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MERCANTILE BANK CORP  
Form 11-K  
June 16, 2005

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 11-K

ANNUAL REPORT PURSUANT TO SECTION 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934 [NO FEE REQUIRED]

For the fiscal year ended December 31, 2004

OR

TRANSITION REPORT PURSUANT TO SECTION 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934 [NO FEE REQUIRED]

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 000-26719

MERCANTILE BANK OF WEST MICHIGAN 401(K) PLAN

MERCANTILE BANK CORPORATION  
310 LEONARD STREET, NW  
WYOMING, MICHIGAN 49504  
(616) 406-3777

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Plan Administrator of  
Mercantile Bank of West Michigan 401(k) Plan  
Grand Rapids, Michigan

We have audited the accompanying statements of net assets available for benefits of the Mercantile Bank of West Michigan 401(k) Plan ("the Plan") as of December 31, 2004 and 2003, and the related statement of changes in net assets available for benefits for the year ended December 31, 2004. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for benefits of the Plan as of December 31, 2004 and 2003, and the changes in net assets available for benefits for the year ended December 31, 2004 in conformity with U.S. generally accepted accounting principles.

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Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedule of assets (held at end of year) is presented for the purpose of additional analysis and is not a required part of the basic financial statements but is supplemental information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. The supplemental schedule has been subjected to the auditing procedures applied in the audit of the basic 2004 financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic 2004 financial statements as a whole.

/s/ Crowe Chizek and Company LLC

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Crowe Chizek and Company LLC

Oak Brook, Illinois  
May 16, 2005

1.

MERCANTILE BANK OF WEST MICHIGAN 401(k) PLAN  
STATEMENTS OF NET ASSETS AVAILABLE FOR BENEFITS  
December 31, 2004 and 2003

|   | 2004         | 2003         |
|---|--------------|--------------|
|   | -----        | -----        |
| ASSETS                                    |              |              |
| Investments, at fair value (Note 4)       |              |              |
| Common stock                              | \$ 5,899,167 | \$ 4,507,385 |
| Mutual funds                              | 3,097,138    | 2,035,644    |
| Money market fund                         | 56,316       | 53,717       |
| Participant loans                         | 66,677       | 14,085       |
|   | -----        | -----        |
|   | 9,119,298    | 6,610,831    |
| Cash/cash equivalents                     | 45,443       | 34,513       |
|   | -----        | -----        |
| Total assets                              | 9,164,741    | 6,645,344    |
| LIABILITIES                               |              |              |
| Due to custodian for securities purchased | 20,540       | -            |
| Other                                     | -            | 442          |
|   | -----        | -----        |
| Total liabilities                         | 20,540       | 442          |
|   | -----        | -----        |
| NET ASSETS AVAILABLE FOR BENEFITS         | \$ 9,144,201 | \$ 6,644,902 |
|   | =====        | =====        |

See accompanying notes to financial statements.

2.

MERCANTILE BANK OF WEST MICHIGAN 401(k) PLAN  
STATEMENT OF CHANGES IN NET ASSETS AVAILABLE FOR BENEFITS

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Year ended December 31, 2004

ADDITIONS TO NET ASSETS ATTRIBUTED TO:

|  |    |           |
|--|----|-----------|
| Investment income                                      |    |           |
| Net appreciation in fair value of investments (Note 4) | \$ | 781,766   |
| Dividends - cash                                       |    | 86,133    |
| Dividends - stock                                      |    | 228,846   |
|  |    | -----     |
| Total income   |    | 1,096,745 |
| Contributions  |    |           |
| Employer   |    | 413,116   |
| Participants   |    | 687,588   |
| Rollovers from other plans                             |    | 445,434   |
|  |    | -----     |
| Total contributions                                    |    | 1,546,138 |
|  |    | -----     |
| Total additions  |    | 2,642,883 |
| DEDUCTIONS FROM NET ASSETS ATTRIBUTED TO:              |    |           |
| Benefits paid to participants                          |    | 143,584   |
|  |    | -----     |
| NET INCREASE   |    | 2,499,299 |
| NET ASSETS AVAILABLE FOR BENEFITS                      |    |           |
| Beginning of year                                      |    | 6,644,902 |
|  |    | -----     |
| End of year  | \$ | 9,144,201 |
|  |    | =====     |

See accompanying notes to financial statements.

3.

MERCANTILE BANK OF WEST MICHIGAN 401(k) PLAN  
 NOTES TO FINANCIAL STATEMENTS  
 December 31, 2004 and 2003

NOTE 1 - DESCRIPTION OF PLAN

The following description of the Mercantile Bank of West Michigan 401(k) Plan (the Plan) is provided for general information purposes only. Participants should refer to the Plan agreement for a more complete description of the Plan's provisions.

General: The Plan was established by the plan sponsor, Mercantile Bank of West Michigan (the Bank), effective January 1, 1998. The Plan is a defined contribution plan which covers all employees who have completed one hour of service. The Plan has a contributory 401(k) portion based on elective contributions from participants in the Plan. The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA).

Contributions: Elective deferrals by participants under the 401(k) provisions are based on a percentage of their compensation as defined in the Plan agreement

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which are subject to certain limitations. Employees also may rollover account balances from other plans into their account. The Bank may, at the sole discretion of the Board of Directors, contribute to each participant's account a matching contribution which is a percentage of the participant's elective contribution for the year. For 2004, the Bank made matching contributions equal to 100% of the first 5% of the compensation deferred by each 401(k) participant subject to certain limitations as specified in the Plan agreement.

**Participant Accounts:** Each participant's account is credited with the participant's contributions and an allocation of (a) the Bank's contributions and (b) Plan earnings. Allocations are based on participant earnings, contributions or account balances, as defined. The benefit to which a participant is entitled is the aggregate of the participants' deferrals and rollovers and employer matching contributions. Each participant directs the investment of his or her account to any of the investment options available under the Plan.

**Retirement, Death and Disability:** A participant is entitled to 100% of his or her account balance upon retirement, death or disability while employed.

**Vesting:** Participants are immediately vested in their elective and employer contributions plus actual earnings thereon.

**Payment of Benefits:** A participant or his or her beneficiary receives a distribution of the participant's account balance in a lump sum. A participant may receive the portion of his or her account invested in Mercantile Bank Corporation in either common shares or cash.

**Loan Provisions:** The Plan provides that participants can borrow funds against their account balances up to 50% of their vested balance, or \$50,000, whichever is less.

(Continued)

4.

MERCANTILE BANK OF WEST MICHIGAN 401(k) PLAN  
NOTES TO FINANCIAL STATEMENTS  
December 31, 2004 and 2003

**Expenses:** All administrative expenses are paid by the Plan sponsor.

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Basis of Accounting:** The financial statements of the Plan are prepared under the accrual method of accounting in accordance with U.S. generally accepted accounting principles.

**Investment Valuation and Income Recognition:** The Plan's investments are stated at fair value. Mutual fund shares and Mercantile Bank Corporation common stock are traded on national exchanges or quotation exchanges and are valued at the last sales price on the date of valuation. Participant loans are stated at cost which approximates fair value. Purchases and sales of securities are recorded on a trade-date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date.

**Estimates:** The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires the plan administrator to make estimates and assumptions that affect certain reported amounts and disclosures, and actual results may differ from these estimates.



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Common stock                    461,301  
-----  
  
\$ 781,766  
=====

(Continued)

6.

MERCANTILE BANK OF WEST MICHIGAN 401(k) PLAN  
NOTES TO FINANCIAL STATEMENTS  
December 31, 2004 and 2003

NOTE 5 - PARTY-IN-INTEREST TRANSACTIONS

Parties-in-interest are defined under Department of Labor (DOL) regulations as any fiduciary of the Plan, any party rendering service to the Plan, the employer, and certain others. Professional fees for the administration and audit of the Plan are paid by the Bank.

The 149,346 and 123,490 shares of Mercantile Bank Corporation common stock held by the Plan as of December 31, 2004 and 2003 represents approximately 2.1% and 1.8% of the Corporation's outstanding shares as of December 31, 2004 and 2003.

Cash dividends of \$49,680 were paid to the Plan by Mercantile Bank Corporation during 2004. A 5% stock dividend was declared and paid by Mercantile Bank Corporation during 2004. As a result of this stock dividend, Mercantile Bank Corporation issued 6,450 additional shares of Mercantile Bank Corporation common stock to the Plan.

As of December 31, the Plan held the following party-in-interest investments (at fair value):

|  | 2004<br>----- | 2003<br>----- |
|--|---------------|---------------|
| Mercantile Bank Corporation common stock; 149,346<br>and 123,490 shares in 2004 and 2003, respectively | \$ 5,899,167  | \$ 4,507,385  |
| Participant loans  | 66,677        | 14,085        |

NOTE 6 - TAX STATUS

The Internal Revenue Service has determined and informed the Bank by letter dated June 1, 2001, that the Plan and related trusts are designed in accordance with the applicable sections of the Internal Revenue Code (IRC) for tax exempt status. The Plan has been amended since receiving the determination letter. However, the Plan administrator believes that the plan is designed and is currently being administered in accordance with applicable provisions of the IRC.

NOTE 7 - TERMINATED PARTICIPANTS

Included in net assets available for benefits are amounts allocated to individuals who have elected to withdraw from the Plan, but who have not yet been paid. Plan assets allocated to these participants were \$10,038 and \$54,861 at December 31, 2004 and 2003, respectively.

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(Continued)

7.

MERCANTILE BANK OF WEST MICHIGAN 401(k) PLAN  
 SCHEDULE H, LINE 4i - SCHEDULE OF ASSETS (HELD AT END OF YEAR)  
 December 31, 2004

Name of plan sponsor: Mercantile Bank of West Michigan  
 Employer identification number: 38-3360868  
 Three-digit plan number: 001

| (a) | (b)<br>Identity of Issuer,<br>Borrower, Lessor,<br>or Similar Party | (c)<br>Description of<br>Investment Including<br>Maturity Date, Rate<br>of Interest, Collateral,<br>Par, or<br>Maturity Value | (d)<br>Cost | (e)<br>Current<br>Value        |
|-----|---|---|-------------|--------------------------------|
|     |   | MUTUAL FUNDS  |             |                                |
|     | Franklin Templeton Investments                                      | Franklin Growth fund,<br>10,116 shares  | #           | \$ 341,924                     |
|     | Franklin Templeton Investments                                      | Franklin Small Mid Cap Growth<br>fund, 13,085 shares  | #           | 446,991                        |
|     | Franklin Templeton Investments                                      | Franklin U.S. Government<br>fund, 17,357 shares   | #           | 115,600                        |
|     | Franklin Templeton Investments                                      | Franklin Blue Chip fund,<br>17,926 shares   | #           | 262,434                        |
|     | Franklin Templeton Investments                                      | Franklin Capital Growth fund,<br>11,554 shares  | #           | 127,785                        |
|     | Franklin Templeton Investments                                      | Franklin Balance Sheet fund,<br>3,405 shares  | #           | 198,396                        |
|     | Franklin Templeton Investments                                      | Templeton Foreign fund,<br>28,951 shares  | #           | 356,098                        |
|     | Franklin Templeton Investments                                      | Templeton Growth fund,<br>16,501 shares   | #           | 377,717                        |
|     | Franklin Templeton Investments                                      | Mutual Beacon fund,<br>54,833 shares  | #           | 870,193                        |
|     |   |   |             | -----<br>3,097,138             |
|     |   | MONEY MARKET  |             |                                |
|     | Heritage  | Heritage Cash Trust,<br>56,316 shares   | #           | 56,316                         |
|     |   | COMMON STOCK  |             |                                |
| *   | Mercantile Bank Corporation   | Common stock,<br>149,346 shares   | #           | 5,899,167                      |
|     |   | PARTICIPANT LOANS   |             |                                |
| *   | Participants loans  | Bearing interest at 4.25%<br>to 5.00%   |             | 66,677                         |
|     |   |   |             | -----<br>\$ 9,119,298<br>===== |

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\* Party in interest

# Investments are participant directed, therefore historical cost is not required.

8.

EXHIBITS TO REPORT ON FORM 11-K:

| Exhibit No. | Exhibit Description                       |
|-------------|---|
| 23          | Consent of Independent Public Accountants |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the trustees (or other persons who administer the employee benefit plan) have duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

MERCANTILE BANK OF WEST  
MICHIGAN 401(K) PLAN

Date: June 13, 2005

/s/ Gerald R. Johnson, Jr.

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Gerald R. Johnson, Jr., Trustee

EXHIBIT INDEX

| Exhibit No. | Exhibit Description                       |
|-------------|---|
| 23          | Consent of Independent Public Accountants |