

CITIGROUP INC
Form 10-Q
October 30, 2015

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 10-Q
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended September 30, 2015
Commission file number 1-9924

Citigroup Inc.

(Exact name of registrant as specified in its charter)

Delaware

52-1568099

(State or other jurisdiction of incorporation or
organization)

(I.R.S. Employer Identification No.)

399 Park Avenue, New York, NY

10022

(Address of principal executive offices)

(Zip code)

(212) 559-1000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer
(Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Number of shares of Citigroup Inc. common stock outstanding on September 30, 2015: 2,978,990,460

Available on the web at www.citigroup.com

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OVERVIEW

This Quarterly Report on Form 10-Q should be read in conjunction with Citigroup's Annual Report on Form 10-K for the year ended December 31, 2014 filed with the U.S. Securities and Exchange Commission (SEC) on February 25, 2015, including the historical audited consolidated financial statements of Citigroup reflecting the adoption of an accounting change (See Note 1 to the Consolidated Financial Statements) and certain realignments and reclassifications set forth in Citigroup's Current Report on Form 8-K filed with the SEC on May 27, 2015 (2014 Annual Report on Form 10-K), and Citigroup's Quarterly Reports on Form 10-Q for the quarters ended March 31, 2015 and June 30, 2015 filed with the SEC on May 11, 2015 (First Quarter of 2015 Form 10-Q) and August 3, 2015 (Second Quarter of 2015 Form 10-Q).

Additional information about Citigroup is available on Citi's website at www.citigroup.com. Citigroup's recent annual reports on Form 10-K, quarterly reports on Form 10-Q, proxy statements, as well as other filings with the SEC, are available free of charge through Citi's website by clicking on the "Investors" page and selecting "All SEC Filings." The SEC's website also contains current reports, information statements, and other information regarding Citi at www.sec.gov.

Certain other reclassifications have been made to the prior periods' presentation.

Throughout this report, "Citigroup," "Citi" and "the Company" refer to Citigroup Inc. and its consolidated subsidiaries.

Citigroup is managed pursuant to the following segments:

(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.

Note: Reflects certain readjustments and reclassifications. See “Overview” above for additional information.

The following are the four regions in which Citigroup operates. The regional results are fully reflected in the segment results above.

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

EXECUTIVE SUMMARY

Third Quarter of 2015—Solid Results and Progress on Execution Priorities Despite Continued Challenging Environment
Citi's third quarter of 2015 reflected solid overall results and steady progress on its execution priorities, including:

Efficient resource allocation and disciplined expense management: Citi maintained disciplined expense management during the third quarter of 2015, even as it continued to absorb increased regulatory and compliance costs in Citicorp. Citi's expense management in the current quarter was further aided by lower legal and related expenses and lower repositioning expenses in Citicorp as compared to the prior-year period, as discussed further below.

Continued wind down of Citi Holdings, while maintaining profitability: Citi continued to wind down Citi Holdings, including reducing its assets by \$27 billion, or 20%, from the prior-year period. In addition, as of September 30, 2015, Citi had executed agreements to sell approximately \$37 billion of additional assets in Citi Holdings, including OneMain Financial (for additional information, see "Citi Holdings" below). As discussed further below, Citi Holdings also maintained profitability in the third quarter of 2015.

Utilization of deferred tax assets (DTAs): Citi utilized approximately \$2.1 billion in DTAs during the first nine months of 2015, including approximately \$700 million during the third quarter of 2015 (for additional information, see "Income Taxes" below).

Citi was able to achieve these results and make ongoing progress on its execution priorities during a quarter with continued market volatility and uncertainties, including macroeconomic uncertainties, slower global growth and market volatility resulting from, among other things, expectations as to when U.S. interest rates may begin to rise. For more information on these and other ongoing trends and risks that could impact Citi's businesses, results of operations and financial condition, see the discussion of each businesses' results of operations, "Forward-Looking Statements" and Note 25 to the Consolidated Financial Statements below, as well as the "Risk Factors" section of Citi's 2014 Annual Report on Form 10-K.

Third Quarter of 2015 Summary Results

Citigroup

Citigroup reported net income of \$4.3 billion or \$1.35 per diluted share, compared to \$2.8 billion or \$0.88 per share in the prior-year period. Results in the third quarter of 2015 included \$196 million (\$127 million after-tax) of CVA/DVA, compared to negative \$371 million (negative \$228 million after-tax) in the third quarter of 2014.

Excluding the impact of CVA/DVA in both periods, Citi reported net income of \$4.2 billion in the third quarter of 2015, or \$1.31 per diluted share, compared to \$3.1 billion, or \$0.95 per share, in the prior-year period. (Citi's results of operations excluding the impact of CVA/DVA are a non-GAAP financial measure.) The 36% increase from the prior-year period was primarily driven by lower expenses, lower net credit losses and a lower effective tax rate (for additional information, see "Income Taxes" below), partially offset by lower revenues and a reduced net loan loss reserve release.

Citi's revenues, net of interest expense, were \$18.7 billion in the third quarter of 2015, a decrease of 5% from the prior-year period. Excluding CVA/DVA, revenues were \$18.5 billion, down 8% from the prior-year period, as Citicorp revenues decreased by 5% and Citi Holdings revenues decreased 32%. Excluding CVA/DVA and the impact of foreign exchange translation into U.S. dollars for reporting purposes (FX translation), Citigroup revenues decreased 2% from the prior-year period, as a 1% increase in Citicorp revenues was more than offset by the decrease in Citi Holdings revenues. (Citi's results of operations excluding the impact of FX translation are non-GAAP financial measures.)

Expenses

Citigroup expenses decreased 18% versus the third quarter of 2014 to \$10.7 billion driven by lower legal and related expenses (\$376 million compared to \$1.6 billion in the prior-year period) and repositioning costs (\$81 million compared to \$382 million in the prior-year period), as well as the impact of FX translation (which lowered expenses by approximately \$759 million in the third quarter of 2015 compared to the prior-year period). Excluding the impact of FX translation, Citigroup's expenses declined 13%, mainly driven by the lower legal and related expenses and repositioning costs.

Excluding the impact of FX translation on Citicorp, which lowered reported expenses by approximately \$698 million in the third quarter of 2015 compared to the prior-year period, Citicorp expenses decreased 13% mainly driven by significantly lower legal and related expenses and repositioning costs. Citicorp expenses in the third quarter of 2015 included legal and related expenses of \$259 million, compared to \$1.4 billion in the prior-year period, and \$41 million of repositioning charges, compared to \$370 million in the prior-year period.

Citi Holdings' expenses were \$1.1 billion, down 15% from the prior-year period, primarily driven by the ongoing decline in Citi Holdings assets.

Credit Costs

Citi's total provisions for credit losses and for benefits and claims of \$1.8 billion increased 5% from the prior-year period, as a lower net loan loss reserve release was partially offset by lower net credit losses.

Net credit losses of \$1.7 billion declined 21% versus the prior-year period. Consumer net credit losses declined 24% to \$1.6 billion, reflecting continued improvements in North

America Citi-branded cards and Citi retail services in Citicorp as well as the North America mortgage portfolio within Citi Holdings. Corporate net credit losses increased to \$46 million from negative \$18 million in the prior-year period, with the increase related to a limited number of corporate loans.

The net release of the allowance for loan losses and unfunded lending commitments was \$16 million in the third quarter of 2015, compared to a \$552 million release in the prior-year period. Citicorp's net reserve build was \$212 million, compared to a net loan loss reserve release of \$414 million in the prior-year period. The build in the third quarter of 2015 was primarily driven by net loan loss reserve builds in the Institutional Clients Group (ICG), including approximately \$140 million for energy and energy-related exposures (for additional information, see "Institutional Clients Group" and "Credit Risk" below). Citi Holdings' net reserve release increased \$90 million from the prior-year period to \$228 million, primarily reflecting the impact of asset sales.

For additional information on Citi's credit costs and allowance for loan losses, including delinquency trends in its credit portfolios, see "Credit Risk" below.

Capital

Citi continued to grow its regulatory capital during the third quarter of 2015, even as it returned approximately \$2.1 billion of capital to its shareholders in the form of common stock repurchases and dividends. Citigroup's Tier 1 Capital and Common Equity Tier 1 Capital ratios, on a fully implemented basis, were 12.9% and 11.7% as of September 30, 2015, respectively, compared to 11.4% and 10.6% as of September 30, 2014 (all based on the Basel III Advanced Approaches for determining risk-weighted assets). Citigroup's Supplementary Leverage ratio as of September 30, 2015, on a fully implemented basis, was 6.9%, compared to 6.0% as of September 30, 2014. For additional information on Citi's capital ratios and related components, including the impact of Citi's DTAs on its capital ratios, see "Capital Resources" and "Income Taxes" below.

Citicorp

Citicorp net income increased 62% from the prior-year period to \$4.3 billion. CVA/DVA, recorded in ICG, was \$221 million (\$143 million after-tax) in the third quarter of 2015, compared to negative \$316 million (negative \$194 million after-tax) in the prior-year period (for a summary of CVA/DVA by business within ICG, see "Institutional Clients Group" below).

Excluding CVA/DVA, Citicorp's net income was \$4.1 billion, up 46% from the prior-year period, primarily driven by lower expenses and a lower effective tax rate, partially offset by lower revenues and the higher cost of credit.

Citicorp revenues, net of interest expense, decreased 2% from the prior-year period to \$17.3 billion. Excluding CVA/DVA, Citicorp revenues were \$17.1 billion in the third quarter of 2015, down 5% from the prior-year period, reflecting a 3% decline in ICG and an 8% decrease in Global Consumer Banking (GCB) revenues. As referenced above, excluding CVA/DVA and the impact of FX translation, Citicorp's revenues grew 1%.

GCB revenues of \$8.5 billion decreased 8% versus the prior-year period. Excluding the impact of FX translation, GCB revenues decreased 1%, as decreases in North America GCB and Asia GCB were partially offset by an increase in Latin America GCB. North America GCB revenues decreased 4% to \$4.8 billion, as lower revenues in Citi-branded cards and Citi retail services were partially offset by higher retail banking revenues. Citi-branded cards revenues of \$1.9 billion were down 9% versus the prior-year period, reflecting the continued impact of lower average loans as well as an increase in acquisition and rewards costs related to new account acquisitions. Citi retail services revenues of \$1.6 billion declined 2% versus the prior-year period, reflecting the continued impact of lower fuel prices and higher contractual partner payments. Retail banking revenues increased 3% from the prior-year period to \$1.3 billion, reflecting continued loan and deposit growth and improved deposit spreads, partially offset by a lower mortgage repurchase reserve release as compared to the prior-year period. North America GCB average deposits of \$172 billion increased 1% year-over-year and average retail loans of \$50 billion grew 7%. Average card loans of \$107 billion decreased 2%, while purchase sales of \$66 billion increased 5% versus the prior-year period. For additional information on the results of operations of North America GCB for the third quarter of 2015, see "Global Consumer Banking—North America GCB" below.

International GCB revenues (consisting of EMEA GCB, Latin America GCB and Asia GCB) decreased 13% versus the prior-year period to \$3.6 billion. Excluding the impact of FX translation, international GCB revenues increased 2% versus the prior-year period. Latin America GCB revenues increased 11% versus the prior-year period, including a gain of approximately \$180 million related to the sale of Citi's merchant acquiring business in Mexico. Excluding the gain, Latin America GCB revenues were approximately unchanged from the prior-year period, as modest increases in loan and deposit balances were offset by the continued impact of spread compression. Asia GCB revenues declined 6% versus the prior-year period, reflecting lower investment sales revenues as well as continued high payment rates and the ongoing impact of regulatory changes in cards, partially offset by growth in lending, deposit and insurance products. For additional information on the results of operations of Latin America GCB and Asia GCB (which includes the results of operations of EMEA GCB for reporting purposes) for the third quarter of 2015, including the impact of FX translation, see "Global Consumer Banking" below. Year-over-year, international GCB average deposits of \$126 billion increased 4%, average retail loans of \$97 billion increased 3%, investment sales of \$18 billion decreased 27%, average card loans of \$25 billion increased 2% and card purchase sales of \$25 billion increased 5%, all excluding the impact of FX translation.

ICG revenues were \$8.6 billion in the third quarter of 2015, up 3% from the prior-year period. Excluding CVA/DVA, ICG revenues were \$8.4 billion, down 3% from the prior-year period. Banking revenues of \$4.0 billion, excluding CVA/DVA and the impact of mark-to-market gains on hedges related to accrual loans within corporate lending (see below),

decreased 7% from the prior-year period, as lower underwriting activity and advisory revenues within investment banking as well as the impact of FX translation was only partially offset by continued growth in the private bank. Investment banking revenues of \$937 million decreased 25% versus the prior-year period. Advisory revenues decreased 24% from strong results in the prior-year period to \$243 million. Debt underwriting revenues decreased 17% to \$525 million, driven by high yield and leveraged loans, while equity underwriting decreased 43% to \$169 million, reflecting lower industry-wide underwriting activity during the quarter. Private bank revenues, excluding CVA/DVA, increased 8% to \$715 million from the prior-year period, driven by strong growth in managed investments revenue as well as higher loan and deposit balances.

Corporate lending revenues increased 41% to \$755 million, including \$352 million of mark-to-market gains on hedges related to accrual loans, compared to a \$91 million gain in the prior-year period. Excluding the mark-to-market impact on hedges related to accrual loans in both periods, corporate lending revenues declined 9% versus the prior-year period to \$403 million. Excluding the impact of FX translation and the mark-to-market impact of loan hedges, corporate lending revenues decreased 4% year-over-year, as growth in average loans was more than offset by the impact of lower spreads and the impact of loan sale activity. Treasury and trade solutions revenues of \$1.9 billion were approximately unchanged versus the prior-year period. Excluding the impact of FX translation, treasury and trade solutions revenues increased 7%, as continued growth in deposit balances and spreads was partially offset by lower trade revenues.

Markets and securities services revenues of \$4.0 billion, excluding CVA/DVA, decreased 5% from the prior-year period. Fixed income markets revenues of \$2.6 billion, excluding CVA/DVA, decreased 16% from the prior-year period, reflecting lower client activity levels and a less favorable trading environment versus the prior-year period. Equity markets revenues of \$996 million, excluding CVA/DVA, increased 31% versus the prior-year period.

Excluding the impact of reversing \$140 million of the previously-disclosed valuation adjustment recognized in the second quarter of 2015 (\$175 million), equity markets revenues increased 12% from the prior-year period driven by growth in derivatives. Securities services revenues of \$513 million decreased 4% versus the prior-year period, but increased 7% excluding the impact of FX translation, reflecting increased activity and higher client balances. For additional information on the results of operations of ICG for the third quarter of 2015, including the impact of CVA/DVA on the applicable businesses, see “Institutional Clients Group” below.

Corporate/Other revenues were \$218 million, a \$136 million increase from the prior-year period, primarily driven by gains on debt buybacks. For additional information on the results of operations of Corporate/Other for the third quarter of 2015, see “Corporate/Other” below.

Citicorp end-of-period loans were approximately unchanged from the prior-year period at \$567 billion, as consumer loans decreased 5% while corporate loans increased

4%. Excluding the impact of FX translation, Citicorp loans grew 5%, with 8% growth in corporate loans and 2% growth in consumer loans.

Citi Holdings

Citi Holdings’ net income was \$31 million in the third quarter of 2015, compared to \$212 million in the prior-year period. CVA/DVA was negative \$25 million (negative \$16 million after-tax) in the third quarter of 2015, compared to negative \$55 million (negative \$34 million after-tax) in the prior-year period. Excluding the impact of CVA/DVA in both periods, Citi Holdings’ net income was \$47 million in the current quarter, compared to \$246 million in the prior-year period, primarily reflecting lower revenues, partially offset by lower expenses and lower cost of credit. Citi Holdings’ revenues decreased 32% to \$1.4 billion from the prior-year period, primarily driven by a lower level of net gains on asset sales as well as the overall wind-down of the portfolio. For additional information on the results of operations of Citi Holdings in the third quarter of 2015, see “Citi Holdings” below.

At the end of the current quarter, Citi Holdings’ assets were \$110 billion, 20% below the prior-year period, and represented approximately 6% of Citi’s total GAAP assets and 13% of its risk-weighted assets under Basel III (based on the Advanced Approaches for determining risk-weighted assets).

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RESULTS OF OPERATIONS

SUMMARY OF SELECTED FINANCIAL DATA—PAGE 1

Citigroup Inc. and Consolidated Subsidiaries

In millions of dollars, except per-share amounts and ratios	Third Quarter			Nine Months			
	2015	2014	% Change	2015	2014	% Change	
Net interest revenue	\$11,773	\$12,187	(3)	%\$35,167	\$35,892	(2))%
Non-interest revenue	6,919	7,502	(8)	) 22,731	23,428	(3))%
Revenues, net of interest expense	\$18,692	\$19,689	(5)	)%\$57,898	\$59,320	(2))%
Operating expenses	10,669	12,955	(18)	) 32,481	40,625	(20))%
Provisions for credit losses and for benefits and claims	1,836	1,750	5	5,399	5,454	(1))%
Income from continuing operations before income taxes	\$6,187	\$4,984	24	% \$20,018	\$13,241	51	%
Income taxes	1,881	2,068	(9)	) 6,037	6,120	(1))%
Income from continuing operations	\$4,306	\$2,916	48	% \$13,981	\$7,121	96	%
Income (loss) from discontinued operations, net of taxes ⁽¹⁾	(10)	(16)	)38	% (9)	(1)	)NM	
Net income before attribution of noncontrolling interests	\$4,296	\$2,900	48	% \$13,972	\$7,120	96	%
Net income attributable to noncontrolling interests	5	59	(92)	) 65	154	(58))%
Citigroup's net income	\$4,291	\$2,841	51	\$13,907	\$6,966	100	%
Less:							
Preferred dividends—Basic	\$174	\$128	36	% \$504	\$352	43	%
Dividends and undistributed earnings allocated to employee restricted and deferred shares that contain nonforfeitable rights to dividends, applicable to basic EPS	56	44	27	182	108	69	%
Income allocated to unrestricted common shareholders for basic and diluted EPS	\$4,061	\$2,669	52	% \$13,221	\$6,506	NM	
Earnings per share							
Basic							
Income from continuing operations	\$1.36	\$0.89	53	% \$4.39	\$2.14	NM	
Net income	1.36	0.88	55	4.38	2.14	NM	
Diluted							
Income from continuing operations	\$1.36	\$0.88	55	% \$4.38	\$2.14	NM	
Net income	1.35	0.88	53	4.38	2.14	NM	
Dividends declared per common share	0.05	0.01	NM	0.11	0.03	NM	

Statement continues on the next page, including notes to the table.

SUMMARY OF SELECTED FINANCIAL DATA—PAGE 2

In millions of dollars, except per-share amounts, ratios and direct staff At September 30:	Citigroup Inc. and Consolidated Subsidiaries Third Quarter			Nine Months		% Change
	2015	2014	% Change	2015	2014	
Total assets	\$ 1,808,356	\$ 1,882,505	(4)%			
Total deposits ⁽²⁾	904,243	942,655	(4)			
Long-term debt	213,533	223,842	(5)			
Citigroup common stockholders' equity	205,630	202,960	1			
Total Citigroup stockholders' equity	220,848	211,928	4			
Direct staff (in thousands)	239	243	(2)			
Performance metrics						
Return on average assets	0.94	%0.59	%	1.01	%0.49	%
Return on average common stockholders' equity ⁽³⁾	8.0	5.3		8.8	4.4	
Return on average total stockholders' equity ⁽³⁾	7.7	5.3		8.6	4.4	
Efficiency ratio (Operating expenses/Total revenues)	57	66		56	68	
Basel III ratios—full implementation						
Common Equity Tier 1 Capital ⁽⁴⁾	11.67	%10.64	%			
Tier 1 Capital ⁽⁴⁾	12.91	11.41				
Total Capital ⁽⁴⁾	14.60	12.76				
Supplementary Leverage ratio ⁽⁵⁾	6.85	5.98				
Citigroup common stockholders' equity to assets	11.37	%10.78	%			
Total Citigroup stockholders' equity to assets	12.21	11.26				
Dividend payout ratio ⁽⁶⁾	4	1				
Book value per common share	\$69.03	\$66.99	3 %			
Ratio of earnings to fixed charges and preferred stock dividends	2.92x	2.40x		3.04x	2.18x	

(1) Discontinued operations include Credicard, Citi Capital Advisors and Egg Banking credit card business. See Note 2 to the Consolidated Financial Statements for additional information on Citi's discontinued operations.

(2) Reflects reclassification of approximately \$21 billion of deposits to held-for-sale (Other liabilities) as a result of the agreement in December 2014 to sell Citi's retail banking business in Japan. See Note 2 to the Consolidated Financial Statements.

(3) The return on average common stockholders' equity is calculated using net income less preferred stock dividends divided by average common stockholders' equity. The return on average total Citigroup stockholders' equity is calculated using net income divided by average Citigroup stockholders' equity.

(4) Capital ratios based on the U.S. Basel III rules, with full implementation assumed for capital components;

(5) risk-weighted assets based on the Advanced Approaches for determining total risk-weighted assets. See "Capital Resources" below.

(6) Citi's Supplementary Leverage ratio (SLR) is based on the U.S. Basel III rules, on a fully-implemented basis. Citi's SLR represents the ratio of Tier 1 Capital to Total Leverage Exposure (TLE). TLE is the sum of the daily average of on-balance sheet assets for the quarter and the average of certain off-balance sheet exposures calculated as of the last day of each month in the quarter, less applicable Tier 1 Capital deductions. See "Capital Resources" below.

(7) Dividends declared per common share as a percentage of net income per diluted share.

NM Not meaningful

SEGMENT AND BUSINESS—INCOME (LOSS) AND REVENUES

The following tables show the income (loss) and revenues for Citigroup on a segment and business view:
CITIGROUP INCOME

In millions of dollars	Third Quarter		% Change	Nine Months		% Change			
	2015	2014		2015	2014				
Income (loss) from continuing operations									
CITICORP									
Global Consumer Banking									
North America	\$1,063	\$1,183	(10)	)%	\$3,270	\$3,275	—	%
Latin America	312	329	(5)	)	781	895	(13))	
Asia ⁽¹⁾	307	382	(20)	)	986	961	3	
Total	\$1,682	\$1,894	(11)	)%	\$5,037	\$5,131	(2))%	
Institutional Clients Group									
North America	\$928	\$920	1	%	\$2,921	\$3,321	(12))%	
EMEA	522	477	9		2,063	1,839	12		
Latin America	389	294	32		1,272	1,061	20		
Asia	571	652	(12)	)	1,953	1,636	19	
Total	\$2,410	\$2,343	3	%	\$8,209	\$7,857	4	%	
Corporate/Other	\$183	\$(1,537)	)	NM	\$394	\$(2,309)	)	NM
Total Citicorp	\$4,275	\$2,700	58	%	\$13,640	\$10,679	28	%	
Citi Holdings	\$31	\$216	(86)	)%	\$341	\$(3,558)	)	NM
Income from continuing operations	\$4,306	\$2,916	48	%	\$13,981	\$7,121	96	%	
Discontinued operations	\$(10)	\$(16))	38	%	\$(9)	\$(1))	NM
Net income attributable to noncontrolling interests	5	59	(92)	)%	65	154	(58))%	
Citigroup's net income	\$4,291	\$2,841	51	%	\$13,907	\$6,966	100	%	

(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
NM Not meaningful

CITIGROUP REVENUES

In millions of dollars	Third Quarter		% Change	Nine Months		% Change	
	2015	2014		2015	2014		
CITICORP							
Global Consumer Banking							
North America	\$4,821	\$4,996	(4)	% \$14,638	\$14,573	—	%
Latin America	1,923	2,172	(11)	5,606	6,391	(12))
Asia ⁽¹⁾	1,716	2,033	(16)	5,427	6,025	(10))
Total	\$8,460	\$9,201	(8)	% \$25,671	\$26,989	(5)	%
Institutional Clients Group							
North America	\$3,273	\$3,219	2	% \$9,861	\$9,934	(1)	%
EMEA	2,417	2,252	7	7,723	7,453	4	
Latin America	1,069	1,014	5	3,245	3,264	(1))
Asia	1,838	1,851	(1)	5,674	5,241	8	
Total	\$8,597	\$8,336	3	% \$26,503	\$25,892	2	%
Corporate/Other	\$218	\$82	NM	\$800	\$394	NM	
Total Citicorp	\$17,275	\$17,619	(2)	% \$52,974	\$53,275	(1)	%
Citi Holdings	\$1,417	\$2,070	(32)	% \$4,924	\$6,045	(19)	%
Total Citigroup net revenues	\$18,692	\$19,689	(5)	% \$57,898	\$59,320	(2)	%

(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
 NM Not meaningful.

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CITICORP

Citicorp is Citigroup's global bank for consumers and businesses and represents Citi's core franchises. Citicorp is focused on providing best-in-class products and services to customers and leveraging Citigroup's unparalleled global network, including many of the world's emerging economies. Citicorp is physically present in approximately 100 countries, many for over 100 years, and offers services in over 160 countries and jurisdictions. Citi believes this global network provides a strong foundation for servicing the broad financial services needs of its large multinational clients and for meeting the needs of retail, private banking, commercial, public sector and institutional clients around the world.

Citicorp consists of the following operating businesses: Global Consumer Banking (which consists of consumer banking in North America, Latin America, EMEA and Asia) and Institutional Clients Group (which includes Banking and Markets and securities services). Citicorp also includes Corporate/Other. At September 30, 2015, Citicorp had \$1.7 trillion of assets and \$897 billion of deposits, representing 94% of Citi's total assets and 99% of Citi's total deposits, respectively.

In millions of dollars except as otherwise noted	Third Quarter			Nine Months		% Change	
	2015	2014	% Change	2015	2014		
Net interest revenue	\$10,799	\$11,068	(2)%	\$32,137	\$32,360	(1)%	
Non-interest revenue	6,476	6,551	(1)	20,837	20,915	—	
Total revenues, net of interest expense	\$17,275	\$17,619	(2)%	\$52,974	\$53,275	(1)%	
Provisions for credit losses and for benefits and claims							
Net credit losses	\$1,445	\$1,692	(15)%	\$4,656	\$5,305	(12)%	
Credit reserve build (release)	128	(387)	NM	(113)	(1,085)	90	
Provision for loan losses	\$1,573	\$1,305	21 %	\$4,543	\$4,220	8 %	
Provision for benefits and claims	28	38	(26)	77	105	(27)	
Provision for unfunded lending commitments	84	(27)	NM	5	(78)	NM	
Total provisions for credit losses and for benefits and claims	\$1,685	\$1,316	28 %	\$4,625	\$4,247	9 %	
Total operating expenses	\$9,524	\$11,609	(18)%	\$29,075	\$32,239	(10)%	
Income from continuing operations before taxes	\$6,066	\$4,694	29 %	\$19,274	\$16,789	15 %	
Income taxes	1,791	1,994	(10)	5,634	6,110	(8)	
Income from continuing operations	\$4,275	\$2,700	58 %	\$13,640	\$10,679	28 %	
Income (loss) from discontinued operations, net of taxes	(10)	(16)	38	(9)	(1)	NM	
Noncontrolling interests	5	55	(91)	64	148	(57)	
Net income	\$4,260	\$2,629	62 %	\$13,567	\$10,530	29 %	
Balance sheet data (in billions of dollars)							
Total end-of-period (EOP) assets	\$1,698	\$1,746	(3)%				
Average assets	1,705	1,752	(3)	1,718	1,748	(2)%	
Return on average assets	0.99	%0.60	%	1.06	%0.81	%	
Efficiency ratio	55	%66	%	55	%61	%	
Total EOP loans	\$567	\$569	—				
Total EOP deposits	\$897	\$898	—				

GLOBAL CONSUMER BANKING

Global Consumer Banking (GCB) consists of Citigroup's four geographical consumer banking businesses that provide traditional banking services to retail customers through retail banking, commercial banking, Citi-branded cards and Citi retail services (for additional information on these businesses, see "Citigroup Segments" above). GCB is a globally diversified business with 3,004 branches in 24 countries around the world as of September 30, 2015. At September 30, 2015, GCB had \$388 billion of assets and \$297 billion of deposits.

GCB's overall strategy is to leverage Citi's global footprint and seek to be the preeminent bank for the emerging affluent and affluent consumers in large urban centers. In credit cards and in certain retail markets, Citi serves customers in a somewhat broader set of segments and geographies.

In millions of dollars except as otherwise noted	Third Quarter			Nine Months			
	2015	2014	% Change	2015	2014	% Change	
Net interest revenue	\$6,731	\$7,120	(5)	%)\$20,124	\$20,854	(4))%
Non-interest revenue	1,729	2,081	(17)	) 5,547	6,135	(10))
Total revenues, net of interest expense	\$8,460	\$9,201	(8)	%)\$25,671	\$26,989	(5))%
Total operating expenses	\$4,483	\$4,975	(10)	%)\$13,653	\$14,966	(9))%
Net credit losses	\$1,411	\$1,680	(16)	%)\$4,541	\$5,150	(12))%
Credit reserve build (release)	(64)	) (379)	) 83	(280)	) (894)	) 69)
Provision (release) for unfunded lending commitments	1	(2)	) NM	(1)	) (8)	) 88)
Provision for benefits and claims	28	38	(26)	) 77	105	(27))
Provisions for credit losses and for benefits and claims	\$1,376	\$1,337	3	% \$4,337	\$4,353	—	%
Income from continuing operations before taxes	\$2,601	\$2,889	(10)	%)\$7,681	\$7,670	—	%
Income taxes	919	995	(8)	) 2,644	2,539	4)
Income from continuing operations	\$1,682	\$1,894	(11)	%)\$5,037	\$5,131	(2))%
Noncontrolling interests	8	9	(11)	) 8	22	(64))
Net income	\$1,674	\$1,885	(11)	%)\$5,029	\$5,109	(2))%
Balance Sheet data (in billions of dollars)							
Average assets	\$387	\$410	(6)	%)\$392	\$408	(4))%
Return on average assets	1.72	% 1.82	%	1.72	% 1.68	%	%
Efficiency ratio	53	% 54	%	53	% 55	%	%
Total EOP assets	\$388	\$410	(5)))
Average deposits	299	306	(3)	) \$301	\$306	(2))
Net credit losses as a percentage of average loans	2.01	% 2.28	%	2.16	% 2.37	%	%
Revenue by business							
Retail banking	\$3,732	\$3,936	(5)	%)\$11,282	\$11,570	(2))%
Cards ⁽¹⁾	4,728	5,265	(10)	) 14,389	15,419	(7))
Total	\$8,460	\$9,201	(8)	%)\$25,671	\$26,989	(5))%
Income from continuing operations by business							
Retail banking	\$566	\$536	6	% \$1,695	\$1,319	29	%
Cards ⁽¹⁾	1,116	1,358	(18)) 3,342	3,812	(12))
Total	\$1,682	\$1,894	(11)	%)\$5,037	\$5,131	(2))%

(Table continues on next page.)

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Foreign currency (FX) translation impact								
Total revenue—as reported	\$8,460	\$9,201	(8)%	\$25,671	\$26,989	(5)%
Impact of FX translation ⁽²⁾	—	(633	)		—	(1,489)	
Total revenues—ex-FX	\$8,460	\$8,568	(1	)%	\$25,671	\$25,500	1	%
Total operating expenses—as reported	\$4,483	\$4,975	(10	)%	\$13,653	\$14,966	(9)%
Impact of FX translation ⁽²⁾	—	(369	)		—	(884)	
Total operating expenses—ex-FX	\$4,483	\$4,606	(3	)%	\$13,653	\$14,082	(3)%
Total provisions for LLR & PBC—as reported	\$1,376	\$1,337	3	%	\$4,337	\$4,353	—	%
Impact of FX translation ⁽²⁾	—	(134	)		—	(348)	
Total provisions for LLR & PBC—ex-FX	\$1,376	\$1,203	14	%	\$4,337	\$4,005	8	%
Net income—as reported	\$1,674	\$1,885	(11	)%	\$5,029	\$5,109	(2)%
Impact of FX translation ⁽²⁾	—	(81	)		—	(155)	
Net income—ex-FX	\$1,674	\$1,804	(7	)%	\$5,029	\$4,954	2	%

(1) Includes both Citi-branded cards and Citi retail services.

(2) Reflects the impact of foreign exchange (FX) translation into U.S. dollars at the third quarter of 2015 average exchange rates for all periods presented.

NM Not meaningful

NORTH AMERICA GCB

North America GCB provides traditional banking and Citi-branded cards and Citi retail services to retail customers and small to mid-size businesses in the U.S. North America GCB's 779 retail bank branches as of September 30, 2015 were largely concentrated in the greater metropolitan areas of New York, Chicago, Miami, Washington, D.C., Los Angeles and San Francisco. North America GCB continues to rationalize its branch footprint, including, as previously announced, the planned exit of approximately 50 branches by the end of the first quarter of 2016, which includes North America GCB's branches in the Boston metropolitan area.

At September 30, 2015, North America GCB had approximately 11.0 million retail banking customer accounts, \$50.6 billion of retail banking loans and \$170.9 billion of deposits. In addition, North America GCB had approximately 112.8 million Citi-branded and Citi retail services credit card accounts, with \$107.9 billion in outstanding card loan balances.

In millions of dollars, except as otherwise noted	Third Quarter			Nine Months			
	2015	2014	% Change	2015	2014	% Change	
Net interest revenue	\$4,423	\$4,363	1	% \$13,008	\$12,761	2	%
Non-interest revenue	398	633	(37)	) 1,630	1,812	(10))
Total revenues, net of interest expense	\$4,821	\$4,996	(4)	)% \$14,638	\$14,573	—	%
Total operating expenses	\$2,270	\$2,411	(6)	)% \$6,829	\$7,199	(5))%
Net credit losses	\$878	\$1,019	(14)	)% \$2,839	\$3,193	(11))%
Credit reserve build (release)	(61	) (341	) 82	(270	) (1,009	) 73	
Provisions for benefits and claims	11	12	(8)	) 30	30	—	
Provision for unfunded lending commitments	—	—	—	1	3	(67))
Provisions for credit losses and for benefits and claims	\$828	\$690	20	% \$2,600	\$2,217	17	%
Income from continuing operations before taxes	\$1,723	\$1,895	(9)	)% \$5,209	\$5,157	1	%
Income taxes	660	712	(7)	) 1,939	1,882	3	
Income from continuing operations	\$1,063	\$1,183	(10)	)% \$3,270	\$3,275	—	%
Noncontrolling interests	1	—	100	—	(1	) 100	
Net income	\$1,062	\$1,183	(10)	)% \$3,270	\$3,276	—	%
Balance Sheet data (in billions of dollars)							
Average assets	\$208	\$211	(1)	)% \$207	\$210	(1))%
Return on average assets	2.03	%2.22	%	2.11	%2.09	%	
Efficiency ratio	47	%48	%	47	%49	%	
Average deposits	\$172.3	\$170.4	1	\$171.6	\$170.7	1	
Net credit losses as a percentage of average loans	2.22	%2.59	%	2.44	%2.75	%	
Revenue by business							
Retail banking	\$1,275	\$1,232	3	% \$3,930	\$3,553	11	%
Citi-branded cards	1,930	2,118	(9)	) 5,872	6,168	(5))
Citi retail services	1,616	1,646	(2)	) 4,836	4,852	—	
Total	\$4,821	\$4,996	(4)	)% \$14,638	\$14,573	—	%
Income from continuing operations by business							
Retail banking	\$144	\$107	35	% \$530	\$215	NM	
Citi-branded cards	522	636	(18)) 1,560	1,755	(11))
Citi retail services	397	440	(10)) 1,180	1,305	(10))

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Total	\$1,063	\$1,183	(10)%	\$3,270	\$3,275	—	%
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NM Not meaningful

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3Q15 vs. 3Q14

Net income decreased 10% due to a lower net loan loss reserve release and lower revenues, partially offset by lower expenses and lower net credit losses.

Revenues decreased 4%, reflecting lower revenues in Citi-branded cards and Citi retail services, partially offset by higher revenues in retail banking. Net interest revenue increased 1%, primarily due to continued volume growth in retail banking and improved deposit spreads, which more than offset the continued impact of lower average loans in Citi-branded cards. Non-interest revenue decreased 37%, largely driven by an increase in acquisition and rewards costs related to new account acquisitions in Citi-branded cards as well as the impact of a lower mortgage repurchase reserve release in retail banking as compared to the prior-year period (approximately \$50 million). The decrease in non-interest revenues was also due to a continued decline in Citi retail services non-interest revenues, primarily reflecting higher contractual partner payments.

Retail banking revenues increased 3% due to 7% growth in average loans, 7% growth in checking deposits and the improved deposit spreads, partially offset by lower mortgage origination revenues and the lower mortgage repurchase reserve release. This growth occurred despite the fact that, consistent with GCB's strategy, since the third quarter of 2014, North America GCB has closed or sold 116 branches (a 13% decline from the prior-year period).

Cards revenues declined 6% due to a 2% decrease in average loans, partially offset by a 5% increase in purchase sales. In Citi-branded cards, revenues decreased 9%, primarily reflecting the increase in acquisition and rewards costs related to new account acquisitions and the continued impact of lower average loans (down 3%), partially offset by an 8% increase in purchase sales. The modest decline in average loans was driven primarily by continued high customer payment rates. North America GCB expects these trends in its Citi-branded cards businesses to continue in the near term.

Citi retail services revenues declined 2% driven by the continued impact of lower fuel prices and higher contractual partner payments, as the business continued to share the benefits of higher yields and lower net credit losses with its retail partners, partially offset by the impact of higher spreads and volumes. Purchase sales in Citi retail services increased 1% from the prior-year period, as the continued impact of lower fuel prices was offset by volume growth. Expenses decreased 6%, primarily due to ongoing cost reduction initiatives, including as a result of the branch rationalization strategy, and lower repositioning charges, partially offset by increased investment spending in Citi-branded cards.

Provisions increased 20% due to lower net loan loss reserve releases (82%), partially offset by lower net credit losses (14%). Net credit losses declined in Citi-branded cards (down 16% to \$443 million) and in Citi retail services (down 12% to \$401 million). The lower net loan loss reserve release reflected continued stabilization in the cards portfolios.

2015 YTD vs. 2014 YTD

Year-to-date, North America GCB has experienced similar trends to those described above. Net income was unchanged, as lower expenses and lower net credit losses were offset by a lower net loan loss reserve release.

Revenues were unchanged, as higher revenues in retail banking were offset by lower revenues in Citi-branded cards. Retail banking revenues increased 11%, primarily due to the same factors described above. Cards revenues decreased 3%, as Citi-branded cards revenues decreased 5%, driven by the same factors described above. Citi retail services revenues were unchanged, as the continued impact of lower fuel prices and higher contractual payments were offset by the impact of higher spreads and volumes.

Expenses decreased 5%, driven by the same factors described above.

Provisions increased 17% due to the lower net loan loss reserve releases (73%), partially offset by lower net credit losses (11%) driven by improvement in cards.

LATIN AMERICA GCB

Latin America GCB provides traditional banking and Citi-branded card services to retail customers and small to mid-size businesses, with the largest presence in Mexico. Latin America GCB includes branch networks throughout Latin America as well as Banco Nacional de Mexico, or Banamex, Mexico's second-largest bank, with 1,495 branches as of September 30, 2015.

At September 30, 2015, Latin America GCB had 1,697 retail branches, with approximately 31.5 million retail banking customer accounts, \$23.9 billion in retail banking loans and \$38.8 billion in deposits. In addition, the business had approximately 7.9 million Citi-branded card accounts with \$7.5 billion in outstanding loan balances.

In millions of dollars, except as otherwise noted	Third Quarter		% Change	Nine Months		% Change
	2015	2014		2015	2014	
Net interest revenue	\$1,187	\$1,472	(19)	%\$3,670	\$4,268	(14)%
Non-interest revenue	736	700	5	1,936	2,123	(9)
Total revenues, net of interest expense	\$1,923	\$2,172	(11)	%\$5,606	\$6,391	(12)%
Total operating expenses	\$1,080	\$1,272	(15)	%\$3,322	\$3,729	(11)%
Net credit losses	\$355	\$460	(23)	%\$1,164	\$1,350	(14)%
Credit reserve build (release)	61	(4)	NM	90	156	(42)
Provision (release) for unfunded lending commitments	1	(1)	NM	1	(1)	NM
Provision for benefits and claims	17	26	(35)	47	75	(37)
Provisions for credit losses and for benefits and claims (LLR & PBC)	\$434	\$481	(10)	%\$1,302	\$1,580	(18)%
Income from continuing operations before taxes	\$409	\$419	(2)	%\$982	\$1,082	(9)%
Income taxes	97	90	8	201	187	7
Income from continuing operations	\$312	\$329	(5)	%\$781	\$895	(13)%
Noncontrolling interests	1	2	(50)	3	6	(50)
Net income	\$311	\$327	(5)	%\$778	\$889	(12)%
Balance Sheet data (in billions of dollars)						
Average assets	\$60	\$76	(21)	%\$65	\$76	(14)%
Return on average assets	2.06	%1.71	%	1.60	%1.58	%
Efficiency ratio	56	%59	%	59	%58	%
Average deposits	\$39.6	\$45.0	(12)	\$41.2	\$44.7	(8)
Net credit losses as a percentage of average loans	4.42	%4.75	%	4.65	%4.76	%
Revenue by business						
Retail banking	\$1,369	\$1,452	(6)	%\$3,889	\$4,303	(10)%
Citi-branded cards	554	720	(23)	1,717	2,088	(18)
Total	\$1,923	\$2,172	(11)	%\$5,606	\$6,391	(12)%
Income from continuing operations by business						
Retail banking	\$235	\$189	24	%\$532	\$599	(11)%
Citi-branded cards	77	140	(45)	249	296	(16)
Total	\$312	\$329	(5)	%\$781	\$895	(13)%
Foreign currency (FX) translation impact						
Total revenues—as reported	\$1,923	\$2,172	(11)	%\$5,606	\$6,391	(12)%
Impact of FX translation ⁽¹⁾	—	(433)		—	(1,028)	
Total revenues—ex-FX	\$1,923	\$1,739	11	%\$5,606	\$5,363	5 %
Total operating expenses—as reported	\$1,080	\$1,272	(15)	%\$3,322	\$3,729	(11)%
Impact of FX translation ⁽¹⁾	—	(234)		—	(544)	
Total operating expenses—ex-FX	\$1,080	\$1,038	4	%\$3,322	\$3,185	4 %

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Provisions for LLR & PBC—as reported	\$434	\$481	(10)%	\$1,302	\$1,580	(18)%
Impact of FX translation ⁽¹⁾	—	(107)		—	(279)	
Provisions for LLR & PBC—ex-FX	\$434	\$374	16	%	\$1,302	\$1,301	—	%
Net income—as reported	\$311	\$327	(5	)%	\$778	\$889	(12)%
Impact of FX translation ⁽¹⁾	—	(62	)		—	(138)	
Net income—ex-FX	\$311	\$265	17	%	\$778	\$751	4	%

⁽¹⁾ Reflects the impact of foreign exchange (FX) translation into U.S. dollars at the third quarter of 2015 average exchange rates for all periods presented.

NM Not Meaningful

The discussion of the results of operations for Latin America GCB below excludes the impact of FX translation for all periods presented. Presentations of the results of operations, excluding the impact of FX translation, are non-GAAP financial measures. For a reconciliation of certain of these metrics to the reported results, see the table above.

3Q15 vs. 3Q14

Net income increased 17%, primarily due to higher revenues, partially offset by higher expenses and higher credit costs.

Revenues increased 11%, primarily due to the approximately \$180 million gain on sale related to the Mexico merchant acquiring business. Excluding this gain, revenues were relatively unchanged, as the impact of modest volume growth was offset by the continued impact of spread compression, as well as continued slow economic growth in the region. Net interest revenue increased 2% due to loan and deposit growth, partially offset by the ongoing spread compression. Non-interest revenue increased 29%, primarily driven by the gain on sale related to the merchant acquiring business in Mexico.

Retail banking revenues increased 1%, excluding the gain on sale related to the merchant acquiring business, reflecting volume growth, including an increase in average loans (5%) and average deposits (4%). Cards revenues decreased 2%, primarily driven by Mexico, due to declines in average loans and slower growth in purchase sales in Mexico resulting from lower economic growth and ongoing shifts in consumer behavior, including due to the previously disclosed fiscal reforms. Latin America GCB expects cards revenues in Mexico could continue to be impacted by these trends in the near term.

Expenses increased 4%, primarily due to increased regulatory and compliance spending, mandatory salary increases in certain countries and technology infrastructure upgrades, partially offset by lower legal and related costs, lower repositioning charges and efficiency savings.

Provisions increased 16%, primarily due to a higher net loan loss reserve build, partially offset by a 1% decline in net credit losses. The net loan loss reserve build increased by \$63 million in part due to a weaker macroeconomic environment in Brazil. Despite this increase and the continued weaker economic environment in Brazil, Citi does not currently expect its consumer exposure in Brazil will have a material impact on its overall GCB cost of credit going forward (for additional information on Citi's consumer exposures in Brazil, see "Managing Global Risk—Country Risk" below).

Argentina/Venezuela

For additional information on Citi's exposures and risks in Argentina and Venezuela, see "Risk Factors" in Citi's 2014 Annual Report on Form 10-K and "Managing Global Risk—Country Risk" below.

2015 YTD vs. 2014 YTD

Year-to-date, Latin America GCB has experienced similar trends to those described above. Net income increased 4%, primarily due to higher revenues, partially offset by higher expenses.

Revenues increased 5%, primarily due to the gain on sale related to the merchant acquiring business in Mexico. Excluding this gain, revenues increased 1%, as volume growth (3% increase in average loans and 5% increase in average deposits) was partially offset by the impact of business divestitures in the prior-year period, including the sale of the Honduras consumer business in the second quarter of 2014 and the partial sale of Citi's indirect investment in Banco de Chile in the first quarter of 2014. Net interest revenue increased 3% due to loan and deposit growth, partially offset by ongoing spread compression and the impact of the business divestitures in the prior-year period. Non-interest revenue increased 7%, primarily due to the gain on sale related to the merchant acquiring business in Mexico, partially offset by the impact of the business divestitures in the prior-year period. Retail banking revenues increased 8%, mainly driven by the net impact of the gain on sale related to the merchant acquiring business in Mexico and the partial sale of Citi's indirect investment in Banco de Chile in the prior-year period. Cards revenues declined 1%, driven by the same factors described above.

Expenses increased 4%, driven by the factors described above.

Provisions were unchanged, as a lower net loan loss reserve build, was offset by higher net credit losses. Net credit losses increased 5%, primarily driven by portfolio growth. The net loan loss reserve build declined 32% due to a lower build related to Mexico cards, partially offset by higher builds in Brazil.

ASIA GCB

Asia GCB provides traditional banking and Citi-branded card services to retail customers and small to mid-size businesses, with the largest Citi presence in Singapore, Korea, Hong Kong, India, Australia, Taiwan, China, Thailand, Malaysia and the Philippines as of September 30, 2015. In addition, for reporting purposes, Asia GCB includes the results of operations of EMEA GCB, which provides traditional banking and Citi-branded card services to retail customers and small to mid-size businesses, primarily in Poland, Russia and the United Arab Emirates.

At September 30, 2015, on a combined basis, the businesses had 528 retail branches, approximately 17.7 million retail banking customer accounts, \$71.4 billion in retail banking loans and \$87.1 billion in deposits. In addition, the businesses had approximately 17.1 million Citi-branded card accounts with \$17.0 billion in outstanding loan balances.

In millions of dollars, except as otherwise noted ⁽¹⁾	Third Quarter			Nine Months		
	2015	2014	% Change	2015	2014	% Change
Net interest revenue	\$1,121	\$1,285	(13)%	\$3,446	\$3,825	(10)%
Non-interest revenue	595	748	(20)	1,981	2,200	(10)
Total revenues, net of interest expense	\$1,716	\$2,033	(16)%	\$5,427	\$6,025	(10)%
Total operating expenses	\$1,133	\$1,292	(12)%	\$3,502	\$4,038	(13)%
Net credit losses	\$178	\$201	(11)%	\$538	\$607	(11)%
Credit reserve build (release)	(64)	(34)	(88)	(100)	(41)	NM
Provision for unfunded lending commitments	—	(1)	100	(3)	(10)	70
Provisions for credit losses	\$114	\$166	(31)%	\$435	\$556	(22)%
Income from continuing operations before taxes	\$469	\$575	(18)%	\$1,490	\$1,431	4 %
Income taxes	162	193	(16)	504	470	7
Income from continuing operations	\$307	\$382	(20)%	\$986	\$961	3 %
Noncontrolling interests	6	7	(14)	5	17	(71)
Net income	\$301	\$375	(20)%	\$981	\$944	4 %
Balance Sheet data (in billions of dollars)						
Average assets	\$119	\$123	(3)%	\$120	\$122	(2)%
Return on average assets	1.00	%1.21	%	1.09	%1.03	%
Efficiency ratio	66	%64	%	65	%67	%
Average deposits	\$86.6	\$91.0	(5)	\$88.2	\$90.2	(2)
Net credit losses as a percentage of average loans	0.79	%0.81	%	0.78	%0.84	%
Revenue by business						
Retail banking	\$1,088	\$1,252	(13)%	\$3,463	\$3,714	(7)%
Citi-branded cards	628	781	(20)	1,964	2,311	(15)
Total	\$1,716	\$2,033	(16)%	\$5,427	\$6,025	(10)%
Income from continuing operations by business						
Retail banking	\$187	\$240	(22)%	\$633	\$505	25 %
Citi-branded cards	120	142	(15)	353	456	(23)
Total	\$307	\$382	(20)%	\$986	\$961	3 %

Foreign currency (FX) translation impact								
Total revenues—as reported	\$ 1,716	\$ 2,033	(16	)%	\$ 5,427	\$ 6,025	(10)%
Impact of FX translation ⁽²⁾	—	(200	)		—	(461)	
Total revenues—ex-FX	\$ 1,716	\$ 1,833	(6	)%	\$ 5,427	\$ 5,564	(2)%
Total operating expenses—as reported	\$ 1,133	\$ 1,292	(12	)%	\$ 3,502	\$ 4,038	(13)%
Impact of FX translation ⁽²⁾	—	(135	)		—	(340)	
Total operating expenses—ex-FX	\$ 1,133	\$ 1,157	(2	)%	\$ 3,502	\$ 3,698	(5)%
Provisions for loan losses—as reported	\$ 114	\$ 166	(31	)%	\$ 435	\$ 556	(22)%
Impact of FX translation ⁽²⁾	—	(27	)		—	(69)	
Provisions for loan losses—ex-FX	\$ 114	\$ 139	(18	)%	\$ 435	\$ 487	(11)%
Net income—as reported	\$ 301	\$ 375	(20	)%	\$ 981	\$ 944	4	%
Impact of FX translation ⁽²⁾	—	(19	)		—	(17)	
Net income—ex-FX	\$ 301	\$ 356	(15	)%	\$ 981	\$ 927	6	%

(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.

(2) Reflects the impact of foreign exchange (FX) translation into U.S. dollars at the third quarter of 2015 average exchange rates for all periods presented.

NM Not meaningful

The discussion of the results of operations for Asia GCB below excludes the impact of FX translation for all periods presented. Presentations of the results of operations, excluding the impact of FX translation, are non-GAAP financial measures. For a reconciliation of certain of these metrics to the reported results, see the table above.

3Q15 vs. 3Q14

Net income decreased 15%, primarily due to lower revenues, partially offset by lower expenses and lower credit costs. Revenues decreased 6% driven by an industry-wide slowdown in activity in the region during the quarter, reflecting changes in consumer sentiment due to slowing economic growth and volatility in the capital markets. Non-interest revenue decreased 14%, primarily due to lower investment sales revenues. Net interest revenue decreased 2% driven by the ongoing impact of regulatory changes and continued spread compression in cards.

Retail banking revenues decreased 5%, primarily due to a 20% decline in investment sales driven by the market and consumer sentiment factors described above, partially offset by increased lending (2% increase in average loans) and deposit products (4% increase in average deposits) and higher insurance fee revenues.

Cards revenues decreased 8%, primarily due to continued high payment rates, spread compression and the ongoing impact of regulatory changes, particularly in Singapore, Taiwan, Australia, Malaysia and Poland. While purchase sales grew 3% and average loans grew 3%, such growth was negatively impacted by the continued high payment rates. Asia GCB expects these negative impacts to cards revenues could continue in the near term.

Expenses decreased 2%, largely due to lower repositioning charges and efficiency savings, partially offset by higher regulatory and compliance costs.

Provisions decreased 18%, primarily due to a higher net loan loss reserve release, primarily in Malaysia and Korea, partially offset by higher net credit losses driven by portfolio growth.

Russia

For additional information on Citi's exposures and risks in Russia, see "EMEA GCB" and "Risk Factors" in Citi's 2014 Annual Report on Form 10-K and "Managing Global Risk—Country Risk" below.

2015 YTD vs. 2014 YTD

Year-to-date, Asia GCB has experienced similar trends to those described above. Net income increased 6%, primarily due to lower expenses and lower credit costs, partially offset by lower revenues.

Revenues decreased 2%. Non-interest revenue decreased 4%, primarily driven by lower fee revenues. Net interest revenue decreased 1%, driven by the same factors described above. Retail banking revenues were unchanged, as higher insurance fee revenue and volumes (average retail deposits increased 5%, average retail loans increased 3% and investment sales increased 8%) were offset by continued spread compression and regulatory changes, particularly in Poland. Cards revenues decreased 6%, driven by the same factors described above.

Expenses decreased 5%, largely due to lower repositioning charges, including the absence of approximately \$270 million of repositioning charges in Korea in the second quarter of 2014, and efficiency savings, partially offset by higher regulatory and compliance costs, investment spending and volume-related growth.

Provisions decreased 11%, primarily due to a higher net loan loss reserve release and modestly lower net credit losses.

INSTITUTIONAL CLIENTS GROUP

Institutional Clients Group (ICG) provides corporate, institutional, public sector and high-net-worth clients around the world with a full range of wholesale banking products and services, including fixed income and equity sales and trading, foreign exchange, prime brokerage, derivative services, equity and fixed income research, corporate lending, investment banking and advisory services, private banking, cash management, trade finance and securities services. ICG transacts with clients in both cash instruments and derivatives, including fixed income, foreign currency, equity and commodity products.

ICG revenue is generated primarily from fees and spreads associated with these activities. ICG earns fee income for assisting clients in clearing transactions, providing brokerage and investment banking services and other such activities. Revenue generated from these activities is recorded in Commissions and fees and Investment banking. In addition, as a market maker, ICG facilitates transactions, including holding product inventory to meet client demand, and earns the differential between the price at which it buys and sells the products. These price differentials and the unrealized gains and losses on the inventory are recorded in Principal transactions. Interest income earned on inventory and loans held less interest paid to customers on deposits is recorded as Net interest revenue. Revenue is also generated from transaction processing and assets under custody and administration.

ICG's international presence is supported by trading floors in approximately 80 countries and a proprietary network in over 95 countries and jurisdictions. At September 30, 2015, ICG had approximately \$1.3 trillion of assets and \$595 billion of deposits, while two of its businesses, securities services and issuer services, managed approximately \$14.9 trillion of assets under custody compared to \$15.0 trillion at the end of the prior-year period.

In millions of dollars, except as otherwise noted	Third Quarter			Nine Months		
	2015	2014	% Change	2015	2014	% Change
Commissions and fees	\$954	\$1,015	(6)%	\$2,935	\$3,021	(3)%
Administration and other fiduciary fees	590	626	(6)%	1,856	1,901	(2)
Investment banking	828	1,047	(21)%	3,082	3,261	(5)
Principal transactions	1,208	1,396	(13)%	5,203	5,576	(7)
Other	885	241	NM	1,300	484	NM
Total non-interest revenue	\$4,465	\$4,325	3 %	\$14,376	\$14,243	1 %
Net interest revenue (including dividends)	4,132	4,011	3 %	12,127	11,649	4 %
Total revenues, net of interest expense	\$8,597	\$8,336	3 %	\$26,503	\$25,892	2 %
Total operating expenses	\$4,692	\$4,912	(4)%	\$14,145	\$14,513	(3)%
Net credit losses	\$34	\$12	NM	\$115	\$155	(26)%
Credit reserve build (release)	192	(8)	NM	167	(191)	NM
Provision (release) for unfunded lending commitments	83	(25)	NM	6	(70)	NM
Provisions for credit losses	\$309	\$(21)	NM	\$288	\$(106)	NM
Income from continuing operations before taxes	\$3,596	\$3,445	4 %	\$12,070	\$11,485	5 %
Income taxes	1,186	1,102	8 %	3,861	3,628	6 %
Income from continuing operations	\$2,410	\$2,343	3 %	\$8,209	\$7,857	4 %
Noncontrolling interests	(6)	42	NM	45	87	(48)
Net income	\$2,416	\$2,301	5 %	\$8,164	\$7,770	5 %
Average assets (in billions of dollars)	\$1,260	\$1,279	(1)%	\$1,271	\$1,284	(1)%
Return on average assets	0.76	%0.71	%	0.86	%0.81	%
Efficiency ratio	55	%59	%	53	%56	%
CVA/DVA after-tax	\$143	\$(194)	NM	\$289	\$(218)	NM
Net income ex-CVA/DVA	\$2,273	\$2,495	(9)%	\$7,875	\$7,988	(1)%
Revenues by region						
North America	\$3,273	\$3,219	2 %	\$9,861	\$9,934	(1)%
EMEA	2,417	2,252	7 %	7,723	7,453	4 %
Latin America	1,069	1,014	5 %	3,245	3,264	(1)

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Asia	1,838	1,851	(1)%	5,674	5,241	8	
Total	\$8,597	\$8,336	3	%	\$26,503	\$25,892	2	%

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Income from continuing operations by region							
North America	\$928	\$920	1	%	\$2,921	\$3,321	(12)%
EMEA	522	477	9	%	2,063	1,839	12
Latin America	389	294	32	%	1,272	1,061	20
Asia	571	652	(12)	)%	1,953	1,636	19
Total	\$2,410	\$2,343	3	%	\$8,209	\$7,857	4%
Average loans by region (in billions of dollars)							
North America	\$128	\$111	15	%	\$123	\$109	13%
EMEA	59	58	2	%	59	58	2
Latin America	39	40	(3)	)%	39	40	(3)
Asia	62	69	(10)	)%	62	69	(10)
Total	\$288	\$278	4	%	\$283	\$276	3%
EOP deposits by business (in billions of dollars)							
Treasury and trade solutions	\$399	\$381	5	%			
All other ICG businesses	196	182	8	%			
Total	\$595	\$563	6	%			

ICG Revenue Details—Excluding CVA/DVA and Gain/(Loss) on Loan Hedges⁽¹⁾

In millions of dollars	Third Quarter			Nine Months			
	2015	2014	% Change	2015	2014	% Change	
Investment banking revenue details							
Advisory	\$243	\$318	(24)	)%	\$799	\$686	16%
Equity underwriting	169	298	(43)	)	696	994	(30)
Debt underwriting	525	633	(17)	)	1,923	1,961	(2)
Total investment banking	\$937	\$1,249	(25)	)%	\$3,418	\$3,641	(6)%
Treasury and trade solutions	1,933	1,934	—		5,777	5,835	(1)
Corporate lending—excluding gain/(loss) on loan hedges	403	444	(9)	)	1,293	1,316	(2)
Private bank	715	664	8		2,169	1,992	9
Total banking revenues (ex-CVA/DVA and gain/(loss) on loan hedges)	\$3,988	\$4,291	(7)	)%	\$12,657	\$12,784	(1)%
Corporate lending—gain/(loss) on loan hedges ⁽²⁾	\$352	\$91	NM		\$338	\$30	NM
Total banking revenues (ex-CVA/DVA and including gain/(loss) on loan hedges)	\$4,340	\$4,382	(1)	)%	\$12,995	\$12,814	1%
Fixed income markets	\$2,577	\$3,064	(16)	)%	\$9,122	\$10,073	(9)%
Equity markets	996	763	31		2,522	2,304	9
Securities services	513	534	(4)	)	1,613	1,540	5
Other	(50)	(91)	(45)	)	(204)	(484)	(58)
Total Markets and securities services (ex-CVA/DVA)	\$4,036	\$4,270	(5)	)%	\$13,053	\$13,433	(3)%
Total ICG (ex-CVA/DVA)	\$8,376	\$8,652	(3)	)%	\$26,048	\$26,247	(1)%
CVA/DVA (excluded as applicable in lines above) ⁽³⁾	221	(316)	)NM		455	(355)	)NM
Fixed income markets	187	(306)	)NM		394	(368)	)NM
Equity markets	37	(4)	)NM		61	17	NM
Private bank	(3)	(6)	(50)	)	—	(4)	(100)
Total revenues, net of interest expense	\$8,597	\$8,336	3	%	\$26,503	\$25,892	2%

(1)

Revenue details excluding CVA/DVA and gain/(loss) on loan hedges are non-GAAP financial measures. The reconciliation to the relevant GAAP financial measures are included in the table below.

Hedges on accrual loans reflect the mark-to-market on credit derivatives used to economically hedge the corporate (2) loan accrual portfolio. The fixed premium costs of these hedges are netted against the corporate lending revenues to reflect the cost of credit protection.

(3) Funding valuation adjustments (FVA) is included within CVA for presentation purposes. For additional information, see Note 22 to the Consolidated Financial Statements.

NM Not meaningful

The discussion of the results of operations for ICG below excludes the impact of CVA/DVA for all periods presented. Presentations of the results of operations, excluding the impact of CVA/DVA and the impact of gains/(losses) on hedges on accrual loans, are non-GAAP financial measures. For a reconciliation of these metrics to the reported results, see the table above.

3Q15 vs. 3Q14

Net income decreased 9%, primarily driven by lower revenues and an increase in the cost of credit, partially offset by lower expenses.

Revenues decreased 3%, reflecting lower revenues in each of Markets and securities services (decrease of 5%) and Banking (decrease of 1%, or 7% excluding the gains/(losses) on hedges on accrual loans).

Within Banking:

Investment banking revenues decreased 25% reflecting lower industry-wide underwriting activity across all regions. Advisory revenues decreased 24% from a strong prior-year period. Equity underwriting revenues decreased 43%, particularly in Asia and EMEA, due to the lower industry-wide activity and a modest decline in wallet share resulting from continued share fragmentation. Debt underwriting revenues decreased 17%, driven by high yield debt and leveraged loans.

Treasury and trade solutions revenues were unchanged. Excluding the impact of FX translation, revenues increased 7%, as continued growth in deposit balances and improved spreads, particularly in EMEA and Latin America, were partially offset by continued declines in trade balances and spreads. End-of-period deposit balances increased 5% (10% excluding the impact of FX translation), while average trade loans decreased 11% (8% excluding the impact of FX translation).

Corporate lending revenues increased 41%. Excluding the gains/(losses) on hedges on accrual loans, revenues decreased 9% versus the prior-year period. Excluding the impact of FX translation and the gains/(losses) on hedges on accrual loans, corporate lending revenues decreased 4%, as lower spreads and the impact of loan sale activity were partially offset by continued growth in average loan balances.

Private bank revenues increased 8%, largely due to strength in North America, as growth in managed investments fee revenues as well as higher loan and deposit balances were partially offset by continued spread compression in lending and lower capital markets activity, particularly in Asia.

Within Markets and securities services:

Fixed income markets revenues decreased 16%, driven by lower client activity levels and a less favorable trading environment, particularly in spread products and G10 foreign exchange. The decline in revenues was primarily in North America and western Europe, partially offset by a 4% increase in revenues in the emerging markets. Spread products revenues declined due to lower activity levels in securitized and high yield credit products, particularly in North America, compared to a strong

performance in the prior-year period. This decline was partially offset by increased municipals and investment-grade credit revenues. Rates and currencies revenues decreased, driven by G10 foreign exchange due to decreased client flows from a strong prior-year period.

Equity markets revenues increased 31% largely reflecting the impact of reversing \$140 million of the previously-disclosed valuation adjustment recognized in the second quarter of 2015 (\$175 million). Excluding the adjustment, revenues increased 12%, primarily reflecting growth in derivatives, particularly in North America and Asia, partially offset by lower revenues in EMEA.

Securities services revenues decreased 4%. Excluding the impact of FX translation, revenues increased 7%, particularly in Asia and EMEA, reflecting increased client activity and higher client balances, which drove growth in net interest revenue and custody and clearing fees.

Expenses decreased 4%, as higher regulatory and compliance costs were more than offset by the impact of FX translation, lower compensation expense, lower repositioning charges and efficiency savings.

Provisions increased \$330 million, primarily due to a net loan loss reserve build (\$275 million), compared to a net release (\$33 million) in the prior-year period. The net loan loss reserve build included approximately \$140 million for energy and energy-related exposures, with the remainder attributable to other corporate loan portfolios as well as overall volume growth (for additional information on Citi's energy-related exposures, including the increase in corporate non-accrual loans during the third quarter of 2015, see "Managing Global Risk—Corporate Credit Risk Details" below). Continued low, or further deterioration in, energy and other commodity prices could lead to further energy-related loan loss reserve builds in the future. Net credit losses in the corporate credit portfolios during the third quarter of 2015 were \$34 million.

Russia/Greece

For additional information on Citi's exposures and risks in Russia, see "Institutional Clients Group" and "Risk Factors" in Citi's 2014 Annual Report on Form 10-K and "Managing Global Risk—Country Risk" below. For additional information on Citi's exposures and risks in Greece, see "Risk Factors" in Citi's 2014 Annual Report on Form 10-K and "Managing Global Risk—Country Risk" below.

2015 YTD vs. 2014 YTD

Net income decreased 1%, primarily driven by lower revenues and an increase in the cost of credit, partially offset by lower expenses.

Revenues decreased 1%, reflecting lower revenues in Markets and securities services (decrease of 3%), partially offset by higher revenues in Banking (increase of 1%, a decrease of 1% excluding the gains/(losses) on hedges on accrual loans).

Within Banking:

Investment banking revenues decreased 6%, largely reflecting lower industry-wide underwriting activity. Advisory revenues increased 16%, reflecting strength in the overall M&A market and sustained wallet share gains. Equity underwriting revenues decreased 30% due in part to the lower industry-wide activity as well as a decline in wallet share resulting from continued share fragmentation. Debt underwriting revenues decreased 2%, driven by the lower industry-wide activity, partially offset by wallet share gains in investment grade debt, primarily in North America. Treasury and trade solutions revenues decreased 1%. Excluding the impact of FX translation, revenues increased 5%, driven by the same factors described above. Average trade loans decreased 13% (10% excluding the impact of FX translation).

Corporate lending revenues increased 21%. Excluding the gains/(losses) on hedges on accrual loans, revenues decreased 2%, as the impact of FX translation and lower spreads were partially offset by continued growth in average loan balances, lower hedge premium costs and an improvement in mark-to-market adjustments.

Private bank revenues increased 9%, primarily due to continued growth in loan and deposit balances as well as higher capital markets activity and managed investments fee revenues, partially offset by continued spread compression in lending.

Within Markets and securities services:

Fixed income markets revenues decreased 9%, driven by a decrease in spread products revenues, partially offset by growth in rates and currencies revenues. Spread products revenues declined, particularly credit markets and securitized markets in North America, due to lower activity in the period, as well as strong performance in the prior-year period. High yield credit, structured credit, securitized markets and municipals products all experienced lower activity levels due to lower risk appetite across the credit markets, partially offset by increased client activity in investment-grade credit products. Rates and currencies revenues increased, particularly in EMEA, due to increased client flows in G10 rates and local markets, driven in part by central bank actions and increased foreign exchange volatility, combined with strength in Asia. This increase was partially offset by the previously-disclosed modest loss on the Swiss franc revaluation early in the first quarter of 2015.

Equity markets revenues increased 9%, primarily due to growth in derivatives, particularly in Asia, partially offset by lower revenues in Latin America.

Securities services revenues increased 5%. Excluding the impact of FX translation, revenues increased 16%, driven by the same factors described above.

Expenses decreased 3%, primarily due to the impact of FX translation, lower repositioning charges and ongoing efficiency savings, partially offset by increased regulatory and compliance costs and increased investments.

Provisions increased \$394 million, primarily due to a net loan loss reserve build (\$173 million), compared to a net release (\$261 million) in the prior-year period. The net loan loss reserve build primarily reflected builds for energy and energy-related exposures, partially offset by the release of previously-established loan loss reserves in the second quarter of 2015.

CORPORATE/OTHER

Corporate/Other includes certain unallocated costs of global staff functions (including finance, risk, human resources, legal and compliance), other corporate expenses and unallocated global operations and technology expenses, Corporate Treasury and discontinued operations. At September 30, 2015, Corporate/Other had \$52 billion of assets, or 3% of Citigroup's total assets. For additional information, see "Balance Sheet Review" and "Managing Global Risk—Market Risk—Funding and Liquidity" below.

In millions of dollars	Third Quarter		% Change	Nine Months		% Change
	2015	2014		2015	2014	
Net interest revenue	\$(64)	\$(63)	(2)	\$(114)	\$(143)	20
Non-interest revenue	282	145	94	914	537	70
Total revenues, net of interest expense	\$218	\$82	NM	\$800	\$394	NM
Total operating expenses	\$349	\$1,722	(80)	\$1,277	\$2,760	(54)
Provisions for loan losses and for benefits and claims	—	—	—	% —	—	—
Loss from continuing operations before taxes	\$(131)	\$(1,640)	92	% \$(477)	\$(2,366)	80
Income taxes (benefits)	(314)	(103)	NM	(871)	(57)	NM
Income (loss) from continuing operations	\$183	\$(1,537)	NM	\$394	\$(2,309)	NM
Income (loss) from discontinued operations, net of taxes	(10)	(16)	38	% (9)	(1)	NM
Net income (loss) before attribution of noncontrolling interests	\$173	\$(1,553)	NM	\$385	\$(2,310)	NM
Noncontrolling interests	3	4	(25)	% 11	39	(72)
Net income (loss)	\$170	\$(1,557)	NM	\$374	\$(2,349)	NM

NM Not meaningful

3Q15 vs. 3Q14

Net income was \$170 million, compared to a net loss of \$1.6 billion in the prior-year period, due to lower expenses and a lower effective tax rate.

Revenues increased \$136 million to \$218 million, primarily due to gains on debt buybacks.

Expenses decreased \$1.4 billion to \$349 million, primarily due to lower legal and related expenses (\$167 million compared to \$1.3 billion in the prior-year period) and lower repositioning charges.

2015 YTD vs. 2014 YTD

Year-to-date, Corporate/Other has experienced similar trends to those described above. Net income was \$374 million, compared to a net loss of \$2.3 billion in the prior-year period, primarily due to lower expenses, higher revenues and a lower tax rate due to the legal entity restructurings and the previously-disclosed resolution of certain state and local audits in the second quarter of 2015.

Revenues increased \$406 million to \$800 million, primarily due to the gains on debt buybacks and real estate sales in the second quarter of 2015 as well as higher revenues from sales of available-for-sale securities, partially offset by hedging activities.

Expenses decreased 54%, primarily due to lower legal and related expenses (\$626 million compared to \$1.7 billion in the prior-year period), the benefit of FX translation and lower repositioning charges.

CITI HOLDINGS

Citi Holdings contains businesses and portfolios of assets that Citigroup has determined are not central to its core Citicorp businesses. As of September 30, 2015, Citi Holdings assets were approximately \$110 billion, a decrease of 20% year-over-year and 5% from June 30, 2015. The decline in assets of \$6 billion from June 30, 2015 primarily consisted of divestitures and run-off. As of September 30, 2015, Citi had executed agreements to sell approximately \$37 billion of additional assets, including the consumer businesses in Japan, Egypt, Costa Rica, Panama, Guatemala, Hungary and the Czech Republic, hedge fund services as well as OneMain Financial. Approximately \$31 billion of these asset sales are currently expected to close prior to year-end, subject to regulatory approvals and other closing conditions.

As of September 30, 2015, consumer assets in Citi Holdings were approximately \$98 billion, or approximately 89% of Citi Holdings assets. Of the consumer assets, approximately \$48 billion, or 49%, consisted of North America mortgages (residential first mortgages and home equity loans). As of September 30, 2015, Citi Holdings represented approximately 6% of Citi's GAAP assets and 13% of its risk-weighted assets under Basel III (based on the Advanced Approaches for determining risk-weighted assets).

In millions of dollars, except as otherwise noted	Third Quarter			Nine Months			
	2015	2014	% Change	2015	2014	% Change	
Net interest revenue	\$974	\$1,119	(13)	%\$3,030	\$3,532	(14)	%
Non-interest revenue	443	951	(53)	1,894	2,513	(25)	
Total revenues, net of interest expense	\$1,417	\$2,070	(32)	%\$4,924	\$6,045	(19)	%
Provisions for credit losses and for benefits and claims							
Net credit losses	\$218	\$405	(46)	%\$884	\$1,420	(38)	%
Credit reserve release	(209)	(135)	(55)	(575)	(693)	17	
Provision for loan losses	\$9	\$270	(97)	%\$309	\$727	(57)	%
Provision for benefits and claims	161	167	(4)	490	490	—	
Release for unfunded lending commitments	(19)	(3)	NM	(25)	(10)	NM	
Total provisions for credit losses and for benefits and claims	\$151	\$434	(65)	%\$774	\$1,207	(36)	%
Total operating expenses	\$1,145	\$1,346	(15)	%\$3,406	\$8,386	(59)	%
Income (loss) from continuing operations before taxes	\$121	\$290	(58)	%\$744	\$(3,548)	NM	
Income taxes (benefits)	90	74	22	403	10	NM	
Income (loss) from continuing operations	\$31	\$216	(86)	%\$341	\$(3,558)	NM	
Noncontrolling interests	—	4	(100)	%\$1	\$6	(83)	%
Net Income (loss)	\$31	\$212	(85)	%\$340	\$(3,564)	NM	
Total revenues, net of interest expense (excluding CVA/DVA)							
Total revenues-as reported	\$1,417	\$2,070	(32)	%\$4,924	\$6,045	(19)	%
CVA/DVA ⁽¹⁾	(25)	(55)	55	(20)	(42)	52	%
Total revenues-excluding CVA/DVA	\$1,442	\$2,125	(32)	%\$4,944	\$6,087	(19)	%
Balance sheet data (in billions of dollars)							
Average assets	\$113	\$143	(21)	%\$119	\$148	(20)	%
Return on average assets	0.11	%0.59	%	0.38	%3.22	%	
Efficiency ratio	81	%65	%	69	%139	%	
Total EOP assets	\$110	\$137	(20)	%			
Total EOP loans	55	85	(35)				
Total EOP deposits	7	45	(84)				

(1) FVA is included within CVA for presentation purposes. For additional information, see Note 22 to the Consolidated Financial Statements.

NM Not meaningful

The discussion of the results of operations for Citi Holdings below excludes the impact of CVA/DVA for all periods presented. Presentations of the results of operations, excluding the impact of CVA/DVA, are non-GAAP financial measures. For a reconciliation of these metrics to the reported results, see the table above.

3Q15 vs. 3Q14

Net income decreased 81% to \$47 million, primarily driven by lower revenues, partially offset by lower expenses and lower credit costs.

Revenues decreased 32%, primarily driven by a lower level of net gains on asset sales and the overall continued wind-down of the portfolio.

Expenses decreased 15%, primarily reflecting the ongoing decline in assets.

Provisions decreased 65%, driven by lower net credit losses and a higher net loss reserve release. Net credit losses declined 46%, primarily due to continued improvement in North America mortgages as well as divestiture activity.

The net reserve release increased 65% to \$228 million, primarily reflecting the impact of asset sales.

2015 YTD vs. 2014 YTD

Year-to-date, Citi Holdings has experienced similar trends to those described above. Net income was \$353 million, an improvement from a net loss of \$3.5 billion in the prior-year period, largely due to the impact of a \$3.8 billion charge in the second quarter of 2014, which consisted of \$3.7 billion of legal expenses and a \$55 million loan loss reserve build (\$3.7 billion after-tax), to settle legacy RMBS and CDO-related claims. Excluding the mortgage settlement, net income was \$353 million, compared to net income of \$188 million in the prior-year period, primarily reflecting lower expenses and lower credit costs, partially offset by lower revenues.

Revenues decreased 19%, primarily driven by the overall continued wind-down of the portfolio, lower gains on asset sales and the impact of recording of OneMain Financial net credit losses as a reduction in revenue beginning in the second quarter of 2015.

Expenses decreased 59%. Excluding the impact of the mortgage settlement, expenses decreased 27%, primarily reflecting lower legal and related expenses (\$260 million compared to \$925 million in the prior-year period) and the ongoing decline in assets.

Provisions decreased 36%. Excluding the impact of the mortgage settlement, provisions decreased 33%, driven by lower net credit losses, partially offset by a lower net loss reserve release. Net credit losses declined 38%, primarily due to the impact of the recording of OneMain Financial net credit losses as a reduction in revenue, continued improvements in North America mortgages and overall lower asset levels. Excluding the impact of the mortgage settlement, the net reserve release decreased 21% to \$600 million, primarily due to lower releases related to the North America mortgage portfolio, partially offset by higher reserve releases related to asset sales.

Payment Protection Insurance (PPI)

As previously disclosed, the selling of PPI by financial institutions in the U.K. has been the subject of intense review and focus by U.K. regulators and, more recently, the U.K. Supreme Court (for additional information, see "Citi Holdings" in each of Citi's Second Quarter of 2015 Form 10-Q and Annual Report on Form 10-K for the year ended December 31, 2013 filed with the SEC on March 3, 2014).

On October 2, 2015, the U.K. Financial Conduct Authority (FCA) announced that it would issue a consultation paper by the end of 2015 likely covering various topics relating to PPI, including determination of a "fair" sales commission and a framework for introducing a deadline for PPI complaints. It is currently uncertain when any final FCA rules on these matters will be effective (which the FCA anticipates would not be before spring 2016), or what impact, if any, the final rules or any renewed market attention on PPI will have on PPI customer complaints or Citi's potential liability

with respect thereto.

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BALANCE SHEET REVIEW

The following sets forth a general discussion of the changes in certain of the more significant line items of Citi's Consolidated Balance Sheet. For a description of and additional information on each of these balance sheet categories, see Notes 10, 12, 13, 14 and 17 to the Consolidated Financial Statements. For additional information on Citigroup's liquidity resources, including its deposits, short-term and long-term debt and secured financing transactions, see "Managing Global Risk-Market Risk-Funding and Liquidity Risk" below.

In billions of dollars	Sept. 30, 2015	June 30, 2015	Dec. 31, 2014	Sept. 30, 2014	EOP 3Q15 vs. 2Q15		EOP 3Q15 vs. 4Q14		EOP 3Q15 vs. 3Q14		
					Increase (decrease)	% Change	Increase (decrease)	% Change	Increase (decrease)	% Change	
Assets											
Cash and deposits with banks	\$160	\$154	\$160	\$179	\$6	4	%\$—	—	%\$(19)	(11)	%
Federal funds sold and securities borrowed or purchased under agreements to resell	232	237	243	245	(5)	(2)	(11)	(5)	(13)	(5)	
Trading account assets	267	279	297	291	(12)	(4)	(30)	(10)	(24)	(8)	
Investments	342	332	333	333	10	3	9	3	9	3	
Loans, net of unearned income	622	632	645	654	(10)	(2)	(23)	(4)	(32)	(5)	
Allowance for loan losses	(14)	(14)	(16)	(17)	—	—	2	(13)	3	(18)	
Loans, net	609	618	629	637	(9)	(1)	(20)	(3)	(28)	(4)	
Other assets	198	209	180	198	(11)	(5)	18	10	—	—	
Total assets	\$1,808	\$1,829	\$1,842	\$1,883	\$(21)	(1)	%\$(34)	(2)	%\$(75)	(4)	%
Liabilities											
Deposits	\$904	\$908	\$899	\$943	\$(4)	—	%\$5	1	%\$(39)	(4)	%
Federal funds purchased and securities loaned or sold under agreements to repurchase	169	177	173	176	(8)	(5)	(4)	(2)	(7)	(4)	
Trading account liabilities	126	136	139	137	(10)	(7)	(13)	(9)	(11)	(8)	
Short-term borrowings	23	26	58	65	(3)	(12)	(35)	(60)	(42)	(65)	
Long-term debt	214	212	223	224	2	1	(9)	(4)	(10)	(4)	
Other liabilities	150	149	138	124	1	1	12	9	26	21	
Total liabilities	\$1,586	\$1,608	\$1,630	\$1,669	\$(22)	(1)	%\$(44)	(3)	%\$(83)	(5)	%
Total equity	222	221	212	214	1	—	10	5	8	4	
	\$1,808	\$1,829	\$1,842	\$1,883	\$(21)	(1)	%\$(34)	(2)	%\$(75)	(4)	%

Total liabilities
and equity

ASSETS

Cash and Deposits with Banks

Cash and deposits with banks decreased from the prior-year period as Citi continued to reduce its short-term and long-term borrowings and deploy its excess cash into its investment portfolio (see discussion below). Sequentially, cash and deposits with banks increased modestly due to increased deposits (excluding the impact of FX translation). Average cash balances were \$161 billion in the third quarter of 2015 compared to \$156 billion in the second quarter of 2015 and \$193 billion in the third quarter of 2014.

Federal Funds Sold and Securities Borrowed or Purchased Under Agreements to Resell (Reverse Repos)

Reverse repos and securities borrowing transactions declined from the prior-year period primarily due to the impact of FX translation (for additional information, see “Managing Global Risk - Market Risk - Funding and Liquidity Risk” below).

Trading Account Assets

Trading account assets decreased versus the prior-year period primarily due to lower inventory in Markets and securities services. Average trading account assets were

\$277 billion in the third quarter of 2015 compared to \$293 billion in the third quarter of 2014.

Investments

The sequential and year-over-year increases in investments reflected Citi's continued deployment of its excess cash (as referenced above) by investing in available-for-sale securities. The sequential growth was predominantly due to increases in foreign government debt securities and mortgage-backed securities. The year-over-year growth was predominantly due to increases in U.S. Treasuries. For further information on Citi's investments, see Note 13 to the Consolidated Financial Statements.

Loans

The impact of FX translation on Citi's reported loans was negative \$28 billion versus the prior-year period. Excluding the impact of FX translation, Citigroup end of period loans declined 1% year-over-year to \$622 billion as 5% growth in Citicorp was more than offset by the continued wind-down of Citi Holdings.

Citicorp consumer loans grew 2% year-over-year, with modest growth in each region. Corporate loans grew 8% year-over-year. The corporate lending portfolio increased 9% due to new loans as well as funding of prior commitments, each in support of Citi's target clients. Treasury and trade services loans declined 2%, as Citi continued to distribute a significant portion of its trade loan originations, which allowed it to continue to support clients while maintaining balance sheet discipline in a continued low spread environment.

Citi Holdings loans decreased 34% year-over-year driven by an approximately \$15 billion reduction in North America mortgages, as well as the previously-announced impact of the agreements to sell OneMain Financial and Citi's Japan credit card business.

During the third quarter of 2015, average loans of \$623 billion yielded an average rate of 6.4%, compared to \$659 billion and 6.7% in the third quarter of 2014.

For further information on Citi's loan portfolios, see "Managing Global Risk—Credit Risk" and "Country Risk" below.

Other Assets

Other assets remained flat year-over-year as the increase from the previously-announced reclassification to held-for-sale of OneMain Financial and Citi's Japan credit card businesses was offset by the impact of FX translation. Other assets were down sequentially primarily driven by the impact of FX translation.

LIABILITIES

Deposits

For a discussion of Citi's deposits, see "Managing Global Risk-Market Risk-Funding and Liquidity Risk" below.

Federal Funds Purchased and Securities Loaned or Sold Under Agreements to Repurchase (Repos)

Repos decreased from the prior-year period, primarily driven by the impact of FX translation. For further information on Citi's secured financing transactions, see "Managing Global Risk—Market Risk—Funding and Liquidity" below.

Trading Account Liabilities

Trading account liabilities decreased from the prior-year period primarily due to lower inventory in Markets and securities services. Average trading account liabilities were \$144 billion during the third quarter of 2015, compared to \$129 billion in the third quarter of 2014.

Debt

For information on Citi's long-term and short-term debt borrowings, see "Managing Global Risk—Market Risk—Funding and Liquidity Risk" below.

Other Liabilities

The increase in other liabilities from the prior-year period was primarily driven by the previously-announced reclassification to held-for-sale of Citi's Japan retail banking business.

Segment Balance Sheet⁽¹⁾

In millions of dollars	Global Consumer Banking	Institutional Clients Group	Corporate/Other and Consolidating Eliminations ⁽²⁾	Subtotal Citicorp	Citi Holdings	Citigroup Parent Company- Issued Long-Term Debt and Stockholders' Equity ⁽³⁾	Total Citigroup Consolidated
Assets							
Cash and deposits with banks	\$ 10,006	\$ 72,115	\$ 76,777	\$ 158,898	\$ 763	\$—	\$ 159,661
Federal funds sold and securities borrowed or purchased under agreements to resell	419	230,081	—	230,500	1,195	—	231,695
Trading account assets	5,754	255,988	1,547	263,289	3,657	—	266,946
Investments	18,618	101,512	214,292	334,422	8,017	—	342,439
Loans, net of unearned income and allowance for loan losses ⁽⁴⁾	270,265	286,373	—	556,638	52,180	—	608,818
Other assets	43,266	87,836	45,185	176,287	22,510	—	198,797
Liquidity assets ⁽⁵⁾	39,933	224,325	(285,919)	(21,661)	21,661	—	—
Total assets	\$ 388,261	\$ 1,258,230	\$ 51,882	\$ 1,698,373	\$ 109,983	\$—	\$ 1,808,356
Liabilities and equity							
Total deposits ⁽⁶⁾	\$ 296,822	\$ 594,887	\$ 5,233	\$ 896,942	\$ 7,301	\$—	\$ 904,243
Federal funds purchased and securities loaned or sold under agreements to repurchase	5,302	163,244	—	168,546	58	—	168,604
Trading account liabilities	(3)	125,335	(203)	125,129	852	—	125,981
Short-term borrowings	133	22,111	252	22,496	83	—	22,579
Long-term debt	1,938	34,413	20,581	56,932	4,002	152,599	213,533
Other liabilities	15,704	81,696	18,479	115,879	35,400	—	151,279
Net inter-segment funding (lending) ⁽³⁾	68,365	236,544	6,251	311,160	62,287	(373,447)	—
Total liabilities	\$ 388,261	\$ 1,258,230	\$ 50,593	\$ 1,697,084	\$ 109,983	\$(220,848)	\$ 1,586,219
Total equity	—	—	1,289	1,289	—	220,848	222,137
Total liabilities and equity	\$ 388,261	\$ 1,258,230	\$ 51,882	\$ 1,698,373	\$ 109,983	\$—	\$ 1,808,356

The supplemental information presented in the table above reflects Citigroup's consolidated GAAP balance sheet by reporting segment as of September 30, 2015. The respective segment information depicts the assets and

(1) liabilities managed by each segment as of such date. While this presentation is not defined by GAAP, Citi believes that these non-GAAP financial measures enhance investors' understanding of the balance sheet components managed by the underlying business segments, as well as the beneficial inter-relationships of the asset and liability dynamics of the balance sheet components among Citi's business segments.

(2) Consolidating eliminations for total Citigroup and Citigroup parent company assets and liabilities are recorded within the Corporate/Other segment.

(3)

The total stockholders' equity and the majority of long-term debt of Citigroup reside in the Citigroup parent company Consolidated Balance Sheet. Citigroup allocates stockholders' equity and long-term debt to its businesses through inter-segment allocations as shown above.

- (4) Reflects reclassification of approximately \$8 billion of consumer loans to held-for-sale (Other assets) as a result of the agreement in March 2015 to sell Citi's OneMain Financial business.
- (5) Represents the attribution of Citigroup's liquidity assets (primarily consisting of cash and available-for-sale securities) to the various businesses based on Liquidity Coverage Ratio (LCR) assumptions.
- (6) Reflects reclassification of approximately \$21 billion of deposits to held-for-sale (Other liabilities) as a result of the agreement in December 2014 to sell Citi's retail banking business in Japan.

OFF-BALANCE SHEET ARRANGEMENTS

The table below shows where a discussion of Citi's various off-balance sheet arrangements may be found in this Form 10-Q. For additional information on Citi's off-balance sheet arrangements, see "Off-Balance Sheet Arrangements," "Significant Accounting Policies and Significant Estimates—Securitizations" and Notes 1, 22 and 27 to the Consolidated Financial Statements in Citigroup's 2014 Annual Report on Form 10-K.

Types of Off-Balance Sheet Arrangements Disclosures in this Form 10-Q

Variable interests and other obligations, including

contingent obligations, arising from variable interests in nonconsolidated VIEs See Note 20 to the Consolidated Financial Statements.

Letters of credit, and lending and other commitments See Note 24 to the Consolidated Financial Statements.

Guarantees See Note 24 to the Consolidated Financial Statements.

CAPITAL RESOURCES

Overview

Capital is used principally to support assets in Citi's businesses and to absorb credit, market and operational losses. Citi primarily generates capital through earnings from its operating businesses. Citi may augment its capital through issuances of common stock, noncumulative perpetual preferred stock and equity issued through awards under employee benefit plans, among other issuances. During the third quarter of 2015, Citi continued to raise capital through a noncumulative perpetual preferred stock issuance amounting to approximately \$1.3 billion, resulting in a total of approximately \$15.2 billion outstanding as of September 30, 2015. In addition, during the third quarter of 2015, Citi returned a total of \$2.1 billion of capital to common shareholders in the form of share repurchases (approximately 36 million common shares) and dividends.

Further, Citi's capital levels may also be affected by changes in accounting and regulatory standards as well as the impact of future events on Citi's business results, such as corporate and asset dispositions.

Capital Management

Citigroup's capital management framework is designed to ensure that Citigroup and its principal subsidiaries maintain sufficient capital consistent with each entity's respective risk profile and all applicable regulatory standards and guidelines. For additional information regarding Citigroup's capital management, see "Capital Resources—Capital Management" in Citigroup's 2014 Annual Report on Form 10-K.

Current Regulatory Capital Standards

Citi is subject to regulatory capital standards issued by the Federal Reserve Board which, commencing with 2014, constitute the U.S. Basel III rules. These rules establish an integrated capital adequacy framework, encompassing both risk-based capital ratios and leverage ratios.

Risk-Based Capital Ratios

The U.S. Basel III rules set forth the composition of regulatory capital (including the application of regulatory capital adjustments and deductions), as well as two comprehensive methodologies (a Standardized Approach and Advanced Approaches) for measuring total risk-weighted assets. Total risk-weighted assets under the Advanced Approaches, which are primarily models-based, include credit, market, and operational risk-weighted assets. Conversely, the Standardized Approach excludes operational risk-weighted assets and generally applies prescribed supervisory risk weights to broad categories of credit risk exposures. As a result, credit risk-weighted assets calculated under the Advanced Approaches are more risk-sensitive than those calculated under the Standardized Approach. Market risk-weighted assets are derived on a generally consistent basis under both approaches.

The U.S. Basel III rules establish stated minimum Common Equity Tier 1 Capital, Tier 1 Capital and Total Capital ratios for substantially all U.S. banking organizations, including Citi and Citibank, N.A. Moreover, these rules provide for both a fixed Capital Conservation Buffer and a discretionary Countercyclical Capital Buffer, which would be available to absorb losses in advance of any potential impairment of regulatory capital below the stated minimum risk-based capital ratio requirements.

Further, the U.S. Basel III rules implement the "capital floor provision" of the so-called "Collins Amendment" of the Dodd-Frank Act, which requires Advanced Approaches banking organizations, such as Citi and Citibank, N.A., to calculate each of the three risk-based capital ratios (Common Equity Tier 1 Capital, Tier 1 Capital and Total Capital) under both the Standardized Approach starting on January 1, 2015 (or, for 2014, prior to the effective date of the Standardized Approach, the Basel I credit risk and Basel II.5 market risk capital rules) and the Advanced Approaches and publicly report (as well as measure compliance against) the lower of each of the resulting risk-based capital ratios.

GSIB Surcharge

In July 2015, the Federal Reserve Board released a final rule which imposes a risk-based capital surcharge upon U.S. bank holding companies that are identified as global systemically important bank holding companies (GSIBs), including Citi. The GSIB surcharge is an extension of the Capital Conservation Buffer and, if invoked, any Countercyclical Capital Buffer, and would result in restrictions on earnings distributions (e.g., dividends, equity repurchases, and discretionary executive bonuses) should the surcharge be drawn upon to absorb losses during periods of financial or economic stress, with the degree of such restrictions based upon the extent to which the surcharge is drawn.

Under the Federal Reserve Board's final rule, identification of a GSIB would be based primarily on quantitative measurement indicators underlying five equally weighted broad categories of systemic importance: (i) size, (ii) interconnectedness, (iii) cross-jurisdictional activity, (iv) substitutability, and (v) complexity. With the exception of size, each of the other categories are comprised of multiple indicators also of equal weight, and amounting to 12 indicators in total.

A U.S. bank holding company that is designated a GSIB under the established methodology will be required to calculate a surcharge using two methods and will be subject to the higher of the resulting two surcharges. The first method ("method 1") is based on the same five broad categories of systemic importance used to identify a GSIB. Under the second method ("method 2"), the substitutability indicator is replaced with a measure intended to assess the extent of a GSIB's reliance on short-term wholesale funding.

GSIB surcharges under the final rule, which are required to be comprised entirely of Common Equity Tier 1 Capital, initially range from 1.0% to 4.5% of total risk-weighted assets. Citi currently estimates its GSIB surcharge under the Federal Reserve Board's final rule as being 3.5%.

Transition Provisions

The U.S. Basel III rules contain several differing, largely multi-year transition provisions (i.e., "phase-ins" and "phase-outs") with respect to the stated minimum Common Equity Tier 1 Capital and Tier 1 Capital ratio requirements, substantially all regulatory capital adjustments and deductions, and non-qualifying Tier 1 and Tier 2 Capital instruments (such as non-grandfathered trust preferred securities and certain subordinated debt issuances). Moreover, the GSIB surcharge will be introduced in parallel with the Capital Conservation Buffer and, if applicable, any Countercyclical Capital Buffer, commencing phase-in on January 1, 2016 and becoming fully effective on January 1, 2019. With the exception of the non-grandfathered trust preferred securities which do not fully phase-out until January 1, 2022 and the capital buffers and GSIB surcharge which do not fully phase-in until January 1, 2019, all other transition provisions will be entirely reflected in Citi's regulatory capital ratios by January 1, 2018. Citi considers all of these transition provisions as being fully implemented on January 1, 2019 (full implementation), with the inclusion of the capital buffers and GSIB surcharge.

The following chart sets forth the transitional progression to full implementation by January 1, 2019 of the regulatory capital components (i.e., inclusive of the mandatory 2.5% Capital Conservation Buffer and an estimated 3.5% GSIB surcharge, but exclusive of the potential imposition of an additional Countercyclical Capital Buffer) comprising the effective minimum risk-based capital ratios.

Basel III Transition Arrangements: Minimum Risk-Based Capital Ratios

The following chart presents the transition arrangements (phase-in and phase-out) under the U.S. Basel III rules for significant regulatory capital adjustments and deductions relative to Citi.

Basel III Transition Arrangements: Significant Regulatory Capital Adjustments and Deductions

	January 1					
	2014	2015	2016	2017	2018	
Phase-in of Significant Regulatory Capital Adjustments and Deductions						
Common Equity Tier 1 Capital ⁽¹⁾	20	% 40	% 60	% 80	% 100	%
Common Equity Tier 1 Capital ⁽²⁾	20	% 40	% 60	% 80	% 100	%
Additional Tier 1 Capital ⁽²⁾⁽³⁾	80	% 60	% 40	% 20	% 0	%
	100	% 100	% 100	% 100	% 100	%

Phase-out of Significant AOCI Regulatory Capital Adjustments

Common Equity Tier 1 Capital ⁽⁴⁾	80	% 60	% 40	% 20	% 0	%
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Includes the phase-in of Common Equity Tier 1 Capital deductions for all intangible assets other than goodwill and mortgage servicing rights (MSRs); and excess over 10%/15% limitations for deferred tax assets (DTAs) arising from temporary differences, significant common stock investments in unconsolidated financial institutions and MSRs. Goodwill (including goodwill “embedded” in the valuation of significant common stock investments in unconsolidated financial institutions) is fully deducted in arriving at Common Equity Tier 1 Capital commencing (1) January 1, 2014. The amount of other intangible assets, aside from MSRs, not deducted in arriving at Common Equity Tier 1 Capital are risk-weighted at 100%, as are the excess over the 10%/15% limitations for DTAs arising from temporary differences, significant common stock investments in unconsolidated financial institutions and MSRs prior to full implementation of the U.S. Basel III rules. Upon full implementation, the amount of temporary difference DTAs, significant common stock investments in unconsolidated financial institutions and MSRs not deducted in arriving at Common Equity Tier 1 Capital are risk-weighted at 250%.

(2) Includes the phase-in of Common Equity Tier 1 Capital deductions related to DTAs arising from net operating loss, foreign tax credit and general business credit carry-forwards and defined benefit pension plan net assets; and the phase-in of the Common Equity Tier 1 Capital adjustment for cumulative unrealized net gains (losses) related to changes in fair value of financial liabilities attributable to Citi’s own creditworthiness.

(3) To the extent Additional Tier 1 Capital is not sufficient to absorb regulatory capital adjustments and deductions, such excess is to be applied against Common Equity Tier 1 Capital.

(4) Includes the phase-out from Common Equity Tier 1 Capital of adjustments related to unrealized gains (losses) on available-for-sale (AFS) debt securities; unrealized gains on AFS equity securities; unrealized gains (losses) on held-to-maturity (HTM) securities included in Accumulated other comprehensive income (loss) (AOCI); and defined benefit plans liability adjustment.

Tier 1 Leverage Ratio

Under the U.S. Basel III rules, Citi, as with principally all U.S. banking organizations, is also required to maintain a minimum Tier 1 Leverage ratio of 4%. The Tier 1 Leverage ratio, a non-risk-based measure of capital adequacy, is defined as Tier 1 Capital as a percentage of quarterly adjusted average total assets less amounts deducted from Tier 1 Capital.

Supplementary Leverage Ratio

Advanced Approaches banking organizations are additionally required to calculate a Supplementary Leverage ratio, which significantly differs from the Tier 1 Leverage ratio by also including certain off-balance sheet exposures within the denominator of the ratio (Total Leverage Exposure). The Supplementary Leverage ratio represents end of period

Tier 1 Capital to Total Leverage Exposure, with the latter defined as the sum of the daily average of on-balance sheet assets for the quarter and the average of certain off-balance sheet exposures calculated as of the last day of each month in the quarter, less applicable Tier 1 Capital deductions. Advanced Approaches banking organizations will be required to maintain a stated minimum Supplementary Leverage ratio of 3%

commencing on January 1, 2018, but commenced publicly disclosing this ratio on January 1, 2015.

Further, U.S. GSIBs, and their subsidiary insured depository institutions, including Citi and Citibank, N.A., are subject to enhanced Supplementary Leverage ratio standards. The enhanced Supplementary Leverage ratio standards establish a 2% leverage buffer for U.S. GSIBs in addition to the stated 3% minimum Supplementary Leverage ratio requirement in the U.S. Basel III rules. If a U.S. GSIB fails to exceed the 2% leverage buffer, it will be subject to increasingly onerous restrictions (depending upon the extent of the shortfall) regarding capital distributions and discretionary executive bonus payments. Accordingly, U.S. GSIBs are effectively subject to a 5% minimum Supplementary Leverage ratio requirement. Additionally, insured depository institution subsidiaries of U.S. GSIBs, including Citibank, N.A., are required to maintain a Supplementary Leverage ratio of 6% to be considered “well capitalized” under the revised Prompt Corrective Action (PCA) framework established by the U.S. Basel III rules. Citi and Citibank, N.A. are required to be compliant with these higher effective minimum ratio requirements on January 1, 2018.

Prompt Corrective Action Framework

The U.S. Basel III rules revised the PCA regulations applicable to insured depository institutions in certain respects. In general, the PCA regulations direct the U.S. banking agencies to enforce increasingly strict limitations on the activities of insured depository institutions that fail to meet certain regulatory capital thresholds. The PCA framework contains five categories of capital adequacy as measured by risk-based capital and leverage ratios: (i) “well capitalized;” (ii) “adequately capitalized;” (iii) “undercapitalized;” (iv) “significantly undercapitalized;” and (v) “critically undercapitalized.”

Accordingly, beginning January 1, 2015, an insured depository institution, such as Citibank, N.A., would need minimum Common Equity Tier 1 Capital, Tier 1 Capital, Total Capital, and Tier 1 Leverage ratios of 6.5%, 8%, 10% and 5%, respectively, to be considered “well capitalized.” Additionally, Advanced Approaches insured depository institutions, such as Citibank, N.A., would need a minimum Supplementary Leverage ratio of 6%, effective January 1, 2018, to be considered “well capitalized.”

Citigroup’s Capital Resources Under Current Regulatory Standards

During 2015 and thereafter, Citi is required to maintain stated minimum Common Equity Tier 1 Capital, Tier 1 Capital and Total Capital ratios of 4.5%, 6% and 8%, respectively. The stated minimum Common Equity Tier 1 Capital and Tier 1 Capital ratio requirements in 2014 were 4% and 5.5%, respectively, while the stated minimum Total Capital ratio requirement of 8% remained unchanged.

Furthermore, to be “well capitalized” under current federal bank regulatory agency definitions, a bank holding company must have a Tier 1 Capital ratio of at least 6%, a Total Capital ratio of at least 10%, and not be subject to a Federal Reserve Board directive to maintain higher capital levels.

The following tables set forth the capital tiers, risk-weighted assets, risk-based capital ratios, quarterly adjusted average total assets, Total Leverage Exposure and leverage ratios under current regulatory standards (reflecting Basel III Transition Arrangements) for Citi as of September 30, 2015 and December 31, 2014.

Citigroup Capital Components and Ratios Under Current Regulatory Standards (Basel III Transition Arrangements)

In millions of dollars, except ratios	September 30, 2015		December 31, 2014 ⁽¹⁾	
	Advanced Approaches	Standardized Approach	Advanced Approaches	Standardized Approach ⁽²⁾
Common Equity Tier 1 Capital	\$173,345	\$173,345	\$166,663	\$166,663
Tier 1 Capital	174,276	174,276	166,663	166,663
Total Capital (Tier 1 Capital + Tier 2 Capital) ⁽³⁾	195,629	208,859	184,959	197,707
Risk-Weighted Assets	1,229,667	1,168,293	1,274,672	1,211,358
Common Equity Tier 1 Capital ratio ⁽⁴⁾	14.10	% 14.84	% 13.07	% 13.76
Tier 1 Capital ratio ⁽⁴⁾	14.17	14.92	13.07	13.76
Total Capital ratio ⁽⁴⁾	15.91	17.88	14.51	16.32

In millions of dollars, except ratios	September 30, 2015		December 31, 2014 ⁽¹⁾	
Quarterly Adjusted Average Total Assets ⁽⁵⁾	\$1,766,906		\$1,849,325	
Total Leverage Exposure ⁽⁶⁾	2,372,340		2,518,115	
Tier 1 Leverage ratio	9.86	%	9.01	%
Supplementary Leverage ratio	7.35		6.62	

(1) Restated to reflect the retrospective adoption of ASU 2014-01 for Low Income Housing Tax Credit (LIHTC) investments, consistent with current period presentation.

(2) Pro forma presentation to reflect the application of the Basel III 2015 Standardized Approach, consistent with current period presentation.

(3)

Under the Advanced Approaches framework eligible credit reserves that exceed expected credit losses are eligible for inclusion in Tier 2 Capital to the extent the excess reserves do not exceed 0.6% of credit risk-weighted assets, which differs from the Standardized Approach in which the allowance for credit losses is includable in Tier 2 Capital up to 1.25% of credit risk-weighted assets, with any excess allowance for credit losses being deducted in arriving at credit risk-weighted assets.

- (4) As of September 30, 2015 and December 31, 2014, Citi's reportable Common Equity Tier 1 Capital, Tier 1 Capital, and Total Capital ratios were the lower derived under the Basel III Advanced Approaches framework.
- (5) Tier 1 Leverage ratio denominator.
- (6) Supplementary Leverage ratio denominator.

As indicated in the table above, Citigroup's capital ratios at September 30, 2015 were in excess of the stated minimum requirements under the U.S. Basel III rules. In

addition, Citi was also "well capitalized" under current federal bank regulatory agency definitions as of September 30, 2015.

Components of Citigroup Capital Under Current Regulatory Standards
(Basel III Advanced Approaches with Transition Arrangements)

In millions of dollars	September 30, 2015	December 31, 2014 ⁽¹⁾
Common Equity Tier 1 Capital		
Citigroup common stockholders' equity ⁽²⁾	\$205,772	\$199,841
Add: Qualifying noncontrolling interests	373	539
Regulatory Capital Adjustments and Deductions:		
Less: Net unrealized gains on securities AFS, net of tax ⁽³⁾⁽⁴⁾	134	46
Less: Defined benefit plans liability adjustment, net of tax ⁽⁴⁾	(3,019)	(4,127)
Less: Accumulated net unrealized losses on cash flow hedges, net of tax ⁽⁵⁾	(542)	(909)
Less: Cumulative unrealized net gain related to changes in fair value of financial liabilities attributable to own creditworthiness, net of tax ⁽⁴⁾⁽⁶⁾	287	56
Less: Intangible assets:		
Goodwill, net of related deferred tax liabilities (DTLs) ⁽⁷⁾	21,732	22,805
Identifiable intangible assets other than mortgage servicing rights (MSRs), net of related DTLs ⁽⁴⁾	1,564	875
Less: Defined benefit pension plan net assets ⁽⁴⁾	362	187
Less: Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general business credit carry-forwards ⁽⁴⁾⁽⁸⁾	9,318	4,725
Less: Excess over 10%/15% limitations for other DTAs, certain common stock investments, and MSRs ⁽⁴⁾⁽⁸⁾⁽⁹⁾	2,964	1,977
Less: Deductions applied to Common Equity Tier 1 Capital due to insufficient amount of Additional Tier 1 Capital to cover deductions ⁽⁴⁾	—	8,082
Total Common Equity Tier 1 Capital	\$173,345	\$166,663
Additional Tier 1 Capital		
Qualifying perpetual preferred stock ⁽²⁾	\$15,076	\$10,344
Qualifying trust preferred securities ⁽¹⁰⁾	1,716	1,719
Qualifying noncontrolling interests	13	7
Regulatory Capital Adjustment and Deductions:		
Less: Cumulative unrealized net gain related to changes in fair value of financial liabilities attributable to own creditworthiness, net of tax ⁽⁴⁾⁽⁶⁾	430	223
Less: Minimum regulatory capital requirements of insurance underwriting subsidiaries ⁽¹¹⁾	247	279
Less: Defined benefit pension plan net assets ⁽⁴⁾	542	749
Less: DTAs arising from net operating loss, foreign tax credit and general business credit carry-forwards ⁽⁴⁾⁽⁸⁾	13,977	18,901
Less: Permitted ownership interests in covered funds ⁽¹²⁾	678	—
Less: Deductions applied to Common Equity Tier 1 Capital due to insufficient amount of Additional Tier 1 Capital to cover deductions ⁽⁴⁾	—	(8,082)
Total Additional Tier 1 Capital	\$931	\$—
Total Tier 1 Capital (Common Equity Tier 1 Capital + Additional Tier 1 Capital)	\$174,276	\$166,663

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Tier 2 Capital		
Qualifying subordinated debt ⁽¹³⁾	\$21,021	\$17,386
Qualifying noncontrolling interests	17	12
Excess of eligible credit reserves over expected credit losses ⁽¹⁴⁾	557	1,177
Regulatory Capital Adjustment and Deduction:		
Add: Unrealized gains on available-for-sale equity exposures includable in Tier 2 capital	5	—
Less: Minimum regulatory capital requirements of insurance underwriting subsidiaries ⁽¹¹⁾	247	279
Total Tier 2 Capital	\$21,353	\$18,296
Total Capital (Tier 1 Capital + Tier 2 Capital)	\$195,629	\$184,959

Citigroup Risk-Weighted Assets Under Current Regulatory Standards
(Basel III Advanced Approaches with Transition Arrangements)

In millions of dollars	September 30, 2015	December 31, 2014 ⁽¹⁾
Credit Risk ⁽¹⁵⁾	\$819,830	\$861,691
Market Risk	84,837	100,481
Operational Risk	325,000	312,500
Total Risk-Weighted Assets	\$1,229,667	\$1,274,672

(1) Restated to reflect the retrospective adoption of ASU 2014-01 for LIHTC investments, consistent with current period presentation.

(2) Issuance costs of \$142 million and \$124 million related to preferred stock outstanding at September 30, 2015 and December 31, 2014, respectively, are excluded from common stockholders' equity and netted against preferred stock in accordance with Federal Reserve Board regulatory reporting requirements, which differ from those under U.S. GAAP.

(3) In addition, includes the net amount of unamortized loss on held-to-maturity (HTM) securities. This amount relates to securities that were previously transferred from AFS to HTM, and non-credit related factors such as changes in interest rates and liquidity spreads for HTM securities with other-than-temporary impairment.

(4) The transition arrangements for significant regulatory capital adjustments and deductions impacting Common Equity Tier 1 Capital and/or Additional Tier 1 Capital are set forth above in the chart entitled "Basel III Transition Arrangements: Significant Regulatory Capital Adjustments and Deductions."

(5) Common Equity Tier 1 Capital is adjusted for accumulated net unrealized gains (losses) on cash flow hedges included in AOCI that relate to the hedging of items not recognized at fair value on the balance sheet.

(6) The cumulative impact of changes in Citigroup's own creditworthiness in valuing liabilities for which the fair value option has been elected and own-credit valuation adjustments on derivatives are excluded from Common Equity Tier 1 Capital, in accordance with the U.S. Basel III rules.

(7) Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.

(8) Of Citi's approximately \$47.2 billion of net DTAs at September 30, 2015, approximately \$23.0 billion of such assets were includable in regulatory capital pursuant to the U.S. Basel III rules, while approximately \$24.2 billion of such assets were excluded in arriving at regulatory capital. Comprising the excluded net DTAs was an aggregate of approximately \$26.3 billion of net DTAs arising from net operating loss, foreign tax credit and general business credit carry-forwards as well as temporary differences, of which \$12.3 billion were deducted from Common Equity Tier 1 Capital and \$14.0 billion were deducted from Additional Tier 1 Capital. In addition, approximately \$2.1 billion of net DTLs, primarily consisting of DTLs associated with goodwill and certain other intangible assets, partially offset by DTAs related to cash flow hedges, are permitted to be excluded prior to deriving the amount of net DTAs subject to deduction under these rules. Separately, under the U.S. Basel III rules, goodwill and these other intangible assets are deducted net of associated DTLs in arriving at Common Equity Tier 1 Capital, while Citi's current cash flow hedges and the related deferred tax effects are not required to be reflected in regulatory capital.

(9) Assets subject to 10%/15% limitations include MSRs, DTAs arising from temporary differences and significant common stock investments in unconsolidated financial institutions. At September 30, 2015 and December 31, 2014, the deduction related only to DTAs arising from temporary differences that exceeded the 10% limitation.

(10) Represents Citigroup Capital XIII trust preferred securities, which are permanently grandfathered as Tier 1 Capital under the U.S. Basel III rules, as well as non-grandfathered trust preferred securities which are eligible for inclusion in an amount up to 25% and 50%, respectively, during 2015 and 2014, of the aggregate outstanding principal amounts of such issuances as of January 1, 2014. The remaining 75% and 50% of non-grandfathered trust preferred securities are eligible for inclusion in Tier 2 Capital during 2015 and 2014, respectively, in

accordance with the transition arrangements for non-qualifying capital instruments under the U.S. Basel III rules. As of September 30, 2015 and December 31, 2014, however, the entire amount of non-grandfathered trust preferred securities was included within Tier 1 Capital, as the amounts outstanding did not exceed the respective threshold for exclusion from Tier 1 Capital.

- (11) 50% of the minimum regulatory capital requirements of insurance underwriting subsidiaries must be deducted from each of Tier 1 Capital and Tier 2 Capital.

Effective July 2015, banking entities are required to be in compliance with the so-called “Volcker Rule” of the Dodd-Frank Act that prohibits banking entities from conducting certain proprietary investment activities and

- (12) limits their ownership of, and relationship with, hedge funds and private equity funds, also called covered funds. Commencing with September 30, 2015, Citi is required by the “Volcker Rule” to deduct from Tier 1 Capital all permitted ownership interests in covered funds that were acquired after December 31, 2013.

- (13) Under the transition arrangements of the U.S. Basel III rules, non-qualifying subordinated debt issuances which consist of those with a fixed-to-floating rate step-up feature where the call/step-up date has not passed are eligible for inclusion in Tier 2 Capital during 2015 and 2014 up to 25% and 50%, respectively, of the aggregate outstanding principal amounts of such issuances as of January 1, 2014.

- (14) Advanced Approaches banking organizations are permitted to include in Tier 2 Capital eligible credit reserves that exceed expected credit losses to the extent that the excess reserves do not exceed 0.6% of credit risk-weighted assets.

- (15) Under the U.S. Basel III rules, credit risk-weighted assets during the transition period reflect the effects of transitional arrangements related to regulatory capital adjustments and deductions and, as a result, will differ from credit risk-weighted assets derived under full implementation of the rules.

Citigroup Capital Rollforward Under Current Regulatory Standards
 (Basel III Advanced Approaches with Transition Arrangements)

In millions of dollars	Three Months Ended September 30, 2015	Nine Months Ended September 30, 2015 ⁽¹⁾
Common Equity Tier 1 Capital		
Balance, beginning of period	\$172,747	\$166,663
Net income	4,291	13,907
Dividends declared	(324)	(838)
Net increase in treasury stock acquired	(1,952)	(3,802)
Net increase in additional paid-in capital ⁽²⁾	300	705
Net increase in foreign currency translation adjustment net of hedges, net of tax	(2,493)	(4,703)
Net increase in unrealized gains on securities AFS, net of tax ⁽³⁾	205	79
Net increase in defined benefit plans liability adjustment, net of tax ⁽³⁾	(144)	(980)
Net increase in cumulative unrealized net gain related to changes in fair value of financial liabilities attributable to own creditworthiness, net of tax	(97)	(231)
Net decrease in goodwill, net of related deferred tax liabilities (DTLs)	580	1,073
Net change in identifiable intangible assets other than mortgage servicing rights (MSRs), net of related DTLs	97	(689)
Net increase in defined benefit pension plan net assets	(36)	(175)
Net change in deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general business credit carry-forwards	186	(4,593)
Net change in excess over 10%/15% limitations for other DTAs, certain common stock investments and MSRs	21	(987)
Net decrease in regulatory capital deduction applied to Common Equity Tier 1 Capital due to insufficient Additional Tier 1 Capital to cover deductions	—	8,082
Other	(36)	(166)
Net increase in Common Equity Tier 1 Capital	\$598	\$6,682
Common Equity Tier 1 Capital Balance, end of period	\$173,345	\$173,345
Additional Tier 1 Capital		
Balance, beginning of period	\$259	\$—
Net increase in qualifying perpetual preferred stock ⁽⁴⁾	1,246	4,732
Net decrease in qualifying trust preferred securities	(1)	(3)
Net increase in cumulative unrealized net gain related to changes in fair value of financial liabilities attributable to own creditworthiness, net of tax	(146)	(207)
Net change in defined benefit pension plan net assets	(53)	207
Net decrease in DTAs arising from net operating loss, foreign tax credit and general business credit carry-forwards	279	4,924
Net increase in permitted ownership interests in covered funds	(678)	(678)
	—	(8,082)

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Net decrease in regulatory capital deduction applied to Common Equity Tier 1 Capital		
due to insufficient Additional Tier 1 Capital to cover deductions		
Other	25	38
Net increase in Additional Tier 1 Capital	\$672	\$931
Tier 1 Capital Balance, end of period	\$174,276	\$174,276
Tier 2 Capital		
Balance, beginning of period	\$20,706	\$18,296
Net increase in qualifying subordinated debt	1,300	3,635
Net decrease in excess of eligible credit reserves over expected credit losses	(682)	(620)
Other	29	42
Net increase in Tier 2 Capital	\$647	\$3,057
Tier 2 Capital Balance, end of period	\$21,353	\$21,353
Total Capital (Tier 1 Capital + Tier 2 Capital)	\$195,629	\$195,629

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The beginning balance of Common Equity Tier 1 Capital for the nine months ended September 30, 2015 has been (1)restated to reflect the retrospective adoption of ASU 2014-01 for LIHTC investments, consistent with current period presentation.

(2)Primarily represents an increase in additional paid-in capital related to employee benefit plans.

(3) Presented net of impact of transition arrangements related to unrealized gains (losses) on securities AFS and defined benefit plans liability adjustment under the U.S. Basel III rules.

Citi issued approximately \$1.3 billion and approximately \$4.8 billion of qualifying perpetual preferred stock during (4)the three and nine months ended September 30, 2015, respectively, which were partially offset by the netting of issuance costs of \$4 million and \$18 million during those respective periods.

Citigroup Risk-Weighted Assets Rollforward Under Current Regulatory Standards
(Basel III Advanced Approaches with Transition Arrangements)

In millions of dollars	Three Months Ended September 30, 2015	Nine Months Ended September 30, 2015
Total Risk-Weighted Assets, beginning of period	\$1,253,875	\$1,274,672
Changes in Credit Risk-Weighted Assets		
Net decrease in retail exposures ⁽²⁾	(7,925)	(12,543)
Net increase in wholesale exposures ⁽³⁾	6,703	14
Net decrease in repo-style transactions	(1,578)	(1,080)
Net decrease in securitization exposures	(3,354)	(720)
Net increase in equity exposures	930	474
Net decrease in over-the-counter (OTC) derivatives	(1,002)	(3,883)
Net decrease in derivatives CVA ⁽⁴⁾	(79)	(3,628)
Net decrease in other exposures ⁽⁵⁾	(6,567)	(18,331)
Net decrease in supervisory 6% multiplier ⁽⁶⁾	(768)	(2,164)
Net decrease in Credit Risk-Weighted Assets	\$(13,640)	\$(41,861)
Changes in Market Risk-Weighted Assets		
Net decrease in risk levels ⁽⁷⁾	\$(7,666)	\$(13,379)
Net decrease due to model and methodology updates ⁽⁸⁾	(2,902)	(2,265)
Net decrease in Market Risk-Weighted Assets	\$(10,568)	\$(15,644)
Increase in Operational Risk-Weighted Assets ⁽⁹⁾	\$—	\$12,500
Total Risk-Weighted Assets, end of period	\$1,229,667	\$1,229,667

The beginning balance of Total Risk-Weighted Assets for the nine months ended September 30, 2015 has been (1)restated to reflect the retrospective adoption of ASU 2014-01 for LIHTC investments, consistent with current period presentation.

Retail exposures decreased during the three months ended September 30, 2015 primarily due to reductions in loans and commitments and the impact of FX translation. Retail exposures decreased during the nine months ended (2)September 30, 2015 primarily due to reductions in loans and commitments and the impact of FX translation, partially offset by the reclassification from other exposures of certain non-material portfolios.

Wholesale exposures increased during the three months ended September 30, 2015 primarily due to an increase in investment securities and commitments, and the reclassification from other exposures of certain non-material portfolios, partially offset by the impact of FX translation. Wholesale exposures increased slightly during the nine (3)months ended September 30, 2015 primarily due to an increase in investment securities, and the reclassification from other exposures of certain non-material portfolios, largely offset by a reduction in commitments and the impact of FX translation.

(4) Derivatives CVA decreased during both the three and nine months ended September 30, 2015, driven by exposure reduction and credit spread changes.

- Other exposures include cleared transactions, unsettled transactions, assets other than those reportable in specific exposure categories and non-material portfolios. Other exposures decreased during both the three and nine months ended September 30, 2015 as a result of the reclassification to retail exposures and wholesale exposures of certain non-material portfolios, in addition to decreases in other assets.
- (5) Supervisory 6% multiplier does not apply to derivatives CVA.
- Risk levels decreased during the three months and nine months ended September 30, 2015 primarily as a result of a reduction in exposures subject to comprehensive risk, the ongoing assessment regarding the applicability of the market risk capital rules to certain securitization positions, and decreases in assets subject to standard specific risk charges. In addition, contributing to the decline of risk levels during the nine months ended September 30, 2015 were reductions in exposure levels subject to Value at Risk and Stressed Value at Risk.
- (7) Risk-weighted assets declined during the three months and nine months ended September 30, 2015 due to the implementation of the “Volcker Rule.”
- (8) Operational risk-weighted assets increased by \$12.5 billion during the first quarter of 2015, reflecting an evaluation of ongoing events in the banking industry as well as continued enhancements to Citi’s operational risk model.
- (9)

Capital Resources of Citigroup's Subsidiary U.S. Depository Institutions Under Current Regulatory Standards
Citigroup's subsidiary U.S. depository institutions are also subject to regulatory capital standards issued by their respective primary federal bank regulatory agencies, which are similar to the standards of the Federal Reserve Board.

The following tables set forth the capital tiers, risk-weighted assets, risk-based capital ratios, quarterly adjusted average total assets, Total Leverage Exposure and leverage ratios under current regulatory standards (reflecting Basel III Transition Arrangements) for Citibank, N.A., Citi's primary subsidiary U.S. depository institution, as of September 30, 2015 and December 31, 2014.

Citibank, N.A. Capital Components and Ratios Under Current Regulatory Standards (Basel III Transition Arrangements)

In millions of dollars, except ratios	September 30, 2015		December 31, 2014 ⁽¹⁾		
	Advanced Approaches	Standardized Approach	Advanced Approaches	Standardized Approach ⁽²⁾	
Common Equity Tier 1 Capital	\$128,452	\$128,452	\$128,262	\$128,262	
Tier 1 Capital	128,452	128,452	128,262	128,262	
Total Capital (Tier 1 Capital + Tier 2 Capital) ⁽³⁾	139,117	150,962	139,246	151,124	
Risk-Weighted Assets	904,523	1,014,164	945,407	1,044,768	
Common Equity Tier 1 Capital ratio ⁽⁴⁾	14.20	% 12.67	% 13.57	% 12.28	%
Tier 1 Capital ratio ⁽⁴⁾	14.20	12.67	13.57	12.28	
Total Capital ratio ⁽⁴⁾	15.38	14.89	14.73	14.46	
In millions of dollars, except ratios	September 30, 2015		December 31, 2014 ⁽¹⁾		
Quarterly Adjusted Average Total Assets ⁽⁵⁾	\$1,315,318		\$1,366,910		
Total Leverage Exposure ⁽⁶⁾	1,864,459		1,954,833		
Tier 1 Leverage ratio	9.77		% 9.38		%
Supplementary Leverage ratio	6.89		6.56		

(1) Restated to reflect the retrospective adoption of ASU 2014-01 for LIHTC investments, consistent with current period presentation.

(2) Pro forma presentation to reflect the application of the Basel III 2015 Standardized Approach, consistent with current period presentation.

Under the Advanced Approaches framework eligible credit reserves that exceed expected credit losses are eligible for inclusion in Tier 2 Capital to the extent the excess reserves do not exceed 0.6% of credit risk-weighted assets, (3) which differs from the Standardized Approach in which the allowance for credit losses is includable in Tier 2 Capital up to 1.25% of credit risk-weighted assets, with any excess allowance for credit losses being deducted in arriving at credit risk-weighted assets.

(4) As of September 30, 2015 and December 31, 2014, Citibank, N.A.'s reportable Common Equity Tier 1 Capital, Tier 1 Capital, and Total Capital ratios were the lower derived under the Basel III Standardized Approach.

(5) Tier 1 Leverage ratio denominator.

(6) Supplementary Leverage ratio denominator.

As indicated in the table above, Citibank N.A.'s capital ratios at September 30, 2015 were in excess of the stated minimum requirements under the U.S. Basel III rules. In addition, Citibank, N.A. was also "well capitalized" as of September 30, 2015 under the revised PCA regulations which became effective January 1, 2015.

Impact of Changes on Citigroup and Citibank, N.A. Capital Ratios Under Current Regulatory Capital Standards

The following tables present the estimated sensitivity of Citigroup's and Citibank, N.A.'s capital ratios to changes of \$100 million in Common Equity Tier 1 Capital, Tier 1 Capital and Total Capital (numerator), and changes of \$1 billion in Advanced Approaches and Standardized Approach risk-weighted assets, quarterly adjusted average total assets, as well as Total Leverage Exposure (denominator), under current regulatory capital standards (reflecting Basel III Transition Arrangements), as of

September 30, 2015. This information is provided for the purpose of analyzing the impact that a change in Citigroup's or Citibank, N.A.'s financial position or results of operations could have on these ratios. These sensitivities only consider a single change to either a component of capital, risk-weighted assets, quarterly adjusted average total assets, or Total Leverage Exposure. Accordingly, an event that affects more than one factor may have a larger basis point impact than is reflected in these tables.

Impact of Changes on Citigroup and Citibank, N.A. Risk-Based Capital Ratios (Basel III Transition Arrangements)

In basis points	Common Equity Tier 1 Capital ratio		Tier 1 Capital ratio		Total Capital ratio	
	Impact of \$100 million change in Common Equity Tier 1 Capital	Impact of \$1 billion change in risk-weighted assets	Impact of \$100 million change in Tier 1 Capital	Impact of \$1 billion change in risk-weighted assets	Impact of \$100 million change in Total Capital	Impact of \$1 billion change in risk-weighted assets
Citigroup						
Advanced Approaches	0.8	1.1	0.8	1.2	0.8	1.3
Standardized Approach	0.9	1.3	0.9	1.3	0.9	1.5
Citibank, N.A.						
Advanced Approaches	1.1	1.6	1.1	1.6	1.1	1.7
Standardized Approach	1.0	1.3	1.0	1.3	1.0	1.5

Impact of Changes on Citigroup and Citibank, N.A. Leverage Ratios (Basel III Transition Arrangements)

In basis points	Tier 1 Leverage ratio		Supplementary Leverage ratio	
	Impact of \$100 million change in Tier 1 Capital	Impact of \$1 billion change in quarterly adjusted average total assets	Impact of \$100 million change in Tier 1 Capital	Impact of \$1 billion change in Total Leverage Exposure
Citigroup				
	0.6	0.6	0.4	0.3
Citibank, N.A.				
	0.8	0.7	0.5	0.4

Citigroup Broker-Dealer Subsidiaries

At September 30, 2015, Citigroup Global Markets Inc., a U.S. broker-dealer registered with the SEC that is an indirect wholly owned subsidiary of Citigroup, had net capital, computed in accordance with the SEC's net capital rule, of \$6.1 billion, which exceeded the minimum requirement by \$4.7 billion.

In addition, certain of Citi's other broker-dealer subsidiaries are subject to regulation in the countries in which they do business, including requirements to maintain specified levels of net capital or its equivalent. Citigroup's other

broker-dealer subsidiaries were in compliance with their capital requirements at September 30, 2015.

Basel III (Full Implementation)

Citigroup's Capital Resources Under Basel III
(Full Implementation)

Citi currently estimates that its effective minimum Common Equity Tier 1 Capital, Tier 1 Capital and Total Capital ratio requirements under the U.S. Basel III rules, on a fully implemented basis and assuming a 3.5% GSIB surcharge, may be 10.5%, 12% and 14%, respectively.

Further, under the U.S. Basel III rules, Citi must also comply with a 4% minimum Tier 1 Leverage ratio requirement and an effective 5% minimum Supplementary Leverage ratio requirement.

The following tables set forth the capital tiers, risk-weighted assets, risk-based capital ratios, quarterly adjusted average total assets, Total Leverage Exposure and leverage ratios, assuming full implementation under the U.S. Basel III rules, for Citi as of September 30, 2015 and December 31, 2014.

Citigroup Capital Components and Ratios Under Basel III (Full Implementation)

In millions of dollars, except ratios	September 30, 2015		December 31, 2014 ⁽¹⁾		
	Advanced Approaches	Standardized Approach	Advanced Approaches	Standardized Approach	
Common Equity Tier 1 Capital	\$146,451	\$146,451	\$136,597	\$136,597	
Tier 1 Capital	161,999	161,999	148,066	148,066	
Total Capital (Tier 1 Capital + Tier 2 Capital) ⁽²⁾	183,096	196,513	165,454	178,413	
Risk-Weighted Assets	1,254,473	1,191,882	1,292,605	1,228,488	
Common Equity Tier 1 Capital ratio ⁽³⁾⁽⁴⁾	11.67	% 12.29	% 10.57	% 11.12	%
Tier 1 Capital ratio ⁽³⁾⁽⁴⁾	12.91	13.59	11.45	12.05	
Total Capital ratio ⁽³⁾⁽⁴⁾	14.60	16.49	12.80	14.52	

In millions of dollars, except ratios	September 30, 2015		December 31, 2014 ⁽¹⁾		
Quarterly Adjusted Average Total Assets ⁽⁵⁾		\$1,758,073		\$1,835,637	
Total Leverage Exposure ⁽⁶⁾		2,363,506		2,492,636	
Tier 1 Leverage ratio ⁽⁴⁾		9.21	%	8.07	%
Supplementary Leverage ratio ⁽⁴⁾		6.85		5.94	

(1) Restated to reflect the retrospective adoption of ASU 2014-01 for LIHTC investments, consistent with current period presentation.

Under the Advanced Approaches framework eligible credit reserves that exceed expected credit losses are eligible for inclusion in Tier 2 Capital to the extent the excess reserves do not exceed 0.6% of credit risk-weighted assets, which differs from the Standardized Approach in which the allowance for credit losses is includable in Tier 2 Capital up to 1.25% of credit risk-weighted assets, with any excess allowance for credit losses being deducted in arriving at credit risk-weighted assets.

(3) As of September 30, 2015 and December 31, 2014, Citi's Common Equity Tier 1 Capital, Tier 1 Capital, and Total Capital ratios were the lower derived under the Basel III Advanced Approaches framework.

(4) Citi's Basel III capital ratios, on a fully implemented basis, are non-GAAP financial measures.

(5) Tier 1 Leverage ratio denominator.

(6) Supplementary Leverage ratio denominator.

Common Equity Tier 1 Capital Ratio

Citi's Common Equity Tier 1 Capital ratio was 11.7% at September 30, 2015, compared to 11.4% at June 30, 2015 and 10.6% at December 31, 2014 (all based on application of the Advanced Approaches for determining total risk-weighted assets). The quarter-over-quarter increase in the ratio was largely attributable to Common Equity Tier 1 Capital benefits resulting from quarterly net income of \$4.3 billion and the favorable effects attributable to DTA utilization of approximately \$0.7 billion, partially offset by a \$2.1 billion return of capital to common shareholders in the form of share repurchases and dividends. Similarly, the increase in Citi's Common Equity Tier 1 Capital ratio from year-end 2014 reflected continued growth in Common Equity Tier 1 Capital resulting from net income of \$13.9 billion and the favorable effects attributable to DTA utilization of approximately \$2.1 billion, offset in part by the return of \$4.1 billion of capital to common shareholders.

Components of Citigroup Capital Under Basel III (Advanced Approaches with Full Implementation)

In millions of dollars	September 30, 2015	December 31, 2014 ⁽¹⁾
Common Equity Tier 1 Capital		
Citigroup common stockholders' equity ⁽²⁾	\$205,772	\$199,841
Add: Qualifying noncontrolling interests	147	165
Regulatory Capital Adjustments and Deductions:		
Less: Accumulated net unrealized gains on cash flow hedges, net of tax ⁽³⁾	(542	) (909
Less: Cumulative unrealized net gain related to changes in fair value of financial liabilities attributable to own creditworthiness, net of tax ⁽⁴⁾	717	279
Less: Intangible assets:		
Goodwill, net of related deferred tax liabilities (DTLs) ⁽⁵⁾	21,732	22,805
Identifiable intangible assets other than mortgage servicing rights (MSRs), net of related DTLs	3,911	4,373
Less: Defined benefit pension plan net assets	904	936
Less: Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general business credit carry-forwards ⁽⁶⁾	23,295	23,626
Less: Excess over 10%/15% limitations for other DTAs, certain common stock investments, and MSRs ⁽⁶⁾⁽⁷⁾	9,451	12,299
Total Common Equity Tier 1 Capital	\$146,451	\$136,597
Additional Tier 1 Capital		
Qualifying perpetual preferred stock ⁽²⁾	\$15,076	\$10,344
Qualifying trust preferred securities ⁽⁸⁾	1,365	1,369
Qualifying noncontrolling interests	32	35
Regulatory Capital Deduction:		
Less: Minimum regulatory capital requirements of insurance underwriting subsidiaries ⁽⁹⁾	247	279
Less: Permitted ownership interests in covered funds ⁽¹⁰⁾	678	—
Total Additional Tier 1 Capital	\$15,548	\$11,469
Total Tier 1 Capital (Common Equity Tier 1 Capital + Additional Tier 1 Capital)	\$161,999	\$148,066
Tier 2 Capital		
Qualifying subordinated debt ⁽¹¹⁾	\$20,395	\$16,094
Qualifying trust preferred securities ⁽¹²⁾	351	350
Qualifying noncontrolling interests	41	46
Excess of eligible credit reserves over expected credit losses ⁽¹³⁾	557	1,177
Regulatory Capital Deduction:		
Less: Minimum regulatory capital requirements of insurance underwriting subsidiaries ⁽⁹⁾	247	279
Total Tier 2 Capital	\$21,097	\$17,388
Total Capital (Tier 1 Capital + Tier 2 Capital) ⁽¹⁴⁾	\$183,096	\$165,454

(1) Restated to reflect the retrospective adoption of ASU 2014-01 for LIHTC investments, consistent with current period presentation.

(2) Issuance costs of \$142 million and \$124 million related to preferred stock outstanding at September 30, 2015 and December 31, 2014, respectively, are excluded from common stockholders' equity and netted against preferred stock in accordance with Federal Reserve Board regulatory reporting requirements, which differ from those under

U.S. GAAP.

- (3) Common Equity Tier 1 Capital is adjusted for accumulated net unrealized gains (losses) on cash flow hedges included in AOCI that relate to the hedging of items not recognized at fair value on the balance sheet.
- (4) The cumulative impact of changes in Citigroup's own creditworthiness in valuing liabilities for which the fair value option has been elected and own-credit valuation adjustments on derivatives are excluded from Common Equity Tier 1 Capital, in accordance with the U.S. Basel III rules.
- (5) Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.
- (6) Of Citi's approximately \$47.2 billion of net DTAs at September 30, 2015, approximately \$16.5 billion of such assets were includable in regulatory capital pursuant to the U.S. Basel III rules, while approximately \$30.7 billion of such assets were excluded in arriving at Common Equity Tier 1 Capital. Comprising the excluded net DTAs was an aggregate of approximately \$32.8 billion of net DTAs arising from net operating loss, foreign tax credit and general business credit carry-forwards as well as temporary differences that were deducted from Common Equity Tier 1 Capital. In addition, approximately \$2.1 billion of net DTLs, primarily consisting of DTLs associated with goodwill and certain other intangible assets, partially offset by DTAs related to cash flow hedges, are permitted to be excluded prior to deriving the amount of net DTAs subject to deduction under these rules. Separately, under the U.S. Basel III rules, goodwill and these other intangible assets are deducted net of associated DTLs in arriving at Common Equity Tier 1 Capital, while Citi's current cash flow hedges and the related deferred tax effects are not required to be reflected in regulatory capital.

- Assets subject to 10%/15% limitations include MSRs, DTAs arising from temporary differences and significant common stock investments in unconsolidated financial institutions. At September 30, 2015, the deduction related only to DTAs arising from temporary differences that exceeded the 10% limitation, while at December 31, 2014, the deduction related to all three assets which exceeded both the 10% and 15% limitations.
- (7)
- (8) Represents Citigroup Capital XIII trust preferred securities, which are permanently grandfathered as Tier 1 Capital under the U.S. Basel III rules.
- (9) 50% of the minimum regulatory capital requirements of insurance underwriting subsidiaries must be deducted from each of Tier 1 Capital and Tier 2 Capital.
- Effective July 2015, banking entities are required to be in compliance with the so-called “Volcker Rule” of the Dodd-Frank Act that prohibits banking entities from conducting certain proprietary investment activities and limits their ownership of, and relationship with, hedge funds and private equity funds, also called covered funds. Commencing with September 30, 2015, Citi is required by the “Volcker Rule” to deduct from Tier 1 Capital all permitted ownership interests in covered funds that were acquired after December 31, 2013.
- (10)
- (11) Non-qualifying subordinated debt issuances which consist of those with a fixed-to-floating rate step-up feature where the call/step-up date has not passed are excluded from Tier 2 Capital.
- (12) Represents the amount of non-grandfathered trust preferred securities eligible for inclusion in Tier 2 Capital under the U.S. Basel III rules, which will be fully phased-out of Tier 2 Capital by January 1, 2022.
- Advanced Approaches banking organizations are permitted to include in Tier 2 Capital eligible credit reserves that exceed expected credit losses to the extent that the excess reserves do not exceed 0.6% of credit risk-weighted assets.
- (13)
- (14) Total Capital as calculated under Advanced Approaches, which differs from the Standardized Approach in the treatment of the amount of eligible credit reserves includable in Tier 2 Capital.

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Citigroup Capital Rollforward Under Basel III (Advanced Approaches with Full Implementation)

In millions of dollars	Three Months Ended September 30, 2015	Nine Months Ended September 30, 2015 ⁽¹⁾
Common Equity Tier 1 Capital		
Balance, beginning of period	\$145,435	\$136,597
Net income	4,291	13,907
Dividends declared	(324)	(838)
Net increase in treasury stock acquired	(1,952)	(3,802)
Net increase in additional paid-in capital ⁽²⁾	300	705
Net increase in foreign currency translation adjustment net of hedges, net of tax	(2,493)	(4,703)
Net increase in unrealized gains on securities AFS, net of tax	511	167
Net change in defined benefit plans liability adjustment, net of tax	(360)	128
Net increase in cumulative unrealized net gain related to changes in fair value of financial liabilities attributable to own creditworthiness, net of tax	(243)	(438)
Net decrease in goodwill, net of related deferred tax liabilities (DTLs)	580	1,073
Net decrease in identifiable intangible assets other than mortgage servicing rights (MSRs), net of related DTLs	242	462
Net change in defined benefit pension plan net assets	(89)	32
Net decrease in deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general business credit carry-forwards	465	331
Net decrease in excess over 10%/15% limitations for other DTAs, certain common stock investments and MSRs	87	2,848
Other	1	(18)
Net increase in Common Equity Tier 1 Capital	\$1,016	\$9,854
Common Equity Tier 1 Capital Balance, end of period	\$146,451	\$146,451
Additional Tier 1 Capital		
Balance, beginning of period	\$14,956	\$11,469
Net increase in qualifying perpetual preferred stock ⁽³⁾	1,246	4,732
Net decrease in qualifying trust preferred securities	(1)	(4)
Net increase in permitted ownership interests in covered funds	(678)	(678)
Other	25	29
Net increase in Additional Tier 1 Capital	\$592	\$4,079
Tier 1 Capital Balance, end of period	\$161,999	\$161,999
Tier 2 Capital		
Balance, beginning of period	\$20,455	\$17,388
Net increase in qualifying subordinated debt	1,300	4,301
Net decrease in excess of eligible credit reserves over expected credit losses	(682)	(620)
Other	24	28
Net increase in Tier 2 Capital	\$642	\$3,709
Tier 2 Capital Balance, end of period	\$21,097	\$21,097
Total Capital (Tier 1 Capital + Tier 2 Capital)	\$183,096	\$183,096

(1)

The beginning balance of Common Equity Tier 1 Capital for the nine months ended September 30, 2015 has been restated to reflect the retrospective adoption of ASU 2014-01 for LIHTC investments, consistent with current period presentation.

(2) Primarily represents an increase in additional paid-in capital related to employee benefit plans.

Citi issued approximately \$1.3 billion and approximately \$4.8 billion of qualifying perpetual preferred stock during

(3) the three and nine months ended September 30, 2015, respectively, which were partially offset by the netting of issuance costs of \$4 million and \$18 million during those respective periods.

Citigroup Risk-Weighted Assets Under Basel III (Full Implementation) at September 30, 2015

In millions of dollars	Advanced Approaches			Standardized Approach		
	Citicorp	Citi Holdings	Total	Citicorp	Citi Holdings	Total
Credit Risk	\$740,867	\$103,769	\$844,636	\$1,019,349	\$87,303	\$1,106,652
Market Risk	80,669	4,168	84,837	81,014	4,216	85,230
Operational Risk	275,921	49,079	325,000	—	—	—
Total Risk-Weighted Assets	\$1,097,457	\$157,016	\$1,254,473	\$1,100,363	\$91,519	\$1,191,882

Citigroup Risk-Weighted Assets Under Basel III (Full Implementation) at December 31, 2014⁽¹⁾

In millions of dollars	Advanced Approaches			Standardized Approach		
	Citicorp	Citi Holdings	Total	Citicorp	Citi Holdings	Total
Credit Risk	\$752,247	\$127,377	\$879,624	\$1,023,961	\$104,046	\$1,128,007
Market Risk	95,824	4,657	100,481	95,824	4,657	100,481
Operational Risk	255,155	57,345	312,500	—	—	—
Total Risk-Weighted Assets	\$1,103,226	\$189,379	\$1,292,605	\$1,119,785	\$108,703	\$1,228,488

(1) Restated to reflect the retrospective adoption of ASU 2014-01 for LIHTC investments, consistent with current period presentation.

Total risk-weighted assets under both the Basel III Advanced Approaches and the Standardized Approach declined from year-end 2014, primarily due to a decrease in credit risk-weighted assets resulting from the impact of FX translation and the ongoing decline in Citi Holdings assets, as well as a decline in market risk-weighted assets. In addition, partially offsetting the decrease in total risk-weighted assets under the Advanced Approaches was an increase in operational risk-weighted assets reflecting an evaluation of ongoing events in the banking industry as well as continued enhancements to Citi's operational risk model.

Citigroup Risk-Weighted Assets Rollforward (Basel III Advanced Approaches with Full Implementation)

In millions of dollars	Three Months Ended September 30, 2015	Nine Months Ended September 30, 2015 ⁽¹⁾	
Total Risk-Weighted Assets, beginning of period	\$1,278,593	\$1,292,605	
Changes in Credit Risk-Weighted Assets			
Net decrease in retail exposures ⁽²⁾	(7,925	)(12,543)
Net increase in wholesale exposures ⁽³⁾	6,703	14	
Net decrease in repo-style transactions	(1,578	)(1,080)
Net decrease in securitization exposures	(3,354	)(720)
Net increase in equity exposures	899	599	
Net decrease in over-the-counter (OTC) derivatives	(1,002	)(3,883)
Net decrease in derivatives CVA ⁽⁴⁾	(79	)(3,628)
Net decrease in other exposures ⁽⁵⁾	(6,453	)(11,972)
Net decrease in supervisory 6% multiplier ⁽⁶⁾	(763	)(1,775)