

SOUTHERN CONNECTICUT BANCORP INC  
Form 10-Q  
August 16, 2011

---

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2011

or  
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 0-49784

Southern Connecticut Bancorp, Inc.  
(Exact name of registrant as specified in its charter)

Connecticut  
(State or other jurisdiction of incorporation or  
organization)

06-1609692  
(I.R.S. Employer Identification No.)

215 Church Street, New Haven, Connecticut  
(Address of principal executive offices)

06510  
(Zip Code)

(203) 782-1100  
(Registrant's telephone number, including area code)

Not Applicable  
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required

to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer   
Non-accelerated (Do not check if a smaller reporting company) filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| Class                                   | Outstanding at August 16, 2011 |
|---|--------------------------------|
| Common Stock, \$.01 par value per share | 2,697,902 shares               |

Table of Contents

|   | Page |
|---|------|
| <b>Part I – Financial Information</b>   |      |
| <u>Item 1. Financial Statements.</u>  |      |
| <u>Consolidated Balance Sheets as of June 30, 2011 and December 31, 2010 (unaudited)</u>                                      | 3    |
| <u>Consolidated Statements of Operations for the three and six months ended June 30, 2011 and 2010 (unaudited)</u>            | 4    |
| <u>Consolidated Statements of Changes in Shareholders’ Equity for the six months ended June 30, 2011 and 2010 (unaudited)</u> | 5    |
| <u>Consolidated Statements of Cash Flows for the six months ended June 30, 2011 and 2010 (unaudited)</u>                      | 6    |
| <u>Notes to Consolidated Financial Statements (unaudited)</u>   | 8    |
| <u>Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations.</u>                         | 26   |
| <u>Item 3. Quantitative and Qualitative Disclosures About Market Risk.</u>  | 44   |
| <u>Item 4. Controls and Procedures.</u>   | 44   |
| <b>Part II - Other Information</b>  |      |
| <u>Item 1. Legal Proceedings.</u>   | 45   |
| <u>Item 1A. Risk Factors.</u>   | 45   |
| <u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.</u>   | 45   |
| <u>Item 3. Defaults Upon Senior Securities.</u>   | 45   |
| <u>Item 4. [Removed and Reserved.]</u>  | 45   |
| <u>Item 5. Other Information.</u>   | 45   |
| <u>Item 6. Exhibits.</u>  | 45   |
| <u>Signatures</u>   | 47   |

## Item 1. Financial Statements.

## SOUTHERN CONNECTICUT BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

June 30, 2011 and December 31, 2010

|  | 2011                 | 2010                 |
|--|----------------------|----------------------|
| <b>ASSETS</b>  |                      |                      |
| Cash and due from banks  | \$21,925,805         | \$12,194,212         |
| Short term investments   | 8,600,404            | 8,643,548            |
| Cash and cash equivalents  | 30,526,209           | 20,837,760           |
| Interest bearing certificates of deposit   | 99,413               | 99,426               |
| Available for sale securities (at fair value)  | 3,249,968            | 1,749,726            |
| Federal Home Loan Bank stock   | 66,100               | 66,100               |
| Loans receivable   |                      |                      |
| Loans receivable   | 120,346,427          | 127,643,681          |
| Allowance for loan losses  | (2,168,949 )         | (2,786,641 )         |
| Loans receivable, net  | 118,177,478          | 124,857,040          |
| Accrued interest receivable  | 411,461              | 504,706              |
| Premises and equipment   | 2,086,871            | 2,214,232            |
| Other real estate owned  | 993,378              | 127,453              |
| Other assets held for sale   | 372,758              | 372,758              |
| Other assets   | 1,623,525            | 1,625,354            |
| <b>Total assets</b>  | <b>\$157,607,161</b> | <b>\$152,454,555</b> |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>  |                      |                      |
| <b>Liabilities</b>   |                      |                      |
| <b>Deposits</b>  |                      |                      |
| Noninterest bearing deposits   | \$26,975,830         | \$29,970,070         |
| Unrealized holding gains on available for sale securities, net of taxes  | 114,547,698          | 105,851,389          |
| <b>Total deposits</b>  | <b>141,523,528</b>   | <b>135,821,459</b>   |
| Repurchase agreements  | 452,440              | 395,410              |
| Capital lease obligations  | 1,165,539            | 1,168,954            |
| Accrued expenses and other liabilities   | 641,446              | 787,356              |
| <b>Total liabilities</b>   | <b>143,782,953</b>   | <b>138,173,179</b>   |
| <b>Commitments and Contingencies</b>   |                      |                      |
| <b>Shareholders' Equity</b>  |                      |                      |
| Preferred stock, no par value; shares authorized: 500,000; none issued   | —                    | —                    |
| Common stock, par value \$.01; shares authorized: 5,000,000; shares issued and outstanding: 2011 2,697,902; 2010 2,696,902 | 26,979               | 26,969               |
| Additional paid-in capital   | 22,569,489           | 22,567,146           |
| Accumulated deficit  | (8,772,231 )         | (8,312,465 )         |
| Accumulated other comprehensive loss - net unrealized loss on available for sale securities                                | (29 )                | (274 )               |

|  |               |               |
|--|---------------|---------------|
| Total shareholders' equity                 | 13,824,208    | 14,281,376    |
| Total liabilities and shareholders' equity | \$157,607,161 | \$152,454,555 |

See Notes to Consolidated Financial Statements

3

---

## SOUTHERN CONNECTICUT BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF OPERATIONS

For the Three Months and Six Months Ended June 30, 2011 and 2010

|   | Three Months Ended<br>June 30, |             | Six Months Ended<br>June 30, |             |
|---|--------------------------------|-------------|------------------------------|-------------|
|   | 2011                           | 2010        | 2011                         | 2010        |
| <b>Interest Income:</b>   |                                |             |                              |             |
| Interest and fees on loans  | \$1,805,410                    | \$1,874,232 | \$3,622,756                  | \$3,614,790 |
| Interest on securities  | —                              | 1,797       | 202                          | 9,003       |
| Interest on Federal funds sold and short-term and other investments | 26,909                         | 18,838      | 44,498                       | 41,750      |
| Total interest income   | 1,832,319                      | 1,894,867   | 3,667,456                    | 3,665,543   |
| <b>Interest Expense:</b>  |                                |             |                              |             |
| Interest expense on deposits  | 481,339                        | 455,265     | 940,861                      | 880,834     |
| Interest expense on capital lease obligations                       | 43,101                         | 43,666      | 86,407                       | 87,418      |
| Interest expense on repurchase agreements and other borrowings      | 261                            | 3,164       | 489                          | 4,805       |
| Total interest expense  | 524,701                        | 502,095     | 1,027,757                    | 973,057     |
| Net interest income   | 1,307,618                      | 1,392,772   | 2,639,699                    | 2,692,486   |
| (Credit) provision for loan losses                                  | (77,044 )                      | 152,062     | 666,060                      | 117,638     |
| Net interest income after (credit) provision for loan losses        | 1,384,662                      | 1,240,710   | 1,973,639                    | 2,574,848   |
| <b>Noninterest Income:</b>  |                                |             |                              |             |
| Service charges and fees  | 107,027                        | 117,111     | 207,750                      | 235,049     |
| Gain on sales of available for sale securities                      | —                              | —           | —                            | 28,979      |
| Other noninterest income  | 29,122                         | 35,699      | 63,960                       | 73,362      |
| Total noninterest income  | 136,149                        | 152,810     | 271,710                      | 337,390     |
| <b>Noninterest Expenses:</b>  |                                |             |                              |             |
| Salaries and benefits   | 679,831                        | 741,792     | 1,379,673                    | 1,519,009   |
| Occupancy and equipment   | 160,937                        | 144,883     | 342,471                      | 326,674     |
| Professional services   | 56,137                         | 147,576     | 173,563                      | 407,893     |
| Data processing and other outside services                          | 111,983                        | 101,623     | 206,007                      | 200,144     |
| FDIC Insurance  | 56,424                         | 57,403      | 117,364                      | 109,364     |
| Other operating expenses  | 278,710                        | 183,343     | 486,037                      | 313,894     |
| Total noninterest expenses  | 1,344,022                      | 1,376,620   | 2,705,115                    | 2,876,978   |
| Net income (loss)   | \$176,789                      | \$16,900    | \$(459,766 )                 | \$35,260    |
| Basic income (loss) per share                                       | \$0.07                         | \$0.01      | \$(0.17 )                    | \$0.01      |
| Diluted income (loss) per share                                     | \$0.07                         | \$0.01      | \$(0.17 )                    | \$0.01      |

See Notes to Consolidated Financial Statements

## SOUTHERN CONNECTICUT BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

For the Six Months Ended June 30, 2011 and 2010

|   | Number<br>of Common<br>Shares | Common<br>Stock | Additional<br>Paid-In<br>Capital | Accumulated<br>Deficit | Accumulated<br>Other<br>Comprehensive<br>(Loss)<br>Income | Total        |
|---|-------------------------------|-----------------|----------------------------------|------------------------|---|--------------|
| Balance, December 31,<br>2009                               | 2,695,902                     | \$26,959        | \$22,560,100                     | (\$6,942,727 )         | (\$ 11,796 )  | \$15,632,536 |
| Comprehensive income:                                       |                               |                 |                                  |                        |   |              |
| Net income  | —                             | —               | —                                | 35,260                 | —   | 35,260       |
| Unrealized holding gain on<br>available for sale securities | —                             | —               | —                                | —                      | 11,655  | 11,655       |
| Total comprehensive<br>income                               |                               |                 |                                  |                        |   | 46,915       |
| Restricted stock<br>compensation                            | 1,000                         | 10              | 3,520                            | —                      | —   | 3,530        |
| Balance, June 30, 2010                                      | 2,696,902                     | \$26,969        | \$22,563,620                     | \$ (6,907,467 )        | \$ (141 )   | \$15,682,981 |
| Balance, December 31,<br>2010                               | 2,696,902                     | \$26,969        | \$22,567,146                     | \$ (8,312,465 )        | \$ (274 )   | \$14,281,376 |
| Comprehensive loss:   |                               |                 |                                  |                        |   |              |
| Net loss  | —                             | —               | —                                | (459,766 )             | —   | (459,766 )   |
| Unrealized holding gain on<br>available for sale securities | —                             | —               | —                                | —                      | 245   | 245          |
| Total comprehensive loss                                    |                               |                 |                                  |                        |   | (459,521 )   |
| Restricted stock<br>compensation                            | 1,000                         | 10              | 2,343                            | —                      | —   | 2,353        |
| Balance, June 30, 2011                                      | 2,697,902                     | \$26,979        | \$22,569,489                     | \$ (8,772,231 )        | \$ (29 )  | \$13,824,208 |

See Notes to Consolidated Financial Statements



## SOUTHERN CONNECTICUT BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Six Months Ended June 30, 2011 and 2010

|   | 2011         | 2010         |
|---|--------------|--------------|
| Cash Flows From Operations  |              |              |
| Net (loss) income   | \$(459,766 ) | \$35,260     |
| Adjustments to reconcile net (loss) income to net cash provided by operating activities |              |              |
| Amortization and accretion of premiums and discounts on investments, net                | (4 )         | (2,138 )     |
| Provision for loan losses   | 666,060      | 117,638      |
| Share based compensation  | 2,353        | 3,530        |
| Gain on sale of available for sale securities   | —            | (28,979 )    |
| Depreciation and amortization   | 135,604      | 141,023      |
| Increase in cash surrender value of life insurance                                      | (20,205 )    | (20,340 )    |
| Changes in assets and liabilities:  |              |              |
| Decrease in deferred loan fees  | (1,074 )     | (23,811 )    |
| Decrease (increase) in accrued interest receivable                                      | 93,245       | (67,969 )    |
| Decrease in other assets  | 22,034       | 58,568       |
| Decrease in accrued expenses and other liabilities                                      | (145,910 )   | (166,697 )   |
| Net cash provided by operating activities   | 292,337      | 46,085       |
| Cash Flows From Investing Activities  |              |              |
| Proceeds from maturities of interest bearing certificates of deposit                    | 13           | 247,960      |
| Purchases of available for sale securities  | (18,399,993) | (39,414,815) |
| Principal repayments on available for sale securities                                   | —            | 46,994       |
| Proceeds from the sales of available for sale securities                                | —            | 2,150,625    |
| Proceeds from maturities / calls of available for sale securities                       | 16,900,000   | 36,071,535   |
| Net decrease (increase) in loans receivable   | 5,156,026    | (12,117,973) |
| Purchases of premises and equipment   | (8,243 )     | (4,870 )     |
| Capitalized costs related to other real estate owned                                    | (7,375 )     | —            |
| Net cash provided by (used) in investing activities                                     | 3,640,428    | (13,020,544) |
| Cash Flows From Financing Activities  |              |              |
| Net increase in demand, savings and money market deposits                               | 3,012,423    | 3,213,293    |
| Net increase in certificates of deposit   | 2,689,646    | 19,571,564   |
| Net increase in repurchase agreements   | 57,030       | 1,861,991    |
| Principal repayments on capital lease obligations                                       | (3,415 )     | (3,071 )     |
| Net cash provided by financing activities   | 5,755,684    | 24,643,777   |
| Net increase in cash and cash equivalents   | 9,688,449    | 11,669,318   |
| Cash and cash equivalents   |              |              |
| Beginning   | 20,837,760   | 17,924,638   |
| Ending  | \$30,526,209 | \$29,593,956 |

See Notes to Consolidated Financial Statements



## SOUTHERN CONNECTICUT BANCORP, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS, Continued  
For the Six Months Ended June 30, 2011 and 2010

|   | 2011        | 2010      |
|---|-------------|-----------|
| Supplemental Disclosures of Cash Flow Information:                                  |             |           |
| Cash paid for:  |             |           |
| Interest  | \$1,016,885 | \$940,260 |
| Income taxes  | \$—         | \$750     |
| Supplemental Disclosures of Non-Cash Investing and Financing Activities:            |             |           |
| Transfer of loans receivable to other real estate owned                             | \$858,550   | \$111,435 |
| Unrealized holding gains on available for sale securities arising during the period | \$245       | \$11,655  |

See Notes to Consolidated Financial Statements

Southern Connecticut Bancorp, Inc.  
Notes to Consolidated Financial Statements  
(Unaudited)

Note 1. Nature of Operations

Southern Connecticut Bancorp, Inc. (the “Company”) is a bank holding company headquartered in New Haven, Connecticut that was incorporated on November 8, 2000. The Company’s strategic objective is to serve as a bank holding company for a community-based commercial bank and a mortgage broker serving primarily New Haven County (the “Greater New Haven Market”). The Company owns 100% of the capital stock of The Bank of Southern Connecticut (the “Bank”), a Connecticut-chartered bank with its headquarters in New Haven, Connecticut, and 100% of the capital stock of SCB Capital, Inc. The Company and its subsidiaries focus on meeting the financial services needs of consumers and small to medium-sized businesses, professionals and professional corporations, and their owners and employees in the Greater New Haven Market.

The Bank operates branches at four locations, including downtown New Haven, the Amity/Westville section of New Haven, Branford and North Haven. The Bank’s branches have a consistent, attractive appearance. Each location has an open lobby, comfortable waiting area, offices for the branch manager and a loan officer, and a conference room. The design of the branches complements the business development strategy of the Bank, affording an appropriate space to deliver personalized banking services in professional, confidential surroundings.

The Bank focuses on serving the banking needs of small to medium-sized businesses, professionals and professional corporations, and their owners and employees in the Greater New Haven Market. The Bank’s target commercial customer has between \$1.0 and \$30.0 million in revenues, 15 to 150 employees, and borrowing needs of up to \$3.0 million. The primary focus on this commercial market makes the Bank uniquely qualified to move deftly in responding to the needs of its clients. The Bank has been successful in winning business by offering a combination of competitive pricing for its services, quick decision making processes and a high level of personalized, “high touch” customer service.

SCB Capital, Inc. operated under the name “Evergreen Financial Services” (“Evergreen”) as a licensed mortgage brokerage business through July 31, 2010. After reviewing the historical operations and results of Evergreen, and considering future prospects for the business, management determined that it was in the best interest of the Company to discontinue the mortgage brokerage operation of SCB Capital, Inc. however the Company is expected to continue to offer mortgage brokerage services.

On February 22, 2010, the Company entered into an Agreement and Plan of Merger with Naugatuck Valley Financial Company (“NVSL”) and Newco, a Company to be formed by NVSL to be the holding company for Naugatuck Valley Savings and Loan (“NVSL Bank”), pursuant to which the Company would merge with and into Newco, with Newco being the surviving Company. The Agreement and Plan of Merger was subsequently amended on September 17, 2010 to amend the consideration to be paid in the merger, extend the deadline for closing the merger and amend the conditions under which NVSL would be obligated to pay a termination fee to the Company. On November 12, 2010, the Company, NVSL and Newco entered into a Mutual Termination Agreement pursuant to which the parties mutually agreed to terminate the Agreement and Plan of Merger due to an inability to obtain regulatory approval of the proposed merger.

Note 2. Basis of Financial Statement Presentation

The consolidated interim financial statements include the accounts of the Company and its subsidiaries. The consolidated interim financial statements and notes thereto have been prepared in conformity with U.S. generally

accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 8 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements. In the opinion of

8

---

management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. All significant intercompany transactions have been eliminated in consolidation. Amounts in prior period financial statements are reclassified whenever necessary to conform to current period presentations. The results of operations for the three months and six months ended June 30, 2011 are not necessarily indicative of the results which may be expected for the year as a whole. The accompanying consolidated financial statements and notes thereto should be read in conjunction with the audited financial statements of the Company and notes thereto as of December 31, 2010, filed with the Securities and Exchange Commission on Form 10-K on March 28, 2011.

### Note 3. Available for Sale Securities

The amortized cost, gross unrealized gains, gross unrealized losses and approximate fair values of available for sale securities at June 30, 2011 and December 31, 2010 were as follows:

|                     | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value |
|---------------------|-------------------|------------------------------|-------------------------------|---------------|
| June 30, 2011       |                   |                              |                               |               |
| U.S. Treasury Bills | \$ 3,249,997      | \$ —                         | \$ (29 )                      | \$ 3,249,968  |
| December 31, 2010   |                   |                              |                               |               |
| U.S. Treasury Bills | \$ 1,750,000      | \$ —                         | \$ (274 )                     | \$ 1,749,726  |

The following table presents the Company's available for sale securities' gross unrealized losses and fair value, aggregated by the length of time the individual securities have been in a continuous loss position, at June 30, 2011 and December 31, 2010:

|                                       | Less Than 12 Months |                    | 12 Months or More |                    | Total         |                    |
|---------------------------------------|---------------------|--------------------|-------------------|--------------------|---------------|--------------------|
|                                       | Fair<br>Value       | Unrealized<br>Loss | Fair<br>Value     | Unrealized<br>Loss | Fair<br>Value | Unrealized<br>Loss |
| June 30, 2011                         |                     |                    |                   |                    |               |                    |
| U.S. Treasury Bills                   | \$ 3,249,968        | \$ 29              | \$ —              | \$ —               | \$ 3,249,968  | \$ 29              |
| December 31, 2010                     |                     |                    |                   |                    |               |                    |
| U.S. Government<br>Agency obligations | \$ 1,749,726        | \$ 274             | \$ —              | \$ —               | \$ 1,749,726  | \$ 274             |

At both June 30, 2011 and December 31, 2010, the Company had one available for sale security in an unrealized loss position.

Management believes that none of the unrealized losses on available for sale securities are other than temporary because all of the unrealized losses in the Company's investment portfolio are due to market interest rate changes on debt securities issued by U.S. Government agencies. Management considers the issuers of the securities to be financially sound and the Company expects to receive all contractual principal and interest related to these investments. Because the Company does not intend to sell the investments, and it is not more likely than not that the Company will be required to sell the investments before recovery of their amortized cost basis, which may be maturity, the Company does not consider those investments to be other-than-temporarily impaired at June 30, 2011.



The amortized cost and fair value of available for sale debt securities at June 30, 2011 by contractual maturity are presented below.

| Maturity:       | Amortized<br>Cost | Fair<br>Value |
|-----------------|-------------------|---------------|
| Within one year | \$ 3,249,997      | \$ 3,249,968  |

#### Note 4. Loans Receivable and Allowance for Loan Losses

A summary of the Company's loan portfolio at June 30, 2011 and December 31, 2010 is as follows:

|   | 2011           | 2010           |
|---|----------------|----------------|
| Commercial loans secured by real estate | \$ 68,403,684  | \$ 74,383,181  |
| Commercial                              | 35,914,421     | 38,098,772     |
| Residential mortgages                   | 13,167,507     | 12,325,065     |
| Construction and land                   | 2,709,919      | 2,639,856      |
| Consumer                                | 286,002        | 332,985        |
| Total loans                             | 120,481,533    | 127,779,859    |
| Net deferred loan fees                  | (135,106 )     | (136,178 )     |
| Allowance for loan losses               | (2,168,949 )   | (2,786,641 )   |
| Loans receivable, net                   | \$ 118,177,478 | \$ 124,857,040 |

The changes in the allowance for loan losses for the six months ended June 30, 2011 and 2010 are as follows:

|   | 2011         | 2010         |
|---|--------------|--------------|
| Balance at beginning of year                | \$ 2,786,641 | \$ 2,768,567 |
| Provision for loan losses                   | 666,060      | 117,638      |
| Recoveries of loans previously charged-off: |              |              |
| Commercial                                  | 4,104        | —            |
| Consumer                                    | 2,156        | 1,137        |
| Total recoveries                            | 6,260        | 1,137        |
| Loans charged-off:                          |              |              |
| Real Estate                                 | (134,699 )   | —            |
| Commercial loans secured by real estate     | (1,146,198)  | (84,387 )    |
| Consumer                                    | (9,115 )     | (4,412 )     |
| Total charge-offs                           | (1,290,012)  | (88,799 )    |
| Balance at end of period                    | \$ 2,168,949 | \$ 2,798,543 |
| Net charge-offs to average loans            | (1.03 )%     | (0.07 )%     |

At June 30, 2011 and December 31, 2010, the unpaid principal balances of loans placed on nonaccrual status were \$5,908,025 and \$6,136,567, respectively. During the three months ended June 30, 2011, two commercial real estate loans with an aggregate principal balance of \$1,392,332, were restructured and constituted troubled debt restructurings. There are no further commitments to lend funds to these borrowers. Loans contractually past due 90 days or more and still accruing interest amounted to \$527,824 and \$205,262 at June 30, 2011 and December 31, 2010, respectively as these loans were considered by management to be well secured and in the process of collection.





The following information relates to impaired loans as of June 30, 2011 and December 31, 2010:

|   | 2011         | 2010         |
|---|--------------|--------------|
| Impaired loans for which there is a specific allowance  | \$ 2,363,604 | \$ 4,585,020 |
| Impaired loans for which there is no specific allowance | \$ 3,661,244 | \$ 1,952,375 |
| Allowance for loan losses related to impaired loans     | \$ 610,347   | \$ 1,212,595 |
| Average recorded investment in impaired loans           | \$ 6,645,319 | \$ 6,733,378 |

The Company's lending activities are conducted principally in New Haven County of Connecticut. The Company grants commercial and residential real estate loans, commercial business loans and a variety of consumer loans. In addition, the Company may grant loans for the construction of residential homes, residential developments and land development projects. All residential and commercial mortgage loans are collateralized by first or second mortgages on real estate. The ability and willingness of borrowers to satisfy their loan obligations is dependent in large part upon the status of the regional economy and regional real estate market. Accordingly, the ultimate collectibility of a substantial portion of the loan portfolio and the recovery of a substantial portion of any resulting real estate acquired is susceptible to changes in market conditions.

The Company has established credit policies applicable to each type of lending activity in which it engages, evaluates the creditworthiness of each customer on an individual basis and, when deemed appropriate, obtains collateral. Collateral varies by each borrower and loan type. The market value of collateral is monitored on an ongoing basis and additional collateral is obtained when warranted. Important types of collateral include business assets, real estate, commercial vehicles, equipment, automobiles, marketable securities and time deposits. While collateral provides assurance as a secondary source of repayment, the Company ordinarily requires the primary source of repayment to be based on the borrower's ability to generate continuing cash flows.

**Loan Origination/Risk Management.** Management and the Board of Directors have adopted policies and procedures which dictate the guidelines for all loan originations for the Company. All loan originations are either approved by the Board of Directors or by a management committee comprised of the President, the Chief Credit Officer and Chief Financial Officer of the Company. Any loans approved by the latter are reviewed and ratified by the Board of Directors.

The Company underwrites commercial and industrial loans, loans secured by commercial real estate, loans secured by residential real estate, loans related to commercial and residential development, and loans to consumers. The principal requirement of any borrower is the demonstrated ability to service the interest and principal payments of the loan as structured.

Commercial and industrial loans are underwritten after evaluating and understanding the borrower's ability to operate profitably and generate the cash flow necessary to repay the loan as agreed as to principal and interest. Commercial

and industrial loans are primarily made based on the identified cash flows of the borrower and secondarily on the underlying collateral provided by the borrower. Most commercial and industrial loans are secured by the assets being financed or other business assets such as accounts receivable or inventory and require a personal guarantee. In the case of loans secured by accounts receivable, the availability of funds for the repayment of these loans may be substantially dependent on the ability of the borrower to collect amounts due from its customers.

Like commercial and industrial loans, commercial real estate loans are underwritten after evaluating and understanding the borrower's ability to operate profitably and generate the cash flow necessary to repay the loan as agreed as to principal and interest. These loans are viewed primarily as cash flow loans and secondarily as loans secured by real estate. Commercial real estate lending typically involves higher loan principal amounts and the repayment of these loans is generally largely dependent on the successful operation of the property securing

the loan or the business conducted on the property securing the loan. Management monitors and evaluates commercial real estate loans based on collateral, geography and risk rating.

While the Company does have a small number of loans to individual borrowers to finance their primary residence, the majority of the Company's loans secured by residential real estate are made in connection with a commercial loan for which residential real estate is offered as collateral. These loans are underwritten to the same standards as commercial real estate loans.

With respect to loans to developers and builders that are secured by non-owner occupied properties that the Company may originate from time to time, the Company requires the borrower to have a proven record of success, and typically requires a personal guarantee from all the principals of the project. Construction loans are underwritten utilizing independent appraisal reviews and lease rates and financial analysis of the developers and property owners. Construction loans are generally based upon estimates of costs and value associated with the complete project.

The Company originates consumer loans on a limited basis. Applications for consumer loans are analyzed on an individual basis based on the borrower's ability to repay the loan. Where available, collateral is used to secure consumer loans.

Not less than annually, the Company utilizes an independent loan review company to review and validate the credit risk program. Results of these reviews are presented to management and reported to the board of directors. The loan review process complements and reinforces the risk identification and assessment decisions made by lenders and credit personnel, as well as the Company's policies and procedures.

Non-Accrual and Past Due Loans. The accrual of interest on loans is discontinued at the time the loan is 90 days past due unless the loan is well-secured and in process of collection. Consumer installment loans are typically charged off no later than 180 days past due. Past due status is based on contractual terms of the loan. In all cases, loans are placed on nonaccrual status or charged-off at an earlier date if collection of principal or interest is considered doubtful. All interest accrued but not collected for loans that are placed on nonaccrual status or charged off is reversed against interest income. The interest on these loans is accounted for on the cash-basis method until qualifying for return to accrual status. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

Nonaccrual loans segregated by class of loans as of June 30, 2011 and December 31, 2010 were as follows:

|   | 2011         | 2010         |
|---|--------------|--------------|
| Commercial loans secured by real estate | \$ 2,324,322 | \$ 4,133,219 |
| Commercial                              | 1,321,719    | 1,291,744    |
| Construction and land                   | 1,500,000    | —            |
| Residential mortgages                   | 761,984      | 711,604      |
|   | \$ 5,908,025 | \$ 6,136,567 |

Edgar Filing: SOUTHERN CONNECTICUT BANCORP INC - Form 10-Q

An age analysis of past due loans, segregated by class of loans, as of June 30, 2011 and December 31, 2010 were as follows:

|  | Loans<br>30-89<br>Days Past<br>Due | Loans 90<br>Days or<br>More Past<br>Due | Total Past<br>Due Loans | Current<br>Loans | Total Loans   | Accruing<br>Loans<br>90 or More<br>Days<br>Past Due |
|--|------------------------------------|---|-------------------------|------------------|---------------|---|
| June 30, 2011                              |                                    |   |                         |                  |               |   |
| Commercial loans<br>secured by real estate | \$1,426,324                        | \$2,353,947                             | \$3,780,271             | \$64,623,413     | \$68,403,684  | \$ 29,625   |
| Commercial                                 | 1,002,797                          | 1,551,917                               | 2,554,714               | 33,359,707       | 35,914,421    | 230,198   |
| Residential mortgages                      | 191,563                            | 975,279                                 | 1,166,842               | 12,000,665       | 13,167,507    | 213,295   |
| Construction and land                      | —                                  | 1,500,000                               | 1,500,000               | 1,209,919        | 2,709,919     | —   |
| Consumer                                   | —                                  | 54,706                                  | 54,706                  | 231,296          | 286,002       | 54,706  |
|  | \$2,620,684                        | \$6,435,849                             | \$9,056,533             | \$111,425,000    | \$120,481,533 | \$ 527,824  |
| December 31, 2010                          |                                    |   |                         |                  |               |   |
| Commercial loans<br>secured by real estate | \$1,431,575                        | \$4,133,220                             | \$5,564,795             | \$68,818,386     | \$74,383,181  | \$ —  |
| Commercial                                 | 218,366                            | 1,433,299                               | 1,651,665               | 36,447,107       | 38,098,772    | 141,555   |
| Residential mortgages                      | —                                  | 711,604                                 | 711,604                 | 11,613,461       | 12,325,065    | —   |
| Construction and land                      | —                                  | —                                       | —                       | 2,639,856        | 2,639,856     | —   |
| Consumer                                   | —                                  | 63,707                                  | 63,707                  | 269,278          | 332,985       | 63,707  |
|  | \$1,649,941                        | \$6,341,830                             | \$7,991,771             | \$119,788,088    | \$127,779,859 | \$ 205,262  |

Impaired Loans. A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis for commercial and real estate loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's observable market price, or the fair value of the collateral if the loan is collateral dependent.

The following information relates to impaired loans as of and for the six months ended June 30, 2011 and as of and for the year ended December 31, 2010:

|               | Unpaid<br>Contractual<br>Principal<br>Balance | Recorded<br>Investment<br>With No<br>Allowance | Recorded<br>Investment<br>With<br>Allowance | Total<br>Recorded<br>Investment | Related<br>Allowance | Average<br>Recorded<br>Investment | Interest<br>Income<br>Recognized |
|---------------|---|--|---|---------------------------------|----------------------|-----------------------------------|----------------------------------|
| June 30, 2011 | \$2,441,144                                   | \$950,701                                      | \$1,490,443                                 | \$2,441,144                     | \$278,257            | \$3,446,949                       | \$ 60,908                        |

|   |              |              |              |              |            |              |           |
|---|--------------|--------------|--------------|--------------|------------|--------------|-----------|
| Commercial loans secured by real estate |              |              |              |              |            |              |           |
| Commercial                              | 1,321,719    | 1,057,214    | 264,505      | 1,321,719    | 178,153    | 1,473,522    | 7,766     |
| Construction and land                   | 1,500,000    | 1,500,000    | —            | 1,500,000    | —          | 1,000,000    | —         |
| Residential mortgages                   | 761,985      | 153,329      | 608,656      | 761,985      | 153,937    | 724,848      | 8,186     |
| Total                                   | \$ 6,024,848 | \$ 3,661,244 | \$ 2,363,604 | \$ 6,024,848 | \$ 610,347 | \$ 6,645,319 | \$ 76,860 |

December 31,  
2010

|   |              |              |              |              |              |              |            |
|---|--------------|--------------|--------------|--------------|--------------|--------------|------------|
| Commercial loans secured by real estate |              |              |              |              |              |              |            |
| Commercial                              | \$ 4,249,974 | \$ 358,523   | \$ 3,891,451 | \$ 4,249,974 | \$ 895,894   | \$ 4,330,949 | \$ 46,033  |
| Residential mortgages                   | 1,575,817    | 1,439,538    | 136,279      | 1,575,817    | 124,576      | 1,772,079    | 26,904     |
| Total                                   | \$ 711,604   | \$ 154,314   | \$ 557,290   | \$ 711,604   | \$ 192,125   | \$ 630,350   | \$ 27,808  |
| Total                                   | \$ 6,537,395 | \$ 1,952,375 | \$ 4,585,020 | \$ 6,537,395 | \$ 1,212,595 | \$ 6,733,378 | \$ 100,745 |

Credit Quality Indicators. Oversight of the credit quality of the Company's loan portfolio is managed by members of senior management and a committee of the Board of Directors. This group meets not less than monthly to review all impaired loans, any loans identified by management as potential problem loans, and all loans that are past due. The Company's loan portfolio is comprised principally of loans to commercial entities, but the Company offers consumer loans as well. The Company employs different methodologies for monitoring credit risk in commercial loans and consumer loans.

Commercial Loans. The Company employs a risk rating system to identify the level of risk inherent in commercial loans. The risk rating system assists management in monitoring and overseeing the loan portfolio by providing indications of credit trends, serving as a basis for pricing, and being a part of the quantitative determination of the allowance for loan losses.

All commercial relationships, including loans categorized as commercial and industrial loans, commercial real estate loans, commercial loans secured by residential real estate, and construction loans, are included in this risk rating system. Under the Company's internal risk rating system, the Company has risk rating categories of 0 through 5 that fall into the federal regulatory risk rating of "Pass". A risk rating of 0 is assigned to those loans that are secured by readily marketable assets (including deposits at the bank); risk ratings increase from 1 to 5 in incremental increases of risk inherent in the relationship, with a loan that is rated 5 representing moderate risk. In addition, the Company identifies criticized loans as "special mention," "substandard," "doubtful" or "loss," by employing a numerical risk rating system of 6,7,8 and 9, respectively, which correspond with the federal regulatory risk rating definitions of special mention, substandard, doubtful and loss, respectively.

Risk ratings assigned to loans are recommended by management and approved by the Company's loan committee. The loan officer presents a proposed risk rating based on the underlying loan; the proposal is reviewed for accuracy and confirmed by the credit department. Risk ratings take into account a variety of commonly employed financial metrics, both quantitative and qualitative, which serve to measure risk. As part of the determination, all ratings of 5 or better (which are collectively considered "Pass" rating by the Company) require that the customer have furnished timely financial information and other data pertinent to the relationship. Cash flow is reviewed and analyzed over a period of two to five years, but a particular emphasis is placed on recent data in the event of a material change in performance, particularly a downward trend. New companies are generally considered riskier than established entities; length of time in business is factored into the risk rating decision. As part of the risk rating system, the health of the overall industry in which the company operates is also considered. Risk ratings are reviewed not less than annually.

Consumer Loans. The Company does not assign risk ratings to consumer loans. Consumer loans are considered Pass loans until such time that it is determined that the loan is impaired. In the event a consumer loan becomes impaired, the entire balance of the loan is typically charged off immediately.

The following table presents credit risk ratings by class of loan as of June 30, 2011 and December 31, 2010:

| June 30, 2011   | Commercial<br>Loans<br>Secured by Real<br>Estate |              | Construction<br>and Land | Residential<br>Mortgages | Consumer  | Total         |
|-----------------|--|--------------|--------------------------|--------------------------|-----------|---------------|
|                 | Commercial                                       |              |                          |                          |           |               |
| Risk Rating:    |  |              |                          |                          |           |               |
| Pass            | \$ 59,922,484                                    | \$31,916,568 | \$ 1,209,919             | \$12,213,959             | \$286,002 | \$105,548,932 |
| Special Mention | 6,040,056  | 1,355,866    | —                        | 191,563                  | —         | 7,587,485     |
| Substandard     | 2,441,144  | 2,641,987    | 1,500,000                | 761,985                  | —         | 7,345,116     |
| Total           | \$ 68,403,684                                    | \$35,914,421 | \$ 2,709,919             | \$13,167,507             | \$286,002 | \$120,481,533 |

  

| December 31, 2010 | Commercial<br>Loans<br>Secured by<br>Real<br>Estate |              | Construction<br>and Land | Residential<br>Mortgages | Consumer  | Total         |
|-------------------|---|--------------|--------------------------|--------------------------|-----------|---------------|
|                   | Commercial  |              |                          |                          |           |               |
| Risk Rating:      |   |              |                          |                          |           |               |
| Pass              | \$63,470,074  | \$33,703,750 | \$ 1,139,856             | \$11,421,898             | \$332,985 | \$110,068,563 |
| Special Mention   | 6,663,133   | 1,460,366    | 1,500,000                | 191,563                  | —         | 9,815,062     |
| Substandard       | 4,249,974   | 2,934,656    | —                        | 711,604                  | —         | 7,896,234     |
| Total             | \$74,383,181  | \$38,098,772 | \$ 2,639,856             | \$12,325,065             | \$332,985 | \$127,779,859 |

Allowance for Loan Loss. The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

The allowance consists of allocated and general components. The allocated component relates to loans that are considered impaired. For such impaired loans, an allowance is established when the discounted cash flows (or observable market price or collateral value if the loan is collateral dependent) of the impaired loan is lower than the carrying value of that loan. The general component covers all other loans, segregated generally by loan type (and further segregated by risk rating), and is based on historical loss experience with adjustments for qualitative factors which are made after an assessment of internal or external influences on credit quality that are not fully reflected in the historical loss data.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the



borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis for commercial and real estate loans by either the present value of expected future cash flows discounted at the

loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

Impaired loans also include loans modified in troubled debt restructurings where concessions have been granted to borrowers experiencing financial difficulties. These concessions could include a reduction in the interest rate on the loan, payment extensions, forgiveness of principal, forbearance or other actions intended to maximize collection.

The allowances established for losses on specific loans are based on a regular analysis and evaluation of problem loans. Loans are classified based on an internal credit risk grading process that evaluates, among other things: (i) the obligor's ability to repay; (ii) the underlying collateral, if any; and (iii) the economic environment and industry in which the borrower operates. This analysis is performed by the credit department, in consultation with the loan officers, for all commercial loans. Specific valuation allowances are determined by analyzing the borrower's ability to repay amounts owed, collateral deficiencies, the relative risk grade of the loan and economic conditions affecting the borrower's industry, among other things.

Historical valuation allowances are calculated based on the historical loss experience of specific types of loans. The Company calculates historical loss ratios for pools of similar loans with analogous characteristics based on the proportion of actual charge-offs experienced in relation to the total population of loans in the pool. Due to the relatively small asset size and loans outstanding of the Company, the Company uses readily available data from the FDIC regarding the loss experience of National Banks with assets between \$100 million and \$300 million and combines this data with the Company's actual loss experience to develop average loss factors by weighting the National Banks' loss experience and the Company's loss experience. Beginning with the quarter ended March 31, 2011, the Company updated its historical loss factors by combining data relating to the loss experience of National Banks with assets between \$100 million and \$300 million for the year ended December 31, 2010 that was obtained from the FDIC, with the Company's actual loss experience data. As both the Company's asset size and outstanding loan balance increased significantly during the prior year, the Company determined to place greater emphasis on the Company's loss experience and to utilize the average loss experience for the prior four years instead of the prior three years used in the Company's previous valuation. The Company increased the weighting of its loss experience from 25% to 50%. The additional year used in the valuation period is intended to mitigate the effects of the recent economic downturn on the valuation allowance since management does not believe the average loss experience during the recent economic downturn is indicative of losses inherent in the Company's loan portfolio. A historical valuation allowance is established for each pool of similar loans based upon the product of the historical loss ratio and the total dollar amount of the loans in the pool. The Company's pools of similar loans include analogous risk-graded groups of commercial and industrial loans, commercial real estate loans, consumer real estate loans and consumer and other loans.

General valuation allowances are based on general economic conditions and other qualitative risk factors both internal and external to the Company. In general, such valuation allowances are determined by evaluating, among other things: (i) the experience, ability and effectiveness of the bank's lending management and staff; (ii) the effectiveness of the Company's loan policies, procedures and internal controls; (iii) changes in asset quality; (iv) changes in loan portfolio volume; (v) the composition and concentrations of credit; and (vi) the impact of national and local economic trends and conditions. Management evaluates the degree of risk that each one of these components has on the quality of the loan portfolio on a quarterly basis. Each component is determined to have either a high, moderate or low degree of risk. The results are then input into a general allocation matrix to determine an appropriate general valuation allowance.

The following table details activity in the allowance for loan losses by portfolio segment for the six months ended June 30, 2011. Allocation of a portion of the allowance to one category of loans does not preclude its availability to absorb losses in other categories.

| June 30, 2011                                  | Commercial<br>Loans<br>Secured by |            | Residential | Construction | Consumer | Total        |
|--|-----------------------------------|------------|-------------|--------------|----------|--------------|
|  | Real Estate                       | Commercial | Mortgages   | and Land     |          |              |
| Balance at beginning of year                   | \$ 1,587,196                      | \$ 821,981 | \$ 316,146  | \$ 55,182    | \$ 6,136 | \$ 2,786,641 |
| Provision for loan losses                      | 522,487                           | 205,384    | (29,414 )   | (37,855 )    | 5,458    | 666,060      |
| Loans charged-off                              | (1,124,269)                       | (156,628 ) | —           | —            | (9,115 ) | (1,290,012)  |
| Recoveries of loans<br>previously charged-off  | —                                 | 4,104      | —           | —            | 2,156    | 6,260        |
| Net charge-offs                                | (1,124,269)                       | (152,524 ) | —           | —            | (6,959 ) | (1,283,752)  |
| Balance at end of period                       | \$ 985,414                        | \$ 874,841 | \$ 286,732  | \$ 17,327    | \$ 4,635 | \$ 2,168,949 |
| Period-end amount allocated<br>to:             |                                   |            |             |              |          |              |
| Loans collectively<br>evaluated for impairment | \$ 707,157                        | \$ 696,688 | \$ 132,795  | \$ 17,327    | \$ 4,635 | \$ 1,558,602 |
| Loans individually<br>evaluated for impairment | 278,257                           | 178,153    | 153,937     | —            | —        | 610,347      |
| Balance at end of period                       | \$ 985,414                        | \$ 874,841 | \$ 286,732  | \$ 17,327    | \$ 4,635 | \$ 2,168,949 |

| Period-end loan balances:                      | Commercial<br>Loans Secured<br>by Real Estate |               | Residential   | Construction | Consumer   | Total          |
|--|---|---------------|---------------|--------------|------------|----------------|
|  | Commercial                                    | Commercial    | Mortgages     | and Land     |            |                |
| Loans collectively<br>evaluated for impairment | \$ 65,962,540                                 | \$ 34,592,702 | \$ 12,405,522 | \$ 1,209,919 | \$ 286,002 | \$ 114,456,685 |
| Loans individually<br>evaluated for impairment | 2,441,144                                     | 1,321,719     | 761,985       | 1,500,000    | —          | 6,024,848      |
| Total  | \$ 68,403,684                                 | \$ 35,914,421 | \$ 13,167,507 | \$ 2,709,919 | \$ 286,002 | \$ 120,481,533 |

#### Note 5. Deposits

At June 30, 2011 and December 31, 2010, deposits consisted of the following:

|  | 2011           | 2010           |
|--|----------------|----------------|
| Noninterest bearing                        | \$ 26,975,830  | \$ 29,970,070  |
| Interest bearing:                          |                |                |
| Checking                                   | 6,325,720      | 5,611,458      |
| Money Market                               | 41,923,263     | 36,795,756     |
| Savings                                    | 2,744,479      | 2,579,585      |
| Time certificates, less than \$100,000 (1) | 27,550,702     | 28,652,997     |
| Time certificates, \$100,000 or more (2)   | 36,003,534     | 32,211,593     |
| Total interest bearing                     | 114,547,698    | 105,851,389    |
| Total deposits                             | \$ 141,523,528 | \$ 135,821,459 |

(1)

Edgar Filing: SOUTHERN CONNECTICUT BANCORP INC - Form 10-Q

Included in time certificates of deposit, less than \$100,000, at June 30, 2011 and December 31, 2010 were brokered deposits totaling \$5,828,663 and \$5,944,563, respectively.

(2) Included in time certificates of deposit, \$100,000 or more, at June 30, 2011 and December 31, 2010 were brokered deposits totaling \$5,944,630 and \$4,736,043, respectively.

Brokered deposits at June 30, 2011 and December 31, 2010 were as follows:

|   | 2011          | 2010          |
|---|---------------|---------------|
| Bank customer time certificates of deposit placed through CDARS to ensure FDIC coverage | \$ 4,515,390  | \$ 2,151,904  |
| Time certificates of deposit purchased by the Bank through CDARS                        | 2,160,465     | 3,292,528     |
| Other brokered time certificates of deposit   | 5,097,438     | 5,236,174     |
| Total brokered deposits   | \$ 11,773,293 | \$ 10,680,606 |

## Note 6. Available Borrowings

The Bank is a member of the Federal Home Loan Bank of Boston (“FHLB”). At June 30, 2011, the Bank had the ability to borrow from the FHLB based on a certain percentage of the value of the Bank’s qualified collateral, as defined in the FHLB Statement of Products Policy, at the time of the borrowing. In accordance with an agreement with the FHLB, the qualified collateral must be free and clear of liens, pledges and encumbrances. There were no borrowings outstanding with the FHLB at June 30, 2011.

The Bank is required to maintain an investment in capital stock of the FHLB in an amount equal to a percentage of its outstanding mortgage loans and contracts secured by residential properties, including mortgage-backed securities. No ready market exists for FHLB stock and it has no quoted fair value. For disclosure purposes, such stock is assumed to have a fair value which is equal to cost based upon the redemption provisions of the FHLB.

## Note 7. Income (Loss) Per Share

The Company is required to present basic income (loss) per share and diluted income (loss) per share in its statements of operations. Basic per share amounts are computed by dividing net income (loss) by the weighted average number of common shares outstanding. Diluted per share amounts assume exercise of all potential common stock equivalents in weighted average shares outstanding, unless the effect is antidilutive. The Company is also required to provide a reconciliation of the numerator and denominator used in the computation of both basic and diluted income (loss) per share.

The following is information about the computation of (loss) income per share for the three and six months ended June 30, 2011 and 2010:

| Three Months Ended June 30,                                      | 2011        |           |           | 2010     |           |           |
|--|-------------|-----------|-----------|----------|-----------|-----------|
|  | Net         | Weighted  | Amount    | Net      | Weighted  | Amount    |
|  | Income      | Average   | Per Share | Income   | Average   | Per Share |
|  |             | Shares    |           |          | Shares    |           |
| <b>Basic Income Per Share</b>                                    |             |           |           |          |           |           |
| Income available to common shareholders                          | \$176,789   | 2,697,407 | \$0.07    | \$16,900 | 2,696,524 | \$0.01    |
| <b>Effect of Dilutive Securities</b>                             |             |           |           |          |           |           |
| Warrants/Stock Options outstanding/Restricted Stock              | —           | 495       | —         | —        | 1,378     |           |
| <b>Diluted Income Per Share</b>                                  |             |           |           |          |           |           |
| Income available to common shareholders plus assumed conversions | \$176,789   | 2,697,902 | \$0.07    | \$16,900 | 2,697,902 | \$0.01    |
| <br>   |             |           |           |          |           |           |
| Six Months Ended June 30,  | 2011        |           |           | 2010     |           |           |
|  | Net         | Weighted  | Amount    | Net      | Weighted  | Amount    |
|  | Loss        | Average   | Per Share | Income   | Average   | Per Share |
|  |             | Shares    |           |          | Shares    |           |
| <b>Basic (Loss) Income Per Share</b>                             |             |           |           |          |           |           |
| (Loss) Income available to common shareholders                   | \$(459,766) | 2,697,156 | \$(0.17)  | \$35,260 | 2,696,213 | \$0.01    |

Effect of Dilutive Securities

|   |              |           |           |          |           |        |
|---|--------------|-----------|-----------|----------|-----------|--------|
| Warrants/Stock Options<br>outstanding/Restricted Stock                        | —            | —         | —         | —        | 1,689     | —      |
| Diluted (Loss) Income Per Share   |              |           |           |          |           |        |
| (Loss) Income available to<br>common shareholders plus<br>assumed conversions | \$(459,766 ) | 2,697,156 | \$(0.17 ) | \$35,260 | 2,697,902 | \$0.01 |

For the six months ended June 30, 2011, common stock equivalents of 746 shares have been excluded from the computation of net loss per share because the inclusion of such common stock equivalents is anti-dilutive.

## Note 8. Other Comprehensive Income

Under guidance relating to reporting comprehensive income, certain transactions and other economic events that bypass the Company's income statement must be displayed as other comprehensive income. The Company's other comprehensive income, which is comprised solely of the change in unrealized gains on available for sale securities, was as follows:

|   | Six Months Ended June 30, 2011 |         |                      |
|---|--------------------------------|---------|----------------------|
|   | Before-Tax<br>Amount           | Taxes   | Net-of-Tax<br>Amount |
| Unrealized holding gains arising during period                          | \$245                          | \$(95 ) | \$150                |
| Reclassification adjustment for amounts recognized in net loss          | —                              | —       | —                    |
| Reduction in deferred tax valuation allowance allocated to equity       | —                              | 95      | 95                   |
| Unrealized holding gains on available for sale securities, net of taxes | \$245                          | \$—     | \$245                |
|   | Before-Tax<br>Amount           | Taxes   | Net-of-Tax<br>Amount |
| Unrealized holding gains arising during period                          | \$40,634                       | \$—     | \$40,634             |
| Reclassification adjustment for amounts recognized in net income        | 28,979                         | —       | 28,979               |
| Unrealized holding gains on available for sale securities, net of taxes | \$11,655                       | \$—     | \$11,655             |

## Note 9. Financial Instruments with Off-Balance-Sheet Risk

In the normal course of business, the Company is a party to financial instruments with off-balance-sheet risk to meet the financing needs of its customers. These financial instruments include commitments to extend credit and involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized in the financial statements. The contractual amounts of these instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

The contractual amounts of commitments to extend credit represent the amounts of potential accounting loss should the contract be fully drawn upon, the customer defaults, and the value of any existing collateral becomes worthless. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments and evaluates each customer's creditworthiness on a case-by-case basis. The Company controls the credit risk of these financial instruments through credit approvals, credit limits, monitoring procedures and the receipt of collateral as necessary.

Financial instruments whose contract amounts represent credit risk at June 30, 2011 and December 31, 2010 were as follows:

|                                     | June 30,<br>2011 | December 31,<br>2010 |
|-------------------------------------|------------------|----------------------|
| Commitments to extend credit:       |                  |                      |
| Future loan commitments             | \$ 4,759,100     | \$ 700,000           |
| Unused lines of credit              | 22,242,234       | 20,663,844           |
| Financial standby letters of credit | 3,156,152        | 3,355,769            |
|                                     | 595,100          | 761,189              |

Undisbursed  
construction loans

\$ 30,752,586 \$ 25,480,802

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments to extend credit generally have fixed expiration dates or other termination clauses and may require payment of a fee by the borrower. Since these commitments could expire without being drawn upon, the total commitment amounts do not necessarily represent future cash



requirements. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based upon management's credit evaluation of the counterparty. Collateral held varies, but may include residential and commercial property, deposits and securities.

Standby letters of credit are written commitments issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The liability related to guarantees recorded at June 30, 2011 and December 31, 2010 was not significant.

#### Note 10. Fair Value

The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. A description of the valuation methodologies used for assets and liabilities recorded at fair value, and for estimating fair value for financial and non-financial instruments not recorded at fair value, is set forth below.

Cash and due from banks, Federal funds sold, short-term investments, interest bearing certificates of deposit, accrued interest receivable, Federal Home Loan Bank stock, accrued interest payable and repurchase agreements

The carrying amount is a reasonable estimate of fair value. The Company does not record these assets at fair value on a recurring basis.

#### Available for sale securities

These financial instruments are recorded at fair value in the financial statements on a recurring basis. Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. If quoted prices are not available, then fair values are estimated by using pricing models (i.e., matrix pricing) or quoted prices of securities with similar characteristics and are classified within Level 2 of the valuation hierarchy. Examples of such instruments include government agency bonds and mortgage-backed securities. Level 3 securities are securities for which significant unobservable inputs are utilized. Available-for-sale-securities are recorded at fair value on a recurring basis.

#### Loans receivable

For variable rate loans that reprice frequently and have no significant change in credit risk, carrying values are a reasonable estimate of fair values, adjusted for credit losses inherent in the portfolios. The fair value of fixed rate loans is estimated by discounting the future cash flows using estimated period end market rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities, adjusted for credit losses inherent in the portfolios. The Company does not record loans at fair value on a recurring basis. However, from time to time, a loan is considered impaired and an allowance for credit losses is established. The specific reserves for collateral dependent impaired loans are based on the fair value of collateral less estimated costs to sell. The fair value of collateral is determined based on appraisals. In some cases, adjustments are made to the appraised values due to various factors including age of the appraisal, age of comparables included in the appraisal, and known changes in the market and in the collateral. When significant adjustments are based on unobservable inputs, the resulting fair value measurement is categorized as a Level 3 measurement.

#### Servicing assets

The fair value is based on market prices for comparable servicing contracts, when available, or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income. The Company does not record these assets at fair value on a recurring basis.

#### Other assets held for sale and other real estate owned

Other assets held for sale represents real estate that is not intended for use in operations and real estate acquired through foreclosure, and are recorded at fair value on a nonrecurring basis. Fair value is based upon independent market prices, appraised values of the collateral or management's estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company classifies the asset as Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company classifies the asset as Level 3.

#### Interest only strips

The fair value is based on a valuation model that calculates the present value of estimated future cash flows. The Company does not record these assets at fair value on a recurring basis.

#### Deposits

The fair value of demand deposits, savings and money market deposits is the amount payable on demand at the reporting date. The fair value of certificates of deposit is estimated using a discounted cash flow calculation that applies interest rates currently being offered for deposits of similar remaining maturities, estimated using local market data, to a schedule of aggregated expected maturities on such deposits. The Company does not record deposits at fair value on a recurring basis.

#### Off-balance-sheet instruments

Fair values for the Company's off-balance-sheet instruments (lending commitments) are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing. The Company does not record its off-balance-sheet instruments at fair value on a recurring basis.

In February 2010, the FASB issued guidance which amended the existing guidance related to Fair Value Measurements and Disclosures. The amendments require the following new fair value disclosures:

Separate disclosure of the significant transfers in and out of Level 1 and Level 2 fair value measurements, and a description of the reasons for the transfers; and

In the rollforward of activity for Level 3 fair value measurements (significant unobservable inputs), purchases, sales, issuances, and settlements should be presented separately (on a gross basis rather than as one net number).

In addition, the amendments clarify existing disclosure requirements as follows:

Fair value measurements and disclosures should be presented for each class of assets and liabilities within a line item in the statement of financial position; and

Reporting entities should provide disclosures about the valuation techniques and inputs used to measure fair value for both recurring and nonrecurring fair value measurements that fall in either Level 2 or Level 3.

The new disclosures and clarifications of existing disclosures were effective for the Company for the quarter ended March 31, 2010, except for the disclosures included in the rollforward of activity for Level 3 fair value measurements,

which became effective for the Company beginning in the quarter ended March 31, 2011. Adoption of this guidance did not affect the Company's financial statements.

The following table details the financial instruments carried at fair value and measured at fair value on a recurring basis as of June 30, 2011 and December 31, 2010 and indicates the fair value hierarchy of the valuation techniques utilized by the Company to determine the fair value:

|                     | Balance<br>as of<br>June 30, 2011 | Quoted Prices in<br>Active Markets<br>for<br>Identical Assets<br>(Level 1) | Significant<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|---------------------|-----------------------------------|--|--|--|
| U.S. Treasury Bills | \$ 3,249,968                      | \$ 3,249,968   | \$—  | \$ —   |

|                     | Balance<br>as of<br>December 31,<br>2010 | Quoted Prices in<br>Active Markets<br>for<br>Identical Assets<br>(Level 1) | Significant<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|---------------------|--|--|--|--|
| U.S. Treasury Bills | \$ 1,749,726                             | \$ 1,749,726   | \$—  | \$ —   |

The following table details the financial instruments carried at fair value and measured at fair value on a nonrecurring basis as of June 30, 2011 and December 31, 2010 and indicates the fair value hierarchy of the valuation techniques utilized by the Company to determine the fair value:

|   | Balance<br>as of<br>June 30, 2011 | Active Markets<br>for<br>Identical Assets<br>(Level 1) | Observable<br>Inputs<br>(Level 2) | Unobservable<br>Inputs<br>(Level 3) |
|---|-----------------------------------|--|-----------------------------------|-------------------------------------|
| Financial assets held at fair value Impaired loans<br>(1) | \$ 254,358                        | \$ —   | \$—                               | \$ 254,358                          |

|   | Balance<br>as of<br>December 31,<br>2010 | Quoted Prices<br>in<br>Active Markets<br>for<br>Identical Assets<br>(Level 1) | Significant<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|---|--|---|--|--|
| Financial assets held at fair value Impaired loans<br>(1) | \$ 3,370,154                             | \$ —  | \$—  | \$ 3,370,154                                       |

(1)Represents carrying value and related write-downs for which adjustments are based on appraised value. Management makes adjustments to the appraised values as necessary to consider declines in real estate values since the time of the appraisal. Such adjustments are based on management's knowledge of the local real estate markets.

The following table details the nonfinancial assets carried at fair value and measured at fair value on a nonrecurring basis as of June 30, 2011 and December 31, 2010 and indicates the fair value hierarchy of the valuation techniques utilized by the Company to determine the fair value:

|                            | Balance<br>as of<br>June 30,<br>2011 | Quoted Prices in<br>Active Markets<br>for<br>Identical Assets<br>(Level 1) | Significant<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|----------------------------|--------------------------------------|--|--|--|
| Other assets held for sale | \$ 372,758                           | \$ —   | \$372,758  | \$ —   |
| Other real estate owned    | \$ 858,550                           | \$ —   | \$—  | \$ 858,550   |

|                            | Balance<br>as of<br>December 31,<br>2010 | Quoted Prices<br>in<br>Active Markets<br>for<br>Identical Assets<br>(Level 1) | Significant<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|----------------------------|--|---|--|--|
| Other assets held for sale | \$ 372,758                               | \$ —  | \$372,758  | \$ —   |
| Other real estate owned    | \$ 127,453                               | \$ —  | \$—  | \$ 127,453   |

The Company discloses fair value information about financial instruments, whether or not recognized in the statement of financial condition, for which it is practicable to estimate that value. Certain financial instruments are excluded from disclosure requirements. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company.

The estimated fair value amounts for June 30, 2011 and December 31, 2010 have been measured as of their respective periods and have not been reevaluated or updated for purposes of these financial statements subsequent to those respective dates. As such, the estimated fair values of these financial instruments subsequent to the respective reporting dates may be different than amounts reported at each period.

The information presented should not be interpreted as an estimate of the fair value of the entire Company since a fair value calculation is only required for a limited portion of the Company's assets and liabilities. Due to the wide range of valuation techniques and the degree of subjectivity used in making the estimates, comparisons between the Company's disclosures and those of other companies may not be meaningful.

The following is a summary of the recorded book balances and estimated fair values of the Company's financial instruments at June 30, 2011 and December 31, 2010:

|  | June 30, 2011               |             | December 31, 2010           |             |
|--|-----------------------------|-------------|-----------------------------|-------------|
|  | Recorded<br>Book<br>Balance | Fair Value  | Recorded<br>Book<br>Balance | Fair Value  |
| <b>Financial Assets:</b>                 |                             |             |                             |             |
| Short-term investments                   | \$8,600,404                 | \$8,600,404 | \$8,643,548                 | \$8,643,548 |
| Interest bearing certificates of deposit | 99,413                      | 99,413      | 99,426                      | 99,426      |
| Available for sale securities            | 3,249,968                   | 3,249,968   | 1,749,726                   | 1,749,726   |
| Federal Home Loan Bank stock             | 66,100                      | 66,100      | 66,100                      | 66,100      |
| Loans receivable, net                    | 118,177,478                 | 120,655,000 | 124,857,040                 | 128,265,000 |
| Accrued interest receivable              | 411,461                     | 411,461     | 504,706                     | 504,706     |
| Servicing rights                         | 15,002                      | 23,102      | 13,045                      | 20,088      |
| Interest only strips                     | 19,178                      | 14,251      | 16,415                      | 12,198      |
| <b>Financial Liabilities:</b>            |                             |             |                             |             |
| Noninterest-bearing deposits             | 26,975,830                  | 26,975,830  | 29,970,070                  | 29,970,070  |
| Interest bearing checking accounts       | 6,325,720                   | 6,325,720   | 5,611,458                   | 5,611,458   |
| Money market deposits                    | 41,923,263                  | 41,923,263  | 36,795,756                  | 36,795,756  |
| Savings deposits                         | 2,744,479                   | 2,744,479   | 2,579,585                   | 2,579,585   |

Edgar Filing: SOUTHERN CONNECTICUT BANCORP INC - Form 10-Q

|                               |            |            |            |            |
|-------------------------------|------------|------------|------------|------------|
| Time certificates of deposits | 63,554,236 | 64,665,000 | 60,864,590 | 62,155,000 |
| Repurchase agreements         | 452,440    | 452,440    | 395,410    | 395,410    |
| Accrued interest payable      | 238,356    | 238,356    | 227,483    | 227,483    |

23

---



## Unrecognized financial instruments

Loan commitments on which the committed interest rate is less than the current market rate are insignificant at June 30, 2011 and December 31, 2010.

The Company assumes interest rate risk (the risk that general interest rate levels will change) as a result of its normal operations. As a result, fair values of the Company's financial instruments will change when interest rate levels change and that change may be either favorable or unfavorable to the Company. Management attempts to match maturities of assets and liabilities to the extent believed necessary to minimize interest rate risk. However, borrowers with fixed rate obligations are less likely to prepay in a rising rate environment and more likely to prepay in a falling rate environment. Conversely, depositors who are receiving fixed rates are more likely to withdraw funds before maturity in a rising rate environment and less likely to do so in a falling rate environment. Management monitors rates and maturities of assets and liabilities and attempts to minimize interest rate risk by adjusting terms of new loans and by investing in securities with terms that mitigate the Company's overall interest rate risk.

## Note 11. Segment Reporting

The Company had three reporting segments for purposes of reporting business line results, Community Banking, Mortgage Brokerage and the Holding Company for the seven months ended July 31, 2010. The Community Banking segment is defined as all operating results of the Bank. The Mortgage Brokerage segment is defined as the results of SCB Capital, Inc., which operated under the name "EvergreenFinancial Services," and the Holding Company segment is defined as the results of Southern Connecticut Bancorp on an unconsolidated or standalone basis. The Company uses an internal reporting system to generate information by operating segment. Estimates and allocations are used for noninterest expenses. Effective August 1, 2010, the Company discontinued its licensed mortgage brokerage business associated with SCB Capital Inc., however the Company expects to continue mortgage brokerage activities.

Information about the reporting segments and reconciliation of such information to the consolidated financial statements follows:

|  | Three Months Ended June 30, 2011 |                       |                    |                        |                       |
|--|----------------------------------|-----------------------|--------------------|------------------------|-----------------------|
|  | Community<br>Banking             | Mortgage<br>Brokerage | Holding<br>Company | Elimination<br>Entries | Consolidated<br>Total |
| Net interest income                                    | \$1,301,097                      | \$5,967               | \$554              | \$—                    | \$1,307,618           |
| Credit for loan losses                                 | (77,044 )                        | —                     | —                  | —                      | (77,044 )             |
| Net interest income after provision<br>for loan losses | 1,378,141                        | 5,967                 | 554                | —                      | 1,384,662             |
| Noninterest income                                     | 130,149                          | —                     | 6,000              | —                      | 136,149               |
| Noninterest expense                                    | 1,314,016                        | 485                   | 29,521             | —                      | 1,344,022             |
| Net income (loss)                                      | 194,274                          | 5,482                 | (22,967 )          | —                      | 176,789               |
| Total assets as of June 30, 2011                       | 156,927,876                      | 111,991               | 14,026,852         | (13,459,558)           | 157,607,161           |

Edgar Filing: SOUTHERN CONNECTICUT BANCORP INC - Form 10-Q

|   | Three Months Ended June 30, 2010 |                       |                    |                        |                       |
|---|----------------------------------|-----------------------|--------------------|------------------------|-----------------------|
|   | Community<br>Banking             | Mortgage<br>Brokerage | Holding<br>Company | Elimination<br>Entries | Consolidated<br>Total |
| Net interest income                                 | \$1,379,606                      | \$12,181              | \$985              | \$—                    | \$1,392,772           |
| Credit for loan losses                              | 152,062                          | —                     | —                  | —                      | 152,062               |
| Net interest income after credit for loan losses    | 1,227,544                        | 12,181                | 985                | —                      | 1,240,710             |
| Noninterest income                                  | 150,362                          | (3,552 )              | 6,000              | —                      | 152,810               |
| Noninterest expense                                 | 1,292,716                        | 50,996                | 32,908             | —                      | 1,376,620             |
| Net income (loss)                                   | 85,190                           | (42,367 )             | (25,923 )          | —                      | 16,900                |
| Total assets as of June 30, 2010                    | 159,129,216                      | 132,482               | 15,709,382         | (14,833,377)           | 160,137,703           |
|   | Six Months Ended June 30, 2011   |                       |                    |                        |                       |
|   | Community<br>Banking             | Mortgage<br>Brokerage | Holding<br>Company | Elimination<br>Entries | Consolidated<br>Total |
| Net interest income                                 | \$2,624,482                      | \$13,856              | \$1,361            | \$—                    | \$2,639,699           |
| Provision for loan losses                           | 666,060                          | —                     | —                  | —                      | 666,060               |
| Net interest income after provision for loan losses | 1,958,422                        | 13,856                | 1,361              | —                      | 1,973,639             |
| Noninterest income                                  | 259,710                          | —                     | 12,000             | —                      | 271,710               |
| Noninterest expense                                 | 2,653,599                        | 1,322                 | 50,194             | —                      | 2,705,115             |
| Net income (loss)                                   | (435,467 )                       | 12,534                | (36,833 )          | —                      | (459,766 )            |
| Total assets as of June 30, 2010                    | 156,927,876                      | 111,991               | 14,026,852         | (13,459,558)           | 157,607,161           |
|   | Six Months Ended June 30, 2010   |                       |                    |                        |                       |
|   | Community<br>Banking             | Mortgage<br>Brokerage | Holding<br>Company | Elimination<br>Entries | Consolidated<br>Total |
| Net interest income                                 | \$2,669,239                      | \$20,545              | \$2,702            | \$—                    | \$2,692,486           |
| Provision for loan losses                           | 117,638                          | —                     | —                  | —                      | 117,638               |
| Net interest income after provision for loan losses | 2,551,601                        | 20,545                | 2,702              | —                      | 2,574,848             |
| Noninterest income                                  | 332,494                          | (7,104 )              | 12,000             | —                      | 337,390               |
| Noninterest expense                                 | 2,709,864                        | 107,247               | 59,867             | —                      | 2,876,978             |

|                                  |             |           |            |              |             |
|----------------------------------|-------------|-----------|------------|--------------|-------------|
| Net income (loss)                | 174,231     | (93,806 ) | (45,165 )  | —            | 35,260      |
| Total assets as of June 30, 2010 | 159,129,216 | 132,482   | 15,709,382 | (14,833,377) | 160,137,703 |

Note 12. Commitments and Contingencies

Effective March 3, 2011, the Bank adopted a Director Retirement Plan (the “Director Plan”) for each non-employee director of the Bank. Under the Director Plan, each non-employee director of the Bank who Retires (as defined below) from the Board of Directors of the Bank (the “Bank Board”) with a minimum of five years of service on the Bank Board shall be entitled to receipt of a one-time payment of \$50,000 upon his or her Retirement (as defined below). The years of service began accruing on March 3, 2011, the date of adoption of the Director Plan, and will not include any periods in which the person was an employee of the Bank. “Retire” and “Retirement” means termination of service as a director of the Bank and all its subsidiaries for any reason other than death, Disability (as defined in the Director Plan) or Specially-Defined Cause (as defined in the Director Plan). In addition, the one-time payment of \$50,000 will also become due and payable to the non-employee directors of the Bank regardless of their number of years of service on the Bank Board in the event of

(i) a change in control of the Bank (as may be defined by the Bank Board), (ii) the death of a director, (iii) the Disability (as defined in the Director Plan) of a director or (iv) the failure of a director to stand for reelection due to any age restriction.

Based upon actuarial calculations completed in March 2011, the Company will incur a total net periodic cost for the year ending December 31, 2011 of \$57,023. The five-year projection of the net periodic cost for the Director Plan is \$333,147. The Company recorded an expense of \$14,256 and \$28,511, respectively, for the three and six months ended June 30, 2011.

#### Note 13. Recent Accounting Pronouncements

In April 2011, the FASB issued Accounting Standards Update (“ASU”) No. 2011-02, Receivables (Topic 310): A Creditor’s Determination of Whether a Restructuring Is a Troubled Debt Restructuring. ASU 2011-02 clarifies the guidance in Accounting Standards Codification section 310-40 Receivables: Troubled Debt Restructurings by Creditors. This ASU indicates that creditors are required to identify a restructuring as a troubled debt restructuring if the restructuring constitutes a concession and the debtor is experiencing financial difficulties. ASU 2011-02 clarifies guidance on whether a creditor has granted a concession and clarifies the guidance on a creditor’s evaluation of whether a debtor is experiencing financial difficulties. In addition, ASU 2011-02 also precludes the creditor from using the effective interest rate test in the debtor’s guidance on restructuring of payables when evaluating whether a restructuring constitutes a troubled debt restructuring. The effective date of ASU 2011-2 for the Company is the first interim period beginning on or after June 15, 2011, and the guidance should be applied retrospectively to the beginning of the annual period of adoption. If, as a result of adoption, an entity identifies newly impaired receivables, an entity shall apply the amendments for purposes of measuring impairment prospectively for the first interim or annual period beginning on or after June 15, 2011. The Company intends to adopt the methodologies prescribed by this ASU by the date required and is currently evaluating the impact of adopting this ASU. The Company does not expect that the adoption of this guidance will have a material effect on its financial statements.

#### Note 14. Subsequent Events

On July 7, 2011, the Company received all required bank regulatory approvals for the Interim President of the Bank, who had been serving in such capacity since April 8, 2011, to serve as President of the Bank. Accordingly, the Interim President was appointed President of the Bank effective July 7, 2011. He will also continue to serve as President of the Company, a position that he has held since June 14, 2011 and that followed his tenure as Interim President of the Company from April 8, 2011 to June 14, 2011. The President of the Company and Bank, who has been employed by the Bank since 2005, will also continue to serve as Chief Credit Officer of the Bank.

The President of the Company and Bank’s annual base salary and employee benefits will not change as a result of his being named President of the Bank. He will continue to earn the same annual base salary and have the same employee benefits that he earned and had as Interim President of the Bank and President (both on an interim and permanent basis) of the Company. His annual base salary and employee benefits are governed by an employment agreement, dated as of January 1, 2011, with the Company and the Bank except that his annual base salary was increased to its current level effective April 8, 2011 to compensate him for his additional duties as Interim President of the Company and the Bank.

#### Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis is intended to assist you in understanding the financial condition and results of operations of the Company. This discussion should be read in conjunction with the accompanying unaudited financial statements as of and for the three and six months ended June 30, 2011 and 2010 together with the audited financial

statements as of and for the year ended December 31, 2010, included in the Company's Form 10-K filed with the Securities and Exchange Commission on March 28, 2011.

## Summary

As of June 30, 2011, the Company had \$157.6 million of total assets, \$120.3 million of gross loans receivable, and \$141.5 million of total deposits. Total equity capital at June 30, 2011 was \$13.8 million, and the Company's Tier I Leverage Capital Ratio was 8.48%.

The Company had net income for the quarter ended June 30, 2011 of \$177,000 (or basic and diluted income per share of \$0.07), compared to net income of \$17,000 (or basic and diluted income per share of \$0.01) for the second quarter of 2010. The improvement in net income recognized by the Company was largely attributable to a credit to the provision for loan losses of \$77,000 for the three months ended June 30, 2011 compared to a provision for loan losses of \$152,000 for the same period in 2010. The decrease in the provision for loan losses during the second quarter of 2011 compared to the same period in 2010, was primarily related to net decreases to the specific allowances on certain impaired loans resulting from payments received in excess of amounts previously estimated and the return to accrual status of one commercial real estate loan, for which a specific allowance of \$100,000 was reversed as the loan had performed for over one year and no allowance was considered necessary at this time.

In addition to the impact of the decrease in the provision for loan losses, the Company's operating results for the second quarter of 2011, when compared to the same period of 2010, were influenced by the following factors:

Net interest income decreased due to the combined effects of decreases in asset volumes and lower yields on interest earning assets (primarily attributable to a decline in yields in the loan portfolio) and increases in liability volumes, which were partially offset by lower rates on interest bearing liabilities;

Noninterest income was lower due to decreases in service charges and fees resulting from changes in the business practices of customers of the Bank; and

Noninterest expenses decreased due to lower salaries and benefits expense during the second quarter of 2011 compared to 2010, as well as a decline in professional service fees, which were partially offset by an increase in other operating expenses. The decline in professional service fees relates to expenses incurred in the second quarter of 2010 relating to the proposed merger with Naugatuck Valley Financial Corporation, which was mutually terminated by the merger parties on November 12, 2010 due to an inability to obtain regulatory approval of the transaction. The increase in other operating expenses for the three months ended June 30, 2011 compared to the same period in 2010 primarily related to an increase in director fees and loan related legal fees.

The Company had a net loss for the six months ended June 30, 2011 of \$460,000 (or basic and diluted loss per share of \$0.17), compared to net income of \$35,000 (or basic and diluted income per share of \$0.01) for the same period in 2010. The net loss sustained by the Company was largely attributable to a provision for loan losses of \$666,000 for the six months ended June 30, 2011 compared to a provision for loan losses of \$118,000 for the six months ended June 30, 2010. The significant increase in the provision for loan losses during the six months ended June 30, 2011 was primarily related to one construction and land loan that was severely impacted by prevailing economic conditions.

In addition to the impact of the increase in the provision for loan losses, the Company's operating results for the first six months of 2011, when compared to the same period of 2010, were influenced by the following factors:

Net interest income decreased due to the combined effects of lower yields on interest earning assets (primarily attributable to a decline in yields in the loan portfolio) and increases in liability volumes, which were partially offset by increases in asset volumes (particularly growth in the size of the loan portfolio) and lower rates on interest bearing liabilities;

Noninterest income decreased because of recognition of a gain on the sale of an available for sale security during the first six months of 2010 with no similar gain recognized in the first six months

of 2011, as well as decreases in service charges and fees resulting from changes in the business practices of customers of the Bank; and

Noninterest expenses decreased due to lower salaries and benefits expense during the first six months of 2011 compared to 2010, as well as a decline in professional service fees, which were partially offset by an increase in other operating expenses. The decline in professional service fees relates to expenses incurred in the first six months of 2010 relating to the proposed merger with Naugatuck Valley Financial Corporation, which was mutually terminated by the merger parties on November 12, 2010 due to an inability to obtain regulatory approval of the transaction. The increase in other operating expenses for the six months ended June 30, 2011 compared to the same period in 2010 primarily related to an increase in director fees and loan related legal fees.

#### Critical Accounting Policy

In the ordinary course of business, the Company makes a number of estimates and assumptions relating to reporting results of operations and financial condition in preparing its financial statements in conformity with accounting principles generally accepted in the United States of America. Actual results could differ significantly from those estimates under different assumptions and conditions. The Company believes the following discussion addresses the Company's only critical accounting policy, which is the policy that is most important to the portrayal of the Company's financial condition and results of operations, and requires management's most difficult, subjective and complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain. The Company has reviewed this critical accounting policy and estimate with its audit committee. Refer to the discussion below under "Allowance for Loan Losses" and Note 1 to the audited financial statements as of and for the year ended December 31, 2010 included in the Company's Form 10-K filed with the Securities and Exchange Commission on March 28, 2011.

#### Allowance for Loan Losses

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

The allowance consists of allocated and general components. The allocated component relates to loans that are considered impaired. For such impaired loans, an allowance is established when the discounted cash flows (or observable market price or collateral value if the loan is collateral dependent) of the impaired loan is lower than the carrying value of that loan. The general component covers all other loans, segregated generally by loan type (and further segregated by risk rating), and is based on historical loss experience with adjustments for qualitative factors which are made after an assessment of internal or external influences on credit quality that are not fully reflected in the historical loss data.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience



insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the

shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis for commercial and real estate loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

Impaired loans also include loans modified in troubled debt restructurings where concessions have been granted to borrowers experiencing financial difficulties. These concessions could include a reduction in the interest rate on the loan, payment extensions, forgiveness of principal, forbearance or other actions intended to maximize collection.

Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, the Company does not separately identify individual consumer loans for impairment disclosures, unless such loans are the subject of a restructuring agreement due to financial difficulties of the borrower.

The allowances established for losses on specific loans are based on a regular analysis and evaluation of problem loans. Loans are classified based on an internal credit risk rating process that evaluates, among other things: (i) the borrower's ability to repay; (ii) the underlying collateral, if any; and (iii) the economic environment and industry in which the borrower operates. This analysis is performed by the credit department, in consultation with the loan officers, for all commercial loans. Specific valuation allowances are determined by analyzing the borrower's ability to repay amounts owed, collateral deficiencies, the relative risk grade of the loan and economic conditions affecting the borrower's industry, among other things.

Historical valuation allowances are calculated based on the historical loss experience of specific types of loans. The Company calculates historical loss ratios for pools of similar loans with analogous characteristics based on the proportion of actual charge-offs experienced in relation to the total population of loans in the pool. Due to the relatively small asset size and loans outstanding of the Company, the Company uses readily available data from the FDIC regarding the loss experience of National Banks with assets between \$100 million and \$300 million and combines this data with the Company's actual loss experience to develop average loss factors by weighting the National Banks' loss experience and the Company's loss experience. Beginning in the quarter ended March 31, 2011, the Company updated its historical loss factors by combining data relating to the loss experience of National Banks with assets between \$100 million and \$300 million for the year ended December 31, 2010 that was obtained from the FDIC, with the Company's actual loss experience data. As both the Company's asset size and outstanding loan balance increased significantly during the prior year, the Company determined to place greater emphasis on the Company's loss experience and to utilize the average loss experience for the prior four years instead of the prior three years used in the Company's previous valuation. The Company increased the weighting of its loss experience from 25% to 50%. The additional year used in the valuation period is intended to mitigate the effects of the recent economic downturn on the valuation allowance since management does not believe the average loss experience during the recent economic downturn is indicative of losses inherent in the Company's loan portfolio. A historical valuation allowance is established for each pool of similar loans based upon the product of the historical loss ratio and the total dollar amount of the loans in the pool. The Company's pools of similar loans include analogous risk-graded groups of commercial and industrial loans, commercial real estate loans, consumer real estate loans and consumer and other loans.

General valuation allowances are based on general economic conditions and other qualitative risk factors, both internal and external, to the Company. In general, such valuation allowances are determined by evaluating, among other things: (i) the experience, ability and effectiveness of the Bank's lending management and staff; (ii) the effectiveness of the Company's loan policies, procedures and internal controls; (iii) changes in asset quality; (iv) changes in loan portfolio volume; (v) the composition and concentrations of credit; and (viii) the impact of national and local economic trends and conditions. Management evaluates the degree of risk that each one of these components has on the quality of the loan portfolio on a quarterly basis. Each component is determined to have either a high, moderate or low degree of risk. The results are then inputted into a general allocation matrix to determine an

appropriate general valuation allowance.

Based upon this evaluation, management believes the allowance for loan losses of \$2,169,000 or 1.80% of gross loans outstanding at June 30, 2011 is adequate, under prevailing economic conditions, to absorb losses on existing loans. At December 31, 2010, the allowance for loan losses was \$2,787,000 or 2.18% of gross loans outstanding. The decrease in the allowance was attributable to a \$602,000 decrease in the specific component of the allowance and a \$15,000 decrease in the general component of the allowance. The decrease in the specific component of the allowance was due to a decrease in specific reserves totaling \$236,000 for loans charged off during 2011 that were classified as impaired at December 31, 2010 and receipt of \$552,000 in principal payments for loans that were impaired at both June 30, 2011 and December 31, 2010. This decrease was partially offset by an increase in specific reserves totaling \$186,000 for several loans identified as impaired during the six months ended June 30, 2011. The decrease in the general component of the reserve was due to change in the reserve factors of \$77,000, partially offset by \$62,000 due to a decline in loan volume. In addition, the Company had charge-offs of \$1,054,000 for loans that were not impaired at December 31, 2010, which were adequately provided for during the six months ended June 30, 2011. The charge-offs during the first six months of 2011 primarily relate to one commercial loan secured by real estate that was severely impacted by current economic conditions.

The accrual of interest on loans is discontinued at the time the loan is 90 days past due unless the loan is well-secured and in process of collection. Consumer installment loans are typically charged off no later than 180 days past due. Past due status is based on contractual terms of the loan. In all cases, loans are placed on nonaccrual status or charged-off at an earlier date if collection of principal or interest is considered doubtful. All interest accrued but not collected for loans that are placed on nonaccrual status or charged off is reversed against interest income. The interest on these loans is accounted for on the cash-basis method until qualifying for return to accrual status. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

Management considers all non-accrual loans and troubled-debt restructured loans to be impaired. In most cases, loan payments that are past due less than 90 days and the related loans are not considered to be impaired.

#### Allowance for Loan Losses and Non-Accrual, Past Due and Restructured Loans

The table below details the changes in the allowance for loan losses for the six months ended June 30, 2011 and 2010:

|   | 2011         | 2010         |
|---|--------------|--------------|
| Balance at beginning of year                | \$ 2,786,641 | \$ 2,768,567 |
| Provision for loan losses                   | 666,060      | 117,638      |
| Recoveries of loans previously charged-off: |              |              |
| Commercial                                  | 4,104        | —            |
| Consumer                                    | 2,156        | 1,137        |
| Total recoveries                            | 6,260        | 1,137        |
| Loans charged-off:                          |              |              |
| Real Estate                                 | (134,699 )   | —            |
| Commercial loans secured by real estate     | (1,146,198)  | (84,387 )    |
| Consumer                                    | (9,115 )     | (4,412 )     |
| Total charge-offs                           | (1,290,012)  | (88,799 )    |
| Balance at end of period                    | \$ 2,168,949 | \$ 2,798,543 |
| Net charge-offs to average loans            | (1.03 )%     | (0.07 )%     |



## Non Performing Assets and Potential Problem Loans

The following table represents nonperforming assets and potential problem loans at June 30, 2011 and December 31, 2010:

|  |             |             |      |   |
|--|-------------|-------------|------|---|
| Non-accrual loans:                                   | 2011        | 2010        |      |   |
| Commercial loans secured by real estate              | \$2,324,322 | \$4,133,219 |      |   |
| Commercial   | 1,321,719   | 1,291,744   |      |   |
| Construction and land                                | 1,500,000   | —           |      |   |
| Residential mortgages                                | 761,984     | 711,604     |      |   |
| Total non-accrual loans                              | 5,908,025   | 6,136,567   |      |   |
|  |             |             |      |   |
| Troubled debt restructured loan :                    |             |             |      |   |
| (not already included in non-accrual loans above)    |             |             |      |   |
| Commercial   | —           | 280,482     |      |   |
|  |             |             |      |   |
| Foreclosed assets:                                   |             |             |      |   |
| Commercial   | 1,066,967   | 127,453     |      |   |
| Total non-performing assets                          | \$6,974,992 | \$6,544,502 |      |   |
|  |             |             |      |   |
| Ratio of non-performing assets to:                   |             |             |      |   |
| Total loans and foreclosed assets                    | 5.85        | %           | 5.24 | % |
| Total assets   | 4.43        | %           | 4.29 | % |
|  |             |             |      |   |
| Accruing past due loans:                             |             |             |      |   |
| 30 to 89 days past due                               | \$2,620,684 | \$1,649,941 |      |   |
| 90 or more days past due                             | 527,824     | 205,262     |      |   |
| Total accruing past due loans                        | \$3,148,508 | \$1,855,203 |      |   |
|  |             |             |      |   |
| Ratio of accruing past due loans to total net loans: |             |             |      |   |
| 30 to 89 days past due                               | 2.22        | %           | 1.32 | % |
| 90 or more days past due                             | 0.45        | %           | 0.16 | % |
| Total accruing past due loans                        | 2.66        | %           | 1.48 | % |

## Recent Accounting Changes

In April 2011, the FASB issued Accounting Standards Update (“ASU”) No. 2011-02, Receivables (Topic 310): A Creditor’s Determination of Whether a Restructuring Is a Troubled Debt Restructuring. ASU 2011-02 clarifies the guidance in Accounting Standards Codification section 310-40 Receivables: Troubled Debt Restructurings by Creditors. This ASU indicates that creditors are required to identify a restructuring as a troubled debt restructuring if the restructuring constitutes a concession and the debtor is experiencing financial difficulties. ASU 2011-02 clarifies guidance on whether a creditor has granted a concession and clarifies the guidance on a creditor’s evaluation of whether a debtor is experiencing financial difficulties. In addition, ASU 2011-02 also precludes the creditor from using the effective interest rate test in the debtor’s guidance on restructuring of payables when evaluating whether a restructuring constitutes a troubled debt restructuring. The effective date of ASU 2011-2 for the Company is the first interim period beginning on or after June 15, 2011, and the guidance should be applied retrospectively to the beginning of the annual period of adoption. If, as a result of adoption, an entity identifies newly impaired receivables, an entity shall apply the amendments for purposes of measuring impairment prospectively for the first interim or annual period beginning on or after June 15, 2011. The Company intends to adopt the methodologies prescribed by this ASU by the date required and is currently evaluating the impact of adopting this ASU. The Company does not

expect that the adoption of this guidance will have a material effect on its financial statements.

## Comparison of Financial Condition as of June 30, 2011 versus December 31, 2010

## General

The Company's total assets were \$157.6 million at June 30, 2011, an increase of \$5.2 million over total assets of \$152.4 million at December 31, 2010. The Bank's net loans receivable decreased to \$118.2 million at June 30, 2011 from \$124.9 million at December 31, 2010, and cash and cash equivalents, including short term investments, increased to \$30.5 million as of June 30, 2011 from \$20.8 million as of December 31, 2010. Total deposits increased to \$141.5 million as of June 30, 2011 from \$135.8 million as of December 31, 2010. The increase in deposit liabilities combined with decreases in net loans receivable funded the growth in cash and cash equivalents during the six months ended June 30, 2011.

## Short-term investments

Short-term investments, consisting of money market investments of \$8.6 million at June 30, 2011 were unchanged from December 31, 2010.

## Investments

Available for sale securities, consisting of U.S. Treasury Bills, were \$3.2 million at June 30, 2011, compared to a balance of \$1.7 million as of December 31, 2010. The Company uses its available for sale securities portfolio to meet pledge requirements for public deposits and repurchase agreements. The \$1.5 million increase in available for sale securities was in response to an increase in pledge requirements at June 30, 2011. The Company classifies its securities as "available for sale" to provide greater flexibility to respond to changes in interest rates as well as future liquidity needs.

## Loans

Interest income on loans is the most important component of our net interest income. The loan portfolio is the largest component of earning assets, and it therefore generates the largest portion of revenues. The Company's net loan portfolio was \$118.2 million at June 30, 2011 versus \$124.9 million at December 31, 2010, a decrease of \$6.7 million. The Company attributes the decline in loan balances during the first six months of 2011 to charge-offs of loan balances as well as decline in loan demand. The Bank's loans have been made to small to medium-sized businesses, primarily in the New Haven, Connecticut market area. There are no other significant loan concentrations in the loan portfolio.

## Allowance for loan losses

The following represents the activity in the allowance for loan losses for the six months ended June 30, 2011 and 2010:

|   | 2011         | 2010         |
|---|--------------|--------------|
| Balance at beginning of year                | \$ 2,786,641 | \$ 2,768,567 |
| Provision for loan losses                   | 666,060      | 117,638      |
| Recoveries of loans previously charged-off: |              |              |
| Commercial                                  | 4,104        | —            |
| Consumer                                    | 2,156        | 1,137        |
| Total recoveries                            | 6,260        | 1,137        |
| Loans charged-off:                          |              |              |



Edgar Filing: SOUTHERN CONNECTICUT BANCORP INC - Form 10-Q

|   |              |              |
|---|--------------|--------------|
| Real Estate                             | (134,699 )   | —            |
| Commercial loans secured by real estate | (1,146,198)  | (84,387 )    |
| Consumer                                | (9,115 )     | (4,412 )     |
| Total charge-offs                       | (1,290,012)  | (88,799 )    |
| Balance at end of period                | \$ 2,168,949 | \$ 2,798,543 |
| Net charge-offs to average loans        | (1.03 )%     | (0.07 )%     |

## Deposits

Total deposits were \$141.5 million at June 30, 2011, an increase of \$5.7 million (4.2%) in comparison to total deposits of \$135.8 million at December 31, 2010. Non-interest bearing deposits were \$27.0 million at June 30, 2011, a decrease of \$3.0 million (10.0%) from \$30.0 million at December 31, 2010. Total interest bearing checking, money market and savings deposits increased \$6.0 million or 13.3% to \$51.0 million at June 30, 2011 from \$45.0 million at December 31, 2010. Time deposits increased to \$63.6 million at June 30, 2011 from \$60.9 million at December 31, 2010, a \$2.7 million or 4.4% increase. Included in time deposits at June 30, 2011 and December 31, 2010 were \$11.8 million and \$10.7 million, respectively, in brokered deposits. This included the Company's placement of \$4.5 million and \$2.2 million, respectively, in customer deposits; and purchase of \$2.2 million and \$3.3 million, respectively, in brokered certificates of deposit through the CDARS program. The CDARS program offers the Bank both reciprocal and one way swap programs which allow customers to enjoy additional FDIC insurance for deposits that might not otherwise be eligible for FDIC insurance and gives the Bank additional access to funding.

The Bank maintains relationships with several deposit brokers and could continue to utilize the services of one or more of these brokers if management determines that issuing brokered certificates of deposit would be in the best interest of the Bank and the Company.

The Greater New Haven Market is highly competitive. The Bank faces competition from a large number of banks (ranging from small community banks to large international banks), credit unions, and other providers of financial services. The level of rates offered by the Bank reflects the high level of competition in our market.

## Other

Repurchase agreement balances totaled \$452,000 at June 30, 2011 as compared to \$395,000 at December 31, 2010. The increase was due to normal customer activity.

Results of Operations: Comparison of Results for the three months and six months ended June 30, 2011 and 2010

## General

The Company had net income for the quarter ended June 30, 2011 of \$177,000 (or basic and diluted income per share of \$0.07), compared to net income of \$17,000 (or basic and diluted income per share of \$0.01) for the second quarter of 2010. The improvement in net income recognized by the Company was largely attributable to a credit to the provision for loan losses of \$77,000 for the three months ended June 30, 2011 compared to a provision for loan losses of \$152,000 for the same period in 2010. The decrease in the provision for loan losses during the second quarter of 2011 compared to the same period in 2010 was primarily related to net decreases to the specific allowances on certain impaired loans resulting from payments received in excess of amounts previously estimated and the return to accrual status of one commercial real estate loan.

In addition to the impact of the decrease in the provision for loan losses, the Company's operating results for the second quarter of 2011, when compared to the same period of 2010, were influenced by the following factors:

Net interest income decreased due to the combined effects of decreases in asset volumes and lower yields on interest earning assets (primarily attributable to a decline in yields in the loan portfolio) and increases in liability volumes, which were partially offset by lower rates on interest bearing liabilities;

Noninterest income was lower due to decreases in service charges and fees resulting from changes in the business practices of customers of the Bank; and

Noninterest expenses decreased due to lower salaries and benefits expense during the second quarter of 2011 compared to 2010, as well as a decline in professional service fees, which were partially offset by an increase in other operating expenses. The decline in professional service fees relates to expenses incurred in the second quarter of 2010 relating to the proposed merger with Naugatuck Valley Financial Corporation, which was mutually terminated by the merger parties on

November 12, 2010 due to an inability to obtain regulatory approval of the transaction. The increase in other operating expenses for the three months ended June 30, 2011 compared to the same period in 2010 primarily related to an increase in loan related legal fees and director fees.

The Company had a net loss for the six months ended June 30, 2011 of \$460,000 (or basic and diluted loss per share of \$0.17), compared to net income of \$35,000 (or basic and diluted income per share of \$0.01) for the same period in 2010. The loss sustained by the Company was largely attributable to a provision for loan losses of \$666,000 for the six months ended June 30, 2011 compared to a provision for loan losses of \$118,000 for the six months ended June 30, 2010. The significant increase in the provision for loan losses during the six months ended June 30, 2011, compared to the prior year was primarily related to the charge-off of one commercial loan secured by real estate that was severely impacted by prevailing economic conditions.

In addition to the impact of the increase in the provision for loan losses, the Company's operating results for the first six months of 2011, when compared to the same period of 2010, were influenced by the following factors:

Net interest income decreased due to the combined effects of lower yields on interest earning assets (primarily attributable to a decline in yields in the loan portfolio) and increases in liability volumes, which were partially offset by increases in asset volumes (particularly growth in the size of the loan portfolio) and lower rates on interest bearing liabilities;

Noninterest income decreased because of recognition of a gain on the sale of an available for sale security during the first six months of 2010 with no similar gain recognized in the first six months of 2011, as well as decreases in service charges and fees resulting from changes in the business practices of customers of the Bank; and

Noninterest expenses decreased due to lower salaries and benefits expense during the first six months of 2011 compared to 2010, as well as a decline in professional service fees, which were partially offset by an increase in other operating expenses. The decline in professional service fees relates to expenses incurred in the first six months of 2010 relating to the proposed merger with Naugatuck Valley Financial Corporation, which was mutually terminated by the merger parties on November 12, 2010 due to an inability to obtain regulatory approval of the transaction. The increase in other operating expenses for the six months ended June 30, 2011 compared to the same period in 2010 primarily related to an increase in loan related legal fees and director fees.

#### Net Interest Income

The principal source of revenue for the Bank is net interest income. The Bank's net interest income is dependent primarily upon the difference or spread between the average yield earned on loans receivable and securities and the average rate paid on deposits and borrowings, as well as the relative amounts of such assets and liabilities. The Bank, like other banking institutions, is subject to interest rate risk to the degree that its interest-bearing liabilities mature or reprice at different times, or on a different basis, than its interest-earning assets.

For the quarter ended June 30, 2011, net interest income was \$1,307,000 versus \$1,393,000 for the same period in 2010. The \$85,000 or 6.1% decrease was the result of a \$63,000 decrease in interest income and a \$22,000 increase in interest expense. This net decrease was primarily the result of decreased asset volumes, as well as lower yields on interest earning assets and increases in average balances on interest bearing liabilities, partially offset by favorable changes in rates on interest bearing liabilities.

The Company's average total interest earning assets were \$134.7 million during the quarter ended June 30, 2011 compared to \$134.8 million for the same period in 2010, a slight decrease of \$100,000 or 0.1%. The slight decrease in average interest earning assets of \$100,000 during the quarter ended June 30, 2011 was comprised of decreases in

average balances of short-term and other investments of \$1.3 million and investments of \$1.1 million, which were partially offset by increases in average balances of loans of \$2.5 million.

The yield on average interest earning assets for the quarter ended June 30, 2011 was 5.45% compared to 5.64% for the same period in 2010, a decrease of 19 basis points. The decrease in the yield on average earning assets was attributable to lower yields on the Bank's loan portfolio because of the lower interest rate environment, as well as an increase in non-performing loans.

The combined effects of the \$100,000 decrease in average balances of interest earning assets and the 19 basis point decrease in yield on average interest earning assets resulted in the \$63,000 decline in interest income for the quarter ended June 30, 2011 compared to the quarter ended June 30, 2010.

The average balance of the Company's interest bearing liabilities was \$118.6 million during the quarter ended June 30, 2011 compared to \$100.6 million for the quarter ended June 30, 2010, an increase of \$18.1 million or 18.0%. The cost of average interest bearing liabilities decreased 23 basis points to 1.77% for the quarter ended June 30, 2011 compared to 2.00% for the same period in 2010, which was primarily due to a general decrease in market interest rates.

The combined effects of the \$18.1 million increase in average balances of interest bearing liabilities and the 23 basis point decrease in cost of average interest bearing liabilities resulted in the \$22,000 increase in interest expense for the quarter ended June 30, 2011 compared to the quarter ended June 30, 2010.

For the six months ended June 30, 2011, net interest income was \$2,640,000 versus \$2,693,000 for the same period in 2010. The \$53,000 or 2.0% decrease was the result of a \$55,000 increase in interest expense partially offset by a \$2,000 increase in interest income. This net decrease was primarily the result of lower yields on interest earning assets and increases in average balances of interest bearing liabilities, partially offset by increased asset volumes (particularly growth in the loan portfolio), as well as favorable changes in rates on interest bearing liabilities.

The Company's average total interest earning assets were \$136.5 million during the six months ended June 30, 2011 compared to \$132.2 million for the same period in 2010, an increase of \$4.3 million or 3.3%. The increase in average interest earning assets of \$4.3 million during the six months ended June 30, 2011 was comprised of increases in average balances of loans of \$7.0 million, partially offset by decreases in average balances of short-term and other investments of \$2.1 million and investments of \$600,000.

The yield on average interest earning assets for the six months ended June 30, 2011 was 5.42% compared to 5.59% for the same period in 2010, a decrease of 17 basis points. The decrease in the yield on average earning assets was attributable to lower yields on the Bank's loan portfolio and short-term and other investments because of the lower interest rate environment.

The combined effects of the \$4.3 million increase in average balances of interest earning assets and the 17 basis point decrease in yield on average interest earning assets resulted in the \$2,000 increase in interest income for the six months ended June 30, 2011 compared to the six months ended June 30, 2010.

The average balance of the Company's interest bearing liabilities was \$115.2 million during the six months ended June 30, 2011 compared to \$95.3 million for the six months ended June 30, 2010, an increase of \$19.9 million or 20.9%. The cost of average interest bearing liabilities decreased 26 basis points to 1.80% for the six months ended June 30, 2011 compared to 2.06% for the same period in 2010, which was primarily due to a general decrease in market interest rates.

The combined effects of the \$19.9 million increase in average balances of interest bearing liabilities and the 26 basis point decrease in cost of average interest bearing liabilities resulted in the \$55,000 increase in interest expense for the six months ended June 30, 2011 compared to the six months ended June 30, 2010.



## Average Balances, Yields, and Rates

The following table presents average balance sheets (daily averages), interest income, interest expense, and the corresponding annualized rates on earning assets and rates paid on interest bearing liabilities for the three months ended June 30, 2011 and 2010.

|   | Distribution of Assets, Liabilities and Shareholders' Equity;<br>Interest Rates and Interest Differential |                |               |                  |                |               |                |                 |
|---|---|----------------|---------------|------------------|----------------|---------------|----------------|-----------------|
|   | 2011  |                | 2010          |                  |                |               | Change         |                 |
|   | Average   | Interest       | Average       | Average          | Interest       | Average       | Interest       | in              |
| (Dollars in thousands)                    | Balance   | Income/        | Rate          | Balance          | Expense/       | Rate          | Income/Expense | Average         |
|   |   | Expense        |               |                  | Expense        |               |                | Balance         |
| <b>Interest earning assets</b>            |   |                |               |                  |                |               |                |                 |
| Loans (1) (2)                             | \$123,077   | \$1,805        | 5.88 %        | \$120,625        | \$1,874        | 6.23 %        | \$(69)         | \$2,452         |
| Short-term and other investments          | 8,942   | 27             | 1.21 %        | 10,319           | 19             | 0.74 %        | 8              | (1,377)         |
| Investments                               | 2,723   | —              | 0.00 %        | 3,866            | 2              | 0.21 %        | (2)            | (1,143)         |
| <b>Total interest earning assets</b>      | <b>134,742</b>  | <b>1,832</b>   | <b>5.45 %</b> | <b>134,810</b>   | <b>1,895</b>   | <b>5.64 %</b> | <b>(63)</b>    | <b>(68)</b>     |
| Cash and due from banks                   | 26,005  |                |               | 6,857            |                |               |                | 19,148          |
| Premises and equipment, net               | 2,124   |                |               | 2,391            |                |               |                | (267)           |
| Allowance for loan losses                 | (2,574)   |                |               | (2,779)          |                |               |                | 205             |
| Other                                     | 2,716   |                |               | 2,755            |                |               |                | (39)            |
| <b>Total assets</b>                       | <b>\$163,013</b>  |                |               | <b>\$144,034</b> |                |               |                | <b>\$18,979</b> |
| <b>Interest bearing liabilities</b>       |   |                |               |                  |                |               |                |                 |
| Time certificates                         | \$67,329  | 352            | 2.10 %        | \$59,750         | 356            | 2.39 %        | (4)            | \$7,579         |
| Savings deposits                          | 2,742   | 4              | 0.59 %        | 2,349            | 4              | 0.68 %        | —              | 393             |
| Money market / checking deposits          | 46,101  | 125            | 1.09 %        | 34,750           | 95             | 1.10 %        | 30             | 11,351          |
| Capital lease obligations                 | 1,167   | 43             | 14.78 %       | 1,173            | 44             | 15.05 %       | (1)            | (6)             |
| Repurchase agreements                     | 1,307   | —              | 0.00 %        | 2,537            | 3              | 0.47 %        | (3)            | (1,230)         |
| <b>Total interest bearing liabilities</b> | <b>118,646</b>  | <b>524</b>     | <b>1.77 %</b> | <b>100,559</b>   | <b>502</b>     | <b>2.00 %</b> | <b>22</b>      | <b>18,087</b>   |
| Non-interest bearing deposits             | 29,703  |                |               | 26,877           |                |               |                | 2,826           |
| Accrued expenses and other liabilities    | 887   |                |               | 858              |                |               |                | 29              |
| Shareholder's equity                      | 13,777  |                |               | 15,740           |                |               |                | (1,963)         |
| <b>Total liabilities and equity</b>       | <b>\$163,013</b>  |                |               | <b>\$144,034</b> |                |               |                | <b>\$18,979</b> |
| <b>Net interest income</b>                |   | <b>\$1,308</b> |               |                  | <b>\$1,393</b> |               | <b>\$(85)</b>  |                 |
| Interest spread                           |   |                | 3.68 %        |                  |                | 3.64 %        |                |                 |
| Interest margin                           |   |                | 3.89 %        |                  |                | 4.14 %        |                |                 |

(1) Includes nonaccruing loans.

(2) Interest income includes loan fees, which are not material.





## Changes in Assets and Liabilities and Fluctuations in Interest Rates

The following table summarizes the variance in interest income and interest expense for the three months ended June 30, 2011 and 2010 resulting from changes in assets and liabilities and fluctuations in interest rates earned and paid. The changes in interest attributable to both rate and volume have been allocated to both rate and volume on a pro rata basis.

| (Dollars in thousands)             | Three Months Ended<br>June 30, 2011 vs 2010 |         |                        |
|------------------------------------|---|---------|------------------------|
|                                    | Due to Change in<br>Average                 |         | (Decrease)<br>Increase |
|                                    | Volume                                      | Rate    |                        |
| Interest earning assets            |   |         |                        |
| Loans                              | \$38  | \$(107) | \$(69)                 |
| Short-term and other investments   | (3)   | 11      | 8                      |
| Investments                        | (1)   | (1)     | (2)                    |
| Total interest earning assets      | 34  | (97)    | (63)                   |
| Interest bearing liabilities       |   |         |                        |
| Time certificates                  | 42  | (46)    | (4)                    |
| Savings deposits                   | 1   | (1)     | —                      |
| Money market / checking deposits   | 31  | (1)     | 30                     |
| Capital lease obligations          | —   | (1)     | (1)                    |
| Repurchase agreements              | (2)   | (1)     | (3)                    |
| Total interest bearing liabilities | 72  | (50)    | 22                     |
| Net interest income                | \$(38)                                      | \$(47)  | \$(85)                 |

The decrease in net interest income during the second quarter of 2011 reflects a slight decrease in total average interest earning asset balances to \$134.7 million for the three months ended June 30, 2011 when compared to the same period of 2010; as well as a \$18.1 million increase in average interest bearing liabilities to \$118.7 million in the second quarter of 2011 from \$100.6 million in the second quarter of 2010; and a decrease in the yields on earning assets to 5.45% for the three months ended June 30, 2011 from 5.64% in the same period of 2010. The combined effect of these unfavorable changes were partially offset by a decrease in rates on interest bearing liabilities to 1.77% for the three months ended June 30, 2011 from 2.00% for the same period in 2010. Overall, the decrease in net interest income attributed to volume changes was \$38,000 and to interest rate changes was \$47,000. Interest income from interest earning assets in the second quarter of 2011 compared to the same period in 2010 decreased by \$63,000 because of the combined effect of a \$97,000 decrease due to a decline in interest rates, partially offset by a \$34,000 increase due to volume considerations. Variances in the cost of interest bearing liabilities during the three months ended June 30, 2011 in comparison to the same period in 2010 were due to increased volume considerations of \$72,000, partially offset by decreased rate considerations of \$50,000.

## Average Balances, Yields, and Rates

The following table presents average balance sheets (daily averages), interest income, interest expense, and the corresponding annualized rates on earning assets and rates paid on interest bearing liabilities for the six months ended June 30, 2011 and 2010.

|  | Distribution of Assets, Liabilities and Shareholders' Equity;<br>Interest Rates and Interest Differential |         |         |           |         |          |                |          |           |         |
|--|---|---------|---------|-----------|---------|----------|----------------|----------|-----------|---------|
|  | 2011  |         |         |           |         | 2010     |                |          |           |         |
|  | Interest  |         |         |           |         | Interest |                | Change   |           |         |
|  | Average   | Income/ | Average | Average   | Income/ | Average  | Rate           | Interest | Increases | in      |
| (Dollars in thousands)                 | Balance   | Expense | Rate    | Balance   | Expense | Rate     | Income/Expense | Average  | in        | Average |
|  |   |         |         |           |         |          |                | Balance  |           | Balance |
| Interest earning assets                |   |         |         |           |         |          |                |          |           |         |
| Loans (1)(2)                           | \$124,913   | \$3,623 | 5.85 %  | \$117,918 | \$3,615 | 6.18 %   | \$8            | \$6,995  |           |         |
| Short-term and other investments       | 8,924   | 45      | 1.02 %  | 10,985    | 42      | 0.77 %   | 3              | (2,061)  |           |         |
| Investments                            | 2,667   | —       | 0.00 %  | 3,295     | 9       | 0.55 %   | (9)            | (628)    |           |         |
| Total interest earning assets          | 136,504   | 3,668   | 5.42 %  | 132,198   | 3,666   | 5.59 %   | 2              | 4,306    |           |         |
| Cash and due from banks                | 21,532  |         |         | 5,343     |         |          |                | 16,189   |           |         |
| Premises and equipment, net            | 2,155   |         |         | 2,425     |         |          |                | (270)    |           |         |
| Allowance for loan losses              | (2,896)   |         |         | (2,777)   |         |          |                | (119)    |           |         |
| Other                                  | 2,720   |         |         | 2,761     |         |          |                | (41)     |           |         |
| Total assets                           | \$160,015   |         |         | \$139,950 |         |          |                | \$20,065 |           |         |
| Interest bearing liabilities           |   |         |         |           |         |          |                |          |           |         |
| Time certificates                      | \$65,052  | 683     | 2.12 %  | \$55,690  | 687     | 2.49 %   | (4)            | \$9,362  |           |         |
| Savings deposits                       | 2,711   | 9       | 0.67 %  | 2,362     | 8       | 0.68 %   | 1              | 349      |           |         |
| Money market / checking deposits       | 45,053  | 249     | 1.11 %  | 34,146    | 186     | 1.10 %   | 63             | 10,907   |           |         |
| Capital lease obligations              | 1,167   | 86      | 14.86 % | 1,174     | 87      | 14.94 %  | (1)            | (7)      |           |         |
| Repurchase agreements                  | 1,234   | 1       | 0.16 %  | 1,944     | 5       | 0.52 %   | (4)            | (710)    |           |         |
| Total interest bearing liabilities     | 115,217   | 1,028   | 1.80 %  | 95,316    | 973     | 2.06 %   | 55             | 19,901   |           |         |
| Non-interest bearing deposits          | 29,856  |         |         | 27,990    |         |          |                | 1,866    |           |         |
| Accrued expenses and other liabilities | 765   |         |         | 901       |         |          |                | (136)    |           |         |
| Shareholder's equity                   | 14,177  |         |         | 15,743    |         |          |                | (1,566)  |           |         |
| Total liabilities and equity           | \$160,015   |         |         | \$139,950 |         |          |                | \$20,065 |           |         |
| Net interest income                    |   | \$2,640 |         |           | \$2,693 |          |                | \$(53)   |           |         |
| Interest spread                        |   |         | 3.62 %  |           |         | 3.53 %   |                |          |           |         |
| Interest margin                        |   |         | 3.90 %  |           |         | 4.11 %   |                |          |           |         |

(1) Average balance includes nonaccruing loans.

(2) Interest income includes loan fees, which are not material.

## Changes in Assets and Liabilities and Fluctuations in Interest Rates

The following table summarizes the variance in interest income and interest expense for the six months ended June 30, 2011 and 2010 resulting from changes in assets and liabilities and fluctuations in interest rates earned and paid. The changes in interest attributable to both rate and volume have been allocated to both rate and volume on a pro rata basis.

| (Dollars in thousands)              | 2011 vs 2010                       |           | (Decrease)<br>Increase |
|-------------------------------------|------------------------------------|-----------|------------------------|
|                                     | Due to Change in Average<br>Volume | Rate      |                        |
| <b>Interest earning assets</b>      |                                    |           |                        |
| Loans                               | \$ 207                             | \$ (199 ) | \$ 8                   |
| Short-term and other investments    | (7 )                               | 10        | 3                      |
| Investments                         | (2 )                               | (7 )      | (9 )                   |
| Total interest earning assets       | 198                                | (196 )    | 2                      |
| <b>Interest bearing liabilities</b> |                                    |           |                        |
| Time certificates                   | 107                                | (111 )    | (4 )                   |
| Savings deposits                    | 1                                  | —         | 1                      |
| Money market / checking deposits    | 57                                 | 6         | 63                     |
| Capital lease obligations           | —                                  | (1 )      | (1 )                   |
| Repurchase agreements               | (2 )                               | (2 )      | (4 )                   |
| Total interest bearing liabilities  | 163                                | (108 )    | 55                     |
| Net interest income                 | \$ 35                              | \$ (88 )  | \$ (53 )               |

The decrease in net interest income during the first six months of 2011 reflects the \$19.9 million increase in average interest bearing liabilities to \$115.2 million in the first six months of 2011 from \$95.3 million in the first six months of 2010, as well as a decrease in the yields on earning assets to 5.42% for the six months ended June 30, 2011 from 5.59% in the same period of 2010. The combined effect of these unfavorable changes were partially offset by a \$4.3 million increase in total average interest earning asset balances to \$136.5 million during the first six months of 2011 and a decrease in rates on interest bearing liabilities to 1.80% for the six months ended June 30, 2011 from 2.06% for the same period in 2010. Overall, the decrease in net interest income attributed to interest rate changes was \$88,000, partially offset by volume changes of \$35,000. Interest income of \$3.7 million from interest earning assets in the first six months of 2011 increased by \$2,000 when compared to the corresponding period of 2010 because of the combined effect of a \$198,000 increase due to volume considerations, partially offset by a \$196,000 decrease due to a decline in interest rates. Variances in the cost of interest bearing liabilities during the six months ended June 30, 2011 in comparison to the same period in 2010 were due to increased volume considerations of \$163,000, partially offset by decreased rate considerations of \$108,000.

The Company intends for the Bank to continue to emphasize lending to small to medium-sized businesses in its market area as it maintains its strategy to increase assets under management and to improve earnings. The Bank will seek opportunities through marketing to increase its deposit base, with a primary objective of attracting core non-interest checking and related money market deposit accounts, in order to support its earning assets and through the consideration of additional branch locations and new product and service offerings.

## Provision for Loan Losses

The Bank's (credit to) provision for loan losses was (\$77,000) and \$666,000 for the three months and six months ended June 30, 2011, respectively, as compared to a provision for loan losses of \$152,000 and \$118,000, respectively, for the

same periods in 2010.

The decrease in the provision for loan losses during the second quarter of 2011 when compared to the same period in 2010 was primarily related to net decreases to the specific allowances on certain impaired loans resulting from payments received in excess of amounts previously estimated and the return to accrual status of one commercial real estate loan. The significant increase in the provision for loan losses during the six months ended June 30, 2011 when compared to the same period in the prior year was primarily related to the charge-off of one commercial loan secured by real estate that was severely impacted by prevailing economic conditions.

#### Noninterest Income

Total noninterest income was \$136,000 for the three months ended June 30, 2011 versus \$153,000 for the same period in 2010. Service charges and fees decreased \$10,000 due to changes in business practices of customers of the Bank during the second quarter of 2011 as compared to the same period in 2010. Other noninterest income decreased \$7,000 to \$29,000 for the three months ended June 30, 2011 from \$36,000 in the same period in 2010.

Total noninterest income was \$272,000 for the six months ended June 30, 2011 versus \$337,000 for the same period in 2010. Noninterest income for the six months ended June 30, 2010 included a \$29,000 gain on the sale of an available for sale security. There was no such gain in the first six months of 2011. Service charges and fees decreased \$27,000 due to changes in business practices of customers of the Bank during the first six months of 2011 as compared to the same period in 2010. Other noninterest income decreased \$9,000 to \$64,000 for the six months ended June 30, 2011 from \$73,000 in the same period in 2010.

#### Noninterest Expense

Total noninterest expense was \$1,344,000 for the three months ended June 30, 2011 compared with \$1,377,000 for the same period in 2010, a decrease of \$33,000 or 2.3%.

Salaries and benefits expense declined \$62,000 to \$680,000 for the three months ended June 30, 2011 compared to \$742,000 for the same period in 2010. The decrease was primarily due to a reduction in staffing levels for SCB Capital, Inc. and the departure of the former President of the Company and the Bank in the second quarter of 2011.

Professional services expense decreased by \$92,000 to \$56,000 for the three months ended June 30, 2011 from \$148,000 for the same period in 2010. The professional services expense for the quarter ended June 30, 2010 included legal and accounting fees related to the proposed merger with Naugatuck Valley Financial Corporation, which was mutually terminated by the merger parties on November 12, 2010 due to an inability to obtain regulatory approval of the transaction.

Other operating expenses increased by \$96,000 to \$279,000 for the three months ended June 30, 2011 when compared to the same period in 2010. The increase included a \$29,000 increase in director fees related to retirement benefits associated with the Bank of Southern Connecticut Director Retirement Plan adopted March 3, 2011 and an annual stipend of \$15,000 payable to each director of the Bank effective January 1, 2011. Other operating expenses were also influenced by a \$33,000 increase in legal fees related to loan collections, waived service charges of \$15,000 and other miscellaneous adjustments totaling \$19,000.

Total noninterest expense was \$2,705,000 for the six months ended June 30, 2011 compared with \$2,877,000 for the same period in 2010, a decrease of \$172,000 or 5.9%.

Salaries and benefits expense declined \$139,000 to \$1,380,000 for the six months ended June 30, 2011 compared to \$1,519,000 for the same period in 2010. The decrease was primarily due to a reduction in staffing levels for SCB Capital, Inc. and savings attributable to the departure of the former President of the Company and the Bank in April

2011.

40

---

Professional services expense for the six months ended June 30, 2011 decreased by \$234,000 to \$174,000 from \$408,000 for the same period in 2010. The professional services expense for the six months ended June 30, 2010 included legal and accounting fees related to the proposed merger with Naugatuck Valley Financial Corporation, which was mutually terminated by the merger parties on November 12, 2010 due to an inability to obtain regulatory approval of the transaction.

Other operating expenses increased by \$172,000 to \$486,000 for the six months ended June 30, 2011 compared to the same period in 2010. The increase included a \$66,000 increase in director fees primarily related to retirement benefits associated with the Bank of Southern Connecticut Director Retirement Plan adopted March 3, 2011 and an annual stipend of \$15,000 payable to each director of the Bank effective January 1, 2011. Other operating expenses were also influenced by a \$52,000 increase in legal fees related to loan collections, waived service charges of \$25,000 and other miscellaneous adjustments totaling \$29,000.

#### Off-Balance Sheet Arrangements

See Note 9 to the Financial Statements for information regarding the Company's off-balance sheet arrangements.

#### Liquidity

Management believes that the Company's short-term assets offer sufficient liquidity to cover potential fluctuations in deposit accounts and loan demand and to meet other anticipated operating cash requirements.

The Company's liquidity position as of June 30, 2011 and December 31, 2010 consisted of liquid assets totaling \$33.9 million and \$22.7 million, respectively. This represented 21.5% and 14.9% of total assets at June 30, 2011 and December 31, 2010, respectively. The liquidity ratio is defined as the percentage of liquid assets to total assets. The following categories of assets as described in the accompanying balance sheet are considered liquid assets: cash and due from banks, short-term investments, interest bearing certificates of deposit and securities available for sale. Liquidity is a measure of the Company's ability to generate adequate cash to meet financial obligations. The principal cash requirements of a financial institution are to cover downward fluctuations in deposits and increases in its loan portfolio.

In addition to the foregoing sources of liquidity, the Bank maintains a relationship with the Federal Home Loan Bank of Boston and has the ability to pledge certain of the Bank's assets as collateral for borrowings from that institution. In addition, the Bank maintains relationships with several brokers of certificates of deposits and could utilize the services of these brokers if the Bank desires additional liquidity to meet its needs.



## Capital

The Company's and Bank's actual capital amounts and ratios at June 30, 2011 and December 31, 2010 were as follows:

The Company's actual capital amounts and ratios at June 30, 2011 and December 31, 2010 were (dollars in thousands):

| June 30, 2011                               | Actual    |         | For Capital Adequacy Purposes |        |        |       | To Be Well Capitalized Under Prompt Corrective Action Provisions |  |
|---|-----------|---------|-------------------------------|--------|--------|-------|--|--|
|   | Amount    | Ratio   | Amount                        | Ratio  | Amount | Ratio |  |  |
| Total Capital to Risk-Weighted Assets       | \$ 15,435 | 12.03 % | \$ 10,264                     | 8.00 % | N/A    | N/A   |  |  |
| Tier 1 Capital to Risk-Weighted Assets      | 13,824    | 10.77 % | 5,132                         | 4.00 % | N/A    | N/A   |  |  |
| Tier 1 (Leverage) Capital to Average Assets | 13,824    | 8.48 %  | 6,521                         | 4.00 % | N/A    | N/A   |  |  |

| December 31, 2010                           | Actual    |         | For Capital Adequacy Purposes |        |        |       | To Be Well Capitalized Under Prompt Corrective Action Provisions |  |
|---|-----------|---------|-------------------------------|--------|--------|-------|--|--|
|   | Amount    | Ratio   | Amount                        | Ratio  | Amount | Ratio |  |  |
| Total Capital to Risk-Weighted Assets       | \$ 15,971 | 11.91 % | \$ 10,730                     | 8.00 % | N/A    | N/A   |  |  |
| Tier 1 Capital to Risk-Weighted Assets      | 14,281    | 10.65 % | 5,365                         | 4.00 % | N/A    | N/A   |  |  |
| Tier 1 (Leverage) Capital to Average Assets | 14,281    | 9.00 %  | 6,344                         | 4.00 % | N/A    | N/A   |  |  |

The Bank's actual capital amounts and ratios at June 30, 2011 and December 31, 2010 were (dollars in thousands):

| June 30, 2011                               | Actual    |         | For Capital Adequacy Purposes |        |           |         | To Be Well Capitalized Under Prompt Corrective Action Provisions |  |
|---|-----------|---------|-------------------------------|--------|-----------|---------|--|--|
|   | Amount    | Ratio   | Amount                        | Ratio  | Amount    | Ratio   |  |  |
| Total Capital to Risk-Weighted Assets       | \$ 14,576 | 11.42 % | \$ 10,209                     | 8.00 % | \$ 12,761 | 10.00 % |  |  |
| Tier 1 Capital to Risk-Weighted Assets      | 12,970    | 10.16 % | 5,104                         | 4.00 % | 7,657     | 6.00 %  |  |  |
| Tier 1 (Leverage) Capital to Average Assets | 12,970    | 8.00 %  | 6,486                         | 4.00 % | 8,107     | 5.00 %  |  |  |

| December 31, 2010 | Actual |       | For Capital Adequacy Purposes |       |        |       | To Be Well Capitalized Under Prompt Corrective Action Provisions |  |
|-------------------|--------|-------|-------------------------------|-------|--------|-------|--|--|
|                   | Amount | Ratio | Amount                        | Ratio | Amount | Ratio |  |  |

|   |           |       |   |           |      |   |           |       |   |
|---|-----------|-------|---|-----------|------|---|-----------|-------|---|
| Total Capital to Risk-Weighted Assets       | \$ 14,914 | 11.20 | % | \$ 10,657 | 8.00 | % | \$ 13,321 | 10.00 | % |
| Tier 1 Capital to Risk-Weighted Assets      | 13,235    | 9.94  | % | 5,329     | 4.00 | % | 7,993     | 6.00  | % |
| Tier 1 (Leverage) Capital to Average Assets | 13,235    | 8.39  | % | 6,308     | 4.00 | % | 7,885     | 5.00  | % |

Capital adequacy is one of the most important factors used to determine the safety and soundness of individual banks and the banking system. Based on the above ratios, the Bank is considered to be “well capitalized” under applicable regulations. To be considered “well capitalized” an institution must generally have a leverage capital ratio of at least 5%, a Tier 1 risk-based capital ratio of at least 6% and a total risk-based capital ratio of at least 10%.

## Market Risk

Market risk is defined as the sensitivity of income to fluctuations in interest rates, foreign exchange rates, equity prices, commodity prices and other market-driven rates or prices. Based upon the nature of the Company's business, market risk is primarily limited to interest rate risk, which is defined as the impact of changing interest rates on current and future earnings.

The Company's goal is to maximize long-term profitability, while minimizing its exposure to interest rate fluctuations. The first priority is to structure and price the Company's assets and liabilities to maintain an acceptable interest rate spread, while reducing the net effect of changes in interest rates. In order to reach an acceptable interest rate spread, the Company must generate loans and seek acceptable investments to replace the lower yielding balances in Federal Funds sold and short-term investments. The focus also must be on maintaining a proper balance between the timing and volume of assets and liabilities re-pricing within the balance sheet. One method of achieving this balance is to originate variable loans for the portfolio to offset the short-term re-pricing of the liabilities. In fact, a number of the interest bearing deposit products have no contractual maturity. Customers may withdraw funds from their accounts at any time and deposits balances may therefore run off unexpectedly due to changing market conditions.

The exposure to interest rate risk is monitored by senior management of the Bank and reported quarterly to the Asset and Liability Management Committee and the Board of Directors. Management reviews the interrelationships within the balance sheet to maximize net interest income within acceptable levels of risk.

## Impact of Inflation and Changing Prices

The Company's consolidated financial statements have been prepared in terms of historical dollars, without considering changes in relative purchasing power of money over time due to inflation. Unlike most industrial companies, virtually all of the assets and liabilities of a financial institution are monetary in nature. As a result, interest rates have a more significant impact on a financial institution's performance than the effect of general levels of inflation. Interest rates do not necessarily move in the same direction or in the same magnitude as the prices of goods and services. Notwithstanding this fact, inflation can directly affect the value of loan collateral, in particular, real estate. Inflation, or disinflation, could significantly affect the Company's earnings in future periods.

## Factors Affecting Future Results

Some of the statements under "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in this Report on Form 10-Q may include forward-looking statements which reflect our current views with respect to future events and financial performance. Statements which include the words "expect," "intend," "plan," "believe," "project," "anticipate" and similar statements of a future or forward-looking nature identify forward-looking statements for purposes of the federal securities laws or otherwise. All forward-looking statements address matters that involve risks and uncertainties. Accordingly, there are or will be important factors that could cause actual results to differ materially from those indicated in these statements or that could adversely affect the holders of our common stock. These factors include, but are not limited to, (1) changes in prevailing interest rates which would affect the interest earned on the Company's interest earning assets and the interest paid on its interest bearing liabilities, (2) the timing of re-pricing of the Company's interest earning assets and interest bearing liabilities, (3) the effect of changes in governmental monetary policy, (4) the impact of recently enacted federal legislation and the effect of changes in regulations applicable to the Company and the conduct of its business, (5) changes in competition among financial service companies, including possible further encroachment of non-banks on services traditionally provided by banks, (6) the ability of competitors which are larger than the Company to provide products and services which are impractical for the Company to provide, (7) the volatility of quarterly earnings, due in part to

the variation in the number, dollar volume and profit realized from SBA guaranteed loan participation sales in different quarters, (8) the effect of a loss of any executive officer, key personnel, or directors, (9) the effect of the Company's opening

of branches and the receipt of regulatory approval to complete such actions, (10) the concentration of the Company's business in southern and southeastern Connecticut, (11) the concentration of the Company's loan portfolio in commercial loans to small-to-medium sized businesses, which may be impacted more severely than larger businesses during periods of economic weakness, (12) lack of seasoning in the Company's loan portfolio, which may increase the risk of future credit defaults, and (13) the effect of any decision by the Company to engage in any business not historically permitted to it. Other such factors may be described in other filings made by the Company with the SEC.

Although the Company believes that it has the resources needed for success, future revenues and interest spreads and yields cannot be reliably predicted. These trends may cause the Company to adjust its operations in the future. Because of the foregoing and other factors, recent trends should not be considered reliable indicators of future financial results or stock prices.

Any forward-looking statement speaks only as of the date on which such statement is made, and we undertake no obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

Not required.

### Item 4. Controls and Procedures

#### (a) Evaluation of Disclosure Controls and Procedures

Based upon an evaluation of the effectiveness of the Company's disclosure controls and procedures performed by the Company's management, with participation of the Company's President and Chief Credit Officer, Chief Financial Officer, and Chief Accounting Officer as of the end of the period covered by this report, the Company's President and Chief Credit Officer, Chief Financial Officer, and Chief Accounting Officer concluded that the Company's disclosure controls and procedures have been effective in ensuring that material information relating to the Company, including its consolidated subsidiary, is made known to the certifying officers by others within the Company and the Bank during the period covered by this report.

As used herein, "disclosure controls and procedures" means controls and other procedures of the Company that are designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Securities Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Securities Exchange Act of 1934, as amended, is accumulated and communicated to the Company's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

#### (b) Changes in Internal Control over Financial Reporting

There have not been any changes in the Company's internal control over financial reporting during the quarter ended June 30, 2011 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.



PART II - Other Information

Item 1. Legal Proceedings

Periodically, there have been various claims and lawsuits against the Company, such as claims to enforce liens, condemnation proceedings on properties in which the Company holds security interests, claims involving the making and servicing of real property loans and other issues incident to our business. However, neither the Company nor any subsidiary is a party to any pending legal proceedings that management believes would have a material adverse effect on the Company's financial condition, results of operations or cash flows.

Item 1A. Risk Factors

Not required.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 3. Defaults Upon Senior Securities

None.

Item 4. [Removed and Reserved]

Item 5. Other Information

None.

Item 6. Exhibits

Exhibit No. Description

- |       |  |
|-------|--|
| 3(i)  | Amended and Restated Certificate of Incorporation of the Registrant (incorporated by reference to Exhibit 3(i) to the Registrant's Quarterly Report on Form 10-QSB filed on August 14, 2002) |
| 3(ii) | By-Laws of the Registrant (incorporated by reference to Exhibit 3(ii) to the Registrant's Current Report on Form 8-K filed on March 6, 2007)   |
| 31.1  | Rule 13a-14(a)/15d-14(a) Certification by President and Chief Credit Officer (filed herewith)  |
| 31.2  | Rule 13a-14(a)/15d-14(a) Certification by Senior Vice President and Chief Financial Officer (filed herewith)   |
| 31.3  | Rule 13a-14(a)/15d-14(a) Certification by Vice President and Chief Accounting Officer (filed herewith)   |
| 32.1  | Section 1350 Certification by President and Chief Credit Officer (filed herewith)  |
| 32.2  | Section 1350 Certification by Senior Vice President and Chief Financial Officer (filed herewith)   |

32.3 Section 1350 Certification by Vice President and Chief Accounting Officer (filed herewith)

101.INS XBRL Instance Document\* (filed herewith)

101.SCH XBRL Taxonomy Extension Schema Document\* (filed herewith)

101.CAL XBRL Taxonomy Extension Calculation Linkbase Document\* (filed herewith)

45

---



101.LAB XBRL Taxonomy Extension Label Linkbase Document\* (filed herewith)

101.PRE XBRL Taxonomy Extension Presentation Linkbase Document\* (filed herewith)

101.DEF Taxonomy Extension Definitions Linkbase Document\* (filed herewith)

\*As provided in Rule 406T of Regulation S-T, this information is deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 and 12 of the Securities Act of 1933, as amended, and is deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise is not subject to liability under these sections.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SOUTHERN CONNECTICUT BANCORP, INC.

By: /s/ Sunil Pallan

Name: Sunil Pallan

Date: August 16, 2011

Title: President & Chief Credit Officer

By: /s/ Stephen V. Ciancarelli

Name: Stephen V. Ciancarelli

Date: August 16, 2011

Title: Senior Vice President & Chief Financial Officer

By: /s/ Anthony M. Avellani

Name: Anthony M. Avellani

Date: August 16, 2011

Title: Vice President & Chief Accounting Officer

