

TEXAS PACIFIC LAND TRUST  
Form 10-Q  
August 06, 2014

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**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

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**FORM 10-Q**

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(Mark One)

☐ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934.  
☒ [X]

For the quarterly period ended June 30, 2014

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
1934.  
[ ]

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 1-737

**Texas Pacific Land Trust**

(Exact Name of Registrant as Specified in Its Charter)

**NOT APPLICABLE**

**75-0279735**

(State or Other Jurisdiction of Incorporation (I.R.S. Employer  
or Organization) Identification No.)

**1700 Pacific Avenue, Suite 2770, Dallas, Texas 75201**

(Address of Principal Executive Offices) (Zip Code)

**(214) 969-5530**

(Registrant's Telephone Number, Including Area Code)

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(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer Accelerated Filer

Non-Accelerated Filer Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  
No



### Cautionary Statement Regarding Forward-Looking Statements

*Statements in this Quarterly Report on Form 10-Q that are not purely historical are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, including statements regarding management's expectations, hopes, intentions or strategies regarding the future. Forward-looking statements include statements regarding the Trust's future operations and prospects, the markets for real estate in the areas in which the Trust owns real estate, applicable zoning regulations, the markets for oil and gas, production limits on prorated oil and gas wells authorized by the Railroad Commission of Texas, expected competition, management's intent, beliefs or current expectations with respect to the Trust's future financial performance and other matters. All forward-looking statements in this Report are based on information available to us as of the date this Report is filed with the Securities and Exchange Commission, and we assume no responsibility to update any such forward-looking statements, except as required by law. All forward-looking statements are subject to a number of risks, uncertainties and other factors that could cause our actual results, performance, prospects or opportunities to differ materially from those expressed in, or implied by, these forward-looking statements. These risks, uncertainties and other factors include, but are not limited to, the factors discussed in Item 1A "Risk Factors" of Part I of our Annual Report on Form 10-K for the year ended December 31, 2013, and in Part I, Item 2 "Management's Discussion and Analysis of Financial Condition and Results of Operations" and Part II, Item 1A "Risk Factors" of this Quarterly Report on Form 10-Q.*

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**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****TEXAS PACIFIC LAND TRUST****BALANCE SHEETS**

	<b>June 30, 2014 (Unaudited)</b>	<b>December 31, 2013</b>
<b>ASSETS</b>		
Cash and cash equivalents	\$24,137,648	\$13,239,211
Accrued receivables	4,461,608	3,725,535
Other assets	285,089	298,105
Notes receivable for land sales	1,286,529	3,887,906
Water wells, vehicles, furniture, and equipment – at cost less accumulated depreciation	92,447	81,132
Real estate acquired: (10,125 acres at June 30, 2014 and December 31, 2013)	1,125,059	1,125,059
Real estate and royalty interests assigned through the 1888 Declaration of Trust, no value assigned:		
Land (surface rights) situated in eighteen counties in Texas – 899,697 acres in 2014 and 901,092 acres in 2013	—	—
Town lots in Morita – 0 lots in 2014 and 310 lots in 2013	—	—
1/16 nonparticipating perpetual royalty interest in 373,777 acres in 2014 and 2013	—	—
1/128 nonparticipating perpetual royalty interest in 85,414 acres in 2014 and 2013	—	—
	<b>\$31,388,380</b>	<b>\$22,356,948</b>
<b>LIABILITIES AND CAPITAL</b>		
Accounts payable and accrued expenses	\$795,204	\$862,364
Income taxes payable	1,829,151	354,687
Other taxes payable	252,902	158,779
Unearned revenue	1,633,233	1,377,577
Deferred taxes	766,631	1,673,875
Total liabilities	5,277,121	4,427,282
Capital:		
Certificates of Proprietary Interest, par value \$100 each; outstanding 0 certificates	—	—

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Sub-share Certificates in Certificates of Proprietary Interest, par value \$.03 1/3 each; outstanding: 8,420,418 Sub-shares in 2014 and 8,473,202 Sub-shares in 2013	—	—
Other comprehensive income (loss)	(605,196 )	(622,012 )
Net proceeds from all sources	26,716,455	18,551,678
Total capital	26,111,259	17,929,666
	\$31,388,380	\$22,356,948

See accompanying notes to financial statements.

**TEXAS PACIFIC LAND TRUST****STATEMENTS OF INCOME AND TOTAL COMPREHENSIVE INCOME****(Unaudited)**

	<b>Three Months Ended June 30,</b>		<b>Six Months Ended June 30,</b>	
	<b>2014</b>	<b>2013</b>	<b>2014</b>	<b>2013</b>
Income:				
Rentals, royalties and sundry income	\$13,870,779	\$9,592,061	\$25,383,590	\$16,055,569
Land sales	1,670,605	218,588	1,670,605	331,588
Interest income from notes receivable	38,500	140,175	104,298	287,450
	15,579,884	9,950,824	27,158,493	16,674,607
Expenses:				
Taxes, other than income taxes	447,703	384,115	874,380	625,702
General and administrative expenses	422,649	520,140	938,377	1,161,697
	870,352	904,255	1,812,757	1,787,399
Operating income	14,709,532	9,046,569	25,345,736	14,887,208
Interest income earned from investments	3,380	3,109	6,724	6,180
Income before income taxes	14,712,912	9,049,678	25,352,460	14,893,388
Income taxes	4,798,745	2,919,238	8,188,375	4,625,104
Net income	\$9,914,167	\$6,130,440	\$17,164,085	\$10,268,284
Other comprehensive income – periodic pension costs, net of income taxes of \$4,527, \$9,773, \$9,054, and \$19,546 respectively	8,408	18,150	16,816	36,300
Total comprehensive income	\$9,922,575	\$6,148,590	\$17,180,901	\$10,304,584
Average number of sub-share certificates and equivalent sub-share certificates outstanding	8,439,914	8,686,690	8,443,926	8,710,356
Basic and dilutive earnings per sub-share certificate on net income	\$1.17	\$.71	\$2.03	\$1.18
Cash dividends per sub-share certificate	\$–	\$–	\$.27	\$–

See accompanying notes to financial statements.





**TEXAS PACIFIC LAND TRUST****STATEMENTS OF CASH FLOWS****(Unaudited)**

	<b>Six Months Ended June 30,</b>	
	<b>2014</b>	<b>2013</b>
Cash flows from operating activities:		
Net income	\$ 17,164,085	\$ 10,268,284
Adjustments to reconcile net income to net cash provided by operating activities:		
Deferred taxes	(907,244 )	(363,827 )
Depreciation and amortization	11,938	9,226
Loss on disposal of fixed assets	5,083	2,795
Changes in operating assets and liabilities:		
Accrued receivables and other assets	(723,057 )	(768,619 )
Prepaid income taxes	—	416,882
Notes receivable for land sales	2,601,377	1,082,447
Accounts payable, accrued expenses and other liabilities	299,435	(119,455 )
Income taxes payable	1,474,464	288,282
Net cash provided by operating activities	19,926,081	10,816,015
Cash flows from investing activities:		
Proceeds from sale of fixed assets	21,000	20,500
Purchase of fixed assets	(49,336 )	(34,233 )
Net cash used in investing activities	(28,336 )	(13,733 )
Cash flows from financing activities:		
Purchase of Sub-share Certificates in Certificates of Proprietary Interest	(6,719,008 )	(9,933,710 )
Dividends paid	(2,280,300 )	—
Net cash used in financing activities	(8,999,308 )	(9,933,710 )
Net increase in cash and cash equivalents	10,898,437	868,572
Cash and cash equivalents, beginning of period	13,239,211	8,424,907
Cash and cash equivalents, end of period	\$ 24,137,648	\$ 9,293,479

See accompanying notes to financial statements.



**TEXAS PACIFIC LAND TRUST**

**NOTES TO UNAUDITED FINANCIAL STATEMENTS**

**JUNE 30, 2014**

In the opinion of management, the accompanying unaudited financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the financial position of Texas Pacific Land Trust (the "Trust") as of June 30, 2014 and the results of its operations for the three month and six month periods ended June 30, 2014 and 2013, respectively, and its cash flows for the six month periods ended June 30, 2014 and 2013, respectively. The financial statements and footnotes included herein should be read in conjunction with the Trust's annual financial statements as of December 31, 2013 and 2012 and for each of the years in the three year period ended December 31, 2013 included in the Trust's Annual Report on Form 10-K for the year ended December 31, 2013.

We evaluate events that occur after the balance sheet date but before financial statements are, or are available to be, issued to determine if a material event requires our amending the financial statements or disclosing the event. We evaluated subsequent events through August 6, 2014, the date we issued these financial statements.

No value has been assigned to the land held by the Trust other than parcels which have been acquired through foreclosure and a limited number of parcels which have been acquired because they were offered for sale and were contiguous to parcels already owned by the Trust. Consequently, no allowance for depletion is computed, and no charge to income is made, with respect thereto, and no cost is deducted from the proceeds of the land sales in computing gain or loss thereon.

The Sub-shares and the Certificates of Proprietary Interest are freely interchangeable in the ratio of one Certificate of Proprietary Interest for 3,000 Sub-shares or 3,000 Sub-shares for one Certificate of Proprietary Interest.

The Trust's effective Federal income tax rate is less than the 35% statutory rate because taxable income is reduced by statutory percentage depletion allowed on mineral royalty income.

The results of operations for the three-month and six-month periods ended June 30, 2014 are not necessarily indicative of the results to be expected for the full year.

The Trust invests cash in excess of daily requirements primarily in bank deposit and savings accounts and certificates of deposit with maturities of ninety days or less. Such investments are deemed to be highly liquid debt

instruments and classified as cash equivalents for purposes of the statements of cash flows.

Supplemental cash flow information for the six month periods ended June 30, 2014 and 2013 is summarized as follows:

	2014	2013
Income taxes paid	\$7,630,210	\$4,303,312

ASC 280, “*Segment Reporting*,” establishes standards for the way public business enterprises are to report information about operating segments. In accordance with ASC 280, the Trust utilizes the management approach as a basis for identifying reportable segments. The management approach is based on the way that management organizes the segments within the enterprise for making operating decisions and assessing performance. The Trust’s (8) management views its operations as one segment and believes the only significant activity is managing the land which was conveyed to the Trust in 1888. The Trust’s management makes decisions about resource allocation and performance assessment based on the same financial information presented in these financial statements. Managing the land includes sales and leases of such land, and the retention of oil and gas royalties.

In June 2011, the FASB issued Accounting Standards Update No. 2011-05, “*Comprehensive Income (Topic 220): Presentation of Comprehensive Income*” (“ASU 2011-05”). ASU 2011-05 amended existing guidance by allowing only two options for presenting the components of net income and other comprehensive income: (1) in a single continuous financial statement, statement of comprehensive income or (2) in two separate but consecutive financial statements, consisting of an income statement followed by a separate statement of other comprehensive income. ASU No. 2011-05 requires retrospective application, and it is effective for fiscal years beginning after December 15, 2011. We adopted the provisions of ASU 2011-05 as of January 1, 2012 using the single continuous statement presentation. The adoption of this guidance did not have a material effect on our financial statements.

## **Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations**

*The following discussion and analysis should be read together with (i) the factors discussed in Item 1A “Risk Factors” of Part I of our Annual Report on Form 10-K for the year ended December 31, 2013, (ii) the factors discussed in Part II, Item 1A “Risk Factors,” if any, of this Quarterly Report on Form 10-Q and (iii) the Financial Statements, including the Notes thereto, and the other financial information appearing elsewhere in this Report. Period-to-period comparisons of financial data are not necessarily indicative, and therefore should not be relied upon as indicators, of the Trust’s future performance. Words or phrases such as “does not believe” and “believes”, or similar expressions, when used in this Form 10-Q or other filings with the Securities and Exchange Commission, are intended to identify “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995.*

### **Results of Operations for the Quarter Ended June 30, 2014 Compared to the Quarter Ended June 30, 2013**

Earnings per Sub-share certificate were \$1.17 for the second quarter of 2014, compared to \$.71 for the second quarter of 2013. Total operating and investing revenues were \$15,583,264 for the second quarter of 2014 compared to \$9,953,933 for the second quarter of 2013, an increase of 56.6%. This increase in revenue and earnings was due primarily to increases in oil and gas royalty revenue, easement and sundry income, and land sales. These increases were partially offset by a decrease in interest income on notes receivable.

In the second quarter of 2014, the Trust sold approximately 1,395 acres for a total of \$1,670,605, or approximately \$1,198 per acre. In the second quarter of 2013, the Trust sold approximately 43.7 acres for a total of \$218,588, or approximately \$5,000 per acre.

Rentals, royalties and sundry income were \$13,870,779 during the second quarter of 2014, compared to \$9,592,061 for the second quarter of 2013, an increase of 44.6%. This increase resulted primarily from increases in oil and gas royalty revenue and easement and sundry income.



Oil and gas royalty revenue was \$7,863,507 for the second quarter of 2014, compared to \$6,357,782 for the second quarter of 2013, an increase of 23.7%. Oil royalty revenue was \$6,301,472 for the second quarter of 2014, an increase of 30.9% from the second quarter of 2013 when oil royalty revenue was \$4,813,771. The average price per royalty barrel of crude oil during the second quarter of 2014 was 12.8% higher than the average price prevailing during the second quarter of 2013. In addition, crude oil production subject to the Trust's royalty interest increased 16.1% in the second quarter of 2014 compared to the second quarter of 2013. Gas royalty revenue was \$1,562,035 for the second quarter of 2014, an increase of 1.2% from the second quarter of 2013 when gas royalty revenue was \$1,544,011. This increase in gas royalty revenue resulted from a volume increase of 4.9% in the second quarter of 2014 compared to the second quarter of 2013, which more than offset a price decrease of 3.5%.

Easement and sundry income was \$5,863,269 for the second quarter of 2014, an increase of 90.3% compared to the second quarter of 2013 when easement and sundry income was \$3,081,718. This increase resulted primarily from increases in pipeline easement income, sundry income, and seismic permit income caused by an increase in drilling and exploration activity on land owned by the Trust. This category of income is unpredictable and may vary significantly from quarter to quarter.

Interest income, including interest on investments, was \$41,880 for the second quarter of 2014 compared to \$143,284 for the second quarter of 2013, a decrease of 70.8%. Interest on notes receivable for the second quarter of 2014 was \$38,500, a decrease of 72.5% compared to the second quarter of 2013 when interest on notes receivable was \$140,175. As of June 30, 2014, notes receivable for land sales were \$1,286,529 compared to \$7,288,537 at June 30, 2013, a decrease of 82.3%. Interest income earned from investments was \$3,380 for the second quarter of 2014, an increase of 8.7% from the second quarter of 2013. Interest on investments is affected by such variables as cash on hand for investment and the rate of interest on short-term investments.

Taxes, other than income taxes, were \$447,703 for the second quarter of 2014 compared to \$384,115 for the second quarter of 2013, an increase of 16.6%. This increase is primarily attributable to an increase in oil and gas production taxes which resulted from the increase in oil and gas royalty revenue discussed above.

General and administrative expenses were \$422,649 for the second quarter of 2014 compared to \$520,140 for the second quarter of 2013, a decrease of 18.7%. This decrease was primarily due to decreases in legal expenses and employment expenses.

### **Results of Operations for the Six Months Ended June 30, 2014 Compared to the Six Months Ended June 30, 2013**

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Earnings per Sub-share certificate were \$2.03 for the first six months of 2014, compared to \$1.18 for the first six months of 2013. Total operating and investing revenues were \$27,165,217 for the first six months of 2014 compared to \$16,680,787 for the first six months of 2013, an increase of 62.9%. This increase in revenue and earnings was primarily due to increases in oil and gas royalty revenue, easement and sundry income, and land sales. These increases were only slightly offset by a decrease in interest income from notes receivable.

During the first six months of 2014, the Trust sold approximately 1,395 acres for a total of \$1,670,605, or approximately \$1,198 per acre. In the first six months of 2013, the Trust sold approximately 100.1 acres for a total of \$331,588, or approximately \$3,313 per acre.

Rentals, royalties, and sundry income were \$25,383,590 for the first six months of 2014, compared to \$16,055,569 for the first six months of 2013, an increase of 58.1%. This increase resulted primarily from increases in oil and gas royalty revenue and easement and sundry income.



Oil and gas royalty revenue was \$15,105,566 for the first six months of 2014, compared to \$10,352,473 for the first six months of 2013, an increase of 45.9%. Oil royalty revenue was \$11,696,673 for the first six months of 2014, an increase of 39.2% from the first six months of 2013 when oil royalty revenue was \$8,405,512. The average price per royalty barrel of crude oil during the first six months of 2014 was 10.6% higher than the average price prevailing during the first six months of 2013. In addition, crude oil production subject to the Trust's royalty interest increased 25.9% in the first six months of 2014 compared to the first six months of 2013. Gas royalty revenue was \$3,408,893 for the first six months of 2014, an increase of 75.1% from the first six months of 2013 when gas royalty revenue was \$1,946,961. This increase in gas royalty revenue resulted from both volume and price increases of 42.6% and 22.7%, respectively, in the first six months of 2014 compared to the first six months of 2013.

Easement and sundry income was \$10,031,473 for the first six months of 2014, an increase of 84.6% compared to the first six months of 2013 when easement and sundry income was \$5,435,217. This increase resulted primarily from increases in pipeline easement income, sundry income, and seismic permit income caused by an increase in drilling and exploration activity on land owned by the Trust. This category of income is unpredictable and may vary significantly from quarter to quarter.

Interest income, including interest on investments, was \$111,022 for the first six months of 2014 compared to \$293,630 for the first six months of 2013, a decrease of 62.2%. Interest on notes receivable for the first six months of 2014 was \$104,298, a decrease of 63.7% compared to the first six months of 2013 when interest on notes receivable was \$287,450. As of June 30, 2014, notes receivable for land sales were \$1,286,529 compared to \$7,288,537 at June 30, 2013, a decrease of 82.3%. Interest income earned from investments was \$6,724 for the first six months of 2014, an increase of 8.8% from the first six months of 2013. Interest on investments is affected by such variables as cash on hand for investment and the rate of interest on short-term investments.

Taxes, other than income taxes, were \$874,380 for the first six months of 2014 compared to \$625,702 for the first six months of 2013, an increase of 39.7%. This increase is attributable to an increase in oil and gas production taxes which resulted from the increase in oil and gas royalty revenue discussed above.

General and administrative expenses were \$938,377 for the first six months of 2014 compared to \$1,161,697 for the first six months of 2013, a decrease of 19.2%. This decrease was primarily due to decreases in legal expenses and employment expenses.

## **Liquidity and Capital Resources**

The Trust's principal sources of liquidity are revenues from oil and gas royalties, lease rentals and receipts of interest and principal payments on the notes receivable arising from land sales. In the past, those sources have generated more

than adequate amounts of cash to meet the Trust's needs and, in the opinion of management, should continue to do so in the foreseeable future.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

There have been no material changes in the information related to market risk of the Trust since December 31, 2013.

### **Item 4. Controls and Procedures**

Pursuant to Rule 13a-15, management of the Trust under the supervision and with the participation of David M. Peterson, the Trust's Chief Executive Officer and Chief Financial Officer, carried out an evaluation of the effectiveness of the design and operation of the Trust's disclosure controls and procedures as of the end of the Trust's fiscal quarter covered by this Report on Form 10-Q. Based upon that evaluation, Mr. Peterson concluded that the Trust's disclosure controls and procedures are effective in timely alerting him to material information relating to the Trust required to be included in the Trust's periodic SEC filings.

There have been no changes in the Trust's internal control over financial reporting during the Trust's most recently completed fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Trust's internal control over financial reporting.

**PART II****OTHER INFORMATION****Item 1A. Risk Factors**

There have been no material changes in the risk factors previously disclosed in response to Item 1A “Risk Factors” of Part I of the Trust’s Annual Report on Form 10-K for the year ended December 31, 2013.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

(c) During the second quarter of 2014, the Trust repurchased Sub-share certificates as follows:

Period	Total	Average		
	Number of	Price	Total Number of Sub-shares	Maximum Number (or Approximate
	Sub-shares	Paid	Purchased as Part of Publicly	Dollar Value) of Sub-shares that May
	Purchased	per	Announced Plans or Programs	Yet Be Purchased Under the Plans
	Sub-share			or Programs
April 1, through April 30, 2014	—	—	—	—
May 1, through May 31, 2014	11,290	\$149.95	—	—
June 1, through June 30, 2014	13,851	\$162.22	—	—
Total	25,141*	\$156.71	—	—

\* The Trust purchased and retired 25,141 Sub-shares in the open market.



**Item 6. Exhibits**

31.1 Rule 13a-14(a) Certification of Chief Executive Officer and Chief Financial Officer.

32.1 Certification of Chief Executive Officer and Chief Financial Officer furnished pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

101.INSXBRL Instance

101.SCHXBRL Taxonomy Extension Schema

101.CALXBRL Taxonomy Extension Calculation

101.DEF XBRL Taxonomy Extension Definition

101.LABXBRL Taxonomy Extension Labels

101.PREXBRL Taxonomy Extension Presentation

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

TEXAS PACIFIC LAND TRUST  
(Registrant)

Date: August 6,  
2014

By: /s/ David M. Peterson

David M. Peterson, General Agent, Authorized Signatory and Chief Executive Officer and  
Chief Financial Officer

**INDEX TO EXHIBITS**

**EXHIBIT**

**DESCRIPTION**

**NUMBER**

- |      |   |
|------|---|
| 31.1 | Rule 13a-14(a) Certification of Chief Executive Officer and Chief Financial Officer.  |
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