

DUKE REALTY LIMITED PARTNERSHIP/  
Form 10-Q  
November 01, 2013

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2013

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 1-9044 (Duke Realty Corporation) 0-20625 (Duke Realty Limited Partnership)

DUKE REALTY CORPORATION

DUKE REALTY LIMITED PARTNERSHIP

(Exact Name of Registrant as Specified in Its Charter)

Indiana (Duke Realty Corporation)

35-1740409 (Duke Realty Corporation)

Indiana (Duke Realty Limited Partnership)

35-1898425 (Duke Realty Limited Partnership)

(State or Other Jurisdiction

(I.R.S. Employer

of Incorporation or Organization)

Identification Number)

600 East 96<sup>th</sup> Street, Suite 100

46240

Indianapolis, Indiana

(Zip Code)

(Address of Principal Executive Offices)

Registrant's Telephone Number, Including Area Code: (317) 808-6000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Duke Realty Corporation Yes  No  Duke Realty Limited Partnership Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Duke Realty Corporation Yes  No  Duke Realty Limited Partnership Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Duke Realty Corporation:

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Duke Realty Limited Partnership:

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act):

Duke Realty Corporation Yes  No  Duke Realty Limited Partnership Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

Class

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|   |   |
|---|---|
|   | Outstanding Common Shares of Duke Realty Corporation at November<br>1, 2013 |
| Common Stock, \$.01 par value per share | 325,790,455   |

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## EXPLANATORY NOTE

This report combines the quarterly reports on Form 10-Q for the period ended September 30, 2013 of both Duke Realty Corporation and Duke Realty Limited Partnership. Unless stated otherwise or the context otherwise requires, references to "Duke Realty Corporation" or the "General Partner" mean Duke Realty Corporation and its consolidated subsidiaries; and references to the "Partnership" mean Duke Realty Limited Partnership and its consolidated subsidiaries. The terms the "Company," "we," "us" and "our" refer to the General Partner and the Partnership, collectively, and those entities owned or controlled by the General Partner and/or the Partnership.

Duke Realty Corporation is a self-administered and self-managed real estate investment trust ("REIT") and is the sole general partner of the Partnership, owning 98.7% of the common partnership interests of the Partnership ("General Partner Units") as of September 30, 2013. The remaining 1.3% of the common partnership interests ("Limited Partner Units" and, together with the General Partner Units, the "Common Units") are owned by limited partners. As the sole general partner of the Partnership, the General Partner has full, exclusive and complete responsibility and discretion in the day-to-day management and control of the Partnership. The General Partner also owns preferred partnership interests in the Partnership ("Preferred Units").

The General Partner and the Partnership are operated as one enterprise. The management of the General Partner consists of the same members as the management of the Partnership. As the sole general partner with control of the Partnership, the General Partner consolidates the Partnership for financial reporting purposes, and the General Partner does not have any significant assets other than its investment in the Partnership. Therefore, the assets and liabilities of the General Partner and the Partnership are substantially the same.

We believe combining the quarterly reports on Form 10-Q of the General Partner and the Partnership into this single report results in the following benefits:

- enhances investors' understanding of the General Partner and the Partnership by enabling investors to view the business as a whole in the same manner as management views and operates the business;
- eliminates duplicative disclosure and provides a more streamlined and readable presentation of information since a substantial portion of the Company's disclosure applies to both the General Partner and the Partnership; and
- creates time and cost efficiencies through the preparation of one combined report instead of two separate reports.

We believe it is important to understand the few differences between the General Partner and the Partnership in the context of how we operate as an interrelated consolidated company. The General Partner's only material asset is its ownership of partnership interests in the Partnership. As a result, the General Partner does not conduct business itself, other than acting as the sole general partner of the Partnership and issuing public equity from time to time. The General Partner does not issue any indebtedness, but does guarantee the unsecured debt of the Partnership. The Partnership holds substantially all the assets of the business, directly or indirectly, and holds the ownership interests related to certain of the Company's investments. The Partnership conducts the operations of the business and has no publicly traded equity. Except for net proceeds from equity issuances by the General Partner, which are contributed to the Partnership in exchange for General Partner Units or Preferred Units, the Partnership generates the capital required by the business through its operations, its incurrence of indebtedness and the issuance of Limited Partner Units to third parties.

Noncontrolling interests, shareholders' equity and partners' capital are the main areas of difference between the consolidated financial statements of the General Partner and those of the Partnership. The noncontrolling interests in the Partnership's financial statements include the interests in consolidated investees not wholly owned by the Partnership. The noncontrolling interests in the General Partner's financial statements include the same noncontrolling interests at the Partnership level, as well as the common limited partnership interests in the Partnership, which are accounted for as partners' capital by the Partnership.

In order to highlight the differences between the General Partner and the Partnership, there are separate sections in this report, as applicable, that separately discuss the General Partner and the Partnership, including separate financial statements and separate Exhibit 31 and 32 certifications. In the sections that combine disclosure of the General Partner and the Partnership, this report refers to actions or holdings as being actions or holdings of the collective Company.



DUKE REALTY CORPORATION/DUKE REALTY LIMITED PARTNERSHIP  
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## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements

## DUKE REALTY CORPORATION AND SUBSIDIARIES

## Consolidated Balance Sheets

(in thousands, except per share amounts)

|  | September 30,<br>2013<br>(Unaudited) | December 31,<br>2012 |
|--|--------------------------------------|----------------------|
| <b>ASSETS</b>  |                                      |                      |
| Real estate investments:   |                                      |                      |
| Land and improvements  | \$1,443,643                          | \$1,284,081          |
| Buildings and tenant improvements  | 5,720,356                            | 5,398,886            |
| Construction in progress   | 197,472                              | 234,918              |
| Investments in and advances to unconsolidated companies  | 328,660                              | 372,256              |
| Undeveloped land   | 580,052                              | 614,208              |
|  | 8,270,183                            | 7,904,349            |
| Accumulated depreciation   | (1,384,219)                          | (1,296,396)          |
| Net real estate investments  | 6,885,964                            | 6,607,953            |
| Real estate investments and other assets held-for-sale   | 57,790                               | 30,937               |
| Cash and cash equivalents  | 24,112                               | 33,889               |
| Accounts receivable, net of allowance of \$3,818 and \$3,374   | 20,073                               | 22,283               |
| Straight-line rent receivable, net of allowance of \$7,472 and \$6,091                                     | 124,574                              | 120,303              |
| Receivables on construction contracts, including retentions  | 28,650                               | 39,754               |
| Deferred financing costs, net of accumulated amortization of \$52,370 and \$48,218                         | 38,029                               | 40,083               |
| Deferred leasing and other costs, net of accumulated amortization of \$413,227 and \$372,047               | 498,025                              | 497,827              |
| Escrow deposits and other assets   | 209,622                              | 167,072              |
|  | \$7,886,839                          | \$7,560,101          |
| <b>LIABILITIES AND EQUITY</b>  |                                      |                      |
| Indebtedness:  |                                      |                      |
| Secured debt   | \$1,158,456                          | \$1,167,953          |
| Unsecured debt   | 3,066,755                            | 2,993,217            |
| Unsecured line of credit   | 210,000                              | 285,000              |
|  | 4,435,211                            | 4,446,170            |
| Liabilities related to real estate investments held-for-sale   | 2,919                                | 807                  |
| Construction payables and amounts due subcontractors, including retentions                                 | 78,376                               | 84,679               |
| Accrued real estate taxes  | 104,144                              | 74,565               |
| Accrued interest   | 36,439                               | 59,215               |
| Other accrued expenses   | 40,567                               | 104,719              |
| Other liabilities  | 130,537                              | 121,097              |
| Tenant security deposits and prepaid rents   | 45,702                               | 42,731               |
| Total liabilities  | 4,873,895                            | 4,933,983            |
| Shareholders' equity:  |                                      |                      |
| Preferred shares (\$.01 par value); 5,000 shares authorized; 1,791 and 2,503 shares issued and outstanding | 447,683                              | 625,638              |

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|   |             |                |
|---|-------------|----------------|
| Common shares (\$.01 par value); 400,000 shares authorized; 325,319 and 279,423 shares issued and outstanding | 3,253       | 2,794          |
| Additional paid-in capital  | 4,601,224   | 3,953,497      |
| Accumulated other comprehensive income  | 3,780       | 2,691          |
| Distributions in excess of net income   | (2,076,299  | ) (1,993,206 ) |
| Total shareholders' equity  | 2,979,641   | 2,591,414      |
| Noncontrolling interests  | 33,303      | 34,704         |
| Total equity  | 3,012,944   | 2,626,118      |
|   | \$7,886,839 | \$7,560,101    |

See accompanying Notes to Consolidated Financial Statements

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## DUKE REALTY CORPORATION AND SUBSIDIARIES

## Consolidated Statements of Operations and Comprehensive Income

For the three and nine months ended September 30,

(in thousands, except per share amounts)

(Unaudited)

|  | Three Months Ended |             | Nine Months Ended |            |
|--|--------------------|-------------|-------------------|------------|
|  | 2013               | 2012        | 2013              | 2012       |
| Revenues:  |                    |             |                   |            |
| Rental and related revenue                                   | \$228,883          | \$199,326   | \$668,230         | \$586,570  |
| General contractor and service fee revenue                   | 62,807             | 93,932      | 161,004           | 226,507    |
|  | 291,690            | 293,258     | 829,234           | 813,077    |
| Expenses:  |                    |             |                   |            |
| Rental expenses  | 42,888             | 37,187      | 122,753           | 104,430    |
| Real estate taxes  | 30,450             | 27,303      | 90,729            | 81,505     |
| General contractor and other services expenses               | 59,392             | 87,719      | 142,925           | 209,519    |
| Depreciation and amortization                                | 103,594            | 90,202      | 296,791           | 264,435    |
|  | 236,324            | 242,411     | 653,198           | 659,889    |
| Other operating activities:                                  |                    |             |                   |            |
| Equity in earnings (loss) of unconsolidated companies        | (27                | ) 2,280     | 50,442            | 4,056      |
| Gain on sale of properties                                   | —                  | 403         | 1,108             | 245        |
| Gain on land sales   | 3,365              | —           | 3,365             | —          |
| Undeveloped land carrying costs                              | (2,108             | ) (2,140    | ) (6,837          | ) (6,606   |
| Impairment charges   | —                  | —           | (3,777            | ) —        |
| Other operating expenses                                     | (47                | ) (130      | ) (150            | ) (591     |
| General and administrative expenses                          | (10,373            | ) (8,934    | ) (33,225         | ) (32,367  |
|  | (9,190             | ) (8,521    | ) 10,926          | (35,263    |
| Operating income   | 46,176             | 42,326      | 186,962           | 117,925    |
| Other income (expenses):                                     |                    |             |                   |            |
| Interest and other income, net                               | 145                | 150         | 1,219             | 394        |
| Interest expense   | (58,100            | ) (58,812   | ) (176,005        | ) (175,726 |
| Acquisition-related activity                                 | (726               | ) (954      | ) (2,506          | ) (2,563   |
| Income (loss) from continuing operations before income taxes | (12,505            | ) (17,290   | ) 9,670           | (59,970    |
| Income tax benefit   | 4,500              | 103         | 4,500             | 103        |
| Income (loss) from continuing operations                     | (8,005             | ) (17,187   | ) 14,170          | (59,867    |
| Discontinued operations:                                     |                    |             |                   |            |
| Income (loss) before gain on sales                           | 901                | (1,970      | ) 70              | (4,699     |
| Gain on sale of depreciable properties                       | 8,441              | 1,608       | 101,052           | 11,179     |
| Income (loss) from discontinued operations                   | 9,342              | (362        | ) 101,122         | 6,480      |
| Net income (loss)  | 1,337              | (17,549     | ) 115,292         | (53,387    |
| Dividends on preferred shares                                | (7,356             | ) (11,081   | ) (24,261         | ) (35,356  |
| Adjustments for redemption of preferred shares               | —                  | —           | (5,932            | ) (5,730   |
| Net (income) loss attributable to noncontrolling interests   | (48                | ) 400       | (1,629            | ) 1,371    |
| Net income (loss) attributable to common shareholders        | \$(6,067           | ) \$(28,230 | ) \$83,470        | \$(93,102  |
| Basic net income (loss) per common share:                    |                    |             |                   |            |
| Continuing operations attributable to common shareholders    | \$(0.05            | ) \$(0.11   | ) \$(0.06         | ) \$(0.38  |
| Discontinued operations attributable to common shareholders  | 0.03               | —           | 0.31              | 0.02       |
| Total  | \$(0.02            | ) \$(0.11   | ) \$0.25          | \$(0.36    |
| Diluted net income (loss) per common share:                  |                    |             |                   |            |
| Continuing operations attributable to common shareholders    | \$(0.05            | ) \$(0.11   | ) \$(0.06         | ) \$(0.38  |
| Discontinued operations attributable to common shareholders  | 0.03               | —           | 0.31              | 0.02       |



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|  |            |              |            |              |
|--|------------|--------------|------------|--------------|
| Total  | \$ (0.02 ) | \$ (0.11 )   | \$ 0.25    | \$ (0.36 )   |
| Weighted average number of common shares outstanding                       | 324,895    | 270,289      | 320,810    | 265,153      |
| Weighted average number of common shares and potential dilutive securities | 324,895    | 270,289      | 325,380    | 265,153      |
| Comprehensive income (loss):   |            |              |            |              |
| Net income (loss)  | \$ 1,337   | \$ (17,549 ) | \$ 115,292 | \$ (53,387 ) |
| Other comprehensive income (loss):   |            |              |            |              |
| Amortization of interest contracts   | (116 )     | 457          | 567        | 1,371        |
| Other  | (54 )      | (47 )        | 522        | (181 )       |
| Total other comprehensive income (loss)                                    | (170 )     | 410          | 1,089      | 1,190        |
| Comprehensive income (loss)  | \$ 1,167   | \$ (17,139 ) | \$ 116,381 | \$ (52,197 ) |
| See accompanying Notes to Consolidated Financial Statements                |            |              |            |              |

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## DUKE REALTY CORPORATION AND SUBSIDIARIES

## Consolidated Statements of Cash Flows

For the nine months ended September 30,

(in thousands)

(Unaudited)

|  | 2013       | 2012        |
|--|------------|-------------|
| Cash flows from operating activities:  |            |             |
| Net income (loss)  | \$ 115,292 | \$(53,387 ) |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities:                   |            |             |
| Depreciation of buildings and tenant improvements  | 214,118    | 193,479     |
| Amortization of deferred leasing and other costs   | 89,359     | 86,859      |
| Amortization of deferred financing costs   | 9,913      | 9,878       |
| Straight-line rent adjustment  | (12,421 )  | (15,725 )   |
| Impairment charges   | 3,777      | —           |
| Gain on acquisitions   | (962 )     | —           |
| Gains on land and depreciated property sales   | (105,525 ) | (11,424 )   |
| Third-party construction contracts, net  | 27,117     | (4,295 )    |
| Other accrued revenues and expenses, net   | 11,367     | (14,621 )   |
| Operating distributions received in excess of (less than) equity in earnings from unconsolidated companies | (34,411 )  | 10,772      |
| Net cash provided by operating activities  | 317,624    | 201,536     |
| Cash flows from investing activities:  |            |             |
| Development of real estate investments   | (320,698 ) | (176,340 )  |
| Acquisition of real estate investments and related intangible assets                                       | (372,934 ) | (321,099 )  |
| Acquisition of undeveloped land  | (30,101 )  | (37,166 )   |
| Second generation tenant improvements, leasing costs and building improvements                             | (60,052 )  | (46,682 )   |
| Other deferred leasing costs   | (26,647 )  | (22,727 )   |
| Other assets   | (14,725 )  | 674         |
| Proceeds from land and depreciated property sales, net   | 330,740    | 112,559     |
| Capital distributions from unconsolidated companies  | 106,306    | 4,890       |
| Capital contributions and advances to unconsolidated companies   | (38,959 )  | (19,262 )   |
| Net cash used for investing activities   | (427,070 ) | (505,153 )  |
| Cash flows from financing activities:  |            |             |
| Proceeds from issuance of common shares, net   | 632,531    | 236,301     |
| Payments for redemption of preferred shares  | (177,955 ) | (168,272 )  |
| Proceeds from unsecured debt   | 500,000    | 600,000     |
| Payments on unsecured debt   | (426,462 ) | (172,374 )  |
| Proceeds from secured debt financings  | 1,933      | 13,305      |
| Payments on secured indebtedness including principal amortization  | (112,097 ) | (107,240 )  |
| Payments on lines of credit, net   | (75,000 )  | (20,293 )   |
| Distributions to common shareholders   | (164,811 ) | (135,083 )  |
| Distributions to preferred shareholders  | (24,261 )  | (31,630 )   |
| Contributions from (distributions to) noncontrolling interests   | (2,692 )   | 2,788       |
| Buyout of noncontrolling interests   | —          | (6,208 )    |
| Change in book overdrafts  | (44,225 )  | —           |
| Deferred financing costs   | (7,292 )   | (8,334 )    |
| Net cash provided by financing activities  | 99,669     | 202,960     |
| Net decrease in cash and cash equivalents  | (9,777 )   | (100,657 )  |
| Cash and cash equivalents at beginning of period   | 33,889     | 213,809     |
| Cash and cash equivalents at end of period   | \$24,112   | \$113,152   |

Non-cash investing and financing activities:

|  |           |          |
|--|-----------|----------|
| Assumption of indebtedness and other liabilities in real estate acquisitions | \$106,555 | \$19,992 |
| Carrying amount of pre-existing ownership interest in acquired property      | \$630     | \$—      |
| Conversion of Limited Partner Units to common shares                         | \$338     | \$29,002 |
| Preferred distributions declared but not paid                                | \$—       | \$3,726  |
| See accompanying Notes to Consolidated Financial Statements                  |           |          |

## DUKE REALTY CORPORATION AND SUBSIDIARIES

## Consolidated Statement of Changes in Equity

For the nine months ended September 30, 2013

(in thousands, except per share data)

(Unaudited)

|   | Common Shareholders |                 |                                  | Accumulated<br>Other<br>Comprehensive<br>Income | Distributions<br>in Excess of<br>Net Income | Non-<br>Controlling<br>Interests | Total       |
|---|---------------------|-----------------|----------------------------------|---|---|----------------------------------|-------------|
|   | Preferred<br>Stock  | Common<br>Stock | Additional<br>Paid-in<br>Capital |   |   |                                  |             |
| Balance at<br>December 31, 2012                               | \$625,638           | \$2,794         | \$3,953,497                      | \$2,691   | \$(1,993,206 )                              | \$34,704                         | \$2,626,118 |
| Net income  | —                   | —               | —                                | —   | 113,663                                     | 1,629                            | 115,292     |
| Other comprehensive<br>income                                 | —                   | —               | —                                | 1,089   | —   | —                                | 1,089       |
| Issuance of common<br>shares                                  | —                   | 451             | 632,080                          | —   | —   | —                                | 632,531     |
| Stock-based<br>compensation plan<br>activity                  | —                   | 7               | 9,378                            | —   | (1,752 )                                    | —                                | 7,633       |
| Conversion of<br>Limited Partner Units                        | —                   | 1               | 337                              | —   | —   | (338 )                           | —           |
| Distributions to<br>preferred<br>shareholders                 | —                   | —               | —                                | —   | (24,261 )                                   | —                                | (24,261 )   |
| Redemption of<br>preferred shares                             | (177,955 )          | —               | 5,932                            | —   | (5,932 )                                    | —                                | (177,955 )  |
| Distributions to<br>common shareholders<br>(\$0.51 per share) | —                   | —               | —                                | —   | (164,811 )                                  | —                                | (164,811 )  |
| Distributions to<br>noncontrolling<br>interests               | —                   | —               | —                                | —   | —   | (2,692 )                         | (2,692 )    |
| Balance at September<br>30, 2013                              | \$447,683           | \$3,253         | \$4,601,224                      | \$3,780   | \$(2,076,299 )                              | \$33,303                         | \$3,012,944 |

See accompanying Notes to Consolidated Financial Statements

## DUKE REALTY LIMITED PARTNERSHIP AND SUBSIDIARIES

## Consolidated Balance Sheets

(in thousands)

|  | September 30,<br>2013<br>(Unaudited) | December 31,<br>2012 |
|--|--------------------------------------|----------------------|
| <b>ASSETS</b>  |                                      |                      |
| Real estate investments:   |                                      |                      |
| Land and improvements  | \$1,443,643                          | \$1,284,081          |
| Buildings and tenant improvements  | 5,720,356                            | 5,398,886            |
| Construction in progress   | 197,472                              | 234,918              |
| Investments in and advances to unconsolidated companies                                      | 328,660                              | 372,256              |
| Undeveloped land   | 580,052                              | 614,208              |
|  | 8,270,183                            | 7,904,349            |
| Accumulated depreciation   | (1,384,219)                          | (1,296,396)          |
| Net real estate investments  | 6,885,964                            | 6,607,953            |
| <br>   |                                      |                      |
| Real estate investments and other assets held-for-sale                                       | 57,790                               | 30,937               |
| <br>   |                                      |                      |
| Cash and cash equivalents  | 24,112                               | 33,889               |
| Accounts receivable, net of allowance of \$3,818 and \$3,374                                 | 20,073                               | 22,283               |
| Straight-line rent receivable, net of allowance of \$7,472 and \$6,091                       | 124,574                              | 120,303              |
| Receivables on construction contracts, including retentions                                  | 28,650                               | 39,754               |
| Deferred financing costs, net of accumulated amortization of \$52,370 and \$48,218           | 38,029                               | 40,083               |
| Deferred leasing and other costs, net of accumulated amortization of \$413,227 and \$372,047 | 498,025                              | 497,827              |
| Escrow deposits and other assets   | 209,622                              | 167,072              |
|  | \$7,886,839                          | \$7,560,101          |
| <b>LIABILITIES AND EQUITY</b>  |                                      |                      |
| Indebtedness:  |                                      |                      |
| Secured debt   | \$1,158,456                          | \$1,167,953          |
| Unsecured debt   | 3,066,755                            | 2,993,217            |
| Unsecured line of credit   | 210,000                              | 285,000              |
|  | 4,435,211                            | 4,446,170            |
| <br>   |                                      |                      |
| Liabilities related to real estate investments held-for-sale                                 | 2,919                                | 807                  |
| <br>   |                                      |                      |
| Construction payables and amounts due subcontractors, including retentions                   | 78,376                               | 84,679               |
| Accrued real estate taxes  | 104,144                              | 74,565               |
| Accrued interest   | 36,439                               | 59,215               |
| Other accrued expenses   | 40,772                               | 104,886              |
| Other liabilities  | 130,537                              | 121,097              |
| Tenant security deposits and prepaid rents   | 45,702                               | 42,731               |
| Total liabilities  | 4,874,100                            | 4,934,150            |
| Partners' equity:  |                                      |                      |
| General Partner:   |                                      |                      |
| Common equity (325,319 and 279,423 General Partner Units issued and outstanding)             | 2,532,146                            | 1,967,091            |

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|  |             |             |
|--|-------------|-------------|
| Preferred equity (1,791 and 2,503 Preferred Units issued and outstanding)                      | 447,683     | 625,638     |
|  | 2,979,829   | 2,592,729   |
| Limited Partners' common equity (4,388 and 4,419 Limited Partner Units issued and outstanding) | 19,944      | 21,383      |
| Accumulated other comprehensive income   | 3,780       | 2,691       |
| Total partners' equity   | 3,003,553   | 2,616,803   |
| Noncontrolling interests   | 9,186       | 9,148       |
| Total equity   | 3,012,739   | 2,625,951   |
|  | \$7,886,839 | \$7,560,101 |

See accompanying Notes to Consolidated Financial Statements

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## DUKE REALTY LIMITED PARTNERSHIP AND SUBSIDIARIES

## Consolidated Statements of Operations and Comprehensive Income

For the three and nine months ended September 30,

(in thousands, except per unit amounts)

(Unaudited)

|  | Three Months Ended |             | Nine Months Ended |            |
|--|--------------------|-------------|-------------------|------------|
|  | 2013               | 2012        | 2013              | 2012       |
| <b>Revenues:</b>   |                    |             |                   |            |
| Rental and related revenue                                   | \$228,883          | \$199,326   | \$668,230         | \$586,570  |
| General contractor and service fee revenue                   | 62,807             | 93,932      | 161,004           | 226,507    |
|  | 291,690            | 293,258     | 829,234           | 813,077    |
| <b>Expenses:</b>   |                    |             |                   |            |
| Rental expenses  | 42,888             | 37,187      | 122,753           | 104,430    |
| Real estate taxes  | 30,450             | 27,303      | 90,729            | 81,505     |
| General contractor and other services expenses               | 59,392             | 87,719      | 142,925           | 209,519    |
| Depreciation and amortization                                | 103,594            | 90,202      | 296,791           | 264,435    |
|  | 236,324            | 242,411     | 653,198           | 659,889    |
| <b>Other operating activities:</b>                           |                    |             |                   |            |
| Equity in earnings (loss) of unconsolidated companies        | (27                | ) 2,280     | 50,442            | 4,056      |
| Gain on sale of properties                                   | —                  | 403         | 1,108             | 245        |
| Gain on land sales   | 3,365              | —           | 3,365             | —          |
| Undeveloped land carrying costs                              | (2,108             | ) (2,140    | ) (6,837          | ) (6,606   |
| Impairment charges   | —                  | —           | (3,777            | ) —        |
| Other operating expenses                                     | (47                | ) (130      | ) (150            | ) (591     |
| General and administrative expenses                          | (10,373            | ) (8,934    | ) (33,225         | ) (32,367  |
|  | (9,190             | ) (8,521    | ) 10,926          | (35,263    |
| Operating income   | 46,176             | 42,326      | 186,962           | 117,925    |
| <b>Other income (expenses):</b>                              |                    |             |                   |            |
| Interest and other income, net                               | 145                | 150         | 1,219             | 394        |
| Interest expense   | (58,100            | ) (58,812   | ) (176,005        | ) (175,726 |
| Acquisition-related activity                                 | (726               | ) (954      | ) (2,506          | ) (2,563   |
| Income (loss) from continuing operations before income taxes | (12,505            | ) (17,290   | ) 9,670           | (59,970    |
| Income tax benefit   | 4,500              | 103         | 4,500             | 103        |
| Income (loss) from continuing operations                     | (8,005             | ) (17,187   | ) 14,170          | (59,867    |
| <b>Discontinued operations:</b>                              |                    |             |                   |            |
| Income (loss) before gain on sales                           | 901                | (1,970      | ) 70              | (4,699     |
| Gain on sale of depreciable properties                       | 8,441              | 1,608       | 101,052           | 11,179     |
| Income (loss) from discontinued operations                   | 9,342              | (362        | ) 101,122         | 6,480      |
| Net income (loss)  | 1,337              | (17,549     | ) 115,292         | (53,387    |
| Distributions on Preferred Units                             | (7,356             | ) (11,081   | ) (24,261         | ) (35,356  |
| Adjustments for redemption of Preferred Units                | —                  | —           | (5,932            | ) (5,730   |
| Net income attributable to noncontrolling interests          | (140               | ) (59       | ) (487            | ) (365     |
| Net income (loss) attributable to common unitholders         | \$(6,159           | ) \$(28,689 | ) \$84,612        | \$(94,838  |
| <b>Basic net income (loss) per Common Unit:</b>              |                    |             |                   |            |
| Continuing operations attributable to common unitholders     | \$(0.05            | ) \$(0.11   | ) \$(0.06         | ) \$(0.38  |
| Discontinued operations attributable to common unitholders   | 0.03               | —           | 0.31              | 0.02       |
| Total  | \$(0.02            | ) \$(0.11   | ) \$0.25          | \$(0.36    |
| <b>Diluted net income (loss) per Common Unit:</b>            |                    |             |                   |            |
| Continuing operations attributable to common unitholders     | \$(0.05            | ) \$(0.11   | ) \$(0.06         | ) \$(0.38  |
| Discontinued operations attributable to common unitholders   | 0.03               | —           | 0.31              | 0.02       |

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|   |            |              |            |              |
|---|------------|--------------|------------|--------------|
| Total   | \$ (0.02 ) | \$ (0.11 )   | \$ 0.25    | \$ (0.36 )   |
| Weighted average number of Common Units outstanding                       | 329,283    | 274,800      | 325,203    | 270,095      |
| Weighted average number of Common Units and potential dilutive securities | 329,283    | 274,800      | 325,380    | 270,095      |
| Comprehensive income (loss):  |            |              |            |              |
| Net income (loss)   | \$ 1,337   | \$ (17,549 ) | \$ 115,292 | \$ (53,387 ) |
| Other comprehensive income (loss):  |            |              |            |              |
| Amortization of interest contracts  | (116 )     | 457          | 567        | 1,371        |
| Other   | (54 )      | (47 )        | 522        | (181 )       |
| Total other comprehensive income (loss)                                   | (170 )     | 410          | 1,089      | 1,190        |
| Comprehensive income (loss)   | \$ 1,167   | \$ (17,139 ) | \$ 116,381 | \$ (52,197 ) |
| See accompanying Notes to Consolidated Financial Statements               |            |              |            |              |

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## DUKE REALTY LIMITED PARTNERSHIP AND SUBSIDIARIES

## Consolidated Statements of Cash Flows

For the nine months ended September 30,

(in thousands)

(Unaudited)

|  | 2013       | 2012        |
|--|------------|-------------|
| Cash flows from operating activities:  |            |             |
| Net income (loss)  | \$ 115,292 | \$(53,387 ) |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities:                   |            |             |
| Depreciation of buildings and tenant improvements  | 214,118    | 193,479     |
| Amortization of deferred leasing and other costs   | 89,359     | 86,859      |
| Amortization of deferred financing costs   | 9,913      | 9,878       |
| Straight-line rent adjustment  | (12,421 )  | (15,725 )   |
| Impairment charges   | 3,777      | —           |
| Gain on acquisitions   | (962 )     | —           |
| Gains on land and depreciated property sales   | (105,525 ) | (11,424 )   |
| Third-party construction contracts, net  | 27,117     | (4,295 )    |
| Other accrued revenues and expenses, net   | 11,405     | (14,582 )   |
| Operating distributions received in excess of (less than) equity in earnings from unconsolidated companies | (34,411 )  | 10,772      |
| Net cash provided by operating activities  | 317,662    | 201,575     |
| Cash flows from investing activities:  |            |             |
| Development of real estate investments   | (320,698 ) | (176,340 )  |
| Acquisition of real estate investments and related intangible assets                                       | (372,934 ) | (321,099 )  |
| Acquisition of undeveloped land  | (30,101 )  | (37,166 )   |
| Second generation tenant improvements, leasing costs and building improvements                             | (60,052 )  | (46,682 )   |
| Other deferred leasing costs   | (26,647 )  | (22,727 )   |
| Other assets   | (14,725 )  | 674         |
| Proceeds from land and depreciated property sales, net   | 330,740    | 112,559     |
| Capital distributions from unconsolidated companies  | 106,306    | 4,890       |
| Capital contributions and advances to unconsolidated companies   | (38,959 )  | (19,262 )   |
| Net cash used for investing activities   | (427,070 ) | (505,153 )  |
| Cash flows from financing activities:  |            |             |
| Contributions from the General Partner   | 632,531    | 236,301     |
| Payments for redemption of Preferred Units   | (177,955 ) | (168,272 )  |
| Proceeds from unsecured debt   | 500,000    | 600,000     |
| Payments on unsecured debt   | (426,462 ) | (172,374 )  |
| Proceeds from secured debt financings  | 1,933      | 13,305      |
| Payments on secured indebtedness including principal amortization  | (112,097 ) | (107,240 )  |
| Payments on lines of credit, net   | (75,000 )  | (20,293 )   |
| Distributions to common unitholders  | (167,092 ) | (137,662 )  |
| Distributions to preferred unitholders   | (24,261 )  | (31,630 )   |
| Contributions from (distributions to) noncontrolling interests   | (449 )     | 5,311       |
| Buyout of noncontrolling interests   | —          | (6,208 )    |
| Change in book overdrafts  | (44,225 )  | —           |
| Deferred financing costs   | (7,292 )   | (8,334 )    |
| Net cash provided by financing activities  | 99,631     | 202,904     |
| Net decrease in cash and cash equivalents  | (9,777 )   | (100,674 )  |
| Cash and cash equivalents at beginning of period   | 33,889     | 213,826     |
| Cash and cash equivalents at end of period   | \$24,112   | \$113,152   |

Non-cash investing and financing activities:

|  |           |          |
|--|-----------|----------|
| Assumption of indebtedness and other liabilities in real estate acquisitions | \$106,555 | \$19,992 |
| Carrying amount of pre-existing ownership interest in acquired property      | \$630     | \$—      |
| Conversion of Limited Partner Units to common shares of the General Partner  | \$338     | \$29,002 |
| Preferred distributions declared but not paid                                | \$—       | \$3,726  |
| See accompanying Notes to Consolidated Financial Statements                  |           |          |

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## DUKE REALTY LIMITED PARTNERSHIP AND SUBSIDIARIES

## Consolidated Statement of Changes in Equity

For the nine months ended September 30, 2013

(in thousands, except per unit data)

(Unaudited)

|   | Common Unitholders            |                  | Limited Partners' Common Equity | Accumulated Other Comprehensive Income | Total Partners' Equity | Noncontrolling Interests | Total Equity |
|---|-------------------------------|------------------|---------------------------------|--|------------------------|--------------------------|--------------|
|   | General Partner Common Equity | Preferred Equity |                                 |  |                        |                          |              |
| Balance at December 31, 2012  | \$1,967,091                   | \$625,638        | \$21,383                        | \$2,691                                | \$2,616,803            | \$9,148                  | \$2,625,951  |
| Net income  | 89,402                        | 24,261           | 1,142                           | —                                      | 114,805                | 487                      | 115,292      |
| Other comprehensive income  | —                             | —                | —                               | 1,089                                  | 1,089                  | —                        | 1,089        |
| Capital contribution from the General Partner                               | 632,531                       | —                | —                               | —                                      | 632,531                | —                        | 632,531      |
| Stock-based compensation plan activity                                      | 7,633                         | —                | —                               | —                                      | 7,633                  | —                        | 7,633        |
| Conversion of Limited Partner Units to common shares of the General Partner | 338                           | —                | (338)                           | —                                      | —                      | —                        | —            |
| Distributions to Preferred Unitholders                                      | —                             | (24,261)         | —                               | —                                      | (24,261)               | —                        | (24,261)     |
| Redemption of Preferred Units   | —                             | (177,955)        | —                               | —                                      | (177,955)              | —                        | (177,955)    |
| Distributions to Partners (\$0.51 per Common Unit)                          | (164,849)                     | —                | (2,243)                         | —                                      | (167,092)              | —                        | (167,092)    |
| Distributions to noncontrolling interests                                   | —                             | —                | —                               | —                                      | —                      | (449)                    | (449)        |
| Balance at September 30, 2013   | \$2,532,146                   | \$447,683        | \$19,944                        | \$3,780                                | \$3,003,553            | \$9,186                  | \$3,012,739  |

See accompanying Notes to Consolidated Financial Statements

DUKE REALTY CORPORATION AND DUKE REALTY LIMITED PARTNERSHIP  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

1. General Basis of Presentation

The interim consolidated financial statements included herein have been prepared by Duke Realty Corporation (the "General Partner") and Duke Realty Limited Partnership (the "Partnership"). In this Report, unless the context indicates otherwise, the terms "Company," "we," "us" and "our" refer to the General Partner and the Partnership, collectively, and those entities owned or controlled by the General Partner and/or the Partnership. The 2012 year-end consolidated balance sheet data included in this Quarterly Report on Form 10-Q (this "Report") was derived from the audited financial statements in the combined Annual Report on Form 10-K of the General Partner and the Partnership for the year ended December 31, 2012, but does not include all disclosures required by accounting principles generally accepted in the United States of America ("GAAP"). The financial statements have been prepared in accordance with GAAP for interim financial information and in accordance with Rule 10-01 of Regulation S-X of the Securities Exchange Act of 1934, as amended. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and revenue and expenses during the reporting period. Our actual results could differ from those estimates and assumptions. These financial statements should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations included herein and the consolidated financial statements and notes thereto included in the combined Annual Report on Form 10-K of the General Partner and the Partnership for the year ended December 31, 2012. The General Partner was formed in 1985, and we believe that it qualifies as a real estate investment trust ("REIT") under the provisions of the Internal Revenue Code of 1986, as amended (the "Code"). The Partnership was formed on October 4, 1993, when the General Partner contributed all of its properties and related assets and liabilities, together with the net proceeds from an offering of additional shares of its common stock, to the Partnership. Simultaneously, the Partnership completed the acquisition of Duke Associates, a full-service commercial real estate firm operating in the Midwest whose operations began in 1972.

The General Partner is the sole general partner of the Partnership, owning approximately 98.7% of the common partnership interests of the Partnership ("General Partner Units") at September 30, 2013. The remaining 1.3% of the common partnership interests ("Limited Partner Units" and, together with the General Partner Units, the "Common Units") are owned by limited partners. As the sole general partner of the Partnership, the General Partner has full, exclusive and complete responsibility and discretion in the day-to-day management and control of the Partnership. The General Partner and the Partnership are operated as one enterprise. The management of the General Partner consists of the same members as the management of the Partnership. As the sole general partner with control of the Partnership, the General Partner consolidates the Partnership for financial reporting purposes, and the General Partner does not have any significant assets other than its investment in the Partnership. Therefore, the assets and liabilities of the General Partner and the Partnership are substantially the same.

Limited Partners have the right to redeem their Limited Partner Units, subject to certain restrictions. Pursuant to the Fourth Amended and Restated Agreement of Limited Partnership, as amended (the "Partnership Agreement"), the General Partner is obligated to redeem the Limited Partner Units in shares of its common stock, unless it determines in its reasonable discretion that the issuance of shares of its common stock could cause it to fail to qualify as a REIT. Each Limited Partner Unit shall be redeemed for one share of the General Partner's common stock, or, in the event that the issuance of shares could cause the General Partner to fail to qualify as a REIT, cash equal to the fair market value of one share of the General Partner's common stock at the time of redemption, in each case, subject to certain adjustments described in the Partnership Agreement. The Limited Partner Units are not required, per the terms of the Partnership Agreement, to be redeemed in registered shares of the General Partner. The General Partner also owns preferred partnership interests in the Partnership ("Preferred Units").



We own and operate a portfolio primarily consisting of industrial and office properties and provide real estate services to third-party owners. Substantially all of our Rental Operations (see Note 10) are conducted through the Partnership. We conduct our Service Operations (see Note 10) through Duke Realty Services, LLC, Duke Realty Services Limited Partnership and Duke Construction Limited Partnership ("DCLP"), which are consolidated entities that are 100% owned by a combination of the General Partner and the Partnership. DCLP is owned through a taxable REIT subsidiary. The consolidated financial statements include our accounts and the accounts of our majority-owned or controlled subsidiaries.

## 2. Reclassifications

Certain amounts in the accompanying consolidated financial statements for 2012 have been reclassified to conform to the 2013 consolidated financial statement presentation.

## 3. Other Comprehensive Income

In February 2013, the Financial Accounting Standards Board issued Accounting Standards Update No. 2013-02, Other Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income ("ASU 2013-02"), which was effective for us beginning with the three months ended March 31, 2013. ASU 2013-02 requires presentation of significant amounts reclassified out of accumulated other comprehensive income. Activity within other comprehensive income or loss includes the amortization to interest expense, over the lives of previously hedged loans, of the values of interest rate swaps that have been settled, as well as changes in the fair values of currently outstanding interest rate swaps that we have designated as cash flow hedges. Activity within other comprehensive income is not material for any individual type of activity, as well as for all activities in the aggregate, for all periods presented in this Report.

## 4. Variable Interest Entities

At September 30, 2013, there were three unconsolidated joint ventures that met the criteria to be considered variable interest entities ("VIEs"). These three unconsolidated joint ventures were formed with the sole purpose of developing, constructing, leasing, marketing and selling or operating properties. The business activities of these unconsolidated joint ventures have been financed through a combination of equity contributions, partner/member loans, and third-party debt that is guaranteed by a combination of us and the other partner/member of each entity. All significant decisions for these unconsolidated joint ventures, including those decisions that most significantly impact each venture's economic performance, require unanimous approval of each joint venture's partners or members. In certain cases, these decisions also require lender approval. Unanimous approval requirements for these unconsolidated joint ventures include entering into new leases, setting annual operating budgets, selling underlying properties, and incurring additional indebtedness. Because no single entity exercises control over the decisions that most significantly affect each joint venture's economic performance, we determined there to be no individual primary beneficiary and that the equity method of accounting is appropriate.

The following is a summary of the carrying value in our consolidated balance sheet, as well as our maximum loss exposure under guarantees for the three unconsolidated subsidiaries that we have determined to be VIEs at September 30, 2013 (in millions):

|  | Carrying Value | Maximum Loss Exposure |
|--|----------------|-----------------------|
| Investment in unconsolidated companies | \$44.6         | \$ 44.6               |
| Guarantee obligations (1)              | \$(20.3        | ) \$ (141.9 )         |

We are party to guarantees of the third-party debt of these joint ventures, and our maximum loss exposure is equal to the maximum monetary obligation pursuant to the guarantee agreements. We have also recorded a liability for (1) our probable future obligation under a guarantee to the lender of one of these ventures, which is included within the carrying value of our guarantee obligations. Pursuant to an agreement with the lender, we may make partner loans to this joint venture that will reduce our maximum guarantee obligation on a dollar-for-dollar basis. The carrying value of our recorded guarantee obligations is included in other liabilities in our Consolidated Balance Sheets.

## 5. Acquisitions and Dispositions

## 2013 Acquisitions

We acquired 15 operating properties during the nine months ended September 30, 2013. These acquisitions consisted of three industrial properties in Central and Southern New Jersey, three industrial properties in Southern California, two industrial properties in Central California, one industrial property in Houston, Texas, one industrial property near Kansas City, Missouri, one industrial property near St. Louis, Missouri, two industrial properties in Northeast and Central Pennsylvania, one industrial property near Indianapolis, Indiana and one medical office property in Central Florida. The following table summarizes the fair value of amounts recognized for each major class of asset and liability (in thousands) for these acquisitions:

|                                   |           |
|-----------------------------------|-----------|
| Real estate assets                | \$422,538 |
| Lease related intangible assets   | 58,826    |
| Total acquired assets             | 481,364   |
| Secured debt                      | 103,638   |
| Below market lease liability      | 1,469     |
| Other liabilities                 | 1,448     |
| Total assumed liabilities         | 106,555   |
| Fair value of acquired net assets | \$374,809 |

The leases in the acquired properties had a weighted average remaining life at acquisition of approximately 7.6 years.

## Fair Value Measurements

The fair value estimates used in allocating the aggregate purchase price of each acquisition among the individual components of real estate assets and liabilities were determined primarily through calculating the "as-if vacant" value of each building, using the income approach, and relied significantly upon internally determined assumptions. We have determined these estimates to have been primarily based upon Level 3 inputs, which are unobservable inputs based on our own assumptions. The range of most significant assumptions utilized in making the lease-up and future disposition estimates used in calculating the "as-if vacant" value of each building acquired during the nine months ended September 30, 2013 were as follows:

|  | Low     | High    |   |
|--|---------|---------|---|
| Discount rate                                    | 6.60    | % 9.67  | % |
| Exit capitalization rate                         | 5.10    | % 7.67  | % |
| Lease-up period (months)                         | 12      | 24      |   |
| Net rental rate per square foot – Industrial     | \$2.95  | \$8.28  |   |
| Net rental rate per square foot – Medical Office | \$18.00 | \$18.00 |   |

## Acquisition-Related Activity

The acquisition-related activity in our Consolidated Statements of Operations and Comprehensive Income for the nine months ended September 30, 2013 and 2012 consisted of transaction costs related to completed acquisitions, which are expensed as incurred, as well as gains or losses related to acquisitions where we had a pre-existing non-controlling ownership interest. We recognized a gain of \$962,000 on the pre-existing ownership interest that we held in one of the industrial properties we acquired and expenses of \$3.5 million for transaction costs during the nine months ended September 30, 2013.

Activity during the nine months ended September 30, 2012 consisted of transaction costs related to acquisitions, which were expensed as incurred.

## Dispositions

We disposed of certain consolidated income-producing real estate assets and undeveloped land and received net cash proceeds of \$330.7 million and \$112.6 million during the nine months ended September 30, 2013 and 2012, respectively.

During the nine months ended September 30, 2013, 17 office properties and one industrial property were sold from certain of our unconsolidated joint ventures for which our capital distributions totaled \$89.5 million. Our share of gains from joint venture property sales, which are included in equity in earnings, related almost entirely to these sales and totaled \$49.0 million.

## 6. Indebtedness

All debt is held directly or indirectly by the Partnership. The General Partner does not have any indebtedness, but does guarantee all of the unsecured debt of the Partnership.

The following table summarizes the book value and changes in the fair value of our debt for the nine months ended September 30, 2013 (in thousands):

|                            | Book Value<br>at 12/31/12 | Book Value<br>at 9/30/13 | Fair Value<br>at 12/31/12 | Issuances and<br>Assumptions | Payments/Payoffs | Adjustments<br>to Fair Value | Fair Value<br>at 9/30/13 |
|----------------------------|---------------------------|--------------------------|---------------------------|------------------------------|------------------|------------------------------|--------------------------|
| Fixed rate secured debt    | \$1,149,541               | \$1,139,262              | \$1,251,477               | \$103,638                    | \$ (110,946 )    | \$(23,801 )                  | \$1,220,368              |
| Variable rate secured debt | 18,412                    | 19,194                   | 18,386                    | 1,933                        | (1,151 )         | 27                           | 19,195                   |
| Unsecured debt             | 2,993,217                 | 3,066,755                | 3,336,386                 | 500,000                      | (426,462 )       | (135,936 )                   | 3,273,988                |
| Unsecured line of credit   | 285,000                   | 210,000                  | 285,632                   | —                            | (75,000 )        | 403                          | 211,035                  |
| Total                      | \$4,446,170               | \$4,435,211              | \$4,891,881               | \$605,571                    | \$ (613,559 )    | \$(159,307 )                 | \$4,724,586              |

## Secured Debt

Because our fixed rate secured debt is not actively traded in any marketplace, we utilized a discounted cash flow methodology to determine its fair value. Accordingly, we calculated fair value by applying an estimate of the current market rate to discount the debt's remaining contractual cash flows. Our estimate of a current market rate, which is the most significant input in the discounted cash flow calculation, is intended to replicate debt of similar maturity and loan-to-value relationship. The estimated rates ranged from 3.50% to 4.90%, depending on the attributes of the specific loans. The current market rates we utilized were internally estimated; therefore, we have concluded that our determination of fair value for our fixed rate secured debt was primarily based upon Level 3 inputs.

During the nine months ended September 30, 2013, we repaid nine secured loans, at their maturity dates, totaling \$100.1 million. These loans had a weighted average stated interest rate of 5.66%.

During the nine months ended September 30, 2013, we assumed three secured loans, in conjunction with our acquisition activity, with a total face value of \$99.3 million and a fair value of \$103.6 million. These assumed loans had a weighted average remaining term at acquisition of 1.8 years and carry a weighted average stated interest rate of 5.59%. We used an estimated market interest rate of 3.00% in determining the fair value of these loans. Between the date of acquisition and the end of the most recent reporting period, interest rates increased, resulting in our estimated market interest rate for these loans increasing to 3.50%.

## Unsecured Debt

At September 30, 2013, with the exception of the \$250.0 million variable rate term note described below, all of our unsecured debt bore interest at fixed rates and primarily consisted of unsecured notes that are publicly traded. We utilized broker estimates in estimating the fair value of our fixed rate unsecured debt. Our unsecured notes are thinly traded and, in certain cases, the broker estimates were not based upon comparable transactions. The broker estimates took into account any recent trades within the same series of our fixed rate unsecured debt, comparisons to recent trades of other series of our fixed rate unsecured debt, trades of fixed rate unsecured debt from companies with profiles similar to ours, as well as overall economic conditions. We reviewed these broker estimates for





reasonableness and accuracy, considering whether the estimates were based upon market participant assumptions within the principal and most advantageous market and whether any other observable inputs would be more accurate indicators of fair value than the broker estimates. We concluded that the broker estimates were representative of fair value. We have determined that our estimation of the fair value of our fixed rate unsecured debt was primarily based upon Level 3 inputs. The estimated trading values of our fixed rate unsecured debt, depending on the maturity and coupon rates, ranged from 93.00% to 124.00% of face value.

In March 2013, we issued \$250.0 million of unsecured notes that bear interest at 3.625%, have an effective rate of 3.72%, and mature on April 15, 2023.

In May 2013, we issued and fully drew down on a term loan with an aggregate commitment of \$250.0 million that bears interest at a variable rate of LIBOR plus 1.35% (equal to 1.54% for outstanding borrowings at September 30, 2013) and matures May 14, 2018.

During the nine months ended September 30, 2013, we repaid two unsecured notes at their maturity dates totaling \$425.0 million. These notes had a weighted average effective rate of 6.40% and a weighted average stated rate of 5.68%.

The indentures (and related supplemental indentures) governing our outstanding series of notes also require us to comply with financial ratios and other covenants regarding our operations. We were in compliance with all such covenants at September 30, 2013.

#### Unsecured Line of Credit

Our unsecured line of credit at September 30, 2013 is described as follows (in thousands):

| Description                            | Maximum Capacity | Maturity Date | Outstanding Balance at September 30, 2013 |
|--|------------------|---------------|---|
| Unsecured Line of Credit - Partnership | \$850,000        | December 2015 | \$210,000                                 |

The Partnership's unsecured line of credit has an interest rate on borrowings of LIBOR plus 1.25% (equal to 1.43% for outstanding borrowings at September 30, 2013) and a maturity date of December 2015. Subject to certain conditions, the terms also include an option to increase the facility by up to an additional \$400.0 million, for a total of up to \$1.25 billion.

This line of credit provides us with an option to obtain borrowings from financial institutions that participate in the line at rates that may be lower than the stated interest rate, subject to certain restrictions.

This line of credit contains financial covenants that require us to meet certain financial ratios and defined levels of performance, including those related to fixed charge coverage, unsecured interest expense coverage and debt-to-asset value (with asset value being defined in the Partnership's unsecured line of credit agreement). At September 30, 2013, we were in compliance with all covenants under this line of credit.

To the extent that there are outstanding borrowings, we utilize a discounted cash flow methodology in order to estimate the fair value of our unsecured line of credit. The net present value of the difference between future contractual interest payments and future interest payments based on our estimate of a current market rate represents the difference between the book value and the fair value. Our estimate of a current market rate is based upon the rate, considering current market conditions and our specific credit profile, at which we estimate we could obtain similar borrowings. The current market rate of 1.48% that we utilized was internally estimated; therefore, we have concluded that our determination of fair value for our unsecured line of credit was primarily based upon a Level 3 input.

## 7. Shareholders' Equity of the General Partner and Partners' Capital of the Partnership

### General Partner

In January 2013, the General Partner completed a public offering of 41.4 million common shares at an issue price of \$14.25 per share, resulting in gross proceeds of \$590.0 million and, after deducting underwriting fees and estimated offering costs, net proceeds of approximately \$571.9 million. A portion of the net proceeds from this offering were used to repay all of the outstanding borrowings under the Partnership's existing revolving credit facility, which had an outstanding balance of \$285.0 million at December 31, 2012, and the remaining proceeds were used to redeem all of the General Partner's outstanding 8.375% Series O Cumulative Redeemable Preferred Shares ("Series O Shares") and for general corporate purposes.

In February 2013, the General Partner redeemed all of the outstanding shares of its Series O Shares at their liquidation amount of \$178.0 million. Original offering costs of \$5.9 million were included as a reduction to net income attributable to common shareholders in conjunction with the redemption of these shares.

In the first nine months of 2013, the General Partner issued 3.7 million common shares pursuant to its at the market equity program, generating gross proceeds of approximately \$61.9 million and, after deducting commissions and other costs, net proceeds of approximately \$60.7 million. The General Partner paid approximately \$897,000 in commissions related to the sale of these common shares. The proceeds from these offerings were used for general corporate purposes, which include the funding of development costs.

### Partnership

For each common share or preferred share that the General Partner issues, the Partnership issues a corresponding General Partner Unit or Preferred Unit, as applicable, to the General Partner in exchange for the contribution of the proceeds from the stock issuance. Similarly, when the General Partner redeems or repurchases common shares or preferred shares, the Partnership redeems the corresponding Common Units or Preferred Units held by the General Partner at the same price.

## 8. Related Party Transactions

We provide property management, asset management, leasing, construction and other tenant-related services to unconsolidated companies in which we have equity interests. We recorded the corresponding fees based on contractual terms that approximate market rates for these types of services and have eliminated our ownership percentage of these fees in the consolidated financial statements. The following table summarizes the fees earned from these companies, prior to elimination, for the three and nine months ended September 30, 2013 and 2012, respectively (in thousands):

|                                   | Three Months Ended |         | Nine Months Ended |         |
|-----------------------------------|--------------------|---------|-------------------|---------|
|                                   | September 30,      |         | September 30,     |         |
|                                   | 2013               | 2012    | 2013              | 2012    |
| Management fees                   | \$2,246            | \$2,796 | \$6,872           | \$8,251 |
| Leasing fees                      | 310                | 622     | 1,432             | 2,856   |
| Construction and development fees | 681                | 1,860   | 3,258             | 3,615   |

## 9. Net Income (Loss) Per Common Share or Common Unit

Basic net income (loss) per common share or Common Unit is computed by dividing net income (loss) attributable to common shareholders or common unitholders, less dividends or distributions on share-based awards expected to vest (referred to as "participating securities" and primarily composed of unvested restricted stock units), by the weighted average number of common shares or Common Units outstanding for the period.

Diluted net income (loss) per common share is computed by dividing the sum of basic net income (loss) attributable to common shareholders and the noncontrolling interest in earnings allocable to Limited Partner Units (to the extent the Limited Partner Units are dilutive) by the sum of the weighted average number of common shares outstanding

and, to the extent they are dilutive, Units outstanding and any potential dilutive securities for the period. Diluted net income (loss) per Common Unit is computed by dividing the basic net income (loss) attributable to common unitholders by the sum of the weighted average number of Common Units outstanding and any potential dilutive securities for the period.

The following table reconciles the components of basic and diluted net income (loss) per common share or Common Unit for the three and nine months ended September 30, 2013 and 2012, respectively (in thousands):

|  | Three Months Ended<br>September 30, |             | Nine Months Ended<br>September 30, |             |
|--|-------------------------------------|-------------|------------------------------------|-------------|
|  | 2013                                | 2012        | 2013                               | 2012        |
| <b>General Partner</b>   |                                     |             |                                    |             |
| Net income (loss) attributable to common shareholders                      | \$(6,067 )                          | \$(28,230 ) | \$83,470                           | \$(93,102 ) |
| Less: Dividends on participating securities                                | (650 )                              | (680 )      | (2,024 )                           | (2,388 )    |
| Basic net income (loss) attributable to common shareholders                | (6,717 )                            | (28,910 )   | 81,446                             | (95,490 )   |
| Noncontrolling interest in earnings of common unitholders                  | —                                   | —           | 1,142                              | —           |
| Diluted net income (loss) attributable to common shareholders              | \$(6,717 )                          | \$(28,910 ) | \$82,588                           | \$(95,490 ) |
| Weighted average number of common shares outstanding                       | 324,895                             | 270,289     | 320,810                            | 265,153     |
| Weighted average Limited Partner Units outstanding                         | —                                   | —           | 4,393                              | —           |
| Other potential dilutive shares  | —                                   | —           | 177                                | —           |
| Weighted average number of common shares and potential dilutive securities | 324,895                             | 270,289     | 325,380                            | 265,153     |
| <b>Partnership</b>   |                                     |             |                                    |             |
| Net income (loss) attributable to common unitholders                       | \$(6,159 )                          | \$(28,689 ) | \$84,612                           | \$(94,838 ) |
| Less: Distributions on participating securities                            | (650 )                              | (680 )      | (2,024 )                           | (2,388 )    |
| Basic and diluted net income (loss) attributable to common unitholders     | \$(6,809 )                          | \$(29,369 ) | \$82,588                           | \$(97,226 ) |
| Weighted average number of Common Units outstanding                        | 329,283                             | 274,800     | 325,203                            | 270,095     |
| Other potential dilutive units   | —                                   | —           | 177                                | —           |
| Weighted average number of Common Units and potential dilutive securities  | 329,283                             | 274,800     | 325,380                            | 270,095     |

The Limited Partner Units are anti-dilutive to the General Partner for the three months ended September 30, 2013 and the three and nine months ended September 30, 2012 as a result of the net loss for those periods. In addition, substantially all potential shares related to our stock-based compensation plans are anti-dilutive for all periods presented. The following table summarizes the data that is excluded from the computation of net income (loss) per common share or Common Unit as a result of being anti-dilutive (in thousands):

|   | Three Months Ended<br>September 30, |          | Nine Months Ended<br>September 30, |            |
|---|-------------------------------------|----------|------------------------------------|------------|
|   | 2013                                | 2012     | 2013                               | 2012       |
| <b>General Partner</b>  |                                     |          |                                    |            |
| Noncontrolling interest in loss of common unitholders   | \$(92 )                             | \$(459 ) | \$—                                | \$(1,736 ) |
| Weighted average Limited Partner Units outstanding  | 4,388                               | 4,511    | —                                  | 4,942      |
| <b>General Partner and Partnership</b>  |                                     |          |                                    |            |
| Other potential dilutive shares or units:   |                                     |          |                                    |            |
| Anti-dilutive outstanding potential shares or units under fixed stock option and other stock-based compensation plans | 1,373                               | 1,763    | 1,373                              | 1,763      |
| Outstanding participating securities  | 3,866                               | 4,045    | 3,866                              | 4,045      |

#### 10. Segment Reporting

We have four reportable operating segments at September 30, 2013, the first three of which consist of the ownership and rental of (i) industrial, (ii) office and (iii) medical office real estate investments. The operations of our industrial, office and medical office properties, along with our retail properties, are collectively referred to as "Rental Operations." Our retail properties, as well as any other properties not included in our reportable segments, do not by

themselves meet the quantitative thresholds for separate presentation as a reportable segment. The fourth reportable segment consists of various real estate services such as property management, asset management,

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maintenance, leasing, development, general contracting and construction management to third-party property owners and joint ventures, and is collectively referred to as "Service Operations." Our reportable segments offer different products or services and are managed separately because each segment requires different operating strategies and management expertise.

We assess and measure the overall operating results of the General Partner and the Partnership based upon Funds From Operations ("FFO"), which is an industry performance measure that management believes is a useful indicator of consolidated operating performance. FFO is used by industry analysts and investors as a supplemental operating performance measure of a REIT. The National Association of Real Estate Investment Trusts ("NAREIT") created FFO as a non-GAAP supplemental measure of REIT operating performance. FFO, as defined by NAREIT, represents GAAP net income (loss), excluding extraordinary items as defined under GAAP, gains or losses from sales of previously depreciated real estate assets, impairment charges related to depreciable real estate assets, plus certain non-cash items such as real estate asset depreciation and amortization, and after similar adjustments for unconsolidated partnerships and joint ventures. The most comparable GAAP measure is net income (loss) attributable to common shareholders or common unitholders. FFO attributable to common shareholders or common unitholders should not be considered as a substitute for net income (loss) attributable to common shareholders or common unitholders or any other measures derived in accordance with GAAP and may not be comparable to other similarly titled measures of other companies. FFO is calculated in accordance with the definition that was adopted by the Board of Governors of NAREIT. Historical cost accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values instead have historically risen or fallen with market conditions, many industry analysts and investors have considered presentation of operating results for real estate companies that use historical cost accounting to be insufficient by themselves. Management believes that the use of FFO attributable to common shareholders or common unitholders, combined with net income (which remains the primary measure of performance), improves the understanding of operating results of REITs among the investing public and makes comparisons of REIT operating results more meaningful. Management believes that the use of FFO as a performance measure enables investors and analysts to readily identify the operating results of the long-term assets that form the core of a REIT's activity and assist them in comparing these operating results between periods or between different companies.

Other revenue consists of other operating revenues not identified with one of our operating segments. We do not allocate interest expense and certain other non-property specific revenues and expenses ("Non-Segment Items," as shown in the table below) to our individual operating segments in determining our performance measure. Thus, the operational performance measure presented here on a segment-level basis represents net earnings, excluding depreciation expense and the Non-Segment Items not allocated, and is not meant to present FFO as defined by NAREIT. The following table shows (i) the revenues for each of the reportable segments and (ii) a reconciliation of FFO attributable to common shareholders or common unitholders to net income (loss) attributable to common shareholders or common unitholders for the three and nine months ended September 30, 2013 and 2012, respectively (in thousands):

|   | Three Months Ended<br>September 30, |           | Nine Months Ended<br>September 30, |           |
|---|-------------------------------------|-----------|------------------------------------|-----------|
|   | 2013                                | 2012      | 2013                               | 2012      |
| Revenues  |                                     |           |                                    |           |
| Rental Operations:                              |                                     |           |                                    |           |
| Industrial                                      | \$123,749                           | \$107,345 | \$357,777                          | \$321,524 |
| Office  | 66,691                              | 65,290    | 198,890                            | 194,038   |
| Medical Office                                  | 35,093                              | 21,108    | 101,733                            | 59,336    |
| Non-reportable Rental Operations                | 1,765                               | 1,429     | 5,807                              | 5,276     |
| Service Operations                              | 62,807                              | 93,932    | 161,004                            | 226,507   |
| Total segment revenues                          | 290,105                             | 289,104   | 825,211                            | 806,681   |
| Other revenue                                   | 1,585                               | 4,154     | 4,023                              | 6,396     |
| Consolidated revenue from continuing operations | 291,690                             | 293,258   | 829,234                            | 813,077   |
| Discontinued operations                         | 3,912                               | 9,774     | 18,419                             | 32,868    |

|                      |           |           |           |           |
|----------------------|-----------|-----------|-----------|-----------|
| Consolidated revenue | \$295,602 | \$303,032 | \$847,653 | \$845,945 |
|----------------------|-----------|-----------|-----------|-----------|

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Reconciliation of Funds From Operations

Net earnings excluding depreciation and Non-Segment Items:

|  |            |             |            |             |
|--|------------|-------------|------------|-------------|
| Industrial   | \$92,052   | \$79,803    | \$266,044  | \$240,605   |
| Office   | 38,842     | 37,193      | 116,385    | 113,425     |
| Medical Office   | 23,533     | 13,756      | 67,976     | 38,842      |
| Non-reportable Rental Operations   | 1,150      | 806         | 3,853      | 3,644       |
| Service Operations   | 3,415      | 6,213       | 18,079     | 16,988      |
|  | 158,992    | 137,771     | 472,337    | 413,504     |
| Non-Segment Items:   |            |             |            |             |
| Interest expense   | (58,100 )  | (58,812 )   | (176,005 ) | (175,726 )  |
| Impairment charges on non-depreciable properties   | —          | —           | (3,777 )   | —           |
| Interest and other income, net   | 145        | 150         | 1,219      | 394         |
| Other operating expenses   | (47 )      | (130 )      | (150 )     | (591 )      |
| General and administrative expenses  | (10,373 )  | (8,934 )    | (33,225 )  | (32,367 )   |
| Gain on land sales   | 3,365      | —           | 3,365      | —           |
| Undeveloped land carrying costs  | (2,108 )   | (2,140 )    | (6,837 )   | (6,606 )    |
| Acquisition-related activity   | (726 )     | (954 )      | (2,506 )   | (2,563 )    |
| Income tax benefit   | 4,500      | 103         | 4,500      | 103         |
| Other non-segment income   | (32 )      | 3,278       | 490        | 4,119       |
| Net income attributable to noncontrolling interests - consolidated entities not wholly owned by the Partnership                | (140 )     | (59 )       | (487 )     | (365 )      |
| Joint venture items  | 6,945      | 8,997       | 22,212     | 27,999      |
| Dividends on preferred shares/Preferred Units  | (7,356 )   | (11,081 )   | (24,261 )  | (35,356 )   |
| Adjustments for redemption of preferred shares/Preferred Units   | —          | —           | (5,932 )   | (5,730 )    |
| Discontinued operations  | 1,745      | 2,967       | 6,756      | 11,204      |
| FFO attributable to common unitholders of the Partnership  | 96,810     | 71,156      | 257,699    | 198,019     |
| Net (income) loss attributable to noncontrolling interests - common limited partnership interests in the Partnership           | 92         | 459         | (1,142 )   | 1,736       |
| Noncontrolling interest share of FFO adjustments   | (1,384 )   | (1,638 )    | (2,339 )   | (5,358 )    |
| FFO attributable to common shareholders of the General Partner   | 95,518     | 69,977      | 254,218    | 194,397     |
| Depreciation and amortization on continuing operations   | (103,594 ) | (90,202 )   | (296,791 ) | (264,435 )  |
| Depreciation and amortization on discontinued operations   | (844 )     | (4,937 )    | (6,686 )   | (15,903 )   |
| Company's share of joint venture adjustments   | (7,127 )   | (8,782 )    | (20,730 )  | (26,008 )   |
| Gains on depreciated property sales on continuing operations   | —          | 403         | 1,108      | 245         |
| Gains on depreciated property sales on discontinued operations   | 8,441      | 1,608       | 101,052    | 11,179      |
| Gains on depreciated property sales - share of joint venture   | 155        | 2,065       | 48,960     | 2,065       |
| Noncontrolling interest share of FFO adjustments   | 1,384      | 1,638       | 2,339      | 5,358       |
| Net income (loss) attributable to common shareholders of the General Partner   | \$(6,067 ) | \$(28,230 ) | \$83,470   | \$(93,102 ) |
| Add back: Net income (loss) attributable to noncontrolling interests - common limited partnership interests in the Partnership | (92 )      | (459 )      | 1,142      | (1,736 )    |
| Net income (loss) attributable to common unitholders of the Partnership  | \$(6,159 ) | \$(28,689 ) | \$84,612   | \$(94,838 ) |





The assets for each of the reportable segments at September 30, 2013 and December 31, 2012 were as follows (in thousands):

|                                  | September 30,<br>2013 | December 31,<br>2012 |
|----------------------------------|-----------------------|----------------------|
| Assets                           |                       |                      |
| Rental Operations:               |                       |                      |
| Industrial                       | \$4,293,447           | \$3,836,721          |
| Office                           | 1,672,180             | 1,683,314            |
| Medical Office                   | 1,270,802             | 1,202,929            |
| Non-reportable Rental Operations | 84,619                | 175,197              |
| Service Operations               | 154,672               | 162,219              |
| Total segment assets             | 7,475,720             | 7,060,380            |
| Non-segment assets               | 411,119               | 499,721              |
| Consolidated assets              | \$7,886,839           | \$7,560,101          |

#### 11. Discontinued Operations and Assets Held for Sale

The following table illustrates the number of properties in discontinued operations:

|                | Held for Sale at<br>September 30, 2013 | Sold in 2013 | Sold in 2012 | Total |
|----------------|--|--------------|--------------|-------|
| Office         | 4                                      | 2            | 10           | 16    |
| Industrial     | 1                                      | 5            | 17           | 23    |
| Medical Office | 1                                      | 3            | 0            | 4     |
| Retail         | 0                                      | 1            | 1            | 2     |
|                | 6                                      | 11           | 28           | 45    |

We allocate interest expense to discontinued operations and have included such interest expense in computing income from discontinued operations. Interest expense allocable to discontinued operations includes interest on any secured debt for properties included in discontinued operations and an allocable share of our consolidated unsecured interest expense for unencumbered properties. The allocation of unsecured interest expense to discontinued operations was based upon the gross book value of the unencumbered real estate assets included in discontinued operations as it related to the total gross book value of our unencumbered real estate assets.

The following table illustrates the operations of the buildings reflected in discontinued operations for the three and nine months ended September 30, 2013 and 2012, respectively (in thousands):

|  | Three Months Ended<br>September 30, |         | Nine Months Ended<br>September 30, |          |
|--|-------------------------------------|---------|------------------------------------|----------|
|  | 2013                                | 2012    | 2013                               | 2012     |
| Revenues                                   | \$3,912                             | \$9,774 | \$18,419                           | \$32,868 |
| Operating expenses                         | (1,398)                             | (3,985) | (6,993)                            | (12,623) |
| Depreciation and amortization              | (844)                               | (4,937) | (6,686)                            | (15,903) |
| Operating income                           | 1,670                               | 852     | 4,740                              | 4,342    |
| Interest expense                           | (769)                               | (2,822) | (4,670)                            | (9,041)  |
| Income (loss) before gain on sales         | 901                                 | (1,970) | 70                                 | (4,699)  |
| Gain on sale of depreciable properties     | 8,441                               | 1,608   | 101,052                            | 11,179   |
| Income (loss) from discontinued operations | \$9,342                             | \$(362) | \$101,122                          | \$6,480  |

Dividends or distributions on preferred shares or Preferred Units and adjustments for the redemption or repurchase of preferred shares or Preferred Units are allocated entirely to continuing operations for both the General Partner and the Partnership.

Allocation of Noncontrolling Interests - General Partner

The following table illustrates the General Partner's share of the income (loss) attributable to common shareholders from continuing operations and discontinued operations, reduced by the allocation of income or loss between continuing and discontinued operations to the Limited Partner Units, for the three and nine months ended September 30, 2013 and 2012, respectively (in thousands):

|  | Three Months Ended September 30, |             | Nine Months Ended September 30, |             |
|--|----------------------------------|-------------|---------------------------------|-------------|
|  | 2013                             | 2012        | 2013                            | 2012        |
| Loss from continuing operations attributable to common shareholders            | \$(15,285                        | ) \$(27,874 | ) \$(16,286                     | ) \$(99,463 |
| Income (loss) from discontinued operations attributable to common shareholders | 9,218                            | (356        | ) 99,756                        | 6,361       |
| Net income (loss) attributable to common shareholders                          | \$(6,067                         | ) \$(28,230 | ) \$83,470                      | \$ (93,102  |

Allocation of Noncontrolling Interests - Partnership

Substantially all of the income (loss) from discontinued operations for all periods presented in the Partnership's Consolidated Statements of Operations and Comprehensive Income is attributable to the common unitholders.

Properties Held for Sale

At September 30, 2013, we classified six in-service properties as held-for-sale, which were included in discontinued operations, due to our intention and ability to sell these properties in the fourth quarter of 2013. The following table illustrates aggregate balance sheet information of these properties at September 30, 2013 (in thousands):

|                                 | September 30, 2013 |
|---------------------------------|--------------------|
| Real estate investment, net     | \$49,821           |
| Other assets                    | 7,969              |
| Total assets held-for-sale      | \$57,790           |
| Accrued expenses                | \$1,536            |
| Other liabilities               | 1,383              |
| Total liabilities held-for-sale | \$2,919            |

12. Subsequent Events

Declaration of Dividends/Distributions

The General Partner's board of directors declared the following dividends/distributions at its regularly scheduled board meeting held on October 30, 2013:

| Class of stock/units                      | Quarterly Amount per Share or Unit | Record Date       | Payment Date      |
|---|------------------------------------|-------------------|-------------------|
| Common                                    | \$0.17                             | November 14, 2013 | November 29, 2013 |
| Preferred (per depositary share or unit): |                                    |                   |                   |
| Series J                                  | \$0.414063                         | November 14, 2013 | November 29, 2013 |
| Series K                                  | \$0.406250                         | November 14, 2013 | November 29, 2013 |
| Series L                                  | \$0.412500                         | November 14, 2013 | November 29, 2013 |

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following Management's Discussion and Analysis of Financial Condition and Results of Operations is intended to help the reader understand our operations and our present business environment. Management's Discussion and Analysis is provided as a supplement to and should be read in conjunction with our consolidated financial statements and the notes thereto, contained in Part I, Item I of this Quarterly Report on Form 10-Q (this "Report") and the consolidated financial statements and notes thereto, contained in Part IV, Item 15 of our combined Annual Report on Form 10-K for the year ended December 31, 2012, as filed with the Securities and Exchange Commission (the "SEC") on February 22, 2013 for Duke Realty Corporation (the "General Partner") and Duke Realty Limited Partnership (the "Partnership"). As used herein, the terms the "Company," "we," "us" and "our" refer to the General Partner and the Partnership, collectively, and those entities owned or controlled by the General Partner and/or the Partnership.

### Cautionary Notice Regarding Forward-Looking Statements

Certain statements contained in or incorporated by reference into this Report, including, without limitation, those related to our future operations, constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The words "believe," "estimate," "expect," "anticipate," "intend," "plan," "seek," "may," and similar expressions or statements regarding future periods are intended to identify forward-looking statements.

These forward-looking statements involve known and unknown risks, uncertainties and other important factors that could cause our actual results, performance or achievements, or industry results, to differ materially from any predictions of future results, performance or achievements that we express or imply in this Report. Some of the risks, uncertainties and other important factors that may affect future results include, among others:

- Changes in general economic and business conditions, including the financial condition of our tenants and the value of our real estate assets;

- The General Partner's continued qualification as a real estate investment trust ("REIT") for U.S. federal income tax purposes;

- Heightened competition for tenants and potential decreases in property occupancy;

- Potential changes in the financial markets and interest rates;

- Volatility in the General Partner's stock price and trading volume;

- Our continuing ability to raise funds on favorable terms;

- Our ability to successfully identify, acquire, develop and/or manage properties on terms that are favorable to us;

- Potential increases in real estate construction costs;

- Our ability to successfully dispose of properties on terms that are favorable to us, including, without limitation, through one or more transactions that are consistent with our previously disclosed strategic plans;

- Our ability to retain our current credit ratings;

- Inherent risks in the real estate business, including, but not limited to, tenant defaults, potential liability relating to environmental matters and liquidity of real estate investments; and

- Other risks and uncertainties described herein, as well as those risks and uncertainties discussed from time to time in our other reports and other public filings with the SEC.

Although we presently believe that the plans, expectations and results expressed in or suggested by the forward-looking statements are reasonable, all forward-looking statements are inherently subjective, uncertain and subject to change, as they involve substantial risks and uncertainties beyond our control. New factors emerge from time to time, and it is not possible for us to predict the nature, or assess the potential impact, of each new factor on our business. Given these uncertainties, we caution you not to place undue reliance on these forward-looking statements. We undertake no obligation to update or revise any of our forward-looking statements for events or circumstances that arise after the statement is made, except as otherwise may be required by law.

This list of risks and uncertainties, however, is only a summary of some of the most important factors and is not intended to be exhaustive. Additional information regarding risk factors that may affect us is included under the caption "Risk Factors" in Part II, Item 1A of this Report, and in our combined Annual Report on Form 10-K for the fiscal year ended December 31, 2012, which we filed with the SEC on February 22, 2013 for the General Partner and the Partnership. The risk factors contained in our Annual Report are updated by us from time to time in Quarterly Reports on Form 10-Q and other public filings.

#### Business Overview

The General Partner is a self-administered and self-managed REIT that began operations in 1986 and is the sole general partner of the Partnership. The Partnership is a limited partnership formed in 1993, at which time all of the properties and related assets and liabilities of the General Partner, as well as proceeds from a secondary offering of the General Partner's common shares, were contributed to the Partnership. Simultaneously, the Partnership completed the acquisition of Duke Associates, a full-service commercial real estate firm operating in the Midwest whose operations began in 1972. We operate the General Partner and the Partnership as one enterprise, and therefore, our discussion and analysis refers to the General Partner and its consolidated subsidiaries, including the Partnership, collectively. A more complete description of our business, and of management's philosophy and priorities, is included in our 2012 Annual Report on Form 10-K.

At September 30, 2013, we:

Owned or jointly controlled 771 industrial, office, medical office and other properties, of which 753 properties with more than 147.0 million square feet were in service and 18 properties with approximately 2.3 million square feet were under development. The 753 in-service properties were comprised of 645 consolidated properties with approximately 124.8 million square feet and 108 jointly controlled unconsolidated properties with more than 22.2 million square feet. The 18 properties under development consisted of 17 consolidated properties with approximately 2.0 million square feet and one jointly controlled unconsolidated property with more than 273,000 square feet.

Owned, including through ownership interests in unconsolidated joint ventures, more than 4,400 acres of land and controlled more than 1,600 acres through purchase options.

A key component of our overall strategy is to increase our investment in quality industrial properties in both existing and select new markets and to reduce our investment in suburban office properties and other non-strategic assets.

We have four reportable operating segments at September 30, 2013, the first three of which consist of the ownership and rental of (i) industrial, (ii) office and (iii) medical office real estate investments. The operations of our industrial, office and medical office properties, along with our retail properties, are collectively referred to as "Rental Operations." Our retail properties, as well as any other properties not included in our reportable segments, do not by themselves meet the quantitative thresholds for separate presentation as a reportable segment. The fourth reportable segment consists of various real estate services such as property management, asset management, maintenance, leasing, development, general contractor and construction management to third-party property owners and joint ventures, and is collectively referred to as "Service Operations." Our reportable segments offer different products or services and are managed separately because each segment requires different operating strategies and management expertise. Our Service Operations segment also includes our taxable REIT subsidiary, a legal entity through which certain of the segment's operations are conducted.

#### Key Performance Indicators

Our operating results depend primarily upon rental income from our Rental Operations. The following discussion highlights the areas of Rental Operations that we consider critical drivers of future revenues.

Occupancy Analysis

Our ability to maintain high occupancy rates is a principal driver of maintaining and increasing rental revenue. The following table sets forth percent leased and average net effective rent information regarding our in-service portfolio of consolidated rental properties, including properties classified within both continuing and discontinued operations, at September 30, 2013 and 2012, respectively (in thousands, except percentage data):

| Type           | Total Square Feet |         | Percent of Total Square Feet |         | Percent Leased* |        | Average Annual Net Effective Rent** |         |
|----------------|-------------------|---------|------------------------------|---------|-----------------|--------|-------------------------------------|---------|
|                | 2013              | 2012    | 2013                         | 2012    | 2013            | 2012   | 2013                                | 2012    |
| Industrial     | 103,310           | 91,808  | 82.8                         | % 81.9  | % 94.7          | % 94.0 | % \$3.91                            | \$3.89  |
| Office         | 15,950            | 15,741  | 12.8                         | % 14.0  | % 87.2          | % 84.1 | % \$13.40                           | \$13.27 |
| Medical Office | 5,172             | 3,756   | 4.1                          | % 3.4   | % 93.4          | % 91.7 | % \$21.93                           | \$21.01 |
| Other          | 348               | 739     | 0.3                          | % 0.7   | % 83.7          | % 89.4 | % \$19.80                           | \$24.12 |
| Total          | 124,780           | 112,044 | 100.0                        | % 100.0 | % 93.7          | % 92.5 | % \$5.82                            | \$5.79  |

\*Represents the percentage of total square feet leased based on executed leases and without regard to whether the leases have commenced.

\*\*Represents average annual base rental payments per leased square foot, on a straight-line basis for the term of each lease, from space leased to tenants at the end of the most recent reporting period. This amount excludes additional amounts paid by tenants as reimbursement for operating expenses.

Leasing activity within our existing portfolio of properties as well as, to a lesser extent, acquisitions of fully leased industrial properties drove the increase in our total percent leased from September 30, 2012.

Total Leasing Activity

The initial leasing of newly completed or vacant space in acquired properties is referred to as first generation lease activity. The leasing of such space that we have previously held under lease is referred to as second generation lease activity. The total leasing activity for our consolidated rental properties, expressed in square feet of leases signed during the period, is as follows for the three and nine months ended September 30, 2013 and 2012, respectively (in thousands):

|  | Three Months Ended September 30, |       | Nine Months Ended September 30, |        |
|--|----------------------------------|-------|---------------------------------|--------|
|  | 2013                             | 2012  | 2013                            | 2012   |
| New Leasing Activity - First Generation  | 1,461                            | 902   | 3,307                           | 4,058  |
| New Leasing Activity - Second Generation | 1,759                            | 1,074 | 6,088                           | 4,153  |
| Renewal Leasing Activity                 | 2,143                            | 5,083 | 7,015                           | 9,089  |
| Total Leasing Activity                   | 5,363                            | 7,059 | 16,410                          | 17,300 |

New Second Generation Leases

The following table sets forth the estimated costs of tenant improvements and leasing commissions, on a per square foot basis, that we are obligated to fulfill under the new second generation leases signed for our consolidated rental properties during the three and nine months ended September 30, 2013 and 2012, respectively (square feet data in thousands):

|                     | Square Feet of New Second Generation Leases Signed |       | Average Term in Years |      | Estimated Tenant Improvement Cost per Square Foot |         | Leasing Commissions per Square Foot |        |
|---------------------|--|-------|-----------------------|------|---|---------|-------------------------------------|--------|
|                     | 2013   | 2012  | 2013                  | 2012 | 2013  | 2012    | 2013                                | 2012   |
| <b>Three Months</b> |  |       |                       |      |   |         |                                     |        |
| Industrial          | 1,462  | 817   | 4.6                   | 5.5  | \$1.72  | \$4.70  | \$1.28                              | \$1.86 |
| Office              | 293  | 253   | 6.0                   | 5.9  | \$14.21   | \$18.71 | \$6.80                              | \$6.96 |
| Medical Office      | 4  | 4     | 4.2                   | 5.8  | \$10.00   | \$20.00 | \$2.80                              | \$7.93 |
| Total               | 1,759  | 1,074 | 4.9                   | 5.6  | \$3.82  | \$8.05  | \$2.20                              | \$3.08 |
| <b>Nine Months</b>  |  |       |                       |      |   |         |                                     |        |
| Industrial          | 5,125  | 3,343 | 5.0                   | 7.1  | \$2.18  | \$2.61  | \$1.42                              | \$1.50 |
| Office              | 931  | 783   | 6.7                   | 6.6  | \$16.97   | \$15.98 | \$7.34                              | \$7.35 |
| Medical Office      | 32   | 27    | 4.6                   | 7.1  | \$10.05   | \$13.20 | \$1.43                              | \$6.12 |
| Total               | 6,088  | 4,153 | 5.2                   | 7.0  | \$4.48  | \$5.20  | \$2.32                              | \$2.63 |

Estimated tenant improvements and leasing commissions per square foot for industrial leases signed during the three months ended September 30, 2013 were lower when compared to the same period in 2012. The decrease is largely the result of executing longer-term leases of smaller industrial spaces that required a greater investment per square foot during the three months ended September 30, 2012. Industrial leases executed during the three months ended September 30, 2013 trended more towards larger spaces with shorter terms.

#### Lease Renewals

The following table summarizes our lease renewal activity within our consolidated rental properties for the three and nine months ended September 30, 2013 and 2012, respectively (square feet data in thousands):

|                     | Square Feet of Leases Renewed |       | Percent of Expiring Leases Renewed |        | Average Term in Years |      | Growth (Decline) in Net Effective Rents* |       | Estimated Tenant Improvement Cost per Square Foot |        | Leasing Commissions per Square Foot |        |
|---------------------|-------------------------------|-------|------------------------------------|--------|-----------------------|------|--|-------|---|--------|-------------------------------------|--------|
|                     | 2013                          | 2012  | 2013                               | 2012   | 2013                  | 2012 | 2013                                     | 2012  | 2013  | 2012   | 2013                                | 2012   |
| <b>Three Months</b> |                               |       |                                    |        |                       |      |  |       |   |        |                                     |        |
| Industrial          | 1,459                         | 4,907 | 51.8 %                             | 93.8 % | 4.2                   | 6.5  | 8.6                                      | 0.2 % | \$0.92  | \$0.41 | \$1.18                              | \$0.90 |
| Office              | 669                           | 169   | 78.5 %                             | 47.9 % | 5.0                   | 2.4  | (2.7)                                    | 8.2 % | \$7.21  | \$2.42 | \$5.28                              | \$1.78 |
| Medical Office      | 15                            | 7     | 61.2 %                             | 48.4 % | 4.0                   | 2.8  | 2.5                                      | 5.3 % | \$4.25  | \$4.43 | \$2.04                              | \$1.15 |
| Total               | 2,143                         | 5,083 | 58.0 %                             | 90.8 % | 4.4                   | 6.4  | 1.8                                      | 1.0 % | \$2.91  | \$0.48 | \$2.47                              | \$0.93 |
| <b>Nine Months</b>  |                               |       |                                    |        |                       |      |  |       |   |        |                                     |        |
| Industrial          | 5,461                         | 8,007 | 54.7 %                             | 84.2 % | 4.3                   | 5.8  | 3.4                                      | 0.5 % | \$0.68  | \$0.40 | \$0.85                              | \$0.93 |
| Office              | 1,524                         | 1,057 | 81.7 %                             | 70.7 % | 4.8                   | 4.1  | (1.2)                                    | 2.5 % | \$5.53  | \$3.27 | \$4.70                              | \$3.06 |
| Medical Office      | 30                            | 25    | 27.3 %                             | 43.4 % | 4.0                   | 6.7  | 1.7                                      | 6.3 % | \$4.96  | \$1.70 | \$3.74                              | \$1.13 |
| Total               | 7,015                         | 9,089 | 58.7 %                             | 82.2 % | 4.4                   | 5.6  | 1.1                                      | 1.2 % | \$1.75  | \$0.74 | \$1.70                              | \$1.18 |

\* Represents the percentage change in net effective rent between the original leases and the renewal leases. Net effective rents represent average annual base rental payments, on a straight-line basis for the term of each lease, excluding operating expense reimbursements.

Although the industrial lease renewal rates for the three and nine months ended September 30, 2013 were lower than the comparable periods in 2012, we were able to backfill a significant portion of our industrial leases that expired in 2013 with new tenants and, when considering backfill leases and lease-up of vacant space, slightly increased

in-service occupancy for our industrial properties to 94.7% at September 30, 2013, from 94.0% at September 30, 2012.



### Lease Expirations

Our ability to maintain and improve occupancy rates and net effective rents primarily depends upon our continuing ability to re-lease expiring space. The table below reflects our consolidated in-service portfolio lease expiration schedule, including square footage and annualized net effective rent, for expiring leases by property type at September 30, 2013 (in thousands, except percentage data):

| Year of Expiration                 | Total Consolidated Portfolio |                    |              | Industrial     |                    | Office        |                    | Medical Office |                    | Other         |                    |
|------------------------------------|------------------------------|--------------------|--------------|----------------|--------------------|---------------|--------------------|----------------|--------------------|---------------|--------------------|
|                                    | Square Feet                  | Ann. Rent Revenue* | % of Revenue | Square Feet    | Ann. Rent Revenue* | Square Feet   | Ann. Rent Revenue* | Square Feet    | Ann. Rent Revenue* | Square Feet   | Ann. Rent Revenue* |
| Remainder of 2013                  | 3,162                        | \$15,381           | 2 %          | 2,913          | \$12,150           | 209           | \$2,610            | 40             | \$621              | —             | \$—                |
| 2014                               | 11,541                       | 57,859             | 9 %          | 9,910          | 37,535             | 1,506         | 18,117             | 121            | 2,087              | 4             | 120                |
| 2015                               | 11,743                       | 62,650             | 9 %          | 9,905          | 38,944             | 1,767         | 22,260             | 63             | 1,270              | 8             | 176                |
| 2016                               | 14,529                       | 75,353             | 11 %         | 12,397         | 45,773             | 1,869         | 24,297             | 244            | 4,926              | 19            | 357                |
| 2017                               | 13,244                       | 71,575             | 11 %         | 11,445         | 44,435             | 1,451         | 19,772             | 275            | 5,659              | 73            | 1,709              |
| 2018                               | 12,885                       | 80,822             | 12 %         | 10,253         | 39,565             | 1,963         | 26,244             | 592            | 13,541             | 77            | 1,472              |
| 2019                               | 11,163                       | 58,275             | 9 %          | 9,538          | 33,671             | 1,327         | 17,325             | 289            | 7,046              | 9             | 233                |
| 2020                               | 10,773                       | 62,202             | 9 %          | 9,280          | 37,369             | 977           | 14,691             | 508            | 9,920              | 8             | 222                |
| 2021                               | 7,119                        | 42,497             | 6 %          | 5,959          | 23,853             | 806           | 10,317             | 341            | 8,055              | 13            | 272                |
| 2022                               | 5,664                        | 31,106             | 5 %          | 4,917          | 16,721             | 276           | 4,679              | 450            | 9,287              | 21            | 419                |
| 2023 and Thereafter                | 15,029                       | 122,773            | 17 %         | 11,309         | 52,441             | 1,751         | 25,997             | 1,910          | 43,543             | 59            | 792                |
| <b>Total Leased</b>                | <b>116,852</b>               | <b>\$680,493</b>   | <b>100 %</b> | <b>97,826</b>  | <b>\$382,457</b>   | <b>13,902</b> | <b>\$186,309</b>   | <b>4,833</b>   | <b>\$105,955</b>   | <b>291</b>    | <b>\$5,772</b>     |
| <b>Total Portfolio Square Feet</b> | <b>124,780</b>               |                    |              | <b>103,310</b> |                    | <b>15,950</b> |                    | <b>5,172</b>   |                    | <b>348</b>    |                    |
| <b>Percent Leased</b>              | <b>93.7 %</b>                |                    |              | <b>94.7 %</b>  |                    | <b>87.2 %</b> |                    | <b>93.4 %</b>  |                    | <b>83.7 %</b> |                    |

\* Annualized rental revenue represents average annual base rental payments, on a straight-line basis for the term of each lease, from space leased to tenants at the end of the most recent reporting period. Annualized rental revenue excludes additional amounts paid by tenants as reimbursement for operating expenses.

Information on current market rents can be difficult to obtain, is highly subjective, and is often not directly comparable between properties. As a result, we believe the increase or decrease in net effective rent on lease renewals, as previously defined, is the most objective and meaningful relationship between rents on leases expiring in the near-term and current market rents.

### Acquisition Activity

Our decision process in determining whether or not to acquire a target property or portfolio of properties involves several factors, including expected rent growth, multiple yield metrics, property locations and expected demographic growth in each location, current occupancy of the target properties, tenant profile and remaining terms of the in-place leases in the target properties. We pursue both brokered and non-brokered acquisitions, and it is difficult to predict which markets and product types may present acquisition opportunities that align with our strategy. Because of the numerous factors considered in our acquisition decisions, we do not establish specific target yields for future acquisitions.

We acquired 15 properties during the nine months ended September 30, 2013 and 37 properties during the year ended December 31, 2012. The following table summarizes the acquisition price, percent leased at time of acquisition and in-place yields, by product type, for these acquisitions (in thousands, except percentage data):



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| Type           | Year-to-Date 2013 Acquisitions |                  |                                       | Full Year 2012 Acquisitions |                  |                                       |   |  |
|----------------|--------------------------------|------------------|---------------------------------------|-----------------------------|------------------|---------------------------------------|---|--|
|                | Acquisition Price*             | In-Place Yield** | Percent Leased at Acquisition Date*** | Acquisition Price*          | In-Place Yield** | Percent Leased at Acquisition Date*** |   |  |
| Industrial     | \$459,395                      | 6.2              | % 100.0                               | % \$265,203                 | 6.6              | % 94.9                                | % |  |
| Medical Office | 20,500                         | 6.9              | % 82.3                                | % 514,455                   | 6.5              | % 92.9                                | % |  |
| Total          | \$479,895                      | 6.3              | % 99.7                                | % \$779,658                 | 6.5              | % 94.4                                | % |  |

\* Includes real estate assets and net acquired lease-related intangible assets, including above or below market leases, but excludes other acquired working capital assets and liabilities.

\*\* In-place yields of completed acquisitions are calculated as the current annualized net rental payments from space leased to tenants at the date of acquisition, divided by the acquisition price of the acquired real estate. Annualized net rental payments are comprised of base rental payments, excluding additional amounts payable by tenants as reimbursement for operating expenses, less current annualized operating expenses not recovered through tenant reimbursements.

\*\*\* Represents percentage of total square feet leased based on executed leases and without regard to whether the leases have commenced, at the date of acquisition.

#### Disposition Activity

We regularly work to identify, consider and pursue opportunities to dispose of properties on an opportunistic basis and on a basis that is generally consistent with our strategic plans.

We sold 11 buildings during the nine months ended September 30, 2013 and 28 buildings during the year ended December 31, 2012. The following table summarizes the sales prices, in-place yields and percent leased, by product type, of these buildings (in thousands, except percentage data):

| Type           | Year-to-Date 2013 Dispositions |                 |                  | Full Year 2012 Dispositions |                 |                  |   |  |
|----------------|--------------------------------|-----------------|------------------|-----------------------------|-----------------|------------------|---|--|
|                | Sales Price                    | In-Place Yield* | Percent Leased** | Sales Price                 | In-Place Yield* | Percent Leased** |   |  |
| Industrial     | \$14,160                       | 7.3             | % 54.3           | % \$60,913                  | 8.4             | % 79.3           | % |  |
| Office         | 27,500                         | 8.0             | % 95.5           | % 58,881                    | 7.1             | % 79.4           | % |  |
| Medical Office | 76,050                         | 5.7             | % 77.3           | % —                         | —               | % —              | % |  |
| Other          | 188,000                        | 5.0             | % 89.8           | % 11,400                    | 9.0             | % 80.5           | % |  |
| Total          | \$305,710                      | 5.6             | % 79.4           | % \$131,194                 | 7.9             | % 79.4           | % |  |

\* In-place yields of completed dispositions are calculated as current annualized net rental payments from space leased to tenants at the date of sale, divided by the sales price of the real estate. Annualized net rental payments are comprised of base rental payments, excluding additional amounts payable by tenants as reimbursement for operating expenses, less current annualized operating expenses not recovered through tenant reimbursements.

\*\* Represents percentage of total square feet leased based on executed leases and without regard to whether the leases have commenced, at the date of sale.

Sales of wholly-owned properties during the nine months ended September 30, 2013 included a 391,000 square foot retail property in South Florida for \$188.0 million.

During the nine months ended September 30, 2013, 17 office properties and one industrial property were sold by two of our unconsolidated joint ventures for which capital distributions to us totaled \$89.5 million. Our share of gains from joint venture property sales, which are included in equity in earnings, related almost entirely to these sales and totaled \$49.0 million.

#### Development

At September 30, 2013, we had 2.3 million square feet of property under development with total estimated costs upon completion of \$435.5 million compared to 4.7 million square feet with total estimated costs upon completion of \$537.5 million at September 30, 2012. The square footage and estimated costs include both consolidated and joint venture development activity at 100%.



The following table summarizes our properties under development at September 30, 2013 (in thousands, except percentage data):

| Ownership Type           | Square Feet | Percent Leased | Total Estimated Project Costs | Total Incurred to Date | Amount Remaining to be Spent |
|--------------------------|-------------|----------------|-------------------------------|------------------------|------------------------------|
| Consolidated properties  | 1,980       | 83%            | \$347,367                     | \$168,786              | \$178,581                    |
| Joint venture properties | 273         | 100%           | 88,169                        | 68,992                 | 19,177                       |
| Total                    | 2,253       | 85%            | \$435,536                     | \$237,778              | \$197,758                    |

#### Funds From Operations

In addition to net income (loss) computed in accordance with GAAP, we assess and measure the overall operating results of the General Partner and the Partnership based upon Funds From Operations ("FFO"), which is an industry performance measure that management believes is a useful indicator of consolidated operating performance. FFO is used by industry analysts and investors as a supplemental operating performance measure of a REIT. The National Association of Real Estate Investment Trusts ("NAREIT") created FFO as a non-GAAP supplemental measure of REIT operating performance. FFO, as defined by NAREIT, represents GAAP net income (loss), excluding extraordinary items as defined under GAAP, gains or losses from sales of previously depreciated real estate assets, impairment charges related to depreciable real estate assets, plus certain non-cash items such as real estate asset depreciation and amortization, and after similar adjustments for unconsolidated partnerships and joint ventures. The most comparable GAAP measure is net income (loss) attributable to common shareholders or common unitholders. FFO attributable to common shareholders or common unitholders should not be considered as a substitute for net income (loss) attributable to common shareholders or common unitholders or any other measures derived in accordance with GAAP and may not be comparable to other similarly titled measures of other companies. FFO is calculated in accordance with the definition that was adopted by the Board of Governors of NAREIT.

Historical cost accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values instead have historically risen or fallen with market conditions, many industry analysts and investors have considered presentation of operating results for real estate companies that use historical cost accounting to be insufficient by themselves. Management believes that the use of FFO attributable to common shareholders or common unitholders, combined with net income (which remains the primary measure of performance), improves the understanding of operating results of REITs among the investing public and makes comparisons of REIT operating results more meaningful. Management believes that the use of FFO as a performance measure enables investors and analysts to readily identify the operating results of the long-term assets that form the core of a REIT's activity and assist them in comparing these operating results between periods or between different companies.

The following table shows a reconciliation of net income (loss) attributable to common shareholders or common unitholders to the calculation of FFO attributable to common shareholders or common unitholders for the three and nine months ended September 30, 2013 and 2012, respectively (in thousands):

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|  | Three Months Ended<br>September 30, |             | Nine Months Ended<br>September 30, |             |
|--|-------------------------------------|-------------|------------------------------------|-------------|
|  | 2013                                | 2012        | 2013                               | 2012        |
| Net income (loss) attributable to common shareholders of the General Partner   | \$(6,067 )                          | \$(28,230 ) | \$83,470                           | \$(93,102 ) |
| Add back: Net income (loss) attributable to noncontrolling interests - common limited partnership interests in the Partnership | (92 )                               | (459 )      | 1,142                              | (1,736 )    |
| Net income (loss) attributable to common unitholders of the Partnership  | (6,159 )                            | (28,689 )   | 84,612                             | (94,838 )   |
| Adjustments:   |                                     |             |                                    |             |
| Depreciation and amortization  | 104,438                             | 95,139      | 303,477                            | 280,338     |
| Company share of joint venture depreciation and amortization   | 7,127                               | 8,782       | 20,730                             | 26,008      |
| Gains on depreciable property sales—wholly owned   | (8,441 )                            | (2,011 )    | (102,160 )                         | (11,424 )   |
| Gains on depreciable property sales—share of joint venture   | (155 )                              | (2,065 )    | (48,960 )                          | (2,065 )    |
| Funds From Operations attributable to common unitholders of the Partnership  | \$96,810                            | \$71,156    | \$257,699                          | \$198,019   |
| Additional General Partner Adjustments:  |                                     |             |                                    |             |
| Net (income) loss attributable to noncontrolling interests - common limited partnership interests in the Partnership           | 92                                  | 459         | (1,142 )                           | 1,736       |
| Noncontrolling interest share of adjustments   | (1,384 )                            | (1,638 )    | (2,339 )                           | (5,358 )    |
| Funds From Operations attributable to common shareholders of the General Partner   | \$95,518                            | \$69,977    | \$254,218                          | \$194,397   |

Results of Operations

A summary of our operating results and property statistics for the three and nine months ended September 30, 2013 and 2012, respectively, is as follows (in thousands, except number of properties and per share or Common Unit data):

|   | Three Months Ended<br>September 30, |             | Nine Months Ended<br>September 30, |             |
|---|-------------------------------------|-------------|------------------------------------|-------------|
|   | 2013                                | 2012        | 2013                               | 2012        |
| Rental and related revenue from continuing operations   | \$228,883                           | \$199,326   | \$668,230                          | \$586,570   |
| General contractor and service fee revenue  | 62,807                              | 93,932      | 161,004                            | 226,507     |
| Operating income  | 46,176                              | 42,326      | 186,962                            | 117,925     |
| General Partner   |                                     |             |                                    |             |
| Net income (loss) attributable to common shareholders   | \$(6,067 )                          | \$(28,230 ) | \$83,470                           | \$(93,102 ) |
| Weighted average common shares outstanding  | 324,895                             | 270,289     | 320,810                            | 265,153     |
| Weighted average common shares and potential dilutive securities Partnership                    | 324,895                             | 270,289     | 325,380                            | 265,153     |
| Net income (loss) attributable to common unitholders  | \$(6,159 )                          | \$(28,689 ) | \$84,612                           | \$(94,838 ) |
| Weighted average Common Units outstanding   | 329,283                             | 274,800     | 325,203                            | 270,095     |
| Weighted average Common Units and potential dilutive securities General Partner and Partnership | 329,283                             | 274,800     | 325,380                            | 270,095     |
| Basic income (loss) per common share or Common Unit:  |                                     |             |                                    |             |
| Continuing operations   | \$(0.05 )                           | \$(0.11 )   | \$(0.06 )                          | \$(0.38 )   |
| Discontinued operations   | \$0.03                              | \$—         | \$0.31                             | \$0.02      |
| Diluted income (loss) per common share or Common Unit:  |                                     |             |                                    |             |
| Continuing operations   | \$(0.05 )                           | \$(0.11 )   | \$(0.06 )                          | \$(0.38 )   |
| Discontinued operations   | \$0.03                              | \$—         | \$0.31                             | \$0.02      |
| Number of in-service consolidated properties at end of period                                   | 645                                 | 616         | 645                                | 616         |
| In-service consolidated square footage at end of period   | 124,780                             | 112,044     | 124,780                            | 112,044     |
| Number of in-service joint venture properties at end of period                                  | 108                                 | 125         | 108                                | 125         |
| In-service joint venture square footage at end of period  | 22,224                              | 25,238      | 22,224                             | 25,238      |



## Comparison of Three Months Ended September 30, 2013 to Three Months Ended September 30, 2012

## Rental and Related Revenue

The following table sets forth rental and related revenue from continuing operations by reportable segment for the three months ended September 30, 2013 and 2012, respectively (in thousands):

|   | Three Months Ended September 30, |            |
|---|----------------------------------|------------|
|   | 2013                             | 2012       |
| Rental and related revenue:                                 |                                  |            |
| Industrial  | \$ 123,749                       | \$ 107,345 |
| Office  | 66,691                           | 65,290     |
| Medical Office  | 35,093                           | 21,108     |
| Other   | 3,350                            | 5,583      |
| Total rental and related revenue from continuing operations | \$ 228,883                       | \$ 199,326 |

The increase in rental and related revenue from continuing operations was primarily a result of acquisitions and developments placed in service since January 1, 2012. We acquired 52 properties, of which 24 were industrial and 28 were medical office, and placed 17 developments in service from January 1, 2012 to September 30, 2013, which provided incremental revenues of \$29.9 million in the third quarter of 2013, as compared to the same period in 2012.

## Rental Expenses and Real Estate Taxes

The following table sets forth rental expenses and real estate taxes from continuing operations by reportable segment for the three months ended September 30, 2013 and 2012, respectively (in thousands):

|  | Three Months Ended September 30, |           |
|--|----------------------------------|-----------|
|  | 2013                             | 2012      |
| Rental expenses:   |                                  |           |
| Industrial   | \$ 12,856                        | \$ 11,325 |
| Office   | 19,867                           | 19,789    |
| Medical Office   | 8,643                            | 5,180     |
| Other  | 1,522                            | 893       |
| Total rental expenses from continuing operations         | \$ 42,888                        | \$ 37,187 |
| Real estate taxes:                                       |                                  |           |
| Industrial   | \$ 18,841                        | \$ 16,217 |
| Office   | 7,982                            | 8,308     |
| Medical Office   | 2,917                            | 2,172     |
| Other  | 710                              | 606       |
| Total real estate tax expense from continuing operations | \$ 30,450                        | \$ 27,303 |

Rental expenses from continuing operations increased by \$5.7 million in the third quarter of 2013, compared to the same period in 2012. We recognized incremental rental expenses of \$3.6 million associated with the 52 properties acquired and the 17 developments placed in service since January 1, 2012. The remaining increase in rental expenses was primarily a result of an increase in insurance costs.

Real estate taxes from continuing operations increased by \$3.1 million in the third quarter of 2013, compared to the same period in 2012. This increase was primarily due to the 52 properties acquired and the 17 developments placed in service since January 1, 2012, which resulted in incremental real estate tax expense of \$2.4 million.



## Service Operations

The following table sets forth the components of the Service Operations reportable segment for the three months ended September 30, 2013 and 2012, respectively (in thousands):

|  | Three Months Ended September<br>30, |          |
|--|-------------------------------------|----------|
|  | 2013                                | 2012     |
| Service Operations:                            |                                     |          |
| General contractor and service fee revenue     | \$62,807                            | \$93,932 |
| General contractor and other services expenses | (59,392)                            | (87,719) |
| Total  | \$3,415                             | \$6,213  |

Service Operations primarily consist of the leasing, property management, asset management, development, construction management and general contractor services for joint venture properties and properties owned by third parties. Service Operations are heavily influenced by the current state of the economy, as leasing and property management fees are dependent upon occupancy, while construction and development services rely on the expansion of business operations of third-party property owners and joint venture partners. General contractor and service fee revenues and expenses decreased due to lower third-party construction volume during the three months ended September 30, 2013.

## Depreciation and Amortization

Depreciation and amortization expense increased from \$90.2 million during the third quarter of 2012 to \$103.6 million for the same period in 2013, primarily due to depreciation related to additions to our continuing operations asset base from properties acquired, which have shorter depreciable lives relative to developed properties, and developments placed in service in 2012 and the first nine months of 2013.

## General and Administrative Expenses

General and administrative expenses consist of two components. The first component includes general corporate expenses, and the second component includes the indirect operating costs not allocated to, or absorbed by, the development or Rental Operations of our wholly-owned properties or our Service Operations. The indirect operating costs that are either allocated to, or absorbed by, the development or Rental Operations of our wholly owned properties, or our Service Operations, are primarily comprised of employee compensation, including related costs such as benefits and wage-related taxes, but also include other ancillary costs such as travel and information technology support. Total indirect operation costs, prior to any allocation or absorption, and general corporate expenses are collectively referred to as our overall pool of overhead costs.

Those indirect costs not allocated to or absorbed by these operations are charged to general and administrative expenses. We regularly review our total overhead cost structure relative to our leasing, development and construction volume and adjust the level of total overhead, generally through changes in our level of staffing in various functional departments, as necessary in order to control overall general and administrative expense.

General and administrative expenses increased from \$8.9 million for the third quarter of 2012 to \$10.4 million for the same period in 2013. The following table sets forth the factors that led to the increase in general and administrative expenses (in millions):

|  |        |
|--|--------|
| General and administrative expenses - three-month period ended September 30, 2012    | \$8.9  |
| Increase to overall pool of overhead costs   | 1.9    |
| Increased absorption of costs by wholly owned leasing and development activities (1) | (3.5)  |
| Reduced allocation of costs to Service Operations and Rental Operations (2)          | 3.1    |
| General and administrative expenses - three-month period ended September 30, 2013    | \$10.4 |

(1) Increased levels of wholly owned leasing activity during the three months ended September 30, 2013 resulted in a greater level of absorption of overhead costs. We capitalized \$7.3 million and \$6.4 million of our total overhead costs to leasing and development, respectively, for consolidated properties during the three months ended September 30, 2013, compared to capitalizing \$4.6 million and \$5.7 million of such costs, respectively, for the three months ended September 30, 2012. Combined overhead costs capitalized to leasing and development totaled 35.8% and 28.7% of our overall pool of overhead costs for the three months ended September 30, 2013 and 2012, respectively.

(2) The reduction in the allocation of overhead costs to Service Operations and Rental Operations resulted from reduced volumes of third-party construction projects as we increased our focus on wholly owned development. See discussion of leasing/capital costs within the Uses of Liquidity section of this Item 2 for further discussion of our wholly owned development expenditures.

#### Interest Expense

Interest expense allocable to continuing operations was relatively consistent, decreasing slightly from \$58.8 million in the third quarter of 2012 to \$58.1 million in the third quarter of 2013. Because we increased our total base of real estate assets, we carried a higher average level of unsecured borrowings during the three months ended September 30, 2013 as compared to the three months ended September 30, 2012. The borrowings during the third quarter of 2013, however, carried a lower overall weighted average interest rate than borrowings during the corresponding time period in 2012. Since June 30, 2012, we refinanced more than \$730.0 million of fixed-rate debt, at generally lower rates, which was the primary driver for the overall lower weighted average interest rate.

We capitalized \$3.5 million of interest costs during the three months ended September 30, 2013 compared to \$2.9 million during the three months ended September 30, 2012.

#### Discontinued Operations

Subject to certain criteria, the results of operations for properties sold during the year to unrelated parties, or classified as held-for-sale at the end of the period, are required to be classified as discontinued operations. The property-specific components of earnings that are classified as discontinued operations include rental revenues, rental expenses, real estate taxes, allocated interest expense and depreciation expense, as well as the net gain or loss on the disposition of the properties.

The operations of 45 buildings were classified as discontinued operations for both the three months ended September 30, 2013 and September 30, 2012. These 45 buildings consist of 16 office, 23 industrial, four medical office, and two retail properties. As a result, we classified operating income, before gain on sales, of \$901,000 and an operating loss, before gain on sales, of \$2.0 million in discontinued operations for the three months ended September 30, 2013 and 2012, respectively.

Of the properties included in discontinued operations, two were sold during the third quarter of 2013 and four were sold during the third quarter of 2012. The gains on disposal of these properties of \$8.4 million and \$1.6 million for the three months ended September 30, 2013 and 2012, respectively, are also reported in discontinued operations.

#### Comparison of Nine Months Ended September 30, 2013 to Nine Months Ended September 30, 2012

##### Rental and Related Revenue

The following table sets forth rental and related revenue from continuing operations by reportable segment for the nine months ended September 30, 2013 and 2012, respectively (in thousands):

|   | Nine Months Ended September 30, |           |
|---|---------------------------------|-----------|
|   | 2013                            | 2012      |
| Rental and related revenue:                                 |                                 |           |
| Industrial  | \$357,777                       | \$321,524 |
| Office  | 198,890                         | 194,038   |
| Medical Office  | 101,733                         | 59,336    |
| Other   | 9,830                           | 11,672    |
| Total rental and related revenue from continuing operations | \$668,230                       | \$586,570 |

The following factors contributed to the increase in rental and related revenue from continuing operations:

We acquired 52 properties, of which 24 were industrial and 28 were medical office, and placed 17 developments in service from January 1, 2012 to September 30, 2013, which provided incremental revenues of \$75.6 million in the nine months ended September 30, 2013, as compared to the same period in 2012.

The remaining increase in rental and related revenue from continuing operations was primarily due to increased rental expense recoveries that were attributable to an increase in snow removal costs, as the first quarter of 2012 was a significantly milder winter for many of our markets than was the first quarter of 2013, as well as due to an increase in recoverable repair and maintenance costs. Increased occupancy and rental rates within our existing base of properties also contributed, to a lesser extent, to the remaining increase in rental and related revenue from continuing operations.

#### Rental Expenses and Real Estate Taxes

The following table sets forth rental expenses and real estate taxes from continuing operations by reportable segment for the nine months ended September 30, 2013 and 2012, respectively (in thousands):

|  | Nine Months Ended September 30, |           |
|--|---------------------------------|-----------|
|  | 2013                            | 2012      |
| Rental expenses:   |                                 |           |
| Industrial   | \$36,856                        | \$31,347  |
| Office   | 58,161                          | 56,279    |
| Medical Office   | 24,079                          | 14,428    |
| Other  | 3,657                           | 2,376     |
| Total rental expenses from continuing operations         | \$122,753                       | \$104,430 |
| Real estate taxes:                                       |                                 |           |
| Industrial   | \$54,877                        | \$49,572  |
| Office   | 24,344                          | 24,334    |
| Medical Office   | 9,678                           | 6,066     |
| Other  | 1,830                           | 1,533     |
| Total real estate tax expense from continuing operations | \$90,729                        | \$81,505  |

Overall, rental expenses from continuing operations increased by \$18.3 million in the nine months ended September 30, 2013, compared to the same period in 2012. We recognized incremental rental expenses of \$10.3 million associated with the 52 properties acquired and the 17 developments placed in service since January 1, 2012. The remaining increase in rental expenses was primarily a result of an increase in snow removal costs, as the first quarter of 2012 was a significantly milder winter for many of our markets than the first quarter of 2013, an increase in repair and maintenance costs, insurance costs and a slight increase due to higher occupancy.

Overall, real estate taxes from continuing operations increased by \$9.2 million in the nine months ended September 30, 2013, compared to the same period in 2012. This increase was primarily due to the 52 properties acquired and the 17 developments placed in service since January 1, 2012, which resulted in incremental real estate tax expense of \$8.1 million.

## Service Operations

The following table sets forth the components of the Service Operations reportable segment for the nine months ended September 30, 2013 and 2012, respectively (in thousands):

|  | Nine Months Ended September<br>30, |            |
|--|------------------------------------|------------|
|  | 2013                               | 2012       |
| Service Operations:                            |                                    |            |
| General contractor and service fee revenue     | \$ 161,004                         | \$ 226,507 |
| General contractor and other services expenses | (142,925 )                         | (209,519 ) |
| Total  | \$ 18,079                          | \$ 16,988  |

The increase in our earnings from Service Operations in the first nine months of 2013 compared to the first nine months of 2012 was the result of a \$4.2 million recovery in the first quarter of 2013 from a sub-contractor on a previously completed third-party construction job. The impact of this recovery on Service Operations was partially offset by a decrease in third-party construction volume from the first nine months of 2012, although third-party construction projects were performed at overall higher margins during the first nine months of 2013.

## Depreciation and Amortization

Depreciation and amortization expense increased from \$264.4 million during the first nine months of 2012 to \$296.8 million for the same period in 2013, primarily due to depreciation related to additions to our continuing operations asset base from properties acquired, which have shorter depreciable lives relative to developed properties, and developments placed in service in 2012 and the first nine months of 2013.

## Equity in Earnings

Equity in earnings represents our ownership share of net income or loss from investments in unconsolidated companies that generally own and operate rental properties. Equity in earnings increased from \$4.1 million in the first nine months of 2012 to \$50.4 million for the same period in 2013. The increase was largely due to the sale of properties by two of our unconsolidated joint ventures in 2013. In January 2013, one of our unconsolidated joint ventures sold its only property, and we recorded \$12.2 million to equity in earnings for our share of the net gain. In March 2013, we sold our interest in 17 properties within another of our unconsolidated joint ventures to our partner in that venture, resulting in \$36.6 million recorded to equity in earnings for our share of the net gain on sale.

## Impairment Charges

We recognized an impairment charge of \$3.8 million during the nine months ended September 30, 2013 related to 30 acres of land that was sold in early July 2013 for \$22.2 million. This sale was the result of an unsolicited offer. We had not previously identified or actively marketed this land for disposition.

## General and Administrative Expense

General and administrative expenses increased from \$32.4 million for the first nine months of 2012 to \$33.2 million for the same period in 2013. The following table sets forth the factors that led to the increase in general and administrative expenses from the nine months ended September 30, 2012 to the nine months ended September 30, 2013 (in millions):

|  |         |
|--|---------|
| General and administrative expenses - nine-month period ended September 30, 2012     | \$ 32.4 |
| Increase to overall pool of overhead costs   | 0.3     |
| Increased absorption of costs by wholly owned leasing and development activities (1) | (6.4 )  |
| Reduced allocation of costs to Service Operations and Rental Operations (2)          | 6.9     |
| General and administrative expenses - nine-month period ended September 30, 2013     | \$ 33.2 |

(1) Increased levels of wholly owned development activity during the nine months ended September 30, 2013 were partially offset by decreased levels of leasing activity, which resulted in a net overall increase in the absorption of overhead costs. We capitalized \$23.9 million and \$20.3 million of our total overhead costs to leasing and development, respectively, for consolidated properties during the nine months ended September 30, 2013, compared to capitalizing \$24.0 million and \$13.8 million of such costs, respectively, for the nine months ended September 30, 2012. Combined overhead costs capitalized to leasing and development totaled 36.2% and 31.4% of our overall pool of overhead costs for 2013 and 2012, respectively.

(2) The reduction in the allocation of overhead costs to Service Operations and Rental Operations resulted from reduced volumes of third-party construction projects as we increased our focus on wholly owned development. See discussion of leasing/capital costs within the Uses of Liquidity section of this Item 2 for further discussion of our wholly owned development expenditures.

#### Interest Expense

Interest expense allocable to continuing operations increased slightly from \$175.7 million in the first nine months of 2012 to \$176.0 million in the first nine months of 2013. Because we increased our total base of real estate assets, we carried a higher average level of unsecured borrowings during the nine months ended September 30, 2013 as compared to the nine months ended September 30, 2012, which resulted in increased interest costs. The increased overall interest costs were partially offset by a lower weighted average cost of borrowing as well as increased capitalized interest due to the timing of development activities.

During the nine months ended September 30, 2013, we had more projects, which were financed in part by common equity issuances, that met the criteria for capitalization of interest. We capitalized \$13.2 million of interest costs during the nine months ended September 30, 2013 compared to \$6.2 million during the nine months ended September 30, 2012.

#### Discontinued Operations

The operations of 45 buildings were classified as discontinued operations for both the nine months ended September 30, 2013 and September 30, 2012. These 45 buildings consist of 16 office, 23 industrial, four medical office and two retail properties. As a result, we classified operating income, before gain on sales, of \$70,000 and an operating loss, before gain on sales, of \$4.7 million in discontinued operations for the nine months ended September 30, 2013 and 2012, respectively.

Of the properties included in discontinued operations, 11 were sold during the first nine months of 2013 and 21 were sold during the first nine months of 2012. The gains on disposal of \$101.1 million and \$11.2 million for the nine months ended September 30, 2013 and 2012, respectively, are reported in discontinued operations.

#### Liquidity and Capital Resources

##### Sources of Liquidity

We expect to meet our short-term liquidity requirements over the next 12 months primarily through working capital, net cash provided by operating activities and proceeds received from real estate dispositions. Our short-term liquidity requirements include payments of dividends and distributions as well as the capital expenditures needed to maintain our current real estate assets. We had \$24.1 million in cash and \$210.0 million of outstanding borrowings on the Partnership's \$850.0 million unsecured line of credit at September 30, 2013.

In addition to our existing sources of liquidity, we expect to meet long-term liquidity requirements, such as scheduled mortgage and unsecured debt maturities, property acquisitions, financing of development activities and other capital improvements, through multiple sources of capital including operating cash flow, proceeds from property dispositions, term loans and through accessing the public debt and equity markets.

##### Rental Operations

Cash flows from Rental Operations is our primary source of liquidity and provides a stable source of cash flow to fund operational expenses. We believe that this cash-based revenue stream is substantially aligned with revenue recognition (except for periodic straight-line rental income accruals and amortization of above or below market rents) as cash receipts from the leasing of rental properties are generally received in advance of, or a short time following, the actual revenue recognition.



We are subject to a number of risks related to general economic conditions, including reduced occupancy, tenant defaults and bankruptcies and potential reduction in rental rates upon renewal or re-letting of properties, any of which would result in reduced cash flow from operations.

#### Unsecured Debt and Equity Securities

We use the Partnership's unsecured line of credit as a temporary source of capital to fund development activities, acquire additional rental properties and provide working capital.

At September 30, 2013, we had on file with the SEC an automatic shelf registration statement on Form S-3 relating to the offer and sale, from time to time, of an indeterminate amount of debt and equity securities (including guarantees of the Partnership's debt securities by the General Partner). Equity securities are offered and sold by the General Partner, and the net proceeds of such offerings are contributed to the Partnership in exchange for additional General Partner Units or Preferred Units. From time to time, we expect to issue additional securities under this automatic shelf registration statement to fund the repayment of long-term debt upon maturity and for other general corporate purposes.

On May 7, 2012, the General Partner entered into an at the market equity program that allowed it to issue new common shares, from time to time, with an aggregate offering price of up to \$200.0 million. The General Partner has fully utilized this program, issuing approximately 13.5 million common shares from inception of the program through May 20, 2013, resulting in gross proceeds of approximately \$200.0 million. The General Partner paid approximately \$4.0 million in commissions related to the sales of these common shares and, after deducting those commissions and other costs, generated net proceeds of approximately \$195.4 million from the offerings.

On May 21, 2013, the General Partner entered into a new at the market equity program that allows it to issue new common shares, from time to time, with an aggregate offering price of up to \$300.0 million. Through September 30, 2013, the General Partner has issued approximately 2.1 million common shares under this program, resulting in gross proceeds of approximately \$34.0 million. The General Partner has paid approximately \$340,000 in commissions related to the sales of these common shares and, after deducting those commissions and other costs, generated net proceeds of approximately \$33.6 million from the offerings.

In January 2013, the General Partner completed a public offering of 41.4 million common shares at an issue price of \$14.25 per share, resulting in gross proceeds of \$590.0 million and, after underwriting fees and estimated offering costs, net proceeds of approximately \$571.9 million.

The indentures (and related supplemental indentures) governing our outstanding series of notes also require us to comply with financial ratios and other covenants regarding our operations. We were in compliance with all such covenants, as well as applicable covenants under our unsecured line of credit, at September 30, 2013.

#### Sale of Real Estate Assets

We regularly work to identify, consider and pursue opportunities to dispose of non-strategic properties on an opportunistic basis and on a basis that is generally consistent with our strategic plans. Our ability to dispose of such properties on favorable terms, or at all, is dependent upon a number of factors including the availability of credit to potential buyers to purchase properties at prices that we consider acceptable. Although we believe that we have demonstrated our ability to generate significant liquidity through the disposition of non-strategic properties, potential future adverse changes to general market and economic conditions could negatively impact our further ability to dispose of such properties.

#### Transactions with Unconsolidated Joint Ventures

Transactions with unconsolidated joint ventures also provide a source of liquidity. From time to time we will sell properties to unconsolidated joint ventures, while retaining a continuing interest in that entity, and receive proceeds commensurate to those interests that we do not own. Additionally, unconsolidated joint ventures will from time to time obtain debt financing or sell properties and will then distribute to us, and our joint venture partners, all or a

portion of the proceeds from such transactions. During the nine months ended September 30, 2013, we received sale and financing distributions of \$106.3 million.

#### Uses of Liquidity

Our principal uses of liquidity include the following:

- property investment;
- leasing/capital costs;
- dividends and distributions to shareholders and unitholders;
- long-term debt maturities;
- opportunistic repurchases of outstanding debt and preferred stock; and
- other contractual obligations.

#### Property Investment

We continue to pursue an asset repositioning strategy that involves increasing our investment concentration in industrial and medical office properties while reducing our investment concentration in suburban office properties in certain markets. Pursuant to this strategy, we evaluate development and acquisition opportunities based upon our market outlook, including general economic conditions, supply and long-term growth potential. Our ability to make future property investments, along with being dependent upon identifying suitable acquisition and development opportunities, is also dependent upon our continued access to our longer-term sources of liquidity, including issuances of debt or equity securities as well as generating cash flow by disposing of selected properties.

#### Leasing/Capital Costs

Tenant improvements and lease-related costs pertaining to our initial leasing of newly completed space, or vacant space in acquired properties, are referred to as first generation expenditures. Such first generation expenditures for tenant improvements are included within "development of real estate investments" in our Consolidated Statements of Cash Flows, while such expenditures for lease-related costs are included within "other deferred leasing costs." Cash expenditures related to the construction of a building's shell, as well as the associated site improvements, are also included within "development of real estate investments" in our Consolidated Statements of Cash Flows.

Tenant improvements and leasing costs to re-let rental space that we previously leased to tenants are referred to as second generation expenditures. Building improvements that are not specific to any tenant but serve to improve integral components of our real estate properties are also second generation expenditures. One of the principal uses of our liquidity is to fund the second generation leasing/capital expenditures of our real estate investments.

The following is a summary of our second generation capital expenditures by type of expenditure, as well as capital expenditures for the development of real estate investments and for other deferred leasing costs (in thousands):

|  | Nine Months Ended September 30, |           |
|--|---------------------------------|-----------|
|  | 2013                            | 2012      |
| Second generation tenant improvements        | \$28,524                        | \$19,245  |
| Second generation leasing costs              | 28,284                          | 24,078    |
| Building improvements                        | 3,244                           | 3,359     |
| Total second generation capital expenditures | \$60,052                        | \$46,682  |
| Development of real estate investments       | \$320,698                       | \$176,340 |
| Other deferred leasing costs                 | \$26,647                        | \$22,727  |

The increase in capital expenditures for the development of real estate investments was the result of our increased focus on wholly owned development projects. We had wholly owned properties under development with an expected cost of \$347.4 million at September 30, 2013, compared to projects with an expected cost of \$413.3 million at September 30, 2012. Cash outflows for real estate development investments increased from \$176.3



million to \$320.7 million due to increased construction activity, as the projects under construction in 2012 were completed and new projects were commenced. All but one of the wholly owned development projects under construction at September 30, 2012 have been completed and placed in service by September 30, 2013.

We capitalized \$23.9 million and \$24.0 million of overhead costs related to leasing activities, including both first and second generation leases, during the nine months ended September 30, 2013 and 2012, respectively. We capitalized \$20.3 million and \$13.8 million of overhead costs related to development activities, including both development and tenant improvement projects on first and second generation space, during the nine months ended September 30, 2013 and 2012, respectively. Combined overhead costs capitalized to leasing and development totaled 36.2% and 31.4% of our overall pool of overhead costs for the nine months ended September 30, 2013 and 2012, respectively. Further discussion of the capitalization of overhead costs can be found herein, in the discussion of general and administrative expenses in the Three- and Nine-Month Comparison sections of Management's Discussion and Analysis of Financial Condition and Results of Operations as well as in the Critical Accounting Policies section of Management's Discussion and Analysis of Financial Condition and Results of Operations in our combined Annual Report on Form 10-K for the year ended December 31, 2012 as filed with the SEC on February 22, 2013.

In addition to the capitalization of overhead costs discussed above, we also capitalized \$13.2 million and \$6.2 million of interest costs in the nine months ended September 30, 2013 and 2012, respectively.

The following is a summary of our second generation capital expenditures by reportable operating segment (in thousands):

|                         | Nine Months Ended September 30, |          |
|-------------------------|---------------------------------|----------|
|                         | 2013                            | 2012     |
| Industrial              | \$25,077                        | \$23,544 |
| Office                  | 33,585                          | 22,678   |
| Medical Office          | 1,251                           | 434      |
| Non-reportable segments | 139                             | 26       |
| Total                   | \$60,052                        | \$46,682 |

Both our first and second generation expenditures vary significantly between leases on a per square foot basis, dependent upon several factors including the product type, the nature of a tenant's operations, the specific physical characteristics of each individual property and the market in which the property is located.

#### Dividend and Distribution Requirements

The General Partner is required to meet the distribution requirements of the Internal Revenue Code of 1986, as amended (the "Code"), in order to maintain its REIT status. Because depreciation is a non-cash expense, cash flow will typically be greater than operating income. We paid dividends or distributions of \$0.17 per common share or Common Unit in the first, second and third quarters of 2013, and the General Partner's board of directors declared dividends or distributions of \$0.17 per common share or Common Unit for the fourth quarter of 2013. Our future dividends or distributions will be declared at the discretion of the General Partner's board of directors and will be subject to our future capital needs and availability.

At September 30, 2013, the General Partner had three series of preferred stock outstanding. The annual dividend rates on the General Partner's preferred shares range between 6.5% and 6.625% and are paid quarterly in arrears. In February 2013, the General Partner redeemed all of its outstanding 8.375% Series O Cumulative Redeemable Preferred Shares ("Series O Shares") for a total payment of \$178.0 million, thus reducing its future quarterly dividend commitments by \$3.7 million.

### Debt Maturities

Debt outstanding at September 30, 2013 had a face value totaling \$4.4 billion with a weighted average interest rate of 5.52% and matures at various dates through 2028. Of this total amount, we had \$3.1 billion of unsecured debt, \$1.2 billion of secured debt and \$210.0 million outstanding on our unsecured line of credit at September 30, 2013.

Scheduled principal amortization and maturities of such debt totaled \$538.6 million for the nine months ended September 30, 2013.

The following is a summary of the scheduled future amortization and maturities of our indebtedness at September 30, 2013 (in thousands, except percentage data):

| Year              | Future Repayments      |             |             | Weighted Average Interest Rate of Future Repayments |   |
|-------------------|------------------------|-------------|-------------|---|---|
|                   | Scheduled Amortization | Maturities  | Total       |   |   |
| Remainder of 2013 | \$3,970                | \$5,422     | \$9,392     | 5.97  | % |
| 2014              | 16,952                 | 350,406     | 367,358     | 6.18  | % |
| 2015              | 15,074                 | 653,346     | 668,420     | 4.91  | % |
| 2016              | 12,666                 | 532,261     | 544,927     | 6.09  | % |
| 2017              | 10,139                 | 558,129     | 568,268     | 5.89  | % |
| 2018              | 7,937                  | 550,000     | 557,937     | 4.05  | % |
| 2019              | 6,936                  | 518,438     | 525,374     | 7.97  | % |
| 2020              | 5,381                  | 250,000     | 255,381     | 6.73  | % |
| 2021              | 3,416                  | 9,047       | 12,463      | 5.59  | % |
| 2022              | 3,611                  | 600,000     | 603,611     | 4.20  | % |
| 2023              | 3,817                  | 250,000     | 253,817     | 3.75  | % |
| Thereafter        | 10,361                 | 50,000      | 60,361      | 7.02  | % |
|                   | \$100,260              | \$4,327,049 | \$4,427,309 | 5.52  | % |

We anticipate generating capital to fund our debt maturities by using undistributed cash generated from our Rental Operations and property dispositions and by raising additional capital from future debt or equity transactions.

### Repurchases of Outstanding Debt and Preferred Stock

The General Partner paid \$178.0 million in February 2013 to redeem its Series O Shares at par value.

To the extent that it supports our overall capital strategy, we may purchase certain of our outstanding unsecured debt prior to its stated maturity or the General Partner may redeem or repurchase certain of its outstanding series of preferred stock.

### Historical Cash Flows

Cash and cash equivalents were \$24.1 million and \$113.2 million at September 30, 2013 and 2012, respectively. The following highlights significant changes in net cash associated with our operating, investing and financing activities (in millions):

|   | Nine Months Ended<br>September 30, |           |
|---|------------------------------------|-----------|
|   | 2013                               | 2012      |
| <b>General Partner</b>                    |                                    |           |
| Net Cash Provided by Operating Activities | \$317.6                            | \$201.5   |
| Net Cash Used for Investing Activities    | \$(427.1)                          | \$(505.2) |
| Net Cash Provided by Financing Activities | \$99.7                             | \$203.0   |
| <b>Partnership</b>                        |                                    |           |
| Net Cash Provided by Operating Activities | \$317.7                            | \$201.6   |
| Net Cash Used for Investing Activities    | \$(427.1)                          | \$(505.2) |
| Net Cash Provided by Financing Activities | \$99.6                             | \$202.9   |

**Operating Activities**

The receipt of rental income from Rental Operations continues to be our primary source of operating cash flows. The increase in cash flows from operations noted in the table above was primarily due to the increase in rental revenues from continuing operations, as we had a significantly lower base of income-generating assets through the first half of 2012 until the proceeds from a significant office portfolio disposition in late 2011 were fully re-invested. Also contributing to the increase is the timing of cash payments and receipts on third-party construction contracts.

**Investing Activities**

Investing activities are one of the primary uses of our liquidity. Development and acquisition activities typically generate additional rental revenues and provide cash flows for operational requirements. Highlights of significant cash sources and uses are as follows:

During the nine months ended September 30, 2013, we paid cash of \$372.9 million for real estate acquisitions and \$30.1 million for undeveloped land acquisitions, compared to \$321.1 million and \$37.2 million, respectively, for real estate and undeveloped land acquisitions in the same period in 2012.

Real estate development costs increased to \$320.7 million for the nine months ended September 30, 2013 from \$176.3 million for the same period in 2012 as a result of increasing our development activities.

Sales of land and depreciated property provided \$330.7 million in net proceeds for the nine months ended September 30, 2013, compared to \$112.6 million for the same period in 2012.

For the nine months ended September 30, 2013, we received \$106.3 million in capital distributions, of which \$89.5 million represented our share of the net proceeds from the sales by two of our unconsolidated joint ventures of 17 office properties and one industrial property, while \$16.8 million represented our share of the net proceeds from a secured loan originated by another of our unconsolidated joint ventures. For the same period in 2012, we received a \$4.9 million capital distribution, which represented our share of the net proceeds from the sale by one of our unconsolidated joint ventures of its sole property.

**Financing Activities**

The following items highlight some of the factors that account for the difference in net cash flow related to financing activities in the first nine months of 2013, compared to the same period in 2012:

During the nine months ended September 30, 2013, the General Partner issued 45.1 million common shares for net proceeds of \$632.5 million, compared to 16.9 million common shares for net proceeds of \$236.3 million during the nine months ended September 30, 2012.

In February 2013, the General Partner redeemed all of the outstanding shares of its Series O Shares for a total payment of \$178.0 million. In March 2012, the General Partner redeemed all of the outstanding shares of its 6.950% Series M Cumulative Redeemable Preferred Shares for a total payment of \$168.3 million.

In March 2013, we issued \$250.0 million of senior unsecured notes that bear interest at 3.625%, have an effective interest rate of 3.72%, and mature on April 15, 2023. Additionally, in May 2013, we issued and fully drew down on a term loan with an aggregate commitment of \$250.0 million that bears interest at a variable rate of LIBOR plus 1.35% and matures May 14, 2018. In June 2012, we issued \$300.0 million of senior unsecured notes that bear interest at 4.375% and mature in June 2022. In September 2012, we issued an additional \$300.0 million of unsecured notes that bear interest at 3.875% and mature in October 2022.

During the nine months ended September 30, 2013, we repaid two unsecured notes with a weighted average stated rate of 5.68% at their maturity dates totaling \$425.0 million. In July 2012, one of our consolidated subsidiaries repaid \$21.0 million of variable rate unsecured debt, which bore interest at a rate of LIBOR plus 0.85%, at its scheduled maturity. In August 2012, we repaid \$150.0 million of senior unsecured notes, which had an effective interest rate of 6.01%, at their scheduled maturity date.

During the nine months ended September 30, 2013 and 2012, we repaid \$100.1 million and \$95.8 million, respectively, of secured loans with the proceeds obtained from the issuance of senior unsecured debt as described above.

For the nine months ended September 30, 2013, we decreased net borrowings on the Partnership's unsecured line of credit by \$75.0 million, compared to no net change in borrowings for the same period in 2012.

Changes in book overdrafts are classified as financing activities within our Consolidated Statements of Cash Flows. Book overdrafts were \$1.0 million at September 30, 2013, compared to \$45.3 million at December 31, 2012. We had no book overdrafts at September 30, 2012.

In June 2012, a newly formed subsidiary, consolidated by both the General Partner and the Partnership, borrowed \$13.3 million on a secured note bearing interest at a variable rate of LIBOR plus 2.5% and maturing in June 2017.

#### Contractual Obligations

Aside from changes in long-term debt, there have not been material changes in our outstanding commitments since December 31, 2012, as previously discussed in our 2012 Annual Report on Form 10-K.

#### Off Balance Sheet Arrangements - Investments in Unconsolidated Companies

We analyze our investments in unconsolidated joint ventures to determine if they meet the criteria for classification as a variable interest entity (a "VIE") and would require consolidation. We (i) evaluate the sufficiency of the total equity at risk, (ii) review the voting rights and decision-making authority of the equity investment holders as a group and whether there are any guaranteed returns, protection against losses, or capping of residual returns within the group and (iii) establish whether activities within the venture are on behalf of an investor with disproportionately few voting rights in making this VIE determination. To the extent that we (i) are the sole entity that has the power to direct the activities of the VIE and (ii) have the obligation or rights to absorb the VIE's losses or receive its benefits, then we would be determined to be the primary beneficiary of the VIE and would consolidate it. At the end of each reporting period, we re-assess our conclusions as to which, if any, party within the VIE is considered the primary beneficiary. To the extent that our joint ventures do not qualify as VIEs, we further assess each joint venture partner's substantive participating rights to determine if the venture should be consolidated.

We have equity interests in unconsolidated partnerships and limited liability companies that primarily own and operate rental properties and hold land for development. These unconsolidated joint ventures are primarily engaged in the operations and development of industrial, office and medical office real estate properties. These investments provide us with increased market share and tenant and property diversification. The equity method of accounting is used for these investments in which we have the ability to exercise significant influence, but not control, over operating and financial policies. As a result, the assets and liabilities of these entities are not included on our balance sheet. Our investments in and advances to unconsolidated subsidiaries represented approximately 4% and 5% of our total assets at September 30, 2013 and December 31, 2012, respectively. Total assets of our unconsolidated subsidiaries were \$2.0 billion and \$2.5 billion at September 30, 2013 and December 31, 2012, respectively. The

combined revenues of our unconsolidated subsidiaries totaled \$181.4 million and \$217.2 million for the nine months ended September 30, 2013 and 2012, respectively.

We have guaranteed the repayment of certain secured and unsecured loans of our unconsolidated subsidiaries. The outstanding balances on the guaranteed portion of these loans totaled \$188.7 million at September 30, 2013.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to interest rate changes primarily as a result of our line of credit and our long-term borrowings. Our interest rate risk management objective is to limit the impact of interest rate changes on earnings and cash flows and to lower overall borrowing costs. To achieve our objectives, we borrow primarily at fixed rates. We do not enter into derivative or interest rate transactions for speculative purposes. We have two outstanding swaps, which fix the rates on two of our variable rate loans and are not significant to our financial statements at September 30, 2013.

Our interest rate risk is monitored using a variety of techniques. The table below presents the principal amounts (in thousands) of the expected annual maturities, weighted average interest rates for the average debt outstanding in the specified period, fair values (in thousands) and other terms required to evaluate the expected cash flows and sensitivity to interest rate changes.

|  | Remainder<br>of 2013 | 2014      | 2015      | 2016      | 2017      | Thereafter  | Face Value  | Fair Value  |
|--|----------------------|-----------|-----------|-----------|-----------|-------------|-------------|-------------|
| Fixed rate<br>secured<br>debt          | \$8,784              | \$113,903 | \$205,452 | \$391,802 | \$102,016 | \$309,403   | \$1,131,360 | \$1,220,368 |
| Weighted<br>average<br>interest rate   | 5.99                 | % 5.92    | % 5.30    | % 5.85    | % 5.96    | % 7.43      | %           |             |
| Variable<br>rate secured<br>debt       | \$105                | \$1,363   | \$742     | \$755     | \$13,729  | \$2,500     | \$19,194    | \$19,195    |
| Weighted<br>average<br>interest rate   | 3.43                 | % 1.22    | % 2.13    | % 2.15    | % 3.41    | % 0.20      | %           |             |
| Fixed rate<br>unsecured<br>debt        | \$503                | \$252,092 | \$252,226 | \$152,370 | \$452,523 | \$1,707,041 | \$2,816,755 | \$3,023,988 |
| Weighted<br>average<br>interest rate   | 6.26                 | % 6.33    | % 7.49    | % 6.71    | % 5.95    | % 5.54      | %           |             |
| Variable<br>rate<br>unsecured<br>notes | \$—                  | \$—       | \$—       | \$—       | \$—       | \$250,000   | \$250,000   | \$250,000   |
| Rate at<br>September<br>30, 2013       | N/A                  | N/A       | N/A       | N/A       | N/A       | 1.54        | %           |             |
| Unsecured<br>line of<br>credit         | \$—                  | \$—       | \$210,000 | \$—       | \$—       | \$—         | \$210,000   | \$211,035   |
| Rate at<br>September<br>30, 2013       | N/A                  | N/A       | 1.43      | % N/A     | N/A       | N/A         |             |             |

As the above table incorporates only those exposures that existed at September 30, 2013, it does not consider those exposures or positions that could arise after that date. As a result, the ultimate impact of interest rate fluctuations will

depend on future exposures that arise, our hedging strategies at that time to the extent we are party to interest rate derivatives, and interest rates. Interest expense on our unsecured line of credit and our variable rate unsecured notes will be affected by fluctuations in the LIBOR indices as well as changes in our credit rating. The interest rate at such point in the future as we may renew, extend or replace our unsecured line of credit will be heavily dependent upon the state of the credit environment.

Item 4. Controls and Procedures

Control and Procedures (General Partner)

(a) Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934, as amended, is recorded,

processed, summarized and reported within the time periods specified in the SEC's rules and forms. These disclosure controls and procedures are further designed to ensure that such information is accumulated and communicated to management, including the Chief Executive Officer and the Chief Financial Officer, to allow timely decisions regarding required disclosure.

We carried out an evaluation, under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rules 13a-15 and 15d-15. Based upon the foregoing, the Chief Executive Officer and the Chief Financial Officer concluded that, as of the end of the period covered by this Report, our disclosure controls and procedures were effective.

(b) Changes in Internal Control over Financial Reporting

There have been no changes in our internal control over financial reporting during the period covered by this Report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Controls and Procedures (Partnership)

(a) Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. These disclosure controls and procedures are further designed to ensure that such information is accumulated and communicated to management, including the General Partner's Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure.

We carried out an evaluation, under the supervision and with the participation of management, including the General Partner's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rules 13a-15 and 15d-15. Based upon the foregoing, the General Partner's Chief Executive Officer and Chief Financial Officer concluded that, as of the end of the period covered by this Report, our disclosure controls and procedures were effective.

(b) Changes in Internal Control over Financial Reporting

There have been no changes in our internal control over financial reporting during the period covered by this Report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Part II - Other Information

Item 1. Legal Proceedings

From time to time, we are parties to a variety of legal proceedings and claims arising in the ordinary course of our businesses. While these matters generally are covered by insurance, there is no assurance that our insurance will cover any particular proceeding or claim. We presently believe that all of these proceedings to which we were subject as of September 30, 2013, taken as a whole, will not have a material adverse effect on our liquidity, business, financial condition or results of operations.

Item 1A. Risk Factors

In addition to the information set forth in this Report, you also should carefully review and consider the information contained in our other reports and periodic filings that we make with the SEC, including, without limitation the information contained under the caption "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year

ended December 31, 2012. The risks and uncertainties described in our 2012 Annual Report on Form 10-K are not the only risks that we face. Additional risks and uncertainties not currently known to us, or that we presently deem to be immaterial, also may materially adversely affect our business, financial condition and results of operations.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

(a) Unregistered Sales of Equity Securities

None

(b) Use of Proceeds

None

(c) Issuer Purchases of Equity Securities

From time to time, we repurchase our securities under a repurchase program that initially was approved by the board of directors and publicly announced in October 2001 (the "Repurchase Program"). On July 31, 2013, the board of directors adopted a resolution that amended and restated the Repurchase Program and delegated authority to management to repurchase a maximum of \$300.0 million of common shares, \$300.0 million of debt securities and \$300.0 million of preferred shares (the "July 2013 Resolution"). The July 2013 Resolution will expire on April 30, 2014. We did not repurchase any securities through the Repurchase Program during the quarter ended September 30, 2013, and the maximum amounts set forth under the July 2013 Resolution for the repurchase of common shares, debt securities and preferred shares are remaining in the Repurchase Program.

Item 3. Defaults upon Senior Securities

During the period covered by this Report, we did not default under the terms of any of our material indebtedness, nor has there been any material arrearage of dividends or other material uncured delinquency with respect to any class of the General Partner's preferred shares.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

During the period covered by this Report, there was no information required to be disclosed by us in a Current Report on Form 8-K that was not so reported, nor were there any material changes to the procedures by which our security holders may recommend nominees to the General Partner's board of directors.



Item 6. Exhibits

(a) Exhibits

- 3.1(i) Fourth Amended and Restated Articles of Incorporation of the General Partner (filed as Exhibit 3.1 to the General Partner's Current Report on Form 8-K as filed with the SEC on July 30, 2009, and incorporated herein by this reference).
- 3.1(ii) Amendment to the Fourth Amended and Restated Articles of Incorporation of the General Partner (filed as Exhibit 3.1 to the General Partner's Current Report on Form 8-K as filed with the SEC on July 22, 2011, and incorporated herein by this reference).
- 3.1(iii) Second Amendment to the Fourth Amended and Restated Articles of Incorporation of the General Partner (filed as Exhibit 3.1 to the General Partner's Current Report on Form 8-K as filed with the SEC on March 9, 2012, and incorporated herein by this reference).
- 3.1(iv) Third amendment to the Fourth Amended and Restated Articles of Incorporation of the General Partner (filed as Exhibit 3.1 to the combined Current Report on Form 8-K of the General Partner and the Partnership as filed with the SEC on February 26, 2013, and incorporated herein by this reference).
- 3.2 Fourth Amended and Restated Bylaws of the General Partner (filed as Exhibit 3.2 to the General Partner's Current Report on Form 8-K as filed with the SEC on July 30, 2009, and incorporated herein by this reference).
- 3.3 Certificate of Limited Partnership of the Partnership, dated September 17, 1993 (filed as Exhibit 3.1(i) to the Partnership's Annual Report on Form 10-K for the year ended December 31, 2006 as filed with the SEC on March 13, 2007, and incorporated herein by this reference).
- 3.4(i) Fourth Amended and Restated Agreement of Limited Partnership of the Partnership (filed as Exhibit 3.1 to the Partnership's Current Report on Form 8-K as filed with the SEC on November 3, 2009, and incorporated herein by this reference).
- 3.4(ii) Amendment to Fourth Amended and Restated Agreement of Limited Partnership of the Partnership (filed as Exhibit 3.1 to the Partnership's Current Report on Form 8-K as filed with the SEC on July 22, 2011, and incorporated herein by this reference).
- 3.4(iii) Second Amendment to Fourth Amended and Restated Agreement of Limited Partnership of the Partnership (filed as Exhibit 3.1 to the Partnership's Current Report on Form 8-K as filed with the SEC on March 9, 2012 and incorporated herein by this reference).
- 3.4(iv) Third Amendment to Fourth Amended and Restated Agreement of Limited Partnership of the Partnership (filed as Exhibit 3.2 to the combined Current Report on Form 8-K of the General Partner and the Partnership as filed with the SEC on February 26, 2013, and incorporated herein by this reference).
- 10.1 Form of Letter Agreement Regarding Executive Severance, dated July 30, 2013, between the General Partner and Mark A. Denien.#\*
- 11.1 Statement Regarding Computation of Earnings.\*\*\*
- 12.1 Statement of Computation of Ratio of Earnings to Fixed Charges and Ratio of Earnings to Combined Fixed Charges and Preferred Dividends of the General Partner.\*

- 12.2 Statement of Computation of Ratio of Earnings to Fixed Charges and Ratio of Earnings to Combined Fixed Charges and Preferred Distributions of the Partnership.\*
- 31.1 Rule 13a-14(a) Certification of the Chief Executive Officer of the General Partner.\*
- 31.2 Rule 13a-14(a) Certification of the Chief Financial Officer of the General Partner.\*

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- 31.3 Rule 13a-14(a) Certification of the Chief Executive Officer for the Partnership.\*
- 31.4 Rule 13a-14(a) Certification of the Chief Financial Officer for the Partnership.\*
- 32.1 Section 1350 Certification of the Chief Executive Officer of the General Partner.\*\*
- 32.2 Section 1350 Certification of the Chief Financial Officer of the General Partner.\*\*
- 32.3 Section 1350 Certification of the Chief Executive Officer for the Partnership.\*\*
- 32.4 Section 1350 Certification of the Chief Financial Officer for the Partnership.\*\*

101 The following materials from the General Partner's and the Partnership's Quarterly Report on Form 10-Q for the quarter ended September 30, 2013 formatted in XBRL (eXtensible Business Reporting Language): (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Operations and Comprehensive Income, (iii) the Consolidated Statements of Cash Flows, (iv) the Consolidated Statements of Changes in Equity, and (v) the Notes to Consolidated Financial Statements.

# Represents management contract or compensatory plan or arrangement.

\* Filed herewith.

\*\* The certifications attached as Exhibits 32.1, 32.2, 32.3 and 32.4 accompany this Quarterly Report on Form 10-Q and are "furnished" to the Securities and Exchange Commission pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not be deemed "filed" by the General Partner or the Partnership, respectively, for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

\*\*\* Data required by Financial Accounting Standards Board Auditing Standards Codification No. 260 is provided in Note 9 to the Consolidated Financial Statements included in this report.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DUKE REALTY CORPORATION

/s/ Dennis D. Oklak  
Dennis D. Oklak  
Chairman and Chief Executive Officer

/s/ Mark A. Denien  
Mark A. Denien  
Executive Vice President and Chief Financial Officer

DUKE REALTY LIMITED PARTNERSHIP

By: DUKE REALTY CORPORATION, its general partner

/s/ Dennis D. Oklak  
Dennis D. Oklak  
Chairman and Chief Executive Officer of the General Partner

/s/ Mark A. Denien  
Mark A. Denien  
Executive Vice President and Chief Financial Officer of the General Partner

Date: November 1, 2013