

HESTERBERG EARL J  
Form 3  
October 08, 2004

**FORM 3 UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

OMB APPROVAL

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**INITIAL STATEMENT OF BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,  
Section 17(a) of the Public Utility Holding Company Act of 1935 or Section  
30(h) of the Investment Company Act of 1940

(Print or Type Responses)

|  |   |   |  |   |   |
|--|---|---|--|---|---|
| <p>1. Name and Address of Reporting Person *</p> <p>Â HESTERBERG EARL J</p> <p>(Last) (First) (Middle)</p> <p>FORD MOTOR COMPANY,Â 16800 EXECUTIVE PLAZA DRIVE</p> <p>(Street)</p> <p>DEARBORN,Â MIÂ 48126</p> <p>(City) (State) (Zip)</p> | <p>2. Date of Event Requiring Statement</p> <p>(Month/Day/Year)</p> <p>10/01/2004</p> | <p>3. Issuer Name and Ticker or Trading Symbol</p> <p>FORD MOTOR CO [F]</p> | <p>4. Relationship of Reporting Person(s) to Issuer</p> <p>(Check all applicable)</p> <p><input type="checkbox"/> Director <input type="checkbox"/> 10% Owner<br/><input checked="" type="checkbox"/> Officer <input type="checkbox"/> Other<br/>(give title below) (specify below)<br/>Group Vice President</p> | <p>5. If Amendment, Date Original Filed(Month/Day/Year)</p> | <p>6. Individual or Joint/Group Filing(Check Applicable Line)</p> <p><input checked="" type="checkbox"/> Form filed by One Reporting Person<br/><input type="checkbox"/> Form filed by More than One Reporting Person</p> |
|--|---|---|--|---|---|

**Table I - Non-Derivative Securities Beneficially Owned**

| 1. Title of Security<br>(Instr. 4) | 2. Amount of Securities Beneficially Owned<br>(Instr. 4) | 3. Ownership Form:<br>Direct (D)<br>or Indirect (I)<br>(Instr. 5) | 4. Nature of Indirect Beneficial Ownership<br>(Instr. 5) |
|------------------------------------|--|---|--|
| Common Stock, \$0.01 par value     | 7,382  | D   | Â  |
| Common Stock, \$0.01 par value     | 113 <sup>(1)</sup>                                       | I   | By Company Plan  |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

SEC 1473 (7-02)

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**Table II - Derivative Securities Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)**

| 1. Title of Derivative Security<br>(Instr. 4) | 2. Date Exercisable and Expiration Date<br>(Month/Day/Year) | 3. Title and Amount of Securities Underlying Derivative Security | 4. Conversion or Exercise | 5. Ownership Form of | 6. Nature of Indirect Beneficial Ownership |
|---|---|--|---------------------------|----------------------|--|
|---|---|--|---------------------------|----------------------|--|

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|                                      | Date Exercisable           | Expiration Date  | (Instr. 4)<br>Title            | Amount or Number of Shares | Price of Derivative Security | Derivative Security: Direct (D) or Indirect (I) (Instr. 5) | (Instr. 5) |
|--------------------------------------|----------------------------|------------------|--------------------------------|----------------------------|------------------------------|--|------------|
| Employee Stock Option (Right to Buy) | 06/14/2000 <sup>(2)</sup>  | 06/13/2009       | Common Stock, \$0.01 par value | 39,839                     | \$ 29.88                     | D  | Â          |
| Employee Stock Option (Right to Buy) | 03/10/2001 <sup>(3)</sup>  | 03/09/2010       | Common Stock, \$0.01 par value | 39,893                     | \$ 22.73                     | D  | Â          |
| BEP Ford Stock Fund Units            | Â <sup>(4)</sup>           | Â <sup>(4)</sup> | Common Stock, \$0.01 par value | 2,077 <sup>(4)</sup>       | \$ <sup>(4)</sup>            | D  | Â          |
| Ford Stock Equivalents               | Â <sup>(5)</sup>           | Â <sup>(5)</sup> | Common Stock, \$0.01 par value | 26,054                     | \$ <sup>(5)</sup>            | D  | Â          |
| Employee Stock Option (Right to Buy) | 03/09/2002 <sup>(6)</sup>  | 03/08/2011       | Common Stock, \$0.01 par value | 55,000                     | \$ 30.19                     | D  | Â          |
| Employee Stock Option (Right to Buy) | 03/12/2005 <sup>(7)</sup>  | 03/11/2014       | Common Stock, \$0.01 par value | 42,000                     | \$ 13.26                     | D  | Â          |
| Employee Stock Option (Right to Buy) | 03/15/2003 <sup>(8)</sup>  | 03/14/2012       | Common Stock, \$0.01 par value | 65,000                     | \$ 16.91                     | D  | Â          |
| Employee Stock Option (Right to Buy) | 03/19/2004 <sup>(9)</sup>  | 03/18/2013       | Common Stock, \$0.01 par value | 42,000                     | \$ 7.55                      | D  | Â          |
| Employee Stock Option (Right to Buy) | 12/06/2003 <sup>(10)</sup> | 12/05/2012       | Common Stock, \$0.01 par value | 30,000                     | \$ 9.78                      | D  | Â          |

## Reporting Owners

Reporting Owner Name / Address

Relationships

Reporting Owners

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Director 10% Owner Officer Other

HESTERBERG EARL J  
FORD MOTOR COMPANY  
16800 EXECUTIVE PLAZA DRIVE  
DEARBORN, MI 48126

^ ^ ^ Group Vice President ^

Signatures

s/Kathryn S. Lamping,  
Attorney-in-Fact 10/08/2004

\*\*Signature of Reporting Person Date

Explanation of Responses:

- \* If the form is filed by more than one reporting person, see Instruction 5(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) These shares, or units representing these shares, were acquired under the Company's Savings and Stock Investment Plan and reported to me in my most recent plan statement.
- (2) The option became exercisable to the extent of 33% of the shares optioned after one year from the date of grant (06/14/1999), 66% after two years, and in full after three years.
- (3) The option became exercisable to the extent of 33% of the shares optioned after one year from the date of grant (3/10/2000), 66% after two years, and in full after three years.
- (4) These Ford Stock Fund Units were credited to my account by the Company, without payment by me, in transactions exempt under Rule 16b-3(c), under the Company's Benefit Equalization Plan, and included in my most recent plan statement. In general, these Ford Stock Fund Units will be converted and distributed to me, without payment, in cash, following termination of employment, based on the then current price of a Ford Stock Fund Unit and the then current market value of a share of Common Stock.
- (5) These Ford Stock Equivalents were acquired under the Company's 1998 Long-Term Incentive Plan without payment by me. These Ford Stock Equivalents will be converted and distributed to me, without payment, in shares of Ford Common Stock on June 1, 2005.
- (6) The option became exercisable to the extent of 33% of the shares optioned after one year from the date of grant (3/9/2001), 66% after two years, and in full after three years.
- (7) The option is exercisable to the extent of 33% of the shares optioned after one year from the date of grant (03/12/2004), 66% after two years, and in full after three years.
- (8) The option is exercisable to the extent of 33% of the shares optioned after one year from the date of grant (03/15/2002), 66% after two years, and in full after three years.
- (9) The option is exercisable to the extent of 33% of the shares optioned after one year from the date of grant (03/19/2003), 66% after two years, and in full after three years.
- (10) The option is exercisable to the extent of 33% of the shares optioned after one year from the date of grant (12/6/2002), 66% after two years, and in full after three years.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, See Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.