

CHICAGO BRIDGE & IRON CO N V

Form 10-Q

October 28, 2016

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2016

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission File Number 1-12815

CHICAGO BRIDGE & IRON COMPANY N.V.

The Netherlands Prinses Beatrixlaan 35

(State or other jurisdiction of 2595 AK The Hague

incorporation or organization) The Netherlands

31 70 373 2010

(Address and telephone number of principal executive offices)

98-0420223

(I.R.S. Employer Identification No.)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

The number of shares outstanding of the registrant's common stock as of October 18, 2016 – 100,086,084

CHICAGO BRIDGE & IRON COMPANY N.V.

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## PART I—FINANCIAL INFORMATION

## Item 1. Condensed Consolidated Financial Statements

## CHICAGO BRIDGE &amp; IRON COMPANY N.V.

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except per share data)

|   | Three Months Ended |             | Nine Months Ended |             |
|---|--------------------|-------------|-------------------|-------------|
|   | September 30,      |             | September 30,     |             |
|   | 2016               | 2015        | 2016              | 2015        |
|   | (Unaudited)        |             |                   |             |
| Revenue   | \$2,776,177        | \$3,321,682 | \$8,139,525       | \$9,654,540 |
| Cost of revenue   | 2,449,609          | 2,943,965   | 7,230,826         | 8,523,529   |
| Gross profit  | 326,568            | 377,717     | 908,699           | 1,131,011   |
| Selling and administrative expense                                | 87,814             | 93,672      | 263,142           | 287,926     |
| Intangibles amortization  | 10,485             | 14,948      | 32,256            | 45,542      |
| Equity earnings   | (5,394)            | (1,154)     | (11,369)          | (5,750)     |
| Goodwill impairment   | —                  | 453,100     | —                 | 453,100     |
| Loss on net assets held for sale and intangible assets impairment | —                  | 707,380     | —                 | 707,380     |
| Other operating expense (income), net                             | 141                | (267)       | 1,075             | 1,870       |
| Income (loss) from operations                                     | 233,522            | (889,962)   | 623,595           | (359,057)   |
| Interest expense  | (26,433)           | (25,025)    | (78,404)          | (68,425)    |
| Interest income   | 2,608              | 2,058       | 8,156             | 6,290       |
| Income (loss) before taxes  | 209,697            | (912,929)   | 553,347           | (421,192)   |
| Income tax (expense) benefit                                      | (41,278)           | 187,375     | (132,418)         | 38,275      |
| Net income (loss)   | 168,419            | (725,554)   | 420,929           | (382,917)   |
| Less: Net income attributable to noncontrolling interests         | (46,659)           | (14,879)    | (68,405)          | (55,773)    |
| Net income (loss) attributable to CB&I                            | \$121,760          | \$(740,433) | \$352,524         | \$(438,690) |
| Net income (loss) attributable to CB&I per share:                 |                    |             |                   |             |
| Basic   | \$1.20             | \$(7.02)    | \$3.40            | \$(4.08)    |
| Diluted   | \$1.20             | \$(7.02)    | \$3.37            | \$(4.08)    |
| Weighted average shares outstanding:                              |                    |             |                   |             |
| Basic   | 101,102            | 105,454     | 103,725           | 107,440     |
| Diluted   | 101,863            | 105,454     | 104,555           | 107,440     |
| Cash dividends on shares:   |                    |             |                   |             |
| Amount  | \$6,995            | \$7,333     | \$21,726          | \$22,540    |
| Per share   | \$0.07             | \$0.07      | \$0.21            | \$0.21      |

The accompanying Notes are an integral part of these Condensed Consolidated Financial Statements.

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CHICAGO BRIDGE & IRON COMPANY N.V.  
 CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
 (In thousands)

|  | Three Months Ended<br>September 30, |              | Nine Months Ended<br>September 30, |              |
|--|-------------------------------------|--------------|------------------------------------|--------------|
|  | 2016                                | 2015         | 2016                               | 2015         |
|  | (Unaudited)                         |              |                                    |              |
| Net income (loss)  | \$ 168,419                          | \$ (725,554) | \$ 420,929                         | \$ (382,917) |
| Other comprehensive income (loss), net of tax:                                       |                                     |              |                                    |              |
| Change in cumulative translation adjustment  | 2,259                               | (24,944 )    | 1,290                              | (61,069 )    |
| Change in unrealized fair value of cash flow hedges                                  | 155                                 | 948          | 1,198                              | 868          |
| Change in unrecognized prior service pension credits/costs                           | (80 )                               | (103 )       | (236 )                             | (623 )       |
| Change in unrecognized actuarial pension gains/losses                                | 427                                 | 2,036        | 2,843                              | 12,035       |
| Comprehensive income (loss)  | 171,180                             | (747,617 )   | 426,024                            | (431,706 )   |
| Net income attributable to noncontrolling interests                                  | (46,659 )                           | (14,879 )    | (68,405 )                          | (55,773 )    |
| Change in cumulative translation adjustment attributable to noncontrolling interests | (750 )                              | 2,717        | (1,294 )                           | 3,838        |
| Comprehensive income (loss) attributable to CB&I                                     | \$ 123,771                          | \$ (759,779) | \$ 356,325                         | \$ (483,641) |

The accompanying Notes are an integral part of these Condensed Consolidated Financial Statements.

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CHICAGO BRIDGE & IRON COMPANY N.V.  
 CONDENSED CONSOLIDATED BALANCE SHEETS  
 (In thousands)

|  | September 30,<br>2016<br>(Unaudited) | December 31,<br>2015 |
|--|--------------------------------------|----------------------|
| Assets   |                                      |                      |
| Cash and cash equivalents (\$406,225 and \$410,989 related to variable interest entities ("VIEs")) | \$ 614,966                           | \$ 550,221           |
| Accounts receivable, net (\$194,874 and \$334,232 related to VIEs)                                 | 1,284,799                            | 1,331,217            |
| Inventory  | 240,185                              | 289,658              |
| Costs and estimated earnings in excess of billings (\$22,514 and \$28,130 related to VIEs)         | 744,923                              | 688,314              |
| Other current assets (\$444,468 and \$372,523 related to VIEs)                                     | 580,079                              | 507,889              |
| Total current assets   | 3,464,952                            | 3,367,299            |
| Equity investments   | 159,326                              | 136,845              |
| Property and equipment, net (\$17,455 and \$19,040 related to VIEs)                                | 578,371                              | 604,043              |
| Goodwill   | 3,712,608                            | 3,711,506            |
| Other intangibles, net   | 379,578                              | 410,949              |
| Deferred income taxes  | 540,670                              | 633,627              |
| Other non-current assets   | 333,794                              | 327,791              |
| Total assets   | \$ 9,169,299                         | \$ 9,192,060         |
| Liabilities  |                                      |                      |
| Revolving facility and other short-term borrowings   | \$ 569,000                           | \$ 653,000           |
| Current maturities of long-term debt, net  | 372,686                              | 147,871              |
| Accounts payable (\$437,203 and \$405,853 related to VIEs)   | 1,173,907                            | 1,162,077            |
| Billings in excess of costs and estimated earnings (\$577,193 and \$846,180 related to VIEs)       | 1,737,863                            | 1,934,111            |
| Other current liabilities  | 1,134,315                            | 959,889              |

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|  |              |   |              |   |
|--|--------------|---|--------------|---|
| Total current liabilities  | 4,987,771    |   | 4,856,948    |   |
| Long-term debt, net  | 1,456,114    |   | 1,791,832    |   |
| Deferred income taxes  | 8,300        |   | 10,239       |   |
| Other non-current liabilities  | 370,258      |   | 369,451      |   |
| Total liabilities  | 6,822,443    |   | 7,028,470    |   |
| Shareholders' Equity   |              |   |              |   |
| Common stock, Euro .01 par value; shares authorized: 250,000; shares issued: 108,857 and 108,857; shares outstanding: 99,936 and 104,427 |              |   |              |   |
|  | 1,288        |   | 1,288        |   |
| Additional paid-in capital   | 778,516      |   | 800,641      |   |
| Retained earnings  | 2,043,306    |   | 1,712,508    |   |
| Treasury stock, at cost: 8,921 and 4,430 shares  | (353,463)    | ) | (206,407)    | ) |
| Accumulated other comprehensive loss   | (290,239)    | ) | (294,040)    | ) |
| Total CB&I shareholders' equity  | 2,179,408    |   | 2,013,990    |   |
| Noncontrolling interests   | 167,448      |   | 149,600      |   |
| Total shareholders' equity   | 2,346,856    |   | 2,163,590    |   |
| Total liabilities and shareholders' equity   | \$ 9,169,299 |   | \$ 9,192,060 |   |

The accompanying Notes are an integral part of these Condensed Consolidated Financial Statements.

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CHICAGO BRIDGE & IRON COMPANY N.V.  
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
 (In thousands)

|   | Nine Months Ended<br>September 30, |             |
|---|------------------------------------|-------------|
|   | 2016                               | 2015        |
|   | (Unaudited)                        |             |
| Cash Flows from Operating Activities  |                                    |             |
| Net income (loss)   | \$420,929                          | \$(382,917) |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: |                                    |             |
| Depreciation and amortization   | 93,285                             | 128,261     |
| Goodwill impairment   | —                                  | 453,100     |
| Loss on net assets held for sale and intangible assets impairment                           | —                                  | 707,380     |
| Deferred income taxes   | 87,161                             | (112,880 )  |
| Stock-based compensation expense  | 31,172                             | 48,324      |
| Other operating expense, net  | 1,075                              | 1,870       |
| Unrealized loss on foreign currency hedges  | 1,525                              | 611         |
| Excess tax benefits from stock-based compensation   | (48 )                              | (326 )      |
| Changes in operating assets and liabilities:  |                                    |             |
| Decrease (increase) in receivables, net   | 46,418                             | (157,645 )  |
| Change in contracts in progress, net  | (252,857 )                         | (783,027 )  |
| Decrease (increase) in inventory  | 49,473                             | (13,111 )   |
| Increase (decrease) in accounts payable   | 11,830                             | (28,671 )   |
| Increase in other current and non-current assets  | (13,106 )                          | (44,303 )   |
| Increase (decrease) in other current and non-current liabilities                            | 13,525                             | (36,355 )   |
| (Increase) decrease in equity investments   | (3,974 )                           | 24,859      |
| Change in other, net  | 8,633                              | 21,408      |
| Net cash provided by (used in) operating activities   | 495,041                            | (173,422 )  |
| Cash Flows from Investing Activities  |                                    |             |
| Capital expenditures  | (37,855 )                          | (53,894 )   |
| Advances with partners of proportionately consolidated ventures, net                        | (54,158 )                          | (218,098 )  |
| Proceeds from sale of property and equipment  | 2,973                              | 6,273       |
| Other, net  | (62,646 )                          | (52,149 )   |
| Net cash used in investing activities   | (151,686 )                         | (317,868 )  |
| Cash Flows from Financing Activities  |                                    |             |
| Revolving facility and other short-term (repayments) borrowings, net                        | (84,000 )                          | 338,259     |
| Long-term borrowings  | —                                  | 700,000     |
| Advances with equity method and proportionately consolidated ventures, net                  | 195,645                            | 184,029     |
| Repayments on long-term debt  | (112,500 )                         | (354,479 )  |
| Excess tax benefits from stock-based compensation   | 48                                 | 326         |
| Purchase of treasury stock  | (206,443 )                         | (210,748 )  |
| Issuance of stock   | 12,405                             | 15,698      |
| Dividends paid  | (21,726 )                          | (22,540 )   |
| Distributions to noncontrolling interests   | (51,851 )                          | (28,662 )   |
| Net cash (used in) provided by financing activities   | (268,422 )                         | 621,883     |
| Effect of exchange rate changes on cash and cash equivalents                                | (10,188 )                          | (58,016 )   |
| Increase in cash and cash equivalents   | 64,745                             | 72,577      |
| Cash and cash equivalents, beginning of the year  | 550,221                            | 351,323     |
| Cash and cash equivalents, end of the period  | \$614,966                          | \$423,900   |

The accompanying Notes are an integral part of these Condensed Consolidated Financial Statements.

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## CHICAGO BRIDGE &amp; IRON COMPANY N.V.

## CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(In thousands, except per share data)

|  | Nine Months Ended September 30, 2016 |          |                                  |                      | Treasury Stock |             | Accumulated<br>Other<br>Comprehensive<br>(Loss)<br>Income | Non -<br>controlling<br>Interests | Total<br>Shareholders'<br>Equity |
|--|--------------------------------------|----------|----------------------------------|----------------------|----------------|-------------|---|-----------------------------------|----------------------------------|
|  | Common Stock                         |          | Additional<br>Paid-In<br>Capital | Retained<br>Earnings | Shares         | Amount      |   |                                   |                                  |
|  | Shares                               | Amount   |                                  |                      |                |             |   |                                   |                                  |
|  | (Unaudited)                          |          |                                  |                      |                |             |   |                                   |                                  |
| Balance at<br>December 31,<br>2015   | 104,427                              | \$ 1,288 | \$ 800,641                       | \$ 1,712,508         | 4,430          | \$(206,407) | \$(294,040 )  | \$ 149,600                        | \$ 2,163,590                     |
| Net income   | —                                    | —        | —                                | 352,524              | —              | —           | —   | 68,405                            | 420,929                          |
| Change in<br>cumulative<br>translation<br>adjustment, net                      | —                                    | —        | —                                | —                    | —              | —           | (4 )  | 1,294                             | 1,290                            |
| Change in<br>unrealized fair<br>value of cash<br>flow hedges,<br>net           | —                                    | —        | —                                | —                    | —              | —           | 1,198   | —                                 | 1,198                            |
| Change in<br>unrecognized<br>prior service<br>pension<br>credits/costs,<br>net | —                                    | —        | —                                | —                    | —              | —           | (236 )  | —                                 | (236 )                           |
| Change in<br>unrecognized<br>actuarial<br>pension<br>gains/losses,<br>net      | —                                    | —        | —                                | —                    | —              | —           | 2,843   | —                                 | 2,843                            |
| Distributions to<br>noncontrolling<br>interests                                | —                                    | —        | —                                | —                    | —              | —           | —   | (51,851 )                         | (51,851 )                        |
| Dividends paid<br>(\$0.21 per<br>share)  | —                                    | —        | —                                | (21,726 )            | —              | —           | —   | —                                 | (21,726 )                        |
| Stock-based<br>compensation<br>expense   | —                                    | —        | 31,172                           | —                    | —              | —           | —   | —                                 | 31,172                           |
| Purchase of<br>treasury stock  | (5,768 )                             | —        | —                                | —                    | 5,768          | (206,443 )  | —   | —                                 | (206,443 )                       |
| Issuance of<br>stock   | 1,277                                | —        | (53,297 )                        | —                    | (1,277)        | 59,387      | —   | —                                 | 6,090                            |

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| Balance at  |              |          |                            |                   |         |                |              |  |                             |                            |
|---|--------------|----------|----------------------------|-------------------|---------|----------------|--------------|--|-----------------------------|----------------------------|
| September 30, 2016  |              |          |                            |                   |         |                |              |  |                             |                            |
| Nine Months Ended September 30, 2015                            |              |          |                            |                   |         |                |              |  |                             |                            |
| (Unaudited)   |              |          |                            |                   |         |                |              |  |                             |                            |
|   | Common Stock |          |                            | Retained Earnings |         | Treasury Stock |              | Accumulated Other Comprehensive Income |                             | Total Shareholders' Equity |
|   | Shares       | Amount   | Additional Paid-In Capital |                   |         | Shares         | Amount       | (Loss)                                 | Non - Controlling Interests |                            |
| Balance at September 30, 2016                                   | 99,936       | \$ 1,288 | \$ 778,516                 | \$ 2,043,306      | 8,921   | \$ (353,463)   | \$ (290,239) | \$ 167,448                             | \$ 2,346,856                |                            |
| Balance at December 31, 2014                                    | 107,806      | \$ 1,283 | \$ 776,864                 | \$ 2,246,770      | 601     | \$ (24,428)    | \$ (262,397) | \$ 138,211                             | \$ 2,876,303                |                            |
| Net (loss) income   | —            | —        | —                          | (438,690)         | —       | —              | —            | 55,773                                 | (382,917)                   |                            |
| Change in cumulative translation adjustment, net                | —            | —        | —                          | —                 | —       | —              | (57,231)     | (3,838)                                | (61,069)                    |                            |
| Change in unrealized fair value of cash flow hedges, net        | —            | —        | —                          | —                 | —       | —              | 868          | —                                      | 868                         |                            |
| Change in unrecognized prior service pension credits/costs, net | —            | —        | —                          | —                 | —       | —              | (623)        | —                                      | (623)                       |                            |
| Change in unrecognized actuarial pension gains/losses, net      | —            | —        | —                          | —                 | —       | —              | 12,035       | —                                      | 12,035                      |                            |
| Distributions to noncontrolling interests                       | —            | —        | —                          | —                 | —       | —              | —            | (28,662)                               | (28,662)                    |                            |
| Dividends paid (\$0.21 per share)                               | —            | —        | —                          | (22,540)          | —       | —              | —            | —                                      | (22,540)                    |                            |
| Stock-based compensation expense                                | —            | —        | 48,324                     | —                 | —       | —              | —            | —                                      | 48,324                      |                            |
| Issuance to treasury stock                                      | —            | 5        | 19,894                     | —                 | 450     | (19,899)       | —            | —                                      | —                           |                            |
| Purchase of treasury stock                                      | (4,480)      | —        | —                          | —                 | 4,480   | (210,748)      | —            | —                                      | (210,748)                   |                            |
| Issuance of stock   | 1,396        | —        | (47,418)                   | —                 | (1,396) | 58,449         | —            | —                                      | 11,031                      |                            |

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Balance at

September 30, 104,722 \$ 1,288 \$ 797,664 \$ 1,785,540 4,135 \$(196,626) \$(307,348 ) \$ 161,484 \$ 2,242,002  
2015

The accompanying Notes are an integral part of these Condensed Consolidated Financial Statements.

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CHICAGO BRIDGE & IRON COMPANY N.V.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2016

(\$ and share values in thousands, except per share data)

(Unaudited)

1. ORGANIZATION AND NATURE OF OPERATIONS

Organization and Nature of Operations—Founded in 1889, Chicago Bridge & Iron Company N.V. (“CB&I” or the “Company”) provides a wide range of services, including conceptual design, technology, engineering, procurement, fabrication, modularization, construction, commissioning, maintenance, program management and environmental services to customers in the energy infrastructure market throughout the world, and is a provider of diversified government services. Our business is aligned into four operating groups, which represent our reportable segments: (1) Engineering & Construction; (2) Fabrication Services; (3) Technology; and (4) Capital Services. See Note 15 for a discussion of our operating groups and related financial information.

2. SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting and Consolidation—The accompanying unaudited interim Condensed Consolidated Financial Statements (“Financial Statements”) are prepared in accordance with the rules and regulations of the United States (“U.S.”) Securities and Exchange Commission (the “SEC”) and accounting principles generally accepted in the United States of America (“U.S. GAAP”). These Financial Statements include all wholly-owned subsidiaries and those entities which we are required to consolidate. See the “Partnering Arrangements” section of this footnote for further discussion of our consolidation policy for those entities that are not wholly-owned. Intercompany balances and transactions are eliminated in consolidation.

Basis of Presentation—We believe these Financial Statements include all adjustments, which are of a normal recurring nature, necessary for a fair presentation of our results of operations for the three and nine months ended September 30, 2016 and 2015, our financial position as of September 30, 2016 and our cash flows for the nine months ended September 30, 2016 and 2015. The December 31, 2015 Condensed Consolidated Balance Sheet was derived from our December 31, 2015 audited Consolidated Balance Sheet, adjusted to conform to our current year presentation.

We believe the disclosures accompanying these Financial Statements are adequate to make the information presented not misleading. Certain information and footnote disclosures normally included in annual financial statements prepared in accordance with U.S. GAAP have been condensed or omitted pursuant to the rules and regulations of the SEC for interim reporting periods. The results of operations and cash flows for the interim periods are not necessarily indicative of the results to be expected for the full year. The accompanying Financial Statements should be read in conjunction with our Consolidated Financial Statements and notes thereto included in our 2015 Annual Report on Form 10-K (“2015 Annual Report”).

Use of Estimates—The preparation of our Financial Statements in conformity with U.S. GAAP requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenue and expenses and related disclosures of contingent assets and liabilities. We believe the most significant estimates and judgments are associated with revenue recognition for our contracts, including estimating costs and the recognition of incentive fees and unapproved change orders and claims; fair value and recoverability assessments that must be periodically performed with respect to long-lived tangible assets, goodwill and other intangible assets; valuation of deferred tax assets and financial instruments; the determination of liabilities related to self-insurance programs and income taxes; and consolidation determinations with respect to our partnering arrangements. If the underlying estimates and assumptions upon which our Financial Statements are based change in the future, actual amounts may differ from those included in the accompanying Financial Statements.

Revenue Recognition—Our revenue is primarily derived from long-term contracts and is generally recognized using the percentage of completion (“POC”) method, primarily based on the percentage that actual costs-to-date bear to total estimated costs to complete each contract. We follow the guidance of Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) Revenue Recognition Topic 605-35 for accounting policies relating to our use of the POC method, estimating costs, and revenue recognition, including the recognition of incentive fees, unapproved change orders and claims, and combining and segmenting contracts. We primarily utilize the cost-to-cost

approach to estimate POC as we believe this method is less subjective than relying on assessments of physical progress. Under the cost-to-cost approach, the use of estimated costs to complete each contract is a significant variable in the process of determining recognized revenue and is a significant factor in the accounting for contracts. Significant estimates that impact the cost to complete each contract are costs of engineering, materials, components, equipment, labor and subcontracts; labor productivity; schedule durations, including subcontractor or supplier progress; liquidated damages; contract disputes, including claims; achievement of contractual performance requirements; and contingency, among others. The cumulative impact of revisions in total cost estimates during the progress of work is reflected in the period in which these changes become known, including, to the extent required, the

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Chicago Bridge &amp; Iron Company N.V.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

reversal of profit recognized in prior periods and the recognition of losses expected to be incurred on contracts in progress. Due to the various estimates inherent in our contract accounting, actual results could differ from those estimates. Backlog for each of our operating groups generally consists of several hundred contracts, and our results may be impacted by changes in estimated project margins. For the three and nine months ended September 30, 2016, significant changes in estimated margins on two projects resulted in an increase to our income from operations of approximately \$112,000, and significant changes in estimated margins on two other projects resulted in a decrease to our income from operations of approximately \$104,000. For the three and nine months ended September 30, 2015, individual projects with significant changes in estimated margins did not have a material net impact on our income from operations.

Our long-term contracts are awarded on a competitively bid and negotiated basis and the timing of revenue recognition may be impacted by the terms of such contracts. We use a range of contracting options, including cost-reimbursable, fixed-price and hybrid, which has both cost-reimbursable and fixed-price characteristics. Fixed-price contracts, and hybrid contracts with a more significant fixed-price component, tend to provide us with greater control over project schedule and the timing of when work is performed and costs are incurred, and accordingly, when revenue is recognized. Cost-reimbursable contracts, and hybrid contracts with a more significant cost-reimbursable component, generally provide our customers with greater influence over the timing of when we perform our work, and accordingly, such contracts often result in less predictability with respect to the timing of revenue recognition. Contract revenue for our long-term contracts recognized under the POC method reflects the original contract price adjusted for approved change orders and estimated recoveries for incentive fees, unapproved change orders and claims. We recognize revenue associated with incentive fees when the value can be reliably estimated and recovery is probable. We recognize revenue associated with unapproved change orders and claims to the extent the related costs have been incurred, the value can be reliably estimated and recovery is probable. Our recorded incentive fees, unapproved change orders and claims reflect our best estimate of recovery amounts; however, the ultimate resolution and amounts received could differ from these estimates. See Note 14 for additional discussion of our recorded unapproved change orders, claims and incentives.

With respect to our engineering, procurement, and construction (“EPC”) services, our contracts are not segmented between types of services, such as engineering and construction, if each of the EPC components is negotiated concurrently or if the pricing of any such services is subject to the ultimate negotiation and agreement of the entire EPC contract. However, an EPC contract including technology or fabrication services may be segmented if we satisfy the segmenting criteria in ASC 605-35. Revenue recorded in these situations is based on our prices and terms for similar services to third party customers. Segmenting a contract may result in different interim rates of profitability for each scope of service than if we had recognized revenue without segmenting. In some instances, we may combine contracts that are entered into in multiple phases, but are interdependent and include pricing considerations by us and the customer that are impacted by all phases of the project. Otherwise, if each phase is independent of the other and pricing considerations do not give effect to another phase, the contracts will not be combined.

Cost of revenue for our long-term contracts includes direct contract costs, such as materials and labor, and indirect costs that are attributable to contract activity. The timing of when we bill our customers is generally dependent upon advance billing terms, milestone billings based on the completion of certain phases of the work, or when services are provided. Projects with costs and estimated earnings recognized to date in excess of cumulative billings is reported on the Condensed Consolidated Balance Sheet (“Balance Sheet”) as costs and estimated earnings in excess of billings. Projects with cumulative billings in excess of costs and estimated earnings recognized to date is reported on the Balance Sheet as billings in excess of costs and estimated earnings. The net balances on our Balance Sheet are collectively referred to as Contracts in Progress, net and the components of these balances at September 30, 2016 and December 31, 2015 were as follows:

|   | September 30, 2016 |               | December 31, 2015 |               |
|---|--------------------|---------------|-------------------|---------------|
|   | Asset              | Liability     | Asset             | Liability     |
| Costs and estimated earnings on contracts in progress | \$ 10,639,073      | \$ 28,309,401 | \$ 14,853,683     | \$ 21,942,765 |

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|                                   |              |                |               |                |
|-----------------------------------|--------------|----------------|---------------|----------------|
| Billings on contracts in progress | (9,894,150 ) | (30,047,264 )  | (14,165,369 ) | (23,876,876 )  |
| Contracts in Progress, net        | \$744,923    | \$(1,737,863 ) | \$688,314     | \$(1,934,111 ) |

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Any uncollected billed amounts, including contract retentions, are reported as accounts receivable. At September 30, 2016 and December 31, 2015, accounts receivable included contract retentions of approximately \$73,500 and \$62,900, respectively. Contract retentions due beyond one year were not material at September 30, 2016 or December 31, 2015.

Revenue for our service contracts that do not satisfy the criteria for revenue recognition under the POC method is recorded at the time services are performed. Revenue associated with incentive fees for these contracts is recognized when earned. Unbilled receivables for our service contracts are recorded within accounts receivable and were approximately \$100,000 and \$71,600 at September 30, 2016 and December 31, 2015, respectively.

Revenue for our pipe and steel fabrication and catalyst manufacturing contracts that are independent of an EPC contract, or for which we satisfy the segmentation criteria discussed above, is recognized upon shipment of the fabricated or manufactured units. During the fabrication or manufacturing process, all related direct and allocable indirect costs are capitalized as work in process inventory and such costs are recorded as cost of revenue at the time of shipment.

Our billed and unbilled revenue may be exposed to potential credit risk if our customers should encounter financial difficulties, and we maintain reserves for specifically-identified potential uncollectible receivables. At September 30, 2016 and December 31, 2015, our allowances for doubtful accounts were not material.

Other Operating Expense (Income), Net—Other operating expense (income), net generally represents (gains) losses associated with the sale or disposition of property and equipment. For the nine months ended September 30, 2015, other operating expense (income), net also included a gain of approximately \$7,500 related to the contribution of a technology to our unconsolidated Chevron-Lummus Global (“CLG”) joint venture and a foreign exchange loss of approximately \$11,000 associated with the re-measurement of certain non-U.S. Dollar denominated net assets, both of which occurred during the three months ended March 31, 2015.

Recoverability of Goodwill—Goodwill is not amortized to earnings, but instead is reviewed for impairment at least annually at a reporting unit level, absent any indicators of impairment or when other actions require an impairment assessment (such as a change in reporting units). We perform our annual impairment assessment during the fourth quarter of each year based upon balances as of October 1. We identify a potential impairment by comparing the fair value of the applicable reporting unit to its net book value, including goodwill. If the net book value exceeds the fair value of the reporting unit, an indication of potential impairment exists, and we measure the impairment by comparing the carrying value of the reporting unit’s goodwill to its implied fair value. To determine the fair value of our reporting units and test for impairment, we utilize an income approach (discounted cash flow method) as we believe this is the most direct approach to incorporate the specific economic attributes and risk profiles of our reporting units into our valuation model. This is consistent with the methodology used to determine the fair value of our reporting units in previous years. We generally do not utilize a market approach given the lack of relevant information generated by market transactions involving comparable businesses. See Note 6 for additional discussion of our goodwill.

Recoverability of Other Long-Lived Assets—We amortize our finite-lived intangible assets on a straight-line basis with lives ranging from 4 to 20 years, absent any indicators of impairment. We review tangible assets and finite-lived intangible assets for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable. If a recoverability assessment is required, the estimated future cash flow associated with the asset or asset group will be compared to the asset’s carrying amount to determine if an impairment exists. See Note 6 for additional discussion of our intangible assets.

Earnings Per Share (“EPS”)—Basic EPS is calculated by dividing net income attributable to CB&I by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the assumed conversion of dilutive securities, consisting of restricted shares, performance based shares (where performance criteria have been met), stock options and directors’ deferred-fee shares. See Note 3 for calculations associated with basic and diluted EPS.

Cash Equivalents—Cash equivalents are considered to be highly liquid securities with original maturities of three months or less.



Inventory—Inventory is recorded at the lower of cost or market and cost is determined using the first-in-first-out or weighted-average cost method. The cost of inventory includes acquisition costs, production or conversion costs, and other costs incurred to bring the inventory to a current location and condition. An allowance for excess or inactive inventory is recorded based upon an analysis that considers current inventory levels, historical usage patterns, estimates of future sales expectations and salvage value. See Note 5 for additional discussion of our inventory.

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**Foreign Currency**—The nature of our business activities involves the management of various financial and market risks, including those related to changes in foreign currency exchange rates. The effects of translating financial statements of foreign operations into our reporting currency are recognized as a cumulative translation adjustment in accumulated other comprehensive income (loss) (“AOCI”) which is net of tax, where applicable. With the exception of a foreign exchange loss of approximately \$11,000 included within other operating expense (income), net related to the re-measurement of certain non-U.S. Dollar denominated net assets during the three months ended March 31, 2015, foreign currency transactional and re-measurement exchange gains (losses) are included within cost of revenue and were not material for the three and nine months ended September 30, 2016 and 2015.

**Financial Instruments**—We utilize derivative instruments in certain circumstances to mitigate the effects of changes in foreign currency exchange rates and interest rates, as described below:

**Foreign Currency Exchange Rate Derivatives**—We do not engage in currency speculation; however, we utilize foreign currency exchange rate derivatives on an ongoing basis to hedge against certain foreign currency-related operating exposures. We generally seek hedge accounting treatment for contracts used to hedge operating exposures and designate them as cash flow hedges. Therefore, gains and losses, exclusive of credit risk and forward points (which represent the time-value component of the fair value of our derivative positions), are included in AOCI until the associated underlying operating exposure impacts our earnings. Changes in the fair value of (1) credit risk and forward points, (2) instruments deemed ineffective during the period, and (3) instruments that we do not designate as cash flow hedges are recognized within cost of revenue.

**Interest Rate Derivatives**—At September 30, 2016, we continued to utilize a swap arrangement to hedge against interest rate variability associated with \$309,313 of our outstanding \$337,500 unsecured term loan (the “Term Loan”). The swap arrangement has been designated as a cash flow hedge as its critical terms matched those of the Term Loan at inception and through September 30, 2016. Accordingly, changes in the fair value of the swap arrangement are included in AOCI until the associated underlying exposure impacts our earnings.

For those contracts designated as cash flow hedges, we document all relationships between the derivative instruments and associated hedged items, as well as our risk-management objectives and strategy for undertaking hedge transactions. This process includes linking all derivatives to specific firm commitments or highly-probable forecasted transactions. We continually assess, at inception and on an ongoing basis, the effectiveness of derivative instruments in offsetting changes in the cash flow of the designated hedged items. Hedge accounting designation is discontinued when (1) it is determined that the derivative is no longer highly effective in offsetting changes in the cash flow of the hedged item, including firm commitments or forecasted transactions, (2) the derivative is sold, terminated, exercised, or expires, (3) it is no longer probable that the forecasted transaction will occur, or (4) we determine that designating the derivative as a hedging instrument is no longer appropriate. See Note 9 for additional discussion of our financial instruments.

**Income Taxes**—Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis using currently enacted income tax rates for the years in which the differences are expected to reverse. A valuation allowance is provided to offset any net deferred tax assets (“DTA(s)”) if, based upon the available evidence, it is more likely than not that some or all of the DTAs will not be realized. The realization of our net DTAs depends upon our ability to generate sufficient future taxable income of the appropriate character and in the appropriate jurisdictions.

Income tax and associated interest reserves, where applicable, are recorded in those instances where we consider it more likely than not that additional tax will be due in excess of amounts reflected in income tax returns filed worldwide, irrespective of whether or not we have received tax assessments. We continually review our exposure to additional income tax obligations and, as further information is known or events occur, changes in our tax and interest reserves may be recorded within income tax expense and interest expense, respectively.

**Partnering Arrangements**—In the ordinary course of business, we execute specific projects and conduct certain operations through joint venture, consortium and other collaborative arrangements (collectively referred to as

“venture(s)”). We have various ownership interests in these ventures, with such ownership typically proportionate to our decision-making and distribution rights. The ventures generally contract directly with the third party customer; however, services may be performed directly by the ventures, or may be performed by us, our partners, or a combination thereof.

Venture net assets consist primarily of working capital and property and equipment, and assets may be restricted from being used to fund obligations outside of the venture. These ventures typically have limited third party debt or have debt that is non-recourse in nature; however, they may provide for capital calls to fund operations or require participants in the venture to provide additional financial support, including advance payment or retention letters of credit.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Each venture is assessed at inception and on an ongoing basis as to whether it qualifies as a VIE under the consolidations guidance in ASC 810. A venture generally qualifies as a VIE when it (1) meets the definition of a legal entity, (2) absorbs the operational risk of the projects being executed, creating a variable interest, and (3) lacks sufficient capital investment from the partners, potentially resulting in the venture requiring additional subordinated financial support, if necessary, to finance its future activities.

If at any time a venture qualifies as a VIE, we perform a qualitative assessment to determine whether we are the primary beneficiary of the VIE and, therefore, need to consolidate the VIE. We are the primary beneficiary if we have (1) the power to direct the economically significant activities of the VIE and (2) the right to receive benefits from, and obligation to absorb losses of, the VIE. If the venture is a VIE and we are the primary beneficiary, or we otherwise have the ability to control the venture, we consolidate the venture. If we are not determined to be the primary beneficiary of the VIE, or only have the ability to significantly influence, rather than control the venture, we do not consolidate the venture. We account for unconsolidated ventures using proportionate consolidation for both the Balance Sheet and Condensed Consolidated Statement of Operations (“Statement of Operations”) when we meet the applicable accounting criteria to do so and utilize the equity method otherwise. See Note 7 for additional discussion of our material partnering arrangements.

**New Accounting Standards**—In May 2014, the FASB issued Accounting Standards Update (“ASU”) 2014-09, which provides a single comprehensive accounting standard for revenue recognition for contracts with customers and supersedes current industry-specific guidance, including ASC 605-35. The new standard prescribes a five-step revenue recognition model that focuses on transfer of control and entitlement to consideration in determining the amount of revenue to be recognized. The guidance also significantly expands qualitative and quantitative disclosure requirements regarding the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. We will adopt the standard, including any updates to the standard, upon its effective date in the first quarter 2018. Our adoption will result in retrospective application, either in the form of recasting all prior periods presented or a cumulative adjustment to equity in the period of adoption. We are assessing the potential impact of the new standard on our Financial Statements.

In February 2015, the FASB issued ASU 2015-02, which amends existing consolidation requirements in ASC 810 associated with: (1) determining the consolidation model and assessing control for limited partnerships and similar entities; (2) determining when fees paid to decision makers or service providers are variable interests; and (3) evaluating interests held by de facto agents or related parties of the reporting entity. We adopted the standard upon its effective date in the first quarter 2016. Our adoption did not have a material impact on our Financial Statements.

In April 2015, the FASB issued ASU 2015-03, which requires presentation of debt issuance costs as a direct deduction from the related debt liability rather than as an asset, as presented under previous guidance. We adopted the standard upon its effective date in the first quarter 2016. Our adoption resulted in the reclassification of deferred debt issuance costs from other current assets and other non-current assets of approximately \$2,129 and \$8,168, respectively, to current maturities of long term debt and long term debt, respectively, in our December 31, 2015 Balance Sheet.

In February 2016, the FASB issued ASU 2016-02, which requires the recognition of a right-of-use asset and a lease liability for most lease arrangements with a term greater than one year, and increases qualitative and quantitative disclosures regarding leasing transactions. The standard is effective for us in the first quarter 2019, although early adoption is permitted. Transition requires application of the new guidance at the beginning of the earliest comparative balance sheet period presented utilizing a modified retrospective approach. We are assessing the timing of adoption of the new standard and its potential impact on our Financial Statements.

In March 2016, the FASB issued ASU 2016-09, which modifies the accounting for excess tax benefits and tax deficiencies associated with share-based payments, and amends the associated cash flow presentation. ASU 2016-09 eliminates the requirement to recognize excess tax benefits in additional paid-in capital (“APIC”), and the requirement to evaluate tax deficiencies for APIC or income tax expense classification, and provides for these benefits or deficiencies to be recorded as an income tax expense or benefit in the income statement. Additionally, tax benefits of dividends on share-based payment awards will also be reflected as an income tax expense or benefit in the income

statement. With these changes, tax-related cash flows resulting from share-based payments will be classified as operating activities as opposed to financing, as currently presented. We will adopt the standard upon its effective date in the first quarter 2017 and do not expect that it will have a material impact on our Financial Statements.

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## 3. EARNINGS PER SHARE

A reconciliation of weighted average basic shares outstanding to weighted average diluted shares outstanding and the computation of basic and diluted EPS are as follows:

|   | Three Months Ended    |             | Nine Months Ended     |             |
|---|-----------------------|-------------|-----------------------|-------------|
|   | September 30,<br>2016 | 2015        | September 30,<br>2016 | 2015        |
| Net income (loss) attributable to CB&I  | \$ 121,760            | \$(740,433) | \$ 352,524            | \$(438,690) |
| Weighted average shares outstanding—basic   | 101,102               | 105,454     | 103,725               | 107,440     |
| Effect of restricted shares/performance based shares/stock options <sup>(1)</sup> | 746                   | —           | 816                   | —           |
| Effect of directors' deferred-fee shares <sup>(1)</sup>                           | 15                    | —           | 14                    | —           |
| Weighted average shares outstanding—diluted                                       | 101,863               | 105,454     | 104,555               | 107,440     |
| Net income (loss) attributable to CB&I per share:                                 |                       |             |                       |             |
| Basic   | \$ 1.20               | \$(7.02 )   | \$ 3.40               | \$(4.08 )   |
| Diluted   | \$ 1.20               | \$(7.02 )   | \$ 3.37               | \$(4.08 )   |

Antidilutive shares excluded from diluted EPS were not material for the three and nine months ended September 30, (1)2016. The effect of restricted, performance based, stock options and directors' deferred-fee shares were not included in the calculation of diluted EPS for the three and nine months ended September 30, 2015 due to the net loss for the periods.

## 4. DISPOSITION OF NUCLEAR OPERATIONS

As more fully described in our 2015 Annual Report, on December 31, 2015 we completed the sale of our nuclear power construction business (the "Nuclear Operations"), previously included within our Engineering & Construction operating group, to Westinghouse Electric Company LLC ("WEC") for transaction consideration of approximately \$161,000, which will be received upon WEC's substantial completion of certain acquired contracts. The present value of the estimated consideration was approximately \$147,000 at September 30, 2016, and is recorded within other non-current assets on our Balance Sheet. The imputed interest on the estimated consideration is included within interest income on our Statement of Operations. As a result of the sale, during the three and nine months ended September 30, 2015, we recorded a non-cash pre-tax charge related to the impairment of goodwill and intangible assets and a loss on net assets held for sale. A summary of the charge is as follows:

|   | Three and<br>Nine<br>Months<br>Ended<br>September<br>30, 2015 |
|---|---|
| Loss on net assets held for sale                                  | \$628,280   |
| Intangible assets impairment                                      | 79,100  |
| Loss on net assets held for sale and intangible assets impairment | 707,380   |
| Goodwill impairment   | 453,100   |
| Total pre-tax charge  | \$1,160,480   |

The net tax benefit of the charge was approximately \$256,300, reflecting the non-deductibility of the goodwill impairment, and resulted in an after-tax charge of approximately \$904,200. The impact of the loss on net assets held for sale and intangible assets impairment is included in "Loss on net assets held for sale and intangible assets impairment" in our Statement of Operations, and the impact of the goodwill impairment is included in "Goodwill impairment" in our Statement of Operations.

Supplemental unaudited revenue and pre-tax income of our former Nuclear Operations is as follows:

| Three<br>Months | Nine<br>Months |
|-----------------|----------------|
|-----------------|----------------|

|                | Ended              | Ended       |
|----------------|--------------------|-------------|
|                | September 30, 2015 |             |
| Revenue        | \$502,922          | \$1,555,508 |
| Pre-tax income | \$45,715           | \$163,115   |

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

## 5. INVENTORY

The components of inventory at September 30, 2016 and December 31, 2015 were as follows:

|                 | September 30,<br>2016 | December 31,<br>2015 |
|-----------------|-----------------------|----------------------|
| Raw materials   | \$ 71,378             | \$ 142,170           |
| Work in process | 94,322                | 58,884               |
| Finished goods  | 74,485                | 88,604               |
| Total           | \$ 240,185            | \$ 289,658           |

## 6. GOODWILL AND OTHER INTANGIBLES

Goodwill—At September 30, 2016 and December 31, 2015, our goodwill balances were \$3,712,608 and \$3,711,506, respectively, attributable to the excess of the purchase price over the fair value of net assets acquired in connection with our acquisitions. The change in goodwill for the nine months ended September 30, 2016 was as follows:

|   | Total <sup>(1)</sup> |
|---|----------------------|
| Balance at December 31, 2015                            | \$3,711,506          |
| Foreign currency translation and other                  | 3,679                |
| Amortization of tax goodwill in excess of book goodwill | (2,577 )             |
| Balance at September 30, 2016                           | \$3,712,608          |

(1) At September 30, 2016, we had approximately \$453,100 of cumulative impairment losses, which were recorded during the three months ended September 30, 2015 related to the sale of our Nuclear Operations.

As discussed further in Note 2, goodwill is not amortized to earnings, but instead is reviewed for impairment at least annually at a reporting unit level, absent any indicators of impairment or when other actions require an impairment assessment (such as a change in reporting units). We perform our annual impairment assessment during the fourth quarter of each year based upon balances as of October 1. At December 31, 2015, we had the following seven reporting units within our four operating groups:

• **Engineering & Construction**—Our Engineering & Construction operating group represented a reporting unit.

• **Fabrication Services**—Our Fabrication Services operating group included three reporting units: Steel Plate Structures, Fabrication & Manufacturing and Engineered Products.

• **Technology**—Our Technology operating group represented a reporting unit.

• **Capital Services**—Our Capital Services operating group included two reporting units: Facilities & Plant Services and Federal Services.

During the three months ended December 31, 2015, we performed a quantitative assessment of goodwill for each of the aforementioned reporting units. Based upon these quantitative assessments, the fair value of each of our reporting units exceeded their respective net book values, and accordingly no impairment charge was necessary as a result of our impairment assessments.

**Reporting Unit Realignment**—During the three months ended September 30, 2016, our Steel Plate Structures, Fabrication & Manufacturing and Engineered Products operations, all within our Fabrication Services operating group, were integrated and operationally combined. As a result, we reevaluated our reporting units within the Fabrication Services operating group and determined that the Fabrication Services operating group now represented a single reporting unit. In conjunction with the aforementioned reorganization of our Fabrication Services operating group and change in reporting units, we performed a quantitative assessment of goodwill for each of the reporting units immediately before the change in reporting units, and for the new Fabrication Services reporting unit. Based on these quantitative assessments, the fair value of each of the reporting units exceeded their respective net book values, and accordingly, no impairment charge was necessary as a result of the change in reporting units. During the nine months ended September 30, 2016, we had no other changes to our reporting units and no indicators of goodwill impairment were identified for any of our reporting units. If, based on future assessments our goodwill is deemed to be impaired, the impairment would result in a charge to earnings in the period of impairment. There can be no assurance that future goodwill impairment tests will not result in charges to earnings.





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Other Intangible Assets—The following table provides a summary of our acquired finite-lived intangible assets at September 30, 2016 and December 31, 2015, including the September 30, 2016 weighted-average useful lives for each major intangible asset class and in total:

|   | Weighted Average Life | September 30, 2016    |                          | December 31, 2015     |                          |
|---|-----------------------|-----------------------|--------------------------|-----------------------|--------------------------|
|   |                       | Gross Carrying Amount | Accumulated Amortization | Gross Carrying Amount | Accumulated Amortization |
| Backlog and customer relationships <sup>(1)</sup> | 18 Years              | \$261,586             | \$ (60,535 )             | \$281,072             | \$ (66,666 )             |
| Process technologies                              | 15 Years              | 272,894               | (130,023 )               | 271,028               | (115,608 )               |
| Tradenames  | 10 Years              | 64,887                | (29,231 )                | 64,790                | (23,667 )                |
| Total <sup>(2)</sup>                              | 16 Years              | \$599,367             | \$ (219,789 )            | \$616,890             | \$ (205,941 )            |

Backlog and customer relationships intangibles totaling approximately \$19,500 became fully amortized during the (1) three months ended March 31, 2016 and were therefore removed from the September 30, 2016 gross carrying and accumulated amortization balances above.

(2) The remaining decrease in other intangibles, net during the nine months ended September 30, 2016 primarily related to amortization expense of approximately \$32,300.

## 7. PARTNERING ARRANGEMENTS

As discussed in Note 2, we account for our unconsolidated ventures using either proportionate consolidation, when we meet the applicable accounting criteria to do so, or the equity method. Further, we consolidate any venture that is determined to be a VIE for which we are the primary beneficiary, or which we otherwise effectively control.

Proportionately Consolidated Ventures—The following is a summary description of our significant joint ventures which have been accounted for using proportionate consolidation:

CB&I/Zachry—We have a venture with Zachry (CB&I—50% / Zachry—50%) to perform EPC work for two liquefied natural gas (“LNG”) liquefaction trains in Freeport, Texas. Our proportionate share of the venture project value is approximately \$2,700,000. In addition, we have subcontract and risk sharing arrangements with Chiyoda to support our responsibilities to the venture. The costs of these arrangements are recorded in cost of revenue.

CB&I/Zachry/Chiyoda—We have a venture with Zachry and Chiyoda (CB&I—33.3% / Zachry—33.3% / Chiyoda—33.3%) to perform EPC work for an additional LNG liquefaction train at the aforementioned project site in Freeport, Texas. Our proportionate share of the venture project value is approximately \$675,000.

CB&I/Chiyoda—We have a venture with Chiyoda (CB&I—50% / Chiyoda—50%) to perform EPC work for three LNG liquefaction trains in Hackberry, Louisiana. Our proportionate share of the venture project value is approximately \$3,100,000.

The following table presents summarized balance sheet information for our share of our proportionately consolidated VIEs:

|                                    | September 30,<br>2016 | December 31,<br>2015 |
|------------------------------------|-----------------------|----------------------|
| CB&I/Zachry                        |                       |                      |
| Current assets <sup>(1)</sup>      | \$ 291,047            | \$ 298,916           |
| Non-current assets                 | 3,837                 | 6,689                |
| Total assets                       | \$ 294,884            | \$ 305,605           |
| Current liabilities <sup>(1)</sup> | \$ 434,367            | \$ 454,943           |
| CB&I/Zachry/Chiyoda                |                       |                      |
| Current assets <sup>(1)</sup>      | \$ 84,983             | \$ 84,696            |
| Current liabilities <sup>(1)</sup> | \$ 76,039             | \$ 86,124            |
| CB&I/Chiyoda                       |                       |                      |
| Current assets <sup>(1)</sup>      | \$ 401,896            | \$ 424,781           |
| Current liabilities <sup>(1)</sup> | \$ 263,162            | \$ 433,526           |



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Our venture arrangements allow for excess working capital of the ventures to be advanced to the venture partners. Such advances are returned to the venture for working capital needs as necessary. Accordingly, at a reporting period end a venture may have advances to its partners which are reflected as an advance receivable within current assets of the venture. At September 30, 2016 and December 31, 2015, other current assets on the Balance Sheet included approximately \$379,200 and \$325,000, respectively, related to our proportionate share of advances from the ventures to our venture partners, and other current liabilities included approximately \$392,500 and \$334,900, respectively, related to advances to CB&I from the ventures.

Equity Method Ventures—The following is a summary description of our significant joint ventures which have been accounted for using the equity method:

Chevron-Lummus Global (“CLG”)—We have a venture with Chevron (CB&I—50% / Chevron—50%), which provides licenses, engineering services and catalyst, primarily for the refining industry. As sufficient capital investments in CLG have been made by the venture partners, it does not qualify as a VIE.

NetPower LLC (“NetPower”)—We have a venture with Exelon and 8 Rivers Capital (CB&I—33.3% / Exelon—33.3% / 8 Rivers Capital—33.3%), which was formed for the purpose of developing, commercializing and monetizing a new natural gas power generation system that recovers essentially all the carbon dioxide produced during combustion. NetPower is building a first-of-its-kind demonstration plant which is being funded by contributions and services from the venture partners and other parties. We have determined the venture to be a VIE; however, we do not effectively control NetPower and therefore do not consolidate it. Our cash commitment for NetPower totals \$47,300 and at September 30, 2016, we had made cumulative investments totaling approximately \$32,900 of the \$47,300.

CB&I/CTCI Corporation (“CTCI”)—We have a venture with CTCI (CB&I—50% / CTCI—50%) to perform EPC work for a liquids ethylene cracker and associated units in Sohar, Oman. We have determined the venture to be a VIE; however, we do not effectively control CB&I/CTCI and therefore do not consolidate it. Our proportionate share of the venture project value is approximately \$1,400,000. Our venture arrangement allows for excess working capital of the venture to be advanced to the venture partners. Such advances are returned to the venture for working capital needs as necessary. At September 30, 2016, other current liabilities included approximately \$138,000 related to advances to CB&I from the venture.

Consolidated Ventures—The following is a summary description of our significant joint ventures we consolidate due to their designation as VIEs for which we are the primary beneficiary:

CB&I/Kentz—We have a venture with Kentz (CB&I—65% / Kentz—35%) to perform the structural, mechanical, piping, electrical and instrumentation work on, and to provide commissioning support for, three LNG trains, including associated utilities and a gas processing and compression plant, for the Gorgon LNG project, located on Barrow Island, Australia. Our venture project value is approximately \$5,800,000.

CB&I/AREVA—We have a venture with AREVA (CB&I—52% / AREVA—48%) to design, license and construct a mixed oxide fuel fabrication facility in Aiken, South Carolina. Our venture project value is approximately \$5,800,000.

The following table presents summarized balance sheet information for our consolidated VIEs:

|                          | September 30, December 31, |            |
|--------------------------|----------------------------|------------|
|                          | 2016                       | 2015       |
| CB&I/Kentz               |                            |            |
| Current assets           | \$ 162,499                 | \$ 214,291 |
| Current liabilities      | \$ 171,855                 | \$ 191,471 |
| CB&I/AREVA               |                            |            |
| Current assets           | \$ 23,864                  | \$ 24,269  |
| Current liabilities      | \$ 55,503                  | \$ 65,674  |
| All Other <sup>(1)</sup> |                            |            |
| Current assets           | \$ 109,272                 | \$ 112,532 |
| Non-current assets       | 17,647                     | 19,253     |
| Total assets             | \$ 126,919                 | \$ 131,785 |

Current liabilities \$ 22,517 \$ 32,001

(1) Other ventures that we consolidate are not individually material to our financial results and are therefore aggregated as “All Other”.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Other—The use of these ventures exposes us to a number of risks, including the risk that our partners may be unable or unwilling to provide their share of capital investment to fund the operations of the venture or complete their obligations to us, the venture, or ultimately, our customer. Differences in opinions or views among venture partners could also result in delayed decision-making or failure to agree on material issues, which could adversely affect the business and operations of the venture. In addition, agreement terms may subject us to joint and several liability for our venture partners, and the failure of our venture partners to perform their obligations could impose additional performance and financial obligations on us. The aforementioned factors could result in unanticipated costs to complete the projects, liquidated damages or contract disputes, including claims against our partners.

## 8. DEBT

Our outstanding debt at September 30, 2016 and December 31, 2015 was as follows:

|   | September 30,<br>2016 | December 31,<br>2015 |
|---|-----------------------|----------------------|
| Current   |                       |                      |
| Revolving facility and other short-term borrowings  | \$ 569,000            | \$ 653,000           |
| Current maturities of long-term debt  | 375,000               | 150,000              |
| Less: unamortized debt issuance costs   | (2,314)               | (2,129)              |
| Current maturities of long-term debt, net of unamortized debt issuance costs                  | 372,686               | 147,871              |
| Current debt, net of unamortized debt issuance costs  | \$ 941,686            | \$ 800,871           |
| Long-Term   |                       |                      |
| Term Loan: \$1,000,000 term loan (interest at LIBOR plus a floating margin)                   | \$ 337,500            | \$ 450,000           |
| Second Term Loan: \$500,000 term loan (interest at LIBOR plus a floating margin)              | 500,000               | 500,000              |
| Senior Notes: \$800,000 senior notes, series A-D (fixed interest ranging from 4.15% to 5.30%) | 800,000               | 800,000              |
| Second Senior Notes: \$200,000 senior notes (fixed interest of 4.53%)                         | 200,000               | 200,000              |
| Less: unamortized debt issuance costs   | (6,386)               | (8,168)              |
| Less: current maturities of long-term debt  | (375,000)             | (150,000)            |
| Long-term debt, net of unamortized debt issuance costs  | \$ 1,456,114          | \$ 1,791,832         |

Committed Facilities—We have a five-year, \$1,350,000, committed and unsecured revolving facility (the “Revolving Facility”) with Bank of America N.A. (“BofA”), as administrative agent, and BNP Paribas Securities Corp., BBVA Compass, Credit Agricole Corporate and Investment Bank (“Credit Agricole”) and TD Securities, each as syndication agents, which expires in October 2018. The Revolving Facility has a \$270,000 financial letter of credit sublimit and certain financial and restrictive covenants, including a maximum leverage ratio of 3.25, a minimum fixed charge coverage ratio of 1.75, and a minimum net worth level calculated as \$1,736,651 at September 30, 2016. The Revolving Facility also includes customary restrictions regarding subsidiary indebtedness, sales of assets, liens, investments, type of business conducted, and mergers and acquisitions, and includes a trailing twelve-month limitation of \$250,000 for dividend payments and share repurchases if our leverage ratio exceeds 1.50 (unlimited if our leverage ratio is equal to or below 1.50), among other restrictions. In addition to interest on debt borrowings, we are assessed quarterly commitment fees on the unutilized portion of the facility as well as letter of credit fees on outstanding instruments. The interest, commitment fee, and letter of credit fee percentages are based upon our quarterly leverage ratio. In the event we borrow funds under the facility, interest is assessed at either prime plus an applicable floating margin (3.50% and 0.75%, respectively at September 30, 2016), or LIBOR plus an applicable floating margin (0.52% and 1.75%, respectively at September 30, 2016). At September 30, 2016, we had \$100,000 outstanding borrowings under the facility and \$82,000 of outstanding letters of credit under the facility (none of which were financial letters of credit), providing \$1,168,000 of available capacity. During the nine months ended September 30, 2016, our weighted average interest rate on borrowings under the facility was approximately 2.2%, inclusive of the applicable floating margin.



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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

We have a five-year, \$800,000, committed and unsecured revolving credit facility (the “Second Revolving Facility”) with BofA, as administrative agent, and BNP Paribas Securities Corp., BBVA Compass, Credit Agricole and Bank of Tokyo Mitsubishi UFJ, each as syndication agents, which expires in July 2020. The Second Revolving Facility supplements our Revolving Facility, has a \$50,000 financial letter of credit sublimit and has financial and restrictive covenants similar to those noted above for the Revolving Facility. In addition to interest on debt borrowings, we are assessed quarterly commitment fees on the unutilized portion of the facility as well as letter of credit fees on outstanding instruments. The interest, commitment fee, and letter of credit fee percentages are based upon our quarterly leverage ratio. In the event we borrow funds under the facility, interest is assessed at either prime plus an applicable floating margin (3.50% and 0.75%, respectively at September 30, 2016), or LIBOR plus an applicable floating margin (0.52% and 1.75%, respectively at September 30, 2016). At September 30, 2016, we had \$6,000 of outstanding borrowings and \$14,800 of outstanding letters of credit under the facility (including \$2,927 of financial letters of credit), providing \$779,200 of available capacity. During the nine months ended September 30, 2016, our weighted average interest rate on borrowings under the facility was approximately 4.2%, inclusive of the applicable floating margin.

**Uncommitted Facilities**—We also have various short-term, uncommitted letter of credit and borrowing facilities (the “Uncommitted Facilities”) across several geographic regions of approximately \$4,448,065, of which \$563,000 may be utilized for borrowings. At September 30, 2016, we had \$463,000 of outstanding borrowings and \$1,598,766 of outstanding letters of credit under these facilities, providing \$2,386,299 of available capacity, of which \$100,000 may be utilized for borrowings. During the nine months ended September 30, 2016, our weighted average interest rate on borrowings under the facilities was approximately 1.6%.

**Term Loans**—At September 30, 2016, we had \$337,500 outstanding on a four-year, \$1,000,000 unsecured term loan (the “Term Loan”) with BofA as administrative agent. Interest and principal under the Term Loan is payable quarterly in arrears and bears interest at LIBOR plus an applicable floating margin (0.52% and 1.75%, respectively at September 30, 2016). However, we continue to utilize an interest rate swap to hedge against \$309,313 of the outstanding Term Loan, which resulted in a weighted average interest rate of approximately 2.3% during the nine months ended September 30, 2016, inclusive of the applicable floating margin. Future annual maturities for the Term Loan are \$37,500 and \$300,000 for the remainder of 2016 and 2017, respectively. The Term Loan includes financial and restrictive covenants similar to those noted above for the Revolving Facility.

At September 30, 2016, we had \$500,000 outstanding on a five-year, \$500,000 unsecured term loan (the “Second Term Loan”) with BofA as administrative agent. Interest and principal under the Second Term Loan is payable quarterly in arrears beginning in June 2017 and bears interest at LIBOR plus an applicable floating margin (rates are equivalent to the Term Loan). During the nine months ended September 30, 2016, our weighted average interest rate on the Second Term Loan was approximately 2.2%, inclusive of the applicable floating margin. Future annual maturities for the Second Term Loan are \$56,250, \$75,000, \$75,000 and \$293,750 for 2017, 2018, 2019, and 2020, respectively. The Second Term Loan has financial and restrictive covenants similar to those noted above for the Revolving Facility.

**Senior Notes**—We have a series of senior notes totaling \$800,000 in the aggregate (the “Senior Notes”) with Merrill Lynch, Pierce, Fenner & Smith Incorporated, and Credit Agricole, as administrative agents. The Senior Notes have financial and restrictive covenants similar to those noted above for the Revolving Facility. The Senior Notes include Series A through D, which contain the following terms:

Series A—Interest due semi-annually at a fixed rate of 4.15%, with principal of \$150,000 due in December 2017

Series B—Interest due semi-annually at a fixed rate of 4.57%, with principal of \$225,000 due in December 2019

Series C—Interest due semi-annually at a fixed rate of 5.15%, with principal of \$275,000 due in December 2022

Series D—Interest due semi-annually at a fixed rate of 5.30%, with principal of \$150,000 due in December 2024

We have senior notes totaling \$200,000 (the “Second Senior Notes”) with BofA as administrative agent. Interest is due semi-annually at a fixed rate of 4.53%, with principal of \$200,000 due in July 2025. The Second Senior Notes have financial and restrictive covenants similar to those noted above for the Revolving Facility.



Compliance and Other—During the nine months ended September 30, 2016, maximum outstanding borrowings under our revolving credit and other facilities were approximately \$1,444,000. In addition to providing letters of credit, we also issue surety bonds in the ordinary course of business to support our contract performance. At September 30, 2016, we had \$787,878 of outstanding surety bonds. At September 30, 2016, we were in compliance with all of our financial and restrictive covenants associated with our debt and revolving credit facilities. Capitalized interest was insignificant for the nine months ended September 30, 2016 and 2015.

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## 9. FINANCIAL INSTRUMENTS

## Derivatives

Foreign Currency Exchange Rate Derivatives—At September 30, 2016, the notional value of our outstanding forward contracts to hedge certain foreign exchange-related operating exposures was approximately \$131,500. These contracts vary in duration, maturing up to five years from period-end. We designate certain of these hedges as cash flow hedges and accordingly, changes in their fair value are recognized in AOCI until the associated underlying operating exposure impacts our earnings. Forward points, which are deemed to be an ineffective portion of the hedges, are recognized within cost of revenue and are not material.

Interest Rate Derivatives—We continue to utilize a swap arrangement to hedge against interest rate variability associated with \$309,313 of our outstanding \$337,500 Term Loan. The swap arrangement has been designated as a cash flow hedge as its critical terms matched those of the Term Loan at inception and through September 30, 2016. Accordingly, changes in the fair value of the swap arrangement are recognized in AOCI until the associated underlying exposure impacts our earnings.

## Financial Instruments Disclosures

Fair Value—Financial instruments are required to be categorized within a valuation hierarchy based upon the lowest level of input that is significant to the fair value measurement. The three levels of the valuation hierarchy are as follows:

Level 1—Fair value is based upon quoted prices in active markets.

Level 2—Fair value is based upon internally-developed models that use, as their basis, readily observable market parameters. Our derivative positions are classified within level 2 of the valuation hierarchy as they are valued using quoted market prices for similar assets and liabilities in active markets. These level 2 derivatives are valued utilizing an income approach, which discounts future cash flow based upon current market expectations and adjusts for credit risk.

Level 3—Fair value is based upon internally-developed models that use, as their basis, significant unobservable market parameters. We did not have any level 3 classifications at September 30, 2016 or December 31, 2015.

The following table presents the fair value of our foreign currency exchange rate derivatives and interest rate derivatives at September 30, 2016 and December 31, 2015, respectively, by valuation hierarchy and balance sheet classification:

|                                  | September 30, 2016 |         |            |       | December 31, 2015 |         |            |       |
|----------------------------------|--------------------|---------|------------|-------|-------------------|---------|------------|-------|
|                                  | Level 1            | Level 2 | Level 3    | Total | Level 1           | Level 2 | Level 3    | Total |
| Derivative Assets <sup>(1)</sup> |                    |         |            |       |                   |         |            |       |
| Other current assets             | \$—\$1,111         | \$      | —\$1,111   |       | \$—\$3,344        | \$      | —\$3,344   |       |
| Other non-current assets         | —305               | —       | 305        |       | —180              | —       | 180        |       |
| Total assets at fair value       | \$—\$1,416         | \$      | —\$1,416   |       | \$—\$3,524        | \$      | —\$3,524   |       |
| Derivative Liabilities           |                    |         |            |       |                   |         |            |       |
| Other current liabilities        | \$—\$(3,186)       | \$      | —\$(3,186) |       | \$—\$(7,568)      | \$      | —\$(7,568) |       |
| Other non-current liabilities    | —(57 )             | —       | (57 )      |       | —(607 )           | —       | (607 )     |       |
| Total liabilities at fair value  | \$—\$(3,243)       | \$      | —\$(3,243) |       | \$—\$(8,175)      | \$      | —\$(8,175) |       |

We are exposed to credit risk on our hedging instruments associated with potential counterparty non-performance, and the fair value of our derivatives reflects this credit risk. The total level 2 assets at fair value above represent the maximum loss that we would incur on our outstanding hedges if the applicable counterparties failed to perform according to the hedge contracts. To help mitigate counterparty credit risk, we transact only with counterparties that are rated as investment grade or higher and monitor all counterparties on a continuous basis.

The carrying values of our cash and cash equivalents (primarily consisting of bank deposits), accounts receivable and accounts payable approximate their fair values because of the short-term nature of these instruments. At September 30, 2016, the fair values of our Term Loan and Second Term Loan, based upon the current market rates for

debt with similar credit risk and maturities, approximated their carrying values as interest is based upon LIBOR plus an applicable floating margin. Our Senior Notes and Second Senior Notes are categorized within level 2 of the valuation hierarchy. Our Senior Notes had a total fair value of approximately \$808,600 and \$772,600 at September 30, 2016 and December 31, 2015, respectively, based on current market rates for debt with similar credit risk and maturities. Our Second Senior Notes had a total fair value of approximately \$213,100 and \$203,500 at September 30, 2016 and December 31, 2015, respectively, based on current market rates for debt with similar credit risk and maturities.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

## Derivatives Disclosures

Fair Value—The following table presents the total fair value by underlying risk and balance sheet classification for derivatives designated as cash flow hedges and derivatives not designated as cash flow hedges at September 30, 2016 and December 31, 2015:

|  | Other Current and<br>Non-Current Assets |                      | Other Current and<br>Non-Current Liabilities |                      |
|--|---|----------------------|--|----------------------|
|  | September 30,<br>2016                   | December 31,<br>2015 | September 30,<br>2016                        | December 31,<br>2015 |
| Derivatives designated as cash flow hedges     |   |                      |  |                      |
| Interest rate                                  | \$—                                     | \$ 471               | \$(69 )                                      | \$(192 )             |
| Foreign currency                               | 373                                     | 944                  | (9 )   | (1,858 )             |
| Fair value                                     | \$373                                   | \$ 1,415             | \$(78 )                                      | \$(2,050 )           |
| Derivatives not designated as cash flow hedges |   |                      |  |                      |
| Foreign currency                               | \$1,043                                 | \$ 2,109             | \$(3,165)                                    | \$(6,125 )           |
| Fair value                                     | \$1,043                                 | \$ 2,109             | \$(3,165)                                    | \$(6,125 )           |
| Total fair value                               | \$1,416                                 | \$ 3,524             | \$(3,243)                                    | \$(8,175 )           |

Master Netting Arrangements (“MNAs”)—Our derivatives are executed under International Swaps and Derivatives Association MNAs, which generally allow us and our counterparties to net settle, in a single net payable or receivable, obligations due on the same day, in the same currency and for the same type of derivative instrument. We have elected the option to record all derivatives on a gross basis in our Balance Sheet. The following table presents our derivative assets and liabilities at September 30, 2016 on a gross basis and a net settlement basis:

|                        | Gross<br>Amounts<br>Recognized<br>(i) | Gross Amounts Offset on the<br>Balance Sheet<br>(ii) | Net Amounts<br>Presented on the<br>Balance Sheet<br>(iii) = (i) - (ii) | Gross Amounts Not Offset on<br>the Balance Sheet (iv)<br>Financial<br>Instruments | Cash<br>Collateral<br>Received | Net Amount<br>(v) = (iii) - (iv) |
|------------------------|---------------------------------------|--|--|---|--------------------------------|----------------------------------|
| Derivative Assets      |                                       |  |  |   |                                |                                  |
| Interest rate          | \$ —                                  | \$ —   | —\$ —  | \$ —  | \$ —                           | —\$ —                            |
| Foreign currency       | 1,416                                 | —  | 1,416  | (13 )   | —                              | 1,403                            |
| Total assets           | \$ 1,416                              | \$ —   | —\$ 1,416  | \$ (13 )  | \$ —                           | —\$ 1,403                        |
| Derivative Liabilities |                                       |  |  |   |                                |                                  |
| Interest rate          | \$(69 )                               | \$ —   | —\$(69 )   | \$ —  | \$ —                           | —\$(69 )                         |
| Foreign currency       | (3,174 )                              | —  | (3,174 )   | 13  | —                              | (3,161 )                         |
| Total liabilities      | \$(3,243 )                            | \$ —   | —\$(3,243 )  | \$ 13   | \$ —                           | —\$(3,230 )                      |

AOCI/Other—The following table presents the total value, by underlying risk, recognized in other comprehensive income (“OCI”) and reclassified from AOCI to interest expense (interest rate derivatives) and cost of revenue (foreign currency derivatives) during the three and nine months ended September 30, 2016 and 2015 for derivatives designated as cash flow hedges:

| Amount of Gain (Loss) on Effective Derivative Portion |   |  |   |  |   |  |   |
|---|---|--|---|--|---|--|---|
| Recognized in OCI                                     |   |  |   | Reclassified from<br>AOCI into Earnings <sup>(1)</sup> |   |  |   |
| Three Months<br>Ended<br>September 30,<br>2016        | Nine Months<br>Ended<br>September 30,<br>2016 | Three Months<br>Ended<br>September 30,<br>2015 | Nine Months<br>Ended<br>September 30,<br>2015 | Three Months<br>Ended<br>September 30,<br>2016         | Nine Months<br>Ended<br>September 30,<br>2016 | Three Months<br>Ended<br>September 30,<br>2015 | Nine Months<br>Ended<br>September 30,<br>2015 |
| Derivatives designated as cash flow hedges            |   |  |   |  |   |  |   |

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|                  |         |         |         |           |         |           |           |           |
|------------------|---------|---------|---------|-----------|---------|-----------|-----------|-----------|
| Interest rate    | \$159   | \$(932) | \$(802) | \$(3,154) | \$(110) | \$(435 )  | \$(454 )  | \$(1,362) |
| Foreign currency | (401 )  | 1,754   | 420     | (986 )    | 142     | (2,027 )  | (772 )    | (4,497 )  |
| Total            | \$(242) | \$822   | \$(382) | \$(4,140) | \$32    | \$(2,462) | \$(1,226) | \$(5,859) |

(1) Net unrealized gains totaling \$133 are anticipated to be reclassified from AOCI into earnings during the next 12 months due to settlement of the associated underlying obligations.

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The following table presents the total value recognized in cost of revenue for the three and nine months ended September 30, 2016 and 2015 for foreign currency derivatives not designated as cash flow hedges:

|  | Amount of Gain (Loss)  |               |               |         |
|--|------------------------|---------------|---------------|---------|
|  | Recognized in Earnings |               |               |         |
|  | Three Months           |               | Nine Months   |         |
|  | Ended                  | Ended         | Ended         | Ended   |
| September 30,                                  | September 30,          | September 30, | September 30, |         |
| 2016   | 2015                   | 2016          | 2015          |         |
| Derivatives not designated as cash flow hedges |                        |               |               |         |
| Foreign currency                               | \$(3,058)              | \$7,969       | \$(12,217)    | \$5,686 |
| Total  | \$(3,058)              | \$7,969       | \$(12,217)    | \$5,686 |

## 10. RETIREMENT BENEFITS

Our 2015 Annual Report disclosed anticipated 2016 defined benefit pension and other postretirement plan contributions of approximately \$16,900 and \$2,400, respectively. The following table provides updated contribution information for these plans at September 30, 2016:

|  | Pension Plans | Other Postretirement Plans |
|--|---------------|----------------------------|
| Contributions made through September 30, 2016    | \$ 12,379     | \$ 1,826                   |
| Contributions expected for the remainder of 2016 | 4,820         | 608                        |
| Total contributions expected for 2016            | \$ 17,199     | \$ 2,434                   |

The following table provides a breakout of the components of net periodic benefit cost associated with our defined benefit pension and other postretirement plans for the three and nine months ended September 30, 2016 and 2015:

|                                       | Three Months  |               | Nine Months   |               |
|---------------------------------------|---------------|---------------|---------------|---------------|
|                                       | Ended         | Ended         | Ended         | Ended         |
|                                       | September 30, | September 30, | September 30, | September 30, |
|                                       | 2016          | 2015          | 2016          | 2015          |
| <b>Pension Plans</b>                  |               |               |               |               |
| Service cost                          | \$2,364       | \$2,656       | \$7,075       | \$7,992       |
| Interest cost                         | 5,754         | 5,849         | 17,647        | 17,500        |
| Expected return on plan assets        | (6,548 )      | (7,135 )      | (20,165)      | (21,341)      |
| Amortization of prior service credits | (156 )        | (156 )        | (468 )        | (467 )        |
| Recognized net actuarial losses       | 1,423         | 1,921         | 4,359         | 5,759         |
| Net periodic benefit cost             | \$2,837       | \$3,135       | \$8,448       | \$9,443       |
| <b>Other Postretirement Plans</b>     |               |               |               |               |
| Service cost                          | \$176         | \$158         | \$528         | \$593         |
| Interest cost                         | 340           | 357           | 1,021         | 1,158         |
| Recognized net actuarial gains        | (840 )        | (757 )        | (2,521 )      | (2,022 )      |
| Net periodic benefit income           | \$(324 )      | \$(242 )      | \$(972 )      | \$(271 )      |

## 11. COMMITMENTS AND CONTINGENCIES

## Legal Proceedings

General—We have been and may from time to time be named as a defendant in legal actions claiming damages in connection with engineering and construction projects, technology licenses, other services we provide, and other matters. These are typically claims that arise in the normal course of business, including employment-related claims and contractual disputes or claims for personal injury or property damage which occur in connection with services performed relating to project or construction sites. Contractual disputes normally involve claims relating to the timely completion of projects, performance of equipment or technologies, design or other engineering services or project construction services provided by us. We do not believe that any of our pending contractual, employment-related

personal injury or property damage claims and disputes will have a material adverse effect on our future results of operations, financial position or cash flow.

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**Arbitration Matter**—The customer for one of our large cost reimbursable projects has filed a request for arbitration with the International Chamber of Commerce, alleging cost overruns on the project. The customer has not provided evidence to substantiate its allegations and we believe all amounts incurred and billed on the project, including outstanding receivables of approximately \$232,000 as of September 30, 2016, are contractually due under the provisions of our contract and are recoverable. We do not believe a risk of material loss is probable related to this matter, and accordingly, no amounts have been accrued. Further, we have asserted counterclaims for our outstanding receivables.

**Dispute Related to Sale of Nuclear Operations**—As discussed further in Note 4, on December 31, 2015, we sold our Nuclear Operations to WEC. In connection with the transaction, a customary post-closing purchase price adjustment mechanism was negotiated to account for any difference between target working capital and actual working capital as finally determined. On April 28, 2016, WEC delivered to us a purported closing statement estimating closing working capital to be negative \$976,506, which was \$2,150,506 less than target working capital. In contrast, we had calculated closing working capital to be \$1,601,805, which is \$427,805 greater than target working capital. On July 21, 2016, we filed a complaint against WEC in the Court of Chancery in the State of Delaware seeking a declaration that WEC has no remedy for the vast majority of its claims and requesting an injunction barring WEC from bringing such claims. WEC has filed a motion for judgment on the pleadings requesting that the court dismiss our complaint. The court plans to hear oral argument on the motion on November 7, 2016. We do not believe a risk of material loss is probable related to the matters in dispute, and accordingly, no amounts have been accrued. We intend to vigorously pursue this litigation and our rights under the purchase agreement.

**Asbestos Litigation**—We are a defendant in lawsuits wherein plaintiffs allege exposure to asbestos due to work we may have performed at various locations. We have never been a manufacturer, distributor or supplier of asbestos products. Over the past several decades and through September 30, 2016, we have been named a defendant in lawsuits alleging exposure to asbestos involving approximately 6,000 plaintiffs and, of those claims, approximately 1,300 claims were pending and 4,700 have been closed through dismissals or settlements. Over the past several decades and through September 30, 2016, the claims alleging exposure to asbestos that have been resolved have been dismissed or settled for an average settlement amount of approximately two thousand dollars per claim. We review each case on its own merits and make accruals based upon the probability of loss and our estimates of the amount of liability and related expenses, if any. While we have seen an increase in the number of recent filings, especially in one specific venue, we do not believe the increase or any unresolved asserted claims will have a material adverse effect on our future results of operations, financial position or cash flow, and at September 30, 2016, we had approximately \$6,900 accrued for liability and related expenses. With respect to unasserted asbestos claims, we cannot identify a population of potential claimants with sufficient certainty to determine the probability of a loss and to make a reasonable estimate of liability, if any. While we continue to pursue recovery for recognized and unrecognized contingent losses through insurance, indemnification arrangements or other sources, we are unable to quantify the amount, if any, that we may expect to recover because of the variability in coverage amounts, limitations and deductibles, or the viability of carriers, with respect to our insurance policies for the years in question.

**Environmental Matters**—Our operations are subject to extensive and changing U.S. federal, state and local laws and regulations, as well as the laws of other countries, that establish health and environmental quality standards. These standards, among others, relate to air and water pollutants and the management and disposal of hazardous substances and wastes. We are exposed to potential liability for personal injury or property damage caused by any release, spill, exposure or other accident involving such pollutants, substances or wastes.

In connection with the historical operation of our facilities, including those associated with acquired operations, substances which currently are or might be considered hazardous were used or disposed of at some sites that will or may require us to make expenditures for remediation. In addition, we have agreed to indemnify parties from whom we have purchased or to whom we have sold facilities for certain environmental liabilities arising from acts occurring before the dates those facilities were transferred.



We believe we are in compliance, in all material respects, with environmental laws and regulations and maintain insurance coverage to mitigate our exposure to environmental liabilities. We do not believe any environmental matters will have a material adverse effect on our future results of operations, financial position or cash flow. We do not anticipate we will incur material capital expenditures for environmental controls or for the investigation or remediation of environmental conditions during the remainder of 2016 or 2017.

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Chicago Bridge &amp; Iron Company N.V.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

## 12. ACCUMULATED OTHER COMPREHENSIVE INCOME

The following table presents changes in AOCI, net of tax, by component, during the nine months ended September 30, 2016:

|                                | Currency<br>Translation<br>Adjustment<br>(1) | Unrealized<br>Fair Value Of<br>Cash Flow Hedges | Defined Benefit<br>Pension and Other<br>Postretirement Plans | Total       |
|--------------------------------|--|---|--|-------------|
| Balance at December 31, 2015   | \$(209,281)                                  | \$ (967 )                                       | \$ (83,792 )   | \$(294,040) |
| OCI before reclassifications   | (4 )   | 569   | 1,209  | 1,774       |
| Amounts reclassified from AOCI | —  | 629   | 1,398  | 2,027       |
| Net OCI                        | (4 )   | 1,198   | 2,607  | 3,801       |
| Balance at September 30, 2016  | \$(209,285)                                  | \$ 231  | \$ (81,185 )   | \$(290,239) |

During the nine months ended September 30, 2016, the currency translation adjustment component of AOCI was (1) not materially impacted by net movements in the Australian Dollar, British Pound, Colombian Peso and Euro exchange rates against the U.S. Dollar.

The following table presents reclassification of AOCI into earnings, net of tax, for each component, during the nine months ended September 30, 2016:

|  | Amount<br>Reclassified<br>From AOCI |
|--|-------------------------------------|
| Unrealized Fair Value Of Cash Flow Hedges (1)              |                                     |
| Interest rate derivatives (interest expense)               | \$ 454                              |
| Foreign currency derivatives (cost of revenue)             | 772                                 |
| Total before tax   | \$ 1,226                            |
| Tax  | (597 )                              |
| Total net of tax   | \$ 629                              |
| Defined Benefit Pension and Other Postretirement Plans (2) |                                     |
| Amortization of prior service credits                      | \$ (468 )                           |
| Recognized net actuarial losses                            | 1,838                               |
| Total before tax   | \$ 1,370                            |
| Tax  | 28                                  |
| Total net of tax   | \$ 1,398                            |

(1) See Note 9 for further discussion of our cash flow hedges, including the total value reclassified from AOCI to earnings.

(2) See Note 10 for further discussion of our defined benefit and other postretirement plans, including the components of net periodic benefit cost.

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Chicago Bridge &amp; Iron Company N.V.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

**13. EQUITY-BASED INCENTIVE PLANS AND OTHER EQUITY ACTIVITY**

Under our equity-based incentive plans (our “Incentive Plans”), we can issue shares to employees and directors in the form of restricted stock units (“RSUs”), performance based shares (including those based upon financial or stock price performance) and stock options. Changes in common stock, additional paid-in capital and treasury stock during the nine months ended September 30, 2016 and 2015 primarily relate to activity associated with our Incentive Plans and share repurchases.

During the nine months ended September 30, 2016, we had the following share grants associated with our Incentive Plans:

|                                    | Shares <sup>(1)</sup> | Weighted Average<br>Grant-Date Fair<br>Value per Share |
|------------------------------------|-----------------------|--|
| RSUs                               | 1,057                 | \$ 33.36   |
| Financial performance based shares | 665                   | \$ 33.56   |
| Stock performance based shares     | 166                   | \$ 37.41   |
| Total shares granted               | 1,888                 |  |

<sup>(1)</sup> No stock options were granted during the nine months ended September 30, 2016.

During the nine months ended September 30, 2016, we had the following share issuances associated with our Incentive Plans and employee stock purchase plan (“ESPP”):

|  | Shares |
|--|--------|
| Financial performance based shares (issued upon vesting) | 370    |
| RSUs (issued upon vesting)                               | 504    |
| Stock options (issued upon exercise)                     | 44     |
| ESPP shares (issued upon sale)                           | 359    |
| Total shares issued                                      | 1,277  |

During the three months ended September 30, 2016 and 2015, we recognized \$9,824 and \$10,122, respectively, of stock-based compensation expense, and during the nine months ended September 30, 2016 and 2015, we recognized \$30,982 and \$49,185, respectively, of stock-based compensation expense, primarily within selling and administrative expense.

During the nine months ended September 30, 2016, we repurchased 5,768 shares for \$206,443 (an average price of \$35.79), including \$198,166 to purchase 5,522 shares of our outstanding common stock and \$8,277 to purchase 246 shares for taxes withheld on taxable share distributions.

**14. UNAPPROVED CHANGE ORDERS, CLAIMS, INCENTIVES AND OTHER CONTRACT RECOVERIES**

At September 30, 2016 and December 31, 2015, we had unapproved change orders and claims included in project price totaling approximately \$78,000 and \$98,500, respectively, for projects primarily within our Engineering & Construction and Fabrication Services operating groups. At September 30, 2016 and December 31, 2015, we also had incentives included in project price of approximately \$67,600 and \$99,300, respectively, for projects in our Engineering & Construction, Fabrication Services and Capital Services operating groups. Of the aforementioned unapproved change orders, claims and incentives, approximately \$123,600 had been recognized as revenue on a cumulative POC basis through September 30, 2016.

The aforementioned amounts recorded in project price reflect our best estimate of recovery amounts; however, the ultimate resolution and amounts received could differ from these estimates and could have a material adverse effect on our results of operations, financial position and cash flow. See Note 11 for further discussion of outstanding receivables related to one of our large cost reimbursable projects.

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Chicago Bridge &amp; Iron Company N.V.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

## 15. SEGMENT INFORMATION

Our management structure and internal and public segment reporting are aligned based upon the services offered by our four operating groups, which represent our reportable segments: Engineering & Construction; Fabrication Services; Technology; and Capital Services.

Our Chief Executive Officer evaluates the performance of the aforementioned operating groups based upon revenue and income from operations. Each operating group's income from operations reflects corporate costs, allocated based primarily upon revenue. Intersegment revenue is netted against the revenue of the segment receiving the intersegment services. For the three months ended September 30, 2016 and 2015, intersegment revenue totaled approximately \$78,200 and \$96,800, respectively, and for the nine months ended September 30, 2016 and 2015, intersegment revenue totaled approximately \$168,000 and \$320,000, respectively. Intersegment revenue for the aforementioned periods primarily related to services provided by our Fabrication Services and Capital Services operating groups to our Engineering & Construction operating group.

The following table presents total revenue and income from operations by reportable segment for the three and nine months ended September 30, 2016 and 2015:

|   | Three Months Ended |               | Nine Months Ended |             |
|---|--------------------|---------------|-------------------|-------------|
|   | September 30,      |               | September 30,     |             |
|   | 2016               | 2015          | 2016              | 2015        |
| Revenue                                   |                    |               |                   |             |
| Engineering & Construction                | \$1,660,149        | \$1,946,426   | \$4,719,603       | \$5,681,134 |
| Fabrication Services                      | 512,772            | 640,201       | 1,556,972         | 1,889,340   |
| Technology                                | 90,487             | 118,269       | 219,561           | 310,605     |
| Capital Services                          | 512,769            | 616,786       | 1,643,389         | 1,773,461   |
| Total revenue                             | \$2,776,177        | \$3,321,682   | \$8,139,525       | \$9,654,540 |
| Income (Loss) From Operations             |                    |               |                   |             |
| Engineering & Construction <sup>(1)</sup> | \$133,946          | \$(1,007,354) | \$341,504         | \$(694,469) |
| Fabrication Services                      | 55,624             | 61,408        | 160,726           | 169,744     |
| Technology                                | 27,310             | 31,911        | 76,718            | 116,676     |
| Capital Services                          | 16,642             | 24,073        | 44,647            | 48,992      |
| Total income (loss) from operations       | \$233,522          | \$(889,962)   | \$623,595         | \$(359,057) |

As discussed further in Note 4, due to the Agreement to sell our Nuclear Operations, during the three months ended

<sup>(1)</sup> September 30, 2015, we recorded a non-cash pre-tax charge of approximately \$1,160,500 within our Engineering & Construction operating group.

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## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following "Management's Discussion and Analysis of Financial Condition and Results of Operations" is provided to assist readers in understanding our financial performance during the periods presented and significant trends that may impact our future performance. This discussion should be read in conjunction with our Financial Statements and the related notes thereto.

## OVERVIEW

General—We provide a wide range of services through our four operating groups, including conceptual design, technology, engineering, procurement, fabrication, modularization, construction, commissioning, maintenance, program management and environmental services to customers in the energy infrastructure market throughout the world, and are a provider of diversified government services. Our operating groups, which represent our reportable segments, include: Engineering & Construction; Fabrication Services; Technology; and Capital Services. As discussed in Note 4 to our Financial Statements, on December 31, 2015 we completed the sale of our Nuclear Operations, which were previously included within our Engineering & Construction operating group. For comparative purposes only, the results of the disposed Nuclear Operations are presented separately within the discussion and tables below.

We continue to be broadly diversified across the global energy infrastructure market. Our geographic diversity is illustrated by approximately 30% of our year to date 2016 revenue coming from projects outside the U.S. and approximately 20% of our September 30, 2016 backlog of \$19.8 billion (including approximately \$1.8 billion related to our equity method joint ventures) being comprised of projects outside the U.S. The geographic mix of our revenue will evolve consistent with changes in our backlog mix, as well as shifts in future global energy demand. Our diversity in energy infrastructure end markets ranges from downstream activities such as gas processing, LNG, refining, and petrochemicals, to fossil based power plants and upstream activities such as offshore oil and gas and onshore oil sands projects. Planned investments across the natural gas value chain, including LNG and petrochemicals, remain strong, and we anticipate additional benefits from continued investments in projects based on U.S. shale gas. Global investments in power and petrochemical facilities are expected to continue, as are investments in various types of facilities which require storage structures and pre-fabricated pipe.

Our long-term contracts are awarded on a competitively bid and negotiated basis using a range of contracting options, including cost-reimbursable, fixed-price and hybrid, which has both cost-reimbursable and fixed-price characteristics. Under cost-reimbursable contracts, we generally perform our services in exchange for a price that consists of reimbursement of all customer-approved costs and a profit component, which is typically a fixed rate per hour, an overall fixed fee or a percentage of total reimbursable costs. Under fixed-price contracts, we perform our services and execute our projects at an established price. The timing of our revenue recognition may be impacted by the contracting structure of our contracts. Cost-reimbursable contracts, and hybrid contracts with a more significant cost-reimbursable component, generally provide our customers with greater influence over the timing of when we perform our work, and accordingly, such contracts often result in less predictability with respect to the timing of our revenue. Fixed-price contracts, and hybrid contracts with a more significant fixed-price component, tend to provide us with greater control over project schedule and the timing of when work is performed and costs are incurred, and accordingly, when revenue is recognized. Our shorter-term contracts and services are generally provided on a cost-reimbursable, fixed-price or unit price basis. Our September 30, 2016 backlog distribution by contracting type was approximately 70% fixed-price, hybrid, or unit based and 30% cost-reimbursable and is further described below within our operating group discussion.

New awards represent the expected revenue value of new contract commitments received during a given period, as well as scope growth on existing commitments. Backlog represents the unearned value of our new awards. New awards and backlog include the entire award values for joint ventures we consolidate and our proportionate share of award values for joint ventures we proportionately consolidate. New awards and backlog also include our pro-rata share of the award values for unconsolidated joint ventures we account for under the equity method. As the net results for our equity method joint ventures are recognized as equity earnings, their revenue is not presented in our Statement of Operations.

Backlog for each of our operating groups generally consists of several hundred contracts, which are being executed globally. These contracts vary in size from less than one hundred thousand dollars in contract value to several billion

dollars, with varying durations that can exceed five years. The differing types, sizes, and durations of our contracts, combined with their geographic diversity and stages of completion, often results in fluctuations in our quarterly operating group results as a percentage of operating group revenue. In addition, the relative contribution of each of our operating groups, and selling and administrative expense fluctuations, will impact our quarterly consolidated results as a percentage of consolidated revenue. Selling and administrative expense fluctuations are impacted by our stock-based compensation costs, which are generally higher in the first quarter of each year due to the timing of stock awards and the accelerated expensing of awards for participants that are eligible to retire. Although quarterly variability is not unusual in our business, absent the impact of the sale of our Nuclear Operations, which represented approximately \$502.9 million and \$1.6 billion of our revenue for the three and

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nine months ended September 30, 2015, respectively, we are currently not aware of any fundamental change in our backlog or business that would give rise to future operating results that would be significantly different from our recent historical norms.

**Engineering & Construction**—Our Engineering & Construction operating group provides EPC services for major energy infrastructure facilities.

Backlog for our Engineering & Construction operating group comprised approximately \$11.1 billion (56%) of our consolidated September 30, 2016 backlog (including approximately \$1.3 billion related to our equity method joint ventures). The backlog composition by end market was approximately 40% LNG, 30% petrochemical, 20% power, 5% refining, and 5% gas processing and other end markets. Our LNG backlog was primarily concentrated in the Asia Pacific and North American regions. We anticipate significant opportunities will be derived from North America and Africa. Our petrochemical backlog was primarily concentrated in the U.S. and the Middle East region and we anticipate significant opportunities will continue to be derived from these regions. Our power backlog was primarily concentrated in the U.S. and we anticipate that our significant future opportunities will be derived from North America. The majority of our refining-related backlog was derived from the Middle East and Russia and we anticipate that our future opportunities will continue to be derived from these regions. Our gas processing projects were primarily concentrated in the U.S. and the Asia Pacific region, where we anticipate continued strength, in addition to the Middle East. Our September 30, 2016 backlog distribution for this operating group by contracting type was approximately 80% fixed-price and hybrid and 20% cost-reimbursable.

**Fabrication Services**—Our Fabrication Services operating group provides fabrication and erection of steel plate structures; fabrication of piping systems and process modules; manufacturing and distribution of pipe and fittings; and engineered products for the oil and gas, petrochemical, power generation, water and wastewater, mining and mineral processing industries.

Backlog for our Fabrication Services operating group comprised approximately \$2.3 billion (12%) of our consolidated September 30, 2016 backlog. The backlog composition by end market was approximately 45% petrochemical, 25% LNG (including low temp and cryogenic), 15% power, 5% refining, 5% gas processing and 5% other end markets. Our September 30, 2016 backlog distribution for this operating group by contracting type was approximately 95% fixed-price, hybrid, or unit based, with the remainder being cost-reimbursable.

**Technology**—Our Technology operating group provides licensed process technologies and catalysts for use in petrochemical facilities and oil refineries, and offers process planning and project development services and a comprehensive program of aftermarket support. Technology also has a 50% owned unconsolidated joint venture that provides licensed technologies, engineering services and catalyst, primarily for the refining industry.

Backlog for our Technology operating group comprised approximately \$941.0 million (5%) of our consolidated September 30, 2016 backlog (including approximately \$454.9 million related to our equity method joint ventures) and was primarily comprised of fixed-price contracts.

**Capital Services**—Our Capital Services operating group provides comprehensive and integrated maintenance services, environmental engineering and remediation, construction services, program management, and disaster response and recovery for private-sector customers and governments.

Backlog for our Capital Services operating group comprised approximately \$5.5 billion (27%) of our consolidated September 30, 2016 backlog. The backlog composition by end market was approximately 65% operations and maintenance services, 15% environmental services, 15% construction services and 5% program and project management, and was primarily concentrated in the U.S. Our September 30, 2016 backlog distribution for this operating group by contracting type was approximately 75% cost-reimbursable and 25% fixed-price and unit based.

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## RESULTS OF OPERATIONS

Our backlog, new awards, revenue and income from operations by reportable segment were as follows:

|  | September 30,<br>2016                              | % of Total      |               |                 | December 31,<br>2015            | % of Total      |             |                 |
|--|--|-----------------|---------------|-----------------|---------------------------------|-----------------|-------------|-----------------|
| Backlog                                | (In thousands)                                     |                 |               |                 |                                 |                 |             |                 |
| Engineering & Construction             | \$11,070,405                                       | 56%             |               |                 | \$12,892,804                    | 57%             |             |                 |
| Fabrication Services                   | 2,309,333  | 12%             |               |                 | 3,107,500                       | 14%             |             |                 |
| Technology                             | 940,960  | 5%              |               |                 | 963,058                         | 4%              |             |                 |
| Capital Services                       | 5,451,159  | 27%             |               |                 | 5,680,577                       | 25%             |             |                 |
| Total backlog                          | \$19,771,857                                       |                 |               |                 | \$22,643,939                    |                 |             |                 |
|  | Three Months Ended September 30,<br>(In thousands) |                 |               |                 | Nine Months Ended September 30, |                 |             |                 |
|  | 2016   | % of<br>Total   | 2015          | % of<br>Total   | 2016                            | % of<br>Total   | 2015        | % of<br>Total   |
| New Awards                             |  |                 |               |                 |                                 |                 |             |                 |
| Engineering & Construction             | \$1,492,429  | 55%             | \$2,407,835   | 60%             | \$2,779,238                     | 49%             | \$4,923,193 | 50%             |
| Fabrication Services                   | 225,716  | 8%              | 840,658       | 21%             | 852,383                         | 15%             | 2,612,747   | 26%             |
| Technology                             | 119,348  | 5%              | 97,539        | 3%              | 310,737                         | 5%              | 255,648     | 3%              |
| Capital Services                       | 878,930  | 32%             | 654,270       | 16%             | 1,730,303                       | 31%             | 2,084,413   | 21%             |
| Total new awards                       | \$2,716,423  |                 | \$4,000,302   |                 | \$5,672,661                     |                 | \$9,876,001 |                 |
|  | 2016   | % of<br>Total   | 2015          | % of<br>Total   | 2016                            | % of<br>Total   | 2015        | % of<br>Total   |
| Revenue                                |  |                 |               |                 |                                 |                 |             |                 |
| Engineering & Construction             | \$1,660,149  | 60%             | \$1,946,426   | 59%             | \$4,719,603                     | 58%             | \$5,681,134 | 59%             |
| Fabrication Services                   | 512,772  | 19%             | 640,201       | 19%             | 1,556,972                       | 19%             | 1,889,340   | 20%             |
| Technology                             | 90,487   | 3%              | 118,269       | 3%              | 219,561                         | 3%              | 310,605     | 3%              |
| Capital Services                       | 512,769  | 18%             | 616,786       | 19%             | 1,643,389                       | 20%             | 1,773,461   | 18%             |
| Total revenue                          | \$2,776,177  |                 | \$3,321,682   |                 | \$8,139,525                     |                 | \$9,654,540 |                 |
|  | 2016   | % of<br>Revenue | 2015          | % of<br>Revenue | 2016                            | % of<br>Revenue | 2015        | % of<br>Revenue |
| Income (Loss) From<br>Operations       |  |                 |               |                 |                                 |                 |             |                 |
| Engineering & Construction             | \$133,946  | 8.1%            | \$(1,007,354) | (51.8)%         | \$341,504                       | 7.2%            | \$(694,469) | (12.2)%         |
| Fabrication Services                   | 55,624   | 10.8%           | 61,408        | 9.6%            | 160,726                         | 10.3%           | 169,744     | 9.0%            |
| Technology                             | 27,310   | 30.2%           | 31,911        | 27.0%           | 76,718                          | 34.9%           | 116,676     | 37.6%           |
| Capital Services                       | 16,642   | 3.2%            | 24,073        | 3.9%            | 44,647                          | 2.7%            | 48,992      | 2.8%            |
| Total income (loss) from<br>operations | \$233,522  | 8.4%            | \$(889,962)   | (26.8)%         | \$623,595                       | 7.7%            | \$(359,057) | (3.7)%          |

## Consolidated Results

New Awards/Backlog—As discussed above, new awards represent the expected revenue value of new contract commitments received during a given period, as well as scope growth on existing commitments. Backlog represents the unearned value of our new awards. New awards and backlog include the entire award values for joint ventures we consolidate and our proportionate share of award values for joint ventures we proportionately consolidate. New awards and backlog also include our pro-rata share of the award values for unconsolidated joint ventures we account for under the equity method. As the net results for our equity method joint ventures are recognized as equity earnings, their revenue is not presented in our Statement of Operations. Our new awards may vary significantly each reporting



period based upon the timing of our major new contract commitments.

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New awards were \$2.7 billion for the third quarter 2016 (including approximately \$17.0 million related to our equity method joint ventures), compared with \$4.0 billion for the corresponding 2015 period. Significant new awards for the third quarter 2016 included a gas turbine power project in the U.S. (approximately \$600.0 million); a refinery project in Russia (approximately \$460.0 million); and federal funding allocations for our mixed oxide fuel fabrication facility project in the U.S. and scope increases for our LNG mechanical erection project in the Asia Pacific region (approximately \$365.0 million combined), all within our Engineering & Construction operating group; and refinery maintenance services in North America (approximately \$320.0 million combined) within our Capital Services operating group. Significant new awards for the third quarter 2015 included petrochemical facility projects in the U.S. (approximately \$1.8 billion combined); and federal funding allocations for our mixed oxide fuel fabrication facility project in the U.S. and scope increases for our LNG mechanical erection project in the Asia Pacific region (approximately \$520.0 million combined), all within our Engineering & Construction operating group.

New awards were \$5.7 billion for the first nine months of 2016 (including approximately \$84.0 million related to our equity method joint ventures), compared with \$9.9 billion for the corresponding 2015 period. The nine month 2016 period included the aforementioned third quarter 2016 awards, and awards in the first half of 2016, including scope increases for our LNG mechanical erection project in the Asia Pacific region (approximately \$515.0 million); and two gas turbine power projects in the U.S. (approximately \$500.0 million combined) for our Engineering & Construction operating group. The nine month 2015 period included the aforementioned third quarter 2015 awards, and awards in the first half of 2015, including our proportionate share of a \$2.0 billion additional LNG train for an LNG export facility in the U.S. (approximately \$675.0 million) that we are executing through a proportionately consolidated joint venture arrangement; a gas turbine power project in the U.S. (approximately \$600.0 million); and federal funding allocations for our mixed oxide fuel fabrication facility project in the U.S. and scope increases for our LNG mechanical erection project in the Asia Pacific region (approximately \$360.0 million combined), all within our Engineering & Construction operating group; and refinery maintenance services in North America (approximately \$310.0 million combined) for our Capital Services operating group. See Operating Group Results below for further discussion.

Backlog at September 30, 2016 was approximately \$19.8 billion (including approximately \$1.8 billion related to our equity method joint ventures), compared with \$22.6 billion at December 31, 2015 (including approximately \$1.8 billion related to our equity method joint ventures), with the decrease reflecting the impact of revenue exceeding new awards by \$2.5 billion and other adjustments, primarily related to reductions in maintenance backlog for our Capital Services operating group.

Certain contracts within our Capital Services and Engineering & Construction operating groups are dependent upon funding from the U.S. government, where funds are appropriated on a year-by-year basis, while contract performance may take more than one year. Approximately \$1.1 billion of our backlog at September 30, 2016 for these operating groups was for contractual commitments that are subject to future funding decisions.

Revenue—Revenue was \$2.8 billion for the third quarter 2016, representing a decrease of \$545.5 million (16.4%) compared with the corresponding 2015 period. Revenue was \$8.1 billion for the first nine months of 2016, representing a decrease of \$1.5 billion (15.7%) compared with the corresponding 2015 period. Our third quarter and year-to-date 2015 revenue included approximately \$502.9 million and \$1.6 billion, respectively, of revenue attributable to our former Nuclear Operations. The table below summarizes our third quarter and year-to-date 2015 revenue excluding the Nuclear Operations.

|                              | Three Months Ended September 30, |            | Nine Months Ended September 30, |            |             |            |             |            |
|------------------------------|----------------------------------|------------|---------------------------------|------------|-------------|------------|-------------|------------|
|                              | (In thousands)                   |            |                                 |            |             |            |             |            |
|                              | 2016                             | % of Total | 2015                            | % of Total | 2016        | % of Total | 2015        | % of Total |
| Excluding Nuclear Operations | \$2,776,177                      | 100%       | \$2,818,760                     | 85%        | \$8,139,525 | 100%       | \$8,099,032 | 84%        |
| Nuclear Operations           | —                                | —%         | 502,922                         | 15%        | —           | —%         | 1,555,508   | 16%        |
| Total revenue                | \$2,776,177                      |            | \$3,321,682                     |            | \$8,139,525 |            | \$9,654,540 |            |

Excluding the impact of our former Nuclear Operations, revenue for the third quarter 2016 decreased by \$42.6 million (1.5%) compared with the corresponding 2015 period, and revenue for the first nine months of 2016 increased by

\$40.5 million (0.5%) compared with the corresponding 2015 period. Our third quarter and year-to-date 2016 revenue benefited from increased activity on our LNG export facility projects in the U.S. within our Engineering & Construction operating group; offset by the wind down of various tank projects in North America, South America and the Asia Pacific region within our Fabrication Services operating group; a reduction in plant maintenance activity within our Capital Services operating group; and decreased activity on our large cost reimbursable LNG mechanical erection project in the Asia Pacific region and refinery project in Colombia within our Engineering & Construction operating group. Our revenue for the first half of 2016 also benefited from increased activity on other projects in the U.S. and Asia Pacific region within our Engineering & Construction operating group. See Operating Group Results below for further discussion.

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**Gross Profit**—Gross profit was \$326.6 million (11.8% of revenue) for the third quarter 2016, compared with \$377.7 million (11.4% of revenue) for the corresponding 2015 period. Gross profit was \$908.7 million (11.2% of revenue) for the first nine months of 2016, compared with \$1.1 billion (11.7% of revenue) for the corresponding 2015 period. Our third quarter and year-to-date 2015 results included approximately \$52.2 million and \$182.4 million, respectively, of gross profit attributable to our former Nuclear Operations. The table below summarizes our third quarter and year-to-date 2015 gross profit excluding the Nuclear Operations.

|                              | Three Months Ended September 30,<br>(In thousands) |                 |           |                 | Nine Months Ended September 30, |                 |             |                 |
|------------------------------|--|-----------------|-----------|-----------------|---------------------------------|-----------------|-------------|-----------------|
|                              | 2016   | % of<br>Revenue | 2015      | % of<br>Revenue | 2016                            | % of<br>Revenue | 2015        | % of<br>Revenue |
| Excluding Nuclear Operations | \$326,568  | 11.8%           | \$325,502 | 11.5%           | \$908,699                       | 11.2%           | \$948,596   | 11.7%           |
| Nuclear Operations           | —  | —%              | 52,215    | 10.4%           | —                               | —%              | 182,415     | 11.7%           |
| Total gross profit           | \$326,568  | 11.8%           | \$377,717 | 11.4%           | \$908,699                       | 11.2%           | \$1,131,011 | 11.7%           |

Excluding the impact of our former Nuclear Operations, gross profit was approximately \$325.5 million (11.5% of revenue) for the third quarter 2015 and \$948.6 million (11.7% of revenue) for the first nine months of 2015. Our third quarter 2016 gross profit percentage increased compared to the 2015 period due to the net impact of changes in estimated recoveries and changes in forecast costs on certain projects, partly offset by a lower margin mix. Our year-to-date 2016 gross profit percentage decreased compared to the 2015 period due to the first half of 2016 impacts of lower revenue volume for our higher margin Technology operating group, a lower margin mix, and reduced leverage of our operating costs, partly offset by the aforementioned third quarter 2016 impacts. See Operating Group Results below for further discussion.

**Selling and Administrative Expense**—Selling and administrative expense was \$87.8 million (3.2% of revenue) for the third quarter 2016, compared with \$93.7 million (2.8% of revenue) for the corresponding 2015 period. Selling and administrative expense was \$263.1 million (3.2% of revenue) for the first nine months of 2016, compared with \$287.9 million (3.0% of revenue) for the corresponding 2015 period. The decrease for the third quarter and year-to-date 2016 was primarily due to lower incentive plan costs (approximately \$1.5 million and \$21.5 million, respectively) and lower expense attributable to our former Nuclear Operations, partly offset by inflationary increases. Our third quarter 2016 expense also benefited from our cost reduction initiatives. Our stock-based compensation costs, which are predominantly in selling and administrative expense, are generally higher in the first quarter of each year due to the timing of stock awards and the accelerated expensing of awards for participants that are eligible to retire. Stock-based compensation expense totaled approximately \$31.0 million and \$49.2 million for the first nine months of 2016 and 2015, respectively, or 76% and 88% of estimated annual expense for each of the respective periods.

**Intangibles Amortization**—Intangibles amortization was \$10.5 million and \$32.3 million for the third quarter and first nine months of 2016, respectively, compared with \$14.9 million and \$45.5 million for the corresponding 2015 periods. The decrease relative to the 2015 periods was primarily due to lower intangible balances resulting from the impairment of certain intangible assets in the third quarter 2015 and intangible assets that became fully amortized during the first quarter 2016.

**Equity Earnings**—Equity earnings were \$5.4 million and \$11.4 million for the third quarter and first nine months of 2016, respectively, compared with \$1.2 million and \$5.8 million for the corresponding 2015 periods and were primarily associated with our unconsolidated CLG and CTCI joint ventures within our Technology and Engineering & Construction operating groups, respectively.

**Loss on Net Assets Held For Sale and Impairment of Intangible Assets and Goodwill**—As a result of the Agreement to sell our Nuclear Operations discussed in Note 4 to our Financial Statements, during the third quarter 2015, we recorded a non-cash charge of approximately \$1.2 billion related to the impairment of goodwill (\$453.1 million) and intangible assets (\$79.1 million) and an estimated loss on net assets held for sale (\$628.3 million).

**Other Operating Expense (Income), Net**—Other operating expense (income), net generally represents (gains) losses associated with the sale or disposition of property and equipment. For the first nine months of 2015, other operating expense (income), net also included a gain of approximately \$7.5 million related to the contribution of a technology to our unconsolidated CLG joint venture and a foreign exchange loss of approximately \$11.0 million associated with the

re-measurement of certain non-U.S. Dollar denominated net assets, both of which occurred during the first quarter 2015.

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Income (Loss) from Operations— Income from operations was \$233.5 million (8.4% of revenue) for the third quarter 2016, compared with a loss from operations of \$(890.0) million (26.8% of revenue) for the corresponding 2015 period. Income from operations was \$623.6 million (7.7% of revenue) for the first nine months of 2016, compared with a loss from operations of \$(359.1) million (3.7% of revenue) for the corresponding 2015 period. Our third quarter and year-to-date 2015 results included approximately \$45.7 million and \$163.1 million, respectively, of income from operations attributable to our former Nuclear Operations and the aforementioned charge of approximately \$1.2 billion resulting from the Agreement to sell our Nuclear Operations. The table below summarizes our third quarter and year-to-date 2015 income from operations excluding the Nuclear Operations and charge.

|   | Three Months Ended September 30,<br>(In thousands) |                 |              |                 | Nine Months Ended September 30, |                 |              |                 |
|---|--|-----------------|--------------|-----------------|---------------------------------|-----------------|--------------|-----------------|
|   | 2016   | % of<br>Revenue | 2015         | % of<br>Revenue | 2016                            | % of<br>Revenue | 2015         | % of<br>Revenue |
| Excluding Nuclear Operations and Charge | \$ 233,522   | 8.4%            | \$ 224,803   | 8.0%            | \$ 623,595                      | 7.7%            | \$ 638,308   | 7.9%            |
| Nuclear Operations                      | —  | —%              | 45,715       | 9.1%            | —                               | —%              | 163,115      | 10.5%           |
| Charge related to Nuclear Operations    | —  | —%              | (1,160,480)  | —%              | —                               | —%              | (1,160,480)  | —%              |
| Total income (loss) from operations     | \$ 233,522   | 8.4%            | \$ (889,962) | (26.8)%         | \$ 623,595                      | 7.7%            | \$ (359,057) | (3.7)%          |

Excluding the impact of our former Nuclear Operations and charge, income from operations was approximately \$224.8 million (8.0% of revenue) for the third quarter 2015 and approximately \$638.3 million (7.9% of revenue) for the first nine months of 2015. The changes in our third quarter and year-to-date 2016 income from operations compared to the 2015 periods were due to the reasons noted above. See Operating Group Results below for further discussion.

Interest Expense and Interest Income—Interest expense was \$26.4 million for the third quarter 2016, compared with \$25.0 million for the corresponding 2015 period. Interest expense was \$78.4 million for the first nine months of 2016, compared with \$68.4 million for the corresponding 2015 period. Our third quarter and year-to-date 2016 periods were impacted by higher revolving credit facility borrowings. Our year-to-date 2016 period was also impacted by higher long-term borrowings, which occurred in the third quarter 2015. Interest income was \$2.6 million for the third quarter 2016, compared with \$2.1 million for the corresponding 2015 period. Interest income was \$8.2 million for the first nine months of 2016, compared with \$6.3 million for the corresponding 2015 period.

Income Tax (Expense) Benefit—Income tax expense was \$41.3 million (19.7% of pre-tax income) for the third quarter 2016, compared with an income tax benefit of \$187.4 million (20.5% of pre-tax loss) for the corresponding 2015 period. Income tax expense was \$132.4 million (23.9% of pre-tax income) for the first nine months of 2016, compared with an income tax benefit of \$38.3 million (9.1% of pre-tax loss) for the corresponding 2015 period. The aforementioned \$1.2 billion charge during the third quarter 2015 related to the Agreement to sell our Nuclear Operations resulted in a net tax benefit of \$256.3 million during the third quarter and year-to-date 2015 periods. Excluding this net benefit, our income tax expense for the third quarter and first nine months of 2015 was \$68.9 million and \$218.0 million, respectively (27.8% and 29.5%, respectively, of pre-tax income excluding the charge). Our third quarter 2016 tax rate benefited from anticipated lower full year pre-tax income in higher tax rate jurisdictions, primarily the U.S. (approximately 3.0%) and previously unrecognized tax benefits (approximately 3.5%). Our year-to-date 2016 tax rate was impacted by the aforementioned, as well as the first half of 2016 benefiting from previously unrecognized tax benefits, changes in tax laws relating to our U.S. state deferred tax assets and changes in tax rates relating to our non-U.S. deferred tax assets (approximately 2.5% combined). Our third quarter and year-to-date 2015 tax rates benefited from previously unrecognized tax benefits and other adjustments recorded during the periods (approximately 4.0% and 3.0%, respectively).

Our third quarter and year-to-date 2016 tax rates decreased relative to the 2015 periods, excluding the impact of the charge, due to anticipated lower pre-tax income in higher tax rate jurisdictions, primarily the U.S., and a greater benefit from pre-tax income represented by noncontrolling interests (approximately 5.5% combined, for both the third

quarter and year-to-date periods). Our tax rate may continue to experience fluctuations due primarily to changes in the geographic distribution of our pre-tax income.

Net Income Attributable to Noncontrolling Interests—Noncontrolling interests are primarily associated with our consolidated joint venture projects within our Engineering & Construction operating group and certain operations in the U.S. and Middle East within our Capital Services and Fabrication Services operating groups. Net income attributable to noncontrolling interests was \$46.7 million for the third quarter 2016, compared with \$14.9 million for the corresponding 2015 period. Net income attributable to noncontrolling interests was \$68.4 million for the first nine months of 2016, compared with \$55.8 million for the corresponding 2015 period. The change compared to the 2015 periods was commensurate with the level

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of applicable operating results for the aforementioned projects and operations. See Operating Group Results below for further discussion.

## Operating Group Results

## Engineering &amp; Construction

**New Awards**—New awards were \$1.5 billion for the third quarter 2016, compared with \$2.4 billion for the corresponding 2015 period. Significant new awards for the third quarter 2016 included a gas turbine power project in the U.S. (approximately \$600.0 million); a refinery project in Russia (approximately \$460.0 million); and federal funding allocations for our mixed oxide fuel fabrication facility project in the U.S. and scope increases for our LNG mechanical erection project in the Asia Pacific region (approximately \$365.0 million combined). Significant new awards for the third quarter 2015 included petrochemical facility projects in the U.S. (approximately \$1.8 billion combined); federal funding allocations for our mixed oxide fuel fabrication facility project in the U.S. and scope increases for our LNG mechanical erection project in the Asia Pacific region (approximately \$520.0 million combined); a chemicals plant project in the U.S. (approximately \$100.0 million); and scope increases for our former large nuclear projects in the U.S. (approximately \$130.0 million).

New awards were \$2.8 billion for the first nine months of 2016, compared with \$4.9 billion for the corresponding 2015 period. The nine month 2016 period included the aforementioned third quarter 2016 awards, and awards during the first half of 2016, including scope increases for our LNG mechanical erection project in the Asia Pacific region (approximately \$515.0 million); and two gas turbine power projects in the U.S. (approximately \$500.0 million combined). The nine month 2015 period included the aforementioned third quarter 2015 awards, and awards during the first half of 2015, including our proportionate share of a \$2.0 billion additional LNG train for an LNG export facility in the U.S. (approximately \$675.0 million) that we are executing through a proportionately consolidated joint venture arrangement; a gas turbine power project in the U.S. (approximately \$600.0 million); federal funding allocations for our mixed oxide fuel fabrication facility project in the U.S. and scope increases for our LNG mechanical erection project in the Asia Pacific region (approximately \$360.0 million combined); an ethylene storage facility in the U.S. (approximately \$115.0 million); engineering and procurement services for a refinery project in Russia; and scope increases for our former large nuclear projects in the U.S. (approximately \$350.0 million).

**Revenue**—Revenue was \$1.7 billion for the third quarter 2016, representing a decrease of \$286.3 million (14.7%) compared with the corresponding 2015 period. Revenue was \$4.7 billion for the first nine months of 2016, representing a decrease of \$961.5 million (16.9%) compared with the corresponding 2015 period. Our third quarter and year-to-date 2015 revenue included approximately \$502.9 million and \$1.6 billion, respectively, of revenue attributable to our former Nuclear Operations. The table below summarizes our third quarter and year-to-date 2015 revenue excluding the Nuclear Operations.

|                              | Three Months Ended September 30,<br>(In thousands) |               | Nine Months Ended September 30, |               |             |               |             |               |
|------------------------------|--|---------------|---------------------------------|---------------|-------------|---------------|-------------|---------------|
|                              | 2016   | % of<br>Total | 2015                            | % of<br>Total | 2016        | % of<br>Total | 2015        | % of<br>Total |
| Excluding Nuclear Operations | \$1,660,149  | 100%          | \$1,443,504                     | 74%           | \$4,719,603 | 100%          | \$4,125,626 | 73%           |
| Nuclear Operations           | —  | —%            | 502,922                         | 26%           | —           | —%            | 1,555,508   | 27%           |
| Total revenue                | \$1,660,149  |               | \$1,946,426                     |               | \$4,719,603 |               | \$5,681,134 |               |

Excluding the impact of our former Nuclear Operations, revenue for the third quarter 2016 increased by \$216.6 million (15.0%) compared with the corresponding 2015 period, and revenue for the first nine months of 2016 increased by \$594.0 million (14.4%) compared with the corresponding 2015 period. Our third quarter and year-to-date 2016 revenue benefited from increased activity on our LNG export facility projects in the U.S. (approximately \$300.0 million and \$980.0 million, respectively) and various other projects in the U.S. and Asia Pacific region, partly offset by decreased activity on our large cost reimbursable LNG mechanical erection project in the Asia Pacific region and refinery project in Colombia (approximately \$90.0 million and \$620.0 million combined, respectively).

Approximately \$640.0 million and \$1.7 billion of the operating group's quarter and year-to-date 2016 revenue, respectively, was attributable to our LNG export facility projects in the U.S., compared with approximately \$340.0 million and \$730.0 million, respectively, for the corresponding 2015 periods. Approximately \$380.0 million and \$1.0



billion of the operating group's quarter and year-to-date 2016 revenue, respectively, was attributable to our large cost reimbursable projects, compared with approximately \$470.0 million and \$1.6 billion, respectively, for the corresponding 2015 periods.

Income (Loss) from Operations—Income from operations was \$133.9 million (8.1% of revenue) for the third quarter 2016, compared with a loss from operations of \$(1.0) billion (51.8% of revenue) for the corresponding 2015 period. Income from operations was \$341.5 million (7.2% of revenue) for the first nine months of 2016, compared with a loss from operations of \$(694.5) million (12.2% of revenue) for the corresponding 2015 period. Our third quarter and year-to-date 2015 results included approximately \$45.7 million and \$163.1 million, respectively, of income from operations attributable to our former

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Nuclear Operations and the aforementioned charge of approximately \$1.2 billion resulting from the Agreement to sell our Nuclear Operations. The results for the year-to-date 2015 period for our former Nuclear Operations benefited by approximately \$28.0 million from the net impact of cost increases and adjustments to project price on our former large U.S. nuclear projects during the first half of 2015. The table below summarizes our third quarter and year-to-date 2015 income from operations excluding the Nuclear Operations and charge.

|   | Three Months Ended September 30,<br>(In thousands) |                 |               |                 | Nine Months Ended September 30, |                 |             |                 |
|---|--|-----------------|---------------|-----------------|---------------------------------|-----------------|-------------|-----------------|
|   | 2016   | % of<br>Revenue | 2015          | % of<br>Revenue | 2016                            | % of<br>Revenue | 2015        | % of<br>Revenue |
| Excluding Nuclear Operations and Charge | \$ 133,946   | 8.1%            | \$ 107,411    | 7.4%            | \$ 341,504                      | 7.2%            | \$ 302,896  | 7.3%            |
| Nuclear Operations                      | —  | —%              | 45,715        | 9.1%            | —                               | —%              | 163,115     | 10.5%           |
| Charge related to Nuclear Operations    | —  | —%              | (1,160,480 )  | —%              | —                               | —%              | (1,160,480) | —%              |
| Total income (loss) from operations     | \$ 133,946   | 8.1%            | \$(1,007,354) | (51.8)%         | \$ 341,504                      | 7.2%            | \$(694,469) | (12.2)%         |

Excluding the impact of our former Nuclear Operations and the charge, income from operations was approximately \$107.4 million (7.4% of revenue) for the third quarter 2015 and approximately \$302.9 million (7.3% of revenue) for the first nine months of 2015. Our third quarter 2016 results benefited from changes in estimated recoveries on a large consolidated joint venture project that is nearing completion and increased recoveries on another project. This benefit was substantially offset by the impact of cost increases on two projects (approximately \$104.0 million combined), one of which is substantially complete. The other project is now in a loss position and our estimate to complete was impacted by lower than anticipated labor productivity. Our third quarter 2016 results also benefited from higher revenue volume and leverage of operating costs. Our year-to-date 2016 results were impacted by the aforementioned third quarter impacts, as well as impacts during the first half of 2016, including net cost increases on various projects, primarily in the U.S. (approximately \$14.0 million combined), and a lower margin mix, partly offset by the benefit of higher revenue volume.

**Fabrication Services**

**New Awards**—New awards were \$225.7 million for the third quarter 2016, compared with \$840.7 million for the corresponding 2015 period. New awards for the third quarter 2016 included various storage and pipe fabrication awards throughout the world. Significant new awards for the third quarter 2015 included engineering and fabrication for low-temperature tanks in the U.S. (approximately \$300.0 million) and engineering, procurement, fabrication and erection for storage spheres in the U.S. (approximately \$70.0 million).

New awards were \$852.4 million for the first nine months of 2016, compared with \$2.6 billion for the corresponding 2015 period. The nine month 2016 period included the aforementioned third quarter 2016 awards, and awards during the first half of 2016, including refurbishment of crude oil storage tanks in the Middle East (approximately \$60.0 million); crude oil storage tanks in Canada (approximately \$50.0 million); and various storage and pipe fabrication awards throughout the world. The nine month 2015 period included the aforementioned third quarter 2015 awards, and awards during the first half of 2015, including scope increases for our former large nuclear projects in the U.S. (approximately \$250.0 million); work scopes for our U.S. LNG export facility projects; engineering and fabrication for a hydrotreater in the U.S. (approximately \$95.0 million); engineered products for a refinery in Russia (approximately \$93.0 million); storage tanks for a clean fuels project in the Middle East (approximately \$60.0 million); an oil sands project in Canada (approximately \$50.0 million); and pipe fabrication for a petrochemical project in the U.S. (approximately \$40.0 million).

**Revenue**—Revenue was \$512.8 million for the third quarter 2016, representing a decrease of \$127.4 million (19.9%) compared with the corresponding 2015 period. Revenue was \$1.6 billion for the first nine months of 2016, representing a decrease of \$332.4 million (17.6%), compared with the corresponding 2015 period. Our third quarter and year-to-date 2016 revenue were impacted by the wind down of various storage tank projects in North America, South America and the Asia Pacific region and lower engineered products activity (approximately \$160.0 million and

\$420.0 million combined, respectively), partly offset by increased fabrication activity.

**Income from Operations**—Income from operations was \$55.6 million (10.8% of revenue) for the third quarter 2016, compared with \$61.4 million (9.6% of revenue) for the corresponding 2015 period. Income from operations was \$160.7 million (10.3% of revenue) for the first nine months of 2016, compared with \$169.7 million (9.0% of revenue) for the corresponding 2015 period. Our third quarter 2016 results were impacted by lower revenue volume and reduced leverage of our operating costs. Our year-to-date 2016 results were impacted by the aforementioned third quarter impacts, as well as impacts during the first half of 2016, including lower revenue volume and cost increases on two projects in North America and the Asia Pacific region that are substantially complete (approximately \$26.0 million combined), partly offset by net savings on various projects throughout the world. Our third quarter 2015 results were impacted by net cost increases on various projects in the U.S.

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(approximately \$13.0 million). Our year-to-date 2015 results were impacted by the aforementioned third quarter 2015 impacts, as well as impacts during the first half of 2015, including cost increases on a project in the U.S. (approximately \$12.0 million) and a foreign exchange loss (approximately \$11.0 million) associated with the re-measurement of certain non-U.S. Dollar denominated net assets.

**Technology**

**New Awards**—New awards were \$119.3 million for the third quarter 2016 (including approximately \$17.0 million related to our equity method joint ventures), compared with \$97.5 million for the corresponding 2015 period. New awards were \$310.7 million for the first nine months of 2016 (including approximately \$84.0 million related to our equity method joint ventures), compared with \$255.6 million for the corresponding 2015 period. New awards for the third quarter and year-to-date 2016 periods included alkylation licensing in North America and China; petrochemical licensing in Europe and China; and catalyst awards throughout the world. New awards for the third quarter and year-to-date 2015 periods primarily included refining and petrochemical catalysts in North America and Africa.

**Revenue**—Revenue was \$90.5 million for the third quarter 2016, representing a decrease of \$27.8 million (23.5%) compared with the corresponding 2015 period. Revenue was \$219.6 million for the first nine months of 2016, representing a decrease of \$91.0 million (29.3%) compared with the corresponding 2015 period. Our third quarter and year-to-date 2016 revenue were impacted by lower catalyst volume and the timing of new awards.

**Income from Operations**—Income from operations was \$27.3 million (30.2% of revenue) for the third quarter 2016, compared with \$31.9 million (27.0% of revenue) for the corresponding 2015 period. Income from operations was \$76.7 million (34.9% of revenue) for the first nine months of 2016, compared with \$116.7 million (37.6% of revenue) for the corresponding 2015 period. Our third quarter 2016 results benefited from a higher margin mix, partly offset by the impact of lower revenue volume. Our year-to-date 2016 results were impacted by the aforementioned third quarter 2016 impacts, offset by lower revenue volume in the first half of 2016. In addition, our year-to-date 2015 results benefited from a gain of approximately \$7.5 million associated with the contribution of a technology to our unconsolidated CLG joint venture during the first half of 2015.

**Capital Services**

**New Awards**—New awards were \$878.9 million for the third quarter 2016, compared with \$654.3 million for the corresponding 2015 period. Significant new awards for the third quarter 2016 included refinery maintenance services (approximately \$320.0 million combined); power plant services (approximately \$150.0 million combined); military base services (approximately \$75.0 million); and landfill services (approximately \$50.0 million), all within North America. Significant new awards for the third quarter 2015 included power plant services (approximately \$125.0 million); work for the Rapid Disaster Infrastructure Response Program of the U.S. Army Corps of Engineers (approximately \$60.0 million); chemical plant operations and maintenance services (approximately \$60.0 million); and site construction for a hydrotreater (approximately \$45.0 million), all within North America; and world-wide military installation fuel services for the U.S. Federal Government (approximately \$100.0 million).

New awards were \$1.7 billion for the first nine months of 2016, compared with \$2.1 billion for the corresponding 2015 period. The nine month 2016 period included the aforementioned third quarter 2016 awards, and awards during the first half of 2016, including power plant services (approximately \$230.0 million combined); and refinery maintenance service (approximately \$40.0 million), all within North America; and environmental remediation work for the U.S. Navy globally (approximately \$70.0 million). The nine month 2015 period included the aforementioned third quarter 2015 awards, and awards during the first half of 2015, including refinery maintenance services (approximately \$310.0 million combined); power plant services (approximately \$250.0 million); scope increases for a chemical plant expansion project (approximately \$115.0 million); and coking unit services (approximately \$50.0 million), all within North America; and refinery maintenance services in South America (approximately \$120.0 million).

**Revenue**—Revenue was \$512.8 million for the third quarter 2016, representing a decrease of \$104.0 million (16.9%) compared with the corresponding 2015 period. Revenue was \$1.6 billion for the first nine months of 2016, representing a decrease of \$130.1 million (7.3%), compared with the corresponding 2015 period. Our third quarter and year-to-date 2016 revenue were impacted by lower construction services activity.

Income from Operations—Income from operations for the third quarter 2016 was \$16.6 million (3.2% of revenue), compared with \$24.1 million (3.9% of revenue) for the corresponding 2015 period. Income from operations was \$44.6 million (2.7% of revenue) for the first nine months of 2016, compared with \$49.0 million (2.8% of revenue) for the corresponding 2015 period.

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## LIQUIDITY AND CAPITAL RESOURCES

## General

Cash and Cash Equivalents—At September 30, 2016, our cash and cash equivalents were \$615.0 million, and were maintained in local accounts throughout the world, substantially all of which were maintained outside The Netherlands, our country of domicile. With the exception of \$406.2 million of cash and cash equivalents within our variable interest entities (“VIEs”) associated with our partnering arrangements, which is generally only available for use in our operating activities when distributed to the partners, we are not aware of any material restrictions on our cash and cash equivalents.

With respect to tax consequences associated with repatriating our foreign earnings, distributions from our European Union (“EU”) subsidiaries to their Netherlands parent companies are not subject to taxation. Further, for our non-EU companies and their subsidiaries and our U.S. companies, to the extent taxes apply, the amount of permanently reinvested earnings becomes taxable upon repatriation of assets from the subsidiary or liquidation of the subsidiary. We have accrued taxes on undistributed earnings that we intend to repatriate and we intend to permanently reinvest the remaining undistributed earnings in their respective businesses, and accordingly, have accrued no taxes on such amounts.

## Summary of Cash Flow Activity

Operating Activities—During the first nine months of 2016, net cash provided by operating activities was \$495.0 million, primarily resulting from cash generated from earnings, offset by a net change of \$145.1 million in our accounts receivable, inventory, accounts payable and net contracts in progress account balances (collectively “Contract Capital”). During the third quarter 2016, net cash provided by operating activities was \$175.8 million, primarily resulting from cash generated from earnings. The components of our net Contract Capital balances at September 30, 2016 and December 31, 2015, and changes during the first nine months of 2016, were as follows:

|   | September 30,<br>2016 | December<br>31,<br>2015 | Change     |
|---|-----------------------|-------------------------|------------|
| (In thousands)  |                       |                         |            |
| Total billings in excess of costs and estimated earnings <sup>(1)</sup> | \$ (1,737,863)        | \$ (1,934,111)          | \$ 196,248 |
| Total costs and estimated earnings in excess of billings <sup>(1)</sup> | 744,923               | 688,314                 | 56,609     |
| Contracts in Progress, net  | (992,940 )            | (1,245,797 )            | 252,857    |
| Accounts receivable, net  | 1,284,799             | 1,331,217               | (46,418 )  |
| Inventory   | 240,185               | 289,658                 | (49,473 )  |
| Accounts payable  | (1,173,907 )          | (1,162,077 )            | (11,830 )  |
| Contract Capital, net   | \$ (641,863 )         | \$ (786,999 )           | \$ 145,136 |

Represents our cash position relative to revenue recognized on projects, with (i) billings in excess of costs and <sup>(1)</sup> estimated earnings representing a liability reflective of future cash expenditures and non-cash earnings, and (ii) costs and estimated earnings in excess of billings representing an asset reflective of future cash receipts.

Fluctuations in our Contract Capital balance, and its components, are not unusual in our business and are impacted by the size of our projects and changing mix of cost-reimbursable versus fixed-price backlog. Our cost-reimbursable projects tend to have a greater working capital requirement (“costs and estimated earnings in excess of billings”), while our fixed-price projects are generally structured to be cash flow positive (“billings in excess of costs and estimated earnings”). Our Contract Capital is particularly impacted by the timing of new awards and related payments in advance of performing work, and the achievement of billing milestones on backlog as we complete certain phases of work. Contract Capital is also impacted at period-end by the timing of accounts receivable collections and accounts payable payments for our large projects.

The \$145.1 million increase in our Contract Capital during the first nine months of 2016 was primarily due to a net increase in contracts in progress and accounts receivable, partly offset by a decrease in inventory and an increase in accounts payable. The net increase in contracts in progress and accounts receivable is primarily due to the net use of advance payments on our large projects in the U.S. The decrease in inventory is related to our fabrication projects and the timing of awards. Our net cash provided by operating activities, combined with payments in advance of

performing work for our unconsolidated equity method joint ventures, which are reflected in financing activities because the joint ventures are not consolidated, totaled approximately \$633.0 million during the first nine months of 2016.

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Although we anticipate future quarterly variability in our operating cash flows due to ongoing fluctuations in our Contract Capital balance, we expect cash flows from operating activities to approximate earnings for 2016, and we believe our anticipated future operating cash flows and capacity under our revolving and other credit facilities will be sufficient to finance our capital expenditures, settle our commitments and contingencies and address our working capital needs for the foreseeable future.

**Investing Activities**—During the first nine months of 2016, net cash used in investing activities was \$151.7 million, primarily related to net advances of \$54.2 million to our venture partners by our proportionately consolidated ventures (see Note 7 to our Financial Statements for further discussion), capital expenditures of \$37.9 million and other investments of \$62.6 million. We will continue to evaluate and selectively pursue other opportunities for additional expansion of our business through the acquisition of complementary businesses and technologies. These acquisitions may involve the use of cash or may require further debt or equity financing.

**Financing Activities**—During the first nine months of 2016, net cash used in financing activities was \$268.4 million, primarily related to net revolving facility and other short-term repayments of \$84.0 million, repayments on our long-term debt of \$112.5 million, share repurchases totaling \$206.4 million (5.8 million shares at an average price of \$35.79 per share), including \$198.2 million to purchase 5.5 million shares of our outstanding common stock and \$8.3 million to repurchase 0.2 million shares associated with stock-based compensation-related withholding taxes on taxable share distributions, distributions to our noncontrolling interest partners of \$51.9 million and dividends paid to our shareholders of \$21.7 million. These cash outflows were partly offset by net advances from our equity method and proportionately consolidated ventures of \$195.6 million (see Note 7 to our Financial Statements for further discussion) and cash proceeds from the issuance of shares associated with our stock plans of \$12.4 million.

**Effect of Exchange Rate Changes on Cash and Cash Equivalents**—During the first nine months of 2016, our cash and cash equivalents balance decreased by \$10.2 million due to the impact of changes in functional currency exchange rates against the U.S. Dollar for non-U.S. Dollar cash balances, primarily for net changes in the Australian Dollar, British Pound, Colombian Peso and Euro exchange rates. The net unrealized loss on our cash and cash equivalents resulting from these exchange rate movements is reflected in the cumulative translation adjustment component of OCI. Our cash and cash equivalents held in non-U.S. Dollar currencies are used primarily for project-related and other operating expenditures in those currencies, and therefore, our exposure to realized exchange gains and losses is not anticipated to be material.

**Credit Facilities and Debt**

**General**—Our primary internal source of liquidity is cash flow generated from operations. Capacity under our revolving credit and other facilities discussed below is also available, if necessary, to fund operating or investing activities and provide necessary letters of credit. Letters of credit are generally issued to customers in the ordinary course of business to support advance payments and performance guarantees, in lieu of retention on our contracts, or in certain cases, are issued in support of our insurance programs.

**Committed Facilities**—We have a five-year, \$1.35 billion, committed and unsecured revolving facility (the “Revolving Facility”) with Bank of America N.A. (“BoFA”), as administrative agent, and BNP Paribas Securities Corp., BBVA Compass, Credit Agricole Corporate and Investment Bank (“Credit Agricole”) and TD Securities, each as syndication agents, which expires in October 2018. The Revolving Facility has a \$270.0 million financial letter of credit sublimit and certain financial and restrictive covenants, including a maximum leverage ratio of 3.25, a minimum fixed charge coverage ratio of 1.75, and a minimum net worth level calculated as \$1.7 billion at September 30, 2016. The Revolving Facility also includes customary restrictions regarding subsidiary indebtedness, sales of assets, liens, investments, type of business conducted, and mergers and acquisitions, and includes a trailing twelve-month limitation of \$250.0 million for dividend payments and share repurchases if our leverage ratio exceeds 1.50 (unlimited if our leverage ratio is equal to or below 1.50), among other restrictions. In addition to interest on debt borrowings, we are assessed quarterly commitment fees on the unutilized portion of the facility as well as letter of credit fees on outstanding instruments. The interest, commitment fee, and letter of credit fee percentages are based upon our quarterly leverage ratio. In the event we borrow funds under the facility, interest is assessed at either prime plus an applicable floating margin (3.50% and 0.75%, respectively at September 30, 2016), or LIBOR plus an applicable floating margin (0.52% and 1.75%, respectively at September 30, 2016). At September 30, 2016, we had \$100.0



million outstanding borrowings under the facility and \$82.0 million of outstanding letters of credit under the facility (none of which were financial letters of credit), providing \$1.2 billion of available capacity. During the first nine months of 2016, our weighted average interest rate on borrowings under the facility was approximately 2.2%, inclusive of the applicable floating margin.

We have a five-year, \$800.0 million, committed and unsecured revolving credit facility (the “Second Revolving Facility”) with BofA, as administrative agent, and BNP Paribas Securities Corp., BBVA Compass, Credit Agricole and Bank of Tokyo Mitsubishi UFJ, each as syndication agents, which expires in July 2020. The Second Revolving Facility supplements our Revolving Facility, has a \$50.0 million financial letter of credit sublimit and has financial and restrictive covenants similar to those noted above for the Revolving Facility. In addition to interest on debt borrowings, we are assessed quarterly commitment

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fees on the unutilized portion of the facility as well as letter of credit fees on outstanding instruments. The interest, commitment fee, and letter of credit fee percentages are based upon our quarterly leverage ratio. In the event we borrow funds under the facility, interest is assessed at either prime plus an applicable floating margin (3.50% and 0.75%, respectively at September 30, 2016), or LIBOR plus an applicable floating margin (0.52% and 1.75%, respectively at September 30, 2016). At September 30, 2016, we had \$6.0 million of outstanding borrowings and \$14.8 million of outstanding letters of credit under the facility (including \$2.9 million of financial letters of credit), providing \$779.2 million of available capacity. During the first nine months of 2016, our weighted average interest rate on borrowings under the facility was approximately 4.2%, inclusive of the applicable floating margin.

**Uncommitted Facilities**—We also have various short-term, uncommitted letter of credit and borrowing facilities (the “Uncommitted Facilities”) across several geographic regions of approximately \$4.4 billion, of which \$563.0 million may be utilized for borrowings. At September 30, 2016, we had \$463.0 million of outstanding borrowings and \$1.6 billion of outstanding letters of credit under these facilities, providing \$2.4 billion of available capacity, of which \$100.0 million may be utilized for borrowings. During the first nine months of 2016, our weighted average interest rate on borrowings under the facilities was approximately 1.6%.

**Term Loans**—At September 30, 2016, we had \$337.5 million outstanding on a four-year, \$1.0 billion unsecured term loan (the “Term Loan”) with BofA as administrative agent. Interest and principal under the Term Loan is payable quarterly in arrears and bears interest at LIBOR plus an applicable floating margin (0.52% and 1.75%, respectively at September 30, 2016). However, we continue to utilize an interest rate swap to hedge against \$309.3 million of the outstanding Term Loan, which resulted in a weighted average interest rate of approximately 2.3% during the first nine months of 2016, inclusive of the applicable floating margin. Future annual maturities for the Term Loan are \$37.5 million and \$300.0 million for the remainder of 2016 and 2017, respectively. The Term Loan includes financial and restrictive covenants similar to those noted above for the Revolving Facility.

At September 30, 2016, we had \$500.0 million outstanding on a five-year, \$500.0 million unsecured term loan (the “Second Term Loan”) with BofA as administrative agent. Interest and principal under the Second Term Loan is payable quarterly in arrears beginning in June 2017 and bears interest at LIBOR plus an applicable floating margin (rates are equivalent to the Term Loan). During the first nine months of 2016, our weighted average interest rate on the Second Term Loan was approximately 2.2%, inclusive of the applicable floating margin. Future annual maturities for the Second Term Loan are \$56.3 million, \$75.0 million, \$75.0 million and \$293.8 million for 2017, 2018, 2019, and 2020, respectively. The Second Term Loan has financial and restrictive covenants similar to those noted above for the Revolving Facility.

**Senior Notes**—We have a series of senior notes totaling \$800.0 million in the aggregate (the “Senior Notes”) with Merrill Lynch, Pierce, Fenner & Smith Incorporated, and Credit Agricole, as administrative agents. The Senior Notes have financial and restrictive covenants similar to those noted above for the Revolving Facility. The Senior Notes include Series A through D, which contain the following terms:

Series A—Interest due semi-annually at a fixed rate of 4.15%, with principal of \$150.0 million due in December 2017

Series B—Interest due semi-annually at a fixed rate of 4.57%, with principal of \$225.0 million due in December 2019

Series C—Interest due semi-annually at a fixed rate of 5.15%, with principal of \$275.0 million due in December 2022

Series D—Interest due semi-annually at a fixed rate of 5.30%, with principal of \$150.0 million due in December 2024

We have senior notes totaling \$200.0 million (the “Second Senior Notes”) with BofA as administrative agent. Interest is due semi-annually at a fixed rate of 4.53%, with principal of \$200.0 million due in July 2025. The Second Senior Notes have financial and restrictive covenants similar to those noted above for the Revolving Facility.

**Compliance and Other**—During the first nine months of 2016, maximum outstanding borrowings under our revolving credit and other facilities were approximately \$1.4 billion. In addition to providing letters of credit, we also issue surety bonds in the ordinary course of business to support our contract performance. At September 30, 2016, we had \$787.9 million of outstanding surety bonds.

At September 30, 2016, we were in compliance with all of our financial and restrictive covenants associated with our debt and revolving credit and other facilities, with a leverage ratio of 2.55, a fixed charge coverage ratio of 4.64, and net worth of \$2.2 billion. Our ability to remain in compliance with our lending facilities could be impacted by circumstances or conditions beyond our control, including, but not limited to, the delay or cancellation of projects,

changes in foreign currency exchange or interest rates, performance of pension plan assets, or changes in actuarial assumptions. Further, we could be impacted if our customers experience a material change in their ability to pay us or if the banks associated with our lending facilities were to cease or reduce operations, or if there is a full or partial break-up of the EU or its currency, the Euro.

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### Other

We believe our cash on hand, cash generated from operations, amounts available under our Revolving Facility and Second Revolving Facility (collectively, “Committed Facilities”) and Uncommitted Facilities, and other external sources of liquidity, such as the issuance of debt and equity instruments, will be sufficient to finance our capital expenditures, settle our commitments and contingencies (as more fully described in Note 11 to our Financial Statements) and address our working capital needs for the foreseeable future. However, there can be no assurance that such funding will continue to be available, as our ability to generate cash flows from operations and our ability to access funding under our Committed Facilities and Uncommitted Facilities at reasonable terms, may be impacted by a variety of business, economic, legislative, financial and other factors, which may be outside of our control.

Additionally, while we currently have significant uncommitted bonding facilities, primarily to support various commercial provisions in our contracts, a termination or reduction of these bonding facilities could result in the utilization of letters of credit in lieu of performance bonds, thereby reducing the available capacity under the Committed Facilities. Although we do not anticipate a reduction or termination of the bonding facilities, there can be no assurance that such facilities will continue to be available at reasonable terms to service our ordinary course obligations.

A portion of our pension plans’ assets are invested in EU government securities, which could be impacted by economic turmoil in Europe or a full or partial break-up of the EU or its currency, the Euro. However, given the long-term nature of pension funding requirements, in the event any of our pension plans (including those with investments in EU government securities) become materially underfunded from a decline in value of our plan assets, we believe our cash on hand and amounts available under our existing Committed Facilities and Uncommitted Facilities would be sufficient to fund any increases in future contribution requirements.

We are a defendant in a number of lawsuits arising in the normal course of business and we have in place appropriate insurance coverage for the type of work that we perform. As a matter of standard policy, we review our litigation accrual quarterly and as further information is known on pending cases, increases or decreases, as appropriate, may be recorded. See Note 11 to our Financial Statements for a discussion of pending litigation.

### OFF-BALANCE SHEET ARRANGEMENTS

We use operating leases for facilities and equipment when they make economic sense, including sale-leaseback arrangements. Our sale-leaseback arrangements are not material to our Financial Statements, and we have no other significant off-balance sheet arrangements.

### NEW ACCOUNTING STANDARDS

See the applicable section of Note 2 to our Financial Statements for a discussion of new accounting standards.

### CRITICAL ACCOUNTING ESTIMATES

The discussion and analysis of our financial condition and results of operations are based upon our Financial Statements, which have been prepared in accordance with U.S. GAAP. The preparation of these Financial Statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenue and expenses and related disclosures of contingent assets and liabilities. We continually evaluate our estimates based upon historical experience and various other assumptions that we believe to be reasonable under the circumstances. Our management has discussed the development and selection of our critical accounting estimates with the Audit Committee of our Supervisory Board. Actual results may differ from these estimates under different assumptions or conditions. We believe the following critical accounting policies affect our more significant judgments and estimates used in the preparation of our Financial Statements.

#### Revenue Recognition

Our revenue is primarily derived from long-term contracts and is generally recognized using the POC method, primarily based on the percentage that actual costs-to-date bear to total estimated costs to complete each contract. We follow the guidance of FASB ASC Revenue Recognition Topic 605-35 for accounting policies relating to our use of the POC method, estimating costs, and revenue recognition, including the recognition of incentive fees, unapproved change orders and claims, and combining and segmenting contracts. We primarily utilize the cost-to-cost approach to estimate POC as we believe this method is less subjective than relying on assessments of physical progress. Under the cost-to-cost approach, the use of estimated costs to complete each contract is a significant variable in the process of

determining recognized revenue and is a significant factor in the accounting for contracts. Significant estimates that impact the cost to complete each contract are costs of engineering, materials, components, equipment, labor and subcontracts; labor productivity; schedule durations, including subcontractor or supplier progress; liquidated damages; contract disputes, including claims; achievement of contractual performance requirements; and contingency, among others. The cumulative impact of revisions in total cost estimates during the progress of work is reflected in the period in which these changes become known, including, to the extent required, the reversal of profit

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recognized in prior periods and the recognition of losses expected to be incurred on contracts in progress. Due to the various estimates inherent in our contract accounting, actual results could differ from those estimates.

Our long-term contracts are awarded on a competitively bid and negotiated basis and the timing of revenue recognition may be impacted by the terms of such contracts. We use a range of contracting options, including cost-reimbursable, fixed-price and hybrid, which has both cost-reimbursable and fixed-price characteristics. Fixed-price contracts, and hybrid contracts with a more significant fixed-price component, tend to provide us with greater control over project schedule and the timing of when work is performed and costs are incurred, and accordingly, when revenue is recognized. Cost-reimbursable contracts, and hybrid contracts with a more significant cost-reimbursable component, generally provide our customers with greater influence over the timing of when we perform our work, and accordingly, such contracts often result in less predictability with respect to the timing of revenue recognition. Contract revenue for our long-term contracts recognized under the POC method reflects the original contract price adjusted for approved change orders and estimated recoveries for incentive fees, unapproved change orders and claims. We recognize revenue associated with incentive fees when the value can be reliably estimated and recovery is probable. We recognize revenue associated with unapproved change orders and claims to the extent the related costs have been incurred, the value can be reliably estimated and recovery is probable. Our recorded incentive fees, unapproved change orders and claims reflect our best estimate of recovery amounts; however, the ultimate resolution and amounts received could differ from these estimates. See Note 14 to our Financial Statements for additional discussion of our recorded unapproved change orders, claims and incentives.

With respect to our EPC services, our contracts are not segmented between types of services, such as engineering and construction, if each of the EPC components is negotiated concurrently or if the pricing of any such services is subject to the ultimate negotiation and agreement of the entire EPC contract. However, an EPC contract including technology or fabrication services may be segmented if we satisfy the segmenting criteria in ASC 605-35. Revenue recorded in these situations is based on our prices and terms for similar services to third party customers. Segmenting a contract may result in different interim rates of profitability for each scope of service than if we had recognized revenue without segmenting. In some instances, we may combine contracts that are entered into in multiple phases, but are interdependent and include pricing considerations by us and the customer that are impacted by all phases of the project. Otherwise, if each phase is independent of the other and pricing considerations do not give effect to another phase, the contracts will not be combined.

Cost of revenue for our long-term contracts includes direct contract costs, such as materials and labor, and indirect costs that are attributable to contract activity. The timing of when we bill our customers is generally dependent upon advance billing terms, milestone billings based on the completion of certain phases of the work, or when services are provided. Projects with costs and estimated earnings recognized to date in excess of cumulative billings is reported on the Balance Sheet as costs and estimated earnings in excess of billings. Projects with cumulative billings in excess of costs and estimated earnings recognized to date is reported on the Balance Sheet as billings in excess of costs and estimated earnings. Any uncollected billed amounts, including contract retentions, are reported as accounts receivable. Revenue for our service contracts that do not satisfy the criteria for revenue recognition under the POC method is recorded at the time services are performed. Revenue associated with incentive fees for these contracts is recognized when earned. Unbilled receivables for our service contracts are recorded within accounts receivable.

Revenue for our pipe and steel fabrication and catalyst manufacturing contracts that are independent of an EPC contract, or for which we satisfy the segmentation criteria discussed above, is recognized upon shipment of the fabricated or manufactured units. During the fabrication or manufacturing process, all related direct and allocable indirect costs are capitalized as work in process inventory and such costs are recorded as cost of revenue at the time of shipment.

**Goodwill**

**Goodwill Summary and Reporting Units**—At September 30, 2016, our goodwill balance was \$3.7 billion. Goodwill is not amortized to earnings, but instead is reviewed for impairment at least annually at a reporting unit level, absent any indicators of impairment or when other actions require an impairment assessment (such as a change in reporting units). We perform our annual impairment assessment during the fourth quarter of each year based upon balances as of October 1. At December 31, 2015, we had the following seven reporting units within our four operating groups:

Engineering & Construction—Our Engineering & Construction operating group represented a reporting unit.

Fabrication Services—Our Fabrication Services operating group included three reporting units: Steel Plate Structures, Fabrication & Manufacturing and Engineered Products.

Technology—Our Technology operating group represented a reporting unit.

Capital Services—Our Capital Services operating group included two reporting units: Facilities & Plant Services and Federal Services.

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**Impairment Assessment**—During the fourth quarter 2015, we performed a quantitative assessment of goodwill for each of the aforementioned reporting units. Based upon these quantitative assessments, the fair value of each of our reporting units exceeded their respective net book values, and accordingly, no impairment charge was necessary as a result of our impairment assessments. The fair value of the Engineering & Construction, Steel Plate Structures, Engineered Products and Technology reporting units substantially exceeded their respective net book values. The fair value of the Fabrication & Manufacturing, Federal Services and Facilities & Plant Services reporting units exceeded their respective net book values by approximately 13%, 12% and 10%, respectively.

**Reporting Unit Realignment** - During the third quarter 2016, our Steel Plate Structures, Fabrication & Manufacturing and Engineered Products operations, all within our Fabrication Services operating group were integrated and operationally combined. As a result, we reevaluated our reporting units within the Fabrication Services operating group and determined that the Fabrication Services operating group now represented a single reporting unit. In conjunction with the aforementioned reorganization of our Fabrication Services operating group and change in reporting units, we performed a quantitative assessment of goodwill for each of the reporting units immediately before the change in reporting units, and for the new Fabrication Services reporting unit. Based on these quantitative assessments, the fair value of each of the reporting units prior to the change in reporting units exceeded their respective net book values, and the fair value of the Fabrication Services reporting unit substantially exceeded its net book value, and accordingly, no impairment charge was necessary as a result of the change in reporting units. During the first nine months of 2016, we had no other changes to our reporting units and no indicators of goodwill impairment were identified for any of our reporting units. If, based on future assessments our goodwill is deemed to be impaired, the impairment would result in a charge to earnings in the period of impairment.

**Determination of Reporting Unit Fair Values**—To determine the fair value of our reporting units and test for impairment, we utilize an income approach (discounted cash flow method) as we believe this is the most direct approach to incorporate the specific economic attributes and risk profiles of our reporting units into our valuation model. This is consistent with the methodology used to determine the fair value of our reporting units in previous years. We generally do not utilize a market approach given the lack of relevant information generated by market transactions involving comparable businesses. The discounted cash flow methodology is based, to a large extent, on assumptions about future events, which may or may not occur as anticipated, and such deviations could have a significant impact on the calculated estimated fair values of our reporting units. These assumptions include, but are not limited to, estimates of discount rates, future growth rates, and terminal values for each reporting unit. The discounted cash flow analysis for our reporting units tested in the fourth quarter 2015 included forecasted cash flows over a seven-year forecast period (2016 through 2022), with our 2016 business plan used as the basis for our 2016 projections. The discounted cash flow analysis for the reporting units tested in the third quarter 2016 included forecasted cash flows over a seven-year forecasted period (2017 through 2023), with our 2017 business plan used as the basis for our 2017 projections. These forecasted cash flows took into consideration historical and recent results, the reporting unit's backlog and near term prospects, and management's outlook for the future. A terminal value was also calculated using a terminal value growth assumption to derive the annual cash flows after the discrete forecast period. A reporting unit specific discount rate was applied to the forecasted cash flows and terminal cash flows to determine the discounted future cash flows, or fair value, of each reporting unit.

**Additional Reporting Unit Disclosures**—Further discussion regarding the fair values of the Federal Services and Facilities & Plant Services reporting units is below.

**Federal Services**—Goodwill associated with the Federal Services reporting unit was approximately \$190.0 million at October 1, 2015, and the fair value of the reporting unit exceeded its net book value by approximately 12%. Key assumptions used in deriving the reporting unit's fair value included a discount rate of 11.5%; an EBITDA CAGR of approximately 12% from 2016 through 2022; and a terminal growth rate of 2.5%.

The Federal Services reporting unit provides mission critical base operations and maintenance, environmental engineering and remediation, infrastructure EPC services, and disaster response and recovery for various federal government entities. Ongoing uncertainty with respect to federal government funding and prioritization has impacted recent operating results for the reporting unit; however, cost reductions and other initiatives have enabled the reporting unit to partially mitigate these impacts. The reporting unit's forecast and growth assumptions include 1) increases in



environmental services and critical base infrastructure work, 2) increases in government funding or a greater share of the existing budgetary funding, and 3) continued benefits from its cost reduction initiatives. Accordingly, the fair value of the Federal Services reporting unit could be negatively impacted by lower than anticipated growth in environmental services and critical base infrastructure work, reductions in government spending or changes in prioritization, and increased competition within the government services sector. The fair value of the reporting unit could be positively impacted by a significant event (such as a natural disaster) that increases the demand for the reporting unit's emergency response and disaster recovery/program management services. While the reporting unit has benefited from such events historically, due to uncertainty with respect to timing, the reporting unit's forecast and growth assumptions do not include such an event.

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Facilities & Plant Services—Goodwill associated with the Facilities & Plant Services reporting unit was approximately \$695.0 million at October 1, 2015, and the fair value of the reporting unit exceeded its net book value by approximately 10%. Key assumptions used in deriving the reporting unit’s fair value included a discount rate of 10%; an EBITDA CAGR of approximately 8% from 2016 through 2022; and a terminal growth rate of 2.5%.

The Facilities & Plant Services reporting unit provides maintenance and modification services to power and industrial facilities, environmental engineering and remediation work, infrastructure EPC services, program management, and disaster response and recovery for private sector customers and state and local governments. The reporting unit is partially reliant upon securing and maintaining long-term power and industrial maintenance contracts, which often include services for multiple facilities for a single customer. The contracts often cover three to five year periods and are subject to periodic renewal. The reporting unit’s forecast and growth assumptions include 1) maintaining these significant contracts (or replacing them with similar contracts), 2) expanding the reporting unit’s maintenance services outside the U.S. utilizing CB&I’s international footprint, 3) growth in construction, global coastal marine and environmental services, and 4) continued participation in the new awards of other reporting units (“Pull-Through Services”). Accordingly, the fair value of the Facilities & Plant Services reporting unit could be negatively impacted by the loss of a key customer relationship, lower than anticipated international expansion, lower than anticipated growth in global coastal marine, environmental, and construction services, and reduced demand for Pull-Through Services due to delays in the award of large contracts for other reporting units. The fair value of the reporting unit could be positively impacted by a faster than expected international expansion (including a further diversification of associated services), new key customer relationships, and a larger than anticipated market share of construction activities. The fair value of the reporting unit could also be positively impacted by a significant event (such as a natural disaster) that increases the demand for the reporting unit’s emergency response and disaster recovery/program management services. While the reporting unit has benefited from such events historically, due to uncertainty with respect to timing, the reporting unit’s forecast and growth assumptions do not include such an event.

Other Factors—The fair value of each of our reporting units is also sensitive to changes in estimated discount rates. A hypothetical change in a reporting unit’s discount rate of 0.5% would have resulted in a change in the fair value of the reporting unit by approximately 6%.

See Note 6 to our Financial Statements for further discussion regarding goodwill.

Other Long-Lived Assets

We amortize our finite-lived intangible assets on a straight-line basis with lives ranging from 4 to 20 years, absent any indicators of impairment. We review tangible assets and finite-lived intangible assets for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable. If a recoverability assessment is required, the estimated future cash flow associated with the asset or asset group will be compared to the asset’s carrying amount to determine if an impairment exists. During the nine months ended September 30, 2016, we noted no indicators of impairment. See Note 6 to our Financial Statements for additional discussion of our intangible assets.

Income Taxes

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis using currently enacted income tax rates for the years in which the differences are expected to reverse. A valuation allowance is provided to offset any net deferred tax assets (“DTA(s)”) if, based upon the available evidence, it is more likely than not that some or all of the DTAs will not be realized. The realization of our net DTAs depends upon our ability to generate sufficient future taxable income of the appropriate character and in the appropriate jurisdictions.

On a periodic and ongoing basis we evaluate our DTAs and assess the appropriateness of our valuation allowances (“VA”). In assessing the need for a VA, we consider both positive and negative evidence related to the likelihood of realization of the DTAs. If, based on the weight of available evidence, our assessment indicates that it is more likely than not that a DTA will not be realized, we record a VA. Our assessments include, among other things, the value and quality of our backlog, evaluations of existing and anticipated market conditions, analysis of recent and historical operating results and projections of future results, strategic plans and alternatives for associated operations, as well as asset expiration dates, where applicable. If the factors upon which we based our assessment of realizability of our DTAs differ materially from our expectations, including future operating results being lower than our current

estimates, our future assessments could be impacted and result in an increase in VA and increase in tax expense. Income tax and associated interest reserves, where applicable, are recorded in those instances where we consider it more likely than not that additional tax will be due in excess of amounts reflected in income tax returns filed worldwide, irrespective of whether or not we have received tax assessments. We continually review our exposure to additional income tax obligations

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and, as further information is known or events occur, changes in our tax and interest reserves may be recorded within income tax expense and interest expense, respectively.

**Insurance**

We maintain insurance coverage for various aspects of our business and operations. However, we retain a portion of anticipated losses through the use of deductibles and self-insured retentions for our exposures related to third party liability and workers' compensation. We regularly review estimates of reported and unreported claims through analysis of historical and projected trends, in conjunction with actuaries and other consultants, and provide for losses through insurance reserves. As claims develop and additional information becomes available, adjustments to loss reserves may be required. If actual results are not consistent with our assumptions, we may be exposed to gains or losses that could be material.

**Partnering Arrangements**

In the ordinary course of business, we execute specific projects and conduct certain operations through joint venture, consortium and other collaborative arrangements (collectively referred to as "venture(s)"). We have various ownership interests in these ventures, with such ownership typically proportionate to our decision making and distribution rights. The ventures generally contract directly with the third party customer; however, services may be performed directly by the ventures, or may be performed by us, our partners, or a combination thereof.

Venture net assets consist primarily of working capital and property and equipment, and assets may be restricted from being used to fund obligations outside of the venture. These ventures typically have limited third party debt or have debt that is non-recourse in nature; however, they may provide for capital calls to fund operations or require participants in the venture to provide additional financial support, including advance payment or retention letters of credit.

Each venture is assessed at inception and on an ongoing basis as to whether it qualifies as a VIE under the consolidations guidance in ASC 810. A venture generally qualifies as a VIE when it (1) meets the definition of a legal entity, (2) absorbs the operational risk of the projects being executed, creating a variable interest, and (3) lacks sufficient capital investment from the partners, potentially resulting in the venture requiring additional subordinated financial support, if necessary, to finance its future activities.

If at any time a venture qualifies as a VIE, we perform a qualitative assessment to determine whether we are the primary beneficiary of the VIE and, therefore, need to consolidate the VIE. We are the primary beneficiary if we have (1) the power to direct the economically significant activities of the VIE and (2) the right to receive benefits from, and obligation to absorb losses of, the VIE. If the venture is a VIE and we are the primary beneficiary, or we otherwise have the ability to control the venture, we consolidate the venture. If we are not determined to be the primary beneficiary of the VIE, or only have the ability to significantly influence, rather than control the venture, we do not consolidate the venture. We account for unconsolidated ventures using proportionate consolidation for both our Balance Sheet and Statement of Operations when we meet the applicable accounting criteria to do so and utilize the equity method otherwise. See Note 7 to our Financial Statements for additional discussion of our material partnering arrangements.

**Financial Instruments**

We utilize derivative instruments in certain circumstances to mitigate the effects of changes in foreign currency exchange rates and interest rates, as described below:

**Foreign Currency Exchange Rate Derivatives**—We do not engage in currency speculation; however, we utilize foreign currency exchange rate derivatives on an ongoing basis to hedge against certain foreign currency related operating exposures. We generally seek hedge accounting treatment for contracts used to hedge operating exposures and designate them as cash flow hedges. Therefore, gains and losses, exclusive of credit risk and forward points (which represent the time value component of the fair value of our derivative positions), are included in AOCI until the associated underlying operating exposure impacts our earnings. Changes in the fair value of (1) credit risk and forward points, (2) instruments deemed ineffective during the period, and (3) instruments that we do not designate as cash flow hedges, are recognized within cost of revenue.

**Interest Rate Derivatives**—At September 30, 2016, we continued to utilize a swap arrangement to hedge against interest rate variability associated with \$309.3 million of our outstanding \$337.5 million Term Loan. The swap arrangement

has been designated as a cash flow hedge as its critical terms matched those of the Term Loan at inception and through September 30, 2016. Accordingly, changes in the fair value of the swap arrangement are included in AOCI until the associated underlying exposure impacts our earnings.

See Note 9 to our Financial Statements for additional discussion of our financial instruments.

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## FORWARD-LOOKING STATEMENTS

This quarterly report on Form 10-Q, including all documents incorporated by reference, contains forward-looking statements regarding CB&I and represents our expectations and beliefs concerning future events. These forward-looking statements are intended to be covered by the safe harbor for forward-looking statements provided by the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve known and unknown risks and uncertainties. When considering any statements that are predictive in nature, depend upon or refer to future events or conditions, or use or contain words, terms, phrases, or expressions such as “achieve,” “forecast,” “plan,” “propose,” “strategy,” “envision,” “hope,” “will,” “continue,” “potential,” “expect,” “believe,” “anticipate,” “project,” “estimate,” “predict,” “could,” “may,” “might,” or similar forward-looking statements, we refer you to the cautionary statements concerning risk factors and “Forward-Looking Statements” described under “Risk Factors” in Item 1A of our 2015 Annual Report and any updates to those risk factors or “Forward-Looking Statements” included in our subsequent quarterly reports on Form 10-Q filed with the SEC, which cautionary statements are incorporated herein by reference.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

**Foreign Currency Risk**—We are exposed to market risk associated with changes in foreign currency exchange rates, which may adversely affect our results of operations, financial condition and cash flows.

One form of exposure to fluctuating exchange rates relates to the effects of translating financial statements of entities with functional currencies other than the U.S. Dollar into our reporting currency. With respect to the translation of our balance sheet, net movements in the Australian Dollar, British Pound, Colombian Peso and Euro exchange rates against the U.S. Dollar did not have a material impact on the cumulative translation adjustment component of AOCI; however our cash balance was unfavorably impacted by approximately \$10.2 million. We generally do not hedge our exposure to potential foreign currency translation adjustments.

Another form of exposure to fluctuating exchange rates relates to the effects of transacting in currencies other than those of our entity’s functional currencies. We do not engage in currency speculation; however, we utilize foreign currency exchange rate derivatives on an ongoing basis to hedge against certain foreign currency related operating exposures. We generally seek hedge accounting treatment for contracts used to hedge operating exposures and designate them as cash flow hedges. Therefore, gains and losses, exclusive of credit risk and forward points, are included in AOCI until the associated underlying operating exposure impacts our earnings. Changes in the fair value of (1) credit risk and forward points, (2) instruments deemed ineffective during the period, and (3) instruments that we do not designate as cash flow hedges, are recognized within cost of revenue and were not material during the first nine months of 2016.

At September 30, 2016, the notional value of our outstanding forward contracts to hedge certain foreign currency exchange-related operating exposures was \$131.5 million, including net foreign currency exchange rate exposure associated with the purchase of U.S. Dollars (\$79.2 million), Thai Baht (\$29.6 million), Japanese Yen (\$9.8 million), Kuwaiti Dinars (\$6.8 million), and Euros (\$6.1 million). The total fair value of these contracts was a net liability of approximately \$1.8 million at September 30, 2016. The potential change in fair value for our outstanding contracts resulting from a hypothetical ten percent change in quoted foreign currency exchange rates would have been approximately \$8.3 million and \$2.5 million at September 30, 2016 and December 31, 2015, respectively. This potential change in fair value of our outstanding contracts would be offset by the change in fair value of the associated underlying operating exposures.

**Interest Rate Risk**—At September 30, 2016, we continued to utilize an interest rate swap to hedge against interest rate variability associated with \$309.3 million of our outstanding \$337.5 million Term Loan. The swap arrangement has been designated as a cash flow hedge as its critical terms matched those of the Term Loan at inception and through September 30, 2016. Accordingly, changes in the fair value of the interest rate swap are recognized in AOCI. The total fair value of the contract was a net liability of approximately \$0.1 million at September 30, 2016. The potential change in fair value for our interest rate swap resulting from a hypothetical one percent change in the LIBOR rate would have been approximately \$0.5 million and \$2.8 million at September 30, 2016 and December 31, 2015, respectively.

**Other**—The carrying values of our accounts receivable and accounts payable approximate their fair values because of the short-term nature of these instruments. At September 30, 2016, the fair values of our Term Loan and Second Term

Loan, based on current market rates for debt with similar credit risk and maturities, approximated their carrying values as interest is based upon LIBOR plus an applicable floating margin. Our Senior Notes and Second Senior Notes are categorized within level 2 of the valuation hierarchy. Our Senior Notes had a total fair value of approximately \$808.6 million and \$772.6 million at September 30, 2016 and December 31, 2015, respectively, based on current market rates for debt with similar credit risk and maturities. Our Second Senior Notes had a total fair value of approximately \$213.1 million and \$203.5 million at September 30, 2016 and December 31, 2015, respectively, based on current market rates for debt with similar credit risk and maturities. See Note 9 to our Financial Statements for additional discussion of our financial instruments.

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Item 4. Controls and Procedures

Disclosure Controls and Procedures—For the period covered by this quarterly report on Form 10-Q, we carried out an evaluation, under the supervision and with the participation of our management, including the Chief Executive Officer (“CEO”) and Chief Financial Officer (“CFO”), of the effectiveness of the design and operation of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended). Based upon such evaluation, the CEO and CFO have concluded that, as of the end of such period, our disclosure controls and procedures are effective.

Changes in Internal Control—There were no changes in our internal controls over financial reporting that occurred during the third quarter 2016, that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

General—We have been and may from time to time be named as a defendant in legal actions claiming damages in connection with engineering and construction projects, technology licenses, other services we provide, and other matters. These are typically claims that arise in the normal course of business, including employment-related claims and contractual disputes or claims for personal injury or property damage which occur in connection with services performed relating to project or construction sites. Contractual disputes normally involve claims relating to the timely completion of projects, performance of equipment or technologies, design or other engineering services or project construction services provided by us. We do not believe that any of our pending contractual, employment-related personal injury or property damage claims and disputes will have a material adverse effect on our future results of operations, financial position or cash flow.

Arbitration Matter—The customer for one of our large cost reimbursable projects has filed a request for arbitration with the International Chamber of Commerce, alleging cost overruns on the project. The customer has not provided evidence to substantiate its allegations and we believe all amounts incurred and billed on the project, including outstanding receivables of approximately \$232.0 million as of September 30, 2016, are contractually due under the provisions of our contract and are recoverable. We do not believe a risk of material loss is probable related to this matter, and accordingly, no amounts have been accrued. Further, we have asserted counterclaims for our outstanding receivables.

Dispute Related to Sale of Nuclear Operations—As discussed further in Note 4 to our Financial Statements, on December 31, 2015, we sold our Nuclear Operations to WEC. In connection with the transaction, a customary post-closing purchase price adjustment mechanism was negotiated to account for any difference between target working capital and actual working capital as finally determined. On April 28, 2016, WEC delivered to us a purported closing statement estimating closing working capital to be negative \$976.5 million, which was \$2.2 billion less than target working capital. In contrast, we had calculated closing working capital to be \$1.6 billion, which is \$427.8 million greater than target working capital. On July 21, 2016, we filed a complaint against WEC in the Court of Chancery in the State of Delaware seeking a declaration that WEC has no remedy for the vast majority of its claims and requesting an injunction barring WEC from bringing such claims. WEC has filed a motion for judgment on the pleadings requesting that the court dismiss our complaint. The court plans to hear oral argument on the motion on November 7, 2016. We do not believe a risk of material loss is probable related to the matters in dispute, and accordingly, no amounts have been accrued. We intend to vigorously pursue this litigation and our rights under the purchase agreement.

Asbestos Litigation—We are a defendant in lawsuits wherein plaintiffs allege exposure to asbestos due to work we may have performed at various locations. We have never been a manufacturer, distributor or supplier of asbestos products. Over the past several decades and through September 30, 2016, we have been named a defendant in lawsuits alleging exposure to asbestos involving approximately 6,000 plaintiffs and, of those claims, approximately 1,300 claims were pending and 4,700 have been closed through dismissals or settlements. Over the past several decades and through September 30, 2016, the claims alleging exposure to asbestos that have been resolved have been dismissed or settled for an average settlement amount of approximately two thousand dollars per claim. We review each case on its own merits and make accruals based upon the probability of loss and our estimates of the amount of liability and related



expenses, if any. While we have seen an increase in the number of recent filings, especially in one specific venue, we do not believe the increase or any unresolved asserted claims will have a material adverse effect on our future results of operations, financial position or cash flow, and at September 30, 2016, we had approximately \$6.9 million accrued for liability and related expenses. With respect to unasserted asbestos claims, we cannot identify a population of potential claimants with sufficient certainty to determine the probability of a loss and to make a reasonable estimate of liability, if any. While we continue to pursue recovery for recognized and unrecognized contingent losses through insurance, indemnification arrangements or other sources, we are unable to quantify the amount, if any, that we may expect to recover because of the variability in coverage amounts, limitations and deductibles, or the viability of carriers, with respect to our insurance policies for the years in question.

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Environmental Matters—Our operations are subject to extensive and changing U.S. federal, state and local laws and regulations, as well as the laws of other countries, that establish health and environmental quality standards. These standards, among others, relate to air and water pollutants and the management and disposal of hazardous substances and wastes. We are exposed to potential liability for personal injury or property damage caused by any release, spill, exposure or other accident involving such pollutants, substances or wastes.

In connection with the historical operation of our facilities, including those associated with acquired operations, substances which currently are or might be considered hazardous were used or disposed of at some sites that will or may require us to make expenditures for remediation. In addition, we have agreed to indemnify parties from whom we have purchased or to whom we have sold facilities for certain environmental liabilities arising from acts occurring before the dates those facilities were transferred.

We believe we are in compliance, in all material respects, with environmental laws and regulations and maintain insurance coverage to mitigate our exposure to environmental liabilities. We do not believe any environmental matters will have a material adverse effect on our future results of operations, financial position or cash flow. We do not anticipate we will incur material capital expenditures for environmental controls or for the investigation or remediation of environmental conditions during the remainder of 2016 or 2017.

## Item 1A. Risk Factors

There have been no material changes to risk factors as previously disclosed in our 2015 Annual Report on Form 10-K for the year ended December 31, 2015 filed with the SEC on February 26, 2016.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Stock Repurchases—The following table summarizes the number of shares repurchased during the third quarter 2016:

| Period               | Total<br>Number of<br>Shares<br>Purchased | Average<br>Price<br>Paid per<br>Share | Total   | Maximum   |
|----------------------|---|---------------------------------------|---|---|
|                      |   |                                       | Number of<br>Shares<br>Purchased<br>as Part of<br>Publicly<br>Announced<br>Plan | Number of<br>Shares that<br>May Yet<br>Be<br>Purchased<br>Under the<br>Plan <sup>(1)(2)</sup> |
|                      | (a)                                       | (b)                                   | (c)   | (d)   |
| 7/1/2016 - 7/31/2016 | 4,221                                     | \$ 36.56                              | 4,221   | 5,773   |
| 8/1/2016 - 8/31/2016 | 1,301                                     | \$ 33.72                              | 1,301   | 4,472   |
| Total                | 5,522                                     | \$ 35.89                              | 5,522   | 4,472   |

(1) Table does not include shares withheld for tax purposes or forfeitures under our equity plans.

On May 4, 2016, our shareholders authorized us to repurchase up to 10% of our issued share capital (or approximately 10.0 million shares based on the number of shares currently outstanding) through November 4,

(2) 2017. However, the number of shares repurchased in the future, if any, and the timing and manner of any repurchases are determined by us in light of prevailing market conditions, our available resources and other factors, including those discussed elsewhere in this Quarterly Report on Form 10-Q.

## Item 3. Defaults Upon Senior Securities

None.

## Item 4. Mine Safety Disclosures

None.

## Item 5. Other Information

None.

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Item 6. Exhibits

(a) Exhibits

- 10.1 <sup>(1)</sup> Chicago Bridge & Iron Savings Plan as amended and restated as of January 1, 2016
- 31.1 <sup>(1)</sup> Certification of the Company's Chief Executive Officer pursuant to Rule 13A-14 of the Securities Exchange Act of 1934 as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 <sup>(1)</sup> Certification of the Company's Chief Financial Officer pursuant to Rule 13A-14 of the Securities Exchange Act of 1934 as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 <sup>(1)</sup> Certification of the Company's Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 <sup>(1)</sup> Certification of the Company's Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 101.INS <sup>(1),(2)</sup> XBRL Instance Document
- 101.SCH <sup>(1),(2)</sup> XBRL Taxonomy Extension Schema Document
- 101.CAL <sup>(1),(2)</sup> XBRL Taxonomy Extension Calculation Linkbase Document
- 101.DEF <sup>(1),(2)</sup> XBRL Taxonomy Extension Definition Linkbase Document
- 101.LAB <sup>(1),(2)</sup> XBRL Taxonomy Extension Label Linkbase Document
- 101.PRE <sup>(1),(2)</sup> XBRL Taxonomy Extension Presentation Linkbase Document

(1) Filed herewith

- Attached as Exhibit 101 to this report are the following documents formatted in XBRL (Extensible Business Reporting Language): (i) the Condensed Consolidated Statements of Operations for the three and nine months ended September 30, 2016 and 2015, (ii) the Condensed Consolidated Statements of Comprehensive Income for the three and nine months ended September 30, 2016 and 2015, (iii) the Condensed Consolidated Balance Sheets at September 30, 2016 and December 31, 2015, (iv) the Condensed Consolidated Statements of Cash Flows for the nine months ended September 30, 2016 and 2015, (v) the Condensed Consolidated Statements of Changes in Shareholders' Equity for the nine months ended September 30, 2016 and 2015, and (vi) the Notes to Financial Statements.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on October 27, 2016.

Chicago Bridge & Iron Company N.V.  
By: Chicago Bridge & Iron Company B.V.  
Its: Managing Director

By: /s/ Michael S. Taff  
Michael S. Taff  
Managing Director  
(Principal Financial Officer and Duly Authorized Officer)