CANADIAN NATIONAL RAILWAY CO Form 6-K October 26, 2007

## FORM 6-K SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

**Report of Foreign Issuer** 

Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For the month of October, 2007

Commission File Number: 001-02413

### **Canadian National Railway Company**

(Translation of registrant's name into English)

935 de la Gauchetiere Street West Montreal, Quebec Canada H3B 2M9

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

Form 20-F	Form 40-F <u>X</u>
Indicate by check mark if the registrant is submitting S-T Rule 101(b)(1):	g the Form 6-K in paper as permitted by Regulation
Yes	No <u>X</u>
Indicate by check mark if the registrant is submitting S-T Rule 101(b)(7):	g the Form 6-K in paper as permitted by Regulation
Yes	No <u>X</u>
Indicate by check mark whether by furnishing the in also thereby furnishing the information to the Comm Securities Exchange Act of 1934:	, .

No X

Yes \_\_\_

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): N/A

### Canadian National Railway Company

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- 1. Press Release dated October 22, 2007 entitled, "CN reports Q3-2007 net income of C\$485 million, or C\$0.96 per diluted share, including C\$0.03 per share benefit from favorable tax adjustments".
- 2. Interim Consolidated Financial Statements and Notes thereto (U.S. GAAP)
- 3. Management's Discussion and Analysis (U.S. GAAP)
- 4. Certificate of CEO
- 5. Certificate of CFO

Item 1

#### North America's Railroad

#### **NEWS RELEASE**

CN reports Q3-2007 net income of C\$485 million, or C\$0.96 per diluted share, including C\$0.03 per share benefit from favorable tax adjustments

Results reflect weak forest products revenues, challenging C\$/US\$ exchange rate environment

**MONTREAL, Oct. 22, 2007** — CN (TSX:CNR)(NYSE:CNI) today reported its financial and operating results for the three-month and nine-month periods ended Sept. 30, 2007.

### **Key third-quarter 2007 statistics**

- Diluted earnings per share of C\$0.96, including a C\$0.03 per share benefit from favorable tax adjustments, increased two per cent from the year-earlier period.
- Net income of C\$485 million, including a C\$14-million benefit from favorable tax adjustments, declined two per cent from net income for the same quarter of 2006.
- · Revenues remained essentially flat at C\$2,023 million, with several commodity groups helping to offset significant weakness in forest products.
- Operating income declined nine per cent to C\$768 million, while CN's operating ratio increased by 3.5 points to 62.0 per cent.

E. Hunter Harrison, president and chief executive officer, said: "CN's third-quarter results are a solid achievement given the challenges we faced during the period. Revenues in our forest products segment – CN's largest commodity group by revenue – declined 13 per cent as a result of weak market conditions and mill closures, the impact of a stronger Canadian dollar and lower fuel surcharge revenues.

"The stronger Canadian dollar not only affected forest products but also our other businesses. Clearly, few of us expected that the Canadian dollar would surge beyond parity with the U.S. dollar during the quarter. Despite these challenges, we are fortunate to have a diversified portfolio of businesses and we were able to register volume and revenue growth in Canadian coal, grain and fertilizers, petroleum and chemicals, and automotive.

"In the near term, CN anticipates continued weak market conditions in a number of segments, particularly forest products and construction materials. In addition, we will continue to confront the financial impact of the Canadian dollar/U.S. dollar exchange rate and its effect on our customers. However, as a result of anticipated gains from the closing of our Central Station Complex and English Welsh and Scottish Railway transactions during the fourth quarter, CN expects to achieve full-year 2007 diluted earnings per share growth of about five per cent. Excluding these transaction gains, 2007 adjusted diluted earnings per share are expected to be flat versus 2006."

#### Third-quarter results

Net income for the third quarter of 2007 was C\$485 million, including a C\$14-million benefit from favorable tax adjustments related to the enactment of corporate tax rate changes in Canada and net capital losses arising from a reorganization of certain subsidiaries, compared with net income of C\$497 million for the comparable period of 2006.

Diluted earnings per share for the latest quarter were C\$0.96, including a C\$0.03 per share benefit from favorable tax adjustments, compared with C\$0.94 per diluted share for the same quarter of 2006.

Third-quarter revenues of C\$2,023 million were relatively flat, largely on account of the unfavorable translation impact of a stronger Canadian dollar on U.S. dollar-denominated revenues, lower fuel surcharge revenues resulting from a decrease in the applicable year-over-year oil prices, and weaknesses in specific markets, particularly forest products. These decreases were partly offset by freight rate increases, an overall improvement in traffic mix, driven primarily by extended routings, and volume growth in Canadian coal, grain and fertilizers, petroleum and chemicals, and automotive traffic.

Revenue ton-miles, a measurement of the relative weight and distance of rail freight transported by the Company, declined one per cent during third-quarter 2007 versus the comparable period of 2006. Total rail freight revenue per revenue ton-mile, a measurement of yield defined as revenue earned on the movement of a ton of freight over one mile, declined one per cent over the same period in 2006.

Operating expenses for the third quarter increased six per cent to C\$1,255 million, mainly due to increased labor and fringe benefits, fuel, equipment rents, and casualty and other expenses, which were partly offset by the translation impact of the stronger Canadian dollar.

The operating ratio, defined as operating expenses as a percentage of revenues, was 62.0 per cent during the quarter, compared with 58.5 per cent for the third quarter of 2006, a 3.5-point increase.

### Nine-month 2007 results

Net income for the first nine months of 2007 was C\$1,325 million, or C\$2.59 per diluted share, including deferred income tax recoveries of C\$44 million (C\$0.09 per diluted share) resulting from the enactment of lower corporate tax rates in Canada and net capital losses arising from a reorganization of certain subsidiaries.

Year-earlier net income was C\$1,588 million, or C\$2.95 per diluted share, including a deferred income tax recovery of C\$250 million (C\$0.46 per diluted share).

Revenues for the first nine months of 2007 were relatively flat at C\$5,956 million, as freight rate increases and an overall improvement in traffic mix were largely offset by the impact of the first-quarter United Transportation Union (UTU) strike and adverse weather conditions, operational challenges, primarily in western Canada, the translation impact of a stronger Canadian dollar on U.S. dollar-denominated revenues, lower fuel surcharge revenues as a result of a decrease in the applicable year-over-year oil prices, and weakness in specific markets, particularly forest products.

Revenue ton-miles for the first nine months of 2007 declined two per cent from the comparable period of 2006, while total rail freight revenue per ton-mile increased two per cent.

For the first nine months of 2007, operating expenses increased four per cent to C\$3,816 million, mainly due to increased fuel, equipment rents and purchased services and material expenses, which were partly offset by the translation impact of a stronger Canadian dollar and lower casualty and other expenses. The nine-month operating ratio was 64.1 per cent, a 2.5-point increase.

In addition to the adverse weather conditions in the first quarter and operational challenges in the second quarter, the Company's results in the first nine months of 2007 included the impact of a first-quarter 2007 strike by 2,800 members of the UTU in Canada for which the Company estimates that the impact on first-quarter 2007 operating income and net income approximated C\$50 million and C\$35 million, respectively (C\$0.07 per diluted share).

The financial results in this press release were determined on the basis of U.S. generally accepted accounting principles (U.S. GAAP).

Please see discussion and reconciliation of non-GAAP adjusted performance measures in the attached supplementary schedule, Non-GAAP Measures.

This news release contains forward-looking statements. CN cautions that, by their nature, forward-looking statements involve risk, uncertainties and assumptions, and while there may be a risk of recession in the U.S. economy, the Company's assumption is that positive economic conditions in North America and globally will continue, which assumption may not materialize, and that its results could differ materially from those expressed or implied in such statements. Important factors that could cause such differences include, but are not limited to, industry competition, legislative and/or regulatory developments, compliance with environmental laws and regulations, various events which could disrupt operations, including natural events such as severe weather, droughts, floods and earthquakes, the effects of adverse general economic and business conditions, inflation, currency fluctuations, changes in fuel prices, labor disruptions, environmental claims, investigations or proceedings, other types of claims and litigation, and other risks detailed from time to time in reports filed by CN with securities regulators in Canada and the United States. Reference should be made to CN's most recent Form 40-F filed with the United States Securities and Exchange Commission, its Annual Information Form filed with the Canadian securities regulators, and its 2006 Annual Consolidated Financial Statements and Notes thereto and Management's Discussion and Analysis (MD&A), for a summary of major risks.

CN – Canadian National Railway Company and its operating railway subsidiaries –spans Canada and mid-America, from the Atlantic and Pacific oceans to the Gulf of Mexico, serving the ports of Vancouver, Prince Rupert, B.C., Montreal, Halifax, New Orleans, and Mobile, Ala., and the key metropolitan areas of Toronto, Buffalo, Chicago, Detroit, Duluth, Minn./Superior, Wis., Green Bay, Wis., Minneapolis/St. Paul, Memphis, St. Louis, and Jackson, Miss., with connections to all points in North America. For more information on CN, visit the company's website at www.cn.ca.

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Contacts:

Media

Mark Hallman Director Communications, Media & Eastern Region (905) 669-3384 **Investment Community** 

Robert Noorigian Vice-President Investor Relations (514) 399-0052

Item 2

# CANADIAN NATIONAL RAILWAY COMPANY CONSOLIDATED STATEMENT OF INCOME (U.S. GAAP)

(In millions, except per share data)

		Three end Septen 2007	ed	r <b>30</b> 2006	Una	Nine mon Septer 2007 udited)		
Revenues	\$	2,023	\$	2,032	\$	5,956	\$	5,929
Operating expenses Labor and fringe benefits Purchased services and material Depreciation and amortization Fuel Equipment rents Casualty and other		446 247 165 251 59 87		420 250 157 235 49 77		1,361 786 504 719 187 259		1,349 756 483 665 135 267
Total operating expenses		1,255		1,188		3,816		3,655
Operating income		768		844		2,140		2,274
Interest expense		(78)		(82)		(251)		(232)
Other income (loss)		2		(10)		7		(16)
Income before income taxes		692		752		1,896		2,026
Income tax expense (Note 8)		(207)		(255)		(571)		(438)
Net income	\$	485	\$	497	\$	1,325	\$	1,588
Earnings per share (Note 9)								
Basic	\$	0.97	\$	0.95	\$	2.62	\$	3.00
Diluted	\$	0.96	\$	0.94	\$	2.59	\$	2.95
Weighted-average number of shares								
Basic		499.7		522.5		505.0		529.5
Diluted See accompanying notes to unaudited consolidated finance	cial s	<b>506.4</b> statemen	ts.	530.2		512.1		538.0

# CANADIAN NATIONAL RAILWAY COMPANY CONSOLIDATED BALANCE SHEET (U.S. GAAP)

(In millions)					
Assets	-	ember 30 2007 Inaudited)	Dec	ember 31 2006	eptember 30 2006 (Unaudited)
Current assets: Cash and cash equivalents Accounts receivable Material and supplies Deferred income taxes (Notes 2, 8) Other	\$	214 641 206 69 316 1,446	\$	179 692 189 84 192 1,336	\$ 56 1,035 205 80 107 1,483
Properties Intangible and other assets		19,883 1,576		21,053 1,615	20,216 976
Total assets	\$	22,905	\$	24,004	\$ 22,675
Liabilities and shareholders' equity					
Current liabilities: Accounts payable and accrued charges Current portion of long-term debt ( <i>Note 4</i> ) Other	\$	1,205 293 56 1,554	\$	1,823 218 73 2,114	\$ 1,671 151 69 1,891
Deferred income taxes ( <i>Notes 2</i> , 8) Other liabilities and deferred credits Long-term debt ( <i>Note 4</i> )		4,940 1,410 5,342		5,215 1,465 5,386	4,884 1,474 5,164
Shareholders' equity: Common shares Accumulated other comprehensive loss Retained earnings		4,359 (257) 5,557 9,659		4,459 (44) 5,409 9,824	4,476 (520) 5,306 9,262
Total liabilities and shareholders' equity See accompanying notes to unaudited consolidated finance	\$ ial statemer	<b>22,905</b> nts.	\$	24,004	\$ 22,675
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# CANADIAN NATIONAL RAILWAY COMPANY CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY $(U.S.\ GAAP)$

(In millions)

	T	hree months September 2007		Nine months ended September 30 2007 20					
			(Unaudit						
Common shares (1)									
Balance, beginning of period	\$	4,417 \$	4,543 \$	4,459 \$	4,580				
Stock options exercised and other		16	8	83	90				
Share repurchase programs (Note 4)	\$	(74) 4,359 \$	(75) 4,476 <b>\$</b>	(183) 4,359 \$	(194)				
Balance, end of period	Þ	4,339 \$	4,470 <b>Þ</b>	4,359 \$	4,476				
Accumulated other comprehensive loss									
Balance, beginning of period	\$	(180) \$	(521) \$	(44) \$	(222)				
Other comprehensive income (loss):									
Unrealized foreign exchange gain (loss) on:		(201)	<b>~</b> 0	(0.1.1)	(24.1)				
Translation of the net investment in foreign operations Translation of U.S. dollar-denominated long-term debt		(381)	50	(914)	(214)				
designated as a hedge of the net investment in U.S. subsidiaries		328	(44)	766	163				
Pension and other postretirement benefit plans:									
Amortization of: Prior service cost ( <i>Note 6</i> )		5		16					
Net actuarial loss ( <i>Note 6</i> )		13	-	38	-				
Derivative instruments:									
Decrease in unrealized holding gains on fuel									
derivative instruments		-	(10)	-	(57)				
Other comprehensive loss before income taxes		(35)	(4)	(94)	(108)				
Income tax recovery (expense)		(42)	5	(119)	(190)				
Other comprehensive income (loss)		(77)	1	(213)	(298)				
Balance, end of period	\$	(257) \$	(520) \$	(257) \$	(520)				
Retained earnings									
Balance, beginning of period	\$	5,554 \$	5,212 \$	5,409 \$	4,891				
Adoption of new accounting pronouncements (Note 2)		-	-	95	-				
Restated balance, beginning of period		5,554	5,212	5,504	4,891				
Net income		485	497	1,325	1,588				

Share repurchase programs (Note 4)	(378)	(318)	(956)	(916)
Dividends	(104)	(85)	(316)	(257)
Balance, end of period	\$ <b>5,557</b> \$	5,306 \$	<b>5,557</b> \$	5,306

See accompanying notes to unaudited consolidated financial statements.

<sup>(1)</sup> During the three and nine months ended September 30, 2007, the Company issued 0.5 million and 2.9 million common shares, respectively, as a result of stock options exercised. At September 30, 2007, the Company had 494.5 million common shares outstanding.

# CANADIAN NATIONAL RAILWAY COMPANY CONSOLIDATED STATEMENT OF CASH FLOWS (U.S. GAAP)

(In millions)

	Three mor Septem 2007	<b>ded</b> 2006	Nine months ended September 30 2007 2				
		(Unaudite	d)				
Operating activities							
Net income	\$ 485	\$ 497 \$	1,325	\$	1,588		
Adjustments to reconcile net income to net cash			·				
provided from							
operating activities:							
Depreciation and amortization	165	159	506		486		
Deferred income taxes	75	74	125		(20)		
Other changes in:							
Accounts receivable	(252)	(71)	(38)		(420)		
Material and supplies	(6)	30	(26)		(54)		
Accounts payable and accrued charges	(65)	134	(471)		149		
Other net current assets and liabilities	42	9	51		92 57		
Other	(14)	22	(40)		57		
Cash provided from operating activities	430	854	1,432		1,878		
Investing activities							
Property additions	(350)	(384)	(897)		(826)		
Other, net	14	6	26		(39)		
Cash used by investing activities	(336)	(378)	(871)		(865)		
Financing activities							
Issuance of long-term debt	1,841	-	3,325		3,125		
Reduction of long-term debt	(1,420)	(153)	(2,469)		(2,855)		
Issuance of common shares due to exercise of							
stock options							
and related excess tax benefits realized	14	4	73		78		
Repurchase of common shares	(452)	(393)	(1,139)		(1,110)		
Dividends paid	(104)	(85)	(316)		(257)		
Cash used by financing activities	(121)	(627)	(526)		(1,019)		
Net increase (decrease) in cash and cash							
equivalents	(27)	(151)	35		(6)		
Cash and cash equivalents, beginning of period	241	207	179		62		
Cash and cash equivalents, end of period	\$ 214	\$ 56 \$	214	\$	56		
Supplemental cash flow information							
Net cash receipts from customers and other	\$ 1,770	\$ 1,949 \$	5,930	\$	5,521		

Net	cash	payments for:	
1100	Cusii	payments for.	

Employee services, suppliers and other expenses	(1,106)	(924)	(3,387)	(3,097)
Interest	(86)	(86)	(273)	(227)
Workforce reductions	(8)	(10)	(24)	(37)
Personal injury and other claims	(12)	(18)	(58)	(60)
Pensions	(27)	(21)	<b>(50)</b>	(46)
Income taxes	(101)	(36)	<b>(706)</b>	(176)
Cash provided from operating activities	\$ 430	\$ 854 \$	1,432	\$ 1,878

See accompanying notes to unaudited consolidated financial statements.

### Note 1 – Basis of presentation

In management's opinion, the accompanying unaudited Interim Consolidated Financial Statements and Notes thereto, expressed in Canadian dollars, and prepared in accordance with U.S. generally accepted accounting principles (U.S. GAAP) for interim financial statements, contain all adjustments (consisting of normal recurring accruals) necessary to present fairly Canadian National Railway Company's (the Company) financial position as at September 30, 2007, December 31, 2006, and September 30, 2006, and its results of operations, changes in shareholders' equity and cash flows for the three and nine months ended September 30, 2007 and 2006.

These unaudited Interim Consolidated Financial Statements and Notes thereto have been prepared using accounting policies consistent with those used in preparing the Company's 2006 Annual Consolidated Financial Statements, except for accounting for income taxes and pensions and other postretirement benefits as explained in Note 2 – Adoption of new accounting pronouncements. While management believes that the disclosures presented are adequate to make the information not misleading, these unaudited Interim Consolidated Financial Statements and Notes thereto should be read in conjunction with the Company's Interim Management's Discussion and Analysis (MD&A) and Annual Consolidated Financial Statements and Notes thereto.

Certain of the comparative figures have been reclassified in order to be consistent with the 2007 presentation as discussed herein. As a result of the Company's expansion of its existing non-rail transportation services, in combination with its rail service, the Company has become primarily responsible for the fulfillment of the transportation of goods involving non-rail activities. In order to be consistent with other non-rail transportation services, the Company reclassified certain operating expenses incurred for non-rail transportation services, which were previously netted with their related revenues, to reflect the gross reporting of revenues where appropriate. This change had no impact on the Company's operating income and net income, as both revenues and operating expenses were increased by \$92 million and \$225 million in the three and nine months ended September 30, 2007, respectively, and \$51 million and \$155 million, respectively, for the same periods in 2006.

### Note 2 – Adoption of new accounting pronouncements

#### Income taxes

On January 1, 2007, the Company adopted Financial Accounting Standards Board (FASB) Interpretation (FIN) No. 48, "Accounting for Uncertainty in Income Taxes," which prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This Interpretation also provides guidance on derecognition, classification, interest and penalties, disclosure, and transition. The application of FIN No. 48 on January 1, 2007 had the effect of decreasing the net deferred income tax liability and increasing Retained earnings by \$98 million.

At January 1, 2007, the total amount of unrecognized tax benefits was \$80 million, of which \$36 million related to accrued interest and penalties. The total amount of the gross unrecognized tax benefits was \$140 million, before considering tax treaties and other arrangements between taxation authorities. If recognized, all of the unrecognized tax benefits would affect the effective tax rate. The amount of unrecognized tax benefits did not significantly change as at September 30, 2007.

The Company recognizes interest accrued and penalties related to unrecognized tax benefits in Income tax expense in the Company's Consolidated Statement of Income. The amount of interest and penalties expense for the three and nine

months ended September 30, 2007 was not significant.

In Canada, the federal income tax returns filed for the years 2002 to 2006 and the provincial income tax returns filed for the years 1998 to 2006 remain subject to examination by the taxation authorities. In the U.S., the income tax returns filed for the years 2004 to 2006 remain subject to examination by the taxation authorities.

### Pensions and other postretirement benefits

On January 1, 2007, pursuant to Statement of Financial Accounting Standards (SFAS) No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106, and 132(R)," the Company early adopted the requirement to measure the defined benefit plan assets and the projected benefit obligation as of the date of the fiscal year-end statement of financial position for its U.S. plans. The Company elected to use the 15-month transition method, which allows for the extrapolation of net periodic benefit cost based on the September 30, 2006 measurement date to the fiscal year-end date of

December 31, 2007. As a result, the Company recorded a reduction of \$3 million to Retained earnings at January 1, 2007, which represents the net periodic benefit cost attributable to the period between the early measurement date of September 30, 2006 and January 1, 2007 (the date of adoption).

### Note 3 – Agreement to acquire Elgin, Joliet and Eastern Railway Company (EJ&E)

In September 2007, the Company entered into an agreement with the U.S. Steel Corporation (U.S. Steel) for the acquisition of the key operations of EJ&E for a purchase price of approximately U.S.\$300 million. Under the terms of the agreement, the Company will acquire substantially all of the railroad assets and equipment of EJ&E, except those that support the Gary Works site in Northwest Indiana and the steelmaking operations of U.S. Steel. The acquisition will be financed by debt and cash on hand.

In accordance with the terms of the agreement, the Company's obligation to consummate the acquisition is subject to the Company having obtained from the U.S. Surface Transportation Board (STB) a final, unappealable decision that approves the acquisition or exempts it from regulation and does not impose on the parties conditions that would significantly and adversely affect the anticipated economic benefits of the acquisition to the Company.

The Company believes that if its application to acquire EJ&E is approved by the STB as filed, the transaction should close by mid-2008. If the transaction is approved, the Company will account for the acquisition using the purchase method of accounting.

### Note 4 – Financing activities

### Shelf prospectus and registration statement

In September 2007, the Company issued U.S.\$250 million (Cdn\$250 million) of 5.85% Notes due 2017 and U.S.\$300 million (Cdn\$300 million) of 6.375% Debentures due 2037, the total remaining amount under its shelf registration statement filed in May 2006. The Company used the net proceeds of U.S.\$544 million to repay a portion of its commercial paper outstanding and to reduce its accounts receivable securitization program.

#### Revolving credit facility

As at September 30, 2007, the Company had letters of credit drawn on its U.S.\$1 billion revolving credit facility of \$58 million (\$308 million as at December 31, 2006). The Company also had total borrowings under its commercial paper program of \$377 million, of which \$136 million was denominated in Canadian dollars and \$241 million was denominated in U.S. dollars (U.S.\$242 million). The weighted-average interest rate on these borrowings was 5.43%. The Company had no commercial paper outstanding as at December 31, 2006.

#### Accounts receivable securitization

The Company has a five-year agreement, expiring in May 2011, to sell an undivided co-ownership interest of up to a maximum of \$600 million in a revolving pool of freight receivables to an unrelated trust.

At September 30, 2007, the Company had sold receivables that resulted in proceeds of \$406 million under this program (\$393 million at December 31, 2006). The retained interest in the receivables was approximately 10% of this amount and is recorded in Other current assets. At September 30, 2007, the servicing asset and liability were not significant.

### Share repurchase programs

On July 23, 2007, the Board of Directors of the Company approved a new share repurchase program which allows for the repurchase of up to 33.0 million common shares between July 26, 2007 and July 25, 2008 pursuant to a normal course issuer bid, at prevailing market prices or such other price as may be permitted by the Toronto Stock Exchange.

In the third quarter of 2007, under this current share repurchase program, the Company repurchased 8.3 million common shares for \$452 million, at a weighted-average price of \$54.46 per share.

In the second quarter of 2007, the Company completed its 28.0 million share repurchase program, which began on July 25, 2006, repurchasing a total of 28.0 million common shares for \$1,453 million, at a weighted-average price of \$51.88 per share. Of this amount, 12.5 million common shares were repurchased in 2007 for \$687 million, at a weighted-average price of \$54.93 per share.

### Note 5 – Stock plans

The Company has various stock-based incentive plans for eligible employees. A description of the plans is provided in Note 12 – Stock plans, to the Company's 2006 Annual Consolidated Financial Statements. For the three and nine months ended September 30, 2007, the Company recorded total compensation expense for awards under all plans of \$39 million and \$112 million, respectively, and \$7 million and \$48 million, respectively, for the same periods in 2006. The total tax benefit recognized in income in relation to stock-based compensation expense for the three and nine months ended September 30, 2007, was \$12 million and \$33 million, respectively, and \$1 million and \$12 million, respectively, for the same periods in 2006.

#### Cash settled award

Following approval by the Board of Directors in January 2007, the Company granted 0.7 million restricted share units (RSUs) to designated management employees entitling them to receive payout in cash based on the Company's share price. The RSUs granted by the Company are generally scheduled for payout in cash after three years ("plan period") and vest upon the attainment of targets relating to return on invested capital over the plan period and the Company's share price during the last three months of the plan period. As at September 30, 2007, 0.1 million RSUs remained authorized for future issuance under this plan.

The following table provides the activity for all cash settled awards in 2007:

	RSU	s	Vision 2008 S Plan (V		Voluntary Incentive Deferral Plan (VIDP)			
In millions	Nonvested	Vested	Nonvested	Vested	Nonvested	Vested		
Outstanding at December 31, 2006	2.0	-	0.8	-	0.3	1.9		
Granted	0.7	-	-	-	-	-		
Forfeited	-	-	-	-	-	-		
Vested during period	(0.2)	0.2	-	-	(0.1)	0.1		
Payout	_	(0.1)	-	-	-	(0.2)		
Conversion into VIDP	-	(0.1)	-	-	-	0.1		
Outstanding at September 30, 2007	2.5	-	0.8	-	0.2	1.9		
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The following table provides valuation and expense information for all cash settled awards:

In millions, unless otherwise indicated		RSU	1)		Vision (1)		VIDP (2) 2003		T	otal			
Year of grant	2007		2006		2005		2004		2005	onwards			
Stock-based compensation expense recognized over requisite service period													
Nine months ended September 30, 2007 Nine months ended September 30, 2006	\$ 17 N/A	\$ \$	19 8	\$ \$	19 12	\$ \$	5 5	\$ \$	13 6	\$ \$	30 5	\$ \$	103 36
Liability outstanding September 30, 2007 December 31, 2006	\$ 17 N/A	\$ \$	40 21	\$ \$	53 34	<b>\$</b>	4 8	\$ \$	20 8	\$ \$	115 99	\$ \$	249 170
Fair value per unit September 30, 2007	\$ 48.31	\$	53.97	\$	56.56	\$	56.76	\$	37.20	\$	56.76		N/A
Fair value of awards vested during period Nine months ended September 30, 2007 Nine months ended September 30, 2006	\$ - N/A	\$ \$	-	\$ \$	-	\$ \$	5	<b>\$</b>	-	<b>\$</b>	3 2	\$ \$	8 2
Nonvested awards at September 30, 2007 Unrecognized compensation cost Remaining recognition period (years)	\$ 15 2.25	\$	14 1.25	\$	5 0.25	\$	5 1.25	\$	9 1.25	\$	10 3.25		58 N/A
Assumptions (3) Stock price (\$) Expected stock price volatility (4) Expected term (years) (5) Risk-free interest rate (6) Dividend rate (\$) (7)	\$ 56.76 20% 2.25 4.07% 0.84	\$	56.76 20% 1.25 4.20% 0.84	\$	56.76 21% 0.25 4.20% 0.84	\$	56.76 N/A N/A N/A N/A		56.76 20% 1.25 4.13% 0.84	\$	56.76 N/A N/A N/A N/A		N/A N/A N/A N/A N/A

<sup>(1)</sup> Compensation cost is based on the fair value of the awards at period-end using the lattice-based valuation model that uses the assumptions as presented herein, except for time-vested RSUs.

- (2) *Compensation cost is based on intrinsic value.*
- (3) Assumptions used to determine fair value are at period-end.
- (4) Based on the historical volatility of the Company's stock over a period commensurate with the expected term of the award.
- (5) Represents the remaining period of time that awards are expected to be outstanding.

(6) Based on the implied yield available on zero-coupon government issues with an equivalent term commensurate with the expected term of the awards.

(7) Based on the annualized dividend rate.

### Stock option award

Following approval by the Board of Directors in January 2007, the Company granted 0.9 million conventional stock options to designated senior management employees. The stock option plan allows eligible employees to acquire common shares of the Company upon vesting at a price equal to the market value of the common shares at the date of grant. The options are exercisable during a period not exceeding 10 years. The right to exercise options generally accrues over a period of four years of continuous employment. Options are not generally exercisable during the first 12 months after the date of grant. At September 30, 2007, 14.4 million common shares remained authorized for future issuances under this plan. The total number of options outstanding at September 30, 2007, including conventional, performance, and performance-accelerated options, was 10.7 million, 0.6 million and 3.5 million, respectively.

The following table provides the activity of stock option awards in 2007:

	Options outstanding								
	Nur <b>Woeig</b> ht	ed-average	Weighted-average	Aggı	regate				
		exercise	years to	int	rinsic				
	of options	price	expiration		value				
	In millions			In mi	llions				
Outstanding at December 31, 2006 (1)	16.9	\$ 23.29							
Granted	0.9	\$ 52.79							
Forfeited	(0.1)	\$ 36.92							
Exercised	(2.9)	\$ 20.25							
Outstanding at September 30, 2007 (1)	14.8	\$ 24.52	4.8	\$	477				
Exercisable at September 30, 2007 (1)	12.5	\$ 21.15	4.2	\$	446				

<sup>(1)</sup> Stock options with a U.S. dollar exercise price have been translated to Canadian dollars using the foreign exchange rate in effect at the balance sheet date.

The following table provides valuation and expense information for all stock option awards:

2007		2006		2005	Prior to 2005			Total
\$ 6	\$	1	\$	2	\$	-	\$	9
N/A	\$	7	\$	2	\$	3	\$	12
\$ 13.36	\$	13.80	\$	9.19	\$	8.61		N/A
\$ -	\$	4	\$	3	\$	-	\$	7
N/A	\$	-	\$	3	\$	34	\$	37
\$ 5	\$	5	\$	4	\$	-	\$	14
3.4		2.4		1.3		-		N/A
\$ 52.79	\$	51.51	\$	36.33	\$	23.59		N/A
24%		25%		25%		30%		N/A
5.2		5.2		5.2		6.2		N/A
4.12%								N/A
\$ 0.84	\$	0.65	\$	0.50	\$	0.30		N/A
\$ \$ \$	\$ 6 N/A \$ 13.36 \$ - N/A \$ 5 3.4 \$ 52.79 24% 5.2 4.12%	\$ 6 \$ N/A \$ \$ 13.36 \$ \$ N/A \$ \$ \$ N/A \$ \$ \$ \$ 3.4 \$ \$ 52.79 \$ 24% 5.2 4.12%	\$ 6 \$ 1 N/A \$ 7  \$ 13.36 \$ 13.80  \$ - \$ 4 N/A \$ -  \$ 5 \$ 5 3.4 2.4  \$ 52.79 \$ 51.51 24% 25% 5.2 5.2 4.12% 4.04%	\$ 6 \$ 1 \$ 7 \$ \$ \$ 13.36 \$ 13.80 \$ \$ \$ 13.36 \$ 13.80 \$ \$ \$ 13.80 \$ \$ \$ 13.80 \$ \$ \$ 13.80 \$ \$ \$ 13.80 \$ \$ \$ 13.80 \$ \$ \$ 13.80 \$ \$ 13.80 \$ \$ \$ \$ 13.80 \$ \$ \$ \$ 13.80 \$ \$ \$ \$ 13.80 \$ \$ \$ \$ 13.80 \$ \$ \$ \$ \$ 13.80 \$ \$ \$ \$ \$ 13.80 \$ \$ \$ \$ \$ 13.80 \$ \$ \$ \$ \$ 13.80 \$ \$ \$ \$ \$ \$ 13.80 \$ \$ \$ \$ \$ \$ 13.80 \$ \$ \$ \$ \$ \$ \$ 13.80 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$ 6 \$ 1 \$ 2 N/A \$ 7 \$ 2  \$ 13.36 \$ 13.80 \$ 9.19  \$ - \$ 4 \$ 3 N/A \$ - \$ 3  \$ 5 \$ 5 \$ 4 3.4 2.4 1.3  \$ 52.79 \$ 51.51 \$ 36.33 24% 25% 25% 5.2 5.2 5.2 4.12% 4.04% 3.50%	\$ 6 \$ 1 \$ 2 \$ N/A \$ 7 \$ 2 \$  \$ 13.36 \$ 13.80 \$ 9.19 \$  \$ - \$ 4 \$ 3 \$ N/A \$ - \$ 3 \$  N/A \$ - \$ 3 \$  \$ 55.79 \$ 51.51 \$ 36.33 \$ 24% 25% 25% 5.2 5.2 5.2 4.12% 4.04% 3.50%	\$ 6 \$ 1 \$ 2 \$ - N/A \$ 7 \$ 2 \$ 3  \$ 13.36 \$ 13.80 \$ 9.19 \$ 8.61  \$ - \$ 4 \$ 3 \$ - N/A \$ - \$ 3 \$ 34  \$ 5 \$ 5 \$ 4 \$ - 3.4 2.4 1.3 -  \$ 52.79 \$ 51.51 \$ 36.33 \$ 23.59 24% 25% 25% 30% 5.2 5.2 5.2 6.2 4.12% 4.04% 3.50% 5.13%	\$ 6 \$ 1 \$ 2 \$ - \$  N/A \$ 7 \$ 2 \$ 3 \$  \$ 13.36 \$ 13.80 \$ 9.19 \$ 8.61  \$ - \$ 4 \$ 3 \$ - \$  N/A \$ - \$ 3 \$ 34 \$  \$ 5 \$ 5 \$ 4 \$ - \$  3.4 2.4 1.3 - \$  \$ 52.79 \$ 51.51 \$ 36.33 \$ 23.59  24% 25% 25% 30%  5.2 5.2 5.2 6.2  4.12% 4.04% 3.50% 5.13%

<sup>(1)</sup> Compensation cost is based on the grant date fair value using the Black-Scholes option-pricing model that uses the assumptions at the grant date.

- (2) Based on the historical volatility of the Company's stock over a period commensurate with the expected term of the award.
- (3) Represents the period of time that awards are expected to be outstanding. The Company uses historical data to estimate option exercise and employee termination, and groups of employees that have similar historical exercise behavior are considered separately.
- (4) Based on the implied yield available on zero-coupon government issues with an equivalent term commensurate with the expected term of the awards.

(5) Based on the annualized dividend rate.

### Note 6 – Pensions and other postretirement benefits

For the three and nine months ended September 30, 2007 and 2006, the components of net periodic benefit cost for pensions and other postretirement benefits were as follows:

### (a) Components of net periodic benefit cost for pensions

	Three months ended September 30					Nine months ended September 30			
In millions		2007		2006		2007		2006	
Service cost	\$	38	\$	29	\$	114	\$	109	
Interest cost		186		180		557		538	
Expected return on plan assets		(234)		(227)		(703)		(680)	
Amortization of prior service cost		5		5		15		14	
Amortization of net actuarial loss		13		22		40		68	
Net periodic benefit cost	\$	8	\$	9	\$	23	\$	49	

# (b) Components of net periodic benefit cost for postretirement benefits

	Three months ended September 30					Nine months ended September 30			
In millions		2007		2006		2007		2006	
Service cost	\$	1	\$	1	\$	3	\$	3	
Interest cost		4		3		11		11	
Curtailment		-		-		(3)		-	
Amortization of prior service cost		-		-		1		-	
Recognized net actuarial gain		-		-		(2)		(4)	
Net periodic benefit cost	\$	5	\$	4	\$	10	\$	10	

For the 2007 funding year, the Company expects to make total contributions of approximately \$90 million for all its defined benefit plans, of which \$50 million was disbursed as at September 30, 2007.

### Note 7 – Major commitments and contingencies

### A. Commitments

As at September 30, 2007, the Company had commitments to acquire railroad ties, rail, freight cars, locomotives, and other equipment and services, as well as outstanding information technology service contracts and licenses, at an aggregate cost of \$815 million (\$773 million at December 31, 2006). The Company also has agreements with fuel suppliers to purchase approximately 75% of the estimated remaining 2007 volume, 52% of its anticipated 2008 volume, 31% of its anticipated 2009 volume, 13% of its anticipated 2010 volume, and approximately 18% of its anticipated 2011 to 2015 volumes, at market prices prevailing on the date of the purchase.

#### B. Contingencies

In the normal course of its operations, the Company becomes involved in various legal actions, including claims relating to personal injuries, occupational disease and damage to property.

### Canada

Employee injuries are governed by the workers' compensation legislation in each province whereby employees may be awarded either a lump sum or future stream of payments depending on the nature and severity of the injury. Accordingly, the Company accounts for costs related to employee work-related injuries based on actuarially developed estimates of the ultimate cost associated with such injuries, including compensation, health care and third-party administration costs. For all other legal actions, the Company maintains,

and regularly updates on a case-by-case basis, provisions for such items when the expected loss is both probable and can be reasonably estimated based on currently available information.

#### United States

Employee work-related injuries, including occupational disease claims, are compensated according to the provisions of the Federal Employers' Liability Act (FELA), which requires either the finding of fault through the U.S. jury system or individual settlements, and represent a major liability for the railroad industry. The Company follows an actuarial-based approach and accrues the expected cost for personal injury and property damage claims and asserted and unasserted occupational disease claims, based on actuarial estimates of their ultimate cost. A comprehensive actuarial study is conducted on an annual basis, in the fourth quarter, by an independent actuarial firm for occupational disease claims, while an actuarial study is conducted on a semi-annual basis for non-occupational disease claims. In the second quarter of 2007, the Company recorded a net reduction to its provision for U.S. personal injuries and other claims pursuant to the results of the latest actuarial study. On an ongoing basis, management reviews and compares the assumptions inherent in the latest actuarial study with the current claim experience and, if required, adjustments to the liability are recorded.

As at September 30, 2007, the Company had aggregate reserves for personal injury and other claims of \$500 million, of which \$103 million was recorded as a current liability (\$602 million, of which \$115 million was recorded as a current liability at December 31, 2006). Although the Company considers such provisions to be adequate for all its outstanding and pending claims, the final outcome with respect to actions outstanding or pending at September 30, 2007, or with respect to future claims, cannot be predicted with certainty, and therefore there can be no assurance that their resolution will not have a material adverse effect on the Company's financial position or results of operations in a particular quarter or fiscal year.

#### C. Environmental matters

The Company's operations are subject to numerous federal, provincial, state, municipal and local environmental laws and regulations in Canada and the United States concerning, among other things, emissions into the air; discharges into waters; the generation, handling, storage, transportation, treatment and disposal of waste, hazardous substances, and other materials; decommissioning of underground and aboveground storage tanks; and soil and groundwater contamination. A risk of environmental liability is inherent in railroad and related transportation operations; real estate ownership, operation or control; and other commercial activities of the Company with respect to both current and past operations. As a result, the Company incurs significant compliance and capital costs, on an ongoing basis, associated with environmental regulatory compliance and clean-up requirements in its railroad operations and relating to its past and present ownership, operation or control of real property.

The Company is subject to environmental clean-up and enforcement actions. In particular, the Federal Comprehensive Environmental Response, Compensation and Liability Act of 1980 (CERCLA), also known as the Superfund law, as well as similar state laws generally impose joint and several liability for clean-up and enforcement costs on current and former owners and operators of a site without regard to fault or the legality of the original conduct. The Company has been notified that it is a potentially responsible party for study and clean-up costs at approximately 21 sites governed by the Superfund law (and other similar federal and state laws) for which investigation and remediation payments are or will be made or are yet to be determined and, in many instances, is one of several potentially responsible parties.

While the Company believes that it has identified the costs likely to be incurred in the next several years, based on known information, for environmental matters, the Company's ongoing efforts to identify potential environmental

concerns that may be associated with its properties may lead to future environmental investigations, which may result in the identification of additional environmental costs and liabilities. The magnitude of such additional liabilities and the costs of complying with environmental laws and containing or remediating contamination cannot be reasonably estimated due to:

- (i) the lack of specific technical information available with respect to many sites;
- (ii) the absence of any government authority, third-party orders, or claims with respect to particular sites;
- (iii) the potential for new or changed laws and regulations and for development of new remediation technologies and uncertainty regarding the timing of the work with respect to particular sites;
- (iv) the ability to recover costs from any third parties with respect to particular sites; and

therefore, the likelihood of any such costs being incurred or whether such costs would be material to the Company cannot be determined at this time. There can thus be no assurance that material liabilities or costs related to environmental matters will not be incurred in the future, or will not have a material adverse effect on the Company's financial position or results of operations in a particular quarter or fiscal year, or that the Company's liquidity will not be adversely impacted by such environmental liabilities or costs. Although the effect on operating results and liquidity cannot be reasonably estimated, management believes, based on current information, that environmental matters will not have a material adverse effect on the Company's financial condition or competitive position. Costs related to any future remediation will be accrued in the year in which they become known.

As at September 30, 2007, the Company had aggregate accruals for environmental costs of \$109 million, of which \$18 million was recorded as a current liability (\$131 million, of which \$25 million was recorded as a current liability as at December 31, 2006).

### D. Guarantees and indemnifications

In the normal course of business, the Company enters into agreements that may involve providing certain guarantees or indemnifications to third parties and others, which may extend beyond the term of the agreement. These include, but are not limited to, residual value guarantees on operating leases, standby letters of credit and surety and other bonds, and indemnifications that are customary for the type of transaction or for the railway business.

The Company is required to recognize a liability for the fair value of the obligation undertaken in issuing certain guarantees on the date the guarantee is issued or modified. In addition, where the Company expects to make a payment in respect of a guarantee, a liability will be recognized to the extent that one has not yet been recognized.

#### (i) Guarantee of residual values of operating leases

The Company has guaranteed a portion of the residual values of certain of its assets under operating leases with expiry dates between 2007 and 2017, for the benefit of the lessor. If the fair value of the assets, at the end of their respective lease term, is less than the fair value, as estimated at the inception of the lease, then the Company must, under certain conditions, compensate the lessor for the shortfall. At September 30, 2007, the maximum exposure in respect of these guarantees was \$141 million. There are no recourse provisions to recover any amounts from third parties.

#### (ii) Other guarantees

The Company has granted irrevocable standby letters of credit and surety and other bonds, issued by highly rated financial institutions, to third parties to indemnify them in the event the Company does not perform its contractual obligations. As at September 30, 2007, the maximum potential liability under these guarantees was \$459 million, of which \$384 million was for workers' compensation and other employee benefits and \$75 million was for equipment under leases and other. During 2007, the Company has granted guarantees for which no liability has been recorded, as the majority relates to the Company's future performance.

As at September 30, 2007 the Company had not recorded any additional liability with respect to these guarantees, as the Company does not expect to make any additional payments associated with these guarantees. The majority of the guarantee instruments mature at various dates between 2007 and 2010.

### (iii) General indemnifications

In the normal course of business, the Company has provided indemnifications, customary for the type of transaction or for the railway business, in various agreements with third parties, including indemnification provisions where the Company would be required to indemnify third parties and others. Indemnifications are found in various types of

contracts with third parties which include, but are not limited to, (a) contracts granting the Company the right to use or enter upon property owned by third parties such as leases, easements, trackage rights and sidetrack agreements; (b) contracts granting rights to others to use the Company's property, such as leases, licenses and easements; (c) contracts for the sale of assets and securitization of accounts receivable; (d) contracts for the acquisition of services; (e) financing agreements; (f) trust indentures, fiscal agency agreements, underwriting agreements or similar agreements relating to debt or equity securities of the Company and engagement agreements with financial advisors; (g) transfer agent and registrar agreements in respect of the Company's securities; (h) trust and other agreements relating to pension plans and other plans, including those establishing trust funds to secure payment to certain officers and senior employees of special retirement compensation arrangements; (i) pension transfer agreements; (j) master agreements with financial institutions governing derivative transactions; and (k) settlement agreements with insurance companies or other third parties whereby such insurer or third party has

been indemnified for any present or future claims relating to insurance policies, incidents or events covered by the settlement agreements. To the extent of any actual claims under these agreements, the Company maintains provisions for such items, which it considers to be adequate. Due to the nature of the indemnification clauses, the maximum exposure for future payments may be material. However, such exposure cannot be determined with certainty.

The Company has entered into various indemnification contracts with third parties for which the maximum exposure for future payments cannot be determined with certainty. As a result, the Company was unable to determine the fair value of these guarantees and accordingly, no liability was recorded. There are no recourse provisions to recover any amounts from third parties.

#### Note 8 – Income taxes

In the third quarter of 2007, the enactment of a new Michigan income-based business tax to replace the single business tax was shortly followed by the enactment of an additional bill, which allows for future deductions equal to the net taxable temporary differences existing at the beginning of 2008. Therefore, there was no impact on the deferred income tax liability.

For the three and nine months ended September 30, 2007, the Company recorded deferred income tax recoveries of \$14 million and \$44 million, respectively, in the Consolidated Statement of Income, for the enactment of corporate income tax rate changes in Canada and net capital losses arising from a reorganization of certain subsidiaries.

For the nine months ended September 30, 2006, the Company recorded a deferred income tax recovery of \$250 million in the Consolidated Statement of Income, resulting primarily from the enactment of lower corporate income tax rates in Canada.

### Note 9 - Earnings per share

The following table provides a reconciliation between basic and diluted earnings per share:

	Three months ended September 30				Nine months ended September 30			
In millions, except per share data		2007		2006		2007		2006
Net income	\$	485	\$	497	\$	1,325	\$	1,588
Weighted-average shares outstanding Effect of stock options Weighted-average diluted shares outstanding		499.7 6.7 506.4		522.5 7.7 530.2		505.0 7.1 512.1		529.5 8.5 538.0
Basic earnings per share Diluted earnings per share	<b>\$</b> <b>\$</b>	0.97 0.96	\$ \$	0.95 0.94	<b>\$</b>	2.62 2.59	\$ \$	3.00 2.95

The weighted-average number of stock options that were not included in the calculation of diluted earnings per share, as their inclusion would have had an anti-dilutive impact, was nil and 0.1 million for the three and nine months ended

September 30, 2007, respectively, and 0.2 million, respectively, for the corresponding periods in 2006.

### Note 10 - Investment in English Welsh and Scottish Railway (EWS)

In July 2007, Germany's state-owned railway, Deutsche Bahn AG, entered into an agreement to acquire all of the shares of EWS, a company that provides most of the rail freight services in Great Britain and operates freight trains through the English Channel Tunnel, and in which the Company has a 32% ownership interest. The acquisition is subject to approval by the European Commission, which is expected in the fourth quarter of 2007. The final purchase price is subject to the resolution of certain items, for which funds will be placed in escrow for a period of up to two years. The Company's share of the net after-tax cash proceeds is estimated to be \$85 million, before the ultimate resolution of the items mentioned above. The proceeds of disposition are expected to exceed the Company's carrying value of the investment. The Company's investment in EWS has been reclassified to Other current assets.

### **Note 11 - Sale of Central Station Complex**

In September 2007, CN reached an agreement with Homburg Invest Inc., to sell its Central Station Complex in Montreal. Under the agreement, CN will enter into long-term arrangements to lease back its corporate headquarters building and the Central Station railway passenger facilities. The transaction, subject to customary closing requirements and regulatory approvals, will generate proceeds of \$355 million before any transaction costs for the Company and is expected to be finalized by the end of the current year. The book value of the assets being sold, excluding assets that will be accounted for as capital leases, has been reclassified to Other current assets. The proceeds of disposition are expected to exceed the Company's net book value of the underlying assets. Any gain resulting from the sale and leaseback of the corporate headquarters building and the Central Station railway passenger facilities will be deferred and amortized over the shorter of the lease period and the life of the assets.

# CANADIAN NATIONAL RAILWAY COMPANY SELECTED RAILROAD STATISTICS (U.S. GAAP)

	Three months ended September 30		Nine month Septemb	
	2007	2006	2007	2006
		(Unauc	lited)	
Statistical operating data				
Rail freight revenues (\$ millions)	1,821	1,857	5,423	5,430
Gross ton miles (GTM) (millions)	88,498	88,880	258,583	264,565
Revenue ton miles (RTM) (millions)	46,481	47,066	136,997	139,644
Carloads (thousands)	1,204	1,241	3,539	3,678
Route miles (includes Canada and the U.S.)	20,219	19,919	20,219	19,919
Employees (end of period)	22,325	21,681	22,325	21,681
Employees (average for the period)	22,262	21,670	21,764	21,663
Productivity Operating ratio (%) Pail fraight revenue per PTM (cents)	62.0 3.92	58.5	64.1 3.96	61.6 3.89
Rail freight revenue per RTM (cents)		3.95		
Rail freight revenue per carload (\$)	1,512 1.42	1,496	1,532 1.48	1,476
Operating expenses per GTM (cents)	0.50	1.34 0.47	0.53	1.38
Labor and fringe benefits expense per GTM (cents)				0.51
GTMs per average number of employees (thousands) Diesel fuel consumed (U.S. gallons in millions)	3,975 96	4,102 96	11,881 290	12,213 300
Average fuel price (\$/U.S. gallon) (1)	2.39	2.33	2.29	2.12
	922	2.33 926	892	882
GTMs per U.S. gallon of fuel consumed	922	920	892	002
Safety indicators				
Injury frequency rate per 200,000 person hours (2)	2.2	2.3	1.8	2.1
Accident rate per million train miles (2)	3.0	2.8	2.4	2.3
Financial ratio	9.55		• • •	
Debt to total capitalization ratio (% at end of period)	36.8	36.5	36.8	36.5

 $<sup>(1)\ \ 2006\</sup> includes\ the\ impact\ of\ the\ Company's\ fuel\ hedging\ program.$ 

Certain of the 2006 comparative figures have been reclassified in order to be consistent with the 2007 presentation (see Note 1 of the Company's unaudited Interim Consolidated Financial Statements). Certain statistical data and related productivity measures are based on estimated data available at such time and are subject to change as more complete information becomes available.

<sup>(2)</sup> Based on Federal Railroad Administration (FRA) reporting criteria.

# CANADIAN NATIONAL RAILWAY COMPANY SUPPLEMENTARY INFORMATION (U.S. GAAP)

	Three months ended September 30 Nine month			nths ended September 30				
	Timee month	s chaca septi	Variance	Time month	s chaca septer	Variance		
			Fav			Fav		
	2007	2006	(Unfav)	2007	2006	(Unfav)		
	2007	2000	(Unaud		2000	(Omav)		
Revenues (in millions of			(Onana	iica)				
dollars)								
Petroleum and chemicals	317	298	6%	920	871	6%		
Metals and minerals	208	226	(8%)	631	643	(2%)		
Forest products	392	450	(13%)	1,216	1,333	(9%)		
Coal	99	93	6%	287	277	4%		
Grain and fertilizers	330	309	7%	961	907	6%		
Intermodal	361	369	(2%)	1,020	1,041	(2%)		
Automotive	114	112	2%	388	358	8%		
Other revenue	202	175	15%	533	499	7%		
	2,023	2,032	-	5,956	5,929	-		
Revenue ton miles	·			·				
(millions)								
Petroleum and chemicals	8,369	8,049	4%	24,288	23,938	1%		
Metals and minerals	4,301	4,611	(7%)	12,414	13,441	(8%)		
Forest products	10,021	10,874	(8%)	30,652	32,439	(6%)		
Coal	3,500	3,500	-	10,344	10,518	(2%)		
Grain and fertilizers	11,241	10,839	4%	32,809	32,305	2%		
Intermodal	8,339	8,487	(2%)	24,114	24,685	(2%)		
Automotive	710	706	1%	2,376	2,318	3%		
	46,481	47,066	(1%)	136,997	139,644	(2%)		
Rail freight revenue /	,	,	,	,	,	, ,		
RTM (cents)								
Total rail freight								
revenue per RTM	3.92	3.95	(1%)	3.96	3.89	2%		
Commodity groups:			,					
Petroleum and chemicals	3.79	3.70	2%	3.79	3.64	4%		
Metals and minerals	4.84	4.90	(1%)	5.08	4.78	6%		
Forest products	3.91	4.14	(6%)	3.97	4.11	(3%)		
Coal	2.83	2.66	6%	2.77	2.63	5%		
Grain and fertilizers	2.94	2.85	3%	2.93	2.81	4%		
Intermodal	4.33	4.35	-	4.23	4.22	-		
Automotive	16.06	15.86	1%	16.33	15.44	6%		
Carloads (thousands)								
Petroleum and chemicals	153	152	1%	448	445	1%		
Metals and minerals	257	270	(5%)	<b>749</b>	778	(4%)		
Forest products	147	165	(11%)	450	513	(12%)		
Coal	90	99	(9%)	275	317	(13%)		
Grain and fertilizers	152	150	1%	439	437	-		
Intermodal	343	348	(1%)	978	994	(2%)		

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Automotive	62	57	9%	200	194	3%
	1,204	1,241	(3%)	3,539	3,678	(4%)
Rail freight revenue /						
carload (dollars)						
Total rail freight						
revenue per carload	1,512	1,496	1%	1,532	1,476	4%
Commodity groups:						
Petroleum and chemicals	2,072	1,961	6%	2,054	1,957	5%
Metals and minerals	809	837	(3%)	842	826	2%
Forest products	2,667	2,727	(2%)	2,702	2,598	4%
Coal	1,100	939	17%	1,044	874	19%
Grain and fertilizers	2,171	2,060	5%	2,189	2,076	5%
Intermodal	1,052	1,060	(1%)	1,043	1,047	-
Automotive	1,839	1,965	(6%)	1,940	1,845	5%

Certain of the 2006 comparative figures have been reclassified in order to be consistent with the 2007 presentation (see Note 1 of the Company's unaudited Interim Consolidated Financial Statements). Such statistical data and related productivity measures are based on estimated data available at such time and are subject to change as more complete information becomes available.

## CANADIAN NATIONAL RAILWAY COMPANY NON-GAAP MEASURES - unaudited

#### Adjusted performance measures

During the three months ended September 30, 2007, the Company reported adjusted net income of \$471 million, or \$0.93 per diluted share, excluding the impact of a net deferred income tax recovery of \$14 million (\$0.03 per diluted share) that resulted from the enactment of corporate income tax rate changes in Canada and net capital losses arising from a reorganization of certain subsidiaries. During the nine months ended September 30, 2007, the Company reported adjusted net income of \$1,281 million, or \$2.50 per diluted share, excluding the impact of a net deferred income tax recovery of \$44 million (\$0.09 per diluted share) that resulted from the enactment of lower corporate income tax rates in Canada and net capital losses arising from a reorganization of certain subsidiaries.

During the nine months ended September 30, 2006, the Company reported adjusted net income of \$1,338 million, or \$2.49 per diluted share, excluding the impact of a second-quarter deferred income tax recovery of \$250 million (\$0.46 per diluted share) that resulted primarily from the enactment of lower corporate income tax rates in Canada.

Management believes that adjusted net income and adjusted earnings per share are useful measures of performance that can facilitate period-to-period comparisons, as they exclude items such as deferred income tax adjustments, that do not necessarily arise as part of the normal day-to-day operations of the Company and could distort the analysis of trends in business performance. The exclusion of such items in adjusted net income and adjusted earnings per share does not, however, imply that such items are necessarily non-recurring. These adjusted measures do not have any standardized meaning prescribed by GAAP and may, therefore, not be comparable to similar measures presented by other companies. The reader is advised to read all information provided in the Company's Interim Consolidated Financial Statements and Notes thereto. The following tables provide a reconciliation of net income and earnings per share, as reported for the three and nine months ended September 30, 2007 and 2006, to the adjusted performance measures presented herein.

				onths end per 30, 20 Tax		Nine months ended September 30, 2007 Tax						
In millions, except per share data	R	eported a	adjus	stments	A	djusted	ŀ	Reported a	adju	stments	A	djusted
Revenues	\$	2,023	\$	_	\$	2,023	\$	5,956	\$	_	\$	5,956
Operating expenses		1,255	·	_	·	1,255	·	3,816		_	·	3,816
Operating income		768		_		768		2,140		_		2,140
Interest expense		(78)		_		(78)		(251)		_		(251)
Other income		2		_		2		7		_		7
Income before income taxes		692		_		692		1,896		_		1,896
Income tax expense		(207)		(14)		(221)		(571)		(44)		(615)
Net income	\$	485	\$	(14)	\$	471	\$	1,325	\$	(44)	\$	1,281
Basic earnings per share	\$	0.97	\$	(0.03)		0.94	\$	2.62	\$	(0.09)		2.53
Diluted earnings per share	\$	0.96	\$	(0.03)		0.93	\$	2.59	\$	(0.09)		2.50
				onths ender 30, 200 Tax						onths end per 30, 20 Tax		
In millions, except per share data	R	eported a	adjus		A	djusted	I	Reported a	adju		A	djusted
Revenues	\$	2.032	\$	_	\$	2.032	\$	5,929	\$	_	\$	5.929

Operating expenses	1,188	-	1,188	3,655	-	3,655
Operating income	844	-	844	2,274	-	2,274
Interest expense	(82)	-	(82)	(232)	-	(232)
Other loss	(10)	-	(10)	(16)	-	(16)
Income before income taxes	752	-	752	2,026	-	2,026
Income tax expense	(255)	-	(255)	(438)	(250)	(688)
Net income	\$ 497	\$ -	\$ 497	\$ 1,588	\$ (250) \$	1,338
Basic earnings per share	\$ 0.95	\$ -	\$ 0.95	\$ 3.00	\$ (0.48) \$	2.52
Diluted earnings per share	\$ 0.94	\$ -	\$ 0.94	\$ 2.95	\$ (0.46) \$	2.49

## CANADIAN NATIONAL RAILWAY COMPANY NON-GAAP MEASURES - unaudited

#### Free cash flow

The Company generated \$142 million and \$193 million of free cash flow for the three and nine months ended September 30, 2007, compared to \$391 million and \$1,131 million for the same periods in 2006. Free cash flow does not have any standardized meaning prescribed by GAAP and therefore, may not be comparable to similar measures presented by other companies. The Company believes that free cash flow is a useful measure of performance as it demonstrates the Company's ability to generate cash after the payment of capital expenditures and dividends. The Company defines free cash flow as cash provided from operating activities, excluding changes in the accounts receivable securitization program, less cash used by investing activities, and after the payment of dividends, calculated as follows:

	Three mon Septem		Nine months ended September 30			
In millions	2007		2006	2007		2006
Cash provided from operating activities Cash used by investing activities Cash provided before financing activities	\$ 430 (336) 94	\$	854 <b>\$</b> (378) 476	1,432 (871) 561	\$	1,878 (865) 1,013
Adjustments: Change in accounts receivable securitization Dividends paid Free cash flow	\$ 152 (104) 142	\$	(85) 391 <b>\$</b>	(52) (316) 193	\$	375 (257) 1,131

Item 3

## CANADIAN NATIONAL RAILWAY COMPANY MANAGEMENT'S DISCUSSION AND ANALYSIS (U.S. GAAP)

Management's discussion and analysis (MD&A) relates to the financial condition and results of operations of Canadian National Railway Company, together with its wholly-owned subsidiaries, collectively "CN" or "the Company." Canadian National Railway Company's common shares are listed on the Toronto and New York stock exchanges. Except where otherwise indicated, all financial information reflected herein is expressed in Canadian dollars and determined on the basis of United States generally accepted accounting principles (U.S. GAAP). The Company's objective is to provide meaningful and relevant information reflecting the Company's financial condition and results of operations. In certain instances, the Company may make reference to certain non-GAAP measures that, from management's perspective, are useful measures of performance. The reader is advised to read all information provided in the MD&A in conjunction with the Company's 2007 unaudited Interim Consolidated Financial Statements and Notes thereto, as well as the 2006 Annual MD&A.

### **Business profile**

CN is engaged in the rail and related transportation business. CN's network of approximately 20,200 route miles of track spans Canada and mid-America, connecting three coasts: the Atlantic, the Pacific and the Gulf of Mexico. CN's extensive network, in addition to co-production arrangements, routing protocols, marketing alliances, and interline agreements, provide CN customers access to all three North American Free Trade Agreement (NAFTA) nations.

CN's rail freight revenues are derived from seven commodity groups representing a diversified and balanced portfolio of goods transported between a wide range of origins and destinations. This product and geographic diversity positions the Company well to face economic fluctuations and enhances its potential for growth opportunities. In 2006, no individual commodity group accounted for more than 22% of revenues (24% of freight revenues). From a geographic standpoint, 20% of revenues came from United States (U.S.) domestic traffic, 32% from transborder traffic, 23% from Canadian domestic traffic and 25% from overseas traffic.<sup>(1)</sup> The Company originates approximately 87% of traffic moving along its network, which allows it both to capitalize on service advantages and build on opportunities to efficiently use assets.

(1) Revised to reflect final destinations.

### Corporate organization

The Company manages its rail operations in Canada and the United States as one business segment. Financial information reported at this level, such as revenues, operating income and cash flow from operations, is used by the Company's corporate management in evaluating financial and operational performance and allocating resources across CN's network. The Company's strategic initiatives, which drive its operational direction, are developed and managed centrally by corporate management and are communicated to its regional activity centers (the Western Region, Eastern Region and Southern Region), whose role is to manage the day-to-day service requirements of their respective territories, control direct costs incurred locally, and execute the corporate strategy and operating plan established by corporate management.

See Note 16 – Segmented information, to the Company's 2006 Annual Consolidated Financial Statements for additional information on the Company's corporate organization, as well as selected financial information by geographic area.

### Strategy overview

CN's focus is on running a safe and efficient railroad. While remaining at the forefront of the rail industry, CN's goal is to be internationally regarded as one of the best-performing transportation companies.

CN's commitment is the creation of value for both its customers and shareholders. By providing quality and cost-effective service, CN seeks to create value for its customers. By striving for sustainable financial performance through profitable growth, solid free cash flow and a high return on investment, CN seeks to deliver increased shareholder value.

CN has a unique business model, which is anchored on five key principles: providing quality service, controlling costs, focusing on asset utilization, committing to safety, and developing people. "Precision railroading" is at the core of CN's business model. It is a highly disciplined process whereby CN handles individual rail shipments according to a specific trip plan and manages all aspects of railroad operations to meet customer commitments efficiently and profitably.

Precision railroading demands discipline to execute the trip plan, the relentless measurement of results, and the use of such results to generate further execution improvements. Precision railroading increases velocity, improves reliability, lowers costs, enhances asset utilization and, ultimately, helps the Company grow the top line. It has been a key contributor to CN's continued earnings growth and improved return.

The Company sees further opportunities to grow the business and improve productivity. While the slowdown in the economy has affected CN in specific markets such as key forest products and construction materials, there are several opportunities that extend beyond business-cycle considerations. In Intermodal, the opening of the Prince Rupert Intermodal Terminal in the third quarter of 2007 will allow CN to leverage the potential of the growing container trade between Asia and North America. In Bulk, the Company expects to continue to benefit from increased resource demand, particularly as it relates to recent coal mine expansion. In Merchandise, the Company sees growth potential for a number of commodities, particularly pipes, machinery and equipment, condensate and other commodities associated with oil and gas development in western Canada. While there may be a risk of recession in the U.S. economy, the Company's assumption is that positive economic conditions in North America and globally will continue.

In the first quarter of 2007, the Company set up CN WorldWide North America, a new operating entity, to more effectively manage integrated transportation solutions for customers and grow its rail business. With this new entity, the Company intends to expand the scope and scale of its existing non-rail capabilities such as warehousing and distribution, customs services, truck brokerage and supply chain visibility tools across North America. CN WorldWide North America also plans to provide a number of new offerings to its service portfolio, including retail intermodal trucking services in the United States and freight forwarding within North America. The expansion of these non-rail transportation services, in combination with the Company's rail service, will give the Company the opportunity to strengthen its transportation service offerings and provide more seamless solutions to its customers.

The opportunities to further improve productivity extend across all functions in the organization. In Transportation, the Company is aiming to continue to increase productivity on the track and in the yards. Yard throughput is being improved through SmartYard, an innovative use of real-time traffic information to sequence cars effectively and get them out on the line more quickly in the face of constantly changing conditions. In Engineering, the Company is working to increase the productivity of its field forces, again through better use of traffic information and, as a result, better management of its engineering forces on the track. The Company also intends to maintain a solid focus on reducing accidents and related costs, and also costs for legal claims and health care.

CN's capital programs support the Company's commitment to the five key principles and its ability to grow the business profitably. In 2007, CN plans to invest approximately \$1.6 billion on capital programs; of which, approximately \$1 billion is targeted towards track infrastructure to maintain a safe railway and to improve the productivity and fluidity of the network, and includes the replacement of rail, ties, and other track materials, as well as the improvement of bridges. This amount also includes funds for strategic initiatives, such as siding extensions to accommodate container traffic from the Prince Rupert Intermodal Terminal, the addition of new siding capacity between Winnipeg and Chicago, the upgrade of the Company's freight car classification yard in Memphis, Tennessee,

and additional enhancements to the track infrastructure in western Canada to take advantage of growth prospects in North American trade with Asia and the boom in the west.

CN's equipment spending, targeted to reach approximately \$350 million, is intended to develop growth opportunities and to improve the quality of the fleet to meet customer requirements. This expenditure includes the acquisition of new fuel-efficient locomotives and freight cars, as well as improvements to the existing fleet. CN also expects to invest approximately \$250 million on facilities to grow the business, including transloads and distribution centers, on information technology to improve service and operating efficiency, and on other projects to increase productivity.

The Company's commitment to safety is reflected in the wide range of initiatives that CN is pursuing and the size of its capital programs. Comprehensive plans are in place addressing the issues of safety, security, employee well-being and environmental management. CN's Integrated Safety Plan is the framework for putting safety at the center of its day-to-day operations. This proactive plan is designed to minimize risk and drive continuous improvement in the reduction of injuries and accidents, is fully supported by senior management, and engages employees at all levels of the organization.

Environmental protection is also an integral part of CN's day-to-day activities. A combination of key resource people, training, policies, monitoring and environmental assessments helps to ensure that the Company's operations comply with CN's Environmental Policy, a copy of which is available on CN's website.

CN's ability to develop the best railroaders in the industry has been a key contributor to the Company's success. CN recognizes that without the right people – no matter how good a service plan or business model a company may have – it will not be able to fully execute. The Company is focused on recruiting the right people, developing employees with the right skills, motivating them to do the right thing, and training them to be the future leaders of the Company.

The forward-looking statements provided in the above section and in other parts of this MD&A are subject to risks and uncertainties that could cause actual results or performance to differ materially from those expressed or implied in such statements and are based on certain factors and assumptions which the Company considers reasonable, about events, developments, prospects and opportunities that may not materialize or that may be offset entirely or partially by other events and developments. See the Business risks section of this MD&A for assumptions and risk factors affecting such forward-looking statements.

#### Financial and statistical highlights

		Three mor			Nine months ended September 30					
\$ in millions, except per share data, or unless otherwise indicated		2007		2006 <sup>(b)</sup>		2007		2006 <sup>(b)</sup>		
Financial results				(Una	udited)					
Revenues	\$	2,023	\$	2,032	\$	5,956	\$	5,929		
Operating income	Ф \$	768	\$ \$	2,032 844	\$	2,140	\$ \$	2,274		
Net income (a)	\$	485	\$	497	\$ \$	1,325	\$	1,588		
Operating ratio		62.0%		58.5%		64.1%		61.6%		
Basic earnings per share (a)	\$	0.97	\$	0.95	\$	2.62	\$	3.00		
Diluted earnings per share (a)	\$	0.96	\$	0.94	\$	2.59	\$	2.95		
Dividend declared per share	\$	0.2100	\$	0.1625	\$	0.6300	\$	0.4875		
Financial position										
Total assets	\$	22,905	\$	22,675	\$	22,905	\$	22,675		
Total long-term financial liabilities	\$	11,692	\$	11,522	\$	11,692	\$	11,522		
Statistical operating data and productivity measures										
Employees (average for the period) Gross ton miles (GTM) per average number of		22,262		21,670		21,764		21,663		
employees (thousands)		3,975		4,102		11,881		12,213		

GTMs per U.S. gallon of fuel consumed

922

926

892

882

(a) The three and nine months ended September 30, 2007 include deferred income tax recoveries of \$14 million (\$0.03 per basic or diluted share) and \$44 million (\$0.09 per basic or diluted share), respectively, resulting from the enactment of corporate income tax rate changes in Canada and net capital losses arising from a reorganization of certain subsidiaries. The nine months ended September 30, 2006 includes a second-quarter deferred income tax recovery of \$250 million (\$0.48 per basic share or \$0.46 per diluted share), resulting primarily from the enactment of lower corporate income tax rates in Canada.

(b) Certain of the 2006 comparative figures have been reclassified in order to be consistent with the 2007 presentation (see the Revenue reclassification section of this MD&A).

#### **Financial results**

### Third quarter and first nine months of 2007 compared to corresponding periods in 2006

Third quarter 2007 net income was \$485 million, a decrease of \$12 million, or 2%, when compared to the same period in 2006, with diluted earnings per share of \$0.96, which includes deferred income tax recoveries of \$14 million (\$0.03 per basic or diluted share), as discussed herein. Revenues for the third quarter decreased by \$9 million to \$2,023 million, remaining relatively flat when compared to the same period in 2006, mainly due to the translation impact of a stronger Canadian dollar on U.S. dollar-denominated revenues, lower fuel surcharge revenues as a result of a decrease in the applicable year-over-year oil prices and weaknesses in specific markets, particularly forest products. These decreases were partly offset by freight rate increases, an overall improvement in traffic mix, driven primarily by extended routings, and volume growth in Canadian coal, grain and fertilizers, petroleum and chemicals and automotive. Operating expenses for the three months ended September 30, 2007 increased by \$67 million, or 6%, to \$1,255 million, mainly due to increased labor and fringe benefits, fuel, equipment rents and casualty and other expenses, which were partly offset by the translation impact of a stronger Canadian dollar. The operating ratio, defined as operating expenses as a percentage of revenues, was 62.0% in the current quarter compared to 58.5% in the third quarter of 2006, a 3.5-point increase.

Net income for the nine months ended September 30, 2007 was \$1,325 million, a decrease of \$263 million, or 17%, when compared to the same period in 2006, with diluted earnings per share of \$2.59, which includes deferred income tax recoveries of \$44 million (\$0.09 per basic or diluted share), as discussed herein. Net income for the nine months ended September 30, 2006, of \$1,588 million, or \$2.95 of diluted earnings per share, included a second-quarter deferred income tax recovery of \$250 million (\$0.48 per basic share or \$0.46 per diluted share), as discussed herein. Revenues for the first nine months of 2007 increased by \$27 million to \$5,956 million, remaining relatively flat when compared to 2006, as freight rate increases and an overall improvement in traffic mix were largely offset by the impact of the first quarter United Transportation Union (UTU) strike and adverse weather conditions, operational challenges, primarily in western Canada, the translation impact of a stronger Canadian dollar on U.S. dollar-denominated revenues, lower fuel surcharge revenues as a result of a decrease in the applicable year-over-year oil prices, and weakness in specific markets, particularly forest products. For the first nine months of 2007, operating expenses increased by \$161 million, or 4%, to \$3,816 million, mainly due to increased fuel, equipment rents and purchased services and material expenses, which were partly offset by the translation impact of a stronger Canadian dollar and lower casualty and other expenses. The nine-month operating ratio was 64.1% compared to 61.6%, a 2.5-point increase.

In addition to the weather conditions in the first quarter and operational challenges in the second quarter, the Company's results in the first nine months of 2007 included the impact of a first quarter 2007 strike by 2,800 members of the UTU in Canada for which the Company estimates that the impact on first quarter 2007 operating income and net income approximated \$50 million and \$35 million, respectively (\$0.07 per basic or diluted share).

The strengthening of the Canadian dollar relative to the U.S. dollar, which affected the conversion of the Company's U.S. dollar-denominated revenues and expenses, did not have a significant effect on net income.

#### Revenues

Three months ended September												
	30 Nine months ended Septem											
In millions, unless otherwise indicated		2007		2006	%		2007		2006	%		
					(Unaua	lited	!)					
Rail freight revenue	\$	1,821	\$	1,857	(2%)	\$	5,423	\$	5,430	-		
Other revenue		202		175	15%		533		499	7%		
Total revenues	\$	2,023	\$	2,032	-	\$	5,956	\$	5,929	-		
Rail freight revenue:												
Petroleum and chemicals	\$	317	\$	298	6%	\$	920	\$	871	6%		
Metals and minerals		208		226	(8%)		631		643	(2%)		
Forest products		392		450	(13%)		1,216		1,333	(9%)		
Coal		99		93	6%		287		277	4%		
Grain and fertilizers		330		309	7%		961		907	6%		
Intermodal		361		369	(2%)		1,020		1,041	(2%)		
Automotive		114		112	2%		388		358	8%		
Total rail freight revenue	\$	1,821	\$	1,857	(2%)	\$	5,423	\$	5,430	-		
Total revenue ton miles (RTM)		46,481		47,066	(1%)	1	36,997	1	139,644	(2%)		
Rail freight revenue/RTM (cents)		3.92		3.95	(1%)		3.96		3.89	2%		

Certain of the 2006 comparative figures have been reclassified in order to be consistent with the 2007 presentation (see the Revenue reclassification section of this MD&A).

Revenues for the quarter ended September 30, 2007 decreased by \$9 million to \$2,023 million, remaining relatively flat when compared to 2006. Revenues for the first nine months of 2007 increased by \$27 million to \$5,956 million, remaining relatively flat when compared to 2006. The decrease in the third quarter was mainly driven by the translation impact of a stronger Canadian dollar on U.S. dollar-denominated revenues, lower fuel surcharge revenues as a result of a decrease in the applicable year-over-year oil prices and weaknesses in specific markets, particularly forest products. These decreases were partially offset by freight rate increases, an overall improvement in traffic mix, driven primarily by extended routings, and volume growth in Canadian coal, grain and fertilizers, petroleum and chemicals and automotive. The increase in the first nine months of the year was mainly due to freight rate increases and an overall improvement in traffic mix. Largely offsetting the increase was the impact of the first quarter UTU strike and adverse weather conditions, operational challenges, primarily in western Canada, the translation impact of a stronger Canadian dollar on U.S. dollar-denominated revenues, lower fuel surcharge revenues as a result of a decrease in the applicable year-over-year oil prices, and weakness in specific markets, particularly forest products.

Revenue ton miles (RTMs), measuring the relative weight and distance of rail freight transported by the Company, decreased by 1% in the third quarter and 2% in the first nine months of 2007 when compared to the same periods in 2006. For the third quarter and first nine months of the year, rail freight revenue per revenue ton mile, a measurement of yield defined as revenue earned on the movement of a ton of freight over one mile, decreased by 1% and increased by 2%, respectively, when compared to the same periods in 2006. For the current quarter, the decrease in revenue per revenue ton mile was largely driven by the translation impact of a stronger Canadian dollar on U.S. dollar-denominated revenues, offset partially by freight rate increases. For the first nine months of 2007, the increase

in revenue per revenue ton mile was largely due to freight rate increases, partly offset by lower fuel surcharge revenues and the translation impact of a stronger Canadian dollar on U.S. dollar-denominated revenues.

#### **Petroleum and chemicals**

	Τ	hree mor	ended Septer	nber 30	Nine months ended September 30					
		2007		2006	%	2007		2006	%	
Revenues (millions)	\$	317	\$	298	6%	\$ 920	\$	871	6%	
RTMs (millions)		8,369		8,049	4%	24,288		23,938	1%	
Revenue/RTM (cents)		3.79		3.70	2%	3.79		3.64	4%	

Petroleum and chemicals comprises a wide range of commodities, including chemicals, sulfur, plastics, petroleum products and liquefied petroleum gas products. The primary markets for these commodities are within North America, and as such, the performance of this commodity group is closely correlated with the North American economy. Most of the Company's petroleum and chemicals shipments originate in the Louisiana petrochemical corridor between New Orleans and Baton Rouge; in northern Alberta, which is a major center for natural gas feedstock and world scale petrochemicals and plastics; and in eastern Canadian regional plants. These shipments are destined for customers in Canada, the United States and overseas. Revenues for this commodity group increased by \$19 million, or 6%, for the third quarter and \$49 million, or 6%, for the first nine months of 2007 when compared to the same periods in 2006. The third quarter benefited from freight rate increases, higher volumes across several commodities, including petroleum products, liquefied petroleum gas, molten sulfur, particularly to the U.S., and condensate and methanol movements in western Canada. These gains were partly offset by the translation impact of a stronger Canadian dollar, lower fuel surcharge revenues, reduced volumes of plastic feedstocks, primarily due to a customer plant closure, and reduced shipments of pulp and paper-related chemicals. The increase in the first nine months of 2007 was due to freight rate increases, increased volumes in petroleum products, driven by increased shipments of diesel in Canada and alternative fuels in the U.S., and the continued growth of condensate movements, both from the west coast of Canada and the U.S. These gains were partly offset by the translation impact of a stronger Canadian dollar, the impact of the first quarter UTU strike and adverse weather conditions, particularly on the movement of dry sulfur, and areas of market weakness for plastic feedstocks, driven largely by a customer plant closure, PVC plastics and chemicals. The revenue per revenue ton mile increase of 2% in the third quarter and 4% in the first nine months of 2007, was mainly due to freight rate increases and an improvement in traffic mix, partly offset by the translation impact of a stronger Canadian dollar and lower fuel surcharge revenues.

#### Metals and minerals

	T	hree moi	nths e	ended Septe	ember 30	Nine months ended September 30					
		2007		2006	%		2007		2006	%	
Revenues (millions)	\$	208	\$	226	(8%)	\$	631	\$	643	(2%)	
RTMs (millions)		4,301		4,611	(7%)		12,414		13,441	(8%)	
Revenue/RTM (cents)		4.84		4.90	(1%)		5.08		4.78	6%	

The metals and minerals commodity group consists primarily of nonferrous base metals, concentrates, iron ore, steel, construction materials, machinery and dimensional (large) loads. The Company provides unique rail access to aluminum, mining, steel and iron ore producing regions, which are among the most important in North America. This access, coupled with the Company's transload and port facilities, has made the Company a leader in the transportation of copper, lead, zinc, concentrates, iron ore, refined metals and aluminum. Mining, oil and gas development and non-residential construction are the key drivers for metals and minerals. Revenues for this commodity group decreased by \$18 million, or 8%, for the third quarter and \$12 million, or 2%, for the first nine months of 2007 when compared to the same periods in 2006. The third quarter decrease was mainly due to the translation impact of a

stronger Canadian dollar, softening demand in construction materials, particularly cement and roofing materials, and temporary shutdowns of mines in the iron ore segment due to maintenance requirements. Partly offsetting these decreases were freight rate increases, strong shipments of machinery and dimensional loads, increased volumes of steel slabs in eastern Canada and shipments of non-ferrous metals, particularly aluminum. The decrease for the first nine months of 2007 was driven by the translation impact of a stronger Canadian dollar, softer demand for construction materials, primarily caused by fewer shipments of cement and roofing materials, lower fuel surcharge revenues and iron ore production shutdowns. Partly offsetting these decreases were freight rate increases, strong shipments of machinery and dimensional loads and increased volumes of steel plates and steel slabs. Revenue per revenue ton mile decreased by 1% in the third quarter mainly due to the translation impact of a stronger Canadian dollar and lower fuel surcharge

revenues, partly offset by freight rate increases. For the first nine months of 2007, revenue per revenue ton mile increased by 6% mainly due to freight rate increases, which was partly offset by the translation impact of a stronger Canadian dollar and lower fuel surcharge revenues.

#### **Forest products**

	T	Three months ended September						Nine months ended September					
		30					30						
		2007		2006	%	2007		2006	%				
Revenues (millions)	\$	392	\$	450	(13%) \$	1,216	\$	1,333	(9%)				
RTMs (millions)		10,021		10,874	(8%)	30,652		32,439	(6%)				
Revenue/RTM (cents)		3.91		4.14	(6%)	3.97		4.11	(3%)				

The forest products commodity group includes various types of lumber, panels, paper, wood pulp and other fibers such as logs, recycled paper and wood chips. The Company has superior rail access to the western and eastern Canadian fiber-producing regions, which are among the largest fiber source areas in North America. In the United States, the Company is strategically located to serve both the Midwest and southern U.S. corridors with interline connections to other Class I railroads. The key drivers for the various commodities are: for newsprint, advertising lineage, non-print media and overall economic conditions, primarily in the United States; for fibers (mainly wood pulp), the consumption of paper in North American and offshore markets; and for lumber and panels, housing starts and renovation activities in the United States. Although demand for forest products can be cyclical, the Company's geographical advantages, unique tri-coastal access and product diversity tend to reduce the overall impact of market fluctuations. Revenues for this commodity group decreased by \$58 million, or 13%, for the third quarter and \$117 million, or 9%, for the first nine months of 2007 when compared to the same periods in 2006. The decrease in the third quarter was mainly due to reduced shipments as a result of weak market conditions and mill closures, the translation impact of a stronger Canadian dollar and lower fuel surcharge revenues. Partly offsetting these losses were improvements in traffic mix as a result of extended routings and freight rate increases. The decrease in the first nine months was mainly due to weak market conditions, lower fuel surcharge revenues, the translation impact of a stronger Canadian dollar and the impact of the first quarter UTU strike and adverse weather conditions. Partly offsetting these losses were improvements in traffic mix as a result of extended routings and freight rate increases. Revenue per revenue ton mile decreased by 6% in the third quarter and 3% in the first nine months of 2007, mainly due to a change in traffic mix, lower fuel surcharge revenues and the translation impact of a stronger Canadian dollar, which were partly offset by freight rate increases.

#### Coal

Three months ended September												
		30				Nine months ended Septembe						
		2007		2006	%	2007	2006	%				
Revenues (millions)	\$	99	\$	93	6%	<b>\$</b> 287	\$ 277	4%				
RTMs (millions)		3,500		3,500	-	10,344	10,518	(2%)				
Revenue/RTM (cents)		2.83		2.66	6%	2.77	2.63	5%				

The coal commodity group consists primarily of thermal grades of bituminous coal. Canadian thermal coal is delivered to power utilities primarily in eastern Canada, while in the United States, thermal coal is transported from mines served in southern Illinois, or from western U.S. mines via interchange with other railroads, to major utilities in

the Midwest and southeast United States. The coal business also includes the transport of Canadian metallurgical coal, which is largely exported via terminals on the west coast of Canada to steel producers. Revenues for this commodity group increased by \$6 million, or 6%, for the third quarter and by \$10 million, or 4%, for the first nine months of 2007 when compared to the same periods in 2006. For the third quarter, increased shipments of western Canadian coal, positive changes in traffic mix and freight rate increases were partly offset by reduced shipments of imported metallurgical coke to the U.S., the translation impact of a stronger Canadian dollar and the cessation of certain short-haul U.S. coal shipments. The increase in the first nine months was mainly due to increased shipments of metallurgical coal in western Canada, largely driven by a new mine start-up, positive changes in traffic mix and freight rate increases. Partly offsetting these gains were the impact of the first quarter UTU strike and adverse weather conditions, reduced shipments of imported metallurgical coke to the U.S., and the cessation of certain short-haul U.S. coal shipments. The revenue per revenue ton mile increased by 6% in the third

quarter and 5% in the first nine months of 2007, mainly due to a change in traffic mix and freight rate increases, which were partly offset by the translation impact of a stronger Canadian dollar.

#### **Grain and fertilizers**

	T	ontl	ns ended Se	Nine months ended September				
				30				
		2007		2006	%	2007	2006	%
Revenues (millions)	\$	330	\$	309	7%	961	\$ 907	6%
RTMs (millions)		11,241		10,839	4%	32,809	32,305	2%
Revenue/RTM (cents)		2.94		2.85	3%	2.93	2.81	4%

The grain and fertilizers commodity group depends primarily on crops grown and fertilizers processed in western Canada and the U.S. Midwest. The grain segment consists of three primary segments: food grains (mainly wheat, oats and malting barley), feed grains (including feed barley, feed wheat, and corn), and oilseeds and oilseed products (primarily canola seed, oil and meal, and soybeans). Production of grain varies considerably from year to year, affected primarily by weather conditions, seeded and harvested acreage, the mix of grains produced and crop yields. Grain exports are sensitive to the size and quality of the crop produced, international market conditions and foreign government policy. The majority of grain produced in western Canada and moved by CN is exported via the ports of Vancouver, Prince Rupert and Thunder Bay. Certain of these rail movements are subject to government regulation and to a "revenue cap," which effectively establishes a maximum revenue entitlement that railways can earn. In the U.S., grain grown in Illinois and Iowa is exported, as well as transported to domestic processing facilities and feed markets. The Company also serves major producers of potash in Canada, as well as producers of ammonium nitrate, urea and other fertilizers across Canada and the U.S. Revenues for this commodity group increased by \$21 million, or 7%, for the third quarter and \$54 million, or 6%, for the first nine months of 2007 when compared to the same periods in 2006. The increase for both the third quarter and the first nine months of 2007 was mainly due to increased volumes of Canadian grain exports, freight rate increases, increased volumes of U.S. corn into eastern Canada, increased volumes of ethanol, higher shipments of potash into the U.S. and shipments of imported phosphate rock to western Canada via the U.S. The gain in the third quarter was partly offset by the translation impact of a stronger Canadian dollar and lower fuel surcharge revenues. The gain in the first nine months was partly offset by the impact of the first quarter UTU strike and adverse weather conditions, lower U.S. corn shipments in a highly competitive transportation market down the Mississippi corridor and the translation impact of a stronger Canadian dollar. Revenue per revenue ton mile increased by 3% in the third quarter and 4% in the first nine months of 2007, largely due to freight rate increases and a change in traffic mix that were partly offset by the translation impact of a stronger Canadian dollar.

#### Intermodal

	T	Three months ended September					Nine months ended September					
				30		30						
		2007		2006	%	2007		2006	%			
Revenues (millions)	\$	361	\$	369	(2%) \$	1,020	\$	1,041	(2%)			
RTMs (millions)		8,339		8,487	(2%)	24,114	2	4,685	(2%)			
Revenue/RTM (cents)		4.33		4.35	-	4.23		4.22	-			

The intermodal commodity group is comprised of two segments: domestic and international. The domestic segment transports consumer products and manufactured goods, operating through both retail and wholesale channels, within

domestic Canada, domestic U.S., Mexico and transborder, while the international segment handles import and export container traffic, directly serving the major ports of Vancouver, Montreal, Halifax and New Orleans. The domestic segment is driven by consumer markets, with growth generally tied to the economy. The international segment is driven by North American economic and trade conditions. Revenues for this commodity group decreased by \$8 million, or 2%, for the third quarter and \$21 million, or 2%, for the first nine months of 2007 when compared to the same periods in 2006. The decline in the third quarter was mainly due to a decrease in volumes over the ports of Halifax and Montreal, lower fuel surcharge revenues and the translation impact of a stronger Canadian dollar, which were mostly offset by freight rate increases. For the first nine months of 2007, the decrease was mainly due to reduced fuel surcharge revenues, the impact of the first quarter UTU strike and adverse weather conditions, and lower overseas traffic, largely due to lower volumes over the ports of Halifax and Montreal. The decrease in the first nine months was partly offset by freight rate

increases and an increase in volume over the port of Vancouver, especially volumes to and from the U.S. Revenue per revenue ton mile remained flat in both the third quarter and first nine months of 2007, mainly due to freight rate increases that were offset by lower fuel surcharge revenues and the translation impact of a stronger Canadian dollar.

#### **Automotive**

	T	Three months ended September					Nine months ended September				
				30		30					
		2007		2006	%	2007		2006	%		
Revenues (millions)	\$	114	\$	112	2% \$	388	\$	358	8%		
RTMs (millions)		710		706	1%	2,376		2,318	3%		
Revenue/RTM (cents)		16.06		15.86	1%	16.33		15.44	6%		

The automotive commodity group moves both finished vehicles and parts throughout North America, providing rail access to all vehicle assembly plants in Canada; eight assembly plants in Michigan; and one in Mississippi. The Company also serves more than twenty vehicle distribution facilities in Canada and the U.S., as well as parts production facilities in Michigan and Ontario. CN's broad coverage enables it to consolidate full trainloads of automotive traffic for delivery to connecting railroads at key interchange points. The Company serves shippers of import vehicles via the ports of Halifax and Vancouver, and through interchange with other railroads. The Company's automotive revenues are closely correlated to automotive production and sales in North America. Revenues for this commodity group increased by \$2 million, or 2%, for the third quarter and \$30 million, or 8%, for the first nine months of 2007 when compared to the same periods in 2006. The increase in both the third quarter and first nine months of 2007 was mainly due to new facilities in Ontario and Michigan, increased market share of finished vehicles coming out of the U.S. into western Canada, increases in finished vehicles entering North America through CN-served ports and freight rate increases. These gains were partly offset by the translation impact of a stronger Canadian dollar. Revenue per revenue ton mile increased by 1% for the third quarter and by 6% for the first nine months of 2007, largely due to freight rate increases which was partly offset by the translation impact of a stronger Canadian dollar.

#### Other revenue

Other revenue mainly includes revenues from non-rail transportation services, interswitching, and maritime operations. Other revenue increased by \$27 million, or 15%, for the third quarter and by \$34 million, or 7%, for the first nine months of 2007 when compared to the same periods in 2006. The increases in both the third quarter and the first nine months of 2007 were mainly due to higher non-rail transportation services revenues and higher maritime operation revenues which were partly offset by the translation impact of a stronger Canadian dollar.

### **Operating expenses**

In the third quarter of 2007, operating expenses amounted to \$1,255 million, compared to \$1,188 million in the same quarter of 2006. Operating expenses for the first nine months of 2007 were \$3,816 million, compared to \$3,655 million in the same period of 2006. The increase of \$67 million, or 6%, in the third quarter was mainly due to increased labor and fringe benefits, fuel, equipment rents and casualty and other expenses, which were partly offset by the translation impact of a stronger Canadian dollar. The increase of \$161 million, or 4%, in the first nine months of 2007 was mainly due to increased fuel, equipment rents and purchased services and material expenses, which were partly offset by the translation impact of a stronger Canadian dollar and lower casualty and other expense. The first quarter 2007 UTU strike did not have a significant benefit on total operating expenses as lower labor and fringe benefits expense was mostly offset by increases in purchased services and other expenses.

	Three months ended September 30						Nine months ended September 30					
	Percentage of									Percent	age of	
					revenues					rever	nues	
In millions	2007		2006	%	2007	2006	2007	2006	%	2007	2006	
	(Unaudited)											
Labor and fringe benefits	\$ 446	\$	420	(6%)	22.0%	20.7%	\$1,361	\$1,349	(1%)	22.9%	22.8%	
Purchased services and material	247		250	1%	12.2%	12.3%	<b>786</b>	756	(4%)	13.2%	12.7%	
Depreciation and amortization	165		157	(5%)	8.2%	7.7%	504	483	(4%)	8.5%	8.1%	
Fuel	251		235	(7%)	12.4%	11.6%	719	665	(8%)	12.1%	11.2%	
Equipment rents	59		49	(20%)	2.9%	2.4%	187	135	(39%)	3.1%	2.3%	
Casualty and other	87		77	(13%)	4.3%	3.8%	259	267	3%	4.3%	4.5%	
Total	\$ 1,255	\$	1,188	(6%)	62.0%	58.5%	\$3,816	\$3,655	(4%)	64.1%	61.6%	

Certain of the 2006 comparative figures have been reclassified in order to be consistent with the 2007 presentation (see the Revenue reclassification section of this MD&A).

Labor and fringe benefits: Labor and fringe benefits expense includes wages, payroll taxes, and employee benefits such as incentive compensation, stock-based compensation, health and welfare, pensions and other postretirement benefits. Certain incentive and stock-based compensation plans are based on financial and market performance targets and the related expense is recorded in relation to the attainment of such targets. Labor and fringe benefits expense increased by \$26 million, or 6%, for the third quarter and \$12 million, or 1%, for the first nine months of 2007 when compared to the same periods in 2006. The increases in both the three- and nine-month periods were mainly due to increased stock-based compensation expense, annual wage increases and higher workforce levels, particularly in the third quarter of 2007. Partly offsetting these factors were lower annual employee incentive costs, a reduction in the net periodic benefit cost for pensions and the translation impact of a stronger Canadian dollar. Also affecting the nine-month period was a net savings due to the first quarter UTU strike.

**Purchased services and material:** Purchased services and material expense primarily includes the costs of services purchased from outside contractors, materials used in the maintenance of the Company's track, facilities and equipment, transportation and lodging for train crew employees, utility costs and the net costs of operating facilities jointly used by the Company and other railroads. These expenses decreased by \$3 million, or 1%, for the third quarter and increased by \$30 million, or 4%, for the first nine months of 2007 when compared to the same periods in 2006. The decrease in the third quarter was mainly due to the translation impact of a stronger Canadian dollar, which was partially offset by higher costs for outsourced non-rail transportation services. The increases for the nine-month

period were mainly due to higher costs for outsourced non-rail transportation services and higher repairs and maintenance expenses, which were partly offset by the translation impact of a stronger Canadian dollar. Also affecting the nine-month period were higher costs as a result of the first quarter UTU strike.

**Depreciation and amortization:** Depreciation and amortization expense relates to the Company's rail operations. These expenses increased by \$8 million, or 5%, for the third quarter and \$21 million, or 4%, for the first nine months of 2007 when compared to the same periods in 2006. The increases for both the three- and nine-month periods were mainly due to the impact of net capital additions.

*Fuel:* Fuel expense includes the cost of fuel consumed by locomotives, intermodal equipment and other vehicles. These expenses increased by \$16 million, or 7%, for the third quarter and \$54 million, or 8%, for the first nine months of 2007 when compared to the

same periods in 2006. The increases were mainly due to a 3% and 8% increase in the average price per U.S. gallon of fuel in the third quarter and first nine months of 2007, respectively, when compared to the same periods in 2006 (which included the benefits in 2006 from the fuel hedging program that expired in September 2006). Partly offsetting these increases was a decrease in freight volumes, the translation impact of a stronger Canadian dollar and improvements in fuel productivity.

Equipment rents: Equipment rents expense includes rental expense for the use of freight cars owned by other railroads or private companies and for the short- or long-term lease of freight cars, locomotives and intermodal equipment, net of rental income from other railroads for the use of the Company's cars and locomotives. These expenses increased by \$10 million, or 20%, in the third quarter and \$52 million, or 39%, for the first nine months of 2007 when compared to the same periods in 2006. The increases in both the three- and nine-month periods were mainly due to lower car hire income as a result of the reduction in traffic for forest products and shorter car cycles offline. Also affecting the nine-month period was increased car hire expense due to reduced velocity online related to the impact of the first quarter UTU strike and adverse weather conditions in western Canada. Partially offsetting these increases was the translation impact of a stronger Canadian dollar.

Casualty and other: Casualty and other expense includes expenses for personal injuries, environmental, freight and property damage, insurance, bad debt and operating taxes, as well as travel expenses. These expenses increased by \$10 million, or 13%, in the third quarter and decreased by \$8 million, or 3%, for the first nine months of 2007 when compared to the same periods in 2006. The increases in the third quarter were mainly due to higher accident costs, which were partially offset by lower environmental expenses. The decreases in the nine-month period were due primarily to a lower expense for legal claims following the results of the actuarial valuation for non-occupational disease claims in the second quarter of 2007, which was partly offset by increased accident costs as well as higher travel expenses for the deployment of management employees as a result of the first quarter UTU strike.

### Other

*Interest expense:* Interest expense decreased by \$4 million, or 5%, for the third quarter of 2007 and increased by \$19 million, or 8% for the first nine months of 2007 when compared to the same periods in 2006. The decrease in the third quarter was mainly due to the translation impact of a stronger Canadian dollar. The increase in the nine-month period was mainly due a higher average debt balance that was partly offset by the translation impact of a stronger Canadian dollar.

Other income (loss): In the third quarter and first nine months of 2007, the Company recorded Other income of \$2 million and \$7 million, respectively, compared to a loss of \$10 million and \$16 million, respectively, for the same periods in 2006. The increase in Other income (loss) in both the current quarter and nine-month period was due to higher income from the Company's investment in English Welsh and Scottish Railway and higher realized foreign exchange gains, which were partly offset by higher costs related to the accounts receivable securitization program.

Income tax recovery (expense): The Company recorded income tax expense of \$207 million for the third quarter of 2007 compared to \$255 million for the same period in 2006. For the nine-month period ended September 30, 2007, income tax expense was \$571 million compared to \$438 million for the same period in 2006. Included in the three and nine months ended September 30, 2007 were deferred income tax recoveries of \$14 million and \$44 million, respectively, resulting from the enactment of corporate income tax rate changes in Canada and net capital losses arising from a reorganization of certain subsidiaries. Included in the first nine months of 2006 was a deferred income tax recovery of \$250 million, mainly due to the enactment of lower corporate income tax rates in Canada. The

effective tax rates for the third quarter and first nine months of 2007 were 29.9% and 30.1%, respectively and 33.9% and 21.6% for the corresponding periods in 2006. Excluding the deferred income tax recoveries, the effective tax rates for the first nine months of 2007 and 2006 were 32.4% and 34.0%, respectively, and 31.9% for the quarter ended September 30, 2007. The decrease in the effective tax rate, excluding the deferred income tax recoveries, was mainly due to lower corporate income tax rates in Canada.

# CANADIAN NATIONAL RAILWAY COMPANY MANAGEMENT'S DISCUSSION AND ANALYSIS (U.S. GAAP)

## Summary of quarterly financial data – unaudited

In millions, except per share data