously monitored for possible non-performing assets as information becomes available. The magnitude of any increase in non-performing loans is not determinable.

#### Allowance for loan losses

Management maintains an allowance for loan losses based on historical experience, an evaluation of economic conditions and regular review of delinquencies and loan portfolio quality. Based upon these factors, management makes various assumptions and judgments about the ultimate collectibility of the loan portfolio and provides an allowance for probable loan losses based upon a percentage of the outstanding balances and for specific loans if their ultimate collectibility is considered questionable. Actual losses may differ due to changing conditions or information that is currently not available.

The following table summarizes the allowance for loan losses:

	Niı	Nine Months Ended September 30						
	:	2007		2006				
		(Dollars in	thousand	s)				
Allowance at beginning of period	\$	5,715	\$	5,424				
Provision for loan losses		398		563				
Loans charged off		(475)		(387)				
Recoveries		217		169				

Allowance at end of period	\$ 5,855	\$ 5,769
Annualized net charge-offs as a percent of total loans	0.07%	0.06%
Allowance as a percent of total loans	1.13%	1.23%
Allowance as a pecent of non-performing loans	71.77%	67.37%

The allowance for loan losses as a percent of non-performing loans increased at September 30, 2007, compared to September 30, 2006 due to a decrease in non-performing loans at September 30, 2007 to \$8.2 million from \$8.6 million at September 30, 2006. This decrease was primarily due to a decrease in restructured loans from September 30, 2006 compared to September 30, 2007.

#### **Deposits**

Total deposits increased approximately \$20.3 million to \$583.2 million at September 30, 2007 from \$562.9 million at December 31, 2006. This increase was primarily a result of an increase in certificates of deposits as a result of branch promotional campaigns and an increase in public funds, offset by a decrease in checking deposits.

Principal maturities of time deposits at September 30, 2007 were as follows:

Year ending December 31:	(Dollars in	n thousands)
2007	\$	101,839
2008		176,745
2009		31,473
2010		3,990
2011		1,738
Thereafter		1,210
Total	\$	316,995

#### **Regulatory Capital**

We are subject to regulatory capital requirements administered by the Federal Reserve, the Federal Deposit Insurance Corporation and the Office of the Comptroller of the Currency. Failure to meet the regulatory capital guidelines may result in the initiation by the Federal Reserve of appropriate supervisory or enforcement actions. As of September 30, 2007 and December 31, 2006, we met all applicable capital adequacy requirements. Regulatory capital ratios at September 30, 2007, were as follows:

Ratio	Actual	Minimum Required
Total capital to risk weighted assets	11.30%	8.00%
Core capital to risk weighted assets	9.63%	4.00%
Core capital to average assets	7.72%	4.00%

#### Liquidity

Liquidity 43

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Our liquidity is continuously forecasted and managed in order to satisfy cash flow requirements of depositors and borrowers and to meet other operating cash flow needs. We have developed internal and external sources of liquidity to meet our liquidity needs. These sources include, but are not limited to, the ability to raise deposits through branch promotional campaigns, the purchase of brokered certificates of deposits, overnight funds, short term investment securities classified as available-for-sale and draws on credit facilities established through the Federal Home Loan Bank of Topeka.

Our most liquid assets are cash and cash equivalents and investment securities available-for-sale. The levels of these assets are dependent on operating, financing, lending and investing activities during any given period. At September 30, 2007, these assets, approximating \$193.0 million, consisted of \$21.1 million in cash and cash equivalents, and \$171.9 million in investment securities available-for-sale. Approximately \$154.1 million of these investment securities were pledged as collateral for borrowings, repurchase agreements and for public funds on deposit at September 30, 2007.

At September 30, 2007, we had approximately \$35.3 million borrowing capacity remaining under existing agreements with the Federal

Home Loan Bank of Topeka, and approximately \$6.0 million borrowing capacity under our corporate line of credit.

#### RESULTS OF OPERATIONS

Net income for the three months ended September 30, 2007 was \$908,000, or \$0.25 basic and diluted income per share, an increase of 20.3%, compared to \$755,000, or \$0.21 basic and \$0.20 diluted income per share for the three months ended September 30, 2006. Net income for the nine months ended September 30, 2007 was \$3,487,000, or \$0.97 basic and \$0.95 diluted income per share, compared to \$2,573,000, or \$0.67 basic and \$0.66 diluted income per share for the nine months ended September 30, 2006, an increase of \$914,000, or 35.5%.

**Net Interest Income** 

Net Interest Income 51

Net interest income before provision for loan losses for the three months ended September 30, 2007 totaled \$6.3 million compared to \$6.0 million for the same period in 2006, an increase of \$0.3 million, or 4.6%. Net interest income before provision for loan losses for the nine months ended September 30, 2007 totaled \$18.9 million compared to \$17.7 million for the same period in 2006, an increase of \$1.2 million, or 6.9%.

Net interest margin, adjusted for the tax effect of tax exempt securities, as a percent of average earning assets, was 3.69% for the three months ended September 30, 2006. Tax equivalent net interest margin as a percent of average earning assets was 3.76% for the nine months ended September 30, 2007, and 3.77% for the nine months ended September 30, 2006. The average rate of interest-earning assets increased 27 basis points for the quarter ended September 30, 2007 compared to the quarter ended September 30, 2006. The average rate of interest earning assets increased 54 basis points for the nine months ended September 30, 2007 compared to the same period in 2006. The average cost of interest-bearing liabilities increased 36 and 54 basis points for the respective three and nine months ended September 30, 2007, compared to the same periods in 2006. The result was an increase in net interest income of \$0.3 million and \$1.2 million, including the tax equivalent impact on tax exempt securities, for the three and nine months ended September 30, 2007 compared to the same periods in 2006.

The following tables present certain information relating to net interest income for the three and nine months ended September 30, 2007 and 2006. The average rates are derived by dividing annualized interest income or expense by the average balance of assets and liabilities, respectively, for the periods shown.

Three Mont	hs En	ded September	30, 2007	, 2007 Three Months Ended September 30, 20				
0		T . 4 4	Average	Average		T . 4 4	Average	
Balance		Interest				Interest	Rate	
			(Donars III thousa	ilas)				
\$ 504,462	\$	10,418	8.20% \$	460,049	\$	9,266	7.99%	
152,781		2,016	5.24%	155,743		2,015	5.13%	
28,290		494	6.93%	28,366		451	6.31%	
13,630		174	5.04%	10,860		103	3.76%	
681		16	9.32%	538		12	8.85%	
\$ 699,844	\$	13,118	7.44% \$	655,556	\$	11,847	7.17%	
\$ 189,337	\$	1,112	2.33% \$	184,048	\$	934	2.01%	
313,011		3,873	4.91%	273,948		3,010	4.36%	
3,751		39	4.14%	3,789		36	3.77%	
107,710		1,179	4.34%	113,339		1,233	4.32%	
22,681		406	7.10%	17,935		411	9.09%	
\$ 636,490	\$	6,609	4.12% \$	593,059	\$	5,624	3.76%	
	\$	6,509			\$	6,223		
			3.32%				3.41%	
\$ 63,354			\$	62,497				
			3.69%				3.77%	
90.95%				88.68%	6			
\$ \$ \$	\$ 504,462 152,781 28,290 13,630 681 \$ 699,844 \$ 189,337 313,011 3,751 107,710 22,681 \$ 636,490 \$ 63,354	\$ 504,462 \$ 152,781 28,290 13,630 681 \$ 699,844 \$ \$ \$ 189,337 \$ 313,011 3,751 107,710 22,681 \$ 636,490 \$ \$ \$ \$	Average Balance       Interest         \$ 504,462       \$ 10,418         152,781       2,016         28,290       494         13,630       174         681       16         \$ 699,844       \$ 13,118         \$ 189,337       \$ 1,112         313,011       3,873         3,751       39         107,710       1,179         22,681       406         \$ 636,490       \$ 6,609         \$ 65,509	Balance         Interest         Rate (Dollars in thousa)           \$ 504,462         \$ 10,418         8.20% \$           152,781         2,016         5.24%           28,290         494         6.93%           13,630         174         5.04%           681         16         9.32%           \$ 699,844         \$ 13,118         7.44% \$           \$ 189,337         \$ 1,112         2.33% \$           313,011         3,873         4.91%           3,751         39         4.14%           107,710         1,179         4.34%           22,681         406         7.10%           \$ 636,490         \$ 6,609         4.12% \$           \$ 65,509         \$ 3.32%           \$ 63,354         \$ 3.69%	Average Balance         Interest         Average Rate (Dollars in thousands)         Average Balance (Dollars in thousands)           \$ 504,462         \$ 10,418         8.20% \$ 460,049           \$ 152,781         2,016         5.24%         155,743           28,290         494         6.93%         28,366           \$ 13,630         174         5.04%         10,860           681         16         9.32%         538           \$ 699,844         \$ 13,118         7.44% \$ 655,556           \$ 189,337         \$ 1,112         2.33% \$ 184,048           313,011         3,873         4.91%         273,948           3,751         39         4.14%         3,789           107,710         1,179         4.34%         113,339           22,681         406         7.10%         17,935           \$ 636,490         \$ 6,609         4.12% \$ 593,059           \$ 65,509         \$ 65,509           \$ 63,354         \$ 62,497           3.69%	Average Balance         Interest         Average Rate (Dollars in thousands)         Average Balance (Balance)           \$ 504,462         \$ 10,418         8.20% \$ 460,049 \$ 152,781         2,016         5.24% 155,743           28,290         494         6.93% 28,366         13,630         174         5.04% 10,860           681         16         9.32% 538         538         538           \$ 699,844         \$ 13,118         7.44% \$ 655,556 \$         \$           \$ 189,337         \$ 1,112         2.33% \$ 184,048 \$ 3,789         \$           \$ 3,751         39         4.14% 3,789         273,948           \$ 107,710         1,179         4.34% 113,339 22,681         406 7.10% 17,935 5         \$           \$ 636,490         \$ 6,609         4.12% \$ 593,059 \$ 5         \$           \$ 636,490         \$ 6,509         \$         \$           \$ 63,354         \$ 62,497         \$         3.69%	Average Balance         Average Rate (Dollars in thousands)         Average Balance (Dollars in thousands)         Interest           \$ 504,462         \$ 10,418         8.20% \$ 460,049 \$ 9,266           152,781         2,016         5.24% 155,743 2,015           28,290         494         6.93% 28,366 451           13,630         174         5.04% 10,860 103           681         16         9.32% 538 12           \$ 699,844         \$ 13,118         7.44% \$ 655,556 \$ 11,847           \$ 189,337         \$ 1,112         2.33% \$ 184,048 \$ 934           313,011         3,873         4.91% 273,948 3,010           3,751         39         4.14% 3,789 36         36           107,710         1,179         4.34% 113,339 1,233         1,233           22,681         406 7.10% 17,935 411         \$ 636,490 \$ 6,609 4.12% \$ 593,059 \$ 5,624           \$ 63,354         \$ 65,509 \$ 5,624         \$ 6,509 \$ 5,624           \$ 63,354         \$ 62,497	

<sup>(1)</sup> Loans are net of deferred costs, less fees.

<sup>(2)</sup> Non-accruing loans are included in the computation of average balances.

<sup>(3)</sup> The Company includes loan fees in interest income. These fees for the three months ended September 30, 2007 and 2006 were \$188,000 and \$314,000, respectively.

<sup>(4)</sup> Yield is adjusted for the tax effect of tax exempt securities. The tax effects for the three months ended September 30, 2007 and 2006 were \$203,000 and \$195,000, respectively.

<sup>(5)</sup> Interest income on other assets includes imputed interest on premises under construction. Imputed interest for the three months ended September 30, 2007 and September 30, 2006 was \$4,000 and \$0, respectively.

	Nine Months Ended September 30, 2007						Nine Month	ed September :	r 30, 2006	
		Average Balance		Interest	Average Rate		Average Balance		Interest	Average Rate
					(Dollars in t	thous	sands)			
Interest-earning assets:										
Loans receivable, net (1) (2) (3)	\$	499,774	\$	30,727	8.22%	\$	450,516	\$	25,878	7.68%
Investment securities-taxable		153,187		6,007	5.24%		157,173		5,829	4.96%
Investment securities-nontaxable (4)		27,712		1,373	6.62%		28,434		1,364	6.41%
Interest-bearing deposits		12,530		467	4.98%		11,759		387	4.40%
Other assets (5)		681		103	20.22%		500		35	9.36%
Total interest-earning assets	\$	693,884	\$	38,677	7.45%	\$	648,382	\$	33,493	6.91%
Interest-bearing liabilities:										
Savings deposits and interest-bearing										
checking	\$	192,631	\$	3,300	2.29%	\$	187,470	\$	2,556	1.82%
Time deposits		305,042		11,098	4.86%		259,188		7,815	4.03%
Federal funds purchased and										
securities sold under agreements to										
repurchase		3,744		128	4.57%		4,509		124	3.68%
Federal Home Loan Bank advances										
and other borrowings		108,008		3,425	4.24%		111,765		3,539	4.23%
Subordinated debentures		22,681		1,210	7.13%		16,655		1,188	9.54%
Total interest-bearing liabilities	\$	632,106	\$	19,161	4.05%	\$	579,587	\$	15,222	3.51%
Net interest income (tax equivalent)			\$	19,516				\$	18,271	
Interest rate spread					3.40%					3.40%
Net interest-earning assets	\$	61,778				\$	68,795			
Net interest margin (4)					3.76%					3.77%
Ratio of average interest-bearing										
liabilities to average interest-earning										
assets		91.10%					89.39%			

<sup>(1)</sup> Loans are net of deferred costs, less fees.

- (3) The Company includes loan fees in interest income. These fees for the nine months ended September 30, 2007 and 2006 were \$551,000 and \$1,037,000, respectively.
- Yield is adjusted for the tax effect of tax exempt securities. The tax effects for the nine months ended September 30, 2007 and 2006 were \$597,000 and \$568,000, respectively.
- (5) Interest income on other assets includes imputed interest on premises under construction. Imputed interest for the nine months ended September 30, 2007 and September 30, 2006 was \$67,000 and \$0, respectively.

The following table presents the components of changes in net interest income, on a tax equivalent basis, attributed to volume and rate. Changes in interest income and interest expense attributable to volume changes are calculated by multiplying the change in volume by the average interest rate during the prior year s respective three or nine months periods. The changes in interest income and interest expense attributable to change in interest rates are calculated by multiplying the change in interest rate by the average volume during the prior year s respective three or nine months periods. The changes in interest income and interest expense attributable to the combined impact of changes in volume and change in interest rate are calculated by multiplying the change in rate by the change in volume.

<sup>(2)</sup> Non-accruing loans are included in the computation of average balances.

	Three Months Ended September 30, 2007 Compared To Three Months Ended September 30, 2006 Increase (decrease) due to					Nine Months Ended September 30, 2007 Compared To Nine Months Ended September 30, 2006 Increase (decrease) due to						
		Volume		Rate		Net (Dollars ir	tho	Volume usands)		Rate		Net
Interest income:						(= 0-10-0-1						
Loans receivable, net (1) (2) (3)	\$	895	\$	257	\$	1,152	\$	2,829	\$	2,019	\$	4,848
Investment securities-taxable		(38)		38				(148)		327		179
Investment securities-nontaxable (4)		(1)		44		43		(35)		44		9
Interest-bearing deposits		26		45		71		25		55		80
Other assets (5)		3		1		4		13		55		68
Total interest income	\$	885	\$	385	\$	1,270	\$	2,684	\$	2,500	\$	5,184
Interest expense:												
Savings deposits and interest bearing												
checking	\$	27	\$	149		176	\$	70	\$	673	\$	743
Time deposits		429		435		864		1,382		1,901		3,283
Federal funds purchased and securities												
sold under agreements to repurchase				3		3		(21)		25		4
Federal Home Loan Bank advances												
and												
Other borrowings		(61)		8		(53)		(118)		5		(113)
Subordinated debentures		109		(114)		(5)		430		(408)		22
Total interest expense		504		481		985		1,743		2,196		3,939
Net change in net interest income	\$	381	\$	(96)	\$	285	\$	941	\$	304	\$	1,245

<sup>(1)</sup> Loans are net of deferred costs, less fees.

<sup>(2)</sup> Non-accruing loans are included in the computation of average balances.

<sup>(3)</sup> The Company includes loan fees in interest income. These fees for the three months ended September 30, 2007 and 2006 were \$188,000 and \$314,000, and for the nine months ended September 30, 2007 and 2006 were \$551,000 and \$1,037,000.

<sup>(4)</sup> Yield is adjusted for the tax effect of tax exempt securities. The tax effects for the three months ended September 30, 2007 and 2006 were \$203,000 and \$195,000, and for the nine months ended September 30, 2007 and 2006 were \$597,000 and \$568,000.

<sup>(5)</sup> Interest income on other assets includes imputed interest on premises under construction. Imputed interest for the three months ended September 30, 2007 and September 30, 2006 was \$4,000 and \$0, respectively. Imputed interest for the nine months ended September 30, 2007 and September 30, 2006 was \$67,000 and \$0, respectively.

Interest-earning assets

The average rate on interest-earning assets was 7.44% for the three months ended September 30, 2007, representing an increase of 27 basis points from 7.17% for the same three months ended 2006. The average rate on interest-earning assets was 7.45% for the nine months ended September 30, 2007, representing an increase of 54 basis points from 6.91% for the same nine months ended 2006. Interest-earning assets are comprised of loans receivable, investment securities, interest-bearing deposits and an investment in a non-consolidated wholly owned subsidiary that was formed for the purpose of issuing trust preferred securities.

The average rate on loans receivable increased 21 basis points to 8.20% for the three months ended September 30, 2007, compared to 7.99% for the three months in September 30, 2006. The average rate on loans receivable increased 54 basis points to 8.22% for the nine months ended September 30, 2007, compared to 7.68% for the nine months ended September 30, 2006. The average balance of loans receivable increased approximately \$44.4 million during the three months ended September 30, 2007 compared to the same three months in 2006 and \$49.3 million during the nine months ended September 30, 2007 compared to the same nine months in 2006. The combination of the rate increases and average balance increases resulted in an increase in interest income from loans receivable of \$1.2 million, or 12.4%, during the third quarter of 2007 compared to the third quarter of 2006 and an increase of \$4.8 million, or 18.7%, during the nine months ended September 30, 2007 compared to the same period in 2006.

The average rate on investment securities, adjusted for the tax effect of tax exempt securities, increased 19 basis points to 5.50% for the quarter ended September 30, 2007 compared to 5.31% for the quarter ended September 30, 2006 and 27 basis points to 5.45% for the nine months ended September 30, 2007, compared to 5.18% for the nine months ended September 30, 2006. This increase in average interest rate was offset by a decrease in the average balances of investment securities during the three and nine months ended September 30, 2006 of \$3.0 million and \$4.7 million, respectively, compared to the same periods of the previous year.

Interest-bearing liabilities

The average rate paid on interest-bearing liabilities increased 36 basis points to 4.12% for the three months ended September 30, 2007, compared to 3.76% for the same three months in 2006. The average rate paid on interest-bearing liabilities increased 54 basis points to 4.05% for the nine months ended September 30, 2007, compared to 3.51% for the same nine months in 2006. Interest-bearing liabilities are comprised of savings and interest bearing checking deposits, time deposits, federal funds purchased and securities sold under agreements to repurchase, holding company notes payable, Federal Home Loan Bank advances and other borrowings, and subordinated debentures held by our subsidiary trust which issued trust preferred securities.

The average rate paid on interest-bearing savings and interest-bearing checking deposits increased 32 basis points to 2.33% for the three months ended September 30, 2007 compared to 2.01% for the three months ended September 30, 2006. The average rate paid on time deposits increased 55 basis points to 4.91% during the third quarter of 2007 from 4.36% during the second quarter of 2006. The average rate paid on interest-bearing savings and interest-bearing checking deposits increased 47 basis points to 2.29% for the nine months ended September 30, 2007, compared to 1.82% for the nine months ended September 30, 2006. The average rate paid on time deposits increased 83 basis points to 4.86% during the nine months ended September 30, 2007 compared to 4.03% during the nine months ended September 30, 2006.

The effective interest rate on the subordinated debentures decreased 199 basis points to 7.10% for the three months ended September 30, 2007, compared to 9.09% for the same period of 2006. The effective interest rate on subordinated debentures decreased 241 basis points to 7.13% for the nine months ended September 30, 2007, compared to 9.09% for the nine months ended September 30, 2006. During the third quarter of 2006, the Company chose to redeem all of the Team Financial Capital Trust I 9.50% Subordinated Debentures, due August 10, 2031 (the Securities ) at a redemption price equal to 100% of the principal amount of the Securities, or \$16.0 million, plus interest accrued and unpaid through September 17, 2006. As a result of the redemption of the debentures, the Company incurred a pretax charge, recorded as other non-interest expense to earnings of approximately \$824,000 on the redemption date of the debentures. This charge was the unamortized portion of the offering cost that was being amortized over the original life of the debentures. To fund the redemption of the Securities, the Company replaced the called debentures with a pooled trust preferred security of \$22.0 million at a variable rate of 1.65% above the 90-day LIBOR. The new trust preferred security has a 30-year term and a callable option 5 years after the issuance date and did not have a placement or annual trustee fee associated with it.

#### **Provision for Loan Losses**

A provision for losses on loans is charged to earnings to bring the total allowance for loan losses to a level considered appropriate by management based on historical loss experience, the volume and type of lending conducted, the status of past due principal and interest payments, general economic conditions, particularly as such conditions relate to our market areas, and other factors related to the collectibility of the loan portfolio. After considering the above factors, management recorded a provision for loan losses on loans totaling

\$91,000 for the three months ended September 30, 2007, and \$131,000 for the three months ended September 30, 2006. T

# provision for loan losses for the nine months ended

A provision for losses on loans is charged to earnings to bring the total allowance for loan losses to a leves consider

September 30, 2007, was \$398,000, compared to \$563,000 for the nine months ended September 30, 2006. The decrease in the amount of the provision recorded for the three and nine months ended September 30, 2007 compared to the three and nine months ended September 30, 2006 was largely due to the decreased loan growth in 2007 compared to 2006, coupled with fewer non-performing loans as a percentage of total loans. Loan growth for the first nine months of 2007 was approximately \$29.6 million, compared to loan growth of approximately \$48.4 million for the first nine months of 2006, reducing the need to record additional provision for loan losses.

**Non-Interest Income** 

Non-Interest Income 64

The following table summarizes non-interest income for the three and nine months ended September 30, 2007, compared to the same periods ended September 30, 2006.

	Three Mor Septem			Nine Months Ended September 30,				
	2007	ŕ	2006		2007		2006	
			(In thou	ısands)				
Service charges	\$ 950	\$	951	\$	2,675	\$	2,702	
Trust fees	184		173		602		555	
Brokerage service revenue	60		52		161		175	
Gain on sales of mortgage loans	145		125		444		455	
Loss on sales of investment securities	(5)		(74)		(4)		(164)	
Mortgage servicing fees	44		51		137		156	
Merchant processing fees	4		7		12		16	
ATM and debit card fees	150		124		420		360	
Bank owned life insurance income	242		220		717		650	
Other	133		138		411		383	
Total non-interest income	\$ 1,907	\$	1,767	\$	5,575	\$	5,288	

Non-interest income for the three months ended September 30, 2007 increased approximately \$140,000, or 7.9% compared to the three months ended September 30, 2006. Non-interest income for the nine months ended September 30, 2007 increased approximately \$287,000, or 5.4% compared to the nine months ended September 30, 2006.

The primary reason for the increase in non-interest income during three and nine months ended September 30, 2007 compared to the same periods in 2006 was due to the losses on sales of investment securities recorded as a result of repositioning the securities portfolio during the second and third quarters of 2006 making non-interest income during those periods unusually low. Also contributing to the increase in non-interest income for the three and nine months ended September 30, 2007 was an increase in ATM and debit card fees and an increase in bank owned life insurance income. Gain on sales of mortgage loans also increased approximately \$20,000, or 16.0%, during the quarter ended September 30, 2007 compared to the same period ended September 30, 2006. Gain on sales of mortgage loans has been slowly recovering from lows experienced in 2006 and we expect the levels of mortgage loan originations and sales and related gains to continue to increase at a moderate pace, due to the opening of new banking centers and additional mortgage lenders, which should help increase the volume of loans that can be sold.

#### Non-Interest Expense

The following table presents non-interest expense for the three and nine months ended September 30, 2007, compared to the same periods ended September 30, 2006.

	Three Mor Septen		Nine Months Ended September 30,				
	2007		2006		2007		2006
			(In tho	usands	)		
Salaries and employee benefits	\$ 3,441	\$	2,985	\$	9,638	\$	9,238
Occupancy and equipment	947		735		2,524		2,231
Data processing	783		749		2,305		2,170
Professional fees	435		250		1,107		1,100
Marketing	167		109		446		284
Supplies	104		63		296		249
Intangible asset amortization	156		141		422		436
Trust preferred securities redemption amortization			823				823
Other	955		858		2,670		2,519
Total non-interest expenses	\$ 6,988	\$	6,713	\$	19,408	\$	19,050

Non-interest expense increased \$275,000, or 4.1%, for the three months ended September 30, 2007, compared to the three months ended September 30, 2006. Non-interest expense increased \$358,000, or 1.9%, for the nine months ended September 30, 2007 compared to the nine months ended September 30, 2006.

The increase in non-interest expense for the three and nine months ended September 30, 2007 was primarily due to a \$456,000 and \$400,000 increase in our salaries and employee benefits expense for those periods, respectively. The increases in salaries and employee benefits were largely driven by increased medical insurance expense. Occupancy and equipment expenses also increased \$212,000 and \$293,000 for the three and nine months ended September 30, 2007 primarily due to the re-evaluation of the useful lives of our fixed assets and to immaterial corrections of prior period depreciation differences, which resulted in additional depreciation during the quarter. During the third quarter of 2007, we incurred \$435,000 in professional fees, up approximately \$185,000 from the same period in 2006. The increase in professional fees was primarily related to the preparation for and compliance with the provisions of the Sarbanes-Oxley Act of 2002. Although the Company is incurring substantial costs defending the complaint against the Company regarding the sale of our former insurance agency subsidiary, substantially all of those costs are now being paid by a Company liability insurance policy. Also contributing to the increase in non-interest expenses during the three months ended September 30, 2007 was a procedural loss for approximately \$86,000 as a result of settling a lawsuit filed in a Nebraska district court regarding several endorsements on presented financial instruments. Offsetting these increases was a decrease of \$823,000 in the trust preferred securities redemption amortization charge incurred as a result of the restructuring of the trust preferred securities in September 2006.

#### **Income Tax Expense**

We recorded income tax expense of \$226,000 for the three months ended September 30, 2007, an increase of \$30,000 compared to income tax expense of \$196,000 for the three months ended September 30, 2006. The effective tax rate for the three months ended September 30, 2007 was 19.9%, compared to 20.6% for the three months ended September 30, 2006. Income tax expense for the nine months ended September 30, 2007 was \$1,201,000, an increase of \$396,000 from \$805,000 recorded for the nine months ended September 30, 2006. The effective tax rate for the nine months ended September 30, 2007 was 25.6%, compared to 23.8% for the nine months ended September 30, 2006.

The effective tax rate is less than the statutory federal rate of 34.0% due primarily to municipal interest income and income from the investment in bank owned life insurance. The increase in the effective tax rate was primarily attributable to tax-exempt income representing a smaller percentage of total income in 2007 compared to 2006.

Item 3: QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

**Asset and Liability Management** 

Asset and liability management refers to management s efforts to minimize fluctuations in net interest income caused by interest rate changes. This is accomplished by managing the repricing of interest rate sensitive interest-bearing assets and interest-bearing liabilities. Controlling the maturity of repricing of an institution s liabilities and assets in order to minimize interest rate risk is commonly referred to as gap management.

The following table indicates that at September 30, 2007, if there had been a sudden and sustained increase in prevailing market interest rates, our net interest income would be expected to increase, while a decrease in rates would indicate a decrease in net interest income.

Change in interest rates	t interest ncome (I	ir	ecrease) ncrease nthousands)	% change
200 basis point rise	\$ 27,527	\$	1,249	4.75%
100 basis point rise	26,902		624	2.37%
Base rate scenario	26,278			
100 basis point decline	25,370		(908)	(3.46)%
200 basis point decline	23,691		(2,587)	(9.84)%

#### Item 4: CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

As of September 30, 2007, management, including the Chief Executive Officer and Chief Financial Officer, performed an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Rule 13a-15(e) and Rule 15d-15(e) of the Securities Exchange Act of 1934. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective in recording, processing, summarizing and reporting information required to be disclosed within the time periods specified in the Securities Exchange Commission s rules and forms.

While the Company believes that its existing internal control framework and procedures over financial reporting have been effective in accomplishing the Company s objectives, the Company intends to continue the practice of reevaluating, refining, and expanding its internal controls over financial reporting.

Change in Internal Controls

No changes in our internal controls over financial reporting have occurred during the last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

#### PART II OTHER INFORMATION

#### Item 1. LEGAL PROCEEDINGS

As was disclosed in our Form 10-K for the year ended December 31, 2006, on February 6, 2007, the buyer of our former insurance agency subsidiary filed a complaint in the United States District Court for the Northern District of Oklahoma against TeamBank, N.A. Asset Corporation, Mystic Capital Advisors Group, LLC, Robert Weatherbie, Michael Gibson and Kevin Donoghue, claiming breach of contract, negligent misrepresentation, fraud and misrepresentation and civil conspiracy in connection with the sale of the insurance agency subsidiary that was sold to the buyer effective December 31, 2004. Damages sought from the defendants include not less than \$10 million in actual damages, not less than \$10 million for consequential damages, and not less than \$10 million for punitive damages.

All parties have since been dismissed from the complaint with the exception of TeamBank, N.A., Robert Weatherbie and Michael Gibson. The case is scheduled to go to trial in December 2007. The Company believes the claims are without merit, and is pursuing a vigorous defense as well as available counterclaims against the plaintiff.

From time to time the Company is involved in routine litigation incidental to the conduct of our business. There have been no other material changes to the status of the litigation reported under Legal Proceedings in its Form 10-K for the year ended December 31, 2006, which is incorporated herein by reference. The Company does not believe that any other pending litigation to which it is a party will have a material adverse effect on its liquidity, financial condition, or results of operations.

Item 1A. RISK FACTORS

No change from the risk factors previously disclosed in our Form 10-K for the year ended December 31, 2006.

Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table summarizes information about the shares of common stock we repurchased during the three months ended September 30, 2007.

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Program	Maximum Number of Shares That May Yet Be purchased Under The Program
July 1-July 31				260,778
August 1- August 31	33,500	15.76	33,500	227,278
September 1- September 30				227,278
Total	33,500	\$ 15.76	33,500	

The Board of Directors approved a stock repurchase program, announced October 14, 2004, authorizing the repurchase of up to 400,000 shares of our common stock. During the three and nine months ended September 30, 2007, there were 33,500 and 76,395 shares, respectively of our common stock repurchased under this program. The maximum number of shares that may yet be purchased under the program at September 30, 2007 was 227,278. The stock repurchase program does not have an expiration date.

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nem	٦.	DEF	401	.13	UPON	SENIOR	SECURITES	٠

None.

Item 4. SUBMISSION OF MATTER TO VOTE OF SECURITY HOLDERS

There were no matters submitted to a vote of the shareholders during the quarter ended September 30, 2007. However, there was a matter submitted to a vote of shareholders during the fourth quarter of 2007, regarding the elimination of cumulative voting with regards to the election of directors. On November 8, 2007 the Company held the special meeting and shareholders voted to eliminate cumulative voting for directors in the Company s Articles of Incorporation. Shareholders voted as follows:

For:	2,257,243
Against:	876,032
Abstain:	31,538

#### Item 5. OTHER INFORMATION

None.

#### Item 6. EXHIBITS

Exhibit	
Number	Description
3.1	Restated and Amended Articles of Incorporation of Team Financial, Inc. (1)
3.2	Amended and Restated Bylaws of Team Financial, Inc. (8)
4.9	Indenture between Team Financial, Inc. and Wells Fargo Bank, N.A. dated September 14, 2006 (8)
4.10	Debenture Subscription Agreement between Team Financial, Inc. and Team Financial Capital Trust II dated September 14, 2006 (8)
4.11	Common Securities Subscription Agreement between Team Financial Capital Trust II and Team Financial, Inc. dated September 14, 2006 (8)
4.12	Purchase Agreement among Team Financial Capital Trust II, Team Financial Inc., and Bear, Stearns & Co., Inc. dated September 12, 2006 (8)
4.13	Guarantee Agreement delivered by Team Financial, Inc. and Wells Fargo Bank, N.A. dated September 14, 2006 (8)
4.14	Junior Subordinated Debenture of Team Financial, Inc. due 2036 (8)
4.15	Capital Security Certificate of Team Financial Capital Trust II evidencing 22,000 Capital Securities owned by Cede & Co. (8)
4.16	Common Security Certificate of Team Financial Capital Trust II evidencing 681 Commons Securities owned by Team
	Financial, Inc. (8)
10.1	Employment Agreement between Team Financial, Inc. and Robert J. Weatherbie dated January 23, 2007. (9)
10.2	Employment Agreement between TeamBank, N.A. and Carolyn S. Jacobs dated March 14, 2007. (9)
10.3	Employment Agreement between Team Financial, Inc. and Sandra J. Moll dated March 2, 2007. (9)
10.4	Employment Agreement between Team Financial, Inc. and Michael L. Gibson dated January 5, 2006. (6)
10.5	Data Processing Services Agreement between Team Financial, Inc. and Metavante Corporation dated March 1, 2001. (3)
10.6	401K Plan of Team Financial, Inc. 401(k) Trust, effective January 1, 1999 and administered by Nationwide Life Insurance
	Company. (1)
10.7-10.9	Exhibit numbers intentionally not used. Agreement dated May 16, 2006 among Team Financial, Inc. and
	McCaffree Financial

10.10	Corporation. (7)
10.11	Team Financial, Inc. Employee Stock Ownership Plan Summary. (1)
10.12	Team Financial, Inc. 1999 Stock Incentive Plan. (1)
10.13	Rights Agreement between Team Financial, Inc. and American Securities Transfer & Trust, Inc. dated June 3, 1999. (1)
10.14	Team Financial, Inc. Employee Stock Purchase Plan. (1)
10.15	Revolving Credit Agreement between Team Financial, Inc. and US Bank dated March 18, 2004. (4)
10.15.1	Amendment to Loan Agreement and Note between Team Financial, Inc. and US Bank dated June 30, 2007. (10)
10.18	Deferred Compensation Agreement between TeamBank, N.A. and Robert J. Weatherbie dated February 1, 2002. (2)
10.19	Salary Continuation Agreement between TeamBank, N.A. and Robert J. Weatherbie dated July 1, 2001. (2)
10.20	Split Dollar Agreement between TeamBank, N.A. and Robert J. Weatherbie dated January 25, 2002. (2)
10.24	Deferred Compensation Agreement between TeamBank, N.A. and Carolyn S. Jacobs dated February 1, 2002. (2)
10.25	Salary Continuation Agreement between TeamBank, N.A. and Carolyn S. Jacobs dated July 1, 2001. (2)
10.26	Split Dollar Agreement between TeamBank, N.A. and Carolyn S. Jacobs dated January 25, 2002. (2)
10.29	Stock Purchase Agreement dated February 7, 2005 between TeamBank, N.A. and International Insurance Brokers, Ltd., LLC (5)
10.30	Executive Retirement and Release Agreement between Michael L. Gibson and Team Financial, Inc. dated May 24, 2007. (10
11.1	Statement regarding Computation of per share earnings see consolidated financial statements. (11)
31.1	Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. (11)
31.2	Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. (11)
32.1	Certification of Chief Executive Officer Pursuant to 18 U.S.C. \$1350. (11)
32.2	Certification of Chief Financial Officer Pursuant to 18 U.S.C. §1350. (11)

<sup>(1)</sup> Filed with Registration Statement on Form S-1 dated August 6, 2001, as amended, (Registration Statement No. 333-76163) and incorporated herein by reference.

<sup>(2)</sup> Filed with Annual Report on Form 10-K for the Year Ending December 31, 2002, and incorporated herein by reference.

<sup>(3)</sup> Filed with Registration Statement on Form S-1 dated July 12, 2001, as amended, (Registration Statement No. 333-64934) and are incorporated herein by reference.

<sup>(4)</sup> Filed with quarterly report on form 10-Q for the period ended March 31, 2004 and incorporated herein by reference.

- (5) Filed with annual report on Form 10-K for the year ended December 31, 2004, and incorporated herein by reference.
- (6) Filed with quarterly report on form 10-Q for the period ended March 31, 2006 and incorporated herein by reference.
- (7) Filed with Form 8-K dated May 22, 2006 and incorporated herein by reference.
- (8) Filed with quarterly report on form 10-Q for the period ended September 30, 2006 and incorporated herein by reference.
- (9) Filed with quarterly report on form 10-Q for the period ended March 31, 2007 and incorporated herein by reference.
- (10) Filed with quarterly report on form 10-Q for the period ended June 30, 2007 and incorporated herein by reference
- (11) Filed herewith.

## **SIGNATURES**

SIGNATURES 84

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: November 14, 2007 By: /s/ Robert J. Weatherbie

Robert J. Weatherbie

Chairman and

Chief Executive Officer

Date: November 14, 2007 By: /s/ Richard J. Tremblay

Richard J. Tremblay Chief Financial Officer

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