NTT DOCOMO INC Form 6-K November 04, 2008

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE

SECURITIES EXCHANGE ACT OF 1934 For the month of October, 2008. Commission File Number: 001-31221

Total number of pages: 50

NTT DoCoMo, Inc. (Translation of registrant s name into English)

Sanno Park Tower 11-1, Nagata-cho 2-chome Chiyoda-ku, Tokyo 100-6150 Japan (Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F b **Form 40-F** o

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Note: Regulation S-T Rule 101(b)(1) only permits the submission in paper of a Form 6-K if submitted solely to provide an attached annual report to security holders.

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Note: Regulation S-T Rule 101(b)(7) only permits the submission in paper of a Form 6-K if submitted to furnish a report or other document that the registrant foreign private issuer must furnish and make public under the laws of the jurisdiction in which the registrant is incorporated, domiciled or legally organized (the registrant s home country), or under the rules of the home country exchange on which the registrant s securities are traded, as long as the report or other document is not a press release, is not required to be and has not been distributed to the registrant s security holders, and, if discussing a material event, has already been the subject of a Form 6-K submission or other Commission filing on EDGAR.

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes o No b

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

Information furnished in this form:

- 1. Earnings Release for the six months ended September 30, 2008.
- 2. Materials presented in conjunction with the earnings release dated October 31, 2008 announcing the company s results for the six months ended September 30, 2008.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NTT DoCoMo, Inc.

Date: October 31, 2008 By: /s/ OSAMU HIROKADO

Osamu Hirokado

Head of Investor Relations

Financial Statements October 31, 2008 For the Six Months Ended September 30, 2008 [U.S. GAAP]

Name of registrant: NTT DoCoMo, Inc. (URL http://www.nttdocomo.co.jp/)

Code No.: 9437

Stock exchange on which the Company s shares are listed: Tokyo Stock Exchange-First Section

Representative: Ryuji Yamada, Representative Director, President and

Chief Executive Officer

Shinya Hasegawa, Senior Manager, General Affairs Contact:

Department / TEL +81-3-5156-1111

November 6, 2008 Scheduled date for filing of quarterly report: Scheduled date for dividend payment: November 21, 2008

1. Consolidated Financial Results for the Six Months Ended September 30, 2008 (April 1, 2008 September 30, 2008)

(1) Consolidated Results of Operations

Amounts are rounded off to the nearest 1 million yen.

(Millions of yen, except per share

amount)

					Income b	efore		
	Operatin Revenue	0	Operat Incon	0	Income T	Γaxes	Net Inc	ome
Six months ended September 30, 2008 Six months ended	2,267,784		576,946		560,156		346,659	
September 30, 2007	2,325,117	(2.4)%	408,496	(21.0)%	410,850	(21.0)%	246,510	(20.4)%

	Basic	Diluted
	Earnings	Earnings
	per Share	per Share
Six months ended September 30, 2008	8,174.69 (yen)	
Six months ended September 30, 2007	5,692.33 (yen)	
(D) 1 1 1 1 1 1	1' ' 1 ' 1	

(Percentages above represent changes compared to the corresponding previous quarterly period)

(2) Consolidated Financial Position

(Millions of yen, except per share amount)

			Equity Ratio	,
			(Ratio of	Shareholders
			Shareholders	Equity
			Equity to	
	Total	Shareholders	Total	
	Assets	Equity	Assets)	per Share 105,091.00
September 30, 2008	6,173,791	4,445,863	72.0%	(yen)

100,321.46 March 31, 2008 6,210,834 4,276,496 68.9% (yen) 2. Dividends

	Cash dividends per share (yen)						
	End of the first	End of the second	End of the third				
Date of record	quarter	quarter	quarter	Year-end	Total		
Year ended March 31, 2008		2,400.00		2,400.00	4,800.00		
Year ending March 31, 2009		2,400.00					
Year ending March 31, 2009							
(Forecasts)				2,400.00	4,800.00		

Change in forecasts of dividends during the three months ended September 30, 2008: None

3. Consolidated Financial Results Forecasts for the Fiscal Year Ending March 31, 2009 (April 1, 2008 March 31, 2009)

					Income be	efore	(Millions	s of yen, amo	except per share unt)
	Operatii Revenu	U	Operati Incom	_	Income T	axes	Net Inco	me	Earnings per Share
Year ending									
March 31, 2009	4,597,000	(2.4)%	830,000	2.7%	814,000	1.7%	495,000	0.8%	11,700.78 (yen)
(Percentages above	e represent cha	nges com	pared to the	e corresp	onding pre	evious y	ear)		
Change in earning	s forecasts for	the fiscal	year endin	g Marcl	n 31, 2009	during t	he three m	onths en	ded September 30

0, 2008: Yes

Table of Contents

4. Others

(1)	Changes in significant consolidated subsidiaries (which resulted in changes in scope of	None
	consolidation)	

(2) Application of accounting which is simplified or exceptional for quarterly consolidated financial statements

None

- (3) Changes in significant accounting policies, procedures and presentation in quarterly consolidated financial statements
 - (i) Changes due to revision of accounting standards and other regulations:

Yes

(ii) Others: None

(See more information on page 9.)

(4) Number of issued shares (common stock)

(i) Number of issued shares (inclusive of treasury stock): As of September 30, 44,870,000 shares

2008:

As of March 31, 2008: 44,870,000 shares

(ii) Number of treasury stock: As of September 30, 2,565,110 shares

2008:

As of March 31, 2008: 2,242,073 shares

(iii) Number of weighted average common shares outstanding: For the six months

ended September 30,

2008: 42.406.379 shares

For the six months

ended September 30,

2007: 43,305,664 shares

Explanation for forecasts of operation and other notes:

With regard to the assumptions and other related matters concerning consolidated financial results forecasts for the fiscal year ending March 31, 2009, please refer to page 8 and 20.

Consolidated financial statements in this earnings release are unaudited.

Earnings Release for the Six Months Ended September 30, 2008

<< 1. Operating Results >>

1. Business Overview

Competition among network operators in the mobile communications market in Japan, which already entered a mature phase given the high penetration rate, has been fueled by recent price competition and market entry by new competitors such as MVNO*.

In such market environment, we decided to offer new optional packet billing plans called Pake-hodai double and Biz-hodai double, both of which enable users to utilize data communications with the two-phase flat-rate charges, so that users can enjoy content services more comfortably without worrying about usage fee. We also released new handsets such as FOMA 706i series and Raku-Raku PHONE V. We strived for further penetration of our new discount programs and new handset sales methods, which we believe are appropriate for the current market conditions.

On July 1, 2008, we reorganized our group structure by integrating eight regional subsidiaries, consolidating the group s nationwide business operations under a single entity for the purpose of enhancing the speed and effectiveness of our operations. We have also strived to improve our business from our customers point of view with the keywords, Change and Challenge .

As a result, for the three months ended September 30, 2008, operating revenues were \(\frac{\pmathbf{\frac{4}}}{1,097.5}\) billion, operating income was \(\frac{\pmathbf{\frac{2}}}{2008}\), billion and net income was \(\frac{\pmathbf{\frac{4}}}{1.7}\) billion and net income was \(\frac{\pmathbf{\frac{4}}}{1.7}\). For the six months ended September 30, 2008, operating revenues were \(\frac{\pmathbf{\frac{4}}}{2,267.8}\) billion, operating income was \(\frac{\pmathbf{\frac{4}}}{3.6}\) billion, income before income taxes was \(\frac{\pmathbf{\frac{4}}}{3.0}\) billion and net income was \(\frac{\pmathbf{\frac{4}}}{3.6}\) billion.

* MVNO (Mobile

Virtual Network

Operator): a

service provider

who leases its

physical

wireless

communication

infrastructure

from other

network

operators to

provide wireless

services.

Consolidated results of operations for the three months and six months ended September 30, 2008 were as follows: <Results of operations>

		Billions of yen	
	(UNAUDITED)	(UNAUDITED)	(Reference) (UNAUDITED)
	Three months	Six months	Six months
	ended	ended	ended
	September	September 30,	September 30,
	30, 2008	2008	2007
Operating revenues	¥ 1,097.5	¥ 2,267.8	¥ 2,325.1
Operating expenses	817.1	1,690.8	1,916.6

Operating income	280.5		576.9		408.5	
Other income (expense)		(8.7)		(16.8)		2.4
		251 5		5.00.0		410.0
Income before income taxes		271.7		560.2		410.9
Income taxes		101.4		219.4		165.1
Equity in net income of affiliates, net of applicable						
taxes		2.8		5.9		0.9
Minority interests		0.0		(0.0)		(0.1)
Net income	¥	173.1	¥	346.7	¥	246.5
EBITDA margin*		42.7%		41.4%		33.8%
ROCE*		5.7%		11.9%		8.6%
ROCE after tax effect*		3.4%		7.0%		5.1%

EBITDA and **EBITDA** margin, as we refer to in this earnings release, are different from EBITDA as used in Item 10(e) of Regulation S-K and may not be comparable to similarly titled measures used by other companies. For an explanation of our definitions of EBITDA, **EBITDA** margin, ROCE and ROCE after tax effect, see the reconciliations to the most directly comparable financial measures calculated and

presented in

accordance with GAAP on page 19.

Notes:

- 1. Consolidated financial statements as of and for the three months and six months ended September 30, 2008 in this release are unaudited.
- 2. Amounts in this release are rounded off.

3

DOCOMO Earnings Release

Six Months Ended September 30, 2008

<Operating revenues>

				Billions of yen		
	Ì	AUDITED) Three nonths	(UN	AUDITED)	,	Reference) NAUDITED)
		ended	Six n	onths ended	Six	months ended
	Se	ptember	Sep	tember 30,	Se	ptember 30,
	3	0, 2008		2008		2007
Wireless services	¥	971.1	¥	1,948.5	¥	2,130.3
Cellular services revenues		935.5		1,871.9		2,066.5
- Voice revenues		555.1		1,125.4		1,392.0
Including: FOMA services		482.2		968.9		1,057.9
- Packet communications revenues		380.4		746.5		674.5
Including: FOMA services		363.2		710.9		602.8
PHS services						7.0
Other revenues		35.6		76.7		56.8
Equipment sales		126.5		319.2		194.8
Total operating revenues	¥	1,097.5	¥	2,267.8	¥	2,325.1

Note: Voice revenues include data communications revenues through circuit switching systems.

<Operating expenses>

Billions of yen

					(Re	eference)
	(UNA)	UDITED)	(UNA	(UDITED)	(UNA	AUDITED)
	T	'hree				
	m	onths				
	e	nded	Six mo	onths ended	Six m	onths ended
	September 30, 2008		September 30, 2008		September 30, 2007	
Personnel expenses	¥	63.4	¥	126.7	¥	123.4
Non-personnel expenses		467.3		1,011.3		1,207.8
Depreciation and amortization		179.9		348.4		364.3
Loss on disposal of property, plant and equipment and						
intangible assets		12.7		18.7		25.0
Communication network charges		83.5		165.8		176.2
Taxes and public dues		10.3		20.0		19.8

Total operating expenses \mathbf{Y} 817.1 \mathbf{Y} 1,690.8 \mathbf{Y} 1,916.6

2. Segment information

(1) Mobile phone business

As of September 30, 2008, the number of cellular services subscriptions was 53.94 million (an increase of 0.31 million compared to the number as of June 30, 2008), 86.1% of which was represented by FOMA services subscriptions of 46.44 million. The aggregate number of subscriptions to the new discount programs introduced in August 2007 such as Fami-wari MAX50 reached approximately 28.5 million while the number of subscriptions to the Value Plan reached approximately 13.0 million as of September 30, 2008, respectively. As a result, aggregate ARPU of cellular (FOMA+mova) services decreased to ¥5,860 for the three months ended September 30, 2008 (down 10.5% compared to the same period of the prior year).

The number of handsets sold decreased to 5.32 million units for the three months ended September 30, 2008 (a decrease of 1.24 million units compared to the same period of the prior year). Value Course , which was introduced in November 2007, was applied to more than 90% of the aggregate number of handsets sold through our new handset sales methods.

Our cellular churn rate for the three months ended September 30, 2008 improved significantly to 0.52% compared to 0.94% during the same period of the prior year, reflecting the effect of these new discount programs and new handset sales methods.

For the three months ended September 30, 2008, operating revenues and operating income from mobile phone business were \(\frac{\text{\frac{4}}}{1,081.7}\) billion and \(\frac{\text{\frac{2}}}{286.6}\) billion, respectively.

For the six months ended September 30, 2008, operating revenues and operating income from mobile phone business were \(\xi_2,236.5\) billion and \(\xi_587.6\) billion, respectively.

4

DOCOMO Earnings Release

Six Months Ended September 30, 2008

Number of subscriptions by services, trend of ARPU and other operation data are as follows: <Number of subscriptions by services>

	Thousand subscriptions		
	September		
	30, 2008	June 30, 2008	
Cellular services	53,937	53,629	
Cellular (FOMA) services	46,444	45,200	
Including: i-channel services	16,044	15,823	
Including: flat-rate services for unlimited i-mode usage	13,949	13,395	
Cellular (mova) services	7,493	8,429	
i-mode services	48,069	48.061	

Notes:

- Number of subscriptions of Cellular services and Cellular (FOMA) services includes Communication Module services subscriptions.
- 2. Effective March 3, 2008, FOMA services subscription became mandatory for subscription to 2in1 * service. Such FOMA services subscriptions to 2in1 services are included in the above numbers of Cellular services subscriptions and Cellular (FOMA) services subscriptions.
- 3. Number of subscriptions to

flat-rate services for unlimited i-mode usage = pake-hodai subscriptions + pake-hodai full subscriptions

4. Number of i-mode subscriptions = Cellular (FOMA) i-mode subscriptions + Cellular (mova) i-mode subscriptions

* 2in1 refers to an optional network service which enables a subscriber to subscribe to an additional phone number and an e-mail address for a single compatible handset.

<Number of handsets sold and churn rate>

Thousand units

	Three months ended September 30, 2008	Six months ended September 30, 2008	Six months ended September 30, 2007
Cellular services	5,318	10,265	12,798
Cellular (FOMA) services			
New FOMA subscription	1,118	2,157	3,032
Change of subscription from mova to			
FOMA	796	1,632	3,554
FOMA handset upgrade by FOMA			
subscribers	3,370	6,402	5,914
Cellular (mova) services			
New mova subscription	23	45	131
mova handset upgrade by mova subscribers			
and change of subscription from FOMA to			
mova	12	29	167
Churn Rate	0.52%	0.51%	0.90%

<Trend of ARPU and MOU>

			Yen/N	l inutes		
	Thre	ee months				
	•	ended	Six mont	ths ended	Six mo	nths ended
	Sept	ember 30,				
		2008	Septembe	er 30, 2008	Septemb	er 30, 2007
Aggregate ARPU* (FOMA+mova)	¥	5,860	¥	5,870	¥	6,550
Voice ARPU		3,450		3,510		4,390
Packet ARPU		2,410		2,360		2,160
Aggregate ARPU (FOMA)		6,180		6,220		7,320
Voice ARPU		3,500		3,560		4,640
Packet ARPU		2,680		2,660		2,680
Aggregate ARPU (mova)		3,820		3,860		4,530
Voice ARPU		3,120		3,170		3,740
i-mode ARPU		700		690		790
MOU* (FOMA+mova) (minutes)		138		138		140

^{*} See Definition and Calculation Methods of ARPU and MOU on page 18 for details of definitions and calculation methods of ARPU and MOU.

<Results of operations>

			Bil	lions of yen		
	(UNAUDITED) Three months ended September 30,		(UNAUDITED) Six months ended			(Reference) NAUDITED)
					Six months ended	
	50	2008	Septe	mber 30, 2008	Sept	ember 30, 2007
Operating revenues from mobile phone business	¥	1,081.7	¥	2,236.5	¥	2,296.0
Operating income from mobile phone	1	1,001.7	•	2,200.0	•	2,270.0
business		286.6		587.6		433.9

Table of Contents 15

5

DOCOMO Earnings Release

Six Months Ended September 30, 2008

(2) Miscellaneous businesses

Operating revenues from miscellaneous businesses for the three months ended September 30, 2008 were ¥15.8 billion, which represented 1.4% of the total operating revenues. The revenues derived mainly from high-speed internet connection and video-clip casting services for hotel facilities, advertisement services, development, sales and maintenance of IT systems and credit services. Operating expenses and operating loss from miscellaneous businesses were ¥21.9 billion and ¥6.1 billion, respectively.

Operating revenues, operating expenses and operating loss from miscellaneous businesses for the six months ended September 30, 2008 were ¥31.3 billion, ¥41.9 billion and ¥10.6 billion, respectively.

<Results of operations>

			В	illions of yen		
	(UNA)	U DITED)	(UNA	UDITED)	,	eference) AUDITED)
		hree onths	Six	months		
	eı	nded	e	nded	Six m	onths ended
	Sept	tember	Septe	mber 30,	Sept	ember 30,
	30,	, 2008	2	2008	_	2007
Operating revenues from miscellaneous businesses	¥	15.8	¥	31.3	¥	29.1
Operating loss from miscellaneous businesses		(6.1)		(10.6)		(25.4)

Note: For the six months ended September 30, 2007, PHS business, which was presented separately in the past, has been reclassified into miscellaneous businesses.

3. Trend of capital expenditures

We continued to improve the quality of our FOMA service area and reinforced its network capacity to meet an increase in traffic demand, together with our efforts to make capital expenditure more efficient and less costly by saving on equipment purchase costs and improving our design and construction process. Total capital expenditures for the three months and six months ended September 30, 2008 were \mathbb{172.7} billion and \mathbb{336.5} billion, respectively. <Breakdown of capital expenditures>

	Billions of yen	
(UNAUDITED)	(UNAUDITED)	(Reference) (UNAUDITED)
Three months	Six months	
ended	ended	Six months ended
September	September 30,	September 30,
30, 2008	2008	2007

Edgar Filing: NTT DOCOMO INC - Form 6-K

Mobile phone business	¥	143.0	¥	281.6	¥	256.9
PHS business						0.1
Other (including information systems)		29.7		54.9		58.8
Total capital expenditures	¥	172.7	¥	336.5	¥	315.8

6

DOCOMO Earnings Release

Six Months Ended September 30, 2008

D :11:

<< 2. Financial Position >>

(1) Financial position

	Billions of yen			
	(UNAUDITED)			
	September			
	30, 2008	March 31, 2008		
Total assets	¥ 6,173.8	¥ 6,210.8		
Shareholders equity	4,445.9	4,276.5		
Liabilities	1,726.3	1,933.1		
Interest bearing liabilities	526.4	478.5		
Equity ratio (1)	72.0%	68.9%		
Debt ratio (2)	10.6%	10.1%		

Notes:

- (1) Equity ratio =
 Shareholders
 equity / Total
 assets
- (2) Debt ratio =
 Interest bearing
 liabilities /
 (Shareholders
 equity + Interest
 bearing
 liabilities)

(2) Cash flow conditions

For the six months ended September 30, 2008, net cash provided by operating activities was \quantum 408.4 billion, reflecting net payment for income taxes of \quantum 248.5 billion and an increase in installment receivables for handsets and accounts receivable.

Net cash used in investing activities was \(\frac{4}{2}3.8\) billion. Our expenditures for purchases of property, plant and equipment of \(\frac{4}{3}02.1\) billion, purchases of intangible and other assets of \(\frac{4}{1}15.2\) billion and purchases of non-current investments of \(\frac{4}{4}6.9\) billion which include the acquisitions of equity stake in total were partially offset by proceeds from the redemption of long-term bailment for consumption to a related party of \(\frac{4}{5}0.0\) billion.

Net cash used in financing activities was ¥105.6 billion. We spent ¥51.8 billion for acquisition of treasury stock, ¥28.2 billion for repayment for outstanding long-term debt and ¥102.3 billion for payment for cash dividends while financing ¥79.9 billion through issuance of corporate bonds.

The balance of cash and cash equivalents was ¥523.8 billion as of September 30, 2008.

Billions of yen

(Reference) (UNAUDITED)

(UNAUDITED)
Six months

ntha

ended Six months ended

	Sep	tember		
	30	, 2008	Septen	nber 30, 2007
Net cash provided by operating activities	¥	408.4	¥	628.4
Net cash used in investing activities		(423.8)		(365.2)
Net cash used in financing activities		(105.6)		(290.0)
Free cash flows (1)		(15.4)		263.2
Free cash flows excluding the effects of irregular factors (2) and changes in				
investments for cash management purposes (3) *		(64.6)		168.9

Notes:

- Free cash flows

 Net cash
 provided by
 operating
 activities + Net
 cash used in
 investing
 activities
- (2) Irregular factors
 = Effects of
 uncollected
 revenues due to
 bank closures at
 the end of the
 fiscal period
- (3) Changes in investments for cash management purposes = Changes by purchases, redemption at maturity and disposals of financial instruments held for cash management purposes with original maturities of longer than 3 months
- * See the reconciliations to the most

Edgar Filing: NTT DOCOMO INC - Form 6-K

directly compatible financial measures calculated and presented in accordance with GAAP on page 19.

7

DOCOMO Earnings Release

Six Months Ended September 30, 2008

<<3. Prospects for the Fiscal Year Ending March 31, 2009 >>

Competition among network operators in the mobile communications market in Japan has become increasingly fierce due to price competition, market entry by new competitors such as MVNO and other factors.

Under these market conditions, we have decided to revise our group s full-year guidance for the fiscal year ending March 31, 2009 as described in the table below.

The operating revenues forecast has been revised downwards by ¥171.0 billion from the initial guidance to ¥4,597.0 billion, mainly due to a decrease in equipment sales, while offset by the increase in operating revenues reflecting a revision of ARPU.

On the other hand, we projected the decrease in operating expenses mainly due to the decrease in cost of equipment sold, as the number of handsets we expect to be sold has also been revised. Accordingly, our forecast of operating income remains unchanged from the original forecast of \footnote{830.0} billion.

Against this backdrop, we will strive even harder to reinforce our core business, and at the same time, work to create new revenue sources by offering customized services for each customer and collaborating with partner companies in various fields, as part of our endeavors to cultivate new businesses.

Billions of ven

			BIIII	ons of yen			
	Year						
	ending	Year ending				Υe	ear ended
	March 31,					M	Iarch 31,
	2009	March 31, 2009		Increase			2008
	(Original	(Revised				((Actual
	Forecasts)	Forecasts)		(Decrease)		I	Results)
Operating revenues	¥ 4,768.0	¥ 4,597.0	¥	(171.0)	(3.6)%	¥	4,711.8
Operating income	830.0	830.0					808.3
Income before income							
taxes	835.0	814.0		(21.0)	(2.5)%		800.7
Net income	503.0	495.0		(8.0)	(1.6)%		491.2
Capital expenditures	719.0	719.0					758.7
Free cash flows excluding							
irregular factors and							
changes in investments for							
cash management purposes							
*	80.0	130.0		50.0	62.5%		442.4
EBITDA *	1,626.0	1,655.0		29.0	1.8%		1,639.1
EBITDA margin *	34.1%	36.0%	6	1.9point			34.8%
ROCE *	17.1%	17.0%	6	(0.1)point			17.0%
ROCE after tax effect *	10.1%	10.1%	6				10.0%

* EBITDA and EBITDA margin, as we use them, are different from EBITDA as used in Item 10(e) of Regulation S-K

and may not be comparable to similarly titled measures used by other companies. For an explanation of our definition of free cash flows excluding irregular factors and changes in investments for cash management purposes, EBITDA, **EBITDA** margin, ROCE and ROCE after tax effect, see the reconciliations to the most directly comparable financial measures calculated and presented in accordance with GAAP on page

The financial forecasts for the fiscal year ending March 31, 2009 are based on the forecasts of the following operation data:

Ten thousand subscriptions/Yen

(28)

4,799

March 31, March 31, 2009 March 31, 2009 2008 Increase (Original (Revised (Actual Forecasts) **Forecasts**) Results) (Decrease) Cellular services 5,447 5,447 5,339 Cellular (FOMA) services 4,952 4,919 (0.7)%4,395 (33)Cellular (mova) services 495 528 33 6.7 % 944

(0.6)%Aggregate ARPU (FOMA + 70 mova) ¥ 5,640 ¥ 5,710 ¥ 1.2 % ¥ 6,360 Voice ARPU 3,280 3,360 80 2.4 % 4,160 Packet ARPU 2,200 2,360 2,350 (10)(0.4)%

4,837

4,865

Note:

i-mode services

- i. Number of i-mode subscriptions includes numbers of cellular (FOMA) and cellular (mova) i-mode subscriptions.
- 2. See page 18 for the details of ARPU calculation methods.

8

Table of Contents

DOCOMO Earnings Release

Six Months Ended September 30, 2008

<<4. Other >>

- (1) Changes in significant subsidiaries for the six months ended September 30, 2008 (which resulted in changes in scope of consolidation): None
- (2) Application of accounting which is simplified or exceptional for quarterly consolidated financial statements: None
- (3) Changes in significant accounting policies, procedures and presentation in quarterly consolidated financial statements:

Fair Value Measurements

Effective April 1, 2008, DOCOMO adopted Statement of Financial Accounting Standards (SFAS) No. 157 Fair Value Measurements. SFAS No. 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. Although the definition of fair value retains the exchange price notion in earlier definitions of fair value, SFAS No. 157 clarifies that the exchange price is the price in an orderly transaction between market participants to sell the asset or transfer the liability in the market and emphasizes that fair value is a market-based measurement, rather than an entity-specific measurement. SFAS No. 157 also expands disclosures about the use of fair value to measure assets and liabilities subsequent to initial recognition through fair value hierarchy as a framework for measurement. The initial adoption of SFAS No. 157 did not have a material impact on DOCOMO s results of operations and financial position. The disclosure required by SFAS No. 157 was omitted in this earnings release.

9

DOCOMO Earnings Release

Six Months Ended September 30, 2008

<< 5. Consolidated Financial Statements >>

(1) Consolidated Balance Sheets

	Millio (UNAUDITED) September	ons of	yen
	30, 2008	Ma	rch 31, 2008
ASSETS	,		,
Current assets:			
Cash and cash equivalents	¥ 523,834	¥	646,905
Short-term investments	2,986		52,208
Accounts receivable	725,157		686,673
Allowance for doubtful accounts	(13,672)		(15,037)
Inventories	185,495		146,584
Deferred tax assets	90,741		108,037
Prepaid expenses and other current assets	172,233		142,410
Total current assets	1,686,774		1,767,780
Property, plant and equipment:			
Wireless telecommunications equipment	5,433,644		5,346,486
Buildings and structures	803,755		797,904
Tools, furniture and fixtures	538,139		536,718
Land	199,067		198,958
Construction in progress	125,604		128,042
Accumulated depreciation and amortization	(4,282,160)		(4,173,501)
Total property, plant and equipment, net	2,818,049		2,834,607
Non-current investments and other assets:			
Investments in affiliates	371,134		349,488
Marketable securities and other investments	160,380		187,361
Intangible assets, net	545,886		555,259
Goodwill	157,821		158,889
Other assets	269,331		234,047
Deferred tax assets	164,416		123,403
Total non-current investments and other assets	1,668,968		1,608,447
Total assets	¥ 6,173,791	¥	6,210,834
LIABILITIES, MINORITY INTERESTS AND SHAREHOLDERS EQUITY Current liabilities:			
Current portion of long-term debt	¥ 64,200	¥	75,662
Short-term borrowings	# U4,2UU	Ŧ	1,712

Accounts payable, trade Accrued payroll Accrued interest Accrued income taxes Other current liabilities Total current liabilities	457,873 51,988 1,099 194,944 160,831		717,453 53,538 710 203,645 181,595
Total current habilities	930,933		1,234,313
Long-term liabilities:			
Long-term debt (exclusive of current portion)	462,182		401,090
Liability for employees retirement benefits	121,510		116,888
Other long-term liabilities	211,701		180,757
Total long-term liabilities	795,393		698,735
Total liabilities	1,726,328		1,933,050
Minority interests	1,600		1,288
Shareholders equity:			
Common stock	949,680		949,680
Additional paid-in capital	948,571		948,571
Retained earnings	3,038,166		2,793,814
Accumulated other comprehensive income (loss)	(22,727)		410
Treasury stock, at cost	(467,827)		(415,979)
Total shareholders equity	4,445,863		4,276,496
Total liabilities, minority interests and shareholders equity	¥ 6,173,791	¥	6,210,834

10

Comprehensive income

DOCOMO Earnings Release Six Months Ended September 30, 2008 (2) Consolidated Statement of Income and Comprehensive Income Millions of yen (UNAUDITED) Six months ended **September 30, 2008 Operating revenues:** Wireless services ¥ 1,948,540 Equipment sales 319,244 Total operating revenues 2,267,784 **Operating expenses:** Cost of services (exclusive of items shown separately below) 413,731 Cost of equipment sold (exclusive of items shown separately below) 408,027 Depreciation and amortization 348,387 Selling, general and administrative 520,693 Total operating expenses 1,690,838 **Operating income** 576,946 Other income (expense): Interest expense (2,398)Interest income 1,045 Other, net (15.437)(16,790)Total other income (expense) Income before income taxes 560,156 **Income taxes:** Current 233,831 Deferred (14,434)Total income taxes 219,397 Equity in net income of affiliates, net of applicable taxes 5,921 **Minority interests** (21)¥ Net income 346,659 Other comprehensive income (loss): Unrealized holding losses on available-for-sale securities, net of applicable taxes (5,946)Net revaluation of financial instruments, net of applicable taxes (159)Foreign currency translation adjustment, net of applicable taxes (16,670)Pension liability adjustment, net of applicable taxes (362)

Table of Contents 27

¥

323,522

PER SHARE DATA

Weighted average common shares outstanding Basic and Diluted (shares) 42,406,379

Basic and diluted earnings per share (yen) ¥ 8,174.69

11

PER SHARE DATA

DOCOMO Earnings Release	Six Months Ended September 30, 2008			
	Millions of yen (UNAUDITED) Three months ended September 30, 2008			
Operating revenues: Wireless services	¥ 971,077			
Equipment sales	¥ 971,077 126,461			
Total operating revenues	1,097,538			
Total operating revenues	1,097,536			
Operating expenses:				
Cost of services (exclusive of items shown separately below)	210,117			
Cost of equipment sold (exclusive of items shown separately below)	165,979			
Depreciation and amortization	179,907			
Selling, general and administrative	261,078			
Total operating expenses	817,081			
Operating income	280,457			
04				
Other income (expense):	(1.359)			
Interest expense	(1,258)			
Interest income	479			
Other, net	(7,941)			
Total other income (expense)	(8,720)			
Income before income taxes	271,737			
Income taxes:				
Current	131,300			
Deferred	(29,902)			
Total income taxes	101,398			
Equity in net income of affiliates, net of applicable taxes	2,797			
Minority interests	13			
Net income	¥ 173,149			
Other comprehensive income (loss):				
Unrealized holding losses on available-for-sale securities, net of applicable t				
Net revaluation of financial instruments, net of applicable taxes	(141)			
Foreign currency translation adjustment, net of applicable taxes	1,852			
Pension liability adjustment, net of applicable taxes	(112)			
Comprehensive income	¥ 169,752			

Weighted average common shares outstanding Basic and Diluted (shares)

42,309,587

Basic and diluted earnings per share (yen)

¥

4,092.43

12

DOCOMO Earnings Release

Six Months Ended September 30, 2008

(3) Consolidated Statement of Cash Flows

	Millions	of yen
	(UNAUD	ITED)
	Six months end	
	September 30, 200	
Cash flows from operating activities:		
Net income	¥	346,659

ret meone	1 340,037
Adjustments to reconcile net income to net cash provided by operating activities	
Depreciation and amortization	348,387
Deferred taxes	(10,898)
Loss on sale or disposal of property, plant and equipment	12,846
Other than temporary impairment of marketable securities and other investments	19,855
Equity in net income of affiliates	(9,940)
Minority interests	21
Changes in assets and liabilities:	
(Increase) in accounts receivable	(38,453)
(Decrease) in allowance for doubtful accounts	(1,369)
(Increase) in inventories	(38,833)
(Increase) in prepaid expenses and other current assets	(19,259)
(Increase) in installment receivables for handsets (non-current)	(40,010)
(Decrease) in accounts payable, trade	(184,322)
(Decrease) in accrued income taxes	(8,701)
(Decrease) in other current liabilities	(21,153)
Increase in liability for employees retirement benefits	4,622
Increase in other long-term liabilities	32,445
Other, net	16,474
Net cash provided by operating activities	408,371
Cash flows from investing activities:	
Purchases of property, plant and equipment	(302,124)
Purchases of intangible and other assets	(115,158)
Purchases of non-current investments	(46,913)
Proceeds from sale of non-current investments	550
Purchases of short-term investments	(3,334)
Redemption of short-term investments	2,494
Proceeds from redemption of long-term bailment for consumption to a related party	50,000
i c	

Other, net	50,000 (9,287)
Net cash used in investing activities	(423,772)

Cash flows from financing activities:

Cash nows from mancing activities:	
Proceeds from long-term debt	79,944
Repayment of long-term debt	(28,241)
Proceeds from short-term borrowings	200
Repayment of short-term borrowings	(1,958)

Principal payments under capital lease obligations Payments to acquire treasury stock Dividends paid Other, net		(1,385) (51,848) (102,307) (4)
Net cash used in financing activities		(105,599)
Effect of exchange rate changes on cash and cash equivalents		(2,071)
Net (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period		(123,071) 646,905
Cash and cash equivalents at end of period	¥	523,834
Supplemental disclosures of cash flow information: Cash received during the period for:		
Income taxes	¥	17,786
Cash paid during the period for:		
Interest, net of amount capitalized		2,008
Income taxes		266,295
13		

DOCOMO Earnings Release

Six Months Ended September 30, 2008

(4) Going Concern Assumption

None

(5) Segment Reporting

Segment information for the three months and six months ended September 30, 2008 was as follows:

Three months ended	Millions of yen Miscellaneous					
September 30, 2008	Mobile phone business businesses				Consolidated	
Operating revenues	¥	1,081,720	¥	15,818	¥	1,097,538
Operating expenses		795,162		21,919		817,081
Operating income (loss)	¥	286,558	¥	(6,101)	¥	280,457
Six months ended				Millions of yen Miscellaneous		
September 30, 2008	Mobile	phone business		businesses		Consolidated
Operating revenues	¥	2,236,491	¥	31,293	¥	2,267,784
Operating expenses		1,648,917		41,921		1,690,838
Operating income (loss)	¥	587,574	¥	(10,628)	¥	576,946

PHS services were terminated on January 7, 2008.

DOCOMO does not disclose geographical segments since the amounts of operating revenues generated outside Japan are immaterial.

(6) Significant Changes in Shareholders Equity

None

14

PER SHARE DATA

DOCOMO Earnings Release Six Months Ended September 30, 2008 (Reference) 1. Consolidated Statement of Income and Comprehensive Income Millions of yen (UNAUDITED) Six months ended September 30, 2007 **Operating revenues:** Wireless services ¥ 2,130,305 Equipment sales 194,812 Total operating revenues 2,325,117 **Operating expenses:** Cost of services (exclusive of items shown separately below) 382,307 Cost of equipment sold (exclusive of items shown separately below) 569,455 Depreciation and amortization 364,338 Selling, general and administrative 600,521 Total operating expenses 1,916,621 **Operating income** 408,496 Other income (expense): Interest expense (3,068)Interest income 986 4,436 Other, net 2,354 Total other income (expense) **Income before income taxes** 410,850 **Income taxes** 165,145 874 Equity in net income of affiliates, net of applicable taxes **Minority interests** (69)Net income ¥ 246,510 Other comprehensive income (loss): Unrealized holding gains on available-for-sale securities, net of applicable taxes 3,089 Net revaluation of financial instruments, net of applicable taxes 17 Foreign currency translation adjustment, net of applicable taxes 2,310 Pension liability adjustment, net of applicable taxes (366)Comprehensive income ¥ 251,560

Table of Contents 34

43,305,664

Weighted average common shares outstanding Basic and Diluted (shares)

Basic and diluted earnings per share (yen)

¥

5,692.33

15

DOCOMO Earnings Release

Six Months Ended September 30, 2008

(Reference)

2. Consolidated Statement of Cash Flows

Millions of yen (UNAUDITED) Six months ended September 30, 2007

I Cash flows from operating activities:

1. Net income	¥	246,510
2. Adjustments to reconcile net income to net cash provided by operating activities		
(1) Depreciation and amortization		364,338
(2) Deferred taxes		(6,976)
(3) Loss on sale or disposal of property, plant and equipment		13,769
(4) Equity in net income of affiliates		(1,317)
(5) Minority interests		69
(6)&nbs		