

KILROY REALTY CORP  
Form 10-K  
February 15, 2019

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-K  
(MARK ONE)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the fiscal year ended December 31, 2018

OR  
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number 1-12675 (Kilroy Realty Corporation)  
Commission file number 000-54005 (Kilroy Realty, L.P.)

KILROY REALTY CORPORATION  
KILROY REALTY, L.P.  
(Exact name of registrant as specified in its charter)

|                           |  |  |
|---------------------------|--|--|
| Kilroy Realty Corporation | Maryland<br>(State or other jurisdiction of incorporation or organization) | 95-4598246<br>(I.R.S. Employer Identification No.) |
| Kilroy Realty, L.P.       | Delaware<br>(State or other jurisdiction of incorporation or organization) | 95-4612685<br>(I.R.S. Employer Identification No.) |

12200 W. Olympic Boulevard, Suite 200, Los Angeles, California 90064  
(Address of principal executive offices) (Zip Code)  
Registrant's telephone number, including area code: (310) 481-8400

Securities registered pursuant to Section 12(b) of the Act:  
Registrant Title of each class Name of each exchange on which registered  
Kilroy Realty Corporation Common Stock, \$.01 par value New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act:  
Registrant Title of each class  
Kilroy Realty, L.P. Common Units Representing Limited Partnership Interests

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.  
Kilroy Realty Corporation Yes  No  Kilroy Realty, L. P. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act.  
Kilroy Realty Corporation Yes  No  Kilroy Realty, L. P. Yes  No

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Kilroy Realty Corporation Yes  No  Kilroy Realty, L. P. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Kilroy Realty Corporation Yes  No  Kilroy Realty, L. P. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Kilroy Realty Corporation

Non-accelerated filer

Large accelerated filer  Accelerated filer  (Do not check if a smaller reporting company)  Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Kilroy Realty, L.P.

Non-accelerated filer

Large accelerated filer  Accelerated filer  (Do not check if a smaller reporting company)  Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Kilroy Realty Corporation Yes  No  Kilroy Realty, L. P. Yes  No

The aggregate market value of the voting and non-voting shares of common stock held by non-affiliates of Kilroy Realty Corporation was approximately \$7,557,990,980 based on the quoted closing price on the New York Stock Exchange for such shares on June 30, 2018.

There is no public trading market for the common units of limited partnership interest of Kilroy Realty, L.P. As a result, the aggregate market value of the common units of limited partnership interest held by non-affiliates of Kilroy Realty, L.P. cannot be determined.

As of February 8, 2019, 100,964,220 shares of Kilroy Realty Corporation's common stock, par value \$.01 per share, were outstanding.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Kilroy Realty Corporation's Proxy Statement with respect to its 2019 Annual Meeting of Stockholders to be filed not later than 120 days after the end of the registrant's fiscal year are incorporated by reference into Part III of this Form 10-K.

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## EXPLANATORY NOTE

This report combines the annual reports on Form 10-K for the year ended December 31, 2018 of Kilroy Realty Corporation and Kilroy Realty, L.P. Unless stated otherwise or the context otherwise requires, references to “Kilroy Realty Corporation” or the “Company,” “we,” “our,” and “us” mean Kilroy Realty Corporation, a Maryland corporation, and its controlled and consolidated subsidiaries, and references to “Kilroy Realty, L.P.” or the “Operating Partnership” mean Kilroy Realty, L.P., a Delaware limited partnership, and its controlled and consolidated subsidiaries.

The Company is a real estate investment trust, or REIT, and the general partner of the Operating Partnership. As of December 31, 2018, the Company owned an approximate 98.0% common general partnership interest in the Operating Partnership. The remaining approximate 2.0% common limited partnership interests are owned by non-affiliated investors and certain directors and officers of the Company. As the sole general partner of the Operating Partnership, the Company exercises exclusive and complete discretion over the Operating Partnership’s day-to-day management and control and can cause it to enter into certain major transactions including acquisitions, dispositions, and refinancings and cause changes in its line of business, capital structure and distribution policies.

There are a few differences between the Company and the Operating Partnership that are reflected in the disclosures in this Form 10-K. We believe it is important to understand the differences between the Company and the Operating Partnership in the context of how the Company and the Operating Partnership operate as an interrelated, consolidated company. The Company is a REIT, the only material asset of which is the partnership interests it holds in the Operating Partnership. As a result, the Company generally does not conduct business itself, other than acting as the sole general partner of the Operating Partnership, issuing equity from time to time and guaranteeing certain debt of the Operating Partnership. The Company itself is not directly obligated under any indebtedness, but generally guarantees all of the debt of the Operating Partnership. The Operating Partnership owns substantially all of the assets of the Company either directly or through its subsidiaries, conducts the operations of the Company’s business and is structured as a limited partnership with no publicly-traded equity. Except for net proceeds from equity issuances by the Company, which the Company generally contributes to the Operating Partnership in exchange for units of partnership interest, the Operating Partnership generates the capital required by the Company’s business through the Operating Partnership’s operations, by the Operating Partnership’s incurrence of indebtedness or through the issuance of units of partnership interest.

Noncontrolling interests, stockholders’ equity and partners’ capital are the main areas of difference between the consolidated financial statements of the Company and those of the Operating Partnership. The common limited partnership interests in the Operating Partnership are accounted for as partners’ capital in the Operating Partnership’s financial statements and, to the extent not held by the Company, as noncontrolling interests in the Company’s financial statements. The Operating Partnership’s financial statements reflect the noncontrolling interest in Kilroy Realty Finance Partnership, L.P., a Delaware limited partnership (the “Finance Partnership”). This noncontrolling interest represents the Company’s 1% indirect general partnership interest in the Finance Partnership, which is directly held by Kilroy Realty Finance, Inc., a wholly owned subsidiary of the Company. The differences between stockholders’ equity, partners’ capital and noncontrolling interests result from the differences in the equity issued by the Company and the Operating Partnership, and in the Operating Partnership’s noncontrolling interest in the Finance Partnership.

We believe combining the annual reports on Form 10-K of the Company and the Operating Partnership into this single report results in the following benefits:

- Combined reports better reflect how management and the analyst community view the business as a single operating unit;

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Combined reports enhance investors' understanding of the Company and the Operating Partnership by enabling them to view the business as a whole and in the same manner as management;

• Combined reports are more efficient for the Company and the Operating Partnership and result in savings in time, effort and expense; and

• Combined reports are more efficient for investors by reducing duplicative disclosure and providing a single document for their review.

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To help investors understand the significant differences between the Company and the Operating Partnership, this report presents the following separate sections for each of the Company and the Operating Partnership:

Item 6. Selected Financial Data – Kilroy Realty Corporation;

Item 6. Selected Financial Data – Kilroy Realty, L.P.;

Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations:

—Liquidity and Capital Resources of the Company; and

—Liquidity and Capital Resources of the Operating Partnership;

consolidated financial statements;

the following notes to the consolidated financial statements:

Note 8, Secured and Unsecured Debt of the Company;

Note 9, Secured and Unsecured Debt of the Operating Partnership;

Note 11, Noncontrolling Interests on the Company’s Consolidated Financial Statements;

Note 12, Noncontrolling Interests on the Operating Partnership’s Consolidated Financial Statements;

Note 13, Stockholders’ Equity of the Company;

Note 14, Partners’ Capital of the Operating Partnership;

Note 21, Net Income Available to Common Stockholders Per Share of the Company;

Note 22, Net Income Available to Common Unitholders Per Unit of the Operating Partnership;

Note 23, Supplemental Cash Flow Information of the Company;

Note 24, Supplemental Cash Flow Information of the Operating Partnership;

Note 26, Quarterly Financial Information of the Company (Unaudited); and

Note 27, Quarterly Financial Information of the Operating Partnership (Unaudited).

This report also includes separate sections under Item 9A. Controls and Procedures and separate Exhibit 31 and Exhibit 32 certifications for the Company and the Operating Partnership to establish that the Chief Executive Officer and the Chief Financial Officer of each entity have made the requisite certifications and that the Company and Operating Partnership are compliant with Rule 13a-15 or Rule 15d-15 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), and 18 U.S.C. §1350.



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## PART I

This document contains certain “forward-looking” statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, including, among other things, statements or information concerning our plans, objectives, capital resources, portfolio performance, results of operations, projected future occupancy and rental rates, lease expirations, debt maturities, potential investments, strategies such as capital recycling, development and redevelopment activity, projected construction costs, projected construction commencement and completion dates, projected square footage of space that could be constructed on undeveloped land that we own, projected rentable square footage of or number of units in properties under construction or in the development pipeline, anticipated proceeds from capital recycling activity or other dispositions and anticipated dates of those activities or dispositions, projected increases in the value of properties, dispositions, future executive incentive compensation, pending, potential or proposed acquisitions, plans to grow our net operating income and funds from operations, our ability to re-lease properties at or above current market rates, anticipated market conditions, demographics and other forward-looking financial data, as well as the discussion in “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations -Factors That May Influence Future Results of Operations.” Forward-looking statements are based on our current expectations, beliefs and assumptions, and are not guarantees of future performance. Forward-looking statements are inherently subject to uncertainties, risks, changes in circumstances, trends and factors that are difficult to predict, many of which are outside of our control. Accordingly, actual performance, results and events may vary materially from those indicated or implied in the forward-looking statements, and you should not rely on the forward-looking statements as predictions of future performance, results or events. All forward-looking statements are based on information that was available and speak only as of the dates on which they were made. We assume no obligation to update any forward-looking statement that becomes untrue because of subsequent events, new information or otherwise, except to the extent we are required to do so in connection with our ongoing requirements under federal securities laws.

In addition, this report contains information and statistics regarding, among other things, the industry, markets, submarkets and sectors in which we operate, the percentage by which certain leases are above or below applicable market rents and the number of square feet of office and other space that could be developed from specific parcels of undeveloped land. We obtained this information and these statistics from various third-party sources and our own internal estimates. We believe that these sources and estimates are reliable but have not independently verified them and cannot guarantee their accuracy or completeness.

## ITEM 1. BUSINESS

## The Company

We are a self-administered REIT active in premier office and mixed-use submarkets along the West Coast. We own, develop, acquire and manage real estate assets, consisting primarily of Class A properties in the coastal regions of Greater Los Angeles, Orange County, San Diego County, the San Francisco Bay Area and Greater Seattle, which we believe have strategic advantages and strong barriers to entry. Class A real estate encompasses attractive and efficient buildings of high quality that are attractive to tenants, are well-designed and constructed with above-average material, workmanship and finishes and are well-maintained and managed. We qualify as a REIT under the Internal Revenue Code of 1986, as amended (the "Code"). We own our interests in all of our real estate assets through the Operating Partnership and the Finance Partnership and generally conduct substantially all of our operations through the Operating Partnership.

Our stabilized portfolio of operating properties was comprised of the following properties at December 31, 2018:

|                                 | Number of Buildings | Rentable Square Feet | Number of Tenants   | Percentage Occupied | Percentage Leased |
|---------------------------------|---------------------|----------------------|---------------------|---------------------|-------------------|
| Stabilized Office Properties    | 94                  | 13,232,580           | 482                 | 94.4 %              | 96.6 %            |
|                                 |                     |                      | 2018                |                     |                   |
|                                 |                     |                      | Number of Buildings | Number of Units     | Average Occupancy |
| Stabilized Residential Property | 1                   | 200                  | 79.7 %              |                     |                   |

Our stabilized portfolio includes all of our properties with the exception of development and redevelopment properties currently committed for construction, under construction or in the tenant improvement phase, undeveloped land and real estate assets held for sale. We define redevelopment properties as those properties for which we expect to spend significant development and construction costs on the existing or acquired buildings pursuant to a formal plan, the intended result of which is a higher economic return on the property. We define properties in the tenant improvement phase as properties that we are developing or redeveloping where the project has reached cold shell condition and is ready for tenant improvements, which may require additional major base building construction before being placed in service. Projects in the tenant improvement phase are added to our stabilized portfolio once the project reaches the earlier of 95% occupancy or one year from the date of the cessation of major base building construction activities. Costs capitalized to construction in progress for development and redevelopment properties are transferred to land and improvements, buildings and improvements, and deferred leasing costs on our consolidated balance sheets at the historical cost of the property as the projects are placed in service.

As of December 31, 2018, the following properties were excluded from our stabilized portfolio. We did not have any redevelopment properties or properties held for sale at December 31, 2018.

|   | Number of Properties/Projects | Estimated Rentable Square Feet <sup>(1)</sup><br>(unaudited) |
|---|-------------------------------|--|
| In-process development projects - tenant improvement <sup>(2)</sup> | 2                             | 1,150,000  |
| In-process development projects - under construction <sup>(3)</sup> | 3                             | 1,290,000  |

(1) Estimated rentable square feet upon completion.

(2) Includes 88,000 square feet of Production, Distribution, and Repair ("PDR") space.

(3) In addition to the estimated office and PDR rentable square feet noted above, development projects under construction also include 96,000 square feet of retail space and 801 residential units.

Our stabilized portfolio also excludes our future development pipeline, which as of December 31, 2018, was comprised of five potential development sites, representing approximately 73 gross acres of undeveloped land.

As of December 31, 2018, all of our properties and development projects were owned and all of our business was conducted in the state of California with the exception of eight office properties and one development project under construction located in the state of Washington. All of our properties and development projects are 100% owned, excluding four office properties owned by three consolidated property partnerships, and one project held in a Variable

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Interest Entity (“VIE”) which we consolidated for financial reporting purposes (see Note 2 “Basis of Presentation and Significant Accounting Policies” to our consolidated financial statements included in this report). The one project held in a VIE was to facilitate a transaction intended to qualify as a like-kind exchange pursuant to Section 1031 of the Code (“Section 1031 Exchange”) to defer taxable gains on dispositions for federal and state income tax purposes that closed in January 2019. Two of the three property partnerships, 100 First Street Member, LLC (“100 First LLC”) and 303 Second Street Member, LLC (“303 Second LLC”), each owned one office property in San Francisco, California through subsidiary REITs. As of December 31, 2018, the Company owned a 56% common equity interest in both 100 First LLC and 303 Second LLC. The third property partnership, Redwood City Partners, LLC (“Redwood LLC”), owned two office properties in Redwood City, California. As of December 31, 2018, the Company owned an approximate 93% common equity interest in Redwood LLC. The remaining interests in all three property partnerships were owned by unrelated third parties. All three property partnerships are consolidated entities.

We own our interests in all of our real estate assets through the Operating Partnership and the Finance Partnership and generally conduct substantially all of our operations through the Operating Partnership of which we owned a 98.0% common general partnership interest as of December 31, 2018. The remaining 2.0% common limited partnership interest in the Operating Partnership as of December 31, 2018 was owned by non-affiliated investors and certain of our executive officers and directors. Kilroy Realty Finance, Inc., a wholly owned subsidiary of the Company, is the sole general partner of the Finance Partnership and owns a 1.0% common general partnership interest in the Finance Partnership. The Operating Partnership owns the remaining 99.0% common limited partnership interest. With the exception of the Operating Partnership and our consolidated property partnerships, all of our subsidiaries are wholly-owned.

#### Available Information; Website Disclosure; Corporate Governance Documents

Kilroy Realty Corporation was incorporated in the state of Maryland on September 13, 1996 and Kilroy Realty, L.P. was organized in the state of Delaware on October 2, 1996. Our principal executive offices are located at 12200 W. Olympic Boulevard, Suite 200, Los Angeles, California 90064. Our telephone number at that location is (310) 481-8400. Our website is [www.kilroyrealty.com](http://www.kilroyrealty.com). The information found on, or otherwise accessible through, our website is not incorporated into, and does not form a part of, this annual report on Form 10-K or any other report or document we file with or furnish to the SEC. All reports we will file with the SEC are available free of charge via EDGAR through the SEC website at [www.sec.gov](http://www.sec.gov). All reports that we will file with the SEC will also be available free of charge on our website at [www.kilroyrealty.com](http://www.kilroyrealty.com) as soon as reasonably practicable after we file those materials with, or furnish them to, the SEC.

The following documents relating to corporate governance are also available free of charge on our website under “Investors —Overview —Corporate Governance” and available in print to any security holder upon request:

☉ Corporate Governance Guidelines;

☉ Code of Business Conduct and Ethics;

♣ Audit Committee Charter;

☉ Executive Compensation Committee Charter;

♣ Nominating / Corporate Governance Committee Charter; and

☉ Corporate Social Responsibility and Sustainability Committee Charter.

You may request copies of any of these documents by writing to:

Attention: Investor Relations  
Kilroy Realty Corporation  
12200 West Olympic Boulevard, Suite 200  
Los Angeles, California 90064

We intend to disclose on our website under “Investors —Overview —Corporate Governance” any amendment to, or waiver of, any provisions of our Code of Business Conduct and Ethics applicable to the directors and/or officers of the Company that would otherwise be required to be disclosed under the rules of the Securities and Exchange Commission or the New York Stock Exchange.

## Business and Growth Strategies

**Growth Strategies.** We believe that a number of factors and strategies will enable us to continue to achieve our objectives of long-term sustainable growth in Net Operating Income (defined below) and FFO (defined below) as well as maximization of long-term stockholder value. These factors and strategies include:

• the quality, geographic location, physical characteristics and operating sustainability of our properties;

• our ability to efficiently manage our assets as a low cost provider of commercial real estate through our seasoned management team possessing core capabilities in all aspects of real estate ownership, including property management, leasing, marketing, financing, accounting, legal, and construction and development management;

- our access to development, redevelopment, acquisition and leasing opportunities as a result of our extensive experience and significant working relationships with major West Coast property owners, corporate tenants, municipalities and landowners given our over 70-year presence in the West Coast markets;

• our active development program and our future development pipeline of undeveloped land sites (see “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations —Factors That May Influence Future Results of Operations” for additional information pertaining to the Company’s in-process and future development pipeline);

• our capital recycling program (see “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations —Liquidity and Capital Resources of the Operating Partnership” for additional information pertaining to the Company’s capital recycling program and related property and land dispositions);

• our ability to capitalize on inflection points in a real estate cycle to add quality assets to our portfolio at substantial discounts to long-term value, through either acquisition, development or redevelopment; and

• our strong financial position that has and will continue to allow us to pursue attractive acquisition and development and redevelopment opportunities.

“Net Operating Income” is defined as consolidated operating revenues (rental income, tenant reimbursements and other property income) less consolidated operating expenses (property expenses, real estate taxes, provision for bad debts and ground leases). “FFO” is Funds From Operations available to common stockholders and common unitholders calculated in accordance with the white paper on FFO approved by the Board of Governors of the National Association of Real Estate Investment Trusts (“NAREIT”). (See “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations —Results of Operations” and “—Non-GAAP Supplemental Financial Measures: Funds From Operations” for a reconciliation of these measures to generally accepted accounting principles (“GAAP”) net income available to common stockholders.)

**Operating Strategies.** We focus on enhancing long-term growth in Net Operating Income and FFO from our properties by:

• maximizing cash flow from our properties through active leasing, early renewals and effective property management;

• structuring leases to maximize returns;

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managing portfolio credit risk through effective underwriting, including the use of credit enhancements and interests in collateral to mitigate portfolio credit risk;

- managing operating expenses through the efficient use of internal property management, leasing, marketing, financing, accounting, legal, and construction and development management functions;

maintaining and developing long-term relationships with a diverse tenant base;

continuing to effectively manage capital improvements to enhance our properties' competitive advantages in their respective markets and improve the efficiency of building systems;

continuing to expand our management team with individuals who have extensive regional and product-type experience and are highly knowledgeable in their respective markets and product types; and

attracting and retaining motivated employees by providing financial and other incentives to meet our operating and financial goals.

**Development and Redevelopment Strategies.** We and our predecessors have developed office properties primarily located in California since 1947. As of December 31, 2018, we had two projects in the tenant improvement phase totaling approximately 1.2 million square feet of office and PDR space and three projects under construction totaling approximately 1.3 million square feet of office space, 801 residential units and 96,000 square feet of retail space. In addition, our future development pipeline was comprised of five potential development sites representing approximately 73 gross acres of undeveloped land on which we believe we have the potential to develop over 5.0 million square feet of office, life science, laboratory and retail space, depending upon economic conditions. Our strategy with respect to development is to:

- own land sites in highly populated, amenity rich locations that are attractive to a broad array of tenants;

- be the premier provider of modern and collaborative office and mixed-use projects on the West Coast with a focus on design and environment;

- maintain a disciplined approach by commencing development when appropriate based on market conditions, focusing on pre-leasing, developing in stages or phasing, and cost control;

- reinvest capital from dispositions of selective assets into new state-of-the-art development and acquisition opportunities with higher cash flow and rates of return;

- execute on our development projects under construction and future development pipeline, including expanding entitlements; and

- evaluate redevelopment opportunities in supply-constrained markets because such efforts generally achieve similar returns to new development with reduced entitlement risk and shorter construction periods.

We may engage in the additional development or redevelopment of office and mixed-use properties when market conditions support a favorable risk-adjusted return on such development or redevelopment. We expect that our significant working relationships with tenants, municipalities and landowners on the West Coast will give us further access to development and redevelopment opportunities. We cannot ensure that we will be able to successfully develop or redevelop any of our properties or that we will have access to additional development or redevelopment opportunities.





Acquisition Strategies. We believe we are well positioned to acquire opportunistic properties and development and redevelopment opportunities as the result of our extensive experience, strong financial position and ability to access capital. We continue to focus on growth opportunities in West Coast markets populated by knowledge and creative based tenants in a variety of industries, including technology, media, healthcare, life sciences, entertainment and professional services. Against the backdrop of market volatility, we expect to manage a strong balance sheet, execute on our development program and selectively evaluate opportunities that add immediate Net Operating Income to our portfolio or play a strategic role in our future growth and that:

- provide attractive yields and significant potential for growth in cash flow from property operations;
- present growth opportunities in our existing or other strategic markets; and
- demonstrate the potential for improved performance through intensive management, repositioning, capital investment and leasing that should result in increased occupancy and rental revenues.

Financing Strategies. Our financing policies and objectives are determined by our board of directors. Our goal is to limit our dependence on leverage and maintain a conservative ratio of debt-to-total market capitalization. As of December 31, 2018, our total debt as a percentage of total market capitalization was 31.4%, which was calculated based on the quoted closing price per share of the Company's common stock of \$62.88 on December 31, 2018 (see "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations —Liquidity and Capital Resources of the Company —Capitalization" for additional information). Our financing strategies include:

- maintaining financial flexibility, including a low secured to unsecured debt ratio;
- maximizing our ability to access a variety of both public and private capital sources;
- maintaining a staggered debt maturity schedule in which the maturity dates of our debt are spread over several years to limit risk exposure at any particular point in the capital and credit market cycles;
- completing financing in advance of the need for capital;
- managing interest rate exposure by generally maintaining a greater amount of fixed-rate debt as compared to variable-rate debt; and
- maintaining our credit ratings.

We utilize multiple sources of capital, including borrowings under our unsecured revolving credit facility, unsecured term loan facility, proceeds from the issuance of public or private debt or equity securities and other bank and/or institutional borrowings and our capital recycling program, including strategic venture sources. There can be no assurance that we will be able to obtain capital as needed on terms favorable to us or at all. (See the discussion under the caption "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations —Factors That May Influence Future Results of Operations" and "Item 1A. Risk Factors.")

Sustainability Strategies. We make excellence in sustainability a core competence by:

- managing our properties to offer the maximum degree of utility and operational efficiency to our tenants. We offer tenant sustainability programs focused on helping our tenants reduce their energy and water consumption and increase their recycling diversion rates. Many of our assets are in zones that have been impacted by drought and, as such, face the risk of increased water costs and fines for high consumption. We endeavor to mitigate these risks through

comprehensive, proactive water reduction efforts throughout our portfolio, including domestic fixture upgrades, cooling tower optimizations, a comprehensive leak detection program and irrigation systems retrofits. We also incorporate green lease language into 100% of our new leases, including a cost recovery clause for resource-efficiency related capital expenditures in full-service gross leases, which seek to align tenant and landlord interests on energy, water and waste efficiency. Green leases (also known as aligned leases, high performance leases or energy efficient leases) aim to align the financial and energy incentives of building owners and tenants so they can work together to save money, conserve resources

and ensure the efficient operation of buildings. We were honored in 2014 to be part of the inaugural class of Green Lease Leaders, the Institute for Market Transformation’s (“IMT’s”) program to encourage green leasing in real estate. In 2016, IMT honored us again with two Green Lease Leaders Team Transaction awards, and we earned an additional Green Lease Leaders Award at the Gold level in 2018. Energy consumption, water consumption, and greenhouse gas (“GHG”) emissions data for the periods indicated based on the most recent available information, assured by DNV GL Business Assurance USA, Inc., are as follows:

Energy consumption:\*

| Year <sup>(1)</sup> | Energy Consumption Data Coverage as % of Total Floor Area <sup>(2)</sup> | Total Energy Consumed by Floor Area with Data Coverage <sup>(3)</sup> (MWh) | % of Energy Generated From Renewable Sources <sup>(4)</sup> | Like-for-Like Change in Energy Consumption of Floor Area with Data Coverage <sup>(5)</sup> | % of Eligible Portfolio that has Obtained an Energy Rating and is Certified to ENERGY STAR <sup>(6)</sup> |
|---------------------|--|---|---|--|---|
| 2017                | 96 %   | 382,688   | 3 %   | (1) %  | 73 %  |
| 2016                | 97 %   | 381,295   | 3 %   | (2) %  | 68 %  |
| 2015                | 92 %   | 254,518   | 3 %   | (5) %  | 65 %  |

Water consumption:\*

| Year <sup>(1)</sup> | Water Withdrawal Data Coverage as a % of Total Floor Area <sup>(7)</sup> | Total Water Withdrawn by Portfolio <sup>(8)</sup> (m3) | Like-for-like Change in Water Withdrawn for Floor Area with Data Coverage <sup>(5)</sup> |
|---------------------|--|--|--|
| 2017                | 98 %   | 898,990  | — %  |
| 2016                | 94 %   | 856,290  | (2) %  |
| 2015                | 94 %   | 908,822  | (11) %   |

GHG Emissions:\*

| Year <sup>(1)</sup> | Scope 1 GHG Data Coverage as a % of Total Floor Area <sup>(9)</sup> | Scope 1 GHG Emissions (Tonnes CO2) <sup>(10)</sup> | Like-for-like Change in Scope 1 GHG Emissions Data <sup>(5)</sup> |
|---------------------|---|--|---|
| 2017                | 100 %   | 4,641  | 6 %   |
| 2016                | 100 %   | 4,059  | N/A   |

| Year <sup>(1)</sup> | Scope 2<br>GHG<br>Data<br>Coverage<br>as a % of<br>Total<br>Floor<br>Area <sup>(11)</sup> | Scope 2<br>GHG<br>Emissions<br>(Tonnes<br>CO2) <sup>(12)</sup> | Like-for-like<br>Change in<br>Scope 2<br>GHG<br>Emissions<br>Data <sup>(5)</sup> |
|---------------------|---|--|--|
| 2017                | 99 %  | 42,947   | (10 )%   |
| 2016                | 97 %  | 44,145   | N/A  |

Energy consumption, water consumption and GHG emissions data was assured by way of a Type 2, moderate level assurance assessment, using the AA1000AS (2008) assurance standard in connection with the assurance of the \*content of our sustainability report by DNV GL Business Assurance USA, Inc. GHG emissions reporting follows the World Business Council for Sustainable Development (WBSCD)/World Resources Institute (WRI) Greenhouse Gas Protocol.

(1) Full 2018 calendar year energy, water and GHG emissions data is not available until after March 30, 2019.

Percentage based on gross square footage of portfolio floor area with complete energy consumption data coverage as of the end of the applicable year. Floor area is considered to have complete energy consumption data coverage

(2) when energy consumption data (i.e., energy types and amounts consumed) is obtained by the Company for all types of energy consumed in the relevant floor area during the fiscal year, regardless of when such data was obtained.

Energy includes energy purchased from sources external to the Company and its tenants or produced by the

(3) Company or its tenants themselves (self-generated) and energy from all sources, including direct fuel usage, purchased electricity, and heating, cooling and steam energy. Total energy consumption based on floor area with complete energy consumption data coverage as of the end of the applicable year.

Renewable sources include renewable energy the Company directly produced and renewable energy the Company purchased if purchased through a renewable power purchase agreement that explicitly includes renewable energy

(4) certificates (“RECs”) or Guarantees of Origin (“GOs”), a Green-e Energy Certified utility or supplier program or other green power products that explicitly include RECs or GOs or for which Green-e Energy Certified RECs are paired with grid electricity. Percentage is based total energy consumption during applicable year.

(5) Data reported on a like-for-like comparison excludes assets that have been acquired or disposed over the past twenty-four months as of the end of the applicable year.

(6) Eligible portfolio represents our office and residential properties that have had 50% or greater occupancy for 12 consecutive months at any point during the applicable year. Percentage is based on rentable square footage of our eligible portfolio that has obtained an energy rating and is certified to ENERGY STAR® as of the end of the applicable year.

(7) Percentage based on gross square footage of portfolio floor area with complete water withdrawal data coverage as of the end of the applicable year. Floor area is considered to have complete water withdrawal data coverage when water withdrawal data (i.e., amounts withdrawn) is obtained by the Company for the relevant floor area during the fiscal year, regardless of when such data was obtained.

(8) Water sources include surface water (including water from wetlands, rivers, lakes and oceans), groundwater, rainwater collected directly and stored by the Company, wastewater obtained from other entities, municipal water supplies or supply from other water utilities. Total water withdrawal based on floor area with complete water withdrawal data coverage as of the end of the applicable year.

(9) Percentage based on gross square footage of portfolio floor area with complete Scope 1 GHG emissions data coverage as of the end of the applicable year. Floor area is considered to have complete Scope 1 GHG emissions data coverage when GHG emission data (i.e., amounts emitted) is obtained by the Company for the relevant floor area during the fiscal year, regardless of when such data was obtained.

(10) Scope 1 emissions represent those produced by onsite natural gas consumption procured by the Company.

(11) Percentage based on gross square footage of portfolio floor area with complete Scope 2 GHG emissions data coverage as of the end of the applicable year. Floor area is considered to have complete Scope 2 GHG emissions data coverage when GHG emission data is obtained by the Company for the relevant floor area during the fiscal year, regardless of when such data was obtained.

(12) Scope 2 emissions represent those produced by onsite electricity consumption procured by the Company. The Scope 2 emissions were calculated using a location-based method per the GHG Protocol Scope 2 Guidance.

building our current development projects to Leadership in Energy and Environmental Design (“LEED”) specifications. All of our office development projects are now designed to achieve LEED certification, either LEED Platinum or Gold.

actively pursuing LEED certification for approximately 1.3 million square feet of office space under construction. In addition, an analysis of energy performance is included in our standard due diligence process for acquisitions, and reducing energy use year over year is a comprehensive goal of our operational strategy. This is accomplished through systematic energy auditing, mechanical, lighting and other building upgrades, optimizing operations and engaging tenants. During the past few years, we have significantly enhanced the sustainability profile of our portfolio, ending 2018 with 63% of our properties LEED certified and 79% of our properties ENERGY STAR certified (in each case as a percentage of our total rentable square feet as of December 31, 2018). During 2018, the Company was recognized for our sustainability efforts with multiple industry leadership awards, including NAREIT’s 2018 Office Leader in the Light Award for the fifth consecutive year, and in 2018 it won NAREIT’s Most Innovative Leader in the Light Award as well. In addition, the Company was recognized with the ENERGY STAR Partner of the Year Sustained Excellence Award for the fifth time. The Company was also recognized by GRESB as the North American sustainability leader in the listed office sector, and we continue to be listed on the Dow Jones Sustainability World Index.

identifying climate change as a risk to our business, an opportunity for long-term value creation and a key driver in long-term strategic business decisions. These risks and opportunities include policy, market, technology and reputational concerns and are a focus area for the Board and management. Climate-related risks and opportunities are governed by the Board through the Corporate Social Responsibility and Sustainability Committee (the “Committee”). In 2018, the Committee endorsed the recommendations of the Task Force on Climate-related Financial Disclosure (TCFD) and tasked management with assessing and reporting against climate related risk for the Company. Recognizing the importance of reducing the Company’s greenhouse gas impact on the environment, we have committed to achieving carbon neutral operations by December 31, 2020. This means that the entirety of our scope 1

and scope 2 emissions will be offset by this date through a combination of energy efficiency measures and both onsite and offsite renewables. This exceeds our carbon reduction goals previously validated by Science-Based Targets. Science-Based Targets is a collaboration between the Carbon Disclosure Project, the United Nations Global Compact, the World Resources Institute and the World Wide Fund for Nature, which independently assesses and approves the carbon reduction goals of companies.

## Significant Tenants

As of December 31, 2018, our 15 largest tenants in terms of annualized base rental revenues represented approximately 45.7% of our total annualized base rental revenues, defined as annualized monthly contractual rents from existing tenants as of December 31, 2018. Annualized base rental revenue includes the impact of straight-lining rent escalations and the amortization of free rent periods and excludes the impact of the following: amortization of deferred revenue related tenant-funded tenant improvements, amortization of above/below market rents, amortization for lease incentives due under existing leases and expense reimbursement revenue.

For further information on our 15 largest tenants and the composition of our tenant base, see “Item 2. Properties —Significant Tenants.”

## Competition

We compete with several developers, owners, operators and acquirers of office, undeveloped land and other commercial real estate, including mixed-use and residential real estate, many of which own properties similar to ours in the same submarkets in which our properties are located. For further discussion of the potential impact of competitive conditions on our business, see “Item 1A. Risk Factors.”

## Segment and Geographic Financial Information

During 2018 and 2017, we had one reportable segment, our office properties segment. For information about our office property revenues and long-lived assets and other financial information, see “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations —Results of Operations.”

As of December 31, 2018, all of our properties and development projects were owned and all of our business was conducted in the state of California with the exception of eight office properties and one development project under construction located in the state of Washington. As of December 31, 2018, all of our properties and development projects were 100% owned, excluding four office properties owned by three consolidated property partnerships and a property held in a VIE to facilitate a Section 1031 Exchange that closed in January 2019, which have been consolidated for financial reporting purposes (see Note 2 “Basis of Presentation and Significant Accounting Policies” to our consolidated financial statements included in this report for further information).

## Employees

As of December 31, 2018, we employed 276 people through the Operating Partnership, Kilroy Services, LLC, and Kilroy Realty TRS, Inc. We believe that relations with our employees are good.

## Environmental Regulations and Potential Liabilities

**Government Regulations Relating to the Environment.** Many laws and governmental regulations relating to the environment are applicable to our properties, and changes in these laws and regulations, or their interpretation by agencies and the courts, occur frequently and may adversely affect us.

Existing conditions at some of our properties. Independent environmental consultants have conducted Phase I or similar environmental site assessments on all of our properties. We generally obtain these assessments prior to the acquisition of a property and may later update them as required for subsequent financing of the property, if a property is slated for disposition, or as requested by a tenant. Consultants are required to perform Phase I assessments to American Society for Testing and Materials standards then-existing for Phase I site assessments and typically include



a historical review, a public records review, a visual inspection of the surveyed site, and the issuance of a written report. These assessments do not generally include any soil or groundwater sampling or subsurface investigations; however, if a Phase I does recommend that soil or groundwater samples be taken or other subsurface investigations take place, we generally perform such recommended actions. Depending on the age of the property, the Phase I may have included an assessment of asbestos-containing materials or a separate hazardous materials survey may have been conducted.

For properties where asbestos-containing materials were identified or suspected, an operations and maintenance plan was generally prepared and implemented.

Historical operations at or near some of our properties, including the presence of underground or above ground storage tanks, various sites uses that involved hazardous substances, the landfilling of hazardous substances and solid waste, and migration of contamination from other sites, may have caused soil or groundwater contamination. In some instances, the prior owners of the affected properties conducted remediation of known contamination in the soils on our properties, we are required to conduct further environmental clean-up and environmental closure activities at certain properties, and residual contamination could pose environmental, health, and safety risks if not appropriately addressed. We may need to investigate or remediate contaminated soil, soil gas, landfill gas, and groundwater, and we may also need to conduct landfill closure and post-closure activities, including, for example, the implementation of groundwater and methane monitoring systems and impervious cover, and the costs of such work could exceed projected or budgeted amounts. To protect the health and safety of site occupants and others, we may be required to implement and operate safeguards, including, for example, vapor intrusion mitigation systems and building protection systems to address methane. We may need to modify our methods of construction or face increased construction costs as a result of environmental conditions, and we may face obligations under agreements with governmental authorities with respect to the management of such environmental conditions. If releases from our sites migrate offsite, or if our site redevelopment activities cause or contribute to a migration of hazardous substances, neighbors or others could make claims against us, such as for property damage, personal injury, or cost recovery.

As of December 31, 2018, we had accrued environmental remediation liabilities of approximately \$83.2 million recorded on our consolidated balance sheets in connection with certain of our in-process and future development projects. The accrued environmental remediation liabilities represent the costs we estimate we will incur when we perform environmental clean-up and closure activities and commence development at various development acquisition sites. These estimates, which we developed with the assistance of third party experts, consist primarily of the removal of contaminated soil, performing environmental closure activities, constructing remedial systems and other related costs since we are required to dispose of any existing contaminated soil, and sometimes perform other environmental closure or remedial activities, when we develop new buildings at these sites. It is possible that we could incur additional environmental remediation costs in connection with these development projects. However, potential additional environmental costs cannot be reasonably estimated at this time and certain changes in estimates could occur as the site conditions, final project timing, design elements, actual soil conditions and other aspects of the projects, which may depend upon municipal and other approvals beyond the control of the Company, are determined. See Note 18 "Commitments and Contingencies" to our consolidated financial statements included in this report for additional information.

Other than the accrued environmental liabilities recorded in connection with certain of our development projects, we are not aware of any such condition, liability, or concern by any other means that would give rise to material environmental liabilities. However, our assessments may have failed to reveal all environmental conditions, liabilities, or compliance concerns; there may be material environmental conditions, liabilities, or compliance concerns that arose at a property after the review was completed; future laws, ordinances, or regulations may impose material additional environmental liability; and environmental conditions at our properties may be affected in the future by tenants, third parties, or the condition of land or operations near our properties, such as the presence of underground storage tanks or migrating plumes. We cannot be certain that costs of future environmental compliance will not have an adverse effect on our financial condition, results of operations, cash flow, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to security holders.

Use of hazardous materials by some of our tenants. Some of our tenants handle hazardous substances and wastes on our properties as part of their routine operations. Environmental laws and regulations may subject these tenants, and potentially us, to liability resulting from such activities. We generally require our tenants in their leases to comply

with these environmental laws and regulations and to indemnify us for any related liabilities. As of December 31, 2018, other than routine cleaning materials, approximately 4-6% of our tenants handled hazardous substances and/or wastes on approximately 1-3% of the aggregate square footage of our properties as part of their routine operations. These tenants are primarily involved in the life sciences business. The hazardous substances and wastes are primarily comprised of diesel fuel for emergency generators and small quantities of lab and light manufacturing chemicals including, but not limited to, alcohol, ammonia, carbon dioxide, cryogenic gases, dichlorophenol, methane, naturalyte

acid, nitrogen, nitrous oxide, and oxygen which are routinely used by life science companies. We are not aware of any material noncompliance, liability, or claim relating to hazardous or toxic substances or petroleum products in connection with any of our properties, and management does not believe that on-going activities by our tenants will have a material adverse effect on our operations.

Costs related to government regulation and private litigation over environmental matters. Under applicable environmental laws and regulations, we may be liable for the costs of removal, remediation, or disposal of certain hazardous or toxic substances present or released on our properties. These laws could impose liability without regard to whether we are responsible for, or even knew of, the presence or release of the hazardous materials. Government investigations and remediation actions may have substantial costs, and the presence or release of hazardous substances on a property could result in governmental clean-up actions, personal injury actions, or similar claims by private plaintiffs.

Potential environmental liabilities may exceed our environmental insurance coverage limits, transactional indemnities or holdbacks. We carry what we believe to be commercially reasonable environmental insurance. Our environmental insurance policies are subject to various terms, conditions and exclusions. Similarly, in connection with some transactions we obtain environmental indemnities and holdbacks that may not be honored by the indemnitors, may be less than the resulting liabilities or may otherwise fail to address the liabilities adequately. Therefore, we cannot provide any assurance that our insurance coverage or transactional indemnities will be sufficient or that our liability, if any, will not have a material adverse effect on our financial condition, results of operations, cash flows, quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to security holders.

#### Litigation

Lawsuits have been filed in San Francisco County Superior Court in connection with the vertical and differential settlement experienced at the Millennium Tower property located at 301 Mission Street in San Francisco, California, a building not owned by the Company but located in proximity to the Company's property located at 350 Mission Street. Among the claims asserted in the complex lawsuits are claims that acts by various entities, including entities affiliated with other neighboring properties, contributed to the settlement that Millennium Tower has experienced. In October 2017, two defendants named in the lawsuits asserted cross-claims for equitable indemnification against certain of the Company's entities in connection with the development and construction-related activities at our neighboring 350 Mission Street property. One of those parties has voluntarily dismissed its cross-claims against the Company's entities. We dispute the allegations and intend to vigorously defend against these claims.

## ITEM 1A. RISK FACTORS

The following section sets forth material factors that may adversely affect our business and operations. The following factors, as well as the factors discussed in “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations —Factors That May Influence Future Results of Operations” and other information contained in this report, should be considered in evaluating us and our business.

### Risks Related to our Business and Operations

Global market, economic and geopolitical conditions may adversely affect our business, results of operations, liquidity and financial condition and those of our tenants. Our business may be adversely affected by global market, economic and geopolitical conditions, including general global economic and political uncertainty and dislocations in the credit markets. If these conditions become more volatile or worsen, our and our tenant’s business, results of operations, liquidity and financial condition and those of our tenants may be adversely affected as a result of the following consequences, among others:

the financial condition of our tenants, many of which are technology; life science and healthcare; finance, insurance and real estate; media and professional business and other service firms, may be adversely affected, which may result in tenant defaults under leases due to bankruptcy, lack of liquidity, operational failures or for other reasons;

significant job losses in the financial and professional services industries may occur, which may decrease demand for our office space, causing market rental rates and property values to be negatively impacted;

our ability to obtain financing on terms and conditions that we find acceptable, or at all, may be limited, which could reduce our ability to pursue acquisition and development opportunities and refinance existing debt, reduce our returns from our acquisition and development activities and increase our future interest expense;

reduced values of our properties may limit our ability to dispose of assets at attractive prices or to obtain debt financing secured by our properties and may reduce the availability of unsecured loans; and

one or more lenders under the Operating Partnership’s unsecured revolving credit facility could refuse to fund their financing commitment to us or could fail and we may not be able to replace the financing commitment of any such lenders on favorable terms, or at all.

All of our properties are located in California and greater Seattle, Washington and we may therefore be susceptible to adverse economic conditions and regulations, as well as natural disasters, in those areas. Because all of our properties are concentrated in California and greater Seattle, we may be exposed to greater economic risks than if we owned a more geographically dispersed portfolio. Further, within California, our properties are concentrated in Greater Los Angeles, Orange County, San Diego County and the San Francisco Bay Area, exposing us to risks associated with those specific areas. We are susceptible to adverse developments in the economic and regulatory environments of California and greater Seattle (such as periods of economic slowdown or recession, business layoffs or downsizing, industry slowdowns, relocations of businesses, increases in real estate and other taxes, costs of complying with governmental regulations or increased regulation and other factors), as well as adverse weather conditions and natural disasters that occur in those areas (such as earthquakes, wind, landslides, droughts, fires and other events). For example, many of our assets are in zones that have been impacted by drought and, as such, face the risk of increased water costs and potential fines and/or penalties for high consumption. In addition, California is also regarded as more litigious and more highly regulated and taxed than many other states, which may reduce demand for office space in California.

Any adverse developments in the economy or real estate market in California and the surrounding region, or in greater Seattle or any decrease in demand for office space resulting from the California or greater Seattle regulatory or business environment could impact our ability to generate revenues sufficient to meet our operating expenses or other obligations, which would adversely impact our financial condition, results of operations, cash flows, the quoted trading price of our securities and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders.

Our performance and the market value of our securities are subject to risks associated with our investments in real estate assets and with trends in the real estate industry. Our economic performance and the value of our real estate assets and, consequently the market value of the Company's securities, are subject to the risk that our properties may not generate revenues sufficient to meet our operating expenses or other obligations. A deficiency of this nature would adversely impact our financial condition, results of operations, cash flows, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders.

Events and conditions applicable to owners and operators of real estate that are beyond our control and could impact our economic performance and the value of our real estate assets may include:

- local oversupply or reduction in demand for office, mixed-use or other commercial space, which may result in decreasing rental rates and greater concessions to tenants;

- inability to collect rent from tenants;

- vacancies or inability to rent space on favorable terms or at all;

- inability to finance property development and acquisitions on favorable terms or at all;

- increased operating costs, including insurance premiums, utilities and real estate taxes;

- costs of complying with changes in governmental regulations;

- the relative illiquidity of real estate investments;

- declines in real estate asset valuations, which may limit our ability to dispose of assets at attractive prices or obtain or maintain debt financing;

- changing submarket demographics;

- changes in space utilization by our tenants due to technology, economic conditions and business culture;

- the development of harmful mold or other airborne toxins or contaminants that could damage our properties or expose us to third-party liabilities; and

- property damage resulting from seismic activity or other natural disasters.

We depend upon significant tenants, and the loss of a significant tenant could adversely affect our financial condition, results of operations, ability to borrow funds and cash flows. As of December 31, 2018, our 15 largest tenants represented approximately 45.7% of total annualized base rental revenues. See further discussion on the composition of our tenants by industry and our largest tenants under "Item 2. Properties —Significant Tenants."

Our financial condition, results of operations, ability to borrow funds and cash flows would be adversely affected if any of our significant tenants fails to renew its lease(s), renew its lease(s) on terms less favorable to us, or becomes bankrupt or insolvent or otherwise unable to satisfy its lease obligations.

Downturn in tenants' businesses may reduce our revenues and cash flows. For the year ended December 31, 2018, we derived approximately 98.7% of our revenues from rental income and tenant reimbursements. A tenant may

experience a downturn in its business, which may weaken its financial condition and result in its failure to make timely rental payments or result in defaults under our leases. In the event of default by a tenant, we may experience delays in enforcing our rights as landlord and may incur substantial costs in protecting our investment.

The bankruptcy or insolvency of a major tenant also may adversely affect the income produced by our properties. If any tenant becomes a debtor in a case under federal bankruptcy law, we cannot evict the tenant solely because of the bankruptcy. In addition, the bankruptcy court might permit the tenant to reject and terminate its lease with us. Our



claim against the tenant for unpaid and future rent could be subject to a statutory cap that might be substantially less than the remaining rent actually owed under the lease. Therefore, our claim for unpaid rent would likely not be paid in full. Any losses resulting from the bankruptcy of any of our existing tenants could adversely impact our financial condition, results of operations, cash flows, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders.

A large percentage of our tenants operate in a concentrated group of industries and downturns in these industries could adversely affect our financial condition, results of operations and cash flows. As of December 31, 2018, as a percentage of our annualized base rental revenue, 48% of our tenants operated in the technology industry, 14% in the life science and health care industries, 14% in the media industry, 9% in the finance, insurance and real estate industries, 7% in the professional, business and other services industries and 8% in other industries. As we continue our development and potential acquisition activities in markets populated by knowledge and creative based tenants in the technology and media industries, our tenant mix could become more concentrated, further exposing us to risks associated with those industries. For a further discussion of the composition of our tenants by industry, see “Item 2. Properties —Significant Tenants.” An economic downturn in any of these industries, or in any industry in which a significant number of our tenants currently or may in the future operate, could negatively impact the financial condition of such tenants and cause them to fail to make timely rental payments or default on lease obligations, fail to renew their leases or renew their leases on terms less favorable to us, become bankrupt or insolvent, or otherwise become unable to satisfy their obligations to us. As a result, a downturn in an industry in which a significant number of our tenants operate could adversely affect our financial conditions, result of operations and cash flows.

We may be unable to renew leases or re-lease available space. Most of our income is derived from the rent earned from our tenants. We had office space representing approximately 5.6% of the total square footage of our stabilized office properties that was not occupied as of December 31, 2018. In addition, leases representing approximately 11.5% and 11.8% of the leased rentable square footage of our properties are scheduled to expire in 2019 and 2020, respectively. Of the leases scheduled to expire in 2019, 66% of the rentable square footage scheduled to expire was re-leased as of December 31, 2018. Above market rental rates on some of our properties may force us to renew or re-lease expiring leases at rates below current lease rates. We cannot provide any assurance that leases will be renewed, available space will be re-leased or that our rental rates will be equal to or above the current rental rates. If the average rental rates for our properties decrease, existing tenants do not renew their leases, or available space is not re-leased, our financial condition, results of operations, cash flows, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders could be adversely affected. For additional information on our scheduled lease expirations, see “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations —Factors That May Influence Future Results of Operations.”

We are subject to governmental regulations that may affect the development, redevelopment and use of our properties. Our properties are subject to regulation under federal laws, such as the Americans with Disabilities Act of 1990 (the “ADA”), pursuant to which all public accommodations must meet federal requirements related to access and use by disabled persons, and state and local laws addressing earthquake, fire and life safety requirements. Although we believe that our properties substantially comply with requirements under applicable governmental regulations, none of our properties have been audited or investigated for compliance by any regulatory agency. If we were not in compliance with material provisions of the ADA or other regulations affecting our properties, we might be required to take remedial action, which could include making modifications or renovations to our properties. Federal, state, or local governments may also enact future laws and regulations that could require us to make significant modifications or renovations to our properties. If we were to incur substantial costs to comply with the ADA or any other regulations, our financial condition, results of operations, cash flows, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders could be adversely affected.

Our properties are subject to land use rules and regulations that govern our development, redevelopment and use of our properties, such as Title 24 of the California Code of Regulations (“Title 24”), which prescribes building energy efficiency standards for residential and nonresidential buildings in the State of California. If we were not in compliance with material provisions of Title 24 or other regulations affecting our properties, we might be required to take remedial action, which could include making modifications or renovations to our properties. Changes in the existing land use rules and regulations and approval process that restrict or delay our ability to develop, redevelop or use our properties (such as potential restrictions on the use and/or density of new developments, water use and other uses and activities)

or that prescribe additional standards could have an adverse effect on our financial position, results of operations, cash flows, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders.

We may not be able to meet our debt service obligations. As of December 31, 2018, we had approximately \$3.0 billion aggregate principal amount of indebtedness, of which \$76.3 million in principal payments will be paid during the year ended December 31, 2019. Of this amount, \$74.3 million was paid in February 2019 upon repayment of a mortgage note at par. Our total debt at December 31, 2018 represented 31.4% of our total market capitalization (which we define as the aggregate of our long-term debt and the market value of the Company's common stock and the Operating Partnership's common units of limited partnership interest, or common units, based on the closing price per share of the Company's common stock as of that date). For the calculation of our market capitalization and additional information on debt maturities, see "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations —Liquidity and Capital Resources of the Company —Capitalization" and "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations —Liquidity and Capital Resources of the Operating Partnership —Liquidity Uses."

Our ability to make payments on and to refinance our indebtedness and to fund our operations, working capital, and capital expenditures, depends on our ability to generate cash flow in the future. Our cash flow is subject to general economic, industry, financial, competitive, operating, legislative, regulatory, environmental and other factors, many of which are beyond our control.

The instruments and agreements governing some of our outstanding indebtedness (including borrowings under the Operating Partnership's unsecured revolving credit facility, unsecured term loan facility and note purchase agreements) contain provisions that require us to repurchase for cash or repay that indebtedness under specified circumstances or upon the occurrence of specified events (including upon the acquisition by any person or group of more than a specified percentage of the aggregate voting power of all the Company's issued and outstanding voting stock, upon certain changes in the composition of a majority of the members of the Company's Board, if the Company or one of its wholly-owned subsidiaries ceases to be the sole general partner of the Operating Partnership or if the Company ceases to own, directly or indirectly, at least 60% of the voting equity interests in the Operating Partnership), and our future debt agreements and debt securities may contain similar provisions or may require that we repay or repurchase or offer to repurchase for cash the applicable indebtedness under specified circumstances or upon the occurrence of specified changes of control of the Company or the Operating Partnership or other events. We may not have sufficient funds to pay our indebtedness when due (including upon any such required repurchase, repayment or offer to repurchase), and we may not be able to arrange for the financing necessary to make those payments or repurchases on favorable terms or at all. In addition, our ability to make required payments on our indebtedness when due (including upon any such required repurchase, repayment or offer to repurchase) may be limited by the terms of other debt instruments or agreements. Our failure to pay amounts due in respect of any of our indebtedness when due would generally constitute an event of default under the instrument governing that indebtedness, which could permit the holders of that indebtedness to require the immediate repayment of that indebtedness in full and, in the case of secured indebtedness, could allow them to sell the collateral securing that indebtedness and use the proceeds to repay that indebtedness. Moreover, any acceleration of or default in respect of any of our indebtedness could, in turn, constitute an event of default under other debt instruments or agreements, thereby resulting in the acceleration and required repayment of that other indebtedness. Any of these events could materially adversely affect our ability to make payments of principal and interest on our indebtedness when due and could prevent us from making those payments altogether.

We cannot assure you that our business will generate sufficient cash flow from operations or that future sources of cash will be available to us in an amount sufficient to enable us to pay amounts due on our indebtedness or to fund our other liquidity needs, including cash distributions to stockholders necessary to maintain the Company's REIT qualification. Additionally, if we incur additional indebtedness in connection with future acquisitions or for any other

purpose, our debt service obligations could increase.

We may need to refinance all or a portion of our indebtedness on or before maturity. Our ability to refinance our indebtedness or obtain additional financing will depend on, among other things:

- our financial condition, results of operations and market conditions at the time; and

- restrictions in the agreements governing our indebtedness.

As a result, we may not be able to refinance our indebtedness on commercially reasonable terms or at all. If we do not generate sufficient cash flow from operations, and additional borrowings or refinancings or proceeds of asset sales or other sources of cash are not available to us, we may not have sufficient cash to enable us to meet all of our obligations. Accordingly, if we cannot service our indebtedness, we may have to take actions such as seeking additional equity financing, delaying capital expenditures, or entering into strategic acquisitions and alliances. Any of these events or circumstances could have a material adverse effect on our financial condition, results of operations, cash flows, the trading price of our securities and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders. In addition, foreclosures could create taxable income without accompanying cash proceeds, which could require us to borrow or sell assets to raise the funds necessary to pay amounts due on our indebtedness and to meet the REIT distribution requirements discussed below, even if such actions are not on favorable terms.

The covenants in the agreements governing the Operating Partnership's unsecured revolving credit facility, unsecured term loan facility and note purchase agreements may limit our ability to make distributions to the holders of our common stock. The Operating Partnership's \$750.0 million unsecured revolving credit facility, \$150.0 million unsecured term loan facility and note purchase agreements contain financial covenants that could limit the amount of distributions payable by us on our common stock and any preferred stock we may issue in the future. We rely on cash distributions we receive from the Operating Partnership to pay distributions on our common stock and any preferred stock we may issue in the future and to satisfy our other cash needs. The agreements governing the unsecured revolving credit facility, the unsecured term loan facility and the note purchase agreements provide that, if the Operating Partnership fails to pay any principal of, or interest on, any borrowings or other amounts payable under such agreement when due or during any other event of default under such revolving credit facility, loan facility and the unsecured private placement notes, the Operating Partnership may make only those partnership distributions that result in distributions to us in an amount sufficient to permit us to make distributions to our stockholders that we reasonably believe are necessary to (a) maintain our qualification as a REIT for federal and state income tax purposes and (b) avoid the payment of federal or state income or excise tax. Any limitation on our ability to make distributions to our stockholders, whether as a result of these provisions in the unsecured revolving credit facility, the unsecured term loan facility, the note purchase agreements or otherwise, could have a material adverse effect on the market value of our common stock.

A downgrade in our credit ratings could materially adversely affect our business and financial condition. The credit ratings assigned to the Operating Partnership's debt securities and any preferred stock we may issue in the future could change based upon, among other things, our results of operations and financial condition. These ratings are subject to ongoing evaluation by credit rating agencies, and we cannot assure you that any rating will not be changed or withdrawn by a rating agency in the future if, in its judgment, circumstances warrant. Moreover, these credit ratings do not apply to our common stock and are not recommendations to buy, sell or hold our common stock or any other securities. If any of the credit rating agencies that have rated the Operating Partnership's debt securities or any preferred stock we may issue in the future downgrades or lowers its credit rating, or if any credit rating agency indicates that it has placed any such rating on a so-called "watch list" for a possible downgrading or lowering or otherwise indicates that its outlook for that rating is negative, it could have a material adverse effect on our costs and availability of capital, which could in turn have a material adverse effect on our financial condition, results of operations, cash flows, the trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders.

We face significant competition, which may decrease the occupancy and rental rates of our properties. We compete with several developers, owners and operators of office, undeveloped land and other commercial real estate, including mixed-use and residential real estate, many of which own properties similar to ours in the same submarkets in which

our properties are located but which have lower occupancy rates than our properties. Therefore, our competitors have an incentive to decrease rental rates until their available space is leased. If our competitors offer space at rental rates below the rates currently charged by us for comparable space, we may be pressured to reduce our rental rates below those currently charged in order to retain tenants when our tenant leases expire. As a result, our financial condition, results of operations, cash flow, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders may be adversely affected.

In order to maintain the quality of our properties and successfully compete against other properties, we must periodically spend money to maintain, repair and renovate our properties, which reduces our cash flows. If our properties are not as attractive to current and prospective tenants in terms of rent, services, condition or location as properties owned by our competitors, we could lose tenants or suffer lower rental rates. As a result, we may from time to time be required to make significant capital expenditures to maintain the competitiveness of our properties. There can be no assurances that any such expenditure would result in higher occupancy or higher rental rates, or deter existing tenants from relocating to properties owned by our competitors.

Potential casualty losses, such as earthquake losses, may adversely affect our financial condition, results of operations and cash flows. We carry comprehensive liability, fire, extended coverage, rental loss, and terrorism insurance covering all of our properties. Management believes the policy specifications and insured limits are appropriate given the relative risk of loss, the cost of the coverage and industry practice. We do not carry insurance for generally uninsurable losses such as loss from riots or acts of God. In addition, all of our properties are located in earthquake-prone areas. We carry earthquake insurance on our properties in an amount and with deductibles that management believes are commercially reasonable. However, the amount of our earthquake insurance coverage may not be sufficient to cover losses from earthquakes. We may also discontinue earthquake insurance on some or all of our properties in the future if the cost of premiums for earthquake insurance exceeds the value of the coverage discounted for the risk of loss. If we experience a loss that is uninsured or which exceeds policy limits, we could lose the capital invested in the damaged properties as well as the anticipated future cash flows from those properties. Further, if the damaged properties are subject to recourse indebtedness, we would continue to be liable for the indebtedness, even if the properties were irreparable.

We may not be able to rebuild our existing properties to their existing specifications if we experience a substantial or comprehensive loss of such properties. In the event that we experience a substantial or comprehensive loss of one of our properties, we may not be able to rebuild such property to its existing specifications. Further, reconstruction or improvement of such property could potentially require significant upgrades to meet zoning and building code requirements or be subject to environmental and other legal restrictions.

Our business is subject to risks associated with climate change and our sustainability strategies. Climate change could trigger extreme weather and changes in precipitation, temperature, and air quality, all of which may result in physical damage to, or a decrease in demand for, our properties located in the areas affected by these conditions. Should the impact of climate change be severe or occur for lengthy periods of time, our financial condition or results of operations would be adversely affected.

Recognizing the importance of climate change and reducing our greenhouse gas impact on the environment, our sustainability strategies include a commitment to achieving carbon neutral operations by December 31, 2020. This means that the entirety of our scope 1 and scope 2 emissions will be offset by this date through a combination of energy efficiency measures and both onsite and offsite renewables. Scope 1 emissions represent those produced by onsite natural gas consumption procured by us, and Scope 2 emissions represent those produced by onsite electricity consumption procured by us. Our own efforts to reduce our greenhouse gas impact on the environment and/or comply with changes in federal and state laws and regulations on climate change could result in significant capital expenditures to improve the energy efficiency of our existing properties or properties we may acquire. Changes to such law and regulations could also result in increased operating costs at our properties (for example, through increased utility costs). Moreover, if we are unable to achieve carbon neutral operations by our targeted date or comply with laws and regulations on climate change, our reputation among our tenants and investors may be damaged and we may incur fines and/or penalties.

In addition, many of our assets are in zones that have been impacted by drought and, as such, face the risk of increased water costs and potential fines and/or penalties for high consumption. We endeavor to mitigate these risks through

comprehensive, proactive water reduction efforts throughout our portfolio, including domestic fixture upgrades, cooling tower optimizations, a comprehensive leak detection program and irrigation systems retrofits. We also incorporate green lease language into 100% of our new leases, including a cost recover clause for resource-efficiency related capital expenditures in full-service gross leases, which aim to align our and our tenant's interests on energy, water and waste efficiency. In addition, we are building our current development projects to LEED specifications, and all of our office development projects are now designed to achieve LEED certification, either LEED Platinum or Gold. However, there can be no assurances that we will successfully mitigate the risk of increased water costs and potential



finances and/or penalties for high consumption or that we will be able to fully recoup any capital expenditures we incur in connection with our green leases. Moreover, there can be no assurance that our development projects will be able to achieve the anticipated LEED certifications or that any of our sustainability strategies will result in reduced operating costs, higher occupancy or higher rental rates or deter our existing tenants from relocating to properties owned by our competitors.

We are subject to environmental and health and safety laws and regulations, and any costs to comply with, or liabilities arising under, such laws and regulations could be material. As an owner, operator, manager, acquirer and developer of real properties, we are subject to environmental and health and safety laws and regulations. Certain of these laws and regulations impose joint and several liability, without regard to fault, for investigation and clean-up costs on current and former owners and operators of real property and persons who have disposed of or released hazardous substances into the environment. At some of our properties, there are asbestos-containing materials, or tenants routinely handle hazardous substances as part of their operations. In addition, historical operations and conditions, including the presence of underground storage tanks, various site uses that involved hazardous substances, the landfilling of hazardous substances and solid waste, and migration of contamination from other sites, have caused soil or groundwater contamination at or near some of our properties. Although we believe that the prior owners of the affected properties or other persons may have conducted remediation of known contamination at many of these properties, not all such contamination has been remediated, further clean-up or environmental closure activities at certain of these properties is or may be required, and residual contamination could pose environmental, health, and safety risks if not appropriately addressed. We may need to investigate or remediate contaminated soil, soil gas, landfill gas, and groundwater, and we may also need to conduct landfill closure and post-closure activities, including, for example, the implementation of groundwater and methane monitoring systems and impervious cover, and the costs of such work could exceed projected or budgeted amounts. To protect the health and safety of site occupants and others, we may be required to implement and operate safeguards, including, for example, vapor intrusion mitigation systems and building protection systems to address methane. We may need to modify our methods of construction or face increased construction costs as a result of environmental conditions, and we may face obligations under agreements with governmental authorities with respect to the management of such environmental conditions. If releases from our sites migrate offsite, or if our site redevelopment activities cause or contribute to a migration of hazardous substances, neighbors or others could make claims against us, such as for property damage, personal injury, cost recovery, or natural resources damage. As of December 31, 2018, we had accrued environmental remediation liabilities of approximately \$83.2 million recorded on our consolidated balance sheets in connection with certain of our in-process and future development projects. The accrued environmental remediation liabilities represent the costs we estimate we will incur when we commence development at various development acquisition sites. These estimates, which we developed with the assistance of third party experts, consist primarily of the removal of contaminated soil, performing environmental closure activities, construction remedial systems, and other related costs since we are required to dispose of any existing contaminated soil, and sometimes perform other environmental closure or remedial activities, when we develop new office properties at these sites. It is possible that we could incur additional environmental remediation costs in connection with future development projects. However, potential additional environmental costs cannot be reasonably estimated at this time and certain changes in estimates could occur as the site conditions, final project timing, design elements, actual soil conditions and other aspects of the projects, which may depend upon municipal and other approvals beyond the control of the Company, are determined. Unknown or unremediated contamination or compliance with existing or new environmental or health and safety laws and regulations could require us to incur costs or liabilities that could be material. See “Item 1. Business —Environmental Regulations and Potential Liabilities” and Note 18 “Commitments and Contingencies” to our consolidated financial statements included in this report.

We may be unable to complete acquisitions and successfully operate acquired properties. We continually evaluate the market of available properties and may continue to acquire office or mixed-use properties and undeveloped land when strategic opportunities exist. Our ability to acquire properties on favorable terms and successfully operate them is

subject to various risks, including the following:

we may potentially be unable to acquire a desired property because of competition from other real estate investors with significant capital, including both publicly traded and private REITs, institutional investment funds and other real estate investors;

even if we are able to acquire a desired property, competition from other real estate investors may significantly increase the purchase price;

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even if we enter into agreements for the acquisition of a desired property, we may be unable to complete such acquisitions because they remain subject to customary conditions to closing, including the completion of due diligence investigations to management's satisfaction;

we may be unable to finance acquisitions on favorable terms or at all;

we may spend more than budgeted amounts in operating costs or to make necessary improvements or renovations to acquired properties;

we may lease acquired properties at economic lease terms different than projected;

we may acquire properties that are subject to liabilities for which we may have limited or no recourse; and

we may be unable to complete an acquisition after making a nonrefundable deposit and incurring certain other acquisition-related costs.

If we cannot finance property acquisitions on favorable terms or operate acquired properties to meet financial expectations, our financial condition, results of operations, cash flows, the quoted trading price of our securities and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders could be adversely affected.

There are significant risks associated with property acquisition, development and redevelopment. We may be unable to successfully complete and operate acquired, developed and redeveloped properties, and it is possible that:

- we may be unable to lease acquired, developed or redeveloped properties on lease terms projected at the time of acquisition, development or redevelopment or within budgeted timeframes;

the operating expenses at acquired, developed or redeveloped properties may be greater than projected at the time of acquisition, development or redevelopment, resulting in our investment being less profitable than we expected;

we may not commence or complete development or redevelopment properties on schedule or within budgeted amounts or at all;

we may not be able to develop or redevelop the estimated square footage and other features of our development and redevelopment properties;

we may suspend development or redevelopment projects after construction has begun due to changes in economic conditions or other factors, and this may result in the write-off of costs, payment of additional costs or increases in overall costs when the development or redevelopment project is restarted;

we may expend funds on and devote management's time to acquisition, development or redevelopment properties that we may not complete and as a result we may lose deposits or fail to recover expenses already incurred;

we may encounter delays or refusals in obtaining all necessary zoning, land use, and other required entitlements, and building, occupancy, and other required governmental permits and authorizations;

we may encounter delays, refusals, unforeseen cost increases and other impairments resulting from third-party litigation; and

•we may fail to obtain the financial results expected from properties we acquire, develop or redevelop.

If one or more of these events were to occur in connection with our acquired properties, undeveloped land, or development or redevelopment properties under construction, we could be required to recognize an impairment loss.

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These events could also have an adverse impact on our financial condition, results of operations, cash flow, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders.

While we historically have acquired, developed and redeveloped office properties in California markets, over the past few years we have acquired properties in greater Seattle, where we currently have eight properties and one development project under construction, and may in the future acquire, develop or redevelop properties for other uses and expand our business to other geographic regions where we expect the development or acquisition of property to result in favorable risk-adjusted returns on our investment. Presently, we do not possess the same level of familiarity with other outside markets, which could adversely affect our ability to acquire, develop or redevelop properties or to achieve expected performance.

We face risks associated with the development of mixed-use commercial properties. We are currently developing, and in the future may develop, properties either alone or through joint ventures that are known as “mixed-use” developments. This means that in addition to the development of office space, the project may also include space for residential, retail or other commercial purposes. Generally, we have less experience developing and managing non-office real estate. As a result, if a development project includes non-office space, we may develop that space ourselves or seek to partner with a third-party developer with more experience. If we do not partner with such a developer, or if we choose to develop the space ourselves, we would be exposed to specific risks associated with the development and ownership of non-office real estate. In addition, if we elect to participate in the development through a joint venture, we may be exposed to the risks associated with the failure of the other party to complete the development as expected, which could require that we identify another joint venture partner and/or complete the project ourselves (including providing any necessary financing). In the case of residential properties, these risks include competition for prospective tenants from other operators whose properties may be perceived to offer a better location or better amenities or whose rent may be perceived as a better value given the quality, location and amenities that the tenant seeks. With residential properties, we will also compete against apartments, condominiums and single-family homes that are for sale or rent. Because we have less experience with residential properties, we may retain third parties to manage these properties. If we decide to wholly own a non-office project and hire a third-party manager, we could be dependent on that party and its key personnel to provide services to us, and we may not find a suitable replacement if the management agreement is terminated, or if key personnel leave or otherwise become unavailable to us.

Joint venture investments could be adversely affected by our lack of sole decision-making authority, our reliance on co-venturers' financial condition, and disputes between us and our co-venturers and could expose us to potential liabilities and losses. In addition to the 100 First LLC and 303 Second LLC strategic ventures and the Redwood City Partners, LLC venture, we may continue to co-invest in the future with third parties through partnerships, joint ventures or other entities, or through acquiring non-controlling interests in, or sharing responsibility for, managing the affairs of a property, partnership, joint venture or other entity, which may subject us to risks that may not be present with other methods of ownership, including the following:

we would not be able to exercise sole decision-making authority regarding the property, partnership, joint venture or other entity, which would allow for impasses on decisions that could restrict our ability to sell or transfer our interests in such entity or such entity's ability to transfer or sell its assets;

partners or co-venturers might become bankrupt or fail to fund their share of required capital contributions, which could delay construction or development of a property or increase our financial commitment to the partnership or joint venture;

partners or co-venturers may pursue economic or other business interests, policies or objectives that are competitive or inconsistent with ours;

if we become a limited partner or non-managing member in any partnership or limited liability company, and such entity takes or expects to take actions that could jeopardize our status as a REIT or require us to pay tax, we may be forced to dispose of our interest in such entity;

disputes between us and partners or co-venturers may result in litigation or arbitration that would increase our expenses and prevent our officers and/or directors from focusing their time and effort on our business; and

we may, in certain circumstances, be liable for the actions of our third-party partners or co-venturers.

We own certain properties subject to ground leases and other restrictive agreements that limit our uses of the properties, restrict our ability to sell or otherwise transfer the properties and expose us to the loss of the properties if such agreements are breached by us, terminated or not renewed. As of December 31, 2018, we owned thirteen office buildings, located on various land parcels and in various regions, which we lease individually on a long-term basis. As of December 31, 2018, we had approximately 2.0 million aggregate rentable square feet, or 15.3% of our total stabilized portfolio, of rental space located on these leased parcels and we may in the future invest in additional properties that are subject to ground leases or other similar restrictive arrangements. Many of these ground leases and other restrictive agreements impose significant limitations on our uses of the subject property, restrict our ability to sell or otherwise transfer our interests in the property or restrict our leasing of the property. These restrictions may limit our ability to timely sell or exchange the properties, impair the properties' value or negatively impact our ability to find suitable tenants for the properties. In addition, if we default under the terms of any particular lease, we may lose the ownership rights to the property subject to the lease. Upon expiration of a lease, we may not be able to renegotiate a new lease on favorable terms, if at all. The loss of the ownership rights to these properties or an increase of rental expense could have an adverse effect on our financial condition, results of operations, cash flow, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders.

Real estate assets are illiquid, and we may not be able to sell our properties when we desire. Our investments in our properties are relatively illiquid, limiting our ability to sell our properties quickly in response to changes in economic or other conditions. In addition, the Code generally imposes a 100% prohibited transaction tax on the Company on profits derived from sales of properties held primarily for sale to customers in the ordinary course of business, which effectively limits our ability to sell properties other than on a selected basis. These restrictions on our ability to sell our properties could have an adverse effect on our financial condition, results of operations, cash flow, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders.

We may invest in securities related to real estate, which could adversely affect our ability to pay dividends and distributions to our security holders. We may purchase securities issued by entities that own real estate and may, in the future, also invest in mortgages. In general, investments in mortgages are subject to several risks, including:

- borrowers may fail to make debt service payments or pay the principal when due;

- the value of the mortgaged property may be less than the principal amount of the mortgage note securing the property; and

- interest rates payable on the mortgages may be lower than our cost for the funds used to acquire these mortgages.

Owning these securities may not entitle us to control the ownership, operation and management of the underlying real estate. In addition, we may have no control over the distributions with respect to these securities, which could adversely affect our ability to pay dividends and distributions to our security holders.

We face risks associated with short-term liquid investments. From time to time, we have significant cash balances that we invest in a variety of short-term investments that are intended to preserve principal value and maintain a high degree of liquidity while providing current income. These investments may include (either directly or indirectly):

- direct obligations issued by the U.S. Treasury;

obligations issued or guaranteed by the U.S. government or its agencies;

taxable municipal securities;

obligations (including certificates of deposits) of banks and thrifts;

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commercial paper and other instruments consisting of short-term U.S. dollar denominated obligations issued by corporations and banks;

- repurchase agreements collateralized by corporate and asset-backed obligations;

both registered and unregistered money market funds; and

other highly rated short-term securities.

Investments in these securities and funds are not insured against loss of principal. Under certain circumstances we may be required to redeem all or part of our investment, and our right to redeem some or all of our investment may be delayed or suspended. In addition, there is no guarantee that our investments in these securities or funds will be redeemable at par value. A decline in the value of our investment or a delay or suspension of our right to redeem may have a material adverse effect on our results of operations or financial condition.

Future terrorist activity or engagement in war by the United States may have an adverse effect on our financial condition and operating results. Terrorist attacks in the United States and other acts of terrorism or war, may result in declining economic activity, which could harm the demand for and the value of our properties. In addition, the public perception that certain locations are at greater risk for attack, such as major airports, ports and rail facilities, may decrease the demand for and the value of our properties near these sites. A decrease in demand could make it difficult for us to renew or re-lease our properties at these sites at lease rates equal to or above historical rates. Terrorist activities also could directly impact the value of our properties through damage, destruction, or loss, and the availability of insurance for these acts may be less, and cost more, which could adversely affect our financial condition. To the extent that our tenants are impacted by future attacks, their businesses similarly could be adversely affected, including their ability to continue to honor their existing leases.

Terrorist acts and engagement in war by the United States also may adversely affect the markets in which our securities trade and may cause further erosion of business and consumer confidence and spending, and may result in increased volatility in national and international financial markets and economies. Any one of these events may cause a decline in the demand for our office leased space, delay the time in which our new or renovated properties reach stabilized occupancy, increase our operating expenses, such as those attributable to increased physical security for our properties, and limit our access to capital or increase our cost of raising capital.

The enactment of the Dodd-Frank Wall Street Reform and Consumer Protection Act (“Dodd-Frank Act”) will subject us to substantial additional federal regulation. There are significant corporate governance and executive compensation-related requirements that have been, and will in the future be, imposed on publicly-traded companies under the Dodd-Frank Act. Several of these provisions require the SEC to adopt additional rules and regulations in these areas. For example, the Dodd-Frank Act requires publicly-traded companies to give stockholders a non-binding vote on executive compensation and so-called “golden parachute” payments. Our efforts to comply with these requirements have resulted in, and are likely to continue to result in, an increase in expenses and a diversion of management’s time from other business activities. In addition, if stockholders do not vote to approve our executive compensation practices and/or our equity plan amendments, these actions may interfere with our ability to attract and retain key personnel who are essential to our future success. Provisions of the Dodd-Frank Act that directly affect other participants in the real estate and capital markets, such as banks, investment funds and interest rate hedge providers, could also have indirect, but material, impacts on our business that cannot now be predicted. In addition, in February 2017, the U.S. President ordered the Secretary of the U.S. Treasury to review certain existing rules and regulations, such as those promulgated under the Dodd-Frank Act; however, the implications of that review are not yet known and none of the rules and regulations promulgated under the Dodd-Frank Act have been modified or rescinded

as of the date of this report. Given the uncertainty associated with both the results of the existing Dodd-Frank Act requirements and the manner in which additional provisions of the Dodd-Frank Act will be implemented by various regulatory agencies and through regulations, the full extent of the impact of such requirements on our operations is unclear. Accordingly, the changes resulting from the Dodd-Frank Act may impact the profitability of business activities, require changes to certain business practices, or otherwise adversely affect our financial condition, results of operations, cash flows, the quoted trading price of our securities and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders.

Our property taxes could increase due to reassessment or property tax rate changes. We are required to pay state and local taxes on our properties. In addition, the real property taxes on our properties may increase as our properties are reassessed by taxing authorities or as property tax rates change. For example, under a current California law commonly referred to as “Proposition 13,” property tax reassessment generally occurs as a result of a “change in ownership” of a property, as specifically defined for purposes of those rules. Because the property taxing authorities may not determine whether there has been a “change in ownership” or the actual reassessed value of a property for a period of time after a transaction has occurred, we may not know the impact of a potential reassessment for a considerable amount of time following a particular transaction or construction of a new property. Therefore, the amount of property taxes we are required to pay could increase substantially from the property taxes we currently pay or have paid in the past, including on a retroactive basis. In addition, from time to time voters and lawmakers have announced initiatives to repeal or amend Proposition 13 to eliminate its application to commercial property and/or introduce split tax roll legislation. Such initiatives, if successful, would increase the assessed value and/or tax rates applicable to commercial property in California, including our properties. An increase in the assessed value of our properties or our property tax rates could adversely impact our financial condition, results of operations, cash flows, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders.

Unfavorable resolution of litigation matters and disputes could have a material adverse effect on our financial condition. From time to time, we are involved in legal proceedings, lawsuits and other claims. We may also be named as defendants in lawsuits allegedly arising out of our actions or the actions of our operators, vendors, contractors, tenants or other contractual parties in which such parties have agreed to indemnify, defend and hold us harmless from and against various claims, litigation and liabilities arising in connection with their respective businesses and/or added as an additional insured under certain insurance policies. An unfavorable resolution of any legal proceeding, lawsuit or other claim could have a negative effect on our financial condition, results of operations, cash flow and the quoted trading price of our securities. Regardless of its outcome, legal proceedings, lawsuits and other claims may result in substantial costs and expenses and significantly divert the attention of our management. There can be no assurance that we will be able to prevail, or achieve a favorable settlement or outcome. There can also be no assurance that our insurance or the insurance and/or any contractual indemnities of our operators, vendors, contractors, tenants or other contractual parties will be enough to cover all of our defense costs or any resulting liabilities. In addition, litigation, government proceedings or environmental matters could lead to increased costs or interruption of our normal business operations.

Our business could be adversely impacted if there are deficiencies in our disclosure controls and procedures or internal control over financial reporting. The design and effectiveness of our disclosure controls and procedures and internal control over financial reporting may not prevent all errors, misstatements or misrepresentations. While management will continue to review the effectiveness of our disclosure controls and procedures and internal control over financial reporting, there can be no guarantee that our internal control over financial reporting will be effective in accomplishing all control objectives all of the time. Deficiencies, including any material weakness, in our internal control over financial reporting that may occur in the future could result in misstatements of our results of operations, restatements of our financial statements, or otherwise adversely impact our financial condition, results of operations, cash flows, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders.

We face risks associated with security breaches through cyber attacks, cyber intrusions or otherwise, as well as other significant disruptions of our information technology (IT) networks and related systems. We face risks associated with security breaches, whether through cyber attacks or cyber intrusions over the Internet, malware, computer viruses, attachments to e-mails, persons inside our organization or persons with access to systems inside our organization, and other significant disruptions of our IT networks and related systems. The risk of a security breach or disruption, particularly through cyber attack or cyber intrusion, including by computer hackers, foreign governments

and cyber terrorists, has generally increased as the number, intensity and sophistication of attempted attacks and intrusions from around the world have increased. Our IT networks and related systems are essential to the operation of our business and our ability to perform day-to-day operations (including managing our building systems), and, in some cases, may be critical to the operations of certain of our tenants. There can be no assurance that our efforts to maintain the security and integrity of these types of IT networks and related systems will be effective or that attempted security breaches or disruptions would not be successful or damaging. Like other businesses, we have been and expect to continue to be subject to unauthorized access, mishandling or misuse, computer viruses or malware, cyber attacks and other events

of varying degrees. Historically, these events have not adversely affected our operations or business and were not individually or in the aggregate material.

However, in the future, events such as these or other significant disruptions involving our IT networks and related systems could, among other things:

- result in unauthorized access to, destruction, loss, theft, misappropriation or release of proprietary, confidential, sensitive or otherwise valuable information of ours or others, including personally identifiable and account information that could be used to compete against us or for disruptive, destructive or otherwise harmful purposes and outcomes;
- result in unauthorized access to or changes to our financial accounting and reporting systems and related data;
- result in the theft of funds;
- result in our inability to maintain building systems relied on by our tenants;
- require significant management attention and resources to remedy any damage that results;
- subject us to regulatory penalties or claims for breach of contract, damages, credits, penalties or terminations of leases or other agreements; or
- damage our reputation among our tenants and investors.

These events could have an adverse impact on our financial condition, results of operations, cash flows, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders.

An increase in interest rates could increase our interest costs on variable rate debt and new debt and could adversely affect our ability to refinance existing debt, conduct development, redevelopment and acquisition activity and recycle capital. As of December 31, 2018, we had an unsecured revolving credit facility and an unsecured term loan facility bearing interest at variable rates on any amounts drawn and outstanding. These facilities comprised approximately 6.6% of our total outstanding debt at December 31, 2018 and were subject to variable interest rates and therefore subject to interest rate risk. In addition, we may incur additional variable rate debt in the future. If interest rates increase, so could our interest costs for any variable rate debt and for new debt. This increased cost could make the financing of any development, redevelopment and acquisition activity costlier. Rising interest rates could also limit our ability to refinance existing debt when it matures or cause us to pay higher interest rates upon refinancing and increase interest expense on refinanced indebtedness. In addition, an increase in interest rates could decrease the amount third parties are willing to pay for our assets, thereby limiting our ability to recycle capital and our portfolio promptly in response to changes in economic or other conditions.

We manage a portion of our exposure to interest rate risk by accessing debt with staggered maturities, and we may in the future mitigate this risk through the use of derivative instruments, including interest rate swap agreements or other interest rate hedging agreements, including swaps, caps and floors. While these agreements are intended to lessen the impact of rising interest rates on us, they also expose us to the risks that counter parties may fail to honor their obligations, that we could incur significant costs associated with the settlement of these agreements, that the amount of income we earn from hedging transactions may be limited by federal tax provisions governing REITs, that these agreements may cause us to pay higher interest rates on our debt obligations than would otherwise be the case and that underlying transactions could fail to qualify as highly-effective cash flow hedges under the accounting guidance. As a result, failure to hedge effectively against interest rate risk, if we choose to engage in such activities, could adversely

affect our financial condition, results of operations, cash flows, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders.

The trading price of our common stock may fluctuate significantly. The trading price of our common stock may fluctuate significantly. Between January 1, 2018 and February 8, 2019, the closing sale price of Company's common

stock on the New York Stock Exchange, or the NYSE, ranged from a low of \$59.46 to a high of \$77.34 per share. The trading price of our common stock may fluctuate in response to many factors, including:

- actual or anticipated variations in our operating results, funds from operations, cash flows, liquidity or distributions;
- our ability to successfully execute on our development plans;
- our ability to successfully complete acquisitions and operate acquired properties;
- earthquakes;
- changes in our earnings estimates or those of analysts;
- publication of research reports about us, the real estate industry generally or the office and residential sectors in which we operate;
- the failure to maintain our current credit ratings or comply with our debt covenants;
- increases in market interest rates;
- changes in market valuations of similar companies;
- adverse market reaction to any debt or equity securities we may issue or additional debt we incur in the future;
- additions or departures of key management personnel;
- actions by institutional investors;
- speculation in the press or investment community;
- high levels of volatility in the credit markets;
- general market and economic conditions; and
- the realization of any of the other risk factors included in this report.

Many of the factors listed above are beyond our control. These factors may cause the trading price of our common stock to decline, regardless of our financial condition, results of operations, business or prospects. We cannot assure you that the trading price of our common stock or the amount of dividends we pay on our common stock will not decline in the future, and it may be difficult for investors to resell shares of our common stock at prices they find attractive, or at all.

Changes in accounting pronouncements could adversely affect our operating results, in addition to the reported financial performance of our tenants. Uncertainties posed by various initiatives of accounting standard-setting by the Financial Accounting Standards Board (“FASB”) and the SEC, which establish and govern accounting standards for U.S. companies, may change the financial accounting and reporting standards or their interpretation and application of these standards that govern the preparation of our financial statements, including the adoption of the lease accounting standard.

Proposed and/or future changes in accounting standards could have a material impact on our reported financial condition and results of operations. In some cases, we could be required to apply a new or revised standard retroactively, resulting in potentially material restatements of prior period financial statements. Similarly, these changes could have a material impact on our tenants' reported financial condition or results of operations or could impact our tenants' business decisions in leasing real estate.



We face risks associated with our tenants and contractual counterparties being designated “Prohibited Persons” by the Office of Foreign Assets Control. Pursuant to Executive Order 13224 and other laws, the Office of Foreign Assets Control of the United States Department of the Treasury (“OFAC”) maintains a list of persons designated as terrorists or who are otherwise blocked or banned (“Prohibited Persons”). OFAC regulations and other laws prohibit conducting business or engaging in transactions with Prohibited Persons (the “OFAC Requirements”). Certain of our loan and other agreements require us to comply with OFAC Requirements. Our leases and other agreements, in general, require the other party to comply with OFAC Requirements. If a tenant or other party with whom we contract is placed on the OFAC list, we may be required by the OFAC Requirements to terminate the lease or other agreement. Any such termination could result in a loss of revenue or a damage claim by the other party that the termination was wrongful.

The actual density of our undeveloped land holdings and/or any particular land parcel may not be consistent with our potential density estimates. As of December 31, 2018, we estimate that our five future potential development sites, representing approximately 73 gross acres of undeveloped land, provide more than 5.0 million square feet of potential density. We caution you not to place undue reliance on the potential density estimates for our undeveloped land holdings and/or any particular land parcel because they are based solely on our estimates, using data currently available to us, and our business plans as of December 31, 2018. The actual density of our undeveloped land holdings and/or any particular land parcel may differ substantially from our estimates based on numerous factors, including our inability to obtain necessary zoning, land use and other required entitlements, as well as building, occupancy and other required governmental permits and authorizations, and changes in the entitlement, permitting and authorization processes that restrict or delay our ability to develop, redevelop or use undeveloped land holdings at anticipated density levels. Moreover, we may strategically choose not to develop, redevelop or use our undeveloped land holdings to their maximum potential density or may be unable to do so as a result of factors beyond our control, including our ability to obtain capital on terms that are acceptable to us, or at all, to fund our development and redevelopment activities. We can provide no assurance that the actual density of our undeveloped land holdings and/or any particular land parcel will be consistent with our potential density estimates. For additional information on our development program, see “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations —Factors That May Influence Future Results of Operations.”

Loss of our key personnel could harm our operations and financial performance and adversely affect the quoted trading price of our securities. The leadership and performance of our executive and senior officers play a key role in the success of the Company. They are integral to the Company’s success for many reasons, including that each has a strong national or regional reputation in our industry and investment community. In addition, they have significant relationships with investors, lenders, tenants and industry personnel, which benefit the Company.

#### Risks Related to Our Organizational Structure

Our growth depends on external sources of capital that are outside of our control and the inability to obtain capital on terms that are acceptable to us, or at all, could adversely affect our financial condition and results of operations. The Company is required under the Code to distribute at least 90% of its taxable income (subject to certain adjustments and excluding any net capital gain), and the Operating Partnership is required to make distributions to the Company to allow the Company to satisfy these REIT distribution requirements. Because of these distribution requirements, the Operating Partnership is required to make distributions to the Company, and we may not be able to fund future capital needs, including any necessary acquisition financing, from operating cash flow. Consequently, management relies on third-party sources of capital to fund our capital needs. We may not be able to obtain financing on favorable terms or at all. Any additional debt we incur will increase our leverage. Access to third-party sources of capital depends, in part, on general market conditions and the availability of credit, the market’s perception of our growth potential, our current and expected future earnings, our cash flows and cash distributions and the quoted trading price of our securities. If we cannot obtain capital from third-party sources, our financial condition, results of operations, cash flows, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay

dividends and distributions to our security holders may be adversely affected.

Our common limited partners have limited approval rights, which may prevent us from completing a change of control transaction that may be in the best interests of all our security holders. The Company may not withdraw as the Operating Partnership's general partner or transfer its general partnership interest in the Operating Partnership without the approval of the holders of at least 60% of the units representing common limited partnership interests, including the common units held by the Company in its capacity as the Operating Partnership's general partner. In addition, the Company may not engage in a merger, consolidation or other combination or the sale of substantially all of its assets or such similar transaction, without the approval of the holders of 60% of the common units, including the common units held by the Company in its capacity as the Operating Partnership's general partner. The right of our common limited partners to vote on these transactions could limit our ability to complete a change of control transaction that might otherwise be in the best interest of all our security holders.

In certain circumstances, our limited partners must approve our dissolution and the disposition of properties contributed by the limited partners. For as long as limited partners own at least 5% of all of the Operating Partnership's partnership interests, we must obtain the approval of limited partners holding a majority of the units representing common limited partnership interests before we may dissolve. As of December 31, 2018, limited partners owned approximately 2.0% of the Operating Partnership's partnership interests, of which 0.8% was owned by John Kilroy. In addition, we agreed to use commercially reasonable efforts to minimize the tax consequences to certain common limited partners resulting from the repayment, refinancing, replacement, or restructuring of debt, or any sale, exchange, or other disposition of any of our other assets. The exercise of one or more of these approval rights by the limited partners could delay or prevent us from completing a transaction that may be in the best interest of all our security holders.

The Chairman of our board of directors and our President and Chief Executive Officer has substantial influence over our affairs. John Kilroy is the Chairman of our board of directors and our President and Chief Executive Officer. John Kilroy beneficially owned, as of December 31, 2018, approximately 1.5% of the total outstanding shares of our common stock. The percentage of outstanding shares of common stock beneficially owned includes 234,664 shares of common stock, 501,512 restricted stock units ("RSUs") that were vested and held by John Kilroy at December 31, 2018, and assumes the exchange into shares of our common stock of the 783,192 common units of the Operating Partnership held by John Kilroy (which may be exchanged for an equal number of shares of our common stock).

Pursuant to the Company's charter, no stockholder may own, actually or constructively, more than 7.0% (by value or by number of shares, whichever is more restrictive) of our outstanding common stock without obtaining a waiver from the board of directors. The board of directors has waived the ownership limits with respect to John Kilroy, members of his family and some of their affiliated entities. These named individuals and entities may own either actually or constructively, in the aggregate, up to 19.6% of our common stock, excluding Operating Partnership units that are exchangeable into shares of our common stock. Consequently, John Kilroy has substantial influence over the Company, and because the Company is the manager of the Operating Partnership, over the Operating Partnership, and could exercise his influence in a manner that is not in the best interest of our stockholders, noteholders or unitholders. Also, John Kilroy may, in the future, have a substantial influence over the outcome of any matters submitted to our stockholders or unitholders for approval.

There are restrictions on the ownership of the Company's capital stock that limit the opportunities for a change of control at a premium to existing security holders. Provisions of the Maryland General Corporation Law, the Company's charter and bylaws and the Operating Partnership's partnership agreement may delay, deter, or prevent a change of control of the Company, or the removal of existing management. Any of these actions might prevent our security holders from receiving a premium for their shares of common stock or common units over the then-prevailing market price of the shares of our common stock.

In order for the Company to qualify as a REIT under the Code, its stock must be beneficially owned by 100 or more persons during at least 335 days of a taxable year of 12 months (other than the first year for which an election to be a REIT has been made) or during a proportionate part of a shorter taxable year. Also, not more than 50% of the value of the outstanding shares of the Company's stock may be owned, actually or constructively, by five or fewer individuals (as defined in the Code to include certain entities) during the last half of a taxable year (other than the first year for which an election to be a REIT has been made). The Company's charter contains restrictions on the ownership and transfer of its capital stock that are intended to assist the Company in complying with these requirements and continuing to qualify as a REIT. No single stockholder may own, either actually or constructively, absent a waiver

from the board of directors, more than 7.0% (by value or by number of shares, whichever is more restrictive) of the Company's outstanding common stock.

The constructive ownership rules under the Code are complex and may cause stock owned actually or constructively by a group of related individuals and/or entities to be owned constructively by one individual or entity. As a result, the acquisition of less than the applicable ownership limit of a particular class of the Company's capital stock could, nevertheless, cause that individual or entity, or another individual or entity, to constructively own stock in excess of, and thereby subject such stock to, the applicable ownership limit.

The board of directors may waive the ownership limits if it is satisfied that the excess ownership would not jeopardize the Company's REIT status and if it believes that the waiver would be in our best interest. The board of directors has waived the ownership limits with respect to John Kilroy, members of his family and some of their affiliated entities. These named individuals and entities may own either actually or constructively, in the aggregate, up to 19.6% of our outstanding common stock, excluding common units that are exchangeable into shares of common stock.

If anyone acquires shares in excess of any ownership limits without a waiver, the transfer to the transferee will be void with respect to the excess shares, the excess shares will be automatically transferred to a trust for the benefit of a qualified charitable organization, and the purported transferee or owner will have no rights with respect to those excess shares.

The Company's charter contains provisions that may delay, deter or prevent a change of control transaction. The following provisions of the Company's charter may delay or prevent a change of control over us, even if a change of control might be beneficial to our security holders, deter tender offers that may be beneficial to our security holders, or limit security holders' opportunity to receive a potential premium for their shares and/or units if an investor attempted to gain shares beyond the Company's ownership limits or otherwise to effect a change of control:

the Company's charter authorizes the board of directors to issue up to 30,000,000 shares of the Company's preferred stock, including convertible preferred stock, without stockholder approval. The board of directors may establish the preferences, rights and other terms, including the right to vote and the right to convert into common stock any shares issued. The issuance of preferred stock could delay or prevent a tender offer or a change of control even if a tender offer or a change of control was in our security holders' interest; and

the Company's charter states that any director, or the entire board of directors, may be removed from office at any time, but only for cause and then only by the affirmative vote of the holders of at least two thirds of the votes of the Company's capital stock entitled to be cast in the election of directors.

The board of directors may change investment and financing policies without stockholder or unitholder approval. Our board of directors determines our major policies, including policies and guidelines relating to our acquisition, development and redevelopment activities, leverage, financing, growth, operations, indebtedness, capitalization and distributions to our security holders. Our board of directors may amend or revise these and other policies and guidelines from time to time without stockholder or unitholder approval. Accordingly, our stockholders and unitholders will have limited control over changes in our policies and those changes could adversely impact our financial condition, results of operations, cash flows, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders.

We are not limited in our ability to incur debt. Our financing policies and objectives are determined by the board of directors. Our goal is to limit our dependence on leverage and maintain a conservative ratio of debt to total market capitalization. However, our organizational documents do not limit the amount or percentage of indebtedness, funded or otherwise, that we may incur. As of December 31, 2018, we had approximately \$3.0 billion aggregate principal

amount of indebtedness outstanding, which represented 31.4% of our total market capitalization. See “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations —Liquidity and Capital Resources of the Company —Capitalization” for a calculation of our market capitalization. These ratios may be increased or decreased without the consent of our unitholders or stockholders. Increases in the amount of debt outstanding would result in an increase in our debt service costs, which could adversely affect cash flow and our ability to pay dividends and distributions to our security holders. Higher leverage also increases the risk of default on our obligations and limits our ability to obtain additional financing in the future.

We may issue additional common units and shares of capital stock without unitholder or stockholder approval, as applicable, which may dilute unitholder or stockholder investment. The Company may issue shares of our common stock, preferred stock or other equity or debt securities without stockholder approval, including the issuance of shares to satisfy REIT dividend distribution requirements. Similarly, the Operating Partnership may offer its common or preferred units for contributions of cash or property without approval by our stockholders or the Operating Partnership's unitholders. Existing security holders have no preemptive rights to acquire any of these securities, and any issuance of equity securities under these circumstances may dilute a unitholder's or stockholder's investment.

The market price of our common stock may be adversely affected by future offerings of debt and equity securities by us or the Operating Partnership. In the future, we may increase our capital resources by offering our debt securities and preferred stock, the Operating Partnership's debt securities and equity securities and our or the Operating Partnership's other borrowings. Upon our liquidation, dissolution or winding-up, holders of such debt securities, our preferred stock and Operating Partnership's equity securities, and lenders with respect to other borrowings by us and the Operating Partnership, will be entitled to receive distributions of our available assets prior to the holders of our common stock and it is possible that, after making distributions on these other securities and borrowings, no assets would be available for distribution to holders of our common stock. In addition, the Operating Partnership's debt and equity securities and borrowings are structurally senior to our common stock, our debt securities and borrowings are senior in right of payment to our common stock, and any preferred stock we may issue in the future may have a preference over our common stock, and all payments (including dividends, principal and interest) and liquidating distributions on such securities and borrowings could limit our ability to pay dividends or make other distributions to the holders of our common stock. Because any decision to issue securities and make borrowings in the future will depend on market conditions and other factors, some of which may be beyond our control, we cannot predict or estimate the amount, timing or nature of our or the Operating Partnership's future offerings or borrowings. Such future offerings or borrowings may reduce the market price of our common stock.

Sales of a substantial number of shares of the Company's securities, or the perception that this could occur, could result in decreasing the quoted trading price per share of the Company's common stock and of the Operating Partnership's publicly-traded notes. Management cannot predict whether future issuances of shares of the Company's common stock, or the availability of shares for resale in the open market will result in decreasing the market price per share of the Company's common stock. As of December 31, 2018, 100,746,988 shares of the Company's common stock were issued and outstanding.

As of December 31, 2018, the Company had reserved for future issuance the following shares of common stock: 2,025,287 shares issuable upon the exchange, at the Company's option, of the Operating Partnership's common units; approximately 0.6 million shares remained available for grant under our 2006 Incentive Award Plan (see Note 15 "Share-Based Compensation" to our consolidated financial statements included in this report); approximately 1.7 million shares issuable upon settlement of time-based RSUs; a maximum of 1.6 million shares contingently issuable upon settlement of RSUs subject to the achievement of market and/or performance conditions; and 25,500 shares issuable upon exercise of outstanding options. The Company has a currently effective registration statement registering 9.2 million shares of our common stock for possible issuance under our 2006 Incentive Award Plan. The Company has a currently effective registration statement registering 1,649,760 shares of our common stock for possible issuance to and resale by certain holders of the Operating Partnership's common units. That registration statement also registers 94,441 shares of common stock held by John Kilroy for possible resale. Consequently, if and when the shares are issued, they may be freely traded in the public markets.

Risks Related to Taxes and the Company's Status as a REIT

Loss of the Company's REIT status would have significant adverse consequences to us and the value of the Company's common stock. The Company currently operates in a manner that is intended to allow it to qualify as a REIT for federal income tax purposes under the Code. If the Company were to lose its REIT status, the Company would face adverse tax consequences that would substantially reduce the funds available for distribution to its stockholders for each of the years involved because:

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the Company would not be allowed a deduction for dividends paid to its stockholders in computing the Company's taxable income and would be subject to federal income tax at regular corporate rates;

the Company could be subject to increased state and local taxes; and

unless entitled to relief under statutory provisions, the Company could not elect to be taxed as a REIT for four taxable years following the year during which the Company was disqualified.

In addition, if the Company failed to qualify as a REIT, it would not be required to make distributions to its stockholders. As a result of all these factors, the Company's failure to qualify as a REIT also could impair our ability to expand our business and raise capital, and could adversely affect the value and quoted trading price of the Company's common stock.

Qualification as a REIT involves the application of highly technical and complex Code provisions for which there are only limited judicial and administrative interpretations. The complexity of these provisions and of the applicable Treasury regulations that have been promulgated under the Code is greater in the case of a REIT that, like the Company, holds its assets through a partnership. The determination of various factual matters and circumstances not entirely within our control may affect the Company's ability to continue to qualify as a REIT. For example, to qualify as a REIT, at least 95% of the Company's gross income in any year must be derived from qualifying sources. Also, the Company must make distributions to its stockholders aggregating annually at least 90% of the Company's net taxable income (subject to certain adjustments and excluding any net capital gains). In addition, legislation, new regulations, administrative interpretations or court decisions may adversely affect the Company's security holders or the Company's ability to qualify as a REIT for federal income tax purposes or the desirability of an investment in a REIT relative to other investments. Although management believes that we are organized and operate in a manner to permit the Company to continue to qualify as a REIT, we cannot provide assurances that the Company has qualified or will continue to qualify as a REIT for tax purposes. We have not requested and do not plan to request a ruling from the Internal Revenue Service ("IRS") regarding the Company's qualification as a REIT.

To maintain the Company's REIT status, we may be forced to borrow funds during unfavorable market conditions. To qualify as a REIT, the Company generally must distribute to its stockholders at least 90% of the Company's net taxable income each year (subject to certain adjustments and excluding any net capital gains), and the Company will be subject to regular corporate income taxes to the extent that it distributes less than 100% of its net capital gains or distributes at least 90%, but less than 100%, of its net taxable income each year. In addition, the Company will be subject to a 4% nondeductible excise tax on the amount, if any, by which distributions it pays in any calendar year are less than the sum of 85% of its ordinary income, 95% of its net capital gains, and 100% of its undistributed income from prior years. To maintain the Company's REIT status and avoid the payment of federal income and excise taxes, the Operating Partnership may need to borrow funds and distribute or loan the proceeds to the Company so it can meet the REIT distribution requirements even if the then-prevailing market conditions are not favorable for these borrowings. These borrowing needs could result from differences in timing between the actual receipt of income and inclusion of income for federal income tax purposes, or the effect of nondeductible capital expenditures, the creation of reserves or required debt or amortization payments.

If a transaction intended to qualify as a Section 1031 Exchange is later determined to be taxable or if we are unable to identify and complete the acquisition of a suitable replacement property to effect a Section 1031 Exchange, we may face adverse consequences, and if the laws applicable to such transactions are amended or repealed, we may not be able to dispose of properties on a tax deferred basis. When possible, we dispose of properties in transactions that are intended to qualify as Section 1031 Exchanges. It is possible that the qualification of a transaction as a Section 1031 Exchange could be successfully challenged and determined to be currently taxable or that we may be unable to

identify and complete the acquisition of a suitable replacement property to effect a Section 1031 Exchange. In such case, our taxable income and earnings and profits would increase. This could increase the dividend income to our stockholders by reducing any return of capital they received. In some circumstances, we may be required to pay additional dividends or, in lieu of that, corporate income tax, possibly including interest and penalties. As a result, we may be required to borrow funds in order to pay additional dividends or taxes and the payment of such taxes could cause us to have less cash available to distribute to our stockholders. In addition, if a Section 1031 Exchange were later to be determined to be taxable, we may be required to amend our tax returns for the applicable year in question, including any information

reports we sent our stockholders. Moreover, under the Tax Cuts and Jobs Act (the “2017 Tax Legislation”), for exchanges completed after December 31, 2017, unless the property was disposed of or received in the exchange on or before such date, Section 1031 of the Code permits exchanges of real property only. It is possible that additional legislation could be enacted that could further modify or repeal the laws with respect to Section 1031 Exchanges, which could make it more difficult or not possible for us to dispose of properties on a tax deferred basis.

Dividends payable by REITs, including us, generally do not qualify for the reduced tax rates available for some dividends. “Qualified dividends” payable to U.S. stockholders that are individuals, trusts and estates generally are subject to tax at preferential rates. Subject to limited exceptions, dividends payable by REITs are not eligible for these reduced rates and are taxable at ordinary income tax rates. The more favorable rates applicable to regular corporate qualified dividends could cause investors who are individuals, trusts and estates to perceive investments in REITs to be relatively less attractive than investments in the stocks of non-REIT corporations that pay dividends, which could adversely affect the value of the shares of REITs, including the shares of our capital stock. However, non-corporate stockholders, including individuals, generally may deduct up to 20% of dividends from a REIT, other than capital gain dividends and dividends treated as qualified dividend income, for taxable years beginning after December 31, 2017 and before January 1, 2026.

The tax imposed on REITs engaging in “prohibited transactions” may limit our ability to engage in transactions which would be treated as sales for federal income tax purposes. A REIT’s net income from prohibited transactions is subject to a 100% penalty tax. In general, prohibited transactions are sales or other dispositions of property, other than foreclosure property, held primarily for sale to customers in the ordinary course of business. Although we do not intend to hold any properties that would be characterized as held for sale to customers in the ordinary course of our business, unless a sale or disposition qualifies under certain statutory safe harbors, such characterization is a factual determination and no guarantee can be given that the IRS would agree with our characterization of our properties or that we will always be able to make use of the available safe harbors.

Complying with REIT requirements may cause us to forego otherwise attractive opportunities or liquidate otherwise attractive investments. To qualify as a REIT for federal income tax purposes, we must continually satisfy tests concerning, among other things, the sources of our income, the nature and diversification of our assets, the amounts we distribute to our stockholders and the ownership of our capital stock. If we fail to comply with one or more of the asset tests at the end of any calendar quarter, we must correct the failure within 30 days after the end of the calendar quarter or qualify for certain statutory relief provisions to avoid losing our REIT qualification and suffering adverse tax consequences. In order to meet these tests, we may be required to forego investments we might otherwise make or to liquidate otherwise attractive investments. Thus, compliance with the REIT requirements may hinder our performance and reduce amounts available for distribution to our stockholders.

Legislative or regulatory action could adversely affect our stockholders or us. In recent years, numerous legislative, judicial and administrative changes have been made to the federal income tax laws applicable to investments in REITs and similar entities. Additional changes to tax laws are likely to continue to occur in the future, and any such changes may adversely impact our ability to qualify as a REIT, our tax treatment as a REIT, our ability to comply with contractual obligations or the tax treatment of our stockholders and limited partners. Also, the law relating to the tax treatment of other entities, or an investment in other entities, could change, making an investment in such other entities more attractive relative to an investment in a REIT.

The 2017 Tax Legislation has significantly changed the U.S. federal income taxation of U.S. businesses and their owners, including REITs and their stockholders. Changes made by the 2017 Tax Legislation that could affect us and our stockholders include:

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temporarily reducing individual U.S. federal income tax rates on ordinary income; the highest individual U.S. federal income tax rate has been reduced from 39.6% to 37% for taxable years beginning after December 31, 2017 and before January 1, 2026;

permanently eliminating the progressive corporate tax rate structure, which previously imposed a maximum corporate tax rate of 35%, and replacing it with a flat corporate tax rate of 21%;

- permitting a deduction for certain pass-through business income, including dividends received by our stockholders from us that are not designated by us as capital gain dividends or qualified dividend income, which will allow individuals, trusts, and estates to deduct up to 20% of such amounts for taxable years beginning after December 31, 2017 and before January 1, 2026;
- reducing the highest rate of withholding with respect to our distributions to non-U.S. stockholders that are treated as attributable to gains from the sale or exchange of U.S. real property interests from 35% to 21%;
- limiting our deduction for net operating losses arising in taxable years beginning after December 31, 2017 to 80% of REIT taxable income determined without regard to the dividends paid deduction;
- generally limiting the deduction for net business interest expense in excess of 30% of a business' "adjusted taxable income," except for taxpayers (including most equity REITs) that engage in certain real estate businesses and elect out of this rule (provided that such electing taxpayers must use an alternative depreciation system with longer depreciation periods);
- eliminating the corporate alternative minimum tax, for taxable years after December 31, 2017;
- requiring us to take into account certain income no later than when we take it into account on applicable financial statements, even if the financial statements take such income into account before it accrues under otherwise applicable Code rules; and
- repealing the performance-based compensation exception to the \$1 million deduction limit on executive compensation and expanding the scope of employees to whom the limit applies.

Many of these changes that are applicable to us are effective with our 2018 taxable year, without any transition periods or grandfathering for existing transactions. The legislation is unclear in many respects and could be subject to potential amendments and technical corrections, as well as interpretations and implementing regulations by the U.S. Treasury Department and IRS, any of which could lessen or increase the impact of the legislation. In addition, it is unclear how these U.S. federal income tax changes will affect state and local taxation, which often uses federal taxable income as a starting point for computing state and local tax liabilities. While some of the changes made by the tax legislation may adversely affect us in one or more reporting periods and prospectively, other changes may be beneficial on a going forward basis. We continue to work with our tax advisors and auditors to determine the full impact that the recent tax legislation as a whole will have on us.

#### ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

## ITEM 2. PROPERTIES

## General

Our stabilized portfolio of operating properties was comprised of the following properties at December 31, 2018:

|                                 | Number of Buildings | Rentable Square Feet | Number of Tenants | Percentage Occupied | Percentage Leased |
|---------------------------------|---------------------|----------------------|-------------------|---------------------|-------------------|
| Stabilized Office Properties    | 94                  | 13,232,580           | 482               | 94.4 %              | 96.6 %            |
|                                 |                     |                      | 2018              |                     |                   |
|                                 | Number of Buildings | Number of Units      | Average Occupancy |                     |                   |
| Stabilized Residential Property | 1                   | 200                  | 79.7 %            |                     |                   |

Our stabilized portfolio includes all of our properties with the exception of development and redevelopment properties currently committed for construction, under construction or in the tenant improvement phase, undeveloped land and real estate assets held for sale. We define redevelopment properties as those properties for which we expect to spend significant development and construction costs on the existing or acquired buildings pursuant to a formal plan, the intended result of which is a higher economic return on the property. We define properties in the tenant improvement phase as properties that we are developing or redeveloping where the project has reached cold shell condition and is ready for tenant improvements, which may require additional major base building construction before being placed in service. Projects in the tenant improvement phase are added to our stabilized portfolio once the project reaches the earlier of 95% occupancy or one year from the date of the cessation of major base building construction activities. Costs capitalized to construction in progress for development and redevelopment properties are transferred to land and improvements, buildings and improvements, and deferred leasing costs on our consolidated balance sheets at the historical cost of the property as the projects are placed in service.

As of December 31, 2018, the following properties were excluded from our stabilized portfolio. We did not have any redevelopment properties or properties held for sale at December 31, 2018.

|   | Number of Properties/Projects | Estimated Rentable Square Feet <sup>(1)</sup><br>(unaudited) |
|---|-------------------------------|--|
| In-process development projects - tenant improvement <sup>(2)</sup> | 2                             | 1,150,000  |
| In-process development projects - under construction <sup>(3)</sup> | 3                             | 1,290,000  |

(1) Estimated rentable square feet upon completion.

(2) Includes 88,000 square feet of Production, Distribution, and Repair (“PDR”) space.

(3) In addition to the estimated office and PDR rentable square feet noted above, development projects under construction also include 96,000 square feet of retail space and 801 residential units.

Our stabilized portfolio also excludes our future development pipeline, which as of December 31, 2018, was comprised of five potential development sites, representing approximately 73 gross acres of undeveloped land.

As of December 31, 2018, all of our properties and development projects were owned and all of our business was conducted in the state of California with the exception of eight office properties and one development project under construction located in the state of Washington. All of our properties and development projects are 100% owned, excluding four office properties owned by three consolidated property partnerships and one office property held in a

Variable Interest Entity (“VIE”) which we consolidated for financial reporting purposes that was established to facilitate a Section 1031 Exchange that closed in January 2019.

We own our interests in all of our real estate assets through the Operating Partnership and the Finance Partnership. All our properties are held in fee, except for the thirteen office buildings that are held subject to four long-term ground leases for the land (see Note 18 “Commitments and Contingencies” to our consolidated financial statements included in this report for additional information regarding our ground lease obligations).

In general, the office properties are leased to tenants on a full service gross, modified gross or triple net basis. Under a full service gross lease, we are obligated to pay the tenant’s proportionate share of real estate taxes, insurance

and operating expenses up to the amount incurred during the tenant's first year of occupancy ("Base Year") or a negotiated amount approximating the tenant's pro-rata share of real estate taxes, insurance and operating expenses ("Expense Stop"). The tenant pays its pro-rata share of increases in expenses above the Base Year or Expense Stop. A modified gross lease is similar to a full service gross lease, except tenants are obligated to pay their proportionate share of certain operating expenses, usually electricity, directly to the service provider. In addition, some office properties, primarily in the greater Seattle region and certain properties in certain submarkets in San Francisco, are leased to tenants on a triple net basis, pursuant to which the tenants pay their proportionate share of real estate taxes, operating costs and utility costs.

We believe that all of our properties are well maintained and do not require significant capital improvements. As of December 31, 2018, we managed all of our office properties through internal property managers.

### Office Properties

The following table sets forth certain information relating to each of the stabilized office properties owned as of December 31, 2018.

| Property Location  | No. of Buildings | Year Built/<br>Renovated | Rentable<br>Square Feet | Percentage Occupied at |                  | Annualized                | Annualized                     |
|--|------------------|--------------------------|-------------------------|------------------------|------------------|---------------------------|--------------------------------|
|  |                  |                          |                         | 12/31/2018<br>(1)      | Base Rent<br>(2) | Base Rent<br>(in \$000's) | Rent<br>Per Square<br>Foot (2) |
| Greater Los Angeles<br>2829 Townsgate Road,<br>Thousand Oaks, California | (3) 1            | 1990                     | 84,098                  | 80.5                   | %                | \$ 1,984                  | \$ 29.31                       |
| 2240 E. Imperial Highway,<br>El Segundo, California                      | (4) 1            | 1983/ 2008               | 122,870                 | 100.0                  | %                | 3,950                     | 32.15                          |
| 2250 E. Imperial Highway,<br>El Segundo, California                      | (7) 1            | 1983                     | 298,728                 | 100.0                  | %                | 10,206                    | 34.31                          |
| 2260 E. Imperial Highway,<br>El Segundo, California                      | (4) 1            | 1983/ 2012               | 298,728                 | 100.0                  | %                | 10,510                    | 35.18                          |
| 909 N. Pacific Coast Highway,<br>El Segundo, California                  | (8) 1            | 1972/ 2005               | 244,136                 | 99.5                   | %                | 7,658                     | 31.90                          |
| 999 N. Pacific Coast Highway,<br>El Segundo, California                  | (9) 1            | 1962/ 2003               | 128,588                 | 96.9                   | %                | 3,844                     | 32.19                          |
| 6115 W. Sunset Blvd.,<br>Los Angeles, California                         | (10) 1           | 1938/ 2015               | 26,105                  | 100.0                  | %                | 1,615                     | 61.88                          |
| 6121 W. Sunset Blvd.,<br>Los Angeles, California                         | (5) 1            | 1938/ 2015               | 91,173                  | 100.0                  | %                | 4,612                     | 50.59                          |
| 1525 N. Gower St.,<br>Los Angeles, California                            | (4) 1            | 2016                     | 9,610                   | 100.0                  | %                | 652                       | 67.88                          |
| 1575 N. Gower St.,<br>Los Angeles, California                            | (11) 1           | 2016                     | 251,245                 | 100.0                  | %                | 16,169                    | 64.36                          |
| 1500 N. El Centro Ave.,<br>Los Angeles, California                       | (3) 1            | 2016                     | 104,504                 | 100.0                  | %                | 7,104                     | 67.98                          |
| 6255 Sunset Blvd,<br>Los Angeles, California                             | (12) 1           | 1971/ 1999               | 323,920                 | 97.6                   | %                | 13,750                    | 44.82                          |
| 3750 Kilroy Airport Way,<br>Long Beach, California                       | (13) 1           | 1989                     | 10,457                  | 100.0                  | %                | 158                       | 47.28                          |
|  | (3) 1            | 1989                     | 165,278                 | 94.0                   | %                | 4,827                     | 31.57                          |



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|  |      |   |            |         |       |   |             |
|--|------|---|------------|---------|-------|---|-------------|
| 3760 Kilroy Airport Way,<br>Long Beach, California   |      |   |            |         |       |   |             |
| 3780 Kilroy Airport Way,<br>Long Beach, California   | (3)  | 1 | 1989       | 219,777 | 78.9  | % | 4,909 29.67 |
| 3800 Kilroy Airport Way,<br>Long Beach, California   | (3)  | 1 | 2000       | 192,476 | 96.1  | % | 5,917 31.99 |
| 3840 Kilroy Airport Way,<br>Long Beach, California   | (3)  | 1 | 1999       | 136,026 | 100.0 | % | 4,882 35.89 |
| 3880 Kilroy Airport Way,<br>Long Beach, California   | (14) | 1 | 1987/ 2013 | 96,035  | 100.0 | % | 2,839 29.56 |
| 3900 Kilroy Airport Way,<br>Long Beach, California   | (3)  | 1 | 1987       | 129,893 | 91.4  | % | 3,092 26.08 |
| 8560 West Sunset Blvd, West Hollywood,<br>California | (3)  | 1 | 1963/ 2007 | 71,875  | 100.0 | % | 5,187 72.79 |

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| Property Location  | No. of Buildings | Year Built/ Renovated | Rentable Square Feet | Percentage Occupied at 12/31/2018 |     | Annualized Base Rent | Annualized Rent     |
|--|------------------|-----------------------|----------------------|-----------------------------------|-----|----------------------|---------------------|
|  |                  |                       |                      | (1)                               | (2) | (in \$000's)         | Per Square Foot (2) |
| 8570 West Sunset Blvd, West Hollywood, California            | (15) 1           | 2002/ 2007            | 43,603               | 99.2                              | %   | 2,607                | 68.53               |
| 8580 West Sunset Blvd, West Hollywood, California            | (5) 1            | 2002/ 2007            | 7,126                | 100.0                             | %   | —                    | —                   |
| 8590 West Sunset Blvd, West Hollywood, California            | (5) 1            | 2002/ 2007            | 56,095               | 87.6                              | %   | 1,437                | 30.95               |
| 12100 W. Olympic Blvd., Los Angeles, California              | (3) 1            | 2003                  | 152,048              | 100.0                             | %   | 8,502                | 55.92               |
| 12200 W. Olympic Blvd., Los Angeles, California              | (3) 1            | 2000                  | 150,832              | 91.9                              | %   | 7,026                | 67.46               |
| 12233 W. Olympic Blvd., Los Angeles, California              | (16) 1           | 1980/ 2011            | 151,029              | 94.3                              | %   | 5,357                | 56.73               |
| 12312 W. Olympic Blvd., Los Angeles, California              | (6) 1            | 1950/ 1997            | 76,644               | 100.0                             | %   | 4,096                | 53.44               |
| 1633 26th Street, Santa Monica, California                   | (17) 1           | 1972/ 1997            | 43,857               | —                                 | %   | —                    | —                   |
| 2100/2110 Colorado Avenue, Santa Monica, California          | (3) 3            | 1992/ 2009            | 102,864              | 100.0                             | %   | 4,357                | 42.36               |
| 3130 Wilshire Blvd., Santa Monica, California                | (3) 1            | 1969/ 1998            | 90,074               | 96.0                              | %   | 3,682                | 42.58               |
| 501 Santa Monica Blvd., Santa Monica, California             | (18) 1           | 1974                  | 76,803               | 82.7                              | %   | 4,242                | 66.80               |
| Subtotal/Weighted Average – Los Angeles and Ventura Counties | 33               |                       | 3,956,497            | 95.1                              | %   | \$ 155,171           | \$ 42.68            |
| Orange County  |                  |                       |                      |                                   |     |                      |                     |
| 2211 Michelson, Irvine, California                           | (19) 1           | 2007                  | 271,556              | 89.6                              | %   | \$ 8,993             | \$ 37.67            |
| Subtotal/Weighted Average – Orange County                    | 1                |                       | 271,556              | 89.6                              | %   | \$ 8,993             | \$ 37.67            |
| San Diego County   |                  |                       |                      |                                   |     |                      |                     |
| 12225 El Camino Real, Del Mar, California                    | (4) 1            | 1998                  | 58,401               | 100.0                             | %   | \$ 2,041             | \$ 34.95            |
| 12235 El Camino Real, Del Mar, California                    | (4) 1            | 1998                  | 53,751               | 88.9                              | %   | 2,225                | 46.57               |
| 12340 El Camino Real, Del Mar, California                    | (20) 1           | 2002                  | 89,272               | 45.8                              | %   | 1,780                | 43.52               |
| 12348 High Bluff Drive, Del Mar, California                  | (21) 1           | 1999                  | 38,806               | 100.0                             | %   | 1,314                | 33.86               |
| 12390 El Camino Real, Del Mar, California                    | (4) 1            | 2000                  | 70,140               | 44.9                              | %   | 1,296                | 41.15               |
| 12400 High Bluff Drive, Del Mar, California                  | (4) 1            | 2004                  | 209,220              | 100.0                             | %   | 10,671               | 51.00               |
| 12770 El Camino Real, Del Mar, California                    | (3) 1            | 2016                  | 73,032               | 100.0                             | %   | 3,392                | 53.16               |
|  | (6) 1            | 2013                  | 140,591              | 100.0                             | %   | 6,883                | 48.96               |

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|   |      |   |      |         |       |         |       |
|---|------|---|------|---------|-------|---------|-------|
| 12780 El Camino Real,<br>Del Mar, California                  |      |   |      |         |       |         |       |
| 12790 El Camino Real,<br>Del Mar, California                  | (22) | 1 | 2013 | 78,836  | 100.0 | % 3,263 | 41.39 |
| 3579 Valley Centre Drive,<br>Del Mar, California              | (4)  | 1 | 1999 | 52,418  | 100.0 | % 2,058 | 39.26 |
| 3611 Valley Centre Drive,<br>Del Mar, California              | (23) | 1 | 2000 | 129,656 | 100.0 | % 5,518 | 42.56 |
| 3661 Valley Centre Drive,<br>Del Mar, California              | (24) | 1 | 2001 | 128,364 | 100.0 | % 6,025 | 49.60 |
| 3721 Valley Centre Drive,<br>Del Mar, California              | (25) | 1 | 2003 | 115,193 | 100.0 | % 5,310 | 46.09 |
| 3811 Valley Centre Drive,<br>Del Mar, California              | (6)  | 1 | 2000 | 112,067 | 100.0 | % 5,199 | 46.39 |
| 13280 Evening Creek Drive South,<br>I-15 Corridor, California | (26) | 1 | 2008 | 41,196  | 100.0 | % 1,132 | 27.47 |
| 13290 Evening Creek Drive South,<br>I-15 Corridor, California | (4)  | 1 | 2008 | 61,180  | 100.0 | % 1,453 | 23.75 |

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| Property Location   | No. of Buildings | Year Built/<br>Renovated | Rentable<br>Square Feet | Percentage<br>Occupied at<br>12/31/2018<br>(1) |   | Annualized<br>Base Rent<br>(in \$000's)<br>(2) | Annualized<br>Rent<br>Per Square<br>Foot (2) |
|---|------------------|--------------------------|-------------------------|--|---|--|--|
| 13480 Evening Creek Drive North,<br>I-15 Corridor, California | (3) 1            | 2008                     | 154,157                 | 94.4   | % | 5,037  | 34.61  |
| 13500 Evening Creek Drive North,<br>I-15 Corridor, California | (3) 1            | 2004                     | 137,658                 | 24.2   | % | 1,220  | 36.59  |
| 13520 Evening Creek Drive North,<br>I-15 Corridor, California | (27) 1           | 2004                     | 146,701                 | 94.2   | % | 4,667  | 35.82  |
| 2305 Historic Decatur Road,<br>Point Loma, California         | (28) 1           | 2009                     | 107,456                 | 100.0  | % | 3,694  | 34.38  |
| 4690 Executive Drive,<br>UTC, California                      | (3) 1            | 1999                     | 47,846                  | 91.4   | % | 1,424  | 32.58  |
| Subtotal/Weighted Average –<br>San Diego County               | 21               |                          | 2,045,941               | 89.3   | % | \$ 75,602                                      | \$ 41.92                                     |
| San Francisco Bay Area  |                  |                          |                         |  |   |  |  |
| 4100 Bohannon Drive,<br>Menlo Park, California                | (5) 1            | 1985                     | 47,379                  | 100.0  | % | \$ 1,719                                       | \$ 36.27                                     |
| 4200 Bohannon Drive,<br>Menlo Park, California                | (5) 1            | 1987                     | 45,451                  | 100.0  | % | 2,171  | 47.77  |
| 4300 Bohannon Drive,<br>Menlo Park, California                | (5) 1            | 1988                     | 63,079                  | 100.0  | % | 3,203  | 50.78  |
| 4400 Bohannon Drive,<br>Menlo Park, California                | (5) 1            | 1988                     | 48,146                  | 100.0  | % | 1,567  | 37.38  |
| 4500 Bohannon Drive,<br>Menlo Park, California                | (5) 1            | 1990                     | 63,078                  | 100.0  | % | 2,041  | 32.35  |
| 4600 Bohannon Drive,<br>Menlo Park, California                | (5) 1            | 1990                     | 48,147                  | 93.0   | % | 2,603  | 58.16  |
| 4700 Bohannon Drive,<br>Menlo Park, California                | (5) 1            | 1989                     | 63,078                  | 100.0  | % | 2,275  | 36.07  |
| 1290-1300 Terra Bella Avenue,<br>Mountain View, California    | (5) 1            | 1961                     | 114,175                 | 100.0  | % | 5,152  | 45.12  |
| 331 Fairchild Drive,<br>Mountain View, California             | (6) 1            | 2013                     | 87,147                  | 100.0  | % | 4,185  | 48.03  |
| 680 E. Middlefield Road,<br>Mountain View, California         | (6) 1            | 2014                     | 170,090                 | 100.0  | % | 7,729  | 45.44  |
| 690 E. Middlefield Road,<br>Mountain View, California         | (6) 1            | 2014                     | 170,823                 | 100.0  | % | 7,763  | 45.44  |
| 1701 Page Mill Road,<br>Palo Alto, California                 | (5) 1            | 2015                     | 128,688                 | 100.0  | % | 8,461  | 65.75  |
| 3150 Porter Drive,<br>Palo Alto, California                   | (6) 1            | 1998                     | 36,897                  | 100.0  | % | 2,051  | 55.59  |
| 900 Jefferson Avenue,<br>Redwood City, California             | (5) 1            | 2015                     | 228,505                 | 100.0  | % | 13,670   | 59.82  |
| 900 Middlefield Road,<br>Redwood City, California             | (5) 1            | 2015                     | 118,764                 | 97.3   | % | 6,835  | 59.38  |
| 100 First Street,<br>San Francisco, California                | (29) 1           | 1988                     | 467,095                 | 97.5   | % | 30,124   | 69.11  |

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|  |      |   |            |         |       |   |        |       |
|--|------|---|------------|---------|-------|---|--------|-------|
| 201 Third Street,<br>San Francisco, California                 | (30) | 1 | 1983       | 346,538 | 98.8  | % | 23,142 | 68.53 |
| 250 Brannan Street,<br>San Francisco, California               | (4)  | 1 | 1907/ 2001 | 100,850 | 100.0 | % | 6,912  | 68.53 |
| 301 Brannan Street,<br>San Francisco, California               | (4)  | 1 | 1909/ 1989 | 82,834  | 100.0 | % | 4,733  | 57.14 |
| 303 Second Street,<br>San Francisco, California                | (31) | 1 | 1988       | 740,047 | 91.3  | % | 40,942 | 60.82 |
| 333 Brannan Street,<br>San Francisco, California               | (32) | 1 | 2016       | 185,602 | 100.0 | % | 9,423  | 50.77 |
| 350 Mission Street,<br>San Francisco, California               | (5)  | 1 | 2016       | 455,340 | 99.7  | % | 24,027 | 53.19 |
| 360 Third Street,<br>San Francisco, California                 | (33) | 1 | 2013       | 429,796 | 84.5  | % | 19,592 | 54.11 |
| 345 Brannan Street,<br>San Francisco, California               | (4)  | 1 | 2015       | 110,030 | 99.7  | % | 8,273  | 75.40 |
| 345 Oyster Point Boulevard,<br>South San Francisco, California | (5)  | 1 | 2001       | 40,410  | 100.0 | % | 2,192  | 54.24 |

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| Property Location  | No. of Buildings | Year Built/<br>Renovated | Rentable<br>Square Feet | Percentage<br>Occupied at<br>12/31/2018<br>(1) |          | Annualized<br>Base Rent<br>(in \$000's)<br>(2) | Annualized<br>Rent<br>Per Square<br>Foot (2) |
|--|------------------|--------------------------|-------------------------|--|----------|--|--|
| 347 Oyster Point Boulevard,<br>South San Francisco, California | (5) 1            | 1998                     | 39,780                  | 100.0  | %        | 2,158  | 54.24  |
| 349 Oyster Point Boulevard,<br>South San Francisco, California | (5) 1            | 1999                     | 65,340                  | 52.2   | %        | 1,961  | 57.51  |
| 505 N. Mathilda Avenue,<br>Sunnyvale, California               | (5) 1            | 2014                     | 212,322                 | 100.0  | %        | 9,449  | 44.50  |
| 555 N. Mathilda Avenue,<br>Sunnyvale, California               | (5) 1            | 2014                     | 212,322                 | 100.0  | %        | 9,449  | 44.50  |
| 599 N. Mathilda Avenue,<br>Sunnyvale, California               | (5) 1            | 2000                     | 76,031                  | 100.0  | %        | 3,610  | 47.48  |
| 605 N. Mathilda Avenue,<br>Sunnyvale, California               | (5) 1            | 2014                     | 162,785                 | 100.0  | %        | 7,244  | 44.50  |
| Subtotal/Weighted Average –<br>San Francisco                   | 31               |                          | 5,160,569               | 96.4   | %        | \$ 274,656                                     | \$ 55.63                                     |
| Greater Seattle  |                  |                          |                         |  |          |  |  |
| 601 108th Avenue NE,<br>Bellevue, Washington                   | (34) 1           | 2000                     | 488,470                 | 89.7   | %        | \$ 15,887                                      | \$ 36.67                                     |
| 10900 NE 4th Street,<br>Bellevue, Washington                   | (35) 1           | 1983                     | 428,557                 | 89.1   | %        | 13,491   | 35.46  |
| 837 N. 34th Street,<br>Lake Union, Washington                  | (5) 1            | 2008                     | 111,580                 | 83.0   | %        | 3,284  | 35.46  |
| 701 N. 34th Street,<br>Lake Union, Washington                  | (36) 1           | 1998                     | 138,994                 | 100.0  | %        | 4,098  | 29.49  |
| 801 N. 34th Street,<br>Lake Union, Washington                  | (6) 1            | 1998                     | 169,412                 | 100.0  | %        | 5,789  | 34.17  |
| 320 Westlake Avenue North,<br>Lake Union, Washington           | (5) 1            | 2007                     | 184,644                 | 100.0  | %        | 6,822  | 36.95  |
| 321 Terry Avenue North,<br>Lake Union, Washington              | (5) 1            | 2013                     | 135,755                 | 100.0  | %        | 5,680  | 41.84  |
| 401 Terry Avenue North,<br>Lake Union, Washington              | (6) 1            | 2003                     | 140,605                 | 100.0  | %        | 7,008  | 49.84  |
| Subtotal/Weighted Average –<br>Greater Seattle                 | 8                |                          | 1,798,017               | 93.6   | %        | \$ 62,059                                      | \$ 37.04                                     |
| <b>TOTAL/WEIGHTED AVERAGE</b>                                  | <b>94</b>        |                          | <b>13,232,580</b>       | <b>94.4</b>                                    | <b>%</b> | <b>\$ 576,481</b>                              | <b>\$ 46.90</b>                              |

(1) Based on all leases at the respective properties in effect as of December 31, 2018. Includes month-to-month leases as of December 31, 2018.

Annualized base rental revenue includes the impact of straight-lining rent escalations and the amortization of free rent periods and excludes the impact of the following: amortization of deferred revenue related tenant-funded (2) tenant improvements, amortization of above/below market rents, amortization for lease incentives due under existing leases and expense reimbursement revenue. Excludes month-to-month leases and vacant space as of December 31, 2018. Includes 100% of annualized base rent of consolidated property partnerships.

(3) For these properties, the leases are written on a full service gross basis.

(4) For these properties, the leases are written on a modified gross basis.

(5) For these properties, the leases are written on a triple net basis.

- (6) For these properties, the leases are written on a modified net basis.
- (7) For this property, leases of approximately 264,000 rentable square feet are written on a modified gross basis and approximately 35,000 rentable square feet are written on a full service gross basis.
- (8) For this property, leases of approximately 238,000 rentable square feet are written on a full service gross basis and approximately 5,000 rentable square feet are written on a triple net basis.
- (9) For this property, leases of approximately 115,000 rentable square feet are written on a full service gross basis and approximately 9,000 rentable square feet are written on a gross basis.  
For this property, leases of approximately 15,000 rentable square feet are written on a triple net basis,
- (10) approximately 6,000 rentable square feet are written on a gross basis, and approximately 5,000 rentable square feet are written on a full service gross basis.
- (11) For this property, leases of approximately 236,000 rentable square feet are written on a modified gross basis and approximately 15,000 rentable square feet are written on a full service gross basis.  
For this property, leases of approximately 295,000 rentable square feet are written on a full service gross basis,
- (12) approximately 16,000 rentable square feet are written on a triple net basis and approximately 5,000 rentable square feet are written on a modified gross basis.
- (13) For this property, leases of approximately 7,000 rentable square feet are written on a full service gross basis and approximately 4,000 rentable square feet are written on a modified gross basis.
- (14) For this property, leases of approximately 50,000 rentable square feet are written on a full service gross basis and approximately 46,000 rentable square feet are written on a modified net basis.
- (15) For this property, leases of approximately 34,000 rentable square feet are written on a full service gross basis and approximately 8,000 rentable square feet are written on a triple net basis.

- For this property, leases of approximately 108,000 rentable square feet are written on a modified gross basis,
- (16) approximately 25,000 rentable square feet are written on a gross basis and approximately 8,000 rentable square feet are written on a full service gross basis.
- (17) As of the date of this report, 30,642 rentable square feet is leased.
- (18) For this property, leases of approximately 60,000 rentable square feet are written on a full service gross basis, and approximately 4,000 rentable square feet are written on a triple net basis.
- (19) For this property, leases of approximately 235,000 rentable square feet are written on a full service gross basis and approximately 8,000 rentable square feet are written on a modified gross basis.
- (20) For this property, leases of approximately 23,000 rentable square feet are written on a modified gross basis and approximately 18,000 rentable square feet are written on a full service gross basis.
- (21) For this property, leases of approximately 36,000 rentable square feet are written on a full service gross basis and approximately 3,000 rentable square feet are written on a modified gross basis.
- (22) For this property, leases of approximately 69,000 rentable square feet are written on a modified gross basis and approximately 9,000 rentable square feet are written on a full service gross basis.
- (23) For this property, leases of approximately 125,000 rentable square feet are written on a modified gross basis and approximately 5,000 rentable square feet are written on a full service gross basis.
- (24) For this property, leases of approximately 80,000 rentable square feet are written on a modified gross basis and approximately 48,000 rentable square feet are written on a full service gross basis.
- (25) For this property, leases of approximately 92,000 rentable square feet are written on a modified gross basis and approximately 24,000 rentable square feet are written on a full service gross basis.
- (26) For this property, leases of approximately 37,000 rentable square feet are written on a full service gross basis and approximately 4,000 rentable square feet are written on a modified gross basis.
- (27) For this property, leases of approximately 101,000 rentable square feet are written on a modified gross basis and approximately 37,000 rentable square feet are written on a full service gross basis.
- For this property, leases of approximately 81,000 rentable square feet are written on a full service gross basis,
- (28) approximately 23,000 rentable square feet are written on a gross basis and approximately 4,000 rentable square feet are written on a modified gross basis.
- For this property, leases of approximately 210,000 rentable square feet are written on a modified gross basis,
- (29) approximately 164,000 rentable square feet are written on a full service gross basis, approximately 73,000 rentable square feet are written on a gross basis, and approximately 8,000 rentable square feet are written on a triple net basis.
- For this property, leases of approximately 186,000 rentable square feet are written on a full service gross basis,
- (30) approximately 134,000 rentable square feet are written on a modified gross basis, approximately 11,000 rentable square feet are written on a triple net basis and approximately 2,000 rentable square feet are written on a gross basis.
- For this property, leases of approximately 357,000 rentable square feet are written on a modified gross basis,
- (31) approximately 257,000 rentable square feet are written on a full service gross basis, approximately 38,000 rentable square feet are written on a gross basis and approximately 24,000 rentable square feet are written on a triple net basis.
- (32) For this property, leases of approximately 182,000 rentable square feet are written on a modified gross basis and approximately 4,000 rentable square feet are written on a triple net basis.
- (33) For this property, leases of approximately 360,000 rentable square feet are written on a modified gross basis and approximately 2,000 rentable square feet are written on a triple net basis.
- For this property, leases of approximately 427,000 rentable square feet are written on a triple net basis,
- (34) approximately 7,000 rentable square feet are written on a modified gross basis and approximately 5,000 rentable square feet is written on a full service gross basis.
- (35) For this property, leases of approximately 233,000 rentable square feet are written on a triple net basis and approximately 149,000 rentable square feet are written on a full service gross basis.



(36) For this property, leases of approximately 108,000 rentable square feet are written on a triple net basis and approximately 29,000 rentable square feet are written on a full service gross basis.

## In-Process Development Projects and Future Development Pipeline

The following table sets forth certain information relating to our in-process development pipeline as of December 31, 2018.

| TENANT IMPROVEMENT <sup>(1)</sup>   | Location    | Construction Start Date | Estimated Stabilization Date <sup>(2)</sup> | Estimated Rentable Square Feet | Office % Leased | Office % Occupied | Total Project % Leased |
|-------------------------------------|-------------|-------------------------|---|--------------------------------|-----------------|-------------------|------------------------|
| Office                              |             |                         |   |                                |                 |                   |                        |
| San Francisco Bay Area              |             |                         |   |                                |                 |                   |                        |
| 100 Hooper <sup>(3)</sup>           | SOMA        | 4Q 2016                 | 2Q 2019                                     | 400,000                        | 100%            | 100%              | 86%                    |
| The Exchange on 16th <sup>(4)</sup> | Mission Bay | 2Q 2015                 | 3Q 2019 - 3Q 2020                           | 750,000                        | 100%            | —%                | 99%                    |
| TOTAL:                              |             |                         |   | 1,150,000                      | 100%            | 30%               | 95%                    |

| UNDER CONSTRUCTION                                 | Location         | Construction Start Date | Estimated Stabilization Date <sup>(2)</sup> | Estimated Rentable Square Feet  | Office % Leased | Retail % Leased |
|--|------------------|-------------------------|---|---------------------------------|-----------------|-----------------|
| Office   |                  |                         |   |                                 |                 |                 |
| Greater Seattle                                    |                  |                         |   |                                 |                 |                 |
| 333 Dexter   | South Lake Union | 2Q 2017                 | 3Q 2020                                     | 650,000                         | —%              | N/A             |
| Mixed-Use  |                  |                         |   |                                 |                 |                 |
| Greater Los Angeles                                |                  |                         |   |                                 |                 |                 |
| Hollywood development - Office <sup>(5)</sup>      | Hollywood        | 1Q 2018                 | 1Q 2021                                     | 355,000                         | 100%            | N/A             |
| Hollywood development - Residential <sup>(5)</sup> | Hollywood        | 4Q 2018                 | 4Q 2020                                     | 193 Resi Units                  | N/A             | N/A             |
| San Diego County                                   |                  |                         |   |                                 |                 |                 |
| One Paseo - Phases I & II (Retail and Residential) | Del Mar          | 4Q 2016                 | 1Q 2019 - 3Q 2020                           | 96,000 Retail<br>608 Resi Units | N/A             | 91%             |
| One Paseo - Phase III (Office)                     | Del Mar          | 4Q 2018                 | 2Q 2021                                     | 285,000                         | 42%             | N/A             |
| TOTAL:   |                  |                         |   |                                 | 37%             | 91%             |

(1) Represents projects that have reached cold shell condition and are ready for tenant improvements, which may require additional major base building construction before being placed in service.

For office and retail, represents the earlier of anticipated 95% occupancy date or one year from substantial completion of base building components. For residential, represents when construction is complete and the project (2) is available for occupancy. For multi-phase projects, interest and carry cost capitalization may cease and recommence driven by various factors, including tenant improvement construction and other tenant related timing or project scope.

The office component of this project, which consists of approximately 312,000 rentable square feet, is 100% leased (3) to Adobe Systems, Inc. and the lease commenced in October 2018. The remaining PDR space of approximately 88,000 rentable square feet is 38% leased and 18% occupied.

(4) The Company has an executed 15-year lease for 100% of the office space with Dropbox, Inc.

(5) In the fourth quarter, the Company signed a 12-year lease for 100% of the office space with Netflix, Inc.

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The following table sets forth certain information relating to our future development pipeline as of December 31, 2018.

| Future Development Pipeline         | Location                | Approx. Developable Square Feet <sup>(1)</sup> |
|-------------------------------------|-------------------------|--|
| San Diego County                    |                         |  |
| 2100 Kettner                        | Little Italy            | 175,000  |
| 9455 Towne Centre Drive             | University Towne Center | 150,000  |
| Santa Fe Summit – Phases II and III | 56 Corridor             | 600,000  |
| San Francisco Bay Area              |                         |  |
| Kilroy Oyster Point                 | South San Francisco     | 2,500,000                                      |
| Flower Mart                         | SOMA                    | TBD  |

The developable square feet and scope of projects could change materially from estimated data provided due to one (1) or more of the following: any significant changes in the economy, market conditions, our markets, tenant requirements and demands, construction costs, new supply, regulatory and entitlement processes or project design.

#### Significant Tenants

The following table sets forth information about our 15 largest tenants based upon annualized base rental revenues, as defined below, as of December 31, 2018.

| Tenant Name                                  | Region                                   | Annualized Base Rental Revenue <sup>(1)(2)</sup><br>(in thousands) | Percentage of Total Annualized Base Rental Revenue <sup>(1)</sup> | Lease Expiration Date  |
|--|--|--|---|------------------------|
| LinkedIn Corporation / Microsoft Corporation | San Francisco Bay Area / Greater Seattle | \$ 34,096  | 5.9%  | Various <sup>(3)</sup> |
| Adobe Systems Inc.                           | San Francisco Bay Area / Greater Seattle | 26,751   | 4.6%  | Various <sup>(4)</sup> |
| salesforce.com, inc.                         | San Francisco Bay Area                   | 23,449   | 4.1%  | Various <sup>(5)</sup> |
| DIRECTV, LLC                                 | Greater Los Angeles                      | 23,152   | 4.0%  | September 2027         |
| Box, Inc.                                    | San Francisco Bay Area                   | 22,441   | 3.9%  | Various <sup>(6)</sup> |
| Dropbox, Inc.                                | San Francisco Bay Area                   | 22,234   | 3.9%  | Various <sup>(7)</sup> |
| Okta, Inc.                                   | San Francisco Bay Area                   | 17,129   | 3.0%  | October 2028           |
| Riot Games, Inc.                             | Greater Los Angeles                      | 15,514   | 2.7%  | Various <sup>(8)</sup> |
| Synopsys, Inc.                               | San Francisco Bay Area                   | 15,492   | 2.7%  | August 2030            |
| Viacom International, Inc.                   | Greater Los Angeles                      | 13,718   | 2.4%  | December 2028          |
| Cisco Systems, Inc.                          | San Francisco Bay Area                   | 10,792   | 1.9%  | May 2023               |
| Concur Technologies                          | Greater Seattle                          | 10,643   | 1.9%  | Various <sup>(9)</sup> |
| Capital One, N.A.                            | San Francisco Bay Area                   | 9,170  | 1.6%  | September 2024         |
| AMN Healthcare, Inc.                         | San Diego County                         | 9,001  | 1.6%  | July 2027              |
|  |  | 8,461  | 1.5%  | September 2029         |

|                     |                   |            |       |
|---------------------|-------------------|------------|-------|
| Stanford University | San Francisco Bay |            |       |
| School of Medicine  | Area              |            |       |
| Total               |                   | \$ 262,043 | 45.7% |

- 
- Annualized base rental revenue includes the impact of straight-lining rent escalations and the amortization of free rent periods and excludes the impact of the following: amortization of deferred revenue related tenant-funded
- (1) tenant improvements, amortization of above/below market rents, amortization for lease incentives due under existing leases, and expense reimbursement revenue. Excludes month-to-month leases and vacant space as of December 31, 2018.
  - (2) Includes 100% of the annualized base rental revenues of consolidated property partnerships.
  - (3) The LinkedIn Corporation / Microsoft Corporation leases, which contribute \$4.3 million, \$3.6 million and \$26.2 million, expire in February 2019, October 2024, and September 2026, respectively.
  - (4) The Adobe Systems Inc. leases, which contribute \$5.8 million and \$21.0 million, expire in July 2031 and August 2031, respectively.
  - (5) The salesforce.com, inc. leases, which contribute \$12.9 million, \$5.7 million and \$4.8 million, expire in March 2029, December 2030 and September 2032, respectively.
  - (6) The Box, Inc. leases, which contribute \$2.0 million and \$20.4 million, expire in August 2021 and June 2028, respectively.
  - (7) The Dropbox, Inc. leases, which contribute \$4.7 million and \$17.5 million, expire in January 2019 and August 2019, respectively. The table above does not include the executed lease with Dropbox, Inc. at The Exchange on 16th which will commence in phases beginning in the second half of 2019. Refer to "In-Process Development Projects and Future Development Pipeline" above.

- (8) The Riot Games leases, which contribute \$5.7 million, \$2.1 million, and \$7.7 million, expire in September 2020, November 2020, and November 2024, respectively.
- (9) The Concur Technologies leases, which contribute \$1.8 million and \$8.8 million, expire in April 2025 and December 2025, respectively.

The following pie chart sets forth the composition of our tenant base by industry and as a percentage of our annualized base rental revenue based on the North American Industry Classification System as of December 31, 2018.

Our West Coast markets are dynamic and populated with innovative and creative tenants, including but not limited to technology, entertainment and digital media. While technology companies comprise 48% of our office portfolio base rent, technology is a broad concept that encompasses diverse industries including software, social media, hardware, cloud computing, internet media and technology services.

## Lease Expirations

The following table sets forth a summary of our office lease expirations for each of the next ten years beginning with 2019, assuming that none of the tenants exercise renewal options or termination rights. See further discussion of our lease expirations under “Item 1A. Risk Factors” and “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations —Factors that May Influence Future Results of Operations”.

## Lease Expirations

| Year of Lease Expiration | # of Expiring Leases | Total Square Feet | % of Total Leased Square Feet | Annualized Base Rent (000’s) <sup>(1) (2)</sup> | % of Total Annualized Base Rent (1) | Annualized Rent per Square Foot (1) |
|--------------------------|----------------------|-------------------|-------------------------------|---|-------------------------------------|-------------------------------------|
| 2019 <sup>(3)</sup>      | 98                   | 1,410,267         | 11.5 %                        | \$ 63,201                                       | 11.0 %                              | \$ 44.81                            |
| 2020                     | 96                   | 1,445,161         | 11.8 %                        | 58,889  | 10.2 %                              | 40.75                               |
| 2021                     | 83                   | 862,910           | 7.0 %                         | 37,914  | 6.6 %                               | 43.94                               |
| 2022                     | 52                   | 639,915           | 5.2 %                         | 27,523  | 4.7 %                               | 43.01                               |
| 2023                     | 71                   | 1,271,112         | 10.4 %                        | 66,383  | 11.5 %                              | 52.22                               |
| 2024                     | 44                   | 897,244           | 7.3 %                         | 42,339  | 7.3 %                               | 47.19                               |
| 2025                     | 24                   | 409,532           | 3.3 %                         | 20,104  | 3.5 %                               | 49.09                               |
| 2026                     | 25                   | 1,365,016         | 11.1 %                        | 56,863  | 9.9 %                               | 41.66                               |
| 2027                     | 19                   | 1,134,864         | 9.3 %                         | 47,434  | 8.2 %                               | 41.80                               |
| 2028                     | 16                   | 816,535           | 6.7 %                         | 53,663  | 9.3 %                               | 65.72                               |
| 2029 and beyond          | 22                   | 2,016,209         | 16.4 %                        | 102,170   | 17.8 %                              | 50.67                               |
| Total <sup>(4)</sup>     | 550                  | 12,268,765        | 100.0 %                       | \$ 576,483                                      | 100.0 %                             | \$ 46.99                            |

Annualized base rent includes the impact of straight-lining rent escalations and the amortization of free rent periods and excludes the impact of the following: amortization of deferred revenue related tenant-funded tenant improvements, amortization of above/below market rents, amortization for lease incentives due under existing leases and expense reimbursement revenue. Additionally, the underlying leases contain various expense structures including full service gross, modified gross and triple net. Amounts represent percentage of total portfolio annualized contractual base rental revenue.

(1) Includes 100% of annualized based rent of consolidated property partnerships.

(2) Adjusting for leasing transactions executed as of December 31, 2018 but not yet commenced, the 2019 expirations would be reduced by 929,141 square feet.

(3) For leases that have been renewed early with existing tenants, the expiration date and annualized base rent information presented takes into consideration the renewed lease terms. Excludes leases not commenced as of December 31, 2018, space leased under month-to-month leases, storage leases, vacant space and future lease renewal options not executed as of December 31, 2018.

## Secured Debt

As of December 31, 2018, the Operating Partnership had three outstanding mortgage notes payable which were secured by certain of our properties. Our secured debt represents an aggregate indebtedness of approximately \$335.8 million. On February 11, 2019, the Company repaid at par a secured mortgage note payable due in June 2019 for \$74.3 million. See additional information regarding our secured debt in “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources—Liquidity Sources,” Notes 8 and 9 to our consolidated financial statements and Schedule III—Real Estate and Accumulated Depreciation included in

this report. Management believes that, as of December 31, 2018, the value of the properties securing the applicable secured obligations in each case exceeded the principal amount of the outstanding obligation.

### ITEM 3. LEGAL PROCEEDINGS

We and our properties are subject to routine litigation incidental to our business. These matters are generally covered by insurance. As of December 31, 2018, we are not a defendant in, and our properties are not subject to, any legal proceedings that we believe, if determined adversely to us, would have a material adverse effect upon our financial condition, results of operations, or cash flows.

### ITEM 4. MINE SAFETY DISCLOSURES

None.



## PART II

## ITEM 5. MARKET FOR KILROY REALTY CORPORATION'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

The Company's common stock is traded on the New York Stock Exchange ("NYSE") under the symbol "KRC." As of the date this report was filed, there were approximately 87 registered holders of the Company's common stock. The following table illustrates dividends declared during 2018 and 2017 as reported on the NYSE.

|                | Per Share Common<br>Stock Dividends<br>Declared |
|----------------|---|
| 2018           |   |
| First quarter  | \$ 0.4250                                       |
| Second quarter | 0.4550  |
| Third quarter  | 0.4550  |
| Fourth quarter | 0.4550  |
|                | Per Share Common<br>Stock Dividends<br>Declared |
| 2017           |   |
| First quarter  | \$ 0.3750                                       |
| Second quarter | 0.4250  |
| Third quarter  | 0.4250  |
| Fourth quarter | 0.4250  |

The Company pays distributions to common stockholders quarterly each January, April, July and October, at the discretion of the board of directors. Distribution amounts depend on our FFO, financial condition, capital requirements, the annual distribution requirements under the REIT provisions of the Code and such other factors as the board of directors deems relevant.

The Company did not make any purchases of equity securities during the three month period leading up to December 31, 2018.

MARKET FOR KILROY REALTY, L.P.'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

There is no established public trading market for the Operating Partnership's common units. As of the date this report was filed, there were 21 holders of record of common units (including through the Company's general partnership interest).

The following table reports the distributions per common unit declared during the years ended December 31, 2018 and 2017.

|                |  |
|----------------|--|
|                | Per Unit<br>Common<br>Unit<br>Distribution<br>Declared |
| 2018           |  |
| First quarter  | \$ 0.4250  |
| Second quarter | 0.4550   |
| Third quarter  | 0.4550   |
| Fourth quarter | 0.4550   |
|                | Per Unit<br>Common<br>Unit<br>Distribution<br>Declared |
| 2017           |  |
| First quarter  | \$ 0.3750  |
| Second quarter | 0.4250   |
| Third quarter  | 0.4250   |
| Fourth quarter | 0.4250   |

During 2018 and 2017, the Operating Partnership redeemed 51,906 and 304,350 common units, respectively, for the same number of shares of the Company's common stock.

## PERFORMANCE GRAPH

The following line graph compares the change in cumulative stockholder return on shares of the Company's common stock to the cumulative total return of the NAREIT All Equity REIT Index, the Standard & Poor's 500 Stock Index, and the SNL REIT Office Index for the five-year period ended December 31, 2018. We include an additional index, the SNL REIT Office Index, to the performance graph since management believes it provides additional information to investors about our performance relative to a more specific peer group. The SNL REIT Office Index is a published and widely recognized index that comprises 25 office equity REITs, including us. The graph assumes the investment of \$100 in us and each of the indices on December 31, 2013 and, as required by the SEC, the reinvestment of all distributions. The return shown on the graph is not necessarily indicative of future performance.

## ITEM 6. SELECTED FINANCIAL DATA – KILROY REALTY CORPORATION

The following tables set forth selected consolidated financial and operating data on a historical basis for the Company. The following data should be read in conjunction with our financial statements and notes thereto and “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations” included in this report.

The consolidated balance sheet data as of December 31, 2018, 2017 and 2016 and the consolidated statement of operations data for all periods presented, and the consolidated statement of cash flows data for the years ended December 31, 2018, 2017 and 2016 have been derived from the historical consolidated financial statements of Kilroy Realty Corporation audited by an independent registered public accounting firm. The consolidated balance sheet data as of December 31, 2015 and 2014 and the consolidated statement of cash flows data for the years ended December 31, 2015 and 2014 have been derived from the historical consolidated financial statements of Kilroy Realty Corporation and adjusted for the impact of subsequent accounting changes requiring retrospective application, if any.

## Kilroy Realty Corporation Consolidated

(in thousands, except share, per share, square footage and occupancy data)

|  | Year Ended December 31, |            |            |            |            |
|--|-------------------------|------------|------------|------------|------------|
|  | 2018                    | 2017       | 2016       | 2015       | 2014       |
| Statements of Operations Data:   |                         |            |            |            |            |
| Total revenues from continuing operations  | \$747,298               | \$719,001  | \$642,572  | \$581,275  | \$521,725  |
| Income from continuing operations  | 277,926                 | 180,615    | 303,798    | 238,604    | 59,313     |
| Income from discontinued operations <sup>(1)</sup>   | —                       | —          | —          | —          | 124,495    |
| Net income available to common stockholders  | 258,415                 | 151,249    | 280,538    | 220,831    | 166,969    |
| Per Share Data:  |                         |            |            |            |            |
| Weighted average shares of common stock outstanding – basic  | 99,972,359              | 98,113,561 | 92,342,483 | 89,854,096 | 83,090,235 |
| Weighted average shares of common stock outstanding – diluted  | 100,482,368             | 98,727,331 | 93,023,034 | 90,395,775 | 84,967,720 |
| Income from continuing operations available to common stockholders per share of common stock – basic   | \$2.56                  | \$1.52     | \$3.00     | \$2.44     | \$0.52     |
| Income from continuing operations available to common stockholders per share of common stock – diluted | \$2.55                  | \$1.51     | \$2.97     | \$2.42     | \$0.51     |
| Net income available to common stockholders per share – basic  | \$2.56                  | \$1.52     | \$3.00     | \$2.44     | \$1.99     |
| Net income available to common stockholders per share – diluted  | \$2.55                  | \$1.51     | \$2.97     | \$2.42     | \$1.95     |
| Dividends declared per share <sup>(2)</sup>  | \$1.790                 | \$1.650    | \$3.375    | \$1.400    | \$1.400    |

The Company adopted Financial Accounting Standards Board (“FASB”) Accounting Standards Update (“ASU”) No. 2014-08 effective January 1, 2015. As a result, results of operations for properties classified as held for sale and/or

(1) disposed of subsequent to January 1, 2015 are presented in continuing operations. Prior to January 1, 2015, properties classified as held for sale and/or disposed of are presented in discontinued operations.

(2) Dividends declared for the year ended December 31, 2016 includes a special dividend of \$1.90 per share of common stock that was paid on January 13, 2017.



|   | December 31, |             |             |             |             |
|---|--------------|-------------|-------------|-------------|-------------|
|   | 2018         | 2017        | 2016        | 2015        | 2014        |
| <b>Balance Sheet Data:</b>  |              |             |             |             |             |
| Total real estate held for investment, before accumulated depreciation and amortization | \$8,426,632  | \$7,417,777 | \$7,060,754 | \$6,328,146 | \$6,057,932 |
| Total assets <sup>(1)</sup>   | 7,765,707    | 6,802,838   | 6,706,633   | 5,926,430   | 5,621,262   |
| Total debt <sup>(1)</sup>   | 2,932,601    | 2,347,063   | 2,320,123   | 2,225,469   | 2,456,939   |
| Total preferred stock   | —            | —           | 192,411     | 192,411     | 192,411     |
| Total noncontrolling interests <sup>(2)</sup>   | 271,354      | 259,523     | 216,322     | 63,620      | 57,726      |
| Total equity <sup>(2)</sup>   | 4,201,261    | 3,960,316   | 3,759,317   | 3,234,586   | 2,723,936   |
| <b>Other Data:</b>  |              |             |             |             |             |
| Funds From Operations <sup>(3) (4)</sup>  | \$360,491    | \$346,787   | \$333,742   | \$316,612   | \$250,744   |
| <b>Cash flows provided by (used in):</b>  |              |             |             |             |             |
| Operating activities  | \$410,043    | \$347,012   | \$345,054   | \$272,008   | \$245,253   |
| Investing activities <sup>(5)</sup>   | (808,915 )   | (359,102 )  | (579,420 )  | (337,241 )  | (476,031 )  |
| Financing activities  | 503,108      | (171,241 )  | 427,291     | 23,471      | 244,587     |
| <b>Office Property Data:</b>  |              |             |             |             |             |
| Rentable square footage   | 13,232,580   | 13,720,597  | 14,025,856  | 13,032,406  | 14,096,617  |
| Occupancy   | 94.4         | % 95.2      | % 96        | % 94.8      | % 94.4      |
| <b>Residential Property Data:</b>   |              |             |             |             |             |
| Number of units   | 200          | 200         | 200         | N/A         | N/A         |
| Average occupancy <sup>(6)</sup>  | 79.7         | % 70.2      | % 46.0      | % N/A       | N/A         |

On January 1, 2016, the Company adopted FASB ASU No. 2015-03 and 2015-15 which require deferred financing costs, except costs paid for the unsecured line of credit, to be reclassified as a reduction to the debt liability balance (1) instead of being reported as an asset as historically presented. As a result, total assets and total debt have been adjusted from prior amounts reported to reflect this change for all periods presented.

Includes the noncontrolling interests of the common units of the Operating Partnership and consolidated property (2) partnerships (see Note 2 “Basis of Presentation and Significant Accounting Policies” to our consolidated financial statements included in this report for additional information).

We calculate FFO in accordance with the White Paper on FFO approved by the Board of Governors of NAREIT. The White Paper defines FFO as net income or loss calculated in accordance with GAAP, excluding extraordinary items, as defined by GAAP, gains and losses from sales of depreciable real estate and impairment write-downs associated with depreciable real estate, plus real estate-related depreciation and amortization (excluding (3) amortization of deferred financing costs and depreciation of non-real estate assets) and after adjustment for unconsolidated partnerships and joint ventures. Our calculation of FFO includes the amortization of deferred revenue related to tenant-funded tenant improvements and excludes the depreciation of the related tenant improvement assets. We also add back net income attributable to noncontrolling common units of the Operating Partnership because we report FFO attributable to common stockholders and common unitholders.

We believe that FFO is a useful supplemental measure of our operating performance. The exclusion from FFO of gains and losses from the sale of operating real estate assets allows investors and analysts to readily identify the operating results of the assets that form the core of our activity and assists in comparing those operating results between periods. Also, because FFO is generally recognized as the industry standard for reporting the operations of REITs, it facilitates comparisons of operating performance to other REITs. However, other REITs may use different methodologies to calculate FFO, and accordingly, our FFO may not be comparable to all other REITs.

Implicit in historical cost accounting for real estate assets in accordance with GAAP is the assumption that the value of real estate assets diminishes predictably over time. Since real estate values have historically risen or fallen with

market conditions, many industry investors and analysts have considered presentations of operating results for real estate companies using historical cost accounting alone to be insufficient. Because FFO excludes depreciation and amortization of real estate assets, we believe that FFO along with the required GAAP presentations provides a more complete measurement of our performance relative to our competitors and a more appropriate basis on which to make decisions involving operating, financing and investing activities than the required GAAP presentations alone would provide.

However, FFO should not be viewed as an alternative measure of our operating performance because it does not reflect either depreciation and amortization costs or the level of capital expenditures and leasing costs necessary to maintain the operating performance of our properties, which are significant economic costs and could materially impact our results from operations.

Adjustments to arrive at FFO were as follows: net income attributable to noncontrolling common units of the Operating Partnership, net income attributable to noncontrolling interests in consolidated property partnerships, depreciation and amortization of real estate assets, gains on sales of depreciable real estate and FFO attributable to noncontrolling interests in consolidated property partnerships. For additional information, see “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations —Non-GAAP Supplemental Financial Measure: Funds From Operations” including a reconciliation of the Company’s GAAP net income available for common stockholders to FFO for the periods presented.

FFO includes amortization of deferred revenue related to tenant-funded tenant improvements of \$18.4 million, (4) \$16.8 million, \$13.2 million, \$13.3 million and \$11.0 million for the years ended December 31, 2018, 2017, 2016, 2015 and 2014, respectively.

On January 1, 2017, the Company adopted FASB ASU No. 2016-18 which requires that a statement of cash flows (5) explain the change during the period in the total cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. As a result, cash flows provided by (used in) investing activities have been adjusted from prior amounts reported to reflect this change for all periods presented.

(6) For the year ended December 31, 2016, represents occupancy at December 31, 2016.

## SELECTED FINANCIAL DATA – KILROY REALTY, L.P.

The following tables set forth selected consolidated financial and operating data on a historical basis for the Operating Partnership. The following data should be read in conjunction with our financial statements and notes thereto and “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations” included in this report.

The consolidated balance sheet data as of December 31, 2018, 2017 and 2016 and the consolidated statement of operations data for all periods presented have been derived from the historical consolidated financial statements of Kilroy Realty, L.P. audited by an independent registered public accounting firm. The consolidated balance sheet data as of December 31, 2015 and 2014 have been derived from the historical consolidated financial statements of Kilroy Realty, L.P. and adjusted for the impact of subsequent accounting changes requiring retrospective application, if any.

## Kilroy Realty, L.P. Consolidated

(in thousands, except unit, per unit, square footage and occupancy data)

|   | Year Ended December 31, |             |            |            |            |
|---|-------------------------|-------------|------------|------------|------------|
|   | 2018                    | 2017        | 2016       | 2015       | 2014       |
| <b>Statements of Operations Data:</b>   |                         |             |            |            |            |
| Total revenues from continuing operations   | \$747,298               | \$719,001   | \$642,572  | \$581,275  | \$521,725  |
| Income from continuing operations   | 277,926                 | 180,615     | 303,798    | 238,604    | 59,313     |
| Income from discontinued operations <sup>(1)</sup>  | —                       | —           | —          | —          | 124,495    |
| Net income available to common unitholders  | 263,210                 | 154,077     | 286,813    | 224,887    | 170,298    |
| <b>Per Unit Data:</b>   |                         |             |            |            |            |
| Weighted average common units outstanding – basic   | 102,025,276             | 100,246,567 | 94,771,688 | 91,645,578 | 84,894,498 |
| Weighted average common units outstanding – diluted   | 102,535,281             | 100,860,337 | 95,452,239 | 92,187,257 | 86,771,983 |
| Income from continuing operations available to common unitholders per common unit – basic   | \$2.56                  | \$1.52      | \$2.99     | \$2.44     | \$0.52     |
| Income from continuing operations available to common unitholders per common unit – diluted | \$2.55                  | \$1.51      | \$2.96     | \$2.42     | \$0.51     |
| Net income available to common unitholders per unit – basic                                 | \$2.56                  | \$1.52      | \$2.99     | \$2.44     | \$1.99     |
| Net income available to common unitholders per unit – diluted                               | \$2.55                  | \$1.51      | \$2.96     | \$2.42     | \$1.94     |
| Distributions declared per common unit <sup>(2)</sup>                                       | \$1.790                 | \$1.650     | \$3.375    | \$1.400    | \$1.400    |

The Company adopted FASB ASU No. 2014-08 effective January 1, 2015. As a result, results of operations for properties classified as held for sale and/or disposed of subsequent to January 1, 2015 are presented in continuing operations. Prior to January 1, 2015, properties classified as held for sale and/or disposed of are presented in discontinued operations.

(1) The year ended December 31, 2016 includes a special distribution of \$1.90 per common unit that was paid on January 13, 2017.



|   | December 31, |             |             |             |             |
|---|--------------|-------------|-------------|-------------|-------------|
|   | 2018         | 2017        | 2016        | 2015        | 2014        |
| Balance Sheet Data:   |              |             |             |             |             |
| Total real estate held for investment, before accumulated depreciation and amortization | \$8,426,632  | \$7,417,777 | \$7,060,754 | \$6,328,146 | \$6,057,932 |
| Total assets <sup>(1)</sup>   | 7,765,707    | 6,802,838   | 6,706,633   | 5,926,430   | 5,621,262   |
| Total debt <sup>(1)</sup>   | 2,932,601    | 2,347,063   | 2,320,123   | 2,225,469   | 2,456,939   |
| Total preferred capital   | —            | —           | 192,411     | 192,411     | 192,411     |
| Total noncontrolling interests <sup>(2)</sup>   | 197,561      | 186,375     | 135,138     | 10,566      | 9,625       |
| Total capital <sup>(2)</sup>  | 4,201,261    | 3,960,316   | 3,759,317   | 3,234,586   | 2,723,936   |
| Other Data:   |              |             |             |             |             |
| Cash flows provided by (used in):   |              |             |             |             |             |
| Operating activities  | 410,043      | 347,012     | 345,054     | 272,008     | 245,253     |
| Investing activities <sup>(3)</sup>   | (808,915 )   | (359,102 )  | (579,420 )  | (337,241 )  | (476,031 )  |
| Financing activities  | 503,108      | (171,241 )  | 427,291     | 23,471      | 244,587     |
| Office Property Data:   |              |             |             |             |             |
| Rentable square footage   | 13,232,580   | 13,720,597  | 14,025,856  | 13,032,406  | 14,096,617  |
| Occupancy   | 94.4         | % 95.2      | % 96        | % 94.8      | % 94.4      |
| Residential Property Data:  |              |             |             |             |             |
| Number of units   | 200          | 200         | 200         | N/A         | N/A         |
| Average occupancy <sup>(4)</sup>  | 79.7         | % 70.2      | % 46.0      | % N/A       | N/A         |

On January 1, 2016, the Company adopted FASB ASU No. 2015-03 and 2015-15 which require deferred financing costs, except costs paid for the unsecured line of credit, to be reclassified as a reduction to the debt liability balance instead of being reported as an asset as historically presented. As a result, total assets and total debt have been adjusted from prior amounts reported to reflect this change for all periods presented.

Includes the noncontrolling interests in consolidated property partnerships and subsidiaries (see Note 2 “Basis of Presentation and Significant Accounting Policies” to our consolidated financial statements included in this report for additional information).

On January 1, 2017, the Company adopted FASB ASU No. 2016-18 which requires that a statement of cash flows explain the change during the period in the total cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. As a result, cash flows provided by (used in) investing activities have been adjusted from prior amounts reported to reflect this change for all periods presented.

(4) For the year ended December 31, 2016, represents occupancy at December 31, 2016.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion relates to our consolidated financial statements and should be read in conjunction with the financial statements and notes thereto appearing elsewhere in this report. The results of operations discussion is combined for the Company and the Operating Partnership because there are no material differences in the results of operations between the two reporting entities.

Forward-Looking Statements

Statements contained in this "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" that are not historical facts may be forward-looking statements. Forward-looking statements include, among other things, statements or information concerning our plans, objectives, capital resources, portfolio performance, results of operations, projected future occupancy and rental rates, lease expirations, debt maturities, potential investments, strategies such as capital recycling, development and redevelopment activity, projected construction costs, projected construction commencement and completion dates, projected square footage of space that could be constructed on undeveloped land that we own, projected rentable square footage of or number of units in properties under construction or in the development pipeline, anticipated proceeds from capital recycling activity or other dispositions and anticipated dates of those activities or dispositions, projected increases in the value of properties, dispositions, future executive incentive compensation, pending, potential or proposed acquisitions, plans to grow our Net Operating Income and FFO, our ability to re-lease properties at or above current market rates, anticipated market conditions and demographics and other forward-looking financial data, as well as the discussion in "—Factors That May Influence Future Results of Operations," "—Liquidity and Capital Resource of the Company," and "—Liquidity and Capital Resources of the Operating Partnership." Forward-looking statements can be identified by the use of words such as "believes," "expects," "projects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro," "estimates" or "anticipates" and the negative of these words and phrases and similar expressions that do not relate to historical matters. Forward-looking statements are based on our current expectations, beliefs and assumptions, and are not guarantees of future performance. Forward-looking statements are inherently subject to uncertainties, risks, changes in circumstances, trends and factors that are difficult to predict, many of which are outside of our control. Accordingly, actual performance, results and events may vary materially from those indicated or implied in the forward-looking statements, and you should not rely on the forward-looking statements as predictions of future performance, results or events. Numerous factors could cause actual future performance, results and events to differ materially from those indicated in the forward-looking statements, including, among others:

- global market and general economic conditions and their effect on our liquidity and financial conditions and those of our tenants;
- adverse economic or real estate conditions generally, and specifically, in the States of California and Washington;
- risks associated with our investment in real estate assets, which are illiquid, and with trends in the real estate industry;
- defaults on or non-renewal of leases by tenants;
- any significant downturn in tenants' businesses;
- our ability to re-lease property at or above current market rates;
- costs to comply with government regulations, including environmental remediations;

the availability of cash for distribution and debt service and exposure to risk of default under debt obligations;

increases in interest rates and our ability to manage interest rate exposure;

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the availability of financing on attractive terms or at all, which may adversely impact our future interest expense and our ability to pursue development, redevelopment and acquisition opportunities and refinance existing debt;

a decline in real estate asset valuations, which may limit our ability to dispose of assets at attractive prices or obtain or maintain debt financing, and which may result in write-offs or impairment charges;

significant competition, which may decrease the occupancy and rental rates of properties;

potential losses that may not be covered by insurance;

the ability to successfully complete acquisitions and dispositions on announced terms;

the ability to successfully operate acquired, developed and redeveloped properties;

the ability to successfully complete development and redevelopment projects on schedule and within budgeted amounts;

delays or refusals in obtaining all necessary zoning, land use and other required entitlements, governmental permits and authorizations for our development and redevelopment properties;

increases in anticipated capital expenditures, tenant improvement and/or leasing costs;

defaults on leases for land on which some of our properties are located;

adverse changes to, or enactment or implementations of, tax laws or other applicable laws, regulations or legislation, as well as business and consumer reactions to such changes;

risks associated with joint venture investments, including our lack of sole decision-making authority, our reliance on co-venturers' financial condition and disputes between us and our co-venturers;

environmental uncertainties and risks related to natural disasters; and

our ability to maintain our status as a REIT.

The factors included in this report are not exhaustive and additional factors could adversely affect our business and financial performance. For a discussion of additional factors that could materially adversely affect the Company's and the Operating Partnership's business and financial performance, see the discussion below as well as "Item 1A. Risk Factors," and in our other filings with the SEC. All forward-looking statements are based on information that was available and speak only as of the dates on which they were made. We assume no obligation to update any forward-looking statement that becomes untrue because of subsequent events, new information or otherwise, except to the extent we are required to do so in connection with our ongoing requirements under federal securities laws.

## Company Overview

We are a self-administered REIT active in premier office and mixed-use submarkets along the West Coast. We own, develop, acquire and manage real estate assets, consisting primarily of Class A properties in the coastal regions of Greater Los Angeles, Orange County, San Diego County, the San Francisco Bay Area and Greater Seattle, which we believe have strategic advantages and strong barriers to entry. We own our interests in all of our real properties

through the Operating Partnership and the Finance Partnership and generally conduct substantially all of our operations through the Operating Partnership. We owned an approximate 98.0% and 97.9% general partnership interest in the Operating Partnership as of December 31, 2018 and 2017, respectively. All of our properties are held in fee except for the thirteen office buildings that are held subject to long-term ground leases for the land (see Note 18 “Commitments

and Contingencies” to our consolidated financial statements included in this report for additional information regarding our ground lease obligations).

### 2018 Operating and Development Highlights

2018 was an excellent year across the Company. We achieved a Company record in annual leasing and continued to create value in our operating and development platforms that we believe will drive future earnings and dividend growth.

**Leasing.** During 2018, we executed new and renewal leases totaling 2.8 million square feet within our stabilized portfolio with an increase in GAAP rents of 36.0% and an increase in cash rents of 14.8%. The occupancy of our stabilized office portfolio was 94.4% as of December 31, 2018. We also signed approximately 0.6 million square feet of leases in our development portfolio.

**Development.** We continued to execute on our development program during 2018, with two development projects progressing from the construction phase to the tenant improvement phase, commencing construction on two projects and acquiring a 39-acre waterfront development site in South San Francisco for approximately \$308.2 million. The site is fully entitled for 2.5 million square feet of office and laboratory space. See “—Factors that May Influence Future Operations” for additional information.

**Capital Recycling Program.** We have continued to utilize our capital recycling program to provide additional capital to finance development expenditures, fund potential acquisitions, repay long-term debt and for other general corporate purposes. Our general strategy is to target the disposition of non-core properties or those that have limited upside for us and redeploy the capital into acquisitions and/or development projects where we can create additional value to generate higher returns (see “—Factors that May Influence Future Operations” for additional information).

In connection with this strategy, during 2018, we generated gross sales proceeds totaling approximately \$373.0 million through the sale of 11 office buildings.

**Operating Property Acquisitions.** We remain a disciplined buyer of office properties and development opportunities and continue to focus on value-add opportunities in West Coast markets populated by knowledge and creative based tenants in a variety of industries, including technology, media, health care, life sciences, entertainment and professional services. During 2018, we acquired three office buildings in South San Francisco and an office building in San Francisco totaling 255,560 rentable square feet of office and laboratory space in two separate transactions for a total purchase price of approximately \$257.0 million.

### 2018 Financing Highlights

In 2018, we raised approximately \$783.8 million in new equity and debt, entered into forward equity sale agreements to sell 5,000,000 shares of common stock, commenced a new \$500.0 million at-the-market stock offering program and redeemed approximately \$250.0 million in more expensive debt. Refer to our 2018 Financing Highlights in “—Liquidity and Capital Resources of the Operating Partnership” for a list of financing transactions completed in 2018 and Notes 9 and 13, “Secured and Unsecured Debt of the Operating Partnership” and “Stockholders’ Equity of the Company,” respectively, to our consolidated financial statements included in this report for additional information regarding our debt and capital market activity.

### Critical Accounting Policies

The preparation of financial statements in conformity with GAAP requires us to make estimates, assumptions, and judgments that affect the reported amounts of assets, liabilities, and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses for the reporting periods.

Certain accounting policies are considered to be critical accounting policies. Critical accounting policies are those policies that require our management team to make significant estimates and/or assumptions about matters that are uncertain at the time the estimates and/or assumptions are made or where we are required to make significant judgments

and assumptions with respect to the practical application of accounting principles in our business operations. Critical accounting policies are by definition those policies that are material to our financial statements and for which the impact of changes in estimates, assumptions, and judgments could have a material impact to our financial statements.

The following critical accounting policies discussion reflects what we believe are the most significant estimates, assumptions, and judgments used in the preparation of our consolidated financial statements. This discussion of our critical accounting policies is intended to supplement the description of our accounting policies in the footnotes to our consolidated financial statements and to provide additional insight into the information used by management when evaluating significant estimates, assumptions, and judgments. For further discussion of our significant accounting policies, see Note 2 “Basis of Presentation & Significant Accounting Policies” to our consolidated financial statements included in this report.

### Rental Revenue Recognition

Rental revenue for office operating properties is our principal source of revenue. The timing of when we commence rental revenue recognition for office and life science properties depends largely on our conclusion as to whether we are or the tenant is the owner for accounting purposes of tenant improvements at the leased property. When we conclude that we are the owner of tenant improvements for accounting purposes, we record the cost to construct the tenant improvements as an asset, and we commence rental revenue recognition when the tenant takes possession of or controls the finished space, which is typically when the improvements being recorded as our asset are substantially complete.

The determination of whether we are or the tenant is the owner of tenant improvements for accounting purposes is subject to significant judgment. In making that determination, we consider numerous factors and perform a detailed evaluation of each individual lease. No one factor is determinative in reaching a conclusion. The factors we evaluate include but are not limited to the following:

- whether the lease agreement requires landlord approval of how the tenant improvement allowance is spent prior to installation of the tenant improvements;
- whether the lease agreement requires the tenant to provide evidence to the landlord supporting the cost and what the tenant improvement allowance was spent on prior to payment by the landlord for such tenant improvements;
- whether the tenant improvements are unique to the tenant or reusable by other tenants;
- whether the tenant is permitted to alter or remove the tenant improvements without the consent of the landlord or without compensating the landlord for any lost utility or diminution in fair value; and
- whether the ownership of the tenant improvements remains with the landlord or remains with the tenant at the end of the lease term.

In addition, we also record the cost of certain tenant improvements paid for or reimbursed by tenants when we conclude that we are the owner of such tenant improvements using the factors discussed above. For these tenant-funded tenant improvements, we record the amount funded or reimbursed by tenants as deferred revenue, which is amortized and recognized as rental revenue over the term of the related lease beginning upon substantial completion of the leased premises. During the years ended December 31, 2018, 2017, and 2016, we capitalized \$22.5 million, \$22.0 million and \$22.3 million, respectively, of tenant-funded tenant improvements. The amount of tenant-funded tenant improvements recorded in any given year varies based upon the mix of specific leases executed



and/or commenced during the reporting period. For the years ended December 31, 2018, 2017, and 2016, we recognized \$18.4 million, \$16.8 million and \$13.2 million, respectively, of non-cash rental revenue related to the amortization of deferred revenue recorded in connection with tenant-funded tenant improvements.

When we conclude that we are not the owner and the tenant is the owner of certain tenant improvements for accounting purposes, we record our contribution towards those tenant-owned improvements as a lease incentive, which

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is amortized as a reduction to rental revenue on a straight-line basis over the term of the related lease, and rental revenue recognition begins when the tenant takes possession of or controls the space.

Our determination as to whether we are or the tenant is the owner of tenant improvements for accounting purposes is made on a lease-by-lease basis and has a significant impact on the amount of non-cash rental revenue that we record related to the amortization of deferred revenue for tenant-funded tenant improvements, and also has a significant effect on the timing of commencement of revenue recognition.

For residential properties, we commence revenue recognition upon occupancy of the premises by the tenant. Residential rental revenue is recognized on a straight-line basis over the term of the related lease, net of any concessions.

#### Tenant Reimbursement Revenue

Reimbursements from tenants consist of amounts due from tenants for common area maintenance, real estate taxes, and other recoverable costs, including capital expenditures. Calculating tenant reimbursement revenue requires an in-depth analysis of the complex terms of each underlying lease. Examples of judgments and estimates used when determining the amounts recoverable include:

- estimating the final expenses, net of accruals, that are recoverable;
- estimating the fixed and variable components of operating expenses for each building;
- conforming recoverable expense pools to those used in establishing the base year or base allowance for the applicable underlying lease; and
- concluding whether an expense or capital expenditure is recoverable pursuant to the terms of the underlying lease.

During the year, we accrue estimated tenant reimbursement revenue in the period in which the tenant reimbursable costs are incurred based on our best estimate of the amounts to be recovered. Throughout the year, we perform analyses to properly match tenant reimbursement revenue with reimbursable costs incurred to date. Additionally, during the fourth quarter of each year, we perform preliminary reconciliations and accrue additional tenant reimbursement revenue or refunds. Subsequent to year end, we perform final detailed reconciliations and analyses on a lease-by-lease basis and bill or refund each tenant for any cumulative annual adjustments in the first and second quarters of each year for the previous year's activity. Our historical experience for the years ended December 31, 2017 and 2016 has been that our final reconciliation and billing process resulted in final amounts that approximated the total annual tenant reimbursement revenues recognized.

#### Allowances for Uncollectible Current Tenant Receivables and Deferred Rent Receivables

Tenant receivables and deferred rent receivables are carried net of the allowances for uncollectible current tenant receivables and deferred rent receivables. Current tenant receivables consist primarily of amounts due for contractual lease payments and reimbursements of common area maintenance expenses, property taxes, and other costs recoverable from tenants. Deferred rent receivables represent the amount by which the cumulative straight-line rental revenue recorded to date exceeds cash rents billed to date under the lease agreement. As of December 31, 2018 and 2017, current receivables were carried net of an allowance for uncollectible tenant receivables of \$4.6 million and \$2.3 million, respectively, for each period and deferred rent receivables were carried net of an allowance for deferred rent of \$3.3 million and \$3.2 million, respectively.

Management's determination of the adequacy of the allowance for uncollectible tenant receivables and the allowance for deferred rent receivables is performed using a methodology that incorporates a specific identification analysis and an aging analysis and considers the current economic and business environment. This determination requires significant judgment and estimates about matters that are uncertain at the time the estimates are made, including the creditworthiness of specific tenants, specific industry trends and conditions, and general economic trends and

conditions. Since these factors are beyond our control, actual results can differ from our estimates, and such differences could be material.

With respect to the allowance for uncollectible tenant receivables, the specific identification methodology analysis relies on factors such as the age and nature of the receivables, the payment history and financial condition of the tenant, our assessment of the tenant's ability to meet its lease obligations, and the status of negotiations of any disputes with the tenant. With respect to the allowance for deferred rent receivables, given the longer-term nature of these receivables, the specific identification methodology analysis evaluates each of our significant tenants and any tenants on our internal watchlist and relies on factors such as each tenant's financial condition and its ability to meet its lease obligations. We evaluate our reserve levels quarterly based on changes in the financial condition of tenants and our assessment of the tenant's ability to meet its lease obligations, overall economic conditions, and the current business environment.

For the years ended December 31, 2018, 2017 and 2016, we recorded a total provision for bad debts for both current tenant receivables and deferred rent receivables of approximately 0.4%, 0.5% and 0.0%, respectively, of rental revenue. In addition, for the year ended December 31, 2018, we recorded an additional provision for bad debts of approximately 0.4% related to a note receivable. In the event our estimates were not accurate and we had to change our allowances by 1% of revenue from continuing operations, the potential impact to our net income available to common stockholders would be approximately \$7.5 million, \$7.2 million and \$6.4 million for the years ended December 31, 2018, 2017 and 2016, respectively.

#### Acquisitions

Subsequent to our adoption of Financial Accounting Standards Board Accounting Standards Update ("ASU") No. 2017-01 ("ASU 2017-01") on January 1, 2017, which was adopted on a prospective basis, acquisitions of operating properties and development and redevelopment opportunities generally no longer meet the definition of a business and are accounted for as asset acquisitions. For these asset acquisitions, we record the acquired tangible and intangible assets and assumed liabilities based on each asset's and liability's relative fair value at the acquisition date of the total purchase price plus any capitalized acquisition costs. We record the acquired tangible and intangible assets and assumed liabilities of acquisitions of operating properties and development and redevelopment opportunities that meet the accounting criteria to be accounted for as business combinations at fair value at the acquisition date.

We assess and consider fair value based on estimated cash flow projections that utilize available market information and discount and/or capitalization rates that we deem appropriate. Estimates of future cash flows are based on a number of factors including historical operating results, known and anticipated trends, and market and economic conditions. The acquired assets and assumed liabilities for an operating property acquisition generally include but are not limited to: land and improvements, buildings and improvements, construction in progress and identified tangible and intangible assets and liabilities associated with in-place leases, including tenant improvements, leasing costs, value of above-market and below-market operating leases and ground leases, acquired in-place lease values and tenant relationships, if any.

The fair value of land and improvements is derived from comparable sales of land and improvements within the same submarket and/or region. The fair value of buildings and improvements, tenant improvements and leasing costs considers the value of the property as if it was vacant as well as current replacement costs and other relevant market rate information.

The fair value of the above-market or below-market component of an acquired in-place operating lease is based upon the present value (calculated using a market discount rate) of the difference between (i) the contractual rents to be paid pursuant to the lease over its remaining non-cancellable lease term and (ii) management's estimate of the rents that

would be paid using fair market rental rates and rent escalations at the date of acquisition measured over the remaining non-cancellable term of the lease for above-market operating leases and the initial non-cancellable term plus the term of any below-market fixed rate renewal options, if applicable, for below-market operating leases. The amounts recorded for above-market operating leases are included in deferred leasing costs and acquisition-related intangible assets, net on the balance sheet and are amortized on a straight-line basis as a reduction of rental income over the remaining term of the applicable leases. The amounts recorded for below-market operating leases are included in deferred revenue and acquisition-related liabilities, net on the balance sheet and are amortized on a straight-line basis

as an increase to rental income over the remaining term of the applicable leases plus the term of any below-market fixed rate renewal options, if applicable. Our below-market operating leases generally do not include fixed rate or below-market renewal options. If a lease were to be terminated or if termination were determined to be likely prior to its contractual expiration (for example resulting from bankruptcy), amortization of the related above-market or below-market lease intangible would be accelerated.

The fair value of acquired in-place leases is derived based on management's assessment of lost revenue and costs incurred for the period required to lease the "assumed vacant" property to the occupancy level when purchased. This fair value is based on a variety of considerations including, but not necessarily limited to: (1) the value associated with avoiding the cost of originating the acquired in-place leases; (2) the value associated with lost revenue related to tenant reimbursable operating costs estimated to be incurred during the assumed lease-up period; and (3) the value associated with lost rental revenue from existing leases during the assumed lease-up period. Factors we consider in performing these analyses include an estimate of the carrying costs during the expected lease-up periods, current market conditions, and costs to execute similar leases. In estimating carrying costs, we include real estate taxes, insurance and other operating expenses, and estimates of lost rental revenue during the expected lease-up periods based on current market demand at market rates. In estimating costs to execute similar leases, we consider leasing commissions, legal and other related expenses. The amount recorded for acquired in-place leases is included in deferred leasing costs and acquisition-related intangible assets, net on the balance sheet and amortized as an increase to depreciation and amortization expense over the remaining term of the applicable leases. If a lease were to be terminated or if termination were determined to be likely prior to its contractual expiration (for example resulting from bankruptcy), amortization of the related unamortized in-place lease intangible would be accelerated.

The determination of the fair value of any debt assumed in connection with a property acquisition is estimated by discounting the future cash flows using interest rates available for the issuance of debt with similar terms and remaining maturities.

The determination of the fair value of the acquired tangible and intangible assets and assumed liabilities of acquisitions requires us to make significant judgments and assumptions about the numerous inputs discussed above. The use of different assumptions in these fair value calculations could significantly affect the reported amounts of the allocation of our acquisition related assets and liabilities and the related depreciation and amortization expense recorded for such assets and liabilities. In addition, because the value of above and below market leases are amortized as either a reduction or increase to rental income, respectively, our judgments for these intangibles could have a significant impact on our reported rental revenues and results of operations.

Subsequent to our adoption of ASU 2017-01 on January 1, 2017, transaction costs associated with our acquisitions are capitalized as part of the purchase price of the acquisition. Prior to our adoption of ASU 2017-01, acquisition costs associated with all operating property acquisitions and those development and redevelopment acquisitions that met the criteria to be accounted for as business combinations were expensed as incurred and costs associated with development acquisitions accounted for as asset acquisitions were capitalized as part of the cost of the asset. During the years ended December 31, 2018, 2017 and 2016, we capitalized \$3.8 million, \$4.6 million, and \$0.5 million, respectively, of acquisition costs. During the year ended December 31, 2016, we expensed \$1.9 million of acquisition costs.

#### Evaluation of Asset Impairment

We evaluate our real estate assets for potential impairment whenever events or changes in circumstances indicate that the carrying amount of a given asset may not be recoverable. We evaluate our real estate assets for impairment on a property-by-property basis. Indicators we use to determine whether an impairment evaluation is necessary include:

low occupancy levels, forecasted low occupancy levels or near term lease expirations at a specific property;

current period operating or cash flow losses combined with a historical pattern or future projection of potential continued operating or cash flow losses at a specific property;

deterioration in rental rates for a specific property as evidenced by sudden significant rental rate decreases or continuous rental rate decreases over numerous quarters, which could signal a continued decrease in future cash flow for that property;

deterioration of a given rental submarket as evidenced by significant increases in market vacancy and/or negative absorption rates or continuous increases in market vacancy and/or negative absorption rates over numerous quarters, which could signal a decrease in future cash flow for properties within that submarket;

significant increases in property sales yields, continuous increases in property sales yields over several quarters, or recent property sales at a loss within a given submarket, each of which could signal a decrease in the market value of properties;

- significant change in strategy or use of a specific property or any other event that could result in a decreased holding period, including classifying a property as held for sale, or significant development delay;

evidence of material physical damage to the property; and

default by a significant tenant when any of the other indicators above are present.

When we evaluate for potential impairment our real estate assets to be held and used, we first evaluate whether there are any indicators of impairment. If any impairment indicators are present for a specific real estate asset, we then perform an undiscounted cash flow analysis and compare the net carrying amount of the real estate asset to the real estate asset's estimated undiscounted future cash flow over the anticipated holding period. If the estimated undiscounted future cash flow is less than the net carrying amount of the real estate asset, we perform an impairment loss calculation to determine if the fair value of the real estate asset, less estimated costs to sell, is less than the net carrying value of the real estate asset. We also perform an impairment loss calculation for real estate assets held for sale to determine if the fair value of the real estate asset, less estimated costs to sell, is less than the net carrying value of the real estate asset. Our impairment loss calculation compares the net carrying amount of the real estate asset to the real estate asset's estimated fair value, which may be based on estimated discounted future cash flow calculations or third-party valuations or appraisals. We recognize an impairment loss if the amount of the asset's net carrying amount exceeds the asset's estimated fair value less costs to sell. If we recognize an impairment loss, the estimated fair value of the asset becomes its new cost basis. For a depreciable long-lived asset, the new cost basis will be depreciated (amortized) over the remaining useful life of that asset.

Our undiscounted cash flow and fair value calculations contain uncertainties because they require management to make assumptions and to apply judgment to estimate future cash flow and property fair values, including selecting the discount or capitalization rate that reflects the risk inherent in future cash flow. Estimating projected cash flow is highly subjective as it requires assumptions related to future rental rates, tenant allowances, operating expenditures, property taxes, capital improvements, and occupancy levels. We are also required to make a number of assumptions relating to future economic and market events and prospective operating trends. Determining the appropriate capitalization rate also requires significant judgment and is typically based on many factors including the prevailing rate for the market or submarket, as well as the quality and location of the properties. Further, capitalization rates can fluctuate resulting from a variety of factors in the overall economy or within regional markets. If the actual net cash flow or actual market capitalization rates significantly differ from our estimates, the impairment evaluation for an individual asset could be materially affected.

For each property where such an indicator occurred and/or for properties within a given submarket where such an indicator occurred, we completed an impairment evaluation. After completing this process, we determined that for each of the operating properties evaluated, undiscounted cash flows over the holding period were in excess of carrying



value and, therefore, we did not record any impairment losses for these properties.

#### Cost Capitalization and Depreciation

We capitalize costs associated with development and redevelopment activities, capital improvements, and tenant improvements, including internal compensation costs. In addition, for development and redevelopment projects, we

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also capitalize the following costs during periods in which activities necessary to prepare the project for its intended use are in progress: interest costs based on the weighted average interest rate of our outstanding indebtedness for the period, real estate taxes and insurance. For the years ended December 31, 2018, 2017 and 2016, we capitalized \$24.2 million, \$23.2 million and \$19.0 million, respectively, of internal costs to our qualifying development projects.

Amounts capitalized are depreciated or amortized over estimated useful lives determined by management. We depreciate buildings and improvements based on the estimated useful life of the asset, and we amortize tenant improvements over the shorter of the estimated useful life or estimated remaining life of the related lease. All capitalized costs are depreciated or amortized using the straight-line method.

Determining whether expenditures meet the criteria for capitalization and the assignment of depreciable lives requires management to exercise significant judgment. Expenditures that meet one or more of the following criteria generally qualify for capitalization:

- provide benefit in future periods;
- extend the useful life of the asset beyond our original estimates; and
- increase the quality of the asset beyond our original estimates.

Our historical experience has demonstrated that we have not had material write-offs of assets and that our depreciation and amortization estimates have been reasonable and appropriate.

#### Share-Based Incentive Compensation Accounting

At December 31, 2018, the Company had one share-based incentive compensation plan, the Kilroy Realty 2006 Incentive Award Plan, which is described more fully in Note 15 “Share-Based Compensation” to our consolidated financial statements included in this report. The Executive Compensation Committee determines compensation for Executive Officers. Compensation cost for all share-based awards, including options, requires an estimate of fair value on the grant date and compensation cost is recognized on a straight-line basis over the service vesting period, which represents the requisite service period. The grant date fair value for compensation programs that contain market conditions, like modifiers based on total stockholder return (a “market condition”), are performed using complex pricing valuation models that require the input of assumptions, including judgments to estimate expected stock price volatility, expected life, and forfeiture rate. Specifically, the grant date fair value of share-based compensation programs that include market conditions are calculated using a Monte Carlo simulation pricing model and the grant date fair value of stock option grants are calculated using the Black-Scholes valuation model. Additionally, certain of our market condition share-based compensation programs also contain pre-defined financial performance conditions, including FFO per share, FAD per share growth, and debt to EBITDA ratio goals which can impact the number of restricted stock units ultimately earned. This variability relating to the level of the performance condition achieved requires management’s judgment and estimates, which impacts compensation cost recognized for these awards during the performance period. As of December 31, 2018, the performance condition for certain of our outstanding market condition share-based compensation programs has been met and compensation cost for these awards is no longer variable. For these awards, although the number of restricted stock units ultimately earned remains variable subject to the ultimate achievement level of the market condition, compensation cost is no longer variable for these awards as the market condition was already taken into consideration as part of the grant date fair value calculation. As of December 31, 2018, there are certain outstanding share-based compensation awards where the performance conditions have not all yet been met. For these awards, compensation cost and the number of restricted stock units ultimately earned remains variable.

For the years ended December 31, 2018, 2017, and 2016 we recorded approximately \$23.5 million, \$14.5 million, and \$16.6 million, respectively, of compensation cost related to programs that were subject to such valuation models. If the valuation of the grant date fair value for such programs changed by 10%, the potential impact to our net income available to common stockholders would be approximately \$2.0 million, \$1.1 million, and \$1.4 million for the years ended December 31, 2018, 2017, and 2016, respectively.

## Factors That May Influence Future Results of Operations

### Development Program

We believe that a portion of our long-term future growth will continue to come from the completion of our in-process development projects and, subject to market conditions, executing on our future development pipeline, including expanding entitlements. Over the past several years, we increased our focus on development opportunities and expanded our future development pipeline through targeted acquisitions of development opportunities on the West Coast. This includes the acquisition of a 39-acre fully-entitled development site in South San Francisco, California on June 1, 2018 for a cash purchase price of approximately \$308.2 million as discussed in “—Acquisitions” below.

We have a proactive planning process by which we continually evaluate the size, timing, costs and scope of our development program and, as necessary, scale activity to reflect the economic conditions and the real estate fundamentals that exist in our submarkets. We expect to execute on our development program with prudence and will be pursuing opportunities with attractive economic returns in strategic locations with proximity to public transportation or transportation access and retail amenities and in markets with strong fundamentals and visible demand. We plan to develop in phases as appropriate and we generally favor starting projects with pre-leasing activity, as appropriate.

### In-Process Development Projects - Tenant Improvement

During the year ended December 31, 2018, the following two development projects progressed from the under construction phase to the tenant improvement phase:

100 Hooper, SOMA, San Francisco, California, which we acquired in July 2015 and commenced construction on in November 2016. This project encompasses approximately 312,000 square feet of office and approximately 88,000 square feet of production, distribution and repair (“PDR”) space configured in two buildings with a total estimated investment of approximately \$270.0 million. The office portion of the project is 100% leased to Adobe Systems Inc. and the PDR space is 38% leased. We commenced revenue recognition on the lease with Adobe Systems Inc. on October 1, 2018 and cash rents will commence in the first quarter of 2019 through the second quarter of 2020. The project is currently expected to be stabilized in the second quarter of 2019.

The Exchange on 16th, Mission Bay, San Francisco, California, which we acquired in May 2014 and commenced construction on in June 2015. This project will encompass approximately 750,000 gross rentable square feet consisting of 736,000 square feet of office space and 14,000 square feet of retail space at a total estimated investment of \$585.0 million. The office space in the project is 100% pre-leased to Dropbox, Inc. Cash rents will commence in the third quarter of 2019 through the first quarter of 2020. The estimated stabilization dates for Phase I, Phase II, and Phase III are the third quarter of 2019, the fourth quarter of 2019, and the third quarter of 2020, respectively.

### In-Process Development Projects - Under Construction

As of December 31, 2018, we had three projects in our in-process development pipeline that were under construction.

Hollywood development, Hollywood, California, which we acquired in 2013. We commenced construction on the office component of this mixed-use project in January 2018, which includes the project’s overall infrastructure and site work and approximately 355,000 square feet of office space for a total estimated investment of \$300.0 million. The office space of this project is 100% pre-leased to Netflix, Inc. We commenced construction on the residential component of the project in December 2018, which encompasses 193 residential units at a total estimated investment of \$195.0 million. The residential component is currently expected to be completed in the fourth quarter of 2020.

333 Dexter, South Lake Union, Washington, which we acquired in February 2015 and commenced construction on in June 2017. This project encompasses approximately 650,000 square feet of office space at a total

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estimated investment of \$380.0 million. Construction is currently in progress and the cold shell is currently estimated to be ready for tenant improvements in the second half of 2019.

One Paseo - Del Mar Heights, San Diego, California, which we acquired in November 2007. We commenced construction on the retail and residential components of this mixed-use project in December 2016, which includes site work and related infrastructure for the entire project, as well as 608 residential units and approximately 96,000 square feet of retail space. The total estimated investment for the retail and residential components of the project is approximately \$470.0 million. The project is expected to be stabilized in phases beginning in the first quarter of 2019 for the retail space through the third quarter of 2020 for the residential units. As of the date of this report, the retail space of the project was 91% leased. We commenced construction on the office component of the project in December 2018, which encompasses 285,000 square feet of office space at a total estimated investment of \$205.0 million. As of the date of this report, the office component of the project was 42% pre-leased.

#### Future Development Pipeline

As of December 31, 2018, our future development pipeline included five future projects located in the San Francisco Bay Area and San Diego County with an aggregate cost basis of approximately \$773.2 million, at which we believe we could develop more than 5.0 million rentable square feet for a total estimated investment of approximately \$3.5 billion to \$5.0 billion, depending on successfully obtaining entitlements and market conditions.

The following table sets forth information about our future development pipeline.

| Future Development Pipeline         | Location                | Approx. Developable Square Feet / Resi Units <sup>(1)</sup> | Total Costs as of 12/31/2018 (\$ in millions) <sup>(2)</sup> |
|-------------------------------------|-------------------------|---|--|
| San Diego County                    |                         |   |  |
| 2100 Kettner                        | Little Italy            | 175,000   | \$ 26.0  |
| 9455 Towne Centre Drive             | University Towne Center | 150,000   | 16.4   |
| Santa Fe Summit – Phases II and III | 56 Corridor             | 600,000   | 79.9   |
| San Francisco Bay Area              |                         |   |  |
| Kilroy Oyster Point                 | South San Francisco     | 2,500,000   | 399.7  |
| Flower Mart                         | SOMA                    | TBD   | 251.2  |
| <b>TOTAL:</b>                       |                         |   | <b>\$ 773.2</b>  |

<sup>(1)</sup> The developable square feet and scope of projects could change materially from estimated data provided due to one (1) or more of the following: any significant changes in the economy, market conditions, our markets, tenant requirements and demands, construction costs, new supply, regulatory and entitlement processes or project design.

<sup>(2)</sup> Represents cash paid and costs incurred, including accrued liabilities in accordance with GAAP, as of December 31, 2018.

Fluctuations in our development activities could cause fluctuations in the average development asset balances qualifying for interest and other carrying cost and internal cost capitalization in future periods. During the years ended December 31, 2018 and 2017, we capitalized interest on in-process development projects and future development pipeline projects with an average aggregate cost basis of approximately \$1.6 billion and \$1.0 billion, respectively, as it

was determined these projects qualified for interest and other carrying cost capitalization under GAAP. For the years ended December 31, 2018 and 2017, we capitalized \$68.1 million and \$46.5 million, respectively, of interest to our qualifying development projects. For the years ended December 31, 2018 and 2017, we capitalized \$24.2 million and \$23.2 million respectively, of internal costs to our qualifying redevelopment and development projects.

Capital Recycling Program. We continuously evaluate opportunities for the potential disposition of non-core properties and undeveloped land in our portfolio or the formation of strategic ventures with the intent of recycling the proceeds generated into capital used to fund new operating and development acquisitions, to finance development and redevelopment expenditures, to repay long-term debt and for other general corporate purposes. As part of this strategy, we attempt to enter into Section 1031 Exchanges and other tax deferred transaction structures, when possible, to defer some or all of the taxable gains on the sales, if any, for federal and state income tax purposes. See the “Liquidity and

Capital Resources of the Operating Partnership – Liquidity Sources” section for further discussion of our capital recycling activities.

In connection with our capital recycling strategy, during 2018, we completed the sale of 11 office properties to unaffiliated third parties for total gross sales proceeds of \$373.0 million. During 2017, we completed the sale of 11 office properties and one undeveloped land parcel to unaffiliated third parties for total gross sales proceeds of \$186.6 million.

The timing of any potential future disposition or strategic venture transactions will depend on market conditions and other factors, including but not limited to our capital needs and our ability to defer some or all of the taxable gains on the sales. We cannot assure that we will dispose of any additional properties, enter into any additional strategic ventures, or that we will be able to identify and complete the acquisition of a suitable replacement property to effect a Section 1031 Exchange or be able to use other tax deferred structures in connection with our strategy. See the “Liquidity and Capital Resources of the Operating Partnership – Liquidity Sources” section for further information.

Acquisitions. As part of our growth strategy, which is highly dependent on market conditions and business cycles, among other factors, we continue to evaluate strategic opportunities and remain a disciplined buyer of development and redevelopment opportunities as well as value-add operating properties. We continue to focus on growth opportunities in West Coast markets populated by knowledge and creative based tenants in a variety of industries, including technology, media, healthcare, life sciences, entertainment and professional services. Against the backdrop of market volatility, we expect to manage a strong balance sheet, execute on our development program and selectively evaluate opportunities that either add immediate Net Operating Income to our portfolio or play a strategic role in our future growth.

During the year ended December 31, 2018, we acquired four office buildings in two transactions for a cash purchase price of \$257.0 million. In addition, we acquired a 39-acre development site for a cash purchase price of approximately \$308.2 million from an unrelated seller. During the year ended December 31, 2017, we acquired a 1.2 acre development site for \$19.4 million in cash. We generally finance our acquisitions through proceeds from the issuance of debt and equity securities, borrowings under our unsecured revolving credit facility, proceeds from our capital recycling program, the assumption of existing debt and cash flows from operations.

We cannot provide assurance that we will enter into any agreements to acquire properties, or undeveloped land, or that the potential acquisitions contemplated by any agreements we may enter into in the future will be completed. In addition, acquisitions are subject to various risks and uncertainties and we may be unable to complete an acquisition after making a nonrefundable deposit or incurring acquisition-related costs.

Incentive Compensation. Our Executive Compensation Committee determines compensation, including cash bonuses and equity incentives, for our executive officers. For 2018, the annual cash bonus program was structured to allow the Executive Compensation Committee to evaluate a variety of key quantitative and qualitative metrics at the end of the year and make a determination based on the Company’s and management’s overall performance. Our Executive Compensation Committee also grants equity incentive awards from time to time that include performance-based and/or market-measure based vesting requirements and time-based vesting requirements. As a result, accrued incentive compensation and compensation expense for future awards may be affected by our operating and development performance, financial results, stock price, performance against applicable performance-based vesting goals, market conditions, liquidity measures, and other factors. Consequently, we cannot predict the amounts that will be recorded in future periods related to such incentive compensation.

As of December 31, 2018, there was approximately \$60.5 million of total unrecognized compensation cost related to outstanding nonvested shares of restricted common stock and RSUs issued under share-based compensation



arrangements. Those costs are expected to be recognized over a weighted-average period of 3.0 years. The \$60.5 million of unrecognized compensation cost does not reflect the future compensation cost for any potential share-based awards that may be issued subsequent to December 31, 2018. Share-based compensation expense for potential future awards could be affected by our operating and development performance, financial results, stock price, performance against applicable performance-based vesting goals, market conditions and other factors.

Information on Leases Commenced and Executed

Leasing Activity and Changes in Rental Rates. The amount of net rental income generated by our properties depends principally on our ability to maintain the occupancy rates of currently leased space and to lease currently available space, newly developed or redeveloped properties, newly acquired properties with vacant space, and space available from unscheduled lease terminations. The amount of rental income we generate also depends on our ability to maintain or increase rental rates in our submarkets. Negative trends in one or more of these factors could adversely affect our rental income in future periods. The following tables set forth certain information regarding leasing activity for our stabilized portfolio during the year ended December 31, 2018.

For Leases Commenced

|                              | 1st & 2nd Generation <sup>(1)(2)</sup> |         |                                     |           | Retention Rates <sup>(4)</sup> | 2nd Generation <sup>(1)(2)</sup> |                          |                                    |                                      |   |
|------------------------------|--|---------|-------------------------------------|-----------|--------------------------------|----------------------------------|--------------------------|------------------------------------|--------------------------------------|---|
|                              | Number of Leases <sup>(3)</sup>        |         | Rentable Square Feet <sup>(3)</sup> |           |                                | TI/LC per Sq. Ft. <sup>(5)</sup> | TI/LC per Sq. Ft. / Year | Changes in Rents <sup>(6)(7)</sup> | Changes in Cash Rents <sup>(8)</sup> | Weighted Average Lease Term (in months) |
|                              | New                                    | Renewal | New                                 | Renewal   |                                |                                  |                          |                                    |                                      |   |
| Year Ended December 31, 2018 | 79                                     | 58      | 1,033,085                           | 1,161,596 | 49.1 %                         | \$47.09                          | \$7.24                   | 25.4 %                             | 10.7 %                               | 78                                      |

For Leases Executed <sup>(9)</sup>

|                              | 1st & 2nd Generation <sup>(1)(2)</sup> |         |                                     |           | TI/LC per Sq. Ft. <sup>(5)</sup> | 2nd Generation <sup>(1)(2)</sup> |                                    |                                      | Weighted Average Lease Term (in months) |
|------------------------------|--|---------|-------------------------------------|-----------|----------------------------------|----------------------------------|------------------------------------|--------------------------------------|---|
|                              | Number of Leases <sup>(3)</sup>        |         | Rentable Square Feet <sup>(3)</sup> |           |                                  | TI/LC Per Sq. Ft. / Year         | Changes in Rents <sup>(6)(7)</sup> | Changes in Cash Rents <sup>(8)</sup> |   |
|                              | New                                    | Renewal | New                                 | Renewal   |                                  |                                  |                                    |                                      |   |
| Year Ended December 31, 2018 | 89                                     | 58      | 1,667,447                           | 1,161,596 | \$56.90                          | \$7.11                           | 36.0 %                             | 14.8 %                               | 96                                      |

(1) Includes 100% of consolidated property partnerships.

First generation leasing includes space where we have made capital expenditures that result in additional revenue

(2) generated when the space is re-leased. Second generation leasing includes space where we have made capital expenditures to maintain the current market revenue stream.

(3) Represents leasing activity for leases that commenced or were signed during the period, including first and second generation space, net of month-to-month leases. Excludes leasing on new construction.

(4) Calculated as the percentage of space either renewed or expanded into by existing tenants or subtenants at lease expiration.

(5) Tenant improvements and leasing commissions per square foot exclude tenant-funded tenant improvements.

Calculated as the change between GAAP rents for new/renewed leases and the expiring GAAP rents for the same (6) space. Excludes leases for which the space was vacant longer than one year or vacant when the property was acquired.

Excludes commenced and executed leases of approximately 471,880 and 386,587 rentable square feet, (7) respectively, for the year ended December 31, 2018, for which the space was vacant longer than one year or being leased for the first time. Space vacant for more than one year is excluded from our change in rents calculations to provide a more meaningful market comparison.

(8) Calculated as the change between stated rents for new/renewed leases and the expiring stated rents for the same space. Excludes leases for which the space was vacant longer than one year or vacant when the property was

acquired.

(9) For the year ended December 31, 2018, 38 new leases totaling 1,138,133 rentable square feet were signed but not commenced as of December 31, 2018.

As of December 31, 2018, we believe that the weighted average cash rental rates for our total stabilized portfolio, are approximately 20% below the current average market rental rates. Individual properties within any particular submarket presently may be leased either above, below, or at the current market rates within that submarket, and the average rental rates for individual submarkets may be above, below, or at the average cash rental rate of our portfolio.

Our rental rates and occupancy are impacted by general economic conditions, including the pace of regional economic growth and access to capital. Therefore, we cannot give any assurance that leases will be renewed or that available space will be re-leased at rental rates equal to or above the current market rates. Additionally, decreased demand and other negative trends or unforeseeable events that impair our ability to timely renew or re-lease space could have further negative effects on our future financial condition, results of operations, and cash flows.

Scheduled Lease Expirations. The following tables set forth certain information regarding our lease expirations for our stabilized portfolio for the next five years and by region for the next two years.

Lease Expirations <sup>(1)</sup>

| Year of Lease Expiration | Number of Expiring Leases | Total Square Feet | % of Total Leased Sq. Ft. | Annualized Base Rent <sup>(2)(3)</sup> | % of Total Annualized Base Rent <sup>(2)</sup> | Annualized Base Rent per Sq. Ft. <sup>(2)</sup> |
|--------------------------|---------------------------|-------------------|---------------------------|--|--|---|
| 2019                     | 98                        | 1,410,267         | 11.5 %                    | \$ 63,201                              | 11.0 %   | \$ 44.81  |
| 2020                     | 96                        | 1,445,161         | 11.8 %                    | 58,889                                 | 10.2 %   | 40.75   |
| 2021                     | 83                        | 862,910           | 7.0 %                     | 37,914                                 | 6.6 %  | 43.94   |
| 2022                     | 52                        | 639,915           | 5.2 %                     | 27,523                                 | 4.7 %  | 43.01   |
| 2023                     | 71                        | 1,271,112         | 10.4 %                    | 66,383                                 | 11.5 %   | 52.22   |
| Total                    | 400                       | 5,629,365         | 45.9 %                    | \$ 253,910                             | 44.0 %   | \$ 45.10  |

| Year                | Region                 | # of Expiring Leases | Total Square Feet | % of Total Leased Sq. Ft. | Annualized Base Rent <sup>(2)(3)</sup> | % of Total Annualized Base Rent <sup>(2)</sup> | Annualized Rent per Sq. Ft. <sup>(2)</sup> |
|---------------------|------------------------|----------------------|-------------------|---------------------------|--|--|--|
| 2019 <sup>(4)</sup> | Greater Los Angeles    | 52                   | 279,163           | 2.3 %                     | \$ 9,533                               | 1.7 %  | \$ 34.15                                   |
|                     | Orange County          | 5                    | 74,181            | 0.6 %                     | 3,137                                  | 0.5 %  | 42.29                                      |
|                     | San Diego              | 16                   | 174,063           | 1.4 %                     | 6,648                                  | 1.2 %  | 38.19                                      |
|                     | San Francisco Bay Area | 16                   | 721,554           | 5.9 %                     | 38,313                                 | 6.6 %  | 53.10                                      |
|                     | Greater Seattle        | 9                    | 161,306           | 1.3 %                     | 5,570                                  | 1.0 %  | 34.53                                      |
|                     | Total                  | 98                   | 1,410,267         | 11.5 %                    | \$ 63,201                              | 11.0 %   | \$ 44.81                                   |
| 2020                | Greater Los Angeles    | 49                   | 457,339           | 3.8 %                     | \$ 18,372                              | 3.2 %  | \$ 40.17                                   |
|                     | Orange County          | 5                    | 38,526            | 0.3 %                     | 1,238                                  | 0.2 %  | 32.13                                      |
|                     | San Diego              | 16                   | 263,513           | 2.1 %                     | 10,455                                 | 1.8 %  | 39.68                                      |
|                     | San Francisco Bay Area | 21                   | 566,361           | 4.6 %                     | 26,263                                 | 4.6 %  | 46.37                                      |
|                     | Greater Seattle        | 5                    | 119,422           | 1.0 %                     | 2,561                                  | 0.4 %  | 21.44                                      |
|                     | Total                  | 96                   | 1,445,161         | 11.8 %                    | \$ 58,889                              | 10.2 %   | \$ 40.75                                   |

<sup>(1)</sup> For leases that have been renewed early with existing tenants, the expiration date and annualized base rent information presented takes into consideration the renewed lease terms. Excludes leases not commenced as of December 31, 2018, space leased under month-to-month leases, storage leases, vacant space and future lease renewal options not executed as of December 31, 2018.

<sup>(2)</sup> Annualized base rent includes the impact of straight-lining rent escalations and the amortization of free rent periods and excludes the impact of the following: amortization of deferred revenue related tenant-funded tenant improvements, amortization of above/below market rents, amortization for lease incentives due under existing leases, and expense reimbursement revenue. Additionally, the underlying leases contain various expense structures including full service gross, modified gross and triple net. Percentages represent percentage of total portfolio annualized contractual base rental revenue. For additional information on tenant improvement and leasing commission costs incurred by the Company for the current reporting period, please see further discussion under the caption "Information on Leases Commenced and Executed."

<sup>(3)</sup> Includes 100% of annualized base rent of consolidated property partnerships.

<sup>(4)</sup> Adjusting for leases executed as of December 31, 2018 but not yet commenced, the 2019 expirations would be reduced by 929,141 square feet.

In addition to the 0.7 million rentable square feet, or 5.6%, of currently available space in our stabilized portfolio, leases representing approximately 11.5% and 11.8% of the occupied square footage of our stabilized portfolio are scheduled to expire during 2019 and 2020, respectively. The leases scheduled to expire in 2019 and 2020 represent approximately 2.9 million rentable square feet, or 21.2%, of our total annualized base rental revenue. Individual properties within any particular submarket presently may be leased either above, below, or at the current quoted market rates within that submarket. Our ability to re-lease available space depends upon both general market conditions and the market conditions in the specific regions in which individual properties are located.

Approximately 1.4 million rentable square feet, or 11.0%, of our total annualized base rental revenue is scheduled to expire in 2019. As of December 31, 2018, we had executed leases for 0.9 million rentable square feet of the expiring 1.4 million rentable square feet. For the 0.9 million leased rentable square feet, we believe that the weighted average cash rental rates are approximately 15.0% below market. We believe the weighted average cash rental rates for the remaining 0.5 million expiring rentable feet are approximately 25% below current average market rental rates.

For the approximately 1.4 million rentable square feet, or 10.2%, of our total annualized base rental revenue scheduled to expire in 2020, we believe that the weighted average cash rental rates for our overall portfolio are approximately 20% below current average market rental rates.

#### Stabilized Portfolio Information

As of December 31, 2018, our stabilized portfolio was comprised of 94 office properties encompassing an aggregate of approximately 13.2 million rentable square feet and 200 residential units at our residential tower in Hollywood, California. Our stabilized portfolio includes all of our properties with the exception of development and redevelopment properties currently committed for construction, under construction or in the tenant improvement phase, undeveloped land and real estate assets held for sale. We define redevelopment properties as those properties for which we expect to spend significant development and construction costs on the existing or acquired buildings pursuant to a formal plan, the intended result of which is a higher economic return on the property. We define properties in the tenant improvement phase as properties that we are developing or redeveloping where the project has reached cold shell condition and is ready for tenant improvements, which may require additional major base building construction before being placed in service. Projects in the tenant improvement phase are added to our stabilized portfolio once the project reaches the earlier of 95% occupancy or one year from the date of the cessation of major base building construction activities. Costs capitalized to construction in progress for development and redevelopment properties are transferred to land and improvements, buildings and improvements, and deferred leasing costs on our consolidated balance sheets as the historical cost of the property as the projects are placed in service.

We did not have any redevelopment or held for sale properties at December 31, 2018. Our stabilized portfolio also excludes our future development pipeline, which as of December 31, 2018 was comprised of five potential development sites, representing approximately 73 gross acres of undeveloped land on which we believe we have the potential to develop more than 5.0 million rentable square feet, depending upon economic conditions.

As of December 31, 2018, the following properties were excluded from our stabilized portfolio:

|   | Number of<br>Properties/Projects | Estimated<br>Rentable<br>Square<br>Feet <sup>(1)</sup> |
|---|----------------------------------|--|
| In-process development projects - tenant improvement <sup>(2)</sup> | 2                                | 1,150,000  |
| In-process development projects - under construction <sup>(3)</sup> | 3                                | 1,290,000  |

(1) Estimated rentable square feet upon completion.

(2) Includes 88,000 square feet of Production, Distribution, and Repair (“PDR”) space.

(3) In addition to the estimated office and PDR rentable square feet noted above, development projects under construction also include 96,000 square feet of retail space and 801 residential units.

The following table reconciles the changes in the rentable square feet in our stabilized office portfolio of operating properties from December 31, 2017 to December 31, 2018:

|                               | Number of<br>Buildings | Rentable<br>Square Feet |
|-------------------------------|------------------------|-------------------------|
| Total as of December 31, 2017 | 101                    | 13,720,597              |
| Acquisitions                  | 4                      | 255,560                 |
| Dispositions                  | (11 )                  | (772,246 )              |

|  |    |            |
|--|----|------------|
| Remeasurement                                | —  | 28,669     |
| Total as of December 31, 2018 <sup>(1)</sup> | 94 | 13,232,580 |

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Includes four properties owned by consolidated property partnerships (see Note 2 “Basis of Presentation and (1) Significant Accounting Policies” to our consolidated financial statements included in this report for additional information).

## Occupancy Information

The following table sets forth certain information regarding our stabilized portfolio:

## Stabilized Portfolio Occupancy

| Region                     | Number of Buildings | Rentable Square Feet | Occupancy at <sup>(1)</sup> |            |            |       |
|----------------------------|---------------------|----------------------|-----------------------------|------------|------------|-------|
|                            |                     |                      | 12/31/2018                  | 12/31/2017 | 12/31/2016 |       |
| Greater Los Angeles        | 33                  | 3,956,497            | 95.1%                       | 93.3%      | %          | 95.0% |
| Orange County              | 1                   | 271,556              | 89.6%                       | 86.6%      | %          | 97.8% |
| San Diego County           | 21                  | 2,045,941            | 89.3%                       | 97.4%      | %          | 93.2% |
| San Francisco Bay Area     | 31                  | 5,160,569            | 96.4%                       | 96.1%      | %          | 97.6% |
| Greater Seattle            | 8                   | 1,798,017            | 93.6%                       | 95.4%      | %          | 97.2% |
| Total Stabilized Portfolio | 94                  | 13,232,580           | 94.4%                       | 95.2%      | %          | 96.0% |

Average  
Occupancy  
Year Ended  
December 31,  
2018 2017

|                                      |       |       |
|--------------------------------------|-------|-------|
| Stabilized Portfolio <sup>(1)</sup>  | 94.1% | 94.1% |
| Same Store Portfolio <sup>(2)</sup>  | 94.1% | 94.5% |
| Residential Portfolio <sup>(3)</sup> | 79.7% | 70.2% |

(1) Occupancy percentages reported are based on our stabilized office portfolio as of the end of the period presented and exclude occupancy percentages of properties held for sale.

Occupancy percentages reported are based on office properties owned and stabilized as of January 1, 2017 and still owned and stabilized as of December 31, 2018. See discussion under “Results of Operations” for additional information.

(3) Our residential portfolio consists of our 200-unit residential tower located in Hollywood, California.



## Results of Operations

Comparison of the Year Ended December 31, 2018 to the Year Ended December 31, 2017

## Net Operating Income

Management internally evaluates the operating performance and financial results of our stabilized portfolio based on Net Operating Income. We define “Net Operating Income” as consolidated operating revenues (rental income, tenant reimbursements and other property income) less consolidated operating expenses (property expenses, real estate taxes, provision for bad debts and ground leases).

Net Operating Income is considered by management to be an important and appropriate supplemental performance measure to net income because we believe it helps both investors and management to understand the core operations of our properties excluding corporate and financing-related costs and non-cash depreciation and amortization. Net Operating Income is an unlevered operating performance metric of our properties and allows for a useful comparison of the operating performance of individual assets or groups of assets. This measure thereby provides an operating perspective not immediately apparent from GAAP income from operations or net income. In addition, Net Operating Income is considered by many in the real estate industry to be a useful starting point for determining the value of a real estate asset or group of assets. Other real estate companies may use different methodologies for calculating Net Operating Income, and accordingly, our presentation of Net Operating Income may not be comparable to other real estate companies. Because of the exclusion of the items shown in the reconciliation below, Net Operating Income should only be used as a supplemental measure of our financial performance and not as an alternative to GAAP income from operations or net income.

Management further evaluates Net Operating Income by evaluating the performance from the following property groups:

**Same Store Properties** – includes the consolidated results of all of the office properties that were owned and included in our stabilized portfolio for two comparable reporting periods, i.e., owned and included in our stabilized portfolio as of January 1, 2017 and still owned and included in the stabilized portfolio as of December 31, 2018, including our residential tower in Hollywood, California;

**Development Properties** – includes the results generated by one office development project that was added to the stabilized portfolio in the first quarter of 2017 and our in-process and future development projects, including a project in the tenant improvement phase at which revenue recognition commenced in the fourth quarter of 2018;

**Acquisition Properties** – includes the results, from the dates of acquisition through the periods presented, for the four office buildings we acquired during 2018; and

**Disposition Properties** – includes the results of the eleven properties disposed of in the fourth quarter of 2018 and the eleven properties disposed of in 2017.

The following table sets forth certain information regarding the property groups within our stabilized office portfolio as of December 31, 2018.

| Group  | # of Buildings | Rentable Square Feet |
|--|----------------|----------------------|
| Same Store Properties                              | 87             | 12,611,661           |
| Development Properties - Stabilized <sup>(1)</sup> | 3              | 365,359              |

|                            |    |            |
|----------------------------|----|------------|
| Acquisition Properties     | 4  | 255,560    |
| Total Stabilized Portfolio | 94 | 13,232,580 |

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(1) Excludes development projects in the tenant improvement phase, our in-process development projects and future development projects.

The following table summarizes our Net Operating Income, as defined, for our total portfolio for the years ended December 31, 2018 and 2017.

|   | Year Ended           |           | Dollar<br>Change | Percentage<br>Change |
|---|----------------------|-----------|------------------|----------------------|
|   | December 31,<br>2018 | 2017      |                  |                      |
| Reconciliation of Net Income Available to Common Stockholders to<br>Net Operating Income, as defined: |                      |           |                  |                      |
| Net Income Available to Common Stockholders   | \$258,415            | \$151,249 | \$107,166        | 70.9 %               |
| Preferred dividends   | —                    | 5,774     | (5,774 )         | (100.0 )             |
| Original issuance costs of redeemed preferred stock   | —                    | 7,589     | (7,589 )         | (100.0 )             |
| Net income attributable to Kilroy Realty Corporation  | 258,415              | 164,612   | 93,803           | 57.0                 |
| Net income attributable to noncontrolling common units of the<br>Operating Partnership                | 5,193                | 3,223     | 1,970            | 61.1                 |
| Net income attributable to noncontrolling interests in consolidated<br>property partnerships          | 14,318               | 12,780    | 1,538            | 12.0                 |
| Net income  | \$277,926            | \$180,615 | \$97,311         | 53.9 %               |
| Unallocated expense (income):   |                      |           |                  |                      |
| General and administrative expenses   | 90,471               | 60,581    | 29,890           | 49.3                 |
| Depreciation and amortization   | 254,281              | 245,886   | 8,395            | 3.4                  |
| Interest income and other net investment loss (gain)  | 559                  | (5,503 )  | 6,062            | (110.2 )             |
| Interest expense  | 49,721               | 66,040    | (16,319 )        | (24.7 )              |
| Loss on early extinguishment of debt  | 12,623               | 5,312     | 7,311            | 137.6                |
| Net gain on sales of land   | (11,825 )            | (449 )    | (11,376 )        | 2,533.6              |
| Gains on sales of depreciable operating properties  | (142,926 )           | (39,507 ) | (103,419 )       | 261.8                |
| Net Operating Income, as defined  | \$530,830            | \$512,975 | \$17,855         | 3.5 %                |

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The following tables summarize our Net Operating Income, as defined, for our total portfolio for the years ended December 31, 2018 and 2017.

|                                  | Year Ended December 31,<br>2018 |                  |                   |                   |           | 2017                            |                  |                   |                   |           |
|----------------------------------|---------------------------------|------------------|-------------------|-------------------|-----------|---------------------------------|------------------|-------------------|-------------------|-----------|
|                                  | Same<br>Store<br>(in thousands) | Develop-<br>ment | Acquisi-<br>tions | Disposi-<br>tions | Total     | Same<br>Store<br>(in thousands) | Develop-<br>ment | Acquisi-<br>tions | Disposi-<br>tions | Total     |
| Operating revenues:              |                                 |                  |                   |                   |           |                                 |                  |                   |                   |           |
| Rental income                    | \$596,479                       | \$31,426         | \$6,458           | \$22,268          | \$656,631 | \$577,084                       | \$21,380         | \$—               | \$35,432          | \$633,896 |
| Tenant reimbursements            | 73,094                          | 1,230            | 1,378             | 5,280             | 80,982    | 69,659                          | —                | —                 | 6,900             | 76,559    |
| Other property income            | 9,243                           | 11               | 210               | 221               | 9,685     | 7,221                           | 1,013            | —                 | 312               | 8,546     |
| Total                            | 678,816                         | 32,667           | 8,046             | 27,769            | 747,298   | 653,964                         | 22,393           | —                 | 42,644            | 719,001   |
| Property and related expenses:   |                                 |                  |                   |                   |           |                                 |                  |                   |                   |           |
| Property expenses                | 121,663                         | 6,025            | 598               | 5,501             | 133,787   | 117,816                         | 4,279            | —                 | 7,876             | 129,971   |
| Real estate taxes                | 62,648                          | 4,168            | 1,072             | 2,932             | 70,820    | 58,554                          | 3,552            | —                 | 4,343             | 66,449    |
| Provision for bad debts          | 5,742                           | 17               | —                 | (74 )             | 5,685     | 2,962                           | —                | —                 | 307               | 3,269     |
| Ground leases                    | 6,176                           | —                | —                 | —                 | 6,176     | 6,337                           | —                | —                 | —                 | 6,337     |
| Total                            | 196,229                         | 10,210           | 1,670             | 8,359             | 216,468   | 185,669                         | 7,831            | —                 | 12,526            | 206,026   |
| Net Operating Income, as defined | \$482,587                       | \$22,457         | \$6,376           | \$19,410          | \$530,830 | \$468,295                       | \$14,562         | \$—               | \$30,118          | \$512,975 |

Year Ended December 31, 2018 as compared to the Year Ended December 31, 2017

|                                  | Same Store    |                | Development   |                | Acquisitions  |                | Dispositions  |                | Total         |                |
|----------------------------------|---------------|----------------|---------------|----------------|---------------|----------------|---------------|----------------|---------------|----------------|
|                                  | Dollar Change | Percent Change | Dollar Change | Percent Change | Dollar Change | Percent Change | Dollar Change | Percent Change | Dollar Change | Percent Change |
| Operating revenues:              |               |                |               |                |               |                |               |                |               |                |
| Rental income                    | \$19,395      | 3.4 %          | \$10,046      | 47.0 %         | \$6,458       | 100.0 %        | \$(13,164)    | (37.2 )%       | \$22,735      | 3.6 %          |
| Tenant reimbursements            | 3,435         | 4.9            | 1,230         | 100.0          | 1,378         | 100.0          | (1,620 )      | (23.5 )        | 4,423         | 5.8            |
| Other property income            | 2,022         | 28.0           | (1,002 )      | (98.9 )        | 210           | 100.0          | (91 )         | (29.2 )        | 1,139         | 13.3           |
| Total                            | 24,852        | 3.8            | 10,274        | 45.9           | 8,046         | 100.0          | (14,875 )     | (34.9 )        | 28,297        | 3.9            |
| Property and related expenses:   |               |                |               |                |               |                |               |                |               |                |
| Property expenses                | 3,847         | 3.3            | 1,746         | 40.8           | 598           | 100.0          | (2,375 )      | (30.2 )        | 3,816         | 2.9            |
| Real estate taxes                | 4,094         | 7.0            | 616           | 17.3           | 1,072         | 100.0          | (1,411 )      | (32.5 )        | 4,371         | 6.6            |
| Provision for bad debts          | 2,780         | 93.9           | 17            | 100.0          | —             | —              | (381 )        | (124.1)        | 2,416         | 73.9           |
| Ground leases                    | (161 )        | (2.5 )         | —             | —              | —             | —              | —             | —              | (161 )        | (2.5 )         |
| Total                            | 10,560        | 5.7            | 2,379         | 30.4           | 1,670         | 100.0          | (4,167 )      | (33.3 )        | 10,442        | 5.1            |
| Net Operating Income, as defined | \$14,292      | 3.1 %          | \$7,895       | 54.2 %         | \$6,376       | 100.0 %        | \$(10,708)    | (35.6 )%       | \$17,855      | 3.5 %          |



Net Operating Income increased \$17.9 million, or 3.5%, for the year ended December 31, 2018 as compared to the year ended December 31, 2017 primarily resulting from:

• An increase of \$14.3 million attributable to the Same Store Properties primarily resulting from:

• An increase in rental income of \$19.4 million primarily due to the following:

\$20.2 million increase due primarily to new leases and renewals at higher overall average rental rates across all regions; partially offset by

\$0.6 million decrease due to lower occupancy primarily resulting from lease expirations for one tenant in the Greater Seattle region and one tenant in the San Diego region;

• An increase in tenant reimbursements of \$3.4 million primarily due to:

\$2.6 million increase due to higher recurring expenses related to security, parking, janitorial, contract services, insurance and repairs and maintenance at certain properties;

\$0.6 million increase due to \$1.2 million of higher annual property taxes in 2018 primarily in the Greater Seattle region; offset by \$0.6 million lower supplemental taxes primarily due to two properties in the San Francisco Bay area;

\$0.8 million increase due to new triple net tenants replacing base year tenants and higher occupancy primarily in the Greater Seattle region; offset by

\$0.6 million decrease due to higher abated tenant reimbursements as compared to the prior year in addition to decreased tenant reimbursements related to base year adjustments;

• An increase in other property income of \$2.0 million primarily due to higher early lease termination fees for three leases each in different regions, partially offset by

• An increase in property and related expenses of \$10.6 million primarily resulting from:

• An increase of \$3.8 million in property expenses primarily resulting from:

\$4.5 million increase in certain recurring operating costs due to increased demand and higher rates related to security, parking, janitorial, contract services and insurance, as well as higher repairs and maintenance and various other reimbursable expenses; offset by

\$0.6 million decrease in non-reimbursable expenses primarily due to non-recurring parking costs incurred in 2017;

• An increase of \$4.1 million in real estate taxes primarily due to:

\$2.4 million increase in supplemental taxes primarily due to a reduction in 2017 supplemental taxes at one property that was redeveloped in 2013;

\$1.6 million from regular annual property tax increases in 2018;

• An increase of \$2.8 million in provision for bad debts primarily due to a provision recorded for one tenant partially offset by a decrease in the provision for another tenant due to the assignment of its lease to a credit tenant. During the

year ended December 31, 2018, we recorded a \$7.0 million increase in the provision for bad debts related to one tenant based on our discussions with this tenant and consistent with our accounting policies. As of December 31, 2018, our lease with this tenant represented approximately 1% of our total annualized base rental revenues.

• An increase of \$7.9 million attributable to the Development Properties;

• An increase of \$6.4 million attributable to the Acquisition Properties; and

• A decrease of \$10.7 million attributable to the Disposition Properties.

#### Other Expenses and Income

#### General and Administrative Expenses

General and administrative expenses increased by approximately \$29.9 million, or 49.3%, for the year ended December 31, 2018 compared to the year ended December 31, 2017 primarily due to the following:

• An increase of \$12.1 million relating to accrued executive retirement benefits;

• An increase of \$11.5 million due to higher stock compensation amortization as well as higher compensation and office expenses related to the growth of the Company; and

• An increase of \$6.5 million resulting from higher professional service costs primarily related to legal fees incurred in connection with a previously disclosed litigation matter.

#### Depreciation and Amortization

Depreciation and amortization increased by approximately \$8.4 million, or 3.4%, for the year ended December 31, 2018 compared to the year ended December 31, 2017, primarily due to the following:

• An increase of \$6.6 million attributable to the Same Store Properties;

• An increase of \$4.7 million attributable to the Acquisition Properties;

• An increase of \$2.8 million attributable to the Development Properties; partially offset by

• A decrease of \$5.7 million attributable to the Disposition Properties.

#### Interest Expense

The following table sets forth our gross interest expense, including debt discounts/premiums and deferred financing cost amortization and capitalized interest, including capitalized debt discounts/premiums and deferred financing cost amortization for the years ended December 31, 2018 and 2017.

|   | Year Ended           |           | Dollar<br>Change | Percentage<br>Change |   |
|---|----------------------|-----------|------------------|----------------------|---|
|   | December 31,<br>2018 | 2017      |                  |                      |   |
|   | (\$ in thousands)    |           |                  |                      |   |
| Gross interest expense                            | \$117,789            | \$112,577 | \$5,212          | 4.6                  | % |
| Capitalized interest and deferred financing costs | (68,068 )            | (46,537 ) | (21,531 )        | 46.3                 |   |
| Interest expense                                  | \$49,721             | \$66,040  | \$(16,319)       | (24.7)               | % |



Gross interest expense, before the effect of capitalized interest and deferred financing costs, increased \$5.2 million, or 4.6%, for the year ended December 31, 2018 as compared to the year ended December 31, 2017, primarily due to an increase in the average outstanding debt balance for the year ended December 31, 2018.

Capitalized interest and deferred financing costs increased \$21.5 million, or 46.3%, for the year ended December 31, 2018 compared to the year ended December 31, 2017, primarily attributable to an increase in the average development

asset balances qualifying for interest capitalization during 2018 as compared to 2017. During the years ended December 31, 2018 and 2017, we capitalized interest on in-process development projects and future development pipeline projects with an average aggregate cost basis of approximately \$1.6 billion and \$1.0 billion, respectively.

#### Loss on Early Extinguishment of Debt

In November 2018, we early redeemed the \$250.0 million aggregate principal amount of our outstanding 6.625% unsecured senior notes that were scheduled to mature on June 1, 2020. In connection with our early redemption, we incurred a loss on early extinguishment of debt of \$12.6 million, which was comprised of a premium paid to the note holders at the redemption date of \$11.8 million and a write-off of the unamortized discount and deferred financing costs of \$0.8 million.

In December 2017, we early redeemed the \$325.0 million aggregate principal amount of our outstanding 4.800% unsecured senior notes that were scheduled to mature on July 15, 2018. In connection with our early redemption, we incurred a loss on early extinguishment of debt of \$5.3 million, which was comprised of a premium paid to the note holders at the redemption date of \$5.0 million and a write-off of the unamortized discount and deferred financing costs of \$0.3 million.

#### Net income attributable to noncontrolling interests in consolidated property partnerships

Net income attributable to noncontrolling interests in consolidated property partnerships increased \$1.5 million for the year ended December 31, 2018 compared to the year ended December 31, 2017 due to the inclusion of interest expense in 2017 for a mortgage note secured by one of the properties held by the property partnerships that was repaid in the fourth quarter of 2017. The amounts reported for the years ended December 31, 2018 and 2017 are comprised of the noncontrolling interest's share of net income for 100 First Member, LLC ("100 First LLC") and 303 Second Street Member, LLC ("303 Second LLC") and the noncontrolling interest's share of net income for Redwood LLC. See Note 11 "Noncontrolling Interests on the Company's Consolidated Financial Statements" to our consolidated financial statements included in this report for additional information.

#### Comparison of the Year Ended December 31, 2017 to the Year Ended December 31, 2016

Management evaluated Net Operating Income for the year ended December 31, 2017 compared to the year ended December 31, 2016 by evaluating the performance from the following property groups:

- Same Store Properties – includes the results of all of the office properties that were owned and included in our stabilized portfolio for two comparable reporting periods, i.e., owned and included in our stabilized portfolio as of January 1, 2016 and still owned and included in the stabilized portfolio as of December 31, 2017;

Stabilized Development Properties – includes the results generated by the following:

- One office development project that was added to the stabilized portfolio in the first quarter of 2017;
- Two office development projects that were completed and stabilized in March 2016;
- Our residential project that was completed in June 2016; and
- One office development project that was added to the stabilized portfolio in the fourth quarter of 2016;

Acquisition Properties – includes the results, from the dates of acquisition through the periods presented, for the four office and three retail buildings we acquired during 2016; and

Dispositions, and Other Properties – includes the results of the ten properties disposed of in the third quarter of 2017, the one property disposed of during the first quarter of 2017, the six properties disposed of in 2016 and expenses for

certain of our in-process, near-term and future development projects.

The following table sets forth certain information regarding the property groups within our stabilized portfolio as of December 31, 2017:

| Group                             | # of Buildings | Rentable Square Feet |
|-----------------------------------|----------------|----------------------|
| Same Store Properties             | 88             | 12,182,805           |
| Stabilized Development Properties | 6              | 1,079,333            |
| Acquisition Properties            | 7              | 458,459              |
| Total Stabilized Portfolio        | 101            | 13,720,597           |

The following table summarizes our Net Operating Income, as defined, for our total portfolio for the years ended December 31, 2017 and 2016.

|  | Year Ended        |            | Dollar Change | Percentage Change |
|--|-------------------|------------|---------------|-------------------|
|  | December 31, 2017 | 2016       |               |                   |
| (\$ in thousands)  |                   |            |               |                   |
| Reconciliation of Net Income Available to Common Stockholders to Net Operating Income, as defined: |                   |            |               |                   |
| Net Income Available to Common Stockholders  | \$ 151,249        | \$ 280,538 | \$(129,289)   | (46.1)%           |
| Preferred dividends  | 5,774             | 13,250     | (7,476)       | (56.4)            |
| Original issuance costs of redeemed preferred stock  | 7,589             | —          | 7,589         | 100.0             |
| Net income attributable to Kilroy Realty Corporation   | 164,612           | 293,788    | (129,176)     | (44.0)            |
| Net income attributable to noncontrolling common units of the Operating Partnership                | 3,223             | 6,635      | (3,412)       | (51.4)            |
| Net income attributable to noncontrolling interests in consolidated property partnerships          | 12,780            | 3,375      | 9,405         | 278.7             |
| Net income   | \$ 180,615        | \$ 303,798 | \$(123,183)   | (40.5)%           |
| Unallocated expense (income):  |                   |            |               |                   |
| General and administrative expenses  | 60,581            | 57,029     | 3,552         | 6.2               |
| Acquisition-related expenses   | —                 | 1,902      | (1,902)       | (100.0)           |
| Depreciation and amortization  | 245,886           | 217,234    | 28,652        | 13.2              |
| Interest income and other net investment gains   | (5,503)           | (1,764)    | (3,739)       | 212.0             |
| Interest expense   | 66,040            | 55,803     | 10,237        | 18.3              |
| Loss on early extinguishment of debt   | 5,312             | —          | 5,312         | 100.0             |
| Net (gain) loss on sales of land   | (449)             | 295        | (744)         | (252.2)           |
| Gains on sales of depreciable operating properties   | (39,507)          | (164,302)  | 124,795       | (76.0)            |
| Net Operating Income, as defined   | \$ 512,975        | \$ 469,995 | \$ 42,980     | 9.1%              |

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The following tables summarize our Net Operating Income, as defined, for our total portfolio for the years ended December 31, 2017 and 2016.

|                                  | Year Ended December 31,<br>2017 |                        |              |                      |           | 2016                         |                        |              |                      |           |
|----------------------------------|---------------------------------|------------------------|--------------|----------------------|-----------|------------------------------|------------------------|--------------|----------------------|-----------|
|                                  | Same Store<br>(in thousands)    | Stabilized Development | Acquisitions | Dispositions & Other | Total     | Same Store<br>(in thousands) | Stabilized Development | Acquisitions | Dispositions & Other | Total     |
| Operating revenues:              |                                 |                        |              |                      |           |                              |                        |              |                      |           |
| Rental income                    | \$520,312                       | \$72,411               | \$29,358     | \$11,815             | \$633,896 | \$515,813                    | \$36,737               | \$4,250      | \$17,613             | \$574,413 |
| Tenant reimbursements            | 57,411                          | 10,027                 | 7,687        | 1,434                | 76,559    | 50,472                       | 7,363                  | 922          | 2,322                | 61,079    |
| Other property income            | 6,093                           | 345                    | 821          | 1,287                | 8,546     | 1,499                        | 93                     | 53           | 5,435                | 7,080     |
| Total                            | 583,816                         | 82,783                 | 37,866       | 14,536               | 719,001   | 567,784                      | 44,193                 | 5,225        | 25,370               | 642,572   |
| Property and related expenses:   |                                 |                        |              |                      |           |                              |                        |              |                      |           |
| Property expenses                | 104,428                         | 17,900                 | 4,992        | 2,651                | 129,971   | 97,672                       | 10,913                 | 477          | 4,870                | 113,932   |
| Real estate taxes                | 47,543                          | 10,553                 | 6,321        | 2,032                | 66,449    | 45,468                       | 6,408                  | 446          | 2,884                | 55,206    |
| Provision for bad debts          | 1,755                           | (101)                  | 1,471        | 144                  | 3,269     | (124)                        | 116                    | 50           | (42)                 | —         |
| Ground leases                    | 3,927                           | —                      | 2,410        | —                    | 6,337     | 3,356                        | —                      | 83           | —                    | 3,439     |
| Total                            | 157,653                         | 28,352                 | 15,194       | 4,827                | 206,026   | 146,372                      | 17,437                 | 1,056        | 7,712                | 172,577   |
| Net Operating Income, as defined | \$426,163                       | \$54,431               | \$22,672     | \$9,709              | \$512,975 | \$421,412                    | \$26,756               | \$4,169      | \$17,658             | \$469,995 |

Year Ended December 31, 2017 as compared to the Year Ended December 31, 2016

|                                  | Same Store    |                | Stabilized Development |                | Acquisitions  |                | Dispositions & Other |                | Total         |                |
|----------------------------------|---------------|----------------|------------------------|----------------|---------------|----------------|----------------------|----------------|---------------|----------------|
|                                  | Dollar Change | Percent Change | Dollar Change          | Percent Change | Dollar Change | Percent Change | Dollar Change        | Percent Change | Dollar Change | Percent Change |
| Operating revenues:              |               |                |                        |                |               |                |                      |                |               |                |
| Rental income                    | \$4,499       | 0.9 %          | \$35,674               | 97.1 %         | \$25,108      | 590.8 %        | \$(5,798)            | (32.9) %       | \$59,483      | 10.4 %         |
| Tenant reimbursements            | 6,939         | 13.7           | 2,664                  | 36.2           | 6,765         | 733.7          | (888)                | (38.2)         | 15,480        | 25.3           |
| Other property income            | 4,594         | 306.5          | 252                    | 271.0          | 768           | NM*            | (4,148)              | (76.3)         | 1,466         | 20.7           |
| Total                            | 16,032        | 2.8            | 38,590                 | 87.3           | 32,641        | 624.7          | (10,834)             | (42.7)         | 76,429        | 11.9           |
| Property and related expenses:   |               |                |                        |                |               |                |                      |                |               |                |
| Property expenses                | 6,756         | 6.9            | 6,987                  | 64.0           | 4,515         | 946.5          | (2,219)              | (45.6)         | 16,039        | 14.1           |
| Real estate taxes                | 2,075         | 4.6            | 4,145                  | 64.7           | 5,875         | NM*            | (852)                | (29.5)         | 11,243        | 20.4           |
| Provision for bad debts          | 1,879         | NM*            | (217)                  | (187.1)        | 1,421         | NM*            | 186                  | 442.9          | 3,269         | 100.0          |
| Ground leases                    | 571           | 17.0           | —                      | —              | 2,327         | NM*            | —                    | —              | 2,898         | 84.3           |
| Total                            | 11,281        | 7.7            | 10,915                 | 62.6           | 14,138        | NM*            | (2,885)              | (37.4)         | 33,449        | 19.4           |
| Net Operating Income, as defined | \$4,751       | 1.1 %          | \$27,675               | 103.4 %        | \$18,503      | 443.8 %        | \$(7,949)            | (45.0) %       | \$42,980      | 9.1 %          |

\* Percentage not meaningful

Net Operating Income increased \$43.0 million, or 9.1%, for the year ended December 31, 2017 as compared to the year ended December 31, 2016 primarily resulting from:

• An increase of \$4.8 million attributable to the Same Store Properties primarily resulting from:

• An increase in rental income of \$4.5 million primarily due to the following:

\$14.3 million increase due primarily to new leases and renewals at higher overall average rental rates in the San Francisco Bay Area, Greater Los Angeles and Greater Seattle regions; partially offset by

\$9.8 million decrease due to lease expirations and early terminations primarily in the San Francisco Bay Area;

• An increase in tenant reimbursements of \$6.9 million primarily due to:

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\$3.8 million increase due to higher recurring expenses related to utilities, security, parking, contract services, repairs and maintenance and property taxes at certain properties;

\$0.9 million increase due to higher reimbursable supplemental in 2017 at two properties related to supplemental property tax adjustments and \$1.6 million increase due to lower reimbursable supplemental taxes in 2016 as a result of a change in estimate at one property;

\$1.1 million increase due to lower abated tenant reimbursements as compared to the prior year in addition to increased tenant reimbursements from tenants with 2016 base years; partially offset by

\$0.5 million decrease due to lower occupancy primarily for two properties in the Greater Seattle region that are 100% and 83% leased as of the date of this filing;

An increase in other property income of \$4.6 million primarily due to early lease termination fees in the San Francisco Bay Area and San Diego regions, of which \$2.3 million was attributed to one lease; partially offset by

An increase in property and related expenses of \$11.3 million primarily resulting from:

An increase of \$6.8 million in property expenses primarily resulting from:

\$5.1 million increase in certain recurring operating costs due to increased demand and higher rates related to utilities, security, parking and contract services, as well as higher repairs and maintenance and various other reimbursable expenses;

\$1.2 million increase in non-reimbursable expenses primarily due to \$0.5 million of non-recurring legal expenses and a \$0.4 million increase due to non-recurring parking facility costs;

\$0.5 million increase in property management personnel costs;

An increase of \$2.1 million in real estate taxes primarily due to:

\$1.8 million from regular annual property tax increases in 2017;

\$2.9 million of lower supplemental taxes at three properties in the San Francisco Bay Area region in 2016; partially offset by

\$2.6 million reduction in 2017 supplemental taxes at one property that was redeveloped in 2013;

An increase of \$1.9 million in provision for bad debts primarily related to one tenant; and

An increase of \$0.6 million in ground rent primarily due to higher percentage ground rent for one of our ground leases in the Greater Seattle Area due to higher operating revenues at the related property;

An increase of \$27.7 million attributable to the Stabilized Development Properties;

An increase of \$18.5 million attributable to the Acquisition Properties; and

A decrease of \$7.9 million attributable to the Dispositions & Other Properties primarily due to the following:

\$5.0 million of other property income received in 2016 relating to a property damage settlement; and  
\$2.9 million of lower Net Operating Income primarily due dispositions that occurred in the third quarter of 2017.



## Other Expenses and Income

### General and Administrative Expenses

General and administrative expenses increased by approximately \$3.6 million, or 6.2%, for the year ended December 31, 2017 compared to the year ended December 31, 2016 primarily due to the following:

- An increase of approximately \$2.3 million related to higher payroll costs and office expenses related to the growth of the company; and

- An increase of \$1.3 million attributable to compensation expense related to the mark-to-market adjustment for the Company's deferred compensation plan. The compensation expense was offset by gains on the underlying marketable securities included in interest income and other net investment gains in the consolidated statements of operations.

### Depreciation and Amortization

Depreciation and amortization increased by approximately \$28.7 million, or 13.2%, for the year ended December 31, 2017 compared to the year ended December 31, 2016, primarily due to the following:

- An increase of \$3.9 million attributable to the Same Store Properties;

- An increase of \$9.7 million attributable to the Stabilized Development Properties;

- An increase of \$18.0 million attributable to the Acquisition Properties; partially offset by

- A decrease of \$2.9 million attributable to the Dispositions & Other Properties.

### Interest Expense

The following table sets forth our gross interest expense, including debt discounts/premiums and deferred financing cost amortization and capitalized interest, including capitalized debt discounts/premiums and deferred financing cost amortization for the years ended December 31, 2017 and 2016.

|   | Year Ended<br>December 31, |           | Dollar   | Percentage |   |
|---|----------------------------|-----------|----------|------------|---|
|   | 2017                       | 2016      | Change   | Change     |   |
|   | (\$ in thousands)          |           |          |            |   |
| Gross interest expense                            | \$112,577                  | \$105,263 | \$7,314  | 6.9        | % |
| Capitalized interest and deferred financing costs | (46,537 )                  | (49,460 ) | 2,923    | 5.9        |   |
| Interest expense                                  | \$66,040                   | \$55,803  | \$10,237 | 18.3       | % |

Gross interest expense, before the effect of capitalized interest and deferred financing costs, increased \$7.3 million, or 6.9%, for the year ended December 31, 2017 as compared to the year ended December 31, 2016, primarily due to an increase in the average outstanding debt balance for the year ended December 31, 2017. Our weighted average interest rate, including loan fee amortization, was 4.5% and 4.6% for the years ended December 31, 2017 and 2016, respectively.

Capitalized interest decreased \$2.9 million, or 5.9%, for the year ended December 31, 2017 compared to the year ended December 31, 2016, primarily attributable to a decrease in the average development asset balances

qualifying for interest capitalization during 2017 as compared to 2016.

#### Loss on Early Extinguishment of Debt

In December 2017, we early redeemed the \$325.0 million aggregate principal amount of our outstanding 4.800% unsecured senior notes that were scheduled to mature on July 15, 2018. In connection with our early redemption, we incurred a loss on early extinguishment of debt of \$5.3 million which was comprised of \$5.0 million representing the premium paid to the note holders at the redemption date \$0.3 million for the write-off of unamortized discount and deferred financing costs.

Net income attributable to noncontrolling interests in consolidated property partnerships

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Net income attributable to noncontrolling interests in consolidated property partnerships increased \$9.4 million for the year ended December 31, 2017 compared to the year ended December 31, 2016. The amount reported for the years ended December 31, 2017 and 2016 are comprised of the noncontrolling interest's share of net income for 100 First Member, LLC ("100 First LLC") and 303 Second Street Member, LLC ("303 Second LLC") for the period subsequent to the transaction closing dates on August 30, 2016 and November 30, 2016, respectively (see Note 11 "Noncontrolling Interests on the Company's Consolidated Financial Statements" to our consolidated financial statements included in this report for additional information), in addition to the noncontrolling interest's share of net income for Redwood LLC.

## Liquidity and Capital Resources of the Company

In this “Liquidity and Capital Resources of the Company” section, the term the “Company” refers only to Kilroy Realty Corporation on an unconsolidated basis and excludes the Operating Partnership and all other subsidiaries.

The Company’s business is operated primarily through the Operating Partnership. Distributions from the Operating Partnership are the Company’s primary source of capital. The Company believes the Operating Partnership’s sources of working capital, specifically its cash flow from operations and borrowings available under its unsecured revolving credit facility and funds from its capital recycling program, including strategic ventures, are adequate for it to make its distribution payments to the Company and, in turn, for the Company to make its dividend payments to its common stockholders for the next twelve months. Cash flows from operating activities generated by the Operating Partnership for the year ended December 31, 2018 were sufficient to cover the Company’s payment of cash dividends to its stockholders. However, there can be no assurance that the Operating Partnership’s sources of capital will continue to be available at all or in amounts sufficient to meet its needs, including its ability to make distributions to the Company. The unavailability of capital could adversely affect the Operating Partnership’s ability to make distributions to the Company, which would in turn, adversely affect the Company’s ability to pay cash dividends to its stockholders.

The Company is a well-known seasoned issuer and the Company and the Operating Partnership have an effective shelf registration statement that provides for the public offering and sale from time to time by the Company of its preferred stock, common stock, depositary shares, warrants and guarantees of debt securities and by the Operating Partnership of its debt securities, in each case in unlimited amounts. The Company evaluates the capital markets on an ongoing basis for opportunities to raise capital, and, as circumstances warrant, the Company and the Operating Partnership may issue securities of all of these types in one or more offerings at any time and from time to time on an opportunistic basis, depending upon, among other things, market conditions, available pricing and capital needs. When the Company receives proceeds from the sales of its preferred or common stock, it generally contributes the net proceeds from those sales to the Operating Partnership in exchange for corresponding preferred or common partnership units of the Operating Partnership. The Operating Partnership may use these proceeds and proceeds from the sale of its debt securities to repay debt, including borrowings under its unsecured revolving credit facility, to develop new or existing properties, to make acquisitions of properties or portfolios of properties, or for general corporate purposes.

As the sole general partner with control of the Operating Partnership, the Company consolidates the Operating Partnership for financial reporting purposes, and the Company does not have significant assets other than its investment in the Operating Partnership. Therefore, the assets and liabilities and the revenues and expenses of the Company and the Operating Partnership are substantially the same on their respective financial statements. The section entitled “Liquidity and Capital Resources of the Operating Partnership” should be read in conjunction with this section to understand the liquidity and capital resources of the Company on a consolidated basis and how the Company is operated as a whole.

## Distribution Requirements

The Company is required to distribute 90% of its taxable income (subject to certain adjustments and excluding net capital gains) on an annual basis to maintain qualification as a REIT for federal income tax purposes and is required to pay income tax at regular corporate rates to the extent it distributes less than 100% of its taxable income (including capital gains). As a result of these distribution requirements, the Operating Partnership cannot rely on retained earnings to fund its on-going operations to the same extent as other companies whose parent companies are not REITs. In addition, the Company may be required to use borrowings under the Operating Partnership’s revolving credit facility, if necessary, to meet REIT distribution requirements and maintain its REIT status. The Company may also need to continue to raise capital in the equity markets to fund the Operating Partnership’s working capital needs,

as well as potential developments of new or existing properties or acquisitions.

The Company intends to continue to make, but has not committed to make, regular quarterly cash distributions to common stockholders, and through the Operating Partnership, common unitholders from the Operating Partnership's cash flow from operating activities. All such distributions are at the discretion of the Board of Directors. In 2018, the Company's distributions exceeded 100% of its taxable income, resulting in a return of capital to its stockholders. As the Company intends to maintain distributions at a level sufficient to meet the REIT distribution requirements and

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minimize its obligation to pay income and excise taxes, it will continue to evaluate whether the current levels of distribution are sufficient to do so for 2019. In addition, in the event the Company is unable to identify and complete the acquisition of suitable replacement properties to effect Section 1031 Exchanges or is unable to successfully complete Section 1031 Exchanges to defer some or all of the taxable gains related to property dispositions, the Company may elect to distribute a special dividend to its common stockholders and common unitholders in order to minimize or eliminate income taxes on such gains. The Company considers market factors and its performance in addition to REIT requirements in determining its distribution levels. Amounts accumulated for distribution to stockholders are invested primarily in interest-bearing accounts and short-term interest-bearing securities, which is consistent with the Company's intention to maintain its qualification as a REIT. Such investments may include, for example, obligations of the Government National Mortgage Association, other governmental agency securities, certificates of deposit, and interest-bearing bank deposits.

On December 11, 2018, the Board of Directors declared a regular quarterly cash dividend of \$0.455 per share of common stock. The regular quarterly cash dividend is payable to stockholders of record on December 31, 2018 and a corresponding cash distribution of \$0.455 per Operating Partnership units is payable to holders of the Operating Partnership's common limited partnership interests of record on December 31, 2018, including those owned by the Company. The total cash quarterly dividends and distributions paid on January 15, 2019 were \$46.8 million.

#### Debt Covenants

The covenants contained within certain of our unsecured debt obligations generally prohibit the Company from paying dividends during an event of default in excess of an amount which results in distributions to us in an amount sufficient to permit us to pay dividends to our stockholders that we reasonably believe are necessary to (a) maintain our qualification as a REIT for federal and state income tax purposes and (b) avoid the payment of federal or state income or excise tax.

## Capitalization

As of December 31, 2018, our total debt as a percentage of total market capitalization was 31.4%, which was calculated based on the closing price per share of the Company's common stock of \$62.88 on December 31, 2018 as shown in the following table:

|  | Shares/Units at<br>December 31, 2018 | Aggregate<br>Principal<br>Amount or<br>\$ Value<br>Equivalent | % of Total<br>Market<br>Capitalization |   |
|--|--------------------------------------|---|--|---|
|  | (\$ in thousands)                    |   |  |   |
| Debt: <sup>(1)</sup>   |                                      |   |  |   |
| Unsecured Line of Credit   |                                      | \$45,000  | 0.5                                    | % |
| Unsecured Term Loan Facility   |                                      | 150,000   | 1.6                                    |   |
| Unsecured Senior Notes due 2023  |                                      | 300,000   | 3.2                                    |   |
| Unsecured Senior Notes due 2024  |                                      | 425,000   | 4.5                                    |   |
| Unsecured Senior Notes due 2025  |                                      | 400,000   | 4.3                                    |   |
| Unsecured Senior Notes Series A & B due 2026                                     |                                      | 250,000   | 2.6                                    |   |
| Unsecured Senior Notes due 2028  |                                      | 400,000   | 4.3                                    |   |
| Unsecured Senior Notes due 2029  |                                      | 400,000   | 4.3                                    |   |
| Unsecured Senior Notes Series A & B due 2027 & 2029                              |                                      | 250,000   | 2.6                                    |   |
| Secured debt   |                                      | 335,811   | 3.5                                    |   |
| Total debt   |                                      | 2,955,811   | 31.4                                   |   |
| Equity and Noncontrolling Interests in the Operating Partnership: <sup>(2)</sup> |                                      |   |  |   |
| Common limited partnership units outstanding <sup>(2)</sup>                      | 2,025,287                            | 127,350   | 1.3                                    |   |
| Shares of common stock outstanding <sup>(3)(4)</sup>                             | 100,746,988                          | 6,334,971   | 67.3                                   |   |
| Total Equity and Noncontrolling Interests in the Operating Partnership           |                                      | 6,462,321   | 68.6                                   |   |
| Total Market Capitalization  |                                      | \$9,418,132   | 100.0                                  | % |

<sup>(1)</sup> Represents gross aggregate principal amount due at maturity before the effect of the following at December 31, 2018: \$17.4 million of unamortized deferred financing costs on the unsecured term loan facility, unsecured senior notes and secured debt, \$6.6 million of unamortized discounts for the unsecured senior notes and \$0.8 million of unamortized premiums for the secured debt.

<sup>(2)</sup> Includes common units of the Operating Partnership not owned by the Company; does not include noncontrolling interests in consolidated property partnerships.

<sup>(3)</sup> Value based on closing price per share of our common stock of \$62.88 as of December 31, 2018.

<sup>(4)</sup> In August, the Company completed a public offering of 5,000,000 shares of common stock priced at \$72.10 per share structured as a forward sale. Shares of common stock outstanding do not include any amounts related to this public offering as the Company has not issued any shares of our common stock under the related forward sale agreements as of the date of this report.

## Liquidity and Capital Resources of the Operating Partnership

In this "Liquidity and Capital Resources of the Operating Partnership" section, the terms "we," "our," and "us" refer to the Operating Partnership or the Operating Partnership and the Company together, as the context requires.

## General

Our primary liquidity sources and uses are as follows:

## Liquidity Sources

• Net cash flow from operations;

• Borrowings under the Operating Partnership's unsecured revolving credit facility and term loan facility;

• Proceeds from our capital recycling program, including the disposition of nonstrategic assets and the formation of strategic ventures;

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Proceeds from additional secured or unsecured debt financings; and  
Proceeds from public or private issuance of debt or equity securities.

#### Liquidity Uses

Development and redevelopment costs;  
Operating property or undeveloped land acquisitions;  
Property operating and corporate expenses;  
Capital expenditures, tenant improvement and leasing costs;  
Debt service and principal payments, including debt maturities;  
Distributions to common security holders;  
Repurchases and redemptions of outstanding common stock of the Company; and  
Outstanding debt repurchases, redemptions and repayments.

#### General Strategy

Our general strategy is to maintain a conservative balance sheet with a strong credit profile and to maintain a capital structure that allows for financial flexibility and diversification of capital resources. We manage our capital structure to reflect a long-term investment approach and utilize multiple sources of capital to meet our long-term capital requirements. We believe that our current projected liquidity requirements for the next twelve-month period, as set forth above under the caption “—Liquidity Uses,” will be satisfied using a combination of the liquidity sources listed above, although there can be no assurance in this regard. We believe our conservative leverage and staggered debt maturities provide us with financial flexibility and enhance our ability to obtain additional sources of liquidity if necessary, and, therefore, we are well-positioned to refinance or repay maturing debt and to pursue our strategy of seeking attractive acquisition opportunities, which we may finance, as necessary, with future public and private issuances of debt and equity securities.

#### 2018 Capital and Financing Transactions

We continue to be active in the capital markets and our capital recycling program to finance our acquisition and development activity and our continued desire to extend our debt maturities. This was primarily a result of the following activity:

##### Capital Recycling Program

During the year ended December 31, 2018, we completed the sale of 11 office buildings to unaffiliated third parties for gross sales proceeds totaling approximately \$373.0 million.

##### Capital Markets / Debt Transactions

In addition to obtaining funding from our capital recycling program during 2018, we successfully completed the following financing and capital raising activities to fund our continued growth. We continued to strengthen our balance sheet and lower our overall cost of capital.

Borrowed the full \$150.0 million borrowing capacity of our unsecured term loan facility;

Completed the previously existing at-the-market stock offering program (the “2014 At-The-Market Program”), and commenced a new at-the-market stock offering program (the “2018 At-The-Market Program”) under which we may currently offer and sell shares of our common stock with an aggregate gross sales price of up to \$500.0 million.

During 2018, a total of 1,817,195 shares of common stock

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were issued under both programs for aggregate net proceeds of \$132.1 million. Under the 2018 At-The-Market-Program, we may, at our discretion, enter into forward equity sale agreements;

• Issued \$50.0 million of 8-year 4.30% unsecured senior notes and \$200.0 million of 8-year 4.35% unsecured senior notes maturing in July 2026 and October 2026, respectively, in connection with a private placement;

• Entered into forward equity sale agreements in connection with an underwritten public offering of 5,000,000 common shares at an initial gross offering price of \$360.5 million, or \$72.10 per share. The full amount of this offering remains available for future settlement as of the date of this filing;

• Issued \$400.0 million aggregate principal amount of 10-year, 4.750% senior unsecured notes maturing in December 2028 in an underwritten public offering; and

• Completed the early redemption of all \$250.0 million of the Company's 6.625% unsecured senior notes due June 2020, resulting in a \$12.6 million loss on early extinguishment of debt.

## Liquidity Sources

## Unsecured Revolving Credit Facility and Term Loan Facility

The following table summarizes the balance and terms of our unsecured revolving credit facility as of December 31, 2018 and 2017:

|   | December 31,<br>2018 | December 31, 2017 |   |  |
|---|----------------------|-------------------|---|--|
|   | (in thousands)       |                   |   |  |
| Outstanding borrowings                  | \$45,000             | \$ —              |   |  |
| Remaining borrowing capacity            | 705,000              | 750,000           |   |  |
| Total borrowing capacity <sup>(1)</sup> | \$750,000            | \$ 750,000        |   |  |
| Interest rate <sup>(2)</sup>            | 3.48                 | % 2.56            | % |  |
| Facility fee-annual rate <sup>(3)</sup> | 0.200%               |                   |   |  |
| Maturity date                           | July 2022            |                   |   |  |

We may elect to borrow, subject to bank approval and obtaining commitments for any additional borrowing capacity, up to an additional \$600.0 million under an accordion feature under the terms of the unsecured revolving credit facility and unsecured term loan facility.

(2) Our unsecured revolving credit facility interest rate was calculated based on the contractual rate of LIBOR plus 1.000% as of December 31, 2018 and 2017, respectively.

Our facility fee is paid on a quarterly basis and is calculated based on the total borrowing capacity. In addition to the facility fee, we incurred debt origination and legal costs. As of December 31, 2018 and 2017, \$4.7 million and (3) \$6.0 million of unamortized deferred financing costs, respectively, which are included in prepaid expenses and other assets, net on our consolidated balance sheets, remained to be amortized through the maturity date of our unsecured revolving credit facility.

We intend to borrow under the unsecured revolving credit facility as necessary for general corporate purposes, to finance development and redevelopment expenditures, to fund potential acquisitions and to potentially repay long-term debt.

In the first quarter of 2018, we borrowed the full \$150.0 million borrowing capacity of our unsecured term loan facility. In connection with the funding of the outstanding borrowings, we transferred \$30.0 million of outstanding borrowings under the unsecured revolving credit facility to the balance of our unsecured term loan facility. As a result, only \$120.0 million of cash proceeds were received from the funding of the unsecured term loan facility. The following table summarizes the balance and terms of our unsecured term loan facility as of December 31, 2018 and 2017:

|   | December 31,<br>2018 | December 31, 2017 |   |  |
|---|----------------------|-------------------|---|--|
|   | (in thousands)       |                   |   |  |
| Outstanding borrowings                          | \$150,000            | \$ —              |   |  |
| Remaining borrowing capacity                    | —                    | 150,000           |   |  |
| Total borrowing capacity <sup>(1)</sup>         | \$150,000            | \$ 150,000        |   |  |
| Interest rate <sup>(2)</sup>                    | 3.49                 | % 2.66            | % |  |
| Undrawn facility fee-annual rate <sup>(3)</sup> | 0.200%               |                   |   |  |
| Maturity date                                   | July 2022            |                   |   |  |

(1)

As of December 31, 2018 and 2017, \$0.9 million and \$1.2 million of unamortized deferred financing costs, respectively, remained to be amortized through the maturity date of our unsecured term loan facility.

- (2) Our unsecured term loan facility interest rate was calculated based on the contractual rate of LIBOR plus 1.100% as of December 31, 2018 and 2017.
- (3) Prior to borrowing the full capacity of our unsecured term loan facility, the undrawn facility fee was calculated based on any unused borrowing capacity and was paid on a quarterly basis.

#### Capital Recycling Program

In connection with our capital recycling strategy, through December 31, 2018, we completed the sale of 11 properties to unaffiliated third parties for gross sales proceeds totaling approximately \$373.0 million. During 2017, we completed the sale of 11 office properties and one undeveloped land parcel located in San Diego, California to unaffiliated third

parties for total gross sales proceeds of \$186.6 million. See “—Factors that May Influence Future Operations” and Note 4 “Dispositions” to our consolidated financial statements included in this report for additional information.

We currently anticipate that in 2019 we could raise additional capital through our dispositions program ranging from approximately \$150 million to \$350 million. However, any potential future disposition transactions will depend on market conditions and other factors including but not limited to our capital needs and our ability to defer some or all of the taxable gains on the sales. In addition, we cannot assure you that we will dispose of any additional properties or that we will be able to identify and complete the acquisition of suitable replacement properties to effect Section 1031 Exchanges to defer some or all of the taxable capital gains related to our capital recycling program.

#### Forward Equity Offering

On August 8, 2018, the Company entered into forward equity sale agreements with certain financial institutions acting as forward purchasers in connection with an offering of 5,000,000 shares of common stock at an initial gross offering price of \$360.5 million, or \$72.10 per share, before underwriting discounts, commissions and offering expenses. The forward purchasers borrowed and sold an aggregate of 5,000,000 shares in the offering. The Company did not receive any proceeds from the sale of its shares of common stock by the forward purchasers at the time of the offering. The Company currently expects to fully physically settle the forward sale agreements and receive cash proceeds upon one or more settlement dates, at the Company’s discretion, prior to the final settlement date under the forward sale agreements of August 1, 2019. The forward sale price that we expect to receive upon physical settlement of the forward equity sale agreements, which was initially \$71.68 per share, will be subject to adjustment for (i) a floating interest rate factor equal to a specified daily rate less a spread, (ii) the forward purchasers’ stock borrowing costs and (iii) the Company’s scheduled dividends during the term of the forward equity sale agreements. The full amount of this offering remains available for future settlement as of the date of this report.

#### At-The-Market Stock Offering Program

During the year ended December 31, 2018, the Company completed the 2014 At-The-Market Program and in June 2018 commenced the 2018 At-The-Market Program under which we may offer and sell shares of our common stock with an aggregate gross sales price of up to \$500.0 million. Under the 2018 At-The-Market-Program, the Company may, at its discretion, enter into forward equity sale agreements (see “Note 13. Stockholders’ Equity of the Company” to our consolidated financial statements included in this report for additional information). During the year ended December 31, 2018, under the 2014 At-The-Market Program, we sold 1,369,729 shares of common stock and completed the program. Since commencement of the 2018 At-The-Market Program through December 31, 2018, we have sold 447,466 shares of common stock, none of which were sold under forward equity sale agreements. Approximately \$466.2 million remains available to be sold under this program.

The following table sets forth information regarding sales of our common stock under our at-the-market offering programs for the years ended December 31, 2018 and 2017:

|  | Year Ended<br>December 31,<br>2018 2017<br>(in millions,<br>except share<br>and per share<br>data) |         |
|--|--|---------|
| Shares of common stock sold during the year      | 1,817,192  | 3,077   |
| Weighted average price per share of common stock | \$73.64  | \$75.40 |

|  |         |        |
|--|---------|--------|
| Aggregate gross proceeds                         | \$133.8 | \$17.7 |
| Aggregate net proceeds after selling commissions | \$132.1 | \$17.5 |

The proceeds from sales were used to fund development expenditures, acquisitions, and general corporate purposes, including repayment of borrowings under the unsecured revolving credit facility. Actual future sales will depend upon a variety of factors, including, but not limited to market conditions, the trading price of the Company's common stock and our capital needs. We have no obligation to sell the remaining shares available for sale under this program.

### Shelf Registration Statement

As discussed above under “—Liquidity and Capital Resources of the Company,” the Company is a well-known seasoned issuer and the Company and the Operating Partnership have an effective shelf registration statement that provides for the public offering and sale from time to time by the Company of its preferred stock, common stock, depository shares and guarantees of debt securities and by the Operating Partnership of its debt securities, in each case in unlimited amounts. The Company evaluates the capital markets on an ongoing basis for opportunities to raise capital, and, as circumstances warrant, the Company and the Operating Partnership may issue securities of all of these types in one or more offerings at any time and from time to time on an opportunistic basis, depending upon, among other things, market conditions, available pricing and capital needs. When the Company receives proceeds from the sales of its preferred or common stock, it generally contributes the net proceeds from those sales to the Operating Partnership in exchange for corresponding preferred or common partnership units of the Operating Partnership. The Operating Partnership may use these proceeds and proceeds from the sale of its debt securities to repay debt, including borrowings under its unsecured revolving credit facility, to develop new or existing properties, to make acquisitions of properties or portfolios of properties, or for general corporate purposes.

### Unsecured Senior Notes - Private Placement

In May 2018, the Operating Partnership entered into a purchase agreement in a private placement (the “2018 Note Purchase Agreement”) in connection with the issuance and sale of \$50.0 million principal amount of the Operating Partnership’s 4.30% Senior Notes, Series A, due July 18, 2026 (the “Series A Notes due 2026”), and \$200.0 million principal amount of the Operating Partnership’s 4.35% Senior Notes, Series B, due October 18, 2026 (the “Series B Notes due 2026” and, together with the Series A Notes due 2026, the “Series A and B Notes due 2026”). The Company drew the full amount of the Series A Notes due 2026 on July 18, 2018. On October 22, 2018, the Company drew the full amount of the Series B Notes due 2026. As of December 31, 2018, there was \$50.0 million and \$200.0 million issued and outstanding aggregate principal amount of Series A and B Notes due 2026, respectively.

### Unsecured Senior Notes - Registered Offerings

In November 2018, the Operating Partnership engaged in an underwritten public offering in connection with the issuance and sale of \$400.0 million aggregate principal amount of 4.750% senior notes due 2028. The notes will pay interest semi-annually at a rate of 4.750% per annum on June 15 and December 15 each year, commencing on June 15, 2019, and mature on December 15, 2028. The Operating Partnership intends to allocate an amount equal to the net proceeds from the offering to one or more Eligible Green Projects (as defined in the prospectus supplement related to the offering). Pending the allocation of an amount equal to the net proceeds from the offering to Eligible Green Projects, a portion of the net proceeds were used to early redeem the \$250.0 million aggregate principal amount of our outstanding 6.625% unsecured senior notes that were scheduled to mature on June 1, 2020.



## Unsecured and Secured Debt

The aggregate principal amount of the unsecured and secured debt of the Operating Partnership outstanding as of December 31, 2018 was as follows:

|  | Aggregate<br>Principal<br>Amount<br>Outstanding<br>(1)<br>(in<br>thousands) |
|--|---|
| Unsecured Line of Credit   | \$45,000  |
| Unsecured Term Loan Facility                                     | 150,000   |
| Unsecured Senior Notes due 2023                                  | 300,000   |
| Unsecured Senior Notes due 2024                                  | 425,000   |
| Unsecured Senior Notes due 2025                                  | 400,000   |
| Unsecured Senior Notes Series A & B due 2026                     | 250,000   |
| Unsecured Senior Notes due 2028                                  | 400,000   |
| Unsecured Senior Notes due 2029                                  | 400,000   |
| Unsecured Senior Notes Series A & B due 2027 & 2029              | 250,000   |
| Secured Debt   | 335,811   |
| Total Unsecured and Secured Debt                                 | 2,955,811   |
| Less: Unamortized Net Discounts and Deferred Financing Costs (1) | (23,210 )   |
| Total Debt, Net  | \$2,932,601   |

(1) Includes \$17.4 million of unamortized deferred financing costs on the unsecured term loan facility, unsecured senior notes, and secured debt, \$6.6 million of unamortized discounts for the unsecured senior notes and \$0.8 million of unamortized premiums for the secured debt. Excludes unamortized deferred financing costs on the unsecured revolving credit facility.

## Debt Composition

The composition of the Operating Partnership's aggregate debt balances between secured and unsecured and fixed-rate and variable-rate debt as of December 31, 2018 and 2017 was as follows:

|                               | Percentage of Total Debt<br>(1) |                      | Weighted Average Interest<br>Rate <sup>(1)</sup> |                      |                      |                      |
|-------------------------------|---------------------------------|----------------------|--|----------------------|----------------------|----------------------|
|                               | December 31,<br>2018            | December 31,<br>2017 | December 31,<br>2018                             | December 31,<br>2017 | December 31,<br>2018 | December 31,<br>2017 |
| Secured vs. unsecured:        |                                 |                      |  |                      |                      |                      |
| Unsecured (2)                 | 88.6                            | 85.6                 | 4.0  | 4.2                  | %                    | %                    |
| Secured                       | 11.4                            | 14.4                 | 4.4  | 4.4                  | %                    | %                    |
| Variable-rate vs. fixed-rate: |                                 |                      |  |                      |                      |                      |
| Variable-rate (2)             | 6.6                             | —                    | 3.5  | —                    | %                    | %                    |
| Fixed-rate (3)                | 93.4                            | 100.0                | 4.1  | 4.2                  | %                    | %                    |
| Stated rate (3)               |                                 |                      | 4.1  | 4.2                  | %                    | %                    |
| GAAP effective rate (4)       |                                 |                      | 4.0  | 4.2                  | %                    | %                    |

GAAP effective rate including debt issuance costs 4.2 % 4.4 %

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(1) As of the end of the period presented.

(2) As of December 31, 2017, there were no outstanding balances on both the unsecured revolving credit facility and the unsecured term loan facility.

(3) Excludes the impact of the amortization of any debt discounts/premiums and deferred financing costs

(4) Includes the impact of the amortization of any debt discounts/premiums, excluding deferred financing costs.

## Liquidity Uses

## Contractual Obligations

The following table provides information with respect to our contractual obligations as of December 31, 2018. The table: (i) indicates the maturities and scheduled principal repayments of our secured and unsecured debt outstanding as of December 31, 2018; (ii) indicates the scheduled interest payments of our fixed-rate debt as of December 31, 2018; (iii) provides information about the minimum commitments due in connection with our ground lease obligations and other lease and contractual commitments; and (iv) provides estimated development commitments as of December 31, 2018. Note that the table does not reflect our available debt maturity extension options and reflects gross aggregate principal amounts before the effect of unamortized discounts/premiums. We did not have any variable-rate debt outstanding as of December 31, 2018.

|   | Payment Due by Period         |                          |                          |                                      | Total        |
|---|-------------------------------|--------------------------|--------------------------|--------------------------------------|--------------|
|   | Less than<br>1 Year<br>(2019) | 2-3 Years<br>(2020-2021) | 4-5 Years<br>(2022-2023) | More than<br>5 Years<br>(After 2023) |              |
|   | (in thousands)                |                          |                          |                                      |              |
| Principal payments: secured debt <sup>(1)</sup>                       | \$76,309                      | \$ 10,479                | \$ 11,329                | \$ 237,694                           | \$ 335,811   |
| Principal payments: unsecured debt <sup>(2)</sup>                     | —                             | —                        | 495,000                  | 2,125,000                            | 2,620,000    |
| Interest payments: fixed-rate debt <sup>(3)</sup>                     | 109,479                       | 217,461                  | 205,682                  | 323,736                              | 856,358      |
| Interest payments: variable-rate debt <sup>(4)</sup>                  | 5,235                         | 10,470                   | 3,083                    | —                                    | 18,788       |
| Interest payments: unsecured revolving credit facility <sup>(5)</sup> | 1,566                         | 3,132                    | 922                      | —                                    | 5,620        |
| Ground lease obligations <sup>(6)</sup>                               | 5,154                         | 10,308                   | 10,308                   | 233,619                              | 259,389      |
| Lease and other contractual commitments <sup>(7)</sup>                | 168,000                       | 9,000                    | 100                      | —                                    | 177,100      |
| Development commitments <sup>(8)</sup>                                | 412,000                       | 371,000                  | —                        | —                                    | 783,000      |
| Total   | \$777,743                     | \$ 631,850               | \$ 726,424               | \$ 2,920,049                         | \$ 5,056,066 |

(1) Represents gross aggregate principal amount before the effect of the unamortized premium and deferred financing costs of approximately \$0.8 million and \$1.0 million as of December 31, 2018.

(2) Represents gross aggregate principal amount before the effect of the unamortized discount and deferred financing costs of approximately \$6.6 million and \$16.3 million as of December 31, 2018.

As of December 31, 2018, 93.4% of our debt was contractually fixed. The information in the table above reflects (3) our projected interest rate obligations for these fixed-rate payments based on the contractual interest rates on an accrual basis and scheduled maturity dates.

As of December 31, 2018, 5.1% of our debt bore interest at variable rates which was incurred under the unsecured term loan facility. The variable interest rate payments are based on the contractual rate of LIBOR plus 1.100% as (4) of December 31, 2018. The information in the table above reflects our projected interest rate obligations for these variable-rate payments based on the outstanding principal balance as of December 31, 2018, the scheduled interest payment dates and the contractual maturity date.

As of December 31, 2018, 1.5% of our debt bore interest at variable rates which was incurred under the unsecured revolving credit facility. The variable interest rate payments are based the contractual rate of LIBOR plus 1.000% (5) as of December 31, 2018. The information in the table above reflects our projected interest rate obligations for these variable-rate payments based on the outstanding principal balances as of December 31, 2018, the scheduled interest payment dates and the contractual maturity date.

Reflects minimum lease payments through the contractual lease expiration date before the impact of extension (6) options. See Note 18 "Commitments and Contingencies" to our consolidated financial statements included in this report for further information.

Amounts represent cash commitments under signed leases and contracts for operating properties, excluding (7) tenant-funded tenant improvements, and for other contractual commitments. The timing of these expenditures may fluctuate.

Amounts represent commitments under signed leases for pre-leased development projects and contractual (8) commitments for projects in the tenant improvement phase and under construction as of December 31, 2018. The timing of these expenditures may fluctuate based on the ultimate progress of construction. We may start additional construction in 2019 (see “—Development” for additional information).

#### Other Liquidity Uses

##### Development

As of December 31, 2018, we had three development projects under construction. These projects have a total estimated investment of approximately \$1.6 billion, of which we have incurred approximately \$798.8 million and committed an additional \$653.0 million as of December 31, 2018. In addition, as of December 31, 2018, we had two

development projects in the tenant improvement phase. These projects have a total estimated investment of approximately \$855.0 million of which we have incurred approximately \$710.0 million, net of retention, and committed an additional \$129.0 million as of December 31, 2018. Including the information in the table above we currently believe we may spend between \$500.0 million to \$600.0 million on development projects throughout 2019. Ultimate timing of these expenditures may fluctuate given construction progress and leasing status of the projects.

We expect that any material additional development activities will be funded with borrowings under the unsecured revolving credit facility, the public or private issuance of debt or equity securities, the disposition of assets under our capital recycling program, or strategic venture opportunities.

#### Debt Maturities

We believe our conservative leverage and staggered debt maturities provide us with financial flexibility and enhance our ability to obtain additional sources of liquidity if necessary, and, therefore, we believe we are well-positioned to refinance or repay maturing debt and to pursue our strategy of seeking attractive acquisition opportunities, which we may finance, as necessary, with future public and private issuances of debt and equity securities. However, we can provide no assurance that we will have access to the public or private debt or equity markets in the future on favorable terms or at all. In February 2019, we repaid, at par, a secured mortgage note payable with a balance of \$74.5 million at December 31, 2018 that was due to mature in June 2019. Our next debt maturities occur in July 2022.

#### Potential Future Acquisitions

During the year ended December 31, 2018, we acquired four office buildings and a 39-acre development site for a total of \$565.2 million in cash. During 2017, we acquired a 1.2 acre development site in the Little Italy neighborhood of San Diego, California for \$19.4 million in cash. These transactions were funded through various capital raising activities and liquidity as discussed in “—Liquidity Sources”

As discussed in the section “—Factors That May Influence Future Results of Operations - Acquisitions,” we continue to evaluate strategic opportunities and remain a disciplined buyer of development and redevelopment opportunities as well as value-add operating properties, dependent on market conditions and business cycles, among other factors. We continue to focus on growth opportunities in West Coast markets populated by knowledge and creative based tenants in a variety of industries, including technology, media, healthcare, life sciences, entertainment and professional services. Any material acquisitions will be funded with borrowings under the unsecured revolving credit facility, the public or private issuance of debt or equity securities, the disposition of assets under our capital recycling program, the formation of strategic ventures or through the assumption of existing debt. We cannot provide assurance that we will enter into any agreements to acquire properties, or undeveloped land, or that the potential acquisitions contemplated by any agreements we may enter into in the future will be completed.

#### Share Repurchases

On February 23, 2016, the Company’s Board of Directors approved a 4,000,000 share increase to the Company’s existing share repurchase program bringing the total current repurchase authorization to 4,988,025 shares. As of December 31, 2018, 4,935,826 shares remain eligible for repurchase under the Company’s share repurchase program. Under this program, repurchases may be made in open market transactions at prevailing prices or through privately negotiated transactions. We may elect to repurchase shares of our common stock under this program in the future depending upon various factors, including market conditions, the trading price of our common stock and our other uses of capital. This program does not have a termination date, and repurchases may be discontinued at any time. We intend to fund repurchases, if any, primarily with the proceeds from property dispositions.

#### Potential Future Leasing Costs and Capital Improvements

The amounts we incur for tenant improvements and leasing costs depend on leasing activity in each period. Tenant improvements and leasing costs generally fluctuate in any given period depending on factors such as the type and condition of the property, the term of the lease, the type of the lease, the involvement of external leasing agents and overall market conditions. Capital expenditures may fluctuate in any given period subject to the nature, extent and timing of improvements required to maintain our properties.

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For properties within our stabilized portfolio, excluding our development properties, we believe we could spend approximately \$15.0 million to \$20.0 million in capital improvements, tenant improvements and leasing costs in 2019, in addition to the lease and contractual commitments included in our contractual obligations table above. The amount we ultimately spend will depend on leasing activity during 2019.

The following table sets forth our historical actual capital expenditures, and tenant improvements and leasing costs for deals commenced, excluding tenant-funded tenant improvements, for renewed and re-tenanted space within our stabilized portfolio for each of the years ended December 31, 2018, 2017 and 2016 on a per square foot basis.

|   | Year Ended   |           |          |
|---|--------------|-----------|----------|
|   | December 31, |           |          |
|   | 2018         | 2017      | 2016     |
| Office Properties: <sup>(1)</sup>                   |              |           |          |
| Capital Expenditures:                               |              |           |          |
| Capital expenditures per square foot                | \$2.00       | \$ 1.18   | \$ 1.58  |
| Tenant Improvement and Leasing Costs <sup>(2)</sup> |              |           |          |
| Replacement tenant square feet <sup>(3)</sup>       | 717,427      | 825,653   | 583,461  |
| Tenant improvements per square foot commenced       | \$41.87      | \$ 55.10  | \$ 40.98 |
| Leasing commissions per square foot commenced       | \$14.77      | \$ 16.36  | \$ 14.30 |
| Total per square foot                               | \$56.64      | \$ 71.46  | \$ 55.28 |
| Renewal tenant square feet                          | 1,161,596    | 1,486,865 | 476,011  |
| Tenant improvements per square foot commenced       | \$26.64      | \$ 21.66  | \$ 10.66 |
| Leasing commissions per square foot commenced       | \$14.55      | \$ 6.80   | \$ 7.90  |
| Total per square foot                               | \$41.19      | \$ 28.46  | \$ 18.56 |
| Total per square foot per year                      | \$7.24       | \$ 8.09   | \$ 7.05  |
| Average remaining lease term (in years)             | 6.5          | 6.0       | 5.5      |

(1) Excludes development properties and includes 100% of consolidated property partnerships.

(2) Includes tenants with lease terms of 12 months or longer. Excludes leases for month-to-month and first generation tenants.

(3) Excludes leases for which the space was vacant for longer than one year, or vacant when the property was acquired by the Company.

Capital expenditures per square foot increased in 2018 as compared to 2017 due to an increase in general building improvements during 2018 primarily in the Greater Los Angeles, San Diego and Greater Seattle markets, driven by tenant-related, market-ready and repositioning work. We currently anticipate capital expenditures for 2019 to be more consistent with 2016 levels. Replacement tenant improvements and leasing commissions decreased in 2018 as compared to 2017 primarily due to the number of large leases commenced and related higher replacement costs in 2017. Renewal tenant improvements and leasing commissions per square foot increased in 2018 as compared to 2017 primarily due to the number of large leases renewed in the San Francisco Bay Area and Greater Seattle markets, as well as higher overall rental rates on leases signed in 2018. We currently anticipate tenant improvement and leasing commissions for 2019 to be slightly higher than 2018 levels due to the leases executed in 2018, including early renewals of 2019 lease expirations; however, ultimate costs incurred will depend upon market conditions in each of our submarkets and actual leasing activity.

#### Distribution Requirements

For a discussion of our dividend and distribution requirements, see “Liquidity and Capital Resources of the Company—Distribution Requirements.”

#### Factors That May Influence Future Sources of Capital and Liquidity of the Company and the Operating Partnership

We continue to evaluate sources of financing for our business activities, including borrowings under the unsecured revolving credit facility, issuance of public and private equity securities, unsecured debt and fixed-rate secured mortgage financing, proceeds from the disposition of selective assets through our capital recycling program, and the formation of strategic ventures. However, our ability to obtain new financing or refinance existing borrowings on favorable terms could be impacted by various factors, including the state of the macro economy, the state of the credit and equity



markets, significant tenant defaults, a decline in the demand for office properties, a decrease in market rental rates or market values of real estate assets in our submarkets, and the amount of our future borrowings. These events could result in the following:

- Decreases in our cash flows from operations, which could create further dependence on the unsecured revolving credit facility;

- An increase in the proportion of variable-rate debt, which could increase our sensitivity to interest rate fluctuations in the future; and

- A decrease in the value of our properties, which could have an adverse effect on the Operating Partnership's ability to incur additional debt, refinance existing debt at competitive rates, or comply with its existing debt obligations.

In addition to the factors noted above, the Operating Partnership's credit ratings are subject to ongoing evaluation by credit rating agencies and may be changed or withdrawn by a rating agency in the future if, in its judgment, circumstances warrant. In the event that the Operating Partnership's credit ratings are downgraded, we may incur higher borrowing costs and may experience difficulty in obtaining additional financing or refinancing existing indebtedness.

#### Debt Covenants

The unsecured revolving credit facility, unsecured term loan facility, unsecured term loan, unsecured senior notes and certain other secured debt arrangements contain covenants and restrictions requiring us to meet certain financial ratios and reporting requirements. Key existing financial covenants and their covenant levels include:

| Unsecured Credit and Term Loan Facility and Private Placement Notes (as defined in the applicable Credit Agreements): | Covenant           | Actual Performance as of December 31, 2018 |
|---|--------------------|--|
| Total debt to total asset value   | less than 60%      | 28%  |
| Fixed charge coverage ratio   | greater than 1.5x  | 3.4x                                       |
| Unsecured debt ratio  | greater than 1.67x | 3.06x                                      |
| Unencumbered asset pool debt service coverage   | greater than 1.75x | 4.43x                                      |
| Unsecured Senior Notes due 2023, 2024, 2025, 2028 and 2029 (as defined in the applicable Indentures):                 |                    |  |
| Total debt to total asset value   | less than 60%      | 34%  |
| Interest coverage   | greater than 1.5x  | 9.6x                                       |
| Secured debt to total asset value   | less than 40%      | 4%   |
| Unencumbered asset pool value to unsecured debt   | greater than 150%  | 299%                                       |

The Operating Partnership was in compliance with all of its debt covenants as of December 31, 2018. Our current expectation is that the Operating Partnership will continue to meet the requirements of its debt covenants in both the short and long term. However, in the event of an economic slowdown or continued volatility in the credit markets, there is no certainty that the Operating Partnership will be able to continue to satisfy all the covenant requirements.



## Consolidated Historical Cash Flow Summary

The following summary discussion of our consolidated historical cash flow is based on the consolidated statements of cash flows in Item 15. “Exhibits and Financial Statement Schedules” and is not meant to be an all-inclusive discussion of the changes in our cash flow for the periods presented below. Changes in our cash flow include changes in cash and cash equivalents and restricted cash. Our historical cash flow activity for the year ended December 31, 2018 as compared to the year ended December 31, 2017 is as follows:

|  | Year Ended December 31, |             | Dollar Change | Percentage Change |
|--|-------------------------|-------------|---------------|-------------------|
|  | 2018                    | 2017        |               |                   |
|  | (\$ in thousands)       |             |               |                   |
| Net cash provided by operating activities            | \$410,043               | \$347,012   | \$63,031      | 18.2 %            |
| Net cash used in investing activities                | (808,915 )              | (359,102 )  | (449,813 )    | 125.3 %           |
| Net cash provided by (used in) financing activities  | 503,108                 | (171,241 )  | 674,349       | 393.8 %           |
| Net increase (decrease) in cash and cash equivalents | \$104,236               | \$(183,331) | \$287,567     | 156.9 %           |

## Operating Activities

Our cash flows from operating activities depends on numerous factors including the occupancy level of our portfolio, the rental rates achieved on our leases, the collectability of rent and recoveries from our tenants, the level of operating expenses, the impact of property acquisitions, completed development projects and related financing activities, and other general and administrative costs. Our net cash provided by operating activities increased by \$63.0 million, or 18.2%, for the year ended December 31, 2018 compared to the year ended December 31, 2017 primarily as a result of net changes in other assets and liabilities related to the timing of expenditures.

## Investing Activities

Our cash flows from investing activities is generally used to fund development and operating property acquisitions, expenditures for development projects, and recurring and nonrecurring capital expenditures for our operating properties, net of proceeds received from dispositions of real estate assets. Our net cash used in investing activities increased by \$449.8 million, or 125.3%, for the year ended December 31, 2018 compared to the year ended December 31, 2017, primarily due to development and operating property acquisitions totaling \$568.6 million for the year ended December 31, 2018 compared to \$19.8 million for the year ended December 31, 2017, as well as an increase in spending on development projects and operating property leasing and capital expenditures during the year ended December 31, 2018, partially offset by \$181.8 million of higher net proceeds received from dispositions during the year ended December 31, 2018.

## Financing Activities

Our cash flows from financing activities is principally impacted by our capital raising activities, net of dividends and distributions paid to common and preferred security holders. During the year ended December 31, 2018 we had net cash provided by financing activities of \$503.1 million compared to net cash used in financing activities during the year ended December 31, 2017 of \$171.2 million, primarily due to higher borrowings and issuances of unsecured debt during the year ended December 31, 2018, as well as \$200.0 million of cash paid to redeem the Company’s Series G Preferred Stock and Series H Preferred stock and \$184.3 million of special dividends paid during the year ended December 31, 2017.

Off-Balance Sheet Arrangements

As of December 31, 2018 and as of the date this report was filed, we did not have any off-balance sheet transactions, arrangements, or obligations, including contingent obligations.

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## Non-GAAP Supplemental Financial Measure: Funds From Operations

We calculate FFO in accordance with the White Paper on FFO approved by the Board of Governors of NAREIT. The White Paper defines FFO as net income or loss calculated in accordance with GAAP, excluding extraordinary items, as defined by GAAP, gains and losses from sales of depreciable real estate and impairment write-downs associated with depreciable real estate, plus real estate-related depreciation and amortization (excluding amortization of deferred financing costs and depreciation of non-real estate assets) and after adjustment for unconsolidated partnerships and joint ventures. Our calculation of FFO includes the amortization of deferred revenue related to tenant-funded tenant improvements and excludes the depreciation of the related tenant improvement assets. We also add back net income attributable to noncontrolling common units of the Operating Partnership because we report FFO attributable to common stockholders and common unitholders.

We believe that FFO is a useful supplemental measure of our operating performance. The exclusion from FFO of gains and losses from the sale of operating real estate assets allows investors and analysts to readily identify the operating results of the assets that form the core of our activity and assists in comparing those operating results between periods. Also, because FFO is generally recognized as the industry standard for reporting the operations of REITs, it facilitates comparisons of operating performance to other REITs. However, other REITs may use different methodologies to calculate FFO, and accordingly, our FFO may not be comparable to all other REITs.

Implicit in historical cost accounting for real estate assets in accordance with GAAP is the assumption that the value of real estate assets diminishes predictably over time. Since real estate values have historically risen or fallen with market conditions, many industry investors and analysts have considered presentations of operating results for real estate companies using historical cost accounting alone to be insufficient. Because FFO excludes depreciation and amortization of real estate assets, we believe that FFO along with the required GAAP presentations provides a more complete measurement of our performance relative to our competitors and a more appropriate basis on which to make decisions involving operating, financing and investing activities than the required GAAP presentations alone would provide.

However, FFO should not be viewed as an alternative measure of our operating performance because it does not reflect either depreciation and amortization costs or the level of capital expenditures and leasing costs necessary to maintain the operating performance of our properties, which are significant economic costs and could materially impact our results from operations.

The following table presents our FFO for the years ended 2018, 2017, 2016, 2015 and 2014:

|  | Year ended December 31, |           |            |            |            |
|--|-------------------------|-----------|------------|------------|------------|
|  | 2018                    | 2017      | 2016       | 2015       | 2014       |
|  | (in thousands)          |           |            |            |            |
| Net income available to common stockholders  | \$258,415               | \$151,249 | \$280,538  | \$220,831  | \$166,969  |
| Adjustments:   |                         |           |            |            |            |
| Net income attributable to noncontrolling common units of the Operating Partnership                  | 5,193                   | 3,223     | 6,635      | 4,339      | 3,589      |
| Net income attributable to noncontrolling interests in consolidated property partnerships            | 14,318                  | 12,780    | 3,375      | 184        | —          |
| Depreciation and amortization of real estate assets  | 249,882                 | 241,862   | 213,156    | 201,480    | 202,108    |
| Gains on sales of depreciable real estate  | (142,926 )              | (39,507 ) | (164,302 ) | (109,950 ) | (121,922 ) |
| Funds From Operations attributable to noncontrolling interests in consolidated property partnerships | (24,391 )               | (22,820 ) | (5,660 )   | (272 )     | —          |
| Funds From Operations <sup>(1) (2)</sup>   | \$360,491               | \$346,787 | \$333,742  | \$316,612  | \$250,744  |

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(1) Reported amounts are attributable to common stockholders, common unitholders and restricted stock unitholders.

FFO available to common stockholders and unitholders includes amortization of deferred revenue related to

(2) tenant-funded tenant improvements of \$18.4 million, \$16.8 million, \$13.2 million, \$13.3 million and \$11.0 million for the years ended December 31, 2018, 2017, 2016, 2015 and 2014, respectively.

The following table presents our weighted average shares of common stock and common units outstanding for the years ended 2018, 2017, 2016, 2015 and 2014:

|   | Year Ended December 31, |             |            |            |            |
|---|-------------------------|-------------|------------|------------|------------|
|   | 2018                    | 2017        | 2016       | 2015       | 2014       |
| Weighted average shares of common stock outstanding   | 99,972,359              | 98,113,561  | 92,342,483 | 89,854,096 | 83,090,235 |
| Weighted average common units outstanding   | 2,052,917               | 2,133,006   | 2,429,205  | 1,791,482  | 1,804,263  |
| Effect of participating securities – nonvested shares and restricted stock units  | 1,142,053               | 1,196,044   | 1,139,669  | 1,170,571  | 1,228,807  |
| Total basic weighted average shares / units outstanding   | 103,167,329             | 101,442,611 | 95,911,357 | 92,816,149 | 86,123,305 |
| Effect of dilutive securities – Exchangeable Notes, shares issuable under executed forward equity sale agreements, stock options and contingently issuable shares | 510,006                 | 613,770     | 680,551    | 541,679    | 1,877,485  |
| Total diluted weighted average shares / units outstanding   | 103,677,335             | 102,056,381 | 96,591,908 | 93,357,828 | 88,000,790 |

#### Inflation

The majority of the Company's leases require tenants to pay for recoveries and escalation charges based upon the tenant's proportionate share of, and/or increases in, real estate taxes and certain operating costs, which reduce the Company's exposure to increases in operating costs resulting from inflation.

#### New Accounting Pronouncements

For a discussion of new accounting pronouncements see Note 2 "Basis of Presentation and Significant Accounting Policies" to our consolidated financial statements included in this report.

## ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The primary market risk we face is interest rate risk. We seek to mitigate this risk by following established risk management policies and procedures. These policies include maintaining prudent amounts of debt, including a greater amount of fixed-rate debt as compared to variable-rate debt in our portfolio, and may include the periodic use of derivative instruments. As of December 31, 2018 and 2017, we did not have any interest-rate sensitive derivative assets or liabilities. Information about our changes in interest rate risk exposures from December 31, 2017 to December 31, 2018 is incorporated herein by reference from “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations —Liquidity and Capital Resources of the Operating Partnership.”

## Interest Rate Risk

As of December 31, 2018, 6.6% of our total outstanding debt of \$3.0 billion (before the effects of debt discounts, premiums and deferred financing costs) was subject to variable interest rates. The remaining 93.4% bore interest at fixed rates. All of our interest rate sensitive financial instruments are held for purposes other than trading purposes. In general, interest rate fluctuations applied to our variable-rate debt will impact our future earnings and cash flows. Conversely, interest rate fluctuations applied to our fixed-rate debt will generally not impact our future earnings and cash flows, unless such instruments mature or are otherwise terminated and need to be refinanced. However, interest rate fluctuations will impact the fair value of the fixed-rate debt instruments.

We generally determine the fair value of our secured debt, unsecured debt, and unsecured line of credit by performing discounted cash flow analyses using an appropriate market discount rate. We calculate the market rate by obtaining period-end treasury rates for maturities that correspond to the maturities of our fixed-rate debt and then adding an appropriate credit spread based on information obtained from third-party financial institutions. These credit spreads take into account factors, including but not limited to, our credit profile, the tenure of the debt, amortization period, whether the debt is secured or unsecured, and the loan-to-value ratio of the debt to the collateral, amongst other factors. These calculations are significantly affected by the assumptions used, including the discount rate, credit spreads and estimates of future cash flow. We calculate the market rate of our unsecured revolving credit facility and unsecured term loan facility by obtaining the period-end London Interbank Offered Rate (“LIBOR”) and then adding an appropriate credit spread based on our credit ratings, and the amended terms of our unsecured revolving credit facility and unsecured term loan facility agreement. We determine the fair value of each of our publicly traded unsecured senior notes based on their quoted trading price at the end of the reporting period, if such prices are available. See Note 19 “Fair Value Measurements and Disclosures” and Note 2 “Basis of Presentation and Significant Accounting Policies” in the consolidated financial statements included in this report for additional information on the fair value of our financial assets and liabilities as of December 31, 2018 and December 31, 2017.

At December 31, 2018, the total outstanding balance of our variable-rate debt was comprised of borrowings on our unsecured revolving facility of \$45.0 million and unsecured term loan facility of \$150.0 million, which were indexed to LIBOR plus a spread of 1.00% (weighted average interest rate of 3.48%) and LIBOR plus a spread of 1.10% (weighted average interest rate of 3.49%), respectively. As of December 31, 2017, there were no outstanding balances on both our \$750.0 million unsecured revolving credit facility and our \$150.0 million unsecured term loan facility, but both were available for borrowing at the following variable rates: LIBOR plus a spread of 1.00% (weighted average interest rate of 2.56%) and LIBOR plus a spread of 1.10% (weighted average interest rate of 2.66%), respectively. Assuming no changes in the outstanding balance of our existing variable-rate debt as of December 31, 2018, a 100 basis point increase in the LIBOR rate would have increased our projected annual interest expense, before the effect of capitalization, by approximately \$2.0 million.

The total carrying value of our fixed-rate debt was approximately \$2.7 billion and \$2.3 billion as of December 31, 2018 and 2017, respectively. The total estimated fair value of our fixed-rate debt was approximately \$2.7 billion and



\$2.4 billion as of December 31, 2018 and 2017, respectively. For sensitivity purposes, a 100 basis point increase in the discount rate equates to a decrease in the total fair value of our fixed-rate debt of approximately \$165.3 million, or 6.1%, as of December 31, 2018. Comparatively, a 100 basis point increase in the discount rate equates to a decrease in the total fair value of our fixed-rate debt of approximately \$145.0 million, or 6.0%, as of December 31, 2017.

In July 2017, the Financial Conduct Authority (the authority that regulates LIBOR) announced it intends to stop compelling banks to submit rates for the calculation of LIBOR after 2021. The Alternative Reference Rates Committee (“ARRC”) has proposed that the Secured Overnight Financing Rate (“SOFR”) is the rate that represents best practice as the alternative to LIBOR for use in derivatives and other financial contracts that are currently indexed to LIBOR. ARRC has proposed a paced market transition plan to SOFR from LIBOR and organizations are currently working on industry wide and company specific transition plans as it relates to derivatives and cash markets exposed to LIBOR. As our variable-rate debt is indexed to LIBOR, we are monitoring this activity and evaluating the related risks.

#### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

See the index included at Item 15. “Exhibits and Financial Statement Schedules.”

#### ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

Not applicable.

## ITEM 9A. CONTROLS AND PROCEDURES

### Kilroy Realty Corporation

The Company maintains disclosure controls and procedures (as defined in Rule 13a-15(e) or Rule 15d-15(e) under the Exchange Act) that are designed to ensure that information required to be disclosed in the Company's reports under the Exchange Act is processed, recorded, summarized, and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

As required by SEC Rule 13a-15(b), the Company carried out an evaluation, under the supervision and with the participation of management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the disclosure controls and procedures as of December 31, 2018, the end of the period covered by this report. Based on the foregoing, the Company's Chief Executive Officer and Chief Financial Officer concluded, as of that time, the disclosure controls and procedures were effective at the reasonable assurance level.

### Changes in Internal Control Over Financial Reporting

There have been no changes that occurred during the fourth quarter of the most recent year covered by this report in the Company's internal control over financial reporting identified in connection with the evaluation referenced above that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

### Management's Report on Internal Control Over Financial Reporting

Internal control over financial reporting is a process designed by, or under the supervision of, our Chief Executive Officer and Chief Financial Officer and effected by our board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with GAAP. Internal control over financial reporting includes those policies and procedures that: (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of our assets; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with GAAP, and that our receipts and expenditures are being made only in accordance with authorizations of management and directors; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of assets that could have a material effect on the consolidated financial statements.

Management is responsible for establishing and maintaining adequate internal control over financial reporting. Our internal control over financial reporting is supported by written policies and procedures and by an appropriate segregation of responsibilities and duties. The Company has used the criteria set forth in the Internal Control – Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission to assess our internal control over financial reporting. Based upon this assessment, management concluded that internal control over financial reporting operated effectively as of December 31, 2018.

Deloitte & Touche LLP, the Company's independent registered public accounting firm, has audited the Company's financial statements and has issued a report on the effectiveness of the Company's internal control over financial reporting.



REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of  
Kilroy Realty Corporation  
Los Angeles, California

Opinion on Internal Control over Financial Reporting

We have audited the internal control over financial reporting of Kilroy Realty Corporation (the “Company”) as of December 31, 2018, based on criteria established in Internal Control — Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2018, based on criteria established in Internal Control — Integrated Framework (2013) issued by COSO.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the financial statements as of and for the year ended December 31, 2018, of the Company and our report dated February 14, 2019, expressed an unqualified opinion on those financial statements.

Basis for Opinion

The Company’s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management’s Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company’s internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

Definition and Limitations of Internal Control over Financial Reporting

A company’s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company’s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company’s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ DELOITTE & TOUCHE LLP

Los Angeles, California

February 14, 2019

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Kilroy Realty, L.P.

The Operating Partnership maintains disclosure controls and procedures (as defined in Rule 13a-15(e) or Rule 15d-15(e) under the Exchange Act) that are designed to ensure that information required to be disclosed in the Operating Partnership's reports under the Exchange Act, is processed, recorded, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer of its general partner, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

As required by SEC Rule 13a-15(b), the Operating Partnership carried out an evaluation, under the supervision and with the participation of management, including the Chief Executive Officer and Chief Financial Officer of its general partner, of the effectiveness of the design and operation of the disclosure controls and procedures as of December 31, 2018, the end of the period covered by this report. Based on the foregoing, the Chief Executive Officer and Chief Financial Officer of its general partner concluded, as of that time, the disclosure controls and procedures were effective at the reasonable assurance level.

#### Changes in Internal Control Over Financial Reporting

There have been no changes that occurred during the fourth quarter of the most recent year covered by this report in the Operating Partnership's internal control over financial reporting identified in connection with the evaluation referenced above that have materially affected, or are reasonably likely to materially affect, the Operating Partnership's internal control over financial reporting.

#### Management's Report on Internal Control Over Financial Reporting

Internal control over financial reporting is a process designed by, or under the supervision of, the Chief Executive Officer and Chief Financial Officer of the Operating Partnership's general partner and effected by the board of directors, management, and other personnel of its general partner to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with GAAP. Internal control over financial reporting includes those policies and procedures that: (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of our assets; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with GAAP, and that our receipts and expenditures are being made only in accordance with authorizations of management and directors; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of assets that could have a material effect on the consolidated financial statements.

Management is responsible for establishing and maintaining adequate internal control over financial reporting. Our internal control over financial reporting is supported by written policies and procedures and by an appropriate segregation of responsibilities and duties. The Operating Partnership has used the criteria set forth in the Internal Control – Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission to assess our internal control over financial reporting. Based upon this assessment, management concluded that internal control over financial reporting operated effectively as of December 31, 2018.

Deloitte & Touche LLP, the Operating Partnership's independent registered public accounting firm, has audited the Operating Partnership's financial statements and has issued a report on the effectiveness of the Operating Partnership's

internal control over financial reporting.

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Partners of  
Kilroy Realty, L.P.  
Los Angeles, California

Opinion on Internal Control over Financial Reporting

We have audited the internal control over financial reporting of Kilroy Realty, L.P. (the “Operating Partnership”) as of December 31, 2018, based on criteria established in Internal Control — Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). In our opinion, the Operating Partnership maintained, in all material respects, effective internal control over financial reporting as of December 31, 2018, based on criteria established in Internal Control — Integrated Framework (2013) issued by COSO.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the financial statements as of and for the year ended December 31, 2018, of the Operating Partnership and our report dated February 14, 2019, expressed an unqualified opinion on those financial statements.

Basis for Opinion

The Operating Partnership’s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management’s Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Operating Partnership’s internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Operating Partnership in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

Definition and Limitations of Internal Control over Financial Reporting

A company’s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company’s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company’s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ DELOITTE & TOUCHE LLP  
Los Angeles, California  
February 14, 2019

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ITEM 9B. OTHER INFORMATION

Not applicable.

PART III

ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

The information required by Item 10 is incorporated by reference from our definitive proxy statement for our annual stockholders' meeting presently scheduled to be held in May 2019.

ITEM 11. EXECUTIVE COMPENSATION

The information required by Item 11 is incorporated by reference from our definitive proxy statement for our annual stockholders' meeting presently scheduled to be held in May 2019.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The information required by Item 12 is incorporated by reference from our definitive proxy statement for our annual stockholders' meeting presently scheduled to be held in May 2019.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

The information required by Item 13 is incorporated by reference from our definitive proxy statement for our annual stockholders' meeting presently scheduled to be held in May 2019.

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information required by Item 14 is incorporated by reference from our definitive proxy statement for our annual stockholders' meeting presently scheduled to be held in May 2019.

PART IV

ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

(a)(1) and (2) Financial Statements and Schedules

The following consolidated financial information is included as a separate section of this annual report on Form 10-K:

|   |                |
|---|----------------|
| <u>Report of Independent Registered Public Accounting Firm – Kilroy Realty Corporation</u>                                    | <u>F - 2</u>   |
| <u>Consolidated Balance Sheets as of December 31, 2018 and 2017 – Kilroy Realty Corporation</u>                               | <u>F - 3</u>   |
| <u>Consolidated Statements of Operations for the Years ended December 31, 2018, 2017 and 2016 – Kilroy Realty Corporation</u> | <u>F - 4</u>   |
| <u>Consolidated Statements of Equity for the Years ended December 31, 2018, 2017 and 2016 – Kilroy Realty Corporation</u>     | <u>F - 5</u>   |
| <u>Consolidated Statements of Cash Flows for the Years ended December 31, 2018, 2017 and 2016 – Kilroy Realty Corporation</u> | <u>F - 6</u>   |
| <u>Report of Independent Registered Public Accounting Firm – Kilroy Realty, L.P.</u>  | <u>F - 7</u>   |
| <u>Consolidated Balance Sheets as of December 31, 2018 and 2017 – Kilroy Realty, L.P.</u>                                     | <u>F - 8</u>   |
| <u>Consolidated Statements of Operations for the Years ended December 31, 2018, 2017 and 2016 – Kilroy Realty, L.P.</u>       | <u>F - 9</u>   |
| <u>Consolidated Statements of Capital for the Years ended December 31, 2018, 2017 and 2016 – Kilroy Realty, L.P.</u>          | <u>PF - 10</u> |
| <u>Consolidated Statements of Cash Flows for the Years ended December 31, 2018, 2017 and 2016 – Kilroy Realty, L.P.</u>       | <u>F - 11</u>  |
| <u>Notes to Consolidated Financial Statements</u>   | <u>F - 12</u>  |
| <u>Schedule II – Valuation and Qualifying Accounts</u>  | <u>F - 60</u>  |
| <u>Schedule III – Real Estate and Accumulated Depreciation</u>  | <u>F - 61</u>  |

All other schedules are omitted because the required information is not present in amounts sufficient to require submission of the schedule or because the information required is included in the financial statements and notes thereto.

(3) Exhibits

| Exhibit Number | Description  |
|----------------|--|
| 3.(i)1         | <u>Kilroy Realty Corporation Articles of Restatement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended June 30, 2012)</u>  |
| 3.(i)2         | <u>Certificate of Limited Partnership of Kilroy Realty, L.P. (previously filed by Kilroy Realty, L.P., as an exhibit to the General Form for Registration of Securities on Form 10 as filed with the Securities and Exchange Commission on August 18, 2010)</u>                  |
| 3.(i)3         | <u>Amendment to the Certificate of Limited Partnership of Kilroy Realty, L.P. (previously filed by Kilroy Realty, L.P., as an exhibit to the General Form for Registration of Securities on Form 10 as filed with the Securities and Exchange Commission on August 18, 2010)</u> |
| 3.(i)4         | <u>Articles Supplementary reclassifying shares of the Series G Preferred Stock of the Company (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on August 23, 2017)</u>                              |
| 3.(i)5         | <u>Articles Supplementary reclassifying shares of the Series H Preferred Stock of the Company (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on August 23, 2017)</u>                              |

- 3.(ii)1 Fifth Amended and Restated Bylaws of Kilroy Realty Corporation (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on February 1, 2017)

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- 3.(ii)2 Seventh Amended and Restated Agreement of Limited Partnership of Kilroy Realty, L.P. dated August 15, 2012, as amended (previously filed by Kilroy Realty Corporation on Form 10-Q for the quarter ended June 30, 2014)
- 4.1 Kilroy Realty Corporation Form of Certificate for Common Stock (previously filed by Kilroy Realty Corporation as an exhibit to the Registration Statement on Amendment No. 3 to Form S-11 (No. 333-15553))
- 4.2 Registration Rights Agreement, dated January 31, 1997 (previously filed by Kilroy Realty Corporation as an exhibit to the Registration Statement on Amendment No. 3 to Form S-11 (No. 333-15553))
- 4.3 Form of Certificate for Partnership Units of Kilroy Realty, L.P. (previously filed by Kilroy Realty, L.P., as an exhibit to the General Form for Registration of Securities on Form 10 as filed with the Securities and Exchange Commission on August 18, 2010)
- 4.4 Registration Rights Agreement, dated July 31, 2012 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended June 30, 2012)
- 4.5 Officers' Certificate pursuant to Sections 101, 201, 301 and 303 of the Indenture dated March 1, 2011, among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association, as trustee, establishing a series of securities entitled "3.800% Notes due 2023," including the form of 3.800% Notes due 2023 and the form of related guarantee (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on January 14, 2013)
- 4.6 Indenture, dated March 1, 2011, by and among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association, as trustee (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit to the Registration Statement on Form S-3 as filed with the Securities and Exchange Commission on October 2, 2013)
- 4.7 Supplemental Indenture, dated July 5, 2011, among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association, as trustee (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit to the Registration Statement on Form S-3 as filed with the Securities and Exchange Commission on October 2, 2013)
- 4.8 Officers' Certificate pursuant to Sections 102, 201, 301 and 303 of the Indenture dated March 1, 2011, among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association, as trustee, establishing a series of securities entitled "4.25% Senior Notes due 2029," including the form of 4.25% Senior Notes due 2029 and the form of related guarantee (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on August 6, 2014)
- 4.9 Officers' Certificate, dated September 16, 2015, pursuant to Sections 102, 201, 301 and 303 of the Indenture dated March 1, 2011, among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association, as trustee, establishing a series of securities entitled "4.375% Senior Notes due 2025," including the form of 4.375% Senior Notes due 2025 and the form of related guarantee (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on September 16, 2015)
- 4.10 Officers' Certificate, dated December 11, 2017, pursuant to Sections 102, 201, 301 and 303 of the Indenture dated March 1, 2011, among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association, as trustee, establishing a series of securities entitled "3.450% Senior Notes due 2024," including the form of 3.450% Senior Notes due 2024 and the form of related guarantee (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on December 11, 2017)
- 4.11

Officers' Certificate, dated November 29, 2018, pursuant to Sections 102, 201, 301 and 303 of the Indenture dated March 1, 2011, as amended and supplemented, among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association, as trustee, establishing a series of securities entitled "4.750% Senior Notes due 2028," including the form of 4.750% Senior Note due 2028 and the form of related guarantee (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on November 29, 2018)

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The Company is party to agreements in connection with long-term debt obligations, none of which individually exceeds ten percent of the total assets of the Company on a consolidated basis.

Pursuant to Item 601(b)(4)(iii)(A) of Regulation S-K, the Company agrees to furnish copies of these agreements to the Commission upon request

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- 10.1 Pledge Agreement by and among Kilroy Realty, L.P., John B. Kilroy, Sr., John B. Kilroy, Jr. and Kilroy Industries (previously filed by Kilroy Realty Corporation as an exhibit to the Registration Statement on Amendment No. 3 to Form S-11 (No. 333-15553))
- 10.2† 1997 Stock Option and Incentive Plan of the Registrant and Kilroy Realty, L.P. (previously filed by Kilroy Realty Corporation as an exhibit to the Registration Statement on Amendment No. 3 to Form S-11 (No. 333-15553))
- 10.3 License Agreement by and among the Registrant and the other persons named therein (previously filed by Kilroy Realty Corporation as an exhibit to the Registration Statement on Amendment No. 4 to Form S-11 (No. 333-15553))
- 10.4† Form of Restricted Stock Award Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on February 8, 2007)
- 10.5† Kilroy Realty Corporation Stock Award Deferral Program (previously filed by Kilroy Realty Corporation as an exhibit to Form 8-K as filed with the Securities and Exchange Commission on January 2, 2008)
- 10.6† Form of Indemnification Agreement of Kilroy Realty Corporation with certain officers and directors (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-K for the year ended December 31, 2009)
- 10.7† Kilroy Realty Corporation Form of Stock Option Grant Notice and Stock Option Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on February 24, 2012)
- 10.8† Form of Restricted Stock Unit Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended June 30, 2013)
- 10.9† Form of Stock Award Deferral Program Restricted Stock Unit Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended June 30, 2013)
- 10.10† Form of Performance-Vest Restricted Stock Unit Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2014)
- 10.11† Form of Restricted Stock Unit Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2014)
- 10.12† Form of Restricted Stock Unit Agreement for Non-Employee Members of the Board of Directors (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2014)
- 10.13† Form of Performance-Vest Restricted Stock Unit Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2015)
- 10.14† Form of Restricted Stock Unit Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2015)
- 10.15† Form of Restricted Stock Unit Agreement for Non-Employee Members of the Board of Directors (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2015)
- 10.16† Amended and Restated Employment Agreement and Non-Competition Agreement by and between Kilroy Realty Corporation, Kilroy Realty, L.P. and Jeffrey C. Hawken effective as of December 31, 2015 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-K for the year ended December 31, 2015)
- 10.17† Kilroy Realty Corporation 2006 Incentive Award Plan Restricted Stock Unit Agreement by and between Kilroy Realty Corporation and Jeffrey C. Hawken, dated January 9, 2016 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2016)
- 10.18† Amended and Restated Employment Agreement and Non-Competition Agreement by and between Kilroy Realty Corporation, Kilroy Realty, L.P. and Tyler H. Rose effective as of January 28, 2016 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2016)
- 10.19† Amended and Restated Employment Agreement and Non-Competition Agreement by and between Kilroy Realty Corporation, Kilroy Realty, L.P. and Justin W. Smart effective as of January 28, 2016 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2016)





- 10.20† Kilroy Realty Corporation Director Compensation Policy effective as of April 1, 2018 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2018.  
Employment Agreement, as amended and restated December 27, 2018, by and between Kilroy Realty Corporation, Kilroy Realty, L.P. and John B. Kilroy, Jr. (previously filed by Kilroy Realty Corporation and
- 10.21† Kilroy Realty, L.P., as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on December 31, 2018)
- 10.22† Kilroy Realty Corporation 2006 Incentive Award Plan Restricted Stock Unit Agreement by and between Kilroy Realty Corporation and John B. Kilroy, Jr., dated December 27, 2018 (with retirement as to Time-Based RSUs) (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on December 31, 2018)
- 10.23† Kilroy Realty Corporation 2006 Incentive Award Plan Restricted Stock Unit Agreement by and between Kilroy Realty Corporation and John B. Kilroy, Jr., dated December 27, 2018 (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on December 31, 2018)
- 10.24†\*Form of Restricted Stock Unit Agreement for 2006 Incentive Award Plan
- 10.25 Note Purchase Agreement dated September 14, 2016 (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on September 14, 2016)  
Amendment to Note Purchase Agreement dated May 11, 2018 (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on
- 10.26 May 14, 2018)
- 10.27 Form of Time Sharing Agreement of Kilroy Realty, L.P. (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended September 30, 2016)
- 10.28 Promissory Note, dated November 29, 2016 (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 10-K for the year ended December 31, 2017)
- 10.29 Loan Agreement, dated November 29, 2016, by and between KR WMC, LLC and Massachusetts Mutual Life Insurance Company (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 10-K for the year ended December 31, 2017)
- 10.30 Deed of Trust, Assignment of Leases and Rents, Security Agreement and Fixture Filing, dated November 29, 2016 (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 10-K for the year ended December 31, 2017)
- 10.31 Assignment of Leases and Rents, dated November 29, 2016 (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 10-K for the year ended December 31, 2017)
- 10.32 Recourse Guaranty Agreement, dated November 29, 2016 (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 10-K for the year ended December 31, 2017)
- 10.33 Environmental Indemnification Agreement, dated November 29, 2016 (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 10-K for the year ended December 31, 2017)  
Kilroy Realty Corporation 2007 Deferred Compensation Plan, as amended and restated effective January 1,
- 10.34† 2017 (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 10-K for the year ended December 31, 2016)
- 10.35 General Partner Guaranty Agreement, dated February 17, 2017 (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 10-Q for the quarter ended March 31, 2017)
- 10.36† Kilroy Realty 2006 Incentive Award Plan (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on May 23, 2017)
- 10.37 Second Amended and Restated Credit Agreement dated as of July 24, 2017 (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 10-Q for the quarter ended June 30, 2017)
- 10.38 Second Amended and Restated Guaranty dated as of July 24, 2017 (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 10-Q for the quarter ended on June 30, 2017)



- 10.39 Note Purchase Agreement dated May 11, 2018 (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on May 14, 2018)
- 10.40 Sales Agreement, dated June 5, 2018, between and among Kilroy Realty Corporation, Kilroy Realty, L.P. and Merrill Lynch, Pierce, Fenner & Smith Incorporated, Citigroup Global Markets Inc., Jefferies LLC, J.P. Morgan Securities LLC, Raymond James & Associates, Inc., RBC Capital Markets, LLC, Scotia Capital (USA) Inc. and SMBC Nikko Securities America, Inc. as Agents, and the Forward Purchasers (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on June 5, 2018)
- 10.41 Forward Sale Agreement dated August 8, 2018, among Kilroy Realty Corporation and Barclays Bank PLC, as Forward Purchaser (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on August 13, 2018)
- 10.42 Forward Sale Agreement dated August 8, 2018, among Kilroy Realty Corporation and Citibank, N.A., as Forward Purchaser (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on August 13, 2018)
- 21.1\* List of Subsidiaries of Kilroy Realty Corporation
- 21.2\* List of Subsidiaries of Kilroy Realty, L.P.
- 23.1\* Consent of Deloitte & Touche LLP for Kilroy Realty Corporation
- 23.2\* Consent of Deloitte & Touche LLP for Kilroy Realty, L.P.
- 24.1\* Power of Attorney (included on the signature page of this Form 10-K)
- 31.1\* Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer of Kilroy Realty Corporation
- 31.2\* Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer of Kilroy Realty Corporation
- 31.3\* Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer of Kilroy Realty, L.P.
- 31.4\* Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer of Kilroy Realty, L.P.
- 32.1\* Section 1350 Certification of Chief Executive Officer of Kilroy Realty Corporation
- 32.2\* Section 1350 Certification of Chief Financial Officer of Kilroy Realty Corporation
- 32.3\* Section 1350 Certification of Chief Executive Officer of Kilroy Realty, L.P.
- 32.4\* Section 1350 Certification of Chief Financial Officer of Kilroy Realty, L.P.
- 101.1 The following Kilroy Realty Corporation and Kilroy Realty, L.P. financial information for the year ended December 31, 2018, formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Income, (iii) Consolidated Statements of Changes in Equity, (iv) Consolidated Statements of Capital, (v) Consolidated Statements of Cash Flows and (vi) Notes to the Consolidated Financial Statements.<sup>(1)</sup>

\* Filed herewith

† Management contract or compensatory plan or arrangement.

Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed not filed or part of a registration (1) statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933 or Section 18 of the Securities Exchange Act of 1934 and otherwise are not subject to liability under these sections.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, Kilroy Realty Corporation has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized on February 14, 2019.

## KILROY REALTY CORPORATION

By /s/ Heidi R. Roth  
Heidi R. Roth  
Executive Vice President and Chief Accounting Officer

## POWER OF ATTORNEY

KNOW ALL PERSONS BY THESE PRESENTS, that we, the undersigned directors and officers of Kilroy Realty Corporation, do hereby severally constitute and appoint John Kilroy, Jeffrey C. Hawken, Tyler H. Rose and Heidi R. Roth, and each of them, as our true and lawful attorneys-in-fact and agents, each with full powers of substitution, to do any and all acts and things in our name and behalf in our capacities as directors and officers and to execute any and all instruments for us and in our names in the capacities indicated below, which said attorneys-in-fact and agents, or any of them, may deem necessary or advisable to enable Kilroy Realty Corporation to comply with the Securities Exchange Act of 1934, as amended, and any rules, regulations and requirements of the Securities and Exchange Commission, in connection with this Annual Report on Form 10-K, including specifically, but without limitation, the power and authority to sign for us or any of us, in our names in the capacities indicated below, any and all amendments hereto; and we do each hereby ratify and confirm all that said attorneys-in-fact and agents or their substitutes, or any one of them, shall do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

| Name   | Title  | Date              |
|--|--|-------------------|
| /s/ John Kilroy<br>John Kilroy                       | Chairman of the Board, President and Chief Executive Officer (Principal Executive Officer) | February 14, 2019 |
| /s/ Tyler H. Rose<br>Tyler H. Rose                   | Executive Vice President and Chief Financial Officer (Principal Financial Officer)         | February 14, 2019 |
| /s/ Heidi R. Roth<br>Heidi R. Roth                   | Executive Vice President and Chief Accounting Officer (Principal Accounting Officer)       | February 14, 2019 |
| /s/ Edward F. Brennan, PhD<br>Edward F. Brennan, PhD | Director   | February 12, 2019 |
| /s/ Jolie Hunt<br>Jolie Hunt                         | Director   | February 12, 2019 |
| /s/ Scott S. Ingraham<br>Scott S. Ingraham           | Director   | February 12, 2019 |

/s/ Gary R. Stevenson     Director

February 12,  
2019

Gary R. Stevenson

/s/ Peter B. Stoneberg     Director

February 12,  
2019

Peter B. Stoneberg

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## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, Kilroy Realty, L.P. has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized on February 14, 2019.

KILROY REALTY, L.P.

By /s/ Heidi R. Roth  
Heidi R. Roth  
Executive Vice President and Chief Accounting Officer

## POWER OF ATTORNEY

KNOW ALL PERSONS BY THESE PRESENTS, that we, the undersigned directors and officers of Kilroy Realty Corporation, as sole general partner and on behalf of Kilroy Realty, L.P., do hereby severally constitute and appoint John Kilroy, Jeffrey C. Hawken, Tyler H. Rose and Heidi R. Roth, and each of them, as our true and lawful attorneys-in-fact and agents, each with full powers of substitution, to do any and all acts and things in our name and behalf in our capacities as directors and officers and to execute any and all instruments for us and in our names in the capacities indicated below, which said attorneys-in-fact and agents, or any of them, may deem necessary or advisable to enable Kilroy Realty Corporation, as sole general partner and on behalf of Kilroy Realty, L.P., to comply with the Securities Exchange Act of 1934, as amended, and any rules, regulations and requirements of the Securities and Exchange Commission, in connection with this Annual Report on Form 10-K, including specifically, but without limitation, the power and authority to sign for us or any of us, in our names in the capacities indicated below, any and all amendments hereto; and we do each hereby ratify and confirm all that said attorneys-in-fact and agents or their substitutes, or any one of them, shall do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

| Name   | Title  | Date              |
|--|--|-------------------|
| /s/ John Kilroy<br>John Kilroy                       | Chairman of the Board, President and Chief Executive Officer (Principal Executive Officer) | February 14, 2019 |
| /s/ Tyler H. Rose<br>Tyler H. Rose                   | Executive Vice President and Chief Financial Officer (Principal Financial Officer)         | February 14, 2019 |
| /s/ Heidi R. Roth<br>Heidi R. Roth                   | Executive Vice President and Chief Accounting Officer (Principal Accounting Officer)       | February 14, 2019 |
| /s/ Edward F. Brennan, PhD<br>Edward F. Brennan, PhD | Director   | February 12, 2019 |
| /s/ Jolie Hunt<br>Jolie Hunt                         | Director   | February 12, 2019 |
| /s/ Scott S. Ingraham<br>Scott S. Ingraham           | Director   | February 12, 2019 |

/s/ Gary R. Stevenson    Director

February 12,  
2019

Gary R. Stevenson

/s/ Peter B. Stoneberg    Director

February 12,  
2019

Peter B. Stoneberg



KILROY REALTY CORPORATION AND KILROY REALTY, L.P.

CONSOLIDATED FINANCIAL STATEMENTS AS OF DECEMBER 31, 2018 AND 2017  
AND FOR THE THREE YEARS ENDED DECEMBER 31, 2018

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of  
Kilroy Realty Corporation  
Los Angeles, California

Opinion on the Financial Statements

We have audited the accompanying consolidated balance sheets of Kilroy Realty Corporation (the “Company”) as of December 31, 2018 and 2017, the related consolidated statements of operations, equity, and cash flows, for each of the three years in the period ended December 31, 2018, and the related notes and the schedules listed in the Index at Item 15 (collectively referred to as the “financial statements”). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2018 and 2017, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2018, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Company’s internal control over financial reporting as of December 31, 2018, based on criteria established in Internal Control — Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 14, 2019, expressed an unqualified opinion on the Company’s internal control over financial reporting.

Basis for Opinion

These financial statements are the responsibility of the Company’s management. Our responsibility is to express an opinion on the Company’s financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

/s/ DELOITTE & TOUCHE LLP  
Los Angeles, California  
February 14, 2019

We have served as the Company’s auditor since 1995.

KILROY REALTY CORPORATION  
CONSOLIDATED BALANCE SHEETS  
(in thousands, except share data)

|  | December 31,<br>2018 | December 31,<br>2017 |
|--|----------------------|----------------------|
| <b>ASSETS</b>  |                      |                      |
| REAL ESTATE ASSETS (Notes 2, 3 and 4):   |                      |                      |
| Land and improvements  | \$ 1,160,138         | \$ 1,076,172         |
| Buildings and improvements   | 5,207,984            | 4,908,797            |
| Undeveloped land and construction in progress  | 2,058,510            | 1,432,808            |
| Total real estate assets held for investment   | 8,426,632            | 7,417,777            |
| Accumulated depreciation and amortization  | (1,391,368 )         | (1,264,162 )         |
| Total real estate assets held for investment, net  | 7,035,264            | 6,153,615            |
| CASH AND CASH EQUIVALENTS (Note 23)  | 51,604               | 57,649               |
| RESTRICTED CASH (Notes 4 and 23)   | 119,430              | 9,149                |
| MARKETABLE SECURITIES (Notes 16 and 19)  | 21,779               | 20,674               |
| CURRENT RECEIVABLES, NET (Note 6)  | 20,176               | 16,926               |
| DEFERRED RENT RECEIVABLES, NET (Note 6)  | 267,007              | 246,391              |
| DEFERRED LEASING COSTS AND ACQUISITION-RELATED INTANGIBLE ASSETS, NET (Notes 3 and 5)  | 197,574              | 183,728              |
| PREPAID EXPENSES AND OTHER ASSETS, NET (Note 7)  | 52,873               | 114,706              |
| <b>TOTAL ASSETS</b>  | <b>\$ 7,765,707</b>  | <b>\$ 6,802,838</b>  |
| <b>LIABILITIES AND EQUITY</b>  |                      |                      |
| <b>LIABILITIES:</b>  |                      |                      |
| Secured debt, net (Notes 8, 9 and 19)  | \$ 335,531           | \$ 340,800           |
| Unsecured debt, net (Notes 8, 9 and 19)  | 2,552,070            | 2,006,263            |
| Unsecured line of credit (Notes 8, 9 and 19)   | 45,000               | —                    |
| Accounts payable, accrued expenses and other liabilities (Note 18)   | 374,415              | 249,637              |
| Accrued dividends and distributions (Notes 13 and 28)  | 47,559               | 43,448               |
| Deferred revenue and acquisition-related intangible liabilities, net (Notes 3, 5 and 10)   | 149,646              | 145,890              |
| Rents received in advance and tenant security deposits   | 60,225               | 56,484               |
| Total liabilities  | 3,564,446            | 2,842,522            |
| <b>COMMITMENTS AND CONTINGENCIES (Note 18)</b>   |                      |                      |
| <b>EQUITY (Notes 11 and 13):</b>   |                      |                      |
| Stockholders' Equity:  |                      |                      |
| Common stock, \$.01 par value, 150,000,000 shares authorized, 100,746,988 and 98,620,333 shares issued and outstanding, respectively | 1,007                | 986                  |
| Additional paid-in capital   | 3,976,953            | 3,822,492            |
| Distributions in excess of earnings  | (48,053 )            | (122,685 )           |
| Total stockholders' equity   | 3,929,907            | 3,700,793            |
| Noncontrolling Interests (Note 11):  |                      |                      |
| Common units of the Operating Partnership  | 78,991               | 77,948               |
| Noncontrolling interests in consolidated property partnerships (Note 2)  | 192,363              | 181,575              |
| Total noncontrolling interests   | 271,354              | 259,523              |
| Total equity   | 4,201,261            | 3,960,316            |
| <b>TOTAL LIABILITIES AND EQUITY</b>  | <b>\$ 7,765,707</b>  | <b>\$ 6,802,838</b>  |

See accompanying notes to consolidated financial statements.

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KILROY REALTY CORPORATION  
CONSOLIDATED STATEMENTS OF OPERATIONS  
(in thousands, except share and per share data)

|  | Year Ended December 31, |                  |                  |
|--|-------------------------|------------------|------------------|
|  | 2018                    | 2017             | 2016             |
| <b>REVENUES:</b>   |                         |                  |                  |
| Rental income  | \$656,631               | \$633,896        | \$574,413        |
| Tenant reimbursements  | 80,982                  | 76,559           | 61,079           |
| Other property income (Note 18)  | 9,685                   | 8,546            | 7,080            |
| Total revenues   | 747,298                 | 719,001          | 642,572          |
| <b>EXPENSES:</b>   |                         |                  |                  |
| Property expenses  | 133,787                 | 129,971          | 113,932          |
| Real estate taxes  | 70,820                  | 66,449           | 55,206           |
| Provision for bad debts (Note 20)  | 5,685                   | 3,269            | —                |
| Ground leases (Notes 5 and 18)   | 6,176                   | 6,337            | 3,439            |
| General and administrative expenses (Note 15)  | 90,471                  | 60,581           | 57,029           |
| Acquisition-related expenses (Note 2)  | —                       | —                | 1,902            |
| Depreciation and amortization (Notes 2 and 5)  | 254,281                 | 245,886          | 217,234          |
| Total expenses   | 561,220                 | 512,493          | 448,742          |
| <b>OTHER (EXPENSES) INCOME:</b>  |                         |                  |                  |
| Interest income and other net investment (loss) gain (Note 19)   | (559 )                  | 5,503            | 1,764            |
| Interest expense (Note 9)  | (49,721 )               | (66,040 )        | (55,803 )        |
| Loss on early extinguishment of debt (Note 9)  | (12,623 )               | (5,312 )         | —                |
| Net gain (loss) on sales of land (Note 4)  | 11,825                  | 449              | (295 )           |
| Gains on sales of depreciable operating properties (Note 4)  | 142,926                 | 39,507           | 164,302          |
| Total other income (expenses)  | 91,848                  | (25,893 )        | 109,968          |
| <b>NET INCOME</b>  | <b>277,926</b>          | <b>180,615</b>   | <b>303,798</b>   |
| Net income attributable to noncontrolling common units of the Operating Partnership (Notes 2 and 11)       | (5,193 )                | (3,223 )         | (6,635 )         |
| Net income attributable to noncontrolling interests in consolidated property partnerships (Notes 2 and 11) | (14,318 )               | (12,780 )        | (3,375 )         |
| Total income attributable to noncontrolling interests  | (19,511 )               | (16,003 )        | (10,010 )        |
| <b>NET INCOME ATTRIBUTABLE TO KILROY REALTY CORPORATION</b>  | <b>258,415</b>          | <b>164,612</b>   | <b>293,788</b>   |
| Preferred dividends (Note 13)  | —                       | (5,774 )         | (13,250 )        |
| Original issuance costs of redeemed preferred stock and preferred units (Note 13)                          | —                       | (7,589 )         | —                |
| Total preferred dividends  | —                       | (13,363 )        | (13,250 )        |
| <b>NET INCOME AVAILABLE TO COMMON STOCKHOLDERS</b>   | <b>\$258,415</b>        | <b>\$151,249</b> | <b>\$280,538</b> |
| Net income available to common stockholders per share – basic (Note 21)                                    | \$2.56                  | \$1.52           | \$3.00           |
| Net income available to common stockholders per share – diluted (Note 21)                                  | \$2.55                  | \$1.51           | \$2.97           |
| Weighted average shares of common stock outstanding – basic (Note 21)                                      | 99,972,359              | 98,113,561       | 92,342,483       |
| Weighted average shares of common stock outstanding – diluted (Note 21)                                    | 100,482,365             | 98,727,331       | 93,023,034       |

See accompanying notes to consolidated financial statements.

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KILROY REALTY CORPORATION  
CONSOLIDATED STATEMENTS OF EQUITY

(in thousands, except share and per share/unit data)

|   | Preferred<br>Stock | Number<br>of<br>Shares | Common<br>Stock | Additional<br>Paid-in<br>Capital | Distributions<br>in Excess<br>of<br>Earnings | Total<br>Stock-<br>holders'<br>Equity | Noncontrol-<br>ling<br>Interests | Total<br>Equity |
|---|--------------------|------------------------|-----------------|----------------------------------|--|---------------------------------------|----------------------------------|-----------------|
| BALANCE AS OF<br>DECEMBER 31, 2015  | \$192,411          | 92,258,690             | \$923           | \$3,047,894                      | \$(70,262)                                   | \$3,170,966                           | \$63,620                         | \$3,234,586     |
| Net income  |                    |                        |                 |                                  | 293,788                                      | 293,788                               | 10,010                           | 303,798         |
| Issuance of common<br>stock   |                    | 451,398                | 4               | 31,113                           |  | 31,117                                |                                  | 31,117          |
| Issuance of share-based<br>compensation awards  |                    |                        |                 | 1,827                            |  | 1,827                                 |                                  | 1,827           |
| Non-cash amortization<br>of share-based<br>compensation   |                    |                        |                 | 26,624                           |  | 26,624                                |                                  | 26,624          |
| Exercise of stock<br>options  |                    | 286,500                | 3               | 12,205                           |  | 12,208                                |                                  | 12,208          |
| Repurchase of common<br>stock, stock options<br>and restricted stock<br>units   |                    | (137,126)              | (1)             | (8,874)                          |  | (8,875)                               |                                  | (8,875)         |
| Settlement of restricted<br>stock units for shares<br>of common stock   |                    | 109,044                | 1               | (1)                              |  | —                                     |                                  | —               |
| Issuance of common<br>units in connection<br>with acquisition   |                    |                        |                 |                                  |  | —                                     | 48,033                           | 48,033          |
| Exchange of common<br>units of the Operating<br>Partnership   |                    | 250,933                | 2               | 8,891                            |  | 8,893                                 | (8,893)                          | —               |
| Initial contributions by<br>noncontrolling interest<br>in consolidated<br>property partnership,<br>net of transaction costs |                    |                        |                 | 328,997                          |  | 328,997                               | 124,452                          | 453,449         |
| Distributions to<br>noncontrolling interests<br>in consolidated<br>property partnerships                                    |                    |                        |                 |                                  |  | —                                     | (3,615)                          | (3,615)         |
| Adjustment for<br>noncontrolling interest<br>in the Operating<br>Partnership  |                    |                        |                 | 8,973                            |  | 8,973                                 | (8,973)                          | —               |
| Preferred dividends<br>and distributions  |                    |                        |                 |                                  | (13,250)                                     | (13,250)                              |                                  | (13,250)        |
|   |                    |                        |                 |                                  | (318,273)                                    | (318,273)                             | (8,312)                          | (326,585)       |

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|   |           |            |     |           |           |           |          |           |
|---|-----------|------------|-----|-----------|-----------|-----------|----------|-----------|
| Dividends declared per share of common stock and common unit (\$3.375 per share/unit) |           |            |     |           |           |           |          |           |
| BALANCE AS OF DECEMBER 31, 2016   | 192,411   | 93,219,439 | 932 | 3,457,649 | (107,997) | 3,542,995 | 216,322  | 3,759,317 |
| Net income  |           |            |     |           | 164,612   | 164,612   | 16,003   | 180,615   |
| Redemption of Series G & H Preferred stock  | (192,411) |            |     |           | (7,589)   | (200,000) |          | (200,000) |
| Issuance of common stock  |           | 4,662,577  | 46  | 326,012   |           | 326,058   |          | 326,058   |
| Issuance of share-based compensation awards   |           |            |     | 5,890     |           | 5,890     |          | 5,890     |
| Non-cash amortization of share-based compensation                                     |           |            |     | 26,319    |           | 26,319    |          | 26,319    |
| Exercise of stock options   |           | 285,000    | 4   | 12,175    |           | 12,179    |          | 12,179    |
| Settlement of restricted stock units for shares of common stock                       |           | 317,848    | 3   | (3)       |           | —         |          | —         |
| Repurchase of common stock, stock options and restricted stock units                  |           | (168,881)  | (2) | (12,984)  |           | (12,986)  |          | (12,986)  |
| Exchange of common units of the Operating Partnership                                 |           | 304,350    | 3   | 10,936    |           | 10,939    | (10,939) | —         |
| Contributions from noncontrolling interests in consolidated property partnerships     |           |            |     | —         |           | —         | 54,604   | 54,604    |
| Distributions to noncontrolling interests in consolidated property partnerships       |           |            |     |           |           | —         | (16,542) | (16,542)  |
| Adjustment for noncontrolling interest in the Operating Partnership                   |           |            |     | (3,502)   |           | (3,502)   | 3,502    | —         |
| Preferred dividends and distributions   |           |            |     |           | (5,774)   | (5,774)   |          | (5,774)   |
| Dividends declared per share of common stock and common unit (\$1.65 per share/unit)  |           |            |     |           | (165,937) | (165,937) | (3,427)  | (169,364) |
| BALANCE AS OF DECEMBER 31, 2017   | —         | 98,620,333 | 986 | 3,822,492 | (122,685) | 3,700,793 | 259,523  | 3,960,316 |
| Net income  |           |            |     |           | 258,415   | 258,415   | 19,511   | 277,926   |
| Issuance of common stock (Note 13)  |           | 1,817,195  | 18  | 130,675   |           | 130,693   |          | 130,693   |



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|  |          |             |         |             |            |             |           |             |
|--|----------|-------------|---------|-------------|------------|-------------|-----------|-------------|
| Issuance of share-based compensation awards (Note 15)  |          |             | 3,926   |             | 3,926      |             | 3,926     |             |
| Non-cash amortization of share-based compensation (Note 15)  |          |             | 35,890  |             | 35,890     |             | 35,890    |             |
| Exercise of stock options  | 1,000    | —           | 41      |             | 41         |             | 41        |             |
| Settlement of restricted stock units for shares of common stock (Note 15)                              | 488,354  | 4           | (4      | )           | —          |             | —         |             |
| Repurchase of common stock and restricted stock units (Note 15)  | (231,800 | )           | (2      | )           | (16,551    | )           | (16,553   | )           |
| Exchange of common units of the Operating Partnership  | 51,906   | 1           | 1,961   |             | 1,962      | (1,962      | )         |             |
| Contributions from noncontrolling interests in consolidated property partnerships                      |          |             |         |             | —          | 8,273       | 8,273     |             |
| Distributions to noncontrolling interests in consolidated property partnerships                        |          |             |         |             | —          | (11,803     | )         |             |
| Adjustment for noncontrolling interest in the Operating Partnership (Note 2)                           |          |             | (1,477  | )           | (1,477     | )           | 1,477     |             |
| Dividends declared per share of common stock and common unit (\$1.79 per share/unit) (Notes 13 and 28) |          |             |         |             | (183,783   | )           | (183,783  |             |
|  |          |             |         |             | (3,665     | )           | (187,448  |             |
| BALANCE AS OF DECEMBER 31, 2018  | \$—      | 100,746,988 | \$1,007 | \$3,976,953 | \$(48,053) | \$3,929,907 | \$271,354 | \$4,201,261 |

See accompanying notes to consolidated financial statements.

KILROY REALTY CORPORATION  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(in thousands)

|  | Year Ended December 31, |           |           |
|--|-------------------------|-----------|-----------|
|  | 2018                    | 2017      | 2016      |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>   |                         |           |           |
| Net income   | \$277,926               | \$180,615 | \$303,798 |
| Adjustments to reconcile net income to net cash provided by operating activities:                |                         |           |           |
| Depreciation and amortization of real estate assets and leasing costs                            | 249,882                 | 241,862   | 213,156   |
| Depreciation of non-real estate furniture, fixtures and equipment                                | 4,400                   | 4,024     | 4,078     |
| Increase in provision for bad debts (Note 20)  | 5,685                   | 3,269     | —         |
| Non-cash amortization of share-based compensation awards (Note 15)                               | 27,932                  | 19,046    | 21,064    |
| Non-cash amortization of deferred financing costs and net debt discounts                         | 1,084                   | 3,247     | 2,720     |
| Non-cash amortization of net below market rents (Note 5)   | (9,748)                 | (8,528)   | (7,166)   |
| Loss on early extinguishment of debt (Note 9)  | 12,623                  | 5,312     | —         |
| (Gain) loss on sale of land (Note 4)   | (11,825)                | (449)     | 295       |
| Gains on sales of depreciable operating properties (Note 4)                                      | (142,926)               | (39,507)  | (164,302) |
| Non-cash amortization of deferred revenue related to tenant-funded tenant improvements (Note 10) | (18,429)                | (16,767)  | (13,244)  |
| Straight-line rents  | (26,976)                | (33,275)  | (29,629)  |
| Net change in other operating assets   | (7,930)                 | (17,732)  | (5,214)   |
| Net change in other operating liabilities  | 48,345                  | 5,895     | 19,498    |
| Net cash provided by operating activities  | 410,043                 | 347,012   | 345,054   |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>   |                         |           |           |
| Expenditures for development properties and undeveloped land                                     | (489,236)               | (397,440) | (351,012) |
| Expenditures for acquisitions of development properties and undeveloped land (Note 3)            | (311,299)               | (19,829)  | (33,513)  |
| Expenditures for acquisitions of operating properties (Note 3)                                   | (257,340)               | —         | (393,767) |
| Expenditures for operating properties and other capital assets                                   | (166,440)               | (88,425)  | (111,961) |
| Net proceeds received from dispositions (Note 4)   | 364,300                 | 182,492   | 325,031   |
| Decrease (increase) in acquisition-related deposits  | 36,000                  | (35,900)  | 1,902     |
| Proceeds received from repayment of note receivable (Note 7)                                     | 15,100                  | —         | —         |
| Issuance of notes receivable   | —                       | —         | (16,100)  |
| Net cash used in investing activities  | (808,915)               | (359,102) | (579,420) |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>   |                         |           |           |
| Net proceeds from issuance of common stock (Note 13)   | 130,693                 | 326,058   | 31,117    |
| Redemption of Series G and H Preferred stock (Note 13)   | —                       | (200,000) | —         |
| Net proceeds from the issuance of unsecured debt (Note 9)  | 648,537                 | 674,447   | —         |
| Repayments of unsecured debt (Note 9)  | (261,823)               | (519,024) | —         |
| Borrowings on unsecured revolving credit facility  | 765,000                 | 270,000   | 305,000   |
| Repayments on unsecured revolving credit facility  | (690,000)               | (270,000) | (305,000) |
| Borrowings on unsecured debt (Note 9)  | 120,000                 | —         | —         |
| Principal payments and repayments of secured debt (Note 9)                                       | (3,584)                 | (130,371) | (74,140)  |
| Proceeds from the issuance of secured debt (Note 9)  | —                       | —         | 170,000   |
| Financing costs  | (6,262)                 | (11,500)  | (2,159)   |
| Repurchase of common stock and restricted stock units (Note 15)                                  | (16,553)                | (12,986)  | (8,875)   |
| Proceeds from exercise of stock options  | 41                      | 12,179    | 12,208    |
| Contributions from noncontrolling interests in consolidated property partnerships (Note 11)      | 8,273                   | 54,604    | 453,449   |

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|  |            |            |            |
|--|------------|------------|------------|
| Distributions to noncontrolling interests in consolidated property partnerships      | (11,803 )  | (16,542 )  | (3,615 )   |
| Dividends and distributions paid to common stockholders and common unitholders       | (179,411 ) | (340,697 ) | (137,444 ) |
| Dividends and distributions paid to preferred stockholders and preferred unitholders | —          | (7,409 )   | (13,250 )  |
| Net cash provided by (used in) financing activities                                  | 503,108    | (171,241 ) | 427,291    |
| Net increase (decrease) in cash and cash equivalents and restricted cash             | 104,236    | (183,331 ) | 192,925    |
| Cash and cash equivalents and restricted cash, beginning of year                     | 66,798     | 250,129    | 57,204     |
| Cash and cash equivalents and restricted cash, end of year                           | \$ 171,034 | \$ 66,798  | \$ 250,129 |

See accompanying notes to consolidated financial statements.

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Partners of  
Kilroy Realty, L.P.  
Los Angeles, California

Opinion on the Financial Statements

We have audited the accompanying consolidated balance sheets of Kilroy Realty, L.P. (the “Operating Partnership”) as of December 31, 2018 and 2017, the related consolidated statements of operations, capital, and cash flows, for each of the three years in the period ended December 31, 2018, and the related notes and the schedules listed in the Index at Item 15 (collectively referred to as the “financial statements”). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Operating Partnership as of December 31, 2018 and 2017, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2018, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Operating Partnership’s internal control over financial reporting as of December 31, 2018, based on criteria established in Internal Control — Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 14, 2019, expressed an unqualified opinion on the Operating Partnership’s internal control over financial reporting.

Basis for Opinion

These financial statements are the responsibility of the Operating Partnership’s management. Our responsibility is to express an opinion on the Operating Partnership’s financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Operating Partnership in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

/s/ DELOITTE & TOUCHE LLP  
Los Angeles, California  
February 14, 2019

We have served as the Operating Partnership’s auditor since 2010.

KILROY REALTY, L.P.  
CONSOLIDATED BALANCE SHEETS  
(in thousands, except unit data)

|   | December 31,<br>2018 | December 31,<br>2017 |
|---|----------------------|----------------------|
| <b>ASSETS</b>   |                      |                      |
| <b>REAL ESTATE ASSETS (Notes 2, 3 and 4):</b>   |                      |                      |
| Land and improvements   | \$ 1,160,138         | \$ 1,076,172         |
| Buildings and improvements  | 5,207,984            | 4,908,797            |
| Undeveloped land and construction in progress   | 2,058,510            | 1,432,808            |
| Total real estate assets held for investment  | 8,426,632            | 7,417,777            |
| Accumulated depreciation and amortization   | (1,391,368 )         | (1,264,162 )         |
| Total real estate assets held for investment, net   | 7,035,264            | 6,153,615            |
| <b>CASH AND CASH EQUIVALENTS (Note 24)</b>  | 51,604               | 57,649               |
| <b>RESTRICTED CASH (Notes 4 and 24)</b>   | 119,430              | 9,149                |
| <b>MARKETABLE SECURITIES (Notes 16 and 19)</b>  | 21,779               | 20,674               |
| <b>CURRENT RECEIVABLES, NET (Note 6)</b>  | 20,176               | 16,926               |
| <b>DEFERRED RENT RECEIVABLES, NET (Note 6)</b>  | 267,007              | 246,391              |
| <b>DEFERRED LEASING COSTS AND ACQUISITION-RELATED INTANGIBLE ASSETS, NET (Notes 3 and 5)</b>  | 197,574              | 183,728              |
| <b>PREPAID EXPENSES AND OTHER ASSETS, NET (Note 7)</b>  | 52,873               | 114,706              |
| <b>TOTAL ASSETS</b>   | <b>\$ 7,765,707</b>  | <b>\$ 6,802,838</b>  |
| <b>LIABILITIES AND CAPITAL</b>  |                      |                      |
| <b>LIABILITIES:</b>   |                      |                      |
| Secured debt, net (Notes 9 and 19)  | \$ 335,531           | \$ 340,800           |
| Unsecured debt, net (Notes 9 and 19)  | 2,552,070            | 2,006,263            |
| Unsecured line of credit (Notes 9 and 19)   | 45,000               | —                    |
| Accounts payable, accrued expenses and other liabilities (Note 18)  | 374,415              | 249,637              |
| Accrued distributions (Notes 14 and 28)   | 47,559               | 43,448               |
| Deferred revenue and acquisition-related intangible liabilities, net (Notes 3, 5 and 10)  | 149,646              | 145,890              |
| Rents received in advance and tenant security deposits  | 60,225               | 56,484               |
| Total liabilities   | 3,564,446            | 2,842,522            |
| <b>COMMITMENTS AND CONTINGENCIES (Note 18)</b>  |                      |                      |
| <b>CAPITAL (Notes 12 and 14):</b>   |                      |                      |
| Common units, 100,746,988 and 98,620,333 held by the general partner and 2,025,287 and 2,077,193 held by common limited partners issued and outstanding, respectively | 4,003,700            | 3,773,941            |
| Total partners' capital   | 4,003,700            | 3,773,941            |
| Noncontrolling interests in consolidated property partnerships and subsidiaries (Notes 2 and 12)  | 197,561              | 186,375              |
| Total capital   | 4,201,261            | 3,960,316            |
| <b>TOTAL LIABILITIES AND CAPITAL</b>  | <b>\$ 7,765,707</b>  | <b>\$ 6,802,838</b>  |

See accompanying notes to consolidated financial statements.

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KILROY REALTY, L.P.  
CONSOLIDATED STATEMENTS OF OPERATIONS  
(in thousands, except unit and per unit data)

|   | Year Ended December 31, |                  |                  |
|---|-------------------------|------------------|------------------|
|   | 2018                    | 2017             | 2016             |
| <b>REVENUES:</b>  |                         |                  |                  |
| Rental income   | \$656,631               | \$633,896        | \$574,413        |
| Tenant reimbursements   | 80,982                  | 76,559           | 61,079           |
| Other property income (Note 18)   | 9,685                   | 8,546            | 7,080            |
| Total revenues  | 747,298                 | 719,001          | 642,572          |
| <b>EXPENSES:</b>  |                         |                  |                  |
| Property expenses   | 133,787                 | 129,971          | 113,932          |
| Real estate taxes   | 70,820                  | 66,449           | 55,206           |
| Provision for bad debts (Note 20)   | 5,685                   | 3,269            | —                |
| Ground leases (Notes 5 and 18)  | 6,176                   | 6,337            | 3,439            |
| General and administrative expenses (Note 15)   | 90,471                  | 60,581           | 57,029           |
| Acquisition-related expenses (Note 2)   | —                       | —                | 1,902            |
| Depreciation and amortization (Notes 2 and 5)   | 254,281                 | 245,886          | 217,234          |
| Total expenses  | 561,220                 | 512,493          | 448,742          |
| <b>OTHER (EXPENSES) INCOME:</b>   |                         |                  |                  |
| Interest income and other net investment (loss) gain (Note 19)  | (559 )                  | 5,503            | 1,764            |
| Interest expense (Note 9)   | (49,721 )               | (66,040 )        | (55,803 )        |
| Loss on early extinguishment of debt (Note 9)   | (12,623 )               | (5,312 )         | —                |
| Net gain (loss) on sales of land (Note 4)   | 11,825                  | 449              | (295 )           |
| Gains on sales of depreciable operating properties (Note 4)   | 142,926                 | 39,507           | 164,302          |
| Total other income (expenses)   | 91,848                  | (25,893 )        | 109,968          |
| <b>NET INCOME</b>   | <b>277,926</b>          | <b>180,615</b>   | <b>303,798</b>   |
| Net income attributable to noncontrolling interests in consolidated property partnerships and subsidiaries (Notes 2 and 12) | (14,716 )               | (13,175 )        | (3,735 )         |
| <b>NET INCOME ATTRIBUTABLE TO KILROY REALTY, L.P.</b>   | <b>263,210</b>          | <b>167,440</b>   | <b>300,063</b>   |
| Preferred distributions (Note 14)   | —                       | (5,774 )         | (13,250 )        |
| Original issuance costs of redeemed preferred units (Note 14)   | —                       | (7,589 )         | —                |
| Total preferred distributions   | —                       | (13,363 )        | (13,250 )        |
| <b>NET INCOME AVAILABLE TO COMMON UNITHOLDERS</b>   | <b>\$263,210</b>        | <b>\$154,077</b> | <b>\$286,813</b> |
| Net income available to common unitholders per unit – basic (Note 22)   | \$2.56                  | \$1.52           | \$2.99           |
| Net income available to common unitholders per unit – diluted (Note 22)   | \$2.55                  | \$1.51           | \$2.96           |
| Weighted average common units outstanding – basic (Note 22)   | 102,025,276             | 100,246,567      | 94,771,688       |
| Weighted average common units outstanding – diluted (Note 22)   | 102,535,282             | 100,860,337      | 95,452,239       |

See accompanying notes to consolidated financial statements.

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KILROY REALTY, L.P.  
CONSOLIDATED STATEMENTS OF CAPITAL  
(in thousands, except unit and per unit data)

|  | Partners' Capital  |                              |                 | Total<br>Partners'<br>Capital | Noncontrolling<br>Interests in<br>Consolidated<br>Property<br>Partnerships<br>and<br>Subsidiaries |                  |
|--|--------------------|------------------------------|-----------------|-------------------------------|---|------------------|
|  | Preferred<br>Units | Number of<br>Common<br>Units | Common<br>Units |                               | Total<br>Capital  | Total<br>Capital |
| BALANCE AS OF DECEMBER<br>31, 2015   | \$ 192,411         | 94,023,465                   | \$ 3,031,609    | \$ 3,224,020                  | \$ 10,566   | \$ 3,234,586     |
| Net income   |                    |                              | 300,063         | 300,063                       | 3,735   | 303,798          |
| Issuance of common units   |                    | 451,398                      | 31,117          | 31,117                        |   | 31,117           |
| Issuance of common units in<br>connection with acquisition   |                    | 867,701                      | 48,033          | 48,033                        |   | 48,033           |
| Issuance of share-based<br>compensation awards   |                    |                              | 1,827           | 1,827                         |   | 1,827            |
| Non-cash amortization of<br>share-based compensation   |                    |                              | 26,624          | 26,624                        |   | 26,624           |
| Exercise of stock options  |                    | 286,500                      | 12,208          | 12,208                        |   | 12,208           |
| Repurchase of common units and<br>restricted stock units   |                    | (137,126 )                   | (8,875 )        | (8,875 )                      |   | (8,875 )         |
| Settlement of restricted stock units   |                    | 109,044                      | —               | —                             |   | —                |
| Initial contributions from<br>noncontrolling interest in<br>consolidated property partnership,<br>net of transaction costs |                    |                              | 328,997         | 328,997                       | 124,452   | 453,449          |
| Distributions to noncontrolling<br>interests in consolidated property<br>partnerships                                      |                    |                              |                 |                               | (3,615 )  | (3,615 )         |
| Preferred distributions  |                    |                              | (13,250 )       | (13,250 )                     |   | (13,250 )        |
| Distributions declared per common<br>unit (\$3.375per unit)  |                    |                              | (326,585 )      | (326,585 )                    |   | (326,585 )       |
| BALANCE AS OF DECEMBER<br>31, 2016   | 192,411            | 95,600,982                   | 3,431,768       | 3,624,179                     | 135,138   | 3,759,317        |
| Net income   |                    |                              | 167,440         | 167,440                       | 13,175  | 180,615          |
| Redemption of Series G & H<br>Preferred stock  | (192,411 )         |                              | (7,589 )        | (200,000 )                    |   | (200,000 )       |
| Issuance of common units   |                    | 4,662,577                    | 326,058         | 326,058                       |   | 326,058          |
| Issuance of share-based<br>compensation awards   |                    |                              | 5,890           | 5,890                         |   | 5,890            |
| Non-cash amortization of<br>share-based compensation   |                    |                              | 26,319          | 26,319                        |   | 26,319           |
| Exercise of stock options  |                    | 285,000                      | 12,179          | 12,179                        |   | 12,179           |
| Settlement of restricted stock units   |                    | 317,848                      | —               | —                             |   | —                |
| Repurchase of common units and<br>restricted stock units   |                    | (168,881 )                   | (12,986 )       | (12,986 )                     |   | (12,986 )        |

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|   |     |             |             |             |            |             |
|---|-----|-------------|-------------|-------------|------------|-------------|
| Contributions from noncontrolling interest in consolidated property partnership |     | —           |             | 54,604      | 54,604     |             |
| Distributions to noncontrolling interests in consolidated property partnerships |     |             |             | (16,542)    | (16,542)   |             |
| Preferred distributions   |     | (5,774)     | (5,774)     |             | (5,774)    |             |
| Distributions declared per common unit (\$1.65 per unit)                        |     | (169,364)   | (169,364)   |             | (169,364)  |             |
| BALANCE AS OF DECEMBER 31, 2017   | —   | 100,697,526 | 3,773,941   | 3,773,941   | 186,375    | 3,960,316   |
| Net income  |     |             | 263,210     | 263,210     | 14,716     | 277,926     |
| Issuance of common units (Note 14)  |     | 1,817,195   | 130,693     | 130,693     |            | 130,693     |
| Issuance of share-based compensation awards (Note 15)                           |     |             | 3,926       | 3,926       |            | 3,926       |
| Non-cash amortization of share-based compensation (Note 15)                     |     |             | 35,890      | 35,890      |            | 35,890      |
| Exercise of stock options   |     | 1,000       | 41          | 41          |            | 41          |
| Settlement of restricted stock units (Note 15)                                  |     | 488,354     | —           | —           |            | —           |
| Repurchase of common units and restricted stock units (Note 15)                 |     | (231,800)   | (16,553)    | (16,553)    |            | (16,553)    |
| Contributions from noncontrolling interest in consolidated property partnership |     |             | —           | —           | 8,273      | 8,273       |
| Distributions to noncontrolling interests in consolidated property partnerships |     |             |             |             | (11,803)   | (11,803)    |
| Distributions declared per common unit (\$1.79 per unit) (Notes 14 and 28)      |     |             | (187,448)   | (187,448)   |            | (187,448)   |
| BALANCE AS OF DECEMBER 31, 2018   | \$— | 102,772,275 | \$4,003,700 | \$4,003,700 | \$ 197,561 | \$4,201,261 |

See accompanying notes to consolidated financial statements.

KILROY REALTY, L.P.  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(in thousands)

|  | Year Ended December 31, |           |           |
|--|-------------------------|-----------|-----------|
|  | 2018                    | 2017      | 2016      |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>   |                         |           |           |
| Net income   | \$277,926               | \$180,615 | \$303,798 |
| Adjustments to reconcile net income to net cash provided by operating activities:                |                         |           |           |
| Depreciation and amortization of real estate assets and leasing costs                            | 249,882                 | 241,862   | 213,156   |
| Depreciation of non-real estate furniture, fixtures and equipment                                | 4,400                   | 4,024     | 4,078     |
| Increase in provision for bad debts (Note 20)  | 5,685                   | 3,269     | —         |
| Non-cash amortization of share-based compensation awards (Note 15)                               | 27,932                  | 19,046    | 21,064    |
| Non-cash amortization of deferred financing costs and net debt discounts                         | 1,084                   | 3,247     | 2,720     |
| Non-cash amortization of net below market rents (Note 5)   | (9,748)                 | (8,528)   | (7,166)   |
| Loss on early extinguishment of debt (Note 9)  | 12,623                  | 5,312     | —         |
| (Gain) loss on sale of land (Note 4)   | (11,825)                | (449)     | 295       |
| Gains on sales of depreciable operating properties (Note 4)                                      | (142,926)               | (39,507)  | (164,302) |
| Non-cash amortization of deferred revenue related to tenant-funded tenant improvements (Note 10) | (18,429)                | (16,767)  | (13,244)  |
| Straight-line rents  | (26,976)                | (33,275)  | (29,629)  |
| Net change in other operating assets   | (7,930)                 | (17,732)  | (5,214)   |
| Net change in other operating liabilities  | 48,345                  | 5,895     | 19,498    |
| Net cash provided by operating activities  | 410,043                 | 347,012   | 345,054   |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>   |                         |           |           |
| Expenditures for development properties and undeveloped land                                     | (489,236)               | (397,440) | (351,012) |
| Expenditures for acquisitions of development properties and undeveloped land (Note 3)            | (311,299)               | (19,829)  | (33,513)  |
| Expenditures for acquisitions of operating properties (Note 3)                                   | (257,340)               | —         | (393,767) |
| Expenditures for operating properties and other capital assets                                   | (166,440)               | (88,425)  | (111,961) |
| Net proceeds received from dispositions (Note 4)   | 364,300                 | 182,492   | 325,031   |
| Decrease (increase) in acquisition-related deposits  | 36,000                  | (35,900)  | 1,902     |
| Proceeds received from repayment of note receivable (Note 7)                                     | 15,100                  | —         | —         |
| Issuance of notes receivable   | —                       | —         | (16,100)  |
| Net cash used in investing activities  | (808,915)               | (359,102) | (579,420) |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>   |                         |           |           |
| Net proceeds from issuance of common units (Note 14)   | 130,693                 | 326,058   | 31,117    |
| Redemption of Series G and H Preferred units (Note 14)   | —                       | (200,000) | —         |
| Net proceeds from the issuance of unsecured debt (Note 9)  | 648,537                 | 674,447   | —         |
| Repayments of unsecured debt (Note 9)  | (261,823)               | (519,024) | —         |
| Borrowings on unsecured revolving credit facility  | 765,000                 | 270,000   | 305,000   |
| Repayments on unsecured revolving credit facility  | (690,000)               | (270,000) | (305,000) |
| Borrowings on unsecured debt (Note 9)  | 120,000                 | —         | —         |
| Principal payments and repayments of secured debt (Note 9)                                       | (3,584)                 | (130,371) | (74,140)  |
| Proceeds from the issuance of secured debt (Note 9)  | —                       | —         | 170,000   |
| Financing costs  | (6,262)                 | (11,500)  | (2,159)   |
| Repurchase of common units and restricted stock units (Note 15)                                  | (16,553)                | (12,986)  | (8,875)   |
| Proceeds from exercise of stock options  | 41                      | 12,179    | 12,208    |
| Contributions from noncontrolling interests in consolidated property partnerships (Note 12)      | 8,273                   | 54,604    | 453,449   |

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|   |            |            |            |
|---|------------|------------|------------|
| Distributions to noncontrolling interests in consolidated property partnerships | (11,803 )  | (16,542 )  | (3,615 )   |
| Distributions paid to common unitholders  | (179,411 ) | (340,697 ) | (137,444 ) |
| Distributions paid to preferred unitholders                                     | —          | (7,409 )   | (13,250 )  |
| Net cash provided by (used in) financing activities                             | 503,108    | (171,241 ) | 427,291    |
| Net increase (decrease) in cash and cash equivalents and restricted cash        | 104,236    | (183,331 ) | 192,925    |
| Cash and cash equivalents and restricted cash, beginning of year                | 66,798     | 250,129    | 57,204     |
| Cash and cash equivalents and restricted cash, end of year                      | \$171,034  | \$66,798   | \$250,129  |

See accompanying notes to consolidated financial statements.

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Organization and Ownership

Kilroy Realty Corporation (the “Company”) is a self-administered real estate investment trust (“REIT”) active in premier office and mixed-use submarkets along the West Coast. We own, develop, acquire and manage real estate assets, consisting primarily of Class A properties in the coastal regions of Greater Los Angeles, Orange County, San Diego County, the San Francisco Bay Area and Greater Seattle, which we believe have strategic advantages and strong barriers to entry. Class A real estate encompasses attractive and efficient buildings of high quality that are attractive to tenants, are well-designed and constructed with above-average material, workmanship and finishes and are well-maintained and managed. We qualify as a REIT under the Internal Revenue Code of 1986, as amended (the “Code”). The Company’s common stock is publicly traded on the New York Stock Exchange (“NYSE”) under the ticker symbol “KRC.”

We own our interests in all of our real estate assets through Kilroy Realty, L.P. (the “Operating Partnership”) and Kilroy Realty Finance Partnership, L.P. (the “Finance Partnership”). We generally conduct substantially all of our operations through the Operating Partnership. Unless stated otherwise or the context indicates otherwise, the terms “Kilroy Realty Corporation” or the “Company,” “we,” “our,” and “us” refer to Kilroy Realty Corporation and its consolidated subsidiaries and the term “Operating Partnership” refers to Kilroy Realty, L.P. and its consolidated subsidiaries. The descriptions of our business, employees, and properties apply to both the Company and the Operating Partnership.

Our stabilized portfolio of operating properties was comprised of the following properties at December 31, 2018:

|                                 | Number of<br>Buildings | Rentable<br>Square Feet<br>(unaudited) | Number of<br>Tenants                | Percentage<br>Occupied<br>(unaudited) | Percentage<br>Leased<br>(unaudited) |
|---------------------------------|------------------------|--|-------------------------------------|---------------------------------------|-------------------------------------|
| Stabilized Office Properties    | 94                     | 13,232,580                             | 482                                 | 94.4 %                                | 96.6 %                              |
|                                 |                        |  | 2018                                |                                       |                                     |
|                                 | Number of<br>Buildings | Number<br>of Units                     | Average<br>Occupancy<br>(unaudited) |                                       |                                     |
| Stabilized Residential Property | 1                      | 200                                    | 79.7 %                              |                                       |                                     |

Our stabilized portfolio includes all of our properties with the exception of development and redevelopment properties currently committed for construction, under construction or in the tenant improvement phase, undeveloped land and real estate assets held for sale. We define redevelopment properties as those properties for which we expect to spend significant development and construction costs on the existing or acquired buildings pursuant to a formal plan, the intended result of which is a higher economic return on the property. We define properties in the tenant improvement phase as properties that we are developing or redeveloping where the project has reached cold shell condition and is ready for tenant improvements, which may require additional major base building construction before being placed in service. Projects in the tenant improvement phase are added to our stabilized portfolio once the project reaches the earlier of 95% occupancy or one year from the date of the cessation of major base building construction activities. Costs capitalized to construction in progress for development and redevelopment properties are transferred to land and improvements, buildings and improvements, and deferred leasing costs on our consolidated balance sheets at the historical cost of the property as the projects are placed in service.

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As of December 31, 2018, the following properties were excluded from our stabilized portfolio. We did not have any redevelopment properties or properties held for sale at December 31, 2018.

|   | Number of<br>Properties/Projects | Estimated<br>Rentable<br>Square<br>Feet <sup>(1)</sup><br>(unaudited) |
|---|----------------------------------|---|
| In-process development projects - tenant improvement <sup>(2)</sup> | 2                                | 1,150,000   |
| In-process development projects - under construction <sup>(3)</sup> | 3                                | 1,290,000   |

<sup>(1)</sup>Estimated rentable square feet upon completion.

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

(2) Includes 88,000 square feet of Production, Distribution, and Repair (“PDR”) space.

(3) In addition to the estimated office and PDR rentable square feet noted above, development projects under construction also include 96,000 square feet of retail space and 801 residential units.

Our stabilized portfolio also excludes our future development pipeline, which as of December 31, 2018 was comprised of five potential development sites, representing approximately 73 gross acres of undeveloped land.

As of December 31, 2018, all of our properties and development projects were owned and all of our business was conducted in the state of California with the exception of eight office properties and one development project under construction located in the state of Washington. All of our properties and development projects are 100% owned, excluding four office properties owned by three consolidated property partnerships and an office property held by a consolidated variable interest entity for a transaction intended to qualify as a like-kind exchange pursuant to Section 1031 of the Code (“Section 1031 Exchange”) that closed in January 2019. Two of the three property partnerships, 100 First Street Member, LLC (“100 First LLC”) and 303 Second Street Member, LLC (“303 Second LLC”), each owned one office property in San Francisco, California through subsidiary REITs. As of December 31, 2018, the Company owned a 56% common equity interest in both 100 First LLC and 303 Second LLC. The third property partnership, Redwood City Partners, LLC (“Redwood LLC”) owned two office properties in Redwood City, California. As of December 31, 2018, the Company owned an approximate 93% common equity interest in Redwood LLC. The remaining interests in all three property partnerships were owned by unrelated third parties.

As of December 31, 2018, the Company owned an approximate 98.0% common general partnership interest in the Operating Partnership. The remaining approximate 2.0% common limited partnership interest in the Operating Partnership as of December 31, 2018 was owned by non-affiliated investors and certain of our executive officers and directors. Both the general and limited common partnership interests in the Operating Partnership are denominated in common units. Generally, the number of common units held by the Company is equivalent to the number of outstanding shares of the Company’s common stock, and the rights of all the common units to quarterly distributions and payments in liquidation mirror those of the Company’s common stockholders. The common limited partners have certain redemption rights as provided in the Operating Partnership’s Seventh Amended and Restated Agreement of Limited Partnership, as amended, the “Partnership Agreement”.

Kilroy Realty Finance, Inc., which is a wholly-owned subsidiary of the Company, is the sole general partner of the Finance Partnership and owns a 1.0% common general partnership interest in the Finance Partnership. The Operating Partnership owns the remaining 99.0% common limited partnership interest. With the exception of the Operating Partnership and our consolidated property partnerships, all of our subsidiaries are wholly-owned.

## 2. Basis of Presentation and Significant Accounting Policies

### Basis of Presentation

The consolidated financial statements of the Company include the consolidated financial position and results of operations of the Company, the Operating Partnership, the Finance Partnership, 303 Second LLC, 100 First LLC, Redwood LLC and all of our wholly-owned and controlled subsidiaries. The consolidated financial statements of the Operating Partnership include the consolidated financial position and results of operations of the Operating Partnership, the Finance Partnership, 303 Second LLC, 100 First LLC, Redwood LLC and all of our wholly-owned and controlled subsidiaries. All intercompany balances and transactions have been eliminated in the consolidated

financial statements.

Accounting Pronouncements Adopted January 1, 2018

Effective January 1, 2018, we adopted Financial Accounting Standards Board (“FASB”) Accounting Standards Update (“ASU”) No. 2014-09 “Revenue From Contracts with Customers (Topic 606)” (“ASU 2014-09”) and the related FASB ASU Nos. 2016-12 and 2016-20, which provide practical expedients, technical corrections, and improvements for certain aspects of ASU 2014-09, on a modified retrospective basis. ASU 2014-09 establishes a single comprehensive model for entities to use in accounting for revenue from contracts with customers and supersedes most of the existing revenue recognition guidance.

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

We evaluated each of the Company's revenue streams to determine the sources of revenue that are impacted by ASU 2014-09 and concluded that two revenue streams, sales of real estate and revenue from our multi-tenant parking arrangements, fall within the scope of Topic 606. We evaluated the impact of the adoption of the guidance on the timing of gain recognition for our historical dispositions and concluded there was not a significant impact to our consolidated financial statements given the straight forward nature of our historical disposition transactions. We also evaluated the impact of the guidance on the timing and pattern of revenue recognition for our multi-tenant parking arrangements and determined there was no significant impact to our consolidated financial statements. We generally provide parking for our multi-tenant properties based on the prevailing market rate per parking space, which adjusts based on prevailing market rates during the tenant's occupancy, and we recognize parking revenue as parking spaces are utilized by the tenant. Given the structure of these arrangements whereby the amount of parking revenue we recognize corresponds directly to the tenant's use, we were able to apply the practical expedient provided in Accounting Standards Codification ("ASC") 606-10-50-14(b) (the "right to invoice" practical expedient). As a result of applying this practical expedient, we are not required to disclose the transaction price allocated to future performance obligations for multi-tenant parking since we cannot predict or estimate the use of such parking spaces. During the years ended December 31, 2018, 2017 and 2016, we recognized \$26.7 million, \$26.7 million and \$23.3 million, respectively, of parking revenue for arrangements that are within the scope of Topic 606, which is included in rental revenues on our consolidated statements of operations. We concluded that the adoption of Topic 606 did not have a material impact on our consolidated financial statements or a material impact on the notes to our consolidated financial statements.

Effective January 1, 2018, we adopted FASB ASU No. 2017-09 "Compensation - Stock Compensation (Topic 718)" on a prospective basis. Under the guidance, an entity will not apply modification accounting to a share-based payment award if the award's fair value, vesting conditions, and classification as an equity or liability instrument remain the same immediately before and after the change. The adoption of this guidance did not have an impact on our consolidated financial statements or notes to our consolidated financial statements.

Effective January 1, 2018, we adopted FASB ASU No. 2017-05 "Other Income - Gains and Losses from the Derecognition of Nonfinancial Assets (Subtopic 610-20)" ("ASU 2017-05") on a retrospective basis. This standard clarifies the scope of the original guidance within Subtopic 610-20 "Gains and Losses from the Derecognition of Nonfinancial Assets" that was issued in connection with ASU 2014-09 which provided guidance for recognizing gains and losses from the transfer of nonfinancial assets in transactions with noncustomers. Additionally, ASU 2017-05 adds guidance pertaining to the partial sales of real estate and clarifies that nonfinancial assets within the scope of ASC 610-20 may include nonfinancial assets transferred within a legal entity to a counterparty. For example, a parent may transfer control of nonfinancial assets by transferring ownership interests in a consolidated subsidiary. We evaluated the impact of the new amendments on our historical transactions and concluded that there was no impact. As such, the adoption of this guidance did not have an impact on our consolidated financial statements or notes to our consolidated financial statements.

Effective January 1, 2018, we adopted FASB ASU No. 2016-15 ("ASU 2016-15") which provides guidance where there is diversity in practice in how certain cash receipts and cash payments are presented and classified in the statement of cash flows, on a retrospective basis. The adoption of this guidance did not have an impact on our consolidated financial statements or notes to our consolidated financial statements.

Effective January 1, 2018, we adopted FASB ASU No. 2016-01 ("ASU 2016-01") which amends the accounting guidance on the classification and measurement of financial instruments and FASB ASU No. 2018-03 ("ASU 2018-03") which provides technical corrections and improvements to ASU 2016-01, on a modified retrospective basis. The amendments require that all investments in equity securities, including other ownership interests, are reported at fair

value with changes in fair value reported in net income. This requirement does not apply to investments that qualify for equity method accounting or to those that result in consolidation of the investee or for which the entity has elected the predictability exception to fair value measurement. Additionally, the amendments require that the portion of the total fair value change caused by a change in instrument-specific credit risk for financial liabilities for which the fair value option has been elected would be recognized in other comprehensive income. Any accumulated amount remaining in other comprehensive income is reclassified to earnings when the liability is extinguished. The adoption of this guidance did not have an impact on our consolidated financial statements or notes to our consolidated financial statements since our only financial instruments within the scope of ASU 2016-01 and 2018-03 are the marketable securities related to our deferred compensation plan which are classified as trading securities and marked to market at fair value through earnings each reporting period.

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Partially Owned Entities and Variable Interest Entities

At December 31, 2018 the consolidated financial statements of the Company included three VIEs in addition to the Operating Partnership: 100 First LLC, 303 Second LLC and an entity established during the fourth quarter of 2018 to facilitate a Section 1031 Exchange. At December 31, 2018, the Company and the Operating Partnership were determined to be the primary beneficiaries of these three VIEs since we had the ability to control the activities that most significantly impact each of the VIEs' economic performance. As of December 31, 2018, the three VIEs' total assets, liabilities and noncontrolling interests included on our consolidated balance sheet were approximately \$615.4 million (of which \$543.9 million related to real estate held for investment), approximately \$45.1 million and approximately \$186.4 million, respectively. In January 2019, the Section 1031 Exchange was successfully completed and the related VIE was terminated. Revenues, income and net assets generated by 100 First LLC and 303 Second LLC may only be used to settle their contractual obligations, which primarily consist of operating expenses, capital expenditures and required distributions.

At December 31, 2017, the consolidated financial statements of the Company included two VIEs in addition to the Operating Partnership: 100 First LLC and 303 Second LLC. At December 31, 2017, the impact of consolidating the VIEs increased the Company's total assets, liabilities and noncontrolling interests on our consolidated balance sheet by approximately \$426.5 million (of which \$382.1 million related to real estate held for investment on our consolidated balance sheet), approximately \$27.3 million and approximately \$175.4 million, respectively. The consolidated financial statements of the Operating Partnership included the same three VIEs at December 31, 2017.

Our accounting policy is to consolidate entities in which we have a controlling financial interest and significant decision making control over the entity's operations. In determining whether we have a controlling financial interest in a partially owned entity and the requirement to consolidate the accounts of that entity, we consider factors such as ownership interest, board representation, management representation, size of our investment (including loans), authority to control decisions, and contractual and substantive participating rights of the members. In addition to evaluating control rights, we consolidate entities in which the other members have no substantive kick-out rights to remove the Company as the managing member.

Entities in which the equity investors do not have sufficient equity at risk to finance their endeavors without additional financial support or the holders of the equity investment at risk do not have a controlling financial interest are VIEs. We evaluate whether an entity is a VIE and whether we are the primary beneficiary. We are deemed to be the primary beneficiary of a VIE when we have the power to direct the activities of the VIE that most significantly impact the VIEs' economic performance and the obligation to absorb losses or receive benefits that could potentially be significant to the VIE.

If the requirements for consolidation are not met, the Company would account for investments under the equity method of accounting if we have the ability to exercise significant influence over the entity. Equity method investments would be initially recorded at cost and subsequently adjusted for our share of net income or loss and cash contributions and distributions each period. The Company did not have any equity method investments at December 31, 2018 or 2017.

Significant Accounting Policies

Acquisitions

Subsequent to our adoption of FASB ASU No. 2017-01 (“ASU 2017-01”) on January 1, 2017, which was adopted on a prospective basis, acquisitions of operating properties and development and redevelopment opportunities generally no longer meet the definition of a business and are accounted for as asset acquisitions. For these asset acquisitions, we record the acquired tangible and intangible assets and assumed liabilities based on each asset’s and liability’s relative fair value at the acquisition date of the total purchase price plus any capitalized acquisition costs. We record the acquired tangible and intangible assets and assumed liabilities of acquisitions of operating properties and development and redevelopment opportunities that meet the accounting criteria to be accounted for as business combinations at fair value at the acquisition date.

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The acquired assets and assumed liabilities for an acquisition generally include but are not limited to (i) land and improvements, buildings and improvements, undeveloped land and construction in progress and (ii) identified tangible and intangible assets and liabilities associated with in-place leases, including tenant improvements, leasing costs, value of above-market and below-market operating leases and ground leases, acquired in-place lease values and tenant relationships, if any. Any debt assumed and equity (including common units of the Operating Partnership) issued in connection with a property acquisition is recorded at fair value on the date of acquisition.

The fair value of land and improvements is derived from comparable sales of land and improvements within the same submarket and/or region. The fair value of buildings and improvements, tenant improvements and leasing costs considers the value of the property as if it was vacant as well as current replacement costs and other relevant market rate information.

The fair value of the above-market or below-market component of an acquired in-place operating lease is based upon the present value (calculated using a market discount rate) of the difference between (i) the contractual rents to be paid pursuant to the lease over its remaining non-cancellable lease term and (ii) our estimate of the rents that would be paid using fair market rental rates and rent escalations at the date of acquisition measured over the remaining non-cancellable term of the lease for above-market operating leases and the initial non-cancellable term plus the term of any below-market fixed rate renewal options, if applicable, for below-market operating leases. Our below-market operating leases generally do not include fixed rate or below-market renewal options. The amounts recorded for above-market operating leases are included in deferred leasing costs and acquisition-related intangible assets, net on the balance sheet and are amortized on a straight-line basis as a reduction of rental income over the remaining term of the applicable leases. The amounts recorded for below-market operating leases are included in deferred revenue and acquisition-related intangible liabilities, net on the balance sheet and are amortized on a straight-line basis as an increase to rental income over the remaining term of the applicable leases plus the term of any below-market fixed rate renewal options, if applicable. The amortization of the below-market ground lease obligation is recorded as an increase to ground lease expense in the consolidated statements of operations for the periods presented. The amortization of the above-market ground lease obligation is recorded as a decrease to ground lease expense in the consolidated statements of operations for the periods presented.

The fair value of acquired in-place leases is derived based on our assessment of lost revenue and costs incurred for the period required to lease the “assumed vacant” property to the occupancy level when purchased. The amount recorded for acquired in-place leases is included in deferred leasing costs and acquisition-related intangible assets, net on the balance sheet and amortized as an increase to depreciation and amortization expense over the remaining term of the applicable leases. Fully amortized intangible assets are written off each quarter.

Subsequent to our adoption of ASU 2017-01 on January 1, 2017, transaction costs associated with our acquisitions are capitalized as part of the purchase price of the acquisition. Prior to our adoption of ASU 2017-01, costs associated with all operating property acquisitions and those development and redevelopment acquisitions that met the criteria to be accounted for as business combinations were expensed as incurred and costs associated with development acquisitions accounted for as asset acquisitions were capitalized as part of the cost of the asset.

#### Operating Properties

Operating properties are generally carried at historical cost less accumulated depreciation. Properties held for sale are reported at the lower of the carrying value or the fair value less estimated cost to sell. The cost of operating properties includes the purchase price or development costs of the properties. Costs incurred for the renovation and betterment of the operating properties are capitalized to our investment in that property. Maintenance and repairs are charged to expense as incurred.

When evaluating properties to be held and used for potential impairment, we first evaluate whether there are any indicators of impairment for any of our properties. If any impairment indicators are present for a specific property, we then evaluate the regional market conditions that could reasonably affect the property. If there are negative changes and trends in that regional market, we then perform an undiscounted cash flow analysis and compare the net carrying amount of the property to the property's estimated undiscounted future cash flow over the anticipated holding period. If the estimated undiscounted future cash flow is less than the net carrying amount of the property, we then perform an

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

impairment loss calculation to determine if the fair value of the property is less than the net carrying value of the property. Our impairment loss calculation compares the net carrying amount of the property to the property's estimated fair value, which may be based on estimated discounted future cash flow calculations or third-party valuations or appraisals. We would recognize an impairment loss if the asset's net carrying amount exceeds the asset's estimated fair value. If we were to recognize an impairment loss, the estimated fair value of the asset (less costs to sell for assets held for sale) would become its new cost basis. For a depreciable long-lived asset, the new cost basis would be depreciated (amortized) over the remaining useful life of that asset.

Cost Capitalization

All costs clearly associated with the development, redevelopment and construction of a property are capitalized as project costs, including internal compensation costs. In addition, the following costs are capitalized as project costs during periods in which activities necessary to prepare development and redevelopment properties for their intended use are in progress: pre-construction costs essential to the development of the property, interest, real estate taxes and insurance.

For office and retail development and redevelopment properties that are pre-leased, we cease capitalization when revenue recognition commences, which is upon substantial completion of tenant improvements deemed to be the Company's asset for accounting purposes.

For office and retail development and redevelopment properties that are not pre-leased, we may not immediately build out the tenant improvements. Therefore, we cease capitalization when revenue recognition commences upon substantial completion of the tenant improvements deemed to be the Company's asset for accounting purposes, but in any event, no later than one year after the cessation of major construction activities. We also cease capitalization on a development or redevelopment property when activities necessary to prepare the property for its intended use have been suspended.

For office and retail development or redevelopment properties with multiple tenants and staged leasing, we cease capitalization and begin depreciation on the portion of the development or redevelopment property for which revenue recognition has commenced.

For residential development properties, we cease capitalization when the property is substantially complete and available for occupancy.

Once major base building construction activities have ceased and the development or redevelopment property is placed in service, the costs capitalized to construction in progress are transferred to land and improvements, buildings and improvements, and deferred leasing costs on our consolidated balance sheets as the historical cost of the property.

Depreciation and Amortization of Buildings and Improvements

The costs of buildings and improvements and tenant improvements are depreciated using the straight-line method of accounting over the estimated useful lives set forth in the table below. Depreciation expense for buildings and improvements for the three years ended December 31, 2018, 2017, and 2016 was \$198.6 million, \$190.5 million, and \$172.0 million, respectively.

| Asset Description | Depreciable Lives |
|-------------------|-------------------|
|-------------------|-------------------|

Buildings and improvements 25 – 40 years  
Tenant improvements 1 – 20 years<sup>(1)</sup>

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(1) Tenant improvements are amortized over the shorter of the lease term or the estimated useful life.

#### Real Estate Assets Held for Sale, Dispositions and Discontinued Operations

A real estate asset is classified as held for sale when certain criteria are met, including but not limited to the availability of the asset for immediate sale, the existence of an active program to locate a buyer and the probable sale or transfer of the asset within one year. If such criteria are met, we present the applicable assets and liabilities related to the real estate asset held for sale, if material, separately on the balance sheet and we would cease to record depreciation

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

and amortization expense. Real estate assets held for sale are reported at the lower of their carrying value or their estimated fair value less the estimated costs to sell. As of December 31, 2018 and 2017, we did not have any properties classified as held for sale.

Property disposals representing a strategic shift that have (or will have) a major effect on the Company's operations and financial results, such as a major line of business, a major geographical area or a major equity investment, are required to be presented as discontinued operations. If we were to determine that a property disposition represents a strategic shift, the revenues, expenses and net gain (loss) on dispositions of the property would be recorded in discontinued operations for all periods presented through the date of the applicable disposition. The operations of the eleven, eleven and six properties sold during the years ended December 31, 2018, December 31, 2017 and December 31, 2016, respectively, are presented in continuing operations as they did not represent a strategic shift in the Company's operations and financial results.

The net gains (losses) on dispositions of non-depreciable real estate property, including land, are reported in the consolidated statements of operations as gains (losses) on sale of land within continuing operations in the period the land is sold. The net gains (losses) on dispositions of depreciable real estate property are reported in the consolidated statements of operations as gains on sales of depreciable operating properties within continuing operations in the period the land is sold.

#### Revenue Recognition

We recognize revenue from rent, tenant reimbursements, parking and other revenue once all of the following criteria are met: (i) the agreement has been fully executed and delivered, (ii) services have been rendered, (iii) the amount is fixed or determinable and (iv) the collectability of the amount is reasonably assured.

Minimum annual rental revenues are recognized in rental revenues on a straight-line basis over the non-cancellable term of the related lease. Rental revenue recognition commences when the tenant takes possession or controls the physical use of the leased space. In order for the tenant to take possession, the leased space must be substantially complete and ready for its intended use. In order to determine whether the leased space is substantially ready for its intended use, we begin by determining whether the Company or the tenant owns the tenant improvements. When we conclude that the Company is the owner of tenant improvements, rental revenue recognition begins when the tenant takes possession of the finished space, which is generally when Company owned tenant improvements are substantially complete. In certain instances, when we conclude that the Company is not the owner (the tenant is the owner) of tenant improvements, rental revenue recognition begins when the tenant takes possession of or controls the space.

When we conclude that the Company is the owner of tenant improvements, we record the cost to construct the tenant improvements, including costs paid for or reimbursed by the tenants, as a capital asset. For these tenant improvements, we record the amount funded by or reimbursed by the tenants as deferred revenue, which is amortized on a straight-line basis as additional rental income over the term of the related lease.

When we conclude that the tenant is the owner of tenant improvements for accounting purposes, we record our contribution towards those improvements as a lease incentive, which is included in deferred leasing costs and acquisition-related intangible assets, net on our consolidated balance sheets and amortized as a reduction to rental income on a straight-line basis over the term of the lease.

For residential properties, we commence revenue recognition upon lease commencement. Residential rental revenue is recognized on a straight-line basis over the term of the related lease, net of any concessions.

#### Tenant Reimbursements

Reimbursements from tenants, consisting of amounts due from tenants for common area maintenance, real estate taxes and other recoverable costs, are recognized as revenue in the period the recoverable costs are incurred. Tenant reimbursements are generally recognized and recorded on a gross basis, as we are generally the primary obligor with respect to purchasing goods and services from third-party suppliers, have discretion in selecting the supplier, and have credit risk.

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

#### Other Property Income

Other property income primarily includes amounts recorded in connection with lease terminations, tenant bankruptcy settlement payments, broken deal income and property damage settlement related payments. Lease termination fees are amortized over the remaining lease term, if applicable. If there is no remaining lease term, they are recognized when received and realized. Other property income also includes miscellaneous income from tenants, such as fees related to the restoration of leased premises to their original condition and fees for late rental payments.

#### Allowances for Uncollectible Tenant and Deferred Rent Receivables

We carry our current and deferred rent receivables net of allowances for uncollectible amounts. Our determination of the adequacy of these allowances is based primarily upon evaluations of individual receivables, current economic conditions, and other relevant factors. The allowances are increased or decreased through the provision for bad debts on our consolidated statements of operations. We also evaluate allowances for all other receivables which includes note receivables included in prepaid expenses and other assets on our consolidated balances sheets.

#### Cash and Cash Equivalents

We consider all highly-liquid investments with original maturities of three months or less to be cash equivalents.

#### Restricted Cash

Restricted cash consists of cash proceeds from dispositions that are temporarily held at qualified intermediaries for purposes of facilitating potential Section 1031 Exchanges and cash held in escrow related to acquisition and disposition holdbacks. Restricted cash also includes cash held as collateral to provide credit enhancement for the Operating Partnership's mortgage debt, including cash reserves for capital expenditures, tenant improvements and property taxes. As of December 31, 2018 we had \$113.1 million of restricted cash held at qualified intermediaries for the purpose of facilitating Section 1031 Exchanges. In January 2019, the Section 1031 Exchange was completed and the cash proceeds were released from the qualified intermediary. We did not have any restricted cash held at qualified intermediaries for the purpose of facilitating Section 1031 Exchanges at December 31, 2017.

#### Marketable Securities / Deferred Compensation Plan

Marketable securities reported in our consolidated balance sheets represent the assets held in connection with the Kilroy Realty Corporation 2007 Deferred Compensation Plan (the "Deferred Compensation Plan") (see Note 16 "Employee Benefit Plans" for additional information). The Deferred Compensation Plan assets are held in a limited rabbi trust and invested in various mutual and money market funds. As a result, the marketable securities are treated as trading securities for financial reporting purposes and are adjusted to fair value at the end of each accounting period, with the corresponding gains and losses recorded in interest income and other net investment gains (losses).

At the time eligible management employees ("Participants") defer compensation or earn mandatory Company contributions, or if we were to make a discretionary contribution, we record compensation cost and a corresponding deferred compensation plan liability, which is included in accounts payable, accrued expenses, and other liabilities on our consolidated balance sheets. This liability is adjusted to fair value at the end of each accounting period based on the performance of the benchmark funds selected by each Participant, and the impact of adjusting the liability to fair

value is recorded as an increase or decrease to compensation cost. The impact of adjusting the deferred compensation plan liability to fair value and the changes in the value of the marketable securities held in connection with the Deferred Compensation Plan generally offset and therefore do not significantly impact net income.

#### Deferred Leasing Costs

Costs incurred in connection with successful property leasing are capitalized as deferred leasing costs and classified as investing activities in the statement of cash flows. Deferred leasing costs consist primarily of leasing commissions and also include certain internal payroll costs and lease incentives, which are amortized using the straight-line method of accounting over the lives of the leases which generally range from one to 20 years. We reevaluate the remaining useful lives of leasing costs as the creditworthiness of our tenants and economic and market conditions change. If we

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

determine that the estimated remaining life of a lease has changed, we adjust the amortization period accordingly. Fully amortized deferred leasing costs are written off each quarter.

As discussed below under “Accounting Standards Issued But Not Yet Effective at December 31, 2018,” upon the adoption of FASB ASU No. 2016-02 “Leases (Topic 842),” most deferred leasing costs (with the exception of leasing commissions paid to external third party brokers) will no longer meet the criteria for capitalization. For leases commenced prior to December 31, 2018, these costs will continue to be amortized over the remaining life of the associated lease. For leases executed prior to December 31, 2018 that have not yet commenced as of December 31, 2018, such costs will be charged to distributions in excess of earnings as of January 1, 2019.

#### Deferred Financing Costs

Financing costs related to the origination or assumption of long-term debt are deferred and generally amortized using the straight-line method of accounting, which approximates the effective interest method, over the contractual terms of the applicable financings. Fully amortized deferred financing costs are written off when the corresponding financing is repaid.

#### Debt Discounts and Premiums

Original issuance debt discounts and discounts/premiums related to recording debt acquired in connection with operating property acquisitions at fair value are generally amortized and accreted on a straight-line basis, which approximates the effective interest method. Discounts are recorded as additional interest expense from date of issuance or acquisition through the contractual maturity date of the related debt. Premiums are recorded as a reduction to interest expense from the date of issuance or acquisition through the contractual maturity date of the related debt.

#### Noncontrolling Interests - Common Units of the Operating Partnership in the Company's Consolidated Financial Statements

Common units of the Operating Partnership within noncontrolling interests in the Company's consolidated financial statements represent the common limited partnership interests in the Operating Partnership not held by the Company (“noncontrolling common units”). Noncontrolling common units are presented in the equity section of the Company's consolidated balance sheets and are reported at their proportionate share of the net assets of the Operating Partnership. Noncontrolling interests with redemption provisions that permit the issuer to settle in either cash or shares of common stock must be further evaluated to determine whether equity or temporary equity classification on the balance sheet is appropriate. Since the common units contain such a provision, we evaluated the accounting guidance and determined that the common units qualify for equity presentation in the Company's consolidated financial statements. Net income attributable to noncontrolling common units is allocated based on their relative ownership percentage of the Operating Partnership during the reported period. The noncontrolling interest ownership percentage is determined by dividing the number of noncontrolling common units by the total number of common units outstanding. The issuance or redemption of additional shares of common stock or common units results in changes to the noncontrolling interest percentage as well as the total net assets of the Company. As a result, all equity transactions result in an allocation between equity and the noncontrolling interest in the Company's consolidated balance sheets and statements of equity to account for the changes in the noncontrolling interest ownership percentage as well as the change in total net assets of the Company.

Noncontrolling Interests in Consolidated Property Partnerships

Noncontrolling interests in consolidated property partnerships represent the equity interests held by unrelated third parties in our three consolidated property partnerships (see Note 11 “Noncontrolling Interests on the Company’s Consolidated Financial Statements” and see Note 12 “Noncontrolling Interests on the Operating Partnership’s Consolidated Financial Statements”). Noncontrolling interests in consolidated property partnerships are not redeemable and are presented as permanent equity in the Company's consolidated balance sheets. We account for the noncontrolling interests in consolidated property partnerships using the hypothetical liquidation at book value (“HLBV”) method to attribute the earnings or losses of the consolidated property partnerships between the controlling and noncontrolling interests. Under the HLBV method, the amounts reported as noncontrolling interests in consolidated property partnerships in the consolidated balance sheets represent the amounts the noncontrolling interests would hypothetically

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receive at each balance sheet reporting date under the liquidation provisions of the governing agreements assuming the net assets of the consolidated property partnerships were liquidated at recorded amounts and distributed between the controlling and noncontrolling interests in accordance with the governing documents. The net income attributable to noncontrolling interests in consolidated property partnerships in the consolidated statements of operations is associated with the increase or decrease in the noncontrolling interest holders' contractual claims on the respective entities' balance sheets assuming a hypothetical liquidation at the end of that reporting period when compared with their claims on the respective entities' balance sheets assuming a hypothetical liquidation at the beginning of that reporting period, after removing any contributions or distributions.

#### Common Partnership Interests on the Operating Partnership's Consolidated Balance Sheets

The common units held by the Company and the noncontrolling common units held by the common limited partners are both presented in the permanent equity section of the Operating Partnership's consolidated balance sheets in partners' capital. The redemption rights of the noncontrolling common units permit us to settle the redemption obligation in either cash or shares of the Company's common stock at our option (see Note 11 "Noncontrolling Interests on the Company's Consolidated Financial Statements" for additional information).

#### Noncontrolling Interests on the Operating Partnership's Consolidated Financial Statements

Noncontrolling interests in the Operating Partnership's consolidated financial statements include the noncontrolling interest in property partnerships (see Note 12 "Noncontrolling Interests on the Operating Partnership's Consolidated Financial Statements") and the Company's 1.0% general partnership interest in the Finance Partnership. The 1.0% general partnership interest in the Finance Partnership noncontrolling interest is presented in the permanent equity section of the Operating Partnership's consolidated balance sheets given that these interests are not convertible or redeemable into any other ownership interest of the Company or the Operating Partnership.

#### Equity Offerings

Underwriting commissions and offering costs incurred in connection with common equity offerings and our at-the-market stock offering program (see Note 13 "Stockholders' Equity of the Company") are reflected as a reduction of additional paid-in capital. Issuance costs incurred in connection with preferred equity offerings are reflected as a reduction of the carrying value of the preferred equity.

Sales of our common stock under forward equity sale agreements (such as those under the forward equity offering executed in August 2018 and discussed at Note 13) meet the derivatives and hedging guidance scope exception to be accounted for as equity instruments based on the following assessment: (i) none of the agreements' exercise contingencies were based on observable markets or indices besides those related to the market for our own stock price and operations; and (ii) none of the settlement provisions precluded the agreements from being indexed to our own stock.

The net proceeds from any equity offering of the Company are generally contributed to the Operating Partnership in exchange for a number of common units equivalent to the number of shares of common stock issued and are reflected in the Operating Partnership's consolidated financial statements as an increase in partners' capital.

#### Share-based Incentive Compensation Accounting

Compensation cost for all share-based awards, including options, requires measurement at estimated fair value on the grant date. Compensation cost is recognized on a straight-line basis over the service vesting period, which represents the requisite service period. The grant date fair value of market measure-based share-based compensation plans are calculated using a Monte Carlo simulation pricing model. The grant date fair value of stock option grants is calculated using the Black-Scholes valuation model. Equity awards settled in cash are valued at the fair value of our common stock on the period end date through the settlement date. Equity awards settled in cash are remeasured at each reporting period and are recognized as a liability in the consolidated balance sheet during the vesting period until settlement. Forfeitures of all share-based awards are recognized when they occur.

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For share-based awards in which the performance period precedes the grant date, we recognize compensation cost over the requisite service period, which includes both the performance and service vesting periods, using the accelerated attribution expense method. The requisite service period begins on the date the Executive Compensation Committee authorizes the award and adopts any relevant performance measures.

For share-based awards with performance-based measures, the total estimated compensation cost is based on our most recent estimate of the probable achievement of the pre-established specific corporate performance measures. These estimates are based on actual results and our latest internal forecasts for each performance measure. For share-based awards with market measures, the total estimated compensation cost is based on the fair value of the award at the grant date. For share-based awards with performance-based measures and market measures, the total estimated compensation cost is based on the fair value per share at the grant date multiplied by our most recent estimate of the number of shares to be earned based on actual results and the probable achievement of the pre-established corporate performance measures based on our latest internal forecasts.

In accordance with the provisions of our share-based incentive compensation plan, we accept the return of shares of Company common stock, at the current quoted market price, from employees to satisfy minimum statutory tax-withholding requirements related to shares that vested during the period.

For share-based awards granted by the Company, the Operating Partnership issues a number of common units equal to the number of shares of common stock ultimately granted by the Company in respect of such awards.

#### Basic and Diluted Net Income Available to Common Stockholders per Share

Basic net income available to common stockholders per share is computed by dividing net income available to common stockholders, after preferred distributions and the allocation of income to participating securities, by the weighted-average number of shares of common stock outstanding for the period. Diluted net income available to common stockholders per share is computed by dividing net income available for common stockholders, after preferred distributions and the allocation of income to participating securities, by the sum of the weighted-average number of shares of common stock outstanding for the period plus the assumed exercise of all dilutive securities. The impact of the outstanding common units is considered in the calculation of diluted net income available to common stockholders per share. The common units are not reflected in the diluted net income available to common stockholders per share calculation because the exchange of common units into common stock is on a one for one basis, and the common units are allocated net income on a per share basis equal to the common stock (see Note 21 “Net Income Available to Common Stockholders Per Share of the Company”). Accordingly, any exchange would not have any effect on diluted net income (loss) available to common stockholders per share.

Nonvested share-based payment awards (including nonvested restricted stock units (“RSUs”), vested market-measure RSUs and vested dividend equivalents issued to holders of RSUs) containing nonforfeitable rights to dividends or dividend equivalents are accounted for as participating securities and included in the computation of basic and diluted net income available to common stockholders per share pursuant to the two-class method. The dilutive effect of shares issuable under executed forward equity sale agreements and stock options are reflected in the weighted average diluted outstanding shares calculation by application of the treasury stock method. The dilutive effect of the outstanding nonvested shares of common stock (“nonvested shares”) and RSUs that have not yet been granted but are contingently issuable under the share-based compensation programs is reflected in the weighted average diluted shares calculation by application of the treasury stock method at the beginning of the quarterly period in which all necessary

conditions have been satisfied.

#### Basic and Diluted Net Income Available to Common Unitholders per Unit

Basic net income available to common unitholders per unit is computed by dividing net income available to common unitholders, after preferred distributions and the allocation of income to participating securities, by the weighted-average number of vested common units outstanding for the period. Diluted net income available to common unitholders per unit is computed by dividing net income available to common unitholders, after preferred distributions and the allocation of income to participating securities, by the sum of the weighted-average number of common units outstanding for the period plus the assumed exercise of all dilutive securities.

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
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The dilutive effect of stock options, outstanding nonvested shares, RSUs, awards containing nonforfeitable rights to dividend equivalents and shares issuable under executed forward equity sale agreements are reflected in diluted net income available to common unitholders per unit in the same manner as noted above for net income available to common stockholders per share.

#### Fair Value Measurements

The fair values of our financial assets and liabilities are disclosed in Note 19, “Fair Value Measurements and Disclosures,” to our consolidated financial statements. The only financial assets recorded at fair value on a recurring basis in our consolidated financial statements are our marketable securities. We elected not to apply the fair value option for any of our eligible financial instruments or other items.

We determine the estimated fair value of financial assets and liabilities utilizing a hierarchy of valuation techniques based on whether the inputs to a fair value measurement are considered to be observable or unobservable in a marketplace. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect our market assumptions. This hierarchy requires the use of observable market data when available. The following is the fair value hierarchy:

Level 1 – quoted prices for identical instruments in active markets;

Level 2 – quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active and model-derived valuations in which significant inputs and significant value drivers are observable in active markets; and

Level 3 – fair value measurements derived from valuation techniques in which one or more significant inputs or significant value drivers are unobservable.

We determine the fair value for the marketable securities using quoted prices in active markets for identical assets. Our other financial instruments, which are only disclosed at fair value, are comprised of secured debt, unsecured senior notes, unsecured line of credit and unsecured term loan facility.

We generally determine the fair value of our secured debt, unsecured debt, and unsecured line of credit by performing discounted cash flow analyses using an appropriate market discount rate. We calculate the market rate by obtaining period-end treasury rates for maturities that correspond to the maturities of our fixed-rate debt and then adding an appropriate credit spread based on information obtained from third-party financial institutions. These credit spreads take into account factors, including but not limited to, our credit profile, the tenure of the debt, amortization period, whether the debt is secured or unsecured, and the loan-to-value ratio of the debt to the collateral. These calculations are significantly affected by the assumptions used, including the discount rate, credit spreads and estimates of future cash flow. We calculate the market rate of our unsecured line of credit, unsecured term loan facility, and unsecured term loan by obtaining the period-end London Interbank Offered Rate (“LIBOR”) and then adding an appropriate credit spread based on our credit ratings, and the amended terms of our unsecured line of credit, unsecured term loan facility, and unsecured term loan agreement. We determine the fair value of each of our publicly traded unsecured senior notes based on their quoted trading price at the end of the reporting period, if such prices are available.

Carrying amounts of our cash and cash equivalents, restricted cash and accounts payable approximate fair value due to their short-term maturities.

#### Income Taxes

We have elected to be taxed as a REIT under Sections 856 through 860 of the Code. To qualify as a REIT, we must distribute annually at least 90% of our adjusted taxable income, as defined in the Code, to our stockholders and satisfy certain other organizational and operating requirements. We generally will not be subject to federal income taxes if we distribute 100% of our taxable income for each year to our stockholders. If we fail to qualify as a REIT in any taxable year, we will be subject to federal income taxes (including any applicable alternative minimum tax) on our taxable income at regular corporate rates and we may not be able to qualify as a REIT for four subsequent taxable years. Even if we qualify for taxation as a REIT, we may be subject to certain state and local taxes on our income and property

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and to federal income taxes and excise taxes on our undistributed taxable income. We believe that we have met all of the REIT distribution and technical requirements for the years ended December 31, 2018, 2017 and 2016, and we were not subject to any federal income taxes (see Note 25 “Tax Treatment of Distributions” for additional information). We intend to continue to adhere to these requirements and maintain the Company’s REIT status. Accordingly, no provision for income taxes has been made in the accompanying financial statements.

In addition, any taxable income from our taxable REIT subsidiaries, which were formed in 2002 and 2018, are subject to federal, state, and local income taxes. For the years ended December 31, 2018, 2017 and 2016 the taxable REIT subsidiaries had de minimis taxable income.

#### Uncertain Tax Positions

We include favorable tax positions in the calculation of tax liabilities if it is more likely than not that our adopted tax position will prevail if challenged by tax authorities.

We evaluated the potential impact of identified uncertain tax positions for all tax years still subject to audit under state and federal income tax law and concluded that we did not have any unrecognized tax benefits or any additional tax liabilities as of December 31, 2018 or 2017. As of December 31, 2018, the years still subject to audit are 2014 through 2018 under the California state income tax law and 2015 through 2018 under the federal income tax law.

#### Use of Estimates

The preparation of financial statements in conformity with GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported periods. Actual results could differ from those estimates.

#### Segments

We currently operate in one operating segment, our office properties segment.

#### Concentration of Credit Risk

All of our properties and development and redevelopment projects are owned and all of our business is currently conducted in the state of California with the exception of the ownership and operation of eight office properties and one development project under construction located in the state of Washington. The ability of tenants to honor the terms of their leases is dependent upon the economic, regulatory, and social factors affecting the communities in which our tenants operate.

As of December 31, 2018, our 15 largest tenants represented approximately 45.7% of total annualized base rental revenues, of which 5.9% was attributable to our largest tenant.

We have deposited cash with financial institutions that is insured by the Federal Deposit Insurance Corporation (“FDIC”) up to \$250,000 per institution. As of December 31, 2018 and 2017, we had cash accounts in excess of FDIC insured limits.

Accounting Standards Issued But Not Yet Effective at December 31, 2018

Accounting Pronouncements Adopted January 1, 2019

ASU No. 2016-02 “Leases (Topic 842)”

On February 25, 2016, the FASB issued ASU No. 2016-02 “Leases (Topic 842)” (“ASU 2016-02”) to amend the accounting guidance for leases. The accounting applied by a lessor is largely unchanged under ASU 2016-02. However, the standard requires lessees to recognize lease assets and lease liabilities for leases classified as operating leases on the balance sheet. Lessees will recognize in the statement of financial position a liability to make lease payments and

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a right-of-use asset representing its right to use the underlying asset for the lease term. For leases with a term of 12 months or less, a lessee is permitted to make an accounting policy election by class of underlying asset not to recognize lease assets and lease liabilities. If a lessee makes this election, it will recognize lease expense for such leases generally on a straight-line basis over the lease term. For leases with a term of 12 months or less where we are the lessee, we plan to make this policy election. ASU 2016-02 is effective for fiscal years beginning after December 15, 2018.

In July 2018, the FASB issued ASU No. 2018-11 which (1) simplifies transition requirements for both lessees and lessors by adding an option that permits an organization to apply the transition provisions of the new standard at its adoption date instead of at the earliest comparative period presented in its financial statements and (2) provides a practical expedient for lessors that permits lessors to make an accounting policy election to not separate nonlease components from the associated lease components, if the following two criteria are met: (1) the timing and pattern of transfer of the lease and nonlease components are the same and (2) the lease component would be classified as an operating lease if accounted for separately. For leases where we are the lessor, we plan to elect the optional transition relief and apply the practical expedients provided by ASU 2018-11. As a result, leases where we are the lessor will be accounted for in a similar method to existing standards with the underlying leased asset being reported and recognized as a real estate asset.

In December 2018, the FASB issued ASU 2018-20 which clarifies lessor treatment of sales taxes and other similar taxes collected from lessees, lessor costs paid directly by lessees and recognition of variable payments for contracts with lease and nonlease components. This will result in a gross-up of amounts recorded to tenant reimbursements and property expenses in our consolidated statements of operations related to certain services that, under existing GAAP guidance, were presented on a net basis and such change will not have an impact to net income.

ASU 2016-02 also specifies that upon adoption, lessors will no longer be able to capitalize and amortize certain leasing related costs and instead will only be permitted to capitalize and amortize incremental direct leasing costs. As a result, we have concluded that upon the adoption of the standard, we will be required to expense as incurred certain leasing costs we are currently able to capitalize and amortize as deferred leasing costs under existing guidance. This change had a material impact on the Company's consolidated financial statements upon adoption of the standard on January 1, 2019.

The election of the package of practical expedients described above permits us to continue to account for our leases that commenced before January 1, 2019 under the existing lease accounting guidance for the remainder of their lease terms, and to apply the new lease accounting guidance to leases commencing or modified after January 1, 2019. On January 1, 2019, we recognized a cumulative adjustment to distributions in excess of earnings, as required by ASU 2016-02, to write-off lease origination costs that were capitalized in connection with leases that had not commenced before January 1, 2019. These costs were capitalized in accordance with the lease accounting standards existing prior to January 1, 2019, and would not qualify for capitalization under the new lease accounting guidance. This adjustment did not have a material impact to our consolidated financial statements.

For leases where we are the lessee, specifically for our four ground leases, the adoption of the standard will significantly change the accounting on our consolidated balance sheets since both existing ground leases and any future ground leases will be required to be recorded on the Company's consolidated balance sheets as an obligation of the Company. Existing ground leases executed before the January 1, 2019 adoption date will continue to be accounted for as operating leases and the new guidance will not have a material impact on our recognition of ground lease expense or our results of operations. However, we will be required to recognize a right of use asset and a lease liability on our consolidated balance sheets equal to the present value of the minimum lease payments required in accordance with each ground lease. The adoption of this ASU will result in the recognition of operating lease right of use assets and related liabilities of approximately \$80 million to \$95 million in the aggregate as of January 1, 2019. We do not expect there will be a material impact to our consolidated statements of operations or consolidated cash flows as a

result of adoption of this new guidance. In addition, we currently believe that for new ground leases entered into after the adoption date of the new standard, such leases could be required to be accounted for as financing-type leases, resulting in ground lease expense recorded using the effective interest method instead of on a straight-line basis over the term of the lease. This could have a significant impact on our results of operations if we enter into material new ground leases after the date of adoption since ground lease expense calculated using the effective interest method results in an increased amount of ground lease expense in the earlier years of a ground lease as compared to the current straight-line method.

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 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Accounting Pronouncements Effective 2020 and Beyond

ASU No. 2016-13 “Financial Instruments - Credit Losses (Topic 326)”

On June 16, 2016, the FASB issued ASU No. 2016-13 (“ASU 2016-13”) to amend the accounting for credit losses for certain financial instruments. Under the new guidance, an entity recognizes its estimate of expected credit losses as an allowance, which the FASB believes will result in more timely recognition of such losses. In November 2018, the FASB released ASU No. 2018-19 “Codification Improvements to Topic 326, Financial Instruments - Credit Losses.” This ASU clarifies that receivables arising from operating leases are not within the scope of Subtopic 326-20 “Financial Instruments – Credit Losses.” Instead, impairment of receivables arising from operating leases should be accounted for under Subtopic 842-30 “Leases – Lessor.” ASU 2016-13 is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Early adoption is permitted for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. The Company does not anticipate that the guidance will have an impact on the consolidated financial statements or notes to the consolidated financial statements.

ASU No. 2018-13 “Fair Value Measurement (Topic 820)”

On August 28, 2018, the FASB issued ASU No. 2018-13 (“ASU 2018-13”) to amend the disclosure requirements for fair value measurements. The amendments in ASU 2018-13 include new, modified and eliminated disclosure requirements and are the result of a broader disclosure project called FASB Concepts Statement, Conceptual Framework for Financial Reporting - Chapter 8: Notes to Financial Statements, which the Board finalized on August 28, 2018. The Board used the guidance in the Concepts Statement to improve the effectiveness of ASC 820’s disclosure requirements. ASU 2018-13 is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Early adoption is permitted for any eliminated or modified disclosures. The Company currently anticipates that the guidance will not have a significant impact on the disclosures in the notes to the consolidated financial statements.

ASU No. 2018-15 “Intangibles - Goodwill and Other - Internal-Use Software (Subtopic 350-40)”

On August 29, 2018, the FASB issued ASU No. 2018-15 (“ASU 2018-15”) to amend a customer’s accounting for implementation costs incurred in a cloud computing arrangement that is a service contract. ASU 2018-15 aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software (and hosting arrangements that include an internal-use software license). ASU 2018-15 is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Early adoption is permitted, including adoption in any interim period. ASU 2018-15 can be applied either retrospectively or prospectively to all implementation costs incurred after the date of adoption. The Company is currently evaluating the impact of ASU 2018-15 on the consolidated financial statements and notes to the consolidated financial statements.

3. Acquisitions

Operating Property Acquisitions

During the year ended December 31, 2018, we acquired the four operating properties listed below in two transactions from unrelated third parties. We did not acquire any operating properties during the year ended December 31, 2017.

| Property | Date of Acquisition | Number of Buildings | Rentable Square Feet (unaudited) | Occupancy as of December 31, 2018 | Purchase Price (in millions) <sup>(1)</sup> |
|----------|---------------------|---------------------|----------------------------------|-----------------------------------|---|
|----------|---------------------|---------------------|----------------------------------|-----------------------------------|---|

(unaudited)

|   |                      |   |         |        |          |
|---|----------------------|---|---------|--------|----------|
| 2018 Acquisitions   |                      |   |         |        |          |
| 345, 347 & 349 Oyster Point Boulevard,<br>South San Francisco, CA | January 31, 2018     | 3 | 145,530 | 78.5 % | \$ 111.0 |
| 345 Brannan Street, San Francisco, CA <sup>(2)</sup>              | December 21,<br>2018 | 1 | 110,030 | 99.7 % | 146.0    |
| Total <sup>(3)</sup>  |                      | 4 | 255,560 |        | \$ 257.0 |

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(1) Excludes acquisition-related costs.

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
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- At December 31, 2018, this property was temporarily being held in a separate VIE to facilitate potential Section (2) 1031 Exchanges. During January 2019, the Company completed the Section 1031 Exchange related to this VIE. See Note 2 “Basis of Presentation and Significant Accounting Policies.”
- (3) The results of operations for the properties acquired during 2018 contributed \$8.0 million and \$1.7 million to revenue and net income, respectively, for the year ended December 31, 2018.

The related assets, liabilities and results of operations of the acquired properties are included in the consolidated financial statements as of the date of acquisition. The following table summarizes the estimated fair values of the assets and liabilities assumed at the respective acquisition dates for our 2018 operating property acquisitions:

|  | Total 2018<br>Operating<br>Property<br>Acquisitions<br>(1) |
|--|--|
| Assets   |  |
| Land and improvements  | \$ 80,269  |
| Buildings and improvements (2)                                       | 172,059  |
| Deferred leasing costs and acquisition-related intangible assets (3) | 13,593   |
| Total assets acquired  | \$ 265,921   |
| Liabilities  |  |
| Acquisition-related intangible liabilities (4)                       | \$ 8,921   |
| Total liabilities assumed  | 8,921  |
| Net assets and liabilities acquired                                  | \$ 257,000   |

(1) The purchase price of the two acquisitions completed during the year ended December 31, 2018 were individually less than 5% and in aggregate less than 10% of the Company’s total assets as of December 31, 2017.

(2) Represents buildings, building improvements and tenant improvements.

Represents in-place leases (approximately \$11.8 million with a weighted average amortization period of 1.3 (3) years years) and leasing commissions (approximately \$1.8 million with a weighted average amortization period of 6.6 years years).

(4) Represents below-market leases (approximately \$8.9 million with a weighted average amortization period of 9.8 years years).

#### Development Project Acquisitions

On June 1, 2018, we acquired the following 39-acre development site, which is located adjacent to the three operating properties we acquired in January 2018, from an unrelated third party. The acquisition was funded with proceeds from the Company’s unsecured revolving credit facility and the Company’s at-the-market stock offering program.

| Project             | Date of Acquisition | City/Submarket      | Type | Purchase<br>Price<br>(in millions)<br>(1) |
|---------------------|---------------------|---------------------|------|---|
| Kilroy Oyster Point | June 1, 2018        | South San Francisco | Land | \$ 308.2                                  |

Excludes acquisition-related costs. In connection with this acquisition, we also recorded \$40.6 million in accrued liabilities and environmental remediation liabilities at the date of acquisition, which are not included in the (1) purchase price above. As of December 31, 2018, the purchase price and our current estimate of assumed liabilities are included in undeveloped land and construction in progress and the assumed liabilities are included in accounts payable, accrued expenses and other liabilities on the Company's consolidated balance sheets.

On October 10, 2017, the Company completed the acquisition of a 1.2 acre development site located in the Little Italy neighborhood of downtown San Diego, California in three separate transactions from separate unrelated third parties for a total purchase price of \$19.4 million and the assumption of \$1.4 million of accrued liabilities.

#### Acquisition Costs

During the years ended December 31, 2018, 2017, and 2016, we capitalized \$3.8 million, \$4.6 million, and \$0.5 million, respectively, of acquisition costs. During the year ended December 31, 2016, we expensed \$1.9 million of acquisition costs.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

4. Dispositions

Operating Property Dispositions

The following table summarizes the operating properties sold during the years ended December 31, 2018, 2017 and 2016:

| Location  | Month of Disposition | Number of Buildings | Rentable Square Feet (unaudited) | Sales Price (in millions) <sup>(1)</sup> |
|---|----------------------|---------------------|----------------------------------|--|
| 2018 Dispositions   |                      |                     |                                  |  |
| 1310-1327 Chesapeake Terrace, Sunnyvale, CA                     | November             | 4                   | 266,982                          | \$ 160.3                                 |
| Plaza Yarrow Bay Properties <sup>(2)</sup>                      | November             | 4                   | 279,924                          | 134.5                                    |
| 23925, 23975, & 24025 Park Sorrento, Calabasas, CA              | December             | 3                   | 225,340                          | 78.2                                     |
| Total 2018 Dispositions   |                      | 11                  | 772,246                          | \$ 373.0                                 |
| 2017 Dispositions   |                      |                     |                                  |  |
| 5717 Pacific Center Boulevard, San Diego, CA                    | January              | 1                   | 67,995                           | \$ 12.1                                  |
| Sorrento Mesa and Mission Valley Properties <sup>(3)</sup>      | September            | 10                  | 675,143                          | 174.5                                    |
| Total 2017 Dispositions   |                      | 11                  | 743,138                          | \$ 186.6                                 |
| 2016 Dispositions   |                      |                     |                                  |  |
| Torrey Santa Fe Properties <sup>(4)</sup>                       | January              | 4                   | 465,812                          | \$ 262.3                                 |
| 4930, 4939 & 4955 Directors Place, San Diego, CA <sup>(5)</sup> | July                 | 2                   | 136,908                          | 49.0                                     |
| Total 2016 Dispositions   |                      | 6                   | 602,720                          | \$ 311.3                                 |

(1) Represents gross sales price before the impact of broker commissions and closing costs.

(2) The Plaza Yarrow Bay Properties include the following properties: 10210, 10220 and 10230 NE Points Drive & 3933 Lake Washington Boulevard NE in Kirkland, Washington.

The Sorrento Mesa and Mission Valley Properties includes the following properties: 10390, 10394, 10398, 10421, (3) 10445 and 10455 Pacific Center Court, 2355, 2365, 2375 and 2385 Northside Drive and Pacific Corporate Center - Lot 8, a 5.0 acre undeveloped land parcel.

(4) The Torrey Santa Fe Properties include the following properties: 7525, 7535, 7545 and 7555 Torrey Santa Fe.

(5) Includes two operating properties totaling 136,908 rentable square feet and a 7.0 acre undeveloped land parcel.

The total gains on the sales of the operating properties sold during the years ended December 31, 2018, 2017 and 2016 were \$142.9 million, \$39.5 million and \$164.3 million, respectively.

Land Dispositions

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During the year ended December 31, 2018, in connection with the Plaza Yarrow Bay Properties disposition listed above, we recognized a gain on sale of land of \$11.8 million. During the year ended December 31, 2017, in connection with the Sorrento Mesa and Mission Valley Properties disposition listed above, we recognized a gain on sale of land of \$0.4 million. The following table summarizes the land dispositions completed during the year ended December 31, 2016:

| Properties                                     | Submarket | Month of Disposition | Gross Site Acreage<br>(unaudited) | Sales<br>Price <sup>(1)</sup><br>(in<br>millions) |
|--|-----------|----------------------|-----------------------------------|---|
| 2016 Land Dispositions                         |           |                      |                                   |   |
| Carlsbad Oaks - Lot 7                          | Carlsbad  | January              | 7.6                               | \$ 4.5  |
| Carlsbad Oaks - Lots 4 & 5                     | Carlsbad  | June                 | 11.2                              | 6.0   |
| Carlsbad Oaks - Lot 8                          | Carlsbad  | June                 | 13.2                              | 8.9   |
| Total 2016 Land Dispositions <sup>(2)(3)</sup> |           |                      | 32.0                              | \$ 19.4   |

(1) Represents gross sales price before the impact of commissions and closing costs.

(2) In connection with these land dispositions, \$2.3 million of secured debt was assumed by the buyers.

(3) The 2016 land dispositions resulted in a net loss on sales of \$0.3 million.

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 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Restricted Cash Related to Dispositions

As of December 31, 2018, approximately \$113.1 million of net proceeds related to the operating property dispositions during the year ended December 31, 2018 were temporarily being held at a qualified intermediary at our direction, for the purpose of facilitating a Section 1031 Exchange. The cash proceeds were included in restricted cash on our consolidated balance sheets at December 31, 2018. During January 2019, the Section 1031 Exchange related to this VIE was successfully completed and the cash proceeds were released from the qualified intermediary. We did not have any restricted cash related to dispositions or Section 1031 Exchanges as of December 31, 2017.

5. Deferred Leasing Costs and Acquisition-related Intangible Assets and Liabilities, net

The following table summarizes our deferred leasing costs and acquisition-related intangible assets (acquired value of leasing costs, above-market operating leases, in-place leases and below-market ground lease obligation) and intangible liabilities (acquired value of below-market operating leases and above-market ground lease obligation) as of December 31, 2018 and 2017:

|   | December 31,<br>2018 | December 31, 2017 |
|---|----------------------|-------------------|
|   | (in thousands)       |                   |
| Deferred Leasing Costs and Acquisition-related Intangible Assets, net:      |                      |                   |
| Deferred leasing costs  | \$266,905            | \$ 248,598        |
| Accumulated amortization  | (100,805 )           | (101,917 )        |
| Deferred leasing costs, net   | 166,100              | 146,681           |
| Above-market operating leases   | 2,836                | 4,199             |
| Accumulated amortization  | (2,150 )             | (3,068 )          |
| Above-market operating leases, net  | 686                  | 1,131             |
| In-place leases   | 66,526               | 82,097            |
| Accumulated amortization  | (36,174 )            | (46,625 )         |
| In-place leases, net  | 30,352               | 35,472            |
| Below-market ground lease obligation  | 490                  | 490               |
| Accumulated amortization  | (54 )                | (46 )             |
| Below-market ground lease obligation, net                                   | 436                  | 444               |
| Total deferred leasing costs and acquisition-related intangible assets, net | \$197,574            | \$ 183,728        |
| Acquisition-related Intangible Liabilities, net: <sup>(1)</sup>             |                      |                   |
| Below-market operating leases   | \$53,523             | \$ 65,440         |
| Accumulated amortization  | (29,978 )            | (40,495 )         |
| Below-market operating leases, net  | 23,545               | 24,945            |
| Above-market ground lease obligation  | 6,320                | 6,320             |
| Accumulated amortization  | (727 )               | (626 )            |
| Above-market ground lease obligation, net                                   | 5,593                | 5,694             |
| Total acquisition-related intangible liabilities, net                       | \$29,138             | \$ 30,639         |

(1) Included in deferred revenue and acquisition-related intangible liabilities, net in the consolidated balance sheets.





KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The following table sets forth amortization related to deferred leasing costs and acquisition-related intangibles for the years ended December 31, 2018, 2017 and 2016.

|   | Year Ended December 31, |           |          |
|---|-------------------------|-----------|----------|
|   | 2018                    | 2017      | 2016     |
|   | (in thousands)          |           |          |
| Deferred leasing costs <sup>(1)</sup>               | \$34,341                | \$31,675  | \$28,639 |
| Above-market operating leases <sup>(2)</sup>        | 444                     | 2,240     | 1,509    |
| In-place leases <sup>(1)</sup>                      | 15,915                  | 18,650    | 11,676   |
| Below-market ground lease obligation <sup>(3)</sup> | 8                       | 8         | 8        |
| Below-market operating leases <sup>(4)</sup>        | (10,192 )               | (10,768 ) | (8,674 ) |
| Above-market ground lease obligation <sup>(5)</sup> | (101 )                  | (101 )    | (101 )   |
| Total   | \$40,415                | \$41,704  | \$33,057 |

The amortization of deferred leasing costs and in-place leases is recorded to depreciation and amortization expense <sup>(1)</sup> and the amortization of lease incentives is recorded as a reduction to rental income in the consolidated statements of operations for the periods presented.

<sup>(2)</sup> The amortization of above-market operating leases is recorded as a decrease to rental income in the consolidated statements of operations for the periods presented.

<sup>(3)</sup> The amortization of the below-market ground lease obligation is recorded as an increase to ground lease expense in the consolidated statements of operations for the periods presented.

<sup>(4)</sup> The amortization of below-market operating leases is recorded as an increase to rental income in the consolidated statements of operations for the periods presented.

<sup>(5)</sup> The amortization of the above-market ground lease obligation is recorded as a decrease to ground lease expense in the consolidated statements of operations for the periods presented.

The following table sets forth the estimated annual amortization expense related to deferred leasing costs and acquisition-related intangibles as of December 31, 2018 for future periods:

| Year       | Deferred Leasing Costs | Above-Market Operating Leases <sup>(1)</sup> | In-Place Leases | Below-Market Ground Lease Obligation <sup>(2)</sup> | Below-Market Operating Leases <sup>(3)</sup> | Above-Market Ground Lease Obligation <sup>(4)</sup> |
|------------|------------------------|--|-----------------|---|--|---|
|            | (in thousands)         |  |                 |   |  |   |
| 2019       | 31,980                 | 192  | 16,675          | 8   | (7,779 )                                     | (100 )  |
| 2020       | 26,868                 | 38   | 5,963           | 8   | (4,621 )                                     | (100 )  |
| 2021       | 21,787                 | 38   | 2,861           | 8   | (1,938 )                                     | (100 )  |
| 2022       | 18,683                 | 38   | 1,589           | 8   | (1,486 )                                     | (100 )  |
| 2023       | 14,914                 | 38   | 648             | 8   | (988 )                                       | (100 )  |
| Thereafter | 51,868                 | 342  | 2,616           | 396   | (6,733 )                                     | (5,093 )  |
| Total      | \$166,100              | \$ 686                                       | \$30,352        | \$ 436  | \$ (23,545 )                                 | \$ (5,593 )   |

<sup>(1)</sup> Represents estimated annual amortization related to above-market operating leases. Amounts will be recorded as a decrease to rental income in the consolidated statements of operations.

<sup>(2)</sup> Represents estimated annual amortization related to below-market ground lease obligations. Amounts will be recorded as an increase to ground lease expense in the consolidated statements of operations.

- (3) Represents estimated annual amortization related to below-market operating leases. Amounts will be recorded as an increase to rental income in the consolidated statements of operations.
- (4) Represents estimated annual amortization related to above-market ground lease obligations. Amounts will be recorded as a decrease to ground lease expense in the consolidated statements of operations.

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

6. Receivables

Current Receivables, net

Current receivables, net is primarily comprised of contractual rents and other lease-related obligations due from tenants. The balance consisted of the following as of December 31, 2018 and 2017:

|  | December 31,<br>2018 | December 31, 2017 |
|--|----------------------|-------------------|
|  | (in thousands)       |                   |
| Current receivables                            | \$24,815             | \$ 19,235         |
| Allowance for uncollectible tenant receivables | (4,639 )             | (2,309 )          |
| Current receivables, net                       | \$20,176             | \$ 16,926         |

Deferred Rent Receivables, net

Deferred rent receivables, net consisted of the following as of December 31, 2018 and 2017:

|   | December 31,<br>2018 | December 31, 2017 |
|---|----------------------|-------------------|
|   | (in thousands)       |                   |
| Deferred rent receivables               | \$270,346            | \$ 249,629        |
| Allowance for deferred rent receivables | (3,339 )             | (3,238 )          |
| Deferred rent receivables, net          | \$267,007            | \$ 246,391        |

7. Prepaid Expenses and Other Assets, Net

Prepaid expenses and other assets, net consisted of the following at December 31, 2018 and 2017:

|  | December 31,<br>2018 | December 31, 2017 |
|--|----------------------|-------------------|
|  | (in thousands)       |                   |
| Furniture, fixtures and other long-lived assets, net | \$36,833             | \$ 39,686         |
| Notes receivable <sup>(1)</sup>                      | 2,113                | 19,912            |
| Prepaid expenses & acquisition deposits              | 13,927               | 55,108            |
| Total Prepaid Expenses and Other Assets, Net         | \$52,873             | \$ 114,706        |

During the year ended December 31, 2018, a note receivable with a balance of \$15.1 million was repaid to the (1) Company. Notes receivable are shown net of a valuation allowance of approximately \$2.9 million as of December 31, 2018.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

8. Secured and Unsecured Debt of the Company

In this Note 8, the “Company” refers solely to Kilroy Realty Corporation and not to any of our subsidiaries. The Company itself does not hold any indebtedness. All of our secured and unsecured debt is held directly by the Operating Partnership.

The Company generally guarantees all the Operating Partnership’s unsecured debt obligations including the unsecured revolving credit facility, the \$150.0 million unsecured term loan facility and all of the unsecured senior notes. At December 31, 2018 and 2017, the Operating Partnership had \$2.6 billion and \$2.0 billion, respectively, outstanding in total, including unamortized discounts and deferred financing costs, under these unsecured debt obligations.

In addition, although the remaining \$0.3 billion of the Operating Partnership’s debt as of December 31, 2018 and 2017, is secured and non-recourse to the Company, the Company provides limited customary secured debt guarantees for items such as voluntary bankruptcy, fraud, misapplication of payments and environmental liabilities.

Debt Covenants and Restrictions

One of the covenants contained within the unsecured revolving credit facility and the unsecured term loan facility as discussed further below in Note 9 prohibits the Company from paying dividends during an event of default in excess of an amount which results in distributions to us in an amount sufficient to permit us to pay dividends to our stockholders that we reasonably believe are necessary to (a) maintain our qualification as a REIT for federal and state income tax purposes and (b) avoid the payment of federal or state income or excise tax.

9. Secured and Unsecured Debt of the Operating Partnership

Secured Debt

The following table sets forth the composition of our secured debt as of December 31, 2018 and 2017:

| Type of Debt                            | Annual Stated Interest Rate <sup>(1)</sup> | GAAP Effective Rate <sup>(1)(2)</sup> | Maturity Date | December 31,   |            |
|---|--|---------------------------------------|---------------|----------------|------------|
|   |  |                                       |               | 2018           | 2017       |
|   |  |                                       |               | (in thousands) |            |
| Mortgage note payable                   | 3.57%                                      | 3.57%                                 | December 2026 | \$ 170,000     | \$ 170,000 |
| Mortgage note payable <sup>(3)</sup>    | 4.48%                                      | 4.48%                                 | July 2027     | 91,332         | 93,081     |
| Mortgage note payable <sup>(3)(4)</sup> | 6.05%                                      | 3.50%                                 | June 2019     | 75,238         | 78,894     |
| Total secured debt                      |  |                                       |               | \$336,570      | \$341,975  |
| Unamortized Deferred Financing Costs    |  |                                       |               | (1,039 )       | (1,175 )   |
| Total secured debt, net                 |  |                                       |               | \$335,531      | \$340,800  |

(1) All interest rates presented are fixed-rate interest rates.

(2) Represents the effective interest rate including the amortization of initial issuance discounts/premiums excluding the amortization of deferred financing costs.

- (3) The secured debt and the related properties that secure the debt are held in a special purpose entity and the properties are not available to satisfy the debts and other obligations of the Company or the Operating Partnership.
- (4) As of December 31, 2018 and 2017, the mortgage loan had unamortized debt premiums of \$0.8 million and \$2.6 million, respectively. In February 2019, the Company repaid this mortgage note payable at par.

The Operating Partnership's secured debt was collateralized by operating properties with a combined net book value of approximately \$324.6 million as of December 31, 2018.

Although our mortgage loans are secured and non-recourse to the Company and the Operating Partnership, the Company provides limited customary secured debt guarantees for items such as voluntary bankruptcy, fraud, misapplication of payments and environmental liabilities.

As of December 31, 2018, all of the Operating Partnership's secured loans contained restrictions that would require the payment of prepayment penalties for the acceleration of outstanding debt. The mortgage notes payable are secured

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

by deeds of trust on certain of our properties and the assignment of certain rents and leases associated with those properties.

Unsecured Senior Notes

The following table summarizes the balance and significant terms of the registered unsecured senior notes issued by the Operating Partnership and outstanding, including unamortized discounts of \$6.6 million and \$6.3 million and unamortized deferred financing costs of \$15.4 million and \$12.5 million as of December 31, 2018 and 2017, respectively:

|   | Issuance date | Maturity date | Stated coupon rate | Effective interest rate <sup>(1)</sup> | Net Carrying Amount as of December 31, |           |
|---|---------------|---------------|--------------------|--|--|-----------|
|   |               |               |                    |  | 2018                                   | 2017      |
|   |               |               |                    |  | (in thousands)                         |           |
| 4.750% Unsecured Senior Notes <sup>(2)</sup>      | November 2018 | December 2028 | 4.750%             | 4.800%                                 | \$400,000                              | \$—       |
| Unamortized discount and deferred financing costs |               |               |                    |  | (4,960)                                | ) —       |
| Net carrying amount                               |               |               |                    |  | \$395,040                              | \$—       |
| 4.350% Unsecured Senior Notes <sup>(3)</sup>      | October 2018  | October 2026  | 4.350%             | 4.350%                                 | \$200,000                              | \$—       |
| Unamortized discount and deferred financing costs |               |               |                    |  | (1,375)                                | ) —       |
| Net carrying amount                               |               |               |                    |  | \$198,625                              | \$—       |
| 4.300% Unsecured Senior Notes <sup>(3)</sup>      | July 2018     | July 2026     | 4.300%             | 4.300%                                 | \$50,000                               | \$—       |
| Unamortized discount and deferred financing costs |               |               |                    |  | (342)                                  | ) —       |
| Net carrying amount                               |               |               |                    |  | \$49,658                               | \$—       |
| 3.450% Unsecured Senior Notes <sup>(4)</sup>      | December 2017 | December 2024 | 3.450%             | 3.470%                                 | \$425,000                              | \$425,000 |
| Unamortized discount and deferred financing costs |               |               |                    |  | (3,493)                                | ) (4,047) |
| Net carrying amount                               |               |               |                    |  | \$421,507                              | \$420,953 |
| 3.450% Unsecured Senior Notes <sup>(5)</sup>      | February 2017 | February 2029 | 3.450%             | 3.450%                                 | \$75,000                               | \$75,000  |
| Unamortized discount and deferred financing costs |               |               |                    |  | (432)                                  | ) (475)   |
| Net carrying amount                               |               |               |                    |  | \$74,568                               | \$74,525  |

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|   |                |               |        |        |              |              |
|---|----------------|---------------|--------|--------|--------------|--------------|
| 3.350% Unsecured Senior Notes <sup>(5)</sup>      | February 2017  | February 2027 | 3.350% | 3.350% | \$ 175,000   | \$ 175,000   |
| Unamortized discount and deferred financing costs |                |               |        |        | (941 )       | (1,056 )     |
| Net carrying amount                               |                |               |        |        | \$ 174,059   | \$ 173,944   |
| 4.375% Unsecured Senior Notes <sup>(6)</sup>      | September 2015 | October 2025  | 4.375% | 4.444% | \$ 400,000   | \$ 400,000   |
| Unamortized discount and deferred financing costs |                |               |        |        | (3,738 )     | (4,292 )     |
| Net carrying amount                               |                |               |        |        | \$ 396,262   | \$ 395,708   |
| 4.250% Unsecured Senior Notes <sup>(7)</sup>      | July 2014      | August 2029   | 4.250% | 4.350% | \$ 400,000   | \$ 400,000   |
| Unamortized discount and deferred financing costs |                |               |        |        | (5,632 )     | (6,164 )     |
| Net carrying amount                               |                |               |        |        | \$ 394,368   | \$ 393,836   |
| 3.800% Unsecured Senior Notes <sup>(8)</sup>      | January 2013   | January 2023  | 3.800% | 3.800% | \$ 300,000   | \$ 300,000   |
| Unamortized discount and deferred financing costs |                |               |        |        | (1,108 )     | (1,382 )     |
| Net carrying amount                               |                |               |        |        | \$ 298,892   | \$ 298,618   |
| 6.625% Unsecured Senior Notes <sup>(9)</sup>      | May 2010       | June 2020     | 6.625% | 6.744% | \$ —         | \$ 250,000   |
| Unamortized discount and deferred financing costs |                |               |        |        | —            | (1,321 )     |
| Net carrying amount                               |                |               |        |        | \$ —         | \$ 248,679   |
| Total Unsecured Senior Notes, Net                 |                |               |        |        | \$ 2,402,979 | \$ 2,006,263 |

(1) Represents the effective interest rate including the amortization of initial issuance discounts, excluding the amortization of deferred financing costs.

(2) Interest on these notes is payable semi-annually in arrears on June 15th and December 15th of each year, beginning on June 15, 2019.

(3) Interest on these notes is payable semi-annually in arrears on April 18th and October 18th of each year, beginning in April 18, 2019.

(4) Interest on these notes is payable semi-annually in arrears on June 15th and December 15th of each year.

(5) Interest on these notes is payable semi-annually in arrears on February 17th and August 17th of each year.

(6) Interest on these notes is payable semi-annually in arrears on April 1st and October 1st of each year.

(7) Interest on these notes is payable semi-annually in arrears on February 15th and August 15th of each year.

(8) Interest on these notes is payable semi-annually in arrears on January 15th and July 15th of each year.

(9) Interest on these notes is payable semi-annually in arrears on June 1st and December 1st of each year.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Unsecured Senior Notes - Registered Offerings

In November 2018, the Operating Partnership issued \$400.0 million of aggregate principal amount of unsecured senior notes in a registered public offering, as shown on the table above. The outstanding balance of the unsecured senior notes is included in unsecured debt, net of initial issuance discount of \$1.5 million, on our consolidated balance sheets. The unsecured senior notes, which are scheduled to mature on December 15, 2028, require semi-annual interest payments each June and December based on a stated annual interest rate of 4.750%. The Operating Partnership may redeem the notes at any time prior to December 15, 2028, either in whole or in part, subject to the payment of an early redemption premium subject to a par call option.

In December 2018, we used a portion of the net proceeds from the issuance of our \$400.0 million, 4.750% unsecured senior notes to early redeem, at our option, the \$250.0 million aggregate principal amount of our outstanding 6.625% unsecured senior notes that were scheduled to mature on June 1, 2020. In connection with our early redemption, we incurred a \$12.6 million loss on early extinguishment of debt comprised of an \$11.8 million premium paid to the note holders at the redemption date and a \$0.8 million write-off of the unamortized discount and unamortized deferred financing costs.

In December 2017, the Operating Partnership issued \$425.0 million of aggregate principal amount of unsecured senior notes in a registered public offering, as shown on the table above. The outstanding balance of the unsecured senior notes is included in unsecured debt, net of initial issuance discount of \$0.6 million, on our consolidated balance sheet. The unsecured senior notes, which are scheduled to mature on December 15, 2024, require semi-annual interest payments each June and December based on a stated annual interest rate of 3.450%. The Operating Partnership may redeem the notes at any time prior to September 15, 2024, either in whole or in part, subject to the payment of an early redemption premium.

In December 2017, we used a portion of the net proceeds from the issuance of our \$425.0 million, 3.450% unsecured senior notes to early redeem, at our option, the \$325.0 million aggregate principal amount of our outstanding 4.800% unsecured senior notes that were scheduled to mature on July 15, 2018. In connection with our early redemption, we incurred a \$5.3 million loss on early extinguishment of debt comprised of \$5.0 million premium paid to the note holders at the redemption date and \$0.3 million write-off of the unamortized discount and unamortized deferred financing costs.

Unsecured Senior Notes - Private Placement

In May 2018, the Operating Partnership entered into a note purchase agreement in a private placement (the “2018 Note Purchase Agreement”) in connection with the issuance and sale of \$50.0 million principal amount of the Operating Partnership’s 4.30% Senior Notes, Series A, due July 18, 2026 (the “Series A Notes due 2026”), and \$200.0 million principal amount of the Operating Partnership’s 4.35% Senior Notes, Series B, due October 18, 2026 (the “Series B Notes due 2026” and, together with the Series A Notes, the “Series A and B Notes due 2026”), as shown in the table above. The Company drew the full amount of the Series A Notes due 2026 on July 18, 2018. On October 22, 2018, the Company drew the full amount of the Series B Notes due 2026. The Series A and B Notes due 2026 mature on their respective due dates, unless earlier redeemed or prepaid pursuant to the terms of the 2018 Note Purchase Agreement. Interest on the Series A and B Notes due 2026 is payable semi-annually in arrears on April 18 and October 18 of each year beginning April 18, 2019. As of December 31, 2018, there was \$50.0 million and \$200.0 million issued and outstanding aggregate principal amount of Series A and Series B Notes due 2026, respectively.



In September 2016, the Operating Partnership entered into a note purchase agreement in a private placement (the “2016 Note Purchase Agreement”), in connection with the issuance and sale of \$175.0 million principal amount of the Operating Partnership’s 3.35% Senior Notes, Series A, due February 17, 2027 (the “Series A Notes due 2027”), and \$75.0 million principal amount of the Operating Partnership’s 3.45% Senior Notes, Series B, due February 17, 2029 (the “Series B Notes due 2029” and, together with the Series A Notes due 2027, the “Series A and B Notes due 2027 and 2029”), as shown on the table above. In February 2017, the Operating Partnership issued the \$175.0 million principal amount of its Series A Notes due 2027 and the \$75.0 million principal amount of its Series B Notes due 2029. The Series A and B Notes due 2027 and 2029 mature on their respective due dates unless earlier redeemed or prepaid pursuant to the terms of the 2016 Note Purchase Agreement. Interest on the Series A and B Notes due 2027 and 2029 is payable semi-annually in arrears on February 17 and August 17 of each year. As of December 31, 2018, there was

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

\$175.0 million and \$75.0 million issued and outstanding aggregate principal amount of Series A and B Notes, respectively.

The Operating Partnership may, at its option and upon notice to the purchasers of the Series A and B Notes due 2026 and Series A and B Notes due 2027 and 2029, prepay at any time all, or from time to time any part of the principal amounts then outstanding (in an amount not less than 5% of the aggregate principal amount of the Series A and B Notes due 2026 and Series A and B Notes due 2027 and 2029 then outstanding in the case of a partial prepayment), at 100% of the principal amount so prepaid, plus the make-whole amount determined for the prepayment date with respect to such principal amount as set forth in the 2016 & 2018 Note Purchase Agreements.

In connection with the issuance of the Series A and B Notes due 2026 and Series A and B Notes due 2027 and 2029, the Company entered into an agreement whereby it will guarantee the payment by the Operating Partnership of all amounts due with respect to the Series A and B Notes due 2026 and Series A and B Notes due 2027 and the performance by the Operating Partnership of its obligations under the 2016 & 2018 Note Purchase Agreements.

#### Unsecured Revolving Credit Facility and Term Loan Facility

In July 2017, the Operating Partnership amended and restated the terms of its unsecured revolving credit facility and unsecured term loan facility (together, the “Facility”). The amendment and restatement increased the size of the unsecured revolving credit facility from \$600.0 million to \$750.0 million, maintained the size of the unsecured term loan facility of \$150.0 million, reduced the borrowing costs and extended the maturity date of the Facility to July 2022.

The following table summarizes the balance and terms of our unsecured revolving credit facility as of December 31, 2018 and 2017:

|   | December 31,<br>2018 | December 31, 2017 |
|---|----------------------|-------------------|
|   | (in thousands)       |                   |
| Outstanding borrowings                  | \$45,000             | \$ —              |
| Remaining borrowing capacity            | 705,000              | 750,000           |
| Total borrowing capacity <sup>(1)</sup> | \$ 750,000           | \$ 750,000        |
| Interest rate <sup>(2)</sup>            | 3.48                 | % 2.56            |
| Facility fee-annual rate <sup>(3)</sup> | 0.200%               |                   |
| Maturity date                           | July 2022            |                   |

We may elect to borrow, subject to bank approval and obtaining commitments for any additional borrowing (1) capacity, up to an additional \$600.0 million under an accordion feature under the terms of the unsecured revolving credit facility and unsecured term loan facility.

(2) Our unsecured revolving credit facility interest rate was calculated based on the contractual rate of LIBOR plus 1.000% as of December 31, 2018 and 2017.

(3) Our facility fee is paid on a quarterly basis and is calculated based on the total borrowing capacity. In addition to the facility fee, we incurred debt origination and legal costs. As of December 31, 2018 and 2017, \$4.7 million and \$6.0 million of unamortized deferred financing costs, respectively, which are included in prepaid expenses and other assets, net on our consolidated balance sheets, remained to be amortized through the maturity date of our

unsecured revolving credit facility.

The Company intends to borrow under the unsecured revolving credit facility from time to time for general corporate purposes, to finance development and redevelopment expenditures, to fund potential acquisitions and to potentially repay long-term debt.

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

During the first quarter of 2018, we borrowed the full \$150.0 million borrowing capacity of our unsecured term loan facility. In connection with the funding of the outstanding borrowings, we transferred \$30.0 million of outstanding borrowings under the unsecured revolving credit facility to the balance of our unsecured term loan facility. As a result, only \$120.0 million of cash proceeds were received from the funding of the unsecured term loan facility. The following table summarizes the balance and terms of our unsecured term loan facility as of December 31, 2018 and 2017:

|   | December 31,<br>2018 | December 31, 2017 |
|---|----------------------|-------------------|
|   | (in thousands)       |                   |
| Outstanding borrowings                          | \$150,000            | \$ —              |
| Remaining borrowing capacity                    | —                    | 150,000           |
| Total borrowing capacity <sup>(1)</sup>         | \$150,000            | \$ 150,000        |
| Interest rate <sup>(2)</sup>                    | 3.49                 | % 2.66            |
| Undrawn facility fee-annual rate <sup>(3)</sup> | 0.200%               |                   |
| Maturity date                                   | July 2022            |                   |

(1) As of December 31, 2018 and 2017, \$0.9 million and \$1.2 million of unamortized deferred financing costs, respectively, remained to be amortized through the maturity date of our unsecured term loan facility.

(2) Our unsecured term loan facility interest rate was calculated based on the contractual rate of LIBOR plus 1.100% as of December 31, 2018 and 2017.

(3) Prior to borrowing the full capacity of our unsecured term loan facility, the undrawn facility fee was calculated based on any unused borrowing capacity and was paid on a quarterly basis.

#### Debt Covenants and Restrictions

The unsecured revolving credit facility, the unsecured term loan facility, the unsecured senior notes, the Series A and B Notes due 2026 and Series A and B Notes due 2027 and 2029 and certain other secured debt arrangements contain covenants and restrictions requiring us to meet certain financial ratios and reporting requirements. Some of the more restrictive financial covenants include a maximum ratio of total debt to total asset value, a minimum fixed-charge coverage ratio, a minimum unsecured debt ratio and a minimum unencumbered asset pool debt service coverage ratio. Noncompliance with one or more of the covenants and restrictions could result in the full principal balance of the associated debt becoming immediately due and payable. We believe we were in compliance with all of our debt covenants as of December 31, 2018 and 2017.

#### Debt Maturities

The following table summarizes the stated debt maturities and scheduled amortization payments as of December 31, 2018:

| Year | (in thousands) |
|------|----------------|
| 2019 | \$ 76,309      |
| 2020 | 5,137          |
| 2021 | 5,342          |
| 2022 | 200,554        |

|  |              |
|--|--------------|
| 2023   | 305,775      |
| Thereafter                                     | 2,362,694    |
| Total aggregate principal value <sup>(1)</sup> | \$ 2,955,811 |

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<sup>(1)</sup> Includes gross principal balance of outstanding debt before the effect of the following at December 31, 2018: \$17.4 million of unamortized deferred financing costs for the unsecured term loan facility, unsecured senior notes and secured debt, \$6.6 million of unamortized discounts for the unsecured senior notes and \$0.8 million of unamortized premiums for the secured debt.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Capitalized Interest and Loan Fees

The following table sets forth gross interest expense, including debt discount/premium and deferred financing cost amortization, net of capitalized interest, for the years ended 2018, 2017 and 2016. The interest expense capitalized was recorded as a cost of development and increased the carrying value of undeveloped land and construction in progress.

|   | Year Ended December 31, |           |           |
|---|-------------------------|-----------|-----------|
|   | 2018                    | 2017      | 2016      |
|   | (in thousands)          |           |           |
| Gross interest expense                            | \$117,789               | \$112,577 | \$105,263 |
| Capitalized interest and deferred financing costs | (68,068 )               | (46,537 ) | (49,460 ) |
| Interest expense                                  | \$49,721                | \$66,040  | \$55,803  |

10. Deferred Revenue and Acquisition-Related Intangible Liabilities, net

Deferred revenue and acquisition-related intangible liabilities, net consisted of the following at December 31, 2018 and 2017:

|  | December 31,   |           |
|--|----------------|-----------|
|  | 2018           | 2017      |
|  | (in thousands) |           |
| Deferred revenue related to tenant-funded tenant improvements  | \$104,558      | \$104,260 |
| Other deferred revenue   | 15,950         | 10,991    |
| Acquisition-related intangible liabilities, net <sup>(1)</sup> | 29,138         | 30,639    |
| Total  | \$149,646      | \$145,890 |

<sup>(1)</sup> See Note 5 “Deferred Leasing Costs and Acquisition-related Intangible Assets and Liabilities, net” for additional information regarding our acquisition-related intangible liabilities.

Deferred Revenue Related to Tenant-funded Tenant Improvements

During the years ended December 31, 2018, 2017, and 2016, \$18.4 million, \$16.8 million and \$13.2 million, respectively, of deferred revenue related to tenant-funded tenant improvements was amortized and recognized as rental income. The following is the estimated amortization of deferred revenue related to tenant-funded tenant improvements as of December 31, 2018 for the next five years and thereafter:

| Year Ending (in thousands) |            |
|----------------------------|------------|
| 2019                       | \$ 16,973  |
| 2020                       | 16,265     |
| 2021                       | 14,612     |
| 2022                       | 13,603     |
| 2023                       | 11,857     |
| Thereafter                 | 31,248     |
| Total                      | \$ 104,558 |

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

## 11. Noncontrolling Interests on the Company's Consolidated Financial Statements

## Common Units of the Operating Partnership

The Company owned a 98.0% and 97.9% common general partnership interest in the Operating Partnership as of December 31, 2018 and 2017, respectively. The remaining 2.0% and 2.1% common limited partnership interest as of December 31, 2018 and 2017, respectively, was owned by non-affiliated investors and certain of our executive officers and directors in the form of noncontrolling common units. There were 2,025,287 and 2,077,193 common units outstanding held by these investors, executive officers and directors as of December 31, 2018 and 2017, respectively. The decrease in the common units from December 31, 2017 to December 31, 2018 was attributable to 51,906 common unit redemptions.

The noncontrolling common units may be redeemed by unitholders for cash. Except under certain circumstances, we, at our option, may satisfy the cash redemption obligation with shares of the Company's common stock on a one-for-one basis. If satisfied in cash, the value for each noncontrolling common unit upon redemption is the amount equal to the average of the closing quoted price per share of the Company's common stock, par value \$.01 per share, as reported on the NYSE for the ten trading days immediately preceding the applicable redemption date. The aggregate value upon redemption of the then-outstanding noncontrolling common units was \$126.4 million and \$154.5 million as of December 31, 2018 and 2017, respectively. This redemption value does not necessarily represent the amount that would be distributed with respect to each noncontrolling common unit in the event of our termination or liquidation. In the event of our termination or liquidation, it is expected in most cases that each common unit would be entitled to a liquidating distribution equal to the liquidating distribution payable in respect of each share of the Company's common stock.

## Noncontrolling Interest in Consolidated Property Partnerships

On August 30, 2016, the Operating Partnership entered into agreements with Norges Bank Real Estate Management ("NBREM") whereby NBREM invested, through two REIT subsidiaries, in two existing companies that owned the Company's 100 First Street and 303 Second Street office properties located in San Francisco, California. Based on a gross valuation of the properties of approximately \$1.2 billion, NBREM contributed a total of \$452.9 million, for a 44% common equity interest in the companies, which was net of approximately \$55.3 million of its proportionate share of the existing mortgage debt on 303 Second Street as of the transaction date. In November 2017, NBREM contributed \$54.4 million to fund their proportionate share of the Company's repayment of this mortgage debt. The transaction was structured with a staggered closing. On August 30, 2016, the first tranche of the transaction closed and NBREM contributed \$191.4 million plus a working capital contribution of \$2.1 million for a 44% common ownership interest in 100 First LLC. On November 30, 2016, the second tranche of the transaction closed and NBREM contributed \$261.5 million, which was net of its proportionate share of the existing mortgage debt secured by the 303 Second Street property of approximately \$55.3 million, plus a working capital contribution of \$2.9 million for a 44% common ownership interest in 303 Second LLC.

The transactions did not meet the criteria to qualify as sales of real estate because the Company continues to effectively control the properties and therefore continued to account for the 100 First Street and 303 Second Street office properties on a consolidated basis in its financial statements. At formation, the Company accounted for the transactions as equity transactions and recognized noncontrolling interests in its consolidated balance sheets. In connection with the transaction, the Company provides customary property management, leasing and construction management services for both properties. 100 First Street is a 467,095 square foot office tower, and 303 Second Street



is a 740,047 square foot office property, both located in the South of Market submarket in San Francisco, California. The noncontrolling interests in 100 First LLC and 303 Second LLC as of December 31, 2018 and 2017 were \$186.4 million and \$175.4 million, respectively, which is recognized in noncontrolling interests in consolidated property partnerships on the Company's consolidated balance sheets. The remaining amount of noncontrolling interests in consolidated property partnerships represents the third party equity interest in Redwood LLC. This noncontrolling interest was \$6.0 million and \$6.2 million as of December 31, 2018 and 2017, respectively.

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

12. Noncontrolling Interests on the Operating Partnership's Consolidated Financial Statements

Consolidated Property Partnerships

On August 30, 2016, the Operating Partnership entered into agreements with NBREM whereby NBREM invested, through two REIT subsidiaries, in two existing companies that owned the Company's 100 First Street and 303 Second Street office properties located in San Francisco, California. Based on a gross valuation of the two properties of approximately \$1.2 billion, NBREM contributed a total of \$452.9 million for a 44% common equity interest in the companies, which is net of approximately \$55.3 million of its proportionate share of the existing mortgage debt. In November 2017, the Company repaid the mortgage debt secured by the 303 Second Street office property. Prior to the repayment, NBREM contributed \$54.4 million to fund their proportionate share of the repayment. Refer to Note 11 for additional information regarding these transactions.

13. Stockholders' Equity of the Company

Preferred Stock

On August 15, 2017, the Company redeemed all 4,000,000 shares of its 6.375% Series H Cumulative Redeemable Preferred Stock ("Series H Preferred Stock"). The shares of Series H Preferred Stock were redeemed at a redemption price equal to their stated liquidation preference of \$25.00 per share, representing \$100.0 million in aggregate. The redemption payment did not include any additional accrued dividends because the redemption date was also the dividend payment date.

On March 30, 2017 (the "Series G Redemption Date"), the Company redeemed all 4,000,000 shares of its 6.875% Series G Cumulative Redeemable Preferred Stock ("Series G Preferred Stock"). The shares of Series G Preferred Stock were redeemed at a redemption price equal to their stated liquidation preference of \$25.00 per share, representing \$100.0 million in aggregate, plus all accrued and unpaid dividends to the Series G Redemption Date.

In connection with the redemption of the Series G and Series H Preferred Stock, during the year ended December 31, 2017 we recorded non-cash charges of \$7.6 million as a reduction to net income available to common stockholders for the original issuance costs of the Series H and Series G Preferred Stock.

Common Stock

Forward Equity Offering

On August 8, 2018, the Company entered into forward equity sale agreements with certain financial institutions acting as forward purchasers in connection with an offering of 5,000,000 shares of common stock at an initial gross offering price of \$360.5 million, or \$72.10 per share, before underwriting discounts, commissions and offering expenses. The forward purchasers borrowed and sold an aggregate of 5,000,000 shares of common stock in the offering. The Company did not receive any proceeds from the sale of its shares of common stock by the forward purchasers at the time of the offering. The Company currently expects to fully physically settle the forward sale agreements and receive cash proceeds upon one or more settlement dates, at the Company's discretion, prior to the final settlement date under the forward sale agreements of August 1, 2019. The forward sale price that we expect to receive upon physical settlement of the agreements, which was initially \$71.68 per share, will be subject to adjustment for (i) a floating

interest rate factor equal to a specified daily rate less a spread, (ii) the forward purchasers' stock borrowing costs and (iii) scheduled dividends during the term of the forward equity sale agreements. The full amount of this offering remains available for future settlement as of the date of this filing. Upon issuance of shares, the Company will contribute the net proceeds from these issuances to the Operating Partnership in exchange for an equal number of units in the Operating Partnership.

#### Common Stock Issuances

In January 2017, the Company completed an underwritten public offering of 4,427,500 shares of its common stock. The net offering proceeds, after deducting underwriting discounts and offering expenses, were approximately \$308.8

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

million. We used a portion of the proceeds to partially fund our \$1.90 per share of special dividends declared by our Board of Directors in December 2016 and used the remaining proceeds for general corporate uses, to fund development expenditures and to repay outstanding indebtedness.

#### At-The-Market Stock Offering Program

Under our at-the-market stock offering programs, which commenced in December 2014 and June 2018 we may offer and sell shares of our common stock from time to time in “at-the-market” offerings. During the year ended December 31, 2018, the Company completed its existing at-the-market stock offering program (the “2014 At-The-Market Program”) under which we sold an aggregate of \$300.0 million in gross sales of shares, and in June 2018 commenced a new at-the-market stock offering program (the “2018 At-The-Market Program”) under which we may offer and sell shares of our common stock with an aggregate gross sales price of up to \$500.0 million.

In connection with the 2018 At-The-Market-Program, the Company may, at its discretion, enter into forward equity sale agreements. The use of a forward equity sale agreements would allow the Company to lock in a share price on the sale of shares of our common stock at the time the agreement is executed, but defer receiving the proceeds from the sale of shares until a later date, allowing the Company to better align such funding with its capital needs.

The following table sets forth information regarding sales of our common stock under our at-the-market offering programs for the years ended December 31, 2018, 2017 and 2016:

|  | Year Ended<br>December 31,       |           |         |
|--|----------------------------------|-----------|---------|
|  | 2018                             | 2017      | 2016    |
|  | (in millions, except share data) |           |         |
| Shares of common stock sold during the period    | 1,817,195                        | 1,350,777 | 451,398 |
| Weighted average price per share of common stock | \$73.64                          | \$75.40   | \$71.50 |
| Aggregate gross proceeds                         | \$133.8                          | \$17.7    | \$32.3  |
| Aggregate net proceeds after selling commissions | \$132.1                          | \$17.5    | \$31.9  |

The proceeds from sales were used to fund acquisitions, development expenditures and general corporate purposes including repayment of borrowings under the unsecured revolving credit facility. During the year ended December 31, 2018, under the 2014 At-The-Market Program, we sold 1,369,729 shares of common stock and completed the program. Since commencement of the 2018 At-The-Market Program through December 31, 2018, we have sold 447,466 shares of common stock, none of which were sold under forward equity sale agreements. Approximately \$466.2 million remains available to be sold under this program. Actual future sales will depend upon a variety of factors, including, but not limited to, market conditions, the trading price of the Company’s common stock and our capital needs. We have no obligation to sell the remaining shares available for sale under the 2018 At-The-Market program.

#### Common Stock Repurchases

On February 23, 2016, the Company’s Board of Directors approved a 4,000,000 share increase to the Company’s existing share repurchase program bringing the total current repurchase authorization to 4,988,025 shares. The

Company did not repurchase shares of common stock under this program during the years ended December 31, 2018 or December 31, 2017. In March 2016, the Company repurchased 52,199 shares of common stock at a weighted average price of \$55.45 per share of common stock for \$2.9 million. As of December 31, 2018, 4,935,826 shares remain eligible for repurchase under the Company's share repurchase program.

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Accrued Dividends and Distributions

The following tables summarize accrued dividends and distributions for the noted outstanding shares of common stock and noncontrolling units as of December 31, 2018 and 2017:

|  | December 31,<br>2018    2017<br>(in thousands) |          |
|--|--|----------|
| Dividends and Distributions payable to:  |  |          |
| Common stockholders  | \$45,840                                       | \$41,914 |
| Noncontrolling common unitholders of the Operating Partnership                                 | 922  | 883      |
| RSU holders <sup>(1)</sup>   | 797  | 651      |
| Total accrued dividends and distribution to common stockholders and noncontrolling unitholders | \$47,559                                       | \$43,448 |

<sup>(1)</sup> The amount includes the value of the dividend equivalents that will be paid with additional RSUs (see Note 15 “Share-Based Compensation” for additional information).

|                               | December 31,<br>2018    2017 |            |
|-------------------------------|------------------------------|------------|
| Outstanding Shares and Units: |                              |            |
| Common stock <sup>(1)</sup>   | 100,746,988                  | 98,620,333 |
| Noncontrolling common units   | 2,025,287                    | 2,077,193  |
| RSUs <sup>(2)</sup>           | 1,711,628                    | 1,488,724  |

<sup>(1)</sup> The amount includes nonvested shares.

The amount includes nonvested RSUs. Does not include 1,018,337 and 665,110 market measure-based RSUs

<sup>(2)</sup> because not all the necessary performance conditions have been met as of December 31, 2018 and 2017, respectively. Refer to Note 15 “Share-Based Compensation” for additional information.

#### 14. Partners' Capital of the Operating Partnership

##### Preferred Units

On August 15, 2017, the Company redeemed all 4,000,000 shares of its 6.375% Series H Preferred Stock. For each share of Series H Preferred Stock that was outstanding, the Company had an equivalent number of 6.375% Series H Preferred Units (“Series H Preferred Units”) outstanding with substantially similar terms as the Series H Preferred Stock. In connection with the redemption of the Series H Preferred Stock, the Series H Preferred Units held by the Company were redeemed by the Operating Partnership.

On March 30, 2017, the Company redeemed all 4,000,000 shares of its 6.875% Series G Preferred Stock. For each share of Series G Preferred Stock that was outstanding, the Company had an equivalent number of 6.875% Series G Preferred Units (“Series G Preferred Units”) outstanding with substantially similar terms as the Series G Preferred Stock. In connection with the redemption of the Series G Preferred Stock, the Series G Preferred Units held by the Company were redeemed by the Operating Partnership.

In connection with the redemption of the Series G and Series H Preferred Stock, during the year ended December 31, 2017 we recorded non-cash charges of \$7.6 million as a reduction to net income available to common unitholders for the original issuance costs of the Series H and Series G Preferred Stock.

#### Common Units

##### Issuance of Common Units

In January 2017, the Company completed an underwritten public offering of 4,427,500 shares of its common stock (see Note 13 “Stockholders’ Equity of the Company”). The net offering proceeds of approximately \$308.8 million were contributed by the Company to the Operating Partnership in exchange for 4,427,500 common units.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

In March 2016, the Operating Partnership issued 867,701 common units in connection with a development acquisition. Each common unit was valued at \$55.36, which was based on a trailing ten-day average of the closing quoted price per share of the Company's common stock, par value \$.01 per share, as reported on the NYSE, as calculated in accordance with the Partnership Agreement.

#### At-The-Market Stock Offering Program

During the years ended December 31, 2018, 2017 and 2016, the Company utilized its at-the-market stock offering programs to issue shares of common stock (see Note 13 "Stockholders' Equity of the Company" for additional information). The net offering proceeds and property acquired using net offering proceeds contributed by the Company to the Operating Partnership in exchange for common units for the years ended December 31, 2018, 2017 and 2016 are as follows:

|  | Year Ended<br>December 31,                        |         |         |
|--|---|---------|---------|
|  | 2018  | 2017    | 2016    |
|  | (in millions, except share<br>and per share data) |         |         |
| Shares of common stock contributed by the Company                | 1,817,192   | 235,077 | 451,398 |
| Common units exchanged for shares of common stock by the Company | 1,817,192   | 235,077 | 451,398 |
| Aggregate gross proceeds   | \$133.8   | \$ 17.7 | \$ 32.3 |
| Aggregate net proceeds after selling commissions                 | \$132.1   | \$ 17.5 | \$ 31.9 |

#### Common Units Outstanding

The following table sets forth the number of common units held by the Company and the number of common units held by non-affiliated investors and certain of our executive officers and directors in the form of noncontrolling common units as well as the ownership interest held on each respective date:

|  | December 31,<br>2018 |   | December 31, 2017 |   |
|--|----------------------|---|-------------------|---|
| Company owned common units in the Operating Partnership  | 100,746,988          |   | 98,620,333        |   |
| Company owned general partnership interest               | 98.0                 | % | 97.9              | % |
| Noncontrolling common units of the Operating Partnership | 2,025,287            |   | 2,077,193         |   |
| Ownership interest of noncontrolling interest            | 2.0                  | % | 2.1               | % |

For a further discussion of the noncontrolling common units during the years ended December 31, 2018 and 2017, refer to Note 11 "Noncontrolling Interests on the Company's Consolidated Financial Statements."

#### Accrued Distributions

The following tables summarize accrued distributions for the noted common units as of December 31, 2018 and 2017:

| December<br>31, 2018 |  | December 31, 2017 |  |
|----------------------|--|-------------------|--|
| (in thousands)       |  |                   |  |



Distributions payable to:

|   |          |           |
|---|----------|-----------|
| General partner                                   | \$45,840 | \$ 41,914 |
| Common limited partners                           | 922      | 883       |
| RSU holders <sup>(1)</sup>                        | 797      | 651       |
| Total accrued distributions to common unitholders | \$47,559 | \$ 43,448 |

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(1) The amount includes the value of the dividend equivalents that will be paid with additional RSUs (see Note 15 "Share-Based Compensation" for additional information).

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 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

|   | December 31,<br>2018 | December 31, 2017 |
|---|----------------------|-------------------|
| Outstanding Units:                        |                      |                   |
| Common units held by the general partner  | 100,746,988          | 98,620,333        |
| Common units held by the limited partners | 2,025,287            | 2,077,193         |
| RSUs <sup>(1)</sup>                       | 1,711,628            | 1,488,724         |

Does not include 1,018,337 and 665,110 market measure-based RSUs because not all the necessary performance (1) conditions have been met as of December 31, 2018 and 2017, respectively. Refer to Note 15 “Share-Based Compensation” for additional information.

#### 15. Share-Based and Other Compensation

##### Stockholder Approved Share-Based Incentive Compensation Plan

As of December 31, 2018, we maintained one share-based incentive compensation plan, the Kilroy Realty 2006 Incentive Award Plan, as amended (the “2006 Plan”). The Company has a currently effective registration statement registering 9.2 million shares of our common stock for possible issuance under our 2006 Incentive Award Plan. As of December 31, 2018, approximately 0.6 million shares were available for grant under the 2006 Plan. The calculation of shares available for grant is presented after taking into account a reserve for a sufficient number of shares to cover the vesting and payment of 2006 Plan awards that were outstanding on that date, including performance-based vesting awards at (i) levels actually achieved for the performance conditions (as defined below) for which the performance period has been completed and (ii) at maximum levels for the other performance and market conditions (as defined below) for awards still in a performance period.

The Executive Compensation Committee (the “Compensation Committee”) of the Company's Board of Directors may grant the following share-based awards to eligible individuals, as provided under the 2006 Plan: incentive stock options, nonqualified stock options, restricted stock (nonvested shares), stock appreciation rights, performance shares, performance stock units, dividend equivalents, stock payments, deferred stock, restricted stock units (“RSUs”), profit interest units, performance bonus awards, performance-based awards and other incentive awards. For each award granted under our share-based incentive compensation programs, the Operating Partnership simultaneously issues to the Company a number of common units equal to the number of shares of common stock ultimately paid by the Company in respect of such awards.

##### 2018, 2017 and 2016 Share-Based Compensation Grants

In connection with entering into an amended employment agreement (the “Amended Employment Agreement”), on December 27, 2018, the Compensation Committee of the Company's Board of Directors awarded John Kilroy, the Chairman of the Board of Directors, Chief Executive Officer and President of the Company and the Operating Partnership 483,871 RSUs, providing an additional retention incentive during the term of the agreement and enticing Mr. Kilroy to delay his retirement. Of these RSUs awarded, 266,130 RSUs (at the target level of performance) are subject to market-based vesting requirements and 217,741 RSUs are subject to time-based vesting requirements. In addition to Mr. Kilroy's award, the Compensation Committee of the Company's Board of Directors awarded 161,290 RSUs to certain members of management. Of these RSUs awarded, 80,647 RSUs (at the target level of performance) are subject to market-based vesting requirements (together totaling 346,777 target RSUs with Mr. Kilroy's award, the

“December 2018 Market-Based RSUs”) and 80,643 RSUs are subject to time-based vesting requirements (together totaling 298,384 RSUs with Mr. Kilroy’s award, the “December 2018 Time-Based RSUs”).

In January and February 2018, the Executive Compensation Committee of the Company’s Board of Directors awarded 282,038 RSUs to certain officers of the Company under the 2006 Plan, which included 158,205 RSUs (at the target level of performance) that are subject to market and/or performance-based vesting requirements (the “2018 Performance-Based RSUs”) and 123,833 RSUs that are subject to time-based vesting requirements (the “2018 Time-Based RSUs”). Additionally, during 2018, 14,999 RSUs were granted to the board of directors and certain members of management subject to time vesting requirements.

In February 2017, the Executive Compensation Committee of the Company’s Board of Directors awarded 229,976 RSUs to certain officers of the Company under the 2006 Plan, which included 130,956 RSUs (at the target level of performance) that are subject to time-based, market-measure based and performance-based vesting requirements (the

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

“2017 Performance-Based RSUs”) and 99,020 RSUs that are subject to time-based vesting requirements (the “2017 Time-Based RSUs”). Additionally, during 2017, 43,081 RSUs were granted to the board of directors and certain members of management subject to time vesting requirements.

On January 28, 2016, the Executive Compensation Committee of the Company’s Board of Directors awarded 294,821 RSUs to certain officers of the Company under the 2006 Plan, which included 168,077 RSUs (at the target level of performance) that are subject to time-based, market-measure based and performance-based vesting requirements (the “2016 Performance-Based RSUs”) and 126,744 RSUs that are subject to time-based vesting requirements (“2016 Time-Based RSUs”). Additionally, during 2016, 47,003 RSUs were granted to the board of directors and certain members of management subject to time vesting requirements.

#### December 2018 Market-Based RSU Grant

Between 0% and 200% of the total 346,777 target number of December 2018 Market-Based RSUs will be eligible to vest based on the Company’s relative total shareholder return (“TSR”) versus a comparative group of companies that consist of companies in the SNL US REIT Office Index over the performance period. An initial number of RSUs (the “Initial Number of RSUs”) will be determined at the end of 2021 based on a three-year performance period (2019 through 2021). Once the Initial Number of RSUs is determined, 75% of the Initial Number of RSUs will be scheduled to vest on January 5, 2022. The remaining 25% of the Initial Number of RSUs will be scheduled to vest on January 5, 2023, subject to adjustment based on the Company’s relative TSR for the entire four-year performance period (2019 through 2022). The December 2018 Market-Based RSUs are also subject to service vesting requirements through the scheduled vest dates.

Each December 2018 Market-Based RSU represents the right to receive one share of our common stock in the future, subject to, and as modified by, the Company’s level of achievement of the applicable market conditions. The December 27, 2018 grant date fair value of the December 2018 Market-Based RSUs was \$23.8 million. The fair value was calculated using a Monte Carlo simulation pricing model based on the assumptions in the table below. For the year ended December 31, 2018, we recorded compensation expense based upon the \$68.66 grant date fair value per share. Compensation expense for the December 2018 Market-Based RSUs is recognized using a graded vesting approach, where 75% of the fair value will be recognized on a straight-line basis over the three-year initial performance period through the end of 2021, and the remaining 25% of the fair value will be recognized on a straight-line basis over the four-year final performance period through the end of 2022. The following table summarizes the assumptions utilized in the Monte Carlo simulation pricing models:

| December 2018 Market-Based RSU Award Fair Value Assumptions |                   |
|---|-------------------|
| Valuation date  | December 27, 2018 |
| Fair value per share on valuation date                      | \$68.66           |
| Expected share price volatility                             | 23.0%             |
| Risk-free interest rate                                     | 2.4%              |

The computation of expected volatility was based on a blend of the historical volatility of our shares of common stock over a period of twice the performance period and implied volatility data based on the observed pricing of six month publicly-traded options on shares of our common stock. The risk-free interest rate was based on the yield curve on zero-coupon U.S. Treasury STRIP securities in effect at December 27, 2018.

#### 2018, 2017 and 2016 Annual Performance-Based RSU Grants

The 2018 Performance-Based RSUs are scheduled to vest at the end of a three-year period (consisting of calendar years 2018-2020). A target number of 2018 Performance-Based RSUs were awarded, and the final number of 2018 Performance-Based RSUs that vest (which may be more or less than the target number) will be based upon (1) the achievement of pre-set FFO per share goals for the year ending December 31, 2018 that applies to 100% of the Performance-Based RSUs awarded (the “2018 FFO Performance Condition”) and (2) a performance measure that applies to 50% of the award based upon a measure of the Company’s average debt to EBITDA ratio for the three-year performance period (the “2018 Debt to EBITDA Ratio Performance Condition” and together with the 2018 FFO Performance Condition, the “2018 Performance Conditions”) and a market measure that applies to the other 50% of

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

the award based upon the relative ranking of the Company’s TSR for the three-year performance period compared to the TSR of an established comparison group of companies over the same period (the “2018 Market Condition”). The 2018 Performance-Based RSUs are also subject to a three-year service vesting provision and are scheduled to cliff vest on the date the final vesting percentage is determined following the end of the three-year performance period under the awards. The 2018 FFO Performance Condition was achieved 175% of target for one participant and 150% of target for all other participants. The number of 2018 Performance-Based RSUs ultimately earned could fluctuate from the current estimated number of 2018 Performance-Based RSUs granted based upon the levels of achievement for the 2018 Debt to EBITDA Ratio Performance Condition, the 2018 Market Condition and the extent to which the service vesting condition is satisfied.

The 2017 Performance-Based RSUs are scheduled to cliff vest at the end of a three-year period (consisting of calendar years 2017-2019) based upon (1) the achievement of pre-defined FFO per share goals for the year ended December 31, 2017 that applies to 100% of the 2017 Performance-Based RSUs awarded (the “2017 FFO Performance Condition”) and (2) also based upon either the average FAD per share growth that applies to 30% of the award or the Company’s average debt to EBITDA ratio that applies to a separate 30% of the award (together, the “Other 2017 Performance Conditions” and together with the 2017 FFO Performance Condition, the “2017 Performance Conditions”) or the relative TSR versus a comparative group of companies that consist of companies in the SNL US REIT Office Index that applies to the remaining 40% of the award (the “2017 Market Condition”) for the three-year period ending December 31, 2019. The 2017 FFO Performance Condition was achieved at a weighted average of approximately 131% of target for the 2017 Performance-Based RSUs. The number of 2017 Performance-Based RSUs ultimately earned could fluctuate from the current estimated number of 2017 Performance-Based RSUs granted based upon the levels of achievement for the Other 2017 Performance Conditions, the 2017 Market Condition and the extent to which the service vesting condition is satisfied.

The 2016 Performance-Based RSUs are also scheduled to cliff vest at the end of a three-year service period based upon the achievement of pre-defined FFO per share goals for the year ended December 31, 2016 (the “2016 Performance Condition”) and also upon the average annual relative total stockholder return versus a comparative group of companies that consist of companies in the SNL US REIT Office Index (the “2016 Market Condition”) for the three-year period ending December 31, 2018. Based upon the combined results of the final 2016 Performance Condition and 2016 Market Condition, the 2016 Performance-Based RSUs achieved 144% of their target level of performance.

As of December 31, 2018, the estimated number of RSUs earned for the 2018 and 2017 Performance-Based RSUs and the actual number of RSUs earned for the 2016 Performance-Based RSUs was as follows:

|                              | 2018 Performance-Based<br>RSUs       | 2017 Performance-Based<br>RSUs       | 2016 Performance-Based<br>RSUs      |
|------------------------------|--------------------------------------|--------------------------------------|-------------------------------------|
| Service vesting period       | February 14, 2018 - January,<br>2021 | February 24, 2017 - January,<br>2020 | January 28, 2016 - January,<br>2019 |
| Target RSUs granted          | 158,205                              | 130,956                              | 168,077                             |
| Estimated RSUs earned<br>(1) | 254,235                              | 170,994                              | 241,438                             |
| Date of valuation            | February 14, 2018                    | February 24, 2017                    | January 28, 2016                    |

(1) Estimated RSUs earned for the 2018 Performance-Based RSUs are based on the actual achievement of the 2018 FFO Performance Condition and assumes target level achievement of the 2018 Debt to EBITDA Ratio

Performance Condition and the 2018 Market Condition. Estimated RSUs earned for the 2017 Performance-Based RSUs are based on the actual achievement of the 2017 FFO Performance Condition and assume target level achievement of the 2017 Market Condition and Other 2017 Performance Conditions. The 2016 Performance-Based RSUs earned are based on actual performance of the 2016 Performance Condition and the 2016 Market Condition.

Each Performance-Based RSU represents the right to receive one share of our common stock in the future, subject to, and as modified by, the Company's level of achievement of the applicable performance and market conditions. The fair values of the 2018 Performance-Based RSUs, 2017 Performance-Based RSUs and 2016 Performance-Based RSUs were \$10.8 million at February 14, 2018, \$10.3 million at February 24, 2017 and \$9.6 million at January 28, 2016, respectively. The fair values for the awards with market conditions were calculated using a Monte Carlo simulation pricing model based on the assumptions in the table below. The determination of the fair value of the 2018, 2017 and 2016 Performance-Based RSUs takes into consideration the likelihood of achievement of the 2018, 2017 and 2016 Performance Conditions and the 2018, 2017 and 2016 Market Conditions, respectively, as discussed above. The following table summarizes the assumptions utilized in the Monte Carlo simulation pricing models:

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 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

|  | 2018 Award Fair Value Assumptions | 2017 Award Fair Value Assumptions | 2016 Award Fair Value Assumptions |
|--|-----------------------------------|-----------------------------------|-----------------------------------|
| Valuation date                         | February 14, 2018                 | February 24, 2017                 | January 28, 2016                  |
| Fair value per share on valuation date | \$70.08                           | \$80.89                           | \$57.08                           |
| Expected share price volatility        | 20.00%                            | 21.00%                            | 26.00%                            |
| Risk-free interest rate                | 2.37%                             | 1.39%                             | 1.13%                             |

The computation of expected volatility was based on a blend of the historical volatility of our shares of common stock over a period of twice the remaining performance period as of the grant date and implied volatility data based on the observed pricing of six month publicly-traded options on shares of our common stock. The risk-free interest rate was based on the yield curve on zero-coupon U.S. Treasury STRIP securities in effect at February 14, 2018, February 24, 2017 and January 28, 2016.

Compensation expense for the Performance-Based RSUs is recognized on a straight-line basis over the requisite service period for each participant, which is generally the three-year service period. However, for one participant there was a shorter service period for their 2017 and 2018 Performance-Based RSUs. As of December 31, 2018, the number of 2018 Performance-Based RSUs estimated to be earned based on the Company's estimate of the performance conditions measured against the applicable goals was 254,235, and the compensation cost recorded to date for this program was based on that estimate. For the portion of the 2018 Performance-Based RSUs subject to the 2018 Market Condition, for the year ended December 31, 2018, we recorded compensation expense based upon the \$70.08 fair value per share at February 14, 2018. Compensation expense will be variable for the portion of the 2018 Performance-Based RSUs subject to the 2018 Debt to EBITDA Ratio Performance Condition, based upon the outcome of that condition. As of December 31, 2018, the number of 2017 Performance-Based RSUs estimated to be earned based on the Company's estimate of the performance conditions measured against the applicable goals was 170,994, and the compensation cost recorded to date for this program was based on that estimate. For the portion of the 2017 Performance-Based RSUs subject to the 2017 Market Condition, for the years ended December 31, 2018 and 2017, we recorded compensation expense based upon the \$80.89 fair value per share at February 24, 2017. Compensation expense will be variable for the portion of the 2017 Performance-Based RSUs subject to the Other 2017 Performance Conditions, based upon the outcome of those conditions. For the years ended December 31, 2018, 2017 and 2016, we recorded compensation expense for the 2016 Performance-Based RSUs based upon \$57.08 fair value per share at January 28, 2016 multiplied by the 241,438 RSUs, which is net of forfeitures, estimated to be earned at December 31, 2016.

#### December 2018 and Annual 2018, 2017 and 2016 Time-Based RSU Grants

The annual 2018, 2017 and 2016 Time-Based RSUs are scheduled to vest in equal installments over the periods listed below. The December 2018 Time-Based RSUs are scheduled to vest 50% on January 5, 2022 and 50% on January 5, 2023. Compensation expense for the December 2018 and annual 2018, 2017 and 2016 Time-Based RSUs is recognized on a straight-line basis over the requisite service period, which is generally the explicit service period. However, for one participant there was a shorter service period for their 2017 and 2018 Time-Based RSUs. Each Time-Based RSU represents the right to receive one share of our common stock in the future, subject to continued employment through the applicable vesting date. The total fair value of the Time-Based RSUs is based on the Company's closing share price on the NYSE on the respective fair valuation dates as detailed in the table below:



|  | December 2018<br>2018<br>Time-Based<br>RSU Grant | 2018<br>Time-Based<br>RSU Grant <sup>(1)</sup> | 2017<br>Time-Based<br>RSU Grant <sup>(2)</sup> | 2016<br>Time-Based<br>RSU Grant    |
|--|--|--|--|------------------------------------|
| Service vesting period                     | December 27, 2018 - January 5, 2023              | January & February 2018 - January 5, 2021      | February 2017 - January 5, 2020                | January 28, 2016 - January 5, 2019 |
| Fair value on valuation date (in millions) | \$ 18.5  | \$ 8.4   | \$ 7.5   | \$ 7.1                             |
| Fair value per share                       | \$ 62.00   | \$ 70.37                                       | \$ 73.30                                       | \$ 56.23                           |
| Date of fair valuation                     | December 27, 2018                                | January & February 2018                        | February 2017                                  | January 28, 2016                   |

(1) The 2018 Time-Based RSUs consist of 56,015 RSUs granted on January 29, 2018 at a fair value per share of \$70.37 and 67,818 RSUs granted on February 14, 2018 at a fair value per share of \$66.46.

(2) The 2017 Time-Based RSUs consist of 41,119 RSUs granted on February 3, 2017 at a fair value per share of \$73.30 and 57,901 RSUs granted on February 24, 2017 at a fair value per share of \$77.16.

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Summary of Performance and Market-Measure Based RSUs

A summary of our performance and market-measure based RSU activity from January 1, 2018 through December 31, 2018 is presented below:

|  | Nonvested RSUs |  | Vested RSUs | Total RSUs |
|--|----------------|--|-------------|------------|
|  | Amount         | Weighted-Average<br>Fair Value<br>Per Share <sup>(1)</sup> |             |            |
| Outstanding at January 1, 2018                     | 665,110        | \$ 68.83   | 55,672      | 720,782    |
| Granted  | 601,012        | 68.51  | 1,067       | 602,079    |
| Vested<br>Settled <sup>(2)</sup>                   | (261,875 )     | 74.25  | 261,875     | —          |
|  |                |  | (285,818 )  | (285,818 ) |
| Issuance of dividend equivalents <sup>(3)</sup>    | 14,090         | 71.75  | 2,976       | 17,066     |
| Forfeited  | —              |  | (11 )       | (11 )      |
| Outstanding as of December 31, 2018 <sup>(4)</sup> | 1,018,337      | \$ 67.29   | 35,761      | 1,054,098  |

Represents the grant-date fair value for all awards, excluding the 2014 Performance-Based RSU Grant, which was (1) re-measured upon stockholder approval of the amended 2006 Plan on May 22, 2014, as an insufficient number of shares were available to settle these RSUs upon initial grant on January 29, 2014.

Represents vested RSUs that were settled in shares of the Company's common stock. Total shares settled include (2) 139,933 shares that were tendered in accordance with the terms of the 2006 Plan to satisfy minimum statutory tax withholding requirements related to the RSUs settled. We accept the return of RSUs at the current quoted closing share price of the Company's common stock to satisfy tax obligations.

Represents the issuance of dividend equivalents earned on the underlying RSUs. The dividend equivalents vest (3) based on terms specified under the related RSU award agreement.

Outstanding RSUs as of December 31, 2018 represent the actual achievement of the FFO performance conditions and assumes target levels for the market and other performance conditions. The number of restricted stock units (4) ultimately earned is subject to change based upon actual performance over the three-year vesting period. Dividend equivalents earned will vest along with the underlying award and are also subject to changes based on the number of RSUs ultimately earned for each underlying award.

A summary of our performance and market-measure based RSU activity for years ended December 31, 2018, 2017 and 2016 is presented below:

| Years ended December 31, | RSUs Granted                         |  | RSUs Vested    |   |
|--------------------------|--------------------------------------|--|----------------|---|
|                          | Non-Vested<br>RSUs<br>Granted<br>(1) | Weighted-Average<br>Fair Value<br>Per Share <sup>(2)</sup> | Vested<br>RSUs | Total<br>Vest-Date<br>Fair Value<br>(in<br>thousands) |
| 2018                     | 601,012                              | \$ 68.51   | (265,918)      | \$ 18,906   |
| 2017                     | 170,994                              | 78.97  | (194,991)      | 14,270  |
| 2016                     | 258,393                              | 57.36  | (36,914 )      | 2,788   |

Non-vested RSUs granted during the years ended December 31, 2018 and 2017 are based on the actual achievement of the FFO performance conditions and assumes target level achievement for the market and other (1) performance conditions. Non-vested RSUs granted during the year ended December 31, 2016 are based on the final performance of both the 2016 Performance and Market Conditions, and are non-vested as of December 31, 2018 as they were subject to the Compensation Committee's confirmation of final performance.

Represents the grant-date fair value for all awards, excluding the 2014 Performance-Based RSU Grant, which was (2) re-measured upon stockholder approval of the amended 2006 Plan on May 22, 2014, as an insufficient number of shares were available to settle these RSUs upon initial grant on January 29, 2014.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Summary of Time-Based RSUs

A summary of our time-based RSU activity from January 1, 2018 through December 31, 2018 is presented below:

|                                      | Amount    | Nonvested RSUs<br>Weighted<br>Average<br>Fair<br>Value<br>Per Share<br>(1) | Vested RSUs | Total RSUs |
|--------------------------------------|-----------|--|-------------|------------|
| Outstanding at January 1, 2018       | 331,546   | \$ 66.83   | 1,080,928   | 1,412,474  |
| Granted                              | 437,216   | 64.21  | —           | 437,216    |
| Vested<br>Settled (2)                | (187,209) | 63.85  | 187,209     | —          |
| Issuance of dividend equivalents (3) | 6,316     | 71.75  | 26,922      | 33,238     |
| Forfeited                            | (1,090 )  | 70.62  | —           | (1,090 )   |
| Canceled (4)                         |           |  | (3,435 )    | (3,435 )   |
| Outstanding as of December 31, 2018  | 586,779   | \$ 65.87   | 1,089,088   | 1,675,867  |

Represents the grant-date fair value for all awards, excluding the 2014 Performance-Based RSU Grant, which was (1) re-measured upon stockholder approval of the amended 2006 Plan on May 22, 2014, as an insufficient number of shares were available to settle these RSUs upon initial grant on January 29, 2014.

Represents vested RSUs that were settled in shares of the Company's common stock. Total shares settled include (2) 85,598 shares that were tendered in accordance with the terms of the 2006 Plan to satisfy minimum statutory tax withholding requirements related to the RSUs settled. We accept the return of RSUs at the current quoted closing share price of the Company's common stock to satisfy tax obligations.

Represents the issuance of dividend equivalents earned on the underlying RSUs. The dividend equivalents vest (3) based on terms specified under the related RSU award agreement.

For shares vested but not yet settled, we accept the return of RSUs at the current quoted closing share price of the (4) Company's common stock to satisfy minimum statutory tax-withholding requirements related to either the settlement or vesting of RSUs in accordance with the terms of the 2006 Plan.

A summary of our time-based RSU activity for the years ended December 31, 2018, 2017 and 2016 is presented below:

| Year ended December 31, | RSUs Granted                 |   | RSUs Vested    |  |
|-------------------------|------------------------------|---|----------------|--|
|                         | Non-Vested<br>RSUs<br>Issued | Weighted-Average<br>Grant Date<br>Fair Value<br>Per Share | Vested<br>RSUs | Total<br>Vest-Date<br>Fair Value<br>(1)<br>(in<br>thousands) |
| 2018                    | 437,216                      | \$ 64.21  | (214,131)      | \$ 14,768  |
| 2017                    | 142,101                      | 74.91   | (228,095)      | 16,735   |

2016

173,747 58.29

(130,784) 8,438

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Total fair value of RSUs vested was calculated based on the quoted closing share price of the Company's common (1) stock on the NYSE on the day of vesting. Excludes the issuance of dividend equivalents earned on the underlying RSUs. The dividend equivalents vest based on terms specified under the related RSU award agreement.

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Summary of Nonvested Restricted Stock

A summary of our nonvested restricted stock activity from January 1, 2018 through December 31, 2018 is presented below:

|                                     | Nonvested<br>Restricted<br>Stock | Weighted-Average<br>Grant Date<br>Fair Value<br>Per Share |
|-------------------------------------|----------------------------------|---|
| Outstanding at January 1, 2018      | 22,884                           | \$ 55.23  |
| Transferred from time-based RSUs    | —                                | —   |
| Vested <sup>(1)</sup>               | (22,884 )                        | 55.23   |
| Outstanding as of December 31, 2018 | —                                | \$ —  |

<sup>(1)</sup> The total shares vested includes 9,637 shares that were tendered in accordance with the terms of the 2006 Plan to satisfy minimum statutory tax withholding requirements related to the restricted shares that have vested. We accept the return of shares at the current quoted closing share price of the Company's common stock to satisfy tax withholding obligations.

A summary of our nonvested and vested restricted stock activity for years ended December 31, 2018, 2017 and 2016 is presented below:

| Years ended December 31, | Shares Granted  | Shares Vested    | Total Fair Value at Vest Date <sup>(1)</sup> |
|--------------------------|---|------------------|--|
|                          | Nonvested<br>Shares<br>Issued                             | Vested<br>Shares | (in<br>thousands)                            |
|                          | Weighted-Average<br>Grant Date<br>Fair Value<br>Per Share |                  |  |
| 2018                     | — \$  | — (22,884)       | \$ 1,652                                     |
| 2017                     | — —   | (24,261)         | 1,781  |
| 2016                     | — —   | (24,262)         | 1,527  |

<sup>(1)</sup> Total fair value of shares vested was calculated based on the quoted closing share price of the Company's common stock on the NYSE on the date of vesting.

Share-Based Compensation Cost Recorded During the Period

The total compensation cost for all share-based compensation programs was \$35.9 million, \$26.3 million and \$26.6 million for the years ended December 31, 2018, 2017 and 2016, respectively. Of the total share-based compensation costs, \$8.0 million, \$7.3 million and \$5.6 million was capitalized as part of real estate assets and deferred leasing costs for the years ended December 31, 2018, 2017 and 2016, respectively. As of December 31, 2018, there was approximately \$60.5 million of total unrecognized compensation cost related to nonvested incentive awards granted under share-based compensation arrangements that is expected to be recognized over a weighted-average period of 3.0 years. The remaining compensation cost related to these nonvested incentive awards had been

recognized in periods prior to December 31, 2018. The \$60.5 million of unrecognized compensation costs does not reflect the future compensation cost related to share-based awards that were granted subsequent to December 31, 2018.

#### Other Compensation

On December 27, 2018, the Executive Compensation Committee of the Company's Board approved, and the Company and the Operating Partnership entered into the Amended Employment Agreement with John Kilroy, which amends and supersedes the existing employment agreement dated January 1, 2012. Except as noted below, the Amended Employment Agreement continues Mr. Kilroy's employment on terms substantially similar to those of the existing employment agreement, with a new term scheduled to continue through December 31, 2023. The Amended Employment Agreement includes a cash retirement benefit of \$13.2 million, or \$16.2 million for a retirement at or after attaining age 73, with at least twelve months' advance notice or at or after the end of the term of the agreement. For the year ended December 31, 2018, the Company recognized \$12.1 million of compensation expense in general and administrative expenses on the consolidated statement of operations, representing the present value of the potential cash retirement benefit amount that was earned based on prior service.

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16. Employee Benefit Plans

401(k) Plan

We have a retirement savings plan designed to qualify under Section 401(k) of the Code (the “401(k) Plan”). Our employees are eligible to participate in the 401(k) Plan on the first day of the month after three months of service. The 401(k) Plan allows eligible employees (“401(k) Participants”) to defer up to 60% of their eligible compensation on a pre-tax basis, subject to certain maximum amounts allowed by the Code. The 401(k) Plan provides for a matching contribution by the Company in an amount equal to 50 cents of each one dollar of participant contributions up to a maximum of 10% of the 401(k) Participant’s annual salary. 401(k) Participants vest immediately in the amounts contributed by us. For each of the years ended December 31, 2018, 2017, and 2016, we contributed \$1.5 million, \$1.3 million and \$1.2 million, respectively, to the 401(k) Plan.

Deferred Compensation Plan

In 2007, we adopted the Deferred Compensation Plan, under which directors and certain management employees may defer receipt of their compensation, including up to 70% of their salaries and up to 100% of their director fees and bonuses, as applicable. In addition, employee participants will receive mandatory Company contributions to their Deferred Compensation Plan accounts equal to 10% of their gross monthly salaries, without regard to whether such employees elect to defer salary or bonus compensation under the Deferred Compensation Plan. Our Board may, but has no obligation to, approve additional discretionary contributions by the Company to Participant accounts. We hold the Deferred Compensation Plan assets in a limited rabbi trust, which is subject to the claims of our creditors in the event of bankruptcy or insolvency.

See Note 19 “Fair Value Measurements and Disclosures” for further discussion of our Deferred Compensation Plan assets as of December 31, 2018 and 2017. Our liability of \$21.7 million and \$20.6 million under the Deferred Compensation Plan was fully funded as of December 31, 2018 and 2017, respectively.

17. Future Minimum Rent

We have operating leases with tenants that expire at various dates through 2043 and are either subject to scheduled fixed increases or adjustments in rent based on the Consumer Price Index. Generally, the leases grant tenants renewal options. Leases also provide for additional rents based on certain operating expenses. Future contractual minimum rent under operating leases as of December 31, 2018 for future periods is summarized as follows:

| Year Ending (in thousands) |              |
|----------------------------|--------------|
| 2019                       | \$ 566,783   |
| 2020                       | 632,875      |
| 2021                       | 631,835      |
| 2022                       | 620,684      |
| 2023                       | 586,371      |
| Thereafter                 | 3,240,143    |
| Total <sup>(1)</sup>       | \$ 6,278,691 |

(1) Excludes residential leases and leases with a term of one year or less.



## 18. Commitments and Contingencies

### General

As of December 31, 2018, we had commitments of approximately \$960.1 million, excluding our ground lease commitments, for contracts and executed leases directly related to our operating and development properties.

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Ground Leases

The following table summarizes our properties that are held subject to long-term noncancellable ground lease obligations and the respective contractual expiration dates:

| Property  | Contractual Expiration Date <sup>(1)</sup> |
|---|--|
| 601 108th Ave NE, Bellevue, WA                              | November 2093                              |
| 701, 801 and 837 N. 34th Street, Seattle, WA <sup>(2)</sup> | December 2041                              |
| 1701 Page Mill Road and 3150 Porter Drive, Palo Alto, CA    | December 2067                              |
| Kilroy Airport Center Phases I, II, and III, Long Beach, CA | July 2084                                  |

(1) Reflects the contractual expiration date prior to the impact of any extension or purchase options held by the Company.

(2) The Company has three 10-year and one 45-year extension options for this ground lease, which if exercised would extend the expiration date to December 2116.

The minimum commitment under our ground leases as of December 31, 2018 for five years and thereafter is as follows:

| Year Ending                      | (in thousands) |
|----------------------------------|----------------|
| 2019                             | \$ 5,154       |
| 2020                             | 5,154          |
| 2021                             | 5,154          |
| 2022                             | 5,154          |
| 2023                             | 5,154          |
| Thereafter                       | 233,619        |
| Total <sup>(1)(2)(3)(4)(5)</sup> | \$ 259,389     |

(1) Excludes contingent future rent payments based on gross income or adjusted gross income and reflects the minimum ground lease obligations before the impact of ground lease extension options.

(2) One of our ground lease obligations is subject to a fair market value adjustment every five years; however, the lease includes ground rent subprotection and infrastructure rent credits which currently limit our annual rental obligations to \$1.0 million. The contractual obligations for that ground lease included above assumes the lesser of \$1.0 million or annual lease rental obligation in effect as of December 31, 2018.

(3) One of our ground lease obligations includes a component which is based on the percentage of gross income that exceeds the minimum ground rent. The minimum rent is subject to increases every five years based on 50% of the average annual percentage rent for the previous five years. The contractual obligations for that lease included above assume the current annual ground lease obligation in effect at December 31, 2018 for the remainder of the lease term since we cannot predict future adjustments.

(4) One of our ground lease obligations is subject to a fair market value adjustment every five years based on a combination of CPI adjustments and third-party appraisals limited to maximum increases annually. The contractual obligations for that lease included above assume the current annual ground lease obligation in effect at December 31, 2018 for the remainder of the lease term since we cannot predict future adjustments.

(5) One of our ground lease obligations includes a component which is based on the percentage of adjusted gross income that exceeds the minimum ground rent. The minimum rent is subject to increases every 10 years by an

amount equal to 60% of the average annual percentage rent for the previous three years. The contractual obligations for this lease included above assume the current annual ground lease obligation in effect at December 31, 2018 for the remainder of the lease term since we cannot predict future adjustments.

#### Environmental Matters

We follow the policy of monitoring all of our properties, including acquisition, development, and existing stabilized portfolio properties, for the presence of hazardous or toxic substances. While there can be no assurance that a material environmental liability does not exist, we are not currently aware of any environmental liability with respect to our stabilized portfolio properties that would have a material adverse effect on our financial condition, results of operations and cash flow, or that we believe would require additional disclosure or the recording of a loss contingency.

As of December 31, 2018 and 2017, we had accrued environmental remediation liabilities of approximately \$83.2 million and \$28.3 million, respectively, recorded on our consolidated balance sheets in connection with certain of our in-process and future development projects. The accrued environmental remediation liabilities represent the remaining costs we estimate we will incur prior to and during the development process at various development acquisition sites. These estimates, which we developed with the assistance of third party experts, consist primarily of the removal of contaminated soil, performing environmental closure activities, constructing remedial systems, and other related costs

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

since we are required to dispose of any existing contaminated soil, and sometimes perform other environmental closure or remedial activities, when we develop new buildings at these sites.

We record estimated environmental remediation obligations for acquired properties at the acquisition date when we are aware of such costs and when such costs are probable of being incurred and can be reasonably estimated. Estimated costs related to development environmental remediation liabilities are recorded as an increase to the cost of the development project. Actual costs are recorded as a decrease to the liability when incurred. These accruals are adjusted as an increase or decrease to the development project costs and as an increase or decrease to the accrued environmental remediation liability if we obtain further information or circumstances change. The environmental remediation obligations recorded at December 31, 2018 and 2017 were not discounted to their present values since the amount and timing of cash payments are not fixed. It is possible that we could incur additional environmental remediation costs in connection with these development projects. However, potential additional environmental costs for these development projects cannot be reasonably estimated at this time and certain changes in estimates could occur as the site conditions, final project timing, design elements, actual soil conditions and other aspects of the projects, which may depend upon municipal and other approvals beyond the control of the Company, are determined.

Other than the accrued environmental liabilities discussed above, we are not aware of any unasserted claims and assessments with respect to an environmental liability that we believe would require additional disclosure or the recording of an additional loss contingency.

#### Litigation

We and our properties are subject to litigation arising in the ordinary course of business. To our knowledge, neither we nor any of our properties are presently subject to any litigation or threat of litigation which, if determined unfavorably to us, would have a material adverse effect on our cash flow, financial condition, or results of operations.

#### Insurance

We maintain commercial general liability, auto liability, employers' liability, umbrella/excess liability, special form property, difference in conditions including earthquake and flood, environmental, rental loss, and terrorism insurance covering all of our properties. Management believes the policy specifications and insured limits are reasonable given the relative risk of loss, the cost of the coverage, and industry practice. We do not carry insurance for generally uninsurable losses such as loss from governmental action, nuclear hazard, and war and military action. Policies are subject to various terms, conditions, and exclusions and some policies may involve large deductibles or co-payments.

#### Property Damage Settlement

During the year ended December 31, 2016, we settled an outstanding property damage matter and received cash proceeds totaling \$5.0 million, which is included in other property income on our consolidated statements of operations.

#### 19. Fair Value Measurements and Disclosures

##### Assets and Liabilities Reported at Fair Value

The only assets we record at fair value on our consolidated financial statements are the marketable securities related to our Deferred Compensation Plan (see Note 16 “Employee Benefit Plans” for additional information). The following table sets forth the fair value of our marketable securities as of December 31, 2018 and 2017:

| Description               | Fair Value (Level 1)<br>(1) |           |
|---------------------------|-----------------------------|-----------|
|                           | 2018                        | 2017      |
| Marketable securities (2) | \$ 21,779                   | \$ 20,674 |

(1) Based on quoted prices in active markets for identical securities.

(2) The marketable securities are held in a limited rabbi trust.

We report the change in the fair value of the marketable securities at the end of each accounting period in interest income and other net investment (losses) gains in the consolidated statements of operations. We also adjust the related Deferred Compensation Plan liability to fair value at the end of each accounting period based on the performance of the benchmark funds selected by each participant, which results in a corresponding increase or decrease to compensation cost for the period.

The following table sets forth the net (loss) gain on marketable securities recorded during the years ended December 31, 2018, 2017 and 2016:

| Description                              | December 31, |         |         |
|--|--------------|---------|---------|
|  | 2018         | 2017    | 2016    |
| Net (loss) gain on marketable securities | \$(1,851)    | \$3,023 | \$1,130 |

#### Financial Instruments Disclosed at Fair Value

The following table sets forth the carrying value and the fair value of our other financial instruments as of December 31, 2018 and 2017:

| Liabilities                  | December 31,   |                |                |                |
|------------------------------|----------------|----------------|----------------|----------------|
|                              | 2018           |                | 2017           |                |
|                              | Carrying Value | Fair Value (1) | Carrying Value | Fair Value (1) |
| Secured debt, net            | \$335,531      | \$335,885      | \$340,800      | \$346,858      |
| Unsecured debt, net          | 2,552,070      | 2,546,386      | 2,006,263      | 2,077,199      |
| Unsecured line of credit (1) | 45,000         | 45,058         | —              | —              |

(1) Fair value calculated using Level II inputs, which are based on model-derived valuations in which significant inputs and significant value drivers are observable in active markets.

#### 20. Other Significant Events

During the year ended December 31, 2018, we recognized \$5.7 million of provision for bad debts. The provision for bad debts was primarily due to a \$7.0 million provision for one tenant recognized during the second quarter of 2018, partially offset by a \$1.4 million decrease in the provision for bad debts for one lease due to the assignment of the lease to a credit tenant during the second quarter of 2018.



KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

21. Net Income Available to Common Stockholders Per Share of the Company

The following table reconciles the numerator and denominator in computing the Company's basic and diluted per-share computations for net income available to common stockholders for the years ended December 31, 2018, 2017 and 2016:

|   | Year Ended December 31,                          |            |            |
|---|--|------------|------------|
|   | 2018   | 2017       | 2016       |
|   | (in thousands, except unit and per unit amounts) |            |            |
| Numerator:  |  |            |            |
| Net income attributable to Kilroy Realty Corporation                            | \$258,415  | \$164,612  | \$293,788  |
| Total preferred dividends   | —  | (13,363 )  | (13,250 )  |
| Allocation to participating securities <sup>(1)</sup>                           | (2,004 )   | (1,975 )   | (3,839 )   |
| Numerator for basic and diluted net income available to common stockholders     | \$256,411  | \$149,274  | \$276,699  |
| Denominator:  |  |            |            |
| Basic weighted average vested shares outstanding                                | 99,972,359                                       | 98,113,561 | 92,342,483 |
| Effect of dilutive securities   | 510,006  | 613,770    | 680,551    |
| Diluted weighted average vested shares and common stock equivalents outstanding | 100,482,365                                      | 98,727,331 | 93,023,034 |
| Basic earnings per share:   |  |            |            |
| Net income available to common stockholders per share                           | \$2.56   | \$1.52     | \$3.00     |
| Diluted earnings per share:   |  |            |            |
| Net income available to common stockholders per share                           | \$2.55   | \$1.51     | \$2.97     |

(1) Participating securities include nonvested shares, certain time-based RSUs and vested market measure-based RSUs.

Share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are considered participating securities. The impact of potentially dilutive common shares, including stock options, RSUs, shares issuable under executed forward equity sale agreements and other securities are considered in our diluted earnings per share calculation for the years ended December 31, 2018, 2017, and 2016. Certain market measure-based RSUs are not included in dilutive securities as of December 31, 2018, 2017, and 2016 as not all performance metrics had been met by the end of the applicable reporting periods.

See Note 15 "Share-Based Compensation" for additional information regarding the stock options and other share-based compensation.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

22. Net Income Available to Common Unitholders Per Unit of the Operating Partnership

The following table reconciles the numerator and denominator in computing the Operating Partnership's basic and diluted per-unit computations for net income available to common unitholders for the years ended 2018, 2017 and 2016:

|   | Year Ended December 31,                          |             |            |
|---|--|-------------|------------|
|   | 2018   | 2017        | 2016       |
|   | (in thousands, except unit and per unit amounts) |             |            |
| Numerator:  |  |             |            |
| Net income attributable to Kilroy Realty, L.P.                                | \$263,210  | \$ 167,440  | \$300,063  |
| Total preferred distributions   | —  | (13,363 )   | (13,250 )  |
| Allocation to participating securities <sup>(1)</sup>                         | (2,004 )   | (1,975 )    | (3,839 )   |
| Numerator for basic and diluted net income available to common unitholders    | \$261,206  | \$ 152,102  | \$282,974  |
| Denominator:  |  |             |            |
| Basic weighted average vested units outstanding                               | 102,025,276                                      | 100,246,567 | 94,771,688 |
| Effect of dilutive securities   | 510,006  | 613,770     | 680,551    |
| Diluted weighted average vested units and common unit equivalents outstanding | 102,535,282                                      | 100,860,337 | 95,452,239 |
| Basic earnings per unit:  |  |             |            |
| Net income available to common unitholders per unit                           | \$2.56   | \$ 1.52     | \$2.99     |
| Diluted earnings per unit:  |  |             |            |
| Net income available to common unitholders per unit                           | \$2.55   | \$ 1.51     | \$2.96     |

(1) Participating securities include nonvested shares, certain time-based RSUs and vested market measure-based RSUs.

Share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are considered participating securities. The impact of potentially dilutive common units, including stock options, RSUs, shares issuable under executed forward equity sale agreements and other securities are considered in our diluted earnings per share calculation for the years ended December 31, 2018, 2017 and 2016. Certain market measure-based RSUs are not included in dilutive securities as of December 31, 2018, 2017 and 2016 as not all performance metrics had been met by the end of the applicable reporting periods.

See Note 15 "Share-Based Compensation" for additional information regarding the stock options and other share-based compensation.



KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

23. Supplemental Cash Flow Information of the Company

Supplemental cash flow information follows (in thousands):

|  | Year Ended December 31, |           |           |
|--|-------------------------|-----------|-----------|
|  | 2018                    | 2017      | 2016      |
| <b>SUPPLEMENTAL CASH FLOWS INFORMATION:</b>  |                         |           |           |
| Cash paid for interest, net of capitalized interest of \$65,627, \$44,757, and \$47,675 as of December 31, 2018, 2017 and 2016, respectively | \$44,697                | \$67,336  | \$54,295  |
| <b>NON-CASH INVESTING TRANSACTIONS:</b>  |                         |           |           |
| Accrual for expenditures for operating properties and development and redevelopment properties   | \$158,626               | \$116,089 | \$62,589  |
| Tenant improvements funded directly by tenants   | \$13,968                | \$15,314  | \$18,050  |
| Assumption of other assets and liabilities in connection with operating and development property acquisitions, net (Note 3)                  | \$40,624                | \$1,443   | \$5,863   |
| Accrual for receivable related to development properties   | \$—                     | \$—       | \$1,350   |
| <b>NON-CASH FINANCING TRANSACTIONS:</b>  |                         |           |           |
| Accrual of dividends and distributions payable to common stockholders and common unitholders (Notes 13 and 28)                               | \$47,559                | \$43,448  | \$220,650 |
| Exchange of common units of the Operating Partnership into shares of the Company's common stock  | \$1,962                 | \$10,939  | \$8,893   |
| Accrual of dividends and distributions payable to preferred stockholders and preferred unitholders (Note 13)                                 | \$—                     | \$—       | \$1,656   |
| Issuance of common units of the Operating Partnership in connection with an acquisition  | \$—                     | \$—       | \$48,033  |
| Secured debt assumed by buyers in connection with land disposition (Note 4)  | \$—                     | \$—       | \$2,322   |

The following is a reconciliation of our cash and cash equivalents and restricted cash at the beginning and end of the years ended 2018, 2017 and 2016.

|   | Year Ended December 31, |           |           |
|---|-------------------------|-----------|-----------|
|   | 2018                    | 2017      | 2016      |
| <b>RECONCILIATION OF CASH AND CASH EQUIVALENTS AND RESTRICTED CASH:</b> |                         |           |           |
| Cash and cash equivalents at beginning of period                        | \$57,649                | \$193,418 | \$56,508  |
| Restricted cash at beginning of period                                  | 9,149                   | 56,711    | 696       |
| Cash and cash equivalents and restricted cash at beginning of period    | \$66,798                | \$250,129 | \$57,204  |
| Cash and cash equivalents at end of period                              | \$51,604                | \$57,649  | \$193,418 |
| Restricted cash at end of period  | 119,430                 | 9,149     | 56,711    |
| Cash and cash equivalents and restricted cash at end of period          | \$171,034               | \$66,798  | \$250,129 |

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

24. Supplemental Cash Flow Information of the Operating Partnership:

Supplemental cash flow information follows (in thousands):

|  | Year Ended December 31, |           |           |
|--|-------------------------|-----------|-----------|
|  | 2018                    | 2017      | 2016      |
| <b>SUPPLEMENTAL CASH FLOWS INFORMATION:</b>  |                         |           |           |
| Cash paid for interest, net of capitalized interest of \$65,627, \$44,757, and \$47,675 as of December 31, 2018, 2017 and 2016, respectively | \$44,697                | \$67,336  | \$54,295  |
| <b>NON-CASH INVESTING TRANSACTIONS:</b>  |                         |           |           |
| Accrual for expenditures for operating properties and development and redevelopment properties   | \$158,626               | \$116,089 | \$62,589  |
| Tenant improvements funded directly by tenants   | \$13,968                | \$15,314  | \$18,050  |
| Assumption of other assets and liabilities in connection with operating and development property acquisitions, net (Note 3)                  | \$40,624                | \$1,443   | \$5,863   |
| Accrual for receivable related to development properties   | \$—                     | \$—       | \$1,350   |
| <b>NON-CASH FINANCING TRANSACTIONS:</b>  |                         |           |           |
| Accrual of dividends and distributions payable to common stockholders and common unitholders (Notes 14 and 28)                               | \$47,559                | \$43,448  | \$220,650 |
| Accrual of dividends and distributions payable to preferred stockholders and preferred unitholders (Note 14)                                 | \$—                     | \$—       | \$1,656   |
| Issuance of common units in connection with a development property acquisition   | \$—                     | \$—       | \$48,033  |
| Secured debt assumed by buyers in connection with land disposition (Note 4)  | \$—                     | \$—       | \$2,322   |

The following is a reconciliation of our cash and cash equivalents and restricted cash at the beginning and end of the years ended 2018, 2017 and 2016.

|   | Year Ended December 31, |           |           |
|---|-------------------------|-----------|-----------|
|   | 2018                    | 2017      | 2016      |
| <b>RECONCILIATION OF CASH AND CASH EQUIVALENTS AND RESTRICTED CASH:</b> |                         |           |           |
| Cash and cash equivalents at beginning of period                        | \$57,649                | \$193,418 | \$56,508  |
| Restricted cash at beginning of period                                  | 9,149                   | 56,711    | 696       |
| Cash and cash equivalents and restricted cash at beginning of period    | \$66,798                | \$250,129 | \$57,204  |
| Cash and cash equivalents at end of period                              | \$51,604                | \$57,649  | \$193,418 |
| Restricted cash at end of period  | 119,430                 | 9,149     | 56,711    |
| Cash and cash equivalents and restricted cash at end of period          | \$171,034               | \$66,798  | \$250,129 |

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

25. Tax Treatment of Distributions

The following table reconciles the dividends declared per share of common stock to the dividends paid per share of common stock during the years ended December 31, 2018, 2017 and 2016 as follows:

| Dividends   | Year Ended December 31, |          |          |
|---|-------------------------|----------|----------|
|   | 2018                    | 2017     | 2016     |
| Dividends declared per share of common stock  | \$1.790                 | \$1.650  | \$3.375  |
| Less: Dividends declared in the current year and paid in the following year           | (0.455 )                | (0.425 ) | (2.275 ) |
| Add: Dividends declared in the prior year and paid in the current year <sup>(1)</sup> | 0.425                   | 2.275    | 0.350    |
| Dividends paid per share of common stock  | \$1.760                 | \$3.500  | \$1.450  |

The fourth quarter 2016 dividend of \$2.275 per share of common stock consists of a special cash dividend of \$1.90 per share of common stock and a regular quarterly cash dividend of \$0.375 per share of common stock. The \$1.90 (1)per share special distribution is treated as paid in two tax years for income tax purposes: \$1.587 is treated as paid on December 31, 2016 and \$0.313 is treated as paid on January 13, 2017. The \$0.375 per share regular quarterly distribution is considered a 2017 dividend distribution for income tax purposes.

The unaudited income tax treatment for the dividends to common stockholders reportable for the years ended December 31, 2018, 2017 and 2016 as identified in the table above was as follows:

| Shares of Common Stock          | Year Ended December 31, |          |         |          |         |          |
|---------------------------------|-------------------------|----------|---------|----------|---------|----------|
|                                 | 2018                    |          | 2017    |          | 2016    |          |
| Ordinary income <sup>(1)</sup>  | \$1.474                 | 83.73 %  | \$1.356 | 70.87 %  | \$1.500 | 49.40 %  |
| Qualified dividend              | 0.003                   | 0.19     | 0.002   | 0.11     | 0.002   | 0.06     |
| Return of capital               | 0.275                   | 15.64    | 0.344   | 18.00    | —       | —        |
| Capital gains <sup>(2)</sup>    | 0.008                   | 0.44     | —       | —        | 1.212   | 39.89    |
| Unrecaptured section 1250 gains | —                       | —        | 0.211   | 11.02    | 0.323   | 10.65    |
|                                 | \$1.760                 | 100.00 % | \$1.913 | 100.00 % | \$3.037 | 100.00 % |

The Tax Cuts and Jobs Act enacted on December 22, 2017 generally allows a deduction for noncorporate taxpayers equal to 20% of ordinary dividends distributed by a REIT (excluding capital gain dividends and qualified dividend (1) income). The amount of dividend eligible for this deduction is referred to as the Section 199A Dividend. For the year ended December 31, 2018, the Section 199A Dividend is equal to the total ordinary income dividend.

(2)Capital gains are comprised entirely of 20% rate gains.

The 6.875% Series G Cumulative Redeemable Preferred Stock was issued in March 2012 and redeemed in March 2017. The unaudited income tax treatment for the dividends to Series G preferred stockholders reportable for the years ended December 31, 2017 and 2016 was as follows:

| Preferred Shares             | Year Ended December 31, |         |         |         |
|------------------------------|-------------------------|---------|---------|---------|
|                              | 2017                    |         | 2016    |         |
| Ordinary income              | \$0.371                 | 86.43 % | \$0.848 | 49.31 % |
| Qualified dividend           | 0.001                   | 0.14    | 0.001   | 0.06    |
| Capital gains <sup>(1)</sup> | —                       | —       | 0.687   | 39.97   |

|                                 |         |         |         |         |
|---------------------------------|---------|---------|---------|---------|
| Unrecaptured section 1250 gains | 0.058   | 13.43   | 0.183   | 10.66   |
|                                 | \$0.430 | 100.00% | \$1.719 | 100.00% |

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(1) Capital gains are comprised entirely of 20% rate gains.

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The 6.375% Series H Cumulative Redeemable Preferred Stock was issued in August 2012 and redeemed in August 2017. The unaudited income tax treatment for the dividends to Series H preferred stockholders reportable for the years ended December 31, 2017 and 2016 was as follows:

| Preferred Shares                | Year Ended December 31, |          |         |          |
|---------------------------------|-------------------------|----------|---------|----------|
|                                 | 2017                    |          | 2016    |          |
| Ordinary income                 | \$1.033                 | 86.43 %  | \$0.786 | 49.31 %  |
| Qualified dividend              | 0.002                   | 0.14     | 0.001   | 0.06     |
| Capital gains <sup>(1)</sup>    | —                       | —        | 0.637   | 39.97    |
| Unrecaptured section 1250 gains | 0.160                   | 13.43    | 0.170   | 10.66    |
|                                 | \$1.195                 | 100.00 % | \$1.594 | 100.00 % |

(1) Capital gains are comprised entirely of 20% rate gains.

26. Quarterly Financial Information of the Company (Unaudited)

Summarized quarterly financial data for the years ended December 31, 2018 and 2017 was as follows:

|   | 2018 Quarter Ended <sup>(1)</sup>        |           |               |              |
|---|--|-----------|---------------|--------------|
|   | March 31,                                | June 30,  | September 30, | December 31, |
|   | (in thousands, except per share amounts) |           |               |              |
| Revenues  | \$182,822                                | \$187,072 | \$186,562     | \$190,842    |
| Net income  | 40,971                                   | 31,755    | 38,310        | 166,890      |
| Net income attributable to Kilroy Realty Corporation            | 36,246                                   | 27,549    | 34,400        | 160,220      |
| Net income available to common stockholders                     | 36,246                                   | 27,549    | 34,400        | 160,220      |
| Net income available to common stockholders per share – basic   | 0.36                                     | 0.27      | 0.34          | 1.59         |
| Net income available to common stockholders per share – diluted | 0.36                                     | 0.27      | 0.33          | 1.58         |
|   | 2017 Quarter Ended <sup>(1)</sup>        |           |               |              |
|   | March 31,                                | June 30,  | September 30, | December 31, |
|   | (in thousands, except per share amounts) |           |               |              |
| Revenues  | \$179,308                                | \$180,598 | \$181,534     | \$177,561    |
| Net income  | 37,281                                   | 35,306    | 75,488        | 32,540       |
| Net income attributable to Kilroy Realty Corporation            | 33,525                                   | 31,448    | 71,110        | 28,529       |
| Preferred dividends and distributions                           | (7,196)                                  | (1,615)   | (4,552)       | —            |
| Net income available to common stockholders                     | 26,329                                   | 29,833    | 66,558        | 28,529       |
| Net income available to common stockholders per share – basic   | 0.27                                     | 0.30      | 0.67          | 0.28         |
| Net income available to common stockholders per share – diluted | 0.26                                     | 0.30      | 0.67          | 0.28         |

The summation of the quarterly financial data may not equal the annual number reported on the consolidated statements of operations due to rounding. For the year ended December 31, 2018, the summation of the quarterly (1) net income available to common stockholders per share does not equal the annual number reported on the consolidated statements of operations due to the Company's at-the-market stock offering programs that occurred during the year.



KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

27. Quarterly Financial Information of the Operating Partnership (Unaudited)

Summarized quarterly financial data for the years ended December 31, 2018 and 2017 was as follows:

|   | 2018 Quarter Ended <sup>(1)</sup>       |           |               |              |
|---|---|-----------|---------------|--------------|
|   | March 31,                               | June 30,  | September 30, | December 31, |
|   | (in thousands, except per unit amounts) |           |               |              |
| Revenues  | \$182,822                               | \$187,072 | \$ 186,562    | \$ 190,842   |
| Net income  | 40,971                                  | 31,755    | 38,310        | 166,890      |
| Net income attributable to the Operating Partnership          | 36,893                                  | 28,015    | 34,993        | 163,309      |
| Net income available to common unitholders                    | 36,893                                  | 28,015    | 34,993        | 163,309      |
| Net income available to common unitholders per unit – basic   | 0.36                                    | 0.27      | 0.34          | 1.58         |
| Net income available to common unitholders per unit – diluted | 0.36                                    | 0.27      | 0.33          | 1.57         |
|   |   |           |               |              |
|   | 2017 Quarter Ended <sup>(1)</sup>       |           |               |              |
|   | March 31,                               | June 30,  | September 30, | December 31, |
|   | (in thousands, except per unit amounts) |           |               |              |
| Revenues  | \$179,308                               | \$180,598 | \$ 181,534    | \$ 177,561   |
| Net income  | 37,281                                  | 35,306    | 75,488        | 32,540       |
| Net income attributable to the Operating Partnership          | 34,054                                  | 31,971    | 72,402        | 29,013       |
| Preferred distributions                                       | (7,196 )                                | (1,615 )  | (4,552 )      | —            |
| Net income available to common unitholders                    | 26,858                                  | 30,356    | 67,850        | 29,013       |
| Net income available to common unitholders per unit – basic   | 0.26                                    | 0.30      | 0.67          | 0.28         |
| Net income available to common unitholders per unit – diluted | 0.26                                    | 0.30      | 0.67          | 0.28         |

The summation of the quarterly financial data may not equal the annual number reported on the consolidated statements of operations due to rounding. For the year ended December 31, 2018, the summation of the quarterly (1) net income available to common stockholders per share does not equal the annual number reported on the consolidated statements of operations due to the Company's at-the-market stock offering programs that occurred during the year.

28. Subsequent Events

On January 15, 2019, \$47.5 million of dividends were paid out to common stockholders, common unitholders and RSU holders of record on December 31, 2018.

In February 2019, the Executive Compensation Committee granted 144,982 Time-Based RSUs and 143,396 Performance-Based RSUs to key employees under the 2006 Plan. The compensation cost related to the RSUs is expected to be recognized over a period of three years.

On February 11, 2019, the Company repaid at par a secured mortgage note payable due in June 2019 for \$74.3 million.





KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 SCHEDULE II – VALUATION AND QUALIFYING ACCOUNTS  
 Years ended December 31, 2018, 2017 and 2016  
 (in thousands)

|   | Balance at<br>Beginning<br>of Period | Charged to<br>Costs and<br>Expenses<br>(1) | Recoveries<br>(Deductions) | Balance<br>at End<br>of Period |
|---|--------------------------------------|--|----------------------------|--------------------------------|
| Allowance for Uncollectible Tenant Receivables for the year ended<br>December 31, |                                      |  |                            |                                |
| 2018 – Allowance for uncollectible tenant receivables                             | \$ 2,309                             | \$ 2,604                                   | \$ (274 )                  | \$ 4,639                       |
| 2017 – Allowance for uncollectible tenant receivables                             | 1,712                                | 1,517                                      | (920 )                     | 2,309                          |
| 2016 – Allowance for uncollectible tenant receivables                             | 2,080                                | —  | (368 )                     | 1,712                          |
| Allowance for Deferred Rent Receivables for the year ended<br>December 31,        |                                      |  |                            |                                |
| 2018 – Allowance for deferred rent  | \$ 3,238                             | \$ 165                                     | \$ (64 )                   | \$ 3,339                       |
| 2017 – Allowance for deferred rent  | 1,524                                | 1,752                                      | (38 )                      | 3,238                          |
| 2016 – Allowance for deferred rent  | 1,882                                | —  | (358 )                     | 1,524                          |

(1) In addition, for the year ended December 31, 2018, \$2.9 million was charged to costs and expenses for a valuation allowance for a note receivable.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
SCHEDULE III – REAL ESTATE AND ACCUMULATED DEPRECIATION  
December 31, 2018

| Property Location   | Initial Cost |                       | Gross Amounts at Which Carried at Close of Period |   |                       |                            |          | Accumulated Depreciation | Depreciation Life <sup>(1)</sup> | Date of Acquisition (A)/ Construction (C) <sup>(2)</sup> | Rentable Square Feet <sup>(3)</sup> (unaudited) |
|---|--------------|-----------------------|---|---|-----------------------|----------------------------|----------|--------------------------|----------------------------------|--|---|
|   | Encumbrances | Land and improvements | Building and improvements                         | Capitalized Subsequent Acquisitions Improvement | Land and improvements | Buildings and improvements | Total    |                          |                                  |  |   |
| (\$ in thousands)   |              |                       |   |   |                       |                            |          |                          |                                  |  |   |
| Office Properties:  |              |                       |   |   |                       |                            |          |                          |                                  |  |   |
| 2829 Townsgate Rd., Thousand Oaks, CA                                 |              | \$5,248               | \$8,001   | \$8,267   | \$5,248               | \$16,268                   | \$21,516 | \$11,862                 | 35                               | ( 1997 A )   | 84,098  |
| 2240 E. Imperial Highway, El Segundo, CA                              |              | 1,044                 | 11,763  | 29,509  | 1,048                 | 41,268                     | 42,316   | 25,671                   | 35                               | ( 1983 C )   | 122,870   |
| 2250 E. Imperial Highway, El Segundo, CA                              |              | 2,579                 | 29,062  | 36,148  | 2,547                 | 65,242                     | 67,789   | 52,858                   | 35                               | ( 1983 C )   | 298,728   |
| 2260 E. Imperial Highway, El Segundo, CA                              |              | 2,518                 | 28,370  | 36,672  | 2,547                 | 65,013                     | 67,560   | 14,064                   | 35                               | ( 1983 C )   | 298,728   |
| 909 N. Pacific Coast Highway, El Segundo, CA                          | (4)          | 3,577                 | 34,042  | 48,056  | 3,577                 | 82,098                     | 85,675   | 38,602                   | 35                               | ( 2005 C )   | 244,136   |
| 999 N. Pacific Coast Highway, El Segundo, CA                          | (4)          | 1,407                 | 34,326  | 16,497  | 1,407                 | 50,823                     | 52,230   | 23,178                   | 35                               | ( 2003 C )   | 128,588   |
| 6115 W. Sunset Blvd., Los Angeles, CA <sup>(5)</sup>                  |              | 1,313                 | 3   | 16,458  | 2,455                 | 15,319                     | 17,774   | 1,483                    | 35                               | ( 2015 C )   | 26,105  |
| 6121 W. Sunset Blvd., Los Angeles, CA <sup>(5)</sup>                  |              | 11,120                | 4,256   | 43,952  | 8,703                 | 50,625                     | 59,328   | 5,631                    | 35                               | ( 2015 C )   | 91,173  |
| 1525 N. Gower Street, Los Angeles, CA <sup>(5)</sup>                  |              | 1,318                 | 3   | 9,642   | 1,318                 | 9,645                      | 10,963   | 870                      | 35                               | ( 2016 C )   | 9,610   |
| 1575 N. Gower Street, Los Angeles, CA <sup>(5)</sup>                  |              | 22,153                | 51  | 119,406   | 22,153                | 119,457                    | 141,610  | 8,149                    | 35                               | ( 2016 C )   | 251,245   |
| 1500 N. El Centro Ave., Los Angeles, CA <sup>(5)</sup>                |              | 9,235                 | 21  | 58,582  | 9,235                 | 58,603                     | 67,838   | 4,026                    | 35                               | ( 2016 C )   | 104,504   |
| 1550 N. El Centro Ave., Los Angeles, CA <sup>(5)</sup> <sup>(6)</sup> |              | 16,970                | 39  | 135,583   | 16,970                | 135,622                    | 152,592  | 9,911                    | 35                               | ( 2016 C )   | —   |

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|  |               |        |        |        |         |         |        |    |                          |
|--|---------------|--------|--------|--------|---------|---------|--------|----|--------------------------|
| 6255 W. Sunset Blvd., Los Angeles, CA                          | 18,111        | 60,320 | 44,535 | 18,111 | 104,855 | 122,966 | 29,278 | 35 | (<br>2012 A 323,920<br>) |
| 3750 Kilroy Airport Way, Long Beach, CA                        | —             | 1,941  | 11,153 | —      | 13,094  | 13,094  | 10,395 | 35 | (<br>1989 C 10,457<br>)  |
| 3760 Kilroy Airport Way, Long Beach, CA                        | —             | 17,467 | 13,714 | —      | 31,181  | 31,181  | 25,635 | 35 | (<br>1989 C 165,278<br>) |
| 3780 Kilroy Airport Way, Long Beach, CA                        | —             | 22,319 | 23,008 | —      | 45,327  | 45,327  | 37,365 | 35 | (<br>1989 C 219,777<br>) |
| 3800 Kilroy Airport Way, Long Beach, CA                        | —             | 19,408 | 20,838 | —      | 40,246  | 40,246  | 23,575 | 35 | (<br>2000 C 192,476<br>) |
| 3840 Kilroy Airport Way, Long Beach, CA                        | —             | 13,586 | 10,364 | —      | 23,950  | 23,950  | 15,417 | 35 | (<br>1999 C 136,026<br>) |
| 3880 Kilroy Airport Way, Long Beach, CA                        | —             | 9,704  | 11,277 | —      | 20,981  | 20,981  | 3,820  | 35 | (<br>1997 A 96,035<br>)  |
| 3900 Kilroy Airport Way, Long Beach, CA                        | —             | 12,615 | 11,983 | —      | 24,598  | 24,598  | 17,147 | 35 | (<br>1997 A 129,893<br>) |
| Kilroy Airport Center, Phase IV, Long Beach, CA <sup>(7)</sup> | —             | —      | 4,997  | —      | 4,997   | 4,997   | 4,997  | 35 | — —                      |
| 8560 W. Sunset Blvd, West Hollywood, CA                        | 9,720         | 50,956 | 600    | 9,720  | 51,556  | 61,276  | 4,209  | 35 | (<br>2016 A 71,875<br>)  |
| 8570 W. Sunset Blvd, West Hollywood, CA                        | 31,693        | 27,974 | 925    | 31,693 | 28,899  | 60,592  | 2,085  | 35 | (<br>2016 A 43,603<br>)  |
| 8580 W. Sunset Blvd, West Hollywood, CA                        | 10,013        | 3,695  | 135    | 10,013 | 3,830   | 13,843  | 264    | 35 | (<br>2016 A 7,126<br>)   |
| 8590 W. Sunset Blvd, West Hollywood, CA                        | 39,954        | 27,884 | 1,092  | 39,954 | 28,976  | 68,930  | 2,267  | 35 | (<br>2016 A 56,095<br>)  |
| 12100 W. Olympic Blvd., Los Angeles, CA                        | 170,000(8)352 | 45,611 | 18,518 | 9,633  | 54,848  | 64,481  | 27,316 | 35 | (<br>2003 C 152,048<br>) |
| 12200 W. Olympic Blvd., Los Angeles, CA                        | (8)4,329      | 35,488 | 23,707 | 3,977  | 59,547  | 63,524  | 37,257 | 35 | (<br>2000 C 150,832<br>) |
| 12233 W. Olympic Blvd., Los Angeles, CA                        | 22,100        | 53,170 | 3,986  | 22,100 | 57,156  | 79,256  | 11,832 | 35 | (<br>2012 A 151,029<br>) |
| 12312 W. Olympic Blvd.,  | (8)3,325      | 12,202 | 11,341 | 3,399  | 23,469  | 26,868  | 12,017 | 35 | (<br>1997 ( 76,644<br>A  |

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|                 |          |          |        |        |        |        |        |        |    |                |
|-----------------|----------|----------|--------|--------|--------|--------|--------|--------|----|----------------|
| Los Angeles, CA |          |          |        |        |        |        |        |        |    | )              |
| 1633 26th St.,  |          |          |        |        |        |        |        |        |    | (              |
| Santa Monica,   | 2,080    | 6,672    | 3,139  | 2,040  | 9,851  | 11,891 | 6,908  | 35     |    | 1997 A 43,857  |
| CA              |          |          |        |        |        |        |        |        |    | )              |
| 2100/2110       |          |          |        |        |        |        |        |        |    | (              |
| Colorado Ave.,  | 91,332   | (9)5,474 | 26,087 | 14,620 | 5,476  | 40,705 | 46,181 | 24,031 | 35 | 1997 A 102,864 |
| Santa Monica,   |          |          |        |        |        |        |        |        |    | )              |
| CA              |          |          |        |        |        |        |        |        |    | (              |
| 3130 Wilshire   |          |          |        |        |        |        |        |        |    | (              |
| Blvd., Santa    | 8,921    | 6,579    | 15,992 | 9,188  | 22,304 | 31,492 | 14,674 | 35     |    | 1997 A 90,074  |
| Monica, CA      |          |          |        |        |        |        |        |        |    | )              |
| 501 Santa       |          |          |        |        |        |        |        |        |    | (              |
| Monica Blvd.,   | (4)4,547 | 12,044   | 14,129 | 4,551  | 26,169 | 30,720 | 15,614 | 35     |    | 1998 A 76,803  |
| Santa Monica,   |          |          |        |        |        |        |        |        |    | )              |
| CA              |          |          |        |        |        |        |        |        |    | (              |
| 2211 Michelson, | (9)9,319 | 82,836   | 6,629  | 9,319  | 89,465 | 98,784 | 27,097 | 35     |    | 2010 A 271,556 |
| Irvine, CA      |          |          |        |        |        |        |        |        |    | )              |
| 12225 El Camino |          |          |        |        |        |        |        |        |    | (              |
| Real, Del Mar,  | 1,700    | 9,633    | 3,493  | 1,673  | 13,153 | 14,826 | 8,905  | 35     |    | 1998 A 58,401  |
| CA              |          |          |        |        |        |        |        |        |    | )              |

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 SCHEDULE III – REAL ESTATE AND ACCUMULATED DEPRECIATION – (Continued)  
 December 31, 2018

| Property Location                   | Initial Cost |                       | Gross Amounts at Which Carried at Close of Period |  |                       |                            |        | Accumulated Depreciation | Depreciation Life <sup>(1)</sup> | Date of Acquisition (A)/ Construction (C) <sup>(2)</sup> | Rentable Square Feet <sup>(3)</sup> (unaudited) |
|-------------------------------------|--------------|-----------------------|---|--|-----------------------|----------------------------|--------|--------------------------|----------------------------------|--|---|
|                                     | Encumbrances | Land and improvements | Buildings and improvements                        | Capitalized and Subsequent Acquisitions/Improvements | Land and improvements | Buildings and improvements | Total  |                          |                                  |  |   |
| (\$ in thousands)                   |              |                       |   |  |                       |                            |        |                          |                                  |  |   |
| 12235 El Camino Real, Del Mar, CA   |              | 1,507                 | 8,543   | 8,965  | 1,540                 | 17,475                     | 19,015 | 9,681                    | 35                               | 1998   | ( A 53,751 )                                    |
| 12340 El Camino Real, Del Mar, CA   |              | 4,201                 | 13,896  | 9,858  | 4,201                 | 23,754                     | 27,955 | 11,257                   | 35                               | 2002   | ( C 89,272 )                                    |
| 12390 El Camino Real, Del Mar, CA   |              | 3,453                 | 11,981  | 3,896  | 3,453                 | 15,877                     | 19,330 | 8,995                    | 35                               | 2000   | ( C 70,140 )                                    |
| 12348 High Bluff Dr., Del Mar, CA   |              | 1,629                 | 3,096   | 6,141  | 1,629                 | 9,237                      | 10,866 | 6,206                    | 35                               | 1999   | ( C 38,806 )                                    |
| 12400 High Bluff Dr., Del Mar, CA   | (4)          | 15,167                | 40,497  | 14,337   | 15,167                | 54,834                     | 70,001 | 27,243                   | 35                               | 2004   | ( C 209,220 )                                   |
| 3579 Valley Centre Dr., Del Mar, CA |              | 2,167                 | 6,897   | 7,449  | 2,858                 | 13,655                     | 16,513 | 9,512                    | 35                               | 1999   | ( C 52,418 )                                    |
| 3611 Valley Centre Dr., Del Mar, CA |              | 4,184                 | 19,352  | 18,881   | 5,259                 | 37,158                     | 42,417 | 24,251                   | 35                               | 2000   | ( C 129,656 )                                   |
| 3661 Valley Centre Dr., Del Mar, CA |              | 4,038                 | 21,144  | 16,178   | 4,725                 | 36,635                     | 41,360 | 20,619                   | 35                               | 2001   | ( C 128,364 )                                   |
| 3721 Valley Centre Dr., Del Mar, CA |              | 4,297                 | 18,967  | 14,569   | 4,254                 | 33,579                     | 37,833 | 15,893                   | 35                               | 2003   | ( C 115,193 )                                   |
| 3811 Valley Centre Dr.,             |              | 3,452                 | 16,152  | 20,105   | 4,457                 | 35,252                     | 39,709 | 21,545                   | 35                               | 2000   | ( C 112,067 )                                   |

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|   |        |        |        |        |        |        |        |    |      |                         |
|---|--------|--------|--------|--------|--------|--------|--------|----|------|-------------------------|
| Del Mar,<br>CA<br>12770 El<br>Camino<br>Real, Del<br>Mar, CA    | 9,360  | —      | 33,628 | 9,360  | 33,628 | 42,988 | 1,950  | 35 | 2015 | )<br>(<br>C 73,032<br>) |
| 12780 El<br>Camino<br>Real, Del<br>Mar, CA                      | 18,398 | 54,954 | 14,775 | 18,398 | 69,729 | 88,127 | 11,995 | 35 | 2013 | (<br>A 140,591<br>)     |
| 12790 El<br>Camino<br>Real, Del<br>Mar, CA                      | 10,252 | 21,236 | 1,426  | 10,252 | 22,662 | 32,914 | 4,794  | 35 | 2013 | (<br>A 78,836<br>)      |
| 13280<br>Evening<br>Creek Dr.<br>South, I-15<br>Corridor,<br>CA | 3,701  | 8,398  | 4,730  | 3,701  | 13,128 | 16,829 | 5,167  | 35 | 2008 | (<br>C 41,196<br>)      |
| 13290<br>Evening<br>Creek Dr.<br>South, I-15<br>Corridor,<br>CA | 5,229  | 11,871 | 5,919  | 5,229  | 17,790 | 23,019 | 5,950  | 35 | 2008 | (<br>C 61,180<br>)      |
| 13480<br>Evening<br>Creek Dr.<br>North, I-15<br>Corridor,<br>CA | 7,997  | —      | 52,143 | 7,997  | 52,143 | 60,140 | 18,660 | 35 | 2008 | (<br>C 154,157<br>)     |
| 13500<br>Evening<br>Creek Dr.<br>North, I-15<br>Corridor,<br>CA | 7,581  | 35,903 | 15,331 | 7,580  | 51,235 | 58,815 | 20,471 | 35 | 2004 | (<br>A 137,658<br>)     |
| 13520<br>Evening<br>Creek Dr.<br>North, I-15<br>Corridor,<br>CA | 7,581  | 35,903 | 15,427 | 7,580  | 51,331 | 58,911 | 22,819 | 35 | 2004 | (<br>A 146,701<br>)     |
| 2305<br>Historic<br>Decatur<br>Rd., Point<br>Loma, CA           | 5,240  | 22,220 | 7,309  | 5,240  | 29,529 | 34,769 | 9,248  | 35 | 2010 | (<br>A 107,456<br>)     |
| 4690<br>Executive   | 1,623  | 7,926  | 3,668  | 1,623  | 11,594 | 13,217 | 7,324  | 35 | 1999 | ( 47,846<br>A           |

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|   |           |        |        |        |        |        |       |    |      |                     |   |
|---|-----------|--------|--------|--------|--------|--------|-------|----|------|---------------------|---|
| Dr.,<br>University<br>Towne<br>Centre, CA<br>4100     |           |        |        |        |        |        |       |    |      |                     | ) |
| Bohannon<br>Dr., Menlo<br>Park, CA<br>4200            | (4)4,835  | 15,526 | 525    | 4,860  | 16,026 | 20,886 | 3,954 | 35 | 2012 | (<br>A 47,379<br>)  |   |
| Bohannon<br>Dr., Menlo<br>Park, CA<br>4300            | (4)4,798  | 15,406 | 3,222  | 4,662  | 18,764 | 23,426 | 4,915 | 35 | 2012 | (<br>A 45,451<br>)  |   |
| Bohannon<br>Dr., Menlo<br>Park, CA<br>4400            | (4)6,527  | 20,958 | 2,955  | 6,470  | 23,970 | 30,440 | 6,996 | 35 | 2012 | (<br>A 63,079<br>)  |   |
| Bohannon<br>Dr., Menlo<br>Park, CA<br>4500            | (4)4,798  | 15,406 | 2,943  | 4,939  | 18,208 | 23,147 | 5,066 | 35 | 2012 | (<br>A 48,146<br>)  |   |
| Bohannon<br>Dr., Menlo<br>Park, CA<br>4600            | (4)6,527  | 20,957 | 2,025  | 6,470  | 23,039 | 29,509 | 5,665 | 35 | 2012 | (<br>A 63,078<br>)  |   |
| Bohannon<br>Dr., Menlo<br>Park, CA<br>4700            | (4)4,798  | 15,406 | 3,326  | 4,939  | 18,591 | 23,530 | 4,924 | 35 | 2012 | (<br>A 48,147<br>)  |   |
| Bohannon<br>Dr., Menlo<br>Park, CA<br>1290 - 1300     | (4)6,527  | 20,958 | 1,422  | 6,470  | 22,437 | 28,907 | 5,492 | 35 | 2012 | (<br>A 63,078<br>)  |   |
| Terra Bella<br>Ave.,<br>Mountain<br>View, CA<br>331   | 28,730    | 27,555 | 29     | 28,730 | 27,584 | 56,314 | 3,589 | 35 | 2016 | (<br>A 114,175<br>) |   |
| Fairchild<br>Dr.,<br>Mountain<br>View, CA<br>680 E.   | (4)18,396 | 17,712 | 7,955  | 18,396 | 25,667 | 44,063 | 4,674 | 35 | 2013 | (<br>C 87,147<br>)  |   |
| Middlefield<br>Rd.,<br>Mountain<br>View, CA<br>690 E. | 34,605    | —      | 56,464 | 34,605 | 56,464 | 91,069 | 7,908 | 35 | 2014 | (<br>C 170,090<br>) |   |
| Middlefield<br>Rd.,<br>Mountain                       | 34,755    | —      | 56,707 | 34,755 | 56,707 | 91,462 | 7,942 | 35 | 2014 | ( 170,823<br>C<br>) |   |

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|   |        |         |         |        |         |         |        |    |      |                     |
|---|--------|---------|---------|--------|---------|---------|--------|----|------|---------------------|
| View, CA<br>1701 Page<br>Mill Rd,<br>Palo Alto,<br>CA     | —      | 99,522  | 25      | —      | 99,547  | 99,547  | 6,000  | 35 | 2016 | (<br>A 128,688<br>) |
| 3150 Porter<br>Drive, Palo<br>Alto, CA<br>900             | —      | 21,715  | 4       | —      | 21,719  | 21,719  | 1,591  | 35 | 2016 | (<br>A 36,897<br>)  |
| Jefferson<br>Ave.,<br>Redwood<br>City, CA<br>(10)         | 16,668 | —       | 109,313 | 18,063 | 107,918 | 125,981 | 11,977 | 35 | 2015 | (<br>C 228,505<br>) |
| 900<br>Middlefield<br>Rd.,<br>Redwood<br>City, CA<br>(10) | 7,959  | —       | 49,862  | 8,626  | 49,195  | 57,821  | 5,204  | 35 | 2015 | (<br>C 118,764<br>) |
| 303 Second<br>St., San<br>Francisco,<br>CA (11)           | 63,550 | 154,153 | 70,133  | 63,550 | 224,286 | 287,836 | 71,553 | 35 | 2010 | (<br>A 740,047<br>) |

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
SCHEDULE III – REAL ESTATE AND ACCUMULATED DEPRECIATION – (Continued)  
December 31, 2018

| Property Location                                    | Initial Cost      |                       | Gross Amounts at Which Carried at Close of Period |   |                       |                            | Total   | Accumulated Depreciation | Depreciation Life |
|--|-------------------|-----------------------|---|---|-----------------------|----------------------------|---------|--------------------------|-------------------|
|  | Encumbrances      | Land and improvements | Buildings and Improvements                        | Costs Capitalized Subsequent to Acquisition/Improvement | Land and improvements | Buildings and Improvements |         |                          |                   |
|  | (\$ in thousands) |                       |   |   |                       |                            |         |                          |                   |
| 100 First St., San Francisco, CA <sup>(12)</sup>     |                   | 49,150                | 131,238   | 63,503  | 49,150                | 194,741                    | 243,891 | 53,081                   | 35                |
| 250 Brannan St., San Francisco, CA                   |                   | 7,630                 | 22,770  | 4,466   | 7,630                 | 27,236                     | 34,866  | 9,786                    | 35                |
| 201 Third St., San Francisco, CA                     |                   | 19,260                | 84,018  | 66,543  | 19,260                | 150,561                    | 169,821 | 46,541                   | 35                |
| 301 Brannan St., San Francisco, CA                   |                   | 5,910                 | 22,450  | 5,109   | 5,910                 | 27,559                     | 33,469  | 8,375                    | 35                |
| 360 Third St., San Francisco, CA                     |                   | —                     | 88,235  | 112,885   | 28,504                | 172,616                    | 201,120 | 39,931                   | 35                |
| 333 Brannan St., San Francisco, CA                   |                   | 18,645                | —   | 78,426  | 18,645                | 78,426                     | 97,071  | 6,451                    | 35                |
| 350 Mission Street, San Francisco, CA                |                   | 52,815                | —   | 213,459   | 52,815                | 213,459                    | 266,274 | 17,818                   | 35                |
| 100 Hooper Street, San Francisco, CA <sup>(15)</sup> |                   | 78,564                | —   | 179,739   | 78,564                | 179,739                    | 258,303 | 1,043                    | 1,043 35          |
| 345 Brannan St., San Francisco, CA                   |                   | 29,405                | 113,179   | —   | 29,405                | 113,179                    | 142,584 | —                        | — 35              |
| 345 Oyster Point Blvd., South San Francisco, CA      |                   | 13,745                | 18,575  | 2   | 13,745                | 18,577                     | 32,322  | 611                      | 35                |
| 347 Oyster Point Blvd, South San Francisco, CA       |                   | 14,071                | 18,289  | 8   | 14,071                | 18,297                     | 32,368  | 602                      | 35                |
| 349 Oyster Point Blvd.,                              |                   | 23,112                | 22,601  | 771   | 23,112                | 23,372                     | 46,484  | 919                      | 35                |

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|  |                  |                        |                    |                    |                    |                    |                    |                    |  |
|--|------------------|------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--|
| South San Francisco, CA<br>505 Mathilda Ave.,<br>Sunnyvale, CA |                  |                        |                    |                    |                    |                    |                    |                    |  |
| 555 Mathilda Ave.,<br>Sunnyvale, CA                            |                  |                        |                    |                    |                    |                    |                    |                    |  |
| 605 Mathilda Ave.,<br>Sunnyvale, CA                            |                  |                        |                    |                    |                    |                    |                    |                    |  |
| 599 Mathilda Ave.,<br>Sunnyvale, CA                            |                  |                        |                    |                    |                    |                    |                    |                    |  |
| 601 108th Ave., Bellevue, WA                                   |                  |                        |                    |                    |                    |                    |                    |                    |  |
| 10900 NE 4th St., Bellevue, WA                                 |                  |                        |                    |                    |                    |                    |                    |                    |  |
| 837 N. 34th St., Lake Union, WA                                |                  |                        |                    |                    |                    |                    |                    |                    |  |
| 701 N. 34th St., Lake Union, WA                                |                  |                        |                    |                    |                    |                    |                    |                    |  |
| 801 N. 34th St., Lake Union, WA                                |                  |                        |                    |                    |                    |                    |                    |                    |  |
| 320 Westlake Avenue North, WA                                  | 74,479           | (13)14,710             |                    |                    |                    |                    |                    |                    |  |
| 321 Terry Avenue North, Lake Union, WA                         |                  | (13)10,430             |                    |                    |                    |                    |                    |                    |  |
| 401 Terry Avenue North, Lake Union, WA                         |                  |                        |                    |                    |                    |                    |                    |                    |  |
| <b>TOTAL OPERATING PROPERTIES</b>                              | <b>335,811</b>   | <b>1,117,915</b>       | <b>2,777,476</b>   | <b>2,472,731</b>   | <b>1,160,138</b>   | <b>5,207,984</b>   | <b>6,368,122</b>   | <b>1,391,368</b>   |  |
| Undeveloped land and construction in progress                  | —                | 940,092                | —                  | 1,118,418          | 940,092            | 1,118,418          | 2,058,510          | —                  |  |
| <b>TOTAL ALL PROPERTIES</b>                                    | <b>\$335,811</b> | <b>(14)\$2,058,007</b> | <b>\$2,777,476</b> | <b>\$3,591,149</b> | <b>\$2,100,230</b> | <b>\$6,326,402</b> | <b>\$8,426,632</b> | <b>\$1,391,368</b> |  |



KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
SCHEDULE III – REAL ESTATE AND ACCUMULATED DEPRECIATION – (Continued)  
December 31, 2018

- 
- The initial costs of buildings and improvements are depreciated over 35 years using a straight-line method of
- (1) accounting; improvements capitalized subsequent to acquisition are depreciated over the shorter of the lease term or useful life, generally ranging from one to 20 years.
  - (2) Represents our date of construction or acquisition, or of our predecessor, the Kilroy Group.
  - (3) Includes square footage from our stabilized portfolio.
  - (4) These properties secure intercompany promissory notes between KRLP and consolidated property partnerships.
  - (5) These properties include the costs of a shared parking structure for a complex comprised of five office buildings and one residential tower. The costs of the parking structure are allocated amongst the six buildings.
  - (6) This property represents the 200-unit Columbia Square - Residential tower that stabilized in 2016.  
These costs represent infrastructure costs incurred in 1989. During the third quarter of 2009, we exercised our
  - (7) option to terminate the ground lease at Kilroy Airport Center, Phase IV in Long Beach, California. We had previously leased this land, which is adjacent to our Office Properties at Kilroy Airport Center, Long Beach, for potential future development opportunities.
  - (8) These properties secure a \$170.0 million mortgage note.
  - (9) These properties secure a \$91.3 million mortgage note
  - (10) These properties are owned by Redwood City Partners LLC, a consolidated property partnership.
  - (11) This property is owned by 303 Second Street Member LLC, a consolidated property partnership.
  - (12) This property is owned by 100 First Street Member LLC, a consolidated property partnership.
  - (13) These properties secure a \$74.5 million mortgage note, which was repaid at par in February 2019.
  - (14) Represents gross aggregate principal amount before the effect of the unamortized premium of approximately \$0.8 million and deferred financing costs of \$1.0 million as of December 31, 2018.
  - (15) This property is currently in the tenant improvement phase of our in-process development projects and not yet in the stabilized portfolio. The estimated rentable square feet for this property is 400,000 rentable square feet.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 SCHEDULE III – REAL ESTATE AND ACCUMULATED DEPRECIATION – (Continued)  
 December 31, 2018

As of December 31, 2018, the aggregate gross cost of property included above for federal income tax purposes approximated \$7.0 billion. This amount excludes approximately \$0.1 billion of gross costs attributable to a property held in a VIE at December 31, 2018 to facilitate a potential Section 1031 Exchange.

The following table reconciles the historical cost of total real estate held for investment from January 1, 2016 to December 31, 2018:

|  | Year Ended December 31, |             |             |
|--|-------------------------|-------------|-------------|
|  | 2018                    | 2017        | 2016        |
|  | (in thousands)          |             |             |
| Total real estate held for investment, beginning of year | \$7,417,777             | \$7,060,754 | \$6,328,146 |
| Additions during period:                                 |                         |             |             |
| Acquisitions   | 581,671                 | 19,829      | 460,957     |
| Improvements, etc.                                       | 991,008                 | 533,939     | 386,836     |
| Total additions during period                            | 1,572,679               | 553,768     | 847,793     |
| Deductions during period:                                |                         |             |             |
| Cost of real estate sold                                 | (286,623 )              | (191,610 )  | (68,200 )   |
| Properties held for sale                                 | —                       | —           | (13,193 )   |
| Other  | (277,201 )              | (5,135 )    | (33,792 )   |
| Total deductions during period                           | (563,824 )              | (196,745 )  | (115,185 )  |
| Total real estate held for investment, end of year       | \$8,426,632             | \$7,417,777 | \$7,060,754 |

The following table reconciles the accumulated depreciation from January 1, 2016 to December 31, 2018:

|   | Year Ended December 31, |             |             |
|---|-------------------------|-------------|-------------|
|   | 2018                    | 2017        | 2016        |
|   | (in thousands)          |             |             |
| Accumulated depreciation, beginning of year | \$1,264,162             | \$1,139,853 | \$994,241   |
| Additions during period:                    |                         |             |             |
| Depreciation of real estate                 | 198,578                 | 190,515     | 171,983     |
| Total additions during period               | 198,578                 | 190,515     | 171,983     |
| Deductions during period:                   |                         |             |             |
| Write-offs due to sale                      | (71,372 )               | (66,206 )   | (22,471 )   |
| Properties held for sale                    | —                       | —           | (3,900 )    |
| Other                                       | —                       | —           | —           |
| Total deductions during period              | (71,372 )               | (66,206 )   | (26,371 )   |
| Accumulated depreciation, end of year       | \$1,391,368             | \$1,264,162 | \$1,139,853 |

## EXHIBIT INDEX

| Exhibit<br>Number | Description   |
|-------------------|---|
| 3.(i)1            | <u>Kilroy Realty Corporation Articles of Restatement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended June 30, 2012)</u>   |
| 3.(i)2            | <u>Certificate of Limited Partnership of Kilroy Realty, L.P. (previously filed by Kilroy Realty, L.P., as an exhibit to the General Form for Registration of Securities on Form 10 as filed with the Securities and Exchange Commission on August 18, 2010)</u>   |
| 3.(i)3            | <u>Amendment to the Certificate of Limited Partnership of Kilroy Realty, L.P. (previously filed by Kilroy Realty, L.P., as an exhibit to the General Form for Registration of Securities on Form 10 as filed with the Securities and Exchange Commission on August 18, 2010)</u>  |
| 3.(i)4            | <u>Articles Supplementary reclassifying shares of the Series G Preferred Stock of the Company (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on August 23, 2017)</u>   |
| 3.(i)5            | <u>Articles Supplementary reclassifying shares of the Series H Preferred Stock of the Company (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on August 23, 2017)</u>   |
| 3.(ii)1           | <u>Fifth Amended and Restated Bylaws of Kilroy Realty Corporation (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on February 1, 2017)</u>  |
| 3.(ii)2           | <u>Seventh Amended and Restated Agreement of Limited Partnership of Kilroy Realty, L.P. dated August 15, 2012, as amended (previously filed by Kilroy Realty Corporation on Form 10-Q for the quarter ended June 30, 2014)</u>  |
| 4.1               | <u>Kilroy Realty Corporation Form of Certificate for Common Stock (previously filed by Kilroy Realty Corporation as an exhibit to the Registration Statement on Amendment No. 3 to Form S-11 (No. 333-15553))</u>   |
| 4.2               | <u>Registration Rights Agreement, dated January 31, 1997 (previously filed by Kilroy Realty Corporation as an exhibit to the Registration Statement on Amendment No. 3 to Form S-11 (No. 333-15553))</u>  |
| 4.3               | <u>Form of Certificate for Partnership Units of Kilroy Realty, L.P. (previously filed by Kilroy Realty, L.P., as an exhibit to the General Form for Registration of Securities on Form 10 as filed with the Securities and Exchange Commission on August 18, 2010)</u>  |
| 4.4               | <u>Registration Rights Agreement, dated July 31, 2012 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended June 30, 2012)</u>  |
| 4.5               | <u>Officers' Certificate pursuant to Sections 101, 201, 301 and 303 of the Indenture dated March 1, 2011, among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association, as trustee, establishing a series of securities entitled "3.800% Notes due 2023," including the form of 3.800% Notes due 2023 and the form of related guarantee (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on January 14, 2013)</u> |
| 4.6               | <u>Indenture, dated March 1, 2011, by and among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association, as trustee (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit to the Registration Statement on Form S-3 as filed with the Securities and Exchange Commission on October 2, 2013)</u>   |
| 4.7               | <u>Supplemental Indenture, dated July 5, 2011, among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association, as trustee (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit to the Registration Statement on Form S-3 as filed with the Securities and Exchange Commission on October 2, 2013)</u>  |
| 4.8               | <u>Officers' Certificate pursuant to Sections 102, 201, 301 and 303 of the Indenture dated March 1, 2011, among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association,</u>  |

as trustee, establishing a series of securities entitled “4.25% Senior Notes due 2029,” including the form of 4.25% Senior Notes due 2029 and the form of related guarantee (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on August 6, 2014)

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| Exhibit Number | Description   |
|----------------|---|
| 4.9            | <u>Officers' Certificate, dated September 16, 2015, pursuant to Sections 102, 201, 301 and 303 of the Indenture dated March 1, 2011, among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association, as trustee, establishing a series of securities entitled "4.375% Senior Notes due 2025," including the form of 4.375% Senior Notes due 2025 and the form of related guarantee (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on September 16, 2015)</u>                            |
| 4.10           | <u>Officers' Certificate, dated December 11, 2017, pursuant to Sections 102, 201, 301 and 303 of the Indenture dated March 1, 2011, among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association, as trustee, establishing a series of securities entitled "3.450% Senior Notes due 2024," including the form of 3.450% Senior Notes due 2024 and the form of related guarantee (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on December 11, 2017)</u>                              |
| 4.11           | <u>Officers' Certificate, dated November 29, 2018, pursuant to Sections 102, 201, 301 and 303 of the Indenture dated March 1, 2011, as amended and supplemented, among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association, as trustee, establishing a series of securities entitled "4.750% Senior Notes due 2028," including the form of 4.750% Senior Note due 2028 and the form of related guarantee (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on November 29, 2018)</u> |
| 4.12           | The Company is party to agreements in connection with long-term debt obligations, none of which individually exceeds ten percent of the total assets of the Company on a consolidated basis. Pursuant to Item 601(b)(4)(iii)(A) of Regulation S-K, the Company agrees to furnish copies of these agreements to the Commission upon request  |
| 10.1           | <u>Pledge Agreement by and among Kilroy Realty, L.P., John B. Kilroy, Sr., John B. Kilroy, Jr. and Kilroy Industries (previously filed by Kilroy Realty Corporation as an exhibit to the Registration Statement on Amendment No. 3 to Form S-11 (No. 333-15553))</u>  |
| 10.2†          | <u>1997 Stock Option and Incentive Plan of the Registrant and Kilroy Realty, L.P. (previously filed by Kilroy Realty Corporation as an exhibit to the Registration Statement on Amendment No. 3 to Form S-11 (No. 333-15553))</u>   |
| 10.3           | <u>License Agreement by and among the Registrant and the other persons named therein (previously filed by Kilroy Realty Corporation as an exhibit to the Registration Statement on Amendment No. 4 to Form S-11 (No. 333-15553))</u>  |
| 10.4†          | <u>Form of Restricted Stock Award Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on February 8, 2007)</u>  |
| 10.5†          | <u>Kilroy Realty Corporation Stock Award Deferral Program (previously filed by Kilroy Realty Corporation as an exhibit to Form 8-K as filed with the Securities and Exchange Commission on January 2, 2008)</u>   |
| 10.6†          | <u>Form of Indemnification Agreement of Kilroy Realty Corporation with certain officers and directors (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-K for the year ended December 31, 2009)</u>   |
| 10.7†          | <u>Kilroy Realty Corporation Form of Stock Option Grant Notice and Stock Option Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on February 24, 2012)</u>   |
| 10.8†          | <u>Form of Restricted Stock Unit Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended June 30, 2013)</u>   |
| 10.9†          | <u>Form of Stock Award Deferral Program Restricted Stock Unit Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended June 30, 2013)</u>  |
| 10.10†         | <u>Form of Performance-Vest Restricted Stock Unit Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2014)</u>   |



10.11† Form of Restricted Stock Unit Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2014)

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| Exhibit Number | Description   |
|----------------|---|
| 10.12†         | <u>Form of Restricted Stock Unit Agreement for Non-Employee Members of the Board of Directors (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2014)</u>   |
| 10.13†         | <u>Form of Performance-Vest Restricted Stock Unit Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2015)</u>   |
| 10.14†         | <u>Form of Restricted Stock Unit Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2015)</u>  |
| 10.15†         | <u>Form of Restricted Stock Unit Agreement for Non-Employee Members of the Board of Directors (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2015)</u>   |
| 10.16†         | <u>Amended and Restated Employment Agreement and Non-Competition Agreement by and between Kilroy Realty Corporation, Kilroy Realty, L.P. and Jeffrey C. Hawken effective as of December 31, 2015 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-K for the year ended December 31, 2015)</u>  |
| 10.17†         | <u>Kilroy Realty Corporation 2006 Incentive Award Plan Restricted Stock Unit Agreement by and between Kilroy Realty Corporation and Jeffrey C. Hawken, dated January 9, 2016 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2016)</u>  |
| 10.18†         | <u>Amended and Restated Employment Agreement and Non-Competition Agreement by and between Kilroy Realty Corporation, Kilroy Realty, L.P. and Tyler H. Rose effective as of January 28, 2016 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2016)</u>   |
| 10.19†         | <u>Amended and Restated Employment Agreement and Non-Competition Agreement by and between Kilroy Realty Corporation, Kilroy Realty, L.P. and Justin W. Smart effective as of January 28, 2016 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2016)</u>   |
| 10.20†         | <u>Kilroy Realty Corporation Director Compensation Policy effective as of April 1, 2018 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2018)</u>   |
| 10.21†         | <u>Employment Agreement, as amended and restated December 27, 2018, by and between Kilroy Realty Corporation, Kilroy Realty, L.P. and John B. Kilroy, Jr. (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on December 31, 2018)</u>  |
| 10.22†         | <u>Kilroy Realty Corporation 2006 Incentive Award Plan Restricted Stock Unit Agreement by and between Kilroy Realty Corporation and John B. Kilroy, Jr., dated December 27, 2018 (with retirement as to Time-Based RSUs) (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on December 31, 2018)</u> |
| 10.23†         | <u>Kilroy Realty Corporation 2006 Incentive Award Plan Restricted Stock Unit Agreement by and between Kilroy Realty Corporation and John B. Kilroy, Jr., dated December 27, 2018 (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on December 31, 2018)</u>   |
| 10.24†*        | <u>Form of Restricted Stock Unit Agreement for 2006 Incentive Award Plan</u>  |
| 10.25          | <u>Note Purchase Agreement dated September 14, 2016 (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on September 14, 2016)</u>  |
| 10.26          | <u>Amendment to Note Purchase Agreement dated May 11, 2018 (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on May 14, 2018)</u>  |
| 10.27          | <u>Form of Time Sharing Agreement of Kilroy Realty, L.P. (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended September 30, 2016)</u>  |
| 10.28          | <u>Promissory Note, dated November 29, 2016 (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 10-K for the year ended December 31, 2017)</u>  |

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| Exhibit Number | Description  |
|----------------|--|
| 10.29          | <u>Loan Agreement, dated November 29, 2016, by and between KR WMC, LLC and Massachusetts Mutual Life Insurance Company (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 10-K for the year ended December 31, 2017)</u>  |
| 10.30          | <u>Deed of Trust, Assignment of Leases and Rents, Security Agreement and Fixture Filing, dated November 29, 2016 (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 10-K for the year ended December 31, 2017)</u>  |
| 10.31          | <u>Assignment of Leases and Rents, dated November 29, 2016 (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 10-K for the year ended December 31, 2017)</u>  |
| 10.32          | <u>Recourse Guaranty Agreement, dated November 29, 2016 (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 10-K for the year ended December 31, 2017)</u>   |
| 10.33          | <u>Environmental Indemnification Agreement, dated November 29, 2016 (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 10-K for the year ended December 31, 2017)</u>   |
| 10.34†         | <u>Kilroy Realty Corporation 2007 Deferred Compensation Plan, as amended and restated effective January 1, 2017 (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 10-K for the year ended December 31, 2016)</u>   |
| 10.35          | <u>General Partner Guaranty Agreement, dated February 17, 2017 (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 10-Q for the quarter ended March 31, 2017)</u>  |
| 10.36†         | <u>Kilroy Realty 2006 Incentive Award Plan (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on May 23, 2017)</u>  |
| 10.37          | <u>Second Amended and Restated Credit Agreement dated as of July 24, 2017 (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 10-Q for the quarter ended June 30, 2017)</u>  |
| 10.38          | <u>Second Amended and Restated Guaranty dated as of July 24, 2017 (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 10-Q for the quarter ended on June 30, 2017)</u>   |
| 10.39          | <u>Note Purchase Agreement dated May 11, 2018 (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on May 14, 2018)</u>  |
| 10.40          | <u>Sales Agreement, dated June 5, 2018, between and among Kilroy Realty Corporation, Kilroy Realty, L.P. and Merrill Lynch, Pierce, Fenner &amp; Smith Incorporated, Citigroup Global Markets Inc., Jefferies LLC, J.P. Morgan Securities LLC, Raymond James &amp; Associates, Inc., RBC Capital Markets, LLC, Scotia Capital (USA) Inc. and SMBC Nikko Securities America, Inc. as Agents, and the Forward Purchasers (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on June 5, 2018)</u> |
| 10.41          | <u>Forward Sale Agreement dated August 8, 2018, among Kilroy Realty Corporation and Barclays Bank PLC, as Forward Purchaser (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on August 13, 2018)</u>   |
| 10.42          | <u>Forward Sale Agreement dated August 8, 2018, among Kilroy Realty Corporation and Citibank, N.A., as Forward Purchaser (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P., as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on August 13, 2018)</u>  |
| 21.1*          | <u>List of Subsidiaries of Kilroy Realty Corporation</u>   |
| 21.2*          | <u>List of Subsidiaries of Kilroy Realty, L.P.</u>   |
| 23.1*          | <u>Consent of Deloitte &amp; Touche LLP for Kilroy Realty Corporation</u>  |
| 23.2*          | <u>Consent of Deloitte &amp; Touche LLP for Kilroy Realty, L.P.</u>  |
| 24.1*          | <u>Power of Attorney (included on the signature page of this Form 10-K)</u>  |
| 31.1*          | <u>Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer of Kilroy Realty Corporation</u>  |

| Exhibit Number | Description   |
|----------------|---|
| 31.2*          | <u>Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer of Kilroy Realty Corporation</u>   |
| 31.3*          | <u>Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer of Kilroy Realty, L.P.</u>   |
| 31.4*          | <u>Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer of Kilroy Realty, L.P.</u>   |
| 32.1*          | <u>Section 1350 Certification of Chief Executive Officer of Kilroy Realty Corporation</u>   |
| 32.2*          | <u>Section 1350 Certification of Chief Financial Officer of Kilroy Realty Corporation</u>   |
| 32.3*          | <u>Section 1350 Certification of Chief Executive Officer of Kilroy Realty, L.P.</u>   |
| 32.4*          | <u>Section 1350 Certification of Chief Financial Officer of Kilroy Realty, L.P.</u>   |
| 101.1          | The following Kilroy Realty Corporation and Kilroy Realty, L.P. financial information for the year ended December 31, 2018, formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Income, (iii) Consolidated Statements of Changes in Equity, (iv) Consolidated Statements of Capital, (v) Consolidated Statements of Cash Flows and (vi) Notes to the Consolidated Financial Statements. <sup>(1)</sup> |

\* Filed herewith

† Management contract or compensatory plan or arrangement.

Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed not filed or part of a registration (1) statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933 or Section 18 of the Securities Exchange Act of 1934 and otherwise are not subject to liability under these sections.