

ASGN Inc  
Form DEF 14A  
April 26, 2018

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

SCHEDULE 14A  
Proxy Statement Pursuant to Section 14(a) of

the Securities Exchange Act of 1934 (Amendment No. \_\_\_\_ )

Filed by the Registrant  x

Filed by a Party other than the Registrant  o

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material under Rule 14a-12

ASGN Incorporated

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

No fee required.

Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

- (1) Title of each class of securities to which transaction applies:
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Fee paid previously with preliminary materials.

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(1) Amount Previously Paid:

(2) Form, Schedule or Registration Statement No.:

(3) Filing Party:

(4) Date Filed:

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26745 Malibu Hills Road  
Calabasas, California 91301

April 26, 2018

Dear Fellow Stockholder:

On behalf of your Board of Directors and management, you are cordially invited to attend the 2018 Annual Meeting of Stockholders (the “Annual Meeting”) of ASGN Incorporated (the “Company” or “ASGN”), formerly known as On Assignment, Inc., at which you will be asked to vote upon:

- the election of  
Jeremy M.  
Jones, Mariel  
A. Joliet and  
Marty R.  
Kittrell, as
- 1. directors for  
three-year  
terms to expire  
at our 2021  
Annual  
Meeting of  
Stockholders;  
an advisory  
vote to approve  
the Company's  
executive
- 2. compensation  
for the year  
ended  
December 31,  
2017;  
the ratification  
of the  
appointment of  
Deloitte &  
Touche LLP as  
our
- 3. independent  
registered  
public  
accounting  
firm for the  
year ending  
December 31,  
2018; and
- 4.

such other  
business as  
may properly  
come before  
the Annual  
Meeting or any  
adjournments  
or  
postponements  
thereof.

The Annual Meeting will be held on Thursday, June 14, 2018, at 9:00 a.m. Pacific Daylight Time, at the St. Regis San Francisco located at 125 Third Street, San Francisco, CA 94103. The Notice of Annual Meeting of Stockholders and Proxy Statement accompanying this letter describes the business to be acted upon. Please promptly vote your shares by telephone, using the Internet, or by signing and returning your proxy in the enclosed envelope.

Before voting, you should carefully review all the information contained in the accompanying Proxy Statement.

Your vote is important no matter how many shares you own. In order to ensure that your shares will be represented at the Annual Meeting, please vote your shares using one of the voting instruments available to you. If you attend the Annual Meeting and desire to vote in person, you may do so even though you have previously submitted your proxy card.

We thank you for your continued interest in ASGN and look forward to seeing you at the Annual Meeting.

Sincerely,

/s/ Peter T. Dameris  
Peter T. Dameris  
Chief Executive Officer

26745 Malibu Hills Road  
Calabasas, California 91301

**NOTICE OF ANNUAL MEETING OF STOCKHOLDERS**  
to be held on Thursday, June 14, 2018

The 2018 Annual Meeting of Stockholders of ASGN Incorporated will be held on Thursday, June 14, 2018, at 9:00 a.m. Pacific Daylight Time, at The St. Regis San Francisco located at 125 Third Street, San Francisco, CA 94103, for the purpose of considering and voting upon:

the election of  
Jeremy M.  
Jones, Mariel  
A. Joliet and  
Marty R.  
Kittrell, as  
1directors for  
three-year  
terms to expire  
at our 2021  
Annual  
Meeting of  
Stockholders;  
an advisory  
vote to approve  
the Company's  
executive  
2compensation  
for the year  
ended  
December 31,  
2017;  
the ratification  
of the  
appointment of  
Deloitte &  
Touche LLP as  
our  
3independent  
registered  
public  
accounting  
firm for the  
year ending  
December 31,  
2018; and

such other  
business as  
may properly  
come before  
the Annual  
4 Meeting or any  
adjournments  
or  
postponements  
thereof.

The foregoing items of business are more fully described in the Proxy Statement accompanying this notice. The expenses of printing proxy materials, including expenses involved in forwarding materials to beneficial owners of stock, will be paid by ASGN Incorporated. Only stockholders of record at the close of business on April 16, 2018 are entitled to notice of, and to vote at, the Annual Meeting.

All stockholders are cordially invited to attend the Annual Meeting in person. Please call (818) 878-7900 to obtain directions. However, to ensure your representation at the Annual Meeting, you may access your proxy card by going to [www.envisionreports.com/ASGN](http://www.envisionreports.com/ASGN), entering the information requested on your computer screen and following the simple instructions, or by calling (in the United States, U.S. territories, and Canada) toll free 1-800-652-VOTE (8683) on a touchtone telephone and following the simple instructions provided by the recorded message. The instructions for voting can be found with your proxy card, on the Notice, and on the website listed in the Notice. If you received or requested a printed version of the proxy card, you may also vote by mail. Any stockholder of record attending the Annual Meeting may vote in person even if he or she has previously returned a proxy card. If you hold your shares in "street name," you must obtain a proxy in your name from your bank, broker or other holder of record in order to vote by ballot at the Annual Meeting.

By Order of the Board,

/s/ Jennifer Hanks Painter  
Jennifer Hanks Painter  
Secretary

April 26, 2018  
Calabasas, California

2018 PROXY STATEMENT  
TABLE OF CONTENTS

## SECTION

General Information about the Annual Meeting and Voting	1	Grants of Plan-Based Awards	35
Proposal One – Election of Directors	5	Narrative to Summary Compensation Table and Grants of Plan-Based Awards Table	36
Approval of Proposal One	5	2017 Outstanding Equity Awards at Fiscal Year End	38
Independent Directors and Material Proceedings	8	2017 Option Exercises and Stock Vested	39
Role of the Board	8	Non-Qualified Deferred Compensation	39
Board Leadership Structure	8	Payments Upon Termination or Change in Control	39
Board Committees and Meetings	9	Equity Compensation Plan Information	43
Risk Oversight	11	Inducement Award Program	43
Meetings	11	CEO Pay Ratio	45
Attendance of Directors at 2017 Annual Meeting of Stockholders	11	Proposal Two – Advisory Vote on Executive Compensation	46
Director Compensation	12	Vote Required	46
Director and Executive Officer Stock Ownership Guidelines	13	Board Recommendation	46
Communicating with the Board	13		
Ethics	13	Proposal Three – Ratification of Appointment of Independent Registered Public Accounting Firm	47
Compensation Committee Interlocks and Insider Participation	13	Principal Accountant Fees and Services	47
		Vote Required	47
Security Ownership of Certain Beneficial Owners and Management	14	Board Recommendation	47
Ownership of More than Five Percent of the Common Stock of ASGN	14	Report of the Audit Committee	48
Ownership of Management and Directors of ASGN	15	Certain Relationships and Related Party Transactions	49
Executive Compensation Discussion and Analysis	18	Section 16(a) Beneficial Ownership Reporting Compliance	49
Stock Performance Graph	20	Other Matters	49
Compensation Consultant	21	Where You Can Find Additional Information	49
Compensation Philosophy	21	Incorporation by Reference	50
Compensation Program Elements	24	Proposals by Stockholders	50
Compensation Committee Report	33	Miscellaneous	50
Summary Compensation Table	34	Annex A – Performance Targets Adjusted EBITDA and Collectible Gross Profit	A-1

ASGN Incorporated  
26745 Malibu Hills Road  
Calabasas, California 91301

## PROXY STATEMENT

For the Annual Meeting of Stockholders to be Held on

Thursday, June 14, 2018

ASGN Incorporated (the “Company,” “ASGN,” “we,” “our,” or “us”) is providing these proxy materials in connection with the solicitation by the Board of Directors (the “Board”) of ASGN of proxies to be voted at our 2018 Annual Meeting of Stockholders (the “Annual Meeting”) to be held on Thursday, June 14, 2018 at 9:00 a.m. Pacific Daylight Time, or at any adjournment or postponement thereof. A Notice of Internet Availability of Proxy Materials (the “Notice”) will be mailed to each stockholder entitled to vote at the Annual Meeting commencing on or about April 26, 2018.

## GENERAL INFORMATION ABOUT THE ANNUAL MEETING AND VOTING

The following questions and answers address some questions you may have regarding the matters to be voted upon at the Annual Meeting. These questions and answers may not address all questions that may be important to you as an ASGN stockholder. Please refer to the more detailed information contained elsewhere in this Proxy Statement and the documents referred to or incorporated by reference in this Proxy Statement.

Who is soliciting my vote?

The Board of ASGN is soliciting your vote at the 2018 Annual Meeting of Stockholders for the following matters:

Proposal 1: the election of Jeremy M. Jones, Mariel A. Joliet and Marty R. Kittrell, as directors for three-year terms to expire at our 2021 Annual Meeting of Stockholders;

Proposal 2: an advisory vote to approve the Company's executive compensation for the year ended December 31, 2017; and

Proposal 3: the ratification of the appointment of Deloitte & Touche LLP as our independent registered public accounting firm for the year ending December 31, 2018.

If any such other matters properly come before the Annual Meeting or any adjournments or postponements thereof, the persons named as proxies shall vote the shares represented thereby in their discretion.

What is included in the proxy materials?

Proxy materials include this Proxy Statement for the Annual Meeting and the Company's Annual Report on Form 10-K for the year ended December 31, 2017 (the “Annual Report”) filed with the Securities and Exchange Commission (the “SEC”) on March 1, 2018. The Company will provide without charge to each person solicited hereunder, upon the written request of any such person, a copy of the Annual Report, including the financial statements and the financial statement schedules thereto. This Proxy Statement and our Annual Report are available free of charge on our website (<http://www.asgn.com>). Information on our website is not and should not be considered part of, nor is it incorporated by reference into, this Proxy Statement.



Who may vote at the Annual Meeting?

The Board has set April 16, 2018, as the record date for the Annual Meeting. If you were the owner of shares of ASGN common stock at the close of business on April 16, 2018, you may vote at the Annual Meeting. You are entitled to one vote for each share of common stock you held on the record date, including shares held directly in your name with our transfer agent as a “holder of record” and shares held for you in an account with a broker, bank or other nominee (shares held in “street name”).

Delivery of Proxy Materials: What is Notice and Access?

In accordance with the e-proxy rules of the SEC, ASGN will mail a Notice to our stockholders of record, and brokers, bank and other nominees (collectively, “nominees”) who hold shares on behalf of beneficial owners (also called “street name holders”) on or about April 26, 2018. The Notice describes the matters to be considered at the Annual Meeting and how the stockholders can access the proxy materials online. It also provides instructions on how those stockholders can vote their shares. If you received the Notice, you will not receive a print version of the proxy materials, unless you request one. If you would like to receive a print version of the proxy materials, free of charge, please follow the instructions on the Notice. If you hold your shares in street name, you may request paper copies of the Proxy Statement and proxy card from your nominee by following the instructions on the notice your nominee provides you.

A list of stockholders entitled to vote at the Annual Meeting will be open to the examination of any stockholder, for any purpose germane to the Annual Meeting, during normal business hours for a period of 10 days before the Annual Meeting at our principal executive offices at 26745 Malibu Hills Road, Calabasas, California 91301, and at the time and place of the Annual Meeting.

How many shares must be present to hold the meeting?

A majority of ASGN's outstanding shares of common stock as of the record date must be present in person or represented by proxy at the Annual Meeting in order to hold the meeting and conduct business. This is called a quorum. Abstentions and broker non-votes will be counted for purposes of establishing a quorum at the meeting. On March 31, 2018, there were 52,281,052 shares of ASGN common stock outstanding (all of which are entitled to vote at the Annual Meeting).

How many votes are required to approve each item?

Election of directors (Proposal 1) - Directors shall be elected by the affirmative vote of the majority of the votes cast (meaning the number of shares voted "for" a nominee must exceed the number of shares voted "against" such nominee) at any meeting for the election of directors at which a quorum is present. If any nominee for director receives a greater number of votes "against" his or her election than votes "for" such election, our Bylaws require that such person must promptly tender his or her resignation to the Board following certification of the vote. Abstentions and broker non-votes are not considered votes cast for the foregoing purpose, and will have no effect on the vote.

Other proposals (Proposals 2 and 3) - Stockholder approval of each of the other proposals, including the ratification of the appointment of an independent registered public accounting firm and the non-binding votes to approve executive compensation, requires that the number of shares voted "for" the proposal exceed the number of shares voted "against" the proposal. These votes are advisory and are not binding on the Board or ASGN. However, the Board will review the voting results and take them into consideration. Abstentions and broker non-votes are not considered votes cast for the foregoing purpose, and will have no effect on the vote.

How are votes counted?

With respect to the election of directors, you may vote "for," "against" or "abstain" with respect to each of the nominees for the Board. If you abstain authority to vote with respect to the director nominees, your shares will be counted for purposes of establishing a quorum, but will have no effect on the election of the nominees.

You may vote "for," "against" or "abstain" with respect to the advisory vote on executive compensation and the ratification of the appointment of our independent registered public accounting firm.

If you sign and submit your proxy card without voting instructions, your shares will be voted FOR the director nominees put forth by the Board, FOR the approval of the advisory vote on executive compensation, and FOR the appointment of Deloitte & Touche LLP as our independent registered public accounting firm.

What if I abstain from voting?

If you attend the Annual Meeting or send in your signed proxy card, but abstain from voting on any proposal, your shares will still be counted for purposes of determining whether a quorum exists and your abstention will have no effect on the election of the nominees, and the same effect as a vote against the other proposals.

Will my shares be voted if I do not sign and return my proxy card or vote in person?

If you do not sign and return your proxy card or vote in person, your shares will not be voted at the Annual Meeting. If your shares are held in “street name” and you do not issue instructions to your broker, your broker may vote your shares at its discretion on routine matters, but may not vote your shares on non-routine matters. If a broker who holds shares for another person does not vote on a particular proposal because that broker does not have discretionary voting power for the proposal and has not received voting instructions from the owner of the shares, then a “broker non-vote” will occur. It is important that you vote your shares.

The election of directors and the advisory votes on executive compensation are non-routine matters, whereas the appointment of our independent registered public accounting firm is a routine matter. Therefore, if your shares are held in “street name” by your broker and you do not provide your broker with instructions on how to vote your “street name” shares, your broker will not be permitted to vote on the election of directors or the advisory votes on executive compensation. However, with regard to the ratification of the appointment of our independent registered public accounting firm, your broker will be permitted to vote your shares at its discretion. You should therefore be sure to provide your broker with instructions on how to vote your shares. Please check the voting form used by your broker to see if it offers telephone or Internet submission of proxies.

Broker non-votes are counted as present for purposes of determining the presence or absence of a quorum for the transaction of business, but they will not be counted for purposes of determining whether the proposals have been approved.

How does the Board recommend that I vote?

The Board recommends that you vote your shares:

Proposal 1: FOR Jeremy M. Jones, Mariel A. Joliet and Marty R. Kittrell, the director nominees named in this Proxy Statement;

Proposal 2: FOR the proposal regarding an advisory vote to approve the Company's executive compensation for the year ended December 31, 2017; and

Proposal 3: FOR the ratification of the appointment of Deloitte & Touche LLP as our independent registered public accounting firm for the year ending December 31, 2018.

What do I need to do now?

All stockholders are urged to vote by telephone or on the Internet by following the instructions on the Notice. If you have properly requested and received a paper copy of this Proxy Statement, you may vote your shares by (a) submitting a proxy by telephone or on the Internet by following the instructions on the proxy card or (b) completing, dating and signing the proxy card included with the Proxy Statement and promptly returning it in the pre-addressed, postage-paid envelope provided.

ASGN stockholders may vote by mail or at the Annual Meeting. Most of our stockholders may vote their shares by telephone or the Internet. If you vote by telephone or the Internet, you do not need to return your proxy card. The instructions for voting can be found with your proxy card or on the Notice.

How do I vote my shares without attending the Annual Meeting?

If you are a registered stockholder, you may access your proxy card by either:

• Going to the following website: [www.envisionreports.com/ASGN](http://www.envisionreports.com/ASGN), entering the information requested on your computer screen, and then following the simple instructions;

• Calling (in the United States, U.S. territories and Canada), toll free 1-800-652-VOTE (8683) on a touch-tone telephone, and following the simple instructions provided by the recorded message; or

• Completing, dating and signing the proxy card included with the Proxy Statement and promptly returning it in the pre-addressed, postage-paid envelope provided.

If you hold your shares in "street name," you need to follow the instructions provided to you by your bank, broker or other holder of record. Your bank or broker may direct you to the following website, [www.edocumentview.com/ASGN](http://www.edocumentview.com/ASGN) to view and download the proxy documents.

How do I vote my shares in person at the Annual Meeting?

Even if you plan to attend the Annual Meeting, we encourage you to vote by accessing your proxy card as noted above.

If you choose to vote in person at the Annual Meeting:

• if you are a stockholder of record, you may vote by the ballot to be provided at the Annual Meeting; or

if you hold your shares in “street name,” you must obtain a proxy in your name from your bank, broker or other holder of record in order to vote by ballot at the Annual Meeting.

Please call (818) 878-7900 to obtain directions to attend the Annual Meeting.

What happens if my shares are held in more than one account?

If your shares are held in more than one account, you will receive a voting instrument for each account. To ensure that all of your shares in each account are voted, you must sign, date and return each proxy card you receive.

If you and other residents at your mailing address own shares of ASGN stock in “street name,” your bank, broker or other holder of record may have notified you that your household will receive only one Notice of Annual Meeting of Stockholders for each company in which you hold stock through that bank, broker or other holder of record. This practice is known as “householding.” Unless you responded that you did not want to participate in householding, you were deemed to have consented to the process. Therefore, your bank, broker or other holder of record will send only one copy of our Annual Report and Proxy Statement to your address. Each stockholder in your household will continue to receive a separate voting instruction form.

If you would like to receive your own set of our Annual Report and Proxy Statement in the future, the Company will promptly deliver, upon oral or written request, a separate copy of the Annual Report and Proxy Statement. Requests should be directed to ASGN Incorporated, Attention: Investor Relations group, 26745 Malibu Hills Road, Calabasas, California 91301; tel: (818) 878-7900. If you share an address with another ASGN stockholder and together both of you would like to receive only a single set of ASGN annual disclosure documents, please contact our Investor Relations group by written or telephonic request at ASGN Incorporated, 26745 Malibu Hills Road, Calabasas, California 91301; tel: (818) 878-7900. As a part of this process, you will be asked to provide your name, the name of your bank, broker or other holder of record and your account number. The revocation of your consent to householding should be effective 30 days following receipt of your instructions.

If you did not receive an individual copy of this year's Annual Report or Proxy Statement, we will send a copy to you upon a written or oral request. Written requests for such copies should be addressed to ASGN Incorporated, Attention: Investor Relations, 26745 Malibu Hills Road, Calabasas, California 91301. Please contact our Investor Relations group by telephone at (818) 878-3136 with any oral requests for such copies.

May I revoke my proxy and change my vote?

You may revoke your proxy at any time before it is voted by:

- submitting a properly signed proxy card with a later date;
- delivering to the Secretary of ASGN a written revocation notice bearing a later date than the proxy card;
- voting in person at the Annual Meeting; or
- voting by telephone or the Internet after you have given your proxy.

How can I find out the results of the Annual Meeting?

The preliminary voting results will be announced at the Annual Meeting. The final voting results will be published on a Form 8-K which will be filed with the SEC within four business days after the Annual Meeting.

## PROPOSAL ONE – ELECTION OF DIRECTORS

The Bylaws of ASGN provide that our Board shall be comprised of not less than four but no more than nine directors and the exact number within that range may be fixed by the Board. The number is currently fixed at nine directors. The Board is divided into three classes, as equal in number as possible. At each Annual Meeting, one class of directors is elected for a three-year term.

At this year's Annual Meeting, three directors will be elected to serve until our 2021 Annual Meeting of Stockholders or until their successors are elected and qualified.

Jeremy M. Jones, Mariel A. Joliet and Marty R. Kittrell have terms that are expiring, and they have been nominated to stand for re-election. Unless otherwise instructed by stockholders, the persons named as proxies will vote the proxies received by them FOR the election of Messrs. Jones and Kittrell and Ms. Joliet. Each of Messrs. Jones and Kittrell and Ms. Joliet have consented to serve if elected, but if they are unable or unwilling to serve, the persons named as proxies may exercise their discretion to vote for substitute nominees.

### Approval of Proposal One

The nominees receiving the affirmative vote of a majority of the votes cast will be elected as directors. The Board unanimously recommends that our stockholders vote FOR the three directors set forth below who are up for re-election this year.

Set forth below are the nominees' biographies which include the skills, qualities and experiences of each of the nominees.

### Director Nominees Up for Election

#### Jeremy M. Jones

Mr. Jones has served as the Chairman of the Board since February 2003. Mr. Jones has been an investor and business development consultant since February 1998. From 1987 to 1995, Mr. Jones was the chief executive officer and chairman of the board of Homedco Group, Inc., a home healthcare services company, which became publicly traded in 1991. Homedco merged into Apria Healthcare Group, Inc. in 1995 and from 1995 through January 1998, Mr. Jones was chief executive officer and chairman of the board of Apria Healthcare Group, which also provided home healthcare services. Mr. Jones currently serves on the board of directors of the Hoag Hospital Foundation, a philanthropic foundation, since 2013, and was appointed Treasurer in July 2017. He also served on the board of directors of CombiMatrix Corporation, a Nasdaq-traded molecular diagnostics company specializing in DNA-based testing services for developmental disorders and cancer diagnostics, from 2002 until its merger into Invitae Corporation in November 2017. He served on the board of directors of OxySure Systems, Inc., a publicly-traded company that is a world leader in short and emergency duration medical oxygen and respiratory solutions for mass market use, from 2013 to 2016, Lifecare Solutions, Inc., a provider of integrated home healthcare products and services, from 2003 to 2011, and Byram Healthcare Centers, a provider of retail medical supplies and wholesale medical and hospital equipment, from 1999 until its sale in 2008. Mr. Jones possesses significant business management and corporate governance experience. Mr. Jones received a bachelor's degree in business administration from the University of Iowa. Mr. Jones contributes to our Board with his extensive executive experience in leading and advising public companies.

#### Mariel A. Joliet

From 1998 to 2008, Ms. Joliet was an executive with Hilton Hotels Corporation, a publicly-traded hotel company. She most recently served as senior vice president and treasurer and was instrumental in its sale to the Blackstone Group for \$27 billion, one of the 10 largest LBOs in history when it closed in 2007. In her capacity as treasurer, Ms. Joliet was responsible for capital markets and financial investment initiatives, including credit ratings, debt/equity issuances, interest rate risk, cash management and foreign exchange. Prior to her role at Hilton, she had 10 years of experience as a coverage officer and corporate banker at both Wachovia Bank and Corestates Bank, where she was responsible for client relationships and portfolio management. Ms. Joliet also serves as an advisory board member for the Vision Center at Children's Hospital Los Angeles, and serves as a member of Know The Glow, a vision non-profit organization. She received a bachelor of science degree at the University of Scranton and earned a master of business administration degree from Marywood University. Ms. Joliet has a strong background in financing, acquisitions, deal structuring, strategic planning and operational integration, and served as a non-executive observer to our Board from January to December 2016.

Marty R. Kittrell

Mr. Kittrell served as the executive vice president and chief financial officer of Dresser, Inc., a multinational provider of technology, products and services for developing energy and natural resources, from December 2007 until the sale of the company to General Electric in February 2011. Mr. Kittrell also served as chief financial officer of Andrew Corporation, a manufacturer of hardware for communications networks, from 2003 until the sale of the company in December 2007. Mr. Kittrell previously served in executive management positions in technology, consumer products and other commercial and industrial industry sectors. Mr. Kittrell began his business career with Price Waterhouse where he was a certified public accountant. Mr. Kittrell served as a member of the board of directors and corporate governance and environmental, safety and sustainability committees, and the chairman of the audit and risk committee, for Columbia Pipeline Group, Inc., which developed and operated over 15,000 miles of natural gas pipelines extending from New York to the Gulf of Mexico, from July 2015, after its separation from NiSource, Inc. ("NiSource"), until the sale of the company in July 2016. From 2007 to 2015, Mr. Kittrell served on the board of directors of NiSource, one of the largest utility companies in the United States serving approximately four million customers, where he chaired the audit committee and



served on the finance and corporate governance committees. Mr. Kittrell graduated magna cum laude with a bachelor of science degree in accounting from Lipscomb University where he currently serves on the board of trustees and is chairman of the finance and real estate committee and serves on the executive committee. Mr. Kittrell has extensive experience with the analysis and preparation of financial statements, risk management, corporate strategy, mergers and acquisitions, corporate finance, including public offerings of equity and debt, organization development, and board practices.

#### Directors with Terms Ending in 2019

##### Senator William E. Brock

From 1994 to present, Sen. Brock has been the founder and chief executive officer of The Brock Offices, a consulting firm specializing in international trade and human resource development. From 1988 to 1991, Sen. Brock served as chairman of the National Endowment for Democracy, an organization he helped found in 1980. Sen. Brock served in President Reagan's cabinet as Secretary of Labor from 1985 to 1987 and as U.S. Trade Representative from 1981 to 1985. As U.S. Trade Representative, Sen. Brock organized the Quad Forum of trade and economic ministers from Europe, Japan and Canada and led the group to initiate the World Trade Organization. From 1977 to 1981, Sen. Brock served as National Chairman of the Republican Party. From 1970 to 1976, he was a member of the U.S. Senate, and from 1962 to 1970, he was a member of the U.S. House of Representatives. The National Academy of Human Resources has recognized Senator Brock for his outstanding contribution to human development in the United States. Sen. Brock is a member of the board of Strayer Education, Inc., a Nasdaq-traded education services holding company that owns Strayer University, which provides professional education to working adults, and serves on its compensation and nomination and governance committees. Sen. Brock is also a member of the board of ResCare, Inc., a privately-held provider of home care, residential support services to the elderly and persons with disabilities, as well as vocational training and job placement for people of all ages and skill levels, and he serves on its audit and mergers and acquisitions committees. Through his extensive governmental experience, he provides in-depth knowledge in the areas of business, regulatory compliance and risk management. Sen. Brock provides our Board with a wealth of business operations experience including direct experience with human resource development and public company corporate governance.

##### Brian J. Callaghan

Mr. Callaghan co-founded Apex Systems, LLC ("Apex Systems") in 1995 and served as co-chief executive officer during his time with Apex Systems. His duties at Apex Systems ranged from working directly with customers, leading staff, strategy, forecasting, and building systems to support growth. Mr. Callaghan and the other co-founders were recognized as Ernst & Young's Entrepreneur of the Year in 2003. Prior to co-founding Apex Systems, Mr. Callaghan began his career as a telecommunications recruiter for a staffing firm based in Reston, Virginia. Mr. Callaghan is a graduate of Virginia Polytechnic Institute and State University, where he earned a bachelor of science degree in psychology. Mr. Callaghan is also part-owner of the Richmond Flying Squirrels, the Double-A affiliate of the San Francisco Giants, and the Omaha Storm Chasers (Triple-A affiliate of the Kansas City Royals). Mr. Callaghan brings over 20 years of staffing experience to the Board and provides extensive knowledge about all aspects of the information technology staffing business and business growth strategies.

##### Edwin A. Sheridan, IV

Mr. Sheridan co-founded Apex Systems in 1995 and served as co-chief executive officer during his time with Apex Systems. His roles at Apex Systems have included technical recruiter, account manager and regional operations manager. He also managed the sales and recruiting operations for the company. Mr. Sheridan and the other co-founders were recognized as Ernst & Young's Entrepreneur of the Year in 2003. Prior to co-founding Apex Systems, Mr. Sheridan began his career as a telecommunications recruiter for a staffing firm based in Reston,

Virginia. Mr. Sheridan is a graduate of Virginia Polytechnic Institute and State University, where he earned bachelor of arts degrees in English and political science, with a minor in business administration. Mr. Sheridan also serves on the boards of several non-profit organizations including the advisory board of the Virginia Commonwealth University Massey Cancer Research Center, the Greater Washington Sports Alliance, the Virginia Tech Athletic Fund, and Peace Players International, an international community improvement and leadership organization. Mr. Sheridan brings over 20 years of staffing experience to the Board and provides extensive knowledge about all aspects of the information technology staffing business and business growth strategies.

#### Directors with Terms Ending in 2020

##### Peter T. Dameris

Mr. Dameris is our Chief Executive Officer, and is responsible for overseeing ASGN's growth as a leading provider of staffing services in the technology, creative, health care technology and life sciences sectors. He joined ASGN in 2003, and has held several roles as Executive Vice President and Chief Operating Officer and then President. Prior to joining ASGN, from February 2001 through October 2002, Mr. Dameris served as executive vice president and chief operating officer of Quanta Services, Inc., a publicly-held provider of specialized contracting services for the electric and gas utility, cable and telecommunications industries. Mr. Dameris created a regional operating organization for 85 acquired businesses and developed materials to support marketing and a national corporate image to support outsourcing initiatives. He further established cash generation, credit management and balance sheet improvement initiatives. From 1994 through 2000, Mr. Dameris served in a number of different positions at Metamor Worldwide, Inc., then an international, publicly-traded information technology consulting/staffing company. Mr. Dameris' positions at Metamor Worldwide included chairman of the board, president and chief executive officer, executive vice president, general counsel, senior vice president and secretary. Mr. Dameris negotiated the \$1.9 billion sale of Metamor to PSINet. Mr. Dameris started his career as a corporate attorney and clerked for the Honorable Federal District Judge George Cire of the Southern District of Texas. Mr. Dameris was named the Ernst & Young Entrepreneur of the Year in 2012, and Staffing Industry Analysts has included him on

their Staffing 100 list since its inception in 2011. This year he was inducted into the Staffing Industry Analysts' Hall of Fame. Mr. Dameris serves on the executive board for the Cox School of Business for Southern Methodist University ("SMU"), where he was recently named a Distinguished Alumni, and the board of trustees for Marymount High School of Los Angeles. Mr. Dameris received his juris doctor degree from the University of Texas Law School and his bachelor of science degree in business administration from SMU. Mr. Dameris provides the Board with extensive staffing industry experience, having served in various capacities at publicly-traded staffing companies and having represented staffing companies in the private practice of law. Mr. Dameris has comprehensive experience from his roles in senior executive management, leadership and legal positions as well as his work as an attorney in the private practice of law. Mr. Dameris has extensive experience in international and domestic staffing, financial reporting, compensation, legal matters and corporate affairs which are invaluable in his position as a director and Chief Executive Officer of the Company.

#### Jonathan S. Holman

Mr. Holman is the founder and since 1981 has been the president of The Holman Group, Inc., an executive search firm. To date, Mr. Holman has recruited over 150 chief executive officers to public and private companies, ranging from start-ups to companies with over \$1 billion in revenue in a variety of industries. Mr. Holman was named as one of the top 200 executive recruiters in the world in The Global 200 Executive Recruiters and named as one of the top 250 executive recruiters in The New Career Makers. Mr. Holman regularly speaks at technology industry gatherings. Prior to founding The Holman Group, Mr. Holman served in various human resources-related positions. Mr. Holman received a master of business administration degree from Stanford University and a bachelor of arts degree from Princeton University, both with high academic honors. In his role at The Holman Group, Mr. Holman has developed extensive skills and experience in compensation matters. He also serves as a member of the National Association of Corporate Directors Compensation Committee Roundtable which addresses best practices in compensation-related matters. Mr. Holman provides the Board, including our Compensation Committee, with meaningful insight regarding hiring and salary practices of publicly-traded companies. In addition, Mr. Holman provides the Board with human resources experience.

#### Arshad Matin

Mr. Matin has been the president, chief executive officer and a board member of Paradigm Ltd. since his appointment in May 2013. Paradigm was acquired by Apax Partners in 2012 for \$1 billion and is a leading developer of software solutions to the global oil and gas industry. From January 2012 to April 2013, Mr. Matin was executive vice president of IHS Inc., a publicly-traded company that is a leading global source of information and analytics where he was responsible for lines of businesses accounting for over \$1.5 billion in revenues and managed over 4,500 colleagues. Mr. Matin joined IHS through the acquisition of Seismic Micro-Technology, Inc. ("SMT"), a global leader in the geology and geophysics software market. He joined SMT in July 2007 and was the president, chief executive officer and a board member. Under his leadership, the company achieved unprecedented growth in revenues and profits expanding into new geographies and market segments. Before joining SMT, Mr. Matin was general manager of the enterprise security business unit at Symantec Corporation, which he joined in January 2006 upon the company's acquisition of BindView Corporation and remained until July 2007. BindView was a global provider of agentless IT security compliance software. Mr. Matin took over as president and chief operating officer of BindView in 2004, and was responsible for products, sales, marketing, corporate development and services functions. Prior to BindView, Mr. Matin was a partner at the Houston office of McKinsey & Company from 1995 to 2004, where he served clients in both the technology and energy industries. He started his career as a software developer for Oregon-based Mentor Graphics Corporation. Mr. Matin earned a master of business administration degree from the University of Pennsylvania – The Wharton School, a master of science degree in computer engineering from the University of Texas at Austin, and a bachelor of engineering degree in electrical engineering from Regional Engineering College in India. Mr. Matin brings extensive experience managing and advising public and private high-technology companies.

Adviser to the Board of Directors

The Company has one non-executive adviser to the Board of Directors that attends and participates in all Board meetings and discussions, though the Board has the right to ask him to depart from any particular discussion at its discretion. Jeffrey E. Veatch is the third co-founder and former co-chief executive officer of Apex Systems, and has been an adviser to the Board since the acquisition of Apex Systems in May 2012. He has extensive executive and staffing experience, which he utilizes in providing advice and guidance to the Board. Michael McGowan, former Chief Operating Officer for the Company, was also a non-executive adviser to the Board in 2017, though his term of service ended in January 2018.

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## Independent Directors and Material Proceedings

The Board consists of nine members, all of whom the Board has deemed to be independent under the current listing standards of the New York Stock Exchange (“NYSE”) with the exception of Mr. Dameris, our Chief Executive Officer, and Ms. Joliet. Ms. Joliet’s husband John Joliet is a partner at American Discovery Capital, LLC, a firm which we engaged to provide banking advisory services and paid \$1.5 million in fees upon the successful acquisition of ECS Federal, LLC (“ECS”) in April 2018. Mr. Joliet did not provide any services to ASGN, and the Board believed that Ms. Joliet could exercise independent judgment in carrying out her responsibilities as a director, however the Board followed the NYSE and SEC regulations which would deem her to be a non-independent director until 2019, and therefore determined her not to be independent at its meeting on March 21, 2018. She was no longer an Audit Committee member as of that date as well, though she remains as an adviser to that committee. For each independent director, the Board has made a subjective determination that no relationships exists which, in the opinion of the Board, would interfere with the exercise of independent judgment in carrying out his or her responsibilities as a director. In making these determinations, the Board has considered information provided by the directors and management with regard to the business and personal activities of each director as they may relate to ASGN and members of management. There are no family relationships among our executive officers and directors.

There are no material legal proceedings to which the Company or any of its subsidiaries is a party or of which any of their property is subject. There are no material legal proceedings to which any director, officer or affiliate of the Company, any owner of record or beneficially of more than five percent of the Company’s voting securities, or any associate of any such director, officer, affiliate of the Company or security holder is a party adverse to the Company or any of its subsidiaries or has a material interest adverse to the Company or any of its subsidiaries. Further, there are no legal proceedings in the last 10 years where a director or executive officer was a party and that are material to the person’s ability or integrity, including bankruptcy, criminal convictions, orders enjoining certain activities, adverse findings by courts, the SEC or the Commodity Futures Trading Commission and adverse orders relating to violations of securities or commodities laws.

## Role of the Board

The Board oversees the Company’s Chief Executive Officer and other executive officers in the competent and ethical operation of the Company. The Board ensures that the long-term interests of the stockholders are considered in the operation of the Company.

## Board Leadership Structure

The Board has consistently maintained an independent Chairman of the Board. The Board has made a determination that the Board leadership structure is appropriate and that the structure allows the Board to fulfill its duties effectively and efficiently. The Company has determined that its leadership structure is appropriate because the Chairman of the Board is independent, as defined by the NYSE and the SEC. An independent Chairman, like independent Board members, allows for an objective evaluation of the performance of the Company and its officers. Nonetheless, the Board recognizes that the Chief Executive Officer has invaluable insight into the Company due to the nature of his position and recognizes the value of having him on the Board. Accordingly, the Board believes that the Company’s stockholders and interests are best served by having the Chief Executive Officer serve as a director but not a Board committee member, and keeping the position of Chief Executive Officer and Chairman of the Board as separate and independent positions.

## Board Committees and Meetings

The Board held five meetings during 2017 and acted by unanimous written consent on four additional occasions. The Board has a Compensation Committee, an Audit Committee, and a Nominating and Corporate Governance Committee. The Board has determined that the chairmen and committee members of each of the Compensation Committee, the Audit Committee and the Nominating and Corporate Governance Committee are independent under applicable NYSE and SEC rules.

The members and chairmen who served on the Committees in 2017 (and are currently still serving in those positions) are identified in the table below:

\*Ms. Joliet is no longer on the Audit Committee effective March 21, 2018.

## Compensation Committee

The Compensation Committee held six meetings during 2017 and acted by unanimous written consent on four additional occasions. The Compensation Committee meets in executive session without management present on a regular basis. The Compensation Committee reviews our general compensation policies, sets the compensation levels for our executive officers, including the Chief Executive Officer, administers our equity plans, and approves all equity grants to employees, directors and consultants. The Compensation Committee approves the compensation, including incentive compensation, of executive officers of ASGN and determines the terms of key agreements concerning employment, compensation and termination of employment. The Committee evaluates the Chief Executive Officer's performance in light of goals and objectives that have been set for him. The Board has determined that each member of the Compensation Committee is independent within the meaning of the NYSE rules requiring members of compensation committees to be independent. While the Compensation Committee charter provides that the Compensation Committee may delegate its authority subject to the terms in the charter, it does not do so for purposes of equity grants.

## Audit Committee

The Audit Committee held 12 meetings during 2017. The Audit Committee reviews, acts on and reports to the Board with respect to various auditing and accounting matters. The Audit Committee performs functions required of audit committees of public companies under applicable laws, rules and regulations and the requirements of the NYSE. The primary functions of the Audit Committee are to assist the Board in its responsibility for oversight of:

- the quality and integrity of our financial statements and our financial reporting and disclosure practices;
- our systems of internal controls regarding finance, accounting and SEC compliance;
- the qualification, independence and oversight of performance of our independent registered public accounting firm including its appointment, compensation, evaluation and retention;
- our ethical compliance programs; and
- risk issues related to financial statements.

Additional functions of the Audit Committee include, but are not limited to, reviewing compliance with and reporting under Section 404 of the Sarbanes-Oxley Act of 2002, reviewing matters of disagreement, if any, between management and our independent registered public accounting firm, and regularly meeting with management, our independent registered public accounting firm and internal audit staff, to review the adequacy of our internal controls.



Rules adopted by the NYSE and the SEC impose strict independence requirements for all members of the Audit Committee. Audit Committee members are barred from accepting, directly or indirectly, any consulting, advisory or other compensatory fee from the Company or an affiliate of the Company, other than in the member's capacity as a member of the Board and any Board committee. In addition, an Audit Committee member may not be an affiliated person, as defined in the Securities Exchange Act of 1934, as amended (the "Exchange Act") of the Company except in his or her capacity as a member of the Board and any Board committee. The Board had determined that each member of the Audit Committee met all applicable independence requirements and that each Audit Committee member has no material relationship with the Company that would jeopardize the director's ability to exercise independent judgment in 2017. In addition, the Board has determined that Mr. Kittrell, based on his experience, skills and education as described above, is the Audit Committee financial expert, as that term is defined under the SEC rules.

The Company has adopted a process, which the Audit Committee oversees, for disclosing related-party transactions and identifying significant deficiencies each quarter in connection with filing our quarterly reports on Form 10-Q and our annual reports on Form 10-K. See "Certain Relationships and Related Party Transactions" on page 49 of this Proxy Statement.

#### Nominating and Corporate Governance Committee

The Nominating and Corporate Governance Committee held six meetings during 2017. The Nominating and Corporate Governance Committee evaluates director nominee candidates and makes recommendations to the Board with respect to the nomination of individuals for election to the Board and to serve as committee members, consistent with criteria approved by the Board. In addition, the Nominating and Corporate Governance Committee makes recommendations to the Board concerning the size, structure and composition of the Board and its committees. The Committee also monitors the qualification and performance of, and the Company's succession planning regarding, key executives. The Board has determined that each member of the Nominating and Corporate Governance Committee is independent within the meaning of the NYSE rules requiring members of nominating committees to be independent. The Nominating and Corporate Governance Committee recommended the nominations of Messrs. Jones and Kittrell and Ms. Joliet for election at this year's Annual Meeting.

The Nominating and Corporate Governance Committee Charter, and the Corporate Governance Guidelines established by the Nominating and Corporate Governance Committee, set forth certain criteria for the committee to consider in evaluating potential director nominees. However, in considering potential director nominees, the Nominating and Corporate Governance Committee considers the entirety of each candidate's credentials. Qualifications considered by the Nominating and Corporate Governance Committee vary according to the particular areas of expertise being sought as a complement to the existing composition of the Board and include:

- personal and professional ethics and integrity;
- business judgment;
- familiarity with general issues affecting our business;
- qualifications as an audit committee financial expert;
- diversity in a variety of areas;
- qualifications as an independent director; and
- areas of expertise that the Board should collectively possess such as board experience, executive experience, human resources experience, accounting and financial oversight experience and corporate governance experience.

The Nominating and Corporate Governance Committee relies primarily on recommendations for director candidates from its members, other directors, the Chief Executive Officer and third parties, including professional recruiting firms. Existing directors being considered for re-nomination are evaluated based on their performance as directors, experience, skills, education and independence to ensure that they continue to meet the qualifications above.



The Nominating and Corporate Governance Committee Charter also provides for the importance of diversified Board membership, in terms of both the individuals involved and their various experiences and areas of expertise. The Nominating and Corporate Governance Committee considers diversity in identifying nominees, including differences in skill, viewpoints and experience, as well as gender, race and nationality, and these factors will be considered for purposes of nominating directors.

Stockholders wishing to suggest a candidate for director nomination for the 2019 Annual Meeting of Stockholders should mail their suggestions to ASGN Incorporated, 26745 Malibu Hills Road, Calabasas, California 91301, Attn: Secretary. The Nominating and Corporate Governance Committee will also consider timely written suggestions from our stockholders. Pursuant to our Bylaws, a stockholder's notice for director nominations shall be delivered to the Secretary at the Company's executive offices at 26745 Malibu Hills Road, Calabasas, California 91301, not earlier than the close of business on the 120<sup>th</sup> day, and not later than the close of business on the 90<sup>th</sup> day prior to the first anniversary of the Annual Meeting. The manner in which director nominee candidates suggested in accordance with this policy are evaluated shall not differ from the manner in which candidates recommended by other sources are evaluated. As of March 31, 2018, there were no director candidates put forward by stockholders for consideration at the Annual Meeting.

The Nominating and Corporate Governance Committee evaluates the Board's leadership structure and believes that separation of the Chief Executive Officer and Chairman of the Board positions is in the best interest of the Company, assures an adequate level of independence of the Board, and is best aligned with the interests of its stockholders.

The written charters governing the Audit Committee, the Compensation Committee and the Nominating and Corporate Governance Committee, and the Company's Corporate Governance Guidelines, Code of Business Conduct and Ethics, and Supplemental Code of Business Conduct and Ethics for Directors, Executive Officers and Financial Officers, are posted on the Investor Relations Corporate Governance page of our website at <http://www.asgn.com>. You may also obtain a copy of any of these documents without charge by writing to: ASGN Incorporated, 26745 Malibu Hills Road, Calabasas, California 91301, Attn: Secretary.

#### Board IT Liaison

In June 2015, the Board elected Mr. Matin to the position of Board Information Technology ("IT") liaison. The Board believed that the significance of IT and cybersecurity risks and the importance of IT risk management measures had risen to the level where it was important for the Board members to be more informed of the issues that the Company faces in these areas. The Board IT liaison was a newly-created position that provides the Board a dedicated director to work with management, including the Chief Information Officer and divisional IT managers, to keep apprised of IT, cybersecurity and IT risk management measures, and to inform the Board of issues or projects of note from a Board member's perspective. The Board further receives a cybersecurity risk status review each quarter.

#### Risk Oversight

The Board has an active role, as a whole and at the committee level, in overseeing management of the Company's risks. Company representatives regularly report to the Board on risks that the Company faces. The Board regularly reviews and determines the Company's risk management philosophies, policies and processes. The Board is primarily responsible for overseeing the management of the Company's risks associated with the Board's governance and delegation decisions, including decisions about compensation. The Board oversees officers' identification and management of risk management issues and regularly meets with such officers regarding risk management issues of the Company, and the processes and procedures used for identifying and managing risk. The Board also regularly reviews the reporting processes from those officers that are responsible for the day-to-day management of the Company's risks to determine if these reporting processes or other flow of information to the Board could be improved.

The Audit Committee is primarily responsible for overseeing the management of the Company's accounting and financial reporting matters and risks related to the Company's accounting and financial practices. The Audit Committee Charter provides that the Audit Committee's responsibilities include inquiry of management and the Company's outside auditors regarding key financial statement risk areas, including the Company's processes for identifying and assessing such risk areas and the steps the Company has taken with regard to such risk areas. In connection with these responsibilities, the Audit Committee routinely reviews and evaluates the Company's processes for identifying and assessing key financial statement risk areas and for formulating and implementing steps to address such risk areas. The Audit Committee is also responsible for inquiry of management and the Company's outside auditors regarding significant business risks or exposures, including the Company's processes for identifying and assessing such risks and exposures, and the steps management has taken to minimize such risks and exposures.

The Compensation Committee is responsible for overseeing risks associated with compensation practices. Upon evaluation, the Compensation Committee has determined that the Company's compensation practices and policies are not reasonably likely to have a material adverse effect on the Company. In making this determination, the Compensation Committee considered that none of the compensation policies and practices at a business unit carry a significant portion of the Company's risk profile, has a significantly different compensation structure than other units, is significantly more profitable than other units, or pays compensation expenses as a significant percentage of the unit's revenues.

## Meetings

In 2017, each director attended 100 percent of the meetings of the Board and the committees on which he or she served, with the exception that two directors each missed one Audit Committee meeting. Our independent directors regularly meet as a group in executive sessions outside the presence of management presided over by the non-executive Chairman of our Board.

### Attendance of Directors at 2017 Annual Meeting of Stockholders

Our Board of Directors has a policy with respect to director attendance at annual meetings of stockholders which requires that the directors attend the Annual Meeting unless they are unable to do so as a result of health reasons or exigent personal circumstances, and if that is the case, the director must notify the Chairman of the Board as promptly as possible. All of our directors attended our 2017 Annual Meeting of Stockholders.

## Director Compensation

The following table shows compensation information for each of ASGN's non-employee directors for the year ended December 31, 2017. The compensation of our Chief Executive Officer, who is also a director, is disclosed in the "Summary Compensation Table" set forth on page 34, and he receives no additional compensation for his service as a director.

## 2017 Director Compensation

Name	Fees Earned in Cash (\$) <sup>(1)</sup>	Stock Awards (\$) <sup>(2)</sup>	Total (\$)
William E. Brock	85,250	177,013	262,263
Brian J. Callaghan	77,500	177,013	254,513
Jonathan S. Holman	84,000	177,013	261,013
Mariel A. Joliet	78,250	177,013	255,263
Jeremy M. Jones	139,750	177,013	316,763
Marty R. Kittrell	93,250	177,013	270,263
Arshad 83,000 Matin	83,000	177,013	260,013
Edwin A. Sheridan, IV	71,000	177,013	248,013

This amount includes the quarterly retainer fees and fees (1) for meeting attendance which each non-employee director earned for his or her service during 2017.

(2) Amounts shown in the table above reflect the aggregate grant date fair value of the awards, computed in accordance with FASB ASC Topic 718. Assumptions used in the calculation of these amounts with respect to stock are included in Note 12 to the consolidated financial statements for the year ended December 31, 2017 included in our Annual Report on Form 10-K filed on March 1, 2018. The amounts were calculated based on the grant date fair values per share of \$48.87 and \$63.79, which were the closing sale prices of Common Stock on the dates of grant, August 1, 2017 and December 22, 2017, respectively. As of December 31, 2017, Sen. Brock, Ms. Joliet and Messrs. Callaghan, Holman, Jones,

Kittrell, Matin and Sheridan each held 1,686 unvested restricted stock units. No options were outstanding for any director at December 31, 2017.

The Compensation Committee recommends, and the Board reviews and approves, the form and amount of director compensation. In 2015, the Compensation Committee retained Semler Brossy Consulting Group, LLC (“Semler Brossy”) as its independent compensation consultant to help determine compensation for certain positions in the Company including members of the Board of Directors. Semler Brossy provided a review of market data, noting that the Company's Board was below market, and proposed increases in compensation to bring the directors' compensation in line with market. The Compensation Committee retained its practice to base a substantial portion of a director’s annual retainer on equity compensation. The Board approved the director compensation proposals, and made no further changes to director compensation in 2016 or 2017. Therefore, in 2017, each non-employee director received an annual restricted stock unit ("RSU") grant with a grant-date value of approximately \$125,000 on August 1, 2017. The number of RSUs received by each of the non-employee directors was 2,557, with one-half of the RSU grants vesting on the grant date and the remaining half will vest on the one-year anniversary of the grant date. In addition, in December 2017, the Board decided to move the annual director equity grant date to align with management, and therefore set future grant dates for the first business day of January. However, due to the Tax Cuts and Jobs Act enacted in December 2017, the grant date of the 2018 grants was moved up to December 22 so that the Company could take advantage of the higher rate of tax deductions in 2017, and a pro rata grant with a grant-date value of \$52,052 for five-twelfths of the 2018 year which was not included in the August 2017 grant was made to the directors. One-half of the 816 RSUs granted to each director vested on that date, and the remaining half will vest on the one-year anniversary of the grant date. Vesting for both of these grants is subject to the director's continued service to ASGN through the vesting date.

In 2017, each non-employee director received \$2,000 for each regularly scheduled quarterly in-person Board meeting attended, and \$750 for each other Board or committee meeting held separately and attended in person or by telephone not in conjunction with the quarterly in-person Board meetings. In addition, we reimbursed all directors for their reasonable expenses incurred in attending Board or committee meetings, and up to \$2,500 per director for director education and training.

The annual cash retainer fee for non-employee directors in 2017 was \$60,000, paid pro rata on a quarterly basis. In addition, committee chairs and the Board's IT liaison were entitled to the following fees:

Outside Director	Additional Annual Cash Retainer
Chairman of the Board	\$60,000
Audit Committee Chair	\$15,000
Compensation Committee Chair	\$10,000
Nominating and Corporate Governance Committee Chair	\$10,000
Board IT Liaison	\$10,000

Messrs. Veatch and McGowan, advisers to the Board in 2017, received the same annual cash retainer, Board meeting fees and equity awards as members of the Board. Cash fees paid to each of them in 2017 totaled \$68,750, and RSU awards granted to them in 2017 totaled a grant date fair value of \$177,013.

#### Director and Executive Officer Stock Ownership Guidelines

In September 2016, the Board adopted Stock Ownership Guidelines for directors, named executive officers and other designated officers that require that certain stock ownership levels be met within three years of implementation of the policy or within five years from appointment or promotion to one of the designated positions. The previous ownership policy in place for non-employee directors did not change, requiring that each Board member must own shares of the Company with a fair market value of four times their annual cash retainer fee, which was \$60,000 for 2017 for a total ownership requirement of shares with a fair market value of \$240,000. The required levels of ownership for executives are based upon a multiple of their annual base salary. Our Chief Executive Officer is required to own a number of shares with a value of five times his annual base salary. Executive Vice Presidents and Division Presidents are required to own a number of shares with a value of three times their annual base salary, and the requirement for Senior Vice Presidents is two times annual base salary. The guidelines also provide that directors and officers must retain any net shares that vest or are exercised until such time as the appropriate ownership levels are met. Shares counted as beneficially owned include shares that would be issuable upon the vesting of any outstanding RSUs, but not stock options. A hardship provision provides a process to request a waiver from the Compensation Committee in exigent circumstances. As of March 31, 2018, all of our directors and named executive officers have exceeded their stock ownership requirements.

#### Director and Executive Officer Hedging Transactions Policy

In March 2016, the Board adopted a Hedging Transactions Policy that prohibits hedging transactions for the Company's directors and executive officers (subject to a hardship exemption with appropriate approval requirements) designed to limit the financial risk of ownership of the Company's stock. These include any prepaid variable forward contracts, equity swaps, collars or similar financial instruments designed to hedge or offset any decrease in the market value of the Company's stock.

#### Communicating with the Board

We invite stockholders and other interested parties to communicate any concerns they may have about ASGN with either the Chairman of the Board or the directors as a group by writing to the attention of either the Chairman of the Board or the Directors at ASGN Incorporated, 26745 Malibu Hills Road, Calabasas, California 91301. Any and all such communication will be forwarded by the Secretary of the Company to Mr. Jones, Chairman of the Board, or all of the directors, as applicable.

#### Ethics

ASGN has adopted a Code of Business Conduct and Ethics that is applicable to all directors, officers and employees of ASGN. More importantly, it reflects our policy for dealing with all persons, including its customers, employees, investors, regulators and vendors, with honesty and integrity. A copy of our Code of Business Conduct and Ethics can be found on the Investor Relations-Corporate Governance page of our website at <http://www.asgn.com>. In addition, ASGN adopted a Supplemental Code of Business Conduct and Ethics for Directors, Executive Officers and Financial Officers which applies to our Chief Executive Officer, Chief Financial Officer, and other senior financial officers. The codes comply with the requirements of Section 406 of the Sarbanes-Oxley Act of 2002. The supplemental code focuses on honest and ethical conduct, full, fair and accurate disclosure in our SEC filings and other public disclosures, compliance with applicable government laws, rules and regulations, and prompt internal reporting of violations of the code. This policy is located on the same page on our website as our Code of Business Conduct and Ethics. You may also obtain a copy of these documents without charge by writing to ASGN Incorporated, 26745

Malibu Hills Road, Calabasas, California 91301, Attn: Secretary.

#### Compensation Committee Interlocks and Insider Participation

During 2017, the Compensation Committee of the Board was composed of Messrs. Holman, Jones and Martin and Sen. Brock. There are no Compensation Committee interlocks and no member of the Compensation Committee was or has been an officer or employee of ASGN or its subsidiaries and no member of the Compensation Committee had any relationships requiring disclosure of certain relationships and related-party transactions. None of the Company's executives served as a member of the Compensation Committee.

## SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following tables set forth the beneficial ownership by the persons listed below of shares of ASGN's common stock as of March 31, 2018.

Certain information in the table concerning stockholders other than our directors and officers is based on information contained in filings made by such beneficial owner with the SEC. Pursuant to Rule 13d-3 of the Exchange Act among other determining factors, shares are deemed to be beneficially owned by a person if that person has the right to acquire shares (for example, upon the vesting of an RSU) within 60 days of the date that information is provided. In addition, we note that Section 16(a) of the Exchange Act requires the Company's officers and directors, and persons who own more than 10 percent of a registered class of the Company's equity securities, to file reports of securities ownership and changes in such ownership with the SEC. In determining the percentage ownership of any person, the amount of shares outstanding is deemed to include any shares beneficially owned by such person (and only such person) but excludes any securities held by or for the account of the Company or its subsidiaries. As a result, the percentage of outstanding shares held by any person in the table below does not necessarily reflect the person's actual voting power. As of March 31, 2018 there were 52,281,052 shares of ASGN common stock outstanding.

The following tables set forth the beneficial ownership of ASGN's common stock as of March 31, 2018 for the following persons:

- all stockholders known by us to beneficially own more than five percent of our common stock;
- each of our directors;
- each of our named executive officers, as identified; and
- all of our directors and executive officers as a group.

Unless otherwise indicated, each person listed has sole voting power and sole investment power.

## Ownership of More than Five Percent of the Common Stock of ASGN

Name and Address of Beneficial Owner	Amount and Nature of Beneficial Ownership	Percent of Common Stock <sup>(4)</sup>
BlackRock, Inc. 55 East 52nd Street New York, NY 10055	6,098,116 <sup>(1)</sup>	11.7%
The Vanguard Group, Inc. 100 Vanguard Blvd. Malvern, PA 19355	4,532,298 <sup>(2)</sup>	8.7%
Capital World Investors 333 South Hope Street Los Angeles, CA 90071	3,380,500 <sup>(3)</sup>	6.5%



Based on information contained in a Schedule 13G/A filed with the SEC on January 19, 2018 by Blackrock, Inc. on behalf of various subsidiaries, Blackrock, Inc. directly or indirectly has sole voting power of 5,990,613 shares of our common stock, and sole dispositive power of 6,098,116 shares. The various subsidiaries listed in the filing as beneficially owning the shares set forth above include: BlackRock (Netherlands) B.V., BlackRock Advisors, LLC, (1) BlackRock Asset Management Canada Limited, BlackRock Asset Management Ireland Limited, BlackRock Asset Management Schweiz AG, BlackRock Financial Management, Inc., BlackRock Fund Advisors, BlackRock Institutional Trust Company, N.A., BlackRock Investment Management (Australia) Limited, BlackRock Investment Management (UK) Limited and BlackRock Investment Management, LLC.

Based on information contained in a Schedule 13G/A filed with the SEC on February 9, 2018 by The Vanguard Group, Inc. ("Vanguard") on its own behalf and on behalf of two subsidiaries, Vanguard has sole voting power of 96,453 shares of the Company's common stock, shared voting power of another 12,531 shares, sole dispositive (2) power over 4,426,980 shares, and shared dispositive power over 105,318 shares. Vanguard Fiduciary Trust Company, a wholly-owned subsidiary of Vanguard, is the beneficial owner of 92,787 shares as a result of its serving as investment manager of collective trust accounts. Vanguard Investments Australia, Ltd., a wholly-owned subsidiary of Vanguard, is the beneficial owner of 16,197 shares as a result of its serving as investment manager of Australian investment offerings.

Based on information contained in a Schedule 13G filed with the SEC on February 14, 2018 by Capital World (3) Investors ("CWI"), a division of Capital Research and Management Company ("CRMC"). The filing states that CWI has sole voting and dispositive power over all the shares listed above. It is deemed to be the beneficial owner of the shares set forth above due to CRMC providing investment management services under the CWI name.

For each beneficial owner included in the table above, percentage ownership is calculated by dividing the number (4) of shares beneficially owned by such holder by the 52,281,052 shares of the Company's common stock outstanding as of March 31, 2018. To the knowledge of the Company, none of the holders listed above had the right to acquire any additional shares of the Company on or within 60 days after March 31, 2018.

Ownership of Management and Directors of ASGN

Amount  
 Number of  
 of Beneficial  
 Ownership Stock<sup>(6)</sup>  
 (5)

Number of of Beneficial Ownership Stock <sup>(6)</sup> (5)	Percent of Common Stock <sup>(6)</sup>
William EL5,496 Brock Brian J371,455 Callaghan <sup>(1)</sup>	*
Jonathan S15,983 Holman Mariel A5,093 Joliet	*
Jeremy M19,994 Jones <sup>(2)</sup>	*
Marty R3,260 Kittrell Arshad M9,551 Matin Edwin A	*
980,962 Sheridan, IV <sup>(3)</sup>	1.9%
Peter T140,090 Dameris <sup>(4)</sup>	*
Edward L131,410 Pierce Theodore S235,873 Hanson Randolph C39,939 Blazer	*
Jennifer H10,039 Painter A110,097	*
20,097	3.9%

directors  
and

executive  
officers  
as  
a  
group  
(14  
persons)

\* Represents less than one percent of the shares outstanding.

(1) All of the ASGN shares beneficially owned by Mr. Callaghan are held in a trust where he and his wife are both trustees.

(2) All of the ASGN shares beneficially owned by Mr. Jones are held in his family trust, in which he and his wife are both trustees.

(3) Mr. Sheridan holds 15,623 of the ASGN shares he beneficially owns in a revocable trust, and the remainder are held in a limited liability company for which he is the sole beneficiary and has the sole right to vote and invest the shares.

(4) 84,983 of the shares beneficially owned by Mr. Dameris are held in a Grantor Retained Annuity Trust for which he is a trustee and the sole recipient of the annuity payments; and an additional 55,107 shares are held in accounts or a partnership that he holds jointly with his wife.

(5) All amounts shown include shares subject to stock options which are, or will become, exercisable within 60 days of March 31, 2018, and shares available upon vesting of RSUs that will vest within 60 days of March 31, 2018. The number of shares beneficially held by Mr. Pierce includes 75,000 vested stock options. The number of shares beneficially owned by Messrs. Hanson and Blazer include shares available upon vesting of 4,179 and 6,617 RSUs, respectively.

(6) For each individual included in the table above, percentage ownership is calculated by dividing the number of shares beneficially owned by the sum of the 52,281,052 shares of the Company's common stock outstanding as of March 31, 2018, plus the number of shares of common stock that are issuable upon exercise of options that are exercisable or upon the vesting of RSUs within 60 days of March 31, 2018 held by such individual (but not giving effect to the shares of common stock that are issuable upon exercise of options that are exercisable or upon the vesting of RSUs held by others).

The following individuals are executive officers of ASGN:

Name	Age	Title	Years Experience in Human Capital Industry	Years with ASGN
Peter T. Dameris*	58	Chief Executive Officer	19 years in industry	14 years
Theodore S. Hanson*	50	President, ASGN	17 years in industry	6 years
Edward L. Pierce*	61	EVP, Chief Financial Officer	16 years CFO experience	6 years
Randolph C. Blazer*	67	President, Apex Systems	over 30 years in industry	11 years with Apex Systems
Jennifer Hanks Painter*	48	SVP, Chief Legal Officer and Secretary	12 years GC experience	5 years
James L. Brill	67	SVP, Chief Administrative Officer and Treasurer	over 35 years as finance executive	11 years
George Wilson	60	President, ECS	over 30 years in industry	7 years with ECS

\* These individuals are our named executive officers as defined in Item 402 of Regulation S-K of the Securities Act of 1933, as amended (the "Securities Act").

The biography of our Chief Executive Officer is included in the section above entitled "Directors with Terms Ending in 2020" on page 6.

Theodore S. Hanson was promoted to the role of President of ASGN in December 2016. He joined ASGN as Chief Financial Officer of Apex Systems as a result of the Company's acquisition of Apex Systems in May 2012. In January 2014, he was promoted to the role of President of Apex Life Sciences, LLC, formerly known as Lab Support ("Apex Life Sciences"), and in January 2016, he ceased his duties as the Chief Financial Officer of Apex Systems and became an Executive Vice President of ASGN in addition to his role as President of Apex Life Sciences. Mr. Hanson joined Apex Systems in November 1998 as Corporate Controller and became Chief Financial Officer in January 2001. From 1991 to 1996, he worked at Keiter, Stephens, Hurst, Gary and Shreaves, an independent accounting firm, and from 1996 to 1998 he was the chief financial officer of Property Technologies Ltd. He currently serves as a director and vice chairman of the Massey Cancer advisory board and as a director for the Virginia Tech Foundation board. Mr. Hanson holds a bachelor of science degree from Virginia Tech University and a master of business administration degree from Virginia Commonwealth University.

Edward L. Pierce joined ASGN in September 2012 as Executive Vice President and Chief Financial Officer. Prior to this appointment, Mr. Pierce served on the Board of Directors for the Company from December 2007 to August 2012. From March 2011 through August 2012, Mr. Pierce was an executive in residence at Flexpoint Ford, a private equity firm. From October 2006 to March 2011, Mr. Pierce served as executive vice president and chief financial officer, and later as president of First Acceptance Corporation, a publicly-traded retailer, servicer and underwriter of non-standard private passenger automobile insurance. From May 2001 through February 2006, Mr. Pierce served as the executive vice president, chief financial officer and as a director of BindView Corporation. From November 1994 through January 2001, Mr. Pierce held various financial management positions, including executive vice president and chief financial officer of Metamor Worldwide, Inc. Mr. Pierce received his bachelor of science degree in accounting from Harding University and began his career with Arthur Andersen & Co. in Houston, Texas.

Randolph C. Blazer joined ASGN as President of Apex Systems as a result of the Company's acquisition of Apex Systems in May 2012. Prior to the acquisition, Mr. Blazer served as Apex Systems' Chief Operating Officer, a role he held from February 2007. Formerly, Mr. Blazer served as president of public sector for SAP America. From 2000 through 2004, Mr. Blazer was chairman and chief executive officer of BearingPoint Inc., one of the world's largest

consulting and systems integration firms. From 1977 through 2000, Mr. Blazer held increasing senior positions with KPMG. Under his leadership, KPMG Consulting launched the second-largest IPO in NASDAQ's history at that time, becoming the first of the Big Five consulting firms to separate from its audit and tax parent and become an independent, publicly-traded company. Mr. Blazer has been a member of the board of directors of AtSite Inc. since September 2012 and of 3Pillar Global, Inc. since January 2015. Mr. Blazer holds a bachelor's degree in economics from McDaniel College and a master of business administration degree from the University of Kentucky.

Jennifer Hanks Painter joined ASGN in June 2013 and is the Senior Vice President, Chief Legal Officer and Secretary focusing on legal and compliance issues affecting the Company, including mergers and acquisitions, litigation, corporate governance and Board support. Ms. Painter joined ASGN after serving as general counsel, chief compliance officer and secretary of MRV Communications, Inc., a global provider of telecommunications equipment and services, from 2009 to 2013. From 2004 through 2008, Ms. Painter served as vice president and assistant general counsel for The Ryland Group, Inc., a leading national homebuilder traded on the NYSE. From 2001 through 2004, Ms. Painter served as vice president and general counsel of Cadiz, Inc., a water and agricultural company traded on NASDAQ. Prior to joining Cadiz, Ms. Painter was employed as an associate with Sullivan & Cromwell LLP, an international law firm, where she dealt with mergers and acquisitions, securities, and other corporate matters. She was an officer in the U.S. Army Corps of Engineers prior to her legal career. Ms. Painter serves as a member of the governing board and the management and budget committee for Meet Each Need with Dignity (MEND), a non-profit

poverty center providing food, clothing, healthcare, job training and education. She received a bachelor of science degree in civil engineering from the U.S. Military Academy, and a juris doctor degree from Loyola Law School of Los Angeles.

James L. Brill joined ASGN as Senior Vice President, Finance and Chief Financial Officer in January 2007, and has been instrumental in the growth of ASGN. In his current role as Chief Administrative Officer and Treasurer which he took on in 2012, Mr. Brill oversees human resources, risk management, banking and cash management along with assisting in investor relations. Prior to ASGN, Mr. Brill was vice president, finance and chief financial officer of Diagnostic Products Corporation, a medical diagnostic products and solutions company which was later acquired for \$1.9 billion by Siemens in July 2006. Mr. Brill was also Chief Financial Officer of Jafra Cosmetics International; vice president of finance and administration, and chief financial officer of Vertel Corporation, a provider of telecommunication systems management software and services; and senior vice president, finance and chief financial officer of Merisel, Inc., a worldwide distributor of computer hardware and software. Mr. Brill served on the board of directors of Onvia Inc., a provider of business to government commerce intelligence for companies desiring to grow their public sector business and for government agencies desiring to improve their procurement efficiencies from 2004 to December 2017, and was the chairman of their audit committee. Mr. Brill holds a bachelor of science degree from the U.S. Naval Academy and a masters of business administration degree from the UCLA Anderson School of Management.

George Wilson joined ASGN in April 2018 with the acquisition of ECS, of which he is the President. Under his leadership, ECS grew from a small, services-oriented business into a company with more than 2,300 employees providing cloud services, cybersecurity, and IT solutions. Mr. Wilson joined ECS in 2011 as chief strategy officer and was promoted to president and chief executive officer in February 2014. Prior to joining ECS, he was instrumental in growing Stanley Inc. from a small, private business with 20 employees and \$2 million in revenue to a public company of nearly 6,000 employees and more than \$900 million in annual revenue. While at Stanley, Mr. Wilson organized and led executive teams responsible for customer relations, corporate development, business growth, strategic investments and company strategy. Mr. Wilson holds a bachelor of science degree in electrical engineering from the U.S. Naval Academy and a master of business administration degree from George Washington University. He is a board member of Professional Services Council, Brain Injury Services, and the Northern Virginia Community Foundation. Mr. Wilson received the 2018 Wash100 award, recognizing his impact in the Government Contracting sector.

## EXECUTIVE COMPENSATION DISCUSSION AND ANALYSIS

### Executive Summary

Our executive compensation program is designed to attract and retain high-caliber executive officers, and to motivate and reward performance that is consistent with our corporate objectives and stockholder interests. Our policy is to provide a competitive total compensation package that shares our success with our named executive officers, as well as our other employees, when our goals are met. Our executive compensation program therefore emphasizes pay-for-performance, using metrics that are tied to our business objectives.

### Performance

In 2017, we achieved over \$2.6 billion in revenues representing an increase of \$185.6 million, or 7.6 percent over the prior year, which is almost double the four percent growth rate that was projected for the IT staffing industry for 2017 by Staffing Industry Analysts ("SIA"). Net income was \$157.7 million in 2017, compared with \$97.2 million in 2016, an increase of 62.2 percent over the prior year. Adjusted "EBITDA" (which is earnings before interest, taxes, depreciation and amortization) for purposes of determining performance targets, grew to \$313.2 million. That represented an increase of \$25.9 million, which is a 9.0 percent increase over the prior year. In addition, we repurchased \$58.1 million of our common stock in 2017, and paid down \$68.0 million of our long-term debt.

### Growth

ASGN is the only staffing company to have been featured on the Fortune "100 Fastest Growing Companies" list for three years running from 2014 to 2016. We expect to outpace the industry average again this year, with a target of \$3 billion in revenues for 2018. Our year-over-year revenue growth rate was 7.6 percent in 2017, 12.0 percent in 2016 and 11.1 percent in 2015.<sup>(1)</sup>

### Industry Rankings

According to Staffing Industry Analysts' 2017 reports, ASGN is a leader in multiple areas of the staffing industry:

- Second largest IT staffing firm in the United States;
- Second largest marketing/creative staffing firm in the United States;
- Third largest clinical/scientific staffing firm in the United States;
- Sixth largest direct hire staffing firm in the United States;
- 10th largest U.S. staffing and recruitment firm overall; and
- 16th largest global staffing and recruitment firm.

### Compensation

ASGN offers a competitive compensation plan to aid in recruiting, incentivizing short- and long-term performance and enhancing retention. Executives receive a base salary, an annual cash incentive bonus, long-term equity-based incentives and perquisites, and are eligible to participate in our employee benefits plans.

### Experience

ASGN takes pride in having a management team that is highly experienced. Their proven record of delivering on our growth strategies puts them in high demand. Their longevity with our Company - a testament to the success of our compensation strategy - provides stability and continuity while improving our ability to follow through on long-term plans.

(1) The 2016 and 2015 growth rates are pro forma, which include revenues from businesses acquired during 2015 as if those acquisitions occurred at the beginning of 2014.

18

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The following graphs illustrate our improvement in revenues, Adjusted EBITDA and gross profit over the last five years and compares that information against the total compensation listed for our Chief Executive Officer in the Summary Compensation Table on page 34 of this Proxy Statement and in our prior proxy statements. These performance metrics are used or have been used by our Compensation Committee to calculate our named executive officers' performance-based compensation, as described below in the section entitled "Compensation Program Elements."

(1) As reported for the year in which the compensation was earned.

(2) 2013 and 2015 net income included gain on sale of discontinued operations, net of income taxes, of \$30.8 million and \$25.7 million, respectively.

19

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## Stock Performance Graph

The following graph compares the performance of ASGN's common stock price during the period from December 31, 2012 to December 31, 2017 with the composite prices of companies listed on the NYSE and of companies included in the SIC Code No. 736—Personnel Supply Services Companies Index. The companies listed in the SIC Code No. 736 include peer companies in the same industry or line of business as ASGN.

The graph depicts the results of investing \$100 in our common stock, the NYSE market index, and an index of the companies listed in the SIC Code No. 736 on December 31, 2012, and assumes that dividends were reinvested during the period.

The comparisons shown in the graph below are based upon historical data, and we caution stockholders that the stock price performance shown in the graph below is not indicative of, nor intended to forecast, potential future performance.

ASSUMES \$100 INVESTED ON DECEMBER 31, 2012  
 ASSUMES DIVIDEND REINVESTED  
 YEAR ENDING DECEMBER 31, 2017

	Year Ended December 31,					
	2012	2013	2014	2015	2016	2017
ASGN	\$100.00	\$172.19	\$163.66	\$221.65	\$217.75	\$316.91
SIC Code No. 736 Index—Personnel Supply Services Company Index	\$100.00	\$158.68	\$160.07	\$168.79	\$183.90	\$245.65
NYSE Market Index	\$100.00	\$126.40	\$135.09	\$129.72	\$145.38	\$172.84

## Compensation Consultant

In 2015, the Compensation Committee retained Semler Brossy as its independent compensation consultant to help determine compensation for certain positions in the Company including all of the named executive officers as well as the Board of Directors. Semler Brossy also advised the Compensation Committee in designing the annual cash and long-term incentive compensation programs, and also provided advice regarding the renewal of the Chief Executive Officer's employment agreement. These compensation programs and designs remained substantially in place for 2016 and 2017, though Semler Brossy was retained in 2017 as well for compensation advice as requested from time to time for guidance regarding RSU issuances. The Compensation Committee has assessed the independence of Semler Brossy pursuant to SEC and NYSE rules and concluded that no conflict of interest exists that would prevent Semler Brossy from independently representing the Compensation Committee.

## Compensation Philosophy

This section explains our compensation philosophy and compensation program as it relates to our named executive officers. The following table sets forth the key elements of our named executive officers' compensation, along with the primary objective associated with each element of compensation.

Compensation Element	Primary Objective
Base salary	To provide stable income as compensation for ongoing performance of job responsibilities.
Annual performance-based cash compensation (bonuses)	To incentivize short-term corporate objectives and individual contributions to the achievement of those objectives.
Long-term performance-based equity incentive compensation	To incentivize long-term performance objectives, align the interests of our named executive officers with stockholder interests, encourage the maximization of shareholder value, and retain key executives.
Severance and change in control benefits	To encourage the continued attention and dedication of our named executive officers and provide reasonable individual security to enable our named executive officers to focus on our best interests, particularly when considering strategic alternatives.
Retirement savings (deferred compensation and 401(k) plans)	To provide retirement savings in a tax-efficient manner.
Health and welfare benefits	To provide standard protection with regard to health, dental, life and disability risks as part of a market-competitive compensation package.

The Company seeks to attract, motivate and retain key talent needed to enable ASGN to operate successfully in a competitive environment. The Company's fundamental policy is to offer ASGN's named executive officers competitive and fair compensation opportunities based upon their relevant experience, their individual performance, and the overall financial performance of ASGN in a way that is aligned with the long-term interests of the Company's stockholders. The Company believes that the compensation program for the executive officers is instrumental to the Company's performance.

To serve the foregoing objectives, our overall compensation program is generally designed to be flexible and complementary rather than purely formulaic, and it is reviewed and revised on an annual basis. In alignment with the objectives set forth above, the Compensation Committee has generally determined the overall compensation of our named executive officers and its allocation among the elements described above, relying on the analyses and advice provided by its compensation consultant as well as input from our management team.

The Compensation Committee oversees the executive compensation program and determines compensation for the Company's executive officers. The Compensation Committee recognizes that, from time to time, it is appropriate to

enter into compensatory agreements with key executives, and has done so with each of its named executive officers. Through these agreements, ASGN seeks to further motivate such individuals, retain their services, and secure confidentiality and non-solicitation obligations from such executives, applicable both during and after their employment. These compensatory agreements include executive employment agreements and severance arrangements.

In exercising discretion to determine compensation, the Compensation Committee carefully considers the experience, responsibilities and performance of each executive officer, and the Company's overall financial performance. In determining appropriate compensation for our executives, the Compensation Committee considers numerous factors including, but not limited to: rewarding results which are beneficial for the stockholders, competitive compensation, balancing cash and equity payments, recognizing external effects on our business, retention of

our executive officers, skills of the executive officers, the Company's business and growth strategy, and the overall reasonableness of compensation in the experience of our Compensation Committee members.

The Compensation Committee also compares our performance against that of our peer group as part of its oversight responsibilities, and uses industry performance data to set performance targets. The Compensation Committee did a comprehensive review of compensation practices for the Company's executives against the compensation of executive officers of competitor companies in 2015 with the support of Semler Brossy. In its analysis, Semler Brossy utilized a peer group of 16 professional services companies to establish the compensation for comparable executive positions, including related industry peers, primarily in the staffing and consulting services area. At the time of the compensation review, revenues for the prior 12 months of the entities in the peer group ranged from \$848 million to \$4.8 billion, which were generally within one-third to twice ASGN's revenues at that time. For purposes of setting compensation for 2017, the Compensation Committee substantively maintained the structure of the compensation program set in 2015. These companies were our peer group for purposes of the Semler Brossy compensation review in 2015, and we continue to consider them our peer group, subject to certain exceptions for subsequent merger activity:

- AMN Healthcare Services, Inc.;
- Booz Allen Hamilton Inc.;
- CACI International Inc.;
- CDI Corporation;
- Ciber Inc. (prior to its acquisition by HTC Global Services, Inc.);
- FTI Consulting, Inc.;
- Huron Consulting Group Inc.;
- Insperity, Inc.;
- Kforce Inc.;
- Korn/Ferry International;
- Navigant Consulting, Inc.;
- Robert Half International Inc.;
- Team Health Holdings, Inc.;
- Towers Watson & Co. (prior to its acquisition by Willis Group Holdings PLC);
- TrueBlue, Inc.; and
- Unisys Corporation.

With the Company's recent acquisition of ECS in April, it is likely that our future peer group will have a stronger weighting in the government contracting sector, including companies such as Science Applications International Corporation.

The Compensation Committee considers the Chief Executive Officer's reviews and assessments of the performance of the other executive officers in its compensation decisions. The Compensation Committee works closely with the Chief Executive Officer in setting compensation for the executive officers (other than the Chief Executive Officer), giving weight to the Chief Executive Officer's evaluation of the other executive officers because of his direct knowledge of their performance. The Compensation Committee and Board reviews and assesses the performance of the Chief Executive Officer annually.

The Compensation Committee strives to achieve a balance between cash and equity compensation as well as long-term and short-term incentive compensation which aligns with our stockholders' interests, but the Compensation Committee does not employ any formal method for allocating between cash and equity awards or between long-term and short-term incentives. Instead, the Compensation Committee balances various goals, longer-term performance objectives and vesting conditions on an individualized basis.

As shown in the graphs below, a fundamental objective of the Compensation Committee is to make a substantial portion of each executive officer's compensation contingent upon the Company's performance, as well as upon his or her own individual level of performance such that each executive officer is compensated for results. The

Compensation Committee furthers this objective through an annual performance-based incentive compensation program using multi-year, long-term incentive awards subject to achievement of specified goals tied to business criteria for the Company, comparing performance levels versus our industry, including periodic equity grants with performance-based vesting components. The Compensation Committee strives to align the remuneration potential for the executive officers with stockholder interests through the use of equity awards. The mechanics and performance criteria for annual incentive awards and long-term incentive awards are discussed in greater detail below.

With respect to our named executive officers, the Compensation Committee linked a substantial portion of each executive's total compensation in 2017 to the performance of the Company or division over which the executive has responsibility (as applicable), quantified by the following measurements: (i) EBITDA adjusted for the purposes of incentive compensation targets, but excluding gains, losses or expenses associated with unusual items which include restructurings, discontinued operations, force majeure, litigation, judgments and settlements, changes in tax laws or accounting principles, certain severance amounts, equity-based compensation expense, one-time gains or losses from disposal or sale of assets, and impairment of goodwill or other identifiable intangible assets ("Adjusted EBITDA"); (ii) Adjusted EBITDA per share; and (iii) "collectible gross profit" which is calculated in accordance with the same methodology used to calculate gross profit in the Company's financial statements, taking into account exclusions from gains, losses or expenses associated with unusual items described above and adjusted for bad debt expense that has been accrued for in accordance with U.S. generally accepted accounting principles ("GAAP"). A calculation of Adjusted EBITDA and collectible gross profit is included in Annex A.

The Compensation Committee believes this structure is appropriate because senior executives' efforts and business judgment significantly impact the performance of the Company and the Company's stock price, and these metrics qualify that impact. Our executive officers receive annual cash incentive compensation opportunities with attainment targets set each year by the Compensation Committee, based on percentages of their annual salary depending upon the scope of the executive's responsibilities. Additionally, our executive officers receive annual RSU equity grants, the size of which increase as the executive's level of responsibility and impact on overall Company performance increases. The value of the annual equity grants is tied to the value of ASGN's common stock, with vesting schedules that are based on the attainment of performance-based goals established by the Compensation Committee and continued service to the Company over a period of time. We believe that linking equity awards to performance-based vesting conditions and continued service to the Company provides desirable retention and performance incentives. The Compensation Committee believes the use of both annual and long-term incentive awards encourages the executive officers to balance and manage short-term returns against long-term Company goals and investments in future opportunities. Annual incentive awards are generally cash awards intended to reward the executive for achieving growth in one or more designated business unit level or consolidated performance metrics. Multi-year, long-term incentive awards are typically equity awards, with vesting subject to the attainment of designated levels of Company or division financial performance, as well as the passage of time.

At the time that awards were issued and performance targets set for 2017 compensation, the Compensation Committee took under consideration the structure of these awards to individuals who are "covered employees" under Internal Revenue Code (the "Code") Section 162(m) (discussed below) in order that they be able to constitute "qualified performance-based compensation" under Code Section 162(m) preserving the deductibility of the awards.

Our compensation decisions for the named executive officers in 2017, including each of the key elements of our executive compensation program, are discussed in detail below. This discussion is intended to be read in conjunction with the executive compensation tables and related disclosures.

## Compensation Program Elements

### Base Salary

One component of our compensation package is an annual salary commensurate with each executive officer's experience, scope of responsibility, skill in executing those responsibilities and overall value to the organization. The Compensation Committee considers the following factors in determining the base salary for each named executive officer:

- individual performance as measured by the success of the executive officer's business division or area of responsibility;
- competitiveness with salary levels of similarly-sized companies and our peer group evaluated through salary surveys and internal compensation parity standards;
- the range of the Company's other executive officer salaries and annual salary increases awarded to the Company's other executive officers;
- the performance of the Company and the overall economic climate;
- whether the base salary equitably compensates the executive for the competent



execution of his  
or her duties and  
responsibilities;

- the  
executive  
officer's  
experience;  
and

- the  
anticipated  
impact of the  
executive  
officer's  
business  
division or  
area of  
responsibility.

The amount and timing of any increase in base compensation depends upon, among other things, overall economic conditions, the performance of the Company and the executive officer's business unit (if applicable), the individual's performance, internal compensation parity, and the time interval and any responsibilities assumed since the last salary increase. While the Compensation Committee allocates a competitive base salary for each executive, base salary is only a portion of the overall compensation program. Executive officers' performance, including over-achievement, is generally rewarded through incentive programs, rather than base salary.

In determining whether or not to apply a salary increase for the named executive officers in 2017, the Compensation Committee considered the growth of the Company in the past year, along with the overall value of each named executive officer's compensation and equity, the timing of the named executive officer's last salary increase, the performance of the Company and the division over which the named executive officer has responsibility (if applicable), the percentage of executive compensation compared to the Company's overall expenses, the performance of the staffing industry, and the overall economic climate. After taking all of this information into consideration, the Compensation Committee approved five percent merit increases to base salary for each named executive officer effective January 1, 2017 except for Mr. Hanson, whose base salary was increased in connection with his promotion to the role of President; and in connection with the promotion, the Compensation Committee approved a 25 percent increase for him increasing his annual base salary to \$600,000 effective January 1, 2017.

#### Annual Cash Incentive Compensation

Executive officers, including our named executive officers, are eligible for annual incentive compensation payable in cash and tied to achievement of performance goals, which typically include components related to profitability and growth, either at the divisional or corporate levels, or a combination, depending upon the executive's area of responsibility. By focusing on profitability and growth measures, the Compensation Committee attempts to relate annual cash incentive compensation to performance measures that demonstrate appropriate growth and contribute to overall shareholder value. Within the first 90 days of each fiscal year, the Compensation Committee typically establishes annual performance targets and corresponding target incentive compensation. Annual incentive compensation is typically calculated as a percentage of the individual's base salary, with higher level executives eligible for higher target percentages. The Compensation Committee followed this procedure for 2017 annual incentive compensation, setting target and maximum cash incentive compensation opportunities of 100 percent and 200 percent in the aggregate, respectively, of annual base salary for Mr. Dameris, 75 and 150 percent in the aggregate of annual base salary for Mr. Hanson, 70 and 140 percent in the aggregate of annual base salary for Mr. Blazer, 60 and 120 percent in the aggregate of annual base salary for Mr. Pierce, and 60 and 90 percent in the aggregate of annual

base salary for Ms. Painter, assigned according to the rank and the scope of responsibilities of the executive and provisions in their employment agreements.

A schedule of 2017 annual base salary and target and maximum cash incentive compensation amounts is as follows:

Name	Annual	Annual Cash Incentive	
	Base Salary	Target	Maximum
Peter T. Dameris	\$972,300	\$972,300	\$1,944,600
Theodore S. Hanson	600,000	450,000	900,000
Edward L. Pierce	556,500	333,900	667,800
Randolph C. Blazer	752,456	526,719	1,053,438
Jennifer H. Painter	378,000	226,800	340,200

Over half of the 2017 potential cash compensation package for our named executive officers is attached to attainment of cash incentive compensation program targets assuming the achievement of applicable performance goals with the exception of Ms. Painter, who is new this year to being a named executive officer. The percentage of base salary plus annual cash incentive compensation compared to total compensation which includes the executives' RSU grants in 2017 is as follows: Mr. Dameris, 38 percent; Mr. Hanson, 54 percent; Mr. Pierce, 61 percent; Mr. Blazer, 58 percent; and Ms. Painter, 69 percent. The Compensation Committee believes this arrangement appropriately links the executives' remuneration to the performance of the Company and the benefits derived by the stockholders. The targets are based on full-year performance measures and are, therefore, determined at a time when attainment is substantially uncertain. This incentive bonus opportunity consists of two components established by the Compensation Committee: a "Tier 1 bonus" for target achievement of set objectives, and a "Tier 2 bonus" based on extraordinary performance surpassing those objectives, paid incrementally up to a pre-set maximum level. The Tier 1 bonus and Tier 2 bonus together make up the executive officer's maximum annual cash incentive bonus opportunity. Structuring the annual incentive compensation in this manner upholds ASGN's philosophy of paying for performance. The Tier 1 bonus component is designed to be achievable based upon highly competent management performance on the executive's part, assuming certain economic conditions and other circumstances at the time the goal was established. The Tier 2 bonus component is designed to be difficult to achieve under those circumstances and to reward truly exceptional performance.

In 2017, the Compensation Committee established the cash incentive compensation percentages based on its review of the compensation study and recommendations made by Semler Brossy, provisions in each named executive officer's employment agreement, historical cash incentive compensation amounts, and the same general factors that the Compensation Committee considered for annual base salary. The performance goals were set by the Compensation Committee after consultation with the Chief Executive Officer (with respect to named executive officers other than himself), and are intended to be a relative measure comparing us to our industry peers' performance. Therefore, the performance targets reflect growth from the prior year based on weighted averages of projected growth for the staffing industry sectors that ASGN serves as projected by SIA in its September 2016 report, the latest projections available prior to setting the targets. The Tier 1 targets were generally set at weighted industry average growth projections for 2017 over the prior year results, which was 5.85 percent growth on a consolidated Company basis. Tier 2 targets for Company performance were based on consolidated Company performance being 25 percent above the weighted industry average growth rates, or 7.31 percent above prior year results. Division performance targets generally required performance substantially above the industry weighted average growth projections. In 2017, for purposes of setting named executive officer annual cash incentive bonus targets, the Compensation Committee determined that growth and success in the areas of Adjusted EBITDA and collectible gross profit would best indicate growth and success for the Company. The Compensation Committee believes that the Company's success in these areas represents the measures used by our stockholders to assess our Company's value. As described under "Compensation Philosophy" above, Adjusted EBITDA for purposes of incentive compensation targets is earnings before interest, taxes, depreciation and amortization but excluding gains losses or expenses associated with unusual items.

In addition to the annual cash incentive bonuses described above, on March 2, 2018, the Compensation Committee made discretionary grants to certain of the named executive officers for their exemplary performance in 2017, leading the Company to almost double the growth of the Company's industry peers. In particular, Mr. Blazer led Apex Segment to 11 percent which was double the weighted industry growth rate for his segment, and the committee wanted to commend him for his efforts and success. The awarded discretionary amounts were: Mr. Blazer, \$160,000; Mr. Hanson, \$35,000; Mr. Pierce, \$25,000 and Ms. Painter, \$10,000.

The cash incentive compensation target and maximum goals, and actual amounts attained with respect to those goals for each named executive officer, are set forth below for 2017.

Chief Executive Officer

For 2017, Mr. Dameris' target and maximum cash incentive compensation opportunities were set at 100 percent and 200 percent in the aggregate of his annual base salary, respectively, as provided for in the Second Amended and Restated Executive Agreement we entered into with Mr. Dameris on November 17, 2015 (the "Dameris Employment Agreement"). Mr. Dameris earned \$1,872,736 out of a maximum possible cash incentive bonus of \$1,944,600. The performance targets for Mr. Dameris' 2017 cash incentive bonus and the amounts earned are noted below.

Tier 1

Mr. Dameris was eligible to earn his Tier 1 cash incentive bonus equal to 100 percent of his annual base salary upon the Company's attainment of the following targets during 2017:

Tier	Performance Target	Actual Performance	Maximum Incentive Opportunity	Incentive Amount Earned
1 Target	Company achieves Adjusted EBITDA for 2017 of projected weighted industry growth of 5.85 percent over 2016, or \$301,716,512	\$313,216,894	\$972,300	\$972,300

## Tier 2

Mr. Dameris was eligible to earn his Tier 2 cash incentive bonus of up to 100 percent of his annual base salary upon the Company's attainment of the following targets during 2017:

% of Tier 2 Target	Performance Target	Actual Performance	Maximum Incentive Opportunity	Incentive Amount Earned
60%	Company achieves Adjusted EBITDA for 2017 of \$301,716,512 to 7.31 percent growth over 2016, or \$305,878,119, which is 25 percent above projected weighted industry growth for 2016 (based on a sliding linear scale)	\$313,216,894	\$583,380	\$583,380
40%	Company achieves collectible gross profit for 2017 of projected industry weighted growth of 5.85 percent over 2016, or \$837,863,222, to 7.31 percent above 2016, or \$849,472,885 (based on a sliding linear scale)	\$847,329,089	\$388,920	\$317,056
	Tier 1 plus Tier 2 Total		\$1,944,600	\$1,872,736

## President

On December 30, 2016, Mr. Hanson was promoted to the role of President of the Company, and in connection with this promotion, his 2017 maximum cash incentive bonus opportunity was increased to 150 percent of his base salary. For 2017, he earned \$866,741 out of a maximum cash incentive bonus possible of \$900,000. The performance targets for Mr. Hanson's 2017 cash incentive bonus and the amounts earned are noted below.

## Tier 1

Mr. Hanson was eligible to earn a Tier 1 cash incentive bonus up to 75 percent of his annual base salary contingent upon attainment of the following targets during 2017 by ASGN:

% of Tier 1 Target	Performance Target	Actual Performance	Maximum Incentive Opportunity	Incentive Amount Earned
100%	Company achieves Adjusted EBITDA for 2017 of projected weighted industry growth of 5.85 percent over 2016, or \$301,716,512	\$313,216,894	\$450,000	\$450,000

## Tier 2

Mr. Hanson was eligible to earn a Tier 2 cash incentive bonus up to 75 percent of his annual base salary contingent upon attainment of the following targets during 2017 by ASGN:

% of Tier 2 Target	Performance Target	Actual Performance	Maximum Incentive Opportunity	Incentive Amount Earned
60%	Company achieves Adjusted EBITDA for 2017 of \$301,716,512 to 7.31 percent growth over 2016, or \$305,878,119, which is 25 percent above projected weighted industry growth for 2016 (based on a sliding linear scale)	\$313,216,894	\$270,000	\$270,000
40%	Company achieves collectible gross profit for 2017 of projected industry weighted growth of 5.85 percent over 2016, or \$837,863,222, to 7.31 percent above 2016, or \$849,472,885 (based on a sliding linear scale)	\$847,329,089	\$180,000	\$146,741
	Tier 1 plus Tier 2 Total		\$900,000	\$866,741



## Chief Financial Officer

Mr. Pierce's maximum cash incentive compensation bonus opportunity was set at 120 percent of his annual base salary, and Mr. Pierce earned \$643,122 out of a maximum cash incentive bonus possible of \$667,800. The performance targets for Mr. Pierce's 2017 cash incentive bonus and the amounts earned are noted below.

## Tier 1

Mr. Pierce was eligible to earn his Tier 1 cash incentive bonus equal to 60 percent of his annual base salary upon the Company's attainment of the following targets during 2017:

% of Tier 1 Target	Performance Target	Actual Performance	Maximum Incentive Opportunity	Incentive Amount Earned
100%	Company achieves Adjusted EBITDA for 2017 of projected weighted industry growth of 5.85 percent over 2016, or \$301,716,512	\$313,216,894	\$333,900	\$333,900

## Tier 2

Mr. Pierce was eligible to earn his Tier 2 cash incentive bonus up to 60 percent of his annual base salary upon the Company's attainment of the following targets for 2017:

% of Tier 2 Target	Performance Target	Actual Performance	Maximum Incentive Opportunity	Incentive Amount Earned
60%	Company achieves Adjusted EBITDA for 2017 of \$301,716,512 to 7.31 percent growth over 2016, or \$305,878,119, which is 25 percent above projected weighted industry growth for 2016 (based on a sliding linear scale)	\$313,216,894	\$200,340	\$200,340
40%	Company achieves collectible gross profit for 2017 of projected industry weighted growth of 5.85 percent over 2016, or \$837,863,222, to 7.31 percent above 2016, or \$849,472,885 (based on a sliding linear scale)	\$847,329,089	\$133,560	\$108,882
	Tier 1 plus Tier 2 Total		\$667,800	\$643,122

## President of Apex Systems

Mr. Blazer's maximum cash incentive compensation bonus opportunity was set at 140 percent of his annual base salary, and Mr. Blazer earned \$895,423 out of a maximum cash incentive bonus possible of \$1,053,438. The performance targets for Mr. Blazer's 2017 cash incentive bonus and the amounts earned are noted below.

## Tier 1

Mr. Blazer was eligible to earn a Tier 1 cash incentive bonus up to 70 percent of his annual base salary contingent upon attainment of the following targets during 2017 by ASGN and our Apex Segment:

% of Tier 1 Target	Performance Target	Actual Performance	Maximum Incentive Opportunity	Incentive Amount Earned
20%	Company achieves Adjusted EBITDA for 2017 of projected weighted industry growth of 5.85 percent over 2016, or \$301,716,512	\$313,216,894	\$105,344	\$105,344

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30%	Apex Segment (excluding Creative Circle, LLC ("Creative Circle")) achieves collectible gross profit growth of 5.9 percent over 2016	12.9% over 2016	\$158,016	\$158,016
15%	Creative Circle achieves collectible gross profit growth of 7.0 percent over 2016	5.6% over 2016	\$79,008	—
35%	Apex Segment achieves Adjusted EBITDA growth of 6.09 percent over 2016	10.2% over 2016	\$184,352	\$184,352

27

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## Tier 2

Mr. Blazer was eligible to earn a Tier 2 cash incentive bonus up to 70 percent of his annual base salary contingent upon attainment of the following targets during 2017 by ASGN and our Apex Segment:

% of Tier 2 Target	Performance Target	Actual Performance	Maximum Incentive Opportunity	Incentive Amount Earned
20%	Company achieves Adjusted EBITDA for 2017 of \$301,716,512 to 7.31 percent growth over 2016, or \$305,878,119, which is 25 percent above projected weighted industry growth for 2016 (based on a sliding linear scale)	\$313,216,894	\$105,344	\$105,344
30%	Apex Segment (excluding Creative Circle) achieves collectible gross profit growth of 5.9 to 7.38 percent over 2016 (based on a sliding linear scale)	12.9% over 2016	\$158,016	\$158,016
15%	Creative Circle achieves collectible gross profit growth of 7.0 to 8.75 percent growth over 2016 (based on a sliding linear scale)	5.6% over 2016	\$79,008	—
35%	Apex Segment achieves Adjusted EBITDA growth of 6.09 to 7.61 percent over 2016 (based on a sliding linear scale)	10.2% over 2016	\$184,352	\$184,352
	Tier 1 plus Tier 2 Total		\$1,053,438	\$895,423

## Chief Legal Officer

Ms. Painter's maximum cash incentive compensation opportunity was set at 90 percent of her base salary. She earned a cash incentive bonus equal to \$331,819 out of a maximum possible \$340,200. The performance targets for Ms. Painter's 2017 cash incentive bonus and the amounts earned are noted below.

## Tier 1

For 2017, Ms. Painter was eligible to earn a Tier 1 cash incentive bonus up to 60 percent of her annual base salary contingent upon attainment of the following 2017 targets by ASGN:

% of Tier 1 Target	Performance Target	Actual Performance	Maximum Incentive Opportunity	Incentive Amount Earned
100%	Company achieves Adjusted EBITDA for 2017 of projected weighted industry growth of 5.85 percent over 2016, or \$301,716,512	\$313,216,894	\$226,800	\$226,800

## Tier 2

Ms. Painter was eligible to earn a Tier 2 cash incentive bonus up to 30 percent of her annual base salary contingent upon attainment of the following 2017 targets by ASGN:

% of Tier 2 Target	Performance Target	Actual Performance	Maximum Incentive Opportunity	Incentive Amount Earned
60%	Company achieves Adjusted EBITDA for 2017 of \$301,716,512 to 7.31 percent growth over 2016, or \$305,878,119, which is 25 percent above projected weighted industry growth for 2016 (based on a sliding linear scale)	\$313,216,894	\$68,040	\$68,040
40%	Company achieves collectible gross profit for 2017 of projected industry weighted growth of 5.85 percent over 2016, or	\$847,329,089	\$45,360	\$36,979

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\$837,863,222, to 7.31 percent above 2016, or \$849,472,885 (based on a sliding linear scale)

Tier 1 plus Tier 2 Total	\$340,200	\$331,819
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## Annual Equity Incentive Compensation

The Compensation Committee periodically approves grants of restricted stock units to ASGN's executive officers, including its named executive officers. These grants are designed to balance the comparatively short-term goals of the annual cash incentive compensation bonuses with long-term stock price performance, to align the interests of each executive officer with those of the stockholders and to provide each individual with a significant incentive to manage their responsibilities from the perspective of an owner with an equity stake in the business. In addition, ASGN believes that granting equity awards with long vesting periods creates a retention incentive and encourages the executive officers to focus on the Company's long-term business objectives and long-term stock price performance.

In 2017, the Company continued to rely on long-term equity awards in the form of RSUs to ensure a strong connection between the executive compensation program and the long-term interests of the Company's stockholders. RSUs enable the Company to confer value in excess of simple future appreciation, providing a valuable incentive in a sometimes volatile market. Accordingly, the Company believes that RSUs are an effective compensation element for attracting executives and promoting their long-term commitment to the Company. The Compensation Committee prefers RSUs to stock options because, unlike stock options, RSUs are not at risk of having an exercise price which is greater than the market price of the underlying shares during the vesting period and thereby failing in their fundamental purpose of providing an incentive to the executives to remain employed with the Company and focus efforts on achieving the performance targets necessary for vesting.

All 2017 RSU grants for the named executive officers had vesting terms that were conditioned upon achievement of performance criteria. The Compensation Committee believes that conditioning the vesting of RSU awards on the attainment of performance objectives is appropriate because this type of award creates an incentive for the executive to attain the designated performance criteria for vesting purposes, as well as to execute business plans that increase the overall fair market value of our common stock and align the executives' interests with the Company's stockholders. Upon achievement of the performance targets, many of these grants continue to be subject to additional time-vesting requirements which provides additional retention incentives.

The size of the RSU grants is set at a level that the Compensation Committee deems appropriate in order to create a meaningful opportunity for stock ownership based upon the executive's seniority and ability to impact our stock price. In determining the size of the grants, the Compensation Committee also considers the executive officer's annual salary and annual cash incentive compensation opportunity. The Compensation Committee also takes into account the scope and business impact of the executive's position, the individual's potential to assume future duties and responsibility on behalf of ASGN over the vesting schedule, the executive's individual performance in recent periods, and the executive's current holdings of ASGN stock and options received through previous equity grants, as well as the equity plan's individual award limits, quality of service to the Company, experience of the officer, the then-current fair market value of the Company's common stock, and the overall equity awarded to each executive officer. The Compensation Committee feels that taking all of these factors into consideration enhances our ability to provide meaningful, appropriate and balanced incentives.

Long-term equity incentive compensation, structured in a way that aligns compensation of the executive officers with interests of our stockholders, comprised a significant portion of our named executive officers' total 2017 compensation. The Compensation Committee granted Mr. Dameris, our Chief Executive Officer, equity awards in 2017 in accordance with the terms of the Dameris Employment Agreement. Pursuant to the agreement, Mr. Dameris' 2017 equity awards have both one-year and multi-year vesting schedules and are further conditioned on performance-vesting requirements linked to the attainment of specified goals related to Adjusted EBITDA and Adjusted EBITDA per share. The Compensation Committee believes that a multi-year vesting schedule, which governs the majority of Mr. Dameris' RSU grants, encourages Mr. Dameris' continuation in service with the Company through those vesting dates. In addition, the Compensation Committee believes that Mr. Dameris' RSU grants provide him with incentive to focus on increasing the long-term value of the Company as measured by the Company's

Adjusted EBITDA. The use of Adjusted EBITDA targets encourages Mr. Dameris and his executive team to focus on producing financial results that align with the interests of our stockholders, which is why it is used with both cash incentive bonuses and RSU performance targets.

The Compensation Committee similarly strove to align the remuneration potential for the other named executive officers with stockholder interests through the use of annual RSU equity awards during 2017. Equity awards for Messrs. Hanson, Pierce and Blazer and Ms. Painter included multi-year vesting components based on the achievement of Adjusted EBITDA performance targets set by the Company.

The 2017 annual long-term equity incentive compensation granted to each named executive officer is set forth below.

#### Chief Executive Officer

On January 3, 2017, Mr. Dameris was granted the following equity incentive compensation opportunities pursuant to the Dameris Employment Agreement:

Tranche A Award - Mr. Dameris was granted 17,929 RSUs on January 2, 2017 having a grant date fair market value of \$800,000. This award vested on December 31, 2017 and was subject to continued service to the Company and the Company attaining positive EBITDA in 2017 which was achieved. Mr. Dameris received 17,929 shares on December 31, 2017 when the Compensation Committee certified achievement of the performance goal.

Tranche B Award - Mr. Dameris was granted 77,319 performance-based RSUs on January 2, 2017 with a grant date fair market value of \$3,450,000, and the performance targets were set on February 9, 2017. The RSUs were eligible to vest based on the Company's attainment of Adjusted EBITDA at various levels over the one-year period ending on December 31, 2017. The earned portion of the award vests and becomes (or became) payable in three equal components on December 31, 2017, January 2, 2019

and January 2, 2020, subject to continued service to the Company. The Compensation Committee set the applicable targets and their weighting as follows:

% of RSU Award	Performance Target	Maximum Number of Shares to be Earned
10%	Company achieves a minimum of \$241,373,210 of Adjusted EBITDA	7,731
40%	Company achieves Adjusted EBITDA of \$241,373,210 to \$271,544,861 (sliding linear scale)	30,928
16.7%	Company achieves Adjusted EBITDA of \$271,544,861 to \$301,716,512 (sliding linear scale)	12,886
33.3%	Company achieves Adjusted EBITDA of \$301,716,512 to \$305,878,119 (sliding linear scale)	25,774
		77,319

The Company achieved \$313,216,894 in Adjusted EBITDA in 2017, and therefore Mr. Dameris earned the maximum number of the 77,319 shares related to this RSU grant when the Compensation Committee certified achievement of the performance goals. 25,773 of the shares vested and paid out upon certification of performance on December 31, 2017, with the remaining shares to vest and be paid out equally on January 2, 2019 and January 2, 2020, subject to continued service to the Company.

Tranche C Award - Mr. Dameris was granted an RSU award on January 2, 2017 with a fair market value of up to \$500,000, with the share number determined on the date of settlement. Pursuant to the grant terms, Mr. Dameris was eligible to receive a linear pro rata portion of the grant based on percentage attainment of the target after a minimum threshold was met. On February 9, 2017, the Compensation Committee set the performance targets for the Tranche C award, and the minimum threshold target was determined to be achievement by the Company of Adjusted EBITDA per share of \$5.12 during the 12-month performance period ending December 31, 2017. Mr. Dameris vested in 80 percent of the Tranche C award upon achievement of the minimum threshold target. The remaining 20 percent of the target was achievable upon the Company attaining Adjusted EBITDA per share of the Company's common stock of \$5.12 to \$6.26 during the same performance period. The Company achieved \$5.97 in Adjusted EBITDA per share in 2017, and therefore Mr. Dameris vested in \$474,185 of the Tranche C award. Mr. Dameris received 7,281 shares on December 31, 2017 and 78 shares on March 2, 2018 when the Compensation Committee certified achievement of the performance goals.

#### Other Named Executive Officers

On January 3, 2017, Messrs. Hanson, Pierce and Blazer and Ms. Painter received grants of 29,134, 17,256, 26,893 and 7,283 RSUs, respectively, 60 percent of which vest (or vested) in three equal, annual installments on December 31, 2017, January 3, 2019 and January 3, 2020, subject to achievement of positive Adjusted EBITDA for the Company in 2017 (the "Positive EBITDA Component") and continued service to the Company. Consistent with its overall compensation philosophy, the Compensation Committee believes that the added time-vesting requirement of the RSU grants creates a retention incentive for the executive officers and rewards them for exercising business judgment that maximizes the trading price of the Company's common stock over a multi-year period. The remaining 40 percent of each RSU award is also performance-based, vesting in three equal, annual installments subject to attainment of performance targets established by the Compensation Committee for 2017, 2018 and 2019 (the "Three-Year Performance Component"), and subject to continued service to the Company. On February 9, 2017, the Compensation Committee established the following targets for performance-vesting grants for Messrs. Pierce and Blazer and Ms. Painter for 2017: 50 percent based on the Company achieving \$301,716,512 of Adjusted EBITDA in 2017, and up to an additional 50 percent vested on a linear basis incrementally for Company achievement of Adjusted EBITDA greater than \$301,716,512 up to a maximum of \$305,878,119 in 2017. The targets for the Three-Year Performance Component for Mr. Hanson were as follows:

<i>% of RSU Award</i>	<i>Performance Target</i>	<i>Maximum Number of Shares to be Earned</i>
10%	Company achieves a minimum of \$241,373,210 of Adjusted EBITDA	735
40%	Company achieves Adjusted EBITDA of \$241,373,210 to \$271,544,861 (sliding linear scale)	2,940
16.7%	Company achieves Adjusted EBITDA of \$271,544,861 to \$301,716,512 (sliding linear scale)	1,225
33.3%	Company achieves Adjusted EBITDA of \$301,716,512 to \$305,878,119 (sliding linear scale)	2,449
		7,349

According to the terms of these grants, if the Three-Year Performance Component performance goal was not attained in full, any portion of these 2017 performance-target grants which is not earned will roll forward for only one year to become part of the 2018 performance-target grants scheduled to vest in January 2019 contingent upon attainment of the applicable target for 2018. The roll forward provision also applies to the 2018 and 2019 portions of these grants. The targets applied to the first third of the Three-Year Performance Component of the January

3, 2017 grant also apply to the second third of the related Three-Year Performance Component of the executives' January 4, 2016 grant, and the third third of the related Three-Year Performance Component of the executives' January 2, 2015 grant. The Company achieved \$313,216,894 in Adjusted EBITDA in 2017 so these named executive officers earned their 2017 performance-target grants in full, and no portion was rolled forward to the following year.

In addition to the above, Mr. Blazer was awarded a one-time special grant of 2,241 shares which had a fair market value of \$100,000 on the date of grant which was January 3, 2017. This award was in recognition of his exceptional performance in 2016, was subject to a performance requirement of positive Adjusted EBITDA for the Company in 2017, and vested in full on December 31, 2017.

#### Other Benefits

##### Company-Sponsored Health and Welfare Benefits

Our executives and their legal dependents are eligible to participate in Company-sponsored health and welfare plans. These benefits are designed to be competitive with overall market practices and to attract and retain employees with the skills and experience needed to promote ASGN's goals. The Compensation Committee believes that providing this coverage opportunity and enabling payment of the employee portion of such coverage costs through payroll deductions encourages our executives and their legal dependents to avail themselves of appropriate medical, dental and other health care services, as necessary, to help ensure our executives' continued ability to contribute their efforts towards achieving ASGN's growth, profitability and other goals.

##### 401(k) Plan

ASGN and its subsidiaries offer tax-qualified 401(k) plans to our U.S. employees. Some of our executives and other employees are not eligible to fully participate up to the maximum contribution levels permitted by the Code in their applicable 401(k) plan as a result of their status as "highly compensated" employees under the Code.

##### Deferred Compensation Plan

In June 2017, the Compensation Committee approved the Company's Deferred Compensation Plan, effective June 1, 2017 (the "DCP"), to provide an added benefit to executives that wanted to defer more of their compensation than they were able to under their 401(k) plan. Under the DCP, executives can defer 100 percent of their bonus and 75 percent of their base salary to a later date or series of dates at their election. The deferred amounts are not taxable to the participant until paid out pursuant to the participant's deferral election. Participants can choose from a number of investment options that are similar to the investment options available under the Company's 401(k) plans. The Company does not match any contributed funds as it does for the 401(k) plans. The plan is administered by a third party administrator, and the funds are invested by a rabbi trustee. The benefits to the plan are that funds contributed to the plan are tax-deferred without government contribution limits, however, upon a change in control of the Company, participants lose the deferral benefit and funds will be distributed to them in a lump sum upon a change in control event. Further, the funds are not protected in the event of a corporate insolvency or bankruptcy and are considered unsecured claims against the Company. Participants are not allowed to withdraw their funds from the plan early, however in the case of an unforeseeable emergency, a participant may request a hardship exemption.

##### Severance and Change in Control Benefits

In 2017, each of our named executive officers was party to an employment or letter agreement that provides for severance upon a qualifying termination of employment. Additionally, pursuant to the Second Amended and Restated Change in Control Agreement with Mr. Dameris that was effective on December 31, 2015 (the "Dameris CIC Agreement"), the Executive Change of Control Agreement entered into with Mr. Pierce on September 1, 2012 (the

"Pierce CIC Agreement") as well as the Company's Change in Control Severance Plan, as amended and restated on December 10, 2015 (the "CIC Severance Plan") in which Messrs. Hanson and Blazer and Ms. Painter participate, ASGN provides for cash severance and other benefits in the event the executive is terminated under certain defined circumstances following a change in control of our Company. We feel that these severance triggers and levels (described in more detail below) are appropriate to ensure our executive officers' financial security, commensurate with their positions, in order to permit them to stay focused on their duties and responsibilities and promote the best interests of ASGN in all circumstances.

Pursuant to the Dameris CIC Agreement and the Pierce CIC Agreement, in the event it is determined that any payment arising under the agreements would be subject to an excise tax for any excess parachute payment under Code Section 280G, a "best pay cap" reduction for any excess parachute payments under Code Section 280G is provided for unless the executive would receive a greater benefit without the reduction and after paying the related excise tax. The Compensation Committee believes that the change in control arrangements serve to minimize any distraction to the executive officers resulting from a potential change in the control of the Company and decrease the risk that these individuals would leave ASGN when a transaction was imminent which would reduce the value of ASGN to a prospective buyer, or to the stockholders in the event the transaction failed to close. Further, the Compensation Committee has structured the change in control severance payments for Mr. Dameris as "double-trigger" (becoming payable only upon a qualifying termination following the change in control) and believes that this form of payment appropriately serves these goals yet avoids bestowing a windfall on the executive officers in the event that they are not involuntarily terminated following such an event.



The Pierce CIC Agreement allows for all unvested equity awards then held by Mr. Pierce to become fully vested and exercisable immediately prior to a change in control regardless of whether he is involuntarily terminated upon or following the transaction. The executive severance and change in control arrangements are further described under the heading "Employment Agreements" and "Payments upon Termination or Change in Control" below.

#### Perquisites

ASGN also may make reasonable perquisites available to its executive officers, which includes a monthly automobile allowance, payment or reimbursement of actual expenses incurred by the executive officer in connection with an annual physical examination (subject to specific limits) and/or payment or reimbursement of actual expenses incurred for tax preparation and financial planning services (again, not to exceed specific limits). These perquisites are all available to Messrs. Dameris, Hanson, Pierce and Blazer. The Compensation Committee acknowledges the considerable time and focus demanded of our executive officers by their work duties as well as their role as "ambassadors" of ASGN and authorizes these benefits in order to limit the impact and distraction of attending to these personal responsibilities. Additionally, the Compensation Committee believes the executives perceive these perquisites to be valuable and therefore helpful in attracting and retaining qualified leaders.

#### Tax Provisions and Accounting Consequences

The Compensation Committee considers the anticipated tax consequences to us and our executive officers when reviewing our compensation programs, as the deductibility of some types of compensation payments or the amount of tax imposed on the payments can depend upon the timing of an executive's vesting or exercise of previously granted rights or termination of employment. In 2017, the Compensation Committee considered the requirements of Code Sections 409A and 162(m) when structuring the executive compensation packages. Generally, Section 162(m) of the Code disallows a tax deduction to any publicly held corporation for any individual remuneration in excess of \$1.0 million paid in any taxable year to its covered employees. Prior to the Tax Cuts and Jobs Act of 2017 (the "Act"), covered employees generally consisted of a corporation's chief executive officer and each of its other three highest compensated officers, other than its chief financial officer, and remuneration that qualified as "performance-based compensation" within the meaning of the Code was exempt from this \$1.0 million deduction limitation. As part of the Act, the ability to rely on this exemption was, with certain limited exceptions, eliminated. In addition, the determination of covered employees was generally expanded. In light of the repeal of the performance-based compensation exception to Section 162(m) of the Code, we may not be able to take a deduction for any compensation in excess of \$1.0 million that is paid to a covered employee. Section 409A of the Code requires that "nonqualified deferred compensation" be deferred and/or paid under plans or arrangements that satisfy the requirements of the statute with respect to the timing of deferral elections, timing of payments and certain other matters. Failure to satisfy these requirements can expose employees and other service providers to accelerated income tax liabilities, penalty taxes, and interest on their vested compensation under such plans. Changes in applicable tax laws and regulations, the increase in our stock price, and other factors beyond the Compensation Committee's control can affect the deductibility of compensation. While the Compensation Committee endeavors to minimize deductibility limitations for the Company, in appropriate circumstances the Compensation Committee may authorize, and has authorized, payments that may become subject to these limitations in order to properly incentivize an executive officer.

Code Section 280G disallows a tax deduction with respect to excess parachute payments to certain executives of companies which undergo a change in control. In addition, Code Section 4999 imposes a 20 percent tax penalty on the individual receiving the excess payment. Parachute payments are compensation that is linked to or triggered by a change in control and may include, but are not limited to, bonus payments, severance payments, certain fringe benefits, and payments and acceleration of vesting from long-term incentive plans including stock options and other equity-based compensation. Excess parachute payments are parachute payments that exceed a threshold determined under Code Section 280G based on the executive's prior compensation. In approving the compensation arrangements for our executive officers, our Compensation Committee considers all elements of the cost to our Company of

providing such compensation, including the potential impact of Code Section 280G. Our Board and its Compensation Committee have noted the unfavorable consequences to the Company and its executives of triggering such excess payments, and have taken measures to minimize these negative consequences. In 2013, the Board eliminated the tax gross-up provision included in the CIC Severance Plan and eliminated all excess payments which trigger Code Section 280G penalties in the plan. In 2015, Mr. Dameris and the Compensation Committee agreed to remove the tax gross-up provision included in his change in control agreement; the Dameris CIC Agreement now includes a best pay cap reduction provision for excess parachute payments under Code Section 280G unless the executive would otherwise receive a greater after-tax benefit without the reduction and after paying the related taxes (including the excise tax). Mr. Pierce has the same best pay cap reduction provision in his Pierce CIC Agreement.

The Compensation Committee also regularly considers the accounting implications of significant compensation decisions, especially in connection with decisions that relate to equity compensation awards. In particular, ASC Topic 718 requires us to recognize an expense for the fair value of equity-based compensation awards. As accounting standards change, we may revise certain programs to appropriately align accounting expenses of our awards with our overall executive compensation philosophy and objectives.

While the tax or accounting impact of any compensation arrangement is one factor to be considered in determining appropriate compensation, such impact is evaluated in light of the Compensation Committee's overall compensation philosophy and objectives. The Compensation Committee will consider ways to maximize the deductibility of executive compensation, while retaining the discretion it deems necessary to compensate executive officers in a manner commensurate with performance and the competitive environment for executive talent. The Compensation Committee may award compensation which is not fully deductible to our executive officers if it determines that such award is consistent with its philosophy and is in our and our stockholders' best interests.

## Say-on-Pay

We provide our stockholders with the opportunity to cast an annual advisory vote on the compensation of our named executive officers (a “say-on-pay proposal”). At our 2017 annual meeting of stockholders held on June 8, 2017, 78 percent of the votes cast on the say-on-pay proposal at that meeting affirmatively voted in favor of the proposal (83 percent excluding broker non-votes). The Compensation Committee believes this affirms our stockholders’ support of the compensation program, objectives and policies for our named executive officers. The Company submits compensation for named executive officers for advisory vote on an annual basis pursuant to the advisory recommendation of stockholders made in 2017, and the Compensation Committee will continue to consider the outcome of the Company’s say-on-pay proposals when making future compensation decisions for our named executive officers.

## COMPENSATION COMMITTEE REPORT

Notwithstanding anything to the contrary set forth in any of the Company's previous filings under the Securities Act or the Exchange Act that might incorporate future filings, in whole or in part, including the Company's Annual Report on Form 10-K for the year ended December 31, 2017 and its Registration Statements on Forms S-3 and S-8, the following Report shall not be incorporated by reference into any such filings.

The Compensation Committee of the Board of ASGN has reviewed and discussed with management the Compensation Discussion and Analysis required by Item 402(b) of Regulation S-K promulgated under the Exchange Act and, based on such review and discussions, the Compensation Committee recommended to the Board of Directors that the Executive Compensation Discussion and Analysis be included in this Proxy Statement and the Company’s Annual Report on Form 10-K for the year ended December 31, 2017.

Compensation Committee of the Board of Directors  
Jonathan S. Holman (Chairman)  
Senator William E. Brock  
Jeremy M. Jones  
Arshad Matin

## SUMMARY COMPENSATION TABLE

The following table sets forth the compensation earned by our named executive officers for services rendered in all capacities to ASGN for the years ended December 31, 2017, 2016 and 2015.

Name and Principal Position	Year	Salary	Bonus	Stock Awards <sup>(1)</sup>	Non-Equity Incentive Plan Comp <sup>(2)</sup>	All Other Compensation <sup>(3)</sup>	Total
Peter T. Dameris	2017	\$972,300	\$ —	—	\$1,870,146	\$ 10,380	\$7,720,526
Chief Executive Officer	2016	926,000	—	4,493,516	1,852,000	10,380	7,281,896
	2015	881,515	—	5,101,032	1,587,600	13,923	7,584,070
Theodore S. Hanson	2017	600,000	35,000	1,122,715	866,741	23,059	2,647,515
	2016	480,000	—	602,499	672,000	24,273	1,778,772
President	2015	470,462	—	1,375,623	452,783	25,227	2,324,095
	2017	556,500	25,000	755,177	643,122	288	1,980,087
Edward L. Pierce Executive Vice President and Chief Financial Officer	2016	530,000	—	588,910	636,000	288	1,755,198
	2015	515,686	—	1,497,052	541,769	144	2,554,651
Randolph C. Blazer President, Apex Systems	2017	752,456	160,000	230,742	893,931	23,707	3,060,836
	2016	716,625	—	893,549	986,748	20,931	2,617,853
Jennifer Hanks Painter Senior Vice President, Chief Legal Officer and Secretary	2015	729,750	—	2,756,140	702,328	20,827	4,209,045
	2017	378,000	10,000	276,611	331,819	288	996,718

Amounts shown in the table above reflect the aggregate grant date fair value of the awards for accounting purposes, computed in accordance with FASB ASC Topic 718. Assumptions used in the calculation of these amounts with respect to stock-based awards are included in Note 12 to the consolidated financial statements for the year ended December 31, 2017 included in our Annual Report. With respect to the performance-based RSUs, the fair value included in the amounts above is based on the probable outcome of the applicable performance goals. For 2017, the fair value was equal to the maximum potential value of the performance-based RSUs.

All non-equity incentive plan compensation amounts were earned based on performance in the year reported and a majority of these amounts were paid on December 31, 2017, with the remainder being paid out in March of the subsequent year. The earned amounts for Messrs. Dameris and Blazer were reduced by \$2,591 and \$1,492, respectively, due to present value discount calculations since their bonuses were received over a month earlier than in the ordinary course of business.

The amounts set forth in the "All other compensation" column in 2017 for Mr. Dameris includes \$288 for life insurance premiums paid by ASGN; \$5,400 for his auto allowance; reimbursement of \$2,500 for tax preparation fees and \$1,500 for a physical exam; and \$692 for long-term and short-term disability, and accidental death and dismemberment insurance. Mr. Hanson's 2017 amount includes \$9,450 in 401(k) plan matching contributions; \$4,311 in auto allowance; \$5,154 in personal liability insurance premiums; reimbursement of \$2,500 for tax preparation fees and \$1,500 for a physical exam; and \$144 for short-term disability insurance. The 2017 amount for Mr. Pierce and Ms. Painter includes life insurance premiums paid by ASGN. Mr. Blazer's 2017 amount includes \$9,450 of 401(k) plan matching contributions; \$5,881 of auto allowance; \$5,154 in personal liability insurance premiums; reimbursement of \$2,500 for tax preparation fees; reimbursement of \$578 for a physical exam; and \$144 for short-term disability.

## GRANTS OF PLAN-BASED AWARDS

The following table sets forth summary information regarding all grants of plan-based awards made to our named executive officers in the year ended December 31, 2017. The grant date for purposes of stock grants in the table below is the date used for accounting purposes, which is the date the performance targets for such grants are determined, even though the actual grant occurred on an earlier date.

Name	Grant Date	Estimated Future Payouts Under Non-Equity Incentive Plan Awards (\$) <sup>(1)</sup>		Estimated Future Payouts Under Equity Incentive Plan Awards (#) <sup>(2)</sup>		Date Fair Value of Stock and Option Awards (\$) <sup>(4)</sup>	
		Threshold	Target	Maximum	Threshold		Target
Peter T. Dameris	1/3/2017					17,929	799,992
	2/9/2017				7,731	51,545	3,606,158
	2/9/2017				(3)	(3)	461,550
	2/9/2017		972,300	1,944,600		(3)	
Theodore S. Hanson	1/3/2017					17,480	779,958
	2/9/2017				3,675	7,349	342,757
	2/9/2017		450,000	900,000			
Edward L. Pierce	1/3/2017					10,353	461,951
	2/9/2017				3,144	6,287	293,226
	2/9/2017		333,900	667,800			
Randolph C. Blazer	1/3/2017					18,376	819,937
	2/9/2017				4,404	8,808	410,805
	2/9/2017		526,719	1,053,438			
Jennifer H. Painter	1/3/2017					4,369	194,945
	2/9/2017				876	1,751	81,667
	2/9/2017		226,800	340,200			

(1) Executive annual cash incentive compensation is determined by the Compensation Committee. See “Compensation Discussion and Analysis—Annual Incentive Compensation” for a general description of the criteria used in determining incentive compensation paid to our named executive officers. Amounts shown in these columns represent each

named executive officer's cash incentive bonus opportunity for 2017. The "target" amount represents the cash incentive bonus the named executive officer could receive if the applicable performance goals were achieved, and is also the threshold for payment. The "maximum" amount represents the named executive officer's maximum cash incentive bonus opportunity for truly exceptional performance.

(2) Represents the portion of performance-based RSU awards that have 2017 performance targets. For the awards with January 3, 2017 grant dates, performance targets had been pre-determined by the Compensation Committee. The awards listed as having February 9, 2017 grant dates had in fact previously been granted to the named executive officers by the Compensation Committee, however they were awaiting the determination of performance targets which the Compensation

Committee set on February 9, 2017. The February 9, 2017 RSU awards for the named executive officers except Mr. Dameris included the first third of an award issued on January 3, 2017, the second third of an award issued on January 4, 2016, and the third third of an award issued on January 2, 2015. The awards to Mr. Dameris with February 9, 2017 grant dates were pursuant to his employment agreement, and were issued on January 2, 2017. The "Threshold" amount represents the minimum number of RSUs that could vest if the applicable performance goals are achieved at threshold levels. The "Maximum" amount represents the maximum number of RSUs that are available to vest. The RSU grants that have a specific performance target are set forth in the "Target" column. See "Compensation, Discussion and Analysis - Annual Equity Incentive Compensation" for a general description of the criteria used in determining the

equity compensation granted to our named executive officers.

The Dameris Employment

Agreement provides that Mr. Dameris is entitled to receive a performance award equaling a number of shares of the Company's common stock having a fair market value of up to \$500,000,

(3) determined on the date of settlement.

Therefore, the share numbers are not known at the time of grant, and the "threshold," "target" and "maximum" amounts at the time of grant are dollar-denominated. These amounts were \$400,000, \$450,000 and \$500,000, respectively.

(4) Amounts shown in this column in the table above reflect the aggregate grant date fair value of the awards, computed in accordance with ASC Topic 718, based on the probable outcome of the applicable performance goals. Assumptions used in the calculation of these amounts with respect to stock-based grants are included in Note 12 to the consolidated



financial statements  
for the year ended  
December 31, 2017  
included in our  
Annual Report.  
These grant date fair  
value calculations  
differ slightly from  
the fair value on the  
legal grant date  
which is what  
determines the  
number of RSUs  
that are granted due  
to the increase in the  
Company's stock  
price between the  
date of grant and the  
date the  
performance targets  
for the grants were  
set.

NARRATIVE TO SUMMARY COMPENSATION TABLE AND GRANTS OF PLAN-BASED AWARDS TABLE

We have entered into employment agreements with certain of our named executive officers as described in this section. Under the terms of their employment agreements or separate protective covenant agreements which all of our employees sign, the named executives must comply with certain confidentiality, non-solicitation and release requirements during and after their employment. See "Payments Upon Termination or Change in Control" for a discussion of payments and benefits to which the executive officers are entitled pursuant to their employment agreements and change in control agreements upon their termination of employment and/or change in control.

Peter T. Dameris

On November 17, 2015, Mr. Dameris entered into a second amended and restated senior executive agreement with the Company effective December 31, 2015, the Dameris Employment Agreement, which provides for a four-year term through December 31, 2019, with automatic renewals thereafter for one-year periods. The Dameris Employment Agreement designates an annual base salary of \$926,000 beginning January 1, 2016. The agreement further provides that beginning in 2016, Mr. Dameris will receive an annual cash incentive bonus targeted at 100 percent of his annual salary, with a maximum annual bonus opportunity equal to 200 percent of his annual salary in the aggregate. In addition, under the Dameris Employment Agreement, Mr. Dameris and his family, as applicable, are entitled to participate in our incentive, retirement and welfare plans to the extent applicable to other peer executives of the Company, and Mr. Dameris is entitled to receive a stipend of \$450 per month for the lease of an automobile and other related expenses.

Under the Dameris Employment Agreement, Mr. Dameris is eligible to receive the following long-term incentive awards: (i) annual RSU awards each having a value of \$800,000 for 2016 through 2019 based on achievement of positive Adjusted EBITDA for the year of award (the "Tranche A awards"); (ii) annual RSU awards for 2016 through 2019, the value of each of which are to be set between \$2,300,000 and \$3,450,000, based on the achievement of applicable performance goals over the calendar year during which the award is granted (the "Tranche B awards"); (iii) annual performance awards for 2016 through 2019, the value of each providing the opportunity to vest in common stock of the Company with a value of \$500,000 (the "Tranche C awards"). He also received a one-time RSU award with a grant date fair value of \$800,000 on January 1, 2016 based on achievement by the Company of positive Adjusted EBITDA in 2016 (the "Additional award"). The Tranche A awards vest and become payable, subject to continued service to the Company and attainment of the performance target, on January 2 of the year following the year of grant. The Tranche B awards vest and become payable (to the extent earned and subject to continued service to the Company) in substantially equal installments, on January 2 of each of the three years following the year of grant. The Tranche C awards vest, subject to the attainment of applicable performance goals and continued service to the Company, on January 2 of the year following the year of grant. The first two of four pro rata installments of the Additional award vested and were paid on January 2 and December 22 of 2017. The remaining two installments will vest on January 2 of 2019 and 2020, subject to continued service to the Company.

The Dameris Employment Agreement also provides for payments and benefits upon a qualifying termination of employment, as described in further detail under "Payments upon Termination or Change in Control" below. Further, the Dameris Employment Agreement provides for the clawback, repayment or recapture of incentive compensation by the Company as required by law and as required by any applicable clawback policy adopted by the Company to comply with law or regulation if our financial statements are restated.

Other Named Executive Officers

Under the terms of employment agreements for Messrs. Hanson, Pierce and Blazer, they are entitled to a minimum annual base salary, subject to annual increases thereafter. Messrs. Hanson, Pierce and Blazer and Ms. Painter and their legal dependents are entitled to participate in our incentive, savings, retirement and welfare plans. In addition, the employment agreements for each of Messrs. Hanson, Pierce and Blazer includes the following provisions:

Theodore S. Hanson

Mr. Hanson entered into an employment agreement with Apex Systems on January 15, 2008 which was amended on various occasions, most recently on May 15, 2012. Pursuant to his employment agreement, Mr. Hanson served as Chief Financial Officer of Apex Systems, however he subsequently took on additional responsibilities and he is currently the President of ASGN. Mr. Hanson's employment agreement provides that he is eligible for a monthly automobile allowance in the amount of \$500, an annual physical examination allowance up to \$1,500, and tax preparation and financial planning services up to \$2,500 annually.

36

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Edward L. Pierce

Mr. Pierce entered into an employment agreement with the Company on September 1, 2012 when he assumed the position of Chief Financial Officer. Mr. Pierce's employment agreement provides for a potential to earn up to 100 percent of his base salary based on achievement of targets and over-achievement of targets, though in 2017, his maximum cash incentive bonus potential was 120 percent of his base salary. Pursuant to his employment agreement, Mr. Pierce is eligible to receive reimbursement for actual, properly substantiated expenses incurred in connection with: a monthly automobile allowance in the amount of \$450, an annual physical examination allowance up to \$1,500, and tax preparation and financial planning services up to \$2,500.

In connection with entering into an employment agreement with Mr. Pierce, the Company granted him: (i) an award of 75,000 stock options; (ii) an RSU award with a fair market value of \$146,666 on September 1, 2012; and (iii) an RSU award with a fair market value of \$440,000 on January 2, 2013. Each of these grants has fully vested.

Randolph C. Blazer

Mr. Blazer entered into an employment agreement with Apex Systems on January 8, 2007 which was amended on several occasions, most recently on May 15, 2012. Pursuant to his employment agreement, Mr. Blazer serves as President of Apex Systems. Mr. Blazer's employment agreement provides that he is eligible for a monthly automobile allowance in the amount of \$500, an annual physical examination allowance up to \$1,500, and tax preparation and financial planning services up to \$2,500 annually.

## 2017 OUTSTANDING EQUITY AWARDS AT FISCAL YEAR END

The following table sets forth outstanding equity award information with respect to each named executive officer as of December 31, 2017.

Name	Option Awards		Option Exercise Price (\$)	Option Expiration Date	Stock Awards		Equity Incentive Plan Awards: Number of Unearned Shares That Have Not Vested	Equity Incentive Plan Awards: Market Value of Unearned Shares That Have Not Vested (\$) <sup>(8)</sup>
	Number of Securities Underlying Unexercised Options Exercisable	Number of Securities Underlying Unexercised Options Unexercisable			Number of Shares or Units of Stock That Have Not Vested	Market Value of Shares or Units of Stock That Have Not Vested (\$) <sup>(8)</sup>		
Peter T. Dameris					9,350	<sup>(2)</sup> 600,925		
					26,881	<sup>(3)</sup> 1,727,642		
					51,546	<sup>(4)</sup> 3,312,861		
					78	<sup>(5)</sup> 5,013		
Theodore S. Hanson							22,527	<sup>(9)</sup> 1,447,810
					3,506	<sup>(6)</sup> 225,331		
					11,653	<sup>(7)</sup> 748,938		
							2,337	<sup>(10)</sup> 150,199
							7,769	<sup>(11)</sup> 499,314
Edward L. Pierce	75,000		16.51 <sup>(1)</sup>	9/1/2022				
							22,527	<sup>(9)</sup> 1,447,810
					3,272	<sup>(6)</sup> 210,291		
					6,902	<sup>(7)</sup> 443,592		
							2,181	<sup>(10)</sup> 140,173
							4,602	<sup>(11)</sup> 295,771
Randolph C. Blazer							49,560	<sup>(9)</sup> 3,185,221
					5,142	<sup>(6)</sup> 330,476		
					10,756	<sup>(7)</sup> 691,288		
							3,428	<sup>(10)</sup> 220,318
							7,172	<sup>(11)</sup> 460,944
Jennifer H. Painter							8,447	<sup>(9)</sup> 542,889
					1,168	<sup>(6)</sup> 75,067		
					2,912	<sup>(7)</sup> 187,154		
							779	<sup>(10)</sup> 50,066
							1,942	<sup>(11)</sup> 124,812

(1) Represents the closing price of a share of the Company's common stock on the NYSE on the option grant date.

- This Additional RSU award for Mr. Dameris was earned at 100 percent based on achievement of its performance objective in 2016. The remaining RSUs will vest pro rata on January 2, 2019 and 2020, subject to continued service to the Company.
- (2) This 2016 Tranche B RSU award for Mr. Dameris was earned at 100 percent, based on achievement of certain 2016 performance objectives. This remaining tranche will vest on January 2, 2019, subject to continued service to the Company.
- (3) This 2017 Tranche B RSU award for Mr. Dameris was earned at 100 percent, based on achievement of certain 2017 performance objectives. On December 31, 2017, performance was certified by the Compensation Committee, and the first third of the RSUs vested. The remaining RSUs will vest pro rata on January 2, 2019 and 2020, subject to continued service to the Company.
- (4) This Tranche C award for Mr. Dameris was earned at 94.8 percent, based on 2017 achievement of its performance objective in 2017. On December 31, 2017, a majority of the performance was certified by the Compensation Committee, and the RSUs related to the certified performance vested at that time. An additional 1.2 percent of the award which is set forth above was certified and vested on March 2, 2018.
- (5) This 2016 RSU award was earned at 100 percent based on achievement of a 2016 performance objective, and the remaining third of this grant will vest on January 4, 2019, subject to continued service to the Company.
- (6) This 2017 RSU award was earned at 100 percent based on achievement of a 2017 performance objective. On December 31, 2017, performance was certified for the first third of these RSUs and they vested. Half of the remaining RSUs will vest on each of January 2, 2019 and 2020, subject to continued service to the Company.
- (7) The market value of the RSUs that have not yet vested as of December 31, 2017 was determined by multiplying the outstanding number of RSUs by \$64.27, the closing price of our stock on that day.
- (8) This RSU award will vest one-half on each of October 29, 2019 and 2020, subject to achievement of a performance target over the three-year period beginning on January 1, 2016, and further subject to continued service to the Company.
- (9) Up to the remaining third of this 2016 RSU award will vest on January 4, 2019 subject to attainment of performance goals set by the Compensation Committee for 2018 and continued service to the Company.
- (10) Up to the remaining two-thirds of this 2017 RSU award will vest pro rata on each of January 3, 2019 and 2020, subject to attainment of performance goals set by the Compensation Committee for 2018 and 2019, respectively, and continued service to the Company.
- (11)

## 2017 OPTION EXERCISES AND STOCK VESTED

The table below sets forth information concerning the exercise of option awards and vesting of restricted stock units during 2017 by our named executive officers.

Name	Option Awards		Stock Awards	
	Number of Shares Acquired on Exercise	Value Realized on Exercise	Number of Shares Acquired on Vesting <sup>(1)</sup>	Value Realized on Vesting
Peter T. Dameris	—	—	228,044	\$ 12,566,935
Theodore S. Hanson	—	—	31,217	1,794,123
Edward L. Pierce	—	—	29,946	1,657,828
Randolph C. Blazer	—	—	43,935	2,499,567
Jennifer H. Painter	—	—	7,661	443,975

Vesting of all RSUs for the named executive officers that would have otherwise vested on January 2-4, 2018 (with the exception of a minimal number of RSUs related to Mr. Dameris' Tranche C grant) was accelerated a few days (1) into December 2017 for favorable tax treatment. The number of accelerated shares is: Dameris, 114,838; Hanson, 18,373; Pierce, 15,716; Blazer, 24,261; and Painter, 4,377.

## NON-QUALIFIED DEFERRED COMPENSATION

Our Board of Directors adopted the Company's Deferred Compensation Plan effective June 1, 2017. The initial contributions noted below were made by the participants on December 31, 2017, and therefore there were no other interest, earnings, withdrawals or distributions related to the plan in 2017. The Company does not match or contribute to the plan. The table below sets forth a summary of all non-qualified deferred compensation contributions made by each of the named executive officers for the year ending December 31, 2017 and the aggregate balance under such arrangements at the end of the year.

Name	Executive Contributions in Last FY (\$)	Aggregate Balance at December 31, 2017 (\$)
Peter T. Dameris	\$ 1,553,089	\$ 1,553,089
Theodore S. Hanson	—	—
Edward L. Pierce	534,240	534,240
Randolph C. Blazer	—	—
Jennifer H. Painter	117,936	117,936

Mr. Dameris elected to contribute 100 percent of his 2017 cash incentive bonus, Messrs. Hanson and Pierce elected to contribute 50 percent of their 2017 cash incentive bonus, though Mr. Hanson did not receive his until 2018 so no contributions were made to the plan in 2017, and Ms. Painter elected to contribute 40 percent of her 2017 cash incentive bonus. No salary deferral elections were made in 2017.

## PAYMENTS UPON TERMINATION OR CHANGE IN CONTROL

Described below are the arrangements the Company has entered into with each of our named executive officers, and the estimated payments and benefits that would be provided under such arrangements, assuming that the named executive officer's employment was terminated under certain circumstances as of December 31, 2017 and, where applicable, a change in control of the Company occurred on that date, using the closing price of our common stock on December 31, 2017 (\$64.27 per share). In each case, the executive officer's right to receive severance benefits is subject to his execution of a valid and binding release agreement and contingent upon his continued adherence to certain confidentiality and non-solicitation agreements. In addition to the below, executives who participate in the Company's DCP would lose the deferral benefit of their contributed amounts, and any outstanding funds in the executives' DCP accounts would be distributed in a lump sum upon a change in control event (as defined in the DCP).



Chief Executive Officer

Dameris Employment Agreement - Under the Dameris Employment Agreement, upon a termination of Mr. Dameris' employment by the Company "without cause" or by Mr. Dameris for "good reason" (each, as defined in the agreement), in addition to his accrued obligations, Mr. Dameris would be entitled to: (1) continuation payments totaling 150 percent of his annual base salary, over a period of 18 months following such termination; (2) a cash lump sum in an amount equal to the aggregate premiums that the Company would have paid over 18 months for basic life insurance, accidental death and dismemberment insurance and long- and short-term disability insurance, each as in effect on the date of termination; and (3) during the 18-month period, subject to Mr. Dameris' proper election to continue healthcare coverage under COBRA, payment of his COBRA premiums.

If Mr. Dameris' employment terminates due to his death or "disability" (as defined in the Dameris Employment Agreement), then under the Dameris Employment Agreement, Mr. Dameris or his estate is entitled to: (1) disability income or life insurance payments from insurance policies maintained by the Company (other than any "key man" life insurance policy); and (2) payment of an amount equal to 100 percent of Mr. Dameris' base salary payable over 12 months following the termination date in equal installments.

The Dameris Employment Agreement also provides that upon a qualifying termination: (1) each Tranche A award and Tranche B award will be governed by the terms and conditions of the applicable award agreement; (2) a Tranche C award that has not vested as of the termination date will be eligible to vest on a pro-rated basis (based on number of days worked), based on actual achievement of applicable performance goals, on the January 2 immediately following the termination date; and (3) each long-term incentive award granted to Mr. Dameris pursuant to his prior employment agreement will be governed by the terms and conditions of the applicable award agreement and prior employment agreement. Upon the death, disability or termination of Mr. Dameris' employment by the Company without cause, the Additional RSU award would vest in full. If Mr. Dameris experiences a qualifying termination in the first 90 days of any calendar year during the term of the agreement, any long-term incentive awards that would otherwise be granted with respect to such calendar year will be granted to Mr. Dameris and will be treated as set forth in this paragraph above.

Change in Control Agreement - Under Mr. Dameris' change of control agreement, the Dameris CIC Agreement, Mr. Dameris will be provided compensation and benefits if his employment is involuntarily terminated within 18 months following a change of control. He would be entitled to receive the following amounts for an involuntary termination of employment which occurs within 18 months after a change in control (as defined in the Dameris CIC Agreement): (1) all then-accrued compensation (earned and unpaid salary, reimbursement of expenses) and a pro rata portion (based on number of days worked) of Mr. Dameris' "target bonus" (as defined in the agreement) for the year in which the termination is effected; (2) three times Mr. Dameris' then-current base salary plus target bonus for the year in which the termination is effected; (3) continuation of Mr. Dameris' then-current automobile allowance for a period of up to 18 months following the date of termination; (4) Company-paid healthcare continuation coverage for up to 18 months following the termination date; (5) a cash amount equal to the aggregate premiums that the Company would have paid for 18 months of basic life insurance, accidental death and dismemberment insurance and long- and short-term disability insurance coverage, each as in effect on the date of termination; (6) continued contributions to the Company's retirement plans for 18 months following the date of termination; and (7) reimbursement up to \$15,000 for outplacement services. Further, any unvested stock options or other equity awards would become fully vested and exercisable. The agreement contains a best pay cap provision for any excess parachute payments under Code Section 280G.

Following a change in control, if the employment of Mr. Dameris is terminated for "cause" (as defined in the Dameris CIC Agreement) or Mr. Dameris resigns other than in connection with an involuntary termination or due to death or disability, the Dameris CIC Agreement will terminate. The estimated payments or benefits which would have been paid to Mr. Dameris in the event of a change in control and/or other termination of employment on December 31, 2017 are as follows:

Peter T. Dameris	Termination Without Cause or for Good Reason (\$)	Involuntary Termination After CIC (\$)	Death or Disability (\$)
Incremental Amounts Payable upon Termination Event			
Pro Rata Bonus <sup>(1)</sup>	-	-	-
Total Cash Severance (applicable salary and target bonus amounts or multiples)	1,458,450	5,833,800	972,300
Value of Accelerated RSUs <sup>(2)</sup>	5,641,428	5,646,441	5,641,428
Insurance Premium Costs	43,973	43,973	-
Total Automobile Allowance	-	8,100	-
Outplacement Services	-	up to 15,000	-
Total Severance, Benefits and Accelerated Equity	7,143,851	11,547,314	6,613,728

(1) Cash incentive bonuses are earned on December 31 of a given year, and are therefore payable in full upon certification. Mr. Dameris earned a cash incentive bonus of \$1,872,736 in 2017.

(2) This item does not include the 114,838 RSUs whose vesting had been accelerated a few days into December 2017.

## Chief Financial Officer

Employment Agreement - Under Mr. Pierce's employment agreement, upon a termination of employment by the Company "without cause" (as defined in his employment agreement) including nonrenewal of his employment agreement, in addition to his accrued obligations, Mr. Pierce will be entitled to: (1) continuation of 100 percent of his annual base salary for a period of 12 months following such termination; (2) any earned but unpaid annual bonus; and (3) reimbursement of up to \$80,000 in moving expenses within a prescribed time frame. If Mr. Pierce's employment terminates because of his death or disability, Mr. Pierce (or his estate) will be entitled to receive payment equal to 100 percent of his base salary payable over 12 months in equal installments.

In the event of a termination in connection with a change in control, the severance provisions of Mr. Pierce's employment agreement will be superseded by his change of control agreement (described below).

Change in Control Agreement - Mr. Pierce's change of control agreement, the Pierce CIC Agreement, governs if Mr. Pierce's employment is involuntarily terminated in connection with a change in control. Pursuant to the agreement, Mr. Pierce will be entitled to receive the following amounts for an involuntary termination of employment which occurs within six months and 10 days after a change in control, in addition to any accrued but unpaid amounts (including any earned but unpaid annual bonus for the year prior to the year in which the termination occurs) and subject to delivery of an effective release of claims in favor of the Company: (1) a pro-rata bonus for the year in which the termination occurs; (2) an amount equal to 2.5 multiplied by the sum of Mr. Pierce's base salary and "target bonus" (as defined in the Pierce CIC Agreement); (3) continuation of Mr. Pierce's car allowance for 18 months following the termination date; (4) Company-paid healthcare continuation coverage for up to 18 months following the termination date; (5) an amount equal to the premiums the Company would have paid for basic life insurance and disability insurance, had he remained employed for 18 months following the termination date; and (6) reimbursement of up to \$15,000 for outplacement services. In addition, any outstanding stock options held by the Chief Financial Officer as of the termination date will remain outstanding as though he had remained employed by the Company until the 18-month anniversary of the termination date (but in no event will any option be exercisable beyond its maximum term). Immediately prior to a change in control, all outstanding Company stock options, restricted stock and stock units held by the executive will become fully vested (and, in the case of options, remain exercisable for an extended period).

Also pursuant to the Pierce CIC Agreement, immediately prior to a change in control and regardless of whether Mr. Pierce is terminated upon or following the change in control transaction, all stock options and other unvested equity awards then held by Mr. Pierce will become fully vested and exercisable. The agreement contains best pay cap provision for any excess parachute payments under Code Section 280G.

Following a change in control, if the employment of Mr. Pierce is terminated for "cause" (as defined in the Pierce CIC Agreement) or Mr. Pierce resigns other than in connection with an involuntary termination or due to death or disability, the Pierce CIC Agreement will terminate.

The estimated payments or benefits which would have been paid to Mr. Pierce in the event of a change in control and/or other termination of employment on December 31, 2017 are as follows:

Incremental Amounts Payable upon Termination Event	Termination Without Cause (\$)	Involuntary Termination After CIC (\$)	Death or Disability (\$)
Pro Rata Bonus <sup>(1)</sup>	-	-	-
Total Cash Severance (applicable salary and target bonus amounts or multiples)	556,500	2,226,000	556,500
Value of Accelerated RSUs	-	2,537,637	-
Insurance Premium Costs	-	30,974	-

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Total Relocation Expenses	80,000	-	-
Total Automobile Allowance	-	8,100	-
Outplacement Services	-	up to 15,000	-
Total Severance, Benefits and Accelerated Equity	636,500	4,817,711	556,500

(1) Cash incentive bonuses are earned on December 31 of a given year, and are therefore payable in full upon certification. Mr. Pierce earned a cash incentive bonus of \$643,122 in 2017.

Hanson, Blazer and Painter - Termination Under Employment and Letter Agreements and CIC Severance Plan

Hanson and Blazer Employment Agreement - If the Company terminates the employment of either of Messrs. Hanson or Blazer without “cause” (as defined in their employment agreements) or if their employment terminates due to disability during their employment period, the executive officer is entitled to receive, in addition to accrued obligations and subject to reduction in certain circumstances: (1) salary continuation for a period of 12 months, at the rate in effect as of the date his employment is terminated; and (2) subject to his proper election to continue healthcare coverage under COBRA, for a period of 12 months from the date of termination, payment of the difference between his COBRA premiums and the cost of such coverage immediately prior to such termination. In the event of death, the estates of Messrs. Hanson and Blazer are entitled to their accrued obligations and salary continuation for 12 months.

Painter Letter Agreement - Ms. Painter does not have an employment agreement but entered into a letter agreement with the Company dated December 13, 2017 which provides for severance payments and benefits in the case of a termination by the Company for its convenience including, in addition to accrued obligations: (1) 12 months of her then annual base salary, payable in equal installments pursuant to the Company's normal payroll procedures for the 12 months following her termination; and (2) subject to her proper election to continue healthcare coverage under COBRA, for a period of 12 months from the date of termination, Company-reimbursed or Company-paid coverage under its group health plans at the same levels as would have applied if her employment had not been terminated.

Hanson, Blazer and Painter CIC Severance Plan - If the employment of Messrs. Hanson or Blazer or Ms. Painter is involuntarily terminated following a "change in control," benefits will be determined in accordance with the Company's CIC Severance Plan. Pursuant to the CIC Severance Plan, upon an involuntary termination within 18 months of a "change in control transaction," each of Messrs. Hanson and Blazer are entitled to receive: (1) a pro rata bonus for the year of termination which equals 100 percent of the "target bonus" for the executive officer for the year of termination times the pro rata portion of the year the executive worked prior to his termination; (2) 275 percent of the executive officer's annual salary and target bonus in effect at the time of the involuntary termination; and (3) a lump-sum payment equaling an after tax calculation of the cost of 18 months of COBRA premiums for the medical, dental and/or vision coverage he received at the time of the termination. Ms. Painter receives the same except that she is entitled to receive 200 percent of her annual salary and target bonus. Payments to the executive officers under the CIC Severance Plan are reduced if necessary to avoid any excise tax that may be imposed. "Change in control," "change in control transaction," and "target bonus" have the meanings set forth for those terms in the CIC Severance Plan.

The estimated payments or benefits which would have been paid to each of Messrs. Hanson and Blazer and Ms. Painter in the event of his or her termination on December 31, 2017 under the specified circumstances are as follows:

	Termination Without Involuntary Termination Cause (\$)	After CIC (\$)	Death or Disability (\$)
<b>Theodore S. Hanson</b>			
Incremental Amounts Payable Upon Termination Event			
Pro Rata Bonus <sup>(1)</sup>	-	-	-
Total Cash Severance (applicable salary and target bonus amounts or multiples)	600,000	2,887,500	600,000
Insurance Premium Costs	23,221	34,832	23,221
Total Severance and Benefits	623,221	2,922,332	623,221
<b>Randolph C. Blazer</b>			
Incremental Amounts Payable Upon Termination Event			
Pro Rata Bonus <sup>(1)</sup>	-	-	-
Total Cash Severance (applicable salary and target bonus amounts or multiples)	752,456	3,517,731	752,456
Insurance Premiums Costs	23,221	34,832	23,221
Total Severance and Benefits	775,677	3,552,563	775,677
<b>Jennifer Hanks Painter</b>			
Incremental Amounts Payable Upon Termination Event			
Pro Rata Bonus <sup>(1)</sup>	-	-	-
Total Cash Severance (applicable salary and target bonus amounts or multiples)	378,000	1,209,600	-

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Insurance Premium Costs	9,302	13,954	-
Total Severance and Benefits	387,302	1,223,554	-

Cash incentive bonuses are earned on December 31 of a given year, and are therefore payable in full upon (1) certification. The bonuses earned by the executive officers for 2017 are as follows: Mr. Hanson, \$866,741; Mr. Blazer, \$895,423; and Ms. Painter, \$331,819.

42

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## EQUITY COMPENSATION PLAN INFORMATION

The table below sets forth the following information as of December 31, 2017 for: (1) all compensation plans previously approved by stockholders; and (2) all compensation plans not previously approved by stockholders:

Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights <sup>(3)</sup>	Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights	Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column (a))
Plan Category <sup>(a)</sup>	(b)	(c)
Equity compensation plans approved by stockholders <sup>(1)</sup>	\$7.94	1,760,827
Equity compensation plans not approved by stockholders <sup>(2)</sup>	\$16.51	191,392
Total	\$12.79	1,952,219

(1) Consists of our 2010 Incentive Award Plan, as amended (the "Plan") and our Amended and Restated 1987 Stock Option Plan, as amended (the "Prior Plan").

(2) Consists of our Amended and Restated 2012 Employment Inducement Incentive Award Plan, as amended (the "Inducement Plan").

(3) Outstanding RSUs vest and convert to shares of common stock without the payment of consideration. Therefore the weighted-average exercise price of outstanding options, warrants and rights excludes RSUs issued under the equity compensation plans. As of December 31, 2017, there were 797,731 RSUs outstanding under the Plan and 62,242 RSUs outstanding under the Inducement Plan.

## INDUCEMENT AWARD PROGRAM

In May 2012 our Board adopted the Inducement Plan, which has been amended in June 2015 and March 2018 in order to add additional shares to the plan. Pursuant to applicable stock exchange rules, stockholder approval of the Inducement Plan is not required as a condition of the effectiveness of the Inducement Plan. A description of the principal features of the Inducement Plan is set forth below.

## Eligibility and Administration

Only certain prospective employees of the Company are eligible to participate in the Inducement Plan. The Inducement Plan is administered by our Compensation Committee. The plan administrator has the authority to grant and set the terms of all awards under, make all determinations and interpretations under, prescribe all forms for use with, and adopt rules for the administration of, the Inducement Plan, subject to its express terms and conditions. Awards must be approved by the Compensation Committee or a majority of our independent directors and the authority to grant awards under the Inducement Plan may not be delegated.

#### Limitation on Awards and Shares Available

As of April 17, 2018, the maximum number of shares of common stock authorized for issuance under the Inducement Plan is 1,335,861 shares (the “Inducement Plan Share Limit”), and there are 138,376 shares remaining available for issuance under the plan. On March 16, 2018, we amended the plan to add 100,000 shares to the authorized limit, and on April 2, 2018, we granted 161,026 RSUs to employees of ECS upon closing of the acquisition. Shares issued under the Inducement Plan may be treasury shares or authorized but unissued shares.

The following types of shares are added back to the available share limit under the Inducement Plan: (x) shares subject to awards that are forfeited, expire or are settled for cash and (y) shares repurchased by the Company at the same price paid by a participant pursuant to the Company’s repurchase right with respect to restricted stock awards. However, the following types of shares are not added back to the available share limit under the Inducement Plan: (A) shares subject to a stock appreciation right (“SAR”) that are not issued in connection with the stock settlement of the SAR on its exercise, (B) shares purchased on the open market with the cash proceeds from the exercise of options and (C) shares tendered or withheld to satisfy grant or exercise price or tax withholding obligations associated with an award.

Awards granted under the Inducement Plan upon the assumption of, or in substitution for, awards authorized or outstanding under a qualifying equity plan maintained by an entity with which the Company enters into a merger or similar corporate transaction will not reduce the shares authorized for grant under the Inducement Plan.



## Awards

The Inducement Plan provides for the grant of stock options, including non-qualified stock options, restricted stock, dividend equivalent awards, stock payment awards, deferred stock, RSUs, performance awards, performance share awards, stock appreciation rights, and other incentive or cash awards. Certain awards under the Inducement Plan may constitute or provide for a deferral of compensation, subject to Code Section 409A, which may impose additional requirements on the terms and conditions of such awards. All awards are to be set forth in award agreements, which detail all terms and conditions of the awards, including any applicable vesting and payment terms. Awards other than cash awards are generally settled in shares of our common stock, but the plan administrator may provide for cash settlement of any award. A brief description of each award type follows.

**Stock Options.** Stock options provide for the purchase of shares of our common stock in the future at an exercise price set on the grant date. The exercise price of a stock option may not be less than 100 percent of the fair market value of the underlying share on the date of grant, except with respect to certain substitute options granted in connection with a corporate transaction. The term of a stock option may not be longer than 10 years. Vesting conditions determined by the plan administrator may apply to stock options, and may include continued service, performance and/or other conditions.

**Stock Appreciation Rights.** SARs entitle their holder, upon exercise, to receive from us an amount equal to the appreciation of the shares subject to the award between the grant date and the exercise date. The exercise price of a SAR may not be less than 100 percent of the fair market value of the underlying share on the date of grant (except with respect to certain substitute SARs granted in connection with a corporate transaction) and the term of a SAR may not be longer than 10 years. Vesting conditions determined by the plan administrator may apply to SARs, and may include continued service, performance and/or other conditions.

**Restricted Stock; Deferred Stock; RSUs and Performance Shares.** Restricted stock is an award of nontransferable shares of our common stock that remain forfeitable unless and until specified conditions are met, and which may be subject to a purchase price. Dividends will not be paid on restricted stock awards unless and until the shares vest. Deferred stock and RSUs are contractual promises to deliver shares of our common stock in the future, which may also remain forfeitable unless and until specified conditions are met. Delivery of the shares underlying these awards may be deferred under the terms of the award or at the election of the participant, if the plan administrator permits such a deferral. Performance shares are contractual rights to receive a range of shares of our common stock in the future based on the attainment of specified performance goals, in addition to other conditions which may apply to these awards. Vesting conditions determined by the plan administrator may apply to restricted stock, deferred stock, RSUs and performance shares, and may include continued service, performance and/or other conditions.

**Stock Payments; Other Incentive Awards and Cash Awards.** Stock payments are awards of fully-vested shares of our common stock that may, but need not be, made in lieu of base salary, bonus, fees or other cash compensation otherwise payable to any individual who is eligible to receive awards. Other incentive awards are awards other than those enumerated in this summary that are denominated in, linked to or derived from shares of our common stock or value metrics related to our shares, and may remain forfeitable unless and until specified conditions are met. Cash awards are cash incentive bonuses subject to performance goals.

**Dividend Equivalent Rights.** Dividend equivalent rights represent the right to receive the equivalent value of dividends paid on shares of our common stock and may be granted alone or in tandem with awards other than stock options or SARs. Dividend equivalents are credited as of dividend payments dates during the period between the date an award is granted and the date such award vests, is exercised, is distributed or expires, as determined by the plan administrator.

## Certain Transactions

The plan administrator has broad discretion to equitably adjust the provisions of the Inducement Plan, as well as the terms and conditions of existing and future awards, to prevent the dilution or enlargement of intended benefits and facilitate necessary or desirable changes in the event of certain transactions and events affecting our common stock, such as stock dividends, stock splits, mergers, acquisitions, consolidations and other corporate transactions. In addition, in the event of certain non-reciprocal transactions with our stockholders known as “equity restructurings,” the

plan administrator will make equitable adjustments to the Inducement Plan and outstanding awards. In the event of a change in control of the Company (as defined in the Inducement Plan), the surviving entity must assume outstanding awards or substitute economically equivalent awards for such outstanding awards; however, if the surviving entity declines to assume or substitute for outstanding awards, then all awards will vest in full and be deemed exercised (as applicable) upon the transaction. Individual award agreements may provide for additional accelerated vesting and payment provisions.

#### Foreign Participants; Transferability and Participant Payments

The plan administrator may modify award terms, establish subplans and/or adjust other terms and conditions of awards, subject to the share limits described above, in order to facilitate grants of awards subject to the laws and/or stock exchange rules of countries outside of the United States. With limited exceptions for estate planning, domestic relations orders, certain beneficiary designations and the laws of descent and distribution, awards under the Inducement Plan are generally non-transferable prior to vesting and are exercisable only by the participant. With regard to tax withholding, exercise price and purchase price obligations arising in connection with awards under the Inducement Plan, the plan administrator may, in its discretion, accept cash or check, shares of our common stock that meet specified conditions, a “market sell order” or such other consideration as it deems suitable.

#### Stockholder Approval; Plan Amendment and Termination

Pursuant to applicable stock exchange rules, stockholder approval of the Inducement Plan was not required as a condition of the effectiveness of the Inducement Plan. The Board may amend or terminate the Inducement Plan at any time; however, except in connection with certain changes in capital structure, stockholder approval will be required for any amendment that “reprices” any stock option or SAR (including any grant of cash or another award in respect of any stock option or SAR when the option or SAR price per share exceeds the fair market value of the underlying shares).

## CEO PAY RATIO

As a result of the rules recently adopted under the Dodd-Frank Act, we are providing disclosure of our CEO's pay in relation to that of the median compensated employee. We are committed to internal pay equity and equal pay based on role, qualifications, experience and merit. However, as 85 percent of our employees are placed with clients on a temporary basis, they are not likely to be paid a full year salary. Comparing the pay of someone who worked for us for three months versus someone who worked for 12 months is not consistent with the spirit and intention of the regulation. Therefore, while we have provided the disclosure required by SEC rules, we have provided additional disclosure that we believe provides a more accurate comparison.

Our measurement date was October 15, 2017, which reflects a total employee population of 23,992, of which 20,395 were professionals working on temporary assignments with our clients. Consistent with SEC rules, we annualized compensation for our internal employees who were employed for less than the full year in 2017, but not for our professionals whose positions are temporary in nature. Further, we did not include our foreign employees, as they comprise only three percent of our workforce, and were under the de minimis threshold for inclusion.

The median compensated employee's total compensation for 2017 was \$34,200. This particular employee worked for us for three months in the year, and earned \$57 per hour. As set forth in the "Total" column of the Summary Compensation Table on page 34 of this proxy statement, Mr. Dameris' compensation for 2017 was \$7,720,526, though only 12.7 percent of this compensation was fixed or guaranteed. The remainder was payable only upon achievement of certain performance-based targets. Using these compensation amounts provides for a CEO pay ratio of approximately 226:1 pursuant to the SEC's final rules set forth in Item 402(u) of Regulation S-K.

If we had annualized the salary of the median compensated employee, she would have received \$118,560 in compensation for 2017, and the CEO pay ratio would have been approximately 65:1. If we annualized the salary of all of our temporary professionals as we do for our internal employees, which we believe is the most accurate and comparable analysis, the median compensated employee would have received compensation of \$62,400 on an annual basis, for a CEO pay ratio of approximately 124:1.

## PROPOSAL TWO – ADVISORY VOTE ON EXECUTIVE COMPENSATION

The Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 enables our stockholders the opportunity to cast an advisory, non-binding vote on executive compensation disclosed in this Proxy Statement and as required by Item 402 of Regulation S-K. Stockholders are being asked to vote on the following advisory resolution:

RESOLVED, that the 2017 compensation paid to ASGN's named executive officers, as disclosed pursuant to Item 402 of Regulation S-K, including the Executive Compensation Discussion and Analysis, compensation tables and narrative discussion, is hereby APPROVED.

We believe that it is appropriate to seek the views of stockholders on the design and effectiveness of the Company's executive compensation program. The Company's goal for its executive compensation program is to attract, motivate and retain a talented team of executives who will provide leadership for the Company's success. We attempt to accomplish this goal in a way that aligns with the long-term interests of our stockholders. We are committed to responsible compensation practices and structures and strive to balance the need to compensate our employees fairly and competitively based on their performance, while assuring that their compensation reflects principles of sound business practice and performance metrics that reward long-term success. This advisory vote is referred to as "say-on-pay." In light of the fact that a majority of the votes cast at our annual meeting of stockholders held in June 2017 voted in favor of holding an annual advisory vote, our Board has decided that we will hold an annual advisory vote on the compensation of our named executive officers.

The Executive Compensation Discussion and Analysis of this Proxy Statement summarizes our executive compensation program and the Compensation Committee's decisions regarding 2017 compensation. Highlights of the 2017 executive compensation program and our 2017 performance include:

In 2017, the Company had the highest revenues, net income and Adjusted EBITDA in its history. Revenues grew to \$2.6 billion representing an increase of \$185.6 million or 7.6 percent over the prior year, which is almost double the four percent growth rate that was projected for the information technology (IT) staffing industry for 2017. Net income was \$157.7 million in 2017, compared with \$97.2 million in 2016, an increase of 62.2 percent over the prior year. Adjusted EBITDA for purposes of determining performance targets grew to \$313.2 million representing an increase of \$25.9 million, or 9.0 percent over the prior year. Cash incentive bonuses and performance-based vesting RSUs granted to our named executive officers in 2017 were substantially earned and vested based on our strong financial performance.

In addition, the Company repurchased \$58.1 million of its common stock under its repurchase program in 2017, and paid down \$68.0 million of its long-term debt under its credit facility.

In 2017, all outstanding equity awards granted to named executive officers were conditioned upon the achievement of performance targets, as well as continued service by the named executive officers to the Company through specified vesting dates.

The Compensation Committee has placed a strong emphasis on performance-based compensation, with the majority of annual cash compensation for named executive officers being based upon achievement of performance targets. As noted above, the named executive officers received equity awards in the form of RSUs in 2017, all of which are earned based on achievement of specified performance goals that we believe correlate to increased shareholder value. If such goals are achieved, the awards will vest over a period of time, which aligns with the long-term interests of our stockholders. These RSU awards are intended as a long-term incentive and should be viewed as compensation over the vesting period not as compensation only for 2017.

The Compensation Committee incorporated clawback language into the 2017 bonus program which covers all named executive officers performance-based compensation. The provision would subject any bonuses or equity awards to a clawback policy adopted by the Company to the extent required to comply with applicable law or securities exchange listing standards.

Stockholders are urged to read the Executive Compensation Discussion and Analysis, compensation tables and narrative discussion in this Proxy Statement because these sections discuss our compensation philosophy and practices in detail.

The advisory vote set forth in this Proposal Two is not binding upon the Company. However, the Compensation Committee, which is responsible for designing and administering the Company's executive compensation program, values the opinions expressed by stockholders. The Compensation Committee will consider the outcome of this vote when making future compensation decisions for our executive officers.

#### Vote Required

Approval of Proposal Two requires a FOR vote of the majority shares present in person or by proxy at the Annual Meeting and entitled to vote on that proposal.

#### Board Recommendation

The Board unanimously recommends a vote FOR Proposal Two for approval of the resolution above regarding the Company's named executive officers' 2017 compensation.

**PROPOSAL THREE – RATIFICATION OF APPOINTMENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

The Audit Committee of the Board has appointed the firm of Deloitte & Touche LLP as our independent registered public accounting firm to audit ASGN’s consolidated financial statements for the fiscal year ending December 31, 2018, and is asking stockholders to ratify this appointment at the Annual Meeting.

Starting with its appointment in 1987 to audit our 1986 consolidated financial statements, Deloitte & Touche LLP, or its predecessor firms, has continually served as our independent registered public accounting firm and performed annual audits of our consolidated financial statements. A representative of Deloitte & Touche LLP is expected to be present at the Annual Meeting, will have the opportunity to make a statement if he or she desires to do so, and will be available to respond to appropriate questions. Information regarding fees billed by Deloitte & Touche LLP for the years ended December 31, 2017 and December 31, 2016 is set forth herein.

Our Bylaws do not require that stockholders ratify the appointment of our independent registered public accounting firm. We are seeking ratification because we believe it is a matter of good corporate governance practice. In the event that stockholders fail to ratify the appointment, the Audit Committee will reconsider whether or not to retain Deloitte & Touche LLP, but may ultimately determine to retain Deloitte & Touche LLP as our independent registered public accounting firm. Even if the appointment is ratified, the Audit Committee, in its sole discretion, may direct the appointment of a different independent registered public accounting firm at any time during the year if the Audit Committee determines that such a change would be in the best interests of ASGN and its stockholders.

**Principal Accountant Fees and Services**

The following table sets forth fees for professional services rendered by Deloitte & Touche LLP in relation to the audit of ASGN’s financial statements for fiscal years 2017 and 2016:

	2017	2016
Audit Fees <sup>(1)</sup>	\$2,690,000	\$2,657,500
Audit-related Fees <sup>(2)</sup>	\$822,600	\$—

There were no tax fees or other fees during the years presented.

(1) Represents aggregate fees for professional services provided in connection with the audit of our annual financial statements, review of our quarterly financial statements, audit services provided in connection with other statutory

or regulatory filings and the audit of internal controls pursuant to section 404 of the Sarbanes-Oxley Act of 2002.

(2) Represents fees for services provided to ASGN that are for assurance and related services and are reasonably related to the performance of the audit or review of our financial statements.

These services include, but are not limited to, due diligence for acquisitions and internal control reviews. None of these fees were for services related to the design or implementation of financial information systems.

#### Vote Required

The ratification of the appointment of Deloitte & Touche LLP requires a FOR vote of the majority shares present in person or by proxy at the Annual Meeting and entitled to vote on that proposal.

#### Board Recommendation

Our Board unanimously recommends that our stockholders vote FOR the ratification of the appointment of Deloitte & Touche LLP as our independent registered public accounting firm for the year ending December 31, 2018. Unless a contrary choice is specified, shares represented by proxies will be voted FOR ratification of the appointment.





## REPORT OF THE AUDIT COMMITTEE

To the extent that this Proxy Statement is incorporated by reference into any other filing by ASGN under the Securities Act or the Exchange Act, this section entitled “Report of the Audit Committee” will not be deemed incorporated, unless specifically provided otherwise in such filing.

In 2017, the Audit Committee consisted of Mr. Callaghan, Mr. Jones, Ms. Joliet and Mr. Kittrell, who serves as Chairman. Ms. Joliet now serves as an observer to the committee. The Audit Committee members are not professional accountants or auditors, and their role is not intended to duplicate or certify the activities of management and the independent registered public accounting firm, nor can the Audit Committee certify that the independent registered public accounting firm is “independent” under applicable rules. The Audit Committee serves a Board-level oversight role, in which it provides advice, counsel and direction to management and the independent registered public accounting firm on the basis of the information it receives, discussions with management and the independent registered public accounting firm, and the experience of the Audit Committee’s members in business, financial and accounting matters.

### Pre-approval of Audit and Non-Audit Services

All audit-related services, tax services and other services performed by our independent registered public accounting firm were pre-approved by the Audit Committee, which concluded that the provision of these services by Deloitte & Touche LLP was compatible with the maintenance of Deloitte & Touche LLP’s independence in the conduct of its auditing functions. The Audit Committee Charter, most recently amended on September 21, 2016, provides for pre-approval of policies and procedures with respect to the approval of audit or non-audit services consistent with applicable laws, rules and regulations, and the requirements of the NYSE. Pursuant to such policies and procedures, the Audit Committee may delegate to a member the authority to pre-approve certain auditing services and non-audit services.

### Filing of Audited Financial Statements with Annual Report for 2017

The Audit Committee reviewed and discussed ASGN’s audited consolidated financial statements for the year ended December 31, 2017 with management. The Audit Committee also discussed with Deloitte & Touche LLP, ASGN’s independent registered public accounting firm, the accountant’s responsibilities, any significant issues arising during the audit and other matters required to be discussed by Auditing Standards No. 16, as adopted by the Public Company Accounting Oversight Board. The Audit Committee received the written disclosures and letter from ASGN’s independent registered public accounting firm required by applicable requirements of the Public Company Accounting Oversight Board regarding the independent registered public accounting firm’s communications with the Audit Committee concerning independence and has discussed with ASGN’s accountants its independence. Based on its review of such documents and the discussions noted above, the Audit Committee recommended to the Board that ASGN’s consolidated financial statements for the year ended December 31, 2017 be included in its Annual Report on Form 10-K for that fiscal year for filing with the SEC.

Respectfully submitted,

Marty R. Kittrell, Chairman  
Brian J. Callaghan  
Mariel A. Joliet  
Jeremy M. Jones



## CERTAIN RELATIONSHIPS AND RELATED PARTY TRANSACTIONS

The Audit Committee is responsible for review, approval or ratification of specific transactions involving the Company in which a “related person” has a direct or indirect material interest. Under SEC rules, “related persons” include directors, officers, nominees for director, five percent stockholders and their immediate family members. Information about our directors and executive officers and persons related to them is collected and updated through annual Directors and Officers Questionnaires. Directors and executive officers provide the names of the entities with which they, and their immediate family members, are affiliated, including board memberships, executive officer positions and charitable organizations. As needed, the Company’s legal department prepares requests for pre-approval or ratification of transactions or relationships involving related persons or parties with which the Company expects to do business. The Audit Committee reviews these requests and, if appropriate, pre-approves or ratifies each transaction or relationship and/or an annual spending limit for the same. In the past few years, there have been several transactions which have been reviewed and approved by the Audit Committee pursuant to the process outlined above, and they are set forth below.

Apex Systems leases three properties located in Glen Allen, Virginia for its corporate headquarters. Two of these properties, Cox Road and Sadler Place, are owned by ASI Partners, LLC and ASI Partners Sadler Place, LLC, respectively. These entities are wholly owned by Messrs. Callaghan, Hanson, Sheridan, and Veatch. The leases for the Cox Road and Sadler Place properties were renegotiated and renewed effective January 1, 2015 with 10-year lease terms. Rent paid for these properties aggregated approximately \$1.2 million in 2017 and \$1.2 million in 2016, which for 2017 was approximately \$387,000 for each of Messrs. Callaghan, Sheridan and Veatch, and \$61,000 for Mr. Hanson.

The second transaction relates to the hiring of Christopher Hanson in 2015. Mr. C. Hanson is a Consulting Services Director for Apex Systems with a base salary of \$159,000, and is the brother of Theodore Hanson, our President. Mr. C. Hanson does not report to, nor is his compensation reviewed or directed by, Mr. T. Hanson.

In March 2017, we engaged the services of Arnold & Porter Kaye Scholer LLC (“Arnold & Porter”), to defend a litigation matter in Houston, Texas. Mr. Dameris' brother, Thad Dameris, is the managing partner of the Houston Arnold & Porter office. Mr. T. Dameris has not billed any time to the matter. We paid the firm approximately \$270,000 for services provided in 2017.

Ms. Joliet's husband John Joliet is a partner at American Discovery Capital, LLC, a firm which we engaged to provide banking advisory services and paid \$1.5 million in fees in connection with the acquisition of ECS which closed on April 2, 2018. Mr. Joliet did not provide any services to ASGN.

## SECTION 16(A) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16(a) of the Exchange Act requires each of our directors and officers and each beneficial owner of more than 10 percent of a registered class of our equity securities to file with the SEC reports of beneficial ownership and subsequent reports regarding changes in such ownership. Based on our records and other information, we believe that each person who was subject to Section 16(a) during 2017 filed on a timely basis all such reports required for the year, with the exception of a one-day delayed report for Ms. Painter in March 2017.

## OTHER MATTERS

As of the date of this Proxy Statement, the Board does not know of any matters to be presented at the Annual Meeting other than those specifically set forth above. If other matters should properly come before the Annual Meeting or any adjournment thereof, the persons named as proxies in the enclosed proxy card intend to vote the shares represented by them in accordance with their best judgment with respect to such matters.

WHERE YOU CAN FIND ADDITIONAL INFORMATION

ASGN files annual, quarterly and current reports, proxy statements and other information with the SEC. You may read and copy any reports, proxy statements or other information that we file with the SEC at the following location of the SEC:

Public Reference Room  
100 F. Street, N.E., Room 1580  
Washington, D.C. 20549

Please call the SEC at 1-800-SEC-0330 for further information on the public reference rooms. You may also obtain copies of reports, proxy statements or other information concerning us, including any document incorporated by reference in this Proxy Statement, on our website at [www.asgn.com](http://www.asgn.com) or, without charge, by written or telephonic request directed to us at ASGN Incorporated, Attention: Investor Relations, 26745 Malibu Hills Road, Calabasas, California 91301; tel: (818) 878-3136. If you would like to request documents, please do so by June 4, 2018 in order to receive them before the Annual Meeting.

## INCORPORATION BY REFERENCE

The SEC allows us to “incorporate by reference” into this Proxy Statement documents that we file with the SEC. This means that we can disclose important information to you by referring you to those documents. The information incorporated by reference is considered to be part of this Proxy Statement, and later information that we file with the SEC will update and supersede that information. We incorporate by reference the documents listed below and any documents filed pursuant to Sections 13(a), 13(c), 14 or 15(d) of the Exchange Act after the date of this Proxy Statement and prior to the date of the Annual Meeting:

Company Filings:	Period (if applicable):
Annual Report on Form 10-K	Year ended December 31, 2017

A copy of ASGN’s Annual Report to Stockholders for the year ended December 31, 2017 on Form 10-K has been mailed concurrently with this Proxy Statement to all stockholders entitled to notice of and to vote at the Annual Meeting, or was referenced in the Notice of Internet Availability of Proxy Materials. Stockholders may obtain by first class mail or other equally prompt means within one business day of receipt of such request an additional copy of this report, without charge, by written or telephonic request to the Investor Relations group at ASGN Incorporated, 26745 Malibu Hills Road, Calabasas, California 91301; tel: (818) 878-7900.

## PROPOSALS BY STOCKHOLDERS

Proposals that stockholders intend to present at the 2019 Annual Meeting of Stockholders pursuant to Rule 14a-8 of the Exchange Act must be received at ASGN’s principal executive offices in Calabasas, California no later than December 27, 2018, for inclusion in the proxy material for that meeting. Pursuant to ASGN’s Bylaws, proposals submitted other than pursuant to Rule 14a-8 or director nominations, must be delivered to the Secretary not less than 30 days nor more than 60 days prior to the date of the meeting. Proposals for director nominations must be delivered to the Secretary not earlier than the close of business on the 120th day and not later than the close of business on the 90th day prior to the first anniversary of the 2018 annual meeting. Stockholder notices should be delivered to the Secretary at ASGN Incorporated, 26745 Malibu Hills Road, Calabasas, California 91301.

## MISCELLANEOUS

The cost of soliciting proxies on behalf of the Board will be borne by ASGN. The solicitation will be primarily by mail. In addition to the use of mail, some of the officers, directors, and employees of ASGN and its subsidiaries may solicit proxies by telephone, electronic mail or personal interview without additional remuneration for such activity. ASGN intends to reimburse banks, brokerage houses, and other institutions, custodians, nominees and fiduciaries for reasonable expenses in forwarding proxy material to their principals.

By Order of the Board,

Secretary

/s/ Jennifer Hanks Painter  
Jennifer Hanks Painter

April 26, 2018  
Calabasas, California

50

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## ANNEX A

Performance Target Adjusted EBITDA  
for the Year Ended December 31, 2017

Net income	\$157,675,440
Income from discontinued operations, net of income taxes	198,737
Interest expense	27,642,759
Provision for income taxes	39,219,179
Depreciation	25,159,673
Amortization of intangible assets	33,444,266
EBITDA	283,340,054

Equity-based compensation	24,043,909
Acquisition, integration and strategic planning expenses	4,051,616
Adjusted EBITDA	311,435,579
Adjustments for performance target (includes litigation expenses, adjustments for the effect of changes in foreign exchange rates, hurricanes force majeure effects and net loss on sale of fixed assets)	1,781,315
Performance target Adjusted EBITDA	\$313,216,894

Performance Target Collectible Gross Profit  
for the Year Ended December 31, 2017

Gross profit	\$850,072,991
Adjustments for performance target (includes bad debt expense, adjustments for the effect of changes in foreign exchange rates, certain volume discounts, and hurricanes force majeure effects)	(2,743,902 )
Performance target collectible gross profit	\$847,329,089

A-1









