

HUNTINGTON BANCSHARES INC/MD

Form 10-Q

July 29, 2016

Table of Contents

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q  
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
QUARTERLY PERIOD ENDED June 30, 2016  
Commission File Number 1-34073  
Huntington Bancshares Incorporated

Maryland 31-0724920  
(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification No.)  
41 South High Street, Columbus, Ohio 43287  
Registrant's telephone number (614) 480-8300

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

There were 799,153,996 shares of Registrant's common stock (\$0.01 par value) outstanding on June 30, 2016

Table of Contents

HUNTINGTON BANCSHARES INCORPORATED  
INDEX

PART I. FINANCIAL INFORMATION

<u>Item 1. Financial Statements (Unaudited)</u>	<u>57</u>
<u>Condensed Consolidated Balance Sheets at June 30, 2016 and December 31, 2015</u>	<u>57</u>
<u>Condensed Consolidated Statements of Income for the three months and six months ended June 30, 2016 and 2015</u>	<u>58</u>
<u>Condensed Consolidated Statements of Comprehensive Income for the three months and six months ended June 30, 2016 and 2015</u>	<u>60</u>
<u>Condensed Consolidated Statements of Changes in Shareholders' Equity for the six months ended June 30, 2016 and 2015</u>	<u>61</u>
<u>Condensed Consolidated Statements of Cash Flows for the six months ended June 30, 2016 and 2015</u>	<u>62</u>
<u>Notes to Unaudited Condensed Consolidated Financial Statements</u>	<u>64</u>
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>6</u>
<u>Executive Overview</u>	<u>7</u>
<u>Discussion of Results of Operations</u>	<u>8</u>
<u>Risk Management and Capital:</u>	<u>24</u>
<u>Credit Risk</u>	<u>24</u>
<u>Market Risk</u>	<u>35</u>
<u>Liquidity Risk</u>	<u>37</u>
<u>Operational Risk</u>	<u>41</u>
<u>Compliance Risk</u>	<u>42</u>
<u>Capital</u>	<u>42</u>
<u>Fair Value</u>	<u>46</u>
<u>Business Segment Discussion</u>	<u>47</u>
<u>Additional Disclosures</u>	<u>53</u>
<u>Item 3. Quantitative and Qualitative Disclosures about Market Risk</u>	<u>127</u>
<u>Item 4. Controls and Procedures</u>	<u>127</u>
<u>PART II. OTHER INFORMATION</u>	
<u>Item 1. Legal Proceedings</u>	<u>128</u>
<u>Item 1A. Risk Factors</u>	<u>128</u>
<u>Item 6. Exhibits</u>	<u>129</u>
<u>Signatures</u>	<u>131</u>

Table of Contents

Glossary of Acronyms and Terms

The following listing provides a comprehensive reference of common acronyms and terms used throughout the document:

ABL	Asset Based Lending
ABS	Asset-Backed Securities
ACL	Allowance for Credit Losses
AFCRE	Automobile Finance and Commercial Real Estate
AFS	Available-for-Sale
ALCO	Asset-Liability Management Committee
ALLL	Allowance for Loan and Lease Losses
ARM	Adjustable Rate Mortgage
ASC	Accounting Standards Codification
ASU	Accounting Standards Update
ATM	Automated Teller Machine
AULC	Allowance for Unfunded Loan Commitments
Basel III	Refers to the final rule issued by the FRB and OCC and published in the Federal Register on October 11, 2013
C&I	Commercial and Industrial
Camco Financial	Camco Financial Corp.
CCAR	Comprehensive Capital Analysis and Review
CDO	Collateralized Debt Obligations
CDs	Certificate of Deposit
CET1	Common equity tier 1 on a transitional Basel III basis
CFPB	Bureau of Consumer Financial Protection
CFTC	Commodity Futures Trading Commission
CMO	Collateralized Mortgage Obligations

CRE	Commercial Real Estate
Dodd-Frank Act	Dodd-Frank Wall Street Reform and Consumer Protection Act
DTA/DTL	Deferred Tax Asset/Deferred Tax Liability
E&P	Exploration and Production
EFT	Electronic Fund Transfer
EPS	Earnings Per Share
EVE	Economic Value of Equity
Fannie Mae	(see FNMA)
FASB	Financial Accounting Standards Board
FDIC	Federal Deposit Insurance Corporation
FDICIA	Federal Deposit Insurance Corporation Improvement Act of 1991
FHA	Federal Housing Administration
FHLB	Federal Home Loan Bank

Table of Contents

FHLMC	Federal Home Loan Mortgage Corporation
FICO	Fair Isaac Corporation
FirstMerit	FirstMerit Corporation
FNMA	Federal National Mortgage Association
FRB	Federal Reserve Bank
Freddie Mac	(see FHLMC)
FTE	Fully-Taxable Equivalent
FTP	Funds Transfer Pricing
GAAP	Generally Accepted Accounting Principles in the United States of America
GNMA	Government National Mortgage Association, or Ginnie Mae
HAA	Huntington Asset Advisors, Inc.
HAMP	Home Affordable Modification Program
HARP	Home Affordable Refinance Program
HASI	Huntington Asset Services, Inc.
HIP	Huntington Investment and Tax Savings Plan
HQLA	High Quality Liquid Asset
HTM	Held-to-Maturity
IRS	Internal Revenue Service
LCR	Liquidity Coverage Ratio
LGD	Loss-Given-Default
LIBOR	London Interbank Offered Rate
LIHTC	Low Income Housing Tax Credit
LTD	Long-Term Debt
LTV	Loan to Value

Macquarie	Macquarie Equipment Finance, Inc. (U.S. operations)
MBS	Mortgage-Backed Securities
MD&A	Management's Discussion and Analysis of Financial Condition and Results of Operations
MSA	Metropolitan Statistical Area
MSR	Mortgage Servicing Rights
NAICS	North American Industry Classification System
NALs	Nonaccrual Loans
NCO	Net Charge-off
NII	Net Interest Income
NIM	Net Interest Margin
NPA	Nonperforming Asset
N.R.	Not relevant. Denominator of calculation is a gain in the current period compared with a loss in the prior period, or vice-versa
OCC	Office of the Comptroller of the Currency
OCI	Other Comprehensive Income (Loss)

Table of Contents

OCR	Optimal Customer Relationship
OLEM	Other Loans Especially Mentioned
OREO	Other Real Estate Owned
OTTI	Other-Than-Temporary Impairment
PD	Probability-Of-Default
Plan	Huntington Bancshares Retirement Plan
Problem Loans	Includes nonaccrual loans and leases (Table 9), troubled debt restructured loans (Table 10), accruing loans and leases past due 90 days or more (aging analysis section of Footnote 4), and Criticized commercial loans (credit quality indicators section of Footnote 4).
RBHPCG	Regional Banking and The Huntington Private Client Group
RCSA	Risk and Control Self-Assessments
REIT	Real Estate Investment Trust
ROC	Risk Oversight Committee
RWA	Risk-Weighted Assets
SAD	Special Assets Division
SBA	Small Business Administration
SEC	Securities and Exchange Commission
SERP	Supplemental Executive Retirement Plan
SRIP	Supplemental Retirement Income Plan
SSFA	Simplified Supervisory Formula Approach
TCE	Tangible Common Equity
TDR	Troubled Debt Restructured Loan
TRUPS	Trust Preferred Securities
U.S. Treasury	U.S. Department of the Treasury
UCS	Uniform Classification System
UDAP	Unfair or Deceptive Acts or Practices

Unified	Unified Financial Securities, Inc.
UPB	Unpaid Principal Balance
USDA	U.S. Department of Agriculture
VIE	Variable Interest Entity
XBRL	eXtensible Business Reporting Language



Table of Contents

PART I. FINANCIAL INFORMATION

When we refer to “we”, “our”, and “us” in this report, we mean Huntington Bancshares Incorporated and our consolidated subsidiaries, unless the context indicates that we refer only to the parent company, Huntington Bancshares Incorporated. When we refer to the “Bank” in this report, we mean our only bank subsidiary, The Huntington National Bank, and its subsidiaries.

Item 2: Management’s Discussion and Analysis of Financial Condition and Results of Operations

INTRODUCTION

We are a multi-state diversified regional bank holding company organized under Maryland law in 1966 and headquartered in Columbus, Ohio. Through the Bank, we have 150 years of servicing the financial needs of our customers. Through our subsidiaries, we provide full-service commercial and consumer banking services, mortgage banking services, automobile financing, equipment leasing, investment management, trust services, brokerage services, insurance service programs, and other financial products and services. Our 772 branches and private client group offices are located in Ohio, Michigan, Pennsylvania, Indiana, West Virginia, and Kentucky. Selected financial services and other activities are also conducted in various other states. International banking services are available through the headquarters office in Columbus, Ohio and a limited purpose office located in the Cayman Islands. Our foreign banking activities, in total or with any individual country, are not significant.

This MD&A provides information we believe necessary for understanding our financial condition, changes in financial condition, results of operations, and cash flows. The MD&A included in our 2015 Form 10-K should be read in conjunction with this MD&A as this discussion provides only material updates to the 2015 Form 10-K. This MD&A should also be read in conjunction with the Unaudited Condensed Consolidated Financial Statements, Notes to Unaudited Condensed Consolidated Financial Statements, and other information contained in this report.

Our discussion is divided into key segments:

**Executive Overview** - Provides a summary of our current financial performance and business overview, including our thoughts on the impact of the economy, legislative and regulatory initiatives, and recent industry developments. This section also provides our outlook regarding our expectations for the next several quarters.

**Discussion of Results of Operations** - Reviews financial performance from a consolidated Company perspective. It also includes a Significant Items section that summarizes key issues helpful for understanding performance trends. Key consolidated average balance sheet and income statement trends are also discussed in this section.

**Risk Management and Capital** - Discusses credit, market, liquidity, operational, and compliance risks, including how these are managed, as well as performance trends. It also includes a discussion of liquidity policies, how we obtain funding, and related performance. In addition, there is a discussion of guarantees and/or commitments made for items such as standby letters of credit and commitments to sell loans, and a discussion that reviews the adequacy of capital, including regulatory capital requirements.

**Business Segment Discussion** - Provides an overview of financial performance for each of our major business segments and provides additional discussion of trends underlying consolidated financial performance.

**Additional Disclosures** - Provides comments on important matters including forward-looking statements, critical accounting policies and use of significant estimates, and recent accounting pronouncements and developments. A reading of each section is important to understand fully the nature of our financial performance and prospects.

Table of Contents

## EXECUTIVE OVERVIEW

## Summary of 2016 Second Quarter Results Compared to 2015 Second Quarter

For the quarter, we reported net income of \$175 million, or \$0.19 per common share, compared with \$196 million, or \$0.23 per common share, in the year-ago quarter (see Table 1).

Fully-taxable equivalent net interest income was \$516 million, up \$17 million, or 3%. The results reflected the benefit from a \$5.3 billion, or 8%, increase in average earning assets, partially offset by a 14 basis point reduction in the net interest margin to 3.06%. Average earning asset growth included a \$4.0 billion, or 8%, increase in average loans and leases and a \$2.0 billion, or 15%, increase in average securities. The net interest margin contraction reflected a 14 basis point increase in funding costs, primarily associated with the issuance of debt over the past five quarters and a 4 basis point decrease in earning asset yields, partially offset by a 4 basis point increase in the benefit from the amount of noninterest-bearing funds. Core deposit yields were unchanged.

The provision for credit losses was \$25 million, up \$4 million, or 20%. NALs increased \$96 million, or 26%, from the year-ago quarter to \$461 million, or 0.88% of total loans and leases. The year-over-year increase was exclusively centered in the Commercial portfolio and was primarily associated with a small number of energy sector loan relationships which were added to NALs during the 2016 first quarter. While the energy sector was a primary driver of the NAL activity over the last two quarters, the oil and gas exploration and production portfolio represented less than 1% of total loans outstanding at quarter end. NCOs decreased \$9 million, or 34%, to \$17 million. NCOs represented an annualized 0.13% of average loans and leases in the current quarter, down from 0.21% in the year-ago quarter. We continue to be pleased with the net charge-off performance across the entire portfolio. Commercial charge-offs were positively impacted by continued recoveries in the CRE portfolio and broader continued successful workout strategies, while consumer charge-offs declined substantially from the prior quarter and remain within our expected range. Overall consumer credit metrics, led by the residential mortgage and home equity portfolios, continue to show an improving trend, while the commercial portfolios continue to experience some quarter-to-quarter volatility based on the absolute low level of problem loans.

Noninterest income was \$271 million, down \$11 million, or 4%. This reflected a \$7 million, or 18%, decrease in mortgage banking income, primarily as a result of an \$8 million impact from net MSR activity. In addition, trust services decreased \$4 million, or 15%, reflecting the sale of HAA, HASI, and Unified, and transition of the money market assets of the Huntington Funds to a third party at the end of the 2015 fourth quarter. Also, gain on sale of loans decreased \$3 million, or 26%, primarily as a result of the \$5 million gain from the automobile loan securitization in the year-ago quarter. These decreases were partially offset by a \$5 million, or 8%, increase in service charges on deposit accounts, reflecting the benefit of continued new customer acquisition including a 4% increase in consumer checking households and a 3% increase in commercial checking relationships. In addition, cards and payment processing income increased \$3 million, or 9%, due to higher card related income and underlying customer growth. Noninterest expense was \$524 million, up \$32 million, or 6%. Personnel costs increased \$17 million, or 6%, reflecting a \$10 million increase in salaries and a \$7 million increase in benefits expense. These increases are primarily the result of annual compensation increases coupled with a 1% increase in the number of average full-time equivalent employees, largely related to the build-out of the in-store strategy, as well as higher healthcare expenses. Personnel costs in the 2016 second quarter included \$5 million of Significant Items, primarily comprised of personnel expense related to technology development for systems conversions and fully-dedicated personnel for merger and integration efforts. In addition, professional services increased \$9 million, or 71%, primarily reflecting \$11 million of legal and consulting expense related to the pending FirstMerit acquisition. Also, other expense increased \$6 million, or 14%, primarily impacted by litigation reserve adjustments and included \$2 million of Significant Items related to the pending FirstMerit acquisition. Further, outside data processing and other services increased \$5 million, or 8%, primarily related to ongoing technology investments and included \$3 million of Significant Items related to the pending FirstMerit acquisition. These increases were partially offset by a \$6 million, or 64%, decrease in amortization of intangibles reflecting the full amortization of the core deposit intangible at the end of the 2015 second quarter from the Sky Financial acquisition.

The tangible common equity to tangible assets ratio was 7.96%, up 4 basis points. The CET1 risk-based capital ratio was 9.80% at June 30, 2016, up from 9.65% a year ago. The regulatory tier 1 risk-based capital ratio was 11.37%

compared to 10.41% at June 30, 2015. All capital ratios were impacted by the repurchase of 9.3 million common shares during the 2015 third and fourth quarters. As previously announced, we decided to forgo the remaining \$166 million of share repurchase capacity under our 2015 CCAR capital plan in order to build capital ratios in preparation for the pending FirstMerit acquisition. As a result, we did not repurchase any common shares during the 2016 first or second quarters. In addition, our 2016 CCAR capital plan did not include any proposed share repurchases over the next four quarters. The regulatory Tier 1 risk-based and total risk-based capital ratios benefited from the issuance of \$400 million and \$200 million of class D preferred equity during the 2016 first and second quarters, respectively.

## Table of Contents

### Business Overview

#### General

Our general business objectives are: (1) grow net interest income and fee income, (2) deliver positive operating leverage, (3) increase primary relationships across all business segments, (4) continue to strengthen risk management and (5) maintain capital and liquidity positions consistent with our risk appetite.

We continued to deliver solid 2016 performance during the second quarter, in line with our expectations. The quarter demonstrated encouraging growth in business lending and ongoing strong performance in auto loans and residential mortgage. We have continued executing our strategy to balance growth with disciplined risk management.

Progress toward the proposed acquisition of FirstMerit continued to move forward in the second quarter, with very high approval rates obtained from both sets of shareholders, the completion of senior leadership selection for the combined company, and our announcement of the combined company's five-year community development plan. The integration planning continues to proceed as expected. Our recently announced divestiture of 13 Ohio branches primarily in the Canton and Ashtabula markets to First Commonwealth Bank is another important milestone. On July 29, 2016, we received regulatory approval from the Board of Governors of the Federal Reserve System. We continue to expect that the transaction will be completed in the 2016 third quarter, subject to the satisfaction of customary closing conditions, including OCC approval of the bank merger.

The successful completion of the annual regulatory capital review and the Federal Reserve's non-objection to our planned capital actions, including the proposed increase in the quarterly dividend beginning in the 2016 fourth quarter, validate our consistent performance.

#### Economy

We continue to expect growth in our regional economy, but recognize the escalation of market volatility year-to-date and its contribution to dampening global outlook. While still presenting a challenging operating environment for us, ongoing flat interest rates should benefit our consumer and business customers. Many of the large MSAs in our footprint were near 15-year lows for unemployment rates at the end of May 2016. Within the current environment, we continue to execute our core strategy in line with our established plans, while simultaneously making substantial progress with our acquisition of FirstMerit.

#### Expectations – 2016

Excluding Significant Items, net MSR activity, and the incremental impact of the pending FirstMerit acquisition, our goals for full-year 2016 performance remain consistent with our long-term financial goals of 4-6% revenue growth and annual positive operating leverage. Overall, asset quality metrics are expected to remain near current levels. Moderate quarterly volatility also is expected, given the quickly evolving macroeconomic conditions, commodities and currency market volatility, and current low level of problem assets and credit costs. We anticipate NCOs will remain below our long-term normalized range of 35 to 55 basis points.

### DISCUSSION OF RESULTS OF OPERATIONS

This section provides a review of financial performance from a consolidated perspective. It also includes a "Significant Items" section that summarizes key issues important for a complete understanding of performance trends. Key Unaudited Condensed Consolidated Balance Sheet and Unaudited Condensed Statement of Income trends are discussed. All earnings per share data are reported on a diluted basis. For additional insight on financial performance, please read this section in conjunction with the "Business Segment Discussion."

Table of Contents

Table 1 - Selected Quarterly Income Statement Data (1)  
(dollar amounts in thousands, except per share amounts)

	Three months ended					
	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015	
Interest income	\$565,658	\$557,251	\$544,153	\$538,477	\$529,795	
Interest expense	59,777	54,185	47,242	43,022	39,109	
Net interest income	505,881	503,066	496,911	495,455	490,686	
Provision for credit losses	24,509	27,582	36,468	22,476	20,419	
Net interest income after provision for credit losses	481,372	475,484	460,443	472,979	470,267	
Service charges on deposit accounts	75,613	70,262	72,854	75,157	70,118	
Cards and payment processing income	39,184	36,447	37,594	36,664	35,886	
Mortgage banking income	31,591	18,543	31,418	18,956	38,518	
Trust services	22,497	22,838	25,272	24,972	26,550	
Insurance income	15,947	16,225	15,528	16,204	17,637	
Brokerage income	14,599	15,502	14,462	15,059	15,184	
Capital markets fees	13,037	13,010	13,778	12,741	13,192	
Bank owned life insurance income	12,536	13,513	13,441	12,719	13,215	
Gain on sale of loans	9,265	5,395	10,122	5,873	12,453	
Securities gains (losses)	656	—	474	188	82	
Other income	36,187	30,132	37,272	34,586	38,938	
Total noninterest income	271,112	241,867	272,215	253,119	281,773	
Personnel costs	298,949	285,397	288,861	286,270	282,135	
Outside data processing and other services	63,037	61,878	63,775	58,535	58,508	
Equipment	31,805	32,576	31,711	31,303	31,694	
Net occupancy	30,704	31,476	32,939	29,061	28,861	
Marketing	14,773	12,268	12,035	12,179	15,024	
Professional services	21,488	13,538	13,010	11,961	12,593	
Deposit and other insurance expense	12,187	11,208	11,105	11,550	11,787	
Amortization of intangibles	3,600	3,712	3,788	3,913	9,960	
Other expense	47,118	39,027	41,542	81,736	41,215	
Total noninterest expense	523,661	491,080	498,766	526,508	491,777	
Income before income taxes	228,823	226,271	233,892	199,590	260,263	
Provision for income taxes	54,283	54,957	55,583	47,002	64,057	
Net income	174,540	171,314	178,309	152,588	196,206	
Dividends on preferred shares	19,874	7,998	7,972	7,968	7,968	
Net income applicable to common shares	\$154,666	\$163,316	\$170,337	\$144,620	\$188,238	
Average common shares—basic	798,167	795,755	796,095	800,883	806,891	
Average common shares—diluted	810,371	808,349	810,143	814,326	820,238	
Net income per common share—basic	\$0.19	\$0.21	\$0.21	\$0.18	\$0.23	
Net income per common share—diluted	0.19	0.20	0.21	0.18	0.23	
Cash dividends declared per common share	0.07	0.07	0.07	0.06	0.06	
Return on average total assets	0.96	% 0.96	% 1.00	% 0.87	% 1.16	%
Return on average common shareholders' equity	9.6	10.4	10.8	9.3	12.3	
Return on average tangible common shareholders' equity (2)	11.0	11.9	12.4	10.7	14.4	
Net interest margin (3)	3.06	3.11	3.09	3.16	3.20	

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Efficiency ratio (4)	66.1	64.6	63.7	69.1	61.7
Effective tax rate	23.7	24.3	23.8	23.5	24.6
Revenue—FTE					
Net interest income	\$505,881	\$503,066	\$496,911	\$495,455	\$490,686
FTE adjustment	10,091	9,159	8,425	8,168	7,962

9

---

Table of Contents

Net interest income (3)	515,972	512,225	505,336	503,623	498,648
Noninterest income	271,112	241,867	272,215	253,119	281,773
Total revenue (3)	\$787,084	\$754,092	\$777,551	\$756,742	\$780,421

(1) Comparisons for presented periods are impacted by a number of factors. Refer to the “Significant Items” for additional discussion regarding these key factors.

(2) Net income excluding expense for amortization of intangibles for the period divided by average tangible common shareholders’ equity. Average tangible common shareholders’ equity equals average total common shareholders’ equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.

(3) On a fully-taxable equivalent (FTE) basis assuming a 35% tax rate.

(4) Noninterest expense less amortization of intangibles and goodwill impairment divided by the sum of FTE net interest income and noninterest income excluding securities gains.

Table of ContentsTable 2 - Selected Year to Date Income Statement Data (1)  
(dollar amounts in thousands, except per share amounts)

	Six months ended June 30,		Change	
	2016	2015	Amount	Percent
Interest income	\$1,122,909	\$1,031,891	\$91,018	9 %
Interest expense	113,962	73,520	40,442	55
Net interest income	1,008,947	958,371	50,576	5
Provision for credit losses	52,091	41,010	11,081	27
Net interest income after provision for credit losses	956,856	917,361	39,495	4
Service charges on deposit accounts	145,875	132,338	13,537	10
Cards and payment processing income	75,631	68,457	7,174	10
Mortgage banking income	50,134	61,479	(11,345)	(18)
Trust services	45,335	55,589	(10,254)	(18)
Insurance income	32,172	33,532	(1,360)	(4)
Brokerage income	30,101	30,684	(583)	(2)
Capital markets fees	26,047	27,097	(1,050)	(4)
Bank owned life insurance income	26,049	26,240	(191)	(1)
Gain on sale of loans	14,660	17,042	(2,382)	(14)
Securities gains (losses)	656	82	574	700
Other income	66,319	60,856	5,463	9
Total noninterest income	512,979	513,396	(417)	—
Personnel costs	584,346	547,051	37,295	7
Outside data processing and other services	124,915	109,043	15,872	15
Equipment	64,381	61,943	2,438	4
Net occupancy	62,180	59,881	2,299	4
Marketing	27,041	27,999	(958)	(3)
Professional services	35,026	25,320	9,706	38
Deposit and other insurance expense	23,395	21,954	1,441	7
Amortization of intangibles	7,312	20,166	(12,854)	(64)
Other expense	86,145	77,277	8,868	11
Total noninterest expense	1,014,741	950,634	64,107	7
Income before income taxes	455,094	480,123	(25,029)	(5)
Provision for income taxes	109,240	118,063	(8,823)	(7)
Net income	345,854	362,060	(16,206)	(4)
Dividends declared on preferred shares	27,872	15,933	11,939	75
Net income applicable to common shares	\$317,982	\$346,127	\$(28,145)	(8)%
Average common shares—basic	796,961	808,335	(11,374)	(1)%
Average common shares—diluted	809,360	822,023	(12,663)	(2)
Net income per common share—basic	\$0.40	\$0.43	\$(0.03)	(7)
Net income per common share—diluted	0.39	0.42	(0.03)	(7)
Cash dividends declared per common share	0.14	0.12	0.02	17
Revenue—FTE				
Net interest income	\$1,008,947	\$958,371	\$50,576	5 %
FTE adjustment	19,250	15,522	3,728	24
Net interest income (2)	1,028,197	973,893	54,304	6
Noninterest income	512,979	513,396	(417)	—
Total revenue (2)	\$1,541,176	\$1,487,289	\$53,887	4 %



- (1) Comparisons for presented periods are impacted by a number of factors. Refer to the “Significant Items” for additional discussion regarding these key factors.
- (2) On a fully taxable equivalent (FTE) basis assuming a 35% tax rate.

Table of Contents

## Significant Items

This section provides a review of financial performance from a consolidated perspective. It also includes a “Significant Items” section (See Non-GAAP Financial Measures) that summarizes key issues important for a complete understanding of performance trends. Key consolidated balance sheet and income statement trends are discussed. All earnings per share data are reported on a diluted basis. For additional insight on financial performance, please read this section in conjunction with the “Business Segment Discussion.”

## Significant Items Influencing Financial Performance Comparisons

Earnings comparisons were impacted by the Significant Items summarized below:

1. Mergers and Acquisitions. Significant events relating to mergers and acquisitions, and the impacts of those events on our reported results, were as follows:

During the 2016 second quarter, \$21 million of noninterest expense was recorded related to the pending acquisition of FirstMerit. This resulted in a negative impact of \$0.02 per common share.

During the 2016 first quarter, \$6 million of noninterest expense was recorded related to the pending acquisition of FirstMerit. This resulted in a negative impact of \$0.01 per common share.

The following table reflects the earnings impact of the above-mentioned Significant Items for periods affected by this Results of Operations discussion:

Table 3 - Significant Items Influencing Earnings Performance Comparison

(dollar amounts in thousands, except per share amounts)

	Three Months Ended					
	June 30, 2016		March 31, 2016		June 30, 2015 (4)	
	After-tax	EPS (2)(3)	After-tax	EPS (2)(3)	After-tax	EPS (2)(3)
Net income	\$174,540		\$171,314		\$196,206	
Earnings per share, after-tax		\$ 0.19		\$ 0.20		\$ 0.23
Significant Items—favorable (unfavorable) impact:	Earnings (1)EPS (2)(3)		Earnings (1)EPS (2)(3)		Earnings (1)EPS (2)(3)	
Mergers and acquisitions, net	\$(20,789)	\$(0.02)	\$(6,406)	\$(0.01)	\$—	\$—

(1) Pretax unless otherwise noted.

(2) Based on average outstanding diluted common shares.

(3) After-tax.

The 2015 second quarter included \$2 million of merger-related expense that was not considered a Significant Item (4) for the second quarter of 2015, but merger-related expense was determined to be a Significant Item for the 2015 full year.

	Six Months Ended			
	June 30, 2016		June 30, 2015 (4)	
	After-tax	EPS (2)(3)	After-tax	EPS (2)(3)
Net income	\$345,854		\$362,060	
Earnings per share, after-tax		\$ 0.39		\$ 0.42
Significant Items—favorable (unfavorable) impact:	Earnings (1)EPS (2)(3)		Earnings (1)EPS (2)(3)	
Mergers and acquisitions, net	\$(27,195)	\$(0.03)	\$—	\$—

(1) Pretax unless otherwise noted.

(2) Based on average outstanding diluted common shares.

(3) After-tax.

The 2015 first and second quarter included \$3 million and \$2 million, respectively of merger-related expense that (4) was not considered a Significant Item for the first six-month period of 2015, but merger-related expense was determined to be a Significant Item for the 2015 full year.

Net Interest Income / Average Balance Sheet

The following tables detail the change in our average balance sheet and the net interest margin:

12

---

Table of ContentsTable 4 - Consolidated Average Balance Sheet and Net Interest Margin Analysis (3)  
(dollar amounts in millions)

	Average Balances Three Months Ended				June 30, 2015	Change 2Q16 vs. 2Q15	
	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015		Amount	Percent
<b>Assets:</b>							
Interest-bearing deposits in banks	\$99	\$98	\$89	\$89	\$89	\$10	11 %
Loans held for sale	571	433	502	464	1,272	(701 )	(55 )
<b>Securities:</b>							
<b>Available-for-sale and other securities:</b>							
Taxable	6,904	6,633	8,099	8,310	7,916	(1,012 )	(13 )
Tax-exempt	2,510	2,358	2,257	2,136	2,028	482	24
Total available-for-sale and other securities	9,414	8,991	10,356	10,446	9,944	(530 )	(5 )
Trading account securities	41	40	39	52	41	—	—
Held-to-maturity securities—taxable	5,806	6,054	4,148	3,226	3,324	2,482	75
Total securities	15,261	15,085	14,543	13,724	13,309	1,952	15
<b>Loans and leases: (2)</b>							
<b>Commercial:</b>							
Commercial and industrial	21,344	20,649	20,186	19,802	19,819	1,525	8
<b>Commercial real estate:</b>							
Construction	881	923	1,108	1,101	970	(89 )	(9 )
Commercial	4,345	4,283	4,158	4,193	4,214	131	3
Commercial real estate	5,226	5,206	5,266	5,294	5,184	42	1
Total commercial	26,570	25,855	25,452	25,096	25,003	1,567	6
<b>Consumer:</b>							
Automobile	10,146	9,730	9,286	8,879	8,083	2,063	26
Home equity	8,416	8,441	8,463	8,526	8,503	(87 )	(1 )
Residential mortgage	6,187	6,018	6,079	6,048	5,859	328	6
Other consumer	613	574	547	497	451	162	36
Total consumer	25,362	24,763	24,375	23,950	22,896	2,466	11
Total loans and leases	51,932	50,618	49,827	49,046	47,899	4,033	8
Allowance for loan and lease losses	(616 )	(604 )	(595 )	(609 )	(608 )	(8 )	1
Net loans and leases	51,316	50,014	49,232	48,437	47,291	4,025	9
Total earning assets	67,863	66,234	64,961	63,323	62,569	5,294	8
Cash and due from banks	1,001	1,013	1,468	1,555	926	75	8
Intangible assets	726	730	734	739	745	(19 )	(3 )
All other assets	4,149	4,223	4,233	4,273	4,233	(84 )	(2 )
Total assets	\$73,123	\$71,596	\$70,801	\$69,281	\$67,865	\$5,258	8 %
<b>Liabilities and Shareholders' Equity:</b>							
<b>Deposits:</b>							
Demand deposits—noninterest-bearing	\$16,507	\$16,334	\$17,174	\$17,017	\$15,893	\$614	4 %
Demand deposits—interest-bearing	8,445	7,776	6,923	6,604	6,584	1,861	28
Total demand deposits	24,952	24,110	24,097	23,621	22,477	2,475	11
Money market deposits	19,534	19,682	19,843	19,512	18,803	731	4
Savings and other domestic deposits	5,402	5,306	5,215	5,224	5,273	129	2
Core certificates of deposit	2,007	2,265	2,430	2,534	2,639	(632 )	(24 )

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Total core deposits	51,895	51,363	51,585	50,891	49,192	2,703	5
Other domestic time deposits of \$250,000 or more	402	455	426	217	184	218	118
Brokered deposits and negotiable CDs	2,909	2,897	2,929	2,779	2,701	208	8
Deposits in foreign offices	208	264	398	492	562	(354 )	(63 )

13

---

Table of Contents

Total deposits	55,414	54,979	55,338	54,379	52,639	2,775	5
Short-term borrowings	1,032	1,145	524	844	2,153	(1,121)	(52)
Long-term debt	7,899	7,202	6,788	6,043	5,121	2,778	54
Total interest-bearing liabilities	47,838	46,992	45,476	44,249	44,020	3,818	9
All other liabilities	1,416	1,515	1,515	1,442	1,435	(19)	(1)
Shareholders' equity	7,362	6,755	6,636	6,573	6,517	845	13
Total liabilities and shareholders' equity	\$73,123	\$71,596	\$70,801	\$69,281	\$67,865	\$5,258	8 %

Table of Contents

Table 4 - Consolidated Average Balance Sheet and Net Interest Margin Analysis (Continued) (3)

	Average Yield Rates (2)				
	Three Months Ended				
	June	March	December	September	June
	30,	31,	31,	30,	30,
	2016	2016	2015	2015	2015
Fully-taxable equivalent basis (1)					
Assets:					
Interest-bearing deposits in banks	0.25 %	0.21 %	0.08 %	0.06 %	0.08 %
Loans held for sale	3.89	3.99	4.24	3.81	3.32
Securities:					
Available-for-sale and other securities:					
Taxable	2.37	2.39	2.50	2.51	2.60
Tax-exempt	3.38	3.40	3.15	3.12	3.13
Total available-for-sale and other securities	2.64	2.65	2.64	2.63	2.71
Trading account securities	0.98	0.50	1.09	0.97	1.00
Held-to-maturity securities—taxable	2.44	2.43	2.45	2.46	2.50
Total securities	2.56	2.56	2.58	2.59	2.65
Loans and leases: (3)					
Commercial:					
Commercial and industrial	3.49	3.52	3.47	3.58	3.61
Commercial real estate:					
Construction	3.70	3.51	3.45	3.52	3.60
Commercial	3.35	3.59	3.31	3.43	3.41
Commercial real estate	3.41	3.57	3.34	3.45	3.45
Total commercial	3.47	3.53	3.45	3.55	3.58
Consumer:					
Automobile	3.15	3.17	3.22	3.23	3.20
Home equity	4.17	4.20	4.01	4.01	3.97
Residential mortgage	3.65	3.69	3.67	3.71	3.72
Other consumer	10.28	10.02	9.17	8.88	8.45
Total consumer	3.79	3.81	3.74	3.75	3.73
Total loans and leases	3.63	3.67	3.59	3.65	3.65
Total earning assets	3.41	3.44	3.37	3.42	3.45
Liabilities:					
Deposits:					
Demand deposits—noninterest-bearing	—	—	—	—	—
Demand deposits—interest-bearing	0.09	0.09	0.08	0.07	0.06
Total demand deposits	0.03	0.03	0.02	0.02	0.02
Money market deposits	0.24	0.24	0.23	0.23	0.22
Savings and other domestic deposits	0.11	0.13	0.14	0.14	0.14
Core certificates of deposit	0.79	0.82	0.83	0.80	0.78
Total core deposits	0.22	0.23	0.23	0.23	0.22
Other domestic time deposits of \$250,000 or more	0.40	0.41	0.40	0.43	0.44
Brokered deposits and negotiable CDs	0.40	0.38	0.19	0.17	0.17
Deposits in foreign offices	0.13	0.13	0.13	0.13	0.13
Total deposits	0.23	0.24	0.23	0.22	0.22
Short-term borrowings	0.36	0.32	0.09	0.09	0.14
Long-term debt	1.85	1.68	1.49	1.45	1.45

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Total interest-bearing liabilities	0.50	0.46	0.41	0.39	0.36
Net interest rate spread	2.91	2.98	2.96	3.03	3.09
Impact of noninterest-bearing funds on margin	0.15	0.13	0.13	0.13	0.11
Net interest margin	3.06	% 3.11	% 3.09	% 3.16	% 3.20%

(1) FTE yields are calculated assuming a 35% tax rate.

(2) Loan, lease, and deposit average rates include impact of applicable derivatives, non-deferrable fees, and amortized fees.



Table of Contents

(3) For purposes of this analysis, NALs are reflected in the average balances of loans.

2016 Second Quarter versus 2015 Second Quarter

FTE net interest income for the 2016 second quarter increased \$17 million, or 3%, from the 2015 second quarter. This reflected the benefit from the \$5.3 billion, or 8%, increase in average earning assets partially offset by a 14 basis point reduction in the FTE net interest margin to 3.06%. Average earning asset growth included a \$4.0 billion, or 8%, increase in average loans and leases and a \$2.0 billion, or 15%, increase in average securities. The NIM contraction reflected a 14 basis point increase in funding costs, primarily associated with the issuance of debt over the past five quarters and a 4 basis point decrease in earning asset yields, partially offset by a 4 basis point increase in the benefit from noninterest-bearing funds. Core deposit yields were unchanged.

Average earning assets for the 2016 second quarter increased \$5.3 billion, or 8%, from the year-ago quarter. The increase was driven by:

- \$2.1 billion, or 26%, increase in average automobile loans. The 2016 second quarter represented the tenth consecutive quarter of greater than \$1.0 billion in automobile loan originations, while maintaining our underwriting consistency and discipline.
- \$2.0 billion, or 15%, increase in average securities, primarily reflecting the reinvestment of cash flows and additional investment in Liquidity Coverage Ratio (LCR) Level 1 qualifying securities and a \$0.6 billion increase in direct purchase municipal instruments in our Commercial Banking segment.
- \$1.5 billion, or 8%, increase in average C&I loans and leases, reflecting growth in equipment finance leases, automobile dealer floorplan lending, and corporate banking.
- \$0.3 billion, or 6%, increase in average residential mortgage loans, reflecting increased demand for mortgage loans across our portfolio.

Partially offset by:

• \$0.7 billion, or 55%, decrease in average loans held-for-sale, primarily related to automobile loans that were securitized and sold late in the year-ago quarter.

Average total deposits for the 2016 second quarter increased \$2.8 billion, or 5%, from the year-ago quarter, including a \$2.7 billion, or 5%, increase in average total core deposits. Average total interest-bearing liabilities increased \$3.8 billion, or 9%, from the year-ago quarter. Year-over-year changes in total liabilities reflected:

• \$2.5 billion, or 11%, increase in average demand deposits, including a \$1.9 billion, or 28%, increase in average interest-bearing demand deposits and a \$0.6 billion, or 4%, increase in average noninterest-bearing demand deposits.

The increase in average total demand deposits was comprised of a \$1.6 billion, or 12%, increase in average commercial demand deposits and a \$0.8 billion, or 10%, increase in average consumer demand deposits.

• \$1.7 billion, or 23%, increase in average total debt, reflecting the issuance of \$3.1 billion of senior debt over the past five quarters, partially offset by a \$1.1 billion, or 52%, decrease in average short-term borrowings.

• \$0.7 billion, or 4%, increase in average money market deposits, reflecting improvements in cross-sell and targeted marketing.

Partially offset by:

• \$0.6 billion, or 24%, decrease in average core certificates of deposit due to the continued strategic focus on changing the funding sources to low- and no-cost demand, savings, and money market deposits.

• \$0.4 billion, or 63%, decrease in deposits in foreign offices, reflecting targeted sales efforts to move existing sweep account deposit relationships into more efficient domestic, interest-bearing demand deposits.

2016 Second Quarter versus 2016 First Quarter

Compared to the 2016 first quarter, FTE net interest income increased \$4 million, or 1%. Average earning assets increased \$1.6 billion, or 2%, sequentially, and the NIM decreased 5 basis points. The decrease in the NIM reflected a 3 basis point decrease in earning asset yields, partially reflecting the approximately 2 basis point benefit from recoveries of previously charged-off CRE loans in the 2016 first quarter, and a 4 basis point increase in the cost of interest-bearing liabilities as a result of senior debt financing, partially offset by a 2 basis point increase in the benefit

from noninterest-bearing funds.

16

---

Table of Contents

Compared to the 2016 first quarter, average earning assets increased \$1.6 billion, or 2%. This increase reflected a \$1.3 billion increase in average loans and leases, primarily comprised of a \$0.7 billion in average C&I loans and a \$0.4 billion increase in average automobile loans, and a \$0.2 billion increase in average securities.

Compared to the 2016 first quarter, average total core deposits increased \$0.5 billion, or 1%, primarily reflecting a \$0.7 billion, or 9%, increase in average interest-bearing demand deposits. Average total debt increased \$0.6 billion, or 7%, reflecting the \$1.0 billion senior debt issuance late in the 2016 first quarter, as well as fluctuations in short-term borrowings as part of normal balance sheet management.

Table 5 - Consolidated YTD Average Balance Sheets and Net Interest Margin Analysis  
(dollar amounts in millions)

	YTD Average Balances			YTD Average Rates (2)		
	Six months ended June 30,		Change	Six months ended June 30,		
Fully-taxable equivalent basis (1)	2016	2015	Amount	Percent	2016	2015
<b>Assets:</b>						
Interest-bearing deposits in banks	\$98	\$91	\$7	8 %	0.23 %	0.13 %
Loans held for sale	502	829	(327)	(39 %)	3.93	3.39
<b>Securities:</b>						
<b>Available-for-sale and other securities:</b>						
Taxable	6,768	7,791	(1,023)	(13 %)	2.38	2.55
Tax-exempt	2,434	1,952	482	25 %	3.39	3.09
Total available-for-sale and other securities	9,202	9,743	(541)	(6 %)	2.65	2.66
Trading account securities	40	47	(7)	(15 %)	0.75	1.10
Held-to-maturity securities—taxable	5,930	3,335	2,595	78 %	2.44	2.48
Total securities	15,172	13,125	2,047	16 %	2.56	2.61
<b>Loans and leases: (3)</b>						
<b>Commercial:</b>						
Commercial and industrial	20,996	19,469	1,527	8 %	3.51	3.47
<b>Commercial real estate:</b>						
Construction	902	929	(27)	(3 %)	3.60	3.70
Commercial	4,314	4,244	70	2 %	3.47	3.49
Commercial real estate	5,216	5,173	43	1 %	3.49	3.53
Total commercial	26,212	24,642	1,570	6 %	3.50	3.48
<b>Consumer:</b>						
Automobile	9,938	8,431	1,507	18 %	3.16	3.22
Home equity	8,429	8,494	(65)	(1 %)	4.18	4.00
Residential mortgage	6,102	5,835	267	5 %	3.67	3.73
Other consumer	594	438	156	36 %	10.16	8.33
Total consumer	25,063	23,198	1,865	8 %	3.80	3.73
Total loans and leases	51,275	47,840	3,435	7 %	3.65	3.61
Allowance for loan and lease losses	(610)	(610)	—	— %	—	—
Net loans and leases	50,665	47,230	3,435	7 %	—	—
Total earning assets	67,047	61,885	5,162	8 %	3.43 %	3.41 %
Cash and due from banks	1,007	930	77	8 %	—	—
Intangible assets	728	670	58	9 %	—	—
All other assets	4,187	4,180	7	— %	—	—



Table of Contents

Total assets	\$72,359	\$67,055	\$5,304	8	%				
Liabilities and Shareholders' Equity:									
Deposits:									
Demand deposits—noninterest-bearing	\$16,421	\$15,575	\$846	5	%	—	%	—	%
Demand deposits—interest-bearing	8,111	6,380	1,731	27		0.09		0.05	
Total demand deposits	24,532	21,955	2,577	12		0.03		0.02	
Money market deposits	19,608	19,084	524	3		0.24		0.22	
Savings and other domestic deposits	5,354	5,220	134	3		0.12		0.14	
Core certificates of deposit	2,136	2,726	(590)	(22)		0.81		0.77	
Total core deposits	51,630	48,985	2,645	5		0.22		0.22	
Other domestic time deposits of \$250,000 or more	429	190	239	126		0.40		0.43	
Brokered deposits and negotiable CDs	2,903	2,651	252	10		0.39		0.17	
Deposits in foreign offices	236	559	(323)	(58)		0.13		0.13	
Total deposits	55,198	52,385	2,813	5		0.24		0.22	
Short-term borrowings	1,089	2,018	(929)	(46)		0.33		0.13	
Long-term debt	7,549	4,744	2,805	59		1.77		1.38	
Total interest-bearing liabilities	47,415	43,572	3,843	9		0.48		0.34	
All other liabilities	1,465	1,441	24	2					
Shareholders' equity	7,058	6,467	591	9					
Total liabilities and shareholders' equity	\$72,359	\$67,055	\$5,304	8	%				
Net interest rate spread						2.94		3.07	
Impact of noninterest-bearing funds on margin						0.14		0.10	
Net interest margin						3.08%		3.17%	

(1) FTE yields are calculated assuming a 35% tax rate.

(2) Loan, lease, and deposit average rates include the impact of applicable derivatives, non-deferrable fees, and amortized deferred fees.

(3) For purposes of this analysis, nonaccrual loans are reflected in the average balances of loans.

## 2016 First Six months versus 2015 First Six months

FTE net interest income for the first six-month period of 2016 increased \$54 million, or 6%, reflecting the benefit of a \$5.2 billion, or 8%, increase in average total earning assets. The fully-taxable equivalent net interest margin decreased to 3.08% from 3.17%. The increase in average earning assets reflected:

\$2.0 billion, or 16%, increase in average securities, primarily reflecting the reinvestment of cash flows and additional investment in Liquidity Coverage Ratio (LCR) Level 1 qualifying securities and an increase in direct purchase municipal instruments in our Commercial Banking segment.

\$1.5 billion, or 8%, increase in average C&I loans and leases, reflecting growth in equipment finance leases, automobile dealer floorplan lending, and corporate banking.

\$1.5 billion, or 18%, increase in average automobile loans. The 2016 second quarter represented the tenth consecutive quarter of greater than \$1.0 billion in automobile loan originations, while maintaining our underwriting consistency and discipline.

Table of Contents

## Provision for Credit Losses

(This section should be read in conjunction with the Credit Risk section.)

The provision for credit losses is the expense necessary to maintain the ALLL and the AULC at levels appropriate to absorb our estimate of credit losses in the loan and lease portfolio and the portfolio of unfunded loan commitments and letters-of-credit.

The provision for credit losses for the 2016 second quarter was \$25 million compared with \$28 million for the 2016 first quarter and \$20 million for the 2015 second quarter. The provision for credit losses for the 2016 second quarter increased \$4 million, or 20%, compared to year-ago period. On a year-to-date basis, provision for credit losses for the first six-month period of 2016 was \$52 million, an increase of \$11 million, or 27%, compared to year-ago period (See Credit Quality discussion). Given the low level of the provision for credit losses and the uneven nature of commercial charge-offs and recoveries, some degree of volatility on a quarter-to-quarter basis is expected.

## Noninterest Income

The following table reflects noninterest income for each of the past five quarters:

Table 6 - Noninterest Income

(dollar amounts in thousands)

	Three Months Ended				2Q16 vs 2Q15		2Q16 vs 1Q16		
	June 30,	March 31,	December 31,	September 30,	June 30,	Change	Change		
	2016	2016	2015	2015	2015	Amount	Percent	Amount	Percent
Service charges on deposit accounts	\$75,613	\$70,262	\$72,854	\$75,157	\$70,118	\$5,495	8 %	\$5,351	8 %
Cards and payment processing income	39,184	36,447	37,594	36,664	35,886	3,298	9	2,737	8
Mortgage banking income	31,591	18,543	31,418	18,956	38,518	(6,927)	(18)	13,048	70
Trust services	22,497	22,838	25,272	24,972	26,550	(4,053)	(15)	(341)	(1)
Insurance income	15,947	16,225	15,528	16,204	17,637	(1,690)	(10)	(278)	(2)
Brokerage income	14,599	15,502	14,462	15,059	15,184	(585)	(4)	(903)	(6)
Capital markets fees	13,037	13,010	13,778	12,741	13,192	(155)	(1)	27	—
Bank owned life insurance income	12,536	13,513	13,441	12,719	13,215	(679)	(5)	(977)	(7)
Gain on sale of loans	9,265	5,395	10,122	5,873	12,453	(3,188)	(26)	3,870	72
Securities gains (losses)	656	—	474	188	82	574	700	656	—
Other income	36,187	30,132	37,272	34,586	38,938	(2,751)	(7)	6,055	20
Total noninterest income	\$271,112	\$241,867	\$272,215	\$253,119	\$281,773	\$(10,661)	(4)%	\$29,245	12%

## 2016 Second Quarter versus 2015 Second Quarter

Noninterest income for the 2016 second quarter decreased \$11 million, or 4%, from the year-ago quarter. The year-over-year decrease primarily reflected:

\$7 million, or 18%, decrease in mortgage banking income, primarily as a result of an \$8 million impact from net MSR activity.

\$4 million, or 15%, decrease in trust services, primarily related to the sale of HAA, HASI, and Unified, and the transition of the remaining Huntington Funds at the end of the 2015 fourth quarter.

\$3 million, or 26%, decrease in gain on sale of loans, primarily reflecting the \$5 million gain from the automobile loan securitization in the year-ago quarter.

Partially offset by:

\$5 million, or 8%, increase in service charges on deposit accounts, reflecting the benefit of continued new customer acquisition including a 4% increase in consumer checking households and a 3% increase in commercial checking

relationships.

19

---

Table of Contents

\$3 million, or 9%, increase in cards and payment processing income, due to higher card related income and underlying customer growth.

## 2016 Second Quarter versus 2016 First Quarter

Compared to the 2016 first quarter, total noninterest income increased \$29 million, or 12%. Mortgage banking income increased \$13 million, or 70%, primarily driven by an \$8 million, or 45%, increase in origination and secondary marketing income and a \$4 million increase in net MSR activity. Other income increased \$6 million, or 20%, primarily related to Huntington Technology Finance lease activity. Gain on sale of loans increased \$4 million, or 72%, due to seasonally weak SBA loan sales in the prior quarter.

Table 7 - Noninterest Income—2016 First Six Months vs. 2015 First Six Months  
(dollar amounts in thousands)

	Six months ended		Change	
	June 30, 2016	2015	Amount	Percent
Service charges on deposit accounts	\$145,875	\$132,338	\$13,537	10 %
Cards and payment processing income	75,631	68,457	7,174	10
Mortgage banking income	50,134	61,479	(11,345 )	(18 )
Trust services	45,335	55,589	(10,254 )	(18 )
Insurance income	32,172	33,532	(1,360 )	(4 )
Brokerage income	30,101	30,684	(583 )	(2 )
Capital markets fees	26,047	27,097	(1,050 )	(4 )
Bank owned life insurance income	26,049	26,240	(191 )	(1 )
Gain on sale of loans	14,660	17,042	(2,382 )	(14 )
Securities gains (losses)	656	82	574	700
Other income	66,319	60,856	5,463	9
Total noninterest income	\$512,979	\$513,396	\$(417 )	— %

The \$0.4 million, or less than 1%, decrease in total noninterest income reflected:

\$11 million, or 18%, decrease in mortgage banking income, primarily as a result of a \$10 million impact from net MSR activity.

\$10 million, or 18%, decrease in trust services, primarily related to the sale of HAA, HASI, and Unified, and the transition of the remaining Huntington Funds at the end of the 2015 fourth quarter.

Partially offset by:

\$14 million, or 10%, increase service charges on deposit accounts, reflecting the benefit of continued new customer acquisition.

\$7 million, or 10%, increase in cards and payment processing income, due to higher card related income and underlying customer growth.

\$5 million, or 9% increase in other income, primarily reflecting equipment operating lease income related to Huntington Technology Finance.

## Noninterest Expense

(This section should be read in conjunction with Significant Item 1.)

The following table reflects noninterest expense for each of the past five quarters:





Table of Contents

Table 8 - Noninterest Expense

(dollar amounts in thousands)

	Three Months Ended				2Q16 vs 2Q15		2Q16 vs 1Q16		
	June 30,	March	December	September	June 30,	Change	Change		
	2016	31,	31,	30,	2015	Amount	Percent	Amount	Percent
Personnel costs	\$298,949	\$285,397	\$288,861	\$286,270	\$282,135	\$16,814	6 %	\$13,552	5 %
Outside data processing and other services	63,037	61,878	63,775	58,535	58,508	4,529	8	1,159	2
Equipment	31,805	32,576	31,711	31,303	31,694	111	—	(771)	(2)
Net occupancy	30,704	31,476	32,939	29,061	28,861	1,843	6	(772)	(2)
Marketing	14,773	12,268	12,035	12,179	15,024	(251)	(2)	2,505	20
Professional services	21,488	13,538	13,010	11,961	12,593	8,895	71	7,950	59
Deposit and other insurance expense	12,187	11,208	11,105	11,550	11,787	400	3	979	9
Amortization of intangibles	3,600	3,712	3,788	3,913	9,960	(6,360)	(64)	(112)	(3)
Other expense	47,118	39,027	41,542	81,736	41,215	5,903	14	8,091	21
Total noninterest expense	\$523,661	\$491,080	\$498,766	\$526,508	\$491,777	\$31,884	6 %	\$32,581	7 %
Number of employees (average full-time equivalent)	12,363	12,386	12,418	12,367	12,274	89	1 %	(23)	— %

## Impacts of Significant Items:

	Three Months Ended		
	June 30,	March	June
	2016	31,	30,
Personnel costs	\$4,732	\$474	\$319
Outside data processing and other services	3,045	363	755
Equipment	3	—	—
Net occupancy	490	20	—
Marketing	241	13	27
Professional services	10,709	4,288	374
Other expense	1,569	1,248	26
Total noninterest expense adjustments	\$20,789	\$6,406	\$1,501

## Adjusted Noninterest Expense (Non-GAAP):

	Three Months Ended			2Q16 vs 2Q15		2Q16 vs 1Q16	
	June 30,	March	June 30,	Change	Change		
	2016	31,	2015	Amount	Percent	Amount	Percent
Personnel costs	\$294,217	\$284,923	\$281,816	\$12,401	4 %	\$9,294	3 %
Outside data processing and other services	59,992	61,515	57,753	2,239	4	(1,523)	(2)
Equipment	31,802	32,576	31,694	108	—	(774)	(2)
Net occupancy	30,214	31,456	28,861	1,353	5	(1,242)	(4)
Marketing	14,532	12,255	14,997	(465)	(3)	2,277	19
Professional services	10,779	9,250	12,219	(1,440)	(12)	1,529	17
Deposit and other insurance expense	12,187	11,208	11,787	400	3	979	9
Amortization of intangibles	3,600	3,712	9,960	(6,360)	(64)	(112)	(3)
Other expense	45,549	37,779	41,189	4,360	11	7,770	21

Total adjusted noninterest expense	\$502,872	\$484,674	\$490,276	\$12,596	3	%	\$18,198	4	%
------------------------------------	-----------	-----------	-----------	----------	---	---	----------	---	---

Table of Contents

## 2016 Second Quarter versus 2015 Second Quarter

Reported noninterest expense for the 2016 second quarter increased \$32 million, or 6%, from the year-ago quarter.

Changes in reported noninterest expense primarily reflect:

- \$17 million, or 6%, increase in personnel costs, reflecting a \$10 million increase in salaries and a \$7 million increase in benefits expense. These increases are primarily the result of annual compensation increases coupled with a 1% increase in the number of average full-time equivalent employees, largely related to the build-out of the in-store strategy, as well as higher healthcare expenses. Personnel costs in the 2016 second quarter included \$5 million of Significant Items, primarily comprised of personnel expense related to technology development for systems conversions and fully-dedicated personnel for merger and integration efforts.

\$9 million, or 71%, increase in professional services expense, primarily reflecting \$11 million of legal and consulting expense related to the pending FirstMerit acquisition.

\$6 million, or 14%, increase in other expense, primarily impacted by litigation reserve adjustments and included \$2 million of Significant Items related to the pending FirstMerit acquisition.

\$5 million, or 8%, increase in outside data processing and other services expense, primarily related to ongoing technology investments and including \$3 million of Significant Items related to the pending FirstMerit acquisition.

Partially offset by:

\$6 million, or 64%, decrease in amortization of intangibles reflecting the full amortization of the core deposit intangible from the Sky Financial acquisition at the end of the 2015 second quarter.

## 2016 Second Quarter versus 2016 First Quarter

Reported noninterest expense increased \$33 million, or 7%, from the 2016 first quarter. Personnel costs increased \$14 million, or 5%, primarily related to incentive compensation and \$5 million of Significant Items in the 2016 second quarter compared to less than \$1 million of Significant Items in the prior quarter. Other expense increased \$8 million, or 21%, primarily reflecting litigation reserve adjustments as well as \$2 million of Significant Items in the 2016 second quarter compared to \$1 million of Significant Items in the prior quarter. Professional services expense increased \$8 million, or 59%, primarily reflecting \$11 million of Significant Items in the 2016 second quarter compared to \$4 million of Significant Items in the prior quarter.

Table 9 - Noninterest Expense—2016 First Six Months vs. 2015 First Six Months  
(dollar amounts in thousands)

	Six months ended		Change	
	June 30, 2016	2015	Amount	Percent
Personnel costs	\$584,346	\$547,051	\$37,295	7 %
Outside data processing and other services	124,915	109,043	15,872	15
Equipment	64,381	61,943	2,438	4
Net occupancy	62,180	59,881	2,299	4
Marketing	27,041	27,999	(958 )	(3 )
Professional services	35,026	25,320	9,706	38
Deposit and other insurance expense	23,395	21,954	1,441	7
Amortization of intangibles	7,312	20,166	(12,854 )	(64 )
Other expense	86,145	77,277	8,868	11
Total noninterest expense	\$1,014,741	\$950,634	\$64,107	7 %
Impacts of Significant Items:				



Table of Contents

	Six months ended June 30,			
	2016	2015		
Personnel costs	\$5,206	\$320		
Outside data processing and other services	3,408	806		
Equipment	3	—		
Net occupancy	510	—		
Marketing	254	28		
Professional services	14,997	3,660		
Other expense	2,817	38		
Total noninterest expense adjustments	\$27,195	\$4,852		
Adjusted Noninterest Expense (Non-GAAP):				
	Six months ended June 30,		Change	
	2016	2015	Amount	Percent
Personnel costs	\$579,140	\$546,731	\$32,409	6 %
Outside data processing and other services	121,507	108,237	13,270	12
Equipment	64,378	61,943	2,435	4
Net occupancy	61,670	59,881	1,789	3
Marketing	26,787	27,971	(1,184 )	(4 )
Professional services	20,029	21,660	(1,631 )	(8 )
Deposit and other insurance expense	23,395	21,954	1,441	7
Amortization of intangibles	7,312	20,166	(12,854 )	(64 )
Other expense	83,328	77,239	6,089	8
Total noninterest expense adjustments	\$987,546	\$945,782	\$41,764	4 %

Reported noninterest expense increased \$64 million, or 7%. Excluding the impact of Significant Items, noninterest expense increased \$42 million, or 4%. Changes in reported noninterest expense primarily reflect:

\$37 million, or 7%, increase in personnel costs. Excluding the impact of significant items, personnel costs increased \$32 million, or 6%, primarily due to a \$26 million increase in salaries and an \$11 million increase in benefit expense. The increase in salaries and benefits reflect annual merit increases, and a less than 1 percent increase in the number of average full-time equivalent employees, along with higher healthcare expenses.

\$16 million, or 15%, increase in outside data processing and other services. Excluding the impact of significant items, outside data processing and other services increased \$13 million, or 12%, primarily related to ongoing technology investments.

\$10 million, or 38%, increase in professional services expense. Excluding the impact of significant items, professional services expense decreased \$2 million, or 8%, primarily reflecting decrease in legal and consulting expense not related to the pending FirstMerit acquisition.

\$9 million, or 11%, increase in other expense. Excluding the impact of significant items, other expense increased \$6 million, or 8%, primarily impacted by litigation reserve adjustments.

Partially offset by:

\$13 million, or 64%, decrease in amortization of intangibles reflecting the full amortization of the core deposit intangible from the Sky Financial acquisition at the end of the 2015 second quarter.

#### Provision for Income Taxes

The provision for income taxes in the 2016 second quarter was \$54 million. This compared with a provision for income taxes of \$64 million in the 2015 second quarter and \$55 million in the 2016 first quarter. The provision for income taxes for the six-month periods ended June 30, 2016 and June 30, 2015 was \$109 million and \$118 million,

respectively. All periods included the benefits from tax-exempt income, tax-advantaged investments, general business credits, investments in qualified affordable housing projects, and capital losses. The net federal deferred tax liability was \$34 million and the net state deferred tax asset was \$42 million at June 30, 2016.

Table of Contents

We file income tax returns with the IRS and various state, city, and foreign jurisdictions. Federal income tax audits have been completed for tax years through 2009. The IRS is currently examining our 2010 and 2011 consolidated federal income tax returns. Various state and other jurisdictions remain open to examination, including Ohio, Kentucky, Indiana, Michigan, Pennsylvania, West Virginia, and Illinois.

**RISK MANAGEMENT AND CAPITAL**

We use a multi-faceted approach to risk governance. It begins with the board of directors defining our risk appetite as aggregate moderate-to-low. Risk awareness, identification and assessment, reporting, and active management are key elements in overall risk management. Controls include, among others, effective segregation of duties, access, authorization and reconciliation procedures, as well as staff education and a disciplined assessment process.

We identify primary risks, and the sources of those risks, across the Company. We utilize Risk and Control Self-Assessments (RCSA) to identify exposure risks. Through this RCSA process, we continually assess the effectiveness of controls associated with the identified risks, regularly monitor risk profiles and material exposure to losses, and identify stress events and scenarios to which we may be exposed. Our chief risk officer is responsible for ensuring that appropriate systems of controls are in place for managing and monitoring risk across the Company.

Potential risk concerns are shared with the Risk Management Committee, Risk Oversight Committee (ROC), and the board of directors, as appropriate. Our internal audit department performs on-going independent reviews of the risk management process and ensures the adequacy of documentation. The results of these reviews are regularly reported to the audit committee and board of directors. In addition, our Credit Review group performs ongoing independent testing of our loan portfolio, the results of which are regularly reviewed with our Risk Oversight Committee.

We believe that our primary risk exposures are credit, market, liquidity, operational, and compliance oriented. More information on risk can be found in the Risk Factors section included in Item 1A of our 2015 Form 10-K and subsequent filings with the SEC. The MD&A included in our 2015 Form 10-K should be read in conjunction with this MD&A as this discussion provides only material updates to the Form 10-K. This MD&A should also be read in conjunction with the financial statements, notes and other information contained in this report. Our definition, philosophy, and approach to risk management have not materially changed from the discussion presented in the 2015 Form 10-K.

**Credit Risk**

Credit risk is the risk of financial loss if a counterparty is not able to meet the agreed upon terms of the financial obligation. The majority of our credit risk is associated with lending activities, as the acceptance and management of credit risk is central to profitable lending. We also have credit risk associated with our AFS and HTM securities portfolios (see Note 5 and Note 6 of the Notes to the Unaudited Condensed Consolidated Financial Statements). We engage with other financial counterparties for a variety of purposes including investing, asset and liability management, mortgage banking, and trading activities. While there is credit risk associated with derivative activity, we believe this exposure is minimal.

We continue to focus on the identification, monitoring, and managing of our credit risk. In addition to the traditional credit risk mitigation strategies of credit policies and processes, market risk management activities, and portfolio diversification, we use quantitative measurement capabilities utilizing external data sources, enhanced use of modeling technology, and internal stress testing processes. Our portfolio management resources demonstrate our commitment to maintaining an aggregate moderate-to-low risk profile. In our efforts to continue to identify risk mitigation techniques, we have focused on product design features, origination policies, and solutions for delinquent or stressed borrowers.

**Loan and Lease Credit Exposure Mix**

Refer to the “Loan and Lease Credit Exposure Mix” section of our 2015 Form 10-K for a brief description of each portfolio segment. The table below provides the composition of our total loan and lease portfolio:



Table of ContentsTable 10 - Loan and Lease Portfolio Composition  
(dollar amounts in millions)

	June 30, 2016		March 31, 2016		December 31, 2015		September 30, 2015		June 30, 2015	
Ending Balances by Type:										
Commercial:										
Commercial and industrial	\$21,372	41 %	\$21,254	41 %	\$20,560	41 %	\$20,040	40 %	\$20,003	41 %
Commercial real estate:										
Construction	856	2	939	2	1,031	2	1,110	2	1,021	2
Commercial	4,466	7	4,343	8	4,237	8	4,294	9	4,192	9
Commercial real estate	5,322	9	5,282	10	5,268	10	5,404	11	5,213	11
Total commercial	26,694	50	26,536	51	25,828	51	25,444	51	25,216	52
Consumer:										
Automobile	10,381	20	9,920	19	9,481	19	9,160	19	8,549	18
Home equity	8,447	17	8,422	17	8,471	17	8,461	17	8,526	17
Residential mortgage	6,377	12	6,082	12	5,998	12	6,071	12	5,987	12
Other consumer	644	1	579	1	563	1	520	1	474	1
Total consumer	25,849	50	25,003	49	24,513	49	24,212	49	23,536	48
Total loans and leases	\$52,543	100%	\$51,539	100%	\$50,341	100%	\$49,656	100%	\$48,752	100%

Our loan portfolio is diversified by consumer and commercial credit. At the corporate level, we manage the credit exposure in part via a credit concentration policy. The policy designates specific loan types, collateral types, and loan structures to be formally tracked and assigned limits as a percentage of capital. C&I lending by NAICS categories, specific limits for CRE primary project types, loans secured by residential real estate, shared national credit exposure, and designated high risk loan definitions represent examples of specifically tracked components of our concentration management process. Currently there are no identified concentrations that exceed the established limit. Our concentration management policy is approved by the ROC and is one of the strategies used to ensure a high quality, well diversified portfolio that is consistent with our overall objective of maintaining an aggregate moderate-to-low risk profile. Changes to existing concentration limits require the approval of the ROC prior to implementation, incorporating specific information relating to the potential impact on the overall portfolio composition and performance metrics.

The table below provides our total loan and lease portfolio segregated by the type of collateral securing the loan or lease. The changes in the collateral composition from December 31, 2015 are consistent with the portfolio growth metrics.

Table of Contents

Table 11 - Loan and Lease Portfolio by Collateral Type  
(dollar amounts in millions)

	June 30, 2016		March 31, 2016		December 31, 2015		September 30, 2015		June 30, 2015	
Secured loans:										
Real estate—commercial	\$8,071	15 %	\$8,247	16 %	\$8,296	16 %	\$8,470	17 %	\$8,479	17 %
Real estate—consumer	14,824	28	14,504	28	14,469	29	14,532	29	14,513	30
Vehicles	12,851	24	12,374	24	11,880	24	11,228	23	10,527	22
Receivables/Inventory	6,030	11	6,192	12	5,961	12	6,010	12	6,064	12
Machinery/Equipment	5,871	11	5,645	11	5,171	10	4,950	10	4,779	10
Securities/Deposits	1,013	2	969	2	974	2	1,054	2	1,095	2
Other	1,011	4	1,108	2	987	2	1,057	2	1,076	2
Total secured loans and leases	49,671	95	49,039	95	47,738	95	47,301	95	46,533	95
Unsecured loans and leases	2,872	5	2,500	5	2,603	5	2,355	5	2,219	5
Total loans and leases	\$52,543	100 %	\$51,539	100 %	\$50,341	100 %	\$49,656	100 %	\$48,752	100 %

## Commercial Credit

Refer to the “Commercial Credit” section of our 2015 Form 10-K for our commercial credit underwriting and on-going credit management processes.

## C&amp;I PORTFOLIO

The C&I portfolio continues to have solid origination activity as evidenced by its growth over the past 12 months and we maintain a focus on high quality originations. Problem loans had trended downward over the last several years, reflecting a combination of proactive risk identification and effective workout strategies implemented by the SAD. However, over the past year, C&I problem loans began to increase, primarily as a result of oil and gas exploration and production customers and the increase in overall C&I loan portfolio size. We continue to maintain a proactive approach to identifying borrowers that may be facing financial difficulty in order to maximize the potential solutions. Subsequent to the origination of the loan, the Credit Review group provides an independent review and assessment of the quality of the underwriting and risk of new loan originations.

We have a dedicated energy lending group that focuses on upstream companies (exploration and production or E&P firms) as well as midstream (pipeline transportation) companies. This lending group is comprised of colleagues with many years of experience in this area of specialized lending, through several economic cycles. The exposure to the E&P companies is centered in broadly syndicated reserve-based loans and is less than 1% of our total loans. All of these loans are secured and in a first-lien position. The customer base consists of larger firms that generally have had access to the capital markets and/or are backed by private equity firms. This lending group has no exposure to oil field services companies. However, we have a few legacy oil field services customers for which the remaining aggregate credit exposure is negligible.

The significant reduction in oil and gas prices over the past year has had a negative impact on the energy industry, particularly exploration and production companies as well as the oil field services providers. The impact of low prices for an extended period of time has had some level of adverse impact on most, if not all, borrowers in this segment. Most of these borrowers have, therefore, had recent downward adjustments to their risk ratings, which has increased our loan loss reserve.

We have other energy related exposures, including utilities, mining, wholesale distributors, transportation companies, gas stations, and pipelines. We continue to monitor these exposures closely. However, these exposures have different factors affecting their performance, and we have not seen the same level of volatility in performance or risk rating migration.

## Consumer Credit

Refer to the “Consumer Credit” section of our 2015 Form 10-K for our consumer credit underwriting and on-going credit management processes.



Table of ContentsTable 12 - Selected Home Equity and Residential Mortgage Portfolio Data  
(dollar amounts in millions)

	Home Equity				Residential Mortgage		
	Secured by first-lien		Secured by junior-lien		June 30, 2016	December 31, 2015	December 31, 2015
	June 30, 2016	December 31, 2015	June 30, 2016	December 31, 2015			
Ending balance	\$5,243	\$ 5,191	\$ 3,205	\$ 3,279	\$ 6,377	\$ 5,998	
Portfolio weighted average LTV ratio(1)	72	% 72	% 82	% 82	% 75	% 75	%
Portfolio weighted average FICO score(2)	764	764	755	753	754	752	
	Home Equity				Residential Mortgage (3)		
	Secured by first-lien		Secured by junior-lien		2016	2015	2015
	Six months ended June 30,		Six months ended June 30,				
Originations	\$836	\$ 840	\$ 499	\$ 438	\$ 781	\$ 771	
Origination weighted average LTV ratio(1)	73	% 74	% 85	% 84	% 83	% 84	%
Origination weighted average FICO score(2)	777	779	767	768	755	755	

(1) The LTV ratios for home equity loans and home equity lines-of-credit are cumulative and reflect the balance of any senior loans. LTV ratios reflect collateral values at the time of loan origination.

(2) Portfolio weighted average FICO scores reflect currently updated customer credit scores whereas origination weighted average FICO scores reflect the customer credit scores at the time of loan origination.

(3) Represents only owned-portfolio originations.

We are subject to repurchase risk associated with residential mortgage loans sold in the secondary market. An appropriate level of reserve for representations and warranties related to residential mortgage loans sold has been established to address this repurchase risk inherent in the portfolio.

**Credit Quality**

(This section should be read in conjunction with Note 4 of the Notes to Unaudited Condensed Consolidated Financial Statements.)

We believe the most meaningful way to assess overall credit quality performance is through an analysis of credit quality performance ratios. This approach forms the basis of most of the discussion in the sections immediately following: NPAs and NALs, TDRs, ACL, and NCOs. In addition, we utilize delinquency rates, risk distribution and migration patterns, and product segmentation in the analysis of our credit quality performance.

Credit quality performance in the 2016 second quarter reflected continued overall positive results. NPA's decreased 7% from the prior quarter to \$490 million. Net charge-offs increased by \$8 million from the prior quarter, primarily due to one large CRE recovery in the previous quarter, however NCOs were 0.13% of average total loans and leases. The ACL to total loans and leases ratio declined by 1 basis point to 1.33%, due to overall loan growth.

**NPAs, NALs, AND TDRs**

(This section should be read in conjunction with Note 4 of the Notes to Unaudited Condensed Consolidated Financial Statements.)

**NPAs and NALs**

NPAs consist of (1) NALs, which represent loans and leases no longer accruing interest, (2) OREO properties, and (3) other NPAs. Any loan in our portfolio may be placed on nonaccrual status prior to the policies described below when collection of principal or interest is in doubt. Also, when a borrower with discharged non-reaffirmed debt in a Chapter 7 bankruptcy is identified and the loan is determined to be collateral dependent, the loan is placed on nonaccrual status.

C&I and CRE loans (except for purchased credit impaired loans) are placed on nonaccrual status at 90-days past due, or earlier if repayment of principal and interest is in doubt. Of the \$313 million of CRE and C&I-related NALs at June 30, 2016, \$236 million, or 75%, represented loans that were less than 30-days past due, demonstrating our continued commitment to proactive credit risk management. With the exception of residential mortgage loans guaranteed by government organizations which continue to accrue interest, first-lien loans

Table of Contents

secured by residential mortgage collateral are placed on nonaccrual status at 150-days past due. Junior-lien home equity loans are placed on nonaccrual status at the earlier of 120-days past due or when the related first-lien loan has been identified as nonaccrual. Automobile and other consumer loans are generally charged-off prior to the loan reaching 120-days past due.

When loans are placed on nonaccrual, accrued interest income is reversed with current year accruals charged to interest income and prior year amounts generally charged-off as a credit loss. When, in our judgment, the borrower's ability to make required interest and principal payments has resumed and collectability is no longer in doubt, the loan or lease could be returned to accrual status.

The following table reflects period-end NALs and NPAs detail for each of the last five quarters:

Table 13 - Nonaccrual Loans and Leases and Nonperforming Assets  
(dollar amounts in thousands)

	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015	
Nonaccrual loans and leases (NALs): (1)						
Commercial and industrial	\$289,811	\$307,824	\$175,195	\$157,902	\$149,713	
Commercial real estate	23,663	30,801	28,984	27,516	43,888	
Automobile	5,049	7,598	6,564	5,551	4,190	
Residential mortgage	85,174	90,303	94,560	98,908	91,198	
Home equity	56,845	62,208	66,278	66,446	75,282	
Other consumer	5	—	—	154	68	
Total nonaccrual loans and leases	460,547	498,734	371,581	356,477	364,339	
Other real estate, net:						
Residential	26,653	23,175	24,194	21,637	25,660	
Commercial	2,248	2,957	3,148	3,273	3,572	
Total other real estate, net	28,901	26,132	27,342	24,910	29,232	
Other NPAs (2)	376	—	—	—	2,440	
Total nonperforming assets	\$489,824	\$524,866	\$398,923	\$381,387	\$396,011	
Nonaccrual loans and leases as a % of total loans and leases	0.88	% 0.97	% 0.74	% 0.72	% 0.75	%
NPA ratio (3)	0.93	1.02	0.79	0.77	0.81	
(NPA+90days)/(Loan+OREO) (4)	1.12	1.22	1.00	0.98	1.03	

(1) Excludes loans transferred to held-for-sale.

(2) Other nonperforming assets includes certain impaired investment securities.

(3) Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.

(4) The sum of nonperforming assets and total accruing loans and leases past due 90 days or more divided by the sum of loans and leases and other real estate.

2016 Second Quarter versus 2016 First Quarter

Total NPAs decreased by \$35 million, or 7% compared with March 31, 2016:

\$18 million, or 6%, decline in C&I NALs, primarily the result of resolutions and paydowns during the quarter.

\$7 million, or 23%, decline in CRE NALs, reflecting the resolution of one credit during the quarter.

\$5 million, or 9%, decline in home equity NALs, reflecting the overall improvement in the real estate market and lower delinquencies as compared to prior periods, consistent with our expectations.

\$5 million, or 6%, decline in residential mortgage NALs, reflecting the overall improvement in the real estate market and lower delinquencies as compared to prior periods, consistent with our expectations.



Table of Contents

2016 Second Quarter versus 2015 Fourth Quarter.

The \$91 million, or 23%, increase in NPAs compared with December 31, 2015, represents:

\$115 million or 65%, increase in C&I NALs, with the majority of the increase in our energy related E&P and coal portfolios.

Primarily offset by:

\$9 million or 14% decline in home equity NALs, reflecting the overall improvement in the real estate market and lower delinquencies as compared to prior periods.

\$9 million or 10% decline in residential mortgage NALs, reflecting the overall improvement in the real estate market and lower delinquencies as compared to prior periods.

\$5 million, or 18%, decline in CRE NALs, reflecting the resolution of one credit during the year.

#### TDR Loans

(This section should be read in conjunction with Note 4 of the Notes to Unaudited Condensed Consolidated Financial Statements.)

TDRs are modified loans where a concession was provided to a borrower experiencing financial difficulties. TDRs can be classified as either accruing or nonaccruing loans. Nonaccruing TDRs are included in NALs whereas accruing TDRs are excluded from NALs, as it is probable that all contractual principal and interest due under the restructured terms will be collected. TDRs primarily reflect our loss mitigation efforts to proactively work with borrowers in financial difficulty or to comply with regulatory regulations regarding the treatment of certain bankruptcy filing situations. Over the past five quarters, the accruing component of the total TDR balance has been between 86% and 80% indicating there is no identified credit loss and the borrowers continue to make their monthly payments. In fact, over 80% of the \$460 million of accruing TDRs secured by residential real estate (Residential mortgage and Home Equity in Table 14) are current on their required payments. In addition, over 60% of the accruing pool have had no delinquency at all in the past 12 months. There is very limited migration from the accruing to non-accruing components, and virtually all of the charge-offs as presented in Table 15 come from the non-accruing TDR balances. The table below presents our accruing and nonaccruing TDRs at period-end for each of the past five quarters:

Table 14 - Accruing and Nonaccruing Troubled Debt Restructured Loans (1)

(dollar amounts in thousands)

	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015
Troubled debt restructured loans—accruing:					
Commercial and industrial	\$232,112	\$205,989	\$235,689	\$241,327	\$233,346
Commercial real estate	85,015	108,861	115,074	103,767	158,056
Automobile	25,892	25,856	24,893	24,537	24,774
Home equity	203,047	204,244	199,393	192,356	279,864
Residential mortgage	256,859	259,750	264,666	277,154	266,986
Other consumer	4,522	4,768	4,488	4,569	4,722
Total troubled debt restructured loans—accruing	807,447	809,468	844,203	843,710	967,748
Troubled debt restructured loans—nonaccruing:					
Commercial and industrial	77,592	83,600	56,919	54,933	46,303
Commercial real estate	6,833	14,607	16,617	12,806	19,490
Automobile	4,907	7,407	6,412	5,400	4,030
Home equity	21,145	23,211	20,996	19,188	26,568
Residential mortgage	63,638	68,918	71,640	68,577	65,415
Other consumer	142	191	151	152	160
Total troubled debt restructured loans—nonaccruing	174,257	197,934	172,735	161,056	161,966
Total troubled debt restructured loans	\$981,704	\$1,007,402	\$1,016,938	\$1,004,766	\$1,129,714





Table of Contents

(1) Excludes TDRs transferred from loans to loans held for sale.

The following table reflects TDR activity for each of the past five quarters:

Table 15 - Troubled Debt Restructured Loan Activity

(dollar amounts in thousands)

	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015
Troubled debt restructured loans—accruing:					
TDRs, beginning of period	\$ 809,468	\$ 844,203	\$ 843,710	\$ 967,748	\$ 888,125
New TDRs	153,041	159,877	144,779	200,014	207,707
Payments	(72,743 )	(51,241 )	(51,963 )	(86,450 )	(59,451 )
Charge-offs	(574 )	(1,100 )	(948 )	(1,539 )	(1,103 )
Sales	(5,316 )	(3,631 )	(4,074 )	(3,332 )	(4,127 )
Transfer to held-for-sale	—	—	—	(88,415 )	—
Transfer to OREO	(104 )	(206 )	(30 )	(228 )	(410 )
Restructured TDRs—accruing (1)	(72,188 )	(106,012 )	(54,082 )	(96,336 )	(61,570 )
Other (2)	(4,137 )	(32,422 )	(33,189 )	(47,752 )	(1,423 )
TDRs, end of period	\$ 807,447	\$ 809,468	\$ 844,203	\$ 843,710	\$ 967,748
Troubled debt restructured loans—nonaccruing:					
TDRs, beginning of period	\$ 197,934	\$ 172,735	\$ 161,056	\$ 161,966	\$ 150,548
New TDRs	23,541	34,632	48,643	31,977	52,204
Payments	(24,461 )	(20,377 )	(20,833 )	(31,372 )	(5,017 )
Charge-offs	(12,183 )	(2,858 )	(6,323 )	(14,010 )	(11,204 )
Sales	(499 )	—	—	—	(381 )
Transfer to held-for-sale	—	—	—	(8,371 )	—
Transfer to OREO	(3,742 )	(3,164 )	(2,052 )	(2,050 )	(2,973 )
Restructured TDRs—nonaccruing	(15,855 )	(12,314 )	(39,771 )	(17,398 )	(20,456 )
Other (2)	(478 )	29,280	32,015	40,314	(755 )
TDRs, end of period	\$ 174,257	\$ 197,934	\$ 172,735	\$ 161,056	\$ 161,966

(1) Represents existing TDRs that were re-underwritten with new terms providing a concession. A corresponding amount is included in the New TDRs amount above.

(2) Primarily includes transfers between accruing and nonaccruing categories.

#### ACL

(This section should be read in conjunction with Note 4 of the Notes to Unaudited Condensed Consolidated Financial Statements.)

Our total credit reserve is comprised of two different components, both of which in our judgment are appropriate to absorb credit losses inherent in our loan and lease portfolio: the ALLL and the AULC. Combined, these reserves comprise the total ACL. Our ACL methodology committee is responsible for developing the methodology, assumptions and estimates used in the calculation, as well as determining the appropriateness of the ACL. The ALLL represents the estimate of losses inherent in the loan portfolio at the reported date. Additions to the ALLL result from recording provision expense for loan losses or increased risk levels resulting from loan risk-rating downgrades, while reductions reflect charge-offs (net of recoveries), decreased risk levels resulting from loan risk-rating upgrades, or the sale of loans. The AULC is determined by applying the same quantitative reserve determination process to the unfunded portion of the loan exposures adjusted by an applicable funding expectation.

We regularly evaluate the appropriateness of the ACL by performing on-going evaluations of the loan and lease portfolio including such factors as the differing economic risks associated with each loan category, the financial

condition of specific

30

---

Table of Contents

borrowers, the level of delinquent loans, the value of any collateral and, where applicable, the existence of any guarantees or other documented support. We evaluate the impact of changes in interest rates and overall economic conditions on the ability of borrowers to meet their financial obligations when quantifying our exposure to credit losses and assessing the appropriateness of our ACL at each reporting date. In addition to general economic conditions and the other factors described above, additional factors considered include: the impact of increasing or decreasing residential real estate values; the diversification of CRE loans; the development of new or expanded Commercial business verticals such as healthcare, ABL, and energy. A provision for credit losses is recorded to adjust the ACL to the level we have determined to be appropriate to absorb credit losses inherent in our loan and lease portfolio as of the balance sheet date.

Our ACL evaluation process includes the on-going assessment of credit quality metrics, and a comparison of certain ACL benchmarks to current performance.

The table below reflects the allocation of our ACL among our various loan categories during each of the past five quarters:

Table 16 - Allocation of Allowance for Credit Losses (1)

(dollar amounts in thousands)

	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015
<b>Commercial</b>					
Commercial and industrial	\$323,465 41 %	\$320,367 41 %	\$298,746 41 %	\$284,329 40 %	\$285,041 41 %
Commercial real estate	101,042 9	102,074 10	100,007 10	109,967 11	92,060 11
Total commercial	424,507 50	422,441 51	398,753 51	394,296 51	377,101 52
<b>Consumer</b>					
Automobile	50,531 20	48,032 19	49,504 19	43,949 19	39,102 18
Home equity	76,482 17	78,102 17	83,671 17	86,838 17	111,178 17
Residential mortgage	42,392 12	40,842 12	41,646 12	42,794 12	51,679 12
Other consumer	29,152 1	24,302 1	24,269 1	24,061 1	20,482 1
Total consumer	198,557 50	191,278 49	199,090 49	197,642 49	222,441 48
Total allowance for loan and lease losses	623,064 100 %	613,719 100 %	597,843 100 %	591,938 100 %	599,542 100 %
Allowance for unfunded loan commitments	73,748	75,325	72,081	64,223	55,371
Total allowance for credit losses	\$696,812	\$689,044	\$669,924	\$656,161	\$654,913
Total allowance for loan and leases losses as % of:					
Total loans and leases	1.19 %	1.19 %	1.19 %	1.19 %	1.23 %
Nonaccrual loans and leases	135	123	161	166	165
Nonperforming assets	127	117	150	155	151
Total allowance for credit losses as % of:					
Total loans and leases	1.33 %	1.34 %	1.33 %	1.32 %	1.34 %
Nonaccrual loans and leases	151	138	180	184	180
Nonperforming assets	142	131	168	172	165

(1) Percentages represent the percentage of each loan and lease category to total loans and leases.



Table of Contents

2016 Second Quarter versus 2015 Fourth Quarter

The \$27 million, or 4%, increase in the ACL compared with December 31, 2015, was driven by:

• \$25 million, or 8%, increase in the ALLL of the C&I portfolio was related to an increase in NALs within our energy related E&P and coal portfolios.

• \$5 million, or 20%, increase in the ALLL of the other consumer portfolio. The increase was driven by growth in our credit card segment.

• \$2 million, or 2%, increase in the AULC driven primarily by an increase in criticized unfunded exposures within the energy sector portfolio.

Partially offset by:

• \$7 million, or 9%, decline in the ALLL of the home equity portfolio. The decline was driven by a reduction in delinquent and nonaccrual loans.

The ACL to total loans ratio of 1.33% at June 30, 2016, remained flat compared to 1.33% at December 31, 2015.

Management believes the ratio is appropriate given the risk profile of our loan portfolio. We continue to focus on early identification of loans with changes in credit metrics and proactive action plans for these loans.

Given the combination of these noted positive and negative factors, we believe that our ACL is appropriate and its coverage level is reflective of the quality of our portfolio and the current operating environment.

NCOs

Any loan in any portfolio may be charged-off prior to the policies described below if a loss confirming event has occurred. Loss confirming events include, but are not limited to, bankruptcy (unsecured), continued delinquency, foreclosure, or receipt of an asset valuation indicating a collateral deficiency where that asset is the sole source of repayment. Additionally, discharged, collateral dependent non-reaffirmed debt in Chapter 7 bankruptcy filings will result in a charge-off to estimated collateral value, less anticipated selling costs at the time of discharge.

C&I and CRE loans are either fully or partially charged-off at 90-days past due with the exception of administrative small ticket lease delinquencies. Automobile loans and other consumer loans are generally charged-off at 120-days past due. First-lien and junior-lien home equity loans are charged-off to the estimated fair value of the collateral, less anticipated selling costs, at 150-days past due and 120-days past due, respectively. Residential mortgages are charged-off to the estimated fair value of the collateral, less anticipated selling costs, at 150-days past due.

Table of ContentsTable 17 - Quarterly Net Charge-off Analysis  
(dollar amounts in thousands)

	Three months ended					
	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015	
Net charge-offs (recoveries) by loan and lease type (1):						
Commercial:						
Commercial and industrial	\$3,702	\$6,514	\$2,252	\$9,858	\$4,411	
Commercial real estate:						
Construction	(377 )	(104 )	(296 )	(309 )	164	
Commercial	(296 )	(17,372)	(3,939 )	(13,512 )	5,361	
Commercial real estate	(673 )	(17,476)	(4,235 )	(13,821 )	5,525	
Total commercial	3,029	(10,962)	(1,983 )	(3,963 )	9,936	
Consumer:						
Automobile	4,320	6,770	7,693	4,908	3,442	
Home equity	1,078	3,681	4,706	5,869	4,650	
Residential mortgage	776	1,647	3,158	2,010	2,142	
Other consumer	7,552	7,416	8,249	7,339	5,205	
Total consumer	13,726	19,514	23,806	20,126	15,439	
Total net charge-offs	\$16,755	\$8,552	\$21,823	\$16,163	\$25,375	
Net charge-offs (recoveries)—annualized percentages:						
Commercial:						
Commercial and industrial	0.07	% 0.13	% 0.04	% 0.20	% 0.09	%
Commercial real estate:						
Construction	(0.17 )	(0.05 )	(0.11 )	(0.11 )	0.07	
Commercial	(0.03 )	(1.62 )	(0.38 )	(1.29 )	0.51	
Commercial real estate	(0.05 )	(1.34 )	(0.32 )	(1.04 )	0.43	
Total commercial	0.05	(0.17 )	(0.03 )	(0.06 )	0.16	
Consumer:						
Automobile	0.17	0.28	0.33	0.22	0.17	
Home equity	0.05	0.17	0.22	0.28	0.22	
Residential mortgage	0.05	0.11	0.21	0.13	0.15	
Other consumer	4.93	5.17	6.03	5.91	4.61	
Total consumer	0.22	0.32	0.39	0.34	0.27	
Net charge-offs as a % of average loans	0.13	% 0.07	% 0.18	% 0.13	% 0.21	%

(1) Amounts presented above exclude write-downs of \$5.1 million in home equity loans for the three months ended September 30, 2015 arising from transfers to loans held for sale.

In assessing NCO trends, it is helpful to understand the process of how commercial loans are treated as they deteriorate over time. The ALLL established is consistent with the level of risk associated with the original underwriting. As a part of our normal portfolio management process for commercial loans, the loan is periodically reviewed and the ALLL is increased or decreased based on the updated risk rating. In certain cases, the standard ALLL is determined to not be appropriate, and a specific reserve is established based on the projected cash flow or collateral value of the specific loan. Charge-offs, if necessary, are generally recognized in a period after the specific ALLL was established. If the previously established ALLL exceeds that necessary to satisfactorily resolve the problem loan, a reduction in the overall level of the ALLL could be recognized. Consumer loans are treated in much the same manner as commercial loans, with increasing reserve factors applied based on the risk characteristics of the loan, although specific reserves are not identified for consumer loans. In summary, if loan quality deteriorates, the typical credit sequence would be periods of reserve building, followed by periods of higher NCOs





Table of Contents

as the previously established ALLL is utilized. Additionally, an increase in the ALLL either precedes or is in conjunction with increases in NALs. When a loan is classified as NAL, it is evaluated for specific ALLL or charge-off. As a result, an increase in NALs does not necessarily result in an increase in the ALLL or an expectation of higher future NCOs.

All first-lien mortgage loans greater than 150-days past due are charged-down to the estimated value of the collateral, less anticipated selling costs. The remaining balance is in delinquent status until a modification can be completed, or the loan goes through the foreclosure process. For second-lien home equity loans, defaults typically represent full charge-offs, as there is no remaining equity.

2016 Second Quarter versus 2016 First Quarter

NCOs were an annualized 0.13% of average loans and leases in the current quarter, an increase from 0.07% in the 2016 first quarter, but still below our long-term expectation of 0.35% - 0.55%. Commercial charge-offs were negatively impacted by one large recovery in the CRE portfolio in the previous quarter with no similar event in the current quarter. The negative impact was partially offset by broader continued successful workout strategies within the commercial portfolio. Consumer charge-offs for the quarter remain within our expected range. Given the low level of C&I and CRE NCO's, there will continue to be some volatility on a quarter-to-quarter comparison basis.

Table of Contents

The table below reflects NCO detail for the six-month periods ended June 30, 2016 and 2015:

Table 18 - Year to Date Net Charge-off Analysis

(dollar amounts in thousands)

	Six months ended June	
	2016	2015
Net charge-offs (recoveries) by loan and lease type (1):		
Commercial:		
Commercial and industrial	\$10,216	\$15,814
Commercial real estate:		
Construction	(481 )	(219 )
Commercial	(17,668 )	1,732
Commercial real estate	(18,149 )	1,513
Total commercial	(7,933 )	17,327
Consumer:		
Automobile	11,090	7,690
Home equity	4,759	9,275
Residential mortgage	2,423	4,958
Other consumer	14,968	10,557
Total consumer	33,240	32,480
Total net charge-offs	\$25,307	\$49,807
Net charge-offs (recoveries) - annualized percentages:		
Commercial:		
Commercial and industrial	0.10	% 0.16
Commercial real estate:		
Construction	(0.11 )	(0.05 )
Commercial	(0.82 )	0.08
Commercial real estate	(0.70 )	0.06
Total commercial	(0.06 )	0.14
Consumer:		
Automobile	0.22	0.18
Home equity	0.11	0.22
Residential mortgage	0.08	0.17
Other consumer	5.04	4.81
Total consumer	0.27	0.28
Net charge-offs as a % of average loans	0.10	% 0.21

(1) Amounts presented above exclude write-downs arising from transfers to loans held for sale.

2016 First Six months versus 2015 First Six months

NCOs decreased \$25 million in the first six-month period of 2016 to \$25 million, primarily due to one large recovery in the CRE portfolio. Given the low level of C&I and CRE NCO's, there will continue to be some volatility on a period-to-period comparison basis.

## Market Risk

Market risk represents the risk of loss due to changes in market values of assets and liabilities. We incur market risk in the normal course of business through exposures to market interest rates, foreign exchange rates, equity prices, and credit spreads. We have identified two primary sources of market risk: interest rate risk and price risk.



Table of Contents

## Interest Rate Risk

## OVERVIEW

Huntington actively manages interest rate risk, as changes in market interest rates can have a significant impact on reported earnings. The interest rate risk process is designed to compare income simulations under different market scenarios designed to alter the direction, magnitude, and speed of interest rate changes, as well as the slope of the yield curve. These scenarios are designed to illustrate the embedded optionality in the balance sheet from, among other things, faster or slower mortgage, and mortgage backed securities prepayments, and changes in funding mix. As it relates to Brexit, we continue to monitor the economic and financial markets impacts. We do expect some volatility and uncertainty in the capital markets, which could impact our financial results given our interest rate sensitivity. We continue to manage our interest rate sensitivity in accordance with our policies and remain committed to executing our strategic plan.

## INCOME SIMULATION AND ECONOMIC VALUE ANALYSIS

Interest rate risk measurement is calculated and reported to the ALCO monthly and ROC at least quarterly. The information reported includes period-end results and identifies any policy limits exceeded, along with an assessment of the policy limit breach and the action plan and timeline for resolution, mitigation, or assumption of the risk. Huntington uses two approaches to model interest rate risk: Net Interest Income at Risk (NII at Risk) and Economic Value of Equity at Risk (EVE). Under NII at Risk, net interest income is modeled utilizing various assumptions for assets, liabilities, and derivative positions under various interest rate scenarios over a one-year time horizon. EVE measures the period end market value of assets minus the market value of liabilities and the change in this value as rates change. EVE is a period end measurement.

Table 19 - Net Interest Income at Risk

Basis point change scenario	Net Interest Income at Risk (%)					
	-25	+100	+200			
Board policy limits	N/A	-2.0	%	-4.0	%	
June 30, 2016	-0.8	%	2.1	%	4.1	%
December 31, 2015	-0.3	%	0.7	%	0.3	%

The NII at Risk results included in the table above reflect the analysis used monthly by management. It models gradual -25, +100 and +200 basis point parallel shifts in market interest rates, implied by the forward yield curve over the next one-year period. Due to the current low level of short-term interest rates, the analysis reflects a declining interest rate scenario of 25 basis points, the point at which many assets and liabilities reach zero percent.

Huntington is within board of director policy limits for the +100 and +200 basis point scenarios. There is no policy limit for the -25 basis point scenario. The NII at Risk reported at June 30, 2016, shows that Huntington's earnings are more asset sensitive at June 30, 2016 than at December 31, 2015, as a result of the \$3.5 billion notional value reduction in asset receive-fixed cash flow swaps and the introduction of new Non-Maturity Deposit models in the 2016 first quarter.

As of June 30, 2016, Huntington had \$11.5 billion of notional value in receive-fixed cash flow swaps, which we use for asset and liability management purposes. At June 30, 2016, the following table shows the expected maturity for asset and liability receive-fixed cash flow swaps:

Table 20 - Expected Maturity for Asset and Liability Receive-Fixed Cash Flow Swaps

(dollar amounts in thousands)	Asset receive fixed-generic cash flow swaps	Liability receive fixed-generic cash flow swaps
2016	\$ 1,375,000	\$ 850,000
2017	3,250,000	500,000

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

2018	75,000	2,610,000
2019	—	575,000
2020	—	1,300,000
2021	—	990,000

36

---

Table of Contents

Table 21 - Economic Value of Equity at Risk

Basis point change scenario	Economic Value of Equity at Risk (%)					
	-25		+100		+200	
Board policy limits	N/A		-5.0	%	-12.0	%
June 30, 2016	-1.2	%	2.5	%	2.9	%
December 31, 2015	-0.4	%	-0.5	%	-2.1	%

The EVE results included in the table above reflect the analysis used monthly by management. It models immediate -25, +100 and +200 basis point parallel shifts in market interest rates. Due to the current low level of short-term interest rates, the analysis reflects a declining interest rate scenario of 25 basis points, the point at which many assets and liabilities reach zero percent.

Huntington is within board of director policy limits for the +100 and +200 basis point scenarios. There is no policy limit for the -25 basis point scenario. The EVE reported at June 30, 2016 shows that the economic value of equity position is more asset sensitive compared with December 31, 2015 primarily due to the decline in spot and forward interest rates over the period, which results in a modeled increase in prepayments for mortgage-related assets. EVE asset sensitivity was also driven to a lesser extent by the introduction of new Non-Maturity Deposit models in the 2016 first quarter and adjustments to modeled prepayment for non-mortgage related securities.

**MSRs**

(This section should be read in conjunction with Note 7 of Notes to Unaudited Condensed Consolidated Financial Statements.)

At June 30, 2016, we had a total of \$134 million of capitalized MSRs representing the right to service \$16.2 billion in mortgage loans. Of this \$134 million, \$13 million was recorded using the fair value method and \$121 million was recorded using the amortization method.

MSR fair values are sensitive to movements in interest rates as expected future net servicing income depends on the projected outstanding principal balances of the underlying loans, which can be reduced by prepayments. Prepayments usually increase when mortgage interest rates decline and decrease when mortgage interest rates rise. We have employed strategies to reduce the risk of MSR fair value changes or impairment. However, volatile changes in interest rates can diminish the effectiveness of these economic hedges. We report MSR fair value adjustments net of hedge-related trading activity in the mortgage banking income category of noninterest income. Changes in fair value between reporting dates are recorded as an increase or a decrease in mortgage banking income.

MSRs recorded using the amortization method generally relate to loans originated with historically low interest rates, resulting in a lower probability of prepayments and, ultimately, impairment. MSR assets are included in servicing rights in the Unaudited Condensed Consolidated Financial Statements.

**Price Risk**

Price risk represents the risk of loss arising from adverse movements in the prices of financial instruments that are carried at fair value and are subject to fair value accounting. We have price risk from trading securities, securities owned by our broker-dealer subsidiary, foreign exchange positions, equity investments, and investments in securities backed by mortgage loans. We have established loss limits on the trading portfolio, on the amount of foreign exchange exposure that can be maintained, and on the amount of marketable equity securities that can be held.

**Liquidity Risk**

Liquidity risk is the risk of loss due to the possibility that funds may not be available to satisfy current or future commitments resulting from external macro market issues, investor and customer perception of financial strength, and events unrelated to us, such as war, terrorism, or financial institution market specific issues. Please see the Liquidity Risk section in Item 1A of our 2015 Form 10-K for more details. In addition, the mix and maturity structure of Huntington's balance sheet, the amount of on-hand cash and unencumbered securities, and the availability of contingent sources of funding can have an impact on Huntington's ability to satisfy current or future funding commitments. We manage liquidity risk at both the Bank and the parent company.

The overall objective of liquidity risk management is to ensure that we can obtain cost-effective funding to meet current and future obligations, and can maintain sufficient levels of on-hand liquidity, under both normal

business-as-usual and

37

---

Table of Contents

unanticipated stressed circumstances. The ALCO is appointed by the ROC to oversee liquidity risk management and the establishment of liquidity risk policies and limits. Contingency funding plans are in place, which measure forecasted sources and uses of funds under various scenarios in order to prepare for unexpected liquidity shortages. Liquidity risk is reviewed monthly for the Bank and the parent company, as well as its subsidiaries. In addition, liquidity working groups meet regularly to identify and monitor liquidity positions, provide policy guidance, review funding strategies, and oversee the adherence to, and maintenance of, the contingency funding plans.

**Investment securities portfolio**

The expected weighted average maturities of our AFS and HTM portfolios are significantly shorter than their contractual maturities as reflected in Note 5 and Note 6 of the Notes to Unaudited Condensed Consolidated Financial Statements. Particularly regarding the MBS and ABS, prepayments of principal and interest that historically occur in advance of scheduled maturities will shorten the expected life of these portfolios. The expected weighted average maturities, which take into account expected prepayments of principal and interest under existing interest rate conditions, are shown in the following table:

Table 22 - Expected Life of Investment Securities  
(dollar amounts in thousands)

	June 30, 2016			
	Available-for-Sale & Other Securities		Held-to-Maturity Securities	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
1 year or less	\$682,978	\$672,177	\$19,205	\$19,238
After 1 year through 5 years	5,454,666	5,557,358	3,819,702	3,901,761
After 5 years through 10 years (1)	2,492,878	2,514,932	1,813,033	1,858,472
After 10 years	547,095	562,788	6,625	6,753
Other securities	345,343	345,783	—	—
Total	\$9,522,960	\$9,653,038	\$5,658,565	\$5,786,224

(1) A portion of the securities with an average life of 5 years to 10 years, are variable rate; resulting in an average duration of 4.12 years.

**Bank Liquidity and Sources of Funding**

Our primary sources of funding for the Bank are retail and commercial core deposits. At June 30, 2016, these core deposits funded 70% of total assets (98% of total loans). Other sources of liquidity include non-core deposits, FHLB advances, wholesale debt instruments, and securitizations. Demand deposit overdrafts that have been reclassified as loan balances were \$21 million and \$16 million at June 30, 2016 and December 31, 2015, respectively.



Table of Contents

The following tables reflect deposit composition and short-term borrowings detail for each of the last five quarters:

Table 23 - Deposit Composition

(dollar amounts in millions)

	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015
By Type:					
Demand deposits—noninterest-bearing	\$6,324 30 %	\$16,571 30 %	\$16,480 30 %	\$16,935 31 %	\$17,011 32 %
Demand deposits—interest-bearing	8,412 15	8,174 15	7,682 14	6,574 12	6,627 12
Money market deposits	19,480 34	19,844 35	19,792 36	19,494 36	18,580 35
Savings and other domestic deposits	5,341 10	5,423 10	5,246 9	5,189 10	5,240 10
Core certificates of deposit	1,866 4	2,123 4	2,382 4	2,483 5	2,580 5
Total core deposits:	51,423 93	52,135 94	51,582 93	50,675 94	50,038 94
Other domestic deposits of \$250,000 or more	380 1	424 1	501 1	263 —	178 —
Brokered deposits and negotiable CDs	3,017 6	2,890 5	2,944 5	2,904 5	2,705 5
Deposits in foreign offices	223 —	180 —	268 1	403 1	552 1
Total deposits	\$55,043 100 %	\$55,629 100 %	\$55,295 100 %	\$54,245 100 %	\$53,473 100 %
Total core deposits:					
Commercial	\$24,308 47 %	\$24,543 47 %	\$24,474 47 %	\$24,886 49 %	\$24,103 48 %
Consumer	27,115 53	27,592 53	27,108 53	25,789 51	25,935 52
Total core deposits	\$51,423 100 %	\$52,135 100 %	\$51,582 100 %	\$50,675 100 %	\$50,038 100 %

Table 24 - Federal Funds Purchased and Repurchase Agreements

(dollar amounts in millions)

	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015
Balance at period-end					
Federal Funds purchased and securities sold under agreements to repurchase	\$149	\$204	\$601	\$1,051	\$1,101
Federal Home Loan Bank advances	1,800	250	—	400	375
Other short-term borrowings	8	18	14	3	35
Weighted average interest rate at period-end					
Federal Funds purchased and securities sold under agreements to repurchase	0.05 %	0.04 %	0.13 %	0.05 %	0.05 %
Federal Home Loan Bank advances	0.42	0.41	—	0.19	0.15
Other short-term borrowings	4.19	2.13	0.27	0.19	0.17
Maximum amount outstanding at month-end during the period					
Federal Funds purchased and securities sold under agreements to repurchase	\$258	\$401	\$601	\$1,051	\$1,101
Federal Home Loan Bank advances	1,800	1,575	—	400	1,850
Other short-term borrowings	21	20	14	3	35
Average amount outstanding during the period					
Federal Funds purchased and securities sold under agreements to repurchase	\$515	\$582	\$503	\$685	\$898

Table of Contents

Federal Home Loan Bank advances	504	553	13	136	1,236
Other short-term borrowings	13	9	9	23	19
Weighted average interest rate during the period					
Federal Funds purchased and securities sold under agreements to repurchase	0.25	0.18	0.05	0.05	0.07
Federal Home Loan Bank advances	0.42	0.40	0.25	0.16	0.16
Other short-term borrowings	1.81	3.69	1.99	0.78	1.94

The Bank maintains borrowing capacity at the FHLB and the Federal Reserve Bank Discount Window. The Bank does not consider borrowing capacity from the Federal Reserve Bank Discount Window as a primary source of liquidity. Total loans and securities pledged to the Federal Reserve Discount Window and the FHLB are \$18.0 billion and \$17.5 billion at June 30, 2016 and December 31, 2015, respectively.

For further information related to debt issuances please see Note 8 of Notes to Unaudited Condensed Consolidated Financial Statements.

At June 30, 2016, total wholesale funding was \$12.1 billion, an increase from \$10.9 billion at December 31, 2015.

The increase from prior year-end primarily relates to an increase in short-term borrowings.

Liquidity Coverage Ratio

On September 3, 2014, the U.S. banking regulators adopted a final LCR for internationally active banking organizations, generally those with \$250 billion or more in total assets, and a Modified LCR rule for banking organizations, similar to Huntington, with \$50 billion or more in total assets that are not internationally active banking organizations. The LCR is designed to promote the short-term resilience of the liquidity risk profile of banks to which it applies. The Modified LCR requires Huntington to maintain HQLA to meet its net cash outflows over a prospective 30 calendar-day period, which takes into account the potential impact of idiosyncratic and market-wide shocks. The Modified LCR transition period began on January 1, 2016, with Huntington required to maintain HQLA equal to 90 percent of the stated requirement. The ratio increases to 100 percent on January 1, 2017. Huntington expects to be compliant with the Modified LCR requirement within the transition periods established in the Modified LCR rule. At June 30, 2016, we believe the Bank had sufficient liquidity to meet its cash flow obligations for the foreseeable future.

Parent Company Liquidity

The parent company's funding requirements consist primarily of dividends to shareholders, debt service, income taxes, operating expenses, funding of nonbank subsidiaries, repurchases of our stock, and acquisitions. The parent company obtains funding to meet obligations from dividends and interest received from the Bank, interest and dividends received from direct subsidiaries, net taxes collected from subsidiaries included in the federal consolidated tax return, fees for services provided to subsidiaries, and the issuance of debt securities.

At June 30, 2016 and December 31, 2015, the parent company had \$2.1 billion and \$0.9 billion, respectively, in cash and cash equivalents. The increase primarily relates to 2016 issuances of long-term debt and preferred stock.

On July 20, 2016, the board of directors declared a quarterly common stock cash dividend of \$0.07 per common share. The dividend is payable on October 3, 2016, to shareholders of record on September 19, 2016. Based on the current quarterly dividend of \$0.07 per common share, cash demands required for common stock dividends are estimated to be approximately \$56 million per quarter. On July 20, 2016, the board of directors declared a quarterly Series A, Series B, and Series D Preferred Stock dividend payable on October 17, 2016 to shareholders of record on October 1, 2016. Based on the current dividend, cash demands required for Series A Preferred Stock are estimated to be approximately \$8 million per quarter. Cash demands required for Series B Preferred Stock are expected to be approximately \$300 thousand per quarter. Cash demands required for Series D Preferred Stock are expected to be approximately \$9 million per quarter.

During the second quarter, the Bank returned capital totaling \$162 million to the holding company. The Bank declared a return of capital to the holding company of \$175 million in the 2016 third quarter. To help meet any additional liquidity needs, the parent company may issue debt or equity securities from time to time. In April 2016, the Bank issued \$490 million of preferred stock to the holding company. In the 2016 third quarter, the Bank declared a preferred dividend of \$7 million to the holding company.



## Table of Contents

On January 26, 2016, Huntington announced the signing of a definitive merger agreement under which Ohio-based FirstMerit Corporation, the parent company of FirstMerit Bank, will merge into Huntington in a stock and cash transaction (see Note 3 of the Notes to Unaudited Condensed Consolidated Financial Statements). Considering this potential obligation, and expected quarterly dividend payments, we believe the parent company has sufficient liquidity to meet its cash flow obligations for the foreseeable future.

### Off-Balance Sheet Arrangements

In the normal course of business, we enter into various off-balance sheet arrangements. These arrangements include commitments to extend credit, interest rate swaps, financial guarantees contained in standby letters-of-credit issued by the Bank, and commitments by the Bank to sell mortgage loans.

### COMMITMENTS TO EXTEND CREDIT

Commitments to extend credit generally have fixed expiration dates, are variable-rate, and contain clauses that permit Huntington to terminate or otherwise renegotiate the contracts in the event of a significant deterioration in the customer's credit quality. These arrangements normally require the payment of a fee by the customer, the pricing of which is based on prevailing market conditions, credit quality, probability of funding, and other relevant factors. Since many of these commitments are expected to expire without being drawn upon, the contract amounts are not necessarily indicative of future cash requirements. The interest rate risk arising from these financial instruments is insignificant as a result of their predominantly short-term, variable-rate nature. See Note 16 for more information.

### INTEREST RATE SWAPS

Balance sheet hedging activity is arranged to receive hedge accounting treatment and is classified as either fair value or cash flow hedges. Fair value hedges are purchased to convert deposits and long-term debt from fixed-rate obligations to floating rate. Cash flow hedges are also used to convert floating rate loans made to customers into fixed rate loans. See Note 14 for more information.

### STANDBY LETTERS-OF-CREDIT

Standby letters-of-credit are conditional commitments issued to guarantee the performance of a customer to a third party. These guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing, and similar transactions. Most of these arrangements mature within two years and are expected to expire without being drawn upon. Standby letters-of-credit are included in the determination of the amount of risk-based capital that the parent company and the Bank are required to hold. Through our credit process, we monitor the credit risks of outstanding standby letters-of-credit. When it is probable that a standby letter-of-credit will be drawn and not repaid in full, a loss is recognized in the provision for credit losses. See Note 16 for more information.

### COMMITMENTS TO SELL LOANS

Activity related to our mortgage origination activity supports the hedging of the mortgage pricing commitments to customers and the secondary sale to third parties. In addition, we have commitments to sell residential real estate loans. These contracts mature in less than one year. See Note 16 for more information.

We believe that off-balance sheet arrangements are properly considered in our liquidity risk management process.

### Operational Risk

Operational risk is the risk of loss due to human error; inadequate or failed internal systems and controls, including the use of financial or other quantitative methodologies that may not adequately predict future results; violations of, or noncompliance with, laws, rules, regulations, prescribed practices, or ethical standards; and external influences such as market conditions, fraudulent activities, disasters, and security risks. We continuously strive to strengthen our system of internal controls to ensure compliance with laws, rules, and regulations, and to improve the oversight of our operational risk. We actively and continuously monitor cyber-attacks such as attempts related to online deception and loss of sensitive customer data. We evaluate internal systems, processes and controls to mitigate loss from cyber-attacks and, to date, have not experienced any material losses.

Our objective for managing cyber security risk is to avoid or minimize the impacts of external threat events or other efforts to penetrate our systems. We work to achieve this objective by hardening networks and systems against attack, and by diligently managing visibility and monitoring controls within our data and communications environment to

recognize events and respond before the attacker has the opportunity to execute a cyber attack. To this end we employ a set of defense in-depth

41

---

## Table of Contents

strategies, which include efforts to make Huntington less attractive as a target and less vulnerable to threats, while investing in threat analytic capabilities for rapid detection and response. Potential concerns related to cyber security may be escalated to our board-level Technology Committee, as appropriate. As a complement to the overall cyber security risk management, we use a number of internal training methods, both formally through mandatory courses and informally through written communications and other updates. Internal policies and procedures have been implemented to encourage the reporting of potential phishing attacks or other security risks. We also use third party services to test the effectiveness of our cyber security risk management framework, and any such third parties are required to comply with our policies regarding information security and confidentiality.

To mitigate operational risks, we have a senior management Operational Risk Committee and a senior management Legal, Regulatory, and Compliance Committee. The responsibilities of these committees, among other duties, include establishing and maintaining management information systems to monitor material risks and to identify potential concerns, risks, or trends that may have a significant impact and ensuring that recommendations are developed to address the identified issues. In addition, we have a senior management Model Risk Oversight Committee that is responsible for policies and procedures describing how model risk is evaluated and managed and the application of the governance process to implement these practices throughout the enterprise. These committees report any significant findings and recommendations to the Risk Management Committee. Potential concerns may be escalated to our ROC, as appropriate.

The goal of this framework is to implement effective operational risk techniques and strategies, minimize operational, fraud, and legal losses, minimize the impact of inadequately designed models and enhance our overall performance.

### Compliance Risk

Financial institutions are subject to many laws, rules, and regulations at both the federal and state levels. These broad-based laws, rules, and regulations include, but are not limited to, expectations relating to anti-money laundering, lending limits, client privacy, fair lending, prohibitions against unfair, deceptive or abusive acts or practices, protections for military members as they enter active duty, and community reinvestment. Additionally, the volume and complexity of recent regulatory changes have increased our overall compliance risk. As such, we utilize various resources to help ensure expectations are met, including a team of compliance experts dedicated to ensuring our conformance with all applicable laws, rules, and regulations. Our colleagues receive training for several broad-based laws and regulations including, but not limited to, anti-money laundering and customer privacy. Additionally, colleagues engaged in lending activities receive training for laws and regulations related to flood disaster protection, equal credit opportunity, fair lending, and/or other courses related to the extension of credit. We set a high standard of expectation for adherence to compliance management and seek to continuously enhance our performance.

### Capital

Both regulatory capital and shareholders' equity are managed at the Bank and on a consolidated basis. We have an active program for managing capital and maintain a comprehensive process for assessing the Company's overall capital adequacy. We believe our current levels of both regulatory capital and shareholders' equity are adequate.

### Regulatory Capital

We are subject to the Basel III capital requirements including the standardized approach for calculating risk-weighted assets in accordance with subpart D of the final capital rule. The following table presents risk-weighted assets and other financial data necessary to calculate certain financial ratios, including the CET1 ratio on a transitional Basel III basis, which we use to measure capital adequacy.

Table of ContentsTable 25 - Capital Under Current Regulatory Standards (transitional Basel III basis)  
(dollar amounts in millions except per share amounts)

	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015
Common equity tier 1 risk-based capital ratio:					
Total shareholders' equity	\$7,507	\$7,158	\$ 6,595	\$ 6,583	\$6,496
Regulatory capital adjustments:					
Shareholders' preferred equity	(971 )	(773 )	(386 )	(386 )	(386 )
Accumulated other comprehensive loss (income) offset	134	167	226	140	186
Goodwill and other intangibles, net of taxes	(700 )	(703 )	(695 )	(697 )	(701 )
Deferred tax assets that arise from tax loss and credit carryforwards	(21 )	(29 )	(19 )	(15 )	(15 )
Common equity tier 1 capital	5,949	5,820	5,721	5,625	5,580
Additional tier 1 capital					
Shareholders' preferred equity	971	773	386	386	386
Qualifying capital instruments subject to phase-out	—	—	76	76	76
Other	(14 )	(19 )	(29 )	(22 )	(22 )
Tier 1 capital	6,906	6,574	6,154	6,065	6,020
LTD and other tier 2 qualifying instruments	590	611	563	623	623
Qualifying allowance for loan and lease losses	697	689	670	656	655
Tier 2 capital	1,287	1,300	1,233	1,279	1,278
Total risk-based capital	\$8,193	\$7,874	\$ 7,387	\$ 7,344	\$7,298
Risk-weighted assets (RWA)	\$60,721	\$59,798	\$ 58,420	\$ 57,839	\$57,850
Common equity tier 1 risk-based capital ratio	9.80	% 9.73	% 9.79	% 9.72	% 9.65
Other regulatory capital data:					
Tier 1 leverage ratio	9.55	9.29	8.79	8.85	8.98
Tier 1 risk-based capital ratio	11.37	10.99	10.53	10.49	10.41
Total risk-based capital ratio	13.49	13.17	12.64	12.70	12.62

Table of ContentsTable 26 - Capital Adequacy—Non-Regulatory  
(dollar amounts in millions)

	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015
Consolidated capital calculations:					
Common shareholders' equity	\$6,536	\$6,385	\$ 6,209	\$ 6,197	\$6,110
Preferred shareholders' equity	971	773	386	386	386
Total shareholders' equity	7,507	7,158	6,595	6,583	6,496
Goodwill	(677 )	(677 )	(677 )	(677 )	(678 )
Other intangible assets	(48 )	(51 )	(55 )	(59 )	(63 )
Other intangible assets deferred tax liability (1)	17	18	19	21	22
Total tangible equity	6,799	6,448	5,882	5,868	5,777
Preferred shareholders' equity	(971 )	(773 )	(386 )	(386 )	(386 )
Total tangible common equity	\$5,828	\$5,675	\$ 5,496	\$ 5,482	\$5,391
Total assets	\$73,954	\$72,645	\$ 71,018	\$ 70,186	\$68,824
Goodwill	(677 )	(677 )	(677 )	(677 )	(678 )
Other intangible assets	(48 )	(51 )	(55 )	(59 )	(63 )
Other intangible assets deferred tax liability (1)	17	18	19	21	22
Total tangible assets	\$73,246	\$71,935	\$ 70,305	\$ 69,471	\$68,105
Tangible equity / tangible asset ratio	9.28 %	8.96 %	8.37 %	8.45 %	8.48 %
Tangible common equity / tangible asset ratio	7.96	7.89	7.82	7.89	7.92

(1) Calculated assuming a 35% tax rate.



Table of Contents

The following table presents certain regulatory capital data at both the consolidated and Bank levels for each of the past five quarters:

Table 27 - Regulatory Capital Data  
(dollar amounts in millions)

		Basel III				
		June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015
Total risk-weighted assets	Consolidated	\$60,721	\$59,798	\$58,420	\$57,839	\$57,850
	Bank	60,674	59,723	58,351	57,750	57,772
Common equity tier I risk-based capital	Consolidated	5,949	5,821	5,721	5,625	5,580
	Bank	5,578	5,518	5,519	5,475	5,497
Tier 1 risk-based capital	Consolidated	6,906	6,574	6,154	6,065	6,020
	Bank	6,221	5,672	5,735	5,692	5,716
Tier 2 risk-based capital	Consolidated	1,287	1,300	1,233	1,279	1,278
	Bank	1,331	1,119	1,115	1,101	747
Total risk-based capital	Consolidated	8,193	7,874	7,387	7,344	7,298
	Bank	7,552	6,791	6,851	6,793	6,463
Tier 1 leverage ratio	Consolidated	9.55	% 9.29	% 8.79	% 8.85	% 8.98
	Bank	8.61	8.02	8.21	8.33	8.54
Common equity tier I risk-based capital ratio	Consolidated	9.80	9.73	9.79	9.72	9.65
	Bank	9.19	9.24	9.46	9.48	9.51
Tier 1 risk-based capital ratio	Consolidated	11.37	10.99	10.53	10.49	10.41
	Bank	10.25	9.50	9.83	9.86	9.89
Total risk-based capital ratio	Consolidated	13.49	13.17	12.64	12.70	12.62
	Bank	12.45	11.37	11.74	11.76	11.19

At June 30, 2016, we maintained Basel III transitional capital ratios in excess of the well-capitalized standards established by the FRB.

#### Shareholders' Equity

We generate shareholders' equity primarily through the retention of earnings, net of dividends and share repurchases. Other potential sources of shareholders' equity include issuances of common and preferred stock. Our objective is to maintain capital at an amount commensurate with our risk profile and risk tolerance objectives, to meet both regulatory and market expectations, and to provide the flexibility needed for future growth and business opportunities. Shareholders' equity totaled \$7.5 billion at June 30, 2016, an increase of \$0.9 billion when compared with December 31, 2015. During the 2016 first and second quarter, Huntington issued \$400 million and \$200 million of preferred stock, respectively. Costs of \$15 million related to the issuance are reported as a direct deduction from the face amount of the stock.

On January 26, 2016, Huntington announced the signing of a definitive merger agreement under which Ohio-based FirstMerit Corporation, the parent company of FirstMerit Bank, will merge into Huntington in a stock and cash transaction (see Note 3 of the Notes to Unaudited Condensed Consolidated Financial Statements).

On June 29, 2016, Huntington announced that the Federal Reserve did not object to Huntington's proposed capital actions included in Huntington's capital plan submitted to the Federal Reserve in April 2016 as part of the 2016 Comprehensive Capital Analysis and Review ("CCAR"). These actions included a 14% increase in the quarterly dividend per common share to \$0.08, starting in the fourth quarter of 2016. Huntington's capital plan also included the issuance of capital in connection with the pending acquisition of FirstMerit Corporation and continues the previously announced suspension of the company's share repurchase program.

#### Dividends



## Table of Contents

We consider disciplined capital management as a key objective, with dividends representing one component. Our strong capital ratios and expectations for continued earnings growth positions us to continue to actively explore additional capital management opportunities.

On July 20, 2016, our board of directors declared a quarterly cash dividend of \$0.07 per common share, payable on October 3, 2016. Also, cash dividends of \$0.07 per share were declared on April 21, 2016 and January 20, 2016.

On July 20, 2016, our board of directors also declared a quarterly cash dividend on our 8.50% Series A Non-Cumulative Perpetual Convertible Preferred Stock of \$21.25 per share. The dividend is payable on October 17, 2016. Also, cash dividends of \$21.25 per share were declared on April 21, 2016 and January 20, 2016.

On July 20, 2016, our board of directors also declared a quarterly cash dividend on our Floating Rate Series B Non-Cumulative Perpetual Preferred Stock of \$8.45 per share. The dividend is payable on October 17, 2016. Also, cash dividends of \$8.32 per share and \$8.31 per share were declared on April 21, 2016 and January 20, 2016, respectively.

On July 20, 2016, our board of directors also declared a quarterly cash dividend on our 6.25% Series D Non-Cumulative Perpetual Convertible Preferred Stock of \$15.63 per share. The dividend is payable on October 17, 2016. Also, cash dividends of \$19.79 per share were declared on April 21, 2016.

### Share Repurchases

From time to time the board of directors authorizes the Company to repurchase shares of our common stock. Although we announce when the board of directors authorizes share repurchases, we typically do not give any public notice before we repurchase our shares. Future stock repurchases may be private or open-market repurchases, including block transactions, accelerated or delayed block transactions, forward transactions, and similar transactions. Various factors determine the amount and timing of our share repurchases, including our capital requirements, the number of shares we expect to issue for employee benefit plans and acquisitions, market conditions (including the trading price of our stock), and regulatory and legal considerations. Huntington's capital plan continues the previously announced suspension of the company's share repurchase program.

### Fair Value

#### Fair Value Measurements

The fair value of a financial instrument is defined as the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. Assets and liabilities carried at fair value inherently result in a higher degree of financial statement volatility. We estimate the fair value of a financial instrument using a variety of valuation methods. Where financial instruments are actively traded and have quoted market prices, quoted market prices are used for fair value. We characterize active markets as those where transaction volumes are sufficient to provide objective pricing information, with reasonably narrow bid/ask spreads, and where received quoted prices do not vary widely. When the financial instruments are not actively traded, other observable market inputs, such as quoted prices of securities with similar characteristics, may be used, if available, to determine fair value. Inactive markets are characterized by low transaction volumes, price quotations that vary substantially among market participants, or in which minimal information is released publicly. When observable market prices do not exist, we estimate fair value primarily by using cash flow and other financial modeling methods. Our valuation methods consider factors such as liquidity and concentration concerns and, for the derivatives portfolio, counterparty credit risk. Other factors such as model assumptions, market dislocations, and unexpected correlations can affect estimates of fair value. Changes in these underlying factors, assumptions, or estimates in any of these areas could materially impact the amount of revenue or loss recorded.

The FASB ASC Topic 820, Fair Value Measurements, establishes a framework for measuring the fair value of financial instruments that considers the attributes specific to particular assets or liabilities and establishes a three-level hierarchy for determining fair value based on the transparency of inputs to each valuation as of the fair value measurement date. The three levels are defined as follows:

Level 1 – quoted prices (unadjusted) for identical assets or liabilities in active markets.

Level 2 – inputs include quoted prices for similar assets and liabilities in active markets, quoted prices of identical or similar assets or liabilities in markets that are not active, and inputs that are observable for the asset or liability, either

directly or indirectly, for substantially the full term of the financial instrument.

Level 3 – inputs that are unobservable and significant to the fair value measurement. Financial instruments are considered Level 3 when values are determined using pricing models, discounted cash flow methodologies, or similar techniques, and at least one significant model assumption or input is unobservable.

Table of Contents

At the end of each quarter, we assess the valuation hierarchy for each asset or liability measured. As necessary, assets or liabilities may be transferred within hierarchy levels due to changes in availability of observable market inputs at the measurement date. The fair values measured at each level of the fair value hierarchy, additional discussion regarding fair value measurements, and a brief description of how fair value is determined for categories that have unobservable inputs, can be found in Note 13 of the Notes to Unaudited Condensed Consolidated Financial Statements.

**BUSINESS SEGMENT DISCUSSION**

Overview

Our business segments are based on our internally-aligned segment leadership structure, which is how we monitor results and assess performance. We have five major business segments: Retail and Business Banking, Commercial Banking, Automobile Finance and Commercial Real Estate (AFCRE), Regional Banking and The Huntington Private Client Group (RBHPCG), and Home Lending. A Treasury / Other function includes technology and operations, other unallocated assets, liabilities, revenue, and expense.

Business segment results are determined based upon our management reporting system, which assigns balance sheet and income statement items to each of the business segments. The process is designed around our organizational and management structure and, accordingly, the results derived are not necessarily comparable with similar information published by other financial institutions.

Revenue Sharing

Revenue is recorded in the business segment responsible for the related product or service. Fee sharing is recorded to allocate portions of such revenue to other business segments involved in selling to, or providing service to, customers. Results of operations for the business segments reflect these fee sharing allocations.

Expense Allocation

The management accounting process that develops the business segment reporting utilizes various estimates and allocation methodologies to measure the performance of the business segments. Expenses are allocated to business segments using a two-phase approach. The first phase consists of measuring and assigning unit costs (activity-based costs) to activities related to product origination and servicing. These activity-based costs are then extended, based on volumes, with the resulting amount allocated to business segments that own the related products. The second phase consists of the allocation of overhead costs to all five business segments from Treasury / Other. We utilize a full-allocation methodology, where all Treasury / Other expenses, except reported Significant Items, and a small amount of other residual unallocated expenses, are allocated to the five business segments.

Funds Transfer Pricing (FTP)

We use an active and centralized FTP methodology to attribute appropriate income to the business segments. The intent of the FTP methodology is to transfer interest rate risk from the business segments by providing matched duration funding of assets and liabilities. The result is to centralize the financial impact, management, and reporting of interest rate risk in the Treasury / Other function where it can be centrally monitored and managed. The Treasury / Other function charges (credits) an internal cost of funds for assets held in (or pays for funding provided by) each business segment. The FTP rate is based on prevailing market interest rates for comparable duration assets (or liabilities).

Net Income by Business Segment

The segregation of net income by business segment for the six-month periods ending June 30, 2016 and June 30, 2015 is presented in the following table:

Table of Contents

Table 28 - Net Income (Loss) by Business

Segment

(dollar amounts in thousands)

	Six months ended	
	June 30,	
	2016	2015
Retail and Business Banking	\$ 127,153	\$ 111,061
Commercial Banking	74,107	102,681
AFCRE	86,689	84,698
RBHPCG	23,280	4,468
Home Lending	7,908	353
Treasury/Other	26,717	58,799
Total net income	\$345,854	\$362,060

Treasury / Other

The Treasury / Other function includes revenue and expense related to assets, liabilities, and equity not directly assigned or allocated to one of the five business segments. Other assets include investment securities and bank owned life insurance. The financial impact associated with our FTP methodology, as described above, is also included. Net interest income includes the impact of administering our investment securities portfolios and the net impact of derivatives used to hedge interest rate sensitivity. Noninterest income includes miscellaneous fee income not allocated to other business segments, such as bank owned life insurance income and any investment security and trading asset gains or losses. Noninterest expense includes certain corporate administrative, merger, and other miscellaneous expenses not allocated to other business segments. The provision for income taxes for the business segments is calculated at a statutory 35% tax rate, though our overall effective tax rate is lower. As a result, Treasury / Other reflects a credit for income taxes representing the difference between the lower actual effective tax rate and the statutory tax rate used to allocate income taxes to the business segments.

**Optimal Customer Relationship (OCR)**

Our OCR strategy is focused on building and deepening relationships with our customers through superior interactions, product penetration, and quality of service. We will deliver high-quality customer and prospect interactions through a fully integrated sales culture which will include all partners necessary to deliver a total Huntington solution. The quality of our relationships will lead to our ability to be the primary bank for our customers, yielding quality, annuitized revenue and profitable share of customers overall financial services. We believe our relationship oriented approach will drive a competitive advantage through our local market delivery channels.

**CONSUMER OCR PERFORMANCE**

For consumer OCR performance, there are three key performance metrics: (1) the number of checking account households, (2) the number of product penetration per consumer checking household, and (3) the revenue generated from the consumer households of all business segments.

The growth in consumer checking account number of households is a result of both new sales of checking accounts, retention of existing checking account households, and growth in balances. The overall objective is to grow the number of households, along with an increase in product penetration.

We use the checking account as a measure since it typically represents the primary banking relationship product. We count additional services by type, not number, of services. For example, a household that has one checking account and one mortgage, we count as having two services. A household with four checking accounts, we count as having one service. The household relationship utilizing 6+ services is viewed to be more profitable and loyal. The overall objective, therefore, is to decrease the percentage of 1-5 services per consumer checking account household, while increasing the percentage of those with 6+ services.

The following table presents consumer checking account household OCR metrics:



Table of Contents

Table 29 - Consumer Checking Household OCR Cross-sell Report

	Three Months Ended				
	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015
Number of households (1)	1,549,059	1,530,025	1,511,474	1,508,209	1,491,967
Product Penetration by Number of Services (2)					
1 Service	2.6 %	2.6 %	2.6 %	2.6 %	2.5 %
2-3 Services	16.2	16.0	16.4	16.8	17.0
4-5 Services	28.8	28.8	29.1	29.2	29.5
6+ Services	52.4	52.6	51.9	51.4	51.0
Total revenue (in millions)	\$308	\$293	\$294	\$289	\$280

(1) Checking account required.

(2) The definitions and measurements used in our OCR process are periodically reviewed and updated prospectively. Our emphasis on cross-sell, coupled with customers being attracted to the benefits offered through our “Fair Play” banking philosophy with programs such as 24-Hour Grace<sup>®</sup> on overdrafts and Asterisk-Free Checking<sup>™</sup>, are having a positive effect. The percent of consumer households with 6 or more product services at the end of the 2016 second quarter was 52.4%, up from 51.0% from the year-ago quarter due to increased product sales and services used.

**COMMERCIAL OCR PERFORMANCE**

For commercial OCR performance, there are three key performance metrics: (1) the number of commercial relationships, (2) the number of services penetration per commercial relationship, and (3) the revenue generated. Commercial relationships include relationships from all business segments.

The growth in the number of commercial relationships is a result of both new sales of checking accounts and improved retention of existing commercial accounts. The overall objective is to grow the number of relationships, along with an increase in product service distribution.

The commercial relationship is defined as a business banking or commercial banking customer with a checking account relationship. We use this metric because we believe that the checking account anchors a business relationship and creates the opportunity to increase our cross-sell activity. Multiple sales of the same type of service are counted as one service, which is the same methodology described above for consumer.

The following table presents commercial relationship OCR metrics:

Table 30 - Commercial Relationship OCR Cross-sell Report

	Three Months Ended				
	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015
Commercial Relationships (1)	172,880	171,053	168,774	169,152	168,088
Product Penetration by Number of Services (2)					
1 Service	11.8 %	12.1 %	13.7 %	14.0 %	14.3 %
2-3 Services	40.9	40.4	42.0	42.3	42.3
4+ Services (3)	47.3	47.5	44.3	43.7	43.4
Total revenue (in millions)	\$226	\$221	\$222	\$229	\$222

(1) Checking account required.

(2) The definitions and measurements used in our OCR process are periodically reviewed and updated prospectively.

(3)



During the 2016 first quarter, there was a pricing change to a treasury management product that resulted in a one-time increase in our 4+ services data.

Table of Contents

By focusing on targeted relationships, we are able to achieve higher product service penetration among our commercial relationships and leverage these relationships to generate a deeper share of wallet. The percent of commercial relationships with 4 or more product services at the end of the 2016 second quarter was 47.3%, up from 43.4% from the year-ago quarter. Total commercial relationship revenue for the 2016 second quarter was \$226 million, up \$4 million, or 2%, from the year-ago quarter.

## Retail and Business Banking

Table 31 - Key Performance Indicators for Retail and Business Banking  
(dollar amounts in thousands unless otherwise noted)

	Six months ended June 30,		Change	
	2016	2015	Amount	Percent
Net interest income	\$535,433	\$505,571	\$29,862	6 %
Provision for credit losses	33,745	26,553	7,192	27
Noninterest income	246,462	208,696	37,766	18
Noninterest expense	552,530	516,851	35,679	7
Provision for income taxes	68,467	59,802	8,665	14
Net income	\$127,153	\$111,061	\$16,092	14 %
Number of employees (average full-time equivalent)	5,383	5,266	117	2 %
Total average assets (in millions)	\$15,788	\$15,536	\$252	2
Total average loans/leases (in millions)	13,671	13,580	91	1
Total average deposits (in millions)	31,035	29,927	1,108	4
Net interest margin	3.55 %	3.48 %	0.07 %	2
NCOs	\$27,278	\$26,789	\$489	2
NCOs as a % of average loans and leases	0.40 %	0.39 %	0.01 %	3

## 2016 First Six months vs. 2015 First Six months

Retail and Business Banking reported net income of \$127 million in the first six-month period of 2016. This was an increase of \$16 million, or 14%, compared to the year-ago period. Segment net interest income increased \$30 million, or 6%, primarily due to an increase in total average deposits, and a 7 basis point improvement in the net interest margin. The provision for credit losses increased \$7 million, or 27%, as a result of enhancements made to the ACL estimation process in the 2015 first quarter. Noninterest income increased \$38 million, or 18%, due to an increase in card and payment processing income and service charges on deposit accounts, which were driven by higher debit card-related transaction volumes and an increase in the number of households. The increase in noninterest income is also attributed to mortgage banking income which was primarily driven by increased referrals to Home Lending due to an improved mortgage refinance market. Noninterest expense increased \$36 million, or 7%, due to an increase in personnel and occupancy expense, which were mostly off-set by a decrease in the amortization of intangibles. The increase in allocated noninterest expense was mostly offset by the increases in noninterest income.

Table of Contents

## Commercial Banking

Table 32 - Key Performance Indicators for Commercial Banking  
(dollar amounts in thousands unless otherwise noted)

	Six months ended June 30,		Change	
	2016	2015	Amount	Percent
Net interest income	\$202,623	\$169,315	\$33,308	20 %
Provision for credit losses	29,562	3,808	25,754	676
Noninterest income	123,499	125,254	(1,755 )	(1 )
Noninterest expense	182,549	132,790	49,759	37
Provision for income taxes	39,904	55,290	(15,386 )	(28 )
Net income	\$74,107	\$102,681	\$(28,574)	(28 )%
Number of employees (average full-time equivalent)	1,205	1,099	106	10 %
Total average assets (in millions)	\$17,515	\$15,528	\$1,987	13
Total average loans/leases (in millions)	13,767	12,476	1,291	10
Total average deposits (in millions)	11,075	10,988	87	1
Net interest margin	2.75 %	2.60 %	0.15 %	6 %
NCOs	\$16,261	\$12,261	\$4,000	33
NCOs as a % of average loans and leases	0.24 %	0.20 %	0.04 %	20 %

## 2016 First Six months vs. 2015 First Six months

Commercial Banking reported net income of \$74 million in the first six-month period of 2016. This was a decrease of \$29 million, or 28%, compared to the year-ago period. Segment net interest income increased \$33 million, or 20%, primarily due to higher earning asset yields related to the Huntington Technology Finance acquisition late in the 2015 first quarter, an increase in average loans/leases, recoveries from previously charged-off loans, and the increase in average available-for-sale securities which are related to direct purchase municipal instruments. The provision for credit losses increased \$26 million, or 676%, as a result of additional reserves for the energy sector portfolio and an increase in NCOs. Noninterest expense increased due to an increase in personnel expense and operating lease expense, which was attributed to the late 2015 first quarter acquisition of Huntington Technology Finance. The increase in allocated noninterest expense was partially offset by an increase in allocated noninterest income.

## Automobile Finance and Commercial Real Estate

Table 33 - Key Performance Indicators for Automobile Finance and Commercial Real Estate  
(dollar amounts in thousands unless otherwise noted)

	Six months ended June 30,		Change	
	2016	2015	Amount	Percent
Net interest income	\$191,171	\$190,204	\$967	1 %
Provision (reduction in allowance) for credit losses	(6,891 )	2,115	(9,006 )	(426)
Noninterest income	17,840	16,249	1,591	10
Noninterest expense	82,534	74,033	8,501	11
Provision for income taxes	46,679	45,607	1,072	2
Net income	\$86,689	\$84,698	\$1,991	2 %
Number of employees (average full-time equivalent)	310	294	16	5 %
Total average assets (in millions)	\$18,350	\$16,679	\$1,671	10
Total average loans/leases (in millions)	17,289	15,422	1,867	12
Total average deposits (in millions)	1,644	1,432	212	15
Net interest margin	2.17 %	2.38 %	(0.21 )%	(9 )

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

NCOs	\$(16,933 )	\$4,014	\$(20,947)	(522)
NCOs as a % of average loans and leases	(0.20 )%	0.05 %	(0.25 )%	(500)

51

---

Table of Contents

## 2016 First Six months vs. 2015 First Six months

AFCRE reported net income of \$87 million in the first six-month period of 2016. This was an increase of \$2 million, or 2%, compared to the year-ago period. Segment net interest income was essentially unchanged, as the benefit from higher loan balances were offset by a 21 basis point decline in the net interest margin. The provision (reduction in allowance) for credit losses decreased by \$9 million, primarily due to an increase in CRE net recoveries. Noninterest income increased \$2 million, or 10%, primarily due to a \$6 million increase in fee sharing revenue, primarily related to the sale of interest rate derivative products, and a \$2 million increase in realized and unrealized gains associated with community development equity investments. These increases were partially offset by the year ago quarter including a \$5 million gain on sale of loans from the automobile loan securitization. Noninterest expense increased \$9 million, or 11%, primarily due to an increase in personnel costs and other allocated costs attributed to higher production and portfolio balance levels.

Regional Banking and The Huntington Private Client Group

Table 34 - Key Performance Indicators for Regional Banking and The Huntington Private Client Group

(dollar amounts in thousands unless otherwise noted)

	Six months ended June 30,		Change	
	2016	2015	Amount	Percent
Net interest income	\$79,781	\$54,575	\$25,206	46 %
Provision (reduction in allowance) for credit losses	(1,500 )	4,240	(5,740 )	(135 )
Noninterest income	55,395	78,388	(22,993 )	(29 )
Noninterest expense	100,860	121,849	(20,989 )	(17 )
Provision for income taxes	12,536	2,406	10,130	421
Net income	\$23,280	\$4,468	\$18,812	421 %
Number of employees (average full-time equivalent)	879	966	(87 )	(9 )%
Total average assets (in millions)	\$4,340	\$3,361	\$979	29
Total average loans/leases (in millions)	3,894	2,910	984	34
Total average deposits (in millions)	7,879	6,758	1,121	17
Net interest margin	2.06 %	1.65 %	0.41 %	25
NCOs	\$(3,015 )	\$4,028	\$(7,043 )	N.R.
NCOs as a % of average loans and leases	(0.15 )%	0.28 %	(0.43 )%	N.R.
Total assets under management (in billions)—eop	\$12.2	\$14.1	\$(1.9 )	(13 )
Total trust assets (in billions)—eop	86.1	81.1	5.0	6 %

N.R.—Not relevant.

eop—End of Period.

## 2016 First Six months vs. 2015 First Six months

RBHPCG reported net income of \$23 million in the first six-month period of 2016. This was an increase of \$19 million, or 421%, compared to the year-ago period. Segment net interest income increased \$25 million, or 46%, mainly due to an increase in average total loans and deposits. The increase in average total loans was due to a transfer of \$836 million in portfolio mortgage loans originated by Home Lending. The increase in average total deposits was the result of growth in the new Private Client Account interest checking product and growth in commercial and consumer money-market deposit account balances. The provision (reduction in allowance) for credit losses decreased \$6 million, or 135%, primarily due to net recoveries in the current period. Noninterest income decreased \$23 million, or 29%, primarily due to the sale of HASI and HAA at the end of 2015. Noninterest expense decreased \$21 million, or 17%, due to reduced expense resulting from the sale of HASI and HAA, and reduced allocated costs.



Table of Contents

## Home Lending

Table 35 - Key Performance Indicators for Home Lending  
(dollar amounts in thousands unless otherwise noted)

	Six months ended		Change	
	June 30,	June 30,	Amount	Percent
	2016	2015		
Net interest income	\$27,433	\$31,630	\$(4,197)	(13)%
Provision (reduction in allowance) for credit losses	(2,825)	4,294	(7,119)	N.R.
Noninterest income	33,971	50,634	(16,663)	(33)%
Noninterest expense	52,063	77,427	(25,364)	(33)%
Provision for income taxes	4,258	190	4,068	N.R.
Net income (loss)	\$7,908	\$353	\$7,555	N.R.
Number of employees (average full-time equivalent)	982	954	28	3%
Total average assets (in millions)	\$3,126	\$3,931	\$(805)	(20)%
Total average loans/leases (in millions)	2,558	3,336	(778)	(23)%
Total average deposits (in millions)	351	354	(3)	(1)%
Net interest margin	1.87	% 1.70	% 0.17	% 10
NCOs	\$1,717	\$2,415	\$(698)	(29)%
NCOs as a % of average loans and leases	0.13	% 0.14	% (0.01)	%(7)
Mortgage banking origination volume (in millions)	\$2,535	\$2,435	\$100	4

N.R.—Not relevant.

## 2016 First Six months vs. 2015 First Six months

Home Lending reported net income of \$8 million in the first six-month period of 2016 compared to a net income of \$0.4 million in the year-ago period. Segment net interest income decreased \$4 million, or 13%, which primarily reflects the transfer of \$836 million of portfolio mortgage loans to the RBHPCG segment. The provision (reduction in allowance) for credit losses decreased \$7 million, due to a higher provision in the year-ago quarter from updated assumptions made to the ACL estimation process in 2015. Noninterest income decreased by \$17 million, or 33%, primarily due to net MSR hedging impacts and higher fee sharing to other business segments from higher production volume. Noninterest expense declined \$25 million, or 33%, primarily due to lower allocated expenses.

## ADDITIONAL DISCLOSURES

## Forward-Looking Statements

This report, including MD&A, contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements about the benefits of the proposed merger transaction with FirstMerit, the merger parties' plans, objectives, expectations and intentions, the expected timing of completion of the transaction with FirstMerit, and other statements that are not historical facts. Such statements are subject to numerous assumptions, risks, and uncertainties. Statements that do not describe historical or current facts, including statements about beliefs and expectations, are forward-looking statements. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations. The forward-looking statements are intended to be subject to the safe harbor provided by Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934, and the Private Securities Litigation Reform Act of 1995.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: changes in general economic, political, or industry conditions, uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board, volatility and disruptions in global capital and credit markets; movements in interest rates; competitive pressures on product pricing and services; success, impact, and timing of Huntington's and FirstMerit's respective business strategies, including market acceptance of any new

products or services implementing Huntington's "Fair Play" banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB, and the regulatory approval process associated with the merger; the possibility that the proposed transaction with

53

---



## Table of Contents

FirstMerit does not close when expected or at all because required regulatory or other approvals are not received or other conditions to the closing are not satisfied on a timely basis or at all; the possibility that the anticipated benefits of the transaction are not realized when expected or at all, including as a result of the impact of, or problems arising from, the integration of the two companies or as a result of the strength of the economy and competitive factors in the areas where Huntington and FirstMerit do business; the possibility that the transaction may be more expensive to complete than anticipated, including as a result of unexpected factors or events; diversion of management's attention from ongoing business operations and opportunities; potential adverse reactions or changes to business or employee relationships, including those resulting from the announcement or completion of the transaction; Huntington's ability to complete the acquisition and integration of FirstMerit successfully; and other factors that may affect future results of Huntington and FirstMerit. Additional factors that could cause results to differ materially from those described above can be found in Huntington's Annual Report on Form 10-K for the year ended December 31, 2015 and in its subsequent Quarterly Reports on Form 10-Q, including for the quarter ended March 31, 2016, each of which is on file with the Securities and Exchange Commission (the "SEC") and available in the "Investor Relations" section of Huntington's website, <http://www.huntington.com>, under the heading "Publications and Filings" and in other documents Huntington files with the SEC, and in FirstMerit's Annual Report on Form 10-K for the year ended December 31, 2015 and in its subsequent Quarterly Reports on Form 10-Q, including for the quarter ended March 31, 2016, each of which is on file with the SEC and available in the "Investors" section of FirstMerit's website, <http://www.firstmerit.com>, under the heading "Publications & Filings" and in other documents FirstMerit files with the SEC.

All forward-looking statements speak only as of the date they are made and are based on information available at that time. Neither Huntington nor FirstMerit assumes any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

### Non-GAAP Financial Measures

This document contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found herein.

### Significant Items

From time-to-time, revenue, expenses, or taxes are impacted by items judged by us to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by us at that time to be infrequent or short-term in nature. We refer to such items as Significant Items. Most often, these Significant Items result from factors originating outside the Company; e.g., regulatory actions / assessments, windfall gains, changes in accounting principles, one-time tax assessments / refunds, litigation actions, etc. In other cases, they may result from our decisions associated with significant corporate actions outside of the ordinary course of business; e.g., merger / restructuring charges, recapitalization actions, goodwill impairment, etc.

Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains / losses from investment activities, asset valuation writedowns, etc., reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

We believe the disclosure of Significant Items provides a better understanding of our performance and trends to ascertain which of such items, if any, to include or exclude from an analysis of our performance; i.e., within the context of determining how that performance differed from expectations, as well as how, if at all, to adjust estimates of future performance accordingly. To this end, we adopted a practice of listing Significant Items in our external disclosure documents; e.g., earnings press releases, investor presentations, Forms 10-Q and 10-K.

Significant Items for any particular period are not intended to be a complete list of items that may materially impact current or future period performance.

#### Fully-Taxable Equivalent Basis

Interest income, yields, and ratios on a FTE basis are considered non-GAAP financial measures. Management believes net interest income on a FTE basis provides a more accurate picture of the interest margin for comparison purposes. The FTE basis also allows management to assess the comparability of revenue arising from both taxable and tax-exempt sources. The FTE basis assumes a federal statutory tax rate of 35 percent. We encourage readers to consider the consolidated financial

## Table of Contents

statements and other financial information contained in this Form 10-Q in their entirety, and not to rely on any single financial measure.

### Non-Regulatory Capital Ratios

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

- Tangible common equity to tangible assets, and
- Tangible common equity to risk-weighted assets using Basel III definitions.

These non-regulatory capital ratios are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market conditions. Additionally, presentation of these ratios allows readers to compare the Company's capitalization to other financial services companies. These ratios differ from capital ratios defined by banking regulators principally in that the numerator excludes preferred securities, the nature and extent of which varies among different financial services companies. These ratios are not defined in Generally Accepted Accounting Principles ("GAAP") or federal banking regulations. As a result, these non-regulatory capital ratios disclosed by the Company are considered non-GAAP financial measures.

Because there are no standardized definitions for these non-regulatory capital ratios, the Company's calculation methods may differ from those used by other financial services companies. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in this Form 10-Q in their entirety, and not to rely on any single financial measure.

### Risk Factors

Information on risk is discussed in the Risk Factors section included in Item 1A of our 2015 Form 10-K. Additional information regarding risk factors can also be found in the Risk Management and Capital discussion of this report.

### Updates to Risk Factors

Changes in accounting policies, standards, and interpretations could materially affect how we report our financial condition and results of operations.

The FASB, regulatory agencies, and other bodies that establish accounting standards periodically change the financial accounting and reporting standards governing the preparation of our financial statements. Additionally, those bodies that establish and interpret the accounting standards (such as the FASB, SEC, and banking regulators) may change prior interpretations or positions on how these standards should be applied. These changes can be difficult to predict and can materially affect how we record and report our financial condition and results of operations.

On June 16, 2016, the FASB issued Accounting Standard Update 2016-13, Financial Instruments - Credit Losses (Topic 326), which introduces new guidance for the accounting for credit losses on instruments within its scope. The new guidance introduces an expected losses approach for calculating credit reserves on certain types of financial instruments. It also modifies the impairment model for available-for-sale debt securities and provides for a simplified accounting model for purchased financial assets with credit deterioration since their origination.

For further discussion, see Note 2 of the Notes to Unaudited Condensed Consolidated Financial Statements.

### Critical Accounting Policies and Use of Significant Estimates

Our financial statements are prepared in accordance with GAAP. The preparation of financial statements in conformity with GAAP requires us to establish critical accounting policies and make accounting estimates, assumptions, and judgments that affect amounts recorded and reported in our financial statements. Note 1 of Notes to Consolidated Financial Statements included in our December 31, 2015 Form 10-K, as supplemented by this report, lists significant accounting policies we use in the development and presentation of our financial statements. This MD&A, the significant accounting policies, and other financial statement disclosures identify and address key variables and other qualitative and quantitative factors necessary for an understanding and evaluation of our company,

financial position, results of operations, and cash flows.

An accounting estimate requires assumptions about uncertain matters that could have a material effect on the financial statements if a different amount within a range of estimates were used or if estimates changed from period to period.

Estimates are made under facts and circumstances at a point in time, and changes in those facts and circumstances could produce results that significantly differ from when those estimates were made.

55

---

Table of Contents

Our most significant accounting estimates relate to our ACL, valuation of financial instruments, contingent liabilities, income taxes, and deferred tax assets. These significant accounting estimates and their related application are discussed in our December 31, 2015 Form 10-K.

Recent Accounting Pronouncements and Developments

Note 2 of the Notes to Unaudited Condensed Consolidated Financial Statements discusses new accounting pronouncements adopted during 2016 and the expected impact of accounting pronouncements recently issued but not yet required to be adopted. To the extent the adoption of new accounting standards materially affect financial condition, results of operations, or liquidity, the impacts are discussed in the applicable section of this MD&A and the Notes to Unaudited Condensed Consolidated Financial Statements.

Table of Contents

## Item 1: Financial Statements

Huntington Bancshares Incorporated  
Condensed Consolidated Balance Sheets  
(Unaudited)

(dollar amounts in thousands, except number of shares)

	June 30, 2016	December 31, 2015
Assets		
Cash and due from banks	\$ 867,180	\$ 847,156
Interest-bearing deposits in banks	44,896	51,838
Trading account securities	35,289	36,997
Loans held for sale (includes \$614,626 and \$337,577 respectively, measured at fair value) <sup>(1)</sup>	786,993	474,621
Available-for-sale and other securities	9,653,038	8,775,441
Held-to-maturity securities	5,658,565	6,159,590
Loans and leases (includes \$37,903 and \$34,637 respectively, measured at fair value) <sup>(1)</sup>	52,543,421	50,341,099
Allowance for loan and lease losses	(623,064	) (597,843
Net loans and leases	51,920,357	49,743,256
Bank owned life insurance	1,777,628	1,757,668
Premises and equipment	596,642	620,540
Goodwill	676,869	676,869
Other intangible assets	47,666	54,978
Servicing rights	159,467	189,237
Accrued income and other assets	1,729,427	1,630,110
Total assets	\$ 73,954,017	\$ 71,018,301
Liabilities and shareholders' equity		
Liabilities		
Deposits	\$ 55,043,465	\$ 55,294,979
Short-term borrowings	1,956,745	615,279
Long-term debt	7,929,820	7,041,364
Accrued expenses and other liabilities	1,516,683	1,472,073
Total liabilities	66,446,713	64,423,695
Shareholders' equity		
Preferred stock	971,278	386,291
Common stock	8,015	7,970
Capital surplus	7,074,249	7,038,502
Less treasury shares, at cost	(21,358	) (17,932
Accumulated other comprehensive loss	(134,042	) (226,158
Retained (deficit) earnings	(390,838	) (594,067
Total shareholders' equity	7,507,304	6,594,606
Total liabilities and shareholders' equity	\$ 73,954,017	\$ 71,018,301
Common shares authorized (par value of \$0.01)	1,500,000,000	1,500,000,000
Common shares issued	801,528,870	796,969,694
Common shares outstanding	799,153,996	794,928,886
Treasury shares outstanding	2,374,874	2,040,808
Preferred stock, authorized shares	6,617,808	6,617,808
Preferred shares issued	2,602,571	1,967,071
Preferred shares outstanding	998,006	398,006

(1) Amounts represent loans for which Huntington has elected the fair value option.

See Notes to Unaudited Condensed Consolidated Financial Statements

Table of Contents

Huntington Bancshares Incorporated  
Condensed Consolidated Statements of Income  
(Unaudited)  
(dollar amounts in thousands, except per share amounts)

	Three Months Ended		Six months ended	
	June 30,		June 30,	
	2016	2015	2016	2015
Interest and fee income:				
Loans and leases	\$469,770	\$436,564	\$933,192	\$857,177
Available-for-sale and other securities				
Taxable	40,992	51,525	80,606	99,381
Tax-exempt	13,795	10,319	26,814	19,605
Held-to-maturity securities—taxable	35,420	20,742	72,209	41,408
Other	5,681	10,645	10,088	14,320
Total interest income	565,658	529,795	1,122,909	1,031,891
Interest expense:				
Deposits	22,324	19,865	45,342	39,433
Short-term borrowings	913	731	1,811	1,273
Federal Home Loan Bank advances	72	71	141	447
Subordinated notes and other long-term debt	36,468	18,442	66,668	32,367
Total interest expense	59,777	39,109	113,962	73,520
Net interest income	505,881	490,686	1,008,947	958,371
Provision for credit losses	24,509	20,419	52,091	41,010
Net interest income after provision for credit losses	481,372	470,267	956,856	917,361
Service charges on deposit accounts	75,613	70,118	145,875	132,338
Cards and payment processing income	39,184	35,886	75,631	68,457
Mortgage banking income	31,591	38,518	50,134	61,479
Trust services	22,497	26,550	45,335	55,589
Insurance income	15,947	17,637	32,172	33,532
Brokerage income	14,599	15,184	30,101	30,684
Capital markets fees	13,037	13,192	26,047	27,097
Bank owned life insurance income	12,536	13,215	26,049	26,240
Gain on sale of loans	9,265	12,453	14,660	17,042
Net gains on sales of securities	732	82	732	82
Impairment losses recognized in earnings on available-for-sale securities	(76)	) —	(76)	) —
Other noninterest income	36,187	38,938	66,319	60,856
Total noninterest income	271,112	281,773	512,979	513,396
Personnel costs	298,949	282,135	584,346	547,051
Outside data processing and other services	63,037	58,508	124,915	109,043
Equipment	31,805	31,694	64,381	61,943
Net occupancy	30,704	28,861	62,180	59,881
Marketing	14,773	15,024	27,041	27,999
Professional services	21,488	12,593	35,026	25,320
Deposit and other insurance expense	12,187	11,787	23,395	21,954
Amortization of intangibles	3,600	9,960	7,312	20,166
Other noninterest expense	47,118	41,215	86,145	77,277
Total noninterest expense	523,661	491,777	1,014,741	950,634



Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Income before income taxes	228,823	260,263	455,094	480,123
Provision for income taxes	54,283	64,057	109,240	118,063
Net income	174,540	196,206	345,854	362,060
Dividends on preferred shares	19,874	7,968	27,872	15,933
Net income applicable to common shares	\$154,666	\$188,238	\$317,982	\$346,127

58

---

Table of Contents

Average common shares—basic	798,167	806,891	796,961	808,335
Average common shares—diluted	810,371	820,238	809,360	822,023
Per common share:				
Net income—basic	\$ 0.19	\$ 0.23	\$ 0.40	\$ 0.43
Net income—diluted	0.19	0.23	0.39	0.42
Cash dividends declared	0.07	0.06	0.14	0.12
OTTI losses for the periods presented:				
Total OTTI losses	\$ (76 )	\$ —	\$ (3,809)	\$ —
Noncredit-related portion of loss recognized in OCI	—	—	3,733	—
Impairment losses recognized in earnings on available-for-sale securities	\$ (76 )	\$ —	\$ (76 )	\$ —

See Notes to Unaudited Condensed Consolidated Financial Statements

Table of Contents

Huntington Bancshares Incorporated  
 Condensed Consolidated Statements of Comprehensive Income  
 (Unaudited)

(dollar amounts in thousands)	Three Months Ended		Six months ended	
	June 30, 2016	2015	June 30, 2016	2015
Net income	\$174,540	\$196,206	\$345,854	\$362,060
Other comprehensive income, net of tax:				
Unrealized gains on available-for-sale and other securities:				
Non-credit-related impairment recoveries (losses) on debt securities not expected to be sold	667	8,720	(1,682)	12,110
Unrealized net gains (losses) on available-for-sale and other securities arising during the period, net of reclassification for net realized gains and losses	30,603	(33,812)	82,154	5,140
Total unrealized gains (losses) on available-for-sale securities	31,270	(25,092)	80,472	17,250
Unrealized gains (losses) on cash flow hedging derivatives, net of reclassifications to income	1,134	(629)	9,963	17,586
Change in accumulated unrealized losses for pension and other post-retirement obligations	840	903	1,681	1,806
Other comprehensive income (loss), net of tax	33,244	(24,818)	92,116	36,642
Comprehensive income	\$207,784	\$171,388	\$437,970	\$398,702
See Notes to Unaudited Condensed Consolidated Financial Statements				

Table of Contents

Huntington Bancshares Incorporated  
Condensed Consolidated Statements of Changes in Shareholders' Equity  
(Unaudited)

(All amounts in thousands, except for per share amounts)	Preferred Stock	Common Stock		Capital Surplus	Treasury Stock		Accumulated Other Comprehensive Gain (Loss)	Retained Earnings (Deficit)	Total
	Amount	Shares	Amount		Shares	Amount			
Six months ended June 30, 2015									
Balance, beginning of period	\$386,292	813,136	\$8,131	\$7,221,745	(1,682)	\$(13,382)	\$(222,292)	\$(1,052,324)	\$6,328,170
Net income								362,060	362,060
Other comprehensive income (loss)							36,642		36,642
Repurchase of common stock		(13,783)	(138)	(150,709)					(150,847)
Cash dividends declared:									
Common (\$0.12 per share)								(96,732)	(96,732)
Preferred Series A (\$42.50 per share)								(15,407)	(15,407)
Preferred Series B (\$14.85 per share)								(526)	(526)
Recognition of the fair value of share-based compensation				25,573					25,573
Other share-based compensation activity		5,642	57	12,227				(1,935)	10,349
Other		41	—	657	(288)	(3,661)		(20)	(3,024)
Balance, end of period	\$386,292	805,036	\$8,050	\$7,109,493	(1,970)	\$(17,043)	\$(185,650)	\$(804,884)	\$6,496,258
Six months ended June 30, 2016									
Balance, beginning of	\$386,291	796,970	\$7,970	\$7,038,502	(2,041)	\$(17,932)	\$(226,158)	\$(594,067)	\$6,594,606

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

period										
Net income								345,854		345,854
Other comprehensive income (loss)						92,116				92,116
Net proceeds from issuance of Series D preferred stock	584,987									584,987
Cash dividends declared:										
Common (\$0.14 per share)								(111,735 )		(111,735 )
Preferred Series A (\$42.50 per share)								(15,407 )		(15,407 )
Preferred Series B (\$16.63 per share)								(590 )		(590 )
Preferred Series D (\$19.79 per share)								(11,875 )		(11,875 )
Recognition of the fair value of share-based compensation					27,799					27,799
Other share-based compensation activity	4,559	45		7,872				(3,004 )		4,913
Other				76		(334 )	(3,426 )	(14 )		(3,364 )
Balance, end of period	\$971,278	801,529	\$8,015	\$7,074,249	(2,375)	\$(21,358)	\$(134,042)	\$(390,838 )		\$7,507,304

See Notes to Unaudited Condensed Consolidated Financial Statements

Table of Contents

Huntington Bancshares Incorporated  
Condensed Consolidated Statements of Cash Flows  
(Unaudited)

	Six months ended June 30,	
(dollar amounts in thousands)	2016	2015
Operating activities		
Net income	\$ 345,854	\$ 362,060
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for credit losses	52,091	41,010
Depreciation and amortization	208,249	167,957
Share-based compensation expense	27,799	25,573
Net gain on sales of securities	(656 )	(82 )
Net change in:		
Trading account securities	1,708	(16,955 )
Loans held for sale	(307,880 )	(242,111 )
Accrued income and other assets	(97,334 )	(175,467 )
Deferred income taxes	(6,864 )	24,138
Accrued expense and other liabilities	70,554	(84,512 )
Other, net	(6,883 )	(15,516 )
Net cash provided by (used for) operating activities	286,638	86,095
Investing activities		
Change in interest bearing deposits in banks	6,942	(6,850 )
Cash paid for acquisition of a business, net of cash received	—	(457,836 )
Proceeds from:		
Maturities and calls of available-for-sale and other securities	467,633	916,486
Maturities of held-to-maturity securities	495,645	288,706
Sales of available-for-sale and other securities	170,986	20,126
Purchases of available-for-sale and other securities	(1,405,035 )	(1,798,749 )
	—	(215,447 )

Purchases of held-to-maturity securities			
Net proceeds from securitization	—		780,117
Net proceeds from sales of portfolio loans	234,608		203,058
Net loan and lease activity, excluding sales and purchases	(2,220,929)	)	(1,172,432)
Purchases of premises and equipment	(19,846)	)	(43,093)
Proceeds from sales of other real estate	13,290		21,025
Purchases of loans and leases	(341,985)	)	(58,341)
Other, net	2,698		1,327
Net cash provided by (used for) investing activities	(2,595,993)	)	(1,521,903)
Financing activities			
Increase (decrease) in deposits	(256,333)	)	1,821,169
Increase (decrease) in short-term borrowings	1,335,888		(888,979)
Sale of deposits	—		(47,521)
Net proceeds from issuance of long-term debt	1,051,794		1,746,938
Maturity/redemption of long-term debt	(255,750)	)	(789,408)
Dividends paid on preferred stock	(27,872)	)	(15,933)
Dividends paid on common stock	(112,087)	)	(97,310)
Repurchases of common stock	—		(150,847)
Proceeds from stock options exercised	3,887		6,517
Net proceeds from issuance of preferred stock	584,987		—
Other, net	4,865		10,586
Net cash provided by (used for) financing activities	2,329,379		1,595,212

Table of Contents

Increase (decrease) in cash and cash equivalents	20,024	159,404
Cash and cash equivalents at beginning of period	847,156	1,220,565
Cash and cash equivalents at end of period	\$867,180	\$1,379,969
Supplemental disclosures:		
Interest paid	\$107,428	\$67,381
Income taxes paid (refunded)	3,099	87,986
Non-cash activities		
Loans transferred to held-for-sale from portfolio	266,527	111,588
Loans transferred to portfolio from held-for-sale	10,661	15,726
Transfer of loans to OREO	12,974	13,028
See Notes to Unaudited Condensed Consolidated Financial Statements.		



Table of Contents

Huntington Bancshares Incorporated  
Notes to Unaudited Condensed Consolidated Financial Statements

1. BASIS OF PRESENTATION

The accompanying Unaudited Condensed Consolidated Financial Statements of Huntington reflect all adjustments consisting of normal recurring accruals which are, in the opinion of Management, necessary for a fair presentation of the consolidated financial position, the results of operations, and cash flows for the periods presented. The year-end condensed consolidated balance sheet data was derived from audited financial statements but does not include all disclosures required by GAAP. These Unaudited Condensed Consolidated Financial Statements have been prepared according to the rules and regulations of the SEC and, therefore, certain information and footnote disclosures normally included in annual financial statements prepared in accordance with GAAP have been omitted. The Notes to Consolidated Financial Statements appearing in Huntington's 2015 Form 10-K, which include descriptions of significant accounting policies, as updated by the information contained in this report, should be read in conjunction with these interim financial statements.

For statement of cash flows purposes, cash and cash equivalents are defined as the sum of "Cash and due from banks" which includes amounts on deposit with the Federal Reserve and "Federal funds sold and securities purchased under resale agreements."

In conjunction with applicable accounting standards, all material subsequent events have been either recognized in the Unaudited Condensed Consolidated Financial Statements or disclosed in the Notes to Unaudited Condensed Consolidated Financial Statements.

Certain prior period amounts have been reclassified to conform to the current year's presentation. Specifically, Huntington reclassified servicing assets from accrued income and other assets to disclose them as a separate line item on the balance sheets. In addition, debt issuance costs were reclassified to long-term debt from accrued income and other assets as part of adopting ASU 2015-03.

2. ACCOUNTING STANDARDS UPDATE

ASU 2014-09 - Revenue from Contracts with Customers (Topic 606): The amendments in ASU 2014-09 supersede the revenue recognition requirements in Topic 605, Revenue Recognition, and most industry-specific guidance. The general principle of the amendments require an entity to recognize revenue upon the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The guidance sets forth a five step approach to be utilized for revenue recognition. The amendments were originally effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. Subsequently, the FASB issued a one-year deferral for implementation, which results in new guidance being effective for annual and interim reporting periods beginning after December 15, 2017. The FASB, however, permitted adoption of the new guidance on the original effective date. Management is currently assessing the impact on Huntington's Unaudited Condensed Consolidated Financial Statements.

ASU 2015-02 - Consolidation (Topic 810): Amendments to the Consolidation Analysis. This Update provides a new scope exception for registered money market funds and similar unregistered money market funds, provides targeted amendments to the current consolidation guidance, and ends the deferral granted to investment companies from applying the variable interest entity accounting guidance. This amendment was effective during the current reporting period and did not have a significant impact on Huntington's Unaudited Condensed Consolidated Financial Statements.

ASU 2015-03 - Imputation of Interest (Topic 835): Simplifying the Presentation of Debt Issuance Costs. This Update was issued to simplify the presentation of debt issuance costs. The amendments require debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction to the carrying amount of that debt liability, consistent with debt discounts. The amendment was effective during the current reporting period. Amounts reclassified in the prior periods were immaterial to Huntington's Unaudited Condensed Consolidated Financial Statements. For more information, refer to Note 8 "Long-Term Debt".

ASU 2015-10 - Technical Corrections and Improvements. This Update sets forth certain technical corrections and improvements issued in June 2015 with an objective to clarify the Accounting Standards Codification ("Codification"),

correct unintended application of guidance, or make minor improvements to the ASU, among other things, requires disclosure of fair value for non-recurring items at the relevant measurement date where the fair value is not measured at the end of the reporting period. Also, for nonrecurring measurements estimated at a date during the reporting period other than the end of the reporting period, a reporting entity is required to clearly indicate that the fair value information presented is not as of the period's end.

Table of Contents

The technical correction for fair value disclosure was effective upon issuance and did not have a significant impact on Huntington's Unaudited Condensed Consolidated Financial Statements.

ASU 2015-16 - Simplifying the Accounting for Measurement-Period Adjustments. This Update requires an acquirer to recognize adjustments to provisional amounts that are identified during the measurement period in the reporting period in which the adjustment amounts are determined. The acquirer is required to record, in the same period's financial statements, the effect on earnings of changes in depreciation, amortization, or other income effects, if any, as a result of the change to the provisional amounts, calculated as if the accounting had been completed at the acquisition date. The amendments also require an entity to present separately on the face of the income statement, or disclose in the notes, the portion of the amount recorded in current-period earnings by line item that would have been recorded in previous reporting periods if the adjustment to the provisional amounts had been recognized as of the acquisition date. This Update was effective for the current reporting period and did not have a significant impact on Huntington's Unaudited Condensed Consolidated Financial Statements.

ASU 2016-01 - Recognition and Measurement of Financial Assets and Financial Liabilities. This Update sets forth targeted improvements to GAAP including, but not limited to, requiring an entity to recognize the changes in fair value of equity investments in the income statement, requiring public business entities to use the exit price when measuring the fair value of financial instruments for financial statement disclosure purposes, eliminating certain disclosures required by existing GAAP, and providing for additional disclosures. The Update is effective for the fiscal period beginning after December 15, 2017, including interim periods within those fiscal years. A cumulative-effect adjustment to the balance sheet will be required as of the beginning of the fiscal year upon adoption. The Update is not expected to have a significant impact on Huntington's Unaudited Condensed Consolidated Financial Statements.

ASU 2016-02 - Leases. This Update sets forth a new lease accounting model for lessors and lessees. For lessees, all leases will be required to be recognized on the balance sheet by recording a right-of-use asset. Subsequent accounting for leases varies depending on whether the lease is an operating lease or a finance lease. The accounting applied by a lessor is largely unchanged from that applied under the existing guidance. The ASU requires additional qualitative and quantitative disclosures with the objective of enabling users of financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases. The Update is effective for the fiscal period beginning after December 15, 2018, with early application permitted. Management is currently assessing the impact of the new guidance on Huntington's Unaudited Condensed Consolidated Financial Statements.

ASU 2016-05 - Effect of Derivative Contract Novations on Existing Hedge Accounting Relationships. This Update provides accounting clarification for changes in the counterparty to a derivative instrument that has been designated as a qualified hedging instrument. Specifically, changes in the derivative counterparty should not, in and of itself, require de-designation of that hedging relationship provided that all other hedge accounting criteria continue to be met. This Update is effective for financial statements issued for fiscal years beginning after December 15, 2016 and interim periods within those fiscal years. Early application is permitted. An entity has an option to apply the amendments in this Update on either a prospective basis or a modified retrospective basis. Management does not believe the new guidance will have a significant impact on Huntington's Unaudited Condensed Consolidated Financial Statements.

ASU 2016-06 - Contingent Put and Call Options in Debt Instruments. This Update clarifies the requirements for assessing whether contingent call (put) options that can accelerate the payment of principal on debt instruments are clearly and closely related to their debt instruments. An entity performing the assessment set forth in this Update will be required to assess embedded call (put) options solely in accordance with the four-step decision sequence. This Update is effective for financial statements issued for fiscal years beginning after December 15, 2016 and interim periods within those fiscal years. Early adoption is permitted. An entity should apply this Update on a modified retrospective basis to existing debt instruments as of the beginning of the fiscal year for which the amendments are effective. This Update is not expected to have a significant impact on Huntington's Unaudited Condensed Consolidated Financial Statements.

ASU 2016-07 - Simplifying the Transition to the Equity Method of Accounting. This Update eliminates the requirement for the retrospective use of the equity method of accounting as a result of an increase in the level of ownership interest or degree of influence of an investor. The amendments require that the equity method investor add the cost of acquiring the additional interest in the investee to the current basis of the investor's previously held interest

and adopt the equity method of accounting as of the date the investment becomes qualified for the equity method accounting. This Update is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2016. The amendments are not expected to have a significant impact on Huntington's Unaudited Condensed Consolidated Financial Statements.

ASU 2016-09 - Improvements to Employee Share-Based Payment Accounting. This Update simplifies several aspects of the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities, and classification in the statement of cash flows. The amendments, among other things, require all tax

Table of Contents

benefits and tax deficiencies related to share-based award to be recognized in the income statement. Other changes include an election related to the accounting for forfeitures, changes to the cash flow statement presentation for excess tax benefits, as well as for cash paid by an employer when directly withholding shares for tax withholding purposes. The amendments are effective for annual periods beginning after December 15, 2016, and interim periods within those annual periods. Early adoption is permitted for any entity in any interim or annual period. Management is currently assessing the impact of this Update on Huntington's Unaudited Condensed Consolidated Financial Statements.

ASU 2016-13 - Financial Instruments - Credit Losses. The amendments in this Update eliminate the probable initial recognition threshold for credit losses on financial assets measured at amortized cost basis. The Update requires those financial assets to be presented at the net amount expected to be collected (i.e., net of expected credit losses). The measurement of expected credit losses should be based on relevant information about past events, including historical experience, current conditions, and reasonable and supportable forecasts that affect the collectibility of the reported amount. The Update is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Early adoption is permitted for fiscal years beginning after December 15, 2018. The amendments should be applied through a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is effective. Management is currently assessing the impact of this Update on Huntington's Unaudited Condensed Consolidated Financial Statements.

### 3. PENDING ACQUISITION OF FIRSTMERIT CORPORATION

On January 26, 2016, Huntington announced the signing of a definitive merger agreement under which Ohio-based FirstMerit Corporation, the parent company of FirstMerit Bank, will merge into Huntington in a stock and cash transaction valued at approximately \$3.4 billion based on the closing stock price on the day preceding the announcement. FirstMerit Corporation is a diversified financial services company headquartered in Akron, Ohio, which reported assets of approximately \$25.5 billion based on their December 31, 2015 balance sheet.

Under the terms of the agreement, shareholders of FirstMerit Corporation will receive 1.72 shares of Huntington common stock, and \$5.00 in cash, for each share of FirstMerit Corporation common stock. The transaction is expected to be completed in the 2016 third quarter, subject to the satisfaction of customary closing conditions, including regulatory approvals.

On June 13, 2016, Huntington and FirstMerit announced that the shareholders of Huntington had approved the Huntington Stock Issuance Proposal and that the shareholders of FirstMerit had approved the Merger Agreement. In connection with proposed merger, Huntington and FirstMerit announced the divestiture of 13 Ohio branches primarily in the Canton and Ashtabula markets to First Commonwealth Bank. On July 29, 2016, Huntington received regulatory approval from the Board of Governors of the Federal Reserve System. We continue to expect that the transaction will be completed in the 2016 third quarter, subject to the satisfaction of customary closing conditions, including OCC approval of the bank merger.

### 4. LOANS / LEASES AND ALLOWANCE FOR CREDIT LOSSES

Loans and leases for which Huntington has the intent and ability to hold for the foreseeable future, or until maturity or payoff, are classified in the Unaudited Condensed Consolidated Balance Sheets as loans and leases. Except for loans which are accounted for at fair value, loans are carried at the principal amount outstanding, net of unamortized premiums and discounts and deferred loan fees and costs, which resulted in a net premium of \$270 million and \$262 million at June 30, 2016 and December 31, 2015, respectively.

Table of Contents

## Loan and Lease Portfolio Composition

The following table provides a detailed listing of Huntington's loan and lease portfolio at June 30, 2016 and December 31, 2015:

(dollar amounts in thousands)	June 30, 2016	December 31, 2015
Loans and leases:		
Commercial and industrial	\$21,372,474	\$20,559,834
Commercial real estate	5,322,068	5,268,651
Automobile	10,380,644	9,480,678
Home equity	8,447,066	8,470,482
Residential mortgage	6,377,017	5,998,400
Other consumer	644,152	563,054
Loans and leases	52,543,421	50,341,099
Allowance for loan and lease losses	(623,064 )	(597,843 )
Net loans and leases	\$51,920,357	\$49,743,256

As shown in the table above, the primary loan and lease portfolios are: C&I, CRE, automobile, home equity, residential mortgage, and other consumer. For ACL purposes, these portfolios are further disaggregated into classes. The classes within each portfolio are as follows:

Portfolio	Class
Commercial and industrial	Owner occupied
	Purchased credit-impaired
	Other commercial and industrial
Commercial real estate	Retail properties
	Multi-family
	Office
	Industrial and warehouse
	Purchased credit-impaired
	Other commercial real estate
Automobile	NA (1)
Home equity	Secured by first-lien
	Secured by junior-lien
Residential mortgage	Residential mortgage
	Purchased credit-impaired
Other consumer	Other consumer
	Purchased credit-impaired

(1)Not applicable. The automobile loan portfolio is not further segregated into classes.

Table of Contents

## Loan Purchases and Sales

The following table summarizes significant portfolio loan purchase and sale activity for the three-month and six-month periods ended June 30, 2016 and 2015. The table below excludes mortgage loans originated for sale.

(dollar amounts in thousands)	Commercial and Industrial	Commercial Real Estate	Automobile	Home Equity	Residential Mortgage	Other Consumer	Total
Portfolio loans and leases purchased or transferred from held for sale during the:							
Three-month period ended June 30, 2016	\$ 35,198	\$ —	\$ —	\$ —	\$ —\$ 1,669	\$ —	—\$36,867
Six-month period ended June 30, 2016	\$ 338,172	\$ —	\$ —	\$ —	\$ —\$ 3,813	\$ —	—\$341,985
Three-month period ended June 30, 2015	31,905	—	—	—	2,754	\$ —	—34,659
Six-month period ended June 30, 2015	44,496	—	—	—	6,637	—	51,133
Portfolio loans and leases sold or transferred to loans held for sale during the:							
Three-month period ended June 30, 2016	\$ 96,278	\$ —	\$ —	\$ —	\$ —	\$ —	—\$96,278
Six-month period ended June 30, 2016	\$ 240,797	\$ —	\$ —	\$ —	\$ —	\$ —	—\$240,797
Three-month period ended June 30, 2015	100,202	—	—	—	—	—	100,202
Six-month period ended June 30, 2015	185,902	—	764,540	(1)	—	—	950,442

(1) Reflects the transfer of approximately \$1.0 billion automobile loans to loans held-for-sale at March 31, 2015, net of approximately \$262 million of automobile loans transferred back to loans and leases in the 2015 second quarter.

## NALs and Past Due Loans

Loans are considered past due when the contractual amounts due with respect to principal and interest are not received within 30 days of the contractual due date.

Any loan in any portfolio may be placed on nonaccrual status prior to the policies described below when collection of principal or interest is in doubt. When a borrower with debt is discharged in a Chapter 7 bankruptcy and not reaffirmed by the borrower, the loan is determined to be collateral dependent and placed on nonaccrual status.

All classes within the C&I and CRE portfolios (except for purchased credit-impaired loans) are placed on nonaccrual status at 90-days past due. Residential mortgage loans are placed on nonaccrual status at 150-days past due, with the exception of residential mortgages guaranteed by government organizations. First-lien home equity loans are placed on nonaccrual status at 150-days past due. Junior-lien home equity loans are placed on nonaccrual status at the earlier of 120-days past due or when the related first-lien loan has been identified as nonaccrual. Automobile and other consumer loans are generally charged-off when the loan is 120-days past due.

For all classes within all loan portfolios, when a loan is placed on nonaccrual status, any accrued interest income is reversed with current year accruals charged to interest income, and prior year amounts are recognized as a credit loss. For all classes within all loan portfolios, cash receipts received on NALs are applied entirely against principal until the loan or lease has been collected in full, after which time any additional cash receipts are recognized as interest income. However, for secured non-reaffirmed debt in a Chapter 7 bankruptcy, payments are applied to principal and interest when the borrower has demonstrated a capacity to continue payment of the debt and collection of the debt is reasonably assured. For unsecured non-reaffirmed debt in a Chapter 7 bankruptcy where the carrying value has been fully charged-off, payments are recorded as loan recoveries.

Regarding all classes within the C&I and CRE portfolios, the determination of a borrower's ability to make the required principal and interest payments is based on an examination of the borrower's current financial statements, industry, management capabilities, and other qualitative measures. For all classes within the consumer loan portfolio, the determination of a borrower's ability to make the required principal and interest payments is based on multiple factors, including number of days past due and, in some instances, an evaluation of the borrower's financial condition. When, in Management's judgment,





Table of Contents

the borrower's ability to make required principal and interest payments resumes and collectability is no longer in doubt, supported by sustained repayment history, the loan or lease is returned to accrual status. For these loans that have been returned to accrual status, cash receipts are applied according to the contractual terms of the loan.

The following table presents NALs by loan class at June 30, 2016 and December 31, 2015:

(dollar amounts in thousands)	June 30, 2016	December 31, 2015
Commercial and industrial:		
Owner occupied	\$27,624	\$ 35,481
Other commercial and industrial	262,187	139,714
Total commercial and industrial	289,811	175,195
Commercial real estate:		
Retail properties	2,345	7,217
Multi-family	5,819	5,819
Office	10,742	10,495
Industrial and warehouse	1,864	2,202
Other commercial real estate	2,893	3,251
Total commercial real estate	23,663	28,984
Automobile	5,049	6,564
Home equity:		
Secured by first-lien	33,279	35,389
Secured by junior-lien	23,566	30,889
Total home equity	56,845	66,278
Residential mortgage	85,174	94,560
Other consumer	5	—
Total nonaccrual loans	\$460,547	\$ 371,581

The following table presents an aging analysis of loans and leases, including past due loans, by loan class at June 30, 2016 and December 31, 2015: (1)

(dollar amounts in thousands)	June 30, 2016				Total Loans and Leases	90 or more days past due and accruing
	Past Due	30-59 Days	60-89 Days	90 or more days		
Commercial and industrial:						
Owner occupied	\$3,143	\$ 3,336	\$ 10,779	\$17,258	\$3,934,039	\$3,951,297 \$ —
Purchased credit-impaired	178	172	3,750	4,100	5,076	9,176 3,750 (2)
Other commercial and industrial	16,936	7,229	44,420	68,585	17,343,416	17,412,001 1,866 (3)
Total commercial and industrial	20,257	10,737	58,949	89,943	21,282,531	21,372,474 5,616
Commercial real estate:						
Retail properties	86	199	810	1,095	1,600,914	1,602,009 —
Multi-family	507	802	1,892	3,201	999,638	1,002,839 —
Office	—	40	10,519	10,559	845,284	855,843 —
Industrial and warehouse	156	324	894	1,374	490,912	492,286 —
Purchased credit-impaired	—	335	10,799	11,134	5,939	17,073 10,799 (2)
Other commercial real estate	351	620	1,713	2,684	1,349,334	1,352,018 —

Table of Contents

Total commercial real estate	1,100	2,320	26,627	30,047	5,292,021	5,322,068	10,799
Automobile	61,988	13,900	5,589	81,477	10,299,167	10,380,644	5,452
Home equity:							
Secured by first-lien	12,311	7,008	24,565	43,884	5,198,668	5,242,552	4,775
Secured by junior-lien	15,514	6,844	21,261	43,619	3,160,895	3,204,514	2,804
Total home equity	27,825	13,852	45,826	87,503	8,359,563	8,447,066	7,579
Residential mortgage:							
Residential mortgage	86,760	35,127	110,859	232,746	6,143,167	6,375,913	67,488 (4)
Purchased credit-impaired	—	—	—	—	1,104	1,104	—
Total residential mortgage	86,760	35,127	110,859	232,746	6,144,271	6,377,017	67,488
Other consumer:							
Other consumer	7,323	2,377	1,645	11,345	632,807	644,152	1,645
Purchased credit-impaired	—	—	—	—	—	—	—
Total other consumer	7,323	2,377	1,645	11,345	632,807	644,152	1,645
Total loans and leases	\$205,253	\$78,313	\$249,495	\$533,061	\$52,010,360	\$52,543,421	\$98,579

December 31, 2015

Past Due

(dollar amounts in thousands)	30-59 Days	60-89 Days	90 or more days	Total	Current	Total Loans and Leases	90 or more days past due and accruing
Commercial and industrial:							
Owner occupied	\$11,947	\$3,613	\$13,793	\$29,353	\$3,983,447	\$4,012,800	\$—
Purchased credit-impaired	292	1,436	5,949	7,677	13,340	21,017	5,949 (2)
Other commercial and industrial	32,476	8,531	27,236	68,243	16,457,774	16,526,017	2,775 (3)
Total commercial and industrial	44,715	13,580	46,978	105,273	20,454,561	20,559,834	8,724
Commercial real estate:							
Retail properties	1,823	195	3,637	5,655	1,501,054	1,506,709	—
Multi family	961	1,137	2,691	4,789	1,073,429	1,078,218	—
Office	5,022	256	3,016	8,294	886,331	894,625	—
Industrial and warehouse	93	—	373	466	503,701	504,167	—
Purchased credit-impaired	102	3,818	9,549	13,469	289	13,758	9,549 (2)
Other commercial real estate	1,231	315	2,400	3,946	1,267,228	1,271,174	—
Total commercial real estate	9,232	5,721	21,666	36,619	5,232,032	5,268,651	9,549
Automobile	69,553	14,965	7,346	91,864	9,388,814	9,480,678	7,162
Home equity							
Secured by first-lien	18,349	7,576	26,304	52,229	5,139,256	5,191,485	4,499
Secured by junior-lien	18,128	9,329	29,996	57,453	3,221,544	3,278,997	4,545
Total home equity	36,477	16,905	56,300	109,682	8,360,800	8,470,482	9,044
Residential mortgage							
Residential mortgage	102,670	34,298	119,354	256,322	5,740,624	5,996,946	69,917 (5)

Table of Contents

Purchased credit-impaired 103	—	—	103	1,351	1,454	—
Total residential mortgage 102,773	34,298	119,354	256,425	5,741,975	5,998,400	69,917
Other consumer						
Other consumer	6,469	1,852	1,395	9,716	553,286	563,002
Purchased credit-impaired	—	—	—	—	52	52
Total other consumer	6,469	1,852	1,395	9,716	553,338	563,054
Total loans and leases	\$269,219	\$87,321	\$253,039	\$609,579	\$49,731,520	\$50,341,099

(1) NALs are included in this aging analysis based on the loan's past due status.

(2) Amounts represent accruing purchased impaired loans related to acquisitions. Under the applicable accounting guidance (ASC 310-30), the loans were recorded at fair value upon acquisition and remain in accruing status.

(3) Amounts include Huntington Technology Finance administrative lease delinquencies.

(4) Includes \$56 million guaranteed by the U.S. government.

(5) Includes \$56 million guaranteed by the U.S. government.

#### Allowance for Credit Losses

Huntington maintains two reserves, both of which reflect Management's judgment regarding the appropriate level necessary to absorb credit losses inherent in our loan and lease portfolio: the ALLL and the AULC. Combined, these reserves comprise the total ACL. The determination of the ACL requires significant estimates, including the timing and amounts of expected future cash flows on impaired loans and leases, consideration of current economic conditions, and historical loss experience pertaining to pools of homogeneous loans and leases, all of which may be susceptible to change.

The appropriateness of the ACL is based on Management's current judgments about the credit quality of the loan portfolio. These judgments consider on-going evaluations of the loan and lease portfolio, including such factors as the differing economic risks associated with each loan category, the financial condition of specific borrowers, the level of delinquent loans, the value of any collateral and, where applicable, the existence of any guarantees or other documented support. Further, Management evaluates the impact of changes in interest rates and overall economic conditions on the ability of borrowers to meet their financial obligations when quantifying our exposure to credit losses and assessing the appropriateness of our ACL at each reporting date. In addition to general economic conditions and the other factors described above, additional factors also considered include: the impact of increasing or decreasing residential real estate values; the diversification of CRE loans; the development of new or expanded Commercial business segments such as healthcare, ABL, and energy, and the overall condition of the manufacturing industry. Management's determinations regarding the appropriateness of the ACL are reviewed and approved by the Company's board of directors.

The ALLL consists of two components: (1) the transaction reserve, which includes a loan level allocation, specific reserves related to loans considered to be impaired, and loans involved in troubled debt restructurings, and (2) the general reserve. The transaction reserve component includes both (1) an estimate of loss based on pools of commercial and consumer loans and leases with similar characteristics, and (2) an estimate of loss based on an impairment review of each impaired C&I and CRE loan where obligor balance is greater than \$1 million. For the C&I and CRE portfolios, the estimate of loss based on pools of loans and leases with similar characteristics is made by applying a PD factor and a LGD factor to each individual loan based on a regularly updated loan grade, using a standardized loan grading system. The PD factor and an LGD factor are determined for each loan grade using statistical models based on historical performance data. The PD factor considers on-going reviews of the financial performance of the specific borrower, including cash flow, debt-service coverage ratio, earnings power, debt level, and equity position, in conjunction with an assessment of the borrower's industry and future prospects. The LGD factor considers analysis of the type of collateral and the relative LTV ratio. These reserve factors are developed and updated periodically based on credit migration models that track historical movements of loans between loan ratings over time and a combination of long-term average loss experience of our own portfolio and external industry data.

In the case of other homogeneous portfolios, such as automobile loans, home equity loans, and residential mortgage loans, the determination of the transaction reserve also incorporates PD and LGD factors. The estimate of loss is based on pools of loans and leases with similar characteristics. The PD factor considers current credit scores unless the

account is delinquent, in which case a higher PD factor is used. The credit score provides a basis for understanding the borrower's past and current payment performance, and this information is used to estimate expected losses over the emergence period. The performance of first-lien loans ahead of our junior-lien loans is available to use as part of our updated score process. The LGD factor considers analysis of the type of collateral and the relative LTV ratio. Credit scores, models, analyses, and other factors used to determine

Table of Contents

both the PD and LGD factors are updated frequently to capture the recent behavioral characteristics of the subject portfolios, as well as any changes in loss mitigation or credit origination strategies, and adjustments to the reserve factors are made as required.

The general reserve consists of our risk-profile reserve components, which includes items unique to our structure, policies, processes, and portfolio composition, as well as qualitative measurements and assessments of the loan portfolios including, but not limited to, management quality, concentrations, portfolio composition, industry comparisons, and internal review functions.

The estimate for the AULC is determined using the same procedures and methodologies as used for the ALLL. The loss factors used in the AULC are the same as the loss factors used in the ALLL while also considering a historical utilization of unused commitments. The AULC is reflected in accrued expenses and other liabilities in the Unaudited Condensed Consolidated Balance Sheet.

The ACL is increased through a provision for credit losses that is charged to earnings, based on Management's quarterly evaluation of the factors previously mentioned, and is reduced by charge-offs, net of recoveries, and the ACL associated with securitized or sold loans.

The following table presents ALLL and AULC activity by portfolio segment for the three-month and six-month periods ended June 30, 2016 and 2015:

(dollar amounts in thousands)	Commercial and Industrial	Commercial Real Estate	Automobile	Home Equity	Residential Mortgage	Other Consumer	Total
Three-month period ended June 30, 2016:							
ALLL balance, beginning of period	\$ 320,367	\$ 102,074	\$ 48,032	\$ 78,102	\$ 40,842	\$ 24,302	\$ 613,719
Loan charge-offs	(14,743 )	(2,190 )	(8,850 )	(5,910 )	(2,923 )	(8,929 )	(43,545 )
Recoveries of loans previously charged-off	11,041	2,863	4,530	4,832	2,147	1,377	26,790
Provision (reduction in allowance) for loan and lease losses	6,800	(1,705 )	6,819	(542 )	2,312	12,402	26,086
Write-downs of loans sold or transferred to loans held for sale	—	—	—	—	14	—	14
ALLL balance, end of period	\$ 323,465	\$ 101,042	\$ 50,531	\$ 76,482	\$ 42,392	\$ 29,152	\$ 623,064
AULC balance, beginning of period	\$ 58,385	\$ 7,487	\$ —	\$ 2,110	\$ 20	\$ 7,323	\$ 75,325
Provision (reduction in allowance) for unfunded loan commitments and letters of credit	(2,343 )	188	—	40	(11 )	549	(1,577 )
AULC balance, end of period	\$ 56,042	\$ 7,675	\$ —	\$ 2,150	\$ 9	\$ 7,872	\$ 73,748
ACL balance, end of period	\$ 379,507	\$ 108,717	\$ 50,531	\$ 78,632	\$ 42,401	\$ 37,024	\$ 696,812
Six-month period ended June 30, 2016:							
ALLL balance, beginning of period	\$ 298,746	\$ 100,007	\$ 49,504	\$ 83,671	\$ 41,646	\$ 24,269	\$ 597,843
Loan charge-offs	(31,566 )	(14,316 )	(20,336 )	(13,620 )	(5,683 )	(17,716 )	(103,237 )
Recoveries of loans previously charged-off	21,350	32,465	9,246	8,861	3,260	2,748	77,930
Provision (reduction in allowance) for loan and lease losses	34,935	(17,114 )	12,117	(2,430 )	3,065	19,851	50,424
Write-downs of loans sold or transferred to loans held for sale	—	—	—	—	104	—	104
ALLL balance, end of period	\$ 323,465	\$ 101,042	\$ 50,531	\$ 76,482	\$ 42,392	\$ 29,152	\$ 623,064

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

AULC balance, beginning of period	\$ 55,886	\$ 7,562	\$ —	\$ 2,068	\$ 18	\$ 6,547	\$ 72,081
Provision for (reduction in allowance) unfunded loan commitments and letters of credit	156	113	—	82	(9 )	1,325	1,667
AULC balance, end of period	\$ 56,042	\$ 7,675	\$ —	\$ 2,150	\$ 9	\$ 7,872	\$ 73,748
ACL balance, end of period	\$ 379,507	\$ 108,717	\$ 50,531	\$ 78,632	\$ 42,401	\$ 37,024	\$ 696,812

72

---

Table of Contents

(dollar amounts in thousands)	Commercial and Industrial	Commercial Real Estate	Automobile	Home Equity	Residential Mortgage	Other Consumer	Total
Three-month period ended June 30, 2015:							
ALLL balance, beginning of period	\$ 284,573	\$ 100,752	\$ 37,125	\$ 110,280	\$ 55,380	\$ 17,016	\$ 605,126
Loan charge-offs	(12,213 )	(8,288 )	(7,691 )	(8,629 )	(3,610 )	(6,539 )	(46,970 )
Recoveries of loans previously charged-off	7,802	2,763	4,249	3,979	1,468	1,334	21,595
Provision for (reduction in allowance) loan and lease losses	4,879	(3,167 )	5,418	5,548	(1,559 )	8,671	19,790
Allowance for loans sold or transferred to loans held for sale	—	—	1	—	—	—	1
ALLL balance, end of period	\$ 285,041	\$ 92,060	\$ 39,102	\$ 111,178	\$ 51,679	\$ 20,482	\$ 599,542
AULC balance, beginning of period	\$ 42,315	\$ 5,531	\$ —	\$ 2,639	\$ 9	\$ 4,248	\$ 54,742
Provision for (reduction in allowance) unfunded loan commitments and letters of credit	(466 )	247	—	(117 )	8	957	629
AULC balance, end of period	\$ 41,849	\$ 5,778	\$ —	\$ 2,522	\$ 17	\$ 5,205	\$ 55,371
ACL balance, end of period	\$ 326,890	\$ 97,838	\$ 39,102	\$ 113,700	\$ 51,696	\$ 25,687	\$ 654,913
Six-month period ended June 30, 2015:							
ALLL balance, beginning of period	\$ 286,995	\$ 102,839	\$ 33,466	\$ 96,413	\$ 47,211	\$ 38,272	\$ 605,196
Loan charge-offs	(36,825 )	(10,301 )	(15,794 )	(17,215 )	(8,473 )	(13,437 )	(102,045 )
Recoveries of loans previously charged-off	21,011	8,788	8,104	7,940	3,515	2,880	52,238
Provision for (reduction in allowance) loan and lease losses	13,860	(9,266 )	15,618	24,040	9,426	(7,233 )	46,445
Allowance for loans sold or transferred to loans held for sale	—	—	(2,292 )	—	—	—	(2,292 )
ALLL balance, end of period	\$ 285,041	\$ 92,060	\$ 39,102	\$ 111,178	\$ 51,679	\$ 20,482	\$ 599,542
AULC balance, beginning of period	\$ 48,988	\$ 6,041	\$ —	\$ 1,924	\$ 8	\$ 3,845	\$ 60,806
Provision for (reduction in allowance) unfunded loan commitments and letters of credit	(7,139 )	(263 )	—	598	9	1,360	(5,435 )
AULC balance, end of period	\$ 41,849	\$ 5,778	\$ —	\$ 2,522	\$ 17	\$ 5,205	\$ 55,371
ACL balance, end of period	\$ 326,890	\$ 97,838	\$ 39,102	\$ 113,700	\$ 51,696	\$ 25,687	\$ 654,913

Any loan in any portfolio may be charged-off prior to the policies described below if a loss confirming event has occurred. Loss confirming events include, but are not limited to, bankruptcy (unsecured), continued delinquency, foreclosure, or receipt of an asset valuation indicating a collateral deficiency and that asset is the sole source of repayment. Additionally, discharged, collateral dependent non-reaffirmed debt in Chapter 7 bankruptcy filings will result in a charge-off to estimated collateral value, less anticipated selling costs.

C&I and CRE loans are either fully or partially charged-off at 90-days past due. Automobile loans and other consumer loans are charged-off at 120-days past due. First-lien and junior-lien home equity loans are charged-off to the estimated fair value of the collateral, less anticipated selling costs, at 150-days past due and 120-days past due, respectively. Residential mortgages are charged-off to the estimated fair value of the collateral, less anticipated selling

costs, at 150-days past due.

#### Credit Quality Indicators

To facilitate the monitoring of credit quality for C&I and CRE loans, and for purposes of determining an appropriate ACL level for these loans, Huntington utilizes the following categories of credit grades:

Pass - Higher quality loans that do not fit any of the other categories described below.

OLEM - The credit risk may be relatively minor yet represent a risk given certain specific circumstances. If the potential weaknesses are not monitored or mitigated, the loan may weaken or the collateral may be inadequate to protect Huntington's position in the future. For these reasons, Huntington considers the loans to be potential problem loans.

Substandard - Inadequately protected loans by the borrower's ability to repay, equity, and/or the collateral pledged to secure the loan. These loans have identified weaknesses that could hinder normal repayment or collection of the debt. It is likely Huntington will sustain some loss if any identified weaknesses are not mitigated.

Doubtful - Loans that have all of the weaknesses inherent in those loans classified as Substandard, with the added elements of the full collection of the loan is improbable and that the possibility of loss is high.



Table of Contents

The categories above, which are derived from standard regulatory rating definitions, are assigned upon initial approval of the loan or lease and subsequently updated as appropriate.

Commercial loans categorized as OLEM, Substandard, or Doubtful are considered Criticized loans. Commercial loans categorized as Substandard or Doubtful are also considered Classified loans.

For all classes within all consumer loan portfolios, each loan is assigned a specific PD factor that is partially based on the borrower's most recent credit bureau score, which we update quarterly. A credit bureau score is a credit score developed by Fair Isaac Corporation based on data provided by the credit bureaus. The credit bureau score is widely accepted as the standard measure of consumer credit risk used by lenders, regulators, rating agencies, and consumers. The higher the credit bureau score, the higher likelihood of repayment and therefore, an indicator of higher credit quality.

Huntington assesses the risk in the loan portfolio by utilizing numerous risk characteristics. The classifications described above, and also presented in the table below, represent one of those characteristics that are closely monitored in the overall credit risk management processes.

The following table presents each loan and lease class by credit quality indicator at June 30, 2016 and December 31, 2015:

	June 30, 2016				
	Credit Risk Profile by UCS Classification				
(dollar amounts in thousands)	Pass	OLEM	Substandard	Doubtful	Total
Commercial and industrial:					
Owner occupied	\$3,708,602	\$83,694	\$ 158,248	\$ 753	\$3,951,297
Purchased credit-impaired	1,484	293	7,379	20	9,176
Other commercial and industrial	16,315,278	316,141	776,383	4,199	17,412,001
Total commercial and industrial	20,025,364	400,128	942,010	4,972	21,372,474
Commercial real estate:					
Retail properties	1,582,809	8,297	10,903	—	1,602,009
Multi-family	959,152	28,778	14,573	336	1,002,839
Office	787,401	34,957	33,098	387	855,843
Industrial and warehouse	469,083	4,500	18,703	—	492,286
Purchased credit-impaired	3,157	228	12,151	1,537	17,073
Other commercial real estate	1,316,273	4,584	30,343	818	1,352,018
Total commercial real estate	5,117,875	81,344	119,771	3,078	5,322,068
	Credit Risk Profile by FICO Score (1)				
	750+	650-749	<650	Other (2)	Total
Automobile	5,205,064	3,779,606	1,116,762	279,212	10,380,644
Home equity:					
Secured by first-lien	3,346,422	1,463,054	264,024	169,052	5,242,552
Secured by junior-lien	1,818,244	982,067	289,865	114,338	3,204,514
Total home equity	5,164,666	2,445,121	553,889	283,390	8,447,066
Residential mortgage:					
Residential mortgage	3,886,423	1,848,386	522,665	118,439	6,375,913
Purchased credit-impaired	320	331	453	—	1,104
Total residential mortgage	3,886,743	1,848,717	523,118	118,439	6,377,017
Other consumer:					
Other consumer	257,518	313,712	59,699	13,223	644,152
Purchased credit-impaired	—	—	—	—	—
Total other consumer	\$257,518	\$313,712	\$ 59,699	\$ 13,223	\$644,152



Table of Contents

	December 31, 2015				
	Credit Risk Profile by UCS Classification				
(dollar amounts in thousands)	Pass	OLEM	Substandard	Doubtful	Total
Commercial and industrial:					
Owner occupied	\$3,731,113	\$114,490	\$165,301	\$1,896	\$4,012,800
Purchased credit-impaired	3,051	674	15,661	1,631	21,017
Other commercial and industrial	15,523,625	284,175	714,615	3,602	16,526,017
Total commercial and industrial	19,257,789	399,339	895,577	7,129	20,559,834
Commercial real estate:					
Retail properties	1,473,014	10,865	22,830	—	1,506,709
Multi-family	1,029,138	28,862	19,898	320	1,078,218
Office	822,824	35,350	36,011	440	894,625
Industrial and warehouse	493,402	259	10,450	56	504,167
Purchased credit-impaired	7,194	397	6,167	—	13,758
Other commercial real estate	1,240,482	4,054	25,811	827	1,271,174
Total commercial real estate	5,066,054	79,787	121,167	1,643	5,268,651

	Credit Risk Profile by FICO Score (1)				
	750+	650-749	<650	Other (2)	Total
Automobile	4,680,684	3,454,585	1,086,914	258,495	9,480,678
Home equity:					
Secured by first-lien	3,369,657	1,441,574	258,328	121,926	5,191,485
Secured by junior-lien	1,841,084	1,024,851	323,998	89,064	3,278,997
Total home equity	5,210,741	2,466,425	582,326	210,990	8,470,482
Residential mortgage					
Residential mortgage	3,563,683	1,813,002	567,688	52,573	5,996,946
Purchased credit-impaired	381	777	296	—	1,454
Total residential mortgage	3,564,064	1,813,779	567,984	52,573	5,998,400
Other consumer					
Other consumer	233,969	269,694	49,650	9,689	563,002
Purchased credit-impaired	—	52	—	—	52
Total other consumer	\$233,969	\$269,746	\$49,650	\$9,689	\$563,054

(1) Reflects most recent customer credit scores.

(2) Reflects deferred fees and costs, loans in process, loans to legal entities, etc.

**Impaired Loans**

For all classes within the C&I and CRE portfolios, all loans with an obligor balance of \$1 million or greater are considered for individual evaluation on a quarterly basis for impairment. Generally, consumer loans within any class are not individually evaluated on a regular basis for impairment. However, certain home equity and residential mortgage loans are measured for impairment based on the underlying collateral value. All TDRs, regardless of the outstanding balance amount, are also considered to be impaired. Loans acquired with evidence of deterioration of credit quality since origination for which it is probable at acquisition that all contractually required payments will not be collected are also considered to be impaired.

Once a loan has been identified for an assessment of impairment, the loan is considered impaired when, based on current information and events, it is probable that all amounts due according to the contractual terms of the loan agreement will not be collected. This determination requires significant judgment and use of estimates, and the eventual outcome may differ significantly from those estimates.



Table of Contents

When a loan in any class has been determined to be impaired, the amount of the impairment is measured using the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical expedient, the observable market price of the loan, or the fair value of the collateral, less anticipated selling costs, if the loan is collateral dependent. When the present value of expected future cash flows is used, the effective interest rate is the original contractual interest rate of the loan adjusted for any premium, discount, fees, or costs. A specific reserve is established as a component of the ALLL when a commercial loan has been determined to be impaired. Subsequent to the initial measurement of impairment, if there is a significant change to the impaired loan's expected future cash flows, or if actual cash flows are significantly different from the cash flows previously estimated, Huntington recalculates the impairment and appropriately adjusts the specific reserve. Similarly, if Huntington measures impairment based on the observable market price of an impaired loan or the fair value of the collateral of an impaired collateral dependent loan, Huntington will adjust the specific reserve.

When a loan within any class is impaired, the accrual of interest income is discontinued unless the receipt of principal and interest is no longer in doubt. Interest income on TDRs is accrued when all principal and interest is expected to be collected under the post-modification terms. Cash receipts received on nonaccruing impaired loans within any class are generally applied entirely against principal until the loan has been collected in full (including already charged-off portion), after which time any additional cash receipts are recognized as interest income. Cash receipts received on accruing impaired loans within any class are applied in the same manner as accruing loans that are not considered impaired.

The following tables present the balance of the ALLL attributable to loans by portfolio segment individually and collectively evaluated for impairment and the related loan and lease balance at June 30, 2016 and December 31, 2015:

(dollar amounts in thousands)	Commercial and Industrial	Commercial Real Estate	Automobile	Home Equity	Residential Mortgage	Other Consumer	Total
ALLL at June 30, 2016:							
Portion of ALLL balance:							
Attributable to purchased credit-impaired loans	\$—	\$—	\$—	\$—	\$—	\$—	\$—
Attributable to loans individually evaluated for impairment	30,636	4,894	1,795	12,962	16,513	309	67,109
Attributable to loans collectively evaluated for impairment	292,829	96,148	48,736	63,520	25,879	28,843	555,955
Total ALLL balance	\$ 323,465	\$ 101,042	\$ 50,531	\$ 76,482	\$ 42,392	\$ 29,152	\$ 623,064
Loan and Lease Ending Balances at June 30, 2016:							
Portion of loan and lease ending balance:							
Attributable to purchased credit-impaired loans	\$9,176	\$ 17,073	\$—	\$—	\$ 1,104	\$—	\$ 27,353
Individually evaluated for impairment	579,003	108,187	30,800	244,917	347,412	4,664	1,314,983
Collectively evaluated for impairment	20,784,295	5,196,808	10,349,844	8,202,149	6,028,501	639,488	51,201,085
Total loans and leases evaluated for impairment	\$ 21,372,474	\$ 5,322,068	\$ 10,380,644	\$ 8,447,066	\$ 6,377,017	\$ 644,152	\$ 52,543,421
(dollar amounts in thousands)	Commercial and Industrial	Commercial Real Estate	Automobile	Home Equity	Residential Mortgage	Other Consumer	Total

## ALLL at December 31, 2015

## Portion of ALLL balance:

Attributable to purchased credit-impaired loans	\$2,602	\$—	\$—	\$—	\$127	\$—	\$2,729
Attributable to loans individually evaluated for impairment	19,314	8,114	1,779	16,242	16,811	176	62,436
Attributable to loans collectively evaluated for impairment	276,830	91,893	47,725	67,429	24,708	24,093	532,678
Total ALLL balance:	\$298,746	\$100,007	\$49,504	\$83,671	\$41,646	\$24,269	\$597,843

## Loan and Lease Ending Balances at December 31, 2015

## Portion of loan and lease ending balances:

Attributable to purchased credit-impaired loans	\$21,017	\$13,758	\$—	\$—	\$1,454	\$52	\$36,281
Individually evaluated for impairment	481,033	144,977	31,304	248,839	366,995	4,640	1,277,788
Collectively evaluated for impairment	20,057,784	5,109,916	9,449,374	8,221,643	5,629,951	558,362	49,027,030
Total loans and leases evaluated for impairment	\$20,559,834	\$5,268,651	\$9,480,678	\$8,470,482	\$5,998,400	\$563,054	\$50,341,099

Table of Contents

The following tables present by class the ending, unpaid principal balance, and the related ALLL, along with the average balance and interest income recognized only for loans and leases individually evaluated for impairment and purchased credit-impaired loans: (1), (2)

(dollar amounts in thousands)	June 30, 2016			Three Months Ended June 30, 2016		Six months ended June 30, 2016	
	Ending Balance	Unpaid Principal Balance (5)	Related Allowance	Average Balance	Interest Income Recognized	Average Balance	Interest Income Recognized
With no related allowance recorded:							
Commercial and industrial:							
Owner occupied	\$55,637	\$ 60,883	\$ —	—\$45,108	\$ 260	\$47,856	\$ 551
Purchased credit-impaired	9,176	22,219	—	11,888	1,003	14,931	2,000
Other commercial and industrial	223,863	232,421	—	232,142	1,129	221,341	2,072
Total commercial and industrial	288,676	315,523	—	289,138	2,392	284,128	4,623
Commercial real estate:							
Retail properties	12,776	13,252	—	14,461	197	25,567	682
Multi-family	20,574	20,574	—	20,408	172	13,591	229
Office	16,248	30,258	—	16,268	142	13,469	284
Industrial and warehouse	227	227	—	76	1	609	19
Purchased credit-impaired	17,073	49,728	—	14,883	1,255	14,508	2,122
Other commercial real estate	6,470	6,636	—	6,473	88	4,896	136
Total commercial real estate	73,368	120,675	—	72,569	1,855	72,640	3,472
Residential mortgage:							
Residential mortgage	—	—	—	—	—	—	—
Purchased credit-impaired	1,104	1,672	—	1,298	109	1,350	111
Total residential mortgage	1,104	1,672	—	1,298	109	1,350	111
Other consumer							
Other consumer	—	—	—	—	—	—	—
Purchased credit-impaired	—	—	—	19	2	30	104
Total other consumer	—	—	—	19	2	30	104
With an allowance recorded:							
Commercial and industrial: (3)							
Owner occupied	55,831	66,013	3,481	60,741	579	59,120	1,164
Purchased credit-impaired	—	—	—	—	—	—	—
Other commercial and industrial	243,672	262,710	27,155	231,020	1,160	210,398	2,665
Total commercial and industrial	299,503	328,723	30,636	291,761	1,739	269,518	3,829
Commercial real estate: (4)							
Retail properties	6,217	7,334	284	6,073	89	7,371	174
Multi-family	15,212	17,773	1,205	15,738	185	22,091	481
Office	5,636	9,066	586	9,727	55	10,724	106
Industrial and warehouse	2,793	3,338	276	2,985	19	5,242	39
Purchased credit-impaired	—	—	—	—	—	—	—
Other commercial real estate	22,034	23,915	2,543	23,834	267	24,073	573
Total commercial real estate	51,892	61,426	4,894	58,357	615	69,501	1,373
Automobile	30,800	31,247	1,795	32,032	524	31,789	1,102
Home equity:							
Secured by first-lien	55,766	59,675	4,151	55,798	518	54,756	1,018





Table of Contents

Secured by junior-lien	189,151	219,008	8,811	192,258	2,444	193,561	4,912
Total home equity	244,917	278,683	12,962	248,056	2,962	248,317	5,930
Residential mortgage (6):							
Residential mortgage	347,412	386,170	16,513	352,489	3,027	357,324	6,064
Purchased credit-impaired	—	—	—	—	—	—	—
Total residential mortgage	347,412	386,170	16,513	352,489	3,027	357,324	6,064
Other consumer:							
Other consumer	4,664	4,665	309	4,812	53	4,754	120
Purchased credit-impaired	—	—	—	—	—	—	—
Total other consumer	\$ 4,664	\$ 4,665	\$ 309	\$ 4,812	\$ 53	\$ 4,754	\$ 120

(dollar amounts in thousands)	December 31, 2015			Three Months Ended June 30, 2015		Six months ended June 30, 2015	
	Ending Balance	Unpaid Principal Balance (5)	Related Allowance	Average Balance	Interest Income Recognized	Average Balance	Interest Income Recognized
With no related allowance recorded:							
Commercial and industrial:							
Owner occupied	\$57,832	\$ 65,812	\$	—\$21,025	\$ 72	\$16,645	\$ 147
Purchased credit-impaired	—	—	—	—	—	—	—
Other commercial and industrial	197,969	213,739	—	71,905	498	56,728	836
Total commercial and industrial	255,801	279,551	—	92,930	570	73,373	983
Commercial real estate:							
Retail properties	42,009	54,021	—	50,905	463	54,231	959
Multi-family	—	—	—	—	—	—	—
Office	9,030	12,919	—	11,515	86	6,597	117
Industrial and warehouse	1,720	1,741	—	—	—	263	7
Purchased credit-impaired	13,758	55,358	—	31,468	2,163	33,769	3,941
Other commercial real estate	1,743	1,775	—	1,838	16	3,096	62
Total commercial real estate	68,260	125,814	—	95,726	2,728	97,956	5,086
Other consumer	—	—	—	—	—	—	—
Purchased credit-impaired	52	101	—	—	—	—	—
Total other consumer	52	101	—	—	—	—	—
With an allowance recorded:							
Commercial and industrial: (3)							
Owner occupied	54,092	62,527	4,171	59,605	495	55,448	934
Purchased credit-impaired	21,017	30,676	2,602	20,750	1,577	21,576	2,874
Other commercial and industrial	171,140	181,000	15,143	183,095	1,339	61,833	1,086
Total commercial and industrial	246,249	274,203	21,916	263,450	3,411	138,857	4,894
Commercial real estate: (4)							
Retail properties	9,096	11,121	1,190	44,213	418	42,312	780
Multi-family	34,349	37,208	1,593	16,200	184	15,884	354
Office	14,365	17,350	1,177	40,710	450	45,644	1,013
Industrial and warehouse	9,721	10,550	1,540	5,835	81	7,079	163
Purchased credit-impaired	—	—	—	—	—	—	—
Other commercial real estate	22,944	28,701	2,614	29,405	335	29,254	689
Total commercial real estate	90,475	104,930	8,114	136,363	1,468	140,173	2,999



Table of Contents

Automobile	31,304	31,878	1,779	29,482	544	29,859	1,105
Home equity:							
Secured by first-lien	52,672	57,224	4,359	148,892	1,715	147,783	3,299
Secured by junior-lien	196,167	227,733	11,883	181,059	2,231	175,666	4,216
Total home equity	248,839	284,957	16,242	329,951	3,946	323,449	7,515
Residential mortgage (6):							
Residential mortgage	366,995	408,925	16,811	369,245	2,978	369,356	6,100
Purchased credit-impaired	1,454	2,189	127	2,104	4	2,040	7
Total residential mortgage	368,449	411,114	16,938	371,349	2,982	371,396	6,107
Other consumer:							
Other consumer	4,640	4,649	176	4,963	65	4,671	128
Purchased credit-impaired	—	—	—	51	160	51	291
Total other consumer	\$ 4,640	\$ 4,649	\$ 176	\$ 5,014	\$ 225	\$ 4,722	\$ 419

(1) These tables do not include loans fully charged-off.

(2) All automobile, home equity, residential mortgage, and other consumer impaired loans included in these tables are considered impaired due to their status as a TDR.

(3) At June 30, 2016, \$99 million of the \$300 million commercial and industrial loans with an allowance recorded were considered impaired due to their status as a TDR. At December 31, 2015, \$91 million of the \$246 million commercial and industrial loans with an allowance recorded were considered impaired due to their status as a TDR.

(4) At June 30, 2016, \$29 million of the \$52 million commercial real estate loans with an allowance recorded were considered impaired due to their status as a TDR. At December 31, 2015, \$35 million of the \$90 million commercial real estate loans with an allowance recorded were considered impaired due to their status as a TDR.

(5) The differences between the ending balance and unpaid principal balance amounts represent partial charge-offs.

(6) At June 30, 2016, \$29 million of the \$347 million residential mortgages loans with an allowance recorded were guaranteed by the U.S. government. At December 31, 2015, \$29 million of the \$368 million residential mortgage loans with an allowance recorded were guaranteed by the U.S. government.

**TDR Loans**

TDRs are modified loans where a concession was provided to a borrower experiencing financial difficulties. Loan modifications are considered TDRs when the concessions provided are not available to the borrower through either normal channels or other sources. However, not all loan modifications are TDRs.

**TDR Concession Types**

The Company's standards relating to loan modifications consider, among other factors, minimum verified income requirements, cash flow analyses, and collateral valuations. Each potential loan modification is reviewed individually and the terms of the loan are modified to meet a borrower's specific circumstances at a point in time. All commercial TDRs are reviewed and approved by our SAD. The types of concessions provided to borrowers include:

• **Interest rate reduction:** A reduction of the stated interest rate to a nonmarket rate for the remaining original life of the debt.

• **Amortization or maturity date change beyond what the collateral supports, including any of the following:**

(1) Lengthens the amortization period of the amortized principal beyond market terms. This concession reduces the minimum monthly payment and could increase the amount of the balloon payment at the end of the term of the loan. Principal is generally not forgiven.

(2) Reduces the amount of loan principal to be amortized and increases the amount of the balloon payment at the end of the term of the loan. This concession also reduces the minimum monthly payment. Principal is generally not forgiven.

(3) Extends the maturity date or dates of the debt beyond what the collateral supports. This concession generally applies to loans without a balloon payment at the end of the term of the loan.

• **Chapter 7 bankruptcy:** A bankruptcy court's discharge of a borrower's debt is considered a concession when the borrower does not reaffirm the discharged debt.



## Table of Contents

Other: A concession that is not categorized as one of the concessions described above. These concessions include, but are not limited to: principal forgiveness, collateral concessions, covenant concessions, and reduction of accrued interest.

Principal forgiveness may result from any TDR modification of any concession type. However, the aggregate amount of principal forgiven as a result of loans modified as TDRs during the three-month and six-month periods ended June 30, 2016 and 2015, was not significant.

Following is a description of TDRs by the different loan types:

Commercial loan TDRs – Commercial accruing TDRs often result from loans receiving a concession with terms that are not considered a market transaction to Huntington. The TDR remains in accruing status as long as the customer is less than 90-days past due on payments per the restructured loan terms and no loss is expected.

Commercial nonaccrual TDRs result from either: (1) an accruing commercial TDR being placed on nonaccrual status, or (2) a workout where an existing commercial NAL is restructured and a concession is given. At times, these workouts restructure the NAL so that two or more new notes are created. The primary note is underwritten based upon our normal underwriting standards and is sized so projected cash flows are sufficient to repay contractual principal and interest. The terms on the secondary note(s) vary by situation, and may include notes that defer principal and interest payments until after the primary note is repaid. Creating two or more notes often allows the borrower to continue a project and allows Huntington to right-size a loan based upon the current expectations for a borrower's or project's performance.

Our strategy involving TDR borrowers includes working with these borrowers to allow them time to improve their financial position and remain our customer through refinancing their notes according to market terms and conditions in the future or to refinance elsewhere. A subsequent refinancing or modification of a loan may occur when either the loan matures according to the terms of the TDR-modified agreement or the borrower requests a change to the loan agreements. At that time, the loan is evaluated to determine if it is creditworthy. It is subjected to the normal underwriting standards and processes for other similar credit extensions, both new and existing. The refinanced note is evaluated to determine if it is considered a new loan or a continuation of the prior loan. A new loan is considered for removal of the TDR designation, whereas a continuation of the prior note requires a continuation of the TDR designation. In order for a TDR designation to be removed, the borrower must no longer be experiencing financial difficulties and the terms of the refinanced loan must not represent a concession.

Residential Mortgage loan TDRs – Residential mortgage TDRs represent loan modifications associated with traditional first-lien mortgage loans in which a concession has been provided to the borrower. The primary concessions given to residential mortgage borrowers are amortization or maturity date changes and interest rate reductions. Residential mortgages identified as TDRs involve borrowers unable to refinance their mortgages through the Company's normal mortgage origination channels or through other independent sources. Some, but not all, of the loans may be delinquent.

Automobile, Home Equity, and Other Consumer loan TDRs – The Company may make similar interest rate, term, and principal concessions as with residential mortgage loan TDRs.

### TDR Impact on Credit Quality

Huntington's ALLL is largely determined by updated risk ratings assigned to commercial loans, updated borrower credit scores on consumer loans, and borrower delinquency history in both the commercial and consumer portfolios. These updated risk ratings and credit scores consider the default history of the borrower, including payment redefaults. As such, the provision for credit losses is impacted primarily by changes in borrower payment performance rather than the TDR classification. TDRs can be classified as either accrual or nonaccrual loans. Nonaccrual TDRs are included in NALs whereas accruing TDRs are excluded from NALs as it is probable that all contractual principal and interest due under the restructured terms will be collected.

Our TDRs may include multiple concessions and the disclosure classifications are presented based on the primary concession provided to the borrower. The majority of our concessions for the C&I and CRE portfolios are the extension of the maturity date.

TDR concessions may also result in the reduction of the ALLL within the C&I and CRE portfolios. This reduction is derived from payments and the resulting application of the reserve calculation within the ALLL. The transaction

reserve for non-TDR C&I and CRE loans is calculated based upon several estimated probability factors, such as PD and LGD, both of which were previously discussed. Upon the occurrence of a TDR in our C&I and CRE portfolios, the reserve is measured based on discounted expected cash flows or collateral value, less anticipated selling costs, of the modified loan in accordance with ASC 310-10. The resulting TDR ALLL calculation often results in a lower ALLL amount because (1) the discounted expected cash flows or collateral value, less anticipated selling costs, indicate a lower estimated loss, (2) if the modification includes a rate increase, the discounting of the cash flows on the modified loan, using the pre-modification interest rate, exceeds the

80

---

Table of Contents

carrying value of the loan, or (3) payments may occur as part of the modification. The ALLL for C&I and CRE loans may increase as a result of the modification, as the discounted cash flow analysis may indicate additional reserves are required.

TDR concessions on consumer loans may increase the ALLL. The concessions made to these borrowers often include interest rate reductions, and therefore, the TDR ALLL calculation results in a greater ALLL compared with the non-TDR calculation as the reserve is measured based on the estimation of the discounted expected cash flows or collateral value, less anticipated selling costs, on the modified loan in accordance with ASC 310-10. The resulting TDR ALLL calculation often results in a higher ALLL amount because (1) the discounted expected cash flows or collateral value, less anticipated selling costs, indicate a higher estimated loss or, (2) due to the rate decrease, the discounting of the cash flows on the modified loan, using the pre-modification interest rate, indicates a reduction in the present value of expected cash flows or collateral value, less anticipated selling costs. In certain instances, the ALLL may decrease as a result of payments made in connection with the modification.

Commercial loan TDRs – In instances where the bank substantiates that it will collect its outstanding balance in full, the note is considered for return to accrual status upon the borrower showing a sustained period of repayment performance for a minimum six-month period of time. This six-month period could extend before or after the restructure date. If a charge-off was taken as part of the restructuring, any interest or principal payments received on that note are applied to first reduce the bank's outstanding book balance and then to recoveries of charged-off principal, unpaid interest, and/or fee expenses while the TDR is in nonaccrual status.

Residential Mortgage, Automobile, Home Equity, and Other Consumer loan TDRs – Modified loans identified as TDRs are aggregated into pools for analysis. Cash flows and weighted average interest rates are used to calculate impairment at the pooled-loan level. Once the loans are aggregated into the pool, they continue to be classified as TDRs until contractually repaid or charged-off.

Residential mortgage loans not guaranteed by a U.S. government agency such as the FHA, VA, and the USDA, including TDR loans, are reported as accrual or nonaccrual based upon delinquency status. Nonaccrual TDRs are those that are greater than 150-days contractually past due. Loans guaranteed by U.S. government organizations continue to accrue interest on guaranteed rates upon delinquency.

The following tables present by class and by the reason for the modification, the number of contracts, post-modification outstanding balance, and the financial effects of the modification for the three-month and six-month periods ended June 30, 2016 and 2015:

(dollar amounts in thousands)	New Troubled Debt Restructurings During The Three-Month Period Ended (1)					
	June 30, 2016			June 30, 2015		
	Number of Contracts	Post-modification Outstanding Ending Balance	Financial effects of modification (2)	Number of Contracts	Post-modification Outstanding Ending Balance	Financial effects of modification (2)
<b>C&amp;I—Owner occupied:</b>						
Interest rate reduction	1	\$ 22	\$ —	2	\$ 189	\$ (1 )
Amortization or maturity date change	47	9,047	(17 )	55	36,506	(1,928 )
Other	1	228	—	—	—	—
Total C&I—Owner occupied	49	9,297	(17 )	57	36,695	(1,929 )
<b>C&amp;I—Other commercial and industrial:</b>						
Interest rate reduction	—	—	—	4	405	10
Amortization or maturity date change	152	124,886	(3,473 )	153	155,849	(8,415 )
Other	1	4	—	1	124	—
Total C&I—Other commercial and industrial	153	124,890	(3,473 )	158	156,378	(8,405 )
<b>CRE—Retail properties:</b>						
Interest rate reduction	—	—	—	—	—	—

Amortization or maturity date change 4 1,910 (1 ) 1 6,396 (1,334 )

81

---



Table of Contents

Other	—	—	—	—	—	—
Total CRE—Retail properties	4	1,910	Ø1	1	6,396	Ø1,334
CRE—Multi family:						
Interest rate reduction	1	84	—	1	90	—
Amortization or maturity date change	13	2,562	Ø47	11	5,191	Ø28
Other	1	7	—	8	216	Ø6
Total CRE—Multi family	15	2,653	Ø47	20	5,497	Ø34
CRE—Office:						
Interest rate reduction	—	—	—	—	—	—
Amortization or maturity date change	3	555	Ø1	7	4,988	103
Other	1	45	—	1	30	Ø2
Total CRE—Office	4	600	Ø1	8	5,018	101
CRE—Industrial and warehouse:						
Interest rate reduction	—	—	—	—	—	—
Amortization or maturity date change	1	316	55	4	2,160	91
Other	—	—	—	—	—	—
Total CRE—Industrial and Warehouse	1	316	55	4	2,160	91
CRE—Other commercial real estate:						
Interest rate reduction	—	—	—	—	—	—
Amortization or maturity date change	15	10,674	Ø729	10	4,072	16
Other	—	—	—	1	82	Ø22
Total CRE—Other commercial real estate	15	10,674	Ø729	11	4,154	Ø6
Automobile:						
Interest rate reduction	3	64	5	12	23	1
Amortization or maturity date change	286	2,663	202	316	2,132	96
Chapter 7 bankruptcy	244	1,982	114	146	1,138	61
Other	—	—	—	—	—	—
Total Automobile	533	4,709	321	474	3,293	158
Residential mortgage:						
Interest rate reduction	5	404	17	4	261	Ø52
Amortization or maturity date change	108	10,641	Ø420	70	9,416	Ø74
Chapter 7 bankruptcy	6	1,178	Ø49	35	2,884	Ø7
Other	1	164	—	—	—	—
Total Residential mortgage	120	12,387	Ø452	109	12,561	Ø133
First-lien home equity:						
Interest rate reduction	5	530	13	11	1,160	42
Amortization or maturity date change	15	1,219	Ø36	65	6,432	Ø325
Chapter 7 bankruptcy	19	1,743	17	22	1,270	54
Other	—	—	—	—	—	—

Table of Contents

Total First-lien home equity	39	3,492	(6	)	98	8,862	(229	)
Junior-lien home equity:								
Interest rate reduction	4	97	13	4	98	6		
Amortization or maturity date change	112	5,182	(700	)	419	18,077	(2,615	)
Chapter 7 bankruptcy	27	371	250	57	650	1,358		
Other	—	—	—	—	—	—		
Total Junior-lien home equity	143	5,650	(437	)	480	18,825	(1,251	)
Other consumer:								
Interest rate reduction	—	—	—	—	—	—		
Amortization or maturity date change	1	4	—	2	33	2		
Chapter 7 bankruptcy	—	—	—	3	39	8		
Other	—	—	—	—	—	—		
Total Other consumer	1	4	—	5	72	10		
Total new troubled debt restructurings	1,077	\$176,582	\$(4,787)	1,425	\$259,911	\$(12,961)		

(1) TDRs may include multiple concessions and the disclosure classifications are based on the primary concession provided to the borrower.

(2) Amounts represent the financial impact via provision for loan and lease losses as a result of the modification.

(dollar amounts in thousands)	New Troubled Debt Restructurings During The Six-Month Period Ended (1)							
	June 30, 2016			June 30, 2015				
	Number of Contracts	Post-modification Outstanding Ending Balance	Financial effects of modification (2)	Number of Contracts	Post-modification Outstanding Ending Balance	Financial effects of modification (2)		
C&I—Owner occupied:								
Interest rate reduction	2	\$ 39	\$ (1	)	3	\$ 235	\$ (2	)
Amortization or maturity date change	99	45,556	463		101	46,966	(2,102	)
Other	3	451	(17	)	3	613	(29	)
Total C&I—Owner occupied	104	46,046	445		107	47,814	(2,133	)
C&I—Other commercial and industrial:								
Interest rate reduction	—	—	—		5	435	9	
Amortization or maturity date change	284	211,035	(3,381	)	270	236,226	(7,601	)
Other	7	639	13		6	28,512	(430	)
Total C&I—Other commercial and industrial	291	211,674	(3,368	)	281	265,173	(8,022	)
CRE—Retail properties:								
Interest rate reduction	—	—	—		1	1,657	(11	)
Amortization or maturity date change	8	2,433	(39	)	12	10,973	(1,533	)
Other	—	—	—		—	—	—	
Total CRE—Retail properties	8	2,433	(39	)	13	12,630	(1,544	)
CRE—Multi family:								
Interest rate reduction	1	84	—		1	90	—	
Amortization or maturity date change	22	25,071	(152	)	30	10,236	(29	)

Table of Contents

Other	1	7	—	8	216	Ø6
Total CRE—Multi family	24	25,162	Ø152	39	10,542	Ø35
CRE—Office:						
Interest rate reduction	—	—	—	—	—	—
Amortization or maturity date change	9	8,916	430	12	31,073	72
Other	2	184	Ø19	1	30	Ø2
Total CRE—Office	11	9,100	411	13	31,103	70
CRE—Industrial and warehouse:						
Interest rate reduction	—	—	—	—	—	—
Amortization or maturity date change	3	688	Ø824	5	2,386	91
Other	—	—	—	—	—	—
Total CRE—Industrial and Warehouse	3	688	Ø824	5	2,386	91
CRE—Other commercial real estate:						
Interest rate reduction	—	—	—	—	—	—
Amortization or maturity date change	18	12,704	Ø697	17	7,731	27
Other	1	124	35	2	234	Ø22
Total CRE—Other commercial real estate	19	12,828	Ø662	19	7,965	5
Automobile:						
Interest rate reduction	7	106	7	25	42	2
Amortization or maturity date change	707	6,564	422	812	5,484	254
Chapter 7 bankruptcy	561	4,544	229	290	2,361	161
Other	—	—	—	—	—	—
Total Automobile	1,275	11,214	658	1,127	7,887	417
Residential mortgage:						
Interest rate reduction	10	1,061	Ø15	9	737	Ø56
Amortization or maturity date change	200	21,400	Ø997	193	23,274	Ø195
Chapter 7 bankruptcy	23	2,683	21	69	7,060	Ø131
Other	1	164	—	6	708	—
Total Residential mortgage	234	25,308	Ø991	277	31,779	Ø382
First-lien home equity:						
Interest rate reduction	17	1,501	46	21	2,579	68
Amortization or maturity date change	40	3,269	Ø64	114	10,043	Ø628
Chapter 7 bankruptcy	58	4,609	139	48	2,855	134
Other	—	—	—	—	—	—
Total First-lien home equity	115	9,379	121	183	15,477	Ø426
Junior-lien home equity:						
Interest rate reduction	12	510	47	8	349	21
Amortization or maturity date change	316	15,022	Ø1,954	766	34,584	Ø551
Chapter 7 bankruptcy	87	1,102	861	108	1,425	2,245

Table of Contents

Other	—	—	—	—	—	—
Total Junior-lien home equity	415	16,634	(1,046 )	882	36,358	1,715
Other consumer:						
Interest rate reduction	—	—	—	—	—	—
Amortization or maturity date change	5	559	24	6	128	6
Chapter 7 bankruptcy	7	66	7	5	45	9
Other	—	—	—	—	—	—
Total Other consumer	12	625	31	11	173	15
Total new troubled debt restructurings	2,511	\$371,091	\$(5,416)	2,957	\$469,287	\$(10,229)

(1) TDRs may include multiple concessions and the disclosure classifications are based on the primary concession provided to the borrower.

(2) Amount represents the financial impact via provision for loan and lease losses as a result of the modification.

## Pledged Loans and Leases

At June 30, 2016, the Bank has access to the Federal Reserve's discount window and advances from the FHLB – Cincinnati. As of June 30, 2016, these borrowings and advances are secured by \$18.0 billion of loans and securities. On March 31, 2015, Huntington completed its acquisition of Macquarie Equipment Finance, which we have re-branded Huntington Technology Finance. Huntington assumed debt associated with two securitizations. As of June 30, 2016, the debt is secured by \$106 million of leases held by the trusts.

## 5. AVAILABLE-FOR-SALE AND OTHER SECURITIES

Listed below are the contractual maturities (1 year or less, 1-5 years, 6-10 years, and over 10 years) of available-for-sale and other securities at June 30, 2016 and December 31, 2015:

(dollar amounts in thousands)	June 30, 2016		December 31, 2015	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
U.S. Treasury, Federal agency, and other agency securities:				
U.S. Treasury:				
1 year or less	\$1,798	\$ 1,799	\$ —	\$ —
After 1 year through 5 years	5,468	5,521	5,457	5,472
After 5 years through 10 years	—	—	—	—
After 10 years	—	—	—	—
Total U.S. Treasury	7,266	7,320	5,457	5,472
Federal agencies: mortgage-backed securities:				
1 year or less	51,000	50,982	51,146	51,050
After 1 year through 5 years	96,565	98,664	111,655	113,393
After 5 years through 10 years	239,445	246,718	254,392	257,765
After 10 years	4,734,778	4,821,428	4,088,420	4,099,480
Total Federal agencies: mortgage-backed securities	5,121,788	5,217,792	4,505,313	4,521,688
Other agencies:				
1 year or less	1,650	1,688	801	805
After 1 year through 5 years	7,494	7,883	9,101	9,395
After 5 years through 10 years	73,899	76,422	105,174	105,713
After 10 years	—	—	—	—
Total other agencies	83,043	85,993	115,076	115,913

Table of Contents

Total U.S. Treasury, Federal agency, and other agency securities	5,212,097	5,311,105	4,625,851	4,643,073
Municipal securities:				
1 year or less	316,563	306,297	281,644	280,823
After 1 year through 5 years	699,471	707,937	587,664	587,345
After 5 years through 10 years	1,029,450	1,049,301	1,053,502	1,048,550
After 10 years	488,761	518,092	509,133	539,678
Total municipal securities	2,534,245	2,581,627	2,431,943	2,456,396
Asset-backed securities:				
1 year or less	—	—	—	—
After 1 year through 5 years	174,999	176,453	110,115	109,300
After 5 years through 10 years	88,174	90,210	128,342	128,208
After 10 years	656,860	623,909	662,602	623,905
Total asset-backed securities	920,033	890,572	901,059	861,413
Corporate debt:				
1 year or less	94,200	95,772	300	302
After 1 year through 5 years	346,755	355,944	356,513	360,653
After 5 years through 10 years	66,337	68,288	107,394	105,522
After 10 years	—	—	—	—
Total corporate debt	507,292	520,004	464,207	466,477
Other:				
1 year or less	—	—	—	—
After 1 year through 5 years	3,950	3,947	3,950	3,898
After 5 years through 10 years	—	—	—	—
After 10 years	—	—	—	—
Non-marketable equity securities	333,751	333,751	332,786	332,786
Mutual funds	11,069	11,069	10,604	10,604
Marketable equity securities	523	963	523	794
Total other	349,293	349,730	347,863	348,082
Total available-for-sale and other securities	\$9,522,960	\$9,653,038	\$8,770,923	\$8,775,441

Non-marketable equity securities at June 30, 2016 and December 31, 2015 include \$157 million of stock issued by the FHLB of Cincinnati and \$177 million and \$176 million, respectively of Federal Reserve Bank stock. Non-marketable equity securities are recorded at amortized cost.

The following tables provide amortized cost, fair value, and gross unrealized gains and losses recognized in OCI by investment category at June 30, 2016 and December 31, 2015:

Table of Contents

(dollar amounts in thousands)	Amortized Cost	Unrealized		Fair Value
		Gross Gains	Gross Losses	
June 30, 2016				
U.S. Treasury	\$7,266	\$54	\$—	\$7,320
Federal agencies:				
Mortgage-backed securities	5,121,788	96,433	(429)	5,217,792
Other agencies	83,043	2,950	—	85,993
Total U.S. Treasury, Federal agency securities	5,212,097	99,437	(429)	5,311,105
Municipal securities	2,534,245	75,326	(27,944)	2,581,627
Asset-backed securities	920,033	5,408	(34,869)	890,572
Corporate debt	507,292	12,720	(8)	520,004
Other securities	349,293	440	(3)	349,730
Total available-for-sale and other securities	\$9,522,960	\$193,331	\$(63,253)	\$9,653,038

(dollar amounts in thousands)	Amortized Cost	Unrealized		Fair Value
		Gross Gains	Gross Losses	
December 31, 2015				
U.S. Treasury	\$5,457	\$15	\$—	\$5,472
Federal agencies:				
Mortgage-backed securities	4,505,318	30,078	(13,708)	4,521,688
Other agencies	115,076	888	(51)	115,913
Total U.S. Treasury, Federal agency securities	4,625,851	30,981	(13,759)	4,643,073
Municipal securities	2,431,943	51,558	(27,105)	2,456,396
Asset-backed securities	901,059	535	(40,181)	861,413
Corporate debt	464,207	4,824	(2,554)	466,477
Other securities	347,863	271	(52)	348,082
Total available-for-sale and other securities	\$8,770,923	\$88,169	\$(83,651)	\$8,775,441

At June 30, 2016, the carrying value of investment securities pledged to secure public and trust deposits, trading account liabilities, U.S. Treasury demand notes, and security repurchase agreements totaled \$2.5 billion. There were no securities of a single issuer, which are not governmental or government-sponsored, that exceeded 10% of shareholders' equity at June 30, 2016.

The following tables provide detail on investment securities with unrealized losses aggregated by investment category and the length of time the individual securities have been in a continuous loss position, at June 30, 2016 and December 31, 2015:

(dollar amounts in thousands)	Less than 12 Months		Over 12 Months		Total Fair Value	Unrealized Losses
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses		
June 30, 2016						
Federal agencies:						
Mortgage-backed securities	\$104,627	\$(263)	\$32,718	\$(166)	\$137,345	\$(429)
Other agencies	—	—	—	—	—	—
Total Federal agency securities	104,627	(263)	32,718	(166)	137,345	(429)
Municipal securities	537,833	(20,445)	187,853	(7,499)	725,686	(27,944)
Asset-backed securities	244,056	(2,707)	124,200	(32,162)	368,256	(34,869)
Corporate debt	—	—	296	(8)	296	(8)
Other securities	—	—	2,297	(3)	2,297	(3)
Total temporarily impaired securities	\$886,516	\$(23,415)	\$347,364	\$(39,838)	\$1,233,880	\$(63,253)



Table of Contents

(dollar amounts in thousands )	Less than 12 Months		Over 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
December 31, 2015						
Federal agencies:						
Mortgage-backed securities	\$1,658,516	\$(11,341 )	\$84,147	\$(2,367 )	\$1,742,663	\$(13,708 )
Other agencies	37,982	(51 )	—	—	37,982	(51 )
Total Federal agency securities	1,696,498	(11,392 )	84,147	(2,367 )	1,780,645	(13,759 )
Municipal securities	570,916	(15,992 )	248,204	(11,113 )	819,120	(27,105 )
Asset-backed securities	552,275	(5,791 )	207,639	(34,390 )	759,914	(40,181 )
Corporate debt	167,144	(1,673 )	21,965	(881 )	189,109	(2,554 )
Other securities	772	(28 )	1,476	(24 )	2,248	(52 )
Total temporarily impaired securities	\$2,987,605	\$(34,876 )	\$563,431	\$(48,775 )	\$3,551,036	\$(83,651 )

The following table is a summary of realized securities gains and losses for the three-month and six-month periods ended June 30, 2016 and 2015:

(dollar amounts in thousands)	Three Months		Six months	
	Ended		ended	
	June 30,	June 30,	June 30,	June 30,
	2016	2015	2016	2015
Gross gains on sales of securities	\$3,391	\$ 82	\$3,391	\$ 82
Gross (losses) on sales of securities	(2,659 )	—	(2,659 )	—
Net gain on sales of securities	\$732	\$ 82	\$732	\$ 82

**Security Impairment**

Huntington evaluates the available-for-sale securities portfolio on a quarterly basis for impairment. We conduct a comprehensive security-level assessment on all available-for-sale securities. Impairment would exist when the present value of the expected cash flows are not sufficient to recover the entire amortized cost basis at the balance sheet date. Under these circumstances, any impairment would be recognized in earnings. The contractual terms and/or cash flows of the investments do not permit the issuer to settle the securities at a price less than the amortized cost. Huntington does not intend to sell, nor does it believe it will be required to sell these securities until the amortized cost is recovered, which may be maturity.

The highest risk segment in our investment portfolio is the trust preferred CDO securities which are in the asset-backed securities portfolio. This portfolio is in run off, and we have not purchased these types of securities since 2005. The fair values of the CDO assets have been impacted by various market conditions. The unrealized losses are primarily the result of wider liquidity spreads on asset-backed securities and the longer expected average lives of the trust-preferred CDO securities, due to changes in the expectations of when the underlying securities will be repaid. Collateralized Debt Obligations are backed by a pool of debt securities issued by financial institutions. The collateral generally consists of trust-preferred securities and subordinated debt securities issued by banks, bank holding companies, and insurance companies. Many collateral issuers have the option of deferring interest payments on their debt for up to five years. A full cash flow analysis is used to estimate fair values and assess impairment for each security within this portfolio. A third party pricing specialist with direct industry experience in pooled-trust-preferred security evaluations is engaged to provide assistance estimating the fair value and expected cash flows on this portfolio. The full cash flow analysis is completed by evaluating the relevant credit and structural aspects of each pooled-trust-preferred security in the portfolio, including collateral performance projections for each piece of collateral in the security and terms of the security's structure. The credit review includes an analysis of profitability, credit quality, operating efficiency, leverage, and liquidity using available financial and regulatory information for each underlying collateral issuer. The analysis also includes a review of historical industry default data, current / near-term operating conditions, and the impact of macroeconomic and regulatory changes. Using the results of our analysis, we estimate appropriate default and recovery probabilities for each piece of collateral then estimate the



expected cash flows for each security. The fair value of each security is obtained by discounting the expected cash flows at a market discount rate. The market discount rate is determined by reference to yields observed in the market for similarly rated collateralized debt obligations, specifically high-yield collateralized loan obligations. The relatively high market discount rate is reflective of the uncertainty of the cash flows and illiquid nature of these securities. The large differential between the fair value and amortized cost of some of the securities reflects the high market discount rate and the expectation that the majority of the cash flows will not be received until near the final maturity of the security (the final maturities range from 2032 to 2035).

Table of Contents

On December 10, 2013, the Federal Reserve, the OCC, the FDIC, the CFTC and the SEC issued final rules to implement the Volcker Rule contained in section 619 of the Dodd-Frank Act, generally to become effective on July 21, 2015. The Volcker Rule prohibits an insured depository institution and its affiliates (referred to as “banking entities”) from: (i) engaging in “proprietary trading” and (ii) investing in or sponsoring certain types of funds (“covered funds”) subject to certain limited exceptions. These prohibitions impact the ability of U.S. banking entities to provide investment management products and services that are competitive with nonbanking firms generally and with non-U.S. banking organizations in overseas markets. The rule also effectively prohibits short-term trading strategies by any U.S. banking entity if those strategies involve instruments other than those specifically permitted for trading. On July 6, 2016, the Federal Reserve extended the conformance period under section 13 of the BHC Act for all banking entities to conform investments in, and relationships with, legacy covered funds until July 21, 2017. On January 14, 2014, the five federal agencies approved an interim final rule to permit banking entities to retain interests in certain collateralized debt obligations backed primarily by trust preferred securities from the investment prohibitions of section 619 of the Volcker Rule. Under the interim final rule, the agencies permit the retention of an interest in or sponsorship of covered funds by banking entities if certain qualifications are met. In addition, the agencies released a non-exclusive list of issuers that meet the requirements of the interim final rule. At June 30, 2016, we had investments in seven different pools of trust preferred securities. Six of our pools are included in the list of non-exclusive issuers. We have analyzed the ICONS pool that was not included on the list and believe that it is more likely than not that we will be able to hold the ICONS security to recovery under the final Volcker Rule regulations.

The following table summarizes the relevant characteristics of our CDO securities portfolio, which are included in asset-backed securities, at June 30, 2016. Each security is part of a pool of issuers and supports a more senior tranche of securities except for the MM Comm III securities which are the most senior class.

## Collateralized Debt Obligation Data

June 30, 2016

(dollar amounts in thousands)

Deal Name	Par Value	Amortized Cost	Fair Value	Unrealized Loss (2)	Lowest Credit Rating (3)	# of Issuers Currently Performing/ Remaining (4)	Actual Deferrals and Defaults as a % of Original Collateral	Expected Defaults as a % of Remaining Performing Collateral	Excess Subordination (5)
ICONS	\$18,912	\$18,912	\$14,997	\$(3,915)	BB	19/21	7	14	52
MM Comm III	4,633	4,426	3,524	(902)	BB	5/8	5	6	35
Pre TSL IX	5,000	3,955	2,995	(960)	C	27/38	18	10	7
Pre TSL XI	25,000	19,878	14,453	(5,426)	C	43/55	16	8	12
Pre TSL XIII	27,530	19,434	15,687	(3,748)	C	46/56	10	11	26
Reg Diversified (1)	25,500	4,754	1,800	(2,953)	D	22/38	33	7	—
Tropic III	31,000	31,000	17,924	(13,076)	BB	30/40	19	7	39
Total at June 30, 2016	\$137,575	\$102,359	\$71,380	\$(30,980)					
Total at December 31, 2015	\$179,574	\$131,911	\$100,338	\$(31,654)					

(1) Security was determined to have OTTI. As such, the book value is net of recorded credit impairment.

(2) The majority of securities have been in a continuous loss position for 12 months or longer.

(3) For purposes of comparability, the lowest credit rating expressed is equivalent to Fitch ratings even where the lowest rating is based on another nationally recognized credit rating agency.

(4) Includes both banks and/or insurance companies.

Excess subordination percentage represents the additional defaults in excess of both current and projected defaults that the CDO can absorb before the bond experiences credit impairment. Excess subordinated percentage is

(5) calculated by (a) determining what percentage of defaults a deal can experience before the bond has credit impairment, and (b) subtracting from this default breakage percentage both total current and expected future default percentages.

For the three-month and six-month periods ended June 30, 2016 and 2015, the following table summarizes by security type the total OTTI losses recognized in the Unaudited Condensed Consolidated Statements of Income for securities evaluated for impairment as described above.

Table of Contents

(dollar amounts in thousands)	Three Months Ended June 30,		Six months ended June 30,	
	2016	2015	2016	2015
Available-for-sale and other securities:				
Municipal Securities	\$ 76	\$ —	-\$ 76	\$ —
Total debt securities	76	—	76	—
Total available-for-sale and other securities	\$ 76	\$ —	-\$ 76	\$ —

The following table rolls forward the OTTI recognized in earnings on debt securities held by Huntington for the three-month and six-month periods ended June 30, 2016 and 2015 as follows:

(dollar amounts in thousands)	Three Months Ended June 30,		Six months ended June 30,	
	2016	2015	2016	2015
Balance, beginning of period	\$ 18,368	\$ 30,869	\$ 18,368	\$ 30,869
Reductions from sales	(8,613 )	—	(8,613 )	—
Additional credit losses	76	—	76	—
Balance, end of period	\$ 9,831	\$ 30,869	\$ 9,831	\$ 30,869

**6. HELD-TO-MATURITY SECURITIES**

These are debt securities that Huntington has the intent and ability to hold until maturity. The debt securities are carried at amortized cost and adjusted for amortization of premiums and accretion of discounts using the interest method.

During 2015, Huntington transferred \$3.0 billion of federal agencies, mortgage-backed securities and other agency securities from the available-for-sale securities portfolio to the held-to-maturity securities portfolio. At the time of the transfer, \$6 million of unrealized net gains were recognized in OCI. The amounts in OCI will be recognized in earnings over the remaining life of the securities as an offset to the adjustment of yield in a manner consistent with the amortization of the premium on the same transferred securities, resulting in an immaterial impact on net income.

Table of Contents

Listed below are the contractual maturities (1 year or less, 1-5 years, 6-10 years, and over 10 years) of held-to-maturity securities at June 30, 2016 and December 31, 2015:

(dollar amounts in thousands)	June 30, 2016		December 31, 2015	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Federal agencies: mortgage-backed securities:				
1 year or less	\$—	\$—	\$—	\$—
After 1 year through 5 years	—	—	—	—
After 5 years through 10 years	43,441	44,543	25,909	25,227
After 10 years	5,015,636	5,126,798	5,506,592	5,484,407
Total Federal agencies: mortgage-backed securities	5,059,077	5,171,341	5,532,501	5,509,634
Other agencies:				
1 year or less	—	—	—	—
After 1 year through 5 years	—	—	—	—
After 5 years through 10 years	309,750	317,300	283,960	284,907
After 10 years	283,113	290,830	336,092	334,004
Total other agencies	592,863	608,130	620,052	618,911
Total U.S. Government backed agencies	5,651,940	5,779,471	6,152,553	6,128,545
Municipal securities:				
1 year or less	—	—	—	—
After 1 year through 5 years	—	—	—	—
After 5 years through 10 years	—	—	—	—
After 10 years	6,625	6,753	7,037	6,913
Total municipal securities	6,625	6,753	7,037	6,913
Total held-to-maturity securities	\$5,658,565	\$5,786,224	\$6,159,590	\$6,135,458

The following table provides amortized cost, gross unrealized gains and losses, and fair value by investment category at June 30, 2016 and December 31, 2015:

(dollar amounts in thousands)	Amortized Cost	Unrealized		Fair Value
		Gross Gains	Gross Losses	
June 30, 2016				
Federal agencies:				
Mortgage-backed securities	\$5,059,077	\$114,311	\$(2,047)	\$5,171,341
Other agencies	592,863	15,267	—	608,130
Total U.S. Government backed agencies	5,651,940	129,578	(2,047)	5,779,471
Municipal securities	6,625	128	—	6,753
Total held-to-maturity securities	\$5,658,565	\$129,706	\$(2,047)	\$5,786,224

(dollar amounts in thousands)	Amortized Cost	Unrealized		Fair Value
		Gross Gains	Gross Losses	
December 31, 2015				
Federal agencies:				
Mortgage-backed securities	\$5,532,501	\$14,637	\$(37,504)	\$5,509,634
Other agencies	620,052	1,645	(2,786)	618,911
Total U.S. Government backed agencies	6,152,553	16,282	(40,290)	6,128,545
Municipal securities	7,037	—	(124)	6,913
Total held-to-maturity securities	\$6,159,590	\$16,282	\$(40,414)	\$6,135,458



Table of Contents

The following tables provide detail on held-to-maturity securities with unrealized losses aggregated by investment category and the length of time the individual securities have been in a continuous loss position, at June 30, 2016 and December 31, 2015:

(dollar amounts in thousands)	Less than 12 Months		Over 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
June 30, 2016						
Federal agencies:						
Mortgage-backed securities	\$96,614	\$ (560 )	\$162,973	\$ (1,487 )	\$259,587	\$ (2,047 )
Other agencies	—	—	—	—	—	—
Total U.S. Government backed securities	96,614	(560 )	162,973	(1,487 )	259,587	(2,047 )
Municipal securities	—	—	—	—	—	—
Total temporarily impaired securities	\$96,614	\$ (560 )	\$162,973	\$ (1,487 )	\$259,587	\$ (2,047 )
(dollar amounts in thousands)	Less than 12 Months		Over 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
December 31, 2015						
Federal agencies:						
Mortgage-backed securities	\$3,692,890	\$ (25,418 )	\$519,872	\$ (12,086 )	\$4,212,762	\$ (37,504 )
Other agencies	425,410	(2,689 )	6,647	(97 )	432,057	(2,786 )
Total U.S. Government backed securities	4,118,300	(28,107 )	526,519	(12,183 )	4,644,819	(40,290 )
Municipal securities	—	—	6,913	(124 )	6,913	(124 )
Total temporarily impaired securities	\$4,118,300	\$ (28,107 )	\$533,432	\$ (12,307 )	\$4,651,732	\$ (40,414 )

Security Impairment  
Huntington evaluates the held-to-maturity securities portfolio on a quarterly basis for impairment. Impairment would exist when the present value of the expected cash flows is not sufficient to recover the entire amortized cost basis at the balance sheet date. Under these circumstances, any impairment would be recognized in earnings. As of June 30, 2016, Management has evaluated held-to-maturity securities with unrealized losses for impairment and concluded no OTTI is required.

**7. LOAN SALES AND SECURITIZATIONS****Residential Mortgage Loans**

The following table summarizes activity relating to residential mortgage loans sold with servicing retained for the three-month and six-month periods ended June 30, 2016 and 2015:

(dollar amounts in thousands)	Three Months Ended June 30,		Six months ended June 30,	
	2016	2015	2016	2015
Residential mortgage loans sold with servicing retained	\$715,589	\$938,412	\$1,348,055	\$1,569,096
Pretax gains resulting from above loan sales (1)	18,618	27,471	32,731	42,334

(1) Recorded in mortgage banking income.

A MSR is established only when the servicing is contractually separated from the underlying mortgage loans by sale or securitization of the loans with servicing rights retained. At initial recognition, the MSR asset is established at its fair value using assumptions consistent with assumptions used to estimate the fair value of existing MSRs. At the time of initial capitalization, MSRs may be recorded using either the fair value method or the amortization method. The election of the fair value method or amortization method is made at the time each servicing class is established. Subsequently, servicing rights are accounted for based on the methodology chosen for each respective servicing class. Any increase or decrease in the fair value of MSRs carried under the fair value method, as well as amortization or impairment of MSRs recorded using the amortization





Table of Contents

method, during the period is recorded as an increase or decrease in mortgage banking income, which is reflected in noninterest income in the Unaudited Condensed Consolidated Statements of Income.

The following tables summarize the changes in MSR recorded using either the fair value method or the amortization method for the three-month and six-month periods ended June 30, 2016 and 2015:

Fair Value Method:	Three Months Ended		Six months ended	
	June 30,		June 30,	
(dollar amounts in thousands)	2016	2015	2016	2015
Fair value, beginning of period	\$14,819	\$20,455	\$17,585	\$22,786
Change in fair value during the period due to:				
Time decay (1)	(245 )	(332 )	(518 )	(671 )
Payoffs (2)	(465 )	(997 )	(969 )	(1,815 )
Changes in valuation inputs or assumptions (3)	(1,004 )	1,555	(2,993 )	381
Fair value, end of period:	\$13,105	\$20,681	\$13,105	\$20,681
Weighted-average life (years)	5.1	5.1	5.1	5.1

(1) Represents decrease in value due to passage of time, including the impact from both regularly scheduled loan principal payments and partial loan paydowns.

(2) Represents decrease in value associated with loans that paid off during the period.

(3) Represents change in value resulting primarily from market-driven changes in interest rates and prepayment speeds.

Amortization Method:	Three Months Ended		Six months ended	
	June 30,		June 30,	
(dollar amounts in thousands)	2016	2015	2016	2015
Carrying value, beginning of period	\$127,275	\$125,454	\$143,133	\$132,813
New servicing assets created	7,277	10,338	13,386	16,792
Servicing assets acquired	—	—	—	—
Impairment (charge) / recovery	(7,295 )	12,970	(23,635 )	4,980
Amortization and other	(5,965 )	(5,635 )	(11,592 )	(11,458 )
Carrying value, end of period	\$121,292	\$143,127	\$121,292	\$143,127
Fair value, end of period	\$121,464	\$143,434	\$121,464	\$143,434
Weighted-average life (years)	6.1	6.5	6.1	6.5

MSRs do not trade in an active, open market with readily observable prices. While sales of MSRs occur, the precise terms and conditions are typically not readily available. Therefore, the fair value of MSRs is estimated using a discounted future cash flow model. The model considers portfolio characteristics, contractually specified servicing fees and assumptions related to prepayments, delinquency rates, late charges, other ancillary revenues, costs to service, and other economic factors. Changes in the assumptions used may have a significant impact on the valuation of MSRs.

MSR values are very sensitive to movements in interest rates as expected future net servicing income depends on the projected outstanding principal balances of the underlying loans, which can be greatly impacted by the level of prepayments. Huntington hedges the value of certain MSRs against changes in value attributable to changes in interest rates using a combination of derivative instruments and trading securities.

For MSRs under the fair value method, a summary of key assumptions and the sensitivity of the MSR value at June 30, 2016 and December 31, 2015, to changes in these assumptions follows:

(dollar amounts in thousands)	June 30, 2016			December 31, 2015		
	Actual	Decline in fair value due to		Actual	Decline in fair value due to	
		10% adverse change	20% adverse change		10% adverse change	20% adverse change
Constant prepayment rate (annualized)	12.70 %	\$ (569 )	\$ (1,098 )	14.70 %	\$ (864 )	\$ (1,653 )

Spread over forward interest rate swap rates      551 bps    (414    )    (802    )    539 bps    (559    )    (1,083    )

93

---

Table of Contents

For MSR under the amortization method, a summary of key assumptions and the sensitivity of the MSR value at June 30, 2016 and December 31, 2015, to changes in these assumptions follows:

(dollar amounts in thousands)	June 30, 2016			December 31, 2015		
	Actual	Decline in fair value due to		Actual	Decline in fair value due to	
		10% adverse change	20% adverse change		10% adverse change	20% adverse change
Constant prepayment rate (annualized)	10.50	% \$ (4,375 )	\$ (8,445 )	11.10	% \$ (5,543 )	\$ (10,648 )
Spread over forward interest rate swap rates	1,208 bps	(3,530 )	(6,848 )	875 bps	(4,662 )	(9,017 )

Total servicing, late and other ancillary fees included in mortgage banking income amounted to \$12 million and \$11 million for the three-month periods ended June 30, 2016 and 2015, respectively. For the six-month periods ended June 30, 2016 and 2015, total net servicing fees included in mortgage banking income were \$24 million and \$23 million, respectively. The unpaid principal balance of residential mortgage loans serviced for third parties was \$16.2 billion and \$16.2 billion at June 30, 2016 and December 31, 2015, respectively.

**Automobile Loans and Leases**

Huntington has retained servicing responsibilities on sold automobile loans and receives annual servicing fees and other ancillary fees on the outstanding loan balances. Automobile loan servicing rights are accounted for using the amortization method. A servicing asset is established at fair value at the time of the sale. The servicing asset is then amortized against servicing income. Impairment, if any, is recognized when carrying value exceeds the fair value as determined by calculating the present value of expected net future cash flows. The primary risk characteristic for measuring servicing assets is payoff rates of the underlying loan pools. Valuation calculations rely on the predicted payoff assumption and, if actual payoff is quicker than expected, then future value would be impaired.

Changes in the carrying value of automobile loan servicing rights for the three-month and six-month periods ended June 30, 2016 and 2015, and the fair value at the end of each period were as follows:

(dollar amounts in thousands)	Three Months Ended June 30,		Six months ended June 30,	
	2016	2015	2016	2015
Carrying value, beginning of period	\$7,029	\$5,063	\$8,771	\$6,898
New servicing assets created	—	11,180	—	11,180
Amortization and other	(1,571 )	(1,913 )	(3,313 )	(3,748 )
Carrying value, end of period	\$5,458	\$14,330	\$5,458	\$14,330
Fair value, end of period	\$5,551	\$14,336	\$5,551	\$14,336
Weighted-average life (years)	3.0	3.2	3.0	3.2

A summary of key assumptions and the sensitivity of the automobile loan servicing rights value to changes in these assumptions at June 30, 2016 and December 31, 2015 follows:

(dollar amounts in thousands)	June 30, 2016			December 31, 2015		
	Actual	Decline in fair value due to		Actual	Decline in fair value due to	
		10% adverse change	20% adverse change		10% adverse change	20% adverse change
Constant prepayment rate (annualized)	18.48	% \$ (240 )	\$ (469 )	18.36	% \$ (500 )	\$ (895 )
Spread over forward interest rate swap rates	500 bps	(5 )	(10 )	500 bps	(10 )	(19 )

Servicing income amounted to \$2 million and \$3 million for the three-month periods ending June 30, 2016, and 2015, respectively. For the six-month periods ended June 30, 2016 and 2015, total servicing income was \$5 million and \$7 million, respectively. The unpaid principal balance of automobile loans serviced for third parties was \$0.6 billion and

\$0.9 billion at June 30, 2016 and December 31, 2015, respectively.

Small Business Administration (SBA) Portfolio

The following table summarizes activity relating to SBA loans sold with servicing retained for the three-month and six-month periods ended June 30, 2016 and 2015:

94

---

Table of Contents

	Three Months Ended June 30,		Six months ended June 30,	
	2016	2015	2016	2015
(dollar amounts in thousands)				
SBA loans sold with servicing retained	\$58,629	\$53,534	\$104,518	\$95,935
Pretax gains resulting from above loan sales (1)	4,662	4,696	8,183	8,270

(1) Recorded in gain on sale of loans.

Huntington has retained servicing responsibilities on sold SBA loans and receives annual servicing fees on the outstanding loan balances. SBA loan servicing rights are accounted for using the amortization method. A servicing asset is established at fair value at the time of the sale using a discounted future cash flow model. The servicing asset is then amortized against servicing income. Impairment, if any, is recognized when carrying value exceeds the fair value as determined by calculating the present value of expected net future cash flows.

The following tables summarize the changes in the carrying value of the servicing asset for the three-month and six-month periods ended June 30, 2016 and 2015, and the fair value at the end of each period were as follows:

	Three Months Ended June 30,		Six months ended June 30,	
	2016	2015	2016	2015
(dollar amounts in thousands)				
Carrying value, beginning of period	\$19,526	\$17,947	\$19,747	\$18,536
New servicing assets created	1,868	1,839	3,380	3,296
Amortization and other	(1,782 )	(1,514 )	(3,515 )	(3,560 )
Carrying value, end of period	\$19,612	\$18,272	\$19,612	\$18,272
Fair value, end of period	\$23,823	\$20,350	\$23,823	\$20,350
Weighted-average life (years)	3.3	3.3	3.3	3.3

A summary of key assumptions and the sensitivity of the SBA loan servicing rights value to changes in these assumptions at June 30, 2016 and December 31, 2015 follows:

	June 30, 2016			December 31, 2015		
	Actual	Decline in fair value due to		Actual	Decline in fair value due to	
		10% adverse change	20% adverse change		10% adverse change	20% adverse change
(dollar amounts in thousands)						
Constant prepayment rate (annualized)	7.50 %	\$ (326 )	\$ (648 )	7.60 %	\$ (313 )	\$ (622 )
Discount rate	15.00	(637 )	(1,248 )	15.00	(610 )	(1,194 )

Servicing income amounted to \$2 million and \$2 million for the three-month periods ending June 30, 2016, and 2015, respectively. For the six-month periods ended June 30, 2016 and 2015, total servicing income was \$5 million and \$4 million, respectively. The unpaid principal balance of SBA loans serviced for third parties was \$1.1 billion and \$1.0 billion at June 30, 2016 and December 31, 2015, respectively.

#### 8. LONG-TERM DEBT

In March 2016, Huntington issued \$1.0 billion of senior notes at 99.803% of face value. The senior notes mature on March 14, 2021 and have a fixed coupon rate of 3.15%. Debt issuance costs of \$6 million related to the note are reported on the balance sheet as a direct deduction from the face amount of the note.

#### 9. OTHER COMPREHENSIVE INCOME

The components of other comprehensive income for the three-month and six-month periods ended June 30, 2016 and 2015, were as follows:

Table of Contents

(dollar amounts in thousands)	Three Months Ended		
	June 30, 2016		
	Tax (Expense)		
	Pretax	Benefit	After-tax
Noncredit-related impairment recoveries (losses) on debt securities not expected to be sold	\$1,032	\$(365)	\$667
Unrealized holding gains (losses) on available-for-sale debt securities arising during the period	50,278	(18,234)	32,044
Less: Reclassification adjustment for net losses (gains) included in net income	(2,294)	811	(1,483)
Net change in unrealized holding gains (losses) on available-for-sale debt securities	49,016	(17,788)	31,228
Net change in unrealized holding gains (losses) on available-for-sale equity securities	66	(24)	42
Unrealized gains (losses) on derivatives used in cash flow hedging relationships arising during the period	1,989	(696)	1,293
Less: Reclassification adjustment for net (gains) losses included in net income	(248)	89	(159)
Net change in unrealized gains (losses) on derivatives used in cash flow hedging relationships	1,741	(607)	1,134
Net change in pension and other post-retirement obligations	1,293	(453)	840
Total other comprehensive income (loss)	\$52,116	\$(18,872)	\$33,244
(dollar amounts in thousands)	Three Months Ended		
	June 30, 2015		
	Tax (Expense)		
	Pretax	Benefit	After-tax
Noncredit-related impairment recoveries (losses) on debt securities not expected to be sold	\$13,490	\$(4,770)	\$8,720
Unrealized holding gains (losses) on available-for-sale debt securities arising during the period	(52,119)	18,374	(33,745)
Less: Reclassification adjustment for net losses (gains) included in net income	(120)	42	(78)
Net change in unrealized holding gains (losses) on available-for-sale debt securities	(38,749)	13,646	(25,103)
Net change in unrealized holding gains (losses) on available-for-sale equity securities	16	(5)	11
Unrealized gains (losses) on derivatives used in cash flow hedging relationships arising during the period	(829)	290	(539)
Less: Reclassification adjustment for net (gains) losses included in net income	(138)	48	(90)
Net change in unrealized gains (losses) on derivatives used in cash flow hedging relationships	(967)	338	(629)
Net change in pension and other post-retirement obligations	1,390	(487)	903
Total other comprehensive income (loss)	\$(38,310)	\$13,492	\$(24,818)

Table of Contents

(dollar amounts in thousands)	Six months ended		
	June 30, 2016		
	Tax (expense)		
	Pretax	Benefit	After-tax
Noncredit-related impairment recoveries (losses) on debt securities not expected to be sold	\$(2,602 )	\$920	\$(1,682 )
Unrealized holding gains (losses) on available-for-sale debt securities arising during the period	130,746	(46,919 )	83,827
Less: Reclassification adjustment for net losses (gains) included in net income	(2,758 )	975	(1,783 )
Net change in unrealized holding gains (losses) on available-for-sale debt securities	125,386	(45,024 )	80,362
Net change in unrealized holding gains (losses) on available-for-sale equity securities	170	(60 )	110
Unrealized gains (losses) on derivatives used in cash flow hedging relationships arising during the period	16,218	(5,676 )	10,542
Less: Reclassification adjustment for net (gains) losses included in net income	(892 )	313	(579 )
Net change in unrealized gains (losses) on derivatives used in cash flow hedging relationships	15,326	(5,363 )	9,963
Net change in pension and other post-retirement obligations	2,586	(905 )	1,681
Total other comprehensive income (loss)	\$143,468	\$(51,352)	\$92,116
	Six months ended		
	June 30, 2015		
	Tax (expense)		
	Pretax	Benefit	After-tax
(dollar amounts in thousands)			
Noncredit-related impairment recoveries (losses) on debt securities not expected to be sold	\$18,735	\$(6,625 )	\$12,110
Unrealized holding gains (losses) on available-for-sale debt securities arising during the period	8,384	(3,103 )	5,281
Less: Reclassification adjustment for net losses (gains) included in net income	(241 )	84	(157 )
Net change in unrealized holding gains (losses) on available-for-sale debt securities	26,878	(9,644 )	17,234
Net change in unrealized holding gains (losses) on available-for-sale equity securities	25	(9 )	16
Unrealized gains (losses) on derivatives used in cash flow hedging relationships arising during the period	27,317	(9,561 )	17,756
Less: Reclassification adjustment for net (gains) losses included in net income	(261 )	91	(170 )
Net change in unrealized gains (losses) on derivatives used in cash flow hedging relationships	27,056	(9,470 )	17,586
Net change in pension and other post-retirement obligations	2,779	(973 )	1,806
Total other comprehensive income (loss)	\$56,738	\$(20,096)	\$36,642

Table of Contents

The following table presents activity in accumulated other comprehensive income (loss), net of tax, for the six-month periods ended June 30, 2016 and 2015:

(dollar amounts in thousands)	Unrealized gains and (losses) on debt securities (1)	Unrealized gains and (losses) on equity securities	Unrealized gains and (losses) on cash flow hedging derivatives	Unrealized gains (losses) for pension and other post-retirement obligations	Total
December 31, 2014	\$ 15,137	\$ 484	\$(12,233)	\$ (225,680)	\$ (222,292)
Other comprehensive income before reclassifications	17,391	16	17,756	—	35,163
Amounts reclassified from accumulated OCI to earnings	(157)	—	(170)	1,806	1,479
Period change	17,234	16	17,586	1,806	36,642
June 30, 2015	\$ 32,371	\$ 500	\$ 5,353	\$ (223,874)	\$ (185,650)
December 31, 2015	\$ 8,361	\$ 176	\$(3,948)	\$ (230,747)	\$ (226,158)
Other comprehensive income before reclassifications	82,145	110	10,542	—	92,797
Amounts reclassified from accumulated OCI to earnings	(1,783)	—	(579)	1,681	(681)
Period change	80,362	110	9,963	1,681	92,116
June 30, 2016	\$ 88,723	\$ 286	\$ 6,015	\$ (229,066)	\$ (134,042)

(1) Amount at June 30, 2016 and December 31, 2015 include \$7 million and \$9 million, respectively, of net unrealized gains on securities transferred from the available-for-sale securities portfolio to the held-to-maturity securities portfolio. The net unrealized gains will be recognized in earnings over the remaining life of the security using the effective interest method.



Table of Contents

The following table presents the reclassification adjustments out of accumulated OCI included in net income and the impacted line items as listed on the Unaudited Condensed Consolidated Statements of Income for the three-month and six-month periods ended June 30, 2016 and 2015:

Accumulated OCI components	Reclassifications out of accumulated OCI		Location of net gain (loss) reclassified from accumulated OCI into earnings
	Amounts reclassified from accumulated OCI		
(dollar amounts in thousands)	Three Months Ended		
	June 30, 2016	June 30, 2015	
Gains (losses) on debt securities:			
Amortization of unrealized gains (losses)	\$ 740	\$ 80	Interest income - held-to-maturity securities - taxable
Realized gain (loss) on sale of securities	1,630	40	Noninterest income - net gains (losses) on sale of securities
OTTI recorded	(76 )	—	Noninterest income - net gains (losses) on sale of securities
	2,294	120	Total before tax
	(811 )	(42 )	) Tax (expense) benefit
	\$ 1,483	\$ 78	Net of tax
Gains (losses) on cash flow hedging relationships:			
Interest rate contracts	\$ 248	\$ 118	Interest income - loans and leases
Interest rate contracts	—	20	Noninterest income - other income
	248	138	Total before tax
	(89 )	(48 )	) Tax (expense) benefit
	\$ 159	\$ 90	Net of tax
Amortization of defined benefit pension and post-retirement items:			
Actuarial gains (losses)	\$(1,785)	\$(1,882)	Noninterest expense - personnel costs
Prior service credit	492	492	Noninterest expense - personnel costs
	(1,293 )	(1,390 )	Total before tax
	453	487	) Tax (expense) benefit
	\$(840 )	\$(903 )	Net of tax

Table of Contents

Accumulated OCI components  (dollar amounts in thousands)	Reclassifications out of accumulated OCI Amounts reclassified from accumulated OCI Six months ended		Location of net gain (loss) reclassified from accumulated OCI into earnings
	June 30, 2016	June 30, 2015	
Gains (losses) on debt securities:			
Amortization of unrealized gains (losses)	\$1,204	\$201	Interest income - held-to-maturity securities - taxable
Realized gain (loss) on sale of securities	1,630	40	Noninterest income - net gains (losses) on sale of securities
OTTI recorded	(76 )	—	Noninterest income - net gains (losses) on sale of securities
Total before tax	2,758	241	
Tax (expense) benefit	(975 )	(84 )	
Net of tax	\$1,783	\$157	
Gains (losses) on cash flow hedging relationships:			
Interest rate contracts	\$893	\$251	Interest income - loans and leases
Interest rate contracts	(1 )	10	Noninterest income - other income
Total before tax	892	261	
Tax (expense) benefit	(313 )	(91 )	
Net of tax	\$579	\$170	
Amortization of defined benefit pension and post-retirement items:			
Actuarial gains (losses)	\$(3,570)	\$(3,763)	Noninterest expense - personnel costs
Prior service credit	984	984	Noninterest expense - personnel costs
Total before tax	(2,586 )	(2,779 )	
Tax (expense) benefit	905	973	
Net of tax	\$(1,681)	\$(1,806)	

**10. SHAREHOLDERS' EQUITY**

## Preferred D Stock issued and outstanding

During the 2016 first and second quarter, Huntington issued \$400 million and \$200 million of preferred stock, respectively. As part of these transactions, Huntington issued 24,000,000 depositary shares, each representing a 1/40th ownership interest in a share of 6.250% Series D Non-Cumulative Perpetual Preferred Stock (Preferred D Stock), par value \$0.01 per share, with a liquidation preference of \$1,000 per share (equivalent to \$25 per depositary share). Each holder of a depositary share, will be entitled to all proportional rights and preferences of the Preferred D Stock (including dividend, voting, redemption and liquidation rights). Costs of \$15 million related to the issuance of the Preferred D Stock are reported as a direct deduction from the face amount of the stock.

Dividends on the Preferred D Stock will be non-cumulative and payable quarterly in arrears, when, as and if authorized by our board of directors or a duly authorized committee of our board and declared by us, at an annual rate of 6.25% per year on the liquidation preference of \$1,000 per share, equivalent to \$25 per depositary share. The dividend payment dates will be the fifteenth day of each January, April, July and October, commencing on July 15, 2016, or the next business day if any such day is not a business day.

The Preferred D Stock is perpetual and has no maturity date. Huntington may redeem the Preferred D Stock at our option, (i) in whole or in part, from time to time, on any dividend payment date on or after April 15, 2021 or (ii) in whole but not in part, within 90 days following a regulatory capital treatment event, in each case, at a redemption price equal to \$1,000 per share (equivalent to \$25 per depositary share), plus any declared and unpaid dividends and,

in the case of a redemption following a regulatory capital treatment event, the pro rated portion of dividends, whether or not declared, for the dividend period in which such redemption occurs. Notwithstanding the foregoing, pursuant to a commitment we have made to the Federal Reserve, for at

100

---

Table of Contents

least five years after the date of the issuance of depositary shares offered by the prospectus supplement, we will not redeem or repurchase the Preferred D Stock, whether issued on March 21, 2016 or on the date of the issuance of the depositary shares offered by the prospectus supplement. If Huntington redeems the Preferred D Stock, the depositary will redeem a proportional number of depositary shares. Neither the holders of Preferred D Stock nor holders of depositary shares will have the right to require the redemption or repurchase of the Preferred D Stock or the depositary shares. Any redemption of the Preferred D Stock is subject to Huntington's receipt of any required prior approval by the Board of Governors of the Federal Reserve System.

2016 Comprehensive Capital Analysis and Review (CCAR)

On June 29, 2016, Huntington announced that the Federal Reserve did not object to the proposed capital actions included in Huntington's capital plan submitted to the Federal Reserve in April 2016 as part of the 2016 Comprehensive Capital Analysis and Review (CCAR). These actions included an increase in the quarterly dividend per common share to \$0.08, starting in the fourth quarter of 2016. Huntington's capital plan also included the issuance of capital in connection with the pending acquisition of FirstMerit Corporation and continues the previously announced suspension of the company's 2015 share repurchase program.

2015 Share Repurchase Program

On March 11, 2015, Huntington announced that the Federal Reserve did not object to the proposed capital actions included in Huntington's capital plan submitted to the Federal Reserve in January 2015. These actions included a potential repurchase of up to \$366 million of common stock from the second quarter of 2015 through the second quarter of 2016. Purchases of common stock may include open market purchases, privately negotiated transactions, and accelerated repurchase programs. Huntington's board of directors authorized a share repurchase program consistent with Huntington's capital plan. This program replaced the previously authorized share repurchase program authorized by Huntington's board of directors in 2014.

On January 26, 2016, Huntington announced the signing of a definitive merger agreement under which Ohio-based FirstMerit Corporation, the parent company of FirstMerit Bank, will merge into Huntington in a stock and cash transaction (see Note 3). As a result, Huntington did not repurchase any shares during 2016.

During the three months ended June 30, 2015, Huntington repurchased a total of 8.8 million shares of common stock at a weighted average share price of \$11.20. During the six months ended June 30, 2015 Huntington repurchased a total of 13.8 million shares of common stock at a weighted average share price of \$10.92.

## 11. EARNINGS PER SHARE

Basic earnings per share is the amount of earnings (adjusted for dividends declared on preferred stock) available to each share of common stock outstanding during the reporting period. Diluted earnings per share is the amount of earnings available to each share of common stock outstanding during the reporting period adjusted to include the effect of potentially dilutive common shares. Potentially dilutive common shares include incremental shares issued for stock options, restricted stock units and awards, distributions from deferred compensation plans, and the conversion of the Company's convertible preferred. Potentially dilutive common shares are excluded from the computation of diluted earnings per share in periods in which the effect would be antidilutive. For diluted earnings per share, net income available to common shares can be affected by the conversion of the Company's convertible preferred stock. Where the effect of this conversion would be dilutive, net income available to common shareholders is adjusted by the associated preferred dividends and deemed dividend. The calculation of basic and diluted earnings per share for three and six-month periods ended June 30, 2016 and 2015, was as follows:

Table of Contents

(dollar amounts in thousands, except per share amounts)	Three Months Ended		Six months ended	
	June 30, 2016	2015	June 30, 2016	2015
Basic earnings per common share:				
Net income	\$ 174,540	\$ 196,206	\$ 345,854	\$ 362,060
Preferred stock dividends	(19,874 )	(7,968 )	(27,872 )	(15,933 )
Net income available to common shareholders	\$ 154,666	\$ 188,238	\$ 317,982	\$ 346,127
Average common shares issued and outstanding	798,167	806,891	796,961	808,335
Basic earnings per common share	\$0.19	\$0.23	\$0.40	\$0.43
Diluted earnings per common share:				
Net income available to common shareholders	\$ 154,666	\$ 188,238	\$ 317,982	\$ 346,127
Effect of assumed preferred stock conversion	—	—	—	—
Net income applicable to diluted earnings per share	\$ 154,666	\$ 188,238	\$ 317,982	\$ 346,127
Average common shares issued and outstanding	798,167	806,891	796,961	808,335
Dilutive potential common shares:				
Stock options and restricted stock units and awards	9,785	11,250	10,085	11,688
Shares held in deferred compensation plans	2,282	1,912	2,178	1,809
Other	137	185	136	191
Dilutive potential common shares:	12,204	13,347	12,399	13,688
Total diluted average common shares issued and outstanding	810,371	820,238	809,360	822,023
Diluted earnings per common share	\$0.19	\$0.23	\$0.39	\$0.42

For the three-month periods ended June 30, 2016 and 2015, approximately 4.7 million and 1.5 million, respectively, of options to purchase shares of common stock were not included in the computation of diluted earnings per share because the effect would be antidilutive. For the six-month periods ended June 30, 2016 and 2015, approximately 4.0 million and 1.3 million were not included, respectively.

**12. BENEFIT PLANS**

Huntington sponsors the Plan, a non-contributory defined benefit pension plan covering substantially all employees hired or rehired prior to January 1, 2010. The Plan, which was modified in 2013 and no longer accrues service benefits to participants, provides benefits based upon length of service and compensation levels. The funding policy of Huntington is to contribute an annual amount that is at least equal to the minimum funding requirements but not more than the amount deductible under the Internal Revenue Code. There is no required minimum contribution for 2016. During the 2013 third quarter, the board of directors approved, and management communicated, a curtailment of the Company's pension plan effective December 31, 2013.

In addition, Huntington has an unfunded defined benefit post-retirement plan that provides certain healthcare and life insurance benefits to retired employees who have attained the age of 55 and have at least 10 years of vesting service under this plan. For additional information on benefit plans, see the Benefit Plan footnote in our 2015 Form 10-K. On January 1, 2015, Huntington terminated the Company sponsored retiree health care plan for Medicare eligible retirees and their dependents. Instead, Huntington partnered with a third party to assist the retirees and their dependents in selecting individual policies from a variety of carriers on a private exchange. This plan amendment resulted in a measurement of the liability at the approval date. The result of the measurement was a \$5 million reduction of the liability and increase in accumulated other comprehensive income during the 2014 third quarter. It also resulted in a reduction of expense over the estimated life of plan participants.

Table of Contents

The following table shows the components of net periodic benefit expense of the Plan and the Post-Retirement Benefit Plan:

	Pension Benefits		Post Retirement Benefits	
	Three Months		Three Months	
	Ended June 30,		Ended June 30,	
(dollar amounts in thousands)	2016	2015	2016	2015
Service cost (1)	\$1,025	\$458	\$—	\$—
Interest cost	6,748	7,984	54	142
Expected return on plan assets	(10,224)	(11,044)	—	—
Amortization of prior service cost	—	—	(492 )	(492 )
Amortization of gain (loss)	1,865	1,984	(72 )	(116 )
Settlements	3,400	3,100	—	—
Benefit expense	\$2,814	\$2,482	\$(510)	\$(466)

  

	Pension Benefits		Post Retirement Benefits	
	Six months		Six months	
	ended June 30,		ended June 30,	
(dollar amounts in thousands)	2016	2015	2016	2015
Service cost (1)	\$2,050	\$915	\$—	\$—
Interest cost	13,496	15,969	109	283
Expected return on plan assets	(20,447)	(22,087)	—	—
Amortization of prior service credit	—	—	(984 )	(984 )
Amortization of gain (loss)	3,729	3,966	(144 )	(232 )
Settlements	6,800	5,650	—	—
Benefit expense	\$5,628	\$4,413	\$(1,019)	\$(933)

(1) Since no participants will be earning benefits after December 31, 2013, the 2015 and 2016 service cost represents only administrative expenses.

The Bank, as trustee, held all Plan assets at June 30, 2016 and December 31, 2015. The Plan assets consisted of the following investments:

	Fair Value			
	June 30, 2016		December 31, 2015	
(dollar amounts in thousands)				
Cash equivalents:				
Federated-money market	\$5,841	1 %	\$15,590	3 %
Fixed income:				
Corporate obligations	220,504	36	205,081	34
U.S. government obligations	65,827	11	64,456	11
Mutual funds-fixed income	26,661	4	32,874	6
U.S. government agencies	7,904	1	6,979	1
Equities:				
Mutual funds-equities	129,997	21	136,026	23
Preferred stock	5,100	1	—	—
Common stock	135,757	22	120,046	20
Exchange traded funds	6,574	1	6,530	1
Limited partnerships	10,395	2	6,635	1
Fair value of plan assets	\$614,560	100%	\$594,217	100%

Investments of the Plan are accounted for at cost on the trade date and are reported at fair value. The valuation methodologies used to measure the fair value of pension plan assets vary depending on the type of asset. At June 30, 2016, equities and money market funds are classified as Level 1; mutual funds-fixed income, corporate obligations, U.S. government obligations, and U.S. government agencies are classified as Level 2; and limited partnerships are classified as Level 3.

103

---

Table of Contents

In general, investments of the Plan are exposed to various risks such as interest rate risk, credit risk, and overall market volatility. Due to the level of risk associated with certain investments, it is reasonably possible changes in the values of investments will occur in the near term and such changes could materially affect the amounts reported in the Plan assets.

The investment objective of the Plan is to maximize the return on Plan assets over a long-time period, while meeting the Plan obligations. At June 30, 2016, Plan assets were invested 47% in equity investments, 52% in bonds, and 1% in cash equivalents with an average duration of 12.9 years on bond investments. The estimated life of benefit obligations was 11.9 years. Although it may fluctuate with market conditions, Management has targeted a long-term allocation of Plan assets of 20% to 50% in equity investments and 80% to 50% in bond investments. The allocation of Plan assets between equity investments and fixed income investments will change from time to time with the allocation to fixed income investments increasing as the funding level increases.

Huntington also sponsors other nonqualified retirement plans, the most significant being the SERP and the SRIP. The SERP provides certain former officers and directors, and the SRIP provides certain current and former officers and directors of Huntington and its subsidiaries with defined pension benefits in excess of limits imposed by federal tax law. During the 2013 third quarter, the board of directors approved, and management communicated, a curtailment of the Company's SRIP plan effective December 31, 2013.

Huntington has a defined contribution plan that is available to eligible employees. Huntington matches participant contributions, up to the first 4% of base pay contributed to the Plan. For 2015, a discretionary profit-sharing contribution equal to 1% of eligible participants' 2015 base pay was awarded during the 2016 first quarter.

The following table shows the costs of providing the SERP, SRIP, and defined contribution plans:

	Three Months		Six months ended	
	Ended June 30,		June 30,	
(dollar amounts in thousands)	2016	2015	2016	2015
SERP & SRIP	\$598	\$578	\$1,312	\$1,157
Defined contribution plan	8,348	8,078	16,269	15,523
Benefit cost	\$8,946	\$8,656	\$17,581	\$16,680



Table of Contents

## 13. FAIR VALUES OF ASSETS AND LIABILITIES

See Note 17 "Fair Value of Assets and Liabilities" to the consolidated financial statements of the Annual Report on Form 10-K for the year ended December 31, 2015 for a description of valuation methodologies for assets and liabilities measured at fair value on a recurring and non-recurring basis. Assets and liabilities measured at fair value rarely transfer between Level 1 and Level 2 measurements. There were no such transfers during the three-month and six-month periods ended June 30, 2016 and 2015.

Assets and Liabilities measured at fair value on a recurring basis

Assets and liabilities measured at fair value on a recurring basis at June 30, 2016 and December 31, 2015 are summarized below:

(dollar amounts in thousands)	Fair Value Measurements at Reporting Date Using			Netting Adjustments (1)	June 30, 2016
	Level 1	Level 2	Level 3		
Assets					
Loans held for sale	\$ —	\$ 614,626	\$ —	—\$ —	\$614,626
Loans held for investment	—	36,978	—	—	36,978
Trading account securities:					
Municipal securities	—	2,894	—	—	2,894
Other securities	32,395	—	—	—	32,395
	32,395	2,894	—	—	35,289
Available-for-sale and other securities:					
U.S. Treasury securities	7,320	—	—	—	7,320
Federal agencies: Mortgage-backed	—	5,217,792	—	—	5,217,792
Federal agencies: Other agencies	—	85,993	—	—	85,993
Municipal securities	—	343,652	2,237,975	—	2,581,627
Asset-backed securities	—	819,194	71,379	—	890,573
Corporate debt	—	520,004	—	—	520,004
Other securities	12,032	3,947	—	—	15,979
	19,352	6,990,582	2,309,354	—	9,319,288
Automobile loans	—	—	925	—	925
MSRs	—	—	13,105	—	13,105
Derivative assets	—	573,837	14,935	(222,765 )	366,007
Liabilities					
Derivative liabilities	—	323,675	2,184	(239,910 )	85,949
Short-term borrowings	—	907	—	—	907

Table of Contents

(dollar amounts in thousands)	Fair Value Measurements at Reporting Date Using			Netting Adjustments (1)	December 31, 2015
	Level 1	Level 2	Level 3		
<b>Assets</b>					
Loans held for sale	\$ —	\$ 337,577	\$ —	—\$ —	\$ 337,577
Loans held for investment	—	32,889	—	—	32,889
Trading account securities:					
Municipal securities	—	4,159	—	—	4,159
Other securities	32,475	363	—	—	32,838
	32,475	4,522	—	—	36,997
Available-for-sale and other securities:					
U.S. Treasury securities	5,472	—	—	—	5,472
Federal agencies: Mortgage-backed	—	4,521,688	—	—	4,521,688
Federal agencies: Other agencies	—	115,913	—	—	115,913
Municipal securities	—	360,845	2,095,551	—	2,456,396
Asset-backed securities	—	761,076	100,337	—	861,413
Corporate debt	—	466,477	—	—	466,477
Other securities	11,397	3,899	—	—	15,296
	16,869	6,229,898	2,195,888	—	8,442,655
Automobile loans	—	—	1,748	—	1,748
MSRs	—	—	17,585	—	17,585
Derivative assets	—	429,448	6,721	(161,297 )	274,872
<b>Liabilities</b>					
Derivative liabilities	—	287,994	665	(144,309 )	144,350
Short-term borrowings	—	1,770	—	—	1,770

(1) Amounts represent the impact of legally enforceable master netting agreements that allow the Company to settle positive and negative positions and cash collateral held or placed with the same counterparties.

The tables below present a rollforward of the balance sheet amounts for the three-month and six-month periods ended June 30, 2016 and 2015, for financial instruments measured on a recurring basis and classified as Level 3. The classification of an item as Level 3 is based on the significance of the unobservable inputs to the overall fair value measurement. However, Level 3 measurements may also include observable components of value that can be validated externally. Accordingly, the gains and losses in the table below include changes in fair value due in part to observable factors that are part of the valuation methodology.

Table of Contents

(dollar amounts in thousands)	Level 3 Fair Value Measurements Three Months Ended June 30, 2016				
	MSRs	Derivative instruments	Municipal securities	Available-for-sale securities	Automobile loans
Opening balance	\$14,819	\$10,347	\$2,281,743	\$94,329	\$1,216
Transfers into Level 3	—	—	—	—	—
Transfers out of Level 3 (1)	—	(2,508 )	—	—	—
Total gains/losses for the period:					
Included in earnings	(1,714 )	4,912	—	2	—
Included in OCI	—	—	7,486	5,842	—
Purchases/originations	—	—	46,457	—	—
Sales	—	—	(36,657 )	(27,794 )	—
Repayments	—	—	—	—	(291 )
Issues	—	—	—	—	—
Settlements	—	—	(61,054 )	(1,000 )	—
Closing balance	\$13,105	\$12,751	\$2,237,975	\$71,379	\$925
Change in unrealized gains or losses for the period included in earnings (or changes in net assets) for assets held at end of the reporting date	\$(1,714 )	\$4,912	\$—	\$2	\$—

(1) Transfers out of Level 3 represent the settlement value of the derivative instruments (i.e. interest rate lock agreements) that is transferred to loans held for sale, which is classified as Level 2.

(dollar amounts in thousands)	Level 3 Fair Value Measurements Three Months Ended June 30, 2015					
	MSRs	Derivative instruments	Municipal securities	Private- label CMO	Asset- backed securities	Automobile loans
Opening balance	\$20,455	\$7,825	\$1,635,808	\$30,072	\$89,155	\$6,495
Transfers into Level 3						
Transfers out of Level 3						
Total gains/losses for the period:						
Included in earnings	226	(1,780 )		11	6	(213 )
Included in OCI			2,677	505	14,351	
Purchases/originations			99,031			
Sales						
Repayments						(2,284 )
Issues						
Settlements		(879 )	(20,671 )	(1,159 )	(1,441 )	
Closing balance	\$20,681	\$5,166	\$1,716,845	\$29,429	\$102,071	\$3,998
Change in unrealized gains or losses for the period included in earnings (or changes in net assets) for assets held at end of the reporting date	\$226	\$(1,780 )	\$2,677	\$505	\$14,351	\$(213 )



Table of Contents

(dollar amounts in thousands)	Level 3 Fair Value Measurements Six months ended June 30, 2016				
	MSRs	Derivative instruments	Municipal securities	Available-for-sale securities	Automobile loans
Opening balance	\$ 17,585	\$ 6,056	\$ 2,095,551	\$ 100,337	\$ 1,748
Transfers into Level 3	—	—	—	—	—
Transfers out of Level 3 (1)	—	(3,423 )	—	—	—
Total gains/losses for the period:					
Included in earnings	(4,480 )	10,118	—	2	—
Included in OCI	—	—	19,326	674	—
Purchases/originations	—	—	283,907	—	—
Sales	—	—	(36,657 )	(27,794 )	—
Repayments	—	—	—	—	(823 )
Issues	—	—	—	—	—
Settlements	—	—	(124,152 )	(1,840 )	—
Closing balance	\$ 13,105	\$ 12,751	\$ 2,237,975	\$ 71,379	\$ 925
Change in unrealized gains or losses for the period included in earnings (or changes in net assets) for assets held at end of the reporting date	\$(4,480 )	\$ 10,218	\$—	\$ 2	\$ —

(1) Transfers out of Level 3 represent the settlement value of the derivative instruments (i.e. interest rate lock agreements) that is transferred to loans held for sale, which is classified as Level 2.

(dollar amounts in thousands)	Level 3 Fair Value Measurements Six months ended June 30, 2015					
	MSRs	Derivative instruments	Municipal securities	Private- label CMO	Asset- backed securities	Automobile loans
Opening balance	\$ 22,786	\$ 3,360	\$ 1,417,593	\$ 30,464	\$ 82,738	\$ 10,590
Transfers into Level 3	—	—	—	—	—	—
Transfers out of Level 3	—	—	—	—	—	—
Total gains/losses for the period:						
Included in earnings	(2,105 )	3,221	—	27	6	(426 )
Included in OCI	—	—	(1,315 )	523	21,863	—
Purchases/originations	—	—	342,028	—	—	(6,166 )
Sales	—	—	—	—	—	—
Repayments	—	—	—	—	—	—
Issues	—	—	—	—	—	—
Settlements	—	(1,415 )	(41,461 )	(1,585 )	(2,536 )	—
Closing balance	\$ 20,681	\$ 5,166	\$ 1,716,845	\$ 29,429	\$ 102,071	\$ 3,998
Change in unrealized gains or losses for the period included in earnings (or changes in net assets) for assets held at end of the reporting date	\$(2,105 )	\$ 3,221	\$(1,315 )	\$ 523	\$ 21,863	\$ (426 )



Table of Contents

The tables below summarize the classification of gains and losses due to changes in fair value, recorded in earnings for Level 3 assets and liabilities for the three-month and six-month periods ended June 30, 2016 and 2015:

Level 3 Fair Value Measurements  
Three Months Ended June 30, 2016

(dollar amounts in thousands)	Available-for-sale securities					
	MSRs	Derivative instruments	Municipal securities	Private-label CMO	Asset-backed securities	Automobile loans
Classification of gains and losses in earnings:						
Mortgage banking income	\$(1,714)	\$ 4,912	\$ —	\$ —	\$ —	\$ —
Securities gains (losses)	—	—	—	—	—	—
Interest and fee income	—	—	—	—	—	—
Noninterest income	—	—	—	—	2	—
Total	\$(1,714)	\$ 4,912	\$ —	\$ —	\$ 2	\$ —

Level 3 Fair Value Measurements  
Three Months Ended June 30, 2015

(dollar amounts in thousands)	Available-for-sale securities					
	MSRs	Derivative instruments	Municipal securities	Private-label CMO	Asset-backed securities	Automobile loans
Classification of gains and losses in earnings:						
Mortgage banking income	\$226	\$(1,780 )	\$ —	\$ —	\$ —	\$ —
Securities gains (losses)	—	—	—	—	—	—
Interest and fee income	—	—	—	11	6	(213 )
Noninterest income	—	—	—	—	—	—
Total	\$226	\$(1,780 )	\$ —	\$ 11	\$ 6	\$ (213 )

Level 3 Fair Value Measurements  
Six months ended June 30, 2016

(dollar amounts in thousands)	Available-for-sale securities					
	MSRs	Derivative instruments	Municipal securities	Private-label CMO	Asset-backed securities	Automobile loans
Classification of gains and losses in earnings:						
Mortgage banking income	\$(4,480)	\$ 10,118	\$ —	\$ —	\$ —	\$ —
Securities gains (losses)	—	—	—	—	—	—
Interest and fee income	—	—	—	—	—	—
Noninterest income	—	—	—	—	2	—
Total	\$(4,480)	\$ 10,118	\$ —	\$ —	\$ 2	\$ —

Table of Contents

(dollar amounts in thousands)	Level 3 Fair Value Measurements				
	Six months ended June 30, 2015				
	MSRs	Derivative instruments	Municipal securities	Available-for-sale securities Private-label CMO	Asset-backed securities Automobile loans
Classification of gains and losses in earnings:					
Mortgage banking income	\$ (2,105)	\$ 3,221	\$ —	\$ —	\$ —
Securities gains (losses)	—	—	—	—	—
Interest and fee income	—	—	—	27	(426 )
Noninterest income	—	—	—	—	—
Total	\$ (2,105)	\$ 3,221	\$ —	\$ 27	\$ (426 )

Assets and liabilities under the fair value option

The following table presents the fair value and aggregate principal balance of certain assets and liabilities under the fair value option:

(dollar amounts in thousands)	June 30, 2016			December 31, 2015		
	Fair value carrying amount	Aggregate unpaid principal	Difference	Fair value carrying amount	Aggregate unpaid principal	Difference
Assets						
Loans held for sale	\$614,626	\$582,986	\$31,640	\$337,577	\$326,802	\$10,775
Loans held for investment	36,978	37,694	(716 )	32,889	33,637	(748 )
Automobile loans	925	925	—	1,748	1,748	—

The following tables present the net gains (losses) from fair value changes, including net gains (losses) associated with instrument specific credit risk for the three-month and six-month periods ended June 30, 2016 and 2015:

(dollar amounts in thousands)	Net gains (losses) from fair value changes		Net gains (losses) from fair value changes	
	Three Months Ended June 30, 2016	Three Months Ended June 30, 2015	Six months ended June 30, 2016	Six months ended June 30, 2015
Assets				
Loans held for sale	\$8,870	\$(6,559)	\$13,519	\$(5,557)
Automobile loans	—	(213 )	—	(426 )
	Gains (losses) included in fair value changes associated with instrument specific credit risk	Gains (losses) included in fair value changes associated with instrument specific credit risk	Gains (losses) included in fair value changes associated with instrument specific credit risk	Gains (losses) included in fair value changes associated with instrument specific credit risk



Three	Six months
Months	ended
Ended	June 30,
June 30,	

(dollar amounts in thousands) 2016 2015 2016 2015

Assets

Automobile loans	\$ 97	\$ 5	\$ 187	\$ 70
------------------	-------	------	--------	-------

Assets and Liabilities measured at fair value on a nonrecurring basis

Certain assets and liabilities may be required to be measured at fair value on a nonrecurring basis in periods subsequent to their initial recognition. These assets and liabilities are not measured at fair value on an ongoing basis; however, they are subject to fair value adjustments in certain circumstances, such as when there is evidence of impairment. Assets measured at fair value on a nonrecurring basis were as follows:

110

---

Table of Contents

(dollar amounts in thousands)	Fair Value	Fair Value Measurements Using Quoted Prices In Active Markets for Identical Assets (Level 1)		Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Gains/(Losses) Three Months Ended June 30, 2016	Total Gains/(Losses) Six months ended June 30, 2016
		Other	Other	Other	Other		
MSRs	\$120,091	\$—	\$—	\$120,091		\$ (7,296 )	\$ (23,636 )
Impaired loans	43,202	—	—	43,202		4,405	5,822
Other real estate owned	28,901	—	—	28,901		(715 )	(1,220 )

MSRs accounted for under the amortization method are subject to nonrecurring fair value measurement when the fair value is lower than the carrying amount.

Periodically, Huntington records nonrecurring adjustments of collateral-dependent loans measured for impairment when establishing the ACL. Such amounts are generally based on the fair value of the underlying collateral supporting the loan. Appraisals are generally obtained to support the fair value of the collateral and incorporate measures such as recent sales prices for comparable properties and cost of construction. In cases where the carrying value exceeds the fair value of the collateral less cost to sell, an impairment charge is recognized.

Other real estate owned properties are included in accrued income and other assets and valued based on appraisals and third party price opinions, less estimated selling costs.

The appraisals supporting the fair value of the collateral to recognize loan impairment or unrealized loss on other real estate owned properties may not have been obtained as of June 30, 2016.

Significant unobservable inputs for assets and liabilities measured at fair value on a recurring and nonrecurring basis. The table below presents quantitative information about the significant unobservable inputs for assets and liabilities measured at fair value on a recurring and nonrecurring basis at June 30, 2016 and December 31, 2015:

Quantitative Information about Level 3 Fair Value Measurements at June 30, 2016						
(dollar amounts in thousands)	Fair Value	Valuation Technique	Significant Unobservable Input	Range (Weighted Average)		
MSRs	\$13,105	Discounted cash flow	Constant prepayment rate	7.4% - 26.6% (12.7%)		
			Spread over forward interest rate swap rates	3.0% - 9.2% (5.5%)		
Derivative assets	14,935	Consensus Pricing	Net market price	-2.0% - 23.4% (2.9%)		
Derivative liabilities	2,184		Estimated Pull through %	10.2% - 99.8% (79.1%)		
Municipal securities	2,237,975	Discounted cash flow	Discount rate	0.6% - 7.8% (3.6%)		
			Cumulative default	0.1% - 56.0% (2.7%)		
			Loss given default	5.0% - 80.0% (19.9%)		
			Cure given deferral	0.0% - 75.0% (35.9%)		
Asset-backed securities	71,379	Discounted cash flow	Discount rate	4.9% - 11.4% (6.3%)		
			Cumulative prepayment rate	0.0% - 100% (8.5%)		
			Cumulative default	1.4% - 100% (11.5%)		
			Loss given default	85% - 100% (96.7%)		
Automobile loans	925	Discounted cash flow	Constant prepayment rate	154.2		%
			Discount rate	0.2% - 5.0% (2.3%)		
			Life of pool cumulative losses	2.1		%
Impaired loans	43,202	Appraisal value	NA			NA
Other real estate owned	28,901	Appraisal value	NA			NA



Table of Contents

Quantitative Information about Level 3 Fair Value Measurements at December 31, 2015				
(dollar amounts in thousands)	Fair Value	Valuation Technique	Significant Unobservable Input	Range (Weighted Average)
MSRs	\$17,585	Discounted cash flow	Constant prepayment rate	7.9% - 25.7% (14.7%)
			Spread over forward interest rate swap rates	3.3% - 9.2% (5.4%)
Derivative assets	6,721	Consensus Pricing	Net market price	-3.2% - 20.9% (1.9%)
Derivative liabilities	665		Estimated Pull through %	11.9% - 99.8% (76.7%)
Municipal securities	2,095,551	Discounted cash flow	Discount rate	0.3% - 7.2% (3.1%)
			Cumulative default	0.1% - 50.0% (2.1%)
			Loss given default	5.0% - 80.0% (20.5%)
Asset-backed securities	100,337	Discounted cash flow	Discount rate	4.6% - 10.9% (6.2%)
			Cumulative prepayment rate	0.0% - 100% (9.6%)
			Cumulative default	1.6% - 100% (11.1%)
			Loss given default	85% - 100% (96.6%)
			Cure given deferral	0.0% - 75.0% (36.8%)
Automobile loans	1,748	Discounted cash flow	Constant prepayment rate	154.2 %
			Discount rate	0.2% - 5.0% (2.3%)
			Life of pool cumulative losses	2.1 %
Impaired loans	62,029	Appraisal value	NA	NA
Other real estate owned	27,342	Appraisal value	NA	NA

The following provides a general description of the impact of a change in an unobservable input on the fair value measurement and the interrelationship between unobservable inputs, where relevant/significant. Interrelationships may also exist between observable and unobservable inputs. Such relationships have not been included in the discussion below.

A significant change in the unobservable inputs may result in a significant change in the ending fair value measurement of Level 3 instruments. In general, prepayment rates increase when market interest rates decline and decrease when market interest rates rise and higher prepayment rates generally result in lower fair values for MSR assets, Private-label CMO securities, Asset-backed securities, and Automobile loans.

Credit loss estimates, such as probability of default, constant default, cumulative default, loss given default, cure given deferral, and loss severity, are driven by the ability of the borrowers to pay their loans and the value of the underlying collateral and are impacted by changes in macroeconomic conditions, typically increasing when economic conditions worsen and decreasing when conditions improve. An increase in the estimated prepayment rate typically results in a decrease in estimated credit losses and vice versa. Higher credit loss estimates generally result in lower fair values. Credit spreads generally increase when liquidity risks and market volatility increase and decrease when liquidity conditions and market volatility improve.

Discount rates and spread over forward interest rate swap rates typically increase when market interest rates increase and/or credit and liquidity risks increase and decrease when market interest rates decline and/or credit and liquidity conditions improve. Higher discount rates and credit spreads generally result in lower fair market values.

Net market price and pull through percentages generally increase when market interest rates increase and decline when market interest rates decline. Higher net market price and pull through percentages generally result in higher fair values.

Table of Contents

## Fair values of financial instruments

The following table provides the carrying amounts and estimated fair values of Huntington's financial instruments that are carried either at fair value or cost at June 30, 2016 and December 31, 2015:

(dollar amounts in thousands)	June 30, 2016		December 31, 2015	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
<b>Financial Assets</b>				
Cash and short-term assets	\$912,076	\$ 912,076	\$898,994	\$ 898,994
Trading account securities	35,289	35,289	36,997	36,997
Loans held for sale	786,993	789,608	474,621	484,511
Available-for-sale and other securities	9,653,038	9,653,038	8,775,441	8,775,441
Held-to-maturity securities	5,658,565	5,786,224	6,159,590	6,135,458
Net loans and direct financing leases	51,920,357	50,790,280	49,743,256	48,024,998
Derivatives	366,007	366,007	274,872	274,872
<b>Financial Liabilities</b>				
Deposits	55,043,465	55,205,650	55,294,975	55,299,435
Short-term borrowings	1,956,745	1,956,745	615,279	615,279
Long-term debt	7,929,820	7,987,748	7,067,614	7,043,014
Derivatives	85,949	85,949	144,350	144,350

The following table presents the level in the fair value hierarchy for the estimated fair values of only Huntington's financial instruments that are not already on the Unaudited Condensed Consolidated Balance Sheets at fair value at June 30, 2016 and December 31, 2015:

(dollar amounts in thousands)	Estimated Fair Value Measurements at Reporting Date Using			June 30, 2016
	Level 1	Level 2	Level 3	
<b>Financial Assets</b>				
Held-to-maturity securities	\$ —	\$ 5,786,224	\$ —	\$5,786,224
Net loans and direct financing leases	—	—	50,790,280	50,790,280
<b>Financial Liabilities</b>				
Deposits	—	52,421,808	2,783,842	55,205,650
Short-term borrowings	—	907	1,955,838	1,956,745
Long-term debt	—	—	7,987,748	7,987,748
(dollar amounts in thousands)	Estimated Fair Value Measurements at Reporting Date Using			December 31, 2015
	Level 1	Level 2	Level 3	
<b>Financial Assets</b>				
Held-to-maturity securities	\$ —	\$ 6,135,458	\$ —	\$6,135,458
Net loans and direct financing leases	—	—	48,024,998	48,024,998
<b>Financial Liabilities</b>				
Deposits	—	51,869,105	3,430,330	55,299,435
Short-term borrowings	—	1,770	613,509	615,279
Long-term debt	—	—	7,043,014	7,043,014

The short-term nature of certain assets and liabilities result in their carrying value approximating fair value. These include trading account securities, customers' acceptance liabilities, short-term borrowings, bank acceptances outstanding, FHLB advances, and cash and short-term assets, which include cash and due from banks, interest-bearing deposits in banks, and federal funds sold and securities purchased under resale agreements. Loan commitments and letters-of-credit generally have short-term, variable-rate features and contain clauses that limit Huntington's exposure to changes in customer credit quality. Accordingly, their carrying values, which are immaterial at the respective balance sheet dates, are reasonable estimates of fair value. Not all the financial instruments listed in the table above

are subject to the disclosure provisions of ASC Topic 820.

113

---

## Table of Contents

Certain assets, the most significant being operating lease assets, bank owned life insurance, and premises and equipment, do not meet the definition of a financial instrument and are excluded from this disclosure. Similarly, mortgage and nonmortgage servicing rights, deposit base, and other customer relationship intangibles are not considered financial instruments and are not included above. Accordingly, this fair value information is not intended to, and does not, represent Huntington's underlying value. Many of the assets and liabilities subject to the disclosure requirements are not actively traded, requiring fair values to be estimated by Management. These estimations necessarily involve the use of judgment about a wide variety of factors, including but not limited to, relevancy of market prices of comparable instruments, expected future cash flows, and appropriate discount rates.

The following methods and assumptions were used by Huntington to estimate the fair value of the remaining classes of financial instruments:

### Held-to-maturity securities

Fair values are determined by using models that are based on security-specific details, as well as relevant industry and economic factors. The most significant of these inputs are quoted market prices, and interest rate spreads on relevant benchmark securities.

### Loans and Direct Financing Leases

Variable-rate loans that reprice frequently are based on carrying amounts, as adjusted for estimated credit losses. The fair values for other loans and leases are estimated using discounted cash flow analyses and employ interest rates currently being offered for loans and leases with similar terms. The rates take into account the position of the yield curve, as well as an adjustment for prepayment risk, operating costs, and profit. This value is also reduced by an estimate of expected losses and the credit risk associated in the loan and lease portfolio. The valuation of the loan portfolio reflected discounts that Huntington believed are consistent with transactions occurring in the marketplace.

### Deposits

Demand deposits, savings accounts, and money market deposits are, by definition, equal to the amount payable on demand. The fair values of fixed-rate time deposits are estimated by discounting cash flows using interest rates currently being offered on certificates with similar maturities.

### Debt

Long-term debt is based upon quoted market prices, which are inclusive of Huntington's credit risk. In the absence of quoted market prices, discounted cash flows using market rates for similar debt with the same maturities are used in the determination of fair value.

## 14. DERIVATIVE FINANCIAL INSTRUMENTS

Derivative financial instruments are recorded in the Consolidated Balance Sheet as either an asset or a liability (in accrued income and other assets or accrued expenses and other liabilities, respectively) and measured at fair value. Derivative financial instruments can be designated as accounting hedges under GAAP. Designating a derivative as an accounting hedge allows Huntington to recognize gains and losses, less any ineffectiveness, in the income statement within the same period that the hedged item affects earnings. Gains and losses on derivatives that are not designated to an effective hedge relationship under GAAP immediately impact earnings within the period they occur.

### Derivatives used in Asset and Liability Management Activities

Huntington engages in balance sheet hedging activity, principally for asset liability management purposes, to convert fixed rate assets or liabilities into floating rate or vice versa. Balance sheet hedging activity is arranged to receive hedge accounting treatment and is classified as either fair value or cash flow hedges. Fair value hedges are purchased to convert deposits and subordinated and other long-term debt from fixed-rate obligations to floating rate. Cash flow hedges are also used to convert floating rate loans made to customers into fixed rate loans.

Table of Contents

The following table presents the gross notional values of derivatives used in Huntington's asset and liability management activities at June 30, 2016, identified by the underlying interest rate-sensitive instruments:

(dollar amounts in thousands)	Fair Value Hedges	Cash Flow Hedges	Total
Instruments associated with:			
Loans	\$—	\$4,700,000	\$4,700,000
Deposits	—	—	—
Subordinated notes	450,000	—	450,000
Long-term debt	6,375,000	—	6,375,000
Total notional value at June 30, 2016	\$6,825,000	\$4,700,000	\$11,525,000

The following table presents additional information about the interest rate swaps used in Huntington's asset and liability management activities at June 30, 2016:

(dollar amounts in thousands)	Notional Value	Average Maturity (years)	Fair Value	Weighted-Average Rate	
				Receive	Pay
Asset conversion swaps					
Receive fixed—generic	\$4,700,000	0.8	\$12,655	0.96 %	0.62 %
Liability conversion swaps					
Receive fixed—generic	6,825,000	2.6	158,779	1.50	0.65
Total swap portfolio at June 30, 2016	\$11,525,000	1.9	\$171,434	1.28 %	0.64 %

These derivative financial instruments were entered into for the purpose of managing the interest rate risk of assets and liabilities. Consequently, net amounts receivable or payable on contracts hedging either interest earning assets or interest bearing liabilities were accrued as an adjustment to either interest income or interest expense. The net amounts resulted in an increase to net interest income of \$19 million and \$26 million for the three-month periods ended June 30, 2016, and 2015, respectively. For the six-month periods ended June 30, 2016, and 2015, the net amounts resulted in an increase to net interest income of \$40 million and \$51 million, respectively.

In connection with the sale of Huntington's Class B Visa® shares, Huntington entered into a swap agreement with the purchaser of the shares. The swap agreement adjusts for dilution in the conversion ratio of Class B shares resulting from the Visa® litigation. At June 30, 2016, the fair value of the swap liability of \$2 million is an estimate of the exposure liability based upon Huntington's assessment of the potential Visa® litigation losses.

The following table presents the fair values at June 30, 2016 and December 31, 2015 of Huntington's derivatives that are designated and not designated as hedging instruments. Amounts in the table below are presented gross without the impact of any net collateral arrangements:

Asset derivatives included in accrued income and other assets:

(dollar amounts in thousands)	June 30, 2016	December 31, 2015
Interest rate contracts designated as hedging instruments	\$171,479	\$80,513
Interest rate contracts not designated as hedging instruments	329,462	190,846
Foreign exchange contracts not designated as hedging instruments	197	37,727
Commodities contracts not designated as hedging instruments	71,852	117,894
Total contracts	\$572,990	\$426,980



Table of Contents

Liability derivatives included in accrued expenses and other liabilities:

(dollar amounts in thousands)	June 30,	December
	2016	31, 2015
Interest rate contracts designated as hedging instruments	\$45	\$15,215
Interest rate contracts not designated as hedging instruments	248,886	121,815
Foreign exchange contracts not designated as hedging instruments	155	35,283
Commodities contracts not designated as hedging instruments	67,849	114,887
Total contracts	\$316,935	\$287,200

The changes in fair value of the fair value hedges are, to the extent that the hedging relationship is effective, recorded through earnings and offset against changes in the fair value of the hedged item.

The following table presents the change in fair value for derivatives designated as fair value hedges as well as the offsetting change in fair value on the hedged item for the three-month and six-month periods ended June 30, 2016, and 2015:

(dollar amounts in thousands)	Three Months Ended June 30,		Six months ended June 30,	
	2016	2015	2016	2015
Interest rate contracts				
Change in fair value of interest rate swaps hedging deposits (1)	\$—	\$(245)	\$(82)	\$(458)
Change in fair value of hedged deposits (1)	—	236	72	450
Change in fair value of interest rate swaps hedging subordinated notes (2)	4	(7,362)	6,809	(4,131)
Change in fair value of hedged subordinated notes (2)	(4)	7,362	(6,809)	4,131
Change in fair value of interest rate swaps hedging other long-term debt (2)	22,087	1,299	83,049	11,896
Change in fair value of hedged other long-term debt (2)	(21,082)	(1,282)	(80,834)	(12,263)

Effective portion of the hedging relationship is recognized in Interest expense—deposits in the Unaudited Condensed (1) Consolidated Statements of Income. Any resulting ineffective portion of the hedging relationship is recognized in noninterest income in the Unaudited Condensed Consolidated Statements of Income.

Effective portion of the hedging relationship is recognized in Interest expense—subordinated notes and other (2) long-term debt in the Unaudited Condensed Consolidated Statements of Income. Any resulting ineffective portion of the hedging relationship is recognized in noninterest income in the Unaudited Condensed Consolidated Statements of Income.

The following table presents the gains and (losses) recognized in OCI and the location in the Unaudited Condensed Consolidated Statements of Income of gains and (losses) reclassified from OCI into earnings for derivatives designated as effective cash flow hedges:

Derivatives in cash flow hedging relationships	Amount of gain or (loss) recognized in OCI on derivatives (effective portion) (after-tax)		Location of gain or (loss) reclassified from accumulated OCI into earnings (effective portion)	Amount of (gain) or loss reclassified from accumulated OCI into earnings (effective portion)	
	Three months ended June 30, 2016	Three months ended June 30, 2015		Three months ended June 30, 2016	Three months ended June 30, 2015
(dollar amounts in thousands)					
Interest rate contracts					
Loans	\$1,293	\$(539)			\$ (248 ) \$ (118 )

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

		Interest and fee income - loans and leases		
Investment Securities	—	Noninterest income - other income	—	(20 )
Total	\$1,293		\$ (248 )	\$ (138 )

116

---

Table of Contents

Derivatives in cash flow hedging relationships	Amount of gain or (loss) recognized in OCI on derivatives (effective portion) (after-tax)		Location of gain or (loss) reclassified from accumulated OCI into earnings (effective portion)	Amount of (gain) or loss reclassified from accumulated OCI into earnings (effective portion)	
	Six months ended June 30, 2016	Six months ended June 30, 2015		Six months ended June 30, 2016	Six months ended June 30, 2015
(dollar amounts in thousands)					
Interest rate contracts					
Loans	\$10,542	\$17,756	Interest and fee income - loans and leases	\$ (893 )	\$ (250 )
Investment Securities	—	—	Noninterest income - other income	1	(11 )
Total	\$10,542	\$17,756		\$ (892 )	\$ (261 )

Reclassified gains and losses on swaps related to loans and investment securities and swaps related to subordinated debt are recorded within interest income and interest expense, respectively. During the next twelve months, Huntington expects to reclassify to earnings \$6 million after-tax unrealized gains on cash flow hedging derivatives currently in OCI.

To the extent these derivatives are effective in offsetting the variability of the hedged cash flows, changes in the derivatives' fair value will not be included in current earnings but are reported as a component of OCI in the Unaudited Condensed Consolidated Statements of Shareholders' Equity. These changes in fair value will be included in earnings of future periods when earnings are also affected by the changes in the hedged cash flows. To the extent these derivatives are not effective, changes in their fair values are immediately included in noninterest income.

The following table presents the gains and (losses) recognized in noninterest income on the ineffective portion on interest rate contracts for derivatives designated as cash flow hedges for the three and six-month periods ended June 30, 2016 and 2015:

(dollar amounts in thousands)	Three Months Ended June 30,		Six months ended June 30,	
	2016	2015	2016	2015
Derivatives in cash flow hedging relationships				
Interest rate contracts				
Loans	\$421	\$133	\$377	\$(30)
Derivatives used in mortgage banking activities				
Mortgage loan origination hedging activity				

Huntington's mortgage origination hedging activity is related to the hedging of the mortgage pricing commitments to customers and the secondary sale to third parties. The value of a newly originated mortgage is not firm until the interest rate is committed or locked. The interest rate lock commitments are derivative positions offset by forward commitments to sell loans.

Huntington uses two types of mortgage-backed securities in its forward commitment to sell loans. The first type of forward commitment is a "To Be Announced" (or TBA), the second is a "Specified Pool" mortgage-backed security. Huntington uses these derivatives to hedge the value of mortgage-backed securities until they are sold.

The following table summarizes the derivative assets and liabilities used in mortgage banking activities:

(dollar amounts in thousands)	June 30, 2016	December 31, 2015
Derivative assets:		
Interest rate lock agreements	\$ 14,935	\$ 6,721
Forward trades and options	847	2,468
Total derivative assets	15,782	9,189
Derivative liabilities:		
Interest rate lock agreements	(102 )	(220 )
Forward trades and options	(8,822 )	(1,239 )
Total derivative liabilities	(8,924 )	(1,459 )
Net derivative asset (liability)	\$ 6,858	\$ 7,730

117

---

## Table of Contents

### MSR hedging activity

Huntington's MSR economic hedging activity uses securities and derivatives to manage the value of the MSR asset and to mitigate the various types of risk inherent in the MSR asset, including risks related to duration, basis, convexity, volatility, and yield curve. The hedging instruments include forward commitments, interest rate swaps, and options on interest rate swaps.

The total notional value of these derivative financial instruments at June 30, 2016 and December 31, 2015, was \$0.2 billion and \$0.5 billion, respectively. The total notional amount at June 30, 2016, corresponds to trading assets with a fair value of \$12 million and no trading liabilities. Net trading gains and (losses) related to MSR hedging for the three-month periods ended June 30, 2016 and 2015, were \$6 million and \$(9) million, and \$18 million and \$(4) million for the six-month periods ended June 30, 2016 and 2015, respectively. These amounts are included in mortgage banking income in the Unaudited Condensed Consolidated Statements of Income.

### Derivatives used in trading activities

Various derivative financial instruments are offered to enable customers to meet their financing and investing objectives and for their risk management purposes. Derivative financial instruments used in trading activities consisted of commodity, interest rate, and foreign exchange contracts. The derivative contracts grant the option holder the right to buy or sell an underlying financial instrument for a predetermined price before the contract expires. Huntington may enter into offsetting third-party contracts with approved, reputable counterparties with substantially matching terms and currencies in order to economically hedge significant exposure related to derivatives used in trading activities.

The interest rate risk of customer derivatives is mitigated by entering into similar derivatives having offsetting terms with other counterparties. The credit risk to these customers is evaluated and included in the calculation of fair value. Foreign currency derivatives help the customer hedge risk and reduce exposure to fluctuations in exchange rates. Transactions are primarily in liquid currencies with Canadian dollars and Euros comprising a majority of all transactions.

The net fair values of these derivative financial instruments, for which the gross amounts are included in accrued income and other assets or accrued expenses and other liabilities at June 30, 2016 and December 31, 2015, were \$72 million and \$76 million, respectively. The total notional values of derivative financial instruments used by Huntington on behalf of customers, including offsetting derivatives, were \$15.0 billion and \$14.6 billion at June 30, 2016 and December 31, 2015, respectively. Huntington's credit risks from interest rate swaps used for trading purposes were \$349 million and \$224 million at the same dates, respectively.

### Risk Participation Agreements

Huntington periodically enters into risk participation agreement in order to manage credit risk of its derivative positions. These agreements transfer counterparty credit risk related to interest rate swaps to and from other financial institutions. Huntington can mitigate exposure to certain counterparties or take on exposure to generate additional income. Huntington's notional exposure for interest rate swaps originated by other financial institutions was \$400 million and \$344 million at June 30, 2016 and December 31, 2015, respectively. Huntington will make payments under these agreements if a customer defaults on its obligation to perform under the terms of the underlying interest rate derivative contract. The amount Huntington will have to pay if all counterparties defaulted on their swap contracts is the fair value of these risk participations, which was \$11 million and \$6 million at June 30, 2016 and December 31, 2015, respectively. These contracts mature between 2016 and 2043 and are deemed investment grade.

### Financial assets and liabilities that are offset in the Condensed Consolidated Balance Sheets

Huntington records derivatives at fair value as further described in Note 13. Huntington records these derivatives net of any master netting arrangement in the Unaudited Condensed Consolidated Balance Sheets. Collateral agreements are regularly entered into as part of the underlying derivative agreements with Huntington's counterparties to mitigate counterparty credit risk.

All derivatives are carried on the Unaudited Condensed Consolidated Balance Sheets at fair value. Derivative balances are presented on a net basis taking into consideration the effects of legally enforceable master netting agreements. Cash collateral exchanged with counterparties is also netted against the applicable derivative fair values. Huntington

enters into derivative transactions with two primary groups: broker-dealers and banks, and Huntington's customers. Different methods are utilized for managing counterparty credit exposure and credit risk for each of these groups. Huntington enters into transactions with broker-dealers and banks for various risk management purposes. These types of transactions generally are high dollar volume. Huntington enters into bilateral collateral and master netting agreements with these counterparties, and routinely exchange cash and high quality securities collateral with these counterparties. Huntington

118

---

Table of Contents

enters into transactions with customers to meet their financing, investing, payment and risk management needs. These types of transactions generally are low dollar volume. Huntington generally enters into master netting agreements with customer counterparties, however collateral is generally not exchanged with customer counterparties.

At June 30, 2016 and December 31, 2015, aggregate credit risk associated with these derivatives, net of collateral that has been pledged by the counterparty, was \$28 million and \$15 million, respectively. The credit risk associated with interest rate swaps is calculated after considering master netting agreements with broker-dealers and banks.

At June 30, 2016, Huntington pledged \$138 million of investment securities and cash collateral to counterparties, while other counterparties pledged \$111 million of investment securities and cash collateral to Huntington to satisfy collateral netting agreements. In the event of credit downgrades, Huntington would not be required to provide additional collateral.

The following tables present the gross amounts of these assets and liabilities with any offsets to arrive at the net amounts recognized in the Unaudited Condensed Consolidated Balance Sheets at June 30, 2016 and December 31, 2015:

## Offsetting of Financial Assets and Derivative Assets

(dollar amounts in thousands)	Gross amounts of recognized assets	offset in the condensed consolidated balance sheets	Net amounts of assets presented in the condensed consolidated balance sheets	Gross amounts not offset in the condensed consolidated balance sheets		
				Financial instruments	Cash collateral received	Net amount
Offsetting of Financial Assets and Derivative Assets						
June 30, 2016	Derivatives \$ 588,772	\$ (222,765 )	\$ 366,007	\$ (48,950)	\$ (3,159 )	\$ 313,898
December 31, 2015	Derivatives 436,169	(161,297 )	274,872	(39,305 )	(3,462 )	232,105

## Offsetting of Financial Liabilities and Derivative Liabilities

(dollar amounts in thousands)	Gross amounts of recognized liabilities	offset in the condensed consolidated balance sheets	Net amounts of liabilities presented in the condensed consolidated balance sheets	Gross amounts not offset in the condensed consolidated balance sheets		
				Financial instruments	Cash collateral delivered	Net amount
Offsetting of Financial Liabilities and Derivative Liabilities						
June 30, 2016	Derivatives \$ 325,859	\$ (239,910 )	\$ 85,949	\$ (57,320)	\$ (4,885 )	\$ 23,744

December 31, 2015	Derivatives	288,659	(144,309	)	144,350	(62,460	)	(20	)	81,870
-------------------	-------------	---------	----------	---	---------	---------	---	-----	---	--------

15. VIEs

Consolidated VIEs

Consolidated VIEs at June 30, 2016, consisted of certain loan and lease securitization trusts. Huntington has determined the trusts are VIEs. Huntington has concluded that it is the primary beneficiary of these trusts because it has the power to direct the activities of the entity that most significantly affect the entity's economic performance and it has either the obligation to absorb losses of the entity that could potentially be significant to the VIE or the right to receive benefits from the entity that could potentially be significant to the VIE. During the 2015 first quarter, Huntington acquired two securitization trusts with its acquisition of Huntington Technology Finance. During the 2016 first quarter, Huntington canceled the Series 2012A Trust. As a result, any remaining assets at the time of the cancellation were no longer part of the trust.

The following tables present the carrying amount and classification of the consolidated trusts' assets and liabilities that were included in the Unaudited Condensed Consolidated Balance Sheets at June 30, 2016 and December 31, 2015:



Table of Contents

	June 30, 2016			
	Huntington			
	Technology	Other		
	Funding	Consolidated	Total	
	Trust	VIEs		
	Series			
	2014A			
(dollar amounts in thousands)				
Assets:				
Cash	\$1,561	\$ —		\$1,561
Loans and leases	105,810	—		105,810
Allowance for loan and lease losses	—	—		—
Net loans and leases	105,810	—		105,810
Accrued income and other assets	—	219		219
Total assets	\$107,371	\$ 219		\$107,590
Liabilities:				
Other long-term debt	\$86,315	\$ —		\$86,315
Accrued interest and other liabilities	—	219		219
Total liabilities	86,315	219		86,534
Equity:				
Beneficial Interest owned by third party	21,056	—		21,056
Total liabilities and equity	\$107,371	\$ 219		\$107,590
December 31, 2015				
	Huntington			
	Technology	Other		
	Funding Trust	Consolidated	Total	
	Series	Series	VIEs	
	2012A	2014A		
(dollar amounts in thousands)				
Assets:				
Cash	\$1,377	\$1,561	\$ —	\$2,938
Loans and leases	32,180	152,331	—	184,511
Allowance for loan and lease losses	—	—	—	—
Net loans and leases	32,180	152,331	—	184,511
Accrued income and other assets	—	—	229	229
Total assets	\$33,557	\$153,892	\$ 229	\$187,678
Liabilities:				
Other long-term debt	\$27,153	\$123,577	\$ —	\$150,730
Accrued interest and other liabilities	—	—	229	229
Total liabilities	27,153	123,577	229	150,959
Equity:				
Beneficial Interest owned by third party	6,404	30,315	—	36,719
Total liabilities and equity	\$33,557	\$153,892	\$ 229	\$187,678

The loans and leases were designated to repay the securitized notes. Huntington services the loans and leases and uses the proceeds from principal and interest payments to pay the securitized notes during the amortization period. Huntington has not provided financial or other support that was not previously contractually required.

Unconsolidated VIEs

The following tables provide a summary of the assets and liabilities included in Huntington's Unaudited Condensed Consolidated Financial Statements, as well as the maximum exposure to losses, associated with its interests related to unconsolidated VIEs for which Huntington holds an interest, but is not the primary beneficiary, to the VIE at June 30, 2016, and December 31, 2015:



Table of Contents

(dollar amounts in thousands)	June 30, 2016		
	Total Assets	Total Liabilities	Maximum Exposure to Loss
2015-1 Automobile Trust	\$5,203	\$ —	\$ 5,203
2012-2 Automobile Trust	147	—	147
Trust Preferred Securities	13,919	317,122	—
Low Income Housing Tax Credit Partnerships	452,526	210,297	452,526
Other Investments	62,564	24,586	62,564
Total	\$534,359	\$ 552,005	\$ 520,440

(dollar amounts in thousands)	December 31, 2015		
	Total Assets	Total Liabilities	Maximum Exposure to Loss
2015-1 Automobile Trust	\$7,695	\$—	\$7,695
2012-1 Automobile Trust	94	—	94
2012-2 Automobile Trust	771	—	771
Trust Preferred Securities	13,919	317,106	—
Low Income Housing Tax Credit Partnerships	425,500	196,001	425,500
Other Investments	68,746	25,762	68,746
Total	\$516,725	\$ 538,869	\$ 502,806

**2015-1, 2012-1, 2012-2, and 2011 AUTOMOBILE TRUST**

During the 2015 second quarter, 2012 fourth quarter, 2012 first quarter and 2011 third quarter, we transferred automobile loans totaling \$0.8 billion, \$1.0 billion, \$1.3 billion and \$1.0 billion, respectively, to trusts in securitization transactions. The securitizations and the resulting sale of all underlying securities qualified for sale accounting. The interest Huntington holds in the VIEs relates to servicing rights which are included within accrued income and other assets of Huntington's Unaudited Condensed Consolidated Balance Sheets. The maximum exposure to loss is equal to the carrying value of the servicing asset.

During the 2016 first quarter, Huntington canceled the 2012-1 Automobile Trust. As a result, any remaining assets at the time of the cancellation were no longer part of the trust. In July 2016, Huntington has elected to exercise its option to purchase the assets of the 2012-2 Automobile Trust. As a result, any remaining assets at the time of the exercise will no longer be part of the trust.

**TRUST PREFERRED SECURITIES**

Huntington has certain wholly-owned trusts whose assets, liabilities, equity, income, and expenses are not included within Huntington's Unaudited Condensed Consolidated Financial Statements. These trusts have been formed for the sole purpose of issuing trust-preferred securities, from which the proceeds are then invested in Huntington junior subordinated debentures, which are reflected in Huntington's Unaudited Condensed Consolidated Balance Sheets as subordinated notes. The trust securities are the obligations of the trusts, and as such, are not consolidated within Huntington's Unaudited Condensed Consolidated Financial Statements. A list of trust preferred securities outstanding at June 30, 2016 follows:

(dollar amounts in thousands)	Rate	Principal amount of subordinated note/ debenture issued to trust (1)	Investment in unconsolidated subsidiary
Huntington Capital I	1.34% (2)	\$ 111,816	\$ 6,186
Huntington Capital II	1.28 (3)	54,593	3,093
Sky Financial Capital Trust III	2.03 (4)	72,165	2,165
Sky Financial Capital Trust IV	2.03 (4)	74,320	2,320
Camco Financial Trust	3.09 (5)	4,228	155
Total		\$ 317,122	\$ 13,919

- (1) Represents the principal amount of debentures issued to each trust, including unamortized original issue discount.
- (2) Variable effective rate at June 30, 2016, based on three-month LIBOR +0.70%.

Table of Contents

(3) Variable effective rate at June 30, 2016, based on three-month LIBOR +0.625%.

(4) Variable effective rate at June 30, 2016, based on three-month LIBOR +1.40%.

(5) Variable effective rate (including impact of purchase accounting accretion) at June 30, 2016, based on three-month LIBOR +1.33%.

Each issue of the junior subordinated debentures has an interest rate equal to the corresponding trust securities distribution rate. Huntington has the right to defer payment of interest on the debentures at any time, or from time-to-time for a period not exceeding five years provided that no extension period may extend beyond the stated maturity of the related debentures. During any such extension period, distributions to the trust securities will also be deferred and Huntington's ability to pay dividends on its common stock will be restricted. Periodic cash payments and payments upon liquidation or redemption with respect to trust securities are guaranteed by Huntington to the extent of funds held by the trusts. The guarantee ranks subordinate and junior in right of payment to all indebtedness of the Company to the same extent as the junior subordinated debt. The guarantee does not place a limitation on the amount of additional indebtedness that may be incurred by Huntington.

**LOW INCOME HOUSING TAX CREDIT PARTNERSHIPS**

Huntington makes certain equity investments in various limited partnerships that sponsor affordable housing projects utilizing the Low Income Housing Tax Credit (LIHTC) pursuant to Section 42 of the Internal Revenue Code. The purpose of these investments is to achieve a satisfactory return on capital, to facilitate the sale of additional affordable housing product offerings, and to assist in achieving goals associated with the Community Reinvestment Act. The primary activities of the limited partnerships include the identification, development, and operation of multi family housing that is leased to qualifying residential tenants. Generally, these types of investments are funded through a combination of debt and equity.

Huntington uses the proportional amortization method to account for a majority of its investments in these entities. These investments are included in accrued income and other assets. Investments that do not meet the requirements of the proportional amortization method are recognized using the equity method. Investment gains/losses related to these investments are included in noninterest-income in the Unaudited Condensed Consolidated Statements of Income. The following table presents the balances of Huntington's affordable housing tax credit investments and related unfunded commitments at June 30, 2016 and December 31, 2015:

(dollar amounts in thousands)	June 30, 2016	December 31, 2015
Affordable housing tax credit investments	\$725,193	\$ 674,157
Less: amortization	(272,667 )	(248,657 )
Net affordable housing tax credit investments	\$452,526	\$ 425,500
Unfunded commitments	\$210,297	\$ 196,001

The following table presents other information relating to Huntington's affordable housing tax credit investments for the three-month and six-month periods ended June 30, 2016 and 2015:

(dollar amounts in thousands)	Three Months Ended June 30,		Six months ended June 30,	
	2016	2015	2016	2015
Tax credits and other tax benefits recognized	\$18,150	\$14,434	\$36,434	\$30,181
Proportional amortization method				
Tax credit amortization expense included in provision for income taxes	12,499	11,218	24,905	22,292
Equity method				
Tax credit investment (gains) losses included in non-interest income	132	147	264	294

Huntington recognized immaterial impairment losses on tax credit investments during the three-month and six-month periods ended June 30, 2016 and 2015. The impairment losses recognized related to the fair value of the tax credit investments that were less than carrying value.

**OTHER INVESTMENTS**

Other investments determined to be VIE's include investments in Historic Tax Credit Investments, Small Business Investment Companies, Rural Business Investment Companies, certain equity method investments and other miscellaneous investments.

Table of Contents

## 16. COMMITMENTS AND CONTINGENT LIABILITIES

## Commitments to extend credit

In the ordinary course of business, Huntington makes various commitments to extend credit that are not reflected in the Unaudited Condensed Consolidated Financial Statements. The contract amounts of these financial agreements at June 30, 2016 and December 31, 2015, were as follows:

(dollar amounts in thousands)	June 30, 2016	December 31, 2015
Contract amount represents credit risk:		
Commitments to extend credit		
Commercial	\$ 11,629,835	\$ 11,448,927
Consumer	9,088,181	8,574,093
Commercial real estate	887,138	813,271
Standby letters-of-credit	478,333	511,706
Commercial letters-of-credit	29,776	56,119

Commitments to extend credit generally have fixed expiration dates, are variable-rate, and contain clauses that permit Huntington to terminate or otherwise renegotiate the contracts in the event of a significant deterioration in the customer's credit quality. These arrangements normally require the payment of a fee by the customer, the pricing of which is based on prevailing market conditions, credit quality, probability of funding, and other relevant factors. Since many of these commitments are expected to expire without being drawn upon, the contract amounts are not necessarily indicative of future cash requirements. The interest rate risk arising from these financial instruments is insignificant as a result of their predominantly short-term, variable-rate nature.

Standby letters-of-credit are conditional commitments issued to guarantee the performance of a customer to a third party. These guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing, and similar transactions. Most of these arrangements mature within two years. The carrying amount of deferred revenue associated with these guarantees was \$8 million and \$7 million at June 30, 2016 and December 31, 2015, respectively.

Through the Company's credit process, Huntington monitors the credit risks of outstanding standby letters-of-credit. When it is probable that a standby letter-of-credit will be drawn and not repaid in full, losses are recognized in the provision for credit losses. At June 30, 2016, Huntington had \$478 million of standby letters-of-credit outstanding, of which 82% were collateralized. Included in this \$478 million total are letters-of-credit issued by the Bank that support securities that were issued by customers and remarketed by The Huntington Investment Company, the Company's broker-dealer subsidiary.

Huntington uses an internal grading system to assess an estimate of loss on its loan and lease portfolio. This same loan grading system is used to monitor credit risk associated with standby letters-of-credit. Under this risk rating system as of June 30, 2016, approximately \$156 million of the standby letters-of-credit were rated strong with sufficient asset quality, liquidity, and good debt capacity and coverage; approximately \$323 million were rated average with acceptable asset quality, liquidity, and modest debt capacity; and \$0 million were rated substandard with negative financial trends, structural weaknesses, operating difficulties, and higher leverage.

Commercial letters-of-credit represent short-term, self-liquidating instruments that facilitate customer trade transactions and generally have maturities of no longer than 90 days. The goods or cargo being traded normally secures these instruments.

## Commitments to sell loans

Activity related to our mortgage origination activity supports the hedging of the mortgage pricing commitments to customers and the secondary sale to third parties. At June 30, 2016 and December 31, 2015, Huntington had commitments to sell residential real estate loans of \$1.1 billion and \$659 million, respectively. These contracts mature in less than one year.

## Litigation

The nature of Huntington's business ordinarily results in a certain amount of pending as well as threatened claims, litigation, investigations, regulatory and legal and administrative cases, matters and proceedings, all of which are

considered incidental to the normal conduct of business. When the Company determines it has meritorious defenses to the claims asserted, it vigorously defends itself. The Company considers settlement of cases when, in Management's judgment, it is in the best interests of both the Company and its shareholders to do so.

123

---



Table of Contents

On at least a quarterly basis, Huntington assesses its liabilities and contingencies in connection with threatened and outstanding legal cases, matters and proceedings, utilizing the latest information available. For cases, matters and proceedings where it is both probable the Company will incur a loss and the amount can be reasonably estimated, Huntington establishes an accrual for the loss. Once established, the accrual is adjusted as appropriate to reflect any relevant developments. For cases, matters or proceedings where a loss is not probable or the amount of the loss cannot be estimated, no accrual is established.

In certain cases, matters and proceedings, exposure to loss exists in excess of the accrual to the extent such loss is reasonably possible, but not probable. Management believes an estimate of the aggregate range of reasonably possible losses, in excess of amounts accrued, for current legal proceedings is from \$0 to approximately \$50 million at June 30, 2016. For certain other cases, and matters, Management cannot reasonably estimate the possible loss at this time. Any estimate involves significant judgment, given the varying stages of the proceedings (including the fact that many of them are currently in preliminary stages), the existence of multiple defendants in several of the current proceedings whose share of liability has yet to be determined, the numerous unresolved issues in many of the proceedings, and the inherent uncertainty of the various potential outcomes of such proceedings. Accordingly, Management's estimate will change from time-to-time, and actual losses may be more or less than the current estimate.

While the final outcome of legal cases, matters, and proceedings is inherently uncertain, based on information currently available, advice of counsel, and available insurance coverage, Management believes that the amount it has already accrued is adequate and any incremental liability arising from the Company's legal cases, matters, or proceedings will not have a material negative adverse effect on the Company's consolidated financial position as a whole. However, in the event of unexpected future developments, it is possible that the ultimate resolution of these cases, matters, and proceedings, if unfavorable, may be material to the Company's consolidated financial position in a particular period.

**Cyberco Litigation.** Huntington has been named a defendant in two lawsuits, arising from Huntington's commercial lending, depository, and equipment leasing relationships with Cyberco Holdings, Inc. (Cyberco), based in Grand Rapids, Michigan. In November 2004, an equipment leasing fraud was uncovered, whereby Cyberco sought financing from equipment lessors and financial institutions, including Huntington, allegedly to purchase computer equipment from Teleservices Group, Inc. (Teleservices). Cyberco created fraudulent documentation to close the financing transactions when, in fact, no computer equipment was ever purchased or leased from Teleservices, which later proved to be a shell corporation. Bankruptcy proceedings for both Cyberco and Teleservices later ensued.

On March 30, 2012, the U.S. Bankruptcy Court for the Western District of Michigan issued an opinion determining Huntington was the initial transferee of the certain payments made payable to it and was a subsequent transferee of all deposits into Cyberco's accounts. The Bankruptcy Court ruled Cyberco's deposits were themselves transfers to Huntington under the Bankruptcy Code, and Huntington was liable for both the payments and the deposits, totaling approximately \$73 million.

On September 28, 2015, the U.S. District Court for the Western District of Michigan entered a judgment against Huntington in the amount of \$72 million plus costs and pre- and post-judgment interest. While Huntington has appealed the decision to the U.S. Sixth Circuit Court of Appeals and plans to continue to aggressively contest the claims of this complex case, Huntington increased its legal reserves by approximately \$38 million in the 2015 third quarter to fully accrue for the amount of the judgment.

**MERSCORP Litigation.** Huntington is a defendant in an action filed on January 17, 2012 against MERSCORP, Inc. and numerous other financial institutions that participate in the mortgage electronic registration system (MERS). The putative class action was filed on behalf of all 88 counties in Ohio. The plaintiffs allege that the recording of mortgages and assignments thereof is mandatory under Ohio law and seek a declaratory judgment that the defendants are required to record every mortgage and assignment on real property located in Ohio and pay the attendant statutory recording fees. The complaint also seeks damages, attorney's fees and costs. Huntington along with the other defendant financial institutions filed a motion to dismiss the complaint, which has been fully briefed, but no ruling has been issued by the Geauga County, Ohio Court of Common Pleas. Similar litigation has been initiated against MERSCORP, Inc. and other financial institutions in other jurisdictions throughout the country, however, Huntington has not been named a defendant in those other cases. On May 17, 2016, the Court granted the defendants' motion to

dismiss. The plaintiffs have filed an appeal, but given the trial court's decision as well as decisions in similar cases in other jurisdictions, Huntington no longer believes this matter is material and therefore will not include it in subsequent filings.

Powell v. Huntington National Bank. Huntington is a defendant in a putative class action filed on October 15, 2013. The plaintiffs filed the action in West Virginia state court on behalf of themselves and other West Virginia mortgage loan borrowers who allege they were charged late fees in violation of West Virginia law and the loan documents. Plaintiffs seek statutory civil penalties, compensatory damages and attorney's fees. Huntington removed the case to federal court, answered the complaint, and, on January 17, 2014, filed a motion for judgment on the pleadings, asserting that West Virginia law is preempted by

Table of Contents

federal law and therefore does not apply to Huntington. Following further briefing by the parties, the federal district court denied Huntington's motion for judgment on the pleadings on September 26, 2014. On June 8, 2015, the Fourth Circuit Court of Appeals granted Huntington's motion for an interlocutory appeal of the district court's decision. The matter was briefed and oral argument held, but after the oral argument, the Fourth Circuit dismissed the appeal as improvidently granted and remanded the case back to the district court for further proceedings. The matter is moving forward in the trial court and Huntington has filed an early motion for summary judgment. The discovery stay has been lifted, and plaintiffs have served requests for documents and to take the deposition of Huntington personnel. Trial is now set for January 24, 2017.

FirstMerit Merger Shareholder Litigation. Huntington is a defendant in five lawsuits filed in February and March of 2016 in state and federal courts in Ohio relating to the FirstMerit merger. The plaintiffs in each case are FirstMerit shareholders and have filed class action and derivative claims seeking to enjoin the merger. The plaintiffs also claim that the registration statement filed regarding the merger contained material omissions and/or misrepresentations and seek the filing of a revised registration statement, as well as money damages. Specifically as to Huntington, the plaintiffs claim Huntington aided and abetted in alleged breaches of fiduciary duties by the FirstMerit board of directors in approving the merger, and in one complaint, allege that Huntington had direct involvement in making omissions and/or misrepresentations in the registration statement. Huntington is preparing its defense to the complaints. The state court cases have been consolidated and stayed pending the outcome of the federal court cases, and plaintiffs' motion for expedited discovery was denied. The federal court cases have been consolidated and the defendants filed a joint motion to dismiss on numerous grounds. The court stayed discovery pending the outcome of the defendants' motion to dismiss. The plaintiffs filed a motion for preliminary injunction to delay the shareholder vote scheduled for June 13, 2016 on the basis that supplemental disclosures should be provided to the shareholders. A hearing took place on the preliminary injunction motion for Friday, June 10. The parties in the federal court cases have entered into a tentative settlement. The defendants made agreed supplemental disclosures in advance of the shareholder vote in exchange for which plaintiffs agreed to withdraw their preliminary injunction motion and agreed to a release of all claims in the federal and state actions. Approval of the settlement by the federal court will be necessary, and the parties have agreed to limited confirmatory discovery. The plaintiffs in the state court cases did not join in the settlement, and one of them filed a motion to be appointed the lead plaintiff in the state cases, which the federal court has denied. Should the settlement be approved, however, the claims in the state court cases will be released.

**17. SEGMENT REPORTING**

Our business segments are based on our internally-aligned segment leadership structure, which is how we monitor results and assess performance. We have five major business segments: Retail and Business Banking, Commercial Banking, Automobile Finance and Commercial Real Estate (AFCRE), Regional Banking and The Huntington Private Client Group (RBHPCG), and Home Lending. The Treasury / Other function includes our technology and operations, other unallocated assets, liabilities, revenue, and expense.

Business segment results are determined based upon our management reporting system, which assigns balance sheet and income statement items to each of the business segments. The process is designed around our organizational and management structure and, accordingly, the results derived are not necessarily comparable with similar information published by other financial institutions. Additionally, because of the interrelationships of the various segments, the information presented is not indicative of how the segments would perform if they operated as independent entities. Revenue is recorded in the business segment responsible for the related product or service. Fee sharing is recorded to allocate portions of such revenue to other business segments involved in selling to, or providing service to customers. Results of operations for the business segments reflect these fee sharing allocations.

The management accounting process that develops the business segment reporting utilizes various estimates and allocation methodologies to measure the performance of the business segments. Expenses are allocated to business segments using a two-phase approach. The first phase consists of measuring and assigning unit costs (activity-based costs) to activities related to product origination and servicing. These activity-based costs are then extended, based on volumes, with the resulting amount allocated to business segments that own the related products. The second phase

consists of the allocation of overhead costs to all five business segments from Treasury / Other. We utilize a full-allocation methodology, where all Treasury / Other expenses, except reported Significant Items, and a small amount of other residual unallocated expenses, are allocated to the five business segments.

We use an active and centralized Funds Transfer Pricing (FTP) methodology to attribute appropriate income to the business segments. The intent of the FTP methodology is to transfer interest rate risk from the business segments by providing matched duration funding of assets and liabilities. The result is to centralize the financial impact, management, and reporting of interest rate risk in the Treasury / Other function where it can be centrally monitored and managed. The Treasury / Other function charges (credits) an internal cost of funds for assets held in (or pays for funding provided by) each business segment. The FTP rate is based on prevailing market interest rates for comparable duration assets (or liabilities).

Table of Contents

**Retail and Business Banking** - The Retail and Business Banking segment provides a wide array of financial products and services to consumer and small business customers including but not limited to checking accounts, savings accounts, money market accounts, certificates of deposit, consumer loans, and small business loans. Other financial services available to consumer and small business customers include investments, insurance, interest rate risk protection, foreign exchange, and treasury management. Business Banking is defined as serving companies with revenues up to \$20 million and consists of approximately 165,000 businesses.

**Commercial Banking** - Through a relationship banking model, this segment provides a wide array of products and services to the middle market, large corporate, and government public sector customers located primarily within our geographic footprint. The segment is divided into seven business units: middle market, large corporate, specialty banking, asset finance, capital markets, treasury management, and insurance.

**Automobile Finance and Commercial Real Estate** - This segment provides lending and other banking products and services to customers outside of our traditional retail and commercial banking segments. Our products and services include providing financing for the purchase of vehicles by customers at franchised automotive dealerships, financing the acquisition of new and used vehicle inventory of franchised automotive dealerships, and financing for land, buildings, and other commercial real estate owned or constructed by real estate developers, automobile dealerships, or other customers with real estate project financing needs. Products and services are delivered through highly specialized relationship-focused bankers and product partners.

**Regional Banking and The Huntington Private Client Group** - Regional Banking and The Huntington Private Client Group is closely aligned with our eleven regional banking markets. The Huntington Private Client Group is organized into units consisting of The Huntington Private Bank, The Huntington Trust, and The Huntington Investment Company. Our private banking, trust, and investment functions focus their efforts in our Midwest footprint and Florida.

**Home Lending** - Home Lending originates and services consumer loans and mortgages for customers who are generally located in our primary banking markets. Consumer and mortgage lending products are primarily distributed through the Retail and Business Banking segment, as well as through commissioned loan originators. Home lending earns interest on loans held in the warehouse and portfolio, earns fee income from the origination and servicing of mortgage loans, and recognizes gains or losses from the sale of mortgage loans. Home Lending supports the origination and servicing of mortgage loans across all segments.

Listed below is certain operating basis financial information reconciled to Huntington's June 30, 2016, December 31, 2015, and June 30, 2015, reported results by business segment:

Income Statements (dollar amounts in thousands)	Three Months Ended June 30,						Huntington Consolidated
	Retail & Business Banking	Commercial Banking	AFCRE	RBHPCG	Home Lending	Treasury/Other	
2016							
Net interest income	\$270,745	\$101,760	\$95,602	\$40,502	\$14,417	\$ (17,145 )	\$ 505,881
Provision (reduction in allowance) for credit losses	21,549	(5,194 )	9,726	(1,021 )	(551 )	—	24,509
Noninterest income	128,903	64,918	10,589	27,588	22,321	16,793	271,112
Noninterest expense	279,286	92,121	42,331	50,863	26,455	32,605	523,661
Income taxes	34,585	27,913	18,947	6,387	3,792	(37,341 )	54,283
Net income	\$64,228	\$51,838	\$35,187	\$11,861	\$7,042	\$ 4,384	\$ 174,540
2015							
Net interest income	\$256,921	\$94,397	\$95,042	\$27,751	\$16,353	\$ 222	\$ 490,686
Provision (reduction in allowance) for credit losses	19,401	(3,027 )	3,498	1,596	(1,049 )	—	20,419
Noninterest income	112,938	70,361	11,574	37,964	31,976	16,960	281,773
Noninterest expense	260,487	76,373	37,855	63,221	41,639	12,202	491,777

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Income taxes	31,490	31,994	22,842	314	2,709	(25,292	) 64,057
Net income	\$58,481	\$59,418	\$42,421	\$584	\$5,030	\$30,272	\$196,206

126

---

Table of Contents

Income Statements (dollar amounts in thousands)	Six months ended June 30,						Huntington Consolidated
	Retail & Business Banking	Commercial Banking	AFCRE	RBHPCG	Home Lending	Treasury/Other	
2016							
Net interest income	\$535,433	\$202,623	\$191,171	\$79,781	\$27,433	\$(27,494)	\$1,008,947
Provision (reduction in allowance) for credit losses	33,745	29,562	(6,891)	(1,500)	(2,825)	—	52,091
Noninterest income	246,462	123,499	17,840	55,395	33,971	35,812	512,979
Noninterest expense	552,530	182,549	82,534	100,860	52,063	44,205	1,014,741
Income taxes	68,467	39,904	46,679	12,536	4,258	(62,604)	109,240
Net income	\$127,153	\$74,107	\$86,689	\$23,280	\$7,908	\$26,717	\$345,854
2015							
Net interest income	\$505,571	\$169,315	\$190,204	\$54,575	\$31,630	\$7,076	\$958,371
Provision for credit losses	26,553	3,808	2,115	4,240	4,294	—	41,010
Noninterest income	208,696	125,254	16,249	78,388	50,634	34,175	513,396
Noninterest expense	516,851	132,790	74,033	121,849	77,427	27,684	950,634
Income taxes	59,802	55,290	45,607	2,406	190	(45,232)	118,063
Net income	\$111,061	\$102,681	\$84,698	\$4,468	\$353	\$58,799	\$362,060
	Assets at		Deposits at				
(dollar amounts in thousands)	June 30,	December 31,	June 30,	December 31,			
	2016	2015	2016	2015			
Retail & Business Banking	\$15,977,841	\$15,746,086	\$31,095,956	\$30,875,607			
Commercial Banking	17,947,824	17,022,387	10,353,358	11,424,778			
AFCRE	20,942,630	17,856,368	1,692,868	1,651,702			
RBHPCG	4,476,036	4,291,403	8,161,115	7,690,581			
Home Lending	3,464,385	3,080,690	335,403	361,881			
Treasury / Other	11,145,301	13,021,367	3,404,765	3,290,430			
Total	\$73,954,017	\$71,018,301	\$55,043,465	\$55,294,979			

## Item 3: Quantitative and Qualitative Disclosures about Market Risk

Quantitative and qualitative disclosures for the current period can be found in the Market Risk section of this report, which includes changes in market risk exposures from disclosures presented in Huntington's 2015 Form 10-K.

## Item 4: Controls and Procedures

## Disclosure Controls and Procedures

Huntington maintains disclosure controls and procedures designed to ensure that the information required to be disclosed in the reports that it files or submits under the Securities Exchange Act of 1934, as amended, are recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Exchange Act is accumulated and communicated to the issuer's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. Huntington's Management, with the participation of its Chief Executive Officer and the Chief Financial Officer, evaluated the effectiveness of Huntington's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based upon such evaluation, Huntington's Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, Huntington's disclosure controls and procedures were effective.

There have not been any changes in Huntington's internal controls over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have

materially affected, or are reasonably likely to materially affect, Huntington's internal controls over financial reporting.

127

---



Table of Contents

**PART II. OTHER INFORMATION**

In accordance with the instructions to Part II, the other specified items in this part have been omitted because they are not applicable or the information has been previously reported.

**Item 1: Legal Proceedings**

Information required by this item is set forth in Note 16 of the Notes to Unaudited Condensed Consolidated Financial Statements included in Item 1 of this report and incorporated herein by reference.

**Item 1A: Risk Factors**

Information required by this item is set forth in Part 1 Item 2- Management's Discussion and Analysis of Financial Condition and Results of Operations of this report and incorporated herein by reference.

128

---

Table of Contents

## Item 6. Exhibits

## Exhibit Index

This report incorporates by reference the documents listed below that we have previously filed with the SEC. The SEC allows us to incorporate by reference information in this document. The information incorporated by reference is considered to be a part of this document, except for any information that is superseded by information that is included directly in this document.

This information may be read and copied at the Public Reference Room of the SEC at 100 F Street, N.E., Washington, D.C. 20549. The SEC also maintains an Internet web site that contains reports, proxy statements, and other information about issuers, like us, who file electronically with the SEC. The address of the site is <http://www.sec.gov>. The reports and other information filed by us with the SEC are also available at our Internet web site. The address of the site is <http://www.huntington.com>. Except as specifically incorporated by reference into this Quarterly Report on Form 10-Q, information on those web sites is not part of this report. You also should be able to inspect reports, proxy statements, and other information about us at the offices of the NASDAQ National Market at 33 Whitehall Street, New York, New York.

Exhibit Number	Document Description	Report or Registration Statement	SEC File or Registration Number	Exhibit Reference
2.1	Agreement and Plan of Merger, dated as of January 25, 2016, by and among Huntington Bancshares Incorporated, FirstMerit Corporation, and West Subsidiary Corporation.	Current Report on Form 8-K dated January 28, 2016.	001-34073	2.1
3.1	Articles of Restatement of Charter.	Annual Report on Form 10-K for the year ended December 31, 1993	000-02525	3 (i)
3.2	Articles of Amendment to Articles of Restatement of Charter.	Current Report on Form 8-K dated May 31, 2007	000-02525	3.1
3.3	Articles of Amendment to Articles of Restatement of Charter.	Current Report on Form 8-K dated May 7, 2008	000-02525	3.1
3.4	Articles of Amendment to Articles of Restatement of Charter.	Current Report on Form 8-K dated April 27, 2010	001-34073	3.1
3.5	Articles Supplementary of Huntington Bancshares Incorporated, as of April 22, 2008.	Current Report on Form 8-K dated April 22, 2008	000-02525	3.1
3.6	Articles Supplementary of Huntington Bancshares Incorporated, as of April 22, 2008.	Current Report on Form 8-K dated April 22, 2008	000-02525	3.2
3.7	Articles Supplementary of Huntington Bancshares Incorporated, as of November 12, 2008.	Current Report on Form 8-K dated November 12, 2008	001-34073	3.1
3.8	Articles Supplementary of Huntington Bancshares Incorporated, as of December 31, 2006.	Annual Report on Form 10-K for the year ended December 31, 2006	000-02525	3.4

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

3.9	Articles Supplementary of Huntington Bancshares Incorporated, as of December 28, 2011.	Current Report on Form 8-K dated December 28, 2011.	001-34073	3.1
3.10	Articles Supplementary of Huntington Bancshares Incorporated, as of March 18, 2016.	Current Report on Form 8-K dated March 21, 2016.	001-34073	3.1
3.11	Articles Supplementary of Huntington Bancshares Incorporated, as of May 3, 2016.	Current Report on Form 8-K dated May 5, 2016.	001-34073	3.2

129

---

Table of Contents

3.12	Bylaws of Huntington Bancshares Incorporated, as amended and restated, as of July 16, 2014.	Current Report on Form 8-K dated July 17, 2014	001-34073 3.1
4.1	Instruments defining the Rights of Security Holders—reference is made to Articles Fifth, Eighth, and Tenth of Articles of Restatement of Charter, as amended and supplemented. Instruments defining the rights of holders of long-term debt will be furnished to the Securities and Exchange Commission upon request.		
10.1	*Huntington Bancshares Incorporated Management Incentive Plan for Covered Officers	Definitive Proxy Statement for the 2016 Annual Meeting of Shareholders	001-34073 A
10.2	* Form of 2016 Stock Option Grant Agreement		
10.3	* Form of 2016 Restricted Stock Unit Grant Agreement		
10.4	* Form of 2016 Performance Share Unit Grant Agreement		
31.1	**Rule 13a-14(a) Certification – Chief Executive Officer.		
31.2	**Rule 13a-14(a) Certification – Chief Financial Officer.		
32.1	***Section 1350 Certification – Chief Executive Officer.		
32.2	***Section 1350 Certification – Chief Financial Officer.		
101	**The following material from Huntington’s Form 10-Q Report for the quarterly period ended June 30, 2016, formatted in XBRL: (1) Unaudited Condensed Consolidated Balance Sheets, (2) Unaudited Condensed Consolidated Statements of Income, (3) Unaudited Condensed Consolidated Statements of Comprehensive Income (4) Unaudited Condensed Consolidated Statement of Changes in Shareholders’ Equity, (5) Unaudited Condensed Consolidated Statements of Cash Flows, and (6) the Notes to Unaudited Condensed Consolidated Financial Statements.		

\* Denotes management contract or compensatory plan or arrangement  
 \*\* Filed herewith  
 \*\*\*Furnished herewith

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Huntington Bancshares Incorporated  
(Registrant)

Date: July 29, 2016 /s/ Stephen D. Steinour  
Stephen D. Steinour  
Chairman, Chief Executive Officer and President

Date: July 29, 2016 /s/ Howell D. McCullough III  
Howell D. McCullough III  
Chief Financial Officer