

RIVERVIEW BANCORP INC
Form 8-K
October 20, 2008

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 20, 2008

RIVERVIEW BANCORP, INC.
(Exact name of registrant as specified in its charter)

| | | |
|---|--|---|
| Washington (State or other jurisdiction of incorporation) | 000-22957 (Commission File Number) | 91-1838969 (I.R.S. Employer Identification No.) |
|---|--|---|

| | |
|---|---------------------|
| 900 Washington Street, Suite 900, Vancouver, Washington (Address of principal executive offices) | 98660 (Zip Code) |
|---|---------------------|

Registrant's telephone number, including area code: (360) 693-6650

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions.

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 Results of Operations and Financial Condition.

On October 20, 2008, Riverview Bancorp, Inc. issued its earnings release for the quarter ended September 30, 2008. A copy of the press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

99.1 News Release of Riverview Bancorp, Inc. dated October 20, 2008.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

RIVERVIEW BANCORP, INC.

Date: October 20, 2008

/s/Kevin J. Lycklama
Kevin J. Lycklama
Chief Financial Officer
(Principal Financial Officer)

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Exhibit 99.1

News Release Dated October 20, 2008

Contacts: Pat Sheaffer or Ron Wyseske,
Riverview Bancorp, Inc. 360-693-6650

Riverview Bancorp Reports Second Quarter Results

Vancouver, WA – October 20, 2008 – Riverview Bancorp, Inc. (NASDAQ GSM: RVSB) today reported that a \$7.2 million addition to its loan loss reserve and a \$3.4 million non-cash other than temporary impairment (OTTI) charge on an investment security, generated a net loss of \$4.2 million, or \$0.39 per diluted share, in the second quarter of fiscal 2009, compared to earnings of \$2.4 million, or \$0.22 per diluted share, in the second quarter of fiscal 2008. For the first six months of fiscal 2009, net losses were \$3.4 million, or \$0.32 per diluted share, compared to earnings of \$5.3 million, or \$0.47 per diluted share, in the first six months of fiscal 2008.

“Riverview’s underlying business and core fundamentals remain a strength for the Bank, despite the reduced earnings during the quarter,” said Pat Sheaffer, Chairman and CEO. “During the recent quarter we continued to further expand our customer relationships with solid growth in both loans and deposits. Our stable net interest margin remains a core strength for the Bank and management has continued to focus on reducing controllable expenses.”

Riverview’s liquidity position remains strong and we continue to maintain capital levels in excess of the well-capitalized regulatory threshold. In addition to our solid customer base, management has the ability to access many additional sources of liquidity, including additional borrowings from the FHLB, the sale of certain available for sale securities, borrowings at correspondent banks and wholesale markets including brokered deposits. Currently, the Bank has \$200 million of additional liquidity available, or 22.3% of total assets. The Bank’s actual and required minimum capital amounts and ratios are presented in the following table.

| September 30, 2008 | Actual | | Adequately Capitalized | | Well Capitalized | |
|---|-----------|--------|------------------------|-------|------------------|--------|
| | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Total Capital (To Risk-Weighted Assets) | \$ 86,301 | 10.70% | \$ 64,527 | 8.00% | \$ 80,659 | 10.00% |
| Tier 1 Capital (To Risk-Weighted Assets) | 76,216 | 9.45% | 33,263 | 4.00% | 48,395 | 6.00% |
| Tier 1 Capital (To Adjusted Tangible Assets) | 76,216 | 8.86% | 34,423 | 3.00% | 43,029 | 5.00% |

“The decision to increase our loan loss provision was prompted by a number of factors and was primarily a result of current economic conditions, the slowdown in residential real estate sales, an extensive analysis of our loan portfolio, as well as our methodology for determining the level of our allowance for loan losses,” said Sheaffer. “We believe that strengthening our allowance for loan losses is prudent at this time in light of the continuing weakness in the residential development and housing markets as well as the overall economy. Timely identification and resolution of problem loans remains a high priority for Riverview and its entire management team. Riverview’s capital levels and core

business fundamentals remain strong and bolstering our allowance for loan losses will position us for continued growth over the long run.”

The investment security for which a non-cash impairment charge has been recognized is a trust preferred pooled security issued by other bank holding companies, is classified as available for sale and has a par value of \$5.0 million. In September 2008, the investment rating of the security was lowered from “A1” to “Baa3” by one rating agency. Additionally, since June 30, 2008, two of the twenty issuers of the security invoked their original contractual right to defer interest payments and one issuer has defaulted. However, the tranche of the security held by Riverview continues to pay as agreed. Although management believes it is possible that all principal and interest will be received, and the Company

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has the ability and intention to continue to hold the security until there is a recovery in fair value, general market concerns over these and similar types of securities, as well as a lowering of the investment rating for this specific security, has caused the fair value to decline severely enough to warrant an OTTI charge. Consequently, management chose to book a \$3.4 million OTTI charge bringing the value of the security to \$1.6 million. Management does not believe that the recognition of this impairment charge has any other implications for the Company's business fundamentals or its outlook.

Riverview does not have sub-prime residential real estate in its loan portfolio and does not believe that it has any direct exposure to sub-prime lending in its Mortgage Backed Securities portfolio. Other than the trust preferred pooled security discussed above, the Company does not have any other investment securities of concern. Mortgage backed securities totaled \$5.3 million, or 0.59% of total assets at September 30, 2008. Riverview does not have any exposure to Government Sponsored Enterprise (GSE) securities in its investment portfolio.

Credit Quality

Non-performing assets were \$22.8 million, or 2.54% of total assets, at September 30, 2008, compared to \$23.6 million, or 2.67% of total assets, at June 30, 2008, and \$206,000, or 0.03% of total assets, at September 30, 2007. Total non-performing assets consist of twenty six loans to twenty two borrowers, which includes eight land-acquisition and development loans totaling \$15.7 million, three construction loans totaling \$1.6 million, two commercial loans totaling \$1.2 million and five other real estate mortgage loans totaling \$2.7 million. All of the loans are to borrowers located in Oregon and Washington, with the exception of one land acquisition and development loan totaling \$1.4 million to a Washington borrower who has property located in Southern California. Riverview had \$699,000 in other real estate owned (OREO) at the end of September 2008.

"We significantly increased our provision for loan losses to account for higher levels of non-performing loans compared to a year ago," said Dave Dahlstrom, Executive Vice-President and CCO. "These problem loans are limited to a few lending relationships and are not a trend in the overall loan portfolio. We remain focused on reducing the level of our non-performing assets as we continue to work closely with our borrowers to help mitigate losses."

The allowance for loan losses, including unfunded loan commitments of \$286,000, was \$16.4 million, or 2.08% of total loans at the end of the second quarter, compared to \$13.4 million, or 1.73% of total loans at June 30, 2008 and \$9.5 million, or 1.36% of total loans, at September 30, 2007. "We believe that the allowance for loan losses is adequate and appropriate based on our current analysis of the loan portfolio's credit quality, current economic conditions, and underlying collateral values," noted Dahlstrom. Net loan charge-offs were \$4.2 million for the quarter ended September 30, 2008, compared to \$330,000 for the previous linked quarter and \$66,000 for the second quarter a year ago.

Shareholders' Equity

Shareholders' equity was \$88.1 million at September 30, 2008, compared to \$92.6 million a year ago. Book value per share was \$8.06 at the end of September 2008, compared to \$8.42 a year earlier. Tangible book value per share was \$5.65 at quarter-end, compared to \$6.01 a year earlier.

Operating Results

Net interest income for the second quarter of fiscal 2009 was \$8.6 million, compared to \$8.7 million in the second quarter a year ago. For the first six months of fiscal 2009, net interest income was \$17.0 million compared to \$17.5

million for the same period in fiscal 2008. The decline in net interest income is due in part to interest-bearing assets re-pricing down faster than interest-bearing liabilities as the Federal Reserve cut rates over the last 12 months, as well as the increased level of nonperforming assets. The reversal of interest on loans placed on non-accrual status during the quarter accounted for a four basis point decrease in the quarterly net interest margin. For the second quarter of fiscal 2009, the net interest margin was 4.18% compared to 4.20% in the previous linked quarter and 4.72% in the second quarter a year ago. For the first six months of fiscal 2009 the net interest margin was 4.19% compared to 4.78% in the first six months of fiscal 2008.

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Excluding the impact of the \$3.4 million OTTI charge, non-interest income was \$2.1 million for the three months ended September 30, 2008, compared to \$2.2 million for the same quarter a year ago. For the first six months of fiscal 2009, total non-interest income was \$4.3 million, excluding the impact of the OTTI charge, compared to \$4.5 million for the first six months of 2008. "For the first half of fiscal 2009, fee income from Riverview Asset Management Corp. increased 10.4% compared to the same period a year ago, but was offset by a \$518,000 decline in mortgage broker loan fees, reflecting the continued slowdown in the real estate market," said Ron Wyszasko, President and COO.

Non-interest expense improved to \$6.7 million in the second quarter of fiscal 2009, compared to \$6.8 million in the second quarter of fiscal 2008. Decreases in salaries and employee benefits of \$168,000 were offset by increased FDIC insurance premiums of \$138,000. Riverview's efficiency ratio, excluding the effects of the non-cash impairment charge, improved slightly to 62.44% for the quarter ended September 30, 2008, compared to 62.61% for the same period in prior year. Management continues to focus on managing controllable costs. "We have been able to keep our operating expenses in line in fiscal 2009, even reducing them from year ago levels," said Wyszasko. "The reduction in net income and earnings per share is mostly attributable to the increased credit cost and the investment security impairment charge."

Balance Sheet Review

"Our land development and construction portfolios continue to decline as planned," said Dahlstrom. "We continue to grow the loan portfolio at a more moderate pace than the double digit growth of the past few years, with the focus of keeping the portfolio in high quality and well-diversified assets." Net loans increased 12% to \$770 million at September 30, 2008, compared to \$687 million a year ago. Commercial loans accounted for 72% and construction loans accounted for 17% of the total loan portfolio at September 30, 2008, compared to 66% and 23% respectively, a year earlier.

"During the quarter, we further reduced our exposure to real estate construction and shrunk that portfolio to \$135 million at quarter-end from \$142 million at June 30, 2008 and \$162 million at the end of September 2007," added Dahlstrom. "We should continue to see reductions in our construction portfolio as we focus on other lending opportunities."

"We have continued to focus on deposit growth by expanding our commercial and retail banking products," said Wyszasko. "During the second quarter we began offering Certificate of Deposit Registry Service (CDARS™) deposits. Through the CDARS™ program, our customers can now access FDIC insurance up to \$50 million." Deposits grew at an annualized rate of 5.1% during the second quarter, increasing \$8 million to \$637 million at September 30, 2008, compared to \$629 million at June 30, 2008. Transaction accounts represent 56% of all deposits with non-interest checking balances and interest bearing checking balances each representing 13% of total deposits.

About Riverview

Riverview Bancorp, Inc. (www.riverviewbank.com) is headquartered in Vancouver, Washington – just north of Portland, Oregon on the I-5 corridor. With assets of \$896 million, it is the parent company of the 85 year-old Riverview Community Bank, as well as Riverview Mortgage and Riverview Asset Management Corp. There are 18 branches, including ten in fast growing Clark County, three in the Portland metropolitan area and four lending centers. The Bank offers true community banking services, focusing on providing the highest quality service and financial products to commercial and retail customers.

Financial measures that exclude OTTI charges are non-GAAP measures. To provide investors with a broader understanding of earnings, the Company provided non-GAAP financial measures for non-interest income and the efficiency ratio, along with the GAAP measure of non-interest income and the efficiency ratio, because OTTI charges are not likely to occur in normal operations. Management believes that these non-GAAP financial measures are useful to investors because they allow for greater transparency, facilitate comparisons to prior periods and competitor's results and assist in forecasting performance for future periods because they exclude items we believe to be outside the normal operating results.

Statements concerning future performance, developments or events, concerning expectations for growth and market forecasts, and any other guidance on future periods, constitute forward-looking statements, which are subject to a number of risks and uncertainties that might cause actual results to differ materially from stated objectives. These factors include but are not limited to: RVSB's ability to acquire shares according to internal repurchase guidelines, regional economic conditions and the company's ability to efficiently manage expenses. Additional factors that could cause actual results to differ materially are disclosed in Riverview Bancorp's recent filings with the SEC, including but not limited to Annual Reports on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K.

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RIVERVIEW BANCORP, INC. AND
 SUBSIDIARY

Consolidated Balance Sheets
 September 30, 2008, March 31, 2008 and September 30, 2007

| | September 30, 2008 | March 31, 2008 | September 30, 2007 |
|--|-----------------------|-------------------|--------------------------|
| (In thousands, except share data) (Unaudited) | | | |
| ASSETS | | | |
| Cash (including interest-earning accounts of \$11,786, \$14,238 and \$15,271) | \$ 26,214 | \$ 36,439 | \$ 36,877 |
| Loans held for sale | 773 | - | 604 |
| Investment securities held to maturity, at amortized cost (fair value of \$536, none and none) | 536 | - | - |
| Investment securities available for sale, at fair value (amortized cost of \$9,371, \$7,825 and \$8,735) | 9,473 | 7,487 | 8,761 |
| Mortgage-backed securities held to maturity, at amortized cost (fair value of \$701, \$892 and \$1,039) | 698 | 885 | 1,027 |
| Mortgage-backed securities available for sale, at fair value (amortized cost of \$4,619, \$5,331 and \$6,043) | 4,567 | 5,338 | 5,943 |
| Loans receivable (net of allowance for loan losses of \$16,124, \$10,687 and \$9,062) | 770,391 | 756,538 | 687,419 |
| Real estate and other pers. property owned | 699 | 494 | 74 |
| Prepaid expenses and other assets | 6,102 | 2,679 | 2,957 |
| Accrued interest receivable | 3,280 | 3,436 | 3,850 |
| Federal Home Loan Bank stock, at cost | 7,350 | 7,350 | 7,350 |
| Premises and equipment, net | 20,281 | 21,026 | 21,336 |
| Deferred income taxes, net | 4,442 | 4,571 | 4,089 |
| Mortgage servicing rights, net | 271 | 302 | 332 |
| Goodwill | 25,572 | 25,572 | 25,572 |
| Core deposit intangible, net | 488 | 556 | 630 |
| Bank owned life insurance | 14,470 | 14,176 | 13,893 |
| TOTAL ASSETS | \$ 895,607 | \$ 886,849 | \$ 820,714 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | | |
| LIABILITIES: | | | |
| Deposit accounts | \$ 637,490 | \$ 667,000 | \$ 659,785 |
| Accrued expenses and other liabilities | 7,675 | 8,654 | 8,982 |

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| | | | |
|---|-------------------|-------------------|-------------------|
| Advance payments by borrowers for taxes and insurance | 375 | 393 | 376 |
| Federal Home Loan Bank advances | 136,660 | 92,850 | 33,600 |
| Junior subordinated debentures | 22,681 | 22,681 | 22,681 |
| Capital lease obligation | 2,668 | 2,686 | 2,704 |
| Total liabilities | 807,549 | 794,264 | 728,128 |
| SHAREHOLDERS' EQUITY: | | | |
| Serial preferred stock, \$.01 par value; 250,000 authorized, issued and outstanding, none | - | - | - |
| Common stock, \$.01 par value; 50,000,000 authorized, September 30, 2008 – 10,923,773 issued and outstanding; March 31, 2008 – 10,913,773 issued and outstanding; September 30, 2007 – 10,996,650 issued and outstanding | 109 | 109 | 110 |
| Additional paid-in capital | 46,846 | 46,799 | 47,953 |
| Retained earnings | 42,024 | 46,871 | 45,629 |
| Unearned shares issued to employee stock ownership trust | (954) | (976) | (1,057) |
| Accumulated other comprehensive income (loss) | 33 | (218) | (49) |
| Total shareholders' equity | 88,058 | 92,585 | 92,586 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | \$ 895,607 | \$ 886,849 | \$ 820,714 |

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RIVERVIEW BANCORP, INC. AND SUBSIDIARY

Consolidated Statements of Income for the Three and Six Months

Ended September 30, 2008 and 2007

| | Three Months Ended September 30, | | Six Months Ended September 30, | |
|---|-------------------------------------|-----------|-----------------------------------|-----------|
| (In thousands, except share data) (Unaudited) | 2008 | 2007 | 2008 | 2007 |
| INTEREST INCOME: | | | | |
| Interest and fees on loans receivable | \$ 13,425 | \$ 14,631 | \$ 26,749 | \$ 29,511 |
| Interest on investment securities-taxable | 121 | 140 | 177 | 312 |
| Interest on investment securities-non taxable | 37 | 38 | 69 | 76 |
| Interest on mortgage-backed securities | 55 | 85 | 116 | 176 |
| Other interest and dividends | 91 | 420 | 184 | 663 |
| Total interest income | 13,729 | 15,314 | 27,295 | 30,738 |
| INTEREST EXPENSE: | | | | |
| Interest on deposits | 3,800 | 6,033 | 7,906 | 12,223 |
| Interest on borrowings | 1,287 | 587 | 2,380 | 993 |
| Total interest expense | 5,087 | 6,620 | 10,286 | 13,216 |
| Net interest income | 8,642 | 8,694 | 17,009 | 17,522 |
| Less provision for loan losses | 7,200 | 400 | 9,950 | 450 |
| Net interest income after provision for loan losses | 1,442 | 8,294 | 7,059 | 17,072 |
| NON-INTEREST INCOME: | | | | |
| Fees and service charges | 1,219 | 1,382 | 2,429 | 2,809 |
| Asset management fees | 547 | 513 | 1,171 | 1,061 |
| Gain on sale of loans held for sale | 81 | 92 | 133 | 183 |
| Impairment of investment security | (3,414) | - | (3,414) | - |
| Loan servicing income | 33 | 27 | 61 | 66 |
| Bank owned life insurance income | 148 | 140 | 294 | 279 |
| Other | 73 | 62 | 195 | 120 |
| Total non-interest income | (1,313) | 2,216 | 869 | 4,518 |
| NON-INTEREST EXPENSE: | | | | |
| Salaries and employee benefits | 3,740 | 3,908 | 7,624 | 7,876 |
| Occupancy and depreciation | 1,251 | 1,244 | 2,484 | 2,546 |
| Data processing | 208 | 208 | 407 | 376 |
| Amortization of core deposit intangible | 33 | 38 | 68 | 80 |
| Advertising and marketing expense | 255 | 370 | 436 | 652 |
| FDIC insurance premium | 157 | 19 | 271 | 38 |
| State and local taxes | 169 | 178 | 344 | 349 |
| Telecommunications | 114 | 92 | 238 | 196 |
| Professional fees | 248 | 172 | 450 | 395 |
| Other | 533 | 602 | 1,053 | 1,104 |
| Total non-interest expense | 6,708 | 6,831 | 13,375 | 13,612 |

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| | | | | |
|-------------------------------------|------------|----------|------------|----------|
| INCOME (LOSS) BEFORE INCOME TAXES | (6,579) | 3,679 | (5,447) | 7,978 |
| PROVISION (CREDIT) FOR INCOME TAXES | (2,381) | 1,249 | (2,042) | 2,709 |
| NET INCOME (LOSS) | \$ (4,198) | \$ 2,430 | \$ (3,405) | \$ 5,269 |

Earnings (loss) per common share:

| | | | | |
|---------|-----------|---------|-----------|---------|
| Basic | \$ (0.39) | \$ 0.22 | \$ (0.32) | \$ 0.47 |
| Diluted | \$ (0.39) | \$ 0.22 | \$ (0.32) | \$ 0.47 |

Weighted average number of shares outstanding:

| | | | | |
|---------|------------|------------|------------|------------|
| Basic | 10,692,838 | 10,904,464 | 10,685,459 | 11,146,813 |
| Diluted | 10,695,836 | 11,026,598 | 10,698,419 | 11,275,562 |

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| | At or for the six months ended September 30, | | At or for the year ended March 31, | | | |
|---|--|------------------|------------------------------------|------------|---------|--------|
| | 2008 | 2007 | 2008 | | | |
| | (Dollars in thousands) | | | | | |
| FINANCIAL CONDITION DATA | | | | | | |
| Average interest-earning assets | \$ 811,443 | \$ 732,999 | \$ 751,023 | | | |
| Average interest-bearing liabilities | 705,142 | 621,295 | 643,265 | | | |
| Net average earning assets | 106,301 | 111,704 | 107,758 | | | |
| Non-performing assets | 22,770 | 206 | 8,171 | | | |
| Non-performing loans | 22,071 | 132 | 7,677 | | | |
| Allowance for loan losses | 16,124 | 9,062 | 10,687 | | | |
| Allowance for loan losses and unfunded loan commitments | 16,410 | 9,484 | 11,024 | | | |
| Average interest-earning assets to average interest-bearing liabilities | 115.08% | 117.98% | 116.75% | | | |
| Allowance for loan losses to non-performing loans | 73.06% | 6,865.15% | 139.21% | | | |
| Allowance for loan losses to total loans | 2.05% | 1.30% | 1.39% | | | |
| Allowance for loan losses and unfunded loan commitments to total loans | 2.08% | 1.36% | 1.44% | | | |
| Non-performing loans to total loans | 2.80% | 0.02% | 1.00% | | | |
| Non-performing assets to total assets | 2.54% | 0.03% | 0.92% | | | |
| Shareholders' equity to assets | 9.83% | 11.28% | 10.44% | | | |
| Number of banking facilities | 20 | 19 | 20 | | | |
| LOAN DATA | | | | | | |
| Commercial and construction | Sept, 30, 2008 | Sept, 30, 2007 | March 31, 2008 | | | |
| Commercial | \$ 123,569 | 15.71% \$ 90,515 | 13.00% | \$ 109,585 | 14.28% | |
| Other real estate mortgage | 442,482 | 56.26% | 367,380 | 52.75% | 429,422 | 55.97% |
| Real estate construction | 134,930 | 17.16% | 162,429 | 23.32% | 148,631 | 19.37% |
| Total commercial and construction | 700,981 | 89.13% | 620,324 | 89.07% | 687,638 | 89.62% |

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|--------------------------------|------------|---------|------------|---------|------------|---------|
| Consumer | | | | | | |
| Real estate one-to-four family | 82,062 | 10.43% | 71,725 | 10.30% | 75,922 | 9.90% |
| Other installment | 3,472 | 0.44% | 4,432 | 0.63% | 3,665 | 0.48% |
| Total consumer | 85,534 | 10.87% | 76,157 | 10.93% | 79,587 | 10.38% |
| Total loans | 786,515 | 100.00% | 696,481 | 100.00% | 767,225 | 100.00% |
| Less: | | | | | | |
| Allowance for loan losses | 16,124 | | 9,062 | | 10,687 | |
| Loans receivable, net | \$ 770,391 | | \$ 687,419 | | \$ 756,538 | |

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COMPOSITION OF COMMERCIAL AND CONSTRUCTION LOAN TYPES BASED ON LOAN PURPOSE

| September 30, 2008 | Other Real Estate | | Real Estate | Commercial & Construction | Total |
|-------------------------------------|------------------------|------------|--------------|---------------------------|------------|
| | Commercial | Mortgage | Construction | | |
| | (Dollars in thousands) | | | | |
| Commercial | \$ 123,569 | \$ - | \$ - | \$ - | \$ 123,569 |
| Commercial construction | - | - | 50,925 | - | 50,925 |
| Office buildings | - | 83,168 | - | - | 83,168 |
| Warehouse/industrial | - | 41,501 | - | - | 41,501 |
| Retail/shopping centers/strip malls | - | 81,007 | - | - | 81,007 |
| Assisted living facilities | - | 30,553 | - | - | 30,553 |
| Single purpose facilities | - | 79,307 | - | - | 79,307 |
| Land | - | 99,668 | - | - | 99,668 |
| Multi-family | - | 27,278 | - | - | 27,278 |
| One-to-four family | - | - | 84,005 | - | 84,005 |
| Total | \$ 123,569 | \$ 442,482 | \$ 134,930 | \$ - | \$ 700,981 |
| March 31, 2008 | | | | | |
| Commercial | \$ 109,585 | \$ - | \$ - | \$ - | \$ 109,585 |
| Commercial construction | - | - | 55,277 | - | 55,277 |
| Office buildings | - | 88,106 | - | - | 88,106 |
| Warehouse/industrial | - | 39,903 | - | - | 39,903 |
| Retail/shopping centers/strip malls | - | 70,510 | - | - | 70,510 |
| Assisted living facilities | - | 28,072 | - | - | 28,072 |
| Single purpose facilities | - | 65,756 | - | - | 65,756 |
| Land | - | 108,030 | - | - | 108,030 |
| Multi-family | - | 29,045 | - | - | 29,045 |
| One-to-four family | - | - | 93,354 | - | 93,354 |
| Total | \$ 109,585 | \$ 429,422 | \$ 148,631 | \$ - | \$ 687,638 |

| DEPOSIT DATA | At the six months ended September 30, | | At the year ended March 31, | |
|-------------------|---------------------------------------|--------|-----------------------------|-------------------|
| | 2008 | 2007 | 2008 | |
| | (Dollars in thousands) | | | |
| Interest checking | \$ 80,266 | 12.59% | \$ 132,340 | 20.06% |
| | | | | \$ 102,489 15.37% |

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| | | | | | | |
|----------------------------------|------------|---------|------------|---------|------------|---------|
| Regular savings | 27,528 | 4.32% | 27,408 | 4.15% | 27,401 | 4.11% |
| Money market deposit accounts | 166,834 | 26.17% | 235,091 | 35.63% | 189,309 | 28.38% |
| Non-interest checking | 83,555 | 13.11% | 85,492 | 12.96% | 82,121 | 12.31% |
| Certificates of deposit | 279,307 | 43.81% | 179,454 | 27.20% | 265,680 | 39.83% |
| Total deposits | \$ 637,490 | 100.00% | \$ 659,785 | 100.00% | \$ 667,000 | 100.00% |

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| SELECTED OPERATING DATA | At or for the three months ended September 30, | | At or for the six months ended September 30, | |
|--|--|------------|---|------------|
| | 2008 | 2007 | 2008 | 2007 |
| | (Dollars in thousands, except share data) | | | |
| Efficiency ratio (4) | 91.53% | 62.61% | 74.81% | 61.76% |
| Efficiency ratio net of intangible amortization | 90.61% | 61.98% | 74.10% | 61.15% |
| Coverage ratio (6) | 128.83% | 127.27% | 127.17% | 128.72% |
| Coverage ratio net of intangible amortization | 129.46% | 127.98% | 127.82% | 129.49% |
| Return on average assets (1) | -1.86% | 1.19% | -0.77% | 1.29% |
| Return on average equity (1) | -17.66% | 9.98% | -7.17% | 10.58% |
| Average rate earned on interest-earned assets | 6.63% | 8.31% | 6.72% | 8.37% |
| Average rate paid on interest-bearing liabilities | 2.84% | 4.22% | 2.91% | 4.24% |
| Spread (7) | 3.79% | 4.09% | 3.81% | 4.13% |
| Net interest margin | 4.18% | 4.72% | 4.19% | 4.78% |
| PER SHARE DATA | | | | |
| Basic earnings per share (2) | \$ (0.39) | \$ 0.22 | \$ (0.32) | \$ 0.47 |
| Diluted earnings per share (3) | (0.39) | 0.22 | (0.32) | 0.47 |
| Book value per share (5) | 8.06 | 8.42 | 8.06 | 8.42 |
| Tangible book value per share (5) | 5.65 | 6.01 | 5.65 | 6.01 |
| Market price per share: | | | | |
| High for the period | \$ 7.38 | \$ 15.73 | \$ 9.79 | \$ 16.28 |
| Low for the period | 4.52 | 13.30 | 4.52 | 13.30 |
| Close for period end | 5.96 | 14.85 | 5.96 | 14.85 |
| Cash dividends declared per share | 0.045 | 0.110 | 0.135 | 0.220 |
| Average number of shares outstanding: | | | | |
| Basic (2) | 10,692,838 | 10,904,464 | 10,685,459 | 11,146,813 |
| Diluted (3) | 10,695,836 | 11,026,598 | 10,698,419 | 11,275,562 |

(1) Amounts are annualized.

(2) Amounts calculated exclude ESOP shares not committed to be released.

(3) Amounts calculated exclude ESOP shares not committed to be released and include common stock equivalents.

(4) Non-interest expense divided by net interest income and non-interest income.

(5) Amounts calculated include ESOP shares not committed to be released.

- (6) Net interest income divided by non-interest expense.
- (7) Yield on interest-earning assets less cost of funds on interest bearing liabilities.

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