ROYAL BANK OF SCOTLAND GROUP PLC Form 6-K September 30, 2008

# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 6-K

Report of Foreign Private Issuer

Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

30 September 2008

The Royal Bank of Scotland Group plc

Gogarburn
PO Box 1000
Edinburgh EH12 1HQ
Scotland
United Kingdom

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F X Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):\_\_\_

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):\_\_\_

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes No X

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

This report on Form 6-K shall be deemed incorporated by reference into the company's Registration Statement on Form F-3 (File No. 333-123972) and to be a part thereof from the date which it was filed, to the extent not superseded by documents or reports subsequently filed or furnished.

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#### THE ROYAL BANK OF SCOTLAND GROUP plc

#### PRESENTATION OF INFORMATION

#### Acquisition of ABN AMRO

On 17 October 2007, RFS Holdings B.V. ("RFS Holdings"), a company jointly owned by The Royal Bank of Scotland Group plc ("RBS"), Fortis N.V., Fortis SA/NV ("Fortis") and Banco Santander S.A. ("Santander") (together, the "Consortium Banks") and controlled by RBS, completed the acquisition of ABN AMRO Holding N.V. ("ABN AMRO").

RFS Holdings is implementing an orderly separation of the business units of ABN AMRO with RBS retaining the following ABN AMRO business units:

- Continuing businesses of Business Unit North America;
- Business Unit Global Clients and wholesale clients in the Netherlands (including former Dutch wholesale clients) and Latin America (excluding Brazil);
- Business Unit Asia (excluding Saudi Hollandi); and
- Business Unit Europe (excluding Antonveneta).

Certain other assets will continue to be shared by the Consortium Banks.

RFS Holdings is jointly owned by the Consortium Banks. It is controlled by RBS and is therefore fully consolidated in its financial statements. Consequently, the results of the RBS Group for the year ended 31 December 2007 and the half year ended 30 June 2008 include the results of ABN AMRO for 76 days and the full six months respectively. The interests of Fortis and Santander in RFS Holdings are included in minority interests.

#### Subsequent events

On 29 September 2008, Fortis announced that it plans to sell its interest in RFS Holdings, the company that owns ABN AMRO. Fortis has already paid in full in cash for its shares in RFS Holdings, and the financial consequences of any sale would lie with Fortis. It would not affect the integration benefits envisaged by the Group, nor would it affect the businesses to be retained by the Group. The Group will review the carrying value of the goodwill attributable to the Fortis ABN AMRO businesses in the light of the disposal price and the value in use of these businesses. Any change to the carrying value recognised would be attributable to the Fortis minority interest and would therefore not affect the Group's earnings per share.

#### Restatements

The income statement and cash flow statement for the year ended 31 December 2007 have been restated to reflect the reclassification of Banco Real as a discontinued operation. Accordingly, certain information presented throughout this Form 6-K does not agree to the information disclosed in the 2007 Annual Report on Form 20-F (the "2007 Form 20-F").

# THE ROYAL BANK OF SCOTLAND GROUP plc

# CONDENSED CONSOLIDATED INCOME STATEMENT FOR THE HALF YEAR ENDED 30 JUNE 2008

|   | First half | First half |
|---|------------|------------|
|   | 2008       | 2007       |
|   | £m         | £m         |
| Interest receivable   | 24,080     | 13,458     |
| Interest payable  | 15,498     | 8,075      |
| Net interest income   | 8,582      | 5,383      |
| Fees and commissions receivable                             | 4,917      | 3,588      |
| Fees and commissions payable                                | (1,188)    | (916)      |
| (Loss)/income from trading activities                       | (3,373)    | 1,875      |
| Other operating income (excluding insurance premium income) | 1,635      | 1,712      |
| Insurance premium income                                    | 3,308      | 3,193      |
| Reinsurers' share   | (152)      | (145)      |
| Non-interest income   | 5,147      | 9,307      |
| Total income  | 13,729     | 14,690     |
| Staff costs   | 5,523      | 3,494      |
| Premises and equipment                                      | 1,218      | 748        |
| Other administrative expenses                               | 2,420      | 1,319      |
| Depreciation and amortisation                               | 1,410      | 835        |
| Operating expenses*   | 10,571     | 6,396      |
| Profit before other operating charges and impairment losses | 3,158      | 8,294      |
| Insurance claims  | 2,264      | 2,468      |
| Reinsurers' share   | (75)       | (53)       |
| Impairment losses   | 1,661      | 871        |
| Operating (loss)/profit before tax                          | (692)      | 5,008      |
| Tax (credit)/charge   | (333)      | 1,272      |
| (Loss)/profit from continuing operations                    | (359)      | 3,736      |
| Profit from discontinued operations, net of tax             | 234        | -          |
| (Loss)/profit for the period                                | (125)      | 3,736      |
| Minority interests  | 452        | 75         |
| Other owners' dividends                                     | 225        | 106        |
| (Loss)/profit attributable to ordinary shareholders         | (802)      | 3,555      |
| Basic earnings per ordinary share                           | (6.6p)     | 32.3p      |
| Diluted earnings per ordinary share                         | (6.6p)     | 32.0p      |
| *Operating expenses include:                                | £m         | £m         |
| Integration costs:  |            |            |
| - Administrative expenses                                   | 302        | 26         |
| - Depreciation and amortisation                             | 14         | 29         |
|   | 316        | 55         |
| Amortisation of purchased intangible assets                 | 182        | 43         |

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### THE ROYAL BANK OF SCOTLAND GROUP plc

#### FINANCIAL REVIEW

#### **Profit**

Loss before tax was £692 million compared with a profit of £5,008 million in the first half of 2007. The results have been adversely affected by credit market write-downs of £5,925 million.

#### Total income

Total income was down 7% to £13,729 million, principally due to the credit market write-downs.

Net interest income increased to £8,582 million and represents 63% of total income (2007 - 37%).

Non-interest income decreased to £5,147 million principally due to the credit market write-downs of £5,925 million offset by a movement in the fair value of own debt of £812 million, and represents 37% of total income (2007 - 63%).

#### Operating expenses

Operating expenses rose to £10,571 million. Integration costs were £316 million compared with £55 million in 2007.

#### Net insurance claims

Bancassurance and general insurance claims, after reinsurance, decreased by 9% to £2,189 million.

#### Impairment losses

Impairment losses were £1,661 million, compared with £871 million in 2007.

Risk elements in lending and potential problem loans represented 1.44% of gross loans and advances to customers excluding reverse repos at 30 June 2008 (31 December 2007 – 1.64%).

Provision coverage of risk elements in lending and potential problem loans was 57% (31 December 2007 – 56%).

#### **Taxation**

The effective tax rate for the first half of 2008 was 48.1% compared with 25.4% in the first half of 2007.

#### Earnings

Basic earnings per ordinary share decreased from 32.3p to (6.6p).

#### Capital

Capital ratios at 30 June 2008 were 6.7% (Core Tier 1), 9.1% (Tier 1) and 13.2% (Total).

#### Rights issue

In June 2008, the company completed the £12 billion rights issue announced in April 2008. As a result, on 9 June 2008, the company issued 6.1 billion new ordinary shares of 25p each.

#### Capitalisation issue

As announced in April 2008, the company issued new ordinary shares of 25p each in the company in September 2008 instead of paying an interim dividend in cash.

# THE ROYAL BANK OF SCOTLAND GROUP plc

# CONDENSED CONSOLIDATED BALANCE SHEET AT 30 JUNE 2008

|   |                | 31        |
|---|----------------|-----------|
|   | 30 June        | December  |
|   | 2008           | 2007      |
|   | £m             | £m        |
| Assets  |                | 2111      |
| Cash and balances at central banks              | 35,580         | 17,866    |
| Treasury and other eligible bills               | 50,730         | 18,229    |
| Loans and advances to banks                     | 152,292        | 219,460   |
| Loans and advances to customers                 | 807,867        | 829,250   |
| Debt securities                                 | 207,009        | 276,427   |
| Equity shares                                   | 37,689         | 53,026    |
| Settlement balances                             | 27,624         | 16,589    |
| Derivatives                                     | 483,281        | 337,410   |
| Intangible assets                               | 43,471         | 48,492    |
| Property, plant and equipment                   | 16,172         | 18,750    |
| Prepayments, accrued income and other assets    | 23,493         | 19,066    |
| Assets of disposal groups                       | 63,537         | 45,954    |
| Total assets                                    | 1,948,745      | 1,900,519 |
| Liabilities                                     |                |           |
| Deposits by banks                               | 245,184        | 312,633   |
| Customer accounts                               | 643,622        | 682,365   |
| Debt securities in issue                        | 274,719        | 273,615   |
| Settlement balances and short positions         | 84,083         | 91,021    |
| Derivatives                                     | 475,731        | 332,060   |
| Accruals, deferred income and other liabilities | 24,104         | 34,520    |
| Deferred taxation                               | 3,573          | 5,510     |
| Insurance liabilities                           | 9,596          | 10,162    |
| Subordinated liabilities                        | 39,661         | 37,979    |
| Liabilities of disposal groups                  | 44,779         | 29,228    |
| Total liabilities                               | 1,845,052      | 1,809,093 |
| Equity:   |                |           |
| Minority interests                              | 42,056         | 38,388    |
| Owners' equity*                                 |                |           |
| Called up share capital                         | 4,064          | 2,530     |
| Reserves  | 57,573         | 50,508    |
| Total equity                                    | 103,693        | 91,426    |
| Total liabilities and equity                    | 1,948,745      | 1,900,519 |
|   |                |           |
| *Owners' equity attributable to:                | <b>70.0</b> 00 | 44.60.    |
| Ordinary shareholders                           | 53,283         | 44,684    |
| Other equity owners                             | 8,354          | 8,354     |
|   | 61,637         | 53,038    |

#### THE ROYAL BANK OF SCOTLAND GROUP plc

#### OVERVIEW OF CONDENSED CONSOLIDATED BALANCE SHEET

Total assets of £1,948.7 billion at 30 June 2008 were up £48.2 billion, 3%, compared with 31 December 2007.

Cash and balances at central banks were up £17.7 billion to £35.6 billion reflecting increased placings with the Bank of England and the Dutch National Bank.

Treasury and other eligible bills increased by £32.5 billion to £50.7 billion, due to higher trading activity and liquidity management.

Loans and advances to banks decreased by £67.2 billion, 31%, to £152.3 billion or £63.5 billion, 29% following the transfer of £3.7 billion to assets of disposal groups. Reverse repurchase agreements and stock borrowing ("reverse repos") were down by £68.2 billion, 39% to £107.8 billion. Excluding reverse repos, bank placings increased by £4.7 billion, 12%, to £44.5 billion.

Loans and advances to customers were down £21.4 billion, 3%, to £807.9 billion but up £2.0 billion after the transfer of £23.4 billion to disposal groups. Within this, reverse repos decreased by 40%, £56.4 billion to £86.0 billion. Excluding reverse repos, lending rose by £58.4 billion, 9% to £721.9 billion reflecting organic growth.

Debt securities decreased by £69.4 billion, 25%, to £207.0 billion and equity shares decreased by £15.3 billion, 29%, to £37.7, billion principally due to lower holdings in Global Banking & Markets and the transfer of £4.8 billion to assets of disposal groups.

Settlement balances rose by £11.0 billion, 67% to £27.6 billion as a result of increased customer activity in Global Banking & Markets.

Movements in the value of derivatives, assets and liabilities, primarily reflect changes in interest and exchange rates, together with growth in trading volumes.

Intangible assets declined by £5.0 billion, 10% to £43.5 billion, reflecting the disposals of the Asset Management business of ABN AMRO and Banca Antonveneta and the classification of Banco Real and other businesses of ABN AMRO acquired by Santander to assets of disposal groups, partially offset by exchange rate movements and goodwill of £0.2 billion arising on the Sempra joint venture.

Property, plant and equipment decreased by £2.6 billion, 14% to £16.2 billion largely due to the disposal of Angel Trains.

Prepayments, accrued income and other assets were up £4.4 billion, 23% to £23.5 billion.

Assets and liabilities of disposal groups increased due to the classification of Banco Real and other businesses of ABN AMRO acquired by Santander as discontinued operations and the recently announced proposed disposals of Tesco Personal Finance and the European Consumer Finance business in Germany and Austria, partially offset by completion of the sale of the former Asset Management business of ABN AMRO to Fortis and of Banca Antonveneta to Monte dei Paschi di Sienna.

Deposits by banks declined by £67.4 billion, 22% to £245.2 billion or £54.1 billion, 18% after the transfer of £13.3 billion to liabilities of disposal groups. This reflected decreased repurchase agreements and stock lending ("repos"),

down £50.8 billion, 31% to £112.2 billion combined with lower inter-bank deposits, down £3.3 billion, 2% to £133.0 billion.

Customer accounts were down £38.7 billion, 6% to £643.6 billion or £17.4 billion, 3% net of the transfer of £21.3 billion to disposal groups. Within this, repos decreased £42.5 billion, 32% to £92.4 billion. Excluding repos , deposits rose by £25.1 billion, 5%, to £551.2 billion.

Settlement balances and short positions were down £6.9 billion, 8%, to £84.1 billion.

## THE ROYAL BANK OF SCOTLAND GROUP plc

#### OVERVIEW OF CONDENSED CONSOLIDATED BALANCE SHEET (continued)

Accruals, deferred income and other liabilities decreased £10.4 billion, 30%, to £24.1 billion.

Deferred taxation liabilities decreased by £1.9 billion, 35% to £3.6 billion due in part to the sale of Angel Trains.

Subordinated liabilities were up £1.7 billion, 4% to £39.7 billion. The issue of £1.7 billion dated loan capital and the effect of exchange rate and other adjustments, £0.9 billion, were partially offset by the redemption of £0.4 billion of dated loan capital and the transfer of £0.5 billion to liabilities of disposal groups.

Equity minority interests increased by £3.7 billion, 10% to £42.1 billion, primarily due to the effect of exchange rate movements of £2.9 billion of which £2.7 billion related to the Fortis and Santander investments in RFS Holdings, and the £0.8 billion equity raised as part of the Sempra joint venture. A reduction in the market value of the investment in Bank of China attributable to minority shareholders was largely offset by attributable profits.

Owners' equity increased by £8.6 billion, 16% to £61.6 billion. Proceeds of £12.0 billion from the rights issue, net of £0.2 billion expenses, together with exchange rate movements of £0.7 billion were partially offset by the attributable loss for the period of £0.6 billion, a £0.9 billion decrease in available-for-sale reserves, net of tax, reflecting £0.3 billion in the Group's share in the investment in Bank of China and £0.6 billion in other securities, the majority of which related to ABN AMRO, and the payment of the 2007 final ordinary dividend of £2.3 billion and other dividends of £0.2 billion.

#### THE ROYAL BANK OF SCOTLAND GROUP plc

#### DESCRIPTION OF BUSINESS

On 28 February 2008, the company announced changes to its organisational structure which are aimed at recognising RBS's presence in over 50 countries and facilitating the integration and operation of its expanded footprint. Following the acquisition of ABN AMRO in October 2007, the Group's new organisational structure incorporates those ABN AMRO businesses to be retained by the Group but excludes the ABN AMRO businesses to be acquired by Fortis and Santander. This new organisational structure is expected to give RBS the appropriate framework for managing the enlarged Group in a way that fully capitalises on the enhanced range of attractive growth opportunities now available to it.

Global Markets is focused on the provision of debt and equity financing, risk management and transaction banking services to large businesses and financial institutions in the United Kingdom and around the world. Its activities have been organised into two divisions, Global Banking & Markets and Global Transaction Services.

Global Banking & Markets is a leading banking partner to major corporations and financial institutions around the world, providing an extensive range of debt and equity financing, risk management and investment services to its customers. The expanded division is organised along four principal business lines: rates, currencies, and commodities; equities; credit markets; and asset and portfolio management.

- Rates, Currencies and Commodities provides risk management, sales and trading activities in G11 and non-G11 (Local Markets) currencies/jurisdictions across this broad set of asset classes. Key product offering includes spot FX, local markets trading, short term markets and financing, inflation products, swaps and bonds (G11) and covered bonds, interest rate and currency options and hybrids and prime brokerage and futures. It also includes RBS Sempra Commodities LLP, the commodities-marketing joint venture between RBS and Sempra Energy which was formed on 1 April 2008.
- Equities provides a full range of origination, trading and distribution of cash and derivative products. The business provides a multi product approach operating through a wide range of channels with an emphasis on revenue diversification. Key product offerings include equity origination, core equities sales and trading, equity derivatives (sales & trading) and equity financing and collateral trading.
- Credit Markets offers a full range of origination, trading and distribution activities on a global basis for clients across all sectors. Key product offerings include corporate & structured debt capital markets (DCM), financial institutions DCM, leveraged finance, real estate finance, project finance, financial structuring and credit trading.
- Asset and Portfolio Management manages the lending portfolio and other assets of GBM and some third parties, ensuring efficient management of capital, credit and liquidity via portfolio management and global markets treasury. Key fund product offerings include fund of funds structures, multi-manager strategies, private equity & credit funds, other core products are equity finance and asset finance (covering shipping and aviation).

Global Transaction Services ranks among the top five global transaction services providers, offering global payments, cash and liquidity management, as well as trade finance, United Kingdom and international merchant acquiring and commercial card products and services. It includes the Group's corporate money transmission activities in the United Kingdom and the United States.

### THE ROYAL BANK OF SCOTLAND GROUP plc

#### **DESCRIPTION OF BUSINESS (continued)**

Regional Markets is organised around the provision of retail and commercial banking to customers in four regions: the United Kingdom, the United States, Europe and the Middle East and Asia. This includes the provision of wealth management services both in the United Kingdom and internationally.

UK Retail & Commercial Banking comprises retail, corporate and commercial banking and wealth management services in the United Kingdom. RBS UK supplies financial services through both the RBS and NatWest brands, offering a full range of banking products and related financial services to the personal, premium and small business ("SMEs") markets. It serves customers through the largest network of branches and ATMs in the United Kingdom, as well as by telephone and internet. Together, RBS and NatWest hold the joint number one position in personal current accounts and are the UK market leader in SME banking. The division also issues credit and charge cards and other financial products, including through other brands such as MINT and First Active UK.

The UK wealth management arm provides private banking and investment services to clients through Coutts, Adam & Company, RBS International and NatWest Offshore.

In corporate and commercial banking the division is the largest provider of banking, finance and risk management services in the United Kingdom. Through its network of relationship managers across the country, it distributes the full range of RBS Group products and services to companies.

US Retail & Commercial Banking provides financial services through the Citizens and Charter One brands as well as through Kroger Personal Finance, its credit card joint venture with the second-largest US supermarket group.

Citizens is engaged in retail and corporate banking activities through its branch network in 13 states in the United States and through non-branch offices in other states. Citizens was ranked the tenth-largest commercial banking organisation in the United States based on deposits as at 31 March 2008.

Europe & Middle East Retail & Commercial Banking comprises Ulster Bank and the Group's combined retail and commercial businesses in Europe and the Middle East.

Ulster Bank, including First Active, provides a comprehensive range of financial services across the island of Ireland. Its retail banking arm has a network of branches and operates in the personal, commercial and wealth management sectors, while its corporate markets operations provides services in the corporate and institutional markets.

The retail and commercial businesses in Europe and the Middle East offer services in Romania, Russia, Kazakhstan and the United Arab Emirates.

Asia Retail & Commercial Banking holds prominent market positions in India, Pakistan, China and Taiwan as well as presences in Hong Kong, Indonesia, Malaysia and Singapore. It provides financial services across four segments: affluent banking, cards and consumer finance, business banking and international wealth management, which offers private banking and investment services to clients in selected markets through the RBS Coutts brand.

RBS Insurance sells and underwrites retail and SME insurance over the telephone and internet, as well as through brokers and partnerships. Its brands include Direct Line, Churchill and Privilege, which sell general insurance products direct to the customer, as well as Green Flag and NIG. Through its international division, RBS Insurance sells general insurance, mainly motor, in Spain, Germany and Italy. The Intermediary and Broker division sells general insurance products through independent brokers.

### THE ROYAL BANK OF SCOTLAND GROUP plc

#### **DESCRIPTION OF BUSINESS (continued)**

Group Manufacturing comprises the Group's worldwide manufacturing operations. It supports the customer-facing businesses and provides operational technology, customer support in telephony, account management, lending and money transmission, global purchasing, property and other services. Manufacturing drives efficiencies and supports income growth across multiple brands and channels by using a single, scalable platform and common processes wherever possible. It also leverages the Group's purchasing power and has become the centre of excellence for managing large-scale and complex change.

The Centre comprises group and corporate functions, such as capital raising, finance, risk management, legal, communications and human resources. The Centre manages the Group's capital resources and Group-wide regulatory projects and provides services to the operating divisions.

## THE ROYAL BANK OF SCOTLAND GROUP plc

### DIVISIONAL PERFORMANCE

The results of each division before amortisation of purchased intangible assets, integration costs and share of shared assets ("Contribution") are shown below. The Group continues to manage costs where they arise, with customer-facing divisions controlling their direct expenses whilst Manufacturing is responsible for shared costs. The Group does not allocate these shared costs between divisions in the day-to-day management of its businesses.

|  | First half | First half | •           |
|--|------------|------------|-------------|
|  | 2008       | 2007       | Increase    |
|  | £m         | £m         | %           |
| Global Markets   |            |            |             |
| - Global Banking & Markets                             | (2,936)    | 2,196      | (234)       |
| - Global Transaction Services                          | 886        | 585        | 51          |
| Total Global Markets                                   | (2,050)    | 2,781      | (174)       |
| Regional Markets                                       |            |            |             |
| - UK Retail & Commercial Banking                       | 3,221      | 3,010      | 7           |
| - US Retail & Commercial Banking                       | 534        | 788        | (32)        |
| - Europe & Middle East Retail & Commercial Banking     | 416        | 363        | 15          |
| - Asia Retail & Commercial Banking                     | 126        | 43         | 193         |
| Total Regional Markets                                 | 4,297      | 4,204      | 2           |
| RBS Insurance  | 513        | 363        | 41          |
| Group Manufacturing                                    | (2,208)    | (1,748)    | (26)        |
| Central items  | (521)      | (494)      | (5)         |
| Share of shared assets                                 | (224)      | -          | -           |
| RFS minority interest                                  | (1)        | -          | -           |
|  | (194)      | 5,106      | (104)       |
| Amortisation of purchased intangible costs             | (182)      | (43)       | -           |
| Integration costs                                      | (316)      | (55)       | -           |
| Operating (loss)/profit before tax                     | (692)      | 5,008      | -           |
| Risk-weighted assets of each division were as follows: |            |            |             |
|  | Basel II   | Basel II   | Basel I     |
|  | 30 June    | 1 January  | 31 December |
|  | 2008       | 2008       | 2007        |
|  | £bn        | £bn        | £bn         |
| Global Markets   |            |            |             |
| - Global Banking & Markets                             | 211.9      | 213.1      | 191.4       |
| - Global Transaction Services                          | 17.1       | 15.6       | 12.6        |
| Total Global Markets                                   | 229.0      | 228.7      | 204.0       |
| Regional Markets                                       |            |            |             |
| - UK Retail & Commercial Banking                       | 159.4      | 153.1      | 179.0       |
| - US Retail & Commercial Banking                       | 55.4       | 53.8       | 57.1        |
| - Europe & Middle East Retail & Commercial Banking     | 29.9       | 30.3       | 36.7        |

| - Asia Retail & Commercial Banking | 5.3   | 4.9   | 3.3   |
|------------------------------------|-------|-------|-------|
| Total Regional Markets             | 250.0 | 242.1 | 276.1 |
| Other                              | 12.7  | 15.3  | 9.9   |
| RFS minority interest              | 152.0 | 154.7 | 119.0 |
|                                    | 643.7 | 640.8 | 609.0 |
|                                    |       |       |       |
| 11                                 |       |       |       |
|                                    |       |       |       |

# THE ROYAL BANK OF SCOTLAND GROUP plc

## GLOBAL MARKETS

|   |             | First half<br>2008<br>£m | First half<br>2007<br>£m |
|---|-------------|--------------------------|--------------------------|
| Net interest income   |             | 1,631                    | 655                      |
| Non-interest income   |             | (493)                    | 3,930                    |
| Total income  |             | 1,138                    | 4,585                    |
| Direct expenses   |             |                          |                          |
| - staff costs   |             | 1,979                    | 1,295                    |
| - other   |             | 779<br>125               | 290                      |
| - operating lease depreciation  |             | 125                      | 192                      |
| Immainment losses   |             | 2,883<br>305             | 1,777<br>27              |
| Impairment losses Contribution  |             | (2,050)                  | 2,781                    |
| Contribution  |             | (2,030)                  | 2,761                    |
|   |             |                          | 31                       |
|   |             | 30 June                  | December                 |
|   |             | 2008                     | 2007                     |
|   |             | £bn                      | £bn                      |
|   |             |                          |                          |
| Total third party assets*   |             | 781.3                    | 887.6                    |
| Loans and advances**  |             | 299.4                    | 273.1                    |
| Customer deposits***  |             | 155.4                    | 163.7                    |
|   |             |                          |                          |
|   | 20.1        | 1.7                      | 31                       |
|   | 30 June     | 1 January                | December                 |
|   | 2008<br>£bn | 2008<br>£bn              | 2007<br>£bn              |
|   | £DII        | ±011                     | ton                      |
| Risk-weighted assets  | 229.0       | 228.7                    | ****204.0                |
| *excluding derivatives mark to market  **excluding reverse repos  ***excluding repos  ***on Basel I basis |             |                          |                          |

# THE ROYAL BANK OF SCOTLAND GROUP plc

# GLOBAL MARKETS GLOBAL BANKING & MARKETS

|   | First half | First half |
|---|------------|------------|
|   | 2008       | 2007       |
|   | £m         | £m         |
| Net interest income from banking activities                     | 1,423      | 671        |
| Funding costs of rental assets                                  | (232)      | (256)      |
| Net interest income   | 1,191      | 415        |
| Net fees and commissions receivable                             | 695        | 525        |
| Income from trading activities                                  | 2,073      | 1,532      |
| Other operating income  | 1,347      | 1,370      |
| Non-interest income before credit market write-downs            | 4,115      | 3,427      |
| Credit market write-downs and one-off items                     | (5,341)    | (38)       |
| Non-interest income   | (1,226)    | 3,389      |
| Total income  | (35)       | 3,804      |
| Direct expenses   |            |            |
| - staff costs   | 1,793      | 1,171      |
| - other   | 689        | 224        |
| - operating lease depreciation                                  | 125        | 192        |
|   | 2,607      | 1,587      |
| Impairment losses   | 294        | 21         |
| Contribution  | (2,936)    | 2,196      |
| Analysis of income by product:                                  |            |            |
| Rates, currencies and commodities                               | 2,935      | 1,111      |
| Equities  | 524        | 61         |
| Credit markets  | 355        | 1,242      |
| Asset and portfolio management                                  | 1,492      | 1,428      |
| Total income before credit market write downs and one off-items | 5,306      | 3,842      |
| Credit market write downs and one-off items                     | (5,341)    | (38)       |
| Total income  | (35)       | 3,804      |
|   |            | 31         |
|   | 30 June    | December   |
|   | 2008       | 2007       |
|   | £bn        | £bn        |
| Loans and advances  | 282.3      | 257.3      |
| Reverse repos   | 188.6      | 308.9      |
| Securities  | 189.7      | 239.5      |
| Cash and eligible bills   | 49.8       | 26.9       |
| Other assets  | 52.4       | 38.0       |
| Total third party assets*                                       | 762.8      | 870.6      |
| Net derivative assets (after netting)                           | 73.8       | 64.1       |
| Customer deposits**   | 96.5       | 106.7      |
| •   |            |            |

|                      | 30 June<br>2008<br>£bn | 1 January<br>2008<br>£bn | 31<br>December<br>2007<br>£bn |
|----------------------|------------------------|--------------------------|-------------------------------|
| Risk-weighted assets | 211.9                  | 213.1                    | ***191.4                      |

<sup>\*</sup>excluding derivatives mark to market; \*\*excluding repos; \*\*\*on Basel I basis

THE ROYAL BANK OF SCOTLAND GROUP plc

GLOBAL MARKETS
GLOBAL BANKING & MARKETS (continued)

Global Banking & Markets has undertaken an active balance sheet management programme in the first half of 2008, managing down its US mortgage and leveraged finance exposures while at the same time reducing risk and leverage by cutting back total third party assets (excluding derivatives) by £108 billion since the year end. We have achieved excellent trading performances in rates and currencies, and have materially upgraded our commodities capabilities, but credit markets and equities have experienced slower market conditions. Integration benefits are being delivered ahead of plan, with both revenue synergies and cost savings exceeding our initial targets.

Net mark-to-market adjustments of £5,341 million have been taken on credit market exposures during the period, comprising write-downs totalling £5,925 million, partially offset by a benefit of £584 million from the reduction in the carrying value of own debt carried at fair value. This has resulted in a loss for the division of £2,936 million.

Adjusting for the write-downs on credit market exposures and one-off items, total income increased by 38% to £5,306 million with contribution up 8% to £2,405 million.

GBM has produced a very strong performance in rates, currencies and commodities, where its leading positions in interest rate and currency risk management products have enabled it to benefit from market volatility with total income up from £1.1 billion to £2.9 billion. The establishment of our joint venture with Sempra Commodities has significantly enhanced the Group's commodities activities.

Equities have seen good growth in capital markets and corporate broking fee income but weaker stock markets have held back results from equity trading and derivatives.

Credit markets income excluding the write-downs, has fallen sharply to £355 million, reflecting difficult trading conditions, the reduction in risk positions and the decline in securitisation and leveraged finance volumes across the industry, but we have continued to originate and distribute deals in both these areas. We have also strengthened and rebalanced our business in the US and Europe, growing our corporate client franchise with, for example, significant progress in investment grade corporate bonds and loans in both regions.

In asset and portfolio management, income totalled £1,492 million.

Net interest income totalled £1,191 million compared with £415 million. The increase reflects the acquisition of ABN AMRO in October 2007, strong growth in money markets, increased draw-downs on corporate borrowing facilities and renewals of corporate lending at wider margins.

Non-interest income before credit market write-downs and one-off items was £4,115 million compared with £3,427 million.

Fees and commissions increased by 32% to £695 million with the inclusion of ABN AMRO partially offset by reduced origination volumes in the debt capital markets, notably in US securitisations.

The loss from trading activities was £3,268 million, with weaker income from credit market trading partially offset by good growth in money markets, currencies and commodities.

Other operating income was £1,347 million, with lower gains in the first half of the year.

Direct expenses increased by 64% to £2,607 million, with staff costs increasing by 53%, reflecting the inclusion of ABN AMRO and Sempra Commodities partially offset by lower variable performance-related pay.

Impairment losses on customer loans and advances increased from a historically low base to £192 million, representing on an annualised basis 0.15 per cent of customer loans and advances. In addition, impairment losses of £102 million were recognised in respect of available-for-sale securities.

### THE ROYAL BANK OF SCOTLAND GROUP plc

GLOBAL MARKETS
GLOBAL BANKING & MARKETS (continued)

Loans and advances increased by 10% since the end of 2007 to £282.3 billion, as GBM continued to extend credit selectively to clients. Customers had increased drawings on existing credit lines in the early part of the year, but by active management of leverage and risk we have reduced total third party assets, excluding derivatives, by 12% since the end of 2007. Reverse repurchase positions have been cut back by 39% to £188.6 billion, while the securities portfolio has also been reduced significantly over the same period, dropping by 21% to £189.7 billion. Holdings of highly liquid cash and bills have increased by £23 billion to £49.8 billion.

Risk-weighted assets decreased by 1% to £211.9 billion. The integration of Sempra Commodities added £20 billion of RWAs; this has been more than offset by disciplined capital management and increased distribution activity.

### THE ROYAL BANK OF SCOTLAND GROUP plc

# GLOBAL MARKETS GLOBAL TRANSACTION SERVICES

|  |         | First half<br>2008<br>£m | First half<br>2007<br>£m |
|--|---------|--------------------------|--------------------------|
| Net interest income                            |         | 440                      | 240                      |
| Non-interest income                            |         | 733                      | 541                      |
| Total income                                   |         | 1,173                    | 781                      |
| Direct expenses                                |         |                          |                          |
| - staff costs                                  |         | 186                      | 124                      |
| - other  |         | 90                       | 66                       |
|  |         | 276                      | 190                      |
| Impairment losses                              |         | 11                       | 6                        |
| Contribution                                   |         | 886                      | 585                      |
| Analysis of income by product                  |         |                          |                          |
| Analysis of income by product: Cash management |         | 733                      | 467                      |
| Merchant services and cards                    |         | 328                      | 302                      |
| Trade finance                                  |         | 112                      | 12                       |
| Total income                                   |         | 1,173                    | 781                      |
|  |         | ,                        |                          |
|  |         |                          | 31                       |
|  |         | 30 June                  | December                 |
|  |         | 2008                     | 2007                     |
|  |         | £bn                      | £bn                      |
|  |         | 40.                      | 4=0                      |
| Total third party assets                       |         | 18.5                     | 17.0                     |
| Loans and advances                             |         | 17.1                     | 15.9                     |
| Customer deposits                              |         | 58.9                     | 57.0                     |
|  |         |                          | 31                       |
|  | 30 June | 1 January                | December                 |
|  | 2008    | 2008                     | 2007                     |
|  | £bn     | £bn                      | £bn                      |
|  |         |                          |                          |
| Risk-weighted assets                           | 17.1    | 15.6                     | *12.6                    |

<sup>\*</sup>on Basel I basis

Global Transaction Services grew income by 50% to £1,173 million and contribution 51% to £886 million in the first half of 2008, demonstrating the strength and enhanced international capability of its cash management and trade finance platform.

Growth was driven by a strong performance in cash management. Growth in customer deposits offset the effect of lower interest rates on income from non-interest bearing balances. Fees for payment services increased strongly,

particularly outside of the UK. The division has achieved considerable success in winning new international cash management mandates from existing clients on the strength of its enhanced international payments platform.

THE ROYAL BANK OF SCOTLAND GROUP plc

GLOBAL MARKETS
GLOBAL TRANSACTION SERVICES (continued)

Merchant services and commercial cards delivered a 9% increase in income to £328 million, with particularly good growth in Streamline International. Merchant acquiring volumes have increased, and there was stronger growth in debit than credit card transactions.

Trade finance made good progress with improved penetration into the Asia-Pacific market and has expanded its supply chain finance activities with an enhanced product suite. Margins have been expanded to reflect increased pricing for country risk.

Direct expenses rose by 45% to £276 million from the first half of 2007, primarily reflecting the inclusion of the ABN AMRO business and investment in the second half of 2007 to expand the business.

Impairment losses were £11 million compared with £6 million in the first half of 2007.

# THE ROYAL BANK OF SCOTLAND GROUP plc

## **REGIONAL MARKETS**

|   |         | First half | First half |
|---|---------|------------|------------|
|   |         | 2008       | 2007       |
|   |         | £m         | £m         |
|   |         |            |            |
| Net interest income                               |         | 5,162      | 4,683      |
| Non-interest income                               |         | 2,940      | 2,887      |
| Total income                                      |         | 8,102      | 7,570      |
| Direct expenses                                   |         |            |            |
| - staff costs                                     |         | 1,634      | 1,436      |
| - other   |         | 896        | 803        |
|   |         | 2,530      | 2,239      |
| Insurance net claims                              |         | 64         | 285        |
| Impairment losses                                 |         | 1,211      | 842        |
| Contribution                                      |         | 4,297      | 4,204      |
|   |         |            |            |
|   |         |            | 2.1        |
|   |         | 20.1       | 31         |
|   |         | 30 June    | December   |
|   |         | 2008       | 2007       |
|   |         | £bn        | £bn        |
| Total banking assets                              |         | 380.6      | 363.4      |
| Loans and advances to customers – gross           |         | 346.9      | 327.7      |
| Customer deposits*                                |         | 280.6      | 275.2      |
| Investment management assets – excluding deposits |         | 45.3       | 45.7       |
| investment management assets excitating deposits  |         | 13.3       | 15.7       |
|   |         |            | 31         |
|   | 30 June | 1 January  | December   |
|   | 2008    | 2008       | 2007       |
|   | £bn     | £bn        | £bn        |
|   |         |            |            |
| Risk-weighted assets                              | 250.0   | 242.1      | **276.1    |
|   |         |            |            |

<sup>\*</sup> excluding bancassurance

<sup>\*\*</sup> on Basel I basis

### THE ROYAL BANK OF SCOTLAND GROUP plc

# REGIONAL MARKETS UK RETAIL & COMMERCIAL BANKING

| First half 2008 £m                             | First half<br>2007<br>£m      |
|--|-------------------------------|
| Net interest income 3,446                      | 3,245                         |
| Fees and commissions 1,515                     | 1,440                         |
| Other non-interest income 555                  | 779                           |
| Non-interest income 2,070                      | 2,219                         |
| Total income 5,516                             | 5,464                         |
| Direct expenses                                |                               |
| - staff costs 973                              | 937                           |
| - other 564                                    | 526                           |
| 1,537  | 1,463                         |
| Insurance net claims 64                        | 285                           |
| Impairment losses 694 Contribution 3,221       | 706                           |
| Contribution 3,221                             | 3,010                         |
| 30 June<br>2008<br>£bn                         | 31<br>December<br>2007<br>£bn |
| Total banking assets 234.5                     | 220.7                         |
| Loans and advances to customers – gross        |                               |
| - UK Retail Banking                            | 111.1                         |
| - UK Corporate & Commercial Banking 107.0      | 98.9                          |
| - UK Wealth 9.0                                | 8.4                           |
| Customer deposits*                             | 189.3                         |
| AUMs – excluding deposits 25.4                 | 25.8                          |
|  | 2.1                           |
| 30 June 1 January                              | 31<br>December                |
| 30 June 1 January<br>2008 2008                 | 2007                          |
| £bn £bn  | £bn                           |
| 2011 2011                                      | æ011                          |
| Risk-weighted assets 159.4 153.1               | **179.0                       |
| * excluding bancassurance; ** on Basel I basis |                               |

UK Retail & Commercial Banking produced a good performance in the first half of the year across its businesses. Total income grew by 1% to £5,516 million and contribution increased by 7% to £3,221 million.

Retail Banking performed well, with steady income generation and controlled cost growth. We have increased market share in selected segments at attractive margins and with acceptable risk criteria. Commercial Banking delivered

controlled growth in customer volumes at expanding risk premia. UK Wealth maintained its strong growth record, demonstrating its ability to continue to make progress in more difficult equity market conditions.

As anticipated, there has been some increase from historically low impairment losses in the corporate and commercial segment, particularly among smaller businesses. Personal sector credit costs have so far continued to decline, reflecting the cautious approach taken in recent years to the personal unsecured market. We continue to monitor forward-looking credit indicators closely and have tightened scorecards and lending limits where appropriate.

Risk-weighted assets increased to £159.4 billion, up 4% since the start of the year, reflecting growth in lending.

## THE ROYAL BANK OF SCOTLAND GROUP plc

# REGIONAL MARKETS UK RETAIL & COMMERCIAL BANKING

| UK Retail Banking                       |         | First half | First half |
|---|---------|------------|------------|
|   |         | 2008       | 2007       |
|   |         | £m         | £m         |
| Net interest income                     |         | 2,129      | 2,059      |
| Fees and commissions                    |         | 1,144      | 1,118      |
| Other non-interest income               |         | 197        | 415        |
| Non-interest income                     |         | 1,341      | 1,533      |
| Total income                            |         | 3,470      | 3,592      |
| Direct expenses                         |         |            |            |
| - staff costs                           |         | 595        | 604        |
| - other                                 |         | 285        | 259        |
|   |         | 880        | 863        |
| Insurance net claims                    |         | 64         | 285        |
| Impairment losses                       |         | 556        | 606        |
| Contribution                            |         | 1,970      | 1,838      |
|   |         |            |            |
|   |         |            | 31         |
|   |         | 30 June    | December   |
|   |         | 2008       | 2007       |
|   |         | £bn        | £bn        |
| Loans and advances to customers – gross |         |            |            |
| - mortgages                             |         | 72.4       | 67.3       |
| - personal                              |         | 17.7       | 17.3       |
| - cards                                 |         | 7.8        | 7.8        |
| - business                              |         | 19.7       | 18.7       |
| Customer deposits*                      |         | 96.3       | 96.1       |
| AUMs – excluding deposits               |         | 6.6        | 7.0        |
|   |         |            | 31         |
|   | 30 June | 1 January  | December   |
|   | 2008    | 2008       | 2007       |
|   | £bn     | £bn        | £bn        |
| Risk-weighted assets                    | 67.2    | 65.7       | **72.5     |
| TOR WOLDING MODOLO                      | 07.2    | 05.7       | 12.3       |

<sup>\*</sup> excluding bancassurance

Retail Banking contribution increased by 7% to £1,970 million.

RBS and NatWest continue to lead the other major high street banks in Great Britain for customer satisfaction, demonstrating our strong commitment to service. In the last 12 months we have attracted more than one million new money transmission account customers, helping to retain our joint number one position in the current account market.

<sup>\*\*</sup> on Basel I basis

Business Banking has continued to grow, cementing the Group's market leadership with a market share of 25%, and 22% in the start-up market.

Average deposits have increased by 9%, driven by strong performance in personal savings, up 13%, and business deposits, up 9%. Pricing has been managed with a view to enhancing margins despite competitive pressure.

THE ROYAL BANK OF SCOTLAND GROUP plc

REGIONAL MARKETS
UK RETAIL & COMMERCIAL BANKING

UK Retail Banking (continued)

Average loans and advances to customers increased by 5%, with good growth in mortgage and business lending but more limited increases in personal unsecured lending, where average balances were ahead 1%. We continue to concentrate on lending through core banking relationships. Following several years in which we have had a limited appetite for the returns available within the UK mortgage market, we have taken the opportunity during the first half to write good quality mortgages, improving market share at attractive margins. Net mortgage lending market share increased to 17% from less than 2% in 2007, against a share of stock of 6%.

Net interest income increased by 3% to £2,129 million as a result of strong balance sheet growth, partly offset by a reduction in net interest margin, which reflects in part the increasing weight of lower margin secured lending products in the asset mix. While new business asset margins have improved, these will take time to feed through to back book pricing.

Non-interest income decreased by 13% to £1,341 million.

Direct expenses remain under tight control with a reduction in staff costs as we focus on increased efficiency with further investment in customer-facing staff. Other costs have increased by 10% as a result of investments in selected business lines.

Impairment losses decreased by 8% to £556 million, with a further decline in personal impairments partly offset by an increase in small business delinquencies. Improvements in arrears have been observed across our consumer portfolios as a result of our previous cautious approach. We have taken specific actions in relation to new mortgage business to manage risk, reducing the availability of mortgages at higher loan to value ("LTV") ratios. LTVs on new mortgages written in the first half of the year averaged 66%, with the average LTV on the entire mortgage book at 49% and only 6% of mortgages at LTVs greater than 90%. Impairment losses from mortgages remain very low whilst arrears are broadly in line with the same period in 2007, and are below industry levels. Business banking has experienced an increase in impairment losses from historically low levels as the economy slows.

# REGIONAL MARKETS UK RETAIL & COMMERCIAL BANKING

| UK Corporate & Commercial Banking       |         | First half<br>2008<br>£m | First half<br>2007<br>£m |
|---|---------|--------------------------|--------------------------|
| Net interest income                     |         | 1,040                    | 943                      |
| Fees and commissions                    |         | 218                      | 205                      |
| Other non-interest income               |         | 363                      | 345                      |
| Non-interest income                     |         | 581                      | 550                      |
| Total income                            |         | 1,621                    | 1,493                    |
| Direct expenses                         |         |                          |                          |
| - staff costs                           |         | 260                      | 228                      |
| - other                                 |         | 242                      | 232                      |
|   |         | 502                      | 460                      |
|   |         |                          |                          |
| Impairment losses                       |         | 133                      | 99                       |
| Contribution                            |         | 986                      | 934                      |
|   |         |                          | 2.1                      |
|   |         | 20.1                     | 31                       |
|   |         | 30 June                  | December                 |
|   |         | 2008                     | 2007                     |
| Towns and allowers to make many         |         | £bn                      | £bn                      |
| Loans and advances to customers – gross |         | 107.0                    | 98.9                     |
| Customer deposits                       |         | 67.4                     | 66.1                     |
|   |         |                          | 31                       |
|   | 30 June | 1 January                | December                 |
|   | 2008    | 2008                     | 2007                     |
|   | £bn     | £bn                      | £bn                      |
|   | 2011    | 2011                     | 2011                     |
| Risk-weighted assets                    | 84.5    | 80.5                     | *100.3                   |
| * on Basel I basis                      |         |                          |                          |

The first half of 2008 has seen a solid performance from UK Corporate & Commercial Banking, with total income up 9% to £1,621 million and contribution up 6% to £986 million.

Net interest income from banking activities increased by 10% to £1,040 million, with good growth in customer volumes. Average loans and advances rose by 17% driven partly by higher draw-downs of existing facilities, with improved margins on new lending over the previous year. Average customer deposits increased by 6%, despite acute competition in some segments. Net interest margin narrowed, partly driven by increased funding costs. As risk premia have expanded, new business asset margins have improved. However, these will take time to feed through to the portfolio.

Non-interest income increased by 6% to £581 million, reflecting strong growth in sales of interest rate and currency risk management products as well as good growth in lending fees.

Direct expenses rose 9% to £502 million with a 9% increase in headcount, reflecting the completion of last year's 'Another Way of Banking' investment in front-line staff to improve service quality.

Impairment losses totalled £133 million, an increase of 34% on the previous year, largely in the smaller end of the corporate sector. Credit metrics have deteriorated in this segment as the economy has slowed, though there has been little change in the larger corporate sector. The performance of our commercial property portfolio remains satisfactory, with average LTV ratios on the UK portfolio at 68% and less than 3% of the portfolio with LTVs greater than 85%. In view of economic conditions, a rise from historically low impairment levels is anticipated.

# THE ROYAL BANK OF SCOTLAND GROUP plc

# REGIONAL MARKETS UK RETAIL & COMMERCIAL BANKING

| UK Wealth  |         | First half                                       | First half   |
|--|---------|--|--|
|  |         | 2008<br>£m                                       | 2007<br>£m   |
|  |         | LIII   | LIII   |
| Net interest income  |         | 277  | 243  |
| Fees and commissions   |         | 129  | 117  |
| Other non-interest income  |         | 19   | 19   |
| Non-interest income  |         | 148  | 136  |
| Total income   |         | 425  | 379  |
| Direct expenses  |         |  |  |
| - staff costs  |         | 118  | 105  |
| - other  |         | 37   | 35   |
|  |         | 155  | 140  |
| Tour day and I ame   |         | 5  | 1  |
| Impairment losses Contribution   |         | 5<br>265   | 1<br>238   |
| Contribution   |         | 203  | 238  |
|  |         |  |  |
|  |         |  |  |
|  |         |  | 31   |
|  |         | 30 June  | 31<br>December   |
|  |         | 30 June<br>2008                                  | _  |
|  |         |  | December   |
| Loans and advances to customers – gross  |         | 2008   | December 2007  |
| Loans and advances to customers – gross<br>- mortgages                               |         | 2008<br>£bn<br>4.9                               | December 2007  |
| - mortgages<br>- personal  |         | 2008<br>£bn<br>4.9<br>3.1                        | December 2007 £bn 4.2 3.0                                  |
| - mortgages  |         | 2008<br>£bn<br>4.9<br>3.1<br>1.0                 | December 2007 £bn 4.2 3.0 1.2                              |
| - mortgages<br>- personal  |         | 2008<br>£bn<br>4.9<br>3.1                        | December 2007 £bn 4.2 3.0                                  |
| <ul><li>mortgages</li><li>personal</li><li>other</li></ul>                           |         | 2008<br>£bn<br>4.9<br>3.1<br>1.0                 | December 2007 £bn 4.2 3.0 1.2                              |
| <ul><li>mortgages</li><li>personal</li><li>other</li><li>Customer deposits</li></ul> |         | 2008<br>£bn<br>4.9<br>3.1<br>1.0<br>28.1         | December 2007 £bn  4.2 3.0 1.2 27.1 18.8                   |
| <ul><li>mortgages</li><li>personal</li><li>other</li><li>Customer deposits</li></ul> | 20 June | 2008<br>£bn<br>4.9<br>3.1<br>1.0<br>28.1<br>18.8 | December 2007 £bn  4.2 3.0 1.2 27.1 18.8                   |
| <ul><li>mortgages</li><li>personal</li><li>other</li><li>Customer deposits</li></ul> | 30 June | 2008<br>£bn<br>4.9<br>3.1<br>1.0<br>28.1<br>18.8 | December 2007 £bn  4.2 3.0 1.2 27.1 18.8  31 December      |
| <ul><li>mortgages</li><li>personal</li><li>other</li><li>Customer deposits</li></ul> | 2008    | 2008<br>£bn<br>4.9<br>3.1<br>1.0<br>28.1<br>18.8 | December 2007 £bn  4.2 3.0 1.2 27.1 18.8  31 December 2007 |
| <ul><li>mortgages</li><li>personal</li><li>other</li><li>Customer deposits</li></ul> |         | 2008<br>£bn<br>4.9<br>3.1<br>1.0<br>28.1<br>18.8 | December 2007 £bn  4.2 3.0 1.2 27.1 18.8  31 December      |
| <ul><li>mortgages</li><li>personal</li><li>other</li><li>Customer deposits</li></ul> | 2008    | 2008<br>£bn<br>4.9<br>3.1<br>1.0<br>28.1<br>18.8 | December 2007 £bn  4.2 3.0 1.2 27.1 18.8  31 December 2007 |

<sup>\*</sup> on Basel I basis

UK Wealth Management delivered strong growth, with total income rising by 12% to £425 million and contribution by 11% to £265 million.

Wealth Management generates earnings from both private banking and investment services, and this balanced income base enabled the division to maintain strong organic growth. Coutts & Co performed particularly well, with contribution up by 20%. Overall customer numbers increased by 3%. Average loans and advances to customers rose by 11% and average customer deposits by 18%, underpinning a 14% rise in net interest income to £277 million.

Non-interest income grew by 9% to £148 million, reflecting higher fee income and new product sales, particularly in Coutts. Assets under management rose to £18.8 billion at 30 June 2008, up 10% from a year earlier.

Direct expenses rose by 11% to £155 million, reflecting continued investment in the UK.

# THE ROYAL BANK OF SCOTLAND GROUP plc

# REGIONAL MARKETS US RETAIL & COMMERCIAL BANKING

|                                 |         |           | First half | First half | First half | First half |
|---------------------------------|---------|-----------|------------|------------|------------|------------|
|                                 |         |           | 2008       | 2007       | 2008       | 2007       |
|                                 |         |           | £m         | £m         | \$m        | \$m        |
| Net interest income             |         |           | 969        | 960        | 1,915      | 1,891      |
| Non-interest income             |         |           | 421        | 401        | 831        | 790        |
| Total income                    |         |           | 1,390      | 1,361      | 2,746      | 2,681      |
| Direct expenses                 |         |           |            |            |            |            |
| - staff costs                   |         |           | 328        | 309        | 648        | 609        |
| - other                         |         |           | 168        | 181        | 332        | 357        |
|                                 |         |           | 496        | 490        | 980        | 966        |
| Impairment losses – core        |         |           | 196        | 48         | 388        | 94         |
| Impairment losses – SBO         |         |           | 164        | 35         | 324        | 69         |
| Contribution                    |         |           | 534        | 788        | 1,054      | 1,552      |
| Average exchange rate – US\$/£  |         |           | 1.975      | 1.970      |            |            |
| Analysis of contribution:       |         |           |            |            |            |            |
| Retail                          |         |           | 322        | 582        | 636        | 1,147      |
| Commercial                      |         |           | 212        | 206        | 418        | 405        |
|                                 |         |           | 534        | 788        | 1,054      | 1,552      |
|                                 |         |           |            | 31         |            | 31         |
|                                 |         |           | 30 June    | December   | 30 June    | December   |
|                                 |         |           | 2008       | 2007       | 2008       | 2007       |
|                                 |         |           | £bn        | £bn        | \$bn       | \$bn       |
|                                 |         |           | æ011       | æ011       | φση        | φση        |
| Total assets                    |         |           | 80.8       | 80.3       | 160.7      | 160.9      |
| Loans and advances to customers | – gross |           |            |            |            |            |
| - mortgages                     |         |           | 9.0        | 9.5        | 17.9       | 19.1       |
| - home equity                   |         |           | 17.6       | 17.9       | 35.0       | 35.9       |
| - other consumer                |         |           | 10.9       | 10.8       | 21.6       | 21.7       |
| - corporate and commercial      |         |           | 19.7       | 18.8       | 39.2       | 37.6       |
| Customer deposits               |         |           | 52.7       | 52.8       | 104.8      | 105.8      |
| Spot exchange rate – US\$/£     |         |           | 1.989      | 2.004      |            |            |
|                                 |         |           | 31         |            |            | 31         |
|                                 | 30 June | 1 January | December   | 30 June    | 1 January  | December   |
|                                 | 2008    | 2008      | 2007       | 2008       | 2008       | 2007       |
|                                 | £bn     | £bn       | £bn        | \$bn       | \$bn       | \$bn       |
| Risk-weighted assets            | 55.4    | 53.8      | *57.1      | 110.2      | 107.9      | *114.4     |

<sup>\*</sup> on Basel I basis

## THE ROYAL BANK OF SCOTLAND GROUP plc

REGIONAL MARKETS
US RETAIL & COMMERCIAL BANKING (continued)

US Retail & Commercial Banking's total income rose by 2% to £1,390 million and direct expenses by 1% to £496 million but contribution declined by 32% to £534 million, largely as a result of a substantial increase in impairment losses. In dollar terms, total income increased by 2% to \$2,746 million while contribution fell by 32% to \$1,054 million.

US Retail & Commercial achieved higher net interest income, reflecting a focus on disciplined management of our deposit base without substantially increasing rates. Net interest margin increased slightly to 2.71%. Business volumes were strong in selected segments. Good growth has been achieved in commercial banking, with average corporate loan balances increasing by 16%, while volumes in the consumer business are lower, reflecting reduced consumer demand and the application of tighter pricing and credit criteria for home equity and auto lending.

Non-interest income increased by 5% to £421 million, with good sales of currency and interest rate risk management products to commercial banking and corporate customers. In dollar terms, non-interest income increased by 5% to \$831 million.

Direct expenses were held to £496 million, up 1%, with increased costs from the expansion of the mid-corporate relationship management team absorbed through enhanced efficiency measures in retail operations. In dollar terms, direct expenses were up 1% to \$980 million

In the core US Retail & Commercial portfolio, impairment losses totalled £196 million (\$388 million), up 52% compared with the second half of 2007. While there has been a decline in some customers' credit scores in line with weakening economic conditions, refreshed FICO scores on consumer real estate-secured lending averaged in excess of 740 at 30 June 2008, with an average LTV ratio of 62% on the Citizens \$17.9 billion residential mortgage book and 66% on its \$27.3 billion core home equity book. Non-performing loans represented 0.41% of core home equity balances and 0.54% of residential mortgage balances. Citizens does not originate negative amortisation mortgages or option adjustable rate mortgages. The overall commercial loan portfolio continues to perform well, with some increased impairment losses in the \$10.2 billion commercial real estate segment, where charge-offs increased to 0.77% of balances in the first half.

Credit quality has deteriorated more sharply in an externally sourced home equity portfolio (the Serviced By Others (SBO) portfolio). This portfolio, now managed by a separate work-out group and in run-off, has been reduced by \$1.6 billion over the last year to \$7.7 billion at 30 June. Non-performing SBO loans now represent 1.98% of SBO balances. Impairment losses in relation to the SBO portfolio totalled £164 million (\$324 million) in the first half. Closing provision balances totalled £208 million (\$413 million), providing a coverage ratio of 2.7 times NPLs.

We continue to evaluate opportunities to optimise capital allocation by exiting or reducing exposure to lower growth or sub-scale segments, and recently announced an agreement to sell 18 rural branches in the Adirondacks region to Community Bank System.

## REGIONAL MARKETS EUROPE & MIDDLE EAST RETAIL & COMMERCIAL BANKING

|   |                 | First half<br>2008<br>£m                           | First half<br>2007<br>£m                                   |
|---|-----------------|--|--|
| Net interest income<br>Non-interest income                              |                 | 569<br>236   | 449<br>173   |
| Total income  |                 | 805  | 622  |
| Direct expenses   |                 |  |  |
| - staff costs   |                 | 205  | 137  |
| - other   |                 | 88   | 69   |
|   |                 | 293  | 206  |
| Impairment losses   |                 | 96   | 53   |
| Contribution  |                 | 416  | 363  |
| And the transfer of the state of  |                 |  |  |
| Analysis of contribution: Ulster Bank                                   |                 | 376  | 347  |
| Other Europe and Middle East  |                 | 40   | 16   |
| Other Europe and Widdle East  |                 | 416  | 363  |
|   |                 | 110  | 303  |
|   |                 |  |  |
|   |                 |  | 31   |
|   |                 | 30 June  | 31<br>December   |
|   |                 | 30 June<br>2008                                    |  |
|   |                 |  | December   |
|   |                 | 2008<br>£bn  | December<br>2007<br>£bn                                    |
| Total assets  |                 | 2008   | December 2007  |
| Loans and advances to customers – gross                                 |                 | 2008<br>£bn<br>58.6                                | December 2007 £bn 55.5                                     |
| Loans and advances to customers – gross - mortgages                     |                 | 2008<br>£bn<br>58.6<br>20.4                        | December 2007 £bn 55.5                                     |
| Loans and advances to customers – gross - mortgages - corporate         |                 | 2008<br>£bn<br>58.6<br>20.4<br>28.5                | December 2007 £bn 55.5 18.3 25.3                           |
| Loans and advances to customers – gross - mortgages - corporate - other |                 | 2008<br>£bn<br>58.6<br>20.4<br>28.5<br>2.6         | December 2007 £bn 55.5 18.3 25.3 4.2                       |
| Loans and advances to customers – gross - mortgages - corporate         |                 | 2008<br>£bn<br>58.6<br>20.4<br>28.5                | December 2007 £bn 55.5 18.3 25.3                           |
| Loans and advances to customers – gross - mortgages - corporate - other |                 | 2008<br>£bn<br>58.6<br>20.4<br>28.5<br>2.6         | December 2007 £bn 55.5 18.3 25.3 4.2 22.3                  |
| Loans and advances to customers – gross - mortgages - corporate - other | 30 June         | 2008<br>£bn<br>58.6<br>20.4<br>28.5<br>2.6<br>23.4 | December 2007 £bn 55.5 18.3 25.3 4.2 22.3                  |
| Loans and advances to customers – gross - mortgages - corporate - other | 30 June<br>2008 | 2008<br>£bn<br>58.6<br>20.4<br>28.5<br>2.6         | December 2007 £bn 55.5 18.3 25.3 4.2 22.3                  |
| Loans and advances to customers – gross - mortgages - corporate - other |                 | 2008<br>£bn<br>58.6<br>20.4<br>28.5<br>2.6<br>23.4 | December 2007 £bn 55.5 18.3 25.3 4.2 22.3 31 December      |
| Loans and advances to customers – gross - mortgages - corporate - other | 2008            | 2008<br>£bn<br>58.6<br>20.4<br>28.5<br>2.6<br>23.4 | December 2007 £bn 55.5 18.3 25.3 4.2 22.3 31 December 2007 |

<sup>\*</sup> on Basel I basis

Europe and Middle East Retail & Commercial Banking achieved a 29% rise in total income to £805 million and a 15% increase in contribution to £416 million, though economic growth has slowed markedly in the first half in its major markets in the island of Ireland. Results in sterling terms have benefited from the movement in the euro exchange rate; at constant exchange rates income rose by 17% and contribution by 4%.

THE ROYAL BANK OF SCOTLAND GROUP plc

REGIONAL MARKETS
EUROPE & MIDDLE EAST RETAIL & COMMERCIAL BANKING (continued)

Within the core business, Ulster Bank, net interest income increased by 18% to £501 million, with average loans and advances to customers up 26% and average customer deposits up 20%. Ulster Bank has tightened its lending criteria over the past year, withdrawing the Ulster Bank brand from the broker mortgage market and widening new business margins on mortgages and other loan products. Deposit pricing has remained competitive, and the increased cost of funds has fed through into net interest margin more quickly than the progressive repricing of the loan back book.

Non-interest income in Ulster Bank increased by 13% to £143 million driven by continued growth in capital markets fee income, although growth in wealth and bancassurance fees has moderated.

Ulster Bank direct expenses increased by 25% to £210 million, reflecting the largely complete investment programme to expand the branch and business centre footprint in 2007. The investment programme has strengthened Ulster Bank's platform and enabled it to continue to add innovative products and attract new customers across the island of Ireland, with a record 53,000 new current account customers added during the first half.

Impairment losses in the Ulster Bank Group have risen to £57 million, reflecting growth in lending in previous years as well as a slowdown in Irish economic conditions which has affected commercial credit metrics. Ulster's commercial property portfolio remains well diversified, with an average LTV ratio of 67%. The proportion of commercial property commitments secured on speculative developments remains well inside the Group's limit of 3%.

Outside Ireland, E&ME Retail & Commercial has continued to make good progress, with a strong performance in the United Arab Emirates, where we are the market leader in credit cards, having sold 85,000 new cards in the first half of the year. UAE income grew by 38% and contribution by 32%, while Romania also continued to achieve strong growth.

Across Europe and Middle East as a whole, loans and advances at 30 June were 8% higher than at the end of 2007. The sale of the European Consumer Finance businesses in Germany and Austria was completed on 1 July.

## THE ROYAL BANK OF SCOTLAND GROUP plc

# REGIONAL MARKETS ASIA RETAIL & COMMERCIAL BANKING

|  |                        | First half<br>2008<br>£m       | First half<br>2007<br>£m      |
|--|------------------------|--------------------------------|-------------------------------|
| Net interest income Non-interest income Total income Direct expenses   |                        | 178<br>213<br>391              | 29<br>94<br>123               |
| - staff costs<br>- other   |                        | 128<br>76<br>204               | 53<br>27<br>80                |
| Impairment losses Contribution   |                        | 61<br>126                      | 43                            |
| Analysis of income: Private banking Cards and consumer finance Affluent banking (and general) Business banking |                        | 144<br>118<br>103<br>26<br>391 | 123<br>-<br>-<br>123          |
|  |                        | 30 June<br>2008<br>£bn         | 31<br>December<br>2007<br>£bn |
| Total assets Loans and advances to customers – gross AUMs – excluding deposits Customer deposits               |                        | 6.7<br>4.6<br>19.9<br>12.7     | 6.9<br>4.5<br>19.9<br>10.8    |
|  | 30 June<br>2008<br>£bn | 1 January<br>2008<br>£bn       | 31<br>December<br>2007<br>£bn |
| Risk-weighted assets   | 5.3                    | 4.9                            | *3.3                          |

<sup>\*</sup> on Basel I basis

Asia Retail & Commercial Banking delivered strong growth, with total income rising by £268 million to £391 million. Contribution grew by £83 million to £126 million.

The division operates in 8 countries in Asia: China, Hong Kong, India, Indonesia, Malaysia, Pakistan, Singapore and Taiwan, across 4 core business segments: affluent banking, cards & consumer finance, business banking and private

## banking.

In affluent banking, we have achieved good growth across the region, despite falling equity markets and worsening investor sentiment. China, in particular, has seen strong structured deposit and investment sales.

The current economic backdrop has led us to review our forward-looking credit metrics and to tighten our consumer lending policies. Despite this cards and consumer finance reported strong revenue growth and increased consumer net receivables.

## THE ROYAL BANK OF SCOTLAND GROUP plc

# REGIONAL MARKETS ASIA RETAIL & COMMERCIAL BANKING (continued)

Business banking has seen strong growth across most regions having performed particularly well in the Indian and Chinese markets.

RBS Coutts' offering of private banking and investment services continued to deliver good organic income growth in the first half of 2008. Asia has seen good levels of client acquisition, though with lower average ticket sizes. Good growth in banking volumes offset weaker sales of equity-related investment products. Non-interest income growth was largely driven by strong dealing profits, despite a downturn in investor sentiment.

Direct expenses rose by £124 million to £204 million, reflecting continued investment throughout the region. Despite the highly competitive market, RBS Coutts Asia has recruited additional experienced private bankers.

Impairment losses were £61 million.

## THE ROYAL BANK OF SCOTLAND GROUP plc

#### **RBS INSURANCE**

|  | First halff<br>2008<br>£m | First halff<br>2007<br>£m |
|--|---------------------------|---------------------------|
| Earned premiums  | 2,757                     | 2,815                     |
| Reinsurers' share  | (116)                     | (110)                     |
| Insurance premium income                                       | 2,641                     | 2,705                     |
| Net fees and commissions                                       | (202)                     | (201)                     |
| Other income   | 347                       | 339                       |
| Total income   | 2,786                     | 2,843                     |
| Direct expenses  |                           |                           |
| - staff costs  | 155                       | 147                       |
| - other  | 255                       | 203                       |
|  | 410                       | 350                       |
| Gross claims   | 1,916                     | 2,164                     |
| Reinsurers' share  | (53)                      | (34)                      |
| Net claims   | 1,863                     | 2,130                     |
| Contribution   | 513                       | 363                       |
| In-force policies (thousands)                                  |                           |                           |
| - Own-brand motor  | 6,762                     | 6,829                     |
| - Own-brand non-motor (home, rescue, pet, HR24)                | 5,484                     | 3,757                     |
| - Partnerships & broker (motor, home, rescue, SMEs, pet, HR24) | 9,035                     | 9,588                     |
| General insurance reserves – total (£m)                        | 8,142                     | 8,223                     |

RBS Insurance made good progress in the first half of 2008, with contribution recovering strongly to £513 million, an increase of 41%. Excluding the £125 million impact of the June 2007 floods, contribution grew by 5%. Total income was slightly lower at £2,786 million, reflecting a strategy of discontinuing less profitable partnership contracts while focusing on growth in our own-brand businesses.

Own-brand businesses increased income by 3% and contribution by 17%. In the UK motor market we have increased premium rates to offset claims inflation and continued to target lower risk drivers, with price increases concentrated in higher risk categories in order to improve profitability. During the first half we deployed selected brands on a limited number of aggregator web sites. Our international businesses in Spain, Italy and Germany performed well, with income up 25% and contribution growth doubling. All three countries achieved strong increases in contribution. Over the last six months own-brand motor policy numbers have again begun to increase to 6.8 million.

In own-brand non-motor insurance we have continued to achieve good sales through RBS and NatWest, where home insurance policies in force have increased by 23% since December. Overall in-force policies have grown by 46% to 5.5 million, benefiting from the addition of rescue cover to RBS and NatWest current account packages.

## THE ROYAL BANK OF SCOTLAND GROUP plc

RBS INSURANCE (continued)

Results from our partnerships and broker business confirmed the Group's strategy of refocusing on the more profitable opportunities in this segment, in which we provide underwriting and processing services to third parties. We did not renew a number of rescue contracts and also pulled back from some less profitable segments of the broker market. As a result partnership and broker in-force policies have fallen by 6% over the last year with a corresponding 8% reduction in income. Contribution, however, grew by 99%, or by 18% excluding the impact of the 2007 floods.

For RBS Insurance as a whole, insurance premium income, net of fees and commissions, was 3% lower at £2,439 million, reflecting 4% growth in our own brands offset by an 11% decline in the partnerships and broker segment. Other income rose by 2% to £347 million, reflecting increased investment income.

Direct expenses grew by 17% to £410 million, as a result of accelerated marketing investment in our own brands, including the launch of our new commercial insurance offering, Direct Line for Business, which has made a strong start. Cost growth has also been significantly affected by increased industry levies and an increase in profit sharing payments from the 2007 level, which was depressed by flood claims. Excluding these elements costs were only 1% higher.

Net claims fell by 13% to £1,863 million, benefiting from more benign weather conditions. Excluding the impact of the 2007 floods, net claims costs reduced by 6%, helped by continuing improvements in risk selection.

## THE ROYAL BANK OF SCOTLAND GROUP plc

#### **GROUP MANUFACTURING**

|                                       | First half<br>2008<br>£m | First half<br>2007<br>£m |
|---------------------------------------|--------------------------|--------------------------|
| Staff costs                           | 555                      | 455                      |
| Other costs                           | 1,653                    | 1,293                    |
| Total manufacturing costs             | 2,208                    | 1,748                    |
| Analysis of manufacturing costs:      |                          |                          |
| Group Technology                      | 676                      | 477                      |
| Group Property                        | 813                      | 579                      |
| Customer Support and other operations | 719                      | 692                      |
| Total manufacturing costs             | 2,208                    | 1,748                    |

Group Manufacturing costs have increased by 26% to £2,208 million in the first half of 2008 largely due to the acquisition of ABN AMRO.

Growth in business volumes has been absorbed through improvements in productivity. We have maintained high levels of customer satisfaction while continuing to invest in the further development of our business. Staff costs increased by 22% while other costs rose by 28% principally because of the inclusion of ABN AMRO. Allowing for this, both staff and other costs increased by 4% with efficiencies offsetting the effects of inflation and increased business volumes.

Group Technology costs rose by 42% to £676 million. Excluding the increase in 2008 associated with the inclusion of the ABN AMRO business, costs rose just 1% to £484 million with increases in business demand balanced by savings delivered across the business.

Group Property costs rose by 40% or 10% excluding ABN AMRO, reflecting continuing investment to support the strong growth of our business. These investments included the opening of a new Global Markets office in Tokyo and further development of our UK Corporate and Commercial Banking and Ulster Bank branch networks, as well as ongoing investment in cash centre security.

Customer Support and other operations costs increased by 4%. Adjusting for ABN AMRO, costs rose by just 1% as further improvements in productivity enabled us to continue to absorb significant increases in service volumes and global inflationary pressure. At the same time we maintained our focus on service quality, and our UK-based telephony centres continued to record market-leading customer satisfaction scores. Ongoing investment in process re-engineering across our operational centres under the 'Work-Out' banner continues to deliver efficiency gains.

## THE ROYAL BANK OF SCOTLAND GROUP plc

## **CENTRAL ITEMS**

|  | First half<br>2008<br>£m | First half<br>2007<br>£m |
|--|--------------------------|--------------------------|
| Funding costs                          | 191                      | 201                      |
| Departmental and other corporate costs | 330                      | 293                      |
| Total central items                    | 521                      | 494                      |

Central costs were up 5% to £521 million.

Funding costs were lower at £191 million, reflecting the benefit of the rights issue, the proceeds from which were received on 9 June 2008, changes in the funding mix, gain on hedges partially offset by volatility attributable to derivatives, which do not qualify for hedge accounting.

Departmental and other corporate costs, up 13% to £330 million, partially due to wage awards.

# THE ROYAL BANK OF SCOTLAND GROUP plc

# CREDIT MARKET EXPOSURES

The write-downs before tax included in the Group's results for the six months ended 30 June 2008 are as follows.

|                          |              | 30 June 2008 |         | 31 Decem     | ber 2007 |
|--------------------------|--------------|--------------|---------|--------------|----------|
|                          | Net          | Write-downs  | Average |              | Average  |
|                          | exposure (1) | before tax   | price   | Net exposure | price    |
|                          | £m           | £m           | %       | £m           | %        |
| Asset-backed CDOs        |              |              |         |              |          |
| High grade               | 1,608        | 990          | 52      | 2,581        | 84       |
| Mezzanine                | 361          | 902          | 20      | 1,253        | 70       |
|                          | 1,969        | 1,892        | 40      | 3,834        | 79       |
| Monoline exposures       | 2,398        | 2,120        | n/a     | 2,547        | n/a      |
| US residential mortgages |              |              |         |              |          |
| Sub-prime (2)            | 257          | 276          | 35      | 1,292        | 72       |
| Alt-A                    | 803          | 750          | 39      | 2,233        | 83       |
| Other non-agency         | 843          | 18           | 86      | 794          | 94       |
|                          | 1,903        | 1,044        | 59      | 4,319        | 81       |
| US commercial mortgages  | 1,478        | 94           | 87      | 1,809        | 97       |
| Leveraged finance (3)    | 10,789       | 863          | 92      | 14,506       | 96       |
| CLOs                     | 1,051        | 113          | 84      | 1,386        | 93       |
| CDC1 1:                  |              | 6,126        |         |              |          |
| CDS hedging              |              | (201)        |         |              |          |
| Total net of CDS hedging |              | 5,925        |         |              |          |

#### Notes:

- (1) Net of hedges and write-downs.
- (2) Includes investment grade, non-investment grade and residuals.
- (3) Includes commitments to lend.

#### THE ROYAL BANK OF SCOTLAND GROUP plc

#### CREDIT MARKET EXPOSURES (continued)

Write-downs taken in the first half totalled £5,925 million.

Lower valuations of underlying assets have led to an increase in the Group's monoline exposures, partially offset by additional hedges purchased with other counterparties. This, together with weakening in the market value of monoline credit, has led to a credit valuation adjustment of £2.1 billion. The value of the total credit valuation adjustment and hedges is now greater than the Group's CDO and RMBS-related monoline exposure. Of the Group's £2.4 billion net exposure to monolines, £2.3 billion related to counterparties still rated as investment grade, including £1.2 billion in relation to AAA- and AA-rated insurers.

The Group has reduced its trading inventory of US residential mortgages by £1.5 billion, selling off tranches of sub-prime and Alt-A mortgages. Holdings of other non-agency debt have increased slightly, but commercial mortgage inventory has also been sold down.

The Group's portfolio of leveraged loans has been reduced from £14.5 billion at the end of 2007 to £10.8 billion at 30 June, principally through the sale of a number of holdings. During July an additional £1.25 billion of leveraged loans were sold, also at prices in line with the June valuations.

### AVERAGE BALANCE SHEET

|                                    | Fin       | rst half 2008 |      | Fir      | est half 2007 |      |
|------------------------------------|-----------|---------------|------|----------|---------------|------|
|                                    | Average   |               |      | Average  |               |      |
|                                    | balance   | Interest      | Rate | balance  | Interest      | Rate |
|                                    | £m        | £m            | %    | £m       | £m            | %    |
| Assets                             |           |               |      |          |               |      |
| Treasury and other eligible bills  | 215       | 3             | 2.79 | 687      | 16            | 4.66 |
| Loans and advances to banks        | 51,954    | 1,140         | 4.39 | 23,720   | 612           | 5.16 |
| Loans and advances to              |           |               |      |          |               |      |
| customers                          | 694,610   | 20,485        | 5.90 | 382,155  | 12,148        | 6.36 |
| Debt securities                    | 108,681   | 2,452         | 4.51 | 22,273   | 682           | 6.12 |
| Total interest-earning assets      |           |               |      |          |               |      |
| - banking business                 | 855,460   | 24,080        | 5.63 | 428,835  | 13,458        | 6.28 |
| - trading business                 | 477,634   |               |      | 261,200  |               |      |
| Total interest-earning assets      | 1,333,094 |               |      | 690,035  |               |      |
| Non-interest-earning assets        | 752,935   |               |      | 251,997  |               |      |
| Total assets                       | 2,086,029 |               |      | 942,032  |               |      |
| Liabilities                        |           |               |      |          |               |      |
| Deposits by banks                  | 136,265   | 2,860         | 4.20 | 59,010   | 1,329         | 4.50 |
| Customer accounts                  | 495,481   | 8,658         | 3.49 | 275,941  | 5,461         | 3.96 |
| Debt securities in issue           | 227,611   | 5,109         | 4.49 | 72,248   | 1,798         | 4.98 |
| Subordinated liabilities           | 37,235    | 1,144         | 6.14 | 25,881   | 725           | 5.60 |
| Internal funding of trading        |           |               |      |          |               |      |
| business                           | (112,856) | (2,273)       | 4.03 | (52,857) | (1,238)       | 4.68 |
| Total interest-bearing liabilities |           |               |      |          |               |      |
| - banking business                 | 783,736   | 15,498        | 3.95 | 380,223  | 8,075         | 4.25 |
| - trading business                 | 510,554   |               |      | 263,086  |               |      |
| Total interest-bearing liabilities | 1,294,290 |               |      | 643,309  |               |      |
| Non-interest-bearing liabilities   |           |               |      |          |               |      |
| - demand deposits                  | 34,828    |               |      | 30,145   |               |      |
| - other liabilities                | 703,524   |               |      | 227,901  |               |      |
| Shareholders' equity               | 53,387    |               |      | 40,677   |               |      |
| Total liabilities and shareholders |           |               |      |          |               |      |
| equity                             | 2,086,029 |               |      | 942,032  |               |      |

## Notes:

- 1. Interest receivable and interest payable on trading assets and liabilities are included in income from trading activities.
- 2. Interest-earning assets and interest-bearing liabilities include the Retail bancassurance assets and liabilities attributable to policyholders.
- 3. Interest income and interest expense do not include interest on financial assets and liabilities designated as at fair value through profit or loss.

## THE ROYAL BANK OF SCOTLAND GROUP plc

## AVERAGE INTEREST RATES, YIELDS, SPREADS AND MARGINS

| A       | •           |       |
|---------|-------------|-------|
| Average | interest    | rates |
| rrorașe | III COI COC | Iucos |

| Average rate   | First half<br>2008<br>% | First half<br>2007<br>% |
|--|-------------------------|-------------------------|
| The Group's base rate  | 5.19                    | 5.31                    |
| London inter-bank three month offered rates:                   |                         |                         |
| - Sterling   | 5.81                    | 5.65                    |
| - Eurodollar   | 3.02                    | 5.36                    |
| - Euro   | 4.67                    | 3.94                    |
|  | First half              | First half              |
|  | 2008                    | 2007                    |
|  | %                       | %                       |
| Yields, spreads and margins of the banking business:           |                         |                         |
| Gross yield on interest-earning assets of banking business (1) | 5.63                    | 6.28                    |
| Cost of interest-bearing liabilities of banking business       | (3.95)                  | (4.25)                  |
| Interest spread of banking business (2)                        | 1.68                    | 2.03                    |
| Benefit from interest-free funds                               | 0.33                    | 0.48                    |
| Net interest margin of banking business (3)                    | 2.01                    | 2.51                    |

## Notes

- 1. Gross yield is the interest rate earned on average interest-earning assets of the banking business.
- 2. Interest spread is the difference between the gross yield and the interest rate paid on average interest-bearing liabilities of the banking business.
- 3. Net interest margin is net interest income of the banking business as a percentage of average interest-earning assets of the banking business.

# THE ROYAL BANK OF SCOTLAND GROUP plc

# CONDENSED CONSOLIDATED INCOME STATEMENT FOR THE HALF YEAR ENDED 30 JUNE 2008

|   | First half | First half |
|---|------------|------------|
|   | 2008       | 2007       |
|   | £m         | £m         |
| Interest receivable   | 24,080     | 13,458     |
| Interest payable  | 15,498     | 8,075      |
| Net interest income   | 8,582      | 5,383      |
| Fees and commissions receivable                             | 4,917      | 3,588      |
| Fees and commissions payable                                | (1,188)    | (916)      |
| (Loss)/income from trading activities                       | (3,373)    | 1,875      |
| Other operating income (excluding insurance premium income) | 1,635      | 1,712      |
| Insurance premium income                                    | 3,308      | 3,193      |
| Reinsurers' share   | (152)      | (145)      |
| Non-interest income   | 5,147      | 9,307      |
| Total income  | 13,729     | 14,690     |
| Staff costs   | 5,523      | 3,494      |
| Premises and equipment                                      | 1,218      | 748        |
| Other administrative expenses                               | 2,420      | 1,319      |
| Depreciation and amortisation                               | 1,410      | 835        |
| Operating expenses  | 10,571     | 6,396      |
| Profit before other operating charges and impairment losses | 3,158      | 8,294      |
| Insurance claims  | 2,264      | 2,468      |
| Reinsurers' share   | (75)       | (53)       |
| Impairment losses   | 1,661      | 871        |
| Operating (loss)/profit before tax                          | (692)      | 5,008      |
| Tax (credit)/charge   | (333)      | 1,272      |
| (Loss)/profit from continuing operations                    | (359)      | 3,736      |
| Profit from discontinued operations, net of tax             | 234        | -          |
| (Loss)/profit for the period                                | (125)      | 3,736      |
| Minority interests  | 452        | 75         |
| Other owners' dividends                                     | 225        | 106        |
| (Loss)/profit attributable to ordinary shareholders         | (802)      | 3,555      |
| Basic earnings per ordinary share (Note 5)                  | (6.6p)     | 32.3p      |
| Diluted earnings per ordinary share (Note 5)                | (6.6p)     | 32.0p      |
| 38  |            |            |

# THE ROYAL BANK OF SCOTLAND GROUP plc

# CONDENSED CONSOLIDATED BALANCE SHEET AT 30 JUNE 2008

|   |              | 31        |
|---|--------------|-----------|
|   | 30 June      | December  |
|   | 2008         | 2007      |
|   | £m           | £m        |
| Assets  |              |           |
| Cash and balances at central banks              | 35,580       | 17,866    |
| Treasury and other eligible bills               | 50,730       | 18,229    |
| Loans and advances to banks                     | 152,292      | 219,460   |
| Loans and advances to customers                 | 807,867      | 829,250   |
| Debt securities                                 | 207,009      | 276,427   |
| Equity shares                                   | 37,689       | 53,026    |
| Settlement balances                             | 27,624       | 16,589    |
| Derivatives                                     | 483,281      | 337,410   |
| Intangible assets                               | 43,471       | 48,492    |
| Property, plant and equipment                   | 16,172       | 18,750    |
| Prepayments, accrued income and other assets    | 23,493       | 19,066    |
| Assets of disposal groups                       | 63,537       | 45,954    |
| Total assets                                    | 1,948,745    | 1,900,519 |
| Liabilities                                     |              |           |
| Deposits by banks                               | 245,184      | 312,633   |
| Customer accounts                               | 643,622      | 682,365   |
| Debt securities in issue                        | 274,719      | 273,615   |
| Settlement balances and short positions         | 84,083       | 91,021    |
| Derivatives                                     | 475,731      | 332,060   |
| Accruals, deferred income and other liabilities | 24,104       | 34,520    |
| Deferred taxation                               | 3,573        | 5,510     |
| Insurance liabilities                           | 9,596        | 10,162    |
| Subordinated liabilities                        | 39,661       | 37,979    |
| Liabilities of disposal groups                  | 44,779       | 29,228    |
| Total liabilities                               | 1,845,052    | 1,809,093 |
| Equity:   | -,0 .0 ,00 - | -,,       |
| Minority interests                              | 42,056       | 38,388    |
| Owners' equity*                                 | ,            | 2 3,2 3 3 |
| Called up share capital                         | 4,064        | 2,530     |
| Reserves  | 57,573       | 50,508    |
| Total equity                                    | 103,693      | 91,426    |
| Total liabilities and equity                    | 1,948,745    | 1,900,519 |
|   |              |           |
| *Owners' equity attributable to:                |              |           |
| Ordinary shareholders                           | 53,283       | 44,684    |
| Other equity owners                             | 8,354        | 8,354     |
|   | 61,637       | 53,038    |

# CONDENSED CONSOLIDATED STATEMENT OF RECOGNISED INCOME AND EXPENSE FOR THE HALF YEAR ENDED 30 JUNE 2008

|  | First half<br>2008<br>£m | First half<br>2007<br>£m |
|--|--------------------------|--------------------------|
| Net movements in reserves:                         |                          |                          |
| Available-for-sale                                 | (1,796)                  | (825)                    |
| Cash flow hedges                                   | 326                      | (125)                    |
| Currency translation                               | 3,509                    | (199)                    |
| Tax on items recognised direct in equity           | 423                      | 180                      |
| Net income/(expense) recognised direct in equity   | 2,462                    | (969)                    |
| (Loss)/profit for the period                       | (125)                    | 3,736                    |
| Total recognised income and expense for the period | 2,337                    | 2,767                    |
| Attributable to:                                   |                          |                          |
| Equity shareholders                                | (901)                    | 3,020                    |
| Minority interests                                 | 3,238                    | (253)                    |
|  | 2,337                    | 2,767                    |
| 40   |                          |                          |

# THE ROYAL BANK OF SCOTLAND GROUP plc

# CONDENSED CONSOLIDATED CASH FLOW STATEMENT FOR THE HALF YEAR ENDED 30 JUNE 2008

|  | First half<br>2008 | First half<br>2007 |
|--|--------------------|--------------------|
|  | £m                 | £m                 |
| Operating activities   | (50.5)             |                    |
| Operating (loss)/profit before tax                                   | (692)              | 5,008              |
| Operating profit before tax on discontinued activities               | 463                | -                  |
| Adjustments for:   |                    |                    |
| Depreciation and amortisation  | 1,410              | 835                |
| Interest on subordinated liabilities                                 | 1,144              | 725                |
| Charge for defined benefit pension schemes                           | 244                | 234                |
| Cash contribution to defined benefit pension schemes                 | (379)              | (239)              |
| Elimination of non-cash items on discontinued activities             | 374                | -                  |
| Elimination of foreign exchange differences and other non-cash items | (13,381)           | (2,474)            |
| Net cash inflow from trading activities                              | (10,817)           | 4,089              |
| Changes in operating assets and liabilities                          | (32,572)           | 3,627              |
| Net cash flows from operating activities before tax                  | (43,389)           | 7,716              |
| Income taxes paid  | (1,327)            | (1,022)            |
| Net cash flows from operating activities                             | (44,716)           | 6,694              |
| Investing activities   |                    |                    |
| Sale and maturity of securities                                      | 64,726             | 9,410              |
| Purchase of securities   | (37,494)           | (8,210)            |
| Sale of property, plant and equipment                                | 1,217              | 2,009              |
| Purchase of property, plant and equipment                            | (2,855)            | (2,086)            |
| Net investment in business interests and intangible assets           | (1,602)            | (278)              |
| Proceeds on disposal of discontinued activities                      | 7,963              | -                  |
| Net cash flows from investing activities                             | 31,955             | 845                |
| Financing activities   |                    |                    |
| Issue of ordinary shares   | 12,006             | -                  |
| Issue of other equity interests                                      | -                  | 460                |
| Issue of subordinated liabilities                                    | 2,061              | 1,009              |
| Proceeds of minority interests issued                                | 810                | -                  |
| Redemption of minority interests                                     | (243)              | (33)               |
| Shares purchased by employee trusts                                  | (16)               | (50)               |
| Shares issued under employee share schemes                           | 1                  | 52                 |
| Repayment of subordinated liabilities                                | (408)              | (877)              |
| Dividends paid   | (2,637)            | (2,252)            |
| Interest paid on subordinated liabilities                            | (1,234)            | (684)              |
| Net cash flows from financing activities                             | 10,340             | (2,375)            |
| Effects of exchange rate changes on cash and cash equivalents        | 7,501              | (356)              |
| Net increase in cash and cash equivalents                            | 5,080              | 4,808              |
| Cash and cash equivalents at beginning of period                     | 148,955            | 71,651             |

Cash and cash equivalents at end of period

154,035

76,459

#### **NOTES**

#### 1. Accounting policies

There have been no changes to the Group's principal accounting policies as set out on pages 106 to 113 of the 2007 Form 20-F. These accounting policies have been consistently applied in the preparation of these interim consolidated financial statements. In the opinion of management, all normal and recurring adjustments considered necessary for a fair presentation of the Group's interim consolidated financial statements have been made.

These condensed interim consolidated financial statements should be read in conjunction with the audited consolidated financial statements for the year ended 31 December 2007 included in the 2007 Form 20-F. The balance sheet as at 31 December 2007 has been extracted from the audited financial statements included in the 2007 Form 20-F.

The Group adopted IFRS 8 'Operating Segments' with effect from January 2008. These interim financial statements have been prepared in accordance with IAS 34 'Interim Financial Reporting'.

#### 2. Restatements

The income statement and related notes and the cash flow statement for the year ended 31 December 2007 have been restated to reflect the reclassification of Banco Real as a discontinued operation.

## 3. Loan impairment provisions

Operating (loss)/profit is stated after charging loan impairment losses of £1,588 million (first half 2007 - £851 million). The balance sheet loan impairment provisions decreased in the half year ended 30 June 2008 from £6,441 million to £5,958 million, and the movements thereon were:

|   | First half<br>2008<br>£m | First half<br>2007<br>£m |
|---|--------------------------|--------------------------|
| At beginning of period                            | 6,441                    | 3,935                    |
| Currency translation and other adjustments        | 192                      | (6)                      |
| Acquisition of subsidiaries                       | -                        | 7                        |
| Disposals   | (40)                     | -                        |
| Transfers relating to discontinued operations and |                          |                          |
| disposal groups                                   | (970)                    | -                        |
| Amounts written-off                               | (1,333)                  | (768)                    |
| Recoveries of amounts previously written-off      | 171                      | 126                      |
| Charge to the income statement                    | 1,588                    | 851                      |
| Unwind of discount                                | (91)                     | (83)                     |
| At end of period                                  | 5,958                    | 4,062                    |

The provision at 30 June 2008 includes £3 million (31 December 2007 - £3 million; 30 June 2007 - £2 million) in respect of loans and advances to banks.

# THE ROYAL BANK OF SCOTLAND GROUP plc

## NOTES (continued)

#### 4.Taxation

The charge for taxation represents 48.1% (first half 2007 - 25.4%) of (loss)/profit before tax. It differs from the tax charge computed by applying the standard UK corporation tax rate of 28.5% as follows:

First half

First half

|    | tax charge computed by applying the standard UK corporation                 | First half | as follows.      | First half    |
|----|---|------------|------------------|---------------|
|    |   | 2008       |                  | 2007          |
|    |   | £m         |                  | £m            |
|    | (Loss)/profit before tax  | (692)      |                  | 5,008         |
|    | Expected tax (credit)/charge at 28.5% (2007 - 30%)                          | (197)      |                  | 1,502         |
|    | Non-deductible items  | 156        |                  | 67            |
|    | Non-taxable items   | (225)      |                  | (79)          |
|    | Foreign profits taxed at other rates  | (52)       |                  | 25            |
|    | Reduction in deferred tax liability following change                        |            |                  |               |
|    | in the rate of UK Corporation Tax   | -          |                  | (157)         |
|    | Other   | 47         |                  | (5)           |
|    | Adjustments in respect of prior periods                                     | (62)       |                  | (81)          |
|    | Actual tax (credit)/charge  | (333)      |                  | 1,272         |
|    | Overseas tax included above   | 350        |                  | 547           |
| 5. | Earnings per share  |            |                  |               |
|    | Earnings per share have been calculated based on the following              | ıg:        |                  |               |
|    |   |            | First half       | First half    |
|    |   |            | 2008             | 2007          |
|    |   |            | £m               | £m            |
|    | Earnings  |            |                  |               |
|    | (Loss)/profit attributable to ordinary shareholders                         |            | (802)            | 3,555         |
|    | Add back finance cost on dilutive convertible securities                    |            | -                | 31            |
|    | Diluted earnings attributable to ordinary shareholders                      |            | (802)            | 3,586         |
|    |   |            | Number of shares | – millions    |
|    | Weighted average number of ordinary shares*                                 |            |                  |               |
|    | In issue during the period Effect of dilutive share options and convertible |            | 12,197           | 11,001        |
|    | securities  |            | -                | 189           |
|    | Diluted weighted average number of ordinary shares                          |            |                  |               |
|    | in issue during the period  |            | 12,197           | 11,190        |
|    | Basic earnings per share*   |            | (6.6p)           | 32.3p         |
|    |   |            | -                | <i>52.5</i> p |
|    | Diluted earnings per share*   |            | (6.6p)           | 32.0p         |
|    |   |            |                  |               |

\*prior period data have been restated for the bonus element of the rights issue completed in June 2008.

# NOTES (continued)

# 6.Segmental analysis

| Total revenue                           | External | Inter segment | Total    |
|---|----------|---------------|----------|
|   | £m       | £m            | £m       |
| Half year ended 30 June 2008            |          |               |          |
| Global Markets                          |          |               |          |
| - Global Banking & Markets              | 6,898    | 5,378         | 12,276   |
| - Global Transaction Services           | 1,439    | 41            | 1,480    |
| Regional Markets                        |          |               |          |
| - UK Retail & Commercial Banking        | 9,409    | 1,896         | 11,305   |
| - US Retail & Commercial Banking        | 2,322    | -             | 2,322    |
| - Europe & Middle East Retail &         |          |               |          |
| Commercial Banking                      | 1,633    | 128           | 1,761    |
| - Asia Retail & Commercial Banking      | 429      | 182           | 611      |
| RBS Insurance                           | 3,098    | 14            | 3,112    |
| Group Manufacturing                     | 21       | -             | 21       |
| Central items                           | 538      | 5,271         | 5,809    |
| Share of shared assets                  | 193      | 117           | 310      |
| RFS minority interest                   | 4,587    | 417           | 5,004    |
| Elimination of intra-group transactions | -        | (13,444)      | (13,444) |
|   | 30,567   | -<br>-        | 30,567   |
| Half year ended 30 June 2007            |          |               |          |
| Global Markets                          |          |               |          |
| - Global Banking & Markets              | 6,621    | 4,267         | 10,888   |
| - Global Transaction Services           | 1,003    | 36            | 1,039    |
| Regional Markets                        | ,        |               | ,        |
| - UK Retail & Commercial Banking        | 8,858    | 1,727         | 10,585   |
| - US Retail & Commercial Banking        | 2,619    | <del>-</del>  | 2,619    |
| - Europe & Middle East Retail &         | _,, -,   |               | _,       |
| Commercial Banking                      | 1,277    | 43            | 1,320    |
| - Asia Retail & Commercial Banking      | 130      | 158           | 288      |
| RBS Insurance                           | 3,150    | 45            | 3,195    |
| Group Manufacturing                     | 27       | -             | 27       |
| Central items                           | 141      | 4,611         | 4,752    |
| Elimination of intra-group transactions |          | (10,887)      | (10,887) |
| Zimination of mita group transactions   | 23,826   | -             | 23,826   |
|   |          |               | 22,320   |

# NOTES (continued)

# 6. Segmental analysis (continued)

|  | First half<br>2008 | First half<br>2007 |
|--|--------------------|--------------------|
| Contribution                                       | £m                 | £m                 |
| Global Markets                                     | ,                  |                    |
| - Global Banking & Markets                         | (2,936)            | 2,196              |
| - Global Transaction Services                      | 886                | 585                |
| Total Global Markets                               | (2,050)            | 2,781              |
| Regional Markets                                   | (=, = = =)         | _,,                |
| - UK Retail & Commercial Banking                   | 3,221              | 3,010              |
| - US Retail & Commercial Banking                   | 534                | 788                |
| - Europe & Middle East Retail & Commercial Banking | 416                | 363                |
| - Asia Retail & Commercial Banking                 | 126                | 43                 |
| Total Regional Markets                             | 4,297              | 4,204              |
| RBS Insurance                                      | 513                | 363                |
| Group Manufacturing                                | (2,208)            | (1,748)            |
| Central items                                      | (521)              | (494)              |
| Share of shared assets                             | (224)              | -                  |
| RFS minority interest                              | (1)                | _                  |
| •  | (194)              | 5,106              |
| Amortisation of purchased intangible assets        | (182)              | (43)               |
| Integration costs                                  | (316)              | (55)               |
|  | (692)              | 5,008              |
|  | 30 June            | 31 December        |
|  | 2008               | 2007               |
| Total assets                                       | £m                 | £m                 |
| Global Markets                                     |                    |                    |
| - Global Banking & Markets                         | 1,249,386          | 1,210,977          |
| - Global Transaction Services                      | 21,166             | 19,385             |
| Total Global Markets                               | 1,270,552          | 1,230,362          |
| Regional Markets                                   | , ,                | , ,                |
| - UK Retail & Commercial Banking                   | 245,845            | 232,456            |
| - US Retail & Commercial Banking                   | 79,825             | 79,449             |
| - Europe & Middle East Retail & Commercial Banking | 59,185             | 56,087             |
| - Asia Retail & Commercial Banking                 | 7,444              | 7,663              |
| Total Regional Markets                             | 392,299            | 375,655            |
| RBS Insurance                                      | 12,728             | 12,459             |
| Group Manufacturing                                | 5,961              | 5,650              |
| Central items                                      | 44,294             | 3,677              |
| Share of shared assets                             | 4,871              | 27,327             |
| RFS minority interest                              | 218,040            | 245,389            |
|  | 1,948,745          | 1,900,519          |
|  |                    |                    |

On 28 February 2008, the company announced changes to its organisational structure which are aimed at recognising the Group's presence in over 50 countries and facilitating the integration and operation of its expanded footprint. Following the acquisition of ABN AMRO in October 2007, the Group's new organisational structure incorporates those ABN AMRO businesses to be retained by the Group but excludes the ABN AMRO businesses to be acquired by Fortis and Santander. This new organisational structure is expected to give the Group the appropriate framework for managing the enlarged Group in a way that fully capitalises on the enhanced range of attractive growth opportunities now available to it.

## THE ROYAL BANK OF SCOTLAND GROUP plc

#### NOTES (continued)

#### 7. Dividends and capitalisation issue

During the period a dividend of 23.1p per ordinary share (2007 - 22.1p) in respect of the final dividend for 2007 was paid to ordinary shareholders, making the dividend 33.2p per ordinary share for 2007 as a whole.

As indicated in the prospectus issued in connection with the rights issue, the Board believes that it would be prudent to issue new ordinary shares to shareholders instead of paying the 2008 interim dividend in cash. Shareholders on the register of members on 12 September 2008 were entitled to a capitalisation issue of 1 new ordinary share for every 40 shares held resulting in an issue of 404 million new shares. The issue represents approximately the same aggregate amount as the cash dividend paid for the interim period ended 30 June 2007, based on the closing share price of 233p per share on 7 August 2008.

As stated in the prospectus for the Group's rights issue, the Board's current intention is that the final dividend for the year ending 31 December 2008 will be paid in cash.

#### 8. Analysis of assets and liabilities of disposal groups

|  | 30 June | 31 December |
|--|---------|-------------|
|  | 2008    | 2007        |
|  | £m      | £m          |
| Assets of disposal groups                                |         |             |
| Cash and balances at central banks                       | 3,952   | -           |
| Loans and advances to banks                              | 6,943   | -           |
| Loans and advances to customers                          | 27,704  | -           |
| Debt securities and equity shares                        | 7,364   | -           |
| Intangible assets  | 4,082   | -           |
| Property, plant and equipment                            | 526     | 395         |
| Other assets   | 3,804   | -           |
| Discontinued operations and other disposal groups        | 54,375  | 395         |
| Assets acquired exclusively with a view to disposal      | 9,162   | 45,559      |
|  | 63,537  | 45,954      |
| Liabilities of disposal groups                           |         |             |
| Deposits by banks  | 4,216   | -           |
| Customer accounts  | 28,042  | -           |
| Debt securities in issue                                 | 1,115   | -           |
| Subordinated liabilities                                 | 976     | -           |
| Other liabilities  | 6,193   | -           |
| Discontinued operations and other disposal groups        | 40,542  | -           |
| Liabilities acquired exclusively with a view to disposal | 4,237   | 29,228      |
|  | 44,779  | 29,228      |
|  |         |             |

Assets and liabilities of disposal groups at 30 June 2008 primarily reflect the classification of Banco Real and other businesses of ABN AMRO acquired by Santander as discontinued operations, together with the assets and liabilities of Tesco Personal Finance, which, subject to regulatory approvals, are expected to be disposed of in the second half of 2008, and the ECF businesses in Germany and Austria, which were sold on 1 July 2008.

Assets and liabilities acquired exclusively with a view to disposal at 31 December 2007 comprised ABN AMRO business units, including Banca Antonveneta, Asset Management and Private Equity. The Asset Management business was sold to Fortis on 3 April 2008 and Banca Antonveneta was sold to Monte dei Paschi di Sienna on 30 May 2008.

## THE ROYAL BANK OF SCOTLAND GROUP plc

## NOTES (continued)

| 9. Analysis of repurchase agreements            |            |            |             |
|---|------------|------------|-------------|
| 7 1 0   |            | 30 June    | 31 December |
|   |            | 2008       | 2007        |
|   |            | £m         | £m          |
| Reverse repurchase agreements and stock         |            |            |             |
| borrowing                                       |            |            |             |
| Loans and advances to banks                     |            | 107,767    | 175,941     |
| Loans and advances to customers                 |            | 85,973     | 142,357     |
| Repurchase agreements and stock lending         |            |            |             |
| Deposits by banks                               |            | 112,212    | 163,038     |
| Customer accounts                               |            | 92,375     | 134,916     |
| 10.Analysis of consolidated equity              |            |            |             |
|   | First half | First half | Full year   |
|   | 2008       | 2007       | 2007        |
|   | £m         | £m         | £m          |
| Called-up share capital                         |            |            |             |
| At beginning of period                          | 2,530      | 815        | 815         |
| Bonus issue of ordinary shares                  | -          | 1,576      | 1,576       |
| Rights issue                                    | 1,531      | -          | -           |
| Shares issued during the period                 | 3          | -          | 139         |
| At end of period                                | 4,064      | 2,391      | 2,530       |
| Paid-in equity                                  |            |            |             |
| At beginning of period                          | 1,073      | -          | -           |
| Securities issued during the period             | -          | -          | 1,073       |
| At end of period                                | 1,073      | -          | 1,073       |
| Share premium account                           | 17 222     | 12.402     | 12 402      |
| At beginning of period                          | 17,322     | 12,482     | 12,482      |
| Bonus issue of ordinary shares                  | -          | (1,576)    | (1,576)     |
| Rights issue, net of expenses of £246 million   | 10,469     |            |             |
| Shares issued during the period                 | 46         | 460        | 6,257       |
| Redemption of preference shares classified      | 70         | 700        | 0,237       |
| as debt   | _          | 159        | 159         |
| At end of period                                | 27,837     | 11,525     | 17,322      |
| Merger reserve                                  |            |            |             |
| At beginning and end of period                  | 10,881     | 10,881     | 10,881      |
| Available-for-sale reserves (see note 11 below) |            |            |             |
| At beginning of period                          | 1,032      | 1,528      | 1,528       |

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| Currency translation adjustments           | -       | 17    | -     |
|--|---------|-------|-------|
| Unrealised losses in the period            | (1,322) | (376) | (191) |
| Realised losses/(gains) in the period      | 60      | (117) | (513) |
| Taxation                                   | 343     | 204   | 208   |
| At end of period                           | 113     | 1,256 | 1,032 |
| Cash flow hedging reserve                  |         |       |       |
| At beginning of period                     | (555)   | (149) | (149) |
| Amount recognised in equity during the     |         |       |       |
| period                                     | (297)   | (26)  | (460) |
| Amount transferred from equity to earnings |         |       |       |
| in the period                              | 174     | (99)  | (138) |
| Taxation                                   | 36      | 24    | 192   |
| At end of period                           | (642)   | (250) | (555) |
|  |         |       |       |

## NOTES (continued)

10. Analysis of consolidated equity (continued)

| 10. Analysis of consolidated equity (continued)               |            |            |           |
|---|------------|------------|-----------|
|   | First half | First half | Full year |
|   | 2008       | 2007       | 2007      |
|   | £m         | £m         | £m        |
| Foreign exchange reserve                                      |            |            |           |
| At beginning of period  | (426)      | (872)      | (872)     |
| Retranslation of net assets, net of related hedges            | 571        | (220)      | 376       |
| Taxation  | 111        | -          | 70        |
| At end of period  | 256        | (1,092)    | (426)     |
| Capital redemption reserve                                    |            |            |           |
| At beginning and end of period                                | 170        | 170        | 170       |
| Retained earnings   |            |            |           |
| At beginning of period  | 21,072     | 15,487     | 15,487    |
| (Loss)/profit attributable to ordinary shareholders and other |            |            |           |
| equity owners   | (577)      | 3,661      | 7,549     |
| Ordinary dividends paid                                       | (2,312)    | (2,091)    | (3,044)   |
| Equity preference dividends paid                              | (188)      | (106)      | (246)     |
| Paid-in equity dividends paid, net of tax                     | (27)       | -          | -         |
| Redemption of preference shares classified as debt            | -          | (159)      | (159)     |
| Actuarial (losses)/gains recognised in retirement benefit     |            |            |           |
| schemes, net of tax   | -          | (48)       | 1,517     |
| Net cost of shares bought and used to satisfy share-based     |            |            |           |
| payments  | (16)       | (38)       | (40)      |
| Share-based payments, net of tax                              | 16         | 32         | 8         |
| At end of period  | 17,968     | 16,738     | 21,072    |
| Own shares held   |            |            |           |
| At beginning of period  | (61)       | (115)      | (115)     |
| Shares purchased during the period                            | (39)       | (50)       | (65)      |
| Shares issued under employee share schemes                    | 17         | 90         | 119       |
| At end of period  | (83)       | (75)       | (61)      |
| Owners' equity at end of period                               | 61,637     | 41,544     | 53,038    |
| Minority interests  |            |            |           |
| At beginning of period  | 38,388     | 5,263      | 5,263     |
| Currency translation adjustments and other movements          | 2,938      | 4          | 1,834     |
| Acquisition of ABN AMRO                                       | -          | -          | 32,245    |
| Profit attributable to minority interests                     | 452        | 75         | 163       |
| Dividends paid  | (137)      | (55)       | (121)     |
| Losses on available-for-sale securities, net of tax           | (487)      | (332)      | (564)     |
| Movements in cash flow hedging reserves, net of tax           | 335        | -          | 26        |
| Actuarial gains recognised in retirement benefit schemes,     |            |            |           |
| net of tax  | -          | -          | 19        |
|   |            |            |           |

|    | Equity raised Equity withdrawn and disposals At end of period | 810<br>(243)<br>42,056 | (41)<br>4,914 | 76<br>(553)<br>38,388 |
|----|---|------------------------|---------------|-----------------------|
|    | Total equity at end of period                                 | 103,693                | 46,458        | 91,426                |
| 48 |   |                        |               |                       |

#### NOTES (continued)

#### 11. Available-for-sale reserves

Available-for-sale financial assets are initially recognised at fair value plus directly related transaction costs and subsequently measured at fair value with changes in fair value reported in shareholders' equity until disposal, at which stage the cumulative gain or loss is recognised in profit or loss. When there is objective evidence that an available-for-sale financial asset is impaired, any decline in its fair value below original cost is removed from equity and recognised in profit or loss.

During the first half of 2008 unrealised losses on available-for-sale financial assets of £1,322 million were recognised directly in equity. Available-for-sale reserves at 30 June 2008 amounted to £113 million (31 December 2007 - £1,032 million). This balance comprises an unrecognised gain of £862 million (after tax) on the Group's interest in the Bank of China offset by net unrecognised losses after tax of £749 million on the Group's other portfolios of available-for-sale financial assets a majority of which are held by ABN AMRO.

In the first half of 2008, the Group recognised impairment losses of £73 million on its available-for-sale financial assets. As discussed above, impairment losses are recognised when there is objective evidence of impairment. The Group reviews its portfolios of available-for-sale financial assets regularly for such evidence which includes: default or delinquency in interest or principal payments; significant financial difficulty of the issuer or obligor; and it becoming probable that the issuer will enter bankruptcy or other financial reorganisation. However, the disappearance of an active market because an entity's financial instruments are no longer publicly traded is not evidence of impairment. Furthermore, a downgrade of an entity's credit rating is not, of itself, evidence of impairment, although it may be evidence of impairment when considered with other available information. A decline in the fair value of a financial asset below its cost or amortised cost is not necessarily evidence of impairment. Determining whether objective evidence of impairment exists requires the exercise of management judgment. The unrecognised losses in the Group's available for sale portfolios reflect current market disruption and the underlying securities remain unimpaired.

### 12. Analysis of contingent liabilities and commitments

|  | 30 June | 31 December |
|--|---------|-------------|
|  | 2008    | 2007        |
|  | £m      | £m          |
| Contingent liabilities                               |         |             |
| Guarantees and assets pledged as collateral security | 45,579  | 46,441      |
| Other contingent liabilities                         | 16,998  | 15,479      |
|  | 62,577  | 61,920      |
| Commitments  |         |             |
| Undrawn formal standby facilities, credit lines and  |         |             |
| other commitments to lend                            | 331,262 | 332,811     |
| Other commitments                                    | 6,907   | 5,368       |
|  | 338,169 | 338,179     |
| Total contingent liabilities and commitments         | 400,746 | 400,099     |

Additional contingent liabilities arise in the normal course of the Group's business. It is not anticipated that any material loss will arise from these transactions.

NOTES (continued)

#### 13. Litigation

Proceedings, including consolidated class actions on behalf of former Enron securities holders, have been brought in the United States against a large number of defendants, including the Group, following the collapse of Enron. The claims against the Group could be significant; the class plaintiff's position is that each defendant is responsible for an entire aggregate damage amount less settlements – they have not quantified claimed damages against the Group in particular. The Group considers that it has substantial and credible legal and factual defences to these claims and will continue to defend them vigorously. Recent Supreme Court and Fifth Circuit decisions provide further support for the Group's position. The Group is unable reliably to estimate the liability, if any, that might arise or its effect on the Group's consolidated net assets, its operating results or cash flows in any particular period.

On 27 July 2007, following agreement between the Office of Fair Trading ('OFT'), the Financial Services Authority and all the major UK banks (including the Group), the OFT issued proceedings in a test case against those banks to determine the legal status and enforceability of certain charges relating to unarranged overdrafts. Following a hearing of preliminary issues in January 2008, the High Court concluded that charges relating to unarranged overdrafts are capable of being assessed for fairness. That decision is subject to an appeal that is likely to be heard towards the end of 2008. A second phase of the preliminary issues hearing was heard by the High Court in July 2008 and the Court's decision is awaited. The Group maintains that its charges are fair and enforceable and is defending its position vigorously. It cannot, however, at this stage predict with any certainty the outcome of the test case, which will involve a number of further hearings and possible appeals. The Group is unable reliably to estimate the liability, if any, that may arise or its effect on the Group's consolidated net assets, operating results or cash flows in any particular period.

Members of the Group are engaged in other litigation in the United Kingdom and a number of overseas jurisdictions, including the United States, involving claims by and against them arising in the ordinary course of business. The Group has reviewed these other actual, threatened and known potential claims and proceedings and, after consulting with its legal advisers, does not expect that the outcome of these other claims and proceedings will have a material adverse effect on its consolidated net assets, operating results or cash flows in any particular period.

### 14. Regulatory enquiries and investigations

In the normal course of business the Group and its subsidiaries co-operate with regulatory authorities in various jurisdictions in their enquiries or investigations into alleged or possible breaches of regulations.

As previously disclosed by ABN AMRO, the United States Department of Justice has been conducting a criminal investigation into ABN AMRO's dollar clearing activities, Office of Foreign Assets Control compliance procedures and other Bank Secrecy Act compliance matters. ABN AMRO has cooperated and continues to cooperate fully with the investigation. Prior to the acquisition by the Group, ABN AMRO had reached an agreement in principle with the Department of Justice that would resolve all presently known aspects of the ongoing investigation by way of a Deferred Prosecution Agreement in return for a settlement payment by ABN AMRO of US\$500 million (which amount was accrued by ABN AMRO in its interim financial statements for the six months ended 30 June 2007). Negotiations are continuing to enable a written agreement to be concluded.

Certain of the Group's subsidiaries have received requests for information from various US governmental agencies and self regulatory organisations including in connection with sub-prime mortgages and securitisations,

collateralised debt obligations and synthetic products related to sub-prime mortgages. In particular, during March 2008 RBS was advised by the SEC that it had commenced a non public, formal investigation relating to RBS's US sub-prime securities exposure and US residential mortgage exposures. The Group and its subsidiaries are cooperating with these various requests for information and investigations.

## THE ROYAL BANK OF SCOTLAND GROUP plc

### NOTES (continued)

#### 15. Related party transactions

Related party transactions in the half year ended 30 June 2008 were similar in nature to those for the year ended 31 December 2007 and were not material. Full details of the Group's related party transactions for the year ended 31 December 2007 are included in the Group's 2007 Form 20-F.

### 16. Date of approval

These condensed financial statements were approved by the Board of directors on 7 August 2008.

## THE ROYAL BANK OF SCOTLAND GROUP plc

## ANALYSIS OF INCOME, EXPENSES AND IMPAIRMENT LOSSES

|   | First half | First half |
|---|------------|------------|
|   | 2008<br>£m | 2007<br>£m |
|   | æm         | LIII       |
| Fees and commissions receivable                       | 4,917      | 3,588      |
| Fees and commissions payable                          |            |            |
| - banking   | (986)      | (715)      |
| - insurance related                                   | (202)      | (201)      |
| Net fees and commissions                              | 3,729      | 2,672      |
| Foreign exchange                                      | 906        | 424        |
| Interest rate   | 1,447      | 922        |
| Credit  | (6,273)    | 421        |
| Other   | 547        | 108        |
| (Loss)/income from trading activities                 | (3,373)    | 1,875      |
| Rental income and other asset-based activities        | 1,447      | 1,184      |
| Other income  |            |            |
| - principal investments                               | (289)      | 288        |
| - net realised gains on available-for-sale securities | 106        | 15         |
| - dividend income                                     | 51         | 35         |
| - profit on sale of property, plant and equipment     | 87         | 92         |
| - other   | 233        | 98         |
| Other operating income                                | 1,635      | 1,712      |
| Non-interest income (excluding insurance premiums)    | 1,991      | 6,259      |
| Insurance net premium income                          | 3,156      | 3,048      |
| Total non-interest income                             | 5,147      | 9,307      |
| Staff costs   |            |            |
| - wages, salaries and other staff costs               | 4,829      | 3,029      |
| - social security costs                               | 355        | 196        |
| - pension costs                                       | 339        | 269        |
| Premises and equipment                                | 1,218      | 748        |
| Other   | 2,420      | 1,319      |
| Administrative expenses                               | 9,161      | 5,561      |
| Depreciation and amortisation                         | 1,410      | 835        |
| Operating expenses                                    | 10,571     | 6,396      |
| General insurance                                     | 1,863      | 2,130      |
| Bancassurance   | 326        | 285        |
| Insurance net claims                                  | 2,189      | 2,415      |
| Loan impairment losses                                | 1,588      | 851        |

| Impairment of available-for-sale securities | 73    | 20  |
|---|-------|-----|
| Impairment losses                           | 1,661 | 871 |
|   |       |     |
| 52  |       |     |

# THE ROYAL BANK OF SCOTLAND GROUP plc

## REGULATORY RATIOS

|   | Basel II | Basel I        |
|---|----------|----------------|
|   | 30 June  | 31 December    |
|   | 2008     | 2007           |
|   | £m       | £m             |
| Capital base  |          |                |
| Core Tier 1 capital: ordinary shareholders' funds and minority interests less intangibles | 43,445   | 27,324         |
| Preference shares and tax deductible securities   | 16,982   | 17,040         |
| Less deductions from Tier 1 capital   | (1,932)  | n/a            |
| Tier 1 capital  | 58,495   | 44,364         |
| Tier 2 capital  | 30,335   | 33,693         |
| Tier 3 capital  | 215      | 200            |
|   | 89,045   | 78,257         |
| Less: Supervisory deductions  | (4,157)  | (10,283)       |
| Total regulatory capital  | 84,888   | 67,974         |
|   |          |                |
| Risk-weighted assets  |          |                |
| Credit and counterparty risk  | 574,100  |                |
| Market risk   | 32,500   |                |
| Operational risk  | 37,100   |                |
|   | 643,700  |                |
|   |          | <b>7</b> 64000 |
| Banking book  |          | 564,800        |
| Trading book  |          | 44,200         |
|   |          | 609,000        |
| Risk asset ratio  |          |                |
| Core Tier 1   | 6.7%     | 4.5%           |
| Tier 1  | 9.1%     |                |
| Total   | 13.2%    |                |
| 1 Otal  | 13.2%    | 11.2%          |
| 53  |          |                |
|   |          |                |

# THE ROYAL BANK OF SCOTLAND GROUP plc

## REGULATORY RATIOS (continued)

|   | Basel II              | Basel I                      |
|---|-----------------------|------------------------------|
|   | 30 June<br>2008<br>£m | 31<br>December<br>2007<br>£m |
| Composition of capital  |                       |                              |
| Tier 1  |                       |                              |
| Shareholders' equity and minority interests   | 101,270               | 88,311                       |
| Innovative Tier 1 securities and preference shares included in subordinated liabilities | 6,814                 | 6,919                        |
| Goodwill and other intangible assets  | (43,471)              | (48,492)                     |
| Goodwill – discontinued businesses  | (4,230)               | (3,232)                      |
| Regulatory and other adjustments  | 44                    | 858                          |
| Less deductions from Tier 1 capital   | (1,932)               | n/a                          |
| Total Tier 1 capital  | 58,495                | 44,364                       |
| Tier 2  |                       |                              |
| Unrealised gains in available-for-sale equity securities in shareholders' equity and    |                       |                              |
| minority interests  | 2,423                 | 3,115                        |
| Collective impairment losses, net of taxes  | 326                   | 2,582                        |
| Qualifying subordinated liabilities   | 30,092                | 27,681                       |
| Minority and other interests in Tier 2 capital  | 300                   | 315                          |
| Less deductions from Tier 2 capital   | (2,806)               | n/a                          |
| Total Tier 2 capital  | 30,335                | 33,693                       |
| Tier 3  | 215                   | 200                          |
| Supervisory deductions  |                       |                              |
| Unconsolidated investments  | 4,119                 | 4,297                        |
| Other deductions  | 38                    | 5,986                        |
|   | 4,157                 | 10,283                       |
| Total regulatory capital  | 84,888                | 67,974                       |
| 54  |                       |                              |

## ASSET QUALITY

Analysis of loans and advances to customers

The following table analyses loans and advances to customers (excluding reverse repurchase agreements and stock borrowing) by industry and geography.

| LK Domestic         30 June Ent         December 2008           UK Domestic         1 Ent         1 Ent           Central and local government         3,381         3,135           Finance         18,130         15,531           Individuals – home         79,114         73,916           Individuals – other         27,272         28,186           Other commercial and industrial comprising:         14,092         13,452           Construction         10,565         10,202           Service industries and business activities         59,079         53,965           - Agriculture, forestry and fishing         2,969         2,473           - Property         50,336         50,051           Finance cleases and instalment credit         15,964         15,632           Interest accruals         1,762         2,116           Everyce industries and local government         2,855         1,593           Finance         23,541         21,200           Interest accruals         7,757         7,631           Central and local government         2,645         2,616           Finance         23,541         21,20           Individuals – other         7,757         7,631           Constr  |  |         | 21             |
|--|--|---------|----------------|
| UK Domestic         £m         £m           Central and local government         3,381         3,135           Finance         18,130         15,531           Individuals – home         27,272         28,186           Other commercial and industrial comprising:         27,272         28,186           Other commercial and industrial comprising:         14,092         13,452           Construction         10,565         10,202           Service industries and business activities         59,079         53,965           Agriculture, forestry and fishing         2,969         2,473           Property         50,336         50,051           Finance leases and instalment credit         15,964         15,632           Interest accruals         1,255         1,593           Finance         23,541         21,200           Individuals – other         23,541         21,200           Individuals – other         23,541         21,200           Individuals – other         2,645         2,641           Construction         2,645         2,641           Construction         2,645         2,641           Construction         2,645         2,641           Service industries and business   |  | 20 Juna | 31<br>December |
| UK Domestic         £m         £m           Central and local government         3,381         3,135           Finance         18,130         15,531           Individuals - home         79,114         73,916           Individuals - other         27,272         28,886           Other commercial and industrial comprising:         -         -           - Manufacturing         10,565         10,202           - Construction         10,565         10,202           - Service industries and business activities         59,079         53,965           - Agriculture, forestry and fishing         2,969         2,473           - Property         50,336         50,051           Finance leases and instalment credit         15,962         2,116           Interest accruals         1,262         2,116           Central and local government         1,255         1,593           Finance         23,541         21,200           Individuals - other         3,541         21,200           Individuals - other         7,757         7,631           Construction         2,645         2,614           Construction         2,645         2,614           Service industries and business activities  |  |         |                |
| UK Domestic   Central and local government   3,381   3,135   1,535     |  |         |                |
| Central and local government         3,381         3,135           Finance         18,130         15,531           Individuals - home         79,114         73,916           Individuals - other         27,272         28,186           Other commercial and industrial comprising:         -           - Manufacturing         14,092         13,452           - Construction         10,565         10,202           - Service industries and business activities         59,079         53,965           - Agriculture, forestry and fishing         2,969         2,473           - Property         50,336         50,051           Finance leases and instalment credit         15,964         15,632           Interest accruals         1,762         2,116           Central and local government         1,255         1,593           Finance         23,541         21,209           Individuals - other         476         561           Other commercial and industrial comprising:         7,757         7,631           - Manufacturing         7,757         7,631           - Construction         2,645         2,161           - Service industries and business activities         23,562         20,434           -   | LIK Domestic                                 | £III    | £III           |
| Finance         18,130         15,531           Individuals – home         79,114         73,916           Individuals – other         79,114         73,916           Other commercial and industrial comprising:         2           - Manufacturing         14,092         13,452           - Construction         10,565         10,202           - Service industries and business activities         59,079         53,965           - Agriculture, forestry and fishing         2,969         2,473           - Property         50,336         50,51           Finance leases and instalment credit         15,964         15,634           Interest accruals         1,762         2,116           282,664         268,659           UK International         1,255         1,593           Central and local government         1,255         1,593           Finance         23,541         21,200           Individuals – other         476         561           Other commercial and industrial comprising:         7,757         7,631           - Service industries and business activities         2,264         2,161           - Service industries and business activities         23,562         20,434           - Property <td></td> <td>3 381</td> <td>3 135</td>   |  | 3 381   | 3 135          |
| Individuals – home         79,114         73,916           Individuals – other         27,272         28,186           Other commercial and industrial comprising:   | -  | · ·     |                |
| Individuals – other         27,272         28,186           Other commercial and industrial comprising:         ***           - Manufacturing         14,092         13,452           - Construction         10,565         10,202           - Service industries and business activities         59,079         53,965           - Agriculture, forestry and fishing         2,969         2,473           - Property         50,336         50,051           Finance leases and instalment credit         15,964         15,632           Interest accruals         1,762         2,116           Central and local government         1,255         1,593           Finance         23,541         21,200           Other commercial and industrial comprising:         7         7631           - Construction         2,645         2,161           - Service industries and business activities         23,562         20,434           - Service industries and business activities         23,562         20,434           - Service industries and business activities         33,562         20,434           - Service industries and business activities         360,286         336,079           - Property         18,231         76           Interest accruals  |  | · ·     |                |
| Other commercial and industrial comprising:  |  | •       |                |
| - Manufacturing       14,092       13,452         - Construction       10,565       10,262         - Service industries and business activities       59,079       53,965         - Agriculture, forestry and fishing       2,969       2,473         - Property       50,336       50,051         Finance leases and instalment credit       15,964       15,632         Interest accruals       1,762       2,116         Central and local government       1,255       1,593         Finance       23,541       21,200         Individuals – other       476       561         Other commercial and industrial comprising:       -       7,757       7,631         - Construction       2,645       2,161       -       Service industries and business activities       23,562       20,434         - Service industries and business activities       23,562       20,434         - Agriculture, forestry and fishing       124       97         - Property       18,231       13,664         Interest accruals       36,286       336,079         Overseas       Service industries and business activities       29,20       2,371         - Optical UK offices       360,286       336,079         Overs  |  | _,,_,_  |                |
| - Construction         10,565         10,202           - Service industries and business activities         59,079         53,965           - Agriculture, forestry and fishing         2,969         2,473           - Property         50,336         50,051           Finance leases and instalment credit         15,964         15,632           Interest accruals         1,762         2,116           282,664         268,659           UK International         1,255         1,593           Central and local government         1,255         1,593           Finance         23,541         21,200           Individuals – other         476         561           Other commercial and industrial comprising:         7,757         7,631           - Construction         2,645         2,161           - Service industries and business activities         23,562         20,434           - Agriculture, forestry and fishing         124         97           - Property         18,231         13,664           Interest accruals         31         79           Overseas         2         67,420           Overseas         2         67,420           Central and local government         2,920   |  | 14,092  | 13,452         |
| - Service industries and business activities         59,079         53,965           - Agriculture, forestry and fishing         2,969         2,473           - Property         50,336         50,051           Finance leases and instalment credit         15,964         15,632           Interest accruals         1,762         2,116           Low Linding         282,664         268,659           UK International         - 23,541         21,200           Central and local government         1,255         1,593           Finance         23,541         21,200           Individuals – other         476         561           Other commercial and industrial comprising:         7,757         7,631           - Construction         2,645         2,161           - Service industries and business activities         23,562         20,434           - Agriculture, forestry and fishing         124         97           - Property         18,231         13,664           Interest accruals         31         79           Overseas         2         67,420           Overseas         2         2,920         2,371           Finance         25,550         2,132           Central and loc   | · · · · · · · · · · · · · · · · · · ·        | · ·     |                |
| - Property         50,336         50,051           Finance leases and instalment credit         15,964         15,632           Interest accruals         2,116         282,664         268,659           UK International   | - Service industries and business activities |         | 53,965         |
| - Property         50,336         50,051           Finance leases and instalment credit         15,964         15,632           Interest accruals         2,116         282,664         268,659           UK International   | - Agriculture, forestry and fishing          | 2,969   | 2,473          |
| Finance leases and instalment credit         15,64         15,632           Interest accruals         1,762         2,116           282,664         268,659           UK International         1,255         1,593           Central and local government         1,255         1,593           Finance         23,541         21,200           Individuals – other         476         561           Other commercial and industrial comprising:         -         7,757         7,631           - Construction         2,645         2,161         -         2,645         2,161           - Service industries and business activities         23,562         20,434         -         497         - </td <td></td> <td>50,336</td> <td>50,051</td>   |  | 50,336  | 50,051         |
| UK International         Central and local government       1,255       1,593         Finance       23,541       21,200         Individuals – other       476       561         Other commercial and industrial comprising:       7,757       7,631         - Manufacturing       7,757       7,631         - Construction       2,645       2,161         - Service industries and business activities       23,562       20,434         - Agriculture, forestry and fishing       124       97         - Property       18,231       13,664         Interest accruals       31       79         Total UK offices       360,286       336,079         Overseas       Sturope         Central and local government       2,920       2,371         Finance       25,550       21,329         Individuals – home       85,210       81,557         Individuals – other       13,009       16,292  |  | 15,964  | 15,632         |
| UK International         Central and local government       1,255       1,593         Finance       23,541       21,200         Individuals – other       476       561         Other commercial and industrial comprising:       -         - Manufacturing       7,757       7,631         - Construction       2,645       2,161         - Service industries and business activities       23,562       20,434         - Agriculture, forestry and fishing       124       97         - Property       18,231       13,664         Interest accruals       31       79         - Total UK offices       360,286       336,079         Overseas       Seurope       2         Central and local government       2,920       2,371         Finance       25,550       21,329         Individuals – home       85,210       81,557         Individuals – other       13,009       16,292  | Interest accruals                            | 1,762   | 2,116          |
| Central and local government       1,255       1,593         Finance       23,541       21,200         Individuals – other       476       561         Other commercial and industrial comprising:       -         - Manufacturing       7,757       7,631         - Construction       2,645       2,161         - Service industries and business activities       23,562       20,434         - Agriculture, forestry and fishing       124       97         - Property       18,231       13,664         Interest accruals       31       79         Total UK offices       360,286       336,079         Overseas       Surope       2,920       2,371         Finance       25,550       21,329         Individuals – home       85,210       81,557         Individuals – other       13,009       16,292   |  | 282,664 | 268,659        |
| Central and local government       1,255       1,593         Finance       23,541       21,200         Individuals – other       476       561         Other commercial and industrial comprising:       -         - Manufacturing       7,757       7,631         - Construction       2,645       2,161         - Service industries and business activities       23,562       20,434         - Agriculture, forestry and fishing       124       97         - Property       18,231       13,664         Interest accruals       31       79         Total UK offices       360,286       336,079         Overseas       Surope       2,920       2,371         Finance       25,550       21,329         Individuals – home       85,210       81,557         Individuals – other       13,009       16,292   |  |         |                |
| Finance       23,541       21,200         Individuals – other       476       561         Other commercial and industrial comprising:       -         - Manufacturing       7,757       7,631         - Construction       2,645       2,161         - Service industries and business activities       23,562       20,434         - Agriculture, forestry and fishing       124       97         - Property       18,231       13,664         Interest accruals       31       79         77,622       67,420         Total UK offices       360,286       336,079         Overseas       Europe         Central and local government       2,920       2,371         Finance       25,550       21,329         Individuals – home       85,210       81,557         Individuals – other       13,009       16,292   | UK International                             |         |                |
| Individuals – other       476       561         Other commercial and industrial comprising:       -         - Manufacturing       7,757       7,631         - Construction       2,645       2,161         - Service industries and business activities       23,562       20,434         - Agriculture, forestry and fishing       124       97         - Property       18,231       13,664         Interest accruals       31       79         77,622       67,420         Total UK offices       360,286       336,079         Overseas       Seurope         Central and local government       2,920       2,371         Finance       25,550       21,329         Individuals – home       85,210       81,557         Individuals – other       13,009       16,292  | Central and local government                 | -       |                |
| Other commercial and industrial comprising:         - Manufacturing       7,757       7,631         - Construction       2,645       2,161         - Service industries and business activities       23,562       20,434         - Agriculture, forestry and fishing       124       97         - Property       18,231       13,664         Interest accruals       31       79         77,622       67,420         Total UK offices       360,286       336,079         Overseas       Securope         Central and local government       2,920       2,371         Finance       25,550       21,329         Individuals – home       85,210       81,557         Individuals – other       13,009       16,292   | Finance                                      | 23,541  |                |
| - Manufacturing       7,757       7,631         - Construction       2,645       2,161         - Service industries and business activities       23,562       20,434         - Agriculture, forestry and fishing       124       97         - Property       18,231       13,664         Interest accruals       31       79         77,622       67,420         Total UK offices       360,286       336,079         Overseas       Europe         Central and local government       2,920       2,371         Finance       25,550       21,329         Individuals – home       85,210       81,557         Individuals – other       13,009       16,292   | Individuals – other                          | 476     | 561            |
| - Construction       2,645       2,161         - Service industries and business activities       23,562       20,434         - Agriculture, forestry and fishing       124       97         - Property       18,231       13,664         Interest accruals       31       79         Total UK offices       360,286       336,079         Overseas       Europe       2,920       2,371         Central and local government       2,920       2,371         Finance       25,550       21,329         Individuals – home       85,210       81,557         Individuals – other       13,009       16,292   | <del>-</del>                                 |         |                |
| - Service industries and business activities       23,562       20,434         - Agriculture, forestry and fishing       124       97         - Property       18,231       13,664         Interest accruals       31       79         77,622       67,420         Total UK offices       360,286       336,079         Overseas       Europe         Central and local government       2,920       2,371         Finance       25,550       21,329         Individuals – home       85,210       81,557         Individuals – other       13,009       16,292  | · · · · · · · · · · · · · · · · · · ·        | · ·     |                |
| - Agriculture, forestry and fishing       124       97         - Property       18,231       13,664         Interest accruals       31       79         77,622       67,420         Total UK offices       360,286       336,079         Overseas       Europe         Central and local government       2,920       2,371         Finance       25,550       21,329         Individuals – home       85,210       81,557         Individuals – other       13,009       16,292   |  | •       |                |
| - Property Interest accruals I |  | •       |                |
| Interest accruals       31       79         77,622       67,420         Total UK offices       360,286       336,079         Overseas       Europe         Central and local government       2,920       2,371         Finance       25,550       21,329         Individuals – home       85,210       81,557         Individuals – other       13,009       16,292   | · · · · · · · · · · · · · · · · · · ·        |         |                |
| Total UK offices       360,286       336,079         Overseas       Europe         Central and local government       2,920       2,371         Finance       25,550       21,329         Individuals – home       85,210       81,557         Individuals – other       13,009       16,292   | * •  | · ·     |                |
| Total UK offices       360,286       336,079         Overseas       Europe         Central and local government       2,920       2,371         Finance       25,550       21,329         Individuals – home       85,210       81,557         Individuals – other       13,009       16,292   | Interest accruals                            |         |                |
| Overseas         Europe         Central and local government       2,920       2,371         Finance       25,550       21,329         Individuals – home       85,210       81,557         Individuals – other       13,009       16,292  |  | 77,622  | 67,420         |
| Overseas         Europe         Central and local government       2,920       2,371         Finance       25,550       21,329         Individuals – home       85,210       81,557         Individuals – other       13,009       16,292  | Total LIK offices                            | 360.286 | 336 079        |
| Europe       2,920       2,371         Central and local government       2,920       2,371         Finance       25,550       21,329         Individuals – home       85,210       81,557         Individuals – other       13,009       16,292   | Total Oli Olices                             | 300,200 | 330,077        |
| Central and local government       2,920       2,371         Finance       25,550       21,329         Individuals – home       85,210       81,557         Individuals – other       13,009       16,292  | Overseas                                     |         |                |
| Finance       25,550       21,329         Individuals – home       85,210       81,557         Individuals – other       13,009       16,292   | Europe                                       |         |                |
| Finance       25,550       21,329         Individuals – home       85,210       81,557         Individuals – other       13,009       16,292   | Central and local government                 | 2,920   | 2,371          |
| Individuals – other 13,009 16,292  |  |         | 21,329         |
| Individuals – other 13,009 16,292  | Individuals – home                           | 85,210  | 81,557         |
|  | Individuals – other                          | 13,009  | 16,292         |
| Other commercial and industrial comprising:  | Other commercial and industrial comprising:  |         |                |

| <ul> <li>Manufacturing</li> <li>Construction</li> <li>Service industries and business activities</li> <li>Agriculture, forestry and fishing</li> <li>Property</li> <li>Finance leases and instalment credit</li> <li>Interest accruals</li> </ul> | 18,296<br>5,232<br>60,865<br>4,824<br>18,709<br>2,104<br>1,483 | 15,159<br>4,779<br>46,502<br>4,650<br>15,768<br>1,620<br>1,969 |
|---|--|--|
|   | 238,202  | 211,996  |
| 55  |  |  |

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## ASSET QUALITY (continued)

| ASSET QUALITT (continued)                    |         | 31       |
|--|---------|----------|
|  | 30 June | December |
|  | 2008    | 2007     |
|  | £m      | £m       |
| US   | LIII    | LIII     |
| Central and local government                 | 346     | 386      |
| Finance                                      | 12,045  | 14,446   |
| Individuals – home                           | 26,544  | 27,882   |
| Individuals – other                          | 10,691  | 10,879   |
| Other commercial and industrial comprising:  | 10,071  | 10,075   |
| - Manufacturing                              | 8,651   | 7,399    |
| - Construction                               | 673     | 793      |
| - Service industries and business activities | 19,141  | 16,474   |
| - Agriculture, forestry and fishing          | 24      | 20       |
| - Property                                   | 4,731   | 6,456    |
| Finance leases and instalment credit         | 2,308   | 2,228    |
| Interest accruals                            | 383     | 945      |
|  | 85,537  | 87,908   |
| Rest of World                                |         |          |
| Central and local government                 | 4,943   | 2,592    |
| Finance                                      | 15,027  | 11,967   |
| Individuals – home                           | 743     | 1,740    |
| Individuals – other                          | 3,363   | 12,261   |
| Other commercial and industrial comprising:  |         |          |
| - Manufacturing                              | 5,412   | 8,078    |
| - Construction                               | 233     | 825      |
| - Service industries and business activities | 10,927  | 14,449   |
| - Agriculture, forestry and fishing          | 107     | 1,941    |
| - Property                                   | 2,805   | 2,898    |
| Finance leases and instalment credit         | 34      | 18       |
| Interest accruals                            | 230     | 579      |
|  | 43,824  | 57,348   |
| Total overseas offices                       | 367,563 | 357,252  |
| Loans and advances to customers – gross      | 727,849 | 693,331  |
| Loan impairment provisions                   | (5,955) | (6,438)  |
| Total loans and advances to customers        | 721,894 | 686,893  |
| 56   |         |          |

## THE ROYAL BANK OF SCOTLAND GROUP plc

#### ASSET QUALITY (continued)

#### Risk elements in lending

The Group's loan control and review procedures do not include the classification of loans as non-accrual, accruing past due, restructured and potential problem loans, as defined by the Securities and Exchange Commission ('SEC') in the US. The following table shows the estimated amount of loans which would be reported using the SEC's classifications. The figures are stated before deducting the value of security held or related provisions.

|   | 30 June | 31 December |
|---|---------|-------------|
|   | 2008    | 2007        |
|   | £m      | £m          |
| Loans accounted for on a non-accrual basis (2):   |         |             |
| - Domestic  | 5,940   | 5,599       |
| - Foreign   | 3,627   | 4,763       |
|   | 9,567   | 10,362      |
| Accruing loans which are contractually overdue 90 days or more as to principal or interest (3):                   |         |             |
| - Domestic  | 642     | 217         |
| - Foreign   | 116     | 152         |
|   | 758     | 369         |
|   |         |             |
| Total risk elements in lending  | 10,325  | 10,731      |
| Potential problem loans (4):  |         |             |
| - Domestic  | 139     | 63          |
| - Foreign   | 2       | 608         |
|   | 141     | 671         |
|   |         |             |
| Closing provisions for impairment as a % of total risk elements in lending and potential problem loans            | 57%     | 56%         |
| Risk elements in lending as a % of gross lending to customers excluding reverse repos                             | 1.42%   | 1.55%       |
| Risk elements in lending and potential problem loans as a % of gross lending to customers excluding reverse repos | 1.44%   | 1.64%       |

- (1) For the analysis above, 'Domestic' consists of the United Kingdom domestic transactions of the Group. 'Foreign' comprises the Group's transactions conducted through offices outside the UK and through those offices in the UK specifically organised to service international banking transactions.
- (2) All loans against which an impairment provision is held are reported in the non-accrual category.
- (3) Loans where an impairment event has taken place but no impairment recognised. This category is used for fully collateralised non-revolving credit facilities.
- (4) Loans for which an impairment event has occurred but no impairment provision is necessary. This category is used for fully collateralised advances and revolving credit facilities where identification as 90 days overdue is not feasible.

# THE ROYAL BANK OF SCOTLAND GROUP plc

# DERIVATIVES

| As at 30 June 2008         | Assets<br>£m | Liabilities<br>£m |
|----------------------------|--------------|-------------------|
| Exchange rate contracts    |              |                   |
| Spot, forwards and futures | 23,656       | 26,685            |
| Currency swaps             | 26,422       | 20,993            |
| Options purchased          | 16,292       | -                 |
| Options written            | -            | 16,345            |
| Interest rate contracts    |              |                   |
| Interest rate swaps        | 294,000      | 293,215           |
| Options purchased          | 37,630       | -                 |
| Options written            | -            | 37,553            |
| Futures and forwards       |              |                   |