

Citizens Community Bancorp Inc.  
Form 10-Q  
February 13, 2009

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

: QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 2008.

OR

9 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 001-33003

CITIZENS COMMUNITY BANCORP, INC.  
(Exact name of registrant as specified in its charter)

Maryland  
(State or other jurisdiction of  
incorporation  
or organization)

20-5120010  
(IRS Employer Identification Number)

2174 EastRidge Center, Eau Claire, WI 54701  
(Address of principal executive offices)

715-836-9994  
(Issuer's telephone number)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 and 15(d) of the Securities Exchange Act of 1934 during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [ ]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a small reporting company. See definition of "large accelerated filer, accelerated filer and smaller reporting company" in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer [ ]    Accelerated filer [ ]    Non-Accelerated filer [ ]    Smaller reporting company [X]  
(do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes [ ] No [X]

APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY  
PROCEEDINGS DURING THE PRECEDING FIVE YEARS:

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Section 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court  
Yes [ ] No [ ]

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

APPLICABLE ONLY TO CORPORATE ISSUERS

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

At February 5, 2009, there were 5,737,696 shares of the issuers' common stock outstanding.

CITIZENS COMMUNITY BANCORP, INC.

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Part I – FINANCIAL INFORMATION  
Item 1. Financial Statements (Unaudited)

CITIZENS COMMUNITY BANCORP, INC.  
Consolidated Balance Sheets

December 31, 2008, unaudited, September 30, 2008, derived from audited financial statements

|   | (in thousands)           |                           |
|---|--------------------------|---------------------------|
| Assets  | December 31, 2008        | September 30, 2008        |
| Cash and cash equivalents                                   | \$15,107                 | \$23,666                  |
| Other interest-bearing deposits                             | 5,297                    | 371                       |
| Securities available-for-sale (at fair value)               | 58,195                   | 61,776                    |
| Federal Home Loan Bank stock                                | 5,787                    | 5,787                     |
| Loans receivable  | 383,633                  | 369,710                   |
| Allowance for loan losses                                   | (1,326)                  | (1,192)                   |
| Loans receivable - net                                      | 382,307                  | 368,518                   |
| Office properties and equipment - net                       | 6,469                    | 5,916                     |
| Accrued interest receivable                                 | 1,888                    | 1,726                     |
| Intangible assets   | 1,398                    | 1,481                     |
| Goodwill  | 5,593                    | 5,593                     |
| Other assets  | 5,521                    | 5,202                     |
| <b>TOTAL ASSETS</b>   | <b>\$487,562</b>         | <b>\$480,036</b>          |
|   | <b>December 31, 2008</b> | <b>September 30, 2008</b> |
| <b>Liabilities and Stockholders' Equity</b>                 |                          |                           |
| <b>Liabilities:</b>   |                          |                           |
| Deposits  | \$315,711                | \$297,243                 |
| Federal Home Loan Bank advances                             | 102,775                  | 110,245                   |
| Other liabilities   | 3,816                    | 4,072                     |
| <b>Total liabilities</b>                                    | <b>422,302</b>           | <b>411,560</b>            |
| <b>Stockholders' equity:</b>                                |                          |                           |
| Common stock - 5,950,764 and 6,226,995 shares, respectively | 59                       | 62                        |
| Additional paid-in capital                                  | 60,246                   | 62,192                    |
| Retained earnings   | 12,505                   | 12,550                    |
| Unearned ESOP shares  | (3,301)                  | (3,416)                   |
| Unearned deferred compensation                              | (103)                    | (126)                     |
| Accumulated other comprehensive loss                        | (4,146)                  | (2,786)                   |
| <b>Total stockholders' equity</b>                           | <b>65,260</b>            | <b>68,476</b>             |
| <b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>           | <b>\$487,562</b>         | <b>\$480,036</b>          |

CITIZENS COMMUNITY BANCORP, INC.  
Consolidated Statements of Income - Unaudited  
For the Three Months Ended December 31, 2008, and 2007  
(in thousands, except per share data)

|   | Three Months Ended |                   |
|---|--------------------|-------------------|
|   | December 31, 2008  | December 31, 2007 |
| Interest and dividend Income:                       |                    |                   |
| Interest and fees on loans                          | \$6,368            | \$5,565           |
| Other interest and dividend income                  | 1,023              | 697               |
| Total interest and dividend income                  | 7,391              | 6,262             |
| Interest expense:                                   |                    |                   |
| Interest on deposits                                | 2,573              | 2,090             |
| Borrowings  | 1,238              | 1,254             |
| Total interest expense                              | 3,811              | 3,344             |
| Net interest income                                 | 3,580              | 2,918             |
| Provision for loan losses                           | 267                | 165               |
| Net interest income after provision for loan losses | 3,313              | 2,753             |
| Noninterest Income:                                 |                    |                   |
| Service charges on deposit accounts                 | 338                | 271               |
| Insurance commissions                               | 71                 | 80                |
| Loan fees and service charges                       | 65                 | 74                |
| Other   | 3                  | 3                 |
| Total noninterest income                            | 477                | 428               |
| Noninterest expense:                                |                    |                   |
| Salaries and related benefits                       | 1,720              | 1,367             |
| Occupancy - net                                     | 484                | 259               |
| Office  | 392                | 233               |
| Data processing                                     | 105                | 98                |
| Amortization of core deposit                        | 83                 | 75                |
| Advertising, marketing and public relations         | 75                 | 30                |
| Professional services                               | 169                | 166               |
| Other   | 289                | 206               |
| Total noninterest expense                           | 3,317              | 2,434             |
| Income before provision for income tax              | 473                | 747               |
| Provision for income taxes                          | 207                | 292               |
| Net income  | \$266              | \$455             |
| Per share information:                              |                    |                   |
| Basic earnings                                      | \$0.05             | \$0.07            |
| Diluted earnings                                    | \$0.05             | \$0.07            |
| Dividends paid                                      | \$0.05             | \$0.05            |



Citizens Community Bancorp, Inc.  
Consolidated Statements of  
Changes in Stockholders' Equity - Unaudited  
For the Three Months ended December 31, 2008, and 2007  
(in thousands, except shares)

| Three Months Ended<br>December 31, 2008   | Shares    | Common<br>Stock | Additional<br>Paid-In<br>Capital | Retained<br>Earnings | Unearned<br>ESOP<br>Shares | Unearned<br>Compensation | Accumulated<br>Other<br>Comprehensive<br>Loss | Total    |
|---|-----------|-----------------|----------------------------------|----------------------|----------------------------|--------------------------|---|----------|
| Balance - Beginning of<br>Period  | 6,226,995 | \$62            | \$62,192                         | \$12,550             | (\$3,416)                  | (\$126)                  | (\$2,786)                                     | \$68,476 |
| Comprehensive<br>income:  |           |                 |                                  |                      |                            |                          |   |          |
| Net Income  |           |                 |                                  | 266                  |                            |                          |   | 266      |
| Amortization of<br>unrecognized prior<br>service<br>costs and net<br>gains/losses, net of tax |           |                 |                                  |                      |                            |                          | 14  | 14       |
| Net unrealized loss on<br>available for sale<br>securities, net of tax                        |           |                 |                                  |                      |                            |                          | (1,374)                                       | (1,374)  |
| Total comprehensive<br>income   |           |                 |                                  |                      |                            |                          |   | (1,094)  |
| Common Stock<br>Repurchased   | (276,231) | (3)             | (1,942)                          |                      |                            |                          |   | (1,945)  |
| Stock option expense  |           |                 | 16                               |                      |                            |                          |   | 16       |
| Committed ESOP<br>shares  |           |                 |                                  |                      | 115                        |                          |   | 115      |
| Appreciation in fair<br>value of ESOP shares<br>charged to expense                            |           |                 | (20)                             |                      |                            |                          |   | (20)     |
| Amortization of<br>restricted stock   |           |                 |                                  |                      |                            | 23                       |   | 23       |
| Cash dividends (\$0.05<br>per share)  |           |                 |                                  | (311)                |                            |                          |   | (311)    |
| Balance - End of Period   | 5,950,764 | \$59            | \$60,246                         | \$12,505             | (\$3,301)                  | (\$103)                  | (\$4,146)                                     | \$65,260 |

| Three Months Ended<br>December 31, 2007 | Shares    | Common<br>Stock | Additional<br>Paid-In<br>Capital | Retained<br>Earnings | Unearned<br>ESOP<br>Shares | Unearned<br>Compensation | Accumulated<br>Other<br>Comprehensive<br>Loss | Total    |
|---|-----------|-----------------|----------------------------------|----------------------|----------------------------|--------------------------|---|----------|
| Balance - Beginning of<br>Period        | 7,118,205 | \$71            | \$69,934                         | \$12,420             | (\$3,877)                  | (\$207)                  | (\$192)                                       | \$78,149 |
| Comprehensive income:                   |           |                 |                                  |                      |                            |                          |   |          |
| Net Income                              |           |                 |                                  | 455                  |                            |                          |   | 455      |

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|   |           |         |          |          |           |         |        |          |
|---|-----------|---------|----------|----------|-----------|---------|--------|----------|
| Amortization of unrecognized prior service costs and net gains/losses, net of tax |           |         |          |          |           |         | 14     | 14       |
| Net unrealized gain on available for sale securities, net of tax                  |           |         |          |          |           |         | 165    | 165      |
| Total comprehensive income  |           |         |          |          |           |         |        | 634      |
| Common Stock Repurchased (303,109)  | (3)       | (2,826) |          |          |           |         |        | (2,829)  |
| Stock option expense  |           | 18      |          |          |           |         |        | 18       |
| Committed ESOP shares   |           |         |          |          | 115       |         |        | 115      |
| Appreciation in fair value of ESOP shares charged to expense                      |           | 16      |          |          |           |         |        | 16       |
| Cancellation of unvested restricted stock   |           | 17      |          |          | (17)      |         |        | 0        |
| Amortization of restricted stock  |           |         |          |          |           | 23      |        | 23       |
| Cash dividends (\$0.05 per share)   |           |         |          |          | (357)     |         |        | (357)    |
| Balance - End of Period   | 6,815,096 | \$68    | \$67,159 | \$12,518 | (\$3,762) | (\$201) | (\$13) | \$75,769 |



## CITIZENS COMMUNITY BANCORP, INC.

## Consolidated Statements of Cash Flows – Unaudited

For the Three Months Ended December 31, 2008 and 2007

|   | December 31, 2008<br>(Thousands) | December 31, 2007<br>(Thousands) |
|---|----------------------------------|----------------------------------|
| Increase (decrease) in cash and cash equivalents:                       |                                  |                                  |
| Cash flows from operating activities:                                   |                                  |                                  |
| Net income  | \$266                            | \$455                            |
| Adjustments to reconcile net income to net cash provided by activities: |                                  |                                  |
| Securities discount accretion   | (\$71)                           | (\$289)                          |
| Provision for depreciation  | 210                              | 105                              |
| Provision for loan losses   | 267                              | 165                              |
| Amortization of purchase accounting adjustments                         | (13)                             | (17)                             |
| Amortization of core deposit intangible                                 | 83                               | 75                               |
| Amortization of restricted stock  | 23                               | 23                               |
| Provision for stock options   | 16                               | 18                               |
| Provision (benefit) for deferred income taxes                           | 193                              | 76                               |
| ESOP contribution expense in excess of shares released                  | (20)                             | 16                               |
| Decrease (increase) in accrued interest receivable and other assets     | 66                               | (436)                            |
| Decrease in other liabilities   | (242)                            | 535                              |
| Total adjustments   | 512                              | 271                              |
| Net cash provided by operating activities                               | 778                              | 726                              |
| Cash flows from investing activities:                                   |                                  |                                  |
| Purchase of Federal Home Loan Bank stock                                | 0                                | (365)                            |
| Purchase securities available for sale                                  | 0                                | (7,205)                          |
| Purchase interest-bearing deposits                                      | (4,926)                          | 0                                |
| Proceeds from principal repayments on securities available for sale     | 1,538                            | 698                              |
| Net increase in loans   | (14,043)                         | (14,702)                         |
| Net capital expenditures  | (763)                            | (13)                             |
| Net cash used in investing activities                                   | (18,194)                         | (21,587)                         |
| Cash flows from financing activities:                                   |                                  |                                  |
| Increase (decrease) in borrowings                                       | (7,470)                          | 5,791                            |
| Increase in deposits  | 18,468                           | 19,551                           |
| Repurchase shares of common stock                                       | (1,945)                          | (2,829)                          |
| Reduction in unallocated shares held by ESOP                            | 115                              | 115                              |
| Cash dividends paid   | (311)                            | (357)                            |
| Net cash provided by financing activities                               | 8,857                            | 22,271                           |
| Net increase (decrease) in cash and cash equivalents                    | (8,559)                          | 1,410                            |
| Cash and cash equivalents at beginning                                  | 23,666                           | 6,354                            |
| Cash and cash equivalents at end  | \$15,107                         | \$7,764                          |

Supplemental cash flow information:

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Cash paid during the year for:

|                        |         |         |
|------------------------|---------|---------|
| Interest on deposits   | \$2,573 | \$2,090 |
| Interest on borrowings | 1,233   | 1236    |
| Income taxes           | 63      | 61      |

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CITIZENS COMMUNITY BANCORP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

NOTE 1 –Organization

The financial statements of Citizens Community Federal (the “Bank”) included herein have been included by Citizens Community Bancorp, Inc. (the “Company”) pursuant to the rules and regulations of the Securities and Exchange Commission (SEC). Citizens Community Bancorp (CCB) was a successor to Citizens Community Federal as a result of a regulatory restructuring into the mutual holding company form, which was effective on March 29, 2004. The restructuring included the capitalization of CCB, the sale of 978,650 shares of its common stock, including 119,236 shares to the employee stock ownership plan (ESOP), the issuance of 2,063,100 shares of its common stock to Citizens Community MHC and the acquisition by CCB of all of the shares of Citizens Community Federal. The ESOP borrowed \$1,192,360 from CCB to purchase its shares of CCB’s stock.

Proceeds from the stock offering, net of the ESOP loan totaled \$7,974,296. \$4,533,328 was used to purchase 100% (3,041,750 shares) of Citizens Community Federal’s stock and \$3,340,968 was retained by CCB for short-term investments and general corporate purposes. The restructuring included a series of transactions by which the corporate structure of Citizens Community Federal was converted from a mutual savings bank to the mutual holding company form of ownership. Upon completion, Citizens Community Federal became a federal stock savings bank subsidiary of Citizens Community Bancorp. Citizens Community Bancorp was a majority-owned subsidiary of Citizens Community MHC. Members of Citizens Community Federal became members of Citizens Community MHC and continued to have the same voting rights in Citizens Community MHC after the restructuring as they had in Citizens Community Federal. After the stock offering, Citizens Community MHC owned 67.83%, or 2,063,100 shares, of the common stock of Citizens Community Bancorp and the remaining 32.17% of the stock was sold to the public.

On July 1, 2005, CCB acquired Community Plus Savings Bank, Rochester Hills, Mich., through a merger with and into Citizens Community Federal. In accordance with the merger agreement, CCB issued 705,569 additional shares to Citizens Community MHC, based on the \$9.25 million independently appraised value of Community Plus Savings Bank. In addition to the shares issued to Citizens Community MHC, the members of Community Plus Savings Bank became members of Citizens Community MHC. At June 30, 2005, Community Plus Savings Bank had total assets of \$46.0 million and deposits and other liabilities of \$41.8 million, prior to purchase accounting adjustments.

On October 31, 2006, a second-step conversion was completed in which Citizens Community MHC converted to stock form. Through this transaction, Citizens Community MHC and CCB ceased to exist and were replaced by Citizens Community Bancorp, Inc. as the holding company for the Bank. A total of 5,290,000 shares of common stock were sold in the offering at \$10 per share through which the Company received proceeds of \$51,238,000 net of offering costs of \$1,662,000. The Company contributed \$25,619,000, or approximately 50%, of the net proceeds to the Bank in the form of a capital contribution. The Company lent \$3,415,010 to the ESOP and the ESOP used those funds to acquire 341,501 shares of Company stock at \$10 per share.

As part of the second-step conversion, outstanding public shares of CCB were exchanged for 1.91067 shares of Citizens Community Bancorp, Inc., the new holding company of Citizens Community Federal. The exchange resulted in an additional 1,826,380 of outstanding shares of the Company for a total of 7,116,380 outstanding shares. Treasury stock held was cancelled.



The consolidated income of the Company is principally from the income of the Bank. The Bank originates residential and consumer loans, and accepts deposits from customers primarily in Wisconsin, Minnesota and Michigan. Citizens acquired a branch in Chippewa Falls, Wisconsin, in November 2002, as well as a branch in Mankato, Minnesota in November of 2003, opened a new branch office in Oakdale, Minnesota on October 1, 2004, and, as noted, acquired Community Plus Savings Bank's Lake Orion and Rochester Hills, Michigan, branches on July 1, 2005.

In 2008, the Bank opened eight branches in Wal-Mart Supercenters in Wisconsin and Minnesota. Locations include: Brooklyn Park, Faribault, Hutchinson, Red Wing and Winona, Minnesota. The Bank also moved its existing branches in Black River Falls, Wisconsin Dells and Rice Lake, Wisconsin to the new Wal-Mart Supercenter locations in those respective communities. In August 2008, the Bank acquired three American National Bank (ANB) of Beaver Dam, Wisconsin, branches located in Wal-Mart Supercenters in Appleton, Fond du Lac and Oshkosh, Wisconsin.

In addition, in October 2008, the Bank signed an agreement with Wal-Mart to open six branches during 2009 in Wal-Mart Supercenters in Oak Park Heights, Minnesota, and Menomonie, Neenah, Plover, Shawano and Wisconsin Rapids, Wisconsin.

The Bank is subject to competition from other financial institutions and non-financial institutions providing financial products. Additionally, the Bank is subject to the regulations of certain regulatory agencies and undergoes periodic examination by those regulatory agencies.

#### NOTE 2 – PRINCIPLES OF CONSOLIDATION

The accompanying consolidated financial statements include the accounts of the Company and its wholly owned subsidiary, Citizens Community Federal. All significant inter-company accounts and transactions have been eliminated.

The accompanying unaudited consolidated financial statements of Citizens Community Bancorp, Inc. have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. Operating results for the three months ended December 31, 2008, are not necessarily indicative of the results that may be expected for the fiscal year ending September 30, 2009. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States have been condensed or omitted.

#### NOTE 3 – STOCK-BASED COMPENSATION

In February 2005, the Recognition and Retention Plan was approved by the Company's stockholders. The plan provides for the grant of up to 113,910 shares. As of December 31, 2008, 70,622 restricted shares were granted under this plan, and 3,643 of these shares were forfeited. Restricted shares are issued at no cost to the employee and have a five-year vesting period. The fair value of the restricted shares on the date of issue was \$7.04 per share for 63,789 shares and \$6.18 for 6,832 shares. Compensation expense related to these awards was \$23,000 for the three months ended December 31, 2008.

In February 2005, the 2004 Stock Option and Incentive Plan was approved by stockholders. The plan provides for the grant of nonqualified and incentive stock options, and stock appreciation rights. The plan provides for the grant of options for up to 284,778 shares. At December 31, 2008, 202,197 options had been granted under this plan at a weighted-average exercise price of \$7.04 per share. Options vest over a five-year period. Unexercised, nonqualified stock options expire in 15 years and unexercised incentive stock options expire in 10 years. At December 31, 2008, options for 119,047 shares were vested, options for 12,529 shares were forfeited and options for 4,558 shares were exercised. Of the 202,197 options granted, 185,110 remained outstanding on December 31, 2008.

The Company accounts for stock-based employee compensation related to its stock option plan using the fair-value-based method consistent with the methodology prescribed by SFAS No. 123(R), "Accounting for Stock-Based Compensation," which the Company adopted on October 1, 2006, as required. Accordingly, the Company records compensation expense whereby compensation cost is measured at the grant date based on the value of the award and is recognized over the vesting period. The costs recognized for the three-month period ended December 31, 2008, was \$16,000.

In February 2008, the 2008 Equity Incentive Plan was approved by stockholders. The aggregate number of shares of common stock of Citizens Community Bancorp, Inc. reserved and available for issuance under the Incentive Plan is 597,605. Under the Plan, the Compensation Committee may grant stock options and stock appreciation rights that, upon exercise, result in the issuance of 426,860 shares of Citizens Community Bancorp, Inc. common stock. The Committee may grant restricted stock and restricted stock units for an aggregate of 170,745 shares of Citizens Community Bancorp, Inc. common stock. As of December 31, 2008, no grants have been made under this 2008 Equity Incentive Plan.

#### NOTE 4 – EARNINGS PER SHARE

Basic earnings per share (EPS) is computed by dividing income available to common stockholders by the weighted-average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the entity. The weighted average number of shares outstanding for the three-month periods ended December 31, 2008, and 2007, were 5,735,309 and 6,555,938 for basic EPS and 5,735,309 and 6,580,869 for diluted EPS, respectively.

On a basic and diluted per-share basis, Citizens Community Bancorp, Inc., reported first-quarter earnings of \$0.05 per share, compared to earnings of \$0.07 per share for the year-earlier three-month period.

#### NOTE 5 – FAIR VALUE ACCOUNTING

We measure or monitor some of our assets on a fair value basis. Fair value is used on a recurring basis for certain assets, such as securities available for sale and loans, in which fair value is the primary basis of accounting. Fair value is defined as the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date. In accordance with SFAS No. 157, we applied the following fair value hierarchy:

Level 1- Assets for which identical item is traded on an active exchange, such as publicly-traded instruments or futures contracts.

Level 2- Assets based on observable market data for similar instruments.

Level 3- Assets for which significant valuation assumptions are not readily available in the market; instruments valued based on best available data; and considers risk premiums that a market participant would require.



When determining fair value measurements, we consider the principal or most advantageous market in which it would transact, and consider assumptions that market participants would use in pricing the asset. When possible, we look to active and observable markets to price identical assets. When identical assets are not traded in active markets, we look to observable data for similar assets. Nevertheless, certain assets are not actively traded in observable markets, and alternative methods are then used to derive a fair value measurement.

In accordance with FASB Staff Position (FSP) FAS157-2, effective date FASB No. 157, the Company has only partially applied FAS No. 157 as of December 31, 2008. The Company has not applied the provisions of FAS No. 157 to goodwill and other intangible assets, and other real estate/collateral owned.

#### Assets and Liabilities Measured on a Recurring Basis

Fair Value Measurements at December 31, 2008, Using:

| Assets/Liabilities<br>Measured at Fair Value | Quoted Prices in Active<br>Markets for Identical<br>Instruments (Level<br>1) (000's) | Significant Other<br>Observable Inputs<br>(Level 2) (000's) | Significant<br>Unobservable<br>Inputs (Level 3)<br>(000's) |
|--|--|---|--|
| Securities Available for<br>Sale             | -  | -   | \$ 58,195  |
| Loans  | -  | -   | \$ 1,179   |

In estimating the fair values for investment securities available for sale, we believe that independent third-party market prices are the best evidence of exit price and where available, base our estimates on such prices. If such third-party market prices are not available, we obtained independent third-party valuations. Where market observable data is not available due to market conditions in an illiquid market, the valuation of financial instruments becomes more subjective and involves substantial judgment. The need to use unobservable inputs generally results from the lack of market liquidity for certain types of securities, which results in diminished observability of both actual trades and assumptions that would otherwise be available to value these instruments.

The fair value of loans is based on observable current price in the secondary market in which loans trade. A gain or loss is recognized at the time of sale reflecting the present value of the difference between the contractual interest rate of the loan and the yield to investors.

A loan is considered impaired when it is probable that all of the principal and interest due under the original underwriting terms of the loan may not be collected. The fair value of the loan is based on the fair value of the collateral if the loan is collateral-dependent. The fair value is determined based on third-party appraisals, tax bills, sales of similar properties less estimated selling costs and other factors including estimated holding periods if foreclosure occurs. The amount included above represents those impaired loans that are collateral-dependent. Specific allowance for loan loss reserves are established for impaired loans. The carrying value of the impaired loans that were collateral-dependent was \$1,694 with a valuation allowance of \$515, resulting in an additional provision for loan loss during the quarter of \$93.





Level 3 assets are certain investments for which little or no market activity exists or whose value of the underlying collateral is not market observable. Generally, we attempt to obtain third-party pricing through our pricing provider, or through third-party brokers who have experience in valuing certain instruments or have knowledge of similar trading activity in such securities. Even when third-party pricing is available, the limited trading activity and illiquidity resulting from the current market conditions has challenged the observability of these quotations. Due to the continued illiquidity and credit risk, the market value of these securities is highly sensitive to assumption changes and market volatility. With respect to the mortgage backed securities held as investments the credit markets continue to be disrupted resulting in a continued dislocation and lack of trading activity therefore 100% of the investment securities are classified as Level 3 securities.

The table below presents a reconciliation for all securities available for sale and loans measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the quarter ended December 31, 2008:

Fair Value Measurements Using Significant Unobservable Inputs (Level 3) (000's):

|                                    | Securities |         | Loans |       |
|------------------------------------|------------|---------|-------|-------|
| Beginning balance, October 1, 2008 | \$         | 61,776  | \$    | 720   |
| Change in unrealized loss          |            | (2,114) |       |       |
| Change in loan loss reserve        |            | -       |       | (93)  |
| Purchases, issuances and proceeds  |            | (1,467) |       |       |
| Transfers in and/or out of Level 3 |            | -       |       | 552   |
| Ending balance, December 31, 2008  | \$         | 58,195  | \$    | 1,179 |

NOTE 7 – NEW ACCOUNTING PRONOUNCEMENTS

In February 2007, the FASB issued Statement of Financial Accounting Standards (SFAS) No. 159, the Fair Value Option for Financial Assets and Financial Liabilities-Including an Amendment of FASB Statement No.115. This statement allows companies to elect to measure certain financial assets and liabilities at fair value, and with changes in fair value recognized in the income statement each period. This pronouncement is effective for financial statements issued for fiscal years beginning after January 1, 2008 and at this time we did not elect to adopt the fair value option for any financial assets or liabilities. We are continuing to study the impact of this statement on our financial results.

ITEM MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL

2.

CONDITION AND RESULTS OF OPERATIONS

FORWARD-LOOKING STATEMENTS

This report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Reform Act of 1995, and are including this statement for purposes of these safe harbor provisions. "Forward-looking statements", which are based on certain assumptions and describe future plans, strategies and expectations of Citizens Community Bancorp may be identified by the use of words such as "believe," "expect," "anticipate," "should,"



“planned,” “estimated,” and “potential”. Examples of forward-looking statements include, but are not limited to, estimates with respect to our financial condition, results of operation and business that are subject to various factors which could cause actual results to differ materially from these estimates and most other statements that are not historical in nature. These factors include, but are not limited to, general and local economic conditions, changes in interest rates, deposit flows, demand for mortgage, consumer and other loans, real estate values, competition, changes in accounting principles, policies, or guidelines, changes in legislation or regulation, and other economic, competitive, governmental, regulatory and technological factors affecting our operations, pricing, products and services. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Further information concerning Citizens Community Bancorp and its business, including additional factors that could materially affect our financial results, is included in our filings with the Securities and Exchange Commission.

## GENERAL

Citizens Community Bancorp (“CCB”) was capitalized as a result of an initial public offering related to a mutual holding company reorganization effective March 29, 2004, as explained in Note 1 to the unaudited consolidated financial statements. CCB was the mid-tier holding company for Citizens Community Federal. CCB was chartered under federal law and owned 100% of the stock of Citizens Community Federal (the “Bank”). CCB directed Citizens Community Federal’s business activities.

On October 31, 2006, Citizens Community MHC (the “MHC”) completed its reorganization into stock form and Citizens Community Bancorp, Inc. (the “Company”) succeeded to the business of CCB, the MHC’s former stock holding company subsidiary. The outstanding shares of common stock of the former mid-tier stock holding company (other than shares held by the MHC which were canceled) were converted into 1,826,380 shares of common stock of the Company. As part of the second-step mutual to stock conversion transaction, the Company sold a total of 5,290,000 shares to eligible depositors of the Bank in a subscription offering at \$10.00 per share, including 341,501 shares sold to the ESOP utilizing funds borrowed from the Company.

Citizens Community Bancorp, Inc. was incorporated under the laws of the State of Maryland to hold all of the stock of Citizens Community Federal. Citizens Community Bancorp, Inc. is a unitary savings and loan holding company and is subject to regulation by the Office of Thrift Supervision (OTS). Citizens Community Bancorp, Inc. has no significant assets other than all of the outstanding shares of common stock of Citizens Community Federal, the net proceeds it kept from the reorganization and its loan to the ESOP.

The following discussion focuses on the consolidated financial condition of the Company and the Bank as of December 31, 2008, and the consolidated results of operations for the three months ended December 31, 2008, compared to the same periods in 2007. This discussion should be read in conjunction with the interim condensed consolidated financial statements and notes thereto included with this report.

Historically, Citizens Community Federal was a federal credit union. Citizens Community Federal accepted deposits and made loans to members, who lived, worked or worshiped in the Wisconsin counties of Chippewa and Eau Claire, and parts of Pepin, Buffalo and Trempealeau. Members included businesses and other entities located in these counties, and members and employees of the Hocak Nation.

In December 2001, Citizens Community Federal converted to a federal mutual savings bank in order to better serve its customers and the local community through the broader lending ability of a federal savings bank, and to expand its customer base beyond the limited field of membership permitted for credit unions. As a federal savings bank, the Bank has expanded authority in originating residential mortgage and consumer loans, and it has the ability to make commercial loans, although the Bank does not currently have any immediate plans to commence making commercial loans. In 2004, Citizens Community Federal reorganized into the mutual holding company form of organization.

We have utilized our expanded lending authority to significantly increase our ability to market one-to four-family residential lending. Most of these loans are originated through our internal marketing efforts, and our existing and walk-in customers. We typically do not rely on real estate brokers or builders to help us generate loan originations.

In order to differentiate ourselves from our competitors, we have stressed the use of personalized, branch-oriented customer service. With operations structured around a branch system staffed with knowledgeable and well-equipped employees, our ongoing commitment to training at all levels of our staff remains a key to the Company's success. As such, our focus is on building and growing banking relationships, in addition to opening new accounts and loans.

On July 1, 2005, Community Plus Savings Bank, located in Rochester Hills, Mich., was acquired through a merger with and into Citizens Community Federal. At June 30, 2005, Community Plus Savings Bank had total assets of \$46.0 million and deposits and other liabilities of \$41.8 million, prior to purchase accounting adjustments.

On October 31, 2006, Citizens Community MHC (the "MHC") completed its reorganization into stock form and Citizens Community Bancorp, Inc. (the "Company") succeeded to the business of Citizens Community Bancorp, the MHC's former stock holding company subsidiary. Each outstanding share of common stock of the former mid-tier stock holding company (other than shares held by the MHC which were canceled) was converted into 1.91067 shares of common stock of the Company. As part of the second-step mutual to stock conversion transaction, the Company sold a total of 5,290,000 shares to eligible depositors of the Bank in a subscription offering at \$10.00 per share, including 341,501 shares purchased by the Bank's employee stock ownership plan with funds borrowed from the Company.

The Bank is a federally chartered stock savings institution with 20 full-service offices – nine stand-alone locations and 11 in-store Wal-Mart Supercenter branches. Citizens acquired a branch in Chippewa Falls, Wisconsin, in November 2002, as well as a branch in Mankato, Minnesota in November of 2003, opened a new branch office in Oakdale, Minnesota on October 1, 2004, and, as noted, acquired Community Plus Savings Bank's Lake Orion and Rochester Hills, Michigan, branches on July 1, 2005.

In 2008, the Bank opened eight branches in Wal-Mart Supercenters in Wisconsin and Minnesota. Locations include: Brooklyn Park, Faribault, Hutchinson, Red Wing and Winona, Minnesota. The Bank also moved its existing branches in Black River Falls, Wisconsin Dells and Rice Lake, Wisconsin to the new Wal-Mart Supercenter locations in those respective communities. In August 2008, the Bank acquired three American National Bank (ANB) of Beaver Dam, Wisconsin, branches located in Wal-Mart Supercenters in Appleton, Fond du Lac and Oshkosh, Wisconsin.

In addition, in October 2008, the Bank signed an agreement with Wal-Mart to open six branches during 2009 in Wal-Mart Supercenters in Oak Park Heights, Minnesota, and Menomonie, Neenah, Plover, Shawano and Wisconsin Rapids, Wisconsin.

Citizens Community Bancorp, Inc. is incorporated under the laws of the State of Maryland to hold all of the stock of Citizens Community Federal. Citizens Community Bancorp, Inc. is a unitary savings and loan holding company and is subject to regulation by the Office of Thrift Supervision (OTS). Citizens Community Bancorp, Inc. has no significant assets other than all of the outstanding shares of common stock of Citizens Community Federal, the net proceeds of the reorganization it kept and its loan to the Citizens Community Bancorp, Inc. employee stock ownership plan.

At December 31, 2008, the Company had total assets of \$487.6 million, total deposits of \$315.7 million and stockholders' equity of \$65.3 million. The Company and the Bank are examined and regulated by the OTS, its primary federal regulator. The Company and the Bank are also regulated by the FDIC. The Bank is required to have certain reserves set by the Federal Reserve Board and is a member of the Federal Home Loan Bank of Chicago, which is one of the 12 regional banks in the Federal Home Loan Bank System.

## CRITICAL ACCOUNTING POLICIES

### Allowance for Loan Losses.

Citizens Community Federal maintains an allowance for loan losses to absorb probable incurred losses in the loan portfolio. The allowance is based on ongoing, quarterly assessments of the estimated probable incurred losses in the loan portfolio. In evaluating the level of the allowance for loan losses, management considers the types of loans and the amount of loans in the loan portfolio, historical loss experience, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions.

At December 31, 2008, the allowance for loan losses was \$1.3 million, or 0.35%, of the total loan portfolio. Assessing the allowance for loan losses is inherently subjective as it requires making material estimates, including the amount and timing of future cash flows expected to be received on impaired loans, that may be susceptible to significant change. In the opinion of management, the allowance, when taken as a whole, reflects estimated probable loan losses in the Company's loan portfolio. Given the historical performance of its lending portfolio, the Company's allowance for loan losses is well below comparable peer levels. Citizens is able to maintain a lower loan loss allowance, in part, because it does not participate in any higher risk sub-prime lending or construction lending.

## FINANCIAL CONDITION

**Total Assets.** Total Company assets as of December 31, 2008, were \$487.6 million, compared with \$480.0 million as of September 30, 2008, a year-to-date increase of \$7.6 million, or 1.6 percent. The gain was primarily due to a \$13.9 million increase in loans receivable—of which, \$7.9 million were generated through the Company's new Wal-Mart in-store branches. This was partially offset by decreases in cash and cash equivalents to help fund new loan demand.

**Cash and Cash Equivalents.** Cash and cash equivalents decreased from \$23.7 million on September 30, 2008, to \$15.1 million on December 31, 2008. The decrease was due to use of these funds by the Company to fund new loan demand.

**Securities Available for Sale.** Securities available for sale decreased from \$61.8 million on September 30, 2008, to \$58.2 million on December 31, 2008, a decrease of \$3.6 million, or 5.8 percent. The decrease was a result of a \$2.1 million increase in unrealized loss and \$1.5 million in cash flow from the non-agency mortgage-backed securities investments ("MBS"). While performance of the mortgage-related securities has been subject to rating agency downgrades, the unrealized losses relate principally to the continued dislocation of the securities market. All securities continue to pay as scheduled despite their impairment due to market conditions. When analyzing an issuer's

financial condition, management considers whether the securities are issued by a government body or agency, whether a rating agency has downgraded the securities, and industry analysts' reports. Since management has the ability to hold securities until the foreseeable future for securities available for sale, no declines are deemed to be other than temporary.

Loans Receivable. Loans increased by \$13.9 million, or 3.8 percent, to \$383.6 million at December 31, 2008, from \$369.7 million as of September 30, 2008. At December 31, 2008, the loan portfolio was comprised of \$213.4 million of loans secured by real estate, or 55.6 percent of total loans, and \$170.2 million of consumer loans, or 44.4 percent of total loans. Of the \$13.9 increase in loans receivable, \$7.9 million was originated in the Company's new Wal-Mart in-store branches.

At September 30, 2008, the loan portfolio mix included real estate loans of \$204.8 million, or 55.4 percent of total loans, and consumer loans of \$164.9 million, or 44.6 percent of total loans.

Allowance for Loan Losses. The following table is an analysis of the activity in the allowance for loan losses for the three-month period ended December 31, 2008, and December 31, 2007.

|  | Three months ended   |                      |
|--|----------------------|----------------------|
|  | December 31,<br>2008 | December 31,<br>2007 |
| Balance at Beginning                       | \$ 1,192             | \$ 926               |
| Provisions Charged<br>to Operating Expense | 267                  | 165                  |
| Loans Charged Off                          | (137)                | (115)                |
| Recoveries on Loans                        | 5                    | 7                    |
| Balance at End                             | \$ 1,327             | \$ 983               |

Office Properties and Equipment. Total investment in office properties and equipment was \$6.5 million on December 31, 2008, and \$5.9 million on September 30, 2008. The increase was primarily the result of the new Wal-Mart in-store branches opened or in the process of opening.

Deposits. Deposits grew to \$315.7 million at December 31, 2008, from \$297.2 million at September 30, 2008. The increase of \$18.5 million, or 6.2 percent, was primarily the result of core deposit growth (which includes all deposits excluding CDs) from the Company's newly opened Wal-Mart Supercenter in-store branch locations combined with CD growth. \$13.8 million of the deposit gain came from deposit growth at the Company's Wal-Mart Supercenter branch locations. Of that amount, \$10.8 million was core deposit growth.

Borrowed Funds. FHLB advances decreased from \$110.2 million on September 30, 2008, to \$102.8 million on December 31, 2008, as deposit growth provided the funds to pay off maturing FHLB advances.

Shareholders' Equity. Total equity was \$65.3 million at December 31, 2008, versus \$68.5 million at September 30, 2008. The decrease was due to the buyback of shares under Citizens' previously announced share repurchase program (since September 2007, the Company has repurchased 1.2 million of its common shares); dividends paid; and, an increase in the unrealized loss of investment securities available for sale of \$1.4 million, net of tax, related to the revaluation of the Company's MBS portfolio. The Company does not believe there is any other than temporary impairment of these securities at December 31, 2008.

Asset Quality. The Company's non-performing assets were \$4.4 million at December 31, 2008, or 0.91 percent of total assets. This was up from \$3.3 million, or 0.68 percent of total assets, at September 30, 2008, and \$1.7 million, or 0.42 percent, at December 31, 2007. The increases since September 30, 2008, and December 31, 2007, were due to increases in non-performing one- to four-family residential loans, as well as new non-real estate consumer loans moving into the non-performing category.





The Company anticipates minimal losses associated with its non-performing one- to four-family residential loans as supported by recent appraisals of the properties. While Citizens anticipates some higher loss levels associated with its non-performing consumer loans, loss levels are anticipated to be below comparable peers due to the Company's strong underwriting criteria. The Company believes its allowance for loan loss is adequate to cover these anticipated losses on its portfolio.

Net charge-offs for the three months ended December 31, 2008, were \$132,000, versus \$114,000 at September 30, 2008, and \$108,000 at December 31, 2007. The annualized net charge-offs to average loans receivable was 0.14 percent for the three-months ended December 31, 2008, compares to 0.13 percent for the comparable 2007 three-month period, and 0.14 percent for the three months ended September 30, 2008. The Company's net charge-offs, while up slightly from year-earlier levels, remain at levels below comparable peer norms.

**Liquidity and Asset / Liability Management.** The Company must maintain an adequate liquidity position in order to respond to the short-term demand for funds caused by withdrawals from deposit accounts, increased loan demand and extensions of credit, and for payment of operating expenses. Maintaining this position of adequate liquidity is accomplished through the management of a combination of liquid assets, those which can be converted into cash and access to additional sources of funds. Primarily, liquid assets of the Company are cash and cash equivalents, other interest-bearing deposits, investments held as available for sale and maturing loans. Advances from the FHLB system represent the Company's primary source of immediate additional liquidity, and are maintained at a level necessary to fulfill needs. Assets and liabilities are maintained to provide the proper balance between liquidity, safety and profitability. This monitoring process is done on a continuing basis. The Company manages its interest rate sensitive assets and liabilities on a regular basis to lessen the impact of interest rate changes. As part of managing liquidity, the Company monitors its maturing deposits and loans, loan-to-deposit ratio, competitors' rates and the cost of borrowing funds versus the ability to attract deposits. The Company manages its rate sensitivity position to avoid wide swings in margins and to minimize risk.

**Off-Balance Sheet Liabilities.** The Company has financial instruments with off-balance sheet risk. These instruments include unused commitments for credit cards, lines of credit, overdraft protection and home equity lines of credit, as well as commitments to extend credit. As of December 31, 2008, the Company had \$9.0 million in unused commitments, compared to \$7.6 in unused commitments as of September 30, 2008.

**Capital Resources.** Capital ratios applicable to the Bank as of December 31, 2008, and September 30, 2008, were as follows:

|  | Capital Ratios |       |                               |       |  |       |
|--|----------------|-------|-------------------------------|-------|--|-------|
|  | Actual         |       | For Capital Adequacy Purposes |       | To Be Well Capitalized Under Prompt Corrective Action Provisions |       |
|  | Amount         | Ratio | Amount                        | Ratio | Amount   | Ratio |
| As of December 31, 2008<br>(Unaudited)   |                |       |                               |       |  |       |
| Total capital (to risk weighted assets)  | \$47,133,000   | 14.9% | \$25,334,000>=                | 8.0%  | \$31,668,000>=   | 10.0% |
| Tier 1 capital (to risk weighted assets) | \$46,321,000   | 14.6% | \$12,667,000>=                | 4.0%  | \$19,001,000>=   | 6.0%  |
|  | \$46,321,000   | 9.6%  | \$19,382,000>=                | 4.0%  | \$24,228,000>=   | 5.0%  |

Tier 1 capital (to  
adjusted total assets)

Tangible capital (to  
tangible assets)

|              |      |             |    |      |    |    |
|--------------|------|-------------|----|------|----|----|
| \$46,321,000 | 9.6% | \$7,268,000 | >= | 1.5% | NA | NA |
|--------------|------|-------------|----|------|----|----|

As of September 30, 2008

(Audited)

|   |                    |                      |                       |
|---|--------------------|----------------------|-----------------------|
| Total capital (to risk weighted assets)   | \$46,591,000 15.3% | \$24,340,000 >= 8.0% | \$30,425,000 >= 10.0% |
| Tier 1 capital (to risk weighted assets)  | \$45,821,000 15.1% | \$12,170,000 >= 4.0% | \$18,255,000 >= 6.0%  |
| Tier 1 capital (to adjusted total assets) | \$45,821,000 9.6%  | \$19,023,000 >= 4.0% | \$23,778,000 >= 5.0%  |
| Tangible capital (to tangible assets)     | \$45,821,000 9.6%  | \$7,134,000 >= 1.5%  | NA NA                 |

Management intends to maintain capital levels in the well-capitalized category established by regulatory authorities. The Bank was categorized as “well capitalized” under the regulatory framework for capital adequacy as of December 31, 2008, and September 30, 2008.

#### Results of Operations

Overview. For the first three months of fiscal 2009, Citizens’ total assets increased, its new Wal-Mart in-store branches delivered deposit and loan growth and the Company was profitable. Year over year, first quarter net income was down. The decrease resulted mainly from two factors. First, the Company increased its 2009 first-quarter provision for loan losses by \$102,000 to \$267,000, from \$165,000 in fiscal 2008, due to the current economic environment. The second factor was planned salaries and benefits, occupancy and professional services, and other expenses associated with the Company’s continued growth, primarily the opening of Citizens’ Wal-Mart Supercenter branches.

The Company’s one- to four-family real estate loan levels remained strong and grew year over year during the first quarter, with its new Wal-Mart Supercenter branches being a contributing factor. However, Citizens saw a continuing trend of appraisals for one- to four-family real-estate loans being adversely impacted by the current economic crisis. As a result, there has been significant devaluation of underlying assets, as appraised, associated with new loans being considered for approval. Consequently, these loans, which otherwise met Citizens’ underwriting criteria, were not approved. The Company expects this trend to continue during its second quarter.

The Company anticipates continued loan and deposit growth going forward. The Company believes the new Wal-Mart retail locations will continue to offer excellent potential for additional core deposit and loan growth, and are consistent with Citizens Community Federal’s expansion strategy. Since March 3, 2008, the Company has opened 11 new branch locations, and is pleased with the performance of these locations.

As of December 31, 2008, the Company’s Wal-Mart in-store locations have delivered:

- Total deposit gains since March 3, 2008, of \$31.9 million—of this, \$22.1 million was core deposits; and
- Total loan gains since March 3, 2008, of \$17.0 million—of this, \$6.3 million consisted of real estate loans and \$10.7 million of consumer loans.

According to the Company, nine out of the 11 branches Citizens opened in 2008, opened after July 1, 2008.



Net Income. For the three months ended December 31, 2008, the Company reported net income of \$266,000, down 41.5% from net income of \$455,000 for the 2008 first quarter. As previously mentioned, the year-over-year decrease primarily resulted from two factors. First, the Company increased its 2009 first-quarter provision for loan losses by \$102,000 to \$267,000, from \$165,000 in fiscal 2008 first quarter, due to the current economic environment. The second factor was planned salaries and benefits, occupancy and professional services, and other expenses associated with the Company's continued growth, primarily the openings of Citizens' Wal-Mart Supercenter branches.

On a basic and diluted basis, Citizens' fiscal first-quarter earnings were \$0.05 per share, compared to \$0.07 per share for the prior-year first quarter.

2008 net interest margin decreased from 3.38 percent to 3.05 percent for the three-month period ended December 31, 2008, compared to the prior-year three months. The net interest spread was virtually unchanged at 2.64 percent for the current 3 month period compared to 2.65 percent for the prior year three-month period, as the decline in yield on earning assets matched the decline in cost of yield of interest-bearing liabilities. The decrease in net interest margin was largely a result of the MBS portfolio, which increased as a percentage of total assets, being funded through FHLB advances. The spreads produced from these leveraged investments resulted in consistently lower interest margins than that earned from the loans receivable portfolio. As a result, the net interest margin was affected, while overall net interest income increased.

Total Interest and Dividend Income. Total interest income increased by \$1.1 million to \$7.4 million for the three-month period ended December 31, 2008, from \$6.3 million for the same period in fiscal 2007. The increase was a result of both an increase in the average balance of securities available for sale and loans receivable. The average balance of securities available for sale increased from \$43.0 million to \$59.8 million for the three-month periods ended December 31, 2007 and 2008, respectively. The average balance of loans receivable increased from \$328.3 million to \$376.8 million for the three-month periods ended December 31, 2007, and 2008, respectively.

Total Interest Expense. Total interest expense increased \$500,000 to \$3.8 million for the quarter ended December 31, 2008, from \$3.3 million for the year-ago first quarter. The increase was the result of growth in the average balance of interest-bearing liabilities, partially offset by a decrease in rates paid on interest-bearing liabilities. The average balance of interest-bearing liabilities increased from \$316.8 million for the three-month period ended December 31, 2007, to \$413.9 million for the three months ended December 31, 2008. Average balance of FHLB advances increased from \$99.3 million for the fiscal 2008 three-month period, to \$108.0 million for the fiscal 2009 three-month period.

The average cost of interest-bearing liabilities decreased from 4.19% for the three months ended December 31, 2007, to 3.65% for the three-month period ended December 31, 2008. The three-month decrease was a result of lower deposit costs due to declining CD yields, the growth of lower costing core deposits and the decline in the cost of FHLB advances.

Net Interest Income. Net interest income before provision for loan losses increased by \$700,000 for the three-month period ended December 31, 2008, to \$3.6 million, compared to \$2.9 million for the same period in fiscal 2008. Largely responsible for the gain was a rise in the average balance of interest-earning assets, partially offset by a \$97.0 million increase in the average balance of interest-bearing liabilities. During the period, the net interest spread remained relatively unchanged at 2.64 percent, compared to 2.65 percent for the 2008 first quarter.

**Provision for Loan Losses.** Citizens establishes the provision for loan losses, which is charged to operations, at a level management believes will adjust the allowance for loan losses to reflect probable incurred credit losses in the loan portfolio. In evaluating the level of the allowance for loan losses, management considers the types of loans and the amount of loans in the loan portfolio, historical loss experience, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral, and prevailing economic conditions. Based on the Company's evaluation of these factors, we made provisions of \$267,000 and \$165,000 for the three-month periods ended December 31, 2008, and December 31, 2007, respectively. The fiscal 2008 three-month increases were driven by a higher average balance of loans, as well as an increase in non-performing loans addressed previously. This evaluation is inherently subjective, as it requires estimates that are susceptible to significant revision as more information becomes available, or as future events change. We used the same methodology and generally similar assumptions in assessing the loan allowance for both periods.

The allowance level is based on estimates and the ultimate losses may vary from the estimates. Management assesses the allowance for loan loss on a monthly basis and makes provisions for loan losses as necessary in order to maintain the allowance. While management uses available information to recognize losses on loans, future loan loss provisions may be necessary based on changes in economic conditions or changes in individual account conditions. In addition, various regulatory agencies, as an integral part in their examination process, periodically review the allowance for loan losses and may require the Company to recognize additional provisions based on their judgment of information available to them at the time of their examination.

**Non-Interest Income.** Non-interest income increased to \$477,000 for the three months ended December 31, 2008, versus \$428,000 for the comparable 2007 period. The increase was primarily the result of service charges on deposit accounts that were generated from core deposit growth at the Company's Wal-Mart in-store locations.

**Non-Interest Expense.** Non-interest expense increased from \$2.4 million for the quarter ended December 31, 2007, to \$3.3 million for the quarter ended December 31, 2008. Sequentially, non-interest expense rose only slightly from \$3.2 million in the fiscal 2008 fourth quarter. The 2009 first-quarter, year-over-year increase resulted again mainly from the planned growth costs associated with the Company's Wal-Mart Supercenter branch expansions.

**Income Tax Expense.** Income tax expense decreased to \$207,000 for the three-month period ended December 31, 2008, from \$292,000 for the year-ago three month period. The decrease came as a result of the lower overall earnings reflected in the current period versus the prior-year comparison.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

**Our Risk When Interest Rates Change.** The rates of interest we earn on assets and pay on liabilities generally are established contractually for a period of time. Market interest rates change over time. Accordingly, our results of operations, like those of other financial institutions, are impacted by changes in interest rates and the interest rate sensitivity of our assets and liabilities. The risk associated with changes in interest rates and our ability to adapt to these changes is known as interest rate risk and is our most significant market risk.

**How We Measure Our Risk of Interest Rate Changes.** As part of our attempt to manage our exposure to changes in interest rates and comply with applicable regulations, we monitor our interest rate risk. In monitoring interest rate risk we continually analyze and manage assets and liabilities based on their payment streams and interest rates, the timing of their maturities, and their sensitivity to actual or potential changes in market interest rates.

In order to manage the potential for adverse effects of material and prolonged increases in interest rates on our results of operations, we adopted asset and liability management policies to better align the maturities and repricing terms of our interest-earning assets and interest-bearing liabilities. These policies are implemented by the asset and liability management committee. The asset and liability management committee is comprised of members of senior management. The asset and liability management committee establishes guidelines for and monitors the volume and mix of assets and funding sources, taking into account relative costs and spreads, interest rate sensitivity and liquidity needs. The objectives are to manage assets and funding sources to produce results that are consistent with liquidity, capital adequacy, growth, risk and profitability goals. The asset and liability management committee generally meets on a weekly basis to review, among other things, economic conditions and interest rate outlook, current and projected liquidity needs and capital position, anticipated changes in the volume and mix of assets and liabilities and interest rate risk exposure limits versus current projections pursuant to net present value of portfolio equity analysis. At each meeting, the asset and liability management committee recommends strategy changes, as appropriate, based on this review. The committee is responsible for reviewing and reporting on the effects of the policy implementations and strategies to the board of directors on a monthly basis.

In order to manage our assets and liabilities and achieve the desired liquidity, credit quality, interest rate risk, profitability and capital targets, we have focused our strategies on:

- originating shorter-term consumer loans;
- originating prime-based home equity lines of credit;
- managing our deposits to establish stable deposit relationships;
- using FHLB advances to align maturities and repricing terms;
- attempting to limit the percentage of long-term, fixed-rate loans in our portfolio which do not contain a payable-on-demand clause; and
- originating first mortgage loans, with a clause allowing for payment on demand after a stated period of time.

At times, depending on the level of general interest rates, the relationship between long- and short-term interest rates, market conditions and competitive factors, the asset and liability management committee may determine to increase Citizens Community Federal's interest rate risk position somewhat in order to maintain or improve its net interest margin.

As of December 31, 2008, \$171.3 million of loans in our portfolio included a payable-on-demand clause. We have not utilized the clause since fiscal 2000 because, in management's view, it has not been appropriate. Therefore, the clause has had no impact on our liquidity and overall financial performance for the periods presented. The purpose behind the payable-on-demand clause is to provide Citizens Community Federal with some protection against the impact on net interest margin of sharp and prolonged interest rate increases. It is Citizens Community Federal's policy to write the majority of its real estate loans with a payable-on-demand clause. The factors considered in determining whether and when to utilize the payable-on-demand clause include a significant, prolonged increase in market rates of interest; liquidity needs; desire to restructure the balance sheet; an individual borrowers unsatisfactory payment history; and, the remaining term to maturity.

As part of its procedures, the asset and liability management committee regularly reviews interest rate risk by forecasting the impact of alternative interest rate environments on net interest income and market value of portfolio equity. Market value of portfolio equity is defined as the net present value of an institution's existing assets, liabilities and off-balance sheet instruments, and evaluating such impacts against the maximum potential changes in net interest income and market value of portfolio equity that are authorized by the board of directors of Citizens Community Federal.





The following table sets forth, at September 30, 2008, (the most recent date for which information is available) an analysis of Citizen Community Federal's interest rate risk as measured by the estimated changes in NPV resulting from instantaneous and sustained parallel shifts in the yield curve (up 300 basis points and down 200 basis points, measured in 100 basis point increments). As of September 30, 2008, due to the current level of interest rates, the OTS no longer provided NPV estimates for decreases in interest rates greater than 100 basis points.

| Change in Interest Rates in Basis Points ("bp") (Rate Shock in Rates)(1) | Net Portfolio Value |           |        | Net Portfolio Value as % of Present Value of Assets |         |
|--|---------------------|-----------|--------|---|---------|
|  | Amount              | Change    | Change | NPV Ratio   | Change  |
| (Dollars in thousands)   |                     |           |        |   |         |
| +300 bp  | \$34,738            | \$(4,702) | (12)%  | 8.54%   | (80) bp |
| +200 bp  | 36,864              | (2,576)   | ( 7)%  | 8.94  | (40) bp |
| +100 bp  | 38,469              | (972)     | ( 2)%  | 9.21  | (13) bp |
| +50 bp   | 39,055              | (386)     | ( 1)%  | 9.30  | ( 4) bp |
| 0 bp   | 39,441              |           |        | 9.34  |         |
| -50 bp   | 39,627              | 187       | 09%    | 9.33  | 0 bp    |
| -100 bp  | 39,696              | 255       | 1%     | 9.31  | (3) bp  |

(1) Assumes an instantaneous uniform change in interest rates at all maturities.

For comparative purposes, the table below sets forth, at September 30, 2007, an analysis of Citizen Community Federal's interest rate risk as measured by the estimated changes in NPV resulting from instantaneous and sustained parallel shifts in the yield curve (up 300 basis points and down 200 basis points, measured in 100 basis point increments). As of September 30, 2007, due to the then current level of interest rates, the OTS did not provide NPV estimates for decreases in interest rates greater than 200 basis points.

| Change in Interest Rates in Basis Points ("bp") (Rate Shock in Rates)(1) | Amount   | Net Portfolio Value           |        | Net Portfolio Value as % of Present Value of Assets |          |
|--|----------|-------------------------------|--------|---|----------|
|  |          | Change (Dollars in thousands) | Change | NPV Ratio   | Change   |
| +300 bp  | \$36,641 | \$(7,080)                     | (16)%  | 10.01%  | (148) bp |
| +200 bp  | 39,118   | (4,603)                       | (11)%  | 10.55   | (95) bp  |
| +100 bp  | 41,514   | (2,207)                       | (5)%   | 11.05   | (44) bp  |
| +50 bp   | 42,631   | (1,090)                       | (2)%   | 11.28   | (22) bp  |
| 0 bp   | 43,721   |                               |        | 11.50%  |          |
| - 50 bp  | 44,689   | 968                           | 2%     | 11.68   | 19 bp    |
| -100 bp  | 45,442   | 1,721                         | 4%     | 11.81   | 32 bp    |
| -200 bp  | 46,445   | 2,724                         | 6%     | 11.96   | 46 bp    |

(1) Assumes an instantaneous uniform change in interest rates at all maturities.

The OTS uses certain assumptions in assessing the interest rate risk of savings associations. These assumptions relate to interest rates, loan prepayment rates, deposit decay rates, and the market values of certain assets under differing interest rate scenarios, among others.

#### ITEM 4. CONTROLS AND PROCEDURES

An evaluation of the Company's disclosure controls and procedures (as defined in Section 13(a)-15d-15(e) under the Securities Exchange Act of 1934 (the "Act") as of December 31, 2008, was carried out under the supervision and with the participation of the Chief Executive Officer and Chief Financial Officer and several other members of our senior management. The Chief Executive Officer and Chief Financial Officer concluded that as of December 31, 2008, the Company's disclosure controls and procedures were effective in ensuring that the information required to be disclosed by the Company in the reports the Company files or submits under the Act is (i) accumulated and communicated to management (including the Chief Executive Officer and Chief Financial Officer) in a timely manner, and (ii) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. There have been no changes in our internal controls over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) under the Act) that occurred during the quarter ended December 31, 2008, that have materially affected, or are reasonably likely to materially effect, our internal controls over financial reporting.

The Company does not expect that its disclosure controls and procedures will prevent all errors and all fraud. A control procedure, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control procedure are met. Because of the inherent limitations in all control procedures, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that



breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any control procedure is also based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies and procedures may deteriorate. Because of the inherent limitations in a cost-effective control procedure, misstatements due to error or fraud may occur and not be detected.

Section 404 of the Sarbanes-Oxley Act of 2002 requires that companies evaluate and annually report on their systems of internal control over financial reporting. In addition, our independent accountants must report on management's evaluation. We are in the process of evaluating, documenting and testing our system of internal control over financial reporting to provide the basis for our report that will, for the first time, be reviewed by our independent accountants for the fiscal year ending September 30, 2010. Due to the ongoing evaluation and testing of our internal controls, there can be no assurance that if any control deficiencies are identified they will be re-mediated before the end of the 2010 fiscal year, or that there may not be significant deficiencies or material weaknesses that would be required to be reported. In addition, we expect the evaluation process and any required remediation, if applicable, to increase our accounting, legal and other costs and divert management resources from core business operations.

## PART II – OTHER INFORMATION

## Item 1. LEGAL PROCEEDINGS

In the normal course of business, the Company occasionally becomes involved in various legal proceedings. In the opinion of management, any liability from such proceedings would not have a material adverse effect on the business or financial condition of the Company.

## Item 1A. RISK FACTORS

There are no material changes from the risk factors disclosed in the Company's Form 10K for the fiscal year ended September 30, 2008.

## Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table summarizes our share repurchase activity during the three months ended December 31, 2008.

| Period                                 | Total<br>Number of<br>Shares<br>Purchased | Average<br>Price Paid<br>per Share | Total Number of<br>Shares Purchased<br>as<br>Part of Publicly<br>Announced Plans | Maximum<br>Number<br>of Shares That<br>May<br>Yet be Purchased<br>Under the Plan |
|--|---|------------------------------------|--|--|
| Oct. 1, 2008, through<br>Oct. 31, 2008 | -   | -                                  | -  | 141,020  |
| Nov. 1, 2008, through<br>Nov. 30, 2008 | 264,034                                   | 6.94                               | 264,034  | 485,486  |
| Dec. 1, 2008, through<br>Dec. 31, 2008 | 12,197                                    | 6.89                               | 12,197   | 472,696  |
| Total                                  | 276,231                                   | 6.92                               | 276,231  | 472,696  |

## Item 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

## Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Not applicable.

## Item 5. OTHER INFORMATION

Not applicable.

## Item 6. EXHIBITS

(a) Exhibits

31.1 Rule 13a-15(e) Certification of the Company's President and Chief Executive Officer

31.2 Rule 13a-15(e) Certification of the Company's Chief Financial Officer

32.0 Certification

SIGNATURES

In accordance with the requirements of the Securities Exchange Act of 1934, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CITIZENS COMMUNITY BANCORP, INC.

Date: February 13, 2009

By: /s/ James G. Cooley  
James G. Cooley  
President and Chief Executive Officer

Date: February 13, 2009

By: /s/ John Zettler  
John Zettler  
Chief Financial Officer