

INTEGRA LIFESCIENCES HOLDINGS CORP

Form 10-Q

July 29, 2010

**Table of Contents**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549  
FORM 10-Q**

(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended June 30, 2010**

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**COMMISSION FILE NO. 0-26224**

**INTEGRA LIFESCIENCES HOLDINGS CORPORATION**

(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

DELAWARE

(STATE OR OTHER JURISDICTION OF  
INCORPORATION OR ORGANIZATION)

51-0317849

(I.R.S. EMPLOYER  
IDENTIFICATION NO.)

311 ENTERPRISE DRIVE  
PLAINSBORO, NEW JERSEY  
(ADDRESS OF PRINCIPAL  
EXECUTIVE OFFICES)

08536  
(ZIP CODE)

REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE: (609) 275-0500

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☐ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☐ Accelerated filer ☐ Non-accelerated filer ☐ Smaller reporting company ☐  
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

The number of shares of the registrant's Common Stock, \$.01 par value, outstanding as of July 26, 2010 was 29,077,780.



# INTEGRA LIFESCIENCES HOLDINGS CORPORATION

## INDEX

|   | Page Number |
|---|-------------|
| <b><u>PART I. FINANCIAL INFORMATION</u></b>   |             |
| <b><u>Item 1. Financial Statements</u></b>  | 3           |
| <b><u>Condensed Consolidated Statements of Operations for the three and six months ended June 30, 2010 and 2009 (Unaudited)</u></b> | 3           |
| <b><u>Condensed Consolidated Balance Sheets as of June 30, 2010 and December 31, 2009 (Unaudited)</u></b>                           | 4           |
| <b><u>Condensed Consolidated Statements of Cash Flows for the six months ended June 30, 2010 and 2009 (Unaudited)</u></b>           | 5           |
| <b><u>Notes to Unaudited Condensed Consolidated Financial Statements</u></b>  | 6           |
| <b><u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u></b>                         | 14          |
| <b><u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u></b>  | 23          |
| <b><u>Item 4. Controls and Procedures</u></b>   | 24          |
| <b><u>PART II. OTHER INFORMATION</u></b>  |             |
| <b><u>Item 1. Legal Proceedings</u></b>   | 24          |
| <b><u>Item 1A. Risk Factors</u></b>   | 25          |
| <b><u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u></b>   | 26          |
| <b><u>Item 4. Reserved and Removed</u></b>  |             |
| <b><u>Item 6. Exhibits</u></b>  | 27          |
| <b><u>SIGNATURES</u></b>  | 28          |
| <b><u>Exhibit 10.2</u></b>  |             |
| <b><u>Exhibit 31.1</u></b>  |             |
| <b><u>Exhibit 31.2</u></b>  |             |
| <b><u>Exhibit 32.1</u></b>  |             |
| <b><u>Exhibit 32.2</u></b>  |             |
| <b><u>EX-101 INSTANCE DOCUMENT</u></b>  |             |
| <b><u>EX-101 SCHEMA DOCUMENT</u></b>  |             |
| <b><u>EX-101 CALCULATION LINKBASE DOCUMENT</u></b>  |             |
| <b><u>EX-101 LABELS LINKBASE DOCUMENT</u></b>   |             |
| <b><u>EX-101 PRESENTATION LINKBASE DOCUMENT</u></b>   |             |



**Table of Contents****PART I. FINANCIAL INFORMATION**

## Item 1. Financial Statements

**INTEGRA LIFESCIENCES HOLDINGS CORPORATION**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
**(UNAUDITED)**

(In thousands, except per share amounts)

|  | <b>Three Months Ended June 30,</b> |               | <b>Six Months Ended June 30,</b> |               |
|--|------------------------------------|---------------|----------------------------------|---------------|
|  | <b>2010</b>                        | <b>2009</b>   | <b>2010</b>                      | <b>2009</b>   |
| Total Revenue  | \$ 178,595                         | \$ 165,725    | \$ 351,293                       | \$ 326,675    |
| Costs and Expenses:  |                                    |               |                                  |               |
| Cost of product revenues                                     | 64,464                             | 59,805        | 127,688                          | 117,953       |
| Research and development                                     | 11,761                             | 10,302        | 23,062                           | 20,945        |
| Selling, general and administrative                          | 74,216                             | 68,252        | 146,727                          | 134,703       |
| Intangible asset amortization                                | 3,575                              | 3,461         | 6,594                            | 6,917         |
| <br>Total costs and expenses                                 | <br>154,016                        | <br>141,820   | <br>304,071                      | <br>280,518   |
| <br>Operating income   | <br>24,579                         | <br>23,905    | <br>47,222                       | <br>46,157    |
| Interest income  | 52                                 | 134           | 113                              | 381           |
| Interest expense   | (4,300)                            | (6,174)       | (8,841)                          | (12,858)      |
| Other income (expense), net                                  | 763                                | (481)         | 1,909                            | (1,349)       |
| <br>Income before income taxes                               | <br>21,094                         | <br>17,384    | <br>40,403                       | <br>32,331    |
| Income tax expense   | 5,937                              | 6,159         | 10,024                           | 11,539        |
| <br>Net income   | <br>\$ 15,157                      | <br>\$ 11,225 | <br>\$ 30,379                    | <br>\$ 20,792 |
| <br>Basic net income per common share                        | <br>\$ 0.51                        | <br>\$ 0.38   | <br>\$ 1.02                      | <br>\$ 0.71   |
| Diluted net income per common share                          | \$ 0.50                            | \$ 0.38       | \$ 1.00                          | \$ 0.71       |
| Weighted average common shares outstanding<br>(See Note 10): |                                    |               |                                  |               |
| Basic  | 29,855                             | 29,004        | 29,672                           | 28,974        |
| Diluted  | 30,399                             | 29,202        | 30,282                           | 29,228        |

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Table of Contents**

**INTEGRA LIFESCIENCES HOLDINGS CORPORATION**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
**(UNAUDITED)**  
(In thousands)

|   | <b>June 30,<br/>2010</b> | <b>December 31,<br/>2009</b> |
|---|--------------------------|------------------------------|
| <b>ASSETS</b>   |                          |                              |
| Current Assets:   |                          |                              |
| Cash and cash equivalents   | \$ 93,618                | \$ 71,891                    |
| Trade accounts receivable, net of allowances of \$9,578 and \$11,216      | 97,779                   | 103,228                      |
| Inventories, net  | 143,253                  | 140,240                      |
| Deferred tax assets   | 29,526                   | 29,972                       |
| Prepaid expenses and other current assets                                 | 23,455                   | 20,032                       |
| <br>Total current assets  | <br>387,631              | <br>365,363                  |
| Property, plant and equipment, net  | 84,644                   | 83,526                       |
| Intangible assets, net  | 201,174                  | 211,117                      |
| Goodwill  | 252,143                  | 261,941                      |
| Deferred tax assets   | 14,228                   | 15,841                       |
| Other assets  | 1,975                    | 2,314                        |
| <br>Total assets  | <br>\$ 941,795           | <br>\$ 940,102               |
| <br><b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>                           |                          |                              |
| Current Liabilities:  |                          |                              |
| Convertible securities  | \$                       | \$ 76,760                    |
| Accounts payable, trade   | 32,906                   | 24,598                       |
| Deferred revenue  | 4,001                    | 4,077                        |
| Accrued compensation  | 21,522                   | 23,227                       |
| Accrued expenses and other current liabilities                            | 27,210                   | 28,068                       |
| <br>Total current liabilities   | <br>85,639               | <br>156,730                  |
| Long-term borrowings under senior credit facility                         | 220,000                  | 160,000                      |
| Long-term convertible securities  | 151,900                  | 148,754                      |
| Deferred tax liabilities  | 7,655                    | 9,319                        |
| Other liabilities   | 16,225                   | 20,414                       |
| <br>Total liabilities   | <br>481,419              | <br>495,217                  |
| <br>Commitments and contingencies   |                          |                              |
| Stockholders' Equity:   |                          |                              |
| Preferred Stock; no par value; 15,000 authorized shares; none outstanding |                          |                              |

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|  |                |                |
|--|----------------|----------------|
| Common stock; \$.01 par value; 60,000 authorized shares; 35,332 and 34,958 issued at June 30, 2010 and December 31, 2009, respectively | 353            | 350            |
| Additional paid-in capital   | 533,863        | 520,849        |
| Treasury stock, at cost; 6,354 shares at June 30, 2010 and December 31, 2009   | (252,380)      | (252,380)      |
| Accumulated other comprehensive (loss) income:   |                |                |
| Foreign currency translation adjustment  | (18,187)       | 9,746          |
| Pension liability adjustment, net of tax   | (821)          | (860)          |
| Unrealized gain on derivatives, net of tax   | 8              | 19             |
| Retained earnings  | 197,540        | 167,161        |
| <br>Total stockholders' equity   | <br>460,376    | <br>444,885    |
| <br>Total liabilities and stockholders' equity   | <br>\$ 941,795 | <br>\$ 940,102 |

The accompanying notes are an integral part of these condensed consolidated financial statements.



**Table of Contents**

**INTEGRA LIFESCIENCES HOLDINGS CORPORATION**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(UNAUDITED)**  
(In thousands)

|   | <b>Six Months Ended June 30,</b> |              |
|---|----------------------------------|--------------|
|   | <b>2010</b>                      | <b>2009</b>  |
| <b>OPERATING ACTIVITIES:</b>  |                                  |              |
| Net income  | \$ 30,379                        | \$ 20,792    |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                  |              |
| Depreciation and amortization   | 18,954                           | 17,143       |
| Deferred income tax benefit   | (375)                            | (1,850)      |
| Amortization of bond issuance costs   | 674                              | 1,434        |
| Non-cash interest expense   | 3,941                            | 5,527        |
| Payment of accreted interest  | (6,599)                          | (2,722)      |
| Gain on bond repurchases  |                                  | (1,124)      |
| Loss on disposal of property and equipment  | 447                              |              |
| Share-based compensation  | 7,520                            | 7,731        |
| Excess tax benefits from stock-based compensation arrangements                    | (3,474)                          | (7)          |
| Changes in assets and liabilities, net of business acquisitions:                  |                                  |              |
| Accounts receivable   | 2,687                            | 9,906        |
| Inventories   | (7,754)                          | 6,237        |
| Prepaid expenses and other current assets   | (3,877)                          | 8,487        |
| Other non-current assets  | 202                              | 5,424        |
| Accounts payable, accrued expenses and other current liabilities                  | 6,041                            | (8,931)      |
| Deferred revenue  | (715)                            | (344)        |
| Other non-current liabilities   | (556)                            | 122          |
| <br>Net cash provided by operating activities                                     | <br>47,495                       | <br>67,825   |
| <b>INVESTING ACTIVITIES:</b>  |                                  |              |
| Cash used in business acquisition, net of cash acquired                           | (2,421)                          | (4,141)      |
| Purchases of property and equipment   | (11,691)                         | (8,269)      |
| <br>Net cash used in investing activities   | <br>(14,112)                     | <br>(12,410) |
| <b>FINANCING ACTIVITIES:</b>  |                                  |              |
| Borrowings under senior credit facility   | 75,000                           |              |
| Repayments under senior credit facility   | (15,000)                         | (60,000)     |
| Repurchase of liability component of convertible notes                            | (71,351)                         | (44,819)     |
| Proceeds from exercised stock options   | 4,633                            | 592          |
| Excess tax benefits from stock-based compensation arrangements                    | 3,474                            | 7            |

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|  |           |            |
|--|-----------|------------|
| Net cash used in financing activities                        | (3,244)   | (104,220)  |
| Effect of exchange rate changes on cash and cash equivalents | (8,412)   | 3,976      |
| Net change in cash and cash equivalents                      | 21,727    | (44,829)   |
| Cash and cash equivalents at beginning of period             | 71,891    | 183,546    |
| Cash and cash equivalents at end of period                   | \$ 93,618 | \$ 138,717 |

Supplemental disclosure of non-cash activity:

During the six months ended June 30, 2010, 282,086 stock options were exercised, whereby in lieu of a cash payment for the exercise price, an option holder tendered 73,546 shares of Company stock that had a fair market value of approximately \$3.1 million. These tendered shares were then immediately retired.

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Table of Contents**

**INTEGRA LIFESCIENCES HOLDINGS CORPORATION**  
**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**1. BASIS OF PRESENTATION****General**

The terms we, our, us, Company and Integra refer to Integra LifeSciences Holdings Corporation, a Delaware corporation, and its subsidiaries unless the context suggests otherwise.

In the opinion of management, the June 30, 2010 unaudited condensed consolidated financial statements contain all adjustments (consisting only of normal recurring adjustments) necessary for a fair statement of the financial position, results of operations and cash flows of the Company. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted in accordance with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. These unaudited condensed consolidated financial statements should be read in conjunction with the Company's consolidated financial statements for the year ended December 31, 2009 included in the Company's Annual Report on Form 10-K. The December 31, 2009 condensed consolidated balance sheet was derived from audited financial statements but does not include all disclosures required by accounting principles generally accepted in the United States. Operating results for the six-month period ended June 30, 2010 are not necessarily indicative of the results to be expected for the entire year.

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, the disclosure of contingent liabilities, and the reported amounts of revenues and expenses. Significant estimates affecting amounts reported or disclosed in the consolidated financial statements include allowances for doubtful accounts receivable and sales returns and allowances, net realizable value of inventories, amortization periods for acquired intangible assets, discount rates and estimated projected cash flows used to value and test impairments of long-lived assets and goodwill, estimates of projected cash flows and depreciation and amortization periods for long-lived assets, valuation of intangible assets and in-process research and development, pension assets and liabilities, computation of taxes, valuation allowances recorded against deferred tax assets, the valuation of stock-based compensation, and loss contingencies. These estimates are based on historical experience and on various other assumptions that are believed to be reasonable under the current circumstances. Actual results could differ from these estimates.

Certain amounts from the prior year's financial statements have been reclassified in order to conform to the current year's presentation.

**2. BUSINESS AND ASSET ACQUISITIONS****Welch Allyn, Inc.**

In May 2010, the Company acquired certain assets and liabilities of the surgical headlight business of Welch Allyn, Inc. (Welch) for approximately \$2.4 million in cash and \$0.2 million of working capital adjustments. The Company has determined that these assets and liabilities met the definition of a business under the authoritative guidance. The Company believes that the assets acquired will further its goal of expanding its reach into the surgical headlight market. The Company also entered into a development agreement with Welch that expires on February 15, 2011 unless the product is commercially available prior to that date.

The final purchase price has been allocated as follows (in thousands):

|                                     |    |     |            |
|-------------------------------------|----|-----|------------|
| Accounts receivable                 | \$ | 518 |            |
| Inventory                           |    | 138 |            |
| Property, plant and equipment       |    | 280 |            |
|                                     |    |     | Wtd. Avg.  |
| Intangible assets                   |    |     | Life       |
| Customer relationships              |    | 490 | 15 years   |
| Technology                          |    | 263 | 6 years    |
| In-Process research and development |    | 312 | Indefinite |
| Goodwill                            |    | 601 |            |

|                           |          |
|---------------------------|----------|
| Total net assets acquired | \$ 2,602 |
|---------------------------|----------|

**Table of Contents****Athrodax Healthcare International Ltd.**

In December 2009, the Company acquired certain assets as well as the distribution rights for its Newdeal® product lines in the United Kingdom from Athrodax Healthcare International Ltd. ( Athrodax ), for approximately \$3.3 million (2.0 million British Pounds) in cash, subject to certain adjustments for working capital items. For the previous ten years Athrodax had been the Company's distributor of extremity reconstruction products in the United Kingdom. The acquisition provides the Company with the opportunity to distribute orthopedic products directly to its United Kingdom customers, and included an experienced sales team in the foot and ankle surgery market which had successfully developed its brand in the United Kingdom.

**Innovative Spinal Technologies, Inc.**

In August 2009, the Company acquired certain assets and liabilities of Innovative Spinal Technologies, Inc. ( IST ) for approximately \$9.3 million in cash and \$0.2 million in acquisition expenses. IST's focus was on spinal implant products related to minimally invasive surgery and motion preservation techniques. We acquired three product lines, various product development assets for posterior dynamic stabilization, various patents and trademarks and inventory, and we also assumed certain of IST's patent license agreements and related obligations. The assets and liabilities acquired did not meet the definition of a business under the authoritative guidance for business combinations. Accordingly, the assets and liabilities have been recognized at fair value with no related goodwill.

**Theken**

In August 2008 the Company acquired Theken Spine, LLC, Theken Disc, LLC and Therics, LLC (collectively, Integra Spine ) for \$75.0 million in cash, acquisition expenses of \$2.4 million, working capital adjustments of \$3.9 million, and up to an additional \$125.0 million in future payments based on the revenue performance of the business in each of the two years after closing. We paid approximately \$52.0 million of the potential revenue performance obligation in November 2009. Integra Spine, based in Akron, Ohio, designs, develops and manufactures spinal fixation products.

**3. INVENTORIES**

Inventories, net consisted of the following:

|                 | <b>June 30,<br/>2010</b> | <b>December 31,<br/>2009</b> |
|-----------------|--------------------------|------------------------------|
|                 | <b>(in thousands)</b>    |                              |
| Finished goods  | \$ 109,898               | \$ 109,077                   |
| Work-in process | 30,174                   | 28,757                       |
| Raw materials   | 32,379                   | 30,131                       |
| Less: reserves  | (29,198)                 | (27,725)                     |
|                 | <b>\$ 143,253</b>        | <b>\$ 140,240</b>            |

**4. GOODWILL AND OTHER INTANGIBLE ASSETS**

Changes in the carrying amount of goodwill for the six months ended June 30, 2010 were as follows (in thousands):

|                               |            |
|-------------------------------|------------|
| Goodwill                      | \$ 261,941 |
| Accumulated impairment losses |            |
| Goodwill at December 31, 2009 | 261,941    |
| Foreign currency translation  | (10,399)   |
| Welch Allyn acquisition       | 601        |

Goodwill at June 30, 2010

\$ 252,143

The Company's assessment of the recoverability of goodwill is based upon a comparison of the carrying value of goodwill with its estimated fair value, determined using a discounted cash flow methodology. The Company performs this assessment annually during the second quarter and no impairment resulted after completing this assessment during the second quarter of 2010.

**Table of Contents**

During the second quarter of 2010, the Company recorded a \$0.8 million impairment charge related to several brand names. The impairment charge relates to management's decision with respect to the Company's re-branding strategy for several legacy brand names. The Company has recorded the charge as a component of amortization expense.

The components of the Company's identifiable intangible assets were as follows (in thousands):

|                        | <b>Weighted<br/>Average<br/>Life</b> | <b>Cost</b> | <b>June 30, 2010<br/>Accumulated<br/>Amortization</b> | <b>Net</b> | <b>Cost</b> | <b>December 31, 2009<br/>Accumulated<br/>Amortization</b> | <b>Net</b> |
|------------------------|--------------------------------------|-------------|---|------------|-------------|---|------------|
| Completed technology   | 12 years                             | \$ 68,771   | \$ (24,799)   | \$ 43,972  | \$ 69,632   | \$ (22,526)   | \$ 47,106  |
| Customer relationships | 12 years                             | 97,025      | (40,573)  | 56,452     | 97,922      | (36,724)  | 61,198     |
| Trademarks/brand names | 35 years                             | 33,023      | (7,781)   | 25,242     | 35,741      | (8,692)   | 27,049     |
| Trademarks/brand names | Indefinite                           | 49,384      |   | 49,384     | 49,384      |   | 49,384     |
| Supplier relationships | 30 years                             | 29,300      | (4,037)   | 25,263     | 29,300      | (3,647)   | 25,653     |
| All other*             | 15 years*                            | 8,364       | (7,503)   | 861        | 8,197       | (7,470)   | 727        |
|                        |                                      | \$ 285,867  | \$ (84,693)   | \$ 201,174 | \$ 290,176  | \$ (79,059)   | \$ 211,117 |

\* All other includes \$0.3 million of in-process research and development which is indefinite lived.

Annual amortization expense is expected to approximate \$17.7 million in 2010, \$16.6 million in 2011, \$16.4 million in 2012, \$13.7 million in 2013 and \$12.7 million in 2014. Identifiable intangible assets are initially recorded at fair market value at the time of acquisition using an income or cost approach.

**5. DEBT***2010 and 2012 Senior Convertible Notes*

On June 11, 2007, the Company issued \$165.0 million aggregate principal amount of its 2010 Notes and \$165.0 million aggregate principal amount of its 2012 Notes (the 2010 Notes and the 2012 Notes, collectively the Notes). The 2010 Notes and the 2012 Notes bear interest at a rate of 2.75% per annum and 2.375% per annum, respectively, in each case payable semi-annually in arrears on December 1 and June 1 of each year.

In 2009, the Company repurchased a total principal amount of \$87.1 million of the 2010 Notes and recognized a gain of \$0.5 million. Total cash paid for these repurchases was \$83.3 million of which \$78.0 million related to repayment of the liability component of the Notes. For all of these transactions, the bond hedge contracts were terminated on a pro-rata basis and the number of options was adjusted to reflect the number of convertible securities outstanding that together have a total principal amount of \$77.9 million. Also, in connection with the repurchases, in separate transactions, we amended the warrant transactions to reduce the number of warrants outstanding to reflect such number of convertible securities outstanding. The Company repaid the remaining \$77.9 million principal amount in June 2010 in accordance with the agreement, of which \$71.4 million was related to the liability component and \$6.6 million was for accreted interest.

The principal amount outstanding under the 2012 Notes at June 30, 2010 was \$165.0 million. The fair value of the 2012 Notes at June 30, 2010 was approximately \$161.6 million. The 2012 Notes are senior, unsecured obligations of the Company, and are convertible into cash and, if applicable, shares of its common stock based on an initial conversion rate, subject to adjustment, of 15.3935 shares per \$1,000 principal amount of notes (which represents an initial conversion price of approximately \$64.96 per share). The Company will satisfy any conversion of the 2012 Notes with cash up to the principal amount pursuant to the net share settlement mechanism set forth in the indenture and, with respect to any excess conversion value, with shares of the Company's common stock. The 2012 Notes are convertible only in the following circumstances: (1) if the closing sale price of the Company's common stock exceeds 130% of the conversion price during a period as defined in the indenture; (2) if the average trading price per \$1,000 principal amount of the Notes is less than or equal to 97% of the average conversion value of the Notes during a period as defined in the indenture; (3) at any time on or after December 15, 2011; or (4) if specified corporate transactions occur. However, none of these conditions existed at June 30, 2010 and, as a result, the 2012 Notes are classified as long term. The issue price of the 2012 Notes was equal to their face amount, which is also the amount holders are entitled to receive at maturity if the 2012 Notes are not converted.



## **Table of Contents**

Holders of the 2012 Notes, who convert their notes in connection with a qualifying fundamental change, as defined in the indenture, may be entitled to a make-whole premium in the form of an increase in the conversion rate. Additionally, following the occurrence of a fundamental change, holders may require that the Company repurchase some or all of the 2012 Notes for cash at a repurchase price equal to 100% of the principal amount of the notes being repurchased, plus accrued and unpaid interest, if any.

The 2012 Notes, under the terms of the private placement agreement, are guaranteed fully by Integra LifeSciences Corporation, a subsidiary of the Company. The 2012 Notes will be the Company's direct senior unsecured obligations and will rank equal in right of payment to all of the Company's existing and future unsecured and unsubordinated indebtedness.

In connection with the original issuance of the Notes, the Company entered into call transactions and warrant transactions, primarily with affiliates of the initial purchasers of the Notes (the "hedge participants"), in connection with each series of Notes. The cost of the call transactions to the Company was approximately \$46.8 million. The Company received approximately \$21.7 million of proceeds from the warrant transactions. The call transactions involve the Company's purchasing call options from the hedge participants, and the warrant transactions involve the Company's selling call options to the hedge participants with a higher strike price than the purchased call options. The calls related to the 2010 Notes expired with the maturity of those notes and the warrants related to the 2010 Notes expire at various times through January 2011.

The initial strike price of the remaining call transactions is approximately \$64.96 for the 2012 Notes, subject to anti-dilution adjustments substantially similar to those in the 2012 Notes. The initial strike price of the warrant transactions is (x) for the 2010 Notes, approximately \$77.96 per share of Common Stock and (y) for the 2012 Notes, approximately \$90.95, in each case subject to customary anti-dilution adjustments.

### *Senior Secured Revolving Credit Facility*

As of June 30, 2010, the Company had \$220.0 million of outstanding borrowings under this credit facility at a weighted average interest rate of 1.13%. The fair value of the outstanding borrowings on this credit facility at June 30, 2010 was approximately \$211.9 million. During the six months ended June 30, 2010, the Company borrowed \$75.0 million in connection with the maturity of its 2010 Notes and also repaid \$15.0 million of its outstanding borrowings. The Company considers all such outstanding amounts to be long-term in nature based on its current intent and ability to repay the borrowing outside of the next twelve-month period. This credit facility expires in December 2011.

## **6. DERIVATIVE INSTRUMENTS**

The Company utilizes a foreign currency forward exchange contract to hedge an anticipated intercompany transaction in euros and designates this derivative instrument as a cash-flow hedge. Our forward exchange contract has a notional amount of 8.2 million euros (\$10.0 million at June 30, 2010), and is short term in nature with a term of less than twelve months. This forward exchange contract matches the currency, timing and notional amount of underlying forecasted transactions. Therefore, no ineffectiveness resulted or was recorded through the condensed consolidated statement of operations. As of June 30, 2010, this forward exchange contract has an aggregate U.S. dollar equivalent fair value amounting to net losses of \$2.2 million included in other current liabilities. The net gains or losses from this cash flow hedge reported in accumulated other comprehensive income is reclassified to earnings and recorded in other income in our consolidated statement of operations as the foreign currency rates fluctuate over the term of the instrument. At June 30, 2010, the amount of net unrealized gains in other comprehensive income which will be recognized as an increase to other income in the remainder of 2010 was not significant. The Company considers the credit risk related to the forward exchange contract to be low because the instrument was entered into with a financial institution with a high credit rating.

## **7. STOCK-BASED COMPENSATION**

As of June 30, 2010, the Company had stock options, restricted stock awards, performance stock awards, contract stock awards and restricted stock unit awards outstanding under six plans, the 1996 Incentive Stock Option and Non-Qualified Stock Option Plan (the "1996 Plan"), the 1998 Stock Option Plan (the "1998 Plan"), the 1999 Stock Option Plan (the "1999 Plan"), the 2000 Equity Incentive Plan (the "2000 Plan"), the 2001 Equity Incentive Plan (the "2001 Plan") and the 2003 Equity Incentive Plan (the "2003 Plan," and collectively, the "Plans"). No new awards may be granted under

the 1996 Plan, the 1998 Plan, the 1999 Plan and the 2000 Plan.

Stock options issued under the Plans become exercisable over specified periods, generally within four years from the date of grant for officers, directors and employees, and generally expire six years from the grant date for employees and from six to ten years for directors and certain executive officers. The transfer and non-forfeiture provisions of restricted stock issued under the Plans lapse over specified periods, generally three years after the date of grant.

**Table of Contents****Stock Options**

The Company granted approximately 59,000 and 62,500 stock options during the six months ended June 30, 2010 and June 30, 2009, respectively. As of June 30, 2010, there were approximately \$3.8 million of total unrecognized compensation costs related to unvested stock options. These costs are expected to be recognized over a weighted-average period of approximately 1.9 years. The Company received net proceeds of \$4.6 million and \$0.6 million from stock option exercises for the six months ended June 30, 2010 and 2009, respectively.

**Awards of Restricted Stock, Performance Stock and Contract Stock**

Performance stock awards have performance features associated with them. Performance stock, restricted stock and contract stock awards generally have requisite service periods of three years. The fair value of these awards is being expensed on a straight-line basis over the vesting period or requisite service period, whichever is shorter. As of June 30, 2010, there was approximately \$13.4 million of total unrecognized compensation costs related to unvested awards. These costs are expected to be recognized over a weighted-average period of approximately 1.8 years.

The Company has no formal policy related to the repurchase of shares for the purpose of satisfying stock-based compensation obligations.

The Company also maintains an Employee Stock Purchase Plan (the "ESPP"), which provides eligible employees of the Company with the opportunity to acquire shares of common stock at periodic intervals by means of accumulated payroll deductions. The ESPP is a non-compensatory plan based on its terms.

**8. RETIREMENT BENEFIT PLANS**

The Company maintains defined benefit pension plans that cover employees in its manufacturing plants located in Andover, United Kingdom (the "UK Plan") and Tuttlingen, Germany (the "Germany Plan"). The Company closed the Tuttlingen, Germany plant, to which the Germany Plan pertained, in December 2005. However, the Company did not terminate the Germany Plan and the Company remains obligated for the accrued pension benefits related to this plan. The plans cover certain current and former employees. Net periodic benefit costs for the Company's defined benefit pension plans included the following amounts (in thousands):

|                                | <b>Three Months Ended June</b> |             | <b>Six Months Ended June</b> |             |
|--------------------------------|--------------------------------|-------------|------------------------------|-------------|
|                                | <b>30,</b>                     |             | <b>30,</b>                   |             |
|                                | <b>2010</b>                    | <b>2009</b> | <b>2010</b>                  | <b>2009</b> |
| Service cost                   | \$ 26                          | \$ 30       | \$ 53                        | \$ 57       |
| Interest cost                  | 155                            | 151         | 313                          | 285         |
| Expected return on plan assets | (119)                          | (103)       | (244)                        | (199)       |
| Recognized net actuarial loss  | 36                             | 115         | 74                           | 222         |
| <br>Net period benefit cost    | <br>\$ 98                      | <br>\$ 193  | <br>\$ 196                   | <br>\$ 365  |

The Company made \$0.5 million and \$0.4 million of contributions to its defined benefit pension plans during the six months ended June 30, 2010 and 2009, respectively.

**Table of Contents****9. COMPREHENSIVE (LOSS) INCOME**

Comprehensive (loss) income was as follows (in thousands):

|  | <b>Three Months Ended June 30,</b> |             | <b>Six Months Ended June 30,</b> |             |
|--|------------------------------------|-------------|----------------------------------|-------------|
|  | <b>2010</b>                        | <b>2009</b> | <b>2010</b>                      | <b>2009</b> |
| Net Income   | \$ 15,157                          | \$ 11,225   | \$ 30,379                        | \$ 20,792   |
| Foreign currency translation adjustment              | (16,704)                           | 13,691      | (27,933)                         | 5,726       |
| Change in unrealized gain on derivatives, net of tax | (5)                                |             | (11)                             |             |
| Comprehensive (loss) income                          | \$ (1,552)                         | \$ 24,916   | \$ 2,435                         | \$ 26,518   |

**10. NET INCOME PER SHARE**

In January 2009 the Company adopted the authoritative guidance related to determining whether instruments issued in share-based payment transactions are participating securities. Certain of the Company's unvested restricted share units contain rights to receive nonforfeitable dividends, and thus, are participating securities requiring the two-class method of computing earnings per share. Because these securities had an insignificant impact on the calculation of earnings per share (impacts the rounding by \$0.01 or less per share) the Company does not present the full calculation below. Basic and diluted net income per share was as follows (in thousands, except per share amounts):

|   | <b>Three Months Ended June 30,</b> |             | <b>Six Months Ended June 30,</b> |             |
|---|------------------------------------|-------------|----------------------------------|-------------|
|   | <b>2010</b>                        | <b>2009</b> | <b>2010</b>                      | <b>2009</b> |
| Basic net income per share:                                   |                                    |             |                                  |             |
| Net income  | \$ 15,157                          | \$ 11,225   | \$ 30,379                        | \$ 20,792   |
| Weighted average common shares outstanding                    | 29,855                             | 29,004      | 29,672                           | 28,974      |
| Basic net income per common share                             | \$ 0.51                            | \$ 0.38     | \$ 1.02                          | \$ 0.71     |
| Diluted net income per share:                                 |                                    |             |                                  |             |
| Net income  | \$ 15,157                          | \$ 11,225   | \$ 30,379                        | \$ 20,792   |
| Weighted average common shares outstanding                    | 29,855                             | 29,004      | 29,672                           | 28,974      |
| Basic   | 29,855                             | 29,004      | 29,672                           | 28,974      |
| Effect of dilutive securities:                                |                                    |             |                                  |             |
| Stock options and restricted stock                            | 544                                | 198         | 610                              | 254         |
| Weighted average common shares for diluted earnings per share | 30,399                             | 29,202      | 30,282                           | 29,228      |
| Diluted net income per share                                  | \$ 0.50                            | \$ 0.38     | \$ 1.00                          | \$ 0.71     |

At June 30, 2010 and 2009 the Company had 1.9 million and 2.6 million of outstanding stock options, respectively. The Company also has warrants outstanding relating to its 2010 Notes and 2012 Notes. Stock options, restricted stock and warrants are included in the diluted earnings per share calculation using the treasury stock method, unless the effect of including the stock options would be anti-dilutive. For the three months ended June 30, 2010 and 2009, 0.7 million and 2.3 million anti-dilutive stock options, respectively, were excluded from the diluted earnings per share calculation. As the strike price of the warrants exceeded the Company's average stock price for the period, the warrants are anti-dilutive and the entire number of warrants were also excluded from the diluted earnings per share calculation.

**11. SEGMENT AND GEOGRAPHIC INFORMATION**

The Company's management, including the chief operating decision maker, reviews financial results and manages the business on an aggregate basis. Therefore, financial results are reported in a single operating segment, the development, manufacture and marketing of medical devices for use in cranial and spinal procedures, peripheral nerve repair, small bone and joint injuries, and the repair and reconstruction of soft tissue.

**Table of Contents**

Revenue consisted of the following:

|                             | <b>Three Months Ended June 30,</b> |                | <b>Six Months Ended June 30,</b> |                |
|-----------------------------|------------------------------------|----------------|----------------------------------|----------------|
|                             | <b>2010</b>                        | <b>2009</b>    | <b>2010</b>                      | <b>2009</b>    |
| Integra Orthopedics         | \$ 72,819                          | \$ 65,164      | \$ 143,006                       | \$ 129,530     |
| Integra NeuroSciences       | 66,306                             | 61,448         | 131,080                          | 121,179        |
| Integra Medical Instruments | 39,470                             | 39,113         | 77,207                           | 75,966         |
| <br>Total revenues          | <br>\$ 178,595                     | <br>\$ 165,725 | <br>\$ 351,293                   | <br>\$ 326,675 |

Total revenues by major geographic area are summarized below (in thousands):

|                    | <b>Three Months Ended June 30,</b> |                | <b>Six Months Ended June 30,</b> |                |
|--------------------|------------------------------------|----------------|----------------------------------|----------------|
|                    | <b>2010</b>                        | <b>2009</b>    | <b>2010</b>                      | <b>2009</b>    |
| United States      | \$ 138,760                         | \$ 127,086     | \$ 268,123                       | \$ 249,671     |
| Europe             | 20,076                             | 23,035         | 44,228                           | 46,429         |
| Asia Pacific       | 9,174                              | 7,935          | 18,411                           | 15,129         |
| Other Foreign      | 10,585                             | 7,669          | 20,531                           | 15,446         |
| <br>Total revenues | <br>\$ 178,595                     | <br>\$ 165,725 | <br>\$ 351,293                   | <br>\$ 326,675 |

**12. COMMITMENTS AND CONTINGENCIES**

In consideration for certain technology, manufacturing, distribution and selling rights and licenses granted to the Company, the Company has agreed to pay royalties on the sales of products that are commercialized relative to the granted rights and licenses. Royalty payments made by the Company under these agreements were not significant for any of the periods presented.

Various lawsuits, claims and proceedings are pending or have been settled by the Company. The only significant item is described below.

In January 2010, the Company received a notice from the seller's representative of the former Theken companies of a disagreement in the calculation of trade sales used in calculating a revenue performance payment that the Company made in November 2009. The notice alleges that the Company owes an additional \$6.7 million. We are currently discussing this matter with the seller's representative in an attempt to resolve the dispute in accordance with the provisions contained in the asset purchase agreement governing the transaction.

In addition to this matter, the Company is subject to various claims, lawsuits and proceedings in the ordinary course of its business, including claims by current or former employees, distributors and competitors and with respect to its products. In the opinion of management, such claims are either adequately covered by insurance or otherwise indemnified, or are not expected, individually or in the aggregate, to result in a material adverse effect on the Company's financial condition. However, it is possible that its results of operations, financial position and cash flows in a particular period could be materially affected by these contingencies.

The Company accrues for loss contingencies when it is deemed probable that a loss has been incurred and that loss is estimable. The amounts accrued are based on the full amount of the estimated loss before considering insurance proceeds, and do not include an estimate for legal fees expected to be incurred in connection with the loss contingency. The Company consistently accrues legal fees expected to be incurred in connection with loss contingencies as those fees are incurred by outside counsel as a period cost.



**Table of Contents****13. Income Taxes**

The following table provides a summary of our effective tax rate:

|                   | Three Months Ended June 30, |       | Percentage Point    |
|-------------------|-----------------------------|-------|---------------------|
|                   | 2010                        | 2009  | Increase (Decrease) |
| Reported tax rate | 28.1%                       | 35.4% | (7.3%)              |

|                   | Six Months Ended June 30, |       | Percentage Point    |
|-------------------|---------------------------|-------|---------------------|
|                   | 2010                      | 2009  | Increase (Decrease) |
| Reported tax rate | 24.8%                     | 35.7% | (10.9%)             |

The decrease in the Company's effective tax rates for the second quarter and first half of 2010, as compared the same periods in 2009, relates primarily to an increase in the expected proportion of the Company's taxable income for the full year that will come from foreign jurisdictions with lower tax rates. Additionally, during the first quarter of 2010 the Company reversed \$2.3 million of reserves for uncertain tax positions due to matters that are considered effectively settled and the expiration of the statute of limitations for certain matters.

**14. LEASES**

On March 1, 2010, the Company exercised an option to extend a lease agreement for production equipment dated June 2000 with Medicus Corporation. Under the option, the term of the original lease agreement was extended through March 31, 2012. The initial June 2000 agreement was subsequently amended on June 29, 2010 to extend the term of the lease to March 31, 2022, with an option to renew through March 31, 2032. The sole stockholder of Medicus Corporation is Provco Ventures I, LP, of which the Company's chairman serves as partner and president.



**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our condensed consolidated financial statements and the related notes thereto appearing elsewhere in this report and our consolidated financial statements for the year ended December 31, 2009 included in our Annual Report on Form 10-K.

We have made statements in this report which constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 (the "Exchange Act"). These forward-looking statements are subject to a number of risks, uncertainties and assumptions about the Company. Our actual results may differ materially from those anticipated in these forward-looking statements as a result of many factors, including but not limited to those set forth above under the heading "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2009. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

You can identify these forward-looking statements by forward-looking words such as believe, may, could, will, estimate, continue, anticipate, intend, seek, plan, expect, should, would and similar expressions in the

**GENERAL**

Integra is a market-leading, innovative medical device company focused on helping the medical professional enhance the standard of care for patients. Integra provides customers with clinically relevant, innovative and cost-effective products that improve the quality of life for patients. We focus on cranial and spinal procedures, small bone and joint injuries, the repair and reconstruction of soft tissue, and instruments for surgery.

We present revenues in three market categories—Integra Orthopedics, Integra NeuroSciences and Integra Medical Instruments. Our orthopedics products include specialty metal implants for surgery of the extremities and spine, orthobiologics products for repair and grafting of bone, dermal regeneration products and tissue-engineered wound dressings and nerve- and tendon-repair products. Our neurosciences products group includes, among other things, dural grafts that are indicated for the repair of the dura mater, ultrasonic surgery systems for tissue ablation, cranial stabilization and brain retraction systems, systems for measurement of various brain parameters and devices used to gain access to the cranial cavity and to drain excess cerebrospinal fluid from the ventricles of the brain. Our medical instruments products include a wide range of specialty and general surgical and dental instruments and surgical lighting for sale to hospitals, outpatient surgery centers, and physician, veterinarian and dental practices.

We manage these product groups and distribution channels on a centralized basis. Accordingly, we report our financial results under a single operating segment—the development, manufacture and distribution of medical devices. We manufacture many of our products in plants located in the United States, Puerto Rico, France, Germany, Ireland, the United Kingdom and Mexico. We also source most of our hand-held surgical instruments through specialized third-party vendors.

In the United States, we have three sales channels—Integra Orthopedics, Integra NeuroSciences and Integra Medical Instruments. Within our Integra Orthopedics sales channel, we sell through a large direct sales organization, and through specialty distributors focused on their respective surgical specialties. Integra NeuroSciences sells products through directly employed sales representatives. The Integra Medical Instruments sales channel sells directly and through distributors and wholesalers.

We also market certain products through strategic partners.

Our objective is to continue to build a customer-focused and profitable medical device company by developing or acquiring innovative medical devices and other products to sell through our sales channels. Our strategy therefore entails substantial growth in revenues through both internal means—through launching new and innovative products and selling existing products more intensively—and by acquiring existing businesses or already successful product lines.

**Table of Contents**

We aim to achieve this growth in revenues while maintaining strong financial results. While we pay attention to any meaningful trend in our financial results, we pay particular attention to measurements that are indicative of long-term profitable growth. These measurements include revenue growth (derived through acquisitions and products developed internally), gross margins on total revenues, operating margins (which we aim to continually expand on as we leverage our existing infrastructure), earnings before interest, taxes, depreciation and amortization, operating cash flows (which we aim to increase through improved working capital management), and earnings per diluted share of common stock.

We believe that we are particularly effective in the following aspects of our business:

*Developing metal implants for bone and joint repair, fixation and fusion.* We have significant expertise in developing metal implants for use in bone and joint repair, fixation and fusion and in successfully bringing those products to market.

*Developing, manufacturing and selling specialty regenerative technology products.* We have a broad technology platform for developing products that regenerate or repair soft tissue and bone. We believe that we have a particular advantage in developing, manufacturing and selling tissue repair products derived from bovine collagen. These products comprised 24% and 23% of revenues for the six months ended June 30, 2010 and 2009, respectively.

*Acquiring and integrating new product lines and complementary businesses.* Since 2007, we have acquired and integrated more than 10 product lines or businesses through an acquisition program that focuses on acquiring companies or product lines at reasonable valuations which complement our existing product lines or can be used to leverage our broad technology platform in tissue regeneration and metal implants. Our managers and executives have demonstrated their ability to successfully integrate acquired product lines and businesses.

**ACQUISITIONS**

In May 2010, we acquired certain assets and liabilities of the surgical headlight business of Welch Allyn, Inc. ( Welch ) for approximately \$2.4 million in cash and \$0.2 million of working capital adjustments. We believe that the assets acquired will further our goal of expanding our reach into the surgical headlight market.

**RESULTS OF OPERATIONS****Executive Summary**

Net income for the three months ended June 30, 2010 was \$15.2 million, or \$0.50 per diluted share as compared with net income of \$11.2 million or \$0.38 per diluted share for the three months ended June 30, 2009.

Net income for the six months ended June 30, 2010 was \$30.4 million, or \$1.00 per diluted share as compared with net income of \$20.8 million or \$0.71 per diluted share for the six months ended June 30, 2009.

For both of these periods, the increase in net income resulted from increases in revenues, decreased interest expense, and an increase in other income driven primarily by foreign currency gains. Additionally, during the first quarter of 2010, we reversed accruals of uncertain tax positions which decreased our tax expense for the six-month period.

Our costs and expenses include the following charges (in thousands):

|   | <b>Three Months Ended June</b> |             | <b>Six Months Ended June</b> |             |
|---|--------------------------------|-------------|------------------------------|-------------|
|   | <b>30,</b>                     |             | <b>30,</b>                   |             |
|   | <b>2010</b>                    | <b>2009</b> | <b>2010</b>                  | <b>2009</b> |
| Acquisition-related charges   | \$ 326                         | \$          | \$ 566                       | \$          |
| Inventory fair market value purchase accounting adjustments   | 314                            | 1,924       | 629                          | 3,931       |
| Employee termination and related costs  |                                | 196         | 628                          | 646         |
| Facility consolidation, acquisition integration, manufacturing and distribution transfer, and system implementation charges | 784                            | 189         | 1,246                        | 392         |
| Intangible asset impairment   | 797                            |             | 797                          |             |
| Discontinued product lines  |                                | 246         | 74                           | 246         |
| Incremental professional and bank fees related to the possibility of obtaining a waiver under our                           |                                |             |                              | 350         |

revolving credit facility

|  |          |          |          |           |
|--|----------|----------|----------|-----------|
| Loss (gain) related to early extinguishment of convertible notes |          | 89       |          | (1,124)   |
| Non-cash interest expense related to convertible securities      | 1,888    | 2,765    | 3,941    | 5,527     |
| Foreign exchange loss on intercompany loan (1)                   |          |          |          | 1,876     |
| Total  | \$ 4,109 | \$ 5,409 | \$ 7,881 | \$ 11,844 |

(1) This foreign exchange loss is associated with our intercompany loan set up in connection with the restructuring of a German subsidiary in the fourth quarter of 2008. Net income for 2010 and prior periods includes foreign exchange gains and losses associated with intercompany loans not related to any restructuring.

**Table of Contents**

The items reported above are reflected in the condensed consolidated statements of operations as follows:

|                                     | <b>Three Months Ended June<br/>30,</b> |                 | <b>Six Months Ended June<br/>30,</b> |                  |
|-------------------------------------|--|-----------------|--------------------------------------|------------------|
|                                     | <b>2010</b>                            | <b>2009</b>     | <b>2010</b>                          | <b>2009</b>      |
| Cost of product revenues            | \$ 622                                 | \$ 2,223        | \$ 1,358                             | \$ 4,421         |
| Research and development            | 48                                     |                 | 102                                  | 160              |
| Selling, general and administrative | 754                                    | 332             | 1,683                                | 834              |
| Intangible asset amortization       | 797                                    |                 | 797                                  |                  |
| Interest expense                    | 1,888                                  | 2,765           | 3,941                                | 5,677            |
| Other income (expense), net         |  | 89              |                                      | 752              |
| <b>Total</b>                        | <b>\$ 4,109</b>                        | <b>\$ 5,409</b> | <b>\$ 7,881</b>                      | <b>\$ 11,844</b> |

We believe that, given our strategy of seeking new acquisitions and integrating recent acquisitions, our current focus on rationalizing our existing manufacturing and distribution infrastructure, our recent review of various product lines and their branding in relation to our current business strategy, and a renewed focus on enterprise business systems integrations, charges similar to those discussed above could recur in the future. We believe that the delineation of these costs provides useful information to measure the comparative performance of our business operations across reporting periods.

**Revenues and Gross Margin on Product Revenues**

Our revenues and gross margin on product revenues were as follows (in thousands):

|   | <b>Three Months Ended June<br/>30,</b> |                   | <b>Six Months Ended June 30,</b> |                   |
|---|--|-------------------|----------------------------------|-------------------|
|   | <b>2010</b>                            | <b>2009</b>       | <b>2010</b>                      | <b>2009</b>       |
| Integra Orthopedics                                   | \$ 72,819                              | \$ 65,164         | \$ 143,006                       | \$ 129,530        |
| Integra NeuroSciences                                 | 66,306                                 | 61,448            | 131,080                          | 121,179           |
| Integra Medical Instruments                           | 39,470                                 | 39,113            | 77,207                           | 75,966            |
| <b>Total revenue</b>                                  | <b>178,595</b>                         | <b>165,725</b>    | <b>351,293</b>                   | <b>326,675</b>    |
| <b>Cost of product revenues</b>                       | <b>64,464</b>                          | <b>59,805</b>     | <b>127,688</b>                   | <b>117,953</b>    |
| <b>Gross margin on total revenues</b>                 | <b>\$ 114,131</b>                      | <b>\$ 105,920</b> | <b>\$ 223,605</b>                | <b>\$ 208,722</b> |
| <b>Gross margin as a percentage of total revenues</b> | <b>63.9%</b>                           | <b>63.9%</b>      | <b>63.7%</b>                     | <b>63.9%</b>      |

**Table of Contents****THREE MONTHS ENDED JUNE 30, 2010 AS COMPARED TO THREE MONTHS ENDED JUNE 30, 2009  
Revenues and Gross Margin**

For the three months ended June 30, 2010, total revenues increased by \$12.9 million, or 7.8%, to \$178.6 million from \$165.7 million for the same period during 2009. Domestic revenues increased 9.2% to \$138.8 million, or 78% of total revenues, for the three months ended June 30, 2010 from \$127.1 million, or 77% of total revenues, for the three months ended June 30, 2009. International revenues increased to \$39.8 million from \$38.6 million in the prior-year period, an increase of 3.1%. Foreign exchange fluctuations, arising primarily from a weaker euro versus the U.S. dollar compared to the second quarter of 2009, accounted for a \$0.5 million decrease in revenues during the second quarter of 2010 as compared to the same period last year.

Orthopedics revenues were \$72.8 million, an increase of 11.7% over the prior-year period. Our private label products led the growth in this category followed by extremities reconstruction products. Most of the increase in the extremities products came from sales of engineered collagen products for skin and wound repair and from metal implants for the mid- and hindfoot. Spine and orthobiologics sales grew as expected. We expect faster growth from our spine and orthobiologics products for the balance of 2010. We believe that expanding our distributor network and the introduction of new products, such as our Paramount<sup>®</sup> minimally invasive spinal fixation and spine-focused orthobiologics products, will contribute to this growth.

NeuroSciences revenues were \$66.3 million, up 7.9% from the prior-year period. Sales of capital products, particularly ultrasonic tissue ablation products, cranial stabilization systems, and stereostatic radiosurgery systems drove the growth in this market. Larger domestic sales increases were offset by decreases in European sales.

Revenues in the Medical Instruments category were \$39.5 million, up 0.9% from the prior year. Our office-based sales offset continued weakness in the acute care setting.

Approximately 10% of our revenues in the quarter consisted of sales of capital equipment products. These products improved 17.2% over the prior-year period, and we are cautiously optimistic that they will continue to improve during 2010. In addition, the poor global economy is adversely affecting elective surgical procedures in many markets. While our products are primarily used in non-elective procedures to treat trauma, cancer, major burns, and degenerative diseases, our orthopedic products for elective procedures have not performed as well as in the past.

We expect to drive future revenue growth by continuing to launch new products and acquire businesses and products that can be sold through our existing sales organizations, and by gaining additional market share through the expansion of our Integra Extremity Reconstruction and Integra Spine sales organizations in the United States and leveraging the distribution channels in our Integra Spine, Integra NeuroSciences, and Integra OrthoBiologics sales organizations to broaden each organization's access to spine surgeons and to launch our spine products internationally. We believe that the biggest opportunities for revenue growth exist in the extremity reconstruction and spine markets.

Gross margin increased by \$8.2 million to \$114.1 million for the three-month period ended June 30, 2010, from \$105.9 million for the same period last year. Gross margin as a percentage of total revenue remained relatively consistent from year to year.

We expect our consolidated gross margin to improve for the rest of 2010 as sales of our higher gross margin implant products are expected to increase as a proportion of total revenues. Although we continuously identify and implement programs to reduce costs at our manufacturing plants and to manage our inventory more efficiently, gross margin improvements in our business are expected to continue to result primarily from changes in sales mix to a larger proportion of sales of our higher gross margin implant products.

**Operating Expenses**

The following is a summary of operating expenses as a percent of total revenues:

|                                     | <b>Three Months Ended June 30,</b> |             |
|-------------------------------------|------------------------------------|-------------|
|                                     | <b>2010</b>                        | <b>2009</b> |
| Research and development            | 6.6%                               | 6.2%        |
| Selling, general and administrative | 41.5%                              | 41.2%       |
| Intangible asset amortization       | 2.0%                               | 2.1%        |

|                          |       |       |
|--------------------------|-------|-------|
| Total operating expenses | 50.1% | 49.5% |
|--------------------------|-------|-------|

Total operating expenses, which consist of research and development expenses, selling, general and administrative expenses, and amortization expenses, increased \$7.5 million, or 9.2%, to \$89.6 million in the second quarter of 2010 compared to \$82.0 million in the second quarter of 2009.

**Table of Contents**

Research and development expenses in the second quarter of 2010 increased by \$1.5 million to \$11.8 million compared to \$10.3 million in the same period last year. This increase resulted primarily from headcount increases, including product development engineers at our U.S. and European facilities.

We target 2010 spending on research and development to be between 6.5% and 7% of total revenues. Most of this planned spending for 2010 is concentrated on product development efforts for our spine, neurosurgery and extremity reconstruction product lines.

Selling, general and administrative expenses in the second quarter of 2010 increased by \$6.0 million to \$74.2 million compared to \$68.2 million in the same period last year. Selling expenses increased by \$4.2 million primarily due to increases in the sales organization in the United States and Europe. General and administrative costs increased \$1.8 million primarily due to headcount, compensation and benefit costs, which offset decreases in consulting and professional fees. We will continue to expand our direct sales organizations in our direct selling platforms where business opportunities are most attractive, including extremity reconstruction, and increase corporate staff to support our information systems infrastructure to facilitate future growth. We continue to expect that selling, general and administrative spending will be between 41.5% and 42% of revenues.

Amortization expense in the second quarter of 2010 was \$3.6 million compared to \$3.5 million in the same period last year. The second quarter of 2010 included an impairment of \$0.8 million related to the Company's decision to discontinue the use of certain trade names in connection with the Company's re-branding strategy. As this re-branding strategy evolves, we may make further decisions about our trade names and incur additional impairment charges. This increase was partially offset by the completion of the amortization period for certain intangible assets.

**Non-Operating Income and Expenses**

The following is a summary of non-operating income and expenses (in thousands):

|                        | <b>Three Months Ended June 30,</b> |             |
|------------------------|------------------------------------|-------------|
|                        | <b>2010</b>                        | <b>2009</b> |
| Interest income        | \$ 52                              | \$ 134      |
| Interest expense       | \$ (4,300)                         | \$ (6,174)  |
| Other income (expense) | \$ 763                             | \$ (481)    |

**Interest Income**

Interest income decreased in the three months ended June 30, 2010 compared to the same period last year, primarily as a result of lower overall cash balances.

**Interest Expense**

Interest expense in the three months ended June 30, 2010 decreased primarily because of the lower balance on our 2010 Notes resulting from \$35.9 million of repurchases in the second half of 2009, the \$78.0 million payoff of the 2010 Notes in June 2010, and repayments of \$55.0 million on our senior credit facility, partially offset by a new borrowing of \$75.0 million under the senior credit facility. Our reported interest expense for the three-month periods ended June 30, 2010 and 2009 includes non-cash interest related to the accounting for convertible securities of \$2.1 million and \$3.0 million, respectively.

**Other Income**

Other income in 2010 of \$0.8 million consists primarily of foreign exchange gains on intercompany balances.

**Income Taxes**

|                            | <b>Three Months Ended June 30,</b> |             |
|----------------------------|------------------------------------|-------------|
|                            | <b>2010</b>                        | <b>2009</b> |
|                            | (in thousands)                     |             |
| Income before income taxes | \$ 21,094                          | \$ 17,384   |
| Income tax expense         | \$ 5,937                           | \$ 6,159    |
| Effective tax rate         | 28.1%                              | 35.4%       |





**Table of Contents**

Our effective income tax rates for the three months ended June 30, 2010 and 2009 were 28.1% and 35.4%, respectively. The income tax expense for the three months ended June 30, 2010 reflects the impact of an increase in the expected proportion of our taxable income for the full year that will come from foreign jurisdictions with lower tax rates. This resulted in a decrease in our effective tax rate for the quarter.

Our effective tax rate may vary from period to period depending on, among other factors, the geographic and business mix of taxable earnings and losses. We consider these factors and others, including our history of generating taxable earnings, in assessing our ability to realize deferred tax assets. We expect our effective income tax rate for the full year to be approximately 26%.

**SIX MONTHS ENDED JUNE 30, 2010 AS COMPARED TO SIX MONTHS ENDED JUNE 30, 2009****Revenues and Gross Margin**

For the six-month period ended June 30, 2010, total revenues increased by \$24.6 million or 7.5%, to \$351.3 million from \$326.7 million during the prior-year period. Domestic revenues increased by 7.4% to \$268.1 million and were 76% of total revenues for the six months ended June 30, 2010 and 2009. International revenues increased \$6.2 million to \$83.2 million, an increase of 8% compared to the same period in 2009. Foreign exchange fluctuations accounted for a \$2.1 million increase in revenues for the six month period ended June 30, 2010.

Orthopedics revenues were \$143.0 million, an increase of 10.4% over the prior year period. Our private label products led the growth in this category followed by extremities reconstruction products. Most of the increase in extremities products came from sales of engineered collagen products for skin and wound repair and from metal implants from the forefoot, mid- and hindfoot. Spine and orthobiologics products grew modestly.

NeuroSciences revenues were \$131.1 million, an increase of 8.2% over the prior year period. Sales of capital and disposable products increased from 2009 across our ultrasonic tissue ablation products, cranial stabilization systems, and stereotactic radio surgery systems.

Medical Instruments revenues were \$77.2 million, an increase of 1.6% over the prior year period.

Gross margin increased by \$14.9 million to \$223.6 million for the six-month period ended June 30, 2010, from \$208.7 million for the same period last year. Gross margin as a percentage of total revenue was 63.7% for the first two quarters of 2010, compared to 63.9% for this same period during 2009. This decrease results from slightly higher costs of production and increased inventory reserves relative to the same period in 2009.

**Operating Expenses**

The following is a summary of operating expenses as a percent of total revenues (in thousands):

|                                     | <b>Six Months Ended June 30,</b> |             |
|-------------------------------------|----------------------------------|-------------|
|                                     | <b>2010</b>                      | <b>2009</b> |
| Research and development            | 6.6%                             | 6.4%        |
| Selling, general and administrative | 41.7%                            | 41.2%       |
| Intangible asset amortization       | 1.9%                             | 2.1%        |
| Total operating expenses            | 50.2%                            | 49.7%       |

Total operating expenses, which consist of research and development expenses, selling, general and administrative expenses and amortization expenses, increased \$13.8 million, or 8.5%, to \$176.4 million in the first half of 2010, compared to \$162.6 million in the same period last year.

Research and development expenses in the first half of 2010 increased by \$2.1 million to \$23.1 million compared to \$21.0 million in the same period last year. The increase was due to additional headcount related to our investment in product development engineers in the U.S. and Europe.

Selling, general and administrative expenses in the first half of 2010 increased by \$12.0 million to \$146.7 million compared to \$134.7 million in the same period last year. Selling expenses increased by \$7.7 million primarily because of an increase in revenues and the corresponding commission costs. General and administrative costs increased \$4.3 million to \$62.1 million compared to \$57.8 million in the same period last year resulting from increases in compensation costs brought on by increased headcount and bonus accruals and lower professional and consulting fees.



**Table of Contents**

Amortization expense in the first six months of 2010 decreased by \$0.3 million to \$6.6 million compared to \$6.9 million in the same period last year. The decrease was primarily related to the completion of the amortization period for certain intangible assets, offset by the \$0.8 million impairment of several trade names in connection with our re-branding strategy.

**Non-Operating Income and Expenses**

The following is a summary of non-operating income and expenses (in thousands):

|                        | <b>Six Months Ended June 30,</b> |             |
|------------------------|----------------------------------|-------------|
|                        | <b>2010</b>                      | <b>2009</b> |
| Interest income        | \$ 113                           | \$ 381      |
| Interest expense       | (8,841)                          | (12,858)    |
| Other income (expense) | 1,909                            | (1,349)     |

**Interest Income**

Interest income decreased in the six-month period ended June 30, 2010, compared to the same period last year, primarily due to lower average cash balances.

**Interest Expense**

Interest expense decreased in the six-month period ended June 30, 2010, compared to the same period last year, primarily because of repurchases of our 2010 Notes throughout 2009 and their settlement in June 2010 and a decrease in our borrowing rate. Our reported interest expense for the six-month periods ended June 30, 2010 and 2009 includes non-cash interest related to the accounting for convertible securities of \$4.3 million and \$5.7 million, respectively.

**Other Income (Expense)**

Other income (expense) increased in the six months ended June 30, 2010 primarily as a result of foreign exchange gains of \$1.9 million, compared to the same period last year. In 2009, foreign exchange losses of \$2.9 million were offset by \$1.1 million of net gains related to repurchases of our 2010 Notes.

**Income Taxes**

|                            | <b>Six Months Ended June 30,</b> |             |
|----------------------------|----------------------------------|-------------|
|                            | <b>2010</b>                      | <b>2009</b> |
|                            | <b>(in thousands)</b>            |             |
| Income before income taxes | \$ 40,403                        | \$ 32,331   |
| Income tax expense         | \$ 10,024                        | \$ 11,539   |
| Effective tax rate         | 24.8%                            | 35.7%       |

Our effective income tax rate for the six months ended June 30, 2010 and 2009 was 24.8% and 35.7%, respectively. The effective rate for the six months ended June 30, 2010 reflects the reversal of \$2.3 million of reserves for uncertain tax positions due to matters that are considered effectively settled and the expiration of the statute of limitations for certain matters. The income tax expense for the six months ended June 30, 2010 includes the impact of an increase in our expected foreign taxable earnings at lower overall tax rates. This resulted in a decrease in our effective tax rate for the period.

**Table of Contents****GEOGRAPHIC PRODUCT REVENUES AND OPERATIONS**

Product revenues by major geographic area are summarized below (in thousands):

|                    | <b>Three Months Ended June 30,</b> |                | <b>Six Months Ended June 30,</b> |                |
|--------------------|------------------------------------|----------------|----------------------------------|----------------|
|                    | <b>2010</b>                        | <b>2009</b>    | <b>2010</b>                      | <b>2009</b>    |
| United States      | \$ 138,760                         | \$ 127,086     | \$ 268,123                       | \$ 249,671     |
| Europe             | 20,076                             | 23,035         | 44,228                           | 46,429         |
| Asia Pacific       | 9,174                              | 7,935          | 18,411                           | 15,129         |
| Other Foreign      | 10,585                             | 7,669          | 20,531                           | 15,446         |
| <br>Total Revenues | <br>\$ 178,595                     | <br>\$ 165,725 | <br>\$ 351,293                   | <br>\$ 326,675 |

We generate significant revenues outside the United States, a portion of which are U.S. dollar-denominated transactions conducted with customers who generate revenue in currencies other than the U.S. dollar. As a result, currency fluctuations between the U.S. dollar and the currencies in which those customers do business could have an impact on the demand for our products in foreign countries.

Local economic conditions, regulatory or political considerations, the effectiveness of our sales representatives and distributors, local competition and changes in local medical practice all may combine to affect our sales into markets outside the United States.

**LIQUIDITY AND CAPITAL RESOURCES****Cash and Marketable Securities**

We had cash and cash equivalents totaling approximately \$93.6 million and \$71.9 million at June 30, 2010 and December 31, 2009, respectively.

**Cash Flows**

|  | <b>Six Months Ended June 30,</b> |                 |
|--|----------------------------------|-----------------|
|  | <b>2010</b>                      | <b>2009</b>     |
|  | <b>(in thousands)</b>            |                 |
| Net cash provided by operating activities                | \$ 47,495                        | \$ 67,825       |
| Net cash used in investing activities                    | (14,112)                         | (12,410)        |
| Net cash used in financing activities                    | (3,244)                          | (104,220)       |
| Effect of exchange rate fluctuations on cash             | (8,412)                          | 3,976           |
| <br>Net increase (decrease) in cash and cash equivalents | <br>\$ 21,727                    | <br>\$ (44,829) |

**Cash Flows Provided by Operating Activities**

We generated operating cash flows of \$47.5 million and \$67.8 million for the six months ended June 30, 2010 and 2009, respectively.

Net income for the six months ended June 30, 2010, plus items included in those earnings that did not result in a change to our cash balance, amounted to approximately \$58.1 million. Additionally, we paid \$6.6 million in accreted interest related to repurchase of our convertible notes. Changes in working capital reduced cash flows by \$3.6 million. Among the changes in working capital, accounts receivable contributed \$2.7 million and accounts payable and accrued expenses contributed another \$6.0 million, while inventories used \$7.8 million and prepaid expenses used \$3.9 million.

Net income for the six months ended June 30, 2009, plus items included in those earnings that did not result in a change to our cash balance, amounted to approximately \$49.6 million. Additionally, we paid \$2.7 million in accreted

interest related to the repurchase of our convertible notes. Changes in working capital contributed another \$15.4 million of net cash flows. Among the changes in working capital accounts receivable contributed \$9.9 million, decreases in inventories contributed \$6.2 million and reductions in prepaid expenses, principally income taxes, contributed another \$8.5 million, while decreases in accounts payable and accrued expenses used \$8.9 million of cash. Decreases in other long-term assets contributed another \$5.4 million of cash.

## **Table of Contents**

### **Cash Flows Used in Investing Activities**

During the six months ended June 30, 2010, we paid \$11.7 million in cash for capital expenditures and \$2.4 million for business acquisitions. For the same period in 2009, we had capital expenditures of \$8.3 million and paid \$4.1 million related to working capital adjustments for our acquisitions of Integra Spine and Integra Neurosciences Pty Ltd.

### **Cash Flows Used in Financing Activities**

Our principal uses of cash for financing activities in the six months ended June 30, 2010 were from the repayment of the liability component of our 2010 Notes of \$71.4 million, and proceeds from net borrowings under our senior credit facility of \$60.0 million. Additionally, we generated proceeds from stock option exercises and the tax impact of stock-based compensation of \$8.1 million in 2010.

Our principal use of funds during the six months ended June 30, 2009 was \$44.8 million used to repurchase the liability component of the 2010 Notes and repayment of \$60.0 million of our senior credit facility.

### **Working Capital**

At June 30, 2010 and December 31, 2009, working capital was \$302.0 million and \$208.6 million, respectively. The increase in working capital is primarily related to the settlement of our 2010 Notes with long-term borrowings on our senior credit facility and to additional cash generated in the period.

### **Convertible Debt and Senior Secured Revolving Credit Facility**

We paid interest each June 1 and December 1 on our \$77.9 million senior convertible notes ( 2010 Notes ) at an annual rate of 2.75%. The 2010 Notes were repaid in full during June 2010 in accordance with the agreement. We also pay interest each June 1 and December 1 on our \$165.0 million senior convertible notes due June 2012 ( 2012 Notes ) and, collectively with the 2010 Notes , the Notes ) at an annual rate of 2.375%.

The 2012 Notes are senior, unsecured obligations of Integra, and are convertible into cash and, if applicable, shares of our common stock based on an initial conversion rate, subject to adjustment, of 15.3935 shares per \$1,000 principal amount of notes (which represents an initial conversion price of approximately \$64.96 per share). We expect to satisfy any conversion of the 2012 Notes with cash up to the principal amount pursuant to the net share settlement mechanism set forth in the indenture and, with respect to any excess conversion value, with shares of our common stock. The 2012 Notes are convertible only in the following circumstances: (1) if the closing sale price of our common stock exceeds 130% of the conversion price during a period as defined in the indenture; (2) if the average trading price per \$1,000 principal amount of the 2012 Notes is less than or equal to 97% of the average conversion value of the 2012 Notes during a period as defined in the indenture; (3) at any time after December 15, 2011; or (4) if specified corporate transactions occur.

The 2012 Notes, under the terms of the private placement agreement, are guaranteed fully by Integra LifeSciences Corporation, a subsidiary of Integra. The Notes are Integra's direct senior unsecured obligations and will rank equal in right of payment to all of our existing and future unsecured and unsubordinated indebtedness.

In connection with the original issuance of the Notes, we entered into call transactions and warrant transactions, primarily with affiliates of the initial purchasers of the Notes (the hedge participants ), in connection with each series of Notes. The cost of the call transactions to us was approximately \$46.8 million. We received approximately \$21.7 million of proceeds from the warrant transactions. The call transactions involved our purchasing call options from the hedge participants, and the warrant transactions involved us selling call options to the hedge participants with a higher strike price than the purchased call options. The calls related to the 2010 Notes expired with the maturity of these notes and the warrants related to the 2010 Notes expire at various times through January 2011.

The initial strike price of the remaining call transactions is approximately \$64.96 for the 2012 Notes, subject to anti-dilution adjustments substantially similar to those in the 2012 Notes. The initial strike price of the warrant transactions is (x) for the 2010 Notes, approximately \$77.96 per share of Common Stock and (y) for the 2012 Notes, approximately \$90.95, in each case subject to customary anti-dilution adjustments.

We may from time to time seek to retire or purchase additional outstanding Notes through cash purchases and/or exchanges for equity securities, in open market purchases, privately negotiated transactions or otherwise. Such repurchases or exchanges, if any, will depend on prevailing market conditions, our liquidity requirements, contractual restrictions and other factors. Under certain circumstances, the call options associated with any repurchased Notes

may terminate early, but only with respect to the number of Notes that cease to be outstanding. The amounts involved may be material.

## **Table of Contents**

As of June 30, 2010 we had \$220.0 million of outstanding borrowings under our credit facility at a weighted average interest rate of 1.13%. We consider all such outstanding amounts to be long-term in nature based on our current intent and ability to repay this borrowing outside of the next twelve-month period. This facility expires in December 2011. We believe that our cash and available borrowings under the senior secured revolving credit facility are sufficient to finance our operations, capital expenditures and potential acquisition-related earn-out payments in the near term.

### **Share Repurchase Plan**

On October 30, 2008, our Board of Directors authorized us to repurchase shares of our common stock for an aggregate purchase price not to exceed \$75.0 million through December 31, 2010. Shares may be purchased either in the open market or in privately negotiated transactions. No shares have been repurchased through June 30, 2010 under this program.

### **Dividend Policy**

We have not paid any cash dividends on our common stock since our formation. Our credit facility limits the amount of dividends that we may pay. Any future determinations to pay cash dividends on our common stock will be at the discretion of our Board of Directors and will depend upon our financial condition, results of operations, cash flows and other factors deemed relevant by the Board of Directors.

### **Capital Resources**

We believe that our cash and available borrowings under the senior secured revolving credit facility are sufficient to finance our operations and capital expenditures, and potential acquisition-related earn-out payments in the near term based on our current plans. The Company considers all such outstanding amounts to be long-term in nature based on its current intent and ability to repay the borrowings outside of the next twelve month period. See *Convertible Debt and Senior Secured Revolving Credit Facility* for a description of the material terms of our credit facility.

## **OTHER MATTERS**

### **Critical Accounting Estimates**

The critical accounting estimates included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2009 have not materially changed.

## **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We are exposed to various market risks, including changes in foreign currency exchange rates and interest rates that could adversely affect our results of operations and financial condition. To manage the volatility relating to these business exposures, we may enter into various derivative transactions when appropriate. We do not hold or issue derivative instruments for trading or other speculative purposes.

### **Foreign Currency Exchange and Other Rate Risks**

With our global reach, we generate revenues and incur operating expenses in multiple foreign currencies, including euros, British pounds, Swiss francs, Canadian dollars, Japanese yen, and Australian dollars. Accordingly, we will experience currency exchange risk with respect to those foreign currency denominated revenues and operating expenses. The results of operations for the periods discussed herein have not been materially affected by inflation.

We currently use a short-term forward exchange contract to hedge our risk related to the foreign currency fluctuations of an intercompany loan denominated in foreign currency. The forward exchange contract has a notional amount of 8.2 million euros (\$10.0 million at June 30, 2010). We consider the credit risk related to the foreign exchange contract to be low because the instrument was entered into with a financial institution with a high credit rating. We will continue to assess the potential effects that changes in foreign currency exchange rates could have on our business. If we believe this potential impact presents a significant risk to our business, we may enter into additional derivative financial instruments to mitigate this risk.

### **Interest Rate Risk**

*Cash and Cash Equivalents.* We are exposed to the risk of interest rate fluctuations on the fair value and interest income earned on our cash and cash equivalents. A hypothetical 100 basis point movement in interest rates applicable to our cash and cash equivalents outstanding at June 30, 2010 would increase interest income by approximately \$0.9 million on an annual basis. No significant decrease in interest income would be expected as our cash balances are earning interest at rates close to zero. We are subject to foreign currency exchange risk with respect to cash balances maintained in foreign currencies.





**Table of Contents**

*Senior Secured Credit Facility.* We are exposed to the risk of interest rate fluctuations on the interest paid under the terms of our senior secured credit facility. Based on our outstanding borrowings as of June 30, 2010, a hypothetical 100 basis point movement in interest rates applicable to this credit facility would change interest expense by approximately \$2.2 million from current levels on an annual basis. The primary reference rate under this credit facility is the London Interbank Offered Rate ( LIBOR ) for the applicable duration.

**ITEM 4. CONTROLS AND PROCEDURES**

**Evaluation of Disclosure Controls and Procedures**

We maintain disclosure controls and procedures that are designed to provide reasonable assurance that information required to be disclosed in our Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and that such information is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate, to allow for timely decisions regarding required disclosure. Disclosure controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Management has designed our disclosure controls and procedures to provide reasonable assurance of achieving the desired control objectives.

As required by Exchange Act Rule 13a-15(b), we have carried out an evaluation, under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of June 30, 2010. Based upon this evaluation, our principal executive officer and principal financial officer concluded that our disclosure controls and procedures were effective as of June 30, 2010 to provide such reasonable assurance.

**Changes in Internal Control Over Financial Reporting**

There were no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) that occurred during the quarter ended June 30, 2010 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II. OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

Various lawsuits, claims and proceedings are pending or have been settled by us. The only significant item is described below.

In January 2010, we received a notice from the seller's representative of the former Theken companies of a disagreement in the calculation of trade sales used in calculating a revenue performance payment that we made in November 2009. The notice alleges that we owe an additional \$6.7 million. The Company is currently discussing this matter with the seller's representative in an attempt to resolve the dispute in accordance with the provisions contained in the asset purchase agreement governing the transaction.

In addition to this matter, we are subject to various claims, lawsuits and proceedings in the ordinary course of our business, including claims by current or former employees, distributors and competitors and with respect to our products. In the opinion of management, such claims are either adequately covered by insurance or otherwise indemnified, or are not expected, individually or in the aggregate, to result in a material adverse effect on our financial condition. However, it is possible that our results of operations, financial position and cash flows in a particular period could be materially affected by these contingencies.

**Table of Contents**

**ITEM 1A. RISK FACTORS**

The Risk Factors included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2009 (as modified by the subsequent Quarterly Report on Form 10-Q for the period ended March 31, 2010) have not materially changed other than the modifications to the risk factors as set forth below.

***Our future financial results could be adversely affected by impairments or other charges.***

Since we have grown through acquisitions, we had \$252.1 million of goodwill and \$49.7 million of indefinite-lived intangible assets as of June 30, 2010. Under the authoritative guidance for determining the useful life of intangible assets, we are required to test both goodwill and indefinite-lived intangible assets for impairment on an annual basis based upon a fair value approach, rather than amortizing them over time. We are also required to test goodwill and indefinite-lived intangible assets for impairment between annual tests if an event occurs such as a significant decline in revenues or cash flows for certain products, or the discount rates used in the calculations of discounted cash flow change significantly, or circumstances change that would more likely than not reduce our enterprise fair value below its book value. If such a decline, rate change or circumstance were to materialize, we may record an impairment of these intangible assets that could be material to the financial statements. See Management's Discussion and Analysis of Financial Condition and Results of Operations Critical Accounting Estimates of this report.

The guidance on long-lived assets requires that we assess the impairment of our long-lived assets, including definite-lived intangible assets, whenever events or changes in circumstances indicate that the carrying value may not be recoverable as measured by the sum of the expected future undiscounted cash flows. As of June 30, 2010, we had \$151.5 million of definite-lived intangible assets.

Decisions relating to our trade names may occur over time as our re-branding strategy is implemented. As a result, we may need to record impairment charges or accelerate amortization on certain trade names in the future.

The value of a medical device business is often volatile, and the assumptions underlying our estimates made in connection with our assessments under the guidance may change as a result of that volatility or other factors outside our control and may result in impairment charges. The amount of any such impairment charges could be significant and could have a material adverse effect on our reported financial results for the period in which the charge is taken and could have an adverse effect on the market price of our securities, including the notes and the common stock into which they may be converted.

***Changes in the healthcare industry may require us to decrease the selling price for our products, may reduce the size of the market for our products, or may eliminate a market, any of which could have a negative impact on our financial performance.***

Trends toward managed care, healthcare cost containment and other changes in government and private sector initiatives in the United States and other countries in which we do business are placing increased emphasis on the delivery of more cost-effective medical therapies that could adversely affect the sale and/or the prices of our products.

For example:

- new legislation, which is intended to expand access to health insurance coverage over time, will result in major changes in the United States healthcare system that could have an adverse effect on our business, including an excise tax, which is scheduled to be implemented in 2013, and which could have a material adverse effect on our earnings;

- major third-party payors of hospital services and hospital outpatient services, including Medicare, Medicaid and private healthcare insurers, annually revise their payment methodologies, which can result in stricter standards for reimbursement of hospital charges for certain medical procedures or the elimination of reimbursement;

- Medicare, Medicaid and private healthcare insurer cutbacks could create downward price pressure on our products;

- recently effected local Medicare coverage determinations will eliminate reimbursement for certain of our matrix wound dressing products in most regions, negatively affecting our market for these products, and future determinations could eliminate reimbursement for these products in other regions and could eliminate reimbursement for other products;

**Table of Contents**

there has been a consolidation among healthcare facilities and purchasers of medical devices in the United States who prefer to limit the number of suppliers from whom they purchase medical products, and these entities may decide to stop purchasing our products or demand discounts on our prices;

we are party to contracts with group purchasing organizations, which negotiate pricing for many member hospitals, that require us to discount our prices for certain of our products and limit our ability to raise prices for certain of our products, particularly surgical instruments;

there is economic pressure to contain healthcare costs in domestic and international markets;

there are proposed and existing laws, regulations and industry policies in domestic and international markets regulating the sales and marketing practices and the pricing and profitability of companies in the healthcare industry;

proposed laws or regulations that will permit hospitals to provide financial incentives to doctors for reducing hospital costs (known as gainsharing) and to award physician efficiency (known as physician profiling) could reduce prices; and

there have been initiatives by third-party payors to challenge the prices charged for medical products that could affect our ability to sell products on a competitive basis.

Both the pressures to reduce prices for our products in response to or despite these trends and the decrease in the size of the market as a result of these trends could adversely affect our levels of revenues and profitability of sales.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

In October 2008, our Board of Directors adopted a new program that authorizes us to repurchase shares of our common stock for an aggregate purchase price not to exceed \$75.0 million through December 31, 2010. Shares may be repurchased either in the open market or in privately negotiated transactions.

There were no such repurchases of our common stock during the quarter ended June 30, 2010 under this program.

**Table of Contents**

**ITEM 6. EXHIBITS**

|           |  |
|-----------|--|
| 10.1      | Integra LifeSciences Holdings Corporation Second Amended and Restated 2003 Equity Incentive Plan (Incorporated by reference to Exhibit 10 to the Company's Current Report on Form 8-K filed on May 21, 2010) |
| *10.2     | First Amendment to Equipment Lease Agreement between Medicus Corporation and the Company, dated as of June 29, 2010  |
| *31.1     | Certification of Principal Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002   |
| *31.2     | Certification of Principal Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002   |
| *32.1     | Certification of Principal Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002   |
| *32.2     | Certification of Principal Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002   |
| * 101.INS | XBRL Instance Document   |
| * 101.SCH | XBRL Taxonomy Extension Schema Document  |
| * 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document  |
| * 101.LAB | XBRL Taxonomy Extension Labels Linkbase Document   |
| * 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document   |

\* Filed herewith

The financial  
information of  
Integra  
LifeSciences  
Holdings  
Corporation  
Quarterly  
Report on Form  
10-Q for the  
quarter ended  
June 30, 2010  
filed on July 28,  
2010 formatted  
in XBRL  
(Extensible

Business  
Reporting  
Language):  
(i) the  
Condensed  
Consolidated  
Statements of  
Operations,  
(ii) the  
Condensed  
Consolidated  
Balance Sheets,  
(iii) the  
Condensed  
Consolidated  
Statements of  
Cash Flows, and  
(iv) Notes to  
Condensed  
Consolidated  
Financial  
Statements, is  
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**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**INTEGRA LIFESCIENCES HOLDINGS  
CORPORATION**

Date: July 28, 2010

*/s/ Stuart M. Essig*  
*Stuart M. Essig*  
*President and Chief Executive Officer*

Date: July 28, 2010

*/s/ John B. Henneman, III*  
*John B. Henneman, III*  
*Executive Vice President, Finance and*  
*Administration, and*  
*Chief Financial Officer*

**Table of Contents**

**Exhibits**

|           |  |
|-----------|--|
| 10.1      | Integra LifeSciences Holdings Corporation Second Amended and Restated 2003 Equity Incentive Plan (Incorporated by reference to Exhibit 10 to the Company's Current Report on Form 8-K filed on May 21, 2010) |
| *10.2     | First Amendment to Equipment Lease Agreement between Medicus Corporation and the Company, dated as of June 29, 2010  |
| *31.1     | Certification of Principal Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002   |
| *31.2     | Certification of Principal Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002   |
| *32.1     | Certification of Principal Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002   |
| *32.2     | Certification of Principal Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002   |
| * 101.INS | XBRL Instance Document   |
| * 101.SCH | XBRL Taxonomy Extension Schema Document  |
| * 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document  |
| * 101.LAB | XBRL Taxonomy Extension Labels Linkbase Document   |
| * 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document   |

\* Filed herewith

The financial  
information of  
Integra  
LifeSciences  
Holdings  
Corporation  
Quarterly  
Report on Form  
10-Q for the  
quarter ended  
June 30, 2010  
filed on July 28,  
2010 formatted  
in XBRL  
(Extensible



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(iv) Notes to

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