

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GENERAL MOTORS CORP  
Form 8-K  
December 01, 2005

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549-1004

FORM 8-K  
CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) December 1, 2005

GENERAL MOTORS CORPORATION  
-----  
(Exact Name of Registrant as Specified in its Charter)

STATE OF DELAWARE ----- (State or other jurisdiction of Incorporation or Organization)	1-143 ----- (Commission File Number)	38-0572515 ----- (I.R.S. Employer Identification No.)
300 Renaissance Center, Detroit, Michigan ----- (Address of Principal Executive Offices)		48265-3000 ----- (Zip Code)

Registrant's telephone number, including area code (313) 556-5000  
-----

=====  
Check the appropriate box below if the Form 8-K filing is intended to  
simultaneously satisfy the filing obligation of the registrant under any of the  
following provisions:

[ ] Written communications pursuant to Rule 425 under the Securities Act

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

(17 CFR 230.425)

- [ ] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- [ ] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- [ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### ITEM 8.01. OTHER EVENTS

On December 1, 2005, General Motors Corporation (GM) issued a news release announcing November 2005 sales. The release is as follows:

#### GM Reports 281,288 Deliveries in November

Chevrolet Impala, Pontiac G6 and Buick LaCrosse Pace Strengthening Mid-Size Car Sales

Led by New H3, HUMMER Ranks as Fastest-Growing Brand in U.S.

Pontiac and Saturn Post Double-Digit Sales Gains

DETROIT - General Motors dealers in the United States sold 281,288 new cars and trucks in November, down 11 percent from the same month a year ago. Car sales were down 3 percent and truck sales were off 16 percent. Total sales were up 14 percent compared to October levels.

"November was stronger than October for GM and the industry, but certainly not a barn burner," said Mark LaNeve, vice president, GM North America Vehicle Sales, Service and Marketing. "We saw improvement throughout the month and look forward to finishing the year with continued sales momentum."

LaNeve went on to point out the positive impact of new products, like the Chevrolet Impala and HHR, Pontiac G6 and Buick LaCrosse. "In our business, the bottom line is great product," he added. "Our new vehicles are hitting home, which gives us confidence as we get ready to introduce 19 new products in 2006, many of them in key, high-volume segments."

The revitalized GM mid-size car lineup has been gaining sales momentum in recent months, with November deliveries up 9 percent. Sales of the most recent addition to the category, the Chevrolet Impala, were up 14 percent, posting a new November sales record. Dealer orders have been brisk, exceeding original expectations.

Pontiac G6 in November achieved its best-ever sales month, with more than 14,000 deliveries and a 56 percent improvement over October sales. Pontiac sales were up 11 percent in November.

For the 11th time in the last 12 months, the Buick LaCrosse outsold year-ago combined Century and Regal sales on a retail basis. Buick's all-new luxury sedan, Lucerne, is arriving in dealerships around the country and posted 2,724 deliveries in November.

Small sport utility vehicle sales in November were up 35 percent, led by the new

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Chevrolet HHR, Pontiac Torrent and Saturn Vue. Torrent sales have improved each month since its August launch, with November sales 26 percent greater than October. Despite constrained inventories, HHR had its second-best sales month since launch, with deliveries up 9 percent over October. An 18 percent sales increase for the new Saturn Vue also contributed to the solid sales results in the small utility category. Saturn sales in November were up 12 percent.

H3, the new mid-size HUMMER, continues to drive record sales for the division and positions HUMMER as the fastest-growing brand in the industry for the calendar year-to-date. HUMMER sales in November were up 114 percent and for the calendar year are up 90.5 percent.

### Certified Used Vehicles

November sales for all certified GM brands, including GM Certified Used Vehicles, Cadillac Certified Pre-Owned Vehicles, Used Cars from Saturn and Saab Certified Pre-Owned Vehicles, were 42,455 units, down 8.5 percent. Total year-to-date certified GM sales are 488,007 units, comparable to the same period last year.

GM Certified Used Vehicles, the industry's top-selling manufacturer-certified used brand, posted sales of 37,114 units, down 7.5 percent. Year-to-date sales for GM Certified Used Vehicles are 416,648 units, up 2 percent from the same period in 2004.

Cadillac Certified Pre-Owned Vehicles posted November sales of 3,060 units, up nearly 1 percent. Cadillac Certified year-to-date sales are up 7 percent. Used Cars from Saturn sold 1,790 units, down 33 percent. Saab Certified Pre-Owned Vehicles sold 491 units, down nearly 15 percent.

"GM Certified Used Vehicles, the top-selling certified brand, continues to lead all manufacturers in the category," LaNeve said. "Year-to-date sales are up 2 percent putting us on track to break the industry sales record we established last year. Looking to December, we're confident that GM Certified will finish the year strong and continue to set the pace for the certified segment."

### GM North America Reports November 2005 Production Results, 2005 Fourth-Quarter Production Forecast and 2006 First-Quarter Production Forecast

In November, GM North America produced 431,000 vehicles (169,000 cars and 262,000 trucks). Production totals include joint venture production of 30,000 vehicles in November 2005 and 22,000 vehicles in November 2004.

The region's 2005 fourth-quarter production forecast is revised at 1.28 million vehicles (483,000 cars and 797,000 trucks). In the fourth quarter of 2004, the region produced 1.277 million vehicles (466,000 cars and 811,000 trucks). Additionally, the region's initial 2006 first-quarter production forecast is set at 1.25 million vehicles (505,000 cars and 745,000 trucks), up 6 percent from the first quarter of 2005. In the first quarter of 2005, the region produced 1.183 million vehicles (470,000 cars and 713,000 trucks).

GM also announced revised 2005 fourth-quarter and initial 2006 first-quarter production forecasts for its international regions.

GM Europe - GM Europe's revised 2005 fourth-quarter production forecast is 443,000 vehicles, down 6,000 units from last month's guidance. In the fourth quarter of 2004, GM Europe built 442,000 vehicles. GM Europe's initial 2006 first-quarter production estimate is 525,000 vehicles. In the first quarter of

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

2005, the region built 502,000 vehicles.

GM Asia Pacific - GM Asia Pacific's revised 2005 fourth-quarter production forecast is 447,000 vehicles, up 1,000 units from last month's guidance. In the fourth quarter of 2004, the region built 386,000 vehicles. GM Asia Pacific's initial 2006 first-quarter production estimate is 437,000 vehicles. In the first quarter of 2005, the region built 335,000 vehicles.

GM Latin America, Africa and the Middle East - The region's 2005 fourth-quarter production estimate remains at 190,000 vehicles. In the fourth quarter of 2004, the region built 200,000 vehicles. The region's initial 2006 first-quarter production estimate is 197,000 vehicles. In the first quarter of 2005, the region built 185,000 vehicles.

General Motors Corp. (NYSE: GM), the world's largest automaker, has been the global industry sales leader since 1931. Founded in 1908, GM today employs about 325,000 people around the world. It has manufacturing operations in 32 countries and its vehicles are sold in 200 countries. In 2004, GM sold nearly 9 million cars and trucks globally, up 4 percent and the second-highest total in the company's history. GM's global headquarters are at the GM Renaissance Center in Detroit. More information on GM can be found at [www.gm.com](http://www.gm.com).

Note: GM sales and production results are available on GM Media OnLine at <http://media.gm.com> by clicking on News, then Sales/Production. In this press release and related comments by General Motors management, our use of the words "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions is intended to identify forward looking statements. While these statements represent our current judgment on what the future may hold, and we believe these judgments are reasonable, actual results may differ materially due to numerous important factors that are described in GM's most recent report on SEC Form 10-K (at page II-20) which may be revised or supplemented in subsequent reports on SEC Forms 10-Q and 8-K. Such factors include, among others, the following: changes in economic conditions, currency exchange rates or political stability; shortages of fuel, labor strikes or work stoppages; market acceptance of the corporation's new products; significant changes in the competitive environment; changes in laws, regulations and tax rates; and, the ability of the corporation to achieve reductions in cost and employment levels to realize production efficiencies and implement capital expenditures at levels and times planned by management.

# # #

Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

	November			Calendar Year-to-Date January - November		
	2005	2004	% Chg per S/D	2005	2004	%Chg
Curr S/D: 25						
Prev S/D: 24						
Vehicle Total	281,288	303,891	-11.1	4,125,690	4,270,255	-3.4
Car Total	119,362	118,192	-3.0	1,620,234	1,721,905	-5.9

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Truck Total	161,926	185,699	-16.3	2,505,456	2,548,350	-1.7
Light Truck Total	157,415	181,615	-16.8	2,449,532	2,504,830	-2.2
Light Vehicle Total	276,777	299,807	-11.4	4,069,766	4,226,735	-3.7

Market Division Vehicle Total	November			Calendar Year-to-Date January - November		
	2005	2004	% Chg per S/D	2005	2004	%Chg
	Buick	16,208	16,517	-5.8	260,286	283,398
Cadillac	14,339	18,301	-24.8	212,056	206,893	2.5
Chevrolet	166,087	184,134	-13.4	2,438,305	2,500,605	-2.5
GMC	28,775	38,035	-27.4	515,634	540,872	-4.7
HUMMER	5,991	2,693	113.6	48,648	25,531	90.5
Oldsmobile	43	450	-90.8	1,799	28,298	-93.6
Other - Isuzu	1,378	1,246	6.2	13,355	12,963	3.0
Pontiac	31,687	27,474	10.7	401,518	438,336	-8.4
Saab	2,091	2,452	-18.1	35,577	34,738	2.4
Saturn	14,689	12,589	12.0	198,512	198,621	-0.1

Sales of Domestically Produced Vehicles

Car	113,131	108,398	0.2	1,510,968	1,626,775	-7.1
Light Truck	157,415	181,615	-16.8	2,449,532	2,504,830	-2.2

Twenty-five selling days for the November period this year and twenty-four for last year.

\*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

2-1P  
GM Car Deliveries - (United States)  
November 2005

Selling Days (S/D)	November			Calendar Year-to-Date January - November		
	2005	2004	% Chg per S/D	2005	2004	%Chg
	Selling Days (S/D)	25	24			
Century	44	1,676	-97.5	6,456	65,484	-90.1
LaCrosse	6,720	3,713	73.7	85,879	4,332	***.*
LeSabre	1,373	3,981	-66.9	74,333	105,772	-29.7

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Lucerne	2,724	0	***.*	3,009	0	***.*
Park Avenue	24	679	-96.6	2,158	16,428	-86.9
Regal	5	278	-98.3	593	13,471	-95.6
Buick Total	10,890	10,327	1.2	172,428	205,487	-16.1
CTS	3,532	4,091	-17.1	53,959	50,953	5.9
DeVille	218	4,225	-95.0	38,397	61,739	-37.8
DTS	4,482	0	***.*	18,061	0	***.*
Eldorado	0	0	***.*	0	7	***.*
Seville	0	92	***.*	135	3,317	-95.9
STS	1,931	2,771	-33.1	30,298	6,313	379.9
XLR	190	256	-28.8	3,466	3,323	4.3
Cadillac Total	10,353	11,435	-13.1	144,316	125,652	14.9
Aveo	3,617	6,212	-44.1	64,706	49,775	30.0
Camaro	0	0	***.*	0	127	***.*
Cavalier	124	13,967	-99.1	18,866	186,521	-89.9
Classic	4	2,102	-99.8	42,357	81,575	-48.1
Cobalt	13,507	452	***.*	195,839	452	***.*
Corvette	3,157	2,120	43.0	29,218	32,379	-9.8
Impala	23,057	19,488	13.6	224,295	261,879	-14.4
Malibu	14,076	13,094	3.2	189,305	157,652	20.1
Monte Carlo	3,426	3,855	-14.7	30,989	52,578	-41.1
Prizm	0	0	***.*	0	5	***.*
SSR	437	591	-29.0	7,533	8,538	-11.8
Chevrolet Total	61,405	61,881	-4.7	803,108	831,481	-3.4
Alero	33	316	-90.0	1,333	19,741	-93.2
Aurora	0	1	***.*	18	199	-91.0
Intrigue	0	0	***.*	0	55	***.*
Oldsmobile Total	33	317	-90.0	1,351	19,995	-93.2
Bonneville	302	1,050	-72.4	9,768	28,272	-65.4
Firebird	0	0	***.*	0	109	***.*
G6	14,175	4,407	208.8	112,202	9,498	***.*
Grand Am	174	3,526	-95.3	31,461	130,858	-76.0
Grand Prix	8,373	8,339	-3.6	114,686	121,046	-5.3
GTO	771	1,130	-34.5	10,789	10,617	1.6
Solstice	1,211	0	***.*	2,699	0	***.*
Sunfire	452	3,117	-86.1	24,818	32,484	-23.6
Vibe	2,267	3,435	-36.6	59,660	54,775	8.9
Pontiac Total	27,725	25,004	6.4	366,083	387,659	-5.6
9-2X	71	290	-76.5	5,886	1,350	336.0
9-3	1,557	1,549	-3.5	22,156	24,827	-10.8
9-5	215	613	-66.3	5,729	8,561	-33.1
Saab Total	1,843	2,452	-27.8	33,771	34,738	-2.8
ION	7,100	5,953	14.5	94,146	98,058	-4.0
Saturn L Series	13	823	-98.5	5,031	18,835	-73.3
Saturn S Series	0	0	***.*	0	0	***.*
Saturn Total	7,113	6,776	0.8	99,177	116,893	-15.2
GM Total	119,362	118,192	-3.0	1,620,234	1,721,905	-5.9
GM Car Deliveries by Production Source						
GM North America *	113,131	108,398	0.2	1,510,968	1,626,775	-7.1
GM Import	6,231	9,794	-38.9	109,266	95,130	14.9
GM Total	119,362	118,192	-3.0	1,620,234	1,721,905	-5.9

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

\* Includes U.S./Canada/Mexico

2-1P  
GM Car Deliveries - (United States)  
November 2005

	November			Calendar Year-to-Date January - November		
	2005	2004	% Chg per S/D	2005	2004	%Chg
Selling Days (S/D)	25	24				

GM Car Deliveries by Production Source and Marketing Division

Buick Total	10,890	10,327	1.2	172,428	205,487	-16.1
Cadillac Total	10,353	11,435	-13.1	144,316	125,652	14.9
Chevrolet Total	57,788	55,669	-0.3	738,402	781,706	-5.5
Oldsmobile Total	33	317	-90.0	1,351	19,995	-93.2
Pontiac Total	26,954	23,874	8.4	355,294	377,042	-5.8
Saturn Total	7,113	6,776	0.8	99,177	116,893	-15.2
GM North America Total*	113,131	108,398	0.2	1,510,968	1,626,775	-7.1
Chevrolet Total	3,617	6,212	-44.1	64,706	49,775	30.0
Pontiac Total	771	1,130	-34.5	10,789	10,617	1.6
Saab Total	1,843	2,452	-27.8	33,771	34,738	-2.8
GM Import Total	6,231	9,794	-38.9	109,266	95,130	14.9

GM Vehicle Deliveries by Marketing Division

Buick Total	16,208	16,517	-5.8	260,286	283,398	-8.2
Cadillac Total	14,339	18,301	-24.8	212,056	206,893	2.5
Chevrolet Total	166,087	184,134	-13.4	2,438,305	2,500,605	-2.5
GMC Total	28,775	38,035	-27.4	515,634	540,872	-4.7
HUMMER Total	5,991	2,693	113.6	48,648	25,531	90.5
Oldsmobile Total	43	450	-90.8	1,799	28,298	-93.6
Other-Isuzu Total	1,378	1,246	6.2	13,355	12,963	3.0
Pontiac Total	31,687	27,474	10.7	401,518	438,336	-8.4
Saab Total	2,091	2,452	-18.1	35,577	34,738	2.4
Saturn Total	14,689	12,589	12.0	198,512	198,621	-0.1
GM Total	281,288	303,891	-11.1	4,125,690	4,270,255	-3.4

\* Includes US/Canada/Mexico

3-1P  
GM Truck Deliveries - (United States)  
November 2005

	November			Calendar Year-to-Date January - November		
	2005	2004	% Chg per S/D	2005	2004	%Chg
Selling Days (S/D)	25	24				

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Rainier	728	1,746	-60.0	14,157	21,548	-34.3
Rendezvous	3,558	3,679	-7.2	55,054	55,594	-1.0
Terraza	1,032	765	29.5	18,647	769	***.*
Total Buick	5,318	6,190	-17.5	87,858	77,911	12.8
-----						
Escalade	1,467	2,680	-47.5	27,281	32,425	-15.9
Escalade ESV	816	1,292	-39.4	12,323	13,713	-10.1
Escalade EXT	340	628	-48.0	7,209	8,659	-16.7
SRX	1,363	2,266	-42.3	20,927	26,444	-20.9
Total Cadillac	3,986	6,866	-44.3	67,740	81,241	-16.6
-----						
Astro	319	2,920	-89.5	18,960	31,103	-39.0
C/K Suburban(Chevy)	4,735	8,399	-45.9	79,045	107,075	-26.2
Chevy C/T Series	18	15	15.2	234	327	-28.4
Chevy W Series	273	225	16.5	2,558	2,384	7.3
Colorado	6,469	8,639	-28.1	119,531	104,749	14.1
Equinox	7,024	10,376	-35.0	120,675	71,750	68.2
Express Cutaway/G Cut	1,365	1,520	-13.8	17,457	18,892	-7.6
Express Panel/G Van	6,387	5,488	11.7	78,815	65,780	19.8
Express/G Sportvan	937	1,307	-31.2	18,127	17,109	6.0
HHR	6,920	0	***.*	32,290	0	***.*
Kodiak 4/5 Series	860	931	-11.3	9,737	8,045	21.0
Kodiak 6/7/8 Series	375	209	72.2	3,955	3,059	29.3
S/T Blazer	83	803	-90.1	4,876	32,074	-84.8
S/T Pickup	1	102	-99.1	9,149	9,918	-98.5
Tahoe	7,850	9,803	-23.1	137,399	169,323	-18.9
Tracker	1	289	-99.7	473	14,610	-96.8
TrailBlazer	15,540	23,270	-35.9	220,414	257,614	-14.4
Uplander	4,665	1,475	203.6	68,013	1,507	***.*
Venture	79	1,930	-96.1	6,951	64,842	-89.3
.....						
Avalanche	3,148	4,570	-33.9	58,327	73,974	-21.2
Silverado-C/K Pickup	37,633	39,982	-9.6	637,211	614,989	3.6
Chevrolet Fullsize Pickups	40,781	44,552	-12.1	695,538	688,963	1.0
.....						
Chevrolet Total	104,682	122,253	-17.8	1,635,197	1,669,124	-2.0
-----						
Canyon	1,666	2,271	-29.6	32,523	23,905	36.1
Envoy	5,463	7,981	-34.3	99,177	124,731	-20.5
GMC C/T Series	11	9	17.3	183	357	-48.7
GMC W Series	386	454	-18.4	5,555	4,880	13.8
Safari (GMC)	116	477	-76.7	3,403	7,505	-54.7
Savana Panel/G Classic	1,304	1,756	-28.7	19,180	18,312	4.7
Savana Special/G Cut	304	619	-52.9	10,997	16,844	-34.7
Savana/Rally	124	175	-32.0	1,974	2,228	-11.4
Sierra	11,783	13,662	-17.2	208,157	190,341	9.4
Sonoma	0	41	***.*	66	3,253	-98.0
Topkick 4/5 Series	645	504	22.9	13,366	5,572	139.9
Topkick 6/7/8 Series	565	491	10.5	6,981	5,933	17.7
Yukon	3,639	4,801	-27.2	66,445	78,790	-15.7
Yukon XL	2,769	4,794	-44.6	47,627	58,221	-18.2
GMC Total	28,775	38,035	-27.4	515,634	540,872	-4.7
-----						
HUMMER H1	27	25	3.7	339	390	-13.1
HUMMER H2	1,510	2,668	-45.7	21,104	25,141	-16.1
HUMMER H3	4,454	0	***.*	27,205	0	***.*
HUMMER Total	5,991	2,693	113.6	48,648	25,531	90.5
-----						
Bravada	5	59	-91.9	311	1,911	-83.7
Silhouette	5	74	-93.5	137	6,392	-97.9



Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Oldsmobile Total	10	133	-92.8	448	8,303	-94.6
Other-Isuzu F Series	180	117	47.7	1,239	1,147	8.0
Other-Isuzu H Series	10	0	***.*	57	0	***.*
Other-Isuzu N Series	1,188	1,129	1.0	12,059	11,816	2.1
Other-Isuzu Total	1,378	1,246	6.2	13,355	12,963	3.0
Aztek	156	1,022	-85.3	4,889	19,189	-74.5
Montana	102	605	-83.8	3,642	30,638	-88.1
Montana SV6	1,663	843	89.4	20,922	850	***.*
Torrent	2,041	0	***.*	5,982	0	***.*
Pontiac Total	3,962	2,470	54.0	35,435	50,677	-30.1
9-7X	248	0	***.*	1,806	0	***.*
Saab Total	248	0	***.*	1,806	0	***.*
Relay	1,022	473	107.4	15,064	473	***.*
VUE	6,554	5,340	17.8	84,271	81,255	3.7
Saturn Total	7,576	5,813	25.1	99,335	81,728	21.5
GM Total	161,926	185,699	-16.3	2,505,456	2,548,350	-1.7

GM TRUCK Deliveries by Production Source

GM North America *	160,403	184,151	-16.4	2,488,368	2,532,239	-1.7
GM Import	1,523	1,548	-5.6	17,088	16,111	6.1
GM Total	161,926	185,699	-16.3	2,505,456	2,548,350	-1.7

GM Light Duty Truck Deliveries by Production Source

GM North America *	157,415	181,615	-16.8	2,449,532	2,504,830	-2.2
GM Import	0	0	***.*	0	0	***.*
GM Total	157,415	181,615	-16.8	2,449,532	2,504,830	-2.2

\* Includes U.S./Canada/Mexico

3-1P

GM Truck Deliveries - (United States)  
November 2005

	November			Calendar Year-to-Date January - November		
	2005	2004	% Chg per S/D	2005	2004	%Chg
Selling Days (S/D)	25	24				

GM TRUCK Deliveries by Production Source and Marketing Division

Buick Total	5,318	6,190	-17.5	87,858	77,911	12.8
Cadillac Total	3,986	6,866	-44.3	67,740	81,241	-16.6
Chevrolet Total	104,474	122,092	-17.9	1,633,328	1,667,691	-2.1
GMC Total	28,489	37,649	-27.4	510,995	536,854	-4.8
HUMMER Total	5,991	2,693	113.6	48,648	25,531	90.5
Oldsmobile Total	10	133	-92.8	448	8,303	-94.6
Other-Isuzu Total	349	245	36.8	2,775	2,303	20.5

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Pontiac Total	3,962	2,470	54.0	35,435	50,677	-30.1
Saab Total	248	0	***.*	1,806	0	***.*
Saturn Total	7,576	5,813	25.1	99,335	81,728	21.5
GM North America Total*	160,403	184,151	-16.4	2,488,368	2,532,239	-1.7

Chevrolet Total	208	161	24.0	1,869	1,433	30.4
GMC Total	286	386	-28.9	4,639	4,018	15.5
Other-Isuzu Total	1,029	1,001	-1.3	10,580	10,660	-0.8
GM Import Total	1,523	1,548	-5.6	17,088	16,111	6.1

GM Light Truck Deliveries by Production Source and Marketing Division

Buick Total	5,318	6,190	-17.5	87,858	77,911	12.8
Cadillac Total	3,986	6,866	-44.3	67,740	81,241	-16.6
Chevrolet Total	103,156	120,873	-18.1	1,618,713	1,655,309	-2.2
GMC Total	27,168	36,577	-28.7	489,549	524,130	-6.6
HUMMER Total	5,991	2,693	113.6	48,648	25,531	90.5
Oldsmobile Total	10	133	-92.8	448	8,303	-94.6
Pontiac Total	3,962	2,470	54.0	35,435	50,677	-30.1
Saab Total	248	0	***.*	1,806	0	***.*
Saturn Total	7,576	5,813	25.1	99,335	81,728	21.5
GM North America Total*	157,415	181,615	-16.8	2,449,532	2,504,830	-2.2

GM Light Truck Deliveries by Marketing Division

Buick Total	5,318	6,190	-17.5	87,858	77,911	12.8
Cadillac Total	3,986	6,866	-44.3	67,740	81,241	-16.6
Chevrolet Total	103,156	120,873	-18.1	1,618,713	1,655,309	-2.2
GMC Total	27,168	36,577	-28.7	489,549	524,130	-6.6
HUMMER Total	5,991	2,693	113.6	48,648	25,531	90.5
Oldsmobile Total	10	133	-92.8	448	8,303	-94.6
Pontiac Total	3,962	2,470	54.0	35,435	50,677	-30.1
Saab Total	248	0	***.*	1,806	0	***.*
Saturn Total	7,576	5,813	25.1	99,335	81,728	21.5
GM Total	157,415	181,615	-16.8	2,449,532	2,504,830	-2.2

\* Includes US/Canada/Mexico

GM Production Schedule - 12/01/05

Units 000s	GMNA						Total Worldwide	GMNA 1		International
	Carl	Truck1	Total	GME2	GMLAAM3	GMAP4		Car	Truck	
2005 Q4 #	483	797	1,280	443	190	447	2,359	14	68	398
O/(U) prior forecast:@	3	(23)	(20)	(6)	0	1	(26)	0	(1)	0

GMNA

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Units 000s	-----						Total	GMNA 1		International
	Car	Truck	Total	GME	GMLAAM	GMAP	Worldwide	Car	Truck	
2001										
1st Qtr.	580	634	1,214	538	138	51	1,941	18	9	NA
2nd Qtr.	638	726	1,364	491	165	64	2,084	13	16	NA
3rd Qtr.	574	664	1,238	373	146	74	1,832	11	15	NA
4th Qtr.	573	721	1,294	441	127	67	1,929	9	16	NA
	-----	-----	-----	-----	-----	-----	-----	-----	-----	
CY	2,365	2,745	5,110	1,842	575	256	7,786	51	56	NA
2002										
1st Qtr.	600	753	1,353	456	131	65	2,005	11	11	NA
2nd Qtr.	688	865	1,553	453	141	74	2,221	15	17	NA
3rd Qtr.	568	740	1,308	408	132	87	1,935	19	20	NA
4th Qtr.	602	824	1,426	453	157	81	2,117	14	25	NA
	-----	-----	-----	-----	-----	-----	-----	-----	-----	
CY	2,458	3,182	5,640	1,770	561	307	8,278	59	73	NA
2003										
1st Qtr.	591	860	1,451	491	127	77	2,146	19	24	NA
2nd Qtr.	543	837	1,380	488	128	90	2,086	19	24	NA
3rd Qtr.	492	753	1,245	393	135	120	1,893	20	17	NA
4th Qtr.	558	827	1,385	446	157	133	2,121	16	20	NA
	-----	-----	-----	-----	-----	-----	-----	-----	-----	
CY	2,184	3,277	5,461	1,818	547	420	8,246	74	85	NA
2004										
1st Qtr.	525	820	1,345	473	159	296	2,273	19	19	247
2nd Qtr.	543	846	1,389	503	172	337	2,401	18	48	284
3rd Qtr.	463	746	1,209	411	185	314	2,119	16	43	261
4th Qtr.	466	811	1,277	442	200	386	2,305	17	47	324
	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
CY	1,997	3,223	5,220	1,829	716	1,333	9,098	70	158	1,116
2005										
1st Qtr.	470	713	1,183	502	185	335	2,205	16	51	287
2nd Qtr.	458	789	1,247	501	195	398	2,341	17	49	337
3rd Qtr.	423	723	1,146	412	207	409	2,174	15	50	344
4th Qtr. #	483	797	1,280	443	190	447	2,360	14	68	398
	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
CY #	1,834	3,022	4,856	1,858	777	1,589	9,080	62	218	1,366
2006										
1st Qtr. #	505	745	1,250	525	197	437	2,409	18	65	382

See notes next page.

@ Numbers may vary due to rounding

# Denotes estimate

1 GMNA includes joint venture production - NUMMI units included in GMNA Car; HUMMER and CAMI units included in GMNA Truck

2 GME includes GM-AvtoVAZ joint venture production beginning in Q1 2004

3 GMLAAM includes GM Egypt joint venture from 2001 through current calendar years

4 GMAP includes joint venture production: Shanghai GM Norsom Motors (formerly

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Jinbei GM) and Shanghai GM beginning in 2000 and SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) beginning in Q1 2004

- 5 International joint venture production includes GM-AvtoVAZ, GM Egypt, Shanghai GM Norsom Motors, Shanghai GM, SAIC-GM-Wuling, and GMDAT

This report is governed by the Safe Harbor language found in the Terms and Conditions on the GM Institutional Investor website.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION

-----  
(Registrant)

Date: December 1, 2005

By: /s/PETER R. BIBLE

-----  
(Peter R. Bible,  
Chief Accounting Officer)