

SONOCO PRODUCTS CO  
Form 8-K  
February 19, 2019

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of  
the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 13, 2019

SONOCO PRODUCTS COMPANY

Commission File No. 001-11261

Incorporated under the laws of South Carolina  
I.R.S. Employer Identification No. 57-0248420  
1 N. Second St.  
Hartsville, South Carolina 29550  
Telephone: 843/383-7000

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards pursuant to Section 13(a) of the Exchange Act.

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Section 5 – Corporate Governance and Management

Item 5.02 Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.

On February 13, 2019, the Executive Compensation Committee of Sonoco’s Board of Directors approved the following equity awards under the Sonoco Products Company 2014 Long-Term Incentive Plan:

| Name                        | Stock-Settled<br>Stock Appreciation<br>Rights | Restricted<br>Stock<br>Units | Performance Contingent           |        |         |
|-----------------------------|---|------------------------------|----------------------------------|--------|---------|
|                             |   |                              | Restricted<br>Stock<br>Threshold | Target | Maximum |
| R. C. Tiede                 | 98,796  | 14,239                       | 14,633                           | 29,265 | 58,530  |
| B. L. Saunders <sup>1</sup> | —   | —                            | —                                | —      | —       |
| R. H. Coker                 | 30,121  | 4,342                        | 4,462                            | 8,923  | 17,846  |
| R. D. Fuller                | 30,121  | 4,342                        | 4,462                            | 8,923  | 17,846  |
| A. H. McLeland <sup>1</sup> | —   | —                            | —                                | —      | —       |
| All other officers          | 74,252  | 10,704                       | 10,998                           | 21,996 | 43,992  |

<sup>1</sup> B.L. Saunders and A.H. McLeland did not receive awards due to their scheduled retirements effective April 1, 2019.

Stock-Settled Stock Appreciation Rights

Stock-settled stock appreciation rights (“SSARs”) provide executive officers and other key management employees the right to receive shares of the Company’s common stock equal to the appreciation in share price above the closing price after the awards have vested. The material terms and conditions are as follows:

Grant  
Features

Grant  
Type: Stock-Settled Stock Appreciation Rights

Exercise  
Price: February 13, 2019 closing price of the Company's stock on the New York Stock Exchange of \$60.77 per common share

Exercise  
Term: 10 years from date of grant; expiration date February 13, 2029.

Vesting: 33% vested on February 13, 2020, 33% vested on February 13, 2021, and 34% vested on February 13, 2022. Unvested SSARs are cancelled upon termination of employment, except in the case of death, disability, or involuntary (or good reason) termination within two years of a Change in Control that meets the criteria of Internal Revenue Code (“IRC”) Section 409A and the regulations thereunder, in which case, unvested SSARs will immediately vest upon the date of termination.

Clawback  
Policy: It is Sonoco’s policy that, if Sonoco is required to restate its financial results because of its material noncompliance with any financial reporting requirement under the securities laws, Sonoco’s Executive Compensation Committee will review all awards or payments of any form of bonus or incentive-based compensation made to current and former executive officers of Sonoco within the three-year period

immediately preceding the date on which Sonoco is required to prepare the restatement. If the Committee determines that any such bonus and incentive awards or payments were based on erroneous data and would have been lower had they been calculated based on the restated results, and further determines that fraud, gross negligence, or intentional misconduct by any such executive officer was a contributing factor to Sonoco's having to restate its financial results, the Committee will review the facts and circumstances of such actions and, to the extent permitted by applicable law, may seek to recover for the benefit of Sonoco the difference between the amounts awarded or paid and the amounts that would have been awarded or paid based on the restated results.

Exercise Period at Termination

|                            |   |
|----------------------------|---|
| Death:                     | Longer of remaining term of SSAR or one year.   |
| Disability:                | Longer of remaining term of SSAR or one year from termination following total disability.   |
| Retirement:                | Shorter of remaining term of SSAR or five years from retirement provided the employee does not accept employment (without prior approval from Sonoco) that violates their signed Employee Agreement; violation results in forfeiture of all remaining shares. |
| Termination without cause: | Three month exercise period for vested awards after expiration of any blackout period (if applicable)   |
| Termination for cause:     | Immediate cancellation of all awards  |
| Change in Control:         | Shorter of remaining term of SSAR or one year from an involuntary (or good reason) termination within two years of a Change in Control  |

Allowable Exercise Provisions

• Withholding of shares to pay taxes.

• Receive stock certificate for value of SSAR or have certificate sent to company approved broker for addition to personal account or sale for cash.

• For individuals (SEC Section 16) subject to a blackout period, there is a 30 day term extension if SSAR expiration date falls during a blackout period.

• All SSARs issued under this program are subject to all terms and conditions of the shareholder approved 2014 Long-Term Incentive Plan.

Restricted Stock Units

Restricted stock units (“RSUs”) provide executive officers and other key management employees the right to receive full-value shares of the Company’s common stock on the date that the awards vest at no cost to the employee. The material terms and conditions are as follows:

Grant

Features

Grant Type: Restricted Stock Units

RSU Price: Fair Market Value on February 13, 2019 (Closing price on New York Stock Exchange)

Vesting: 33% vested on February 13, 2020, 33% vested on February 13, 2021, and 34% vested on February 13, 2022. Unvested RSUs are cancelled upon termination of employment, except in the case of death, disability, or involuntary (or good reason) termination within two years of a Change in Control that meets the criteria of Internal Revenue Code (“IRC”) Section 409A and the regulations thereunder, in which case, unvested RSUs will immediately vest upon the date of termination.

Clawback Policy: It is Sonoco’s policy that, if Sonoco is required to restate its financial results because of its material noncompliance with any financial reporting requirement under the securities laws, Sonoco’s Executive Compensation Committee will review all awards or payments of any form of bonus or incentive-based compensation made to current and former executive officers of Sonoco within the three-year period immediately preceding the date on which Sonoco is required to prepare the restatement. If the Committee determines that any such bonus and incentive awards or payments were based on erroneous data and would have been lower had they been calculated based on the restated results, and further determines that fraud, gross negligence, or intentional misconduct by any such executive officer was a contributing factor to Sonoco’s having to restate its financial results, the Committee will review the facts and circumstances of such actions and, to the extent permitted by applicable law, may seek to recover for the benefit of Sonoco the difference between the amounts awarded or paid and the amounts that would have been awarded or paid based on the restated results.

Dividends and Stock Splits: Dividend equivalents will not be credited to unvested RSUs. The number of RSUs will be adjusted for stock dividends and stock splits and other corporate events set forth in Section 11.2 of the 2014 Long-Term Incentive Plan.

Termination of Employment: Unvested RSUs are cancelled upon termination of employment, except in the case of death, disability, or involuntary (or good reason) termination within two years of a Change in Control that meets the criteria of Internal Revenue Code (“IRC”) Section 409A and the regulations thereunder, in which case, unvested RSUs will immediately vest upon the date of termination.

Miscellaneous

• Officers may elect to defer receipt of shares from vested RSUs until six months following separation from service, subject to the requirements of Section 409A of the Code.

• Non-officers may not elect to defer receipt of vested RSUs.

• Tax withholding may be paid by the recipient in cash or by having shares withheld from the award settlement.

• RSUs do not have voting rights.

• All RSUs issued under this program are subject to all terms and conditions of the shareholder approved 2014 Long-Term Incentive Plan.



Performance Contingent Restricted Stock Unit Awards

The material terms and conditions of the 2019 grants of performance contingent restricted stock units (“PCsUs”) are as follows:

Grant Features

Grant Date: February 13, 2019

Plan Structure: 3-year performance plan

Performance Cycle: January 1, 2019 through December 31, 2021

Payout: Goals will be established for three levels of performance: acceptable, superior and outstanding.

- 200% of target shares vest if outstanding (maximum) performance is achieved after three years
- 100% of target shares vest if superior (target) performance is achieved after three years
- 50% of target shares vest if acceptable (threshold) performance is achieved after three years
- If performance levels fall below threshold achievement, participants forfeit awards for that performance period.

Measures: Three-year Cumulative Growth in Adjusted BEPS 40% weighting  
Average 3 year RONAE 60% weighting

Clawback Policy: It is Sonoco’s policy that, if Sonoco is required to restate its financial results because of its material noncompliance with any financial reporting requirement under the securities laws, Sonoco’s Executive Compensation Committee will review all awards or payments of any form of bonus or incentive-based compensation made to current and former executive officers of Sonoco within the three-year period immediately preceding the date on which Sonoco is required to prepare the restatement. If the Committee determines that any such bonus and incentive awards or payments were based on erroneous data and would have been lower had they been calculated based on the restated results, and further determines that fraud, gross negligence, or intentional misconduct by any such executive officer was a contributing factor to Sonoco’s having to restate its financial results, the Committee will review the facts and circumstances of such actions and, to the extent permitted by applicable law, may seek to recover for the benefit of Sonoco the difference between the amounts awarded or paid and the amounts that would have been awarded or paid based on the restated results.

Other Award Provisions

Dividend equivalents will not be credited to unvested PCSUs. The number of PCSUs will be adjusted for stock dividends and stock splits and other corporate events set forth in Section 11.2 of the 2014 Long-Term Incentive Plan.

Dividends and Stock Splits:

Except as provided below, no PCSUs will vest if an individual is not employed by Sonoco at the end of the performance period (December 31, 2021). In the event of termination, for reasons other than due to death, disability or retirement, the participant will forfeit all unvested PCSUs. If the participant terminates due to death, disability, or

Termination of Employment:



retirement during the three-year performance period, the participant will be entitled to a settlement of any PCSUs that would otherwise vest at the end of the three-year performance period on a prorated basis equal to the time employed during the performance period. The PCSUs to be vested will be calculated on the date of such termination. Participants who leave the company for other reasons will forfeit all awards. Any vested PCSUs that were not subject to a deferral election will be settled at the regular time.

Sale, Divestitures and/or acquisition:

The impact of corporate transactions such as acquisitions and divestitures will be evaluated by the

Compensation Committee to ensure that plan payouts correlate to the effort and results of the business and are consistent with the original intent of the performance goals. The purpose of any adjustments made by the Compensation Committee will not be to modify the potential payouts, but to ensure that the impacts of any such events on the achieved performance results are taken into consideration to assure the actual awards earned fairly reflect the performance achieved during the performance period consistent with the conditions anticipated at the time of the grant.

In the event of a divestiture, the Committee may determine it is

appropriate to take into account the estimated impact of a divested business on the performance metrics for the time period subsequent to its disposition and/or other unanticipated impacts.

Not precluding other adjustments by the Compensation Committee, the RONA goals will be adjusted down for every dollar of capital investment made in acquisitions at an effective rate of 0.18% for every \$100 million of acquisition investment multiplied by the percent of time remaining in the three-year performance cycle as of the date of the acquisition.

Upon consummation of a Change in Control that meets the criteria of Internal

Change in Control:

Revenue Code  
("IRC") Section  
409A and the  
regulations  
thereunder, all  
unvested  
PCSUs will  
vest at Target  
on a prorata  
basis if the  
Change in  
Control occurs  
during the  
3-year  
Performance  
Period. A lump  
sum payment  
equal to the  
aggregate Fair  
Market Value  
of the PCSU  
(using the  
weighted  
average stock  
price on the  
last trading day  
immediately  
preceding the  
Change in  
Control) will  
be issued to the  
participant,  
within 30 days  
following the  
Change in  
Control unless  
the PCSUs  
were subject to  
a deferral  
election. In  
such event,  
payment of the  
PCSUs will be  
paid out at the  
earliest  
permitted  
under Code  
section 409A  
(and in  
accordance  
with any

deferral  
elections  
previously  
made).

Extraordinary Items and/or Unusual or Non-recurring charges: The  
Compensation  
Committee  
may find it  
necessary to  
adjust  
performance  
results to  
include or  
exclude one or  
more  
components of  
any  
performance  
measure, such  
as restructuring  
or impairment  
charges,  
foreign  
exchange, debt  
refinancing  
costs,  
extraordinary  
or noncash  
items, unusual,  
nonrecurring  
or one-time  
events  
affecting the  
Company or its  
financial  
statements or  
changes in law  
or accounting  
principles. The  
purpose of any  
adjustments  
made by the  
Committee  
will not be to  
modify the  
potential  
payouts, but to  
ensure that  
such events do  
not

significantly  
impact the  
results of the  
incentive plan,  
negatively or  
positively, in  
an unintended  
manner.

Miscellaneous

• Officers may elect to defer receipt of shares from vested PCSUs until six months following separation from service, subject to the requirements of Section 409A of the Code.

• Non-officers may not elect to defer receipt of vested PCSUs.

• Tax withholding may be paid by the recipient in cash or by having shares withheld from the award settlement.

• PCSUs do not have voting rights.

• All PCSUs issued under this program are subject to all terms and conditions of the shareholder approved 2014 Long-Term Incentive Plan.

Measurement Scales

The financial performance measures used to determine the number of performance units vested and their weightings are the three-year average annual base earnings per share growth rate ("BEPSGR<sup>1,2</sup>), weighted 40%, and the average return on net assets employed ("RONAE"), after adjusting to exclude certain items, weighted 60%.

The targets for the January 1, 2019 through December 31, 2021 performance cycle are as follows:

|   | Threshold | Target | Maximum |
|---|-----------|--------|---------|
| Average annual base earnings per share growth rate (BEPSGR) | 1.5%      | 5.2%   | 7.0%    |
| Average Three-Year RONAE <sup>3</sup>                       | 10.9%     | 11.8%  | 12.1%   |

<sup>1</sup> Base earnings and base earnings per share ("BEPS") used to determine the BEPSGR and RONAE is adjusted to exclude non-service pension and post retirement cost changes.

<sup>2</sup> Base Earnings Per Share Growth Rate (BEPSGR) is the compounded annual growth rate represented by the cumulative BEPS (as adjusted to exclude certain items) for the three years of the measurement period, relative to BEPS for the most-recently completed year preceding the grant date. Sonoco intends to reward performance based on predetermined BEPS growth rate goals. Should any year's financial statement results be restated, including financial statement results for the most recently completed year preceding the grant date, the BEPSGR will be calculated using such restated results.

Required performance levels will be adjusted to reflect capital invested in acquisitions over the three-year period.  
<sup>2</sup> The RONAE goals will be adjusted down at an effective rate of 0.18% per \$100 Million of acquisition investment multiplied by the percent of time remaining in the three-year performance cycle as of the date of the acquisition.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**SONOCO PRODUCTS COMPANY**

Date: February 19, 2019 By: /s/ Barry L. Saunders  
Barry L. Saunders  
Senior Vice President and Chief Financial Officer