

COLUMBIA BANKING SYSTEM INC  
Form 10-Q  
May 07, 2012  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

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FORM 10-Q

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(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2012.

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission File Number 0-20288

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COLUMBIA BANKING SYSTEM, INC.  
(Exact name of issuer as specified in its charter)

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Washington 91-1422237  
(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification Number)

1301 "A" Street 98402-2156  
Tacoma, Washington (Zip Code)  
(Address of principal executive offices)  
(253) 305-1900  
(Issuer's telephone number, including area code)  
(Former name, former address and former fiscal year, if changed since last report)

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Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer

Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares of common stock outstanding at April 30, 2012 was 39,674,650.

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## PART I - FINANCIAL INFORMATION

## Item 1. FINANCIAL STATEMENTS

## CONSOLIDATED BALANCE SHEETS

Columbia Banking System, Inc.

(Unaudited)

|   | March 31,<br>2012 | December 31,<br>2011 |
|---|-------------------|----------------------|
| (in thousands)  |                   |                      |
| <b>ASSETS</b>   |                   |                      |
| Cash and due from banks   | \$93,904          | \$91,364             |
| Interest-earning deposits with banks  | 297,553           | 202,925              |
| Total cash and cash equivalents   | 391,457           | 294,289              |
| Securities available for sale at fair value (amortized cost of \$961,296 and \$987,560, respectively) | 999,213           | 1,028,110            |
| Federal Home Loan Bank stock at cost  | 22,215            | 22,215               |
| Loans held for sale   | 2,066             | 2,148                |
| Loans, excluding covered loans, net of unearned income of (\$12,865) and (\$16,217), respectively     | 2,371,818         | 2,348,371            |
| Less: allowance for loan and lease losses   | 52,283            | 53,041               |
| Loans, excluding covered loans, net   | 2,319,535         | 2,295,330            |
| Covered loans, net of allowance for loan losses of (\$20,504) and (\$4,944), respectively             | 501,613           | 531,929              |
| Total loans, net  | 2,821,148         | 2,827,259            |
| FDIC loss-sharing asset   | 159,061           | 175,071              |
| Interest receivable   | 16,037            | 15,287               |
| Premises and equipment, net   | 113,071           | 107,899              |
| Other real estate owned (\$24,430 and \$28,126 covered by FDIC loss share, respectively)              | 41,174            | 51,019               |
| Goodwill  | 115,554           | 115,554              |
| Core deposit intangible, net  | 19,016            | 20,166               |
| Other assets  | 115,420           | 126,928              |
| Total assets  | \$4,815,432       | \$4,785,945          |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>   |                   |                      |
| Deposits:   |                   |                      |
| Noninterest-bearing   | \$1,159,308       | \$1,156,610          |
| Interest-bearing  | 2,706,137         | 2,658,919            |
| Total deposits  | 3,865,445         | 3,815,529            |
| Federal Home Loan Bank advances   | 114,715           | 119,009              |
| Securities sold under agreements to repurchase  | 25,000            | 25,000               |
| Other liabilities   | 57,569            | 67,069               |
| Total liabilities   | 4,062,729         | 4,026,607            |
| Commitments and contingent liabilities  |                   |                      |
| Shareholders' equity:   |                   |                      |
|   | March 31,<br>2012 | December 31,<br>2011 |
| Common stock (no par value)   |                   |                      |
| Authorized shares   | 63,033            | 63,033               |
| Issued and outstanding  | 39,670            | 39,506               |
| Retained earnings   | 579,894           | 579,136              |
|   | 149,348           | 155,069              |

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|  |             |             |
|--|-------------|-------------|
| Accumulated other comprehensive income     | 23,461      | 25,133      |
| Total shareholders' equity                 | 752,703     | 759,338     |
| Total liabilities and shareholders' equity | \$4,815,432 | \$4,785,945 |

See accompanying Notes to unaudited Consolidated Financial Statements.

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## CONSOLIDATED STATEMENTS OF INCOME

Columbia Banking System, Inc.

(Unaudited)

|   | Three Months Ended<br>March 31,    |           |
|---|------------------------------------|-----------|
|   | 2012                               | 2011      |
|   | (in thousands except per<br>share) |           |
| Interest Income   |                                    |           |
| Loans   | \$61,777                           | \$47,429  |
| Taxable securities  | 5,245                              | 4,417     |
| Tax-exempt securities   | 2,525                              | 2,467     |
| Federal funds sold and deposits in banks                                  | 165                                | 298       |
| Total interest income   | 69,712                             | 54,611    |
| Interest Expense  |                                    |           |
| Deposits  | 1,779                              | 3,079     |
| Federal Home Loan Bank advances   | 750                                | 694       |
| Long-term obligations   | —                                  | 251       |
| Other borrowings  | 120                                | 138       |
| Total interest expense  | 2,649                              | 4,162     |
| Net Interest Income   | 67,063                             | 50,449    |
| Provision for loan and lease losses                                       | 4,500                              | —         |
| Provision (recapture) for losses on covered loans                         | 15,685                             | (422 )    |
| Net interest income after provision (recapture) for loan and lease losses | 46,878                             | 50,871    |
| Noninterest Income (Loss)   |                                    |           |
| Service charges and other fees  | 7,177                              | 6,288     |
| Merchant services fees  | 2,018                              | 1,633     |
| Gain on sale of investment securities, net                                | 62                                 | —         |
| Bank owned life insurance   | 711                                | 505       |
| Change in FDIC loss-sharing asset   | (1,668 )                           | (14,774 ) |
| Other   | 1,274                              | 929       |
| Total noninterest income (loss)   | 9,574                              | (5,419 )  |
| Noninterest Expense   |                                    |           |
| Compensation and employee benefits  | 21,995                             | 18,921    |
| Occupancy   | 5,333                              | 4,397     |
| Merchant processing   | 873                                | 883       |
| Advertising and promotion   | 882                                | 901       |
| Data processing and communications  | 2,213                              | 1,924     |
| Legal and professional fees   | 1,609                              | 1,413     |
| Taxes, licenses and fees  | 1,355                              | 865       |
| Regulatory premiums   | 860                                | 2,195     |
| Net cost (benefit) of operation of other real estate owned                | 910                                | (442 )    |
| Amortization of intangibles   | 1,150                              | 984       |
| Other   | 7,172                              | 5,305     |
| Total noninterest expense   | 44,352                             | 37,346    |
| Income before income taxes  | 12,100                             | 8,106     |
| Income tax provision  | 3,198                              | 2,327     |
| Net Income  | \$8,902                            | \$5,779   |
| Earnings per common share   |                                    |           |

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|  |        |        |
|--|--------|--------|
| Basic  | \$0.22 | \$0.15 |
| Diluted  | \$0.22 | \$0.15 |
| Dividends paid per common share                              | \$0.37 | \$0.03 |
| Weighted average number of common shares outstanding         | 39,195 | 39,043 |
| Weighted average number of diluted common shares outstanding | 39,298 | 39,156 |

See accompanying Notes to unaudited Consolidated Financial Statements.

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## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

Columbia Banking System, Inc.

(Unaudited)

|   | Three Months Ended<br>March 31, |         |
|---|---------------------------------|---------|
|   | 2012                            | 2011    |
|   | (in thousands)                  |         |
| Net income as reported  | \$8,902                         | \$5,779 |
| Unrealized gain from securities:  |                                 |         |
| Net unrealized holding gain (loss) from available for sale securities arising during the period,<br>net of tax of \$926 and (\$1,284) | (1,645 )                        | 2,313   |
| Reclassification adjustment of net gain from sale of available for sale securities included in<br>income, net of tax of \$22 and \$0  | (40 )                           | —       |
| Net unrealized gain from securities, net of reclassification adjustment   | (1,685 )                        | 2,313   |
| Cash flow hedging instruments:  |                                 |         |
| Reclassification adjustment of net gain included in income, net of tax of \$0 and \$79  | —                               | (142 )  |
| Net change in cash flow hedging instruments   | —                               | (142 )  |
| Pension plan liability adjustment:  |                                 |         |
| Net unrealized gain from unfunded defined benefit plan liability arising during the period, net<br>of tax of \$0 and \$154            | —                               | (261 )  |
| Less: amortization of unrecognized net actuarial loss included in net periodic pension cost, net<br>of tax of (\$7) and (\$8)         | 13                              | 14      |
| Pension plan liability adjustment, net  | 13                              | (247 )  |
| Total comprehensive income  | \$7,230                         | \$7,703 |

See accompanying Notes to unaudited Consolidated Financial Statements.



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## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

Columbia Banking System, Inc.

(Unaudited)

|  | Common Stock   |           | Retained  | Accumulated   | Total         |
|--|----------------|-----------|-----------|---------------|---------------|
|  | Number of      | Amount    | Earnings  | Other         | Shareholders' |
|  | Shares         |           |           | Comprehensive | Equity        |
|  |                |           |           | Income        |               |
|  | (in thousands) |           |           |               |               |
| Balance at January 1, 2011   | 39,338         | \$576,905 | \$117,692 | \$12,281      | \$706,878     |
| Net income   | —              | —         | 5,779     | —             | 5,779         |
| Other comprehensive income   | —              | —         | —         | 1,924         | 1,924         |
| Issuance of common stock - stock option and other plans                    | 23             | 380       | —         | —             | 380           |
| Issuance of common stock - restricted stock awards, net of canceled awards | 122            | 335       | —         | —             | 335           |
| Purchase and retirement of common stock                                    | (2             | ) (32     | ) —       | —             | (32           |
| Cash dividends paid on common stock  | —              | —         | (1,181    | ) —           | (1,181        |
| Balance at March 31, 2011  | 39,481         | \$577,588 | \$122,290 | \$14,205      | \$714,083     |
| Balance at January 1, 2012   | 39,506         | \$579,136 | \$155,069 | \$25,133      | \$759,338     |
| Net income   | —              | —         | 8,902     | —             | 8,902         |
| Other comprehensive loss   | —              | —         | —         | (1,672        | ) (1,672      |
| Issuance of common stock - stock option and other plans                    | 18             | 308       | —         | —             | 308           |
| Issuance of common stock - restricted stock awards, net of canceled awards | 146            | 450       | —         | —             | 450           |
| Cash dividends paid on common stock  | —              | —         | (14,623   | ) —           | (14,623       |
| Balance at March 31, 2012  | 39,670         | \$579,894 | \$149,348 | \$23,461      | \$752,703     |

See accompanying Notes to unaudited Consolidated Financial Statements.

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## CONSOLIDATED STATEMENTS OF CASH FLOWS

Columbia Banking System, Inc.

(Unaudited)

|  | Three Months Ended March 31, |            |
|--|------------------------------|------------|
|  | 2012                         | 2011       |
|  | (in thousands)               |            |
| Cash Flows From Operating Activities   |                              |            |
| Net Income   | \$8,902                      | \$5,779    |
| Adjustments to reconcile net income to net cash provided by operating activities |                              |            |
| Provision for loan and lease losses and losses on covered loans                  | 20,185                       | (422 )     |
| Stock-based compensation expense   | 450                          | 335        |
| Depreciation, amortization and accretion   | 16,141                       | 3,774      |
| Net realized gain on sale of securities  | (62 )                        | —          |
| Net realized gain on sale of other assets  | (21 )                        | (3 )       |
| Net realized gain on sale of other real estate owned                             | (2,954 )                     | (2,712 )   |
| Gain on termination of cash flow hedging instruments                             | —                            | (222 )     |
| Write-down on other real estate owned  | 3,127                        | 1,925      |
| Net change in:   |                              |            |
| Loans held for sale  | 82                           | 212        |
| Interest receivable  | (750 )                       | (1,725 )   |
| Interest payable   | (148 )                       | (251 )     |
| Other assets   | (1,166 )                     | 13,736     |
| Other liabilities  | (8,403 )                     | (766 )     |
| Net cash provided by operating activities  | 35,383                       | 19,660     |
| Cash Flows From Investing Activities   |                              |            |
| Loans originated and acquired, net of principal collected                        | (16,814 )                    | 51,870     |
| Purchases of:  |                              |            |
| Securities available for sale  | (30,177 )                    | (149,799 ) |
| Premises and equipment   | (6,682 )                     | (2,461 )   |
| Proceeds from:   |                              |            |
| FDIC reimbursement on loss-sharing asset   | 14,804                       | —          |
| Sales of securities available for sale   | 3,845                        | —          |
| Principal repayments and maturities of securities available for sale             | 49,654                       | 27,315     |
| Disposal of premises and equipment   | —                            | 20         |
| Sales of covered other real estate owned   | 8,025                        | 6,959      |
| Sales of other real estate and other personal property owned                     | 7,829                        | 5,372      |
| Capital improvements on other real estate properties                             | (90 )                        | (251 )     |
| Decrease in Small Business Administration secured borrowings                     | —                            | (558 )     |
| Net cash provided by (used in) investing activities                              | 30,394                       | (61,533 )  |
| Cash Flows From Financing Activities   |                              |            |
| Net increase in deposits   | 49,916                       | 8,944      |
| Proceeds from:   |                              |            |
| Federal Home Loan Bank advances  | —                            | 100        |
| Federal Reserve Bank borrowings  | —                            | 100        |
| Exercise of stock options  | 308                          | 380        |
| Payment for:   |                              |            |
| Repayment of Federal Home Loan Bank advances                                     | (4,210 )                     | (4,140 )   |
| Repayment of Federal Reserve Bank borrowings                                     | —                            | (100 )     |
| Common stock dividends   | (14,623 )                    | (1,181 )   |

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|  |           |           |   |
|--|-----------|-----------|---|
| Purchase and retirement of common stock          | —         | (32       | ) |
| Net cash provided by financing activities        | 31,391    | 4,071     |   |
| Increase (Decrease) in cash and cash equivalents | 97,168    | (37,802   | ) |
| Cash and cash equivalents at beginning of period | 294,289   | 514,130   |   |
| Cash and cash equivalents at end of period       | \$391,457 | \$476,328 |   |
| Supplemental Information:                        |           |           |   |
| Cash paid during the year for:                   |           |           |   |
| Cash paid for interest                           | \$2,797   | \$4,413   |   |
| Cash paid for income tax                         | \$—       | \$—       |   |
| Non-cash investing activities                    |           |           |   |
| Loans transferred to other real estate owned     | \$6,092   | \$5,467   |   |

See accompanying Notes to unaudited Consolidated Financial Statements.

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## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

Columbia Banking System, Inc.

## 1. Basis of Presentation and Significant Accounting Policies

## Basis of Presentation

The interim unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with instructions to Form 10-Q and Article 10 of Regulation S-X. The consolidated financial statements include the accounts of the Company, and its wholly owned banking subsidiary Columbia Bank (the "Bank"). All intercompany transactions and accounts have been eliminated in consolidation. In the opinion of management, all adjustments (consisting only of normal recurring adjustments) considered necessary for a fair statement of the results for the interim periods presented have been included. The results of operations for the three months ended March 31, 2012 are not necessarily indicative of results to be anticipated for the year ending December 31, 2012. The accompanying interim unaudited consolidated financial statements should be read in conjunction with the financial statements and related notes contained in the Company's 2011 Annual Report on Form 10-K.

## Significant Accounting Policies

The significant accounting policies used in preparation of our consolidated financial statements are disclosed in our 2011 Annual Report on Form 10-K. Other than as discussed below, there have not been any changes in our significant accounting policies compared to those contained in our 2011 10-K disclosure for the year ended December 31, 2011.

## 2. Accounting Pronouncements Recently Issued

In May 2011, the Financial Accounting Standards Board ("FASB") issued ASU 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. Generally Accepted Accounting Principles ("GAAP") and International Financial Reporting Standards ("IFRS") (Topic 820). ASU 2011-04 developed common requirements between GAAP and IFRS for measuring fair value and for disclosing information about fair value measurements. The Company adopted this ASU during the current period with no impact on the Company's financial condition or results of operations.

## 3. Securities

The following table summarizes the amortized cost, gross unrealized gains and losses and the resulting fair value of securities available for sale:

|   | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair Value  |
|---|-------------------|------------------------------|-------------------------------|-------------|
|   | (in thousands)    |                              |                               |             |
| March 31, 2012  |                   |                              |                               |             |
| U.S. government agency and government-sponsored enterprise mortgage-backed securities and collateralized mortgage obligations | \$652,263         | \$18,650                     | \$(1,329)                     | ) \$669,584 |
| State and municipal securities  | 263,298           | 20,466                       | (212)                         | ) 283,552   |
| U.S. government agency and government-sponsored enterprise securities   | 42,439            | 350                          | (37)                          | ) 42,752    |
| Other securities  | 3,296             | 60                           | (31)                          | ) 3,325     |
| Total   | \$961,296         | \$39,526                     | \$(1,609)                     | ) \$999,213 |
| December 31, 2011   |                   |                              |                               |             |
| U.S. government agency and government-sponsored enterprise mortgage-backed securities and collateralized mortgage obligations | \$678,631         | \$19,323                     | \$(2,000)                     | ) \$695,954 |
| State and municipal securities  | 263,075           | 22,746                       | (58)                          | ) 285,763   |
| U.S. government agency and government-sponsored enterprise securities   | 42,558            | 505                          | —                             | ) 43,063    |

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|                  |           |          |          |               |
|------------------|-----------|----------|----------|---------------|
| Other securities | 3,296     | 64       | (30      | ) 3,330       |
| Total            | \$987,560 | \$42,638 | \$(2,088 | ) \$1,028,110 |

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The scheduled contractual maturities of investment securities available for sale at March 31, 2012 are presented as follows:

|  | March 31, 2012 |            |
|--|----------------|------------|
|  | Amortized Cost | Fair Value |
|  | (in thousands) |            |
| Due within one year                            | \$22,442       | \$22,749   |
| Due after one year through five years          | 78,072         | 80,627     |
| Due after five years through ten years         | 190,442        | 199,359    |
| Due after ten years                            | 667,044        | 693,153    |
| Total investment securities available-for-sale | \$958,000      | \$995,888  |

The following table summarizes, as of March 31, 2012, the carrying value of securities pledged as collateral to secure public deposits, borrowings and other purposes as permitted or required by law:

|  | Carrying Amount<br>(in thousands) |
|--|-----------------------------------|
| To Washington and Oregon State to secure public deposits | \$213,713                         |
| To Federal Home Loan Bank to secure advances             | 87,180                            |
| To Federal Reserve Bank to secure borrowings             | 54,778                            |
| Other securities pledged                                 | 47,878                            |
| Total securities pledged as collateral                   | \$403,549                         |

The following tables show the gross unrealized losses and fair value of the Company's investments with unrealized losses that are not deemed to be other-than-temporarily impaired, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at March 31, 2012 and December 31, 2011:

|   | Less than 12 Months |                   | 12 Months or More |                   | Total      |                   |
|---|---------------------|-------------------|-------------------|-------------------|------------|-------------------|
|   | Fair Value          | Unrealized Losses | Fair Value        | Unrealized Losses | Fair Value | Unrealized Losses |
|   | (in thousands)      |                   |                   |                   |            |                   |
| March 31, 2012  |                     |                   |                   |                   |            |                   |
| U.S. government agency and government-sponsored enterprise mortgage-backed securities and collateralized mortgage obligations | \$166,921           | \$(1,228 )        | \$12,035          | \$(101 )          | \$178,956  | (1,329 )          |
| State and municipal securities  | 8,251               | (188 )            | 960               | (24 )             | 9,211      | (212 )            |
| U.S. government agency and government-sponsored enterprise securities   | 13,932              | (37 )             | —                 | —                 | 13,932     | (37 )             |
| Other securities  | —                   | —                 | 969               | (31 )             | 969        | (31 )             |
| Total   | \$189,104           | \$(1,453 )        | \$13,964          | \$(156 )          | \$203,068  | \$(1,609 )        |
| December 31, 2011   |                     |                   |                   |                   |            |                   |
| U.S. government agency and government-sponsored enterprise mortgage-backed securities and collateralized mortgage obligations | \$238,875           | \$(1,999 )        | \$196             | \$(1 )            | \$239,071  | \$(2,000 )        |
| State and municipal securities  | 3,820               | (24 )             | 950               | (34 )             | 4,770      | (58 )             |
| Other securities  | —                   | —                 | 970               | (30 )             | 970        | (30 )             |
| Total   | \$242,695           | \$(2,023 )        | \$2,116           | \$(65 )           | \$244,811  | \$(2,088 )        |



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At March 31, 2012, there were eleven state and municipal government securities in an unrealized loss position, of which one was in a continuous loss position for 12 months or more. The unrealized losses on state and municipal securities were caused by interest rate changes or widening of market spreads subsequent to the purchase of the individual securities. Management monitors published credit ratings of these securities for adverse changes. As of March 31, 2012 none of the rated obligations of state and local government entities held by the Company had an adverse credit rating. Because the credit quality of these securities are investment grade and the Company does not intend to sell these securities nor does the Company consider it more likely than not that it will be required to sell these securities before the recovery of amortized cost basis, which may be maturity, the Company does not consider these investments to be other-than-temporarily impaired at March 31, 2012.

At March 31, 2012, there were 34 U.S. government agency and government-sponsored enterprise mortgage-backed securities & collateralized mortgage obligations securities in an unrealized loss position, of which two were in a continuous loss position for 12 months or more. The decline in fair value is attributable to changes in interest rates relative to where these investments fall within the yield curve and their individual characteristics. Because the Company does not intend to sell these securities nor does the Company consider it more likely than not that it will be required to sell these securities before the recovery of amortized cost basis, which may be maturity, the Company does not consider these investments to be other-than-temporarily impaired at March 31, 2012.

At March 31, 2012, there was one U.S. government agency and government-sponsored enterprise security in an unrealized loss position for less than 12 months. The decline in fair value is attributable to changes in interest rates relative to where this investment falls within the yield curve and its individual characteristics. Because the Company does not intend to sell this security nor does the Company consider it more likely than not that it will be required to sell this security before the recovery of amortized cost basis, which may be maturity, the Company does not consider this investment to be other-than-temporarily impaired at March 31, 2012.

At March 31, 2012, there was one other security, a mortgage-backed securities fund in a continuous unrealized loss position for 12 months or more. The decline in fair value is attributable to changes in interest rates and the additional risk premium investors are demanding for investment securities with these characteristics. The Company does not consider this investment to be other-than-temporarily impaired at March 31, 2012 as it has the intent and ability to hold the investment for sufficient time to allow for recovery in the market value.

#### 4. Noncovered Loans

Noncovered loans include loans originated through our branch network and loan departments as well as acquired loans, including discounted loans, that are not subject to a FDIC loss-share agreement.

The following is an analysis of the noncovered loan portfolio by major types of loans (net of unearned income):

|  | March 31,<br>2012 | December 31,<br>2011 |
|--|-------------------|----------------------|
|  | (in thousands)    |                      |
| Noncovered loans:                              |                   |                      |
| Commercial business                            | \$1,079,356       | \$1,031,721          |
| Real estate:                                   |                   |                      |
| One-to-four family residential                 | 58,843            | 64,491               |
| Commercial and multifamily residential         | 992,403           | 998,165              |
| Total real estate                              | 1,051,246         | 1,062,656            |
| Real estate construction:                      |                   |                      |
| One-to-four family residential                 | 48,559            | 50,208               |
| Commercial and multifamily residential         | 35,567            | 36,768               |
| Total real estate construction                 | 84,126            | 86,976               |
| Consumer                                       | 169,955           | 183,235              |
| Less: Net unearned income                      | (12,865)          | (16,217)             |
| Total noncovered loans, net of unearned income | 2,371,818         | 2,348,371            |
| Less: Allowance for loan and lease losses      | (52,283)          | (53,041)             |
| Total noncovered loans, net                    | \$2,319,535       | \$2,295,330          |



|                     |         |         |
|---------------------|---------|---------|
| Loans held for sale | \$2,066 | \$2,148 |
|---------------------|---------|---------|

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At March 31, 2012 and December 31, 2011, the Company had no loans to foreign domiciled businesses or foreign countries, or loans related to highly leveraged transactions. Substantially all of the Company's loans and unfunded commitments are geographically concentrated in its service areas within the states of Washington and Oregon. The Company and its banking subsidiary have granted loans to officers and directors of the Company and related interests. These loans are made on the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with unrelated persons and do not involve more than the normal risk of collectability. The aggregate dollar amount of these loans was \$11.7 million and \$9.0 million at March 31, 2012 and December 31, 2011, respectively. During the first three months of 2012, advances on related party loans were \$2.8 million and repayments totaled \$141 thousand.

At March 31, 2012 and December 31, 2011, \$471.7 million and \$462.0 million of commercial and residential real estate loans were pledged as collateral on Federal Home Loan Bank borrowings.

The following is an analysis of noncovered, nonaccrual loans as of March 31, 2012 and December 31, 2011:

|                                      | March 31, 2012   |   | December 31, 2011                    |   |
|--------------------------------------|--|---|--------------------------------------|---|
|                                      | Recorded Investment Nonaccrual Loans<br>(in thousands) | Unpaid Principal Balance Nonaccrual Loans | Recorded Investment Nonaccrual Loans | Unpaid Principal Balance Nonaccrual Loans |
| Commercial business                  |  |   |                                      |   |
| Secured                              | \$ 14,676  | \$ 23,299                                 | \$ 10,124                            | \$ 16,820                                 |
| Unsecured                            | 115  | 715                                       | 119                                  | 719                                       |
| Real estate:                         |  |   |                                      |   |
| One-to-four family residential       | 2,624  | 2,992                                     | 2,696                                | 3,011                                     |
| Commercial & multifamily residential |  |   |                                      |   |
| Commercial land                      | 3,432  | 7,233                                     | 3,739                                | 7,230                                     |
| Income property multifamily          | 12,771   | 17,277                                    | 6,775                                | 9,265                                     |
| Owner occupied                       | 8,669  | 12,249                                    | 8,971                                | 10,932                                    |
| Real estate construction:            |  |   |                                      |   |
| One-to-four family residential       |  |   |                                      |   |
| Land and acquisition                 | 6,410  | 13,581                                    | 7,799                                | 16,703                                    |
| Residential construction             | 2,383  | 4,647                                     | 2,986                                | 5,316                                     |
| Commercial & multifamily residential |  |   |                                      |   |
| Income property multifamily          | 5,023  | 10,367                                    | 7,067                                | 14,912                                    |
| Consumer                             | 1,449  | 1,776                                     | 3,207                                | 3,960                                     |
| Total                                | \$ 57,552  | \$ 94,136                                 | \$ 53,483                            | \$ 88,868                                 |

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The following is an analysis of the recorded investment of the aged loan portfolio as of March 31, 2012 and December 31, 2011:

|   | Current<br>Loans | 30 - 59<br>Days<br>Past Due | 60 - 89<br>Days<br>Past Due | Greater<br>than 90<br>Days Past<br>Due | Total<br>Past Due | Nonaccrual<br>Loans | Total Loans |
|---|------------------|-----------------------------|-----------------------------|--|-------------------|---------------------|-------------|
| (in thousands)                          |                  |                             |                             |  |                   |                     |             |
| March 31, 2012                          |                  |                             |                             |  |                   |                     |             |
| Commercial business                     |                  |                             |                             |  |                   |                     |             |
| Secured                                 | \$1,006,841      | \$3,279                     | \$3,606                     | \$—                                    | \$6,885           | \$14,676            | \$1,028,402 |
| Unsecured                               | 46,796           | 235                         | 119                         | —                                      | 354               | 115                 | 47,265      |
| Real estate:                            |                  |                             |                             |  |                   |                     |             |
| One-to-four family<br>residential       | 55,486           | 682                         | 84                          | —                                      | 766               | 2,624               | 58,876      |
| Commercial &<br>multifamily residential |                  |                             |                             |  |                   |                     |             |
| Commercial land                         | 41,948           | —                           | —                           | —                                      | —                 | 3,432               | 45,380      |
| Income property<br>multifamily          | 542,839          | 2,960                       | —                           | —                                      | 2,960             | 12,771              | 558,570     |
| Owner occupied                          | 369,579          | 1,948                       | —                           | —                                      | 1,948             | 8,669               | 380,196     |
| Real estate construction:               |                  |                             |                             |  |                   |                     |             |
| One-to-four family<br>residential       |                  |                             |                             |  |                   |                     |             |
| Land and acquisition                    | 16,974           | —                           | —                           | —                                      | —                 | 6,410               | 23,384      |
| Residential construction                | 21,778           | —                           | 319                         | —                                      | 319               | 2,383               | 24,480      |
| Commercial &<br>multifamily residential |                  |                             |                             |  |                   |                     |             |
| Income property<br>multifamily          | 14,212           | —                           | —                           | —                                      | —                 | 5,023               | 19,235      |
| Owner occupied                          | 16,008           | —                           | —                           | —                                      | —                 | —                   | 16,008      |
| Consumer                                | 168,573          | —                           | —                           | —                                      | —                 | 1,449               | 170,022     |
| Total                                   | \$2,301,034      | \$9,104                     | \$4,128                     | \$—                                    | \$13,232          | \$57,552            | \$2,371,818 |
|   | Current<br>Loans | 30 - 59<br>Days<br>Past Due | 60 - 89<br>Days<br>Past Due | Greater<br>than 90<br>Days Past<br>Due | Total<br>Past Due | Nonaccrual<br>Loans | Total Loans |
| (in thousands)                          |                  |                             |                             |  |                   |                     |             |
| December 31, 2011                       |                  |                             |                             |  |                   |                     |             |
| Commercial business                     |                  |                             |                             |  |                   |                     |             |
| Secured                                 | \$966,563        | \$1,741                     | \$2,989                     | \$—                                    | \$4,730           | \$10,124            | \$981,417   |
| Unsecured                               | 46,880           | 407                         | —                           | —                                      | 407               | 119                 | 47,406      |
| Real estate:                            |                  |                             |                             |  |                   |                     |             |
| One-to-four family<br>residential       | 60,764           | 603                         | —                           | —                                      | 603               | 2,696               | 64,063      |
| Commercial &<br>multifamily residential |                  |                             |                             |  |                   |                     |             |
| Commercial land                         | 46,161           | 781                         | —                           | —                                      | 781               | 3,739               | 50,681      |

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|                                      |             |         |         |     |          |          |             |
|--------------------------------------|-------------|---------|---------|-----|----------|----------|-------------|
| Income property multifamily          | 524,225     | 2,872   | 121     | —   | 2,993    | 6,775    | 533,993     |
| Owner occupied                       | 394,691     | 829     | 298     | —   | 1,127    | 8,971    | 404,789     |
| Real estate construction:            |             |         |         |     |          |          |             |
| One-to-four family residential       |             |         |         |     |          |          |             |
| Land and acquisition                 | 17,249      | 153     | —       | —   | 153      | 7,799    | 25,201      |
| Residential construction             | 19,555      | 1,390   | —       | —   | 1,390    | 2,986    | 23,931      |
| Commercial & multifamily residential |             |         |         |     |          |          |             |
| Income property multifamily          | 13,810      | —       | —       | —   | —        | 7,067    | 20,877      |
| Owner occupied                       | 12,790      | —       | —       | —   | —        | —        | 12,790      |
| Consumer                             | 179,753     | 141     | 122     | —   | 263      | 3,207    | 183,223     |
| Total                                | \$2,282,441 | \$8,917 | \$3,530 | \$— | \$12,447 | \$53,483 | \$2,348,371 |

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The following is an analysis of impaired loans as of March 31, 2012 and December 31, 2011:

|                                      | Recorded<br>Investment<br>of Loans<br>Collectively<br>for<br>Contingency<br>Provision<br>(in thousands) | Recorded<br>Investment<br>of Loans<br>Measured for<br>Specific<br>Impairment | Impaired Loans<br>With<br>Recorded<br>Investment | Impaired Loans<br>With<br>Recorded<br>Allowance | Unpaid<br>Principal<br>Balance | Related<br>Allowance | Impaired Loans<br>Without<br>Recorded<br>Allowance | Unpaid<br>Principal<br>Balance | Average<br>Recorded<br>Investment on<br>Impaired<br>Loans | Interest<br>Recognized<br>on<br>Impaired<br>Loans |
|--------------------------------------|---|--|--|---|--------------------------------|----------------------|--|--------------------------------|---|---|
| March 31, 2012                       |   |  |  |   |                                |                      |  |                                |   |   |
| Commercial business                  |   |  |  |   |                                |                      |  |                                |   |   |
| Secured                              | \$1,017,869   | \$ 10,533  | \$ 1,698   | \$ 1,698  | \$ 451                         | \$ 8,835             | \$ 16,824  | \$ 9,709                       | \$ 309  |   |
| Unsecured                            | 47,124  | 141  | 141  | 141   | 141                            | —                    | —  | 119                            | 1   |   |
| Real estate:                         |   |  |  |   |                                |                      |  |                                |   |   |
| One-to-four family residential       |   |  |  |   |                                |                      |  |                                |   |   |
| Commercial & multifamily residential | 56,823  | 2,053  | 355  | 368   | 72                             | 1,698                | 1,848  | 2,266                          | 1   |   |
| Commercial land                      | 42,369  | 3,011  | —  | —   | —                              | 3,011                | 6,052  | 3,405                          | —   |   |
| Income property multifamily          |   |  |  |   |                                |                      |  |                                |   |   |
| Owner occupied                       | 549,035   | 9,535  | 4,579  | 4,612   | 1,087                          | 4,956                | 8,556  | 8,083                          | 115   |   |
| Real estate construction:            |   |  |  |   |                                |                      |  |                                |   |   |
| One-to-four family residential       |   |  |  |   |                                |                      |  |                                |   |   |
| Land and acquisition                 | 17,693  | 5,691  | —  | —   | —                              | 5,691                | 11,026   | 6,539                          | —   |   |
| Residential construction             | 20,993  | 3,487  | 18   | 1,468   | 18                             | 3,469                | 4,209  | 4,286                          | 358   |   |
| Commercial & multifamily residential |   |  |  |   |                                |                      |  |                                |   |   |
| Income property multifamily          |   |  |  |   |                                |                      |  |                                |   |   |
| Owner occupied                       | 14,212  | 5,023  | —  | —   | —                              | 5,023                | 10,367   | 6,045                          | —   |   |
| Consumer                             | 16,008  | —  | —  | —   | —                              | —                    | —  | —                              | —   |   |
| Total                                | 168,971   | 1,051  | —  | —   | —                              | 1,051                | 1,052  | 1,672                          | —   |   |
| Total                                | \$2,317,554   | \$ 54,264  | \$ 7,874   | \$ 9,490  | \$ 1,785                       | \$ 46,390            | \$ 78,312  | \$ 56,276                      | \$ 891  |   |
|                                      | Recorded<br>Investment<br>of Loans<br>Collectively<br>for   | Recorded<br>Investment<br>of Loans<br>Measured for                           | Impaired Loans<br>With<br>Recorded<br>Investment | Impaired Loans<br>With<br>Recorded<br>Allowance |                                |                      | Impaired Loans<br>Without<br>Recorded<br>Allowance |                                | Average<br>Recorded<br>Investment on<br>Impaired<br>Loans | Interest<br>Recognized<br>on<br>Impaired<br>Loans |

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|  | Contingency<br>Provision | Specific<br>Impairment | Recorded<br>Investment | Unpaid<br>Principal<br>Balance | Related<br>Allowance | Recorded<br>Investment | Unpaid<br>Principal<br>Balance |           |        |  |
|--|--------------------------|------------------------|------------------------|--------------------------------|----------------------|------------------------|--------------------------------|-----------|--------|--|
| (in thousands)                             |                          |                        |                        |                                |                      |                        |                                |           |        |  |
| December 31,<br>2011                       |                          |                        |                        |                                |                      |                        |                                |           |        |  |
| Commercial<br>business                     |                          |                        |                        |                                |                      |                        |                                |           |        |  |
| Secured                                    | \$972,531                | \$ 8,886               | \$2,926                | \$2,927                        | \$ 954               | \$5,960                | \$12,109                       | \$ 15,578 | \$ 511 |  |
| Unsecured                                  | 47,309                   | 97                     | 97                     | 97                             | 97                   | —                      | —                              | 138       | —      |  |
| Real estate:                               |                          |                        |                        |                                |                      |                        |                                |           |        |  |
| One-to-four<br>family<br>residential       | 61,584                   | 2,479                  | 582                    | 590                            | 96                   | 1,897                  | 2,136                          | 2,494     | —      |  |
| Commercial &<br>multifamily<br>residential |                          |                        |                        |                                |                      |                        |                                |           |        |  |
| Commercial<br>land                         | 46,882                   | 3,799                  | —                      | —                              | —                    | 3,799                  | 6,773                          | 4,263     | —      |  |
| Income property<br>multifamily             | 527,362                  | 6,631                  | 687                    | 759                            | 63                   | 5,944                  | 7,700                          | 8,881     | 59     |  |
| Owner occupied                             | 390,225                  | 14,564                 | 274                    | 274                            | 185                  | 14,290                 | 18,524                         | 15,254    | 18     |  |
| Real estate<br>construction:               |                          |                        |                        |                                |                      |                        |                                |           |        |  |
| One-to-four<br>family<br>residential       |                          |                        |                        |                                |                      |                        |                                |           |        |  |
| Land and<br>acquisition                    | 17,813                   | 7,388                  | 450                    | 948                            | —                    | 6,938                  | 11,978                         | 8,972     | 116    |  |
| Residential<br>construction                | 18,847                   | 5,084                  | 59                     | 1,509                          | 59                   | 5,025                  | 5,116                          | 4,535     | —      |  |
| Commercial &<br>multifamily<br>residential |                          |                        |                        |                                |                      |                        |                                |           |        |  |
| Income property<br>multifamily             | 13,810                   | 7,067                  | —                      | —                              | —                    | 7,067                  | 14,947                         | 7,065     | —      |  |
| Owner occupied                             | 12,790                   | —                      | —                      | —                              | —                    | —                      | —                              | —         | —      |  |
| Consumer                                   | 180,930                  | 2,293                  | 151                    | 225                            | 30                   | 2,142                  | 2,639                          | 3,880     | 15     |  |
| Total                                      | \$2,290,083              | \$ 58,288              | \$5,226                | \$7,329                        | \$ 1,484             | \$53,062               | \$81,922                       | \$ 71,060 | \$ 719 |  |

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There were no Troubled Debt Restructurings ("TDR") during the three months ended March 31, 2012. The following is an analysis of loans classified as TDR during the three months ended March 31, 2011:

|  | Number of TDR<br>Modifications | Pre-Modification<br>Outstanding<br>Recorded<br>Investment | Post-Modification<br>Outstanding<br>Recorded<br>Investment |
|--|--------------------------------|---|--|
|  | (dollars in thousands)         |   |  |
| Real estate construction: One-to-four family residential |                                |   |  |
| Residential construction                                 | 1                              | 36  | 36   |
| Total  | 1                              | \$36  | \$36   |

The Company's loans classified as TDR are loans that have been modified or the borrower has been granted special concessions due to financial difficulties, that if not for the challenges of the borrower, the Company would not otherwise consider. The Company had commitments to lend \$9.5 million and \$535 thousand of additional funds on loans classified as TDR as of March 31, 2012 and December 31, 2011, respectively. The TDR modifications or concessions are made to increase the likelihood these borrowers with financial difficulties will be able to satisfy their debt obligations as amended. Credit losses for loans classified as TDR are measured the same as impaired loans. For impaired loans, an allowance is established when the collateral value (or discounted cash flows or observable market price) of the impaired loan is lower than the recorded investment of that loan. The Company did not have any loans modified as TDR within the past twelve months that have defaulted during the three months ended March 31, 2012.

#### 5. Allowance for Noncovered Loan and Lease Losses and Unfunded Commitments and Letters of Credit

We maintain an allowance for loan and lease losses ("ALLL") to absorb losses inherent in the loan portfolio. The size of the ALLL is determined through quarterly assessments of the probable estimated losses in the loan portfolio. Our methodology for making such assessments and determining the adequacy of the ALLL includes the following key elements:

1. General valuation allowance consistent with the Contingencies topic of the FASB Accounting Standards Codification ("ASC").
2. Classified loss reserves on specific relationships. Specific allowances for identified problem loans are determined in accordance with the Receivables topic of the FASB ASC.  
The unallocated allowance provides for other factors inherent in our loan portfolio that may not have been contemplated in the general and specific components of the allowance. This unallocated amount generally
3. comprises less than 5% of the allowance. The unallocated amount is reviewed quarterly based on trends in credit losses, the results of credit reviews and overall economic trends.

The general valuation allowance is systematically calculated quarterly using quantitative and qualitative information about specific loan classes. The minimum required level an entity develops a methodology to determine its allowance for loan and lease losses is by general categories of loans, such as commercial business, real estate, and consumer. However, the Company's methodology in determining its allowance for loan and lease losses is prepared in a more detailed manner at the loan class level, utilizing specific categories such as commercial business secured, commercial business unsecured, real estate commercial land, and real estate income property multifamily. The quantitative information uses historical losses from a specific loan class and incorporates the loan's risk rating migration from origination to the point of loss.

A loan's risk rating is primarily determined based upon the borrower's ability to fulfill its debt obligation from a cash flow perspective. In the event there is financial deterioration of the borrower, the borrower's other sources of income or repayment are also considered, including recent appraisal values for collateral dependent loans. The qualitative information takes into account general economic and business conditions affecting our market place, seasoning of the loan portfolio, duration of the business cycle, etc. to ensure our methodologies reflect the current economic environment and other factors as using historical loss information exclusively may not give an accurate estimate of inherent losses within the Company's loan portfolio.





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When a loan is deemed to be impaired, the Company has to determine if a specific valuation allowance is required for that loan. The specific valuation allowance is a reserve, calculated at the individual loan level, for each loan determined to be both, impaired and containing a value less than its recorded investment. The Company measures the impairment based on the discounted expected future cash flows, observable market price, or the fair value of the collateral less selling costs if the loan is collateral dependent or if foreclosure is probable. The specific reserve for each loan is equal to the difference between the recorded investment in the loan and its determined impairment value. The ALLL is increased by provisions for loan and lease losses (“provision”) charged to expense, and is reduced by loans charged off, net of recoveries. While the Company’s management believes the best information available is used to determine the ALLL, changes in market conditions could result in adjustments to the ALLL, affecting net income, if circumstances differ from the assumptions used in determining the ALLL.

We have used the same methodology for ALLL calculations during the three months ended March 31, 2012 and 2011. Adjustments to the percentages of the ALLL allocated to loan categories are made based on trends with respect to delinquencies and problem loans within each class of loans. The Company reviews the ALLL quantitative and qualitative methodology on a quarterly basis and makes adjustments when appropriate. The Company continues to strive towards maintaining a conservative approach to credit quality and will continue to prudently adjust our ALLL as necessary in order to maintain adequate reserves. The Company carefully monitors the loan portfolio and continues to emphasize the importance of credit quality while continuously strengthening loan monitoring systems and controls.

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The following table shows a detailed analysis of the allowance for loan and lease losses for noncovered loans for the three months ended March 31, 2012 and 2011:

|                                      | Beginning<br>Balance<br>(in thousands) | Charge-offs | Recoveries | Provision | Ending<br>Balance | Specific<br>Reserve | General<br>Allocation |
|--------------------------------------|--|-------------|------------|-----------|-------------------|---------------------|-----------------------|
| Three months ended March 31, 2012    |  |             |            |           |                   |                     |                       |
| Commercial business                  |  |             |            |           |                   |                     |                       |
| Secured                              | \$24,745                               | \$(2,354)   | \$614      | \$2,537   | \$25,542          | \$451               | \$25,091              |
| Unsecured                            | 689                                    | (5)         | 44         | 58        | 786               | 141                 | 645                   |
| Real estate:                         |  |             |            |           |                   |                     |                       |
| One-to-four family residential       | 654                                    | (116)       | 43         | 108       | 689               | 72                  | 617                   |
| Commercial & multifamily residential |  |             |            |           |                   |                     |                       |
| Commercial land                      | 488                                    | (305)       | —          | 510       | 693               | —                   | 693                   |
| Income property multifamily          | 9,551                                  | (2,008)     | 18         | 2,688     | 10,249            | 1,087               | 9,162                 |
| Owner occupied                       | 9,606                                  | (365)       | 53         | (739)     | 8,555             | 16                  | 8,539                 |
| Real estate construction:            |  |             |            |           |                   |                     |                       |
| One-to-four family residential       |  |             |            |           |                   |                     |                       |
| Land and acquisition                 | 2,331                                  | (204)       | 47         | (503)     | 1,671             | —                   | 1,671                 |
| Residential construction             | 864                                    | —           | —          | 138       | 1,002             | 18                  | 984                   |
| Commercial & multifamily residential |  |             |            |           |                   |                     |                       |
| Income property multifamily          | 665                                    | —           | —          | (442)     | 223               | —                   | 223                   |
| Owner occupied                       | 35                                     | —           | —          | 9         | 44                | —                   | 44                    |
| Consumer                             | 2,719                                  | (1,093)     | 373        | 130       | 2,129             | —                   | 2,129                 |
| Unallocated                          | 694                                    | —           | —          | 6         | 700               | —                   | 700                   |
| Total                                | \$53,041                               | \$(6,450)   | \$1,192    | \$4,500   | \$52,283          | \$1,785             | \$50,498              |
|                                      | Beginning<br>Balance<br>(in thousands) | Charge-offs | Recoveries | Provision | Ending<br>Balance | Specific<br>Reserve | General<br>Allocation |
| Three months ended March 31, 2011    |  |             |            |           |                   |                     |                       |
| Commercial business                  |  |             |            |           |                   |                     |                       |
| Secured                              | \$21,811                               | \$(3,287)   | \$96       | \$3,687   | \$22,307          | \$247               | \$22,060              |
| Unsecured                            | 738                                    | (84)        | 9          | (45)      | 618               | 73                  | 545                   |
| Real estate:                         |  |             |            |           |                   |                     |                       |
| One-to-four family residential       | 1,100                                  | (448)       | —          | 448       | 1,100             | 1                   | 1,099                 |
| Commercial & multifamily residential |  |             |            |           |                   |                     |                       |
| Commercial land                      | 634                                    | —           | —          | (79)      | 555               | 58                  | 497                   |
| Income property multifamily          | 15,210                                 | (365)       | 42         | (2,591)   | 12,296            | 51                  | 12,245                |
| Owner occupied                       | 9,692                                  | —           | 31         | 689       | 10,412            | —                   | 10,412                |
| Real estate construction:            |  |             |            |           |                   |                     |                       |
| One-to-four family residential       |  |             |            |           |                   |                     |                       |
| Land and acquisition                 | 3,769                                  | (768)       | 1,068      | (773)     | 3,296             | 355                 | 2,941                 |
| Residential construction             | 2,292                                  | (659)       | 36         | 449       | 2,118             | 34                  | 2,084                 |
| Commercial & multifamily residential |  |             |            |           |                   |                     |                       |

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|                             |          |          |           |        |          |       |          |
|-----------------------------|----------|----------|-----------|--------|----------|-------|----------|
| Income property multifamily | 274      | (487     | ) —       | 340    | 127      | —     | 127      |
| Owner occupied              | 70       | —        | —         | (2     | ) 68     | —     | 68       |
| Consumer                    | 2,120    | (925     | ) 63      | 1,160  | 2,418    | —     | 2,418    |
| Unallocated                 | 3,283    | —        | —         | (3,283 | ) —      | —     | —        |
| Total                       | \$60,993 | \$(7,023 | ) \$1,345 | \$—    | \$55,315 | \$819 | \$54,496 |

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Changes in the allowance for unfunded commitments and letters of credit are summarized as follows:

|   | Three Months Ended<br>March 31, |         |
|---|---------------------------------|---------|
|   | 2012                            | 2011    |
|   | (in thousands)                  |         |
| Beginning balance   | \$1,535                         | \$1,165 |
| Net changes in the allowance for unfunded commitments and letters of credit | 130                             | 495     |
| Ending balance  | \$1,665                         | \$1,660 |

**Risk Elements**

The extension of credit in the form of loans to individuals and businesses is one of our principal commerce activities. Our policies and applicable laws and regulations require risk analysis as well as ongoing portfolio and credit management. We manage our credit risk through lending limit constraints, credit review, approval policies and extensive, ongoing internal monitoring. We also manage credit risk through diversification of the loan portfolio by type of loan, type of industry, type of borrower and by limiting the aggregation of debt to a single borrower.

The monitoring process for the loan portfolio includes periodic reviews of individual loans with risk ratings assigned to each loan. Based on the analysis, loans are given a risk rating of 1-10 based on the following criteria:

• ratings of 1-3 indicate minimal to low credit risk,

• ratings of 4-5 indicate an average credit risk with adequate repayment capacity when prolonged periods of adversity do not exist,

• rating of 6 indicate higher than average risk requiring greater than routine attention by bank personnel due to conditions affecting the borrower, the borrower's industry or economic environment,

• rating of 7 indicate potential weaknesses that, if left uncorrected, may result in deterioration of the repayment prospects for the asset or in the Company's credit position at some future date,

• rating of 8 indicates a loss is possible if loan weaknesses are not corrected,

• rating of 9 indicates loss is highly probable; however, the amount of loss has not yet been determined,

• and a rating of 10 indicates the loan is uncollectable, and when identified is charged-off.

Loans with a risk rating of 1-6 are considered Pass loans and loans with risk ratings of 7, 8, 9 and 10 are considered Special Mention, Substandard, Doubtful and Loss, respectively. Loans with a risk rating of Substandard or worse are reported as classified loans in our allowance for loan and lease losses analysis. We review these loans to assess the ability of our borrowers to service all interest and principal obligations and, as a result, the risk rating may be adjusted accordingly. Risk ratings are reviewed and updated whenever appropriate, with more periodic reviews as the risk and dollar value of loss on the loan increases. In the event full collection of principal and interest is not reasonably assured, the loan is appropriately downgraded and, if warranted, placed on non-accrual status even though the loan may be current as to principal and interest payments. Additionally, we assess whether an impairment of a loan warrants specific reserves or a write-down of the loan.

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The following is an analysis of the credit quality of our noncovered loan portfolio as of March 31, 2012 and December 31, 2011:

|   | March 31, 2012               |                                      | December 31, 2011            |                                      |
|---|------------------------------|--------------------------------------|------------------------------|--------------------------------------|
|   | Weighted-Average Risk Rating | Recorded Investment Noncovered Loans | Weighted-Average Risk Rating | Recorded Investment Noncovered Loans |
|   | (dollars in thousands)       |                                      |                              |                                      |
| Commercial business                           |                              |                                      |                              |                                      |
| Secured                                       | 4.92                         | \$ 1,028,402                         | 4.89                         | \$981,417                            |
| Unsecured                                     | 4.26                         | 47,265                               | 4.25                         | 47,406                               |
| Real estate:                                  |                              |                                      |                              |                                      |
| One-to-four family residential                | 4.76                         | 58,876                               | 4.81                         | 64,063                               |
| Commercial & multifamily residential          |                              |                                      |                              |                                      |
| Commercial land                               | 5.11                         | 45,380                               | 5.22                         | 50,681                               |
| Income property multifamily                   | 4.00                         | 558,570                              | 4.94                         | 533,993                              |
| Owner occupied                                | 5.09                         | 380,196                              | 5.05                         | 404,789                              |
| Real estate construction:                     |                              |                                      |                              |                                      |
| One-to-four family residential                |                              |                                      |                              |                                      |
| Land and acquisition                          | 6.29                         | 23,384                               | 6.43                         | 25,201                               |
| Residential construction                      | 5.80                         | 24,480                               | 5.94                         | 23,931                               |
| Commercial & multifamily residential          |                              |                                      |                              |                                      |
| Income property multifamily                   | 5.06                         | 19,235                               | 5.49                         | 20,877                               |
| Owner occupied                                | 4.60                         | 16,008                               | 4.55                         | 12,790                               |
| Consumer                                      | 4.22                         | 170,022                              | 4.24                         | 183,223                              |
| Total recorded investment of noncovered loans |                              | \$2,371,818                          |                              | \$2,348,371                          |

## 6. Changes in Noncovered Other Real Estate Owned

The following table sets forth activity in noncovered OREO for the three months ended March 31, 2012 and 2011:

|   | Three Months Ended March 31, |          |
|---|------------------------------|----------|
|   | 2012                         | 2011     |
|   | (in thousands)               |          |
| Noncovered OREO:  |                              |          |
| Balance, beginning of period                                    | \$22,893                     | \$30,991 |
| Transfers in, net of write-downs (\$118 and \$91, respectively) | 3,803                        | 2,042    |
| OREO improvements   | 11                           | 251      |
| Additional OREO write-downs                                     | (1,722)                      | (1,910)  |
| Proceeds from sale of OREO property                             | (7,829)                      | (5,372)  |
| Gain (loss) on sale of OREO                                     | (412)                        | 79       |
| Total noncovered OREO, end of period                            | \$16,744                     | \$26,081 |

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## 7. Covered Assets and FDIC Loss-sharing Asset

## Covered Assets

Covered assets consist of loans and OREO acquired in FDIC assisted acquisitions during 2010 and 2011, for which the Bank entered into loss-sharing agreements, whereby the FDIC will cover a substantial portion of any future losses on loans (and related unfunded loan commitments), OREO and certain accrued interest on loans. Under the terms of the loss-sharing agreements, the FDIC will absorb 80% of losses and share in 80% of loss recoveries up to specified amounts and, with respect to loss-sharing agreements for two acquisitions completed in 2010, will absorb 95% of losses and share in 95% of loss recoveries thereafter. The loss-sharing provisions of the agreements for commercial and single-family mortgage loans are in effect for five and ten years, respectively, from the acquisition dates and the loss recovery provisions are in effect for eight and ten years, respectively, from the acquisition dates.

Ten years and forty-five days after the acquisition dates, the Bank shall pay to the FDIC a clawback in the event the losses from the acquisitions fail to reach stated levels. This clawback shall be in the amount of 50% of the excess, if any, of 20% of the stated threshold amounts, less the sum of 25% of the asset premium (discount), 20% or 25% of the cumulative loss-sharing payments (depending on the particular agreement), and the cumulative servicing amount. As of March 31, 2012, the net present value of the Bank's estimated clawback liability is \$3.6 million, which is included in other liabilities on the consolidated balance sheets.

The following is an analysis of our covered loans, net of related allowance for losses on covered loans as of March 31, 2012 and December 31, 2011:

|  | March 31, 2012         |  |                                 | December 31, 2011 |  |                                 |
|--|------------------------|--|---------------------------------|-------------------|--|---------------------------------|
|  | Covered<br>Loans       | Weighted-<br>Average<br>Risk<br>Rating | Allowance<br>for Loan<br>Losses | Covered<br>Loans  | Weighted-<br>Average<br>Risk<br>Rating | Allowance<br>for Loan<br>Losses |
|  | (dollars in thousands) |  |                                 |                   |  |                                 |
| Commercial business  | \$175,623              | 6.00                                   | \$6,320                         | \$195,737         | 6.05                                   | \$977                           |
| Real estate:   |                        |  |                                 |                   |  |                                 |
| One-to-four family residential   | 74,733                 | 5.35                                   | 2,947                           | 79,328            | 5.32                                   | 678                             |
| Commercial and multifamily residential                                     | 299,202                | 5.57                                   | 6,840                           | 311,308           | 5.65                                   | 2,683                           |
| Total real estate  | 373,935                |  | 9,787                           | 390,636           |  | 3,361                           |
| Real estate construction:  |                        |  |                                 |                   |  |                                 |
| One-to-four family residential   | 44,335                 | 7.25                                   | 1,604                           | 54,402            | 7.32                                   | 136                             |
| Commercial and multifamily residential                                     | 21,330                 | 7.04                                   | 711                             | 23,661            | 7.32                                   | 86                              |
| Total real estate construction   | 65,665                 |  | 2,315                           | 78,063            |  | 222                             |
| Consumer   | 51,661                 | 4.71                                   | 2,082                           | 56,877            | 4.84                                   | 384                             |
| Subtotal of covered loans  | 666,884                |  | \$20,504                        | 721,313           |  | \$4,944                         |
| Less:  |                        |  |                                 |                   |  |                                 |
| Valuation discount resulting from<br>acquisition accounting                | 144,767                |  |                                 | 184,440           |  |                                 |
| Allowance for loan losses  | 20,504                 |  |                                 | 4,944             |  |                                 |
| Covered loans, net of valuation discounts<br>and allowance for loan losses | \$501,613              |  |                                 | \$531,929         |  |                                 |

Certain acquired loans are accounted for under ASC 310-30 and initially measured at fair value based on expected future cash flows over the life of the loans. Acquired loans that have common risk characteristics are aggregated into pools. The Company re-measures contractual and expected cash flows, at the pool-level, on a quarterly basis. Contractual cash flows are calculated based upon the loan pool terms after applying a prepayment factor. Calculation of the applied prepayment factor for contractual cash flows is the same as described below for expected cash flows.

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Inputs to the determination of expected cash flows include cumulative default and prepayment data as well as loss severity and recovery lag information. Cumulative default and prepayment data are calculated via a transition matrix. The transition matrix is a matrix of probability values that specifies the probability of a loan pool transitioning into a particular delinquency state (e.g. 0-30 days past due, 31 to 60 days, etc.) given its delinquency state at the re-measurement date. Loss severity factors are based upon actual charge-off data within the loan pools and recovery lags are based upon experience with the collateral within the loan pools.

Acquired loans are also subject to the Company's internal and external credit review and are risk rated using the same criteria as loans originated by the Company. However, risk ratings are not a clear indicator of losses on acquired loans as a majority of the losses are recoverable from the FDIC under the loss-sharing agreements.

Draws on acquired loans, advanced subsequent to the loan acquisition date, are accounted for under ASC 450-20 and those amounts are also subject to the Company's internal and external credit review. An allowance for loan losses is estimated in a similar manner as the originated loan portfolio, and a provision for loan losses is charged to earnings as necessary.

The excess of cash flows expected to be collected over the initial fair value of acquired loans is referred to as the accretible yield and is accreted into interest income over the estimated life of the acquired loans using the effective yield method. Other adjustments to the accretible yield include changes in the estimated remaining life of the acquired loans, changes in expected cash flows and changes of indices for acquired loans with variable interest rates.

The following table shows the changes in accretible yield for acquired loans for the three months ended March 31, 2012 and 2011:

|  | Three Months Ended March 31, |           |
|--|------------------------------|-----------|
|  | 2012                         | 2011      |
|  | (in thousands)               |           |
| Balance at beginning of period                       | \$259,669                    | \$256,572 |
| Accretion  | (27,658)                     | (21,303)  |
| Disposals  | (1,799)                      | (3,159)   |
| Reclassifications from (to) nonaccretible difference | 9,465                        | (14,759)  |
| Balance at end of period                             | \$239,677                    | \$217,351 |

During the three months ended March 31, 2012, the Company recorded a provision expense for losses on covered loans of \$15.7 million. Of this amount, \$16.1 million was impairment expense calculated in accordance with ASC 310-30 and \$400 thousand was a negative provision to adjust the allowance for loss calculated under ASC 450-20 for draws on acquired loans. The impact to earnings of the \$15.7 million of provision expense for covered loans was partially offset through noninterest income by a \$12.5 million increase in the FDIC loss-sharing asset.

The changes in the ALLL for covered loans for the three months ended March 31, 2012 and 2011 are summarized as follows:

|                              | Three Months Ended March 31, |         |
|------------------------------|------------------------------|---------|
|                              | 2012                         | 2011    |
|                              | (in thousands)               |         |
| Beginning balance            | \$4,944                      | \$6,055 |
| Loans charged off            | (562)                        | —       |
| Recoveries                   | 437                          | —       |
| Provision charged to expense | 15,685                       | (422)   |
| Ending balance               | \$20,504                     | \$5,633 |

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The following table sets forth activity in covered OREO at carrying value for the three months ended March 31, 2012 and 2011:

|                                     | Three Months Ended March 31, |          |
|-------------------------------------|------------------------------|----------|
|                                     | 2012                         | 2011     |
|                                     | (in thousands)               |          |
| Covered OREO:                       |                              |          |
| Balance, beginning of period        | \$28,126                     | \$14,443 |
| Transfers in                        | 2,468                        | 3,425    |
| Additional OREO write-downs         | (1,505)                      | (15)     |
| Proceeds from sale of OREO property | (8,025)                      | (6,959)  |
| Gain on sale of OREO                | 3,366                        | 2,633    |
| Total covered OREO, end of period   | \$24,430                     | \$13,527 |

The covered OREO is covered by loss-sharing agreements with the FDIC in which the FDIC will assume 80% of additional write-downs and losses on covered OREO sales, or 95%, if applicable, of additional write-downs and losses on covered OREO sales if the minimum loss share thresholds are met.

**FDIC Loss-sharing Asset**

At March 31, 2012, the FDIC loss-sharing asset is comprised of a \$135.6 million FDIC indemnification asset and a \$23.5 million FDIC receivable. The indemnification represents the cash flows the Company expects to collect from the FDIC under the loss-sharing agreements and the FDIC receivable represents the reimbursable amounts from the FDIC that have not yet been received.

For covered loans, the Company remeasures contractual and expected cash flows on a quarterly basis. When the quarterly re-measurement process results in a decrease in expected cash flows due to an increase in expected credit losses, impairment is recorded. As a result of this impairment, the indemnification asset is increased to reflect anticipated future cash to be received from the FDIC. Consistent with the loss-sharing agreements between the Company and the FDIC, the amount of the increase to the indemnification asset is measured as 80% of the resulting impairment.

Alternatively, when the quarterly re-measurement results in an increase in expected future cash flows due to a decrease in expected credit losses, the nonaccretable difference decreases and the effective yield of the related loan portfolio is increased. As a result of the improved expected cash flows, the indemnification asset would be reduced first by the amount of any impairment previously recorded and, second, by increased amortization over the remaining life of the related loan pool.

The following table shows a detailed analysis of the FDIC loss-sharing asset for the three months ended March 31, 2012 and 2011:

|                                     | Three Months Ended March 31, |           |
|-------------------------------------|------------------------------|-----------|
|                                     | 2012                         | 2011      |
|                                     | (in thousands)               |           |
| Balance at beginning of period      | \$175,071                    | \$205,991 |
| Adjustments not reflected in income |                              |           |
| Cash received from the FDIC         | (14,804)                     | —         |
| FDIC reimbursable losses, net       | 462                          | 1,836     |
| Adjustments reflected in income     |                              |           |
| Amortization, net                   | (13,873)                     | (13,569)  |
| Impairment                          | 12,548                       | (338)     |
| Sale of other real estate           | (2,067)                      | (867)     |
| Other                               | 1,724                        | —         |
| Balance at end of period            | \$159,061                    | \$193,053 |





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## 8. Goodwill and Intangible Assets

In accordance with the Intangibles – Goodwill and Other topic of the FASB ASC, goodwill is not amortized but is reviewed for potential impairment at the reporting unit level. Management analyzes its goodwill for impairment during the third quarter on an annual basis and between annual tests in certain circumstances such as material adverse changes in legal, business, regulatory and economic factors. An impairment loss is recorded to the extent that the carrying amount of goodwill exceeds its implied fair value.

The core deposit intangible (“CDI”) is evaluated for impairment if events and circumstances indicate a possible impairment. The CDI is amortized on an accelerated basis over an estimated life of approximately 10 years.

The following table sets forth activity for goodwill and intangible assets for the period:

|  | Three Months Ended March 31, |            |
|--|------------------------------|------------|
|  | 2012                         | 2011       |
|  | (in thousands)               |            |
| Total goodwill   | \$ 115,554                   | \$ 109,639 |
| Core deposit intangible:                                   |                              |            |
| Gross core deposit intangible balance, beginning of period | 32,441                       | 26,651     |
| Accumulated amortization, beginning of period              | (12,275)                     | (7,955)    |
| Core deposit intangible, net, beginning of period          | 20,166                       | 18,696     |
| CDI current period amortization                            | (1,150)                      | (984)      |
| Total core deposit intangible, end of period               | 19,016                       | 17,712     |
| Total goodwill and intangible assets, end of period        | \$ 134,570                   | \$ 127,351 |

The following table provides the estimated future amortization expense of core deposit intangibles for the remaining nine months ending December 31, 2012 and the succeeding four years:

| Year ending December 31, | Amount<br>(in thousands) |
|--------------------------|--------------------------|
| 2012                     | \$3,295                  |
| 2013                     | 3,964                    |
| 2014                     | 3,397                    |
| 2015                     | 2,645                    |
| 2016                     | 2,184                    |

## 9. Shareholders' Equity

On January 26, 2012 the Company declared a quarterly cash dividend of \$0.08 per share and a special, one-time cash dividend of \$0.29 per share, both payable on February 22, 2012 to shareholders of record at the close of business February 8, 2012. The payment of cash dividends is subject to Federal regulatory requirements for capital levels and other restrictions. In addition, the cash dividends paid by Columbia Bank to the Company are subject to both Federal and State regulatory requirements. Subsequent to quarter end, on April 25, the Company declared a quarterly cash dividend of \$0.08 per share and a special one-time cash dividend of \$0.14 per share, payable on May 23, 2012 to shareholders of record at the close of business May 9, 2012.

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## 10. Derivatives and Hedging Activities

The Company periodically enters into certain commercial loan interest rate swap agreements in order to provide commercial loan customers the ability to convert from variable to fixed interest rates. Under these agreements, the Company enters into a variable-rate loan agreement with a customer in addition to a swap agreement. This swap agreement effectively converts the customer's variable rate loan into a fixed rate. The Company then enters into a corresponding swap agreement with a third party in order to offset its exposure on the variable and fixed components of the customer agreement. As the interest rate swap agreements with the customers and third parties are not designated as hedges under the Derivatives and Hedging topic of the FASB ASC, the instruments are marked to market in earnings. The notional amount of open interest rate swap agreements at March 31, 2012 and 2011 was \$171.3 million and \$160.3 million, respectively.

The following table presents the fair value of derivative instruments at March 31, 2012 and 2011:

| As of March 31,                                   | Asset Derivatives      |            |                        |            | Liability Derivatives  |            |                        |            |
|---|------------------------|------------|------------------------|------------|------------------------|------------|------------------------|------------|
|   | 2012                   |            | 2011                   |            | 2012                   |            | 2011                   |            |
|   | Balance Sheet Location | Fair Value | Balance Sheet Location | Fair Value | Balance Sheet Location | Fair Value | Balance Sheet Location | Fair Value |
|   | (in thousands)         |            |                        |            |                        |            |                        |            |
| Derivatives not designated as hedging instruments |                        |            |                        |            |                        |            |                        |            |
| Interest rate contracts                           | Other assets           | \$ 14,950  | Other assets           | \$ 9,050   | Other liabilities      | \$ 14,950  | Other liabilities      | \$ 9,050   |

## 11. Fair Value Accounting and Measurement

The Fair Value Measurements and Disclosures topic of the FASB ASC defines fair value, establishes a consistent framework for measuring fair value and expands disclosure requirements about fair value. We hold fixed and variable rate interest-bearing securities, investments in marketable equity securities and certain other financial instruments, which are carried at fair value. Fair value is determined based upon quoted prices when available or through the use of alternative approaches, such as matrix or model pricing, when market quotes are not readily accessible or available. The valuation techniques are based upon observable and unobservable inputs. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect our own market assumptions. These two types of inputs create the following fair value hierarchy:

Level 1 – Quoted prices for identical instruments in active markets that are accessible at the measurement date.

Level 2 – Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model derived valuations whose inputs are observable or whose significant value drivers are observable.

Level 3 – Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable.

Fair values are determined as follows:

Securities at fair value are priced using a combination of market activity, industry recognized information sources, yield curves, discounted cash flow models and other factors. These fair value calculations are considered a Level 2 input method under the provisions of the Fair Value Measurements and Disclosures topic of the FASB ASC.

Interest rate contract positions are valued in models, which use as their basis, readily observable market parameters and are classified within Level 2 of the valuation hierarchy.

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The following table sets forth the Company's financial assets and liabilities that were accounted for at fair value on a recurring basis at March 31, 2012 and December 31, 2011 by level within the fair value hierarchy. Financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement:

|   | Fair value at<br>March 31, 2012<br>(in thousands)    | Fair Value Measurements at Reporting Date Using<br>Level 1 | Level 2            | Level 3    |
|---|--|--|--------------------|------------|
| <b>Assets</b>   |  |  |                    |            |
| <b>Securities available for sale</b>  |  |  |                    |            |
| U.S. government agency and government-sponsored enterprise mortgage-back securities and collateralized mortgage obligations | \$669,584  | \$—  | \$669,584          | \$—        |
| State and municipal debt securities   | 283,552  | —  | 283,552            | —          |
| U.S. government agency and government-sponsored enterprise securities   | 42,752   | —  | 42,752             | —          |
| Other securities  | 3,325  | —  | 3,325              | —          |
| <b>Total securities available for sale</b>  | <b>\$999,213</b>                                     | <b>\$—</b>   | <b>\$999,213</b>   | <b>\$—</b> |
| Other assets (Interest rate contracts)  | \$14,950   | \$—  | \$14,950           | \$—        |
| <b>Liabilities</b>  |  |  |                    |            |
| Other liabilities (Interest rate contracts)   | \$14,950   | \$—  | \$14,950           | \$—        |
|   | Fair value at<br>December 31, 2011<br>(in thousands) | Fair Value Measurements at Reporting Date Using<br>Level 1 | Level 2            | Level 3    |
| <b>Assets</b>   |  |  |                    |            |
| <b>Securities available for sale</b>  |  |  |                    |            |
| U.S. government agency and government-sponsored enterprise mortgage-back securities and collateralized mortgage obligations | \$695,954  | \$—  | \$695,954          | \$—        |
| State and municipal debt securities   | 285,763  | —  | 285,763            | —          |
| U.S. government agency and government-sponsored enterprise securities   | 43,063   | —  | 43,063             | —          |
| Other securities  | 3,330  | —  | 3,330              | —          |
| <b>Total securities available for sale</b>  | <b>\$1,028,110</b>                                   | <b>\$—</b>   | <b>\$1,028,110</b> | <b>\$—</b> |
| Other assets (Interest rate contracts)  | \$16,302   | \$—  | \$16,302           | \$—        |
| <b>Liabilities</b>  |  |  |                    |            |
| Other liabilities (Interest rate contracts)   | \$16,302   | \$—  | \$16,302           | \$—        |

There were no transfers between Level 1 and Level 2 of the valuation hierarchy during the three month period ended March 31, 2012.

Certain assets and liabilities are measured at fair value on a nonrecurring basis after initial recognition such as loans measured for impairment and OREO. The following methods were used to estimate the fair value of each such class of financial instrument:

**Impaired loans**—A loan is considered to be impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due (both interest and principal) according to the contractual terms of the loan agreement. Impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate, a loan's observable market price, or the fair market value of the collateral if the loan is collateral-dependent loan. Generally, the Company utilizes the fair market value of the collateral to measure impairment.



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Other real estate owned and Other personal property owned—OREO and OPPO are real and personal property that the Bank has taken ownership of in partial or full satisfaction of a loan or loans. OREO and OPPO is recorded at the lower of the carrying amount of the loan or fair value less estimated costs to sell. This amount becomes the property's new basis. Any write-downs based on the property fair value less estimated cost to sell at the date of acquisition are charged to the allowance for loan and lease losses. Management periodically reviews OREO and OPPO in an effort to ensure the property is carried at the lower of its new basis or fair value, net of estimated costs to sell. Any write-downs subsequent to acquisition are charged to earnings.

The following table sets forth the Company's assets that were measured using fair value estimates on a nonrecurring basis at March 31, 2012 and 2011.

|                 | Fair Value Measurements at Reporting Date Using   |         |         |           | Losses During the<br>Three Months Ended<br>March 31, 2012 |
|-----------------|---|---------|---------|-----------|---|
|                 | Fair value at<br>March 31, 2012<br>(in thousands) | Level 1 | Level 2 | Level 3   |   |
| Impaired loans  | \$12,416  | \$ —    | \$ —    | \$ 12,416 | \$ 2,881  |
| Noncovered OREO | 3,510   | —       | —       | 3,510     | 1,730   |
| Covered OREO    | 1,917   | —       | —       | 1,917     | 767   |
| Noncovered OPPO | 2,334   | —       | —       | 2,334     | 1,950   |
|                 | \$20,177  | \$ —    | \$ —    | \$ 20,177 | \$ 7,328  |
|                 | Fair Value Measurements at Reporting Date Using   |         |         |           | Losses During the<br>Three Months Ended<br>March 31, 2011 |
|                 | Fair value at<br>March 31, 2011<br>(in thousands) | Level 1 | Level 2 | Level 3   |   |
| Impaired loans  | \$31,712  | \$ —    | \$ —    | \$ 31,712 | \$ 4,908  |
| Noncovered OREO | 4,490   | —       | —       | 4,490     | 2,001   |
| Covered OREO    | 31  | —       | —       | 31        | 14  |
| Noncovered OPPO | 2,420   | —       | —       | 2,420     | 185   |
|                 | \$38,653  | \$ —    | \$ —    | \$ 38,653 | \$ 7,108  |

The losses on impaired loans disclosed above represent the amount of the specific reserve and/or charge-offs during the period applicable to loans held at period end. The amount of the specific reserve is included in the allowance for loan and lease losses. The losses on OREO and OPPO disclosed above represent the write-downs taken at foreclosure that were charged to the allowance for loan and lease losses, as well as subsequent write-downs from updated appraisals that were charged to earnings.

## Quantitative information about Level 3 fair value measurements

The range and weighted-average of the significant unobservable inputs used to fair value our Level 3 nonrecurring assets during the first quarter of 2012, along with the valuation techniques used, are shown in the following table:

|                 | Fair value at<br>March 31, 2012<br>(dollars in thousands) | Valuation<br>Technique | Unobservable Input            | Range (Weighted<br>Average) (1) |
|-----------------|---|------------------------|-------------------------------|---------------------------------|
| Impaired loans  | \$12,416  | Market comparable      | Adjustment to Appraisal Value | 0% - 37% (12%)                  |
| Noncovered OREO | 3,510   | Market comparable      | Adjustment to Appraisal Value | N/A (2)                         |
| Covered OREO    | 1,917   | Market comparable      | Adjustment to Appraisal Value | 0% - 23% (3%)                   |
| Noncovered OPPO | 2,334   | Market comparable      | Adjustment to Appraisal Value | N/A (2)                         |

(1) Discount to appraisal value.

(2) Quantitative disclosures are not provided for noncovered OREO and noncovered OPPO because there were no adjustments made to the appraisal value during the current period.



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## Fair value of financial instruments

Because broadly traded markets do not exist for most of the Company's financial instruments, the fair value calculations attempt to incorporate the effect of current market conditions at a specific time. These determinations are subjective in nature, involve uncertainties and matters of significant judgment and do not include tax ramifications; therefore, the results cannot be determined with precision, substantiated by comparison to independent markets and may not be realized in an actual sale or immediate settlement of the instruments. There may be inherent weaknesses in any calculation technique, and changes in the underlying assumptions used, including discount rates and estimates of future cash flows, could significantly affect the results. For all of these reasons, the aggregation of the fair value calculations presented herein do not represent, and should not be construed to represent, the underlying value of the Company.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

Cash and due from banks and interest-earning deposits with banks—The fair value of financial instruments that are short-term or reprice frequently and that have little or no risk are considered to have a fair value that approximates carrying value (Level 1).

Securities available for sale—Securities at fair value are priced using a combination of market activity, industry recognized information sources, yield curves, discounted cash flow models and other factors (Level 2).

Federal Home Loan Bank stock—The fair value is based upon the par value of the stock which equates to its carrying value (Level 2).

Loans—Loans are not recorded at fair value on a recurring basis. Nonrecurring fair value adjustments are periodically recorded on impaired loans that are measured for impairment based on the fair value of collateral. For most performing loans, fair value is estimated using expected duration and lending rates that would have been offered on March 31, 2012 for loans which mirror the attributes of the loans with similar rate structures and average maturities. The fair values resulting from these calculations are reduced by an amount representing the change in estimated fair value attributable to changes in borrowers' credit quality since the loans were originated. For nonperforming loans, fair value is estimated by applying a valuation discount based upon loan sales data from the FDIC. For covered loans, fair value is estimated by discounting the expected future cash flows using a lending rate that would have been offered on March 31, 2012 (Level 3).

FDIC loss-sharing asset —The fair value of the FDIC loss-sharing asset is estimated based on discounting the expected future cash flows using an estimated market rate (Level 3).

Interest rate contracts—Interest rate swap positions are valued in models, which use as their basis, readily observable market parameters (Level 2).

Deposits—For deposits with no contractual maturity, the fair value is equal to the carrying value (Level 1). The fair value of fixed maturity deposits is based on discounted cash flows using the difference between the deposit rate and current market rates for deposits of similar remaining maturities (Level 2).

FHLB and FRB borrowings—The fair value of Federal Home Loan Bank of Seattle (the "FHLB") advances and Federal Reserve Bank of San Francisco (the "FRB") borrowings are estimated based on discounting the future cash flows using the market rate currently offered (Level 2).

Repurchase Agreements—The fair value of securities sold under agreement to repurchase is estimated based on discounting the future cash flows using the market rate currently offered (Level 2).

Other Financial Instruments—The majority of our commitments to extend credit and standby letters of credit carry current market interest rates if converted to loans, as such, carrying value is assumed to equal fair value.



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The following table summarizes carrying amounts and estimated fair values of selected financial instruments as well as assumptions used by the Company in estimating fair value:

|   | March 31,<br>2012  |               |             |           |           | December 31,<br>2011 |               |
|---|--------------------|---------------|-------------|-----------|-----------|----------------------|---------------|
|   | Carrying<br>Amount | Fair<br>Value | Level 1     | Level 2   | Level 3   | Carrying<br>Amount   | Fair<br>Value |
|   | (in thousands)     |               |             |           |           |                      |               |
| <b>Assets</b>                           |                    |               |             |           |           |                      |               |
| Cash and due from banks                 | \$93,904           | \$93,904      | \$93,904    | \$—       | \$—       | \$91,364             | \$91,364      |
| Interest-earning deposits<br>with banks | 297,553            | 297,553       | 297,553     | —         | —         | 202,925              | 202,925       |
| Securities available for sale           | 999,213            | 999,213       | —           | 999,213   | —         | 1,028,110            | 1,028,110     |
| FHLB stock                              | 22,215             | 22,215        | —           | 22,215    | —         | 22,215               | 22,215        |
| Loans held for sale                     | 2,066              | 2,066         | —           | —         | 2,066     | 2,148                | 2,148         |
| Loans                                   | 2,821,148          | 2,929,332     | —           | —         | 2,929,332 | 2,827,259            | 2,957,345     |
| FDIC loss-sharing asset                 | 159,061            | 62,609        | —           | —         | 62,609    | 175,071              | 71,788        |
| Interest rate contracts                 | 14,950             | 14,950        | —           | 14,950    | —         | 16,302               | 16,302        |
| <b>Liabilities</b>                      |                    |               |             |           |           |                      |               |
| Deposits                                | \$3,865,445        | \$3,891,744   | \$3,328,620 | \$563,124 | \$—       | \$3,815,529          | \$3,817,013   |
| FHLB Advances                           | 114,715            | 114,941       | —           | 114,941   | —         | 119,009              | 119,849       |
| Repurchase agreements                   | 25,000             | 26,442        | —           | 26,442    | —         | 25,000               | 26,580        |
| Interest rate contracts                 | 14,950             | 14,950        | —           | 14,950    | —         | 16,302               | 16,302        |

## 12. Earnings per Common Share

Basic Earnings per Share (“EPS”) is computed by dividing income applicable to common shareholders by the weighted average number of common shares outstanding for the period. Common shares outstanding include common stock and vested restricted stock awards where recipients have satisfied the vesting terms. Diluted EPS reflects the assumed conversion of all dilutive securities, applying the treasury stock method. The Company calculates earnings per share using the two-class method as described in the Earnings per Share topic of the FASB ASC. The following table sets forth the computation of basic and diluted earnings per share for the three months ended March 31, 2012 and 2011:

|  | Three Months Ended<br>March 31,    |         |
|--|------------------------------------|---------|
|  | 2012                               | 2011    |
|  | (in thousands except per<br>share) |         |
| <b>Basic EPS:</b>  |                                    |         |
| Net income   | \$8,902                            | \$5,779 |
| Less: Earnings allocated to participating securities   | (132)                              | (53)    |
| Earnings allocated to common shareholders  | \$8,770                            | \$5,726 |
| Weighted average common shares outstanding   | 39,195                             | 39,043  |
| Basic earnings per common share  | \$0.22                             | \$0.15  |
| <b>Diluted EPS:</b>  |                                    |         |
| Earnings allocated to common shareholders  | \$8,770                            | \$5,726 |
| Weighted average common shares outstanding   | 39,195                             | 39,043  |
| Dilutive effect of equity awards and warrants  | 103                                | 113     |
| Weighted average diluted common shares outstanding   | 39,298                             | 39,156  |
| Diluted earnings per common share  | \$0.22                             | \$0.15  |
| Potentially dilutive share options that were not included in the computation of diluted<br>EPS because to do so would be anti-dilutive | 46                                 | 54      |



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Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This discussion should be read in conjunction with the unaudited consolidated financial statements of Columbia Banking System, Inc. (referred to in this report as "we", "our", and "the Company") and notes thereto presented elsewhere in this report and with the December 31, 2011 audited consolidated financial statements and its accompanying notes included in our Annual Report on Form 10-K. In the following discussion, unless otherwise noted, references to increases or decreases in average balances in items of income and expense for a particular period and balances at a particular date refer to the comparison with corresponding amounts for the period or date one year earlier.

CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This quarterly report on Form 10-Q contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include, but are not limited to, statements about our plans, objectives, expectations and intentions that are not historical facts, and other statements identified by words such as "expects," "anticipates," "intends," "plans," "believes," "should," "projects," "seeks," "estimates" or words of similar nature. These forward-looking statements are based on current beliefs and expectations of management and are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond our control. In addition, these forward-looking statements are subject to assumptions with respect to future business strategies and decisions that are subject to change. In addition to the factors set forth in the sections "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in this report, the following factors, among others, could cause actual results to differ materially from the anticipated results:

- local and national economic conditions could be less favorable than expected or could have a more direct and pronounced effect on us than expected and adversely affect our ability to continue internal growth at historical rates and maintain the quality of our earning assets;
  - the local housing/real estate markets where we operate and make loans could continue to decline;
  - the risks presented by a continued challenging economy, which could adversely affect credit quality, collateral values, including real estate collateral, investment values, liquidity and loan originations and loan portfolio delinquency rates;
  - the efficiencies and enhanced financial and operating performance we expect to realize from investments in personnel, acquisitions and infrastructure could not be realized;
  - interest rate changes could significantly reduce net interest income and negatively affect funding sources;
  - projected business increases following strategic expansion or opening of new branches could be lower than expected;
  - changes in the scope and cost of FDIC insurance and other coverages;
  - changes in accounting principles, policies, and guidelines applicable to bank holding companies and banking;
  - competition among financial institutions could increase significantly;
  - the goodwill we have recorded in connection with acquisitions could become impaired, which may have an adverse impact on our earnings and capital;
  - the reputation of the financial services industry could deteriorate, which could adversely affect our ability to access markets for funding and to acquire and retain customers;
  - the terms and costs of the numerous actions taken by the Federal Reserve, the U.S. Congress, the Treasury, the FDIC, the SEC and others in response to the liquidity and credit crisis, or the failure of these actions to help stabilize the financial markets, asset prices, market liquidity, or worsening of current financial market and economic conditions could materially and adversely affect our business, financial condition, results of operations, and the trading price of our common stock;
  - our ability to effectively manage credit risk, interest rate risk, market risk, operational risk, legal risk, liquidity risk and regulatory and compliance risk; and
  - our profitability measures could be adversely affected if we are unable to effectively manage our capital.
- You should take into account that forward-looking statements speak only as of the date of this report. Given the described uncertainties and risks, we cannot guarantee our future performance or results of operations and you should not place undue reliance on these forward-looking statements. We undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required under federal securities laws.



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**CRITICAL ACCOUNTING POLICIES**

Management has identified the accounting policies related to the allowance for loan and lease losses, business combinations, acquired impaired loans, FDIC loss sharing asset and the valuation and recoverability of goodwill as critical to an understanding of our financial statements. These policies and related estimates are discussed in “Item 7. Management Discussion and Analysis of Financial Condition and Results of Operation” under the headings “Allowance for Loan and Lease Losses”, “Business Combinations”, “Acquired Impaired Loans”, “FDIC Loss Sharing Asset” and “Valuation and Recoverability of Goodwill” in our 2011 Annual Report on Form 10-K. There have not been any material changes in our critical accounting policies as compared to those disclosed in our 2011 Annual Report on Form 10-K.

**RESULTS OF OPERATIONS**

Our results of operations are dependent to a large degree on our net interest income. We also generate noninterest income through service charges and fees, merchant services fees, and bank owned life insurance. Our operating expenses consist primarily of compensation and employee benefits, occupancy, merchant card processing, data processing and legal and professional fees. Like most financial institutions, our interest income and cost of funds are affected significantly by general economic conditions, particularly changes in market interest rates, and by government policies and actions of regulatory authorities.

**Earnings Summary**

The Company reported net income applicable to common shareholders for the first quarter of \$8.9 million or \$0.22 per diluted common share, compared to \$5.8 million or \$0.15 per diluted common share for the first quarter of 2011. The increase in net income from the prior year period was attributable to an increase in revenue (net interest income plus noninterest income), partially offset by increased provision for loan losses and an increase in noninterest expense. Return on average assets and return on average common equity were 0.75% and 4.70%, respectively, for the first quarter of 2012, compared with returns of 0.55% and 3.30%, respectively for the same period of 2011. Generally, the increase in earnings from the prior year period reflects the impact to earnings associated with certain of the Company's acquired loan portfolios from three Federal Deposit Insurance Corporation ("FDIC") assisted transactions completed in May and August 2011. A summary of those acquisitions as well as significant assets acquired and liabilities assumed is as follows:

The Company acquired a portion of the banking operations of Colfax, Washington-based Bank of Whitman pursuant to a purchase and assumption agreement with the FDIC on August 5, 2011. The Company acquired tangible assets with a fair value of \$433.6 million, including \$200.0 million of loans (net of acquisition accounting adjustments) and assumed \$401.1 million in deposits.

The Company acquired the banking operations of Snohomish, Washington-based First Heritage Bank pursuant to a purchase and assumption agreement with the FDIC on May 27, 2011. The Company acquired tangible assets with a fair value of \$157.8 million, including \$81.9 million of loans (net of acquisition accounting adjustments) and assumed \$159.5 million in deposits.

The Company acquired the banking operations of Burlington, Washington-based Summit Bank pursuant to a purchase and assumption agreement with the FDIC on May 20, 2011. The Company acquired tangible assets with a fair value of \$127.7 million, including \$71.5 million of loans (net of acquisition accounting adjustments) and assumed \$123.3 million in deposits.

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The following table illustrates the significant impact to earnings associated with certain of the Company's acquired loan portfolios for the periods indicated:

|   | Three Months Ended |                      |                |
|---|--------------------|----------------------|----------------|
|   | March 31, 2012     | December 31,<br>2011 | March 31, 2011 |
|   | ( in thousands)    |                      |                |
| Incremental accretion income on acquired loans    | \$22,421           | \$26,406             | \$12,371       |
| Change in FDIC-loss sharing asset                 | (1,668             | ) (17,448            | ) (14,774      |
| (Provision) recapture for losses on covered loans | (15,685            | ) 3,960              | 422            |
| FDIC clawback liability (expense) benefit         | 26                 | (362                 | ) (1,700       |
| Pre-tax earnings impact of acquisition accounting | \$5,094            | \$12,556             | \$(3,681       |

Revenue (net interest income plus noninterest income) for the three months ended March 31, 2012 was \$76.6 million, 70% more than the same period in 2011. The increase in revenue was primarily a result of increased net interest income arising from higher loan volumes and yields from assets acquired in three FDIC-assisted transactions completed in May and August 2011. For a more complete discussion of this topic, please refer to the net interest income section contained in the ensuing pages.

The provision for loan and lease losses for the first quarter of 2012 was \$4.5 million for the noncovered loan portfolio and \$15.7 million for the covered loan portfolio compared with no provision for the noncovered loan portfolio and a \$422 thousand recapture of provision for the covered loan portfolio during the first quarter of 2011. The \$15.7 million in provision for losses on covered loans in the current period was due to incremental loan losses incurred in the current period which were in excess of those expected from the re-measurement of cash flows during the fourth quarter of 2011. These incremental loan losses reduced expected future cash flows and, when discounted at current yields, resulted in impairment. The \$15.7 million in provision expense is partially off-set by a \$12.6 million favorable adjustment to the change in FDIC loss-sharing asset.

The \$4.5 million provision for the noncovered loan portfolio was driven by originated loan growth of approximately \$75 million and the level of chargeoffs during the quarter. The Company believes that, at 2.20% of net noncovered loans, the allowance for loan and lease losses remains adequate at March 31, 2012. The allowance to net noncovered loans was 2.26% at year-end 2011 and 2.94% at March 31, 2011.

Total noninterest expense for the quarter ended March 31, 2012 was \$44.3 million, a 19% increase from the first quarter of 2011. As described above, the increase was primarily due to the additional compensation, employee benefit and occupancy expenses related to the FDIC-assisted acquisitions completed during 2011. In addition, other noninterest expense increased \$1.9 million from the prior year period. This increase is primarily the result of a \$2.2 million expense in the current period associated with a write-down on one other personal property owned asset which arose from an updated appraisal.

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## Net Interest Income

Net interest income for the first quarter of 2012 was \$67.1 million, an increase of 33% from \$50.4 million for the same quarter in 2011. The Company's net interest margin increased to 6.67% in the first quarter of 2012, from 5.80% for the same quarter last year. The increases in net interest income and margin were primarily due to the impact of income accretion on the acquired loan portfolios. The incremental accretion income represents the amount of income recorded on the acquired loans above the contractual rate stated in the individual loan notes. The incremental accretion income had a positive impact of approximately 218 bps on the first quarter's net interest margin. For the same period last year, the incremental accretion income had a positive impact of approximately 138 bps on the net interest margin. Incremental accretion income from acquired impaired loans increased \$6.9 million from the prior year period. This increase was primarily due to increased volumes of acquired impaired loans acquired in FDIC-assisted transactions in May 2011. In addition, the discount accretion on loans acquired from the Bank of Whitman transaction in August 2011 increased net interest income by \$3.1 million. For additional information on the Company's accounting policies related to recording interest income on loans, please refer to "Item 8. Financial Statements and Supplementary Data" in our 2011 Annual Report on Form 10-K.

The following table shows the impact to interest income and the related impact to the net interest margin resulting from accretion of income on certain acquired loan portfolios for the periods presented:

|  | Three Months Ended     |                      |                   |   |
|--|------------------------|----------------------|-------------------|---|
|  | March 31,<br>2012      | December 31,<br>2011 | March 31,<br>2011 |   |
|  | (dollars in thousands) |                      |                   |   |
| Interest income as recorded                                | \$32,902               | \$38,721             | \$21,302          |   |
| Less: Interest income at stated note rate                  | 10,481                 | 12,315               | 8,931             |   |
| Incremental accretion income                               | \$22,421               | \$26,406             | \$12,371          |   |
| Incremental accretion income due to:                       |                        |                      |                   |   |
| Acquired impaired loans                                    | \$19,320               | \$17,222             | \$12,371          |   |
| Other acquired loans                                       | 3,101                  | 9,184                | —                 |   |
| Incremental accretion income                               | \$22,421               | \$26,406             | \$12,371          |   |
| Net interest margin  | 6.67                   | % 7.14               | % 5.80            | % |
| Net interest margin excluding incremental accretion income | 4.49                   | % 4.68               | % 4.42            | % |

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The following table sets forth the average balances of all major categories of interest-earning assets and interest-bearing liabilities, the total dollar amounts of interest income on interest-earning assets and interest expense on interest-bearing liabilities, the average yield earned on interest-earning assets and average rate paid on interest-bearing liabilities by category and in total net interest income and net interest margin:

|  | Three Months Ended March 31,<br>2012 |                           |                 | Three Months Ended March 31,<br>2011 |                                  |                 |   |  |
|--|--------------------------------------|---------------------------|-----------------|--------------------------------------|----------------------------------|-----------------|---|--|
|  | Average<br>Balances (1)              | Interest<br>Earned / Paid | Average<br>Rate | Average<br>Balances (1)              | Interest<br>Earned / Paid<br>(3) | Average<br>Rate |   |  |
|  | (dollars in thousands)               |                           |                 |                                      |                                  |                 |   |  |
| <b>ASSETS</b>  |                                      |                           |                 |                                      |                                  |                 |   |  |
| Loans, net (1) (2)   | \$2,860,524                          | \$61,970                  | 8.71            | % \$2,388,076                        | \$47,569                         | 8.08            | % |  |
| Taxable securities   | 747,503                              | 5,245                     | 2.82            | % 526,817                            | 4,417                            | 3.40            | % |  |
| Tax exempt securities (2)                                      | 275,563                              | 3,918                     | 5.72            | % 240,543                            | 3,828                            | 6.45            | % |  |
| Interest-earning deposits with banks<br>and federal funds sold | 253,859                              | 165                       | 0.26            | % 477,227                            | 298                              | 0.25            | % |  |
| Total interest-earning assets                                  | 4,137,449                            | \$71,298                  | 6.93            | % 3,632,663                          | \$56,112                         | 6.26            | % |  |
| Other earning assets   | 74,924                               |                           |                 | 52,709                               |                                  |                 |   |  |
| Noninterest-earning assets                                     | 563,813                              |                           |                 | 582,976                              |                                  |                 |   |  |
| Total assets   | \$4,776,186                          |                           |                 | \$4,268,348                          |                                  |                 |   |  |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>                    |                                      |                           |                 |                                      |                                  |                 |   |  |
| Certificates of deposit  | \$589,573                            | \$1,000                   | 0.68            | % \$608,154                          | \$1,447                          | 0.96            | % |  |
| Savings accounts   | 291,554                              | 23                        | 0.03            | % 215,034                            | 46                               | 0.09            | % |  |
| Interest-bearing demand  | 747,242                              | 231                       | 0.12            | % 682,746                            | 411                              | 0.24            | % |  |
| Money market accounts  | 1,044,542                            | 525                       | 0.20            | % 923,887                            | 1,175                            | 0.52            | % |  |
| Total interest-bearing deposits                                | 2,672,911                            | 1,779                     | 0.27            | % 2,429,821                          | 3,079                            | 0.51            | % |  |
| Federal Home Loan Bank and<br>Federal Reserve Bank borrowings  | 117,095                              | 750                       | 2.58            | % 115,193                            | 694                              | 2.44            | % |  |
| Long-term obligations  | —                                    | —                         | —               | % 25,742                             | 251                              | 3.96            | % |  |
| Other borrowings   | 25,855                               | 120                       | 1.87            | % 26,077                             | 138                              | 2.15            | % |  |
| Total interest-bearing liabilities                             | 2,815,861                            | \$2,649                   | 0.38            | % 2,596,833                          | \$4,162                          | 0.65            | % |  |
| Noninterest-bearing deposits                                   | 1,132,413                            |                           |                 | 876,347                              |                                  |                 |   |  |
| Other noninterest-bearing liabilities                          | 66,226                               |                           |                 | 84,886                               |                                  |                 |   |  |
| Shareholders' equity   | 761,686                              |                           |                 | 710,282                              |                                  |                 |   |  |
| Total liabilities & shareholders'<br>equity                    | \$4,776,186                          |                           |                 | \$4,268,348                          |                                  |                 |   |  |
| Net interest income (2)  |                                      | \$68,649                  |                 |                                      | \$51,950                         |                 |   |  |
| Net interest margin  |                                      |                           | 6.67            | %                                    |                                  | 5.80            | % |  |

Nonaccrual loans have been included in the tables as loans carrying a zero yield. Amortized net deferred loan fees were included in the interest income calculations. The amortization of net deferred loan fees was \$312 thousand (1) and \$224 thousand for the three months ended March 31, 2012 and 2011, respectively. The amortization of net unearned discounts on certain acquired loans was \$3.1 million for the three months ended March 31, 2012. There was no amortization of net unearned discounts in the prior year period.

(2) Tax-exempt income is calculated on a tax equivalent basis, based on a marginal tax rate of 35%.

(3) Reclassified to conform to the current period's presentation.



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The following tables set forth the total dollar amount of change in interest income and interest expense. The changes have been segregated for each major category of interest-earning assets and interest-bearing liabilities into amounts attributable to changes in volume, changes in rates and changes in rates multiplied by volume. Changes attributable to the combined effect of volume and interest rates have been allocated proportionately to the changes due to volume and the changes due to interest rates:

|   | Three Months Ended March 31,<br>2012 Compared to 2011 |            |            |
|---|---|------------|------------|
|   | Increase (Decrease) Due to                            |            | Total      |
|   | Volume  | Rate       |            |
|   | (in thousands)  |            |            |
| Interest Income   |   |            |            |
| Loans (1)(2)  | \$9,983   | \$4,418    | \$14,401   |
| Taxable securities  | 1,634   | (806)      | ) 828      |
| Tax exempt securities (2)                                   | 523   | (433)      | ) 90       |
| Interest earning deposits with banks and federal funds sold | (145  | ) 12       | (133       |
| Interest income (2)   | \$11,995  | \$3,191    | \$15,186   |
| Interest Expense  |   |            |            |
| Deposits:   |   |            |            |
| Certificates of deposit                                     | \$(43   | ) \$(404   | ) \$(447   |
| Savings accounts  | 12  | (35        | ) (23      |
| Interest-bearing demand                                     | 36  | (216       | ) (180     |
| Money market accounts                                       | 137   | (787       | ) (650     |
| Total interest on deposits                                  | 142   | (1,442     | ) (1,300   |
| FHLB and Federal Reserve Bank borrowings                    | 12  | 44         | 56         |
| Long-term obligations                                       | (500  | ) 249      | (251       |
| Other borrowings  | (1  | ) (17      | ) (18      |
| Interest expense  | \$(347  | ) \$(1,166 | ) \$(1,513 |

Nonaccrual loans have been included in the tables as loans carrying a zero yield. Amortized net deferred loan fees were included in the interest income calculations. The amortization of net deferred loan fees was \$312 thousand (1) and \$224 thousand for the three months ended March 31, 2012 and 2011, respectively. The amortization of net unearned discounts on certain acquired loans was \$3.1 million for the three months ended March 31, 2012. There was no amortization of net unearned discounts in the prior year period.

(2) Tax-exempt income is calculated on a tax equivalent basis, based on a marginal tax rate of 35%.

Provision for Loan and Lease Losses

The provision for loan and lease losses for the first quarter of 2012 was \$4.5 million for the noncovered loan portfolio and \$15.7 million for the covered loan portfolio compared with no provision for the noncovered loan portfolio and a \$422 thousand provision recapture for the covered loan portfolio during the first quarter of 2011. Provision expense on covered loans is principally offset by a change in the FDIC-loss sharing asset. The \$15.7 million in provision for losses on covered loans in the current period was due to incremental loan losses incurred in the current period which were in excess of those expected from the re-measurement of cash flows during the fourth quarter of 2011. These incremental loan losses reduced expected future cash flows and, when discounted at current yields, resulted in impairment. The \$15.7 million in provision expense is partially off-set by a \$12.6 million favorable adjustment to the change in FDIC loss-sharing asset.

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The \$4.5 million provision for the noncovered loan portfolio was driven by originated loan growth of approximately \$75 million and the level of chargeoffs during the quarter. Net noncovered loan charge-offs for the current quarter were \$5.3 million compared to \$5.7 million for the first quarter of 2011. Loans in the noncovered commercial and multi-family residential real estate permanent portfolio accounted for 50% of the first quarter 2012 net noncovered charge-offs, while loans in the noncovered commercial business portfolio accounted for 32% of the first quarter 2012 net noncovered charge-offs compared to 5% and 58%, respectively, in 2011. The amount of provision was calculated in accordance with the Company's methodology for determining the ALLL, discussed in Note 5 to the Company's consolidated financial statements presented elsewhere in this report and was based upon improving credit metrics in the noncovered loan portfolio.

## Noninterest Income (Loss)

The following table presents the significant components of noninterest income and the related dollar and percentage change from period to period:

|  | Three Months Ended     |           |            |          |    |
|--|------------------------|-----------|------------|----------|----|
|  | March 31,              |           | \$ Change  | % Change |    |
|  | 2012                   | 2011      |            |          |    |
|  | (dollars in thousands) |           |            |          |    |
| Service charges and other fees             | \$7,177                | \$6,288   | \$889      | 14       | %  |
| Merchant services fees                     | 2,018                  | 1,633     | 385        | 24       | %  |
| Gain on sale of investment securities, net | 62                     | —         | 62         | 100      | %  |
| Bank owned life insurance                  | 711                    | 505       | 206        | 41       | %  |
| Change in FDIC-loss sharing asset          | (1,668                 | ) (14,774 | ) 13,106   | (89      | )% |
| Other                                      | 1,274                  | 929       | 345        | 37       | %  |
| Total noninterest income (loss)            | \$9,574                | \$(5,419  | ) \$14,993 | (277     | )% |

Noninterest income was \$9.6 million for the first quarter of 2012, compared to a \$5.4 million loss for the same period in 2011. The increase was primarily due to the \$1.7 million change in the FDIC loss-sharing asset recorded as a reduction in income during the current quarter, compared to a \$14.8 million reduction to income during the same period in 2011.

Changes in the FDIC loss-sharing asset are primarily driven by amortization of the FDIC loss-sharing asset and the provision recorded for reimbursable losses on FDIC covered loans. For the first three months of 2012, the \$13.9 million of amortization of the FDIC loss-sharing asset was nearly offset by a \$12.5 million increase in the FDIC loss-sharing related to the provision expense recorded for reimbursable losses on FDIC covered loans. For the same period in 2011, the \$13.6 million of amortization of the FDIC loss-sharing asset was combined with a \$338 thousand decrease of the FDIC loss-sharing asset related to a provision recapture of reimbursable losses on FDIC covered loans. For additional information on the FDIC loss-sharing asset, please see the "FDIC Loss-sharing Asset" section of Management's Discussion and Analysis and Note 7 to the Consolidated Financial Statements in "Item 1. Financial Statements (unaudited)" of this report.

## Noninterest Expense

Total noninterest expense for the first quarter of 2012 was \$44.4 million, an increase of 19% from \$37.3 million a year earlier. The increase was attributable to the operating expenses of the three FDIC-assisted bank acquisitions since May 2011. The most significant increases were in compensation and benefits, occupancy expense, and other noninterest expense. Compensation and employee benefits increased \$3.1 million, and the occupancy expense increased \$936 thousand as a result of the addition of 17 branch locations acquired in the three FDIC-assisted acquisitions. Other noninterest expense increased \$1.9 million, substantially due to \$2.2 million in write-downs of other personal property owned "OPPO". These increases were partially offset by a \$1.3 million decrease in regulatory premiums due to a decrease in the assessment rate utilized in calculating premiums due.

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The following table presents the significant components of noninterest expense and the related dollar and percentage change from period to period:

|   | Three Months Ended March |          |           |          |
|---|--------------------------|----------|-----------|----------|
|   | 31,<br>2012              | 2011     | \$ Change | % Change |
|   | (dollars in thousands)   |          |           |          |
| Compensation  | \$18,041                 | \$15,587 | \$2,454   | 16 %     |
| Employee benefits   | 3,588                    | 3,269    | 319       | 10 %     |
| Contract labor  | 366                      | 65       | 301       | 463 %    |
|   | 21,995                   | 18,921   | 3,074     | 16 %     |
| All other noninterest expense:                              |                          |          |           |          |
| Occupancy   | 5,333                    | 4,397    | 936       | 21 %     |
| Merchant processing   | 873                      | 883      | (10)      | (1) %    |
| Advertising and promotion                                   | 882                      | 901      | (19)      | (2) %    |
| Data processing and communications                          | 2,213                    | 1,924    | 289       | 15 %     |
| Legal and professional services                             | 1,609                    | 1,413    | 196       | 14 %     |
| Taxes, license and fees                                     | 1,355                    | 865      | 490       | 57 %     |
| Regulatory premiums   | 860                      | 2,195    | (1,335)   | (61) %   |
| Net cost of operation of noncovered other real estate owned | 2,693                    | 2,118    | 575       | 27 %     |
| Net benefit of operation of covered other real estate owned | (1,783)                  | (2,560)  | 777       | (30) %   |
| Amortization of intangibles                                 | 1,150                    | 984      | 166       | 17 %     |
| Other   | 7,172                    | 5,305    | 1,867     | 35 %     |
| Total all other noninterest expense                         | 22,357                   | 18,425   | 3,932     | 21 %     |
| Total noninterest expense                                   | \$44,352                 | \$37,346 | \$7,006   | 19 %     |

The following table presents selected items included in other noninterest expense and the associated change from period to period:

|   | Three Months Ended |         | Increase<br>(Decrease)<br>Amount |
|---|--------------------|---------|----------------------------------|
|   | March 31,<br>2012  | 2011    |                                  |
|   | (in thousands)     |         |                                  |
| Postage                                   | \$442              | \$529   | \$(87)                           |
| Software support & maintenance            | 376                | 310     | 66                               |
| Supplies                                  | 302                | 267     | 35                               |
| Insurance                                 | 271                | 222     | 49                               |
| ATM Network                               | 308                | 222     | 86                               |
| Travel                                    | 294                | 215     | 79                               |
| Employee expenses                         | 219                | 171     | 48                               |
| Sponsorships and charitable contributions | 163                | 130     | 33                               |
| Directors fees                            | 117                | 115     | 2                                |
| Federal Reserve Bank processing fees      | 75                 | 79      | (4)                              |
| CRA partnership investment expense        | 71                 | 54      | 17                               |
| Investor relations                        | 28                 | 25      | 3                                |
| Other personal property owned             | 2,156              | —       | 2,156                            |
| Miscellaneous                             | 2,350              | 2,966   | (616)                            |
| Total other noninterest expense           | \$7,172            | \$5,305 | \$1,867                          |

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In managing our business, we review the efficiency ratio, on a fully taxable-equivalent basis. Our efficiency ratio (noninterest expense, excluding net cost of operation of other real estate and FDIC clawback liability expense, divided by the sum of net interest income and noninterest income on a tax equivalent basis, excluding any gain/loss on sale of investment securities, gain on bank acquisition, incremental accretion income on the acquired loan portfolio and the change in the FDIC indemnification asset) was 71.48% for the first quarter of 2012 compared to 73.33% for the first quarter 2011.

**Income Taxes**

We recorded an income tax provision of \$3.2 million for the first quarter of 2012, compared to a provision of \$2.3 million for the same period in 2011. Our effective tax rate remains lower than the statutory tax rate due to our nontaxable income generated from tax-exempt loans and municipal bonds, investments in bank owned life insurance, and low income housing credits. For additional information, please refer to the Company's annual report on Form 10-K for the year ended December 31, 2011.

**FINANCIAL CONDITION**

Total assets increased \$29.5 million or 0.6%, to \$4.82 billion as of March 31, 2012, compared to \$4.79 billion as of December 31, 2011.

**Investment Securities**

At March 31, 2012, the Company held investment securities totaling \$999.2 million compared to \$1.03 billion at December 31, 2011. All of our securities are classified as available for sale and carried at fair value. The decrease in the investment securities portfolio from year-end is due to \$49.7 million in maturities of securities in the portfolio, partially offset by \$30.2 million in purchases. These securities are used by the Company as a component of its balance sheet management strategies. From time to time securities may be sold to reposition the portfolio in response to strategies developed by the Company's asset liability committee. In accordance with our investment strategy, management monitors market conditions with a view to realize gains on its available for sale securities portfolio when prudent.

At March 31, 2012, the market value of securities available for sale had an unrealized gain, net of tax, of \$37.9 million compared to an unrealized gain, net of tax, of \$40.6 million at December 31, 2011. The decrease in the unrealized gain was the result of the fluctuations in interest rates. The Company does carry \$189.1 million of investment securities with unrealized losses of \$1.5 million; however, the Company does not consider these investment securities to be other-than-temporarily impaired. In the future, if the impairment is judged to be other-than-temporary, the cost basis of the individual impaired securities will be written down to fair value; the amount of the write-down could be included in earnings as a realized loss.

The Company continues to carry one municipal bond with a par value of \$3.0 million that was determined to be other-than-temporarily impaired during December 2011. The bond was issued by the Greater Wenatchee Regional Events Center Public Facilities District. At year-end 2011, the present value of expected future cash flows for that obligation was determined to be zero and, accordingly, the Company recorded a \$3.0 million impairment charge to earnings during the fourth quarter of 2011. Subsequent to quarter-end, in April 2012, voters in the districts that comprise the Public Facilities District approved a 0.1 percent sales tax increase. That increase, plus a 0.2 percent sales tax increase in the city of Wenatchee, is expected to facilitate full repayment of the municipal obligation in approximately six to eight months. Any such repayment will be recorded upon receipt to earnings.

The following table sets forth our securities portfolio by type for the dates indicated:

|   | March 31, 2012 | December 31,<br>2011 |
|---|----------------|----------------------|
|   | (in thousands) |                      |
| <b>Securities Available for Sale</b>  |                |                      |
| U.S. government agency and government-sponsored enterprise mortgage-backed securities and collateralized mortgage obligations | \$ 669,584     | \$ 695,954           |
| State and municipal securities  | 283,552        | 285,763              |
| U.S. government and government-sponsored enterprise securities  | 42,752         | 43,063               |
| Other securities  | 3,325          | 3,330                |

|       |           |             |
|-------|-----------|-------------|
| Total | \$999,213 | \$1,028,110 |
|-------|-----------|-------------|

For further information on our investment portfolio see Note 3 of the Consolidated Financial Statements in "Item 1. Financial Statements (unaudited)" of this report.

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## Credit Risk Management

The extension of credit in the form of loans or other credit products to individuals and businesses is one of our principal business activities. Our policies and applicable laws and regulations require risk analysis as well as ongoing portfolio and credit management. We manage our credit risk through lending limit constraints, credit review, approval policies, and extensive, ongoing internal monitoring. We also manage credit risk through diversification of the loan portfolio by type of loan, type of industry, type of borrower and by limiting the aggregation of debt limits to a single borrower. The monitoring process for our loan portfolio includes periodic reviews of individual loans with risk ratings assigned to each loan. We review these loans to assess the ability of the borrower to service all of its interest and principal obligations and, as a result, the risk rating may be adjusted accordingly. In the event that full collection of principal and interest is not reasonably assured, the loan is appropriately downgraded and, if warranted, placed on nonaccrual status even though the loan may be current as to principal and interest payments. Additionally, we review these types of loans for impairment in accordance with the Receivables topic of the FASB ASC. Impaired loans are considered for nonaccrual status and will typically remain as such until all principal and interest payments are brought current and the prospects for future payments in accordance with the loan agreement appear relatively certain. Loan policies, credit quality criteria, loan portfolio guidelines and other credit approval processes are established under the guidance of our Chief Credit Officer and approved, as appropriate, by the Board of Directors. The Company's Credit Administration department and loan committee have the responsibility for administering the credit approval process. As another part of its control process, we use an independent internal credit review and examination function to provide assurance that loans and commitments are made and maintained as prescribed by our credit policies. This includes a review of documentation when the loan is initially extended and subsequent monitoring to assess continued performance and proper risk assessment.

## Loan Portfolio Analysis

We are a full service commercial bank, originating a wide variety of loans, but concentrating our lending efforts on originating commercial business and commercial real estate loans.

The following table sets forth the Company's loan portfolio by type of loan for the dates indicated:

|   | March 31,<br>2012      | % of Total |    | December 31,<br>2011 | % of Total |    |
|---|------------------------|------------|----|----------------------|------------|----|
|   | (dollars in thousands) |            |    |                      |            |    |
| Commercial business   | \$1,079,356            | 45.5       | %  | \$1,031,721          | 41.5       | %  |
| Real estate:  |                        |            |    |                      |            |    |
| One-to-four family residential  | 58,843                 | 2.5        | %  | 64,491               | 2.6        | %  |
| Commercial and multifamily residential                                    | 992,403                | 41.8       | %  | 998,165              | 41.5       | %  |
| Total real estate   | 1,051,246              | 44.3       | %  | 1,062,656            | 44.1       | %  |
| Real estate construction:   |                        |            |    |                      |            |    |
| One-to-four family residential  | 48,559                 | 2.0        | %  | 50,208               | 3.5        | %  |
| Commercial and multifamily residential                                    | 35,567                 | 1.5        | %  | 36,768               | 1.6        | %  |
| Total real estate construction  | 84,126                 | 3.5        | %  | 86,976               | 5.1        | %  |
| Consumer  | 169,955                | 7.2        | %  | 183,235              | 9.5        | %  |
| Subtotal  | 2,384,683              | 100.5      | %  | 2,364,588            | 100.2      | %  |
| Less: Net unearned income   | (12,865 )              | (0.5 )     | )% | (16,217 )            | (0.2 )     | )% |
| Total noncovered loans, net of unearned income                            | 2,371,818              | 100.0      | %  | 2,348,371            | 100.0      | %  |
| Less: Allowance for loan and lease losses                                 | (52,283 )              |            |    | (53,041 )            |            |    |
| Noncovered loans, net   | 2,319,535              |            |    | 2,295,330            |            |    |
| Covered loans, net of allowance of (\$20,504) and (\$4,944), respectively | 501,613                |            |    | 531,929              |            |    |
| Total loans, net  | \$2,821,148            |            |    | \$2,827,259          |            |    |
| Loans Held for Sale   | \$2,066                |            |    | \$2,148              |            |    |



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Total noncovered loans increased \$20.1 million, or 0.8%, from year-end 2011. Growth was centered in the commercial business loan segment which increased \$47.6 million. Growth in this segment was broad-based led by agriculture and fishing, healthcare, wholesalers and manufacturing. The growth in business loans was offset by contraction in the other portfolio segments, notably the consumer portfolio segment which declined \$13.2 million. Most of this decline was in home equity loans. The noncovered loan portfolio continues to be diversified, with the intent to mitigate risk by minimizing concentration in any one segment.

**Commercial Loans:** We are committed to providing competitive commercial lending in our primary market areas. Management expects a continued focus within its commercial lending products and to emphasize, in particular, relationship banking with businesses, and business owners.

**Real Estate Loans:** One-to-four family residential loans are secured by properties located within our primary market areas and, typically, have loan-to-value ratios of 80% or lower. Our underwriting standards for commercial and multifamily residential loans generally require that the loan-to-value ratio for these loans not exceed 75% of appraised value, cost, or discounted cash flow value, as appropriate, and that commercial properties maintain debt coverage ratios (net operating income divided by annual debt servicing) of 1.2 or better. However, underwriting standards can be influenced by competition and other factors. We endeavor to maintain the highest practical underwriting standards while balancing the need to remain competitive in our lending practices.

**Real Estate Construction Loans:** We originate a variety of real estate construction loans. Underwriting guidelines for these loans vary by loan type but include loan-to-value limits, term limits and loan advance limits, as applicable. Our underwriting guidelines for commercial and multifamily residential real estate construction loans generally require that the loan-to-value ratio not exceed 75% and stabilized debt coverage ratios (net operating income divided by annual debt servicing) of 1.2 or better. As noted above, underwriting standards can be influenced by competition and other factors. However, we endeavor to maintain the highest practical underwriting standards while balancing the need to remain competitive in our lending practices.

**Consumer Loans:** Consumer loans include automobile loans, boat and recreational vehicle financing, home equity and home improvement loans and miscellaneous personal loans.

**Foreign Loans:** Our banking subsidiary is not involved with loans to foreign companies or foreign countries.

For additional information on our noncovered loan portfolio, including amounts pledged as collateral on borrowings, see Note 4 to the Consolidated Financial Statements in "Item 1. Financial Statements (unaudited)" of this report.

**Covered Loans:** Covered loans are comprised of loans and loan commitments acquired in connection with the 2011 FDIC-assisted acquisitions of First Heritage Bank and Summit Bank, as well as the 2010 FDIC-assisted acquisitions of Columbia River Bank and American Marine Bank. These loans are generically referred to as covered because they are generally subject to one of the loss-sharing agreements between the Company and the FDIC. There was no loss-sharing agreement in the Bank of Whitman transaction, so loans acquired in that transaction are noncovered loans. The loss-sharing agreements relating to the 2010 FDIC-assisted transactions limit the Company's losses to 20% of the contractual balance outstanding up to a stated threshold amount of \$206.0 million for Columbia River Bank and \$66.0 million for American Marine Bank. If losses exceed the stated threshold, the Company's share of the remaining losses decreases to 5%. The loss-sharing agreements relating to the 2011 FDIC-assisted transactions limit the Company's losses to 20% of the contractual balance outstanding. The loss-sharing provisions of the 2011 agreements for commercial and single family residential mortgage loans are in effect for five years and ten years, respectively, from the acquisition dates and the loss recovery provisions for such loans are in effect for eight years and ten years, respectively, from the acquisition dates.



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The following table is a rollforward of acquired, impaired loans accounted for under ASC 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality for the three months ended March 31, 2012:

|  | Contractual<br>Cash Flows<br>(in thousands) | Nonaccretable<br>Difference | Accretable<br>Yield | Carrying<br>Amount |
|--|---|-----------------------------|---------------------|--------------------|
| Balance at January 1, 2012   | \$835,556                                   | \$ (91,317 )                | \$ (259,669 )       | \$484,570          |
| Established through acquisitions                                     | —   | —                           | —                   | —                  |
| Principal reductions   | (37,273 )                                   | —                           | —                   | (37,273 )          |
| Accretion of loan discount   | —   | —                           | 27,658              | 27,658             |
| Changes in contractual and expected cash flows due to re-measurement | (23,891 )                                   | 17,363                      | (9,465 )            | (15,993 )          |
| Reduction due to removals  | (5,217 )                                    | 860                         | 1,799               | (2,558 )           |
| Balance at March 31, 2012  | \$769,175                                   | \$ (73,094 )                | \$ (239,677 )       | \$456,404          |

## Nonperforming Assets

Nonperforming assets consist of: (i) nonaccrual loans; (ii) other real estate owned; and (iii) other personal property owned.

Nonaccrual noncovered loans: The consolidated financial statements are prepared according to the accrual basis of accounting. This includes the recognition of interest income on the loan portfolio, unless a loan is placed on a nonaccrual basis, which occurs when there are serious doubts about the collectability of principal or interest.

Generally our policy is to discontinue the accrual of interest on all loans past due 90 days or more and place them on nonaccrual status. When a noncovered loan is placed on nonaccrual status, any accrued but unpaid interest on that date is removed from interest income.

Covered loans: We consider covered loans to be performing due to the application of the yield accretion method under ASC Topic 310-30. Topic 310-30 allows us to aggregate credit-impaired loans acquired in the same fiscal quarter into one or more pools, provided the loans have common risk characteristics. A pool is then accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows. The covered loans acquired are and will continue to be subject to the Company's internal and external credit review and monitoring. Any credit deterioration experienced subsequent to the initial acquisition will result in a provision for loan losses being charged to earnings. These provisions will be mostly offset by an increase to the FDIC loss-sharing asset and will be recognized in noninterest income.

The following table set forth, at the dates indicated, information with respect to our noncovered nonaccrual loans and total noncovered nonperforming assets:

|  | March 31,<br>2012<br>(in thousands) | December 31,<br>2011 |
|--|-------------------------------------|----------------------|
| Nonperforming assets, excluding covered assets                       |                                     |                      |
| Nonaccrual loans:  |                                     |                      |
| Commercial business  | \$14,791                            | \$10,243             |
| Real estate:   |                                     |                      |
| One-to-four family residential                                       | 2,624                               | 2,696                |
| Commercial and multifamily residential                               | 24,872                              | 19,485               |
| Total real estate  | 27,496                              | 22,181               |
| Real estate construction:  |                                     |                      |
| One-to-four family residential                                       | 8,793                               | 10,785               |
| Commercial and multifamily residential                               | 5,023                               | 7,067                |
| Total real estate construction                                       | 13,816                              | 17,852               |
| Consumer   | 1,449                               | 3,207                |
| Total nonaccrual loans   | 57,552                              | 53,483               |
| Noncovered other real estate owned and other personal property owned | 21,571                              | 31,905               |

|                                       |          |          |
|---------------------------------------|----------|----------|
| Total nonperforming noncovered assets | \$79,123 | \$85,388 |
|---------------------------------------|----------|----------|

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At March 31, 2012, nonperforming noncovered assets were \$79.1 million, compared to \$85.4 million at December 31, 2011. The percent of nonperforming, noncovered assets to period-end noncovered assets at March 31, 2012 was 1.84% compared to 2.02% for December 31, 2011. Nonperforming noncovered assets decreased \$6.3 million during the three months ended March 31, 2012, primarily due to declines in noncovered OREO and noncovered OPPO.

Other Real Estate Owned: During the three months ended March 31, 2012, noncovered OREO declined \$6.1 million. The following table sets forth activity in noncovered OREO for the three months ended March 31, 2012 and 2011:

|   | Three Months Ended March 31, |          |
|---|------------------------------|----------|
|   | 2012                         | 2011     |
|   | (in thousands)               |          |
| Noncovered OREO:  |                              |          |
| Balance, beginning of period                                    | \$22,893                     | \$30,991 |
| Transfers in, net of write-downs (\$118 and \$91, respectively) | 3,803                        | 2,042    |
| OREO improvements   | 11                           | 251      |
| Additional OREO write-downs                                     | (1,722                       | ) (1,910 |
| Proceeds from sale of OREO property                             | (7,829                       | ) (5,372 |
| Gain (loss) on sale of OREO                                     | (412                         | ) 79     |
| Total noncovered OREO, end of period                            | \$16,744                     | \$26,081 |

Other Personal Property Owned: During the three months ended March 31, 2012, noncovered OPPO declined \$4.2 million as a result of \$2.0 million of OPPO sales and \$2.2 million in write-downs recorded as expense in the consolidated statements of income.

#### Allowance for Loan and Lease Losses

We maintain an allowance for loan and lease losses (“ALLL”) to absorb losses inherent in the loan portfolio. The size of the ALLL is determined through quarterly assessments of the probable estimated losses in the loan portfolio. Our methodology for making such assessments and determining the adequacy of the ALLL includes the following key elements:

1. General valuation allowance consistent with the Contingencies topic of the FASB ASC.
2. Classified loss reserves on specific relationships. Specific allowances for identified problem loans are determined in accordance with the Receivables topic of the FASB ASC.
3. The unallocated allowance provides for other credit losses inherent in our loan portfolio that may not have been contemplated in the general and specific components of the allowance. This unallocated amount generally comprises less than 5% of the allowance. The unallocated amount is reviewed periodically based on trends in credit losses, the results of credit reviews and overall economic trends.

On a quarterly basis our Chief Credit Officer reviews with Executive Management and the Board of Directors the various additional factors that management considers when determining the adequacy of the ALLL, including economic and business condition reviews. Factors which influenced management’s judgment in determining the amount of the additions to the ALLL charged to operating expense include the following as of the applicable balance sheet dates:

1. Existing general economic and business conditions affecting our market place
2. Credit quality trends
3. Historical loss experience
4. Seasoning of the loan portfolio
5. Bank regulatory examination results
6. Findings of internal credit examiners
7. Duration of current business cycle
8. Specific loss estimates for problem loans

The ALLL is increased by provisions for loan and lease losses (“provision”) charged to expense, and is reduced by loans charged off, net of recoveries. While we believe the best information available is used by us to determine the ALLL, changes in market conditions could result in adjustments to the ALLL, affecting net income, if circumstances differ

from the assumptions used in determining the ALLL.

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In addition to the ALLL, we maintain an allowance for unfunded commitments and letters of credit. We report this allowance as a liability on our Consolidated Balance Sheet. We determine this amount using estimates of the probability of the ultimate funding and losses related to those credit exposures. This methodology is similar to the methodology we use for determining the adequacy of our ALLL. For additional information on our allowance for unfunded commitments and letters of credit, see Note 7 to the Consolidated Financial Statements presented elsewhere in this report.

At March 31, 2012, our allowance for loan and lease losses for noncovered loans was \$52.3 million, or 2.20% of total noncovered loans (excluding loans held for sale) and 90.84% of nonperforming, noncovered loans. This compares with an allowance of \$53.0 million, or 2.26% of the total loan portfolio (excluding loans held for sale), and 99.17% of nonperforming, noncovered loans at December 31, 2011.

The following table provides an analysis of the Company's allowance for loan and lease losses for noncovered loans at the dates and the periods indicated:

|  | Three Months Ended March 31, |             |
|--|------------------------------|-------------|
|  | 2012                         | 2011        |
|  | (in thousands)               |             |
| Beginning balance  | \$53,041                     | \$60,993    |
| Charge-offs:   |                              |             |
| Commercial business  | (2,359)                      | (3,928)     |
| One-to-four family residential   | (116)                        | (102)       |
| Commercial and multifamily residential   | (2,678)                      | (365)       |
| One-to-four family residential construction                                    | (204)                        | (1,216)     |
| Commercial and multifamily residential construction                            | —                            | (487)       |
| Consumer   | (1,093)                      | (925)       |
| Total charge-offs  | (6,450)                      | (7,023)     |
| Recoveries   |                              |             |
| Commercial business  | 658                          | 105         |
| One-to-four family residential   | 43                           | —           |
| Commercial and multifamily residential   | 71                           | 73          |
| One-to-four family residential construction                                    | 47                           | 1,104       |
| Consumer   | 373                          | 63          |
| Total recoveries   | 1,192                        | 1,345       |
| Net charge-offs  | (5,258)                      | (5,678)     |
| Provision charged to expense   | 4,500                        | —           |
| Ending balance   | \$52,283                     | \$55,315    |
| Total noncovered loans, net at end of period, excluding loans held of sale (1) | \$2,371,818                  | \$1,884,206 |
| Allowance for loan and lease losses to period-end noncovered loans             | 2.20                         | % 2.94      |
| Allowance for unfunded commitments and letters of credit                       |                              |             |
| Beginning balance  | \$1,535                      | \$1,165     |
| Net changes in the allowance for unfunded commitments and letters of credit    | 130                          | 495         |
| Ending balance   | \$1,665                      | \$1,660     |

(1) Excludes loans held for sale.

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## FDIC Loss-sharing Asset

The Company has elected to account for amounts receivable under loss-sharing agreements with the FDIC as an indemnification asset in accordance with the Business Combinations topic of the FASB ASC. The FDIC indemnification asset is initially recorded at fair value, based on the discounted expected future cash flows under the loss-sharing agreements.

Subsequent to initial recognition, the FDIC indemnification asset is reviewed quarterly and adjusted for any changes in expected cash flows. These adjustments are measured on the same basis as the related covered loans. Any decrease in expected cash flows from the covered assets due to an increase in expected credit losses will increase the FDIC indemnification asset and any increase in expected future cash flows from the covered assets due to a decrease in expected credit losses will decrease the FDIC indemnification asset. Increases and decreases to the FDIC loss-sharing asset are recorded as adjustments to noninterest income.

At March 31, 2012, the FDIC loss-sharing asset was \$159.1 million which was comprised of a \$135.6 million FDIC indemnification asset and a \$23.5 million FDIC receivable. The FDIC receivable represents the amounts due from the FDIC for claims related to covered losses the Company has incurred less amounts due back to the FDIC relating to shared recoveries.

The following table summarizes the activity related to the FDIC loss-sharing asset for the three months ended March 31, 2012 and 2011:

|                                     | Three Months Ended<br>March 31, |           |
|-------------------------------------|---------------------------------|-----------|
|                                     | 2012                            | 2011      |
|                                     | (in thousands)                  |           |
| Balance at beginning of period      | \$175,071                       | \$205,991 |
| Adjustments not reflected in income |                                 |           |
| Cash received from the FDIC         | (14,804                         | ) —       |
| FDIC reimbursable losses, net       | 462                             | 1,836     |
| Adjustments reflected in income     |                                 |           |
| Amortization, net                   | (13,873                         | ) (13,569 |
| Impairment                          | 12,548                          | (338      |
| Sale of other real estate           | (2,067                          | ) (867    |
| Other                               | 1,724                           | —         |
| Balance at end of period            | \$159,061                       | \$193,053 |

For additional information on the FDIC loss-sharing asset, please see Note 7 to the Consolidated Financial Statements presented elsewhere in this report.

## Liquidity and Sources of Funds

Our primary sources of funds are customer deposits. Additionally, we utilize advances from the FHLB of Seattle, the FRB of San Francisco, and wholesale repurchase agreements to supplement our funding needs. These funds, together with loan repayments, loan sales, retained earnings, equity and other borrowed funds are used to make loans, to acquire securities and other assets, and to fund continuing operations.

## Deposit Activities

Our deposit products include a wide variety of transaction accounts, savings accounts and time deposit accounts. Core deposits (demand deposit, savings, money market accounts and certificates of deposit less than \$100,000) increased \$81.2 million, or approximately 2%, since year-end 2011 while certificates of deposit greater than \$100,000 decreased \$14.8 million, or approximately 6%, to \$247.9 million from year-end 2011.

We have established a branch system to serve our consumer and business depositors. In addition, management's strategy for funding asset growth is to make use of brokered and other wholesale deposits on an as-needed basis. At March 31, 2012 brokered and other wholesale deposits (excluding public deposits) totaled \$25.7 million, or 1% of total deposits, compared to \$42.1 million at year-end 2011. The brokered deposits have varied maturities.



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The following table sets forth the Company's deposit base by type of product for the dates indicated:

|   | March 31, 2012 |            | December 31, 2011 |              | March 31, 2011 |            |              |       |   |
|---|----------------|------------|-------------------|--------------|----------------|------------|--------------|-------|---|
|   | Balance        | % of Total | Balance           | % of Total   | Balance        | % of Total |              |       |   |
|   | (in thousands) |            |                   |              |                |            |              |       |   |
| Core deposits:  |                |            |                   |              |                |            |              |       |   |
| Demand and other non-interest bearing                         | \$ 1,159,308   | 30.0       | %                 | \$ 1,156,610 | 30.3           | %          | \$ 892,751   | 26.8  | % |
| Interest bearing demand                                       | 794,157        | 20.5       | %                 | 735,340      | 19.3           | %          | 695,858      | 20.9  | % |
| Money market  | 1,053,120      | 27.2       | %                 | 1,031,664    | 27.0           | %          | 935,236      | 28.0  | % |
| Savings   | 296,138        | 7.7        | %                 | 283,416      | 7.4            | %          | 219,777      | 6.6   | % |
| Certificates of deposit less than \$100,000                   | 288,939        | 7.5        | %                 | 303,405      | 8.0            | %          | 284,276      | 8.5   | % |
| Total core deposits   | 3,591,662      | 92.9       | %                 | 3,510,435    | 92.0           | %          | 3,027,898    | 90.8  | % |
| Certificates of deposit greater than \$100,000                | 247,886        | 6.4        | %                 | 262,731      | 6.9            | %          | 257,425      | 7.7   | % |
| Certificates of deposit insured by CDARS®                     | 25,672         | 0.7        | %                 | 42,080       | 1.1            | %          | 50,375       | 1.5   | % |
| Subtotal  | 3,865,220      | 100.0      | %                 | 3,815,246    | 100.0          | %          | 3,335,698    | 100.0 | % |
| Premium resulting from acquisition date fair value adjustment | 225            |            |                   | 283          |                |            | 515          |       |   |
| Total deposits  | \$ 3,865,445   |            |                   | \$ 3,815,529 |                |            | \$ 3,336,213 |       |   |

**Borrowings**

We rely on FHLB advances and FRB borrowings as another source of both short and long-term funding. FHLB advances and FRB borrowings are secured by bonds within our investment portfolio, residential, commercial and commercial real estate loans. At March 31, 2012, we had FHLB advances of \$113.9 million, before acquisition date fair value adjustments, compared to \$118.1 million at December 31, 2011.

We also utilize wholesale repurchase agreements as a supplement to our funding sources. Our wholesale repurchase agreements are secured by mortgage-backed securities. At March 31, 2012 and December 31, 2011 we had repurchase agreements of \$25.0 million. Management anticipates we will continue to rely on FHLB advances, FRB borrowings, and wholesale repurchase agreements in the future and we will use those funds primarily to make loans and purchase securities.

**Contractual Obligations & Commitments**

We are party to many contractual financial obligations, including repayment of borrowings, operating and equipment lease payments, commitments to extend credit and investments in affordable housing partnerships. At March 31, 2012, we had commitments to extend credit of \$711.6 million compared to \$709.9 million at December 31, 2011.

**Capital Resources**

Shareholders' equity at March 31, 2012 was \$752.7 million, down from \$759.3 million at December 31, 2011.

Shareholders' equity was 15.6% and 15.9% of total period-end assets at March 31, 2012 and December 31, 2011, respectively.

**Capital Ratios:** Banking regulations require bank holding companies to maintain a minimum "leverage" ratio of core capital to adjusted quarterly average total assets of at least 3%. In addition, banking regulators have adopted risk-based capital guidelines, under which risk percentages are assigned to various categories of assets and off-balance sheet items to calculate a risk-adjusted capital ratio. Tier I capital generally consists of preferred stock, common shareholders' equity, and trust preferred obligations, less goodwill and certain identifiable intangible assets, while Tier II capital includes the allowance for loan losses and subordinated debt, both subject to certain limitations. Regulatory minimum risk-based capital guidelines require Tier I capital of 4% of risk-adjusted assets and total capital (combined Tier I and Tier II) of 8% to be considered "adequately capitalized".





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Federal Deposit Insurance Corporation regulations set forth the qualifications necessary for a bank to be classified as “well capitalized”, primarily for assignment of FDIC insurance premium rates. To qualify as “well capitalized,” banks must have a Tier I risk-adjusted capital ratio of at least 6%, a total risk-adjusted capital ratio of at least 10%, and a leverage ratio of at least 5%. Failure to qualify as “well capitalized” can negatively impact a bank’s ability to expand and to engage in certain activities.

The Company and its subsidiary qualify as “well-capitalized” at March 31, 2012 and December 31, 2011.

|                                 | Company        |                   | Columbia Bank  |                   | Requirements           |         | Well-Capitalized |  |
|---------------------------------|----------------|-------------------|----------------|-------------------|------------------------|---------|------------------|--|
|                                 | March 31, 2012 | December 31, 2011 | March 31, 2012 | December 31, 2011 | Adequately capitalized |         |                  |  |
| Total risk-based capital ratio  | 21.10          | % 21.05           | % 18.76        | % 18.55           | % 8.00                 | % 10.00 | %                |  |
| Tier 1 risk-based capital ratio | 19.83          | % 19.79           | % 17.50        | % 17.29           | % 4.00                 | % 6.00  | %                |  |
| Leverage ratio                  | 12.81          | % 12.96           | % 11.45        | % 11.45           | % 4.00                 | % 5.00  | %                |  |

**Stock Repurchase Program**

In October 2011, the Board of Directors approved a stock repurchase program authorizing the Company to repurchase up to 2 million shares of its outstanding shares of common stock. The Company intends to purchase the shares from time to time in the open market or in private transactions, under conditions which allow such repurchases to be accretive to earnings per share while maintaining capital ratios that exceed the guidelines for a well-capitalized financial institution. This newly authorized repurchase program supersedes and replaces the prior stock repurchase program adopted in February 2002. No shares were repurchased under the stock repurchase program during the first three months of 2012.

**Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

A number of measures are used to monitor and manage interest rate risk, including income simulations and interest sensitivity (gap) analysis. An income simulation model is the primary tool used to assess the direction and magnitude of changes in net interest income resulting from changes in interest rates. Basic assumptions in the model include prepayment speeds on mortgage-related assets, cash flows and maturities of other investment securities, loan and deposit volumes and pricing. These assumptions are inherently subjective and, as a result, the model cannot precisely estimate net interest income or precisely predict the impact of higher or lower interest rates on net interest income. Actual results will differ from simulated results due to timing, magnitude and frequency of interest rate changes and changes in market conditions and management strategies, among other factors. At March 31, 2012, based on the measures used to monitor and manage interest rate risk, there has not been a material change in the Company’s interest rate risk since December 31, 2011. For additional information, refer to “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in the Company’s 2011 Annual Report on Form 10-K.

**Item 4. CONTROLS AND PROCEDURES****Evaluation of Disclosure Controls and Procedures**

An evaluation was carried out under the supervision and with the participation of the Company’s management, including the Chief Executive Officer (“CEO”) and Chief Financial Officer (“CFO”), of the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934). Based on that evaluation, the CEO and CFO have concluded that as of the end of the period covered by this report, our disclosure controls and procedures are effective in ensuring that the information required to be disclosed by us in the reports we file or submit under the Securities Exchange Act of 1934 is (i) accumulated and communicated to our management (including the CEO and CFO) to allow timely decisions regarding required disclosure, and (ii) recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms.

**Changes in Internal Controls Over Financial Reporting**

There was no change in our internal controls over financial reporting during our most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

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PART II - OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS

The Company and its banking subsidiary are parties to routine litigation arising in the ordinary course of business. Management believes that, based on the information currently known to them, any liabilities arising from such litigation will not have a material adverse impact on the Company's financial condition, results of operations or cash flows.

ITEM 1A. RISK FACTORS

Our business exposes us to certain risks. The following is a discussion of what we currently believe are the most significant risks and uncertainties that may affect our business, financial condition and future results.

A protracted slow or fragile economic recovery could adversely affect our future results of operations or market price of our stock.

The national and global economy and the financial services sector in particular continue to face significant challenges. We cannot accurately predict how quickly or strongly the economy will recover from the recent recession, which has adversely impacted the markets we serve. The U.S. economy has also experienced substantial volatility in the financial markets. Any further deterioration in the economies of the nation as a whole or in our markets would have an adverse effect, which could be material, on our business, financial condition, results of operations and prospects, and could also cause the market price of our stock to decline. While it is impossible to predict how long adverse economic conditions may exist, a slow or fragile recovery could continue to present risks for some time for the industry and our company.

Economic conditions in the market areas we serve may continue to adversely impact our earnings and could increase our credit risk associated with our loan portfolio and the value of our investment portfolio.

Substantially all of our loans are to businesses and individuals in Washington and Oregon, and a continuing decline in the economies of these market areas could have a material adverse effect on our business, financial condition, results of operations and prospects. Housing prices have declined and unemployment is a continued concern in both Washington and Oregon. A further deterioration in the market areas we serve could result in the following consequences, any of which could have an adverse impact, which could be material, on our business, financial condition, results of operations and prospects:

- commercial and consumer loan delinquencies may increase;
- problem assets and foreclosures may increase;
- collateral for loans made may decline further in value, in turn reducing customers' borrowing power, reducing the value of assets and collateral associated with existing loans;
- certain securities within our investment portfolio could become other than temporarily impaired, requiring a write-down through earnings to fair value, thereby reducing equity;
- low cost or non-interest bearing deposits may decrease; and
- demand for our loan and other products and services may decrease.

Our loan portfolio mix, which has a concentration of loans secured by real estate, could result in increased credit risk in a challenging economy.

Our loan portfolio is concentrated in commercial real estate and commercial business loans. These types of loans generally are viewed as having more risk of default than residential real estate loans or certain other types of loans or investments. In fact, the FDIC has issued pronouncements alerting banks of its concern about heavy loan concentrations. Because our loan portfolio contains commercial real estate and commercial business loans with relatively large balances, the deterioration of one or a few of these loans may cause a significant increase in our non-performing loans. An increase in non-performing loans could result in a loss of earnings from these loans, an increase in the provision for loan losses, or an increase in loan charge-offs, any of which could have a material adverse impact on our results of operations and financial condition.

A further downturn in the economies or real estate values in the markets we serve could have a material adverse effect on both borrowers' ability to repay their loans and the value of the real property securing such loans. Our ability to recover on defaulted loans would then be diminished, and we would be more likely to suffer losses on defaulted loans.



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Our Allowance for Loan and Lease Losses (“ALLL”) may not be adequate to cover future loan losses, which could adversely affect earnings.

We maintain an ALLL in an amount that we believe is adequate to provide for losses inherent in our loan portfolio. While we strive to carefully monitor credit quality and to identify loans that may become non-performing, at any time there are loans in the portfolio that could result in losses, but that have not been identified as non-performing or potential problem loans. We cannot be sure that we will be able to identify deteriorating loans before they become non-performing assets, or that we will be able to limit losses on those loans that have been identified. Additionally, the process for determining the ALLL requires different, subjective and complex judgments about the future impact from current economic conditions that might impair the ability of borrowers to repay their loans. As a result, future significant increases to the ALLL may be necessary.

Future increases to the ALLL may be required based on changes in the composition of the loans comprising the portfolio, deteriorating values in underlying collateral (most of which consists of real estate) and changes in the financial condition of borrowers, such as may result from changes in economic conditions, or as a result of actual future events differing from assumptions used by management in determining the ALLL. Additionally, banking regulators, as an integral part of their supervisory function, periodically review our ALLL. These regulatory agencies may require us to increase the ALLL. Any increase in the ALLL would have an adverse effect, which could be material, on our financial condition and results of operations.

Nonperforming assets take significant time to resolve and adversely affect our results of operations and financial condition.

Our nonperforming assets adversely affect our net income in various ways. Until economic and market conditions improve to pre-recession levels, we expect to continue to incur additional losses relating to elevated levels of nonperforming loans. We do not record interest income on nonaccrual loans, thereby adversely affecting our income, and increasing loan administration costs. Assets acquired by foreclosure or similar proceedings are recorded at the lower of carrying value or fair value less estimated costs to sell. The valuation of these foreclosed assets is periodically updated and resulting losses, if any, are charged to earnings in the period in which they are identified. An increase in the level of nonperforming assets also increases our risk profile and may impact the capital levels our regulators believe is appropriate in light of such risks. We utilize various techniques such as loan sales, workouts, and restructurings to manage our problem assets. Decreases in the value of these problem assets, the underlying collateral, or in the borrowers’ performance or financial condition, could adversely affect our business, results of operations and financial condition. In addition, the resolution of nonperforming assets requires significant commitments of time from management and staff, which can be detrimental to performance of their other responsibilities. We may experience further increases in nonperforming loans in the future.

Our acquisitions and the integration of acquired businesses may not result in all of the benefits anticipated, and future acquisitions may be dilutive to current shareholders.

We have in the past and may in the future seek to grow our business by acquiring other businesses. Our acquisitions may not have the anticipated positive results, including results relating to: correctly assessing the asset quality of the assets being acquired; the total cost of integration including management attention and resources; the time required to complete the integration successfully; the amount of longer-term cost savings; being able to profitably deploy funds acquired in an acquisition; or the overall performance of the combined entity.

We also may encounter difficulties in obtaining required regulatory approvals and unexpected contingent liabilities can arise from the businesses we acquire. Integration of an acquired business can be complex and costly, sometimes including combining relevant accounting and data processing systems and management controls, as well as managing relevant relationships with employees, clients, suppliers and other business partners. Integration efforts could divert management attention and resources, which could adversely affect our operations or results.

Given the continued market volatility and uncertainty, notwithstanding our loss-sharing arrangements with the FDIC, we may continue to experience increased credit costs or need to take additional markdowns and allowances for loan losses on the assets and loans acquired that could adversely affect our financial condition and results of operations in the future.



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We may also experience difficulties in complying with the technical requirements of our loss-sharing agreements with the FDIC, which could result in some assets which we acquire in FDIC-assisted transactions losing their coverage under such agreements. As our integration efforts continue in connection with these transactions, other unanticipated costs, including the diversion of personnel, or losses, may be incurred.

Acquisitions may also result in business disruptions that cause us to lose customers or cause customers to remove their accounts from us and move their business to competing financial institutions. It is possible that the integration process related to acquisitions could result in the disruption of our ongoing businesses or inconsistencies in standards, controls, procedures and policies that could adversely affect our ability to maintain relationships with clients, customers, depositors and employees. The loss of key employees in connection with an acquisition could adversely affect our ability to successfully conduct our business.

We may engage in future acquisitions involving the issuance of additional common stock and/or cash. Any such acquisitions and related issuances of stock may have a dilutive effect on earnings per share and the percentage ownership of current shareholders. The use of cash as consideration in any such acquisitions could impact our capital position and may require us to raise additional capital.

Furthermore, notwithstanding our recent acquisitions, we cannot provide any assurance as to the extent to which we can continue to grow through acquisitions as this will depend on the availability of prospective target opportunities at valuations we find attractive and the competition for such opportunities from other parties.

Our decisions regarding the fair value of assets acquired, including the FDIC loss-sharing assets, could be inaccurate, which could materially and adversely affect our business, financial condition, results of operations, and future prospects.

Management makes various assumptions and judgments about the collectability of the acquired loans, including the creditworthiness of borrowers and the value of the real estate and other assets serving as collateral for the repayment of secured loans. In FDIC-assisted acquisitions that include loss-sharing agreements, we may record a loss-sharing asset that we consider adequate to absorb the indemnified portion of future losses which may occur in the acquired loan portfolio. The FDIC loss-sharing asset is accounted for on the same basis as the related acquired loans and OREO and primarily represents the present value of the cash flows the Company expects to collect from the FDIC under the loss-sharing agreements.

If our assumptions are incorrect, significant earnings volatility can occur and the balance of the FDIC loss-sharing asset may at any time be insufficient to cover future loan losses, and credit loss provisions may be needed to respond to different economic conditions or adverse developments in the acquired loan portfolio. Any increase in future loan losses could have a material adverse effect on our operating results.

Our management of capital could adversely affect profitability measures, the market price of our common stock, and dilute the holders of our outstanding common stock.

Our capital ratios are significantly higher than historical levels. Until we bring our capital closer to historical ratios, shareholder returns are potentially adversely impacted through earnings per share and return on equity. We may lower our capital ratios through either selective acquisitions that meet our disciplined criteria, organic loan growth, investment in securities, or a combination of all three. Although we are periodically engaged in discussions with potential acquisition candidates, we are not currently a party to any purchase or merger agreement. There can be no assurance that we will be able to negotiate future acquisitions on terms acceptable to us.

Conversely, there may be circumstances under which it would be prudent to consider alternatives for raising capital to take advantage of significant acquisition opportunities or in response to changing economic conditions. Our ability to raise additional capital, if needed, will depend on, among other things, conditions in the capital markets at the time, which are outside our control, and our financial performance. Any capital raising alternatives could dilute the holders of our outstanding common stock and may adversely affect the market price of our common stock.

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If the goodwill we have recorded in connection with acquisitions becomes impaired, it could have an adverse impact on our earnings and capital.

Accounting standards require that we account for acquisitions using the acquisition method of accounting. Under acquisition accounting, if the purchase price of an acquired company exceeds the fair value of its net assets, the excess is carried on the acquirer's balance sheet as goodwill. In accordance with generally accepted accounting principles, our goodwill is evaluated for impairment on an annual basis or more frequently if events or circumstances indicate that a potential impairment exists. Such evaluation may be based on a variety of factors, including the quoted price of our common stock, market prices of common stock of other banking organizations, common stock trading multiples, discounted cash flows, and data from comparable acquisitions. Future evaluations of goodwill may result in impairment and ensuing write-down, which could be material, resulting in an adverse impact on our earnings and capital.

Fluctuating interest rates could adversely affect our business.

Significant increases in market interest rates on loans, or the perception that an increase may occur, could adversely affect both our ability to originate new loans and our ability to grow. Conversely, decreases in interest rates could result in an acceleration of loan prepayments. An increase in market interest rates could also adversely affect the ability of our floating-rate borrowers to meet their higher payment obligations. If this occurred, it could cause an increase in nonperforming assets and charge offs, which could adversely affect our business.

Further, our profitability is dependent to a large extent upon net interest income, which is the difference (or "spread") between the interest earned on loans, securities and other interest-earning assets and the interest paid on deposits, borrowings, and other interest-bearing liabilities. Because of the differences in maturities and repricing characteristics of our interest-earning assets and interest-bearing liabilities, changes in interest rates do not produce equivalent changes in interest income earned on interest-earning assets and interest paid on interest-bearing liabilities.

Accordingly, fluctuations in interest rates could adversely affect our interest rate spread, and, in turn, our profitability. The FDIC has increased insurance premiums to restore and maintain the federal deposit insurance fund, which has increased our costs and could adversely affect our business.

In 2009, the FDIC imposed a special deposit insurance assessment of five basis points on all insured institutions, and also required insured institutions to prepay estimated quarterly risk-based assessments through 2012.

The Dodd-Frank Act established 1.35% as the minimum deposit insurance fund reserve ratio. The FDIC has determined that the fund reserve ratio should be 2.0% and has adopted a plan under which it will meet the statutory minimum fund reserve ratio of 1.35% by the statutory deadline of September 30, 2020. The Dodd-Frank Act requires the FDIC to offset the effect on institutions with assets less than \$10 billion of the increase in the statutory minimum fund reserve ratio to 1.35% from the former statutory minimum of 1.15%.

Effective April 1, 2011, the FDIC implemented changes to the assessment rules resulting from the Dodd-Frank Act. The adopted regulations: (1) modify the definition of an institution's deposit insurance assessment base; (2) alter certain adjustments to the assessment rates; (3) revise the assessment rate schedules in light of the new assessment base and altered adjustments; and (4) provide for the automatic adjustment of the assessment rates in the future when the reserve ratio reaches certain milestones.

Despite the FDIC's actions to restore the deposit insurance fund, the fund will suffer additional losses in the future due to failures of insured institutions. There may be additional significant deposit insurance premium increases, special assessments or prepayments in order to restore the insurance fund's reserve ratio. Any significant premium increases or special assessments could have a material adverse effect on the Company's financial condition and results of operations.



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We operate in a highly regulated environment and changes of or increases in, or supervisory enforcement of, banking or other laws and regulations or governmental fiscal or monetary policies could adversely affect us.

We are subject to extensive regulation, supervision and examination by federal and state banking authorities. In addition, as a publicly-traded company, we are subject to regulation by the Securities and Exchange Commission. Any change in applicable regulations or federal, state or local legislation or in policies or interpretations or regulatory approaches to compliance and enforcement, income tax laws and accounting principles could have a substantial impact on us and our operations. Changes in laws and regulations may also increase our expenses by imposing additional fees or taxes or restrictions on our operations. Additional legislation and regulations that could significantly affect our powers, authority and operations may be enacted or adopted in the future, which could have a material adverse effect on our financial condition and results of operations. Failure to appropriately comply with any such laws, regulations or principles could result in sanctions by regulatory agencies or damage to our reputation, all of which could adversely affect our business, financial condition or results of operations.

In that regard, the Dodd-Frank Wall Street Reform and Consumer Protection Act was enacted in July 2010. Among other provisions, the legislation (i) created a new Bureau of Consumer Financial Protection with broad powers to regulate consumer financial products such as credit cards and mortgages, (ii) created a Financial Stability Oversight Council comprised of the heads of other regulatory agencies, (iii) will lead to new capital requirements from federal banking agencies, (iv) places new limits on electronic debit card interchange fees and (v) requires the Securities and Exchange Commission and national stock exchanges to adopt significant new corporate governance and executive compensation reforms. The new legislation and regulations are expected to increase the overall costs of regulatory compliance.

Further, regulators have significant discretion and authority to prevent or remedy unsafe or unsound practices or violations of laws or regulations by financial institutions and holding companies in the performance of their supervisory and enforcement duties. Recently, these powers have been utilized more frequently due to the serious national, regional and local economic conditions we are facing. The exercise of regulatory authority may have a negative impact on our financial condition and results of operations. Additionally, our business is affected significantly by the fiscal and monetary policies of the U.S. federal government and its agencies, including the Federal Reserve Board.

We cannot accurately predict the full effects of recent legislation or the various other governmental, regulatory, monetary and fiscal initiatives which have been and may be enacted on the financial markets, on the Company and on the Bank. The terms and costs of these activities, or any worsening of current financial market and economic conditions, could materially and adversely affect our business, financial condition, results of operations, and the trading price of our common stock.

We may be required, in the future, to recognize impairment with respect to investment securities, including the FHLB stock we hold.

Our securities portfolio currently includes securities with unrecognized losses. We may continue to observe declines in the fair market value of these securities. Securities issued by certain states and municipalities have recently come under scrutiny due to concerns about credit quality. Although management believes the credit quality of the Company's state and municipal securities portfolio to be good, there can be no assurance that the credit quality of these securities will not decline in the future. We evaluate the securities portfolio for any other than temporary impairment each reporting period, as required by generally accepted accounting principles in the United States of America, and as of December 31, 2011, we recognized one municipal bond as being other-than-temporarily impaired. For further information regarding this other-than-temporarily impaired security see Note 4 to the Consolidated Financial Statements in "Item 8. Financial Statements and Supplementary Data" of our Annual Report on Form 10-K for the year ended December 31, 2011. There can be no assurance, however, that future evaluations of the securities portfolio will not require us to recognize further impairment charges with respect to these and other holdings. For example, it is possible that government-sponsored programs to allow mortgages to be refinanced to lower rates could materially adversely impact the yield on our portfolio of mortgage-backed securities, since a significant portion of our investment portfolio is composed of such securities.



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In addition, as a condition to membership in the FHLB, we are required to purchase and hold a certain amount of FHLB stock. Our stock purchase requirement is based, in part, upon the outstanding principal balance of advances from the FHLB. At March 31, 2012 we had stock in the FHLB totaling \$22.2 million. The FHLB stock held by us is carried at cost and is subject to recoverability testing under applicable accounting standards. The FHLB has discontinued the repurchase of their stock and discontinued the distribution of dividends. As of March 31, 2012, we did not recognize an impairment charge related to our FHLB stock holdings. There can be no assurance, however, that future negative changes to the financial condition of the FHLB may not require us to recognize an impairment charge with respect to such holdings.

Substantial competition in our market areas could adversely affect us.

Commercial banking is a highly competitive business. We compete with other commercial banks, savings and loan associations, credit unions, finance, insurance and other non-depository companies operating in our market areas. We also experience competition, especially for deposits, from Internet-based banking institutions, which have grown rapidly in recent years. We are subject to substantial competition for loans and deposits from other financial institutions. Some of our competitors are not subject to the same degree of regulation and restriction as we are and/or have greater financial resources than we do. Some of our competitors have severe liquidity issues, which could impact the pricing of deposits in our marketplace. If we are unable to effectively compete in our market areas, our business, results of operations and prospects could be adversely affected.

Changes in accounting standards could materially impact our financial statements.

From time to time the Financial Accounting Standards Board and the SEC change the financial accounting and reporting standards that govern the preparation of our financial statements. These changes can be very difficult to predict and can materially impact how we record and report our financial condition and results of operations. In some cases, we could be required to apply a new or revised standard retroactively, resulting in our restating prior period financial statements.

There can be no assurance as to the level of dividends we may pay on our common stock.

Holders of our common stock are only entitled to receive such dividends as our Board of Directors may declare out of funds legally available for such payments. Although we have historically declared cash dividends on our common stock, we are not required to do so and there may be circumstances under which we would eliminate our common stock dividend in the future. This could adversely affect the market price of our common stock.

Significant legal or regulatory actions could subject us to substantial uninsured liabilities and reputational harm and have a material adverse effect on our business and results of operations.

We are from time to time subject to claims and proceedings related to our operations. These claims and legal actions, which could include supervisory or enforcement actions by our regulators, or criminal proceedings by prosecutorial authorities, could involve large monetary claims, including civil money penalties or fines imposed by government authorities, and significant defense costs. To mitigate the cost of some of these claims, we maintain insurance coverage in amounts and with deductibles that we believe are appropriate for our operations. However, our insurance coverage does not cover any civil money penalties or fines imposed by government authorities and may not cover all other claims that might be brought against us or continue to be available to us at a reasonable cost. As a result, we may be exposed to substantial uninsured liabilities, which could adversely affect our business, prospects, results of operations and financial condition. Substantial legal liability or significant regulatory action against us could have material adverse financial effects or cause significant reputational harm to us, which in turn could seriously harm our business prospects.

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We are subject to a variety of operational risks, including reputational risk, legal risk and compliance risk, and the risk of fraud or theft by employees or outsiders, which may adversely affect our business and results of operations.

We are exposed to many types of operational risks, including reputational risk, legal and compliance risk, the risk of fraud or theft by employees or outsiders, and unauthorized transactions by employees or operational errors, including clerical or record-keeping errors or those resulting from faulty or disabled computer or telecommunications systems. If personal, non-public, confidential or proprietary information of customers in our possession were to be mishandled or misused, we could suffer significant regulatory consequences, reputational damage and financial loss. Such mishandling or misuse could include, for example, if such information were erroneously provided to parties who are not permitted to have the information, either by fault of our systems, employees, or counterparties, or where such information is intercepted or otherwise inappropriately taken by third parties.

Because the nature of the financial services business involves a high volume of transactions, certain errors may be repeated or compounded before they are discovered and successfully rectified. Our necessary dependence upon automated systems to record and process transactions and our large transaction volume may further increase the risk that technical flaws or employee tampering or manipulation of those systems will result in losses that are difficult to detect. We also may be subject to disruptions of our operating systems arising from events that are wholly or partially beyond our control (for example, computer viruses or electrical or telecommunications outages, or natural disasters, disease pandemics or other damage to property or physical assets) which may give rise to disruption of service to customers and to financial loss or liability. We are further exposed to the risk that our external vendors may be unable to fulfill their contractual obligations (or will be subject to the same risk of fraud or operational errors by their respective employees as we are) and to the risk that we (or our vendors') business continuity and data security systems prove to be inadequate. The occurrence of any of these risks could result in a diminished ability of us to operate our business (for example, by requiring us to expend significant resources to correct the defect), as well as potential liability to clients, reputational damage and regulatory intervention, which could adversely affect our business, financial condition and results of operations, perhaps materially.

We have various anti-takeover measures that could impede a takeover.

Our articles of incorporation include certain provisions that could make it more difficult to acquire us by means of a tender offer, a proxy contest, merger or otherwise. These provisions include certain non-monetary factors that our board of directors may consider when evaluating a takeover offer, and a requirement that any "Business Combination" be approved by the affirmative vote of no less than 66 2/3% of the total shares attributable to persons other than a "Control Person." These provisions may have the effect of lengthening the time required for a person to acquire control of us through a tender offer, proxy contest or otherwise, and may deter any potentially hostile offers or other efforts to obtain control of us. This could deprive our shareholders of opportunities to realize a premium for their Columbia common stock, even in circumstances where such action is favored by a majority of our shareholders.

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Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

(a) Not applicable

(b) Not applicable

(c) Not applicable

Item 3. DEFAULTS UPON SENIOR SECURITIES

None.

Item 4. MINE SAFETY DISCLOSURES

Not applicable.

Item 5. OTHER INFORMATION

None.

Item 6. EXHIBITS

|      |  |
|------|--|
| 31.1 | Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002   |
| 31.2 | Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002   |
| 32   | Certification Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002   |
| 101* | The following financial information from Columbia Banking System, Inc's. Quarterly Report on Form 10-Q for the quarter ended March 31, 2012 is formatted in XBRL: (i) the Unaudited Consolidated Balance Sheets, (ii) the Unaudited Consolidated Statements of Income, (iii) the Unaudited Consolidated Statements of Comprehensive Income, (iv) the Unaudited Consolidated Statements of Changes in Shareholders' Equity, (v) the Unaudited Consolidated Statements of Cash Flows, and (vi) the Notes to Unaudited Consolidated Financial Statements. |

\* Furnished herewith

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

COLUMBIA BANKING SYSTEM, INC.

Date: May 7, 2012

By /s/ MELANIE J. DRESSEL  
Melanie J. Dressel  
President and Chief Executive Officer  
(Principal Executive Officer)

Date: May 7, 2012

By /s/ GARY R. SCHMINKEY  
Gary R. Schminkey  
Executive Vice President and  
Chief Financial Officer  
(Principal Financial and Accounting Officer)

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