RYDER SYSTEM INC Form 10-Q April 21, 2010

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# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 **FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)** OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2010 OR

> TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_

**Commission File Number: 1-4364** 

RYDER SYSTEM, INC.

(Exact name of registrant as specified in its charter)

Florida 59-0739250

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

# 11690 N.W. 105th Street Miami, Florida 33178

(305) 500-3726

(Address of principal executive offices, including zip (Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES b NO o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES o NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated

Accelerated filer o

Non-accelerated filer o

Smaller reporting company o

filer b

(Do not check if a smaller reporting

company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) o

The number of shares of Ryder System, Inc. Common Stock (\$0.50 par value per share) outstanding at March 31, 2010 was 52,989,869.

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# PART I. FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS RYDER SYSTEM, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF EARNINGS

(unaudited)

Three months ended March 31, **2010** 2009 (In thousands, except per share amounts)

		amount	s)
Revenue	\$	1,219,938	1,174,396
Operating expense (exclusive of items shown separately)		577,614	534,535
Salaries and employee-related costs		304,712	301,213
Subcontracted transportation		60,337	41,182
Depreciation expense		211,005	221,585
Gains on vehicle sales, net		(4,518)	(3,403)
Equipment rental		16,455	15,339
Interest expense		33,336	38,137
Miscellaneous (income) expense, net		(1,495)	625
Restructuring and other charges, net			2,752
		1,197,446	1,151,965
Earnings from continuing operations before income taxes		22,492	22,431
Provision for income taxes		9,620	11,491
Earnings from continuing operations		12,872	10,940
Loss from discontinued operations, net of tax		(499)	(4,102)
Net earnings	\$	12,373	6,838
Earnings (loss) per common share Basic			
Continuing operations	\$	0.24	0.20
Discontinued operations	7	(0.01)	(0.08)
		(*** =)	(3133)
Net earnings	\$	0.23	0.12
Earnings (loss) per common share Diluted			
Continuing operations	\$	0.24	0.20
Discontinued operations		(0.01)	(0.08)
Net earnings	\$	0.23	0.12

Cash dividends declared and paid per common share

\$ 0.25

0.23

See accompanying notes to consolidated condensed financial statements.

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# RYDER SYSTEM, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED BALANCE SHEETS

(unaudited)

		December 31, 2009 sands, except per
Assets:	snare a	amount)
Current assets:		
Cash and cash equivalents	\$ 115,127	\$ 98,525
Receivables, net of allowance of \$11,767 and \$13,808, respectively	594,764	598,661
Inventories	50,700	50,146
Prepaid expenses and other current assets	126,512	133,041
Tropala expenses and other earrein assets	120,612	155,011
Total current assets	887,103	880,373
Revenue earning equipment, net of accumulated depreciation of \$3,060,262	,	,
and \$3,013,179, respectively	4,184,838	4,178,659
Operating property and equipment, net of accumulated depreciation of	, ,	, ,
\$864,784		
and \$855,657, respectively	541,310	543,910
Goodwill	216,985	216,444
Intangible assets	38,723	39,120
Direct financing leases and other assets	393,719	401,324
Total assets	\$ 6,262,678	\$ 6,259,830
Liabilities and shareholders equity:		
Current liabilities:	Φ 200.011	Φ 222 617
Short-term debt and current portion of long-term debt	\$ 206,911	\$ 232,617
Accounts payable	338,017	262,712
Accrued expenses and other current liabilities	384,688	354,945
Total current liabilities	020 616	950 274
	929,616	850,274
Long-term debt Other non-current liabilities	2,216,904 681,002	2,265,074 681,613
	1,026,925	1,035,874
Deferred income taxes	1,020,923	1,033,674
Total liabilities	4,854,447	4,832,835
Tour Intellige	1,00 1,117	1,032,033
Shareholders equity:		
Preferred stock of no par value per share authorized, 3,800,917; none		
outstanding,		
March 31, 2010 or December 31, 2009		
Common stock of \$0.50 par value per share authorized, 400,000,000;		
outstanding,		
March 31, 2010 52,989,869; December 31, 2009 53,419,721	26,495	26,710

Additional paid-in capital Retained earnings Accumulated other comprehensive loss	739,152 1,020,482 (377,898)	743,026 1,036,178 (378,919)
Total shareholders equity	1,408,231	1,426,995
Total liabilities and shareholders equity	\$ 6,262,678	\$ 6,259,830

See accompanying notes to consolidated condensed financial statements.

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# RYDER SYSTEM, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS

(unaudited)

	Three months ended March 31,	
	2010	2009
	(In thou	isands)
Cash flows from operating activities from continuing operations:		
Net earnings	\$ 12,373	\$ 6,838
Less: Loss from discontinued operations, net of tax	(499)	(4,102)
Earnings from continuing operations	12,872	10,940
Depreciation expense	211,005	221,585
Gains on vehicle sales, net	(4,518)	(3,403)
Share-based compensation expense	3,941	4,771
Amortization expense and other non-cash charges, net	10,266	8,997
Deferred income tax (benefit) expense	(11,070)	5,079
Changes in operating assets and liabilities, net of acquisitions:	(11,070)	3,077
Receivables	(410)	59,399
Inventories	(423)	501
Prepaid expenses and other assets	6,721	(6,768)
Accounts payable	311	(6,803)
* ·	42,800	(25,973)
Accrued expenses and other non-current liabilities	42,000	(23,973)
Net cash provided by operating activities from continuing operations	271,495	268,325
Cash flows from financing activities from continuing operations:		
Net change in commercial paper borrowings	(52,000)	266,089
Debt proceeds	710	66
Debt repaid, including capital lease obligations	(27,381)	(275,367)
Dividends on common stock	(13,384)	(12,858)
Common stock issued	1,991	1,209
Common stock repurchased	(25,074)	1,20)
Excess tax benefits from share-based compensation	301	190
Debt issuance costs	(58)	170
Dest issuance costs	(50)	
Net cash used in financing activities from continuing operations	(114,895)	(20,671)
Cash flows from investing activities from continuing operations:		
Purchases of property and revenue earning equipment	(200,101)	(251,992)
Sales of revenue earning equipment	48,433	45,151
Sales of operating property and equipment	526	785
Acquisitions	(2,409)	(85,454)
Collections on direct finance leases	15,576	21,468
Changes in restricted cash	2,791	11,208
Changes in restricted cash	2,171	11,200

Net cash used in investing activities from continuing operations	(135,184)	(258,834)
Effect of exchange rate changes on cash	(1,696)	(1,488)
Increase (decrease) in cash and cash equivalents from continuing operations	19,720	(12,668)
Cash flows from discontinued operations:		
Operating cash flows	(5,199)	(14,530)
Financing cash flows	1,034	(2,284)
Investing cash flows	1,132	1,215
Effect of exchange rate changes on cash	(85)	(464)
Decrease in cash and cash equivalents from discontinued operations	(3,118)	(16,063)
Increase (decrease) in cash and cash equivalents	16,602	(28,731)
Cash and cash equivalents at January 1	98,525	120,305
Cash and cash equivalents at March 31	\$ 115,127	\$ 91,574
See accompanying notes to consolidated condensed financial statements.  3		

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# RYDER SYSTEM, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENT OF SHAREHOLDERS EQUITY (unaudited)

	Preferre Stock Amour	Common Shares	Par	Additional Paid-In Capital housands, ex	Earnings	Accumulated Other Comprehensive Loss are amount)	Total
Balance at December 31, 2009	\$	53,419,721	\$ 26,710	743,026	1,036,178	(378,919)	1,426,995
Components of comprehensive income:					12 272		12 272
Net earnings Foreign currency translation adjustments Amortization of pension and					12,373	(1,650)	12,373 (1,650)
postretirement items, net of tax Change in net actuarial loss, net						2,753	2,753
of tax						(82)	(82)
Total comprehensive income Common stock dividends declared	1						13,394
and paid \$0.25 per share  Common stock issued under employee stock option and stock	•				(13,384)	)	(13,384)
purchase plans (1)		292,027	146	1,943			2,089
Benefit plan stock purchases (2)		(2,280)		(97)	(1.4.695)		(98)
Common stock repurchases Share-based compensation		(719,599)	(360)	(10,029) 3,941	(14,685)	)	(25,074) 3,941
Tax benefits from share-based compensation				368			368
Balance at March 31, 2010	\$	52,989,869	\$ 26,495	739,152	1,020,482	(377,898)	1,408,231

(1) Net of common shares delivered as payment for the exercise price or to satisfy the option holders withholding tax liability upon exercise of

options.

(2) Represents
open-market
transactions of
common shares
by the trustee of
Ryder s deferred
compensation
plans.

See accompanying notes to consolidated condensed financial statements.

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# RYDER SYSTEM, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(unaudited)

#### (A) INTERIM FINANCIAL STATEMENTS

The accompanying unaudited Consolidated Condensed Financial Statements include the accounts of Ryder System, Inc. (Ryder) and all entities in which Ryder has a controlling voting interest (subsidiaries), and variable interest entities (VIEs) required to be consolidated in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). The accompanying unaudited Consolidated Condensed Financial Statements have been prepared in accordance with the accounting policies described in our 2009 Annual Report on Form 10-K except for the accounting changes described below relating to transfers of financial assets and consolidation of VIEs, and should be read in conjunction with the Consolidated Financial Statements and notes thereto. These financial statements do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair statement have been included and the disclosures herein are adequate. The operating results for interim periods are unaudited and are not necessarily indicative of the results that can be expected for a full year. Prior year amounts have been restated to conform to the current period presentation.

## (B) ACCOUNTING CHANGES

In June 2009, the Financial Accounting Standards Board (FASB) issued accounting guidance which addresses the accounting and disclosure requirements for transfers of financial assets. The guidance is effective for new transfers of financial assets occurring on or after January 1, 2010. The adoption of this accounting guidance did not have a material impact on our consolidated financial position, results of operations or cash flows.

In June 2009, the FASB issued accounting guidance which amends the consolidation principles for variable interest entities by requiring consolidation of VIEs based on which party has control of the entity. The guidance is effective for fiscal years beginning after November 15, 2009, and interim periods within those fiscal years. The adoption of this accounting guidance did not have a material impact on our consolidated financial position, results of operations or cash flows.

## (C) ACQUISITIONS

Edart Leasing LLC Acquisition On February 2, 2009, we acquired the assets of Edart Leasing LLC ( Edart ), which included Edart s fleet of approximately 1,600 vehicles and more than 340 contractual customers from Edart s five locations in Connecticut for a purchase price of \$85.2 million, of which \$2.1 million and \$81.3 million was paid during the three months ended March 31, 2010 and 2009, respectively. Goodwill and customer relationship intangibles related to the Edart acquisition are \$14.7 million and \$4.3 million, respectively. The combined network operates under the Ryder name, complementing our Fleet Management Solutions (FMS) business segment market coverage in the Northeast. We also acquired approximately 525 vehicles for remarketing, the majority of which have been sold.

During the first quarter of 2010 and 2009, we paid \$0.3 million and \$4.2 million, respectively, related to other acquisitions completed in prior years.

# (D) DISCONTINUED OPERATIONS

In 2009, we ceased Supply Chain Solutions (SCS) service operations in Brazil, Argentina, Chile and European markets. Accordingly, results of these operations, financial position and cash flows are separately reported as discontinued operations for all periods presented either in the Consolidated Condensed Financial Statements or notes thereto.

Summarized results of discontinued operations were as follows:

Three months ended March
31,
2010
2009
(In thousands)

Total revenue	\$ 111	29,043
Pre-tax loss from discontinued operations Income tax benefit	\$ (505) 6	(4,280) 178
Loss from discontinued operations, net of tax	\$ (499)	(4,102)
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# RYDER SYSTEM, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)

(unaudited)

Loss from discontinued operations in the first quarter of 2010 and 2009 included \$0.3 million and \$3.0 million, respectively, of operating losses.

During the first quarter of 2010, we also incurred \$0.2 million of exit-related restructuring and other charges related to discontinued operations. These charges included \$0.1 million of employee severance and retention bonuses and \$0.1 million of lease contract termination charges. During the first quarter of 2009, we incurred \$1.3 million of exit-related restructuring and other charges related to discontinued operations. These charges included \$0.6 million of employee severance and retention bonuses, \$0.3 million of lease contract termination charges, \$0.6 million of restructuring plan implementation costs, mostly professional service fees, offset by a receivable recovery of \$0.2 million.

The following is a summary of assets and liabilities of discontinued operations:

		December	
	March 31,	31,	
	2010	2009	
	(In tho	usands)	
Assets:			
Total current assets	<b>\$ 4,994</b>	\$ 3,671	
Total assets	\$ 9,113	\$ 7,631	
Liabilities:			
Total current liabilities	\$ 6,511	\$ 7,713	
Total liabilities	\$11,448	\$12,869	
(E) CHARE DAGED COMPENSATION DI ANG	·		

## (E) SHARE-BASED COMPENSATION PLANS

Share-based incentive awards are provided to employees under the terms of various share-based compensation plans (collectively, the Plans ). The Plans are administered by the Compensation Committee of the Board of Directors. Awards under the Plans principally include at-the-money stock options, nonvested stock and cash awards. Share-based compensation expense is generally recorded in Salaries and employee-related costs in the Consolidated Condensed Statements of Earnings.

The following table provides information on share-based compensation expense and income tax benefits recognized during the periods:

	Three months ended March 31,		
	2010		2009
		ands)	
Stock option and stock purchase plans	\$	2,253	2,813
Nonvested stock		1,688	1,958
Share-based compensation expense		3,941	4,771
Income tax benefit		(1,326)	(1,519)
Share-based compensation expense, net of tax	\$	2,615	3,252

Total unrecognized pre-tax compensation expense related to share-based compensation arrangements at March 31, 2010 was \$33.2 million and is expected to be recognized over a weighted-average period of approximately 2.1 years.

During each of the three months ended March 31, 2010 and 2009, approximately 900,000 stock options were granted under the Plans. These awards, which generally vest one-third each year from the date of grant, are fully vested three years from the grant date and have contractual terms of seven years. The fair value of each option award at the date of grant was estimated using a Black-Scholes-Merton option-pricing valuation model. The weighted-average fair value per option granted during the three months ended March 31, 2010 and 2009 was \$8.93 and \$9.24, respectively.

During each of the three months ended March 31, 2010 and 2009, approximately 200,000 awards of restricted stock rights were granted under the Plans. The majority of the restricted stock rights granted during the periods included a market-based vesting provision. Employees only receive the grant of stock if Ryder s cumulative average total shareholder return (TSR) at least meets the S&P 500 cumulative average TSR over an applicable three-year period. The fair value of the market-based restricted stock rights on

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# RYDER SYSTEM, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)

(unaudited)

the grant date was estimated using a lattice-based option-pricing valuation model that incorporates a Monte-Carlo simulation. The fair value of the time-vested awards is determined and fixed on the grant date based on Ryder s stock price on the date of grant. The weighted-average fair value per restricted stock right granted during the three months ended March 31, 2010 and 2009 was \$17.31 and \$16.52, respectively.

During the three months ended March 31, 2010 and 2009, employees who received market-based restricted stock rights also received market-based cash awards. The awards have the same vesting provisions as the market-based restricted stock rights except that Ryder s TSR must at least meet the TSR of the 33rd percentile of the S&P 500. The cash awards are accounted for as liability awards as the cash settlement is based upon the performance of our common stock. As a result, the liability is adjusted to reflect fair value at the end of each reporting period. The fair value of the cash awards was estimated using a lattice-based option-pricing valuation model that incorporates a Monte-Carlo simulation. During the three months ended March 31, 2010 and 2009, we recognized \$0.1 million and \$0.3 million, respectively, of compensation expense related to these cash awards in addition to the share-based compensation expense reported in the previous table.

# (F) EARNINGS PER SHARE

We compute earnings per share using the two-class method. Under the two-class method, earnings per common share are computed by dividing the sum of distributed earnings to common shareholders and undistributed earnings allocated to common shareholders by the weighted average number of common shares outstanding for the period. In applying the two-class method, undistributed earnings are allocated to both common shares and participating securities based on the weighted average shares outstanding during the period.

The following table presents the calculation of basic and diluted earnings per common share from continuing operations:

	Three months ended March 31,		
			2009 , except per
Earnings per share Basic: Earnings from continuing operations Less: Distributed and undistributed earnings allocated to nonvested stock	\$	12,872 (172)	10,940 (136)
Earnings from continuing operations available to common shareholders Basic	\$	12,700	10,804
Weighted average common shares outstanding Basic		52,679	55,238
Earnings from continuing operations per common share Basic	\$	0.24	0.20
Earnings per share Diluted: Earnings from continuing operations Less: Distributed and undistributed earnings allocated to nonvested stock	\$	12,872 (172)	10,940 (136)
Earnings from continuing operations available to common shareholders Diluted	\$	12,700	10,804

Weighted average common shares outstanding Basic Effect of dilutive options	52,679 23	55,238 43
Weighted average common shares outstanding Diluted	52,702	55,281
Earnings from continuing operations per common share Diluted	\$ 0.24	0.20
Anti-dilutive equity awards not included above	2,315	2,651

# (G) RESTRUCTURING AND OTHER CHARGES

Restructuring charges, net of \$2.8 million for the three months ended March 31, 2009 represented employee severance and benefit costs related to workforce reductions and refinements in previous workforce reduction estimates.

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# RYDER SYSTEM, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)

(unaudited)

As noted in Note (T), Segment Reporting, our primary measure of segment financial performance excludes, among other items, restructuring and other charges, net; however, the applicable portion of the restructuring and other charges, net that relates to each segment was as follows:

		ns ended March	
	2010	2009	
	(In thousands)		
Fleet Management Solutions	\$	1,651	
Supply Chain Solutions		925	
Dedicated Contract Carriage		46	
Central Support Services		130	
Total	\$	2,752	

Activity related to restructuring reserves including discontinued operations were as follows:

			<b>Deductions</b>		Foreign		
	December 31, 2009 Balance	Additions	•	Non-Cash Reductions <sup>(1)</sup> In thousands)	Translation Adjustment	March 31, 2010 Balance	
Employee severance and							
benefits	\$ 1,070	107	399	29	(4)	745	
Contract termination costs	172	75	175		(8)	64	
Total	\$ 1,242	182	574	29	(12)	809	

(1) Non-cash

reductions

represent

adjustments to

the

restructuring

reserves as

actual costs

were less than

originally

estimated.

At March 31, 2010, the majority of outstanding restructuring obligations are required to be paid over the next three months.

(H) REVENUE EARNING EQUIPMENT

		March 31, 2010		Ι	December 31, 2009	)			
		Accumulated	Net Book		Accumulated	Net Book			
	Cost	Depreciation	Value (1)	Cost	Depreciation	Value (1)			
	(In thousands)								
Held for use:									
Full service lease	\$5,552,497	(2,211,150)	3,341,347	\$5,616,102	(2,173,693)	3,442,409			
Commercial rental	1,348,387	(587,902)	760,485	1,235,404	(577,839)	657,565			
Held for sale	344,216	(261,210)	83,006	340,332	(261,647)	78,685			
Total	\$7,245,100	(3,060,262)	4,184,838	\$7,191,838	(3,013,179)	4,178,659			

(1) Revenue earning equipment, net includes vehicles acquired under capital leases of \$19.6 million, less accumulated amortization of \$7.1 million, at March 31, 2010, and \$19.9 million, less accumulated amortization of \$6.9 million, at December 31, 2009. **Amortization** expense attributed to vehicles acquired under capital leases is combined with depreciation

expense.

At the end of 2009, we completed our annual review of residual values and useful lives of revenue earning equipment. Based on the results of our analysis, we adjusted the residual values of certain classes of revenue earning equipment effective January 1, 2010. The change in estimated residual values decreased pre-tax earnings for the three months ended March 31, 2010 by approximately \$3.5 million or \$0.04 per diluted common share, compared with the same period in 2009. In addition, we recognized \$2.5 million of accelerated depreciation for select vehicles that are expected to be sold by the end of the year.

# RYDER SYSTEM, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued) (unaudited)

# (I) GOODWILL

The carrying amount of goodwill attributable to each reportable business segment with changes therein was as follows:

	Fleet Management Solutions	Supply Chain Solutions	Dedicated Contract Carriage	Total
		(In thou	usands)	
Balance at January 1, 2010:				
Goodwill	\$ 206,085	34,680	4,900	245,665
Accumulated impairment losses	(10,322)	(18,899)	3/4	(29,221)
	195,763	15,781	4,900	216,444
Acquisitions	25			25
Foreign currency translation adjustment	359	157		516
Balance at March 31, 2010:				
Goodwill	206,469	34,837	4,900	246,206
Accumulated impairment losses	(10,322)	(18,899)	,	(29,221)
	\$ 196,147	15,938	4,900	216,985

# (J) ACCRUED EXPENSES AND OTHER LIABILITIES

	March 31, 2010			December 31, 2009			
	AccruedN	on-Current		Accrued 1			
	Expenses	Liabilities	Total	Expenses	Liabilities	Total	
			(In tho	usands)			
Salaries and wages	\$ 48,352		48,352	\$ 45,349		45,349	
Deferred compensation	1,685	16,092	17,777	5,068	16,970	22,038	
Pension benefits	2,710	333,661	336,371	2,695	328,571	331,266	
Other postretirement benefits	3,216	47,267	50,483	3,214	46,115	49,329	
Employee benefits	999		999	2,346		2,346	
Insurance obligations, primarily self-insurance	106,248	142,631	248,879	111,144	151,045	262,189	
Residual value guarantees	2,690	1,973	4,663	2,177	1,872	4,049	
Vehicle rent	2,054	12,663	14,717	129	8,568	8,697	
Deferred vehicle gains	<b>780</b>	2,048	2,828	790	2,259	3,049	
Environmental liabilities	4,787	9,913	14,700	5,285	9,578	14,863	
Asset retirement obligations	3,911	12,581	16,492	4,881	11,435	16,316	
Operating taxes	73,636		73,636	70,370		70,370	
Income taxes	31,197	74,812	106,009	459	73,311	73,770	
Restructuring	693	116	809	1,114	128	1,242	
Interest	33,904		33,904	29,123		29,123	
Customer deposits	29,936		29,936	29,511		29,511	
Other	37,890	27,245	65,135	41,290	31,761	73,051	

Total \$384,688 681,002 1,065,690 \$354,945 681,613 1,036,558

# (K) INCOME TAXES

## **Uncertain Tax Positions**

We are subject to tax audits in numerous jurisdictions in the U.S. and around the world. Tax audits by their very nature are often complex and can require several years to complete. In the normal course of business, we are subject to challenges from the Internal Revenue Service (IRS) and other tax authorities regarding amounts of taxes due. These challenges may alter the timing or amount of taxable income or deductions, or the allocation of income among tax jurisdictions. As part of our calculation of the provision for income taxes on earnings, we determine whether the benefits of our tax positions are at least more likely than not of being sustained upon audit based on the technical merits of the tax position. For tax positions that are more likely than not of being sustained upon audit, we accrue the largest amount of the benefit that is more likely than not of being sustained in our Consolidated Condensed Financial Statements.

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# RYDER SYSTEM, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)

(unaudited)

Such accruals require management to make estimates and judgments with respect to the ultimate outcome of a tax audit. Actual results could vary materially from these estimates.

The following is a summary of tax years that are no longer subject to examination:

*Federal* audits of our U.S. federal income tax returns are closed through fiscal year 2006. In the first quarter of 2009, the IRS completed their examination of our U.S. income tax returns for 2004 through 2006. The statute of limitations for 2006 expires on September 15, 2010.

*State* for the majority of states, we are no longer subject to tax examinations by tax authorities for tax years before 2006.

Foreign we are no longer subject to foreign tax examinations by tax authorities for tax years before 2001 in Canada and Brazil, 2003 in Mexico and 2007 in the U.K., which are our major foreign tax jurisdictions. In Brazil, we were assessed \$14.9 million, including penalties and interest, related to the tax due on the sale of our outbound auto carriage business in 2001. We believe it is more likely than not that our tax position will ultimately be sustained and no amounts have been reserved for this matter.

At March 31, 2010 and December 31, 2009, the total amount of gross unrecognized tax benefits (excluding the federal benefit received from state positions) was \$70.4 million and \$69.5 million, respectively. Unrecognized tax benefits related to federal, state and foreign tax positions may decrease by \$2.0 million by March 31, 2011, if audits are completed or tax years close.

# **Like-Kind Exchange Program**

We have a like-kind exchange program for certain of our revenue earning equipment operating in the U.S. Pursuant to the program, we dispose of vehicles and acquire replacement vehicles in a form whereby tax gains on disposal of eligible vehicles are deferred. To qualify for like-kind exchange treatment, we exchange, through a qualified intermediary, eligible vehicles being disposed of with vehicles being acquired allowing us to generally carryover the tax basis of the vehicles sold (like-kind exchanges). The program is expected to result in a material deferral of federal and state income taxes. As part of the program, the proceeds from the sale of eligible vehicles are restricted for the acquisition of replacement vehicles and other specified applications. Due to the structure utilized to facilitate the like-kind exchanges, the qualified intermediary that holds the proceeds from the sales of eligible vehicles and the entity that holds the vehicles to be acquired under the program are required to be consolidated in the accompanying Consolidated Condensed Financial Statements in accordance with U.S. GAAP. At March 31, 2010 and December 31, 2009, these consolidated entities had total assets, primarily revenue earning equipment, of \$76.3 million and \$28.5 million, respectively. At March 31, 2010 and December 31, 2009, these consolidated entities had total liabilities, primarily accounts payable, of \$76.3 million and \$28.5 million, respectively.

## **Tax Law Changes**

On March 23, 2010, the U.S. enacted the Patient Protection and Affordable Care Act. On March 30, 2010, the U.S. enacted the Health Care and Education Reconciliation Act of 2010 (collectively, the Act ). The Act will reduce certain tax benefits available to employers for providing prescription coverage to retirees among other tax law changes. We do not provide prescription coverage for our retirees, therefore the Act had no impact on our deferred income taxes or net earnings.

On February 19, 2009, the State of Wisconsin enacted changes to its tax system, which included mandatory unitary combined reporting. The impact of this change resulted in a favorable non-cash adjustment to deferred income taxes and increased net earnings for the first quarter of 2009 by \$0.5 million, or \$0.01 per diluted common share.

#### **Effective Tax Rate**

Our effective income tax rate from continuing operations for the first quarter of 2010 was 42.8% compared with 51.2% in the same period of the prior year. The prior year income tax rate was impacted by higher non-deductible foreign other charges.

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# RYDER SYSTEM, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued) (unaudited)

(L) DEBT

	Weighted-Average Interest Rate MarchDecember				December
	31, 2010	31, 2009	Maturities	March 31, 2010	31, 2009
Short-term debt and current portion of long-term debt: Unsecured foreign obligations Current portion of long-term debt, including capital leases	8.02%	6.98%	2010	\$ 6,154 200,757	\$ 5,369 227,248
Total short-term debt and current portion of long-term debt				206,911	232,617
Long-term debt: U.S. commercial paper (1) Unsecured U.S. notes Medium-term note(s) Unsecured U.S. obligations, principally bank term loans Unsecured foreign obligations Capital lease obligations	0.31% 5.89% 1.55% 5.20% 8.22%	0.43% 5.89% 1.45% 5.22% 8.26%	2012 2010-2025 2010-2013 2010-2012 2010-2017	139,972 2,032,748 106,350 113,884 10,579	191,934 2,032,344 132,150 112,782 11,011
Total before fair market value adjustment Fair market value adjustment on notes subject to hedging (2)				2,403,533 14,128	2,480,221 12,101
Current portion of long-term debt, including capital leases				2,417,661 (200,757)	, , ,
Long-term debt				2,216,904	2,265,074
Total debt				\$ 2,423,815	\$ 2,497,091

(1) We had unamortized original issue discounts of \$11.3 million and \$11.7 million at March 31, 2010 and December 31, 2009, respectively.

(2) The notional amount of the executed interest rate swap designated as fair value hedges was \$250 million at both March 31, 2010 and December 31, 2009.

We can borrow up to \$875 million under a global revolving credit facility with a syndicate of thirteen lending institutions led by Bank of America N.A., Bank of Tokyo-Mitsubishi UFJ, Ltd., Mizuho Corporate Bank, Ltd., Royal Bank of Scotland Plc and Wells Fargo N.A. The global credit facility matures in April 2012 and is used primarily to finance working capital and provide support for the issuance of unsecured commercial paper in the U.S. and Canada. This facility can also be used to issue up to \$75 million in letters of credit (there were no letters of credit outstanding against the facility at March 31, 2010). At our option, the interest rate on borrowings under the credit facility is based on LIBOR, prime, federal funds or local equivalent rates. The agreement provides for annual facility fees, which range from 22.5 basis points to 62.5 basis points, and is based on Ryder s long-term credit ratings. The current annual facility fee is 37.5 basis points, which applies to the total facility size of \$875 million. The credit facility contains no provisions limiting its availability in the event of a material adverse change to Ryder s business operations; however, the credit facility does contain standard representations and warranties, events of default, cross-default provisions, and certain affirmative and negative covenants. In order to maintain availability of funding, we must maintain a ratio of debt to consolidated tangible net worth, of less than or equal to 300%. Tangible net worth, as defined in the credit facility, includes 50% of our deferred federal income tax liability and excludes the book value of our intangibles. The ratio at March 31, 2010 was 152%. At March 31, 2010, \$733.7 million was available under the credit facility.

Our global revolving credit facility permits us to refinance short-term commercial paper obligations on a long-term basis. Settlement of short-term commercial paper obligations not expected to require the use of working capital are classified as long-term as we have both the intent and ability to refinance on a long-term basis. At March 31, 2010 and December 31, 2009, we classified \$140.0 million and \$191.9 million, respectively, of short-term commercial paper as long-term. During the first quarter of 2010, commercial paper balances decreased \$52.0 million as we generated more than expected net cash flows from operating and investing activities.

We have a trade receivables purchase and sale program, pursuant to which we sell certain of our domestic trade accounts receivable to a bankruptcy remote, consolidated subsidiary of Ryder, that in turn may sell, on a revolving basis, an ownership interest in certain of these accounts receivable to a receivables conduit or committed purchasers. We use this program to provide additional liquidity to fund our operations, particularly when it is cost effective to do so. The costs under the program may vary based on changes in interest rates. The available proceeds that may be received under the program is limited to \$175 million. If no event occurs which causes early termination, the 364-day program will expire on October 29, 2010. The program contains provisions restricting its availability in the event of a material adverse change to our business operations or the collectibility of the collateralized receivables.

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# RYDER SYSTEM, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)

(unaudited)

At March 31, 2010 and December 31, 2009, no amounts were outstanding under the program. Sales of receivables under this program will be accounted for as secured borrowings based on our continuing involvement in the transferred assets.

On February 25, 2010, we filed an automatic shelf registration statement on Form S-3 with the Securities and Exchange Commission. The registration is for an indeterminate number of securities and is effective for three years. Under this universal shelf registration statement, we have the capacity to offer and sell from time to time various types of securities, including common stock, preferred stock and debt securities, subject to market demand and ratings status.

At March 31, 2010 and December 31, 2009, we had letters of credit and surety bonds outstanding totaling \$257.9 million and \$262.7 million, respectively, which primarily guarantee the payment of insurance claims. (M) FAIR VALUE MEASUREMENTS

The following tables present our assets and liabilities that are measured at fair value on a recurring basis and the levels of inputs used to measure fair value:

	Fair Value Measurements At March 31, 2010 Using					
	Balance Sheet			Level		
	Location	Level 1	Level 2 (In thou	3 sands)	Total	
Assets:			(III tiloti	sanas)		
Investments held in Rabbi Trusts:						
Cash and cash equivalents		\$ 4,232			4,232	
U.S. equity mutual funds		6,713			6,713	
Foreign equity mutual funds Fixed income mutual funds		2,097 2,596			2,097 2,596	
Fixed income mutual funds		2,390			2,390	
	DFL and other					
Investments held in Rabbi Trusts	assets	15,638			15,638	
	DFL and other					
Interest rate swap	assets		14,128		14,128	
Total assets at fair value		\$ 15,638	14,128		29,766	
			alue Measuren mber 31, 2009			
	Balance		•	C		
	Sheet			Level		
	Location	Level 1	Level 2 (In thou	3 sands)	Total	
Assets:						
	DFL and other	* 40 505				
Investments held in Rabbi Trusts	assets	\$ 19,686			19,686	
Interest acts organ	DFL and other		12 101		12 101	
Interest rate swap	assets		12,101		12,101	

Total assets at fair value \$19,686 12,101 31,787

The following is a description of the valuation methodologies used for these items, as well as the level of input used to measure fair value:

Investments held in Rabbi Trusts The investments primarily include mutual funds that invest in equity and fixed income securities. Shares of mutual funds were valued based on quoted market prices, which represents the net asset value of the shares and were therefore classified within Level 1 of the fair value hierarchy.

Interest rate swap The derivative is a pay-variable, receive-fixed interest rate swap based on the LIBOR rate and is designated as a fair value hedge. Fair value was based on a model-driven income approach using the LIBOR rate at each interest payment date, which was observable at commonly quoted intervals for the full term of the swap. Therefore, our interest rate swap was classified within Level 2 of the fair value hierarchy.

The following tables present our assets and liabilities that are measured at fair value on a nonrecurring basis and the levels of inputs used to measure fair value:

	Fair Value Measurements For the Three Months Ended			Tota	al Losses
	Ma	rch 31, 2010	Using	Thre	e months
	Level	Level			
	1	<b>2</b> (I:	Level 3 n thousands)	e	nded
Assets:					
Revenue earning equipment held for sale:					
Trucks	\$		16,304	\$	4,369
Tractors			23,383		3,810
Trailers			2,548		1,551
			42,235		9,730
Operating property and equipment held for sale			8,792		
Total assets at fair value	\$		51,027	\$	9,730
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# RYDER SYSTEM, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued) (unaudited)

	Fair Value Measurements For the Three Months Ended March 31, 2009 Using			Total Losses (1) Three months	
	Level 1	Level 2	Level 3 n thousands)		ended
Assets: Revenue earning equipment held for sale Operating property and equipment held for sale	\$		43,267 10,590	\$	14,720 3,924
Total assets at fair value	\$		53,857	\$	18,644

(1) Total losses
represent fair
value
adjustments for
all vehicles held
for sale
throughout the
period for which
fair value was
less than
carrying value.

Revenue earning equipment held for sale is stated at the lower of carrying amount or fair value less costs to sell. For revenue earning equipment held for sale, we stratify our fleet by vehicle type (tractors, trucks, trailers), weight class, age and other relevant characteristics and create classes of similar assets for analysis purposes. Fair value was determined based upon recent market prices obtained from our own sales experience for sales of each class of similar assets and vehicle condition. Therefore, our revenue earning equipment held for sale was classified within Level 3 of the fair value hierarchy. At March 31, 2010, the net carrying value of revenue earning equipment held for sale was \$83.0 million, of which \$42.2 million was recorded at fair value less costs to sell of \$0.6 million. At March 31, 2009, the net carrying value of revenue earning equipment held for sale was \$102.6 million, of which \$43.3 million was recorded at fair value less costs to sell of \$0.8 million. During the first quarter of 2010 and 2009, we recorded a loss to reflect changes in fair value of \$9.7 million and \$14.7 million, respectively, within Depreciation expense in the Consolidated Condensed Statements of Earnings.

Operating property and equipment held for sale represents a SCS facility in Singapore. Fair value was based on an appraisal of the facility determined using observable market data and adjusted for recent offers. Therefore, our operating property and equipment held for sale was classified within Level 3 of the fair value hierarchy.

Total fair value of debt at March 31, 2010 and December 31, 2009 was approximately \$2.51 billion and \$2.60 billion, respectively. For publicly-traded debt, estimates of fair value are based on market prices. For other debt, fair value is estimated based on rates currently available to us for debt with similar terms and remaining maturities. The carrying amounts reported in the Consolidated Condensed Balance Sheets for cash and cash equivalents, accounts receivable and accounts payable approximate fair value because of the immediate or short-term maturities of these financial instruments.

# (N) DERIVATIVES

In February 2008, we issued \$250 million of unsecured medium-term notes maturing in March 2013. Concurrently, we entered into an interest rate swap with a notional amount of \$250 million maturing in March 2013. The swap was designated as a fair value hedge whereby we receive fixed interest rate payments in exchange for making variable interest rate payments. The differential to be paid or received is accrued and recognized as interest expense. At March 31, 2010, the interest rate swap agreement effectively changed \$250 million of fixed-rate debt with an interest rate of 6.00% to LIBOR-based floating-rate debt at a rate of 2.52%. Changes in the fair value of the interest rate swap are offset by changes in the fair value of the debt instrument. Accordingly, there is no ineffectiveness related to the interest rate swap. Our swap agreement contains provisions that would require us to post collateral in the event that the swap is in a liability position exceeding certain thresholds based on our credit ratings.

The location and amount of gains (losses) on derivative instruments and related hedged items reported in the Consolidated Condensed Statements of Earnings were as follows:

		Location of Gain (Loss) Recognized	)		ended March
Fair Value Hedging Relationship		in Income		2010	2009
				(In thous	sands)
Derivative: Interest rate swap Hedged item: Fixed-rate debt		Interest expense Interest expense	\$	2,027 (2,027)	(1,272) 1,272
Total		•	\$	`,'	,
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# RYDER SYSTEM, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)

(unaudited)

Refer to Note (M), Fair Value Measurements, for disclosures of the fair value and line item caption of derivative instruments recorded on the Consolidated Condensed Balance Sheets.

## (O) SHARE REPURCHASE PROGRAMS

In February 2010, our Board of Directors authorized a \$100 million discretionary share repurchase program over a period not to exceed two years. Share repurchases of common stock under this plan may be made periodically in open-market transactions and are subject to market conditions, legal requirements and other factors. Management has established a prearranged written plan for the Company under Rule 10b5-1 of the Securities Exchange Act of 1934 as part of the February 2010 program, which allows for share repurchases during Ryder s quarterly blackout periods as set forth in the plan. For the three months ended March 31, 2010, we repurchased and retired 550,000 shares under this program at an aggregate cost of \$19.3 million.

In December 2009, our Board of Directors authorized a share repurchase program intended to mitigate the dilutive impact of shares issued under our various employee stock, stock option and employee stock purchase plans. Under the December 2009 program, management is authorized to repurchase shares of common stock in an amount not to exceed the number of shares issued to employees under the Company s various employee stock, stock option and employee stock purchase plans from December 1, 2009 through December 15, 2011. The December 2009 program limits aggregate share repurchases to no more than 2 million shares of Ryder common stock. Share repurchases of common stock are made periodically in open-market transactions and are subject to market conditions, legal requirements and other factors. Management may establish a prearranged written plan for the Company under Rule 10b5-1 of the Securities Exchange Act of 1934 as part of the December 2009 program, which allows for share repurchases during Ryder s quarterly blackout periods as set forth in the plan. For the three months ended March 31, 2010, we repurchased and retired 169,599 shares under this program at an aggregate cost of \$5.8 million.

# (P) COMPREHENSIVE INCOME (LOSS)

Comprehensive income (loss) presents a measure of all changes in shareholders equity except for changes resulting from transactions with shareholders in their capacity as shareholders. Our total comprehensive income (loss) presently consists of net earnings, currency translation adjustments associated with foreign operations that use the local currency as their functional currency, adjustments for derivative instruments accounted for as cash flow hedges and various pension and other postretirement benefits related items.

The following table provides a reconciliation of net earnings as reported in the Consolidated Condensed Statements of Earnings to comprehensive income (loss):

	Three months ended March 31,		
		2010	2009
	(In thousands)		
Net earnings	\$	12,373	6,838
Other comprehensive income (loss):			
Foreign currency translation adjustments		<b>(1,650)</b>	(20,877)
Net unrealized gain on derivative instruments			143
Amortization of transition obligation (1)		<b>(4)</b>	(4)
Amortization of net actuarial loss (1)		3,157	4,119
Amortization of prior service credit (1)		(400)	(372)
Change in net actuarial loss (1)		(82)	(144)
Total comprehensive income (loss)	\$	13,394	(10,297)

(1) Amounts pertain to our pension and/or postretirement benefit plans and are presented net of tax. See Note (Q), Employee Benefit Plans, for additional information.

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# RYDER SYSTEM, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)

(unaudited)

# (Q) EMPLOYEE BENEFIT PLANS

Components of net periodic benefit cost were as follows:

	Pension B	Postretirement Benefits ded March 31,		
	2010	2009	2010	2009
	2010	(In thous		2009
Company-administered plans:		(III tilous	sands)	
Service cost	\$ 5,089	5,204	<b>\$ 426</b>	385
Interest cost	24,097	23,080	765	741
Expected return on plan assets	(23,301)	(18,441)		
Amortization of:	, , ,	, , ,		
Transition obligation	(6)	(6)		
Net actuarial loss	4,732	6,160	178	216
Prior service credit	(563)	(528)	(58)	(58)
	10.040	15.460	1 211	1.204
***	10,048	15,469	1,311	1,284
Union-administered plans	1,275	1,287		
Net periodic benefit cost	\$ 11,323	16,756	\$ 1,311	1,284
Company-administered plans:				
U.S.	\$ 8,816	13,027	\$ 941	1,024
Non-U.S.	1,232	2,442	370	260
	10,048	15,469	1,311	1,284
Union-administered plans	1,275	1,287	,	,
	\$ 11,323	16,756	\$ 1,311	1,284

#### **Pension Contributions**

We disclosed in our 2009 Annual Report that we estimated required contributions of approximately \$17 million to our pension plans during 2010. During the first quarter of 2010, global contributions of \$3.5 million had been made to our pension plans.

# **Enhanced Savings Plan**

Employees who do not actively participate in our pension plans are eligible to participate in an enhanced savings plan. The enhanced savings plan provides for (i) a company contribution even if employees do not make contributions, (ii) a company match of employee contributions of eligible pay, and (iii) a discretionary company match based on our performance. During the first quarter of 2010 and 2009, we recognized total savings plan costs of \$6.7 million and \$6.1 million, respectively.

# (R) OTHER ITEMS IMPACTING COMPARABILITY

Our primary measure of segment performance excludes certain items we do not believe are representative of the ongoing operations of the segment. We believe that excluding these items from our segment measure of performance allows for better comparison of results.

During the first quarter of 2009, we recognized a pre-tax impairment charge of \$3.9 million to write-down a SCS Singapore facility to its estimated fair value. This charge was recorded within Depreciation expense in our Consolidated Condensed Statements of Earnings.

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# RYDER SYSTEM, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)

(unaudited)

# (S) SUPPLEMENTAL CASH FLOW INFORMATION

Supplemental cash flow information was as follows:

	Three months ended March 31, <b>2010</b> 2009 (In thousands)		
Interest paid	\$ 26,686	\$ 35,311	
Income taxes (refunded) paid	<b>\$(11,119)</b>	\$ 4,007	
Changes in accounts payable related to purchases of revenue earning			
equipment	\$ 76,308	\$(27,347)	
Revenue earning equipment acquired under capital leases	\$	\$ 1,949	
(T) SEGMENT REPORTING			

Our operating segments are aggregated into reportable business segments based upon similar economic characteristics, products, services, customers and delivery methods. We operate in three reportable business segments: (1) FMS, which provides full service leasing, contract maintenance, contract-related maintenance and commercial rental of trucks, tractors and trailers to customers, principally in the U.S., Canada and the U.K.; (2) SCS, which provides comprehensive supply chain consulting including distribution and transportation services in North America and Asia; and (3) Dedicated Contract Carriage (DCC), which provides vehicles and drivers as part of a dedicated transportation solution in the U.S.

Our primary measurement of segment financial performance, defined as Net Before Taxes (NBT), includes an allocation of Central Support Services (CSS) and excludes restructuring and other charges, net described in Note (G), Restructuring and Other Charges, and excludes the items discussed in Note (R), Other Items Impacting Comparability. CSS represents those costs incurred to support all business segments, including human resources, finance, corporate services, public affairs, information technology, health and safety, legal and corporate communications. The objective of the NBT measurement is to provide clarity on the profitability of each business segment and, ultimately, to hold leadership of each business segment and each operating segment within each business segment accountable for their allocated share of CSS costs. Certain costs are considered to be overhead not attributable to any segment and remain unallocated in CSS. Included among the unallocated overhead remaining within CSS are the costs for investor relations, public affairs and certain executive compensation.

Our FMS segment leases revenue earning equipment and provides fuel, maintenance and other ancillary services to the SCS and DCC segments. Inter-segment revenue and NBT are accounted for at rates similar to those executed with third parties. NBT related to inter-segment equipment and services billed to customers (equipment contribution) are included in both FMS and the business segment which served the customer and then eliminated (presented as Eliminations ).

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# RYDER SYSTEM, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)

(unaudited)

The following tables set forth financial information for each of our business segments and a reconciliation between segment NBT and earnings from continuing operations before income taxes for the three months ended March 31, 2010 and 2009. Segment results are not necessarily indicative of the results of operations that would have occurred had each segment been an independent, stand-alone entity during the periods presented.

	FMS	SCS	DCC (In thousand	Eliminations	Total
For the three months ended March 31, 2010			`	,	
Revenue from external customers Inter-segment revenue	\$ 809,389 74,594	294,207	116,342	(74,594)	1,219,938
Total revenue	\$ 883,983	294,207	116,342	(74,594)	1,219,938
Segment NBT	\$ 21,695	7,025	7,386	(4,732)	31,374
Unallocated CSS					(8,882)
Earnings from continuing operations before income taxes					\$ 22,492
Segment capital expenditures (1)	\$ 195,488	1,501	612		197,601
Unallocated CSS					2,500
Capital expenditures paid					\$ 200,101
March 31, 2009	ф <b>702</b> 0 <b>77</b>	267 202	115.026		1 174 206
Revenue from external customers Inter-segment revenue	\$ 792,077 71,458	267,293	115,026	(71,458)	1,174,396
Total revenue	\$ 863,535	267,293	115,026	(71,458)	1,174,396
Segment NBT	\$ 29,965	1,519	10,267	(5,644)	36,107
Unallocated CSS					(7,000)
Restructuring and other charges, net and other items (2)					(6,676)
Earnings from continuing operations before income taxes					\$ 22,431

 Segment capital expenditures (1), (3)
 \$ 247,048
 2,824
 210
 250,082

 Unallocated CSS
 1,910

Capital expenditures paid \$ 251,992

(1) Excludes
acquisition
payments of
\$2.4 million and
\$85.5 million
for the three
months ended
March 31, 2010
and 2009,
respectively.

(2) See Note (R), Other Items **Impacting** Comparability, for a discussion of items, in addition to restructuring and other charges, net that are excluded from our primary measure of segment performance.

(3) Excludes
revenue earning
equipment
acquired under
capital leases.

## (U) RECENT ACCOUNTING PRONOUNCEMENTS

In September 2009, the FASB issued accounting guidance which amends the criteria for allocating a contract s consideration to individual services or products in multiple deliverable arrangements. The guidance requires that the best estimate of selling price be used when vendor specific objective or third-party evidence for deliverables cannot be determined. This guidance is effective for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010, with early adoption permitted. We are in the process of evaluating the impact of this accounting guidance but do not expect it to have a material impact on our consolidated financial position, results of operations or cash flows.

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# ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS THREE MONTHS ENDED MARCH 31, 2010 AND 2009

#### **OVERVIEW**

The following discussion should be read in conjunction with the unaudited Consolidated Condensed Financial Statements and notes thereto included under Item 1. In addition, reference should be made to our audited Consolidated Financial Statements and notes thereto and related Management s Discussion and Analysis of Financial Condition and Results of Operations included in the 2009 Annual Report on Form 10-K.

Ryder System, Inc. (Ryder) is a global leader in transportation and supply chain management solutions. Our business is divided into three business segments: Fleet Management Solutions (FMS), which provides full service leasing, contract maintenance, contract-related maintenance and commercial rental of trucks, tractors and trailers to customers principally in the U.S., Canada and the U.K.; Supply Chain Solutions (SCS), which provides comprehensive supply chain consulting including distribution and transportation services in North America and Asia; and Dedicated Contract Carriage (DCC), which provides vehicles and drivers as part of a dedicated transportation solution in the U.S. We operate in highly competitive markets. Our customers select us based on numerous factors including service quality, price, technology and service offerings. As an alternative to using our services, customers may choose to provide these services for themselves, or may choose to obtain similar or alternative services from other third-party vendors. Our customer base includes enterprises operating in a variety of industries including automotive, electronics, transportation, grocery, lumber and wood products, food service, and home furnishing. ITEMS AFFECTING COMPARABILITY BETWEEN PERIODS

#### **Accounting Changes**

See Note (B), Accounting Changes, for a discussion of the impact of changes in accounting guidance. ACQUISITIONS

Edart Leasing LLC Acquisition On February 2, 2009, we acquired the assets of Edart Leasing LLC (Edart), which included Edart s fleet of approximately 1,600 vehicles and more than 340 contractual customers from Edart s five locations in Connecticut for a purchase price of \$85.2 million, of which \$2.1 million and \$81.3 million was paid during the three months ended March 31, 2010 and 2009, respectively. Goodwill and customer relationship intangibles related to the Edart acquisition are \$14.7 million and \$4.3 million, respectively. The combined network operates under the Ryder name, complementing our FMS business segment market coverage in the Northeast. We also acquired approximately 525 vehicles for remarketing, the majority of which have been sold. CONSOLIDATED RESULTS

	Three months ended March 31, 2010 2009		Change 2010/2009	
		(In thous	ands)	
Earnings from continuing operations before income taxes	\$	22,492	22,431	%
Provision for income taxes		9,620	11,491	(16)
Earnings from continuing operations		12,872	10,940	18
Loss from discontinued operations, net of tax		(499)	(4,102)	88
Net earnings	\$	12,373	6,838	81%
Earnings (loss) per common share Diluted				
Continuing operations	\$	0.24	0.20	20%
Discontinued operations		(0.01)	(0.08)	88

Net earnings		\$	0.23	0.12	92%
Weighted-average shares outstanding	Diluted	5	52,702	55,281	(5)%

Earnings from continuing operations before income taxes (NBT) remained flat. Excluding restructuring and the prior year SCS Singapore impairment charge of \$3.9 million, NBT decreased 23% in the first quarter of 2010 to \$22.5 million and earnings decreased 23% to \$12.9 million primarily due to lower full service lease results because of the cumulative impact of customer fleet downsizings and

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## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

increased maintenance costs due to fleet aging. This decrease was partially offset by stronger SCS results, improved used vehicle results and better commercial rental performance. Net earnings increased 81% in the first quarter of 2010 to \$12.4 million or \$0.23 per diluted common share. Net earnings in the first quarter of 2009 were negatively impacted by losses from discontinued operations from SCS South America and Europe of \$4.1 million. See Note (G), Restructuring and Other Charges and Note (R), Other Items Impacting Comparability, for information regarding items excluded from 2009.

See Operating Results by Business Segment for a further discussion of operating results.

	Three months ended March			
		31,	Change	
	2010	2009	2010/2009	
	(In	thousands)		
Revenue:				
Fleet Management Solutions	\$ 883,98	<b>3</b> 863,535	2%	
Supply Chain Solutions	294,20	7 267,293	10	
Dedicated Contract Carriage	116,34	<b>2</b> 115,026	1	
Eliminations	(74,59	<b>4</b> ) (71,458)	(4)	
Total	\$ 1,219,93	<b>8</b> 1,174,396	4%	
Operating revenue (1)	\$ 987,59	990,838	%	

(1) We use operating revenue, a non-GAAP financial measure, to evaluate the operating performance of our businesses and as a measure of sales activity. FMS fuel services revenue net of related intersegment billings, which is directly impacted by fluctuations in market fuel

prices, is

 $excluded \, from$ 

the operating

revenue

computation as

fuel is largely a

pass-through to

our customers

for which we

realize minimal

changes in

profitability

during periods

of steady market

fuel prices.

However,

profitability may

be positively or

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impacted by

rapid changes

in market fuel

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Subcontracted

transportation is

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operating

revenue as

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transportation is

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pass-through to

our customers.

We realize

minimal

changes in

profitability as a

result of

fluctuations in

subcontracted

transportation.

**Operating** 

revenue is also a primary internal operating metric used to measure segment performance. Refer to the section titled Non-GAAP **Financial** Measures for a reconciliation of total revenue to operating revenue.

Total revenue increased 4% in the first quarter of 2010 to \$1.22 billion. Total revenue growth was due to higher fuel prices and favorable movements in foreign currency exchange rates partially offset by lower fuel volumes. Operating revenue remained relatively flat in the first quarter of 2010 as lower full service lease revenue was offset by a favorable foreign exchange impact. Total revenue and operating revenue in the first quarter of 2010 included a favorable foreign exchange impact of 2.2% and 2.3%, respectively, due primarily to the strengthening of the Canadian dollar.

Three months ended March 31,		Change
2010	2009	2010/2009
(Dollars in	thousands)	

Operating expense (exclusive of items shown separately) \$577,614

Percentage of revenue 47%

**577,614** 534,535 8% 46%

Operating expense and operating expense as a percentage of revenue increased in 2010 primarily as a result of higher fuel costs. The increase in fuel costs was driven by an increase in fuel prices and partially offset by reduced gallons pumped at our facilities.

We retain a portion of the accident risk under vehicle liability and workers—compensation insurance programs. Our self-insurance accruals are based on actuarially estimated, undiscounted cost of claims, which includes claims incurred but not reported. While we believe that our estimation processes are well designed, every estimation process is inherently subject to limitations. Fluctuations in the frequency or severity of accidents make it difficult to precisely predict the ultimate cost of claims. In recent years, our development has been favorable compared to historical selected loss development factors because of improved safety performance, payment patterns and settlement patterns; however, there is no assurance we will continue to have similar favorable development in the future. During the three months ended March 31, 2010 and 2009, we recorded a charge of \$0.2 million and a benefit of \$2.6 million, respectively, from development in estimated prior years—self-insured loss reserves.

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## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

	Three months ended March 31,		Change
	2010	2009	2010/2009
	(Dollars in	thousands)	
Salaries and employee-related costs	\$304,712	301,213	1%
Percentage of revenue	25%	26%	
Percentage of operating revenue	31%	30%	

Salaries and employee-related costs increased 1% in the first quarter of 2010 to \$304.7 million primarily due to changes in foreign currency exchange rates and accrued compensation costs. The increase in salaries and employee-related costs was partially offset by \$4.9 million of lower retirement plans expense reflecting higher than expected return on pension assets in 2009 and the favorable impact from voluntary pension contributions made in the fourth quarter of 2009. Headcount, excluding discontinued operations, as of March 31, 2010 decreased 5% compared with the prior year.

	Three months ended March 31,		Change
	2010	2009	2010/2009
	(Dollars in		
Subcontracted transportation	\$60,337	41,182	47%
Percentage of revenue	5%	4%	

Subcontracted transportation expense represents freight management costs on logistics contracts for which we purchase transportation from third parties. Subcontracted transportation expense is directly impacted by whether we are acting as an agent or principal in our transportation management contracts. To the extent that we are acting as a principal, revenue is reported on a gross basis and carriage costs to third parties are recorded as subcontracted transportation expense. The impact to net earnings is the same whether we are acting as an agent or principal in the arrangement. Subcontracted transportation expense increased 47% in the first quarter of 2010 to \$60.3 million as a result of increased freight volumes particularly in the automotive industry.

	Three months ended March 31,		Change
	2010	2009	2010/2009
	(In thousands)		
Depreciation expense	\$211,005	221,585	(5)%
Gains on vehicle sales, net	\$ (4,518)	(3,403)	33%
Equipment rental	\$ 16,455	15,339	7%

Depreciation expense relates primarily to FMS revenue earning equipment. Revenue earning equipment held for sale is recorded at the lower of fair value less costs to sell or carrying value. Depreciation expense decreased 5% in the first quarter of 2010 to \$211.0 million because of decreased write-downs in the carrying value of vehicles held for sale of \$5.0 million, a prior year SCS Singapore facility impairment charge of \$3.9 million and a reduced number of owned vehicles. The decrease in depreciation expense was partially offset by the impact of foreign exchange and \$6.0 million related to both changes in residual values of certain classes of our revenue earning equipment effective January 1, 2010, as well as, accelerated depreciation for select vehicles that are expected to be sold by the end of the year.

Gains on vehicle sales, net increased 33% in the first quarter of 2010 to \$4.5 million due to higher pricing, primarily in our used truck class and an increase in the number of vehicles sold.

Equipment rental consists primarily of rent expense for FMS revenue earning equipment under lease. Equipment rental increased 7% in the first quarter of 2010 to \$16.5 million due to higher rental costs associated with investments in material handling equipment to support our SCS operations and changes in foreign exchange rates.

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### ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

Three months ended March 31. Change 2010 2009 2010/2009 (Dollars in thousands)

Interest expense \$33,336 38,137 (13)%Effective interest rate 5.4% 5.4%

Interest expense decreased 13% in the first quarter of 2010 to \$33.3 million because of lower average debt balances.

Three months ended March

31.

2010 2009 (In thousands)

Miscellaneous (income) expense, net

\$ (1,495)

Miscellaneous (income) expense, net consists of investment (income) losses on securities used to fund certain benefit plans, interest income, (gains) losses from sales of operating property, foreign currency transaction (gains) losses, and other non-operating items. Miscellaneous (income) expense, net improved \$2.1 million in the first quarter of 2010 primarily due to better performance in our investment securities used to fund benefit plans.

Three months ended March

31.

2010 2009

(In thousands)

Restructuring and other charges, net

2,752

Refer to Note (G), Restructuring and Other Charges, for a discussion of the restructuring and other charges recorded during the first quarter of 2009.

> Three months ended March 31, Change 2010 2009 2010/2009 (Dollars in thousands)

Provision for income taxes \$ 9.620 11,491 (16)%Effective tax rate from continuing operations 42.8% 51.2%

Our effective income tax rate from continuing operations for the first quarter of 2010 was 42.8% compared with 51.2% in the same period in the prior year. The prior year income tax rate was impacted by higher non-deductible foreign charges.

Three months ended March

31.

2010 2009 (In thousands)

\$(499) Loss from discontinued operations, net of tax (4,102)

Loss from discontinued operations in the first quarter of 2010 and 2009 includes \$0.3 million and \$3.0 million, respectively, of operating losses and \$0.2 million and \$1.3 million, respectively, of exit-related restructuring and other items incurred in the wind down of our SCS South America and European operations. Refer to Note (D),

Discontinued Operations, for a further discussion of discontinued operations.

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## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

OPERATING RESULTS BY BUSINESS SEGMENT

	٦	Three months ended March 31,		Change
		2010	2009	2010/2009
		(In thous		
Revenue:		`	,	
Fleet Management Solutions	\$	883,983	863,535	2%
Supply Chain Solutions		294,207	267,293	10
Dedicated Contract Carriage		116,342	115,026	1
Eliminations		(74,594)	(71,458)	(4)
Total	\$	1,219,938	1,174,396	4%
Operating Revenue:				
Fleet Management Solutions	\$	677,410	693,217	(2)%
Supply Chain Solutions	•	238,201	228,401	4
Dedicated Contract Carriage		112,011	112,736	(1)
Eliminations		(40,032)	(43,516)	8
Total	\$	987,590	990,838	%
NBT:				
Fleet Management Solutions	\$	21,695	29,965	(28)%
Supply Chain Solutions		7,025	1,519	362
Dedicated Contract Carriage		7,386	10,267	(28)
Eliminations		(4,732)	(5,644)	16
		31,374	36,107	(13)
Unallocated Central Support Services		(8,882)	(7,000)	(27)
Restructuring and other charges, net and other items		(-) /	(6,676)	NM
Earnings from continuing operations before income taxes	\$	22,492	22,431	%

As part of management s evaluation of segment operating performance, we define the primary measurement of our segment financial performance as Net Before Taxes (NBT) from continuing operations, which includes an allocation of Central Support Services (CSS), excludes restructuring and other charges, net, described in Note (G), Restructuring and Other Charges, and excludes the items discussed in Note (R), Other Items Impacting Comparability in the Notes to Consolidated Condensed Financial Statements. CSS represents those costs incurred to support all business segments, including human resources, finance, corporate services and public affairs, information technology, health and safety, legal and corporate communications. The objective of the NBT measurement is to provide clarity on the profitability of each business segment and, ultimately, to hold leadership of each business segment and each operating segment within each business segment accountable for their allocated share of CSS costs. Segment results are not necessarily indicative of the results of operations that would have occurred had each segment been an independent, stand-alone entity during the periods presented. Certain costs are considered to be overhead not attributable to any

segment and remain unallocated in CSS. Included within the unallocated overhead remaining within CSS are the costs for investor relations, public affairs and certain executive compensation.

The following table provides a reconciliation of items excluded from our segment NBT measure to their classification within our Consolidated Condensed Statements of Earnings:

Conso		

	Condensed Statements of Earnings	Three months ended March 31,	
Description	Line Item	2010 (In the	2009 ousands)
Restructuring and other charges, net International asset impairment <sup>(2)</sup>	Restructuring (1) Depreciation expense	\$	(2,752) (3,924)
Restructuring and other charges, net and other items		\$	(6,676)

(1) Restructuring

refers to

Restructuring

and other

charges, net on

our

Consolidated

Condensed

Statements of

Earnings.

(2) See Note (R),

Other Items

*Impacting* 

Comparability,

for additional

information.

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## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

Our FMS segment leases revenue earning equipment and provides fuel, maintenance and other ancillary services to our SCS and DCC segments. Inter-segment revenue and NBT are accounted for at rates similar to those executed with third parties. NBT related to inter-segment equipment and services billed to customers (equipment contribution) are included in both FMS and the business segment which served the customer and then eliminated (presented as Eliminations ).

The following table sets forth equipment contribution included in NBT for our SCS and DCC business segments:

	Three months ended March 31,		Change	
	<b>2010</b> (Dollars in t	2009	2010/2009	
Equipment contribution: Supply Chain Solutions Dedicated Contract Carriage	\$ 2,004 2,728	2,637 3,007	(24)% (9)	
Total	\$ 4,732	5,644	(16)%	
Fleet Management Solutions				
	Three months er 31,	nded March	Change	
	<b>2010</b> (Dollars in the	2009 ousands)	2010/2009	
Full service lease Contract maintenance	\$ 479,423 39,765	491,560 41,388	(2)% (4)	
Contractual revenue Contract-related maintenance Commercial rental Other	519,188 40,218 101,558 16,446	532,948 44,993 99,201 16,075	(3) (11) 2 2	
Operating revenue (1) Fuel services revenue	677,410 206,573	693,217 170,318	(2) 21	
Total revenue	\$ 883,983	863,535	2%	
Segment NBT	\$ 21,695	29,965	(28)%	
Segment NBT as a % of total revenue	2.5%	3.5%	(100) bps	
Segment NBT as a % of operating revenue (1)	3.2%	4.3%	(110) bps	

(1) We use

operating

revenue, a

non-GAAP

financial

measure, to

evaluate the

operating

performance of

our FMS

business

segment and as

a measure of

sales activity.

Fuel services

revenue, which

is directly

impacted by

fluctuations in

market fuel

prices, is

excluded from

our operating

revenue

computation as

fuel is largely a

pass-through to

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which we

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fuel prices.

However,

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be positively or

negatively

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rapid changes

in market fuel

prices during a

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pricing for fuel

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fuel costs.

Total revenue increased 2% in the first quarter of 2010 to \$884.0 million primarily due to higher fuel services revenue and favorable foreign exchange rate movements. Fuel services revenue increased 21% in 2010 due primarily to higher fuel prices, partially offset by lower fuel volumes. Operating revenue (revenue excluding fuel) decreased 2% in the first quarter of 2010 to \$677.4 million primarily due to lower contractual revenue. Total revenue and operating revenue in the first quarter of 2010 included a favorable foreign exchange impact of 1.9% and 2.0%, respectively.

Full service lease revenue decreased 2% in the first quarter of 2010 to \$479.4 million and contract maintenance revenue decreased 4% to \$39.8 million reflecting the cumulative effect of ongoing customer fleet downsizing partially offset by favorable foreign exchange rate movements. We expect similar declines in contractual revenue comparisons in the near term based on recent sales activity. Commercial rental revenue increased 2% in the first quarter of 2010 to \$101.6 million due to improving global market demand on a smaller fleet. In light of current economic conditions, we expect favorable commercial rental revenue comparisons to continue throughout the year driven by higher demand, improved utilization and somewhat higher pricing.

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## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

The following table provides commercial rental statistics on our global fleet:

	Three months end 31,	Change	
	2010 (Dollars in tho	2009 usands)	2010/2009
Non-lease customer rental revenue	\$ 59,374	56,096	6%
Lease customer rental revenue (1)	\$ 42,184	43,105	(2)%
Average commercial rental power fleet size in servic <sup>(2), (3)</sup>	21,700	24,200	(10)%
Commercial rental utilization power fleet	68.6%	60.8%	780 bps

- (1) Lease customer rental revenue is revenue from rental vehicles provided to our existing full service lease customers, generally during peak periods in their operations.
- (2) Number of units rounded to nearest hundred and calculated using quarterly average unit counts.
- (3) Fleet size excluding trailers.

FMS NBT decreased 28% in the first quarter of 2010 to \$21.7 million primarily due to lower full service lease performance as well as increased vehicle depreciation expense of \$6.0 million resulting from residual value changes and accelerated depreciation. The decrease in NBT was partially offset by better used vehicle sales results, improved global commercial rental results and lower retirement plan costs. Full service lease results were adversely impacted by reduced customer demand for new leases, downsizing of customer fleets, and increased maintenance costs on a

relatively older fleet. Used vehicle sales results were positively impacted by higher pricing, particularly in our used truck class and a lower average quarterly inventory level. Commercial rental performance improved as a result of increased market demand as well as fleet rightsizing actions taken in 2009. Retirement plan expense decreased \$4.4 million in 2010 because of improved performance in the overall stock market in 2009.

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## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

Our global fleet of owned and leased revenue earning equipment and contract maintenance vehicles is summarized as follows (number of units rounded to the nearest hundred):

				Cha	nge
	March 31,	December 31,	March 31,	Mar. 2010/	Mar. 2010/
	,	- ,	,	Dec.	Mar.
	2010	2009	2009	2009	2009
End of period vehicle count					
By type:	(2 (00	(2,600	<b>CO</b> 000	Ø	(0).0/
Trucks (1) Tractors (2)	63,600	63,600	69,000	%	(8)%
Trailers (3)	50,200 34,500	50,300 35,400	52,700 39,300	(3)	(5) (12)
Other	3,000	3,100	3,300	(3)	(9)
Other	3,000	3,100	3,300	(3)	(9)
Total	151,300	152,400	164,300	(1)%	(8)%
By ownership:					
Owned	146,300	147,200	159,100	(1)%	(8)%
Leased	5,000	5,200	5,200	(4)	(4)
Total	151,300	152,400	164,300	(1)%	(8)%
By product line:					
Full service lease	112,700	115,100	121,500	(2)%	(7)%
Commercial rental	28,800	27,400	30,500	5	(6)
Service vehicles and other	3,000	3,000	2,800		7
Active units	144,500	145,500	154,800	(1)	(7)
Held for sale	6,800	6,900	9,500	(1)	(28)
Total	151,300	152,400	164,300	(1)%	(8)%
Customer vehicles under contract					
maintenance	33,900	34,400	36,400	(1)%	(7)%
Quarterly average vehicle count					
By product line:					
Full service lease	114,400	116,000	121,000	(1)%	(5)%
Commercial rental	27,800	27,800	31,500	(-)/-	(12)
Service vehicles and other	2,900	2,900	2,800		4
	,	•	•		

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Active units Held for sale	145,100 6,900	146,700 7,300	155,300 8,800	(1) (5)	(7) (22)
Total	152,000	154,000	164,100	(1)%	(7)%
Customer vehicles under contract maintenance	34,100	34,300	36,100	(1)%	(6)%

- (1) Generally comprised of Class 1 through Class 6 type vehicles with a Gross Vehicle Weight (GVW) up to 26,000 pounds.
- (2) Generally comprised of over the road on highway tractors and are primarily comprised of Classes 7 and 8 type vehicles with a GVW of over 26,000 pounds.
- (3) Generally comprised of dry, flatbed and refrigerated type trailers.
- (4) Amounts were computed using a 6-point average based on monthly information.

Note: Prior year vehicle counts have been reclassified to conform to current year presentation.

## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

The following table provides a breakdown of our non-revenue earning equipment included in our global fleet count (number of units rounded to nearest hundred):

				Ch	ange
		December		Mar.	Mar.
	March 31,	31,	March 31,	2010/	2010/
				Dec.	
	2010	2009	2009	2009	Mar. 2009
Not yet earning revenue (NYE)	1,400	700	1,100	100%	27%
No longer earning revenue (NLE):					
Units held for sale	6,800	6,900	9,500	(1)	(28)
Other NLE units	3,000	2,900	4,500	3	(33)
Total	11,200	10,500	15,100	7%	(26)%

NYE units represent new vehicles on hand that are being prepared for deployment to a lease customer or into the rental fleet. Preparations include activities such as adding lift gates, paint, decals, cargo area and refrigeration equipment. For 2010, the number of NYE units increased consistent with the refresh of the rental fleet. NLE units represent vehicles held for sale and vehicles for which no revenue has been earned in the previous 30 days. For 2010, the number of NLE units decreased because of lower used vehicle inventory levels and higher rental utilization. We expect similar NLE levels throughout the year.

### **Supply Chain Solutions**

	Three months er 31,	Change		
	2010	2009	2010/2009	
	(Dollars in the		2010/2009	
U.S. operating revenue:	`	,		
Automotive	\$ 84,747	79,071	7%	
High-Tech and Consumer	57,428	62,274	(8)	
Industrial and Other	29,155	31,019	(6)	
U.S. operating revenue	171,330	172,364	(1)	
International operating revenue	66,871	56,037	19	
Total operating revenue (1)	238,201	228,401	4	
Subcontracted transportation	56,006	38,892	44	
Total revenue	\$ 294,207	267,293	10%	
Segment NBT	\$ 7,025	1,519	362%	
Segment NBT as a % of total revenue	2.4%	0.6%	180 bps	

Segment NBT as a % of total operating revenue (1)	2.9%	0.7%	220 bps
Memo: Fuel costs (2)	\$ 18,495	14,320	29%
(1) We use operating revenue, a non-GAAP			

financial measure, to evaluate the operating performance of the SCS business segment and as a measure of sales activity. Subcontracted transportation is deducted from total revenue to arrive at operating revenue as subcontracted transportation is typically a pass-through to customers. We realize minimal changes in profitability as a result of fluctuations in subcontracted transportation. **Operating** revenue is also a primary internal operating metric and is used to measure segment performance.

(2) Fuel costs are largely a

pass-through to customers and therefore have a direct impact on revenue.

Total revenue increased 10% in the first quarter of 2010 to \$294.2 million and operating revenue increased 4% to \$238.2 million as a result of favorable foreign exchange rate movements. Total and operating revenue also benefited from improved automotive volumes partially offset by prior year customer account rationalizations. In the first quarter of 2010, SCS total revenue and operating revenue included a favorable foreign currency exchange impact of 4.4% and 4.1%, respectively. We do not expect these favorable revenue comparisons to continue in the near term because the current quarter benefited from favorable prior year comparisons and the longer-term impact from non-renewed contracts.

SCS NBT increased \$5.5 million in the first quarter of 2010 to \$7.0 million. The increase in NBT was primarily due to improved automotive production volumes.

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## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

## **Dedicated Contract Carriage**

	Three months en 31,	Change	
	2010 (Dollars in the	2009 ousands)	2010/2009
Operating revenue (1) Subcontracted transportation	\$ 112,011 4,331	112,736 2,290	(1)% 89
Total revenue	\$ 116,342	115,026	1%
Segment NBT	\$ 7,386	10,267	(28)%
Segment NBT as a % of total revenue	6.3%	8.9%	(260)bps
Segment NBT as a % of operating revenue (1)	6.6%	9.1%	(250)bps
Memo: Fuel costs (2)	\$ 19,405	16,029	21%

(1) We use

operating

revenue, a

non-GAAP

financial

measure, to

evaluate the

operating

performance of

the DCC

business

segment and as

a measure of

sales activity.

Subcontracted

transportation is

deducted from

total revenue to

arrive at

operating

revenue as

subcontracted

transportation is typically a pass-through to customers. We realize minimal changes in profitability as a result of fluctuations in subcontracted transportation. **Operating** revenue is also a primary internal operating metric and is used to measure segment performance.

(2) Fuel costs are largely a pass-through to customers and therefore have a direct impact on revenue.

Total revenue increased 1% in the first quarter of 2010 to \$116.3 million primarily due to higher fuel costs pass-throughs. Operating revenue decreased 1% in the first quarter of 2010 to \$112.0 million primarily due to non-renewal of customer contracts partially offset by higher fuel cost pass-throughs. We expect similar revenue comparisons to continue in the near term.

DCC NBT decreased 28% in the first quarter of 2010 to \$7.4 million due to increased safety and insurance costs. DCC NBT was also negatively impacted by accrued compensation expenses as well as costs associated with new technology initiatives.

### **Central Support Services**

	Three months ended March			
	31,			
	2010	2009	2010/2009	
	(In thousands)			
Human resources	\$ 3,834	3,645	5%	
Finance	12,560	12,442	1	
Corporate services and public affairs	2,920	2,838	3	
Information technology	13,611	12,971	5	
Health and safety	1,655	1,667	(1)	
Other	7,781	4,734	64	
Total CSS	42,361	38,297	11	
Allocation of CSS to business segments	(33,479)	(31,297)	(7)	

Unallocated CSS \$ **8,882** 7,000 27%

Total CSS costs increased 11% in the first quarter of 2010 to \$42.4 million primarily driven by higher spending for technology and professional services as well as accrued compensation expenses. Unallocated CSS costs increased 27% in the first quarter of 2010 to \$8.9 million primarily due to higher professional services spending and accrued compensation expenses.

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## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

### FINANCIAL RESOURCES AND LIQUIDITY

#### **Cash Flows**

The following is a summary of our cash flows from operating, financing and investing activities from continuing operations:

	Three months ended March 31,		
		2010	2009
		(In thous	ands)
Net cash provided by (used in):			
Operating activities	\$	271,495	268,325
Financing activities		(114,895)	(20,671)
Investing activities		(135,184)	(258,834)
Effect of exchange rate changes on cash		(1,696)	(1,488)
Net change in cash and cash equivalents	\$	19,720	(12,668)

A detail of the individual items contributing to the cash flow changes is included in the Consolidated Condensed Statements of Cash Flows.

Cash provided by operating activities from continuing operations was \$271.5 million in the three months ended March 31, 2010 compared with \$268.3 million in 2009 as improved working capital needs were offset by lower cash-based earnings. Cash used in financing activities from continuing operations in the three months ended March 31, 2010 increased to \$114.9 million compared with \$20.7 million in 2009 due to higher net debt repayments resulting from less borrowing needs to fund capital spending. Cash used in investing activities from continuing operations decreased to \$135.2 million in the three months ended March 31, 2010 compared with \$258.8 million in 2009 primarily due to lower acquisition-related payments and lower vehicle capital spending in 2010.

We refer to the sum of operating cash flows, proceeds from the sales of revenue earning equipment and operating property and equipment, collections on direct finance leases and other cash inflows from continuing operations as total cash generated. We refer to the net amount of cash generated from operating and investing activities (excluding changes in restricted cash and acquisitions) from continuing operations as free cash flow. Although total cash generated and free cash flow are non-GAAP financial measures, we consider them to be important measures of comparative operating performance. We also believe total cash generated to be an important measure of total cash inflows generated from our ongoing business activities. We believe free cash flow provides investors with an important perspective on the cash available for debt service and for shareholders after making capital investments required to support ongoing business operations. Our calculation of free cash flow may be different from the calculation used by other companies and therefore comparability may be limited.

The following table shows the sources of our free cash flow computation:

The following table shows the sources of our free cash flow computation:		
	Three months e	
	2010	2009
	(In thous	sands)
Net cash provided by operating activities from continuing operations	\$ 271,495	268,325
Sales of revenue earning equipment	48,433	45,151
Sales of operating property and equipment	526	785
Collections on direct finance leases	15,576	21,468

Total cash generated	336,030	335,729
Purchases of property and revenue earning equipment	(200,101)	(251,992)
Free cash flow	\$ 135,929	83,737

Free cash flow increased to \$135.9 million in the three months ended March 31, 2010 compared with \$83.7 million in 2009 primarily due to lower cash payments for vehicle spending. We anticipate free cash flow to be consistent with our previous forecast of approximately \$250 million.

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## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

The following table provides a summary of capital expenditures:

	Three months ended March 31,		
		2010	2009
		(In thous	sands)
Revenue earning equipment: (1)			
Full service lease	\$	121,433	205,664
Commercial rental		142,219	3,786
		263,652	209,450
Operating property and equipment		12,757	15,195
Total capital expenditures		276,409	224,645
Changes in accounts payable related to purchases of revenue earning equipment		(76,308)	27,347
Cash paid for purchases of property and revenue earning equipment	\$	200,101	251,992

#### (1) Capital

expenditures

exclude revenue

earning

equipment

acquired under

capital leases of

\$1.9 million

during the three

months ended

March 31, 2009.

No revenue

earning

equipment was

acquired under

capital leases

for the three

months ended

March 31, 2010.

Capital expenditures (accrual basis) increased 23% in the first quarter of 2010 to \$276.4 million principally as a result of increased commercial rental spending to refresh the rental fleet. The decline in full service lease capital expenditures reflects lower new and replacement lease spending, as customers continue to downsize their fleets in the current economic environment. Increased lease term extensions and redeployments of used equipment have also reduced the need for new vehicle purchases. We anticipate full-year 2010 accrual basis capital expenditures to be consistent with our previous forecast of \$1.1 billion.

## **Financing and Other Funding Transactions**

We utilize external capital primarily to support working capital needs and growth in our asset-based product lines. The variety of financing alternatives typically available to fund our capital needs include commercial paper, long-term

and medium-term public and private debt, asset-backed securities, bank term loans, leasing arrangements and bank credit facilities. Our principal sources of financing are issuances of commercial paper and medium-term notes.

Our ability to access unsecured debt in the capital markets is linked to both our short-term and long-term debt ratings. These ratings are intended to provide guidance to investors in determining the credit risk associated with particular Ryder securities based on current information obtained by the rating agencies from us or from other sources. Lower ratings generally result in higher borrowing costs as well as reduced access to unsecured capital markets. A significant downgrade of our short-term debt ratings would impair our ability to issue commercial paper. As a result, we would have to rely on alternative funding sources. A significant downgrade would not affect our ability to borrow amounts under our revolving credit facility described below.

Our debt ratings at March 31, 2010 were as follows:

	Short-term	Long-term	Outlook
<b>Moody s Investors Service</b>	<b>P2</b>	Baa1	Stable (reaffirmed February 2010)
Standard & Poor s Ratings Services	<b>A2</b>	BBB+	Negative (lowered January 2009)
Fitch Ratings	<b>F2</b>	<b>A</b> -	Stable (reaffirmed March 2010)

We believe that our operating cash flow, together with our access to commercial paper markets and other available debt financing, will be adequate to meet our operating, investing and financing needs in the foreseeable future. However, there can be no assurance that unanticipated volatility and disruption in commercial paper markets would not impair our ability to access these markets on terms commercially acceptable to us or at all. If we cease to have access to commercial paper and other sources of unsecured borrowings, we would meet our liquidity needs by drawing upon contractually committed lending agreements as described below and/or by seeking other funding sources.

We can borrow up to \$875 million under a global revolving credit facility with a syndicate of thirteen lending institutions led by Bank of America N.A., Bank of Tokyo-Mitsubishi UFJ, Ltd, Mizuho Corporate Bank, Ltd., Royal Bank of Scotland Plc and Wells Fargo N.A. The global credit facility matures in April 2012 and is used primarily to finance working capital and provide support for the issuance of unsecured commercial paper in the U.S. and Canada. This facility can also be used to issue up to \$75 million in letters of credit (there were no letters of credit outstanding against the facility at March 31, 2010). At our option, the interest rate on

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## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

borrowings under the credit facility is based on LIBOR, prime, federal funds or local equivalent rates. The agreement provides for annual facility fees, which range from 22.5 basis points to 62.5 basis points and is based on Ryder s long-term credit ratings. The credit facility s current annual facility fee is 37.5 basis points, which applies to the total facility size of \$875 million. The credit facility contains no provisions limiting its availability in the event of a material adverse change to Ryder s business operations; however, the credit facility does contain standard representations and warranties, events of default, cross-default provisions, and certain affirmative and negative covenants. In order to maintain availability of funding, we must maintain a ratio of debt to consolidated tangible net worth, of less than or equal to 300%. Tangible net worth, as defined in the credit facility, includes 50% of our deferred federal income tax liability and excludes the book value of our intangible assets. The ratio at March 31, 2010 was 152%. At March 31, 2010, \$733.7 million was available under the credit facility.

Our global revolving credit facility permits us to refinance short-term commercial paper obligations on a long-term basis. Settlement of short-term commercial paper obligations not expected to require the use of working capital are classified as long-term as we have both the intent and ability to refinance on a long-term basis. At March 31, 2010 and December 31, 2009, we classified \$140.0 million and \$191.9 million, respectively, of short-term commercial paper as long-term. During the first quarter of 2010, commercial paper balances decreased \$52.0 million as we generated more than expected net cash flows from operating and investing activities.

We have a trade receivables purchase and sale program, pursuant to which we sell certain of our domestic trade accounts receivable to a bankruptcy remote, consolidated subsidiary of Ryder, that in turn may sell, on a revolving basis, an ownership interest in certain of these accounts receivable to a receivables conduit or committed purchasers. We use this program to provide additional liquidity to fund our operations, particularly when it is cost effective to do so. The costs under the program may vary based on changes in interest rates. The available proceeds amount that may be received under the program is limited to \$175 million. If no event occurs which causes early termination, the 364-day program will expire on October 29, 2010. The program contains provisions restricting its availability in the event of a material adverse change to our business operations or the collectibility of the collateralized receivables. At March 31, 2010 and December 31, 2009, no amounts were outstanding under the program. Sales of receivables under this program will be accounted for as secured borrowings based on our continuing involvement in the transferred assets.

Historically, we have established asset-backed securitization programs whereby we sell beneficial interests in certain long-term vehicle leases and related vehicle residuals to a bankruptcy-remote special purpose entity that in turn transfers the beneficial interest to a special purpose securitization trust in exchange for cash. The securitization trust funds the cash requirement with the issuance of asset-backed securities, secured or otherwise collateralized by the beneficial interest in the long-term vehicle leases and the residual value of the vehicles. The securitization provides us with further liquidity and access to new capital markets based on market conditions. On June 18, 2008, Ryder Funding II LP, a special purpose bankruptcy-remote subsidiary wholly-owned by Ryder, filed a registration statement on Form S-3 with the Securities and Exchange Commission for the registration of \$600 million in asset-backed notes. The registration statement became effective on November 6, 2008 and remains effective until November 6, 2011.

On February 25, 2010, Ryder filed an automatic shelf registration statement on Form S-3 with the Securities and Exchange Commission. The registration is for an indeterminate number of securities and is effective for three years. Under this universal shelf registration statement, we have the capacity to offer and sell from time to time various types of securities, including common stock, preferred stock and debt securities, subject to market demand and ratings status.

At March 31, 2010, we had the following amounts available to fund operations under the aforementioned facilities:

Global revolving credit facility Trade receivables program (in millions)

\$ 734

\$ 175

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## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

The following table shows the movements in our debt balance:

	Three months ended March 31, <b>2010</b> 2009 (In thousands)		
Debt balance at January 1	\$ 2,497,691	2,862,799	
Cash-related changes in debt:  Net change in commercial paper borrowings  Proceeds from issuance of other debt instruments  Retirement of medium-term notes and debentures  Other debt repaid, including capital lease obligations	(52,000) 710 (27,381)	266,089 66 (173,000) (102,367)	
Other debt repaid, including capital lease obligations Net change from discontinued operations	1,034	(2,284)	
Non-red described by	(77,637)	(11,496)	
Non-cash changes in debt:  Fair market value adjustment on notes subject to hedging  Addition of capital lease obligations, including acquisitions	2,027	(1,272) 1,949	
Changes in foreign currency exchange rates and other non-cash items	1,734	(4,592)	
Total changes in debt	(73,876)	(15,411)	
Debt balance at March 31	\$ 2,423,815	2,847,388	

In accordance with our funding philosophy, we attempt to match the aggregate average remaining re-pricing life of our debt with the aggregate average remaining re-pricing life of our assets. We utilize both fixed-rate and variable-rate debt to achieve this match and generally target a mix of 25% to 45% variable-rate debt as a percentage of total debt outstanding. The variable-rate portion of our total obligations (including notional value of swap agreements) was 24% and 26% at March 31, 2010 and December 31, 2009, respectively.

Ryder s leverage ratios and a reconciliation of on-balance sheet debt to total obligations were as follows:

	March 31, % to 31, % to 2010 Equity 2009 Equity (Dollars in thousands)			
On-balance sheet debt Off-balance sheet debt PV of minimum lease payments and guaranteed residual values under operating leases for vehicles (1)	\$ 2,423,815 120,787	172%	2,497,691 118,828	175%
Total obligations	\$ 2,544,602	181%	2,616,519	183%

(1) Present value
(PV) does not
reflect payments
Ryder would be
required to
make if we
terminated the
related leases
prior to the
scheduled
expiration
dates.

On-balance sheet debt to equity consists of balance sheet debt divided by total equity. Total obligations to equity represents balance sheet debt plus the present value of minimum lease payments and guaranteed residual values under operating leases for vehicles, discounted based on our incremental borrowing rate at lease inception, all divided by total equity. Although total obligations is a non-GAAP financial measure, we believe that total obligations is useful as it provides a more complete analysis of our existing financial obligations and helps better assess our overall leverage position. Our leverage ratios at March 31, 2010 were consistent with our ratios at year end.

#### **Off-Balance Sheet Arrangements**

We periodically enter into sale-leaseback transactions in order to lower the total cost of funding our operations, to diversify our funding among different classes of investors and to diversify our funding among different types of funding instruments. These sale-leaseback transactions are often executed with third-party financial institutions. In general, these sale-leaseback transactions result in a reduction in revenue earning equipment and debt on the balance sheet, as proceeds from the sale of revenue earning equipment are primarily used to repay debt. Accordingly, sale-leaseback transactions will result in reduced depreciation and interest expense and increased equipment rental expense. These leases contain limited guarantees by us of the residual values of the leased vehicles (residual value guarantees) that are conditioned upon disposal of the

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## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

leased vehicles prior to the end of their lease term. The amount of future payments for residual value guarantees will depend on the market for used vehicles and the condition of the vehicles at time of disposal. We did not enter into any sale-leaseback transactions during the three months ended March 31, 2010 or 2009.

#### **Pension Information**

The funded status of our pension plans is dependent upon many factors, including returns on invested assets and the level of certain market interest rates. We review pension assumptions regularly and we may from time to time make voluntary contributions to our pension plans, which exceed the amounts required by statute. We disclosed in our 2009 Annual Report that we estimated contributions of approximately \$17 million to our pension plans during 2010. During the three months ended March 31, 2010, we contributed \$3.5 million to our pension plans. Changes in interest rates and the market value of the securities held by the plans during 2010 could materially change, positively or negatively, the funded status of the plans and affect the level of pension expense and required contributions in 2011 and beyond. See Note (Q), Employee Benefit Plans, in the Notes to Consolidated Condensed Financial Statements for additional information.

#### **Share Repurchases and Cash Dividends**

See Note (O), Share Repurchase Programs, in the Notes to Consolidated Condensed Financial Statements for a discussion of share repurchases.

#### RECENT ACCOUNTING PRONOUNCEMENTS

See Note (U), Recent Accounting Pronouncements, in the Notes to Consolidated Condensed Financial Statements for a discussion of recent accounting pronouncements.

#### NON-GAAP FINANCIAL MEASURES

This Quarterly Report on Form 10-Q includes information extracted from consolidated condensed financial information but not required by generally accepted accounting principles (GAAP) to be presented in the financial statements. Certain of this information are considered non-GAAP financial measures as defined by SEC rules. Specifically, we refer to operating revenue, salaries and employee-related costs as a percentage of operating revenue, FMS operating revenue, FMS NBT as a % of operating revenue, SCS operating revenue, SCS NBT as a % of operating revenue, DCC operating revenue, DCC NBT as a % of operating revenue, total cash generated, free cash flow, total obligations and total obligations to equity. As required by SEC rules, we provide a reconciliation of each non-GAAP financial measure to the most comparable GAAP measure and an explanation why management believes that presentation of the non-GAAP financial measure provides useful information to investors. Non-GAAP financial measures should be considered in addition to, but not as a substitute for or superior to, other measures of financial performance prepared in accordance with GAAP.

The following table provides a numerical reconciliation of total revenue to operating revenue which was not provided within the MD&A discussion:

	Three months ended March 31, <b>2010</b> 2009 (In thousands)	
Total revenue FMS fuel services and SCS/DCC subcontracted transportation <sup>(1)</sup> Fuel eliminations	\$ 1,219,938 (266,910) 34,562	1,174,396 (211,500) 27,942
Operating revenue	\$ 987,590	990,838

(1) Includes intercompany

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## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

#### FORWARD-LOOKING STATEMENTS

Forward-looking statements (within the meaning of the Federal Private Securities Litigation Reform Act of 1995) are statements that relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends concerning matters that are not historical facts. These statements are often preceded by or include the words believe, expect, intend, estimate, anticipate, will, may, could, should or similar expressions. This Quarterly Rep 10-Q contains forward-looking statements including, but not limited to, statements regarding:

our expectations as to anticipated revenue and earnings trends in each business segment and the future status of current trends in economic conditions, particularly reduced contractual lease demand and increased commercial rental demand;

our expectations regarding commercial rental pricing trends and fleet utilization;

our expectations of the long-term residual values of revenue earning equipment;

the number of NLE vehicles in inventory for the remainder of the year;

our expectations of free cash flow, operating cash flow and capital expenditures for 2010;

the adequacy of our accounting estimates and reserves for pension expense, depreciation and residual value guarantees, self-insurance reserves, goodwill impairment, accounting changes and income taxes;

the adequacy of our fair value estimates of employee incentive awards under our share-based compensation plans;

our ability to fund all of our operations for the foreseeable future through internally generated funds and outside funding sources;

the anticipated impact of foreign exchange rate movements;

the anticipated impact of fuel price fluctuations;

our expectations as to return on pension plan assets, future pension expense and estimated contributions;

our expectations regarding the completion and ultimate resolution of tax audits;

our expectations regarding the ultimate resolution of a disputed foreign tax assessment;

the anticipated deferral of tax gains on disposal of eligible revenue earning equipment pursuant to our vehicle like-kind exchange program;

our expectations regarding the effect of the adoption of recent accounting pronouncements;

our ability to access unsecured debt in the capital markets;

our expectations regarding the future use and availability of funding sources;

the impact of our decision to resume our share repurchase programs; and

the appropriateness of our long-term target leverage range and our expectations regarding meeting that range.

These statements, as well as other forward-looking statements contained in this Quarterly Report, are based on our current plans and expectations and are subject to risks, uncertainties and assumptions. We caution readers that certain important factors could cause actual results and events to differ significantly from those expressed in any forward-looking statements. These risk factors include, but are not limited to, the following:

## Market Conditions:

- o Changes in general economic and financial conditions in the U.S. and worldwide leading to decreased demand for our services, lower profit margins, increased levels of bad debt and reduced access to credit
- o Unfavorable financial market conditions that would limit our ability to execute share repurchases
- o More significant decrease in freight demand which would more severely impact both our transactions and variable-based contractual business
- o Changes in our customers operations, financial condition or business environment that may limit their need for, or ability to purchase, our services
- o Changes in market conditions affecting the commercial rental market or the sale of used vehicles
- o Volatility in automotive volumes and shifting customer demand in the automotive industry

- o Less than anticipated growth rates in the markets in which we operate
- o Changes in current financial, tax or regulatory requirements that could negatively impact the leasing market

### Competition:

- o Competition from other service providers, some of which have greater capital resources or lower capital costs
- o Continued consolidation in the markets in which we operate which may create large competitors with greater financial resources
- o Our inability to maintain current pricing levels due to economic conditions, demands for services, customer acceptance or competition

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## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

#### Profitability:

- o Our inability to obtain adequate profit margins for our services
- o Lower than expected customer volumes or retention levels
- o Continuing lower full service lease sales
- o Loss of key customers in our SCS and DCC business segments
- Our inability to adapt our product offerings to meet changing consumer preferences on a cost-effective basis
- o The inability of our business segments to create operating efficiencies
- o The inability of our legacy information technology systems to provide timely access to data
- o Sudden changes in fuel prices and fuel shortages
- o Higher prices for vehicles, diesel engines and fuel as a result of new exhaust emmisions standards
- o Our inability to successfully implement our asset management initiatives
- o Our key assumptions and pricing structure of our SCS contracts prove to be invalid
- o Increased unionizing, labor strikes, work stoppages and driver shortages
- o Our inability to manage our cost structure
- o Our inability to limit our exposure for customer claims

#### Financing Concerns:

- o Higher borrowing costs and possible decreases in available funding sources caused by an adverse change in our debt ratings
- o Unanticipated interest rate and currency exchange rate fluctuations
- o Negative funding status of our pension plans caused by lower than expected returns on invested assets and unanticipated changes in interest rates
- o Increased instability in U.S. and worldwide credit markets, resulting in higher borrowing costs and/or reduced access to credit

#### **Accounting Matters:**

- o Impact of unusual items resulting from ongoing evaluations of business strategies, asset valuations, acquisitions, divestitures and our organizational structure
- o Reductions in residual values or useful lives of revenue earning equipment

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Increases in compensation levels, retirement rate and mortality resulting in higher pension expense; regulatory changes affecting pension estimates, accruals and expenses

- o Increases in healthcare costs resulting in higher insurance costs
- o Changes in accounting rules, assumptions and accruals
- o Impact of actual insurance claim and settlement activity compared to historical loss development factors used to project future development

Other risks detailed from time to time in our SEC filings

The risks included here are not exhaustive. New risk factors emerge from time to time and it is not possible for management to predict all such risk factors or to assess the impact of such risk factors on our business. As a result, no assurance can be given as to our future results or achievements. You should not place undue reliance on the forward-looking statements contained herein, which speak only as of the date of this Quarterly Report. We do not intend, or assume any obligation, to update or revise any forward-looking statements contained in this Quarterly Report, whether as a result of new information, future events or otherwise.

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#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes to Ryder s exposures to market risks since December 31, 2009. Please refer to the 2009 Annual Report on Form 10-K for a complete discussion of Ryder s exposures to market risks.

#### ITEM 4. CONTROLS AND PROCEDURES

#### **Evaluation of Disclosure Controls and Procedures**

As of the end of the first quarter of 2010, we carried out an evaluation, under the supervision and with the participation of management, including Ryder s Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of Ryder s disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that as of the end of the first quarter of 2010, Ryder s disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) were effective.

## **Changes in Internal Controls over Financial Reporting**

During the three months ended March 31, 2010, there were no changes in Ryder s internal control over financial reporting that have materially affected or are reasonably likely to materially affect such internal control over financial reporting.

## PART II. OTHER INFORMATION ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table provides information with respect to purchases we made of our common stock during the three months ended March 31, 2010:

					Maximum	Approximate
				Total		
				Number of	Number of	<b>Dollar Value</b>
					<b>Shares That</b>	
				Shares	May	That
				Purchased	· ·	
				as	Yet Be	May Yet Be
	Total			Part of	Purchased	Purchased
	Number			Publicly	Under	Under
		A	verage	•	the	the
	of Shares		Price	Announced	<b>Anti-Dilutive</b>	Discretionary
	Purchased	Pa	aid per			v
	(1)		Share	Program	Program <sup>(2)</sup>	Program (3)
January 1 through				6	8	8
January 31, 2010	5,300	\$	40.38		2,000,000	\$
February 1 through	,	•			, ,	•
February 28, 2010	489,021		34.33	469,599	1,830,401	89,605,875
March 1 through	,-			,	,,	, ,-
March 31, 2010	250,000		35.63	250,000	1,830,401	80,698,415
, . <del></del>	,				,,,,,,,,	,
Total	744,321	\$	34.81	719,599		

(1) During the three months ended March 31, 2010, we purchased an aggregate of 24,722 shares of

our common stock inemployee-related transactions. *Employee-related* transactions may include: (i) shares of common stock delivered as payment for the exercise price of options exercised or to satisfy the option holders tax withholding liability associated with our share-based compensation programs and (ii) open-market purchases by the trustee of Ryder s deferred compensation plans relating to investments by employees in our common stock, one of the investment options available under the plans.

## (2) In

December 2009, our Board of Directors authorized a share repurchase program intended to mitigate the dilutive impact of shares issued under our various employee stock, stock option and employee stock purchase plans. Under the December 2009

program, management is authorized to repurchase shares of common stock in an amount not to exceed the number of shares issued to employees under our various employee stock, stock option and employee stock purchase plans from December 1, 2009 through December 15, 2011. The December 2009 program limits aggregate share repurchases to no more than 2 million shares of Ryder common stock. Share repurchases of common stock are *made periodically* in open-market transactions and are subject to market conditions, legal requirements and other factors. Management may establish a prearranged written plan for the Company under Rule 10b5-1 of the Securities Exchange Act of 1934 as part of the December 2009 program, which

allows for share

repurchases during Ryder's quarterly blackout periods as set forth in the trading plan. For the three months ended March 31, 2010, we repurchased and retired 169,599 shares under this program at an aggregate cost of \$5.8 million.

(3) In February 2010, our Board of Directors authorized a \$100 million discretionary share repurchase program over a period not to exceed two years. Share repurchases of common stock may be made periodically in open-market transactions and are subject to market conditions, legal requirements and other factors. Management has established a prearranged written plan for the Company under Rule 10b5-1 of the Securities Exchange Act of 1934 as part of the February 2010 program,

which allows for

share repurchases during Ryder s quarterly blackout periods as set forth in the trading plan. For the three months ended March 31, 2010, we repurchased and retired 550,000 shares under this program at an aggregate cost of \$19.3 million.

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## **ITEM 6. EXHIBITS**

31.1	Certification of Gregory T. Swienton pursuant to Rule 13a-14(a) or Rule 15d-14(a).
31.2	Certification of Robert E. Sanchez pursuant to Rule 13a-14(a) or Rule 15d-14(a).
32	Certification of Gregory T. Swienton and Robert E. Sanchez pursuant to Rule 13a-14(b) or Rule 15d-14(b) and 18 U.S.C. Section 1350.

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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

RYDER SYSTEM, INC.

(Registrant)

Date: April 21, 2010 By: /s/ Robert E. Sanchez

Robert E. Sanchez

Executive Vice President and Chief Financial

Officer

(Principal Financial Officer and Duly Authorized

Officer)

Date: April 21, 2010 By: /s/ Art A. Garcia

Art A. Garcia

Senior Vice President and Controller (Principal Accounting Officer)

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