

JPMORGAN CHASE & CO  
Form 10-Q  
November 01, 2013

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q  
Quarterly report pursuant to Section 13 or 15(d) of  
The Securities Exchange Act of 1934

For the quarterly period ended  
September 30, 2013

Commission file  
number 1-5805

JPMorgan Chase & Co.  
(Exact name of registrant as specified in its charter)  
Delaware  
(State or other jurisdiction of  
incorporation or organization)

13-2624428  
(I.R.S. employer  
identification no.)

270 Park Avenue, New York, New York  
(Address of principal executive offices)

10017  
(Zip Code)

Registrant's telephone number, including area code: (212) 270-6000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

T Yes    o No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

T Yes    o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer    T                      Accelerated filer    o

Non-accelerated filer (Do not check if a smaller reporting company)    o                      Smaller reporting company    o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

o Yes    T No

Number of shares of common stock outstanding as of September 30, 2013: 3,759,189,280



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JPMorgan Chase & Co. Consolidated financial highlights (unaudited) As of or for the period ended, (in millions, except per share, ratio, headcount data and where otherwise noted)						Nine months ended September 30,		
	3Q13	2Q13	1Q13	4Q12	3Q12	2013	2012	
Selected income statement data								
Total net revenue	\$23,117	\$25,211	\$25,122	\$23,653	\$25,146	\$73,450	\$73,378	
Total noninterest expense	23,626	15,866	15,423	16,047	15,371	54,915	48,682	
Pre-provision profit/(loss)	(509 )	9,345	9,699	7,606	9,775	18,535	24,696	
Provision for credit losses	(543 )	47	617	656	1,789	121	2,729	
Income before income tax expense	34	9,298	9,082	6,950	7,986	18,414	21,967	
Income tax expense	414	2,802	2,553	1,258	2,278	5,769	6,375	
Net income/(loss)	\$(380 )	\$6,496	\$6,529	\$5,692	\$5,708	\$12,645	\$15,592	
Per common share data								
Net income/(loss) per share:								
Basic	\$(0.17 )	\$1.61	\$1.61	\$1.40	\$1.41	\$3.08	\$3.82	
Diluted	(0.17 )	1.60	1.59	1.39	1.40	3.05	3.81	
Cash dividends declared per share <sup>(a)</sup>	0.38	0.38	0.30	0.30	0.30	1.06	0.90	
Book value per share	52.01	52.48	52.02	51.27	50.17	52.01	50.17	
Tangible book value per share ("TBVS" <sup>(b)</sup> )	39.51	39.97	39.54	38.75	37.53	39.51	37.53	
Common shares outstanding								
Average: Basic	3,767.0	3,782.4	3,818.2	3,806.7	3,803.3	3,789.2	3,810.4	
Diluted	3,767.0	3,814.3	3,847.0	3,820.9	3,813.9	3,820.9	3,822.6	
Common shares at period-end	3,759.2	3,769.0	3,789.8	3,804.0	3,799.6	3,759.2	3,799.6	
Share price <sup>(c)</sup>								
High	\$56.93	\$55.90	\$51.00	\$44.54	\$42.09	\$56.93	\$46.49	
Low	50.06	46.05	44.20	38.83	33.10	44.20	30.83	
Close	51.69	52.79	47.46	43.97	40.48	51.69	40.48	
Market capitalization	194,312	198,966	179,863	167,260	153,806	194,312	153,806	
Selected ratios and metrics								
Return on common equity ("ROE")	(1 )	% 13	% 13	% 11	% 12	% 8	% 11	%
Return on tangible common equity ("ROTCE" <sup>(b)</sup> )	(2 )	17	17	15	16	11	15	
Return on assets ("ROA")	(0.06 )	1.09	1.14	0.98	1.01	0.71	0.92	
Return on risk-weighted assets <sup>(d)(e)</sup>	(0.11 )	1.85	1.88	1.76	1.74	1.20	1.61	
Overhead ratio	102	63	61	68	61	75	66	
Loans-to-deposits ratio	57	60	61	61	63	57	63	
High Quality Liquid Assets ("HQLA") (in billion\$)	\$538	\$454	\$413	\$341	NA	\$538	NA	
Tier 1 capital ratio <sup>(e)</sup>	11.7	% 11.6	% 11.6	% 12.6	% 11.9	% 11.7	% 11.9	%
Total capital ratio <sup>(e)</sup>	14.3	14.1	14.1	15.3	14.7	14.3	14.7	

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Tier 1 leverage ratio	6.9	7.0	7.3	7.1	7.1	6.9	7.1
Tier 1 common capital ratio <sup>(e)(g)</sup>	10.5	10.4	10.2	11.0	10.4	10.5	10.4
Selected balance sheet data (period-end)							
Trading assets	\$383,348	\$401,470	\$430,991	\$450,028	\$447,053	\$383,348	\$447,053
Securities	356,556	354,725	365,744	371,152	365,901	356,556	365,901
Loans	728,679	725,586	728,886	733,796	721,947	728,679	721,947
Total assets	2,463,309	2,439,494	2,389,349	2,359,141	2,321,284	2,463,309	2,321,284
Deposits	1,281,102	1,202,950	1,202,507	1,193,593	1,139,611	1,281,102	1,139,611
Long-term debt <sup>(h)</sup>	263,372	266,212	268,361	249,024	241,140	263,372	241,140
Common stockholders' equity	195,512	197,781	197,128	195,011	190,635	195,512	190,635
Total stockholders' equity	206,670	209,239	207,086	204,069	199,693	206,670	199,693
Headcount <sup>(i)</sup>	255,041	254,063	255,898	258,753	259,144	255,041	259,547
Credit quality metrics							
Allowance for credit losses	\$18,248	\$20,137	\$21,496	\$22,604	\$23,576	\$18,248	\$23,576
Allowance for loan losses to total retained loans	2.43	% 2.69	% 2.88	% 3.02	% 3.18	% 2.43	% 3.18
Allowance for loan losses to retained loans excluding purchased credit-impaired loans <sup>(i)</sup>	1.89	2.06	2.27	2.43	2.61	1.89	2.61
Nonperforming assets	\$10,231	\$10,896	\$11,584	\$11,734	\$12,481	\$10,231	\$12,481
Net charge-offs	1,346	1,403	1,725	1,628	2,770	4,474	7,435
Net charge-off rate	0.74	% 0.78	% 0.97	% 0.90	% 1.53	% 0.83	% 1.39

(a) On May 21, 2013, the Board of Directors of JPMorgan Chase increased the Firm's quarterly common stock dividend from \$0.30 to \$0.38 per share.

(b) TBVS and ROTCE are non-GAAP financial measures. TBVS represents the Firm's tangible common equity divided by period-end common shares. ROTCE measures the Firm's annualized earnings as a percentage of tangible common equity. For further discussion of these measures, see Explanation and Reconciliation of the Firm's Use of Non-GAAP Financial Measures on pages 16–18 of this Form 10-Q.

(c) Share price shown for JPMorgan Chase's common stock is from the New York Stock Exchange. JPMorgan Chase's common stock is also listed and traded on the London Stock Exchange and the Tokyo Stock Exchange.

(d) Return on Basel I risk-weighted assets is the annualized earnings of the Firm divided by its average risk-weighted assets ("RWA").

(e) Basel 2.5 rules became effective for the Firm on January 1, 2013. The implementation of these rules in the first quarter of 2013 resulted in an increase of approximately \$150 billion in RWA compared with the Basel I rules. The implementation of these rules also resulted in decreases of the Firm's Tier 1 capital, Total capital and Tier 1 common capital ratios by 140 basis points, 160 basis points and 120 basis points, respectively, at March 31, 2013.

For further discussion of Basel 2.5, see Regulatory capital on pages 61–65 of this Form 10-Q.

(f) The Firm began estimating its total HQLA as of December 31, 2012, based on its current understanding of the Basel III LCR rules, see HQLA on page 71 of this Form 10-Q.

(g) The Tier 1 common capital ratio ("Tier 1 common ratio") under Basel I is Tier 1 common capital ("Tier 1 common") divided by RWA. The Firm uses Tier 1 common capital along with the other capital measures to assess and monitor its capital position. For further discussion of the Tier 1 common ratio, see Regulatory capital on pages 61–65 of this Form 10-Q.

(h) Included unsecured long-term debt of \$199.2 billion, \$199.1 billion, \$206.1 billion, \$200.6 billion, \$207.3 billion, \$199.2 billion and \$207.3 billion, for the respective periods above.

(i) Effective January 1, 2013, interns are excluded from the firmwide and business segment headcount metrics. Prior periods were revised to conform with this presentation.

(j)

Excludes the impact of residential real estate purchased credit-impaired (“PCI”) loans. For further discussion, see Allowance for credit losses on pages 94–96 of this Form 10-Q.

## INTRODUCTION

This section of the Form 10-Q provides management's discussion and analysis ("MD&A") of the financial condition and results of operations of JPMorgan Chase & Co. ("JPMorgan Chase" or the "Firm"). See the Glossary of terms on pages 215–218 for definitions of terms used throughout this Form 10-Q.

The MD&A included in this Form 10-Q contains statements that are forward-looking within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on the current beliefs and expectations of JPMorgan Chase's management and are subject to significant risks and uncertainties. Actual results may differ from those set forth in the forward-looking statements. For a discussion of those risks and uncertainties and the factors that could cause JPMorgan Chase's actual results to differ materially from those risks and uncertainties, see Forward-looking Statements on page 109 and Part II, Item 1A: Risk Factors, on page 221 of this Form 10-Q; and Part I, Item 1A, Risk Factors, on pages 8–21 of JPMorgan Chase's Annual Report on Form 10-K for the year ended December 31, 2012, filed with the U.S. Securities and Exchange Commission ("2012 Annual Report" or "2012 Form 10-K"), to which reference is hereby made.

JPMorgan Chase & Co., a financial holding company incorporated under Delaware law in 1968, is a leading global financial services firm and one of the largest banking institutions in the United States of America ("U.S."), with operations worldwide. The Firm had \$2.5 trillion in assets and \$206.7 billion in stockholders' equity as of September 30, 2013. The Firm is a leader in investment banking, financial services for consumers and small businesses, commercial banking, financial transaction processing, asset management and private equity. Under the J.P. Morgan and Chase brands, the Firm serves millions of customers in the U.S. and many of the world's most prominent corporate, institutional and government clients.

JPMorgan Chase's principal bank subsidiaries are JPMorgan Chase Bank, National Association ("JPMorgan Chase Bank, N.A."), a national bank with U.S. branches in 23 states, and Chase Bank USA, National Association ("Chase Bank USA, N.A."), a national bank that is the Firm's credit card-issuing bank. JPMorgan Chase's principal nonbank subsidiary is J.P. Morgan Securities LLC ("JPMorgan Securities"), the Firm's U.S. investment banking firm. The bank and nonbank subsidiaries of JPMorgan Chase operate nationally as well as through overseas branches and subsidiaries, representative offices and subsidiary foreign banks. One of the Firm's principal operating subsidiaries in the United Kingdom ("U.K.") is J.P. Morgan Securities plc (formerly J.P. Morgan Securities Ltd.), a subsidiary of JPMorgan Chase Bank, N.A.

JPMorgan Chase's activities are organized, for management reporting purposes, into four major reportable business segments, as well as a Corporate/Private Equity segment. The Firm's consumer business is the Consumer & Community Banking segment. The Corporate & Investment Bank, Commercial Banking, and Asset Management segments comprise the Firm's wholesale businesses. A description of the Firm's business segments, and the products and services they provide to their respective client bases, follows.

### Consumer & Community Banking

Consumer & Community Banking ("CCB") serves consumers and businesses through personal service at bank branches and through ATMs, online, mobile and telephone banking. CCB is organized into Consumer & Business Banking, Mortgage Banking (including Mortgage Production, Mortgage Servicing and Real Estate Portfolios) and Card, Merchant Services & Auto ("Card"). Consumer & Business Banking offers deposit and investment products and services to consumers, and lending, deposit, and cash management and payment solutions to small businesses. Mortgage Banking includes mortgage origination and servicing activities, as well as portfolios comprised of residential mortgages and home equity loans, including the PCI portfolio acquired in the Washington Mutual transaction. Card issues credit cards to consumers and small businesses, provides payment services to corporate and public sector clients through its commercial card products, offers payment processing services to merchants, and provides auto and student loan services.

### Corporate & Investment Bank

The Corporate & Investment Bank ("CIB") comprised of Banking and Markets & Investor Services, offers a broad suite of investment banking, market-making, prime brokerage, and treasury and securities products and services to a global client base of corporations, investors, financial institutions, government and municipal entities. Within Banking, the CIB offers a full range of investment banking products and services in all major capital markets, including advising on

corporate strategy and structure, capital-raising in equity and debt markets, as well as loan origination and syndication. Also included in Banking is Treasury Services, which includes transaction services, comprised primarily of cash management and liquidity solutions, and trade finance products. The Markets & Investor Services segment of the CIB is a global market-maker in cash securities and derivative instruments, and also offers sophisticated risk management solutions, prime brokerage, and research. Markets & Investor Services also includes the Securities Services business, a leading global custodian which includes custody, fund accounting and administration, and securities lending products sold principally to asset managers, insurance companies and public and private investment funds.



### Commercial Banking

Commercial Banking (“CB”) delivers extensive industry knowledge, local expertise and dedicated service to U.S. and U.S. multinational clients, including corporations, municipalities, financial institutions and nonprofit entities with annual revenue generally ranging from \$20 million to \$2 billion. CB provides financing to real estate investors and owners. Partnering with the Firm’s other businesses, CB provides comprehensive financial solutions, including lending, treasury services, investment banking and asset management to meet its clients’ domestic and international financial needs.

### Asset Management

Asset Management (“AM”), with client assets of \$2.2 trillion as of September 30, 2013, is a global leader in investment and wealth management. AM clients include institutions, high-net-worth individuals and retail investors in every major market throughout the world. AM offers investment management across all major asset classes including equities, fixed income, alternatives and money market funds. AM also offers multi-asset investment management, providing solutions to a broad range of clients’ investment needs. For individual investors, AM also provides retirement products and services, brokerage and banking services, including trust and estate, loans, mortgages and deposits. The majority of AM’s client assets are in actively managed portfolios.

In addition to the four major reportable business segments outlined above, the following is a description of the Corporate/Private Equity segment.

### Corporate/Private Equity

The Corporate/Private Equity segment comprises Private Equity, Treasury and Chief Investment Office (“CIO”), and Other Corporate, which includes corporate staff units and expense that is centrally managed. Treasury and CIO are predominantly responsible for measuring, monitoring, reporting and managing the Firm’s liquidity, funding, capital and structural interest rate and foreign exchange risks. The major corporate staff units include Central Technology and Operations, Internal Audit, Executive, Finance, Human Resources, Legal, Compliance, Global Real Estate, Operational Control, Risk Management, and Corporate Responsibility & Public Policy. Other centrally managed expense includes the Firm’s occupancy and pension-related expense that are subject to allocation to the businesses.

## EXECUTIVE OVERVIEW

This executive overview of the MD&A highlights selected information and may not contain all of the information that is important to readers of this Form 10-Q. For a complete description of trends and uncertainties, as well as the risks and critical accounting estimates affecting the Firm and its various lines of business, this Form 10-Q should be read in its entirety.

## Economic environment

The U.S. economy grew at a moderate pace in the third quarter of 2013. Employment continued to expand, and the U.S. unemployment rate fell to 7.2%, as labor market conditions continued to improve gradually. However, inflation remained below the Federal Reserve's Open Market Committee's long-run target of 2%.

The U.S. housing sector continued to recover despite a rise in mortgage rates earlier in the quarter, primarily driven by improving house price indexes. Existing home sales reached the highest level in six-and-a-half years, while the median home price carried its ninth consecutive month of double-digit year-over-year increases in August 2013.

In September 2013, the Federal Reserve's Open Market Committee decided to delay the tapering of its bond buying

program, citing rising mortgage rates and uncertainty regarding the political debate on the federal budget and debt ceiling. A partial government shutdown began on October 1, 2013 which will likely exert a drag on GDP in the fourth quarter of 2013. On October 16, 2013, the U.S. government reached an agreement on the continuing resolution funding the government and suspending the debt ceiling until February 7, 2014, averting default.

Economic activity in the European Union gradually began to strengthen this quarter, but the pace of growth remained slow. Outside the Eurozone, the UK economy continued to recover at a modest pace.

In Asia, the Chinese economy returned to relative stability, as policy makers remain focused on balancing structural reforms, financial stability and growth. In Japan, the Bank of Japan left its economic easing policy unchanged this quarter, and Japanese real GDP grew at a 4% annualized rate in the first half of the year.

Economic growth in Latin America in the third quarter continued to be slow as reflected in the International Monetary Fund cutting the region's growth forecast for 2013 to 2.7%.

## Financial performance of JPMorgan Chase

(in millions, except per share data and ratios)	Three months ended September 30,			Nine months ended September 30,		
	2013	2012	Change	2013	2012	Change
Selected income statement data						
Total net revenue	\$23,117	\$25,146	(8)%	\$73,450	\$73,378	—%
Total noninterest expense	23,626	15,371	54	54,915	48,682	13
Pre-provision profit/(loss)	(509)	9,775	NM	18,535	24,696	(25)
Provision for credit losses	(543)	1,789	NM	121	2,729	(96)
Net income/(loss)	(380)	5,708	NM	12,645	15,592	(19)
Diluted earnings per share	(0.17)	1.40	NM	3.05	3.81	(20)%
Return on common equity	(1)%	12%		8%	11%	
Capital ratios						
Tier 1 capital	11.7	11.9				
Tier 1 common <sup>(a)</sup>	10.5	10.4				

The Tier 1 common capital ratio ("Tier 1 common ratio") under Basel I is Tier 1 common capital ("Tier 1 common") divided by RWA. The Firm uses Tier 1 common capital along with the other capital measures to assess and monitor its capital position. For further discussion of the Tier 1 common ratio, see Regulatory capital on pages 61–65 of this Form 10-Q.

## Business Overview

JPMorgan Chase reported a third-quarter 2013 net loss of \$0.4 billion, or \$(0.17) per share, on net revenue of \$23.1 billion. Net income decreased by \$6.1 billion, compared with net income of \$5.7 billion, or \$1.40 per share, in the

third quarter of 2012. Return on equity for the quarter was (1)%, compared with 12% for the prior-year quarter. Results in the third quarter of 2013 included the following significant items: \$9.15 billion pretax expense (\$7.20 billion after-tax and \$1.85 per share after-tax decrease in earnings) for legal expense in Corporate, including reserves for litigation and regulatory proceedings; and \$1.60 billion pretax benefit (\$992 million after-tax and \$0.26 per share after-tax increase in earnings) from a reduction in the

allowance for loan losses in Consumer & Community Banking. Adjusting for these two items, the Firm would have earned \$5.8 billion in net income, corresponding to \$1.42 earnings per share. Each of these measures are non-GAAP financial measures, for further discussion, see Explanation and Reconciliation of the Firm's Use of Non-GAAP Financial Measures on pages 16–18 of this Form 10-Q.

The decrease in net income from the third quarter of 2012 was driven by higher noninterest expense and lower net revenue, partially offset by lower provision for credit losses. The decrease in net revenue compared with the prior year was mainly driven by lower mortgage fees and related income and lower securities gains, partially offset by higher principal transactions and higher asset management,

administration and commissions revenue. The decrease in mortgage fees and related income reflected lower mortgage production-related revenue, reflecting lower volumes and lower margins, partially offset by lower repurchase losses; and by a decrease in net mortgage servicing-related revenue. Net interest income decreased compared with the prior year, reflecting the impact of lower loan yields due to competitive pressures and replacement of higher yielding loans with lower yielding loans, partially offset by higher investment securities yield and lower net interest expense on long-term debt.

Results in the third quarter of 2013 reflected lower estimated losses due to improved delinquency trends in the residential real estate and credit card portfolios, as well as the impact of improved home prices on the residential real estate portfolio. The provision for credit losses was a benefit of \$543 million, compared with a provision for credit losses of \$1.8 billion in the prior year. The total consumer provision for credit losses was a benefit of \$273 million, compared with an expense of \$1.9 billion in the prior year. The current-quarter consumer provision reflected a \$1.6 billion reduction in the allowance for loan losses. Consumer net charge-offs were \$1.3 billion, compared with \$2.8 billion in the prior year, resulting in net charge-off rates of 1.47% and 3.10%, respectively, excluding in each year the PCI portfolio. The prior-year total net charge-offs included \$880 million of incremental charge-offs reported in accordance with regulatory guidance on certain loans discharged under Chapter 7 bankruptcy. The wholesale provision for credit losses was a benefit of \$270 million, compared with a benefit of \$63 million in the prior year. Wholesale net charge-offs were \$26 million, compared with net recoveries of \$34 million in the prior year, resulting in a net charge-off rate of 0.03% and a net recovery rate of 0.05%, respectively. The Firm's allowance for loan losses to period-end loans retained, excluding PCI loans, was 1.89%, compared with 2.61% in the prior year. The Firm's nonperforming assets totaled \$10.2 billion, down from the prior-quarter and prior-year levels of \$10.9 billion and \$12.5 billion, respectively.

Noninterest expense was \$23.6 billion, up \$8.3 billion, or 54%, compared with the prior year, driven by higher legal expense. The current quarter included approximately \$9.3 billion of legal expense, including reserves for litigation and regulatory proceedings, compared with \$790 million of expense for additional litigation reserves in the prior year. The Firm's results reflected strong underlying performance across its businesses. CCB average deposits were up 10%. Client investment assets were a record \$179.0 billion, up 16%, and credit card sales volume was a record \$107.0 billion, up 11% from the prior year. Corporate & Investment Banking reported strong performance across products and maintained its #1 ranking for Global Investment Banking fees. Corporate & Investment Banking assets under custody were a record \$19.7 trillion, up 8% compared with the prior year, and average client deposits and other third-party

liabilities were up 10% compared with the prior year. Asset Management reported net long-term product flows of \$19 billion, positive for the eighteenth consecutive quarter, total client assets of \$2.2 trillion and record loan balances of \$90.5 billion.

Net income during the nine months of 2013 was \$12.6 billion, or \$3.05 per share, compared with \$15.6 billion, or \$3.81 per share, in the first nine months of 2012. The decrease was driven by an increase in noninterest expense, partially offset by a decrease in provision for credit losses. Noninterest expense was \$54.9 billion, up \$6.2 billion, or 13%, compared with the prior year, driven by higher legal expense. The lower provision for credit losses reflected an improved credit environment.

The Firm maintained its strong balance sheet, ending the third quarter with Basel I Tier 1 common capital of \$145 billion and a Tier 1 common ratio of 10.5%, including the impact of Basel 2.5 rules that became effective at the beginning of this year. The Firm estimated that its Tier 1 common ratio under the Basel III Advanced approach on a fully phased-in basis was approximately 9.3% at September 30, 2013, including the estimated impact of final Basel III rules issued on July 2, 2013. (The Basel I and Basel III Tier 1 common ratios are non-GAAP financial measures, which the Firm uses along with the other capital measures to assess and monitor its capital position. For further discussion of the Tier 1 common capital ratios, see Regulatory capital on pages 61–65 of this Form 10-Q.)

JPMorgan Chase continued to support clients, consumers, companies and communities around the globe. The Firm provided credit and raised capital of \$1.6 trillion for commercial and consumer clients during the nine months ended September 30, 2013. This included \$14 billion of credit provided for U.S. small businesses and \$442 billion of credit provided for corporations. This also included more than \$829 billion of capital for clients and more than \$59 billion of

credit provided to, and capital raised for, nonprofit and government entities, including states, municipalities, hospitals and universities.

Consumer & Community Banking net income increased, compared with the prior year, due to lower provision for credit losses and noninterest expense, predominantly offset by lower net revenue. The decrease in net revenue was driven by lower mortgage fees and related income. Net interest income decreased from the prior year, driven by lower deposit margins, spread compression in Credit Card and Auto and lower loan balances due to portfolio runoff, largely offset by higher deposit balances. The provision for credit losses was a benefit of \$267 million, compared with a provision for credit losses of \$1.9 billion in the prior year. The current-quarter provision reflected a \$1.6 billion reduction in the allowance for loan losses and total net charge-offs of \$1.3 billion. The prior-year provision reflected a \$955 million reduction in the allowance for loan losses and total net charge-offs of \$2.8 billion. Prior-year total net charge-offs included \$880 million of incremental

charge-offs reported in accordance with regulatory guidance on certain loans discharged under Chapter 7 bankruptcy. Noninterest expense decreased from the prior year, driven by lower mortgage servicing expense, partially offset by continued investments in Chase Private Client expansion, and costs related to the control agenda. Return on equity for the third quarter of 2013 was 23% on \$46.0 billion of average allocated capital.

Corporate & Investment Bank net income increased compared with the prior year, reflecting lower noninterest expense and a higher benefit from the provision for credit losses, partially offset by lower net revenue. Net revenue included a \$397 million loss from debit valuation adjustments (“DVA”; a non-GAAP financial measure) on structured notes and derivative liabilities; the prior year included a loss from DVA of \$211 million, as well as a modest loss from the synthetic credit portfolio. Excluding the impact of DVA, revenue was flat, with higher Banking revenue predominantly offset by lower Markets and Investor Services revenue. Noninterest expense decreased from the prior year, primarily driven by lower compensation expense. Return on equity for the third quarter of 2013 was 16%, or 17% excluding DVA, on \$56.5 billion of average allocated capital.

Commercial Banking net income decreased compared with the prior year, reflecting an increase in noninterest expense, partially offset by a lower provision for credit losses. Net revenue was flat compared with the prior year. Net interest income was flat compared with the prior year, reflecting spread compression on loan and liability products and lower purchase discounts recognized on loan repayments, predominantly offset by higher loan balances.

Noninterest expense increased by 10% compared with the prior year reflecting higher product- and headcount-related expense. Return on equity for the third quarter of 2013 was 20% on \$13.5 billion of average allocated capital.

Asset Management net income increased compared with the prior year, reflecting higher net revenue, predominantly offset by higher noninterest expense. Noninterest revenue increased due to net client inflows, the effect of higher market levels and higher placement fees. Net interest income increased due to higher loan and deposit balances, partially offset by narrower loan and deposit spreads. Noninterest expense increased from the prior year, primarily due to higher headcount-related expense, higher performance-based compensation and costs related to the control agenda. Return on equity was 21% on \$9.0 billion of average allocated capital and pretax margin was 28% for the third quarter of 2013.

Corporate/Private Equity net income was a loss of \$6.5 billion, compared with net income of \$228 million in the prior year.

Private Equity reported net income of \$242 million, compared with a net loss of \$89 million in the prior year. Net revenue was \$398 million, compared with a loss of

\$135 million in the prior year, primarily due to net valuation gains on private investments.

Treasury and CIO reported a net loss of \$193 million, compared with net income of \$369 million in the prior year. Net revenue was a loss of \$232 million, compared with net revenue of \$713 million in the prior year. The prior-year revenue reflected \$888 million extinguishment gains related to the redemption of trust preferred securities.

Current-quarter net interest income was a loss of \$261 million due to low interest rates and limited reinvestment opportunities.

Other Corporate reported a net loss of \$6.5 billion, compared with a net loss of \$52 million in the prior year. The current quarter included approximately \$9.15 billion of legal expense, including reserves for litigation and regulatory proceedings, compared with \$684 million of expense for additional litigation reserves in the prior year.

Note: The Firm uses a single U.S.-based, blended marginal tax rate of 38% (“the marginal rate”) to report the estimated after-tax effects of each significant item affecting net income. This rate represents the weighted-average marginal tax rate for the U.S. consolidated tax group. The Firm uses this single marginal rate to reflect the tax effects of all significant items because (a) it simplifies the presentation and analysis for management and investors; (b) it has proved to be a reasonable estimate of the marginal tax effects; and (c) often there is uncertainty at the time a significant item is disclosed regarding its ultimate tax outcome.

#### 2013 Business outlook

The following forward-looking statements are based on the current beliefs and expectations of JPMorgan Chase’s management and are subject to significant risks and uncertainties. These risks and uncertainties could cause the Firm’s actual results to differ materially from those set forth in such forward-looking statements. See Forward-Looking Statements on page 109 and Risk Factors on page 221 of this Form 10-Q.

JPMorgan Chase's outlook for the remainder of 2013 should be viewed against the backdrop of the global and U.S. economies, financial markets activity, the geopolitical environment, the competitive environment, client activity levels, and regulatory and legislative developments in the U.S. and other countries where the Firm does business. Each of these linked factors will affect the performance of the Firm and its lines of business.

The Firm expects that net interest income for the fourth quarter of 2013 will be relatively flat from third-quarter levels. Firmwide adjusted expense is expected to be \$59.5–\$60 billion for the full year 2013 (including approximately \$1 billion of increase in spending related to the control agenda and approximately \$0.5 billion of non-Corporate litigation, but excluding Corporate litigation expense and foreclosure-related matters).

In Mortgage Banking within CCB, management expects to continue to incur elevated default- and foreclosure-related

costs, including additional costs associated with the Firm's mortgage servicing processes, particularly its loan modification and foreclosure procedures.

Primary mortgage interest rates increased in the second quarter of 2013 and remained at those higher levels in the third quarter of 2013. Management expects such a market environment to have a negative impact on refinancing volumes and margins, and, accordingly, the pretax income of Mortgage Production is anticipated to be slightly negative in the fourth quarter of 2013.

For Real Estate Portfolios within Mortgage Banking, total net charge-offs for the fourth quarter of 2013 are expected to be approximately \$200 million, if current trends continue. If net charge-offs and delinquencies continue to trend down, the related allowance for loan losses could continue to be reduced over time.

In the Card Services business within Card, Merchant Services & Auto, the Firm expects that, if current credit trends in the credit card portfolio continue to improve, including improving delinquency rates and lower balances of restructured loans, it is possible that there could be a further release of approximately \$150 million from the related allowance for loan losses in the fourth quarter of 2013.

The currently anticipated results for CCB described above could be adversely affected if economic conditions, including U.S. housing prices or the unemployment rate, do not continue to improve. Management continues to closely monitor the portfolios in these businesses.

In Private Equity, within the Corporate/Private Equity segment, earnings will likely continue to be volatile and influenced by capital markets activity, market levels, the performance of the broader economy and investment-specific factors.

For Treasury and CIO, as the Firm continues to reinvest its investment securities portfolio, net interest income is expected to improve over the next several quarters.

For Other Corporate, within the Corporate/Private Equity segment, management expects quarterly net income, excluding material legal expense and significant items, if any, to be approximately \$100 million, but this amount is likely to vary each quarter.

#### Regulatory developments

JPMorgan Chase is subject to regulation under state and federal laws in the U.S., as well as the applicable laws of each of the various other jurisdictions outside the U.S. in which the Firm does business. In addition, certain affiliates and subsidiaries of the Firm are banks, registered broker-dealers, futures commission merchants, investment advisers or other regulated entities and, in those capacities, are subject to regulation by various U.S., state and foreign securities, banking, commodities futures, consumer protection and other regulators. The Firm is currently experiencing an unprecedented increase in regulation and supervision, and such changes could have a significant impact on how the Firm conducts business.

As previously disclosed, in July 2013, the Board of Governors of the Federal Reserve System (the "Federal Reserve"), the Office of the Comptroller of the Currency (the "OCC"), and the Federal Deposit Insurance Corporation (the "FDIC") approved the interim final rules for implementing Basel III in the U.S. The interim final rules narrowed the definition of capital, increased capital requirements for certain exposures, set higher capital ratio requirements and minimum floors with respect to the capital ratio requirements, and included a supplementary leverage ratio. U.S. banking regulators and the Basel Committee on Banking Supervision ("Basel Committee") have, in addition, proposed changes to the leverage ratios applicable to the Firm and its bank subsidiaries. On October 24, 2013, the U.S. banking regulators released a proposal to implement a quantitative liquidity requirement consistent with, but more conservative than, the Basel III Liquidity Coverage Ratio ("LCR") for large banks. It also provides for an accelerated transition period compared to what is currently required under the Basel III LCR rules. The Firm is currently assessing the impact of this new proposal to its current estimate of LCR. For further information regarding Basel III, including the supplementary leverage ratio, see Regulatory capital on pages 61–65, and for LCR, see Liquidity risk management on pages 68–73 of this Form 10-Q. Also in July 2013, as previously disclosed, the U.S. District Court for the District of Columbia ruled that the Federal Reserve exceeded its authority in the manner it set a cap on debit card transaction interchange fees and established network exclusivity prohibitions in its regulation implementing the Durbin Amendment provisions of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act"). The Federal Reserve announced in August, 2013 that it was appealing the decision and the appellate court has set up



an expedited briefing schedule; the Federal Reserve's current regulations are expected to remain in effect until the appeal is decided. It is too early for the Firm to determine what effects the District Court decision could have on the Firm, as any such effects (and the timing thereof) will depend on numerous factors, including the outcome of the appeal, the substance of any new or revised regulations that may be promulgated as a

result thereof and any changes in business practices the Firm may make in response thereto. Rulemaking under the Dodd-Frank Act, as well as other federal banking laws, by the Federal Reserve, the OCC, and the FDIC, the Commodities Futures Trading Commission (the “CFTC”), the Securities Exchange Commission (the “SEC”), and the Bureau of Consumer Financial Protection (the “CFPB”) is continuing. In June, 2013, the CFTC published final rules enacting the Dodd-Frank requirement that swaps that are required to be cleared (“required swaps”), be executed on a “swap execution facility” (“SEF”); until the final rules were issued, the market assumed that only those platforms which offered required swaps would be required to register as a SEF. However, when the final rules were issued, included in a footnote was the requirement that all trading platforms that meet the definition of a SEF register with the CFTC — even if the trading platform does not execute required swaps — thereby mandating that all such platforms register with the CFTC by October 2, 2013. Because many non-U.S. platforms that do not execute required swaps have taken the position that they would not need to register with the CFTC unless they permit U.S. persons to transact on their platform, they have, as a result of the final rules, become unwilling to permit certain U.S. market participants, such as JPMorgan Chase Bank, N.A., access to their platforms. The Firm believes reduced participation by U.S. persons in certain non-U.S. swaps markets will adversely affect the liquidity of such markets. Finally, the responsible agencies have indicated that a final Volcker rule may be forthcoming by or near the end of 2013; depending on how the final rule deals with issues involving market-making, hedging and sponsored funds, it could adversely affect the Firm’s investment banking and investment management businesses, and other of the Firm’s activities. The Firm continues to work diligently to assess and understand the implications of all the regulatory changes it is facing, and is devoting substantial resources to implementing all the new regulations while, at the same time, endeavoring to meet the needs and expectations of its clients.

The Firm is also experiencing heightened regulatory scrutiny of its compliance with applicable laws and rules, as well as its controls and operational processes. As previously disclosed, the Firm has entered into several Consent Orders and regulatory settlements (including, in certain instances, with multiple regulators proceeding in respect of the same underlying conduct), some of which have resulted in civil money penalties and payments of restitution or disgorgement. The Firm expects that such regulatory scrutiny will continue, and that regulators will increasingly use formal enforcement actions instead of informal supervisory actions or criticisms. For further discussion of the Consent Orders and other regulatory settlements, see Note 23 on pages 201–209 of this Form 10-Q.

The effect of the changes in law and the heightened scrutiny of its regulators, the increase in threatened and pending litigation facing the Firm, and the escalating demands and penalties being imposed by various governmental agencies,

has resulted in additional legal expense for the Firm in recent periods.

As of September 30, 2013, the Firm had total reserves for litigation and regulatory proceedings of approximately \$23 billion. These reserves, which reflect the Firm’s estimate of probable and estimable losses from litigation and regulatory proceedings as of September 30, 2013, relate to a broad range of matters, and involve significant management judgment, based upon information available as of the date of such estimate and taking into consideration management’s best estimate of such losses for those cases for which such estimates can be made. Accordingly, such reserves will change from time to time.

The Firm cannot, in light of the various factors discussed above, quantify the possible effects on its business and operations or financial condition of all the significant changes that are currently underway. For further discussion of the Firm’s litigation matters, see Note 23 on pages 201–209 of this Form 10-Q, and for additional information regarding regulatory developments, see Supervision and Regulation on pages 1–8 and Risk factors on pages 8–21, of JPMorgan Chase’s 2012 Form 10-K.

#### Business events

##### Changes to preferred stock

On February 5, 2013, the Firm issued \$900 million of noncumulative preferred stock. On April 23, 2013, the Firm issued \$1.5 billion of noncumulative preferred stock. On July 29, 2013, the Firm issued \$1.5 billion of noncumulative preferred stock.

The Firm redeemed all \$1.8 billion of its outstanding 8.625% noncumulative preferred stock, Series J on September 1, 2013. For additional information on the Firm's preferred stock, see Note 22 on page 300 of the Firm's 2012 Annual Report.

##### Redemption of outstanding trust preferred securities

On May 8, 2013, the Firm redeemed approximately \$5.0 billion, or 100% of the liquidation amount, of the following eight series of trust preferred securities: JPMorgan Chase Capital X, XI, XII, XIV, XVI, XIX, XXIV, and BANK ONE Capital VI. For a further discussion of trust preferred securities, see Note 21 on pages 297–299 of JPMorgan Chase's 2012 Annual Report.

##### Increase in common stock dividend

On May 21, 2013, the Board of Directors increased the Firm's quarterly common stock dividend from \$0.30 per share to \$0.38 per share, effective with the dividend paid on July 31, 2013, to shareholders of record on July 5, 2013.

##### One Equity Partners

As announced on June 14, 2013, One Equity Partners ("OEP") will raise its next fund from an external group of limited partners and then become independent from JPMorgan Chase. Until it becomes independent from the Firm, OEP will continue to make direct investments for JPMorgan Chase, and thereafter continue to manage the then-existing group of portfolio companies for JPMorgan Chase to maximize value for the Firm.

#### Physical commodities businesses

On July 26, 2013, the Firm announced that it is pursuing strategic alternatives for its physical commodities businesses, including its remaining holdings of commodities assets and its physical trading operations. The Firm is exploring a full range of options, including but not limited to: a sale, spin off or strategic partnership. During this process, the Firm will continue to run its physical commodities business as a going concern. The Firm remains fully committed to its traditional banking activities in the commodities markets, including financial derivatives and the trading of precious metals, which are not part of these strategic alternatives.

#### Student loan business

The Firm has announced it intends to exit student loan originations.

#### Subsequent events

##### One Chase Manhattan Plaza

On October 17, 2013, the Firm entered into a \$725 million agreement for the sale of One Chase Manhattan Plaza, an office building located in New York City. The transaction is anticipated to close in the fourth quarter of 2013.

##### Mortgage-backed securities settlements with the Federal Housing Finance Agency, Freddie Mac and Fannie Mae

On October 25, 2013, the Firm announced that it had reached an agreement to resolve all of its mortgage-backed securities ("MBS") litigation with the Federal Housing Finance Agency ("FHFA") as conservator for Freddie Mac and Fannie Mae for \$4.0 billion. This settlement resolves the Firm's largest MBS case and relates to approximately \$33.8 billion of securities purchased by Fannie Mae and Freddie Mac from JPMorgan Chase, Bear Stearns and Washington Mutual. The Firm also simultaneously agreed to resolve, for \$1.1 billion, GSE repurchase claims for breaches of representations and warranties on loans sold to the GSEs from 2000 to 2008, except for certain limited types of exposures. The settlement does not release the Firm's liability with respect to its servicing obligations on the covered loans. For additional information see Note 23 on pages 201–209 of this Form 10-Q.

## CONSOLIDATED RESULTS OF OPERATIONS

The following section provides a comparative discussion of JPMorgan Chase's Consolidated Results of Operations on a reported basis for the three and nine months ended September 30, 2013 and 2012. Factors that relate primarily to a single business segment are discussed in more detail

within that business segment. For a discussion of the Critical Accounting Estimates Used by the Firm that affect the Consolidated Results of Operations, see pages 106–108 of this Form 10-Q and pages 178–182 of JPMorgan Chase's 2012 Annual Report.

## Revenue

(in millions)	Three months ended September 30,			Nine months ended September 30,		
	2013	2012	Change	2013	2012	Change
Investment banking fees	\$1,507	\$1,443	4 %	\$4,669	\$4,081	14 %
Principal transactions <sup>(a)</sup>	2,662	2,047	30	10,183	4,342	135
Lending- and deposit-related fees	1,519	1,562	(3 )	4,476	4,625	(3 )
Asset management, administration and commissions	3,667	3,336	10	11,131	10,189	9
Securities gains	26	458	(94 )	659	2,008	(67 )
Mortgage fees and related income	841	2,377	(65 )	4,116	6,652	(38 )
Card income	1,518	1,428	6	4,440	4,156	7
Other income <sup>(b)</sup>	602	1,519	(60 )	1,364	3,537	(61 )
Noninterest revenue	12,342	14,170	(13 )	41,038	39,590	4
Net interest income	10,775	10,976	(2 )	32,412	33,788	(4 )
Total net revenue	\$23,117	\$25,146	(8 )%	\$73,450	\$73,378	— %

(a) Includes DVA on structured notes and derivative liabilities measured at fair value. DVA gains/(losses) were \$(397) million and \$(211) million for the three months ended September 30, 2013 and 2012, respectively, and \$84 million and \$(363) million for the nine months ended September 30, 2013 and 2012, respectively.

(b) Included operating lease income of \$376 million and \$331 million for the three months ended September 30, 2013 and 2012, respectively, and \$1.1 billion and \$982 million for the nine months ended September 30, 2013 and 2012, respectively.

Total net revenue for the three months ended September 30, 2013, was \$23.1 billion, a decrease of \$2.0 billion, or 8%, compared with the three months ended September 30, 2012. For the nine months ended September 30, 2013, total net revenue was \$73.5 billion, an increase of \$72 million, from the same period of the prior year. For the three months ended September 30, 2013, lower mortgage fees and related income, as well as other income were offset partially by higher principal transactions revenue. For the nine months ended September 30, 2013, higher principal transactions revenue, asset management, administration and commissions revenue, and investment banking fees were offset partially by lower mortgage fees and related income, net interest income, securities gains and other income.

Investment banking fees for both the three and nine months ended September 30, 2013, increased compared with the prior year, due to higher debt and equity underwriting fees, partially offset by lower advisory fees. The increase in debt and equity underwriting fees for the nine months ended September 30, 2013, compared with the prior year was driven by overall industry wallet growth and an increase in the Firm's wallet share. The decrease in advisory fees compared with the prior year was due to the industry-wide M&A wallet decline, partially offset by a higher share of completed transactions. For additional information on investment banking fees, which are primarily recorded in CIB, see CIB segment results pages 36–41 and Note 6 on pages 145–146 of this Form 10-Q.

Principal transactions revenue increased for both the three and nine months ended September 30, 2013, compared with the prior year. The increase for the three months ended September 30, 2013 was primarily due to net valuation gains, compared with net valuation losses in the prior year, in Corporate/Private Equity. In addition, the prior year included a \$449 million loss on the index credit derivative positions retained by CIO and a modest loss from the synthetic credit portfolio in CIB. Principal transactions revenue for the nine months ended September 30, 2013 increased significantly

compared with the prior year. The prior-year period included the aforementioned loss in CIO, in addition to the \$5.8 billion loss on the synthetic credit portfolio incurred by CIO in the first six months of 2012. The current-year period reflected strong equity markets revenue in CIB and a gain related to DVA on structured notes and derivative liabilities, compared with a loss in the prior year; these were partially offset by the absence of a \$663 million gain recognized in 2012 in Other Corporate, representing the recovery on a Bear Stearns-related subordinated loan. For additional information on principal transactions revenue, see CIB and Corporate/Private Equity segment results on pages 36–41 and 50–52, respectively, and Note 6 on pages 145–146 of this Form 10-Q.

Lending- and deposit-related fees decreased only slightly compared with both the three and nine months ended September 30, 2012, predominantly due to lower deposit-related fees in CCB resulting from reductions in certain product and transaction fees. For additional information on lending- and deposit-related fees, which are mostly

recorded in CCB, CIB and CB, see the segment results for CCB on pages 21–35, CIB on pages 36–41 and CB on pages 42–45 of this Form 10-Q.

Asset management, administration and commissions revenue increased compared with both the three and nine months ended September 30, 2012. The increase from the three months ended September 30, 2012, was driven by higher investment management fees in AM, due to net client inflows, the effect of higher market levels, and higher placement fees, as well as higher investment revenue in CCB. The increase from the nine months ended September 30, 2012, was driven by higher investment management fees in AM, due to net client inflows, the effect of higher market levels, and higher performance fees, as well as higher investment revenue in CCB. For additional information on these fees and commissions, see the segment discussions for CCB on pages 21–35, AM on pages 46–49, and Note 6 on pages 145–146 of this Form

10-Q.

Securities gains decreased compared with both prior-year periods, reflecting the results of repositioning the CIO available-for-sale (“AFS”) portfolio. For additional information on securities gains, which are predominantly recorded in the Firm’s Corporate/Private Equity segment, see the Corporate/Private Equity segment discussion on pages 50–52, and Note 11 on pages 149–152 of this

Form 10-Q.

Mortgage fees and related income decreased compared with prior-year periods. The decrease resulted from lower net mortgage production revenue and net mortgage servicing revenue. The decrease in net mortgage production revenue was due to lower revenue margins and rising rates. The decrease in net mortgage servicing revenue was predominantly due to lower mortgage servicing rights (“MSR”) risk management results. For additional information on mortgage fees and related income, which is recorded predominantly in CCB, see CCB’s Mortgage Production and Mortgage Servicing discussion on pages 27–30, and Note 16 on pages 186–189 of this Form 10-Q.

Card income increased compared with the three and nine months ended September 30, 2012. The increase was

driven by higher net interchange income on credit and debit cards and merchant servicing revenue, due to growth in business volume. For additional information on credit card income, see the CCB segment results on pages 21–35 of this Form 10-Q.

Other income decreased compared with the three and nine months ended September 30, 2012, primarily reflecting the absence of 2012 items recorded in Corporate/Private Equity. The three months ended September 30, 2012 included \$888 million of extinguishment gains related to the redemption of trust preferred securities. The nine months ended September 30, 2012 included the aforementioned gain on the trust preferred securities, as well as a \$1.1 billion benefit from the Washington Mutual bankruptcy settlement. The 2013 decrease was offset partially by higher revenue from client-driven activity in CIB, as well as higher auto-related operating lease income, in both the three and nine month periods.

Net interest income decreased compared with the three and nine months ended September 30, 2012. The decrease from the three months ended September 30, 2012, primarily reflected the impact of lower loan yields due to competitive pressures and replacement of higher yielding loans with lower yielding loans, partially offset by higher investment securities yield and lower interest expense on long-term debt. The decrease from the nine months ended September 30, 2012, reflected the impact of the aforementioned lower loan yields and the impact of low interest rates on investment securities yield and reinvestment opportunities, partially offset by lower long-term debt costs, primarily due to a change in funding mix, and lower deposit costs. The Firm’s average interest-earning assets were \$2.0 trillion for the three months ended September 30, 2013, and the net interest yield on those assets, on a fully taxable-equivalent (“FTE”) basis, was 2.18%, a decrease of 25 basis points from the prior year. For the nine months ended September 30, 2013, the Firm’s average interest-earning assets were \$2.0 trillion, and the net interest yield on those assets, on a FTE basis, was 2.25%, a decrease of 26 basis points from the prior year.

Provision for credit losses

(in millions)	Three months ended			Nine months ended September		
	September 30, 2013	2012	Change	2013	2012	Change

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Consumer, excluding credit card	\$(815 )	\$736	NM	\$(1,345 )	\$313	NM
Credit card	542	1,116	(51)%	1,588	2,347	(32 )%
Total consumer	(273 )	1,852	NM	243	2,660	(91 )
Wholesale	(270 )	(63 )	(329)%	(122 )	69	NM
Total provision for credit losses	\$(543 )	\$1,789	NM	\$121	\$2,729	(96 )%

The provision for credit losses decreased from both the three and nine months ended 2012, largely due to a decline in the provision for total consumer credit losses, and to a lesser extent, the wholesale provision for credit losses, which reflected a higher benefit for the three months ended

September 30, 2013, and a benefit for the nine month period in 2013, compared with an expense in 2012. The decline in the consumer provision was attributable to lower net charge-offs, largely due to the prior-year incremental charge-offs of \$880 million recorded in accordance with

regulatory guidance on certain loans discharged under Chapter 7 bankruptcy; continued reductions in the allowance for loan losses, reflecting lower estimated losses due to improved delinquency trends; and the impact of improved home prices. The wholesale provision in the current periods reflected a favorable credit environment

and stable credit quality trends. For a more detailed discussion of the credit portfolio and the allowance for credit losses, see the segment discussions for CCB on pages 21–35, CIB on pages 36–41 and CB on pages 42–45, and the Allowance for credit losses section on pages 94–96 of this Form 10-Q.

#### Noninterest expense

(in millions)	Three months ended			Nine months ended September		
	September 30,	2012	Change	2013	2012	Change
Compensation expense	\$7,325	\$7,503	(2 )%	\$23,758	\$23,543	1 %
Noncompensation expense:						
Occupancy	947	973	(3 )	2,752	3,014	(9 )
Technology, communications and equipment	1,356	1,312	3	4,049	3,865	5
Professional and outside services	1,897	1,759	8	5,532	5,411	2
Marketing	588	607	(3 )	1,755	1,929	(9 )
Other expense <sup>(a)(b)</sup>	11,373	3,035	275	16,625	10,354	61
Amortization of intangibles	140	182	(23 )	444	566	(22 )
Total noncompensation expense	16,301	7,868	107	31,157	25,139	24
Total noninterest expense	\$23,626	\$15,371	54 %	\$54,915	\$48,682	13 %

Included firmwide legal expense of \$9.3 billion and \$790 million for the three months ended September 30, 2013 (a) and 2012, respectively, and \$10.3 billion and \$3.8 billion for the nine months ended September 30, 2013 and 2012, respectively.

Included FDIC-related expense of \$362 million and \$426 million for the three months ended September 30, 2013 (b) and 2012, respectively, and \$1.1 billion and \$1.2 billion for the nine months ended September 30, 2013 and 2012, respectively.

Total noninterest expense for the three months ended September 30, 2013, was \$23.6 billion, up by \$8.3 billion, or 54%, compared with the prior year. For the nine months ended September 30, 2013, total noninterest expense was \$54.9 billion, up by \$6.2 billion, or 13%, compared with the prior year. The increase in both periods was predominantly due to higher legal expense in Corporate/Private Equity.

Compensation expense decreased compared with the three months ended September 30, 2012, driven predominantly by CIB, partially offset by the impact of investments across the businesses, including front office sales and support staff, as well as costs related to the Firm's control agenda. Compensation expense increased compared with the nine months ended September 30, 2012, due to the impact of the aforementioned investments in the businesses and costs related to the Firm's control agenda, partially offset by lower performance-based compensation expense in CIB and a decline in CCB's mortgage business, which included the effect of lower servicing headcount.

Noncompensation expense increased in the three months ended September 30, 2013, compared with the prior year, due to higher other expense, reflecting in particular \$9.3

billion of firmwide legal expense, predominantly in Corporate/Private Equity, representing reserves for litigation and regulatory proceedings, compared with \$790 million of expense for additional litigation reserves in the prior year. Higher legal-related professional services expense and costs related to the Firm's control agenda also contributed to the increase. For the nine months ended September 30, 2013, noncompensation expense increased reflecting in particular \$10.3 billion of firmwide legal expense, predominantly in Corporate/Private Equity, representing reserves for litigation and regulatory proceedings, compared with \$3.8 billion of expense for additional litigation reserves in the prior year. Investments in the businesses, higher legal-related professional services expense, and costs related to the Firm's control agenda also contributed to the increase. The increase was offset partially by lower mortgage servicing and marketing expense in CCB, and lower occupancy expense for the Firm, which predominantly reflected the



absence of charges recognized in 2012 related to vacating excess space. For a further discussion of legal expense, see Note 23 on pages 201–209 of this Form 10-Q.

## Income tax expense

(in millions, except rate)	Three months ended September 30,			Nine months ended September 30,		
	2013	2012	Change	2013	2012	Change
Income before income tax expense	\$34	\$7,986	(100 )%	\$18,414	\$21,967	(16 )%
Income tax expense	414	2,278	(82 )	5,769	6,375	(10 )
Effective tax rate	NM	28.5 %		31.3 %	29.0 %	

The effective tax rate for the three months ended September 30, 2013, was impacted by the substantial effect of the increased legal expense, a portion of which is estimated to include nondeductible penalties, on pretax income and income tax expense. The increase in the effective tax rate during the nine months ended September 30, 2013, was largely attributable to the effect of the aforementioned nondeductible penalties, partially offset by lower reported pretax income in combination with changes

in the mix of income and expense subject to U.S. federal, state and local income taxes, the impact of tax-exempt income and business tax credits, prior period tax adjustments and audit resolutions. For additional information on income taxes, see Critical Accounting Estimates Used by the Firm on pages 106–108, of this Form 10-Q.

**EXPLANATION AND RECONCILIATION OF THE FIRM'S USE OF NON-GAAP FINANCIAL MEASURES**

The Firm prepares its consolidated financial statements using accounting principles generally accepted in the U.S. ("U.S. GAAP"); these financial statements appear on pages 110–114 of this Form 10-Q. That presentation, which is referred to as "reported" basis, provides the reader with an understanding of the Firm's results that can be tracked consistently from year-to-year and enables a comparison of the Firm's performance with other companies' U.S. GAAP financial statements.

In addition to analyzing the Firm's results on a reported basis, management reviews the Firm's results and the results of the lines of business on a "managed" basis, which is a non-GAAP financial measure. The Firm's definition of managed basis starts with the reported U.S. GAAP results and includes certain reclassifications to present total net revenue for the Firm (and each of the business segments) on a FTE basis. Accordingly, revenue from investments that receive tax credits and tax-exempt securities is presented in

the managed results on a basis comparable to taxable investments and securities. This non-GAAP financial measure allows management to assess the comparability of revenue arising from both taxable and tax-exempt sources. The corresponding income tax impact related to tax-exempt items is recorded within income tax expense. These adjustments have no impact on net income as reported by the Firm as a whole or by the lines of business. Management also uses certain non-GAAP financial measures at the business-segment level, because it believes these other non-GAAP financial measures provide information to investors about the underlying operational performance and trends of the particular business segment and, therefore, facilitate a comparison of the business segment with the performance of its competitors. Non-GAAP financial measures used by the Firm may not be comparable to similarly named non-GAAP financial measures used by other companies.

The following summary table provides a reconciliation from the Firm's reported U.S. GAAP results to managed basis.

(in millions, except ratios)	Three months ended September 30, 2013			2012		
	Reported results	Fully taxable-equivalent adjustments <sup>(a)</sup>	Managed basis	Reported results	Fully taxable-equivalent adjustments <sup>(a)</sup>	Managed basis
Other income	\$602	\$ 582	\$1,184	\$1,519	\$ 517	\$2,036
Total noninterest revenue	12,342	582	12,924	14,170	517	14,687
Net interest income	10,775	181	10,956	10,976	200	11,176
Total net revenue	23,117	763	23,880	25,146	717	25,863
Pre-provision profit/(loss)	(509 )	763	254	9,775	717	10,492
Income before income tax expense <sup>34</sup>	34	763	797	7,986	717	8,703
Income tax expense	\$414	\$ 763	\$1,177	\$2,278	\$ 717	\$2,995
Overhead ratio	102	% NM	99	% 61	% NM	59 %

(in millions, except ratios)	Nine months ended September 30, 2013			2012		
	Reported results	Fully taxable-equivalent adjustments <sup>(a)</sup>	Managed basis	Reported results	Fully taxable-equivalent adjustments <sup>(a)</sup>	Managed basis
Other income	\$1,364	\$ 1,728	\$3,092	\$3,537	\$ 1,568	\$5,105
Total noninterest revenue	41,038	1,728	42,766	39,590	1,568	41,158
Net interest income	32,412	508	32,920	33,788	566	34,354
Total net revenue	73,450	2,236	75,686	73,378	2,134	75,512
Pre-provision profit/(loss)	18,535	2,236	20,771	24,696	2,134	26,830
Income before income tax expense <sup>18</sup>	18,414	2,236	20,650	21,967	2,134	24,101
Income tax expense	\$5,769	\$ 2,236	\$8,005	\$6,375	\$ 2,134	\$8,509

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Overhead ratio	75	%	NM	73	%	66	%	NM	64	%
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(a) Predominantly recognized in CIB and CB business segments and Corporate/Private Equity.

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Tangible common equity (“TCE”), ROTCE, TBVS, Tier 1 common under Basel I and III rules, and the supplementary leverage ratio (“SLR”) are each non-GAAP financial measures. TCE represents the Firm’s common stockholders’ equity (i.e., total stockholders’ equity less preferred stock) less goodwill and identifiable intangible assets (other than MSRs), net of related deferred tax liabilities. ROTCE measures the Firm’s earnings as a percentage of average TCE. TBVS represents the Firm’s tangible common equity divided by period-end common shares. Tier 1 common

under Basel I and III rules, and SLR are used by management, bank regulators, investors and analysts to assess and monitor the Firm’s capital position and liquidity. TCE, ROTCE, and TBVS are meaningful to the Firm, as well as analysts and investors, in assessing the Firm’s use of equity. For additional information on Tier 1 common under Basel I and III, see Regulatory capital on pages 61–65 of this Form10-Q. All of the aforementioned measures are useful to the Firm, as well as analysts and investors, in facilitating comparisons of the Firm with competitors.

Average tangible common equity

(in millions, except per share and ratio data)	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Common stockholders’ equity	\$ 197,232	\$ 186,590	\$ 196,425	\$ 181,791
Less: Goodwill	48,073	48,158	48,106	48,178
Less: Certain identifiable intangible assets	1,878	2,729	2,021	2,928
Add: Deferred tax liabilities <sup>(a)</sup>	2,904	2,765	2,867	2,741
Tangible common equity	\$ 150,185	\$ 138,468	\$ 149,165	\$ 133,426
Return on tangible common equity (“ROTCE”)	(2 )%	16 %	11 %	15 %
Tangible book value per share	\$39.51	\$37.53	\$39.51	\$37.53

<sup>(a)</sup> Represents deferred tax liabilities related to tax-deductible goodwill and to identifiable intangibles created in nontaxable transactions, which are netted against goodwill and other intangibles when calculating TCE.

Core net interest income

In addition to reviewing JPMorgan Chase’s net interest income on a managed basis, management also reviews core net interest income to assess the performance of its core lending, investing (including asset-liability management) and deposit-raising activities (which excludes the impact of CIB’s market-based activities). The core data presented below are non-GAAP financial measures due to the

exclusion of CIB’s market-based net interest income and the related assets. Management believes this exclusion provides investors and analysts a more meaningful measure by which to analyze the non-market-related business trends of the Firm and provides a comparable measure to other financial institutions that are primarily focused on core lending, investing and deposit-raising activities.

Core net interest income data<sup>(a)</sup>

(in millions, except rates)	Three months ended September 30,			Nine months ended September 30,		
	2013	2012	Change	2013	2012	Change
Net interest income – managed basis <sup>(b)(c)</sup>	\$ 10,956	\$ 11,176	(2 )%	\$ 32,920	\$ 34,354	(4 )%
Less: Market-based net interest income	1,109	1,386	(20 )	3,886	4,300	(10 )
Core net interest income <sup>(b)</sup>	\$ 9,847	\$ 9,790	1	\$ 29,034	\$ 30,054	(3 )
Average interest-earning assets	\$ 1,997,413	\$ 1,829,780	9	\$ 1,958,359	\$ 1,831,633	7
Less: Average market-based earning assets	493,780	497,469	(1 )	505,062	497,832	1
Core average interest-earning assets	\$ 1,503,633	\$ 1,332,311	13 %	\$ 1,453,297	\$ 1,333,801	9 %
Net interest yield on interest-earning assets – managed basis	2.18	%2.43	%	2.25	%2.51	%

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Net interest yield on market-based activities	0.89	1.11		1.03	1.15	
Core net interest yield on core average interest-earning assets	2.60	%2.92	%	2.67	%3.01	%

- (a) Includes core lending, investing and deposit-raising activities on a managed basis across the Firm's business segments and Corporate/Private Equity; excludes the market-based activities within the CIB.
- (b) Interest includes the effect of related hedging derivatives. Taxable-equivalent amounts are used where applicable.
- (c) For a reconciliation of net interest income on a reported and managed basis, see reconciliation from the Firm's reported U.S. GAAP results to managed basis on page 16 of this Form 10-Q.

## Quarterly and year-to-date results

Core net interest income increased by \$57 million to \$9.8 billion and decreased by \$1.0 billion to \$29.0 billion for the three and nine months ended September 30, 2013, respectively, compared with the prior year periods. Core average interest-earning assets increased by \$171.3 billion to \$1,503.6 billion and by \$119.5 billion to \$1,453.3 billion for the three and nine months ended September 30, 2013, respectively, compared with the prior year periods. The slight increase in core net interest income from the third quarter of 2012 primarily reflected the impact of higher investment securities yield, lower interest expense on long-term debt and on other liabilities, largely offset by lower loan yields due to competitive pressures and replacement of higher yielding loans with lower yielding loans.

The decrease from the nine months ended September 30, 2012 reflected the impact of the aforementioned lower loan yields, the impact of low interest rates on investment securities yield and reinvestment opportunities, partially offset by lower long-term debt costs, primarily due to a change in funding mix, and lower deposit costs. The increase in average interest-earning assets in both periods was primarily driven by higher deposits with banks. The core net interest yield decreased by 32 basis points to 2.60% for the three months ended September 30, 2013, primarily driven by a significant increase in deposits with banks and lower loan yields, partially offset by higher investment securities yield and lower interest expense on long-term debt. For the nine months ended September 30, 2013, core net interest yield decreased by 34 basis points to 2.67%, primarily driven by a significant increase in deposits with banks and lower loan yields, partially offset by the impact of lower long-term debt costs and deposit rates.

## Net income and earnings per share excluding certain items

Presented below are the Firm's net income and earnings per share excluding the aftertax impact of reductions in the allowance for loan losses and litigation expense in Corporate. These measures should be viewed in addition to, and not as a substitute for, the Firm's reported results. Management believes this information helps investors understand the effect of these items on reported results and provides an additional presentation of the Firm's performance. The table below provides a reconciliation of reported results to these non-GAAP measures.

Three months ended	In millions	Per-share amounts
September 30, 2013		
Reported: Net income	\$(380	) \$(0.17
Adjustments:		
Corporate litigation expense	7,200	1.85
Reduction in allowance for loan losses	(992	) (0.26
As adjusted: Net income	\$5,828	\$1.42
Other financial measures		

The Firm also discloses the allowance for loan losses to total retained loans, excluding residential real estate purchased credit-impaired loans. For a further discussion of this credit metric, see Allowance for credit losses on pages 94–96 of this Form 10-Q.

## BUSINESS SEGMENT RESULTS

The Firm is managed on a line of business basis. The business segment financial results presented reflect the current organization of JPMorgan Chase. There are four major reportable business segments – Consumer & Community Banking, Corporate & Investment Bank, Commercial Banking and Asset Management. In addition, there is a Corporate/Private Equity segment.

The business segments are determined based on the products and services provided, or the type of customer served, and they reflect the manner in which financial information is currently evaluated by management. Results of these lines of business are presented on a managed basis. For a definition of managed basis, see Explanation and Reconciliation of the Firm's use of non-GAAP financial measures, on pages 16–18 of this Form 10-Q.

### Description of business segment reporting methodology

Results of the business segments are intended to reflect each segment as if it were essentially a stand-alone business. The management reporting process that derives business segment results allocates income and expense using market-based methodologies.

For a further discussion of those methodologies, see Business Segment Results – Description of business segment reporting methodology on pages 78–79 of JPMorgan Chase's 2012 Annual Report. The Firm continues to assess the assumptions, methodologies and reporting classifications used for segment reporting, and further refinements may be implemented in future periods.

### Business segment capital allocation changes

Each business segment is allocated capital by taking into consideration stand-alone peer comparisons, regulatory capital requirements (as estimated under Basel III) and economic risk measures. The amount of capital assigned to each business is referred to as equity. Effective January 1, 2013, the Firm further refined the capital allocation framework to align it with the line of business structure described above, which had become effective in the fourth quarter of 2012. The increase in equity levels for the lines of businesses is largely driven by regulatory guidance on Basel III requirements, principally for CIB and CIO, and by anticipated business growth. For further information about these capital changes, see Line of business equity on page 65 of this Form 10-Q.



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Segment Results – Managed Basis

The following table summarizes the business segment results for the periods indicated.

Three months ended September 30, (in millions)	Total net revenue <sup>(a)</sup>			Total Noninterest expense <sup>(a)</sup>			Pre-provision profit/(loss) <sup>(a)</sup>		
	2013	2012	Change	2013	2012	Change	2013	2012	Change
Consumer & Community Banking	\$11,082	\$12,720	(13)%	\$6,867	\$6,956	(1)%	\$4,215	\$5,764	(27)%
Corporate & Investment Bank	8,189	8,360	(2)	4,999	5,350	(7)	3,190	3,010	6
Commercial Banking	1,725	1,732	—	661	601	10	1,064	1,131	(6)
Asset Management	2,763	2,459	12	2,003	1,731	16	760	728	4
Corporate/Private Equity	121	592	(80)	9,096	733	NM	(8,975)	(141)	NM
Total	\$23,880	\$25,863	(8)%	\$23,626	\$15,371	54%	\$254	\$10,492	(98)%
Three months ended September 30, (in millions, except ratios)	Provision for credit losses			Net income/(loss) <sup>(a)</sup>			Return on common equity		
	2013	2012	Change	2013	2012	Change	2013	2012	
Consumer & Community Banking	\$(267)	\$1,862	NM	\$2,702	\$2,355	15%	23	22	%
Corporate & Investment Bank	(218)	(60)	(263)%	2,240	1,992	12	16	17	
Commercial Banking	(41)	(16)	(156)	665	690	(4)	20	29	
Asset Management	—	14	NM	476	443	7	21	25	
Corporate/Private Equity	(17)	(11)	(55)%	(6,463)	228	NM	NM	NM	
Total	\$(543)	\$1,789	NM	\$(380)	\$5,708	NM	(1)	12	%
Nine months ended September 30, (in millions)	Total net revenue <sup>(a)</sup>			Total Noninterest expense <sup>(a)</sup>			Pre-provision profit/(loss) <sup>(a)</sup>		
	2013	2012	Change	2013	2012	Change	2013	2012	Change
Consumer & Community Banking	\$34,712	\$37,522	(7)%	\$20,521	\$20,838	(2)%	\$14,191	\$16,684	(15)%
Corporate & Investment Bank	28,205	26,684	6	16,852	16,854	—	11,353	9,830	15
Commercial Banking	5,126	5,080	1	1,957	1,790	9	3,169	3,290	(4)
Asset Management	8,141	7,193	13	5,771	5,161	12	2,370	2,032	17
Corporate/Private Equity	(498)	(967)	49	9,814	4,039	143	(10,312)	(5,006)	(106)
Total	\$75,686	\$75,512	—%	\$54,915	\$48,682	13%	\$20,771	\$26,830	(23)%
Nine months ended September 30, (in millions, except ratios)	Provision for credit losses			Net income/(loss) <sup>(a)</sup>			Return on common equity		
	2013	2012	Change	2013	2012	Change	2013	2012	
Consumer & Community Banking	\$263	\$2,683	(90)%	\$8,377	\$8,562	(2)%	24	27	%
Corporate & Investment Bank	(213)	(34)	(213)%	7,688	6,401	20	18	18	
Commercial Banking	42	44	(5)	1,882	1,954	(4)	19	27	
Asset Management	44	67	(34)	1,463	1,220	20	22	23	
Corporate/Private Equity	(15)	(31)	52	(6,765)	(2,545)	(166)	NM	NM	
Total	\$121	\$2,729	(96)%	\$12,645	\$15,592	(19)%	8	11	%

<sup>(a)</sup> In the second quarter of 2013, the 2012 data for certain income statement line items were revised to reflect the transfer of certain functions and staff from Corporate/Private Equity to CCB, effective January 1, 2013.



## CONSUMER &amp; COMMUNITY BANKING

For a discussion of the business profile on CCB, see pages 80–91 of JPMorgan Chase's 2012 Annual Report and the Introduction on page 4 of this Form 10-Q.

Selected income statement data<sup>(a)</sup>

(in millions, except ratios)	Three months ended September 30,			Nine months ended September 30,		
	2013	2012	Change	2013	2012	Change
<b>Revenue</b>						
Lending- and deposit-related fees	\$780	\$797	(2 )%	\$2,230	\$2,332	(4 )%
Asset management, administration and commissions	515	523	(2 )	1,609	1,598	1
Mortgage fees and related income	839	2,376	(65 )	4,108	6,649	(38 )
Card income	1,460	1,376	6	4,267	3,998	7
All other income	367	353	4	1,074	1,123	(4 )
Noninterest revenue	3,961	5,425	(27 )	13,288	15,700	(15 )
Net interest income	7,121	7,295	(2 )	21,424	21,822	(2 )
Total net revenue	11,082	12,720	(13 )	34,712	37,522	(7 )
Provision for credit losses	(267 )	1,862	NM	263	2,683	(90 )
<b>Noninterest expense</b>						
Compensation expense	2,949	2,947	—	8,921	8,780	2
Noncompensation expense	3,817	3,872	(1 )	11,282	11,630	(3 )
Amortization of intangibles	101	137	(26 )	318	428	(26 )
Total noninterest expense	6,867	6,956	(1 )	20,521	20,838	(2 )
Income before income tax expense	4,482	3,902	15	13,928	14,001	(1 )
Income tax expense	1,780	1,547	15	5,551	5,439	2
Net income	\$2,702	\$2,355	15 %	\$8,377	\$8,562	(2 )%
<b>Financial ratios</b>						
Return on common equity	23	% 22	%	24	% 27	%
Overhead ratio	62	55		59	56	

In the second quarter of 2013, the 2012 data for certain income statement line items (predominantly net interest income, compensation and noncompensation expense) were revised to reflect the transfer of certain technology and operations, as well as real estate-related functions and staff, from Corporate/Private Equity to CCB, effective January 1, 2013.

## Quarterly results

Consumer & Community Banking net income was \$2.7 billion, an increase of \$347 million, or 15%, compared with the prior year, due to lower provision for credit losses and noninterest expense, predominantly offset by lower net revenue.

Net revenue was \$11.1 billion, a decrease of \$1.6 billion, or 13%, compared with the prior year. Net interest income was \$7.1 billion, down \$174 million, or 2%, driven by lower deposit margins, spread compression in Credit Card and Auto and lower loan balances due to portfolio runoff in Mortgage Banking, largely offset by higher deposit balances. Noninterest revenue was \$4.0 billion, a decrease of \$1.5 billion, or 27%, driven by lower mortgage fees and related income.

The provision for credit losses was a benefit of \$267 million, compared with a provision for credit losses of \$1.9 billion in the prior year. The current-quarter provision reflected a \$1.6 billion reduction in the allowance for loan losses and total net charge-offs of \$1.3 billion. The prior-year provision reflected a \$955 million reduction in the allowance for loan losses and total net charge-offs of \$2.8

billion. Prior-year total net charge-offs included \$880 million of incremental charge-offs reported in accordance with regulatory guidance on certain loans discharged under Chapter 7 bankruptcy. For more information, including net charge-off amounts and rates, see Consumer Credit Portfolio on pages 75–85 of this Form 10-Q.

Noninterest expense was \$6.9 billion, a decrease of \$89 million, or 1%, from the prior year, driven by lower mortgage servicing expense, partially offset by continued investments in Chase Private Client expansion, and costs related to the control agenda.

Year-to-date results

Consumer & Community Banking net income was \$8.4 billion, a decrease of \$185 million, or 2%, compared with the prior year, due to lower net revenue, offset by lower provision for credit losses and lower noninterest expense.

Net revenue was \$34.7 billion, a decrease of \$2.8 billion, or 7%, compared with the prior year. Net interest income was \$21.4 billion, down \$398 million, or 2%, driven by lower deposit margins, lower loan balances due to portfolio runoff in Mortgage Banking, spread compression in Credit Card and Auto and lower average credit card loan balances,

largely offset by higher deposit balances and the impact of lower revenue reversals associated with lower net charge-offs in Credit Card. Noninterest revenue was \$13.3 billion, a decrease of \$2.4 billion, or 15%, driven by lower mortgage fees and related income.

The provision for credit losses was \$263 million, compared with \$2.7 billion in the prior year. The current-year provision reflected a \$4.2 billion reduction in the allowance for loan losses and total net charge-offs of \$4.5 billion. The prior-year provision reflected a \$4.8 billion reduction in the allowance for loan losses and total net charge-offs of \$7.5 billion. Prior-year total net charge-offs included

\$880 million of incremental charge-offs reported in accordance with regulatory guidance on certain loans discharged under Chapter 7 bankruptcy.

Noninterest expense was \$20.5 billion, a decrease of \$317 million, or 2%, from the prior year, driven by lower mortgage servicing expense and lower remediation expense, inclusive of a current-period charge, related to an exited non-core product, largely offset by continued investments in the business, and costs related to the control agenda.

Selected metrics

(in millions, except headcount)	As of or for the three months ended September 30,			As of or for the nine months ended September 30,		
	2013	2012	Change	2013	2012	Change
Selected balance sheet data (period-end) <sup>(a)</sup>						
Total assets	\$451,166	\$463,602	(3 )%	\$451,166	\$463,602	(3 )%
Loans:						
Loans retained	390,345	402,431	(3 )	390,345	402,431	(3 )
Loans held-for-sale and loans at fair value <sup>(b)</sup>	10,758	15,356	(30 )	10,758	15,356	(30 )
Total loans	401,103	417,787	(4 )	401,103	417,787	(4 )
Deposits	458,867	422,101	9	458,867	422,101	9
Equity	46,000	43,000	7	46,000	43,000	7
Selected balance sheet data (average) <sup>(a)</sup>						
Total assets	\$453,881	\$463,812	(2 )	\$458,315	\$469,303	(2 )
Loans:						
Loans retained	390,865	404,772	(3 )	393,616	411,165	(4 )
Loans held-for-sale and loans at fair value <sup>(b)</sup>	14,127	17,988	(21 )	17,810	17,637	1
Total loans	404,992	422,760	(4 )	411,426	428,802	(4 )
Deposits	456,940	416,686	10	450,677	409,889	10
Equity	46,000	43,000	7	46,000	43,000	7
Headcount <sup>(a)</sup>	156,064	165,179	(6 )%	156,064	165,179	(6 )%

In the second quarter of 2013, the 2012 data for certain balance sheet line items (predominantly total assets) as well as headcount were revised to reflect the transfer of certain technology and operations, as well as real estate-related functions and staff, from Corporate/Private Equity to CCB, effective January 1, 2013.

<sup>(b)</sup> Predominantly consists of prime mortgages originated with the intent to sell that are accounted for at fair value and classified as trading assets on the Consolidated Balance Sheets and Condensed Average Balance Sheets.

## Selected metrics

(in millions, except ratios and where otherwise noted)	As of or for the three months ended September 30,			As of or for the nine months ended September 30,		
	2013	2012	Change	2013	2012	Change
<b>Credit data and quality statistics</b>						
Net charge-offs <sup>(a)</sup>	\$1,330	\$2,817	(53 )%	\$4,510	\$7,489	(40 )%
Nonaccrual loans:						
Nonaccrual loans retained	8,029	9,398	(15 )	8,029	9,398	(15 )
Nonaccrual loans held-for-sale and loans at fair value	40	89	(55 )	40	89	(55 )
Total nonaccrual loans <sup>(b)(c)(d)</sup>	8,069	9,487	(15 )	8,069	9,487	(15 )
Nonperforming assets <sup>(b)(c)(d)</sup>	8,713	10,185	(14 )	8,713	10,185	(14 )
Allowance for loan losses	13,500	18,454	(27 )	13,500	18,454	(27 )
Net charge-off rate <sup>(a)(e)</sup>	1.35 %	2.77 %		1.53 %	2.43 %	
Net charge-off rate, excluding PCI loans <sup>(a)(e)</sup>	1.57	3.27		1.79	2.88	
Allowance for loan losses to period-end loans retained	3.46	4.59		3.46	4.59	
Allowance for loan losses to period-end loans retained, excluding PCI loans <sup>(f)</sup>	2.54	3.73		2.54	3.73	
Allowance for loan losses to nonaccrual loans retained, excluding credit card <sup>(b)(f)</sup>	55	77		55	77	
Nonaccrual loans to total period-end loans, excluding credit card	2.91	3.23		2.91	3.23	
Nonaccrual loans to total period-end loans, excluding credit card and PCI loans <sup>(b)</sup>	3.63	4.09		3.63	4.09	
<b>Business metrics</b>						
Number of:						
Branches	5,652	5,596	1	5,652	5,596	1
ATMs	19,171	18,485	4	19,171	18,485	4
Active online customers (in thousands)	32,916	30,765	7	32,916	30,765	7
Active mobile customers (in thousands)	14,993	11,573	30 %	14,993	11,573	30 %

Net charge-offs and the net charge-off rate for the three months ended September 30, 2012 included \$880 million of charge-offs recorded in accordance with regulatory guidance on certain loans discharged under Chapter 7 bankruptcy (“Chapter 7 loans”). Excluding these charge-offs, net charge-offs for the three months ended September 30, 2012 would have been \$1.9 billion, and excluding these charge-offs and PCI loans for the same periods, the net charge-off rate would have been 2.25%. For further information, see Consumer Credit Portfolio on pages 140–142 of JPMorgan Chase’s 2012 Annual Report.

(a) Excludes PCI loans. Because the Firm is recognizing interest income on each pool of PCI loans, they are all considered to be performing.

(b) Certain mortgage loans originated with the intent to sell are classified as trading assets on the Consolidated Balance Sheets.

(c)

(d)

At September 30, 2013 and 2012 nonperforming assets excluded: (1) mortgage loans insured by U.S. government agencies of \$8.9 billion and \$11.0 billion, respectively, that are 90 or more days past due; (2) real estate owned insured by U.S. government agencies of \$1.9 billion and \$1.5 billion, respectively; and (3) student loans insured by U.S. government agencies under the Federal Family Education Loan Program (“FFELP”) of \$456 million and \$536 million, respectively, that are 90 or more days past due. These amounts were excluded as reimbursement of insured amounts is proceeding normally.

(e) Loans held-for-sale and loans accounted for at fair value were excluded when calculating the net charge-off rate.

(f) The allowance for loan losses for PCI loans was \$5.0 billion and \$5.7 billion at September 30, 2013 and 2012, respectively; these amounts were also excluded from the applicable ratios.

## Consumer &amp; Business Banking

Selected financial statement data<sup>(a)</sup>

(in millions, except ratios)	As of or for the three months ended			As of or for the nine months ended		
	September 30, 2013	2012	Change	September 30, 2013	2012	Change
Revenue						
Lending- and deposit-related fees	\$770	\$785	(2 )%	\$2,198	\$2,297	(4 )%
Asset management, administration and commissions	465	407	14	1,345	1,234	9
Card income	384	343	12	1,111	1,002	11
All other income	127	122	4	370	375	(1 )
Noninterest revenue	1,746	1,657	5	5,024	4,908	2
Net interest income	2,684	2,665	1	7,870	7,979	(1 )
Total net revenue	4,430	4,322	2	12,894	12,887	—
Provision for credit losses	104	107	(3 )	239	201	19
Noninterest expense	3,050	2,913	5	9,133	8,543	7
Income before income tax expense	1,276	1,302	(2 )	3,522	4,143	(15 )
Net income	\$762	\$778	(2 )	\$2,101	\$2,472	(15 )
Return on common equity	27%	34 %		26%	37 %	
Overhead ratio	69	67		71	66	
Overhead ratio, excluding core deposit intangibles <sup>(b)</sup>	68	66		70	65	
Equity (period-end and average)	\$11,000	\$9,000	22 %	\$11,000	\$9,000	22 %

(a) In the second quarter of 2013, the 2012 data for certain income statement line items were revised to reflect the transfer of certain functions and staff from Corporate/Private Equity to CCB, effective January 1, 2013.

Consumer & Business Banking (“CBB”) uses the overhead ratio (excluding the amortization of core deposit intangibles (“CDI”)), a non-GAAP financial measure, to evaluate the underlying expense trends of the business.

(b) Including CDI amortization expense in the overhead ratio calculation would result in a higher overhead ratio in the earlier years and a lower overhead ratio in later years; this method would therefore result in an improving overhead ratio over time, all things remaining equal. This non-GAAP ratio excluded CBB’s CDI amortization expense related to prior business combination transactions of \$41 million and \$51 million for the three months ended September 30, 2013 and 2012, respectively, and \$123 million and \$152 million for the nine months ended September 30, 2013 and 2012, respectively.

## Quarterly results

Consumer & Business Banking net income was \$762 million, a decrease of \$16 million, or 2%, compared with the prior year, due to higher noninterest expense, predominantly offset by higher net revenue.

Net revenue was \$4.4 billion, up 2% compared with the prior year. Net interest income was \$2.7 billion, up 1% compared with the prior year, driven by higher deposit balances, predominantly offset by lower deposit margins. Noninterest revenue was \$1.7 billion, an increase of 5%, driven by higher investment revenue and debit card revenue. The provision for credit losses was \$104 million, compared with \$107 million in the prior year. The net charge-offs were \$100 million, compared with \$107 million in the prior year. The net charge-off rate was 2.10%, down from 2.33% in the prior year.

Noninterest expense was \$3.1 billion, up 5% from the prior year, reflecting continued investments in Chase Private Client expansion, and costs related to the control agenda.



Year-to-date results

Consumer & Business Banking net income was \$2.1 billion a decrease of \$371 million, or 15%, compared with the prior year, due to higher noninterest expense.

Net revenue was \$12.9 billion, flat compared with the prior year. Net interest income was \$7.9 billion, down 1% compared with the prior year, driven by lower deposit margins, predominantly offset by higher deposit balances. Noninterest revenue was \$5.0 billion, an increase of 2%, driven by higher debit card revenue and investment revenue, partially offset by lower deposit-related fees.

The provision for credit losses was \$239 million, compared with \$201 million in the prior year. The net charge-offs were \$235 million, compared with \$301 million in the prior year. The net charge-off rate was 1.67%, down from 2.24% in the prior year.

Noninterest expense was \$9.1 billion, up 7% from the prior year, reflecting continued investments in the business, and costs related to the control agenda.

## Selected metrics

(in millions, except ratios and where otherwise noted)	As of or for the three months ended September 30,			As of or for the nine months ended September 30,		
	2013	2012	Change	2013	2012	Change
<b>Business metrics</b>						
Business banking origination volume	\$1,299	\$1,685	(23 )%	\$3,850	\$5,012	(23 )%
Period-end loans	19,029	18,568	2	19,029	18,568	2
Period-end deposits: <sup>(a)</sup>						
Checking	180,858	159,560	13	180,858	159,560	13
Savings	234,315	208,272	13	234,315	208,272	13
Time and other	28,277	32,783	(14 )	28,277	32,783	(14 )
Total period-end deposits	443,450	400,615	11	443,450	400,615	11
Average loans	18,884	18,279	3	18,785	17,961	5
Average deposits: <sup>(a)</sup>						
Checking	177,392	154,015	15	173,894	151,104	15
Savings	231,982	206,298	12	226,982	202,077	12
Time and other	28,728	33,472	(14 )	29,856	34,890	(14 )
Total average deposits	438,102	393,785	11	430,732	388,071	11
Deposit margin	2.32 %	2.56 %		2.33 %	2.62 %	
Average assets <sup>(a)</sup>	\$37,308	\$34,128	9	\$36,956	\$34,062	8
<b>Credit data and quality statistics</b>						
Net charge-offs	\$100	\$107	(7 )	\$235	\$301	(22 )
Net charge-off rate	2.10 %	2.33 %		1.67 %	2.24 %	
Allowance for loan losses	\$701	\$698	—	\$701	\$698	—
Nonperforming assets	419	532	(21 )	419	532	(21 )
<b>Retail branch business metrics</b>						
Investment sales volume	\$8,172	\$6,280	30	\$26,855	\$19,049	41
Client investment assets	178,989	154,637	16	178,989	154,637	16
% managed accounts	34 %	28 %		34 %	28 %	
<b>Number of:</b>						
Chase Private Client locations	1,948	960	103	1,948	960	103
Personal bankers	22,961	23,622	(3 )	22,961	23,622	(3 )
Sales specialists	6,269	6,205	1	6,269	6,205	1
Client advisors	3,028	3,034	—	3,028	3,034	—
Chase Private Clients	192,358	75,766	154	192,358	75,766	154
Accounts (in thousands) <sup>(b)</sup>	29,301	27,840	5 %	29,301	27,840	5 %

(a) In the second quarter of 2013, the 2012 data for certain balance sheet line items were revised to reflect the transfer of certain functions and staff from Corporate/Private Equity to CCB, effective January 1, 2013.

(b) Includes checking accounts and Chase Liquid<sup>SM</sup> cards.

## Mortgage Banking

## Selected financial statement data

(in millions, except ratios)	As of or for the three months ended			As of or for the nine months ended			
	September 30,			September 30,			
	2013	2012	Change	2013	2012	Change	
Revenue							
Mortgage fees and related income	\$839	\$2,376	(65 )%	\$4,108	\$6,649	(38 )%	
All other income	38	112	(66 )	232	366	(37 )	
Noninterest revenue	877	2,488	(65 )	4,340	7,015	(38 )	
Net interest income	1,143	1,187	(4 )	3,456	3,658	(6 )	
Total net revenue	2,020	3,675	(45 )	7,796	10,673	(27 )	
Provision for credit losses	(1,044 )	524	NM	(1,899 )	(221 )	NM	
Noninterest expense	1,900	2,123	(11 )	5,540	6,250	(11 )	
Income before income tax expense	1,164	1,028	13	4,155	4,644	(11 )	
Net income	\$705	\$623	13	\$2,520	\$2,923	(14 )	
Return on common equity	14	% 14	%	17	% 22	%	
Overhead ratio	94	58		71	59		
Equity (period-end and average)	\$19,500	\$17,500	11	% \$19,500	\$17,500	11	%

## Quarterly results

Mortgage Banking net income was \$705 million, an increase of \$82 million, or 13%, compared with the prior year, driven by lower provision for credit losses and noninterest expense, predominantly offset by lower net revenue.

Net revenue was \$2.0 billion, a decrease of \$1.7 billion compared with the prior year. Net interest income was \$1.1 billion, a decrease of \$44 million, or 4%, driven by lower loan balances due to portfolio runoff. Noninterest revenue was \$877 million, a decrease of \$1.6 billion, driven by lower mortgage fees and related income.

The provision for credit losses was a benefit of \$1.0 billion, compared with a provision for credit losses of \$524 million in the prior year. The current quarter reflected a \$1.25 billion reduction in the allowance for loan losses due to lower estimated losses reflecting continued home price improvement and favorable delinquency trends. The prior year included a \$900 million reduction in the allowance for loan losses. Net charge-offs were \$206 million, compared with \$1.4 billion in the prior year. Prior-year total net charge-offs included \$825 million of incremental charge-offs reported in accordance with regulatory guidance on certain loans discharged under Chapter 7 bankruptcy.

Noninterest expense was \$1.9 billion, a decrease of \$223 million, or 11%, from the prior year, due to lower servicing expense.

## Year-to-date results

Mortgage Banking net income was \$2.5 billion, a decrease of \$403 million, or 14%, compared with the prior year, driven by lower net revenue, predominantly offset by lower provision for credit losses and lower noninterest expense.

Net revenue was \$7.8 billion, a decrease of \$2.9 billion compared with the prior year. Net interest income was \$3.5 billion, a decrease of \$202 million, or 6%, driven by lower loan balances due to portfolio runoff. Noninterest revenue was \$4.3 billion, a decrease of \$2.7 billion, driven by lower mortgage fees and related income.

The provision for credit losses was a benefit of \$1.9 billion, compared with a benefit of \$221 million in the prior year. The current year reflected a \$2.9 billion reduction in the allowance for loan losses due to lower estimated losses reflecting continued home price improvement and favorable delinquency trends. The prior year included a \$3.15 billion reduction in the allowance for loan losses. Net charge-offs were \$951 million, compared with \$2.9 billion in the prior year. Prior-year total net charge-offs included \$825 million of incremental charge-offs reported in accordance with regulatory guidance on certain loans discharged under Chapter 7 bankruptcy.

Noninterest expense was \$5.5 billion, a decrease of \$710 million, or 11%, from the prior year, due to lower servicing expenses, including lower costs associated with the Independent Foreclosure Review, partially offset by higher

headcount-related expenses as Mortgage Production built origination capacity.

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Functional results

(in millions, except ratios)	Three months ended September 30,			Nine months ended September 30,		
	2013	2012	Change	2013	2012	Change
<b>Mortgage Production</b>						
Production revenue	\$311	\$1,582	(80 )%	\$2,370	\$4,376	(46 )%
Production-related net interest & other income	273	196	39	718	582	23
Production-related revenue, excluding repurchase losses	584	1,778	(67 )	3,088	4,958	(38 )
Production expense <sup>(a)</sup>	669	678	(1 )	2,099	1,871	12
Income, excluding repurchase losses	(85 )	1,100	NM	989	3,087	(68 )
Repurchase losses	175	(13 )	NM	110	(325 )	NM
Income before income tax expense	90	1,087	(92 )	1,099	2,762	(60 )
<b>Mortgage Servicing</b>						
Loan servicing revenue	817	946	(14 )	2,698	2,989	(10 )
Servicing-related net interest & other income	99	98	1	309	318	(3 )
Servicing-related revenue	916	1,044	(12 )	3,007	3,307	(9 )
Changes in MSR asset fair value due to collection/realization of expected cash flows	(284 )	(290 )	2	(827 )	(968 )	15
Default servicing expense	623	819	(24 )	1,595	2,414	(34 )
Core servicing expense	235	244	(4 )	715	753	(5 )
Income/(loss), excluding MSR risk management	(226 )	(309 )	27	(130 )	(828 )	84
MSR risk management, including related net interest income/(expense)	(180 )	150	NM	(244 )	574	NM
Income/(loss) before income tax expense/(benefit)	(406 )	(159 )	(155 )	(374 )	(254 )	(47 )
<b>Real Estate Portfolios</b>						
Noninterest revenue	(113 )	9	NM	(164 )	30	NM
Net interest income	922	997	(8 )	2,826	3,097	(9 )
Total net revenue	809	1,006	(20 )	2,662	3,127	(15 )
Provision for credit losses	(1,046 )	520	NM	(1,910 )	(226 )	NM
Noninterest expense	375	386	(3 )	1,142	1,217	(6 )
Income before income tax expense	1,480	100	NM	3,430	2,136	61
Mortgage Banking income before income tax expense	\$1,164	\$1,028	13	\$4,155	\$4,644	(11 )
Mortgage Banking net income	\$705	\$623	13 %	\$2,520	\$2,923	(14 )%
<b>Overhead ratios</b>						
Mortgage Production	88	% 38	%	65	% 40	%
Mortgage Servicing	190	118		119	109	
Real Estate Portfolios	46	38		43	39	

(a) Includes provision for credit losses associated with Mortgage Production.



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Selected income statement data

(in millions)	Three months ended September 30,			Nine months ended September 30,		
	2013	2012	Change	2013	2012	Change
Supplemental mortgage fees and related income details						
Net production revenue:						
Production revenue	\$311	\$1,582	(80 )%	\$2,370	\$4,376	(46 )%
Repurchase losses	175	(13 )	NM	110	(325 )	NM
Net production revenue	486	1,569	(69 )	2,480	4,051	(39 )
Net mortgage servicing revenue:						
Operating revenue:						
Loan servicing revenue	817	946	(14 )	2,698	2,989	(10 )
Changes in MSR asset fair value due to collection/realization of expected cash flows	(284 )	(290 )	2	(827 )	(968 )	15
Total operating revenue	533	656	(19 )	1,871	2,021	(7 )
Risk management:						
Changes in MSR asset fair value due to market interest rates and other <sup>(a)</sup>	80	(323 )	NM	1,698	(872 )	NM
Other changes in MSR asset fair value due to other inputs and assumptions in model <sup>(b)</sup>	(173 )	(5 )	NM	(446 )	23	NM
Changes in derivative fair value and other	(87 )	479	NM	(1,495 )	1,426	NM
Total risk management	(180 )	151	NM	(243 )	577	NM
Total net mortgage servicing revenue	353	807	(56 )	1,628	2,598	(37 )
Mortgage fees and related income	\$839	\$2,376	(65 )%	\$4,108	\$6,649	(38 )%

(a) Represents both the impact of changes in estimated future prepayments due to changes in market interest rates, and the difference between actual and expected prepayments.

(b) Represents the aggregate impact of changes in model inputs and assumptions such as projected cash flows (e.g., cost to service), discount rates and changes in prepayments other than those attributable to changes in market interest rates (e.g., changes in prepayments due to changes in home prices).

Quarterly results

Mortgage Production pretax income was \$90 million, a decrease of \$997 million from the prior year, reflecting lower volumes and lower margins, partially offset by lower repurchase losses. Mortgage production-related revenue, excluding repurchase losses, was \$584 million, a decrease of \$1.2 billion, or 67%, from the prior year, reflecting lower volumes from rising rates and lower revenue margins. Production expense was \$669 million, a decrease of \$9 million from the prior year. Repurchase losses for the current quarter reflected a benefit of \$175 million, compared with losses of \$13 million in the prior year. The current quarter reflected a \$300 million reduction in repurchase liability and lower realized repurchase losses, compared with a \$218 million reduction in repurchase liability in the prior year. For further information, see Mortgage repurchase liability on pages 56–60 of this Form 10-Q.

Mortgage Servicing pretax loss was \$406 million, a decrease of \$247 million from the prior year. Mortgage net servicing-related revenue was \$632 million, a decrease of \$122 million, or 16%, from the prior year, driven by lower revenue from an exited non-core product and lower gains on Government National Mortgage Association (“Ginnie Mae”) buy-outs. MSR risk management was a loss of

\$180 million, compared with income of \$150 million in the prior year. See Note 16 on pages 186–189 of this Form 10-Q for further information regarding changes in value of the MSR asset and related hedges. Servicing expense was

\$858 million, a decrease of \$205 million from the prior year, reflecting lower costs associated with the Independent Foreclosure Review and lower servicing headcount, partially offset by higher expense for foreclosure-related matters.

The current quarter included approximately \$200 million of expense related to refined estimates of servicing liabilities resulting from foreclosure delays.

Real Estate Portfolios pretax income was \$1.5 billion, up \$1.4 billion from the prior year. Net revenue was \$809 million, a decrease of \$197 million, or 20%, from the prior year. The decrease was due to higher loan retention driving lower noninterest revenue and a decline in net interest income, resulting from lower loan balances due to portfolio runoff. The provision for credit losses was a benefit of \$1.0 billion, compared with a provision for credit losses of \$520 million in the prior year. The current-quarter provision reflected a \$1.25 billion reduction in the allowance for loan losses, \$750 million from the purchased credit-impaired allowance and \$500 million from the non credit-impaired allowance, due to lower estimated losses reflecting continued home price improvement and favorable delinquency trends. The prior year provision included a \$900 million reduction in the non credit-impaired allowance for loan losses. Net charge-offs were \$204 million, compared with \$1.4 billion in the prior year. Prior-year total net charge-offs included \$825 million of incremental charge-offs reported in accordance with regulatory guidance on certain loans discharged under Chapter 7 bankruptcy. See Consumer Credit Portfolio on



pages 75–85 of this Form 10-Q for the net charge-off amounts and rates. Noninterest expense was \$375 million, a decrease of \$11 million, or 3%, compared with the prior year.

#### Year-to-date results

Mortgage Production pretax income was \$1.1 billion, a decrease of \$1.7 billion from the prior year, reflecting lower revenue margins, partially offset by lower repurchase losses. Mortgage production-related revenue, excluding repurchase losses, was \$3.1 billion, a decrease of \$1.9 billion, or 38%, from the prior year, reflecting lower revenue margins. Production expense was \$2.1 billion, an increase of \$228 million from the prior year, driven by higher headcount-related expense as the business built origination capacity. Repurchase losses for the current year reflected a benefit of \$110 million, compared with losses of \$325 million in the prior year. The current year reflected a \$585 million reduction in repurchase liability and lower realized repurchase losses, compared with a \$434 million reduction in repurchase liability in the prior year. For further information, see Mortgage repurchase liability on pages 56–60 of this Form 10-Q.

Mortgage Servicing pretax loss was \$374 million, compared with a pretax loss of \$254 million in the prior year. Mortgage net servicing-related revenue was \$2.2 billion, a decrease of \$159 million, or 7%, from the prior year, driven by lower revenue from an exited non-core product. MSR risk management was a loss of \$244 million, compared with income of \$574 million in the prior year, driven by the net impact of various changes in model inputs and assumptions. See Note 16 on pages 186–189 of this Form 10-Q for further information regarding changes in value of the MSR asset and related hedges. Servicing expense was \$2.3 billion, a decrease of \$857 million from the prior year, reflecting lower costs associated with the Independent Foreclosure Review and lower servicing headcount. Real Estate Portfolios pretax income was \$3.4 billion, up \$1.3 billion from the prior year. Net revenue was \$2.7 billion, a decrease of \$465 million, or 15%, from the prior year. The decrease was driven by a decline in net interest income, resulting from lower loan balances due to portfolio run off and higher loan retention driving lower noninterest

revenue. The provision for credit losses was a benefit of \$1.9 billion, compared with a benefit of \$226 million in the prior year. The current-year provision reflected a \$2.9 billion reduction in the allowance for loan losses, \$2.1 billion from the non credit-impaired allowance and \$750 million from the purchased credit-impaired allowance, due to lower estimated losses reflecting continued home price improvement and favorable delinquency trends. The prior year provision included a \$3.15 billion reduction in the non credit-impaired allowance for loan losses. Net charge-offs were \$940 million, compared with \$2.9 billion in the prior year. Prior-year total net charge-offs included \$825 million of incremental charge-offs reported in accordance with regulatory guidance on certain loans discharged under Chapter 7 bankruptcy. Noninterest expense was \$1.1 billion, a decrease of \$75 million, or 6%, compared with the prior year, driven by lower foreclosed asset expense due to lower foreclosure inventory.

#### PCI Loans

Included within Real Estate Portfolios are PCI loans that the Firm acquired in the Washington Mutual transaction. For PCI loans, the excess of the undiscounted gross cash flows expected to be collected over the carrying value of the loans (the “accretable yield”) is accreted into interest income at a level rate of return over the expected life of the loans. The net spread between the PCI loans and the related liabilities are expected to be relatively constant over time, except for any basis risk or other residual interest rate risk that remains and for certain changes in the accretable yield percentage (e.g., from extended loan liquidation periods and from prepayments). As of September 30, 2013, the remaining weighted-average life of the PCI loan portfolio is expected to be 9 years. The loan balances are expected to decline more rapidly over the next three years as the most troubled loans are liquidated, and more slowly thereafter as the remaining troubled borrowers have limited refinancing opportunities. Similarly, default and servicing expense are expected to be higher in the earlier years and decline over time as liquidations slow down.

For further information, see Note 13, PCI loans, on pages 170–171 of this Form 10-Q.

## Mortgage Production and Mortgage Servicing

## Selected metrics

(in millions, except ratios)	As of or for the three months ended September 30,			As of or for the nine months ended September 30,		
	2013	2012	Change	2013	2012	Change
Selected balance sheet data						
Period-end loans:						
Prime mortgage, including option ARMs <sup>(a)</sup>	\$15,571	\$17,153	(9 )%	\$15,571	\$17,153	(9 )%
Loans held-for-sale and loans at fair value <sup>(b)</sup>	10,447	15,250	(31 )	10,447	15,250	(31 )
Average loans:						
Prime mortgage, including option ARMs <sup>(a)</sup>	15,878	17,381	(9 )	16,782	17,366	(3 )
Loans held-for-sale and loans at fair value <sup>(b)</sup>	14,060	17,879	(21 )	17,787	17,068	4
Average assets	54,870	59,769	(8 )	59,622	59,722	—
Repurchase liability (period-end)	1,945	2,779	(30 )	1,945	2,779	(30 )
Credit data and quality statistics						
Net charge-offs:						
Prime mortgage, including option ARMs	2	4	(50 )	11	5	120
Net charge-off rate:						
Prime mortgage, including option ARMs	0.05	% 0.09	%	0.09	% 0.04	%
30+ day delinquency rate <sup>(c)</sup>	3.16	3.10		3.16	3.10	
Nonperforming assets <sup>(d)</sup>	\$670	\$700	(4 )%	\$670	\$700	(4 )%

Predominantly represents prime mortgage loans repurchased from Government National Mortgage Association (a) (“Ginnie Mae”) pools, which are insured by U.S. government agencies. See further discussion of loans repurchased from Ginnie Mae pools in Mortgage repurchase liability on pages 56–60 and Note 21 on pages 195–199 of this Form 10-Q.

(b) Predominantly consists of prime mortgages originated with the intent to sell that are accounted for at fair value and classified as trading assets on the Consolidated Balance Sheets.

At September 30, 2013 and 2012, excluded mortgage loans insured by U.S. government agencies of \$10.0 billion (c) and \$12.1 billion, respectively, that are 30 or more days past due. These amounts were excluded as reimbursement of insured amounts is proceeding normally. For further discussion, see Note 13 on pages 155–177 of this Form 10-Q which summarizes loan delinquency information.

At September 30, 2013 and 2012, nonperforming assets excluded: (1) mortgage loans insured by U.S. government agencies of \$8.9 billion and \$11.0 billion, respectively, that are 90 or more days past due; and (2) real estate owned (d) insured by U.S. government agencies of \$1.9 billion and \$1.5 billion, respectively. These amounts were excluded as reimbursement of insured amounts is proceeding normally. For further discussion, see Note 13 on pages 155–177 of this Form 10-Q which summarizes loan delinquency information.

## Selected metrics

(in billions, except ratios)	As of or for the three months ended September 30,			As of or for the nine months ended September 30,		
	2013	2012	Change	2013	2012	Change
Business metrics						
Mortgage origination volume by channel						
Retail	\$17.7	\$25.5	(31 )%	\$67.2	\$75.0	(10 )%

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Wholesale <sup>(a)</sup>	—	—	—	0.2	0.2	—	
Correspondent <sup>(a)</sup>	22.8	21.8	5	74.8	54.4	38	
Total mortgage origination volume <sup>(b)</sup>	\$40.5	\$47.3	(14 )	\$142.2	\$129.6	10	
Mortgage application volume by channel							
Retail	\$20.7	\$44.7	(54 )	\$92.2	\$127.8	(28 )	
Wholesale <sup>(a)</sup>	—	0.2	NM	0.2	0.5	(60 )	
Correspondent <sup>(a)</sup>	19.7	28.3	(30 )	73.5	71.7	3	
Total mortgage application volume	\$40.4	\$73.2	(45 )	\$165.9	\$200.0	(17 )	
Third-party mortgage loans serviced (period-end)	\$831.1	\$811.4	2	\$831.1	\$811.4	2	
Third-party mortgage loans serviced (average)	831.5	825.7	1	842.0	861.7	(2 )	
MSR carrying value (period-end)	9.5	7.1	34 %	9.5	7.1	34 %	
Ratio of MSR carrying value (period-end) to third-party mortgage loans serviced (period-end)	1.14	% 0.88	%	1.14	% 0.88	%	
Ratio of annualized loan servicing-related revenue to third-party mortgage loans serviced (average)	0.38	0.46		0.40	0.46		
MSR revenue multiple <sup>(c)</sup>	3.00	x 1.91x		2.85	x 1.91x		

Includes rural housing loans sourced through brokers and correspondents, which are underwritten and closed with (a) pre-funding loan approval from the U.S. Department of Agriculture Rural Development, which acts as the guarantor in the transaction.

Firmwide mortgage origination volume was \$44.2 billion and \$49.6 billion for the three months ended September (b) 30, 2013 and 2012, respectively, and \$151.3 billion and \$136.1 billion for the nine months ended September 30, 2013 and 2012, respectively.

Represents the ratio of MSR carrying value (period-end) to third-party mortgage loans serviced (period-end) (c) divided by the ratio of annualized loan servicing-related revenue to third-party mortgage loans serviced (average).

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Real Estate Portfolios

Selected metrics

(in millions)	As of or for the three months ended September 30,			As of or for the nine months ended September 30,		
	2013	2012	Change	2013	2012	Change
Loans, excluding PCI						
Period-end loans owned:						
Home equity	\$59,825	\$69,686	(14 )%	\$59,825	\$69,686	(14 )%
Prime mortgage, including option ARMs	47,958	41,404	16	47,958	41,404	16
Subprime mortgage	7,376	8,552	(14 )	7,376	8,552	(14 )
Other	568	653	(13 )	568	653	(13 )
Total period-end loans owned	\$115,727	\$120,295	(4 )	\$115,727	\$120,295	(4 )
Average loans owned:						
Home equity	\$61,005	\$71,620	(15 )	\$63,558	\$74,087	(14 )
Prime mortgage, including option ARMs	46,177	41,628	11	43,680	42,620	2
Subprime mortgage	7,529	8,774	(14 )	7,834	9,126	(14 )
Other	579	665	(13 )	598	686	(13 )
Total average loans owned	\$115,290	\$122,687	(6 )	\$115,670	\$126,519	(9 )
PCI loans						
Period-end loans owned:						
Home equity	\$19,411	\$21,432	(9 )	\$19,411	\$21,432	(9 )
Prime mortgage	12,487	14,038	(11 )	12,487	14,038	(11 )
Subprime mortgage	4,297	4,702	(9 )	4,297	4,702	(9 )
Option ARMs	18,564	21,024	(12 )	18,564	21,024	(12 )
Total period-end loans owned	\$54,759	\$61,196	(11 )	\$54,759	\$61,196	(11 )
Average loans owned:						
Home equity	\$19,677	\$21,620	(9 )	\$20,218	\$22,060	(8 )
Prime mortgage	12,705	14,185	(10 )	13,124	14,582	(10 )
Subprime mortgage	4,357	4,717	(8 )	4,478	4,818	(7 )
Option ARMs	18,890	21,237	(11 )	19,573	21,816	(10 )
Total average loans owned	\$55,629	\$61,759	(10 )	\$57,393	\$63,276	(9 )
Total Real Estate Portfolios						
Period-end loans owned:						
Home equity	\$79,236	\$91,118	(13 )	\$79,236	\$91,118	(13 )
Prime mortgage, including option ARMs	79,009	76,466	3	79,009	76,466	3
Subprime mortgage	11,673	13,254	(12 )	11,673	13,254	(12 )
Other	568	653	(13 )	568	653	(13 )
Total period-end loans owned	\$170,486	\$181,491	(6 )	\$170,486	\$181,491	(6 )
Average loans owned:						
Home equity	\$80,682	\$93,240	(13 )	\$83,776	\$96,147	(13 )
Prime mortgage, including option ARMs	77,772	77,050	1	76,377	79,018	(3 )
Subprime mortgage	11,886	13,491	(12 )	12,312	13,944	(12 )
Other	579	665	(13 )	598	686	(13 )
Total average loans owned	\$170,919	\$184,446	(7 )	\$173,063	\$189,795	(9 )
Average assets	\$163,001	\$173,613	(6 )	\$164,310	\$177,840	(8 )
Home equity origination volume	580	375	55 %	1,481	1,047	41 %



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Credit data and quality statistics

(in millions, except ratios)	As of or for the three months ended September 30,			As of or for the nine months ended September 30,		
	2013	2012	Change	2013	2012	Change
Net charge-offs/(recoveries), excluding PCI loans <sup>(a)</sup>						
Home equity	\$218	\$1,120	(81 )%	\$787	\$2,128	(63 )%
Prime mortgage, including option ARMs	(11 )	143	NM	49	388	(87 )
Subprime mortgage	(4 )	152	NM	96	394	(76 )
Other	1	5	(80 )	8	14	(43 )
Total net charge-offs/(recoveries), excluding PCI loans	\$204	\$1,420	(86 )	\$940	\$2,924	(68 )
Net charge-off/(recovery) rate, excluding PCI loans <sup>(a)</sup> :						
Home equity	1.42	% 6.22	%	1.66	% 3.84	%
Prime mortgage, including option ARMs	(0.09 )	1.37		0.15	1.22	
Subprime mortgage	(0.21 )	6.89		1.64	5.77	
Other	0.69	2.99		1.79	2.73	
Total net charge-off/(recovery) rate, excluding PCI loans	0.70	4.60		1.09	3.09	
Net charge-off/(recovery) rate – reported <sup>(a)</sup> :						
Home equity	1.07	% 4.78	%	1.26	% 2.96	%
Prime mortgage, including option ARMs	(0.06 )	0.74		0.09	0.66	
Subprime mortgage	(0.13 )	4.48		1.04	3.77	
Other	0.69	2.99		1.79	2.73	
Total net charge-off/(recovery) rate – reported	0.47	3.06		0.73	2.06	
30+ day delinquency rate, excluding PCI loans <sup>(b)</sup>	3.81	% 5.12	%	3.81	% 5.12	%
Allowance for loan losses, excluding PCI loans	\$2,768	\$5,568	(50 )	\$2,768	\$5,568	(50 )
Allowance for PCI loans	4,961	5,711	(13 )	4,961	5,711	(13 )
Allowance for loan losses	\$7,729	\$11,279	(31 )	\$7,729	\$11,279	(31 )
Nonperforming assets <sup>(c)</sup>	7,385	8,669	(15 )%	7,385	8,669	(15 )%
Allowance for loan losses to period-end loans retained	4.53	% 6.21	%	4.53	% 6.21	%
Allowance for loan losses to period-end loans retained, excluding PCI loans	2.39	4.63		2.39	4.63	

Net charge-offs and net charge-off rates for the three months ended September 30, 2012 included \$825 million of charge-offs of Chapter 7 loans. Excluding these charges-offs, net charge-offs for the three months ended September 30, 2012 would have been \$402 million, \$97 million and \$91 million for the home equity, prime mortgage, (a)including option ARMs, and subprime mortgage portfolios, respectively. Net charge-off rates for the same period, excluding these charge-offs and PCI loans, would have been 2.23%, 0.93% and 4.13% for the home equity, prime mortgage, including option ARMs, and subprime mortgage portfolios, respectively. For further information, see Consumer Credit Portfolio on pages 140–142 of JPMorgan Chase’s 2012 Annual Report.

- (b) The 30+ day delinquency rate for PCI loans was 16.19% and 20.65% at September 30, 2013 and 2012, respectively.
- (c) Excludes PCI loans. Because the Firm is recognizing interest income on each pool of PCI loans, they are all considered to be performing.

Card, Merchant Services & Auto  
Selected financial statement data

(in millions, except ratios)	As of or for the three months ended September 30,			As of or for the nine months ended September 30,		
	2013	2012	Change	2013	2012	Change
Revenue						
Card income	\$1,075	\$1,032	4 %	\$3,155	\$2,995	5 %
All other income	263	248	6	769	782	(2 )
Noninterest revenue	1,338	1,280	5	3,924	3,777	4
Net interest income	3,294	3,443	(4 )	10,098	10,185	(1 )
Total net revenue	4,632	4,723	(2 )	14,022	13,962	—
Provision for credit losses	673	1,231	(45 )	1,923	2,703	(29 )
Noninterest expense	1,917	1,920	—	5,848	6,045	(3 )
Income before income tax expense	2,042	1,572	30	6,251	5,214	20
Net income	\$1,235	\$954	29	\$3,756	\$3,167	19
Return on common equity	32	% 23	%	32	% 26	%
Overhead ratio	41	41		42	43	
Equity (period-end and average)	\$15,500	\$16,500	(6 )%	\$15,500	\$16,500	(6 )%

## Quarterly results

Card, Merchant Services & Auto net income was \$1.2 billion, an increase of \$281 million, or 29%, compared with the prior year, driven by lower provision for credit losses, partially offset by lower net revenue.

Net revenue was \$4.6 billion, down \$91 million, or 2%, compared with the prior year. Net interest income was \$3.3 billion, down \$149 million compared with the prior year, primarily driven by spread compression in Credit Card and Auto. Noninterest revenue was \$1.3 billion, up \$58 million compared with the prior year, primarily driven by higher net interchange income, auto lease income and merchant servicing revenue, largely offset by lower revenue from an exited non-core product.

The provision for credit losses was \$673 million, compared with \$1.2 billion in the prior year. The current-quarter provision reflected lower net charge-offs and a \$351 million reduction in the allowance for loan losses due to lower estimated losses reflecting improved delinquency trends and restructured loan performance. The prior-year provision included a \$55 million reduction in the allowance for loan losses. The Credit Card net charge-off rate<sup>1</sup> was 2.86%, down from 3.57% in the prior year; and the 30+ day delinquency rate<sup>1</sup> was 1.68%, down from 2.15% in the prior year. The Auto net charge-off rate was 0.35%, down from 0.74% in the prior year.

Noninterest expense was \$1.9 billion, flat from the prior year.

## Year-to-date results

Card, Merchant Services & Auto net income was \$3.8 billion, an increase of \$589 million, or 19%, compared with the prior year, driven by lower provision for credit losses and lower noninterest expense.

Net revenue was \$14.0 billion, flat compared with the prior year. Net interest income was \$10.1 billion, down \$87 million compared with the prior year, primarily driven by spread compression in Credit Card and Auto and lower average credit card loan balances, offset by the impact of lower revenue reversals associated with lower net charge-offs in Credit Card. Noninterest revenue was \$3.9 billion, up \$147 million compared with the prior year, primarily driven by higher net interchange income, auto lease income and merchant servicing revenue, largely offset by lower revenue from an exited non-core product and a gain on an investment security in the prior year.

The provision for credit losses was \$1.9 billion, compared with \$2.7 billion in the prior year. The current-year provision reflected lower net charge-offs and a \$1.4 billion reduction in the allowance for loan losses due to lower estimated losses reflecting improved delinquency trends and restructured loan performance. The prior-year provision included a \$1.6 billion reduction in the allowance for loan losses. The Credit Card net charge-off rate<sup>1</sup> was 3.24%,



down from 4.09% in the prior year. The Auto net charge-off rate was 0.28%, down from 0.40% in the prior year. Noninterest expense was \$5.8 billion, a decrease of \$197 million, or 3%, from the prior year, primarily driven by lower remediation expense, inclusive of current-period charges, related to an exited non-core product.

<sup>1</sup> The net charge-off and 30+ day delinquency rates presented for credit card loans, which include loans held-for-sale, are non-GAAP financial measures. Management uses this as an additional measure to assess the performance of the portfolio.

## Selected metrics

(in millions, except ratios and where otherwise noted)	As of or for the three months ended September 30,			As of or for the nine months ended September 30,			
	2013	2012	Change	2013	2012	Change	
Selected balance sheet data (period-end)							
Loans:							
Credit Card	\$123,982	\$124,537	—	% \$123,982	\$124,537	—	%
Auto	50,810	48,920	4	50,810	48,920	4	
Student	10,777	11,868	(9)	) 10,777	11,868	(9)	)
Total loans	\$185,569	\$185,325	—	\$185,569	\$185,325	—	
Selected balance sheet data (average)							
Total assets	\$198,702	\$196,302	1	\$197,427	\$197,679	—	
Loans:							
Credit Card	123,912	124,339	—	123,445	125,712	(2)	)
Auto	50,432	48,399	4	50,386	48,126	5	
Student	10,907	12,037	(9)	) 11,178	12,774	(12)	)
Total loans	\$185,251	\$184,775	—	\$185,009	\$186,612	(1)	)
Business metrics							
Credit Card, excluding Commercial Card							
Sales volume (in billions)	\$107.0	\$96.6	11	\$306.9	\$279.5	10	
New accounts opened	1.7	1.6	6	4.9	4.9	—	
Open accounts	65.0	63.9	2	65.0	63.9	2	
Accounts with sales activity	30.0	29.1	3	30.0	29.1	3	
% of accounts acquired online	53	% 52	%	53	% 49	%	
Merchant Services (Chase Paymentech Solutions)							
Merchant processing volume (in billions)	\$185.9	\$163.6	14	\$546.7	\$476.6	15	
Total transactions (in billions)	8.9	7.4	20	26.0	21.3	22	
Auto & Student Origination volume (in billions)							
Auto	\$6.4	\$6.3	2	% \$19.7	\$17.9	10	
Student	—	0.1	NM	0.1	0.2	(50)	)%

## Selected metrics

(in millions, except ratios)	As of or for the three months ended September 30,			As of or for the nine months ended September 30,		
	2013	2012	Change	2013	2012	Change
Credit data and quality statistics						
Net charge-offs:						
Credit Card	\$892	\$1,116	(20 )%	\$2,988	\$3,847	(22 )%
Auto <sup>(a)</sup>	44	90	(51 )	107	144	(26 )
Student	88	80	10	229	268	(15 )
Total net charge-offs	\$1,024	\$1,286	(20 )	\$3,324	\$4,259	(22 )
Net charge-off rate:						
Credit Card <sup>(b)</sup>	2.86	% 3.57	%	3.24	% 4.11	%
Auto <sup>(a)</sup>	0.35	0.74		0.28	0.40	
Student	3.20	2.64		2.74	2.80	
Total net charge-off rate	2.19	2.77		2.40	3.06	
Delinquency rates						
30+ day delinquency rate:						
Credit Card <sup>(c)</sup>	1.69	2.15		1.69	2.15	
Auto	0.93	1.11		0.93	1.11	
Student <sup>(d)</sup>	2.60	2.38		2.60	2.38	
Total 30+ day delinquency rate	1.53	1.89		1.53	1.89	
90+ day delinquency rate – Credit Card <sup>(c)</sup>						
	0.79	0.99		0.79	0.99	
Nonperforming assets <sup>(e)</sup>						
	\$239	\$284	(16 )	\$239	\$284	(16 )
Allowance for loan losses:						
Credit Card	\$4,097	\$5,503	(26 )	\$4,097	\$5,503	(26 )
Auto & Student	953	954	—	953	954	—
Total allowance for loan losses	\$5,050	\$6,457	(22 )%	\$5,050	\$6,457	(22 )%
Allowance for loan losses to period-end loans:						
Credit Card <sup>(c)</sup>	3.31	% 4.42	%	3.31	% 4.42	%
Auto & Student	1.55	1.57		1.55	1.57	
Total allowance for loan losses to period-end loans	2.73	3.49		2.73	3.49	

Net charge-offs and the net charge-off rate for the three months ended September 30, 2012 included \$55 million of (a) charge-offs of Chapter 7 loans. Excluding these charge-offs, net charge-offs for the three months ended September 30, 2012 would have been \$35 million, and the net charge-off rate would have been 0.29%.

Average credit card loans included loans held-for-sale of \$67 million and \$109 million for the three months ended (b) September 30, 2013 and 2012, respectively, and \$23 million and \$569 million for the nine months ended September 30, 2013 and 2012, respectively. These amounts are excluded when calculating the net charge-off rate.

Period-end credit card loans included loans held-for-sale of \$310 million and \$106 million at September 30, 2013 (c) and 2012, respectively. These amounts are excluded when calculating delinquency rates and the allowance for loan losses to period-end loans.

Excluded student loans insured by U.S. government agencies under the FFELP of \$769 million and \$910 million at (d) September 30, 2013 and 2012, respectively, that are 30 or more days past due. These amounts are excluded as reimbursement of insured amounts is proceeding normally.

Nonperforming assets excluded student loans insured by U.S. government agencies under the FFELP of \$456 (e) million and \$536 million at September 30, 2013 and 2012, respectively, that are 90 or more days past due. These amounts are excluded as reimbursement of insured amounts is proceeding normally.

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Card Services supplemental information

(in millions, except ratios)	Three months ended September 30,			Nine months ended September 30,		
	2013	2012	Change	2013	2012	Change
Revenue						
Noninterest revenue	\$994	\$971	2	% \$2,926	\$2,873	2%
Net interest income	2,824	2,923	(3)	) 8,657	8,606	1
Total net revenue	3,818	3,894	(2)	) 11,583	11,479	1
Provision for credit losses	542	1,116	(51)	) 1,588	2,347	(32)
Noninterest expense	1,458	1,517	(4)	) 4,496	4,856	(7)
Income before income tax expense	1,818	1,261	44	5,499	4,276	29
Net income	\$1,102	\$769	43	% \$3,308	\$2,608	27%
Percentage of average loans:						
Noninterest revenue	3.18	% 3.11	%	3.17	% 3.05	%
Net interest income	9.04	9.35		9.38	9.14	
Total net revenue	12.22	12.46		12.55	12.20	

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## CORPORATE &amp; INVESTMENT BANK

For a discussion of the business profile on CIB, see pages 92–95 of JPMorgan Chase’s 2012 Annual Report and the Introduction on page 4 of this Form 10-Q.

CIB provides several non-GAAP financial measures which exclude the impact of DVA on: net revenue, net income, compensation ratio, and return on equity. The ratio for the allowance for loan losses to end-of-period loans is calculated excluding the impact of trade finance and consolidated Firm-administered multi-seller conduits, to provide a more meaningful assessment of CIB’s allowance coverage ratio. These measures are used by management to assess the underlying performance of the business and for comparability with peers.

Selected income statement data

(in millions, except ratios)	Three months ended September 30,			Nine months ended September 30,			
	2013	2012	Change	2013	2012	Change	
<b>Revenue</b>							
Investment banking fees	\$ 1,510	\$ 1,429	6	% \$ 4,660	\$ 4,049	15	%
Principal transactions <sup>(a)</sup>	2,202	2,263	(3)	) 9,451	8,544	11	)
Lending- and deposit-related fees	471	486	(3)	) 1,430	1,449	(1)	)
Asset management, administration and commissions	1,128	1,104	2	3,584	3,530	2	
All other income	392	290	35	1,106	749	48	
Noninterest revenue	5,703	5,572	2	20,231	18,321	10	
Net interest income	2,486	2,788	(11)	) 7,974	8,363	(5)	)
Total net revenue <sup>(b)</sup>	8,189	8,360	(2)	) 28,205	26,684	6	
Provision for credit losses	(218)	) (60)	) (263)	) (213)	) (34)	) NM	
<b>Noninterest expense</b>							
Compensation expense	2,330	2,755	(15)	) 8,694	9,096	(4)	)
Noncompensation expense	2,669	2,595	3	8,158	7,758	5	
Total noninterest expense	4,999	5,350	(7)	) 16,852	16,854	—	
Income before income tax expense	3,408	3,070	11	11,566	9,864	17	
Income tax expense	1,168	1,078	8	3,878	3,463	12	
Net income	\$ 2,240	\$ 1,992	12	% \$ 7,688	\$ 6,401	20	%
<b>Financial ratios</b>							
Return on common equity <sup>(c)</sup>	16	% 17	%	18	% 18	%	
Overhead ratio	61	64		60	63		
Compensation expense as a percentage of total net revenue <sup>(d)</sup>	28	33		31	34		

Includes DVA on structured notes and derivative liabilities measured at fair value. DVA gains/(losses) were \$(397) million and \$(211) million for the three months ended September 30, 2013 and 2012, and \$84 million and \$(363) million for the nine months ended September 30, 2013 and 2012, respectively.

Included tax-equivalent adjustments, predominantly due to income tax credits related to affordable housing and alternative energy investments, as well as tax-exempt income from municipal bond investments of \$537 million and \$492 million for the three months ended September 30, 2013 and 2012, and \$1.6 billion and \$1.5 billion for the nine months ended September 30, 2013 and 2012, respectively.

Return on equity excluding DVA, a non-GAAP financial measure, was 17% and 18% for the three months ended September 30, 2013 and 2012, and 18% and 19% for the nine months ended September 30, 2013 and 2012, respectively.

Compensation expense as a percentage of total net revenue excluding DVA, a non-GAAP financial measure, was 27% and 32% for the three months ended September 30, 2013 and 2012, and 31% and 34% for the nine months ended September 30, 2013 and 2012, respectively.



## Selected income statement data

(in millions)	Three months ended September 30,			Nine months ended September 30,		
	2013	2012	Change	2013	2012	Change
Revenue by business						
Advisory	\$322	\$389	(17)%	\$881	\$1,026	(14)%
Equity underwriting	333	235	42	1,063	761	40
Debt underwriting	855	805	6	2,716	2,262	20
Total investment banking fees	1,510	1,429	6	4,660	4,049	15
Treasury Services	1,053	1,064	(1)	3,148	3,190	(1)
Lending	351	357	(2)	1,222	949	29
Total Banking	2,914	2,850	2	9,030	8,188	10
Fixed Income Markets <sup>(a)</sup>	3,439	3,726	(8)	12,269	12,235	—
Equity Markets	1,249	1,044	20	3,885	3,511	11
Securities Services	996	965	3	3,057	3,005	2
Credit Adjustments & Other <sup>(b)(c)</sup>	(409)	(225)	(82)	(36)	(255)	86
Total Markets & Investor Services	5,275	5,510	(4)	19,175	18,496	4
Total net revenue	\$8,189	\$8,360	(2)%	\$28,205	\$26,684	6%

(a) Includes results of the synthetic credit portfolio that was transferred from CIO effective July 2, 2012.

(b) Primarily includes credit portfolio credit valuation adjustments (“CVA”) net of associated hedging activities; DVA on structured notes and derivative liabilities; and nonperforming derivative receivable results.

Includes DVA on structured notes and derivative liabilities measured at fair value. DVA gains/(losses) were \$(397) million and \$(211) million for the three months ended September 30, 2013 and 2012, and \$84 million and \$(363) million for the nine months ended September 30, 2013 and 2012, respectively.

## Quarterly results

Net income was \$2.2 billion, up 12% compared with the prior year. These results primarily reflected lower noninterest expense and a higher benefit from the provision for credit losses, partially offset by lower net revenue. Net revenue was \$8.2 billion, compared with \$8.4 billion in the prior year. Net revenue included a \$397 million loss from debit valuation adjustments (“DVA”) on structured notes and derivative liabilities; the prior year included a loss from DVA of \$211 million. Excluding the impact of DVA, net income was \$2.5 billion, up 17% from the prior year, and net revenue was \$8.6 billion, flat compared with the prior year.

Banking revenue was \$2.9 billion, up 2% from the prior year. Investment banking fees were \$1.5 billion, up 6% from the prior year, driven by higher equity underwriting fees of \$333 million, up 42% from the prior year, and higher debt underwriting fees of \$855 million, up 6% from the prior year, partially offset by lower advisory fees of \$322 million, down 17% from the prior year. While the industry wide wallet declined 6% compared with the prior year, the Firm maintained #1 ranking in Global Investment Banking Fees with lead roles in a majority of large fee transactions. Treasury Services revenue was \$1.1 billion, flat compared with the prior year due to tighter trade finance spreads which were predominantly offset by higher net interest income on higher deposit balances. Lending revenue was \$351 million, primarily reflecting net interest income on retained loans and fees on lending-related commitments.

Markets & Investor Services revenue was \$5.3 billion, down 4% from the prior year. Fixed Income Markets revenue was

\$3.4 billion, down 8% compared with a strong prior year. The prior year included a modest loss from the synthetic credit portfolio. Equity Markets revenue was \$1.2 billion, up 20% from the prior year, driven by broad-based strength across products and regions. Securities Services revenue was \$1.0 billion, up 3% from the prior year due to higher custody and fund services revenue, partially offset by lower revenue in agent lending, due to lower spreads. Credit Adjustments & Other revenue was a loss of \$409 million, compared with a loss of \$225 million in the prior year; both periods were predominantly driven by the impact of DVA.

The provision for credit losses was a benefit of \$218 million, compared with a benefit of \$60 million in the prior year. The ratio of the allowance for loan losses to period-end loans retained was 1.09%, compared with 1.35% in the prior year. Excluding the impact of the consolidation of Firm-administered multi-seller conduits and trade finance loans, the

ratio of the allowance for loan losses to period-end loans retained was 2.01%, compared with 2.92% in the prior year. Noninterest expense was \$5.0 billion, down 7% from the prior year, primarily driven by lower compensation expense. The compensation ratio for the current quarter was 28% (27% excluding DVA).

Year-to-date results

Net income was \$7.7 billion, up 20% compared with the prior year. These results reflected higher net revenue as well as a higher benefit from the provision for credit losses. Net revenue was \$28.2 billion, compared with \$26.7 billion in the prior year. Net revenue included an \$84 million gain from DVA on structured notes and derivative liabilities; the prior year included a loss from DVA of \$363 million.



Excluding the impact of DVA, net income was \$7.6 billion, up 15% from the prior year and net revenue was \$28.1 billion up 4% from prior year.

Banking revenue was \$9.0 billion, compared with \$8.2 billion in the prior year. The Firm continues to rank #1 in Global Investment Banking fees and increased its wallet share to 8.8% for year-to-date September 30, 2013, up from 7.5% for full year 2012 with roles in all ten of the largest wallet transactions year to date, according to Dealogic. Investment banking fees were \$4.7 billion (up 15% compared with the prior year), driven by higher debt underwriting fees of \$2.7 billion (up 20%) and equity underwriting fees of \$1.1 billion (up 40%) partially offset by lower advisory fees of \$881 million (down 14%). Debt underwriting fees were higher driven by overall industry loan wallet growth of 40% and an increase in the Firm's loan wallet share compared with the prior year, as the Firm had lead roles in a majority of large fee transactions. Bond underwriting revenues also increased from the prior year, as the Firm increased share despite slightly lower industry-wide long-term debt volumes. Equity underwriting fee growth was driven by a 20% increase in overall industry wallet as well as increased wallet share. Advisory fees were lower compared with the prior year, as the industry-wide M&A wallet declined 17%, partially offset by increased share of completed transactions. Treasury Services revenue was \$3.1 billion, down slightly compared with the prior year primarily due to lower trade finance spreads, which was partially offset by higher net interest income on increased deposit balances. Lending revenue was \$1.2 billion, compared with \$949 million in the prior year; the current period primarily reflected net interest income on retained loans and fees on lending-related commitments, as well as gains on securities received from restructured loans.

Markets & Investor Services revenue was \$19.2 billion, up 4% from the prior year. Fixed Income and Equity Markets combined revenue was \$16.2 billion, up 3% from the prior year. Fixed Income Markets of \$12.3 billion was flat compared with the prior period, driven by solid revenue and the absence of a modest loss from the synthetic credit portfolio in the prior year. These were predominantly offset by lower results in rates-related products compared with more favorable conditions and higher liquidity resulting from European Central Bank and Federal Reserve actions in the prior year. Equity Markets of \$3.9 billion was up 11% compared with the prior year, primarily driven by strong revenue in derivatives and cash equity products. Additionally, prime brokerage remained a solid revenue contributor with higher balances, as the Firm continues to build out the platform in support of its global client base. Securities Services revenue was \$3.1 billion, up 2% from the prior year. Growth in custody fees was consistent with higher assets under custody, up 8% compared with the prior year, and net interest income on higher custody deposit balances also increased compared with the prior year. These were partially offset by lower revenue in agent lending, due to lower balances and spreads. Credit Adjustments & Other revenue was a loss of \$36 million driven primarily by credit portfolio CVA losses, net of hedges, compared with a loss of \$255 million in the prior year driven primarily by DVA. The provision for credit losses was a benefit of \$213 million, compared with a benefit of \$34 million in the prior year. Net recoveries were \$67 million, flat compared with the prior year.

Noninterest expense was \$16.9 billion, flat compared with the prior year, as lower compensation expense was offset by higher noncompensation expense, which included higher litigation expense. The compensation ratio, excluding the impact of DVA, was 31% and 34% for the nine months ended September 30, 2013 and 2012, respectively.

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Selected metrics

(in millions, except headcount)	As of or for the three months ended September 30,			As of or for the nine months ended September 30,		
	2013	2012	Change	2013	2012	Change
Selected balance sheet data (period-end)						
Assets	\$867,474	\$904,090	(4 )%	\$867,474	\$904,090	(4 )%
Loans:						
Loans retained <sup>(a)</sup>	104,269	107,903	(3 )	104,269	107,903	(3 )
Loans held-for-sale and loans at fair value	3,687	3,899	(5 )	3,687	3,899	(5 )
Total loans	107,956	111,802	(3 )	107,956	111,802	(3 )
Equity	56,500	47,500	19	56,500	47,500	19
Selected balance sheet data (average)						
Assets	\$838,158	\$841,678	—	\$862,357	\$851,574	1
Trading assets-debt and equity instruments	300,135	296,811	1	326,037	305,953	7
Trading assets-derivative receivables	70,814	74,812	(5 )	71,319	75,329	(5 )
Loans:						
Loans retained <sup>(a)</sup>	103,179	111,263	(7 )	105,862	110,457	(4 )
Loans held-for-sale and loans at fair value	5,113	2,809	82	5,438	2,977	83
Total loans	108,292	114,072	(5 )	111,300	113,434	(2 )
Equity	56,500	47,500	19	56,500	47,500	19
Headcount	52,445	52,226	—%	52,445	52,226	—%

(a)Loans retained includes credit portfolio loans, trade finance loans, other held-for-investment loans and overdrafts.

Selected metrics

(in millions, except ratios and where otherwise noted)	As of or for the three months ended September 30,			As of or for the nine months ended September 30,		
	2013	2012	Change	2013	2012	Change
Credit data and quality statistics						
Net charge-offs/(recoveries)	\$(4 )	\$(22 )	82 %	\$(67 )	\$(67 )	—%
Nonperforming assets:						
Nonaccrual loans:						
Nonaccrual loans retained <sup>(a)(b)</sup>	176	588	(70 )	176	588	(70 )
Nonaccrual loans held-for-sale and loans at fair value	61	213	(71 )	61	213	(71 )
Total nonaccrual loans	237	801	(70 )	237	801	(70 )
Derivative receivables	431	282	53	431	282	53
Assets acquired in loan satisfactions	38	77	(51 )	38	77	(51 )
Total nonperforming assets	706	1,160	(39 )	706	1,160	(39 )
Allowance for credit losses:						
Allowance for loan losses	1,138	1,459	(22 )	1,138	1,459	(22 )
Allowance for lending-related commitments	490	544	(10 )	490	544	(10 )
Total allowance for credit losses	1,628	2,003	(19 )	1,628	2,003	(19 )
Net charge-off/(recovery) rate <sup>(a)</sup>	(0.02 )%	(0.08 )%		(0.08 )%	(0.08 )%	
Allowance for loan losses to period-end loans retained <sup>(a)</sup>	1.09	1.35		1.09	1.35	
Allowance for loan losses to period-end loans retained,	2.01	2.92		2.01	2.92	

excluding trade finance and  
conduits<sup>(c)</sup>

Allowance for loan losses to nonaccrual loans retained <sup>(a)(b)</sup>	647	248		647	248	
Nonaccrual loans to total period-end loans	0.22	0.72		0.22	0.72	
Business metrics						
Assets under custody (“AUC”) by asset class (period-end) in billions:						
Fixed Income	\$11,691	\$11,545	1	\$11,691	\$11,545	1
Equity	6,473	5,328	21	6,473	5,328	21
Other <sup>(d)</sup>	1,572	1,346	17	1,572	1,346	17
Total AUC	\$19,736	\$18,219	8	\$19,736	\$18,219	8
Client deposits and other third party liabilities (average)	\$385,952	\$351,383	10	\$370,879	\$352,147	5
Trade finance loans (period-end)	34,356	35,142	(2 )%	34,356	35,142	(2 )%

(a) Loans retained includes credit portfolio loans, trade finance loans, other held-for-investment loans and overdrafts.

- (b) Allowance for loan losses of \$56 million and \$178 million were held against these nonaccrual loans at September 30, 2013 and 2012, respectively.
- (c) Management uses allowance for loan losses to period-end loans retained, excluding trade finance and conduits, a non-GAAP financial measure, to provide a more meaningful assessment of CIB's allowance coverage ratio.
- (d) Consists of mutual funds, unit investment trusts, currencies, annuities, insurance contracts, options and other contracts.

Market shares and rankings<sup>(a)</sup>

	Nine months ended September 30, 2013		Full-year 2012	
	Market Share	Rankings	Market Share	Rankings
Global investment banking fees <sup>(b)</sup>	8.8	% #1	7.5	% #1
Debt, equity and equity-related				
Global	7.4	1	7.2	1
U.S.	11.8	1	11.5	1
Syndicated loans				
Global	9.9	1	9.6	1
U.S.	17.7	1	17.6	1
Long-term debt <sup>(c)</sup>				
Global	7.3	1	7.1	1
U.S.	11.7	1	11.6	1
Equity and equity-related				
Global <sup>(d)</sup>	8.2	2	7.8	4
U.S.	12.1	2	10.4	5
Announced M&A <sup>(e)</sup>				
Global	27.2	2	19.9	2
U.S.	39.8	2	24.5	2

Source: Dealogic. Global Investment Banking fees reflects the ranking of fees and market share. The remaining rankings reflects transaction volume and market share. Global announced M&A is based on transaction value at (a) announcement; because of joint M&A assignments, M&A market share of all participants will add up to more than 100%. All other transaction volume-based rankings are based on proceeds, with full credit to each book manager/equal if joint.

- (b) Global investment banking fees rankings exclude money market, short-term debt and shelf deals.
- Long-term debt rankings include investment-grade, high-yield, supnationals, sovereigns, agencies, covered (c) bonds, asset-backed securities ("ABS") and mortgage-backed securities; and exclude money market, short-term debt, and U.S. municipal securities.
- (d) Global equity and equity-related ranking includes rights offerings and Chinese A-Shares.
- (e) Announced M&A reflects the removal of any withdrawn transactions. U.S. announced M&A represents any U.S. involvement ranking.

## International metrics

(in millions, except where otherwise noted)	As of or for the three months ended September 30,			As of or for the nine months ended September 30,		
	2013	2012	Change	2013	2012	Change
Total net revenue <sup>(a)</sup>						
Europe/Middle East/Africa	\$2,550	\$2,443	4 %	\$8,888	\$8,378	6 %
Asia/Pacific	1,295	1,031	26	3,863	3,161	22
Latin America/Caribbean	264	392	(33 )	1,061	1,187	(11 )
Total international net revenue	4,109	3,866	6	13,812	12,726	9
North America	4,080	4,494	(9 )	14,393	13,958	3
Total net revenue	\$8,189	\$8,360	(2 )	\$28,205	\$26,684	6
Loans (period-end) <sup>(a)</sup>						
Europe/Middle East/Africa	\$30,495	\$27,866	9	\$30,495	\$27,866	9
Asia/Pacific	26,653	27,215	(2 )	26,653	27,215	(2 )
Latin America/Caribbean	9,172	9,730	(6 )	9,172	9,730	(6 )
Total international loans	66,320	64,811	2	66,320	64,811	2
North America	37,949	43,092	(12 )	37,949	43,092	(12 )
Total loans	\$104,269	\$107,903	(3 )	\$104,269	\$107,903	(3 )
Client deposits and other third-party liabilities (average) <sup>(a)</sup>						
Europe/Middle East/Africa	\$146,685	\$125,720	17	\$140,320	\$126,891	11
Asia/Pacific	51,895	50,862	2	51,852	50,465	3
Latin America/Caribbean	15,760	10,141	55	14,331	10,813	33
Total international	\$214,340	\$186,723	15	\$206,503	\$188,169	10
North America	171,612	164,660	4	164,376	163,978	—
Total client deposits and other third-party liabilities	\$385,952	\$351,383	10	\$370,879	\$352,147	5
AUC (period-end) (in billions) <sup>(a)</sup>						
North America	\$10,939	\$10,206	7	\$10,939	\$10,206	7
All other regions	8,797	8,013	10	8,797	8,013	10
Total AUC	\$19,736	\$18,219	8 %	\$19,736	\$18,219	8 %

Total net revenue is based predominantly on the domicile of the client or location of the trading desk, as applicable.

(a) Loans outstanding (excluding loans held-for-sale and loans at fair value), client deposits and other third-party liabilities, and AUC are based predominantly on the domicile of the client.

## COMMERCIAL BANKING

For a discussion of the business profile of CB, see pages 96–98 of JPMorgan Chase's 2012 Annual Report and the Introduction on page 5 of this Form 10-Q.

## Selected income statement data

(in millions, except ratios)	Three months ended September 30,			Nine months ended September 30,		
	2013	2012	Change	2013	2012	Change
<b>Revenue</b>						
Lending- and deposit-related fees	\$256	\$263	(3 )%	\$780	\$803	(3 )%
Asset management, administration and commissions	28	30	(7 )	90	100	(10 )
All other income <sup>(a)</sup>	304	293	4	804	802	—
Noninterest revenue	588	586	—	1,674	1,705	(2 )
Net interest income	1,137	1,146	(1 )	3,452	3,375	2
Total net revenue <sup>(b)</sup>	1,725	1,732	—	5,126	5,080	1
Provision for credit losses	(41 )	(16 )	(156 )	42	44	(5 )
<b>Noninterest expense</b>						
Compensation expense	288	263	10	863	764	13
Noncompensation expense	367	332	11	1,076	1,006	7
Amortization of intangibles	6	6	—	18	20	(10 )
Total noninterest expense	661	601	10	1,957	1,790	9
Income before income tax expense	1,105	1,147	(4 )	3,127	3,246	(4 )
Income tax expense	440	457	(4 )	1,245	1,292	(4 )
Net income	\$665	\$690	(4 )	\$1,882	\$1,954	(4 )
<b>Revenue by product</b>						
Lending	\$922	\$916	1	\$2,817	\$2,728	3
Treasury services	605	609	(1 )	1,817	1,814	—
Investment banking	155	139	12	405	388	4
Other <sup>(c)</sup>	43	68	(37 )	87	150	(42 )
Total Commercial Banking net revenue	\$1,725	\$1,732	—	\$5,126	\$5,080	1
Investment banking revenue, gross <sup>(d)</sup>	\$448	\$431	4	\$1,174	\$1,154	2
<b>Revenue by client segment</b>						
Middle Market Banking <sup>(e)</sup>	\$745	\$748	—	\$2,275	\$2,219	3
Corporate Client Banking <sup>(e)</sup>	459	460	—	1,336	1,327	1
Commercial Term Lending	311	298	4	917	882	4
Real Estate Banking	118	106	11	343	325	6
Other	92	120	(23 )	255	327	(22 )
Total Commercial Banking net revenue	\$1,725	\$1,732	—%	\$5,126	\$5,080	1 %
<b>Financial ratios</b>						
Return on common equity	20%	29 %		19 %	27 %	
Overhead ratio	38	35		38	35	

(a) Includes revenue from investment banking products and commercial card transactions.

Total net revenue included tax-equivalent adjustments from income tax credits related to equity investments in designated community development entities that provide loans to qualified businesses in low-income communities,

(b) as well as tax-exempt income from municipal bond activity of \$95 million and \$115 million for the three months ended September 30, 2013 and 2012, respectively, and \$278 million and \$308 million for the nine months ended September 30, 2013 and 2012, respectively.

- (c) Other revenue in the fourth quarter of 2012 included a \$49 million year-to-date reclassification of tax equivalent revenue to Corporate/Private Equity.
- (d) Represents the total revenue related to investment banking products sold to CB clients.
- (e) Effective January 1, 2013, the financial results of financial institution clients were transferred to Corporate Client Banking from Middle Market Banking. Prior periods were revised to conform with this presentation.

#### Quarterly results

Net income was \$665 million, a decrease of \$25 million, or 4%, compared with the prior year, reflecting an increase in noninterest expense, partially offset by a lower provision for credit losses.

Net revenue was \$1.7 billion, flat compared with the prior year. Net interest income was \$1.1 billion, flat compared with the prior year, reflecting spread compression on loan and liability products and lower purchase discounts recognized on loan repayments, predominantly offset by higher loan balances. Noninterest revenue was \$588 million, flat compared with the prior year.

Revenue from Middle Market Banking was \$745 million, flat compared with the prior year. Revenue from Corporate Client Banking was \$459 million, flat compared with the prior year. Revenue from Commercial Term Lending was \$311 million, an increase of \$13 million, or 4%, compared with the prior year. Revenue from Real Estate Banking was \$118 million, an increase of \$12 million, or 11%, compared with the prior year.

The provision for credit losses was a benefit of \$41 million, compared with a benefit of \$16 million in the prior year. Net charge-offs were \$16 million (0.05% net charge-off rate), compared with net recoveries of \$18 million (0.06% net recovery rate) in the prior year. The allowance for loan losses to period-end loans retained was 1.99%, down from 2.15% in the prior year. Nonaccrual loans were \$566 million, down \$310 million, or 35%, from the prior year due to commercial real estate repayments, charge-offs and loans sales.

Noninterest expense was \$661 million, up 10% compared with the prior year, reflecting higher product- and headcount-related expense.

#### Year-to-date results

Net income was \$1.9 billion, a decrease of \$72 million, or 4%, compared with the prior year. The decrease reflected higher noninterest expense.

Net revenue was \$5.1 billion, flat compared with the prior year. Net interest income was \$3.5 billion, an increase of \$77 million, or 2%, driven by growth in loan balances and liability balances, partially offset by lower purchase discounts recognized on loan repayments and spread compression on liability and loan products. Noninterest revenue was \$1.7 billion, down \$31 million, or 2%, driven by lower community development investment-related revenue.

On a client segment basis, revenue from Middle Market Banking was \$2.3 billion, an increase of \$56 million, or 3%, from the prior year. Revenue from Corporate Client Banking was \$1.3 billion, flat compared with the prior year.

Revenue from Commercial Term Lending was \$917 million, an increase of \$35 million, or 4%, compared with the prior year. Revenue from Real Estate Banking was \$343 million, an increase of \$18 million, or 6%.

The provision for credit losses was \$42 million, compared with \$44 million in the prior year. Net charge-offs were \$18 million compared with \$15 million in net recoveries in the prior year. The allowance for loan losses to period-end loans retained was 1.99%, down from 2.15% in the prior year. Nonaccrual loans were \$566 million, down \$310 million, or 35%, from the prior year due to commercial real estate repayments, charge-offs and loan sales.

Noninterest expense was \$2.0 billion, an increase of \$167 million, or 9%, from the prior year, reflecting higher headcount and product-related expense.



## Selected metrics

(in millions, except headcount)	As of or for the three months ended September 30,			As of or for the nine months ended September 30,				
	2013	2012	Change	2013	2012	Change		
Selected balance sheet data (period-end)								
Total assets	\$ 192,194	\$ 168,124	14	% \$ 192,194	\$ 168,124	14	%	
Loans:								
Loans retained <sup>(a)</sup>	133,090	123,173	8	133,090	123,173	8		
Loans held-for-sale and loans at fair value	2,071	549	277	2,071	549	277		
Total loans	\$ 135,161	\$ 123,722	9	\$ 135,161	\$ 123,722	9		
Equity	13,500	9,500	42	13,500	9,500	42		
Period-end loans by client segment								
Middle Market Banking <sup>(b)</sup>	\$ 52,214	\$ 48,616	7	\$ 52,214	\$ 48,616	7		
Corporate Client Banking <sup>(b)</sup>	21,425	19,963	7	21,425	19,963	7		
Commercial Term Lending	47,612	42,304	13	47,612	42,304	13		
Real Estate Banking	10,057	8,563	17	10,057	8,563	17		
Other	3,853	4,276	(10)	3,853	4,276	(10)	)	)
Total Commercial Banking loans	\$ 135,161	\$ 123,722	9	\$ 135,161	\$ 123,722	9		
Selected balance sheet data (average)								
Total assets	\$ 185,744	\$ 164,702	13	\$ 184,450	\$ 163,072	13		
Loans:								
Loans retained <sup>(a)</sup>	131,019	121,566	8	129,958	117,442	11		
Loans held-for-sale and loans at fair value	599	552	9	883	677	30		
Total loans	\$ 131,618	\$ 122,118	8	\$ 130,841	\$ 118,119	11		
Client deposits and other third-party liabilities	196,802	190,910	3	196,004	194,775	1		
Equity	13,500	9,500	42	13,500	9,500	42		
Average loans by client segment								
Middle Market Banking <sup>(b)</sup>	\$ 51,379	\$ 47,547	8	\$ 51,863	\$ 46,356	12		
Corporate Client Banking <sup>(b)</sup>	20,261	19,985	1	20,886	18,839	11		
Commercial Term Lending	46,656	41,658	12	45,206	40,194	12		
Real Estate Banking	9,675	8,651	12	9,213	8,600	7		
Other	3,647	4,277	(15)	3,673	4,130	(11)	)	)
Total Commercial Banking loans	\$ 131,618	\$ 122,118	8	\$ 130,841	\$ 118,119	11		
Headcount <sup>(c)</sup>	6,761	6,092	11	% 6,761	6,092	11	%	

Effective January 1, 2013, whole loan financing agreements, previously reported as other assets, were reclassified (a) as loans. For the three months ended September 30, 2013, the impact on period-end loans was \$1.6 billion, and the impact on average loans was \$1.7 billion.

(b) Effective January 1, 2013, the financial results of financial institution clients were transferred to Corporate Client Banking from Middle Market Banking. Prior periods were revised to conform with this presentation.

(c) Effective January 1, 2013, headcount includes transfers from other business segments largely related to operations, technology and other support staff.



## Selected metrics

(in millions, except ratios) Credit data and quality statistics	As of or for the three months ended September 30,			As of or for the nine months ended September 30,		
	2013	2012	Change	2013	2012	Change
Net charge-offs/(recoveries)	\$16	\$(18 )	NM	\$18	\$(15 )	NM
Nonperforming assets						
Nonaccrual loans:						
Nonaccrual loans retained <sup>(a)</sup>	558	843	(34 )%	558	843	(34 )%
Nonaccrual loans held-for-sale and loans at fair value	8	33	(76 )	8	33	(76 )
Total nonaccrual loans	566	876	(35 )	566	876	(35 )
Assets acquired in loan satisfactions	19	32	(41 )	19	32	(41 )
Total nonperforming assets	585	908	(36 )	585	908	(36 )
Allowance for credit losses:						
Allowance for loan losses	2,647	2,653	—	2,647	2,653	—
Allowance for lending-related commitments	171	196	(13 )	171	196	(13 )
Total allowance for credit losses	2,818	2,849	(1 )%	2,818	2,849	(1 )%
Net charge-off/(recovery) rate <sup>(b)</sup>	0.05%	(0.06 )%		0.02%	(0.02 )%	
Allowance for loan losses to period-end loans retained	1.99	2.15		1.99	2.15	
Allowance for loan losses to nonaccrual loans retained <sup>(a)</sup>	474	315		474	315	
Nonaccrual loans to total period-end loans	0.42	0.71		0.42	0.71	

<sup>(a)</sup> Allowance for loan losses of \$102 million and \$148 million was held against nonaccrual loans retained at September 30, 2013 and 2012, respectively.

<sup>(b)</sup> Loans held-for-sale and loans at fair value were excluded when calculating the net charge-off/(recovery) rate.

## ASSET MANAGEMENT

For a discussion of the business profile of AM, see pages 99–101 of JPMorgan Chase’s 2012 Annual Report and the Introduction on page 5 of this Form 10-Q.

Selected income statement data

(in millions, except ratios)	Three months ended September 30,			Nine months ended September 30,		
	2013	2012	Change	2013	2012	Change
<b>Revenue</b>						
Asset management, administration and commissions	\$2,017	\$1,708	18 %	\$5,918	\$5,030	18 %
All other income	168	199	(16 )	517	616	(16 )
Noninterest revenue	2,185	1,907	15	6,435	5,646	14
Net interest income	578	552	5	1,706	1,547	10
Total net revenue	2,763	2,459	12	8,141	7,193	13
Provision for credit losses	—	14	NM	44	67	(34 )
<b>Noninterest expense</b>						
Compensation expense	1,207	1,083	11	3,532	3,227	9
Noncompensation expense	774	625	24	2,174	1,866	17
Amortization of intangibles	22	23	(4 )	65	68	(4 )
Total noninterest expense	2,003	1,731	16	5,771	5,161	12
Income before income tax expense	760	714	6	2,326	1,965	18
Income tax expense	284	271	5	863	745	16
Net income	\$476	\$443	7	\$1,463	\$1,220	20
<b>Revenue by client segment</b>						
Private Banking	\$1,488	\$1,365	9	\$4,417	\$3,985	11
Institutional	553	563	(2 )	1,730	1,657	4
Retail	722	531	36	1,994	1,551	29
Total net revenue	\$2,763	\$2,459	12 %	\$8,141	\$7,193	13 %
<b>Financial ratios</b>						
Return on common equity	21	% 25	%	22	% 23	%
Overhead ratio	72	70		71	72	
Pretax margin ratio	28	29		29	27	

## Quarterly results

Net income was \$476 million, an increase of \$33 million, or 7%, from the prior year, reflecting higher net revenue, predominantly offset by higher noninterest expense.

Net revenue was \$2.8 billion, an increase of \$304 million, or 12%, from the prior year. Noninterest revenue was \$2.2 billion, up \$278 million, or 15%, from the prior year, due to net client inflows, the effect of higher market levels and higher placement fees. Net interest income was \$578 million, up \$26 million, or 5%, from the prior year, due to higher loan and deposit balances, partially offset by narrower loan and deposit spreads.

Revenue from Private Banking was \$1.5 billion, up 9% compared with the prior year. Revenue from Retail was \$722 million, up 36%. Revenue from Institutional was \$553 million, down 2%.

The provision for credit losses was negligible, compared with \$14 million in the prior year.

Noninterest expense was \$2.0 billion, an increase of \$272 million, or 16%, from the prior year, primarily due to higher headcount-related expense, higher performance-based compensation and costs related to the control agenda.

## Year-to-date results

Net income was \$1.5 billion, an increase of \$243 million, or 20%, from the prior year, reflecting higher net revenue, largely offset by higher noninterest expense.

Net revenue was \$8.1 billion, an increase of \$948 million, or 13%, from the prior year. Noninterest revenue was \$6.4 billion, up \$789 million, or 14%, from the prior year, due to net client inflows, the effect of higher market levels, and higher performance fees. Net interest income was \$1.7 billion, up \$159 million, or 10%, from the prior year, due to higher loan and deposit balances, partially offset by narrower loan and deposit spreads.

Revenue from Private Banking was \$4.4 billion, up 11% from the prior year. Revenue from Retail was \$2.0 billion, up 29%. Revenue from Institutional was \$1.7 billion, up 4%.

The provision for credit losses was \$44 million, compared with \$67 million in the prior year.

Noninterest expense was \$5.8 billion, an increase of \$610 million, or 12%, from the prior year, primarily due to higher headcount-related expense driven by continued front office expansion efforts, higher performance-based compensation and costs related to the control agenda.

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Selected metrics (in millions, except headcount, ranking data and where otherwise noted)	As of or for the three months ended September 30,			As of or for the nine months ended September 30,			
	2013	2012	Change	2013	2012	Change	
Number of:							
Client advisors	2,995	2,826	6	% 2,995	2,826	6	%
% of customer assets in 4 & 5 Star Funds <sup>(a)</sup>	55	% 45	%	55	% 45	%	
% of AUM in 1 <sup>st</sup> and 2 <sup>nd</sup> quartiles: <sup>(b)</sup>							
1 year	73	69		73	69		
3 years	74	78		74	78		
5 years	74	77		74	77		
Selected balance sheet data (period-end)							
Total assets	\$ 117,475	\$ 103,608	13	\$ 117,475	\$ 103,608	13	
Loans <sup>(c)</sup>	90,538	74,924	21	90,538	74,924	21	
Deposits	139,553	129,653	8	139,553	129,653	8	
Equity	9,000	7,000	29	9,000	7,000	29	
Selected balance sheet data (average)							
Total assets	\$ 114,275	\$ 99,209	15	\$ 111,229	\$ 95,168	17	
Loans	87,770	71,824	22	83,826	66,097	27	
Deposits	138,742	127,487	9	138,251	127,702	8	
Equity	9,000	7,000	29	9,000	7,000	29	
Headcount	19,928	18,070	10	% 19,928	18,070	10	%

(a) Derived from Morningstar for the U.S., the U.K., Luxembourg, France, Hong Kong and Taiwan; and Nomura for Japan.

(b) Quartile ranking sourced from: Lipper for the U.S. and Taiwan; Morningstar for the U.K., Luxembourg, France and Hong Kong; and Nomura for Japan.

(c) Included \$17.5 billion and \$8.9 billion of prime mortgage loans reported in the Consumer, excluding credit card, loan portfolio at September 30, 2013 and 2012, respectively. Excluded \$4.0 billion and \$8.2 billion of prime mortgage loans reported in the CIO portfolio within the Corporate/Private Equity segment at September 30, 2013 and 2012, respectively.

Selected metrics (in millions, except ratios and where otherwise noted)	As of or for the three months ended September 30,			As of or for the nine months ended September 30,			
	2013	2012	Change	2013	2012	Change	
Credit data and quality statistics							
Net charge-offs	\$ 9	\$ 6	50	% \$ 36	\$ 61	(41)	%
Nonaccrual loans	202	227	(11)	) 202	227	(11)	)
Allowance for credit losses:							
Allowance for loan losses	260	229	14	260	229	14	
Allowance for lending-related commitments	7	5	40	7	5	40	
Total allowance for credit losses	267	234	14	267	234	14	
Net charge-off rate	0.04	% 0.03	%	0.06	% 0.12	%	
Allowance for loan losses to period-end loans	0.29	0.31		0.29	0.31		
	129	101		129	101		

Allowance for loan losses to nonaccrual  
loans

Nonaccrual loans to period-end loans	0.22	0.30		0.22	0.30
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AM firmwide disclosures<sup>(a)</sup>

Total net revenue	\$3,300	\$2,843	16	\$9,638	\$8,279	16	
Client assets (in billions) <sup>(b)</sup>	2,423	2,172	12	2,423	2,172	12	
Number of client advisors	6,023	5,860	3	% 6,023	5,860	3	%

Includes Chase Wealth Management (“CWM”), which is a unit of Consumer & Business Banking. The firmwide (a) metrics are presented in order to capture AM’s partnership with CWM. Management reviews firmwide metrics in assessing the financial performance of AM’s client asset management business.

(b) Excludes CWM client assets that are managed by AM.

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Client assets

Client assets were \$2.2 trillion, an increase of \$215 billion, or 11%, compared with the prior year. Assets under management were \$1.5 trillion, an increase of \$159 billion, or 12%, from the prior year, due to net inflows to long-term products and the effect of higher market levels. Custody,

brokerage, administration and deposit balances were \$706 billion, up \$56 billion, or 9%, from the prior year, due to the effect of higher market levels and custody inflows.

Client assets (in billions)	September 30,		Change	
	2013	2012		
Assets by asset class				
Liquidity	\$446	\$437	2	%
Fixed income	328	326	1	
Equity	346	266	30	
Multi-asset and alternatives	420	352	19	
Total assets under management	1,540	1,381	12	
Custody/brokerage/administration/deposits	706	650	9	
Total client assets	\$2,246	\$2,031	11	
Alternative client assets <sup>(a)</sup>	\$151	\$142	6	
Assets by client segment				
Private Banking	\$352	\$311	13	
Institutional	752	710	6	
Retail	436	360	21	
Total assets under management	\$1,540	\$1,381	12	
Private Banking	\$935	\$852	10	
Institutional	752	710	6	
Retail	559	469	19	
Total client assets	\$2,246	\$2,031	11	
Mutual fund assets by asset class				
Liquidity	\$396	\$390	2	
Fixed income	140	128	9	
Equity	183	134	37	
Multi-asset and alternatives	68	46	48	
Total mutual fund assets	\$787	\$698	13	%

(a) Represents assets under management, as well as client balances in brokerage accounts.

(in billions)	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Assets under management rollforward				
Beginning balance	\$1,470	\$1,347	\$1,426	\$1,336
Net asset flows:				
Liquidity	13	(15)	(11)	(63)
Fixed income	1	12	7	27
Equity	7	1	29	4
Multi-asset and alternatives	11	6	38	17
Market/performance/other impacts	38	30	51	60
Ending balance, September 30	\$1,540	\$1,381	\$1,540	\$1,381



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Client assets rollforward

Beginning balance	\$2,157	\$1,968	\$2,095	\$1,921
Net asset flows	39	10	55	12
Market/performance/other impacts	50	53	96	98
Ending balance, September 30	\$2,246	\$2,031	\$2,246	\$2,031

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International metrics (in billions, except where otherwise noted)	As of or for the three months ended September 30,			As of or for the nine months ended September 30,				
	2013	2012	Change	2013	2012	Change		
Total net revenue (in millions) <sup>(a)</sup>								
Europe/Middle East/Africa	\$465	\$386	20	% \$1,337	\$1,170	14		%
Asia/Pacific	295	245	20	863	711	21		
Latin America/Caribbean	202	191	6	638	532	20		
North America	1,801	1,637	10	5,303	4,780	11		
Total net revenue	\$2,763	\$2,459	12	\$8,141	\$7,193	13		
Assets under management								
Europe/Middle East/Africa	\$271	\$267	1	\$271	\$267	1		
Asia/Pacific	132	112	18	132	112	18		
Latin America/Caribbean	42	42	—	42	42	—		
North America	1,095	960	14	1,095	960	14		
Total assets under management	\$1,540	\$1,381	12	\$1,540	\$1,381	12		
Client assets								
Europe/Middle East/Africa	\$330	\$325	2	\$330	\$325	2		
Asia/Pacific	179	155	15	179	155	15		
Latin America/Caribbean	109	106	3	109	106	3		
North America	1,628	1,445	13	1,628	1,445	13		
Total client assets	\$2,246	\$2,031	11	% \$2,246	\$2,031	11		%

(a) Regional revenue is based on the domicile of the client.

## CORPORATE/PRIVATE EQUITY

For a discussion of Corporate/Private Equity, see pages 102–104 of JPMorgan Chase’s 2012 Annual Report and the Introduction on page 5 of this Form 10-Q.

Selected income statement data<sup>(a)</sup>

(in millions, except headcount)	As of or for the three months ended September 30,			As of or for the nine months ended September 30,		
	2013	2012	Change	2013	2012	Change
Revenue						
Principal transactions	\$378	\$(304)	) <sup>(d)</sup> NM	\$509	\$(4,427)	) <sup>(d)</sup> NM
Securities gains	26	459	(94) %	659	1,921	(66) %
All other income	83	1,042	(92) )	(30)	2,292	NM
Noninterest revenue	487	1,197	(59) )	1,138	(214)	) NM
Net interest income	(366)	(605)	) 40	(1,636)	(753)	) (117)
Total net revenue <sup>(b)</sup>	121	592	(80) )	(498)	(967)	) 49
Provision for credit losses	(17)	(11)	) (55)	(15)	(31)	) 52
Noninterest expense						
Compensation expense	551	455	21	1,748	1,676	4
Noncompensation expense <sup>(c)</sup>	9,890	1,461	NM	11,877	5,821	104
Subtotal	10,441	1,916	445	13,625	7,497	82
Net expense allocated to other businesses	(1,345)	(1,183)	) (14)	(3,811)	(3,458)	) (10)
Total noninterest expense	9,096	733	NM	9,814	4,039	143
Income/(loss) before income tax expense/(benefit)	(8,958)	(130)	) NM	(10,297)	(4,975)	) (107)
Income tax expense/(benefit)	(2,495)	(358)	) NM	(3,532)	(2,430)	) (45)
Net income/(loss)	\$(6,463)	\$228	NM	\$(6,765)	\$(2,545)	) (166)
Total net revenue						
Private equity	\$398	\$(135)	) NM	\$532	\$529	1
Treasury and CIO	(232)	713	NM	(767)	(2,954)	) 74
Other Corporate <sup>(a)</sup>	(45)	14	NM	(263)	1,458	NM
Total net revenue	\$121	\$592	(80) )	\$(498)	\$(967)	) 49
Net income/(loss)						
Private equity	\$242	\$(89)	) NM	\$272	\$242	12
Treasury and CIO	(193)	369	NM	(598)	(1,936)	) 69
Other Corporate <sup>(a)</sup>	(6,512)	(52)	) NM	(6,439)	(851)	) NM
Total net income/(loss)	\$(6,463)	\$228	NM	\$(6,765)	\$(2,545)	) (166)
Total assets (period-end) <sup>(a)</sup>	\$835,000	\$681,860	22	\$835,000	\$681,860	22
Headcount <sup>(a)</sup>	19,843	17,577	13 %	19,843	17,577	13 %

For the 2012 periods, certain income statement (including net expense allocated to other businesses) and balance sheet line items, as well as headcount were revised to reflect the transfer of certain functions and staff from Corporate/Private Equity to CCB, effective January 1, 2013. For further information on this transfer, see footnote (a) on page 21 of this Form 10-Q.

Included tax-equivalent adjustments, predominantly due to tax-exempt income from municipal bond investments (b) of \$128 million and \$109 million for the three months ended September 30, 2013 and 2012, respectively, and \$336 million and \$326 million for the nine months ended September 30, 2013 and 2012, respectively.

Included legal expense of \$9.15 billion and \$685 million for the three months ended September 30, 2013 and 2012, (c) respectively, and \$9.8 billion and \$3.5 billion for the nine months ended September 30, 2013 and 2012, respectively.

During the third quarter of 2012, CIO effectively closed out the index credit derivative positions that were retained following the transfer of the synthetic credit portfolio to the CIB on July 2, 2012. Principal transactions revenue included losses in CIO on this portfolio of \$449 million for the three months ended September 30, 2012. Also (d) included losses in CIO of \$4.4 billion and \$1.4 billion on the synthetic credit portfolio for the three months ended June 30, 2012, and March 31, 2012, respectively. Results of the portfolio that was transferred to CIB are not included herein.

#### Quarterly results

Net income was a loss of \$6.5 billion, compared with net income of \$228 million in the prior year.

Private Equity reported net income of \$242 million, compared with a net loss of \$89 million in the prior year. Net revenue was \$398 million, compared with a loss of \$135 million in the prior year, primarily due to net valuation gains on private investments.

Treasury and CIO reported a net loss of \$193 million, compared with net income of \$369 million in the prior year. Net revenue was a loss of \$232 million, compared with net revenue of \$713 million in the prior year. The prior-year revenue reflected \$888 million of extinguishment gains related to the redemption of trust preferred securities. Current-quarter net interest income was a loss of \$261 million due to low interest rates and limited reinvestment opportunities.

Other Corporate reported a net loss of \$6.5 billion, compared with a net loss of \$52 million in the prior year. The current quarter included approximately \$9.15 billion of legal expense, including reserves for litigation and regulatory proceedings, compared with \$684 million of expense for additional litigation reserves in the prior year.

#### Year-to-date results

Net Income was a loss of \$6.8 billion, compared with a loss of \$2.5 billion in the prior year.

Private Equity reported net income of \$272 million, compared with net income of \$242 million in the prior year. Net revenue was \$532 million, compared with \$529 million in the prior year.

Treasury and CIO reported a net loss of \$598 million, compared with a net loss of \$1.9 billion in the prior year. Net revenue was a loss of \$767 million, compared with a loss of \$3.0 billion in the prior year. The prior year loss reflected \$5.8 billion of principal transactions losses for the sixth months ended June 30, 2012 and \$449 million of principal transactions losses for the three months ended September 30, 2012, from the synthetic credit portfolio recorded in CIO, partially offset by net securities gains of \$1.9 billion. Prior year net revenue included \$888 million of pretax extinguishment gains related to the redemption of trust preferred securities. The extinguishment gains were related to adjustments applied to the cost basis of the trust preferred securities during the period they were in a qualified hedge accounting relationship. Current year net revenue included net securities gains of \$652 million from sales of available-for-sale investment securities and a modest loss related to the redemption of trust preferred securities. Net interest income was a loss of \$1.3 billion due to low interest rates and limited reinvestment opportunities.

Other Corporate reported a net loss of \$6.4 billion, compare with a net loss of \$851 million in the prior year.

Noninterest revenue of \$1.8 billion in the prior year was driven by a \$1.1 billion benefit from the Washington Mutual bankruptcy settlement and a \$663 million gain on the recovery of a Bear Stearns-related subordinated loan. The current year included \$9.8 billion of legal expense, including reserves for litigation and regulatory proceedings, compared with \$3.5 billion of expense for additional litigation reserves in the prior year.

#### Treasury and CIO overview

Treasury and CIO are predominantly responsible for measuring, monitoring, reporting and managing the Firm's liquidity, funding, capital and structural interest rate and foreign exchange risks. The risks managed by Treasury and CIO arise from the activities undertaken by the Firm's four major reportable business segments to serve their respective client bases, which generate both on- and off-balance sheet assets and liabilities. For further discussion of Treasury and CIO, see page 103 of the Firm's 2012 Annual Report.

CIO achieves the Firm's asset-liability management objectives generally by investing in high-quality securities that are managed for the longer-term as part of the Firm's AFS and held-to-maturity ("HTM") investment securities portfolios (the "investment securities portfolio"). CIO also uses derivatives, as well as securities that are not classified as AFS or HTM, to meet the Firm's asset-liability management objectives. For further information on derivatives, see Note 5 on pages 133-144 of this Form

10-Q. For further information about securities not classified within the AFS or HTM portfolio, see Note 3 on pages 116-130 of this Form 10-Q. The Treasury and CIO investment securities portfolio primarily consists of U.S. and non-U.S. government securities, agency and non-agency mortgage-backed securities, other asset-backed securities and corporate and municipal debt securities. At September 30, 2013, the total Treasury and CIO investment securities portfolio was \$350.5 billion; the average credit rating of the securities comprising the Treasury and CIO investment

securities portfolio was AA+ (based upon external ratings where available and where not available, based primarily upon internal ratings that correspond to ratings as defined by S&P and Moody's). See Note 11 on pages 149–152 of this Form 10-Q for further information on the details of the Firm's investment securities portfolio.

For further information on liquidity and funding risk, see Liquidity Risk Management on pages 68–73 of this Form 10-Q. For information on interest rate, foreign exchange and other risks, Treasury and CIO VaR and the Firm's nontrading interest rate-sensitive revenue at risk, see Market Risk Management on pages 97–101 of this Form 10-Q.

Selected income statement and balance sheet data

(in millions)	As of or for the three months ended September 30,			As of or for the nine months ended September 30,		
	2013	2012	Change	2013	2012	Change
Securities gains	\$26	\$459	(94 )%	\$652	\$1,925	(66 )%
Investment securities portfolio (average)	348,622	348,571	—	356,665	356,405	—
Investment securities portfolio (period-end)	350,527	360,268	(3 )	350,527	360,268	(3 )
Mortgage loans (average)	4,562	9,469	(52 )	5,538	11,033	(50 )
Mortgage loans (period-end)	4,161	8,574	(51 )%	4,161	8,574	(51 )%

Private Equity Portfolio

Selected income statement and balance sheet data

(in millions)	Three months ended September 30,			Nine months ended September 30,		
	2013	2012	Change	2013	2012	Change
Private equity gains/(losses)						
Realized gains/(losses)	\$(142 )	\$75	NM	\$(54 )	\$25	NM
Unrealized gains/(losses) <sup>(a)</sup>	487	(140 )	NM	535	628	(15 )%
Total direct investments	345	(65 )	NM	481	653	(26 )
Third-party fund investments	83	(27 )	NM	127	47	170
Total private equity gains/(losses) <sup>(b)</sup>	\$428	\$(92 )	NM	\$608	\$700	(13 )%

(a) Unrealized gains/(losses) contain reversals of unrealized gains and losses that were recognized in prior periods and have now been realized.

(b) Included in principal transactions revenue in the Consolidated Statements of Income.

Private equity portfolio information<sup>(a)</sup>

Direct investments

(in millions)	September 30, 2013	December 31, 2012	Change
Publicly-held securities			
Carrying value	\$538	\$578	(7 )%
Cost	345	350	(1 )
Quoted public value	538	578	(7 )
Privately-held direct securities			
Carrying value	6,266	5,379	16
Cost	7,096	6,584	8
Third-party fund investments <sup>(b)</sup>			
Carrying value	1,905	2,117	(10 )
Cost	1,910	1,963	(3 )
Total private equity portfolio			
Carrying value	\$8,709	\$8,074	8
Cost	9,351	8,897	5 %

(a) For more information on the Firm's policies regarding the valuation of the private equity portfolio, see Note 3 on pages 116–130 of this Form 10-Q.

(b) Unfunded commitments to third-party private equity funds were \$232 million and \$370 million at September 30, 2013, and December 31, 2012, respectively.

## INTERNATIONAL OPERATIONS

During the three and nine months ended September 30, 2013, managed revenue derived from clients, customers and counterparties domiciled outside of North America was approximately \$5.9 billion and \$19.4 billion, respectively. Of those amounts, approximately 64% and 66%, respectively, were derived from Europe/Middle East/Africa (“EMEA”); approximately 28% and 25%, respectively, from Asia/Pacific; and approximately 8% and 9%, respectively, from Latin America/Caribbean.

During the three and nine months ended September 30, 2012, managed revenue derived from clients, customers and counterparties domiciled outside of North America was approximately \$5.3 billion and \$12.9 billion, respectively. Of those amounts, approximately 63% and 53%, respectively, were derived from EMEA; approximately 26% and 33%, respectively, from Asia/Pacific; and

approximately 11% and 14%, respectively, from Latin America/Caribbean. For additional information regarding international operations, see Note 32 on page 326 of JPMorgan Chase’s 2012 Annual Report.

## International wholesale activities

The Firm is committed to meeting the needs of its clients located in these regions as part of a coordinated international business strategy.

Set forth below are certain key metrics related to the Firm’s wholesale international operations, including, for each of EMEA, Asia/Pacific and Latin America/Caribbean, the number of countries in each such region in which they operate, front-office headcount, number of clients, revenue and selected balance-sheet data.

(in millions, except headcount and where otherwise noted)	EMEA		Nine months ended September 30,		Asia/Pacific		Nine months ended September 30,		Latin America/Caribbean		Nine months ended September 30,	
	Three months ended September 30,	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
Revenue <sup>(a)</sup>	\$3,706	\$3,341	\$12,637	\$6,802	\$1,636	\$1,371	\$4,924	\$4,247	\$476	\$582	\$1,729	\$1,737
Countries of operation <sup>(b)</sup>	33	33	33	33	17	16	17	16	9	9	9	9
Total headcount <sup>(c)</sup>	15,619	15,555	15,619	15,555	21,736	20,453	21,736	20,453	1,482	1,423	1,482	1,423
Front-office headcount	6,339	5,788	6,339	5,788	4,410	4,179	4,410	4,179	648	581	648	581
Significant clients <sup>(d)</sup>	1,046	976	1,046	976	514	499	514	499	181	152	181	152
Deposits (average) <sup>(e)</sup>	\$195,447	\$167,930	\$187,093	\$168,728	\$54,478	\$55,577	\$56,167	\$57,330	\$5,387	\$4,899	\$5,336	\$4,762
Loans (period-end) <sup>(f)</sup>	43,547	37,480	43,547	37,480	30,157	30,596	30,157	30,956	28,686	28,641	28,686	28,641
Assets under management (in billions)	271	267	271	267	132	112	132	112	42	42	42	42
Client assets (in billions)	330	325	330	325	179	155	179	155	109	106	109	106
Assets under custody (in billions)	6,988	6,257	6,988	6,257	1,574	1,508	1,574	1,508	235	248	235	248

Note: International wholesale operations is comprised of CIB, AM, CB, Treasury and CIO.

(a)



Revenue is based predominantly on the domicile of the client, the location from which the client relationship is managed, or the location of the trading desk.

(b) Countries of operation represents locations where the Firm has a physical presence with employees actively engaged in “client facing” activities.

(c) Total headcount includes all employees, including those in service centers, located in the region. Effective January 1, 2013, interns are excluded from the firmwide and business segment headcount metrics. Prior periods were revised to conform with this presentation.

(d) Significant clients are defined as companies with over \$1 million in revenue over a trailing 12-month period in the region (excludes private banking clients).

(e) Deposits are based on the location from which the client relationship is managed.

(f) Loans outstanding are based predominantly on the domicile of the borrower and exclude loans held-for-sale and loans carried at fair value.

## BALANCE SHEET ANALYSIS

## Selected Consolidated Balance Sheets data

(in millions)	September 30, 2013	December 31, 2012	Change	
<b>Assets</b>				
Cash and due from banks	\$30,664	\$53,723	(43	)%
Deposits with banks	371,445	121,814	205	
Federal funds sold and securities purchased under resale agreements	235,916	296,296	(20	)
Securities borrowed	122,438	119,017	3	
<b>Trading assets:</b>				
Debt and equity instruments	316,560	375,045	(16	)
Derivative receivables	66,788	74,983	(11	)
Securities	356,556	371,152	(4	)
Loans	728,679	733,796	(1	)
Allowance for loan losses	(17,571	) (21,936	) (20	)
Loans, net of allowance for loan losses	711,108	711,860	—	
Accrued interest and accounts receivable	66,269	60,933	9	
Premises and equipment	14,876	14,519	2	
Goodwill	48,100	48,175	—	
Mortgage servicing rights	9,490	7,614	25	
Other intangible assets	1,817	2,235	(19	)
Other assets	111,282	101,775	9	
<b>Total assets</b>	<b>\$2,463,309</b>	<b>\$2,359,141</b>	<b>4</b>	
<b>Liabilities</b>				
Deposits	\$1,281,102	\$1,193,593	7	
Federal funds purchased and securities loaned or sold under repurchase agreements	218,728	240,103	(9	)
Commercial paper	53,741	55,367	(3	)
Other borrowed funds	30,436	26,636	14	
<b>Trading liabilities:</b>				
Debt and equity instruments	87,334	61,262	43	
Derivative payables	60,785	70,656	(14	)
Accounts payable and other liabilities	212,283	195,240	9	
Beneficial interests issued by consolidated VIEs	48,858	63,191	(23	)
Long-term debt	263,372	249,024	6	
<b>Total liabilities</b>	<b>2,256,639</b>	<b>2,155,072</b>	<b>5</b>	
Stockholders' equity	206,670	204,069	1	
<b>Total liabilities and stockholders' equity</b>	<b>\$2,463,309</b>	<b>\$2,359,141</b>	<b>4</b>	<b>%</b>

## Consolidated Balance Sheets overview

For a description of each of the significant line item captions on the Consolidated Balance Sheets, see pages 106–108 of JPMorgan Chase's 2012 Annual Report.

JPMorgan Chase's total assets increased by \$104.2 billion or 4%, and total liabilities increased by \$101.6 billion or 5%, from December 31, 2012. The increase in total assets was predominantly due to a net increase in cash and due from banks and deposits with banks, partially offset by

lower federal funds sold and securities purchased under resale agreements, and trading assets. The increase in total liabilities was predominantly due to higher deposits, long-term debt, accounts payable and other liabilities, and trading liabilities. Stockholders' equity also increased.

The following is a discussion of the significant changes in the specific line item captions on the Consolidated Balance Sheets from December 31, 2012.

Cash and due from banks and deposits with banks

The net increase reflected the placement of the Firm's excess funds with various central banks, primarily Federal Reserve Banks. For additional information, refer to the Liquidity Risk Management discussion on pages 68–73 of this Form 10-Q.

Federal funds sold and securities purchased under resale agreements; and securities borrowed

The net decrease in securities purchased under resale agreements and securities borrowed was due primarily to a shift in the deployment of the Firm's excess cash by Treasury.

Trading assets and liabilities—debt and equity instruments

The decrease in trading assets was driven by client-driven market-making activity in CIB, which resulted in lower levels of debt securities, equity securities and physical commodities. For additional information, refer to Note 3 on pages 116–130 of this Form 10-Q.

The increase in trading liabilities was driven by client-driven market-making activity in CIB, which resulted in higher levels of short positions in debt and equity securities.

Trading assets and liabilities—derivative receivables and payables

Derivative receivables decreased primarily due to reductions in interest rate derivatives driven by an increase in interest rates and reductions in commodity derivatives due to market movements. The decreases were partially offset by an increase in equity derivatives driven by a rise in equity markets.

Derivative payables decreased primarily due to reductions in interest rate derivatives driven by an increase in interest rates and reductions in commodity derivatives due to market movements. The decreases were partially offset by an increase in equity derivatives primarily driven by a rise in equity markets.

For additional information, refer to Derivative contracts on pages 92–93, and Notes 3 and 5 on pages 116–130 and 133–144, respectively, of this Form 10-Q.

#### Securities

The decrease was largely due to repositioning of the AFS securities portfolio, which resulted in lower levels of corporate debt, non-U.S. government securities and non-U.S. residential MBS. The decrease was partially offset by higher levels of U.S. Treasury and government agency obligations and obligations of U.S. states and municipalities, and the purchase, during the third quarter of 2013, of U.S. government agency MBS, which were included in the held-to-maturity portfolio. For additional information related to securities, refer to the discussion in the Corporate/Private Equity segment on pages 50–52, and Notes 3 and 11 on pages 116–130 and 149–152, respectively, of this Form 10-Q.

#### Loans and allowance for loan losses

Loan balances decreased as a result of lower credit card loans due to seasonality and higher repayment rates, and lower consumer excluding credit card loans, predominantly due to mortgage-related paydowns, portfolio run-off and net charge-offs.

The allowance for loan losses decreased as a result of a \$4.2 billion reduction, reflecting lower estimated losses due to improved delinquency trends in the residential real estate and credit card portfolios, as well as the impact of improved home prices on the residential real estate portfolio. For a more detailed discussion of the loan portfolio and the allowance for loan losses, refer to Credit Risk Management on pages 74–96, and Notes 3, 4, 13 and 14 on pages 116–130, 130–132, 155–177 and 178, respectively, of this Form 10-Q.

#### Mortgage servicing rights

The increase was predominantly due to originations and changes in market interest rates, partially offset by collection/realization of expected cash flows, dispositions, and changes in valuation due to model inputs and assumptions. For additional information on MSRs, see Note 16 on pages 186–189 of this Form 10-Q.

#### Deposits

The increase was due to growth in both wholesale and consumer deposits. The increase in wholesale client balances was due to higher short-term deposits as well as growth in client operating balances. Consumer deposit balances increased from the effect of continued strong growth in business volumes and lower customer attrition. For more information on consumer deposits, refer to the CCB segment discussion on pages 21–35 ; the Liquidity Risk Management discussion on pages 68–73; and Notes 3 and 17 on pages 116–130 and 190, respectively, of this Form 10-Q. For more information on wholesale client deposits, refer to the AM, CB and CIB segment discussions on pages 46–49, 42–45 and 36–41, respectively, of this Form 10-Q.

#### Federal funds purchased and securities loaned or sold under repurchase agreements

The decrease was predominantly due to a change in the mix of the Firm's funding sources. For additional information on the Firm's Liquidity Risk Management, see pages 68–73 of this Form 10-Q.

#### Accounts payable and other liabilities

The increase was predominantly due to higher CIB brokerage payables.

#### Beneficial interests issued by consolidated VIEs

The decrease was primarily due to unwinds of municipal bond vehicles, a reduction in outstanding conduit commercial paper held by third parties and net credit card maturities. For additional information on Firm-sponsored VIEs and loan securitization trusts, see Note 15 on pages 179–186 of this Form 10-Q.

#### Long-term debt

The increase was primarily due to net issuances, which also reflected the redemption of trust preferred securities in the second quarter of 2013. For additional information on the Firm's long-term debt activities, see the Liquidity Risk Management discussion on pages 68–73 of this Form 10-Q.

#### Stockholders' equity

The increase was predominantly due to net income and net issuances of preferred stock. The increase was partially offset by a net decrease in accumulated other comprehensive income, repurchases of common stock and the declaration of cash dividends on common and preferred stock. The net decrease in accumulated other comprehensive income was primarily related to the decline in fair value of U.S. government agency issued MBS and obligations of U.S. states and municipalities due to market changes, as well as net realized gains. For additional information on the

Firm's capital actions, see Capital actions on page 66 of this Form 10-Q.

## OFF-BALANCE SHEET ARRANGEMENTS

JPMorgan Chase is involved with several types of off-balance sheet arrangements, including through nonconsolidated special-purpose entities (“SPEs”), which are a type of variable interest entity (“VIE”), and through lending-related financial instruments (e.g., commitments and guarantees). For further discussion, see Off-Balance Sheet Arrangements and Contractual Cash Obligations on pages 109–115 of JPMorgan Chase’s 2012 Annual Report.

### Special-purpose entities

The most common type of VIE is an SPE. SPEs are commonly used in securitization transactions in order to isolate certain assets and distribute the cash flows from those assets to investors. SPEs are an important part of the financial markets, including the mortgage- and asset-backed securities and commercial paper markets, as they provide market liquidity by facilitating investors’ access to specific portfolios of assets and risks. The Firm holds capital, as deemed appropriate, against all SPE-related transactions and related exposures, such as derivative transactions and lending-related commitments and guarantees. For further information on the types of SPEs, see Note 15 on pages 179–186 of this Form 10-Q, and Note 1 on pages 193–194 and Note 16 on pages 280–291 of JPMorgan Chase’s 2012 Annual Report.

### Implications of a credit rating downgrade to JPMorgan Chase Bank, N.A.

For certain liquidity commitments to SPEs, JPMorgan Chase Bank, N.A., could be required to provide funding if its short-term credit rating were downgraded below specific levels, primarily “P-1,” “A-1” and “F1” for Moody’s, Standard & Poor’s and Fitch, respectively. These liquidity commitments support the issuance of asset-backed commercial paper by both Firm-administered consolidated and third-party-sponsored nonconsolidated SPEs. In the event of a short-term credit rating downgrade, JPMorgan Chase Bank, N.A., absent other solutions, would be required to provide funding to the SPE, if the commercial paper could not be reissued as it matured. The aggregate amounts of commercial paper outstanding, issued by both Firm-administered and third-party-sponsored SPEs, that are held by third parties as of September 30, 2013, and December 31, 2012, was \$13.9 billion and \$18.1 billion, respectively. The aggregate amounts of commercial paper outstanding could increase in future periods should clients of the Firm-administered consolidated or third-party-sponsored nonconsolidated SPEs draw down on certain unfunded lending-related commitments. These unfunded lending-related commitments were \$11.3 billion and \$10.9 billion at September 30, 2013, and December 31, 2012, respectively. The Firm could facilitate the refinancing of some of the clients’ assets in order to reduce the funding obligation.

### Off-balance sheet lending-related financial instruments, guarantees, and other commitments

JPMorgan Chase provides lending-related financial instruments (e.g., commitments and guarantees) to meet the financing needs of its customers. The contractual amount of these financial instruments represents the maximum possible credit risk to the Firm should the counterparty draw upon the commitment or the Firm be required to fulfill its obligation under the guarantee, and should the counterparty subsequently fail to perform according to the terms of the contract. Most of these commitments and guarantees expire without being drawn or a default occurring. As a result, the total contractual amount of these instruments is not, in the Firm’s view, representative of its actual future credit exposure or funding requirements. For further discussion of lending-related commitments and guarantees and the Firm’s related accounting policies, see Lending-related commitments on page 91, and Note 21 (including a table that presents, as of September 30, 2013, the amounts, by contractual maturity, of off-balance sheet lending-related financial instruments, guarantees and other commitments) on pages 195–199 of this Form 10-Q. For a discussion of loan repurchase liabilities, see Mortgage repurchase liability on pages 56–60 and Note 21 on pages 195–199 of this Form 10-Q.

### Mortgage repurchase liability

In connection with the Firm’s mortgage loan sale and securitization activities with the GSEs and other mortgage loan sale and private-label securitization transactions, the Firm has made representations and warranties that the loans sold meet certain requirements. The Firm may be, and has been, required to repurchase loans and/or indemnify the GSEs and other investors for losses due to material breaches of these representations and warranties. To the extent that repurchase demands that are received relate to loans that the Firm purchased from third parties that remain viable, the Firm typically will have the right to seek a recovery of related repurchase losses from the third party. For additional information regarding loans sold to the GSEs, see Mortgage repurchase liability on pages 111–115 of JPMorgan Chase’s

2012 Annual Report.

The Firm also sells loans in securitization transactions with Ginnie Mae; these loans are typically insured or guaranteed by another government agency. The Firm, in its role as servicer, may repurchase certain delinquent loans from loan pools, including those that have been sold back to Ginnie Mae subsequent to modification, as permitted by Ginnie Mae guidelines. However, the Firm is typically not required to repurchase such loans other than for modification or foreclosure purposes (i.e., these repurchases typically do not result from repurchase demands due to breaches of representations and warranties). Because principal amounts due under the terms of these repurchased loans continue to be insured and the reimbursement of insured amounts

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continues to proceed normally, the Firm has not recorded any mortgage repurchase liability related to these loans. However, the U.S. Attorney's Office for the Southern District of New York is conducting an investigation concerning the Firm's compliance with the requirements of the Federal Housing Administration's Direct Endorsement Program. The Firm is cooperating in that investigation. For additional information regarding litigation, see Note 23 on pages 201–209 of this Form 10-Q, and Note 31 on pages 316–325 of JPMorgan Chase's 2012 Annual Report. From 2005 to 2008, the Firm and certain acquired entities made certain loan level representations and warranties in connection with approximately \$450 billion of residential mortgage loans that were sold or deposited into private-label securitizations. While the terms of the securitization transactions vary, they generally differ from loan sales to the GSEs in that, among other things: (i) in order to direct the trustee to investigate potential claims, the security holders must make a formal request for the trustee to do so, and typically, this requires agreement of the holders of a specified percentage of the outstanding securities; (ii) generally, the mortgage loans are not required to meet all GSE eligibility criteria; and (iii) in many cases, the party demanding repurchase is required to demonstrate that a loan-level breach of a representation or warranty has materially and adversely affected the value of the loan. Of the \$450 billion originally sold or deposited (including \$165 billion by Washington Mutual, as to which the Firm maintains that certain of the repurchase obligations remain with the FDIC receivership), approximately \$203 billion of principal has been repaid (including \$75 billion related to Washington Mutual). In addition, approximately \$128 billion of the principal amount of such loans has been liquidated (including \$46 billion related to Washington Mutual), with an average loss severity of 60%. Accordingly, the remaining outstanding principal balance of these loans (including Washington Mutual) was, as of September 30, 2013, approximately \$119 billion, of which \$30 billion was 60 days or more past due. The remaining outstanding principal balance of loans related to Washington Mutual was approximately \$44 billion, of which \$10 billion was 60 days or more past due. For additional information regarding loans sold to private investors, see Mortgage repurchase liability on pages 111–115 of JPMorgan Chase's 2012 Annual Report.

There have been generalized allegations, as well as specific demands, that the Firm repurchase loans sold or deposited into private-label securitizations (including claims from insurers that have guaranteed certain obligations of the securitization trusts). Although the Firm encourages parties to use the contractual repurchase process established in the governing agreements, these private-label repurchase claims have generally manifested themselves through threatened or pending litigation. Accordingly, the liability related to repurchase demands associated with all of the private-label securitizations described above is separately

evaluated by the Firm in establishing its litigation reserves. For additional information regarding litigation, see Note 23 on pages 201–209 of this Form 10-Q, and Note 31 on pages 316–325 of JPMorgan Chase's 2012 Annual Report.

#### Estimated mortgage repurchase liability

The Firm's mortgage repurchase liability is intended to cover losses associated with all loans previously sold in connection with loan sale and securitization transactions with the GSEs and other losses related to mortgage insurance rescissions. The Firm has recognized a mortgage repurchase liability of \$2.2 billion and \$2.8 billion, as of September 30, 2013, and December 31, 2012, respectively. On October 25, 2013, the Firm agreed with the FHFA to resolve, for \$1.1 billion, GSE repurchase claims for breaches of representations and warranties on loans sold to the GSEs from 2000 to 2008, except for certain limited types of exposures. The settlement does not release the Firm's liability with respect to its servicing obligations on covered loans. For additional information on the settlement see Note 23 on pages 201–209 of this Form 10-Q.

The Firm believes that its remaining mortgage repurchase liability is sufficient to cover probable future repurchase losses related to specific types of exposures excluded from the settlement, including post-2008 loan sale and securitization transactions, which the Firm believes have substantially lower levels of repurchase risk than earlier vintages. For additional information about the process that the Firm uses to estimate its mortgage repurchase liability and the factors it considers in connection with that process, see Mortgage repurchase liability on pages 111–115 of JPMorgan Chase's 2012 Annual Report.





All mortgage repurchase demands associated with private-label securitizations (however asserted) are evaluated separately by the Firm in establishing its litigation reserves; they are not considered in the Firm's mortgage repurchase liability. Accordingly, as noted above, the Firm's mortgage repurchase liability is intended to cover losses associated with all loans previously sold in connection with loan sale and securitization transactions with the GSEs and other losses related to mortgage insurance rescissions.

The following table provides information about outstanding repurchase demands and unresolved mortgage insurance rescission notices, excluding those related to Washington Mutual and those asserted in or arising in connection with pending repurchase litigation, by counterparty type, at each of the past five quarter-end dates. The table includes repurchase demands received from the GSEs as well as repurchase demands associated with private-label securitizations that have been presented to the Firm by trustees who assert authority to present such claims under the terms of the underlying sale or securitization agreement.

Outstanding repurchase demands and unresolved mortgage insurance rescission notices by counterparty type

(in millions)	September 30, 2013	June 30, 2013	March 31, 2013	December 31, 2012	September 30, 2012
GSEs <sup>(a)</sup>	\$ 1,601	\$970	\$1,022	\$ 1,166	\$ 1,533
Mortgage insurers	780	852	924	1,014	1,036
Other	1,322	1,072	992	887	<sup>(c)</sup> 1,697
Overlapping population <sup>(b)</sup>	(45 )	(51 )	(64 )	(86 )	(150 )
Total	\$ 3,658	\$2,843	\$2,874	\$ 2,981	\$ 4,116

On October 25, 2013, the Firm agreed with the FHFA to resolve, for \$1.1 billion, GSE repurchase claims for breaches of representations and warranties on loans sold to the GSEs from 2000 to 2008, except for certain limited types of exposures. The settlement does not release the Firm's liability with respect to its servicing obligations on covered loans.

Because the GSEs and others may make repurchase demands based on mortgage insurance rescission notices that remain unresolved, certain loans may be subject to both an unresolved mortgage insurance rescission notice and an outstanding repurchase demand.

The decrease from September 30, 2012 predominantly relates to repurchase demands from private-label securitizations that had been presented in this table as of September 30, 2012 but that subsequently became subject to repurchase litigation in the fourth quarter of 2012; private-label securitization repurchase demands asserted or arising in connection with pending repurchase litigation are excluded from this table.

The following table provides information about repurchase demands and mortgage insurance rescission notices received, excluding those related to Washington Mutual and those asserted in or arising in connection with pending repurchase litigation, by loan origination vintage, for the past five quarters.

Quarterly mortgage repurchase demands received by loan origination vintage<sup>(a)</sup>

(in millions)	September 30, 2013	June 30, 2013	March 31, 2013	December 31, 2012	September 30, 2012
Pre-2005	\$ 135	\$53	\$45	\$ 42	\$ 33
2005	308	116	217	42	103
2006	515	258	287	292	963
2007	690	546	419	241	371
2008	265	113	151	114	196
Post-2008	79	60	62	87	124
Total repurchase demands received	\$ 1,992	<sup>(b)</sup> \$1,146	\$1,181	\$ 818	\$ 1,790

All mortgage repurchase demands associated with private-label securitizations are separately evaluated by the Firm in establishing its litigation reserves.

On October 25, 2013, the Firm agreed with the FHFA to resolve, for \$1.1 billion, GSE repurchase claims for breaches of representations and warranties on loans sold to the GSEs from 2000 to 2008, except for certain limited types of exposures. The settlement does not release the Firm's liability with respect to its servicing obligations on

covered loans.

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Quarterly mortgage insurance rescission notices received by loan origination vintage<sup>(a)</sup>

(in millions)	September 30, 2013	June 30, 2013	March 31, 2013	December 31, 2012	September 30, 2012
Pre-2005	\$ 5	\$ 14	\$ 12	\$ 6	\$ 6
2005	8	18	13	18	14
2006	11	25	15	35	46
2007	33	68	52	83	139
2008	17	22	20	26	37
Post-2008	8	6	8	7	8
Total mortgage insurance rescissions received	\$ 82	\$ 153	\$ 120	\$ 175	\$ 250

(a) Mortgage insurance rescissions typically result in a repurchase demand from the GSEs. This table includes mortgage insurance rescission notices for which the GSEs also have issued a repurchase demand.

Since the beginning of 2011, the Firm's cumulative cure rate (excluding loans originated by Washington Mutual) is approximately 60%.

The Firm has not observed a direct relationship between the type of defect that allegedly causes the breach of representations and warranties and the severity of the realized loss. Therefore, the loss severity assumption is estimated using the Firm's historical experience and projections regarding changes in home prices. Actual principal loss severities on finalized repurchases and "make-whole" settlements to date (excluding loans originated by Washington Mutual) currently average approximately 50%, but may vary from quarter to quarter based on the characteristics of the underlying loans and changes in home prices.

When a loan was originated by a third-party originator, the Firm typically has the right to seek a recovery of related repurchase losses from the third-party originator. Estimated and actual third-party recovery rates may vary from quarter to quarter based upon the underlying mix of third-party originators (e.g., active, inactive, out-of-business originators) from which recoveries are being sought.

Substantially all of the estimates and assumptions underlying the Firm's established methodology for computing its recorded mortgage repurchase liability — including the amount of probable future demands from the GSEs, the ability of the Firm to cure identified defects, the severity of loss upon repurchase or foreclosure and recoveries from third parties — require management judgment. While the Firm's estimated mortgage repurchase liability is inherently uncertain and imprecise, the Firm's October 25, 2013 settlement substantially resolved the Firm's repurchase liability for the 2000-2008 vintages, which experienced the most significant levels of repurchase losses.

The following table summarizes the change in the mortgage repurchase liability for each of the periods presented. Summary of changes in mortgage repurchase liability<sup>(a)</sup>

(in millions)	Three months ended		Nine months ended September 30,	
	September 30, 2013	2012	2013	2012
Repurchase liability at beginning of period	\$2,476	\$3,293	\$2,811	\$3,557
Net realized losses <sup>(b)</sup>	(135 )	(268 )	(538 )	(891 )
Provision for repurchase losses <sup>(c)</sup>	(159 )	74	(91 )	433
Repurchase liability at end of period <sup>(d)</sup>	\$2,182	\$3,099	\$2,182	\$3,099

(a) All mortgage repurchase demands associated with private-label securitizations are separately evaluated by the Firm in establishing its litigation reserves.

Realized repurchase losses are presented net of third-party recoveries and include principal losses and accrued interest on repurchased loans, “make-whole” settlements, settlements with claimants, and certain related expense.

(b) Make-whole settlements were \$117 million and \$94 million for the three months ended September 30, 2013 and 2012, respectively and \$371 million and \$387 million for the nine months ended September 30, 2013 and 2012, respectively.

(c) Included provision related to new loan sales of \$4 million and \$30 million for the three months ended September 30, 2013 and 2012, respectively, and \$18 million and \$85 million for the nine months ended September 30, 2013 and 2012, respectively.

(d) On October 25, 2013, the Firm agreed with the FHFA to resolve, for \$1.1 billion, GSE repurchase claims for breaches of representations and warranties on loans sold to the GSEs from 2000 to 2008, except for certain limited types of exposures. The settlement does not release the Firm’s liability with respect to its servicing obligations on covered loans.

The following table summarizes the total unpaid principal balance of certain repurchases during the periods indicated. Unpaid principal balance of mortgage loan repurchases<sup>(a)</sup>

(in millions)	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Ginnie Mae <sup>(b)</sup>	\$1,489	\$1,216	\$5,012	\$4,342
GSEs <sup>(c)</sup>	140	312	601	933
Other <sup>(c)(d)</sup>	12	39	52	147
Total	\$1,641	\$1,567	\$5,665	\$5,422

(a) This table includes: (i) repurchases of mortgage loans due to breaches of representations and warranties, and (ii) loans repurchased from Ginnie Mae loan pools as described in (b) below. This table does not include mortgage insurance rescissions; while the rescission of mortgage insurance typically results in a repurchase demand from the GSEs, the mortgage insurers themselves do not present repurchase demands to the Firm. This table also excludes mortgage loan repurchases associated with repurchase demands asserted in or in connection with pending repurchase litigation.

(b) In substantially all cases, these repurchases represent either voluntary repurchases of certain delinquent loans from loan pools as permitted by Ginnie Mae guidelines or required repurchases of loans for modification or foreclosure purposes (i.e., these repurchases typically do not result from repurchase demands due to breaches of representations and warranties). The Firm typically repurchases these loans as it continues to service them and/or manage the foreclosure process in accordance with applicable policies and requirements of Ginnie Mae, the Federal Housing Administration (“FHA”), Rural Housing Services (“RHS”) and/or the U.S. Department of Veterans Affairs (“VA”).

(c) Nonaccrual loans held-for-investment included \$381 million and \$484 million at September 30, 2013 and 2012, respectively, of loans repurchased as a result of breaches of representations and warranties.

(d) Represents loans repurchased from parties other than the GSEs, excluding those repurchased in connection with pending repurchase litigation.

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For additional information regarding the mortgage repurchase liability, see Note 21 on pages 195–199 of this Form 10-Q, and Note 29 on pages 308–315 of JPMorgan Chase’s 2012 Annual Report.

The Firm also faces a variety of exposures resulting from repurchase demands and litigation arising out of its various roles as issuer and/or sponsor of mortgage-backed securities (“MBS”) offerings in private-label securitizations. For further information, see Note 23 on pages 201–209 of this Form 10-Q.

## CAPITAL MANAGEMENT

The following discussion of JPMorgan Chase's capital management highlights developments since December 31, 2012, and should be read in conjunction with Capital Management on pages 116–122 of JPMorgan Chase's 2012 Annual Report.

The Firm's capital management objectives are to hold capital sufficient to:

- Cover all material risks underlying the Firm's business activities;
- Maintain "well-capitalized" status under regulatory requirements;
- Maintain debt ratings that enable the Firm to optimize its funding mix and liquidity sources while minimizing costs;
- Retain flexibility to take advantage of future investment opportunities; and
- Build and invest in businesses, even in a highly stressed environment.

These objectives are achieved through ongoing monitoring of the Firm's capital position, regular stress testing, and a capital governance framework.

### Capital governance

The Firm's senior management recognizes the importance of a capital management function that supports strategic decision-making. For a more detailed discussion of the Firm's capital governance and processes, see pages 116–117 of JPMorgan Chase's 2012 Annual Report.

### Comprehensive Capital Analysis and Review ("CCAR")

On January 7, 2013, the Firm submitted its capital plan to the Federal Reserve under the Federal Reserve's 2013 CCAR process. On March 14, 2013, the Federal Reserve informed the Firm that it did not object to the Firm's 2013 capital plan, but asked the Firm to submit an additional capital plan, as described more fully below. On May 21, 2013, the Board of Directors increased the second-quarter common stock dividend to \$0.38 per share from \$0.30 per share. The Board of Directors also authorized the Firm to repurchase up to \$6 billion of common equity commencing with the second quarter of 2013 through the end of the first quarter of 2014. For additional information on dividends and common equity repurchases, see Capital actions on page 66 of this Form 10-Q.

On September 18, 2013, the Firm submitted an additional capital plan, as requested by the Federal Reserve, to address the weaknesses the Federal Reserve had identified in the Firm's original 2013 submission. JPMorgan Chase expects the Federal Reserve to notify the Firm within 75 days of the resubmission of its determination. Following its review of the additional capital plan, the Federal Reserve could require the Firm to modify its capital distributions.

### Regulatory capital

The Federal Reserve establishes capital requirements, including well-capitalized standards, for the consolidated financial holding company. The Office of the Comptroller of the Currency ("OCC") establishes similar capital requirements and standards for the Firm's national banks, including JPMorgan Chase Bank, N.A. and Chase Bank USA, N.A.

In connection with the U.S. Government's Supervisory Capital Assessment Program in 2009 ("SCAP"), U.S. banking regulators developed an additional measure of capital, Tier 1 common, which is defined as Tier 1 capital less elements of Tier 1 capital not in the form of common equity, such as perpetual preferred stock, noncontrolling interests in subsidiaries and trust preferred securities. In 2013, the Federal Reserve employed a minimum 5% Tier 1 common ratio standard for CCAR purposes, in addition to the other minimum capital requirements. For the 2014 CCAR process, the Federal Reserve has introduced an additional requirement to include a Basel III Tier 1 common test with a minimum of 4% for 2014 projections and 4.5% for 2015 projections.

### Basel I and Basel 2.5

The minimum risk-based capital requirements adopted by the U.S. federal banking agencies follow the Capital Accord ("Basel I") of the Basel Committee. In June 2012, U.S. federal banking agencies published the final rule that specifies revised market risk regulatory capital requirements ("Basel 2.5"). While the Firm is still subject to the capital requirements of Basel I, Basel 2.5 rules also became effective for the Firm on January 1, 2013. The Basel 2.5 final rule revised the scope of positions subject to the market risk capital requirements and introduced new market risk measures, which resulted in additional capital requirements for covered positions as defined. The implementation of Basel 2.5 in the first quarter of 2013 resulted in an increase of approximately \$150 billion in RWA compared with the Basel I rules at March 31, 2013. The implementation of these rules also resulted in decreases of the Firm's Tier 1

capital, Total capital and Tier 1 common capital ratios by 140 basis points, 160 basis points and 120 basis points, respectively, at March 31, 2013.



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The following table presents the risk-based capital ratios for JPMorgan Chase at September 30, 2013, and December 31, 2012, under Basel I (and, for September 30, 2013, Basel 2.5).

Risk-based capital ratios

	September 30, 2013		December 31, 2012	
Capital ratios				
Tier 1 capital	11.7	%	12.6	%
Total capital	14.3		15.3	
Tier 1 leverage	6.9		7.1	
Tier 1 common <sup>(a)</sup>	10.5		11.0	

(a) The Tier 1 common ratio is Tier 1 common capital divided by RWA.

At September 30, 2013, and December 31, 2012, JPMorgan Chase maintained Tier 1 and Total capital ratios in excess of the well-capitalized standards established by the Federal Reserve, as indicated in the above tables. In addition, at September 30, 2013, and December 31, 2012, the Firm's Tier 1 common ratio was significantly above the 5% CCAR standard. For more information, see Note 28 on pages 306–308 of the Firm's 2012 Annual Report.

The following table presents a reconciliation of total stockholders' equity to Tier 1 common, Tier 1 capital and Total qualifying capital; the components of RWA; and total adjusted average assets.

Risk-based capital components and assets

(in millions)	September 30, 2013		December 31, 2012	
Total stockholders' equity	\$206,670		\$204,069	
Less: Preferred stock	11,158		9,058	
Common stockholders' equity	195,512		195,011	
Effect of certain items in accumulated other comprehensive income/(loss) excluded from Tier 1 common	(532	)	(4,198	)
Less: Goodwill <sup>(a)</sup>	45,397		45,663	
Other intangible assets <sup>(a)</sup>	2,160		2,311	
Fair value DVA on structured notes and derivative liabilities related to the Firm's credit quality	1,627		1,577	
Investments in certain subsidiaries and other	1,212		920	
Tier 1 common	144,584		140,342	
Preferred stock	11,158		9,058	
Qualifying hybrid securities and noncontrolling interests <sup>(b)</sup>	5,615		10,608	
Other	(12	)	(6	)
Total Tier 1 capital	161,345		160,002	
Long-term debt and other instruments qualifying as Tier 2	17,646		18,061	
Qualifying allowance for credit losses	17,275		15,995	
Other	(42	)	(22	)
Total Tier 2 capital	34,879		34,034	
Total qualifying capital	\$196,224		\$194,036	
Credit risk RWA	\$1,208,675		\$1,156,102	
Market risk RWA	165,364		114,276	
Total RWA	\$1,374,039		\$1,270,378	
Total adjusted average assets	\$2,327,427		\$2,243,242	

(a) Goodwill and other intangible assets are net of any associated deferred tax liabilities.

Primarily includes trust preferred securities of certain business trusts. Under the Basel III interim final rule approved by U.S. federal banking agencies in July 2013, trust preferred securities will be phased out from inclusion as Tier 1 capital, but included as Tier 2 capital, beginning in 2014 through the end of 2015 and phased out from inclusion as Tier 2 capital beginning in 2016 through the end of 2021.



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Capital rollforward

The following table presents the changes in Tier 1 common, Tier 1 capital and Tier 2 capital for the nine months ended September 30, 2013.

Nine months ended September 30, (in millions)	2013	
Tier 1 common at December 31, 2012	\$140,342	
Net income applicable to common equity	12,030	
Dividends declared on common stock	(4,118)	)
Net issuance of treasury stock	(2,650)	)
Changes in capital surplus	(1,049)	)
Effect of certain items in accumulated other comprehensive income/(loss) excluded from Tier 1 common	(46)	)
Qualifying noncontrolling minority interests in consolidated subsidiaries	(42)	)
DVA on structured notes and derivative liabilities	(50)	)
Goodwill and other nonqualifying intangibles (net of deferred tax liabilities)	417	
Other	(250)	)
Increase in Tier 1 common	4,242	
Tier 1 common at September 30, 2013	\$144,584	
Tier 1 capital at December 31, 2012	\$160,002	
Change in Tier 1 common	4,242	
Net issuance of noncumulative perpetual preferred stock	2,100	
Redemption of trust preferred securities	(4,951)	)
Other	(48)	)
Increase in Tier 1 capital	1,343	
Tier 1 capital at September 30, 2013	\$161,345	
Tier 2 capital at December 31, 2012	\$34,034	
Change in long-term debt and other instruments qualifying as Tier 2	(415)	)
Change in qualifying allowance for credit losses	1,280	
Other	(20)	)
Increase in Tier 2 capital	845	
Tier 2 capital at September 30, 2013	\$34,879	
Total qualifying capital at September 30, 2013	\$196,224	

RWA

The following table presents the changes in credit risk RWA and market risk RWA for the nine months ending September 30, 2013.

Changes in RWA components	
Nine months ended September 30, (in millions)	2013
Credit risk RWA at December 31, 2012	\$1,156,102
Increase in credit risk RWA	52,573
Credit risk RWA at September 30, 2013	\$1,208,675

Market risk RWA at December 31, 2012	\$114,276
Increase in market risk RWA	51,088
Market risk RWA at September 30, 2013	\$165,364
Total RWA at September 30, 2013	\$1,374,039

The increase in credit risk RWA for the nine months ended September 30, 2013, is predominantly attributable to the implementation of Basel 2.5 which resulted in certain positions previously captured under market risk RWA under Basel I being included as non-covered positions and calculated under credit risk RWA. Portfolio growth also contributed to the increase, partially offset by lower loan balances in Mortgage Banking due to portfolio runoff.

The increase in market risk RWA was driven by the implementation of Basel 2.5, partially offset by reduced risk, including in the synthetic credit portfolio, and by exposure changes and market movements.

Additional information regarding the Firm's capital ratios and the federal regulatory capital standards to which the Firm is subject is presented in Note 20 on pages 193–194 of this Form 10-Q. For further information on the Firm's Basel 2.5 measures and additional market risk disclosures, see the Firm's consolidated Basel 2.5 Market Risk Pillar 3 Reports which are available on the Firm's website (<http://investor.shareholder.com/jpmorganchase/basel.cfm>) within 45 days after the end of the quarter.

#### Basel II & Basel III

U.S. banking regulators published a final Basel II rule in December 2007, which was intended to be more risk sensitive than Basel I and eventually replace Basel I for large and internationally active U.S. banks, including the Firm. The Firm has been reporting Basel II capital ratios in parallel to the banking agencies since 2008. In July 2013, U.S. federal banking agencies approved an interim final rule implementing further revisions to the Capital Accord in the U.S.; such further revisions are commonly referred to as "Basel III." Basel III is comprised of an Advanced and a Standardized Approach. For large and internationally active banks, including the Firm, both the Basel III Advanced and Standardized Approaches will become effective commencing January 1, 2014. Prior to full implementation of the Basel III Advanced Approach, the Firm will be required to complete a qualification period ("parallel run") of at least four consecutive quarters during which it needs to demonstrate that it meets the requirements of the rule to the satisfaction of its U.S. banking regulators. Pursuant to the requirements of the Dodd-Frank Act, the Firm, upon exiting the Basel III Advanced Approach parallel run, will be required to calculate regulatory capital ratios under both the Standardized and Advanced Approaches. The Firm's capital adequacy will be evaluated against the approach that results in the lower ratio.

Basel III revises Basel I and II by, among other things, narrowing the definition of capital, and increasing capital requirements for specific exposures. In addition Basel III incorporates a new Tier 1 common ratio requirement. The Tier 1 common ratio requirement has a phase-in period from 2015 to 2019. By January 1, 2019, the minimum Tier 1 common ratio is 7%, comprised of a minimum ratio of 4.5% plus a 2.5% capital conservation buffer.

Global systemically important banks ("GSIBs") will also be required to maintain Tier 1 common requirements above the 7% minimum, in amounts ranging from an additional 1% to an additional 2.5%. In November 2012, the Financial Stability Board ("FSB") indicated that it would require the Firm, as well as three other banks, to hold the additional 2.5% of Tier 1 common; the requirement will be phased in beginning in 2016. The Basel Committee also stated that certain GSIBs could be required to hold as much

as an additional 3.5% of Tier 1 common if they were to take actions that further increase their systemic importance. Currently, no GSIB (including the Firm) is required to hold more than the additional 2.5% of Tier 1 common.

The Firm estimates that its Tier 1 common ratio under the Basel III Advanced Approach on a fully phased-in basis would be 9.3% as of September 30, 2013, which is less than the Tier 1 common ratio as calculated under the Basel III Standardized Approach. The Tier 1 common ratio under both Basel I and Basel III are non-GAAP financial measures. However, such measures are used by bank regulators, investors and analysts as a key measure to assess the Firm's capital position and to compare the Firm's capital to that of other financial services companies.

The following table presents a comparison of the Firm's Tier 1 common under Basel I rules to its estimated Tier 1 common under Basel III rules, along with the Firm's estimated risk-weighted assets. Key differences in the calculation of RWA between Basel I and Basel III include: (1) Basel III credit risk RWA is based on risk-sensitive approaches which largely rely on the use of internal credit models and parameters, whereas Basel I RWA is based on fixed supervisory risk-weightings which vary only by counterparty type and asset class; and (2) Basel III includes RWA for operational risk, whereas Basel I does not. Operational risk is the risk of loss resulting from inadequate or failed internal processes, people or systems, or from external events. Among other risks, it includes legal risk – including litigation costs, settlements, and regulatory fines. Operational risk capital takes into consideration all operational risk losses in the quarter following when the losses were realized. The operational risk capital modeling approach has and continues to evolve as part of the Basel capital requirements, and is therefore subject to change. Tier 1 common under Basel III includes additional adjustments and deductions not included in Basel I Tier 1 common, such as the inclusion of accumulated other comprehensive income (“AOCI”) related to AFS securities and defined benefit pension and other postretirement employee benefit (“OPEB”) plans.

September 30, 2013

(in millions, except ratio)

Tier 1 common under Basel I rules	\$ 144,584	
Adjustments related to AOCI for AFS securities and defined benefit pension and OPEB plans	695	
Add back of Basel I deductions <sup>(a)</sup>	1,831	
Deduction for deferred tax asset related to net operating loss and foreign tax credit carryforwards	(905	)
All other adjustments	(210	)
Estimated Tier 1 common under Basel III rules	\$ 145,995	
Estimated RWA under Basel III rules <sup>(b)</sup>	\$ 1,563,980	
Estimated Tier 1 common ratio under Basel III rules <sup>(c)</sup>	9.3	%

(a) Certain exposures, which are deducted from capital under Basel I, are risk-weighted under Basel III.

(b) Effective January 1, 2013, market risk RWA requirements under Basel 2.5 are consistent across Basel I and Basel III.

(c) The Tier 1 common ratio under Basel III rules is Tier 1 common under Basel III rules divided by RWA under Basel III rules.

The Basel III interim final rule also included a requirement for advanced approach banking organizations, including the Firm, to calculate a supplementary leverage ratio (“SLR”). The SLR, a non-GAAP financial measure, is Tier 1 capital under Basel III divided by the Firm's total leverage exposure. Total leverage exposure is calculated by taking the Firm's total average on-balance sheet assets, less amounts permitted to be deducted for Tier 1 capital, and adding certain off-balance sheet exposures, such as undrawn commitments and derivatives future exposure.

Following approval of the final Basel III rules, the U.S. banking agencies issued proposed rulemaking relating to the SLR that would require U.S. bank holding companies, including JPMorgan Chase, to have a minimum SLR of at least 5% and insured depository institutions (“IDI”), including JPMorgan Chase Bank, N.A. and Chase Bank USA, N.A., to have a minimum SLR of at least 6%. In addition, the Basel Committee has proposed further refinements to the computation of the SLR. The Firm estimates, based on its current understanding of the U.S. rules, that if the rules were in effect at September 30, 2013, the Firm's SLR would have been approximately 4.7% and JPMorgan Chase Bank, N.A.'s SLR would have been approximately 4.3%.

The Basel III capital requirements are subject to prolonged transition periods. In July 2013, as part of the approval of the Basel III interim final rule, U.S. federal banking agencies announced a January 1, 2014, Basel III effective date for advanced approach banking organizations, including the Firm. The additional capital requirements for GSIBs will be phased in starting January 1, 2016, with full implementation on January 1, 2019. The Firm and its IDI subsidiaries are not required to meet the minimum SLR until January 1, 2018. Management's current objective is for the Firm to reach an estimated Basel III Tier I common ratio of 9.5% by the end of 2013, and a Basel III Tier 1 common ratio of 10-10.5% over time. Additionally, management's current objective is for the Firm to achieve a SLR of 5.5%, and for JPMorgan Chase Bank, N.A. to achieve a SLR of 6% in advance of the SLR effective date.

The Firm's estimate of its Tier 1 common ratio under Basel III and the Firm's and JPMorgan Chase Bank, N.A.'s SLR reflect its current understanding of the U.S. Basel III rules based on the published interim final rule and on the application of such rules to its businesses as currently conducted. The actual impact on the Firm's capital ratios upon implementation of Basel III rules may differ from the Firm's current estimates. The actual impact could depend on changes the Firm may make to its businesses in the future, further implementation guidance from the regulators, and regulatory approval of certain of the Firm's internal risk models (or, alternatively, regulatory disapproval of the Firm's internal risk models that have previously been conditionally approved).

#### Broker-dealer regulatory capital

JPMorgan Chase's principal U.S. broker-dealer subsidiaries are J.P. Morgan Securities LLC ("JPMorgan Securities") and J.P. Morgan Clearing Corp. ("JPMorgan Clearing"). JPMorgan Clearing is a subsidiary of JPMorgan Securities and provides clearing and settlement services. JPMorgan Securities and JPMorgan Clearing are each subject to Rule 15c3-1 under the Securities Exchange Act of 1934 (the "Net Capital Rule"). JPMorgan Securities and JPMorgan Clearing are also each registered as futures commission merchants and subject to Rule 1.17 of the Commodity Futures Trading Commission ("CFTC").

JPMorgan Securities and JPMorgan Clearing have elected to compute their minimum net capital requirements in accordance with the "Alternative Net Capital Requirements" of the Net Capital Rule. At September 30, 2013, JPMorgan Securities' net capital, as defined by the Net Capital Rule, was \$14.6 billion, exceeding the minimum requirement by \$12.7 billion, and JPMorgan Clearing's net capital was \$6.8 billion, exceeding the minimum requirement by \$5.1 billion.

In addition to its minimum net capital requirement, JPMorgan Securities is required to hold tentative net capital in excess of \$1.0 billion and is also required to notify the Securities and Exchange Commission ("SEC") in the event that tentative net capital is less than \$5.0 billion, in accordance with the market and credit risk standards of Appendix E of the Net Capital Rule. As of September 30, 2013, JPMorgan Securities had tentative net capital in excess of the minimum and notification requirements.

J.P. Morgan Securities plc (formerly J.P. Morgan Securities Ltd.) is a wholly-owned subsidiary of JPMorgan Chase Bank, N.A. and is the Firm's principal operating subsidiary in the U.K. It has authority to engage in banking, investment banking and broker-dealer activities. J.P. Morgan Securities plc is jointly regulated by the U.K. Prudential Regulation Authority ("PRA") and Financial Conduct Authority ("FCA") (together, formerly the U.K. Financial Services Authority). At September 30, 2013, J.P. Morgan Securities plc had total capital of \$22.6 billion,

or a Pillar 1 Total capital ratio of 15.1%, which exceeded the 8% well-capitalized standard applicable to it under Basel 2.5.

#### Economic risk capital

Economic risk capital is another of the disciplines the Firm uses to assess the capital required to support its businesses. Economic risk capital is a measure of the capital needed to cover JPMorgan Chase's business activities in the event of unexpected losses. The Firm measures economic risk capital using internal risk-assessment methodologies and models based primarily on four risk factors: credit, market, operational and private equity risk. The methodologies and models used to measure economic risk capital consider factors, assumptions and inputs that differ from those required to be used for regulatory capital requirements, and therefore provide a complementary measure to regulatory capital. As economic risk capital is a separate component of the capital framework for Advanced Approach banking organizations under Basel III, the Firm is currently in the process of enhancing its economic risk capital framework to address the newly finalized Basel III requirements.

#### Line of business equity

Equity for a line of business represents the amount the Firm believes the business would require if it were operating independently, considering capital levels for similarly rated peers, regulatory capital requirements (as estimated under Basel III) and economic risk measures. Capital is also allocated to each line of business for, among other things, goodwill and other intangibles associated with acquisitions effected by the line of business. ROE is measured and internal targets for expected returns are established as key measures of a business segment's performance.

## Line of business equity

(in billions)	September 30, 2013	December 31, 2012
Consumer & Community Banking	\$46.0	\$43.0
Corporate & Investment Bank	56.5	47.5
Commercial Banking	13.5	9.5
Asset Management	9.0	7.0
Corporate/Private Equity	70.5	88.0
Total common stockholders' equity	\$195.5	\$195.0

## Line of business equity

(in billions)	Quarterly Averages		
	3Q13	4Q12	3Q12
Consumer & Community Banking	\$46.0	\$43.0	\$43.0
Corporate & Investment Bank	56.5	47.5	47.5
Commercial Banking	13.5	9.5	9.5
Asset Management	9.0	7.0	7.0
Corporate/Private Equity	72.2	85.0	79.6
Total common stockholders' equity	\$197.2	\$192.0	\$186.6

Effective January 1, 2013, the Firm further refined the capital allocation framework to align it with the revised line of business structure that became effective in the fourth quarter of 2012. The increase in equity levels for the lines of businesses since December 31, 2012 is largely driven by



regulatory guidance on Basel III requirements, principally for CIB and CIO, and by anticipated business growth.

#### Capital actions

##### Dividends

On May 21, 2013, the Board of Directors increased the Firm's quarterly common stock dividend from \$0.30 to \$0.38 per share, effective with the dividend paid on July 31, 2013, to shareholders of record on July 5, 2013. The Firm's common stock dividend policy reflects JPMorgan Chase's earnings outlook, desired dividend payout ratio, capital objectives, and alternative investment opportunities. The Firm's current expectation is to return to a payout ratio of approximately 30% of normalized earnings over time.

For information regarding dividend restrictions, see Note 22 and Note 27 on pages 300 and 306, respectively, of JPMorgan Chase's 2012 Annual Report.

##### Preferred stock

On February 5, 2013 the Firm issued \$900 million of noncumulative preferred stock. On each of April 23, 2013, and July 29, 2013, the Firm issued \$1.5 billion of noncumulative preferred stock.

The Firm redeemed all \$1.8 billion of its outstanding 8.625% noncumulative preferred stock, Series J on September 1, 2013. For additional information on the Firm's preferred stock, see Note 22 on page 300 of the Firm's 2012 Annual Report.

##### Redemption of outstanding trust preferred securities

On May 8, 2013, the Firm redeemed approximately \$5.0 billion, or 100% of the liquidation amount, of the following eight series of trust preferred securities: JPMorgan Chase Capital X, XI, XII, XIV, XVI, XIX, XXIV, and BANK ONE Capital VI. For a further discussion of trust preferred securities, see Note 21 on pages 297–299 of JPMorgan Chase's 2012 Annual Report.

#### Common equity repurchases

On March 13, 2012, the Board of Directors authorized a \$15.0 billion common equity (i.e., common stock and warrants) repurchase program. The following table shows the Firm's repurchases of common equity for the three and nine months ended September 30, 2013 and 2012. As of September 30, 2013, \$8.9 billion (on a trade-date basis) of authorized repurchase capacity remained under the program.

(in millions)	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Total shares of common stock repurchased	13	—	91	31
Aggregate common stock repurchases	\$698	\$—	\$4,499	\$1,329
Total warrants repurchased	—	—	—	18
Aggregate warrant repurchases	\$—	\$—	\$—	\$238

Pursuant to CCAR, the Firm is authorized to repurchase up to \$6 billion of common equity between April 1, 2013 and March 31, 2014. Such repurchases are being done pursuant to the \$15.0 billion common equity repurchase program. The Firm may, from time-to-time, enter into written trading plans under Rule 10b5-1 of the Securities Exchange Act of 1934 to facilitate repurchases in accordance with the common equity repurchase program. A Rule 10b5-1 repurchase plan allows the Firm to repurchase its equity during periods when it would not otherwise be repurchasing common equity — for example, during internal trading “black-out periods.” All purchases under a Rule 10b5-1 plan must be made according to a predefined plan established when the Firm is not aware of material nonpublic information. The authorization to repurchase common equity will be utilized at management's discretion, and the timing of purchases and the exact amount of common equity that may be repurchased is subject to various factors, including market conditions; legal and regulatory considerations affecting the amount and timing of repurchase activity; the Firm's capital position (taking into account goodwill and intangibles); internal capital generation; and alternative investment opportunities. The repurchase program does not include specific price targets or timetables; may be executed through open market purchases or privately negotiated transactions, or utilizing Rule 10b5-1 programs; and may be suspended at any time.

For additional information regarding repurchases of the Firm's equity securities, see Part II, Item 2, Unregistered Sales of Equity Securities and Use of Proceeds, on pages 221–222 of this Form 10-Q.



## RISK MANAGEMENT

Risk is an inherent part of JPMorgan Chase’s business activities. The Firm’s risk management framework and governance structure are intended to provide comprehensive controls and ongoing management of the major risks inherent in its business activities. The Firm employs a holistic approach to risk management intended to ensure the broad spectrum of risk types are considered in managing its business activities. The Firm’s risk management framework is intended to create a culture of risk awareness and personal responsibility throughout the Firm where collaboration, discussion, escalation and sharing of information are encouraged.

The Firm’s overall risk appetite is established in the context of the Firm’s capital, earnings power, and diversified business model. The Firm employs a formalized risk appetite framework to integrate the Firm’s objectives with return targets, risk controls and capital management. The Risk Policy Committee of the Firm’s Board of Directors approves the risk appetite policy on behalf of the Board of Directors. The Firm’s Chief Executive Officer (“CEO”), Chief Financial Officer (“CFO”), Chief Risk Officer (“CRO”) and

Chief Operating Officer (“COO”) are responsible for setting and approving the Firm’s risk appetite parameters. The lines of business CEOs, CFOs and CROs are responsible for setting the risk appetite parameters for their respective lines of business, subject to approval by the Firm’s CEO, CFO, CRO and COO. The Firmwide Risk Committee, which is co-chaired by the Firm’s CEO and CRO, is responsible for reviewing risk appetite results at the LOB and firmwide levels.

The Firm established a Firmwide Control Committee (“FCC”) in September 2013. The FCC provides a forum for the governance of firmwide operational risk including existing and emerging issues, and operational risk management. The FCC is co-chaired by the firmwide head of operational risk governance and the firmwide chief control officer. The FCC may escalate issues to the Firmwide Risk Committee.

The Risk Governance Committee was dissolved in October 2013. The responsibilities of the Risk Governance Committee have been aligned to other existing governance committees within the Firm including the FCC.

The following provides an index of key risk management disclosures. For further information on these disclosures, refer to the page references noted below in both this Form 10-Q and JPMorgan Chase’s 2012 Annual Report.

Risk disclosure	Form 10-Q page reference	Annual Report page reference
Risk Management	67	123–126
Risk governance		123–125
Model risk		125–126
Liquidity Risk Management	68–73	127–133
Funding	68–71	127–130
HQLA	71	
Contingency funding plan		130
Credit ratings	71–72	131
Credit Risk Management	74–96	134–159
Credit Portfolio	74	136–137
Consumer Credit Portfolio	75–85	138–149
Wholesale Credit Portfolio	86–93	150–159
Community Reinvestment Act Exposure	94	159
Allowance For Credit Losses	94–96	159–162
Market Risk Management	97–101	163–169
Risk identification and classification	97	163
Value-at-risk	97–100	163–167
Economic-value stress testing	100	167–168
Nontrading interest rate-sensitive revenue-at-risk	101	168–169
Risk monitoring and control: Limits		169

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Country Risk Management	102–104	170–173
Selected European exposure	102–103	172–173
Principal Risk Management	104	174
Operational Risk Management	105	175–176
Cybersecurity	105	176
Legal, Fiduciary and Reputation Risk Management	105	177

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## LIQUIDITY RISK MANAGEMENT

Liquidity risk management is intended to ensure that the Firm has the appropriate amount, composition and tenor of funding and liquidity in support of its assets. The primary objectives of effective liquidity management are to ensure that the Firm's core businesses are able to operate in support of client needs and meet contractual and contingent obligations through normal economic cycles as well as during market stress events and to maintain debt ratings that enable the Firm to optimize its funding mix and liquidity sources while minimizing costs. The following discussion of JPMorgan Chase's Liquidity Risk Management framework highlights developments since December 31, 2012, and should be read in conjunction with pages 127–133 of JPMorgan Chase's 2012 Annual Report.

Management considers the Firm's liquidity position to be strong as of September 30, 2013, and believes that the Firm's unsecured and secured funding capacity is sufficient to meet its on- and off-balance sheet obligations.

### LCR and NSFR

In December 2010, the Basel Committee introduced two new measures of liquidity risk: Liquidity Coverage Ratio ("LCR"), which is intended to measure the amount of "high-quality liquid assets" ("HQLA") held by the Firm in relation to the estimated net cash outflows within a 30-day period during an acute stress event; and the net stable funding ratio ("NSFR") which is intended to measure the "available" amount of stable funding relative to the "required" amount of stable funding over a one-year horizon. The standards require that the LCR be no lower than 100% and the NSFR be greater than 100%. For further discussion, see HQLA discussion on page 71 of this Form 10-Q.

In January 2013, the Basel Committee introduced certain amendments to the formulation of the LCR, and a revised timetable to phase-in the standard. The LCR will continue to become effective on January 1, 2015, but the minimum requirement will begin at 60%, increasing in equal annual increments to reach 100% on January 1, 2019. At September 30, 2013, the Firm was compliant with the proposed Basel III LCR, based on its current understanding of the proposed rules. The LCR may fluctuate from period-to-period due to normal flows from client activity.

On October 24, 2013, the U.S. banking regulators released a proposal to implement a quantitative liquidity requirement consistent with, but more conservative than, Basel III LCR for large banks. It also provides for an accelerated transition period compared to what is currently required under the Basel III LCR rules. The Firm is currently assessing the impact of this new proposal to its current estimate of LCR.

## Funding

### Sources of funds

The Firm funds its global balance sheet through diverse sources of funding including a stable deposit franchise as well as secured and unsecured funding in the capital markets. The Firm's loan portfolio, aggregating approximately \$711.1 billion, net of allowance, at September 30, 2013 is funded with a portion of the Firm's deposits (aggregating approximately \$1,281.1 billion at September 30, 2013), and through securitizations and, with respect to a portion of the Firm's real estate-related loans, with secured borrowings from the Federal Home Loan Banks. Deposits in excess of the amount utilized to fund loans are primarily invested in the Firm's investment securities portfolio or deployed in cash or other short-term liquid investments based on their interest rate and liquidity risk characteristics. Capital markets secured financing assets and trading assets are primarily funded by the Firm's capital market secured financing liabilities, trading liabilities and a portion of the Firm's long-term debt and equity.

In addition to funding capital markets assets, components of the Firm's debt and equity are used to fund certain loans, and other financial and non-financial assets, or may be invested in the Firm's investment securities portfolio. See the discussion below for additional disclosures relating to Deposits, Short-term funding, and Long-term funding and issuance.

### Deposits

A key strength of the Firm is its diversified deposit franchise, through each of its lines of business, which provides a stable source of funding and limits reliance on the wholesale funding markets. As of September 30, 2013, the Firm's loans-to-deposits ratio was 57%, compared with 61% at December 31, 2012.

As of September 30, 2013, total deposits for the Firm were \$1,281.1 billion, compared with \$1,193.6 billion at December 31, 2012 (57% and 55% of total liabilities at September 30, 2013, and December 31, 2012, respectively). The increase was due to growth in both wholesale and consumer deposits, for further information, see Balance Sheet

Analysis on pages 54–55 of this Form 10-Q.

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The Firm typically experiences higher customer deposit inflows at period-ends. Therefore, the Firm believes average deposit balances are more representative of deposit trends. The table below summarizes, by line of business, the deposit balance as of September 30, 2013, and December 31, 2012, respectively, as well as average deposits for the three and nine months ended September 30, 2013 and 2012, respectively.

Deposits  (in millions)	September 30,	December 31,	Three months ended Sept. 30,		Nine months ended Sept. 30,	
	2013	2012	Average 2013	Average 2012	Average 2013	Average 2012
Consumer & Community Banking	\$458,867	\$438,517	\$456,940	\$416,686	\$450,677	\$409,889
Corporate & Investment Bank	461,996	385,560	387,757	350,742	371,588	349,327
Commercial Banking	192,028	198,383	183,257	177,516	182,437	180,417
Asset Management	139,553	144,579	138,742	127,487	138,251	127,702
Corporate/Private Equity	28,658	26,554	29,991	25,617	28,608	29,262
Total Firm	\$1,281,102	\$1,193,593	\$1,196,687	\$1,098,048	\$1,171,561	\$1,096,597

A significant portion of the Firm's deposits are consumer deposits (36% and 37% at September 30, 2013, and December 31, 2012, respectively), which are considered particularly stable as they are less sensitive to interest rate changes or market volatility. Additionally, the majority of the Firm's institutional deposits are also considered to be stable sources of funding since they are generated from customers that maintain operating service relationships with the Firm. For further discussions of deposit and liability balance trends, see the discussion of the results for the Firm's business segments and the Balance Sheet Analysis on pages 19–52 and 54–55, respectively, of this Form 10-Q.

The following table summarizes short-term and long-term funding, excluding deposits, as of September 30, 2013, and December 31, 2012, and average balances for the three and nine months ended September 30, 2013 and 2012, respectively. For additional information, see the Balance Sheet Analysis on pages 54–55 and Note 12 on pages 153–154 of this Form 10-Q.

Sources of funds (excluding deposits) (in millions)	September 30,	December 31,	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	Average 2013	Average 2012	Average 2013	Average 2012
Commercial paper:						
Wholesale funding	\$ 16,153	\$15,589	\$17,917	\$18,187	\$18,254	\$13,209
Client cash management	37,588	39,778	35,370	34,336	35,334	36,692
Total commercial paper	\$ 53,741	\$55,367	\$53,287	\$52,523	\$53,588	\$49,901
Other borrowed funds	\$ 30,436	\$26,636	\$30,815	\$21,436	\$30,672	\$24,361
Securities loaned or sold under agreements to repurchase:						
Securities sold under agreements to repurchase	\$ 190,386	\$212,278	\$200,989	\$220,972	\$217,143	\$217,627
Securities loaned	20,610	23,125	25,023	21,638	26,725	18,793
Total securities loaned or sold under agreements to repurchase <sup>(a)(b)(c)</sup>	\$ 210,996	\$235,403	\$226,012	\$242,610	\$243,868	\$236,420
Total senior notes	\$ 135,003	\$130,297	\$137,643	\$133,410	\$137,973	\$143,627
Trust preferred securities	5,462	10,399	5,463	11,618	7,757	17,629
Subordinated debt	29,264	29,731	28,531	28,803	27,487	29,466
Structured notes	29,427	30,194	29,251	30,218	30,034	31,719
Total long-term unsecured funding	\$ 199,156	\$200,621	\$200,888	\$204,049	\$203,251	\$222,441

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Credit card securitization	\$ 26,423	\$ 30,123	\$ 27,753	\$ 27,827	\$ 28,176	\$ 29,515
Other securitizations <sup>(d)</sup>	3,350	3,680	3,445	3,919	3,557	4,039
FHLB advances	57,783	42,045	58,616	21,097	54,520	16,451
Other long-term secured funding <sup>(e)</sup>	6,433	6,358	5,892	6,577	5,776	6,878
Total long-term secured funding	\$ 93,989	\$ 82,206	\$ 95,706	\$ 59,420	\$ 92,029	\$ 56,883

Preferred stock <sup>(f)(g)</sup>	\$ 11,158	\$ 9,058	\$ 11,953	\$ 8,278	\$ 10,894	\$ 7,961
Common stockholders' equity <sup>(f)</sup>	\$ 195,512	\$ 195,011	\$ 197,232	\$ 186,590	\$ 196,425	\$ 181,791

(a) Excludes federal funds purchased.

(b) Excluded long-term structured repurchase agreements of \$5.6 billion and \$3.3 billion as of September 30, 2013, and December 31, 2012, respectively, and average balance of \$4.8 billion and \$7.6 billion for the three months ended September 30, 2013 and 2012, and \$3.8 billion and \$7.0 billion for the nine months ended September 30, 2013 and 2012, respectively.

(c) Excluded long-term securities loaned of \$472 million and \$457 million as of September 30, 2013, and December 31, 2012, respectively, and average balance of \$464 million for the three months ended September 30, 2013, and \$458 million for the nine months ended September 30, 2013, respectively. There were no average balances of long-term securities loaned for the three and nine months ended September 30, 2012.



(d) Other securitizations includes securitizations of residential mortgages, auto loans and student loans. The Firm's wholesale businesses also securitize loans for client-driven transactions; those client-driven loan securitizations are not considered to be a source of funding for the Firm and are not included in the table.

(e) Includes long-term structured notes which are secured.

For additional information on preferred stock and common stockholders' equity see Capital Management on pages (f) 61–66 and Consolidated Statements of Changes in Stockholders' Equity on page 113 of this Form 10-Q; Note 22 on page 300 and Note 23 on pages 300–301 of JPMorgan Chase's 2012 Annual Report.

(g) On September 1, 2013, the Firm redeemed all \$1.8 billion of its outstanding 8.625% noncumulative preferred stock, Series J.

#### Short-term funding

A significant portion of the total commercial paper liabilities, approximately 70% as of September 30, 2013, as shown in the table above, were originated from deposits that customers choose to sweep into commercial paper liabilities as a cash management program offered by CIB and are not sourced from wholesale funding markets.

The Firm's sources of short-term secured funding primarily consist of securities loaned or sold under agreements to repurchase. Securities loaned or sold under agreements to repurchase are secured predominantly by high-quality securities collateral, including government-issued debt, agency debt and agency MBS, and constitute a significant

portion of the federal funds purchased and securities loaned or sold under purchase agreements. The amounts of securities loaned or sold under agreements to repurchase at September 30, 2013, decreased predominantly due to a change in the mix of the Firm's funding sources. The balances associated with securities loaned or sold under agreements to repurchase fluctuate over time due to customers' investment and financing activities; the Firm's demand for financing; the ongoing management of the mix of the Firm's liabilities, including its secured and unsecured financing (for both the investment and market-making portfolios); and other market and portfolio factors.

#### Long-term funding and issuance

Long-term funding provides additional sources of stable funding and liquidity for the Firm. The majority of the Firm's long-term unsecured funding is issued by the parent holding company to provide maximum flexibility in support of both bank and nonbank subsidiary funding.

The following table summarizes long-term unsecured issuance and maturities or redemptions, for the three and nine months ended September 30, 2013 and 2012, respectively. For additional information, see Note 21 on pages 297–299 of JPMorgan Chase's 2012 Annual Report.

Long-term unsecured funding (in millions)	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
<b>Issuance</b>				
Senior notes issued in the U.S. market	\$1,002	\$5,983	\$19,834	\$12,217
Senior notes issued in non-U.S. markets	13	3,278	6,787	5,328
Total senior notes	1,015	9,261	26,621	17,545
Subordinated debt	745	—	2,734	—
Structured notes	3,782	2,576	13,446	10,998
Total long-term unsecured funding – issuance	\$5,542	\$11,837	\$42,801	\$28,543
<b>Maturities/redemptions</b>				
Total senior notes	\$4,559	\$5,923	\$18,072	\$27,702
Trust preferred securities	—	9,030	5,052	9,482
Subordinated debt	—	—	2,417	1,000
Structured notes	3,673	4,142	13,151	14,166
Total long-term unsecured funding – maturities/redemptions	\$8,232	\$19,095	\$38,692	\$52,350

On May 8, 2013, the Firm redeemed approximately \$5.0 billion, or 100% of the liquidation amount, of trust preferred securities pursuant to the optional redemption provisions set forth in the documents governing those trust preferred securities.

During October 2013, the Firm issued \$2.0 billion of senior notes in non-U.S. markets and \$500 million of subordinated debt in the U.S. market.

The Firm raises secured long-term funding through securitization of consumer credit card loans, residential mortgages, auto loans and student loans as well as through advances from the FHLBs, all of which increase funding and investor diversity.

The following table summarizes the securitization issuance, FHLB advances, and other long-term secured funding and their respective maturities or redemption for the three and nine months ended September 30, 2013 and 2012, respectively.

Long-term secured funding (in millions)	Three months ended September 30,				Nine months ended September 30,			
	Issuance		Maturities/Redemption		Issuance		Maturities/Redemption	
	2013	2012	2013	2012	2013	2012	2013	2012
Credit card securitization	\$1,675	\$3,350	\$3,857	\$1,729	\$6,435	\$7,200	\$10,122	\$10,332
Other securitizations <sup>(a)</sup>	—	—	110	139	—	—	330	370
FHLB advances	—	9,100	3,103	1,005	19,550	15,200	3,809	5,517
Other long-term secured funding	292	40	17	487	487	412	133	1,760
Total long-term secured funding	\$1,967	\$12,490	\$7,087	\$3,360	\$26,472	\$22,812	\$14,394	\$17,979

(a) Other securitizations includes securitizations of residential mortgages, auto loans and student loans.

In addition, during October 2013, the Firm securitized \$1.3 billion of consumer credit card loans.

The Firm's wholesale businesses also securitize loans for client-driven transactions; those client-driven loan securitizations are not considered to be a source of funding for the Firm and are not included in the table above. For further description of the client-driven loan securitizations, see Note 15 on pages 179–186 of this Form 10-Q.

#### Parent holding company and subsidiary funding

The parent holding company acts as an important source of funding to its subsidiaries. The Firm's liquidity management is intended to ensure that liquidity at the parent holding company is maintained at levels sufficient to fund the operations of the parent holding company and its subsidiaries for an extended period of time in a stress environment where access to normal funding sources is disrupted.

To effectively monitor the adequacy of liquidity and funding at the parent holding company, the Firm targets pre-funding of the parent holding company to ensure that both contractual and non-contractual obligations can be met for at least 18 months assuming no access to wholesale funding markets. However, due to conservative liquidity management actions taken by the Firm, the current pre-funding of such obligations is greater than target. For further discussion on liquidity at the parent holding company see Liquidity Risk Management on pages 127–133 of JPMorgan Chase's 2012 Annual Report.

#### HQLA

HQLA is the estimated amount of assets the Firm believes will qualify for inclusion in the Basel III LCR based on the Firm's current understanding of the rules. HQLA primarily consists of cash and certain unencumbered high quality, liquid assets as defined in the rule.

As of September 30, 2013, HQLA was estimated to be approximately \$538 billion, compared with \$341 billion as of December 31, 2012. The increase in HQLA was due to higher cash balances driven by increased deposits, trading liabilities and long-term debt issuance as well as a reduction in trading assets and securities purchased under resale agreements. HQLA may fluctuate from period-to-period due to normal flows from client activity.

The following table presents the estimated HQLA broken out by HQLA-eligible cash and HQLA-eligible securities as of September 30, 2013.

(in billions)	September 30, 2013
HQLA	
Eligible cash	\$344
Eligible securities	194
Total HQLA	\$538

#### Additional available liquidity resources

In addition to HQLA, as of September 30, 2013, the Firm has approximately \$272 billion unencumbered marketable securities, such as equity securities and fixed income debt securities available to raise liquidity, if required.

Furthermore, the Firm maintains borrowing capacity at various FHLBs, the Federal Reserve Bank discount window and various other central banks as a result of collateral pledged by the Firm to such banks. Although available, the

Firm does not view the borrowing capacity at the Federal Reserve Bank discount window and the various other central banks as a primary source of liquidity. As of September 30, 2013, the Firm's borrowing capacity at various FHLBs and the Federal Reserve Bank discount window was approximately \$101 billion, excluding the benefit from securities pledged.

Credit ratings

The cost and availability of financing are influenced by credit ratings. Reductions in these ratings could have an adverse effect on the Firm's access to liquidity sources, increase the cost of funds, trigger additional collateral or funding requirements and decrease the number of investors and counterparties willing to lend to the Firm.

Additionally, the Firm's funding requirements for VIEs and other third-party commitments may be adversely affected by a decline in credit ratings. For additional information on the impact of a credit ratings downgrade on the funding requirements for VIEs, and on derivatives and collateral agreements, see Special-purpose entities on page 56, and Credit risk, liquidity risk and credit-related contingent features in Note 5 on pages 133–144, of this Form 10-Q.

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The credit ratings of the parent holding company and certain of the Firm's significant operating subsidiaries as of September 30, 2013, were as follows.

September 30, 2013	JPMorgan Chase & Co.			JPMorgan Chase Bank, N.A. Chase Bank USA, N.A.			J.P. Morgan Securities LLC		
	Long-term issuer	Short-term issuer	Outlook	Long-term issuer	Short-term issuer	Outlook	Long-term issuer	Short-term issuer	Outlook
Moody's Investor Services	A2	P-1	Review for Downgrade	Aa3	P-1	Stable	A1	P-1	Review for Upgrade
Standard & Poor's	A	A-1	Negative	A+	A-1	Stable	A+	A-1	Stable
Fitch Ratings	A+	F1	Stable	A+	F1	Stable	A+	F1	Stable

On August 22, 2013, Moody's placed the senior and subordinated debt ratings of the holding companies for the six largest U.S. banks, including the Firm, on review as it considers reducing its government support assumptions to reflect the impact of U.S. bank resolution policies. At the same time, and also in response to the possible reduction of government support assumptions, the ratings on the subordinated debt of JPMorgan Chase Bank, N.A. were placed on review for downgrade.

On June 11, 2013, S&P announced a reassessment of its government support assumptions reflected in the holding company ratings of eight systemically important financial institutions ("SIFIs"), including the Firm. As a result of this reassessment, the outlook for the parent company was revised to negative from stable; the outlook for the Firm's operating subsidiaries remained unchanged at stable.

Downgrades of the Firm's long-term ratings by one notch or two notches could result in a downgrade of the Firm's short-term ratings. If this were to occur, the Firm believes its cost of funds could increase and access to certain funding markets could be reduced. The nature and magnitude of the impact of further ratings downgrades depends on numerous contractual and behavioral factors (which the Firm believes are incorporated in the its liquidity risk and stress testing metrics). The Firm believes it maintains sufficient liquidity to withstand a potential decrease in funding capacity due to further ratings downgrades.

JPMorgan Chase's unsecured debt does not contain requirements that would call for an acceleration of payments, maturities or changes in the structure of the existing debt, provide any limitations on future borrowings or require additional collateral, based on unfavorable changes in the Firm's credit ratings, financial ratios, earnings, or stock price.

Critical factors in maintaining high credit ratings include a stable and diverse earnings stream, strong capital ratios, strong credit quality and risk management controls, diverse funding sources, and disciplined liquidity monitoring procedures. Rating agencies continue to evaluate various ratings factors, such as regulatory and legal developments, rating uplift assumptions surrounding government support, risk management practices, economic uncertainty and sovereign creditworthiness, and their potential impact on ratings of financial institutions. Although the Firm closely monitors and endeavors to manage factors influencing its

credit ratings, there is no assurance that its credit ratings will not be changed in the future.

#### Cash flows

As of September 30, 2013 and 2012, cash and due from banks was \$30.7 billion and \$53.3 billion, respectively. These balances decreased by \$23.1 billion and \$6.3 billion from December 31, 2012 and 2011, respectively. The following discussion highlights the major activities and transactions that affected JPMorgan Chase's cash flows during the nine months ended September 30, 2013 and 2012.

#### Cash flows from operating activities

JPMorgan Chase's operating assets and liabilities support the Firm's capital markets and lending activities, including the origination or purchase of loans initially designated as held-for-sale. Operating assets and liabilities can vary significantly in the normal course of business due to the amount and timing of cash flows, which are affected by client-driven and risk management activities, and market conditions. Management believes cash flows from operations, available cash balances and the Firm's ability to generate cash through short- and long-term borrowings are sufficient to fund the Firm's operating liquidity needs.

For the nine months ended September 30, 2013, net cash provided by operating activities was \$115.1 billion. This resulted from a decrease in trading assets - debt and equity instruments driven by client-driven market-making activity in CIB; a decline in trading assets – derivative receivables predominantly due to reductions in interest rate and commodity derivatives, partially offset by an increase in equity derivatives; and an increase in accounts payable and other liabilities predominantly due to higher CIB brokerage payables. Cash proceeds received from sales and paydowns of loans originated and purchased with an initial intent to sell was slightly higher than the cash used to acquire such loans, and also reflected significantly higher levels of activities over the prior-year period. Additionally, trading liabilities – debt and equity instruments increased due to activity in CIB which was partly offset by a decrease in trading liabilities – derivatives primarily due to reductions in interest rate and commodity derivatives, partially offset by an increase in equities derivatives.

For the nine months ended September 30, 2012, net cash provided by operating activities was \$29.6 billion. Net cash generated from operating activities was higher than net

income, partially as a result of adjustments for noncash items such as depreciation and amortization, provision for credit losses, and stock-based compensation. In addition, net cash provided by operating activities was driven by a decrease in securities borrowed due to a shift in the deployment of excess cash by Treasury. Cash proceeds received from sales and paydowns of loans originated and purchased with an initial intent to sell was slightly higher than the cash used to acquire such loans, and also reflected a lower level of activity over the prior-year period.

#### Cash flows from investing activities

The Firm's investing activities predominantly include loans originated to be held for investment, the investment securities portfolio and other short-term interest-earning assets. For the nine months ended September 30, 2013, net cash of \$189.1 billion was used in investing activities. This resulted from an increase in deposits with banks reflecting the placement of the Firm's excess funds with various central banks, primarily Federal Reserve banks; and higher levels of wholesale loans. Partially offsetting this cash outflow was a net decline in securities purchased under resale agreements due primarily to a shift in the deployment of the Firm's excess cash by Treasury; a decrease in consumer loan balances as a result of lower credit card loans due to seasonality and higher repayment rates, and lower consumer excluding credit card loans, predominantly due to mortgage-related paydowns and portfolio run-off; and proceeds from maturities and sales of AFS investment securities were higher than the cash used to acquire new AFS and HTM investment securities.

For the nine months ended September 30, 2012, net cash of \$69.7 billion was used in investing activities. This resulted from an increase in securities purchased under resale agreements predominantly due to the deployment of excess cash by Treasury; an increase in deposits with banks reflecting the placement of the Firm's excess funds with various central banks, including Federal Reserve Banks; and an increase in wholesale loans driven by increased client activity across most regions and businesses. Partially offsetting these cash outflows were proceeds from maturities and sales of AFS investment securities which were higher than the cash used to acquire securities; and a decline in the level of consumer, excluding credit card loans due to paydowns, portfolio run-off, and a decrease in credit card loans due to seasonality and higher repayment rates.

#### Cash flows from financing activities

The Firm's financing activities predominantly include taking customer deposits, and issuing long-term debt as well as preferred and common stock. For the nine months ended September 30, 2013, net cash provided by financing activities was \$51.0 billion. This increase was driven by growth in both wholesale and consumer deposits; net issuances of long-term borrowings, which also reflected the redemption of trust preferred securities in the second quarter of 2013; and proceeds from the net issuance preferred stock. The increase in wholesale client deposit balances was due to higher short-term deposits as well as growth in client operating balances. Consumer deposit balances increased from the effect of continued strong growth in business volumes and lower customer attrition. Partially offsetting these cash inflows was a decrease in securities loaned or sold under repurchase agreements, predominantly due to a change in the mix of the Firm's funding sources; repurchases of common stock; and payments of dividends on common and preferred stock.

For the nine months ended September 30, 2012, net cash provided by financing activities was \$33.6 billion. This was driven by an increase in securities loaned or sold under repurchase agreements, predominantly because of higher secured financing of the Firm's assets and a change in the mix of the Firm's liabilities; an increase in deposits predominantly due to growth in retail deposits; an increase in commercial paper due to higher commercial paper liabilities sourced from wholesale funding markets to meet short-term funding needs, partially offset by a decline in the volume of liability balances in sweep accounts related to CIB's cash management product; and proceeds from the issuance of preferred stock. Partially offsetting these cash inflows were net redemptions and maturities of long-term borrowings, largely related to the redemption of trust preferred securities; and payments of cash dividends on common and preferred stock and repurchases of common stock and warrants.





## CREDIT RISK MANAGEMENT

Credit risk is the risk of loss from obligor or counterparty default. The Firm provides credit to a variety of customers, ranging from large corporate and institutional clients to individual consumers and small businesses.

The following tables present JPMorgan Chase's credit-related information with respect to its credit portfolio. Total credit exposure was \$1.9 trillion at September 30, 2013, a decrease of \$338 million from December 31, 2012, reflecting a decrease in the consumer portfolio of \$10.4 billion offset by an increase in the wholesale portfolio of \$10.1 billion. For further information on the changes in the credit portfolio, see Consumer Credit Portfolio on pages 75–85, and Wholesale Credit Portfolio on pages 86–93, of this Form 10-Q.

In the following tables, reported loans include loans retained (i.e., held-for-investment); loans held-for-sale (which are carried at the lower of cost or fair value, with valuation changes recorded in noninterest revenue); and certain loans accounted for at fair value. In addition, the Firm records certain loans accounted for at fair value in trading assets. For further information regarding these loans see Note 3 on pages 116–130 of this Form 10-Q. For additional information on the Firm's loans and derivative receivables, including the Firm's accounting policies, see Note 13 and Note 5 on pages 155–177 and 133–144, respectively, of this Form 10-Q.

For further information regarding the credit risk inherent in the Firm's investment securities portfolio, see Note 11 on pages 149–152 of this Form 10-Q and Note 12 on pages 244–248 of JPMorgan Chase's 2012 Annual Report.

## Total credit portfolio

(in millions)	Credit exposure		Nonperforming <sup>(b)(c)(d)</sup>	
	Sep 30, 2013	Dec 31, 2012	Sep 30, 2013	Dec 31, 2012
Loans retained	\$722,471	\$726,835	\$9,027	\$10,609
Loans held-for-sale	4,123	4,406	18	18
Loans at fair value	2,085	2,555	51	93
Total loans – reported	728,679	733,796	9,096	10,720
Derivative receivables	66,788	74,983	431	239
Receivables from customers and other	24,618	23,761	—	—
Total credit-related assets	820,085	832,540	9,527	10,959
Assets acquired in loan satisfactions				
Real estate owned	NA	NA	665	738
Other	NA	NA	39	37
Total assets acquired in loan satisfactions	NA	NA	704	775
Total assets	820,085	832,540	10,231	11,734
Lending-related commitments	1,040,105	1,027,988	244	355
Total credit portfolio	\$1,860,190	\$1,860,528	\$10,475	\$12,089
Credit portfolio management derivatives notional, net <sup>(a)</sup>	\$(25,940)	\$(27,447)	\$(5)	\$(25)
Liquid securities and other cash collateral held against derivatives	(12,479)	(15,201)	NA	NA

(in millions, except ratios)	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Net charge-offs <sup>(e)</sup>	\$1,346	\$2,770	\$4,474	\$7,435
Average retained loans				
Loans – reported	717,582	719,071	718,976	716,398
Loans – reported, excluding residential real estate PCI loans	661,941	657,293	661,570	653,103
Net charge-off rates <sup>(e)</sup>				
Loans – reported	0.74	% 1.53	% 0.83	% 1.39
Loans – reported, excluding PCI	0.81	1.68	0.90	1.52

Represents the net notional amount of protection purchased and sold through credit derivatives used to manage both performing and nonperforming wholesale credit exposures; these derivatives do not qualify for hedge accounting under U.S. GAAP. Excludes the synthetic credit portfolio. For additional information, see Credit derivatives on pages 92–93 and Note 5 on pages 133–144 of this Form 10-Q.

(a) Nonperforming includes nonaccrual loans, nonperforming derivatives, commitments that are risk rated as (b) nonaccrual, real estate owned and other commercial and personal property owned. Excludes PCI loans. Because the Firm is recognizing interest income on each pool of PCI loans, they are all considered to be performing.

At September 30, 2013, and December 31, 2012, nonperforming assets excluded: (1) mortgage loans insured by U.S. government agencies of \$8.9 billion and \$10.6 billion, respectively, that are 90 or more days past due; (2) real estate owned insured by U.S. government agencies of \$1.9 billion and \$1.6 billion, respectively; and (3) student loans insured by U.S. government agencies under the FFELP of \$456 million and \$525 million, respectively, that are 90 or more days past due. These amounts were excluded from nonaccrual loans as reimbursement of insured amounts is proceeding normally. In addition, the Firm’s policy is generally to exempt credit card loans from being placed on nonaccrual status as permitted by regulatory guidance issued by the Federal Financial Institutions Examination Council (“FFIEC”).

(c) At September 30, 2013, and December 31, 2012, total nonaccrual loans represented 1.25% and 1.46%, respectively, of total loans.

(d) Net charge-offs and net charge-off rates for the three and nine months ended September 30, 2012 included \$880 million of incremental charge-offs of Chapter 7 loans. See Consumer Credit Portfolio on pages 138–149 of JPMorgan Chase’s 2012 Annual Report for further details.

For further discussion of the Firm’s Credit Risk Management framework, see pages 134–135 of JPMorgan Chase’s 2012 Annual Report.

For a discussion of the Firm’s credit risk organization, and the identification, monitoring and management of credit risks, see Credit Risk Management on pages 134–135 of JPMorgan Chase’s 2012 Annual Report.

## CONSUMER CREDIT PORTFOLIO

JPMorgan Chase's consumer portfolio consists primarily of residential real estate loans, credit card loans, auto loans, business banking loans, and student loans. The Firm's focus is on serving the prime segment of the consumer credit market. For further information on consumer loans, see Note 13 on pages 155–177 of this Form 10-Q.

A substantial portion of the consumer loans acquired in the Washington Mutual transaction were identified as PCI based on an analysis of high-risk characteristics, including product type, loan-to-value ("LTV") ratios, FICO risk scores and delinquency status. These PCI loans are accounted for on a pool basis, and the pools are considered to be performing. For further information on PCI loans see Note 13 on pages 155–177 of this Form 10-Q.

The credit performance of the consumer portfolio continues to improve as the economy slowly expands and home prices improve. Loss rates are improving steadily, particularly in the residential real estate portfolio due to home price improvement. Early-stage residential real estate delinquencies (30–89 days delinquent), excluding government guaranteed loans, declined during the first half of the year, but increased during the third quarter primarily due to seasonal impacts. Late-stage delinquencies (150+ days delinquent) continued to decline but remain elevated. The elevated level of the late-stage delinquent loans is due, in part, to loss mitigation activities currently being undertaken and to elongated foreclosure processing timelines. Losses related to these loans continue to be recognized in accordance with the Firm's standard charge-off practices, but some delinquent loans that would otherwise have been foreclosed upon remain in the mortgage and home equity loan portfolios.

The following table presents consumer credit-related information with respect to the credit portfolio held by CCB as well as for prime mortgage loans held in the Asset Management and the Corporate/Private Equity segments for the dates indicated. For further information about the Firm's nonaccrual and charge-off accounting policies, see Note 13 on pages 155–177 of this Form 10-Q.

Consumer credit portfolio  (in millions, except ratios)		Credit exposure		Nonaccrual loans <sup>(g)(h)</sup>		Three months ended September 30,				Nine months ended September 30,			
		Sep 30, 2013	Dec 31, 2012	Sep 30, 2013	Dec 31, 2012	Net charge-offs/(recoveries)	Net charge-offs/(recoveries)	Average annual net charge-off rate <sup>(i)(j)</sup>	Average annual net charge-off rate <sup>(i)(j)</sup>	Net charge-offs <sup>(i)</sup>	Net charge-offs <sup>(i)</sup>	Average annual net charge-off rate <sup>(i)(j)</sup>	Average annual net charge-off rate <sup>(i)(j)</sup>
Consumer, excluding credit card													
Loans, excluding PCI loans and loans held-for-sale													
Home equity – senior lien		\$17,621	\$19,385	\$926	\$931	\$29	\$135	0.64	%2.61%	\$104	\$246	0.74%	1.55%
Home equity – junior lien		42,204	48,000	1,922	2,277	189	985	1.74	7.67	683	1,882	2.04	4.76
Prime mortgage, including option ARMs		85,067	76,256	3,124	3,445	(7)	)148	(0.03)	0.78	65	400	0.11	0.70
Subprime mortgage		7,376	8,255	1,485	1,807	(4)	)152	(0.21)	6.89	96	394	1.64	5.77
Auto <sup>(a)</sup>		50,810	49,913	125	163	44	90	0.35	0.74	107	144	0.28	0.40
Business banking		18,710	18,883	413	481	100	107	2.13	2.33	235	301	1.68	2.24
Student and other		11,664	12,191	81	70	77	71	2.60	2.22	202	241	2.27	2.39
Total loans, excluding PCI loans and loans held-for-sale		233,452	232,883	8,076	9,174	428	1,688	0.73	2.85	1,492	3,608	0.86	2.02
Loans – PCP <sup>(b)</sup>													
Home equity		19,411	20,971	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Prime mortgage		12,487	13,674	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Subprime mortgage		4,297	4,626	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Option ARMs		18,564	20,466	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Total loans – PCP		54,759	59,737	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Total loans – retained		288,211	292,620	8,076	9,174	428	1,688	0.59	2.26	1,492	3,608	0.69	1.59
Loans held-for-sale <sup>(c)</sup>		139	—	—	—	—	—	—	—	—	—	—	—
Total consumer, excluding credit		288,350	292,620	8,076	9,174	428	1,688	0.59	2.26	1,492	3,608	0.69	1.59

card loans													
Lending-related commitments													
Home equity – senior lien <sup>(d)</sup>	13,698	15,180											
Home equity – junior lien <sup>(d)</sup>	18,766	21,796											
Prime mortgage	5,354	4,107											
Subprime mortgage	—	—											
Auto	8,973	7,185											
Business banking	11,271	11,092											
Student and other	725	796											
Total lending-related commitments	58,787	60,156											
Receivables from customers <sup>(e)</sup>	129	113											
Total consumer exposure, excluding credit card	347,266	352,889											
Credit card													
Loans retained <sup>(f)</sup>	123,672	127,993	1	1	892	1,116	2.86	3.57	2,988	3,847	3.24	4.11	
Loans held-for-sale	310	—	—	—	—	—	—	—	—	—	—	—	
Total credit card loans	123,982	127,993	1	1	892	1,116	2.86	3.57	2,988	3,847	3.24	4.11	
Lending-related commitments <sup>(d)</sup>	532,251	533,018											
Total credit card exposure	656,233	661,011											
Total consumer credit portfolio	\$1,003,499	\$1,013,900	\$8,077	\$9,175	\$1,320	\$2,804	1.27	%2.65%	\$4,480	\$7,455	1.45%	2.33%	
Memo: Total consumer credit portfolio, excluding PCI	\$948,740	\$954,163	\$8,077	\$9,175	\$1,320	\$2,804	1.47	%3.10%	\$4,480	\$7,455	1.68%	2.74%	

(a) At September 30, 2013, and December 31, 2012, excluded operating lease-related assets of \$5.4 billion and \$4.7 billion, respectively.

Charge-offs are not recorded on PCI loans until actual losses exceed estimated losses that were recorded as (b) purchase accounting adjustments at the time of acquisition. To date, no charge-offs have been recorded for these loans.

(c) Represents prime mortgage loans held-for-sale.

Credit card and home equity lending-related commitments represent the total available lines of credit for these (d) products. The Firm has not experienced, and does not anticipate, that all available lines of credit would be used at the same time. For credit card and home equity commitments (if certain conditions are met), the Firm can reduce or cancel these lines of credit by providing the borrower notice or, in some cases, without notice as permitted by law.

(e) Receivables from customers primarily represent margin loans to retail brokerage customers, which are included in accrued interest and accounts receivable on the Consolidated Balance Sheets.

(f) Includes accrued interest and fees net of an allowance for the uncollectible portion of accrued interest and fee income.

(g) At September 30, 2013, and December 31, 2012, nonaccrual loans excluded: (1) mortgage loans insured by U.S. government agencies of \$8.9 billion and \$10.6 billion, respectively, that are 90 or more days past due; and (2) student loans insured by U.S. government agencies under the FFELP of \$456 million and \$525 million, respectively, that are 90 or more days past due. These amounts were excluded from nonaccrual loans as reimbursement of insured amounts is proceeding normally. In addition, the Firm's policy is generally to exempt credit card loans from being placed on nonaccrual status as permitted by regulatory guidance.

- (h) Excludes PCI loans. Because the Firm is recognizing interest income on each pool of PCI loans, they are all considered to be performing.

Charge-offs and net charge-off rates for the three months ended September 30, 2012, included incremental net charge-offs of Chapter 7 loans of \$93 million for senior lien home equity, \$625 million for junior lien home equity, \$46 million for prime mortgage, including option ARMs, \$61 million for subprime mortgage and \$55 million for (i) auto loans. Net charge-off rates for the for the three months ended September 30, 2012, excluding these incremental net charge-offs would have been 0.81%, 2.80%, 0.53%, 4.13% and 0.29% for the senior lien home equity, junior lien home equity, prime mortgage, including option ARMs, subprime mortgages and auto loans, respectively. See Consumer Credit Portfolio on pages 138–149 of JPMorgan Chase’s 2012 Annual Report for further details.

Average consumer loans held-for-sale were \$239 million and \$109 million for the three months ended (j) September 30, 2013 and 2012, respectively, and \$83 million and \$570 million for the nine months ended September 30, 2013 and 2012, respectively. These amounts were excluded when calculating net charge-off rates.

#### Consumer, excluding credit card Portfolio analysis

Consumer loan balances declined during the nine months ended September 30, 2013, due to paydowns and the charge-off or liquidation of delinquent loans partially offset by new mortgage and auto originations. Credit performance has improved across most portfolios but residential real estate charge-offs and delinquent loans remain elevated compared with pre-recessionary levels.

The following discussion relates to the specific loan and lending-related categories. PCI loans are generally excluded from individual loan product discussions and are addressed separately below. For further information about the Firm’s consumer portfolio, including information about delinquencies, loan modifications and other credit quality indicators, see Note 13 on pages 155–177 of this Form 10-Q.

Home equity: The home equity portfolio at September 30, 2013, was \$59.8 billion, compared with \$67.4 billion at December 31, 2012. The decrease in this portfolio primarily reflected loan paydowns and charge-offs. Early-stage delinquencies showed improvement from December 31, 2012. Late stage-delinquencies also improved from December 31, 2012, but continue to be elevated as improvement in the number of loans becoming severely delinquent was offset by higher average carrying values on these loans, reflecting improving collateral values. Both senior and junior lien nonaccrual loans decreased from December 31, 2012. Net charge-offs for both senior and junior lien home equity loans declined when compared with the same period of the prior year as a result of improvement in delinquencies and home prices as well as the impact of prior year incremental charge-offs reported in accordance with regulatory guidance on certain loans discharged under Chapter 7 bankruptcy.

Approximately 20% of the Firm’s home equity portfolio consists of home equity loans (“HELOANs”) and the remainder consists of home equity lines of credit (“HELOCs”). HELOANs are generally fixed-rate, closed-end, amortizing loans, with terms ranging from 3–30 years. Approximately half of the HELOANs are senior liens and the remainder are junior liens. In general, HELOCs originated by the Firm are revolving loans for a 10-year period, after which time the HELOC recasts into a fully-amortizing variable-rate loan with a 20-year amortization period. At the time of origination, the borrower typically selects one of two minimum payment options that will generally remain in effect during the revolving period: a monthly payment of 1% of the outstanding balance, or interest-only payments

based on a variable index (typically prime). HELOCs originated by Washington Mutual were generally revolving loans for a 10-year period, after which time the HELOC converts to an interest-only loan with a balloon payment at the end of the loan’s term.

The unpaid principal balance of non-PCI HELOCs outstanding was \$52 billion, of which \$31 billion are scheduled to recast based on the contractual terms of the loans, with \$7 billion, \$8 billion and \$7 billion scheduled to recast in 2015, 2016 and 2017 respectively and \$9 billion scheduled to recast in earlier and later years, at which time the borrower must begin to make fully amortizing payments. However, of the \$31 billion scheduled to recast, \$14 billion are currently expected to recast, with the remaining \$17 billion representing loans to borrowers who appear to have

the ability to refinance (based on the borrower's LTV ratio and FICO score) and loans that are expected to prepay or charge-off. The Firm has considered this payment recast risk in its allowance for loan losses based upon the estimated amount of payment shock (i.e., the excess of the fully-amortizing payment over the interest-only payment in effect prior to recast) expected to occur at the payment recast date, along with the corresponding estimated probability of default and loss severity assumptions. Certain factors, such as future developments in both unemployment and home prices, could have a significant impact on the expected and/or actual performance of these loans.

The Firm manages the risk of HELOCs during their revolving period by closing or reducing the undrawn line to the extent permitted by law when borrowers are exhibiting a material deterioration in their credit risk profile or when the collateral does not support the loan amount. The Firm will continue to evaluate both the near-term and longer-term repricing and recast risks inherent in its HELOC portfolio to ensure that changes in the Firm's estimate of incurred losses are appropriately considered in the allowance for credit losses and that the Firm's account management practices are appropriate given the portfolio's risk profile.

At September 30, 2013, the Firm estimated that its home equity portfolio contained approximately \$2.4 billion of current junior lien loans where the borrower has a first mortgage loan that is either delinquent or has been modified ("high-risk seconds"), compared with \$3.1 billion at December 31, 2012. Such loans are considered to pose a higher risk of default than that of junior lien loans for which the senior lien is neither delinquent nor modified. The Firm estimates the balance of its total exposure to high-risk seconds on a quarterly basis using internal data, loan level



credit bureau data, which typically provides the delinquency status of the senior lien, as well as information from a database maintained by one of the bank regulatory agencies. The estimated balance of these high-risk seconds may vary from quarter-to-quarter for reasons such as the movement of related senior liens into and out of the 30+ days past due delinquency bucket.

Current high risk junior liens

(in billions)	September 30, 2013	December 31, 2012
Junior liens subordinate to:		
Modified current senior lien	\$0.9	\$1.1
Senior lien 30 – 89 days delinquent	0.6	0.9
Senior lien 90 days or more delinquent <sup>(a)</sup>	0.9	1.1
Total current high risk junior liens	\$2.4	\$3.1

Junior liens subordinate to senior liens that are 90 days or more past due are classified as nonaccrual loans. At

(a) September 30, 2013, and December 31, 2012, excluded \$78 million and \$132 million, respectively, of junior liens that are performing but not current, which were also placed on nonaccrual in accordance with the regulatory guidance.

Of the estimated \$2.4 billion of high-risk junior liens at September 30, 2013, the Firm owns approximately 5% and services approximately 25% of the related senior lien loans to the same borrowers. The performance of the Firm's junior lien loans is generally consistent regardless of whether the Firm owns, services or does not own or service the senior lien. The increased probability of default associated with these higher-risk junior lien loans was considered in estimating the allowance for loan losses.

Mortgage: Mortgage loans at September 30, 2013, including prime, subprime and loans held-for-sale, were \$92.6 billion, compared with \$84.5 billion at December 31, 2012. The mortgage portfolio increased during the quarter as retained prime mortgage originations, which represent loans with high credit quality given the Firm's tightened underwriting and loan qualification standards, were greater than paydowns and the charge-off or liquidation of delinquent loans. Net charge-offs decreased from the same period of the prior year, reflecting continued home price improvement and favorable delinquency trends. Delinquency levels remain elevated compared with pre-recessionary levels.

Prime mortgages, including option adjustable-rate mortgages ("ARMs") and loans held-for-sale, were \$85.2 billion at September 30, 2013, compared with \$76.3 billion at December 31, 2012. Prime mortgage loans increased as retained originations exceeded paydowns, the run-off of option ARM loans and the charge-off or liquidation of delinquent loans. Excluding loans insured by U.S. government agencies, both early-stage and late-stage delinquencies showed improvement during the nine months ended September 30, 2013. Nonaccrual loans improved compared with the prior year but remain elevated as a result of elongated foreclosure processing timelines. Net

charge-offs continued to improve, as a result of improvement in delinquencies and home prices.

At September 30, 2013 and December 31, 2012, the Firm's prime mortgage portfolio included \$15.4 billion and \$16.0 billion, respectively, of interest-only loans, which represented 18% and 21% of the prime mortgage portfolio, respectively. These loans have an interest-only payment period generally followed by an adjustable-rate or fixed-rate fully amortizing payment to maturity and are typically originated as higher-balance loans to higher-income borrowers. The decrease in this portfolio was primarily due to voluntary prepayments, as borrowers are generally refinancing into lower rate products. To date, losses on this portfolio generally have been consistent with the broader prime mortgage portfolio and the Firm's expectations. The Firm continues to monitor the risks associated with these loans.

Option ARM loans, which are included in the prime mortgage portfolio, were \$5.8 billion and \$6.5 billion and represented 7% and 9% of the prime mortgage portfolio at September 30, 2013, and December 31, 2012, respectively. The decrease in option ARM loans resulted from portfolio run-off. As of September 30, 2013, approximately 5% of option ARM borrowers were delinquent, 1% were making interest-only or negatively amortizing payments, and 94% were making amortizing payments (such payments are not necessarily fully amortizing). Approximately 84% of borrowers within the portfolio are subject to risk of payment shock due to future payment recast, as only a limited number of these loans have been modified. The cumulative amount of unpaid interest added to the unpaid principal

balance due to negative amortization of option ARMs was not material at either September 30, 2013, or December 31, 2012. The Firm estimates the following balances of option ARM loans will undergo a payment recast that results in a payment increase: \$139 million in 2013, \$505 million in 2014 and \$651 million in 2015. Default rates generally increase when payment recast results in a payment increase. However, as the Firm's option ARM loans, other than those held in the PCI portfolio, are primarily loans with lower LTV ratios and higher borrower FICO scores, it is possible that many of these borrowers will be able to refinance into a lower rate product, which would reduce this payment recast risk. Accordingly, the Firm expects substantially lower losses on this portfolio when compared with the PCI option ARM portfolio. To date, losses realized on option ARM loans that have undergone payment recast have been immaterial and consistent with the Firm's expectations. The option ARM portfolio was acquired by the Firm as part of the Washington Mutual transaction.

Subprime mortgages at September 30, 2013, were \$7.4 billion, compared with \$8.3 billion at December 31, 2012. The decrease in subprime mortgage loans resulted from portfolio run-off. Early-stage and late-stage delinquencies as well as nonaccrual loans have improved from December 31, 2012, but remain at elevated levels. Net

charge-offs continued to improve, as a result of improvement in delinquencies and home prices.

Auto: Auto loans at September 30, 2013, were \$50.8 billion, compared with \$49.9 billion at December 31, 2012. Loan balances increased due to new originations, partially offset by paydowns and payoffs. Delinquent and nonaccrual loans improved compared with December 31, 2012. Net charge-offs decreased from the prior year due to prior year incremental charge-offs reported in accordance with regulatory guidance on certain loans discharged under Chapter 7 bankruptcy. Loss levels are considered low as a result of favorable trends in both loss frequency and loss severity, mainly due to enhanced underwriting standards and a strong used car market. The auto loan portfolio reflected a high concentration of prime-quality credits.

Business banking: Business banking loans at September 30, 2013, decreased to \$18.7 billion from \$18.9 billion at December 31, 2012 as paydowns and charge-offs exceeded new originations. Nonaccrual loans improved compared with December 31, 2012, and net charge-offs declined from the prior year due to favorable trends in the credit environment.

Student and other: Student and other loans at September 30, 2013, were \$11.7 billion, compared with \$12.2 billion at December 31, 2012. The decrease was primarily due to paydowns and charge-offs of student loans. Other loans primarily include other secured and unsecured consumer loans. Nonaccrual loans increased from December 31, 2012, and net charge-offs increased from the comparable prior year quarter.

Purchased credit-impaired loans: PCI loans at September 30, 2013, were \$54.8 billion, compared with \$59.7 billion at December 31, 2012. This portfolio represents loans acquired in the Washington Mutual transaction, which were recorded at fair value at the time of acquisition. PCI HELOCs originated by Washington Mutual were generally revolving loans for a 10-year period, after which time the HELOC converts to an interest-only loan with a balloon payment at the end of the loan's term. Substantially all undrawn HELOCs within the revolving period have been blocked.

The Firm's review of the PCI portfolios' expected cash flows resulted in a \$750 million reduction of the PCI allowance for loan losses (\$600 million related to option ARM loans and \$150 million related to home equity loans) during the three months ended September 30, 2013. The allowance for loan losses decreased from \$1.5 billion to \$894 million for the option ARM portfolio and from \$1.9 billion to \$1.8 billion for the home equity portfolio as a result of the reduction in the allowance. The allowance for loan losses for the prime mortgage and subprime mortgage PCI portfolios remained at \$1.9 billion and \$380 million, respectively, at September 30, 2013.

As of September 30, 2013, approximately 21% of the option ARM PCI loans were delinquent. Approximately 52%

of the loans in the portfolio that are not delinquent have been modified into fixed-rate, fully amortizing loans, and 78% are making amortizing payments, although such payments are not necessarily fully amortizing. This latter group of loans are subject to the risk of payment shock due to future payment recast.

Default rates generally increase on option ARM loans when payment recast results in a payment increase. The expected increase in default rates is considered in the Firm's quarterly estimates of expected cash flows for the PCI portfolio. The cumulative amount of unpaid interest added to the unpaid principal balance of the option ARM PCI pool was \$767 million and \$879 million at September 30, 2013, and December 31, 2012, respectively. The Firm estimates the following balances of option ARM PCI loans will undergo a payment recast that results in a payment increase: \$38 million for the remainder of 2013, \$399 million in 2014, and \$810 million in 2015.

The following table provides a summary of lifetime principal loss estimates included in either the nonaccretable difference or the allowance for loan losses. Lifetime principal loss estimates for the option ARM and home equity pools declined from December 31, 2012, to September 30, 2013, which resulted in a reduction of the PCI allowance for loan losses referred to above of \$600 million and \$150 million for the option ARM and home equity pools, respectively. Lifetime principal loss estimates for the prime mortgage and subprime mortgage pools were relatively unchanged from December 31, 2012, to September 30, 2013. Principal charge-offs will not be recorded on these pools until the nonaccretable difference has been fully depleted.

Summary of lifetime principal loss estimates

Lifetime loss  
estimates<sup>(a)</sup>

LTD liquidation  
losses<sup>(b)</sup>

(in billions)

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	Sep 30, 2013	Dec 31, 2012	Sep 30, 2013	Dec 31, 2012
Home equity	\$14.6	\$14.9	\$12.0	\$11.5
Prime mortgage	4.0	4.2	3.2	2.9
Subprime mortgage	3.5	3.6	2.5	2.2
Option ARMs	10.7	11.3	8.6	8.0
Total	\$32.8	\$34.0	\$26.3	\$24.6

(a) Includes the original nonaccretable difference established in purchase accounting of \$30.5 billion for principal losses only plus additional principal losses recognized subsequent to acquisition through the provision and allowance for loan losses. The remaining nonaccretable difference for principal losses only was \$4.2 billion and \$5.8 billion at September 30, 2013, and December 31, 2012, respectively.

(b) Life-to-date (“LTD”) liquidation losses represent both realization of loss upon loan resolution and any principal forgiven upon modification.

Geographic composition of residential real estate loans

California had the greatest concentration of residential real estate loans with 25% of the total retained residential real estate loan portfolio, excluding mortgage loans insured by U.S. government agencies and PCI loans at September 30, 2013, compared with 24% at December 31, 2012. Of the total retained residential real estate loan portfolio, excluding mortgage loans insured by U.S. government

agencies and PCI loans, \$85.5 billion, or 62%, were concentrated in California, New York, Illinois, Florida and Texas at September 30, 2013, compared with \$82.4 billion, or 60%, at December 31, 2012. The unpaid principal balance of PCI loans concentrated in these five states represented 74% of total PCI loans at September 30, 2013, compared with 73% at December 31, 2012.

Current estimated LTVs of residential real estate loans

The current estimated average LTV ratio for residential real estate loans retained, excluding mortgage loans insured by U.S. government agencies and PCI loans, was 74% at September 30, 2013, compared with 81% at December 31, 2012. Excluding mortgage loans insured by U.S. government agencies and PCI loans, 11% of the retained

portfolio had a current estimated LTV ratio greater than 100%, and 3% of the retained portfolio had a current estimated LTV ratio greater than 125% at September 30, 2013, compared with 20% and 8%, respectively, at December 31, 2012. Although home prices have begun to recover, the decline in home prices from 2007 has had a significant impact on the collateral values underlying the Firm's residential real estate loan portfolio. In general, the delinquency rate for loans with high LTV ratios is greater than the delinquency rate for loans in which the borrower has equity in the collateral. While a large portion of the loans with current estimated LTV ratios greater than 100% continue to pay and are current, the continued willingness and ability of these borrowers to pay remains a risk.

The following table presents the current estimated LTV ratios, as well as the ratios of the carrying value of the underlying loans to the current estimated collateral value, with respect to the Firm's PCI loans. Because such loans were initially measured at fair value, the ratios of the carrying value to the current estimated collateral value will be lower than the current estimated LTV ratios, which are based on the unpaid principal balances. The estimated collateral values used to calculate these ratios do not represent actual appraised loan-level collateral values; as such, the resulting ratios are necessarily imprecise and should therefore be viewed as estimates.

LTV ratios and ratios of carrying values to current estimated collateral values – PCI loans

(in millions, except ratios)	September 30, 2013				December 31, 2012			
	Unpaid principal balance	Current estimated LTV ratio <sup>(a)</sup>	Net carrying value <sup>(c)</sup>	Ratio of net carrying value to current estimated collateral value <sup>(c)</sup>	Unpaid principal balance	Current estimated LTV ratio <sup>(a)</sup>	Net carrying value <sup>(c)</sup>	Ratio of net carrying value to current estimated collateral value <sup>(c)</sup>
Home equity	\$20,412	94 % <sup>(b)</sup>	\$17,653	82 %	\$22,343	111 % <sup>(b)</sup>	\$19,063	95 %
Prime mortgage	12,380	88	10,558	75	13,884	104	11,745	88
Subprime mortgage	5,693	95	3,917	65	6,326	107	4,246	72
Option ARMs	20,086	86	17,670	76	22,591	101	18,972	85

Represents the aggregate unpaid principal balance of loans divided by the estimated current property value. Current property values are estimated at least quarterly based on home valuation models that utilize nationally recognized home price index valuation estimates; such models incorporate actual data to the extent available and forecasted data where actual data is not available.

Represents current estimated combined LTV for junior home equity liens, which considers all available lien positions related to the property. All other products are presented without consideration of subordinate liens on the property.

Net carrying value includes the effect of fair value adjustments that were applied to the consumer PCI portfolio at the date of acquisition and is also net of the allowance for loan losses at September 30, 2013 and December 31, 2012, of \$1.8 billion and \$1.9 billion for home equity, respectively, \$894 million and \$1.5 billion for option ARMs, respectively, and \$1.9 billion for prime mortgage and \$380 million for subprime mortgage for both periods.

The current estimated average LTV ratios were 90% and 107% for California and Florida PCI loans, respectively, at September 30, 2013, compared with 110% and 125%, respectively, at December 31, 2012. Average LTV ratios have declined consistent with recent improvement in home prices. Although prices have improved, home prices in California and Florida are still lower than at the peak of the housing market, which continues to negatively contribute to current estimated average LTV ratios and the ratio of net carrying value to current estimated collateral value for loans in the PCI portfolio. Of the total PCI portfolio, 32% had a current estimated LTV ratio greater than 100%, and 10% had a current LTV ratio of greater than 125% at September 30, 2013, compared with 55% and 24%, respectively, at December 31, 2012.

While the current estimated collateral value is greater than the net carrying value of PCI loans, the ultimate performance of this portfolio is highly dependent on

borrowers' behavior and ongoing ability and willingness to continue to make payments on homes with negative equity, as well as on the cost of alternative housing. For further information on the geographic composition and current estimated LTVs of residential real estate – non-PCI and PCI loans, see Note 13 on pages 155–177 of this Form 10-Q. Loan modification activities – residential real estate loans

For both the Firm's on-balance sheet loans and loans serviced for others, nearly 1.5 million mortgage modifications have been offered to borrowers and approximately 711,000 have been approved since the beginning of 2009. Of these, approximately 700,000 have achieved permanent modification as of September 30, 2013. Of the remaining modifications offered, 10% are in a trial period or still being reviewed for a modification, while 90% have dropped out of the modification program or otherwise were deemed not eligible for final modification.

The Firm is participating in the U.S. Treasury's Making Home Affordable ("MHA") programs and is continuing to offer its other loss-mitigation programs to financially distressed borrowers who do not qualify for the U.S. Treasury's programs. The MHA programs include the Home Affordable Modification Program ("HAMP") and the Second Lien Modification Program ("2MP"). The Firm's other loss-mitigation programs for troubled borrowers who do not qualify for HAMP include the traditional modification programs offered by the GSEs and other governmental agencies, as well as the Firm's proprietary modification programs, which include concessions similar to those offered under HAMP and 2MP but with expanded eligibility criteria. In addition, the Firm has offered specific targeted modification programs to higher risk borrowers, many of whom were current on their mortgages prior to modification. For further information about how loans are modified, see Note 13, Loan modifications, on pages 162–166 of this Form 10-Q. Loan modifications under HAMP and under one of the Firm's proprietary modification programs, which is largely modeled after HAMP, require at least three payments to be made under the new terms during a trial modification period, and must be successfully re-underwritten with income verification before the loan can be permanently modified. In the case of specific targeted modification programs, re-underwriting the loan or a trial modification period is generally not required, unless the targeted loan is delinquent at the time of modification. When the Firm modifies home equity lines of credit, future lending commitments related to the modified loans are canceled as part of the terms of the modification.

The primary indicator used by management to monitor the success of the modification programs is the rate at which the modified loans redefault. Modification redefault rates are affected by a number of factors, including the type of loan modified, the borrower's overall ability and willingness to repay the modified loan and macroeconomic factors. Reduction in payment size for a borrower continues to be the most significant driver in improving redefault rates. The performance of modified loans generally differs by product type and also on whether the underlying loan is in the PCI portfolio, due both to differences in credit quality and in the types of modifications provided. Performance metrics for modifications to the residential real estate portfolio, excluding PCI loans, that have been seasoned more than six months show weighted average redefault rates of 18% for senior lien home equity, 19% for junior lien home equity, 15% for prime mortgage, including option ARMs, and 23% for subprime mortgages. The cumulative performance metrics for modifications to the PCI residential real estate portfolio seasoned more than six months show weighted average redefault rates of 18% for home equity, 16% for prime mortgages, 13% for option ARMs and 27% for subprime mortgages. The favorable performance of the option ARM modifications is the result of a targeted proactive program which fixes the borrower's

payment at the current level. The cumulative redefault rates reflect the performance of modifications completed under both HAMP and the Firm's proprietary modification programs from October 1, 2009, through September 30, 2013. The following table presents information as of September 30, 2013, and December 31, 2012, relating to modified on-balance sheet residential real estate loans for which concessions have been granted to borrowers experiencing financial difficulty. Modifications of PCI loans continue to be accounted for and reported as PCI loans, and the impact of the modification is incorporated into the Firm's quarterly assessment of estimated future cash flows. Modifications of consumer loans other than PCI loans are generally accounted for and reported as troubled debt restructurings ("TDRs"). For further information on TDRs for the three and nine months ended September 30, 2013 and 2012, see Note 13 on pages 155–177 of this Form 10-Q.

Modified residential real estate loans

(in millions)	September 30, 2013		December 31, 2012	
	On-balance sheet loans	Non-accrual on-balance sheet loans <sup>(d)</sup>	On-balance sheet loans	Non-accrual on-balance sheet loans <sup>(d)</sup>
Modified residential real estate loans, excluding PCI loans <sup>(a)(b)</sup>				
Home equity – senior lien	\$ 1,155	\$ 637	\$ 1,092	\$ 607
Home equity – junior	1,309	666	1,223	599

lien				
Prime mortgage, including option ARMs	7,289	2,017	7,118	1,888
Subprime mortgage	3,770	1,181	3,812	1,308
Total modified residential real estate loans, excluding PCI loans	\$ 13,523	\$ 4,501	\$ 13,245	\$ 4,402
Modified PCI loans <sup>(c)</sup>				
Home equity	\$ 2,584	NA	\$ 2,302	NA
Prime mortgage	7,107	NA	7,228	NA
Subprime mortgage	4,269	NA	4,430	NA
Option ARMs	13,502	NA	14,031	NA
Total modified PCI loans	\$ 27,462	NA	\$ 27,991	NA

(a) Amounts represent the carrying value of modified residential real estate loans.

At September 30, 2013, and December 31, 2012, \$7.3 billion and \$7.5 billion, respectively, of loans modified subsequent to repurchase from Ginnie Mae in accordance with the standards of the appropriate government agency

(b) (i.e., FHA, VA, RHS) are not included in the table above. When such loans perform subsequent to modification in accordance with Ginnie Mae guidelines, they are generally sold back into Ginnie Mae loan pools. Modified loans that do not re-perform become subject to foreclosure. For additional information about sales of loans in securitization transactions with Ginnie Mae, see Note 15 on pages 179–186 of this Form 10-Q.

(c) Amounts represent the unpaid principal balance of modified PCI loans.

As of September 30, 2013, and December 31, 2012, nonaccrual loans included \$3.2 billion and \$2.9 billion,

(d) respectively, of TDRs for which the borrowers were less than 90 days past due. For additional information about loans modified in a TDR that are on nonaccrual status, see Note 13 on pages 155–177 of this Form 10-Q.



## Nonperforming assets

The following table presents information as of September 30, 2013, and December 31, 2012, about consumer, excluding credit card, nonperforming assets.

Nonperforming assets<sup>(a)</sup>

(in millions)	September 30, 2013	December 31, 2012
Nonaccrual loans <sup>(b)</sup>		
Home equity – senior lien	\$926	\$931
Home equity – junior lien	1,922	2,277
Prime mortgage, including option ARMs	3,124	3,445
Subprime mortgage	1,485	1,807
Auto	125	163
Business banking	413	481
Student and other	81	70
Total nonaccrual loans	8,076	9,174
Assets acquired in loan satisfactions		
Real estate owned	607	647
Other	39	37
Total assets acquired in loan satisfactions	646	684
Total nonperforming assets	\$8,722	\$9,858

At September 30, 2013, and December 31, 2012, nonperforming assets excluded: (1) mortgage loans insured by U.S. government agencies of \$8.9 billion and \$10.6 billion, respectively, that are 90 or more days past due; (2) real estate owned insured by U.S. government agencies of \$1.9 billion and \$1.6 billion, respectively; and (3) student loans insured by U.S. government agencies under the FFELP of \$456 million and \$525 million, respectively, that are 90 or more days past due. These amounts were excluded as reimbursement of insured amounts is proceeding normally.

Excludes PCI loans that were acquired as part of the Washington Mutual transaction, which are accounted for on a pool basis. Since each pool is accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows, the past-due status of the pools, or that of individual loans within the pools, is not meaningful. Because the Firm is recognizing interest income on each pool of loans, they are all considered to be performing.

Nonaccrual loans: Total consumer, excluding credit card, nonaccrual loans were \$8.1 billion at September 30, 2013, compared with \$9.2 billion at December 31, 2012.

The following table presents changes in the consumer, excluding credit card, nonaccrual loans for the nine months ended September 30, 2013 and 2012.

## Nonaccrual loans

Nine months ended September 30,

(in millions)	2013	2012
Beginning balance	\$9,174	\$7,411
Additions	5,481	10,478
Reductions:		
Principal payments and other <sup>(a)</sup>	1,099	1,039
Charge-offs	1,465	2,189
Returned to performing status	3,162	3,689
Foreclosures and other liquidations	853	1,512
Total reductions	6,579	8,429
Net additions/(reductions)	(1,098)	)2,049
Ending balance	\$8,076	\$9,460

(a) Other reductions includes loan sales.

(b)

Included \$1.7 billion of Chapter 7 loans at September 30, 2012, and \$1.6 billion as a result of reporting performing junior lien home equity loans that are subordinate to senior liens that are 90 days or more past due as nonaccrual loans based on regulatory guidance at March 31, 2012.

Nonaccrual loans in the residential real estate portfolio totaled \$7.5 billion at September 30, 2013, of which 36% were greater than 150 days past due, compared with nonaccrual residential real estate loans of \$8.5 billion at December 31, 2012, of which 42% were greater than 150 days past due. In the aggregate, the unpaid principal balance of residential real estate loans greater than 150 days past due was charged down by approximately 52% to estimated net realizable value of the collateral at both September 30, 2013, and December 31, 2012. The elongated foreclosure processing timelines are expected to continue to result in elevated levels of nonaccrual loans in the residential real estate portfolios.

Real estate owned (“REO”): REO assets are managed for prompt sale and disposition at the best possible economic value. REO assets are those individual properties where the Firm receives the property in satisfaction of a debt (e.g., by taking legal title or physical possession). The Firm generally recognizes REO assets at the completion of the foreclosure process or upon execution of a deed in lieu of foreclosure with the borrower. REO assets, excluding those insured by U.S. government agencies, decreased by \$40 million from \$647 million at December 31, 2012, to \$607 million at September 30, 2013.

At September 30, 2013, and December 31, 2012, the Firm had non-PCI residential real estate loans, excluding those insured by the U.S. government agencies, with a carrying value of \$2.4 billion and \$3.4 billion, respectively not included in REO, that were in the process of active or suspended foreclosure. The Firm also had PCI residential real estate loans that were in the process of active or suspended foreclosure at September 30, 2013, and December 31, 2012, with an unpaid principal balance of \$5.5 billion and \$8.2 billion, respectively.

#### Mortgage servicing-related matters

The financial crisis resulted in unprecedented levels of delinquencies and defaults of 1-4 family residential real estate loans. Such loans required varying degrees of loss mitigation activities. It is the Firm’s goal that foreclosure in these situations be a last resort, and accordingly, the Firm has made, and continues to make, significant efforts to help borrowers stay in their homes. Since 2009, the Firm has prevented two foreclosures for every foreclosure completed; foreclosure-prevention methods include loan modification, short sales and other means.

The Firm has a well-defined foreclosure prevention process when a borrower fails to pay on his or her loan. The Firm attempts to contact the borrower multiple times and in various ways in an effort to pursue home retention or other options other than foreclosure. In addition, if the Firm is unable to contact a borrower, the Firm completes various reviews of the borrower’s facts and circumstances before a foreclosure sale is completed. The delinquency period for the average borrower at the time of foreclosure over the last year has been approximately 28 months.

The high volume of delinquent and defaulted mortgages experienced by the Firm placed a significant amount of stress on the Firm's servicing operations. The Firm has entered into a global settlement with certain federal and state agencies and Consent Orders with its banking regulators with respect to various mortgage servicing, loss mitigation and foreclosure process-related matters as further discussed below. The GSEs also impose compensatory fees on its mortgage servicers, including the Firm, if such servicers are unable to comply with the foreclosure timetables mandated by the GSEs. The Firm has incurred, and is continuing to incur, compensatory fees, which are reported in default servicing expense. To address its underlying mortgage servicing, loss mitigation and foreclosure process issues, the Firm has made significant changes to its mortgage operations, which will enable it to continue working towards complying with the Consent Orders and the global settlement and enhance its ability to comply with the foreclosure timetables mandated by the GSEs.

Global settlement with federal and state agencies: On February 9, 2012, the Firm announced that it had agreed to a settlement in principle (the "global settlement") with a number of federal and state government agencies, including the U.S. Department of Justice, the U.S. Department of Housing and Urban Development, the Consumer Financial Protection Bureau and the State Attorneys General, relating to the servicing and origination of mortgages. The global settlement, which became effective on April 5, 2012, required the Firm to, among other things: (i) make cash payments of approximately \$1.1 billion, a portion of which was set aside for payments to borrowers ("Cash Settlement Payment"); (ii) provide approximately \$500 million of refinancing relief to certain "underwater" borrowers whose loans are owned and serviced by the Firm ("Refi Program"); and (iii) provide approximately \$3.7 billion of additional relief for certain borrowers, including reductions of principal on first and second liens, payments to assist with short sales, deficiency balance waivers on past foreclosures and short sales, and forbearance assistance for unemployed homeowners ("Consumer Relief Program").

The Cash Settlement Payment was made on April 13, 2012, and the Firm began to provide relief to borrowers under the Refi Program and the Consumer Relief Program in the first quarter of 2012. All refinancings required under the Refi Program were completed as of December 31, 2012, and the obligations under the Consumer Relief Program were completed in the first half of 2013. Satisfaction of the Consumer Relief Program and the Refi Program requirements under the global settlement is subject to certification by the Office of Mortgage Settlement Oversight ("OMSO"). The global settlement also requires the Firm to adhere to certain enhanced mortgage servicing standards. The servicing standards include, among other items, the following enhancements to the Firm's servicing of loans: a pre-foreclosure notice to all borrowers, which includes

account information, holder status, and loss mitigation steps taken; enhancements to payment application and collections processes; strengthened procedures for filings in bankruptcy proceedings; specific restrictions on the "dual track" of foreclosure and loss mitigation; standardized process for appeal of loss mitigation denials; and implementation of certain restrictions on fees, including the waiver of certain fees while a borrower's loss mitigation application is being evaluated. All of the prescribed servicing standards were implemented within the required timeframes and compliance with the standards is subject to both continuous internal review and review by the OEMSO. The Firm's performance under the National Mortgage Settlement is detailed in the OEMSO Report which was published on June 19, 2013, and filed with the D.C. District Court. Compliance with the servicing standards continues to be tested and the results will continue to be reported quarterly to the OEMSO through the expiration of the settlement. The Firm expects to file its next quarterly report concerning its compliance with the global settlement with the OEMSO in November 2013.

Consent Orders: During the second quarter of 2011, the Firm entered into Consent Orders ("Orders") with banking regulators relating to its residential mortgage servicing, foreclosure and loss-mitigation activities. In the Orders, the regulators have mandated significant changes to the Firm's servicing and default business and outlined requirements to implement these changes. The Firm submitted comprehensive action plans to the regulators, which set forth the steps necessary to ensure the Firm's residential mortgage servicing, foreclosure and loss-mitigation activities are conducted in accordance with the requirements of the Orders. The plans were approved and the Firm has implemented a number of corrective actions and made significant progress with respect to the following:

- Established an independent Compliance Committee which meets regularly and monitors progress against the Orders.

Launched a new Customer Assistance Specialist organization for borrowers to facilitate the single point of contact initiative and ensure effective coordination and communication related to foreclosure, loss-mitigation and loan modification.

Enhanced its approach to oversight over third-party vendors for foreclosure or other related functions.

Standardized the processes for maintaining appropriate controls and oversight of the Firm's activities with respect to the Mortgage Electronic Registration system ("MERS") and compliance with MERSCORP's membership rules, terms and conditions.

Strengthened its compliance program so as to ensure mortgage-servicing and foreclosure operations, including loss-mitigation and loan modification, comply with all applicable legal requirements.

Enhanced management information systems for loan modification, loss-mitigation and foreclosure activities.

Developed a comprehensive assessment of risks in servicing operations including, but not limited to, operational, transaction, legal and reputational risks.

Made technological enhancements to automate and streamline processes for the Firm's document management, training, skills assessment and payment processing initiatives.

Deployed an internal validation process to monitor progress under the comprehensive action plans.

In addition, pursuant to the Orders, the Firm is required to enhance oversight of its mortgage servicing activities, including oversight by compliance, management and audit personnel and, accordingly, has made and continues to make changes in its organization structure, control oversight and customer service practices.

Pursuant to the Orders, the Firm had retained an independent consultant to conduct a review of its residential foreclosure actions during the period from January 1, 2009, through December 31, 2010 (including foreclosure actions brought in respect of loans being serviced), and to remediate any errors or deficiencies identified by the independent consultant. On January 7, 2013, the Firm announced that it and a number of other financial institutions had entered into a settlement agreement with the OCC and the Federal Reserve providing for the termination of such Independent Foreclosure Review programs. On February 28, 2013, the Firm entered into an Amended Consent Order with the regulators reflecting the settlement of the Independent Foreclosure Review. As a result of this settlement, the independent consultant is no longer conducting a look-back review of residential foreclosure actions. The Firm has made total cash payments of approximately \$760 million into a settlement fund for distribution to qualified borrowers. The Firm has also committed an additional \$1.2 billion to foreclosure prevention actions, which will be fulfilled through credits given to the Firm for modifications, short sales and other specified types of borrower relief.

Foreclosure prevention actions that earn credit under the Independent Foreclosure Review settlement are in addition to actions taken by the Firm to earn credit under the Consumer Relief Program of the global settlement. The estimated impact of the foreclosure prevention actions required under the Independent Foreclosure Review settlement has been considered in the Firm's allowance for loan losses. The Firm recognized a pretax charge of approximately \$700 million in the fourth quarter of 2012 related to the Independent Foreclosure Review settlement. For additional information on Mortgage servicing-related matters, see pages 146–148 of JPMorgan Chase's 2012 Annual Report.

Other mortgage servicing-related matters: On June 19, 2013, the Firm and other servicer defendants entered into a settlement agreement with the New York Attorney General to resolve a lawsuit that has been pending since late 2011 regarding the servicing of MERS loans in New York. This lawsuit was expressly carved out of the global settlement. The settlement imposes a number of requirements relating to foreclosures on MERS loans, and maintenance of the MERS System, most of which overlap with existing requirements and procedures. The Firm is not required to make any payment under the settlement. The Firm is implementing all of the procedures necessary to comply with the terms of the settlement.

The Consumer Financial Protection Bureau ("CFPB") issued mortgage servicing rules which require implementation as of January 10, 2014. The CFPB subsequently issued amendments to the rules in September 2013, (and additional clarifying guidance in October 2013). The evolving rules framework has created challenges for mortgage loan servicers in their efforts to complete the necessary operational and systemic changes for the January 2014 implementation deadline. The Firm is dedicating substantial resources to making operational and system changes designed to effect compliance with the new requirements.

On April 22, 2013, the OCC issued guidance regarding the obligation of servicers to track loans scheduled for foreclosure sale within 60 days and to confirm certain information prior to proceeding with the scheduled sale. The Firm has adopted procedures designed to effect compliance with this guidance.

### Credit Card

Total credit card loans including loans held-for-sale were \$124.0 billion at September 30, 2013, a decrease of \$4.0 billion from December 31, 2012, due to seasonality and higher repayment rates.

The 30+ day delinquency rate decreased to 1.69% at September 30, 2013, from 2.10% at December 31, 2012. For the three months ended September 30, 2013 and 2012, the net charge-off rates were 2.86% and 3.57%, respectively. For the nine months ended September 30, 2013 and 2012, the net charge-off rates were 3.24% and 4.11%, respectively. Charge-offs have improved compared with a year ago as a result of continued improvement in delinquent loans. The credit card portfolio continues to reflect a well-seasoned, largely rewards-based portfolio that has good U.S. geographic diversification. The greatest geographic concentration of credit card loans is in California, which represented 13% of total retained loans at both September 30, 2013, and December 31, 2012. Loan concentration for the top five states of California, New York, Texas, Florida and Illinois consisted of \$51.0 billion in receivables, or 41% of the retained loan portfolio, at September 30, 2013, compared with \$52.3 billion, or 41%, at December 31, 2012.

### Modifications of credit card loans

At September 30, 2013, and December 31, 2012, the Firm had \$3.5 billion and \$4.8 billion, respectively, of credit card loans outstanding that have been modified in TDRs. These balances included both credit card loans with modified payment terms and credit card loans that reverted back to their pre-modification payment terms because the cardholder did not comply with the modified payment terms. The decrease in modified credit card loans outstanding from December 31, 2012, was attributable to a reduction in new modifications as well as ongoing payments and charge-offs on previously modified credit card loans.

Consistent with the Firm's policy, all credit card loans typically remain on accrual status until charged-off. However, the Firm establishes an allowance, which is offset against loans and charged to interest income, for the estimated uncollectible portion of accrued interest and fee income.

For additional information about loan modification programs to borrowers, see Consumer Credit Portfolio on pages 75–85 and Note 13 on pages 155–177 of this Form 10-Q.

## WHOLESALE CREDIT PORTFOLIO

As of September 30, 2013, wholesale exposure (CIB, CB, and AM) continued to experience a favorable credit environment and stable credit quality trend with low levels of criticized exposure, nonaccrual loans and charge-offs. Wholesale exposure increased by \$10.1 billion from December 31, 2012, primarily driven by an increase of \$14.3 billion in lending-related commitments due to increased client activity in AM and CIB. These increases were partially offset by an \$8.2 billion decrease in derivative receivables. Derivative receivables decreased primarily due to reductions in interest rate derivative receivables driven by an increase in interest rates and reductions in commodity derivative receivables due to market movements. The decreases were partially offset by an increase in equity derivative receivables driven by a rise in equity markets.

## Wholesale credit portfolio

(in millions)	Credit exposure		Nonperforming <sup>(d)</sup>	
	Sep 30, 2013	Dec 31, 2012	Sep 30, 2013	Dec 31, 2012
Loans retained	\$310,588	\$306,222	\$950	\$1,434
Loans held-for-sale	3,674	4,406	18	18
Loans at fair value	2,085	2,555	51	93
Loans – reported	316,347	313,183	1,019	1,545
Derivative receivables	66,788	74,983	431	239
Receivables from customers and other <sup>(a)</sup>	24,489	23,648	—	—
Total wholesale credit-related assets	407,624	411,814	1,450	1,784
Lending-related commitments <sup>(b)</sup>	449,067	434,814	244	355
Total wholesale credit exposure	\$856,691	\$846,628	\$1,694	\$2,139
Credit portfolio management derivatives notional, net <sup>(c)</sup>	\$(25,940)	\$(27,447)	\$(5)	\$(25)
Liquid securities and other cash collateral held against derivatives	(12,479)	(15,201)	NA	NA

(a) Predominantly includes receivables from customers, which represent margin loans to prime and retail brokerage customers; these are classified in accrued interest and accounts receivable on the Consolidated Balance Sheets.

(b) Includes amounts for certain non-legally binding lines of credit that the Firm can reduce or cancel by providing the borrower notice or, in some cases, without notice as permitted by law. For further information on lending-related financial instruments please see Note 21 on pages 195–199 of this Form 10-Q and Note 29 on pages 308–315 of JPMorgan Chase’s 2012 Annual Report.

(c) Represents the net notional amount of protection purchased and sold through credit derivatives used to manage both performing and nonperforming wholesale credit exposures; these derivatives do not qualify for hedge accounting under U.S. GAAP. Excludes the synthetic credit portfolio. For additional information, see Credit derivatives on pages 92–93, and Note 5 on pages 133–144 of this Form 10-Q.

(d) Excludes assets acquired in loan satisfactions. For additional information on assets acquired in loan satisfactions, see page 90 of this Form 10-Q.

The following tables present summaries of the maturity and ratings profiles of the wholesale credit portfolio as of September 30, 2013, and December 31, 2012. The ratings scale is based on the Firm's internal risk ratings, which generally correspond to the ratings as defined by S&P and Moody's.

Wholesale credit exposure – maturity and ratings profile

September 30, 2013 (in millions, except ratios)	Maturity profile <sup>(e)</sup>			Total	Ratings profile			Total % of IG
	Due in 1 year or less	Due after 1 year through 5 years	Due after 5 years		Investment-grade AAA/Aaa to BBB-/Baa3	Noninvestment-grade BB+/Ba1 & below	Total	
Loans retained	\$ 115,412	\$ 120,054	\$ 75,122	\$ 310,588	\$ 226,809	\$ 83,779	\$ 310,588	73 %
Derivative receivables				66,788			66,788	
Less: Liquid securities and other cash collateral held against derivatives				(12,479 )			(12,479 )	
Total derivative receivables, net of all collateral	1,188	27,209	25,912	54,309	46,971	7,338	54,309	86
Lending-related commitments	180,848	258,238	9,981	449,067	355,626	93,441	449,067	79
Subtotal	297,448	405,501	111,015	813,964	629,406	184,558	813,964	77
Loans held-for-sale and loans at fair value <sup>(a)</sup>				5,759			5,759	
Receivables from customers and other				24,489			24,489	
Total exposure – net of liquid securities and other cash collateral held against derivatives				\$ 844,212			\$ 844,212	
Credit portfolio management derivatives net notional:								
By counterparty ratings profile <sup>(b)(c)</sup>	\$(1,040 )	\$(10,739 )	\$(14,161 )	\$(25,940 )	\$(26,020 )	\$ 80	\$(25,940 )	100 %
By reference entity ratings profile <sup>(b)(d)</sup>	NA	NA	NA	NA	\$(23,080 )	\$(2,860 )	\$(25,940 )	89 %
December 31, 2012 (in millions, except ratios)	Maturity profile <sup>(e)</sup>			Total	Ratings profile			Total % of IG
Due in 1 year or less	Due after 1 year through 5 years	Due after 5 years	Investment-grade AAA/Aaa to BBB-/Baa3		Noninvestment-grade BB+/Ba1 & below	Total		
Loans retained	\$ 115,227	\$ 117,673	\$ 73,322	\$ 306,222	\$ 214,446	\$ 91,776	\$ 306,222	70 %
Derivative receivables				74,983			74,983	
Less: Liquid securities and other cash collateral held against derivatives				(15,201 )			(15,201 )	



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Total derivative receivables, net of all collateral	11,793	25,055	22,934	59,782	50,069	9,713	59,782	84
Lending-related commitments	164,327	261,261	9,226	434,814	347,316	87,498	434,814	80
Subtotal	291,347	403,989	105,482	800,818	611,831	188,987	800,818	76
Loans held-for-sale and loans at fair value <sup>(a)</sup>				6,961			6,961	
Receivables from customers and other				23,648			23,648	
Total exposure – net of liquid securities and other cash collateral held against derivatives				\$831,427			\$831,427	
Credit portfolio management derivatives net notional:								
By counterparty ratings profile <sup>(b)(c)</sup>	\$(1,579 )	\$(16,475 )	\$(9,393 )	\$(27,447 )	\$(27,507 )	\$ 60	\$(27,447 )	100 %
By reference entity ratings profile <sup>(b)(d)</sup>	NA	NA	NA	NA	\$(24,622 )	\$( 2,825 )	\$(27,447 )	90 %

(a) Represents loans held-for-sale primarily related to syndicated loans and loans transferred from the retained portfolio, and loans at fair value.

(b) These derivatives do not qualify for hedge accounting under U.S. GAAP. Excludes the synthetic credit portfolio.

The notional amounts are presented on a net basis by each derivative counterparty and the ratings profile shown is (c) based on the ratings of those counterparties. The counterparties to these positions are predominately investment-grade banks and finance companies.

(d) The notional amounts are presented on a net basis by underlying reference entity and the ratings profile shown is based on the ratings of the reference entity on which protection has been purchased.

The maturity profiles of retained loans and lending-related commitments are based on the remaining contractual maturity. The maturity profiles of derivative receivables are based on the maturity profile of average exposure. For (e) further discussion of average exposure, see Derivative receivables on pages 156–159 of JPMorgan Chase’s 2012 Annual Report.

#### Wholesale credit exposure – selected industry exposures

The Firm focuses on the management and diversification of its industry exposures, paying particular attention to industries with actual or potential credit concerns. Exposures deemed criticized align with the U.S. banking regulators’ definition of criticized exposures, which consist

of the special mention, substandard and doubtful categories. The total criticized component of the portfolio, excluding loans held-for-sale and loans at fair value, decreased by 22% to \$12.3 billion at September 30, 2013, from \$15.6 billion at December 31, 2012, primarily due to repayments and sales.

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Below are summaries of the top 25 industry exposures as of September 30, 2013, and December 31, 2012.

As of or for the nine months ended September 30, 2013 (in millions)	Noninvestment-grade <sup>(e)</sup>					Selected metrics		Credit portfolio management derivatives <sup>(f)</sup>	Liquid securities and other cash collateral held against derivative receivables
	Credit exposure <sup>(d)</sup>	Investment-grade	Noncriticized	Criticized performing	Criticized nonperforming	30 days or more past due and accruing loans	Year-to-date net charge-offs (recoveries)		
Top 25 industries <sup>(a)</sup>									
Real Estate	\$ 84,209	\$ 61,330	\$ 19,857	\$ 2,614	\$ 408	\$ 100	\$ (3 )	\$ (5 )	\$ (176 )
Banks & Finance Cos	70,269	59,991	9,674	531	73	12	(21 )	(2,803 )	(4,836 )
Oil & Gas	47,968	33,043	14,647	266	12	6	13	(199 )	(48 )
Healthcare	44,829	37,825	6,737	256	11	45	—	(179 )	(202 )
State & Municipal Govt <sup>(b)</sup>	36,326	35,437	650	118	121	8	—	(160 )	(149 )
Asset Managers	33,621	25,533	8,068	20	—	28	(7 )	—	(3,210 )
Consumer Products	33,153	19,646	12,845	653	9	4	9	(137 )	(1 )
Utilities	29,141	25,315	3,408	410	8	8	28	(388 )	(324 )
Retail & Consumer Services	26,469	16,475	9,335	638	21	23	—	(80 )	(1 )
Technology	20,536	14,035	5,903	577	21	—	—	(477 )	(3 )
Central Govt	19,961	19,587	305	69	—	—	—	(10,257 )	(1,269 )
Machinery & Equipment Mfg	18,716	10,990	7,351	367	8	3	(16 )	(154 )	(3 )
Metals/Mining	18,252	9,297	8,316	564	75	—	10	(625 )	(32 )
Transportation	17,934	13,694	4,024	188	28	2	9	(65 )	—
Telecom Services	16,658	10,939	5,218	484	17	—	—	(178 )	(7 )
Business Services	15,437	8,050	7,090	266	31	6	10	—	(1 )
Securities Firms & Exchanges	13,305	11,800	1,484	18	3	—	(67 )	(1,321 )	(244 )
Insurance	12,984	10,400	2,217	133	234	6	(2 )	(132 )	(1,468 )
Chemicals/Plastics	12,675	7,373	5,056	231	15	—	1	(10 )	(78 )
Building Materials/Construction	12,479	5,302	6,423	736	18	12	1	(89 )	(5 )
Media	12,390	7,727	4,249	304	110	30	36	(15 )	(5 )
Automotive	12,132	7,041	4,860	230	1	1	(3 )	(602 )	—
Agriculture/Paper Mfg	7,699	5,092	2,520	83	4	16	—	—	—
Aerospace/Defense	6,479	5,171	1,307	—	1	—	—	(140 )	(1 )
Leisure	5,437	3,069	1,814	451	103	3	—	(5 )	(16 )
All other <sup>(c)</sup>	197,384	175,950	20,713	428	293	598	(4 )	(7,919 )	(400 )
Subtotal	\$ 826,443	\$ 640,112	\$ 174,071	\$ 10,635	\$ 1,625	\$ 911	\$ (6 )	\$ (25,940 )	\$ (12,479 )
Loans held-for-sale and loans at fair value	5,759								
Receivables from customers and other	24,489								
Total	\$ 856,691								



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As of or for the year ended December 31, 2012  (in millions)	Noninvestment-grade <sup>(e)</sup>					Selected metrics				Liquid securities and other cash collateral held against derivative receivables
	Credit exposure <sup>(d)</sup>	Investment-grade	Noncriticized	Criticized performing	Criticized nonperforming	30 days or more past due loans	Full year net charge-offs/recoveries	Credit portfolio management derivative hedges <sup>(f)</sup>		
Top 25 industries <sup>(a)</sup>										
Real Estate	\$ 76,198	\$ 50,103	\$ 21,503	\$ 4,067	\$ 525	\$ 391	\$ 54	\$ (41	) \$(509	)
Banks & Finance Cos	73,318	55,805	16,928	578	7	20	(34	) (3,524	) (6,027	)
Oil & Gas	42,563	31,258	11,012	270	23	9	—	(155	) (101	)
Healthcare	48,487	41,146	6,761	569	11	38	9	(238	) (459	)
State & Municipal Govt <sup>(b)</sup>	41,821	40,562	1,093	52	114	28	2	(186	) (221	)
Asset Managers	31,474	26,283	4,987	204	—	46	—	—	(2,714	)
Consumer Products	32,778	21,428	10,473	868	9	2	(16	) (275	) (12	)
Utilities	29,533	24,917	4,257	175	184	2	15	(315	) (368	)
Retail & Consumer Services	25,597	16,100	8,763	700	34	20	(11	) (37	) (1	)
Technology	18,488	12,089	5,683	696	20	—	1	(226	) —	
Central Govt	21,223	20,678	484	61	—	—	—	(11,620	) (1,154	)
Machinery & Equipment Mfg	18,504	10,228	7,827	444	5	—	2	(23	) —	
Metals/Mining	20,958	12,912	7,608	406	32	8	(1	) (409	) (126	)
Transportation	19,827	15,128	4,353	283	63	5	2	(82	) (1	)
Telecom Services	12,239	7,792	3,244	1,200	3	5	1	(229	) —	
Business Services	13,577	7,172	6,132	232	41	9	23	(10	) —	
Securities Firms & Exchanges	5,756	4,096	1,612	46	2	—	—	(171	) (183	)
Insurance	14,446	12,156	2,119	171	—	2	(2	) (143	) (1,729	)
Chemicals/Plastics	11,591	7,234	4,172	169	16	18	2	(55	) (74	)
Building Materials/Construction	12,377	5,690	5,892	791	4	8	1	(114	) (11	)
Media	16,007	7,473	7,754	517	263	2	(218	) (93	) (8	)
Automotive	11,511	6,447	4,963	101	—	—	—	(530	) —	
Agriculture/Paper Mfg	7,729	5,029	2,657	42	1	5	—	—	—	
Aerospace/Defense	6,702	5,518	1,150	33	1	—	—	(141	) —	
Leisure	7,748	3,160	3,724	551	313	—	(13	) (63	) (24	)
All other <sup>(c)</sup>	195,567	174,264	20,562	384	357	1,478	5	(8,767	) (1,479	)
Subtotal	\$ 816,019	\$ 624,668	\$ 175,713	\$ 13,610	\$ 2,028	\$ 2,096	\$ (178	) \$ (27,447	) \$ (15,201	)
Loans held-for-sale and loans at fair value	6,961									
Receivables from customers and other	23,648									
Total	\$ 846,628									

(a)

The industry rankings presented in the table as of December 31, 2012, are based on the industry rankings of the corresponding exposures at September 30, 2013, not actual rankings of such exposures at December 31, 2012.

In addition to the credit risk exposure to states and municipal governments (both U.S. and non-U.S.) noted above, the Firm held at September 30, 2013, and December 31, 2012, \$9.3 billion and \$18.2 billion, respectively, of (b) trading securities and \$28.3 billion and \$21.7 billion, respectively, of AFS securities issued by U.S. state and municipal governments. For further information, see Note 3 and Note 11 on pages 116–130 and 149–152, respectively, of this Form 10-Q.

All other includes: individuals, private education and civic organizations; SPEs; and holding companies, (c) representing approximately 62%, 23% and 6%, respectively, at September 30, 2013, and 57%, 28% and 7%, respectively, at December 31, 2012. For further information on all other see pages 151–154 of JPMorgan Chase’s 2012 Annual Report.

Credit exposure is net of risk participations and excludes the benefit of “credit portfolio management derivatives net (d) notional” held against derivative receivables or loans and “Liquid securities and other cash collateral held against derivative receivables”.

(e) Exposures deemed criticized correspond to special mention, substandard and doubtful categories as defined by U.S. bank regulatory agencies.

(f) Represents the net notional amounts of protection purchased and sold through credit derivatives used to manage the credit exposures; these derivatives do not qualify for hedge accounting under U.S. GAAP. The all other category includes purchased credit protection on certain credit indices. Credit portfolio management derivatives excludes the synthetic credit portfolio.

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The following tables present the geographic distribution of wholesale credit exposure including nonperforming assets and past due loans as of September 30, 2013, and December 31, 2012. The geographic distribution of the wholesale portfolio in the table below is determined based predominantly on the domicile (legal residence) of the borrower. For further information on Country Risk Management, see pages 102–104 of this Form 10-Q.

September 30, 2013										
(in millions)	Credit exposure				Nonperforming			Total non-performing credit exposure	Assets acquired in satisfaction of loans	30 days or more past due and accruing loans
	Loans	Lending-related commitments	Derivative receivables	Total credit exposure	Nonaccruals	Delinquent loans	Lending-related commitments			
Europe/Middle East/Africa	\$43,547	\$ 77,685	\$ 33,419	\$ 154,651	\$27	\$ 3	\$ 42	\$ 72	\$ 4	\$7
Asia/Pacific	30,157	25,119	7,520	62,796	35	—	1	36	—	8
Latin America/Caribbean	28,686	30,531	4,709	63,926	58	—	4	62	—	113
Canada and Other North America	2,603	7,571	1,238	11,412	—	1	—	1	—	—
Total non-U.S.	104,993	140,906	46,886	292,785	120	4	47	171	4	128
Total U.S.	205,595	308,161	19,902	533,658	830	427	197	1,454	54	783
Loans held-for-sale and loans at fair value	5,759	—	—	5,759	69	NA	—	69	NA	—
Receivables from customers and other	—	—	—	24,489	—	NA	NA	—	NA	—
Total	\$316,347	\$ 449,067	\$ 66,788	\$856,691	\$ 1,019	\$ 431	\$ 244	\$ 1,694	\$ 58	\$911
December 31, 2012										
(in millions)	Credit exposure				Nonperforming			Total non-performing credit exposure	Assets acquired in satisfaction of loans	30 days or more past due and accruing loans
	Loans	Lending-related commitments	Derivative receivables	Total credit exposure	Nonaccruals	Delinquent loans	Lending-related commitments			
Europe/Middle East/Africa	\$40,760	\$ 75,706	\$ 35,561	\$ 152,027	\$13	\$ 8	\$ 15	\$ 36	\$ 9	\$131
Asia/Pacific	30,287	22,919	10,557	63,763	13	—	—	13	—	18
Latin America/Caribbean	30,322	26,438	4,889	61,649	67	—	4	71	—	640
Canada and Other North America	2,987	7,653	1,418	12,058	—	—	—	—	—	14
Total non-U.S.	104,356	132,716	52,425	289,497	93	8	19	120	9	803
Total U.S.	201,866	302,098	22,558	526,522	1,341	231	336	1,908	82	1,293
Loans held-for-sale and loans at fair value	6,961	—	—	6,961	111	NA	—	111	NA	—
Receivables from customers and other	—	—	—	23,648	—	NA	NA	—	NA	—
Total	\$313,183	\$ 434,814	\$ 74,983	\$846,628	\$ 1,545	\$ 239	\$ 355	\$ 2,139	\$ 91	\$2,096

(a)

At September 30, 2013, and December 31, 2012, the Firm held an allowance for loan losses of \$192 million and \$310 million, respectively, related to nonaccrual retained loans resulting in allowance coverage ratios of 20% and 22%, respectively. Wholesale nonaccrual loans represented 0.32% and 0.49% of total wholesale loans at September 30, 2013, and December 31, 2012, respectively.

## Loans

In the normal course of its wholesale business, the Firm provides loans to a variety of customers, ranging from large corporate and institutional clients to high-net-worth individuals. For further discussion on loans, including information on credit quality indicators, see Note 13 on pages 155–177 of this Form 10-Q.

The Firm actively manages its wholesale credit exposure. One way of managing credit risk is through secondary market sales of loans and lending-related commitments. During the nine months ended September 30, 2013 and 2012, the Firm sold \$11.5 billion and \$2.8 billion, respectively, of loans and lending-related commitments.

The following table presents the change in the nonaccrual loan portfolio for the nine months ended September 30, 2013 and 2012. Nonaccrual wholesale loans decreased by \$526 million from December 31, 2012, largely reflecting paydowns.

## Wholesale nonaccrual loan activity

Nine months ended September 30,

(in millions)	2013	2012
Beginning balance	\$1,545	\$2,581
Additions	1,031	1,359
Reductions:		
Paydowns and other	880	1,303
Gross charge-offs	190	209
Returned to performing status	176	171
Sales	311	348
Total reductions	1,557	2,031
Net reductions	(526	)(672
Ending balance	\$1,019	\$1,909

The following table presents net charge-offs/recoveries, which are defined as gross charge-offs less recoveries, for the three and nine months ended September 30, 2013 and 2012. The amounts in the table below do not include gains or losses from sales of nonaccrual loans.

## Wholesale net charge-offs

(in millions, except ratios)	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Loans - reported				
Average loans retained	\$306,008	\$297,369	\$306,076	\$289,055
Gross charge-offs	74	48	190	213
Gross recoveries	(48	)(82	(196	)(233
Net charge-offs/(recoveries)	26	(34	(6	)(20
Net charge-off/(recovery) rate	0.03	%(0.05	)% —	%(0.01

## Receivables from customers

Receivables from customers primarily represent margin loans to prime and retail brokerage clients that are collateralized through a pledge of assets maintained in clients' brokerage accounts that are subject to daily minimum collateral requirements. In the event that the collateral value decreases, a maintenance margin call is made to the client to provide additional collateral into the account. If additional collateral is not provided by the client, the client's position may be liquidated by the Firm to meet the minimum collateral requirements.

## Lending-related commitments

JPMorgan Chase uses lending-related financial instruments, such as commitments (including revolving credit facilities) and guarantees, to meet the financing needs of its customers. The contractual amounts of these financial instruments represent the maximum possible credit risk should the counterparties draw down on these commitments or the Firm fulfills its obligations under these guarantees, and the counterparties subsequently fails to perform according to the terms of these contracts.



In the Firm's view, the total contractual amount of these wholesale lending-related commitments is not representative of the Firm's actual future credit exposure or funding requirements. In determining the amount of credit risk exposure the Firm has to wholesale lending-related commitments, which is used as the basis for allocating credit risk capital to these commitments, the Firm has established a "loan-equivalent" amount for each commitment; this amount represents the portion of the unused commitment or other contingent exposure that is expected, based on average portfolio historical experience, to become drawn upon in an event of a default by an obligor. The loan-equivalent amount of the Firm's lending-related commitments was \$222.0 billion and \$223.7 billion as of September 30, 2013, and December 31, 2012, respectively.

## Derivative contracts

In the normal course of business, the Firm uses derivative instruments predominantly for market-making activities. Derivatives enable customers and the Firm to manage exposures to fluctuations in interest rates, currencies and other markets. The Firm also uses derivative instruments to manage its own credit exposure. For further discussion of derivative contracts, see Note 5 on pages 133–144 of this Form 10-Q.

The following table summarizes the net derivative receivables for the periods presented.

## Derivative receivables

(in millions)	Derivative receivables	
	September 30, 2013	December 31, 2012
Interest rate	\$29,346	\$39,205
Credit derivatives	2,102	1,735
Foreign exchange	13,505	14,142
Equity	12,951	9,266
Commodity	8,884	10,635
Total, net of cash collateral	66,788	74,983
Liquid securities and other cash collateral held against derivative receivables	(12,479	)(15,201
Total, net of collateral	\$54,309	\$59,782

Derivative receivables reported on the Consolidated Balance Sheets were \$66.8 billion and \$75.0 billion at September 30, 2013, and December 31, 2012, respectively. These amounts represent the fair value of the

derivative contracts, including CVA, after giving effect to legally enforceable master netting agreements and cash collateral held by the Firm. However, in management's view, the appropriate measure of current credit risk should also take into consideration additional liquid securities (primarily U.S. government and agency securities and other G7 government bonds) and other cash collateral held by the Firm aggregating \$12.5 billion and \$15.2 billion at September 30, 2013, and December 31, 2012, respectively, that may be used as security when the fair value of the client's exposure is in the Firm's favor.

In addition to the collateral described in the preceding paragraph the Firm also holds additional collateral (primarily: cash; G7 government securities; other liquid government-agency and guaranteed securities; and corporate debt and equity securities) delivered by clients at the initiation of transactions, as well as collateral related to contracts that have a non-daily call frequency and collateral that the Firm has agreed to return but has not yet settled as of the reporting date. Though this collateral does not reduce the balances and is not included in the table above, it is available as security against potential exposure that could arise should the fair value of the client's derivative transactions move in the Firm's favor. As of September 30, 2013, and December 31, 2012, the Firm held \$29.4 billion and \$29.0 billion, respectively, of this additional collateral. The derivative receivables fair value, net of all collateral, also does not include other credit enhancements, such as letters of credit. For additional information on the Firm's use of collateral agreements, see Note 5 on pages 133–144 of this Form 10-Q.

The following table summarizes the ratings profile, by derivative counterparty, of the Firm's derivative receivables, including credit derivatives, net of other liquid securities collateral, for the dates indicated.

## Ratings profile of derivative receivables

Rating equivalent  (in millions, except ratios)	September 30, 2013		December 31, 2012	
	Exposure net of all collateral	% of exposure net of all collateral	Exposure net of all collateral	% of exposure net of all collateral
AAA/Aaa to AA-/Aa3	\$21,600	40	\$19,964	34
A+/A1 to A-/A3	10,540	19	12,039	20
BBB+/Baa1 to BBB-/Baa3	14,831	27	18,066	30
BB+/Ba1 to B-/B3	6,327	12	8,434	14

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CCC+/Caa1 and below	1,011	2	1,279	2	
Total	\$54,309	100	% \$59,782	100	%

As noted above, the Firm uses collateral agreements to mitigate counterparty credit risk. The percentage of the Firm's derivatives transactions subject to collateral agreements – excluding foreign exchange spot trades, which are not typically covered by collateral agreements due to their short maturity – was 87% as of September 30, 2013, largely unchanged compared with 88% as of December 31, 2012.

Credit derivatives

Credit derivatives are financial instruments whose value is derived from the credit risk associated with the debt of a third-party issuer (the reference entity) and which allow one party (the protection purchaser) to transfer that risk to another party (the protection seller) when the reference entity suffers a credit event. If no credit event has occurred, the protection seller makes no payments to the protection purchaser.

For a more detailed description of credit derivatives, see Credit derivatives in Note 5 on pages 143–144 of this Form 10-Q; and on pages 158–159 and Note 6 on pages 218–227 of JPMorgan Chase’s 2012 Annual Report.

The Firm uses credit derivatives for two primary purposes: first, in its capacity as a market-maker; and second, as an end-user, to manage the Firm’s own credit risk associated with various exposures.

#### Credit portfolio management activities

Included in end-user activities are credit derivatives used to mitigate the credit risk associated with traditional lending activities (loans and unfunded commitments) and derivatives counterparty exposure in the Firm’s wholesale businesses (collectively, “credit portfolio management” activities). Information on credit portfolio management activities is provided in the table below. For further information on derivatives used in credit portfolio management activities, see Credit derivatives in Note 5 on pages 143–144 of this Form 10-Q, and on pages 158–159 and Note 6 on pages 218–227 of JPMorgan Chase’s 2012 Annual Report.

The Firm also uses credit derivatives as an end-user to manage other exposures, including credit risk arising from certain AFS securities and from certain securities held in the Firm’s market-making businesses. These credit derivatives, as well as the synthetic credit portfolio, are not included in credit portfolio management activities; for further information on these credit derivatives as well as credit derivatives used in the Firm’s capacity as a market-maker in credit derivatives, see Credit derivatives in Note 5 on pages 143–144 of this Form 10-Q.

#### Credit derivatives used in credit portfolio management activities

(in millions)	Notional amount of protection purchased and sold <sup>(a)</sup>	
	September 30, 2013	December 31, 2012
Credit derivatives used to manage:		
Loans and lending-related commitments	\$2,463	\$2,166
Derivative receivables	23,598	25,347
Total net protection purchased	26,061	27,513
Total net protection sold	121	66
Credit portfolio management derivatives notional, net	\$25,940	\$27,447

<sup>(a)</sup> Amounts are presented net, considering the Firm’s net protection purchased or sold with respect to each underlying reference entity or index.

The credit derivatives used in credit portfolio management activities do not qualify for hedge accounting under U.S. GAAP; these derivatives are reported at fair value, with gains and losses recognized in principal transactions revenue. In contrast, the loans and lending-related commitments being risk-managed are accounted for on an accrual basis. This asymmetry in accounting treatment, between loans and lending-related commitments and the credit derivatives used in credit portfolio management activities, causes earnings volatility that is not representative, in the Firm’s view, of the true changes in value of the Firm’s overall credit exposure.

The effectiveness of the Firm’s credit default swap (“CDS”) protection as a hedge of the Firm’s exposures may vary depending on a number of factors, including the named reference entity (i.e., the Firm may experience losses on specific exposures that are different than the named reference entities in the purchased CDS), the contractual terms of the CDS (which may have a defined credit event that does not align with an actual loss realized by the Firm), and the maturity of the Firm’s CDS protection (which in some cases may be shorter than the Firm’s exposures). However, the Firm generally seeks to purchase credit protection with a maturity date that is the same or similar to the maturity date of the exposure for which the protection was purchased, and remaining differences in maturity are actively monitored and managed by the Firm.

#### Credit portfolio hedges

The following table sets out the fair value of the Firm’s credit derivatives used in credit portfolio management activities, the fair value related to the CVA (which reflects the credit quality of derivatives counterparty exposure), as well as certain other hedges used in the risk management of CVA. These results can vary from period-to-period due to market conditions that affect specific positions in the portfolio.

Net gains and losses on credit portfolio hedges

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(in millions)	Three months ended September 30,		Nine months ended September 30,			
	2013	2012	2013	2012		
Hedges of loans and lending-related commitments	\$(32	)\$(39	)	\$(71	)\$(123	)
CVA and hedges of CVA	(18	)43	(120	)138		
Net gains/(losses)	\$(50	)\$4	\$(191	)\$15		

#### COMMUNITY REINVESTMENT ACT EXPOSURE

The Community Reinvestment Act (“CRA”) encourages banks to meet the credit needs of borrowers in all segments of their communities, including neighborhoods with low or moderate incomes. The Firm is a national leader in community development by providing loans, investments and community development services in communities across the United States.

At both September 30, 2013, and December 31, 2012, the Firm’s CRA loan portfolio was approximately \$16 billion. At September 30, 2013, and December 31, 2012, 59% and 62%, respectively, of the CRA portfolio were residential

mortgage loans; 18%, for both periods, were business banking loans; 14% and 13%, respectively, were commercial real estate loans; and 9% and 7%, respectively, were other loans. CRA nonaccrual loans were 4% of the Firm’s total nonaccrual loans for both periods. As a percentage of the Firm’s net charge-offs, net charge-offs in the CRA portfolio were 1% and 3%, respectively, for the three months ended September 30, 2013 and 2012, and 2% and 3%, respectively, for the nine months ended September 30, 2013 and 2012.

#### ALLOWANCE FOR CREDIT LOSSES

JPMorgan Chase’s allowance for loan losses covers the consumer, including credit card, portfolio segments (primarily scored); and wholesale (risk-rated) portfolio. The allowance represents management’s estimate of probable credit losses inherent in the Firm’s loan portfolio. Management also determines an allowance for wholesale and certain consumer, excluding credit card, lending-related commitments.

For a further discussion of the components of the allowance for credit losses, including adjustments to statistical loss calculations, see Critical Accounting Estimates Used by the Firm on pages 106–108 of this Form 10-Q and Note 15 on pages 276–279 of JPMorgan Chase’s 2012 Annual Report.

At least quarterly, the allowance for credit losses is reviewed by the CRO, the CFO and the Controller of the Firm, and discussed with the Risk Policy and Audit Committees of the Board of Directors of the Firm. As of September 30, 2013, JPMorgan Chase deemed the allowance for credit losses to be appropriate (i.e., sufficient to absorb probable credit losses inherent in the portfolio).

The allowance for credit losses was \$18.2 billion at September 30, 2013, a decrease of \$4.4 billion from \$22.6 billion at December 31, 2012. The decrease in the allowance for loan losses was due to a \$4.2 billion reduction in the consumer, including credit card, allowance reflecting lower estimated losses due to improved delinquency trends in the residential real estate and credit card portfolios, as well as the impact of improved home prices on the residential real estate portfolio. However, relatively high unemployment, uncertainties regarding the ultimate success of loan modifications, and the risk attributes of certain loans within the portfolio (e.g., loans with high LTV ratios, junior lien loans that are subordinate to a delinquent or modified senior lien, HELOCs with future payment recast) continued to contribute to uncertainty regarding the performance of the residential real estate portfolio; these uncertainties were considered in estimating the allowance for loan losses.

The consumer, excluding credit card, allowance for loan losses decreased \$2.8 billion from December 31, 2012, of which \$2.1 billion was from the non credit-impaired allowance and \$750 million from the purchased credit-impaired allowance. The decrease in these portfolios was largely due to improved delinquency trends as well as the impact of improved home prices. For additional information about delinquencies and nonaccrual loans in the consumer, excluding credit card, loan portfolio, see Consumer Credit Portfolio on pages 75–85 and Note 13 on pages 155–177 of this Form 10-Q.

The credit card allowance for loan losses decreased by \$1.4 billion from December 31, 2012. The decrease included reductions in both the asset-specific and formula-based allowance. The reduction in the asset-specific allowance, which relates to loans restructured in TDRs, largely reflects the changing profile of the TDR portfolio. The volume of new TDRs, which have higher loss rates due to expected redefaults, continues to decrease, and the loss rate on existing TDRs is also decreasing over time as previously restructured loans continue to perform. The reduction in the formula-based allowance was primarily driven by the continuing trend of improving delinquencies and bankruptcies and by lower levels of credit card outstandings. For additional information about delinquencies in the credit card loan

portfolio, see Consumer Credit Portfolio on pages 75–85 and Note 13 on pages 155–177 of this Form 10-Q. The wholesale allowance was relatively unchanged reflecting a favorable credit environment and stable credit quality trends.

The allowance for lending-related commitments for both the consumer, excluding credit card, and wholesale portfolios, which is reported in other liabilities, was \$677 million and \$668 million at September 30, 2013, and December 31, 2012, respectively.

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The credit ratios in the following table are based on retained loan balances, which exclude loans held-for-sale and loans accounted for at fair value.

Summary of changes in the allowance for credit losses

Nine months ended September 30, (in millions, except ratios)	2013				2012			
	Consumer, excluding credit card	Credit card	Wholesale	Total	Consumer, excluding credit card	Credit card	Wholesale	Total
Allowance for loan losses								
Beginning balance at January 1,	\$12,292	\$5,501	\$4,143	\$21,936	\$16,294	\$6,999	\$4,316	\$27,609
Gross charge-offs	1,829	3,461	190	5,480	4,001	<sup>(d)</sup> 4,494	213	8,708
Gross recoveries	(337)	(473)	(196)	(1,006)	(393)	(647)	(233)	(1,273)
Net charge-offs/(recoveries)	1,492	2,988	(6)	4,474	3,608	<sup>(d)</sup> 3,847	(20)	7,435
Provision for loan losses	(1,346)	1,588	(130)	112	314	2,347	(14)	2,647
Other	(6)	(4)	7	(3)	(12)	4	11	3
Ending balance at September 30,	\$9,448	\$4,097	\$4,026	\$17,571	\$12,988	\$5,503	\$4,333	\$22,824
Impairment methodology								
Asset-specific <sup>(a)</sup>	\$689	\$1,080	\$209	\$1,978	\$918	\$1,909	\$388	\$3,215
Formula-based	3,798	3,017	3,817	10,632	6,359	3,594	3,945	13,898
PCI	4,961	—	—	4,961	5,711	—	—	5,711
Total allowance for loan losses	\$9,448	\$4,097	\$4,026	\$17,571	\$12,988	\$5,503	\$4,333	\$22,824
Allowance for lending-related commitments								
Beginning balance at January 1,	\$7	\$—	\$661	\$668	\$7	\$—	\$666	\$673
Provision for lending-related commitments	1	—	8	9	(1)	—	83	82
Other	1	—	(1)	—	1	—	(4)	(3)
Ending balance at September 30,	\$9	\$—	\$668	\$677	\$7	\$—	\$745	\$752
Impairment methodology								
Asset-specific	\$—	\$—	\$71	\$71	\$—	\$—	\$191	\$191
Formula-based	9	—	597	606	7	—	554	561
Total allowance for lending-related commitments	\$9	\$—	\$668	\$677	\$7	\$—	\$745	\$752
Total allowance for credit losses	\$9,457	\$4,097	\$4,694	\$18,248	\$12,995	\$5,503	\$5,078	\$23,576
Memo:								
Retained loans, end of period	\$288,211	\$123,672	\$310,588	\$722,471	\$295,079	\$124,431	\$297,576	\$717,086



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Retained loans, average	289,478	123,422	306,076	718,976	302,200	125,143	289,055	716,398	
PCI loans, end of period	54,759	—	11	54,770	61,196	—	23	61,219	
Credit ratios									
Allowance for loan losses to retained loans	3.28	% 3.31	% 1.30	% 2.43	% 4.40	% 4.42	% 1.46	% 3.18	%
Allowance for loan losses to retained nonaccrual loans <sup>(b)</sup>	117	NM	424	195	137	NM	261	205	
Allowance for loan losses to retained nonaccrual loans excluding credit card <sup>(b)</sup>	117	NM	424	149	137	NM	261	156	
Net charge-off/(recovery) rates <sup>(c)</sup>	0.69	3.24	—	0.83	1.59	<sup>(d)</sup> 4.11	(0.01 )	1.39	
Credit ratios, excluding residential real estate PCI loans									
Allowance for loan losses to retained loans	1.92	3.31	1.30	1.89	3.11	4.42	1.46	2.61	
Allowance for loan losses to retained nonaccrual loans <sup>(b)</sup>	56	NM	424	140	77	NM	261	154	
Allowance for loan losses to retained nonaccrual loans excluding credit card <sup>(b)</sup>	56	NM	424	94	77	NM	261	104	
Net charge-off/(recovery) rates	0.86	% 3.24	% —	% 0.90	% 2.02	% <sup>(d)</sup> 4.11	% (0.01 )	% 1.52	%

(a) Includes risk-rated loans that have been placed on nonaccrual status and loans that have been modified in a TDR.

(b) The Firm's policy is generally to exempt credit card loans from being placed on nonaccrual status as permitted by regulatory guidance.

(c) Charge-offs are not recorded on PCI loans until actual losses exceed estimated losses recorded as purchase accounting adjustments at the time of acquisition.

(d) Consumer, excluding credit card, charge-offs for the nine months ended September 30, 2012, included \$880 million of incremental charge-offs for Chapter 7 loans. See Consumer Credit Portfolio on pages 75–85 of this Form 10-Q for further details.

## Provision for credit losses

For the three and nine months ended September 30, 2013, the provision for credit losses was a benefit of \$543 million and an expense of \$121 million, respectively, down from an expense of \$1.8 billion and \$2.7 billion, respectively, in the prior year periods. The provision for the three and nine months ended September 30, 2013, included a \$1.6 billion and \$4.2 billion reduction in the allowance for loan losses, reflecting lower estimated losses due to improved delinquency trends in the residential real estate and credit card portfolios, as well as the impact of improved home prices on the residential real estate portfolio.

For the three and nine months ended September 30, 2013, the consumer, including credit card, provision for credit losses was a benefit of \$273 million and an expense of \$243 million, compared with an expense of \$1.9 billion and \$2.7 billion, respectively, in the prior year periods. The decline in the total consumer provision was due to the

following: lower net charge-offs, largely due to the prior year incremental charge-offs of \$880 million recorded in accordance with regulatory guidance on certain loans discharged under Chapter 7 bankruptcy; continued reductions in the allowance for loan losses, reflecting lower estimated losses due to improved delinquency trends in the residential real estate and credit card portfolios; and the impact of improved home prices on the residential real estate portfolio. For the three and nine months ended September 30, 2013, the wholesale provision for credit losses was a benefit of \$270 million and \$122 million, respectively, compared with a benefit of \$63 million and an expense of \$69 million, respectively, in the prior-year periods. The current periods' wholesale provision for credit losses reflected a favorable credit environment and stable credit quality trends.

	Three months ended September 30,				Nine months ended September 30,							
	Provision for loan losses		Provision for lending-related commitments		Total provision for credit losses		Provision for loan losses		Provision for lending-related commitments		Total provision for credit losses	
(in millions)	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
Consumer, excluding credit card	\$(815)	\$737	\$—	\$(1 )	\$(815)	\$736	\$(1,346)	\$314	\$1	\$(1 )	\$(1,345)	\$313
Credit card	542	1,116	—	—	542	1,116	1,588	2,347	—	—	1,588	2,347
Total consumer	(273 )	1,853	—	(1 )	(273 )	1,852	242	2,661	1	(1 )	243	2,660
Wholesale	(194 )	(52 )	(76 )	(11 )	(270 )	(63 )	(130 )	(14 )	8	83	(122 )	69
Total provision for credit losses	\$(467)	\$1,801	\$(76 )	\$(12 )	\$(543)	\$1,789	\$112	\$2,647	\$9	\$82	\$121	\$2,729

## MARKET RISK MANAGEMENT

Market risk is the exposure to an adverse change in the market value of portfolios and financial instruments caused by a change in their market prices. For a discussion of the Firm's market risk management organization, major market risk drivers and classification of risks, see Market Risk Management on pages 163–169 of JPMorgan Chase's 2012 Annual Report. For a discussion of the Firm's risk monitoring and control and market risk limits, see Limits on page 169 of JPMorgan Chase's 2012 Annual Report.

### Market risk management

Market Risk is an independent risk management function that works in close partnership with the lines of business, including Corporate/Private Equity, to identify and monitor market risks throughout the Firm and to define market risk policies and procedures. The market risk function reports to the Firm's CRO.

Market Risk seeks to control risk, facilitate efficient risk/return decisions, reduce volatility in operating performance and provide transparency into the Firm's market risk profile for senior management, the Board of Directors and regulators. Market Risk is responsible for the following functions:

- Establishment of a market risk policy framework

- Independent measurement, monitoring and control of line of business and firmwide market risk

- Definition, approval and monitoring of limits

- Performance of stress testing and qualitative risk assessments

### Risk identification and classification

Each line of business is responsible for the management of the market risks within its units. The independent risk management group responsible for overseeing each line of business ensures that all material market risks are appropriately identified, measured, monitored and managed in accordance with the risk policy framework set out by Market Risk. The Firm's market risks arise primarily from the activities in:

- Corporate and Investment Bank

- Mortgage Production and Mortgage Servicing in CCB

- Treasury and CIO in Corporate/Private Equity

- Asset Management

For further discussion of the Firm's risk identification and classification, see Market Risk Management on pages 163–169 of JPMorgan Chase's 2012 Annual Report.

### Risk measurement

#### Tools used to measure risk

Because no single measure can reflect all aspects of market risk, the Firm uses various metrics, both statistical and nonstatistical, including:

- Value-at-risk ("VaR")

- Economic-value stress testing

#### Nonstatistical risk measures

- Loss advisories

- Profit and loss drawdowns

- Risk identification for large exposures ("RIFLEs")

- Nontrading interest rate-sensitive revenue-at-risk stress testing

#### Value-at-risk

JPMorgan Chase utilizes VaR, a statistical risk measure, to estimate the potential loss from adverse market moves in a normal market environment consistent with the day-to-day risk decisions made by the lines of business.

VaR is calculated assuming a one-day holding period and an expected tail-loss methodology, which approximates a 95% confidence level. This means that, assuming current changes in market values are consistent with the historical changes used in the simulation, the Firm would expect to incur losses greater than that predicted by VaR estimates not more than five times in every 100 trading days. For risk management purposes, the Firm believes the use of a 95% confidence level with a one-day holding period provides a stable measure of VaR that closely aligns to the day-to-day risk management decisions made by the lines of business and provides information to respond to risk events on a daily basis.

VaR is not used to estimate the impact of stressed market conditions or to manage any impact from potential stress events. The Firm uses economic-value stress testing and other techniques to capture and manage market risk arising under stressed scenarios, as described further below.

Because VaR is based on historical data, it is an imperfect measure of market risk exposure and potential losses. For example, differences between current and historical market price volatility may result in fewer or greater VaR exceptions than the number indicated by the historical simulation. The VaR measurement also does not provide an estimate of the extent to which losses may occur from stress events not reflected in the historical look-back period. In addition, based on their reliance on available historical data, limited time horizons, and other factors, VaR measures are inherently limited in their ability to measure certain risks and to predict losses, particularly those associated with market illiquidity and sudden or severe shifts in market conditions. As VaR cannot be used to determine future losses in the Firm's market risk positions, the Firm considers other metrics in addition to VaR to monitor and manage its market risk positions.

Separately, the Firm calculates a daily aggregated VaR in accordance with regulatory rules ("Regulatory VaR"), which is used to derive the Firm's regulatory VaR-based capital requirements under the Basel 2.5 Market Risk Rule. For additional information on Regulatory VaR and the other components of market risk regulatory capital (e.g. VaR-based measure, stressed VaR-based measure and the

respective backtesting) for the Firm, see JPMorgan Chase’s “Regulatory Capital Disclosures – Market Risk Pillar 3 Report” which are available on the Firm’s website (<http://investor.shareholder.com/jpmorganchase/basel.cfm>) within 45 days after the end of the quarter, and Capital management on pages 61–66 of this Form 10-Q.

The table below shows the results of the Firm’s VaR measure using a 95% confidence level.

Total VaR (in millions)	Three months ended September 30,						At September 30,		Nine months ended September 30, Average	
	2013 Avg.	Min	Max	2012 Avg.	Min	Max	2013	2012	2013	2012
CIB trading VaR by risk type										
Fixed income	\$43	\$39	\$48	\$118	\$94	\$131	\$43	\$101	\$44	\$81
Foreign exchange	7	5	9	10	6	14	7	7	7	10
Equities	13	9	19	19	16	27	14	24	13	19
Commodities and other	13	11	17	13	11	18	17	16	14	16
Diversification benefit to CIB trading VaR	(34 ) <sup>(a)</sup>	NM <sup>(b)</sup>	NM <sup>(b)</sup>	(48 ) <sup>(a)</sup>	NM <sup>(b)</sup>	NM <sup>(b)</sup>	(42 ) <sup>(a)</sup>	(34 ) <sup>(a)</sup>	(33 ) <sup>(a)</sup>	(46 ) <sup>(a)</sup>
CIB trading VaR	42	36	47	112	98	128	39	114	45	80
Credit portfolio VaR	12	10	14	22	18	29	13	20	13	26
Diversification benefit to CIB trading and credit portfolio VaR	(9 ) <sup>(a)</sup>	NM <sup>(b)</sup>	NM <sup>(b)</sup>	(12 ) <sup>(a)</sup>	NM <sup>(b)</sup>	NM <sup>(b)</sup>	(8 ) <sup>(a)</sup>	(11 ) <sup>(a)</sup>	(9 ) <sup>(a)</sup>	(13 ) <sup>(a)</sup>
Total CIB trading and credit portfolio VaR	45 <sup>(d)</sup>	40	50	122	108	142	44 <sup>(d)</sup>	123	49	93
Total other VaR										
Mortgage Production and Mortgage Servicing VaR	10	8	14	17	13	26	9	16	15	14
Treasury and Chief Investment Office VaR	5	4	5	54 <sup>(c)</sup>	7	105	5	7	7	120 <sup>(c)</sup>
Other VaR	4	2	5	4	3	5	3	4	4	4
Diversification benefit to total other VaR	(8 ) <sup>(a)</sup>	NM <sup>(b)</sup>	NM <sup>(b)</sup>	(14 ) <sup>(a)</sup>	NM <sup>(b)</sup>	NM <sup>(b)</sup>	(7 ) <sup>(a)</sup>	(9 ) <sup>(a)</sup>	(10 ) <sup>(a)</sup>	(12 ) <sup>(a)</sup>
Total other VaR	11	9	15	61	18	106	10	18	16	126
Diversification benefit to total CIB and other VaR	(9 ) <sup>(a)</sup>	NM <sup>(b)</sup>	NM <sup>(b)</sup>	(68 ) <sup>(a)</sup>	NM <sup>(b)</sup>	NM <sup>(b)</sup>	(8 ) <sup>(a)</sup>	(6 ) <sup>(a)</sup>	(10 ) <sup>(a)</sup>	(57 ) <sup>(a)</sup>
Total VaR	\$47	\$42	\$54	\$115	\$94	\$135	\$46	\$135	\$55	\$162

Average portfolio VaR and period-end portfolio VaR were less than the sum of the VaR of the components (a) described above, which is due to portfolio diversification. The diversification effect reflects the fact that the risks were not perfectly correlated.

(b) Designated as not meaningful (“NM”), because the minimum and maximum may occur on different days for different risk components, and hence it is not meaningful to compute a portfolio-diversification effect.

Reference is made to the CIO credit portfolio on pages 69–70 of JPMorgan Chase’s 2012 Annual Report regarding (c) the Firm’s restatement of its 2012 first quarter financial statements. The Treasury and CIO VaR amount has not been recalculated for the first quarter of 2012 to reflect the restatement.

(d) Effective in the fourth quarter of 2012, CIB’s VaR includes the VaR of the former reportable business segments, Investment Bank and Treasury & Securities Services (“TSS”), which were combined to form the CIB business

segment as a result of the reorganization of the Firm's business segments. TSS VaR was not material and was previously classified within Total other VaR. Prior period VaR disclosures were not revised as a result of the business segment reorganization.

**VaR measurement**

CIB trading VaR includes substantially all market-making and client-driven activities as well as certain risk management activities in CIB, including credit spread sensitivity to CVA. For certain products, specific risk parameters are not captured in VaR due to the lack of inherent liquidity and availability of appropriate historical data. The Firm uses proxies to estimate the VaR for these and other products when daily time series are not available. It is likely that using an actual price-based time series for these products, if available, would affect the VaR results presented. The Firm uses alternative methods to capture and measure those risk parameters that are not otherwise captured in VaR, including economic-value stress testing, nonstatistical measures and risk identification for large exposures as described further below.

Credit portfolio VaR includes the derivative CVA, hedges of the CVA and hedges of the retained portfolio, which are reported in principal transactions revenue. Credit portfolio VaR does not include the retained loan portfolio, which is not reported at fair value.

Total other VaR includes certain positions employed as part of the Firm's risk management function within Treasury and CIO, the Mortgage Production and Mortgage Servicing businesses, and Asset Management. Treasury and CIO VaR includes positions, primarily in securities and derivatives, which are measured at fair value through earnings. Mortgage Production and Mortgage Servicing VaR includes the Firm's mortgage pipeline and warehouse loans, MSRs and all related hedges. Other VaR includes Asset Management securities and derivatives, mainly used to hedge the Firm's initial capital investments in products managed by Asset Management, such as mutual funds.

As noted above, Total VaR does not include the retained loan portfolio, which is not reported at fair value; however, it does include hedges of those positions, which are reported at fair value. It also does not include principal investments; and the investment securities portfolio managed by Treasury and CIO. These positions are primarily managed through the Firm's nontrading interest rate-sensitive revenue-at-risk and other cash flow-monitoring processes, rather than by using a VaR measure. Principal investing activities (including mezzanine financing, tax-oriented investments, etc.) and private equity positions are managed using stress and scenario analyses and are not included in VaR. DVA on structured notes and derivative liabilities, which is applied to reflect the credit quality of the Firm is also not included in total VaR, see the DVA sensitivity table on page 101 of this Form 10-Q for further details. For a discussion of Corporate/Private Equity, see pages 50–52 of this Form 10-Q.

The Firm's VaR model calculations are continuously evaluated and enhanced in response to changes in the composition of the Firm's portfolios, changes in market conditions, improvements in the Firm's modeling techniques and other factors. Such changes will also affect historical comparisons of VaR results. Model changes go through a review and approval process by the Model Review Group prior to implementation into the operating environment. For further information, see Model risk on pages 125–126 of JPMorgan Chase's 2012 Annual Report.

As presented in the table above, average total CIB trading and Credit portfolio VaR, and average Total VaR decreased for the three and nine months ended September 30, 2013, when compared with the respective 2012 periods. These decreases were primarily driven by reduced risk in the synthetic credit portfolio and lower market volatility across multiple asset classes.

During the third quarter of 2012, the Firm applied a new VaR model to calculate VaR for CIO's synthetic credit portfolio that had been transferred to the CIB on July 2, 2012. (For further information, see Market Risk Management on page 166 of JPMorgan Chase's 2012 Annual Report.) In the first quarter of 2013, in order to achieve consistency among like products within CIB and in conjunction with the implementation of Basel 2.5 requirements, the Firm moved CIO's synthetic credit portfolio to an existing VaR model within the CIB. This change had an insignificant impact to the average fixed income VaR and average total CIB trading and credit portfolio VaR, and it had no impact to the average total VaR compared with the model used in the third and fourth quarters of 2012.

Average Treasury and CIO VaR for the three and nine months ended September 30, 2013, decreased from the comparable 2012 period, predominantly reflecting the reduction in and transfer of risk from CIO's synthetic credit portfolio to the CIB on July 2, 2012. The index credit derivative positions retained by CIO were effectively closed out during the three months ended September 30, 2012.

Average Mortgage Production and Mortgage Servicing VaR for the three months ended September 30, 2013, compared with the same period in 2012, decreased due to reduced risk across these businesses. For the nine months ended September 30, 2013, average Mortgage Production and Mortgage Servicing VaR did not significantly change from the comparable 2012 period.

The Firm's average Total VaR diversification benefit was \$9 million or 16% of the sum for the three months ended September 30, 2013, compared with \$68 million or 37% of the sum for the comparable 2012 period. The Firm's average Total VaR diversification benefit was \$10 million or 15% of the sum for the nine months ended September 30, 2013, compared with \$57 million or 26% of the sum for the comparable 2012 period. In general, over the course of the year, VaR exposure can vary significantly as positions change, market volatility fluctuates and diversification benefits change.

#### VaR back-testing

The Firm conducts daily back-testing of VaR against its market risk-related revenue.

The following histogram illustrates the daily market risk-related gains and losses for positions included in the Firm's VaR calculation for the nine months ended September 30, 2013. This market risk-related revenue is defined as the change in value of: principal transactions revenue for CIB, and Treasury and CIO; trading-related net interest income for CIB, Treasury and CIO, and Mortgage Production and Mortgage Servicing in CCB; CIB brokerage commissions, underwriting fees or other revenue; revenue from syndicated lending facilities that the Firm intends to distribute; mortgage fees and related income for the Firm's mortgage pipeline and warehouse loans, MSR's, and all related hedges; and market-risk related revenue from Asset Management hedges. Daily firmwide market risk-related revenue excludes gains and losses from DVA.

The histogram shows that for nine months ended September 30, 2013, the Firm posted market risk-related gains on each of the 194 days in this period with three days exceeding \$200 million; there were no loss days in the nine months ended September 30, 2013.



#### Other risk measures

##### Economic-value stress testing

Along with VaR, stress testing is an important tool in measuring and controlling risk. While VaR reflects the risk of loss due to adverse changes in markets using recent historical market behavior as an indicator of losses, stress testing is intended to capture the Firm's exposure to unlikely but plausible events in abnormal markets. The Firm runs weekly stress tests on market-related risks across the lines of business using multiple scenarios that assume significant changes in risk factors such as credit spreads, equity prices, interest rates, currency rates or commodity prices. The framework uses a grid-based approach, which calculates multiple magnitudes of stress for both market rallies and market sell-offs for each risk factor. Stress-test results, trends and explanations based on current market risk positions are reported to the Firm's senior management and to the lines of business to allow them to better understand the sensitivity of positions to certain defined events and manage their risks with more transparency.

Stress scenarios are defined and reviewed by Market Risk, and significant changes are reviewed by the relevant Risk Committees, (For further details see Risk Governance, on pages 123–125 of JPMorgan Chase's 2012 Annual Report). While most of these scenarios estimate losses based on significant market moves, such as an equity market collapse or credit crisis, the Firm also develops scenarios to quantify risk coming from specific portfolios or concentrations of risks, which attempt to capture certain idiosyncratic market movements. Scenarios may be redefined on an ongoing

basis to reflect current market conditions. Ad hoc scenarios are run in response to specific market events or concerns. Furthermore, the Firm's stress testing framework is utilized in calculating results under scenarios mandated by the Federal Reserve's CCAR and ICAAP ("Internal Capital Adequacy Assessment Process") processes.

##### Nonstatistical risk measures

Nonstatistical risk measures include sensitivities to variables used to value positions, such as credit spread sensitivities, interest rate basis point values and market values. These measures provide granular information on the Firm's market risk exposure. They are aggregated by line-of-business and by risk type, and are used for tactical control and monitoring limits.

##### Loss advisories and profit and loss drawdowns

Loss advisories and profit and loss drawdowns are tools used to highlight trading losses above certain levels of risk tolerance. Profit and loss drawdowns are defined as the decline in net profit and loss since the year-to-date peak revenue level.

##### Risk identification for large exposures

Individuals who manage risk positions consider potential material losses that could arise from specific, unusual events, such as a potential change in tax legislation, or a particular combination of unusual market moves. This information allows the Firm to monitor further earnings vulnerability not adequately covered by standard risk measures.

Nontrading interest rate-sensitive revenue-at-risk (i.e., “earnings-at-risk”)

Interest rate risk represents one of the Firm’s significant market risks. Interest rate risk arises not only from trading activities but also from the Firm’s traditional banking activities, which include extension of loans and credit facilities, taking deposits and issuing debt. The Firm’s Asset-Liability Committee (“ALCO”) reviews the Firm’s interest rate risk policies. Treasury and CIO, working in partnership with the lines of business, calculates the Firm’s nontrading interest rate risk profile weekly and reviews it with senior management. For further discussion on interest rate exposure, see Nontrading interest rate-sensitive revenue-at-risk (i.e., “earnings-at-risk”) on pages 168–169 of JPMorgan Chase’s 2012 Annual Report.

The Firm conducts simulations of changes in nontrading interest rate-sensitive revenue under a variety of interest rate scenarios. Earnings-at-risk scenarios estimate the potential change in this revenue, and the corresponding impact to the Firm’s pretax net interest income, over the following 12 months, utilizing multiple assumptions as described below. These scenarios highlight exposures to changes in interest rates, pricing strategies on deposits, optionality and changes in product mix. The scenarios include forecasted balance sheet changes, as well as prepayment and reinvestment behavior. Mortgage prepayment assumptions are based on current interest rates compared with underlying contractual rates, the time since origination, and other factors which are updated periodically based on historical experience. The amount and pricing assumptions of deposits and other products that have no stated maturity are based on historical performance, the competitive environment, customer behavior, and product mix.

Instantaneous changes in interest rates present a limited view of risk, and so a number of alternative scenarios are also reviewed. These scenarios include the implied forward curve, nonparallel rate shifts and severe interest rate shocks on selected key rates. These scenarios are intended to provide a comprehensive view of JPMorgan Chase’s earnings-at-risk over a wide range of outcomes.

JPMorgan Chase’s 12-month pretax net interest income sensitivity profiles.

(Excludes the impact of trading activities and MSRs)

(in millions)	Instantaneous change in rates			
	+200bps	+100bps	-100bps	-200bps
September 30, 2013	\$4,092	\$2,226	NM	(a) NM (a)
December 31, 2012	3,886	2,145	NM	(a) NM (a)

(a) Downward 100- and 200-basis-points parallel shocks result in a federal funds target rate of zero and negative three- and six-month treasury rates. The earnings-at-risk results of such a low-probability scenario are not meaningful.

The change in earnings-at-risk from December 31, 2012, resulted from repositioning the AFS securities portfolio, partially offset by higher expected deposit balances. The Firm’s benefit to rising rates is largely a result of reinvesting at higher yields and assets re-pricing at a faster pace than deposits.

Additionally, another interest rate scenario used by the Firm — involving a steeper yield curve with long-term rates rising by 100 basis points and short-term rates staying at current levels — results in a 12-month pretax net interest income benefit of \$448 million. The increase in net interest income under this scenario reflects the Firm reinvesting at the higher long-term rates, with funding costs remaining unchanged.

Debit valuation adjustment sensitivity

The following table provides information about the gross sensitivity of DVA on structured notes and derivative liabilities to a one-basis-point increase in JPMorgan Chase’s credit spreads. This sensitivity represents the impact from a one-basis-point parallel shift in JPMorgan Chase’s entire credit curve. However, the sensitivity at a single point in time multiplied by the change in credit spread at a single maturity point may not be representative of the actual DVA gain or loss realized within a period. Actual results reflect the movement in credit spreads across various maturities, which typically do not move in a parallel fashion, and are the product of a constantly changing exposure profile, among other factors.

Debit valuation adjustment sensitivity

(in millions)	One basis-point increase in JPMorgan Chase’s credit spread
September 30, 2013	\$33
December 31, 2012	34



## COUNTRY RISK MANAGEMENT

For a discussion of the Firm's Country Risk Management organization, and country risk identification, measurement, monitoring and control, see pages 170–173 of JPMorgan Chase's 2012 Annual Report.

The Firm is exposed to country risk primarily through its wholesale lending, investing, and market-making activities, whether cross-border or locally funded. Country exposure includes activity with both government and private-sector entities in a country. Under the Firm's internal country risk management approach, country exposure is reported based on the country where the majority of the assets of the obligor, counterparty, issuer or guarantor are located or where the majority of its revenue is derived, which may be different than the domicile (legal residence) of the obligor, counterparty, issuer or guarantor. Country exposures are generally measured by considering the Firm's risk to an immediate default of the counterparty or obligor, with zero recovery. Assumptions are sometimes required in determining the measurement and allocation of country exposure, particularly in the case of certain tranching credit derivatives. Different measurement approaches or assumptions would affect the amount of reported country exposure. The Firm's internal country risk reporting differs from the reporting provided under FFIEC bank regulatory requirements as there are significant differences in reporting methodology, including with respect to the treatment of collateral received and the benefit of credit derivative protection. For further information on the FFIEC's reporting methodology, see Cross-border outstandings on page 347 of JPMorgan Chase's 2012 Form 10-K.

The following table presents the Firm's top 20 exposures by country (excluding the U.S.). The selection of countries is based solely on the Firm's largest total exposures by country, based on the Firm's internal country risk management approach, and does not represent the Firm's view of any actual or potentially adverse credit conditions.

## Top 20 country exposures

(in billions)	September 30, 2013			
	Lending <sup>(a)</sup>	Trading and investing <sup>(b)(c)</sup>	Other <sup>(d)</sup>	Total exposure
United Kingdom	\$23.1	\$46.2	\$0.9	\$70.2
Germany	16.0	28.0	—	44.0
Netherlands	5.3	26.4	2.4	34.1
France	14.0	19.2	—	33.2
Australia	7.5	12.5	—	20.0
Canada	13.2	5.1	0.4	18.7
China	11.2	4.4	0.8	16.4
India	6.6	4.3	0.2	11.1
Brazil	5.5	5.5	—	11.0
Switzerland	6.8	2.1	1.3	10.2
Hong Kong	3.0	3.8	2.9	9.7
Korea	5.4	2.9	—	8.3
Sweden	2.6	4.4	0.2	7.2
Italy	2.5	4.3	—	6.8
Mexico	2.4	4.3	—	6.7
Singapore	3.6	1.9	0.7	6.2
Russia	5.3	0.8	—	6.1
Japan	3.8	1.2	—	5.0
Spain	3.2	1.6	—	4.8
Belgium	2.3	2.2	0.2	4.7

Lending includes loans and accrued interest receivable, net of the allowance for loan losses, deposits with banks, (a) acceptances, other monetary assets, issued letters of credit net of participations, and undrawn commitments to extend credit. Excludes intra-day and operating exposures, such as from settlement and clearing activities.

(b) Includes market-making inventory, securities held in AFS accounts and hedging.

(c) Includes single-name and index and tranching credit derivatives for which one or more of the underlying reference entities is in a country listed in the above table.

(d) Includes capital invested in local entities and physical commodity inventory.

Selected European exposure

The Firm has monitored its exposures in Spain, Italy, Ireland, Portugal and Greece closely since the Eurozone debt crisis began and believes its exposure to these five countries is modest relative to the Firm's aggregate exposures. The Firm continues to conduct business and support client activity in these countries and, therefore, the Firm's aggregate net exposures and sector distribution may vary over time. In addition, the net exposures may be affected by changes in market conditions, including the effects of interest rates and credit spreads on market valuations.

The following table presents the Firm's direct exposure at September 30, 2013, to Spain, Italy, Ireland Portugal and Greece, as measured under the Firm's internal country risk management approach. For individual exposures, corporate clients represent approximately 84% of the Firm's non-sovereign exposure in these five countries, and substantially all of the remaining 16% of the non-sovereign exposure is to the banking sector.

September 30, 2013 (in billions)	Lending net of Allowance <sup>(a)</sup>	AFS securities <sup>(b)</sup>	Trading <sup>(c)</sup>	Derivative collateral <sup>(d)</sup>	Portfolio hedging <sup>(e)</sup>	Total exposure
<b>Spain</b>						
Sovereign	\$ —	\$ 0.5	\$ (0.2 )	\$ —	\$ (0.1 )	\$ 0.2
Non-sovereign	3.2	—	3.6	(1.9 )	(0.3 )	4.6
Total Spain exposure	\$ 3.2	\$ 0.5	\$ 3.4	\$ (1.9 )	\$ (0.4 )	\$ 4.8
<b>Italy</b>						
Sovereign	\$ —	\$ —	\$ 8.4	\$ (1.0 )	\$ (4.1 )	\$ 3.3
Non-sovereign	2.5	—	2.8	(1.3 )	(0.5 )	3.5
Total Italy exposure	\$ 2.5	\$ —	\$ 11.2	\$ (2.3 )	\$ (4.6 )	\$ 6.8
<b>Ireland</b>						
Sovereign	\$ —	\$ —	\$ —	\$ —	\$ (0.1 )	\$ (0.1 )
Non-sovereign	0.2	—	0.4	(0.1 )	—	0.5
Total Ireland exposure	\$ 0.2	\$ —	\$ 0.4	\$ (0.1 )	\$ (0.1 )	\$ 0.4
<b>Portugal</b>						
Sovereign	\$ —	\$ —	\$ (0.1 )	\$ —	\$ —	\$ (0.1 )
Non-sovereign	0.5	—	0.8	(0.4 )	—	0.9
Total Portugal exposure	\$ 0.5	\$ —	\$ 0.7	\$ (0.4 )	\$ —	\$ 0.8
<b>Greece</b>						
Sovereign	\$ —	\$ —	\$ 0.1	\$ —	\$ —	\$ 0.1
Non-sovereign	0.1	—	0.5	(0.6 )	—	—
Total Greece exposure	\$ 0.1	\$ —	\$ 0.6	\$ (0.6 )	\$ —	\$ 0.1
Total exposure	\$ 6.5	\$ 0.5	\$ 16.3	\$ (5.3 )	\$ (5.1 )	\$ 12.9

Lending includes loans and accrued interest receivable, deposits with banks, acceptances, other monetary assets, issued letters of credit net of participations, and undrawn commitments to extend credit. Excludes intra-day and operating exposures, such as from settlement and clearing activities. Amounts are presented net of the allowance for credit losses of \$104 million (Spain), \$60 million (Italy), \$3 million (Ireland), \$21 million (Portugal), and \$13 million (Greece) specifically attributable to these countries. Included \$2.8 billion of unfunded lending exposure at September 30, 2013. These exposures consist typically of committed, but unused corporate credit agreements, with market-based lending terms and covenants.

(a) The table above reflects AFS securities measured at fair value.

Primarily included: \$14.1 billion of counterparty exposure on derivative and securities financings, \$1.4 billion of issuer exposure on debt and equity securities. Net protection from credit derivatives is de minimus, primarily as a result of maturities in the synthetic credit portfolio during the second quarter of 2013. Securities financings of approximately \$20.0 billion were collateralized with approximately \$22.3 billion of cash and marketable securities as of September 30, 2013.

(b) Includes cash and marketable securities pledged to the Firm, of which approximately 96% of the collateral was cash at September 30, 2013.

(c) Reflects net protection purchased through the Firm's credit portfolio management activities, which are managed separately from its market-making activities. Predominantly includes single-name CDS and also includes index

credit derivatives and short bond positions.

Effect of credit derivatives on selected European exposures

Country exposures in the Selected European exposure table above have been reduced by purchasing protection through single name, index, and tranching credit derivatives. The following table presents the effect of purchased and sold credit derivatives on the trading and portfolio hedging activities in the Selected European exposure table.

September 30, 2013 (in billions)	Trading			Portfolio hedging		
	Purchased	Sold	Net	Purchased	Sold	Net
Spain	\$(101.2 )	\$101.8	\$0.6	\$(3.8 )	\$3.4	\$(0.4 )
Italy	(148.8 )	149.9	1.1	(19.0 )	14.4	(4.6 )
Ireland	(7.3 )	7.3	—	(0.2 )	0.1	(0.1 )
Portugal	(35.1 )	35.1	—	(1.7 )	1.7	—
Greece	(8.6 )	8.6	—	(0.4 )	0.4	—
Total	\$(301.0 )	\$302.7	\$1.7	\$(25.1 )	\$20.0	\$(5.1 )

See pages 170–173 of JPMorgan Chase’s 2012 Annual Report for information regarding the measurement of credit derivatives under the Firm’s internal country risk management approach.

The credit derivatives reflected in the “Trading” column include those from the Firm’s market-making activities; net protection from credit derivatives was de minimus at September 30, 2013, primarily as a result of maturities in the synthetic credit portfolio managed by CIB beginning in July 2012.

The credit derivatives reflected in the “Portfolio hedging” column are predominantly single-name CDS used in the Firm’s credit portfolio management activities, which are intended to mitigate the credit risk associated with traditional lending activities and derivative counterparty exposure. The effectiveness of the Firm’s CDS protection as a hedge of the firm’s exposures may vary depending upon a number of factors, including the maturity of the Firm’s CDS protection, the named reference entity, and the contractual terms of the CDS. For further information about credit derivatives see Credit derivatives on pages 92–93, and in Note 5 on pages 143–144 of this Form 10-Q; and on pages 158–159, and Note 6 on pages 218–227 of JPMorgan Chase’s 2012 Annual Report.

The Firm’s net presentation of purchased and sold credit derivatives reflects the manner in which this exposure is managed, and reflects, in the Firm’s view, the substantial mitigation of market and counterparty credit risk in its credit derivative activities. Market risk is substantially mitigated because market-making activities, and to a lesser extent, hedging activities, often result in selling and purchasing protection related to the same underlying reference entity. For example, for each of the five named countries, as of September 30, 2013, the protection sold by the Firm was more than 93% offset by protection purchased on the identical reference entity.

In addition, counterparty credit risk has been substantially mitigated by the master netting and collateral agreements in place for these credit derivatives. As of September 30, 2013, 99% of the purchased protection presented in the table above is purchased under contracts that require posting of cash collateral; 90% is purchased from investment-grade counterparties domiciled outside of the selected European countries; and 68% of the protection purchased offsets protection sold on the identical reference entity, with the identical counterparty subject to a master netting agreement.

#### PRINCIPAL RISK MANAGEMENT

Principal investments are predominantly privately-held assets and instruments typically representing an ownership or junior capital position, that have unique risks due to their illiquidity and junior capital status, as well as lack of observable valuation data. Such investing activities, including mezzanine financing, tax-oriented investments and private equity positions, are typically intended to be held over extended investment periods and, accordingly, the Firm has no expectation for short-term gain with respect to these investments. All investments are approved by investment committees that include executives who are not part of the investing businesses. An independent valuation function is responsible for reviewing the appropriateness of the carrying values of principal investments, including private equity, in accordance with relevant accounting, valuation and risk policies.

The Firm’s approach to managing principal risk is consistent with the Firm’s general risk governance structure. Targeted levels for total and annual investments are established in order to manage the overall size of the portfolios. Industry and geographic concentration limits are in place and intended to ensure diversification of the portfolios. The Firm also conducts stress testing on these portfolios using specific scenarios that estimate losses based on significant market moves.

The Firm’s merchant banking business is managed in Corporate/Private Equity (for detailed information, see Private Equity portfolio on page 52 of this Form 10-Q); other lines of business may also conduct some principal investing activities, including investing in private equity positions, which are captured within their respective financial results.



## OPERATIONAL RISK MANAGEMENT

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people or systems, or from external events. Among other risks, it includes legal risk - including litigation costs, settlements, and regulatory fines. The lines of business are accountable for managing operational risks. Operational Risk is governed within each line of business and function through control committees. These committees have representation from the Oversight and Control Group, Firmwide Risk, business management, and other key control functions. Issues discussed at these committees are escalated as appropriate to the Firmwide Control Committee ("FCC") for review.

For a discussion of JPMorgan Chase's Operational Risk Management, see pages 175–176 of JPMorgan Chase's 2012 Annual Report.

### Cybersecurity

The Firm devotes significant resources to maintain and regularly update its systems and processes that are designed to protect the security of the Firm's computer systems, software, networks and other technology assets against attempts by third parties to obtain unauthorized access to confidential information, destroy data, disrupt or degrade service, sabotage systems or cause other damage. The Firm and several other U.S. financial institutions continue to experience significant distributed denial-of-

service attacks from technically sophisticated and well-resourced third parties which are intended to disrupt consumer online banking services. The Firm and several other financial institutions have also experienced data breaches, which, in certain instances, have resulted in unauthorized access to customer account data. These cyberattacks have not, to date, resulted in any material disruption of the Firm's operations or material harm to the Firm's customers, and have not had a material adverse effect on the Firm's results of operations.

Third parties with which the Firm does business or that facilitate the Firm's business activities (e.g., vendors, exchanges, clearing houses, central depositories, and financial intermediaries) could also be sources of cybersecurity risk to the Firm, including with respect to breakdowns or failures of their systems, misconduct by the employees of such parties, or cyberattacks which could affect their ability to deliver a product or service to the Firm or result in lost or compromised information of the Firm or its clients.

The Firm is working with appropriate government agencies and other businesses, including our own third-party service providers, to continue to enhance defenses and improve resiliency to cybersecurity threats.

## LEGAL, FIDUCIARY AND REPUTATION RISK MANAGEMENT

For a discussion of the Firm's Legal, Fiduciary and Reputation Risk Management, see page 177 of JPMorgan Chase's 2012 Annual Report.

## SUPERVISION AND REGULATION

For further information on Supervision and Regulation, see Regulatory developments on pages 9–10 of this Form 10-Q, and the Supervision and regulation section on pages 1–8 of JPMorgan Chase's 2012 Form 10-K.

### Dividends

At September 30, 2013, JPMorgan Chase estimates that its banking subsidiaries could pay, in the aggregate, approximately \$30 billion in dividends to their respective bank holding companies without the prior approval of their relevant banking regulators.

## CRITICAL ACCOUNTING ESTIMATES USED BY THE FIRM

JPMorgan Chase's accounting policies and use of estimates are integral to understanding its reported results. The Firm's most complex accounting estimates require management's judgment to ascertain the appropriate carrying value of assets and liabilities. The Firm has established detailed policies and control procedures intended to ensure that estimation methods, including any judgments made as part of such methods, are well-controlled, independently reviewed and applied consistently from period-to-period. The methods used and judgments made reflect, among other factors, the nature of the assets or liabilities and the related business and risk management strategies, which may vary across the Firm's businesses and portfolios. In addition, the policies and procedures are intended to ensure that the process for changing methodologies occurs in an appropriate manner. The Firm believes its estimates for determining the carrying value of its assets and liabilities are appropriate. The following is a brief description of the Firm's critical accounting estimates involving significant judgment.

### Allowance for credit losses

JPMorgan Chase's allowance for credit losses covers the retained consumer and wholesale loan portfolios, as well as the Firm's consumer and wholesale lending-related commitments. The allowance for loan losses is intended to adjust the value of the Firm's loan assets to reflect probable credit losses inherent in the loan portfolio as of the balance sheet date. Similarly, the allowance for lending-related commitments is established to cover probable credit losses inherent in the lending-related commitments portfolio as of the balance sheet date. For further discussion of the methodologies used in establishing the Firm's allowance for credit losses, see Allowance for credit losses on pages 159–162 and Note 15 on pages 276–279 of JPMorgan Chase's 2012 Annual Report; for amounts recorded as of September 30, 2013 and 2012, see Allowance for credit losses on pages 94–96 and Note 14 on page 178 of this Form 10-Q.

As noted in the discussion on pages 178–180 of JPMorgan Chase's 2012 Annual Report, the Firm's allowance for credit losses is sensitive to numerous factors, depending on the portfolio. Changes in economic conditions or in the Firm's assumptions could affect the Firm's estimate of probable credit losses inherent in the portfolio at the balance sheet date. The purpose of the sensitivity analysis presented below is to provide an indication of the isolated impacts of hypothetical alternative assumptions on modeled loss estimates. The changes in the inputs are not intended to imply management's expectation of future deterioration of those risk factors, nor are they intended to estimate changes in the overall allowance for loan losses. Actual changes in the allowance for loan losses may be influenced by other inputs and factors, and also would be influenced by the judgment management applies to its modeled loss estimates to reflect the uncertainty and imprecision of

these modeled loss estimates based on then current circumstances and conditions.

Deterioration in the following inputs would have the following effects on the Firm's modeled loss estimates as of September 30, 2013, without consideration of any offsetting or correlated effects of other inputs in the Firm's allowance for loan losses:

- For PCI loans, a combined 5% decline in housing prices and a 1% increase in unemployment from current levels could imply an increase to modeled credit loss estimates of approximately \$1.4 billion.

- For the residential real estate portfolio, excluding PCI loans, a combined 5% decline in housing prices and a 1% increase in unemployment from current levels could imply an increase to modeled annual loss estimates of approximately \$250 million.

- A 50 basis point deterioration in forecasted credit card loss rates could imply an increase to modeled annualized credit card loan loss estimates of approximately \$600 million.

- A one-notch downgrade in the Firm's internal risk ratings for its entire wholesale loan portfolio could imply an increase in the Firm's modeled loss estimates of approximately \$2.2 billion.

Management considers a variety of factors and inputs in estimating the allowance for credit losses. Changes in the above factors and inputs, as well as other factors and inputs considered by management, may not occur at the same rate and may not be consistent across all geographies or product types, and changes in factors may be directionally inconsistent, such that improvement in one factor may offset deterioration in other factors. In addition, it is difficult to predict how changes in specific economic conditions or assumptions would affect borrower behavior or other factors considered by management in estimating the allowance for credit losses. Given the process the Firm follows in evaluating the risk factors related to its loans, including risk ratings, home price assumptions, and credit card loss

estimates, management believes that its current estimate of the allowance for credit loss is appropriate.

Fair value of financial instruments, MSRs and commodities inventory

JPMorgan Chase carries a portion of its assets and liabilities at fair value. The majority of such assets and liabilities are measured at fair value on a recurring basis. Certain assets and liabilities are measured at fair value on a nonrecurring basis, including certain mortgage, home equity and other loans, where the carrying value is based on the fair value of the underlying collateral.

## Assets measured at fair value

The following table includes the Firm's assets measured at fair value and the portion of such assets that are classified within level 3 of the valuation hierarchy. For further information, see Note 3 on pages 116–130 of this Form 10-Q.

September 30, 2013 (in billions, except ratio data)	Total assets at fair value	Total level 3 assets	
Trading debt and equity instruments	\$316.6	\$24.0	
Derivative receivables	66.8	18.6	
Trading assets	383.4	42.6	
AFS securities	352.0	2.5	(a)
Loans	2.1	2.0	
MSRs	9.5	9.5	
Private equity investments	8.4	7.8	
Other	39.2	3.5	
Total assets measured at fair value on a recurring basis	794.6	67.9	
Total assets measured at fair value on a nonrecurring basis	2.2	2.0	
Total assets measured at fair value	\$796.8	\$69.9	
Total Firm assets	\$2,463.3		
Level 3 assets as a percentage of total Firm assets		2.8	% (a)
Level 3 assets as a percentage of total Firm assets at fair value		8.8	% (a)

Reflects \$27.3 billion of collateralized loan obligations (“CLOs”) transferred from level 3 to level 2 during the three (a) months ended March 31, 2013. For further discussion of the transfers, see Note 3 on pages 116–130 of this Form 10-Q.

## Valuation

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Firm has established well-documented processes for determining fair value; for further details see Note 3 on pages 116–130 of this Form 10-Q. Fair value is based on quoted market prices, where available. If listed prices or quotes are not available for an instrument or a similar instrument, fair value is generally based on models that consider relevant transaction characteristics (such as maturity) and use as inputs market-based or independently sourced parameters.

Estimating fair value requires the application of judgment. The type and level of judgment required is largely dependent on the amount of observable market information available to the Firm. For instruments valued using internally developed models that use significant unobservable inputs and are therefore classified within level 3 of the valuation hierarchy, judgments used to estimate fair value are more significant than those required when estimating the fair value of instruments classified within levels 1 and 2.

In arriving at an estimate of fair value for an instrument within level 3, management must first determine the appropriate model to use. Second, due to the lack of observability of significant inputs, management must assess all relevant empirical data in deriving valuation inputs — including, for example, transaction details, yield curves,

interest rates, prepayment rates, default rates, volatilities, correlations, equity or debt prices, valuations of comparable instruments, foreign exchange rates and credit curves. Finally, management judgment must be applied to assess the appropriate level of valuation adjustments to reflect counterparty credit quality, the Firm's credit-worthiness, liquidity considerations, unobservable parameters, and for certain portfolios that meet specified criteria, the size of the net open risk position. The judgments made are typically affected by the type of product and its specific contractual terms, and the level of liquidity for the product or within the market as a whole. For further discussion of the valuation of level 3 instruments, including unobservable inputs used, see Note 3 on pages 116–130 of this Form 10-Q.

Imprecision in estimating unobservable market inputs or other factors can affect the amount of gain or loss recorded for a particular position. Furthermore, while the Firm believes its valuation methods are appropriate and consistent with those of other market participants, the methods and assumptions used reflect management judgment and may vary across the Firm's businesses and portfolios.

The Firm uses various methodologies and assumptions in the determination of fair value. The use of different methodologies or assumptions to those used by the Firm could result in a different estimate of fair value at the reporting date. For a detailed discussion of the Firm's valuation process and hierarchy, and its determination of fair value for individual financial instruments, see Note 3 on pages 116–130 of this Form 10-Q.

#### Goodwill impairment

Management applies significant judgment when testing goodwill for impairment. For a description of the significant valuation judgments associated with goodwill impairment, see Goodwill impairment on page 181 of JPMorgan Chase's 2012 Annual Report.

During the nine months ended September 30, 2013, the Firm updated the discounted cash flow valuation of its mortgage lending business in CCB, which continues to have an elevated risk for goodwill impairment due to its exposure to U.S. consumer credit risk and the effects of economic, regulatory and legislative changes. The assumptions used in the valuation of this business include: (a) estimates of future cash flows for the business (which are dependent on outstanding loan balances, net interest margin, operating expense, credit losses and the amount of capital necessary given the risk of business activities to meet regulatory capital requirements), and (b) the cost of equity used to discount those cash flows to a present value. Each of these factors requires significant judgment and the assumptions used are based on management's current best estimate and most current projections, including the anticipated effects of regulatory and legislative changes, derived from the Firm's business forecasting process reviewed with senior management. These projections are consistent with the

short-term assumptions discussed in the Business outlook on pages 8–9 of this Form 10-Q, and, in the longer term, incorporate a set of macroeconomic assumptions and the Firm’s best estimates of long-term growth and returns of its businesses. Where possible, the Firm uses third-party and peer data to benchmark its assumptions and estimates. As of September 30, 2013, the estimated fair value of the Firm’s mortgage lending business within CCB did not exceed its carrying value; however, the implied fair value of the goodwill allocated to the mortgage lending business exceeded its carrying value. For its other businesses, the Firm reviewed current conditions (including the estimated effects of regulatory and legislative changes and current estimated market cost of equity) and prior projections of business performance. Based upon the updated valuation of its mortgage lending business and reviews of its other businesses, the Firm concluded that goodwill allocated to all of its reporting units was not impaired at September 30, 2013.

Deterioration in economic market conditions, increased estimates of the effects of recent regulatory or legislative changes, or additional regulatory or legislative changes may result in declines in projected business performance beyond management’s current expectations. For example, in the Firm’s mortgage lending business, such declines could result from increases in costs to resolve foreclosure-related

matters or from deterioration in economic conditions that result in increased credit losses or lower mortgage origination volume. In addition, the earnings or estimated cost of equity of the Firm’s capital markets businesses could also be affected by regulatory or legislative changes. Declines in business performance, increases in equity capital requirements, or increases in the estimated cost of equity, could cause the estimated fair values of the Firm’s reporting units or their associated goodwill to decline, which could result in a material impairment charge to earnings in a future period related to some portion of the associated goodwill.

For additional information on goodwill, see Note 16 on pages 186–189 of this Form 10-Q.

#### Income taxes

For a description of the significant assumptions, judgments and interpretations associated with the accounting for income taxes, see Income taxes on page 182 of JPMorgan Chase’s 2012 Annual Report.

#### Litigation reserves

For a description of the significant estimates and judgments associated with establishing litigation reserves, see Note 23 on pages 201–209 of this Form 10-Q, and Note 31 on pages 316–325 of JPMorgan Chase’s 2012 Annual Report.

## ACCOUNTING AND REPORTING DEVELOPMENTS

### Inclusion of the Fed funds effective swap rate

In July 2013, the FASB issued guidance that amends the acceptable U.S. benchmark interest rates for hedge accounting involving interest rate risk. In addition to interest rates on direct U.S. Treasury obligations and the LIBOR swap rate, the guidance also permits the Overnight Index Swap Rate (“OIS”) to be designated as a benchmark interest rate for hedge accounting purposes. The amendments are effective prospectively for qualifying new or redesignated hedging relationships entered into on or after July 17, 2013. For further information on the Firm’s benchmark interest rate hedges, see Note 5 on pages 133–144 of this Form 10-Q.

### Investment companies

In June 2013, the FASB issued guidance that clarifies the characteristics of an investment company and requires new disclosures for investment companies. Under the guidance, a company regulated under the Investment Company Act of 1940 is considered an investment company for accounting purposes. All other companies must meet all of the fundamental characteristics described in the guidance and consider other typical characteristics to qualify as an investment company. An investment company will be required to provide additional disclosures, including the fact that the company is an investment company, information about changes, if any, in a company’s status as an investment company, and information about financial support provided or contractually required to be provided

by an investment company to any of its investees. The guidance will become effective in the first quarter of 2014. The Firm is currently evaluating this guidance to determine any potential effect on its consolidated financial statements.

Presentation of other comprehensive income

In February 2013, the FASB issued guidance that requires enhanced disclosures of any reclassifications out of accumulated other comprehensive income. The guidance was effective in the first quarter of 2013. The application of this guidance had no impact on the Firm's Consolidated Balance Sheets or results of operations. For further information, see Note 19 on pages 191–192 of this Form 10-Q.

Balance sheet netting

In December 2011, the FASB issued guidance that requires enhanced disclosures about certain financial assets and liabilities that are subject to enforceable master netting agreements or similar agreements, or that have otherwise been offset on the balance sheet under certain specific conditions that permit net presentation. In January 2013, the FASB clarified that the scope of this guidance is limited to derivatives, repurchase and reverse repurchase agreements, and securities borrowing and lending transactions. The Firm adopted the new guidance effective the first quarter of 2013. The application of this guidance had no impact on the Firm's Consolidated Balance Sheets or results of operations. For further information, see Notes 1, 5, and 12 on pages 115, 133–144, and 153–154, respectively, of this Form 10-Q.

## FORWARD-LOOKING STATEMENTS

From time to time, the Firm has made and will make forward-looking statements. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as “anticipate,” “target,” “expect,” “estimate,” “intend,” “plan,” “goal,” “believe,” or other words of similar meaning. Forward-looking statements provide JPMorgan Chase’s current expectations or forecasts of future events, circumstances, results or aspirations. JPMorgan Chase’s disclosures in this Form 10-Q contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The Firm also may make forward-looking statements in its other documents filed or furnished with the Securities and Exchange Commission. In addition, the Firm’s senior management may make forward-looking statements orally to analysts, investors, representatives of the media and others.

All forward-looking statements are, by their nature, subject to risks and uncertainties, many of which are beyond the Firm’s control. JPMorgan Chase’s actual future results may differ materially from those set forth in its forward-looking statements. While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ from those in the forward-looking statements:

- Local, regional and international business, economic and political conditions and geopolitical events;
- Changes in laws and regulatory requirements, including as a result of recent financial services legislation;
- Changes in trade, monetary and fiscal policies and laws;
- Securities and capital markets behavior, including changes in market liquidity and volatility;
- Changes in investor sentiment or consumer spending or savings behavior;
- Ability of the Firm to manage effectively its capital and liquidity, including approval of its capital plans by banking regulators;
- Changes in credit ratings assigned to the Firm or its subsidiaries;
- Damage to the Firm’s reputation;
- Ability of the Firm to deal effectively with an economic slowdown or other economic or market disruption;
- Technology changes instituted by the Firm, its counterparties or competitors;
- Mergers and acquisitions, including the Firm’s ability to integrate acquisitions;

Ability of the Firm to develop new products and services, and the extent to which products or services previously sold by the Firm (including but not limited to mortgages and asset-backed securities) require the Firm to incur liabilities or absorb losses not contemplated at their initiation or origination;

- Ability of the Firm to address enhanced regulatory requirements affecting its mortgage business;
- Acceptance of the Firm’s new and existing products and services by the marketplace and the ability of the Firm to increase market share;
- Ability of the Firm to attract and retain employees;
- Ability of the Firm to control expense;
- Competitive pressures;
- Changes in the credit quality of the Firm’s customers and counterparties;
- Adequacy of the Firm’s risk management framework, disclosure controls and procedures and internal control over financial reporting;
- Adverse judicial or regulatory proceedings;
- Changes in applicable accounting policies;
- Ability of the Firm to determine accurate values of certain assets and liabilities;
- Occurrence of natural or man-made disasters or calamities or conflicts, including any effect of any such disasters, calamities or conflicts on the Firm’s power generation facilities and the Firm’s other physical commodity-related activities;
- Ability of the Firm to maintain the security of its financial, accounting, technology, data processing and other operating systems and facilities;
- The other risks and uncertainties detailed in Part I, Item 1A: Risk Factors in the Firm’s Annual Report on Form 10-K for the year ended December 31, 2012.



Any forward-looking statements made by or on behalf of the Firm speak only as of the date they are made, and JPMorgan Chase does not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statements were made. The reader should, however, consult any further disclosures of a forward-looking nature the Firm may make in any subsequent Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, or Current Reports on Form 8-K.

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JPMorgan Chase & Co.

Consolidated statements of income (unaudited)

(in millions, except per share data)	Three months ended		Nine months ended	
	September 30,		September 30,	
	2013	2012	2013	2012
Revenue				
Investment banking fees	\$ 1,507	\$ 1,443	\$ 4,669	\$ 4,081
Principal transactions	2,662	2,047	10,183	4,342
Lending- and deposit-related fees	1,519	1,562	4,476	4,625
Asset management, administration and commissions	3,667	3,336	11,131	10,189
Securities gains <sup>(a)</sup>	26	458	659	2,008
Mortgage fees and related income	841	2,377	4,116	6,652
Credit card income	1,518	1,428	4,440	4,156
Other income	602	1,519	1,364	3,537
Noninterest revenue	12,342	14,170	41,038	39,590
Interest income	13,162	13,629	39,734	42,429
Interest expense	2,387	2,653	7,322	8,641
Net interest income	10,775	10,976	32,412	33,788
Total net revenue	23,117	25,146	73,450	73,378
Provision for credit losses	(543	) 1,789	121	2,729
Noninterest expense				
Compensation expense	7,325	7,503	23,758	23,543
Occupancy expense	947	973	2,752	3,014
Technology, communications and equipment expense	1,356	1,312	4,049	3,865
Professional and outside services	1,897	1,759	5,532	5,411
Marketing	588	607	1,755	1,929
Other expense	11,373	3,035	16,625	10,354
Amortization of intangibles	140	182	444	566
Total noninterest expense	23,626	15,371	54,915	48,682
Income before income tax expense	34	7,986	18,414	21,967
Income tax expense	414	2,278	5,769	6,375
Net income/(loss)	\$(380	) \$5,708	\$12,645	\$15,592
Net income/(loss) applicable to common stockholders	\$(650	) \$5,346	\$11,656	\$14,556
Net income/(loss) per common share data				
Basic earnings per share	\$(0.17	) \$1.41	\$3.08	\$3.82
Diluted earnings per share	(0.17	) 1.40	3.05	3.81
Weighted-average basic shares	3,767.0	3,803.3	3,789.2	3,810.4
Weighted-average diluted shares	3,767.0	3,813.9	3,820.9	3,822.6
Cash dividends declared per common share	\$0.38	\$0.30	\$1.06	\$0.90

(a)The following other-than-temporary impairment losses are included in securities gains for the periods presented.

(in millions)	Three months ended		Nine months ended	
	September 30,		September 30,	
	2013	2012	2013	2012
Debt securities the Firm does not intend to sell that have credit losses				
Total other-than-temporary impairment losses	\$—	\$—	\$—	\$(113 )

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Losses recorded in/(reclassified from) other comprehensive income	—	(2	)	—	85
Total credit losses recognized in income	—	(2	)	—	(28 )
Securities the Firm intends to sell	(19	)	(1	)	(19 ) (14 )
Total other-than-temporary impairment losses recognized in income	\$(19	)	\$(3	)	\$(19 ) \$(42 )

The Notes to Consolidated Financial Statements (unaudited) are an integral part of these statements.

## JPMorgan Chase &amp; Co.

## Consolidated statements of comprehensive income (unaudited)

(in millions)	Three months ended		Nine months ended	
	September 30,		September 30,	
	2013	2012	2013	2012
Net income/(loss)	\$(380	) \$5,708	\$12,645	\$15,592
Other comprehensive income/(loss), after-tax				
Unrealized gains/(losses) on AFS securities	161	2,083	(3,570	) 3,332
Translation adjustments, net of hedges	4	13	(47	) (49
Cash flow hedges	69	23	(283	) 61
Defined benefit pension and OPEB plans	20	35	188	138
Total other comprehensive income/(loss), after-tax	254	2,154	(3,712	) 3,482
Comprehensive income/(loss)	\$(126	) \$7,862	\$8,933	\$19,074

The Notes to Consolidated Financial Statements (unaudited) are an integral part of these statements.

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JPMorgan Chase & Co.

Consolidated balance sheets (unaudited)

(in millions, except share data)	Sep 30, 2013	Dec 31, 2012
Assets		
Cash and due from banks	\$30,664	\$53,723
Deposits with banks	371,445	121,814
Federal funds sold and securities purchased under resale agreements (included \$25,703 and \$24,258 at fair value)	235,916	296,296
Securities borrowed (included \$5,453 and \$10,177 at fair value)	122,438	119,017
Trading assets (included assets pledged of \$108,454 and \$108,784)	383,348	450,028
Securities (included \$352,040 and \$371,145 at fair value and assets pledged of \$59,480 and \$71,167)	356,556	371,152
Loans (included \$2,085 and \$2,555 at fair value)	728,679	733,796
Allowance for loan losses	(17,571)	(21,936)
Loans, net of allowance for loan losses	711,108	711,860
Accrued interest and accounts receivable	66,269	60,933
Premises and equipment	14,876	14,519
Goodwill	48,100	48,175
Mortgage servicing rights	9,490	7,614
Other intangible assets	1,817	2,235
Other assets (included \$16,441 and \$16,458 at fair value and assets pledged of \$1,938 and \$1,127)	111,282	101,775
Total assets <sup>(a)</sup>	\$2,463,309	\$2,359,141
Liabilities		
Deposits (included \$6,782 and \$5,733 at fair value)	\$1,281,102	\$1,193,593
Federal funds purchased and securities loaned or sold under repurchase agreements (included \$5,983 and \$4,388 at fair value)	218,728	240,103
Commercial paper	53,741	55,367
Other borrowed funds (included \$12,603 and \$11,591 at fair value)	30,436	26,636
Trading liabilities	148,119	131,918
Accounts payable and other liabilities (included \$29 and \$36 at fair value)	212,283	195,240
Beneficial interests issued by consolidated variable interest entities (included \$1,822 and \$1,170 at fair value)	48,858	63,191
Long-term debt (included \$29,763 and \$30,788 at fair value)	263,372	249,024
Total liabilities <sup>(a)</sup>	2,256,639	2,155,072
Commitments and contingencies (see Notes 21 and 23 of this Form 10-Q)		
Stockholders' equity		
Preferred stock (\$1 par value; authorized 200,000,000 shares; issued 1,115,750 and 905,750 shares)	11,158	9,058
Common stock (\$1 par value; authorized 9,000,000,000 shares; issued 4,104,933,895 shares)	4,105	4,105
Capital surplus	93,555	94,604
Retained earnings	112,135	104,223
Accumulated other comprehensive income/(loss)	390	4,102
Shares held in RSU Trust, at cost (476,642 and 479,126 shares)	(21)	(21)
Treasury stock, at cost (345,744,615 and 300,981,690 shares)	(14,652)	(12,002)
Total stockholders' equity	206,670	204,069
Total liabilities and stockholders' equity	\$2,463,309	\$2,359,141

(a)

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The following table presents information on assets and liabilities related to VIEs that are consolidated by the Firm at September 30, 2013, and December 31, 2012. The difference between total VIE assets and liabilities represents the Firm's interests in those entities, which were eliminated in consolidation.

(in millions)	Sep 30, 2013	Dec 31, 2012
Assets		
Trading assets	\$7,188	\$11,966
Loans	69,432	82,723
All other assets	2,261	2,090
Total assets	\$78,881	\$96,779
Liabilities		
Beneficial interests issued by consolidated variable interest entities	\$48,858	\$63,191
All other liabilities	1,030	1,244
Total liabilities	\$49,888	\$64,435

The assets of the consolidated VIEs are used to settle the liabilities of those entities. The holders of the beneficial interests do not have recourse to the general credit of JPMorgan Chase. At September 30, 2013, and December 31, 2012, the Firm provided limited program-wide credit enhancement of \$2.6 billion and \$3.1 billion, respectively, related to its Firm-administered multi-seller conduits, which are eliminated in consolidation. For further discussion, see Note 15 on pages 179–186 of this Form 10-Q.

The Notes to Consolidated Financial Statements (unaudited) are an integral part of these statements.

## JPMorgan Chase &amp; Co.

## Consolidated statements of changes in stockholders' equity (unaudited)

(in millions, except per share data)	Nine months ended	
	September 30, 2013	2012
Preferred stock		
Balance at January 1	\$9,058	\$7,800
Issuance of preferred stock	3,900	1,258
Redemption of preferred stock	(1,800)	—
Balance at September 30	11,158	9,058
Common stock		
Balance at January 1 and September 30	4,105	4,105
Capital surplus		
Balance at January 1	94,604	95,602
Shares issued and commitments to issue common stock for employee stock-based compensation awards, and related tax effects	(1,025)	(909)
Other	(24)	(262)
Balance at September 30	93,555	94,431
Retained earnings		
Balance at January 1	104,223	88,315
Net income	12,645	15,592
Dividends declared:		
Preferred stock	(615)	(472)
Common stock (\$1.06 and \$0.90 per share)	(4,118)	(3,547)
Balance at September 30	112,135	99,888
Accumulated other comprehensive income		
Balance at January 1	4,102	944
Other comprehensive income/(loss)	(3,712)	3,482
Balance at September 30	390	4,426
Shares held in RSU Trust, at cost		
Balance at January 1 and September 30	(21)	(38)
Treasury stock, at cost		
Balance at January 1	(12,002)	(13,155)
Purchase of treasury stock	(4,490)	(1,415)
Reissuance from treasury stock	1,840	2,393
Balance at September 30	(14,652)	(12,177)
Total stockholders' equity	\$206,670	\$199,693

The Notes to Consolidated Financial Statements (unaudited) are an integral part of these statements.

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JPMorgan Chase & Co.

Consolidated statements of cash flows (unaudited)

(in millions)	Nine months ended September 30,	
	2013	2012
Operating activities		
Net income	\$12,645	\$15,592
Adjustments to reconcile net income to net cash provided by/(used in) operating activities:		
Provision for credit losses	121	2,729
Depreciation and amortization	3,616	3,177
Amortization of intangibles	444	566
Deferred tax expense	2,640	755
Investment securities gains	(659	) (2,008
Stock-based compensation	1,734	2,023
Originations and purchases of loans held-for-sale	(60,073	) (20,032
Proceeds from sales, securitizations and paydowns of loans held-for-sale	61,058	21,476
Net change in:		
Trading assets	84,075	(2,763
Securities borrowed	(3,410	) 8,960
Accrued interest and accounts receivable	(3,487	) (683
Other assets	(6,062	) (1,805
Trading liabilities	6,867	8,112
Accounts payable and other liabilities	17,526	(2,584
Other operating adjustments	(1,974	) (3,925
Net cash provided by operating activities	115,061	29,590
Investing activities		
Net change in:		
Deposits with banks	(249,755	) (19,110
Federal funds sold and securities purchased under resale agreements	60,033	(46,432
Held-to-maturity securities:		
Proceeds from paydowns and maturities	21	3
Purchases	(4,531	) —
Available-for-sale securities:		
Proceeds from paydowns and maturities	69,892	84,716
Proceeds from sales	51,074	73,111
Purchases	(110,749	) (149,150
Proceeds from sales and securitizations of loans held-for-investment	9,278	4,860
Other changes in loans, net	(11,899	) (16,110
Net cash (used in)/received from business acquisitions or dispositions	(62	) 90
All other investing activities, net	(2,403	) (1,699
Net cash used in investing activities	(189,101	) (69,721
Financing activities		
Net change in:		
Deposits	72,985	11,683
Federal funds purchased and securities loaned or sold under repurchase agreements	(21,322	) 43,643
Commercial paper and other borrowed funds	1,624	5,687
Beneficial interests issued by consolidated variable interest entities	(10,956	) (4,312
Proceeds from long-term borrowings and trust preferred securities	70,305	51,845
Payments of long-term borrowings and trust preferred securities	(53,532	) (70,685



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Excess tax benefits related to stock-based compensation	122	243	
Proceeds from issuance of preferred stock	3,873	1,234	
Redemption of preferred stock	(1,800	) —	
Treasury stock and warrants repurchased	(4,490	) (1,653	)
Dividends paid	(4,274	) (3,716	)
All other financing activities, net	(1,486	) (348	)
Net cash provided by financing activities	51,049	33,621	
Effect of exchange rate changes on cash and due from banks	(68	) 251	
Net decrease in cash and due from banks	(23,059	) (6,259	)
Cash and due from banks at the beginning of the period	53,723	59,602	
Cash and due from banks at the end of the period	\$30,664	\$53,343	
Cash interest paid	\$7,275	\$8,780	
Cash income taxes paid, net	3,018	1,549	

The Notes to Consolidated Financial Statements (unaudited) are an integral part of these statements.

See Glossary of Terms on pages 215–218 of this Form 10-Q for definitions of terms used throughout the Notes to Consolidated Financial Statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

Note 1 – Basis of presentation

JPMorgan Chase & Co. (“JPMorgan Chase” or the “Firm”), a financial holding company incorporated under Delaware law in 1968, is a leading global financial services firm and one of the largest banking institutions in the United States of America (“U.S.”), with operations worldwide. The Firm is a leader in investment banking, financial services for consumers and small business, commercial banking, financial transaction processing, asset management and private equity. For a discussion of the Firm’s business segments, see Note 24 on pages 210–211 of this Form 10-Q.

The accounting and financial reporting policies of JPMorgan Chase and its subsidiaries conform to accounting principles generally accepted in the U.S. (“U.S. GAAP”). Additionally, where applicable, the policies conform to the accounting and reporting guidelines prescribed by regulatory authorities.

The unaudited consolidated financial statements prepared in conformity with U.S. GAAP require management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue and expense, and the disclosures of contingent assets and liabilities. Actual results could be different from these estimates. In the opinion of management, all normal, recurring adjustments have been included for a fair statement of this interim financial information.

These unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements, and related notes thereto, included in JPMorgan Chase’s Annual Report on Form 10-K for the year ended December 31, 2012, as filed with the U.S. Securities and Exchange Commission (the “2012 Annual Report”).

Certain amounts reported in prior periods have been reclassified to conform with the current presentation.

Offsetting assets and liabilities

U.S. GAAP permits entities to present derivative receivables and derivative payables with the same counterparty and the related cash collateral receivables and payables on a net basis on the balance sheet when a legally enforceable master netting agreement exists. U.S. GAAP also permits securities sold and purchased under repurchase agreements to be presented net when specified conditions are met, including the existence of a legally enforceable master netting agreement. The Firm has elected to net such balances when the specified conditions are met.

The Firm uses master netting agreements to mitigate counterparty credit risk in certain transactions, including derivatives transactions, repurchase and reverse repurchase agreements, and securities borrow and loan agreements. A master netting agreement is a single

contract with a counterparty that permits multiple transactions governed by that contract to be terminated and settled through a single payment in a single currency in the event of a default (e.g., bankruptcy, failure to make a required payment or securities transfer or deliver collateral or margin when due after expiration of any grace period). Upon the exercise of termination rights by the non-defaulting party, (i) all transactions are terminated, (ii) all transactions are valued and the positive value or “in the money” transactions are netted against the negative value or “out of the money” transactions and (iii) the only remaining payment obligation is of one of the parties to pay the netted termination amount. Upon exercise of repurchase agreement and securities loan default rights (i) all securities loan transactions are terminated and accelerated, (ii) all values of securities or cash held or to be delivered are calculated, and all such sums are netted against each other and (iii) the only remaining payment obligation is of one of the parties to pay the netted termination amount.

Typical master netting agreements for these types of transactions also often contain a collateral/margin agreement that provides for a security interest in or title transfer of securities or cash collateral/margin to the party that has the right to demand margin (the “demanding party”). The collateral/margin agreement typically requires a party to transfer collateral/margin to the demanding party with a value equal to the amount of the margin deficit on a net basis across all transactions governed by the master netting agreement, less any threshold. The collateral/margin agreement grants to the demanding party, upon default by the counterparty, the right to set-off any amounts payable by the counterparty against any posted collateral or the cash equivalent of any posted collateral/margin. It also grants to the demanding

party the right to liquidate collateral/margin and to apply the proceeds to an amount payable by the counterparty. For further discussion on the Firm's derivative instruments, see Note 5 on pages 133–144 of this Form 10-Q. For further discussion on the Firm's repurchase and reverse repurchase agreements, and securities borrowing and lending agreements, see Note 12 on pages 153–154 of this Form 10 Q.

Note 2 – Business changes and developments

Business events

Changes to preferred stock

On February 5, 2013, the Firm issued \$900 million of noncumulative preferred stock. On April 23, 2013, the Firm issued \$1.5 billion of noncumulative preferred stock. On July 29, 2013, the Firm issued \$1.5 billion of noncumulative preferred stock.

The Firm redeemed all \$1.8 billion of its outstanding 8.625% noncumulative preferred stock, Series J on September 1, 2013. For additional information on the Firm's preferred stock, see Note 22 on page 300 of the Firm's 2012 Annual Report.

Redemption of outstanding trust preferred securities

On May 8, 2013, the Firm redeemed approximately \$5.0 billion, or 100% of the liquidation amount, of the following eight series of trust preferred securities: JPMorgan Chase Capital X, XI, XII, XIV, XVI, XIX, XXIV, and BANK ONE Capital VI. For a further discussion of trust preferred securities, see Note 21 on pages 297–299 of JPMorgan Chase's 2012 Annual Report.

Increase in common stock dividend

On May 21, 2013, the Board of Directors increased the Firm's quarterly common stock dividend from \$0.30 per share to \$0.38 per share, effective with the dividend paid on July 31, 2013, to shareholders of record on July 5, 2013.

One Equity Partners

As announced on June 14, 2013, One Equity Partners ("OEP") will raise its next fund from an external group of limited partners and then become independent from JPMorgan Chase. Until it becomes independent from the Firm, OEP will continue to make direct investments for JPMorgan Chase, and thereafter continue to manage the then-existing group of portfolio companies for JPMorgan Chase to maximize value for the Firm.

Physical commodities businesses

On July 26, 2013, the Firm announced that it is pursuing strategic alternatives for its physical commodities businesses, including its remaining holdings of commodities assets and its physical trading operations. The Firm is exploring a full range of options, including but not limited to: a sale, spin off or strategic partnership. During this process, the Firm will continue to run its physical commodities business as a going concern. The Firm remains fully committed to its traditional banking activities in the commodities markets, including financial derivatives and the trading of precious metals, which are not part of these strategic alternatives.

Student loan business

The Firm has announced it intends to exit student loan originations.

Subsequent events

One Chase Manhattan Plaza

On October 17, 2013, the Firm entered into a \$725 million agreement for the sale of One Chase Manhattan Plaza, an office building located in New York City. The transaction is anticipated to close in the fourth quarter of 2013.

Mortgage-backed securities settlements with the Federal Housing Finance Agency, Freddie Mac and Fannie Mae

On October 25, 2013, the Firm announced that it had reached an agreement to resolve all of its mortgage-backed securities ("MBS") litigation with the Federal Housing Finance Agency ("FHFA") as conservator for Freddie Mac and Fannie Mae for \$4.0 billion. This settlement resolves the Firm's largest MBS case and relates to approximately \$33.8 billion of securities purchased by Fannie Mae and Freddie Mac from JPMorgan Chase, Bear Stearns and Washington Mutual. The Firm also simultaneously agreed to resolve, for \$1.1 billion, GSE repurchase claims for breaches of representations and warranties on loans sold to the GSEs from 2000 to 2008, except for certain limited types of exposures. The settlement does not release the Firm's liability with respect to its servicing obligations on the covered loans. For additional information see Note 23 on pages 201–209 of this Form 10-Q.

Note 3 – Fair value measurement

For a discussion of the Firm's valuation methodologies for assets, liabilities and lending-related commitments measured at fair value and the fair value hierarchy, see Note 3 on pages 196–214 of JPMorgan Chase's 2012 Annual Report.



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The following table presents the asset and liabilities reported at fair value as of September 30, 2013, and December 31, 2012, by major product category and fair value hierarchy.

Assets and liabilities measured at fair value on a recurring basis

September 30, 2013 (in millions)	Fair value hierarchy			Netting adjustments	Total fair value
	Level 1	Level 2	Level 3		
Federal funds sold and securities purchased under resale agreements	\$—	\$25,703	\$—	\$—	\$25,703
Securities borrowed	—	5,453	—	—	5,453
Trading assets:					
Debt instruments:					
Mortgage-backed securities:					
U.S. government agencies <sup>(a)</sup>	—	24,210	881	—	25,091
Residential – nonagency	—	1,800	613	—	2,413
Commercial – nonagency	—	997	314	—	1,311
Total mortgage-backed securities	—	27,007	1,808	—	28,815
U.S. Treasury and government agencies <sup>(a)</sup>	22,877	11,919	—	—	34,796
Obligations of U.S. states and municipalities	—	7,691	1,600	—	9,291
Certificates of deposit, bankers' acceptances and commercial paper	—	3,097	—	—	3,097
Non-U.S. government debt securities	28,703	22,990	79	—	51,772
Corporate debt securities	—	25,643	4,877	—	30,520
Loans <sup>(b)</sup>	—	22,973	11,991	—	34,964
Asset-backed securities	—	4,307	1,142	—	5,449
Total debt instruments	51,580	125,627	21,497	—	198,704
Equity securities	99,878	1,252	1,016	—	102,146
Physical commodities <sup>(c)</sup>	4,993	5,293	8	—	10,294
Other	—	3,955	1,461	—	5,416
Total debt and equity instruments <sup>(d)</sup>	156,451	136,127	23,982	—	316,560
Derivative receivables:					
Interest rate	1,415	925,457	5,550	(903,076)	29,346
Credit	—	82,301	3,574	(83,773)	2,102
Foreign exchange	508	165,870	2,007	(154,880)	13,505
Equity	—	48,364	6,628	(42,041)	12,951
Commodity	320	38,317	791	(30,544)	8,884
Total derivative receivables <sup>(e)</sup>	2,243	1,260,309	18,550	(1,214,314)	66,788
Total trading assets	158,694	1,396,436	42,532	(1,214,314)	383,348
Available-for-sale securities:					
Mortgage-backed securities:					
U.S. government agencies <sup>(a)</sup>	—	95,238	—	—	95,238
Residential – nonagency	—	64,705	716	—	65,421
Commercial – nonagency	—	14,363	310	—	14,673
Total mortgage-backed securities	—	174,306	1,026	—	175,332
U.S. Treasury and government agencies <sup>(a)</sup>	22,162	594	—	—	22,756
Obligations of U.S. states and municipalities	68	27,998	187	—	28,253
Certificates of deposit	—	947	—	—	947
Non-U.S. government debt securities	27,080	28,666	—	—	55,746
Corporate debt securities	—	25,196	—	—	25,196
Asset-backed securities:					

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Collateralized loan obligations	—	28,023	969	—	28,992
Other	—	11,620	324	—	11,944
Equity securities	2,874	—	—	—	2,874
Total available-for-sale securities	52,184	297,350	2,506	—	352,040
Loans	—	80	2,005	—	2,085
Mortgage servicing rights	—	—	9,490	—	9,490
Other assets:					
Private equity investments <sup>(f)</sup>	538	—	7,818	—	8,356
All other	4,122	415	3,548	—	8,085
Total other assets	4,660	415	11,366	—	16,441
Total assets measured at fair value on a recurring basis	\$215,538	\$1,725,437	(g) \$67,899	(g) \$(1,214,314)	\$794,560
Deposits	\$—	\$4,582	\$2,200	\$—	\$6,782
Federal funds purchased and securities loaned or sold under repurchase agreements	—	5,983	—	—	5,983
Other borrowed funds	—	10,254	2,349	—	12,603
Trading liabilities:					
Debt and equity instruments <sup>(d)</sup>	65,932	21,306	96	—	87,334
Derivative payables:					
Interest rate	1,978	894,827	2,875	(883,287)	)16,393
Credit	—	81,435	3,077	(81,979)	)2,533
Foreign exchange	492	180,254	3,212	(167,089)	)16,869
Equity	—	50,333	8,566	(43,088)	)15,811
Commodity	482	39,488	844	(31,635)	)9,179
Total derivative payables <sup>(e)</sup>	2,952	1,246,337	18,574	(1,207,078)	)60,785
Total trading liabilities	68,884	1,267,643	18,670	(1,207,078)	)148,119
Accounts payable and other liabilities	—	—	29	—	29
Beneficial interests issued by consolidated VIEs	—	776	1,046	—	1,822
Long-term debt	—	19,951	9,812	—	29,763
Total liabilities measured at fair value on a recurring basis	\$68,884	\$1,309,189	\$34,106	\$(1,207,078)	\$205,101

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December 31, 2012 (in millions)	Fair value hierarchy			Netting adjustments	Total fair value
	Level 1	Level 2	Level 3		
Federal funds sold and securities purchased under resale agreements	\$—	\$24,258	\$—	\$—	\$24,258
Securities borrowed	—	10,177	—	—	10,177
Trading assets:					
Debt instruments:					
Mortgage-backed securities:					
U.S. government agencies <sup>(a)</sup>	—	36,240	498	—	36,738
Residential – nonagency	—	1,509	663	—	2,172
Commercial – nonagency	—	1,565	1,207	—	2,772
Total mortgage-backed securities	—	39,314	2,368	—	41,682
U.S. Treasury and government agencies <sup>(a)(h)</sup>	15,170	7,255	—	—	22,425
Obligations of U.S. states and municipalities	—	16,726	1,436	—	18,162
Certificates of deposit, bankers' acceptances and commercial paper	—	4,759	—	—	4,759
Non-U.S. government debt securities <sup>(h)</sup>	26,095	44,028	67	—	70,190
Corporate debt securities <sup>(h)</sup>	—	31,882	5,308	—	37,190
Loans <sup>(b)</sup>	—	30,754	10,787	—	41,541
Asset-backed securities	—	4,182	3,696	—	7,878
Total debt instruments	41,265	178,900	23,662	—	243,827
Equity securities	106,898	2,687	1,114	—	110,699
Physical commodities <sup>(c)</sup>	10,107	6,066	—	—	16,173
Other	—	3,483	863	—	4,346
Total debt and equity instruments <sup>(d)</sup>	158,270	191,136	25,639	—	375,045
Derivative receivables:					
Interest rate <sup>(h)</sup>	476	1,295,474	6,617	(1,263,362)	39,205
Credit	—	93,821	6,489	(98,575)	1,735
Foreign exchange <sup>(h)</sup>	450	171,439	3,051	(160,798)	14,142
Equity <sup>(h)</sup>	—	37,741	4,921	(33,396)	9,266
Commodity <sup>(h)</sup>	316	42,331	1,155	(33,167)	10,635
Total derivative receivables <sup>(e)</sup>	1,242	1,640,806	22,233	(1,589,298)	74,983
Total trading assets	159,512	1,831,942	47,872	(1,589,298)	450,028
Available-for-sale securities:					
Mortgage-backed securities:					
U.S. government agencies <sup>(a)</sup>	—	98,388	—	—	98,388
Residential – nonagency	—	74,189	450	—	74,639
Commercial – nonagency	—	12,948	255	—	13,203
Total mortgage-backed securities	—	185,525	705	—	186,230
U.S. Treasury and government agencies <sup>(a)(h)</sup>	11,089	1,041	—	—	12,130
Obligations of U.S. states and municipalities	35	21,489	187	—	21,711
Certificates of deposit	—	2,783	—	—	2,783
Non-U.S. government debt securities <sup>(h)</sup>	29,556	36,488	—	—	66,044
Corporate debt securities	—	38,609	—	—	38,609
Asset-backed securities:					
Collateralized loan obligations	—	—	27,896	—	27,896
Other	—	12,843	128	—	12,971
Equity securities	2,733	38	—	—	2,771
Total available-for-sale securities	43,413	298,816	28,916	—	371,145



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Loans	—	273	2,282	—	2,555
Mortgage servicing rights	—	—	7,614	—	7,614
Other assets:					
Private equity investments <sup>(f)</sup>	578	—	7,181	—	7,759
All other	4,188	253	4,258	—	8,699
Total other assets	4,766	253	11,439	—	16,458
Total assets measured at fair value on a recurring basis	\$207,691	\$2,165,719	<sup>(g)</sup> \$98,123	<sup>(g)</sup> \$(1,589,298)	\$882,235
Deposits	\$—	\$3,750	\$1,983	\$—	\$5,733
Federal funds purchased and securities loaned or sold under repurchase agreements	—	4,388	—	—	4,388
Other borrowed funds	—	9,972	1,619	—	11,591
Trading liabilities:					
Debt and equity instruments <sup>(d)(h)</sup>	47,469	13,588	205	—	61,262
Derivative payables:					
Interest rate <sup>(h)</sup>	490	1,256,934	3,295	(1,235,813)	24,906
Credit	—	95,411	4,616	(97,523)	2,504
Foreign exchange <sup>(h)</sup>	428	183,308	4,801	(169,936)	18,601
Equity <sup>(h)</sup>	—	37,807	6,727	(32,715)	11,819
Commodity <sup>(h)</sup>	176	46,565	901	(34,816)	12,826
Total derivative payables <sup>(e)</sup>	1,094	1,620,025	20,340	(1,570,803)	70,656
Total trading liabilities	48,563	1,633,613	20,545	(1,570,803)	131,918
Accounts payable and other liabilities	—	—	36	—	36
Beneficial interests issued by consolidated VIEs	—	245	925	—	1,170
Long-term debt	—	22,312	8,476	—	30,788
Total liabilities measured at fair value on a recurring basis	\$48,563	\$1,674,280	\$33,584	\$(1,570,803)	\$185,624

(a) At September 30, 2013, and December 31, 2012, included total U.S. government-sponsored enterprise obligations of \$106.2 billion and \$119.4 billion, respectively, which were predominantly mortgage-related.

At September 30, 2013, and December 31, 2012, included within trading loans were \$18.1 billion and \$26.4 billion, respectively, of residential first-lien mortgages, and \$3.0 billion and \$2.2 billion, respectively, of

(b) commercial first-lien mortgages. Residential mortgage loans include conforming mortgage loans originated with the intent to sell to U.S. government agencies of \$9.3 billion and \$17.4 billion, respectively, and reverse mortgages of \$3.6 billion and \$4.0 billion, respectively.

Physical commodities inventories are generally accounted for at the lower of cost or market. “Market” is a term defined in U.S. GAAP as not exceeding fair value less costs to sell (“transaction costs”). Transaction costs for the

(c) Firm’s physical commodities inventories are either not applicable or immaterial to the value of the inventory. Therefore, market

approximates fair value for the Firm's physical commodities inventories. When fair value hedging has been applied (or when market is below cost), the carrying value of physical commodities approximates fair value, because under fair value hedge accounting, the cost basis is adjusted for changes in fair value. For a further discussion of the Firm's hedge accounting relationships, see Note 5 on pages 133–144 of this Form 10-Q. To provide consistent fair value disclosure information, all physical commodities inventories have been included in each period presented.

Balances reflect the reduction of securities owned (long positions) by the amount of securities sold but not yet (d) purchased (short positions) when the long and short positions have identical Committee on Uniform Security Identification Procedures numbers ("CUSIPs").

As permitted under U.S. GAAP, the Firm has elected to net derivative receivables and derivative payables and the related cash collateral received and paid when a legally enforceable master netting agreement exists. For purposes of the tables above, the Firm does not reduce derivative receivables and derivative payables balances for this netting adjustment, either within or across the levels of the fair value hierarchy, as such netting is not relevant to a (e) presentation based on the transparency of inputs to the valuation of an asset or liability. Therefore, the balances reported in the fair value hierarchy table are gross of any counterparty netting adjustments. However, if the Firm were to net such balances within level 3, the reduction in the level 3 derivative receivables and payables balances would be \$7.4 billion and \$7.4 billion at September 30, 2013, and December 31, 2012, respectively; this is exclusive of the netting benefit associated with cash collateral, which would further reduce the level 3 balances.

Private equity instruments represent investments within the Corporate/Private Equity line of business. The cost (f) basis of the private equity investment portfolio totaled \$8.8 billion and \$8.4 billion at September 30, 2013, and December 31, 2012, respectively.

Includes investments in hedge funds, private equity funds, real estate and other funds that do not have readily determinable fair values. The Firm uses net asset value per share when measuring the fair value of these (g) investments. At September 30, 2013, and December 31, 2012, the fair values of these investments were \$3.7 billion and \$4.9 billion, respectively, of which \$1.0 billion and \$1.1 billion, respectively were classified in level 2, and \$2.7 billion and \$3.8 billion, respectively, in level 3.

The prior period amounts have been revised. This revision had no impact on the Firm's Consolidated Balance (h) Sheets or its results of operations.

Transfers between levels for instruments carried at fair value on a recurring basis

For the three and nine months ended September 30, 2013 and 2012, there were no significant transfers between levels 1 and 2, and from level 2 into level 3.

During the three months ended March 31, 2013, certain highly rated CLOs, including \$27.3 billion held in the Firm's available-for-sale ("AFS") securities portfolio and \$1.3 billion held in the trading portfolio, were transferred from Level 3 to Level 2, based on increased liquidity and price transparency.

For the nine months ended September 30, 2012, transfers from level 3 into level 2 included \$1.2 billion of derivative payables based on increased observability of certain structured equity derivatives and \$1.6 billion of long-term debt due to increased observability of certain equity structured notes.

All transfers are assumed to occur at the beginning of the quarterly reporting period in which they occur.

Level 3 valuations

The Firm has established well-documented processes for determining fair value, including for instruments where fair value is estimated using significant unobservable inputs (level 3). For further information on the Firm's valuation process and a detailed discussion of the determination of fair value for individual financial instruments, see Note 3 on pages 196–214 of JPMorgan Chase's 2012 Annual Report.

Estimating fair value requires the application of judgment. The type and level of judgment required is largely dependent on the amount of observable market information available to the Firm. For instruments valued using internally developed models that use significant unobservable inputs and are therefore classified within level 3 of the fair value hierarchy, judgments used to estimate fair value are more significant than those required when estimating the fair value of instruments classified within levels 1 and 2.

In arriving at an estimate of fair value for an instrument within level 3, management must first determine the appropriate model to use. Second, due to the lack of observability of significant inputs, management must assess all relevant empirical data in deriving valuation inputs — including, but not limited to, transaction details, yield

curves, interest rates, prepayment speed, default rates, volatilities, correlations, equity or debt prices, valuations of comparable instruments, foreign exchange rates and credit curves. Finally, management judgment must be applied to assess the appropriate level of valuation adjustments to reflect counterparty credit quality, the Firm's creditworthiness, constraints on liquidity and unobservable parameters, where relevant. The judgments made are typically affected by the type of product and its specific contractual terms, and the level of liquidity for the product or within the market as a whole.

The following table presents the Firm's primary level 3 financial instruments, the valuation techniques used to measure the fair value of those financial instruments, the significant unobservable inputs, the range of values for those inputs and, for certain instruments, the weighted averages of such inputs. While the determination to classify an instrument within level 3 is based on the significance of the unobservable inputs to the overall fair value measurement, level 3 financial instruments typically include observable components (that is, components that are actively quoted and can be validated to external sources) in addition to the unobservable components. The level 1 and/or level 2 inputs are not included in the table. In addition, the Firm manages the risk of the observable components of level 3 financial instruments using securities and derivative positions that are classified within levels 1 or 2 of the fair value hierarchy. The range of values presented in the table is representative of the highest and lowest level input used to value the significant groups of instruments within a product/instrument classification. The input range does not reflect the level of input uncertainty, instead it is driven by the different underlying characteristics of the various instruments within the classification. For example, two option contracts may have similar levels of market risk exposure and valuation uncertainty, but may have significantly different implied volatility levels because the option contracts have different underlyings, tenors, or strike prices.

Where provided, the weighted averages of the input values presented in the table are calculated based on the fair value of the instruments that the input is being used to value. In the Firm's view, the input range and the weighted average value do not reflect the degree of input uncertainty or an

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assessment of the reasonableness of the Firm's estimates and assumptions. Rather, they reflect the characteristics of the various instruments held by the Firm and the relative distribution of instruments within the range of characteristics. The input range and weighted average values will therefore vary from period-to-period and parameter to parameter based on the characteristics of the instruments held by the Firm at each balance sheet date.

For the Firm's derivatives and structured notes positions classified within level 3, the equity and interest rate

correlation inputs used in estimating fair value were concentrated at the upper end of the range presented, while the credit correlation inputs were distributed across the range presented and the foreign exchange correlation inputs were concentrated at the lower end of the range presented. In addition, the equity and interest rate volatility inputs used in estimating fair value were concentrated at the upper end of the range presented, while commodities volatilities were concentrated at the lower end of the range.

Level 3 inputs<sup>(a)</sup>

September 30, 2013 (in millions, except for ratios and basis points)

Product/Instrument	Fair value	Principal valuation technique	Unobservable inputs	Range of input values	Weighted average
Residential mortgage-backed securities and loans	\$ 10,949	Discounted cash flows	Yield	3 % - 31%	7%
			Prepayment speed	0 % - 31%	7%
			Conditional default rate	0 % - 100%	16%
			Loss severity	0 % - 80%	13%
Commercial mortgage-backed securities and loans <sup>(b)</sup>	1,454	Discounted cash flows	Yield	4 % - 28%	10%
			Conditional default rate	0 % - 100%	5%
			Loss severity	0 % - 40%	38%
Corporate debt securities, obligations of U.S. states and municipalities, and other	12,944	Discounted cash flows	Credit spread	115 bps - 187 bps	140 bps
			Yield	1 % - 37%	10%
Net interest rate derivatives	5,270	Market comparables	Price	3 - 145	94
			Interest rate correlation	(75) % - 94%	
Net credit derivatives <sup>(b)</sup>	2,675	Option pricing	Interest rate spread volatility	0 % - 60%	
			Credit correlation	34 % - 90%	
Net foreign exchange derivatives	497	Discounted cash flows	Foreign exchange correlation	35 % - 75%	
Net equity derivatives	(1,205)	Option pricing	Equity volatility	20 % - 55%	
Net commodity derivatives	(1,938)	Option pricing	Commodity volatility	24 % - 42%	
Collateralized loan obligations	53	Option pricing	Credit spread	150 bps - 800 bps	270 bps
			Prepayment speed	15 % - 20%	19%
			Conditional default rate	2%	2%
			Loss severity	40%	40%
Mortgage servicing rights ("MSRs")	969	Market comparables	Price	0 - 117	86
			Discounted cash flows	Refer to Note 16 on pages 186–189 of this Form 10-Q.	
Private equity direct investments	6,075	Market comparables	EBITDA multiple	3.8x - 12.3x	8.0x
			Liquidity adjustment	0 % - 48%	15%
	1,743	Net asset value	Net asset value <sup>(e)</sup>		

Private equity fund  
investments<sup>(c)</sup>

Long-term debt, other borrowed funds, and deposits <sup>(d)</sup>	13,220	Option pricing	Interest rate correlation	(75	)% - 94%
			Foreign exchange correlation	0	% - 75%
			Equity correlation	(50	)% - 85%
	1,141	Discounted cash flows	Credit correlation	34	% - 85%

(a) The categories presented in the table have been aggregated based upon the product type, which may differ from their classification on the Consolidated Balance Sheets.

(b) The unobservable inputs and associated input ranges for approximately \$865 million of credit derivative receivables and \$784 million of credit derivative payables with underlying mortgage risk have been included in the inputs and ranges provided for commercial mortgage-backed securities and loans.

(c) As of September 30, 2013, \$708 million of private equity fund exposure was carried at a discount to net asset value per share.

(d) Long-term debt, other borrowed funds and deposits include structured notes issued by the Firm that are predominantly financial instruments containing embedded derivatives. The estimation of the fair value of structured notes is predominantly based on the derivative features embedded within the instruments. The significant unobservable inputs are broadly consistent with those presented for derivative receivables.

(e) The range has not been disclosed due to the wide range of possible values given the diverse nature of the underlying investments.

Changes in and ranges of unobservable inputs

For a discussion of the impact on fair value of changes in unobservable inputs and the relationships between unobservable inputs as well as a description of attributes of the underlying instruments and external market factors that affect the range of inputs used in the valuation of the Firm's positions see Note 3 on pages 196–214 of JPMorgan Chase's 2012 Annual Report.

Changes in level 3 recurring fair value measurements

The following tables include a rollforward of the Consolidated Balance Sheets amounts (including changes in fair value) for financial instruments classified by the Firm within level 3 of the fair value hierarchy for the three and nine months ended September 30, 2013 and 2012. When a determination is made to classify a financial instrument within level 3, the determination is based on the

significance of the unobservable parameters to the overall fair value measurement. However, level 3 financial instruments typically include, in addition to the unobservable or level 3 components, observable components (that is, components that are actively quoted and can be validated to external sources); accordingly, the gains and losses in the table below include changes in fair value due in part to observable factors that are part of the valuation methodology. Also, the Firm risk-manages the observable components of level 3 financial instruments using securities and derivative positions that are classified within level 1 or 2 of the fair value hierarchy; as these level 1 and level 2 risk management instruments are not included below, the gains or losses in the following tables do not reflect the effect of the Firm's risk management activities related to such level 3 instruments.

Fair value measurements using significant unobservable inputs

Three months ended September 30, 2013 (in millions)	Fair value at July 1, 2013	Total realized/unrealized gains/(losses)	Purchases	Sales	Settlements	Transfers into and/or out of level 3 <sup>(h)</sup>	Fair value at September 30, 2013	Change in unrealized gains/(losses) related to financial instruments held at September 30, 2013
Assets:								
Trading assets:								
Debt instruments:								
Mortgage-backed securities:								
U.S. government agencies	\$901	\$ (21 )	\$ 33	\$(9 )	\$(23 )	\$ —	\$881	\$(14 )
Residential – nonagency	615	61	146	(185 )	(24 )	—	613	43
Commercial – nonagency	1,271	239	162	(1,224 )	(134 )	—	314	1
Total mortgage-backed securities	2,787	279	341	(1,418 )	(181 )	—	1,808	30
Obligations of U.S. states and municipalities	1,221	(5 )	419	(32 )	(3 )	—	1,600	1
Non-U.S. government debt securities	136	(9 )	368	(415 )	(1 )	—	79	(6 )
Corporate debt securities	5,735	(22 )	584	(1,413 )	(41 )	34	4,877	15
Loans	10,940	515	2,873	(1,610 )	(595 )	(132 )	11,991	470
Asset-backed securities	1,428	2	262	(427 )	(108 )	(15 )	1,142	5
Total debt instruments	22,247	760	4,847	(5,315 )	(929 )	(113 )	21,497	515
Equity securities	1,039	19	32	(54 )	(3 )	(17 )	1,016	105
Physical commodities	16	—	—	(8 )	—	—	8	—
Other	1,105	81	419	(74 )	(70 )	—	1,461	71
Total trading assets – debt and equity instruments	24,407	860	(c) 5,298	(5,451 )	(1,002 )	(130 )	23,982	691 (c)
Net derivative receivables: <sup>(a)</sup>								
Interest rate	2,101	548	160	(68 )	(26 )	(40 )	2,675	382
Credit	921	(271 )	5	(11 )	(146 )	(1 )	497	(259 )
Foreign exchange	(1,218 )	(122 )	6	(4 )	135	(2 )	(1,205 )	(252 )
Equity	(2,291 )	690	464	(574 )	(535 )	308	(1,938 )	(572 )
Commodity	71	83	—	—	(248 )	41	(53 )	(44 )
Total net derivative receivables	(416 )	928	(c) 635	(657 )	(820 )	306	(24 )	(745 ) (c)
Available-for-sale securities:								
Asset-backed securities	1,125	2	179	—	(13 )	—	1,293	2
Other	824	8	361	(4 )	(6 )	30	1,213	8
Total available-for-sale securities	1,949	10	(d) 540	(4 )	(19 )	30	2,506	10 (d)
Loans	1,843	78	(c) 286	(86 )	(116 )	—	2,005	63 (c)

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Mortgage servicing rights	9,335	(93 )	(e)	534	—	(286 )	—	9,490	(93 )	(e)
Other assets:										
Private equity investments	7,105	469	(c)	419	(161 )	(14 )	—	7,818	521	(c)
All other	3,680	6	(f)	42	(27 )	(153 )	—	3,548	(4 )	(f)

Fair value measurements using significant unobservable inputs

Three months ended September 30, 2013 (in millions)	Fair value at July 1, 2013	Total realized/unrealized (gains)/losses	Purchases	Sales	Issuances	Settlements	Transfers into and/or out of level 3 <sup>(h)</sup>	Fair value at September 30, 2013	Change in unrealized (gains)/losses related to financial instruments held at September 30, 2013		
Liabilities: <sup>(b)</sup>											
Deposits	\$2,190	\$ (2 )	(c)	\$ —	\$—	\$ 334	\$ (26 )	\$ (296 )	\$2,200	\$ (3 )	(c)
Other borrowed funds	2,673	9	(c)	—	—	1,405	(1,823 )	85	2,349	64	(c)
Trading liabilities – debt and equity instruments	104	(6 )	(c)	(118 )	130	—	(14 )	—	96	(9 )	(c)
Accounts payable and other liabilities	32	—		—	—	—	(3 )	—	29	—	
Beneficial interests issued by consolidated VIEs	863	71	(c)	—	—	145	(33 )	—	1,046	47	(c)
Long-term debt	9,202	403	(c)	—	—	1,645	(1,393 )	(45 )	9,812	290	(c)



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Fair value measurements using significant unobservable inputs

Three months ended September 30, 2012 (in millions)	Fair value at July 1, 2012	Total realized/unrealized gains/(losses)	Purchases	Sales	Settlements	Transfers into and/or out of level 3 <sup>(h)</sup>	Fair value at September 30, 2012	Change in unrealized gains/(losses) related to financial instruments held at September 30, 2012
Assets:								
Trading assets:								
Debt instruments:								
Mortgage-backed securities:								
U.S. government agencies	\$70	\$ (10 )	\$ —	\$—	\$ —	\$ —	\$60	\$(3 )
Residential – nonagency	671	54	155	(168)	(45 )	(1 )	666	36
Commercial – nonagency	1,357	22	56	(42 )	(26 )	—	1,367	26
Total mortgage-backed securities	2,098	66	211	(210)	(71 )	(1 )	2,093	59
Obligations of U.S. states and municipalities	1,459	(1 )	6	(56 )	—	—	1,408	—
Non-U.S. government debt securities	70	(2 )	130	(140)	(1 )	—	57	(4 )
Corporate debt securities	5,234	(1 )	1,532	(1,380)	(242 )	(5 )	5,138	52
Loans	10,915	392	1,119	(684)	(1,102 )	6	10,646	299
Asset-backed securities	6,809	135	634	(2,053)	(125 )	—	5,400	126
Total debt instruments	26,585	589	3,632	(4,523)	(1,541 )	—	24,742	532
Equity securities	1,236	(11 )	135	(147)	(41 )	4	1,176	(27 )
Other	955	47	8	(49 )	(19 )	—	942	40
Total trading assets – debt and equity instruments	28,776	625	(c) 3,775	(4,719)	(1,601 )	4	26,860	545 (c)
Net derivative receivables: <sup>(a)</sup>								
Interest rate	3,692	2,317	89	(82 )	(2,311 )	(14 )	3,691	1,295
Credit	4,448	(1,491 )	18	(38 )	(327 )	—	2,610	(1,395 )
Foreign exchange	(1,488 )	(263 )	33	(5 )	(24 )	(44 )	(1,791 )	(205 )
Equity	(1,983 )	(118 )	426	(564)	52	(10 )	(2,197 )	(180 )
Commodity	17	(392 )	11	(1 )	313	49	(3 )	(163 )
Total net derivative receivables	4,686	53	(c) 577	(690)	(2,297 )	(19 )	2,310	(648 ) (c)
Available-for-sale securities:								
Asset-backed securities	25,692	168	1,334	(24 )	(811 )	—	26,359	167
Other	622	1	406	—	(10 )	—	1,019	1
Total available-for-sale securities	26,314	169	(d) 1,740	(24 )	(821 )	—	27,378	168 (d)
Loans	2,520	110	(c) 494	—	(854 )	63	2,333	101 (c)
Mortgage servicing rights	7,118	(329 )	(e) 606	(23 )	(292 )	—	7,080	(329 ) (e)

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Other assets:										
Private equity investments	6,702	23	(c)	762	(93 )	(290 )	—	7,104	(77 )	(c)
All other	4,448	7	(f)	90	(53 )	(129 )	—	4,363	6	(f)

Fair value measurements using significant unobservable inputs

Three months ended September 30, 2012 (in millions)	Fair value at July 1, 2012	Total realized/unrealized (gains)/losses		Purchases	Sales	Issuances	Settlements	Transfers into and/or out of level 3 <sup>(h)</sup>	Fair value at September 30, 2012	Change in unrealized (gains)/losses related to financial instruments held at September 30, 2012
<b>Liabilities:<sup>(b)</sup></b>										
Deposits	\$1,876	\$ 58	(c)	\$ —	\$—	\$ 240	\$ (88 )	\$ (113 )	\$1,973	\$ 45 (c)
Other borrowed funds	1,107	71	(c)	—	—	374	(421 )	196	1,327	156 (c)
Trading liabilities – debt and equity instruments	360	8	(c)	(583 )	377	—	1	—	163	6 (c)
Accounts payable and other liabilities	42	—		—	—	—	(4 )	—	38	—
Beneficial interests issued by consolidated VIEs	745	88	(c)	—	—	153	(84 )	—	902	39 (c)
Long-term debt	8,856	647	(c)	—	—	647	(1,666 )	(12 )	8,472	762 (c)

## Fair value measurements using significant unobservable inputs

Nine months ended September 30, 2013 (in millions)	Fair value at January 1, 2013	Total realized/unrealized gains/(losses)	Purchases	Sales	Settlements	Transfers into and/or out of level 3 <sup>(h)</sup>	Fair value at September 30, 2013	Change in unrealized gains/(losses) related to financial instruments held at September 30, 2013
Assets:								
Trading assets:								
Debt instruments:								
Mortgage-backed securities:								
U.S. government agencies	\$498	\$ 119	\$ 426	\$(88 )	\$(74 )	\$ —	\$881	\$ 143
Residential – nonagency	663	373	580	(925 )	(73 )	(5 )	613	185
Commercial – nonagency	1,207	114	601	(1,402)	(206 )	—	314	(5 )
Total mortgage-backed securities	2,368	606	1,607	(2,415)	(353 )	(5 )	1,808	323
Obligations of U.S. states and municipalities	1,436	13	472	(115 )	(206 )	—	1,600	23
Non-U.S. government debt securities	67	2	1,002	(1,097)	(5 )	110	79	1
Corporate debt securities	5,308	(146 )	5,762	(4,931)	(1,488 )	372	4,877	104
Loans	10,787	384	8,281	(5,360)	(1,986 )	(115 )	11,991	127
Asset-backed securities	3,696	161	1,302	(1,961)	(255 )	(1,801 )	1,142	173
Total debt instruments	23,662	1,020	18,426	(15,879)	(4,293 )	(1,439 )	21,497	751
Equity securities	1,114	10	236	(202 )	(68 )	(74 )	1,016	3
Physical commodities	—	—	—	(8 )	—	16	8	—
Other	863	168	545	(94 )	(151 )	130	1,461	215
Total trading assets – debt and equity instruments	25,639	1,198	(c) 19,207	(16,183)	(4,512 )	(1,367 )	23,982	969 (c)
Net derivative receivables <sup>(a)</sup> :								
Interest rate	3,322	979	275	(193 )	(1,873 )	165	2,675	155
Credit	1,873	(1,095 )	55	(12 )	(335 )	11	497	(1,128 )
Foreign exchange	(1,750 )	(77 )	(1 )	(7 )	648	(18 )	(1,205 )	(276 )
Equity	(1,806 )	1,203	1,685	(1,880)	(1,345 )	205	(1,938 )	499
Commodity	254	736	11	(3 )	(1,102 )	51	(53 )	125
Total net derivative receivables	1,893	1,746	(c) 2,025	(2,095)	(4,007 )	414	(24 )	(625 ) (c)
Available-for-sale securities:								
Asset-backed securities	28,024	7	579	—	(57 )	(27,260)	1,293	7
Other	892	(1 )	368	(17 )	(59 )	30	1,213	13
Total available-for-sale securities	28,916	6	(d) 947	(17 )	(116 )	(27,230)	2,506	20 (d)
Loans	2,282	49	(c) 614	(142 )	(798 )	—	2,005	(47 ) (c)

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Mortgage servicing rights	7,614	1,254	(e)	1,873	(418 )	(833 )	—	9,490	1,254	(e)
Other assets:										
Private equity investments	7,181	634	(c)	622	(264 )	(355 )	—	7,818	322	(c)
All other	4,258	(19 )	(f)	177	(322 )	(546 )	—	3,548	(55 )	(f)

Fair value measurements using significant unobservable inputs

Nine months ended September 30, 2013 (in millions)	Fair value at January 1, 2013	Total realized/unrealized (gains)/losses	Purchases	Sales	Issuances	Settlements	Transfers into and/or out of level 3 <sup>(h)</sup>	Fair value at September 30, 2013	Change in unrealized (gains)/losses related to financial instruments held at September 30, 2013		
<b>Liabilities:<sup>(b)</sup></b>											
Deposits	\$ 1,983	\$ (107 )	(c)	\$ —	\$ —	\$ 946	\$ (183 )	\$ (439 )	\$ 2,200	\$ (38 )	(c)
Other borrowed funds	1,619	(260 )	(c)	—	—	5,556	(4,742 )	176	2,349	(192 )	(c)
Trading liabilities – debt and equity instruments	205	(74 )	(c)	(1,977 )	2,136	—	(48 )	(146 )	96	(12 )	(c)
Accounts payable and other liabilities	36	1	(f)	—	—	—	(8 )	—	29	1	(f)
Beneficial interests issued by consolidated VIEs	925	96	(c)	—	—	196	(171 )	—	1,046	(18 )	(c)
Long-term debt	8,476	(502 )	(c)	—	—	5,378	(2,996 )	(544 )	9,812	(440 )	(c)

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Fair value measurements using significant unobservable inputs

Nine months ended September 30, 2012 (in millions)	Fair value at January 1, 2012	Total realized/unrealized gains/(losses)	Purchases	Sales	Settlements	Transfers into and/or out of level 3 <sup>(h)</sup>	Fair value at September 30, 2012	Change in unrealized gains/(losses) related to financial instruments held at September 30, 2012
Assets:								
Trading assets:								
Debt instruments:								
Mortgage-backed securities:								
U.S. government agencies	\$86	\$ (31 )	\$ 5	\$—	\$—	\$—	\$60	\$(11 )
Residential – nonagency	796	105	334	(426)	(120 )	(23 )	666	67
Commercial – nonagency	1,758	(25 )	186	(371)	(81 )	(100 )	1,367	(14 )
Total mortgage-backed securities	2,640	49	525	(797)	(201 )	(123 )	2,093	42
Obligations of U.S. states and municipalities	1,619	(2 )	335	(540)	(4 )	—	1,408	(8 )
Non-U.S. government debt securities	104	1	473	(500)	(21 )	—	57	(3 )
Corporate debt securities	6,373	204	5,468	(4,085)	(2,447 )	(375 )	5,138	301
Loans	12,209	687	3,332	(1,976)	(3,032 )	(574 )	10,646	404
Asset-backed securities	7,965	147	1,912	(3,987)	(638 )	1	5,400	88
Total debt instruments	30,910	1,086	12,045	(11,885)	(6,343 )	(1,071 )	24,742	824
Equity securities	1,177	(88 )	247	(204)	(54 )	98	1,176	(44 )
Other	880	201	58	(97 )	(100 )	—	942	203
Total trading assets – debt and equity instruments	32,967	1,199	(c) 12,350	(12,186)	(6,497 )	(973 )	26,860	983 (c)
Net derivative receivables <sup>(a)</sup> :								
Interest rate	3,561	5,672	389	(180)	(5,366 )	(385 )	3,691	1,564
Credit	7,732	(3,677 )	122	(81 )	(1,487 )	1	2,610	(3,098 )
Foreign exchange	(1,263 )	(768 )	78	(183)	395	(50 )	(1,791 )	(691 )
Equity	(3,105 )	47	1,279	(1,642)	151	1,073	(2,197 )	(537 )
Commodity	(687 )	(472 )	50	64	958	84	(3 )	(280 )
Total net derivative receivables	6,238	802	(c) 1,918	(2,022)	(5,349 )	723	2,310	(3,042 ) (c)
Available-for-sale securities:								
Asset-backed securities	24,958	(168 )	4,504	(1,171)	(1,880 )	116	26,359	(183 )
Other	528	33	667	(113)	(96 )	—	1,019	8
Total available-for-sale securities	25,486	(135 )	(d) 5,171	(1,284)	(1,976 )	116	27,378	(175 ) (d)
Loans	1,647	686	(c) 1,201	—	(1,345 )	144	2,333	678 (c)
	7,223	(852 )	(e) 1,705	(23 )	(973 )	—	7,080	(852 ) (e)

## Mortgage servicing rights

## Other assets:

Private equity investments

6,751	310	(c)	1,221	(335)	(797)	(46)	7,104	348	(c)
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All other

4,374	(216)	(f)	722	(145)	(372)	—	4,363	(215)	(f)
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## Fair value measurements using significant unobservable inputs

Nine months ended September 30, 2012 (in millions)	Fair value at January 1, 2012	Total realized/unrealized (gains)/losses	Transfers				Fair value at September 30, 2012	Change in unrealized (gains)/losses related to financial instruments held at September 30, 2012			
			Purchases	Sales	Issuances	Settlements out of level 3 <sup>(h)</sup>					
<b>Liabilities:<sup>(b)</sup></b>											
Deposits	\$1,418	\$ 224	(c)	\$ —	\$ —	\$ 948	\$ (320)	\$ (297)	\$ 1,973	\$ 237	(c)
Other borrowed funds	1,507	62	(c)	—	—	1,183	(1,599)	174	1,327	118	(c)
Trading liabilities – debt and equity instruments	211	(9)	(c)	(1,983)	1,976	—	(27)	(5)	163	(4)	(c)
Accounts payable and other liabilities	51	—		—	—	—	(13)	—	38	1	(f)
Beneficial interests issued by consolidated VIEs	791	135	(c)	—	—	207	(231)	—	902	34	(c)
Long-term debt	10,310	595	(c)	—	—	2,521	(3,832)	(1,122)	8,472	664	(c)

(a) All level 3 derivatives are presented on a net basis, irrespective of the underlying counterparty.

Level 3 liabilities as a percentage of total Firm liabilities accounted for at fair value (including liabilities measured (b) at fair value on a nonrecurring basis) were 17% and 18% at September 30, 2013, and December 31, 2012, respectively.

- Predominantly reported in principal transactions revenue, except for changes in fair value for Consumer & (c) Community Banking (“CCB”) mortgage loans, lending-related commitments originated with the intent to sell, and mortgage loan purchase commitments, which are reported in mortgage fees and related income.
- Realized gains/(losses) on available-for-sale (“AFS”) securities, as well as other-than-temporary impairment losses that are recorded in earnings, are reported in securities gains. Unrealized gains/(losses) are reported in OCI.
- Realized gains/(losses) and foreign exchange remeasurement adjustments recorded in income on AFS securities were \$18 million and \$83 million for the three months ended September 30, 2013 and 2012, and \$3 million and (d) \$(81) million for the nine months ended September 30, 2013 and 2012, respectively. Unrealized gains/(losses) recorded on AFS securities in OCI were \$(8) million and \$86 million for the three months ended September 30, 2013 and 2012, and \$3 million and \$(54) million for the nine months ended September 30, 2013 and 2012, respectively.
- (e) Changes in fair value for CCB mortgage servicing rights are reported in mortgage fees and related income.
- (f) Predominantly reported in other income.
- (g) Loan originations are included in purchases.
- (h) All transfers into and/or out of level 3 are assumed to occur at the beginning of the quarterly reporting period in which they occur.

#### Level 3 analysis

##### Consolidated Balance Sheets changes

Level 3 assets (including assets measured at fair value on a nonrecurring basis) were 2.8% of total Firm assets at September 30, 2013. The following describes significant changes to level 3 assets since December 31, 2012, for those items measured at fair value on a recurring basis. For further information on changes impacting items measured at fair value on a nonrecurring basis, see Assets and liabilities measured at fair value on a nonrecurring basis on page 128 of this Form 10-Q.

##### Three months ended September 30, 2013

Level 3 assets were \$67.9 billion at September 30, 2013, reflecting an increase of \$2.2 billion from June 30, 2013, due to the following:

- \$1.1 billion increase in derivative receivables largely driven by a \$1.6 billion increase in equity derivative receivables due to client-driven market-making activity;

- \$425 million decrease in trading assets - debt and equity instruments, largely driven by net sales of nonagency commercial mortgage-backed and corporate debt securities, partially offset by net purchases of trading loans.

##### Nine months ended September 30, 2013

Level 3 assets decreased by \$30.2 billion in the first nine months of 2013, due to the following:

- \$26.7 billion decrease in asset-backed AFS securities and a \$2.6 billion decrease in asset-backed trading securities largely driven by transfers of highly rated CLOs from level 3 into level 2 during the first quarter of 2013, based on increased liquidity and price transparency;

- \$3.7 billion decrease in derivative receivables predominantly driven by a \$2.9 billion decrease from the impact of tightening reference entity credit spreads and risk reductions in credit derivatives, a \$1.1 billion decrease in interest rate derivatives due to the increase in interest rates, and \$1.0 billion decrease in foreign exchange derivatives due to market movements, partially offset by \$1.7 billion increase in equity derivatives due to client-driven market-making activity;

- \$1.9 billion increase in MSRs. For further discussion of the change, refer to Note 16 on pages 186–189 of this Form 10-Q.

- \$1.2 billion increase in trading loans largely due to net purchases;

#### Gains and losses

The following describes significant components of total realized/unrealized gains/(losses) for instruments measured at fair value on a recurring basis for the periods indicated. For further information on these instruments, see Changes in level 3 recurring fair value measurements rollforward tables on pages 121–126 of this Form 10-Q.

##### Three months ended September 30, 2013

\$2.3 billion of net gains on assets and \$475 million of net losses on liabilities, measured at fair value on a recurring basis, none of which were individually significant.

Three months ended September 30, 2012

\$53 million of net gains on derivatives, driven by \$2.3 billion of gains on interest rate lock commitments due to increased volumes and declining interest rates, partially offset by \$1.5 billion of losses on credit derivatives as a result of tightening of reference entity credit spreads.

Nine months ended September 30, 2013

\$1.7 billion of net gains on derivatives, largely driven by \$1.2 billion of gains on equity derivatives primarily related to client-driven market-making activity and a rise in equity markets, \$1.0 billion of gains on interest rate lock and mortgage loan purchase commitments, partially offset by \$1.1 billion of losses on credit derivatives from the impact of tightening reference entity credit spreads;

\$1.3 billion of gains on MSRs. For further discussion of the change, refer to Note 16 on pages 186–189 of this Form 10-Q;

\$1.2 billion of net gains on trading assets - debt and equity instruments, largely driven by credit spread tightening in nonagency mortgage-backed securities and trading loans.

Nine months ended September 30, 2012

\$1.2 billion of net gains on trading assets - debt and equity instruments, largely driven by sales and settlements of trading loans;

\$852 million of losses on MSRs. For further discussion of the change, refer to Note 16 on pages 186–189 of this Form 10-Q; and

\$802 million of net gains on derivatives, driven by \$5.7 billion of gains predominantly on interest rate lock commitments due to increased volumes and declining interest rates, partially offset by \$3.7 billion of losses on credit derivatives largely as a result of tightening of reference entity credit spreads.



Credit adjustments

When determining the fair value of an instrument, it may be necessary to record adjustments to the Firm's estimates of fair value in order to reflect the counterparty credit quality and Firm's own creditworthiness:

Credit valuation adjustments ("CVA") are taken to reflect the credit quality of a counterparty in the valuation of derivatives. CVA adjustments are necessary when the market price (or parameter) is not indicative of the credit quality of the counterparty. As few classes of derivative contracts are listed on an exchange, derivative positions are predominantly valued using models that use as their basis observable market parameters. An adjustment therefore may be necessary to reflect the credit quality of each derivative counterparty to arrive at fair value.

The Firm estimates derivatives CVA using a scenario analysis to estimate the expected credit exposure across all of the Firm's positions with each counterparty, and then estimates losses as a result of a counterparty credit event. The key inputs to this methodology are (i) the expected positive exposure to each counterparty based on a simulation that assumes the current population of existing derivatives with each counterparty remains unchanged and considers contractual factors designed to mitigate the Firm's credit exposure, such as collateral and legal rights of offset, (ii) the probability of a default event occurring for each counterparty, as derived from observed or estimated credit default swap ("CDS") spreads, and (iii) estimated recovery rates implied by CDS, adjusted to consider the differences in recovery rates as a derivative creditor relative to those reflected in CDS spreads, which generally reflect senior unsecured creditor risk.

Debit valuation adjustments ("DVA") are taken to reflect the credit quality of the Firm in the valuation of liabilities measured at fair value. The DVA calculation methodology is generally consistent with the CVA methodology described above and incorporates JPMorgan Chase's credit spread as observed through the CDS market to estimate the probability of default and loss given default as a result of a systemic event affecting the Firm. Structured notes DVA is estimated using the current fair value of the structured note as the exposure amount, and is otherwise consistent with the derivative DVA methodology.

The following table provides the credit adjustments, excluding the effect of any hedging activity, reflected within the Consolidated Balance Sheets as of the dates indicated.

(in millions)	Sep 30, 2013	Dec 31, 2012
Derivative receivables balance (net of derivatives CVA)	\$66,788	\$74,983
Derivatives CVA <sup>(a)</sup>	(2,993	) (4,238 )
Derivative payables balance (net of derivatives DVA)	60,785	70,656
Derivatives DVA	(863	) (830 )
Structured notes balance (net of structured notes DVA) <sup>(b)(c)(d)</sup>	49,148	48,112
Structured notes DVA	(1,763	) (1,712 )

(a) Derivatives CVA, gross of hedges, includes results managed by the credit portfolio and other lines of business within the Corporate & Investment Bank ("CIB").

Structured notes are predominantly financial instruments containing embedded derivatives. At September 30, 2013, and December 31, 2012, included \$541 million and \$1.1 billion, respectively, of plain vanilla financial instruments

(b) with fixed or floating rate coupons, that are not indexed to an underlying, for which the fair value option has been elected. For further information on fair value option see Note 4 on pages of 214–216 of JPMorgan Chase's 2012 Annual Report.

(c) Structured notes are recorded within long-term debt, other borrowed funds or deposits on the Consolidated Balance Sheets, depending upon their tenor and legal form.

(d) Structured notes are measured at fair value based on the Firm's election under the fair value option. For further information on these elections, see Note 4 on pages 130–132 of this Form 10-Q.

The following table provides the impact of credit adjustments on earnings in the respective periods, excluding the effect of any hedging activity.

(in millions)	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Credit adjustments:				

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Derivative CVA <sup>(a)</sup>	\$364		\$1,213		\$1,245		\$2,264	
Derivative DVA	(66	)	(219	)	33		(318	)
Structured note DVA <sup>(b)</sup>	(331	)	8		51		(45	)

(a) Derivatives CVA, gross of hedges, includes results managed by the credit portfolio and other lines of business within the CIB.

(b) Structured notes are measured at fair value based on the Firm's election under the fair value option. For further information on these elections, see Note 4 on pages 130–132 of this Form 10-Q.

Assets and liabilities measured at fair value on a nonrecurring basis

At September 30, 2013, assets measured at fair value on a nonrecurring basis were \$2.2 billion and predominantly consisted of loans that had fair value adjustments in the first nine months of 2013. At December 31, 2012, assets measured at fair value on a nonrecurring basis were \$5.1 billion, comprised predominantly of loans that had fair value adjustments in the twelve months of 2012. At September 30, 2013, \$161 million and \$2.0 billion of these assets were classified in levels 2 and 3 of the fair value hierarchy, respectively. At December 31, 2012, \$667 million and \$4.4 billion of these assets were classified in levels 2 and 3 of the fair value hierarchy, respectively. Liabilities measured at fair value on a nonrecurring basis were not significant at September 30, 2013, and December 31, 2012. For the three and nine months ended September 30, 2013 and 2012, there were no significant transfers between levels 1, 2, and 3.

Of the \$2.2 billion of assets measured at fair value on a nonrecurring basis, \$1.5 billion related to residential real estate loans measured at the net realizable value of the underlying collateral (i.e., collateral-dependent loans and

other loans charged off in accordance with regulatory guidance). These amounts are classified as level 3, as they are valued using a broker's price opinion and discounted based upon the Firm's experience with actual liquidation values. These discounts to the broker price opinions ranged from 18% to 59%, with a weighted average of 29%.

The total change in the recorded value of assets and liabilities for which a fair value adjustment has been included in the Consolidated Statements of Income for the three months ended September 30, 2013 and 2012, related to financial instruments held at those dates, was a reduction of \$215 million and \$1.1 billion, respectively; and for the nine months ended September 30, 2013 and 2012, were losses of \$600 million and \$1.9 billion, these reductions in recorded value were predominantly associated with loans.

For information about the measurement of impaired collateral-dependent loans, and other loans where the carrying value is based on the fair value of the underlying collateral (e.g., residential mortgage loans charged off in accordance with regulatory guidance), see Note 14 on pages 250–275 of JPMorgan Chase's 2012 Annual Report.

Additional disclosures about the fair value of financial instruments that are not carried on the Consolidated Balance Sheets at fair value

The following table presents the carrying values and estimated fair values at September 30, 2013, and December 31, 2012, of financial assets and liabilities, excluding financial instruments which are carried at fair value on a recurring basis, and information is provided on their classification within the fair value hierarchy. For additional information regarding the financial instruments within the scope of this disclosure, and the methods and significant assumptions used to estimate their fair value, see Note 3 on pages 196–214 of JPMorgan Chase's 2012 Annual Report.

(in billions)	September 30, 2013					December 31, 2012				
	Carrying value	Estimated fair value hierarchy			Total estimated fair value	Carrying value	Estimated fair value hierarchy			Total estimated fair value
		Level 1	Level 2	Level 3			Level 1	Level 2	Level 3	
<b>Financial assets</b>										
Cash and due from banks	\$30.7	\$30.7	\$—	\$—	\$30.7	\$53.7	\$53.7	\$—	\$—	\$53.7
Deposits with banks	371.4	364.1	7.3	—	371.4	121.8	114.1	7.7	—	121.8
Accrued interest and accounts receivable	66.3	—	66.0	0.3	66.3	60.9	—	60.3	0.6	60.9
Federal funds sold and securities purchased under resale agreements	210.2	—	210.2	—	210.2	272.0	—	272.0	—	272.0
Securities borrowed	117.0	—	117.0	—	117.0	108.8	—	108.8	—	108.8
Securities, held-to-maturity <sup>(a)</sup>	4.5	—	4.6	—	4.6	—	—	—	—	—
Loans, net of allowance for loan losses <sup>(b)</sup>	709.0	—	19.0	691.6	710.6	709.3	—	26.4	685.4	711.8
Other	55.6	—	51.8	4.6	56.4	49.7	—	42.7	7.4	50.1
<b>Financial liabilities</b>										
Deposits	\$1,274.3	\$—	\$1,273.4	\$1.2	\$1,274.6	\$1,187.9	\$—	\$1,187.2	\$1.2	\$1,188.4
Federal funds purchased and securities loaned or sold under repurchase agreements	212.7	—	212.7	—	212.7	235.7	—	235.7	—	235.7
Commercial paper	53.7	—	53.7	—	53.7	55.4	—	55.4	—	55.4
Other borrowed funds	17.8	—	17.8	—	17.8	15.0	—	15.0	—	15.0
Accounts payable and other liabilities	169.3	—	167.7	1.5	169.2	156.5	—	153.8	2.5	156.3
Beneficial interests issued by consolidated VIEs	47.0	—	43.6	3.3	46.9	62.0	—	57.7	4.4	62.1
Long-term debt and junior subordinated deferrable interest debentures <sup>(c)</sup>	233.6	—	234.7	5.8	240.5	218.2	—	220.0	5.4	225.4

(a) Carrying value includes unamortized discount or premium.

Fair value is typically estimated using a discounted cash flow model that incorporates the characteristics of the underlying loans (including principal, contractual interest rate and contractual fees) and other key inputs, including expected lifetime credit losses, interest rates, prepayment rates, and primary origination or secondary market spreads. For certain loans, the fair value is measured based on the value of the underlying collateral. The difference between the estimated fair value and carrying value of a financial asset or liability is the result of the different

(b) methodologies used to determine fair value as compared with carrying value. For example, credit losses are estimated for a financial asset's remaining life in a fair value calculation but are estimated for a loss emergence period in the allowance for loan loss calculation; future loan income (interest and fees) is incorporated in a fair value calculation but is generally not considered in the allowance for loan losses. For a further discussion of the Firm's methodologies for estimating the fair value of loans and lending-related commitments, see pages 196–214 of JPMorgan Chase's 2012 Annual Report and pages 116–130 of this Note.

(c) Carrying value includes unamortized original issue discount and other valuation adjustments.

The majority of the Firm's lending-related commitments are not carried at fair value on a recurring basis on the Consolidated Balance Sheets, nor are they actively traded. The carrying value and estimated fair value of the Firm's wholesale lending-related commitments were as follows for the periods indicated.

(in billions)	September 30, 2013					December 31, 2012				
	Carrying value <sup>(a)</sup>	Estimated fair value hierarchy			Total estimated fair value	Carrying value <sup>(a)</sup>	Estimated fair value hierarchy			Total estimated fair value
		Level 1	Level 2	Level 3			Level 1	Level 2	Level 3	
Wholesale lending-related commitments	\$0.7	\$—	\$—	\$1.3	\$1.3	\$0.7	\$—	\$—	\$1.9	\$1.9

(a) Represents the allowance for wholesale lending-related commitments. Excludes the current carrying values of the guarantee liability and the offsetting asset, each of which are recognized at fair value at the inception of guarantees.

The Firm does not estimate the fair value of consumer lending-related commitments. In many cases, the Firm can reduce or cancel these commitments by providing the borrower notice or, in some cases, without notice as permitted by law. For a further discussion of the valuation of lending-related commitments, see page 198 of JPMorgan Chase's 2012 Annual Report.

Trading assets and liabilities – average balances

Average trading assets and liabilities were as follows for the periods indicated.

(in millions)	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Trading assets – debt and equity instruments	\$315,575	\$331,399	\$347,649	\$344,433
Trading assets – derivative receivables	71,657	85,303	73,950	88,353
Trading liabilities – debt and equity instrument <sup>(a)</sup>	83,306	68,467	76,541	69,069
Trading liabilities – derivative payables	63,378	77,851	66,083	77,543

(a) Primarily represent securities sold, not yet purchased.

Note 4 – Fair value option

For a discussion of the primary financial instruments for which the fair value option was previously elected, including the basis for those elections and the determination of instrument-specific credit risk, where relevant, see Note 4 on pages 214–216 of JPMorgan Chase's 2012 Annual Report.

Changes in fair value under the fair value option election

The following table presents the changes in fair value included in the Consolidated Statements of Income for the three and nine months ended September 30, 2013 and 2012, for items for which the fair value option was elected. The profit and loss information presented below only includes the financial instruments that were elected to be measured at fair value; related risk management instruments, which are required to be measured at fair value, are not included in the table.

(in millions)	Three months ended September 30,					
	2013			2012		
	Principal transaction	Other income	Total changes in fair value recorded	Principal transaction	Other income	Total changes in fair value recorded
Federal funds sold and securities purchased under resale agreements	\$11	\$—	\$11	\$72	\$—	\$72
Securities borrowed	(7	)—	(7	) 10	—	10
Trading assets:						
Debt and equity instruments, excluding loans	138	—	138	157	2	(c) 159
Loans reported as trading assets:						
Changes in instrument-specific credit risk	316	(15	) <sup>(c)</sup> 301	416	22	(c) 438
Other changes in fair value	(19	)282	(c) 263	46	2,284	(c) 2,330
Loans:						
Changes in instrument-specific credit risk	22	—	22	4	—	4
Other changes in fair value	(10	)—	(10	) 99	—	99
Other assets	6	(42	) <sup>(d)</sup> (36	) 2	(28	) <sup>(d)</sup> (26
Deposits <sup>(a)</sup>	(150	)—	(150	) (95	)—	(95
Federal funds purchased and securities loaned or sold under repurchase agreements	8	—	8	(16	)—	(16
Other borrowed funds <sup>(a)</sup>	(112	)—	(112	) (454	)—	(454
Trading liabilities	(9	)—	(9	) (35	)—	(35
Beneficial interests issued by consolidated VIEs	(85	)—	(85	) (9	)—	(9
Other liabilities	—	—	—	—	—	—

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Long-term debt:

Changes in instrument-specific credit risk <sup>(a)</sup>	(163	)—	(163	)	(166	)—	(166	)
Other changes in fair value <sup>(b)</sup>	502	—	502		(565	)—	(565	)

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(in millions)	Nine months ended September 30,					
	2013			2012		
	Principal transactions	Other income	Total changes in fair value recorded	Principal transactions	Other income	Total changes in fair value recorded
Federal funds sold and securities purchased under resale agreements	\$(347)	\$—	\$(347)	\$245	\$—	\$245
Securities borrowed	11	—	11	24	—	24
Trading assets:						
Debt and equity instruments, excluding loans	380	7	(c) 387	495	5	(c) 500
Loans reported as trading assets:						
Changes in instrument-specific credit risk	855	23	(c) 878	1,225	51	(c) 1,276
Other changes in fair value	(97)	1,487	(c) 1,390	(128)	5,643	(c) 5,515
Loans:						
Changes in instrument-specific credit risk	16	—	16	(10)	—	(10)
Other changes in fair value	11	—	11	674	—	674
Other assets	27	(131)	(d) (104)	2	(291)	(d) (289)
Deposits <sup>(a)</sup>	147	—	147	(256)	—	(256)
Federal funds purchased and securities loaned or sold under repurchase agreements	53	—	53	(43)	—	(43)
Other borrowed funds <sup>(a)</sup>	268	—	268	393	—	393
Trading liabilities	(41)	—	(41)	(23)	—	(23)
Beneficial interests issued by consolidated VIEs	(182)	—	(182)	(39)	—	(39)
Other liabilities	—	(1)	(d) (1)	—	—	—
Long-term debt:						
Changes in instrument-specific credit risk <sup>(a)</sup>	29	—	29	(670)	—	(670)
Other changes in fair value <sup>(b)</sup>	1,471	—	1,471	(957)	—	(957)

Total changes in instrument-specific credit risk related to structured notes were \$(331) million and \$8 million for the three months ended September 30, 2013 and 2012, and \$51 million and \$(45) million for the nine months ended September 30, 2013 and 2012, respectively. These totals include adjustments for structured notes classified within deposits and other borrowed funds, as well as long-term debt.

Structured notes are predominantly financial instruments containing embedded derivatives. Where present, the embedded derivative is the primary driver of risk. Although the risk associated with the structured notes is actively managed, the gains/(losses) reported in this table do not include the income statement impact of the risk management instruments used to manage such risk.

(c) Reported in mortgage fees and related income.

(d) Reported in other income.



Difference between aggregate fair value and aggregate remaining contractual principal balance outstanding  
The following table reflects the difference between the aggregate fair value and the aggregate remaining contractual principal balance outstanding as of September 30, 2013, and December 31, 2012, for loans, long-term debt and long-term beneficial interests for which the fair value option has been elected.

(in millions)	September 30, 2013			December 31, 2012		
	Contractual principal outstanding	Fair value	Fair value over/(under) contractual principal outstanding	Contractual principal outstanding	Fair value	Fair value over/(under) contractual principal outstanding
Loans <sup>(a)</sup>						
Nonaccrual loans						
Loans reported as trading assets	\$5,007	\$1,267	\$ (3,740 )	\$4,217	\$960	\$ (3,257 )
Loans	90	46	(44 )	116	64	(52 )
Subtotal	5,097	1,313	(3,784 )	4,333	1,024	(3,309 )
All other performing loans						
Loans reported as trading assets	37,088	33,697	(3,391 )	44,084	40,581	(3,503 )
Loans	1,802	1,715	(87 )	2,211	2,099	(112 )
Total loans	\$43,987	\$36,725	\$ (7,262 )	\$50,628	\$43,704	\$ (6,924 )
Long-term debt						
Principal-protected debt	\$16,076 <sup>(c)</sup>	\$16,499	\$ 423	\$16,541 <sup>(c)</sup>	\$16,391	\$ (150 )
Nonprincipal-protected debt <sup>(b)</sup>	NA	13,264	NA	NA	14,397	NA
Total long-term debt	NA	\$29,763	NA	NA	\$30,788	NA
Long-term beneficial interests						
Nonprincipal-protected debt <sup>(b)</sup>	NA	\$1,822	NA	NA	\$1,170	NA
Total long-term beneficial interests	NA	\$1,822	NA	NA	\$1,170	NA

<sup>(a)</sup> There were no performing loans which were ninety days or more past due as of September 30, 2013, and December 31, 2012.

Remaining contractual principal is not applicable to nonprincipal-protected notes. Unlike principal-protected structured notes, for which the Firm is obligated to return a stated amount of principal at the maturity of the note, <sup>(b)</sup> nonprincipal-protected structured notes do not obligate the Firm to return a stated amount of principal at maturity, but to return an amount based on the performance of an underlying variable or derivative feature embedded in the note.

<sup>(c)</sup> Where the Firm issues principal-protected zero-coupon or discount notes, the balance reflected as the remaining contractual principal is the final principal payment at maturity.

At September 30, 2013, and December 31, 2012, the contractual amount of letters of credit for which the fair value option was elected was \$4.6 billion and \$4.5 billion, respectively, with a corresponding fair value of \$(103) million and \$(75) million, respectively. For further information regarding off-balance sheet lending-related financial instruments, see Note 29 on pages 308–315 of JPMorgan Chase’s 2012 Annual Report, and Note 21 on pages 195–199 of this Form 10-Q.

Structured note products by balance sheet classification and risk component

The table below presents the fair value of the structured notes issued by the Firm, by balance sheet classification and the primary risk to which the structured notes’ embedded derivative relates.

(in millions)	September 30, 2013				December 31, 2012			
	Long-term debt	Other borrowed funds	Deposits	Total	Long-term debt	Other borrowed funds	Deposits	Total
Risk exposure								
Interest rate	\$9,735	\$160	\$1,407	\$11,302	\$8,669	\$1,143	\$559	\$10,371
Credit	4,479	18	—	4,497	6,166	—	—	6,166

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Foreign exchange	2,467	140	22	2,629	2,819	—	29	2,848
Equity	11,744	11,524	3,756	27,024	11,580	9,809	2,972	24,361
Commodity	1,203	355	1,597	3,155	1,379	332	1,555	3,266
Total structured notes	\$29,628	\$ 12,197	\$6,782	\$48,607	\$30,613	\$ 11,284	\$5,115	\$47,012

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## Note 5 – Derivative instruments

JPMorgan Chase makes markets in derivatives for customers and also uses derivatives to hedge or manage its own risk exposures. For a further discussion of the Firm’s use of and accounting policies regarding derivative instruments, see Note 6 on pages 218–227 of JPMorgan Chase’s 2012 Annual Report.

The Firm’s disclosures are based on the accounting treatment and purpose of these derivatives. A limited number of the Firm’s derivatives are designated in hedge

accounting relationships and are disclosed according to the type of hedge (fair value hedge, cash flow hedge, or net investment hedge). Derivatives not designated in hedge accounting relationships include certain derivatives that are used to manage certain risks associated with specified assets or liabilities (“specified risk management” positions) as well as derivatives used in the Firm’s market-making businesses or for other purposes.

The following table outlines the Firm’s primary uses of derivatives and the related hedge accounting designation or disclosure category.

Type of Derivative	Use of Derivative	Designation and disclosure	Affected segment or unit	10-Q page reference
Manage specifically identified risk exposures in qualifying hedge accounting relationships:				
Interest rate	Hedge fixed rate assets and liabilities	Fair value hedge	Corporate/PE	139–140
Interest rate	Hedge floating rate assets and liabilities	Cash flow hedge	Corporate/PE	141
Foreign exchange	Hedge foreign currency-denominated assets and liabilities	Fair value hedge	Corporate/PE	139–140
Foreign exchange	Hedge forecasted revenue and expense	Cash flow hedge	Corporate/PE	141
Foreign exchange	Hedge the value of the Firm’s investments in non-U.S. subsidiaries	Net investment hedge	Corporate/PE	142
Commodity	Hedge commodity inventory	Fair value hedge	CIB	139–140
Manage specifically identified risk exposures not designated in qualifying hedge accounting relationships:				
Interest rate	Manage the risk of the mortgage pipeline, warehouse loans and MSRs	Specified risk management	CCB	142
Credit	Manage the credit risk of wholesale lending exposures	Specified risk management	CIB	142
Credit <sup>(a)</sup>	Manage the credit risk of certain AFS securities	Specified risk management	Corporate/PE	142
Commodity	Manage the risk of certain commodities-related contracts and investments	Specified risk management	CIB	142
Interest rate and foreign exchange	Manage the risk of certain other specified assets and liabilities	Specified risk management	Corporate/PE	142
Market-making derivatives and other activities:				
Various	Market-making and related risk management	Market-making and other	CIB	142
Various <sup>(b)</sup>	Other derivatives, including the synthetic credit portfolio	Market-making and other	CIB, Corporate/PE	142

(a) Includes a limited number of single-name credit derivatives used to mitigate the credit risk arising from specified AFS securities.

(b) The synthetic credit portfolio is a portfolio of index credit derivatives, including short and long positions, that was held by CIO. On July 2, 2012, CIO transferred the synthetic credit portfolio, other than a portion that aggregated to a notional amount of approximately \$12 billion, to CIB. The positions making up the portion of the synthetic credit

portfolio retained by CIO on July 2, 2012, were effectively closed out during the third quarter of 2012. The results of the synthetic credit portfolio, including the portion transferred to CIB, have been included in the gains and losses on derivatives related to market-making activities and other derivatives category on page 142 of this Note.

## Notional amount of derivative contracts

The following table summarizes the notional amount of derivative contracts outstanding as of September 30, 2013, and December 31, 2012.

(in billions)	Notional amounts <sup>(c)</sup>	
	September 30, 2013	December 31, 2012
Interest rate contracts		
Swaps <sup>(a)</sup>	\$36,411	\$33,129
Futures and forwards	12,124	11,824
Written options	4,164	3,866
Purchased options	4,281	3,911
Total interest rate contracts	56,980	52,730
Credit derivatives <sup>(b)</sup>	5,944	5,981
Foreign exchange contracts		
Cross-currency swaps <sup>(a)</sup>	3,544	3,409
Spot, futures and forwards	3,956	4,033
Written options	733	651
Purchased options	726	661
Total foreign exchange contracts	8,959	8,754
Equity contracts		
Swaps	204	163
Futures and forwards	45	49
Written options	414	442
Purchased options	462	403
Total equity contracts	1,125	1,057
Commodity contracts		
Swaps <sup>(a)</sup>	256	312
Spot, futures and forwards	133	190
Written options <sup>(a)</sup>	239	262
Purchased options	226	260
Total commodity contracts	854	1,024
Total derivative notional amounts	\$73,862	\$69,546

(a) The prior period amounts have been revised. This revision had no impact on the Firm's Consolidated Balance Sheets or its results of operations.

(b) Primarily consists of credit default swaps. For more information on volumes and types of credit derivative contracts, see the Credit derivatives discussion on pages 143–144 of this Note.

(c) Represents the sum of gross long and gross short third-party notional derivative contracts.

While the notional amounts disclosed above give an indication of the volume of the Firm's derivatives activity, the notional amounts significantly exceed, in the Firm's view, the possible losses that could arise from such transactions. For most derivative transactions, the notional amount is not exchanged; it is used simply as a reference to calculate payments.

## Impact of derivatives on the Consolidated Balance Sheets

The following table summarizes information on derivative receivables and payables (before and after netting adjustments) that are reflected on the Firm's Consolidated Balance Sheets as of September 30, 2013, and December 31, 2012, by accounting designation (e.g., whether the derivatives were designated in qualifying hedge accounting relationships or not) and contract type.

Derivative receivables and payables<sup>(a)</sup>

September 30, 2013 (in millions)	Gross derivative receivables			Net derivative receivables <sup>(c)</sup>	Gross derivative payables			Net derivative payables <sup>(c)</sup>
	Not designated as hedges	Designated as hedges	Total derivative receivables		Not designated as hedges	Designated as hedges	Total derivative payables	
Trading assets and liabilities								
Interest rate	\$928,832	\$3,590	\$932,422	\$ 29,346	\$895,512	\$4,168	\$899,680	\$16,393
Credit	85,875	—	85,875	2,102	84,512	—	84,512	2,533
Foreign exchange	167,365	1,020	168,385	13,505	181,906	2,052	183,958	16,869
Equity	54,992	—	54,992	12,951	58,899	—	58,899	15,811
Commodity	38,018	1,410	39,428	8,884	40,780	34	40,814	9,179
Total fair value of trading assets and liabilities	\$1,275,082	\$6,020	\$1,281,102	\$ 66,788	\$1,261,609	\$6,254	\$1,267,863	\$60,785

December 31, 2012 (in millions)	Gross derivative receivables			Net derivative receivables <sup>(c)</sup>	Gross derivative payables			Net derivative payables <sup>(c)</sup>
	Not designated as hedges	Designated as hedges	Total derivative receivables		Not designated as hedges	Designated as hedges	Total derivative payables	
Trading assets and liabilities								
Interest rate <sup>(b)</sup>	\$1,296,503	\$6,064	\$1,302,567	\$ 39,205	\$1,257,599	\$3,120	\$1,260,719	\$24,906
Credit	100,310	—	100,310	1,735	100,027	—	100,027	2,504
Foreign exchange <sup>(b)</sup>	173,363	1,577	174,940	14,142	186,404	2,133	188,537	18,601
Equity <sup>(b)</sup>	42,662	—	42,662	9,266	44,534	—	44,534	11,819
Commodity <sup>(b)</sup>	43,216	586	43,802	10,635	46,998	644	47,642	12,826
Total fair value of trading assets and liabilities	\$1,656,054	\$8,227	\$1,664,281	\$ 74,983	\$1,635,562	\$5,897	\$1,641,459	\$70,656

<sup>(a)</sup> Balances exclude structured notes for which the fair value option has been elected. See Note 4 on pages 130–132 of this Form 10-Q for further information.

<sup>(b)</sup> The prior period amounts have been revised. This revision had no impact on the Firm's Consolidated Balance Sheets or its results of operations.

<sup>(c)</sup> As permitted under U.S. GAAP, the Firm has elected to net derivative receivables and derivative payables and the related cash collateral receivables and payables when a legally enforceable master netting agreement exists.

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The following table presents, as of September 30, 2013, and December 31, 2012, the gross and net derivative receivables by contract and settlement type. Derivative receivables have been netted on the Consolidated Balance Sheets against derivative payables to the same counterparty with respect to derivative contracts for which the Firm has obtained an appropriate legal opinion with respect to the master netting agreement. Where such a legal opinion has not been either sought or obtained, the receivables are not eligible under U.S. GAAP for netting against related derivative payables on the Consolidated Balance Sheets, and are shown separately in the table below.

(in millions)	September 30, 2013			December 31, 2012		
	Gross derivative receivables	Amounts netted on the Consolidated balance sheets	Net derivative receivables	Gross derivative receivables	Amounts netted on the Consolidated balance sheets	Net derivative receivables
U.S. GAAP nettable derivative receivables						
Interest rate contracts:						
Over-the-counter ("OTC")	\$548,471	\$(525,669 )	\$22,802	\$794,517	\$(771,684 )	\$22,833
OTC-cleared	377,429	(377,407 )	22	491,947	(491,678 )	269
Exchange traded <sup>(b)</sup>	—	—	—	—	—	—
Total interest rate contracts	925,900	(903,076 )	22,824	1,286,464	(1,263,362 )	23,102
Credit contracts:						
OTC	72,837	(71,697 )	1,140	90,744	(90,104 )	640
OTC-cleared	12,310	(12,076 )	234	8,471	(8,471 )	—
Total credit contracts	85,147	(83,773 )	1,374	99,215	(98,575 )	640
Foreign exchange contracts:						
OTC <sup>(a)</sup>	163,943	(154,792 )	9,151	168,740	(160,775 )	7,965
OTC-cleared	88	(88 )	—	23	(23 )	—
Exchange traded <sup>(b)</sup>	—	—	—	—	—	—
Total foreign exchange contracts	164,031	(154,880 )	9,151	168,763	(160,798 )	7,965
Equity contracts:						
OTC	33,122	(29,552 )	3,570	26,008	(24,628 )	1,380
OTC-cleared	—	—	—	—	—	—
Exchange traded <sup>(b)</sup>	20,602	(12,489 )	8,113	12,841	(8,768 )	4,073
Total equity contracts	53,724	(42,041 )	11,683	38,849	(33,396 )	5,453
Commodity contracts:						
OTC <sup>(a)</sup>	21,532	(15,505 )	6,027	26,881	(20,760 )	6,121
OTC-cleared	—	—	—	—	—	—
Exchange traded <sup>(b)</sup>	16,670	(15,039 )	1,631	15,108	(12,407 )	2,701
Total commodity contracts	38,202	(30,544 )	7,658	41,989	(33,167 )	8,822
Derivative receivables with appropriate legal opinion	\$1,267,004	\$(1,214,314) <sup>(c)</sup>	\$52,690	\$1,635,280	\$(1,589,298) <sup>(c)</sup>	\$45,982
Derivative receivables where an appropriate legal opinion has not been either sought or obtained	14,098		14,098	29,001		29,001
Total derivative receivables recognized on the Consolidated Balance Sheets	\$1,281,102		\$66,788	\$1,664,281		\$74,983

(a) The prior period amounts have been revised. This revision had no impact on the Firm's Consolidated Balance Sheets or its results of operations.

(b) Exchange traded derivative amounts that relate to futures contracts are settled daily.

(c) Included cash collateral netted of \$63.1 billion and \$79.2 billion at September 30, 2013, and December 31, 2012, respectively.





The following table presents, as of September 30, 2013, and December 31, 2012, the gross and net derivative payables by contract and settlement type. Derivative payables have been netted on the Consolidated Balance Sheets against derivative receivables to the same counterparty with respect to derivative contracts for which the Firm has obtained an appropriate legal opinion with respect to the master netting agreement. Where such a legal opinion has not been either sought or obtained, the payables are not eligible under U.S. GAAP for netting against related derivative receivables on the Consolidated Balance Sheets, and are shown separately in the table below.

(in millions)	September 30, 2013			December 31, 2012		
	Gross derivative payables	Amounts netted on the Consolidated balance sheets	Net derivative payables	Gross derivative payables	Amounts netted on the Consolidated balance sheets	Net derivative payables
U.S. GAAP nettable derivative payables						
Interest rate contracts:						
OTC <sup>(a)</sup>	\$ 529,210	\$(514,932 )	\$ 14,278	\$ 774,769	\$(754,050 )	\$ 20,719
OTC-cleared	368,886	(368,355 )	531	482,018	(481,763 )	255
Exchange traded <sup>(b)</sup>	—	—	—	—	—	—
Total interest rate contracts	898,096	(883,287 )	14,809	1,256,787	(1,235,813 )	20,974
Credit contracts:						
OTC	71,339	(69,751 )	1,588	89,170	(88,151 )	1,019
OTC-cleared	12,432	(12,228 )	204	9,372	(9,372 )	—
Total credit contracts	83,771	(81,979 )	1,792	98,542	(97,523 )	1,019
Foreign exchange contracts:						
OTC <sup>(a)</sup>	178,304	(166,977 )	11,327	181,166	(169,913 )	11,253
OTC-cleared	113	(112 )	1	29	(23 )	6
Exchange traded <sup>(b)</sup>	—	—	—	—	—	—
Total foreign exchange contracts	178,417	(167,089 )	11,328	181,195	(169,936 )	11,259
Equity contracts:						
OTC	34,416	(30,599 )	3,817	28,320	(23,948 )	4,372
OTC-cleared	—	—	—	—	—	—
Exchange traded <sup>(b)</sup>	19,623	(12,489 )	7,134	12,000	(8,767 )	3,233
Total equity contracts	54,039	(43,088 )	10,951	40,320	(32,715 )	7,605
Commodity contracts:						
OTC <sup>(a)</sup>	20,642	(16,596 )	4,046	28,761	(22,409 )	6,352
OTC-cleared	—	—	—	—	—	—
Exchange traded <sup>(b)</sup>	16,397	(15,039 )	1,358	14,488	(12,407 )	2,081
Total commodity contracts	37,039	(31,635 )	5,404	43,249	(34,816 )	8,433
Derivative payables with appropriate legal opinions	\$ 1,251,362	\$(1,207,078) <sup>(c)</sup>	\$ 44,284	\$ 1,620,093	\$(1,570,803) <sup>(c)</sup>	\$ 49,290
Derivative payables where an appropriate legal opinion has not been either sought or obtained	16,501		16,501	21,366		21,366
Total derivative payables recognized on the Consolidated Balance Sheets	\$ 1,267,863		\$ 60,785	\$ 1,641,459		\$ 70,656

The prior period amounts have been revised. This revision had no impact on the Firm's Consolidated Balance Sheets or its results of operations.

(b) Exchange traded derivative balances that relate to futures contracts are settled daily.

(c) Included cash collateral netted of \$55.8 billion and \$60.7 billion related to OTC and OTC-cleared derivatives at September 30, 2013, and December 31, 2012, respectively.



In addition to the cash collateral received and transferred that is presented on a net basis with net derivative receivables and payables, the Firm receives and transfers additional collateral (financial instruments and cash). These amounts mitigate counterparty credit risk associated with the Firm's derivative instruments but are not eligible for net presentation, because (a) the collateral is non-cash

financial instruments (generally U.S. government and agency securities and other G7 government bonds), (b) the amount of collateral held or transferred exceeds the fair value exposure, at the individual counterparty level, as of the date presented, or (c) the collateral relates to derivative receivables or payables where an appropriate legal opinion has not been either sought or obtained.

The following tables present information regarding certain non-cash financial instrument collateral received and transferred as of September 30, 2013, and December 31, 2012, that is not eligible for net presentation under U.S. GAAP. The collateral included in these tables relates only to the derivative instruments with appropriate legal opinions and excludes additional collateral that exceeds the fair value exposure and excludes all collateral related to derivative instruments where an appropriate legal opinion has not been either sought or obtained.

Derivative receivable collateral

(in millions)	September 30, 2013			December 31, 2012		
	Net derivative receivables	Collateral not nettable on the Consolidated balance sheets	Net exposure	Net derivative receivables	Collateral not nettable on the Consolidated balance sheets	Net exposure
Derivative receivables with appropriate legal opinions	\$52,690	\$(10,131)	(a) \$42,559	\$45,982	\$(11,350)	(a) \$34,632

Derivative payable collateral<sup>(b)</sup>

(in millions)	September 30, 2013			December 31, 2012		
	Net derivative payables	Collateral not nettable on the Consolidated balance sheets	Net amount <sup>(c)</sup>	Net derivative payables	Collateral not nettable on the Consolidated balance sheets	Net amount <sup>(c)</sup>
Derivative payables with appropriate legal opinions	\$44,284	\$(8,538)	(a) \$35,746	\$49,290	\$(20,109)	(a) \$29,181

Represents liquid security collateral as well as cash collateral held at third party custodians. For some counterparty, the collateral amounts of financial instruments may exceed the derivative receivables and derivative payables balances. Where this is the case, the total amount reported is limited to the net derivative receivables and net derivative payables balances with that counterparty.

(a) Derivative payable collateral relates only to OTC and OTC-cleared derivative instruments. Amounts exclude collateral transferred related to exchange-traded derivative instruments.

(c) Net amount represents exposure of counterparties to the Firm.

Liquidity risk and credit-related contingent features

For a more detailed discussion of liquidity risk and credit-related contingent features related to the Firm's derivative contracts, see Note 6 on pages 218–227 of JPMorgan Chase's 2012 Annual Report.

The following table shows the aggregate fair value of net derivative payables related to OTC and OTC-cleared derivatives that contain contingent collateral or termination features that may be triggered upon a ratings downgrade, and the associated collateral the Firm has posted in the normal course of business, at September 30, 2013, and December 31, 2012.

OTC and OTC-cleared derivative payables containing downgrade triggers (in millions)	September 30, 2013	December 31, 2012
Aggregate fair value of net derivative payables	\$26,608	\$40,844
Collateral posted	21,954	34,414

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The following table shows the impact of a single-notch and two-notch downgrade of the long-term issuer ratings of JPMorgan Chase & Co. and its subsidiaries, predominantly JPMorgan Chase Bank, National Association (“JPMorgan Chase Bank, N.A.”), at September 30, 2013, and December 31, 2012, related to OTC and OTC-cleared derivative contracts with contingent collateral or termination features that may be triggered upon a ratings downgrade.

Derivatives contracts generally require additional collateral to be posted or terminations to be triggered when the predefined threshold rating is breached. A downgrade by a single rating agency that does not result in a rating lower than a preexisting corresponding rating provided by another major rating agency will generally not result in additional collateral, except in certain instances in which additional initial margin may be required upon a ratings downgrade, or termination payment requirements. The liquidity impact in the table is calculated based upon a downgrade below the lowest current rating of the rating agencies referred to in the derivative contract.

Liquidity impact of downgrade triggers on OTC and OTC-cleared derivatives

(in millions)	September 30, 2013		December 31, 2012	
	Single-notch downgrade	Two-notch downgrade	Single-notch downgrade	Two-notch downgrade
Amount of additional collateral to be posted upon downgrade <sup>(a)</sup>	\$947	\$3,334	\$1,234	\$4,090
Amount required to settle contracts with termination triggers upon downgrade <sup>(b)</sup>	673	1,014	857	1,270

(a) Includes the additional collateral to be posted for initial margin. Prior period amounts have been revised to conform with the current presentation.

(b) Amounts represent fair value of derivative payables, and do not reflect collateral posted.

#### Impact of derivatives on the Consolidated Statements of Income

The following tables provide information related to gains and losses recorded on derivatives based on their hedge accounting designation or purpose.

#### Fair value hedge gains and losses

The following tables present derivative instruments, by contract type, used in fair value hedge accounting relationships, as well as pretax gains/(losses) recorded on such derivatives and the related hedged items for the three and nine months ended September 30, 2013 and 2012, respectively. The Firm includes gains/(losses) on the hedging derivative and the related hedged item in the same line item in the Consolidated Statements of Income, primarily principal transactions revenue and net interest income. For additional information regarding amounts recorded in principal transactions revenue, see Note 6 on pages 145–146 of this Form 10-Q.

Three months ended September 30, 2013 (in millions)	Gains/(losses) recorded in income			Income statement impact due to:	
	Derivatives	Hedged items	Total income statement impact	Hedge ineffectiveness <sup>(d)</sup>	Excluded components <sup>(e)</sup>
Contract type					
Interest rate <sup>(a)</sup>	\$(151)	)\$484	\$333	\$(18)	)\$351
Foreign exchange <sup>(b)</sup>	(3,766)	)3,701	(65)	) —	(65)
Commodity <sup>(c)</sup>	(842)	)547	(295)	) 18	(313)
Total	\$(4,759)	)\$4,732	\$(27)	) \$—	\$(27)

Three months ended September 30, 2012 (in millions)	Gains/(losses) recorded in income			Income statement impact due to:	
	Derivatives	Hedged items	Total income	Hedge ineffectiveness <sup>(d)</sup>	Excluded components <sup>(e)</sup>

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Contract type			statement impact			
Interest rate <sup>(a)</sup>	\$(187	)\$281	\$94	\$(35	)\$129	
Foreign exchange <sup>(b)</sup>	(2,580	)2,521	(59	) —	(59	)
Commodity <sup>(c)</sup>	(2,485	)1,685	(800	) (9	) (791	)
Total	\$(5,252	)\$4,487	\$(765	) \$(44	) \$(721	)

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Nine months ended September 30, 2013 (in millions)	Gains/(losses) recorded in income			Income statement impact due to:		
	Derivatives	Hedged items	Total income statement impact	Hedge ineffectiveness <sup>(d)</sup>	Excluded components <sup>(e)</sup>	
Contract type						
Interest rate <sup>(a)</sup>	\$(2,757	)\$3,793	\$1,036	\$(118	)\$1,154	
Foreign exchange <sup>(b)</sup>	267	(419	)(152	) —	(152	)
Commodity <sup>(c)</sup>	366	(1,265	)(899	) 6	(905	)
Total	\$(2,124	)\$2,109	\$(15	) \$(112	)\$97	

Nine months ended September 30, 2012 (in millions)	Gains/(losses) recorded in income			Income statement impact due to:		
	Derivatives	Hedged items	Total income statement impact	Hedge ineffectiveness <sup>(d)</sup>	Excluded components <sup>(e)</sup>	
Contract type						
Interest rate <sup>(a)</sup>	\$(800	)\$1,171	\$371	\$—	\$371	
Foreign exchange <sup>(b)</sup>	(1,104	)950	(154	) —	(154	)
Commodity <sup>(c)</sup>	(3,265	)2,186	(1,079	) 44	(1,123	)
Total	\$(5,169	)\$4,307	\$(862	) \$44	\$(906	)

(a) Primarily consists of hedges of the benchmark (e.g., London Interbank Offered Rate (“LIBOR”)) interest rate risk of fixed-rate long-term debt and AFS securities. Gains and losses were recorded in net interest income. The current presentation excludes accrued interest. Prior period amounts have been revised to conform with the current presentation.

(b) Primarily consists of hedges of the foreign currency risk of long-term debt and AFS securities for changes in spot foreign currency rates. Gains and losses related to the derivatives and the hedged items, due to changes in foreign currency rates, were recorded in principal transactions revenue and net interest income.

(c) Consists of overall fair value hedges of physical commodities inventories that are generally carried at the lower of cost or market (market approximates fair value). Gains and losses were recorded in principal transactions revenue.

(d) Hedge ineffectiveness is the amount by which the gain or loss on the designated derivative instrument does not exactly offset the gain or loss on the hedged item attributable to the hedged risk.

(e) The assessment of hedge effectiveness excludes certain components of the changes in fair values of the derivatives and hedged items such as forward points on foreign exchange forward contracts and time values.

## Cash flow hedge gains and losses

The following tables present derivative instruments, by contract type, used in cash flow hedge accounting relationships, and the pretax gains/(losses) recorded on such derivatives, for the three and nine months ended September 30, 2013 and 2012. The Firm includes the gain/(loss) on the hedging derivative and the change in cash flows on the hedged item in the same line item in the Consolidated Statements of Income.

	Gains/(losses) recorded in income and other comprehensive income/(loss) <sup>(c)</sup>				
	Derivatives – effective portion reclassified from AOCI to income	Hedge ineffectiveness recorded directly in income <sup>(d)</sup>	Total income statement impact	Derivatives – effective portion recorded in OCI	Total change in OCI for period
Three months ended September 30, 2013 (in millions)					
Contract type					
Interest rate <sup>(a)</sup>	\$(15 )	\$ —	\$(15 )	\$(3 )	\$12 )
Foreign exchange <sup>(b)</sup>	8	—	8	109	101
Total	\$(7 )	\$ —	\$(7 )	\$106	\$113
	Gains/(losses) recorded in income and other comprehensive income/(loss) <sup>(c)</sup>				
	Derivatives – effective portion reclassified from AOCI to income	Hedge ineffectiveness recorded directly in income <sup>(d)</sup>	Total income statement impact	Derivatives – effective portion recorded in OCI	Total change in OCI for period
Three months ended September 30, 2012 (in millions)					
Contract type					
Interest rate <sup>(a)</sup>	\$5	\$ —	\$5	\$(11 )	\$(16 )
Foreign exchange <sup>(b)</sup>	14	—	14	67	53
Total	\$19	\$ —	\$19	\$56	\$37
	Gains/(losses) recorded in income and other comprehensive income/(loss) <sup>(c)</sup>				
	Derivatives – effective portion reclassified from AOCI to income	Hedge ineffectiveness recorded directly in income <sup>(d)</sup>	Total income statement impact	Derivatives – effective portion recorded in OCI	Total change in OCI for period
Nine months ended September 30, 2013 (in millions)					
Contract type					
Interest rate <sup>(a)</sup>	\$(56 )	\$ —	\$(56 )	\$(529 )	\$(473 )
Foreign exchange <sup>(b)</sup>	(14 )	—	(14 )	(7 )	7
Total	\$(70 )	\$ —	\$(70 )	\$(536 )	\$(466 )
	Gains/(losses) recorded in income and other comprehensive income/(loss) <sup>(c)</sup>				
	Derivatives – effective portion reclassified from AOCI to income	Hedge ineffectiveness recorded directly in income <sup>(d)</sup>	Total income statement impact	Derivatives – effective portion recorded in OCI	Total change in OCI for period
Nine months ended September 30, 2012 (in millions)					
Contract type					
Interest rate <sup>(a)</sup>	\$33	\$ 5	\$38	\$9	\$(24 )



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Foreign exchange <sup>(b)</sup>	11	—	11	134	123
Total	\$44	\$ 5	\$49	\$143	\$99

(a) Primarily consists of benchmark interest rate hedges of LIBOR-indexed floating-rate assets and floating-rate liabilities. Gains and losses were recorded in net interest income.

(b) Primarily consists of hedges of the foreign currency risk of non-U.S. dollar-denominated revenue and expense. The income statement classification of gains and losses follows the hedged item – primarily net interest income, noninterest revenue and compensation expense.

(c) The Firm did not experience any forecasted transactions that failed to occur for the three and nine months ended September 30, 2013 and 2012.

(d) Hedge ineffectiveness is the amount by which the cumulative gain or loss on the designated derivative instrument exceeds the present value of the cumulative expected change in cash flows on the hedged item attributable to the hedged risk.

Over the next 12 months, the Firm expects that \$14 million (after-tax) of net losses recorded in accumulated other comprehensive income (“AOCI”) at September 30, 2013, related to cash flow hedges will be recognized in income. The maximum length of time over which forecasted transactions are hedged is 10 years, and such transactions primarily relate to core lending and borrowing activities.

Net investment hedge gains and losses

The following table presents hedging instruments, by contract type, that were used in net investment hedge accounting relationships, and the pretax gains/(losses) recorded on such instruments for the three and nine months ended September 30, 2013 and 2012.

	Gains/(losses) recorded in income and other comprehensive income/(loss)			
	2013		2012	
Three months ended September 30, (in millions)	Excluded components recorded directly in income <sup>(a)</sup>	Effective portion recorded in OCI	Excluded components recorded directly in income <sup>(a)</sup>	Effective portion recorded in OCI
Foreign exchange derivatives	\$(112 )	\$(343 )	\$(101 )	\$(404 )
	Gains/(losses) recorded in income and other comprehensive income/(loss)			
	2013		2012	
Nine months ended September 30, (in millions)	Excluded components recorded directly in income <sup>(a)</sup>	Effective portion recorded in OCI	Excluded components recorded directly in income <sup>(a)</sup>	Effective portion recorded in OCI
Foreign exchange derivatives	\$(274 )	\$648	\$(236 )	\$(191 )

Certain components of hedging derivatives are permitted to be excluded from the assessment of hedge effectiveness, such as forward points on foreign exchange forward contracts. Amounts related to excluded components are recorded in current-period income. The Firm measures the ineffectiveness of net investment hedge accounting relationships based on changes in spot foreign currency rates, and therefore there was no ineffectiveness for net investment hedge accounting relationships during the three and nine months ended September 30, 2013 and 2012.

Gains and losses on derivatives used for specified risk management purposes

The following table presents pretax gains/(losses) recorded on a limited number of derivatives, not designated in hedge accounting relationships, that are used to manage risks associated with certain specified assets and liabilities, including certain risks arising from the mortgage pipeline, warehouse loans, MSRs, wholesale lending exposures, AFS securities, foreign currency-denominated liabilities, and commodities-related contracts and investments.

(in millions)	Derivatives gains/(losses)			
	recorded in income			
	Three months ended September 30,		Nine months ended September 30,	
Contract type	2013	2012	2013	2012
Interest rate <sup>(a)</sup>	\$(40 )	\$1,458	\$687	\$4,301
Credit <sup>(b)</sup>	(32 )	(48 )	(71 )	(135 )
Foreign exchange <sup>(c)</sup>	—	—	1	47
Commodity <sup>(d)</sup>	34	87	108	90
Total	\$(38 )	\$1,497	\$725	\$4,303

Primarily relates to interest rate derivatives used to hedge the interest rate risks associated with the mortgage (a) pipeline, warehouse loans and MSRs. Gains and losses were recorded predominantly in mortgage fees and related income.

Relates to credit derivatives used to mitigate credit risk associated with lending exposures in the Firm's wholesale businesses, and single-name credit derivatives used to mitigate credit risk arising from certain AFS securities.

(b) These derivatives do not include the synthetic credit portfolio or credit derivatives used to mitigate counterparty credit risk arising from derivative receivables, both of which are included in gains and losses on derivatives related to market-making activities and other derivatives. Gains and losses were recorded in principal transactions revenue.

(c) Primarily relates to hedges of the foreign exchange risk of specified foreign currency-denominated liabilities. Gains and losses were recorded in principal transactions revenue and net interest income.

(d) Primarily relates to commodity derivatives used to mitigate energy price risk associated with energy-related contracts and investments. Gains and losses were recorded in principal transactions revenue.

Gains and losses on derivatives related to market-making activities and other derivatives

The Firm makes markets in derivatives in order to meet the needs of customers and uses derivatives to manage certain risks associated with net open risk positions from the Firm's market-making activities, including the counterparty credit risk arising from derivative receivables. These derivatives, as well as all other derivatives (including the synthetic credit portfolio) that are not included in the hedge accounting or specified risk management categories above, are included in this category. Gains and losses on these derivatives are recorded in principal transactions revenue. See Note 6 on pages 145–146 of this Form 10-Q for information on principal transactions revenue.

## Credit derivatives

For a more detailed discussion of credit derivatives, see Note 6 on pages 218–227 of JPMorgan Chase’s 2012 Annual Report.

The Firm is both a purchaser and seller of protection in the credit derivatives market and uses these derivatives for two primary purposes. First, in its capacity as a market-maker, the Firm actively manages a portfolio of credit derivatives by purchasing and selling credit protection, predominantly on corporate debt obligations, to meet the needs of customers. Second, as an end-user, the Firm uses credit derivatives to manage credit risk associated with lending exposures (loans and unfunded commitments) and derivatives counterparty exposures in the Firm’s wholesale businesses, and to manage the credit risk arising from certain AFS securities and from certain financial instruments in the Firm’s market-making businesses. For more information on the synthetic credit portfolio, see footnote (b) to the table on page 133 of this Note.

The following tables present a summary of the notional amounts of credit derivatives and credit-related notes the Firm sold and purchased as of September 30, 2013, and

December 31, 2012. Upon a credit event, the Firm as a seller of protection would typically pay out only a percentage of the full notional amount as the amount actually required to be paid on the contracts takes into account the recovery value of the reference obligation at the time of settlement. The Firm manages the credit risk on contracts to sell protection by purchasing protection with identical or similar underlying reference entities. Other purchased protection referenced in the following tables includes credit derivatives bought on related, but not identical, reference positions (including indices, portfolio coverage and other reference points) as well as protection purchased through credit-related notes.

The Firm does not use notional amounts of credit derivatives as the primary measure of risk management for such derivatives, because the notional amount does not take into account the probability of the occurrence of a credit event, the recovery value of the reference obligation, or related cash instruments and economic hedges, each of which reduces, in the Firm’s view, the risks associated with such derivatives.

## Total credit derivatives and credit-related notes

September 30, 2013 (in millions)	Maximum payout/Notional amount			
	Protection sold	Protection purchased with identical underlyings <sup>(b)</sup>	Net protection (sold)/purchased <sup>(c)</sup>	Other protection purchased <sup>(d)</sup>
Credit derivatives				
Credit default swaps	\$(2,920,641 )	\$2,911,245	\$ (9,396 )	\$10,331
Other credit derivatives <sup>(a)</sup>	(65,049 )	7,635	(57,414 )	28,881
Total credit derivatives	(2,985,690 )	2,918,880	(66,810 )	39,212
Credit-related notes	(108 )	—	(108 )	2,762
Total	\$(2,985,798 )	\$2,918,880	\$ (66,918 )	\$41,974

December 31, 2012 (in millions)	Maximum payout/Notional amount			
	Protection sold	Protection purchased with identical underlyings <sup>(b)</sup>	Net protection (sold)/purchased <sup>(c)</sup>	Other protection purchased <sup>(d)</sup>
Credit derivatives				
Credit default swaps	\$(2,954,705 )	\$2,879,105	\$ (75,600 )	\$42,460
Other credit derivatives <sup>(a)</sup>	(66,244 )	5,649	(60,595 )	33,174
Total credit derivatives	(3,020,949 )	2,884,754	(136,195 )	75,634
Credit-related notes	(233 )	—	(233 )	3,255
Total	\$(3,021,182 )	\$2,884,754	\$ (136,428 )	\$78,889

- (a) Other credit derivatives predominantly consists of put options on fixed income portfolios.  
Represents the total notional amount of protection purchased where the underlying reference instrument is identical
- (b) to the reference instrument on protection sold; the notional amount of protection purchased for each individual identical underlying reference instrument may be greater or lower than the notional amount of protection sold.
- (c) Does not take into account the fair value of the reference obligation at the time of settlement, which would generally reduce the amount the seller of protection pays to the buyer of protection in determining settlement value.
- (d) Represents protection purchased by the Firm on referenced instruments (single-name, portfolio or index) where the Firm has not sold any protection on the identical reference instrument.

The following tables summarize the notional and fair value amounts of credit derivatives and credit-related notes as of September 30, 2013, and December 31, 2012, where JPMorgan Chase is the seller of protection. The maturity profile is based on the remaining contractual maturity of the credit derivative contracts. The ratings profile is based on the rating of the reference entity on which the credit derivative contract is based. The ratings and maturity profile of credit derivatives and credit-related notes where JPMorgan Chase is the purchaser of protection are comparable to the profile reflected below.

Protection sold – credit derivatives and credit-related notes ratings<sup>(a)</sup>/maturity profile

September 30, 2013 (in millions)	<1 year	1–5 years	>5 years	Total notional amount	Fair value of receivables <sup>(b)</sup>	Fair value of payables <sup>(b)</sup>	Net fair value
Risk rating of reference entity							
Investment-grade	\$(381,410 )	\$(1,613,389 )	\$(162,893 )	\$(2,157,692 )	\$ 23,902	\$(11,784 )	\$12,118
Noninvestment-grade	(176,492 )	(616,557 )	(35,057 )	(828,106 )	23,122	(23,549 )	(427 )
Total	\$(557,902 )	\$(2,229,946 )	\$(197,950 )	\$(2,985,798 )	\$ 47,024	\$(35,333 )	\$11,691
December 31, 2012 (in millions)							
Risk rating of reference entity							
Investment-grade	\$(409,748 )	\$(1,383,644 )	\$(224,001 )	\$(2,017,393 )	\$ 16,690	\$(22,393 )	\$(5,703 )
Noninvestment-grade	(214,949 )	(722,115 )	(66,725 )	(1,003,789 )	22,355	(36,815 )	(14,460 )
Total	\$(624,697 )	\$(2,105,759 )	\$(290,726 )	\$(3,021,182 )	\$ 39,045	\$(59,208 )	\$(20,163 )

(a) The ratings scale is based on the Firm's internal ratings, which generally correspond to ratings as defined by S&P and Moody's.

(b) Amounts are shown on a gross basis, before the benefit of legally enforceable master netting agreements and cash collateral received by the Firm.

## Note 6 – Noninterest revenue

For a discussion of the components of and accounting policies for the Firm's noninterest revenue, see Note 7 on pages 228–229 of JPMorgan Chase's 2012 Annual Report.

The following table presents the components of investment banking fees.

(in millions)	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Underwriting				
Equity	\$333	\$235	\$1,063	\$761
Debt	851	819	2,724	2,296
Total underwriting	1,184	1,054	3,787	3,057
Advisory	323	389	882	1,024
Total investment banking fees	\$1,507	\$1,443	\$4,669	\$4,081

Principal transactions revenue includes realized and unrealized gains and losses recorded on derivatives, other financial instruments and private equity investments.

Principal transactions revenue also includes certain realized and unrealized gains and losses related to hedge accounting and specified risk management activities disclosed separately in Note 5, including: (a) certain derivatives designated in qualifying hedge accounting relationships (primarily fair value hedges of commodity and foreign exchange risk), (b) certain derivatives used for specific risk management purposes, primarily to mitigate credit risk, foreign exchange risk and commodity risk, and (c) other derivatives, including the synthetic credit portfolio. See Note 5 on pages 133–144 of this Form 10-Q for information on the income statement classification of gains and losses on derivatives.

Principal transactions revenue also includes revenue associated with market-making and client-driven activities that involve physical commodities. The Firm, through its Global Commodities Group within CIB ("Commodities Group") generally provides risk management, investment and financing solutions to clients globally both through financial derivatives transactions, as well as through physical commodities transactions. On the financial side, the Commodities Group engages in OTC derivatives transactions (e.g., swaps, forwards, options) and exchange-traded derivatives referencing various types of commodities (see below and Note 5 – Derivative instruments for further information). On the physical side, the Commodities Group engages in the purchase, sale, transport, and storage of power, gas, liquefied natural gas, coal, crude oil, refined products, precious and base metals among others. Realized gains and losses and unrealized losses arising from market-making and client-driven activities involving physical commodities inventories that are generally carried at the lower of cost or market (market approximates fair value), subject to any applicable fair value hedge accounting adjustments, are recorded in principal transactions revenue. Fees relating to storage and transportation are recorded in other income. These fees are generally

recognized over the arrangement period. Expenses relating to such activities are recorded in other expense (see Note 10 on page 148 of this Form 10-Q for further information). Additional information on the physical commodities business can be found in Note 2 – Business Changes and Developments on page 116 of this Form 10-Q.

The following table presents all realized and unrealized gains and losses recorded in principal transactions revenue by major underlying type of risk exposures.

(in millions)	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Trading revenue by risk exposure				
Interest rate <sup>(a)</sup>	\$373	\$1,064	\$1,526	\$3,637
Credit <sup>(b)</sup>	442	(667)	2,320	(5,234)
Foreign exchange	283	384	1,326	1,177
Equity	564	734	2,574	2,269
Commodity <sup>(c)</sup>	510	590	1,739	1,834
Total trading revenue	2,172	2,105		