## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 10-Q

## (Mark One)

## x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2006
OR

## o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to
Commission File Number: 000-26335

## TEAM FINANCIAL, INC.

(Exact name of registrant as specified in its charter)

KANSAS<br>(State or other jurisdiction<br>(I.R.S. Employer Identification No.) of incorporation or organization)

8 West Peoria, Suite 200, Paola, Kansas 66071
(Address of principal executive offices) (Zip Code)

Registrant s telephone, including area code: (913) 294-9667

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

## APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.
There were $3,591,084$ shares of the Registrant s common stock, no par value, outstanding as of August 11, 2006.

## Part I. Financial Information



## TEAM FINANCIAL, INC. AND SUBSIDIARIES

## Unaudited Consolidated Statements of Financial Condition

## (In Thousands)



| Treasury stock, 910,432 and 464,475 shares of common stock at cost at June 30, 2006, and <br> December 31, 2005, respectively <br> Accumulated other comprehensive loss |  |  |
| :--- | :--- | :--- |
| Total stockholders equity | 45,249 | $(1,306$ |
| Total liabilities and stockholders equity | $\$$ | 715,932 |

See accompanying notes to the unaudited consolidated financial statements 3

## TEAM FINANCIAL, INC. AND SUBSIDIARIES

## Unaudited Consolidated Statements of Operations

## (Dollars In Thousands, Except Per Share Data)

|  | Three Mont June 30, 2006 | 2005 | Six Months E <br> June 30, <br> 2006 | 2005 |
| :---: | :---: | :---: | :---: | :---: |
| Interest Income: |  |  |  |  |
| Interest and fees on loans | \$ 8,714 | \$ 6,775 | \$ 16,661 | \$ 13,005 |
| Taxable investment securities | 1,928 | 1,858 | 3,814 | 3,668 |
| Nontaxable investment securities | 271 | 289 | 540 | 579 |
| Other | 170 | 86 | 307 | 162 |
| Total interest income | 11,083 | 9,008 | 21,322 | 17,414 |
| Interest Expense: |  |  |  |  |
| Deposits: |  |  |  |  |
| Checking deposits | 479 | 261 | 939 | 487 |
| Savings deposits | 53 | 56 | 106 | 108 |
| Money market deposits | 338 | 147 | 577 | 287 |
| Certificates of deposit | 2,632 | 1,637 | 4,805 | 2,984 |
| Federal funds purchased and securities sold under agreements to repurchase | 52 | 33 | 88 | 56 |
| FHLB advances payable | 1,129 | 1,176 | 2,263 | 2,340 |
| Notes payable and other borrowings | 39 | 15 | 43 | 47 |
| Subordinated debentures | 389 | 389 | 777 | 777 |
| Total interest expense | 5,111 | 3,714 | 9,598 | 7,086 |
| Net interest income before provision for loan losses | 5,972 | 5,294 | 11,724 | 10,328 |
| Provision for loan losses | 157 | 267 | 432 | 412 |
| Net interest income after provision for loan losses | 5,815 | 5,027 | 11,292 | 9,916 |
| Non-Interest Income: |  |  |  |  |
| Service charges | 904 | 998 | 1,751 | 1,902 |
| Trust fees | 206 | 183 | 382 | 370 |
| Gain on sales of mortgage loans | 139 | 212 | 330 | 427 |
| Loss on sales of investment securities | (90 |  | (90 |  |
| Bank-owned life insurance income | 214 | 208 | 430 | 416 |
| Other | 369 | 331 | 718 | 652 |
| Total non-interest income | 1,742 | 1,932 | 3,521 | 3,767 |
| Non-Interest Expenses: |  |  |  |  |
| Salaries and employee benefits | 3,161 | 2,833 | 6,236 | 5,450 |
| Occupancy and equipment | 728 | 695 | 1,496 | 1,367 |
| Data processing | 713 | 722 | 1,398 | 1,411 |
| Professional fees | 476 | 320 | 850 | 655 |
| Marketing | 95 | 86 | 175 | 147 |
| Supplies | 85 | 82 | 186 | 161 |
| Intangible asset amortization | 148 | 157 | 295 | 313 |
| Other | 852 | 805 | 1,661 | 1,627 |

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See accompanying notes to the unaudited consolidated financial statements
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## Team Financial, Inc. And Subsidiaries

## Unaudited Consolidated Statements of Comprehensive Income

## (In Thousands)

|  | Three Months Ended June 30, |  |  | Six Months Ended <br> June 30, <br> 2006 <br> 2005 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Income | \$ 949 |  | \$ 859 | \$ 1,877 |  | \$ | 1,855 |
| Other comprehensive income, net of tax: |  |  |  |  |  |  |  |
| Unrealized gains (losses) on investment securities available for sale net of tax of $\$(836)$ and $\$ 562$ for the three months ended June 30, 2006 and 2005, respectively; and net of tax of $\$(1,033)$ and $\$(341)$ for the six months ended June 30, 2006 and June 30, 2005, respectively | (1,620 | ) | 1,087 | (2,002 | ) | (663 | ) |
| Reclassification adjustment for gains included in net income net of tax of \$31 and $\$ 0$ for the three months ended June 30, 2006 and 2005, respectively | 59 |  |  | 59 |  |  |  |
| Other comprehensive income (loss), net | (1,561 | ) | 1,087 | (1,943 | ) | (663 | ) |
| Comprehensive income (loss) | \$ (612 | ) | \$ 1,946 | \$ (66 | ) | \$ | 1,192 |

See accompanying notes to the unaudited consolidated financial statements

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Team Financial, Inc. And Subsidiaries
Unaudited Consolidated Statements of Changes In Stockholders Equity
Six Months Ended June 30, 2006
(Dollars In Thousands, Except Per Share Amounts)

|  | Common stock |  | Capital surplus |  | Retained earnings |  | Treasury stock |  |  | Accumulated other comprehensive loss |  | Total stockholders equity |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { BALANCE, December 31, } \\ & 2005 \end{aligned}$ | \$ | 27,880 | \$ | 417 | \$ | 30,941 |  | (4,583 | ) | \$ | (1,306 | ) | \$ |  |
| Treasury stock purchased (445,957 shares) |  |  |  |  |  |  |  |  | ) |  |  |  | (7,186 | ) |
| Common stock issued in connection with compensation plans (2,046 shares) | 21 |  |  |  |  |  |  |  |  |  |  |  | 21 |  |
| Increase in capital surplus in connection with compensation plans |  |  | 12 |  |  |  |  |  |  |  |  |  | 129 |  |
| Net Income |  |  |  |  |  |  |  |  |  |  |  |  | 1,877 |  |
| Dividends (\$0.16 per share) |  |  |  |  |  |  |  |  |  |  |  |  | (606 | ) |
| Other comprehensive (loss) net of $\$(1,032)$ in taxes |  |  |  |  |  |  |  |  |  |  |  |  | (1,943 | ) |
| BALANCE, June 30, 2006 | \$ | 27,901 | \$ | 546 | \$ | 32,212 | \$ | (11,769 | ) | \$ | (3,249 |  | \$ . |  |

See accompanying notes to the unaudited consolidated financial statements

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## Team Financial, Inc. And Subsidiaries

## Unaudited Consolidated Statements Of Cash Flows

## (Dollars in thousands)




## See accompanying notes to the unaudited consolidated financial statements

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## Team Financial, Inc. and Subsidiaries

## Notes to Unaudited Consolidated Financial Statements

## Three and six month periods ended June 30, 2006 and 2005

## (1) Basis of Presentation

The accompanying unaudited consolidated financial statements of Team Financial, Inc. and Subsidiaries have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes necessary for a comprehensive presentation of financial condition and results of operations required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all normal recurring adjustments necessary for a fair presentation of results have been included. The consolidated financial statements should be read in conjunction with the audited consolidated financial statements included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2005.

The interim consolidated financial statements include the accounts of Team Financial, Inc. and its wholly owned subsidiaries, Team Financial Acquisition Subsidiary, Inc., including TeamBank, N.A. and its subsidiaries, and Post Bancorp and its subsidiary Colorado National Bank. All material inter-company transactions, profits, and balances are eliminated in consolidation. The consolidated financial statements do not include the accounts of our wholly owned statutory trust, Team Financial Capital Trust I (the Trust ). The Trust qualifies as a special purpose entity that is not required to be consolidated in the financial statements of Team Financial, Inc. The Trust Preferred Securities issued by the Trust is included in Tier I capital for regulatory capital purposes.

The December 31, 2005 statement of financial condition has been derived from the audited consolidated financial statements as of that date. Certain amounts in the 2005 financial statements have been reclassified to conform to the 2006 presentation. The results of the interim periods ended June 30, 2006, are not necessarily indicative of the results that may occur for the year ending December 31, 2006.

## (2) Recent Accounting Pronouncements

In December of 2004, the Financial Accounting Standards Board ( FASB ) issued Statement of Financial Accounting Standards No. 123 (revised 2004), Share Based Payments, ( SFAS 123(R) ). This statement requires that the cost resulting from all share-based transactions be recognized in the financial statements. SFAS 123(R) establishes fair value as the measurement objective in accounting for share-based arrangements and requires all entities to apply a fair-value based measurement method in accounting for share based payments with employees except for equity instruments held by employee share ownership plans. SFAS 123(R) replaces FASB Statement No. 123, Accounting for Stock-Based Compensation, and Accounting Principal Board Opinion No. 25, Accounting for Stock Issued to Employees, ( APB 25 ) and became effective as of the beginning of 2006. Prior to fiscal year 2006, the Company accounted for stock-based compensation using the intrinsic value method prescribed in APB 25, and related interpretations and provided the required pro forma disclosures of SFAS No. 123, Accounting for Stock-Based Compensation. More information regarding the adoption of SFAS 123(R) is shown in footnote 4.

In May of 2005, the FASB issued Statement No. 154, Accounting Changes and Error Corrections - A Replacement of APB Opinion No. 20 and FASB Statement No. 3. This statement requires retrospective application to all voluntary changes in accounting principle with all prior period financial statements presented using the new accounting principle, unless it is impracticable to do so. For the Company, this standard is effective for accounting changes and corrections of errors made during or after 2006. The Company does not anticipate this statement to have a material effect on its financial statements.

In November 2005, the FASB issued FASB Staff Position ( FSP ) 115-1, The Meaning of Other-Than-Temporary Impairment and Its application to Certain Investments, which addresses the determination as to when an investment is considered impaired, whether that impairment is other than temporary, and the measurement of an impairment loss. The guidance clarifies that an impairment loss should be recognized when the impairment loss is deemed other-than-temporary, even if the decision to sell has not been made. The FSP also requires certain disclosures about unrealized losses that have not been recognized as other-than-temporary impairments. This FSP is effective for fiscal years beginning after December 15, 2005 and the Company began applying the guidance in 2006. The adoption of FSP FAS 115-1 did not have a material impact on the Company s financial position, results of operations, or liquidity.

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In March 2006, the FASB issued Statement No. 156, Accounting for Servicing of Financial Assets an amendment of FASB Statement No. 140. This statement requires that all separately recognized servicing rights be initially measured at fair value, if practicable. For each class of separately recognized servicing assets and servicing liabilities, this Statement permits the Company to choose either to report servicing assets and liabilities at fair value or at amortized cost. This Statement also requires separate presentation in the financial statements, supplemented by additional disclosures. The Statement is effective as of the beginning of the first fiscal year that begins after September 15, 2006, and the Company will adopt this Statement as of January 1, 2007. The Company does not expect that this Statement will have a material impact on its financial position, results of operations, or liquidity.

In June 2006, the FASB issued Interpretation (FIN ) No. 48, Accounting for Uncertainty in Income Taxes An Interpretation of FASB Statement No. 109. This interpretation clarifies the accounting for uncertainty in income taxes recognized in accordance with FASB Statement No. 109 Accounting for Income Taxes. This interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. The evaluation of a tax position in accordance with this interpretation is a two-step process. The first step is a recognition process to determine whether it is more likely than not that a tax position will be sustained upon examination, including resolution of any related appeals or litigation processes, based on the technical merits of the position. The second step is a measurement process whereby a tax position that meets the more-likely-than-not recognition threshold is measured to determine the amount of benefit to recognize in the financial statements. The interpretation is effective for fiscal years beginning after December 15, 2006, and the Company will begin applying the guidance in January, 2007. The Company is currently evaluating the impact of adopting this interpretation on its financial position, results of operations, or liquidity.

## (3) Discontinued Operations

On February 25, 2005, we completed the sale of Team Insurance Group, Inc., our insurance agency subsidiary. This subsidiary was operated as a subsidiary of TeamBank, N.A. from December of 2002 until December, 2004 and offered employee benefit insurance and property and casualty insurance to businesses and individuals. We sold all the issued and outstanding shares of the subsidiary to an unaffiliated third party for total cash consideration of $\$ 6.8$ million after adjustments. Our investment in this subsidiary as of February 25, 2005 was approximately $\$ 7.0$ million. As a result of the sale, the operations related to this subsidiary have been reclassified in discontinued operations. A loss on the sale of the subsidiary of approximately $\$ 164,000$ was recorded in the second quarter of 2005 upon finalization of the selling price. Pursuant to the terms of the agreement, the buyer may present any breach of warranty or representations claims up to 18 months after the close of the transaction. On July 25, 2006, we received a claim against the warranties and representations of the sale; however, we do not believe that any of the claims presented are legitimate, and we intend to dispute all of them. Any loss potential is currently considered to be neither probable nor estimatable.

## (4) Stock Based Compensation and Income Per Share

The Company s 1999 Stock Incentive Plan provides for the following stock and stock-based awards: restricted stock, stock options, stock appreciation rights and performance shares. As of June 30, 2006, up to 79,500 shares of our common stock were available to be issued under the plan. All employees, directors and consultants are eligible to participate in the plan. The Company generally grants stock options with either a one-year cliff vesting schedule and a ten year expiration from the date of grant, or with a three-year potential vesting schedule and a ten year expiration from the date of grant, with vesting at the discretion of the Executive Compensation Committee of the Board of Directors, which administers the 1999 Stock Incentive Plan. Prior to 2006, the Company accounted for stock-based compensation using the intrinsic value method prescribed in APB 25, and related interpretations and provided the required pro forma disclosures of SFAS No. 123, Accounting for Stock-Based Compensation.

The following table illustrates what the Company s share-based compensation expense and earnings per share would have been for the three and six months ended June 30, 2005 (in thousands, except per share data) had the fair value method been used to account for stock-based compensation last year in accordance with SFAS 123:

|  | Three Months <br> Ended June 30, 2005 |  |  | Six Months <br> Ended June 30, 2005 <br> e data) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income: |  |  |  |  |  |  |
| As reported | \$ | 859 |  | \$ | 1,855 |  |
| Stock-based compensation expense included in reported net income, net of |  |  |  |  |  |  |
| Compensation expense determined under fair value, net of tax | (48 |  | ) | (69 |  | ) |
| Pro forma | \$ | 838 |  | \$ | 1,813 |  |
| Basic earnings per share: |  |  |  |  |  |  |
| As reported | \$ | 0.21 |  | \$ | 0.46 |  |
| Pro forma | 0.21 |  |  | 0.45 |  |  |
| Diluted earnings per share: |  |  |  |  |  |  |
| As reported | \$ | 0.21 |  | \$ | 0.45 |  |
| Pro forma | 0.20 |  |  | 0.44 |  |  |

Beginning in 2006, the Company adopted Statement of Financial Accounting Standards No. 123(R), Share-Based Payments, ( SFAS No. $123(\mathrm{R})$ ). This statement requires that the cost resulting from all share-based transactions be recognized in the financial statements. SFAS $123(\mathrm{R})$ establishes fair value as the measurement objective in accounting for share-based arrangements and requires all entities to apply a fair-value based measurement method in accounting for share based payments with employees except for equity instruments held by employee share ownership plans. The Company elected to adopt SFAS No. 123(R) using the modified prospective transition method and, accordingly, previously reported amounts have not been restated for the change in accounting. During the three and six months ended June 30 , 2006, the Company recognized share-based compensation expense of approximately $\$ 72,000$ and $\$ 129,000$, respectively.

Stock compensation expense for options granted during the six months ended June 30, 2006 was estimated using the Black-Scholes option-pricing model with the following assumptions:

|  | One-year options | Three-year options |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Expected life in years | 5 | 8 | $\%$ | $\%$ |
| Expected volatility | 14.54 | $\%$ | 16.52 | $\%$ |
| Risk-fee interest rate | 5.10 | $\%$ | 5.10 | $\%$ |
| Annual rate of quarterly dividends | 2.19 | $\%$ | 2.19 |  |

The following table summarizes option activity for the six months ended June 30, 2006:

|  |  | Weighted | Weighted average | Aggregate |
| :---: | :---: | :---: | :---: | :---: |
|  | Number of | average exercise | remaining contractual | Intrinsic |
|  | options | price per share | life in years | Value |
| Outstanding at December 31, 2005 | 304,850 | $\$$ 10.08 |  |  |
| Granted | 37,000 | 14.30 |  |  |
| Outstanding at June 30, 2006 | 341,850 | 10.53 | 6.4 | \$ 4.47 |
| Exercisable at June 30, 2006 | 250,250 | 9.36 | 5.5 | 5.64 |

A summary of the Company s nonvested options as of June 30, 2006 and changes during the six months ended are presented below:

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|  | Number of <br> shares <br> (in thousands) | Weighted <br> average grant <br> date fair value |
| :--- | :--- | :--- |
| Nonvested at December 31, 2005 | 54,600 | $\$$ |
| Granted | 37,000 | 2.95 |
| Nonvested at June 30, 2006 | 91,600 | 3.14 |

On June 30, 2006, there was approximately $\$ 200,000$ of unrecognized compensation cost related to nonvested stock-based compensation awards, which the Company expects to recognize over a weighted-average period of 1.2 years. Due to the discretionary nature of the three-year options, these options are repriced each quarter, resulting in the difference between the weighted average grant date fair value and the currently estimated unrecognized compensation cost.

## (5) Stock Repurchase Program

The Board of Directors approved a stock repurchase program, announced October 14, 2004, authorizing the repurchase of up to 400,000 shares of our common stock. There is no expiration date on this program. At June 30, 2006, there were 308,373 shares of our common stock remaining to be repurchased under this stock repurchase program. During the three and six months ended June 30, 2006, there were 2,600 and 68,757 shares of our common stock repurchased under this program, respectively.

Under a separate repurchase authorization of the Board of Directors, on May 16, 2006, the Company entered into an agreement to repurchase 377,200 shares of our common stock from an unaffiliated third party for approximately $\$ 6.2$ million. The repurchase was completed on June 1 , 2006. This repurchase was funded with borrowings under the Company s existing line of credit.

## (6) Dividends Declared

On May 23, 2006, we declared a quarterly cash dividend of $\$ 0.08$ per share to all shareholders of record on June 30, 2006, payable July 20, 2006.

## (7) Investment Securities

The following tables summarize the amortized cost, gross unrealized gains and losses, and fair value of investment securities at June 30, 2006 and December 31, 2005.

|  | June 30, 2006 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized <br> Cost <br> (In thousands) | Gross <br> Unrealized <br> Gains | Gross <br> Unrealized <br> Losses |  | Fair <br> Value |
| Debt securities: |  |  |  |  |  |
| U.S. Agency securities | \$ 56,522 | \$ 11 | \$ (1,691 | ) | \$ 54,842 |
| Mortgage-backed securities | 87,530 | 116 | (3,008 | ) | 84,638 |
| Non-taxable Municipal securities | 28,707 | 222 | (333 | ) | 28,596 |
| Taxable Municipal securities | 830 | 10 |  |  | 840 |
| Other debt securities | 6,554 | 25 | (327 | ) | 6,252 |
| Total debt securities | 180,143 | 384 | (5,359 | ) | 175,168 |
| Equity securities | 8,960 | 54 | (3 | ) | 9,011 |
| Total available for sale securities | \$ 189,103 | \$ 438 | \$ (5,362 | ) | \$ 184,179 |


|  | December 31, 2005 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized <br> Cost <br> (In thousands) | Gross <br> Unrealized <br> Gains | Gross <br> Unrealized <br> Losses |  | Fair <br> Value |
| Debt securities: |  |  |  |  |  |
| U.S. Agency securities | \$ 61,062 | \$ 32 | \$ (1,108 | ) | \$ 59,986 |
| Mortgage-backed securities | 86,535 | 404 | (1,517 | ) | 85,422 |
| Non-taxable Municipal securities | 28,629 | 400 | (168 | ) | 28,861 |
| Taxable Municipal securities | 830 | 42 |  |  | 872 |
| Other debt securities | 6,555 | 40 | (152 | ) | 6,443 |
| Total debt securities | 183,611 | 918 | (2,945 | ) | 181,584 |
| Equity securities | 8,777 | 52 | (4 | ) | 8,825 |
| Total available for sale securities | \$ 192,388 | \$ 970 | \$ (2,949 |  | \$ 190,409 |

Management does not believe that any of the securities with unrealized losses at June 30, 2006 are other than temporarily impaired.

## (8) Notes Payable and Other Borrowings

During the second quarter of 2006, our line of credit was extended until September 30, 2006, at which time the terms will be renegotiated. All other terms of the borrowing agreement remain consistent with the terms as of December 31, 2005. Also during the second quarter, we advanced $\$ 6.0$ million of our line of credit to fund the repurchase of 377,200 shares of our common stock.

## (9) Commitments and Contingencies

Commitments to extend credit to our customers with unused approved lines of credit were approximately $\$ 81.7$ million at June 30, 2006. Additionally, the contractual amount of standby letters of credit at June 30, 2006 was approximately $\$ 10.3$ million. These commitments involve credit risk in excess of the amount stated in the consolidated balance sheet. Exposure to credit loss in the event of nonperformance by the customer is represented by the contractual amount of those instruments.

## Item 2: MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## OVERVIEW

Team Financial, Inc. is a financial holding company incorporated in the State of Kansas. Our common stock is listed on the Nasdaq Global Market ( NASDAQ ) under the symbol TFIN .

We offer full service community banking and financial services through 18 locations in Kansas, Missouri, Nebraska and Colorado through our wholly owned banking subsidiaries, TeamBank, N.A and Colorado National Bank. Our presence in Kansas consists of seven locations in the Kansas City metropolitan area and three locations in southeast Kansas. We operate two locations in western Missouri, three in the metropolitan area of Omaha, Nebraska and three in the Colorado Springs, Colorado metropolitan area.

Results of operations depend primarily on net interest income, which is the difference between interest income from interest-earning assets and interest expense on interest-bearing liabilities. Results of operations are also affected by non-interest income, such as service charges and gains and losses from the sales of mortgage loans. The principal operating expenses, aside from interest expense, consist of compensation and employee benefits, occupancy costs, data processing expense and provisions for loan losses.

The following table presents selected financial data for the three and six months ended June 30, 2006 and June 30, 2005 (dollars in thousands, except per share data):

|  | As of and For Three Months Ended June 30 |  |  | As of and For Six Months Ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income from continuing operations | 949 |  | 967 | 1,877 |  | 1,963 |  |
| Net loss from discontinued operations |  |  | (108 | ) |  | (108 | ) |
| Net income | 949 |  | 859 | 1,877 |  | 1,85 |  |
| Basic income per share from continuing operations | \$ 0.25 |  | \$ 0.24 | \$ 0.48 |  |  |  |
| Diluted income per share from continuing operations | \$ 0.24 |  | \$ 0.24 | \$ 0.47 |  |  |  |
| Return on average assets | 0.53 | \% | 0.51 | \% 0.53 | \% | 0.56 | \% |
| Return on average equity | 7.74 | \% | 6.50 | \% 7.39 | \% |  | \% |
| Average equity to average assets | 6.86 | \% | 7.86 | \% 7.23 | \% | 7.95 | \% |

On February 25, 2005, we completed the sale of Team Insurance Group, Inc., our insurance agency subsidiary. This subsidiary was operated as a subsidiary of TeamBank, N.A. from December of 2002 until December, 2004 and offered employee benefit insurance and property and casualty insurance to businesses and individuals. We sold all the issued and outstanding shares of the subsidiary to an unaffiliated third party for total cash consideration of $\$ 6.8$ million after adjustments. Our investment in this subsidiary as of February 25, 2005 was approximately $\$ 7.0$ million. As a result of the sale, the operations related to this subsidiary have been reclassified in discontinued operations in the unaudited consolidated financial statements and related footnotes. A loss on the sale of the subsidiary of approximately $\$ 164,000$ was recorded in the second quarter of 2005 upon finalization of the selling price. The sale was effective December 31, 2004 and, therefore, the operating activities of the insurance subsidiary during 2005 were assumed by the new owners. Pursuant to the terms of the agreement, the buyer may present warranty or representation claims up to 18 months after the close of the transaction. On July 25, 2006, we received a claim against the warranties and representations of the sale; however, we do not believe that any of the claims presented are legitimate, and we intend to dispute all of them. Any loss potential is currently considered to be neither probable nor estimatable.

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## FINANCIAL CONDITION

Total assets at June 30, 2006, were $\$ 715.9$ million compared to $\$ 696.5$ million at December 31, 2005, an increase of $\$ 19.4$ million. Loans receivable increased $\$ 35.1$ million to $\$ 455.3$ million at June 30, 2006, from $\$ 420.2$ million at December 31, 2005. The increases in loans receivable were funded with excess cash and an increase in deposits.

## Investment Securities

Total investment securities were $\$ 184.2$ million at June 30, 2006, compared to $\$ 190.4$ million at December 31, 2005, a decrease of $\$ 6.2$ million, or $3.3 \%$. This decrease was primarily due managements decision not to reinvest maturing investments in the securities markets in order to help fund loan growth, coupled with $\$ 2.4$ million of gross unrealized losses. Management does not believe that any of the securities with unrealized losses at June 30, 2006 are other than temporarily impaired.

## Loans Receivable

Loans receivable increased $\$ 35.1$ million, or $8.4 \%$, to $\$ 455.3$ million at June 30, 2006, compared to $\$ 420.2$ million at December 31, 2005. This increase was due to increases in real estate loans, primarily loans secured by construction and land development.

The following table presents the composition of the loan portfolio by type of loan at the dates indicated:

|  | June 30, 2006 |  |  | December 31, 2005 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Principal | Percent of |  | Principal | Percent of |  |
|  | Balance | Total |  | Balance | Total |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Loans secured by real estate: |  |  |  |  |  |  |
| One-to-four family | \$ 87,370 | 19.2 | \% | \$ 86,880 | 20.7 | \% |
| Construction and land development | 110,021 | 24.2 |  | 80,918 | 19.3 |  |
| Commercial | 145,637 | 32.0 |  | 136,318 | 32.4 |  |
| Other | 34,605 | 7.6 |  | 36,738 | 8.7 |  |
| Other Commerical | 51,762 | 11.4 |  | 55,128 | 13.1 |  |
| Agricultural | 8,931 | 1.9 |  | 7,952 | 1.9 |  |
| Installment loans | 10,801 | 2.4 |  | 11,843 | 2.8 |  |
| Other | 6,385 | 1.4 |  | 5,333 | 1.3 |  |
| Gross loans | 455,512 | 100.1 |  | 421,110 | 100.2 |  |
| Less unearned fees | (234 | (0.1 | ) | $(929$ | (0.2 | ) |
| Total loans receivable | \$ 455,278 | 100.0 | \% | \$ 420,181 | 100.0 | \% |

Included in one-to-four family real estate loans were loans held for sale of approximately $\$ 2.4$ million at June 30,2006 and $\$ 1.8$ million at December 31, 2005.

## Non-performing Assets

Non-performing assets consist of loans 90 days or more delinquent and still accruing interest, non-accrual loans, restructured loans and assets acquired through foreclosure. Loans are generally placed on non-accrual status when principal or interest is 90 days or more past due, unless the loans are well-secured and in the process of collection. Loans may be placed on non-accrual status earlier when, in the opinion of management, reasonable doubt exists as to the full, timely collection of interest or principal.

The following table summarizes non-performing assets:

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|  | June 30, 2006 <br> (Dollars in thousands) | December 31, 2005 |  |
| :--- | :--- | :--- | :--- |
| Non-accrual loans | 4,679 | 2,343 |  |
| Loans 90 days past due and still accruing | 145 | 1,184 |  |
| Restructured loans | 1,024 | 1,055 |  |
| Non-performing loans | 5,848 | 4,582 |  |
| Other real estate owned | 856 | 455 |  |
| Total non-performing assets | $\$$ | 6,704 | $\$$ |
| Non-performing loans as a percentage of total loans | 1.28 | 5,037 |  |
| Non-performing assets as a percentage of total assets | 0.94 | $\%$ | 1.09 |

The increase in non-performing assets at June 30, 2006 compared to December 31, 2005 is primarily a result of an increase in non-accrual loans.

Non-performing loans of approximately $\$ 5.8$ million at June 30, 2006 were comprised of several non-accrual loans. The largest relationships in non-accrual at June 30, 2006 were $\$ 1.9$ million to a diversified commercial loan customer and $\$ 578,000$ to a fence manufacturing company. The largest relationship included in non-accrual at December 31, 2005 was approximately $\$ 540,000$ to a fence manufacturing company. Restructured loans at June 30, 2006 and December 31, 2005 included several relationships; the largest was an agricultural loan restructured through Farm Service Agency of approximately $\$ 390,000$ at June 30, 2006, and $\$ 500,000$ at December 31, 2005.

Other real estate owned at June 30, 2006 consisted of ten properties. The properties consisted of four commercial buildings totaling $\$ 450,000$, four single family dwellings totaling $\$ 342,000$ and two pieces of vacant land totaling $\$ 64,000$. These properties are located within our market areas. Management is working to sell the real estate as soon as practicable.

The loan portfolio is continuously monitored for possible non-performing assets as information becomes available. The magnitude of any increase in non-performing loans is not determinable.

## Allowance for loan losses

Management maintains an allowance for loan losses based on historical experience, an evaluation of economic conditions and regular review of delinquencies and loan portfolio quality. Based upon these factors, management makes various assumptions and judgments about the ultimate collectibility of the loan portfolio and provides an allowance for probable loan losses based upon a percentage of the outstanding balances and for specific loans if their ultimate collectibility is considered questionable. Actual losses may differ due to changing conditions or information that is currently not available.

The following table summarizes our allowance for loan losses:

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$\left.\begin{array}{l|llll} & \begin{array}{l}\text { Six Months Ended June 30, } \\ \mathbf{2 0 0 6} \\ \text { (Dollars in thousands) }\end{array} & \mathbf{2 0 0 5}\end{array}\right)$

The allowance for loan losses as a percent of non-performing loans decreased at June 30, 2006, compared to June 30, 2005 due to an increase in non-accrual loans at June 30, 2006 to $\$ 4.7$ million from $\$ 2.1$ million at June 30, 2005. This increase was primarily due to a group of diversified commercial loans to one borrower totaling $\$ 1.9$ million that were classified as non-accrual during the second quarter of 2006. These loans are well-secured, and therefore, additional reserves were not deemed necessary.

## Deposits

Total deposits increased approximately $\$ 24.8$ million to $\$ 532.7$ million at June 30, 2006 from $\$ 507.9$ million at December 31, 2005. This increase was primarily a result of an increase in certificates of deposits as a result of branch promotional campaigns, offset by a decrease in checking deposits.

Principal maturities of time deposits at June 30, 2006 were as follows:

| Year: | $\$ 113,073$ |
| :--- | :--- |
| 2006 | 118,796 |
| 2007 | 29,854 |
| 2008 | 5,373 |
| 2009 | 2,070 |
| 2010 | 628 |
| Thereafter | $\$ \quad 269,794$ |

## Regulatory Capital

We are subject to regulatory capital requirements administered by the Federal Reserve, the Federal Deposit Insurance Corporation and the Comptroller of the Currency. Failure to meet the regulatory capital guidelines may result in the initiation by the Federal Reserve of appropriate supervisory or enforcement actions. As of June 30, 2006 and December 31, 2005, we met all capital adequacy requirements to which we are subject. Regulatory capital ratios at June 30, 2006, were as follows:

| Ratio | Actual |  | Minimum Required |  |
| :--- | :--- | :--- | :--- | :--- |
| Total capital to risk weighted assets | 10.23 | $\%$ | 8.00 | $\%$ |
| Core capital to risk weighted assets | 9.21 | $\%$ | 4.00 | $\%$ |
| Core capital to average assets | 7.36 | $\%$ | 4.00 | $\%$ |

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## Liquidity

Liquidity is continuously forecasted and managed in order to satisfy cash flow requirements of depositors and borrowers and meet other operating cash flow needs. We have developed internal and external sources of liquidity to meet our liquidity needs. These sources include, but are not limited to, the ability to raise deposits through branch promotional campaigns, purchase brokered certificates of deposits, maturity of overnight funds, short term investment securities classified as available-for-sale and draws on credit facilities established through the Federal Home Loan Bank of Topeka.

Our most liquid assets are cash and cash equivalents and investment securities available-for-sale. The levels of these assets are dependent on our operating, financing, lending, and investing activities during any given period. At June 30, 2006, these assets, approximating $\$ 199.4$ million, consisted of investment securities available-for-sale of $\$ 175.5$ million. Approximately $\$ 127.9$ million of these investment securities were pledged as collateral for borrowings, repurchase agreements and for public funds on deposit at June 30, 2006.

At June 30, 2006, there was approximately $\$ 19$ million borrowing capacity remaining under agreements with Federal Home Loan Bank of Topeka.

## RESULTS OF OPERATIONS

Net income for the three months ended June 30, 2006 was $\$ 949,000$, or $\$ .25$ basic and $\$ .24$ diluted income per share, an increase of $10.5 \%$, compared to $\$ 859,000$ or $\$ .21$ basic and diluted income per share, for the three months ended June 30, 2005. Net income for the six months ended June 30, 2006 was $\$ 1,877,000$, or $\$ .48$ basic and $\$ .47$ diluted income per share, compared to $\$ 1,855,000$, or $\$ .46$ basic and $\$ .45$ diluted income per share for the six months ended June 30, 2005, an increase of $1.2 \%$.

## Net Interest Income

Net interest income from continuing operations before provision for loan losses for the three months ended June 30, 2006 totaled $\$ 6.0$ million compared to $\$ 5.3$ million for the same period in 2005 , an increase of $\$ 678,000$, or $12.8 \%$. Net interest income from continuing operations before provision for loan losses for the six months ended June 30, 2006, totaled $\$ 11.7$ million compared to $\$ 10.3$ million for the same period in 2005 , an increase of $\$ 1.4$ million, or $13.5 \%$.

Net interest margin from continuing operations, adjusted for the tax effect of tax exempt securities, as a percent of average earning assets from continuing operations, was $3.77 \%$ for the three months ended June 30, 2006, compared to $3.61 \%$ for the three months ended June 30, 2005. Tax equivalent net interest margin as a percent of average earning assets was $3.79 \%$ for the six months ended June 30, 2006, compared to $3.60 \%$ for the six months ended June 30, 2005. The average rate of interest-earning assets from continuing operations for the quarter ended June 30, 2006 increased 85 basis points to $6.90 \%$ from $6.05 \%$ for the quarter ended June 30, 2005. Offsetting the increase in the rate of interest earning assets was an increase in the average cost of interest bearing liabilities of 78 basis points to $3.52 \%$ during the three months ended June 30,2006 from $2.74 \%$ during the three months ended June 30, 2005. The average rate of interest earning assets increased 81 basis points to $6.79 \%$ for the six months ended June 30, 2006 from $5.98 \%$ during the same period in 2005. The average cost of interest-bearing liabilities increased 72 basis points to $3.38 \%$ for the six months ended June 30, 2006, compared to $2.66 \%$ during the same period in 2005. The result was an increase in the net interest income of $\$ 669,000$ and $\$ 1,368,000$ including the tax equivalent impact on tax exempt securities for the three and six months ended June 30, 2006, respectively, compared to the same periods in 2005

The following tables present certain information relating to net interest income for the three and six months ended June 30, 2006 and 2005. The average rates are derived by dividing annualized interest income or expense by the average balance of assets and liabilities, respectively, for the periods shown.

(1) Loans are net of deferred loan fees.
(2) Non-accruing loans are included in the computation of average balances.
(3) The Company includes loan fees in interest income. These fees for the three months ended June 30, 2006 and 2005 were $\$ 369,000$ and $\$ 302,000$, respectively.
(4) Yield is adjusted for the tax effect of tax exempt securities. The tax effects for the three months ended June 30,2006 and 2005 were $\$ 188,000$ and $\$ 197,000$, respectively.

(1) Loans are net of deferred loan fees.
(2) Non-accruing loans are included in the computation of average balances.
(3) The Company includes loan fees in interest income. These fees for the six months ended June 30, 2006 and 2005 were $\$ 723,000$ and $\$ 602,000$, respectively.
(4) Yield is adjusted for the tax effect of tax exempt securities. The tax effects for the six months ended June 30,2006 and 2005 were $\$ 373,000$ and $\$ 401,000$, respectively.

The following table presents the components of changes in net interest income, on a tax equivalent basis, attributed to volume and rate. Changes in interest income or interest expense attributable to volume changes are calculated by multiplying the change in volume by the average interest rate during the prior year $s$ respective three or six months periods. The changes in interest income or interest expense attributable to change in interest rates are calculated by multiplying the change in interest rate by the average volume during the prior year s respective three or six months periods. The changes in interest income or interest expense attributable to the combined impact of changes in volume and change in interest rate are calculated by multiplying the change in rate by the change in volume.

|  | Three Months Ended June 30, 2006 Compared To Three Months Ended June 30, 2005 Increase (decrease) due to |  |  |  |  |  |  |  | Six Months Ended June 30, 2006 Compared To Six Months Ended June 30, 2005 Increase (decrease) due to |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans receivable, net (1) (2) (3) | \$ 941 |  | \$ | 998 |  | \$ | 1,939 |  | \$ | 1,734 |  | \$ | 1,922 |  | \$ |
| Investment securities-taxable | (131 | ) | 20 |  |  | 70 |  |  |  | 81 | ) | 32 |  |  |  |
| Investment securities-nontaxable (4) | (25 | ) | (2 |  | ) | (27 |  | ) | (6) |  | ) | (7 |  | ) | (67 |
| Interest-bearing deposits | 16 |  | 68 |  |  | 84 |  |  | 15 |  |  | 13 |  |  |  |
| Other assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total interest income | \$ 801 |  | \$ | 1,265 |  |  | 2,066 |  | \$ | 1,508 |  | \$ | 2,372 |  | \$ |
| Interest expense: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Savings deposits and interest bearing checking | \$ 18 |  | \$ | 388 |  |  | 406 |  | \$ |  |  | \$ | 726 |  | \$ |
| Time deposits | 244 |  | 75 |  |  | 995 |  |  | 48 |  |  |  | 40 |  |  |
| Federal funds purchased and securities sold under agreements to repurchase | (2 | ) | 21 |  |  | 19 |  |  | (3 |  | ) | 35 |  |  | 32 |
| Federal Home Loan Bank advances and other borrowings | (25 | ) | 2 |  |  | (23 |  | ) | (6) |  | ) | (21) |  | ) | (81) |
| Subordinated debentures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total interest expense | 235 |  |  | 162 |  | 1,3 | 97 |  |  |  |  |  | 80 |  |  |
| Net change in net interest income | \$ 566 |  | \$ | 103 |  |  | 669 |  | \$ | 1,076 |  | \$ | 292 |  | \$ |

(1) Loans are net of deferred loan fees.
(2) Non-accruing loans are included in the computation of average balances.
(3) The Company includes loan fees in interest income. These fees for the three months ended June 30, 2006 and 2005 were $\$ 369,000$ and $\$ 302,000$, and for the six months ended June 30, 2006 and 2005 were $\$ 723,000$ and $\$ 602,000$, respectively.
(4) Yield is adjusted for the tax effect of tax exempt securities. The tax effects for the three months ended June 30, 2006 and 2005 were $\$ 188,000$ and $\$ 197,000$, and for the six months ended June 30, 2006 and 2005 were $\$ 373,000$ and $\$ 401,000$, respectively.

## Interest-earning assets of continuing operations

The average rate on interest-earning assets was $6.90 \%$ for the three months ended June 30,2006 , representing an increase of 85 basis points from $6.05 \%$ for the same three months ended 2005. The average rate on interest-earning assets was $6.79 \%$ for the six months ended June 30 , 2006 , representing an increase of 81 basis points from $5.98 \%$ for the same six months ended 2005. Interest-earning assets are comprised of loans receivable, investment securities, interest-bearing deposits and an investment in a non-consolidated wholly owned subsidiary that was formed for the purpose of issuing Trust Preferred Securities.

The average rate on loans receivable increased 88 basis points to $7.63 \%$ for the three months ended June 30 , 2006, compared to $6.76 \%$ for the three months ended June 30, 2005. The average rate on loans receivable increased 87 basis points to $7.54 \%$ for the six months ended June 30 , 2006, compared to $6.67 \%$ for the six months ended June 30 , 2005. The average balance of loans receivable increased approximately $\$ 55.8$ million during the three months ended June 30, 2006 compared to the same three months in 2005 and $\$ 52.4$ million during the six months ended June 30, 2006 compared to the same six months in 2005. The combination of the rate increases and average balance increases resulted in an increase in interest income from loans receivable of $\$ 1.9$ million, or $28.6 \%$, during the second quarter of 2006 compared to the second quarter of

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2005 and an increase of $\$ 3.7$ million, or $28.1 \%$, during the six months ended June 30, 2006 compared to the same period in 2005. During the three and six months ended June 30, 2005, approximately $\$ 200,000$ of interest income on a non-accrual loan was reported in interest income. Excluding this income, the average rate on loan receivables would have been $6.23 \%$ for the quarter ended June 30, 2005 and $6.35 \%$ for the six months ended June 30, 2005.


#### Abstract

The average rate on investment securities, adjusted for the tax effect of tax exempt securities, increased 44 basis points to $5.20 \%$ for the quarter ended June 30, 2006 compared to $4.76 \%$ for the quarter ended June 30, 2005 and 35 basis points to $5.12 \%$ for the six months ended June 30, 2006, compared to $4.77 \%$ for the six months ended June 30, 2005. This increase in average interest rate was offset by a decrease in the average balances of investment securities during the three and six months ended June 30, 2005 compared to the previous year.


## Interest-bearing liabilities of continuing operations

The average rate paid on interest-bearing liabilities increased 78 basis points to $3.52 \%$ for the three months ended June 30, 2006, compared to $2.74 \%$ for the same three months ended 2005. The average rate paid on interest-bearing liabilities increased 72 basis points to $3.38 \%$ for the six months ended June 30, 2006, compared to $2.66 \%$ for the same six months ended 2005. Interest-bearing liabilities are comprised of savings and interest bearing checking deposits, time deposits, federal funds purchased and securities sold under agreements to repurchase, holding company notes payable, Federal Home Loan Bank advances and other borrowings, and subordinated debentures held by our subsidiary trust which issued the $9.50 \%$ preferred securities.

The average rate paid on interest-bearing savings and interest-bearing checking deposits increased 81 basis points to $1.83 \%$ for the three months June 30, 2006 compared to $1.02 \%$ for the three months ended June 30, 2005. The average rate paid on time deposits increased 116 basis points to $4.06 \%$ during the second quarter of 2006 from $2.90 \%$ during the second quarter of 2005 . The average rate paid on interest-bearing savings and interest-bearing checking deposits increased 77 basis points to $1.73 \%$ for the six months ended June 30,2006 , compared to $0.96 \%$ for the six months ended June 30, 2005. The average rate paid on time deposits increased 107 basis points to $3.85 \%$ during the six months ended June 30 , 2006 compared to $2.78 \%$ during the six months ended June 30, 2005.

The effective interest rate on the subordinated debentures was $9.75 \%$ for the three months ended June 30, 2006 and 2005 and $9.79 \%$ for the six months ending June 30, 2006 and 2005. The difference between the contractual interest rate of $9.50 \%$ and the effective interest rate is the amortization of debt issuance costs, which are being amortized over a 30 -year period ending August 10, 2031. We have the right to redeem the subordinated debentures, in whole or in part, on or after August 10, 2006 at a redemption price specified in the Indentures plus any accrued but unpaid interest to the redemption date. In the event that we redeem all or part of the debentures, we would recognize the remaining unamortized cost of the offering and incur a charge. The unamortized debt issuance costs totaled \$830,000 as of June 30, 2006.

Provision for Loan Losses
A provision for losses on loans is charged to earnings to bring the total allowance for loan losses to a level considered appropriate by management based on historical loss experience, the volume and type of lending conducted, the status of past due principal and interest payments, general economic conditions, particularly as such conditions relate to our market areas, and other factors related to the
collectibility ofort lan portfoio. After considering the above factors, management recorded a provision for loan losses on loans totaling \$157,000 for the three months ended June 30, 2006, and $\$ 267,000$ for the three months ended June 30, 2005. The provision for loan losses for the six months ended June 30, 2006, was $\$ 432,000$, compared to $\$ 412,000$ for the six months ended June 30, 2005.

## Non-Interest Income from Continuing Operations

The following table summarizes non-interest income from continuing operations for the three and six months ended June 30, 2006, compared to the same periods ended June 30, 2005.

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Non-interest income for the three months ended June 30, 2006, was approximately $\$ 1.7$ million, a decrease of $\$ 200,000$, from $\$ 1.9$ million for the three months ended June 30, 2005. Non-interest income for the six months ended June 30, 2006 was $\$ 3.5$ million, a decrease of $\$ 300,000$ from $\$ 3.8$ million for the six months ended June 30, 2005.

Contributing to the decrease in non-interest income from continuing operations for the three and six months ended June 30, 2006 was a continued decrease in service charge income, a $\$ 90,000$ loss on sales of investment securities as a result of repositioning the securities portfolio during the second quarter, and a continued decrease in gain on sales of mortgage loans. We have experienced a steady decrease in gain on sales of mortgage loans as interest rate increases have been initiated by the Federal Reserve Bank, and this trend of reduced gains is expected to continue as long as interest rates remain relatively high. Gain on sales of mortgage loans decreased $\$ 73,000$, or $34.4 \%$, during the quarter ended June 30,2006 and $\$ 97,000$, or $22.7 \%$, during the six months ended June 30 , 2006 compared to the same periods ended June 30, 2005. The continued decrease in gain on sales of mortgage loans experienced thus far in 2006 is the result of the decrease in the volume of loans originated and sold compared to 2005.

## Non-Interest Expense from Continuing Operations

The following table presents non-interest expense from continuing operations for the three and six months ended June 30, 2006, compared to the same periods ended June 30, 2005.


Total non-interest expense from continuing operations for the three months ended June 30, 2006 increased $\$ 558,000$ from the same three months ended June 30, 2005 and increased $\$ 1.2$ million compared to the same six months ended June 30, 2005.

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Salaries and employee benefits expense increased approximately $\$ 328,000$, or $11.6 \%$ for the three months ended June 30, 2006 compared to the same period ended June 30, 2005 and $\$ 786,000$, or $14.4 \%$ for the six months ended June 30, 2006 compared to the same six months ended June 30, 2005. The increases in salaries and employee benefits are a result of hiring additional personnel and increased compensation expense. Professional fees increased approximately $\$ 156,000$ and $\$ 195,000$ for the three and six months ended June 30, 2006 as compared to the same periods in 2005. The increase in professional fees is largely attributed to increased legal and consulting fees.

## Income Tax Expense from Continuing Operations

We recorded income tax expense from continuing operations of $\$ 350,000$ for the three months ended June 30,2006 , an increase of $\$ 58,000$ compared to an income tax expense of $\$ 292,000$ for the three months ended June 30, 2005. Income tax expense for the six months ended June 30,2006 was $\$ 639,000$, an increase of $\$ 50,000$ from $\$ 589,000$ recorded for the six months ended June 30, 2005.

The effective tax rate from continuing operations for the three months ended June 30, 2006, was $26.9 \%$, compared to $23.2 \%$ for the three months ended June 30, 2005. The effective tax rate for the six months ended June 30, 2006, was $25.4 \%$, compared to $23.1 \%$ for the six months ended June 30 , 2005. The effective tax rate is less than the statutory federal rate of $34.0 \%$ due primarily to municipal interest income and income from the investment in bank owned life insurance. The increase in the effective tax rate was primarily attributable to tax-exempt income representing a smaller percentage of total income and an increase in incentive stock option compensation expense, which is non-deductible for income tax purposes, in 2006 compared to 2005.

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## Item 3: QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

## Asset and Liability Management

Asset and liability management refers to management $s$ efforts to minimize fluctuations in net interest income caused by interest rate changes. This is accomplished by managing the repricing of interest rate sensitive interest-bearing assets and interest-bearing liabilities. Controlling the maturity of repricing of an institution s liabilities and assets in order to minimize interest rate risk is commonly referred to as gap management.

The following table indicates that at June 30, 2006, if there had been a sudden and sustained increase in prevailing market interest rates, our 2006 interest income would be expected to increase, while a decrease in rates would indicate a decrease in income.

| Change in interest rates | Net interest <br> income <br> (Dollars in thousands) | (Decrease) <br> increase | \% change |
| :--- | :--- | :--- | :--- | :--- | :--- |

## Item 4: CONTROLS AND PROCEDURES

## Evaluation of Disclosure Controls and Procedures

As of June 30, 2006, management, including the Chief Executive Officer and Chief Financial Officer, performed an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Rule 13a-15(e) and Rule 15d-15(e) of the Securities Exchange Act of 1934. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective in recording, processing, summarizing and reporting information required to be disclosed within the time periods specified in the Securities Exchange Commission s rules and forms.

## Change in Internal Controls

No changes in our internal controls over financial reporting have occurred during the last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

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## PART II OTHER INFORMATION

## Item 1. LEGAL PROCEEDINGS

The Company is involved in pending litigation. There have been no material changes to the status of this litigation from what was reported under Legal Proceedings in its Form 10-K/A for the year ended December 31, 2005, which is incorporated herein by reference. The Company does not believe that any other pending litigation to which it is a party will have a material adverse effect on its liquidity, financial condition, or results of operations.

## Item 1A. Risk Factors

There have been no material changes from risk factors as previously disclosed in the Company s Form 10-K/A for the year ended December 31, 2005.

## Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

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(a) The Board of Directors approved a stock repurchase program, announced October 14, 2004, authorizing the repurchase of up to 400,000 shares of our common stock. During the three and six months ended June 30,2006 , there were 2,600 and 68,757 shares of our common stock repurchased under this program. The maximum number of shares that may yet be purchased under the program at June 30, 2006 was 308,873. The stock repurchase program does not have an expiration date.
(b) On May 16, 2006, the Company entered into an agreement to repurchase 377,200 shares of our common stock from an independent third party for approximately $\$ 6.2$ million. The repurchase was completed on June 1, 2006. This repurchase was funded with borrowings under the Company s existing line of credit.

## Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

a) The annual meeting of Stockholders was held on June 20, 2006.
b) The following individuals were elected as Directors for the term of three years each.

| Name | Votes <br> For | Votes <br> Withheld |
| :--- | :--- | :--- |
| Harold G. Sevy | $3,504,558$ | 163,515 |
| Gregory D. Sigman | $3,388,806$ | 192,990 |
| Kenneth L. Smith | $3,312,523$ | 256,517 |

The following directors continued in office after the annual meeting:
Robert L. Weatherbie

Michael L. Gibson

Jerry D. Wiesner
Keith B. Edquist

Dennis A. Kurtenbach
Carolyn S. Jacobs
c) The shareholders ratified the appointment of KPMG LLP as our independent auditors for the fiscal year ending December 31, 2006. Shareholders voted on this proposal as follows:

| Votes For | Votes Against | Voted Abstained |
| :--- | :--- | :--- |
| $3,589,694$ | 11,307 | 5,302 |

Item 6. EXHIBITS
a) Exhibits

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## Exhibit

Number

## Description

Restated and Amended Articles of Incorporation of Team Financial, Inc. (1)
Amended Bylaws of Team Financial, Inc. (1)
Form of Indenture. (5)
Form of Subordinated Debenture (included as Exhibit A to Exhibit 4.1). (5)
Certificate of Trust. (5)
Trust Agreement. (5)
Form of Amended and Restated Trust Agreement. (5)
Form of Preferred Securities Certificate (included as Exhibit D to Exhibit 4.5). (5)
Form of Preferred Securities Guarantee Agreement. (5)
Form of Agreement as to Expenses and Liabilities (included as Exhibit C to Exhibit 4.5). (5)
Employment Agreement between Team Financial, Inc. and Robert J. Weatherbie dated December 30, 2005. (9)
Employment Agreement between Team Financial, Inc. and Michael L. Gibson dated January 5, 2006. (9)
Data Processing Services Agreement between Team Financial, Inc. and Metavante Corporation dated March 1, 2001. (5)
401K Plan of Team Financial, Inc. 401(k) Trust, effective January 1, 1999 and administered by Nationwide Life Insurance Company. (1)

Exhibit numbers intentionally not used.
Entry into a Material Definitive Agreement dated May 16, 2006 among Team Financial, Inc. and McCaffree Financial Corporation. (11)

Team Financial, Inc. Employee Stock Ownership Plan Summary. (1)
Team Financial, Inc. 1999 Stock Incentive Plan. (1)
Rights Agreement between Team Financial, Inc. and American Securities Transfer \& Trust, Inc. dated June 3, 1999. (1)
Team Financial, Inc. Employee Stock Purchase Plan. (1)
Revolving Credit Agreement between Team Financial, Inc. and US Bank dated March 18, 2004. (7)
Acquisition Agreement and Plan of Merger by and among Team Financial, Inc., Team Financial, Inc. Acquisition Subsidiary II and Post Bancorp, Inc. date April 30, 2001 and amendment dated July 25, 2001 (1)

Acquisition Agreement and Plan of Merger dated December 18, 2002 among Team Financial, Inc. and The Quarles Agency, Inc. (2)

Deferred Compensation Agreement between TeamBank, N.A. and Robert J. Weatherbie dated February 1, 2002. (3)
Salary Continuation Agreement between TeamBank, N.A. and Robert J. Weatherbie dated July 1, 2001. (3)
Split Dollar Agreement between TeamBank, N.A. and Robert J. Weatherbie dated January 25, 2002. (3)

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11.1 Statement regarding Computation of per share earnings see consolidated financial statements. (10)
31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. (10)
31.2
32.1
32.2

Certification of Chief Executive Officer Pursuant to 18 U.S.C. §1350. (10)
Certification of Chief Financial Officer Pursuant to 18 U.S.C. §1350. (10)
(1) Filed with Registration Statement on Form S-1 dated August 6, 2001, as amended, (Registration Statement No. 333-76163) and incorporated herein by reference.
(2) Filed with the amended Form 8-K dated December 18, 2002 and incorporated herein by reference.
(3) Filed with the annual report on Form 10-K for December 31, 2002, and incorporated herein by reference.
(4) Filed with the quarterly report on form 10-Q for the period ended September 30, 2000 and incorporated herein by reference.
(5) Filed with Registration Statement on Form S-1 dated July 12, 2001, as amended, (Registration Statement No. 333-64934) and incorporated herein by reference.
(6) Filed with the annual report on Form 10-K for the year ended December 31, 2003, and incorporated herein by reference.
(7) Filed with the quarterly report on Form 10-Q for the period ended March 31, 2004, and incorporated herein by reference.
(8) Filed with the annual report on Form 10-K for the year ended December 31, 2004, and incorporated herein by reference.
(9) Filed with the quarterly report on Form 10-Q for the period ended March 31, 2006, and incorporated herein by reference.
(10) Filed herewith.
(11) Filed with Form 8-K dated May 22, 2006 and incorporated herein by reference.

Employment Agreement between TeamBank N.A. and Carolyn S. Jacobs dated March 14, 2006. (9)
Stock Purchase Agreement dated February 7, 2005 between TeamBank N.A. and International Insurance Brokers, Ltd. L.L.C. (8)

Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. (10)

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

| Date: | August 14, 2006 | By: /s/Robert J. Weatherbie <br> Robert J. Weatherbie <br> Chairman and <br> Chief Executive Officer |
| :--- | :--- | :--- |
|  |  |  |
| Date: | August 14, 2006 | By: /s/ Michael L. Gibson <br> Michael L. Gibson <br> President of Investments and <br> Chief Financial Officer |

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## Exhibit Index

## Exhibit

Number
3.1

## Description

Restated and Amended Articles of Incorporation of Team Financial, Inc. (1)
Amended Bylaws of Team Financial, Inc. (1)
Form of Indenture. (5)
Form of Subordinated Debenture (included as Exhibit A to Exhibit 4.1). (5)
Certificate of Trust. (5)
Trust Agreement. (5)
Form of Amended and Restated Trust Agreement. (5)
Form of Preferred Securities Certificate (included as Exhibit D to Exhibit 4.5). (5)
Form of Preferred Securities Guarantee Agreement. (5)
Form of Agreement as to Expenses and Liabilities (included as Exhibit C to Exhibit 4.5). (5)
Employment Agreement between Team Financial, Inc. and Robert J. Weatherbie dated December 30, 2005. (9)
Employment Agreement between Team Financial, Inc. and Michael L. Gibson dated January 5, 2006. (9)
Data Processing Services Agreement between Team Financial, Inc. and Metavante Corporation dated March 1, 2001. (5)
401K Plan of Team Financial, Inc. 401(k) Trust, effective January 1, 1999 and administered by Nationwide Life Insurance Company. (1)

Exhibit numbers intentionally not used.
Entry into a Material Definitive Agreement dated May 16, 2006 among Team Financial, Inc. and McCaffree Financial Corporation. (11)

Team Financial, Inc. Employee Stock Ownership Plan Summary. (1)
Team Financial, Inc. 1999 Stock Incentive Plan. (1)
Rights Agreement between Team Financial, Inc. and American Securities Transfer \& Trust, Inc. dated June 3, 1999. (1)
Team Financial, Inc. Employee Stock Purchase Plan. (1)
Revolving Credit Agreement between Team Financial, Inc. and US Bank dated March 18, 2004. (7)
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