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Community Healthcare Trust Inc  
Form 10-Q  
May 08, 2018  
UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q  
(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2018

OR  
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934 FOR THE TRANSITION PERIOD FROM TO

Commission file number: 001-37401

Community Healthcare Trust Incorporated  
(Exact Name of Registrant as Specified in Its Charter)

Maryland 46-5212033  
(State or Other Jurisdiction of Incorporation or Organization) (I.R.S. Employer Identification No.)

3326 Aspen Grove Drive  
Suite 150

Franklin, Tennessee 37067  
(Address of Principal Executive Offices) (Zip Code)

(615) 771-3052  
(Registrant's Telephone Number, Including Area Code)

Not Applicable

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Emerging-growth company  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes  No

The Registrant had 18,179,799 shares of Common Stock, \$0.01 par value per share, outstanding as of May 3, 2018.



COMMUNITY HEALTHCARE TRUST INCORPORATED  
 FORM 10-Q  
 March 31, 2018  
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PART I. FINANCIAL INFORMATION  
ITEM 1. FINANCIAL STATEMENTS  
COMMUNITY HEALTHCARE TRUST INCORPORATED  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(Dollars in thousands, except per share amounts)

|  | (Unaudited)       |                      |
|--|-------------------|----------------------|
|  | March 31,<br>2018 | December 31,<br>2017 |
| <b>ASSETS</b>  |                   |                      |
| Real estate properties   |                   |                      |
| Land and land improvements   | \$ 46,066         | \$ 44,419            |
| Buildings, improvements, and lease intangibles   | 356,530           | 343,955              |
| Personal property  | 116               | 112                  |
| Total real estate properties   | 402,712           | 388,486              |
| Less accumulated depreciation  | (41,052 )         | (36,136 )            |
| Total real estate properties, net  | 361,660           | 352,350              |
| Cash and cash equivalents  | 2,285             | 2,130                |
| Mortgage note receivable, net  | 10,633            | 10,633               |
| Other assets, net  | 25,210            | 20,653               |
| Total assets   | \$ 399,788        | \$ 385,766           |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>  |                   |                      |
| <b>Liabilities</b>   |                   |                      |
| Debt, net  | \$ 111,385        | \$ 93,353            |
| Accounts payable and accrued liabilities   | 3,806             | 4,056                |
| Other liabilities  | 4,987             | 4,983                |
| Total liabilities  | 120,178           | 102,392              |
| Commitments and contingencies  |                   |                      |
| <b>Stockholders' Equity</b>  |                   |                      |
| Preferred stock, \$0.01 par value; 50,000,000 shares authorized; none issued and outstanding   | —                 | —                    |
| Common stock, \$0.01 par value; 450,000,000 shares authorized; 18,179,799 and 18,085,798 shares issued and outstanding at March 31, 2018 and December 31, 2017, respectively | 182               | 181                  |
| Additional paid-in capital   | 324,918           | 324,303              |
| Cumulative net income  | 6,647             | 4,775                |
| Accumulated other comprehensive income   | 1,232             | 258                  |
| Cumulative dividends   | (53,369 )         | (46,143 )            |
| Total stockholders' equity   | 279,610           | 283,374              |
| Total liabilities and stockholders' equity   | \$ 399,788        | \$ 385,766           |

See accompanying notes to the condensed consolidated financial statements.

COMMUNITY HEALTHCARE TRUST INCORPORATED  
 CONDENSED CONSOLIDATED STATEMENTS OF INCOME  
 FOR THE THREE MONTHS ENDED MARCH 31, 2018 AND 2017  
 (Unaudited; Dollars in thousands, except per share amounts)

|  | Three Months Ended<br>March 31, |                   |
|--|---------------------------------|-------------------|
|  | 2018                            | 2017              |
| <b>REVENUES</b>  |                                 |                   |
| Rental income  | \$9,635                         | \$ 6,618          |
| Tenant reimbursements  | 1,440                           | 1,128             |
| Mortgage interest  | —                               | 261               |
| Other operating  | 354                             | —                 |
|  | 11,429                          | 8,007             |
| <b>EXPENSES</b>  |                                 |                   |
| Property operating   | 2,364                           | 1,738             |
| General and administrative                                     | 1,193                           | 770               |
| Depreciation and amortization                                  | 4,916                           | 3,924             |
| Bad debts  | —                               | 67                |
|  | 8,473                           | 6,499             |
| <b>OTHER INCOME (EXPENSE)</b>                                  |                                 |                   |
| Interest expense   | (1,268 )                        | (597 )            |
| Interest and other income, net                                 | 184                             | 2                 |
|  | (1,084 )                        | (595 )            |
| <b>NET INCOME</b>  | <b>\$1,872</b>                  | <b>\$ 913</b>     |
| <b>NET INCOME PER COMMON SHARE:</b>                            |                                 |                   |
| Net income per common share – Basic                            | \$0.09                          | \$ 0.07           |
| Net income per common share – Diluted                          | \$0.09                          | \$ 0.07           |
| <b>WEIGHTED AVERAGE COMMON SHARES OUTSTANDING-BASIC</b>        | <b>17,573,683</b>               | <b>12,686,183</b> |
| <b>WEIGHTED AVERAGE COMMON SHARES OUTSTANDING-DILUTED</b>      | <b>17,573,683</b>               | <b>12,819,496</b> |
| <b>DIVIDENDS DECLARED, PER COMMON SHARE, DURING THE PERIOD</b> | <b>\$0.3975</b>                 | <b>\$ 0.3875</b>  |

See accompanying notes to the condensed consolidated financial statements.

COMMUNITY HEALTHCARE TRUST INCORPORATED  
 CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
 FOR THE THREE MONTHS ENDED MARCH 31, 2018 AND 2017  
 (Unaudited; Dollars in thousands)

|   | Three Months<br>Ended March<br>31, |        |
|---|------------------------------------|--------|
|   | 2018                               | 2017   |
| NET INCOME  | \$1,872                            | \$913  |
| Other comprehensive income (loss):                          |                                    |        |
| Increase (decrease) in fair value of cash flow hedges       | 906                                | (158 ) |
| Reclassification for amounts recognized as interest expense | 68                                 | 6      |
| Total other comprehensive income (loss)                     | 974                                | (152 ) |
| COMPREHENSIVE INCOME  | \$2,846                            | \$761  |

See accompanying notes to the condensed consolidated financial statements.

COMMUNITY HEALTHCARE TRUST INCORPORATED  
 CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY

(Unaudited; Dollars in thousands, except per share amounts)

|   | Preferred<br>Stock | Common<br>Stock | Additional<br>Paid in<br>Capital | Cumulative<br>Net<br>Income | Accumulated<br>Other<br>Comprehensive<br>Income | Cumulative<br>Dividends | Total<br>Stockholders'<br>Equity |
|---|--------------------|-----------------|----------------------------------|-----------------------------|---|-------------------------|----------------------------------|
| Balance at December 31, 2017  | \$ —               | \$ 181          | \$ 324,303                       | \$ 4,775                    | \$ 258  | \$(46,143 )             | \$ 283,374                       |
| Stock-based compensation  | —                  | 1               | 615                              | —                           | —   | —                       | 616                              |
| Unrecognized gain on cash flow hedges   | —                  | —               | —                                | —                           | 906   | —                       | 906                              |
| Reclassification adjustment for losses<br>included in net income (interest expense) | —                  | —               | —                                | —                           | 68  | —                       | 68                               |
| Net income  | —                  | —               | —                                | 1,872                       | —   | —                       | 1,872                            |
| Dividends to common stockholders<br>(\$0.3975 per share)                            | —                  | —               | —                                | —                           | —   | (7,226 )                | (7,226 )                         |
| Balance at March 31, 2018   | \$ —               | \$ 182          | \$ 324,918                       | \$ 6,647                    | \$ 1,232  | \$(53,369 )             | \$ 279,610                       |

See accompanying notes to the condensed consolidated financial statements.

COMMUNITY HEALTHCARE TRUST INCORPORATED  
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited; Dollars in thousands)

|   | Three Months Ended March 31, |           |
|---|------------------------------|-----------|
|   | 2018                         | 2017      |
| <b>OPERATING ACTIVITIES</b>   |                              |           |
| Net income  | \$ 1,872                     | \$ 913    |
| Adjustments to reconcile net income to net cash provided by operating activities: |                              |           |
| Depreciation and amortization   | 5,133                        | 3,998     |
| Stock-based compensation  | 616                          | 318       |
| Straight-line rent receivable   | (415 )                       | (265 )    |
| Provision for bad debts, net of recoveries  | —                            | 67        |
| Reduction in contingent purchase price  | —                            | (5 )      |
| Deferred income tax benefit   | (132 )                       | —         |
| Changes in operating assets and liabilities:                                      |                              |           |
| Other assets  | (696 )                       | 32        |
| Accounts payable and accrued liabilities  | (309 )                       | (578 )    |
| Other liabilities   | (121 )                       | 75        |
| Net cash provided by operating activities   | 5,948                        | 4,555     |
| <b>INVESTING ACTIVITIES</b>   |                              |           |
| Acquisitions of real estate   | (12,721 )                    | (29,311 ) |
| Acquisitions of notes receivable  | (2,201 )                     | —         |
| Proceeds from the repayment of notes receivable                                   | 17                           | 140       |
| Capital expenditures on existing real estate properties                           | (1,444 )                     | (64 )     |
| Net cash used in investing activities   | (16,349 )                    | (29,235 ) |
| <b>FINANCING ACTIVITIES</b>   |                              |           |



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|   |         |       |         |       |
|---|---------|-------|---------|-------|
| Net repayments on revolving credit facility                                       | (22,000 | )     | (29,000 | )     |
| Term loan borrowings  | 40,000  |       | 60,000  |       |
| Dividends paid  | (7,226  | )     | (5,078  | )     |
| Debt issuance costs   | (218    | )     | (766    | )     |
| Net cash provided by financing activities   | 10,556  |       | 25,156  |       |
| Increase in cash and cash equivalents   | 155     |       | 476     |       |
| Cash and cash equivalents, beginning of period                                    | 2,130   |       | 1,568   |       |
| Cash and cash equivalents, end of period  | \$      | 2,285 | \$      | 2,044 |
| Supplemental Cash Flow Information:   |         |       |         |       |
| Interest paid   | \$      | 1,105 | \$      | 780   |
| Invoices accrued for construction, tenant improvement and other capitalized costs | \$      | 712   | \$      | 46    |
| Increase (decrease) in fair value of cash flow hedges                             | \$      | 906   | \$      | (158) |

See accompanying notes to the condensed consolidated financial statements.

COMMUNITY HEALTHCARE TRUST INCORPORATED  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2018  
(Unaudited)

Note 1. Summary of Significant Accounting Policies

Business Overview

Community Healthcare Trust Incorporated (the “Company”, “we”, “our”) was organized in the State of Maryland on March 28, 2014. The Company is a fully-integrated healthcare real estate company that owns and acquires real estate properties that are leased to hospitals, doctors, healthcare systems or other healthcare service providers in our target submarkets. The Company conducts its business through an UPREIT structure in which its properties are owned by its operating partnership (the "OP"), either directly or through subsidiaries. The Company is the sole general partner of the OP, owning 100% of the OP units. As of March 31, 2018, the Company had investments of approximately \$413.3 million in 89 real estate properties, including a mortgage note, located in 27 states, totaling approximately 2.0 million square feet in the aggregate.

Basis of Presentation

The Condensed Consolidated Financial Statements have been prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. They do not include all of the information and footnotes required by GAAP for complete financial statements.

This interim financial information should be read in conjunction with the financial statements included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2017.

Management believes that all adjustments of a normal, recurring nature considered necessary for a fair presentation have been included. This interim financial information does not necessarily represent or indicate what the operating results will be for the year ending December 31, 2018. All material intercompany accounts and transactions have been eliminated.

Use of Estimates in the Condensed Consolidated Financial Statements

Preparation of the Condensed Consolidated Financial Statements in accordance with GAAP requires management to make estimates and assumptions that affect amounts reported in the Condensed Consolidated Financial Statements and accompanying notes. Actual results may materially differ from those estimates.

Income Taxes

The Company has elected to be taxed as a real estate investment trust ("REIT"), as defined under the Internal Revenue Code of 1986, as amended (the "Code"). The Company and one subsidiary have also elected for that subsidiary to be treated as a taxable REIT subsidiary ("TRS"), which is subject to federal and state income taxes. No provision has been made for federal income taxes for the REIT; however, the Company may record income tax expense or benefit for the TRS to the extent applicable. The Company intends at all times to qualify as a REIT under the Code. The Company must distribute at least 90% per annum of its REIT taxable income to its stockholders (which is computed without regard to the dividends paid deduction or net capital gain and which does not necessarily equal net income as calculated in accordance with GAAP) and meet other requirements to continue to qualify as a REIT.

Effective January 1, 2018, under legislation from the Tax Cuts and Jobs Act of 2017, the maximum U.S. federal corporate income tax rate was reduced from 35% to 21%. Accordingly, to the extent that the activities of our taxable REIT subsidiary generates taxable income in future periods, it may be subject to lower U.S. federal income tax rates.



Notes to Condensed Consolidated Financial Statements - Continued

The Company classifies interest and penalties related to uncertain tax positions, if any, in the Condensed Consolidated Statements of Income as a component of general and administrative expenses.

New Accounting Pronouncements

In May 2014, the FASB issued Accounting Standards Update 2014-09, Revenue from Contracts with Customers ("ASU 2014-09"), which establishes a comprehensive model to account for revenues arising from contracts with customers. ASU 2014-09 applies to all contracts with customers, except those that are within the scope of other topics in the FASB's Accounting Standards Codification, such as real estate leases and financial instruments. ASU 2014-09 requires companies to perform a five-step analysis of transactions to determine when and how revenue is recognized. The Company adopted ASU 2014-09 using the "modified retrospective" method effective January 1, 2018; as such, the Company applied the guidance only to the most recent period presented in the financial statements. The primary source of revenue for the Company is generated through its leasing arrangements with its tenants, which is covered under other accounting guidance, but certain non-lease revenues could be impacted by the new guidance. While the Company has not historically sold any properties, accounting for the sales of real estate could also be impacted by this new guidance. Prior to the adoption of ASU 2014-09, gains and losses from real estate sales were adjusted at the time of the sale by the maximum exposure to loss related to continuing involvement with the real estate. After adoption, any continuing involvement is considered a separate performance obligation and the sales price is required to be allocated between the elements with continuing involvement and those without continuing involvement. As the continuing performance obligations are satisfied, additional gains and losses will be recognized. The Company recognized no change to previously reported amounts from the cumulative effect of the adoption of ASU 2014-09. On January 1, 2018, the Company adopted ASU No. 2016-15, Statement of Cash Flows (Topic 230) Classification of Certain Cash Receipts and Cash Payments, ("ASU 2016-15"), which clarifies or provides guidance relating to eight specific cash flow classification issues. The standard should be applied retrospectively for each period presented, as appropriate. The impact of this new guidance will depend on future transactions, though the impact will only be related to the classification of those items on the statement of cash flows and will not impact the Company's total cash flows or its results of operations. There was no impact to the Company's Consolidated Financial Statements upon adoption of this standard.

On January 1, 2018, the Company adopted ASU No. 2017-09, Compensation - Stock Compensation (Topic 718), ("ASU 2017-09"), which provides guidance about which changes in the terms or conditions of a share-based payment award require a company to apply modification accounting in Topic 718. Under ASU No. 2017-09, a company will generally be required to apply modification accounting unless the fair value or intrinsic value of the modified award, the vesting conditions of the modified award, and the classification of the modified award as equity or a liability are the same as the original award immediately before the award is modified. There was no impact to the Company's Consolidated Financial Statements upon adoption of this standard.

In February 2016, the FASB issued ASU No. 2016-02, Leases, ("ASU 2016-02"). This standard requires a lessor to classify leases as either sales-type, finance or operating. A lease will be treated as a sale if it transfers all of the risks and rewards, as well as control of the underlying asset, to the lessee. If risks and rewards are conveyed without the transfer of control, the lease is treated as a financing lease. If the lessor doesn't convey risks and rewards or control, an operating lease results. ASU 2016-02 is effective for fiscal years, and interim periods within, beginning after December 15, 2018. Early adoption is permitted. A modified retrospective transition approach is required for lessors for sales-type, direct financing, and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. Leasing revenues will continue to be recognized on a straight-line basis over the lease term, while certain reimbursable costs currently reflected on a net basis in the financial statements may require presentation on a gross basis under the new standard. Additionally, certain non-lease components may be accounted for under the new revenue recognition guidance in the Revenue ASUs. The Company may also be impacted by this new accounting guidance related to ground leases in which the Company would be the lessee. Pursuant to the new accounting guidance, lessees are required to record a

right-of-use asset and a lease liability for all leases with a term of greater than 12 months regardless of their classification. The Company is still evaluating the complete impact of the adoption of ASU 2016-02 on January 1, 2019 to its consolidated financial position, results of operations and disclosures.

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Notes to Condensed Consolidated Financial Statements - Continued

In June 2016, the FASB issued ASU No. 2016-13, Financial Instruments-Credit Losses, ("ASU 2016-13"), which changes the impairment model for most financial assets and certain other instruments. For trade and other receivables, held-to-maturity debt securities, loans and other instruments, companies will be required to use a new forward-looking "expected loss" model that generally will result in the earlier recognition of allowances for losses. For available-for-sale debt securities with unrealized losses, companies will measure credit losses in a manner similar to what they do today, except that the losses will be recognized as allowances rather than as reductions in the amortized cost of the securities. Companies will have to disclose significantly more information, including information they use to track credit quality by year of origination for most financing receivables. Companies will apply the standard's provisions as a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is adopted. This standard is effective for the Company on January 1, 2020 with early adoption permitted. The Company is in the initial stage of evaluating the impact of this new standard on its notes and trade receivables.

## Note 2. Real Estate Investments

At March 31, 2018, the Company had investments of approximately \$413.3 million in 89 real estate properties, including one mortgage note. The following table summarizes the Company's real estate investments.

| (Dollars in thousands)          | Number of Facilities | Land and Land Improvements | Buildings, Improvements, and Lease Intangibles | Personal Property | Total      | Accumulated Depreciation |
|---------------------------------|----------------------|----------------------------|--|-------------------|------------|--------------------------|
| Medical office buildings:       |                      |                            |  |                   |            |                          |
| Florida                         | 5                    | \$ 4,608                   | \$ 29,241                                      | \$ —              | \$ 33,849  | \$ 2,896                 |
| Ohio                            | 5                    | 3,167                      | 23,527   | —                 | 26,694     | 3,951                    |
| Texas                           | 3                    | 3,096                      | 13,898   | —                 | 16,994     | 3,579                    |
| Illinois                        | 2                    | 1,134                      | 11,823   | —                 | 12,957     | 1,803                    |
| Kansas                          | 2                    | 1,427                      | 10,497   | —                 | 11,924     | 2,541                    |
| Iowa                            | 1                    | 2,241                      | 9,004  | —                 | 11,245     | 1,412                    |
| Other states                    | 14                   | 3,642                      | 27,365   | —                 | 31,007     | 2,898                    |
|                                 | 32                   | 19,315                     | 125,355  | —                 | 144,670    | 19,080                   |
| Physician clinics:              |                      |                            |  |                   |            |                          |
| Kansas                          | 3                    | 1,638                      | 10,909   | —                 | 12,547     | 2,157                    |
| Illinois                        | 2                    | 2,615                      | 6,354  | —                 | 8,969      | 151                      |
| Florida                         | 4                    | 253                        | 9,484  | —                 | 9,737      | 568                      |
| Other states                    | 9                    | 3,194                      | 18,472   | —                 | 21,666     | 3,316                    |
|                                 | 18                   | 7,700                      | 45,219   | —                 | 52,919     | 6,192                    |
| Surgical centers and hospitals: |                      |                            |  |                   |            |                          |
| Louisiana                       | 1                    | 1,683                      | 21,353   | —                 | 23,036     | 711                      |
| Indiana                         | 1                    | 523                        | 14,405   | —                 | 14,928     | 532                      |
| Michigan                        | 2                    | 628                        | 8,272  | —                 | 8,900      | 2,057                    |
| Illinois                        | 1                    | 2,183                      | 5,410  | —                 | 7,593      | 847                      |
| Florida                         | 1                    | 271                        | 7,017  | —                 | 7,288      | 347                      |
| Arizona                         | 2                    | 576                        | 5,389  | —                 | 5,965      | 1,127                    |
| Other states                    | 5                    | 1,555                      | 11,000   | —                 | 12,555     | 3,046                    |
|                                 | 13                   | 7,419                      | 72,846   | —                 | 80,265     | 8,667                    |
| Specialty centers:              |                      |                            |  |                   |            |                          |
| Illinois                        | 3                    | 3,482                      | 24,717   | —                 | 28,199     | 519                      |
| Other states                    | 16                   | 2,609                      | 29,913   | —                 | 32,522     | 4,930                    |
|                                 | 19                   | 6,091                      | 54,630   | —                 | 60,721     | 5,449                    |
| Behavioral facilities:          |                      |                            |  |                   |            |                          |
| West Virginia                   | 1                    | 2,138                      | 22,897   | —                 | 25,035     | 298                      |
| Illinois                        | 1                    | 1,300                      | 18,803   | —                 | 20,103     | 862                      |
| Indiana                         | 2                    | 1,126                      | 6,040  | —                 | 7,166      | 195                      |
| Other states                    | 2                    | 977                        | 8,729  | —                 | 9,706      | 159                      |
|                                 | 6                    | 5,541                      | 56,469   | —                 | 62,010     | 1,514                    |
| Corporate property              | —                    | —                          | 2,011  | 116               | 2,127      | 150                      |
| Total owned properties          | 88                   | \$ 46,066                  | \$ 356,530                                     | \$ 116            | \$ 402,712 | \$ 41,052                |
| Mortgage note receivable        | 1                    | —                          | —  | —                 | 10,633     | —                        |
| Total real estate investments   | 89                   | \$ 46,066                  | \$ 356,530                                     | \$ 116            | \$ 413,345 | \$ 41,052                |





Notes to Condensed Consolidated Financial Statements - Continued

Note 3. Real Estate Leases

The Company's properties are generally leased pursuant to non-cancelable, fixed-term operating leases with expiration dates through 2034. The Company's leases generally require the lessee to pay minimum rent, with fixed rent renewal terms or increases based on a Consumer Price Index and may also include additional rent, which may include taxes (including property taxes), insurance, maintenance and other operating costs associated with the leased property.

Future minimum lease payments under the non-cancelable operating leases due the Company for the years ending December 31, as of March 31, 2018, are as follows (in thousands):

|                                       |           |
|---------------------------------------|-----------|
| 2018 (nine months ending December 31) | \$27,856  |
| 2019                                  | 34,317    |
| 2020                                  | 31,425    |
| 2021                                  | 28,128    |
| 2022                                  | 24,973    |
| 2023 and thereafter                   | 147,484   |
|                                       | \$294,183 |

Straight-line rental income

Rental income is recognized as earned over the life of the lease agreement on a straight-line basis. Straight-line rent included in rental income was approximately \$0.4 million and \$0.3 million, respectively, for the three months ended March 31, 2018 and 2017.

Deferred revenue

Rent received but not yet earned is deferred until such time it is earned. Deferred revenue, included in other liabilities, was approximately \$1.3 million and \$1.1 million, respectively, at March 31, 2018 and December 31, 2017.

Note 4. Real Estate Acquisitions

Property Acquisitions

During the first quarter of 2018, the Company acquired three real estate properties totaling approximately 38,000 square feet for an aggregate purchase price and cash consideration of approximately \$12.7 million. Upon acquisition, the properties were 100% leased in the aggregate with lease expirations ranging from 2018 through 2033. Amounts reflected in revenues and net income for the three months ended March 31, 2018 for these properties was approximately \$20,230 and \$13,415, respectively. Transaction costs totaling approximately \$101,000 related to these acquisitions were capitalized in the period and included, as applicable, in real estate assets or other assets.

Note 5. Mortgage Note Receivable

The Company had one mortgage note receivable outstanding as of March 31, 2018 and December 31, 2017 with a principal balance of \$10.6 million and an interest receivable of \$0.6 million. The borrower and several related entities (the "Borrower") filed for voluntary bankruptcy on June 23, 2017. At the time of filing for bankruptcy, the Borrower was current on all obligations to the Company, but no payments were received during the bankruptcy.

On December 28, 2017 the Company purchased \$11.45 million face value of certain promissory notes, secured by accounts receivable of the Borrower, for \$8.75 million from a syndicate of banks, a \$2.7 million discount to face value, and in the first quarter of 2018 acquired \$2.2 million of certain promissory notes, secured by the operations of two facilities related to the Borrower, but were not included in the bankruptcy, for a total investment in these promissory notes of approximately \$10.95 million.



## Notes to Condensed Consolidated Financial Statements - Continued

On April 25, 2018, the Company provided a new \$23.0 million loan to a newly formed company (Newco), secured by all assets and ownership interests in seven long-term acute care hospitals and one inpatient rehabilitation hospital that, along with a series of investments by the management of Newco, allowed Newco to acquire certain assets of the Borrower.

Also on April 25, 2018, \$10.95 million for the promissory notes discussed above and approximately \$0.261 million of interest on those promissory notes and approximately \$0.25 million in fees and reimbursement of expenses and approximately \$6.7 million principal and accrued interest related to its mortgage note receivable were satisfied with proceeds from the new loan. In addition, the Company received title to the property previously financed by the mortgage note receivable at an approximate \$4.5 million valuation, and the Company did not record interest on the mortgage note receivable during the first quarter of 2018. The Company does not believe that a material impairment exists, if any, at March 31, 2018, and therefore, has not recorded any impairment related to the bankruptcy.

## Note 6. Debt, net

The table below details the Company's debt as of March 31, 2018 and December 31, 2017.

| (Dollars in thousands)    | Balance as of  |                   | Maturity Dates |
|---------------------------|----------------|-------------------|----------------|
|                           | March 31, 2018 | December 31, 2017 |                |
| Revolving Credit Facility | \$ 12,000      | \$ 34,000         | 8/19           |
| 5-Year Term Loan, net     | 49,703         | 29,685            | 3/22           |
| 7-Year Term Loan, net     | 49,682         | 29,668            | 3/24           |
|                           | \$ 111,385     | \$ 93,353         |                |

The Company's second amended and restated credit facility (the "Credit Facility") is by and among Community Healthcare OP, LP, the Company, the lenders from time to time party thereto, and SunTrust Bank, as Administrative Agent. The Company's material subsidiaries are guarantors of the obligations under the Credit Facility. The Credit Facility provides for a \$150.0 million revolving credit facility (the "Revolving Credit Facility") and \$100.0 million in term loans (the "Term Loans"). The Credit Facility, through the accordion feature, allows borrowings up to a total of \$450.0 million, including the ability to add and fund additional term loans. The Revolving Credit Facility matures on August 9, 2019 and includes two 12-month options to extend the maturity date of the Revolving Credit Facility, subject to the satisfaction of certain conditions. The Term Loans include a five-year term loan facility in the aggregate principal amount of \$50.0 million (the "5-Year Term Loan") which matures on March 29, 2022 and a seven-year term loan facility in the aggregate principal amount of \$50.0 million (the "7-Year Term Loan") which matures on March 29, 2024.

During the first quarter of 2018, the Company entered into two amendments relating to its Credit Facility. The first amendment, which was effective as of November 1, 2017, modified the formula used to calculate the amount of restricted payments the Company may make under the Credit Facility. The second amendment, effective on March 27, 2018, reduced the pricing margins on its LIBOR borrowings on both its Revolving Credit Facility and Term Loans and increased the maximum swingline commitment from \$15.0 million to \$20.0 million. The Company paid \$0.2 million in fees related to these amendments.

Amounts outstanding under the Revolving Credit Facility, as amended, bear annual interest at a floating rate that is based, at the Company's option, on either: (i) LIBOR plus 1.75% to 2.50% or (ii) a base rate plus 0.75% to 1.50%, in each case, depending upon the Company's leverage ratio. In addition, the Company is obligated to pay an annual fee equal to 0.25% of the amount of the unused portion of the Revolving Credit Facility if amounts borrowed are greater than 33.3% of the borrowing capacity under the Revolving Credit Facility and 0.35% of the unused portion of the

Revolving Credit Facility if amounts borrowed are less than or equal to 33.3% of the borrowing capacity

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Notes to Condensed Consolidated Financial Statements - Continued

under the Revolving Credit Facility. At March 31, 2018, the Company had \$12.0 million outstanding under the Revolving Credit Facility with a remaining borrowing capacity of \$138.0 million.

Amounts outstanding under the Term Loans, as amended, bear annual interest at a floating rate that is based, at the Company's option, on either: (i) LIBOR plus 1.95% to 2.65% or (ii) a base rate plus 0.95% to 1.65%, in each case, depending upon the Company's leverage ratio. In addition, the Company is obligated to pay an annual fee equal to 0.35% of the amount of the unused portion of the Term Loans. The Company entered into interest rate swaps to fix the interest rates on the original Term Loan amounts drawn in 2017. On March 29, 2018, the Company borrowed the remaining \$40.0 million, in equal amounts, available under its 5-Year and 7-Year Term Loans, repaid \$40.0 million of its Revolving Credit Facility, and concurrently entered into interest rate swap agreements that fixed the interest rates on the additional \$40.0 million drawn, resulting in fixed interest rates under the term loans ranging from 4.5790% to 4.6255%. See Note 7 for more details on the interest rate swaps. At March 31, 2018, the Company had drawn the full \$100.0 million under the Term Loans which had a fixed weighted average interest rate under the swaps of approximately 4.45%.

The Company's ability to borrow under the Credit Facility is subject to its ongoing compliance with a number of customary affirmative and negative covenants, including limitations with respect to liens, indebtedness, distributions, mergers, consolidations, investments, restricted payments and asset sales, as well as financial maintenance covenants. Also, the Company's present financing policy prohibits incurring debt (secured or unsecured) in excess of 40% of its total book capitalization. The Company was in compliance with its financial covenants under its Credit Facility as of March 31, 2018.

#### Note 7. Derivative Financial Instruments

##### Risk Management Objective of Using Derivatives

The Company may use derivative financial instruments, including interest rate swaps, caps, options, floors and other interest rate derivative contracts, to hedge all or a portion of the interest rate risk associated with its borrowings. The principal objective of such arrangements is to minimize the risks and/or costs associated with the Company's operating and financial structure as well as to hedge specific anticipated transactions. The Company does not intend to utilize derivatives for speculative or other purposes other than interest rate risk management. The use of derivative financial instruments carries certain risks, including the risk that the counterparties to these contractual arrangements are not able to perform under the agreements. To mitigate this risk, the Company only enters into derivative financial instruments with counterparties with high credit ratings and with major financial institutions with which the Company and its affiliates may also have other financial relationships. The Company does not anticipate that any of the counterparties will fail to meet their obligations.

##### Cash Flow Hedges of Interest Rate Risk

The Company's objectives in using interest rate derivatives are to add stability to interest expense and to manage its exposure to interest rate movements. To accomplish this objective, the Company primarily uses interest rate swaps and/or caps as part of its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for the Company making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount. Interest rate caps designated as cash flow hedges involve the receipt of variable-rate amounts if interest rates rise above the cap strike rate on the contract.

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Notes to Condensed Consolidated Financial Statements - Continued

As of March 31, 2018, the Company had four outstanding interest rate derivatives that were designated as cash flow hedges of interest rate risk for notional amounts totaling \$100.0 million. The table below presents the fair value of the Company's derivative financial instruments as well as their classification on the Condensed Consolidated Balance Sheets as of March 31, 2018 and December 31, 2017.

|                     | Asset Derivatives Fair Value at |                   | Balance Sheet Classification | Liability Derivatives Fair Value at |                   | Balance Sheet Classification |
|---------------------|---------------------------------|-------------------|------------------------------|-------------------------------------|-------------------|------------------------------|
|                     | March 2018                      | December 31, 2017 |                              | March 2018                          | December 31, 2017 |                              |
| Interest rate swaps | \$ 1,352                        | \$ 258            | Other assets                 | \$ 119                              | \$ —              | Other Liabilities            |

The changes in the fair value of derivatives designated and that qualify as cash flow hedges are recorded in accumulated other comprehensive income and is subsequently reclassified to interest expense in the period that the hedged forecasted transaction affects earnings.

Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to interest expense as interest payments are made on the Company's Term Loans. During the next twelve months, the Company estimates that an additional \$0.1 million will be reclassified from other comprehensive income ("OCI") as an increase to interest expense.

The table below details the location in the financial statements of the gain or loss recognized on interest rate derivatives designated as cash flow hedges for the three months ended March 31, 2018.

| (Dollars in thousands)  | Three Months Ended March 31, 2018 | Three Months Ended March 31, 2017 |
|---|-----------------------------------|-----------------------------------|
| Amount of unrealized gain (loss) recognized in OCI on derivative  | \$ 906                            | \$ (158 )                         |
| Amount of loss reclassified from accumulated OCI into interest expense  | \$ 68                             | \$ 6                              |
| Total Interest Expense presented in the Condensed Consolidated Statements of Income in which the effects of the cash flow hedges are recorded | \$ 1,268                          | \$ 597                            |

Credit-risk-related Contingent Features

As of March 31, 2018, the fair value of derivatives in a net liability position including accrued interest but excluding any adjustment for nonperformance risk related to these agreements was \$0.1 million. As of March 31, 2018, the Company has not posted any collateral related to these agreements and was not in breach of any agreement provisions. If the Company had breached any of these provisions, it could have been required to settle its obligations under the agreements at their aggregate termination value of approximately \$0.1 million at March 31, 2018.

Note 8. Stockholders' Equity

Common Stock

The following table provides a reconciliation of the beginning and ending common stock balances for the three months ended March 31, 2018 and for the year ended December 31, 2017:

| Three Months Ended March 31, 2018 | Year Ended December 31, 2017 |
|-----------------------------------|------------------------------|
|                                   |                              |

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|                               |            |            |
|-------------------------------|------------|------------|
| Balance, beginning of period  | 18,085,798 | 12,988,482 |
| Issuance of common stock      | —          | 4,887,500  |
| Restricted stock-based awards | 94,001     | 209,816    |
| Balance, end of period        | 18,179,799 | 18,085,798 |

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Notes to Condensed Consolidated Financial Statements - Continued

Equity Offering

On July 26, 2017, the Company completed a public offering of 4,887,500 shares of its common stock, including 637,500 shares of common stock issued in connection with the exercise in full of the underwriters' option to purchase additional shares, and received net proceeds of approximately \$108.6 million after deducting underwriting discount and commissions and offering expenses paid by the Company. Proceeds from the offering were used to repay the outstanding balance on our revolving credit facility totaling \$58.0 million and for additional investments during 2017.

Note 9. Net Income Per Common Share

The following table sets forth the computation of basic and diluted net income per common share.

|  | Three Months<br>Ended<br>March 31, 2018 |            |
|--|---|------------|
| (Dollars in thousands, except per share data)                | 2018                                    | 2017       |
| Net income   | \$1,872                                 | \$ 913     |
| Participating securities' share in earnings                  | (241 )                                  | —          |
| Net income, less participating securities' share in earnings | \$1,631                                 | \$ 913     |
| Weighted average Common Shares outstanding                   |   |            |
| Weighted average Common Shares outstanding                   | 18,164,133                              | 13,089,684 |
| Unvested restricted stock                                    | (590,449)                               | (403,501 ) |
| Weighted average Common Shares outstanding—Basic             | 17,573,684                              | 12,686,183 |
| Weighted average Common Shares outstanding—Basic             | 17,573,684                              | 12,686,183 |
| Dilutive potential common shares                             | —                                       | 133,313    |
| Weighted average Common Shares outstanding —Diluted          | 17,573,684                              | 12,819,496 |
| Basic Net Income per Common Share                            | \$0.09                                  | \$ 0.07    |
| Diluted Net Income per Common Share                          | \$0.09                                  | \$ 0.07    |

Note 10. Incentive Plan

Under the Company's 2014 Incentive Plan, awards may be made in the form of restricted stock, cash or a combination of both. Compensation expense recognized from the amortization of the value of the Company's officer, employee and director shares over the applicable vesting periods during the three months ended March 31, 2018 and 2017 was approximately \$0.6 million and \$0.3 million, respectively.

A summary of the activity under the 2014 Incentive Plan for the three months ended March 31, 2018 and 2017 is included in the table below.

|   | Three Months<br>Ended March<br>31, |         |
|---|------------------------------------|---------|
|   | 2018                               | 2017    |
| Stock-based awards, beginning of period | 512,115                            | 302,299 |
| Stock in lieu of compensation           | 47,027                             | 59,285  |
| Stock awards                            | 46,974                             | 57,486  |
| Total stock granted                     | 94,001                             | 116,771 |



Stock-based awards, end of  
period 606,116,419,070

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## Note 11. Other Assets

Other assets consists primarily of notes receivable, accounts and interest receivables, straight-line rent receivables, fair value of interest rate swaps, prepaid assets and deferred financing costs. Items included in "Other assets, net" on the Company's Condensed Consolidated Balance Sheets as of March 31, 2018 and December 31, 2017 are detailed in the table below.

| (Dollars in thousands)            | Balance as of  |                   |
|-----------------------------------|----------------|-------------------|
|                                   | March 31, 2018 | December 31, 2017 |
| Notes receivable                  | \$ 16,018      | \$ 13,917         |
| Accounts and interest receivables | 3,220          | 2,417             |
| Straight-line rent receivables    | 2,457          | 2,179             |
| Allowance for doubtful accounts   | (191)          | (293)             |
| Prepaid assets                    | 294            | 341               |
| Deferred financing costs, net     | 721            | 618               |
| Leasing commissions, net          | 455            | 483               |
| Deferred tax asset                | 610            | 478               |
| Fair value of interest rate swaps | 1,352          | 258               |
| Other                             | 274            | 255               |
|                                   | \$25,210       | \$ 20,653         |

The Company's \$16.0 million in notes receivable at March 31, 2018 include mainly the following notes. Interest related to these notes is included in Other Operating Income on the Company's Condensed Consolidated Income Statements.

During 2017, concurrent with the acquisition of a property, the Company entered into a \$5.0 million note receivable with the tenant in the building. The \$5.0 million note receivable, which matures on September 27, 2022, currently bears interest at 12% per annum, increasing through the maturity date to 16% per annum, and payments aggregating approximately \$1.9 million are due each year until maturity with the remaining amount due at maturity.

On December 27, 2017, the Company purchased, at a \$2.7 million discount to face value, certain promissory notes for \$8.75 million which were held by a syndicate of banks that were also creditors of our Borrower. See Note 5 for more details.

During the first quarter of 2018, the Company acquired \$2.2 million of certain promissory notes, secured by the operations of two facilities of our Borrower, which were not included in the bankruptcy. See Note 5 for more details.

The Company identified the borrowers of these notes as VIEs, but management determined that the Company was not the primary beneficiary of the VIEs because we lack either directly or through related parties any material impact in the activities that impact the borrowers' economic performance. We are not obligated to provide support beyond our stated commitment to the borrowers, and accordingly our maximum exposure to loss as a result of this relationship is limited to the amount of our outstanding notes receivable as noted above. The VIEs that we have identified at March 31, 2018 are summarized in the table below.

| Classification   | Carrying Amount (in millions) | Maximum Exposure to Loss (in millions) |
|------------------|-------------------------------|--|
| Notes receivable | \$ 5.0                        | \$ 5.0                                 |
| Notes receivable | \$ 8.8                        | \$ 8.8                                 |
| Notes receivable | \$ 1.5                        | \$ 1.5                                 |
| Notes receivable | \$ 0.7                        | \$ 0.7                                 |

#### Note 12. Fair Value of Financial Instruments

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practical to estimate the fair value.

Cash and cash equivalents - The carrying amount approximates the fair value.

Mortgage note receivable - The fair value is estimated using cash flow analyses, based on an assumed market rate of interest or at a rate consistent with the rates on mortgage notes acquired by the Company and are classified as level 2 in the hierarchy.

Notes receivable - The fair value is estimated using cash flow analyses, based on an assumed market rate of interest or at a rate consistent with the rates on notes carried by the Company and are classified as level 2 in the hierarchy.

Borrowings under our Credit Facility - The carrying amount approximates the fair value because the borrowings are based on variable market interest rates.

Interest rate swaps - The fair value is estimated using discounted cash flow techniques. These techniques incorporate primarily level 2 inputs. The market inputs are utilized in the discounted cash flow calculation considering the instrument's term, notional amount, discount rate and credit risk. Significant inputs to the derivative valuation model for interest rate swaps are observable in active markets and are classified as level 2 in the hierarchy.

The table below details the fair values and carrying values for our mortgage note and notes receivable and interest rate swaps at March 31, 2018 and December 31, 2017, using level 2 inputs.

| (Dollars in thousands)       | March 31, 2018 |            | December 31, 2017 |            |
|------------------------------|----------------|------------|-------------------|------------|
|                              | Carrying Value | Fair Value | Carrying Value    | Fair Value |
| Mortgage note receivable     | \$10,633       | \$10,633   | \$10,633          | \$10,633   |
| Notes receivable             | \$16,018       | \$16,029   | \$13,917          | \$13,828   |
| Interest rate swap asset     | \$1,352        | \$1,352    | \$258             | \$258      |
| Interest rate swap liability | \$119          | \$119      | \$—               | \$—        |



Notes to Condensed Consolidated Financial Statements - Continued

Note 13. Subsequent Events

Dividend Declared

On May 3, 2018, the Company's Board of Directors declared a quarterly common stock dividend in the amount of \$0.40 per share. The dividend is payable on June 1, 2018 to stockholders of record on May 18, 2018.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Disclosure Regarding Forward-Looking Statements

This report and other materials that Community Healthcare Trust Incorporated (the "Company") has filed or may file with the Securities and Exchange Commission, as well as information included in oral statements or other written statements made, or to be made, by management of the Company, contain, or will contain, contains statements that are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are generally identifiable by use of forward-looking terminology such as "believes", "expects", "may", "should", "seeks", "approximately", "intends", "plans", "anticipates" or other similar words or expressions, including the negative thereof. Forward-looking statements are based on certain assumptions and can include future expectations, future plans and strategies, financial and operating projections or other forward-looking information. Such forward-looking statements reflect management's current beliefs and are based on information currently available to management. Because forward-looking statements relate to future events, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict and many of which are outside of the Company's control. Thus, the Company's actual results and financial condition may differ materially from those indicated in such forward-looking statements. Some factors that might cause such a difference include the following: general volatility of the capital markets and the market price of the Company's common stock, changes in the Company's business strategy, availability, terms and deployment of capital, the Company's ability to refinance existing indebtedness at or prior to maturity on favorable terms, or at all, changes in the real estate industry in general, interest rates or the general economy, adverse developments related to the healthcare industry, the degree and nature of the Company's competition, the ability to consummate acquisitions under contract and the other factors described in the section entitled "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2017, and the Company's other filings with the Securities and Exchange Commission from time to time. Readers are therefore cautioned not to place undue reliance on the forward-looking statements contained herein which speak only as of the date hereof. The Company intends these forward-looking statements to speak only as of the time of this report and the Company undertakes no obligation to update forward-looking statements, whether as a result of new information, future developments, or otherwise, except as may be required by law.

The purpose of this Management's Discussion and Analysis ("MD&A") is to provide an understanding of the Company's consolidated financial condition, results of operations and cash. MD&A is provided as a supplement to, and should be read in conjunction with, the Company's Condensed Consolidated Financial Statements and accompanying notes.

### Overview

References such as "we," "us," "our," and "the Company" mean Community Healthcare Trust Incorporated, a Maryland corporation, and its consolidated subsidiaries, including Community Healthcare OP, LP, a Delaware limited partnership of which we are the sole general partner (the "OP").

We were organized in the State of Maryland on March 28, 2014. We are a self-administered, self-managed healthcare real estate investment trust, or REIT, that acquires and owns properties that are leased to hospitals, doctors, healthcare systems or other healthcare service providers in our target submarkets. The Company conducts its business through an UPREIT structure in which its properties are owned by the OP, either directly or through subsidiaries. The Company is the sole general partner, owning 100% of the OP units.

### Trends and Matters Impacting Operating Results

Management monitors factors and trends that it believes are important to the Company and the REIT industry in order to gauge their potential impact on the operations of the Company. Certain of the factors and trends that management believes may impact the operations of the Company are discussed below.

## Real estate acquisitions

During the first quarter of 2018, the Company acquired three real estate properties totaling approximately 38,000 square feet for an aggregate purchase price and cash consideration of approximately \$12.7 million. Upon acquisition, the properties were 100% leased in the aggregate with lease expirations ranging from 2018 through 2033. See Note 4 to the Condensed Consolidated Financial Statements for more details on these acquisitions.

## Acquisition Pipeline

The Company has two properties under definitive purchase agreements for an aggregate expected purchase price of approximately \$7.3 million. The Company's expected return on these investments range from approximately 9.0% to 9.3%. The Company anticipates these properties will close during the second quarter of 2018. However, the Company is currently performing due diligence procedures customary for these types of transactions and cannot provide assurance as to the timing of when, or whether, these transactions will actually close.

The Company also has four properties under definitive purchase agreements, to be acquired after completion and occupancy, for an aggregate expected purchase price of approximately \$76.0 million. The Company's expected aggregate return on these investments in approximately 11.0%. The Company expects to close these properties through the end of 2019; however, the Company cannot provide assurance as to the timing of when, or whether, these transactions will actually close.

The Company anticipates funding these investments with cash from operations, through proceeds from its Credit Facility or from net proceeds from additional debt or equity offerings.

## Leased square footage

As of March 31, 2018, our real estate portfolio was approximately 91.2% leased. During the first quarter of 2018, we had expiring or terminated leases related to approximately 21,000 square feet and leased or renewed leases relating to approximately 98,000 square feet.

## Off-Balance Sheet Arrangements

We have no off-balance sheet arrangements that are reasonably likely to have a material effect on the Company's consolidated financial condition, results of operations or liquidity.

## Inflation

We believe inflation will have a minimal impact on the operating performance of our properties. Many of our lease agreements contain provisions designed to mitigate the adverse impact of inflation. These provisions include clauses that enable us to receive payment of increased rent pursuant to escalation clauses which generally increase rental rates during the terms of the leases. These escalation clauses often provide for fixed rent increases or indexed escalations (based upon the Consumer Price Index or other measures). However, some of these contractual rent increases may be less than the actual rate of inflation. Generally, our lease agreements require the tenant to pay property operating expenses, including maintenance costs, real estate taxes and insurance. This requirement reduces our exposure to increases in these costs and property operating expenses resulting from inflation.

## Seasonality

We do not expect our business to be subject to material seasonal fluctuations.



New Accounting Pronouncements

See Note 1 to the Company's Condensed Consolidated Financial Statements accompanying this report for information on new accounting standards not yet adopted.

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## Results of Operations

The Company's results of operations for the three months ended March 31, 2018 compared to the same period in 2017 have most significantly been impacted by its real estate acquisitions. As of March 31, 2018 and 2017, the Company had investments in real estate properties, including a mortgage note, totaling approximately \$413.3 million and \$293.2 million, respectively.

## Three Months Ended March 31, 2018 Compared to Three Months Ended March 31, 2017

The table below shows our results of operations for the three months ended March 31, 2018 compared to the same period in 2017 and the effect of changes in those results from period to period on our net income.

| (dollars in thousands)         | Three Months Ended March 31, |              | Increase (Decrease) to Net Income |              |          |
|--------------------------------|------------------------------|--------------|-----------------------------------|--------------|----------|
|                                | 2018                         | 2017         | \$                                |              | %        |
| <b>REVENUES</b>                |                              |              |                                   |              |          |
| Rental income                  | \$9,635                      | \$6,618      | \$3,017                           | 45.6         | %        |
| Tenant reimbursements          | 1,440                        | 1,128        | 312                               | 27.7         | %        |
| Mortgage interest              | —                            | 261          | (261)                             | (100.0)      | %        |
| Other operating                | 354                          | —            | 354                               | n/m          |          |
|                                | 11,429                       | 8,007        | 3,422                             | 42.7         | %        |
| <b>EXPENSES</b>                |                              |              |                                   |              |          |
| Property operating             | 2,364                        | 1,738        | (626)                             | (36.0)       | %        |
| General and administrative     | 1,193                        | 770          | (423)                             | (54.9)       | %        |
| Depreciation and amortization  | 4,916                        | 3,924        | (992)                             | (25.3)       | %        |
| Bad debts                      | —                            | 67           | 67                                | 100.0        | %        |
|                                | 8,473                        | 6,499        | (1,974)                           | (30.4)       | %        |
| <b>OTHER INCOME (EXPENSE)</b>  |                              |              |                                   |              |          |
| Interest expense               | (1,268)                      | (597)        | (671)                             | (112.4)      | %        |
| Interest and other income, net | 184                          | 2            | 182                               | 9,100.0      | %        |
|                                | (1,084)                      | (595)        | (489)                             | (82.2)       | %        |
| <b>NET INCOME</b>              | <b>\$1,872</b>               | <b>\$913</b> | <b>\$959</b>                      | <b>105.0</b> | <b>%</b> |

n/m-not meaningful.

## Revenues

Revenues increased approximately \$3.4 million, or 42.7%, for the three months ended March 31, 2018 compared to the same period in 2017 due mainly to our acquisitions which contributed an increase in revenues of approximately \$3.6 million.

## Expenses

Property operating expenses increased approximately \$0.6 million, or 36.0%, for the three months ended March 31, 2018 compared to the same period in 2017 mainly due to the following:

• Acquisitions accounted for an increase of approximately \$0.3 million; and

• Increases in utilities, property taxes and other property expenses related to our properties prior to 2017 of approximately \$0.3 million.

General and administrative expenses increased approximately \$0.4 million, or 54.9%, for the three months ended March 31, 2018 compared to the same period in 2017 due mainly to compensation-related expenses and occupancy costs related to our employees and corporate office, including the amortization of non-vested restricted common shares issued under the 2014 Incentive Plan and expenses related to the addition of employees.

Depreciation and amortization expense increased approximately \$1.0 million, or 25.3%, for the three months ended March 31, 2018 compared to the same period in 2017 due mainly to the following:

• Depreciation and amortization related to property acquisitions accounted for an increase of approximately \$1.5 million; and

• Real estate intangible assets that fully depreciated resulted in a decrease of approximately \$0.5 million.

## Interest expense

Interest expense increased approximately \$0.7 million for the three months ended March 31, 2018 compared to the same period in 2017 due mainly to the Company's borrowings under its Term Loans under the Company's Credit Facility in the first quarters of 2017 and 2018. The Company borrowed \$60.0 million in Term Loans and borrowed the remaining \$40.0 million in Term Loans in the first quarter of 2018 which are at higher interest rates than the Revolving Credit Facility repaid with the Term Loan proceeds. The Company's weighted average debt balance was also higher in the first quarter of 2018 compared to the same period in 2017.

## Funds from Operations

Funds from operations ("FFO") and FFO per share are operating performance measures adopted by the National Association of Real Estate Investment Trusts, Inc. ("NAREIT"). NAREIT defines FFO as the most commonly accepted and reported measure of a REIT's operating performance equal to "net income (computed in accordance with GAAP), excluding gains (or losses) from sales of property, plus depreciation and amortization related to real estate properties, and after adjustments for unconsolidated partnerships and joint ventures."

Management believes that net income, as defined by GAAP, is the most appropriate earnings measurement. However, management believes FFO and FFO per share to be supplemental measures of a REIT's performance because they provide an understanding of the operating performance of the Company's properties without giving effect to certain significant non-cash items, primarily depreciation and amortization expense. Historical cost accounting for real estate assets in accordance with GAAP assumes that the value of real estate assets diminishes predictably over time.

However, real estate values instead have historically risen or fallen with market conditions. The Company believes that by excluding the effect of depreciation, amortization and gains or losses from sales of

real estate, all of which are based on historical costs and which may be of limited relevance in evaluating current performance, FFO and FFO per share can facilitate comparisons of operating performance between periods. The Company reports FFO and FFO per share because these measures are observed by management to also be the predominant measures used by the REIT industry and by industry analysts to evaluate REITs and because FFO per share is consistently reported, discussed, and compared by research analysts in their notes and publications about REITs. For these reasons, management has deemed it appropriate to disclose and discuss FFO and FFO per share. However, FFO does not represent cash generated from operating activities determined in accordance with GAAP and is not necessarily indicative of cash available to fund cash needs. FFO should not be considered as an alternative to net income attributable to common stockholders as an indicator of the Company's operating performance or as an alternative to cash flow from operating activities as a measure of liquidity. The table below reconciles FFO to net income for the three months ended March 31, 2018 and 2017, respectively.

| (Dollars in thousands, excepts per share amounts)                 | Three Months<br>Ended<br>March 31, |            |
|---|------------------------------------|------------|
|   | 2018                               | 2017       |
| Net income  | \$ 1,872                           | \$ 913     |
| Real estate depreciation and amortization                         | 4,911                              | 3,921      |
| Total adjustments   | 4,911                              | 3,921      |
| Funds from Operations   | \$6,783                            | \$ 4,834   |
| Funds from Operations per Common Share-Basic                      | \$0.39                             | \$ 0.38    |
| Funds from Operations per Common Share-Diluted                    | \$0.38                             | \$ 0.38    |
| Weighted Average Common Shares Outstanding-Basic                  | 17,573,682                         | 16,686,183 |
| Weighted Average Common Shares Outstanding-Diluted <sup>(1)</sup> | 17,791,436                         | 16,819,496 |

(1) Diluted weighted average common shares outstanding for FFO are calculated based on the treasury method, rather than the 2-class method used to calculate earnings per share.

#### Liquidity and Capital Resources

The Company monitors its liquidity and capital resources and relies on several key indicators in its assessment of capital markets for financing acquisitions and other operating activities as needed, including the following:

- Leverage ratios and financial covenants included in our Credit Facility;
- Dividend payout percentage; and
- Interest rates, underlying treasury rates, debt market spreads and equity markets.

The Company uses these indicators and others to compare its operations to its peers and to help identify areas in which the Company may need to focus its attention.

#### Sources and Uses of Cash

The Company derives most of its revenues from its real estate property and mortgage note portfolio, collecting rental income, operating expense reimbursements and mortgage interest based on contractual arrangements with its tenants and borrowers. These sources of revenue represent our primary source of liquidity to fund our dividends, general and administrative expenses, property operating expenses, interest expense on our Credit Facility and other expenses incurred related to managing our existing portfolio and investing in additional properties. To the extent additional resources are needed, the Company will fund its investment activity generally through equity or debt issuances either in the public or private markets or through proceeds from our Credit Facility.



The Company expects to meet its liquidity needs through cash on hand, cash flows from operations and cash flows from sources discussed above. The Company believes that its liquidity and sources of capital are adequate to satisfy its cash requirements. The Company cannot, however, be certain that these sources of funds will be available at a time and upon terms acceptable to the Company in sufficient amounts to meet its liquidity needs.

The Company's Credit Facility provides for a \$150.0 million Revolving Credit Facility and \$100.0 million in Term Loans, as well as an accordion feature which allows borrowings up to a total of \$450.0 million, including the ability to add and fund additional term loans. Note 6 to the Condensed Consolidated Financial Statements provides more details on the Company's Credit Facility. At March 31, 2018, the Company had borrowed \$100.0 million in Term Loans and had \$12.0 million outstanding under the Revolving Credit Facility with a remaining borrowing capacity of \$138.0 million. At March 31, 2018, our debt to total book capitalization ratio was approximately 28.5%.

#### Acquisition Pipeline

The Company has two properties under definitive purchase agreements for an aggregate expected purchase price of approximately \$7.3 million. The Company's expected return on these investments range from approximately 9.0% to 9.3%. The Company anticipates these properties will close during the second quarter of 2018. However, the Company is currently performing due diligence procedures customary for these types of transactions and cannot provide assurance as to the timing of when, or whether, these transactions will actually close.

The Company also has four properties under definitive purchase agreements, to be acquired after completion and occupancy, for an aggregate expected purchase price of approximately \$76.0 million. The Company's expected aggregate return on these investments in approximately 11.0%. The Company expects to close these properties through the end of 2019; however, the Company cannot provide assurance as to the timing of when, or whether, these transactions will actually close.

The Company anticipates funding these investments with cash from operations, through proceeds from its Credit Facility or from net proceeds from additional debt or equity offerings.

#### Universal Shelf S-3 Registration Statement

The Company has approximately \$635.4 million remaining to be issued under its Form S-3 registration statement filed on September 13, 2016 with the Securities and Exchange Commission, and declared effective on September 26, 2016. The registration statement allows us to offer debt or equity securities (or a combination thereof) from time to time.

#### Operating Activities

Cash flows provided by operating activities for the three months ended March 31, 2018 and 2017 were approximately \$5.9 million and \$4.6 million, respectively. Cash flows provided by operating activities were generally provided by contractual rents, net of expenses, on our real estate property portfolio.

#### Investing Activities

Cash flows used in investing activities for the three months ended March 31, 2018 and 2017 were approximately \$16.3 million and \$29.2 million, respectively. During the three months ended March 31, 2018, the Company invested in three properties for an aggregate purchase price and cash consideration of approximately \$12.7 million. In addition, the Company acquired \$2.2 million of certain promissory notes secured by two facilities related to its Borrower, discussed in more detail in Note 5 to the Condensed Consolidated Financial Statements. During the three months ended March 31, 2017, the Company invested in 10 properties for an aggregate purchase price of approximately \$28.5 million, including approximately \$28.4 million in cash consideration. During the first quarter of 2017, the Company

also acquired a property, adjacent to its corporate office, for a cash purchase price of approximately \$0.9 million. The property is currently leased to a tenant but the Company intends to use the property for future expansion of its corporate office.

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### Financing Activities

Cash flows provided by financing activities for the three months ended March 31, 2018 and 2017 were approximately \$10.6 million and \$25.2 million, respectively. During the three months ended March 31, 2018, the Company borrowed the remaining \$40.0 million under its Term Loans, which was used to repay outstanding amounts on its Revolving Credit Facility, and paid a quarterly dividend. During the three months ended March 31, 2017, the Company amended its Credit Facility, borrowing \$60.0 million in Term Loans, repaid \$29.0 million of its Revolving Credit Facility with proceeds from the Term Loans and paid a quarterly dividend.

### Security Deposits

As of March 31, 2018, the Company held approximately \$2.5 million in security deposits for the benefit of the Company in the event the obligated tenant fails to perform under the terms of its respective lease. Generally, the Company may, at its discretion and upon notification to the tenant, draw upon the security deposits if there are any defaults under the leases.

### Dividends

The Company is required to pay dividends to its stockholders at least equal to 90% of its taxable income in order to maintain its qualification as a REIT.

On May 3, 2018, the Company's Board of Directors declared a quarterly common stock dividend in the amount of \$0.40 per share. The dividend is payable on June 1, 2018 to stockholders of record on May 18, 2018. This rate equates to an annualized dividend of \$1.60 per share.

On March 2, 2018, the Company paid a cash dividend in the amount of \$0.3975 per share to shareholders of record on February 16, 2018.

The ability of the Company to pay dividends is dependent upon its ability to generate cash flows and to make accretive new investments.

### ITEM 3. Quantitative and Qualitative Disclosures about Market Risk

Our future income, cash flows and fair values relevant to financial instruments are dependent upon prevailing market interest rates. Market risk refers to the risk of loss from adverse changes in market prices and interest rates. We may use certain derivative financial instruments to manage, or hedge, interest rate risks related to our borrowings. We will not use derivatives for trading or speculative purposes and only enter into contracts with major financial institutions based upon their credit rating and other factors. An interest rate swap is a contractual agreement entered into by two counterparties under which each agrees to make periodic payments to the other for an agreed period of time based on a notional amount of principal. Under the most common form of interest rate swap, known from our perspective as a floating-to-fixed interest rate swap, a series of floating, or variable, rate payments on a notional amount of principal is exchanged for a series of fixed interest rate payments on such notional amount.

### ITEM 4. Controls and Procedures

#### Evaluation of Disclosure Controls and Procedures

The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(b) and 15d-15(b) of the Securities Exchange Act of 1934, as amended (the "Exchange Act")), as of the end of the period covered by this report. Based on this evaluation, Company's management has concluded that, as of the end of such period, the Company's disclosure controls and procedures were effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by the Company in the reports it files or submits under the Exchange Act.

#### Changes In Internal Control Over Financial Reporting

There were no changes in our system of internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the quarter ended March 31, 2018 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

The Company may, from time to time, be involved in litigation arising in the ordinary course of business or which may be expected to be covered by insurance. The Company is not aware of any pending or threatened litigation that, if resolved against the Company, would have a material adverse effect on the Company's consolidated financial position, results of operations or cash flows.

### ITEM 1A. RISK FACTORS

In addition to the other information set forth in this quarterly report, an investor should consider the risk factors included in its Annual Report on Form 10-K for the year ended December 31, 2017, and other reports that may be filed by the Company.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

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ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. MINE SAFETY DISCLOSURES

None.

ITEM 5. OTHER INFORMATION

Item 1.01. Entry into a Material Definitive Agreement

On February 15, 2018, the Company entered into the first amendment (the "First Amendment") to its Second Amended and Restated Credit Agreement (the "Credit Facility") with a syndicate of lenders co-led by SunTrust Robinson Humphrey Inc., BB&T, and Fifth Third Bank. The First Amendment, which was effective as of November 1, 2017, modified the formula used to calculate the amount of restricted payments the Company may make under the Credit Facility.

The foregoing description is only a summary of certain provisions of the First Amendment and is qualified in its entirety by reference to the text of the First Amendment, which is filed as Exhibit 10.1 to this Quarterly Report on Form 10-Q.

ITEM 6. EXHIBITS

The exhibits required by Item 601 of Regulation S-X which are filed with this report are listed in the Exhibit Index and are hereby incorporated in by reference.

EXHIBIT INDEX

| Exhibit Number | Description   |
|----------------|---|
| 3.1            | <u>Corporate Charter of Community Healthcare Trust Incorporated, as amended (1)</u>           |
| 3.2            | <u>Bylaws of Community Healthcare Trust Incorporated, as amended (2)</u>                      |
| 10.1           | <u>First Amendment to the Second</u>  |
| *              | <u>Amended and Restated Credit Agreement Second Amendment to Employment Agreement between</u> |
| 10.2           | <u>Community Healthcare Trust Incorporated and Timothy G. Wallace (3)</u>                     |
|                | <u>Second Amendment to Employment Agreement between</u>                                       |
| 10.3           | <u>Community Healthcare Trust Incorporated and W. Page Barnes (4)</u>                         |
|                | <u>Second Amendment to Employment Agreement between</u>                                       |
| 10.4           | <u>Community Healthcare Trust Incorporated and Leigh Ann Stach (5)</u>                        |

- Certification of  
the Chief  
Executive  
Officer of  
Community  
Healthcare Trust  
Incorporated  
pursuant to Rule
- 31.1 13a-14 of the  
\* Securities  
Exchange Act of  
1934, as  
amended, as  
adopted  
pursuant to Rule  
302 of the  
Sarbanes-Oxley  
Act of 2002  
Certification of  
the Chief  
Financial  
Officer of  
Community  
Healthcare Trust  
Incorporated  
pursuant to Rule
- 31.2 13a-14 of the  
\* Securities  
Exchange Act of  
1934, as  
amended, as  
adopted  
pursuant to Rule  
302 of the  
Sarbanes-Oxley  
Act of 2002  
Certifications  
pursuant to 18  
U.S.C. Section  
1350, as
- 32.1 adopted  
\*\* pursuant to  
Section 906 of  
the  
Sarbanes-Oxley  
Act of 2002
- 99.1 Second  
\* Amendment to  
the Second  
Amended and  
Restated Credit

Agreement  
 101.XBRL Instance  
 INS Document  
 XBRL  
 Taxonomy

101.SCH Extension  
 Schema  
 Document  
 XBRL  
 Taxonomy

101.CAL Extension  
 Calculation  
 Linkbase  
 Document  
 XBRL  
 Taxonomy

101.EAB Extension  
 Labels Linkbase  
 Document  
 XBRL  
 Taxonomy

101.DEF Extension  
 Definition  
 Linkbase  
 Document  
 XBRL  
 Taxonomy

101.PRE Extension  
 Presentation  
 Linkbase  
 Document

Filed as Exhibit 3.1 to Amendment No. 2 to the Registration Statement on Form S-11 of the Company filed with (1) the Securities and Exchange Commission on May 6, 2015 (Registration No. 333-203210) and incorporated herein by reference.

(2) Filed as Exhibit 3.2 to the Registration Statement on Form S-11 of the Company filed with the Securities and Exchange Commission on April 2, 2015 (Registration No. 333-203210) and incorporated herein by reference.

(3) Filed as Exhibit 10.1 to the Form 8-K of the Company filed with the Securities and Exchange Commission on January 2, 2018.

(4) Filed as Exhibit 10.2 to the Form 8-K of the Company filed with the Securities and Exchange Commission on January 2, 2018.

(5) Filed as Exhibit 10.3 to the Form 8-K of the Company filed with the Securities and Exchange Commission on January 2, 2018.

\* Filed herewith.

\*\*Furnished herewith.





SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: May 8, 2018

COMMUNITY HEALTHCARE TRUST  
INCORPORATED

By: /s/ Timothy G. Wallace  
Timothy G. Wallace  
Chief Executive Officer and President

By: /s/ W. Page Barnes  
W. Page Barnes  
Executive Vice President and Chief Financial Officer