

ANALOGIC CORP
Form 10-K/A
October 29, 2003

SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549

Amendment No. 1 on

Form 10-K/A

**FOR ANNUAL AND TRANSITION REPORTS PURSUANT TO
SECTIONS 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**o ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934**

For the fiscal year ended: July 31, 2002

**o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934**

For the transition period from to .

Commission file number 0-6715

Analogic Corporation

(Exact name of registrant as specified in its charter)

Massachusetts
*(State or other jurisdiction of
Incorporation or organization)*

04-2454372
*(I.R.S. Employer
Identification No.)*

8 Centennial Drive, Peabody, Massachusetts
(Address of principal executive offices)

01960
(Zip Code)

(978) 977-3000

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act: None
Securities registered pursuant to Section 12(g) of the Act:

Common Stock, \$.05 par value
(Title of Class)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Edgar Filing: ANALOGIC CORP - Form 10-K/A

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

The aggregate market value of the Registrant's Common Stock held by non-affiliates of the registrant at August 31, 2002 was approximately \$389,375,000.

Number of shares of Common Stock outstanding at August 31, 2002: 13,272,873

Documents Incorporated by Reference: None

ANALOGIC CORPORATION

**ANNUAL REPORT ON FORM 10-K/A
FOR THE YEAR ENDED JULY 31, 2002
INTRODUCTORY NOTE**

Pursuant to Rule 12b-15 of the Rules and Regulations under the Securities Exchange Act of 1934, this Amendment on Form 10-K/A to the Annual Report on Form 10-K of Analogic Corporation (the Company) for the year ended July 31, 2002 is being filed to (i) restate the Company's Consolidated Financial Statements for the year ended July 31, 2002 and (ii) revise related disclosures included in the Form 10-K.

On October 15, 2003, the Company reported that it would restate its financial statements for the fiscal years ended July 31, 2002 and July 31, 2001, and for the quarters within the fiscal years ended July 31, 2003, 2002 and 2001, and would file amended annual reports on Form 10-K/A and amended quarterly reports on Form 10-Q/A. The purpose of this restatement is to apply the appropriate accounting principles to (1) the recognition of software revenue by Camtronics Medical Systems, Ltd., a 100% owned U.S. subsidiary of the Company, for fiscal years ended July 31, 2003, 2002 and 2001 and (2) to the treatment of foreign currency exchange gains and losses related to an inter-company loan between the Company and B-K Medical Systems A/S, a 100% owned Danish subsidiary of the Company, for fiscal years ended July 31, 2003 and 2002. As restated, the Company's financial results for the year ended July 31, 2002 reflect a reduction in revenues of \$7,438,000, net income of \$324,000, and diluted earnings per share of \$0.02. See Note 2, Restatement, of the Notes to Consolidated Financial Statements for a more complete discussion of the restatement.

This Amendment amends Part I, Item 1, Part II, Items 6, 7, and 7A and Part IV Item 15, of the Annual Report on Form 10-K for the period ended July 31, 2002. This Amendment continues to reflect circumstances as of the date of the original filing of the Annual Report on Form 10-K, and the Company has not updated the disclosures contained therein to reflect events that occurred at a later date, except for items relating to the restatement.

PART I

Item 1. Business

(a) Developments During Fiscal 2002

Total revenues of Analogic Corporation (hereinafter, together with its subsidiaries, referred to as Analogic or the Company) for the fiscal year ended July 31, 2002, were \$306.1 million as compared to \$352.1 million for fiscal 2001, a decrease of 13%. Net income for fiscal 2002 was \$3.0 million, or \$.23 per diluted share as compared to \$13.6 million or \$1.04 per diluted share for fiscal 2001. Net income for fiscal 2002 includes pre-tax write-downs of \$3.6 million of certain assets of Anatel Communications Corporation, a wholly owned subsidiary, and \$5.3 million of certain assets related to the Company's semi-conductor test equipment related business.

The Company's Danish subsidiary B-K Medical Systems A/S (B-K) completed the construction of a new 132,000 square foot facility in Herlev, north of Copenhagen, for the manufacture of specialized diagnostic ultrasound equipment at a cost of approximately \$15.5 million. The new facility hosts manufacturing, research and development, service, marketing, sales and administrative functions. The new facility was financed by internally generated cash.

In September 2001, the Company acquired a 19% interest in Cedara Software Corporation of Mississauga, Ontario, Canada, in return for an equity investment of \$7.5 million and other considerations. Cedara is a premier independent provider of imaging software technology and custom imaging software development to leading Original Equipment Manufacturers (OEMs) in the healthcare industry. Cedara enables healthcare solution providers to integrate better imaging software into their systems and hardware in such fields as Computed Tomography (CT) and Magnetic Resonance Imaging (MRI). Analogic has guaranteed the debt owed by Cedara to its bank lender through the provision of a credit facility with Analogic's principal bank for approximately \$6.3 million. Subsequent to July 31, 2002, Analogic agreed to increase the credit facility from approximately \$6.3 million to \$9.5 million based upon Cedara's funding requirements. Analogic has two of the seats on Cedara's seven person board of directors. As part of the Company's original investment agreement, Cedara agreed to grant the Company preemptive rights whereby it has the right to maintain a 19% equity interest in the event of certain future issuances of stock by Cedara. On May 3, 2002 the Company acquired an additional 580,641 shares of common stock of Cedara for approximately \$.9 million to maintain the Company's equity interest at 19%.

During the first quarter of fiscal 2002, the Company's subsidiary, Camtronics Medical Systems, Ltd entered into an agreement to purchase a 15% interest in CardioWorks, Inc. for \$2.0 million. CardioWorks specializes in developing knowledge databases for electronic medical records. Camtronics plans to integrate CardioWorks knowledge database in a digital charting product to be offered as part of the Company's VERICISSM product line. In connection with the execution of this agreement, the Company recorded \$1.9 million as an investment and \$.1 million as intangible assets related to intellectual property.

The Company announced in April 2002 that it had entered into an agreement to supply up to 1,000 of its Explosive Assessment Computed Tomography (EXACT) Systems to L-3 Communications Security and Detection System division (L-3). The EXACT is the heart of L-3's Examiner 3DX6000 certified Explosive Detection System (EDS) that is being purchased by the United States Transportation Security Administration (TSA) and installed at major airports across the United States. This agreement has the potential value to the Company of approximately \$500 million, including spare parts, associated services, and infrastructure enhancements.

During the third and fourth quarters of fiscal 2002, L-3 placed a firm purchase order for 180 systems of which the Company shipped 54 systems. During fiscal 2002, L-3 also provided the Company with \$20.7 million for ramp-up funding and \$50.6 million for the purchase of long-lead-time inventory components. During the first quarter of fiscal 2003, the Company received firm orders from L-3 for 245 additional systems. These orders brought the total number of systems that had been ordered by L-3 for delivery to the TSA to 425. The Company expects to be able to ship all 425 EXACT systems by December 31, 2002. In addition, the Company received an order to purchase long-lead-time components for an additional 17 EXACT systems from L-3. The Company will commence the manufacture of these systems as soon as it receives an order from L-3.

Although the Company expects that it will receive additional orders for systems from L-3 for the TSA after December 31, 2002, it cannot reasonably predict when and how many systems will be ordered.

Upon receipt of the ramp-up funding, the Company, to significantly increase its capacity to satisfy the needs of L-3 and the TSA, leased a 200,000 square foot building in Haverhill, Massachusetts. The new facility was designed and made ready for production in under four months and was largely paid for with the ramp-up funds. In late July

Edgar Filing: ANALOGIC CORP - Form 10-K/A

2002, production of these systems was transferred from the Company's Peabody facility to this new, state-of-the-art Computed Tomography (CT) facility in Haverhill. This facility was designed specifically for the manufacture, repair, and refurbishment of security imaging equipment.

In September 2002, the remaining \$1.3 million of ramp-up funds were received from L-3 bringing the total amount received to \$22 million. In addition to the \$22 million of ramp-up funds already provided by L-3 on behalf of the TSA, the Company anticipates spending an additional \$6 million for manufacturing and office equipment to meet the production and volume requirements of the agreement.

In July 2002, the Company and Philips Medical Systems (Philips) agreed to a major new business pact. The Company had been the sole supplier of mid-range Computed Tomography (CT) systems to Philips. In July 2001, however, Philips acquired Marconi Medical Systems, which supplies CT systems as well as other medical imaging equipment. In light of that acquisition, Philips and Analogic agreed to renegotiate the existing CT contract and develop a new agreement to continue a long and valued business relationship. The two companies have signed a multi-year, multi-million dollar agreement whereby Analogic will provide Philips with advanced engineering and manufacturing services for the development and manufacture of new and innovative subassemblies and components. Analogic will also continue to supply data acquisition systems, spare parts and engineering services for the Analogic-supplied CT systems that Philips has installed around the world. In addition, Analogic, now designated as a preferred supplier to Philips, will continue to supply a growing range of patient monitoring equipment.

In February 2002, Mr. Thomas J. Miller, President and Chief Executive Officer resigned from the Company. Mr. Bernard M. Gordon, Founder and Chairman of the Board, has assumed the position of President and Chief Executive Officer until a successor is selected.

Analogic was incorporated in the Commonwealth of Massachusetts in November 1967.

(b) Financial Information About Industry Segment

The Company's operations are primarily within three segments within the electronics industry: Medical Instrumentation Technology Products, Security Imaging Technology Products and Signal Processing Technology Products. These operations encompass the design, manufacture and sale of high technology, high-performance, high-precision data acquisition, conversion (analog/digital) and signal processing instruments and systems to customers that manufacture products for sale to the advanced health and security markets. See Note 16 of Notes to Consolidated Financial Statements for more information regarding the Company's segments.

(c) Narrative Description of Business

Analogic is a leading custom designer and manufacturer of advanced health and security systems and subsystems sold to Original Equipment Manufacturers (OEMs). The Company is recognized worldwide for advancing state-of-the-art technology in the areas of Computed Tomography (CT), Digital Radiography (DR), Ultrasound, Magnetic Resonance Imaging (MRI), Patient Monitoring, Cardiovascular Information Management, and Embedded Multiprocessing.

Analogic conceives, designs, manufactures, and sells standard and customized high-precision data acquisition, signal and imaging processing based medical imaging and industrial systems and subsystems. Analogic's principal customers are OEMs who incorporate Analogic's state-of-the-art products into systems used in medical, industrial and scientific applications.

Analogic has been a leader in the application of precision analog-to-digital (A/D) and digital-to-analog (D/A) conversion technology, which involves the conversion of continuously varying (i.e. analog) electrical signals, such as those representing temperature, pressure, voltage, weight, velocity, ultrasound and x-ray intensity, into and from the numeric (or digital) form required by computers, medical imaging equipment and other data processing equipment and in subsystems and systems based on such technology.

In addition to their precision measurement capabilities, most of Analogic's products perform very high-speed complex calculations on the data being analyzed. Thus, Analogic's products are an integral part of the communications link between various analog sensors, detectors or transducers and the people or systems that interpret or utilize this information.

Analogic's products may be divided into three segments as described below.

Edgar Filing: ANALOGIC CORP - Form 10-K/A

Medical Instrumentation Technology Products, consisting primarily of electronic systems and subsystems for medical imaging equipment, accounted for approximately 79% of product and engineering revenue in fiscal 2002.

Analogic's medical imaging data acquisition systems and related computing equipment are incorporated by North American, European and Asian manufacturers into advanced X-ray equipment known as Computed Tomography (CT) scanners. These scanners generate images of the internal anatomy, which are used primarily in diagnosing medical conditions. Analogic's data acquisition and signal processing systems have advanced CT scanner technology which substantially increases the resolution of the image, reduces the time necessary to acquire the image, and reduces the computing time required to produce the image. Analogic supplies to its medical imaging customers A/D and D/A conversion equipment and complete data acquisition systems. The Company also manufactures complete mobile and other CT scanners incorporating proprietary technology.

The Company manufactures electronics for a family of hard copy laser printers in single and multi-user configurations that address the diagnostic image market. These printers are used in hospitals world-wide to print diagnostic quality images on film from the electronic data collected by medical imaging equipment such as CT scanners and Magnetic Resonance Imaging (MRI) scanners. The Company also designs and manufactures for OEM customers advanced Radio Frequency (RF) amplifiers, gradient coil amplifiers and spectrometers for use in MRI equipment. These MRI scanners are used primarily to create diagnostic medical images.

The Company manufactures fetal monitoring products for conversion and display of biomedical signals. These monitors are designed for use in antepartum applications and have the capability to measure, compute, display and print fetal heart rates, maternal contraction frequency and relative intensity to determine both maternal and fetal well-being.

The Company also manufactures a lightweight, portable, multi-functional, custom patient monitoring instruments that acquire, calculate and display combinations of the five most common vital sign parameters: Electrocardiogram (ECG), Respiration, Temperature, Non Invasive Blood Pressure (NIBP) and Pulse Oximetry (SpO2). These monitors are designed to be used in a variety of hospital settings such as emergency room, sub-acute units, general care and surgical centers where ease-of-use, portability, flexibility and costs are important considerations.

The Company also manufactures a broad line of medical connectivity products that allows medical equipment such as CT Scanners and MRI and ultrasound equipment to attach to local Digital Imaging and Communications for Medicine (DICOM), Picture Archive & Communications Systems (PACS) and wide area networks. The line includes Computed Radiography (CR) image processing and viewing workstations.

The Company, through an exclusive OEM relationship with a major international OEM, is designing, developing, and manufacturing Direct Digital Radiography (DDR) systems. DDR uses a solid-state, flat-panel detector technology, consisting of an amorphous selenium coating over a Thin Film Transistor (TFT) array, to convert X-Rays into electrical signals and create an image.

B-K Medical Systems A/S, a 100% owned subsidiary, designs and manufactures ultrasound systems and probes for end user markets in urology, surgery, and radiology. Their scanners generate real-time images of the internal anatomy that are used for medical diagnosis and interventional procedures. B-K also manufactures key subsystems on an OEM basis for ultrasound equipment manufacturers.

Camtronics, a 100% owned subsidiary, designs and manufactures multi-modality image and information management systems for cardiology. This system integrates all cardiac patient data into an enterprise-wide information system. The industry leader in cardiac workstation technology, Camtronics also designs and manufactures state-of-the-art digital imaging systems for cardiology and radiology.

Anrad, a 100% owned subsidiary, designs and manufactures a state-of-the-art direct conversion series of amorphous selenium based, X-ray, flat panel detectors for diagnostic and interventional applications in mammography and other digital radiology applications.

Security Imaging Technology Products, consisting of advanced explosive detection systems, accounted for 12% of fiscal 2002 product and engineering revenues. Analogic designs and manufactures the Explosive Assessment Computed Tomography (EXACT) scanner.

The EXACT is the world's first dual-energy, helical-cone-beam, 24-slice CT scanner. It is the only security detection system in the world capable of generating data for full three-dimensional (3D) images of every object contained within a piece of luggage. The EXACT is the heart of L-3 Communications' examiner 3DX6000, the

Edgar Filing: ANALOGIC CORP - Form 10-K/A

first second-generation Explosive Detection System (EDS) certified by the Federal Aviation Administration (FAA). The examiner is being purchased by the government for installation at major U.S. airports to scan checked luggage.

Analogic has designed and developed low cost ARGUS explosive detection systems to meet the needs of smaller regional airports.

Analogic designs and manufactures a key digital front-end component, the Data Acquisition System (DAS), for two EDS systems manufactured by the only other supplier of FAA certified Explosive Detection Systems.

Analogic is also designing a high-speed, low-cost carry-on baggage CT scanning system to detect explosives, drugs and other contraband, and EDS systems for building entrances, cruise ships, postal activity and freight.

Signal Processing Technology Products, consisting of A/D converters and supporting modules, high-speed digital signal processors such as Array Processors, and image processing equipment, accounted for approximately 9% of fiscal 2002 product and engineering revenue.

A/D converters convert continuously varying analog signals into the numerical digital form required by microprocessors and other data processing equipment. Analogic manufactures a wide variety of high-speed 14 and 16 bit low noise converters.

Analogic specializes in the manufacture of high-precision and high performance, rather than lower-cost, low-precision and minimal performance, data conversion products. Typical applications of these devices include the conversion of industrial and biomedical signals into computer language.

The Company manufactures a line of Compact Peripheral Computer Interface (CPCI) boards. These products are fully compatible with the CPCI form factor and bus structure and take advantage of software written for the PCIbus. The boards, which are designed for OEM embedded applications requiring precision measurements and high sampling rates, perform acquisition, conditioning, multiplexing, as well as signal processing functions, and are supported by Microsoft Windows NT[®] software.

SKY Computers, a 100% owned subsidiary, designs and manufactures high performance multicomputing platforms used in advanced medical, military, and industrial imaging applications. The Company's SKYpac[™] multiprocessors provide the image processing power for Analogic's advanced CT scanners.

Hotel Operation

The Company owns a hotel, which is located adjacent to the Company's principal executive offices and manufacturing facility in Peabody, Massachusetts. The hotel is strategically situated in an industrial park, is in close proximity to the historic and tourist area of Boston's North Shore and is approximately 18 miles from Boston. The hotel has 256 rooms, a ballroom and several other function rooms and appropriate recreational facilities. The hotel is managed for the Company under a contract with Marriott Corporation.

Marketing and Distribution

The Company sells its products domestically and abroad directly through the efforts of its officers and employees and on occasion through a network of independent sales representatives and distributors located in principal cities around the world. In addition, Analogic subsidiaries in England and Denmark act as distributors. Domestically, Analogic has several regional sales offices staffed by salespeople who sell the Company's products in the surrounding areas and supervise independent sales representatives and distributors in their regions. The majority of distributors order from the Company as they receive orders from their customers and do not stock inventory for resale. Sales made to distributors are based on fixed discounts applied to established list prices under normal payment terms. Returns are allowed for defective products under authorized warranty repair. Some of Analogic's distributors also represent manufacturers of competing products.

Sources of Raw Materials and Components

In general, Analogic's products are composed of Company-designed proprietary integrated circuits, printed circuit boards, and precision resistor networks manufactured by Analogic and others in accordance with Analogic's specifications, as well as standard electronic integrated circuits, transistors, displays and other components. Most items procured are believed to be available from more than one source. However, it may be necessary, if a given component ceases to be available, for Analogic to modify its product design to adapt to a substitute component or to purchase new tooling to enable a new supplier to manufacture the component which would result in additional

expense and/or delays in product sales. Also, from time to time the availability of certain electronic components has been disrupted. Accordingly, Analogic carries a substantial inventory of raw materials and components in an effort to assure its ability to make timely delivery to its customers.

Patents and Licenses

The Company holds approximately 110 patents of varying duration issued in the United States, which cover technology developed by it. In many instances, the Company holds corresponding foreign patents. The Company regularly files domestic patent applications and, where appropriate, foreign patents applications as well as continuations to cover both new and improved methods, apparatus, processes, designs and products. At present, approximately 275 U.S. and foreign patents applications are pending.

The Company also relies on a combination of trade secret, copyright and trademark laws, as well as contractual agreements to safeguard its proprietary rights in technology and products. In seeking to limit access to sensitive information to the greatest practical extent, the Company routinely enters into confidentiality and assignment of invention agreements with each of its employees and nondisclosure agreements with its key customers and vendors.

Management believes that any legal protection afforded by patent, copyright, and trade secret laws are of secondary importance as a factor in the Company's ability to compete. Future prospects are more a function of the continuing level of excellence and creativity of engineers in developing products which satisfy customer needs, and the innovative skills, competence and marketing and managerial skills of its personnel in selling those products. Moreover, the Company believes that market positioning and rapid market entry are equally important to the success of its products. Management is of the opinion that the loss of patent protection would not have a material effect on the Company's competitive position.

Seasonal Aspect of Business

There is no material seasonal element to the Company's business, although plant closings in the summer, particularly in Europe, tend to decrease the activity of certain buying sources during the first quarter of the Company's fiscal year.

Working Capital Matters

The Company does not carry a substantial inventory of finished goods but does carry a substantial inventory of raw material components and work-in-process to enable it to meet its customers' delivery requirements. (See Note 5 of Notes to Consolidated Financial Statements.)

Material Customers

The Company's three largest customers in fiscal 2002, each of which is a significant and valued customer, were Philips, General Electric and L-3 Communications, which accounted for approximately 18.2% , 12.3% , and 9.5% , respectively, of product and engineering revenue. Loss of any one of these customers would have a material adverse effect upon the Company's business. During fiscal 2002, the Company renegotiated its existing agreement with Philips and entered into a major supply agreement with L-3 Communications. (See Part I Item 1(a) for more detail information).

Backlog

The backlog of firm orders at July 31, 2002 was approximately \$104.7 million compared with approximately \$83.2 million at July 31, 2001. This increase is principally due to orders the Company received for its EXACT Systems. Many of the orders in the Company's backlog permit cancellation by the customer under certain circumstances. To date, Analogic has not experienced material cancellation of orders. The Company reasonably expects to ship most of its July 31, 2002 backlog during fiscal 2003.

Government Contracts

The amount of the Company's business that may be subject to renegotiation of profits at the election of the Government is insignificant.

Competition

Analogic is subject to competition based upon product design, performance, pricing, quality and service. Analogic believes that its innovative engineering and product reliability have been important factors in its growth. While the Company tries to maintain competitive pricing on those products which are directly comparable to products manufactured by others, in many instances, Analogic's products will conform to more exacting specifications and carry a higher price than analogous products manufactured by others.

Analogic's medical X-ray imaging systems are highly specialized. The Company considers its selection by its OEM customers for design and manufacture of these products and its other medical products to be much less a function of other competitors in the field than it is of the make-or-buy decision of its individual OEM customers. Many OEM customers and potential OEM customers of the Company have the capacity to design and manufacture these products for themselves. In the Company's area of expertise, the continued signing of new contracts indicates continued strength in the Company's relationship with its major customers, although some of these customers continue to commit to shorter-term contracts.

Analogic's competitors include divisions of some larger, more diversified organizations, as well as several specialized companies. Some of them have greater resources and larger staffs than Analogic. The Company believes that it is a leading manufacturer of CT scanner and MRI electronic sub-systems in the medical industry.

Research and Product Development

Research and product development (R&D) is a significant factor in Analogic's business. The Company maintains a constant and comprehensive R&D program directed toward the creation of new products as well as toward the improvement and refinement of its present products and the expansion of their uses and applications.

Company funds expended for R&D amounted to \$39.1 million in fiscal 2002, \$39.6 million in fiscal 2001, and \$36.5 million in fiscal 2000. Analogic intends to continue its emphasis on new product development. As of July 31, 2002, Analogic had approximately 475 employees, including electronic development engineers, software engineers, physicists, mathematicians, and technicians, engaged in research and product development activities. These individuals, in conjunction with the Company's salespeople, also devote a portion of their time assisting customers in utilizing the Company's products, developing new uses for these products, and anticipating customer requirements for new products.

During fiscal 2002, the Company capitalized \$2.4 million of computer software testing and coding costs incurred after technological feasibility was established. These costs are amortized on a straight-line method over the estimated economic life of the related products, generally three years, and are included in product cost of sales.

Environment

Our manufacturing facilities are subject to numerous environmental laws and regulations, particularly with respect to industrial waste and emissions. Compliance with these laws and regulations has not had a material impact on our capital expenditures, earnings or competitive position.

Employees

As of July 31, 2002, the Company had approximately 1,860 employees.

Financial Information about Segments, Foreign and Domestic Operations and Export Revenue

The Company's operations are primarily within three segments within the electronics industry: Medical Instrumentation Technology Products, Security Imaging Technology Products and Signal Processing Technology Products. These operations encompass design, manufacture and sale of high technology, high-performance, high-precision data acquisition, conversion (analog/digital) and signal processing instruments and systems to customers that manufacture products for sale to the advanced health and security markets. See Note 16 of Notes to Consolidated Financial Statements for more information regarding the Company's segments.

Domestic and foreign revenues were \$271.4 million and \$34.7 million respectively for fiscal 2002 compared to \$ 322.1 million and \$30.0 million in fiscal 2001 and \$260.6 million and \$31.0 million in fiscal 2000.

Edgar Filing: ANALOGIC CORP - Form 10-K/A

Export revenue, from sales of products and engineering services from the United States to companies in Europe and Asia, amounted to approximately \$99.4 million 33% of product and engineering revenue, in fiscal 2002 as compared to approximately \$110.6 million 32% in fiscal 2001, and approximately \$93.9 million 34% in fiscal 2000.

Management believes that the Company's export revenue is at least as profitable as its domestic revenue. The Company's export revenue is denominated in U.S. dollars.

Management does not believe the Company's foreign and export revenue is subject to significantly greater risks than its domestic revenue.

PART II

Item 6. Selected Financial Data

	Year Ended July 31,				
	2002	2001	2000	1999	1998
	(In thousands, except per share data)				
	Restated	Restated			
Total net revenue	\$ 306,126	\$ 352,139	\$ 291,581	\$ 272,960	\$ 288,598
Total cost of sales(A)	206,973	234,269	184,569	164,807	174,388
Gross margin	99,153	117,870	107,012	108,153	114,210
Income from operations	(1,705)	12,873	16,797	23,567	34,299
Net income	3,006	13,588	14,066	19,185	23,771
Net income per common share:					
Basic	\$ 0.23	\$ 1.05	\$ 1.10	\$ 1.51	\$ 1.88
Diluted	0.23	1.04	1.09	1.50	1.86
Cash dividends declared per common share	\$ 0.29	\$ 0.28	\$ 0.28	\$ 0.27	\$ 0.23
Weighted-average shares:					
Basic	13,129	12,950	12,817	12,683	12,614
Diluted	13,194	13,055	12,883	12,791	12,793
Cash, cash equivalents, and marketable securities	\$ 181,789	\$ 122,912	\$ 116,374	\$ 124,202	\$ 121,800
Working capital	214,225	225,619	212,977	205,872	200,718
Total assets	437,590	359,159	333,201	312,699	301,053
Long-term liabilities	19,721	16,526	8,158	7,663	10,848
Stockholders' equity	302,351	298,494	277,761	265,635	249,817

- (A) The Company recorded asset impairment losses on a pre-tax basis of \$8,883 in the first quarter of fiscal 2002 related to Anatel, the Company's telecommunications subsidiary, and certain old and unprofitable product lines within its semi-conductor test equipment business. The Company recorded asset impairment losses on a pre-tax basis of \$3,200 in the fourth quarter of fiscal 2001 related to Anatel. These charges have been recorded in the cost of sales section of the Company's Consolidated Statements of Income for fiscal years 2002 and 2001. (See Note 6 of Notes to Consolidated Financial Statements)

Item 7. Management's Discussion and Analysis of Financial Conditions and Results of Operations

The following information has been amended to reflect the restatements made to the Consolidated Financial Statements as further discussed in Note 2, Restatement for the Note to Consolidated Financial Statements. This information should be read in conjunction with the information contained in the Consolidated Financial Statements, and Notes thereto appearing elsewhere in this Annual Report on Form 10-K/A. This Annual Report on Form 10-K/A contains forward-looking statements the involve risks and uncertainties. See the discussion relating to Forward-Looking Statements below.

Critical Accounting Policies

The U. S. Securities and Exchange Commission (SEC) has issued Financial Reporting Release No. 60, Cautionary Advice Regarding Disclosure About Critical Accounting Policies (FRR 60), suggesting companies provide additional disclosure and commentary on their most critical accounting policies. In FRR 60, the SEC defined the most critical accounting policies as the ones that are most important to the portrayal of a company's financial condition and operating results, and require management to make its most difficult and subjective judgments, often as a result of the need to make estimates of matters that are inherently uncertain. These judgments are based on our historical experience, terms of existing contracts, our observance of trends in the industry, information provided by our customers and information available from other outside sources, as appropriate. Our critical accounting policies include:

Revenue Recognition

The Company recognizes the majority of its revenue in accordance with SEC Staff Accounting Bulletin No. 101 Revenue Recognition in Financial Statements (SAB 101). Revenue related to product sales is recognized upon shipment provided that title and risk of loss has passed to the customer, there is persuasive evidence of an arrangement, the sales price is fixed or determinable, collection of the related receivable is reasonably assured and customer acceptance criteria, if any, have been successfully demonstrated. For product sales with acceptance criteria that are not successfully demonstrated prior to shipment, revenue is recognized upon customer acceptance provided all other revenue recognition criteria have been met. Hardware maintenance revenues are recognized ratably over the life of the contracts. For business units that sell software licenses, the Company recognizes revenue in accordance with the AICPA's Statement of Position 97-2, Software Revenue Recognition. The application of SOP 97-2 requires judgment, including whether a software arrangement includes multiple elements, and if so, whether vendor-specific objective evidence (VSOE) of fair value exists for those elements. License revenue is recognized upon delivery, provided that persuasive evidence of an arrangement exists, no significant obligations with regards to installation or implementation remain, fees are fixed or determinable, collectibility is reasonably assured and customer acceptance, when applicable, is obtained. Software maintenance revenues are recognized ratably over the life of the contracts. Service revenues are recognized at the time the services are rendered. The Company provides engineering services to some of its customers on a contractual basis and recognizes revenue using the percentage of completion method. The Company estimates the percentage of completion on contracts with fixed fees on a monthly basis utilizing hours incurred to date as a percentage of total estimated hours to complete the project. If the Company does not have a sufficient basis to measure progress towards completion, revenue is recognized upon completion of the contract. When total cost estimates exceed revenues, the Company accrues for the estimated losses immediately. Revenue related to the hotel operations is recognized as services are performed.

Inventories

The Company values inventory at the lower of cost or market using the first-in, first-out (FIFO) method. Management assesses the recoverability of inventory based on types and levels of inventory held, forecasted demand and changes in technology. These assessments require management judgments and estimates, and valuation adjustments for excess and obsolete inventory may be recorded based on these assessments.

Concentration of Credit Risk

Financial instruments that potentially subject the Company to concentrations of credit risk consist principally of cash and cash equivalents, marketable securities and accounts receivable. The Company places its cash investments and marketable securities in high credit quality financial instruments and by policy, limits the amount of credit exposure to any one financial institution. The Company grants credit to domestic and foreign original equipment manufacturers, distributors and end users, performs ongoing credit evaluations and adjusts credit limits based upon payment history and the customer's current creditworthiness. The Company continuously monitors collections and payments from its customers and maintains a provision for estimated credit losses based upon historical experience and any specific customer collections issues that have been identified. While such credit losses have historically been within expectations and provisions established, there is no guarantee that the Company will continue to experience

the same credit loss rates as in the past. Since the accounts receivable are concentrated in a relatively few number of customers, a significant change in liquidity or financial position of any one of these customers could have a material adverse impact on the collectability of accounts receivables and future operating results.

Investments in and Advances to Affiliated Companies

The Company has several investments in affiliated companies related to areas of the Company's strategic focus. The Company accounts for these investments using the equity method of accounting. In assessing the recoverability of these investments, the Company must make certain assumptions and judgments based on changes in the Company's overall business strategy, the financial condition of the affiliated companies, market conditions and the industry and economic environment in which the entity operates. Adverse changes in market conditions or poor operating results of affiliated companies could result in losses or an inability to recover the carrying value of the investments, thereby requiring an impairment charge in the future.

Intangible and Other Long-Lived Assets

The Company has intangible and other long-lived assets primarily related to technology, licenses, capitalized software and property, plant and equipment. In assessing the recoverability of these assets, the Company must make assumptions regarding estimated future cash flows, the expected period in which the asset is to be utilized, changes in technology and customer demand. If these estimates or their related assumptions change in the future, the Company may be required to record impairment charges for these assets not previously recorded.

Results of Operations

Fiscal 2002 Compared to Fiscal 2001

Product revenue for fiscal 2002 was \$270.1 million as compared with \$311.7 million in fiscal 2001, a decrease of \$41.6 million or 13%. The decrease was primarily due to a reduction in the sale of Medical Instrumentation Technology Products of \$31.0 million or 13% attributed to lower demand for the Company's cardiovascular, patient monitoring systems and medical imaging equipment; and a decrease in the sale for its Signal Processing Technology Products of \$40.7 million, or 60%, due primarily to the decline in the demand for its semi-conductor Automatic Test Equipment (ATE) boards. These reductions in product revenue were offset by an increase in sales of Security Imaging Technology Products of \$30.0 million, from \$1.5 million sales in the prior year, due to shipments of the Company's EXACT systems, spare parts and components.

Engineering revenue for fiscal 2002 was \$26.5 million compared to \$27.7 million in fiscal 2001, a decrease of 4%. The change was primarily due to a decrease in the demand for these services.

Other revenues of \$9.6 million and \$12.8 million for fiscal 2002 and 2001, respectively, represent revenue from the Company's Hotel operation. The decrease in revenues is mostly attributable to the current economic decline in the travel and lodging industries.

Product cost of sales was \$169.7 million in fiscal 2002 compared to \$201.5 million in fiscal 2001. Product cost of sales as a percentage of product revenue was 63% in fiscal 2002, compared to 65% in fiscal 2001. The percentage decrease of product cost of sales was primarily due to product mix.

Engineering cost of sales was \$23.2 million in fiscal 2002 and fiscal 2001. Engineering cost of sales as a percentage of engineering revenue increased to 88% in fiscal 2002 from 84% in fiscal 2001. This percentage increase was primarily attributable to the unanticipated costs associated with the development of health and security imaging systems on contracted projects.

Other costs of sales were \$5.2 million and \$6.4 million from the Company's Hotel operation for fiscal 2002 and 2001, respectively.

During fiscal year 2002, the Company recorded asset impairment charges totaling \$8.9 million on a pre-tax basis. As a result of the continued decline in the economic and business conditions in the telecommunications industry, Analogic decided to terminate activities related to Anatel, the Company's wholly-owned telecommunications subsidiary. The Company recorded a pre-tax charge of \$1.9 million related to the impairment of purchased intangibles and other long-lived assets. The impairment charge is equal to the amount by which the assets' carrying value exceeded the present value of their estimated discounted cash flows. Additionally, a pre-tax charge of \$.6 million related to obsolete inventory, as well as a pre-tax charge of \$1.1 million related to capitalized software, has been recorded as those assets have been deemed to be unrecoverable. During fiscal 2001, the Company made the

decision to reorganize Anatel and focus on a limited number of products. In connection with this decision, the Company recognized asset impairment charges of \$3.2 million in fiscal 2001 attributable to certain assets of Anatel. The Company also decided to discontinue the sales of certain of its older and unprofitable product lines within its semi-conductor test equipment business in order to focus its resources on potential growth areas within this business. As a result, the Company recorded a pre-tax charge of \$.9 million in fiscal 2002 related to the impairment of purchased intangibles and other long-lived assets. The impairment charge is equal to the amount by which the assets' carrying value exceeded the present value of their estimated discounted cash flows. Additionally, a pre-tax charge of \$3.6 million related to excess and obsolete test equipment inventory, as well as a pre-tax charge of \$.8 million related to capitalized software, were recorded in fiscal 2002 as those assets were deemed to be unrecoverable. The Company also incurred immaterial costs related to involuntary terminations and other related activities. The entire amount of each charge has been recorded within the cost of sales section of the Company's Consolidated Statements of Income. The inventory reserve established in fiscal year 2002 and in fiscal year 2001, as part of the activities noted above, totaled \$5.7 million. A total of \$1.3 million of this inventory was scrapped and charged to the reserve during fiscal 2002.

Research and development expenses were \$39.1 million in fiscal 2002, or 13% of total revenue, compared to \$39.6 million or 11% of total revenue in fiscal 2001. Research and development expenses remained unchanged in fiscal 2002 even though revenue decreased for the period, as the Company continues the development of health and security imaging systems.

Selling and marketing expenses were \$32.5 million in fiscal 2002 and \$32.6 million in fiscal 2001. Although selling and marketing expenses remained unchanged while revenue declined, the Company continues to expand its activities in the end user market primarily through the Company's subsidiaries Camtronics and B-K Medical. The percentage of selling and marketing expenses to total revenue increased to 11% in fiscal 2002 from 9% in fiscal 2001, due to lower revenue for the period.

General and administrative expenses were \$29.3 million in fiscal 2002, compared to \$32.8 million in fiscal 2001. The decrease of \$3.5 million was primarily due to the Company's cost reduction and containment initiatives, including reductions in staff and discretionary expenditures. As a percentage of total revenues, general and administrative expenses was 10% in fiscal 2002 and 9% in fiscal 2001.

Computer software costs of \$2.4 million and \$3.6 million were capitalized in fiscal 2002 and 2001, respectively. Amortization of capitalized software costs amounted to \$1.8 million and \$1.6 million in fiscal 2002 and 2001, respectively, and is included in the product cost of sales.

Interest income for fiscal 2002 was \$4.4 million compared to \$5.6 million for fiscal 2001. The decrease of \$1.2 million was primarily the result of lower interest rates on short-term investments.

The Company recorded income related to equity in unconsolidated affiliates of \$.6 million in fiscal 2002 compared to income of \$1.9 million in fiscal 2001. The decrease of \$1.3 million was due to a loss recognized from its investment in Shenzhen Anke High-Tech Co., Ltd in fiscal 2002.

The effective tax rate for fiscal 2002 was 21% compared to 29% in fiscal 2001. The decrease was due primarily to the higher percentage impact related to the benefit realized from tax exempt interest on a lower dollar base of pretax income, when compared to 2001.

Net income for fiscal 2002 was \$3.0 million compared to \$13.6 million in fiscal 2001. Net income for fiscal 2002 included an asset impairment pre-tax charge of \$8.9 million related to the Company's telecommunications subsidiary Anatel, and certain assets of the Company's Test and Measurement Division. Net income in fiscal 2001 included an asset impairment pre-tax charge of \$3.2 million related to Anatel. Basic earnings per share were \$0.23 in fiscal 2002 compared to \$1.05 for fiscal 2001. Diluted earnings per share were \$0.23 in fiscal 2002 compared to \$1.04 for fiscal 2001.

Fiscal 2001 Compared to Fiscal 2000

Product revenue for fiscal 2001 was \$311.7 million as compared with \$255.2 million in fiscal 2000, an increase of \$56.5 million or 22%. The increase was principally due to the increase in sales of Medical Instrumentation Technology Products of \$62.5 million or 34%, which can be attributed to increased demand for fully featured mid-range Computed Tomography (CT) systems, digital radiography systems, patient monitors, and advanced cardiovascular information management systems, and an increase in sales of \$4.1 million or 15% in Industrial Technology Products, due to demand for the Company's high frequency Automatic Test Equipment (ATE) boards. This increase in product revenue was partially offset by a decrease in Signal Processing Technology Products of \$10.1 million or 21%, caused by a dramatic downturn in demand for its network access boards used in the Internet Telephony market.

Engineering revenue for fiscal 2001 was \$27.7 million compared to \$23.3 million in fiscal 2000, an increase of 19%. The increase of \$4.4 million was primarily due to an increase in projects for developing imaging equipment.

Other revenues of \$12.8 million and \$13.0 million represent revenue from the Company's Hotel operation for fiscal 2001 and 2000, respectively.

Cost of product sales was \$201.5 million in fiscal 2001 compared to \$159.2 million in fiscal 2000. Cost of product sales as a percentage of product revenue was 65% in fiscal 2001, compared to 62.4% in fiscal 2000. The increase was primarily due to higher manufacturing costs and changes in product mix.

Engineering cost of sales was \$23.2 million in fiscal 2001 as compared to \$17.4 million in fiscal 2000. The total cost of engineering sales as a percentage of engineering revenue increased from 75% in fiscal 2000 to 84% in fiscal 2001. The increase was mainly attributable to higher costs of projects for developing imaging equipment.

Other costs of sales were \$6.4 million and \$6.2 million from the Company's Hotel operation for fiscal 2001 and 2000, respectively.

Asset impairment charges of \$3.2 million in fiscal 2001 relates to Anatel. The writedown of certain assets to their estimated net realizable value was related to the Voice over Internet Protocol business of Anatel. The estimated fair value of these assets was based on various methodologies, including a review of the business outlook for the telecommunications market and a comparison of current asset carrying value to projected undiscounted cash flow.

R&D expenses were \$39.6 million in fiscal 2001, or 11% of total revenue, compared to \$38.3 million or 13% of total revenue in fiscal 2000. The increase of \$1.3 million was due to research and development activities across all the Company's product lines. The decline in the percentage from 13% to 11% was due to higher revenue for the period.

Selling and marketing expenses were \$32.6 million in fiscal 2001 compared to \$26.2 million in fiscal 2000, an increase of \$6.4 million or 24%. The increase was primarily due to the Company's subsidiary, Camtronics, increasing its sales personnel and marketing programs and switching to selling products directly to the end users from its prior practice of selling through OEMs; \$1.2 million of the increase was due to Sky Computer, a subsidiary, offering a more total solution sales package and the remaining increase of \$2.0 million was primarily associated with additional selling and marketing efforts to support the Company's revenue growth. As a percentage of total revenues, selling expenses remained unchanged at 9%.

General and administrative expenses were \$32.8 million in fiscal 2001 compared to \$27.5 million in fiscal 2000. As a percentage of total revenues, general and administrative expenses were 9% in both fiscal 2001 and 2000. The increase of \$5.3 million was primarily due to higher personnel costs of \$3.5 million and \$1.8 million of other costs to support the Company's growth.

Computer software costs of \$3.6 million and \$3.0 million were capitalized in fiscal 2001 and 2000, respectively. Amortization of capitalized software costs amounted to \$1.6 million and \$1.8 million in fiscal 2001 and 2000, respectively, and is included in product cost of sales.

Interest income, net for fiscal 2001 was \$5.4 million compared to \$5.7 million for fiscal 2000. The decrease was primarily due to \$0.3 million in interest income recorded in fiscal 2000 from a real estate tax abatement.

The Company recorded net income from its equity in unconsolidated subsidiaries of \$1.9 million in fiscal 2001 as compared to losses of \$1.3 million in fiscal 2000. This improvement was mainly due to a reduction in the losses from its investment in Enhanced CT Technology LLC, from \$2.2 million loss in fiscal 2000 to \$1.8 million income

in fiscal 2001; in addition the Company recognized a loss of \$0.1 million in fiscal 2001 from its investment in Shenzhen Anke High-Tech Co., Ltd. as compared to a gain in fiscal 2000 of \$0.9 million. (See Note 7 of Notes to Consolidated Financial Statements).

Other expense was \$0.6 million in fiscal 2001, compared with \$0.2 million in fiscal 2000. The increase in other expense is mainly due to a write off of approximately \$0.4 million which reflect the difference between the Company's investment cost and the current market value of the restricted securities the Company received during fiscal 2000 as a final distribution of shares in a publicly traded company made by a limited partnership in which the Company had invested.

The effective tax rate decreased to 29% in fiscal 2001 as compared to 31% in fiscal 2000.

Net income for fiscal 2001 was \$13.6 million compared to \$14.1 million for fiscal 2000. Net income for fiscal 2001 includes an asset impairment pre-tax charge of \$3.2 million related to Anatel. Basic earnings per share were \$1.05 compared to \$1.10 for fiscal 2000. Diluted earnings per share were \$1.04 compared to \$1.09 for fiscal 2000.

Liquidity and Capital Resources

Cash and cash equivalents and marketable securities totaled \$181.8 million and \$122.9 million at July 31, 2002 and 2001, respectively. The increase of \$58.9 million is primarily due to \$50.6 million of cash advance received for the purchase of long-lead-time components and \$7.9 million remaining of ramp-up funds for infrastructure enhancements, as part of the EXACT agreement. Working capital was \$214.2 million and \$225.6 million at July 31, 2002 and 2001, respectively. The Company's balance sheet reflects a current ratio of 2.9 to 1 at July 31, 2002 compared to 6.1 to 1 at July 31, 2001. Excluding the cash impact from the EXACT agreement noted above, liquidity is sustained principally through funds provided from operations, with short-term time deposits and marketable securities available to provide additional sources of cash.

The Company faces exposure to financial market risks, including adverse movements in foreign currency exchange rates and changes in interest rates. These exposures may change over time as business practices evolve and could have a material adverse impact on the Company's financial results. The Company's primary exposure has been related to local currency revenue and operating expenses in Europe.

The carrying amounts reflected in the consolidated balance sheets of cash and cash equivalents, trade receivables, and trade payables approximate fair value at July 31, 2002 due to the short maturities of these instruments.

The Company maintains a bond investment portfolio of various issuers, types, and maturities. This portfolio is classified on the balance sheet as either cash and cash equivalents or marketable securities, depending on the lengths of time to maturity from original purchase. Cash equivalents include all highly liquid investments with maturities of three months or less from the time of purchase. Investments having maturities from the time of purchase in excess of three months are stated at amortized cost, which approximates fair value, and are classified as available for sale. A rise in interest rates could have an adverse impact on the fair value of the Company's investment portfolio. The Company does not currently hedge these interest rate exposures.

Cash flow provided from operations was \$94.8 million in fiscal 2002, \$27.5 million in fiscal 2001 and \$14.9 million in fiscal 2000. The increase in cash flows from operations in fiscal 2002 over fiscal 2001 primarily resulted from an increase in advance payments and deferred revenues consisting primarily of a \$50.6 million advance received for the purchase of certain long-lead-time components and \$7.9 million of ramp-up monies remaining for infrastructure enhancements to ramp-up production and increase manufacturing capacity related to the Company's EXACT contract, a decrease in accounts receivable of \$10.2 million due to increased collections efforts partially offset by an increase in inventory of \$7.5 million primarily for raw materials. The increase in cash flow from operations in fiscal 2001 over 2000 was primarily due to the result of an increase in operating income, a decrease in working capital balances, and an increase in other non-cash items. The decrease in working capital balances were primarily due to an increase in trade receivables in fiscal 2001 related primarily to higher sales and a decrease in accounts payable.

Net cash used in investing activities was \$15.0 million in fiscal 2002, compared to \$8.0 million in fiscal 2001, and \$12.8 million in fiscal 2000. The increase in fiscal 2002 was primarily due to investments in Cedara of \$8.4 million, the Company's investment in CardioWorks of \$2.0 million, increased level of additions to property, plant and equipment primarily for the construction of a new facility by the Company's Danish subsidiary B-K Medical, which totaled \$15.5 million, partially offset by return on investment from an affiliated company and maturities of marketable securities.

Edgar Filing: ANALOGIC CORP - Form 10-K/A

Net cash used by financing activities was \$3.1 million in fiscal 2002, \$2.8 million in fiscal 2001 and \$2.8 million in fiscal 2000, primarily from dividends paid to shareholders.

The Company's contractual obligations at July 31, 2002, and the effect such obligations are expected to have on liquidity and cash flows in future periods are as follows:

Fiscal Year Ended:	Mortgage Payable(1)	Capital Leases(1)	Operating Leases		Other Commitments(3)	Total
			Haverhill(2)	Other		
2003	\$ 352	\$ 363	\$ 1,311	\$ 1,402	\$ 6,043	\$ 9,471
2004	352	150	1,644	1,117	416	3,679
2005	352	150	917	669		2,088
2006	352	78		431		861
2007	352			367		719
Thereafter	3,608					3,608
Total	\$ 5,368	\$ 741	\$ 3,872	\$ 3,986	\$ 6,459	\$ 20,426

- (1) Mortgage and capital lease contractual obligations include both principal and associated interest costs.
- (2) Lease costs associated with the Haverhill facility will be funded by ramp-up monies received by the Company in connection with the EXACT system order.
- (3) Other commitments represent commitments to suppliers for the production of raw materials and inventory components related to the EXACT system order.

The Company currently has approximately \$30.0 million in revolving credit facilities with various banks available for direct borrowings. There were no direct borrowings in fiscal 2002 or in fiscal 2001. However, the Company has guaranteed through a provision of a credit facility with its principal bank the debt owed by Cedara to its bank lender through a provision of a credit facility for approximately \$6,300.

The Company believes that its balances of cash and cash equivalents, marketable securities and cash flows expected to be generated by future operating activities will be sufficient to meet its cash requirements over the next 12 months.

Impact of Inflation

Overall, inflation has not had a material impact on the Company's operations during the past three fiscal years.

New Accounting Pronouncements

In June 2001, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standard (SFAS) No. 141, Business Combinations (SFAS No. 141). SFAS No. 141 requires that all business combinations be accounted for under the purchase method only and that certain acquired intangible assets in a business combination be recognized as assets apart from goodwill. SFAS No. 141 is effective for all business combinations initiated after June 30, 2001 and for all business combinations accounted for by the purchase method for which the date of acquisition is after June 30, 2001. The Company has adopted SFAS No. 141 in the fiscal year ended July 31, 2002.

In June 2001, the FASB issued SFAS No. 142, Goodwill and Other Intangible Assets (SFAS No. 142), which requires that amortization of goodwill be replaced with periodic tests of the goodwill's impairment and that intangible assets other than goodwill be amortized over their useful lives. The provisions of SFAS No. 142 will be effective for fiscal years beginning after December 15, 2001, and was adopted by the Company, as required, on August 1, 2002. The adoption of this standard is not expected to have a material effect on the Company's financial position and results from operations.

In June 2001, the FASB issued SFAS No. 143, Accounting for Asset Retirement Obligations (SFAS No. 143), which addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated retirement costs. The

Edgar Filing: ANALOGIC CORP - Form 10-K/A

standard applies to legal obligations associated with the retirement of long-lived assets that result from the acquisition, construction, development and/or normal use of the asset. SFAS No. 143 is effective for fiscal years beginning after June 15, 2002. The adoption of this standard is not expected to have a material effect on the Company's financial position and results from operations.

Edgar Filing: ANALOGIC CORP - Form 10-K/A

In August 2001, the FASB issued SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets* (SFAS No. 144). SFAS No. 144 supersedes FASB 121, *Accounting for the Impairment of Long-Lived Assets and for Long Lived Assets to Be Disposed of*. SFAS No. 144 applies to all long-lived assets (including discontinued operations) and consequently amends Accounting Principles Board Opinion No. 30 (APB 30), *Reporting Results of Operations - Reporting the Effects of Disposal of a Segment of a Business*. SFAS No. 144 is effective for financial statements issued for fiscal years beginning after December 15, 2001, and thus the Company has adopted this requirement beginning August 1, 2002. The adoption of this standard is not expected to have a material effect on the Company's financial position and results from operations.

In June 2002, the FASB issued SFAS No. 146, *Accounting for Costs Associated with Exit or Disposal Activities* (SFAS No. 146). SFAS No. 146 addresses financial accounting and reporting for costs associated with exit or disposal activities and nullifies Emerging Issues Task Force (EITF) Issue No. 94-3, *Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (Including Certain Costs Incurred in a Restructuring)*. The principal difference between SFAS No. 146 and EITF 94-3 relates to its requirements for recognition of a liability for a cost associated with an exit or disposal activity. SFAS No. 146 requires that a liability for a cost associated with an exit or disposal activity be recognized when the liability is incurred. Under EITF 94-3, a liability for an exit cost as defined in EITF 94-3 was recognized at the date of an entity's commitment to an exit plan. Therefore, SFAS No. 146 eliminates the definition and requirements for recognition of exit costs in EITF 94-3. SFAS No. 146 also establishes that fair value is the objective for initial measurement of the liability. The provisions of SFAS No. 146 are effective for exit or disposal activities that are initiated after December 31, 2002 and, therefore, will be adopted by the Company on January 1, 2003. The adoption of this standard is not expected to have a material effect on the Company's financial position and results from operations.

Business Environment and Risk Factors

Forward-Looking Statements

This Amendment No. 1 of the Annual Report on Form 10-K/A contain statements which, to the extent that they are not recitation of historical facts, constitute forward-looking statements pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Investors are cautioned that all forward-looking statements, including statements about product development, market and industry trends, strategic initiatives, regulatory approvals, sales, profits, expenses, price trends, research and development expenses and trends, and capital expenditures involve risk and uncertainties, and actual events and results may differ significantly from those indicated in any forward-looking statements as a result of a number of important factors, including those discussed below.

Risk Factors

You should carefully consider the risks described below before making an investment decision with respect to Analogic Common Stock. Additional risks not presently known to us or that we currently deem immaterial may also impair our business. Any of these risks could have a material and negative effect on our business, financial condition or results of operations.

Because a significant portion of our revenue currently comes from a small number of customers, any decrease in revenue from these customers could harm our operating results.

We depend on a small number of customers for a large portion of our business, and changes in our customers' orders may have a significant impact on our operating results. If a major customer significantly reduces the amount of business it does with us, there would be an adverse impact on our operating results. The following table sets forth the percentages of our net product and engineering revenue for our three largest customers in any of the last three fiscal years and the percentage of our total net sales to our ten largest customers in those years:

	Year Ended July 31,		
	2002	2001	2000
	Restated	Restated	
Philips	18%	23%	16%
General Electric	12%	11%	10%
L-3 Communications	9%	1%	4%
Toshiba	5%	7%	9%
Ten largest customers as a group	67%	63%	60%

Edgar Filing: ANALOGIC CORP - Form 10-K/A

Although we are seeking to broaden our customer base, we will continue to depend on sales to a relatively small number of major customers. Because it often takes significant time to replace lost business, it is likely that our operating results would be adversely affected if one or more of our major customers were to cancel, delay or reduce

significant orders in the future. Our customer agreements typically permit the customer to discontinue future purchases after timely notice.

In addition, we generate significant accounts receivable in connection with the products we sell and the services we provide to our major customers. Although our major customers are large corporations, if one or more of our customers were to become insolvent or otherwise be unable to pay for our services, our operating results and financial condition could be adversely affected.

Competition from existing or new companies in the medical instrumentation technology industry could cause us to experience downward pressure on prices, fewer customer orders, reduced margins, the inability to take advantage of new business opportunities and the loss of market share.

We operate in a highly competitive industry. We are subject to competition based upon product design, performance, pricing, quality and services and we believe our innovative engineering and product reliability have been important factors in our growth. While we try to maintain competitive pricing on those products which are directly comparable to products manufactured by others, in many instances our products will conform to more exacting specifications and carry a higher price than analogous products manufactured by others.

Our competitors include divisions of some larger, more diversified organizations as well as several specialized companies. Some of them have greater resources and larger staffs than we have. Many of our OEM customers and potential OEM customers have the capacity to design and manufacture the products we manufacture for themselves. We face competition from research and product development groups and the manufacturing operations of our current and potential customers, who continually evaluate the benefits of internal research and product development and manufacturing versus outsourcing.

We depend on our suppliers, some of which are the sole source for our components, and our production would be substantially curtailed if these suppliers are not able to meet our demands and alternative sources are not available.

We order raw materials and components to complete our customers' orders, and some of these raw materials and components are ordered from sole-source suppliers. Although we work with our customers and suppliers to minimize the impact of shortages in raw materials and components, we sometimes experience short-term adverse effects due to price fluctuations and delayed shipments. In the past, there have been industry-wide shortages of electronics components. If a significant shortage of raw materials or components were to occur, we may have to delay shipments or pay premium pricing, which would adversely affect our operating results. In some cases, supply shortages of particular components will substantially curtail production of products using these components. We are not always able to pass on price increases to our customers. Accordingly, some raw material and component price increases could adversely affect our operating results. We also depend on a small number of suppliers, some of whom are affiliated with customers or competitors and others of whom may be small, poorly financed companies, for many of the other raw materials and components that we use in our business. If we are unable to continue to purchase these raw materials and components from our suppliers, our operating results would be adversely affected. Because many of our costs are fixed, our margins depend on our volume of output at our facilities and a reduction in volume will adversely affect our margins.

If we are left with excess inventory, our operating results will be adversely affected.

Because of long-lead times and specialized product designs, we typically purchase components and manufacture products for customer orders or in anticipation of customer orders based on customer forecasts. For a variety of reasons, such as decreased end-user demand for the products we are manufacturing, our customers may not purchase all of the products we have manufactured or for which we have purchased components. In either event, we would attempt to recoup our materials and manufacturing costs by means such as returning components to our vendors, disposing of excess inventory through other channels or requiring our OEM customers to purchase or otherwise compensate us for such excess inventory. Some of our significant customer agreements do not give us the ability to require our OEM customers to do this. To the extent we are unsuccessful in recouping our material and manufacturing costs, not only would our net sales be adversely affected, but also our operating results would be disproportionately adversely affected. Moreover, carrying excess inventory would reduce the working capital we have available to continue to operate and grow our business.

Uncertainties and adverse trends affecting our industry or any of our major customers may adversely affect our operating results.

Our business depends primarily on a specific segment of the electronics industry, medical instrumentation technology products, which is subject to rapid technological change and pricing and margin pressure. This industry

has historically been cyclical and subject to significant downturns characterized by diminished product demand, rapid declines in average selling prices and production over-capacity. In addition, changes in government policy relating to reimbursement for the purchase and use of medical capital equipment could also affect our sales. Our customers' markets are also subject to economic cycles and are likely to experience recessionary periods in the future. The economic conditions affecting our industry, in general, or any of our major customers, in particular, may adversely affect our operating results. Our businesses outside the medical instrumentation technology product sector are subject to the same or greater technological and cyclical pressures.

Our customers' delay or inability to obtain any necessary United States or foreign regulatory clearances or approvals for their products could have a material adverse effect on our business.

Our products are used by a number of our customers in the production of medical devices that are the subject of a high level of regulatory oversight. A delay or inability to obtain any necessary United States or foreign regulatory clearances or approvals for products could have a material adverse effect on our business. The process of obtaining clearances and approvals can be costly and time-consuming. There is a further risk that any approvals or clearances, once obtained, may be withdrawn or modified. Medical devices cannot be marketed in the United States without clearance or approval by the FDA. Medical devices sold in the United States must also be manufactured in compliance with FDA Good Manufacturing Practices, which regulate the design, manufacture, packing, storage and installation of medical devices. Moreover, medical devices are required to comply with FDA regulations relating to investigational research and labeling. States may also regulate the manufacture, sale and use of medical devices. Medical device products are also subject to approval and regulation by foreign regulatory and safety agencies.

Analogic's business strategy involves the pursuit of acquisitions or business combinations, which may be difficult to integrate, disrupt its business, dilute stockholder value or divert management attention.

As part of its business strategy, Analogic or its subsidiaries may consummate additional acquisitions or business combinations. Acquisitions are typically accompanied by a number of risks, including the difficulty of integrating the operations and personnel of the acquired companies, the potential disruption of Analogic's ongoing business and distraction of management, expenses related to the acquisition and potential unknown liabilities associated with acquired businesses.

If Analogic is not successful in completing acquisitions that it may pursue in the future, Analogic may have incurred substantial expenses and devoted significant management time and resources in seeking to complete proposed acquisitions that will not generate benefits for it. In addition, with future acquisitions, Analogic could use substantial portions of its available cash as consideration for these acquisitions.

Our annual and quarterly operating results are subject to fluctuations, which could affect the market price of our Common Stock.

Our annual and quarterly results may vary significantly depending on various factors, many of which are beyond our control, and may not meet the expectations of securities analysts or investors. If this occurs, the price of our Common Stock would likely decline.

These factors include:

- variations in the timing and volume of customer orders relative to our manufacturing capacity;
- introduction and market acceptance of our customers' new products;
- changes in demand for our customers' existing products;
- the timing of our expenditures in anticipation of future orders;
- effectiveness in managing our manufacturing processes;
- changes in competitive and economic conditions generally or in our customers' markets;
- changes in the cost or availability of components or skilled labor; and
- foreign currency exposure

As is the case with many technology companies, we typically ship a significant portion of our products in the last month of a quarter. As a result, any delay in anticipated sales is likely to result in the deferral of the associated revenue beyond the end of a particular quarter, which would have a significant effect on our operating results for that quarter. In addition, most of our operating expenses do not vary directly with net sales and are difficult to adjust in the short term. As a result, if net sales for a particular quarter were below our expectations, we could not proportionately reduce operating expenses for that quarter, and, therefore, that revenue shortfall would have a disproportionate adverse effect on our operating results for that quarter.

Loss of any of our key personnel could hurt our business because of their industry experience and their technological expertise.

We operate in a highly competitive industry and depend on the services of our key senior executives and our technological experts. The loss of the services of one or several of our key employees or an inability to attract, train and retain qualified and skilled employees, specifically engineering and operations personnel, could result in the loss of customers or otherwise inhibit our ability to operate and grow our business successfully.

If we are unable to maintain our technological expertise in research and product development and manufacturing processes we will not be able to successfully compete.

We believe that our future success will depend upon our ability to provide research and product development and manufacturing services that meet the changing needs of our customers. This requires that we successfully anticipate and respond to technological changes in design and manufacturing processes in a cost-effective and timely manner. As a result, we continually evaluate the advantages and feasibility of new product design and manufacturing processes. We cannot, however, assure you that our development efforts will be successful.

One stockholder has a substantial interest in Analogic.

As of August 31, 2002, the Bernard M. Gordon Charitable Remainder Unitrust owned approximately 31% of Analogic's outstanding Common Stock. Bernard M. Gordon, Chairman and Chief Executive Officer of Analogic, and Julian Soshnick, Vice President and General Counsel of Analogic, serve as trustees of this trust and have full power to vote or dispose of the shares held by the trust. The trust, based on its ownership interest in Analogic, has the ability to exert substantial influence over the actions of Analogic.

Item 7A. *Quantitative and Qualitative Disclosures about Market Risk*

The Company places its cash investments in high credit quality financial instruments and, by policy, limits the amount of credit exposure to any one financial institution. The Company faces limited exposure to financial market risks, including adverse movements in foreign currency exchange rates and changes in interest rates. These exposures may change over time as business practices evolve and could have a material adverse impact on the Company's financial results. The Company's primary exposure has been related to local currency revenue and operating expenses in Europe.

The Company maintains a bond investment portfolio of various issuers, types, and maturities. The Company's cash and investments include cash equivalents, which the Company considers to be investments purchased with original maturities of three months or less. Investments having original maturities in excess of three months are stated at amortized cost, which approximates fair value, and are classified as available for sale. Total interest income, net for fiscal 2002 was \$4,060. An interest rate change of 10% would not have a material impact to the fair value of the portfolio or to future earnings.

The Company's three largest customers in fiscal 2002, each of which is a significant and valued customer, were Philips, General Electric and L-3 Communications, which accounted for approximately 18.2%, 12.3%, and 9.5%, respectively, of product and engineering revenue for the fiscal year ended July 31, 2002. Loss of any one of these customers would have a material adverse effect upon the Company's business.

PART IV

Item 15. Exhibits, Financial Statement Schedules and Reports on Form 8-K

<u>Page Number</u>		
(a)	1.	Financial Statements
		Report of Independent Auditors 34
		Consolidated Balance Sheets at July 31, 2002 (Restated) and 2001 (Restated) 35
		Consolidated Statements of Income for the years ended July 31, 2002, (Restated) 2001 (Restated) and 2000 36
		Consolidated Statements of Stockholders' Equity for the years ended July 31, 2002, (Restated) 2001 (Restated) and 2000 37
		Consolidated Statements of Cash Flows for the years ended July 31, 2002, (Restated) 2001 (Restated) and 2000 38
		Notes to Consolidated Financial Statements 39-56
(b)		Report on Form 8-K
		No reports on Form 8-K were filed by the registrant during the quarter ended July 31, 2002.

SIGNATURES

Pursuant to the requirements of the Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this Amendment to be signed on its behalf by the undersigned, thereunto duly authorized.

Analogic Corporation
Registrant

/s/John W. Wood Jr.

John W. Wood Jr.
President and Chief Executive Officer
(Principal Executive Officer)

Date: October 27, 2003

/s/John J. Millerick

John J. Millerick
Senior Vice President,
Chief Financial Officer and Treasurer
(Principal Financial and Accounting Officer)

Date: October 27, 2003

REPORT OF INDEPENDENT AUDITORS

To the Board of Directors and
Stockholders of Analogic Corporation:

In our opinion, the consolidated financial statements listed in the index appearing under Item 15(a)(1) present fairly, in all material respects, the financial position of Analogic Corporation and its subsidiaries at July 31, 2002 and 2001, and the results of their operations and their cash flows for each of the three years in the period ended July 31, 2002, in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedule listed in the index appearing under Item 15(a)(2) presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. These financial statements and financial statement schedule are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements and the financial statement schedule based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in Note 2, the Consolidated Financial Statements for the years ended July 31, 2002 and 2001 have been restated.

/s/ PricewaterhouseCoopers LLP

Boston, Massachusetts
September 18, 2002, except for the matters
disclosed in Note 2, as to which
the date is October 13, 2003

**ANALOGIC CORPORATION AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS**

	July 31,	
	2002	2001
	(in thousands)	
	Restated	Restated
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 123,168	\$ 46,013
Marketable securities, at market	58,621	76,899
Accounts and notes receivable, net of allowance for doubtful accounts of \$1,308 in 2002, and \$1,268 in 2001	57,027	65,937
Accounts receivable from affiliates, net	4,092	2,350
Inventories	65,128	60,696
Costs related to deferred revenue	2,171	84
Refundable and deferred income taxes	11,567	10,369
Other current assets	7,969	7,410
	<u>329,743</u>	<u>269,758</u>
Total current assets	329,743	269,758
Property, plant and equipment, net	79,613	68,846
Investments in and advances to affiliated companies	8,619	4,692
Capitalized software, net	4,333	5,488
Costs related to deferred revenue	8,643	4,907
Other assets	6,639	5,468
	<u>437,590</u>	<u>359,159</u>
Total Assets	\$437,590	\$359,159
LIABILITIES AND STOCKHOLDERS EQUITY		
Current liabilities:		
Mortgage and other notes payable	\$ 226	\$ 369
Obligations under capital leases	314	275
Accounts payable, trade	24,731	15,378
Accrued liabilities	16,948	20,466
Deferred revenue	7,964	4,775
Advance payments and other	62,244	972
Accrued income taxes	3,091	1,904
	<u>115,518</u>	<u>44,139</u>
Total current liabilities	115,518	44,139
Long-term liabilities:		
Mortgage and other notes payable	4,069	4,896
Obligations under capital leases	337	664
Deferred revenue	12,886	9,130
Deferred income taxes	2,429	1,836
	<u>19,721</u>	<u>16,526</u>
Total long-term liabilities	19,721	16,526
Commitments		
Stockholders equity:		
Common stock, \$.05 par; authorized 30,000,000 shares; issued 14,126,202 shares in 2002; 14,069,702 shares in 2001	706	703
Capital in excess of par value	39,379	37,857
Retained earnings	275,108	275,807
Accumulated other comprehensive income	(320)	(1,598)

Edgar Filing: ANALOGIC CORP - Form 10-K/A

Treasury stock, at cost; 855,154 shares in 2002; 846,185 shares in 2001	(8,313)	(9,035)
Unearned compensation	(4,209)	(5,240)
	<u> </u>	<u> </u>
Total stockholders' equity	302,351	298,494
	<u> </u>	<u> </u>
Total Liabilities and Stockholders' Equity	\$437,590	\$359,159
	<u> </u>	<u> </u>

The accompanying notes are an integral part of these financial statements

ANALOGIC CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME

	Years Ended July 31,		
	2002	2001	2000
	(in thousands, except per share data)		
	Restated	Restated	
Net revenue:			
Product	\$ 270,064	\$ 311,671	\$ 255,250
Engineering	26,499	27,706	23,293
Other	9,563	12,762	13,038
	306,126	352,139	291,581
Cost of sales:			
Product	169,687	201,516	160,953
Engineering	23,209	23,199	17,413
Other	5,194	6,354	6,203
Asset impairment charges	8,883	3,200	
	206,973	234,269	184,569
Gross margin	99,153	117,870	107,012
Operating expenses:			
Research and product development	39,105	39,624	36,482
Selling and marketing	32,500	32,577	26,207
General and administrative	29,253	32,796	27,526
	100,858	104,997	90,215
Income from operations	(1,705)	12,873	16,797
Other (income) expense:			
Interest income, net	(4,060)	(5,402)	(5,737)
Equity in unconsolidated affiliates	(614)	(1,890)	1,286
Other, net	(812)	646	156
	(5,486)	(6,646)	(4,295)
Income before income taxes and minority interest	3,781	19,519	21,092
Provision for income taxes	775	5,726	6,539
Minority interest		205	487
Net income	\$ 3,006	\$ 13,588	\$ 14,066
Net income per common share:			
Basic	\$ 0.23	\$ 1.05	\$ 1.10
Diluted	\$ 0.23	\$ 1.04	\$ 1.09
Weighted-average shares outstanding:			
Basic	13,129	12,950	12,817
Diluted	13,194	13,055	12,883

Edgar Filing: ANALOGIC CORP - Form 10-K/A

The accompanying notes are an integral part of these financial statements

ANALOGIC CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY
Years Ended July 31, 2002, 2001 and 2000

	Common Stock		Capital in Excess Par value	Treasury Stock	
	Shares	Amount		Shares	Amount
Balance, July 31, 1999	13,884,127	\$ 694	\$ 24,718	(1,169,070)	\$(13,100)
Shares issued for employee stock options, grants, and stock purchase plan, net of cancellations	96,375	5	2,655	66,935	1,231
Tax benefit of disqualifying dispositions			260		
Amortization of unearned compensation					
Dividends paid (\$0.28 per share)					
Other			70		
Comprehensive Income:					
Net income for the year					
Translation adjustments (net of tax of \$1,265)					
Unrealized marketable securities gains and losses (net of tax of \$122)					
Total Comprehensive Income					
Balance, July 31, 2000	13,980,502	699	27,703	(1,102,135)	(11,869)
Shares issued for employee stock options, grants, and stock purchase plan, net of cancellations	89,200	4	4,643	65,695	802
Tax benefit of disqualifying dispositions					
Amortization of unearned compensation					
Dividends paid (\$0.28 per share)					
Shares issued to purchase minority interest in subsidiary			5,552	190,255	2,032
Adjustment to reporting period of equity investment					
Other			(41)		
Comprehensive Income:					
Net income for the year					
Translation adjustments (net of tax of \$485)					
Unrealized marketable securities gains and losses (net of tax of \$824)					
Total Comprehensive Income					
Balance, July 31, 2001 (Restated)	14,069,702	703	37,857	(846,185)	(9,035)
Shares issued for employee stock options, grants, and stock purchase plan, net of cancellations	56,500	3	1,065	(8,969)	722
Tax benefit of disqualifying dispositions			457		
Amortization of unearned compensation					
Dividends paid (\$0.28 per share)					
Comprehensive Income					
Net income for the year					
Translation adjustments (net of tax \$653)					
Unrealized marketable securities gains and losses (net of tax of \$181)					

Edgar Filing: ANALOGIC CORP - Form 10-K/A

Total Comprehensive Income					
Balance, July 31, 2002 (Restated)	14,126,202	\$ 706	\$ 39,379	(855,154)	\$ (8,313)

[Additional columns below]

[Continued from above table, first column(s) repeated]

	Unearned Compensation	Retained Earnings	Accumulated Other Comprehensive Income	Total Stockholders Equity
Balance, July 31, 1999	\$(1,305)	\$255,651	\$(1,023)	\$265,635
Shares issued for employee stock options, grants, and stock purchase plan, net of cancellations	(2,120)			1,771
Tax benefit of disqualifying dispositions				260
Amortization of unearned compensation	644			644
Dividends paid (\$0.28 per share)		(3,590)		(3,590)
Other				70
Comprehensive Income:				
Net income for the year		14,066		14,066
Translation adjustments (net of tax of \$1,265)			(309)	(309)
Unrealized marketable securities gains and losses (net of tax of \$122)			(786)	(786)
Total Comprehensive Income				12,971
Balance, July 31, 2000	(2,781)	266,127	(2,118)	277,761
Shares issued for employee stock options, grants, and stock purchase plan, net of cancellations	(3,435)			2,014
Tax benefit of disqualifying dispositions				976
Amortization of unearned compensation	976			976
Dividends paid (\$0.28 per share)		(3,626)		(3,626)
Shares issued to purchase minority interest in subsidiary				7,584
Adjustment to reporting period of equity investment		(282)		(282)
Other				(41)
Comprehensive Income:				
Net income for the year		13,588		13,588
Translation adjustments (net of tax of \$485)			(738)	(738)
Unrealized marketable securities gains and losses (net of tax of \$824)			1,258	1,258
Total Comprehensive Income				14,108
Balance, July 31, 2001 (Restated)	(5,240)	275,807	(1,598)	298,494
Shares issued for employee stock options, grants, and stock purchase plan, net of cancellations	(23)			1,767
Tax benefit of disqualifying dispositions				457
Amortization of unearned compensation	1,054			1,054
Dividends paid (\$0.28 per share)		(3,705)		(3,705)
Comprehensive Income:				
Net income for the year		3,006		3,006
Translation adjustments (net of tax \$653)			1,002	1,002
Unrealized marketable securities gains and losses (net of tax of \$181)			276	276

Edgar Filing: ANALOGIC CORP - Form 10-K/A

Total Comprehensive Income				4,284
Balance, July 31, 2002 (Restated)	\$ (4,209)	\$ 275,108	\$ (320)	\$ 302,351
	<u> </u>	<u> </u>	<u> </u>	<u> </u>

The accompanying notes are an integral part of these financial statements

**ANALOGIC CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS**

	Years Ended July 31,		
	2002	2001	2000
	Restated	(in thousands) Restated	
OPERATING ACTIVITIES:			
Net income	\$ 3,006	\$ 13,588	\$ 14,066
Adjustments to reconcile net income to net cash provided by operating activities:			
Deferred income taxes	(1,778)	(2,505)	(2,562)
Depreciation and amortization	15,129	15,560	14,343
Minority interest in net income of consolidated subsidiaries		530	487
Allowance for doubtful accounts	99	492	91
Impairment of assets	8,883	3,200	
Loss (gain) on sale of equipment	86	(109)	(158)
Equity (gain) loss in unconsolidated affiliates	(614)	(1,890)	1,286
Compensation from stock grants	1,054	976	644
Other than temporary decline in equity investments	142	487	110
Net changes in operating assets and liabilities	68,757	(2,825)	(13,382)
NET CASH PROVIDED BY OPERATING ACTIVITIES	94,764	27,504	14,925
INVESTING ACTIVITIES:			
Investments in and advances to affiliated companies	(10,373)		(2,805)
Return of investment from affiliated company	2,302	1,696	
Additions to property, plant and equipment	(23,316)	(18,591)	(13,789)
Capitalized software	(2,439)	(3,621)	(3,001)
Proceeds from sale of property, plant and equipment	91	135	769
Purchases of marketable securities			(8,805)
Maturities of marketable securities	18,735	12,425	14,840
NET CASH USED BY INVESTING ACTIVITIES	(15,000)	(7,956)	(12,791)
FINANCING ACTIVITIES:			
Payments on debt and capital lease obligations	(1,146)	(1,076)	(988)
Issuance of stock pursuant to stock options and employee stock purchase plan	1,767	1,928	1,771
Dividends paid to shareholders	(3,706)	(3,626)	(3,590)
NET CASH USED BY FINANCING ACTIVITIES	(3,085)	(2,774)	(2,807)
EFFECT OF EXCHANGE RATE CHANGES ON CASH	476	107	(212)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	77,155	16,881	(885)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	46,013	29,132	30,017
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 123,168	\$ 46,013	\$ 29,132

Edgar Filing: ANALOGIC CORP - Form 10-K/A

The accompanying notes are an integral part of these financial statements

ANALOGIC CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(in thousands except share and per share data)

1. Summary of business operations and significant accounting policies

Business operations

Analogic Corporation and its subsidiaries (Analogic or the Company) are engaged primarily in the design, manufacture and sale of high technology, high performance, high-precision data acquisition, conversion (analog/digital) and signal processing instruments and systems to customers that manufacture products for medical and industrial use. The Company is subject to risks common to companies in the medical instrumentation technology industry, including, but not limited to, development by its competitors of new technological innovations, dependence on key personnel, loss of any significant customer, protection of proprietary technology, and compliance with regulations of domestic and foreign regulatory authorities and agencies.

Significant accounting policies are as follows:

(a) Principles of consolidation

The consolidated financial statements include the accounts of the Company and its subsidiaries, all of which are wholly-owned. Investments in companies in which ownership interests range from 19 to 50 percent and/or the Company exercises significant influence over operating and financial policies are accounted for using the equity method. Other investments are accounted for using the cost method. All inter-company accounts and transactions have been eliminated.

(b) Basis of presentation

Certain prior years' financial statement items have been reclassified to conform to the current year's presentation and accounting principles generally accepted in the United States.

(c) Inventories

Inventories are stated at the lower of cost or market using the first-in, first-out (FIFO) method. Inventories include material, labor and manufacturing overhead costs.

(d) Property, plant and equipment

Property, plant and equipment are recorded at cost and depreciated using the straight-line method over their estimated useful lives. Assets under capital leases and leasehold improvements are amortized over the shorter of their estimated useful lives or the term of the respective leases or the life of the improvements. Upon retirement or disposal, the cost of the asset disposed of and the related accumulated depreciation are removed from the accounts and any gain or loss is reflected in income. Expenditures for maintenance and repairs are charged to expense while the cost of significant improvements, which extend the life of the underlying asset, are capitalized.

ANALOGIC CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(in thousands except share and per share data)

The annual provisions for depreciation and amortization have been computed in accordance with the following ranges of estimated useful lives:

Buildings	35 years
Property under capital lease	5 to 22 years
Manufacturing equipment	4 to 7 years
Furniture, fixtures and computer equipment	4 to 8 years
Leasehold and capital lease improvements	life of lease
Motor vehicles	3 years

Interest is capitalized in connection with the in-house construction of fixed assets. The capitalized interest is recorded as part of the asset to which it relates and is amortized over the asset's estimated useful life.

(e) Revenue recognition

The Company recognizes the majority of its revenue in accordance with SEC Staff Accounting Bulletin No. 101 Revenue Recognition in Financial Statements (SAB 101). Revenue related to product sales is recognized upon shipment provided that title and risk of loss has passed to the customer, there is persuasive evidence of an arrangement, the sales price is fixed or determinable, collection of the related receivable is reasonably assured and customer acceptance criteria, if any, have been successfully demonstrated. For product sales with acceptance criteria that are not successfully demonstrated prior to shipment, revenue is recognized upon customer acceptance provided all other revenue recognition criteria have been met. Hardware maintenance revenues are recognized ratably over the life of the contracts. For business units that sell software, the Company recognizes revenue in accordance with the AICPA's Statement of Position 97-2, Software Revenue Recognition. The application of SOP 97-2 requires judgment, including whether a software arrangement includes multiple elements, and if so, whether vendor-specific objective evidence (VSOE) of fair value exists for those elements. Software revenue is recognized upon delivery, provided that persuasive evidence of an arrangement exists, no significant obligations with regards to installation or implementation remain, fees are fixed or determinable, collectibility is reasonably assured and customer acceptance, when applicable, is obtained. Software maintenance revenues are recognized ratably over the life of the contracts. Service revenues are recognized at the time the services are rendered. The Company provides engineering services to some of its customers on a contractual basis and recognizes revenue using the percentage of completion method. The Company estimates the percentage of completion on contracts with fixed fees on a monthly basis utilizing hours incurred to date as a percentage of total estimated hours to complete the project. If the Company does not have a sufficient basis to measure progress towards completion, revenue is recognized upon completion of the contract. When total cost estimates exceed revenues, the Company accrues for the estimated losses immediately. Revenue related to the hotel operations is recognized as services are performed.

(f) Capitalized software costs

Software development costs incurred subsequent to establishing technological feasibility through general release of the software products are capitalized. Capitalized costs are amortized on a straight-line basis over the economic lives of the related products, generally three years. Amortization expense was \$1,772, \$1,647 and \$1,778 in fiscal 2002, 2001 and 2000, respectively and is included in product cost of sales. The unamortized balance of capitalized software was \$4,333 and \$5,488 at July 31, 2002 and 2001, respectively.

(g) Warranty costs

The Company provides for estimated warranty costs as products are shipped.

ANALOGIC CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(in thousands except share and per share data)

(h) Research and product development costs

Research and product development costs are expensed as incurred and include primarily engineering salaries, overhead and materials used in connection with research and development projects.

(i) Income taxes

The Company accounts for income taxes under the asset and liability method, which requires recognition of deferred tax assets, subject to valuation allowances, and liabilities for the expected future tax consequences of events that have been included in the financial statements or tax returns. Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of asset and liabilities for financial reporting and income tax purposes. A valuation allowance is established if it is more likely than not that all or a portion of the net deferred tax assets will not be realized.

The Company does not provide for U.S. Federal income taxes on undistributed earnings of consolidated foreign subsidiaries as such earnings are intended to be indefinitely reinvested in those operations. Determination of the potential deferred income tax liability on these undistributed earnings is not practicable because such liability, if any, is dependent on circumstances existing if and when remittance occurs.

(j) Net Income per share

Basic net income per share is computed using the weighted average number of common shares outstanding during the period. Diluted net income per share is computed using the weighted average number of common and diluted common equivalent shares outstanding during the period. Dilutive common equivalent shares consists of stock options and restricted stock.

(k) Cash and cash equivalents

The Company considers all highly liquid investments with a maturity of three months or less at acquisition date to be cash equivalents. Cash equivalents amounted to approximately \$122,000 and \$46,000 at July 31, 2002 and 2001, respectively.

(l) Concentration of risk

Financial instruments that potentially subject the Company to concentrations of credit risk consist principally of cash and cash equivalents, marketable securities and accounts receivable. The Company places its cash investments and marketable securities in high credit quality financial instruments and by policy, limits the amount of credit exposure to any one financial institution. The Company grants credit to domestic and foreign original equipment manufacturers, distributors and end users, and performs ongoing credit evaluations on its customers' financial condition.

We depend on a small number of customers for a large portion of our business, and changes in our customers' orders may have a significant impact on our operating results. If a major customer significantly reduces the amount of business it does with us, there would be an adverse impact on our operating results. One export customer accounted for approximately \$54,000 and \$78,000 or 18% and 23% of total product and engineering revenue in fiscal 2002 and 2001, respectively. Of the total product and engineering revenue, one domestic customer accounted for approximately \$37,000 in fiscal 2002 and 2001, or 12% and 11%, respectively. The Company's ten largest customers, including Philips, General Electric and L-3 Communications, accounted for approximately 67% of product and engineering revenue during fiscal 2002.

ANALOGIC CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(in thousands except share and per share data)

(m) Marketable securities

The Company's marketable securities are categorized as available-for-sale securities, as defined by the Statement of Financial Accounting Standards No. 115, Accounting for Certain Investments in Debt and Equity Securities. Unrealized marketable securities gains and losses are reflected as a net amount under the caption of accumulated other comprehensive income within the statement of stockholders' equity. Realized gains and losses are recorded within the statement of income under the caption other income or expenses. For the purpose of computing realized gains and losses, cost is identified on a specific identification basis.

(n) New Accounting Pronouncements

In June 2001, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standard (SFAS) No. 141, Business Combinations (SFAS No. 141). SFAS No. 141 requires that all business combinations be accounted for under the purchase method only and that certain acquired intangible assets in a business combination be recognized as assets apart from goodwill. SFAS No. 141 is effective for all business combinations initiated after June 30, 2001 and for all business combinations accounted for by the purchase method for which the date of acquisition is after June 30, 2001. The Company has adopted SFAS No. 141 in the fiscal year ended July 31, 2002.

In June 2001, the FASB issued SFAS No. 142, Goodwill and Other Intangible Assets (SFAS No. 142), which requires that amortization of goodwill be replaced with periodic tests of the goodwill's impairment and that intangible assets other than goodwill be amortized over their useful lives. The provisions of SFAS No. 142 will be effective for fiscal years beginning after December 15, 2001, and was adopted by the Company, as required, on August 1, 2002. The adoption of this standard is not expected to have a material effect on the Company's financial position and results from operations.

In June 2001, the FASB issued SFAS No. 143, Accounting for Asset Retirement Obligations (SFAS No. 143), which addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated retirement costs. The standard applies to legal obligations associated with the retirement of long-lived assets that result from the acquisition, construction, development and/or normal use of the asset. SFAS No. 143 is effective for fiscal years beginning after June 15, 2002. The adoption of this standard is not expected to have a material effect on the Company's financial position and results from operations.

In August 2001, the FASB issued SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets (SFAS No. 144). SFAS No. 144 supersedes FASB 121, Accounting for the Impairment of Long-Lived Assets and for Long Lived Assets to Be Disposed of. SFAS No. 144 applies to all long-lived assets (including discontinued operations) and consequently amends Accounting Principles Board Opinion No. 30 (APB 30), Reporting Results of Operations - Reporting the Effects of Disposal of a Segment of a Business. SFAS No. 144 is effective for financial statements issued for fiscal years beginning after December 15, 2001, and thus the Company has adopted this requirement beginning August 1, 2002. The adoption of this standard is not expected to have a material effect on the Company's financial position and results from operations.

In June 2002, the FASB issued SFAS No. 146, Accounting for Costs Associated with Exit or Disposal Activities (SFAS No. 146). SFAS No. 146 addresses financial accounting and reporting for costs associated with exit or disposal activities and nullifies Emerging Issues Task Force (EITF) Issue No. 94-3, Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (Including Certain Costs Incurred in a Restructuring). The principal difference between SFAS No. 146 and EITF 94-3 relates to its requirements for recognition of a liability for a cost associated with an exit or disposal activity. SFAS No. 146 requires that a liability for a cost associated with an exit or disposal activity be recognized when the liability is incurred. Under EITF 94-3, a liability for an exit cost as defined in EITF 94-3 was recognized at the date of an entity's commitment to an exit plan. Therefore, SFAS No. 146 eliminates the definition and requirements for recognition of exit costs in EITF 94-3. SFAS No. 146 also establishes that fair value is the objective for initial measurement of the liability. The provisions of SFAS No. 146 are effective for exit or disposal activities that are

ANALOGIC CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(in thousands except share and per share data)

initiated after December 31, 2002 and, therefore, will be adopted by the Company on January 1, 2003. The adoption of this standard is not expected to have a material effect on the Company's financial position and results from operations.

(o) Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of expenses during the reporting periods. These estimates include reserves on accounts receivable, inventory and accruals of liabilities. Actual results could differ from those estimates.

(p) Comprehensive income

Statement of Financial Accounting Standards No. 130, (SFAS 130), Reporting Comprehensive Income, established standards for reporting and display of comprehensive income and its components. Components of comprehensive income include net income and certain transactions that have generally been reported in the consolidated statements of stockholders' equity. Other comprehensive income consists of unrealized gains and losses on marketable securities and foreign currency translation adjustments.

(q) Stock-based compensation

Statement of Financial Accounting Standards No. 123, (SFAS 123), Accounting for Stock-based Compensation, encourages, but does not require, recognition of compensation expense based on the fair value of employee stock-based compensation instruments. The Company has not adopted the fair value method of accounting for employee stock-based compensation, but instead complies with the pro forma disclosure requirements.

(r) Fair value of financial instruments

The carrying amounts of cash, cash equivalents, receivables, mortgages and other notes payable approximate fair value. The fair values of marketable securities are estimated based on quoted market price for these securities.

(s) Impairment of Long-Lived Assets

The Company evaluates the recoverability of its long-lived assets, primarily fixed assets, in accordance with Statement of Financial Accounting Standards No. 121, (SFAS 121), Accounting for the Impairment of Long-Lived Assets to be Disposed of. SFAS No. 121 requires recognition of impairment of long-lived assets in the event the net book value of such assets exceeds the estimated future undiscounted cash flows attributable to such assets.

(t) Translation of Foreign Currencies

The assets and liabilities of the Company's foreign subsidiaries, whose cash flows are primarily in their local currency, have been translated into U.S. dollars using the current exchange rates at each balance sheet date. The operating results of these foreign subsidiaries have been translated at average exchange rates that prevailed during each reporting period. Adjustments resulting from translation of foreign currency financial statements are reflected as accumulated other comprehensive income in the consolidated balance sheet. Exchange gains and losses resulting from foreign currency transactions (transactions denominated in a currency other than that of the entities primary cash flow) are included in operations in the period in which they occur.

ANALOGIC CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(in thousands except share and per share data)

2. Restatement:

The Company has restated its prior period financial statements to reflect the application of the appropriate accounting principles to the recognition of software revenue by its 100% owned U.S. subsidiary Camtronics Medical Systems, Ltd, and to the treatment of foreign currency exchange gains and losses related to an inter-company loan between the Company and B-K Medical Systems A/S. The adjustments related to these issues resulted in a decrease in previous reported revenues of \$7,438, net income of \$324, and diluted earnings per share of \$0.02, compared to the Company's financial results previously reported for the year ended July 31, 2002.

Summarized below is a more detailed discussion of the restatements along with a comparison of the amounts previously reported in the balance sheet and the statement of operations in Form 10-K for the year ended July 31, 2002.

Software Revenue

In connection with the preparation of its Financial Statements for the fiscal year ended July 31, 2003 the Company concluded that its accounting for revenue at its Camtronics subsidiary did not meet required accounting standards. The Company has taken steps to ensure that Camtronics sales transactions will be properly accounted for in the future.

Camtronics previously accounted for all of its revenues in accordance with Staff Accounting Bulletin 101, "Revenue Recognition" (SAB 101). The Company has determined that Camtronics' revenue recognition policy should be in accordance with American Institute of Certified Public Accountants (AICPA) Statement of Position 97-2. Accordingly, "Software Revenue Recognition" (SOP 97-2), certain revenues originally recorded in prior periods should have been deferred. In accordance with SAB 101, the Company had previously recognized revenue when the major components of software had been delivered, installed, and accepted by the customer. In the majority of sales transactions involved in the restatement, the customer has already installed and paid for the software it had accepted. As required by SOP 97-2, the Company will recognize the total revenue related to transactions involving software once all components are delivered, installed, and accepted by the customer.

Camtronics' revenues are derived primarily from the sale of Digital Cardiac Information Systems. System sales revenues consist of the following components: computer software licenses, computer hardware, installation support, and sublicensed software. In addition, Camtronics generates revenues related to system sales for software support, hardware maintenance, training, consulting and other professional services.

Camtronics recognizes revenue in accordance with the provisions of SOP 97-2. SOP 97-2 requires revenue earned on software arrangements involving multiple-elements to be allocated to each element based on the fair values of those elements or by use of the residual method. Under the residual method, revenue is recognized in a multiple-element arrangement when vendor-specific objective evidence (VSOE) of fair value exists for all of the undelivered elements in the arrangement, which is determined by the price charged when that element is sold separately (i.e. professional services, software support, hardware maintenance, hardware and sublicensed software), but does not exist for one or more of the delivered elements in the arrangement (i.e. software solutions). Specifically, Camtronics determines the fair value of the maintenance portion of the arrangement based on the renewal price of the maintenance charged to clients, professional services portion of the arrangement, other than installation services, based on hourly rates which Camtronics charges for these services when sold apart from a software license, and the hardware and sublicensed software based on the prices for these elements when they are sold separately from the software. If evidence of the fair value cannot be established for the undelivered elements of a license agreement, the entire amount of revenue under the arrangement is deferred until these elements have been delivered or objective evidence of fair value for the remaining undelivered element is established.

Inherent in the revenue recognition process are significant management estimates and judgments, which influence the timing and the amount of revenue recognition. Camtronics provides several models for the procurement of its digital cardiac

information systems. The predominant model includes a perpetual software license agreement, project-related installation services, professional consulting services, computer hardware and sub-licensed software and software support.

Camtronics provides installation services, which include project-scoping services, conducting pre-installation audits detailed installation plans, actual installation of hardware components, and testing of all hardware and software installed at the customer site. Because installation services are deemed to be essential to the functionality of the software, software license and installation services fees are recognized upon completion of installation.

Camtronics also provides professional consulting services, which include consulting activities that fall outside of the scope of the standard installation services. These services vary depending on the scope and complexity requested by the client. Examples of such services may include additional database consulting, system configuration, project management, interfacing to existing systems, and network consulting. Professional consulting services generally are not deemed to be essential to the functionality of the software, and thus, do not impact the timing of the software license revenue recognition. Professional consulting service revenue is recognized as the services are performed.

Hardware and software maintenance fees are marketed under annual and multi-year arrangements and are recognized as revenue ratably over the contracted maintenance term.

Deferred revenue is comprised of 1) license fee, maintenance and other which had been invoiced, and paid in the majority of cases service revenues for which payment has been received and for which services have not yet been performed and 2) revenues related to delivered components of a multiple-element arrangement for which fair value has not been determined for components not yet delivered or accepted by the customer. Costs related to deferred revenue represents costs of goods sold and services provided and sales commission expenses.

Accounting for Foreign Exchange Transactions

The Company also concluded that the application of Financial Accounting Standard No. 52, Foreign Currency Translation (FAS No. 52), with respect to foreign exchange gains (losses) attributable to an inter-company loan from the Company to its B-K subsidiary did not meet required accounting standards. Accordingly, gains (losses), which had been previously reported in Stockholders' Equity as accumulated comprehensive income, must be recognized as gains (losses) in determining prior period operating results.

The Company had provided funding to B-K in December 2001, March 2002, and May 2002 for its new headquarters building via three interest bearing, U.S. dollar denominated inter-company notes. These notes at their inception totaled \$12,900 and were to be repaid quarterly (principal and interest) over a 20 year period.

B-K had determined foreign exchange gain (loss) at the end of each quarter for the then outstanding inter-company debt by marking this debt to the market foreign exchange rates and recording any unrealized gain or loss within Stockholders' Equity via the accumulative other comprehensive income account. When B-K actually paid down the debt each quarter, realized gains (losses) on these inter-company debt payments were reflected in B-K's quarterly statements of operations.

Upon further review of the Company's application of FAS No. 52, it was determined that foreign exchange gains (losses) must be recognized in determining each quarter's operating results and not recorded within Stockholders' Equity via the accumulative other comprehensive income account. During the quarter ended July 31, 2003, the Company converted the then outstanding inter-company debt of \$12,000 to equity. The Company currently has no outstanding inter-company debt between it and its B-K subsidiary.

Deferred Revenue and costs related to deferred revenue which have been classified within the Balance Sheet as long-term represent specific transactions where Camtronics has determined that it will not meet VSOE requirements for these transactions under SOP 97-2 within the next twelve calendar months.

ANALOGIC CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(in thousands except share and per share data)

Statements of Income:

	July 31, 2002		
	Previously Reported	Restated	Change
Net revenue:			
Product	\$ 277,502	\$ 270,064	\$ (7,438) (a)
Engineering	26,499	26,499	
Other	9,563	9,563	
	313,564	306,126	(7,438)
Cost of sales:			
Product	174,769	169,687	(5,082) (b)
Engineering	23,209	23,209	
Other	5,194	5,194	
Asset impairment charges	8,883	8,883	
	212,055	206,973	(5,082)
Gross margin	101,509	99,153	(2,356)
Operating expenses:			
Research and product development	39,105	39,105	
Selling and marketing	33,148	32,500	(648) (c)
General and administrative	29,253	29,253	
	101,506	100,858	(648)
Income from operations	3	(1,705)	(1,708)
Other (income) expense:			
Interest income, net	(4,060)	(4,060)	
Equity in unconsolidated affiliates	(614)	(614)	
Other, net	475	(812)	(1,287) (d)
	(4,199)	(5,486)	(1,287)
Income before income taxes and minority interest	4,202	3,781	(421)
Provision for income taxes	872	775	(97) (e)
Net income	\$ 3,330	\$ 3,006	\$ (324)
Net income per common share:			
Basic	\$ 0.25	\$ 0.23	\$ (0.02)
Diluted	0.25	0.23	(0.02) (f)
Weighted-average shares outstanding:			
Basic	13,129	13,129	

Diluted

13,194

13,194

ANALOGIC CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(in thousands except share and per share data)

Statement of Income components increased (decreased) as a result of the following:

(a)	<i>Net revenue: Product</i> Adjust recognition of revenue for application of SOP 97-2	\$(7,438) <hr style="width: 50px; margin: 0 auto;"/>
(b)	<i>Cost of sales: Product</i> Adjust cost of sales related to transactions for which revenue has been deferred	\$(5,082) <hr style="width: 50px; margin: 0 auto;"/>
(c)	<i>Selling and marketing</i> Adjust commission expense related to transactions for which revenue has been deferred	\$ (648) <hr style="width: 50px; margin: 0 auto;"/>
(d)	<i>Other (income) expense: Other</i> Adjustment related to exchange gain on the B-K loan	\$(1,287) <hr style="width: 50px; margin: 0 auto;"/>
(e)	<i>Provision (benefit) for income taxes</i> Net decrease to provision due to above adjustments	\$ (97) <hr style="width: 50px; margin: 0 auto;"/>
(f)	<i>Net income per common share: Diluted</i> Net effect to diluted earnings per share due to above adjustments	\$ (0.02) <hr style="width: 50px; margin: 0 auto;"/>

ANALOGIC CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(in thousands except share and per share data)

Balance Sheets:

	July 31, 2002		
	Amount Previously Reported	Restated	Change
ASSETS			
Current assets:			
Cash and cash equivalents	\$ 123,168	\$ 123,168	
Marketable securities, at market	58,621	58,621	
Accounts and notes receivable, net of allowance for doubtful accounts	57,027	57,027	
Accounts receivable from affiliates, net	4,092	4,092	
Inventories	65,128	65,128	
Costs related to deferred revenue		2,171	\$ 2,171 (a)
Refundable and deferred income taxes	9,023	11,567	2,544 (b)
Other current assets	7,969	7,969	
	325,028	329,743	4,715
Property, plant and equipment, net	79,613	79,613	
Investments in and advances to affiliated companies	8,619	8,619	
Capitalized software, net	4,333	4,333	
Costs related to deferred revenue		8,643	8,643 (c)
Other assets	6,314	6,639	325 (d)
	6,314	6,639	325
Total Assets	\$ 423,907	\$ 437,590	\$ 13,683
LIABILITIES AND STOCKHOLDERS EQUITY			
Current liabilities:			
Mortgage and other notes payable	\$ 226	\$ 226	
Obligations under capital leases	314	314	
Accounts payable, trade	24,731	24,731	
Accrued liabilities	17,267	16,948	\$ (319) (e)
Deferred revenue	4,230	7,964	3,734 (f)
Advance payments and other	62,244	62,244	
Accrued income taxes	2,487	3,091	604 (g)
	111,499	115,518	4,019
Total current liabilities	111,499	115,518	4,019
Long-term liabilities:			
Mortgage and other notes payable	4,069	4,069	
Obligations under capital leases	337	337	
Deferred revenue	745	12,886	12,141 (h)
Deferred income taxes	2,162	2,429	267 (i)
	7,313	19,721	12,408
Total long-term liabilities	7,313	19,721	12,408
Commitments:			
Stockholders equity:			
Common stock, \$.05 par value; authorized 30,000,000 shares; issued 14,126,202 shares in 2002; 14,069,702 shares in 2001	706	706	

Edgar Filing: ANALOGIC CORP - Form 10-K/A

Capital in excess of par value	39,379	39,379		
Retained earnings	277,074	275,108	(1,966)	(j)
Accumulated other comprehensive income	458	(320)	(778)	(k)
Treasury stock, at cost; 855,154 shares in 2002; 846,185 shares in 2001	(8,313)	(8,313)		
Unearned compensation	(4,209)	(4,209)		
	<u>305,095</u>	<u>302,351</u>	<u>(2,744)</u>	
Total stockholders' equity				
Total Liabilities and Stockholders' Equity	<u>\$423,907</u>	<u>\$437,590</u>	<u>\$13,683</u>	

ANALOGIC CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(in thousands except share and per share data)

The increases (decreases) to the balance sheet components are due to (1) current period recognition of the effect of the current period restatement for foreign currency exchange gains and losses and current period deferrals of revenue and related costs; and (2) the cumulative effect at the beginning of the period for the restatements of prior periods for similar matters. On a net basis the balance sheet components increased (decreased) due to the following:

(a)	<i>Costs related to deferred revenue (short-term)</i> Deferred costs related to deferred revenue	\$ 2,171 <hr/>
(b)	<i>Refundable and deferred income taxes</i> Deferred income tax related to deferred costs and revenue	\$ 2,544 <hr/>
(c)	<i>Costs related to deferred revenue (long-term)</i> Deferred costs related to deferred revenue	\$ 8,643 <hr/>
(d)	<i>Other assets</i> Purchase accounting adjustments related to the acquisition of the remaining 19% of Camtronics in July, 2001 due to net effect from these adjustments for periods prior to such acquisition	\$ 325 <hr/>
(e)	<i>Accrued liabilities</i> Accrued warranty costs related to deferred revenue	\$ (319) <hr/>
(f)	<i>Deferred revenue (short-term)</i> Deferred revenue classified as short-term	\$ 3,734 <hr/>
(g)	<i>Accrued income taxes</i> Tax provision adjusted for the change to net income	\$ 604 <hr/>
(h)	<i>Deferred revenue (long-term)</i> Deferred revenue classified as long-term	\$12,141 <hr/>
(i)	<i>Deferred income taxes</i> Deferred income taxes related to expenses deferred to future periods	\$ 267 <hr/>
(j)	<i>Retained earnings</i> Net effect to retained earnings from above adjustments: Cumulative effect through July 31, 2001 Effect for the year ended July 31, 2002	\$ (1,642) (324) <hr/> \$ (1,966) <hr/>
(k)	<i>Accumulated other comprehensive income</i> Comprehensive income related to foreign currency gains (losses)	\$ (778) <hr/>

ANALOGIC CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(in thousands except share and per share data)

3. Business combinations

In July 2001, the Company's ownership of Camtronics Medical Systems, Ltd. (formerly Camtronics, Ltd.) increased from 81% to 100%, as a result of the Company acquiring all remaining outstanding shares of Camtronics common stock. The Company issued 190,255 shares of common stock from its treasury, for a value of \$7,584, to acquire the remaining 19% of minority interest. The Company recorded a premium in excess of book value of \$3,552, of which \$1,240 was applied to property, plant and equipment, and \$2,312 was applied to intangible assets (classified as other assets on the balance sheet) related to software and systems technology.

4. Marketable securities

Marketable securities are categorized as available-for-sale securities and summarized as follows:

	Gross Unrealized			Fair Value
	Cost	Gain	Loss	
July 31, 2002				
Debt securities issued by various state and local municipalities and agencies	\$ 56,390	\$ 2,231	\$	\$ 58,621
July 31, 2001				
Debt securities issued by various state and local municipalities and agencies	\$ 75,125	\$ 1,775	\$ (1)	\$ 76,899

The cost and estimated fair value of current debt securities at July 31, 2002, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because the issuers of the securities may have the right to repay obligations without prepayment penalties.

	Cost	Fair Value
Debt securities:		
Due in one year or less	\$ 15,350	\$ 15,540
Due after one year through five years	41,040	43,081
Total debt securities	\$ 56,390	\$ 58,621

There are no realized gains or losses on marketable securities as the Company has not sold any marketable securities during the periods presented and cost has approximated fair value at the maturity dates.

5. Explosive Assessment Computed Tomography (EXACT) Systems Agreement:

The Company announced in April 2002 that it had entered into an agreement to supply up to 1,000 of its EXACT Systems to L-3 Communications Security and Detection System division (L-3). The EXACT is the core system of L-3's Examiner 3DX6000 certified Explosive Detection System (EDS) that is being purchased by the United States Transportation Security Administration (TSA) and installed at major airports across the United States.

Under the terms of the EXACT contract with L-3, the Company recognizes product revenue upon shipment of EXACT systems and spare parts to L-3, at which time all revenue recognition criteria have been met. As of July 31, 2002, the Company has shipped 54 completed units and certain spare parts related to the contract.

Edgar Filing: ANALOGIC CORP - Form 10-K/A

The Company recorded cash received from L-3 for the purchase of long-lead-time inventory components as advance payments within the liabilities section of the balance sheet. These payments are not recognized as revenue

ANALOGIC CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(in thousands except share and per share data)

until the systems for which the inventory components relate to have been shipped. As of July 31, 2002, the Company had \$50,550 recorded within advance payments related to long-lead purchases.

The agreement also provides for the Company to receive \$22,000 of ramp-up funds for the purpose of leasing and fitting up a facility and ensuring the availability of key critical raw material and inventory components from suppliers to meet the production and volume requirements of this contract. These costs incurred and assets purchased are fully reimbursed by L-3. Due to the conditions of the contract, the Company has not recorded any revenues, costs or assets related to these funds or ramp-up activity. All cash received for ramp-up activity is recorded within advance payments within the liability section of the balance sheet and reduced as the cash is spent on these activities. As of July 31, 2002, the Company had a balance of \$7,943 of unexpended funds recorded within advance payments related to ramp-up funds.

6. Balance sheet information

Additional information for certain balance sheet accounts is as follows for the years ended:

	July 31,	
	2002	2001
	(in thousands)	
Inventories:		
Raw materials	\$ 34,753	\$ 35,660
Work-in-process	19,882	15,642
Finished goods	10,493	9,394
	\$ 65,128	\$ 60,696
Property, plant and equipment:		
Land and land improvements	\$ 6,503	\$ 4,253
Buildings and improvements	58,735	43,385
Property under capital lease	1,503	1,503
Leasehold and capital lease improvements	2,594	2,318
Manufacturing equipment	96,590	96,452
Furniture, fixtures and computer equipment	41,052	37,377
Motor vehicles	498	568
	207,475	185,856
Less accumulated depreciation and amortization	(127,862)	(117,010)
	\$ 79,613	\$ 68,846

The increase in land and land improvements and building and improvements was primarily due to the construction of a new facility in Herlev, Denmark, by the Company's Danish subsidiary B-K Medical A/S.

ANALOGIC CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(in thousands except share and per share data)

Depreciation expense was \$14,380, \$14,148 and \$12,642 for fiscal years 2002, 2001 and 2000, respectively.

	2002	2001
Accrued Liabilities: (Restated)		
Accrued employee compensation and benefits	\$ 11,036	\$ 14,617
Accrued warranty	3,235	2,790
Other	2,677	3,059
	\$ 16,948	\$ 20,466
Advance payments and other:		
Long-lead-time components	\$ 50,550	\$
Ramp-up funds	7,943	
Customer deposit	3,751	972
	\$ 62,244	\$ 972
	\$ 62,244	\$ 972

7. Asset impairment charges

During fiscal year 2002, the Company recorded asset impairment charges totaling \$8,883 on a pre-tax basis.

As a result of the continued decline in the economic and business conditions in the telecommunications industry, Analogic decided to terminate activities related to Anatel, the Company's wholly-owned telecommunications subsidiary. The Company recorded a pre-tax charge of \$1,901 related to the impairment of purchased intangibles and other long-lived assets. The impairment charge is equal to the amount by which the assets' carrying value exceeded the present value of their estimated discounted cash flows. Additionally, a pre-tax charge of \$557 related to obsolete inventory, as well as a pre-tax charge of \$1,120 related to capitalized software, has been recorded as those assets have been deemed to be unrecoverable.

The Company also decided to discontinue the sales of certain of its older and unprofitable product lines within its semi-conductor test equipment business in order to focus its resources on potential growth areas within this business. As a result, the Company recorded a pre-tax charge of \$902 in fiscal 2002 related to the impairment of purchased intangibles and other long-lived assets. The impairment charge is equal to the amount by which the assets' carrying value exceeded the present value of their estimated discounted cash flows. Additionally, a pre-tax charge of \$3,600 related to excess and obsolete test equipment inventory, as well as a pre-tax charge of \$803 million related to capitalized software, was recorded in fiscal 2002 as those assets were deemed to be unrecoverable. The Company also incurred immaterial costs related to involuntary terminations and other related activities.

During fiscal 2001, the Company made the decision to reorganize Anatel and focus on a limited number of products. In connection with this decision, the Company recognized asset impairment charges on a pre-tax basis of \$3,200 in fiscal 2001 attributable to certain assets of Anatel.

The entire balance of each charge has been recorded within the cost of sales section of the Company's Consolidated Statements of Income. The inventory reserve established in fiscal year 2002 and in fiscal year 2001, as part of the activities noted above, totaled \$5,657 million. A total of \$1,284 million of this inventory was scrapped and charged to the reserve during fiscal 2002.

8. Investments in and advances to affiliated companies

In fiscal 2002, the Company acquired a 19% interest in Cedara Software Corporation of Mississauga, Ontario, Canada, in exchange for cash of \$7,500 and other considerations. As part of the Company's investment agreement, Cedara agreed to grant the Company preemptive rights whereby it has the right to maintain a 19% equity interest in

ANALOGIC CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(in thousands except share and per share data)

the event of certain future issuances of stock by Cedara. Cedara subsequently issued additional stock and on May 3, 2002 the Company acquired an additional 580,641 of common shares of Cedara for approximately \$872 to maintain the Company's interest of approximately 19%. The Company recorded an investment of \$3,341 and a premium in excess of book value of \$5,031, which was applied to intangible assets related to acquired technologies and is being amortized over the estimated useful life of five years. The Company accounts for this investment using the equity method of accounting because the Company has the ability to exercise significant influence over Cedara's operating and financial policies and has two of the seven seats on Cedara's board of directors. During fiscal 2002, the Company recorded a gain of \$647 from its share of profit in Cedara, with a carrying value of this investment at July 31, 2002 of \$3,987. The Company also recognized amortization of the intangible asset of \$840 during fiscal 2002, with a carrying value of the intangible asset at July 31, 2002 of \$4,191, which is classified as Other Assets in the Consolidated Balance Sheets. The Company has also guaranteed the debt owed by Cedara to its bank lender through the provision of a credit facility with Analogic's principal bank for approximately \$6,300. Subsequent to July 31, 2002, Analogic agreed to further guarantee an increase in the credit facility from approximately \$6.3 million to \$9.5 million based upon funding requirements.

In fiscal 2002, the Company's subsidiary, Camtronics Medical Systems, Ltd acquired a 15% interest in CardioWorks, Inc. for \$2,000. CardioWorks specializes in knowledge databases for electronic medical records. Camtronics plans to integrate CardioWorks' knowledge database in a digital charting product to be offered as part of the Company's VERICIS product line. The Company recorded \$1,900 as an investment and \$100 as intangible assets related to intellectual property. The Company also recorded its share of the 15% equity loss in CardioWorks in the amount of \$126 representing CardioWorks cumulative losses.

The Company has a 44.6% equity ownership interest in Shenzhen Anke High-Tech Co., Ltd (SAHCO) located in The People's Republic of China. During fiscal 2002 the Company recorded \$1,320 as its share of losses in SAHCO, as compared to \$51 in fiscal 2001. The carrying value of this investment was \$1,965 at July 31, 2002, and \$3,285 at July 31, 2001. Sales to SAHCO for fiscal years 2002, 2001 and 2000 were approximately \$4,037, \$3,237 and \$5,575, respectively. At July 31, 2002 and 2001, net accounts receivable from this affiliate were \$4,092 and \$2,350, respectively.

The Company along with another investor each owned a 50% interest in a private company for the design and development of medical imaging equipment. Upon completion of the research and development phase, the private company sold its intellectual property in the form of a license to a newly formed limited liability company called Enhanced CT Technology LLC (ECTT), distributed its assets to the Company and the other original investor, and ceased operations. The Company, in conjunction with its original investor, retains a 50% interest in ECTT, which will receive license related royalties based upon future sales of medical imaging equipment. The Company accounted for this transfer at historical cost and will continue to account for this investment using the equity method of accounting. The Company's share of profit in the newly formed limited partnership was \$1,429 in fiscal 2002 and \$1,789 in fiscal 2001. In addition, ECTT made a cash distribution in the form of return on investment to its owners of \$2,302 and \$1,000 in fiscal 2002 and 2001, respectively. The carrying value of the Company's investment in ECTT at July 31, 2002 was \$357 and \$1,230 at July 31, 2001.

ANALOGIC CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(in thousands except share and per share data)

Summarized financial information for these four partially-owned equity affiliates at July 31 and for the years then ended is as follows:

	<u>2002</u>	<u>2001</u>
Current assets	\$36,526	\$33,517
Noncurrent assets	36,346	29,833
Current liabilities	32,259	19,597
Noncurrent liabilities	5,060	11,197

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Net revenue	\$36,037	\$16,561	\$12,984
Gross margin	21,901	9,427	4,662
Income (loss) from operations	(5,582)	1,995	(3,716)
Net income (loss)	(1,371)	2,560	(3,683)

The carrying amount of the investments approximates the underlying ownership in the net assets of the investee.

The Company owns 1,771,802 shares of Norland Medical Systems, Inc., which were received in fiscal 2000 from a limited partnership (Norland Partners). The partnership was dissolved in fiscal 2000 upon distributing all its shares in Norland Medical Systems, Inc. to the respective partners. At the time of distribution the shares were restricted, however, the restriction on 620,865 shares lapsed on January 1, 2001 and the remaining 1,150,937 shares became unrestricted on March 29, 2001. At July 31, 2002 the Company recognized a loss of approximately \$142 and reduced the value of the Norland shares to its market value of \$35 because it believed an other than temporary decline of value had occurred. During fiscal 2001, the Company recorded a loss of \$487 and reduced the value of the shares to their market value of \$177 at July 31, 2001. On April 11, 2002, Norland Medical Systems, Inc. changed its name to Orthometric, Inc.

9. Mortgage and other notes payable

Mortgage and other notes payable consists of the following:

	<u>July 31,</u>	
	<u>2002</u>	<u>2001</u>
3% Mortgage Note Payable, due 2017, payable quarterly, collateralized by land, office and manufacturing facilities	\$4,295	\$4,515
Business Development Revenue Bonds, interest of approximately 5% payable quarterly, annual principal payments of \$150 through September 1, 2005, collateralized by land, office and manufacturing facilities, redeemed in fiscal 2002		750
	<u>4,295</u>	<u>5,265</u>
Less current portion	226	369
	<u>\$4,069</u>	<u>\$4,896</u>

Principal maturities in each of the next five fiscal years and thereafter on the above notes are as follows: 2003, \$226; 2004, \$233; 2005, \$240; 2006, \$247; 2007, \$254 and \$3,095 thereafter.

Edgar Filing: ANALOGIC CORP - Form 10-K/A

Total interest incurred amounted to \$359, \$348 and \$472 in fiscal 2002, 2001 and 2000, respectively, of which \$0, \$108 and \$171 was capitalized.

The Company currently has approximately \$30.0 million in revolving credit facilities with various banks available for direct borrowings.

ANALOGIC CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(in thousands except share and per share data)

10. Lease and other commitments with related and non-related third parties

The Company leased three operating facilities from a partnership in which the Chairman and the former Vice Chairman are partners under leases that have been accounted for as capital leases. As of July 31, 2001, two of these leases expired and were not renewed. The leases contain rent escalation clauses based upon cost-of-living adjustments. The rent adjustments were not significant in fiscal 2002, 2001 and 2000.

Property under capital leases is included in property, plant and equipment, as follows:

	July 31,	
	2002	2001
Land and buildings	\$ 1,503	\$ 1,503
Less accumulated amortization	(1,430)	(1,358)
	\$ 73	\$ 145
Net capital lease assets	\$ 73	\$ 145

Certain of the Company's subsidiaries lease manufacturing and office space under non-cancelable operating leases. These leases contain renewal options. The Company leases certain other real property and equipment under operating leases which, in the aggregate, are not significant. Rent expense associated with the Company's operating leases was approximately \$1,986, \$1,423 and \$989 (net of sublease income of \$0, \$872 and \$1,143) in fiscal 2002, 2001 and 2000, respectively.

The following is a schedule by year of future minimum lease payments at July 31, 2002:

Fiscal Year	Capital Leases	Operating Leases		Other Commitments(2)
		Haverhill(1)	Other	
2003	\$ 363	\$ 1,311	\$ 1,402	\$ 6,043
2004	150	1,644	1,117	416
2005	150	917	669	
2006	78		431	
2007	0		367	
	\$ 741	\$ 3,872	\$ 3,986	\$ 6,459
	(90)			
Present value of minimum lease payments (includes current portion of \$314)	\$ 651			

(1) Lease costs associated with the Haverhill facility will be funded by ramp-up monies received by the Company in connection with the EXACT system order.

(2) Other commitments represent commitments to suppliers for the production of raw materials and inventory components related to the EXACT system order.

11. Stock option and stock bonus plans

Edgar Filing: ANALOGIC CORP - Form 10-K/A

At July 31, 2002, the Company has two key employee stock option plans, two key employee stock bonus plans, two non-employee director stock option plans (one of which has lapsed as to the granting of options), and one employee stock purchase plan.

ANALOGIC CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(in thousands except share and per share data)

Options granted under the two key employee stock option plans generally become exercisable in installments commencing no earlier than two years from the date of grant and no later than six years from the date of grant. Unexercised options expire up to seven years from date of grant. Options issued under the plans are non-qualified options or incentive stock options and are issued at prices of not less than 100% of the fair market value of the common stock at the date of grant. Tax benefits from early disposition of the stock by optionees under incentive stock options, and from exercise of non-qualified options, are credited to capital in excess of par value.

Options granted under the two non-employee director stock option plans become exercisable in equal installments over three years commencing one year from the date of grant and remain exercisable for ten years from the date of grant. Options issued under the plans are non-qualified options and are issued at prices of 100% of the fair market value of the common stock at the date of grant.

Under the Company's key employee stock bonus plans, common stock may be granted to key employees under terms and conditions as determined by the Board of Directors. Generally, participants under the stock bonus plans may not dispose or otherwise transfer stock granted for three years from date of grant. Stock granted under these plans generally vest in four equal installments beginning in the third year from the date of grant. Upon issuance of stock under the plans, unearned compensation equivalent to the market value at the date of grant is charged to stockholders' equity and subsequently amortized over the periods during which the restrictions lapse (up to six years). Shares granted under the Company's key employee stock bonus plan were 56,500 at a weighted average fair market value of \$41.57 per share in fiscal 2002; 89,000 shares at a weighted average fair market value of \$41.61 per share in fiscal 2001; 87,000 shares at a weighted average fair market value of \$27.89 per share in fiscal 2000. Amortization of unearned compensation of \$1,054, \$976 and \$644 was recorded in fiscal 2002, 2001 and 2000, respectively.

Under the employee stock purchase plan, eligible participants are granted options to purchase the Company's common stock twice a year at the lower of 85% of market value at the beginning or end of each period. Calculation of the number of options granted, and subsequent purchase of these shares, is based upon voluntary payroll deductions during each six-month period. The number of options granted to each employee under this plan, when combined with options issued under other plans, is limited to a maximum outstanding value of \$25,000 during each calendar year. The number of shares issued pursuant to this plan totaled 8,654 in 2002, 7,864 in 2001 and 11,940 in 2000.

At July 31, 2002, 1,152,969 shares were reserved for grant under the above stock option, bonus and purchase plans.

The following table sets forth the stock option transactions for the years ended July 31, 2002, 2001, and 2000:

	2002		2001		2000	
	Weighted Average Price per Share	Number Of Shares	Weighted Average Price per Share	Number Of Shares	Weighted Average Price per Share	Number Of Shares
Options outstanding beginning of year	\$36.11	745,337	\$32.60	501,543	\$29.80	511,389
Options granted	39.67	180,450	38.92	361,850	35.53	149,850
Options exercised	28.24	(64,627)	24.66	(66,906)	18.32	(73,370)
Options cancelled	39.13	(57,800)	35.26	(51,150)	32.92	(86,326)
Options outstanding end of year	37.39	803,360	36.11	745,337	32.60	501,543
Options exercisable end of year	33.95	176,315	30.70	159,048	23.60	84,374

ANALOGIC CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(in thousands except share and per share data)

The following table summarizes information about stock options outstanding at July 31, 2002:

Range of Exercise Prices	Options Outstanding			Options Exercisable	
	Number Outstanding	Weighted-Avg Contractual Life (years)	Weighted-Avg Exercise Price	Number Exercisable	Weighted-Avg Exercise Price
	As of 7/31/02			As of 7/31/02	
\$18.00 - \$33.00	99,286	2.43	\$28.94	76,949	\$28.56
\$34.75 - \$34.75	179,850	5.16	\$34.75	2,500	\$34.75
\$36.00 - \$37.00	148,275	4.77	\$36.38	56,749	\$36.61
\$37.65 - \$40.98	183,499	5.82	\$39.01	20,589	\$37.93
\$42.48 - \$43.55	118,650	5.98	\$43.13	2,734	\$43.14
\$44.00 - \$44.00	73,800	5.04	\$44.00	16,794	\$44.00
	803,360	5.01	\$37.39	176,315	\$33.95

As permitted under current accounting standards, no compensation cost was recognized in the Consolidated Statements of Income for the Company's stock option plans. Had compensation cost for the Company's stock-based compensation plans been recorded and applied in accordance with FAS No. 123, accounting for Stock-Based Compensation, and recognized ratably over the options' vesting periods, the Company's proforma information would have been as follows:

	Years Ended July 31,		
	2002	2001	2000
	(in thousands, except per share amounts)		
	Restated	Restated	
Net income:			
As reported	\$3,006	\$13,588	\$14,066
Pro forma	462	11,452	13,567
Net income per common share:			
As reported Basic	0.23	1.05	1.10
Pro forma Basic	0.04	0.88	1.06
As reported Diluted	0.23	1.04	1.09
Pro forma Diluted	0.04	0.88	1.05

The weighted-average estimated fair value of stock options granted during fiscal 2002, 2001 and 2000, was \$18.12, \$18.45 and \$19.11 per share, respectively.

The fair value of the Company's stock options was estimated using the Black-Scholes option-pricing model with the following weighted-average assumptions:

Years Ended July 31,

Edgar Filing: ANALOGIC CORP - Form 10-K/A

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Expected life (in years)	6	6	8
Volatility	44%	44%	41%
Risk-free interest rate	4.52%	5.48%	6.45%
Dividend yield	.7%	.7%	.6%

ANALOGIC CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(in thousands except share and per share data)

12. Retirement Plans

The Company has a qualified Profit Sharing Retirement Plan (Retirement Plan) for the benefit of eligible employees. The Retirement Plan provides that the Company shall make contributions from current or accumulated earnings as determined by the Board of Directors. The contribution each year shall in no event exceed the maximum allowable under applicable provisions of the Internal Revenue Code. Profit sharing contribution expense amounted to \$1,000 in fiscal year 2000. The Company did not contribute to the Retirement Plan in fiscal 2002 and 2001.

The Company sponsors a 401(k) Plan (the Plan) to provide retirement benefits for its employee. As allowed under Section 401(k) of the Internal Revenue Code, the Plan provides tax-deferred salary deductions for eligible employees. Employees may contribute from 1% to 15% of their annual compensation to the Plan, limited to a maximum annual amount as set periodically by the Internal Revenue Service. Beginning in fiscal 2001, the Company matched employee contributions dollar for dollar up to 3% of eligible earning per year per person. All contributions vest immediately. The Company contributions to the Plans totaled \$916 and \$2,009 in fiscal 2002 and 2001, respectively. The Plan was discontinued effective January 2002.

13. Income taxes

The components of the provision for income taxes are as follows:

	July 31,		
	2002	2001	2000
	Restated	Restated	
Current income taxes:			
Federal	\$ 953	\$ 6,399	\$ 5,737
State and foreign	936	2,206	2,038
	1,889	8,605	7,775
Deferred income taxes (benefit):			
Federal	(2,270)	(2,567)	(1,273)
State and foreign	1,156	(312)	37
	(1,114)	(2,879)	(1,236)
	\$ 775	\$ 5,726	\$ 6,539

The tax effects of the principal temporary differences resulting in deferred tax expense (benefit) are as follows:

	July 31,		
	2002	2001	2000
	Restated	Restated	
Deferred revenue	\$ (711)	\$(1,324)	
Unrealized equity loss	1,506	(48)	\$ (64)
Capitalized software	(300)	(214)	507
Depreciation	356	(243)	(51)

Edgar Filing: ANALOGIC CORP - Form 10-K/A

Bad debt	743		(1,175)
Inventory valuation	(3,132)	(711)	(376)
Benefit plans	34	(284)	(151)
Capital loss carryforwards			(140)
Other items, net	(390)	(55)	214
	<u>\$(1,114)</u>	<u>\$(2,879)</u>	<u>\$(1,236)</u>

ANALOGIC CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(in thousands except share and per share data)

Income (loss) before income taxes from domestic and foreign operations is as follows:

	July 31,		
	2002	2001	2000
	Restated	Restated	
Domestic	\$ 5,608	\$ 19,695	\$ 18,287
Foreign	(1,827)	(176)	2,805
	\$ 3,781	\$ 19,519	\$ 21,092

The components of the deferred tax assets and liabilities are as follows:

	Deferred Tax Assets Restated	Deferred Tax Liabilities Restated
July 31, 2002		
Deferred revenue	\$ 2,035	
Depreciation		\$ 4,170
Bad debt	621	
Capitalized interest and other costs	390	323
Inventory	5,715	
Warranty	1,001	
Benefit plans	1,899	
Lease transactions	56	
Unrealized equity gain/loss	4,371	3,542
Capitalized software, net		1,040
Capital loss carryforwards	780	
Comprehensive Income	211	
Miscellaneous	805	
	\$ 17,884	\$ 9,075
July 31, 2001		
Deferred revenue	1,324	
Depreciation		3,814
Bad debt	1,364	
Capitalized interest and other costs	385	387
Inventory	2,583	
Warranty	992	
Benefit plans	1,934	
Lease transactions	97	
Unrealized equity gain/loss	4,723	2,388
Capitalized software, net		1,340
Capital loss carryforwards	780	
Comprehensive income	1,049	
Miscellaneous	1,231	

<u> </u>	<u> </u>
\$ 16,462	\$ 7,929
<u> </u>	<u> </u>

ANALOGIC CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(in thousands except share and per share data)

A reconciliation of income taxes at the United States statutory rate to the effective tax rate follows:

	Year Ended July 31,		
	2002	2001	2000
	Restated	Restated	
U.S. federal statutory tax rate	35%	35%	35%
Export sales benefit	(11)	(3)	(3)
State income taxes, net of federal tax benefit	(1)	2	2
Tax exempt interest	(29)	(7)	(7)
Amortization of nondeductible intangibles	11		
General business credit	(3)	(1)	(1)
Effect of international operations	12		3
Other items, net	7	3	2
	—	—	—
Effective tax rate	21%	29%	31%

At July 31, 2002 the Company had capital loss carryforwards of \$1,970. These carryforwards will expire in 2003 in the amount of \$1,617 and 2005 in the amount of \$353.

The Company does not provide for U.S. federal income taxes on undistributed earnings of consolidated foreign subsidiaries as such earnings are intended to be permanently indefinitely in those operations. Determination of the potential deferred income tax liability on these undistributed earnings is not predictable because such liability, if any, is dependent on circumstances existing if and when remittance occurs.

14. Quarterly results of operations (unaudited)

The following is a summary of unaudited quarterly results of operations for the years ended July 31, 2002 and 2001:

	Total Revenues	Gross Margin	Net Income (Loss)	Basic Net Income (Loss) Per share	Diluted Net Income (Loss) Per share
	Restated	Restated (A)	Restated (A)	Restated (A)	Restated (A)
	2002 Quarters				
First	\$ 75,604	\$ 16,654	\$ (6,448)	\$ (0.49)	\$ (0.49)
Second	69,510	23,153	(403)	(0.03)	(0.03)
Third	72,112	25,306	3,287	0.25	0.25
Fourth	88,900	34,040	6,570	0.50	0.50
	—	—	—	—	—
Total	\$ 306,126	\$ 99,153	\$ 3,006	\$.23	\$.23
2001 Quarters					
First	\$ 80,995	\$ 28,578	\$ 4,552	\$ 0.35	\$ 0.35
Second	90,147	30,631	4,191	0.33	0.32
Third	88,243	30,415	4,269	0.33	0.33
Fourth	92,754	28,246	576	0.04	0.04

Edgar Filing: ANALOGIC CORP - Form 10-K/A

Total	\$ 352,139	\$ 117,870	\$ 13,588	\$ 1.05	\$ 1.04
-------	------------	------------	-----------	---------	---------

(A) The Company recorded asset impairment losses on a pre-tax basis of \$8,883 in the first quarter of fiscal 2002 related to Anatel, the Company's telecommunications subsidiary, and certain old and unprofitable product lines within its semi-conductor test equipment business. The Company recorded asset impairment losses on a pre-tax basis of \$3,200 in the fourth quarter of fiscal 2001 related to Anatel. These charges have been recorded in the cost of sales section of the Company's Consolidated Statements of Income for fiscal years 2002 and 2001. (See Note 6 of Notes to Consolidated Financial Statements)

ANALOGIC CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(in thousands except share and per share data)

15. Supplemental disclosure of cash flow information

Changes in operating assets and liabilities are as follows for the years ended:

	July 31,		
	2002	2001	2000
	Restated	Restated	
Accounts and notes receivable	\$ 10,179	\$ (6,596)	\$ (8,851)
Accounts receivable from affiliates	(1,742)	713	1,882
Inventories	(7,504)	(407)	(11,150)
Costs related to deferred revenue	(5,823)	(4,991)	
Other current assets	(983)	(2,010)	(2,399)
Other assets	138	(606)	(2,177)
Accounts payable, trade	8,772	(4,465)	6,065
Accrued liabilities	(4,276)	6,691	(2,617)
Advance payments and deferred revenue	68,481	8,437	3,831
Accrued income taxes	1,515	409	2,034
	Net changes in operating assets and liabilities	\$ (2,825)	\$ (13,382)

During fiscal years 2002, 2001 and 2000 interest paid amounted to \$ 334, \$420 and \$431, respectively.

Income taxes paid during fiscal years 2002, 2001 and 2000 amounted to \$ 2,159, \$8,308 and \$6,044, respectively.

Supplemental information regarding noncash investing and financing activities:

Capital lease obligations incurred for the purchase of new equipment was \$0 in fiscal 2002, and \$565 in fiscal 2001.

The Company Issued 190,255 shares of common stock, with a market value of \$7,584, for the remaining interest in Camtronics in fiscal 2001.

16. Net Income per share

The Company's reported net income and the number of shares utilized in the net income per share calculations for the fiscal years ending July 31, 2002, 2001 and 2000 are as follows:

	2002	2001	2000
	Restated	Restated	
Net income	\$ 3,006	\$ 13,588	\$ 14,066
Weighted average number of common shares outstanding Basic	13,129,000	12,950,000	12,817,000
Effect of dilutive securities:			
Stock options and restricted stock	65,000	105,000	66,000

Edgar Filing: ANALOGIC CORP - Form 10-K/A

Weighted average number of common shares				
outstanding	Diluted	13,194,000	13,055,000	12,883,000
		<u> </u>	<u> </u>	<u> </u>
Net income per common share:				
Basic		\$ 0.23	\$ 1.05	\$ 1.10
Diluted		0.23	1.04	1.09

ANALOGIC CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(in thousands except share and per share data)

Stock options to purchase approximately 73,800, 90,000 and 199,000 shares of common stock were outstanding during the years ended July 31, 2002, 2001, and 2000, respectively, but were not included in the calculation of diluted net income per share because the options' exercise prices were greater than the average market price of the Company's common stock during those years. Although these stock options were antidilutive in fiscal 2002, 2001, and 2000, they may be dilutive in future years' calculations.

17. Segment and geographic information

The Company operates primarily within three segments within the electronics industry: Medical Instrumentation Technology Products, Security Imaging Technology Products and Signal Processing Technology Products. Medical Instrumentation Technology Products consist primarily of electronic systems and subsystems for medical imaging equipment. Security Imaging Technology Products consist of advanced explosive detection systems. Signal Processing Technology Products consist of A/D converters and supporting modules, high-speed digital signal processors and image processing equipment. The Company's Corporate and other represents the Company's hotel business and net interest income. Assets of Corporate and other consist primarily of the Company's cash equivalents, marketable securities, fixed and other assets, not specifically identifiable. The accounting policies of the segments are the same as those described in the summary of significant accounting policies. The segment information for prior years has been restated to conform with the provision of Statement of Financial Standards No. 131, Disclosures About Segment of an Enterprise and Related Information.

The table below presents information about the Company's reportable segments:

	Years Ended July 31,		
	2002	2001	2000
	Restated	Restated	
Revenues:			
Medical instrumentation technology products	\$ 234,424	\$ 264,720	\$ 212,105
Security imaging technology products	34,680	6,412	11,045
Signal processing technology products	27,459	68,245	55,393
Corporate and other	9,563	12,762	13,038
Total	<u>\$ 306,126</u>	<u>\$ 352,139</u>	<u>\$ 291,581</u>
Income (loss) before income taxes and minority interest:			
Medical instrumentation technology products	\$ 12,647	\$ 18,897	\$ 16,787
Security imaging technology products	3,623	645	2,279
Signal processing technology products(A)	(18,759)	(8,540)	(6,653)
Corporate and other	6,270	8,517	8,679
Total	<u>\$ 3,781</u>	<u>\$ 19,519</u>	<u>\$ 21,092</u>
Identifiable assets:			
Medical instrumentation technology products	\$ 166,325	\$ 175,659	\$ 144,035
Security imaging technology products	31,739	1,666	7,292
Signal processing technology products	14,260	30,441	22,404
Corporate and other(B)	225,266	151,393	159,470
Total	<u>\$ 437,590</u>	<u>\$ 359,159</u>	<u>\$ 333,201</u>

(A) Includes asset impairment losses on a pre-tax basis of \$8,883 in fiscal 2002, and \$3,200 in fiscal 2001. (See Note 6 of Notes to Consolidated Financial Statements)

Edgar Filing: ANALOGIC CORP - Form 10-K/A

- (B) Includes cash equivalents and marketable securities of \$174,336, \$114,208, \$105,751 in fiscal years 2002, 2001 and 2000, respectively.

ANALOGIC CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(in thousands except share and per share data)

Information regarding geographic areas for the years ended July 31, 2002, 2001 and 2000 are as follows:

Fiscal Year		United States	Netherlands	Japan	Germany	Other	Total
2002	Revenues	\$ 174,076	\$ 40,569	\$ 22,071	\$ 18,623	\$ 50,787	\$ 306,126
(Restated)	Long-lived assets	81,454				26,393	107,847
2001	Revenues	\$ 213,142	\$ 45,149	\$ 40,191	\$ 18,125	\$ 35,532	\$ 352,139
(Restated)	Long-lived assets	79,132				10,269	89,401
2000	Revenues	\$ 172,435	\$ 22,981	\$ 44,600	\$ 16,318	\$ 35,247	\$ 291,581
	Long-lived assets	67,255				10,059	77,314

Revenues are attributed to countries based on the location of the Company's customers.

INDEX TO EXHIBITS

	Title	Incorporated by Reference to
3.1	Restated Articles of Organization as amended March 15, 1988	Exhibit 3.1 to the Company's Annual Report on Form 10-K for the fiscal year ended July 31, 1988
3.2	By-laws, as amended January 27, 1988	Exhibit 3.2 to the Company's Annual Report on Form 10-K for the fiscal year ended July 31, 1988
10.1	Lease dated March 5, 1976 from Bernard M. Gordon to Analogic	Exhibit 6(e) to the Company's Statement on Form S-14 (File No. 2-61959)
10.2	Amendment of Lease dated May 1, 1977 between Bernard M. Gordon and Analogic	Exhibit to the Company's Report on Form 8-K May 1, 1977
10.3	Lease dated January 16, 1976 from Bernard M. Gordon to Data Precision Corporation July 31, and related Assignment of Lease dated October 31, 1979 from Data Precision Corporation to Analogic	Exhibit to the Company's Annual Form 10-K for the fiscal year ended 1977
10.4	(a) Lease dated October 31, 1977 from Audubon Realty, Ltd to Data Precision Corporation and related letter agreement dated January 18, 1978	Exhibit 6(d) to the Company's Registration Statement on Form S-14 (File No. 2-61959)
	(b) Amendment of Lease dated July 19, 1979 Between Audubon Realty, Ltd. And Analogic	Exhibit I to the Company's Annual Report on Form 10-K for the fiscal year ended July 31, 1982
	(c) Third Amendment of Lease dated December 31, 1982	Exhibit to the Company's Annual Report on Form 10-K for the fiscal year ended July 31, 1982
	(d) Fourth Amendment of Lease dated December 31, 1982	Exhibit 19.1 to Quarterly Report on Form 10-Q for the three months ended January 31, 1983
10.5	(a) Lease dated March 16, 1981 from Audubon Realty Ltd. To Analogic	Exhibit II to the Company's Quarterly Report on Form 10-Q for the three months ended April 30, 1981
	(b) Amendment of Lease dated October 31, 1984	Exhibit to the Company's Annual report on Form 10-K for the fiscal year ended July 31, 1985
10.6	Land Disposition Agreement by and between City of Peabody Community Development Authority and Analogic Corporation	Exhibit to the Company's Annual Report on Form 10-K for the fiscal year ended 1981

Edgar Filing: ANALOGIC CORP - Form 10-K/A

	<u>Title</u>	<u>Incorporated by Reference to</u>
10.7	Loan Agreement among the City of Peabody, its Community Development Authority, and Analogic Corporation	Exhibit to the Company's Annual Report on Form 10-K for the fiscal year ended July 31, 1981
10.8	Amendments to Urban Development Action Grant Agreement dated August 28, 1986 and September 30, 1986	Exhibit 10.13 to the Company's Annual Report on Form 10-K for the fiscal year ended July 31, 1986
10.9	Promissory Note of Analogic payable to Peabody Community Development Authority	Exhibit to the Company's Annual Report on Form 10-K for the fiscal year ended July 31, 1981
10.10	(g) Sublease dated as of July 28, 1986 between Analogic as sublessor and Medical Electronics Laboratories, Inc. as sublessee	Exhibit to the Company's Report on Form 8-K dated July 31, 1986
10.12	(a) Anamass Partnership Agreement dated as of July 5, 1988 between Analogic Corporation and Massapea Inc.	Exhibit 10.12(a) to the Company's Annual Report on Form 10-K for fiscal year July 31, 1988
	(b) Ground Lease Agreement dated July 5, 1988 between Analogic and Anamass Partnership	Exhibit 10.12(b) to the Company's Report on Form 10-K for fiscal year
	(c) Equity Infusion Agreement	Exhibit 10.12(c) to the Quarterly Report on Form 10-Q for the three months ended January 31, 1991
	(d) Resolution Agreement dated July 31, 1991 and ratified on August 8, 1991	Exhibit 10.12(d) to the Company's Annual Report on Form 10-K for fiscal year ended July 31, 1991
10.15	Restated Analogic Corporation Profit Sharing Plan dated July 31, 1985 and Amendment No. 1 thereto dated August 20, 1985	Exhibit 10-9(c) to the Company's Annual Report on Form 10-K for the fiscal year ended July 31, 1985
10.16	Key Employee Stock Bonus Plan dated March 14, 1983, as amended on January 27, 1988	Exhibit A to definitive Proxy Statement for the Annual Meeting of Stockholders held January 25, 1984
10.18	1985 Non-Qualified Stock Options Plan Dated May 13, 1985	Exhibit 10.19 to the Company's Annual Report on Form 10-K for the fiscal year ended July 31, 1985 (File No. 33-6835)
10.19	(a) Employee Qualified Stock Purchase Plan dated June 10, 1986	Exhibit G to the Company's definitive Proxy Statement dated December 9, 1985 for the Company's Special Meeting in lieu of Annual Meeting of Stockholders held January 22, 1986 (File No. 33-5913)

Edgar Filing: ANALOGIC CORP - Form 10-K/A

	<u>Title</u>	<u>Incorporated by Reference to</u>
	(b) Said Employee Stock Purchase Plan (as amended on October 9, 1997)	Exhibit A to the Company's definitive Proxy Statement dated December 1, 1997 for the Company's Annual Meeting to Shareholders held January 23, 1998
10.20	Proposed 1988 Non-Qualified Stock Option Plan for Non-Employee Directors	Exhibit 10.20 to the Company's Annual Report on Form 10-K for the fiscal year ended July 31, 1988 (File No. 33-273372)
10.21	Form of Indemnification Contract	Exhibit 10.19 to the Company's Annual Report on Form 10-K for the fiscal year ended July 31, 1987
10.22	Agreement and Plan of Merger between SKY COMPUTERS, Inc., and Analogic Corporation	Exhibit 10.22 to the Company's Annual report on Form 10-K for the fiscal year ended July 31, 1992
10.23	(a) Agreement between B-K Medical Holding A/S and Analogic Corporation dated October 20, 1992 (b) Addendum dated December 11, 1992 to Agreement between B-K Medical Holding A/S and Analogic Corporation dated October 20, 1992 (c) Shareholders Agreement between B-K Medical Holding A/S and Analogic Corporation dated December 11, 1992	Exhibits to the Company's Report on Form 8-K dated December 18, 1992
10.24	Key Employee Incentive Stock Option Plan dated June 11, 1983	Exhibit A to the Company's definitive Proxy Statement dated December 1, 1993 for the Company's Annual Meeting of Stockholder held January 21, 1994 (File No. 33-53381)
10.25	Non-Qualified Stock Option Plan for Non-Employee Directors dated January 31, 1997	Exhibit A to the Company's definitive Proxy Statement dated December 2, 1996 for the Company's Annual Meeting of Stockholders held January 24, 1997
10.26	Key Employee Incentive Stock Option Plan dated June 11, 1998 as amended October 12m 2000 and November 16, 2001	Exhibit A to the Company's definitive Proxy Statement dated December 14, 2001 for the Company's Annual Meeting of Stockholders held January 18, 2002
10.27	Key Employee Stock Bonus Plan Statement dated December 1, 2000 for the Company's Annual Meeting of Stockholders held January 19, 2001	Exhibit B to the Company's definitive Proxy dated October 12, 2000
21	List of Subsidiaries	See page 57

Edgar Filing: ANALOGIC CORP - Form 10-K/A

	Title	Incorporated by Reference to
23	Consent of PricewaterhouseCoopers LLP	See page 58
31.1	Certification of Chief Executive Officer pursuant to Rule 13a-14(a)/Rule 15d-15(a) of the Securities Exchange Act of 1934, as amended	
31.2	Certification of Chief Financial Officer pursuant to Rule 13a-14(a)/Rule 15d-15(a) of the Securities Exchange Act of 1934, as amended	
32.1	Certification of Chief Executive Officer pursuant to 18U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	
32.2	Certification of Chief Financial Officer pursuant to 18U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	